# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

[ ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2012

or

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from t

Commission file number:

1-6523

Exact Name of Registrant as Specified in its Charter:

Bank of America Corporation

State or Other Jurisdiction of Incorporation or Organization:

Delaware

**IRS Employer Identification Number:** 

56-0906609

**Address of Principal Executive Offices:** 

Bank of America Corporate Center 100 N. Tryon Street Charlotte, North Carolina 28255

Registrant's telephone number, including area code:

(704) 386-5681

Former name, former address and former fiscal year, if changed since last report:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ✓ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ✓ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer ✓

Accelerated filer

Non-accelerated filer (do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes No ✓

On July 31, 2012, there were 10,776,950,316 shares of Bank of America Corporation Common Stock outstanding.

# **Bank of America Corporation**

June 30, 2012

# Form 10-Q

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#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report on Form 10-Q, the documents that it incorporates by reference and the documents into which it may be incorporated by reference may contain, and from time to time Bank of America Corporation (collectively with its subsidiaries, the Corporation) and its management may make certain statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "expects," "anticipates," "believes," "estimates," "intends," "plans," "goal" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." The forward-looking statements made represent the current expectations, plans or forecasts of the Corporation regarding the Corporation's future results and revenues, and future business and economic conditions more generally, including statements concerning: that net interest income will improve modestly in the third quarter of 2012 if interest rates remain flat to second quarter 2012 levels; the achievement of cost savings in certain noninterest expense categories as the Corporation continues to streamline workflows, simplify processes and align expenses with its overall strategic plan and operating principles as part of Project New BAC; with regard to Phase 1, the Corporation expects to realize more than \$1 billion of cost savings in 2012 and \$5 billion of annualized cost savings by the fourth quarter of 2013 with the full impact realized in 2014; the Corporation expects that Phase 2 will result in an additional \$3 billion of annualized cost savings by mid-2015; the expectation that the Corporation would record a charge to income tax expense of approximately \$400 million if the income tax rate were reduced to 22 percent by 2014 as suggested in U.K. Treasury announcements and assuming no change in the deferred tax asset balance; the expected reduction of debit card revenue of approximately \$420 million in the third quarter of 2012 when compared to the same period in 2011, as a result of the interchange fee rules; that higher costs will continue related to resources necessary to implement new servicing standards mandated for the industry, to implement other operational changes and costs due to delayed foreclosures; the resolution of representations and warranties repurchase and other claims; the final resolution of the BNY Mellon Settlement; the estimates of liability and range of possible loss for various representations and warranties claims; the expectation that unresolved repurchase claims will continue to increase, including those from Fannie Mae and private-label securitization trustees; that the expiration and mutual nonrenewal of certain contractual delivery commitments and variances with Fannie Mae will not have a material impact on our CRES business, as the Corporation expects to rely on other sources of liquidity to actively extend mortgage credit to customers including continuing to deliver such products into Freddie Mac MBS pools; the ability to resolve mortgage insurance rescission notices with the mortgage insurance companies before the expiration of the appeal period prescribed by the Fannie Mae announcement; the disposition and resolution of servicing matters; beliefs and expectations concerning the servicing global settlement agreement, including expectations about the amounts of credits to be generated by various programs, the effects on annual interest income and fair value of loans in the programs and whether loans modified under programs will be accounted for as troubled debt restructurings, and the likelihood that the Corporation will fail to meet commitments and be required to make additional cash payments, whether material or not; the impacts of foreclosure delays; that implementation of uniform servicing standards will incrementally increase costs associated with the servicing process, but it will not result in material delays or dislocation in the performance of mortgage servicing obligations; the expectation that the Corporation will comply with the final Basel 3 rules when issued and effective; the intention to build capital through retaining earnings, actively managing the Corporation's portfolios and implementing other capital-related initiatives, including focusing on reducing both higher risk-weighted assets and assets proposed to be deducted from capital under Basel 3; the Corporation's liquidity risk management strategies; that funding trading activities in broker/dealer subsidiaries is more cost efficient and less sensitive to changes in credit ratings than unsecured financing; the cost and availability of unsecured funding; the Corporation's belief that a portion of structured liability obligations will remain outstanding beyond the earliest put or redemption date; the Corporation's anticipation that debt levels will continue to decline, as appropriate, through 2013; that, of the loans in the pay option portfolio at June 30, 2012 that have not already experienced a payment reset, three percent will reset during the remainder of 2012 and approximately 21 percent thereafter, and that approximately seven percent will prepay and approximately 69 percent will default prior to being reset, most of which were severely delinquent as of June 30, 2012; effects of the ongoing debt crisis in Europe; we expect reductions in the allowance for loan and lease losses, excluding the valuation allowance for PCI loans, to continue in the near term, though at a slower pace than in 2011; and the intention to reclassify net losses on both open and terminated derivative instruments recorded in accumulated OCI into earnings in the same period as the hedged cash flows affect earnings; and other matters relating to the Corporation and the securities that it may offer from time to time. The foregoing is not an exclusive list of all forward-looking statements the Corporation makes. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed elsewhere in this report, under Item 1A. Risk Factors of the Corporation's 2011 Annual Report on Form 10-K, and in any of the Corporation's subsequent Securities and Exchange Commission filings: the Corporation's resolution of differences with Fannie Mae regarding representations and warranties repurchase claims, including with respect to mortgage insurance rescissions, and foreclosure delays; the Corporation's ability to resolve representations and warranties claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the Corporation could face related servicing, securities, fraud, indemnity or other claims from one or more of the monolines or private-label and other investors; if future representations and warranties losses occur in excess of the Corporation's recorded liability for GSE

exposures and in excess of the recorded liability and estimated range of possible loss for non-GSE exposures; uncertainties about the financial stability of several countries in the EU, the increasing risk that those countries may default on their sovereign debt or exit the EU and related stresses on financial markets, the Euro and the EU and the Corporation's exposures to such risks, including direct, indirect and operational; the uncertainty regarding the timing and final substance of any capital or liquidity standards, including the final Basel 3 requirements and their implementation for U.S. banks through rulemaking by the Federal Reserve, including anticipated requirements to hold higher levels of regulatory capital, liquidity and meet higher regulatory capital ratios as a result of final Basel 3 or other capital or liquidity standards; the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the Corporation's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the Corporation's actions to mitigate such impacts; the Corporation's satisfaction of its borrower assistance programs under the global settlement agreement with federal agencies and state Attorneys General; adverse changes to the Corporation's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Corporation's assets and liabilities; unexpected claims, damages and fines resulting from pending or future litigation and regulatory proceedings; the Corporation's ability to fully realize the cost savings and other anticipated benefits from Project New BAC, including in accordance with currently anticipated timeframes; and other similar matters.

Forward-looking statements speak only as of the date they are made, and the Corporation undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

Notes to the Consolidated Financial Statements referred to in the Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) are incorporated by reference into the MD&A. Certain prior period amounts have been reclassified to conform to current period presentation. Throughout the MD&A, the Corporation uses certain acronyms and abbreviations which are defined in the Glossary.

The Corporation's Annual Report on Form 10-K for the year ended December 31, 2011 as supplemented by a Current Report on Form 8-K filed on May 4, 2012 to reflect reclassified business segment information is referred to herein as the 2011 Annual Report on Form 10-K.

#### **Executive Summary**

#### **Business Overview**

The Corporation is a Delaware corporation, a bank holding company and a financial holding company. When used in this report, "the Corporation" may refer to the Corporation individually, the Corporation and its subsidiaries, or certain of the Corporation's subsidiaries or affiliates. Our principal executive offices are located in Charlotte, North Carolina. Through our banking and various nonbanking subsidiaries throughout the U.S. and in international markets, we provide a diversified range of banking and nonbanking financial services and products through five business segments: Consumer & Business Banking (CBB), Consumer Real Estate Services (CRES), Global Banking, Global Markets and Global Wealth & Investment Management (GWIM), with the remaining operations recorded in All Other. Effective January 1, 2012, the Corporation changed its basis of presentation from six to the above five segments. For more information on this realignment, see Business Segment Operations on page 30. At June 30, 2012, the Corporation had approximately \$2.2 trillion in assets and approximately 275,500 full-time equivalent employees.

As of June 30, 2012, we operated in all 50 states, the District of Columbia and more than 40 countries. Our retail banking footprint covers approximately 80 percent of the U.S. population and in the U.S., we serve 56 million consumer and small business relationships with approximately 5,600 banking centers, 16,200 ATMs, nationwide call centers, and leading online and mobile banking platforms. We offer industry-leading support to approximately four million small business owners. We are a global leader in corporate and investment banking and trading across a broad range of asset classes serving corporations, governments, institutions and individuals around the world.

Table 1 provides selected consolidated financial data for the three and six months ended June 30, 2012 and 2011, and at June 30, 2012 and December 31, 2011.

## Table 1

Selected Financial Data						
	Three Months	s Ended	June 30	Six Months	Ended J	June 30
(Dollars in millions, except per share information)	2012		2011	2012		2011
Income statement						
Revenue, net of interest expense (FTE basis) (1)	\$ 22,202	\$	13,483	\$ 44,687	\$	40,578
Net income (loss)	2,463		(8,826)	3,116		(6,777)
Net income (loss), excluding goodwill impairment charge (2)	2,463		(6,223)	3,116		(4,174)
Diluted earnings (loss) per common share	0.19		(0.90)	0.22		(0.73)
Diluted earnings (loss) per common share, excluding goodwill impairment charge (2)	0.19		(0.65)	0.22		(0.48)
Dividends paid per common share	0.01		0.01	0.02		0.02
Performance ratios						
Return on average assets	0.45%		n/m	0.29%		n/m
Return on average tangible shareholders' equity (1)	6.16		n/m	3.94		n/m
Efficiency ratio (FTE basis) (1)	76.79		n/m	80.98		n/m
Asset quality						
Allowance for loan and lease losses at period end				\$ 30,288	\$	37,312
Allowance for loan and lease losses as a percentage of total loans and leases outstanding at period end (3)				3.43%		4.00%
Nonperforming loans, leases and foreclosed properties at period end (3)				\$ 25,377	\$	30,058
Net charge-offs	\$ 3,626	\$	5,665	7,682		11,693
Annualized net charge-offs as a percentage of average loans and leases outstanding (3)	1.64%		2.44%	1.72%		2.53%
Annualized net charge-offs as a percentage of average loans and leases outstanding excluding purchased credit- impaired loans <sup>(3)</sup>	1.69		2.54	1.78		2.63
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs	2.08		1.64	1.96		1.58
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs excluding purchased credit-impaired loans	1.46		1.28	1.38		1.23

	June 30 2012		December 31 2011
ance sheet			
al loans and leases	\$ 892,3	15 \$	926,200
al assets	2,160,8	54	2,129,046
al deposits	1,035,2	25	1,033,041
l common shareholders' equity	217,2	13	211,704
shareholders' equity	235,9	75	230,101
l ratios			
common capital	11.	24%	9.86%
capital	13.	30	12.40
capital	17.	51	16.75
leverage	7.	84	7.53

<sup>(1)</sup> Fully taxable-equivalent (FTE) basis, return on average tangible shareholders' equity and the efficiency ratio are non-GAAP financial measures. Other companies may define or calculate these measures differently. For additional information on these measures and ratios, and a corresponding reconciliation to GAAP financial measures, see Supplemental Financial Data on page 17.

<sup>(2)</sup> Net income (loss) and diluted earnings (loss) per common share have been calculated excluding the impact of the goodwill impairment charge of \$2.6 billion in the second quarter of 2011 and accordingly, these are non-GAAP measures. For additional information on these measures and for a corresponding reconciliation to GAAP financial measures, see Supplemental Financial Data on page 17.

<sup>(3)</sup> Balances and ratios do not include loans accounted for under the fair value option. For additional exclusions from nonperforming loans, leases and foreclosed properties, seen properties, se

#### Second Quarter 2012 Economic and Business Environment

In the U.S., following moderate economic growth and an improving financial environment to begin the year, momentum dissipated in the second quarter. Household spending slowed during the quarter, as vehicle sales declined and retail sales weakened. Business spending continued its slowing trend, influenced by the expiration of tax credits as well as economic uncertainties. Businesses also significantly reduced hiring during the second quarter and the unemployment rate remained elevated, ending the quarter at 8.2 percent. State and local governments reduced spending and federal defense expenditures declined. Housing activity and construction grew for the fifth consecutive quarter, continuing its moderate improvement from very low levels, although home prices remain depressed. Given the housing sector's influence on consumer behavior and the financial sector, it remains critical to the health of the economic expansion. Lower energy prices also were a positive trend for consumers and businesses. Equity markets partially reversed gains from the previous quarter. Financial market anxiety rose, particularly amid signs of renewed economic slowing. Nevertheless, U.S. exports continued to grow despite the European financial crisis and recession.

The Board of Governors of the Federal Reserve System (Federal Reserve) maintained its policy of additional quantitative easing while acknowledging the improved economic and labor market momentum that occurred late in 2011 and in the first quarter of 2012. At its June meeting, based on indications that this momentum had dissipated, and the increasing strains in global financial markets largely stemming from the sovereign debt and banking situation in Europe, the Federal Reserve extended its program to lengthen the average maturity of its portfolio by buying longer term U.S. Treasury securities and selling short-term holdings through year end. Concerns regarding federal tax and spending policies increased during the quarter as financial markets anticipated the year-end expiration of tax cuts and other expansionary fiscal measures such as extended unemployment insurance and the temporary payroll tax cut. In addition, absent Congressional action, federal spending reductions in last year's debt ceiling bill are scheduled to be triggered at year end.

World economic momentum also slowed in the second quarter as a result of declining economic growth in select developed and emerging nations. In addition, heightened tensions in Europe in connection with the European financial crisis and deteriorating economic conditions in certain European countries adversely affected financial markets during the second quarter leading to increased investor risk aversion and lower trading volumes. Overall, at quarter end, world economic conditions remained uncertain. For more information on our exposure in Europe, Asia, Latin America and Japan, see Non-U.S. Portfolio on page 114.

#### Recent Events

#### Capital and Liquidity Related Matters

During the three months ended June 30, 2012, we entered into a series of transactions involving repurchases of our senior and subordinated debt and trust preferred securities resulting in total net gains of \$505 million. Through a tender offer, exercise of call options and certain open market transactions, we repurchased senior and subordinated debt with a carrying value of \$4.5 billion for \$4.2 billion in cash, and recorded net gains of \$334 million. Also, we repurchased trust preferred securities issued by various unconsolidated trusts with a carrying value of \$996 million for \$825 million in cash, and recorded gains of \$171 million. In addition, we exercised a call on \$3.9 billion of trust preferred securities which settled, with an extinguishment of the related debt, on July 25, 2012. The gain on this transaction was not significant. We will consider additional tender offers, exercises and other transactions in the future depending on prevailing market conditions, liquidity and other factors.

#### **Credit Ratings**

On June 21, 2012, Moody's Investors Service, Inc. (Moody's) completed its previously-announced review for possible downgrade of financial institutions with global capital markets operations, downgrading the ratings of 15 banks and securities firms, including our ratings. The Corporation's long-term debt rating and Bank of America, N.A.'s (BANA's) long-term and short-term debt ratings were downgraded one notch as part of this action. Currently, the Corporation's and BANA's long-term/short-term senior debt ratings and outlooks expressed by Moody's are Baa2/P-2 (negative) and A3/P-2 (stable). The Moody's downgrade did not have a material impact on our financial condition, results of operations or liquidity during the second quarter of 2012.

The major rating agencies (Moody's, Standard & Poor's Ratings Services (S&P) and Fitch Ratings (Fitch)) have each indicated that, as a systemically important financial institution, our credit ratings currently reflect their expectation that, if necessary, we would receive significant support from the U.S. government, and that they will continue to assess such support in the context of sovereign financial strength and regulatory and legislative developments. For information regarding the risks associated with adverse changes in our credit ratings, see Liquidity Risk – Credit Ratings on page 80, *Note 3 – Derivatives* to the Consolidated Financial Statements herein and Item 1A. Risk Factors of the Corporation's 2011 Annual Report on Form 10-K.

#### Performance Overview

Summary Income Statement results for the three and six months ended June 30, 2012 and 2011 are presented in Table 2. Certain items that affected pre-tax income for the three and six months ended June 30, 2012 were the following: provision for credit losses of \$1.8 billion and \$4.2 billion which included reserve reductions of \$1.9 billion and \$3.5 billion, net gains of \$505 million and \$1.7 billion on repurchases of debt and trust preferred securities, and \$400 million and \$1.2 billion of gains on sales of debt securities. These items were offset by negative fair value adjustments of \$62 million and \$3.4 billion on structured liabilities related to tightening of our own credit spreads, DVA losses on derivatives of \$158 million and \$1.6 billion, net of hedges, litigation expense of \$963 million and \$1.8 billion, and annual retirement-eligible incentive compensation costs of \$892 million recorded in the first quarter of 2012. In addition, the representations and warranties provision decreased \$13.6 billion to \$395 million as the provision of \$14.0 billion in the prior-year period, included \$8.6 billion related to the agreement entered into with the Bank of New York Mellon (BNY Mellon Settlement) and \$5.4 billion related to other non-government-sponsored enterprise (GSE) exposures, and to a lesser extent, GSE exposures.

Table 2
Summary Income Statement

	T	hree Months	Ended	June 30		Six Months I	Ended	June 30
(Dollars in millions)		2012		2011		2012		2011
Net interest income (FTE basis) (1)	\$	9,782	\$	11,493	\$	20,835	\$	23,890
Noninterest income		12,420		1,990		23,852		16,688
Total revenue, net of interest expense (FTE basis) (1)		22,202		13,483		44,687		40,578
Provision for credit losses		1,773		3,255		4,191		7,069
Goodwill Impairment		_		2,603		_		2,603
All other noninterest expense		17,048		20,253		36,189		40,536
Income (loss) before income taxes		3,381		(12,628)		4,307		(9,630)
Income tax expense (benefit) (FTE basis) (1)		918		(3,802)		1,191		(2,853)
Net income (loss)		2,463		(8,826)		3,116		(6,777)
Preferred stock dividends		365		301		690		611
Net income (loss) applicable to common shareholders	\$	2,098	\$	(9,127)	\$	2,426	\$	(7,388)
December of the information								
Per common share information		0.10		(0.00)	•	0.22	Φ.	(0.73)
Earnings (loss)	\$	0.19	\$	(0.90)	\$	0.23	\$	(0.73)
Diluted earnings (loss)		0.19		(0.90)		0.22		(0.73)

<sup>(</sup>i) FTE basis is a non-GAAP financial measure. For additional information on this measure and for a corresponding reconciliation to GAAP financial measures, see Supplemental Financial Data on page 17.

Net interest income on a fully taxable-equivalent (FTE) basis decreased \$1.7 billion to \$9.8 billion, and \$3.1 billion to \$20.8 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The decreases were primarily driven by lower consumer loan balances and yields and decreased investment securities yields. Lower trading-related net interest income also negatively impacted the results. These were partially offset by reductions in long-term debt balances and lower rates paid on deposits. The net interest yield on a FTE basis was 2.21 percent and 2.36 percent for the three and six months ended June 30, 2012 compared to 2.50 percent and 2.58 percent for the same periods in 2011.

Noninterest income increased \$10.4 billion to \$12.4 billion, and \$7.2 billion to \$23.9 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The most significant contributor to the increases was significantly lower representations and warranties provision. In addition, the increase in noninterest income included net gains on repurchases of certain debt and trust preferred securities in 2012. For the three-month period, these were partially offset by a decrease in equity investment income, and a decline in other income as the year-ago quarter included a gain on the sale of the Balboa Insurance Company's lender-placed insurance business (Balboa). For the six-month period, the increase in noninterest income was partially offset by negative fair value adjustments on structured liabilities, net DVA losses and the decrease in equity investment income. For additional information on the repurchases and exchanges, see Liquidity Risk on page 75.

The provision for credit losses decreased \$1.5 billion to \$1.8 billion, and \$2.9 billion to \$4.2 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The improvement was primarily driven by lower credit costs in the home equity and residential mortgage loan portfolios due to improved portfolio trends, including lower reserve additions in our purchased credit-impaired (PCI) portfolios partially offset by stabilizing portfolio trends in the credit card and core commercial portfolios. The provision for credit losses was \$1.9 billion and \$3.5 billion lower than net charge-offs for the three and six months ended June 30, 2012, resulting in a reduction in the allowance for credit losses. This compared to reductions of \$2.4 billion and \$4.6 billion in the allowance for credit losses for the three and six months ended June 30, 2011.

Noninterest expense decreased \$5.8 billion to \$17.0 billion, and \$7.0 billion to \$36.2 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The declines were driven by decreases in other general operating expense which included lower mortgage-related assessments, waivers and similar costs related to delayed foreclosures, and lower litigation expense. The decline in litigation expense was primarily mortgage-related. The decrease in noninterest expense was also the result of a \$2.6 billion non-cash, non-tax deductible goodwill impairment charge recorded during the second quarter of 2011.

Income tax expense on a FTE basis was \$918 million on pre-tax income of \$3.4 billion, and \$1.2 billion on pre-tax income of \$4.3 billion for three and six months ended June 30, 2012 compared to a benefit of \$3.8 billion on a pre-tax loss of \$12.6 billion and a benefit of \$2.9 billion on a pre-tax loss of \$9.6 billion for same periods in 2011. For more information, see Financial Highlights – Income Tax Expense on page 12.

## Segment Results

Table 3
Business Segment Results

		Thr	ee Months	Ende	d June 30				Si	x Months E	nde	d June 30		
	Total R	even	ıe (1)		Net Inco	me (	(Loss)	Total R	even	ue (1)		Net Inco	me (	Loss)
(Dollars in millions)	2012		2011		2012		2011	2012		2011		2012		2011
Consumer & Business Banking (CBB)	\$ 7,326	\$	8,681	\$	1,156	\$	2,502	\$ 14,748	\$	17,147	\$	2,611	\$	4,544
Consumer Real Estate Services (CRES)	2,521		(11,315)		(768)		(14,506)	5,195		(9,252)		(1,913)		(16,906)
Global Banking	4,285		4,659		1,406		1,921	8,735		9,360		2,996		3,504
Global Markets	3,365		4,413		462		911	7,558		9,685		1,260		2,306
Global Wealth & Investment Management (GWIM)	4,317		4,495		543		513	8,677		8,991		1,090		1,055
All Other	388		2,550		(336)		(167)	(226)		4,647		(2,928)		(1,280)
Total FTE basis	22,202		13,483		2,463		(8,826)	44,687		40,578		3,116		(6,777)
FTE adjustment	(234)		(247)		_		_	(441)		(465)		_		_
Total Consolidated	\$ 21,968	\$	13,236	\$	2,463	\$	(8,826)	\$ 44,246	\$	40,113	\$	3,116	\$	(6,777)

<sup>(1)</sup> Total revenue is net of interest expense and is on a FTE basis which for consolidated revenue is a non-GAAP financial measure. For more information on this measure and for a corresponding reconciliation to a GAAP financial measure, see Supplemental Financial Data on page 17.

The following discussion provides an overview of the results of our business segments and *All Other* for the three and six months ended June 30, 2012 compared to the same periods in 2011. For additional information on these results, see Business Segment Operations on page 30.

CBB net income decreased during the three and six months ended June 30, 2012 compared to the same periods in 2011 primarily due to a decline in net interest income driven by lower average loans and yields as well as compressed deposit spreads due to the continued low interest rate environment and lower noninterest income due to the impact of the Durbin Amendment and the net impact of portfolio sales. The provision for credit losses increased as portfolio trends began to stabilize. Noninterest expense remained relatively unchanged in the three-month period and declined in the six-month period due to lower Federal Deposit Insurance Corporation (FDIC) and operating expenses, partially offset by an increase in litigation expense.

CRES net loss decreased during the three and six months ended June 30, 2012 compared to the same periods in 2011 primarily driven by significantly lower representations and warranties provision and higher servicing income, a decline in noninterest expense due to a goodwill impairment charge in the second quarter of 2011, a decline in litigation expense and lower mortgage-related assessments, waivers and similar costs related to delayed foreclosures. In addition, the provision for credit losses decreased driven by improved portfolio trends and lower reserve additions related to the Countrywide Financial Corporation (Countrywide) PCI home equity portfolio. These improvements were partially offset by higher default-related servicing costs, as well as lower insurance income driven by the sale of Balboa in June 2011.

Global Banking net income decreased during the three and six months ended June 30, 2012 compared to the same periods in 2011. Revenues declined from lower investment banking fees, the impact of lower rates and benefits from accretion on certain acquired portfolios in the prior-year periods, partially offset by the impact of higher average loan and deposit balances and gains from certain legacy portfolios. The provision for credit losses benefit declined as asset quality stabilized, with declines in reservable criticized exposure and nonperforming assets. Noninterest expense decreased during the three and six months ended June 30, 2012 primarily due to lower personnel expense.

Global Markets net income decreased for the three and six months ended June 30, 2012 compared to the same periods in 2011. The three-month decrease was driven primarily by lower sales and trading revenue as a result of lower trading volumes and client flows, as well as a decline in new issuance activity. In addition, investment banking fees decreased driven by lower underwriting fees. The six-month decrease was due to lower sales and trading revenue as a result of the factors described above as well as higher net DVA losses due to significant tightening of our credit spreads. The decreases in revenues for the three- and six-month periods were partially offset by declines in noninterest expense due to lower personnel and related expenses. The decline in noninterest expense for the six-month period was also due to lower brokerage, clearing and exchange expenses.

GWIM net income increased for the three and six months ended June 30, 2012 compared to the same periods in 2011 primarily due to lower noninterest expense driven by lower FDIC expense and other volume-driven expenses, lower litigation, as well as other expense reductions, partially offset by higher expense related to the continued investment in the business. Revenue decreased driven by the impact of the continued low rate environment on net interest income as well as lower transactional activity, partially offset by higher asset management fees. In addition, the provision for credit losses declined due to improving portfolio trends within the residential mortgage portfolio.

All Other net loss increased during the three and six months ended June 30, 2012 compared to the same periods in 2011. The three-month increase was due to lower net interest income, lower gains on the sales of debt securities and a decrease in equity investment income, partially offset by a reduction in the provision for credit losses and net gains resulting from the repurchase of certain debt and trust preferred securities. The six-month increase was due to negative fair value adjustments on structured liabilities, partially offset by net gains resulting from the repurchase of certain debt and trust preferred securities in 2012. In addition, for the three- and six-month periods, equity investment income decreased as prior-year periods included certain dividends and gains on equity investments, and a lower provision for credit losses largely due to the Countrywide PCI discontinued real estate and residential mortgage portfolios. Noninterest expense increased due to higher litigation expense.

#### **Financial Highlights**

#### Net Interest Income

Net interest income on a FTE basis decreased \$1.7 billion to \$9.8 billion, and \$3.1 billion to \$20.8 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The decreases were primarily driven by lower consumer loan balances and yields, and decreased investment securities yields including the acceleration of purchase premium amortization expense. Lower trading-related net interest income also negatively impacted the results. These were partially offset by ongoing reductions in long-term debt balances and lower rates paid on deposits. The net interest yield on a FTE basis decreased 29 basis points (bps) to 2.21 percent, and 22 bps to 2.36 percent for the three and six months ended June 30, 2012 compared to the same periods in 2011 as the yield continues to be under pressure due to the aforementioned items and the low rate environment. We expect net interest income to improve modestly in the third quarter of 2012 if rates remain flat to second quarter 2012 levels.

## Noninterest Income

Table 4
Noninterest Income

	Three Months	Ended	June 30	Six Months I	nded J	une 30
(Dollars in millions)	 2012		2011	2012		2011
Card income	\$ 1,578	\$	1,967	\$ 3,035	\$	3,795
Service charges	1,934		2,012	3,846		4,044
Investment and brokerage services	2,847		3,009	5,723		6,110
Investment banking income	1,146		1,684	2,363		3,262
Equity investment income	368		1,212	1,133		2,687
Trading account profits	1,764		2,091	3,839		4,813
Mortgage banking income (loss)	1,659		(13,196)	3,271		(12,566)
Insurance income	127		400	67		1,013
Gains on sales of debt securities	400		899	1,152		1,445
Other income (loss)	603		1,957	(531)		2,218
Net impairment losses recognized in earnings on AFS debt securities	(6)		(45)	(46)		(133)
Total noninterest income	\$ 12,420	\$	1,990	\$ 23,852	\$	16,688

Noninterest income increased \$10.4 billion to \$12.4 billion, and \$7.2 billion to \$23.9 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The following highlights the significant changes.

- Card income decreased \$389 million and \$760 million for the three and six months ended June 30, 2012 primarily driven by the implementation of interchange fee rules under the Durbin Amendment, which became effective on October 1, 2011.
- Investment banking income decreased \$538 million and \$899 million for the three and six months ended June 30, 2012 primarily driven by lower advisory and underwriting fees due to a decrease in our market share and an overall decline in global fee pools.
- Equity investment income decreased \$844 million and \$1.6 billion for the three and six months ended June 30, 2012 as the year-ago quarter included an \$836 million China Construction Bank Corporation (CCB) dividend and a \$377 million gain on the sale of an equity investment, and the six months ended June 30, 2011 also included a \$1.1 billion gain related to an initial public offering (IPO) of an equity investment. The six months ended June 30, 2012 also included a \$611 million gain on the sale of an equity investment.
- Trading account profits decreased \$327 million and \$1.0 billion for the three and six months ended June 30, 2012 primarily driven by net DVA losses on derivatives of \$158 million and \$1.6 billion in the current-year periods compared to net DVA gains of \$121 million and net DVA losses of \$236 million for the same periods in 2011. Trading was also negatively impacted by increased investor risk aversion as reflected in a slowdown in trading volumes during the six months ended June 30, 2012.

- Mortgage banking income increased \$14.9 billion and \$15.8 billion for the three and six months ended June 30, 2012 primarily driven by a \$13.6 billion decrease in the representations and warranties provision for the three months ended June 30, 2012. In the prior-year period, we recorded \$14.0 billion in provision and other expenses related to the agreement to resolve nearly all of the legacy Countrywide-issued first-lien non-GSE residential mortgage-backed securities (RMBS) repurchase exposures, other non-GSE, and to a lesser extent, GSE exposures.
- Insurance income decreased \$273 million and \$946 million for the three and six months ended June 30, 2012 primarily driven by the sale of Balboa in June 2011, and for the six months ended June 30, 2012, a provision related to payment protection insurance claims in the U.K.
- Other income decreased \$1.4 billion and \$2.7 billion for the three and six months ended June 30, 2012 Other income decreased for the three months ended June 30, 2012 as the year-ago quarter included a net gain of \$752 million on the sale of Balboa. For the six months ended June 30, 2012, the decrease was primarily driven by negative fair value adjustments on our structured liabilities of \$3.4 billion compared to negative fair value adjustments of \$372 million for the same period in 2011, partially offset by net gains of \$505 million and \$1.7 billion related to the repurchase of certain debt and trust preferred securities during the three and six months ended June 30, 2012.

#### **Provision for Credit Losses**

The provision for credit losses decreased \$1.5 billion to \$1.8 billion, and \$2.9 billion to \$4.2 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. For the three and six months ended June 30, 2012, the provision for credit losses was \$1.9 billion and \$3.5 billion lower than net charge-offs, resulting in a reduction in the allowance for credit losses. Also, reserve additions to the PCI portfolio for the three and six months ended June 30, 2012 were \$6 million and \$493 million.

The provision for credit losses related to our consumer portfolio decreased \$2.0 billion to \$1.7 billion, and \$3.3 billion to \$4.4 billion for thethree and six months ended June 30, 2012 compared to the same periods in 2011 driven by lower credit costs in the home equity and residential mortgage loan portfolios due to improved portfolio trends, including lower reserve additions in our PCI portfolios partially offset by stabilizing portfolio trends in the U.S. credit card and unsecured consumer lending portfolios. The provision for credit losses related to our commercial portfolio, net of the provision benefit for unfunded lending commitments, increased \$563 million to \$40 million, and \$450 million to a benefit of \$186 million for the three and six months ended June 30, 2012 compared to the same periods in 2011 as credit quality stabilized.

Net charge-offs totaled \$3.6 billion, or 1.64 percent, and \$7.7 billion, or 1.72 percent of average loans and leases for thethree and six months ended June 30, 2012 compared to \$5.7 billion, or 2.44 percent, and \$11.7 billion, or 2.53 percent for the same periods in 2011. The decrease in net charge-offs was primarily driven by fewer delinquent loans and lower bankruptcy filings across the U.S. credit card and unsecured consumer lending portfolios, as well as lower net charge-offs in the consumer real estate and core commercial portfolios. For more information on the provision for credit losses, see Provision for Credit Losses on page 118.

## Noninterest Expense

Table 5
Noninterest Expense

	Three Months	Ended	June 30	Six Months I	Ended J	une 30
(Dollars in millions)	 2012		2011	 2012		2011
Personnel	\$ 8,729	\$	9,171	\$ 18,917	\$	19,339
Occupancy	1,117		1,245	2,259		2,434
Equipment	546		593	1,157		1,199
Marketing	449		560	914		1,124
Professional fees	922		766	1,705		1,412
Amortization of intangibles	321		382	640		767
Data processing	692		643	1,548		1,338
Telecommunications	417		391	817		762
Other general operating	3,855		6,343	8,232		11,800
Goodwill impairment	_		2,603	_		2,603
Merger and restructuring charges	_		159	_		361
Total noninterest expense	\$ 17,048	\$	22,856	\$ 36,189	\$	43,139

Noninterest expense decreased \$5.8 billion to \$17.0 billion, and \$7.0 billion to \$36.2 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011, primarily driven by a\$3.6 billion decrease in other general operating expenses in the six months ended June 30, 2012 resulting from a decrease of \$1.5 billion in litigation expense, and lower mortgage-related assessments, waivers and similar costs related to delayed foreclosures. The decline in litigation expense was primarily mortgage-related. The six months ended June 30, 2011 included a \$2.6 billion goodwill impairment charge in our mortgage business. Partially offsetting the decreases were increased professional fees and data processing expenses due to continuing default management activities in Legacy Assets & Servicing.

In connection with Project New BAC, we expect to continue to achieve cost savings in certain noninterest expense categories as we continue to further streamline workflows, simplify processes and align expenses with our overall strategic plan and operating principles. During the six months ended June 30, 2012, we continued implementation of Phase 1 initiatives, completed Phase 2 evaluations and began implementation of certain Phase 2 initiatives. With regard to Phase 1, we expect to realize more than \$1 billion of cost savings in 2012 and \$5 billion of annualized cost savings by the fourth quarter of 2013 with the full impact realized in 2014. We expect that Phase 2 will result in an additional \$3 billion of annualized cost savings by mid-2015.

## Income Tax Expense

Income tax expense was \$684 million for the three months ended June 30, 2012 compared to a\$4.0 billion income tax benefit for the same period in 2011 and resulted in an effective tax rate of 21.7 percent compared to 31.4 percent. Income tax expense was \$750 million for the six months ended June 30, 2012 compared to a income tax benefit of \$3.3 billion for the same period in 2011 and resulted in an effective tax rate of 9.4 percent compared to 32.9 percent.

The effective tax rates for the three and six months ended June 30, 2012 were primarily driven by our recurring tax preference items and by \$128 million of discrete tax benefits recognized in the first quarter. The effective tax rates for the three and six months ended June 30, 2011 were primarily driven by the impact of a nondeductible \$2.6 billion goodwill impairment charge and recurring tax preference items.

On July 17, 2012, the U.K. 2012 Finance Bill was enacted, which reduced the U.K. corporate income tax rate by two percent to 23 percent. The first one percent reduction was effective on April 1, 2012 and the second reduction will be effective April 1, 2013. These reductions favorably affect income tax expense on future U.K. earnings, but also require us to remeasure our U.K. net deferred tax assets using the lower tax rates. In the third quarter of 2012, we will record a charge to income tax expense of approximately \$800 million for the remeasurement. If the corporate income tax rate is reduced to 22 percent by 2014 as suggested in U.K. Treasury announcements and assuming no change in the deferred tax asset balance, we would record a charge to income tax expense of approximately \$400 million in the period of enactment.

## **Balance Sheet Overview**

Table 6
Selected Balance Sheet Data

						Average	Bala	nce		
	June 30	Г	December 31	Three Mo Jui	nths I 1e 30	Ended		Six Mon Jui	ths En 1e 30	ded
(Dollars in millions)	2012		2011	2012		2011		2012		2011
Assets										
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 226,116	\$	211,183	\$ 234,148	\$	259,069	\$	233,604	\$	243,311
Trading account assets	204,725		169,319	180,694		186,760		178,236		203,806
Debt securities	335,217		311,416	342,244		335,269		335,001		335,556
Loans and leases	892,315		926,200	899,498		938,513		906,610		938,738
Allowance for loan and lease losses	(30,288)		(33,783)	(31,463)		(38,755)		(32,336)		(39,752)
All other assets	532,769		544,711	569,442		658,254		569,753		657,167
Total assets	\$ 2,160,854	\$	2,129,046	\$ 2,194,563	\$	2,339,110	\$	2,190,868	\$	2,338,826
Liabilities										
Deposits	\$ 1,035,225	\$	1,033,041	\$ 1,032,888	\$	1,035,944	\$	1,031,500	\$	1,029,578
Federal funds purchased and securities loaned or sold under agreements to repurchase	285,914		214,864	279,496		276,673		267,950		291,461
Trading account liabilities	77,458		60,508	84,728		96,108		78,300		90,044
Commercial paper and other short-term borrowings	39,019		35,698	39,413		62,019		38,031		63,581
Long-term debt	301,848		372,265	333,173		435,144		348,346		437,812
All other liabilities	185,415		182,569	189,307		198,155		192,679		193,420
Total liabilities	1,924,879		1,898,945	1,959,005		2,104,043		1,956,806		2,105,896
Shareholders' equity	235,975		230,101	235,558		235,067		234,062		232,930
Total liabilities and shareholders' equity	\$ 2,160,854	\$	2,129,046	\$ 2,194,563	\$	2,339,110	\$	2,190,868	\$	2,338,826

Period-end balance sheet amounts may vary from average balance sheet amounts due to liquidity and balance sheet management activities, primarily involving our portfolios of highly liquid assets, that are designed to ensure the adequacy of capital while enhancing our ability to manage liquidity requirements for the Corporation and our customers, and to position the balance sheet in accordance with the Corporation's risk appetite. The execution of these activities requires the use of balance sheet and capital-related limits including spot, average and risk-weighted asset limits, particularly within the market-making activities of our trading businesses. One of our key metrics, Tier 1 leverage ratio, is calculated based on adjusted quarterly average total assets.

#### Assets

At June 30, 2012, total assets were approximately \$2.2 trillion, an increase of \$31.8 billion, or one percent, from December 31, 2011. This increase was driven by trading account assets due to increases in U.S. Treasuries and EMEA sovereign debt and hedges in leveraged credit trading; debt securities primarily driven by net purchases of agency mortgage-backed securities (MBS); federal funds sold and securities borrowed or purchased under agreements to resell to cover increases in client short positions and customer financing activity through the match book, and collateral requirements. These increases were partially offset by asset sales and continued run-off in targeted portfolios.

Average total assets decreased \$144.5 billion and \$148.0 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The decreases were driven by asset sales and continued run-off in targeted portfolios, sales of strategic investments, and lower securities borrowed or purchased under agreements to resell driven by decreased customer activity.

## Liabilities and Shareholders' Equity

At June 30, 2012, total liabilities were approximately \$1.9 trillion, an increase of \$25.9 billion, or one percent, from December 31, 2011 primarily driven by an increase in securities sold under agreements to repurchase due to funding inventory resulting from customer demand and funding of trading assets and securities. Partially offsetting this increase were planned reductions in long-term debt.

Average total liabilities decreased \$145.0 billion and \$149.1 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The decreases were primarily driven by planned reductions in long-term debt; lower short-term borrowings due to the Corporation's reduced use of commercial paper and master notes; and lower trading liabilities due to reduced short positions in U.S. Treasuries used for hedging and EMEA sovereign debt. In addition, the six-month comparison to the same period in 2011 saw reductions in our use of securities loaned or sold under agreements to repurchase due to inventory reductions and lower cash requirements.

At June 30, 2012, shareholders' equity was \$236.0 billion, an increase of \$5.9 billion, or three percent, from December 31, 2011 due to earnings, common stock issued under employee plans and exchanges of preferred and trust preferred securities, curtailment of the Corporation's Qualified Pension Plans and an increase in unrealized gains on available-for-sale (AFS) debt securities in other comprehensive income (OCI).

Average shareholders' equity increased \$491 million and \$1.1 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011 driven by earnings and common stock issued under employee plans and exchanges of preferred and trust preferred securities. The six-month increase was also impacted by the sale of preferred stock and related warrants to Berkshire Hathaway, Inc. in the third quarter of 2011 and curtailment of the Corporation's Qualified Pension Plans. These increases were partially offset by lower unrealized gains on AFS debt securities in accumulated OCI in 2011.

Table 7
Selected Quarterly Financial Data

		2012	Quarte	rs						
(In millions, except per share information)		Second		First		Fourth		Third		Second
Income statement										
Net interest income	\$	9,548	\$	10,846	\$	10,701	\$	10,490	\$	11,246
Noninterest income		12,420		11,432		14,187		17,963		1,990
Total revenue, net of interest expense		21,968		22,278		24,888		28,453		13,236
Provision for credit losses		1,773		2,418		2,934		3,407		3,255
Goodwill impairment		_		_		581		_		2,603
Merger and restructuring charges		_		_		101		176		159
All other noninterest expense (1)		17,048		19,141		18,840		17,437		20,094
Income (loss) before income taxes		3,147		719		2,432		7,433		(12,875)
Income tax expense (benefit)		684		66		441		1,201		(4,049)
Net income (loss)		2,463		653		1,991		6,232		(8,826)
Net income (loss) applicable to common shareholders		2,098		328		1,584		5,889		(9,127)
Average common shares issued and outstanding		10,776		10,651		10,281		10,116		10,095
Average diluted common shares issued and outstanding (2)		11,556		10,762		11,125		10,464		10,095
Performance ratios										
Return on average assets		0.45 %	<b>%</b>	0.12%		0.36%		1.07%		n/m
Four quarter trailing return on average assets (3)		0.51		n/m		0.06		n/m		n/m
Return on average common shareholders' equity		3.89		0.62		3.00		11.40		n/m
Return on average tangible common shareholders' equity (4)		5.95		0.95		4.72		18.30		n/m
Return on average tangible shareholders' equity (4)		6.16		1.67		5.20		17.03		n/m
Total ending equity to total ending assets		10.92		10.66		10.81		10.37		9.83%
Total average equity to total average assets		10.73		10.63		10.34		9.66		10.05
Dividend payout		5.60		34.97		6.60		1.73		n/m
Per common share data										
Earnings (loss)	\$	0.19	\$	0.03	\$	0.15	\$	0.58	\$	(0.90)
Diluted earnings (loss) (2)		0.19		0.03		0.15		0.56		(0.90)
Dividends paid		0.01		0.01		0.01		0.01		0.01
Book value		20.16		19.83		20.09		20.80		20.29
Tangible book value (4)		13.22		12.87		12.95		13.22		12.65
Market price per share of common stock										
Closing	\$	8.18	\$	9.57	\$	5.56	\$	6.12	\$	10.96
High closing		9.68		9.93		7.35		11.09		13.72
Low closing		6.83		5.80		4.99		6.06		10.50
Market capitalization	\$	88,155	\$	103,123	\$	58,580	\$	62,023	\$	111,060
Average balance sheet										
Total loans and leases	\$	899,498	\$	913,722	\$	932,898	\$	942,032	\$	938,513
Total assets		2,194,563		2,187,174		2,207,567		2,301,454		2,339,110
Total deposits		1,032,888		1,030,112		1,032,531		1,051,320		1,035,944
Long-term debt		333,173		363,518		389,557		420,273		435,144
Common shareholders' equity		216,782		214,150		209,324		204,928		218,505
Total shareholders' equity		235,558		232,566		228,235		222,410		235,067
Asset quality (5)										
Allowance for credit losses (6)	\$	30,862	\$	32,862	s	34,497	s	35,872	s	38,209
Nonperforming loans, leases and foreclosed properties (7)		25,377		27,790		27,708		29,059		30,058
Allowance for loan and lease losses as a percentage of total loans and leases outstanding (7)		3.43 %	<b>%</b>	3.61%		3.68%		3.81%		4.00%
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases (7)		127		126		135		133		135
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases excluding the PCI loan portfolio (7)		90		91		101		101		105
Amounts included in allowance that are excluded from nonperforming loans (8)	\$	16,327	\$	17,006	s	17,490	\$	18,317	s	19,935
Allowance as a percentage of total nonperforming loans and leases excluding the amounts included in the allowance that are excluded from nonperforming loans (8)		59 %	/ <sub>0</sub>	60%		65%		63%		63%
Net charge-offs	s	3,626		4,056	s	4,054	s	5,086	s	5,665
Annualized net charge-offs as a percentage of average loans and leases outstanding (7)		1.64%		1.80%		1.74%		2.17%		2.44%
Nonperforming loans and leases as a percentage of total loans and leases outstanding (7)		2.70		2.85		2.74		2.87		2.96
Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties (7)		2.87		3.10		3.01		3.15		3.22
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs		2.08		1.97		2.10		1.74		1.64
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs, excluding the PCI loan portfolio		1.46		1.43		1.57		1.33		1.28
Capital ratios (period end)										
Risk-based capital:										
Tier I common		11.24%	<b>%</b>	10.78%		9.86%		8.65%		8.23%

Tier 1	13.80	13.37	12.40	11.48	11.00
Total	17.51	17.49	16.75	15.86	15.65
Tier I leverage	7.84	7.79	7.53	7.11	6.86
Tangible equity (4)	7.73	7.48	7.54	7.16	6.63
Tangible common equity (4)	6.83	6.58	6.64	6.25	5.87

- (1) Excludes merger and restructuring charges and goodwill impairment charges.
- (2) Due to a net loss applicable to common shareholders for the second quarter of 2011, the impact of antidilutive equity instruments was excluded from diluted earnings (loss) per share and average diluted common shares.
- (3) Calculated as total net income for four consecutive quarters divided by annualized average assets for four consecutive quarters.
- (4) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. Other companies may define or calculate these measures differently. For additional information on these ratios and for corresponding reconciliations to GAAP financial measures, see Supplemental Financial Data on page 17 and Table 9 on pages 18 through 19.

  (5) For more information on the impact of the PCI loan portfolio on asset quality, see Consumer Portfolio Credit Risk Management on page 38
- (6) Includes the allowance for loan and lease losses and the reserve for unfunded lending commitments.
- (7) Balances and ratios do not include loans accounted for under the fair value option. For additional exclusions from nonperforming loans, leases and foreclosed properties, see Nonperforming Consumer Loans and Foreclosed Properties Activity on page 99 and corresponding Table 43, and Nonperforming Commercial Loans, Leases and Foreclosed Properties Activity on page 108 and corresponding Table 52.
- (8) Amounts included in allowance that are excluded from nonperforming loans primarily include amounts allocated to the U.S. credit card and unsecured consumer lending portfolios in CBB, PCI loans and the non-U.S. credit card portfolio in All Other.

n/m = not meaningful

Table 8 Selected Year-to-Date Financial Data

		Six Months	Ended Ju	ine 30
(In millions, except per share information)		2012		2011
Income statement				
Net interest income	s	20,394	\$	23,425
Noninterest income		23,852		16,688
Total revenue, net of interest expense		44,246		40,113
Provision for credit losses		4,191		7,069
Goodwill impairment		_		2,603
Merger and restructuring charges		_		361
All other noninterest expense (1)		36,189		40,175
Income (loss) before income taxes		3,866		(10,095
Income tax expense (benefit)		750		(3,318
Net income (loss)		3,116		(6,777
Net income (loss) applicable to common shareholders		2,426		(7,388
Average common shares issued and outstanding		10,715		10,085
Average diluted common shares issued and outstanding (2)		11,510		10,085
Performance ratios				
Return on average assets		0.29 %		n/m
Return on average common shareholders' equity		2.26		n/m
Return on average tangible common shareholders' equity (3)		3.47		n/m
Return on average tangible shareholders' equity (3)		3.94		n/m
Total ending equity to total ending assets		10.92		9.83
Total average equity to total average assets		10.68		9.96
Dividend payout		9.56		n/n
Per common share data				
Earnings (loss)	s	0.23	\$	(0.73
Diluted earnings (loss) (2)		0.22		(0.73
Dividends paid		0.02		0.02
Book value		20.16		20.29
Tangible book value (3)		13.22		12.65
Market price per share of common stock				
Closing	s	8.18	\$	10.96
High closing		9.93		15.25
Low closing		5.80		10.50
Market capitalization	s	88,155	s	111,060
Average balance sheet				
Total loans and leases	s	906,610	\$	938,738
Total assets		2,190,868		2,338,826
Total deposits		1,031,500		1,029,578
Long-term debt		348,346		437,812
Common shareholders' equity		215,466		216,367
Total shareholders' equity		234,062		232,930
Asset quality (4)		234,002		232,730
Allowance for credit losses (5)		20.072		20.200
	\$	30,862	\$	38,209
Nonperforming loans, leases and foreclosed properties (6)		25,377		30,058
Allowance for loan and lease losses as a percentage of total loans and leases outstanding (6)		3.43 %		4.00
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases (6)		127		135
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases excluding the PCI loan portfolio (6)		90		105
Amounts included in allowance that are excluded from nonperforming loans (7)	s	16,327	\$	19,935
Allowance as a percentage of total nonperforming loans and leases excluding the amounts included in the allowance that are excluded from nonperforming loans (7)		59 %		63
Net charge-offs	\$	7,682	\$	11,693
Annualized net charge-offs as a percentage of average loans and leases outstanding (6)		1.72 %		2.53
Nonperforming loans and leases as a percentage of total loans and leases outstanding (6)		2.70		2.96
Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties (6)		2.87		3.22
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs		1.96		1.58
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs, excluding the PCI loan portfolio		1.38		1.23

<sup>(1)</sup> Excludes merger and restructuring charges and goodwill impairment charges.
(2) Due to a net loss applicable to common shareholders for the second quarter of 2011, the impact of antidilutive equity instruments was excluded from diluted earnings (loss) per share and average diluted common shares.

<sup>(3)</sup> Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. Other companies may define or calculate these measures differently. For additional information on these ratios and for corresponding reconciliations to GAAP financial measures, see Supplemental Financial Data on page 17 and Table 9 on pages 18 through 19.

(4) For more information on the impact of the PCI loan portfolio on asset quality, see Consumer Portfolio Credit Risk Management on page 83.

<sup>(5)</sup> Includes the allowance for loan and lease losses and the reserve for unfunded lending commitments.

(6) Balances and ratios do not include loans accounted for under the fair value option. For additional exclusions from nonperforming loans, leases and foreclosed properties, see Nonperforming Consumer Loans and Foreclosed Properties Activity on page 99 and corresponding Table 43, and Nonperforming Commercial Loans, Leases and Foreclosed Properties Activity on page 108 and corresponding Table 52.

(7) Amounts included in allowance that are excluded from nonperforming loans primarily include amounts allocated to the U.S. credit card and unsecured consumer lending portfolios in CBB, PCI loans and the non-U.S. credit card portfolio in All Other.

n/m = not meaningful

#### **Supplemental Financial Data**

We view net interest income and related ratios and analyses on a FTE basis, which are non-GAAP financial measures. We believe managing the business with net interest income on a FTE basis provides a more accurate picture of the interest margin for comparative purposes. To derive the FTE basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, we use the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources.

As mentioned above, certain performance measures including the efficiency ratio and net interest yield utilize net interest income (and thus total revenue) on a FTE basis. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the bps we earn over the cost of funds.

We also evaluate our business based on certain ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights (MSRs)), net of related deferred tax liabilities. These measures are used to evaluate our use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity (ROTE) as key measures to support our overall growth goals. These ratios are as follows:

- Return on average tangible common shareholders' equity measures our earnings contribution as a percentage of adjusted common shareholders' equity. The tangible common equity ratio represents adjusted common shareholders' equity divided by total assets less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities.
- ROTE measures our earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted total shareholders' equity divided by total assets less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities.
- Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding.

The aforementioned supplemental data and performance measures are presented in Tables 7 and 8.

In addition, we evaluate our business segment results based on measures that utilize return on economic capital, a non-GAAP financial measure, including the following:

- Return on average economic capital for the segments is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average economic capital.
- Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding MSRs).

In Table 9 we have excluded the impact of goodwill impairment charges of \$581 million and \$2.6 billion recorded in the fourth and second quarters of 2011 when presenting certain of these metrics. Accordingly, these are non-GAAP financial measures. Tables 9, 10 and 11 provide reconciliations of these non-GAAP financial measures with financial measures defined by GAAP. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation and our segments. Other companies may define or calculate these measures and ratios differently.

Table 9
Quarterly Supplemental Financial Data and Reconciliations to GAAP Financial Measures

		2012 (	rs	2011 Quarters						
(Dollars in millions, except per share information)		Second		First		Fourth		Third		Second
Fully taxable-equivalent basis data										
Net interest income	s	9,782	\$	11,053	\$	10,959	\$	10,739	\$	11,493
Total revenue, net of interest expense		22,202		22,485		25,146		28,702		13,483
Net interest yield		2.21 %		2.51%		2.45%		2.32%		2.50
Efficiency ratio		76.79		85.13		77.64		61.37		n/m

#### Performance ratios, excluding goodwill impairment charges<sup>(1)</sup>

Per common share information		
Earnings (loss)	\$ 0.21	\$ (0.65)
Diluted earnings (loss)	0.20	(0.65)
Efficiency ratio (FTE basis)	75.33%	n/m
Return on average assets	0.46	n/m
Four quarter trailing return on average assets <sup>(2)</sup>	0.20	n/m
Return on average common shareholders' equity	4.10	n/m
Return on average tangible common shareholders' equity	6.46	n/m
Return on average tangible shareholders' equity	6.72	n/m

<sup>(1)</sup> Performance ratios are calculated excluding the impact of the goodwill impairment charges of \$581 million and \$2.6 billion recorded during the fourth and second quarters of 2011.

n/m = not meaningful

<sup>(2)</sup> Calculated as total net income for four consecutive quarters divided by annualized average assets for four consecutive quarters

Table 9
Quarterly Supplemental Financial Data and Reconciliations to GAAP Financial Measures (continued)

		2012 (	Quarte	rs			2	2011 Quarters		
Oollars in millions)		Second		First		Fourth		Third		Second
econciliation of net interest income to net interest income on a fully taxable-equivalent basis										
Net interest income	\$	9,548	\$	10,846	\$	10,701	\$	10,490	\$	11,24
Fully taxable-equivalent adjustment		234		207		258		249		24
Net interest income on a fully taxable-equivalent basis	\$	9,782	\$	11,053	\$	10,959	\$	10,739	\$	11,49
econciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis										
Total revenue, net of interest expense	\$	21,968	\$	22,278	\$	24,888	\$	28,453	\$	13,23
Fully taxable-equivalent adjustment		234		207		258		249		24
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	22,202	\$	22,485	\$	25,146	\$	28,702	\$	13,48
econciliation of total noninterest expense to total noninterest expense, excluding goodwill impairment charges										
Total noninterest expense	\$	17,048	\$	19,141	\$	19,522	\$	17,613	\$	22,85
Goodwill impairment charges						(581)				(2,60
Total noninterest expense, excluding goodwill impairment charges	\$	17,048	\$	19,141	\$	18,941	\$	17,613	\$	20,2
econciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis										
Income tax expense (benefit)	\$	684	\$	66	\$	441	\$	1,201	\$	(4,0
Fully taxable-equivalent adjustment		234		207		258		249		24
Income tax expense (benefit) on a fully taxable-equivalent basis	\$	918	\$	273	\$	699	\$	1,450	\$	(3,8
econciliation of net income (loss) to net income (loss), excluding goodwill impairment charges										
Net income (loss)	\$	2,463	\$	653	\$	1,991	\$	6,232	\$	(8,8)
Goodwill impairment charges						581				2,60
Net income (loss), excluding goodwill impairment charges	\$	2,463	\$	653	\$	2,572	\$	6,232	\$	(6,2
econciliation of net income (loss) applicable to common shareholders to net income (loss) applicable to common shareholders,										
excluding goodwill impairment charges  Net income (loss) applicable to common shareholders	s	2,098	\$	328	\$	1,584	\$	5,889	\$	(9,1
Goodwill impairment charges	J	2,096	Ģ	328	Þ	581	φ	3,869	φ	2,6
Net income (loss) applicable to common shareholders, excluding goodwill impairment charges	s	2 000	\$	220	\$		\$	5 990	s	(6,5
econciliation of average common shareholders' equity to average tangible common shareholders' equity	•	2,098	Þ	328	Þ	2,165	Þ	5,889	Ą	(0,3
	s	216,782	\$	214,150	\$	209,324	\$	204,928	\$	218,5
Common shareholders' equity  Goodwill	•	(69,976)	Þ	(69,967)	Þ	(70,647)	Þ	(71,070)	Ф	(73,7
Intangible assets (excluding MSRs)		(7,533)		(7,869)		(8,566)		(9,005)		(9,3
Related deferred tax liabilities		2,626		2,700		2,775		2,852		2,9
Tangible common shareholders' equity	s	141,899	\$	139,014	\$	132,886	\$	127,705	\$	138,2
econciliation of average shareholders' equity to average tangible shareholders' equity	J	141,077	Ģ	139,014	Þ	132,880	φ	127,705	φ	136,2
	s	235,558	\$	232,566	\$	228,235	\$	222,410	\$	235,0
Shareholders' equity  Goodwill	•	(69,976)	Þ	(69,967)	Þ	(70,647)	Þ	(71,070)	Þ	(73,7
Intangible assets (excluding MSRs)		(7,533)		(7,869)		(8,566)		(9,005)		(9,3
Related deferred tax liabilities		2,626		2,700		2,775		2,852		2,9
	•	· · · · · · · · · · · · · · · · · · ·	\$	157,430	\$		\$	145,187	\$	154,8
Tangible shareholders' equity	\$	160,675	3	157,430	3	151,797	2	145,187	3	134,8
econciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity	6	217 212		212.711	6	211 704		210.772	6	205.6
Common shareholders' equity	\$	217,213	\$	213,711	\$	211,704	\$	210,772	\$	205,6
Goodwill Intangible assets (excluding MSRs)		(69,976) (7,335)		(69,976)		(69,967)		(70,832)		(71,0 (9,1
Related deferred tax liabilities		2,559		2,628		2,702		2,777		2,8
	s		\$		\$		\$		\$	
Tangible common shareholders' equity	•	142,461	3	138,667	3	136,418	2	133,953	3	128,2
econciliation of period-end shareholders' equity to period-end tangible shareholders' equity		225.055		222 400	•	220 101		220.252		222.1
Shareholders' equity	\$	235,975	\$	232,499	\$	230,101	\$	230,252	\$	222,1
Goodwill  Letter ille court (makeline MCD.)		(69,976)		(69,976)		(69,967)		(70,832)		(71,0
Intangible assets (excluding MSRs)  Related deferred tax liabilities		(7,335) 2,559		(7,696) 2,628		(8,021) 2,702		(8,764) 2,777		(9,1
					•					
Tangible shareholders' equity	\$	161,223	\$	157,455	\$	154,815	\$	153,433	\$	144,7
econciliation of period-end assets to period-end tangible assets			_		_		_		_	
Assets	\$	2,160,854	\$	2,181,449	\$	2,129,046	\$	2,219,628	\$	2,261,3
Goodwill		(69,976)		(69,976)		(69,967)		(70,832)		(71,0
		(7,335)		(7,696)		(8,021)		(8,764)		(9,1
Intangible assets (excluding MSRs)  Related deferred tax liabilities		2,559		2,628		2,702		2,777		2,8

Table 10
Year-to-Date Supplemental Financial Data and Reconciliations to GAAP Financial Measures

		Six Months	Enaea Ji	ne 30
(Dollars in millions, except per share information)		2012		2011
Fully taxable-equivalent basis data				
Net interest income	\$	20,835	\$	23,890
Total revenue, net of interest expense		44,687		40,578
Net interest yield		2.36 %		2.58%
Efficiency ratio		80.98		n/m
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis				
Net interest income	\$	20,394	\$	23,425
Fully taxable-equivalent adjustment		441		465
Net interest income on a fully taxable-equivalent basis	\$	20,835	\$	23,890
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis				
Total revenue, net of interest expense	\$	44,246	\$	40,113
Fully taxable-equivalent adjustment		441		465
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	44,687	\$	40,578
Reconciliation of total noninterest expense to total noninterest expense, excluding goodwill impairment charges				
Total noninterest expense	\$	36,189	\$	43,139
Goodwill impairment charges		_		(2,603)
Total noninterest expense, excluding goodwill impairment charges	\$	36,189	\$	40,536
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis				
Income tax expense (benefit)	\$	750	\$	(3,318)
Fully taxable-equivalent adjustment		441		465
Income tax expense (benefit) on a fully taxable-equivalent basis	\$	1,191	\$	(2,853)
Reconciliation of net income (loss) to net income (loss), excluding goodwill impairment charges				
Net income (loss)	\$	3,116	\$	(6,777)
Goodwill impairment charges		_		2,603
Net income (loss), excluding goodwill impairment charges	\$	3,116	\$	(4,174)
Reconciliation of net income (loss) applicable to common shareholders to net income (loss) applicable to common shareholders, excluding goodwill impairment charges		-, -		() - /
Net income (loss) applicable to common shareholders	\$	2,426	\$	(7,388)
Goodwill impairment charges	•		-	2,603
Net income (loss) applicable to common shareholders, excluding goodwill impairment charges	\$	2,426	\$	(4,785)
Reconciliation of average common shareholders' equity to average tangible common shareholders' equity		2,120	<u> </u>	(1,703)
Common shareholders' equity	s	215,466	\$	216,367
Goodwill		(69,971)	ų.	(73,834)
Intangible assets (excluding MSRs)		(7,701)		(9,580)
Related deferred tax liabilities		2,663		2,983
Tangible common shareholders' equity  Reconciliation of average shareholders' equity to average tangible shareholders' equity	\$	140,457	\$	135,936
Shareholders' equity	s	234,062	\$	232,930
Snarenoiders' equity  Goodwill	3	(69,971)	Ф	(73,834)
Intangible assets (excluding MSRs)  Related deferred tax liabilities		(7,701) 2,663		(9,580) 2,983
Related defended tax flammittes		2,003		2,983

 $n/m = not \ meaningful$ 

Table 11
Segment Supplemental Financial Data Reconciliations to GAAP Financial Measures

		Three Months	Ended J	June 30		Six Months	Ended .	June 30
Dollars in millions)		2012		2011		2012		2011
onsumer & Business Banking								
Reported net income	s	1,156	s	2,502	\$	2,611	\$	4,54
Adjustment related to intangibles <sup>(1)</sup>	-	4		2	•	7		,,,,,,
Adjusted net income	s	1,160	s	2,504	\$	2,618	\$	4,55
Adjusted net intoline	<u> </u>	1,100	3	2,304	. J	2,010	<b>y</b>	4,55
Average allocated equity	s	53,452	\$	52,559	\$	53,199	\$	53,12
Adjustment related to goodwill and a percentage of intangibles		(30,485)		(30,656)		(30,503)		(30,67
Average economic capital	S	22,967	\$	21,903	\$	22,696	\$	22,45
onsumer Real Estate Services								
Reported net loss	s	(768)	s	(14,506)	\$	(1,913)	\$	(16,90
Adjustment related to intangibles(1)		_		_		_		
Goodwill impairment charge		_		2,603		_		2,60
Adjusted net loss	s	(768)	s	(11,903)	\$	(1,913)	\$	(14,30
Average allocated equity	S	14,116	\$	17,139	\$	14,454	\$	17,93
Adjustment related to goodwill and a percentage of intangibles (excluding MSRs)				(2,702)				(2,7
Average economic capital	S	14,116	\$	14,437	\$	14,454	\$	15,21
lobal Banking								
Reported net income	s	1,406	\$	1,921	\$	2,996	\$	3,50
Adjustment related to intangibles <sup>(1)</sup>		1		1		2		
Adjusted net income	s	1,407	\$	1,922	\$	2,998	\$	3,50
Average allocated equity	s	45,958	s	47,060	s	45,838	s	47,89
Adjustment related to goodwill and a percentage of intangibles		(24,856)		(24,428)		(24,858)		(24,43
Average economic capital	s	21,102	\$	22,632	\$	20,980	\$	23,40
lobal Markets				044		4.460		
Reported net income	S	462	\$	911	\$	1,260	\$	2,30
Adjustment related to intangibles(1)		3		3	_	5	•	
Adjusted net income	S	465	\$	914	\$	1,265	\$	2,3
Average allocated equity	s	17,132	\$	22,990	\$	17,725	\$	24,60
Adjustment related to goodwill and a percentage of intangibles		(4,608)		(4,646)		(4,629)		(4,5
Average economic capital	s	12,524	\$	18,344	\$	13,096	\$	20,00
clobal Wealth and Investment Management								
Reported net income	s	543	s	513	\$	1,090	\$	1,0:
Adjustment related to intangibles <sup>(1)</sup>	<b>3</b>	6	y.	7	Ψ	1,090	¥	1,0.
Adjusted net income	s	549	s	520	\$	1,102	\$	1,0
								,
Average allocated equity	s	17,974	\$	17,560	\$	17,601	\$	17,74
Adjustment related to goodwill and a percentage of intangibles		(10,621)		(10,706)		(10,631)		(10,71

<sup>(1)</sup> Represents cost of funds, earnings credit and certain expenses related to intangibles.

Table 11 Segment Supplemental Financial Data Reconciliations to GAAP Financial Measures (continued)

		Three Month	s Ende	d June 30	Six Months Ended June 30				
(Dollars in millions)		2012		2011		2012		2011	
Consumer & Business Banking									
Deposits Deposits									
Reported net income	s	190	\$	433	\$	500	\$	795	
Adjustment related to intangibles(1)		1		_		1		1	
Adjusted net income	\$	191	\$	433	\$	501	\$	796	
Average allocated equity	\$	23,982	\$	23,612	\$	23,588	\$	23,627	
Adjustment related to goodwill and a percentage of intangibles		(17,926)		(17,951)		(17,929)		(17,955	
Average economic capital	s	6,056	\$	5,661	\$	5,659	\$	5,672	
Card Services									
Reported net income	s	929	\$	1,944	\$	1,967	\$	3,516	
Adjustment related to intangibles <sup>(1)</sup>		3		2		6		8	
Adjusted net income	\$	932	\$	1,946	\$	1,973	\$	3,524	
Average allocated equity	s	20,525	\$	21,016	\$	20,598	\$	21,580	
Adjustment related to goodwill and a percentage of intangibles		(10,460)		(10,607)		(10,476)		(10,624	
Average economic capital	S	10,065	\$	10,409	\$	10,122	\$	10,956	
Business Banking									
Reported net income	s	37	\$	125	\$	144	\$	233	
Adjustment related to intangibles <sup>(1)</sup>		_		_		_		_	
Adjusted net income	\$	37	\$	125	\$	144	\$	233	
Average allocated equity	\$	8,945	\$	7,931	\$	9,013	\$	7,919	
Adjustment related to goodwill and a percentage of intangibles		(2,099)		(2,098)		(2,098)		(2,097	
Average economic capital	s	6,846	\$	5,833	\$	6,915	\$	5,822	

<sup>(1)</sup> For footnote see page 21.

## Net Interest Income Excluding Trading-related Net Interest Income

We manage net interest income on a FTE basis which excludes the impact of trading-related activities (this adjusted measure of net interest income has been referred to as core net interest income in previous periodic reports of the Corporation). As discussed in the *Global Markets* business segment section on page 47, we evaluate our sales and trading results and strategies on a total market-based revenue approach by combining net interest income and noninterest income for *Global Markets*. An analysis of net interest income, average earning assets and net interest yield on earning assets, all of which adjust for the impact of trading-related net interest income from reported net interest income on a FTE basis, is shown below. We believe the use of this non-GAAP presentation in Table 12 provides additional clarity in assessing our results.

Table 12
Net Interest Income Excluding Trading-related Net Interest Income

	Three Month	s Ended	l June 30	Six Months	Ended J	June 30
(Dollars in millions)	 2012		2011	2012		2011
Net interest income (FTE basis)						
As reported (1)	\$ 9,782	\$	11,493	\$ 20,835	\$	23,890
Impact of trading-related net interest income (2)	(653)		(874)	(1,449)		(1,894)
Net interest income excluding trading-related net interest income	\$ 9,129	\$	10,619	\$ 19,386	\$	21,996
Average earning assets						
As reported	\$ 1,772,568	\$	1,844,525	\$ 1,770,336	\$	1,857,124
Impact of trading-related earning assets (2)	(444,537)		(457,845)	(434,447)		(461,526)
Average earning assets excluding trading-related earning assets	\$ 1,328,031	\$	1,386,680	\$ 1,335,889	\$	1,395,598
Net interest yield contribution (FTE basis) (3)						
As reported (1)	2.21 %	,	2.50%	2.36%		2.58%
Impact of trading-related activities (2)	0.55		0.57	0.55		0.58
Net interest yield on earning assets excluding trading-related activities	2.76%	)	3.07%	2.91%		3.16%

<sup>(1)</sup> Net interest income and net interest yield include fees earned on overnight deposits placed with the Federal Reserve of \$52 million and \$99 million for the three and six months ended June 30, 2012 and \$49 million and \$112 million for the three and six months ended June 30, 2011.

For the three and six months ended June 30, 2012, net interest income excluding trading-related net interest incomedecreased \$1.5 billion to \$9.1 billion, and \$2.6 billion to \$19.4 billion compared to the same periods in the prior year. The declines were primarily driven by lower consumer loan balances and yields and decreased investment securities yields, including the acceleration of purchase premium amortization expense. These were partially offset by reductions in long-term debt balances and lower rates paid on deposits.

Average earning assets excluding trading-related earning assets for thethree and six months ended June 30, 2012 decreased \$58.6 billion to \$1,328.0 billion, and \$59.7 billion to \$1,335.9 billion compared to the same periods in the prior year. The decreases were due to declines in consumer loans, loans held-for-sale (LHFS) and securities purchased under agreement to resell, partially offset by increases in commercial loans, investment securities and trading assets.

For the three and six months ended June 30, 2012 net interest yield on earning assets excluding trading-related activities decreased 31 bps to 2.76 percent, and 25 bps to 2.91 percent compared to the same periods in the prior year primarily due to the factors noted above. These impacts include a significant flattening of the yield curve driven by lower long-term rates throughout the three and six months ended June 30, 2012 compared to the same periods in the prior year.

<sup>(2)</sup> Represents the impact of trading-related amounts included in Global Markets.

<sup>(3)</sup> Calculated on an annualized basis.

Table 13
Quarterly Average Balances and Interest Rates – FTE Basis

		5	Second Quarter 2012			First Quarter 2012	
(Dollars in millions)	Avera Balan		Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets							
Time deposits placed and other short-term investments(1)	\$ 27,	476	\$ 64	0.94%	\$ 31,404	\$ 65	0.83 %
Federal funds sold and securities borrowed or purchased under agreements to resell	234,	148	360	0.62	233,061	460	0.79
Trading account assets	180,	694	1,302	2.89	175,778	1,399	3.19
Debt securities (2)	342,	244	1,907	2.23	327,758	2,732	3.33
Loans and leases (3):							
Residential mortgage (4)	255,	349	2,462	3.86	260,573	2,489	3.82
Home equity	119,	657	1,090	3.66	122,933	1,164	3.80
Discontinued real estate	11,	144	94	3.36	12,082	103	3.42
U.S. credit card	95,	018	2,356	9.97	98,334	2,459	10.06
Non-U.S. credit card	13,	641	396	11.68	14,151	408	11.60
Direct/Indirect consumer (5)	84,	198	733	3.50	88,321	801	3.65
Other consumer (6)	2,	565	41	6.41	2,617	40	6.24
Total consumer	581,	572	7,172	4.95	599,011	7,464	5.00
U.S. commercial	199,	644	1,742	3.51	195,111	1,756	3.62
Commercial real estate <sup>(7)</sup>	37,	627	323	3.46	39,190	339	3.48
Commercial lease financing	21,	446	216	4.02	21,679	272	5.01
Non-U.S. commercial	59,	209	369	2.50	58,731	391	2.68
Total commercial	317,	926	2,650	3.35	314,711	2,758	3.52
Total loans and leases	899,	498	9,822	4.38	913,722	10,222	4.49
Other earning assets	88,	508	719	3.26	86,382	743	3.46
Total earning assets(8)	1,772,	568	14,174	3.21	1,768,105	15,621	3.55
Cash and cash equivalents (1)	116,	025	52		112,512	47	
Other assets, less allowance for loan and lease losses	305,	970			306,557		
Total assets	\$ 2,194,	563			\$ 2,187,174		

<sup>(1)</sup> For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Corporation's Consolidated Balance Sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.

<sup>(2)</sup> Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest violated.

<sup>(3)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cost recovery basis. PCI loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

<sup>(4)</sup> Includes non-U.S. residential mortgage loans of \$89 million and \$86 million in the second and first quarters of 2012, and \$88 million, \$91 million and \$94 million in the fourth, third and second quarters of 2011,

<sup>(5)</sup> Includes non-U.S. consumer loans of\$7.8 billion and \$7.5 billion in the second and first quarters of2012, and \$8.4 billion, \$8.6 billion and \$8.7 billion in the fourth, third and second quarters of2011, respectively.

<sup>(6)</sup> Includes consumer finance loans of \$1.6 billion in both the second and first quarters of 2012, and \$1.7 billion, \$1.8 billion and \$1.8 billion in the fourth, third and second quarters of 2011, respectively; other non-U.S. consumer loans of \$895 million and \$903 million in the second and first quarters of 2012, and \$959 million and \$840 million in the fourth, third and second quarters of 2011, respectively; and consumer overdrafts of \$108 million and \$90 million in the second and first quarters of 2012, and \$107 million, \$107 million and \$79 million in the fourth, third and second quarters of 2011, respectively.

<sup>(7)</sup> Includes U.S. commercial real estate loans of \$36.0 billion and \$37.4 billion in the second and first quarters of 2012, and \$38.7 billion, \$40.7 billion and \$43.4 billion in the fourth, third and second quarters of 2011, respectively; and non-U.S. commercial real estate loans of \$1.6 billion and \$1.8 billion in the second and first quarters of 2012, and \$1.9 billion, \$2.2 billion and \$2.3 billion in the fourth, third and second quarters of 2011, respectively.

<sup>(8)</sup> Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets 18366 million in the second and first quarters of 2012, and \$427 million, \$1.0 billion and \$739 million in the fourth, third and second quarters of 2011, respectively. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities 18591 million and \$658 million in the second and first quarters of 2012, and \$763 million, \$631 million and \$625 million in the fourth, third and second quarters of 2011, respectively. For further information on interest rate contracts, see Interest Rate Risk Management for Nontrading Activities on page 126.

Table 13
Quarterly Average Balances and Interest Rates – FTE Basis (continued)

		Fourth Quarter 2	011		Third Quarter 201	1	Second Quarter 2011					
(Dollars in millions)	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate			
Earning assets												
Time deposits placed and other short-term investments(1)	\$ 27,688	\$ 85	1.19%	\$ 26,743	\$ 87	1.31%	\$ 27,298	\$ 106	1.56%			
Federal funds sold and securities borrowed or purchased under agreements to resell	237,453	449	0.75	256,143	584	0.90	259,069	597	0.92			
Trading account assets	161,848	1,354	3.33	180,438	1,543	3.40	186,760	1,576	3.38			
Debt securities (2)	332,990	2,245	2.69	344,327	1,744	2.02	335,269	2,696	3.22			
Loans and leases (3):												
Residential mortgage (4)	266,144	2,596	3.90	268,494	2,856	4.25	265,420	2,763	4.16			
Home equity	126,25	1,207	3.80	129,125	1,238	3.81	131,786	1,261	3.83			
Discontinued real estate	14,073	128	3.65	15,923	134	3.36	15,997	129	3.22			
U.S. credit card	102,24	2,603	10.10	103,671	2,650	10.14	106,164	2,718	10.27			
Non-U.S. credit card	15,981	420	10.41	25,434	697	10.88	27,259	760	11.18			
Direct/Indirect consumer (5)	90,861	863	3.77	90,280	915	4.02	89,403	945	4.24			
Other consumer (6)	2,75	41	6.14	2,795	43	6.07	2,745	47	6.76			
Total consumer	618,302	2,858	5.06	635,722	8,533	5.34	638,774	8,623	5.41			
U.S. commercial	196,778	1,798	3.63	191,439	1,809	3.75	190,479	1,827	3.85			
Commercial real estate <sup>(7)</sup>	40,673	343	3.34	42,931	360	3.33	45,762	382	3.35			
Commercial lease financing	21,278	204	3.84	21,342	240	4.51	21,284	235	4.41			
Non-U.S. commercial	55,867	395	2.80	50,598	349	2.73	42,214	339	3.22			
Total commercial	314,596	2,740	3.46	306,310	2,758	3.58	299,739	2,783	3.72			
Total loans and leases	932,898	10,598	4.52	942,032	11,291	4.77	938,513	11,406	4.87			
Other earning assets	91,109	904	3.95	91,452	814	3.54	97,616	866	3.56			
Total earning assets <sup>(8)</sup>	1,783,986	15,635	3.49	1,841,135	16,063	3.47	1,844,525	17,247	3.75			
Cash and cash equivalents (1)	94,287	36		102,573	38		115,956	49				
Other assets, less allowance for loan and lease losses	329,294			357,746			378,629					
Total assets	\$ 2,207,563	,	•	\$ 2,301,454	•		\$ 2,339,110					

For footnotes see page24.

Table 13
Quarterly Average Balances and Interest Rates – FTE Basis (continued)

		Second Quai	ter 2012		First Quarter 2012					
(Dollars in millions)	Average Balance	Intere Incom Expen	e/ Yield/		Average Balance		Interest Income/ Expense	Yield/ Rate		
Interest-bearing liabilities										
U.S. interest-bearing deposits:										
Savings	\$ 42,394	s	14 0.13 %	6 \$	40,543	\$	14	0.14%		
NOW and money market deposit accounts	460,788		188 0.16		458,649		186	0.16		
Consumer CDs and IRAs	96,858		171 0.71		100,044		194	0.78		
Negotiable CDs, public funds and other deposits	21,661		35 0.65	_	22,586		36	0.64		
Total U.S. interest-bearing deposits	621,701		408 0.26	_	621,822		430	0.28		
Non-U.S. interest-bearing deposits:										
Banks located in non-U.S. countries	14,598		25 0.69		18,170		28	0.62		
Governments and official institutions	895		1 0.37		1,286		1	0.41		
Time, savings and other	52,584		85 0.65		55,241		90	0.66		
Total non-U.S. interest-bearing deposits	68,077		111 0.65		74,697		119	0.64		
Total interest-bearing deposits	689,778		519 0.30		696,519		549	0.32		
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings	318,909		943 1.19		293,056		881	1.21		
Trading account liabilities	84,728		448 2.13		71,872		477	2.67		
Long-term debt	333,173	2,	534 3.05		363,518		2,708	2.99		
Total interest-bearing liabilities (8)	1,426,588	4,	444 1.25		1,424,965		4,615	1.30		
Noninterest-bearing sources:										
Noninterest-bearing deposits	343,110				333,593					
Other liabilities	189,307				196,050					
Shareholders' equity	235,558				232,566					
Total liabilities and shareholders' equity	\$ 2,194,563			\$	2,187,174					
Net interest spread			1.96 %	6				2.25 %		
Impact of noninterest-bearing sources			0.24					0.25		
Net interest income/yield on earning assets <sup>(1)</sup>		s 9,	730 2.20 %	6		\$	11,006	2.50%		

For footnotes see page24.

Table 13
Quarterly Average Balances and Interest Rates – FTE Basis (continued)

		Fourth Quarter 2011			Third Quarter 2011			Second Quarter 2011	
(Dollars in millions)	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Interest-bearing liabilities									
U.S. interest-bearing deposits:									
Savings	\$ 39,609	\$ 16	0.16%	\$ 41,256	\$ 21	0.19%	\$ 41,668	\$ 31	0.30%
NOW and money market deposit accounts	454,249	192	0.17	473,391	248	0.21	478,690	304	0.25
Consumer CDs and IRAs	103,488	220	0.84	108,359	244	0.89	113,728	281	0.99
Negotiable CDs, public funds and other deposits	22,413	34	0.60	18,547	5	0.12	13,842	42	1.22
Total U.S. interest-bearing deposits	619,759	462	0.30	641,553	518	0.32	647,928	658	0.41
Non-U.S. interest-bearing deposits:									
Banks located in non-U.S. countries	20,454	29	0.55	21,037	34	0.65	19,234	37	0.77
Governments and official institutions	1,466	1	0.36	2,043	2	0.32	2,131	2	0.38
Time, savings and other	57,814	124	0.85	64,271	150	0.93	64,889	146	0.90
Total non-U.S. interest-bearing deposits	79,734	154	0.77	87,351	186	0.85	86,254	185	0.86
Total interest-bearing deposits	699,493	616	0.35	728,904	704	0.38	734,182	843	0.46
Federal funds purchased, securities loaned or sold under agreem repurchase and other short-term borrowings	ents to 284,766	921	1.28	303,234	1,152	1.51	338,692	1,342	1.59
Trading account liabilities	70,999	411	2.29	87,841	547	2.47	96,108	627	2.62
Long-term debt	389,557	2,764	2.80	420,273	2,959	2.82	435,144	2,991	2.75
Total interest-bearing liabilities (8)	1,444,815	4,712	1.29	1,540,252	5,362	1.39	1,604,126	5,803	1.45
Noninterest-bearing sources:									
Noninterest-bearing deposits	333,038			322,416			301,762		
Other liabilities	201,479			216,376			198,155		
Shareholders' equity	228,235			222,410			235,067		
Total liabilities and shareholders' equity	\$ 2,207,567			\$ 2,301,454			\$ 2,339,110		
Net interest spread			2.20%			2.08%			2.30%
Impact of noninterest-bearing sources			0.24			0.23			0.19
Net interest income/yield on earning assets(1)		\$ 10,923	2.44%		\$ 10,701	2.31%		\$ 11,444	2.49%

For footnotes see page24.

Table 14
Year-to-Date Average Balances and Interest Rates – Fully Taxable-equivalent Basis

			Six Months E	nded June 30		
		2012			2011	
(Dollars in millions)	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets						
Time deposits placed and other short-term investments(1)	\$ 29,440	\$ 129	0.88 %	\$ 29,285	\$ 194	1.34%
Federal funds sold and securities borrowed or purchased under agreements to resell	233,604	820	0.71	243,311	1,114	0.92
Trading account assets	178,236	2,701	3.04	203,806	3,245	3.21
Debt securities (2)	335,001	4,639	2.77	335,556	5,613	3.35
Loans and leases (3):						
Residential mortgage (4)	257,961	4,951	3.84	263,744	5,644	4.28
Home equity	121,295	2,254	3.73	133,926	2,596	3.90
Discontinued real estate	11,613	197	3.39	14,457	239	3.31
U.S. credit card	96,676	4,815	10.02	108,042	5,555	10.37
Non-U.S. credit card	13,896	804	11.64	27,445	1,539	11.31
Direct/Indirect consumer (5)	86,259	1,534	3.58	89,748	1,938	4.36
Other consumer (6)	2,592	81	6.33	2,748	92	6.75
Total consumer	590,292	14,636	4.98	640,110	17,603	5.53
U.S. commercial	197,377	3,498	3.56	190,914	3,753	3.96
Commercial real estate <sup>(7)</sup>	38,408	662	3.47	47,053	819	3.51
Commercial lease financing	21,563	488	4.52	21,458	557	5.18
Non-U.S. commercial	58,970	760	2.59	39,203	638	3.28
Total commercial	316,318	5,408	3.44	298,628	5,767	3.89
Total loans and leases	906,610	20,044	4.44	938,738	23,370	5.01
Other earning assets	87,445	1,462	3.36	106,428	1,788	3.39
Total earning assets(8)	1,770,336	29,795	3.38	1,857,124	35,324	3.84
Cash and cash equivalents (1)	114,268	99		127,037	112	
Other assets, less allowance for loan and lease losses	306,264			354,665		
Total assets	\$ 2,190,868			\$ 2,338,826		

<sup>(1)</sup> For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Corporation's Consolidated Balance Sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.

<sup>(2)</sup> Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest vield.

<sup>(3)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cost recovery basis. PCI loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

<sup>(4)</sup> Includes non-U.S. residential mortgage loans of \$88 million and \$93 million for the six months ended June 30, 2012 and

<sup>(5)</sup> Includes non-U.S. consumer loans of\$7.7 billion and \$8.4 billion for the six months ended June 30, 2012 and

<sup>(6)</sup> Includes consumer finance loans of\$1.6 billion and \$1.9 billion, other non-U.S. consumer loans of\$899 million and \$809 million, and consumer overdrafts of\$99 million and \$78 million for the six months ended June 30, 2012 and

<sup>(7)</sup> Includes U.S. commercial real estate loans o§36.7 billion and \$44.5 billion, and non-U.S. commercial real estate loans o§1.7 billion and \$2.5 billion for the six months ended June 30, 2012 and

<sup>(8)</sup> Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets b\( \frac{6}{2} \)472 million and \( \frac{5}{1}.1 \) billion for the six months ended June 30, 2012 and 2011. For further information on interest rate contracts, see Interest Rate Risk Management for Nontrading Activities on page 126.

Table 14

Year-to-Date Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

	Six Months Ended June 30											
	·		2012		<u> </u>		2011					
(Dollars in millions)	Average Balance	Interest Income/ Expense		Yield/ Rate	Average Balance		Interest Income/ Expense	Yield/ Rate				
Interest-bearing liabilities												
U.S. interest-bearing deposits:												
Savings	\$ 41,468	s	28	0.13 %	\$ 40,294	\$	63	0.32 %				
NOW and money market deposit accounts	459,718		374	0.16	477,330		620	0.26				
Consumer CDs and IRAs	98,451		365	0.75	116,004		581	1.01				
Negotiable CDs, public funds and other deposits	22,125		71	0.64	13,918		81	1.17				
Total U.S. interest-bearing deposits	621,762		838	0.27	647,546		1,345	0.42				
Non-U.S. interest-bearing deposits:												
Banks located in non-U.S. countries	16,384		53	0.65	20,378		75	0.74				
Governments and official institutions	1,091		2	0.40	2,219		4	0.36				
Time, savings and other	53,912		175	0.65	62,673		258	0.83				
Total non-U.S. interest-bearing deposits	71,387		230	0.65	85,270		337	0.80				
Total interest-bearing deposits	693,149		1,068	0.31	732,816		1,682	0.46				
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings	305,981		1,824	1.20	355,042		2,526	1.43				
Trading account liabilities	78,300		925	2.38	90,044		1,254	2.81				
Long-term debt	348,346		5,242	3.02	437,812		6,084	2.80				
Total interest-bearing liabilities <sup>(8)</sup>	1,425,776		9,059	1.28	1,615,714		11,546	1.44				
Noninterest-bearing sources:												
Noninterest-bearing deposits	338,351				296,762							
Other liabilities	192,679				193,420							
Shareholders' equity	234,062				232,930	ı						
Total liabilities and shareholders' equity	\$ 2,190,868				\$ 2,338,826							
Net interest spread				2.10 %				2.40%				
Impact of noninterest-bearing sources				0.25				0.17				
Net interest income/yield on earning assets(1)		s	20,736	2.35%		\$	23,778	2.57%				

For footnotes see page28.

## **Business Segment Operations**

#### Segment Description and Basis of Presentation

We report the results of our operations through five business segments: CBB, CRES, Global Banking, Global Markets and GWIM, with the remaining operations recorded in All Other. Effective January 1, 2012, we changed the basis of presentation from six to the above five segments. The former Deposits and Card Services segments, as well as Business Banking, which was included in the former Global Commercial Banking segment, are now reflected in CBB. The former Global Commercial Banking segment was combined with the Global Corporate and Investment Banking business, which was included in the former Global Banking & Markets (GBAM) segment, to form Global Banking. The remaining global markets business of GBAM is now reported as a separate Global Markets segment. In addition, certain management accounting methodologies and related allocations were refined. Prior period results have been reclassified to conform to current period presentation.

We prepare and evaluate segment results using certain non-GAAP financial measures. For additional information, seeSupplemental Financial Data on page 17.

The management accounting and reporting process derives segment and business results by utilizing allocation methodologies for revenue and expense. The net income derived for the businesses is dependent upon revenue and cost allocations using an activity-based costing model, funds transfer pricing, and other methodologies and assumptions management believes are appropriate to reflect the results of the business.

Total revenue, net of interest expense, includes net interest income on a FTE basis and noninterest income. The adjustment of net interest income to a FTE basis results in a corresponding increase in income tax expense. The segment results also reflect certain revenue and expense methodologies that are utilized to determine net income. The net interest income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. For presentation purposes, in segments where the total of liabilities and equity exceeds assets, which are generally deposit-taking segments, we allocate assets to match liabilities. Net interest income of the business segments also includes an allocation of net interest income generated by certain of our asset and liability management (ALM) activities.

Our ALM activities include an overall interest rate risk management strategy that incorporates the use of various derivatives and cash instruments to manage fluctuations in earnings and capital that are caused by interest rate volatility. Our goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect earnings and capital. The majority of our ALM activities are allocated to the business segments and fluctuate based on performance. ALM activities include external product pricing decisions including deposit pricing strategies, the effects of our internal funds transfer pricing process and the net effects of other ALM activities.

Certain expenses not directly attributable to a specific business segment are allocated to the segments. The most significant of these expenses include data and item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain other centralized or shared functions are allocated based on methodologies that reflect utilization.

We allocate economic capital to the business segments and related businesses using a risk-adjusted methodology incorporating each segment's credit, market, interest rate, strategic and operational risk components. See Managing Risk and Strategic Risk Management on pages 67 and 68 for further discussion on the nature of these risks. A business segment's allocated equity includes this economic capital allocation and also includes the portion of goodwill and intangibles specifically assigned to the business segment. We benefit from the diversification of risk across these components which is reflected as a reduction to allocated equity for each segment. The risk-adjusted methodology is periodically refined and such refinements are reflected as changes to allocated equity in each segment.

For more information on selected financial information for the business segments and reconciliations to consolidated total revenue, net income (loss) and period-end total assets, see Note 19 – Business Segment Information to the Consolidated Financial Statements.

# **Consumer & Business Banking**

							Three Months	Ended	June 30						
	 Deposits				Card Services				Busine Banki			Total C Busines			
(Dollars in millions)	2012		2011		2012		2011		2012	2011		2012		2011	% Change
Net interest income (FTE basis)	\$ 1,914	\$	2,281	s	2,481	\$	2,903	\$	309	\$ 365	s	4,704	\$	5,549	(15)%
Noninterest income:															
Card income	_		_		1,331		1,686		_	_		1,331		1,686	(21)
Service charges	991		967		_		_		92	129		1,083		1,096	(1)
All other income	71		55		105		260		32	35		208		350	(41)
Total noninterest income	1,062		1,022		1,436		1,946		124	164		2,622		3,132	(16)
Total revenue, net of interest expense (FTE basis)	2,976		3,303		3,917		4,849		433	529		7,326		8,681	(16)
Provision for credit losses	40		31		940		302		151	67		1,131		400	183
Noninterest expense	2,634		2,597		1,502		1,517		223	263		4,359		4,377	_
Income before income taxes	302		675		1,475		3,030		59	199		1,836		3,904	(53)
Income tax expense (FTE basis)	112		242		546		1,086		22	74		680		1,402	(51)
Net income	\$ 190	\$	433	S	929	\$	1,944	\$	37	\$ 125	\$	1,156	\$	2,502	(54)
Net interest yield (FTE basis)	1.78 %		2.15%		8.81 %		9.06%		2.78%	3.45%	6	3.85 %		4.57%	
Return on average allocated equity	3.19		7.35		18.21		37.11		1.67	6.34		8.70		19.10	
Return on average economic capital	12.66		30.62		37.25		75.04		2.18	8.62		20.31		45.87	
Efficiency ratio (FTE basis)	88.50		78.62		38.36		31.27		51.21	49.73		59.49		50.41	
Balance Sheet															
Average															
Total loans and leases	n/m		n/m	s	112,127	\$	127,343	\$	24,025	\$ 27,153	s	136,872	\$	155,122	(12)
Total earning assets (1)	\$ 433,075	\$	425,926		113,202		128,505		44,808	42,352		492,085		486,679	1
Total assets (1)	459,217		452,119		119,316		130,356		52,213	50,886		531,747		523,258	2
Total deposits	433,781		426,684		n/m		n/m		42,475	40,190		476,580		467,179	2
Allocated equity	23,982		23,612		20,525		21,016		8,945	7,931		53,452		52,559	2
Economic capital	6,056		5,661		10,065		10,409		6,846	5,833		22,967		21,903	5

<sup>(1)</sup> For presentation purposes, in segments and businesses where the total of liabilities and equity exceeds assets, we allocate assets to match liabilities. As a result, total earning assets and total assets of the businesses may not equal total CBB.

n/m = not meaningful

								Six Months I	Ended	June 30								
(Dollars in millions)		De	posits		Card Services						siness nking			Total C Busines				
		2012		2011		2012		2011		2012		2011		2012		2011	% Change	
Net interest income (FTE basis)	\$	4,034	\$	4,486	\$	5,097	\$	5,917	s	653	\$	747	s	9,784	\$	11,150	(12)%	
Noninterest income:																		
Card income		_		_		2,609		3,263		_		_		2,609		3,263	(20)	
Service charges		1,960		1,891		_		_		187		284		2,147		2,175	(1)	
All other income		131		116		20		384		57		59		208		559	(63)	
Total noninterest income		2,091		2,007		2,629		3,647		244		343		4,964		5,997	(17)	
Total revenue, net of interest expense (FTE basis)		6,125		6,493		7,726		9,564		897		1,090		14,748		17,147	(14)	
Provision for credit losses		91		64		1,730		897		187		100		2,008		1,061	89	
Noninterest expense		5,242		5,179		2,882		3,140		482		619		8,606		8,938	(4)	
Income before income taxes		792		1,250		3,114		5,527		228		371		4,134		7,148	(42)	
Income tax expense (FTE basis)		292		455		1,147		2,011		84		138		1,523		2,604	(42)	
Net income	\$	500	\$	795	\$	1,967	\$	3,516	s	144	\$	233	s	2,611	\$	4,544	(43)	
Net interest yield (FTE basis)		1.90 %		2.14%		8.88 %		9.11%		2.86%		3.63 %		4.03 %		4.66%		
Return on average allocated equity		4.27		6.78		19.20		32.85		3.21		5.96		9.87		17.25		
Return on average economic capital		17.81		28.29		39.21		64.86		4.18		8.11		23.20		40.90		
Efficiency ratio (FTE basis)		85.58		79.76		37.30		32.83		53.71		56.73		58.35		52.12		
Balance Sheet																		
Average																		
Total loans and leases		n/m		n/m	\$	114,197	\$	129,894	s	24,314	\$	27,507	s	139,225	\$	158,033	(12)	
Total earning assets (1)	\$	427,604	\$	421,863		115,391		131,007		45,977		41,526		488,325		482,863	1	
Total assets (1)		453,858		448,081		121,247		132,189		53,243		50,000		527,702		518,737	2	
Total deposits		428,902		422,514		n/m		n/m		42,192		39,331		471,410		462,136	2	
Allocated equity		23,588		23,627		20,598		21,580		9,013		7,919		53,199		53,126	_	
Economic capital		5,659		5,672		10,122		10,956		6,915		5,822		22,696		22,450	1	
Period end	_	June 30 2012	Γ	December 31 2011		June 30 2012	I	December 31 2011	_	June 30 2012	D	ecember 31 2011		June 30 2012	I	December 31 2011		
Total loans and leases		n/m		n/m	\$	111,071	\$	120,668	s	23,700	\$	25,006	s	135,523	\$	146,378	(7)	
Total earning assets (1)	\$	440,559	\$	419,215		111,602		121,991		43,502		46,516		497,920		480,972	4	

<sup>(1)</sup> For presentation purposes, in segments and businesses where the total of liabilities and equity exceeds assets, we allocate assets to match liabilities. As a result, total earning assets and total assets of the businesses may not equal total CRB

118,288

Total assets (1)

CBB, which is comprised of Deposits, Card Services and Business Banking, offers a diversified range of credit, banking and investment products and services to consumers and businesses. Our customers and clients have access to a franchise network that stretches coast to coast through 32 states and the District of Columbia. The franchise network includes approximately 5,600 banking centers, 16,200 ATMs, nationwide call centers, and online and mobile platforms.

127,623

50,739

41,563

53,950

537,647

521,097

#### CBB Results

#### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

466,362

439,470

446,274

Net income for *CBB* decreased \$1.3 billion to \$1.2 billion primarily driven by a decline in revenue and an increase in the provision for credit losses. Net interest income decreased \$845 million to \$4.7 billion due to lower average loans and yields in Card Services as well as compressed deposit spreads due to the continued low interest rate environment. Noninterest income decreased \$510 million to \$2.6 billion due to a decline in Card Services. The provision for credit lossesincreased \$731 million to \$1.1 billion as portfolio trends began to stabilize within Card Services. Noninterest expense of \$4.4 billion remained relatively unchanged as lower operating expenses were offset by an increase in litigation expense.

n/m = not meaningful

The return on average economic capital decreased primarily due to lower net income.

#### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Net income for *CBB* decreased \$1.9 billion to \$2.6 billion primarily driven by adecline in revenue and an increase in the provision for credit losses, partially offset by lower noninterest expense. Net interest income decreased \$1.4 billion to \$9.8 billion. Noninterest income decreased \$1.0 billion to \$5.0 billion. The provision for credit losses increased \$947 million to \$2.0 billion. These changes were driven by the same factors as described in the three-month discussion. Noninterest expensedecreased \$332 million to \$8.6 billion primarily due to lower FDIC and operating expenses, partially offset by an increase in litigation expense.

The return on average economic capital decreased due to the same factor as described in the three-month discussion above. For more information regarding economic capital, see Supplemental Financial Data on page 17.

#### **Deposits**

Deposits includes the results of consumer deposit activities which consist of a comprehensive range of products provided to consumers and small businesses. Our deposit products include traditional savings accounts, money market savings accounts, CDs and IRAs, noninterest- and interest-bearing checking accounts, as well as investment accounts and products. Deposit products provide a relatively stable source of funding and liquidity for the Corporation. We earn net interest spread revenue from investing this liquidity in earning assets through client-facing lending and ALM activities. The revenue is allocated to the deposit products using our funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics.

Deposits also generates fees such as account service fees, non-sufficient funds fees, overdraft charges and ATM fees, as well as investment and brokerage fees from Merrill Edge accounts. Merrill Edge is an integrated investing and banking service targeted at clients with less than \$250,000 in total assets. Merrill Edge provides team-based investment advice and guidance, brokerage services, a self-directed online investing platform and key banking capabilities including access to the Corporation's network of banking centers and ATMs. Deposits includes the net impact of migrating customers and their related deposit balances between Deposits and *GWIM* as well as other client-managed businesses. For more information on the migration of customer balances to or from *GWIM*, see *GWIM* on page 50.

#### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

Net income for Deposits decreased \$243 million to \$190 million primarily driven by lower net interest income, partially offset by higher noninterest income. Net interest income declined \$367 million, or 16 percent, to \$1.9 billion driven by compressed deposits spreads due to the continued low interest rate environment, partially offset by a customer shift to higher-yielding liquid products and continued pricing discipline. Noninterest income increased \$40 million, or four percent, to \$1.1 billion primarily due to an increase in service charges. Noninterest expense of \$2.6 billion remained relatively unchanged as lower FDIC expense was offset by higher operating expense.

Average deposits increased \$7.1 billion driven by a customer shift to more liquid products in a low interest rate environment as checking, traditional savings and money market savings grew \$18.8 billion. Growth in liquid products was partially offset by a decline in average time deposits of \$11.7 billion. As a result of the shift in the mix of deposits and our continued pricing discipline, rates paid on average deposits declined by nine bps to 20 bps.

#### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Net income for Deposits decreased \$295 million to \$500 million primarily driven by lower net interest income, partially offset by higher noninterest income. Net interest income declined \$452 million, or 10 percent, to \$4.0 billion and noninterest income increased \$84 million, or four percent, to \$2.1 billion driven by the same factors as described in the three-month discussion above. Average deposits increased \$6.4 billion driven by the same factor as described in the three-month discussion above.

#### **Key Statistics**

	Three Months End	led June 30	Six Months	Ended	Ended June 30	
	2012	2011	2012		2011	
Total deposit spreads (excludes noninterest costs) (1)	1.87%	2.15%	1.92%		2.17%	
Period end						
Client brokerage assets (in millions)		\$	72,226	\$	69,000	
Online banking active accounts (units in thousands)			30,232		29,660	
Mobile banking active accounts (units in thousands)			10,290		7,652	
Banking centers			5,594		5,742	
ATMs			16,220		17,817	

<sup>(1)</sup> Total deposit spreads include the Deposits and Business Banking businesses.

Our online banking customers increased 572,000 and mobile banking customers increased 2.6 million from a year ago reflecting a change in our customers' banking preferences. The number of banking centers declined 148 and ATMs declined 1,597 as we continue to improve our cost-to-serve and optimize our consumer banking network.

### **Card Services**

Card Services is one of the leading issuers of credit and debit cards in the U.S. to consumers and small businesses. In addition to earning net interest spread revenue on its lending activities, Card Services generates interchange revenue from credit and debit card transactions as well as annual credit card fees and other miscellaneous fees.

Effective October 1, 2011, the Federal Reserve adopted a final rule with respect to the Durbin Amendment that established the maximum allowable interchange fees a bank can receive for a debit card transaction. For more information on the final interchange rules, see Regulatory Matters on page 43 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K. In addition, the Federal Reserve approved rules governing routing and exclusivity, requiring issuers to offer two unaffiliated networks for routing transactions on each debit or prepaid product, which became effective on April 1, 2012. The interchange fee rules resulted in a reduction of debit card revenue of approximately \$420 million in each of the first two quarters of 2012 when compared to the same periods in 2011, and are expected to have a similar impact in the third quarter of 2012.

### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

Net income for Card Services decreased \$1.0 billion to \$929 million primarily driven by a decrease in revenue and an increase in the provision for credit losses. Net interest income decreased \$422 million, or 15 percent, to \$2.5 billion driven by lower average loan balances and yields. The net interest yielddecreased 25 bps to 8.81 percent due to charge-offs and paydowns of higher interest rate products. Noninterest income decreased \$510 million, or 26 percent, to \$1.4 billion primarily due to lower interchange fees as a result of the Durbin Amendment and the net impact of portfolio sales.

The provision for credit losses increased \$638 million to \$940 million as portfolio trends began to stabilize. For more information, see Provision for Credit Losses on page 118.

Average loans decreased \$15.2 billion, or 12 percent, driven by charge-offs, continued run-off of non-core portfolios and the impact of portfolio sales during 2011.

## Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Net income for Card Services decreased \$1.5 billion to \$2.0 billion primarily driven by a decrease in revenue and an increase in the provision for credit losses, partially offset by lower noninterest expense. Net interest income decreased \$820 million, or 14 percent, to \$5.1 billion. The net interest yield decreased 23 bps to 8.88 percent. Noninterest income decreased \$1.0 billion, or 28 percent, to \$2.6 billion. These changes were driven by the same factors as described in the three-month discussion above. The decrease in noninterest income was also due to a charge related to our consumer protection products.

The provision for credit losses increased \$833 million, or 93 percent, to \$1.7 billion driven by the same factor as described in the three-month discussion above. Noninterest expense decreased \$258 million, or eight percent, to \$2.9 billion primarily due to lower operating expenses, partially offset by an increase in litigation expense.

Average loans decreased \$15.7 billion, or 12 percent, driven by the same factors as described in the three-month discussion above.

#### **Key Statistics**

	Three Mo	nths Ende	d June 30		Six Months Ended June 30			
(Dollars in millions)	2012		2011		2012		2011	
U.S. credit card								
Gross interest yield	9.9	7%	10.27%	)	10.02%		10.37%	
Risk-adjusted margin	7.5	l	6.23		7.02		5.23	
New accounts (in thousands)	783	2	730		1,564		1,387	
Purchase volumes	\$ 48,886	5 \$	48,974	\$	93,683	\$	92,910	
Debit card purchase volumes	64,86	7	64,049		127,808		124,045	

During the three and six months ended June 30, 2012, the U.S. credit card risk-adjusted margin increased 128 bps and 179 bps from the same periods in 2011, reflecting improvement in credit quality in the portfolio. U.S. credit card new accounts grew by 52,000 accounts to 782,000 accounts, and 177,000 accounts to 1.6 million accounts compared to the same periods in 2011. U.S. credit card purchase volumes of \$48.9 billion remained relatively unchanged for the three-month period andincreased \$773 million to \$93.7 billion for the six-month period. During thethree and six months ended June 30, 2012, debit card purchase volume increased \$818 million to \$64.9 billion, and \$3.8 billion to \$127.8 billion compared to the same periods in 2011, reflecting higher consumer spending.

## **Business Banking**

Business Banking provides a wide range of lending-related products and services, integrated working capital management and treasury solutions to clients through our network of offices and client relationship teams along with various product partners. Our clients include U.S.-based companies generally with annual sales of \$1 million to \$50 million. Our lending products and services include commercial loans, lines of credit and real estate lending. Our capital management and treasury solutions include treasury management, foreign exchange and short-term investing options. Business Banking also includes the results of our merchant processing joint venture.

#### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

Net income for Business Banking decreased \$88 million to \$37 million primarily driven by lower revenue and an increase in the provision for credit losses, partially offset by lower noninterest expense. Net interest income decreased \$56 million, or 15 percent, to \$309 million driven by lower average loan balances. Noninterest incomedecreased \$40 million, or 24 percent, to \$124 million primarily due to the transfer of certain processing activities to our merchant services joint venture. The provision for credit losses increased \$84 million to \$151 million due to an increase in projected losses. Noninterest expensedecreased \$40 million, or 15 percent, to \$223 million driven by lower FDIC and merchant processing expenses.

Average loans decreased \$3.1 billion, or 12 percent, primarily driven by the net transfer of certain loans to other businesses, higher prepayments and continued run-off of non-core portfolios. Average deposits increased \$2.3 billion, or six percent, due to the current client preference for liquidity and the net transfer of certain deposits from other businesses.

## Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Net income for Business Banking decreased \$89 million to \$144 million primarily driven by lower revenue and an increase in the provision for credit losses, partially offset by lower noninterest expense. Revenue decreased \$193 million to \$897 million, the provision for credit losses increased \$87 million to \$187 million and noninterest expense decreased \$137 million to \$482 million driven by the same factors as described in the three-month discussion above.

Average loans decreased \$3.2 billion, or 12 percent, and average deposits increased \$2.9 billion, or seven percent, driven by the same factors as described in the three-month discussion above.

# **Consumer Real Estate Services**

				Three	Months End	led June 30				_	
		Home Lo	ans		Legacy Ass & Servici		Tota	l Consumer Real	Estate Services		
(Dollars in millions)		2012	2011	20	12	2011		2012	2011	% Change	
et interest income (FTE basis)	\$	330 \$	449	\$	384 \$	130	\$	714 \$	579	23 %	
Noninterest income:											
Mortgage banking income (loss)		827	674		984	(13,692)		1,811	(13,018)	n/m	
Insurance income		1	299		_	-		1	299	(100)	
All other income (loss)		(33)	799		28	26		(5)	825	n/m	
Total noninterest income (loss)		795	1,772		1,012	(13,666)		1,807	(11,894)	n/m	
Total revenue, net of interest expense (FTE basis)		1,125	2,221		1,396	(13,536)		2,521	(11,315)	n/m	
Provision for credit losses		(34)	121		220	1,386		186	1,507	(88)	
Goodwill impairment		_	_		_	2,603		_	2,603	n/m	
All other noninterest expense		776	1,288		2,780	4,734		3,556	6,022	(41)	
Income (loss) before income taxes		383	812		(1,604)	(22,259)		(1,221)	(21,447)	n/m	
Income tax expense (benefit) (FTE basis)		142	299		(595)	(7,240)		(453)	(6,941)	(93)	
Net income (loss)	\$	241 \$	513	s	(1,009) \$	(15,019)	\$	(768) \$	(14,506)	n/m	
Net interest yield (FTE basis)		2.29 %	2.51%		2.24 %	0.60%		2.27 %	1.46%		
Efficiency ratio (FTE basis)		68.98	57.99		n/m	n/m		n/m	n/m		
Efficiely facto (FE basis)		00.70	31.77		11/111	10111		11/111	10111		
Balance Sheet											
Average											
Total loans and leases	s	50,580 \$	55,010	s :	56,145 \$	66,673	\$	106,725 \$	121,683	(12)	
Total earning assets		57,869	71,614		68,954	87,060		126,823	158,674	(20)	
Total assets		58,898	71,806		93,879	126,224		152,777	198,030	(23)	
Allocated equity		n/a	n/a		n/a	n/a		14,116	17,139	(18)	
Economic capital		n/a	n/a		n/a	n/a		14,116	14,437	(2)	

 $n/m = not \ meaningful$ 

n/a = not applicable

					Six Months	Ended June 30						
	Hom	ie Loan	s			cy Assets ervicing	To	otal Consumer	Real I	Estate Services		
(Dollars in millions)	 2012		2011	_	2012	2011		2012		2011	% Change	
Net interest income (FTE basis)	\$ 677	\$	998	\$	812	\$ 477	s	1,489	\$	1,475	1 %	
Noninterest income:												
Mortgage banking income (loss)	1,541		1,217		2,101	(13,540	)	3,642		(12,323)	n/m	
Insurance income	7		730		_	_		7		730	(99)	
All other income (loss)	(11)		829		68	37		57		866	(93)	
Total noninterest income (loss)	1,537		2,776		2,169	(13,503	)	3,706		(10,727)	n/m	
Total revenue, net of interest expense (FTE basis)	2,214		3,774		2,981	(13,026	)	5,195		(9,252)	n/m	
Provision for credit losses	19		121		674	2,484		693		2,605	(73)	
Goodwill impairment	_		_		_	2,603		_		2,603	n/m	
All other noninterest expense	1,612		2,733		5,849	8,066		7,461		10,799	(31)	
Income (loss) before income taxes	583		920		(3,542)	(26,179	)	(2,959)		(25,259)	n/m	
Income tax expense (benefit) (FTE basis)	215		339		(1,261)	(8,692	)	(1,046)		(8,353)	(87)	
Net income (loss)	\$ 368	s	581	\$	(2,281)	\$ (17,487	) <b>\$</b>	(1,913)	\$	(16,906)	n/m	
Net interest yield (FTE basis)	2.36 %	6	2.69%		2.31 %	6 1.06	%	2.33 %	6	1.80%		
Efficiency ratio (FTE basis)	72.81		72.42		n/m	n/m		n/m		n/m		
Balance Sheet												
Average												
Total loans and leases	\$ 51,122	\$	54,749	\$	57,618	\$ 66,376	\$	108,740	\$	121,125	(10)	
Total earning assets	57,672		74,773		70,840	90,696		128,512		165,469	(22)	
Total assets	58,623		74,866		97,318	128,782		155,941		203,648	(23)	
Allocated equity	n/a		n/a		n/a	n/a		14,454		17,933	(19)	
Economic capital	n/a		n/a		n/a	n/a		14,454		15,211	(5)	
Period end	 June 30 2012	De	cember 31 2011		June 30 2012	December 31 2011		June 30 2012	D	December 31 2011		
Total loans and leases	\$	\$	52,371	\$		\$ 59,988	s	105,304	\$	112,359	(6)	
Total earning assets	57,716		58,819		67,138	73,562		124,854		132,381	(6)	

n/m = not meaningful

n/a = not applicable

Total assets

CRES operations include Home Loans and Legacy Assets & Servicing. This alignment allows CRES management to lead the ongoing home loan business while also providing greater focus on legacy mortgage issues and servicing activities. Effective January 1, 2012, servicing activities previously recorded in Home Loans were moved to Legacy Assets & Servicing, and results of MSR activities, including net hedge results, and goodwill were moved from what was formerly referred to as Other within CRES to Legacy Assets & Servicing. Prior period amounts have been reclassified to conform to the current period presentation.

59,647

88,652

104,065

58,986

163,712

(10)

147,638

CRES generates revenue by providing an extensive line of consumer real estate products and services to customers nationwide. CRES products offered by Home Loans include fixed- and adjustable-rate first-lien mortgage loans for home purchase and refinancing needs, home equity lines of credit (HELOC) and home equity loans. First mortgage products are either sold into the secondary mortgage market to investors, while we retain MSRs and the Bank of America customer relationships, or are held on our balance sheet in All Other for ALM purposes. HELOC and home equity loans are retained on the CRES balance sheet in Home Loans and Legacy Assets & Servicing. CRES, through Legacy Assets & Servicing, services mortgage loans, including those loans it owns, loans owned by other business segments and All Other, and loans owned by outside investors.

The financial results of the on-balance sheet loans are reported in the business segment that owns the loans or all Other. CRES is not impacted by the Corporation's first mortgage production retention decisions as CRES is compensated for loans held for ALM purposes on a management accounting basis, with a corresponding offset recorded in All Other, and is also compensated for servicing loans owned by other business segments and All Other.

CRES includes the impact of transferring customers and their related loan balances between GWIM and CRES based on client segmentation thresholds. For more information on the migration of customer balances, see GWIM on page 50.

#### CRES Results

#### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

The net loss decreased \$13.7 billion to \$768 million primarily driven by higher noninterest income due to a significantly lower representations and warranties provision, lower provision for credit losses and a decline in noninterest expense due to a goodwill impairment charge in the second quarter of 2011.

Noninterest income increased largely as a result of the increase in mortgage banking income of \$14.8 billion driven by a decrease of \$13.6 billion in representations and warranties provision and a \$1.1 billion increase in net servicing income primarily due to improved MSR results, net of hedges. The representations and warranties provision in the prior-year period was attributable to the BNY Mellon Settlement, other non-GSE exposures, and to a lesser extent, GSE exposures. Insurance income decreased \$298 million due to the sale of Balboa in June 2011. All other income decreased as the prior-year period included a net \$752 million gain on the sale of Balboa.

The provision for credit losses decreased \$1.3 billion to \$186 million driven by improved portfolio trends in the non-PCI portfolio and lower reserve additions related to the Countrywide PCI home equity portfolio.

Noninterest expense decreased \$5.1 billion to \$3.6 billion primarily due to a \$2.6 billion goodwill impairment charge in the second quarter of 2011, a\$1.9 billion decline in litigation expense, \$727 million lower mortgage-related assessments, waivers and similar costs related to foreclosure delays, a \$270 million reduction in direct production expense due to lower retail production and our exit from correspondent lending, and \$202 million in lower insurance expense, partially offset by higher default-related servicing expenses. We expect higher servicing costs will continue related to resources needed for implementing new servicing standards mandated for the industry, to implement other operational changes, and costs due to delayed foreclosures.

Average total earning assets declined \$31.9 billion to \$126.8 billion primarily due to decreases in total loans and LHFS reflecting lower production volumes, as well as a decline in the MSR hedge portfolio.

Average economic capital decreased two percent due to a reduction in credit risk driven by lower loan balances in the home equity portfolio.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

The net loss decreased \$15.0 billion to \$1.9 billion. Noninterest income increased \$14.4 billion to \$3.7 billion and the provision for credit losses decreased \$1.9 billion to \$693 million. These changes were driven by the same factors as described in the three-month discussion above.

Noninterest expense decreased \$5.9 billion to \$7.5 billion primarily due to a \$2.6 billion goodwill impairment charge in the second quarter of 2011, a \$2.4 billion decline in litigation expense, \$1.2 billion lower mortgage-related assessments, waivers and similar costs related to foreclosure delays, a \$638 million reduction in direct production expense due to lower retail production and our exit from correspondent lending, and \$442 million in lower insurance expense, partially offset by higher default-related servicing expenses.

Average total earning assets declined \$37.0 billion to \$128.5 billion primarily driven by the same factors as described in the three-month discussion.

Average economic capital decreased five percent primarily due to a reduction in operational risk driven by the sale of Balboa. For more information regarding economic capital, see Supplemental Financial Data on page 17.

## **Home Loans**

Home Loans products are available to our customers through our retail network of approximately 5,600 banking centers, mortgage loan officers in approximately 400 locations and a sales force offering our customers direct telephone and online access to our products. These products were also offered through our correspondent lending channel which we exited in the second half of 2011 and the reverse mortgage origination business which we exited in the first half of 2011. These strategic changes were made to allow greater focus on our direct-to-consumer channels, deepen relationships with existing customers and use mortgage products to acquire new relationships.

Home Loans includes ongoing loan production activities and the CRES home equity portfolio not originally selected for inclusion in the Legacy Assets & Servicing portfolio. Home Loans excludes the Legacy Assets & Servicing portfolio established as of January 1, 2011, and currently reflects a stabilized level of credit losses. For more information on Legacy Assets & Servicing within CRES, see Consumer Portfolio Credit Risk Management on page 58 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K. Home Loans also included insurance operations through June 30, 2011, when the ongoing insurance business was transferred to CBB following the sale of Balboa.

Home Loans net income decreased \$272 million to \$241 million, and \$213 million to \$368 million for the three and six months ended June 30, 2012 compared to the same periods in 2011. Net interest income decreased \$119 million and \$321 million primarily driven by lower LHFS balances largely due to our exit from correspondent lending. Noninterest income decreased \$977 million and \$1.2 billion primarily due to lower insurance income as a result of the sale of Balboa, partially offset by an increase in mortgage banking income driven by higher production margins. The provision for credit losses decreased \$155 million and \$102 million driven by improved portfolio trends. Noninterest expense decreased \$512 million and \$1.1 billion primarily due to lower production expense driven by lower retail production and our exit from the correspondent channel, and decreased insurance expense.

#### **Legacy Assets & Servicing**

Legacy Assets & Servicing is responsible for servicing the residential, home equity and discontinued real estate loan portfolios, including owned loans and loans serviced for others. Legacy Assets & Servicing is also responsible for managing mortgage-related legacy exposures, including exposures related to selected owned residential mortgage, home equity and discontinued real estate loan portfolios (collectively, the Legacy Assets & Servicing portfolio). For additional information, see Legacy Assets & Servicing Portfolio below.

Legacy Assets & Servicing results reflect the net cost of legacy exposures that are included in the results of CRES, including representations and warranties provision, litigation costs, financial results of the CRES home equity portfolio selected as part of the Legacy Assets & Servicing portfolio, the financial results of the servicing operations and the results of MSR activities, including net hedge results, together with any related assets or liabilities used as economic hedges. The financial results of the servicing operations reflect certain revenues and expenses on loans serviced for others, including owned loans serviced for Home Loans and All Other. Legacy Assets & Servicing is compensated for servicing such loans on a management accounting basis with a corresponding offset recorded in Home Loans and All Other.

Servicing activities include collecting cash for principal, interest and escrow payments from borrowers, and disbursing customer draws for lines of credit and accounting for and remitting principal and interest payments to investors and escrow payments to third parties along with responding to customer inquiries. Our home retention efforts, including single point of contact resources, are also part of our servicing activities, along with supervising foreclosures and property dispositions. In an effort to help our customers avoid foreclosure, Legacy Assets & Servicing evaluates various workout options prior to foreclosure sales which, combined with our temporary halt of foreclosures announced in October 2010, has resulted in elongated default timelines. Although we have resumed foreclosure proceedings in nearly all states, there continues to be a backlog of foreclosure inventory. For additional information on our servicing activities, including the impact of foreclosure delays, see Off-Balance Sheet Arrangements and Contractual Obligations – Servicing Matters and Foreclosure Processes on page 65 and Off-Balance Sheet Arrangements and Contractual Obligations – Other Mortgage-related Matters on page 40 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

Legacy Assets & Servicing net loss decreased \$14.0 billion to \$1.0 billion, and \$15.2 billion to \$2.3 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011 primarily driven by a decrease of \$13.6 billion and \$14.4 billion in representations and warranties provision, a \$1.8 billion and \$2.4 billion decline in litigation expense, a \$1.2 billion and \$1.8 billion decline in provision for credit losses, and \$727 million and \$1.2 billion lower mortgage-related assessments, waivers and similar costs related to delayed foreclosures. The Legacy Assets & Servicing goodwill balance of \$2.6 billion was written off in its entirety in 2011. These improvements were partially offset by higher default-related servicing expenses.

## Legacy Assets & Servicing Portfolio

The Legacy Assets & Servicing portfolio includes owned residential mortgage loans, home equity loans and discontinued real estate loans that would not have been originated under our underwriting standards at December 31, 2010. The Countrywide PCI portfolio as well as certain loans that met a pre-defined delinquency status or probability of default threshold as of January 1, 2011 are also included in the Legacy Assets & Servicing portfolio. The residential mortgage and discontinued real estate loans are held primarily on the balance sheet of *All Other* and the home equity loans are held in Legacy Assets & Servicing. Since determining the pool of owned loans to be included in the Legacy Assets & Servicing portfolio as of January 1, 2011, the criteria have not changed for this portfolio. However, the criteria for inclusion of certain assets and liabilities in the Legacy Assets & Servicing portfolio will continue to be evaluated over time.

The total owned loans in the Legacy Assets & Servicing portfoliodecreased \$10.8 billion to \$144.1 billion at June 30, 2012 compared to \$154.9 billion at December 31, 2011, of which \$55.2 billion of the June 30, 2012 balance was reflected on the balance sheet of Legacy Assets & Servicing within CRES and the remainder are held on the balance sheet of All Other.

## Mortgage Banking Income

CRES mortgage banking income is categorized into production and servicing income. Core production income is comprised of revenue from the fair value gains and losses recognized on our interest rate lock commitments (IRLCs) and LHFS, the related secondary market execution, and costs related to representations and warranties in the sales transactions along with other obligations incurred in the sales of mortgage loans. Ongoing costs related to representations and warranties and other obligations that were incurred in the sales of mortgage loans in prior periods are also included in production income.

Servicing income includes income earned in connection with servicing activities and MSR valuation adjustments, net of economic hedge activities. The costs associated with our servicing activities are included in noninterest expense.

The table below summarizes the components of mortgage banking income.

#### Mortgage Banking Income

	Three Months	Ended	June 30	Six Months E	Ended J	une 30
(Dollars in millions)	 2012		2011	2012		2011
Production income (loss):						
Core production revenue	\$ 885	\$	824	\$ 1,814	\$	1,492
Representations and warranties provision	(395)		(14,037)	(677)		(15,050)
Total production income (loss)	490		(13,213)	1,137		(13,558)
Servicing income:						
Servicing fees	1,213		1,556	2,545		3,162
Impact of customer payments (1)	(282)		(639)	(803)		(1,345)
Fair value changes of MSRs, net of economic hedge results (2)	194		(873)	388		(870)
Other servicing-related revenue	196		151	375		288
Total net servicing income	1,321		195	2,505		1,235
Total CRES mortgage banking income (loss)	1,811		(13,018)	3,642		(12,323)
Eliminations (3)	(152)		(178)	(371)		(243)
Total consolidated mortgage banking income (loss)	\$ 1,659	\$	(13,196)	\$ 3,271	\$	(12,566)

<sup>(1)</sup> Represents the change in the market value of the MSR asset due to the impact of customer payments received during the period.

#### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

While CRES new first mortgage loan originations declined \$24.0 billion, or 63 percent, primarily due to our exit from the correspondent channel, core production revenue increased \$61 million to \$885 million, due to higher overall margins on direct retail originations. Retail first mortgage loan originations were \$14.2 billion for thehree months ended June 30, 2012 compared to \$16.4 billion for thesame period in 2011 and represented a drop in market share as the overall market for mortgages increased in the second quarter of 2012. Margins on retail originations increased due to decisions to price loan products in order to manage demand as well as a change in the mix of loan products to a larger proportion of Home Affordable Refinance Programs (HARP) originations. During the three months ended June 30, 2012, 81 percent of our first mortgage production volume was for refinance originations and 19 percent was for purchase originations compared to 48 percent and 52 percent in 2011.

The representations and warranties provision decreased \$13.6 billion to \$395 million as the provision of \$14.0 billion in the year-ago quarter included \$8.6 billion in provision and other expenses related to the BNY Mellon Settlement to resolve nearly all of the legacy Countrywide-issued first-lien non-GSE repurchase exposures, and \$5.4 billion in provision related to other non-GSE, and to a lesser extent, GSE exposures.

<sup>(2)</sup> Includes gains and losses on sales of

 $<sup>^{(3)}</sup>$  Includes the effect of transfers of mortgage loans from CRES to the ALM portfolio in All Other.

Net servicing income increased \$1.1 billion to \$1.3 billion primarily due to improved MSR results, net of hedges, and to a lesser extent, the reduced impact of customer payments. The improved MSR results were partially offset by lower servicing fees primarily due to a reduction in the size of the servicing portfolio. For additional information, see Mortgage Servicing Rights on page 42.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Core production revenue increased \$322 million to \$1.8 billion primarily due to higher margins on direct retail originations, partially offset by the exit from the correspondent channel. New first mortgage loan originations declined \$64.4 billion, or 71 percent, primarily due to our exit from the correspondent channel and from a decline in retail market share. Retail originations for the first six months of 2012 were \$26.4 billion compared to \$41.7 billion for the same period in 2011 reflecting a drop in market share as the overall market for mortgages increased in 2012. The impact of our exit from the correspondent channel and the decline in retail market share were offset by higher retail margins reflecting decisions to price loan products in order to manage demand as well as a change in the mix of loan products to a larger proportion of HARP originations.

The representations and warranties provision decreased \$14.4 billion to \$677 million as described in the three-month discussion.

Net servicing income increased \$1.3 billion to \$2.5 billion primarily driven by the same factors as described in the three-month discussion above. For additional information, see Mortgage Servicing Rights on page 42.

#### **Key Statistics**

	Three Mor	ths Ended June 30	Six Montl	s Ended June 30
(Dollars in millions, except as noted)	 2012	2011	2012	2011
Loan production				
Total Corporation (1):				
First mortgage	\$ 18,005	\$ 40,370	\$ 33,243	\$ 97,104
Home equity	930	1,054	1,690	2,782
CRES:				
First mortgage	\$ 14,206	\$ 38,253	\$ 26,391	\$ 90,772
Home equity	724	879	1,321	2,454
Period end			June 30 2012	December 31 2011
Mortgage servicing portfolio (in billions) (2)			\$ 1,586	\$ 1,763
Mortgage loans serviced for investors (in billions)			1,224	1,379
Mortgage servicing rights:				
Balance			5,708	7,378
Capitalized mortgage servicing rights (% of loans serviced for investors)			47 bps	54 bps

<sup>(1)</sup> In addition to loan production in CRES, the remaining first mortgage and home equity loan production is primarily in GWIM.

First mortgage production for the total Corporation was\$18.0 billion and \$33.2 billion for the three and six months ended June 30, 2012 compared to \$40.4 billion and \$97.1 billion for the same periods in 2011. The decrease of \$22.4 billion and \$63.9 billion was primarily due to our exit from the correspondent channel and a \$14.8 billion reduction in retail originations primarily in the first three months of 2012 due to a decline in market share.

Home equity production was \$930 million and \$1.7 billion for the three and six months ended June 30, 2012 compared to \$1.1 billion and \$2.8 billion for the same periods in 2011 primarily due to our decision to exit the reverse mortgage origination business.

<sup>(2)</sup> Servicing of residential mortgage loans, HELOC, home equity loans and discontinued real estate mortgage loans

### **Mortgage Servicing Rights**

At June 30, 2012, the consumer MSR balance was \$5.7 billion, which represented 47 bps of the related unpaid principal balance compared to \$7.4 billion, or 54 bps of the related unpaid principal balance at December 31, 2011. The decrease in the consumer MSR balance was primarily driven by lower forecasted mortgage rates, which resulted in higher forecasted prepayment speeds. As part of the MSR fair value estimation process, the Corporation increased its estimated cost to service during 2011 due to higher costs expected from foreclosure delays and procedures, the implementation of various loan modification programs and compliance with new banking regulations, which negatively impacted MSR results, net of hedges, by \$1.5 billion. During the three months ended June 30, 2012, the Corporation continued to refine its estimates of cost to service and ancillary income to be consistent with market participants which resulted in a decrease to the estimated cost to service, and accordingly, an increase in the value of the MSRs of \$666 million that was partially offset by prepayment and other model changes, including OAS assumptions. During the three months ended June 30, 2012, the Corporation refined the OAS assumptions used in the MSR valuation model to reflect returns commensurate with market participants, considering current and pending capital rules, including the impact of Basel 3 and other factors. For additional information on our servicing activities, see Off-Balance Sheet Arrangements and Contractual Obligations – Servicing Matters and Foreclosure Processes on page 65. For additional information on MSRs, see Note 18 – Mortgage Servicing Rights to the Consolidated Financial Statements.

Total deposits

Global Banking									
	 Three Months	s Ende	l June 30			Six Months I	Ended	June 30	
(Dollars in millions)	2012		2011	% Change		2012		2011	% Change
Net interest income (FTE basis)	\$ 2,184	\$	2,375	(8)%	6 \$	4,583	\$	4,858	(6)
Noninterest income:									
Service charges	815		876	(7)		1,622		1,789	(9)
Investment banking fees	633		948	(33)		1,284		1,815	(29)
All other income	653		460	42		1,246		898	39
Total noninterest income	2,101		2,284	(8)		4,152		4,502	(8)
Total revenue, net of interest expense (FTE basis)	4,285		4,659	(8)		8,735		9,360	(7)
Provision for credit losses	(113)		(557)	(80)		(351)		(681)	(48)
Noninterest expense	2,165		2,221	(3)		4,342		4,531	(4)
Income before income taxes	2,233		2,995	(25)		4,744		5,510	(14)
Income tax expense (FTE basis)	827		1,074	(23)		1,748		2,006	(13)
Net income	\$ 1,406	\$	1,921	(27)	\$	2,996	\$	3,504	(14)
Net interest yield (FTE basis)	2.97%		3.33%			3.08%		3.50%	
Return on average allocated equity	12.31	•	16.37			13.14		14.75	
Return on average economic capital	26.83		34.06			28.74		30.14	
Efficiency ratio (FTE basis)	50.53		47.70			49.71		48.41	
Balance Sheet									
Average									
Total loans and leases	\$ 267,812	\$	260,144	3	\$	272,443	\$	258,508	5
Total earning assets	295,808		285,211	4		299,442		280,074	7
Total assets	341,044		331,084	3		344,730		326,632	6
Total deposits	239,054		235,662	1		238,292		230,744	3
Allocated equity	45,958		47,060	(2)		45,838		47,891	(4)
Economic capital	21,102		22,632	(7)		20,980		23,461	(11)
Period end					-	June 30 2012		December 31 2011	
Total loans and leases					\$	265,393	\$	278,178	(5)
Total earning assets						293,655		301,627	(3)
Total assets						340,559		348,738	(2)
T-4-1 di4-						241.244		246 225	(2

Global Banking, which includes Global Corporate and Global Commercial Banking, and Investment Banking, provides a wide range of lending-related products and services, integrated working capital management and treasury solutions to clients through our network of offices and client relationship teams along with various product partners. Our lending products and services include commercial loans, leases, commitment facilities, trade finance, real estate lending, asset-based lending and indirect consumer loans. Our treasury solutions business includes treasury management, foreign exchange and short-term investing options. We also work with our clients to provide investment banking products such as debt and equity underwriting and distribution, merger-related and other advisory services. Underwriting debt and equity issuances, fixed-income and equity research, and certain market-based activities are executed through our global broker/dealer affiliates which are our primary dealers in several countries. Within Global Banking, Global Commercial Banking clients are generally defined as companies with annual sales up to \$2 billion, which include middle-market companies, commercial real estate firms, federal and state governments and municipalities. Global Corporate Banking clients include large corporations, generally defined as companies with annual sales greater than \$2 billion.

241,344

246,325

### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

Net income decreased \$515 million to \$1.4 billion driven by a decrease in revenue of \$374 million, or eight percent, primarily due to lower investment banking fees, lower interest rates and the benefit from accretion on certain acquired portfolios in the prior-year period, partially offset by the impact of higher average loan and deposit balances and gains from certain legacy portfolios.

The provision for credit losses was a benefit of \$113 million compared to a benefit of \$557 million for the same period in 2011. Asset quality continued to improve, with declines in reservable criticized exposure and nonperforming assets.

Noninterest expense decreased \$56 million, or three percent, to \$2.2 billion primarily due to lower personnel expenses.

Average loans and leases increased \$7.7 billion, or three percent, primarily driven by growth in U.S. and non-U.S. commercial and industrial loans and non-U.S. trade finance. Average deposits increased \$3.4 billion as balances continued to grow from excess market liquidity and limited alternative investment options.

The return on average economic capital decreased due to lower net income, partially offset by a decrease in average economic capital. Average economic capital decreased seven percent primarily due to a reduction in credit risk.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Net income decreased \$508 million to \$3.0 billion driven by a decrease in revenue of \$625 million, or seven percent, primarily driven by the same factors as described in the three-month discussion above.

The provision for credit losses was a benefit of \$351 million compared to a benefit of \$681 million for the same period in 2011, with the decrease primarily driven by the same factors as described in the three-month discussion above.

Noninterest expense decreased \$189 million, or four percent, to \$4.3 billion primarily driven by the same factors as described in the three-month discussion above.

Average loans and leases increased \$13.9 billion, or five percent, and average deposits increased \$7.5 billion, or three percent, primarily driven by the same factors as described in the three-month discussion above.

The return on average economic capital and average economic capital decreased primarily due to the same factors as discussed in the three-month discussion above. For more information regarding economic capital, see Supplemental Financial Data on page 17.

Total loans and leases

Total loans and leases
Total deposits

Total deposits

Period end

### Global Corporate and Global Commercial Banking

Global Corporate and Global Commercial Banking includes Global Treasury Services and Business Lending activities. Global Treasury Services includes deposit, treasury management, credit card, foreign exchange, short-term investment and custody solutions to corporate and commercial banking clients. Business Lending includes various loan-related products and services including commercial loans, leases, commitment facilities, trade financing, real estate lending, asset-based lending and indirect consumer loans. The table below presents total net revenue, total average and ending deposits, and total average and ending loans and leases for Global Corporate and Global Commercial Banking.

Global Corporate and Global Commercial Banking

\$

110,649

107.071

107,146

111,551

				Three Months	Ended	June 30			
	 Global Corp	orate I	Banking	Global Comn	nercial	Banking	T	otal	
(Dollars in millions)	 2012		2011	 2012		2011	 2012		2011
Revenue									
Global Treasury Services	\$ 619	\$	638	\$ 893	\$	912	\$ 1,512	\$	1,550
Business Lending	850		786	1,129		1,370	1,979		2,156
Total revenue, net of interest expense	\$ 1,469	\$	1,424	\$ 2,022	\$	2,282	\$ 3,491	\$	3,706
Average									
Total loans and leases	\$ 108,367	\$	96,874	\$ 159,295	\$	162,194	\$ 267,662	\$	259,068
Total deposits	108,450		109,324	130,578		126,291	239,028		235,615
				Six Months E	nded J	une 30			
	 2012		2011	2012		2011	2012		2011
Revenue									
Global Treasury Services	\$ 1,264	\$	1,259	\$ 1,836	\$	1,766	\$ 3,100	\$	3,025
Business Lending	1,730		1,772	2,276		2,608	4,006		4,380
Total revenue, net of interest expense	\$ 2,994	\$	3,031	\$ 4,112	\$	4,374	\$ 7,106	\$	7,405
Average									

Global Corporate and Global Commercial Banking revenuedecreased \$215 million to \$3.5 billion and \$299 million to \$7.1 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011.

93,939

106 662

100,207

114,388

161,270

131,193

158,077

129,764

163,377

124 036

161,845

129,584

271,919

238.264

265,223

241,315

257,316

230,698

262,052

243,972

Global Treasury Services revenue decreased \$19 million in both Global Corporate Banking and Global Commercial Banking for thethree months ended June 30, 2012 due to the low rate environment. Global Treasury Services revenue increased \$5 million and \$70 million in Global Corporate Banking and Global Commercial Banking for thesix months ended June 30, 2012 as growth in U.S. and non-U.S. deposit volumes was partially offset by the low rate environment.

Business Lending revenue in Global Corporate Banking increased \$64 million for the three months ended June 30, 2012 as growth in loan volumes and gains from certain legacy portfolios were offset by lower accretion on acquired portfolios due to the impact of prepayments in prior periods. Business Lending revenue in Global Corporate Banking declined \$42 million for the six months ended June 30, 2012 from lower net interest income impacted by the rate environment and lower accretion on acquired portfolios partially offset by the growth in loan volumes and gains from certain legacy portfolios. Business Lending revenue declined \$241 million and \$332 million in Global Commercial Banking for the three and six months ended June 30, 2012 as planned reductions in the commercial real estate and auto portfolios and lower accretion on acquired portfolios were partially offset by increases in the commercial and industrial portfolio.

Average loans and leases in Global Corporate and Global Commercial Bankingincreased three percent and six percent for the three and six months ended June 30, 2012 compared to the same periods in 2011 as growth in U.S. and non-U.S. commercial and non-U.S. trade finance portfolios driven by continued international demand and improved domestic momentum was partially offset by planned reductions in the commercial real estate and auto portfolios. Average deposits in Global Corporate and Global Commercial Banking increased one and three percent for the three and six months ended June 30, 2012 as balances continued to grow due to excess market liquidity and limited alternative investment options.

## **Investment Banking**

Client teams and product specialists underwrite and distribute debt, equity and other loan products, and provide advisory services and tailored risk management solutions. The economics of certain investment banking and underwriting activities are shared primarily between *Global Banking* and *Global Markets* based on the contribution by, and involvement of each segment. To provide a complete discussion of our consolidated investment banking income, the table below presents total Corporation investment banking income as well as the portion attributable to *Global Banking*.

**Investment Banking Fees** 

		Thre	e Months	Ended June 3	30	Six Months Ended June 30						
	Gi	lobal Ban	ıking	Total Co	orporation	Global	Banking	Total Co	rporation			
(Dollars in millions)	201	2	2011	2012	2011	2012	2011	2012	2011			
Products												
Advisory	\$ 3	314 \$	356	\$ 340	\$ 382	\$ 504	\$ 657	\$ 543	\$ 702			
Debt issuance	2	248	420	647	939	594	809	1,424	1,785			
Equity issuance		71	172	192	422	186	349	497	869			
Gross investment banking fees	6	533	948	1,179	1,743	1,284	1,815	2,464	3,356			
Self-led		(5)	(32)	(33)	(59)	(26)	(38)	(101)	(94)			
Total investment banking fees	\$ 6	528 \$	916	\$ 1,146	\$ 1,684	\$ 1,258	\$ 1,777	\$ 2,363	\$ 3,262			

Total Corporation investment banking fees, excluding self-led deals, decreased \$538 million, or 32 percent, and \$899 million, or 28 percent, for the three and six months ended June 30, 2012 compared to the same periods in 2011 primarily driven by lower underwriting fees due to a decrease in our market share and an overall decline in global fee pools. Investment banking fees may be adversely impacted during the remainder of 2012 by lower client activity and challenging market conditions as a result of, among other factors, the European sovereign debt crisis and continued market uncertainty.

	Three Months	Ended	June 30		Six Months E	nded	June 30	
(Dollars in millions)	 2012	Liiucu	2011	% Change	 2012	naca	2011	% Change
Net interest income (FTE basis)	\$ 650	\$	874	(26)%	\$ 1,448	\$	1,894	(24)%
Noninterest income:								
Investment and brokerage services	445		557	(20)	955		1,204	(21)
Investment banking fees	438		700	(37)	994		1,350	(26)
Trading account profits	1,707		2,014	(15)	3,744		4,628	(19)
All other income	125		268	(53)	417		609	(32)
Total noninterest income	2,715		3,539	(23)	6,110		7,791	(22)
Total revenue, net of interest expense (FTE basis)	3,365		4,413	(24)	7,558		9,685	(22)
Provision for credit losses	(14)		(8)	75	(34)		(41)	(17)
Noninterest expense	2,711		3,263	(17)	5,787		6,376	(9)
Income before income taxes	668		1,158	(42)	1,805		3,350	(46)
Income tax expense (FTE basis)	206		247	(17)	545		1,044	(48)
Net income	\$ 462	\$	911	(49)	\$ 1,260	\$	2,306	(45)
							-	
Return on average allocated equity	10.84%		15.90%		14.29%		18.85%	
Return on average economic capital	14.92		19.99		19.42		23.23	
Efficiency ratio (FTE basis)	80.59		73.94		76.58		65.84	
Balance Sheet								
Average								
Total trading-related assets (1)	\$ 459,869	\$	499,274	(8)	\$ 454,300	\$	478,242	(5)
Total earning assets (1)	444,537		457,845	(3)	434,447		461,526	(6)
Total assets	581,952		622,915	(7)	570,273		602,447	(5)
Allocated equity	17,132		22,990	(25)	17,725		24,667	(28)
Economic capital	12,524		18,344	(32)	13,096		20,069	(35)
Period end					 June 30 2012	]	December 31 2011	
Total trading-related assets (1)					\$ 443,948	\$	397,876	12
Total earning assets (1)					428,940		372,851	15
Total assets					561,815		501,824	12

<sup>(1)</sup> Trading-related assets include assets which are not considered earning assets (i.e., derivative assets)

Global Markets offers sales and trading services, including research, to institutional clients across fixed-income, credit, currency, commodity and equity businesses. Global Markets product coverage includes securities and derivative products in both the primary and secondary markets. Global Markets provides market-making, financing, securities clearing, settlement and custody services globally to our institutional investor clients in support of their investing and trading activities. We also work with our commercial and corporate clients to provide risk management products using interest rate, equity, credit, currency and commodity derivatives, foreign exchange, fixed-income and mortgage-related products. As a result of our market-making activities in these products, wemay be required to manage risk in government securities, equity and equity-linked securities, high-grade and high-yield corporate debt securities, commercial paper, MBS, commodities and asset-backed securities (ABS). In addition, the economics of certain investment banking and underwriting activities are shared primarily between Global Markets and Global Banking based on the activities performed by each segment. Global Banking originates certain deal-related transactions with our corporate and commercial clients that are executed and distributed by Global Markets. For additional information on investment banking fees on a consolidated basis, see page 46.

### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

Net income decreased \$449 million to \$462 million primarily driven by lower sales and trading revenue as discussed below, and a decline in new issuance activity. Investment banking fees decreased \$262 million to \$438 million primarily driven by lower underwriting fees due to a decline in our market share and an overall decline in the global fee pool. Noninterest expense decreased \$552 million, or 17 percent, to \$2.7 billion due to lower personnel and related expenses.

The return on average economic capital decreased due to lower net income, partially offset by a 32 percent decrease in average economic capital due to a decline in trading risk primarily due to lower trading-related balances.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Net income decreased \$1.0 billion to \$1.3 billion primarily driven by lower sales and trading revenue as discussed below, including higher net DVA losses. Net DVA losses were \$1.6 billion compared to \$234 million due to more significant tightening of our credit spreads. Investment banking fees decreased \$356 million to \$994 million. Noninterest expense decreased \$589 million, or nine percent, to \$5.8 billion due to a reduction in personnel and related expenses, and lower brokerage, clearing and exchange expenses.

Average earning assets decreased \$27.1 billion to \$434.4 billion driven by the movement of certain equity securities to non-earning trading-related assets. AtJune 30, 2012, period-end earning assets were \$428.9 billion, an increase of \$56.1 billion from December 31, 2011 primarily due to client activity resulting in increases in trading-related assets and securities borrowed transactions.

The return on average economic capital and average economic capital decreased due to the same factors as described in the three-month discussion above. For more information regarding economic capital, see Supplemental Financial Data on page 17.

#### Sales and Trading Revenue

Sales and trading revenue includes unrealized and realized gains and losses on trading and other assets, net interest income, and fees primarily from commissions on equity securities. The table below and related discussion present total sales and trading revenue, substantially all of which is in *Global Markets* with the remainder in *Global Banking*. Sales and trading revenue is segregated into fixed income (investment and non-investment grade corporate debt obligations, commercial mortgage-backed securities, RMBS and collateralized debt obligations (CDOs)), currencies (interest rate and foreign exchange contracts), commodities (primarily futures, forwards, swaps and options) and equity income from equity-linked derivatives and cash equity activity.

#### Sales and Trading Revenue (1, 2)

	Three Months	Ended	l June 30		Six Months l	Ended J	une 30
(Dollars in millions)	 2012		2011		2012		2011
Sales and trading revenue							
Fixed income, currencies and commodities	\$ 2,418	\$	2,642	\$	5,261	\$	6,031
Equity income	759		1,077		1,666		2,316
Total sales and trading revenue	\$ 3,177	\$	3,719	\$	6,927	\$	8,347
Sales and trading revenue, excluding DVA							
Fixed income, currencies and commodities	\$ 2,555	\$	2,550	\$	6,685	\$	6,247
Equity income	778		1,046		1,832		2,334
Total sales and trading revenue, excluding DVA	\$ 3,333	\$	3,596	\$	8,517	\$	8,581

<sup>(1)</sup> Includes a FTE adjustment of \$57 million and \$105 million for the three and six months ended June 30, 2012 compared to \$43 million and \$99 million for the same periods in 2011. For additional information on sales and trading revenue, see Note 3 – Derivatives to the Consolidated Financial Statements.

<sup>(2)</sup> Includes Global Banking sales and trading revenue of \$240 million and \$445 million for the three and six months ended June 30, 2012 compared to \$32 million and \$136 million for the same periods in 2011.

### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

Fixed income, currencies and commodities (FICC) revenue decreased \$224 million, or eight percent, to \$2.4 billion due to increased investor risk aversion resulting from market uncertainty stemming from the Eurozone crisis and slower economic growth as reflected in lower trading volumes. Equity income decreased \$318 million, or 30 percent, to \$759 million primarily due to lower commissions and trading revenue as a result of lower market volumes. Sales and trading revenue included total commissions and brokerage fee revenue of \$445 million (\$435 million from equities and \$10 million from FICC) for the three months ended June 30, 2012 and \$557 million (\$531 million from equities and \$26 million from FICC) for the three months ended June 30, 2011. The \$112 million decrease in commissions and brokerage fee revenue was primarily due to lower market volumes.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

FICC revenue decreased \$770 million, or 13 percent, to \$5.3 billion primarily due to net DVA losses. Excluding net DVA losses, FICC revenue increased \$438 million, or seven percent, to \$6.7 billion, primarily driven by our rates and currencies business as a result of stronger client flows and a gain on the sale of an equity investment in our mortgage business. This was partially offset by our exit from the stand-alone proprietary trading business in the prior year. Equity income decreased \$650 million, or 28 percent, to \$1.7 billion. Sales and trading revenue included total commissions and brokerage fee revenue of\$955 million (\$930 million from equities and \$25 million from FICC) for the six months ended June 30, 2012 and \$1.2 billion (\$1.1 billion from equities and \$55 million from FICC) for the six months ended June 30, 2011. Commissions and brokerage fee revenue decreased \$249 million. These changes were due to the same factors as described in the three-month discussion above.

Sales and trading revenue may be adversely affected in the remainder of 2012 by lower client activity and challenging market conditions as a result of, among other things, the European sovereign debt crisis, uncertainty regarding the outcome of the evolving domestic regulatory landscape, economic events, our credit ratings and market volatility.

In conjunction with regulatory reform measures and our initiative to optimize our balance sheet, we exited our stand-alone proprietary trading business as of June 30, 2011, which involved trading activities in a variety of products, including stocks, bonds, currencies and commodities. There was no proprietary trading revenue for the three and six months ended June 30, 2012 compared to \$231 million and \$434 million for the same periods in 2011. For additional information on restrictions on proprietary trading, see Regulatory Matters – Limitations on Proprietary Trading on page 43 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

Total deposits

	 Three Month	s Ende	d June 30			Six Months F	nded	June 30	
(Dollars in millions)	2012		2011	% Change		2012		2011	% Change
Net interest income (FTE basis)	\$ 1,446	\$	1,573	(8)%	\$	3,024	\$	3,143	(4)
Noninterest income:									
Investment and brokerage services	2,334		2,378	(2)		4,630		4,756	(3)
All other income	537		544	(1)		1,023		1,092	(6)
Total noninterest income	2,871		2,922	(2)		5,653		5,848	(3)
Total revenue, net of interest expense (FTE basis)	4,317		4,495	(4)		8,677		8,991	(3)
Provision for credit losses	47		72	(35)		93		118	(21)
Noninterest expense	3,408		3,624	(6)		6,858		7,213	(5)
Income before income taxes	862		799	8		1,726		1,660	4
Income tax expense (FTE basis)	319		286	12		636		605	5
Net income	\$ 543	\$	513	6	\$	1,090	\$	1,055	3
Net interest yield (FTE basis)	2.26%		2.34%			2.33%		2.32%	
Return on average allocated equity	12.15		11.71			12.46		11.98	
Return on average economic capital	30.03		30.45			31.81		30.72	
Efficiency ratio (FTE basis)	78.94		80.64			79.03		80.24	
Balance Sheet									
Average									
Total loans and leases	\$ 104,102	\$	102,201	2	\$	103,569	\$	101,530	2
Total earning assets	256,958		269,208	(5)		261,112		273,193	(4)
Total assets	276,914		289,262	(4)		280,920		293,369	(4)
Total deposits	251,121		255,432	(2)		251,913		257,066	(2)
Allocated equity	17,974		17,560	2		17,601		17,745	(1)
Economic capital	7,353		6,854	7		6,970		7,028	(1)
Period end						June 30 2012		December 31 2011	
Total loans and leases					\$	105,395	\$	103,460	2
1 Otal Ioans and Icases					Φ	103,373	Ф	103,400	2
Total earning assets						257,884		263,501	(2)

GWIM consists of two primary businesses: Merrill Lynch Global Wealth Management (MLGWM) and U.S. Trust, Bank of America Private Wealth Management (U.S. Trust)

249,755

253,264

(1)

MLGWM's advisory business provides a high-touch client experience through a network of financial advisors focused on clients with over \$250,000 in total investable assets. MLGWM provides tailored solutions to meet our clients' needs through a full set of brokerage, banking and retirement products in both domestic and international locations.

U.S. Trust, together with MLGWM's Private Banking & Investments Group, provides comprehensive wealth management solutions targeted to wealthy and ultra-wealthy clients with investable assets of more than \$5 million, as well as customized solutions to meet clients' wealth structuring, investment management, trust and banking needs, including specialty asset management services.

### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

Net income increased \$30 million to \$543 million driven by lower noninterest expense and lower provision expense, partially offset by lower revenue. Revenue decreased \$178 million, or four percent, to \$4.3 billion primarily due to lower net interest income resulting from the continued low rate environment, and lower transactional activity, partially offset by higher asset management fees driven by continued long-term assets under management (AUM) flows and higher market levels. Noninterest expense decreased \$216 million, or six percent, to \$3.4 billion driven by lower FDIC and other volume-driven expenses, lower litigation expense and other expense reductions, partially offset by continued investment in the business.

The provision for credit losses decreased \$25 million to \$47 million due to improving portfolio trends within the residential mortgage portfolio.

Revenue from MLGWM was \$3.6 billion, down four percent driven by lower transactional activity and net interest income. Revenue from U.S. Trust was \$655 million, down seven percent primarily driven by lower net interest income.

The return on average economic capital was relatively unchanged as net income and average economic capitalincreased modestly.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

Net income increased \$35 million to \$1.1 billion driven by the same factors as described in the three-month discussion above. Revenuedecreased \$314 million, or three percent, to \$8.7 billion and noninterest expense decreased \$355 million, or five percent, to \$6.9 billion driven by the same factors as described in the three-month discussion above.

The provision for credit losses decreased \$25 million to \$93 million due to the same factors as described in the three-month discussion above.

Revenue from MLGWM was \$7.3 billion, down three percent and revenue from U.S. Trust was \$1.3 billion, down six percent driven by the same factors as described in the three-month discussion above.

The return on average economic capital increased primarily due to higher net income while average economic capital remained relatively unchanged. For more information regarding economic capital, see Supplemental Financial Data on page 17.

### **Migration Summary**

GWIM results are impacted by the migration of clients and their related deposit and loan balances to or from CBB, CRES and the ALM portfolio, as presented in the table below. Migration in 2011 included the movement of balances to Merrill Edge, which is in CBB. Subsequent to the date of the migration, the associated net interest income, noninterest income and noninterest expense are recorded in the business to which the clients migrated.

## Migration Summary

	Three Months	Ende	d June 30	Six Months I	nded J	une 30
(Dollars in millions)	2012		2011	2012		2011
Average						
Total deposits — GWIM from / (to) CBB	\$ 355	\$	(2,087)	\$ 133	\$	(1,704)
Total loans — GWIM to CRES and the ALM portfolio	(198)		(184)	(146)		(93)
Period end						
Total deposits — GWIM from / (to) CBB	\$ 738	\$	1,387	\$ 651	\$	(2,500)
Total loans — GWIM to CRES and the ALM portfolio	(79)		(189)	(223)		(189)

# Client Balances

The table below presents client balances which consist of AUM, client brokerage assets, assets in custody, client deposits, and loans and leases.

### Client Balances by Type

(Dollars in millions)	June 30 2012	D	December 31 2011
Assets under management	\$ 682,227	\$	647,126
Brokerage assets	1,039,942		1,024,193
Assets in custody	111,357		107,989
Deposits	249,755		253,264
Loans and leases (1)	108,792		106,672
Total client balances	\$ 2,192,073	\$	2,139,244

<sup>(1)</sup> Includes margin receivables which are classified in other assets on the Corporation's Consolidated Balance Sheet

The increase of \$52.8 billion, or two percent, in client balances was driven by higher market levels and inflows into long-term AUM and loans, partially offset by deposit outflows.

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	1	Three Months Ended	June 30		Six Months	Ended June 30	
(Dollars in millions)		2012	2011	% Change	2012	2011	% Change
Net interest income (FTE basis)	\$	84 \$	543	(85)%	\$ 507	\$ 1,370	(63)%
Noninterest income:							
Card income		84	149	(44)	171	303	(44)
Equity investment income (loss)		(63)	1,139	n/m	354	2,554	(86)
Gains on sales of debt securities		354	831	(57)	1,066	1,299	(18)
All other loss		(71)	(112)	(37)	(2,324)	(879)	164
Total noninterest income (loss)		304	2,007	(85)	(733)	3,277	n/m
Total revenue, net of interest expense (FTE basis)		388	2,550	(85)	(226)	4,647	n/m
Provision for credit losses		536	1,841	(71)	1,782	4,007	(56)
Merger and restructuring charges		_	159	n/m	_	361	n/m
All other noninterest expense		849	587	45	3,135	2,318	35
Loss before income taxes		(997)	(37)	n/m	(5,143)	(2,039)	152
Income tax expense (benefit) (FTE basis)		(661)	130	n/m	(2,215)	(759)	192
Net loss	\$	(336) \$	(167)	101	\$ (2,928)	\$ (1,280)	129

# **Balance Sheet**

Average						
Loans and leases:						
Residential mortgage	\$ 216,974	\$ 227,307	(5)	\$ 219,501	\$ 226,531	(3)
Non-U.S. credit card	13,641	27,259	(50)	13,896	27,445	(49)
Discontinued real estate	10,243	12,450	(18)	10,510	12,673	(17)
Other	16,483	20,824	(21)	16,820	21,419	(21)
Total loans and leases	257,341	287,840	(11)	 260,727	288,068	(9)
Total assets (1)	310,129	374,561	(17)	311,302	393,993	(21)
Total deposits	31,274	48,109	(35)	35,524	49,110	(28)
Allocated equity (2)	86,926	77,759	12	85,245	71,568	19

Period end	June 30 2012	December 31 2011	
Loans and leases:			
Residential mortgage	\$ 213,826	\$ 224,654	(5)
Non-U.S. credit card	13,431	14,418	(7)
Discontinued real estate	10,059	11,095	(9)
Other	16,189	17,454	(7)
Total loans and leases	253,505	267,621	(5)
Total assets (1)	295,207	309,613	(5)
Total deposits	27,157	32,869	(17)

<sup>(1)</sup> For presentation purposes, in segments where the total of liabilities and equity exceeds assets, which are generally deposit-taking segments, we allocate assets from *All Other* to those segments to match liabilities (i.e., deposits) and allocated equity. Such allocated assets were \$516.6 billion and \$514.2 billion for the three and six months ended June 30, 2012 compared to \$501.4 billion and \$493.7 billion for the same periods in 2011, and \$526.4 billion and \$495.3 billion at June 30, 2012 and December 31, 2011.

<sup>(2)</sup> Represents the economic capital assigned to *All Other* as well as the remaining portion of equity not specifically allocated to the business segments. Allocated equity increased due to the disposition of certain assets, as previously disclosed.

n/m = not meaningful

All Other consists of two broad groupings, Equity Investments and Other. Equity Investments includes Global Principal Investments (GPI) which is comprised of a diversified portfolio of investments in private equity, real estate and other alternative investments. These investments are made either directly in a company or held through a fund with related income recorded in equity investment income. Equity Investments also includes Strategic investments which include our investment in CCB in which we currently hold approximately one percent of the outstanding common shares, and certain other investments. For additional information on our investment in CCB, seeNote 4—Securities to the Consolidated Financial Statements. Other includes liquidating businesses, ALM activities such as the residential mortgage portfolio and investment securities, as well as economic hedges, gains/losses on structured liabilities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Other also includes certain residential mortgage and discontinued real estate loans that are managed by Legacy Assets & Servicing within CRES.

### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

The net loss increased \$169 million to \$336 million primarily due to lower net interest income as a result of lower securities yields, a decrease in equity investment income, lower gains on the sales of debt securities and negative fair value adjustments on structured liabilities of \$62 million compared to positive fair value adjustments of \$214 million in the same period in 2011. Partially offsetting these items are a \$1.3 billion reduction in the provision for credit losses and \$505 million of net gains resulting from the repurchase of certain debt and trust preferred securities. Equity investment income decreased \$1.2 billion as the year-ago quarter included an \$836 million CCB dividend and a \$377 million gain on the sale of an equity investment.

Noninterest expense increased \$262 million due to higher litigation expense. There were no merger and restructuring expenses for thethree months ended June 30, 2012 compared to \$159 million in the same period in 2011.

The provision for credit losses decreased \$1.3 billion to \$536 million primarily driven by continued improvement in credit quality in the residential mortgage portfolio as well as a lower provision related to the Countrywide PCI discontinued real estate and residential mortgage portfolios.

The income tax benefit was \$661 million compared to an expense of \$130 million and changed primarily as a result of the larger pre-tax loss in All Other, a valuation allowance recorded in the second quarter of 2011 and recurring tax preference items.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

The net loss increased \$1.6 billion to \$2.9 billion primarily due to lower net interest income as a result of lower securities yields, negative fair value adjustments on structured liabilities of \$3.4 billion related to the tightening of our credit spreads during the 2012 period compared to \$372 million of negative fair value adjustments in the same period in 2011 and a \$2.2 billion decrease in equity investment income. Partially offsetting these items are a \$2.2 billion reduction in the provision for credit losses and \$1.7 billion of net gains resulting from repurchases of certain debt and trust preferred securities in 2012. The decrease in equity investment income was a result of the same factors described in the three-month discussion above, as well as a \$1.1 billion gain related to an IPO of an equity investment in the six-month period in 2011.

Noninterest expense increased \$817 million driven by the same factor as described in the three-month discussion above. There were no merger and restructuring expenses for the six months ended June 30, 2012 compared to \$361 million in the same period in 2011.

The provision for credit losses decreased \$2.2 billion to \$1.8 billion driven by the same factors as described in the three-month discussion above.

The income tax benefit was \$2.2 billion compared to a benefit of \$759 million and changed primarily due to the same factors as described in the three-month discussion above.

## **Equity Investment Activity**

The tables below present the components of equity investments in *All Other* at June 30, 2012 and December 31, 2011, and also a reconciliation to the total consolidated equity investment income for the three and six months ended June 30, 2012 and 2011. The increase in equity investment income in the business segments was primarily driven by the gains on the sale of an equity investment in *Global Markets*.

#### **Equity Investments**

(Dollars in millions)	June 30 2012	December 31 2011
Global Principal Investments	\$ 4,123	\$ 5,659
Strategic and other investments	1,328	1,343
Total equity investments included in All Other	\$ 5,451	\$ 7,002

### **Equity Investment Income**

	Three Months	Ende	d June 30		June 30			
(Dollars in millions)	2012		2011	2012			2011	
Global Principal Investments	\$ (137)	\$	401	\$	266	\$	1,768	
Strategic and other investments	74		738		88		786	
Total equity investment income (loss) included in All Other	(63)		1,139		354		2,554	
Total equity investment income included in the business segments	431		73		779		133	
Total consolidated equity investment income	\$ 368	\$	1,212	\$	1,133	\$	2,687	

Equity investments included in *All Other* decreased \$1.6 billion at June 30, 2012 compared to December 31, 2011, with substantially all of the decrease due to sales in the GPI portfolio. GPI had unfunded equity commitments of \$282 million and \$710 million at June 30, 2012 and December 31, 2011 related to certain investments. In connection with the Corporation's strategy to reduce risk-weighted assets, we sold certain investments, including related commitments.

## Off-Balance Sheet Arrangements and Contractual Obligations

We have contractual obligations to make future payments on debt and lease agreements. Additionally, in the normal course of business, we enter into contractual arrangements whereby we commit to future purchases of products or services from unaffiliated parties. For additional information on our obligations and commitments, see *Note 10 – Commitments and Contingencies* to the Consolidated Financial Statements, Off-Balance Sheet Arrangements and Contractual Obligations on page 33 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K, as well as *Note 13 – Long-term Debt* and *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

## Representations and Warranties

We securitize first-lien residential mortgage loans generally in the form of MBS guaranteed by the GSEs or by Government National Mortgage Association (GNMA) in the case of the Federal Housing Administration (FHA)-insured, U.S. Department of Veterans Affairs (VA)-guaranteed and Rural Housing Service-guaranteed mortgage loans. In addition, in prior years, legacy companies and certain subsidiaries sold pools of first-lien residential mortgage loans and home equity loans as private-label securitizations (in certain of these securitizations, monolines or financial guarantee providers insured all or some of the securities), or in the form of whole loans. In connection with these transactions, we or our subsidiaries or legacy companies make or have made various representations and warranties. Breaches of these representations and warranties may result in the requirement to repurchase mortgage loans or to otherwise make whole or provide other remedies to the GSEs, U.S. Department of Housing and Urban Development (HUD) with respect to FHA-insured loans, VA, whole-loan investors, securitization trusts, monoline insurers or other financial guarantors (collectively, repurchases). In such receive

Subject to the requirements and limitations of the applicable sales and securitization agreements, these representations and warranties can be enforced by the GSEs, HUD, VA, the whole-loan investor, the securitization trustee or others as governed by the applicable agreement or, in certain first-lien and home equity securitizations where monoline insurers or other financial guarantee providers have insured all or some of the securities issued, by the monoline insurer or other financial guarantor at any time. In the case of loans sold to parties other than the GSEs or GNMA, the contractual liability to repurchase typically arises only if there is a breach of the representations and warranties that materially and adversely affects the interest of the investor, or investors, in the loan, or of the monoline insurer or other financial guarantor (as applicable). Contracts with the GSEs do not contain equivalent language, while GNMA generally limits repurchases to loans that are not insured or guaranteed, as required.

For additional information about accounting for representations and warranties and our representations and warranties claims and exposures, seeComplex Accounting Estimates – Representations and Warranties . Additionally, see *Note 9 – Representations and Warranties Obligations and Corporate Guarantees* and *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K and Item 1A. Risk Factors of the Corporation's 2011 Annual Report on Form 10-K.

#### Representations and Warranties Bulk Settlement Actions

We have settled, or entered into agreements to settle, certain bulk representations and warranties claims with a trustee (the Trustee) for certain legacy Countrywide private-label securitization trusts (the BNY Mellon Settlement); two monoline insurers Assured Guaranty Ltd. (the Assured Guaranty Settlement) and Syncora Guarantee Inc. and Syncora Holdings, Ltd. (the Syncora Settlement); and with each of the GSEs (the GSE Agreements). We have vigorously contested any request for repurchase when we conclude that a valid basis for repurchase does not exist and will continue to do so in the future. However, in an effort to resolve these legacy mortgage-related issues, we have reached bulk settlements, or agreements for bulk settlements, including settlement amounts which are material, with the above-referenced counterparties in lieu of a loan-by-loan review process. We may reach other settlements in the future if opportunities arise on terms we believe to be advantageous. However, there can be no assurance that we will reach future settlements or, if we do, that the terms of past settlements, such as the Syncora Settlement, can be relied upon to predict the terms of future settlements. For a summary of the larger bulk settlement actions taken in 2010 and 2011 and the related impact on the representations and warranties provision and liability, see Note 9 – Representations and Warranties Obligations and Corporate Guarantees and Note 14 – Commitments and Contingencies to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. These bulk settlements generally did not cover all transactions with the relevant counterparties or all potential claims that may arise, including in some instances securities law, fraud and servicing claims, and our liability in connection with the transactions and claims not covered by these settlements could be material.

Recent Developments Related to the BNY Mellon Settlement

The BNY Mellon Settlement is subject to final court approval and certain other conditions. Under an order entered by the state court in connection with the BNY Mellon Settlement, potentially interested persons had the opportunity to give notice of intent to object to the settlement (including on the basis that more information was needed) until August 30, 2011. Approximately 44 groups or entities appeared prior to the deadline; seven of those groups or entities have subsequently withdrawn from the proceeding and one motion to intervene was denied. Certain of these groups or entities filed notices of intent to object, made motions to intervene, or both filed notices of intent to object and made motions to intervene. The parties filing motions to intervene include the Attorneys General of the states of New York and Delaware; the Attorneys General's motions were granted on June 6, 2012.

Certain of the motions to intervene and/or notices of intent to object allege various purported bases for opposition to the settlement. These include challenges to the nature of the court proceeding and the lack of an opt-out mechanism, alleged conflicts of interest on the part of the institutional investor group and/or the Trustee, the inadequacy of the settlement amount and the method of allocating the settlement amount among the 525 legacy Countrywide first-lien and five second-lien non-GSE residential mortgage-backed securitization trusts (the Covered Trusts), while other motions do not make substantive objections but state that they need more information about the settlement. Parties who filed notices stating that they wished to obtain more information about the settlement include the FDIC and the Federal Housing Finance Agency.

An investor opposed to the settlement removed the proceeding to federal district court, and the federal district court denied the Trustee's motion to remand the proceeding to state court. On February 27, 2012, the U.S. Court of Appeals issued an opinion reversing the district court denial of the Trustee's motion to remand the proceeding to state court and ordering that the proceeding be remanded to state court. On April 24, 2012, a hearing was held on threshold issues, at which the court denied the objectors' motion to convert the proceeding to a plenary proceeding. Several status hearings on discovery and other case administration matters have taken place. We are not a party to the proceeding.

It is not currently possible to predict how many of the parties who have appeared in the court proceeding will ultimately object to the BNY Mellon Settlement, whether the objections will prevent receipt of final court approval or the ultimate outcome of the court approval process, which can include appeals and could take a substantial period of time. In particular, conduct of discovery and the resolution of the objections to the settlement and any appeals could take a substantial period of time and these factors could materially delay the timing of final court approval. Accordingly, it is not possible to predict when the court approval process will be completed.

If final court approval is not obtained by December 31, 2015, we and legacy Countrywide may withdraw from the BNY Mellon Settlement, if the Trustee consents. The BNY Mellon Settlement also provides that if Covered Trusts representing unpaid principal balance exceeding a specified amount are excluded from the final BNY Mellon Settlement, based on investor objections or otherwise, we and legacy Countrywide have the option to withdraw from the BNY Mellon Settlement pursuant to the terms of the BNY Mellon Settlement agreement.

There can be no assurance that final court approval of the BNY Mellon Settlement will be obtained, that all conditions to the BNY Mellon Settlement will be satisfied or, if certain conditions to the BNY Mellon Settlement permitting withdrawal are met, that we and legacy Countrywide will not determine to withdraw from the settlement. If final court approval is not obtained or if we and legacy Countrywide determine to withdraw from the BNY Mellon Settlement in accordance with its terms, our future representations and warranties losses could be substantially different than existing accruals and the estimated range of possible loss over existing accruals as described under Experience with Investors Other than Government-sponsored Enterprises on page 63. For more information about the risks associated with the BNY Mellon Settlement, see Item 1A. Risk Factors of the Corporation's 2011 Annual Report on Form 10-K

# Recent Syncora Settlement

On July 17, 2012, we, including certain of our affiliates, entered into an agreement with Syncora Guarantee Inc. and Syncora Holdings, Ltd. (Syncora) to resolve all of the monoline insurer's outstanding and potential claims related to alleged representations and warranties breaches involving eight first- and six second-lien RMBS trusts where Syncora provided financial guarantee insurance. The agreement, among other things, also resolves historical loan servicing issues and other potential liabilities to Syncora with respect to these trusts. The agreement covers the five second-lien RMBS trusts that were the subject of litigation and nine other first- and second-lien RMBS trusts, which had an original principal balance of first-lien mortgages of approximately \$9.6 billion and second-lien mortgages of approximately \$7.7 billion. As of June 30, 2012, \$3.0 billion of loans in these first-lien trusts and \$1.4 billion of loans in these second-lien trusts have defaulted or are 180 days or more past due (severely delinquent). The agreement provided for a cash payment of \$375 million to Syncora. In addition, the parties entered into securities transfers and purchase transactions in connection with the settlement in order to terminate certain other relationships among the parties. The total cost to the Corporation was approximately \$400 million and was fully accrued for by the Corporation at June 30, 2012.

#### **Unresolved Claims Status**

Unresolved Repurchase Claims

At June 30, 2012, the total notional amount of our unresolved representations and warranties repurchase claims was approximately\$22.7 billion compared to \$12.6 billion at December 31, 2011. These repurchase claims do not include any repurchase claims related to the Covered Trusts. Unresolved repurchase claims represent the notional amount of repurchase claims made by counterparties, typically the outstanding principal balance or the unpaid principal balance at the time of default. For a table of unresolved repurchase claims, see *Note 8 – Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements. In the case of first-lien mortgages, the claim amount is often significantly greater than the expected loss amount due to the benefit of collateral and, in some cases, mortgage insurance or mortgage guarantee payments. Claims received from a counterparty remain as outstanding until the underlying loan is repurchased, the claim is rescinded by the counterparty, or the claim is otherwise resolved. When a claim is denied and we do not receive a response from the counterparty, the claim remains in the unresolved claims balance until resolution. We expect unresolved repurchase claims to continue to increase due to, among other things, our differences with Fannie Mae (FNMA) regarding our interpretation of the governing contracts ongoing litigation with monoline insurers, and a continuing submission of claims by private-label securitization trustees in combination with the lack of an established process to resolve disputes with private-label securitization trustees. For more information see Estimated Range of Possible Loss – Government-sponsored Enterprises on page 60.

The notional amount of unresolved GSE repurchase claims totaled \$11.0 billion at June 30, 2012. We continued to experience elevated levels of new claims from FNMA, including claims related to loans on which borrowers have made a significant number of payments (e.g., at least 25 payments) and, to a lesser extent, loans which defaulted more than 18 months prior to the repurchase request. Unresolved claims from FNMA totaled \$10.1 billion at June 30, 2012, including \$7.3 billion of claims related to loans on which the borrower has made at least 25 payments. During the six months ended June 30, 2012, we received \$6.3 billion of claims from FNMA, including \$5.5 billion of claims related to loans originated between 2005 and 2007. This amount includes \$4.4 billion of loans on which the borrower had made at least 37 payments. Historically, for those claims that have been approved for repurchase from the GSEs, our loss severity rate on loans originated between 2004 and 2008 has averaged approximately 55 percent of the claim amount, which may or may not be predictive of future loss severity rates. We continue to believe that our interpretation of the governing contracts is consistent with past practices between the parties and our contractual obligations. For further discussion of our experience with the GSEs, see Government-sponsored Enterprises Experience on page 61.

The notional amount of unresolved monoline repurchase claims totaled \$3.1 billion at June 30, 2012. We have had limited repurchase claims experience with monoline insurers due to ongoing litigation and have not received a significant amount of new repurchase claims from the monolines in recent periods. We have reviewed and declined to repurchase substantially all of the unresolved claims at June 30, 2012 based on an assessment of whether a breach exists that materially and adversely affected the insurer's interest in the mortgage loan. Further, in our experience, the monolines have been generally unwilling to withdraw repurchase claims, regardless of whether and what evidence was offered to refute a claim. Substantially all of the unresolved monoline claims pertain to second-lien loans and, except those that have been resolved in the Syncora Settlement, are currently the subject of litigation. In addition, \$674 million of monoline claims outstanding at June 30, 2012 were resolved through the Syncora Settlement on July 17, 2012. For further discussion of our experience with the monoline insurers, see Monoline Insurers on page 63.

The notional amount of unresolved claims from private-label securitization trustees, whole-loan investors and others increased to \$8.6 billion at une 30, 2012 compared to \$3.3 billion at December 31, 2011. The increase is primarily due to increases in submission of claims by private-label securitization trustees. We anticipated an increase in aggregate non-GSE claims at the time of the BNY Mellon Settlement a year ago, and such increase in aggregate non-GSE claims was taken into consideration in developing the increase in our reserves at that time. We do expect unresolved repurchase claims from private-label securitization trustees to increase as claims continue to be submitted by private-label securitization trustees and there is not an established process for the ultimate resolution of claims on which there is a disagreement. At least 25 payments have been made on approximately 63 percent of the defaulted and severely delinquent loans sold to non-GSE securitizations or as whole loans between 2004 and 2008. For further discussion of our experience with whole loans and private-label securitizations, see Whole Loans and Private-label Securitizations on page 64.

During the three months ended June 30, 2012, the Corporation received \$8.2 billion in new repurchase claims, including \$4.4 billion submitted by the GSEs for both legacy Countrywide originations not covered by the GSE Agreements and legacy Bank of America originations, \$3.7 billion submitted by private-label securitization trustees and \$119 million submitted by whole-loan investors. During thethree months ended June 30, 2012, \$1.6 billion in claims were resolved, primarily with the GSEs. Of the claims resolved, \$876 million were resolved through mortgage repurchases and make-whole payments.

During the six months ended June 30, 2012, the Corporation received \$12.9 billion in new repurchase claims, including \$7.4 billion submitted by the GSEs for both legacy Countrywide originations not covered by the GSE Agreements and legacy Bank of America originations, \$5.3 billion submitted by private-label securitization trustees and \$226 million submitted by whole-loan investors. During thesix months ended June 30, 2012, \$2.8 billion in claims were resolved, primarily with the GSEs. Of the claims resolved, \$1.6 billion were resolved through rescissions and \$1.2 billion were resolved through mortgage repurchases and make-whole payments. In both periods new claims from monolines remained low, which the Corporation believes was due in part to the monolines' continued focus on litigation. For more information on repurchase claims received from the GSEs, monoline insurers, and private-label securitization trustees, whole-loan investors and others, and the resolution of such claims, see *Note & - Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements. For additional information concerning FHA-insured loans, see Off-Balance Sheet Arrangements and Contractual Obligations – Servicing Matters and Foreclosure Processes on page 65.

In addition and not included in total unresolved repurchase claims of \$22.7 billion, we have received repurchase demands from private-label securitization investors and a master servicer where we believe the claimants have not satisfied the contractual thresholds to direct the securitization trustee to take action and/or that these demands are otherwise procedurally or substantively invalid. The total amounts outstanding of such demands were \$3.1 billion and \$1.7 billion as of June 30, 2012 and December 31, 2011. During the three months ended June 30, 2012 no additional such demands were received. We do not believe that the \$3.1 billion in demands received are valid repurchase claims, and therefore it is not possible to predict the resolution with respect to such demands. Of the demands outstanding at June 30, 2012 and December 31, 2011, \$1.7 billion relates to loans underlying securitizations included in the BNY Mellon Settlement. A claimant, Walnut Place (11 entities with the common name Walnut Place, including Walnut Place LLC, and Walnut Place II LLC through Walnut Place XI LLC), had filed two lawsuits against the Corporation relating to \$1.4 billion of these demands; following determination by the courts that the governing agreements bar repurchase claims by certificateholders and the consequent dismissal of Walnut Place's first lawsuit, the parties stipulated in July 2012 to the dismissal of Walnut Place's second lawsuit. For more information on the litigation with Walnut Place LLC, see *Note 10 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. If the BNY Mellon Settlement is approved by the court, the remaining repurchase demands related to loans underlying securitizations included in the BNY Mellon Settlement will be resolved by the settlement.

### Open Mortgage Insurance Rescission Notices

In addition to repurchase claims, we receive notices from mortgage insurance companies of claim denials, cancellations or coverage rescission (collectively, MI rescission notices) and the amount of such notices has remained elevated. At June 30, 2012, we had approximately 106,000 open MI rescission notices compared to 90,000 at December 31, 2011. Through June 30, 2012, 28 percent of the MI rescission notices received have been resolved. Of those resolved,21 percent were resolved through our acceptance of the MI rescission, 51 percent were resolved through reinstatement of coverage or payment of the claim by the mortgage insurance company, and28 percent were resolved on an aggregate basis through settlement, policy commutation or similar arrangement. As of June 30, 2012, 72 percent of the MI rescission notices we have received have not yet been resolved. Of those not yet resolved, 44 percent are implicated by ongoing litigation where no loan-level review is currently contemplated (nor required to preserve our legal rights). In this litigation, the litigating mortgage insurance companies are also seeking bulk rescission of certain policies, separate and apart from loan-by-loan denials or rescissions. We are in the process of reviewing 37 percent of the remaining open MI rescission notices, and we have reviewed and are contesting the MI rescission with respect to 63 percent of these MI rescission notices. Of the remaining open MI rescission notices, 23 percent are also the subject of ongoing litigation; although, at present, these MI rescissions are being processed in a manner generally consistent with those not affected by litigation. For additional information, see *Note 8 – Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements.

In 2011, FNMA issued an announcement requiring servicers to report all MI rescission notices with respect to loans sold to FNMA and confirmed FNMA's view of its position that a mortgage insurance company's issuance of a MI rescission notice constitutes a breach of the lender's representations and warranties and permits FNMA to require the lender to repurchase the mortgage loan or promptly remit a make-whole payment covering FNMA's loss even if the lender is contesting the MI rescission notice. According to FNMA's announcement, through June 30, 2012, lenders had 90 days to appeal FNMA's repurchase request and 30 days (or such other time frame specified by FNMA) to appeal after that date. We also expect that in many cases, particularly in the context of individual or bulk rescissions being contested through litigation, we will not be able to resolve MI rescission notices with the mortgage insurance companies before the expiration of the appeal period prescribed by the FNMA announcement. We have informed FNMA that we do not believe that the new policy is valid under our contracts with FNMA, and that we do not intend to repurchase loans under the terms set forth in the new policy. Our pipeline of outstanding repurchase claims from the GSEs based solely on MI rescission notices has increased to \$2.0 billion at June 30, 2012 from \$1.2 billion at December 31, 2011. Approximately 75 percent of this increase relates to loans for which the borrower has made at least25 payments. If we are required to abide by the terms of FNMA's stated policy regarding MI rescission notices, the amount of loans we are required to repurchase could increase; and if it does, our representations and warranties liability will increase. For additional information on the FNMA announcement, see *Note 8 - Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements. Additionally, see Off-Balance Sheet Arrangements and Contractual Obligations - Government-sponsored Enterprises Experience on page 37 o

### Representations and Warranties Liability

The liability for representations and warranties and corporate guarantees is included in accrued expenses and other liabilities on the Corporation's Consolidated Balance Sheet and the related provision is included in mortgage banking income. The estimate of the liability for representations and warranties is based on currently available information, significant judgment and a number of other factors that are subject to change. Changes to any one of these factors could significantly impact the estimate of the liability and could have a material adverse impact on our results of operations for any particular period. For additional information, see *Note & - Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements.

The liability for obligations under representations and warranties with respect to GSE and non-GSE exposures and the corresponding estimated range of possible loss for non-GSE representations and warranties exposures does not consider any losses related to litigation matters disclosed in *Note 10 – Commitments and Contingencies* to the Consolidated Financial Statements or *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K, nor do they include any separate foreclosure costs and related costs, assessments and compensatory fees or any other possible losses related to potential claims for breaches of performance of servicing obligations, except as such losses are included as potential costs of the BNY Mellon Settlement, potential securities law or fraud claims or potential indemnity or other claims against us, including claims related to loans insured by the FHA. We are not able to reasonably estimate the amount of any possible loss with respect to any such servicing, securities law, fraud or other claims against us, except to the extent reflected in the aggregate range of possible loss for litigation and regulatory matters disclosed in *Note 10 – Commitments and Contingencies* to the Consolidated Financial Statements, however, such loss could be material.

At both June 30, 2012 and December 31, 2011, the liability was \$15.9 billion. For the three and six months ended June 30, 2012, the provision for representations and warranties and corporate guarantees was \$395 million and \$677 million compared to \$14.0 billion and \$15.1 billion for the same periods in 2011. The provision in the three months ended June 30, 2012 included provision related to non-GSE exposures where it was determined that the loss was probable based on recent activity with certain counterparties and, to a lesser extent, GSE exposures. The decrease in the provision from the prior-year period was primarily due to a higher provision in the prior-year period attributable to the BNY Mellon Settlement, other non-GSE exposures, and to a lesser extent, GSE exposures. For additional information, see Off-Balance Sheet Arrangements and Contractual Obligations – Representations and Warranties Liability on page 35 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

### **Estimated Range of Possible Loss**

#### Government-sponsored Enterprises

Our estimated liability as of June 30, 2012 for obligations under representations and warranties with respect to GSE exposures is necessarily dependent on, and limited by, our historical claims experience with the GSEs. It includes our understanding of our agreements with the GSEs and projections of future defaults as well as certain other assumptions and judgmental factors. Accordingly, future provisions associated with obligations under representations and warranties made to the GSEs may be materially impacted if actual experiences are different from historical experience or our understandings, interpretations or assumptions. Over time FNMA's repurchase requests, standards for rescission of repurchase requests and resolution processes have become inconsistent with its own past conduct and the Corporation's interpretation of the parties' contractual obligations. While we are seeking to resolve our differences with FNMA, whether we will be able to achieve a resolution of these differences on acceptable terms, and the timing and cost thereof, is subject to significant uncertainty.

It is reasonably possible that future representations and warranties losses with respect to GSE exposures may occur in excess of the amounts recorded for the GSE exposures, and the amount of any such additional liability could be material. Due to the significant uncertainty related to our continued differences with FNMA concerning each party's interpretation of the requirements of the governing contracts, it is not possible to reasonably estimate what the outcome or range of such additional possible loss may be. For information related to the sensitivity of the assumptions used to estimate our liability for obligations under representations and warranties, see Complex Accounting Estimates – Representations and Warranties on page 133.

Non-Government-sponsored Enterprises

The population of private-label securitizations included in the BNY Mellon Settlement encompasses almost all legacy Countrywide first-lien private-label securitizations including loans originated between 2004 and 2008. For the remainder of the population of private-label securitizations, other claimants have come forward and we believe it is probable that other claimants in certain types of securitizations may continue to come forward, with claims that meet the requirements of the terms of the securitizations. During the second quarter of 2012, we have seen an increase in repurchase claims from certain private-label securitization trustees. We believe that the provisions recorded in connection with the BNY Mellon Settlement and the additional non-GSE representations and warranties provisions recorded have provided for a substantial portion of our non-GSE representations and warranties exposure. However, it is reasonably possible that future representations and warranties losses may occur in excess of the amounts recorded for these exposures. In addition, we have not recorded any representations and warranties liability for certain potential monoline exposures and certain potential whole-loan and other private-label securitization exposures. We currently estimate that the range of possible loss related to non-GSE representations and warranties exposure as of June 30, 2012 could be up to \$5 billion over existing accruals. The estimated range of possible loss for non-GSE representations and warranties does not represent a probable loss, and is based on currently available information, significant judgment and a number of assumptions that are subject to change. For additional information about the methodology used to estimate the non-GSE representations and warranties obligations and Corporate Guarantees to the Consolidated Financial Statements.

Future provisions and/or ranges of possible loss for non-GSE representations and warranties may be significantly impacted if actual experiences are different from our assumptions in our predictive models, including, without limitation, those regarding ultimate resolution of the BNY Mellon Settlement, estimated repurchase rates, economic conditions, estimated home prices, consumer and counterparty behavior, and a variety of other judgmental factors. Adverse developments with respect to one or more of the assumptions underlying the liability for representations and warranties and the corresponding estimated range of possible loss could result in significant increases to future provisions and this estimated range of possible loss. For example, if courts, in the context of claims brought by private-label securitization trustees, were to disagree with our interpretation that the underlying agreements require a claimant to prove that the representations and warranties breach was the cause of the loss, it could significantly impact this estimated range of possible loss. Additionally, if court rulings related to monoline litigation, including one related to us, that have allowed sampling of loan files instead of requiring a loan-by-loan review to determine if a representations and warranties breach has occurred are followed generally by the courts, private-label securitization investors may view litigation as a more attractive alternative compared to a loan-by-loan review. For additional information regarding these issues, see MBIA litigation in Litigation and Regulatory Matters in *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K Finally, although we believe that the representations and warranties typically given in non-GSE transactions are less rigorous and actionable than those given in GSE transactions, we do not have significant experience resolving loan-level claims in non-GSE transactions to measure the impact of these differen

## **Government-sponsored Enterprises Experience**

Our current repurchase claims experience with the GSEs is concentrated in the 2004 through 2008 vintages where we believe that our exposure to representations and warranties liability is most significant. Our repurchase claims experience related to loans originated prior to 2004 has not been significant and we believe that the changes made to our operations and underwriting policies have reduced our exposure related to loans originated after 2008.

Bank of America and legacy Countrywide sold approximately \$1.1 trillion of loans originated from 2004 through 2008 to the GSEs. As of June 30, 2012, 12 percent of the original funded balance of loans in these vintages have defaulted or are 180 days or more past due (severely delinquent). At least 25 payments have been made on approximately 66 percent of severely delinquent or defaulted loans. Through June 30, 2012, we have received \$39.1 billion in repurchase claims associated with these vintages, representing approximately three percent of the original funded balance of loans sold to the GSEs in these vintages. We have resolved \$27.8 billion of these claims with a net loss experience of approximately 31 percent, after considering the effect of collateral. Our collateral loss severity rate on approved repurchases has averaged approximately 55 percent. In addition, \$839 million of claims were extinguished as a result of the agreement with Freddie Mac (FHLMC) in 2010.

Table 15 highlights our experience with the GSEs related to loans originated from 2004 through 2008.

Table 15
Overview of GSE Balances - 2004-2008 Originations

			Legacy O	rigin	ator	
(Dollars in billions)	Co	ountrywide	Other		Total	Percent of Total
Original funded balance	\$	846	\$ 272	\$	1,118	
Principal payments		(478)	(164)		(642)	
Defaults		(66)	(11)		(77)	
Total outstanding balance at June 30, 2012	\$	302	\$ 97	\$	399	
Outstanding principal balance 180 days or more past due (severely delinquent)	\$	44	\$ 11	\$	55	
Defaults plus severely delinquent		110	22		132	
Payments made by borrower:						
Less than 13				\$	15	12%
13-24					30	22
25-36					33	25
More than 36					54	41
Total payments made by borrower				\$	132	100%
Unresolved GSE representations and warranties claims (all vintages)						
As of December 31, 2011				\$	6.3	
As of June 30, 2012					11.0	
Cumulative GSE representations and warranties losses (2004-2008 vintages)				\$	9.8	

We continued to experience elevated levels of new claims from FNMA, including claims on loans on which borrowers have made a significant number of payments (e.g., at least 25 payments) and, to a lesser extent, loans which defaulted more than 18 months prior to the repurchase request. Over time the criteria and the processes by which FNMA is ultimately willing to resolve claims have changed in ways that are unfavorable to us. In light of our disagreements with FNMA, we have adopted repurchase guidelines in order to be more consistent with past practices between the parties and with our understanding of our contractual obligations. These developments have resulted in an increase in claims outstanding from the GSEs to \$11.0 billion at June 30, 2012 from \$6.3 billion at December 31, 2011. Outstanding claims related to loans on which the borrower had made at least 25 payments totaled \$7.9 billion at June 30, 2012 compared to \$3.7 billion at December 31, 2011. We expect outstanding claims to continue to increase until we have resolved our differences with FNMA. While we are seeking to resolve our differences with FNMA, whether we will be able to achieve a resolution of these differences on acceptable terms, and the timing and cost thereof, continues to be subject to significant uncertainty. We have repurchased and continue to repurchase loans to the extent required under the contracts that govern our relationships with the GSEs. For additional information, see Open Mortgage Insurance Rescission Notices on page 59.

Beginning in February 2012, we are no longer delivering purchase money and non-Making Home Affordable (MHA) refinance first-lien residential mortgage products into FNMA MBS pools because of the expiration and mutual non-renewal of certain contractual delivery commitments and variances that permit efficient delivery of such loans to FNMA. While we continue to have a valid agreement with FNMA permitting the delivery of purchase money and non-MHA refinance first-lien residential mortgage products without such contractual variances, the delivery of such products without contractual delivery commitments and variances would involve time and expense to implement the necessary operational and systems changes and otherwise presents practical operational issues. The non-renewal of these variances was influenced, in part, by our ongoing differences with FNMA in other contexts, including repurchase claims, as discussed above. We do not expect this change to have a material impact on our *CRES* business, as we expect to rely on other sources of liquidity to actively extend mortgage credit to our customers including continuing to deliver such products into FHLMC MBS pools. Additionally, we continue to deliver MHA refinancing products into FNMA MBS pools and continue to engage in dialogue to attempt to address our ongoing differences with FNMA.

#### **Experience with Investors Other than Government-sponsored Enterprises**

As detailed in Table 16, legacy companies and certain subsidiaries sold pools of first-lien mortgage loans and home equity loans as private-label securitizations or in the form of whole loans originated from 2004 through 2008 with an original principal balance of \$963 billion to investors other than GSEs (although the GSEs are investors in certain private-label securitizations), of which approximately \$517 billion in principal has been paid and \$243 billion has defaulted or is severely delinquent at June 30, 2012. For additional information, see Experience with Investors Other than Government-sponsored Enterprises on page 38 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K.

Table 16 details the population of loans originated between 2004 and 2008 and the population of loans sold as whole loans or in non-agency securitizations by entity and product together with the defaulted and severely delinquent loans stratified by the number of payments the borrower made prior to default or becoming severely delinquent as of June 30, 2012. As shown in Table 16, at least 25 payments have been made on approximately 63 percent of the defaulted and severely delinquent loans. We believe many of the defaults observed in these securitizations have been, and continue to be, driven by external factors like the substantial depreciation in home prices, persistently high unemployment and other negative economic trends, diminishing the likelihood that any loan defect (assuming one exists at all) was the cause of a loan's default. As of June 30, 2012, approximately 25 percent of the loans sold to non-GSEs that were originated between 2004 and 2008 have defaulted or are severely delinquent. Of the original principal balance for Countrywide, \$409 billion is included in the BNY Mellon Settlement and of this amount \$113 billion is defaulted or severely delinquent at June 30, 2012.

Table 16
Overview of Non-Agency Securitization and Whole Loan Balances

(Dollars in billions)		Princip	al Balaı	nce					Defau	lted o	r Severely Deli	inque	nt				
	I	Original Principal Balance	Princ	itstanding ipal Balance e 30, 2012	P: Baland	tstanding rincipal ce 180 Days ore Past Due	Defaulted Principal Balance	o	Defaulted or Severely Delinquent	I	orrower Made Less than 13 Payments	Во	orrower Made 13 to 24 Payments	В	orrower Made 25 to 36 Payments	Mo	rower Made ore than 36 layments
By Entity																	
Bank of America	\$	100	\$	25	\$	4	\$ 5	\$	9	\$	1	\$	2	\$	2	\$	4
Countrywide		716		227		71	118		189		24		44		46		75
Merrill Lynch		65		18		5	12		17		3		4		3		7
First Franklin		82		19		6	22		28		5		6		4		13
Total (1, 2)	\$	963	\$	289	\$	86	\$ 157	\$	243	\$	33	\$	56	\$	55	\$	99
By Product																	
Prime	\$	302	\$	93	\$	14	\$ 20	\$	34	\$	2	\$	6	\$	7	\$	19
Alt-A		172		64		18	32		50		7		12		12		19
Pay option		150		49		24	33		57		5		14		16		22
Subprime		245		68		29	54		83		16		19		16		32
Home equity		88		13		_	17		17		2		5		4		6
Other		6		2		1	1		2		1		_		_		1
Total	\$	963	\$	289	\$	86	\$ 157	\$	243	\$	33	\$	56	\$	55	\$	99

<sup>(1)</sup> Excludes transactions sponsored by Bank of America and Merrill Lynch where no representations or warranties were made.

#### Monoline Insurers

Legacy companies sold \$184.5 billion of loans originated between 2004 and 2008 into monoline-insured securitizations, which are included in Table 16, including \$103.9 billion of first-lien mortgages and \$80.6 billion of second-lien mortgages. Of these balances, \$46.9 billion of the first-lien mortgages and \$51.0 billion of the second-lien mortgages have been paid in full and \$34.4 billion of the first-lien mortgages and \$17.3 billion of the second-lien mortgages have defaulted or are severely delinquent at June 30, 2012. At least 25 payments have been made on approximately 58 percent of the defaulted and severely delinquent loans. Of the first-lien mortgages sold,\$39.1 billion, or 38 percent, were sold as whole loans to other institutions which subsequently included these loans with those of other originators in private-label securitization transactions in which the monolines typically insured one or more securities. Through June 30, 2012, we have received \$5.6 billion of representations and warranties claims from the monoline insurers related to the monoline-insured transactions, predominately second-lien transactions. Of these repurchase claims, \$1.6 billion were resolved through the Assured Guaranty Settlement, \$760 million were resolved through repurchase or indemnification with losses of \$677 million, and \$122 million were rescinded by the

<sup>(2)</sup> Includes exposures on third-party sponsored transactions related to legacy entity originations.

monoline insurers or paid in full. In addition,\$674 million of monoline claims outstanding at June 30, 2012 were resolved through the Syncora Settlement on July 17, 2012. The majority of resolved claims with monolines related to second-lien mortgages. Our limited experience with most of the monoline insurers has varied in terms of process, and experience with these counterparties has not been predictable. Our limited claims experience with the monoline insurers, other than Assured Guaranty and Syncora, in the repurchase process is a result of these monoline insurers having instituted litigation against legacy Countrywide and/or Bank of America, which limits our ability to enter into constructive dialogue with these monolines to resolve the open claims. For additional information, see *Note 10 – Commitments and Contingencies* to the Consolidated Financial Statements.

At June 30, 2012, for loans originated between 2004 and 2008, the unpaid principal balance of loans related to unresolved monoline repurchase claims was\$3.1 billion, substantially all of which we have reviewed and declined to repurchase based on an assessment of whether a material breach exists. This amount includes \$674 million of claims that were resolved through the Syncora Settlement on July 17, 2012. At June 30, 2012, the unpaid principal balance of loans in these vintages for which the monolines had requested loan files for review but for which no repurchase claim had been received was \$7.1 billion, excluding loans that had been paid in full and including \$1.8 billion of file requests for loans included in trusts settled with Syncora subsequent to June 30, 2012. There will likely be additional requests for loan files in the future leading to repurchase claims. In addition, we have received claims from private-label securitization trustees related to first-lien third-party sponsored securitizations that include monoline insurance. For additional information, see Whole Loans and Private-label Securitizations below.

It is not possible at this time to reasonably estimate probable future repurchase obligations with respect to those monolines with whom we have limited repurchase experience and, therefore, no representations and warranties liability has been recorded in connection with these monolines, other than a liability for repurchase claims where we have determined that there are valid loan defects and determined that there is a breach of a representation and warranty and that any other requirements for repurchase have been met. Outside of the standard quality control process that is an integral part of our loan origination process, we do not generally review loan files until we receive a repurchase claim, including with respect to monoline exposures. Our estimated range of possible loss related to non-GSE representations and warranties exposure as of June 30, 2012 included possible losses related to these monoline insurers.

### Whole Loans and Private-label Securitizations

Legacy entities, and to a lesser extent Bank of America, sold loans to investors as whole loans or via private-label securitizations. The majority of the loans sold were included in private-label securitizations, including third-party sponsored transactions. The loans sold with total principal balance of \$778.2 billion, included in Table 16, were originated between 2004 and 2008, of which \$418.8 billion have been paid in full and \$191.3 billion are defaulted or severely delinquent at June 30, 2012. We provided representations and warranties to the whole-loan investors and these investors may retain those rights even when the whole loans were aggregated with other collateral into private-label securitizations sponsored by the whole-loan investors. At least 25 payments have been made on approximately 65 percent of the defaulted and severely delinquent loans. We have received approximately \$14.4 billion of representations and warranties claims from whole-loan investors and private-label securitization investors and trustees related to these vintages, including \$6.1 billion from whole-loan investors, \$7.5 billion from private-label securitization trustees and \$818 million from one private-label securitization counterparty. In private-label securitizations, certain presentation thresholds need to be met in order for investors to direct a trustee to assert repurchase claims. Recent increases in new private-label claims are primarily related to repurchase requests received from trustees for private-label securitization transactions not included in the BNY Mellon Settlement, including claims related to first-lien third-party sponsored securitizations that include monoline insurance. Over time, there has been an increase in requests for loan files from certain private-label securitization trustees, as well as requests for tolling agreements to toll the applicable statutes of limitation relating to representations and warranties claims, and we believe it is likely that these requests will lead to an increase in repurchas

We have resolved \$6.1 billion of the claims received from whole-loan investors and private-label securitization investors and trustees with losses of \$1.5 billion. The majority of these resolved claims were from third-party whole-loan investors. Approximately \$2.8 billion of these claims were resolved through repurchase or indemnification and \$3.3 billion were rescinded by the investor. At June 30, 2012, for loans originated between 2004 and 2008, the notional amount of unresolved repurchase requests was \$8.3 billion. We have performed an initial review with respect to \$5.7 billion of these claims and do not believe a valid basis for repurchase has been established by the claimant and are still in the process of reviewing the remaining \$2.6 billion of these claims.

Certain whole-loan investors have engaged with us in a consistent repurchase process and we have used that and other experience to record the liability related to existing and future claims from such counterparties. The BNY Mellon Settlement led to the determination that we had sufficient experience to record a liability related to our exposure on certain other private-label securitizations but did not provide sufficient experience related to certain private-label securitizations sponsored by third-party whole-loan investors. As it relates to the other private-label securitizations sponsored by third-party whole-loan investors and certain other whole loan sales, it is not possible to determine whether a loss has occurred or is probable and, therefore, no representations and warranties liability has been recorded in connection with these transactions. We have not reviewed loan files related to private-label securitizations sponsored by third-party whole-loan investors (and are not required by the governing documents to do so). Our estimated range of possible loss related to non-GSE representations and warranties exposure as of June 30, 2012 included possible losses related to these whole loan sales and private-label securitizations sponsored by third-party whole-loan investors.

Private-label securitization investors generally do not have the contractual right to demand repurchase of loans directly or the right to access loan files. We have received repurchase demands totaling \$3.1 billion from private-label securitization investors and a master servicer where in each case we believe the claimant has not satisfied the contractual thresholds to direct the securitization trustee to take action and/or that the demands are otherwise procedurally or substantively invalid. For additional information, see Unresolved Claim Status on page 58.

# Servicing Matters and Foreclosure Processes

We service a large portion of the loans we or our subsidiaries have securitized and also service loans on behalf of third-party securitization vehicles and other investors. Servicing agreements with the GSEs generally provide the GSEs with broader rights relative to the servicer than are found in servicing agreements with private investors. For example, each GSE typically claims the right to demand that the servicer repurchase loans that breach the seller's representations and warranties made in connection with the initial sale of the loans even if the servicer was not the seller. The GSEs also claim that they have the contractual right to demand indemnification or loan repurchase for certain servicing breaches. In addition, the GSEs' first mortgage seller/servicer guides provide for timelines to resolve delinquent loans through workout efforts or liquidation, if necessary, and purport to require the imposition of compensatory fees if those deadlines are not satisfied except for reasons beyond the control of the servicer, although we believe that the governing contracts and legal principles should inform resolution of these matters. Under our servicing agreements for loans serviced on behalf of third parties, we are also required to provide certain advances for foreclosure costs which are not reimbursable. Foreclosure delays resulting in high delinquencies have resulted and are likely to continue to result in elevated advances and reserves. In addition, we service VA loans that are partially guaranteed. In the event that a loss on a VA loan exceeds the guarantee, we may be responsible for the loss in excess of the guarantee.

Many non-agency RMBS and whole-loan servicing agreements require the servicer to indemnify the trustee or other investor for or against failures by the servicer to perform its servicing obligations or acts or omissions that involve willful malfeasance, bad faith or gross negligence in the performance of, or reckless disregard of, the servicer's duties.

It is not possible to reasonably estimate our liability with respect to certain potential servicing-related claims. While we have recorded certain accruals for servicing-related claims, the amount of potential liability in excess of existing accruals could be material. For additional information, see Off-Balance Sheet Arrangements and Contractual Obligations – Servicing Matters and Foreclosure Processes on page 40 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

We continue to be subject to additional borrower and non-borrower litigation and governmental and regulatory scrutiny related to our past and current servicing and foreclosure activities, including those claims not covered by the global settlement agreement reached on March 12, 2012 between the Corporation, 49 state Attorneys General and certain federal agencies. This scrutiny may extend beyond our pending foreclosure matters to issues arising out of alleged irregularities with respect to previously completed foreclosure activities. The current environment of heightened regulatory scrutiny may subject us to inquiries or investigations that could significantly adversely affect our reputation and result in material costs to us.

## Servicing Resolution Agreements

The global settlement agreement among the Corporation and certain of its affiliates and subsidiaries, together with the U.S. Department of Justice, the U.S. Department of Housing and Urban Development and other federal agencies and 49 state Attorneys General concerning the terms of a settlement resolving investigations into certain residential mortgage origination, servicing and foreclosure practices (Global Settlement Agreement), was entered by the court as a consent judgment (Consent Judgment) on April 5, 2012. The Global Settlement Agreement provides for the establishment of certain uniform servicing standards, upfront cash payments of approximately \$1.9 billion to the state and federal governments and for borrower restitution, approximately \$7.6 billion in borrower assistance in the form of, among other things, credits earned for principal reduction, short sales, deeds-in-lieu of foreclosure, and approximately \$1.0 billion of credits earned for interest rate reduction modifications. In addition, the settlement with the FHA provides for an upfront cash payment of \$500

million to settle certain claims related to FHA-insured loans. We will also be obligated to provide additional cash payments of up to \$850 million if we fail to earn an additional \$850 million of credits stemming from incremental first-lien principal reductions over a three-year period. The liability for upfront payments totaling approximately \$2.4 billion was included in our litigation reserves at March 31, 2012 and these payments were made in April 2012.

The borrower assistance program is not expected to result in any incremental credit provision, as we believe that the existing allowance for credit losses is adequate to absorb any costs that have not already been recorded as charge-offs. The interest rate modification program will consist of interest rate reductions on first-lien loans originated prior to January 1, 2009 that have a current loan-to-value (LTV) ratio greater than 100 percent and that meet certain eligibility criteria, including the requirement that all payments due for the last twelve months have been made in a timely manner. This program commits us to forego future interest payments that we may not otherwise have agreed to forego, and no loss has been recognized in the financial statements related to such forgone interest. Due to the time required to underwrite the modified loans, a significant number of modifications have not yet been completed. The interest rate modification program is expected to include approximately 20,000 to 25,000 loans with an aggregate unpaid principal balance of \$5.4 billion to \$6.8 billion. Assuming an average interest rate reduction of approximately two percent, the modifications are expected to approximately eight years, the fair value of loans in the program is expected to decrease by approximately \$700 million to \$900 million as a result of the interest rate reductions. The financial impact will vary depending on final terms of modifications offered and the rate of borrower acceptance. We do not expect loans modified under the program to be accounted for as troubled debt restructurings (TDRs). If the program is expanded to include loans that do not meet specified underwriting criteria, such as maximum debt-to-income ratios or minimum FICO scores, the modifications of such loans will be accounted for as TDRs.

We could be required to make additional payments if we fail to meet our borrower assistance and rate reduction modification commitments over a three-year period, in an amount equal to 125 percent to 140 percent of the shortfall, dependent on the two- and three-year commitment target. We also entered into agreements with several states under which we committed to perform certain minimum levels of principal reduction and related activities within those states as part of the Global Settlement Agreement, and under which we could be required to make additional payments if we fail to meet such minimum levels.

We believe that it is likely that we will meet all borrower assistance, rate reduction modification and principal reduction commitments required under the Global Settlement Agreement and, therefore, do not expect to be required to make additional cash payments. Although it is reasonably possible that the cost of fulfilling the commitments could increase, leading to an incremental credit provision, the amount of any such incremental provision is not reasonably estimable. Although we may incur additional operating costs such as servicing costs to implement parts of the Global Settlement Agreement in future periods, we do not expect that those costs will be material.

Under the terms of the Global Settlement Agreement, the federal and participating state governments agreed to release us from further liability for certain alleged residential mortgage origination, servicing and foreclosure deficiencies. In settling origination issues related to FHA-guaranteed loans originated on or before April 30, 2009, the FHA provides us and our affiliates with a release from further liability for all origination claims with respect to such loans if an insurance claim had been submitted to the FHA prior to January 1, 2012 and a release of multiple damages and penalties, but not single damages, if no such claim had been submitted.

The Global Settlement Agreement does not cover certain claims arising out of securitization (including representations made to investors with respect to MBS), criminal claims, private claims by borrowers, claims by certain states for injunctive relief or actual economic damages to borrowers related to the Mortgage Electronic Registration Systems, Inc. (MERS), and claims by the GSEs (including repurchase demands), among other items. For additional information on MERS, see Off-Balance Sheet Arrangements and Contractual Obligations – Mortgage Electronic Registration Systems, Inc. on page 42 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

### Impact of Foreclosure Delays

In the six months ended June 30, 2012, we recorded \$399 million of mortgage-related assessments, waivers and similar costs related to delayed foreclosures. We continue to disagree with the GSEs' attempt to make retroactive changes to the criteria for calculating and assessing compensatory fees for foreclosure delays. The GSEs have claimed compensatory fees significantly in excess of the amounts that we believe can be claimed under the governing contracts and legal principles. We expect higher costs will continue related to resources necessary to implement new servicing standards mandated for the industry, to implement other operational changes and delayed foreclosures. This will likely result in continued higher noninterest expense, including higher default servicing costs and legal expenses in *CRES*. It is also possible that the delays in foreclosures sales may result in additional costs and expenses, including costs associated with the maintenance of properties or possible home price declines while foreclosures are delayed. In addition, required process changes, including those required under the consent orders with federal bank regulators and the Consent Judgment with the federal agencies, are likely to result in further increases in our default servicing costs over the longer term. Finally, the time to complete foreclosures alse may continue to be protracted, which may result in a greater number of nonperforming loans and increased servicing advances and may impact the collectability of such advances and the value of our MSR asset, MBS and real estate owned properties. Accordingly, delays in

foreclosure sales, including any delays beyond those currently anticipated, our continued process enhancements, including those required under the Office of the Comptroller of the Currency (OCC) and Federal Reserve consent orders and the Consent Judgment, and any issues that may arise out of alleged irregularities in our foreclosure process could significantly increase the costs associated with our mortgage operations.

### Mortgage-related Settlements - Servicing Matters

In connection with the BNY Mellon Settlement, BANA has agreed to implement certain servicing changes. The Trustee and BANA have agreed to clarify and conform certain servicing standards related to loss mitigation. In particular, the BNY Mellon Settlement clarifies that it is permissible to apply the same loss mitigation strategies to the Covered Trusts as are applied to BANA affiliates' held-for-investment (HFI) portfolios. This portion of the agreement was effective in the second quarter of 2011 and is not conditioned on final court approval. In connection with the Global Settlement Agreement, BANA has agreed to implement certain additional servicing changes. The uniform servicing standards established under the Global Settlement Agreement are broadly consistent with the residential mortgage servicing practices imposed by the OCC consent order; however, they are more prescriptive and cover a broader range of our residential mortgage servicing activities. Implementation of these uniform servicing standards expected to incrementally increase costs associated with the servicing process, but is not expected to result in material delays or dislocation in the performance of our mortgage servicing obligations, including the completion of foreclosures. For additional information, see Off-Balance Sheet Arrangements and Contractual Obligations – Mortgage-related Settlements – Servicing Matters on page 42 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

## **Regulatory Matters**

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act) requires that all bank holding companies (BHCs) with assets greater than \$50 billion submit a resolution plan to the Federal Reserve and the FDIC and file an updated plan annually. The resolution plan is a detailed roadmap for the orderly liquidation of the BHC and material entities under a hypothetical scenario. We submitted our resolution plan to the Federal Reserve and FDIC on June 29, 2012.

For information regarding other significant regulatory matters, see *Note 10 – Commitments and Contingencies* to the Consolidated Financial Statements herein, Regulatory Matters on page 43 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K.

### **Managing Risk**

#### Overview

Risk is inherent in every material business activity that we undertake. Our business exposes us to strategic, credit, market, liquidity, compliance, operational and reputational risk. We must manage these risks to maximize our long-term results by ensuring the integrity of our assets and the quality of our earnings.

We take a comprehensive approach to risk management. We have a defined risk framework and clearly articulated risk appetite which is approved annually by the Corporation's Board of Directors (the Board). Risk management planning is integrated with strategic, financial and customer/client planning so that goals and responsibilities are aligned across the organization. Risk is managed in a systematic manner by focusing on the Corporation as a whole as well as managing risk across the enterprise and within individual business units, products, services and transactions, and across all geographic locations. We maintain a governance structure that delineates the responsibilities for risk management activities, as well as governance and oversight of those activities. For a more detailed discussion of our risk management activities, see pages 45 through 97 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K.

# Strategic Risk Management

Strategic risk is embedded in every business and is one of the major risk categories along with credit, market, liquidity, compliance, operational and reputational risks. It is the risk that results from adverse business decisions, ineffective or inappropriate business plans, or failure to respond to changes in the competitive environment, business cycles, customer preferences, product obsolescence, regulatory environment, business strategy execution and/or other inherent risks of the business including reputational and operational risk. In the financial services industry, strategic risk is elevated due to changing customer, competitive and regulatory environments. Our appetite for strategic risk is assessed within the context of the strategic plan, with strategic risks selectively and carefully considered in the context of the evolving marketplace. Strategic risk is managed in the context of our overall financial condition and assessed, managed and acted on by the Chief Executive Officer and executive management team. Significant strategic actions, such as material acquisitions or capital actions, require review and approval of the Board.

For more information on our Strategic Risk Management activities, see page 48 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

# **Capital Management**

Bank of America manages its capital position to ensure capital is sufficient to support our business activities and that capital, risk and risk appetite are commensurate with one another, ensure safety and soundness under adverse scenarios, take advantage of growth and strategic opportunities, maintain ready access to financial markets, remain a source of strength for its subsidiaries, and satisfy current and future regulatory capital requirements.

To determine the appropriate level of capital, we assess the results of our Internal Capital Adequacy Assessment Process (ICAAP), the current economic and market environment, and feedback from investors, rating agencies and regulators. Based upon this analysis, we set capital guidelines for Tier 1 common capital and Tier 1 capital to ensure we can maintain an adequate capital position, including in a severe adverse economic scenario. We also target to maintain capital in excess of the capital required per our economic capital measurement process. For additional information, see Economic Capital on page 73. Management and the Board annually approve a comprehensive capital plan which documents the ICAAP and related results, analysis and support for the capital guidelines, and planned capital actions.

Capital management is integrated into the risk and governance processes, as capital is a key consideration in the development of the strategic plan, risk appetite and risk limits. Economic capital is allocated to each business unit and used to perform risk-adjusted return analysis at the business unit, client relationship and transaction levels.

### Regulatory Capital

As a financial services holding company, we are subject to the risk-based capital guidelines (Basel 1) issued by federal banking regulators. AtJune 30, 2012, we operated banking activities primarily under two charters: BANA and FIA Card Services, N.A. (FIA). Under these guidelines, the Corporation and its affiliated banking entities measure capital adequacy based on Tier 1 common capital, Tier 1 capital and Total capital (Tier 1 plus Tier 2 capital). Capital ratios are calculated by dividing each capital amount by risk-weighted assets. Additionally, Tier 1 capital is divided by adjusted quarterly average total assets to derive the Tier 1 leverage ratio.

The Corporation has issued notes to certain unconsolidated corporate-sponsored trust companies which issued qualifying trust preferred securities (Trust Securities) and hybrid securities. In accordance with Federal Reserve guidance, Trust Securities continue to qualify as Tier 1 capital with revised quantitative limits. As a result, at June 30, 2012, the Corporation included qualifying Trust Securities in the aggregate amount of \$14.4 billion (approximately 121 bps of Tier 1 capital) in Tier 1 capital. Under a notice of proposed rulemaking on Basel 3 issued by U.S. banking regulatory agencies (Basel 3 NPR), outstanding Trust Securities will be excluded from Tier 1 capital, with the exclusion to be phased in incrementally over a four-year period, beginning January 1, 2013. The treatment of Trust Securities during the phase-in period is subject to future rulemaking. For additional information on trust preferred exchanges, see Recent Events – Capital and Liquidity Related Matters on page 6.

For additional information on these and other regulatory requirements, see Capital Management – Regulatory Capital on page 49 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K and *Note 18 – Regulatory Requirements and Restrictions* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

On January 6, 2012, we submitted a capital plan to the Federal Reserve consistent with the rules governing Comprehensive Capital Analysis and Review (CCAR) and received results on March 13, 2012. The CCAR is the central element to the Federal Reserve's approach to ensuring large BHC have thorough and robust processes for managing their capital. The submitted capital plan included the ICAAP and related results, analysis and support for the capital guidelines and planned capital actions. The Federal Reserve's stress scenario projections for the Corporation estimated a minimum Tier 1 common capital ratio of 5.9 percent under severe adverse economic conditions with all proposed capital actions through the end of 2013, exceeding the five percent reference rate for all institutions involved in the CCAR. The capital plan submitted by the Corporation to the Federal Reserve did not include a request to return capital to stockholders in 2012 above the current dividend rate. The Federal Reserve did not object to our capital plan.

### **Capital Composition and Ratios**

Tier 1 common capital was \$134.1 billion at June 30, 2012, an increase of \$7.4 billion from December 31, 2011. The increase was primarily driven by earnings eligible to be included in capital, which positively impacted the Tier 1 common capital ratio by approximately 25 bps, including the impact of repurchases of senior and subordinated debt and trust preferred securities. The Tier 1 common capital ratio also benefited seven bps from the issuance of common stock in lieu of cash for a portion of employee incentive compensation. Total capital decreased \$6.2 billion at June 30, 2012 compared to December 31, 2011 primarily due to a reduction in subordinated debt from repurchases, partially offset by earnings.

Risk-weighted assets decreased \$91.0 billion to \$1,193 billion at June 30, 2012 compared to December 31, 2011. The decrease was primarily driven by lower loan levels and a decline in off-balance sheet assets, which in the aggregate increased the Tier 1 common, Tier 1 and Total capital ratios 65 bps, 81 bps and 106 bps, respectively. The Tier 1 leverage ratio increased 31 bps at June 30, 2012 compared to December 31, 2011 primarily driven by the increase in Tier 1 capital.

Table 17 presents Bank of America Corporation's capital ratios and related information at June 30, 2012 and December 31, 2011.

Table 17
Bank of America Corporation Regulatory Capital

	une 30, 2012		De	cember 31, 201	l		
	Actual		Actual				
(Dollars in millions)	Ratio	Amount	Ainimum equired (1)	Ratio	Amount		Minimum equired (1)
Tier 1 common capital ratio	11.24% \$	134,082	n/a	9.86% \$	126,690		n/a
Tier 1 capital ratio	13.80	164,665	\$ 47,737	12.40	159,232	\$	51,379
Total capital ratio	17.51	208,936	95,474	16.75	215,101		102,757
Tier 1 leverage ratio	7.84	164,665	84,036	7.53	159,232		84,557

	ine 30 2012	De	2011
Risk-weighted assets (in billions)	\$ 1,193	\$	1,284
Adjusted quarterly average total assets (in billions) (2)	2,101		2,114

<sup>(1)</sup> Dollar amount required to meet guidelines for adequately capitalized institutions.

n/a = not applicable

<sup>(2)</sup> Reflects adjusted average total assets for the three months ended June 30, 2012 and December 31, 2011.

Table 18 presents the capital composition at June 30, 2012 and December 31, 2011.

Table 18
Capital Composition

(Dollars in millions)	June 30 2012	De	2011
Total common shareholders' equity	\$ 217,213	\$	211,704
Goodwill	(69,976)		(69,967)
Nonqualifying intangible assets (includes core deposit intangibles, affinity relationships, customer relationships and other intangibles)	(5,433)		(5,848)
Net unrealized gains on AFS debt and marketable equity securities and net losses on derivatives recorded in accumulated OCI, net-of-tax	(225)		682
Unamortized net periodic benefit costs recorded in accumulated OCI, net-of-tax	3,360		4,391
Fair value adjustment related to structured liabilities (1)	3,071		944
Disallowed deferred tax asset	(15,598)		(16,799)
Other	1,670		1,583
Total Tier 1 common capital	134,082		126,690
Qualifying preferred stock	15,844		15,479
Trust preferred securities	14,400		16,737
Noncontrolling interests	339		326
Total Tier 1 capital	164,665		159,232
Long-term debt qualifying as Tier 2 capital	27,734		38,165
Allowance for loan and lease losses	30,288		33,783
Reserve for unfunded lending commitments	574		714
Allowance for loan and lease losses exceeding 1.25 percent of risk-weighted assets	(15,701)		(18,159)
Other	1,376		1,366
Total capital	\$ 208,936	\$	215,101

<sup>(1)</sup> Represents loss on structured liabilities, net-of-tax, that is excluded from Tier 1 common capital, Tier 1 capital and Total capital for regulatory capital purposes.

# **Regulatory Capital Changes**

We manage regulatory capital to adhere to internal capital guidelines and regulatory standards of capital adequacy based on our current understanding of the rules and the application of such rules to our business as currently conducted. The regulatory capital rules continue to evolve.

We currently measure and report our capital ratios and related information in accordance with Basel 1. SeeCapital Management on page 68 for additional information. In December 2007, U.S. banking regulators published final Basel 2 rules (Basel 2). We measure and report our capital ratios and related information under Basel 2 on a confidential basis to U.S. banking regulators during the required parallel period. In June 2012, U.S. banking regulators issued final rules that amend the Basel 1 Market Risk rules (Market Risk Amendment) effective January 1, 2013. U.S. banking regulators also issued the Basel 3 NPR in June 2012 to implement the Basel 3 regulatory capital reforms from the Basel Committee on Banking Supervision (Basel Committee) and changes required by the Financial Reform Act. The Basel 3 NPR also requires approval by the U.S. regulatory agencies of analytical models used as part of capital measurement. If these models are not approved, it would likely lead to an increase in our risk-weighted assets, which in some cases could be significant.

Portions of the Basel 3 NPR are proposed to be effective on specific dates from January 1, 2013 through January 1, 2018, based on specific transition provisions in the rules. The Market Risk Amendment and Basel 3 NPR are expected to substantially increase our capital requirements. We continue to evaluate the capital impact of these rules and currently anticipate that we will be in compliance with the rules by the current effective adoption date on January 1, 2013.

Under the Basel 3 NPR, Trust Securities will not be included in Tier 1 capital on a transition basis from a 25 percent exclusion starting on January 1, 2013, to full exclusion on January 1, 2016 and thereafter. The Basel 3 NPR also proposes material changes to the deduction of certain assets from capital, new minimum capital ratios and buffer requirements, a Standardized Approach in lieu of Basel 1 that provides a floor to the calculation of risk-weighted assets and significant changes to the calculation of credit and counterparty credit risk. Many of the changes to capital deductions are subject to a transition period where the impact is recognized in 20 percent increments beginning on January 1, 2014 through January 1, 2018. The majority of the other aspects of the Basel 3 NPR are proposed to become effective on January 1, 2013. The phase-in period for the new minimum capital requirements and related buffers is proposed to occur between 2013 and 2019.

Based on Basel 2, our interpretation of the Market Risk Amendment and the international Basel 3 rules issued by the Basel Committee, we estimated our Basel 3 Tier 1 common capital ratio, on a fully-phased in basis, to be 8.10 percent at June 30, 2012. As of June 30, 2012, we estimated that our Tier 1 common capital would be \$127 billion and total risk-weighted assets would be \$1,566 billion, also on a fully phased-in basis. This assumes the approval by U.S. banking regulators of our internal analytical models. Additionally, if we had utilized the Basel 3 NPR recently issued by U.S. regulatory agencies and the final Market Risk Amendment, the estimated Basel 3 Tier 1 common capital ratio of 8.10 percent would be approximately 15 bps lower. Important differences between Basel 1 and Basel 3 include capital deductions related to our MSRs, deferred tax assets and defined benefit pension assets, and the inclusion of unrealized gains and losses on debt and equity securities recognized in accumulated OCI, each of which will be impacted by future changes in both interest rates as well as overall earnings performance. Our estimates under the Basel 3 NPR will be refined over time as our businesses change, as we continue to refine our models, as our and the industry's understanding and interpretation of the rules evolve and as a result of further rulemaking or clarification by U.S. regulating agencies. Preparing for the implementation of the new capital rules is a top strategic priority, and we expect to comply with the final rules when issued and effective. We intend to continue to build capital through retaining earnings, actively managing our portfolios and implementing other capital related initiatives, including focusing on reducing both higher risk-weighted assets and assets proposed to be deducted from capital under the Basel 3 NPR.

Additionally, capital requirements for global, systemically important financial institutions including the methodology for measuring systemic importance, the additional capital required (the SIFI buffer), and the arrangements by which they will be phased in were proposed by the Basel Committee in 2011. As proposed, the SIFI buffer would increase minimum capital requirements for Tier 1 common capital from one percent to 2.5 percent, and in certain circumstances, 3.5 percent. This is proposed to be phased in from 2016 through 2018. U.S. banking regulators have not yet provided similar rules for the U.S. implementation of a SIFI buffer.

On December 20, 2011, the Federal Reserve issued proposed rules to implement enhanced supervisory and prudential requirements and the early remediation requirements established under the Financial Reform Act. The enhanced standards include risk-based capital and leverage requirements, liquidity standards, requirements for overall risk management, single-counterparty credit limits, stress test requirements and a debt-to-equity limit for certain companies determined to pose a threat to financial stability. The final rules are likely to influence our regulatory capital and liquidity planning process, and may impose additional operational and compliance costs on us.

For additional information regarding Basel 2, the Market Risk Amendment, Basel 3 and other proposed regulatory capital changes, see *Note 18 – Regulatory Requirements and Restrictions* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

#### Bank of America, N.A. and FIA Card Services, N.A. Regulatory Capital

Table 19 presents regulatory capital information for BANA and FIA at June 30, 2012 and December 31, 2011.

Table 19
Bank of America, N.A. and FIA Card Services, N.A. Regulatory Capital

		June 30, 2012	2	December 31, 2011						
	Ac	ctual	_	Ad	ctual					
(Dollars in millions)		Amount	Minimum Required (1)	Ratio	Amount	Minimum Required (1)				
Tier 1 capital ratio										
Bank of America, N.A.	12.88%	\$ 120,372	\$ 37,371	11.74%	\$ 119,881	\$ 40,830				
FIA Card Services, N.A.	16.02	20,769	5,187	17.63	24,660	5,596				
Total capital ratio										
Bank of America, N.A.	15.64	146,111	74,742	15.17	154,885	81,661				
FIA Card Services, N.A.	17.39	22,558	10,375	19.01	26,594	11,191				
Tier 1 leverage ratio										
Bank of America, N.A.	8.76	120,372	54,955	8.65	119,881	55,454				
FIA Card Services, N.A.	13.19	20,769	6,298	14.22	24,660	6,935				

<sup>(1)</sup> Dollar amount required to meet guidelines for adequately capitalized institutions.

BANA's Tier 1 capital ratio increased 114 bps to 12.88 percent and the Total capital ratio increased 47 bps to 15.64 percent at June 30, 2012 compared to December 31, 2011. The increase in the ratios was driven by a decrease in risk-weighted assets of \$86.5 billion compared to December 31, 2011 and earnings eligible to be included in capital of \$3.7 billion and \$6.9 billion during the three and six months ended June 30, 2012, partially offset by dividends paid to Bank of America Corporation of \$2.3 billion and \$6.7 billion during the three and six months ended June 30, 2012

FIA's Tier 1 capital ratio decreased 161 bps to 16.02 percent and the Total capital ratio decreased 162 bps to 17.39 percent at June 30, 2012 compared to December 31, 2011. The Tier 1 leverage ratio decreased 103 bps to 13.19 percent at June 30, 2012 compared to December 31, 2011. The decrease in the Tier 1 capital and Total capital ratios was driven by returns of capital of \$3.0 billion and \$6.0 billion to Bank of America Corporation during the three and six months ended June 30, 2012, partially offset by earnings eligible to be included in capital of \$953 million and \$2.0 billion. The decrease in the Tier 1 leverage ratio was driven by the decrease in Tier 1 capital, partially offset by a decrease in adjusted quarterly average total assets of \$15.9 billion.

## **Broker/Dealer Regulatory Capital**

The Corporation's principal U.S. broker/dealer subsidiaries are Merrill Lynch, Pierce, Fenner & Smith (MLPF&S) and Merrill Lynch Professional Clearing Corp (MLPCC). MLPCC is a fully-guaranteed subsidiary of MLPF&S that provides clearing and settlement services. Both entities are subject to the net capital requirements of Securities and Exchange Commission (SEC) Rule 15c3-1. Both entities are also registered as futures commission merchants and are subject to the Commodity Futures Trading Commission Regulation 1.17.

MLPF&S has elected to compute the minimum capital requirement in accordance with the Alternative Net Capital Requirement as permitted by SEC Rule 15c3-1. At June 30, 2012, MLPF&S's regulatory net capital as defined by Rule 15c3-1 was \$10.8 billion and exceeded the minimum requirement of \$684 million by \$10.1 billion. MLPCC's net capital of \$1.7 billion exceeded the minimum requirement of \$219 million by \$1.5 billion.

In accordance with the Alternative Net Capital Requirements, MLPF&S is required to maintain tentative net capital in excess of \$1.0 billion, net capital in excess of \$500 million and notify the SEC in the event its tentative net capital is less than \$5.0 billion. At June 30, 2012, MLPF&S had tentative net capital and net capital in excess of the minimum and notification requirements.

# Economic Capital

Our economic capital measurement process provides a risk-based measurement of the capital required for unexpected credit, market and operational losses over a one-year time horizon at a 99.97 percent confidence level. Economic capital is allocated to each business unit, and is used for capital adequacy, performance measurement and risk management purposes. The strategic planning process utilizes economic capital with the goal of allocating risk appropriately and measuring returns consistently across all businesses and activities. Economic capital allocation plans are incorporated into the Corporation's financial plan which is approved by the Board on an annual basis. For additional information regarding economic capital, credit risk capital, market risk capital and operational risk capital, see page 52 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K.

# Common Stock Dividends

Table 20 is a summary of our declared quarterly cash dividends on common stock during 2012 and through August 2, 2012.

Table 20 Common Stock Cash Dividend Summary

<b>Declaration Date</b>	Record Date	Payment Date	Dividend Per Share
July 11, 2012	September 7, 2012	September 28, 2012	\$ 0.01
April 11, 2012	June 1, 2012	June 22, 2012	0.01
January 11, 2012	March 2, 2012	March 23, 2012	0.01

# **Preferred Stock Dividends**

Table 21 is a summary of our cash dividend declarations on preferred stock during thesecond quarter of 2012 and through August 2, 2012. For additional information on preferred stock, see *Note 15 – Shareholders' Equity* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

Table 21
Preferred Stock Cash Dividend Summary

Preferred Stock	1	utstanding Notional Amount millions)	Declaration Date	Record Date	Payment Date	Per Annum Dividend Rate	D	ividend Per Share
Series B (1)	\$	1	April 11, 2012	July 11, 2012	July 25, 2012	7.00%	\$	1.75
Series B (*)	Φ	1	July 11, 2012	October 11, 2012	October 25, 2012	7.00 %	ψ	1.7:
Series D (2)	\$	654	April 3, 2012	May 31, 2012	June 14, 2012	6.204 %	¢	0.38775
Selies D (-)	Φ	034	July 3, 2012	August 31, 2012	September 14, 2012	6.204	Ф	0.38775
Series E (2)	\$	317	April 3, 2012	April 30, 2012	May 15, 2012	Floating	\$	0.25000
Series E ( )	Φ	317	July 3, 2012	July 31, 2012	August 15, 2012	Floating	ψ	0.25550
Series F	\$	141	April 3, 2012	May 31, 2012	June 15, 2012	Floating	\$	1,022.22
Series r	Ф	141	July 3, 2012	August 31, 2012	September 17, 2012	Floating	Ф	1,022.22
Series G	\$	493	April 3, 2012	May 31, 2012	June 15, 2012	Adjustable	\$	1,022.22
Series G	Φ	493	July 3, 2012	August 31, 2012	September 17, 2012	Adjustable	Ф	1,022.22
Series H (2)	\$	2,862	April 3, 2012	April 15, 2012	May 1, 2012	8.20 %	¢	0.51250
Selles II (=)	Φ	2,802	•		•	8.20 /6	Ф	0.51250
C: I (2)	\$	265	July 3, 2012	July 15, 2012	August 1, 2012		\$	
Series I (2)	Ъ	365	April 3, 2012 July 3, 2012	June 15, 2012 September 15, 2012	July 2, 2012 October 1, 2012	6.625 % 6.625	Þ	0.41406
Series J (2)	\$	951	• •	• •			¢.	
Series J (2)	Þ	931	April 3, 2012	April 15, 2012	May 1, 2012	7.25 % 7.25	Þ	0.45312
C V (3.4)	\$	1.544	July 3, 2012	July 15, 2012	August 1, 2012		\$	0.45312
Series K (3, 4)		1,544	July 3, 2012	July 15, 2012	July 30, 2012	Fixed-to-Floating		40.00
Series L	\$	3,080	June 15, 2012	July 1, 2012	July 30, 2012	7.25 %	\$	18.125
Series M (3, 4)	\$	1,310	April 3, 2012	April 30, 2012	May 15, 2012	Fixed-to-Floating	\$	40.625
Series T (1)	\$	5,000	June 15, 2012	June 25, 2012	July 10, 2012	6.00 %	\$	1,500.00
Series 1 (5)	\$	98	April 3, 2012	May 15, 2012	May 29, 2012	Floating	\$	0.18750
			July 3, 2012	August 15, 2012	August 28, 2012	Floating		0.18750
Series 2 (5)	\$	299	April 3, 2012	May 15, 2012	May 29, 2012	Floating	\$	0.18750
			July 3, 2012	August 15, 2012	August 28, 2012	Floating		0.19167
Series 3 (5)	\$	653	April 3, 2012	May 15, 2012	May 29, 2012	6.375 %	\$	0.39843
			July 3, 2012	August 15, 2012	August 28, 2012	6.375		0.39843
Series 4 (5)	\$	210	April 3, 2012	May 15, 2012	May 29, 2012	Floating	\$	0.25000
			July 3, 2012	August 15, 2012	August 28, 2012	Floating		0.25556
Series 5 (5)	\$	422	April 3, 2012	May 1, 2012	May 21, 2012	Floating	\$	0.25000
			July 3, 2012	August 1, 2012	August 21, 2012	Floating		0.25556
Series 6 (6)	\$	59	April 3, 2012	June 15, 2012	June 29, 2012	6.70 %	\$	0.41875
			July 3, 2012	September 14, 2012	September 28, 2012	6.70		0.41875
Series 7 (6)	\$	17	April 3, 2012	June 15, 2012	June 29, 2012	6.25 %	\$	0.39062
			July 3, 2012	September 14, 2012	September 28, 2012	6.25		0.39062
Series 8 (5)	\$	2,673	April 3, 2012	May 15, 2012	May 29, 2012	8.625 %	\$	0.53906
			July 3, 2012	August 15, 2012	August 28, 2012	8.625		0.53906
(1) Dividends	are		* *	<u> </u>				

<sup>(1)</sup> Dividends are

 $<sup>^{(2)}</sup>$  Dividends per depositary share, each representing a  $1/1,\!000\,^{\text{th}}$  interest in a share of preferred stock.

<sup>(3)</sup> Initially pays dividends semiannually.

 $<sup>^{(4)}</sup>$  Dividends per depositary share, each representing a 1/25  $^{\rm th}$  interest in a share of preferred stock.

<sup>(5)</sup> Dividends per depositary share, each representing a 1/1,200 th interest in a share of preferred stock.

 $<sup>^{(6)}</sup>$  Dividends per depositary share, each representing a 1/40  $^{\rm th}$  interest in a share of preferred stock.

## **Enterprise-wide Stress Testing**

As a part of our core risk management practices, we conduct enterprise-wide stress tests on a periodic basis to better understand balance sheet, earnings, capital and liquidity sensitivities to certain economic and business scenarios, including economic and market conditions that are more severe than anticipated. These enterprise-wide stress tests provide an understanding of the potential impacts from our risk profile on our balance sheet, earnings, capital and liquidity and serve as a key component of our capital, liquidity and risk management practices. Scenarios are selected by a group comprised of senior business, risk and finance executives. Impacts to each business from each scenario are then determined and analyzed, primarily by leveraging the models and processes utilized in everyday management routines. Impacts are assessed along with potential mitigating actions that may be taken. Analysis from such stress scenarios is compiled for and reviewed through our Chief Financial Officer Risk Committee (CFORC), Asset Liability and Market Risk Committee (ALMRC) and the Board's Enterprise Risk Committee (ERC) and serves to inform decision making by management and the Board. We have made substantial investments to establish stress testing capabilities as a core business process.

# Liquidity Risk

## Funding and Liquidity Risk Management

We define liquidity risk as the potential inability to meet our contractual and contingent financial obligations, on- or off-balance sheet, as they come due. Our primary liquidity objective is to ensure adequate funding for our businesses throughout market cycles, including periods of financial stress. To achieve that objective, we analyze and monitor our liquidity risk, maintain excess liquidity and access diverse funding sources including our stable deposit base. We define excess liquidity as readily available assets, limited to cash and high-quality, liquid, unencumbered securities that we can use to meet our funding requirements as those obligations arise.

Global funding and liquidity risk management activities are centralized within Corporate Treasury. We believe that a centralized approach to funding and liquidity risk management enhances our ability to monitor liquidity requirements, maximizes access to funding sources, minimizes borrowing costs and facilitates timely responses to liquidity events. For additional information regarding global funding and liquidity risk management, see Funding and Liquidity Risk Management on page 53 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K.

#### Global Excess Liquidity Sources and Other Unencumbered Assets

We maintain excess liquidity available to Bank of America Corporation, or the parent company, and selected subsidiaries in the form of cash and high-quality, liquid, unencumbered securities. These assets, which we call our Global Excess Liquidity Sources, serve as our primary means of liquidity risk mitigation. Our cash is primarily on deposit with central banks, such as the Federal Reserve. We limit the composition of high-quality, liquid, unencumbered securities to U.S. government securities, U.S. agency securities, U.S. agency MBS and a select group of non-U.S. government and supranational securities. We believe we can quickly obtain cash for these securities, even in stressed market conditions, through repurchase agreements or outright sales. We hold our Global Excess Liquidity Sources in entities that allow us to meet the liquidity requirements of our global businesses, and we consider the impact of potential regulatory, tax, legal and other restrictions that could limit the transferability of funds among entities.

Our Global Excess Liquidity Sources were \$378 billion at both June 30, 2012 and December 31, 2011 and were maintained as presented in Table 22.

Table 22
Global Excess Liquidity Sources

(Dollars in billions)	une 30 2012	D	December 31 2011	Average for Three Months Ended June 30, 2012			
Parent company	\$ 111	\$	125	\$	120		
Bank subsidiaries	240		222		243		
Broker/dealers	27		31		29		
Total global excess liquidity sources	\$ 378	\$	378	\$	392		

As shown in Table 22, parent company Global Excess Liquidity Sources totaled \$11 billion and \$125 billion at June 30, 2012 and December 31, 2011. The decrease in parent company liquidity was primarily due to long-term debt maturities. Typically, parent company cash is deposited overnight with BANA.

Global Excess Liquidity Sources available to our bank subsidiaries totaled 240 billion and 222 billion at June 30, 2012 and December 31, 2011. The increase in liquidity available to our bank subsidiaries was primarily due to a reduction in loan balances. These amounts are distinct from the cash deposited by the parent company presented in Table 22. In addition to their Global Excess Liquidity Sources, our bank subsidiaries hold other unencumbered investment-grade securities that we believe could also be used to generate liquidity. Our bank subsidiaries can also generate incremental liquidity by pledging a range of other unencumbered loans and securities to certain Federal Home Loan Banks (FHLBs) and the Federal Reserve Discount Window. The cash we could have obtained by borrowing against this pool of specifically-identified eligible assets was approximately \$198 billion and \$189 billion at June 30, 2012 and December 31, 2011. We have established operational procedures to enable us to borrow against these assets, including regularly monitoring our total pool of eligible loans and securities collateral. Due to regulatory restrictions, liquidity generated by the bank subsidiaries can only be used to fund obligations within the bank subsidiaries and can only be transferred to the parent company or nonbank subsidiaries with prior regulatory approval.

Global Excess Liquidity Sources available to our broker/dealer subsidiaries totaled\$27 billion and \$31 billion at June 30, 2012 and December 31, 2011. Our broker/dealers also held other unencumbered investment-grade securities and equities that we believe could also be used to generate additional liquidity. Liquidity held in a broker/dealer subsidiary is available to meet the obligations of that entity and can only be transferred to the parent company or to any other subsidiary with prior regulatory approval due to regulatory restrictions and minimum requirements.

Table 23 presents the composition of Global Excess Liquidity Sources atJune 30, 2012 and December 31, 2011.

Table 23
Global Excess Liquidity Sources Composition

(Dollars in billions)	J	June 30 2012	De	ecember 31 2011
Cash on deposit	\$	85	\$	79
U.S. treasuries		28		48
U.S. agency securities and mortgage-backed securities		246		228
Non-U.S. government and supranational securities		19		23
Total global excess liquidity sources	\$	\$ 378		378

#### Time to Required Funding and Stress Modeling

We use a variety of metrics to determine the appropriate amounts of excess liquidity to maintain at the parent company and our bank and broker/dealer subsidiaries. One metric we use to evaluate the appropriate level of excess liquidity at the parent company is "Time to Required Funding." This debt coverage measure indicates the number of months that the parent company can continue to meet its unsecured contractual obligations as they come due using only its Global Excess Liquidity Sources without issuing any new debt or accessing any additional liquidity sources. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation or Merrill Lynch & Co., Inc. (Merrill Lynch). These include certain unsecured debt instruments, primarily structured liabilities, which we may be required to settle for cash prior to maturity. The Corporation has established a target minimum for Time to Required Funding of 21 months. Our Time to Required Funding was 37 months at June 30, 2012. For purposes of calculating Time to Required Funding atJune 30, 2012, we have also included in the amount of unsecured contractual obligations the \$8.6 billion liability related to the BNY Mellon Settlement and the previously announced subordinated debt and trust preferred securities calls that settled in the third quarter of 2012. The BNY Mellon Settlement is subject to final court approval and certain other conditions, and the timing of payment is not certain.

We utilize liquidity stress models to assist us in determining the appropriate amounts of excess liquidity to maintain at the parent company and our bank and broker/dealer subsidiaries. These models are risk sensitive and have become increasingly important in analyzing our potential contractual and contingent cash outflows beyond those outflows considered in the Time to Required Funding analysis. We evaluate the liquidity requirements under a range of scenarios with varying levels of severity and time horizons. The scenarios we consider and utilize incorporate market-wide and Corporation-specific events, including potential credit ratings downgrades for the parent company and our subsidiaries, and are based on historical experience, regulatory guidance, and both expected and unexpected future events.

The types of potential contractual and contingent cash outflows we consider in our scenarios may include, but are not limited to, upcoming contractual maturities of unsecured debt and reductions in new debt issuance; diminished access to secured financing markets; potential deposit withdrawals and reduced rollover of maturing term deposits by customers; increased draws on loan commitments, liquidity facilities and letters of credit, including Variable Rate Demand Notes; additional collateral that counterparties could call if our credit ratings were further downgraded; collateral, margin and subsidiary capital requirements arising from losses; and potential liquidity required to maintain businesses and finance customer activities. Changes in certain market factors, including but not limited to credit rating downgrades, could negatively impact potential contractual and contingent outflows and the related financial instruments, and in some cases these impacts could be material to our financial results.

For additional information on Time to Required Funding and liquidity stress modeling, see page54 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

#### **Basel 3 Liquidity Standards**

In December 2010, the Basel Committee proposed two measures of liquidity risk which are considered part of Basel 3. The first proposed liquidity measure is the Liquidity Coverage Ratio (LCR), which is calculated as the amount of a financial institution's unencumbered, high-quality, liquid assets relative to the net cash outflows the institution could encounter under an acute 30-day stress scenario. The second proposed liquidity measure is the Net Stable Funding Ratio (NSFR), which measures the amount of longer-term, stable sources of funding employed by a financial institution relative to the liquidity profiles of the assets funded and the potential for contingent calls on funding liquidity arising from off-balance sheet commitments and obligations over a one-year period. The Basel Committee expects the LCR requirement to be implemented in January 2015 and the NSFR requirement to be implemented in January 2018, following an observation period that began in 2011. We continue to monitor the development and the potential impact of these proposals, and assuming adoption by U.S. banking regulators, we expect to meet the final standards within the regulatory timelines.

# **Diversified Funding Sources**

We fund our assets primarily with a mix of deposits and secured and unsecured liabilities through a globally coordinated funding strategy. We diversify our funding globally across products, programs, markets, currencies and investor groups.

We fund a substantial portion of our lending activities through our deposits, which were \$1.04 trillion and \$1.03 trillion at June 30, 2012 and December 31, 2011. Deposits are primarily generated by our *CBB*, *GWIM* and *Global Banking* segments. These deposits are diversified by clients, product type and geography, and the majority of our U.S. deposits are insured by the FDIC. We consider a substantial portion of our deposits to be a stable, low-cost and consistent source of funding. We believe this deposit funding is generally less sensitive to interest rate changes, market volatility or changes in our credit ratings than wholesale funding sources. Our lending activities may also be financed through secured borrowings, including securitizations with GSEs, the FHA and private-label investors, as well as FHLB loans.

Our trading activities in broker/dealer subsidiaries are primarily funded on a secured basis through securities lending and repurchase agreements and these amounts will vary based on customer activity and market conditions. We believe funding these activities in the secured financing markets is more cost efficient and less sensitive to changes in our credit ratings than unsecured financing. Repurchase agreements are generally short-term and often overnight. Disruptions in secured financing markets for financial institutions have occurred in prior market cycles which resulted in adverse changes in terms or significant reductions in the availability of such financing. We manage the liquidity risks arising from secured funding by sourcing funding globally from a diverse group of counterparties, providing a range of securities collateral and pursuing longer durations, when appropriate.

We reduced unsecured short-term borrowings at the parent company and broker/dealer subsidiaries, including commercial paper and master notes, to relatively insignificant amounts during the third quarter of 2011. For average and period-end balance discussions, see Balance Sheet Overview on page 13. For more information, see Note 12 – Federal Funds Sold, Securities Borrowed or Purchased Under Agreements to Resell and Short-term Borrowingsto the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

Table 24 presents information on short-term borrowings.

Table 24
Short-term Borrowings

			Thi	ee Months End	led June 30	Six Months Ended June 30									
(Dollars in millions)		Aı	nount		Rate	Rate			nount		Rate	;			
		2012		2011	2012	2011		2012	2011		2012	2011			
Average during period															
Federal funds purchased	\$	213	\$	1,798	0.05%	0.06%	\$	237	\$	2,365	0.05%	0.09%			
Securities loaned or sold under agreements to repurchase		279,283		274,875	1.07	1.52		267,713		289,096	1.08	1.34			
Commercial paper		6		14,166	2.37	0.76		9		16,305	2.20	0.74			
Other short-term borrowings		39,407		47,853	2.05	2.30		38,023		47,276	2.02	2.34			
Total	\$	318,909	\$	338,692	1.19	1.59	\$	305,982	\$	355,042	1.20	1.43			
Maximum month-end balance during period															
Federal funds purchased	\$	206	\$	1,622			\$	331	\$	4,133					
Securities loaned or sold under agreements to repurchase		287,310		284,944				287,310		293,519					
Commercial paper		11		17,423				172		21,212					
Other short-term borrowings		39,019		47,087				39,327		47,087					

		June 3	0, 2012		December 3	31, 2011
		Amount	Rate		Amount	Rate
Period-end balance						
Federal funds purchased	\$	206	0.05%	\$	243	0.06%
Securities loaned or sold under agreements to repurchase	•	285,708	0.96		214,621	1.08
Commercial paper		_	_		23	1.70
Other short-term borrowings		39,019	2.01		35,675	2.35
Total	\$	324,933	1.11	\$	250,562	1.36

We issue the majority of our long-term unsecured debt at the parent company. During thethree and six months ended June 30, 2012, the parent company issued \$2.6 billion and \$10.9 billion of long-term unsecured debt, including structured liabilities of \$2.6 billion and \$5.0 billion. We may also issue long-term unsecured debt at BANA, although there were no new issuances during the six months ended June 30, 2012. We issue long-term unsecured debt in a variety of maturities and currencies to achieve cost-efficient funding and to maintain an appropriate maturity profile. While the cost and availability of unsecured funding may be negatively impacted by general market conditions or by matters specific to the financial services industry or the Corporation, we seek to mitigate refinancing risk by actively managing the amount of our borrowings that we anticipate will mature within any month or quarter.

The primary benefits of our centralized funding strategy include greater control, reduced funding costs, wider name recognition by investors and greater flexibility to meet the variable funding requirements of subsidiaries. Where regulations, time zone differences or other business considerations make parent company funding impractical, certain other subsidiaries may issue their own debt.

We use derivative transactions to manage the duration, interest rate and currency risks of our borrowings, considering the characteristics of the assets they are funding. For further details on our ALM activities, see Interest Rate Risk Management for Nontrading Activities on page 126.

We also diversify our unsecured funding sources by issuing various types of debt instruments including structured liabilities, which are debt obligations that pay investors returns linked to other debt or equity securities, indices, currencies or commodities. We typically hedge the returns we are obligated to pay on these liabilities with derivative positions and/or investments in the underlying instruments, so that from a funding perspective, the cost is similar to our other unsecured long-term debt. We could be required to settle certain structured liability obligations for cash or other securities prior to maturity under certain circumstances, which we consider for liquidity planning purposes. We believe, however, that a portion of such borrowings will remain outstanding beyond the earliest put or redemption date. We had outstanding structured liabilities with a carrying value of \$52.5 billion and \$50.9 billion at June 30, 2012 and December 31, 2011.

Substantially all of our senior and subordinated debt obligations contain no provisions that could trigger a requirement for an early repayment, require additional collateral support, result in changes to terms, accelerate maturity or create additional financial obligations upon an adverse change in our credit ratings, financial ratios, earnings, cash flows or stock price.

Prior to 2010, we participated in the FDIC's Temporary Liquidity Guarantee Program, which allowed us to issue senior unsecured debt guaranteed by the FDIC in return for a fee based on the amount and maturity of the debt. At June 30, 2012, there were no outstanding borrowings under the program.

Table 25 represents the carrying value of aggregate annual maturities of long-term debt at June 30, 2012.

Table 25
Long-term Debt By Maturity

(Dollars in millions)	2012	2013	2014	2015	2016		Thereafter		Total
Bank of America Corporation	\$ 8,318	\$ 11,045	\$ 19,747	\$ 14,799	\$	20,219	\$	73,692	\$ 147,820
Merrill Lynch & Co., Inc. and subsidiaries	12,251	16,748	17,888	4,751		3,488		37,835	92,961
Bank of America, N.A. and subsidiaries	757	72	22	_		1,178		8,120	10,149
Other debt	4,134	4,927	1,637	353		15		1,396	12,462
Total long-term debt excluding consolidated VIEs	25,460	32,792	39,294	19,903		24,900		121,043	263,392
Long-term debt of consolidated VIEs	3,660	13,674	8,738	1,408		2,636		8,340	38,456
Total long-term debt	\$ 29,120	\$ 46,466	\$ 48,032	\$ 21,311	\$	27,536	\$	129,383	\$ 301,848

Table 26 presents our long-term debt in the following currencies atJune 30, 2012 and December 31, 2011.

Table 26
Long-term Debt By Major Currency

(Dollars in millions)	June 30 2012	De	ecember 31 2011
U.S. Dollar	\$ 202,373	\$	255,262
Euro	59,648		68,799
Japanese Yen	16,803		19,568
British Pound	10,717		12,554
Canadian Dollar	3,458		4,621
Australian Dollar	2,866		4,900
Swiss Franc	1,850		2,268
Other	4,133		4,293
Total long-term debt	\$ 301,848	\$	372,265

Total long-term debt decreased \$70.4 billion or 19 percent at June 30, 2012 compared to December 31, 2011, primarily driven by maturities and liability management. This reflects our ongoing initiative to reduce our debt balances over time and we anticipate that debt levels will continue to decline, from both maturities and liability management, as appropriate through 2013. We may, from time to time, purchase outstanding debt securities in various transactions, depending on prevailing market conditions, liquidity and other factors. In addition, our broker/dealer subsidiaries may make markets in our debt instruments to provide liquidity for investors. For additional information regarding debt repurchases, see Recent Events – Capital and Liquidity Related Matters on page 6. For additional information on long-term debt funding, see*Note 13 – Long-term Debt* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K and for additional information regarding funding and liquidity risk management, see pages 53 through 57 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

#### **Contingency Planning**

We maintain contingency funding plans that outline our potential responses to liquidity stress events at various levels of severity. These policies and plans are based on stress scenarios and include potential funding strategies and communication and notification procedures that we would implement in the event we experienced stressed liquidity conditions. We periodically review and test the contingency funding plans to validate efficacy and assess readiness.

Our U.S. bank subsidiaries can access contingency funding through the Federal Reserve Discount Window. Certain non-U.S. subsidiaries have access to central bank facilities in the jurisdictions in which they operate. While we do not rely on these sources in our liquidity modeling, we maintain the policies, procedures and governance processes that would enable us to access these sources if necessary.

## **Credit Ratings**

Our borrowing costs and ability to raise funds are impacted by our credit ratings. In addition, credit ratings may be important to customers or counterparties when we compete in certain markets and when we seek to engage in certain transactions, including over-the-counter (OTC) derivatives. Thus, it is our objective to maintain high-quality credit ratings.

Credit ratings and outlooks are opinions on our creditworthiness and that of our obligations or securities, including long-term debt, short-term borrowings, preferred stock and other securities, including asset securitizations. Our credit ratings are subject to ongoing review by the rating agencies which consider a number of factors, including our own financial strength, performance, prospects and operations as well as factors not under our control. The rating agencies could make adjustments to our ratings at any time and they provide no assurances that they will maintain our ratings at current levels.

Other factors that influence our credit ratings include changes to the rating agencies' methodologies for our industry or certain security types, the rating agencies' assessment of the general operating environment for financial services companies, our mortgage exposures, our relative positions in the markets in which we compete, reputation, liquidity position, diversity of funding sources, funding costs, the level and volatility of earnings, corporate governance and risk management policies, capital position, capital management practices, and current or future regulatory and legislative initiatives.

Each of the three major rating agencies, Moody's, S&P and Fitch, downgraded the ratings for the Corporation and its rated subsidiaries in late 2011. On June 21, 2012, Moody's completed its previously-announced review for possible downgrade of financial institutions with global capital markets operations, downgrading the ratings of 15 banks and securities firms, including our ratings. The Corporation's long-term debt rating and BANA's long-term and short-term debt ratings were downgraded one notch as part of this action. The Moody's downgrade did not have a material impact on our financial condition, results of operations or liquidity during the second quarter of 2012.

Currently, the Corporation's long-term/short-term senior debt ratings and outlooks expressed by the rating agencies are as follows: Baa2/P-2 (negative) by Moody's; A-/A-2 (negative) by S&P; and A/F1 (stable) by Fitch. BANA's long-term/short-term senior debt ratings and outlooks currently are as follows: A3/P-2 (stable) by Moody's; A/A-1 (negative) by S&P; and A/F1 (stable) by Fitch. The credit ratings of Merrill Lynch from the three major credit rating agencies are the same as those of Bank of America Corporation. The major credit rating agencies have indicated that the primary drivers of Merrill Lynch's credit ratings are Bank of America Corporation's credit ratings. MLPF&S's long-term/short-term senior debt ratings and outlooks are A/A-1 (negative) by S&P and A/F1 (stable) by Fitch. Merrill Lynch International's long-term/short-term senior debt ratings are A/A-1 (negative) by S&P.

The major rating agencies have each indicated that, as a systemically important financial institution, our credit ratings currently reflect their expectation that, if necessary, we would receive significant support from the U.S. government, and that they will continue to assess such support in the context of sovereign financial strength and regulatory and legislative developments. For additional information, see Liquidity Risk – Credit Ratings on page 56 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

A further reduction in certain of our credit ratings or the ratings of certain asset-backed securitizations may have a material adverse effect on our liquidity, potential loss of access to credit markets, the related cost of funds, our businesses and on certain trading revenues, particularly in those businesses where counterparty creditworthiness is critical. In addition, under the terms of certain OTC derivative contracts and other trading agreements, in the event of further downgrades of our or our rated subsidiaries' credit ratings, the counterparties to those agreements may require us to provide additional collateral, or to terminate these contracts or agreements, which could cause us to sustain losses and/or adversely impact our liquidity. If the short-term credit ratings of our parent company, bank or broker/dealer subsidiaries were downgraded by one or more levels, the potential loss of access to short-term funding sources such as repo financing, and the effect on our incremental cost of funds could be material.

At June 30, 2012, if the rating agencies had downgraded their long-term senior debt ratings for the Corporation or certain subsidiaries by one incremental notch, the amount of additional collateral contractually required by derivative contracts and other trading agreements would have been approximately \$2.3 billion comprised of \$1.3 billion for BANA and \$939 million for Merrill Lynch and certain of its subsidiaries. If the agencies had downgraded their long-term senior debt ratings for these entities by a second incremental notch, an incremental \$4.2 billion in additional collateral comprised of \$338 million for BANA and \$3.8 billion for Merrill Lynch and certain of its subsidiaries, would have been required.

Also, if the rating agencies had downgraded their long-term senior debt ratings for the Corporation or certain subsidiaries by one incremental notch, the derivative liability that would be subject to unilateral termination by counterparties as of June 30, 2012 was \$6.1 billion, against which \$5.3 billion of collateral had been posted. If the rating agencies had downgraded their long-term senior debt ratings for the Corporation or certain subsidiaries a second incremental notch, the derivative liability that would be subject to unilateral termination by counterparties as of June 30, 2012 was an incremental \$1.9 billion, against which \$1.4 billion of collateral had been posted.

While certain potential impacts are contractual and quantifiable, the full scope of consequences of a credit ratings downgrade to a financial institution is inherently uncertain, as it depends upon numerous dynamic, complex and inter-related factors and assumptions, including whether any downgrade of a firm's long-term credit ratings precipitates downgrades to its short-term credit ratings, and assumptions about the potential behaviors of various customers, investors and counterparties. For additional information on potential impacts of credit ratings downgrades, see Time to Required Funding and Stress Modeling on page 76.

For information regarding the additional collateral and termination payments that could be required in connection with certain OTC derivative contracts and other trading agreements as a result of such a credit ratings downgrade, see *Note 3 – Derivatives* to the Consolidated Financial Statements and Item 1A. Risk Factors of the Corporation's 2011 Annual Report on Form 10-K.

On June 8, 2012, S&P affirmed its 'AA+' long-term and 'A-1+' short-term sovereign credit rating on the U.S. The outlook remains negative. On July 10, 2012, Fitch affirmed its 'AAA' long-term and 'F1+' short-term sovereign credit rating on the U.S. The outlook remains negative. All three rating agencies have indicated that they will continue to assess fiscal projections and consolidation measures, as well as the medium-term economic outlook for the U.S. For additional information, see Liquidity Risk – Credit Ratings on page 56 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

# Credit Risk Management

Credit quality continued to show improvement during thesecond quarter of 2012. Our proactive credit risk management initiatives positively impacted the credit portfolio as charge-offs and delinquencies continued to improve across most portfolios and risk ratings improved in the commercial portfolios. However, global and national economic uncertainty, home price declines and regulatory reform continued to weigh on the credit portfolios through June 30, 2012. For more information, see Executive Summary – Second Quarter 2012 Economic and Business Environment on page 6.

We proactively refine our underwriting and credit management practices as well as credit standards to meet the changing economic environment. To actively mitigate losses and enhance customer support in our consumer businesses, we have in place collection programs and loan modification and customer assistance infrastructures. We utilize a number of actions to mitigate losses in the commercial businesses including increasing the frequency and intensity of portfolio monitoring, hedging activity and our practice of transferring management of deteriorating commercial exposures to independent special asset officers as credits enter criticized categories.

Since January 2008, and through the second quarter of 2012, Bank of America and Countrywide have completed approximately 1.1 million loan modifications with customers. During the second quarter of 2012, we completed more than 20,000 customer loan modifications with a total unpaid principal balance of approximately \$5\$ billion, including approximately 6,500 permanent modifications under the government's Making Home Affordable Program. Of the loan modifications completed in the three months ended June 30, 2012, in terms of both the volume of modifications and the unpaid principal balance associated with the underlying loans, most were in the portfolio serviced for investors and were not on our balance sheet. The most common types of modifications include a combination of rate reduction and capitalization of past due amounts which represented 57 percent of the volume of modifications completed during the three months ended June 30, 2012, while principal forbearance represented 19 percent, capitalization of past due amounts represented eight percent and principal reductions and forgiveness represented five percent. For modified loans on our balance sheet, these modification types are generally considered TDRs. For more information on TDRs and portfolio impacts, see Nonperforming Consumer Loans and Foreclosed Properties Activity on page 99 and Note 5 – Outstanding Loans and Leases to the Consolidated Financial Statements.

Certain European countries, including Greece, Ireland, Italy, Portugal and Spain, have experienced varying degrees of financial stress. Risks from the ongoing debt crisis in these countries could continue to disrupt the financial markets which could have a detrimental impact on global economic conditions and sovereign and non-sovereign debt in these countries. Market sentiment continued to evolve during the three and six months ended June 30, 2012 driven most recently by concerns over Greece's ability to meet conditions precedent to continued funding under various support programs, and the viability of Spain's banking sector and its impact on the solvency of the Spanish government. The lack of a clear resolution to the crisis and fears of contagion continue to contribute to market uncertainty. For additional information on our exposures and related risks in non-U.S. countries, see Non-U.S. Portfolio on page 114 and Item 1A. Risk Factors of the Corporation's 2011 Annual Report on Form 10-K

# **Consumer Portfolio Credit Risk Management**

Credit risk management for the consumer portfolio begins with initial underwriting and continues throughout a borrower's credit cycle. Statistical techniques in conjunction with experiential judgment are used in all aspects of portfolio management including underwriting, product pricing, risk appetite, setting credit limits, and establishing operating processes and metrics to quantify and balance risks and returns. Statistical models are built using detailed behavioral information from external sources such as credit bureaus and/or internal historical experience. These models are a component of our consumer credit risk management process and are used in part to help make both new and existing credit decisions, as well as portfolio management strategies, including authorizations and line management, collection practices and strategies, determination of the allowance for loan and lease losses, and economic capital allocations for credit risk.

During the first quarter of 2012, the bank regulatory agencies jointly issued interagency supervisory guidance on nonaccrual status for junior-lien consumer real estate loans. In accordance with this regulatory interagency guidance, we classify junior-lien home equity loans as nonperforming when the first-lien loan becomes 90 days past due even if the junior-lien loan is performing, and as a result, we reclassified \$1.9 billion of performing home equity loans to nonperforming as of March 31, 2012, and\$1.8 billion was included in nonperforming loans at June 30, 2012. The regulatory interagency guidance had no impact on our allowance for loan and lease losses or provision expense as the delinquency status of the underlying first-lien was already considered in our reserving process. For more information, see Consumer Portfolio Credit Risk Management – Home Equity on page 90.

For further information on our accounting policies regarding delinquencies, nonperforming status, charge-offs and TDRs for the consumer portfolio, see Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

# Consumer Credit Portfolio

Improvement in the U.S. economy and labor markets throughout most of 2011 and into the six months ended June 30, 2012 resulted in lower credit losses in most consumer portfolios compared to the six months ended June 30, 2011. However, continued stress in the housing market, including declines in home prices, continued to adversely impact the home loans portfolio.

Table 27 presents our outstanding consumer loans and the Countrywide PCI loan portfolio. Loans that were acquired from Countrywide and considered credit-impaired were recorded at fair value upon acquisition. In addition to being included in the "Outstandings" columns in Table 27, these loans are also shown separately, net of purchase accounting adjustments, in the "Countrywide Purchased Credit-impaired Loan Portfolio" column. For additional information, see Note 5 – Outstanding Loans and Leases to the Consolidated Financial Statements. The impact of the Countrywide PCI loan portfolio on certain credit statistics is reported where appropriate. SecCountrywide Purchased Credit-impaired Loan Portfolio on page 94 for more information. Under certain circumstances, loans that were originally classified as discontinued real estate loans upon acquisition have been subsequently modified from pay option or subprime loans into loans with more conventional terms and are now included in the residential mortgage portfolio, but continue to be classified as PCI loans as shown in Table 27.

Table 27
Consumer Loans

			Outst	anding	Countrywide Purchased Credit-impaired Loan Portfolio						
(Dollars in millions)	_	<b>June 30</b> December 31 <b>2012</b> 2011				June 30 2012	D	ecember 31 2011			
Residential mortgage (1)	\$	252,635		\$	262,290	\$	9,603	\$	9,966		
Home equity			118,011		124,699		11,639		11,978		
Discontinued real estate (2)			10,059		11,095		8,949		9,857		
U.S. credit card			94,291		102,291		n/a		n/a		
Non-U.S. credit card			13,431		14,418		n/a		n/a		
Direct/Indirect consumer (3)			83,164		89,713		n/a		n/a		
Other consumer (4)			2,568		2,688		n/a		n/a		
Consumer loans excluding loans accounted for under the fair value option		<b>574,159</b> 607,194			30,191		31,801				
Loans accounted for under the fair value option (5)		<b>1,172</b> 2,190		n/a		a n/a					
Total consumer loans	\$	<b>\$</b> 575,331 \$ 609,38			609,384	\$	30,191	\$	31,801		

<sup>(1)</sup> Outstandings includes non-U.S. residential mortgages of \$92 million and \$85 million at June 30, 2012 and December 31,

<sup>(2)</sup> Outstandings includes \$9.0 billion and \$9.9 billion of pay option loans and \$1.1 billion and \$1.2 billion of subprime loans at June 30, 2012 and December 31, 2011. We no longer originate these products.

<sup>(3)</sup> Outstandings includes dealer financial services loans of \$36.7 billion and \$43.0 billion, consumer lending loans of \$6.3 billion and \$8.0 billion, U.S. securities-based lending margin loans of \$25.7 billion and \$23.6 billion, student loans of \$5.4 billion and \$6.0 billion, non-U.S. consumer loans of \$7.8 billion and \$7.6 billion and other consumer loans of \$1.3 billion and \$1.5 billion at June 30, 2012 and December 31, 2011.

<sup>(4)</sup> Outstandings includes consumer finance loans of \$1.5 billion and \$1.7 billion, other non-U.S. consumer loans of \$908 million and \$929 million and consumer overdrafts of \$127 million and \$103 million at June 30, 2012 and December 31, 2011.

<sup>(5)</sup> Consumer loans accounted for under the fair value option include residential mortgage loans of \$172 million and \$906 million and discontinued real estate loans of \$1.0 billion and \$1.3 billion at June 30, 2012 and December 31, 2011. See Consumer Portfolio Credit Risk Management – Consumer Loans Accounted for Under the Fair Value Option on page 98 and *Note 16 – Fair Value Option* to the Consolidated Financial Statements for additional information on the fair value option.

n/a = not applicable

Table 28 presents accruing consumer loans past due 90 days or more and consumer nonperforming loans. Nonperforming loans do not include past due consumer credit card loans, consumer non-real estate-secured loans or unsecured consumer loans as these loans are generally charged off no later than the end of the month in which the loan becomes 180 days past due. Real estate-secured past due consumer loans that are insured by the FHA or individually insured under long-term stand-by agreements with FNMA and FHLMC (fully-insured loan portfolio) are reported as accruing as opposed to nonperforming since the principal repayment is insured. Fully-insured loans included in accruing past due 90 days or more are primarily related to our purchases of delinquent FHA loans pursuant to our servicing agreements. Additionally, nonperforming loans and accruing balances past due 90 days or more do not include the Countrywide PCI loan portfolio or loans accounted for under the fair value option even though the customer may be contractually past due. For additional information on FHA loans, see Off-Balance Sheet Arrangements and Contractual Obligations – Servicing Matters and Foreclosure Processes on page 65.

Table 28
Consumer Credit Quality

- constitution of the grant gr							
		Accruing Past Du	ie 90 I	Days or More	Nonpe	rform	iing
(Dollars in millions)		June 30 2012		December 31 2011	June 30 2012 (1)		December 31 2011
Residential mortgage (2)	\$	22,287	\$	21,164	\$ 14,621	\$	15,970
Home equity		_		_	4,207		2,453
Discontinued real estate		_		_	257		290
U.S. credit card		1,594		2,070	n/a		n/a
Non-U.S. credit card		253		342	n/a		n/a
Direct/Indirect consumer		627		746	35		40
Other consumer		2		2	1		15
Total (3)	\$	24,763	\$	24,324	\$ 19,121	\$	18,768
Consumer loans as a percentage of outstanding consumer loans (3)		4.31%		4.01%	3.33%		3.09%
Consumer loans as a percentage of outstanding loans excluding Countrywide PCI and fully-insured loan portfolios $^{(3)}$		0.55		0.66	4.25		3.90

<sup>(1)</sup> Nonperforming home equity loans include \$1.8 billion of junior-lien loans less than 90 days past due that have a senior-lien loan that is 90 days or more past due in accordance with regulatory interagency guidance. For more information, see Consumer Portfolio Credit Risk Management on page 83.

n/a = not applicable

Table 29 presents net charge-offs and related ratios for consumer loans and leases for thethree and six months ended June 30, 2012 and 2011.

Table 29
Consumer Net Charge-offs and Related Ratios

	Net Charge-offs							Net Charge-off Ratios (1)						
	Three Mo	onths l ne 30	Ended	Six Months Ended June 30			ıded	Three Months June 30		Six Months Ended June 30				
(Dollars in millions)	2012		2011		2012		2011	2012	2011	2012	2011			
Residential mortgage	\$ 734	\$	1,104	\$	1,632	\$	2,009	1.16%	1.67%	1.28%	1.54%			
Home equity	892		1,263		1,849		2,442	3.00	3.84	3.06	3.68			
Discontinued real estate	16		26		32		46	0.65	0.84	0.62	0.73			
U.S. credit card	1,244		1,931		2,575		4,205	5.27	7.29	5.36	7.85			
Non-U.S. credit card	135		429		338		831	3.97	6.31	4.89	6.11			
Direct/Indirect consumer	181		366		407		891	0.86	1.64	0.95	2.00			
Other consumer	49		43		105		83	7.71	6.44	8.15	6.19			
Total	\$ 3,251	\$	5,162	\$	6,938	\$	10,507	2.25	3.27	2.37	3.32			

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans excluding loans accounted for under the fair value option.

<sup>(2)</sup> Balances accruing past due 90 days or more are fully-insured loans. These balances include \$18.1 billion and \$17.0 billion of loans on which interest has been curtailed by the FHA, and therefore are no longer accruing interest, although principal is still insured and \$4.2 billion and \$4.2 billion of loans on which interest was still accruing at June 30, 2012 and December 31, 2011.

<sup>(3)</sup> Balances exclude consumer loans accounted for under the fair value option. At June 30, 2012 and December 31, 2011, \$433 million and \$713 million of loans accounted for under the fair value option were past due 90 days or more and not accruing interest.

Net charge-off ratios excluding the Countrywide PCI and fully-insured loan portfolios were 1.94 percent and 2.13 percent for residential mortgage, 3.32 percent and 3.39 percent for home equity, 5.85 percent and 5.54 percent for discontinued real estate and 2.86 percent and 3.00 percent for the total consumer portfolio for thethree and six months ended June 30, 2012, respectively. Net charge-off ratios excluding the Countrywide PCI and fully-insured loan portfolios were 2.58 percent and 2.33 percent for residential mortgage, 4.24 percent and 4.05 percent for home equity, 8.09 percent and 6.78 percent for discontinued real estate and 4.00 percent and 4.04 percent for the total consumer portfolio for the three and six months ended June 30, 2011, respectively. These are the only product classifications impacted by the Countrywide PCI and fully-insured loan portfolios for the three and six months ended June 30, 2012 and 2011.

Table 30 presents outstandings, nonperforming balances and net charge-offs for the Core portfolio and the Legacy Assets & Servicing portfolio within the home loans portfolio. For more information on Legacy Assets & Servicing within *CRES*, see page 36 and Consumer Portfolio Credit Risk Management on page 58 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K.

Table 30
Home Loans Portfolio

	Outst	anding	gs	Nonpe	rforn	ning	Net Charge-offs							
	June 30	D	ecember 31	June 30	ī	December 31		Three Mo Jui	nths I 1e 30	Ended		Six Mon Jui	ths En ne 30	ded
(Dollars in millions)	2012		2011	2012 (1)		2011		2012		2011		2012		2011
Core portfolio														
Residential mortgage	\$ 173,716	\$	178,337	\$ 2,767	\$	2,414	\$	142	\$	34	\$	285	\$	57
Home equity	64,106		67,055	1,063		439		171		100		355		148
Total Core portfolio	237,822		245,392	3,830		2,853		313		134		640		205
Legacy Assets & Servicing portfolio														
Residential mortgage (2)	78,919		83,953	11,854		13,556		592		1,070		1,347		1,952
Home equity	53,905		57,644	3,144		2,014		721		1,163		1,494		2,294
Discontinued real estate (2)	10,059		11,095	257		290		16		26		32		46
Total Legacy Assets & Servicing portfolio	142,883		152,692	15,255		15,860		1,329		2,259		2,873		4,292
Home loans portfolio														
Residential mortgage	252,635		262,290	14,621		15,970		734		1,104		1,632		2,009
Home equity	118,011		124,699	4,207		2,453		892		1,263		1,849		2,442
Discontinued real estate	10,059		11,095	257		290		16		26		32		46
Total home loans portfolio	\$ 380,705	\$	398,084	\$ 19,085	\$	18,713	\$	1,642	\$	2,393	\$	3,513	\$	4,497

<sup>(1)</sup> Nonperforming home equity loans in the Core portfolio and the Legacy Assets & Servicing portfolio include \$517 million and \$1.2 billion of junior-lien loans less than 90 days past due that have a senior-lien loan that is 90 days or more past due in accordance with regulatory interagency guidance. For more information, see Consumer Portfolio Credit Risk Management on page 83.

We believe that the presentation of information adjusted to exclude the impact of the Countrywide PCI loan portfolio, the fully-insured loan portfolio and loans accounted for under the fair value option is more representative of the ongoing operations and credit quality of the business. As a result, in the following discussions of the residential mortgage, home equity and discontinued real estate portfolios, we provide information that excludes the impact of the Countrywide PCI loan portfolio, the fully-insured loan portfolio and loans accounted for under the fair value option in certain credit quality statistics. We separately disclose information on the Countrywide PCI loan portfolios on page 94.

<sup>(2)</sup> Balances exclude consumer loans accounted for under the fair value option of \$172 million and \$906 million of residential mortgage loans and \$1.0 billion and \$1.3 billion of discontinued real estate loans at June 30, 2012 and December 31, 2011. See Consumer Portfolio Credit Risk Management – Consumer Loans Accounted for Under the Fair Value Option on page 98 and Note 16 – Fair Value Option to the Consolidated Financial Statements for additional information on the fair value option.

## Residential Mortgage

The residential mortgage portfolio, which for purposes of the consumer credit portfolio discussion and related tables excludes the discontinued real estate portfolio acquired from Countrywide, makes up the largest percentage of our consumer loan portfolio at 44 percent of consumer loans at June 30, 2012. Approximately 15 percent of the residential mortgage portfolio is in *GWIM* and represents residential mortgages that are originated for the home purchase and refinancing needs of our wealth management clients. The remaining portion of the portfolio is primarily in *All Other* and is comprised of originated loans, purchased loans used in our overall ALM activities, delinquent FHA loans repurchased pursuant to our servicing agreements with GNMA as well as repurchases related to our representations and warranties.

Outstanding balances in the residential mortgage portfolio, excluding \$172 million of loans accounted for under the fair value option, decreased \$9.7 billion at June 30, 2012 compared to December 31, 2011 as paydowns, charge-offs and transfers to foreclosed properties more than offset new origination volume retained on our balance sheet.

At June 30, 2012 and December 31, 2011, the residential mortgage portfolio included \$93.7 billion and \$93.9 billion of outstanding fully-insured loans. On this portion of the residential mortgage portfolio, we are protected against principal loss as a result of either FHA insurance or long-term stand-by agreements with FNMA and FHLMC. At June 30, 2012 and December 31, 2011, \$67.3 billion and \$69.5 billion had FHA insurance and \$26.4 billion and \$24.4 billion were protected by long-term stand-by agreements. All of these loans are individually insured and therefore the Corporation does not record an allowance for credit losses.

At June 30, 2012 and December 31, 2011, \$24.3 billion and \$24.0 billion of the FHA-insured loan population were repurchases of delinquent FHA loans pursuant to our servicing agreements with GNMA.

In addition to the abovementioned purchased long-term stand-by agreements with FNMA and FHLMC, we have mitigated a portion of our credit risk on the residential mortgage portfolio through the use of synthetic securitization vehicles as described in *Note 5 – Outstanding Loans and Leases* to the Consolidated Financial Statements. At June 30, 2012 and December 31, 2011, the synthetic securitization vehicles referenced principal balances of \$20.6 billion and \$23.9 billion of residential mortgage loans and provided loss protection up to \$633 million and \$783 million. At June 30, 2012 and December 31, 2011, the Corporation had a receivable of \$344 million and \$359 million from these vehicles for reimbursement of losses. The Corporation records an allowance for credit losses on loans referenced by the synthetic securitization vehicles. The reported net charge-offs for the residential mortgage portfolio do not include the benefit of amounts reimbursable from these vehicles. Adjusting for the benefit of the credit protection from the synthetic securitizations, the residential mortgage net charge-off ratio, excluding the Countrywide PCI and fully-insured loan portfolios, for the three and six months ended June 30, 2012 would have been reduced by nine bps and eight bps compared to 16 bps for both periods in 2011.

Synthetic securitizations and the long-term stand-by agreements with FNMA and FHLMC together reduce our regulatory risk-weighted assets due to the transfer of a portion of our credit risk to unaffiliated parties. At June 30, 2012 and December 31, 2011, these programs had the cumulative effect of reducing our risk-weighted assets by \$8.3 billion and \$7.9 billion, and increasing our Tier 1 capital ratio by nine bps and eight bps, and our Tier 1 common capital ratio by eight bps and six bps.

Table 31 presents certain residential mortgage key credit statistics on both a reported basis excluding loans accounted for under the fair value option, and excluding the Countrywide PCI loan portfolio, fully-insured loan portfolio and loans accounted for under the fair value option. We believe the presentation of information adjusted to exclude these loan portfolios is more representative of the credit risk in the residential mortgage loan portfolio. As such, the following discussion presents the residential mortgage portfolio excluding the Countrywide PCI loan portfolio, the fully-insured loan portfolio and loans accounted for under the fair value option. For more information on the Countrywide PCI loan portfolio, see page 94.

Table 31
Residential Mortgage – Key Credit Statistics

	Reporte	ed Bas	is <sup>(1)</sup>	I	Excluding Purchased Cre Fully-ins	dit-im	paired and
(Dollars in millions)	 June 30 December 31 2012 2011				June 30 2012	December 31 2011	
Outstandings	\$ 252,635	\$	262,290	\$	149,322	\$	158,470
Accruing past due 30 days or more	28,702		28,688		3,396		3,950
Accruing past due 90 days or more	22,287		21,164		n/a		n/a
Nonperforming loans	14,621		15,970		14,621		15,970
Percent of portfolio							
Refreshed LTV greater than 90 but less than 100	14%		15%		11%		11%
Refreshed LTV greater than 100	34		33		25		26
Refreshed FICO below 620	21		21		15		15
2006 and 2007 vintages (2)	25		27		36		37

		Report	ed Basis		Cı	Excluding Country redit-impaired and I	wide Purchased Fully-insured Loans	
	Three Mon June		Six Months June			nths Ended e 30	Six Months June	
	2012	2011	2012	2011	2012	2011	2012	2011
Net charge-off ratio (3)	1.16%	1.67%	1.28%	1.54%	1.94%	2.58%	2.13%	2.33%

<sup>(1)</sup> Outstandings, accruing past due, nonperforming loans and percent of portfolio exclude loans accounted for under the fair value option. There were \$172 million and \$906 million of residential mortgage loans accounted for under the fair value option at June 30, 2012 and December 31, 2011. See Consumer Portfolio Credit Risk Management – Consumer Loans Accounted for Under the Fair Value Option on page 98 and Note 16 – Fair Value Option to the Consolidated Financial Statements for additional information on the fair value option.

 $n/a = not \ applicable$ 

Nonperforming residential mortgage loans decreased \$1.3 billion compared to December 31, 2011 as outflows outpaced new inflows, which continued to improve due to favorable delinquency trends in the six months ended June 30, 2012 Accruing loans past due 30 days or more decreased \$554 million compared to December 31, 2011. At June 30, 2012, \$10.0 billion, or 68 percent, of the nonperforming residential mortgage loans were 180 days or more past due and had been written down to the estimated fair value of the collateral less estimated costs to sell.

Net charge-offs decreased \$370 million to \$734 million for the three months ended June 30, 2012, or 1.94 percent of total average residential mortgage loans compared to 2.58 percent for the same period in 2011. Net charge-offs decreased \$377 million to \$1.6 billion for the six months ended June 30, 2012, or 2.13 percent of total average residential mortgage loans compared to 2.33 percent for the same period in 2011. These decreases in net charge-offs for the three- and six-month periods were driven by lower write-downs on loans greater than 180 days past due which were written down to the estimated fair value of the collateral less estimated costs to sell, and favorable delinquency trends partially offset by lower recoveries. Net charge-off ratios were further impacted by lower loan balances primarily due to paydowns and charge-offs outpacing new originations.

<sup>(2)</sup> These vintages of loans account for 61 percent and 63 percent of nonperforming residential mortgage loans at June 30, 2012 and December 31, 2011, and 72 percent of residential mortgage net charge-offs for both the three and six months ended June 30, 2012 and 73 percent and 74 percent for the three and six months ended June 30, 2011.

<sup>(3)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans excluding loans accounted for under the fair value option.

Loans in the residential mortgage portfolio with certain characteristics have greater risk of loss than others. These characteristics include loans with a high refreshed LTV, loans originated at the peak of home prices in 2006 and 2007, interest-only loans and loans to borrowers located in California and Florida where we have concentrations and where significant declines in home prices have been experienced. Although the following disclosures address each of these risk characteristics separately, there is significant overlap in loans with these characteristics, which contributed to a disproportionate share of the losses in the portfolio. The residential mortgage loans with all of these higher risk characteristics comprised six percent of the residential mortgage portfolio at both June 30, 2012 and December 31, 2011, and accounted for 20 percent and 21 percent of the residential mortgage net charge-offs during the three and six months ended June 30, 2012 compared to 22 percent and 23 percent for thesame periods in 2011.

Residential mortgage loans with a greater than 90 percent but less than 100 percent refreshed LTV represented 1 percent of the residential mortgage portfolio at both June 30, 2012 and December 31, 2011. Loans with a refreshed LTV greater than 100 percent represented 25 percent and 26 percent of the residential mortgage loan portfolio at June 30, 2012 and December 31, 2011. Of the loans with a refreshed LTV greater than 100 percent, 93 percent and 92 percent were performing allune 30, 2012 and December 31, 2011. Loans with a refreshed LTV greater than 100 percent reflect loans where the outstanding carrying value of the loan is greater than the most recent valuation of the property securing the loan. The majority of these loans have a refreshed LTV greater than 100 percent primarily due to home price deterioration over the past several years. Loans to borrowers with refreshed FICO scores below 620 represented 15 percent of the residential mortgage portfolio at bothJune 30, 2012 and December 31, 2011.

Of the \$149.3 billion and \$158.5 billion in total residential mortgage loans outstanding atJune 30, 2012 and December 31, 2011, as shown in Table 31, 40 percent were originated as interest-only loans for both periods. The outstanding balance of interest-only residential mortgage loans that have entered the amortization period was \$13.8 billion, or 23 percent, at June 30, 2012. Residential mortgage loans that have entered the amortization period have experienced a higher rate of early stage delinquencies and nonperforming status compared to the residential mortgage portfolio as a whole. As of June 30, 2012, \$400 million, or three percent, of outstanding interest-only residential mortgages that had entered the amortization period were accruing past due 30 days or more compared to \$3.4 billion, or two percent, of accruing past due 30 days or more for the entire residential mortgage portfolio. In addition, at June 30, 2012, \$2.1 billion, or 16 percent, of outstanding interest-only residential mortgages that had entered the amortization period were nonperforming compared to \$14.6 billion, or 10 percent, of nonperforming loans for the entire residential mortgage portfolio. Loans in our interest-only residential mortgage portfolio have an interest-only period of three to 10 years and more than 80 percent of these loans will not be required to make a fully-amortizing payment until 2015 or later.

Table 32 presents outstandings, nonperforming loans and net charge-offs by certain state concentrations for the residential mortgage portfolio. The Los Angeles-Long Beach-Santa Ana Metropolitan Statistical Area (MSA) within California represented 12 percent of outstandings at both June 30, 2012 and December 31, 2011. Loans within this MSA comprised only eight percent of net charge-offs for both the three and six months ended June 30, 2012 and seven percent and six percent of net charge-offs for thethree and six months ended June 30, 2011.

Table 32
Residential Mortgage State Concentrations

	Outsta	ndings	(1)	Nonper	formin	g <sup>(1)</sup>			Net Ch	arge-	offs		
	June 30	De	ecember 31	June 30	De	cember 31	Three Mo	nths l	Ended		Six Mon Ju	ths En ne 30	ded
(Dollars in millions)	2012	Ъ.	2011	2012	Ъ	2011	 2012		2011		2012		2011
California	\$ 50,591	\$	54,203	\$ 4,962	\$	5,606	\$ 248	\$	365	\$	580	\$	673
Florida	11,548		12,338	1,680		1,900	113		186		199		342
New York	11,218		11,539	822		838	20		37		40		56
Texas	7,113		7,525	407		425	10		14		28		26
Virginia	5,335		5,709	382		399	12		23		28		37
Other U.S./Non-U.S.	63,517		67,156	6,368		6,802	331		479		757		875
Residential mortgage loans (2)	\$ 149,322	\$	158,470	\$ 14,621	\$	15,970	\$ 734	\$	1,104	\$	1,632	\$	2,009
Fully-insured loan portfolio	93,710		93,854										
Countrywide purchased credit-impaired residential mortgage loan portfolio	9,603		9,966										
Total residential mortgage loan portfolio	\$ 252,635	\$	262,290										

<sup>(1)</sup> Outstandings and nonperforming amounts exclude loans accounted for under the fair value option. There were \$172 million and \$906 million of residential mortgage loans accounted for under the fair value option at June 30, 2012 and December 31, 2011. See Consumer Portfolio Credit Risk Management – Consumer Loans Accounted for Under the Fair Value Option on page 98 and Note 16 – Fair Value Option to the Consolidated Financial Statements for additional information on the fair value option.

The Community Reinvestment Act (CRA) encourages banks to meet the credit needs of their communities for housing and other purposes, particularly in neighborhoods with low or moderate incomes. At June 30, 2012 and December 31, 2011, our CRA portfolio was \$11.9 billion and \$12.5 billion, or eight percent, of the residential mortgage loan balances for both periods. The CRA portfolio included \$2.3 billion and \$2.5 billion of nonperforming loans at June 30, 2012 and December 31, 2011 representing 16 percent and 15 percent of total nonperforming residential mortgage loans at June 30, 2012 and December 31, 2011. Net charge-offs related to the CRA portfolio were \$134 million and \$204 million for the three months ended June 30, 2012 and 2011, or 18 percent and 19 percent of total net charge-offs for the residential mortgage portfolio. Net charge-offs related to the CRA portfolio were \$320 million and \$412 million for the six months ended June 30, 2012 and 2011, or 20 percent and 21 percent of total net charge-offs for the residential mortgage portfolio.

For information on representations and warranties related to our residential mortgage portfolio, seeOff-Balance Sheet Arrangements and Contractual Obligations – Representations and Warranties on page 56 and Note 8 – Representations and Warranties Obligations and Corporate Guarantees to the Consolidated Financial Statements.

## **Home Equity**

The home equity portfolio makes up21 percent of the consumer portfolio and is comprised of HELOCs, home equity loans and reverse mortgages. As ofJune 30, 2012, our HELOC portfolio had an outstanding balance of \$98.1 billion, or 83 percent of the home equity portfolio. HELOCs generally have an initial draw period of 10 years with approximately 13 percent of the portfolio having a draw period of five years with a five-year renewal option. During the initial draw period, the borrowers are only required to pay the interest due on the loans on a monthly basis. After the initial draw period ends, the loans generally convert to 15-year amortizing loans.

As of June 30, 2012, our home equity loan portfolio had an outstanding balance of \$18.6 billion, or 16 percent of the total home equity portfolio. Home equity loans are almost all fixed-rate loans with amortizing payment terms of 10 to 30 years and approximately 50 percent of these loans have 25- to 30-year terms.

As of June 30, 2012, our reverse mortgage portfolio had an outstanding balance of \$1.3 billion, or one percent of the total home equity portfolio. In 2011, we exited the reverse mortgage origination business.

<sup>(2)</sup> Amount excludes the Countrywide PCI residential mortgage and fully-insured loan portfolios.

At June 30, 2012, approximately 88 percent of the home equity portfolio was included in CRES while the remainder of the portfolio was primarily in GWIM. Outstanding balances in the home equity portfolio decreased \$6.7 billion at June 30, 2012 compared to December 31, 2011 primarily due to paydowns and charge-offs outpacing new originations and draws on existing lines. Of the total home equity portfolio at June 30, 2012 and December 31, 2011, \$22.9 billion, or 19 percent, and \$24.5 billion, or 20 percent, were in first-lien positions (21 percent and 22 percent excluding the Countrywide PCI home equity portfolio at June 30, 2012 and December 31, 2011). As of June 30, 2012, outstanding balances in the home equity portfolio that were in a second-lien or more junior-lien position and where we also held the first-lien loan totaled \$33.9 billion, or 32 percent of our total home equity portfolio excluding the Countrywide PCI loan portfolio.

Unused HELOCs totaled \$64.9 billion at June 30, 2012 compared to \$67.5 billion at December 31, 2011. This decrease was primarily due to customers choosing to close accounts as well as line management initiatives on deteriorating accounts, which more than offset new production. The HELOC utilization rate was 60 percent at June 30, 2012 compared to 61 percent at December 31, 2011.

Table 33 presents certain home equity portfolio key credit statistics on both a reported basis as well as excluding the Countrywide PCI loan portfolio. We believe the presentation of information adjusted to exclude the impact of the Countrywide PCI loan portfolio is more representative of the credit risk in this portfolio.

Table 33
Home Equity – Key Credit Statistics

		Repor	4J D.		E	Credit-	trywide Purchase impaired oans			
(Dollars in millions)	_	June 30 2012		ecember 31 2011		June 30 2012	December 31 2011			
Outstandings	\$	118,011	\$	124,699	\$	106,372	\$	112,721		
Accruing past due 30 days or more (1)		1,217		1,658		1,217		1,658		
Nonperforming loans (1)		4,207		2,453		4,207		2,453		
Percent of portfolio										
Refreshed combined LTV greater than 90 but less than 100		11%		10%		11%		11%		
Refreshed combined LTV greater than 100		39		36		35		32		
Refreshed FICO below 620 (2)		9		10		9		9		
2006 and 2007 vintages (3)		49		50		46		46		

		Reporte	d Basis			Excluding Country Credit-impair		
	Three Mont June		Six Months June		Three Mont June		Six Months June 3	
	2012	2011	2012	2011	2012	2011	2012	2011
Net charge-off ratio (4)	3.00%	3.84%	3.06%	3.68%	3.32%	4.24%	3.39%	4.05%

<sup>(1)</sup> Accruing past due 30 days or more includes \$399 million and \$609 million and nonperforming loans includes \$1.2 billion and \$703 million of loans where we serviced the underlying first-lien at June 30, 2012 and December 31, 2011.

The following discussion presents the home equity portfolio excluding the Countrywide PCI loan portfolio.

Nonperforming outstanding balances in the home equity portfolio increased \$1.8 billion at June 30, 2012 compared to December 31, 2011 driven primarily by the reclassification to nonperforming of junior-lien loans less than 90 days past due that have a senior-lien loan that is 90 days or more past due in accordance with regulatory interagency guidance. Excluding the impact of this change, nonperforming loans were relatively flat compared to December 31, 2011. Outstanding balances accruing past due 30 days or more decreased \$441 million at June 30, 2012 primarily driven by the reclassification of junior-lien home equity loans to nonperforming in accordance with regulatory interagency guidance. Excluding the impact of the reclassification, accruing outstanding balances past due 30 days or more decreased \$177 million. At June 30, 2012, \$1.2 billion, or 28 percent, of the nonperforming home equity portfolio was 180 days or more past due and had been written down to the estimated fair value of the collateral less estimated costs to sell. For more information on the change as a result of the regulatory interagency guidance, see Consumer Portfolio Credit Risk Management on page 83.

<sup>(2)</sup> Beginning in the first quarter of 2012, home equity FICO metrics reflected an updated scoring model. Prior period amounts were adjusted to reflect these updates.

<sup>(3)</sup> These vintages of loans have higher refreshed combined LTV ratios and accounted for 54 percent of nonperforming home equity loans at both June 30, 2012 and December 31, 2011, and accounted for 64 percent of net charge-offs for both the three and six months ended June 30, 2012 and 65 percent and 66 percent for the three and six months ended June 30, 2011.

<sup>(4)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans.

In some cases, the junior-lien home equity outstanding balance that we hold is performing, but the underlying first-lien is not. For outstanding balances in the home equity portfolio in which we service the first-lien loan, we are able to track whether the first-lien loan is in default. For loans in which the first-lien is serviced by a third party, we utilize credit bureau data to estimate the delinquency status of the first-lien. Given that the credit bureau database we use does not include a property address for the mortgages, we are unable to identify with certainty whether a reported delinquent first-lien mortgage pertains to the same property for which we hold a junior-lien loan. At June 30, 2012, we estimate that \$2.8 billion of current and \$632 million of 30 to 89 days past due junior-lien loans were behind a delinquent first-lien loan. We service the first-lien loans on \$1.4 billion of these combined amounts, with the remaining \$2.1 billion serviced by third parties. Of the \$3.5 billion current to 89 days past due junior-lien loans, based on available credit bureau data and our own internal servicing data, we estimate that approximately \$1.8 billion had first-lien loans that were 90 days or more past due.

Net charge-offs decreased \$371 million to \$892 million, or 3.32 percent of the total average home equity portfolio, for thethree months ended June 30, 2012 compared to \$1.3 billion, or 4.24 percent, for the same period in the prior year. Net charge-offs decreased \$593 million to \$1.8 billion, or 3.39 percent of the total average home equity portfolio, for the six months ended June 30, 2012 compared to \$2.4 billion, or 4.05 percent, for the same period in the prior year. These decreases in net charge-offs for the three-and six-month periods were primarily driven by favorable portfolio trends due in part to improvement in the U.S. economy. Net charge-off ratios were further impacted by lower outstanding balances primarily as a result of paydowns and charge-offs outpacing new originations and draws on existing lines.

There are certain characteristics of the outstanding loan balances in the home equity portfolio that have contributed to higher losses including those loans with a high refreshed combined loan-to-value (CLTV), loans that were originated at the peak of home prices in 2006 and 2007 and loans in geographic areas that have experienced the most significant declines in home prices. Home price declines coupled with the fact that most home equity outstandings are secured by second-lien positions have significantly reduced and, in some cases, eliminated all collateral value after consideration of the first-lien position. Although the disclosures in this section address each of these risk characteristics separately, there is significant overlap in outstanding balances with these characteristics, which has contributed to a disproportionate share of losses in the portfolio. Outstanding balances in the home equity portfolio with all of these higher risk characteristics comprised 10 percent of the total home equity portfolio at both June 30, 2012 and December 31, 2011, and accounted for 22 percent and 24 percent of the home equity net charge-offs for thethree and six months ended June 30, 2012 compared to 29 percent and 28 percent for the same periods in 2011.

Outstanding balances in the home equity portfolio with greater than 90 percent but less than 100 percent refreshed CLTVs comprised 1 percent of the home equity portfolio at both June 30, 2012 and December 31, 2011. Outstanding balances with refreshed CLTVs greater than 100 percent comprised 35 percent and 32 percent of the home equity portfolio at June 30, 2012 and December 31, 2011. Outstanding balances in the home equity portfolio with a refreshed CLTV greater than 100 percent reflect loans where the carrying value and available line of credit of the combined loans are equal to or greater than the most recent valuation of the property securing the loan. Depending on the value of the property, there may be collateral in excess of the first-lien that is available to reduce the severity of loss on the second-lien. Home price deterioration over the past several years has contributed to an increase in CLTV ratios. Of those outstanding balances with a refreshed CLTV greater than 100 percent, 95 percent of the customers were current at June 30, 2012. For second-lien loans with a refreshed CLTV greater than 100 percent were also current on the underlying first-lien loans at June 30, 2012. Outstanding balances in the home equity portfolio to borrowers with a refreshed FICO score below 620 representednine percent of the home equity portfolio at both June 30, 2012 and December 31, 2011.

Of the \$106.4 billion and \$112.7 billion in total home equity portfolio outstandings atJune 30, 2012 and December 31, 2011, 79 percent and 78 percent were interest-only loans, almost all of which were HELOCs. The outstanding balance of HELOCs that have entered the amortization period was \$2.1 billion, or two percent of total HELOCs, at June 30, 2012. The HELOCs that have entered the amortization period have experienced a higher percentage of early stage delinquencies and nonperforming status when compared to the HELOC portfolio as a whole. As of June 30, 2012, \$70 million, or three percent of outstanding HELOCs that had entered the amortization period were accruing past due 30 days or more compared to \$1.1 billion, or one percent of outstanding accruing past due 30 days or more for the entire HELOC portfolio. In addition, at June 30, 2012, \$126 million, or six percent of outstanding HELOCs that had entered the amortization period were nonperforming compared to \$3.7 billion, or four percent of outstandings that were nonperforming for the entire HELOC portfolio. Loans in our HELOC portfolio generally have an initial draw period of 10 years and more than 85 percent of these loans will not be required to make a fully-amortizing payment until 2015 or later.

Although we do not actively track how many of our home equity customers pay only the minimum amount due on their home equity loans and lines, we can infer some of this information through a review of our HELOC portfolio that we service and that is still in its revolving period (i.e., customers may draw on and repay their line of credit, but are generally only required to pay interest on a monthly basis). During the three months ended June 30, 2012, approximately 63 percent of these customers did not pay any principal on their HELOCs.

Table 34 presents outstandings, nonperforming balances and net charge-offs by certain state concentrations for the home equity portfolio. In the New York area, the New York-Northern New Jersey-Long Island MSA made up 11 percent of the outstanding home equity portfolio at both June 30, 2012 and December 31, 2011. This MSA comprised seven percent and eight percent of net charge-offs for the three and six months ended June 30, 2012 and seven percent of net charge-offs for both thesame periods in 2011. The Los Angeles-Long Beach-Santa Ana MSA within California made up 11 percent and 12 percent of the outstanding home equity portfolio at June 30, 2012 and December 31, 2011. This MSA comprised nine percent and 11 percent of net charge-offs for thethree and six months ended June 30, 2012 and 11 percent and 10 percent for thesame periods in 2011.

For information on representations and warranties related to our home equity portfolio, seeOff-Balance Sheet Arrangements and Contractual Obligations – Representations and Warranties on page 56 and *Note 8 – Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements.

Table 34
Home Equity State Concentrations

		Outst	anding	gs		Nonpe	rformi	ing				Net Ch	arge-	offs		
		June 30	D <sub>t</sub>	December 31		June 30		December 31		Three Months Ended June 30			Six Months End June 30			ded
(Dollars in millions)	2012		2011		2012 (1)		2011			2012	2011			2012	2011	
California	\$	30,669	\$	32,398	\$	1,147	\$	627	\$	263	\$	409	\$	579	\$	777
Florida		12,705		13,450		746		411		123		247		287		486
New Jersey		7,152		7,483		300		175		34		48		77		90
New York		7,082		7,423		393		242		47		57		95		110
Massachusetts		4,664		4,919		122		67		21		22		35		42
Other U.S./Non-U.S.		44,100		47,048		1,499		931		404		480		776		937
Home equity loans (2)	\$	106,372	\$	112,721	\$	4,207	\$	2,453	\$	892	\$	1,263	\$	1,849	\$	2,442
Countrywide purchased credit-impaired home equity portfolio		11,639		11,978												
Total home equity loan portfolio	\$	118,011	\$	124,699												

<sup>(1)</sup> Nonperforming home equity loans include \$1.8 billion of junior-lien loans less than 90 days past due that have a senior-lien loan that is 90 days or more past due in accordance with regulatory interagency guidance. For more information, see Consumer Portfolio Credit Risk Management on page 83.

#### **Discontinued Real Estate**

The discontinued real estate portfolio, excluding\$1.0 billion of loans accounted for under the fair value option, totaled\$10.1 billion at June 30, 2012 and consists of pay option and subprime loans acquired in the Countrywide acquisition. Upon acquisition, the majority of the discontinued real estate portfolio was considered credit-impaired and written down to fair value. At June 30, 2012, the Countrywide PCI loan portfolio was\$8.9 billion, or 89 percent of the total discontinued real estate portfolio. This portfolio is included in *All Other* and is managed as part of our overall ALM activities. See Countrywide Purchased Credit-impaired Loan Portfolio on page 94 for more information on the discontinued real estate portfolio.

At June 30, 2012, the purchased discontinued real estate portfolio that was not credit-impaired upon acquisition was\$1.1 billion. Loans with greater than 90 percent refreshed LTVs and CLTVs comprised 28 percent of the portfolio and those with refreshed FICO scores below 620 represented 43 percent of the portfolio. The Los Angeles-Long Beach-Santa Ana MSA within California made up 16 percent of outstanding discontinued real estate loans at June 30, 2012.

Pay option adjustable-rate mortgages (ARMs), which are included in the discontinued real estate portfolio, have interest rates that adjust monthly and minimum required payments that adjust annually, subject to resetting if minimum payments are made and deferred interest limits are reached. Annual payment adjustments are subject to a 7.5 percent maximum change. To ensure that contractual loan payments are adequate to repay a loan, the fully-amortizing loan payment amount is re-established after the initial five- or 10-year period and again every five years thereafter. These payment adjustments are not subject to the 7.5 percent limit and may be substantial due to changes in interest rates and the addition of unpaid interest to the loan balance. Payment advantage ARMs have interest rates that are fixed for an initial period of five years. Payments are subject to reset if the minimum payments are made and deferred interest limits are reached. If interest deferrals cause a loan's principal balance to reach a certain level within the first 10 years of the life of the loan, the payment is reset to the interest-only payment; then at the 10-year point, the fully-amortizing payment is required.

<sup>(2)</sup> Amount excludes the Countrywide PCI home equity portfolio.

The difference between the frequency of changes in a loan's interest rates and payments along with a limitation on changes in the minimum monthly payments of 7.5 percent per year can result in payments that are not sufficient to pay all of the monthly interest charges (i.e., negative amortization). Unpaid interest is added to the loan balance until the loan balance increases to a specified limit, which can be no more than 115 percent of the original loan amount, at which time a new monthly payment amount adequate to repay the loan over its remaining contractual life is established.

At June 30, 2012, the unpaid principal balance of pay option loans was \$10.3 billion, with a carrying amount of \$9.0 billion, including \$8.2 billion of loans that were creditimpaired upon acquisition, and accordingly, the reserve is based on a life-of-loan loss estimate. The total unpaid principal balance of pay option loans with accumulated negative amortization was \$7.8 billion including \$575 million of negative amortization. For those borrowers who are making payments in accordance with their contractual terms, 18 percent and 22 percent at June 30, 2012 and December 31, 2011 elected to make only the minimum payment on option ARMs. We believe the majority of borrowers are now making scheduled payments primarily because the low interest rate environment has caused the fully indexed rates to be affordable to more borrowers. We continue to evaluate our exposure to payment resets on the acquired negative-amortizing loans including the Countrywide PCI pay option loan portfolio and have taken into consideration several assumptions regarding this evaluation including prepayment and default rates. Of the loans in the pay option portfolio at June 30, 2012 that have not already experienced a payment reset, three percent are expected to reset during the remainder of 2012 and approximately 21 percent thereafter. In addition, approximately seven percent are expected to prepay and approximately 69 percent are expected to default prior to being reset, most of which were severely delinquent as of June 30, 2012.

# Countrywide Purchased Credit-impaired Loan Portfolio

Loans acquired with evidence of credit quality deterioration since origination and for which it is probable at purchase that we will be unable to collect all contractually required payments are accounted for under the accounting guidance for PCI loans, which addresses accounting for differences between contractual and expected cash flows to be collected from the purchaser's initial investment in loans if those differences are attributable, at least in part, to credit quality. Evidence of credit quality deterioration as of the acquisition date may include statistics such as past due status, refreshed FICO scores and refreshed LTVs. PCI loans are recorded at fair value upon acquisition and the applicable accounting guidance prohibits carrying over or recording a valuation allowance in the initial accounting.

Table 35 presents the unpaid principal balance, carrying value, related valuation allowance and the net carrying value as a percentage of the unpaid principal balance for the Countrywide PCI loan portfolio at June 30, 2012 and December 31, 2011.

Table 35

Countrywide Purchased Credit-impaired Loan Portfoli.

				Ju	ne 30, 2012			
(Dollars in millions)	Unpaid Principal Balance		Carrying Value	1	Related Valuation Allowance	Carrying Value Net of Valuation Allowance		Percent of Unpaid Principal Balance
Residential mortgage	\$ 9,691	\$	9,603	\$	1,593	\$	8,010	82.65%
Home equity	11,515		11,639		5,335		6,304	54.75
Discontinued real estate	10,494		8,949		2,024		6,925	65.99
Total Countrywide purchased credit-impaired loan portfolio	\$ 31,700	\$	30,191	\$	8,952	\$	21,239	67.00
				Dece	ember 31, 201	1		
Residential mortgage	\$ 10,426	\$	9,966	\$	1,331	\$	8,635	82.82%
Home equity	12,516		11,978		5,129		6,849	54.72
Discontinued real estate	11,891		9,857		1,999		7,858	66.08
Total Countrywide purchased credit-impaired loan portfolio	\$ 34,833	\$	31,801	\$	8,459	\$	23,342	67.01

Of the unpaid principal balance of \$31.7 billion at June 30, 2012, \$11.2 billion was 180 days or more past due, including \$7.8 billion of first-lien and \$3.4 billion of home equity loans. Of the \$20.5 billion that was less than 180 days past due, \$18.0 billion, or 88 percent, of the total unpaid principal balance was current based on the contractual terms while \$1.4 billion, or seven percent, was in early stage delinquency. During the three months ended June 30, 2012, we recorded \$6 million of provision for credit losses for the Countrywide PCI loan portfolio including \$100 million for home equity loans partially offset by a \$47 million net recovery for residential mortgage and a \$47 million net recovery for discontinued real estate. This compared to a total provision of \$394 million during the three months ended June 30, 2011. During the six months ended June 30, 2012, we recorded \$493 million of provision for credit losses for the Countrywide PCI loan portfolio including \$86 million for residential mortgage, \$184 million for home equity loans and \$223 million for discontinued real estate. This compared to a total provision of \$1.9 billion during the six months ended June 30, 2011. Provision expense

for the six months ended June 30, 2012 was primarily driven by a downward refinement of our home price outlook during the first quarter of 2012. For further information on the Countrywide PCI loan portfolio, see *Note 5 – Outstanding Loans and Leases* to the Consolidated Financial Statements.

Additional information on the Countrywide PCI residential mortgage, home equity and discontinued real estate loan portfolios is provided in the following sections.

Purchased Credit-impaired Residential Mortgage Loan Portfolio

The Countrywide PCI residential mortgage loan portfolio comprised32 percent of the total Countrywide PCI loan portfolio atJune 30, 2012. Those loans to borrowers with a refreshed FICO score below 620 represented 35 percent of the Countrywide PCI residential mortgage loan portfolio at June 30, 2012. Loans with a refreshed LTV greater than 90 percent represented 63 percent of the Countrywide PCI residential mortgage loan portfolio after consideration of purchase accounting adjustments and the related valuation allowance, and 85 percent based on the unpaid principal balance at June 30, 2012. Those loans that were originally classified as Countrywide PCI discontinued real estate loans upon acquisition and have been subsequently modified are now included in Countrywide PCI residential mortgage outstandings. Table 36 presents outstandings net of purchase accounting adjustments and before the related valuation allowance, by certain state concentrations.

Table 36

Outstanding Countrywide Purchased Credit-impaired Loan Portfolio – Residential Mortgage State Concentrations

(Dollars in millions)	June 30 2012	Г	December 31 2011
California	\$ 5,317	\$	5,535
Florida	724		757
Virginia	517		532
Maryland	252		258
Texas	123		130
Other U.S./Non-U.S.	2,670		2,754
Total Countrywide purchased credit-impaired residential mortgage loan portfolio	\$ 9,603	\$	9,966

Purchased Credit-impaired Home Equity Portfolio

The Countrywide PCI home equity portfolio comprised38 percent of the total Countrywide PCI loan portfolio atJune 30, 2012. Those loans with a refreshed FICO score below 620 represented 14 percent of the Countrywide PCI home equity portfolio at June 30, 2012. Loans with a refreshed CLTV greater than 90 percent represented 78 percent of the Countrywide PCI home equity portfolio after consideration of purchase accounting adjustments and the related valuation allowance, and 83 percent based on the unpaid principal balance at June 30, 2012. Table 37 presents outstandings net of purchase accounting adjustments and before the related valuation allowance, by certain state concentrations.

Table 37

Outstanding Countrywide Purchased Credit-impaired Loan Portfolio – Home Equity State Concentrations

(Dollars in millions)	,	June 30 2012	De	ecember 31 2011
California	\$	3,868	\$	3,999
Florida		706		734
Virginia		485		496
Arizona		484		501
Colorado		327		337
Other U.S./Non-U.S.		5,769		5,911
Total Countrywide purchased credit-impaired home equity portfolio	\$	11,639	\$	11,978

Purchased Credit-impaired Discontinued Real Estate Loan Portfolio

The Countrywide PCI discontinued real estate loan portfolio comprised30 percent of the total Countrywide PCI loan portfolio at June 30, 2012. Those loans to borrowers with a refreshed FICO score below 620 represented 58 percent of the Countrywide PCI discontinued real estate loan portfolio at June 30, 2012. Loans with a refreshed LTV, or CLTV in the case of second-liens, greater than 90 percent represented 41 percent of the Countrywide PCI discontinued real estate loan portfolio after consideration of purchase accounting adjustments and the related valuation allowance, and 87 percent based on the unpaid principal balance at June 30, 2012. Those loans that were originally classified as discontinued real estate loans upon acquisition and have been subsequently modified are now excluded from this portfolio and included in the Countrywide PCI residential mortgage loan portfolio, but remain in the PCI loan pool. Table 38 presents outstandings net of purchase accounting adjustments and before the related valuation adjustment, by certain state concentrations.

Table 38

Outstanding Countrywide Purchased Credit-impaired Loan Portfolio – Discontinued Real Estate State Concentrations

(Dollars in millions)	June 30 2012		2011
California	\$ 4,678	\$	5,262
Florida	875		958
Washington	321		331
Virginia	251		277
Arizona	214		251
Other U.S./Non-U.S.	 2,610		2,778
Total Countrywide purchased credit-impaired discontinued real estate loan portfolio	\$ 8,949	\$	9,857

## U.S. Credit Card

The U.S. credit card portfolio is managed in CBB. Outstandings in the U.S. credit card portfoliodecreased \$8.0 billion compared to December 31, 2011 due to a seasonal decline in retail transaction volume and portfolio sales. For the three and six months ended June 30, 2012, net charge-offs decreased \$687 million to \$1.2 billion and \$1.6 billion to \$2.6 billion compared to the same periods in the prior year due to improvements in delinquencies and bankruptcies as a result of an improved economic environment, account management on higher risk accounts and the impact of higher credit quality originations. U.S. credit card loans 30 days or more past due and still accruing interest decreased \$875 million while loans 90 days or more past due and still accruing interest decreased \$476 million compared to December 31, 2011 due to improvement in the U.S. economy. Table 39 presents certain key credit statistics for the consumer U.S. credit card portfolio.

Table 39 U.S. Credit Card – Key Credit Statistics

·	June 30	D	ecember 31
(Dollars in millions)	2012		2011
Outstandings	\$ 94,291	\$	102,291
Accruing past due 30 days or more	2,948		3,823
Accruing past due 90 days or more	1,594		2,070

	 Т	Three Moi Jun	iths Ei e 30	ıded	Six Mon Jui	ths End ne 30	led
	201	2		2011	2012		2011
Net charge-offs	\$	1,244	\$	1,931	\$ 2,575	\$	4,205
Net charge-off ratios (1)		5.27%		7.29%	5.36%		7.85%

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases.

Unused lines of credit for U.S. credit card totaled \$354.8 billion at June 30, 2012 compared to \$368.1 billion at December 31, 2011. The \$13.3 billion decrease was driven by closure of inactive accounts and account management initiatives on higher risk accounts.

Table 40 presents certain state concentrations for the U.S. credit card portfolio.

Table 40
U.S. Credit Card State Concentrations

	Outst	anding	gs		Accruin 90 Day				Net Charge-offs										
	 June 30 Decem		· ·				Three Mo	nths ne 30	Ended		Six Mon Ju	ths Er ne 30	ıded						
(Dollars in millions)	2012	ъ.	2011		2012	2011							2012		2011		2012		2011
California	\$ 14,121	\$	15,246	\$	273	\$	352	\$	226	\$	372	\$	470	\$	822				
Florida	7,382		7,999		161		221		138		225		290		496				
Texas	6,405		6,885		103		131		78		113		160		249				
New York	5,680		6,156		99		126		72		107		149		231				
New Jersey	3,875		4,183		67		86		49		72		102		157				
Other U.S.	56,828		61,822		891		1,154		681		1,042		1,404		2,250				
Total U.S. credit card portfolio	\$ 94,291	\$	102,291	\$	1,594	\$	2,070	\$	1,244	\$	1,931	\$	2,575	\$	4,205				

## Non-U.S. Credit Card

Outstandings in the non-U.S. credit card portfolio, which are recorded in *All Other*, decreased \$987 million compared to December 31, 2011 due to lower origination volume and charge-offs. Compared to the three and six months ended June 30, 2011, net charge-offs decreased \$294 million to \$135 million, and \$493 million to \$338 million primarily due to the sale of the Canadian consumer credit card portfolio and improvement in delinquencies.

Unused lines of credit for non-U.S. credit card totaled \$36.1 billion atJune 30, 2012 compared to \$36.8 billion atDecember 31, 2011. The \$754 million decrease was primarily driven by a decline in the number of outstanding accounts.

Table 41 presents certain key credit statistics for the non-U.S. credit card portfolio.

Table 41 Non-U.S. Credit Card – Key Credit Statistics

·	June 30	December 31
(Dollars in millions)	2012	2011
Outstandings	\$ 13,431	\$ 14,418
Accruing past due 30 days or more	465	610
Accruing past due 90 days or more	253	342

	Three Mo Jui	nths I 1e 30	Ended	Six Mon Jui	ths End ne 30	led
·	2012		2011	 2012		2011
\$	135	\$	429	\$ 338	\$	831
	3.97%		6.31%	4.89%		6.11%

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases.

#### **Direct/Indirect Consumer**

At June 30, 2012, approximately 44 percent of the direct/indirect portfolio was included in *Global Banking* (dealer financial services - automotive, marine, aircraft and recreational vehicle loans), 42 percent was included in *GWIM* (principally other non-real estate-secured, unsecured personal loans and securities-based lending margin loans), eight percent was included in *CBB* (consumer personal loans) and the remainder was in *All Other* (student loans).

Outstanding loans and leases decreased \$6.5 billion compared to December 31, 2011 due to an auto loan sale and securitization within the dealer financial services portfolio and lower outstandings in the unsecured consumer lending portfolio partially offset by growth in securities-based lending. For the three and six months ended June 30, 2012, net charge-offs decreased \$185 million to \$181 million, and \$484 million to \$407 million, or 0.86 percent and 0.95 percent of total average direct/indirect loans compared to 1.64 percent and 2.00 percent for the same periods in the prior year. These decreases were primarily driven by improvements in delinquencies, collections and bankruptcies in the unsecured consumer lending portfolio as a result of an improved economic environment as well as reduced outstandings.

For the three and six months ended June 30, 2012, net charge-offs in the unsecured consumer lending portfolio decreased \$160 million to \$134 million, and \$401 million to \$291 million, or 8.03 percent and 8.18 percent of total average unsecured consumer lending loans compared to 11.27 percent and 12.55 percent for the same periods in the prior year. Direct/indirect loans that were past due 30 days or more and still accruing interest declined \$439 million to \$1.4 billion at June 30, 2012 compared to \$1.9 billion at December 31, 2011 due to improvements in both the unsecured consumer lending and dealer financial services portfolios.

Table 42 presents certain state concentrations for the direct/indirect consumer loan portfolio.

Table 42
Direct/Indirect State Concentrations

	Outst	andin	gs	Accruin 90 Day			Net Charge-offs							
	June 30	De	ecember 31	June 30	Г	December 31		Three Mo	nths l	Ended		Six Mont Jui	ths En	ded
(Dollars in millions)	2012		2011	2012	-	2011		2012		2011		2012		2011
California	\$ 10,390	\$	11,152	\$ 66	\$	81	\$	25	\$	54	\$	56	\$	136
Texas	7,119		7,882	45		54		15		25		33		70
Florida	6,877		7,456	40		55		19		30		44		84
New York	4,898		5,160	33		40		13		22		26		49
Georgia	2,533		2,828	32		38		9		14		18		35
Other U.S./Non-U.S.	51,347		55,235	411		478		100		221		230		517
Total direct/indirect loan portfolio	\$ 83,164	\$	89,713	\$ 627	\$	746	\$	181	\$	366	\$	407	\$	891

## Other Consumer

At June 30, 2012, approximately 95 percent of the \$2.6 billion other consumer portfolio was associated with certain consumer finance businesses that we previously exited and non-U.S. consumer loan portfolios that are included in *All Other*. The remainder is primarily deposit overdrafts included in *CBB*.

# Consumer Loans Accounted for Under the Fair Value Option

Outstanding consumer loans accounted for under the fair value option were \$1.2 billion at June 30, 2012 and include \$1.0 billion of discontinued real estate loans and \$172 million of residential mortgage loans in consolidated variable interest entities (VIEs). During thethree and six months ended June 30, 2012, we recorded losses of \$3 million and gains of \$11 million resulting from changes in the fair value of the loan portfolio. These were offset by gains and losses recorded on the related long-term debt during the three and six months ended June 30, 2012

#### Nonperforming Consumer Loans and Foreclosed Properties Activity

Table 43 presents nonperforming consumer loans and foreclosed properties activity for thethree and six months ended June 30, 2012 and 2011. Nonperforming LHFS are excluded from nonperforming loans as they are recorded at either fair value or the lower of cost or fair value. Nonperforming loans do not include past due consumer credit card loans and in general, past due consumer loans not secured by real estate as these loans are generally charged off no later than the end of the month in which the loan becomes 180 days past due. The fully-insured loan portfolio is not reported as nonperforming as principal repayment is insured. Additionally, nonperforming loans do not include the Countrywide PCI loan portfolio or loans accounted for under the fair value option. For further information on nonperforming loans, see *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K Nonperforming loans decreased\$603 million during the three months ended June 30, 2012 as delinquency inflows to nonperforming loans slowed due to favorable portfolio trends, and were more than offset by charge-offs, returns to performing status, and paydowns and paydowns and payoffs. Nonperforming loans increased \$353 million for the six months ended June 30, 2012 as the \$1.9 billion first quarter impact of the regulatory interagency guidance was partially offset as charge-offs, returns to performing status, paydowns and payoffs, and transfers to foreclosed properties out-paced new nonperforming loans. For more information on the regulatory interagency guidance, see Consumer Portfolio Credit Risk Management on page 83.

The outstanding balance of a real estate-secured loan that is in excess of the estimated property value, after reducing the estimated property value for estimated costs to sell, is charged off no later than the end of the month in which the loan becomes 180 days past due unless repayment of the loan is fully insured. At June 30, 2012, \$12.5 billion, or 62 percent, of nonperforming consumer real estate loans and foreclosed properties had been written down to their estimated property value less estimated costs to sell, including \$11.4 billion of nonperforming loans 180 days or more past due and \$1.1 billion of foreclosed properties.

Foreclosed properties decreased \$697 million and \$883 million during the three and six months ended June 30, 2012 as liquidations outpaced additions. PCI loans are excluded from nonperforming loans as these loans were written down to fair value at the acquisition date; however, once the underlying real estate is acquired by the Corporation upon foreclosure of the delinquent PCI loan, it is included in foreclosed properties. PCI related foreclosed properties decreased \$187 million and \$224 million during the three and six months ended June 30, 2012 Not included in foreclosed properties atJune 30, 2012 was \$1.2 billion of real estate that was acquired upon foreclosure of delinquent FHA-insured loans. We hold this real estate on our balance sheet until we convey these properties to the FHA. We exclude these amounts from our nonperforming loans and foreclosed properties activity as we will be reimbursed once the property is conveyed to the FHA for principal and, up to certain limits, costs incurred during the foreclosure process and interest incurred during the holding period. For additional information on the review of our foreclosure processes, see Off-Balance Sheet Arrangements and Contractual Obligations – Servicing Matters and Foreclosure Processes on page 65.

#### Restructured Loans

Nonperforming loans also include certain loans that have been modified in TDRs where economic concessions have been granted to borrowers experiencing financial difficulties. These concessions typically result from the Corporation's loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance or other actions. Certain TDRs are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months. Nonperforming TDRs, excluding those modified loans in the Countrywide PCI loan portfolio, are included in Table 43.

Table 43
Nonperforming Consumer Loans and Foreclosed Properties Activity (1)

	Three Mo Jur	nths E 1e 30	Ended	Six Month June	ded
(Dollars in millions)	 2012		2011	2012	2011
Nonperforming loans, beginning of period	\$ 19,724	\$	20,456	\$ 18,768	\$ 20,854
Additions to nonperforming loans:					
New nonperforming loans	3,259		3,803	6,567	7,930
Impact of regulatory interagency guidance (2)	n/a		n/a	1,853	n/a
Reductions to nonperforming loans:					
Paydowns and payoffs	(858)		(792)	(2,011)	(1,571)
Returns to performing status (3)	(1,271)		(1,311)	(2,184)	(2,651)
Charge-offs (4)	(1,541)		(2,270)	(3,278)	(4,290)
Transfers to foreclosed properties	(192)		(408)	(594)	(794)
Total net additions (reductions) to nonperforming loans	(603)		(978)	353	(1,376
Total nonperforming loans, June 30 (5)	19,121		19,478	19,121	19,478
Foreclosed properties, beginning of period	1,805		1,331	1,991	1,249
Additions to foreclosed properties:					
New foreclosed properties	190		930	737	1,536
Reductions to foreclosed properties:					
Sales	(835)		(416)	(1,484)	(875)
Write-downs	(52)		(48)	(136)	(113)
Total net additions (reductions) to foreclosed properties	(697)		466	(883)	548
Total foreclosed properties, June 30	1,108		1,797	1,108	1,797
Nonperforming consumer loans and foreclosed properties, June 30	\$ 20,229	\$	21,275	\$ 20,229	\$ 21,275
Nonperforming consumer loans as a percentage of outstanding consumer loans (6)	3.33%		3.08%		
Nonperforming consumer loans and foreclosed properties as a percentage of outstanding consumer loans and foreclosed properties (6)	3.52		3.35		

<sup>(1)</sup> Balances do not include nonperforming LHFS of \$606 million and \$835 million and nonaccruing TDRs removed from the PCI portfolio prior to January 1, 2010 of \$461 million and \$465 million at June 30, 2012 and 2011 as well as loans accruing past due 90 days or more as presented in Table 28 and Note 5 – Outstanding Loans and Leases to the Consolidated Financial Statements.

n/a = not applicable

Our policy is to record any losses in the value of foreclosed properties as a reduction in the allowance for loan and lease losses during the first 90 days after transfer of a loan to foreclosed properties. Thereafter, all gains and losses in value are recorded in noninterest expense. New foreclosed properties included in Table 43 are net of \$60 million and \$201 million of charge-offs for the three and six months ended June 30, 2012 compared to \$99 million and \$160 million for the same periods in 2011, recorded during the first 90 days after transfer.

<sup>(2)</sup> As a result of the regulatory interagency guidance, we reclassified \$1.9 billion of performing home equity loans to nonperforming during the first quarter of 2012.

<sup>(3)</sup> Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection.

<sup>(4)</sup> Our policy is not to classify consumer credit card and consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and accordingly are excluded from this table.

<sup>(5)</sup> At June 30, 2012, 60 percent of nonperforming loans were 180 days or more past due and were written down through charge-offs to 62 percent of their unpaid principal balance.

<sup>(6)</sup> Outstanding consumer loans exclude loans accounted for under the fair value option.

We work with customers that are experiencing financial difficulty by modifying credit card and other consumer loans, while complying with Federal Financial Institutions Examination Council (FFIEC) guidelines. Substantially all of our credit card and other consumer loan modifications involve a reduction in the cardholder's interest rate on the account and placing the customer on a fixed payment plan not exceeding 60 months, both of which are considered to be TDRs (the renegotiated TDR portfolio). We make modifications primarily through internal renegotiation programs utilizing direct customer contact, but may also utilize external renegotiation programs. The renegotiated TDR portfolio is excluded from Table 43 as substantially all of these loans remain on accrual status until either charged off or paid in full. AtJune 30, 2012 and December 31, 2011, our renegotiated TDR portfolio was \$5.3 billion and \$7.1 billion, of which \$4.2 billion and \$5.5 billion were current or less than 30 days past due under the modified terms. The decline in the renegotiated TDR portfolio was primarily driven by paydowns and charge-offs in thesecond quarter of 2012 as well as lower new program enrollments. For more information on the renegotiated TDR portfolio, see *Note 5 – Outstanding Loans and Leases* to the Consolidated Financial Statements.

Table 44 presents TDRs for the home loans portfolio. Performing TDR balances are excluded from nonperforming loans in Table43.

Table 44
Home Loans Troubled Debt Restructurings

_			June 30, 2012		December 31, 2011								
(Dollars in millions)	Total	N	Nonperforming	Performing		Total		Nonperforming		Performing			
Residential mortgage (1, 2) \$	20,316	\$	5,506	\$ 14,810	\$	19,287	\$	5,034	\$	14,253			
Home equity (3)	1,654		663	991		1,776		543		1,233			
Discontinued real estate (4)	367		203	164		399		214		185			
Total home loans troubled debt restructurings \$	22,337	\$	6,372	\$ 15,965	\$	21,462	\$	5,791	\$	15,671			

<sup>(1)</sup> Residential mortgage TDRs deemed collateral dependent totaled \$6.1 billion and \$5.3 billion, and included \$2.8 billion and \$2.2 billion of loans classified as nonperforming and \$3.3 billion and \$3.1 billion of loans classified as performing at June 30, 2012 and December 31, 2011.

<sup>(2)</sup> Residential mortgage performing TDRs included \$7.5 billion and \$7.0 billion of loans that were fully-insured at June 30, 2012 and December 31, 2011

<sup>(3)</sup> Home equity TDRs deemed collateral dependent totaled \$801 million and \$824 million, and included \$373 million and \$282 million of loans classified as nonperforming and \$428 million and \$542 million of loans classified as performing at June 30, 2012 and December 31, 2011.

<sup>(4)</sup> Discontinued real estate TDRs deemed collateral dependent totaled \$220 million and \$230 million, and included \$120 million and \$118 million of loans classified as nonperforming and \$100 million and \$112 million as performing at June 30, 2012 and December 31, 2011.

## Commercial Portfolio Credit Risk Management

Commercial credit risk is evaluated and managed with the goal that concentrations of credit exposure do not result in undesirable levels of risk. We review, measure and manage concentrations of credit exposure by industry, product, geography, customer relationship and loan size. We also review, measure and manage commercial real estate loans by geographic location and property type. In addition, within our international portfolio, we evaluate exposures by region and by country. Tables 49, 54, 61 and 62 summarize our concentrations. We also utilize syndications of exposure to third parties, loan sales, hedging and other risk mitigation techniques to manage the size and risk profile of the commercial credit portfolio.

For information on our accounting policies regarding delinquencies, nonperforming status and net charge-offs for the commercial portfolio, seeNote 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

## Commercial Credit Portfolio

Table 45 presents our commercial loans and leases, and related credit quality information at June 30, 2012 and December 31, 2011.

Table 45
Commercial Loans and Leases

	Outstandings Nonperforming								Accruing Past Due 90 Days or More				
(Dollars in millions)		June 30 2012	D	ecember 31 2011		June 30 2012	D	ecember 31 2011	 June 30 2012	D	ecember 31 2011		
U.S. commercial	\$	184,924	\$	179,948	\$	1,841	\$	2,174	\$ 33	\$	75		
Commercial real estate (1)		36,535		39,596		2,498		3,880	20		7		
Commercial lease financing		21,692		21,989		39		26	16		14		
Non-U.S. commercial		53,850		55,418		194		143	_		_		
		297,001		296,951		4,572		6,223	69		96		
U.S. small business commercial (2)		12,794		13,251		143		114	167		216		
Commercial loans excluding loans accounted for under the fair value option		309,795		310,202		4,715		6,337	236		312		
Loans accounted for under the fair value option (3)		7,189		6,614		21		73	_		_		
Total commercial loans and leases	\$	316,984	\$	316,816	\$	4,736	\$	6,410	\$ 236	\$	312		

<sup>(</sup>i) Includes U.S. commercial real estate loans of \$35.0 billion and \$37.8 billion and non-U.S. commercial real estate loans of \$1.5 billion and \$1.8 billion at June 30, 2012 and December 31, 2011.

The commercial loan and lease portfolio was relatively unchanged atJune 30, 2012 compared to December 31, 2011, with an increase in U.S. commercial offset by decreases in commercial real estate and non-U.S. commercial. During the three and six months ended June 30, 2012 credit quality in the commercial loan portfolio continued to show improvement relative to prior periods. Reservable criticized balances and nonperforming loans, leases and foreclosed property balances in the commercial credit portfolio declined during the six months ended June 30, 2012. The reductions in reservable criticized and nonperforming loans, leases and foreclosed property were primarily in the commercial real estate and U.S. commercial portfolios. Commercial real estate continued to show improvement in both the residential and non-residential portfolios, however, levels of stressed commercial real estate loans remained elevated. The reduction in reservable criticized U.S. commercial loans was driven by broad-based improvements in terms of clients, industries and businesses. Most other credit indicators across the remaining commercial portfolios also improved.

Nonperforming commercial loans and leases as a percentage of outstanding commercial loans and leases were 1.49 percent and 2.02 percent (1.52 percent and 2.04 percent excluding loans accounted for under the fair value option) at June 30, 2012 and December 31, 2011. Accruing commercial loans and leases past due 90 days or more as a percentage of outstanding commercial loans and leases were 0.07 percent and 0.10 percent at June 30, 2012 and December 31, 2011.

<sup>(2)</sup> Includes card-related products.

<sup>(3)</sup> Commercial loans accounted for under the fair value option include U.S. commercial loans of \$1.9 billion and \$2.2 billion and non-U.S. commercial loans of \$5.3 billion and \$4.4 billion at June 30, 2012 and December 31, 2011. See Note 16 – Fair Value Option to the Consolidated Financial Statements for additional information on the fair value option.

Table 46 presents net charge-offs and related ratios for our commercial loans and leases for thethree and six months ended June 30, 2012 and 2011. Improving portfolio trends drove lower charge-offs across most of the portfolio. Commercial real estate net charge-offs declined during the three and six months ended June 30, 2012 in both the residential and non-residential portfolios. U.S. small business commercial net charge-offs declined primarily due to improvements in delinquencies, collections and bankruptcies. U.S. commercial net charge-offs increased due to lower recoveries during the three and six months ended June 30, 2012 compared to the same periods in 2011.

Table 46
Commercial Net Charge-offs and Related Ratios

			offs			Net Charge-off Ratios (1)							
	1	Three Mo Ju	onths E ne 30	nded		Six Mon Ju	ths En		Three Montl		Six Months June		
(Dollars in millions)		2012	2	2011		2012		2011	2012	2011	2012	2011	
U.S. commercial	\$	94	\$	60	\$	160	\$	39	0.20%	0.14 %	0.18%	0.05 %	
Commercial real estate		77		163		209		451	0.83	1.43	1.10	1.93	
Commercial lease financing		14		(8)		5		(7)	0.25	(0.15)	0.04	(0.06)	
Non-U.S. commercial		7		13		2		116	0.06	0.13	0.01	0.64	
		192		228		376		599	0.26	0.32	0.26	0.43	
U.S. small business commercial		183		275		368		587	5.74	7.78	5.68	8.24	
Total commercial	\$	375	\$	503	\$	744	\$	1,186	0.49	0.68	0.48	0.81	

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option.

Table 47 presents commercial credit exposure by type for utilized, unfunded and total binding committed credit exposure. Commercial utilized credit exposure includes standby letters of credit (SBLCs), financial guarantees, bankers' acceptances and commercial letters of credit for which we are legally bound to advance funds under prescribed conditions, during a specified period. Although funds have not yet been advanced, these exposure types are considered utilized for credit risk management purposes. Total commercial committed credit exposure decreased \$26.1 billion at June 30, 2012 compared to December 31, 2011 driven primarily by decreases in derivative assets, loans and leases, and SBLCs.

Total commercial utilized credit exposure decreased \$21.1 billion at June 30, 2012 compared to December 31, 2011 driven primarily by decreases in derivatives, SBLCs and debt securities. The decrease in derivatives relates primarily to a lower valuation of existing trades due to interest rate decreases. The utilization rate for loans and leases, SBLCs and financial guarantees, and bankers' acceptances was 57 percent at both June 30, 2012 and December 31, 2011.

Table 47
Commercial Credit Exposure by Type

	Commerci	al Utili	zed (1)		Commercial Unfunded (2, 3)				<b>Total Comme</b>	mmitted		
(Dollars in millions)	 June 30 2012	D	ecember 31 2011		June 30 December 31 2012 2011					June 30 2012	D	ecember 31 2011
Loans and leases	\$ 316,984	\$	316,816	\$	270,126	\$	276,195	\$	587,110	\$	593,011	
Derivative assets (4)	59,939		73,023		_		_		59,939		73,023	
Standby letters of credit and financial guarantees	50,027		55,384		1,708		1,592		51,735		56,976	
Debt securities and other investments	9,301		11,108		6,251		5,147		15,552		16,255	
Loans held-for-sale	4,385		5,006		102		229		4,487		5,235	
Commercial letters of credit	2,813		2,411		793		832		3,606		3,243	
Bankers' acceptances	275		797		3		28		278		825	
Foreclosed properties and other (5)	1,715		1,964		_		_		1,715		1,964	
Total	\$ 445,439	\$	466,509	\$	278,983	\$	284,023	\$	724,422	\$	750,532	

<sup>(1)</sup> Total commercial utilized exposure at June 30, 2012 and December 31, 2011 includes loans outstanding of \$7.2 billion and \$6.6 billion and letters of credit with a notional value of \$748 million and \$1.3 billion accounted for under the fair value option.

<sup>(2)</sup> Total commercial unfunded exposure at June 30, 2012 and December 31, 2011 includes loan commitments with a notional value of \$21.1 billion and \$24.4 billion accounted for under the fair value option.

<sup>(3)</sup> Excludes unused business card lines which are not legally binding.

<sup>(4)</sup> Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$59.3 billion and \$58.9 billion and \$58.9 billion and December 31, 2011. Not reflected in utilized and committed exposure is additional derivative collateral held of \$17.1 billion and \$16.1 billion which consists primarily of other marketable securities.

<sup>(5)</sup> Includes \$1.3 billion of net monoline exposure at both June 30, 2012 and December 31, 2011, as discussed in Monoline and Related Exposure on page 110.

Table 48 presents commercial utilized reservable criticized exposure by product type. Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories as defined by regulatory authorities. Total commercial utilized reservable criticized exposure decreased \$6.8 billion, or 25 percent, at June 30, 2012 compared to December 31, 2011, primarily in commercial real estate and U.S. commercial property types driven largely by continued paydowns, sales and rating upgrades outpacing downgrades. Despite the improvements, utilized reservable criticized levels remain elevated, particularly in the U.S. commercial, commercial real estate and U.S. small business commercial portfolios. At June 30, 2012, approximately 86 percent of commercial utilized reservable criticized exposure was secured compared to 85 percent aDecember 31, 2011

Table 48
Commercial Utilized Reservable Criticized Exposure

		June 30	), 2012	Decemb	per 31, 2011
(Dollars in millions)	A	Amount (1)	Percent (2)	Amount (1)	Percent (2)
U.S. commercial	\$	10,065	4.40%	\$ 11,731	5.16%
Commercial real estate		6,704	17.17	11,525	27.13
Commercial lease financing		1,140	5.26	1,140	5.18
Non-U.S. commercial		1,500	2.50	1,524	2.44
		19,409	5.56	25,920	7.32
U.S. small business commercial		1,033	8.07	1,327	10.01
Total commercial utilized reservable criticized exposure	\$	20,442	5.64	\$ 27,247	7.41

<sup>(1)</sup> Total commercial utilized reservable criticized exposure at June 30, 2012 and December 31, 2011 includes loans and leases of \$18.8 billion and \$25.3 billion and commercial letters of credit of \$1.7 billion and \$1.9 billion

#### U.S. Commercial

At June 30, 2012, 66 percent of the U.S. commercial loan portfolio, excluding small business, was managed in *Global Banking*, 10 percent in both *CBB* and *Global Markets*, and the remainder primarily in *GWIM* (business-purpose loans for wealthy clients). U.S. commercial loans, excluding loans accounted for under the fair value option, increased \$5.0 billion as growth in Global Commercial Banking and *Global Markets*, and a margin loan refinancing, was partially offset by declines in corporate loans, and payoffs outpacing new originations in most other lines of business. Reservable criticized balances and nonperforming loans and leases declined \$1.7 billion and \$333 million at June 30, 2012 compared to December 31, 2011. The declines were broad-based in terms of clients and industries and were driven by improved client credit profiles and liquidity. Net charge-offs increased \$34 million and \$121 million for the three and six months ended June 30, 2012 compared to the same periods in 2011 due to lower recoveries in the current period.

#### **Commercial Real Estate**

The commercial real estate portfolio is predominantly managed in *Global Banking* and consists of loans made primarily to public and private developers, homebuilders and commercial real estate firms. Outstanding loans decreased \$3.1 billion at June 30, 2012 compared to December 31, 2011 due to paydowns outpacing new originations and renewals.

The portfolio remained diversified across property types and geographic regions. California represented the largest state concentration at 21 percent and 20 percent of commercial real estate loans and leases at June 30, 2012 and December 31, 2011. For more information on geographic and property concentrations, see Table 49.

Credit quality for commercial real estate continued to show signs of improvement; however, the recovery is generally slow across commercial real estate markets, with the recovery varying by property type. Nonperforming commercial real estate loans and foreclosed properties decreased 35 percent compared to December 31, 2011, primarily in the non-residential portfolio. Reservable criticized balances decreased \$4.8 billion primarily due to declines in the non-residential portfolio. For thethree and six months ended June 30, 2012, net charge-offs decreased \$86 million and \$242 million compared to the same periods in 2011 due to improvement in both the residential and non-residential portfolios.

<sup>(2)</sup> Percentages are calculated as commercial utilized reservable criticized exposure divided by total commercial utilized reservable exposure for each exposure category.

Table 49 presents outstanding commercial real estate loans by geographic region, based on the geographic location of the collateral, and by property type. Commercial real estate primarily includes commercial loans and leases secured by non-owner-occupied real estate which is dependent on the sale or lease of the real estate as the primary source of repayment.

Table 49
Outstanding Commercial Real Estate Loans

(Dollars in millions)	June 30 2012		December 31 2011	
By Geographic Region				
California	\$ 7,834	\$	7,957	
Northeast	6,256		6,554	
Southwest	4,631		5,243	
Southeast	4,462		4,844	
Midwest	3,464		4,051	
Florida	2,220		2,502	
Midsouth	1,744		1,751	
Northwest	1,657		1,574	
Illinois	1,630		1,871	
Non-U.S.	1,547		1,824	
Other (1)	1,090		1,425	
Total outstanding commercial real estate loans	\$ 36,535	\$	39,596	
By Property Type				
Non-residential				
Office	\$ 7,066	\$	7,571	
Multi-family rental	5,589		6,105	
Shopping centers/retail	5,387		5,985	
Industrial/warehouse	3,669		3,988	
Hotels/motels	2,915		2,653	
Multi-use	2,819		3,218	
Land and land development	1,252		1,599	
Other	5,943		6,050	
Total non-residential	 34,640		37,169	
Residential	1,895		2,427	
Total outstanding commercial real estate loans	\$ 36,535	\$	39,596	

<sup>(1)</sup> Includes unsecured outstandings to real estate investment trusts and national home builders whose portfolios of properties span multiple geographic regions and properties in the states of Colorado, Utah, Hawaii, Wyoming and Montana.

For the three and six months ended June 30, 2012, we continued to see improvements in both the residential and non-residential portfolios, however, certain portions of the non-residential portfolio remain at risk as occupancy rates, rental rates and commercial property prices remain under pressure. We use a number of proactive risk mitigation initiatives to reduce utilized and potential exposure in the commercial real estate portfolios including refinement of our credit standards, additional transfers of deteriorating exposures to management by independent special asset officers and the pursuit of loan restructurings or asset sales to achieve the best results for our customers and the Corporation.

Tables 50 and 51 present commercial real estate credit quality data by non-residential and residential property types. The residential portfolio presented in Tables49, 50 and 51 includes condominiums and other residential real estate. Other property types in Tables49, 50 and 51 primarily include special purpose, nursing/retirement homes, medical facilities and restaurants, as well as unsecured loans to borrowers whose primary business is commercial real estate.

Table 50
Commercial Real Estate Credit Quality Data

	Nonperforn Foreclosed			Utilized Criticized		
(Dollars in millions)	 June 30 2012	De	ecember 31 2011	June 30 2012	D	ecember 31 2011
Non-residential						
Office	\$ 486	\$	807	\$ 1,232	\$	2,375
Multi-family rental	229		339	753		1,604
Shopping centers/retail	344		561	861		1,378
Industrial/warehouse	335		521	733		1,317
Hotels/motels	161		173	589		716
Multi-use	229		345	661		971
Land and land development	378		530	464		749
Other	145		223	505		997
Total non-residential	2,307		3,499	5,798		10,107
Residential	624		993	906		1,418
Total commercial real estate	\$ 2,931	\$	4,492	\$ 6,704	\$	11,525

<sup>(1)</sup> Includes commercial foreclosed properties of \$433 million and \$612 million at June 30, 2012 and December 31, 2011.

Table 51
Commercial Real Estate Net Charge-offs and Related Ratios

				Net Ch:	arge-o	offs				Net Charge-	off Ratios (1)	
	Thr		hs En 30	ded June	Six	Months E	Ended	June 30	Three Months En	nded June 30	Six Months End	led June 30
(Dollars in millions)		2012		2011		2012		2011	2012	2011	2012	2011
Non-residential												
Office	\$	40	\$	(10)	\$	99	\$	24	2.21 %	(0.46)%	2.72 %	0.54 %
Multi-family rental		8		20		12		29	0.58	1.14	0.43	0.80
Shopping centers/retail		21		22		29		110	1.50	1.25	1.01	3.09
Industrial/warehouse		9		6		24		26	0.93	0.49	1.25	1.10
Hotels/motels		2		3		3		11	0.33	0.48	0.24	0.86
Multi-use		28		13		39		22	4.00	1.29	2.64	1.10
Land and land development		(79)		42		(73)		92	(23.51)	7.85	(10.28)	8.35
Other		_		(4)		8		(2)	0.04	(0.23)	0.26	(0.11)
Total non-residential		29		92		141		312	0.34	0.87	0.79	1.45
Residential		48		71		68		139	9.49	8.30	6.31	7.57
Total commercial real estate	\$	77	\$	163	\$	209	\$	451	0.83	1.43	1.10	1.93

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans excluding loans accounted for under the fair value option.

<sup>(2)</sup> Includes loans, SBLCs and bankers' acceptances and excludes loans accounted for under the fair value option.

At June 30, 2012, total committed non-residential exposure was \$51.9 billion compared to \$53.1 billion atDecember 31, 2011, of which \$34.6 billion and \$37.2 billion were funded secured loans. Non-residential nonperforming loans and foreclosed properties were \$2.3 billion and \$3.5 billion at June 30, 2012 and December 31, 2011, which represented 6.60 percent and 9.29 percent of total non-residential loans and foreclosed properties. The decline in nonperforming loans and foreclosed properties in the non-residential portfolio was driven by decreases in the office, shopping centers/retail, industrial/warehouse, and land and land development property types. Non-residential utilized reservable criticized exposure decreased to \$5.8 billion, or 15.65 percent of non-residential utilized reservable exposure, at June 30, 2012 compared to \$10.1 billion, or 25.34 percent, at December 31, 2011. The decrease in reservable criticized exposure was driven primarily by office, multi-family rental, and industrial/warehouse property types. For the non-residential portfolio, net charge-offs decreased \$63 million and \$171 million for the three and six months ended June 30, 2012 compared to the same periods in 2011, primarily due to improving appraisal values, improved borrower credit profiles and higher recoveries.

At June 30, 2012, we had committed residential exposure of \$3.2 billion compared to \$3.9 billion atDecember 31, 2011, of which \$1.9 billion and \$2.4 billion were funded secured loans. The decline in residential committed exposure was due to repayments, net charge-offs, and continued risk reduction and mitigation initiatives in line with our portfolio strategy. Residential nonperforming loans and foreclosed properties decreased \$369 million compared to December 31, 2011 due to repayments, a decline in the volume of loans being downgraded to nonaccrual status and net charge-offs. Residential utilized reservable criticized exposure decreased \$512 million to \$906 million at June 30, 2012 due to repayments and net charge-offs. The nonperforming loans, leases and foreclosed properties and the utilized reservable criticized ratios for the residential portfolio were 31.27 percent and 45.83 percent at June 30, 2012 compared to 38.89 percent and 54.65 percent atDecember 31, 2011. Net charge-offs for the residential portfolio decreased \$23 million and \$71 million for the three and six months ended June 30, 2012 compared to the same periods in 2011.

At June 30, 2012 and December 31, 2011, the commercial real estate loan portfolio included \$8.5 billion and \$10.9 billion of funded construction and land development loans that were originated to fund the construction and/or rehabilitation of commercial properties. The decline in construction and land development loans was driven by repayments, net charge-offs and continued risk mitigation initiatives which outpaced new originations. This portfolio is mostly secured and diversified across property types and geographic regions but faces continuing challenges in the housing and rental markets. Weak rental demand and cash flows, along with depressed property valuations of land, have contributed to elevated levels of reservable criticized exposure, nonperforming loans and foreclosed properties, and net charge-offs. Reservable criticized construction and land development loans totaled \$3.0 billion and \$4.9 billion, and nonperforming construction and land development loans and foreclosed properties totaled \$1.2 billion at June 30, 2012 and December 31, 2011. During a property's construction phase, interest income is typically paid from interest reserves that are established at the inception of the loan. As construction is completed and the property is put into service, these interest reserves are depleted and interest payments from operating cash flows begin. Loans generally continue to be classified as construction loans until operating cash flows reach appropriate levels or the loans are refinanced. We do not recognize interest income on nonperforming loans regardless of the existence of an interest reserve.

#### Non-U.S. Commercial

The non-U.S. commercial loan portfolio is managed primarily in *Global Banking*. Outstanding loans, excluding loans accounted for under the fair value option, decreased \$1.6 billion from December 31, 2011 primarily due to a reduction in corporate loans. Net charge-offs decreased \$6 million and \$114 million for the three and six months ended June 30, 2012 compared to the same periods in 2011. For additional information on the non-U.S. commercial portfolio, seeNon-U.S. Portfolio on page 114.

#### U.S. Small Business Commercial

The U.S. small business commercial loan portfolio is comprised of small business card and small business loans managed in CBB. U.S. small business commercial net charge-offs decreased \$92 million and \$219 million for the three and six months ended June 30, 2012 compared to the same periods in 2011 driven by improvements in delinquencies, collections and bankruptcies resulting from an improved economic environment as well as the reduction of higher risk vintages and the impact of higher credit quality originations. Of the U.S. small business commercial net charge-offs, 62 percent and 64 percent were credit card-related products for the three and six months ended June 30, 2012 compared to 73 percent and 74 percent for the same periods in 2011.

# Commercial Loans Accounted for Under the Fair Value Option

The portfolio of commercial loans accounted for under the fair value option is managed primarily in *Global Banking*. Outstanding commercial loans accounted for under the fair value option increased \$575 million to an aggregate fair value of \$7.2 billion at June 30, 2012 compared to December 31, 2011 primarily due to increased corporate borrowings under bank credit facilities. We recorded net gains (losses) of \$(53) million and \$75 million during the three and six months ended June 30, 2012, compared to \$(37) million and \$69 million for the same periods in 2011 resulting from changes in the fair value of the loan portfolio. These amounts were primarily attributable to changes in instrument-specific credit risk, were recorded in other income and do not reflect the results of hedging activities.

In addition, unfunded lending commitments and letters of credit accounted for under the fair value option had an aggregate fair value of \$948 million and \$1.2 billion at June 30, 2012 and December 31, 2011 which was recorded in accrued expenses and other liabilities. The associated aggregate notional amount of unfunded lending commitments and letters of credit accounted for under the fair value option was \$21.8 billion and \$25.7 billion at June 30, 2012 and December 31, 2011. We recorded net gains (losses) of \$(112) million and \$292 million during the three and six months ended June 30, 2012 compared to \$(76) million and \$56 million for the same periods in 2011 resulting from changes in the fair value of commitments and letters of credit. These amounts were primarily attributable to changes in instrument-specific credit risk, were recorded in other income and do not reflect the results of hedging activities.

## Nonperforming Commercial Loans, Leases and Foreclosed Properties Activity

Table 52 presents the nonperforming commercial loans, leases and foreclosed properties activity during thethree and six months ended June 30, 2012 and 2011. Nonperforming commercial loans and leases decreased \$1.0 billion and \$1.6 billion during the three and six months ended June 30, 2012 to \$4.7 billion compared to \$6.3 billion at December 31, 2011 driven by paydowns, sales and charge-offs outpacing new nonperforming loans. Approximately 92 percent of commercial nonperforming loans, leases and foreclosed properties are secured and approximately 49 percent are contractually current. Commercial nonperforming loans are carried at approximately 65 percent of their unpaid principal balance before consideration of the allowance for loan and lease losses as the carrying value of these loans has been reduced to the estimated property value less estimated costs to sell.

Table 52
Nonperforming Commercial Loans, Leases and Foreclosed Properties Activity<sup>(1, 2)</sup>

(Dollars in millions)         2012           Nonperforming loans and leases, beginning of period         \$ 5,751           Additions to nonperforming loans and leases:         788           New nonperforming loans and leases         14           Reductions in nonperforming loans and leases:         8066           Sales         (392)           Returns to performing status (3)         (152)           Charge-offs (4)         (379)           Transfers to foreclosed properties         (109)           Transfers to loans held-for-sale         —           Total net reductions to nonperforming loans and leases         (1,036)           Total nonperforming loans and leases, June 30         4,715           Foreclosed properties, beginning of period         510           Additions to foreclosed properties:         83           Reductions in foreclosed properties:         83           Reductions in foreclosed properties:         83           Sales         (137)           Write-downs         (23)	\$ 2011 9,131 1,042 52 (1,023)	\$ 2012 6,337 1,387 38	\$ 9,836
Additions to nonperforming loans and leases:       788         New nonperforming loans and leases:       14         Reductions in nonperforming loans and leases:       806         Paydowns       (806)         Sales       (392)         Returns to performing status (3)       (152)         Charge-offs (4)       (379)         Transfers to foreclosed properties       (109)         Transfers to loans held-for-sale       —         Total net reductions to nonperforming loans and leases       (1,036)         Total nonperforming loans and leases, June 30       4,715         Foreclosed properties, beginning of period       510         Additions to foreclosed properties:       83         Reductions in foreclosed properties:       83         Reductions in foreclosed properties:       (137)         Write-downs       (23)	\$ 1,042 52	\$ 1,387	\$ 
New nonperforming loans and leases       788         Advances       14         Reductions in nonperforming loans and leases:       806         Paydowns       (806)         Sales       (392)         Returns to performing status (3)       (152)         Charge-offs (4)       (379)         Transfers to foreclosed properties       (109)         Transfers to loans held-for-sale       —         Total net reductions to nonperforming loans and leases       (1,036)         Total nonperforming loans and leases, June 30       4,715         Foreclosed properties, beginning of period       510         Additions to foreclosed properties       83         Reductions in foreclosed properties:       83         Reductions in foreclosed properties:       (137)         Write-downs       (23)	52	,	2.245
Advances       14         Reductions in nonperforming loans and leases:         Paydowns       (806)         Sales       (392)         Returns to performing status (3)       (152)         Charge-offs (4)       (379)         Transfers to foreclosed properties       (109)         Transfers to loans held-for-sale       —         Total net reductions to nonperforming loans and leases       (1,036)         Total nonperforming loans and leases, June 30       4,715         Foreclosed properties, beginning of period       510         Additions to foreclosed properties:         New foreclosed properties       83         Reductions in foreclosed properties:       83         Reductions in foreclosed properties:       (137)         Write-downs       (23)	52	,	
Reductions in nonperforming loans and leases:       (806)         Sales       (392)         Returns to performing status (3)       (152)         Charge-offs (4)       (379)         Transfers to foreclosed properties       (109)         Transfers to loans held-for-sale       —         Total net reductions to nonperforming loans and leases       (1,036)         Total nonperforming loans and leases, June 30       4,715         Foreclosed properties, beginning of period       510         Additions to foreclosed properties:       83         Reductions in foreclosed properties:       83         Reductions in foreclosed properties:       (137)         Write-downs       (23)		38	2,341
Paydowns         (806)           Sales         (392)           Returns to performing status (3)         (152)           Charge-offs (4)         (379)           Transfers to foreclosed properties         (109)           Transfers to loans held-for-sale         —           Total net reductions to nonperforming loans and leases         (1,036)           Total nonperforming loans and leases, June 30         4,715           Foreclosed properties, beginning of period         510           Additions to foreclosed properties:         83           Reductions in foreclosed properties:         83           Reductions in foreclosed properties:         (137)           Write-downs         (23)	(1,023)		119
Sales         (392)           Returns to performing status (3)         (152)           Charge-offs (4)         (379)           Transfers to foreclosed properties         (109)           Transfers to loans held-for-sale         —           Total net reductions to nonperforming loans and leases         (1,036)           Total nonperforming loans and leases, June 30         4,715           Foreclosed properties, beginning of period         510           Additions to foreclosed properties:         83           Reductions in foreclosed properties:         83           Reductions in foreclosed properties:         (137)           Write-downs         (23)	(1,023)		
Returns to performing status (3) (152) Charge-offs (4) (379) Transfers to foreclosed properties (109) Transfers to loans held-for-sale —  Total net reductions to nonperforming loans and leases (1,036) Total nonperforming loans and leases, June 30 4,715 Foreclosed properties, beginning of period 510 Additions to foreclosed properties:  New foreclosed properties:  New foreclosed properties:  Sales (137) Write-downs (23)		(1,379)	(1,787)
Charge-offs (4) (379) Transfers to foreclosed properties (109) Transfers to loans held-for-sale —  Total net reductions to nonperforming loans and leases (1,036) Total nonperforming loans and leases, June 30 4,715  Foreclosed properties, beginning of period 510  Additions to foreclosed properties:  New foreclosed properties  Reductions in foreclosed properties:  Sales (137) Write-downs (23)	(141)	(529)	(388)
Transfers to foreclosed properties (109) Transfers to loans held-for-sale - Total net reductions to nonperforming loans and leases (1,036) Total nonperforming loans and leases, June 30 4,715 Foreclosed properties, beginning of period 510 Additions to foreclosed properties: New foreclosed properties 83 Reductions in foreclosed properties: Sales (137) Write-downs (23)	(362)	(297)	(682)
Transfers to loans held-for-sale —  Total net reductions to nonperforming loans and leases (1,036)  Total nonperforming loans and leases, June 30 4,715  Foreclosed properties, beginning of period 510  Additions to foreclosed properties:  New foreclosed properties 83  Reductions in foreclosed properties:  Sales (137)  Write-downs (23)	(290)	(670)	(778)
Total net reductions to nonperforming loans and leases (1,036)  Total nonperforming loans and leases, June 30 4,715  Foreclosed properties, beginning of period 510  Additions to foreclosed properties:  New foreclosed properties 83  Reductions in foreclosed properties:  Sales (137)  Write-downs (23)	(241)	(172)	(441)
Total nonperforming loans and leases, June 30 4,715  Foreclosed properties, beginning of period 510  Additions to foreclosed properties:  New foreclosed properties 83  Reductions in foreclosed properties:  Sales (137)  Write-downs (23)	(63)		(115)
Foreclosed properties, beginning of period 510  Additions to foreclosed properties:  New foreclosed properties 83  Reductions in foreclosed properties:  Sales (137)  Write-downs (23)	(1,026)	(1,622)	(1,731)
Additions to foreclosed properties:  New foreclosed properties  Reductions in foreclosed properties:  Sales  Write-downs  (137)	8,105	4,715	8,105
New foreclosed properties 83  Reductions in foreclosed properties:  Sales (137)  Write-downs (23)	725	612	725
Reductions in foreclosed properties: Sales (137) Write-downs (23)			
Sales (137) Write-downs (23)	130	127	261
Write-downs (23)			
	(151)	(260)	(271)
Total net make the set of constant and accounting	(26)	(46)	(37)
Total net reductions to foreclosed properties (77)	(47)	(179)	(47)
Total foreclosed properties, June 30 433	678	433	678
Nonperforming commercial loans, leases and foreclosed properties, June 30 \$ 5,148	\$ 8,783	\$ 5,148	\$ 8,783
Nonperforming commercial loans and leases as a percentage of outstanding commercial loans and leases (5)	2.71%		
Nonperforming commercial loans, leases and foreclosed properties as a percentage of outstanding commercial loans, leases and foreclosed properties (5) 1.66	2.93		

<sup>(1)</sup> Balances do not include nonperforming LHFS of \$756 million and \$1.3 billion at June 30, 2012 and 2011.

<sup>(2)</sup> Includes U.S. small business commercial activity.

<sup>(3)</sup> Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected or when the loan otherwise becomes well-secured and is in the process of collection. TDRs are generally classified as performing after a sustained period of demonstrated payment performance.

<sup>(4)</sup> Small business card loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and accordingly are excluded from this table.

<sup>(5)</sup> Excludes loans accounted for under the fair value option.

Table 53 presents our commercial TDRs by product type and performing status. U.S. small business commercial TDRs are comprised of renegotiated small business card loans and are not classified as nonperforming as they are charged off no later than the end of the month in which the loan becomes 180 days past due. For additional information on TDRs, see *Note 5 – Outstanding Loans and Leases* to the Consolidated Financial Statements.

Table 53
Commercial Troubled Debt Restructurings

		Ju	ne 30, 2012			December 31, 2011						
(Dollars in millions)	Total	Non	-performing	P	erforming	Total		Non-performing		ing Performin		
U.S. commercial	\$ 1,461	\$	577	\$	884	\$	1,329	\$	531	\$	798	
Commercial real estate	1,387		797		590		1,675		1,076		599	
Non-U.S. commercial	108		93		15		54		38		16	
U.S. small business commercial	284		_		284		389		_		389	
Total commercial troubled debt restructurings	\$ 3,240	\$	1,467	\$	1,773	\$	3,447	\$	1,645	\$	1,802	

### **Industry Concentrations**

Table 54 presents commercial committed and utilized credit exposure by industry and the total net credit default protection purchased to cover the funded and unfunded portions of certain credit exposures. Our commercial credit exposure is diversified across a broad range of industries. The decrease in commercial committed exposure of \$26.1 billion from December 31, 2011 to June 30, 2012 was driven by decreases primarily in government and public education, healthcare equipment and services, and consumer services

Industry limits are used internally to manage industry concentrations and are based on committed exposures and capital usage that are allocated on an industry-by-industry basis. A risk management framework is in place to set and approve industry limits as well as to provide ongoing monitoring. Management's Credit Risk Committee (CRC) oversees industry limit governance.

Diversified financials, our largest industry concentration, experienced a decline in committed exposure of \$1.7 billion, or two percent, at June 30, 2012 compared to December 31, 2011. This decrease was primarily driven by decreases in derivative exposure partially offset by an increase in margin loans.

Real estate, our second largest industry concentration, experienced a decline in committed exposure of \$2.7 billion, or four percent, at June 30, 2012 compared to December 31, 2011 primarily due to paydowns and sales which outpaced new originations and renewals as we continue to focus on exiting higher risk assets. Real estate construction and land development exposure represented 18 percent of the total real estate industry committed exposure at June 30, 2012, down from 20 percent at December 31, 2011. For more information on commercial real estate and related portfolios, see Commercial Real Estate on page104.

Committed exposure in government and public education decreased \$3.0 billion, or five percent, at June 30, 2012 compared to December 31, 2011 primarily driven by decreases in loans and SBLCs partially offset by an increase in derivatives. Healthcare equipment and services committed exposure decreased by \$2.8 billion, or six percent, at June 30, 2012 compared to December 31, 2011 with the decrease concentrated in the managed health care and hospitals not-for-profit sectors. Consumer services committed exposure decreased \$2.7 billion, or seven percent, at June 30, 2012 compared to December 31, 2011 reflecting lower exposure to education, restaurants and gaming. Capital goods committed exposure decreased \$2.0 billion, or four percent, at June 30, 2012 compared to December 31, 2011 primarily due to lower exposure to one large relationship.

Our committed state and municipal exposure of \$41.3 billion at June 30, 2012 consisted of \$31.6 billion of commercial utilized exposure (including \$16.6 billion of funded loans, \$10.7 billion of SBLCs and \$4.0 billion of derivative assets) and unfunded commercial exposure of \$9.7 billion (primarily unfunded loan commitments and letters of credit) and is reported in the government and public education industry in Table 54. Economic conditions continue to impact debt issued by state and local municipalities and certain exposures to these municipalities. While historical default rates have been low, as part of our overall and ongoing risk management processes, we continually monitor these exposures through a rigorous review process. Additionally, internal communications surrounding certain at-risk counterparties and/or sectors are regularly circulated ensuring exposure levels are in compliance with established concentration guidelines.

Table 54
Commercial Credit Exposure by Industry<sup>(1)</sup>

		mercial ilized	 Total Co Com	mmer mitted	cial
(Dollars in millions)	 June 30 2012	December 31 2011	 June 30 2012	De	2011
Diversified financials	\$ 60,797	\$ 64,957	\$ 93,272	\$	94,969
Real estate (2)	44,420	48,138	59,886		62,566
Government and public education	41,816	43,090	53,991		57,021
Capital goods	22,850	24,025	45,987		48,013
Healthcare equipment and services	30,171	31,298	45,385		48,141
Retailing	26,861	25,478	45,159		46,290
Banks	34,209	35,231	38,310		38,735
Materials	19,236	19,384	36,710		38,070
Consumer services	22,672	24,445	35,795		38,498
Energy	14,030	15,151	31,487		32,074
Food, beverage and tobacco	14,441	15,904	31,019		30,501
Commercial services and supplies	18,388	20,089	29,564		30,831
Utilities	8,675	8,102	23,444		24,552
Media	11,099	11,447	20,215		21,158
Transportation	12,784	12,683	19,505		19,036
Individuals and trusts	13,937	14,993	17,298		19,001
Insurance, including monolines	8,832	10,090	15,312		16,157
Pharmaceuticals and biotechnology	4,457	4,141	11,555		11,328
Technology hardware and equipment	4,643	5,247	10,694		12,173
Religious and social organizations	7,842	8,536	10,361		11,160
Software and services	4,464	4,304	10,134		9,579
Telecommunication services	3,792	4,297	9,756		10,424
Consumer durables and apparel	3,997	4,505	8,192		8,965
Automobiles and components	3,277	2,813	7,583		7,178
Food and staples retailing	3,191	3,273	6,470		6,476
Other	4,558	4,888	7,338		7,636
Total commercial credit exposure by industry	\$ 445,439	\$ 466,509	\$ 724,422	\$	750,532
Net credit default protection purchased on total commitments (3)			\$ (18,697)	\$	(19,356)

<sup>(1)</sup> Includes U.S. small business commercial exposure.

#### Monoline and Related Exposure

Monoline exposure is reported in the insurance industry and managed under insurance portfolio industry limits. We have indirect exposure to monolines primarily in the form of guarantees supporting our loans, investment portfolios, securitizations and credit-enhanced securities as part of our public finance business and other selected products. Such indirect exposure exists when we purchase credit protection from monolines to hedge all or a portion of the credit risk on certain credit exposures including loans and CDOs. We underwrite our public finance exposure by evaluating the underlying securities.

We also have indirect exposure to monolines in the form of guarantees supporting our mortgage and other loan sales. Indirect exposure may exist when credit protection was purchased from monolines to hedge all or a portion of the credit risk on certain mortgage and other loan exposures. A loss may occur when we are required to repurchase a loan and the market value of the loan has declined, or we are required to indemnify or provide recourse for a guarantor's loss. For additional information regarding our exposure to representations and warranties, see Off-Balance Sheet Arrangements and Contractual Obligations – Representations and Warranties on page 56 and *Note 8 – Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements.

<sup>(2)</sup> Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

<sup>(3)</sup> Represents net notional credit protection purchased. See Risk Mitigation on page 111 for additional information.

Table 55 presents the notional amount of our monoline derivative credit exposure, mark-to-market adjustment and the counterparty credit valuation adjustment.

Table 55

Derivative Credit Exposures

(Dollars in millions)							June 30 2012		December 31 2011
Notional amount of monoline exposure							\$ 14,314	\$	21,070
Mark-to-market							\$ 1,428	\$	1,766
Counterparty credit valuation adjustment (1)							(255)		(417)
Net mark-to-market							\$ 1,173	\$	1,349
					ths Ended e 30		Six Mon Ju	ths Enne 30	ded
	_		2012		2	011	2012		2011
Gains (losses) from credit valuation changes	\$	5	2	7	\$	(261)	\$ 131	\$	(668)

<sup>(1)</sup> Covered 18 percent and 24 percent of mark-to-market exposure at June 30, 2012 and December 31,

The notional amount of monoline exposure at June 30, 2012 decreased \$6.8 billion from December 31, 2011 due to terminations, paydowns and maturities of monoline contracts.

We also have indirect exposure to monolines as we invest in securities where the issuers have purchased wraps. For example, municipalities and corporations purchase insurance in order to reduce their cost of borrowing. If the rating agencies downgrade the monolines, the credit rating of the bond may fall and this may have an adverse impact on the market value of the security. In the case of default, we first look to the underlying securities and then to the purchased insurance for recovery. Investments in securities with purchased wraps issued by municipalities and corporations had a notional value of \$47 million at June 30, 2012 compared to \$150 million at December 31, 2011. The market value of the investment exposure was \$9 million at June 30, 2012 compared to \$89 million at December 31, 2011.

### Risk Mitigation

We purchase credit protection to cover the funded portion as well as the unfunded portion of certain credit exposures. To lower the cost of obtaining our desired credit protection levels, credit exposure may be added within an industry, borrower or counterparty group by selling protection.

At June 30, 2012 and December 31, 2011, net notional credit default protection purchased in our credit derivatives portfolio to hedge our funded and unfunded exposures for which we elected the fair value option, as well as certain other credit exposures, was \$18.7 billion and \$19.4 billion. The mark-to-market effects resulted in net gains (losses) of \$124 million and \$(369) million for the three and six months ended June 30, 2012, compared to \$(12) million and \$(209) million for the same periods in 2011. Table 56 presents the average Value-at-Risk (VaR) for these derivatives. See Trading Risk Management on page 123 for a description of our VaR calculation for the market-based trading portfolio.

Table 56
Credit Derivative Value-at-Risk

	Three Months Ended June 30					Six	led		
(Dollars in millions)		2012		2011		2012			2011
Average	\$	58	\$	47	\$		63	\$	52
Credit exposure average		80		57			86		55
Combined average (1)		20		31			23		35

<sup>(1)</sup> Reflects the diversification effect between net credit default protection hedging our credit exposure and the related credit exposure.

Tables 57 and 58 present the maturity profiles and the credit exposure debt ratings of the net credit default protection portfolio atJune 30, 2012 and December 31, 2011.

Table 57
Net Credit Default Protection by Maturity Profile

	June 30 2012	December 31 2011
Less than or equal to one year	14%	16%
Greater than one year and less than or equal to five years	80	78
Greater than five years	6	6
Total net credit default protection	100%	100%

Table 58

Net Credit Default Protection by Credit Exposure Debt Rating

(Dollars in millions)			June 30	, 2012	December 3	31, 2011
Ratings (2,3)	_	N	Net otional <sup>(1)</sup>	Percent of Total	Net Notional (1)	Percent of Total
AAA	\$	6	(209)	1.1 %	\$ (32)	0.2%
AA			(707)	3.8	(779)	4.0
A			(8,051)	43.1	(7,184)	37.1
BBB			(6,972)	37.3	(7,436)	38.4
BB			(1,106)	5.9	(1,527)	7.9
В			(1,211)	6.5	(1,534)	7.9
CCC and below			(494)	2.6	(661)	3.4
NR <sup>(4)</sup>			53	(0.3)	(203)	1.1
Total net credit default protection	\$	6	(18,697)	100.0 %	\$ (19,356)	100.0%

<sup>(1)</sup> Represents net credit default protection (purchased) sold.

In addition to our net notional credit default protection purchased to cover the funded and unfunded portion of certain credit exposures, credit derivatives are used for market-making activities for clients and establishing positions intended to profit from directional or relative value changes. We execute the majority of our credit derivative trades in the OTC market with large, multinational financial institutions, including broker/dealers and, to a lesser degree, with a variety of other investors. Because these transactions are executed in the OTC market, we are subject to settlement risk. We are also subject to credit risk in the event that these counterparties fail to perform under the terms of these contracts. In most cases, credit derivative transactions are executed on a daily margin basis. Therefore, events such as a credit downgrade, depending on the ultimate rating level, or a breach of credit covenants would typically require an increase in the amount of collateral required of the counterparty, where applicable, and/or allow us to take additional protective measures such as early termination of all trades.

<sup>(2)</sup> Ratings are refreshed on a quarterly basis.

<sup>(3)</sup> Ratings of BBB- or higher are considered to meet the definition of investment-grade.

<sup>(4)</sup> In addition to names that have not been rated, "NR" includes \$9 million in net credit default swap index positions at December 31, 2011 (none at June 30, 2012). While index positions are principally investment grade, credit default swap indices include names in and across each of the ratings categories.

Table 59 presents the total contract/notional amount of credit derivatives outstanding and includes both purchased and written credit derivatives. The credit risk amounts are measured as net asset exposure by counterparty, taking into consideration all contracts and collateral with that counterparty. For information on our written credit derivatives, see *Note 3 – Derivatives* to the Consolidated Financial Statements.

The credit risk amounts discussed above and presented in Table 59 take into consideration the effects of legally enforceable master netting agreements while amounts disclosed in *Note 3 – Derivatives* to the Consolidated Financial Statements are shown on a gross basis. Credit risk reflects the potential benefit from offsetting exposure to noncredit derivative products with the same counterparties that may be netted upon the occurrence of certain events, thereby reducing our overall exposure.

Table 59
Credit Derivatives

	June 3	30, 2012		Decembe	er 31, 20	011
(Dollars in millions)	 Contract/ Notional	(	Credit Risk	Contract/ Notional		Credit Risk
Purchased credit derivatives:						
Credit default swaps	\$ 1,647,119	\$	12,708	\$ 1,944,764	\$	14,163
Total return swaps/other	36,366		859	17,519		776
Total purchased credit derivatives	1,683,485		13,567	1,962,283		14,939
Written credit derivatives:						
Credit default swaps	1,591,226		n/a	1,885,944		n/a
Total return swaps/other	55,208		n/a	17,838		n/a
Total written credit derivatives	1,646,434		n/a	1,903,782		n/a
Total credit derivatives	\$ 3,329,919	\$	13,567	\$ 3,866,065	\$	14,939

 $n/a = not \ applicable$ 

### Counterparty Credit Risk Valuation Adjustments

We record a counterparty credit risk valuation adjustment on certain derivative assets, including our credit default protection purchased, in order to properly reflect the credit quality of the counterparty. These adjustments are necessary as the market quotes on derivatives do not fully reflect the credit risk of the counterparties to the derivative assets. We consider collateral and legally enforceable master netting agreements that mitigate our credit exposure to each counterparty in determining the counterparty credit risk valuation adjustments are subsequently adjusted due to changes in the value of the derivative contract, collateral and creditworthiness of the counterparty. Table 60 presents credit valuation gains/losses, net of hedges, for thethree and six months ended June 30, 2012 and 2011. Credit valuation losses for thethree months ended June 30, 2012 were due to decreased counterparty creditworthiness offset by hedge results. Credit valuation gains for the six months ended June 30, 2012 were due to improved counterparty creditworthiness partially offset by hedge results. For information on our monoline counterparty credit risk, see Monoline and Related Exposure on page 110.

Table 60
Credit Valuation Activity

		Thr	ee Months E	Ended June 30				S	ix Months E	nded June 30		
		2012			2011			2012			2011	
(Dollars in millions)	Gross	Hedge	Net	Gross	Hedge	Net	Gross	Hedge	Net	Gross	Hedge	Net
Credit valuation gains (losses)	\$ (313)	\$ 326	\$ 13	\$ (592)	\$ 441	\$ (151)	\$ 200	\$ (38)	\$ 162	\$ (444)	\$ (173)	\$ (617)

# Non-U.S. Portfolio

Our non-U.S. credit and trading portfolios are subject to country risk. We define country risk as the risk of loss from unfavorable economic and political conditions, currency fluctuations, social instability and changes in government policies. A risk management framework is in place to measure, monitor and manage non-U.S. risk and exposures. Management oversight of country risk, including cross-border risk, is provided by the Country Credit Risk Committee, formally known as the Regional Risk Committee, a subcommittee of the CRC. In addition to the direct risk of doing business in a country, we also are exposed to indirect country risks (for example, related to the collateral received on secured financing transactions or related to client clearing activities). These indirect exposures are managed in the normal course of business through credit, market and operational risk governance, rather than through the country risk governance.

Non-U.S. exposure includes credit exposure, securities and other investments issued by or domiciled in countries other than the U.S. Total non-U.S. exposure can be adjusted for externally guaranteed loans outstanding and certain collateral types. Exposures which are subject to external guarantees are reported under the country of the guarantor. Exposures with tangible collateral are reflected in the country where the collateral is held. For securities received, other than cross-border resale agreements, outstandings are assigned to the domicile of the issuer of the securities. Resale agreements are generally presented based on the domicile of the counterparty.

As presented in Table 61, non-U.S. exposure to borrowers or counterparties in emerging markets increased \$1.6 billion to \$61.1 billion at June 30, 2012 compared to \$59.5 billion at December 31, 2011. The increase was primarily due to increases in Central and Eastern Europe, Middle East and Africa, and Asia, partially offset by a decrease in Latin America. Non-U.S. exposure to borrowers or counterparties in emerging markets represented 33 percent and 31 percent of total non-U.S. exposure at June 30, 2012 and December 31, 2011.

Table 61
Selected Emerging Markets (1)

(Dollars in millions)	L	Loans and eases, and Loan mmitments	Other Financing (2)	N	Jet Counterparty Exposure (3)	Securities/ Other Investments (4)	Total Cross- border Exposure (5)	Local Country Exposure Net of Local Liabilities (6)	Total Selected Emerging Market Exposure at June 30, 2012	I	Increase (Decrease) from December 31, 2011
Region/Country											
Asia Pacific											
India	\$	4,615	\$ 1,156	\$	651	\$ 2,756	\$ 9,178	\$ 328	\$ 9,506	\$	(976)
China		4,213	206		913	2,063	7,395	314	7,709		555
South Korea		1,182	1,028		437	2,824	5,471	1,800	7,271		(52)
Hong Kong		533	545		346	857	2,281	1,806	4,087		926
Singapore		597	134		463	1,598	2,792	_	2,792		(155)
Taiwan		523	21		142	940	1,626	780	2,406		19
Thailand		81	10		48	858	997	_	997		302
Other Asia Pacific(7)		764	42		175	700	1,681	_	1,681		(116)
Total Asia Pacific	\$	12,508	\$ 3,142	\$	3,175	\$ 12,596	\$ 31,421	\$ 5,028	\$ 36,449	\$	503
Latin America											
Brazil	\$	2,073	\$ 138	\$	380	\$ 2,496	\$ 5,087	\$ 2,363	\$ 7,450	\$	(714)
Mexico		2,063	383		332	723	3,501	_	3,501		(489)
Chile		1,078	54		258	16	1,406	22	1,428		(179)
Other Latin America (7)		575	411		31	301	1,318	156	1,474		(30)
Total Latin America	\$	5,789	\$ 986	\$	1,001	\$ 3,536	\$ 11,312	\$ 2,541	\$ 13,853	\$	(1,412)
Middle East and Africa											
United Arab Emirates	\$	2,195	\$ 46	\$	170	\$ 66	\$ 2,477	\$ _	\$ 2,477	\$	770
South Africa		505	48		158	9	720	_	720		57
Saudi Arabia		167	72		445	4	688	22	710		2
Other Middle East and Africa(7)		677	109		104	206	1,096	8	1,104		(89)
Total Middle East and Africa	\$	3,544	\$ 275	\$	877	\$ 285	\$ 4,981	\$ 30	\$ 5,011	\$	740
Central and Eastern Europe											
Russian Federation	\$	1,999	\$ 326	\$	30	\$ 160	\$ 2,515	\$ 11	\$ 2,526	\$	602
Turkey		1,190	553		34	449	2,226	89	2,315		1,146
Other Central and Eastern Europe <sup>(7)</sup>		103	229		163	404	899	_	899		3
Total Central and Eastern Europe	\$	3,292	\$ 1,108	\$	227	\$ 1,013	\$ 5,640	\$ 100	\$ 5,740	\$	1,751
Total emerging market exposure	\$	25,133	\$ 5,511	\$	5,280	\$ 17,430	\$ 53,354	\$ 7,699	\$ 61,053	\$	1,582

<sup>(1)</sup> There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe. At June 30, 2012 and December 31, 2011, there was \$2.9 billion and \$1.7 billion in emerging market exposure accounted for under the fair value option.

<sup>(2)</sup> Includes acceptances, due froms, SBLCs, commercial letters of credit and formal

<sup>(3)</sup> Net counterparty exposure includes the fair value of derivatives and secured financing transactions. Derivatives have been reduced 18/1.4 billion in collateral, predominantly in cash, pledged under legally enforceable netting agreements. Secured financing transactions have been reduced by eligible cash or securities pledged. The notional amount of repurchase transactions was \$5.0 billion at June 30, 2012.

<sup>(4)</sup> Securities exposures are reduced by hedges and short positions on a single-name basis to but not below

<sup>(5)</sup> Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.

<sup>(6)</sup> Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures consistent with FFIEC reporting requirements. Total amount of available local aliabilities funding local country exposure was \$17.3 billion and \$18.7 billion and \$18.7 billion and \$10.2 and December 31, 2011. Local liabilities at une 30, 2012 in Asia Pacific, Latin America, and Middle East and Africa were \$15.0 billion, 11.9 billion and \$10.0 billion and \$10.0 billion, 11.9 billion and \$10.0 billion and \$10.

<sup>(7)</sup> No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, and Other Central and Eastern Europe had total non-U.S. exposure of more than \$500 million.

At both June 30, 2012 and December 31, 2011, 60 percent of the emerging markets exposure was in Asia Pacific. Emerging markets exposure in Asia Pacific increased by \$503 million with growth in Hong Kong, China and Thailand partially offset by a decrease in other financing and net counterparty exposure in India. Our investment in CCB was \$716 million at both June 30, 2012 and December 31, 2011. For more information on our investment in CCB, see *Note 4 – Securities* to the Consolidated Financial Statements

At June 30, 2012 and December 31, 2011, 23 percent and 26 percent of the emerging markets exposure was in Latin America. Latin America emerging markets exposure decreased \$1.4 billion driven by a decrease in local country exposure in Brazil and a decrease in loans and securities in Mexico.

At June 30, 2012 and December 31, 2011, eight percent and seven percent of the emerging markets exposure was in the Middle East and Africa. At June 30, 2012 and December 31, 2011, nine percent and seven percent of the emerging markets exposure was in Central and Eastern Europe.

Certain European countries, including Greece, Ireland, Italy, Portugal and Spain, have experienced varying degrees of financial stress. Risks from the ongoing debt crisis in these countries could continue to disrupt the financial markets which could have a detrimental impact on global economic conditions and sovereign and non-sovereign debt in these countries. Market sentiment continued to evolve during the three and six months ended June 30, 2012 driven most recently by concerns over Greece's ability to meet conditions precedent to continued funding under various support programs and the viability of Spain's banking sector and its impact on the solvency of the Spanish government. The lack of a clear resolution to the crisis and fears of contagion continue to contribute to market uncertainty.

Table 62 shows our direct sovereign and non-sovereign exposures, excluding consumer credit card exposure, in these countries at June 30, 2012. Our total sovereign and non-sovereign exposure to these countries was \$14.5 billion at June 30, 2012 compared to \$15.2 billion at December 31, 2011. The total exposure to these countries, net of previously unapplied hedges, was \$9.6 billion at June 30, 2012 compared to \$10.3 billion at December 31, 2011, of which \$252 million and \$362 million was total sovereign exposure. At both June 30, 2012 and December 31, 2011, the fair value of unapplied hedges and net credit default protection purchased was \$4.9 billion.

We hedge certain of our selected European country exposure with credit default protection in the form of credit default swaps (CDS). The majority of our CDS contracts are with highly-rated financial institutions primarily outside of the Eurozone and we work to limit or eliminate correlated CDS. Due to our engagement in market-making activities, our CDS portfolio contains contracts with various maturities to a diverse set of counterparties. We work to limit mismatches in maturities between our exposures and the CDS we use to hedge them. However, there may be instances where the protection purchased has a different maturity from the exposure for which the protection was purchased, in which case, those exposures and hedges are subject to more active monitoring and management.

The gross notional amount of single-name CDS protection purchased and sold on reference assets in Greece, Ireland, Italy, Portugal and Spain atJune 30, 2012 was \$74.0 billion and \$68.6 billion, of which \$32.9 billion and \$30.0 billion were sovereign. After the consideration of legally-enforceable counterparty master netting agreements, the gross notional CDS protection purchased and sold on those same reference assets at June 30, 2012 was \$19.8 billion and \$14.3 billion, of which \$9.9 billion and \$7.2 billion were sovereign.

Losses could still result even if there is credit default protection purchased because the purchased credit protection contracts only pay out under certain scenarios and thus not all losses may be covered by the credit protection contracts. The effectiveness of our CDS protection as a hedge of these risks is influenced by a number of factors, including the contractual terms of the CDS. Generally, only the occurrence of a credit event as defined by the CDS terms (which may include, among other events, the failure to pay by, or restructuring of, the reference entity) results in a payment under the purchased credit protection contracts. The determination as to whether a credit event has occurred is made by the relevant International Swaps and Derivatives Association, Inc. (ISDA) Determination Committee (comprised of various ISDA member firms) based on the terms of the CDS and facts and circumstances for the event. Accordingly, uncertainties exist as to whether any particular strategy or policy action for addressing the European debt crisis would constitute a credit event under the CDS. A voluntary restructuring may not trigger a credit event under CDS terms and consequently may not trigger a payment under the CDS contract.

In addition to our direct sovereign and non-sovereign exposures, a significant deterioration in the European debt crisis could result in material reductions in the value of sovereign debt and other asset classes, disruptions in capital markets, widening of credit spreads of U.S. and other financial institutions, loss of investor confidence in the financial services industry, a slowdown in global economic activity and other adverse developments. For additional information on the debt crisis in Europe, see Item 1A. Risk Factors of the Corporation's 2011 Annual Report on Form 10-K

Table 62
Selected European Countries

(Dollars in millions)	ed Loans and Equivalents	nfunded Loan ommitments	let Counter- rty Exposure	curities/ Other nvestments (3)	E	Country xposure at ne 30, 2012	ges and Credit ault Protection	Exp	et Country osure at June 30, 2012 <sup>(5)</sup>	rease(Decrease) in December 31, 2011
Greece										
Sovereign	\$ _	\$ _	\$ _	\$ 6	\$	6	\$ _	\$	6	\$ (23)
Financial Institutions	_	_	10	12		22	(4)		18	21
Corporates	311	106	21	30		468	(1)		467	33
Total Greece	\$ 311	\$ 106	\$ 31	\$ 48	\$	496	\$ (5)	\$	491	\$ 31
Ireland										
Sovereign	\$ 17	\$ _	\$ 17	\$ 8	\$	42	\$ _	\$	42	\$ (79)
Financial Institutions	121	328	157	395		1,001	(14)		987	189
Corporates	1,054	291	74	31		1,450	(19)		1,431	(64)
Total Ireland	\$ 1,192	\$ 619	\$ 248	\$ 434	\$	2,493	\$ (33)	\$	2,460	\$ 46
Italy										
Sovereign	\$ _	\$ _	\$ 1,656	\$ 526	\$	2,182	\$ (1,701)	\$	481	\$ 267
Financial Institutions	1,826	211	111	201		2,349	(559)		1,790	59
Corporates	1,844	1,512	173	175		3,704	(1,221)		2,483	(427)
Total Italy	\$ 3,670	\$ 1,723	\$ 1,940	\$ 902	\$	8,235	\$ (3,481)	\$	4,754	\$ (101)
Portugal										
Sovereign	\$ _	\$ _	\$ 44	\$ _	\$	44	\$ (65)	\$	(21)	\$ (12)
Financial Institutions	15	_	13	60		88	(13)		75	71
Corporates	148	71	15	46		280	(172)		108	47
Total Portugal	\$ 163	\$ 71	\$ 72	\$ 106	\$	412	\$ (250)	\$	162	\$ 106
Spain										
Sovereign	\$ 36	\$ 6	\$ 28	\$ 1	\$	71	\$ (327)	\$	(256)	\$ (263)
Financial Institutions	49	13	138	148		348	(73)		275	(387)
Corporates	1,609	632	153	63		2,457	(746)		1,711	(158)
Total Spain	\$ 1,694	\$ 651	\$ 319	\$ 212	\$	2,876	\$ (1,146)	\$	1,730	\$ (808)
Total										
Sovereign	\$ 53	\$ 6	\$ 1,745	\$ 541	\$	2,345	\$ (2,093)	\$	252	\$ (110)
Financial Institutions	2,011	552	429	816		3,808	(663)		3,145	(47)
Corporates	4,966	2,612	436	345		8,359	(2,159)		6,200	(569)
Total Selected European exposure	\$ 7,030	\$ 3,170	\$ 2,610	\$ 1,702	\$	14,512	\$ (4,915)	\$	9,597	\$ (726)

<sup>(1)</sup> Includes loans, leases, overdrafts, acceptances, due froms, SBLCs, commercial letters of credit and formal guarantees, which have not been reduced by collateral, hedges or credit default protection. Funded loans are reported net of charge-offs, prior to any impairment provision.

<sup>(2)</sup> Net counterparty exposure includes the fair value of derivatives and secured financing transactions. Derivatives have been reduced by \$3.7 billion in collateral, predominantly in cash, pledged under legally enforceable netting agreements. Secured financing transactions have been reduced by eligible cash or securities pledged. The notional amount of the repurchase transactions was \$732 million at June 30, 2012. Counterparty exposure has not been reduced by hedges or credit default protection.

<sup>(3)</sup> Securities exposures are reduced by hedges and short positions on a single-name basis to but not below

<sup>(4)</sup> Represents unapplied net credit default protection purchased, including \$(2.8) billion in net credit default protection purchased to hedge loans and securities, \$(2.1) billion in additional credit default protection to hedge derivative assets and \$(49) million in other short positions. Based on the credit default protection notional amount assuming zero recovery adjusted for any fair value receivable or payable.

<sup>(5)</sup> Represents country exposure less the fair value of hedges and credit default protection.

### **Provision for Credit Losses**

The provision for credit losses decreased \$1.5 billion to \$1.8 billion, and decreased \$2.9 billion to \$4.2 billion for the three and six months ended June 30, 2012 compared to the same periods in 2011. The provision for credit losses was \$1.9 billion and \$3.5 billion lower than net charge-offs for the three and six months ended June 30, 2012 resulting in reductions in the allowance for credit losses. This compared to reductions of \$2.4 billion and \$4.6 billion in the allowance for credit losses for the three and six months ended June 30, 2011. Absent unexpected deterioration in the economy, we expect reductions in the allowance for loan and lease losses, excluding the valuation allowance for PCI loans, to continue in the near term, though at a slower pace than in 2011.

The provision for credit losses for the consumer portfolio decreased \$2.0 billion to \$1.7 billion, and decreased \$3.3 billion to \$4.4 billion for thethree and six months ended June 30, 2012 compared to the same periods in 2011 driven by lower credit costs in the home equity and residential mortgage loan portfolios due to improved portfolio trends, including lower reserve additions in our PCI portfolios, partially offset by stabilizing portfolio trends in the U.S. credit card and unsecured lending portfolio within CBB. The provision for credit losses related to the consumer PCI loan portfolios was \$6 million and \$493 million for the three and six months ended June 30, 2012 compared to \$412 million and \$2.0 billion for the same periods in 2011.

The provision for credit losses for the commercial portfolio, net of the provision benefit for unfunded lending commitments, increased \$563 million to \$40 million, and \$450 million to a benefit of \$186 million for the three and six months ended June 30, 2012 compared to the same periods in 2011 due to stabilization in the credit quality of the core commercial portfolio.

### **Allowance for Credit Losses**

### Allowance for Loan and Lease Losses

The allowance for loan and lease losses is comprised of two components as described below. We evaluate the adequacy of the allowance for loan and lease losses based on the total of these two components. The allowance for loan and lease losses excludes LHFS and loans accounted for under the fair value option as the fair value reflects a credit risk component.

The first component of the allowance for loan and lease losses covers nonperforming commercial loans and performing commercial loans that have been modified in a TDR, consumer real estate loans that have been modified in a TDR, renegotiated credit card, and renegotiated unsecured consumer and small business loans. These loans are subject to impairment measurement based on the present value of projected future cash flows discounted at the loan's original effective interest rate, or in certain circumstances, impairment may also be based upon the collateral value or the loan's observable market price if available. Impairment measurement for the renegotiated credit card, unsecured consumer and small business TDR portfolios is based on the present value of projected cash flows discounted using the average portfolio contractual interest rate, excluding promotionally priced loans, in effect prior to restructuring. For purposes of computing this specific loss component of the allowance, larger impaired loans are evaluated individually and smaller impaired loans are evaluated as a pool using historical loss experience for the respective product types and risk ratings of the loans.

The second component of the allowance for loan and lease losses covers the remaining consumer and commercial loans and leases that have incurred losses but they are not yet individually identifiable. The allowance for consumer and certain homogeneous commercial loan and lease products is based on aggregated portfolio evaluations, generally by product type. Loss forecast models are utilized that consider a variety of factors including, but not limited to, historical loss experience, estimated defaults or foreclosures based on portfolio trends, delinquencies, economic trends and credit scores. Our consumer real estate loss forecast model estimates the portion of loans that will default based on individual loan attributes, the most significant of which are refreshed LTV or CLTV, and borrower credit score as well as vintage and geography, all of which are further broken down into current delinquency status. Additionally, we incorporate the delinquency status of underlying first-lien loans on our junior-lien home equity portfolio in our allowance process. Incorporating refreshed LTV and CLTV into our probability of default allows us to factor the impact of changes in home prices into our allowance for loan and lease losses. These loss forecast models are updated on a quarterly basis to incorporate information reflecting the current economic environment. As of June 30, 2012, the loss forecast process resulted in reductions in the allowance for all major consumer portfolios.

The allowance for commercial loan and lease losses is established by product type after analyzing historical loss experience by internal risk rating, current economic conditions, industry performance trends, geographic and obligor concentrations within each portfolio and any other pertinent information. The statistical models for commercial loans are generally updated annually and utilize our historical database of actual defaults and other data. The loan risk ratings and composition of the commercial portfolios are updated at least quarterly to incorporate the most recent data reflecting the current economic environment. For risk-rated commercial loans, we estimate the probability of default and the loss given default (LGD) based on our historical experience of defaults and credit losses. Factors considered when assessing the internal risk rating include the value of the underlying collateral, if applicable, the industry in which the obligor operates, the obligor's liquidity and other financial indicators, and other qualitative and qualitative factors relevant to the obligor's credit risk. When estimating the allowance for loan and lease losses, management relies not only on models derived from historical experience but also on its judgment in considering the effect on probable losses inherent in the portfolios due to the current macroeconomic environment and trends, inherent uncertainty in models and other qualitative factors. As of June 30, 2012, updates to the loan risk ratings and portfolio composition resulted in reductions in the allowance for all commercial portfolios.

Also included within this second component of the allowance for loan and lease losses and determined separately from the procedures outlined above are reserves that are maintained to cover uncertainties that affect our estimate of probable losses including domestic and global economic uncertainty, large single name defaults, significant events which could disrupt financial markets and model imprecision.

We monitor differences between estimated and actual incurred loan and lease losses. This monitoring process includes periodic assessments by senior management of loan and lease portfolios and the models used to estimate incurred losses in those portfolios.

Additions to, or reductions of, the allowance for loan and lease losses generally are recorded through charges or credits to the provision for credit losses. Credit exposures deemed to be uncollectible are charged against the allowance for loan and lease losses. Recoveries of previously charged off amounts are credited to the allowance for loan and lease losses.

The allowance for loan and lease losses for the consumer portfolio as presented in Table 64 was \$27.0 billion at June 30, 2012, a decrease of \$2.7 billion from December 31, 2011. This decrease was primarily due to improving economic conditions and improvement in delinquencies and bankruptcies in the U.S. credit card and unsecured consumer lending portfolios in *CBB* as well as lower levels of projected losses in the non-PCI home equity portfolio. With respect to the consumer PCI loan portfolios, updates to our projected cash flows resulted in a provision of \$6 million and \$493 million for the three and six months ended June 30, 2012, primarily due to our updated home price outlook. Reserve increases related to the consumer PCI loan portfolios in the three and six months ended June 30, 2011 were \$412 million and \$2.0 billion.

The allowance for loan and lease losses for the commercial portfolio as presented in Table 64 was \$3.3 billion at June 30, 2012, an \$835 million decrease from December 31, 2011. The decrease was driven by improvement in economic conditions impacting the core commercial portfolio.

The allowance for loan and lease losses as a percentage of total loans and leases outstanding was 3.43 percent at June 30, 2012 compared to 3.68 percent at December 31, 2011. The decrease in the ratio was primarily due to improved credit quality and economic conditions which led to the reduction in the allowance for credit losses discussed above. The June 30, 2012 and December 31, 2011 ratios above include the PCI loan portfolio. Excluding the PCI loan portfolio, the allowance for loan and lease losses as a percentage of total loans and leases outstanding was 2.50 percent at June 30, 2012 compared to 2.86 percent at December 31, 2011.

Table 63 presents a rollforward of the allowance for credit losses, which includes the allowance for loan and lease losses and the reserve for unfunded lending commitments, for the three and six months ended June 30, 2012 and 2011.

Table 63
Allowance for Credit Losses

	Three Months	Ended June	30	 Six Months I	Ended J	une 30
(Dollars in millions)	 2012	201	1	 2012		2011
Allowance for loan and lease losses, beginning of period	\$ 32,211	\$	39,843	\$ 33,783	\$	41,885
Loans and leases charged off						
Residential mortgage	(777)		(1,244)	(1,734)		(2,226)
Home equity	(973)		(1,332)	(2,004)		(2,614)
Discontinued real estate	(19)		(27)	(38)		(52)
U.S. credit card	(1,428)		(2,139)	(2,963)		(4,624)
Non-U.S. credit card	(223)		(498)	(484)		(949)
Direct/Indirect consumer	(308)		(552)	(686)		(1,292)
Other consumer	(61)		(56)	(129)		(111)
Total consumer charge-offs	(3,789)		(5,848)	(8,038)		(11,868)
U.S. commercial (1)	(360)		(440)	(685)		(893)
Commercial real estate	(230)		(299)	(434)		(641)
Commercial lease financing	(20)		(6)	(21)		(17)
Non-U.S. commercial	(12)		(14)	(13)		(114)
Total commercial charge-offs	(622)		(759)	(1,153)		(1,665)
Total loans and leases charged off	(4,411)		(6,607)	(9,191)		(13,533)
Recoveries of loans and leases previously charged off						
Residential mortgage	43		140	102		217
Home equity	81		69	155		172
Discontinued real estate	3		1	6		6
U.S. credit card	184		208	388		419
Non-U.S. credit card	88		69	146		118
Direct/Indirect consumer	127		186	279		401
Other consumer	12		13	24		28
Total consumer recoveries	538		686	1,100		1,361
U.S. commercial (2)	83		105	157		267
Commercial real estate	153		136	225		190
Commercial lease financing	6		14	16		24
Non-U.S. commercial	5		1	11		(2)
Total commercial recoveries	247		256	409		479
Total recoveries of loans and leases previously charged off	785		942	1,509		1,840
Net charge-offs	(3,626)		(5,665)	(7,682)		(11,693)
Provision for loan and lease losses	1,840		3,260	4,297		7,176
Other <sup>(3)</sup>	(137)		(126)	(110)		(56)
Allowance for loan and lease losses, June 30	30,288		37,312	30,288		37,312
Reserve for unfunded lending commitments, beginning of period	651		961	714		1,188
Provision for unfunded lending commitments	(67)		(5)	(106)		(107)
Other (4)	(10)		(59)	(34)		(184)
Reserve for unfunded lending commitments, June 30	574		897	574		897
Allowance for credit losses, June 30	\$ 30,862	\$	38,209	\$ 30,862	\$	38,209

<sup>(1)</sup> Includes U.S. small business commercial charge-offs of \$206 million and \$414 million for the three and six months ended June 30, 2012 compared to \$304 million and \$640 million for the same periods in 2011.

<sup>(2)</sup> Includes U.S. small business commercial recoveries of \$23 million and \$46 million for the three and six months ended June 30, 2012 compared to \$29 million and \$53 million for the same periods in 2011.

<sup>(3)</sup> Represents primarily the impacts of portfolio sales, deconsolidations and foreign currency translation adjustments.

<sup>(4)</sup> Represents primarily accretion of the Merrill Lynch purchase accounting adjustment and the impact of funding previously unfunded positions.

Table 63
Allowance for Credit Losses (continued)

	Three Months	Ended	June 30	Six Months l	Ended	June 30
(Dollars in millions)	2012		2011	 2012		2011
Loan and allowance ratios:						
Loans and leases outstanding at June 30 (5)	\$ 883,954	\$	931,660	\$ 883,954	\$	931,660
Allowance for loan and lease losses as a percentage of total loans and leases outstanding at June 30 $^{(5)}$	3.43 %		4.00%	3.43%		4.00%
Consumer allowance for loan and lease losses as a percentage of total consumer loans outstanding at June 30 (6)	4.70		5.04	4.70		5.04
Commercial allowance for loan and lease losses as a percentage of total commercial loans and leases outstanding at June 30 (7)	1.07		1.82	1.07		1.82
Average loans and leases outstanding (5)	\$ 891,185	\$	929,408	\$ 897,899	\$	932,352
Annualized net charge-offs as a percentage of average loans and leases outstanding (5)	1.64%		2.44%	1.72%		2.53%
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases at June 30 $^{(5,8)}$	127		135	127		135
Ratio of the allowance for loan and lease losses at June 30 to annualized net charge-offs	2.08		1.64	1.96		1.58
Amounts included in allowance for loan and lease losses that are excluded from nonperforming loans and leases at June 30 (9)	\$ 16,327	\$	19,935	\$ 16,327	\$	19,935
Allowance for loan and lease losses as a percentage of total nonperforming loans and lease excluding amounts included in the allowance for loan and lease losses that are excluded from nonperforming loans and leases at June 30 (9)	59%		63%	59%		63%
Loan and allowance ratios excluding purchased credit-impaired loans:						
Allowance for loan and lease losses as a percentage of total loans and leases outstanding at June 30 $^{(5)}$	2.50%		3.24%	2.50%		3.24%
Consumer allowance for loan and lease losses as a percentage of total consumer loans outstanding at June 30 (6)	3.32		3.95	3.32		3.95
Commercial allowance for loan and lease losses as a percentage of total commercial loans and leases outstanding at June 30 (7)	1.07		1.82	1.07		1.82
Annualized net charge-offs as a percentage of average loans and leases outstanding (5)	1.69		2.54	1.78		2.63
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases at June 30 $^{(5,8)}$	90		105	90		105
Ratio of the allowance for loan and lease losses at June 30 to annualized net charge-offs	1.46		1.28	1.38		1.23

<sup>(5)</sup> Outstanding loan and lease balances and ratios do not include loans accounted for under the fair value option. Loans accounted for under the fair value option were \$8.4 billion and \$9.6 billion at June 30, 2012 and 2011. Average loans accounted for under the fair value option were \$8.3 billion and \$8.7 billion for the three and six months ended June 30, 2012 compared to \$9.1 billion and \$6.4 billion for the same periods in 2011.

<sup>(6)</sup> Excludes consumer loans accounted for under the fair value option of \$1.2 billion and \$5.2 billion at June 30, 2012 and 2011

<sup>(7)</sup> Excludes commercial loans accounted for under the fair value option of \$7.2 billion and \$4.4 billion at June 30, 2012 and 2011.

 $<sup>^{(8)}</sup>$  For more information on our definition of nonperforming loans, see pages  $\,99\,$  and  $\,108.$ 

<sup>(9)</sup> Primarily includes amounts allocated to the U.S. credit card and unsecured consumer lending portfolios in CBB, PCI loans and the non-U.S. credit card portfolio in All Other.

For reporting purposes, we allocate the allowance for credit losses across products. However, the allowance is available to absorb any credit losses within the loan portfolio, without restriction. Table 64 presents our allocation by product type.

Table 64
Allocation of the Allowance for Credit Losses by Product Type

		June 30, 2012			December 31, 2011	
(Dollars in millions)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1)
Allowance for loan and lease losses						
Residential mortgage	\$ 5,899	19.48%	2.33 %	\$ 5,935	17.57%	2.26%
Home equity	11,994	39.60	10.16	13,094	38.76	10.50
Discontinued real estate	2,071	6.84	20.59	2,050	6.07	18.48
U.S. credit card	5,228	17.26	5.54	6,322	18.71	6.18
Non-U.S. credit card	777	2.57	5.79	946	2.80	6.56
Direct/Indirect consumer	875	2.89	1.05	1,153	3.41	1.29
Other consumer	144	0.47	5.59	148	0.44	5.50
Total consumer	26,988	89.11	4.70	 29,648	87.76	4.88
U.S. commercial (2)	2,016	6.66	1.02	 2,441	7.23	1.26
Commercial real estate	967	3.19	2.65	1,349	3.99	3.41
Commercial lease financing	80	0.26	0.37	92	0.27	0.42
Non-U.S. commercial	237	0.78	0.44	253	0.75	0.46
Total commercial (3)	3,300	10.89	1.07	4,135	12.24	1.33
Allowance for loan and lease losses	30,288	100.00%	3.43	33,783	100.00%	3.68
Reserve for unfunded lending commitments	574			714		
Allowance for credit losses (4)	\$ 30,862			\$ 34,497		

<sup>(1)</sup> Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option include residential mortgage loans of \$172 million and \$906 million and discontinued real estate loans of \$1.0 billion and \$1.3 billion at June 30, 2012 and December 31, 2011.

Commercial loans accounted for under the fair value option include U.S. commercial loans of \$1.9 billion and non-U.S. commercial loans of \$5.3 billion and \$4.4 billion at June 30, 2012 and December 31, 2011.

### Reserve for Unfunded Lending Commitments

In addition to the allowance for loan and lease losses, we also estimate probable losses related to unfunded lending commitments such as letters of credit, financial guarantees, unfunded bankers' acceptances and binding loan commitments, excluding commitments accounted for under the fair value option. Unfunded lending commitments are subject to the same assessment as funded loans, including estimates of probability of default and LGD. Due to the nature of unfunded commitments, the estimate of probable losses must also consider utilization. To estimate the portion of these undrawn commitments that is likely to be drawn by a borrower at the time of estimated default, analyses of the Corporation's historical experience are applied to the unfunded commitments to estimate the funded exposure at default (EAD). The expected loss for unfunded lending commitments is the product of the probability of default, the LGD and the EAD, adjusted for any qualitative factors including economic uncertainty and inherent imprecision in models

The reserve for unfunded lending commitments at June 30, 2012 was \$574 million, \$140 million lower than December 31, 2011 driven by improved credit quality in the unfunded portfolio and accretion of purchase accounting adjustments on acquired Merrill Lynch unfunded positions.

<sup>(2)</sup> Includes allowance for U.S. small business commercial loans of \$812 million and \$893 million at June 30, 2012 and December 31, 2011.

<sup>(3)</sup> Includes allowance for loan and lease losses for impaired commercial loans of \$422 million and \$545 million at June 30, 2012 and December 31, 2011.

<sup>(4)</sup> Includes \$9.0 billion and \$8.5 billion of valuation allowance presented with the allowance for credit losses related to PCI loans at June 30, 2012 and December 31, 2011.

### Market Risk Management

Market risk is the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions. This risk is inherent in the financial instruments associated with our operations and/or activities including loans, deposits, securities, short-term borrowings, long-term debt, trading account assets and liabilities, and derivatives. Market-sensitive assets and liabilities are generated through loans and deposits associated with our traditional banking business, customer and other trading operations, the ALM process, credit risk mitigation activities and mortgage banking activities. In the event of market volatility, factors such as underlying market movements and liquidity have an impact on the results of the Corporation. For additional information on our market risk management process, see pages 89 through 96 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K.

### **Trading Risk Management**

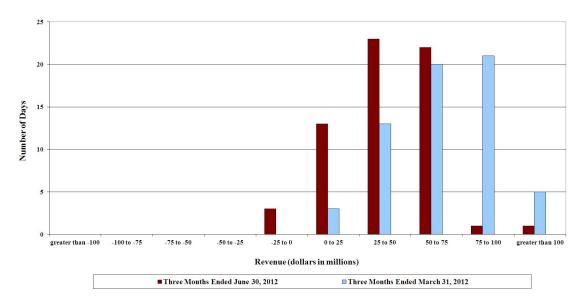
Trading-related revenues represent the amount earned from trading positions, including trading-related net interest income, which are taken in a diverse range of financial instruments and markets. Trading account assets and liabilities and derivative positions are reported at fair value. For more information on fair value, see *Note 15 – Fair Value Measurements* to the Consolidated Financial Statements. Trading-related revenues can be volatile and are largely driven by general market conditions and customer demand. Also, trading-related revenues are dependent on the volume and type of transactions, the level of risk assumed, and the volatility of price and rate movements at any given time within the ever-changing market environment.

The Global Markets Risk Committee (GMRC), chaired by the Global Markets Risk Executive, has been designated by ALMRC as the primary governance authority for global markets risk management including trading risk management. The GMRC's focus is to take a forward-looking view of the primary credit and market risks impacting *Global Markets* and prioritize those that need a proactive risk mitigation strategy. Market risks that impact businesses outside of *Global Markets* are monitored and governed by their respective governance authorities.

The GMRC monitors significant daily revenues and losses by business and the primary drivers of the revenues or losses. Thresholds are in place for each of our businesses in order to determine if the revenue or loss is considered to be significant for that business. If any of the thresholds are exceeded, an explanation of the variance is provided to the GMRC. The thresholds are developed in coordination with the respective risk managers to highlight those revenues or losses that exceed what is considered to be normal daily income statement volatility.

The histogram below is a graphic depiction of trading volatility and illustrates the daily level of trading-related revenue for thethree months ended June 30, 2012 compared to the three months ended March 31, 2012. During the three months ended June 30, 2012, positive trading-related revenue was recorded for 95 percent, or 60 of the 63 trading days of which 75 percent (47 days) were daily trading gains of over \$25 million and the largest loss was \$11 million. These results can be compared to the three months ended March 31, 2012, where positive trading-related revenue was recorded for 100 percent (62 days) of the trading days of which 95 percent (59 days) were daily trading gains of over \$25 million. There were no daily trading losses recorded during the three months ended March 31, 2012.

## Histogram of Daily Trading-related Revenue



To evaluate risk in our trading activities, we focus on the actual and potential volatility of individual positions as well as portfolios. VaR is a key statistic used to measure market risk. In order to manage day-to-day risks, VaR is subject to trading limits both for our overall trading portfolio and within individual businesses. All limit excesses are communicated to management for review.

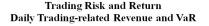
A VaR model simulates the value of a portfolio under a range of hypothetical scenarios in order to generate a distribution of potential gains and losses. VaR represents the worst loss the portfolio is expected to experience based on historical trends with a given level of confidence and depends on the volatility of the positions in the portfolio and on how strongly their risks are correlated. Within any VaR model, there are significant and numerous assumptions that will differ from company to company. In addition, the accuracy of a VaR model depends on the availability and quality of historical data for each of the positions in the portfolio. A VaR model may require additional modeling assumptions for new products that do not have extensive historical price data or for illiquid positions for which accurate daily prices are not consistently available.

A VaR model is an effective tool in estimating ranges of potential gains and losses on our trading portfolios. There are, however, many limitations inherent in a VaR model as it utilizes historical results over a defined time period to estimate future performance. Historical results may not always be indicative of future results and changes in market conditions or in the composition of the underlying portfolio could have a material impact on the accuracy of the VaR model. In order for the VaR model to reflect current market conditions, we update the historical data underlying our VaR model on a weekly basis and regularly review the assumptions underlying the model. Our VaR model utilizes three years of historical data. This time period was chosen to ensure that the VaR reflects both a broad range of market movements as well as being sensitive to recent changes in market volatility.

We continually review, evaluate and enhance our VaR model so that it reflects the material risks in our trading portfolio. Nevertheless, due to the limitations previously discussed, we have historically used the VaR model as only one of the components in managing our trading risk and also use other techniques such as stress testing and desk level limits. Periods of extreme market stress influence the reliability of these techniques to varying degrees.

The accuracy of the VaR methodology is reviewed by backtesting which compares the VaR results from historical data against the actual daily profit and loss. Graphic representation of the backtesting results with additional explanation of backtesting excesses are reported to the GMRC. Backtesting excesses occur when trading losses exceed VaR. Senior management reviews and evaluates the results of these tests. In periods of market stress, the GMRC members communicate daily to discuss losses and VaR limit excesses. As a result of this process, the businesses may selectively reduce risk. Where economically feasible, positions are sold or macroeconomic hedges are executed to reduce the exposure.

Our VaR model uses a historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99 percent confidence level. Statistically, this means that losses will exceed VaR, on average, one out of 100 trading days, or two to three times each year. The number of actual backtesting excesses observed is dependent on current market performance relative to historic market volatility. Actual losses did not exceed daily trading VaR in the twelve months ended June 30, 2012 or the twelve months ended June 30, 2011. The graph below shows daily trading-related revenue and VaR for the twelve months endedJune 30, 2012.



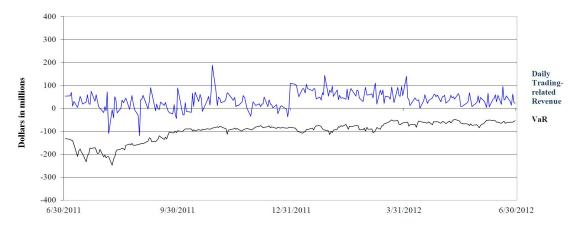


Table 65 presents average, high and low daily trading VaR for the three months ended June 30, 2012, March 31, 2012 and June 30, 2011, as well as average daily trading VaR for the six months ended June 30, 2012 and 2011.

Table 65
Trading Activities Market Risk VaR

	Three M	onths Ender 2012	d June 30,		ee Months E Iarch 31, 20			ee Months E une 30, 201		Six Mont Jun	hs Ended e 30
				. '						2012	2011
(Dollars in millions)	Average	High (1)	Low (1)	Average	High (1)	Low (1)	Average	High (1)	Low (1)	Average	Average
Foreign exchange	\$ 19.8	\$ 27.1	\$ 15.1	\$ 19.0	\$ 24.4	\$ 11.5	\$ 14.3	\$ 34.6	\$ 6.0	\$ 19.4	\$ 21.4
Interest rate	49.2	67.1	31.2	49.5	75.3	32.5	63.6	76.6	49.5	49.4	56.2
Credit	37.4	53.9	31.1	50.3	66.7	35.9	133.6	155.3	97.3	43.8	135.9
Real estate/mortgage	32.3	40.4	28.3	36.9	45.0	31.2	100.2	138.9	72.5	34.6	97.0
Equities	23.9	35.5	16.1	40.7	54.8	28.6	55.2	79.5	32.1	32.2	52.7
Commodities	11.9	15.2	7.2	13.1	16.6	8.4	23.7	33.8	15.9	12.5	23.8
Portfolio diversification	(112.0)	_	_	(125.4)	_	_	(161.4)	_	_	(118.7)	(180.3)
Total trading-related portfolio	\$ 62.5	\$ 85.5	\$ 48.5	\$ 84.1	\$ 114.5	\$ 50.1	\$ 229.2	\$ 318.6	\$ 140.9	\$ 73.2	\$ 206.7

<sup>(1)</sup> The high and low for the total portfolio may not equal the sum of the individual components as the highs or lows of the individual portfolios may have occurred on different trading days.

The \$22 million decrease in average VaR during the three months ended June 30, 2012 was primarily due to lower client activity during the period and is reflected primarily in the decreases in equities and credit where average VaR decreased \$17 million and \$13 million. These decreases were partially offset by areduction in portfolio diversification VaR of \$13 million.

Counterparty credit risk is an adjustment to the mark-to-market value of our derivative exposures to reflect the impact of the credit quality of counterparties on our derivative assets. Since counterparty credit exposure is not included in the VaR component of the regulatory capital allocation, we do not include it in our trading VaR, and it is therefore not included in the daily trading-related revenue illustrated in our histogram or used for backtesting.

## Trading Portfolio Stress Testing

Because the very nature of a VaR model suggests results can exceed our estimates, and is dependent on a limited lookback window, we also "stress test" our portfolio. Stress testing estimates the value change in our trading portfolio that may result from abnormal market movements. Various scenarios, categorized as either historical or hypothetical, are regularly run and reported for the overall trading portfolio and individual businesses. Historical scenarios simulate the impact of price changes that occurred during a set of extended historical market events. Generally, a 10-business-day window or longer, representing the most severe point during a crisis, is selected for each historical scenario. Hypothetical scenarios provide simulations of anticipated shocks from pre-defined market stress events. These stress events include shocks to underlying market risk variables which may be well beyond the shocks found in the historical data used to calculate VaR. As with the historical scenarios, the hypothetical scenarios are designed to represent a short-term market disruption. Scenarios are reviewed and updated as necessary in light of changing positions and new economic or political information. In addition to the value afforded by the results themselves, this information provides senior management with a clear picture of the trend of risk being taken given the relatively static nature of the shocks applied. Stress testing for the trading portfolio is also integrated with enterprise-wide stress testing and incorporated into the limits framework. A process has been in place to promote consistency between the scenarios used for the trading portfolio and those used for enterprise-wide stress testing. The scenarios used for enterprise-wide stress testing purposes differ from the typical trading portfolio scenarios in that they have a longer time horizon and the results are forecasted over multiple periods for use in consolidated capital and liquidity planning. For additional information on enterprise-wide stress testing

### **Interest Rate Risk Management for Nontrading Activities**

The following discussion presents net interest income excluding the impact of trading-related activities on net interest income.

Interest rate risk represents the most significant market risk exposure to our nontrading balance sheet. Interest rate risk is measured as the potential volatility in net interest income caused by changes in market interest rates. Client-facing activities, primarily lending and deposit-taking, create interest rate sensitive positions on our balance sheet.

We prepare forward-looking forecasts of net interest income. The baseline forecast takes into consideration expected future business growth, ALM positioning and the direction of interest rate movements as implied by the market-based forward curve. We then measure and evaluate the impact that alternative interest rate scenarios have on the baseline forecast in order to assess interest rate sensitivity under varied conditions. The net interest income forecast is frequently updated for changing assumptions and differing outlooks based on economic trends, market conditions and business strategies. Thus, we continually monitor our balance sheet position in an effort to maintain an acceptable level of exposure to interest rate changes.

The interest rate scenarios that we analyze incorporate balance sheet assumptions such as loan and deposit growth and pricing, changes in funding mix, product repricing and maturity characteristics, but do not include the impact of hedge ineffectiveness. Our overall goal is to manage interest rate risk so that movements in interest rates do not adversely affect net interest income and capital.

The spot and 12-month forward monthly rates used in our baseline forecasts at June 30, 2012 and December 31, 2011 are presented in Table 66.

# Table 66 Forward Rates

		June 30, 2012		Γ	December 31, 2011	
	Federal Funds	Three-month LIBOR	10-Year Swap	Federal Funds	Three-month LIBOR	10-Year Swap
Spot rates	0.25%	0.46%	1.78%	0.25%	0.58%	2.03%
12-month forward rates	0.25	0.55	2.04	0.25	0.75	2.29

Table 67 shows the pre-tax dollar impact to forecasted net interest income over the next twelve months from Instantaneous and December 31, 2011, resulting from instantaneous parallel and non-parallel shocks to the market-based forward curve. Periodically we evaluate the scenarios presented to ensure that they provide a comprehensive view of our interest rate risk exposure and are meaningful in the context of the current rate environment. Given the potential volatility in long end rates and our sensitivity to those rates, we have replaced gradual shocks previously reported with instantaneous shocks. For further discussion of net interest income excluding the impact of trading-related activities, see page 23.

Table 67
Estimated Net Interest Income Excluding Trading-related Net Interest Income

(Dollars in millions) Curve Change	Short Rate (bps)	Long Rate (bps)	June 30 2012	Γ	December 31 2011
Parallel shifts					
+100 bps instantaneous parallel shift	+100	+100	\$ 2,977	\$	2,883
-50 bps instantaneous parallel shift	-50	-50	(1,695)		(1,795)
Flatteners					
Short end instantaneous change	+100	_	1,268		979
Long end instantaneous change	<u> </u>	-50	(1,473)		(1,319)
Steepeners					
Short end instantaneous change	-50	_	(219)		(464)
Long end instantaneous change	_	+100	1,729		1,935

The sensitivity analysis in Table 67 assumes that we take no action in response to these rate shocks. Our net interest income was asset sensitive to a parallel move in interest rates at both June 30, 2012 and December 31, 2011. As part of our ALM activities, we use securities, residential mortgages, and interest rate and foreign exchange derivatives in managing interest rate sensitivity.

#### Securities

The securities portfolio is an integral part of our ALM positioning and is primarily comprised of debt securities including MBS and to a lesser extent U.S. Treasury, corporate, municipal and other debt securities. At June 30, 2012 and December 31, 2011, we held AFS debt securities with a fair value of\$300.0 billion and \$276.2 billion. During the three months ended June 30, 2012 and 2011, we purchased AFS debt securities of \$32.8 billion and \$36.4 billion, sold \$20.0 billion and \$29.1 billion, and had maturities and received paydowns of \$16.0 billion and \$11.0 billion. We realized \$400 million and \$899 million in net gains on sales of debt securities during thethree months ended June 30, 2012 and 2011. At June 30, 2012 and December 31, 2011, we held \$35.2 billion and \$35.3 billion of held-to-maturity securities.

During the six months ended June 30, 2012 and 2011, we purchased AFS debt securities of \$99.7 billion and \$59.8 billion, sold \$45.8 billion and \$40.0 billion, and had maturities and received paydowns of \$31.8 billion and \$28.7 billion. We realized \$1.2 billion and \$1.4 billion in net gains on sales of debt securities during thesix months ended June 30, 2012 and 2011.

Accumulated OCI included after-tax net unrealized gains of \$3.7 billion and \$1.6 billion on AFS debt securities and \$16 million and \$6.5 billion on AFS marketable equity securities at June 30, 2012 and 2011. For additional information on accumulated OCI, see *Note 12 – Accumulated Other Comprehensive Income (Loss)* to the Consolidated Financial Statements. The amount of pre-tax net unrealized gains on AFS debt securities increased \$2.3 billion and \$888 million during the three and six months ended June 30, 2012 to \$5.9 billion primarily due to the impact of lower interest rates. For additional information on our securities portfolio, see*Note 4 – Securities* to the Consolidated Financial Statements.

We recognized \$6 million and \$46 million of other-than-temporary impairment (OTTI) losses in earnings on AFS debt securities in the three and six months ended June 30, 2012 compared to \$45 million and \$133 million for the same periods in the prior year. The recognition of OTTI losses is based on a variety of factors, including the length of time and extent to which the market value has been less than amortized cost, the financial condition of the issuer of the security including credit ratings and any specific events affecting the operations of the issuer, underlying assets that collateralize the debt security, other industry and macroeconomic conditions, and our intent and ability to hold the security to recovery.

### Residential Mortgage Portfolio

At June 30, 2012 and December 31, 2011, our residential mortgage portfolio was\$252.6 billion and \$262.3 billion which excludes \$10.1 billion and \$11.1 billion in the discontinued real estate loan portfolio and \$1.2 billion and \$2.2 billion of consumer loans accounted for under the fair value option. For more information on consumer fair value option loans, see Consumer Portfolio Credit Risk Management – Consumer Loans Accounted for Under the Fair Value Optionon page 98. The \$9.7 billion decrease in the six months ended June 30, 2012 was due to new origination volume which was more than offset by paydowns, charge-offs and transfers to foreclosed properties.

#### Three Months Ended June 30, 2012 Compared to Three Months Ended June 30, 2011

There were \$7.9 billion in first-lien mortgages originated by CRES and GWIM, which we retained, compared to \$13.0 billion in the prior-year period. Additionally, we repurchased \$2.2 billion of delinquent FHA loans pursuant to our servicing agreements with GNMA and received paydowns of \$11.9 billion compared to repurchases of \$1.7 billion and paydowns of \$8.5 billion in the prior-year period. We securitized and retained \$21 million in loans during the current period compared to none in the prior-year period. There were no purchases of residential mortgages related to ALM activities during either period. We sold \$18 million and \$50 million of residential mortgages, all of which were originated residential mortgages. Gains recognized on securitizations completed during the current period and net gains on the sales of residential mortgages in both periods were minimal.

### Six Months Ended June 30, 2012 Compared to Six Months Ended June 30, 2011

There were \$16.2 billion in first-lien mortgages originated by CRES and GWIM, which we retained, compared to \$23.8 billion in the prior-year period. Additionally, we repurchased \$2.3 billion of delinquent FHA loans pursuant to our servicing agreements with GNMA and received paydowns of \$24.4 billion compared to repurchases of \$7.5 billion and paydowns of \$20.3 billion in the prior-year period. We securitized and retained \$21 million in loans during the current period compared to none in the prior-year period. Additionally, there were no purchases of residential mortgages related to ALM activities compared to \$72 million in the prior-year period. We sold \$37 million and \$73 million of residential mortgages, all of which were originated residential mortgages. Gains recognized on securitizations completed during the current period and net gains on the sales of residential mortgages in both periods were minimal.

#### Interest Rate and Foreign Exchange Derivative Contracts

Interest rate and foreign exchange derivative contracts are utilized in our ALM activities and serve as an efficient tool to manage our interest rate and foreign exchange risk. We use derivatives to hedge the variability in cash flows or changes in fair value on our balance sheet due to interest rate and foreign exchange components. For additional information on our hedging activities, see *Note 3 – Derivatives* to the Consolidated Financial Statements.

Our interest rate contracts are generally non-leveraged generic interest rate and foreign exchange basis swaps, options, futures and forwards. In addition, we use foreign exchange contracts, including cross-currency interest rate swaps, foreign currency forward contracts and options to mitigate the foreign exchange risk associated with foreign currency-denominated assets and liabilities.

Changes to the composition of our derivatives portfolio during thesix months ended June 30, 2012 reflect actions taken for interest rate and foreign exchange rate risk management. The decisions to reposition our derivatives portfolio are based upon the current assessment of economic and financial conditions including the interest rate and foreign currency environments, balance sheet composition and trends, and the relative mix of our cash and derivative positions.

Table 68 presents derivatives utilized in our ALM activities including those designated as accounting and economic hedging instruments and shows the notional amount, fair value, weighted-average receive-fixed and pay-fixed rates, expected maturity and estimated duration of our open ALM derivatives at June 30, 2012 and December 31, 2011. These amounts do not include derivative hedges on our MSRs.

Table 68
Asset and Liability Management Interest Rate and Foreign Exchange Contracts

							June 3	0, 201	2			
							Expected	Matu	ırity			
(Dollars in millions, average estimated duration in years)	Fair Value	Total		2012	2013		2014		2015	2016	<b>Thereafter</b>	Average Estimated Duration
Receive-fixed interest rate swaps(1, 2)	\$ 12,542											6.14
Notional amount		\$ 85,504	s	4,972	\$ 7,175	s	7,604	\$	10,263	\$ 11,362	\$ 44,128	
Weighted-average fixed-rate		4.30 %		2.16 %	4.06 %		3.79 %		4.07 %	3.98 %	4.81 %	
Pay-fixed interest rate swaps(1, 2)	(8,529)											13.51
Notional amount		\$ 42,392	s	_	\$ 466	s	1,230	\$	3,520	\$ 1,025	\$ 36,151	
Weighted-average fixed-rate		3.32 %		-%	3.78 %		1.65 %		2.23 %	1.65 %	3.53 %	
Same-currency basis swaps (3)	67											
Notional amount		\$ 247,556	s	20,547	\$ 75,415	s	61,550	\$	23,676	\$ 23,017	\$ 43,351	
Foreign exchange basis swaps (2, 4, 5)	702											
Notional amount		216,712		27,716	40,015		47,978		25,586	15,494	59,923	
Option products (6)	(1,356)											
Notional amount (7)		7,198		_	2,950		600		300	_	3,348	
Foreign exchange contracts (2, 5, 8)	3,979											
Notional amount (7)		54,433		19,832	6,728		9,762		2,034	2,327	13,750	
Futures and forward rate contracts	_											
Notional amount (7)		1,760		1,760	_		_		_	_	_	
Net ALM contracts	\$ 7,405											

					Decembe	r 31, 2	2011			
					Expected	Matu	ırity			
(Dollars in millions, average estimated duration in years)	Fair Value	Total	2012	2013	2014		2015	2016	Thereafter	Average Estimated Duration
Receive-fixed interest rate swaps(1, 2)	\$ 13,989									5.99
Notional amount		\$ 105,938	\$ 22,422	\$ 8,144	\$ 7,604	\$	10,774	\$ 11,660	\$ 45,334	
Weighted-average fixed-rate		4.09%	2.65%	3.70%	3.79%		4.01%	3.96%	4.98%	
Pay-fixed interest rate swaps(1, 2)	(13,561)									12.17
Notional amount		\$ 77,985	\$ 2,150	\$ 1,496	\$ 1,750	\$	15,026	\$ 8,951	\$ 48,612	
Weighted-average fixed-rate		3.29%	1.45 %	2.68%	1.80%		2.35%	3.13 %	3.76%	
Same-currency basis swaps (3)	61									
Notional amount		\$ 222,641	\$ 44,898	\$ 83,248	\$ 35,678	\$	14,134	\$ 17,113	\$ 27,570	
Foreign exchange basis swaps (2, 4, 5)	3,409									
Notional amount		262,428	60,359	49,161	55,111		20,401	43,360	34,036	
Option products (6)	(1,875)									
Notional amount (7)		10,413	1,500	2,950	600		300	458	4,605	
Foreign exchange contracts (2, 5, 8)	2,522									
Notional amount (7)		52,328	20,470	3,556	10,165		2,071	2,603	13,463	
Futures and forward rate contracts	153									
Notional amount (7)		12,160	12,160	_			_	_	_	
Net ALM contracts	\$ 4,698									

<sup>(1)</sup> At June 30, 2012 and December 31, 2011, the receive-fixed interest rate swap notional amounts that represented forward starting swaps and which will not be effective until their respective contractual start dates tota \( \) 2626 million and \( \) 1.7 billion. The forward starting pay-fixed swap positions at June 30, 2012 and December 31, 2011 were \( \) 520 million and \( \) 8.8 billion.

<sup>(2)</sup> Does not include basis adjustments on either fixed-rate debt issued by the Corporation or AFS debt securities which are hedged using derivatives designated as fair value hedging instruments that substantially offset the fair values of these derivatives.

<sup>(3)</sup> At June 30, 2012 and December 31, 2011, the notional amount of same-currency basis swaps consisted o\$247.6 billion and \$222.6 billion in both foreign currency and U.S. dollar-denominated basis swaps in which both sides of the swap are in the same currency.

<sup>(4)</sup> Foreign exchange basis swaps consisted of cross-currency variable interest rate swaps used separately or in conjunction with receive-fixed interest rate

<sup>(5)</sup> Does not include foreign currency translation adjustments on certain non-U.S. debt issued by the Corporation that substantially offset the fair values of these derivatives.

<sup>(6)</sup> The notional amount of option products of \$7.2 billion at June 30, 2012 were comprised of \$17 million in purchased caps/floors and \$7.2 billion in swaptions. Option products of \$10.4 billion at December 31, 2011 were comprised of \$30 million in purchased caps/floors and \$10.4 billion in swaptions.

<sup>(7)</sup> Reflects the net of long and short

<sup>(8)</sup> The notional amount of foreign exchange contracts of \$54.4 billion at June 30, 2012 was comprised of \$35.9 billion in foreign currency-denominated and cross-currency receive-fixed swaps\$432 million in foreign currency-denominated pay-fixed swaps, and \$18.9 billion in the foreign currency-denominated and cross-currency receive-fixed swaps\$647 million in foreign currency-denominated pay-fixed swaps and \$12.4 billion in reforeign currency-denominated pay-fixed swaps and \$12.4 billion in reforeign currency-denominated and cross-currency receive-fixed swaps\$647 million in foreign currency-denominated pay-fixed swaps and \$12.4 billion in reforeign currency-forward rate contracts.

We use interest rate derivative instruments to hedge the variability in the cash flows of our assets and liabilities and other forecasted transactions (collectively referred to as cash flow hedges). The net losses on both open and terminated derivative instruments recorded in accumulated OCI, net-of-tax, were \$3.5 billion and \$3.8 billion at June 30, 2012 and December 31, 2011. These net losses are expected to be reclassified into earnings in the same period as the hedged cash flows affect earnings and will decrease income or increase expense on the respective hedged cash flows. Assuming no change in open cash flow derivative hedge positions and no changes in prices or interest rates beyond what is implied in forward yield curves at June 30, 2012, the pre-tax net losses are expected to be reclassified into earnings as follows: \$1.3 billion, or 24 percent, within the next year, 57 percent in years two through five, and 12 percent in years six through ten, with the remaining seven percent thereafter. For more information on derivatives designated as cash flow hedges, see *Note 3 – Derivatives* to the Consolidated Financial Statements.

We hedge our net investment in non-U.S. operations determined to have functional currencies other than the U.S. dollar using forward foreign exchange contracts that typically settle in less than 180 days, cross-currency basis swaps, foreign exchange options and foreign currency-denominated debt. We recorded after-tax gains on derivatives and foreign currency-denominated debt in accumulated OCI associated with net investment hedges which were offset by losses on our net investments in consolidated non-U.S. entities at June 30, 2012.

### Mortgage Banking Risk Management

We originate, fund and service mortgage loans, which subject us to credit, liquidity and interest rate risks, among others. We determine whether loans will be HFI or held-for-sale at the time of commitment and manage credit and liquidity risks by selling or securitizing a portion of the loans we originate.

Interest rate risk and market risk can be substantial in the mortgage business. Fluctuations in interest rates drive consumer demand for new mortgages and the level of refinancing activity, which in turn, affects total origination and service fee income. Typically, a decline in mortgage interest rates will lead to an increase in mortgage originations and fees and a decrease in the value of the MSRs driven by higher prepayment expectations. Hedging the various sources of interest rate risk in mortgage banking is a complex process that requires complex modeling and ongoing monitoring. IRLCs and the related residential first mortgage LHFS are subject to interest rate risk between the date of the IRLC and the date the loans are sold to the secondary market. To hedge interest rate risk, we utilize forward loan sale commitments and other derivative instruments including purchased options. These instruments are used as economic hedges of IRLCs and residential first mortgage LHFS. At June 30, 2012 and December 31, 2011, the notional amounts of derivatives economically hedging the IRLCs and residential first mortgage LHFS were \$40.0 billion and \$14.7 billion.

MSRs are nonfinancial assets created when the underlying mortgage loan is sold to investors and we retain the right to service the loan. We use certain derivatives such as interest rate options, interest rate swaps, forward settlement contracts and Eurodollar futures, as well as MBS and U.S. Treasuries as economic hedges of MSRs. The notional amounts of the derivative contracts and other securities designated as economic hedges of MSRs were \$2.7 trillion and \$41.3 billion at June 30, 2012 and \$2.6 trillion and \$46.3 billion at December 31, 2011. For the three and six months ended June 30, 2012, we recorded gains in mortgage banking income of \$1.8 billion and \$1.3 billion related to the change in fair value of these economic hedges compared to gains of \$1.5 billion and \$1.3 billion for the same periods in the prior year. For additional information on MSRs, see *Note 18 – Mortgage Servicing Rights* to the Consolidated Financial Statements and for more information on mortgage banking income, see *CRES* on page 36.

## **Compliance Risk Management**

Compliance risk arises from the failure to adhere to laws, rules, regulations, and internal policies and procedures. Compliance risk can expose the Corporation to reputational risks as well as fines, civil money penalties or payment of damages and can lead to diminished business opportunities and diminished ability to expand key operations. Compliance is at the core of the Corporation's culture and is a key component of risk management discipline.

The Global Compliance organization is responsible for driving a culture of compliance; establishing compliance program standards and policies; executing, monitoring and testing of business controls; performing risk assessments on the businesses' adherence to laws, rules and standards as well as effectiveness of business controls; delivering compliance risk reporting; and supporting the identification, escalation and reporting of emerging and existing compliance risks and for overseeing remediation of compliance risks and issues executed by the businesses. Global Compliance is also responsible for facilitating processes to effectively manage regulatory changes and build constructive relationships with regulators.

The Board provides oversight of compliance risks through its Audit Committee.

## **Operational Risk Management**

The Corporation defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk may occur anywhere in the Corporation, not solely in operations functions, and its effects may extend beyond financial losses. Operational risk includes legal risk. Successful operational risk management is particularly important to diversified financial services companies because of the nature, volume and complexity of the financial services business. Global banking guidelines and country-specific requirements for managing operational risk were established in Basel 2 which requires that the Corporation has internal operational risk management processes to assess and measure operational risk exposure and to set aside appropriate capital to address those exposures.

We approach operational risk management from two perspectives to best manage operational risk within the structure of the Corporation: (1) at the enterprise level to provide independent, integrated management of operational risk across the organization, and (2) at the business and enterprise control function levels to address operational risk in revenue producing and non-revenue producing units. A sound internal governance structure enhances the effectiveness of the Corporation's Operational Risk Management Program and is accomplished at the enterprise level through formal oversight by the Board, the Chief Risk Officer and a variety of management committees and risk oversight groups aligned to the Corporation's overall risk governance framework and practices. Of these, the Compliance and Operational Risk Committee (CORC) oversees the Corporation's policies and processes for sound operational management. The CORC also serves as an escalation point for critical operational risk matters within the Corporation. The CORC reports operational risk activities to the Enterprise Risk Committee of the Board.

Within the Global Risk Management organization, the Corporate Operational Risk team develops and guides the strategies, policies, practices, controls and monitoring tools for assessing and managing operational risks across the organization and reports results to the businesses, enterprise control functions, senior management, governance committees and the Board.

The business and enterprise control functions are responsible for all the risks within their units, including operational risks. In addition to enterprise risk management tools such as loss reporting, scenario analysis, and risk and control self assessments, operational risk executives, working in conjunction with senior business executives, have developed key tools to help identify, measure, mitigate and monitor risk in each business and enterprise control function.

Independent review and challenge to the Corporation's overall operational risk management framework is performed by the Corporate Operational Risk Validation Team.

For more information on our operational risk management activities, see page96 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

# **Complex Accounting Estimates**

Our significant accounting principles, as described in *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K, are essential in understanding the Management's Discussion and Analysis of Financial Condition and Results of Operations. Many of our significant accounting principles require complex judgments to estimate the values of assets and liabilities. We have procedures and processes in place to facilitate making these judgments.

The more judgmental estimates impacting results for thesix months ended June 30, 2012 are summarized in the following discussion. We have identified and described the development of the variables most important in the estimation processes that involve mathematical models to derive the estimates. In many cases, there are numerous alternative judgments that could be used in the process of determining the inputs to the models. Where alternatives exist, we have used the factors that we believe represent the most reasonable value in developing the inputs. Actual performance that differs from our estimates of the key variables could impact our results of operations. Separate from the possible future impact to our results of operations from input and model variables, the value of our lending portfolio and market-sensitive assets and liabilities may change subsequent to the balance sheet date, often significantly, due to the nature and magnitude of future credit and market conditions. Such credit and market conditions may change quickly and in unforeseen ways and the resulting volatility could have a significant, negative effect on future operating results. These fluctuations would not be indicative of deficiencies in our models or inputs.

For additional information, see Complex Accounting Estimates on page 97 of the MD&A of the Corporation's 2011 Annual Report on Form 10-K

#### Level 3 Assets and Liabilities

Financial assets and liabilities whose values are based on valuation techniques that require inputs that are both unobservable and are significant to the overall fair value measurement are classified as Level 3 under the fair value hierarchy established in applicable accounting guidance. The Level 3 financial assets and liabilities include certain loans, MBS, ABS, CDOs and structured liabilities, as well as highly structured, complex or long-dated derivative contracts, private equity investments and consumer MSRs. The fair value of these Level 3 financial assets and liabilities is determined using pricing models, discounted cash flow methodologies or similar techniques for which the determination of fair value requires significant management judgment or estimation.

Table 69
Level 3 Asset and Liability Summary

			June 30, 2012			December 31, 2011	
(Dollars in millions)		Level 3 Fair Value	As a % of Total Level 3 Assets	As a % of Total Assets	Level 3 Fair Value	As a % of Total Level 3 Assets	As a % of Total Assets
Trading account assets	\$	10,263	25.22 %	0.47%	\$ 11,455	22.21%	0.54%
Derivative assets		11,397	28.01	0.53	14,366	27.85	0.67
AFS debt securities		5,816	14.29	0.27	8,012	15.53	0.38
All other Level 3 assets at fair value		13,220	32.48	0.61	17,744	34.41	0.83
Total Level 3 assets at fair value (1)	S	40,696	100.00%	1.88%	\$ 51,577	100.00%	2.42%

	Level 3 ir Value	As a % of Total Level 3 Liabilities	As a % of Total Liabilities	1	Level 3 Fair Value	As a % of Total Level 3 Liabilities	As a % of Total Liabilities
Derivative liabilities	\$ 6,796	72.85%	0.35%	\$	8,500	73.46%	0.45%
Long-term debt	2,388	25.60	0.12		2,943	25.43	0.15
All other Level 3 liabilities at fair value	145	1.55	0.01		128	1.11	0.01
Total Level 3 liabilities at fair value (1)	\$ 9,329	100.00%	0.48%	\$	11,571	100.00%	0.61%

<sup>(1)</sup> Level 3 total assets and liabilities are shown before the impact of counterparty netting related to our derivative positions.

During the three and six months ended June 30, 2012, we recognized net losses of \$419 million and \$345 million on Level 3 assets and liabilities. The net losses during the three months ended June 30, 2012 were primarily losses on MSRs partially offset by gains on net derivative assets. Unrealized losses on MSRs were primarily due to the impact of the decline in interest rates on forecasted prepayments. Unrealized gains on net derivative assets were primarily due to the impact of recording IRLCs. The net losses during the six months ended June 30, 2012 were primarily losses on MSRs, as described above, combined with trading losses on net derivative assets as a result of the tightening of counterparty spreads, partially offset by gains on net derivative assets within mortgage banking income as a result of the same factors described above in the three-month discussion. There were net unrealized gains of \$67 million in accumulated OCI on Level 3 assets and liabilities atJune 30, 2012. For additional information on the components of net realized and unrealized gains and losses during three and six months ended June 30, 2012, see *Note 15 - Fair Value Measurements* to the Consolidated Financial

Level 3 financial instruments, such as our consumer MSRs, may be economically hedged with derivatives classified as Level 1 or 2; therefore, gains or losses associated with Level 3 financial instruments may be offset by gains or losses associated with financial instruments classified in other levels of the fair value hierarchy. The Level 3 gains and losses recorded in earnings did not have a significant impact on our liquidity or capital resources.

We conduct a review of our fair value hierarchy classifications on a quarterly basis. Transfers into or out of Level 3 are made if the significant inputs used in the financial models measuring the fair values of the assets and liabilities became unobservable or observable, respectively, in the current marketplace. These transfers are considered to be effective as of the beginning of the quarter in which they occur. For additional information on the significant transfers into and out of Level 3 during the three and six months ended June 30, 2012, see *Note 15 – Fair Value Measurements* to the Consolidated Financial Statements.

# Representations and Warranties

The methodology used to estimate the liability for obligations under representations and warranties related to transfers of residential mortgage loans is a function of the representations and warranties given and considers a variety of factors. Depending upon the counterparty, these factors include actual defaults, estimated future defaults, historical loss experience, estimated home prices, other economic conditions, estimated probability that we will receive a repurchase request, including consideration of whether presentation thresholds will be met, number of payments made by the borrower prior to default and estimated probability that we will be required to repurchase a loan. It also considers other relevant facts and circumstances, such as bulk settlements and identity of the counterparty or type of counterparty, as appropriate. The estimate of the liability for obligations under representations and warranties is based upon currently available information, significant judgment, and a number of factors, including those set forth above, that are subject to change. Changes to any one of these factors could significantly impact the estimate of our liability.

The provision for representations and warranties may vary significantly each period as the methodology used to estimate the expense continues to be refined based on the level and type of repurchase requests presented, defects identified, the latest experience gained on repurchase requests and other relevant facts and circumstances. The estimated range of possible loss related to non-GSE representations and warranties exposure has been disclosed. For the GSE claims where we have established a representations and warranties liability as discussed in *Note 8 – Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements, an assumed simultaneous increase or decrease of 10 percent in estimated future defaults, loss severity and the net repurchase rate would result in an increase of approximately\$800 million or decrease of approximately \$700 million in the representations and warranties liability as of June 30, 2012. These sensitivities are hypothetical and are intended to provide an indication of the impact of a significant change in these key assumptions on the representations and warranties liability. In reality, changes in one assumption may result in changes in other assumptions, which may or may not counteract the sensitivity.

For additional information on representations and warranties, see Off-Balance Sheet Arrangements and Contractual Obligations – Representations and Warranties on page 56, as well as *Note 8 – Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements herein and *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

### Glossary

Alt-A Mortgage – A type of U.S. mortgage that, for various reasons, is considered riskier than A-paper, or "prime," and less risky than "subprime," the riskiest category. Alt-A interest rates, which are determined by credit risk, therefore tend to be between those of prime and subprime home loans. Typically, Alt-A mortgages are characterized by borrowers with less than full documentation, lower credit scores and higher LTVs.

Assets in Custody – Consist largely of custodial and non-discretionary trust assets excluding brokerage assets administered for clients. Trust assets encompass a broad range of asset types including real estate, private company ownership interest, personal property and investments.

**Assets Under Management (AUM)** – The total market value of assets under the investment advisory and discretion of *GWIM* which generate asset management fees based on a percentage of the assets' market values. AUM reflects assets that are generally managed for institutional, high net-worth and retail clients, and are distributed through various investment products including mutual funds, other commingled vehicles and separate accounts.

Carrying Value (with respect to loans) – The amount at which a loan is recorded on the balance sheet. For loans recorded at amortized cost, carrying value is the unpaid principal balance net of unamortized deferred loan origination fees and costs, and unamortized purchase premium or discount. For loans that are or have been on nonaccrual status, the carrying value is also reduced by any net charge-offs that have been recorded and the amount of interest payments applied as a reduction of principal under the cost recovery method. For PCI loans, the carrying value equals fair value upon acquisition adjusted for subsequent cash collections and yield accreted to date. For credit card loans, the carrying value also includes interest that has been billed to the customer. For loans classified as held-for-sale, carrying value is the lower of carrying value as described in the sentences above, or fair value. For loans for which we have elected the fair value option, the carrying value is fair value.

Client Brokerage Assets – Include client assets which are held in brokerage accounts. This includes non-discretionary brokerage and fee-based assets which generate brokerage income and asset management fee revenue.

Committed Credit Exposure – Includes any funded portion of a facility plus the unfunded portion of a facility on which the lender is legally bound to advance funds during a specified period under prescribed conditions.

Credit Derivatives – Contractual agreements that provide protection against a credit event on one or more referenced obligations. The nature of a credit event is established by the protection purchaser and protection seller at the inception of the transaction, and such events generally include bankruptcy or insolvency of the referenced credit entity, failure to meet payment obligations when due, as well as acceleration of indebtedness and payment repudiation or moratorium. The purchaser of the credit derivative pays a periodic fee in return for a payment by the protection seller upon the occurrence, if any, of such a credit event. A credit default swap is a type of a credit derivative.

Interest Rate Lock Commitment (IRLC) – Commitment with a loan applicant in which the loan terms, including interest rate and price, are guaranteed for a designated period of time subject to credit approval.

Letter of Credit – A document issued on behalf of a customer to a third party promising to pay the third party upon presentation of specified documents. A letter of credit effectively substitutes the issuer's credit for that of the customer.

Loan-to-value (LTV) – A commonly used credit quality metric that is reported in terms of ending and average LTV. Ending LTV is calculated as the outstanding carrying value of the loan at the end of the period divided by the estimated value of the property securing the loan. Estimated property values are primarily determined by utilizing the Case-Schiller Home Index, a widely used index based on data from repeat sales of single family homes. Case-Schiller indices are updated quarterly and are reported on a three-month or one-quarter lag. An additional metric related to LTV is combined loan-to-value (CLTV) which is similar to the LTV metric, yet combines the outstanding balance on the residential mortgage loan and the outstanding carrying value on the home equity loan or available line of credit, both of which are secured by the same property, divided by the estimated value of the property. A LTV of 100 percent reflects a loan that is currently secured by a property valued at an amount exactly equal to the carrying value or available line of the loan. Under certain circumstances, estimated values can also be determined by utilizing an automated valuation method (AVM) or Mortgage Risk Assessment Corporation (MRAC) index. An AVM is a tool that estimates the value of a property by reference to large volumes of market data including sales of comparable properties and price trends specific to the MSA in which the property being valued is located. The MRAC index is similar to the Case-Schiller Home Index in that it is an index that is based on data from repeat sales of single family homes and is reported on a lag.

Margin Receivables - An extension of credit secured by eligible securities in certain brokerage accounts.

Mortgage Servicing Right (MSR) – The right to service a mortgage loan when the underlying loan is sold or securitized. Servicing includes collections for principal, interest and escrow payments from borrowers and accounting for and remitting principal and interest payments to investors.

Net Interest Yield - Net interest income divided by average total interest-earning assets.

Nonperforming Loans and Leases – Includes loans and leases that have been placed on nonaccrual status, including nonaccruing loans whose contractual terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties (TDRs). Loans accounted for under the fair value option, PCI loans and LHFS are not reported as nonperforming loans and leases. Consumer credit card loans, business card loans, consumer loans not secured by real estate, and consumer loans secured by real estate, which include loans insured by the FHA and individually insured long-term credit protection agreements with FNMA and FHLMC (fully-insured loan portfolio), are not placed on nonaccrual status and are, therefore, not reported as nonperforming loans and leases.

**Purchased Credit-impaired (PCI) Loan** – A loan purchased as an individual loan, in a portfolio of loans or in a business combination with evidence of deterioration in credit quality since origination for which it is probable, upon acquisition, that the investor will be unable to collect all contractually required payments. These loans are recorded at fair value upon acquisition.

Subprime Loans – Although a standard industry definition for subprime loans (including subprime mortgage loans) does not exist, the Corporation defines subprime loans as specific product offerings for higher risk borrowers, including individuals with one or a combination of high credit risk factors, such as low FICO scores, high debt to income ratios and inferior payment history.

Super Senior CDO Exposure – Represents the most senior class of commercial paper or notes that are issued by CDO vehicles. These financial instruments benefit from the subordination of all other securities, including AAA-rated securities, issued by CDO vehicles.

Tier 1 Common Capital - Tier 1 capital less preferred stock, qualifying trust preferred securities, hybrid securities and qualifying noncontrolling interest in subsidiaries.

Troubled Debt Restructurings (TDRs) – Loans whose contractual terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. Certain consumer loans for which a binding offer to restructure has been extended are also classified as TDRs. Concessions could include a reduction in the interest rate to a rate that is below market on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection. TDRs are generally reported as nonperforming loans and leases while on nonaccrual status. Nonperforming TDRs may be returned to accrual status when, among other criteria, payment in full of all amounts due under the restructured terms is expected and the borrower has demonstrated a sustained period of repayment performance, typically six months. TDRs that are on accrual status are reported as performing TDRs through the end of the calendar year in which the restructuring occurred or the year in which they are returned to accrual status. In addition, if accruing TDRs bear less than a market rate of interest at the time of modification, they are reported as performing TDRs throughout their remaining lives unless and until they cease to perform in accordance with their modified contractual terms, at which time they would be placed on nonaccrual status and reported as nonperforming TDRs.

Value-at-Risk (VaR) — VaR represents the worst loss a portfolio is expected to experience based on historical trends with a given level of confidence, and depends on the volatility of the positions in the portfolio and on how strongly their risks are correlated. A VaR model is an effective tool in estimating ranges of potential gains and losses on our trading portfolios and is a key statistic used to measure and manage market risk.

## Acronyms

ABS Asset-backed securities
AFS Available-for-sale

ALM Asset and liability management
ALMRC Asset Liability Market Risk Committee

ARM Adjustable-rate mortgage
CDO Collateralized debt obligation
CLO Collateralized loan obligation

CMBS Commercial mortgage-backed securities
CORC Compliance and Operational Risk Committee

CRA Community Reinvestment Act
CRC Credit Risk Committee

DVA Debit valuation adjustment

EAD Exposure at default

EU European Union

FDIC Federal Deposit Insurance Corporation

FFIEC Federal Financial Institutions Examination Council

FHA Federal Housing Administration

FHLMC Freddie Mac

FICC Fixed income, currencies and commodities
FICO Fair Isaac Corporation (credit score)

FNMA Fannie Mae

FTE Fully taxable-equivalent

GAAP Accounting principles generally accepted in the United States of America

GNMA Government National Mortgage Association

GMRC Global Markets Risk Committee
GSE Government-sponsored enterprise

HFI Held-for-investment
HPI Home Price Index

**HUD** U.S. Department of Housing and Urban Development

IPO Initial public offering
LCR Liquidity Coverage Ratio
LGD Loss given default
LHFS Loans held-for-sale

LIBOR London InterBank Offered Rate

MBS Mortgage-backed securities

MD&A Management's Discussion and Analysis of Financial Condition and Results of Operations

MIMortgage insuranceMSAMetropolitan statistical areaNSFRNet Stable Funding Ratio

OCC Office of the Comptroller of the Currency

**OCI** Other comprehensive income

OTC Over-the-counter

OTTI Other-than-temporary impairment
PPI Payment protection insurance
RMBS Residential mortgage-backed securities

ROTE Return on average tangible shareholders' equity

SBLCs Standby letters of credit

SEC Securities and Exchange Commission

TLGP Temporary Liquidity Guarantee Program

VA U.S. Department of Veterans Affairs

# Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Market Risk Management on page 123 in the MD&A and the sections referenced therein for Quantitative and Qualitative Disclosures about Market Risk.

# **Item 4. CONTROLS AND PROCEDURES**

#### Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report and pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934 (Exchange Act), the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness and design of the Corporation's disclosure controls and procedures (as that term is defined in Rule 13a-15(e) of the Exchange Act). Based upon that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures were effective, as of the end of the period covered by this report, in recording, processing, summarizing and reporting information required to be disclosed by the Corporation in reports that it files or submits under the Exchange Act, within the time periods specified in the Securities and Exchange Commission's rules and forms.

## **Changes in Internal Controls**

There have been no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the three months ended June 30, 2012 that have materially affected or are reasonably likely to materially affect the Corporation's internal control over financial reporting.

# Part I. FINANCIAL INFORMATION

# **Item 1. FINANCIAL STATEMENTS**

**Bank of America Corporation and Subsidiaries** 

**Consolidated Statement of Income** 

	Three	e Months	Ended June 30	 Six Months l	Ended Ju	ine 30
(Dollars in millions, except per share information)	2012		2011	2012		2011
Interest income						
Loans and leases	s	9,744	\$ 11,320	\$ 19,917	\$	23,249
Debt securities		1,902	2,675	4,627		5,557
Federal funds sold and securities borrowed or purchased under agreements to resell		360	597	820		1,114
Trading account assets		1,246	1,538	2,598		3,164
Other interest income		740	918	1,491		1,886
Total interest income	1	13,992	17,048	29,453		34,970
Interest expense						
Deposits		519	843	1,068		1,682
Short-term borrowings		943	1,341	1,824		2,525
Trading account liabilities		448	627	925		1,254
Long-term debt		2,534	2,991	5,242		6,084
Total interest expense		4,444	5,802	9,059		11,545
Net interest income		9,548	11,246	20,394		23,425
Noninterest income						
Card income		1,578	1,967	3,035		3,795
Service charges		1,934	2,012	3,846		4,044
Investment and brokerage services		2,847	3,009	5,723		6,110
Investment banking income		1,146	1,684	2,363		3,262
Equity investment income		368	1,212	1,133		2,687
Trading account profits		1,764	2,091	3,839		4,813
Mortgage banking income (loss)		1,659	(13,196)	3,271		(12,566
Insurance income		127	400	67		1,013
Gains on sales of debt securities		400	899	1,152		1,445
Other income (loss)		603	1,957	(531)		2,218
Other-than-temporary impairment losses on available-for-sale debt securities:						
Total other-than-temporary impairment losses		(13)	(63)	(62)		(157
Less: Portion of other-than-temporary impairment losses recognized in other comprehensive income		7	18	16		24
Net impairment losses recognized in earnings on available-for-sale debt securities		(6)	(45)	(46)		(133
Total noninterest income	1	12,420	1,990	23,852		16,688
Total revenue, net of interest expense	2	21,968	13,236	44,246		40,113
Provision for credit losses		1,773	3,255	4,191		7,069
Noninterest expense						
Personnel		8,729	9,171	18,917		19,339
Occupancy		1,117	1,245	2,259		2,434
Equipment		546	593	1,157		1,199
Marketing		449	560	914		1,124
<u> </u>						
Professional fees		922	766	1,705		1,412
Amortization of intangibles		321	382	640		767
Data processing		692	643	1,548		1,338
Telecommunications		417	391	817		762
Other general operating		3,855	6,343	8,232		11,800
Goodwill impairment		_	2,603	_		2,603
Merger and restructuring charges			159			361
Total noninterest expense		17,048	22,856	36,189		43,139
Income (loss) before income taxes		3,147	(12,875)	3,866		(10,095
Income tax expense (benefit)		684	(4,049)	750		(3,318
Net income (loss)	\$	2,463	\$ (8,826)	\$ 3,116	\$	(6,777
Preferred stock dividends		365	301	690		611
Net income (loss) applicable to common shareholders	\$	2,098	\$ (9,127)	\$ 2,426	\$	(7,388
Per common share information						
Earnings (loss)	s	0.19	\$ (0.90)	\$ 0.23	\$	(0.73

Diluted earnings (loss)	0.19	(0.90)	0.22	(0.73)
Dividends paid	0.01	0.01	0.02	0.02
Average common shares issued and outstanding (in thousands)	10,775,695	10,094,928	10,714,881	10,085,479
Average diluted common shares issued and outstanding (in thousands)	11,556,011	10,094,928	11,509,945	10,085,479

See accompanying Notes to Consolidated Financial Statements.

# Bank of America Corporation and Subsidiaries Consolidated Statement of Comprehensive Income

	Three Months Ended June 30				Six Months Ended June 30			
(Dollars in millions)		2012		2011		2012		2011
Net income (loss)	\$	2,463	\$	(8,826)	\$	3,116	\$	(6,777)
Other comprehensive income, net-of-tax:								
Net change in available-for-sale debt and marketable equity securities		1,530		593		606		754
Net change in derivatives		(81)		(332)		301		(66)
Employee benefit plan adjustments		79		63		1,031		138
Net change in foreign currency translation adjustments		(32)		6		(1)		33
Other comprehensive income		1,496		330		1,937		859
Comprehensive income (loss)	s	3,959	\$	(8,496)	\$	5,053	\$	(5,918)

See accompanying Notes to Consolidated Financial Statements.

Dollars in millions)		June 30 2012	December 31 2011	
Assets				
Cash and cash equivalents	\$	123,717	\$	120,102
Time deposits placed and other short-term investments		22,350		26,004
Federal funds sold and securities borrowed or purchased under agreements to resell (includes \$94,687 and \$87,453 measured at fair value)		226,116		211,183
Trading account assets (includes \$102,458 and \$80,130 pledged as collateral)		204,725		169,319
Derivative assets		59,939		73,023
Debt securities:				
Available-for-sale (includes \$63,117 and \$69,021 pledged as collateral)		300,049		276,151
Held-to-maturity, at cost (fair value - \$35,994 and \$35,442; \$13,432 and \$24,009 pledged as collateral)		35,168		35,265
Total debt securities		335,217		311,416
Loans and leases (includes \$8,361 and \$8,804 measured at fair value and \$59,206 and \$73,463 pledged as collateral)		892,315		926,200
Allowance for loan and lease losses		(30,288)		(33,783)
Loans and leases, net of allowance		862,027		892,417
Premises and equipment, net		12,653		13,637
Mortgage servicing rights (includes \$5,708 and \$7,378 measured at fair value)		5,880		7,510
Goodwill		69,976		69,967
Intangible assets		7,335		8,021
Loans held-for-sale (includes \$10,187 and \$7,630 measured at fair value)		13,289		13,762
Customer and other receivables		71,458		66,999
Other assets (includes \$32,625 and \$37,084 measured at fair value)		146,172		145,686
Total assets	\$	2,160,854	\$	2,129,046

Assets of consolidated VIEs included in total assets above (isolated to settle the liabilities of the VIEs)

Trading account assets	\$ 8,499	\$ 8,595
Derivative assets	1,007	1,634
Loans and leases	128,386	140,194
Allowance for loan and lease losses	(4,074)	(5,066)
Loans and leases, net of allowance	124,312	135,128
Loans held-for-sale	2,163	1,635
All other assets	4,113	4,769
Total assets of consolidated VIEs	\$ 140,094	\$ 151,761

See accompanying Notes to Consolidated Financial Statements.

Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)			
(Dollars in millions)		June 30 2012	December 31 2011
Liabilities			
Deposits in U.S. offices:			
Noninterest-bearing	\$	343,308	\$ 332,228
Interest-bearing (includes \$2,874 and \$3,297 measured at fair value)		621,076	624,814
Deposits in non-U.S. offices:			
Noninterest-bearing		6,871	6,839
Interest-bearing		63,970	69,160
Total deposits		1,035,225	1,033,041
Federal funds purchased and securities loaned or sold under agreements to repurchase (includes \$48,663 and \$34,235 measured at fair value)		285,914	214,864
Trading account liabilities		77,458	60,508
Derivative liabilities		51,515	59,520
Commercial paper and other short-term borrowings (includes \$4,468 and \$6,558 measured at fair value)		39,019	35,698
Accrued expenses and other liabilities (includes \$17,509 and \$15,743 measured at fair value and \$574 and \$714 of reserve for unfunded lending commitments)	3	133,900	123,049
Long-term debt (includes \$48,345 and \$46,239 measured at fair value)		301,848	372,265
Total liabilities		1,924,879	1,898,945
Commitments and contingencies (Note 7 – Securitizations and Other Variable Interest Entities, Note 8 – Representations and Warranties Obligations and Corporate Guarantees and Note 10 – Commitments and Contingencies)  Shareholders' equity			
Preferred stock, \$0.01 par value; authorized — 100,000,000 shares; issued and outstanding — 3,685,410 and 3,689,084 shares		18,762	18,397
Common stock and additional paid-in capital, \$0.01 par value; authorized — 12,800,000,000 shares; issued and outstanding — 10,776,869,270 and 10,535,937,957 shares		158,001	156,621
Retained earnings		62,712	60,520
Accumulated other comprehensive income (loss)		(3,500)	(5,437)
Total shareholders' equity		235,975	230,101
Total liabilities and shareholders' equity	\$	2,160,854	\$ 2,129,046
Liabilities of consolidated VIEs included in total liabilities above			
Commercial paper and other short-term borrowings (includes \$1,408 and \$650 of non-recourse liabilities)	\$	4,449	\$ 5,777
Long-term debt (includes \$34,401 and \$44,976 of non-recourse debt)		38,456	49,054
All other liabilities (includes \$240 and \$225 of non-recourse liabilities)		1,161	1,116
Total liabilities of consolidated VIEs	\$	44,066	\$ 55,947

See accompanying Notes to Consolidated Financial Statements.

Bank of America Corporation and Subsidiaries Consolidated Statement of Changes in Shareholders' Equity

			Common Stock Paid-in			Accumulated Other		Total
(Dollars in millions, shares in thousands)	P	referred Stock	Shares	Amount	Retained Earnings	Comprehensive Income (Loss)	Other	Shareholders' Equity
Balance, December 31, 2010	\$	16,562	10,085,155	\$ 150,905	\$ 60,849	\$ (66)	\$ (2) \$	228,248
Net loss					(6,777)			(6,777)
Net change in available-for-sale debt and marketable equity securities						754		754
Net change in derivatives						(66)		(66)
Employee benefit plan adjustments						138		138
Net change in foreign currency translation adjustments						33		33
Dividends paid:								
Common					(207)			(207)
Preferred					(611)			(611)
Common stock issued under employee plans and related tax effects			48,035	662			1	663
Other							1	1
Balance, June 30, 2011	\$	16,562	10,133,190	\$ 151,567	\$ 53,254	\$ 793	\$ — \$	222,176
Balance, December 31, 2011	\$	18,397	10,535,938	\$ 156,621	\$ 60,520	\$ (5,437)	\$ <b>— \$</b>	230,101
Net income					3,116			3,116
Net change in available-for-sale debt and marketable equity securities						606		606
Net change in derivatives						301		301
Employee benefit plan adjustments						1,031		1,031
Net change in foreign currency translation adjustments						(1)		(1)
Dividends paid:								
Common					(232)			(232)
Preferred					(734)			(734)
Net issuance of preferred stock		661			(2)			659
Common stock issued in connection with exchanges of preferred stock and trust preferred securities		(296)	49,867	412	44			160
Common stock issued under employee plans and related tax effects			191,064	968				968
Balance, June 30, 2012	\$	18,762	10,776,869	\$ 158,001	\$ 62,712	\$ (3,500)	\$ <b>— \$</b>	235,975

See accompanying Notes to Consolidated Financial Statements.

Consolidated Statement of Cash Flows			
	 Six Months H	Inded Ju	ine 30
(Dollars in millions)	2012		2011
Operating activities			
Net income (loss)	\$ 3,116	\$	(6,777)
Reconciliation of net income (loss) to net cash provided by operating activities:			
Provision for credit losses	4,191		7,069
Goodwill impairment	_		2,603
Gains on sales of debt securities	(1,152)		(1,445)
Depreciation and premises improvements amortization	910		1,002
Amortization of intangibles	640		767
Deferred income taxes	159		(3,418)
Net (increase) decrease in trading and derivative instruments	(12,749)		4,716
Net (increase) decrease in other assets	(5,461)		19,340
Net increase in accrued expenses and other liabilities	9,835		9,556
Other operating activities, net	3,264		17,790
Net cash provided by operating activities	2,753		51,203
Investing activities			
Net decrease in time deposits placed and other short-term investments	3,654		6,142
Net increase in federal funds sold and securities borrowed or purchased under agreements to resell	(14,933)		(25,565)
Proceeds from sales of available-for-sale debt securities	46,974		41,422
Proceeds from paydowns and maturities of available-for-sale debt securities	31,757		28,729
Purchases of available-for-sale debt securities	(99,693)		(59,846)
	2,451		_
Proceeds from paydowns and maturities of held-to-maturity debt securities	, -		
Purchases of held-to-maturity debt securities	(2,608)		_
Proceeds from sales of loans and leases	686		1,517
Other changes in loans and leases, net	26,493		(8,147)
Net sales (purchases) of premises and equipment	74		(489)
Proceeds from sales of foreclosed properties	1,744		1,146
Other investing activities, net	(238)		(313)
Net cash used in investing activities	(3,639)		(15,404)
Financing activities			
Net increase in deposits	2,184		27,978
Net increase (decrease) in federal funds purchased and securities loaned or sold under agreements to repurchase	71,050		(5,838)
Net increase (decrease) in commercial paper and other short-term borrowings	2,718		(9,330)
Proceeds from issuance of long-term debt	14,181		16,959
Retirement of long-term debt	(85,134)		(53,929)
Proceeds from issuance of preferred stock	661		_
Cash dividends paid	(966)		(818)
Excess tax benefits on share-based payments	13		39
Other financing activities, net	59		_
Net cash provided by (used in) financing activities	4,766		(24,939)
Effect of exchange rate changes on cash and cash equivalents	(265)		240
Net increase in cash and cash equivalents	3,615		11,100
Cash and cash equivalents at January 1	120,102		108,427
	120,102		119,527

During the six months ended June 30, 2011, the Corporation entered into an agreement with Assured Guaranty Ltd. and subsidiaries which resulted in non-cash increases to loans of \$5.3 billion, other assets of \$504 million and long-term debt of \$5.8 billion.

See accompanying Notes to Consolidated Financial Statements.

# Bank of America Corporation and Subsidiaries Notes to Consolidated Financial Statements

# NOTE 1 – Summary of Significant Accounting Principles

Bank of America Corporation (collectively with its subsidiaries, the Corporation), a financial holding company, provides a diverse range of financial services and products throughout the U.S. and in certain international markets. The term "the Corporation" as used herein may refer to the Corporation individually, the Corporation and its subsidiaries, or certain of the Corporation's subsidiaries or affiliates.

The Corporation conducts its activities through banking and nonbanking subsidiaries. The Corporation operates its banking activities primarily under two charters: Bank of America, National Association (Bank of America, N.A. or BANA) and FIA Card Services, National Association (FIA Card Services, N.A.).

### Principles of Consolidation and Basis of Presentation

The Consolidated Financial Statements include the accounts of the Corporation and its majority-owned subsidiaries, and those variable interest entities (VIEs) where the Corporation is the primary beneficiary. Intercompany accounts and transactions have been eliminated. Results of operations of acquired companies are included from the dates of acquisition and for VIEs, from the dates that the Corporation became the primary beneficiary. Assets held in an agency or fiduciary capacity are not included in the Consolidated Financial Statements. The Corporation accounts for investments in companies for which it owns a voting interest and for which it has the ability to exercise significant influence over operating and financing decisions using the equity method of accounting or at fair value under the fair value option. These investments are included in other assets. Equity method investments are subject to impairment testing and the Corporation's proportionate share of income or loss is included in equity investment income.

The preparation of the Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect reported amounts and disclosures. Realized results could differ from those estimates and assumptions.

The Corporation's Annual Report on Form 10-K for the year ended December 31, 2011 as supplemented by a Current Report on Form 8-K filed on May 4, 2012 to reflect reclassified business segment information is referred to herein as the 2011 Annual Report on Form 10-K. These unaudited Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. The nature of the Corporation's business is such that the results of any interim period are not necessarily indicative of results for a full year. In the opinion of management, all adjustments, which consist of normal recurring adjustments necessary for a fair statement of the interim period results have been made. The Corporation evaluates subsequent events through the date of filing with the Securities and Exchange Commission (SEC). Certain prior period amounts have been reclassified to conform to current period presentation.

### New Accounting Pronouncements

Effective January 1, 2012, the Corporation adopted amendments to the fair value accounting guidance. The amendments clarify the application of the highest and best use, and valuation premise concepts, preclude the application of "blockage factors" in the valuation of all financial instruments and include criteria for applying the fair value measurement principles to portfolios of financial instruments. The amendments also prescribe additional disclosures for Level 3 fair value measurements and financial instruments not carried at fair value. The adoption of this guidance did not have a material impact on the Corporation's consolidated financial position or results of operations. For the new disclosures, see *Note 15 – Fair Value Measurements* and *Note 17 – Fair Value of Financial Instruments*.

Effective January 1, 2012, the Corporation adopted new accounting guidance on the presentation of comprehensive income in financial statements. The Corporation adopted the new guidance by reporting the components of comprehensive income in two separate but consecutive statements. For the new statement and related information, see the Consolidated Statement of Comprehensive Income and Note 12 – Accumulated Other Comprehensive Income (Loss).

Effective January 1, 2013, the Corporation will be required to retrospectively adopt new accounting guidance requiring additional disclosures on the effect of netting arrangements on an entity's financial position. The disclosures primarily relate to derivatives and securities financing agreements that are either offset on the balance sheet under existing accounting guidance or are subject to a legally enforceable master netting or similar agreement. This new guidance addresses only disclosures, and accordingly will have no impact on the Corporation's consolidated financial position or results of operations.

All significant accounting policies are discussed either in Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K or included in the Notes herein listed below.

Note 3 - Derivatives

Note 7 – Securitizations and Other Variable Interest Entities

Note~9-Goodwill~and~Intangible~Assets

Note 10 - Commitments and Contingencies

Note 11 - Shareholders' Equity

Note 13 – Earnings Per Common Share

Note 14 - Pension, Postretirement and Certain Compensation Plans

Note 15 – Fair Value Measurements

Note 18 – Mortgage Servicing Rights

Note 19 - Business Segment Information

# NOTE 2 - Trading Account Assets and Liabilities

The table below presents the components of trading account assets and liabilities atJune 30, 2012 and December 31, 2011.

(Dollars in millions)	June 30 2012	De	2011
Trading account assets			
U.S. government and agency securities (1)	\$ 76,234	\$	52,613
Corporate securities, trading loans and other	32,089		36,571
Equity securities	29,518		23,674
Non-U.S. sovereign debt	51,279		42,946
Mortgage trading loans and asset-backed securities	15,605		13,515
Total trading account assets	\$ 204,725	\$	169,319
Trading account liabilities			
U.S. government and agency securities	\$ 23,959	\$	20,710
Equity securities	25,016		14,594
Non-U.S. sovereign debt	19,137		17,440
Corporate securities and other	9,346		7,764
Total trading account liabilities	\$ 77,458	\$	60,508

<sup>(1)</sup> Includes \$26.5 billion and \$27.3 billion of government-sponsored enterprise obligations at June 30, 2012 and December 31,

# **NOTE 3 – Derivatives**

# **Derivative Balances**

Derivatives are entered into on behalf of customers, for trading, as economic hedges or as qualifying accounting hedges. For additional information on the Corporation's derivatives and hedging activities, see *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. The following tables identify derivative instruments included on the Corporation's Consolidated Balance Sheet in derivative assets and liabilities at June 30, 2012 and December 31, 2011. Balances are presented on a gross basis, prior to the application of counterparty and cash collateral netting. Total derivative assets and liabilities are adjusted on an aggregate basis to take into consideration the effects of legally enforceable master netting agreements and have been reduced by the cash collateral received or paid.

					Ju	ne 30, 2012					
			Gross	Derivative Ass	ets		Gı	ross D	erivative Liabil	lities	
(Dollars in billions)	Contract/ Notional (1)	Trading Derivatives and Economic Hedges		Qualifying Accounting Hedges		Total	Trading Derivatives and Economic Hedges		Qualifying Accounting Hedges		Total
Interest rate contracts											
Swaps	\$ 37,046.1	\$ 1,233.9	\$	14.4	\$	1,248.3	\$ 1,219.4	\$	8.0	\$	1,227.4
Futures and forwards	12,434.5	2.9		_		2.9	3.0		_		3.0
Written options	2,334.1	_		_		_	115.0		_		115.0
Purchased options	2,255.8	115.8		_		115.8	_		_		_
Foreign exchange contracts											
Swaps	2,476.6	44.0		1.9		45.9	54.1		2.3		56.4
Spot, futures and forwards	2,828.9	30.1		0.8		30.9	31.2		0.3		31.5
Written options	461.5	_		_		_	7.4		_		7.4
Purchased options	376.8	7.2		_		7.2	_		_		_
<b>Equity contracts</b>											
Swaps	109.4	2.0		_		2.0	2.1		_		2.1
Futures and forwards	56.0	1.4		_		1.4	1.4		_		1.4
Written options	306.4	_		_		_	19.9		_		19.9
Purchased options	295.3	19.9		_		19.9	_		_		_
Commodity contracts											
Swaps	85.4	4.7		0.1		4.8	6.3		_		6.3
Futures and forwards	643.4	6.2		_		6.2	3.8		_		3.8
Written options	177.4	_		_		_	9.3		_		9.3
Purchased options	175.6	8.8		_		8.8	_		_		_
Credit derivatives											
Purchased credit derivatives:											
Credit default swaps	1,647.1	63.0		_		63.0	15.2		_		15.2
Total return swaps/other	36.4	2.5		_		2.5	2.7		_		2.7
Written credit derivatives:											
Credit default swaps	1,591.2	15.9		_		15.9	58.2		_		58.2
Total return swaps/other	55.2	0.6		_		0.6	0.6		_		0.6
Gross derivative assets/liabilities		\$ 1,558.9	\$	17.2	\$	1,576.1	\$ 1,549.6	\$	10.6	\$	1,560.2
Less: Legally enforceable master netting agreements						(1,456.9)					(1,456.9)
Less: Cash collateral received/paid						(59.3)					(51.8)
Total derivative assets/liabilities					\$	59.9	_			\$	51.5

<sup>(1)</sup> Represents the total contract/notional amount of derivative assets and liabilities outstanding.

December 31, 2011

				Gross :	Derivative As	sets		G	ross D	erivative Liabili	ities	
(Dollars in billions)	Contract/ Notional (1)	Der Ec	rading rivatives and conomic Hedges		Qualifying Accounting Hedges		Total	Trading Derivatives and Economic Hedges		Qualifying Accounting Hedges		Total
Interest rate contracts												
Swaps	\$ 40,473.7	\$	1,490.7	\$	15.9	\$	1,506.6	\$ 1,473.0	\$	12.3	\$	1,485.3
Futures and forwards	12,105.8		2.9		0.2		3.1	3.4		_		3.4
Written options	2,534.0		_		_		_	117.8		_		117.8
Purchased options	2,467.2		120.0		_		120.0	_		_		_
Foreign exchange contracts												
Swaps	2,381.6		48.3		2.6		50.9	58.9		2.2		61.1
Spot, futures and forwards	2,548.8		37.2		1.3		38.5	39.2		0.3		39.5
Written options	368.5		_		_		_	9.4		_		9.4
Purchased options	341.0		9.0		_		9.0	_		_		_
<b>Equity contracts</b>												
Swaps	75.5		1.5		_		1.5	1.7		_		1.7
Futures and forwards	52.1		1.8		_		1.8	1.5		_		1.5
Written options	367.1		_		_		_	17.7		_		17.7
Purchased options	360.2		19.6		_		19.6	_		_		_
Commodity contracts												
Swaps	73.8		4.9		0.1		5.0	5.9		_		5.9
Futures and forwards	470.5		5.3		_		5.3	3.2		_		3.2
Written options	142.3		_		_		_	9.5		_		9.5
Purchased options	141.3		9.5		_		9.5	_		_		_
Credit derivatives												
Purchased credit derivatives:												
Credit default swaps	1,944.8		95.8		_		95.8	13.8		_		13.8
Total return swaps/other	17.5		0.6		_		0.6	0.3		_		0.3
Written credit derivatives:												
Credit default swaps	1,885.9		14.1		_		14.1	90.5		_		90.5
Total return swaps/other	17.8		0.5		_		0.5	0.7		_		0.7
Gross derivative assets/liabilities		\$	1,861.7	\$	20.1	\$	1,881.8	\$ 1,846.5	\$	14.8	\$	1,861.3
Less: Legally enforceable master netting agreements							(1,749.9)					(1,749.9)
Less: Cash collateral received/paid							(58.9)					(51.9)
Total derivative assets/liabilities						\$	73.0				\$	59.5

<sup>(1)</sup> Represents the total contract/notional amount of derivative assets and liabilities outstanding.

# ALM and Risk Management Derivatives

The Corporation's asset and liability management (ALM) and risk management activities include the use of derivatives to mitigate risk to the Corporation including derivatives designated as qualifying accounting hedges and economic hedges. Interest rate, foreign exchange, equity, commodity and credit contracts are utilized in the Corporation's ALM and risk management activities.

The Corporation maintains an overall interest rate risk management strategy that incorporates the use of interest rate contracts, which are generally non-leveraged generic interest rate and basis swaps, options, futures and forwards, to minimize significant fluctuations in earnings that are caused by interest rate volatility. The Corporation's goal is to manage interest rate sensitivity and volatility so that movements in interest rates do not significantly adversely affect earnings or capital. As a result of interest rate fluctuations, hedged fixed-rate assets and liabilities appreciate or depreciate in fair value. Gains or losses on the derivative instruments that are linked to the hedged fixed-rate assets and liabilities are expected to substantially offset this unrealized appreciation or depreciation.

Interest rate and market risk can be substantial in the mortgage business. Market risk is the risk that values of mortgage assets or revenues will be adversely affected by changes in market conditions such as interest rate movements. To hedge interest rate risk in mortgage banking production income, the Corporation utilizes forward loan sale commitments and other derivative instruments including purchased options and certain debt securities. The Corporation also utilizes derivatives such as interest rate options, interest rate swaps, forward settlement contracts and Eurodollar futures as economic hedges of the fair value of mortgage servicing rights (MSRs). For additional information on MSRs, see *Note 18 – Mortgage Servicing Rights*.

The Corporation uses foreign exchange contracts to manage the foreign exchange risk associated with certain foreign currency-denominated assets and liabilities, as well as the Corporation's investments in non-U.S. subsidiaries. Foreign exchange contracts, which include spot and forward contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date. Exposure to loss on these contracts will increase or decrease over their respective lives as currency exchange and interest rates fluctuate.

The Corporation enters into derivative commodity contracts such as futures, swaps, options and forwards as well as non-derivative commodity contracts to provide price risk management services to customers or to manage price risk associated with its physical and financial commodity positions. The non-derivative commodity contracts and physical inventories of commodities expose the Corporation to earnings volatility. Cash flow and fair value accounting hedges provide a method to mitigate a portion of this earnings volatility.

The Corporation purchases credit derivatives to manage credit risk related to certain funded and unfunded credit exposures. Credit derivatives include credit default swaps (CDS), total return swaps and swaptions. These derivatives are accounted for as economic hedges and changes in fair value are recorded in other income (loss).

# Derivatives Designated as Accounting Hedges

The Corporation uses various types of interest rate, commodity and foreign exchange derivative contracts to protect against changes in the fair value of its assets and liabilities due to fluctuations in interest rates, exchange rates and commodity prices (fair value hedges). The Corporation also uses these types of contracts and equity derivatives to protect against changes in the cash flows of its assets and liabilities, and other forecasted transactions (cash flow hedges). The Corporation hedges its net investment in consolidated non-U.S. operations determined to have functional currencies other than the U.S. dollar using forward exchange contracts, cross-currency basis swaps, and by issuing foreign currency-denominated debt (net investment hedges).

### Fair Value Hedges

The table below summarizes certain information related to fair value hedges for thethree and six months ended June 30, 2012 and 2011.

### Derivatives Designated as Fair Value Hedges

		TI	hree N	Months Ended J	une 3	30	5	Six M	Ionths Ended Ju	ne 3	)
Gains (losses)				2012					2012		
(Dollars in millions)	Der	ivative		Hedged Item		Hedge Ineffectiveness	 Derivative		Hedged Item		Hedge Ineffectiveness
Interest rate risk on long-term debt (1)	\$	1,410	\$	(1,644)	\$	(234)	\$ 409	\$	(880)	\$	(471)
Interest rate and foreign currency risk on long-term debt (1)		(894)		785		(109)	(739)		612		(127)
Interest rate risk on AFS securities (2)		(3,890)		3,769		(121)	(942)		968		26
Commodity price risk on commodity inventory (3)		(9)		9		_	14		(14)		_
Total	\$	(3,383)	\$	2,919	\$	(464)	\$ (1,258)	\$	686	\$	(572)
				2011					2011		
Interest rate risk on long-term debt (1)	\$	1,373	\$	(1,494)	\$	(121)	\$ 439	\$	(705)	\$	(266)
Interest rate and foreign currency risk on long-term debt (1)		1,438		(1,487)		(49)	2,188		(2,293)		(105)
Interest rate risk on AFS securities (2)		(1,873)		1,630		(243)	(721)		546		(175)
Commodity price risk on commodity inventory (3)		20		(20)		_	16		(16)		_
Total	\$	958	\$	(1,371)	\$	(413)	\$ 1,922	\$	(2,468)	\$	(546)

<sup>(1)</sup> Amounts are recorded in interest expense on long-term debt and in other income.

<sup>(2)</sup> Amounts are recorded in interest income on AFS securities.

<sup>(3)</sup> Amounts relating to commodity inventory are recorded in trading account profits.

#### Cash Flow and Net Investment Hedges

The table below summarizes certain information related to cash flow hedges and net investment hedges for thethree and six months ended June 30, 2012 and 2011. During the next 12 months, net losses in accumulated other comprehensive income (OCI) of approximately \$1.3 billion (\$836 million after-tax) on derivative instruments that qualify as cash flow hedges are expected to be reclassified into earnings. These net losses reclassified into earnings are expected to primarily reduce net interest income related to the respective hedged items. Amounts related to commodity price risk reclassified from accumulated OCI are recorded in trading account profits with the underlying hedged item. Amounts related to price risk on restricted stock awards reclassified from accumulated OCI are recorded in personnel expense.

Amounts related to foreign exchange risk recognized in accumulated OCI on derivatives exclude losses of \$7 million related to long-term debt designated as a net investment hedge for the six months ended June 30, 2012 compared to \$17 million and \$179 million for the three and six months ended June 30, 2011. There were no losses related to these hedges for the three months ended June 30, 2012.

#### Derivatives Designated as Cash Flow and Net Investment Hedges

			Three 1	Months Ended June 3	80				Six	Months Ended June 30	)	
				2012						2012		
(Dollars in millions, amounts pre-tax)	Rec Accum	ns (losses) ognized in ulated OCI on crivatives	R	s (losses) in Income eclassified from ccumulated OCI	and	edge Ineffectiveness I Amounts Excluded from Effectiveness Testing <sup>(1)</sup>	A	Gains (losses) Recognized in ccumulated OCI on Derivatives		ins (losses) in Income Reclassified from Accumulated OCI	an	edge Ineffectiveness d Amounts Excluded from Effectiveness Testing <sup>(1)</sup>
Cash flow hedges												
Interest rate risk on variable rate portfolios	\$	(160)	s	(224)	s	_	\$	(53)	\$	(376)	s	_
Commodity price risk on forecasted purchases and sales		_		2		_		_		(3)		_
Price risk on restricted stock awards		(214)		(24)		_		91		(61)		_
Total	\$	(374)	\$	(246)	s	_	\$	38	\$	(440)	s	_
Net investment hedges												
Foreign exchange risk	\$	1,157	\$	4	s	(160)	\$	128	\$	(37)	s	(167)
				2011						2011		
Cash flow hedges												
Interest rate risk on variable rate portfolios	\$	(878)	\$	(444)	\$	(30)	\$	(722)	\$	(748)	\$	(34)
Commodity price risk on forecasted purchases and sales		(1)		1		_		(9)		3		(2)
Price risk on restricted stock awards		(136)		(44)		_		(191)		(70)		_
Total	\$	(1,015)	\$	(487)	\$	(30)	\$	(922)	\$	(815)	\$	(36)
Net investment hedges												
Foreign exchange risk	\$	(653)	\$	_	\$	(139)	\$	(1,615)	\$	423	\$	(250)

<sup>(1)</sup> Amounts related to derivatives designated as cash flow hedges represent hedge ineffectiveness and amounts related to net investment hedges represent amounts excluded from effectiveness testing.

The Corporation enters into equity total return swaps to hedge a portion of restricted stock units (RSUs) granted to certain employees as part of their compensation. Certain awards contain clawback provisions which permit the Corporation to cancel all or a portion of the award under specified circumstances, and certain awards may be settled in cash. These RSUs are accrued as liabilities over the vesting period and adjusted to fair value based on changes in the share price of the Corporation's common stock. From time to time, the Corporation may enter into equity derivatives to minimize the change in the expense to the Corporation driven by fluctuations in the share price of the Corporation's common stock during the vesting period of any RSUs that may be granted, if any, subject to similar or other terms and conditions. Certain of these derivatives are designated as cash flow hedges of unrecognized unvested awards with changes in fair value of the hedge recorded in accumulated OCI and reclassified into earnings in the same period as the RSUs affect earnings. The remaining derivatives are accounted for as economic hedges and changes in fair value are recorded in personnel expense. For more information on RSUs and related hedges, see *Note 14 – Pension, Postretirement and Certain Compensation Plans*.

### Derivatives Accounted for as Economic Hedges

Derivatives accounted for as economic hedges, because either they did not qualify for or were not designated as accounting hedges, are used by the Corporation to reduce certain risk exposures. The table below presents gains (losses) on these derivatives for the three and six months ended June 30, 2012 and 2011. These gains (losses) are largely offset by the income or expense that is recorded on the economically hedged item.

#### Derivatives Accounted for as Economic Hedges

Gains (losses)	Three Months	Ende	d June 30	Six Months F	Ended -	June 30
(Dollars in millions)	2012		2011	2012		2011
Price risk on mortgage banking production income (1, 2)	\$ 801	\$	1,221	\$ 1,390	\$	1,166
Interest rate risk on mortgage banking servicing income (1)	1,351		530	1,148		385
Credit risk on loans (3)	18		1	(39)		(28)
Interest rate and foreign currency risk on long-term debt and other foreign exchange transactions (4)	(1,054)		1,826	(678)		5,220
Price risk on restricted stock awards (5)	(223)		(157)	250		(164)
Other	(4)		(12)	89		(12)
Total	\$ 889	\$	3,409	\$ 2,160	\$	6,567

<sup>(1)</sup> Net gains on these derivatives are recorded in mortgage banking income.

#### Sales and Trading Revenue

The Corporation enters into trading derivatives to facilitate client transactions, for principal trading purposes, and to manage risk exposures arising from trading account assets and liabilities. It is the Corporation's policy to include these derivative instruments in its trading activities which include derivatives and non-derivative cash instruments. The resulting risk from these derivatives is managed on a portfolio basis as part of the Corporation's *Global Markets* business segment. The related sales and trading revenue generated within *Global Markets* is recorded in various income statement line items including trading account profits and net interest income as well as other revenue categories. However, the majority of income related to derivative instruments is recorded in trading account profits.

Sales and trading revenue includes changes in the fair value and realized gains and losses on the sales of trading and other assets, net interest income, and fees primarily from commissions on equity securities. Revenue is generated by the difference in the client price for an instrument and the price at which the trading desk can execute the trade in the dealer market. For equity securities, commissions related to purchases and sales are recorded in other income (loss) in the Corporation's Consolidated Statement of Income. Changes in the fair value of these securities are included in trading account profits. For debt securities, revenue, with the exception of interest associated with the debt securities, is typically included in trading account profits. Unlike commissions for equity securities, the initial revenue related to broker/dealer services for debt securities is typically included in the pricing of the instrument rather than being charged through separate fee arrangements. Therefore, this revenue is recorded in trading account profits as part of the initial mark to fair value. For derivatives, all revenue is included in trading account profits. In transactions where the Corporation acts as agent, which includes exchange-traded futures and options, fees are recorded in other income (loss).

Gains (losses) on certain instruments, primarily loans, that the Global Markets business segment shares with Global Banking are not considered trading instruments and are excluded from sales and trading revenue in their entirety.

<sup>(2)</sup> Includes net gains on interest rate lock commitments related to the origination of mortgage loans that are held-for-sale, which are considered derivative instruments, of \$886 million and \$1.4 billion for the three and six months ended June 30, 2012 compared to \$1.2 billion and \$2.2 billion for the same periods in 2011.

<sup>(3)</sup> Net gains (losses) on these derivatives are recorded in other income (loss).

<sup>(4)</sup> The majority of the balance is related to the revaluation of economic hedges of foreign currency-denominated debt which is recorded in other income (loss). The offsetting revaluation of the foreign currency-denominated debt, while not included in the table above, is also recorded in other income (loss).

<sup>(5)</sup> Gains (losses) on these derivatives are recorded in personnel expense.

The table below, which includes both derivatives and non-derivative cash instruments, identifies the amounts in the respective income statement line items attributable to the Corporation's sales and trading revenue in *Global Markets*, categorized by primary risk, for the three and six months ended June 30, 2012 and 2011. The difference between total trading account profits in the table below and in the Corporation's Consolidated Statement of Income represents trading activities in business segments other than *Global Markets*.

#### Sales and Trading Revenue

		T	hree Months	Ended	June 30			Six Months I	nde	d June 30	
			20	12				20	)12		
(Dollars in millions)	Trading Account Profits		Other (1)		et Interest Income	Total	 Trading Account Profits	Other (1)		Net Interest Income	Total
Interest rate risk	\$ 395	\$	16	\$	215	\$ 626	\$ 455	\$ 21	\$	485	\$ 961
Foreign exchange risk	234		(25)		2	211	466	(37)		4	433
Equity risk	418		453		(112)	759	793	979		(105)	1,667
Credit risk	557		362		537	1,456	1,698	732		1,080	3,510
Other risk	103		15		(50)	68	333	42		(124)	251
Total sales and trading revenue	\$ 1,707	\$	821	\$	592	\$ 3,120	\$ 3,745	\$ 1,737	\$	1,340	\$ 6,822
			20	11				20	011		
Interest rate risk	\$ 489	\$	18	\$	199	\$ 706	\$ 792	\$ (3)	\$	416	\$ 1,205
Foreign exchange risk	261		(16)		4	249	493	(32)		6	467
Equity risk	541		559		(23)	1,077	1,061	1,226		29	2,316
Credit risk	562		271		682	1,515	1,995	642		1,408	4,045
Other risk	161		(1)		(31)	129	287	(8)		(64)	215

<sup>(1)</sup> Represents amounts in the investment and brokerage services and other income (loss) line items in the Consolidated Statement of Income that are recorded in *Global Markets* and included in the definition of sales and trading revenue. Includes investment and brokerage services revenue of \$445 million and \$995 million for the three and six months ended June 30, 2012 and \$557 million and \$1.2 billion for the same periods in 2011.

3,676

4,628

1,825

1,795

8,248

831

#### Credit Derivatives

Total sales and trading revenue

2,014

831

The Corporation enters into credit derivatives primarily to facilitate client transactions and to manage credit risk exposures. Credit derivatives derive value based on an underlying third-party referenced obligation or a portfolio of referenced obligations and generally require the Corporation, as the seller of credit protection, to make payments to a buyer upon the occurrence of a pre-defined credit event. Such credit events generally include bankruptcy of the referenced credit entity and failure to pay under the obligation, as well as acceleration of indebtedness and payment repudiation or moratorium. For credit derivatives based on a portfolio of referenced credits or credit indices, the Corporation may not be required to make payment until a specified amount of loss has occurred and/or may only be required to make payment up to a specified amount.

Credit derivative instruments where the Corporation is the seller of credit protection and their expiration are summarized at June 30, 2012 and December 31, 2011 in the table below. These instruments are classified as investment and non-investment grade based on the credit quality of the underlying reference obligation. The Corporation considers ratings of BBB- or higher as investment grade. Non-investment grade includes non-rated credit derivative instruments.

#### Credit Derivative Instruments

				Ju	ne 30, 2012				
				Ca	rrying Value				
(Dollars in millions)		Less than One Year	One to Three Years		Three to Five Years		Over Five Years		Total
Credit default swaps:									
Investment grade	s	310	\$ 3,388	\$	12,990	\$	5,547	s	22,23
Non-investment grade		2,000	6,692		10,955		16,312		35,95
Total		2,310	10,080		23,945		21,859		58,19
Fotal return swaps/other:									
Investment grade		86	_		_		_		8
Non-investment grade		88	122		181		82		47
Total		174	122		181		82		55
Total credit derivatives	s	2,484	\$ 10,202	\$	24,126	\$	21,941	s	58,75
Credit-related notes:(1)									
Investment grade	s	3	\$ 174	\$	831	\$	2,580	\$	3,58
Non-investment grade		227	101		159		1,537		2,02
Total credit-related notes	s	230	\$ 275	\$	990	\$	4,117	s	5,61
			N	Aaximu	n Payout/Notion	nal			
Credit default swaps:									
Investment grade	s	246,780	\$ 391,375	\$	443,829	\$	120,099	\$	1,202,08
Non-investment grade		94,744	117,728		117,576		59,095		389,14
Total		341,524	509,103		561,405		179,194		1,591,22
Total return swaps/other:									
Investment grade		21,358	60		_		_		21,41
Non-investment grade		24,552	4,194		4,088		956		33,79
Total		45,910	4,254		4,088		956		55,20
Total credit derivatives	\$	387,434	\$ 513,357	\$	565,493	\$	180,150	\$	1,646,43
	<del></del>			Dece	mber 31, 2011				
	<del></del>			Ca	rrying Value				
Credit default swaps:									
Investment grade	S	795	\$ 5,011	\$	17,271	\$	7,325	\$	30,40
Non-investment grade		4,236	11,438		18,072		26,339		60,08
Total		5,031	16,449		35,343		33,664		90,48
Total return swaps/other:									
Investment grade		_	_		30		1		3
Non-investment grade		522	2		33		128		68
Total		522	2		63		129		71
Total credit derivatives	\$	5,553	\$ 16,451	\$	35,406	\$	33,793	\$	91,20
Credit-related notes:(1)									
Investment grade	\$	_	\$ 7	\$	208	\$	2,947	\$	3,16
Non-investment grade		127	85		132		1,732		2,07
Total credit-related notes	\$	127	\$ 92	\$	340	\$	4,679	\$	5,23
				Maximu	n Payout/Notion	al			
Credit default swaps:									
Investment grade	\$	182,137	\$ 401,914	\$	477,924	\$	127,570	\$	1,189,54
Non-investment grade		133,624	228,327		186,522		147,926		696,39
Total		315,761	630,241		664,446		275,496		1,885,94
Total return swaps/other:									
Investment grade		_	_		9,116		_		9,11
Non-investment grade		305	2,023		4,918		1,476		8,72

<sup>(1)</sup> For credit-related notes, maximum payout/notional is the same as carrying value.

Total credit derivatives

316,066

17,838

1,903,782

678,480

632,264

276,972

The notional amount represents the maximum amount payable by the Corporation for most credit derivatives. However, the Corporation does not monitor its exposure to credit derivatives based solely on the notional amount because this measure does not take into consideration the probability of occurrence. As such, the notional amount is not a reliable indicator of the Corporation's exposure to these contracts. Instead, a risk framework is used to define risk tolerances and establish limits to help ensure that certain credit risk-related losses occur within acceptable, predefined limits.

The Corporation economically hedges its market risk exposure to credit derivatives by entering into a variety of offsetting derivative contracts and security positions. For example, in certain instances, the Corporation may purchase credit protection with identical underlying referenced names to offset its exposure. The carrying value and notional amount of written credit derivatives for which the Corporation held purchased credit derivatives with identical underlying referenced names and terms at June 30, 2012 was \$37.9 billion and \$1.1 trillion compared to \$48.0 billion and \$1.0 trillion at December 31, 2011.

Credit-related notes in the table on page 153 include investments in securities issued by collateralized debt obligation (CDO), collateralized loan obligation (CLO) and credit-linked note vehicles. These instruments are primarily classified as trading securities. The carrying value of these instruments equals the Corporation's maximum exposure to loss. The Corporation is not obligated to make any payments to the entities under the terms of the securities owned. The Corporation discloses internal categorizations of investment grade and non-investment grade consistent with how risk is managed for these instruments.

### Credit-related Contingent Features and Collateral

The Corporation executes the majority of its derivative contracts in the over-the-counter (OTC) market with large, international financial institutions, including broker/dealers and, to a lesser degree, with a variety of non-financial companies. Substantially all of the derivative transactions are executed on a daily margin basis. Therefore, events such as a credit rating downgrade (depending on the ultimate rating level) or a breach of credit covenants would typically require an increase in the amount of collateral required of the counterparty, where applicable, and/or allow the Corporation to take additional protective measures such as early termination of all trades. Further, as previously discussed on page 146, the Corporation enters into legally enforceable master netting agreements which reduce risk by permitting the closeout and netting of transactions with the same counterparty upon the occurrence of certain events.

A majority of the Corporation's derivative contracts contain credit risk related contingent features, primarily in the form of International Swaps and Derivatives Association, Inc. (ISDA) master netting agreements and credit support documentation that enhance the creditworthiness of these instruments compared to other obligations of the respective counterparty with whom the Corporation has transacted. These contingent features may be for the benefit of the Corporation as well as its counterparties with respect to changes in the Corporation's creditworthiness and the mark-to-market exposure under the derivative transactions. At June 30, 2012 and December 31, 2011, the Corporation held cash and securities collateral of \$87.0 billion and \$87.0 billion and \$87.0 billion, and posted cash and securities collateral of \$82.8 billion and \$86.5 billion in the normal course of business under derivative agreements.

In connection with certain OTC derivative contracts and other trading agreements, the Corporation can be required to provide additional collateral or to terminate transactions with certain counterparties in the event of a downgrade of the senior debt ratings of the Corporation or certain subsidiaries. The amount of additional collateral required depends on the contract and is usually a fixed incremental amount and/or the market value of the exposure.

At June 30, 2012, the amount of collateral, calculated based on the terms of the contracts, that the Corporation and certain subsidiaries could be required to post to counterparties but had not yet posted to counterparties was approximately \$2.9 billion, comprised of \$1.6 billion for BANA and \$1.3 billion for Merrill Lynch & Co., Inc. (Merrill Lynch) and certain of its subsidiaries.

Some counterparties are currently able to unilaterally terminate certain contracts, or the Corporation or certain subsidiaries may be required to take other action such as find a suitable replacement or obtain a guarantee. At June 30, 2012, the current liability recorded for these derivative contracts was\$2.2 billion, against which the Corporation and certain subsidiaries had posted approximately \$2.2 billion of collateral.

At June 30, 2012, if the rating agencies had downgraded their long-term senior debt ratings for the Corporation or certain subsidiaries by one incremental notch, the amount of additional collateral contractually required by derivative contracts and other trading agreements would have been approximately \$2.3 billion comprised of \$1.3 billion for BANA and \$939 million for Merrill Lynch and certain of its subsidiaries. If the agencies had downgraded their long-term senior debt ratings for these entities by a second incremental notch, an incremental \$4.2 billion in additional collateral comprised of \$338 million for BANA and \$3.8 billion for Merrill Lynch and certain subsidiaries, would have been required.

Also, if the rating agencies had downgraded their long-term senior debt ratings for the Corporation or certain subsidiaries by one incremental notch, the derivative liability that would be subject to unilateral termination by counterparties as of June 30, 2012 was \$6.1 billion, against which \$5.3 billion of collateral has been posted. If the rating agencies had downgraded their long-term senior debt ratings for the Corporation and certain subsidiaries by a second incremental notch, the derivative liability that would be subject to unilateral termination by counterparties as of June 30, 2012 was an incremental \$1.9 billion, against which \$1.4 billion of collateral has been posted.

# Derivative Valuation Adjustments

The Corporation records counterparty credit risk valuation adjustments on derivative assets in order to properly reflect the credit quality of the counterparties. These adjustments are necessary as the valuation models for derivatives do not fully reflect the credit risk of the counterparties to the derivative assets. The Corporation considers collateral and legally enforceable master netting agreements that mitigate its credit exposure to each counterparty in determining the counterparty credit risk valuation adjustment. All or a portion of these counterparty credit valuation adjustments are subsequently adjusted due to changes in the value of the derivative contract, collateral and creditworthiness of the counterparties. The Corporation's or its subsidiaries' derivative liabilities are adjusted to reflect the impact of the Corporation's credit quality. The Derivative Valuation Adjustments table presents credit valuation gains (losses) and DVA gains (losses) for the Corporation, which are recorded in trading account profits.

#### **Derivative Valuation Adjustments**

	Tl	ree Months I	Ended	June 30			Six Months E	Ended June 30			
	 2012			2011		2012		2011			
(Dollars in millions)	 Gross	Net		Gross	Net	Gross	Net		Gross	Net	
Derivative assets (1)	\$ (313) \$	13	\$	(592) \$	(151)	\$ 200 \$	162	\$	(444) \$	(617)	
Derivative liabilities (2)	67	(158)		205	121	(1,293)	(1,617)		(103)	(236)	

<sup>(1)</sup> At June 30, 2012 and December 31, 2011, the cumulative counterparty credit risk valuation adjustment reduced the derivative assets balance by \$2.9 billion and \$2.8 billion.

<sup>(2)</sup> At June 30, 2012 and December 31, 2011, the Corporation's cumulative DVA reduced the derivative liabilities balance by \$1.4 billion and \$2.4 billion.

# **NOTE 4 – Securities**

The table below presents the amortized cost, gross unrealized gains and losses, and fair value of debt and marketable equity securities afune 30, 2012 and December 31, 2011.

		June 3	0, 20	12	
(Dollars in millions)	Amortized Cost	Gross Unrealized Gains		Gross Unrealized Losses	Fair Value
Available-for-sale debt securities					
U.S. Treasury and agency securities	\$ 30,034	\$ 237	\$	(440)	\$ 29,831
Mortgage-backed securities:					
Agency	189,167	5,075		(51)	194,191
Agency collateralized mortgage obligations	38,553	752		(156)	39,149
Non-agency residential (1)	10,514	256		(255)	10,515
Non-agency commercial	3,751	376		_	4,127
Non-U.S. securities	5,736	37		(8)	5,765
Corporate bonds	2,073	75		(26)	2,122
Other taxable securities, substantially all asset-backed securities	11,494	68		(40)	11,522
Total taxable securities	291,322	6,876		(976)	297,222
Tax-exempt securities	2,862	17		(52)	2,827
Total available-for-sale debt securities	\$ 294,184	\$ 6,893	\$	(1,028)	\$ 300,049
Held-to-maturity debt securities (2)	35,168	826		_	35,994
Total debt securities	\$ 329,352	\$ 7,719	\$	(1,028)	\$ 336,043
Available-for-sale marketable equity securities (3)	\$ 62	\$ 27	\$	(6)	\$ 83
Available-for-sale debt securities		Decembe	r 31,	2011	
U.S. Treasury and agency securities	\$ 43,433	\$ 242	\$	(811)	\$ 42,864
Mortgage-backed securities:					
Agency	138,073	4,511		(21)	142,563
Agency collateralized mortgage obligations	44,392	774		(167)	44,999
Non-agency residential (1)	14,948	301		(482)	14,767
Non-agency commercial	4,894	629		(1)	5,522
Non-U.S. securities	4,872	62		(14)	4,920
Corporate bonds	2,993	79		(37)	3,035
Other taxable securities, substantially all asset-backed securities	12,889	49		(60)	12,878
Total taxable securities	266,494	6,647		(1,593)	271,548
Tax-exempt securities	4,678	15		(90)	4,603
Total available-for-sale debt securities	\$ 271,172	\$ 6,662	\$	(1,683)	\$ 276,151
Held-to-maturity debt securities (2)	35,265	181		(4)	35,442
Total debt securities	\$ 306,437	\$ 6,843	\$	(1,687)	\$ 311,593
Available-for-sale marketable equity securities (3)	\$ 65	\$ 10	\$	(7)	\$ 68

<sup>(1)</sup> At June 30, 2012, includes approximately 92 percent prime bonds, six percent Alt-A bonds and two percent subprime bonds. At December 31, 2011, includes approximately 89 percent prime bonds, nine percent Alt-A bonds and two percent subprime bonds.

At June 30, 2012, the accumulated net unrealized gains on available-for-sale (AFS) debt securities included in accumulated OCI wer\$3.7 billion, net of the related income tax expense of \$2.2 billion. At June 30, 2012 and December 31, 2011, the Corporation had nonperforming AFS debt securities of \$109 million and \$140 million.

<sup>(2)</sup> Substantially all U.S. agency mortgage-backed securities.

 $<sup>\</sup>sp(3)$  Classified in other assets on the Corporation's Consolidated Balance Sheet.

The Corporation recorded other-than-temporary impairment (OTTI) losses on AFS debt securities for thethree and six months ended June 30, 2012 and 2011 as presented in the table below. A debt security is impaired when its fair value is less than its amortized cost. If the Corporation intends or will more-likely-than-not be required to sell the debt securities prior to recovery, the entire impairment is recorded in the Corporation's Consolidated Statement of Income. For debt securities the Corporation does not intend or will not more-likely-than-not be required to sell, an analysis is performed to determine if any of the impairment is due to credit or whether it is due to other factors (e.g., interest rate). Credit losses are considered unrecoverable and are recorded in the Corporation's Consolidated Statement of Income with the remaining unrealized losses recorded in accumulated OCI. In certain instances, the credit loss on a debt security may exceed the total impairment, in which case, the portion of the credit loss that exceeds the total impairment is recorded as an unrealized gain in accumulated OCI. Balances in the table below exclude \$3 million for the six months ended June 30, 2012 of unrealized gains recorded in accumulated OCI related to these securities and \$3 million and \$10 million for the three and six months ended June 30, 2011.

Net Impairment Losses Recognized in Earnings

		Three M	Ionth	s Ended June 30.	, 2012		
(Dollars in millions)	lon-agency Residential MBS	Non-agency Commercial MBS		Non-U.S. Securities	7	Other Faxable ecurities	Total
Total OTTI losses (unrealized and realized)	\$ (9)	\$ (4)	\$	_	\$	_	\$ (13)
Unrealized OTTI losses recognized in accumulated OCI	7	_		_		_	7
Net impairment losses recognized in earnings	\$ (2)	\$ (4)	\$	_	\$	_	\$ (6)
		Three M	/onth	s Ended June 30,	2011		
Total OTTI losses (unrealized and realized)	\$ (48)	\$ _	\$	(12)	\$	(3)	\$ (63)
Unrealized OTTI losses recognized in accumulated OCI	17	_		_		1	18
Net impairment losses recognized in earnings	\$ (31)	\$ _	\$	(12)	\$	(2)	\$ (45)
		Six Mo	nths	Ended June 30, 2	2012		
Total OTTI losses (unrealized and realized)	\$ (56)	\$ (6)	\$	_	\$	_	\$ (62)
Unrealized OTTI losses recognized in accumulated OCI	16	_		_		_	16
Net impairment losses recognized in earnings	\$ (40)	\$ (6)	\$	_	\$	_	\$ (46)
		Six M	onths	Ended June 30, 2	011		
Total OTTI losses (unrealized and realized)	\$ (142)	\$ _	\$	(12)	\$	(3)	\$ (157)
Unrealized OTTI losses recognized in accumulated OCI	23	_		_		1	24
Net impairment losses recognized in earnings	\$ (119)	\$ _	\$	(12)	\$	(2)	\$ (133)

The Corporation's net impairment losses recognized in earnings consist of write-downs to fair value on AFS securities the Corporation has the intent to sell or will more-likely-than-not be required to sell and credit losses recognized on AFS securities the Corporation does not have the intent to sell or will not more-likely-than-not be required to sell. The table below presents a rollforward of the credit losses recognized in earnings on AFS debt securities for the three and six months ended June 30, 2012 and 2011 on securities that the Corporation does not have the intent to sell or will not more-likely-than-not be required to sell.

Rollforward of Credit Losses Recognized

	Three Months	Ende	d June 30	Six Months E	nded .	lune 30
(Dollars in millions)	2012		2011	2012		2011
Balance, beginning of period	\$ 266	\$	884	\$ 310	\$	2,135
Additions for credit losses recognized on debt securities that had no previous impairment losses	4		16	6		49
Additions for credit losses recognized on debt securities that had previously incurred impairment losses	2		29	40		84
Reductions for debt securities sold or intended to be sold	(26)		(11)	(110)		(1,350)
Balance, June 30	\$ 246	\$	918	\$ 246	\$	918

The Corporation estimates the portion of a security's loss attributable to credit using a discounted cash flow model and estimates the expected cash flows of the underlying collateral using internal credit, interest rate and prepayment risk models that incorporate management's best estimate of current key assumptions such as default rates, loss severity and prepayment rates. Assumptions used for the underlying loans that support the mortgage-backed securities (MBS) can vary widely from loan to loan and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics and collateral type. Based on these assumptions, the Corporation then determines how the underlying collateral cash flows will be distributed to each MBS issued from the applicable special purpose entity. Expected principal and interest cash flows on an impaired AFS debt security are discounted using the effective yield of each individual impaired AFS debt security.

Significant assumptions used in estimating the expected cash flows for measuring credit losses on non-agency residential mortgage-backed securities (RMBS) were as follows at June 30, 2012.

#### Significant Assumptions

		Ran	ge (1)
	Weighted-average	10th Percentile (2)	90th Percentile (2)
Annual prepayment speed	9.4%	3.0%	22.1%
Loss severity	51.7	25.0	65.3
Life default rate	59.2	3.8	99.1

<sup>(1)</sup> Represents the range of inputs/assumptions based upon the underlying collateral.

Annual constant prepayment speed and loss severity rates are projected considering collateral characteristics such as loan-to-value (LTV), creditworthiness of borrowers as measured using FICO scores and geographic concentrations. The weighted-average severity by collateral type was 46 percent for prime, 53 percent for Alt-A and 62 percent for subprime at June 30, 2012. Additionally, default rates are projected by considering collateral characteristics including, but not limited to LTV, FICO and geographic concentration. Weighted-average life default rates by collateral type were 46 percent for prime, 70 percent for Alt-A and 65 percent for subprime at June 30, 2012.

<sup>(2)</sup> The value of a variable below which the indicated percentile of observations will fall

The table below presents the fair value and the associated gross unrealized losses on AFS securities with gross unrealized losses at une 30, 2012 and December 31, 2011, and whether these securities have had gross unrealized losses for less than twelve months or for twelve months or longer.

# Temporarily Impaired and Other-than-temporarily Impaired Securities

					June 3	0, 2012	2				
		Less than T	Γwelve	Months	 Twelve Mo	nths or	r Longer		T	otal	
(Dollars in millions)		Fair Value		Gross Unrealized Losses	Fair Value		Gross Unrealized Losses		Fair Value		Gross Unrealized Losses
Temporarily impaired available-for-sale debt securities											
U.S. Treasury and agency securities	s	254	s	(1)	\$ 26,163	s	(439)	\$	26,417	\$	(440)
Mortgage-backed securities:											
Agency		11,060		(45)	442		(6)		11,502		(51
Agency collateralized mortgage obligations		7,748		(112)	1,861		(44)		9,609		(156
Non-agency residential		1,581		(39)	2,148		(186)		3,729		(225
Non-U.S. securities		469		(3)	657		(5)		1,126		(8
Corporate bonds		222		(17)	103		(9)		325		(26
Other taxable securities		4,449		(14)	1,813		(26)		6,262		(40
Total taxable securities		25,783		(231)	33,187		(715)		58,970		(946
Tax-exempt securities		833		(8)	1,160		(44)		1,993		(52
Total temporarily impaired available-for-sale debt securities		26,616		(239)	34,347		(759)		60,963		(998
Temporarily impaired available-for-sale marketable equity securities		3		(1)	7		(5)		10		(6
Total temporarily impaired available-for-sale securities		26,619		(240)	34,354		(764)		60,973		(1,004
Other-than-temporarily impaired available-for-sale debt securities <sup>(1)</sup>					<u> </u>				<u> </u>		
Non-agency residential mortgage-backed securities		43		(7)	201		(23)		244		(30
Total temporarily impaired and other-than-temporarily impaired available-for-sale											(2.5
securities (2)	\$	26,662	\$	(247)	\$ 34,555	\$	(787)	\$	61,217	\$	(1,034
	_				Decembe	r 31, 20	011				
Temporarily impaired available-for-sale debt securities											
U.S. Treasury and agency securities	\$	_	\$	_	\$ 38,269	\$	(811)	\$	38,269	\$	(811
Mortgage-backed securities:											
Agency		4,679		(13)	474		(8)		5,153		(21
Agency collateralized mortgage obligations		11,448		(134)	976		(33)		12,424		(167
Non-agency residential		2,112		(59)	3,950		(350)		6,062		(409
Non-agency commercial		55		(1)	_		_		55		(1
Non-U.S. securities		1,008		(13)	165		(1)		1,173		(14
Corporate bonds		415		(29)	111		(8)		526		(37
Other taxable securities		4,210		(41)	1,361		(19)		5,571		(60
Total taxable securities		23,927		(290)	45,306		(1,230)		69,233		(1,520
Tax-exempt securities		1,117		(25)	2,754		(65)		3,871		(90
Total temporarily impaired available-for-sale debt securities		25,044		(315)	48,060		(1,295)		73,104		(1,610
Temporarily impaired available-for-sale marketable equity securities		31		(1)	6		(6)		37		(7
Total temporarily impaired available-for-sale securities		25,075		(316)	48,066		(1,301)		73,141		(1,617
Other-than-temporarily impaired available-for-sale debt securities <sup>(1)</sup>											
Non-agency residential mortgage-backed securities		158		(28)	489		(45)		647		(73
Total temporarily impaired and other-than-temporarily impaired available-for-sale securities $^{(2)}$	\$	25,233	s	(344)	\$ 48,555	s	(1,346)	s	73,788	s	(1,690

<sup>(1)</sup> Includes other-than-temporarily impaired AFS debt securities on which OTTI loss remains in OCI.

<sup>(2)</sup> At June 30, 2012, the amortized cost of approximately3,600 AFS securities exceeded their fair value by\$1.0 billion. At December 31, 2011, the amortized cost of approximately3,800 AFS securities exceeded their fair value by\$1.7 billion.

The amortized cost and fair value of the Corporation's investment in AFS and HTM debt securities from Fannie Mae (FNMA), the Government National Mortgage Association (GNMA), Freddie Mac (FHLMC) and U.S. Treasury securities where the investment exceeded 10 percent of consolidated shareholders' equity at June 30, 2012 and December 31, 2011 are presented in the table below.

### Selected Securities Exceeding 10 Percent of Shareholders' Equity

		June 3	30, 20	12	Decembe	er 31,	2011
(Dollars in millions)	A	Amortized Cost		Fair Value	 Amortized Cost		Fair Value
Fannie Mae	\$	124,130	\$	126,482	\$ 87,898	\$	89,243
Government National Mortgage Association		111,777		114,508	102,960		106,200
U.S. Treasury Securities		29,630		29,427	39,946		39,164
Freddie Mac		26,981		27,517	26,617		27,129

The expected maturity distribution of the Corporation's MBS and the contractual maturity distribution of the Corporation's other AFS debt securities, and the yields on the Corporation's AFS debt securities portfolio at June 30, 2012 are summarized in the table below. Actual maturities may differ from the contractual or expected maturities since borrowers may have the right to prepay obligations with or without prepayment penalties.

#### **Debt Securities Maturities**

						June 30	, 2012				
			n One or Less		One Year Five Years	Due aft Years throug		Due Ten '		То	tal
(Dollars in millions)	i	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)	Amount	Yield (1)
Amortized cost of AFS debt securities											
U.S. Treasury and agency securities	s	511	0.01%	\$ 745	1.00%	\$ 2,138	5.30%	\$ 26,640	2.50%	\$ 30,034	2.70 %
Mortgage-backed securities:											
Agency		31	4.40	65,333	3.30	55,484	3.20	68,319	2.90	189,167	3.10
Agency-collateralized mortgage obligations		84	1.30	16,481	1.40	21,970	4.10	18	1.00	38,553	3.00
Non-agency residential		1,149	4.80	5,889	4.60	3,060	4.30	416	3.30	10,514	4.50
Non-agency commercial		275	5.60	3,439	5.90	16	4.20	21	5.10	3,751	5.90
Non-U.S. securities		3,715	0.90	1,855	6.10	166	2.30	_	-	5,736	2.60
Corporate bonds		555	1.80	1,007	1.90	385	4.70	126	1.00	2,073	1.90
Other taxable securities		1,521	0.90	6,519	1.60	2,075	1.60	1,379	1.00	11,494	1.50
Total taxable securities		7,841	1.66	101,268	3.07	85,294	3.49	96,919	2.76	291,322	3.02
Tax-exempt securities		17	4.20	901	1.70	809	2.50	1,135	0.30	2,862	1.39
Total amortized cost of AFS debt securities	\$	7,858	1.67	\$ 102,169	3.05	\$ 86,103	3.48	\$ 98,054	2.73	\$ 294,184	3.00
Total amortized cost of held-to-maturity debt securities (2)	\$	6	3.00 %	\$ 5,230	2.20 %	\$ 23,588	2.70 %	\$ 6,344	2.80 %	\$ 35,168	2.60 %
Fair value of AFS debt securities  U.S. Treasury and agency securities  Mortgage-backed securities:	\$	513		\$ 773		\$ 2,345		\$ 26,200		\$ 29,831	
Agency		32		67,155		57,249		69,755		194,191	
Agency-collateralized mortgage obligations		84		16,471		22,576		18		39,149	
Non-agency residential		1,139		5,953		3,009		414		10,515	
Non-agency commercial		285		3,804		17		21		4,127	
Non-U.S. securities		3,710		1,887		168		_		5,765	
Corporate bonds		559		1,025		421		117		2,122	
Other taxable securities		1,526		6,610		2,079		1,307		11,522	
Total taxable securities		7,848		103,678		87,864		97,832		297,222	
Tax-exempt securities		17		901		810		1,099		2,827	
Total fair value of AFS debt securities	s	7,865		\$ 104,579		\$ 88,674		\$ 98,931		\$ 300,049	
Total fair value of held-to-maturity debt securities <sup>(2)</sup>	s	6		\$ 5,311		\$ 24,202		\$ 6,475		\$ 35,994	

<sup>(1)</sup> Average yield is computed using the effective yield of each security at the end of the period, weighted based on the amortized cost of each security. The effective yield considers the contractual coupon, amortization of premiums and accretion of discounts, and excludes the effect of related hedging derivatives.

<sup>(2)</sup> Substantially all U.S. agency mortgage-backed securities

The gross realized gains and losses on sales of debt securities for thethree and six months ended June 30, 2012 and 2011 are presented in the table below.

### Gains and Losses on Sales of AFS Debt Securities

		Three Months	Ended	June 30	 Six Months E	Ended	June 30
(Dollars in millions)	<u></u>	2012		2011	 2012		2011
Gross gains	\$	423	\$	901	\$ 1,596	\$	1,455
Gross losses		(23)		(2)	(444)		(10)
Net gains on sales of debt securities	\$	400	\$	899	\$ 1,152	\$	1,445
Income tax expense attributable to realized net gains on sales of debt securities	\$	148	\$	333	\$ 426	\$	535

### Certain Corporate and Strategic Investments

At June 30, 2012 and December 31, 2011, the Corporation owned 2.0 billion shares representing approximately one percent of China Construction Bank Corporation (CCB). Sales restrictions on these shares continue until August 2013, and accordingly, these shares are carried at cost and recorded in other assets. Beginning in the three months ending September 30, 2012, because the sales restrictions on these shares will expire within one year, these securities will be classified as marketable equity securities and carried at fair value with the unrealized gain recorded in accumulated OCI, net-of-tax. The carrying value and cost basis of the investment at both June 30, 2012 and December 31, 2011 was \$716 million, and the fair value was \$1.4 billion at both June 30, 2012 and December 31, 2011. There is a strategic assistance agreement between the Corporation and CCB, which includes cooperation in specific business areas.

The Corporation's 49 percent investment in a merchant services joint venture had a carrying value of \$3.3 billion and \$3.4 billion at June 30, 2012 and December 31, 2011.

# NOTE 5 - Outstanding Loans and Leases

The following tables present total outstanding loans and leases and an aging analysis at June 30, 2012 and December 31, 2011.

								June	30, 2	2012						
(Dollars in millions)		30-59 Days Past Due <sup>(1)</sup>		60-89 Days Past Due <sup>(1)</sup>		90 Days or More Past Due <sup>(2)</sup>		Total Past Due 30 Days or More		Total Current or Less Than 30 Days Past Due <sup>(3)</sup>		Purchased Credit - impaired <sup>(4)</sup>		Loans Accounted for Under the Fair Value Option	Ou	Total tstandings
Home loans																
Core portfolio																
Residential mortgage (5)	\$	2,072	\$	726	\$	4,099	\$	6,897	\$	166,819					\$	173,716
Home equity		290		154		521		965		63,141						64,106
Legacy Assets & Servicing portfolio																
Residential mortgage		2,813		1,618		30,315		34,746		34,570	\$	9,603				78,919
Home equity		674		422		1,662		2,758		39,508		11,639				53,905
Discontinued real estate(6)		51		20		303		374		736		8,949				10,059
Credit card and other consumer																
U.S. credit card		760		594		1,594		2,948		91,343						94,291
Non-U.S. credit card		116		96		253		465		12,966						13,431
Direct/Indirect consumer (7)		568		255		655		1,478		81,686						83,164
Other consumer (8)		44		17		3		64		2,504						2,568
Total consumer loans		7,388		3,902		39,405		50,695		493,273		30,191				574,159
Consumer loans accounted for under the fair value option (9)													\$	1,172		1,172
Total consumer		7,388		3,902		39,405		50,695		493,273		30,191		1,172		575,331
Commercial																
U.S. commercial		197		153		800		1,150		183,774						184,924
Commercial real estate(10)		138		119		1,345		1,602		34,933						36,535
Commercial lease financing		23		22		33		78		21,614						21,692
Non-U.S. commercial		_		_		_		_		53,850						53,850
U.S. small business commercial		138		111		244		493		12,301						12,794
Total commercial loans		496		405		2,422		3,323		306,472						309,795
Commercial loans accounted for under the fair valu option (9)	ie													7,189		7,189
Total commercial		496		405		2,422		3,323		306,472				7,189		316,984
Total loans and leases	\$	7,884	\$	4,307	\$	41,827	\$	54,018	\$	799,745	\$	30,191	\$	8,361	\$	892,315
Percentage of outstandings		0.88 %	ó	0.48 %	•	4.69 %	6	6.05 %	ó	89.63%	6	3.38 %	6	0.94 %		

<sup>(1)</sup> Home loans 30-59 days past due includes\$2.0 billion of fully-insured loans and\$543 million of nonperforming loans. Home loans 60-89 days past due includes\$1.1 billion of fully-insured loans and\$511 million of nonperforming loans.

<sup>(2)</sup> Home loans includes \$22.3 billion of fully-insured

<sup>(3)</sup> Home loans includes \$3.8 billion of nonperforming loans as all principal and interest are not current or the loans are TDRs that have not demonstrated sustained repayment performance.

<sup>(4)</sup> PCI loan amounts are shown gross of the valuation

allowance.

<sup>(5)</sup> Total outstandings includes non-U.S. residential mortgages of\$92

<sup>(6)</sup> Total outstandings includes \$9.0 billion of pay option loans and \$1.1 billion of subprime loans. The Corporation no longer originates these

<sup>(7)</sup> Total outstandings includes dealer financial services loans of \$3.6.7 billion, consumer lending loans of \$6.3 billion, U.S. securities-based lending margin loans of \$2.5.7 billion, student loans of \$5.4 billion, non-U.S. consumer loans of \$7.8 billion and other consumer loans of \$1.3 billion.

<sup>(8)</sup> Total outstandings includes consumer finance loans of \$1.5 billion, other non-U.S. consumer loans of \$908 million and consumer overdrafts of \$127

<sup>(9)</sup> Consumer loans accounted for under the fair value option were residential mortgage loans of 172 million and discontinued real estate loans of 1.0 billion. Commercial loans accounted for under the fair value option were U.S. commercial loans of \$1.9 billion and non-U.S. commercial loans of \$5.3 billion. For addition information, seeNote 15 – Fair Value Measurements and Note 16 – Fair Value Option.

<sup>(10)</sup> Total outstandings includes U.S. commercial real estate loans o\$35.0 billion and non-U.S. commercial real estate loans o\$1.5 billion.

	_						Decembe	r 31,	, 2011						
(Dollars in millions)		30-59 Days Past Due (1)	60-89 Days Past Due (1)		90 Days or More Past Due <sup>(2)</sup>		Total Past Due 30 Days or More		Total Current or Less Than 30 Days Past Due (3)		Purchased Credit - impaired (4)		Loans Accounted for Under the Fair Value Option	(	Total Outstandings
Home loans															
Core portfolio															
Residential mortgage (5)	\$	2,151	\$ 751	\$	3,017	\$	5,919	\$	172,418					\$	178,337
Home equity		260	155		429		844		66,211						67,055
Legacy Assets & Servicing portfolio															
Residential mortgage		3,195	2,174		32,167		37,536		36,451	\$	9,966				83,953
Home equity		845	508		1,735		3,088		42,578		11,978				57,644
Discontinued real estate(6)		65	24		351		440		798		9,857				11,095
Credit card and other consumer															
U.S. credit card		981	772		2,070		3,823		98,468						102,291
Non-U.S. credit card		148	120		342		610		13,808						14,418
Direct/Indirect consumer (7)		805	338		779		1,922		87,791						89,713
Other consumer (8)		55	21		17		93		2,595						2,688
Total consumer loans		8,505	4,863		40,907		54,275		521,118		31,801				607,194
Consumer loans accounted for under the fair value option (9)												\$	2,190		2,190
Total consumer		8,505	4,863		40,907		54,275		521,118		31,801		2,190		609,384
Commercial															
U.S. commercial		352	166		866		1,384		178,564						179,948
Commercial real estate(10)		288	118		1,860		2,266		37,330						39,596
Commercial lease financing		78	15		22		115		21,874						21,989
Non-U.S. commercial		24	-		_		24		55,394						55,418
U.S. small business commercial		150	106		272		528		12,723						13,251
Total commercial loans		892	405		3,020		4,317		305,885						310,202
Commercial loans accounted for under the fair value option (9)	,												6,614		6,614
Total commercial		892	405		3,020		4,317		305,885				6,614		316,816
Total loans and leases	\$	9,397	\$ 5,268	\$	43,927	\$	58,592	\$	827,003	\$	31,801	\$	8,804	\$	926,200
Percentage of outstandings		1.01%	0.57%	6	4.74%	'n.	6.33%	6	89.299	%	3.43%	6	0.95%		

December 31, 2011

(1) Home loans 30-59 days past due includes\$2.2 billion of fully-insured loans and\$372 million of nonperforming loans. Home loans 60-89 days past due includes\$1.4 billion of fully-insured loans and\$398 million of nonperforming

The Corporation mitigates a portion of its credit risk on the residential mortgage portfolio through the use of synthetic securitization vehicles. These vehicles issue long-term notes to investors, the proceeds of which are held as cash collateral. The Corporation pays a premium to the vehicles to purchase mezzanine loss protection on a portfolio of residential mortgages owned by the Corporation. Cash held in the vehicles is used to reimburse the Corporation in the event that losses on the mortgage portfolio exceed 10 basis points (bps) of the original pool balance, up to the remaining amount of purchased loss protection of \$633 million and \$783 million at June 30, 2012 and December 31, 2011. The vehicles from which the Corporation purchases credit protection are VIEs. The Corporation does not have a variable interest in these vehicles, and accordingly, these vehicles are not consolidated by the Corporation. Amounts due from the vehicles are recorded in other income (loss) when the Corporation recognizes a reimbursable loss, as described above. Amounts are collected when reimbursable losses are realized through the sale of the underlying collateral. At June 30, 2012 and December 31, 2011, the Corporation had a receivable of \$344 million and \$359 million from these vehicles for reimbursement of losses, and principal of\$20.6 billion and \$23.9 billion of residential mortgage loans was referenced under these agreements. The Corporation records an allowance for credit losses on these loans without regard to the existence of the purchased loss protection as the protection does not represent a guarantee of individual loans.

<sup>(2)</sup> Home loans includes \$21.2 billion of fully-insured

<sup>(3)</sup> Home loans includes \$1.8 billion of nonperforming loans as all principal and interest are not current or the loans are TDRs that have not demonstrated sustained repayment performance.

<sup>(4)</sup> PCI loan amounts are shown gross of the valuation

allowance.

<sup>(5)</sup> Total outstandings includes non-U.S. residential mortgages of\$85

<sup>(6)</sup> Total outstandings includes \$9.9 billion of pay option loans and \$1.2 billion of subprime loans. The Corporation no longer originates these products

products.

<sup>(7)</sup> Total outstandings includes dealer financial services loans of\$43.0 billion, consumer lending loans of\$8.0 billion, U.S. securities-based lending margin loans of\$23.6 billion, student loans of\$6.0 billion, non-U.S. consumer loans of\$7.6 billion and other consumer loans of\$1.5 billion.

<sup>(8)</sup> Total outstandings includes consumer finance loans of \$1.7 billion, other non-U.S. consumer loans of \$929 million and consumer overdrafts of \$103

<sup>(9)</sup> Consumer loans accounted for under the fair value option were residential mortgage loans of \$906 million and discontinued real estate loans of \$1.3 billion. Commercial loans accounted for under the fair value option were U.S. commercial loans of \$2.2 billion and non-U.S. commercial loans of \$4.4 billion. For additional information, see Note 15 - Fair Value Measurements and Note 16 - Fair Value Option.

<sup>(10)</sup> Total outstandings includes U.S. commercial real estate loans of \$37.8 billion and non-U.S. commercial real estate loans of \$1.8

In addition, the Corporation has entered into long-term credit protection agreements with FNMA and FHLMC on loans totaling\$26.4 billion and \$24.4 billion at June 30, 2012 and December 31, 2011, providing full protection on residential mortgage loans that become severely delinquent. All of these loans are individually insured and therefore the Corporation does not record an allowance for credit losses related to these loans. For additional information, see *Note 8 – Representations and Warranties Obligations and Corporate Guarantees*.

# Nonperforming Loans and Leases

During the first quarter of 2012, the bank regulatory agencies jointly issued interagency supervisory guidance on nonaccrual status for junior-lien consumer real estate loans. In accordance with this regulatory interagency guidance, the Corporation classifies junior-lien home equity loans as nonperforming when the first-lien loan becomes 90 days past due even if the junior-lien loan is performing, and as a result, the Corporation reclassified \$1.9 billion of performing home equity loans to nonperforming as of March 31, 2012, and \$1.8 billion was included in nonperforming loans at June 30, 2012. The regulatory interagency guidance had no impact on the Corporation's allowance for loan and lease losses or provision expense as the delinquency status of the underlying first-lien loans was already considered in the Corporation's reserving process.

The table below presents the Corporation's nonperforming loans and leases including nonperforming troubled debt restructurings (TDRs) and loans accruing past due 90 days or more at June 30, 2012 and December 31, 2011. Nonperforming loans held-for-sale (LHFS) are excluded from nonperforming loans and leases as they are recorded at either fair value or the lower of cost or fair value. See *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K for further information on the criteria for classification as nonperforming.

#### Credit Quality

	N	onperforming I	oans	and Leases (1)	Accruing Past D	1e 90 Da	ys or More
(Dollars in millions)		ine 30 2012		December 31 2011	June 30 2012		December 31 2011
Home loans							
Core portfolio							
Residential mortgage (2)	\$	2,767	\$	2,414	\$ 1,793	\$	883
Home equity		1,063		439	_		_
Legacy Assets & Servicing portfolio							
Residential mortgage (2)		11,854		13,556	20,494		20,281
Home equity		3,144		2,014	_		_
Discontinued real estate		257		290	_		_
Credit card and other consumer							
U.S. credit card		n/a		n/a	1,594		2,070
Non-U.S. credit card		n/a		n/a	253		342
Direct/Indirect consumer		35		40	627		746
Other consumer		1		15	2		2
Total consumer		19,121		18,768	24,763		24,324
Commercial							
U.S. commercial		1,841		2,174	33		75
Commercial real estate		2,498		3,880	20		7
Commercial lease financing		39		26	16		14
Non-U.S. commercial		194		143	_		_
U.S. small business commercial		143		114	167		216
Total commercial		4,715		6,337	236		312
Total consumer and commercial	\$	23,836	\$	25,105	\$ 24,999	\$	24,636

<sup>(1)</sup> Nonperforming loan balances do not include nonaccruing TDRs removed from the PCI portfolio prior to January 1, 2010 of \$461 million and \$477 million at June 30, 2012 and December 31, 2011.

<sup>(2)</sup> Residential mortgage loans accruing past due 90 days or more are fully-insured loans. At June 30, 2012 and December 31, 2011, residential mortgage includes \$18.1 billion and \$17.0 billion of loans on which interest has been curtailed by the Federal Housing Administration, and therefore are no longer accruing interest, although principal is still insured, and \$4.2 billion of loans on which interest is still accruing for both periods.

n/a = not applicable

# Credit Quality Indicators

The Corporation monitors credit quality within its Home Loans, Credit Card and Other Consumer, and Commercial portfolio segments based on primary credit quality indicators. For more information on the portfolio segments, see *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. Within the Home Loans portfolio segment, the primary credit quality indicators are refreshed LTV and refreshed FICO score. Refreshed LTV measures the carrying value of the loan as a percentage of the value of property securing the loan, refreshed quarterly. Home equity loans are evaluated using combined loan-to-value (CLTV) which measures the carrying value of the combined loans that have liens against the property and the available line of credit as a percentage of the appraised value of the property securing the loan, refreshed quarterly. FICO scores measure the creditworthiness of the borrower based on the financial obligations of the borrower and the borrower's credit history. At a minimum, FICO scores are refreshed quarterly, and in many cases, more frequently. FICO scores are also a primary credit quality indicator for the Credit Card and Other Consumer portfolio segment and the business card portfolio within U.S. small business commercial. The Corporation's commercial loans are evaluated using the internal classifications of pass rated or reservable criticized as the primary credit quality indicators. The term reservable criticized refers to those commercial loans that are internally classified or listed by the Corporation as Special Mention, Substandard or Doubtful, which are asset categories defined by regulatory authorities. These assets have an elevated level of risk and may have a high probability of default or total loss. Pass rated refers to all loans not considered reservable criticized. In addition to these primary credit quality indicators, the Corporation uses other credit quality indicators for certain types of loans.

The following tables present certain credit quality indicators for the Corporation's Home Loans, Credit Card and Other Consumer, and Commercial portfolio segments, by class of financing receivables, at June 30, 2012 and December 31, 2011.

#### Home Loans - Credit Quality Indicators (1)

						June	30, 2	2012					
(Dollars in millions)	Re	e Portfolio esidential ortgage <sup>(2)</sup>	egacy Assets & Servicing Residential Mortgage (2)	Countrywide Residential Mortgage PCI		Core Portfolio Home Equity (2)		Legacy Assets & Servicing Home Equity (2)	Н	Countrywide ome Equity PCI		Legacy Assets & Servicing Discontinued Real Estate (2)	Countrywide Discontinued Real Estate PCI
Refreshed LTV(3)													
Less than 90 percent	\$	77,521	\$ 18,372	\$ 3,518	\$	42,395	\$	14,992	\$	2,561	\$	805	\$ 5,245
Greater than 90 percent but less than 100 percent		10,544	5,199	1,406		6,948		4,367		1,086		104	1,089
Greater than 100 percent		16,420	21,266	4,679		14,763		22,907		7,992		201	2,615
Fully-insured loans (4)		69,231	24,479	_		_		_		_		_	_
Total home loans	\$	173,716	\$ 69,316	\$ 9,603	S	64,106	\$	42,266	\$	11,639	\$	1,110	\$ 8,949
Refreshed FICO score													
Less than 620	\$	6,933	\$ 14,983	\$ 3,401	\$	2,789	\$	6,376	\$	1,584	S	472	\$ 5,153
Greater than or equal to 620 and less than 680		8,694	6,403	1,406		4,608		6,342		1,858		165	1,316
Greater than or equal to 680 and less than 740		24,916	8,872	2,112		13,061		11,009		3,426		221	1,312
Greater than or equal to 740		63,942	14,579	2,684		43,648		18,539		4,771		252	1,168
Fully-insured loans (4)		69,231	24,479	_		_		_		_		_	_
Total home loans	\$	173,716	\$ 69,316	\$ 9,603	\$	64,106	\$	42,266	\$	11,639	s	1,110	\$ 8,949

<sup>(1)</sup> Excludes \$1.2 billion of loans accounted for under the fair value

### Credit Card and Other Consumer - Credit Quality Indicators

					June :	30, 20	12	
(Dollars in millions)		U.S. Credi Card	it		Non-U.S. Credit Card		Direct/Indirect Consumer	Other Consumer (1)
Refreshed FICO score								
Less than 620	s		6,463	s	_	\$	2,442	\$ 734
Greater than or equal to 620 and less than 680		1	14,036		_		3,863	324
Greater than or equal to 680 and less than 740		3	37,032		_		10,424	246
Greater than or equal to 740		3	36,760		_		25,584	230
Other internal credit metrics <sup>(2, 3, 4)</sup>			_		13,431		40,851	1,034
Total credit card and other consumer	s	9	94,291	s	13,431	\$	83,164	\$ 2,568

<sup>(1) 95</sup> percent of the other consumer portfolio was associated with portfolios from certain consumer finance businesses that the Corporation previously exited.

### Commercial - Credit Quality Indicators (1)

<u>-                                    </u>					June 30, 2012	 _		·
(Dollars in millions)		U.S. Commercial	Commercial Real Estate		Commercial Lease Financing	Non-U.S. Commercial		U.S. Small Business Commercial (2)
Risk ratings								
Pass rated	s	176,221	\$ 30,065	s	20,552	\$ 52,432	\$	2,096
Reservable criticized		8,703	6,470		1,140	1,418		621
Refreshed FICO score <sup>(3)</sup>								
Less than 620								456
Greater than or equal to 620 and less than 680								595
Greater than or equal to 680 and less than 740								1,599
Greater than or equal to 740								2,525
Other internal credit metrics <sup>(3, 4)</sup>								4,902
Total commercial credit	s	184,924	\$ 36,535	\$	21,692	\$ 53,850	s	12,794

<sup>(1)</sup> Excludes \$7.2 billion of loans accounted for under the fair value option.

<sup>(2)</sup> Excludes Countrywide PCI

<sup>(3)</sup> Refreshed LTV percentages for PCI loans are calculated using the carrying value net of the related valuation

<sup>(4)</sup> Credit quality indicators are not reported for fully-insured loans as principal repayment is

<sup>(2)</sup> Other internal credit metrics include delinquency status, geography or other

<sup>(3)</sup> Direct/indirect consumer includes \$33.4 billion of securities-based lending which is overcollateralized and therefore has minimal credit risk and 5.4 billion of loans the Corporation no longer

<sup>(4)</sup> Non-U.S. credit card represents the U.K. credit card portfolio which is evaluated using internal credit metrics, including delinquency status. Attne 30, 2012, 96 percent of this portfolio was current or less than 30 days past dud,wo percent was 30-89 days past due and two percent was 90 days or more past due.

<sup>(2)</sup> U.S. small business commercial includes\$411 million of criticized business card and small business loans which are evaluated using refreshed FICO scores or internal credit metrics, including delinquency status, rather than risk ratings. June 30, 2012, 98 percent of the balances where internal credit metrics are used were current or less than 30 days past due.

<sup>(3)</sup> Refreshed FICO score and other internal credit metrics are applicable only to the U.S. small business commercial

<sup>(4)</sup> Other internal credit metrics include delinquency status, application scores, geography or other factors.

#### Home Loans - Credit Quality Indicators (1)

					Decemb	er 3	1, 2011				
(Dollars in millions)	Re	re Portfolio esidential ortgage (2)	egacy Assets & Servicing Residential Mortgage (2)	Countrywide Residential Mortgage PCI	Core Portfolio Home Equity (2)		Legacy Assets & Servicing Home Equity (2)	Н	Countrywide ome Equity PCI	Legacy Assets & Servicing Discontinued Real Estate (2)	Countrywide Discontinued eal Estate PCI
Refreshed LTV <sup>(3)</sup>											
Less than 90 percent	\$	80,032	\$ 20,450	\$ 3,821	\$ 46,646	\$	17,354	\$	2,253	\$ 895	\$ 5,953
Greater than 90 percent but less than 100 percent		11,838	5,847	1,468	6,988		4,995		1,077	122	1,191
Greater than 100 percent		17,673	22,630	4,677	13,421		23,317		8,648	221	2,713
Fully-insured loans (4)		68,794	25,060	_	_		_		_	_	_
Total home loans	\$	178,337	\$ 73,987	\$ 9,966	\$ 67,055	\$	45,666	\$	11,978	\$ 1,238	\$ 9,857
Refreshed FICO score <sup>(5)</sup>											
Less than 620	\$	7,020	\$ 17,337	\$ 3,749	\$ 2,843	\$	7,293	\$	2,547	\$ 548	\$ 5,968
Greater than or equal to 620 and less than 680		9,331	6,537	1,396	4,704		6,866		2,163	175	1,318
Greater than or equal to 680 and less than 740		26,569	9,439	2,109	13,561		11,798		3,155	228	1,360
Greater than or equal to 740		66,623	15,614	2,712	45,947		19,709		4,113	287	1,211
Fully-insured loans (4)		68,794	25,060	_	_		_		_	_	_
Total home loans	\$	178,337	\$ 73,987	\$ 9,966	\$ 67,055	\$	45,666	\$	11,978	\$ 1,238	\$ 9,857

<sup>(1)</sup> Excludes \$2.2 billion of loans accounted for under the fair value

#### Credit Card and Other Consumer - Credit Quality Indicators

		Decemb	er 31, 2	2011	
(Dollars in millions)	U.S. Credit Card	Non-U.S. Credit Card		Direct/Indirect Consumer	Other Consumer (1)
Refreshed FICO score					
Less than 620	\$ 8,172	\$ _	\$	3,325	\$ 802
Greater than or equal to 620 and less than 680	15,474	_		4,665	348
Greater than or equal to 680 and less than 740	39,525	_		12,351	262
Greater than or equal to 740	39,120	_		29,965	244
Other internal credit metrics(2, 3, 4)		14,418		39,407	1,032
Total credit card and other consumer	\$ 102,291	\$ 14,418	\$	89,713	\$ 2,688

<sup>(1) 96</sup> percent of the other consumer portfolio was associated with portfolios from certain consumer finance businesses that the Corporation previously exited.

#### Commercial - Credit Quality Indicators (1)

				Ι	December 31, 2011		
(Dollars in millions)	U.S. Commercial	Com	nercial Real Estate		Commercial Lease Financing	Non-U.S. Commercial	U.S. Small Business Commercial (2)
Risk ratings							
Pass rated	\$ 169,599	\$	28,602	\$	20,850	\$ 53,945	\$ 2,392
Reservable criticized	10,349		10,994		1,139	1,473	836
Refreshed FICO score <sup>(3)</sup>							
Less than 620							562
Greater than or equal to 620 and less than 680							624
Greater than or equal to 680 and less than 740							1,612
Greater than or equal to 740							2,438
Other internal credit metrics(3, 4)							4,787
Total commercial credit	\$ 179,948	\$	39,596	\$	21,989	\$ 55,418	\$ 13,251

<sup>(1)</sup> Excludes \$6.6 billion of loans accounted for under the fair value option.

<sup>(2)</sup> Excludes Countrywide PCI loans.

<sup>(3)</sup> Refreshed LTV percentages for PCI loans are calculated using the carrying value gross of the related valuation

<sup>(4)</sup> Credit quality indicators are not reported for fully-insured loans as principal repayment is insured.

<sup>(5)</sup> During the first quarter of 2012, refreshed home equity FICO metrics reflected an updated scoring model. Prior periods were adjusted to reflect these

<sup>(2)</sup> Other internal credit metrics include delinquency status, geography or other factors.

<sup>(3)</sup> Direct/indirect consumer includes \$31.1 billion of securities-based lending which is overcollateralized and therefore has minimal credit risk and 6.0 billion of loans the Corporation no longer originates.

<sup>(4)</sup> Non-U.S. credit card represents the U.K. credit card portfolio which is evaluated using internal credit metrics, including delinquency status. Abecember 31, 2011, 96 percent of this portfolio was current or less than 30 days past due wo percent was 30-89 days past due and two percent was 90 days or more past due.

<sup>(2)</sup> U.S. small business commercial includes\$491 million of criticized business card and small business loans which are evaluated using refreshed FICO scores or internal credit metrics, including delinquency status, rather than risk ratings. At December 31, 2011, 97 percent of the balances where internal credit metrics are used were current or less than 30 days past due.

<sup>(3)</sup> Refreshed FICO score and other internal credit metrics are applicable only to the U.S. small business commercial portfolio.

<sup>(4)</sup> Other internal credit metrics include delinquency status, application scores, geography or other factors.

### Impaired Loans and Troubled Debt Restructurings

A loan is considered impaired when, based on current information, it is probable that the Corporation will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming commercial loans, all TDRs, and the renegotiated credit card and other consumer TDR portfolio (the renegotiated TDR portfolio). Loans whose contractual terms have been modified in a TDR are typically placed on nonaccrual status and reported as nonperforming until the loans have performed for an adequate period of time under the restructured agreement, generally six months. However, if a borrower demonstrates performance under the previous terms and the underwriting process shows capacity to continue to perform under the modified terms, a loan may remain on accrual status. A loan modified in a TDR that is on accrual status may also be removed from TDR status if it bore a market rate of interest at the time of modification. Impaired loans exclude nonperforming consumer loans and nonperforming commercial leases unless they are classified as TDRs. Loans accounted for under the fair value option are also excluded. Purchased credit-impaired (PCI) loans are excluded and reported separately on page 179.

#### **Home Loans**

Impaired home loans within the Home Loans portfolio segment consist entirely of TDRs. Excluding PCI loans, substantially all modifications of home loans meet the definition of TDRs when a binding offer is extended to a borrower. Modifications of home loans are done in accordance with the government's Making Home Affordable Program (modifications under government programs) or the Corporation's proprietary programs (modifications under proprietary programs). These modifications are considered to be TDRs if concessions have been granted to borrowers experiencing financial difficulties. Concessions may include reductions in interest rates, capitalization of past due amounts, principal and/or interest forbearance, payment extensions, principal and/or interest forgiveness, or combinations thereof. In the second quarter of 2012, the Corporation implemented a borrower assistance program that provides forgiveness of principal balances in connection with the global settlement agreement among the Corporation and certain of its affiliates and subsidiaries, together with the U.S. Department of Justice, the U.S. Department of Housing and Urban Development (HUD) and other federal agencies and 49 state Attorneys General concerning the terms of a global settlement resolving investigations into certain origination, servicing and foreclosure practices (Global Settlement Agreement).

Prior to permanently modifying a loan, the Corporation may enter into trial modifications with certain borrowers under both government and proprietary programs, including the borrower assistance program. Trial modifications generally represent a three- to four-month period during which the borrower makes monthly payments under the anticipated modified payment terms. Upon successful completion of the trial period, the Corporation and the borrower enter into a permanent modification. Binding trial modifications are classified as TDRs when the trial offer is made and continue to be classified as TDRs regardless of whether the borrower enters into a permanent modification.

In accordance with applicable accounting guidance, a home loan, excluding PCI loans which are reported separately, is not classified as impaired unless it is a TDR. Once such a loan has been designated as a TDR, it is then individually assessed for impairment. Home loan TDRs are measured primarily based on the net present value of the estimated cash flows discounted at the loan's original effective interest rate, as discussed in the paragraph below. If the carrying value of a TDR exceeds this amount, a specific allowance is recorded as a component of the allowance for loan and lease losses. Alternatively, home loan TDRs that are considered to be dependent solely on the collateral for repayment (e.g., due to the lack of income verification) are measured based on the estimated fair value of the collateral and a charge-off is recorded if the carrying value exceeds the fair value of the collateral. Home loans that reached 180 days past due prior to modification would have been charged off to their net realizable value before they were modified as TDRs in accordance with established policy. Therefore, modifications of home loans that are 180 or more days past due as TDRs do not have an impact on the allowance for loan and lease losses nor are additional charge-offs required at the time of modification. Subsequent declines in the fair value of the collateral after a loan has reached 180 days past due are recorded as charge-offs. Fully-insured loans are protected against principal loss, and therefore, the Corporation does not record an allowance for loan and lease losses on the outstanding principal balance, even after they have been modified in a TDR.

The net present value of the estimated cash flows is based on model-driven estimates of projected payments, prepayments, defaults and loss-given-default (LGD). Using statistical modeling methodologies, the Corporation estimates the probability that a loan will default prior to maturity based on the attributes of each loan. The factors that are most relevant to the probability of default are the refreshed LTV, or in the case of a subordinated lien, refreshed CLTV, borrower credit score, months since origination (i.e., vintage) and geography. Each of these factors is further broken down by present collection status (whether the loan is current, delinquent, in default or in bankruptcy). Severity (or LGD) is estimated based on the refreshed LTV for first mortgages or CLTV for subordinated liens. The estimates are based on the Corporation's historical experience, but are adjusted to reflect an assessment of environmental factors that may not be reflected in the historical data, such as changes in real estate values, local and national economies, underwriting standards and the regulatory environment. The probability of default models also incorporate recent experience with modification programs, a loan's default history prior to modification and the change in borrower payments post-modification.

At June 30, 2012 and December 31, 2011, remaining commitments to lend additional funds to debtors whose terms have been modified in a home loan TDR were immaterial. Home loan foreclosed properties totaled \$1.1 billion and \$2.0 billion at June 30, 2012 and December 31, 2011.

The table below presents impaired loans in the Corporation's Home Loans portfolio segment atJune 30, 2012 and December 31, 2011, and for the three and six months ended June 30, 2012 and 2011 and includes primarily loans managed by Legacy Assets & Servicing within Consumer Real Estate Services (CRES). Certain impaired home loans do not have a related allowance as the current valuation of these impaired loans exceeded the carrying value.

Impaired Loans - Home Loans

			J	June 30, 2012				]	December 31, 2011	
(Dollars in millions)		Unpaid Principal Balance		Carrying Value	Related Allowance		Unpaid Principal Balance		Carrying Value	Related Allowance
With no recorded allowance										
Residential mortgage	\$	11,926	\$	8,865	n	'a	\$ 10,9	07 \$	8,168	n/a
Home equity		1,780		486	n	'a	1,7	47	479	n/a
Discontinued real estate		408		223	n	'a	4	21	240	n/a
With an allowance recorded										
Residential mortgage	s	12,750	\$	11,451	\$ 1,30	19	\$ 12,2	96 \$	11,119	\$ 1,295
Home equity		1,437		1,168	55	3	1,5	51	1,297	622
Discontinued real estate		195		144	1	8	2	13	159	29
Total										
Residential mortgage	s	24,676	\$	20,316	\$ 1,30	19	\$ 23,2	03 \$	19,287	\$ 1,295
Home equity		3,217		1,654	55	3	3,2	98	1,776	622
Discontinued real estate		603		367	;	8	6	34	399	29

				Three Months	Ende	l June 30					Six Months	Ende	d June 30		
		:	2012			2	011		1	2012			2	011	
		Average Carrying Value	]	Interest Income Recognized (1)		Average Carrying Value		Interest Income Recognized (1)	Average Carrying Value	1	Interest Income Recognized (1)		Average Carrying Value	]	Interest Income Recognized (1)
With no recorded allowance															
Residential mortgage	s	8,669	s	74	\$	5,427	\$	62	\$ 8,570	\$	147	\$	5,527	\$	116
Home equity		485		10		419		5	496		19		452		10
Discontinued real estate		224		2		216		2	228		4		222		4
With an allowance recorded															
Residential mortgage	s	11,326	s	106	\$	9,828	\$	77	\$ 11,174	\$	204	\$	8,790	\$	147
Home equity		1,205		13		1,439		8	1,230		22		1,370		15
Discontinued real estate		148		2		181		2	150		4		175		3
Total															
Residential mortgage	s	19,995	s	180	\$	15,255	\$	139	\$ 19,744	\$	351	\$	14,317	\$	263
Home equity		1,690		23		1,858		13	1,726		41		1,822		25
Discontinued real estate		372		4		397		4	378		8		397		7

<sup>(1)</sup> Interest income recognized includes interest accrued and collected on the outstanding balances of accruing impaired loans as well as interest cash collections on nonaccruing impaired loans for which the principal is considered collectible.

n/a = not applicable

The table below presents the June 30, 2012 and 2011 unpaid principal balance, carrying value, and average pre- and post-modification interest rates of home loans that were modified in TDRs during the three and six months ended June 30, 2012 and 2011, and net charge-offs that were recorded during the period in which the modification occurred. The following Home Loans tables include loans that were initially classified as TDRs during the period and also loans that had previously been classified as TDRs and were modified again during the period. These TDRs are managed by Legacy Assets & Servicing within CRES.

Home Loans - TDRs Entered into During the Three Months Ended June 30, 2012 and 2011(1)

		Jun	e 30, 2012			ths Ended June 0, 2012
(Dollars in millions)	d Principal alance	Carrying Value	Pre-Modification Interest Rate	Post-Modification Interest Rate	Net C	harge-offs
Residential mortgage	\$ 1,736	\$ 1,408	5.68 %	4.78 %	\$	72
Home equity	139	82	4.33	3.57		29
Discontinued real estate	26	12	6.88	5.78		4
Total	\$ 1,901	\$ 1,502	5.60	4.71	\$	105
		Jun	e 30, 2011			on the Ended June 10, 2011
Residential mortgage	\$ 4,254	\$ 3,851	5.97 %	4.99 %	\$	51
Home equity	280	169	6.60	4.91		43
Discontinued real estate	39	25	6.49	4.67		2
Total	\$ 4,573	\$ 4,045	6.01	4.99	\$	96

# Home Loans - TDRs Entered into During the Six Months Ended June 30, 2012 and 2011(1)

		June 30, 20	12		hs Ended June 0, 2012
Residential mortgage	\$ 3,299	\$ 2,755	5.64 %	4.69 %	\$ 140
Home equity	333	169	4.85	3.60	93
Discontinued real estate	44	21	6.71	5.56	6
Total	\$ 3,676	\$ 2,945	5.59	4.61	\$ 239

		June 3	0, 2011		Six Mo	nths Ended June 30, 2011
Residential mortgage	\$ 7,823	\$ 6,954	5.99 %	4.95 %	\$	75
Home equity	660	391	6.53	4.71		71
Discontinued real estate	80	50	6.51	4.51		4
Total	\$ 8,563	\$ 7,395	6.04	4.93	\$	150

<sup>(1)</sup> TDRs entered into during both the three and six months ended June 30, 2012 include residential mortgage modifications with principal forgiveness of \$183 million and discontinued real estate modifications with principal forgiveness of \$6 million.

The following table presents the June 30, 2012 and 2011 carrying value for home loans that were modified in a TDR during thethree and six months ended June 30, 2012 and 2011 by type of modification.

Home Loans - Modification Programs

	TDRs E	ntered into During the	Three Mo	onths Ended June	30, 2012	
(Dollars in millions)	sidential ortgage	Home Equity	Disc	continued Real Estate		l Carrying Value
Modifications under government programs	 or ignge	nome Equity		Zoute		, muc
Contractual interest rate reduction	\$ 15	\$ 19	\$	_	\$	34
Principal and/or interest forbearance	1	7		_		8
Other modifications (1)	2	_		_		2
Total modifications under government programs	18	26		_		44
Modifications under proprietary programs						
Contractual interest rate reduction	499	3		1		503
Capitalization of past due amounts	22	_		_		22
Principal and/or interest forbearance	103	2		_		105
Other modifications (1)	27	6		1		34
Total modifications under proprietary programs	651	11		2		664
Trial modifications	739	45		10		794
Total modifications	\$ 1,408	\$ 82	\$	12	\$	1,502
Modifications under government programs	 TDRs	Entered into During the	e Three Mo	onths Ended June 30	0, 2011	
Contractual interest rate reduction	\$ 490	\$ 45	\$	3	\$	538
Principal and/or interest forbearance	67	16		_		83
Other modifications (1)	35	2				37
Total modifications under government programs	 592	63		3		658
Modifications under proprietary programs						
Modifications under proprietary programs  Contractual interest rate reduction	1,418	39		5		1,462
	1,418 234	39		5		1,462 234
Contractual interest rate reduction	•	39  13		5 		,
Contractual interest rate reduction  Capitalization of past due amounts	234	_		_		234
Contractual interest rate reduction  Capitalization of past due amounts  Principal and/or interest forbearance	234 243	13		_		234 259
Contractual interest rate reduction  Capitalization of past due amounts  Principal and/or interest forbearance  Other modifications (1)	234 243 90	13		3		234 259 99

Home Loans - Modification Programs (continued)

	TDRs I	Entered into	During the	Six Month	ıs Ended June 3	0, 2012	
		Hami	Fauita			Tota	al Carrying Value
17.	lortgage	Home	Equity		Estate		value
\$	82	\$	52	\$	_	\$	134
	13		17		_		30
	19		1		_		20
	114		70				184
	928		12		1		941
			_		_		40
			6		_		208
	76		9		1		86
	1,246		27		2		1,275
	1,395		72		19		1,486
\$	2,755	\$	169	s	21	S	2,945
	TDR	Entered into	o During the	Six Month	s Ended June 30,	, 2011	
e	72.6	e	160	ø	7	ø.	903
\$		\$		\$	/	Э	903
	112		20		1		1.41
	50		28		1		141
	59		4				63
	59 907				1 — 8		
			4				63
			4				63
	907		192		8		63 1,107
	907 2,767		192		8		63 1,107 2,847
	907 2,767 379		4 192 67 —		8 8 13		2,847 380
	2,767 379 460		4 192 67 — 29		8 13 1 5		2,847 380 494
	2,767 379 460 211		4 192 67 — 29 20		13 1 5		2,847 380 494 232
	M	Residential Mortgage  \$ 82 13 19 114  928 40 202 76 1,246 1,395 \$ 2,755	Residential   Home	Residential Mortgage         Home Equity           \$ 82 \$ 52           13 17           19 1           114 70           928 12           40 —           202 6           76 9           1,246 27           1,395 72           \$ 2,755 \$ 169           TDRs Entered into During the           \$ 736 \$ 160	Residential Mortgage         Home Equity         Disconnection           \$ 82 \$ 52 \$         \$           13 17         19 1           114 70         1           928 12         40 —           202 6         6           76 9         9           1,246 27         27           1,395 72         \$           \$ 2,755 \$ 169 \$	Residential Mortgage         Home Equity         Discontinued Real Estate           \$ 82 \$ 52 \$ —         13 17 —           19 1 —         1 —           114 70 —         —           928 12 1         1           40 —         —           202 6 —         —           76 9 1         1           1,246 27 2         2           1,395 72 19         19           \$ 2,755 \$ 169 \$ 21	Mortgage         Home Equity         Estate           \$ 82 \$ 52 \$ — \$           13 17 —           19 1 —           114 70 —           928 12 1           40 — —           202 6 —           76 9 1           1,246 27 2           1,395 72 19           \$ 2,755 \$ 169 \$ 21 \$           TDRs Entered into During the Six Months Ended June 30, 2011

<sup>(1)</sup> Includes other modifications such as term or payment extensions and repayment plans.

The table below presents the carrying value of loans that entered into payment default during thethree and six months ended June 30, 2012 and 2011 and that were modified in a TDR during the 12 months preceding payment default. A payment default for home loan TDRs is recognized when a borrower has missed three monthly payments (not necessarily consecutively) since modification. Payment default on trial modifications where the borrower has not yet met the terms of the agreement are included in the table below if the borrower is 90 days or more past due three months after the offer to modify is made.

Home Loans - TDRs Entering Payment Default That Were Modified During the Preceding Twelve Months

			Three Months E	nded Ju	ne 30, 2012		
(Dollars in millions)	 Residential Mortgage			Dis	continued Real Estate	Tot	al Carrying Value
Modifications under government programs	\$ 67	\$	2	\$	1	\$	70
Modifications under proprietary programs	241		5		2		248
Trial modifications	181		6		_		187
Total modifications	\$ 489	\$	13	\$	3	\$	505
			Three Months E	nded Jun	e 30, 2011		
Modifications under government programs	\$ 46	\$	_	\$	_	\$	46
Modifications under proprietary programs	450		10		3		463
Trial modifications	12		_		1		13
Total modifications	\$ 508	\$	10	\$	4	\$	522
			Six Months En	ded June	e 30, 2012		
Modifications under government programs	\$ 141	\$	4	\$	2	\$	147
Modifications under proprietary programs	615		9		5		629
Trial modifications	290		9		1		300
Total modifications	\$ 1,046	\$	22	\$	8	\$	1,076
			Six Months En	ded June	30, 2011		
Modifications under government programs	\$ 100	\$	_	\$	1	\$	101
Modifications under proprietary programs	908		30		7		945
Trial modifications	18		1		1		20
Total modifications	\$ 1,026	\$	31	\$	9	\$	1,066

# Credit Card and Other Consumer

The Credit Card and Other Consumer portfolio segment includes impaired loans that have been modified as TDRs. The Corporation seeks to assist customers that are experiencing financial difficulty by modifying loans while ensuring compliance with federal laws and guidelines. Substantially all of the Corporation's credit card and other consumer loan modifications involve reducing the interest rate on the account and placing the customer on a fixed payment plan not exceeding 60 months, all of which are considered TDRs. In all cases, the customer's available line of credit is canceled. The Corporation makes loan modifications directly with borrowers for debt held only by the Corporation (internal programs). Additionally, the Corporation makes loan modifications for borrowers working with third-party renegotiation agencies that provide solutions to customers' entire unsecured debt structures (external programs).

All credit card and other consumer loans not secured by real estate, including modified loans, remain on accrual status until the loan is either charged off or paid in full. The allowance for impaired credit card loans is based on the present value of projected cash flows, which incorporate the Corporation's historical payment default and loss experience on modified loans, discounted using the portfolio's average contractual interest rate, excluding promotionally priced loans, in effect prior to restructuring. Prior to modification, credit card and other consumer loans are included in homogeneous pools which are collectively evaluated for impairment. For these portfolios, loss forecast models are utilized that consider a variety of factors including but not limited to historical loss experience, delinquencies, economic trends and credit scores.

The table below provides information on the Corporation's renegotiated TDR portfolio at June 30, 2012 and December 31, 2011, and for the three and six months ended June 30, 2012 and 2011. The renegotiated TDR portfolio is considered impaired and had a related allowance as shown below.

#### Impaired Loans - Credit Card and Other Consumer - Renegotiated TDRs

		J	une 30, 2012	 December 31, 2011					
(Dollars in millions)	Unpaid Principal Balance		Carrying Value <sup>(1)</sup>	Related Allowance	Unpaid Principal Balance		Carrying Value (1)	ı	Related Allowance
With an allowance recorded									
U.S. credit card	\$ 3,883	s	3,905	\$ 1,068	\$ 5,272	\$	5,305	\$	1,570
Non-U.S. credit card	476		483	324	588		597		435
Direct/Indirect consumer	907		911	306	1,193		1,198		405

				Three Months	Ended	June 30			_			Six Months	Ended	June 30		
			2012			2	2011			2	012			2	011	
	C	Average Carrying Value	R	Interest Income ecognized <sup>(2)</sup>		Average Carrying Value	Re	Interest Income ecognized (2)		Average Carrying Value	R	Interest Income ecognized <sup>(2)</sup>		Average Carrying Value	1	nterest ncome ognized (2)
With an allowance recorded																
U.S. credit card	s	4,400	\$	69	\$	7,637	\$	115	\$	4,710	\$	146	\$	8,100	\$	242
Non-U.S. credit card		508		3		808		1		540		5		803		3
Direct/Indirect consumer		1,000		13		1,686		23		1,073		29		1,763		47

Includes accrued interest and fees.

The table below provides information on the Corporation's primary modification programs for the renegotiated TDR portfolio alune 30, 2012 and December 31, 2011.

### Credit Card and Other Consumer - Renegotiated TDRs by Program Type

		Interna	l Prog	rams	Externa	ıl Pro	grams		Other	r		1	Γotal		Percent of Balan Less Than 30 D	
(Dollars in millions)		June 30 2012	1	December 31 2011	June 30 2012		December 31 2011	June 30 2012		December 31 2011		June 30 2012		December 31 2011	June 30 2012	December 31 2011
U.S. credit card	\$	2,688	\$	3,788	\$ 1,168	\$	1,436	\$ 49	\$	81	s	3,905	\$	5,305	80.71%	78.97%
Non-U.S. credit card		190		218	87		113	206		266		483		597	54.70	54.02
Direct/Indirect consumer		587		784	311		392	13		22		911		1,198	81.73	80.01
Total renegotiated TDRs	s	3,465	\$	4,790	\$ 1,566	\$	1,941	\$ 268	\$	369	\$	5,299	\$	7,100	78.52	77.05

At June 30, 2012 and December 31, 2011, the Corporation had a renegotiated TDR portfolio of \$5.3 billion and \$7.1 billion of which \$4.2 billion was current or less than 30 days past due under the modified terms at June 30, 2012. The renegotiated TDR portfolio is excluded from nonperforming loans as the Corporation generally does not classify consumer loans not secured by real estate as nonperforming. Instead, these loans are charged off no later than the end of the month in which the loan becomes 180 days past due.

<sup>(2)</sup> Interest income recognized includes interest accrued and collected on the outstanding balances of accruing impaired loans as well as interest cash collections on nonaccruing impaired loans for which the principal is considered collectible.

The table below provides information on the Corporation's renegotiated TDR portfolio including the unpaid principal balance and carrying value of loans that were modified in TDRs during the three and six months ended June 30, 2012 and 2011, along with charge-offs that were recorded during the calendar quarter in which the modification occurred. The table also presents the average pre- and post-modification interest rate.

Credit Card and Other Consumer - Renegotiated TDRs Entered into During the Three Months Ended June 30, 2012 and 2011

			Jun	e 30, 2012			hs Ended June 2012
(Dollars in millions)	Unpaid Principal Balance		Carrying Value (1)	Pre-Modification Interest Rate	Post-Modification Interest Rate	Net Cl	narge-offs
U.S. credit card	\$ 12	3	\$ 127	17.61 %	6.30 %	\$	1
Non-U.S. credit card	9	2	97	26.27	0.78		4
Direct/Indirect consumer	1	8	18	15.24	3.96		_
Total	\$ 23	3	\$ 242	20.91	3.91	\$	5

		June 30, 20	11		hs Ended June 2011
U.S. credit card	\$ 281 \$	291	19.06%	6.06%	\$ 3
Non-U.S. credit card	181	189	26.49	0.66	8
Direct/Indirect consumer	66	67	15.57	5.62	 1
Total	\$ 528 \$	547	21.21	4.13	\$ 12

# Credit Card and Other Consumer - Renegotiated TDRs Entered into During the Six Months Ended June 30, 2012 and 2011

		June 30, 20	112		Ended June 30, 012
U.S. credit card	\$ 264 \$	268	17.94 %	6.34 %	\$ 8
Non-U.S. credit card	172	181	26.17	0.88	39
Direct/Indirect consumer	41	41	15.37	4.17	 1
Total	\$ 477 \$	490	20.75	4.15	\$ 48

		June 3	0, 2011		Six Mon	ths Ended June 30, 2011
U.S. credit card	\$ 637	\$ 652	19.16%	6.14%	\$	20
Non-U.S. credit card	294	307	26.62	0.68		53
Direct/Indirect consumer	158	161	15.63	5.63		4
Total	\$ 1,089	\$ 1,120	20.70	4.57	\$	77

<sup>(1)</sup> Includes accrued interest and

The table below provides information on the Corporation's primary modification programs for the renegotiated TDR portfolio for loans that were modified in TDRs during the three and six months ended June 30, 2012 and 2011.

# Credit Card and Other Consumer - Renegotiated TDRs by Program Type

	·	Renegotia	ted T	DRs Entered into During	the Th	ree Months Ended Jun	e 30, 20	12
(Dollars in millions)	_	Internal Programs		External Programs		Other		Total
U.S. credit card	\$	57	\$	70	\$	_	\$	127
Non-U.S. credit card		51		46		_		97
Direct/Indirect consumer		9		9		_		18
Total renegotiated TDRs	\$	117	\$	125	\$	_	\$	242
		Renegot	tiated	TDRs Entered into During	the Th	aree Months Ended June 3	30, 2011	
U.S. credit card	\$	172	\$	117	\$	2	\$	291
Non-U.S. credit card		99		90		_		189
Direct/Indirect consumer		42		25		_		67
Total renegotiated TDRs	\$	313	\$	232	\$	2	\$	547
				TDRs Entered into Durin		Six Months Ended June		
U.S. credit card	\$	127	\$	141	\$	_	\$	268
Non-U.S. credit card		95		86		_		181
Direct/Indirect consumer		21		20		_		41
Total renegotiated TDRs	\$	243	\$	247	\$		\$	490
		Renego	otiate	d TDRs Entered into Durin	g the S	ix Months Ended June 30	), 2011	
U.S. credit card	\$	379	\$	271	\$	2	\$	652
Non-U.S. credit card		150		156		1		307
Direct/Indirect consumer		96		64		1		161
Total renegotiated TDRs	\$	625	\$	491	\$	4	\$	1,120

Credit card and other consumer loans are deemed to be in payment default during the quarter in which a borrower misses the second of two consecutive payments. Payment defaults are one of the factors considered when projecting future cash flows in the calculation of the allowance for loan losses for impaired credit card and other consumer loans. At June 30, 2012, the allowance for loan and lease losses on the Corporation's renegotiated portfolio was32.04 percent of the carrying value of these loans. Loans that entered into payment default during the three and six months ended June 30, 2012 that had been modified in a TDR during the 12 months preceding payment default were\$51 million and \$133 million for U.S. credit card, \$77 million and \$159 million for non-U.S. credit card and \$8 million and \$24 million for direct/indirect consumer. Loans that entered into payment default during the three and six months ended June 30, 2011 and that had been modified in a TDR during the 12 months preceding payment default were\$217 million and \$600 million for U.S. credit card, \$101 million and \$202 million for non-U.S. credit card and \$45 million and \$122 million for direct/indirect consumer.

#### **Commercial Loans**

Impaired commercial loans, which include nonperforming loans and TDRs (both performing and nonperforming) are primarily measured based on the present value of payments expected to be received, discounted at the loan's original effective interest rate. Commercial impaired loans may also be measured based on observable market prices or, for loans that are solely dependent on the collateral for repayment, the estimated fair value of collateral less estimated costs to sell. If the carrying value of a loan exceeds this amount, a specific allowance is recorded as a component of the allowance for loan and lease losses.

Modifications of loans to commercial borrowers that are experiencing financial difficulty are designed to reduce the Corporation's loss exposure while providing the borrower with an opportunity to work through financial difficulties, often to avoid foreclosure or bankruptcy. Each modification is unique and reflects the individual circumstances of the borrower. Modifications that result in a TDR may include extensions of maturity at a concessionary (below market) rate of interest, payment forbearances or other actions designed to benefit the customer while mitigating the Corporation's risk exposure. Reductions in interest rates are rare. Instead, the interest rates are typically increased, although the increased rate may not represent a market rate of interest. Infrequently, concessions may also include principal forgiveness in connection with foreclosure, short sale or other settlement agreements leading to termination or sale of the loan.

At the time of restructuring, the loans are remeasured to reflect the impact, if any, on projected cash flows resulting from the modified terms. If there was no forgiveness of principal and the interest rate was not decreased, the modification may have little or no impact on the allowance established for the loan. If a portion of the loan is deemed to be uncollectible, a charge-off may be recorded at the time of restructuring. Alternatively, a charge-off may already have been recorded in a previous period such that no charge-off is required at the time of modification. For information concerning modifications for the U.S. small business commercial portfolio, see Credit Card and Other Consumer in this Note.

At June 30, 2012 and December 31, 2011, remaining commitments to lend additional funds to debtors whose terms have been modified in a commercial loan TDR were immaterial. Commercial foreclosed properties totaled \$433 million and \$612 million at June 30, 2012 and December 31, 2011.

The table below presents impaired loans in the Corporation's Commercial loan portfolio segment at une 30, 2012 and December 31, 2011, and for the three and six months ended June 30, 2012 and 2011. Certain impaired commercial loans do not have a related allowance as the valuation of these impaired loans exceeded the carrying value, which is net of previously recorded charge-offs.

### Impaired Loans - Commercial

				June 30, 2012			December 31, 2011							
(Dollars in millions)		Unpaid Principal Balance		Carrying Value		Related Allowance		Unpaid Principal Balance		Carrying Value	Related Allowance			
With no recorded allowance														
U.S. commercial	s	1,378	\$	1,087		n/a	\$	1,482	\$	985		n/a		
Commercial real estate		1,765		1,531		n/a		2,587		2,095		n/a		
Non-U.S. commercial		148		148		n/a		216		101		n/a		
U.S. small business commercial <sup>(1)</sup>		_		_		n/a		_		_		n/a		
With an allowance recorded														
U.S. commercial	s	2,364	\$	1,638	s	188	\$	2,654	\$	1,987	\$	232		
Commercial real estate		2,350		1,557		106		3,329		2,384		135		
Non-U.S. commercial		416		61		12		308		58		6		
U.S. small business commercial <sup>(1)</sup>		449		427		116		531		503		172		
Total														
U.S. commercial	s	3,742	\$	2,725	s	188	\$	4,136	\$	2,972	\$	232		
Commercial real estate		4,115		3,088		106		5,916		4,479		135		
Non-U.S. commercial		564		209		12		524		159		6		
U.S. small business commercial <sup>(1)</sup>		449		427		116		531		503		172		

				Three Months	Ended	d June 30			Six Months Ended June 30									
			2012		2011					1	2012		2011					
	Average Carrying Value					Average Carrying Value	Interest Income Recognized (2)			Average Carrying Value		Interest Income Recognized (2)		Average Carrying Value		Interest Income Recognized (2)		
With no recorded allowance																		
U.S. commercial	\$	1,086	\$	9	\$	534	\$	1	s	1,061	s	17	\$	503	\$	1		
Commercial real estate		1,691		4		1,895		1		1,832		8		1,854		2		
Non-U.S. commercial		137		_		92		_		125		_		71		_		
U.S. small business commercial(1)		_		_		_		_		_		_		_		_		
With an allowance recorded																		
U.S. commercial	\$	1,805	\$	7	\$	2,463	\$	2	s	1,854	s	18	\$	2,692	\$	3		
Commercial real estate		1,789		4		3,491		2		2,027		10		3,709		4		
Non-U.S. commercial		54		1		66		_		58		1		122		_		
U.S. small business commercial(1)		437		3		707		6		455		7		762		13		
Total																		
U.S. commercial	\$	2,891	\$	16	\$	2,997	\$	3	s	2,915	s	35	\$	3,195	\$	4		
Commercial real estate		3,480		8		5,386		3		3,859		18		5,563		6		
Non-U.S. commercial		191		1		158		_		183		1		193		_		
U.S. small business commercial(1)		437		3		707		6		455		7		762		13		

<sup>(1)</sup> Includes U.S. small business commercial renegotiated TDR loans and related

<sup>(2)</sup> Interest income recognized includes interest accrued and collected on the outstanding balances of accruing impaired loans as well as interest cash collections on nonaccruing impaired loans for which the principal is considered

n/a = not applicable

The table below presents the June 30, 2012 and 2011 unpaid principal balance and carrying value of commercial loans that were modified as TDRs during the three and six months ended June 30, 2012 and 2011, along with charge-offs that were recorded during the calendar quarter in which the modification occurred.

Commercial - TDRs Entered into During the Three Months Ended June 30, 2012 and 2011

			Three Months Ended June 30, 2012			
		id Principal				
(Dollars in millions)	В	Balance	Carry	ing Value	Net	Charge-offs
U.S commercial	\$	220	\$	162	\$	13
Commercial real estate		226		210		_
Non-U.S. commercial		66		66		_
U.S. small business commercial (1)		7		8		
Total	\$	519	\$	446	\$	13
		June 3	0, 2011		Three Mo	nths Ended June 30, 2011
U.S commercial	\$	517	\$	515	\$	1
Commercial real estate		668		589		12

C.5 commercial	Ψ	517 ψ	515 ψ	•
Commercial real estate		668	589	12
Non-U.S. commercial		45	45	_
U.S. small business commercial (1)		18	21	_
Total	\$	1,248 \$	1,170 \$	13

Commercial - TDRs Entered into During the Six Months Ended June 30, 2012 and 2011

		Si	Six Months Ended June 30, 2012		
U.S commercial	\$	558	\$ 49	6 \$	15
Commercial real estate		486	40	1	4
Non-U.S. commercial		66	6	6	_
U.S. small business commercial (1)		16	1	7	1
Total	\$	1,126	\$ 98	0 \$	20

	June 30, 2011							
U.S commercial	\$ 892	\$	866	\$	17			
Commercial real estate	1,231		1,071		41			
Non-U.S. commercial	52		51		_			
U.S. small business commercial (1)	40		46		3			
Total	\$ 2,215	\$	2,034	\$	61			

<sup>(</sup>i) U.S. small business commercial TDRs are comprised of renegotiated small business card loans.

A commercial TDR is generally deemed to be in payment default when the loan is 90 days or more past due, including delinquencies that were not resolved as part of the modification. U.S. small business commercial TDRs are deemed to be in payment default during the quarter in which a borrower misses the second of two consecutive payments. Payment defaults are one of the factors considered when projecting future cash flows, along with observable market prices or fair value of collateral, when measuring the allowance for loan losses. TDRs that were in payment default at June 30, 2012 and 2011 had a carrying value of \$170 million and \$27 million for U.S. commercial, \$335 million and \$268 million for commercial real estate and \$12 million and \$19 million for U.S. small business commercial.

# Purchased Credit-impaired Loans

The table below shows activity for the accretable yield on Countrywide Financial Corporation (Countrywide) consumer PCI loans. Reclassifications from nonaccretable difference primarily result when there is a change in expected cash flows due to various factors, including changes in interest rates on variable-rate loans and prepayment assumptions. Changes in the prepayment assumption affect the expected remaining life of the portfolio which results in a change to the amount of future interest cash flows.

	Three Mon	ths Ended June Six Month	s Ended June 30,
(Dollars in millions)	30	0, 2012	2012
Accretable yield, beginning of period	\$	4,872 \$	4,990
Accretion		(258)	(534)
Disposals/transfers		(1)	(25)
Reclassifications from nonaccretable difference		220	402
Accretable yield, June 30, 2012	\$	4,833 \$	4,833

See Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K for further information on PCI loans and Note 6 – Allowance for Credit Losses for the carrying value and valuation allowance for Countrywide PCI loans.

# Loans Held-for-sale

The Corporation had LHFS of \$13.3 billion and \$13.8 billion at June 30, 2012 and December 31, 2011. Proceeds from sales, securitizations and paydowns of LHFS were \$23.4 billion and \$99.0 billion for the six months ended June 30, 2012 and 2011. Amounts used for originations and purchases of LHFS were \$23.5 billion and \$80.4 billion for the six months ended June 30, 2012 and 2011.

# **NOTE 6 – Allowance for Credit Losses**

The table below summarizes the changes in the allowance for credit losses by portfolio segment for thethree and six months ended June 30, 2012 and 2011.

Balles         Serial (Section 1988)         Serial (S				Three Months E	nded .	June 30, 2012		
		_				June 50, 2012		
	(Dollars in millions)		Home Loans			Commercial		Total
		s			\$		s	
### 1985年 日本の日本的の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の		•		,			-	
### 1985			(1.642)					
## 1985 (1995 日本の 1995 日本の								
								(137)
回り、	Allowance for loan and lease losses, June 30							
のからで いかけ からい でき かいか でき かい	·							
1988			_	_				
### Carter for antimote kinding commissions, John 19 は 7 5 7 5 7 5 7 5 8 5 8 5 8 7 5 8 1 5 8			_	_				(10)
Minimum for centile thors, Jana 24   19	Reserve for unfunded lending commitments, June 30		_	_				
Page		s	19,964	\$ 7.024	s		s	
Same		<u> </u>	.,			-,		
Loss and laces charged (「				Six Months En	ded Ju	une 30, 2012		
Page	Allowance for loan and lease losses, January 1	s	21,079	\$ 8,569	\$	4,135	\$	33,783
Part clarings (	Loans and leases charged off		(3,776)	(4,262)		(1,153)		(9,191)
Points of from and lace looks of the March of Channel	Recoveries of loans and leases previously charged off		263	837		409		1,509
Ober 10         (46)         (5)         (10)         (10)           Allowace for loan and leads loan, June 20         2         7.04         3.08         8.08           Revers for funded leading comulitors, June 201         —	Net charge-offs		(3,513)	(3,425)		(744)		(7,682)
Nonemar in lease lesses, Jame 3	Provision for loan and lease losses		2,444	1,933		(80)		4,297
Page	Other (1)		(46)	(53)		(11)		(110)
Provision for unfunded leading commitmens	Allowance for loan and lease losses, June 30		19,964	7,024		3,300		30,288
Ober Office	Reserve for unfunded lending commitments, January 1		_	_		714		714
Recere for unfunded leading commitments, June 30         —         574         5794           Allowance for credit losses, June 30         \$ 19,46         \$ 19,64         \$ 19,64         \$ 19,84         \$ 19,84         \$ 19,84         \$ 19,86         <	Provision for unfunded lending commitments		_	_		(106)		(106)
Allowance for credit losses, June 20         S         19,000         S         7,000         S         3,000	Other (2)			_		(34)		(34)
National International Inter	Reserve for unfunded lending commitments, June 30					574		574
Note of contained lesse loses, April 1	Allowance for credit losses, June 30	s	19,964	\$ 7,024	\$	3,874	s	30,862
Note of contained lesse loses, April 1								
Loss and leases charged off         Casin         Casin <th< td=""><td></td><td></td><td>20.007</td><td></td><td></td><td></td><td></td><td>20.042</td></th<>			20.007					20.042
Recoveries of loans and leases previously charged off		\$			\$		\$	
Net charge offs         (233)         (2,04)         (503)         (5,65)           Provision for loan and lease losses         3249         529         (518)         3,200           Ober (1)         ————————————————————————————————————								
Provision foloan and lease losses         3.249         5.29         (188)         3.200           Ober-(1)         ————————————————————————————————————								
Other (f)         Close (s)         (10%)         (26)         (126)           Allowance for loan and lease losses, June 30         29,93         1,931         5,428         37,312           Rever for unfunded lending commitments April 1         ————————————————————————————————————								
Allowance for loan and lease losses, June 30   1,093			3,249					
Provision for unfunded lending commitments								
Provision for unfunded lending commitments         — <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td>20,953</td> <td>10,931</td> <td></td> <td></td> <td></td> <td></td>	· · · · · · · · · · · · · · · · · · ·		20,953	10,931				
Other (²)         —				_				
Reserve for unfunded lending commitments, June 30   S 20,953   S 10,931   S 63,25   S 82,095   S 20,955   S 10,931   S 63,25   S 82,095   S 20,955   S 2	-		_	_				(5)
S   20,953   S   10,931   S   6,325   S   38,209								
Six Months Exercise								
Allowance for loan and lease losses, January 1   S   19,252   S   15,463   S   7,170   S   41,885     Loans and leases charged off   (4,892)   (6,976)   (1,665)   (13,533     Recoveries of loans and leases previously charged off   395   966   479   1,840     Net charge-offs   (4,497)   (6,010)   (1,186)   (11,663)     Provision for loan and lease losses   6,197   1,508   (529)   7,176     Other (1)	Allowance for credit losses, June 30	\$	20,953	\$ 10,931	\$	6,325	\$	38,209
Allowance for loan and lease losses, January 1   S   19,252   S   15,463   S   7,170   S   41,885     Loans and leases charged off   (4,892)   (6,976)   (1,665)   (13,533     Recoveries of loans and leases previously charged off   395   966   479   1,840     Net charge-offs   (4,497)   (6,010)   (1,186)   (11,663)     Provision for loan and lease losses   6,197   1,508   (529)   7,176     Other (1)				Siv Months En	dad In	na 20 2011		
Loans and leases charged off         (4,892)         (6,976)         (1,665)         (13,533)           Recoveries of loans and leases previously charged off         395         966         479         1,840           Net charge-offs         (4,497)         (6,010)         (1,186)         (11,693)           Provision for loan and lease losses         6,197         1,508         (529)         7,176           Other (1)         1         (30)         (27)         (56           Allowance for loan and lease losses, June 30         20,953         10,931         5,428         37,312           Reserve for unfunded lending commitments, January 1         —         —         —         1,188         1,188           Provision for unfunded lending commitments         —         —         —         (107)         (107)           Other (2)         —         —         —         (184)         (184           Reserve for unfunded lending commitments, June 30         —         —         —         897         897	Allowance for loan and losse losses. January 1		10.252				•	41.007
Recoveries of loans and leases previously charged off         395         966         479         1,840           Net charge-offs         (4,497)         (6,010)         (1,186)         (11,693)           Provision for loan and lease losses         6,197         1,508         (529)         7,176           Other (1)         1         (30)         (27)         (56           Allowance for loan and lease losses, June 30         20,953         10,931         5,428         37,312           Reserve for unfunded lending commitments, January 1           1,188         1,188           Provision for unfunded lending commitments           (107)         (107)           Other (2)          (184)         (184)           Reserve for unfunded lending commitments, June 30          897         897		2			3		3	
Net charge-offs         (4,497)         (6,010)         (1,186)         (11,693)           Provision for loan and lease losses         6,197         1,508         (529)         7,176           Other (1)         1         (30)         (27)         (56           Allowance for loan and lease losses, June 30         20,953         10,931         5,428         37,312           Reserve for unfunded lending commitments, January 1         —         —         —         1,188         1,188           Provision for unfunded lending commitments         —         —         —         (107)         (107)           Other (2)         —         —         —         (184)         (184           Reserve for unfunded lending commitments, June 30         —         —         —         897         897								
Provision for loan and lease losses         6,197         1,508         (529)         7,176           Other (I)         1         (30)         (27)         (56           Allowance for loan and lease losses, June 30         20,953         10,931         5,428         37,312           Reserve for unfunded lending commitments, January 1         —         —         —         1,188         1,188           Provision for unfunded lending commitments         —         —         —         (107)         (107)           Other (2)         —         —         —         (184)         (184           Reserve for unfunded lending commitments, June 30         —         —         897         897								
Other (1)         1         (30)         (27)         (56           Allowance for loan and lease losses, June 30         20,953         10,931         5,428         37,312           Reserve for unfunded lending commitments, January 1         —         —         —         1,188         1,188           Provision for unfunded lending commitments         —         —         —         (107)         (107)           Other (2)         —         —         —         —         (184)         (184)           Reserve for unfunded lending commitments, June 30         —         —         —         897         897								
Allowance for loan and lease losses, June 30         20,953         10,931         5,428         37,312           Reserve for unfunded lending commitments, January 1         —         —         —         1,188         1,188           Provision for unfunded lending commitments         —         —         —         (107)         (107)           Other (2)         —         —         —         —         897         897           Reserve for unfunded lending commitments, June 30         —         —         —         897         897								
Reserve for unfunded lending commitments, January 1         —         —         1,188         1,188           Provision for unfunded lending commitments         —         —         (107)         (107)           Other (2)         —         —         —         (184)         (184)           Reserve for unfunded lending commitments, June 30         —         —         897         897								
Provision for unfunded lending commitments         —         —         (107)         (107)           Other (2)         —         —         —         (184)         (184)           Reserve for unfunded lending commitments, June 30         —         —         —         897         897								
Other (2)         —         —         (184)         (184)           Reserve for unfunded lending commitments, June 30         —         —         897         897			_	_				
Reserve for unfunded lending commitments, June 30 897 897				_				
A HOW OR OF THE PROPERTY OF TH			-	_	_		_	

<sup>(1)</sup> Represents primarily the impacts of portfolio sales, deconsolidations and foreign currency translation adjustments.

(2) Represents primarily accretion of the Merrill Lynch purchase accounting adjustment and the impact of funding previously unfunded positions.

During the three and six months ended June 30, 2012, for the PCI loan portfolio, the Corporation recorded\$6 million and \$493 million in provision for credit losses with a corresponding increase in the valuation allowance included as part of the allowance for loan and lease losses. This compared to \$412 million and \$2.0 billion for the same periods in 2011. The valuation allowance associated with the PCI loan portfolio was\$9.0 billion and \$8.5 billion at June 30, 2012 and December 31, 2011.

The table below presents the allowance and the carrying value of outstanding loans and leases by portfolio segment attune 30, 2012 and December 31, 2011.

Allowance and Carrying Value by Portfolio Segment

	 June 30, 2012											
	 	_	Credit Card									
(Dollars in millions)	Home Loans		and Other Consumer		Commercial		Total					
Impaired loans and troubled debt restructurings (1)												
Allowance for loan and lease losses (2)	\$ 1,890	\$	1,698	\$	422	\$	4,010					
Carrying value (3)	22,337		5,299		6,449		34,085					
Allowance as a percentage of carrying value	8.46%		32.04%		6.54%		11.76%					
Loans collectively evaluated for impairment												
Allowance for loan and lease losses	\$ 9,122	\$	5,326	\$	2,878	\$	17,326					
Carrying value (3, 4)	328,177		188,155		303,346		819,678					
Allowance as a percentage of carrying value (4)	2.78%		2.83 %		0.95%		2.11%					
Purchased credit-impaired loans												
Valuation allowance	\$ 8,952		n/a		n/a	\$	8,952					
Carrying value gross of valuation allowance	30,191		n/a		n/a		30,191					
Valuation allowance as a percentage of carrying value	29.65%		n/a		n/a		29.65%					
Total												
Allowance for loan and lease losses	\$ 19,964	\$	7,024	\$	3,300	\$	30,288					
Carrying value (3, 4)	380,705		193,454		309,795		883,954					
Allowance as a percentage of carrying value (4)	5.24%		3.63 %		1.07%		3.43 %					
			Decemb	er 31, 2	2011							
Impaired loans and troubled debt restructurings (1)												
Allowance for loan and lease losses (2)	\$ 1,946	\$	2,410	\$	545	\$	4,901					
Carrying value (3)	21,462		7,100		8,113		36,675					
Allowance as a percentage of carrying value	9.07%		33.94%		6.71%		13.36%					
Loans collectively evaluated for impairment												
Allowance for loan and lease losses	\$ 10,674	\$	6,159	\$	3,590	\$	20,423					
Carrying value (3, 4)	344,821		202,010		302,089		848,920					
Allowance as a percentage of carrying value (4)	3.10%		3.05%		1.19%		2.41%					
Purchased credit-impaired loans												
Valuation allowance	\$ 8,459		n/a		n/a	\$	8,459					
Carrying value gross of valuation allowance	31,801		n/a		n/a		31,801					
Valuation allowance as a percentage of carrying value	26.60%		n/a		n/a		26.60%					
Total												
Allowance for loan and lease losses	\$ 21,079	\$	8,569	\$	4,135	\$	33,783					
Carrying value (3, 4)	398,084		209,110		310,202		917,396					
Allowance as a percentage of carrying value (4)	5.30%		4.10%		1.33%		3.68%					

<sup>(1)</sup> Impaired loans include nonperforming commercial loans and all TDRs, including both commercial and consumer TDRs. Impaired loans exclude nonperforming consumer loans unless they are TDRs, and all consumer and commercial loans accounted for under the fair value option.

<sup>(2)</sup> Commercial impaired allowance for loan and lease losses include \$116 million and \$172 million at June 30, 2012 and December 31, 2011 related to U.S. small business commercial renegotiated TDR loans.

<sup>(3)</sup> Amounts are presented gross of the allowance for loan and lease losses.

<sup>(4)</sup> Outstanding loan and lease balances and ratios do not include loans accounted for under the fair value option 688.4 billion and \$8.8 billion at June 30, 2012 and December 31, 2011.

n/a = not applicable

# NOTE 7 – Securitizations and Other Variable Interest Entities

The Corporation utilizes VIEs in the ordinary course of business to support its own and its customers' financing and investing needs. The Corporation routinely securitizes loans and debt securities using VIEs as a source of funding for the Corporation and as a means of transferring the economic risk of the loans or debt securities to third parties. The assets are transferred into a trust or other securitization vehicle such that the assets are legally isolated from the creditors of the Corporation and are not available to satisfy its obligations. These assets can only be used to settle obligations of the trust or other securitization vehicle. The Corporation also administers, structures or invests in other VIEs including CDOs, investment vehicles and other entities. For additional information on the Corporation's utilization of VIEs, see *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

The tables within this Note present the assets and liabilities of consolidated and unconsolidated VIEs atJune 30, 2012 and December 31, 2011, in situations where the Corporation has continuing involvement with transferred assets or if the Corporation otherwise has a variable interest in the VIE. The tables also present the Corporation's maximum loss exposure at June 30, 2012 and December 31, 2011 resulting from its involvement with consolidated VIEs and unconsolidated VIEs in which the Corporation holds a variable interest. The Corporation's maximum loss exposure is based on the unlikely event that all of the assets in the VIEs become worthless and incorporates not only potential losses associated with assets recorded on the Corporation's Consolidated Balance Sheet but also potential losses associated with off-balance sheet commitments such as unfunded liquidity commitments and other contractual arrangements. The Corporation's maximum loss exposure does not include losses previously recognized through writedowns of assets.

The Corporation invests in asset-backed securities (ABS) issued by third-party VIEs with which it has no other form of involvement. These securities are included inNote 2 – Trading Account Assets and Liabilities and Note 4 – Securities. In addition, the Corporation uses VIEs such as trust preferred securities trusts in connection with its funding activities. For additional information, see Note 13 – Long-term Debt to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K The Corporation also uses VIEs in the form of synthetic securitization vehicles to mitigate a portion of the credit risk on its residential mortgage loan portfolio, as described in Note 5 – Outstanding Loans and Leases. The Corporation uses VIEs, such as cash funds managed within Global Wealth & Investment Management, to provide investment opportunities for clients. These VIEs, which are not consolidated by the Corporation, are not included in the tables within this Note.

Except as described below and in *Note 8 – Securitizations and Other Variable Interest Entities* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K, the Corporation did not provide financial support to consolidated or unconsolidated VIEs during the three and six months ended June 30, 2012 or the year ended December 31, 2011 that it was not previously contractually required to provide, nor does it intend to do so.

# Mortgage-related Securitizations

#### First-lien Mortgages

As part of its mortgage banking activities, the Corporation securitizes a portion of the first-lien residential mortgage loans it originates or purchases from third parties, generally in the form of MBS guaranteed by government-sponsored enterprises, FNMA and FHLMC (collectively the GSEs), or GNMA in the case of Federal Housing Administration (FHA)-insured and U.S. Department of Veterans Affairs (VA)-guaranteed mortgage loans. Securitization usually occurs in conjunction with or shortly after loan closing or purchase. In addition, the Corporation may, from time to time, securitize commercial mortgages it originates or purchases from other entities. The Corporation typically services the loans it securitizes. Further, the Corporation may retain beneficial interests in the securitization trusts including senior and subordinate securities and equity tranches issued by the trusts. Except as described below and in *Note 8 – Representations and Warranties Obligations and Corporate Guarantees*, the Corporation does not provide guarantees or recourse to the securitization trusts other than standard representations and warranties.

The table below summarizes select information related to first-lien mortgage securitizations for thethree and six months ended June 30, 2012 and 2011.

# First-lien Mortgage Securitizations

	Res	Residential Mortgage - Agency Commercial Mortgage							
	Three Months Ended June 30								
(Dollars in millions)	·	2012	2011		2012	2011			
Cash proceeds from new securitizations (1)	\$	8,889 \$	36,222	\$	— \$	1,802			
Loss on securitizations, net of hedges (2)		(45)	(227)		_	_			

	Six Months Ended June 30							
	 2012		2011		2012		2011	
Cash proceeds from new securitizations (1)	\$ 15,227	\$	96,976	\$	325	\$	1,802	
Loss on securitizations, net of hedges (2)	(62)		(55)		_		_	

<sup>(1)</sup> The Corporation sells residential mortgage loans to GSEs in the normal course of business and receives MBS in exchange which may then be sold into the market to third-party investors for cash proceeds.

In addition to cash proceeds as reported in the table above, the Corporation received securities with an initial fair value of 21 million in connection with first-lien mortgage securitizations, principally residential agency securitizations, for both the three and six months ended June 30, 2012, and \$455 million for the same periods in 2011. All of these securities were initially classified as Level 2 assets within the fair value hierarchy. During the three and six months ended June 30, 2012 and 2011, there were no changes to the initial classification.

The Corporation recognizes consumer MSRs from the sale or securitization of first-lien mortgage loans. Servicing fee and ancillary fee income on consumer mortgage loans serviced, including securitizations where the Corporation has continuing involvement, were \$1.2 billion and \$2.5 billion during the three and six months ended June 30, 2012 compared to \$1.5 billion and \$3.1 billion for the same periods in 2011. Servicing advances on consumer mortgage loans, including securitizations where the Corporation has continuing involvement, were \$24.6 billion and \$26.0 billion at June 30, 2012 and December 31, 2011. The Corporation may have the option to repurchase delinquent loans out of securitization trusts, which reduces the amount of servicing advances it is required to make. During the three and six months ended June 30, 2012, \$2.5 billion and \$2.7 billion of loans were repurchased from first-lien securitization trusts as a result of loan delinquencies or in order to perform modifications compared t\( \frac{1}{1.8} \) billion for the same periods in 2011. The majority of these loans repurchased were FHA-insured mortgages collateralizing GNMA securities. In addition, the Corporation has retained commercial MSRs from the sale or securitization or commercial mortgage loans. Servicing fee and ancillary fee income on commercial mortgage loans serviced, including securitizations where the Corporation has continuing involvement, were \$8 million and \$9 million during the three and six months ended June 30, 2012 compared to a loss of \$1 million and income of \$2 million for the same periods in 2011. Servicing advances on commercial mortgage loans, including securitizations where the Corporation has continuing involvement, were \$173 million and \$152 million at June 30, 2012 and December 31, 2011. For additional information on MSRs, see *Note 18 – Mortgage Servicing Rights*.

<sup>(2)</sup> Substantially all of the first-lien residential mortgage loans securitized are initially classified as LHFS and accounted for under the fair value option. As such, gains are recognized on these LHFS prior to securitization. During the three and six months ended June 30, 2012, the Corporation recognized \$395 million and \$714 million of gains on these LHFS compared to \$765 million and \$1.8 billion for the same periods in 2011, net of hedges.

The table below summarizes select information related to first-lien mortgage securitization trusts in which the Corporation held a variable interest affune 30, 2012 and December 31, 2011.

# First-lien VIEs

								Residential	Mortg	gage									
										Non-	Ageno	y				•			
	Agency					P	rime			Sul	prim	•	A	Alt-A		-	Commerc	ial Moi	rtgage
(Dollars in millions)		June 30 2012	December 31 2011			June 30 2012	D	ecember 31 2011		June 30 2012	П	ecember 31 2011	June 30 2012	I	December 31 2011		June 30 2012	De	ecember 31 2011
Unconsolidated VIEs																			
Maximum loss exposure (1)	s	34,200	\$	37,519	\$	2,246	\$	2,375	s	262	\$	289	\$ 411	\$	506	\$	708	\$	981
On-balance sheet assets																			
Senior securities held(2):																			
Trading account assets	s	8,558	\$	8,744	\$	87	\$	94	s	9	\$	3	\$ 281	\$	343	\$	12	\$	21
AFS debt securities		25,642		28,775		1,539		2,001		185		174	129		163		585		846
Subordinate securities held(2):																			
Trading account assets		_		_		_		_		2		30	_		_		23		3
AFS debt securities		_		_		22		26		11		30	_		_		_		_
Residual interests held		_		_		12		8		_		9	1		_		24		43
Total retained positions	s	34,200	\$	37,519	\$	1,660	\$	2,129	s	207	\$	246	\$ 411	\$	506	\$	644	\$	913
Principal balance outstanding(3)	s	975,420	\$	1,198,766	\$	54,882	\$	61,207	s	67,804	\$	73,949	\$ 93,254	\$	101,622	\$	68,174	\$	76,645
Consolidated VIEs																			
Maximum loss exposure (1)	s	48,942	\$	50,648	\$	100	\$	450	s	404	\$	419	\$ _	\$	_	\$	_	\$	_
On-balance sheet assets																			
Loans and leases	s	48,413	\$	50,159	\$	307	\$	1,298	\$	865	\$	892	\$ _	\$	_	\$	_	\$	_
Allowance for loan and lease losses	s	(7)		(6)		_		_		_		_	_		_		_		_
Loans held-for-sale		_		_		_		_		627		622	_		_		_		_
All other assets		536		495		1		63		46		59	_		_		_		_
Total assets	s	48,942	\$	50,648	\$	308	\$	1,361	\$	1,538	\$	1,573	\$ _	\$	_	\$	_	\$	_
On-balance sheet liabilities																			
Other short-term borrowings	s	_	\$	_	s	_	\$	_	s	652	\$	650	\$ _	\$	_	\$	_	\$	_
Long-term debt		_		_		231		1,360		875		911	_		_		_		_
All other liabilities				_		_		_				57			_				

<sup>(1)</sup> Maximum loss exposure excludes the liability for representations and warranties obligations and corporate guarantees and also excludes servicing advances and MSRs. For more information, shiete 8 – Representations and Warranties Obligations and Corporate Guarantees and Note 18 – Mortgage Servicing Rights

During the three months ended June 30, 2012, the Corporation deconsolidated several prime residential mortgage trusts with total assets of \$1.2 billion following the transfer of servicing to a third party.

<sup>(2)</sup> As a holder of these securities, the Corporation receives scheduled principal and interest payments. During the three and six months ended June 30, 2012 and 2011, there were no OTTI losses recorded on those securities classified as AFS debt securities.

<sup>(3)</sup> Principal balance outstanding includes loans the Corporation transferred with which the Corporation has continuing involvement, which may include servicing the loans.

# **Home Equity Loans**

The Corporation retains interests in home equity securitization trusts to which it transferred home equity loans. These retained interests include senior and subordinate securities and residual interests. In addition, the Corporation may be obligated to provide subordinate funding to the trusts during a rapid amortization event. The Corporation also services the loans in the trusts. Except as described below and in *Note 8 – Representations and Warranties Obligations and Corporate Guarantees*, the Corporation does not provide guarantees or recourse to the securitization trusts other than standard representations and warranties. There were no securitizations of home equity loans during the three and six months ended June 30, 2012 and 2011. All of the home equity trusts have entered the rapid amortization phase, and accordingly, there were no collections reinvested in revolving period securitizations for the three and six months ended June 30, 2012 and 2011.

The table below summarizes select information related to home equity loan securitization trusts in which the Corporation held a variable interest afune 30, 2012 and December 31, 2011.

# Home Equity Loan VIEs

			J	June 30, 2012			December 31, 2011							
(Dollars in millions)	Consolidated VIEs		τ	Unconsolidated VIEs		Total		Consolidated VIEs	1	Unconsolidated VIEs		Total		
Maximum loss exposure (1)	\$	2,256	\$	7,203	\$	9,459	\$	2,672	\$	7,563	\$	10,235		
On-balance sheet assets														
Trading account assets	\$	_	\$	6	\$	6	\$	_	\$	5	\$	5		
AFS debt securities		_		13		13		_		13		13		
Loans and leases		2,467		_		2,467		2,975		_		2,975		
Allowance for loan and lease losses		(211)		_		(211)		(303)		_		(303)		
Total	\$	2,256	\$	19	\$	2,275	\$	2,672	\$	18	\$	2,690		
On-balance sheet liabilities														
Long-term debt	\$	2,573	\$	_	\$	2,573	\$	3,081	\$	_	\$	3,081		
All other liabilities		78		_		78		66		_		66		
Total	\$	2,651	\$	_	\$	2,651	\$	3,147	\$	_	\$	3,147		
Principal balance outstanding	\$	2,467	\$	13,523	\$	15,990	\$	2,975	\$	14,422	\$	17,397		

<sup>(1)</sup> For unconsolidated VIEs, the maximum loss exposure includes outstanding trust certificates issued by trusts in rapid amortization, net of recorded reserves, and excludes the liability for representations and warranties obligations and corporate guarantees.

Included in the table above are consolidated and unconsolidated home equity loan securitizations that have entered a rapid amortization period and for which the Corporation is obligated to provide subordinated funding. During this period, cash payments from borrowers are accumulated to repay outstanding debt securities and the Corporation continues to make advances to borrowers when they draw on their lines of credit. For additional information, see *Note 8 – Securitizations and Other Variable Interest Entities* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K At June 30, 2012 and December 31, 2011, home equity loan securitization transactions in rapid amortization for which the Corporation has a subordinated funding obligation, including both consolidated and unconsolidated trusts, had \$9.8 billion and \$10.7 billion of trust certificates outstanding. This amount is significantly greater than the amount the Corporation expects to fund. The charges that will ultimately be recorded as a result of the rapid amortization events depend on the undrawn available credit on the home equity lines, which totaled \$371 million and \$460 million at June 30, 2012 and December 31, 2011, as well as performance of the loans, the amount of subsequent draws and the timing of related cash flows. AtJune 30, 2012 and December 31, 2011, the reserve for losses on expected future draw obligations on the home equity loan securitizations in rapid amortization for which the Corporation has a subordinated funding obligation was \$58 million and \$69 million.

The Corporation has consumer MSRs from the sale or securitization of home equity loans. The Corporation recorded\$14 million and \$31 million of servicing fee income related to home equity loan securitizations during the three and six months ended June 30, 2012 compared to \$16 million and \$33 million for the same periods in 2011.

### Credit Card Securitizations

The Corporation securitizes originated and purchased credit card loans. The Corporation's continuing involvement with the securitization trusts includes servicing the receivables, retaining an undivided interest (seller's interest) in the receivables, and holding certain retained interests including senior and subordinate securities, discount receivables, subordinate interests in accrued interest and fees on the securitized receivables, and cash reserve accounts. The seller's interest in the trusts, which is pari passu to the investors' interest, and the discount receivables are classified in loans and leases.

The table below summarizes select information related to credit card securitization trusts in which the Corporation held a variable interest as une 30, 2012 and December 31, 2011.

### Credit Card VIEs

(Dollars in millions)	J	une 30 2012	De	cember 31 2011
Consolidated VIEs				
Maximum loss exposure	\$	41,029	\$	38,282
On-balance sheet assets				
Derivative assets	\$	337	\$	788
Loans and leases (1)		67,799		74,793
Allowance for loan and lease losses		(3,848)		(4,742)
Loans held-for-sale		553		_
All other assets (2)		2,069		723
Total	\$	66,910	\$	71,562
On-balance sheet liabilities				
Other short-term borrowings	\$	553	\$	_
Long-term debt		25,218		33,076
All other liabilities		110		204
Total	\$	25,881	\$	33,280
Trust loans	\$	68,352	\$	74,793

<sup>(1)</sup> At June 30, 2012 and December 31, 2011, loans and leases included \$31.2 billion and \$28.7 billion of seller's interest and \$383 million and \$1.0 billion of discount receivables.

The Corporation holds subordinate securities with a notional principal amount of \$10.6 billion and a stated interest rate of zero percent issued by certain credit card securitization trusts. In addition, during 2010 and 2009 the Corporation elected to designate a specified percentage of new receivables transferred to the trusts as "discount receivables" such that principal collections thereon are added to finance charges which increases the yield in the trust. Through the designation of newly transferred receivables as discount receivables, the Corporation subordinated a portion of its seller's interest to the investors' interest. These actions were taken to address the decline in the excess spread of the U.S. and U.K. credit card securitization trusts.

During the three months ended June 30, 2012, the Corporation transferred \$553 million of credit card receivables to a third party-sponsored securitization vehicle. As the Corporation was committed to purchasing the senior interest in the vehicle at June 30, 2012 and continues to service the receivables, the Corporation is the primary beneficiary and consolidated the trust.

<sup>(2)</sup> At June 30, 2012 and December 31, 2011, all other assets included restricted cash and short-term investment accounts and unbilled accrued interest and fees.

# Other Asset-backed Securitizations

Other asset-backed securitizations include resecuritization trusts, municipal bond trusts, and automobile and other securitization trusts. The table below summarizes select information related to other asset-backed securitizations in which the Corporation held a variable interest at June 30, 2012 and December 31, 2011.

# Other Asset-backed VIEs

	Resecuritization Trusts						Trusts		Automobile and Other Securitization Trusts			
(Dollars in millions)	June 30 2012	December 31 2011			June 30 2012		2011	June 30 2012		De	2011	
Unconsolidated VIEs												
Maximum loss exposure	\$ 22,957	\$	31,140	\$	3,410	\$	3,752	\$	90	\$	93	
On-balance sheet assets												
Senior securities held (1, 2):												
Trading account assets	\$ 895	\$	2,595	\$	135	\$	228	\$	_	\$	_	
AFS debt securities	21,892		27,616		_		_		78		81	
Subordinate securities held (1, 2):												
AFS debt securities	76		544		_		_		_		_	
Residual interests held (3)	94		385		_		_		_		_	
All other assets	_		_		_		_		12		12	
Total retained positions	\$ 22,957	\$	31,140	\$	135	\$	228	\$	90	\$	93	
Total assets of VIEs (4)	\$ 43,919	\$	60,459	\$	5,307	\$	5,964	\$	2,358	\$	668	
Consolidated VIEs												
Maximum loss exposure	\$ _	\$	_	\$	2,743	\$	3,901	\$	1,282	\$	1,087	
On-balance sheet assets												
Trading account assets	\$ _	\$	_	\$	2,743	\$	3,901	\$	_	\$	_	
Loans and leases	_		_		_		_		3,595		4,923	
Allowance for loan and lease losses	_		_		_		_		(3)		(7)	
All other assets	_		_		_		_		314		168	
Total assets	\$ _	\$	_	\$	2,743	\$	3,901	\$	3,906	\$	5,084	
On-balance sheet liabilities												
Other short-term borrowings	\$ _	\$	_	\$	3,041	\$	5,127	\$	_	\$	_	
Long-term debt	_		_		_		_		2,620		3,992	
All other liabilities	_		_		_		_		104		90	
Total liabilities	\$ 	\$	_	\$	3,041	\$	5,127	\$	2,724	\$	4,082	

<sup>(1)</sup> As a holder of these securities, the Corporation receives scheduled principal and interest payments. During the three and six months ended June 30, 2012 and 2011, there were no OTTI losses recorded on those securities classified as AFS debt securities.

<sup>(2)</sup> The retained senior and subordinate securities were valued using quoted market prices or observable market inputs (Level 2 of the fair value hierarchy).

<sup>(3)</sup> The retained residual interests are carried at fair value which was derived using model valuations (Level 2 of the fair value hierarchy).

<sup>(4)</sup> Total assets include loans the Corporation transferred with which the Corporation has continuing involvement, which may include servicing the loan.

### **Resecuritization Trusts**

The Corporation transfers existing securities, typically MBS, into resecuritization vehicles at the request of customers seeking securities with specific characteristics. The Corporation may also resecuritize securities within its investment portfolio for purposes of improving liquidity and capital, and managing credit or interest rate risk. Generally, there are no significant ongoing activities performed in a resecuritization trust and no single investor has the unilateral ability to liquidate the trust.

The Corporation resecuritized \$14.3 billion and \$24.3 billion of securities during the three and six months ended June 30, 2012 compared to \$21.6 billion and \$24.1 billion for the same periods in 2011. All of the securities transferred into resecuritization vehicles during the three and six months ended June 30, 2012 were classified as trading account assets. As such, changes in fair value were recorded in trading account profits prior to the resecuritization and no gain or loss on sale was recorded. Gains on sale of \$732 million and \$735 million were recorded during the three and six months ended June 30, 2011. The Corporation consolidates a resecuritization trust if it has sole discretion over the design of the trust, including the identification of securities to be transferred in and the structure of securities to be issued, and also retains a variable interest that could potentially be significant to the trust. If one or a limited number of third-party investors share responsibility for the design of the trust and purchase a significant portion of securities, including subordinate securities issued by non-agency trusts, the Corporation does not consolidate the trust.

### **Municipal Bond Trusts**

The Corporation administers municipal bond trusts that hold highly-rated, long-term, fixed-rate municipal bonds. A majority of the bonds are rated AAA or AA and some benefit from insurance provided by third parties. The trusts obtain financing by issuing floating-rate trust certificates that reprice on a weekly or other basis to third-party investors. The Corporation may serve as remarketing agent and/or liquidity provider for the trusts. The floating-rate investors have the right to tender the certificates at specified dates, often with as little as seven days' notice. Should the Corporation be unable to remarket the tendered certificates, it is generally obligated to purchase them at par under standby liquidity facilities unless the bond's credit rating has declined below investment-grade or there has been an event of default or bankruptcy of the issuer and insurer.

The Corporation also provides credit enhancement to investors in certain municipal bond trusts whereby the Corporation guarantees the payment of interest and principal on floating-rate certificates issued by these trusts in the event of default by the issuer of the underlying municipal bond. If a customer holds the residual interest in a trust, that customer typically has the unilateral ability to liquidate the trust at any time, while the Corporation typically has the ability to trigger the liquidation of that trust if the market value of the bonds held in the trust declines below a specified threshold. This arrangement is designed to limit market losses to an amount that is less than the customer's residual interest, effectively preventing the Corporation from absorbing losses incurred on assets held within that trust.

During the three and six months ended June 30, 2012, the Corporation was the transferor of assets into unconsolidated municipal bond trusts and received cash proceeds from new securitizations of \$124 million and \$199 million compared to \$348 million and \$415 million for the same periods in 2011. At June 30, 2012 and December 31, 2011, the principal balance outstanding for unconsolidated municipal bond securitization trusts for which the Corporation was transferor was \$2.1 billion and \$2.5 billion.

The Corporation's liquidity commitments to unconsolidated municipal bond trusts, including those for which the Corporation was transferor, totaled\$3.3 billion and \$3.5 billion at June 30, 2012 and December 31, 2011. The weighted-average remaining life of bonds held in the trusts at June 30, 2012 was 8.9 years. There were no material write-downs or downgrades of assets or issuers during the three and six months ended June 30, 2012 and 2011.

### **Automobile and Other Securitization Trusts**

The Corporation transfers automobile and other loans into securitization trusts, typically to improve liquidity or manage credit risk. During thethree months ended June 30, 2012, the Corporation transferred automobile loans into an unconsolidated automobile trust, receiving cash proceeds o\\$2.4 billion and recording a loss on sale of\\$7 million. At June 30, 2012, the Corporation serviced assets or otherwise had continuing involvement with automobile and other securitization trusts with outstanding balances of\\$6.2 billion, including trusts collateralized by automobile loans of\\$4.9 billion, student loans of\\$1.0 billion and other loans of\\$313 million. At December 31, 2011, the Corporation serviced assets or otherwise had continuing involvement with automobile and other securitization trusts with outstanding balances of\\$5.8 billion, including trusts collateralized by automobile loans of\\$1.0 billion and other loans of\\$68 million.

# Collateralized Debt Obligation Vehicles

CDO vehicles hold diversified pools of fixed-income securities, typically corporate debt or ABS, which they fund by issuing multiple tranches of debt and equity securities. Synthetic CDOs enter into a portfolio of CDS to synthetically create exposure to fixed-income securities. CLOs, which are a subset of CDOs, hold pools of loans, typically corporate loans or commercial mortgages. CDOs are typically managed by third-party portfolio managers. The Corporation transfers assets to these CDOs, holds securities issued by the CDOs and may be a derivative counterparty to the CDOs, including a CDS counterparty for synthetic CDOs. The Corporation has also entered into total return swaps with certain CDOs whereby the Corporation absorbs the economic returns generated by specified assets held by the CDO. The Corporation receives fees for structuring CDOs and providing liquidity support for super senior tranches of securities issued by certain CDOs. No third parties provide a significant amount of similar commitments to these CDOs.

The table below summarizes select information related to CDO vehicles in which the Corporation held a variable interest attune 30, 2012 and December 31, 2011.

#### CDO Vehicle VIEs

			J	June 30, 2012		December 31, 2011							
(Dollars in millions)	Con	Consolidated Unconsolidated Total			Consolidated	1	Unconsolidated		Total				
Maximum loss exposure	\$	2,178	\$	2,191	\$ 4,369	\$	1,695	\$	2,272	\$	3,967		
On-balance sheet assets													
Trading account assets	\$	1,964	\$	636	\$ 2,600	\$	1,392	\$	461	\$	1,853		
Derivative assets		214		500	714		452		678		1,130		
All other assets		_		83	83		_		96		96		
Total	\$	2,178	\$	1,219	\$ 3,397	\$	1,844	\$	1,235	\$	3,079		
On-balance sheet liabilities													
Derivative liabilities	\$	_	\$	6	\$ 6	\$	_	\$	11	\$	11		
Long-term debt		2,867		2	2,869		2,712		2		2,714		
Total	\$	2,867	\$	8	\$ 2,875	\$	2,712	\$	13	\$	2,725		
Total assets of VIEs	\$	2,178	\$	30,504	\$ 32,682	\$	1,844	\$	32,903	\$	34,747		

The Corporation's maximum loss exposure of \$4.4 billion at June 30, 2012 included \$209 million of super senior CDO exposure, \$2.2 billion of exposure to CDO financing facilities and \$2.0 billion of other non-super senior exposure. This exposure is calculated on a gross basis and does not reflect any benefit from insurance purchased from third parties. The CDO financing facilities, which are consolidated, obtain funding from third parties for CDO positions which are principally classified in trading account assets on the Corporation's Consolidated Balance Sheet. The CDO financing facilities' long-term debt at June 30, 2012 totaled \$2.9 billion, all of which has recourse to the general credit of the Corporation. The Corporation's maximum loss exposure is significantly less than the total assets of the unconsolidated CDO vehicles in the table above because the Corporation typically has exposure to only a portion of the total assets.

At June 30, 2012, the Corporation had \$1.7 billion of aggregate liquidity exposure to CDOs. This amount includes \$135 million of commitments to CDOs to provide funding for super senior exposures and \$1.6 billion notional amount of derivative contracts with unconsolidated VIEs, principally CDO vehicles, which hold non-super senior CDO debt securities or other debt securities on the Corporation's behalf. See *Note 10 – Commitments and Contingencies* for additional information. The Corporation's liquidity exposure to CDOs at June 30, 2012 is included in the table above to the extent that the Corporation sponsored the CDO vehicle or the liquidity exposure is more than insignificant compared to total assets of the CDO vehicle. Liquidity exposure included in the table is reported net of previously recorded losses.

# **Customer Vehicles**

Customer vehicles include credit-linked and equity-linked note vehicles, repackaging vehicles and asset acquisition vehicles, which are typically created on behalf of customers who wish to obtain market or credit exposure to a specific company or financial instrument.

The table below summarizes select information related to customer vehicles in which the Corporation held a variable interest at June 30, 2012 and December 31, 2011.

#### Customer Vehicle VIEs

			J	une 30, 2012		December 31, 2011					
(Dollars in millions)	Con	solidated	U	nconsolidated	Total		Consolidated	U	Inconsolidated		Total
Maximum loss exposure	\$	2,687	\$	1,886	\$ 4,573	\$	3,264	\$	2,116	\$	5,380
On-balance sheet assets											
Trading account assets	\$	3,682	\$	157	\$ 3,839	\$	3,302	\$	211	\$	3,513
Derivative assets		4		757	761		_		905		905
Loans and leases		175		_	175		_		_		_
Loans held-for-sale		888		_	888		907		_		907
All other assets		923		_	923		1,452		_		1,452
Total	\$	5,672	\$	914	\$ 6,586	\$	5,661	\$	1,116	\$	6,777
On-balance sheet liabilities											
Derivative liabilities	\$	16	\$	41	\$ 57	\$	4	\$	42	\$	46
Other short-term borrowings		203		_	203		_		_		_
Long-term debt		3,952		_	3,952		3,912		_		3,912
All other liabilities		82		397	479		1		448		449
Total	\$	4,253	\$	438	\$ 4,691	\$	3,917	\$	490	\$	4,407
Total assets of VIEs	\$	5,672	\$	3,673	\$ 9,345	\$	5,661	\$	5,302	\$	10,963

Credit-linked and equity-linked note vehicles issue notes which pay a return that is linked to the credit or equity risk of a specified company or debt instrument. The vehicles purchase high-grade assets as collateral and enter into CDS or equity derivatives to synthetically create the credit or equity risk to pay the specified return on the notes. The Corporation is typically the counterparty for some or all of the credit and equity derivatives and, to a lesser extent, it may invest in securities issued by the vehicles. The Corporation may also enter into interest rate or foreign currency derivatives with the vehicles. The Corporation also had other liquidity commitments, including written put options and collateral value guarantees, with unconsolidated credit-linked and equity-linked note vehicles of \$737 million and \$824 million at June 30, 2012 and December 31, 2011.

Repackaging vehicles issue notes that are designed to incorporate risk characteristics desired by customers. The vehicles hold debt instruments such as corporate bonds, convertible bonds or ABS with the desired credit risk profile. The Corporation enters into derivatives with the vehicles to change the interest rate or foreign currency profile of the debt instruments. If a vehicle holds convertible bonds and the Corporation retains the conversion option, the Corporation is deemed to have a controlling financial interest and consolidates the vehicle.

Asset acquisition vehicles acquire financial instruments, typically loans, at the direction of a single customer and obtain funding through the issuance of structured liabilities to the Corporation. At the time the vehicle acquires an asset, the Corporation enters into total return swaps with the customer such that the economic returns of the asset are passed through to the customer. The Corporation is exposed to counterparty credit risk if the asset declines in value and the customer defaults on its obligation to the Corporation under the total return swaps. The Corporation's risk may be mitigated by collateral or other arrangements. The Corporation consolidates these vehicles because it has the power to manage the assets in the vehicles and holds all of the structured liabilities issued by the vehicles.

The Corporation's maximum loss exposure from customer vehicles includes the notional amount of credit or equity derivatives to which the Corporation is a counterparty, net of losses previously recorded, and the Corporation's investment, if any, in securities issued by the vehicles. It has not been reduced to reflect the benefit of offsetting swaps with the customers or collateral arrangements.

# Other Variable Interest Entities

Other consolidated VIEs primarily include investment vehicles and leveraged lease trusts. Other unconsolidated VIEs primarily include investment vehicles and real estate vehicles.

The table below summarizes select information related to other VIEs in which the Corporation held a variable interest at June 30, 2012 and December 31, 2011.

### Other VIEs

			Ju	ne 30, 2012		December 31, 2011						
(Dollars in millions)	Cor	isolidated	Un	consolidated	Total		Consolidated	J	Inconsolidated		Total	
Maximum loss exposure	\$	5,473	\$	6,765	\$ 12,238	\$	7,429	\$	7,286	\$	14,715	
On-balance sheet assets												
Trading account assets	\$	110	\$	_	\$ 110	\$	_	\$	_	\$	_	
Derivative assets		452		444	896		394		440		834	
AFS debt securities		_		56	56		_		62		62	
Loans and leases		4,765		221	4,986		5,154		357		5,511	
Allowance for loan and lease losses		(5)		_	(5)		(8)		(1)		(9)	
Loans held-for-sale		95		435	530		106		598		704	
All other assets		224		5,610	5,834		1,809		5,823		7,632	
Total	\$	5,641	\$	6,766	\$ 12,407	\$	7,455	\$	7,279	\$	14,734	
On-balance sheet liabilities												
Derivative liabilities	\$	4	\$	10	\$ 14	\$	_	\$	_	\$	_	
Long-term debt		120		_	120		10		_		10	
All other liabilities		767		1,593	2,360		694		1,705		2,399	
Total	\$	891	\$	1,603	\$ 2,494	\$	704	\$	1,705	\$	2,409	
Total assets of VIEs	\$	5,641	\$	10,302	\$ 15,943	\$	7,455	\$	11,055	\$	18,510	

#### Investment Vehicles

The Corporation sponsors, invests in or provides financing to a variety of investment vehicles that hold loans, real estate, debt securities or other financial instruments and are designed to provide the desired investment profile to investors. At June 30, 2012 and December 31, 2011, the Corporation's consolidated investment vehicles had total assets of \$961 million and \$2.6 billion. The Corporation also held investments in unconsolidated vehicles with total assets of \$4.9 billion and \$5.5 billion at June 30, 2012 and December 31, 2011. The Corporation's maximum loss exposure associated with both consolidated and unconsolidated investment vehicles totaled \$2.2 billion and \$4.4 billion at June 30, 2012 and December 31, 2011 comprised primarily of on-balance sheet assets less non-recourse liabilities.

# **Leveraged Lease Trusts**

The Corporation's net investment in consolidated leveraged lease trusts totaled \$4.6 billion and \$4.8 billion at June 30, 2012 and December 31, 2011. The trusts hold long-lived equipment such as rail cars, power generation and distribution equipment, and commercial aircraft. The Corporation structures the trusts and holds a significant residual interest. The net investment represents the Corporation's maximum loss exposure to the trusts in the unlikely event that the leveraged lease investments become worthless. Debt issued by the leveraged lease trusts is non-recourse to the Corporation. The Corporation has no liquidity exposure to these leveraged lease trusts.

## Real Estate Vehicles

The Corporation held investments in unconsolidated real estate vehicles of \$5.3 billion and \$5.4 billion at June 30, 2012 and December 31, 2011, which primarily consisted of investments in unconsolidated limited partnerships that finance the construction and rehabilitation of affordable rental housing and commercial real estate. An unrelated third party is typically the general partner and has control over the significant activities of the partnership. The Corporation earns a return primarily through the receipt of tax credits allocated to the real estate projects. The Corporation's risk of loss is mitigated by policies requiring that the project qualify for the expected tax credits prior to making its investment. The Corporation may from time to time be asked to invest additional amounts to support a troubled project. Such additional investments have not been and are not expected to be significant.

### Other Asset-backed Financing Arrangements

The Corporation transferred pools of securities to certain independent third parties and provided financing for up to75 percent of the purchase price under asset-backed financing arrangements. At June 30, 2012 and December 31, 2011, the Corporation's maximum loss exposure under these financing arrangements was \$4.1 billion and \$4.7 billion, substantially all of which was classified as loans on the Corporation's Consolidated Balance Sheet. All principal and interest payments have been received when due in accordance with their contractual terms. These arrangements are not included in the Other VIEs table because the purchasers are not VIEs.

# NOTE 8 - Representations and Warranties Obligations and Corporate Guarantees

# Background

The Corporation securitizes first-lien residential mortgage loans, generally in the form of MBS guaranteed by the GSEs or by GNMA in the case of FHA-insured, VA-guaranteed and Rural Housing Service-guaranteed mortgage loans. In addition, in prior years, legacy companies and certain subsidiaries sold pools of first-lien residential mortgage loans and home equity loans as private-label securitizations (in certain of these securitizations, monolines or financial guarantee providers insured all or some of the securities) or in the form of whole loans. In connection with these transactions, the Corporation or certain subsidiaries or legacy companies make or have made various representations and warranties. These representations and warranties, as set forth in the agreements, related to, among other things, the ownership of the loan, the validity of the lien securing the loan, the absence of delinquent taxes or liens against the property securing the loan, the process used to select the loan for inclusion in a transaction, the loan's compliance with any applicable loan criteria, including underwriting standards, and the loan's compliance with applicable federal, state and local laws. Breaches of these representations and warranties may result in the requirement to repurchase mortgage loans or to otherwise make whole or provide other remedies to the GSEs, HUD with respect to FHA-insured loans, VA, whole-loan investors, securitization trusts, monoline insurers or other financial guarantors (collectively, repurchases). In all such cases, the Corporation would be exposed to any credit loss on the repurchased mortgage loans after accounting for any mortgage insurance (MI) or mortgage guaranty payments that it may receive.

Subject to the requirements and limitations of the applicable sales and securitization agreements, these representations and warranties can be enforced by the GSEs, HUD, VA, the whole-loan investor, the securitization trustee or others as governed by the applicable agreement or, in certain first-lien and home equity securitizations where monoline insurers or other financial guarantee providers have insured all or some of the securities issued, by the monoline insurer or other financial guarantor. In the case of loans sold to parties other than the GSEs or GNMA, the contractual liability to repurchase typically arises only if there is a breach of the representations and warranties that materially and adversely affects the interest of the investor, or investors, in the loan, or of the monoline insurer or other financial guarantor (as applicable). Contracts with the GSEs do not contain equivalent language, while GNMA generally limits repurchases to loans that are not insured or guaranteed as required. The Corporation believes that the longer a loan performs prior to default, the less likely it is that an alleged underwriting breach of representations and warranties had a material impact on the loan's performance. Historically, most demands for repurchase have occurred within the first several years after origination, generally after a loan has defaulted. However, the time horizon in which repurchase claims are typically brought has lengthened primarily due to a significant increase in GSE claims related to loans that had defaulted more than 18 months prior to the claim and to loans where the borrower made at least 25 payments.

The Corporation's credit loss would be reduced by any recourse it may have to organizations (e.g., correspondents) that, in turn, had sold such loans to the Corporation based upon its agreements with these organizations. When a loan is originated by a correspondent or other third party, the Corporation typically has the right to seek a recovery of related repurchase losses from that originator. Many of the correspondent originators of loans in 2004 through 2008 are no longer in business, or are in a weakened condition, and the Corporation's ability to recover on valid claims is therefore impacted, or eliminated accordingly. In the event a loan is originated and underwritten by a correspondent who obtains FHA insurance, even if they are no longer in business, any breach of FHA guidelines is the direct obligation of the correspondent, not the Corporation. Generally the volume of unresolved repurchase claims from the FHA and VA for loans in GNMA-guaranteed securities is not significant because the requests are limited in number and are typically resolved quickly. At June 30, 2012, approximately 27 percent of the outstanding repurchase claims relate to loans purchased from correspondents or other parties compared to approximately 28 percent at December 31, 2011. During the three and six months ended June 30, 2012, the Corporation experienced an increase in recoveries from correspondents and other parties; however, the actual recovery rate may vary from period to period based upon the underlying mix of correspondents and other parties.

The Corporation currently structures its operations to limit the risk of repurchase and accompanying credit exposure by seeking to ensure consistent production of mortgages in accordance with its underwriting procedures and by servicing those mortgages consistent with its contractual obligations.

The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, which include, depending on the counterparty, actual defaults, estimated future defaults, historical loss experience, estimated home prices, other economic conditions, estimated probability that a repurchase claim will be received, including consideration of whether presentation thresholds will be met, number of payments made by the borrower prior to default and estimated probability that a loan will be required to be repurchased as well as other relevant facts and circumstances, such as bulk settlements and identity of the counterparty or type of counterparty, as the Corporation believes appropriate. In the case of private-label securitizations, the Corporation's estimate considers, among other things, repurchase experience based on the settlement (BNY Mellon Settlement) with the Bank of New York Mellon as trustee (Trustee), adjusted to reflect differences between the 525 legacy Countrywide first-lien and five second-lien non-GSE residential mortgage-backed securitization trusts (the Covered Trusts) and the remainder of the population of private-label securitizations, and assumes that the conditions to the BNY Mellon Settlement will be met. The estimate of the liability for representations and warranties is based upon currently available information, significant judgment, and a number of factors, including those set forth above, that are subject to change. Changes to any one of these factors could significantly impact the estimate of the liability and could have a material adverse impact on the Corporation's results of operations for any particular period. Given that these factors vary by counterparty, the Corporation analyzes representations and warranties obligations based on the specific counterparty, or type of counterparty, with whom the sale was made. For additional information, see *Note 9 - Representations and Warranties Obligati* 

# Settlement Actions

The Corporation has vigorously contested any request for repurchase when it has concluded that a valid basis for repurchase does not exist and will continue to do so in the future. However, in an effort to resolve these legacy mortgage-related issues, the Corporation has reached bulk settlements, or agreements for bulk settlements, including settlement amounts which have been material, with counterparties in lieu of a loan-by-loan review process. The Corporation may reach other settlements in the future if opportunities arise on terms it believes to be advantageous to the Corporation. However, there can be no assurance that the Corporation will reach future settlements or, if it does, that the terms of past settlements, such as Syncora as discussed in Recent Syncora Settlement below, can be relied upon to predict the terms of future settlements. For a summary of the larger bulk settlement actions beginning in the fourth quarter of 2010, including the BNY Mellon Settlement, the settlement with Assured Guaranty Ltd. and subsidiaries (the Assured Guaranty Settlement) and the December 31, 2010 agreements with the GSEs to resolve repurchase claims (the GSE Agreements), see *Note 9 – Representations and Warranties Obligations and Corporate Guarantes* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

### Settlement with the Bank of New York Mellon, as Trustee

With regard to the BNY Mellon Settlement, an investor opposed to the settlement removed the proceeding to federal district court, and the federal district court denied the Trustee's motion to remand the proceeding to state court. On February 27, 2012, the U.S. Court of Appeals issued an opinion reversing the district court denial of the Trustee's motion to remand the proceeding to state court and ordered that the proceeding be remanded to state court. On April 24, 2012, a hearing was held on threshold issues, at which the court denied the objectors' motion to convert the proceeding to a plenary proceeding. Several status hearings on discovery and other case administration matters have taken place. The Corporation is not a party to the proceeding.

## **Recent Syncora Settlement**

On July 17, 2012, the Corporation, including certain of its affiliates, entered into an agreement with Syncora Guarantee, Inc. and Syncora Holdings Ltd. (Syncora), to resolve all of the monoline insurer's outstanding and potential claims related to alleged representations and warranties breaches involving eight first- and six second-lien RMBS trusts where Syncora provided financial guarantee insurance. The agreement, among other things, also resolves historical loan servicing issues and other potential liabilities to Syncora with respect to these trusts. The agreement covers the five second-lien RMBS trusts that were the subject of litigation andnine other first- and second-lien RMBS trusts, which had an original principal balance of first-lien mortgages of approximately \$9.6 billion and second-lien mortgages of approximately \$7.7 billion. As of June 30, 2012, \$3.0 billion of loans in these first-lien trusts and\$1.4 billion of loans in these second-lien trusts have defaulted or are 180 days or more past due (severely delinquent). The agreement provided for a cash payment of \$375 million to Syncora. In addition, the parties entered into securities transfers and purchase transactions in connection with the settlement in order to terminate certain other relationships among the parties. The total cost to the Corporation was approximately \$400 million and was fully accrued for by the Corporation at June 30, 2012.

# **Unresolved Repurchase Claims**

Unresolved representations and warranties repurchase claims represent the notional amount of repurchase claims made by counterparties, typically the outstanding principal balance or the unpaid principal balance at the time of default. In the case of first-lien mortgages, the claim amount is often significantly greater than the expected loss amount due to the benefit of collateral and, in some cases, mortgage insurance or mortgage guarantee payments. Claims received from a counterparty remain as outstanding until the underlying loan is repurchased, the claim is rescinded by the counterparty, or the claim is otherwise resolved. When a claim is denied and the Corporation does not receive a response from the counterparty, the claim remains in the unresolved claims balance until resolution.

The table below presents unresolved repurchase claims at June 30, 2012 and December 31, 2011. The unresolved claims include only claims where the Corporation believes that the counterparty has a basis to submit claims. For additional information, see Whole Loan Sales and Private-label Securitizations Experience in this Note and *Note 10 – Commitments and Contingencies*. These repurchase claims do not include any repurchase claims related to the BNY Mellon Settlement regarding the Covered Trusts.

Unresolved Repurchase Claims by Counterparty and Product Type

(Dollars in millions)	June 30 2012	De	2011
By counterparty (1, 2)			
GSEs	\$ 10,974	\$	6,258
Monolines	3,128		3,082
Whole-loan investors, private-label securitization trustees and other	8,603		3,267
Total unresolved repurchase claims by counterparty	\$ 22,705	\$	12,607
By product type (1,2)			
Prime loans	\$ 6,729	\$	3,925
Alt-A	4,648		2,286
Home equity	2,954		2,872
Pay option	4,390		1,993
Subprime	2,526		891
Other	1,458		640
Total unresolved repurchase claims by product type	\$ 22,705	\$	12,607

<sup>(1)</sup> Excludes certain MI rescission notices. However, at June 30, 2012 and December 31, 2011, included \$2.0 billion and \$1.2 billion of repurchase requests received from the GSEs that have resulted solely from MI rescission notices. For additional information, see Mortgage Insurance Rescission Notices in this Note.

During the three months ended June 30, 2012, the Corporation received \$8.2 billion in new repurchase claims, including \$4.4 billion submitted by the GSEs for both legacy Countrywide originations not covered by the GSE Agreements and legacy Bank of America originations, \$3.7 billion submitted by private-label securitization trustees and \$119 million submitted by whole-loan investors. During thethree months ended June 30, 2012, \$1.6 billion in claims were resolved, primarily with the GSEs. Of the claims resolved, \$876 million were resolved through mortgage repurchases and make-whole payments.

During the six months ended June 30, 2012, the Corporation received \$12.9 billion in new repurchase claims, including \$7.4 billion submitted by the GSEs for both legacy Countrywide originations not covered by the GSE Agreements and legacy Bank of America originations, \$5.3 billion submitted by private-label securitization trustees and \$226 million submitted by whole-loan investors. During thesix months ended June 30, 2012, \$2.8 billion in claims were resolved, primarily with the GSEs. Of the claims resolved, \$1.6 billion were resolved through rescissions and \$1.2 billion were resolved through mortgage repurchases and make-whole payments. In both periods new claims from monolines remained low, which the Corporation believes was due in part to the monolines' continued focus on litigation.

The Corporation expects unresolved repurchase claims to continue to increase due to, among other things, its differences with FNMA regarding its interpretation of the governing contracts, ongoing litigation with monoline insurers, and a continuing submission of claims by private-label securitization trustees in combination with the lack of an established process to resolve disputes with private-label securitization trustees.

<sup>(2)</sup> At June 30, 2012 and December 31, 2011, unresolved repurchase claims did not include repurchase demands of \$3.1 billion and \$1.7 billion where the Corporation believes the claimants have not satisfied the contractual thresholds as noted on page 195.

The notional amount of unresolved GSE repurchase claims totaled \$11.0 billion at June 30, 2012. The Corporation continued to experience elevated levels of new claims from FNMA, including claims related to loans on which borrowers have made a significant number of payments (e.g., at least 25 payments) and, to a lesser extent, loans which defaulted more than 18 months prior to the repurchase request. Unresolved claims from FNMA totaled \$10.1 billion at June 30, 2012, including \$7.3 billion of claims related to loans on which the borrower has made at least 25 payments. During the six months ended June 30, 2012, the Corporation received \$6.3 billion of claims from FNMA, including \$5.5 billion of claims related to loans originated between 2005 and 2007. This amount includes \$4.4 billion of loans on which the borrower had made at least 25 payments, including \$2.1 billion of loans on which the borrower had made at least 25 payments. Historically, for those claims that have been approved for repurchase from the GSEs, the Corporation's loss severity rate on loans originated between 2004 and 2008 has averaged approximately 55 percent of the claim amount, which may or may not be predictive of future loss severity rates. The Corporation continues to believe that its interpretation of the governing contracts is consistent with past practices between the parties and its contractual obligations. For further discussion of the Corporation's experience with the GSEs, see Government-sponsored Enterprises Experience in this Note.

The notional amount of unresolved monoline repurchase claims totaled\$3.1 billion at June 30, 2012. The Corporation has had limited repurchase claims experience with monoline insurers due to ongoing litigation and has not received a significant amount of new repurchase claims from the monolines in recent periods. The Corporation has reviewed and declined to repurchase substantially all of the unresolved claims at June 30, 2012 based on an assessment of whether a breach exists that materially and adversely affected the insurer's interest in the mortgage loan. Further, in the Corporation's experience, the monolines have been generally unwilling to withdraw repurchase claims, regardless of whether and what evidence was offered to refute a claim. Substantially all of the unresolved monoline claims pertain to second-lien loans and, except those that have been resolved in the Syncora Settlement, are currently the subject of litigation. In addition, \$674 million of monoline claims outstanding at June 30, 2012 were resolved through the Syncora Settlement on July 17, 2012. For further discussion of the Corporation's practices regarding litigation accruals and range of possible loss for litigation and regulatory matters, which includes the status of its monoline litigation, see Estimated Range of Possible Loss in this Note.

The notional amount of unresolved claims from private-label securitization trustees, whole-loan investors and others increased to \$8.6 billion at June 30, 2012 compared to \$3.3 billion at December 31, 2011. The increase is primarily due to increases in the submission of claims by private-label securitization trustees. The Corporation anticipated an increase in aggregate non-GSE claims at the time of the BNY Mellon Settlement a year ago, and such increase in aggregate non-GSE claims was taken into consideration in developing the increase in the Corporation's reserves at that time. The Corporation expects unresolved repurchase claims from private-label securitization trustees to increase as claims continue to be submitted by private-label securitization trustees and there is not an established process for the ultimate resolution of claims on which there is a disagreement. For further discussion of the Corporation's experience with whole loans and private-label securitizations, see Whole Loan Sales and Private-label Securitizations Experience in this Note.

In addition to the claims above, the Corporation has received repurchase demands from private-label securitization investors and a master servicer where it believes the claimants have not satisfied the contractual thresholds to direct the securitization trustee to take action and/or that these demands are otherwise procedurally or substantively invalid. The total amounts of such demands outstanding as of June 30, 2012 and December 31, 2011 were \$3.1 billion and \$1.7 billion. The Corporation does not believe that the \$3.1 billion in additional demands received are valid repurchase claims, and therefore it is not possible to predict the resolution with respect to such demands. Of the demands outstanding at June 30, 2012 and December 31, 2011, \$1.7 billion relate to loans underlying securitizations included in the BNY Mellon Settlement. A claimant, Walnut Place (11 entities with the common name Walnut Place, including Walnut Place LLC, and Walnut Place II LLC through Walnut Place XI LLC), had filed two lawsuits against the Corporation relating to \$1.4 billion of these demands; following determination by the courts that the governing agreements bar repurchase claims by certificateholders and the consequent dismissal of Walnut Place's first lawsuit, the parties stipulated in July 2012 to the dismissal of Walnut Place's second lawsuit. For more information on the litigation with Walnut Place, see *Note 10 - Commitments and Contingencies* to the Consolidated Financial Statements and *Note 14 - Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. If the BNY Mellon Settlement is approved by the court, the remaining repurchase demands related to loans underlying securitizations included in the BNY Mellon Settlement.

### Mortgage Insurance Rescission Notices

In addition to repurchase claims, the Corporation receives notices from mortgage insurance companies of claim denials, cancellations or coverage rescission (collectively, MI rescission notices) and the amount of such notices has remained elevated. When there is disagreement with the mortgage insurer as to the resolution of a MI rescission notice, meaningful dialogue and negotiation between the parties are generally necessary to reach a conclusion on an individual notice. The level of engagement of the mortgage insurance companies over individual and bulk rescissions or claims for rescission limits the ability of the Corporation to engage in constructive dialogue leading to resolution. For loans sold to GSEs or private-label securitization trusts (including those wrapped by the monoline bond insurers), a MI rescission may give rise to a claim for breach of the applicable representations and warranties, depending on the governing sales contracts. In those cases where the governing contract contains MI-related representations and warranties, which upon rescission requires the Corporation to repurchase the affected loan or indemnify the investor for the related loss, the Corporation realizes the loss without the benefit of MI. If the Corporation holds the loan for investment, it realizes the loss without the benefit of MI. In addition, mortgage insurance companies have in some cases asserted the ability to curtail MI payments as a result of alleged foreclosure delays, which in these cases would reduce the MI proceeds available to reduce the loss on the loan. While a legitimate MI rescission may constitute a valid basis for repurchase or other remedies under the GSE agreements and a small number of private-label MBS securitizations, and a MI rescission notice may result in a repurchase request, the Corporation believes MI rescission notices do not, in and of themselves, give rise to valid repurchase requests. FNMA's stated policy, however, is to view a MI rescission notice as a breach of the lender's representations

The Corporation's pipeline of unresolved repurchase claims from the GSEs resulting solely from MI rescission notices has increased to \$2.0 billion at June 30, 2012 from \$1.2 billion at December 31, 2011. If it is required to abide by the terms of FNMA's stated policy regarding MI rescission notices, the amount of loans the Corporation is required to repurchase could increase and if they do, the Corporation's representations and warranties liability will increase. For additional information on the FNMA policy, see *Note 9 – Representations and Warranties Obligations and Corporate Guarantees* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

At June 30, 2012, the Corporation had approximately 106,000 open MI rescission notices compared to 90,000 at December 31, 2011. Through June 30, 2012, 28 percent of the MI rescission notices received have been resolved. Of those resolved, 21 percent were resolved through the Corporation's acceptance of the MI rescission,51 percent were resolved through reinstatement of coverage or payment of the claim by the mortgage insurance company, and 28 percent were resolved on an aggregate basis through settlement, policy commutation or similar arrangement. As of June 30, 2012, 72 percent of the MI rescission notices the Corporation has received have not yet been resolved. Of those not yet resolved, 44 percent are implicated by ongoing litigation where no loan-level review is currently contemplated nor required to preserve the Corporation's legal rights. In this litigation, the litigating mortgage insurance companies are also seeking bulk rescission of certain policies, separate and apart from loan-by-loan denials or rescissions. The Corporation is in the process of reviewing 37 percent of the remaining open MI rescission notices, and it has reviewed and is contesting the MI rescission with respect to63 percent of these remaining open MI rescission notices. Of the remaining open MI rescission notices, 23 percent are also the subject of ongoing litigation although, at present, these MI rescissions are being processed in a manner generally consistent with those not affected by litigation.

### **Cash Settlements**

As presented in the table below, during the three and six months ended June 30, 2012, the Corporation paid \$591 million and \$1.0 billion to resolve \$723 million and \$1.3 billion of repurchase claims through repurchase or reimbursement to the investor or securitization trust for losses they incurred, resulting in a loss on the related loans at the time of repurchase or reimbursement of \$145 million and \$409 million. During the three and six months ended June 30, 2011, the Corporation paid \$1.6 billion and \$2.1 billion to resolve \$1.9 billion and \$2.6 billion of repurchase claims through repurchase or reimbursement to the investor or securitization trust for losses they incurred, resulting in a loss on the related loans at the time of repurchase or reimbursement of \$1.0 billion and \$1.4 billion. Cash paid for loan repurchases includes the unpaid principal balance of the loan plus past due interest. The amount of loss for loan repurchases is reduced by the fair value of the underlying loan collateral. The repurchase of loans and indemnification payments related to first-lien and home equity repurchase claims generally resulted from material breaches of representations and warranties related to the loans' material compliance with the applicable underwriting standards, including borrower misrepresentation, credit exceptions without sufficient compensating factors and non-compliance with underwriting procedures. The actual representations and warranties made in a sales transaction and the resulting repurchase and indemnification activity can vary by transaction or investor. A direct relationship between the type of defect that causes the breach of representations and warranties and the severity of the realized loss has not been observed. Transactions to repurchase or indemnification payments related to first-lien residential mortgages primarily involved the GSEs while transactions to repurchases or indemnification payments for home equity loans primarily involved the monoline insurers. The table below presents first-

Loan Repurchases and Indemnification Payments

		Three Months Ended June 30													
				2012											
(Dollars in millions)		Unpaid Principal Balance	Cash Paid for Repurchases			Loss	Unpaid Principal Balance		Cash Paid for Repurchases			Loss			
First-lien															
Repurchases	\$	500	\$	520	\$	86	\$	860	\$	970	\$	419			
Indemnification payments		197		48		48		958		539		539			
Total first-lien		697		568		134		1,818		1,509		958			
Home equity															
Repurchases		12		12		_		3		3		_			
Indemnification payments		14		11		11		45		48		48			
Total home equity		26		23		11		48		51		48			
Total first-lien and home equity	\$	723	\$	591	\$	145	\$	1,866	\$	1,560	\$	1,006			

	 Six Months Ended June 30													
	2012							2011						
First-lien														
Repurchases	\$ 750	\$	804	\$	215	\$	1,194	\$	1,333	\$	552			
Indemnification payments	464		172		172		1,292		699		699			
Total first-lien	1,214		976		387		2,486		2,032		1,251			
Home equity														
Repurchases	16		16		_		18		18		14			
Indemnification payments	25		22		22		85		87		87			
Total home equity	41		38	·	22		103		105	·	101			
Total first-lien and home equity	\$ 1,255	\$	1,014	\$	409	\$	2,589	\$	2,137	\$	1,352			

# Liability for Representations and Warranties and Corporate Guarantees

The liability for representations and warranties and corporate guarantees is included in accrued expenses and other liabilities on the Corporation's Consolidated Balance Sheet and the related provision is included in mortgage banking income. The table below presents a rollforward of the liability for representations and warranties and corporate guarantees.

# Representations and Warranties and Corporate Guarantees

	Three Months Ended June 30					Six Months I	Ended .	June 30
(Dollars in millions)		2012		2011		2012		2011
Liability for representations and warranties and corporate guarantees, beginning of period	\$	15,746	\$	6,220	\$	15,858	\$	5,438
Additions for new sales		6		3		11		10
Charge-offs		(204)		(2,480)		(603)		(2,718)
Provision		395		14,037		677		15,050
Liability for representations and warranties and corporate guarantees, June 30	\$	15,943	\$	17,780	\$	15,943	\$	17,780

The liability for representations and warranties is established when those obligations are both probable and reasonably estimable. For thethree and six months ended June 30, 2012, the provision for representations and warranties and corporate guarantees was \$395 million and \$677 million compared to \$14.0 billion and \$15.1 billion for the same periods in 2011. The provision in the three months ended June 30, 2012 included provision related to non-GSE exposures where it was determined that the loss was probable based on recent activity with certain counterparties and, to a lesser extent, GSE exposures. The decrease in the provision from the prior-year period was primarily due to a higher provision in the prior-year period attributable to the BNY Mellon Settlement, other non-GSE exposures, and to a lesser extent, GSE exposures.

# Estimated Range of Possible Loss

#### **Government-sponsored Enterprises**

The Corporation's estimated liability at June 30, 2012 for obligations under representations and warranties given to the GSEs considers, among other things, and is necessarily dependent on and limited by, its historical claims experience with the GSEs. It includes the Corporation's understanding of its agreements with the GSEs and projections of future defaults as well as certain other assumptions and judgmental factors. The Corporation's estimate of the liability for these obligations has been accounted for in the recorded liability for representations and warranties for these loans. The Corporation continued to experience elevated levels of new claims. Over time, the criteria and processes by which FNMA is ultimately willing to resolve claims have changed in ways that are unfavorable to the Corporation. While the Corporation is seeking to resolve its differences with FNMA, whether it will be able to achieve a resolution of these differences on acceptable terms and the timing and cost thereof, continues to be subject to significant uncertainty. The Corporation has repurchased and continues to repurchase loans to the extent required under the contracts that govern its relationships with the GSEs.

It is reasonably possible that future representations and warranties losses with respect to GSE exposures may occur in excess of the amounts recorded for the GSE exposures, and the amount of any such additional liability could be material. Due to the significant uncertainty related to the Corporation's continued differences with FNMA concerning each party's interpretation of the requirements of the governing contracts, it is not possible to reasonably estimate what the outcome or range of such additional possible loss may be.

## Counterparties other than Government-sponsored Enterprises

In private-label securitizations, certain presentation thresholds need to be met in order for investors to direct securitization trustees to bring repurchase claims. The population of private-label securitizations included in the BNY Mellon Settlement encompasses almost all legacy Countrywide first-lien private-label securitizations including loans originated principally between 2004 and 2008. For the remainder of the population of private-label securitizations other claimants have come forward and the Corporation believes it is probable that other claimants in certain types of securitizations may continue to come forward with claims that meet the requirements of the terms of the securitizations. During the second quarter of 2012, the Corporation has seen an increase in repurchase claims from certain private-label securitization trustees. The Corporation believes that the provisions recorded in connection with the BNY Mellon Settlement and the additional non-GSE representations and warranties provided for a substantial portion of the Corporation's non-GSE representations and warranties exposures. However, it is reasonably possible that future representations and warranties losses may occur in excess of the amounts recorded for these exposures. In addition, as discussed below, the Corporation has not recorded any representations and warranties liability for certain potential monoline exposures and certain potential whole-loan and other private-label

securitization exposures. The Corporation currently estimates that the range of possible loss related to non-GSE representations and warranties exposure as offune 30, 2012 could be up to \$5 billion over existing accruals. This estimated range of possible loss for non-GSE representations and warranties does not represent a probable loss, and is based on currently available information, significant judgment and a number of assumptions, including those set forth below, that are subject to change.

The methodology used to estimate the non-GSE representations and warranties liability and the corresponding range of possible loss considers a variety of factors including the Corporation's experience related to actual defaults, projected future defaults, historical loss experience, estimated home prices and other economic conditions. Among the factors that impact the non-GSE representations and warranties liability and the corresponding estimated range of possible loss are: (1) contractual material adverse effect requirements, (2) the representations and warranties provided and (3) the requirement to meet certain presentation thresholds. The first factor is based on the Corporation's belief that a non-GSE contractual liability to repurchase a loan generally arises only if the counterparties prove there is a breach of representations and warranties that materially and adversely affects the interest of the investor or all investors, or of the monoline insurer or other financial guarantor (as applicable), in a securitization trust and, accordingly, the Corporation believes that the repurchase claimants must prove that the alleged representations and warranties breach was the cause of the loss. The second factor is related to the fact that non-GSE securitizations include different types of representations and warranties than those provided to the GSEs. The Corporation believes the non-GSE securitizations' representations and warranties are less rigorous and actionable than the explicit provisions of comparable agreements with the GSEs without regard to any variations that may have arisen as a result of dealings with the GSEs. The third factor is related to the fact that certain presentation thresholds need to be met in order for any repurchase claim to be asserted on the initiative of investors under the non-GSE agreements. A securitization trustee may investigate or demand repurchase on its own action, and most agreements contain a threshold, for example 25 percent of the voting rights per trust, that allows investors to declare a servicing event of default under certain circumstances or to request certain action, such as requesting loan files, that the trustee may choose to accept and follow, exempt from liability, provided the trustee is acting in good faith. If there is an un-cured servicing event of default and the trustee fails to bring suit during a 60-day period, then, under most agreements, investors may file suit. In addition to this, most agreements also allow investors to direct the securitization trustee to investigate loan files or demand the repurchase of loans if security holders hold a specified percentage, for example, 25 percent, of the voting rights of each tranche of the outstanding securities. Although the Corporation continues to believe that presentation thresholds are a factor in the determination of probable loss, given the BNY Mellon Settlement, the estimated range of possible loss assumes that the presentation threshold can be met for all of the non-GSE securitization transactions.

In addition, in the case of private-label securitizations, the methodology used to estimate the non-GSE representations and warranties liability and the corresponding ranges of possible loss considers the implied repurchase experience based on the BNY Mellon Settlement and assumes that the conditions to the BNY Mellon Settlement are satisfied and also takes into account more recent experience such as increased claims, where relevant. Since the non-GSE transactions that were included in the BNY Mellon Settlement differ from those that were not included in the BNY Mellon Settlement, the Corporation adjusted the experience implied in the settlement in order to determine the estimated non-GSE representations and warranties liability and the corresponding range of possible loss. The judgmental adjustments made include consideration of the differences in the mix of products in the securitizations, loan originator, likelihood of claims expected, the differences in the number of payments that the borrower has made prior to default and the sponsor of the securitization.

Future provisions and/or ranges of possible loss for non-GSE representations and warranties may be significantly impacted if actual experiences are different from the Corporation's assumptions in its predictive models, including, without limitation, those regarding ultimate resolution of the BNY Mellon Settlement, estimated repurchase rates, economic conditions, home prices, consumer and counterparty behavior and a variety of judgmental factors. Adverse developments with respect to one or more of the assumptions underlying the liability for representations and warranties and the corresponding estimated range of possible loss could result in significant increases to future provisions and/or the estimated range of possible loss. For example, if courts, in the context of claims brought by private-label securitization trustees, were to disagree with the Corporation's interpretation that the underlying agreements require a claimant to prove that the representations and warranties breach was the cause of the loss, it could significantly impact this estimated range of possible loss. For additional information, see *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. Additionally, if court rulings related to monoline litigation, including one related to the Corporation, that have allowed sampling of loan files instead of requiring a loan-by-loan review to determine if a representations and warranties breach has occurred are followed generally by the courts, private-label securitization investors may view litigation as a more attractive alternative as compared to a loan-by-loan review. Finally, although the Corporation believes that the representations and warranties typically given in non-GSE transactions are less rigorous and actionable than those given in GSE transactions, the Corporation does not have significant experience resolving loan-level claims in non-GSE transactions to measure the impact of these differences on the probabili

The liability for obligations under representations and warranties with respect to GSE and non-GSE exposures and the corresponding estimated range of possible loss for non-GSE representations and warranties exposures does not consider any losses related to litigation matters disclosed in *Note 10 – Commitments and Contingencies*, nor do they include any separate foreclosure costs and related costs, assessments and compensatory fees or any other possible losses related to potential claims for breaches of performance of servicing obligations (except as such losses are included as potential costs of the BNY Mellon Settlement), potential securities law or fraud claims or potential indemnity or other claims against the Corporation, including claims related to loans insured by the FHA. The Corporation is not able to reasonably estimate the amount of any possible loss with respect to any such servicing, securities law, fraud or other claims against the Corporation, except to the extent reflected in the aggregate range of possible loss for litigation and regulatory matters disclosed in *Note 10 – Commitments and Contingencies*; however, such loss could be material.

# Government-sponsored Enterprises Experience

Generally, the Corporation first becomes aware that a GSE is evaluating a particular loan for repurchase when the Corporation receives a request from a GSE to review the underlying loan file (file request). Upon completing its review, the GSE may submit a repurchase claim to the Corporation. As soon as practicable after receiving a repurchase claim from either of the GSEs, the Corporation evaluates the claim and takes appropriate action. Claim disputes are generally handled through loan-level negotiations with the GSEs and the Corporation seeks to resolve the repurchase claim within 90 to 120 days of the receipt of the claim although claims remain open beyond this timeframe. Disputes include reasonableness of stated income, occupancy, undisclosed liabilities, and the validity of MI claim rescissions in the vintages with the highest default rates.

The Corporation and its subsidiaries have an established history of working with the GSEs on repurchase claims. However, FNMA's repurchase requests, standards for rescission of repurchase requests and resolution processes have become increasingly inconsistent with their prior conduct and the Corporation's interpretation of the parties' contractual obligations. The Corporation continued to experience elevated levels of new claims on loans on which borrowers have made a significant number of payments (e.g., at least 25 payments), and, to a lesser extent, loans which had defaulted more than18 months prior to the repurchase request. Over time the criteria and the processes by which FNMA is ultimately willing to resolve claims have changed in ways that are unfavorable to the Corporation. In light of its disagreements with FNMA, the Corporation has adopted repurchase guidelines in order to be more consistent with past practices between the parties based on its understanding of its contractual obligations. These developments have resulted in an increase in claims outstanding from the GSEs to \$11.0 billion at June 30, 2012 from \$6.3 billion at December 31, 2011. Outstanding claims related to loans on which the borrower had made at least 25 payments totaled \$7.9 billion at June 30, 2012 compared to \$3.7 billion at December 31, 2011. The Corporation expects outstanding claims to continue to increase until it has resolved its differences with FNMA. While the Corporation is seeking to resolve its differences with FNMA, whether it will be able to achieve a resolution of these differences on acceptable terms, and the timing and cost thereof, is subject to significant uncertainty. For additional information, see Mortgage Insurance Rescission Notices on page 196.

# Monoline Insurers Experience

The Corporation has had limited representations and warranties repurchase claims experience with the monoline insurers, due to ongoing litigation against legacy Countrywide and/or Bank of America. To the extent the Corporation received repurchase claims from the monolines that are properly presented, it generally reviews them on a loan-by-loan basis. Where a breach of representations and warranties given by the Corporation or subsidiaries or legacy companies is confirmed on a given loan, settlement is generally reached as to that loan within 60 to 90 days.

For the monolines that have instituted litigation against legacy Countrywide and/or Bank of America, when claims from these counterparties are denied, the Corporation does not indicate its reason for denial as it is not contractually obligated to do so. In the Corporation's experience, the monolines have been generally unwilling to withdraw repurchase claims, regardless of whether and what evidence was offered to refute a claim. When a claim has been denied and there has not been communication with the counterparty for six months, the Corporation views these claims as inactive; however, they remain in the outstanding claims balance until resolution.

To the extent there are repurchase claims based on valid identified loan defects and determined that there is a breach of a representation and warranty and that any other requirements for repurchase have been met, a liability for representations and warranties is established. Outside of the standard quality control process that is an integral part of the Corporation's loan origination process, it does not generally review loan files until a repurchase claim is received, including with respect to monoline exposures. In view of the inherent difficulty of predicting the outcome of those repurchase claims where a valid defect has not been identified or in predicting future claim requests and the related outcome in the case of unasserted claims to repurchase loans from the securitization trusts in which these monolines have insured all or some of the related bonds, the Corporation cannot reasonably estimate the eventual outcome through the repurchase process. As a result, a liability for representations and warranties has not been established related to repurchase claims where a valid defect has not been identified, or in the case of any unasserted claims to repurchase loans from the securitization trusts in which such monolines

have insured all or some of the related bonds. For additional information related to the monolines, seeVote 10 - Commitments and Contingencies herein and Note 9 - Representations and Warranties Obligations and Corporate Guarantees to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

At June 30, 2012, for loans originated between 2004 and 2008, the unpaid principal balance of loans related to unresolved monoline repurchase claims was\$3.1 billion, substantially all of which the Corporation has reviewed and declined to repurchase based on an assessment of whether a material breach exists. This amount includes \$674 million of claims that were resolved through the Syncora Settlement on July 17, 2012. As noted above, a portion of the repurchase claims that are initially denied are ultimately resolved through bulk settlement, repurchase or make-whole payments, after additional dialogue and negotiation with the monoline insurer. At June 30, 2012, the unpaid principal balance of loans in these vintages for which the monolines had requested loan files for review but for which no repurchase claim had been received was \$7.1 billion, including \$1.8 billion of file requests for loans included in trusts settled with Syncora subsequent toJune 30, 2012. There will likely be additional requests for loan files in the future leading to repurchase claims. Such claims may relate to loans that are currently in securitization trusts or loans that have defaulted and are no longer included in the unpaid principal balance of the loans in the trusts. However, it is unlikely that a repurchase claim will be received for every loan in a securitization or every file requested or that a valid defect exists for every loan repurchase claim. In addition, amounts paid on repurchase claims from a monoline are paid to the securitization trust and are applied in accordance with the terms of the governing securitization documents which may include use by the securitization trust to repay any outstanding monoline advances or reduce future advances from the monolines. To the extent that a monoline has not advanced funds or does not anticipate that it will be required to advance funds to the securitization trust, the likelihood of receiving a repurchase claim from a monoline may be reduced as the monoline would receive limited or no

# Whole Loan Sales and Private-label Securitizations Experience

At June 30, 2012, for loans originated between 2004 and 2008, the unpaid principal balance of loans related to unresolved repurchase claims submitted by private-label securitization trustees and third-party whole-loan investors was \$8.3 billion. The Corporation has performed an initial review with respect to \$5.7 billion of these claims and does not believe a valid basis for repurchase has been established by the claimant and is still in the process of reviewing the remaining \$2.6 billion of these claims.

The majority of the repurchase claims that the Corporation has received and resolved outside of those from the GSEs and monolines are from third-party whole-loan investors. The Corporation provided representations and warranties and the whole-loan investors may retain those rights even when the loans were aggregated with other collateral into private-label securitizations sponsored by the whole-loan investors. The Corporation reviews properly presented repurchase claims for these whole loans on a loan-by-loan basis. If, after the Corporation's review, it does not believe a claim is valid, it will deny the claim and generally indicate a reason for the denial. When the whole-loan investor agrees with the Corporation's denial of the claim, the whole-loan investor may rescind the claim. When there is disagreement as to the resolution of the claim, meaningful dialogue and negotiation between the parties is generally necessary to reach a conclusion on an individual claim. Generally, a whole-loan investor is engaged in the repurchase process and the Corporation and the whole-loan investor reach resolution, either through loan-by-loan negotiation or at times, through a bulk settlement. Through June 30, 2012, 25 percent of the whole-loan claims that the Corporation initially denied have subsequently been resolved through repurchase or make-whole payments and51 percent have been resolved through rescission or repayment in full by the borrower. Although the timeline for resolution varies, once an actionable breach is identified on a given loan, settlement is generally reached as to that loan within 60 to 90 days. When a claim has been denied and the Corporation does not have communication with the counterparty for six months, the Corporation views these claims as inactive; however, they remain in the outstanding claims balance until resolution. In the case of private-label securitization trustees, there is currently no established process in place for the parties to reach a conclusion on an individual loan if there is a d

In private-label securitizations, certain presentation thresholds need to be met in order for investors to direct a trustee to assert repurchase claims. During the three and six months ended June 30, 2012, the Corporation received \$3.7 billion and \$5.3 billion of such repurchase claims, including claims related to third-party sponsored transactions that include monoline insurance. Recent increases in new private-label claims are primarily related to repurchase requests received from trustees for private-label securitization transactions not included in the BNY Mellon Settlement, including claims related to first-lien third-party sponsored securitizations that include monoline insurance. Over time, there has been an increased trend for both requests for loan files and repurchase claims from certain private-label securitization trustees, as well as an increase in requests for tolling agreements to toll the applicable statutes of limitation relating to representations and warranties claims, and the Corporation believes it is likely that these requests will lead to an increase in repurchase claims from private-label securitization trustees with standing to bring such claims. The representations and warranties, as governed by the private-label securitization agreements, generally require that counterparties have the ability to both assert a claim and actually prove that a loan has an actionable defect under the applicable contracts. While the Corporation believes the agreements for private-label securitizations generally contain less rigorous representations and warranties and place higher burdens on investors seeking

repurchases than the express provisions of comparable agreements with the GSEs, without regard to any variations that may have arisen as a result of dealings with the GSEs, the agreements generally include a representation that underwriting practices were prudent and customary. For additional information on repurchase demands, see Unresolved Repurchase Claims on page 194.

# NOTE 9 - Goodwill and Intangible Assets

### Goodwill

The table below presents goodwill by business segment at June 30, 2012 and December 31, 2011. Effective January 1, 2012, the Corporation changed its basis of presentation from six to five segments. For more information on this realignment, see *Note 19 – Business Segment Information*. The reporting units utilized for goodwill impairment tests are the operating segments or one level below. For more information, see *Note 10 – Goodwill and Intangible Assets* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

# Goodwill

(Dollars in millions)	June 30 2012	De	ecember 31 2011
Consumer & Business Banking	\$ 29,986	\$	29,986
Global Banking	24,802		24,802
Global Markets	4,450		4,441
Global Wealth & Investment Management	9,928		9,928
All Other	810		810
Total goodwill	\$ 69,976	\$	69,967

There was no goodwill in CRES at June 30, 2012 and December 31, 2011.

### Intangible Assets

The table below presents the gross carrying amount and accumulated amortization related to intangible assets at une 30, 2012 and December 31, 2011.

### Intangible Assets (1)

		June :	30, 201	12		Decembe	per 31, 2011		
(Dollars in millions)	Gross Accumulated Carrying Value Amortization			Ca	Gross arrying Value	Accumulated Amortization			
Purchased credit card relationships	\$	6,148	\$	4,246	\$	6,948	\$	4,775	
Core deposit intangibles		3,592		2,735		3,903		2,915	
Customer relationships		4,081		1,730		4,081		1,532	
Affinity relationships		1,566		1,022		1,569		966	
Other intangibles		2,279		598		2,476		768	
Total intangible assets	\$	17,666	\$	10,331	\$	18,977	\$	10,956	

<sup>(1)</sup> Excludes fully amortized intangible assets.

At June 30, 2012 and December 31, 2011 none of the intangible assets were impaired. Amortization of intangibles expense was\$321 million and \$640 million for the three and six months ended June 30, 2012 compared to \$382 million and \$767 million for the same periods in 2011. The Corporation estimates aggregate amortization expense will be approximately \$315 million for each of the remaining quarters of 2012, and \$1.1 billion, \$950 million, \$770 million and \$670 million for 2013 through 2017, respectively.

# NOTE 10 - Commitments and Contingencies

In the normal course of business, the Corporation enters into a number of off-balance sheet commitments. These commitments expose the Corporation to varying degrees of credit and market risk and are subject to the same credit and market risk limitation reviews as those instruments recorded on the Corporation's Consolidated Balance Sheet. For additional information on commitments and contingencies, see *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

### Credit Extension Commitments

The Corporation enters into commitments to extend credit such as loan commitments, standby letters of credit and commercial letters of credit to meet the financing needs of its customers. The Credit Extension Commitments table includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated) to other financial institutions of \$24.4 billion and \$27.1 billion at June 30, 2012 and December 31, 2011. At June 30, 2012, the carrying amount of these commitments, excluding commitments accounted for under the fair value option, was \$599 million, including deferred revenue of \$25 million and a reserve for unfunded lending commitments of \$574 million. At December 31, 2011, the comparable amounts were \$741 million, \$27 million and \$714 million, respectively. The carrying amount of these commitments is classified in accrued expenses and other liabilities on the Corporation's Consolidated Balance Sheet. The table below also includes the notional amount of commitments of \$21.8 billion and \$25.7 billion at June 30, 2012 and December 31, 2011 that are accounted for under the fair value option. However, the table below excludes fair value adjustments of \$948 million and \$1.2 billion on these commitments, which are classified in accrued expenses and other liabilities. For information regarding the Corporation's loan commitments accounted for under the fair value option, see *Note 16 – Fair Value Option*.

#### Credit Extension Commitments

	June 30, 2012										
(Dollars in millions)	_	Expire in One Year or Less	Expire After One Year Through Three Years		Expire After Three Years Through Five Years		Expire After Five Years			Total	
Notional amount of credit extension commitments											
Loan commitments	\$	98,255	\$	78,145	\$	124,964	\$	13,707	\$	315,071	
Home equity lines of credit		1,965		10,660		22,349		29,967		64,941	
Standby letters of credit and financial guarantees (1)		27,602		16,900		5,577		2,291		52,370	
Letters of credit		2,333		73		23		1,177		3,606	
Legally binding commitments		130,155		105,778		152,913		47,142		435,988	
Credit card lines (2)		431,728		_		_		_		431,728	
Total credit extension commitments	\$	561,883	\$	105,778	\$	152,913	\$	47,142	\$	867,716	
					Dece	mber 31, 2011					

	December 31, 2011									
Notional amount of credit extension commitments										
Loan commitments	\$	96,291	\$	85,413	\$	120,770	\$	15,009	\$	317,483
Home equity lines of credit		1,679		7,765		20,963		37,066		67,473
Standby letters of credit and financial guarantees (1)		26,965		18,932		6,433		5,505		57,835
Letters of credit		2,828		27		5		383		3,243
Legally binding commitments		127,763		112,137		148,171		57,963		446,034
Credit card lines (2)		449,097		_		_		_		449,097
Total credit extension commitments	\$	576,860	\$	112,137	\$	148,171	\$	57,963	\$	895,131

<sup>(1)</sup> The notional amounts of standby letters of credit and financial guarantees classified as investment grade and non-investment grade based on the credit quality of the underlying reference name within the instrument were \$37.4 billion and \$14.3 billion at June 30, 2012, and \$39.2 billion and \$17.8 billion at December 31, 2011. Amounts include consumer standby letters of credit of \$635 million and \$859 million at June 30, 2012 and December 31, 2011.

Legally binding commitments to extend credit generally have specified rates and maturities. Certain of these commitments have adverse change clauses that help to protect the Corporation against deterioration in the borrower's ability to pay.

<sup>(2)</sup> Includes business card unused lines of credit.

### **Other Commitments**

# **Global Principal Investments and Other Equity Investments**

At June 30, 2012 and December 31, 2011, the Corporation had unfunded equity investment commitments of \$369 million and \$772 million. In light of proposed Basel regulatory capital changes related to unfunded commitments, over the past two years, the Corporation has actively reduced these commitments in a series of sale transactions involving its private equity investments.

#### Other Commitments

At June 30, 2012 and December 31, 2011, the Corporation had commitments to purchase loans (e.g., residential mortgage and commercial real estate) of \$2.2 billion and \$2.5 billion, which upon settlement will be included in loans or LHFS.

At June 30, 2012 and December 31, 2011, the Corporation had commitments to enter into forward-dated resale and securities borrowing agreements of \$95.7 billion and \$67.0 billion. In addition, the Corporation had commitments to enter into forward-dated repurchase and securities lending agreements of \$39.9 billion and \$42.0 billion. All of these commitments expire within the next 12 months. In addition, at June 30, 2012, the Corporation had a commitment to enter into a contingent forward-dated resale agreement for U.S. agency MBS of \$2.1 billion with a clearing organization. The facility does not have an expiration date.

The Corporation is a party to operating leases for certain of its premises and equipment. Commitments under these leases are approximately\$1.5 billion, \$2.8 billion, \$2.8 billion, \$1.8 billion and \$1.5 billion for the remainder of 2012 and the years through 2016, respectively, and \$7.3 billion in the aggregate for all years thereafter.

The Corporation has entered into agreements with providers of market data, communications, systems consulting and other office-related services. AtJune 30, 2012 and December 31, 2011, the minimum fee commitments over the remaining terms of these agreements totaled \$1.7 billion and \$1.9 billion.

### Other Guarantees

## **Bank-owned Life Insurance Book Value Protection**

The Corporation sells products that offer book value protection to insurance carriers who offer group life insurance policies to corporations, primarily banks. The book value protection is provided on portfolios of intermediate investment-grade fixed-income securities and is intended to cover any shortfall in the event that policyholders surrender their policies and market value is below book value. To manage its exposure, the Corporation imposes significant restrictions on surrenders and the manner in which the portfolio is liquidated and the funds are accessed. In addition, investment parameters of the underlying portfolio are restricted. These constraints, combined with structural protections, including a cap on the amount of risk assumed on each policy, are designed to provide adequate buffers and guard against payments even under extreme stress scenarios. These guarantees are recorded as derivatives and carried at fair value in the trading portfolio. At both June 30, 2012 and December 31, 2011, the notional amount of these guarantees totaled \$15.8 billion with estimated maturity dates between 2030 and 2040. As of June 30, 2012, the Corporation had not made a payment under these products. The possibility of surrender or other payment associated with these guarantees exists. The Corporation is in discussions with certain counterparties regarding potential early termination. The net fair value of the fee receivable associated with these guarantees was \$39 million and \$48 million at June 30, 2012 and December 31, 2011 and reflects the probability of surrender as well as the multiple structural protection features in the contracts

# **Employee Retirement Protection**

The Corporation sells products that offer book value protection primarily to plan sponsors of Employee Retirement Income Security Act of 1974 (ERISA) governed pension plans, such as 401(k) plans and 457 plans. The book value protection is provided on portfolios of intermediate/short-term investment-grade fixed-income securities and is intended to cover any shortfall in the event that plan participants continue to withdraw funds after all securities have been liquidated and there is remaining book value. The Corporation retains the option to exit the contract at any time. If the Corporation exercises its option, the purchaser can require the Corporation to purchase high-quality fixed-income securities, typically government or government-backed agency securities, with the proceeds of the liquidated assets to assure the return of principal. To manage its exposure, the Corporation imposes significant restrictions and constraints on the timing of the withdrawals, the manner in which the portfolio is liquidated and the funds are accessed, and the investment parameters of the underlying portfolio. These constraints, combined with structural protections, are designed to provide adequate buffers and guard against payments even under extreme stress scenarios. These guarantees are recorded as derivatives and carried at fair value in the trading portfolio. At June 30, 2012 and December 31, 2011, the notional amount of these guarantees totaled \$22.9 billion and \$28.8 billion with estimated maturity dates up to 2015 if the exit option is exercised on all deals. As of June 30, 2012, the Corporation had not made a payment under these products.

#### Merchant Services

In accordance with credit and debit card association rules, the Corporation sponsors merchant processing servicers that process credit and debit card transactions on behalf of various merchants. In connection with these services, a liability may arise in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder's favor. If the merchant defaults on its obligation to reimburse the cardholder, the cardholder, through its issuing bank, generally has until six months after the date of the transaction to present a chargeback to the merchant processor, which is primarily liable for any losses on covered transactions. However, if the merchant processor fails to meet its obligation to reimburse the cardholder for disputed transactions, then the Corporation, as the sponsor, could be held liable for the disputed amount. For the three and six months ended June 30, 2012, the sponsored entities processed and settled \$155.6 billion and \$288.8 billion of transactions and recorded losses of \$3 million. For the three and six months ended June 30, 2011, the sponsored entities processed and settled \$109.9 billion and \$194.8 billion of transactions and recorded losses of \$3 million and \$5 million. A significant portion of this activity was processed by a joint venture in which the Corporation holds a 49 percent ownership. At June 30, 2012 and December 31, 2011, the sponsored merchant processing servicers held as collateral \$265 million and \$238 million of merchant escrow deposits which may be used to offset amounts due from the individual merchants.

The Corporation believes the maximum potential exposure for chargebacks would not exceed the total amount of merchant transactions processed through Visa, MasterCard and Discover for the last six months, which represents the claim period for the cardholder, plus any outstanding delayed-delivery transactions. As of June 30, 2012 and December 31, 2011, the maximum potential exposure for sponsored transactions totaled approximately\$249.4 billion and \$236.0 billion. However, the Corporation believes that the maximum potential exposure is not representative of the actual potential loss exposure and does not expect to make material payments in connection with these guarantees.

#### **Other Derivative Contracts**

The Corporation funds selected assets, including securities issued by CDOs and CLOs, through derivative contracts, typically total return swaps, with third parties and VIEs that are not consolidated on the Corporation's Consolidated Balance Sheet. At June 30, 2012 and December 31, 2011, the total notional amount of these derivative contracts was \$3.2 billion and \$3.2 billion with commercial banks and \$1.6 billion and \$1.8 billion with VIEs. The underlying securities are senior securities and substantially all of the Corporation's exposures are insured. Accordingly, the Corporation's exposure to loss consists principally of counterparty risk to the insurers. In certain circumstances, generally as a result of ratings downgrades, the Corporation may be required to purchase the underlying assets, which would not result in additional gain or loss to the Corporation as such exposure is already reflected in the fair value of the derivative contracts.

# Other Guarantees

The Corporation has entered into additional guarantee agreements and commitments, including lease-end obligation agreements, partial credit guarantees on certain leases, real estate joint venture guarantees, sold risk participation swaps, divested business commitments and sold put options that require gross settlement. The maximum potential future payment under these agreements was approximately \$3.2 billion and \$3.7 billion at June 30, 2012 and December 31, 2011. The estimated maturity dates of these obligations extend up to 2033. The Corporation has made no material payments under these guarantees.

In the normal course of business, the Corporation periodically guarantees the obligations of its affiliates in a variety of transactions including ISDA-related transactions and non ISDA-related transactions such as commodities trading, repurchase agreements, prime brokerage agreements and other transactions.

## **Payment Protection Insurance Claims Matter**

In the U.K., the Corporation sells payment protection insurance (PPI) through its international card services business to credit card customers and has previously sold this insurance to consumer loan customers. PPI covers a consumer's loan or debt repayment if certain events occur such as loss of job or illness. In response to an elevated level of customer complaints across the industry, heightened media coverage and pressure from consumer advocacy groups, the U.K. Financial Services Authority (FSA) investigated and raised concerns about the way some companies have handled complaints related to the sale of these insurance policies. In connection with this matter, the Corporation established a reserve for PPI. The reserve was \$312 million and \$476 million at June 30, 2012 and December 31, 2011.

# Litigation and Regulatory Matters

The following supplements the disclosure in *Note 14 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K and in *Note 10 - Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2012 (the prior commitments and contingencies disclosure).

In the ordinary course of business, the Corporation and its subsidiaries are routinely defendants in or parties to many pending and threatened legal actions and proceedings, including actions brought on behalf of various classes of claimants. These actions and proceedings are generally based on alleged violations of consumer protection, securities, environmental, banking, employment, contract and other laws. In some of these actions and proceedings, claims for substantial monetary damages are asserted against the Corporation and its subsidiaries.

In the ordinary course of business, the Corporation and its subsidiaries are also subject to regulatory examinations, information gathering requests, inquiries and investigations. Certain subsidiaries of the Corporation are registered broker/dealers or investment advisors and are subject to regulation by the SEC, the Financial Industry Regulatory Authority, the New York Stock Exchange, the FSA and other domestic, international and state securities regulators. In connection with formal and informal inquiries by those agencies, such subsidiaries receive numerous requests, subpoenas and orders for documents, testimony and information in connection with various aspects of their regulated activities.

In view of the inherent difficulty of predicting the outcome of such litigation and regulatory matters, particularly where the claimants seek very large or indeterminate damages or where the matters present novel legal theories or involve a large number of parties, the Corporation generally cannot predict what the eventual outcome of the pending matters will be, what the timing of the ultimate resolution of these matters will be, or what the eventual loss, fines or penalties related to each pending matter may be.

In accordance with applicable accounting guidance, the Corporation establishes an accrued liability for litigation and regulatory matters when those matters present loss contingencies that are both probable and estimable. In such cases, there may be an exposure to loss in excess of any amounts accrued. When a loss contingency is not both probable and estimable, the Corporation does not establish an accrued liability. As a litigation or regulatory matter develops, the Corporation, in conjunction with any outside counsel handling the matter, evaluates on an ongoing basis whether such matter presents a loss contingency that is probable and estimable. If, at the time of evaluation, the loss contingency related to a litigation or regulatory matter is not both probable and estimable, the matter will continue to be monitored for further developments that would make such loss contingency both probable and estimable. Once the loss contingency related to a litigation or regulatory matter is deemed to be both probable and estimable, the Corporation will establish an accrued liability with respect to such loss contingency and record a corresponding amount of litigation-related expense. The Corporation continues to monitor the matter for further developments that could affect the amount of the accrued liability that has been previously established. Excluding expenses of internal or external legal service providers, litigation-related expense of \$963 million and \$1.8 billion was recognized for the three and six months ended June 30, 2012 compared to \$2.3 billion for the same periods in 2011.

For a limited number of the matters disclosed in this Note, and in the prior commitments and contingencies disclosure, for which a loss is probable or reasonably possible in future periods, whether in excess of a related accrued liability or where there is no accrued liability, the Corporation is able to estimate a range of possible loss. In determining whether it is possible to provide an estimate of loss or range of possible loss, the Corporation reviews and evaluates its material litigation and regulatory matters on an ongoing basis, in conjunction with any outside counsel handling the matter, in light of potentially relevant factual and legal developments. These may include information learned through the discovery process, rulings on dispositive motions, settlement discussions, and other rulings by courts, arbitrators or others. In cases in which the Corporation possesses sufficient appropriate information to develop an estimate of loss or range of possible loss, that estimate is aggregated and disclosed below. There may be other disclosed matters for which a loss is probable or reasonably possible but such an estimate may not be possible. For those matters where an estimate is possible, management currently estimates the aggregate range of possible loss is \$0 to \$4.1 billion in excess of the accrued liability (if any) related to those matters. This estimated range of possible loss is based upon currently available information and is subject to significant judgment and a variety of assumptions, and known and unknown uncertainties. The matters underlying the estimated range will change from time to time, and

actual results may vary significantly from the current estimate. Those matters for which an estimate is not possible are not included within this estimated range. Therefore, this estimated range of possible loss represents what the Corporation believes to be an estimate of possible loss only for certain matters meeting these criteria. It does not represent the Corporation's maximum loss exposure. Information is provided below, or in the prior commitments and contingencies disclosure, regarding the nature of all of these contingencies and, where specified, the amount of the claim associated with these loss contingencies. Based on current knowledge, management does not believe that loss contingencies arising from pending matters, including the matters described herein, and in the prior commitments and contingencies disclosure, will have a material adverse effect on the consolidated financial position or liquidity of the Corporation. However, in light of the inherent uncertainties involved in these matters, some of which are beyond the Corporation's control, and the very large or indeterminate damages sought in some of these matters, an adverse outcome in one or more of these matters could be material to the Corporation's results of operations or cash flows for any particular reporting period.

# **Auction Rate Securities Litigation**

Plaintiffs in Bondar v. Bank of America Corporation voluntarily dismissed the action on January 4, 2012. The dismissal is now effective.

### **Checking Account Overdraft Litigation**

All appeals by the multi-district litigation class members but one were voluntarily dismissed by the appellants. The remaining appeal was dismissed by the U.S. Court of Appeals for the Eleventh Circuit on May 24, 2012.

### **Countrywide Bond Insurance Litigation**

The Corporation, Countrywide Financial Corporation (CFC) and various other Countrywide entities are subject to claims from several monoline bond insurance companies. These claims generally relate to bond insurance policies provided by the insurers on certain securitized pools of home equity lines of credit (HELOC) and fixed-rate second-lien mortgage loans. Plaintiffs in these cases generally allege that they have paid claims as a result of defaults in the underlying loans and assert that these defaults are the result of improper underwriting by the defendants in breach of certain representations and warranties in the transaction documents.

#### FGIC

With respect to the actions filed by CFC and other Countrywide entities against Financial Guaranty Insurance Company (FGIC) and to enjoin certain actions by the New York State Department of Financial Services (NYSDFS), on June 28, 2012, the New York Supreme Court entered an agreed-upon order of rehabilitation. The order enjoins CFC and other Countrywide entities from continuing to prosecute the civil action filed against FGIC, as well as from exercising, enforcing or terminating rights related to the FGIC policies, and the NYSDFS petition.

#### Syncora

On July 17, 2012, the parties jointly stipulated to dismiss the action with prejudice as part of the settlement of issues between Syncora and the Corporation. The settlement provides for payment in an amount not material to the Corporation's results of operations, such amount having been fully accrued by the Corporation.

## **Identity Theft Protection**

BANA and FIA have received inquiries from and have been in discussions with regulatory authorities concerning activities related to identity theft protection services, including customers who may have paid for but did not receive certain of such services from third-party vendors of BANA and FIA and whether appropriate oversight existed. The Corporation is responding to these inquiries.

### Interchange and Related Litigation

On July 13, 2012, defendants, including the Corporation, and class plaintiffs in the In Re Payment Card Interchange Fee and Merchant Discount Anti-Trust Litigation (Interchange) filed a memorandum of understanding with the court regarding a global settlement of the Interchange litigation. The memorandum of understanding provides that defendants and class plaintiffs have agreed to enter a definitive settlement agreement that will provide, among other things, that all defendants will pay a total of \$6.05 billion to class plaintiffs and that each network will make certain changes to network rules regarding merchant point of sale practices. Visa and MasterCard also have agreed to distribute to class members an amount equal to 10 bps of credit interchange rates for U.S. merchant class members for a period of eight months, beginning within 60 days after completion of the court-ordered period during which individual class members may opt out of the settlement. Such amounts otherwise would have been paid to Visa or MasterCard issuers, including the Corporation. In exchange, class plaintiffs have agreed to a broad release for defendants. The class action settlement agreement to be executed by the parties will be

subject to court approval. In addition to settlement with the class plaintiffs, defendants in the individual actions also reached a settlement with plaintiffs in the individual actions. The settlement of the individual actions provides that all defendants will pay a total amount of \$525 million.

Subject to the loss-sharing agreements the Corporation and certain affiliates previously entered into with Visa, MasterCard and other financial institutions, the Corporation will contribute a total of \$738 million to the settlement of the class and individual actions. Of that amount,\$539 million will be paid from the proceeds that Visa previously placed into an escrow fund pursuant to Visa's Retrospective Responsibility Plan (the RRP) to cover the Corporation's share of Visa-related claims. The Corporation has agreed to pay \$199 million in cash for the MasterCard-related claims. The costs of the *Interchange* settlement have been fully accrued by the Corporation.

On December 10, 2010, a purported class of merchants that accept Visa and/or MasterCard credit cards in Canada filed an action in Quebec Superior Court entitle Quebec Inc. v. Visa Canada Corporation (Quebec, Inc.), against Visa and MasterCard. On March 30, 2012, plaintiffs amended the complaint to name as defendants the same parties, including the Corporation, that are named as defendants in Watson v. Bank of America Corp., currently pending in the Supreme Court of British Columbia (Watson), and Bancroft-Snell v. Visa Canada Corp., currently pending in Ontario Superior Court (Bancroft-Snell). On July 12, 2012, a similar purported class filed an action in the Court of Queen's Bench in Saskatchewan entitled Canada Rent A Heater (2000) Ltd. v. Bank of America Corp. (Canada Heater). The claims and damages asserted in Quebec Inc. and Canada Heater are similar to those asserted in Watson and Bancroft-Snell. The Quebec Inc. and Canada Heater actions are not covered by the RRP or loss-sharing agreements previously entered into by the Corporation.

On June 13, 2012, the court in *Quebec Inc.* stayed the action until June 21, 2013. The *Bancroft-Snell* action is being held in abeyance pursuant to a case management directive. Both the stay and abeyance were granted to permit litigation to proceed in the *Watson* action.

### LIBOR Inquiries and Litigation

The Corporation has received subpoenas and information requests from government authorities including the U.S. Department of Justice, the U.S. Commodity Futures Trading Commission and the United Kingdom Financial Services Authority concerning submissions made by panel banks in connection with the setting of London interbank offered rates (LIBOR) and European and other interbank offered rates. The Corporation is cooperating with these inquiries.

In addition, the Corporation and BANA have been named as defendants along with most of the other LIBOR panel banks in a series of individual and class actions in various U.S. federal courts relating to defendants' LIBOR contributions. All cases naming the Corporation have been consolidated for pre-trial purposes in the U.S. District Court for the Southern District of New York by the Judicial Panel on Multi-district Litigation. The Corporation expects that any future cases naming the Corporation will similarly be consolidated for pre-trial purposes. Plaintiffs allege that they held or transacted in U.S. dollar LIBOR-based derivatives or other financial instruments and sustained losses as a result of collusion or manipulation by defendants regarding the setting of U.S. dollar LIBOR. They assert a variety of claims, including treble damage, antitrust and Racketeer Influenced and Corrupt Organizations claims.

### Merrill Lynch Acquisition-related Matters

Securities Actions

On June 3, 2012, the parties in *In re Bank of America Securities, Derivative and Employment Retirement Income Security Act (ERISA) Litigation*, pending in the U.S. District Court for the Southern District of New York, filed motions seeking partial summary judgment. On July 23, 2012, the U.S. Court of Appeals for the Second Circuit denied the defendants' petition requesting review of the district court's February 6, 2012 order granting plaintiffs' motion for class certification. Trial is scheduled to commence on October 22, 2012.

### Derivative Actions

On June 20, 2012, the court in *In re Bank of America Securities, Derivative and Employment Retirement Income Security Act (ERISA) Litigation*, pending in the U.S. District Court for the Southern District of New York, granted preliminary approval of the settlement of the derivative action. On May 9, 2012, the court in *In re Bank of America Corporation Stockholder Derivative Action*, pending in the Delaware Court of Chancery, denied plaintiff's motion to enjoin the proposed settlement in the New York derivative action, and stayed the action pending the New York court's consideration of the proposed settlement.

# ERISA Actions

On July 16, 2012, the parties to the consolidated ERISA action stipulated to extend the time for plaintiffs to reinstate their appeal to January 21, 2013.

### Mortgage-backed Securities Litigation

The Corporation and its affiliates, Countrywide entities and their affiliates, and Merrill Lynch entities and their affiliates have been named as defendants in a number of cases relating to their various roles as issuer, originator, seller, depositor, sponsor, underwriter and/or controlling entity in MBS offerings, pursuant to which the MBS investors were entitled to a portion of the cash flow from the underlying pools of mortgages. These cases generally include purported class action suits and actions by individual MBS purchasers. Although the allegations vary by lawsuit, these cases generally allege that the registration statements, prospectuses and prospectus supplements for securities issued by securitization trusts contained material misrepresentations and omissions, in violation of Sections 11, 12 and 15 of the Securities Act of 1933, Sections 10(b) and 20 of the Securities Exchange Act of 1934 and/or state securities laws and other state statutory and common laws.

These cases generally involve allegations of false and misleading statements regarding: (i) the process by which the properties that served as collateral for the mortgage loans underlying the MBS were appraised; (ii) the percentage of equity that mortgage borrowers had in their homes; (iii) the borrowers' ability to repay their mortgage loans; (iv) the underwriting practices by which those mortgage loans were originated; (v) the ratings given to the different tranches of MBS by rating agencies; and (vi) the validity of each issuing trust's title to the mortgage loans comprising the pool for that securitization (collectively, MBS Claims). Plaintiffs in these cases generally seek unspecified compensatory damages, unspecified costs and legal fees and, in some instances, seek rescission. A number of other entities, including the National Credit Union Administration, have threatened legal actions against the Corporation and its affiliates, Countrywide entities and their affiliates, and Merrill Lynch entities and their affiliates concerning MBS offerings. On August 15, 2011, the Judicial Panel on Multi-district Litigation ordered multiple federal court cases involving Countrywide MBS be consolidated for pre-trial purposes in the U.S. District Court for the Central District of California, in a multi-district litigation entitled *In re Countrywide Financial Corp. Mortgage-Backed Securities Litigation* (the Countrywide RMBS MDL).

#### AIG Litigation

On May 23, 2012, the court overseeing the Countrywide RMBS MDL proceedings dismissed with prejudice plaintiffs' federal securities claims and certain of the state law common law claims.

Bayerische Landesbank, New York Branch (Countrywide) Litigation

On May 21, 2012, Bayerische Landesbank, New York Branch filed a complaint against the Corporation, CFC and certain related entities. The action is entitled *Bayerische Landesbank, New York Branch v. Countrywide Financial Corp. et al.*, and was filed in New York Supreme Court, New York County. The complaint asserts certain MBS Claims in connection with alleged purchases in 55 MBS tranches issued and/or underwritten by Countrywide entities between 2005 and 2007 and asserts successor liability against the Corporation and other entities. Plaintiff seeks, among other relief, rescission of the consideration plaintiff allegedly paid for the MBS, or alternatively, damages allegedly incurred by plaintiff, as well as punitive damages and legal fees and costs. On May 30, 2012, defendants removed the action to the U.S. District Court for the Southern District of New York. On June 15, 2012, the case was transferred to the Countrywide RMBS MDL.

### Dexia Litigation

On June 1, 2012, the court granted in part defendants' motion to dismiss the amended complaint, dismissing with prejudice the state law negligent misrepresentation, aiding and abetting and successor liability claims, and all claims based on title transfer allegations.

### FHFA Litigation

The Federal Housing Finance Agency (FHFA) cases against the Corporation, Merrill Lynch and related entities, along with fourteen other cases filed by the FHFA against other financial institutions, have been coordinated before a single judge in the U.S. District Court for the Southern District of New York. One action, FHFA v. UBS Americas, Inc., et al (the UBS Action), was designated the lead action with respect to legal actions common to the pending FHFA cases. On May 4, 2012, the court denied a motion to dismiss as to all claims except the negligent misrepresentation claim in the UBS Action. While the decision in the UBS Action does not dispose of any of the claims against the Corporation, Merrill Lynch or related entities, the FHFA has asserted claims against those entities that are similar to those asserted in the UBS Action. On June 19, 2012, the court certified the portion of its ruling in the UBS Action pertaining to the statute of repose on the federal and state securities law claims and the statute of limitations on the federal securities law claims for immediate appeal to the U.S. Court of Appeals for the Second Circuit.

On June 13, 2012, the FHFA filed an amended complaint in FHFA v. Merrill Lynch & Co., Inc., et al., pending in the U.S. District Court for the Southern District of New York. Among other things, the amended complaint adds a claim for consequential damages.

On June 28, 2012, the FHFA filed an amended complaint in FHFA v. Bank of America Corporation, et al., also pending in the U.S. District Court for the Southern District of New York. Among other things, the amended complaint adds a claim for consequential damages.

On June 29, 2012, the FHFA filed an amended complaint in FHFA v. Countrywide Financial Corporation, et al., pending in the Countrywide RMBS MDL. Among other things, the amended complaint adds a claim for consequential damages.

Luther Litigation and Related Actions

On June 12, 2012, the Countrywide defendants removed the Luther v. Countrywide Financial Corporation, et al. and Western Conference of Teamsters Pension Trust Fund v. Countrywide Financial Corporation, et al. cases from the California Superior Court to the U.S. District Court for the Central District of California.

On May 23, 2012, the court denied Putnam Bank's motion to seek immediate interlocutory appeal of the court's order dismissing the case, in its entirety and with prejudice, as time-barred

Sealink Litigation

On June 18, 2012, the court denied the Countrywide defendants' motion to dismiss the amended complaint on standing grounds, but ordered plaintiffs to provide additional information and legal authority regarding whether the causes of action plaintiff alleges were transferred or assigned to it.

Merrill Lynch MBS Litigation

On May 7, 2012, the court entered an order approving the settlement and dismissing the lawsuit with prejudice.

#### Mortgage Repurchase Litigation

Walnut Place Litigation

On June 28, 2012, the decision granting the dismissal of Walnut Place LLC, et al. v. Countrywide Home Loans, Inc. et al. (Walnut I) was affirmed by the New York Appellate Division, First Department.

In the second Walnut Place litigation (also entitled Walnut Place LLC, et al. v. Countrywide Home Loans, Inc. et al.), in which a motion to dismiss was pending, the parties stayed proceedings pending disposition of the appeal in Walnut I. The stay lifted following disposition of the appeal in Walnut I on June 28, 2012. Pursuant to a stipulation among the parties filed on July 27, 2012, the litigation was dismissed with prejudice.

### **Ocala Litigation**

In the actions (the 2009 Actions) filed against BANA by BNP Paribas Mortgage Corporation and Deutsche Bank AG (the Investors), on June 5, 2012, the court granted plaintiffs' motion for leave to amend to include additional contractual, tort and equitable claims.

On June 5, 2012, the court granted the motion by BNP Paribas Securities Corp. and Deutsche Bank Securities, Inc. to dismiss BANA's third-party complaints.

On June 8, 2012, the Judicial Panel on Multi-district Litigation denied BANA's request to coordinate its suit against the Federal Deposit Insurance Corporation (the FDIC Action) with the 2009 Actions. The suit will thus proceed in the U.S. District Court for the District of Columbia.

On July 10, 2012, Ocala Funding, LLC (Ocala) filed a pre-arranged, voluntary Chapter 11 bankruptcy petition in the U.S. Bankruptcy Court for the Middle District of Florida, pursuant to an agreement among Ocala, BANA, the Investors, the FDIC, and Ocala's owner, Taylor, Bean & Whitaker Mortgage Corp. Among other things, the proposed bankruptcy plan and certain side agreements would permit the Ocala bankruptcy trustee to pursue litigation against third parties to mitigate BANA's potential losses in the FDIC Action and the 2009 Actions, permit the Ocala bankruptcy trustee to assign to the Investors certain alleged conversion claims against BANA which the Investors are expected to assert in the 2009 Actions, and secure certain releases for BANA from the Investors and the Ocala bankruptcy estate with regard to BANA's conduct on and after August 11, 2009. The proposed plan is subject to approval by the bankruptcy court.

# NOTE 11 - Shareholders' Equity

### Common Stock

<b>Declaration Date</b>	Record Date	Payment Date	Dividend Per Share
July 11, 2012	September 7, 2012	September 28, 2012	\$ 0.01
April 11, 2012	June 1, 2012	June 22, 2012	0.01
January 11, 2012	March 2, 2012	March 23, 2012	0.01

During the six months ended June 30, 2012, the Corporation entered into various agreements with certain preferred and trust preferred security holders pursuant to which the Corporation and the security holders, in aggregate, agreed to exchange shares of various series of non-convertible preferred stock, with a carrying value of \$296 million and trust preferred securities with a carrying value of \$760 million for approximately 50 million shares of the Corporation's common stock, with a fair value of \$412 million and \$398 million in cash. The \$246 million difference between the carrying value of the preferred and trust preferred securities retired and the fair value of consideration issued was recorded in retained earnings as a \$44 million reduction to preferred stock dividends and a \$202 million gain in noninterest income.

During the six months ended June 30, 2012, in connection with employee stock plans, the Corporation issued approximately 294 million shares and repurchased approximately 103 million shares to satisfy tax withholding obligations. At June 30, 2012, the Corporation had reserved 1.9 billion unissued shares of common stock for future issuances under employee stock plans, common stock warrants, convertible notes and preferred stock.

# Preferred Stock

During the three months ended March 31, 2012 and June 30, 2012, the dividends declared on preferred stock were \$369 million and \$365 million or a total of \$734 million for the six months ended June 30, 2012

# NOTE 12 – Accumulated Other Comprehensive Income (Loss)

The table below presents the changes in accumulated OCI after-tax for thesix months ended June 30, 2012 and 2011.

(Dollars in millions)	 le-for-sale Securities	Available-for-sale Marketable Equity Securities Derivatives		Е	Employee Senefit Plans (1)	Foreign Currency (2)	Total	
Balance, December 31, 2010	\$ 714	\$	6,659	\$ (3,236)	\$	(3,947)	\$ (256)	\$ (66)
Net change	874		(120)	(66)		138	33	859
Balance, June 30, 2011	\$ 1,588	\$	6,539	\$ (3,302)	\$	(3,809)	\$ (223)	\$ 793
Balance, December 31, 2011	\$ 3,100	\$	3	\$ (3,785)	\$	(4,391)	\$ (364)	\$ (5,437)
Net change	593		13	301		1,031	(1)	1,937
Balance, June 30, 2012	\$ 3,693	\$	16	\$ (3,484)	\$	(3,360)	\$ (365)	\$ (3,500)

<sup>(1)</sup> As a result of freezing the Qualified Pension Plans, a curtailment was triggered and a remeasurement of the qualified pension obligations and plan assets occurred as of January 24, 2012 driving the current period net change. For more information, see Note 14 – Pension, Postretirement and Certain Compensation Plans.

<sup>(2)</sup> Net change in fair value represents only the impact of changes in spot foreign exchange rates on the Corporation's net investment in non-U.S. operations and related hedges.

The table below presents the before- and after-tax changes in accumulated OCI for thesix months ended June 30, 2012 and 2011.

				Six Months Er	ıded	June 30		
			2012				2011	
(Dollars in millions)	В	Before-tax	Tax effect	After-tax		Before-tax	Tax effect	After-tax
Available-for-sale debt securities:								
Net change in fair value recorded in accumulated OCI	\$	1,995	\$ (705)	\$ 1,290	\$	2,838	\$ (1,054)	\$ 1,784
Net realized (gains) losses reclassified into earnings		(1,107)	410	(697)		(1,445)	535	(910)
Net change		888	(295)	593		1,393	(519)	874
Available-for-sale marketable equity securities:								
Net change in fair value recorded in accumulated OCI		22	(8)	14		(163)	62	(101)
Net realized (gains) losses reclassified into earnings		(2)	1	(1)		(31)	12	(19)
Net change		20	(7)	13		(194)	74	(120)
Derivatives:								
Net change in fair value recorded in accumulated OCI		38	(15)	23		(922)	342	(580)
Net realized (gains) losses reclassified into earnings		440	(162)	278		815	(301)	514
Net change		478	(177)	301		(107)	41	(66)
Employee benefit plans:								
Net realized (gains) losses reclassified into earnings		254	(93)	161		220	(82)	138
Settlements and curtailments		1,381	(511)	870		_	_	_
Net change		1,635	(604)	1,031		220	(82)	138
Foreign currency:								
Net change in fair value recorded in accumulated OCI		(14)	16	2		(458)	486	28
Net realized (gains) losses reclassified into earnings		(3)	_	(3)		8	(3)	5
Net change		(17)	16	(1)		(450)	483	33
Other comprehensive income	\$	3,004	\$ (1,067)	\$ 1,937	\$	862	\$ (3)	\$ 859

# NOTE 13 - Earnings Per Common Share

The calculation of earnings per common share (EPS) and diluted EPS for thethree and six months ended June 30, 2012 and 2011 is presented below. See *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K for additional information on the calculation of EPS.

	Three Month	s Ende	ed June 30	Six Months F	Ended	June 30
(Dollars in millions, except per share information; shares in thousands)	 2012		2011	2012		2011
Earnings (loss) per common share						
Net income (loss)	\$ 2,463	\$	(8,826)	\$ 3,116	\$	(6,777)
Preferred stock dividends	(365)		(301)	(690)		(611)
Net income (loss) applicable to common shareholders	\$ 2,098	\$	(9,127)	\$ 2,426	\$	(7,388)
Dividends and undistributed earnings allocated to participating securities	(1)		_	(2)		(1)
Net income (loss) allocated to common shareholders	\$ 2,097	\$	(9,127)	\$ 2,424	\$	(7,389)
Average common shares issued and outstanding	10,775,695		10,094,928	10,714,881		10,085,479
Earnings (loss) per common share	\$ 0.19	\$	(0.90)	\$ 0.23	\$	(0.73)
Diluted earnings (loss) per common share						
Net income (loss) applicable to common shareholders	\$ 2,098	\$	(9,127)	\$ 2,426	\$	(7,388)
Add preferred stock dividends due to assumed conversions	75		_	150		_
Dividends and undistributed earnings allocated to participating securities	(1)		_	(2)		(1)
Net income (loss) allocated to common shareholders	\$ 2,172	\$	(9,127)	\$ 2,574	\$	(7,389)
Average common shares issued and outstanding	10,775,695		10,094,928	10,714,881		10,085,479
Dilutive potential common shares (1)	780,316		_	795,064		_
Total diluted average common shares issued and outstanding	11,556,011		10,094,928	11,509,945		10,085,479
Diluted earnings (loss) per common share	\$ 0.19	\$	(0.90)	\$ 0.22	\$	(0.73)

<sup>(1)</sup> Includes incremental shares from RSUs, restricted stock shares, stock options and

For the three and six months ended June 30, 2012, average options to purchase 161 million and 169 million shares of common stock were outstanding but not included in the computation of EPS because they were antidilutive under the treasury stock method compared to 215 million and 223 million for the same periods in 2011. For both the three and six months ended June 30, 2012, average warrants to purchase 272 million shares of common stock were outstanding but not included in the computation of EPS because they were antidilutive under the treasury stock method compared to 272 million for the same periods in 2011. For both the three and six months ended June 30, 2012, 62 million average dilutive potential common shares associated with the 7.25% Non-cumulative Perpetual Convertible Preferred Stock, Series L were excluded from the diluted share count because the result would have been antidilutive under the "if-converted" method compared to 67 million for the same periods in 2011.

## NOTE 14 - Pension, Postretirement and Certain Compensation Plans

### Pension and Postretirement Plans

The Corporation sponsors noncontributory trusteed pension plans that cover substantially all officers and employees, a number of noncontributory nonqualified pension plans, and postretirement health and life plans. Additional information on these plans is presented in *Note 19 – Employee Benefit Plans* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

In connection with a redesign of the Corporation's retirement plans, on January 24, 2012, the Compensation and Benefits Committee of the Board approved amendments to freeze benefits earned in the Qualified Pension Plans effective June 30, 2012. As a result of acquisitions, the Corporation assumed the obligations related to the pension plans of certain legacy companies. These acquired pension plans have been merged into a separate defined benefit pension plan which, together with the Bank of America Pension Plan, are referred to as the Qualified Pension Plans. As a result of freezing the Qualified Pension Plans, a curtailment was triggered and a remeasurement of the qualified pension obligations and plan assets occurred as of January 24, 2012. As of the remeasurement date, the plan assets had increased in value from the prior measurement date resulting in an increase in the funded status of the plan of approximately \$431 million. Additionally, the curtailment impact reduced the projected benefit obligation by approximately \$889 million. The combined impact resulted in a\$1.3 billion increase to the net pension assets recognized in other assets and a corresponding decrease in unrecognized losses

in accumulated OCI of \$1.3 billion (\$832 million after-tax). The impact of the immediate recognition of the prior service cost of \$58 million was recorded in personnel expense as a curtailment loss during the six months ended June 30, 2012 All economic assumptions were consistent with the prior year end including the weighted-average discount rate of 4.95 percent used for remeasurement of the qualified pension plans.

Net periodic benefit cost of the Corporation's plans for the three and six months ended June 30, 2012 and 2011 included the following components.

Components of Net Periodic Benefit Cost

			Three Mon	hs Ended Ju	une 30, 2012	
(Dollars in millions)	Qua	alified Pension Plans	Non-U.S. Pension Plans		qualified and Pension Plans <sup>(1)</sup>	ostretirement ealth and Life Plans
Service cost	\$	117	\$ 10	\$	_	\$ 3
Interest cost		169	25		35	18
Expected return on plan assets		(312)	(35	)	(38)	(1)
Amortization of transition obligation		_	<del></del>		_	8
Amortization of prior service cost (credits)		4	_		(2)	1
Amortization of net actuarial loss (gain)		115	(2	)	2	(5)
Recognized loss due to settlements and curtailments		_	<del>-</del>		1	_
Net periodic benefit cost	\$	93	\$ (2	) \$	(2)	\$ 24
			Six Month	s Ended Jur	ne 30, 2012	
Service cost	\$	231	\$ 20	\$	_	\$ 7
Interest cost		341	49		70	36
Expected return on plan assets		(621)	(69	)	(76)	(3)
Amortization of transition obligation		_	_		_	16
Amortization of prior service cost (credits)		9	<del>-</del>		(4)	2
Amortization of net actuarial loss (gain)		238	(4	)	5	(10)
Recognized loss due to settlements and curtailments		58	_		4	_
Net periodic benefit cost	\$	256	\$ (4	\$	(1)	\$ 48
			Three Mon	ths Ended Ju	ne 30, 2011	
Service cost	\$	104	\$ 10	\$	1	\$ 3
Interest cost		185	23		37	19
Expected return on plan assets		(324)	(27	)	(35)	(2)
Amortization of transition obligation		_	_		_	8
Amortization of prior service cost (credits)		4	_		(2)	_
Amortization of net actuarial loss (gain)		93	_		3	(10)
Recognized loss due to settlements and curtailments		_	_		3	
Net periodic benefit cost	\$	62	\$ 6	\$	7	\$ 18
			Six Month	s Ended Jun	e 30, 2011	
Service cost	\$	212	\$ 21	\$	1	\$ 7
Interest cost		373	48		76	40

(1) Includes	nonqualified	pension	plans	and	the	terminated	Merrill	Lynch	U.S.	pension	
plan.											

Expected return on plan assets

Net periodic benefit cost

Amortization of transition obligation

Amortization of prior service cost (credits)

Recognized loss due to settlements and curtailments

Amortization of net actuarial loss (gain)

\$

(649)

10

194

140

(56)

13 \$

(70)

(4)

8

3

14

\$

(4)

16

2

(9)

52

The Corporation's best estimate of its contributions to be made to the Non-U.S. Pension Plans, Nonqualified and Other Pension Plans, and Postretirement Health and Life Plans in 2012 is \$114 million, \$124 million and \$115 million, respectively. For the six months ended June 30, 2012, the Corporation contributed \$91 million, \$72 million and \$58 million, respectively, to these plans. The Corporation does not expect to make a contribution to the Qualified Pension Plans in 2012.

### Certain Compensation Plans

During the six months ended June 30, 2012, the Corporation issued 288 million RSUs to certain employees under the Key Associate Stock Plan. Certain awards are earned based on the achievement of specified performance criteria. Vested RSUs may be settled in cash or in shares of common stock depending on the terms of the applicable award. Seven million of these RSUs were authorized to be settled in shares of common stock with the remainder in cash only. Certain awards contain clawback provisions which permit the Corporation to cancel all or a portion of the award under specified circumstances. The compensation cost for cash-settled awards and awards subject to certain clawback provisions, which in the aggregate represents substantially all of the award in 2012, is accrued over the vesting period and adjusted to fair value based upon changes in the share price of the Corporation's common stock. The Corporation hedges a portion of the RSUs using a combination of economic and cash flow hedges as described in *Note 3 - Derivatives*.

### NOTE 15 - Fair Value Measurements

Under applicable accounting guidance, fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Corporation determines the fair values of its financial instruments based on the fair value hierarchy established under applicable accounting guidance which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs used to measure fair value. For more information regarding the fair value hierarchy and how the Corporation measures fair value, see Note 1 – Summary of Significant Accounting Principles and Note 22 – Fair Value Measurements to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K The Corporation accounts for certain financial instruments under the fair value option. For more information, see Note 16 – Fair Value Option.

### Valuation Processes

The Corporation has various processes and controls in place to ensure that fair value is reasonably estimated. A model validation policy governs the use and control of valuation models used to estimate fair value. This policy requires review and approval of models by personnel who are independent of the front office, and periodic reassessments of models to ensure that they are continuing to perform as designed. In addition, detailed reviews of trading gains and losses are analyzed on a daily basis by personnel who are independent of the front office. A price verification group, which is also independent of the front office, utilizes available market information including executed trades, market prices and market-observable valuation model inputs to ensure that fair values are reasonably estimated. The Corporation performs due diligence procedures over third-party pricing service providers in order to support their use in the valuation process. Where market information is not available to support internal valuations, independent reviews of the valuations are performed and any material exposures are escalated through a management review process.

While the Corporation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

During the six months ended June 30, 2012, there were no changes to the Corporation's valuation techniques that had, or are expected to have, a material impact on its consolidated financial position or results of operations.

# Recurring Fair Value

Assets and liabilities carried at fair value on a recurring basis atJune 30, 2012 and December 31, 2011, including financial instruments which the Corporation accounts for under the fair value option, are summarized in the following tables.

						June 30,	2012		
		Fa	ir Va	lue Measuren	nents				
(Dollars in millions)	I	Level 1 (1)		Level 2 (1)		Level 3		Netting Adjustments (2)	Assets/Liabilities at Fair Value
Assets								-	
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	_	\$	94,687	\$	_	\$	_	\$ 94,687
Trading account assets:									
U.S. government and agency securities		51,020		25,214		_		_	76,234
Corporate securities, trading loans and other		1,415		26,215		4,459		_	32,089
Equity securities		19,009		9,912		597		_	29,518
Non-U.S. sovereign debt		38,333		12,557		389			51,279
Mortgage trading loans and ABS		_		10,787		4,818		_	15,605
Total trading account assets		109,777		84,685		10,263		_	204,725
Derivative assets (3)		2,393		1,562,365		11,397		(1,516,216)	59,939
AFS debt securities:									
U.S. Treasury securities and agency securities		26,681		3,150		_		_	29,831
Mortgage-backed securities:									
Agency		_		194,191		_		_	194,191
Agency-collateralized mortgage obligations		_		39,149		_		_	39,149
Non-agency residential		_		10,514		1		_	10,515
Non-agency commercial		_		4,103		24		_	4,127
Non-U.S. securities		3,133		2,632		_		_	5,765
Corporate/Agency bonds		_		2,029		93		_	2,122
Other taxable securities		20		6,944		4,558		_	11,522
Tax-exempt securities		_		1,687		1,140		<u> </u>	2,827
Total AFS debt securities		29,834		264,399		5,816			300,049
Loans and leases				6,726		1,635			8,361
Mortgage servicing rights		_				5,708		_	5,708
Loans held-for-sale		_		7,446		2,741			10,187
Other assets		19,570		9,919		3,136			32,625
Total assets	\$	161,574	\$	2,030,227	\$	40,696	\$	(1,516,216)	\$ 716,281
Liabilities		·							•
Interest-bearing deposits in U.S. offices	\$	_	\$	2,874	\$	_	\$	_	\$ 2,874
Federal funds purchased and securities loaned or sold under agreements to repurchase		_		48,663		_		_	48,663
Trading account liabilities:									
U.S. government and agency securities		22,481		1,478		_		_	23,959
Equity securities		22,849		2,167		_		_	25,016
Non-U.S. sovereign debt		17,756		1,381		_		_	19,137
Corporate securities and other		616		8,587		143		_	9,346
Total trading account liabilities		63,702		13,613		143		_	77,458
Derivative liabilities (3)		2,145		1,551,295		6,796		(1,508,721)	51,515
Other short-term borrowings		_		4,468		_			4,468
Accrued expenses and other liabilities		15,972		1,535		2		_	17,509
Long-term debt		_		45,957		2,388		_	48,345
Total liabilities	\$	81,819	\$	1,668,405	\$	9,329	\$	(1,508,721)	\$ 250,832

<sup>(1)</sup> During the six months ended June 30, 2012, \$1.7 billion and \$350 million of assets and liabilities were transferred from Level 1 to Level 2, and \$785 million and \$40 million of assets and liabilities were transferred from Level 2 to Level 1. Of the asset transfer from Level 1 to Level 2, \$640 million was due to a restriction that became effective for a private equity investment during the first quarter of 2012, while \$535 million of the transfer from Level 2 to Level 1 was due to the lapse of this restriction during the second quarter of 2012. The remaining transfers were the result of additional information associated with certain equities, derivative contracts and private equity investments.

<sup>(2)</sup> Amounts represent the impact of legally enforceable master netting agreements and also cash collateral held or placed with the same counterparties.

<sup>(3)</sup> For further disaggregation of derivative assets and liabilities, see *Note 3 – Derivatives*.

Fair Value Measurements Netting Assets/Liabilities Level 1 (1) Level 2 (1) Level 3 Adjustments (2) (Dollars in millions) at Fair Value Assets Federal funds sold and securities borrowed or purchased under agreements to \$ 87,453 87,453 resell Trading account assets: 30,540 22,073 52,613 U.S. government and agency securities 36,571 Corporate securities, trading loans and other 1,067 28,624 6,880 Equity securities 17,181 5,949 544 23,674 Non-U.S. sovereign debt 33,667 8,937 342 42,946 9,826 Mortgage trading loans and ABS 3,689 13,515 Total trading account assets 82,455 75,409 11,455 169,319 1,865,310 Derivative assets (3) 2,186 14,366 (1,808,839)73,023 AFS debt securities: U.S. Treasury securities and agency securities 39,389 3,475 42,864 Mortgage-backed securities: 142,526 37 142,563 Agency Agency-collateralized mortgage obligations 44,999 44,999 Non-agency residential 13,907 860 14,767 5,482 40 5,522 Non-agency commercial 1,664 Non-U.S. securities 3,256 4,920 Corporate/Agency bonds 2,873 162 3,035 Other taxable securities 20 8,593 4,265 12,878 Tax-exempt securities 1,955 2,648 4,603 Total AFS debt securities 41.073 227,066 8.012 276,151 Loans and leases 6,060 2,744 8,804 Mortgage servicing rights 7,378 7,378 Loans held-for-sale 4,243 3,387 7,630 Other assets 18,963 13,886 4,235 37,084 Total assets \$ 144,677 2,279,427 51,577 (1,808,839) 666,842 \$ \$ \$ \$ Liabilities Interest-bearing deposits in U.S. offices \$ 3,297 3,297 Federal funds purchased and securities loaned or sold under agreements to 34,235 34,235 repurchase Trading account liabilities: U.S. government and agency securities 19,120 1,590 20,710 1,335 Equity securities 13,259 14,594 680 Non-U.S. sovereign debt 16,760 17,440 Corporate securities and other 829 6,821 114 7,764 Total trading account liabilities 49,968 10,426 114 60,508 Derivative liabilities (3) 2,055 1,850,804 8,500 (1,801,839)59,520 Other short-term borrowings 6,558 6,558 Accrued expenses and other liabilities 13.832 1.897 14 15,743 Long-term debt 43,296 2.943 46,239

December 31, 2011

Total liabilities

65,855

\$

1,950,513

\$

11,571

\$

(1,801,839)

\$

226,100

\$

 $<sup>^{(1)}</sup>$  Gross transfers between Level 1 and Level 2 during  $\,$  2011 were not significant.

<sup>(2)</sup> Amounts represent the impact of legally enforceable master netting agreements and also cash collateral held or placed with the same counterparties.

 $<sup>^{(3)}</sup>$  For further disaggregation of derivative assets and liabilities, see  $\ \mathit{Note 3-Derivatives}\ .$ 

The following tables present a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three and six months ended June 30, 2012 and 2011, including net realized and unrealized gains (losses) included in earnings and accumulated OCI.

Level 3 - Fair Value Measurements (1)

					Three Months E	Inded June 30, 20	012			
					(	Gross				
(Dollars in millions)	Balance April 1 2012	Gains (Losses) in Earnings	Gains (Losses) in OCI	Purchases	Sales	Issuances	Settlements	Gross Transfers into Level 3	Gross Transfers out of Level 3	Balance June 30 2012
Trading account assets:										
Corporate securities, trading loans and other(2, 3)	\$ 6,001	\$ 30	<b>s</b> —	\$ 570	\$ (1,585)	s —	\$ (556)	\$ 98	\$ (99) \$	4,459
Equity securities	525	(6)	_	45	(38)	_	46	25	_	597
Non-U.S. sovereign debt	546	(26)	_	35	(166)	_	_	_	_	389
Mortgage trading loans and ABS(3)	4,012	(16)	_	1,183	(181)	_	(173)	_	(7)	4,818
Total trading account assets	11,084	(18)		1,833	(1,970)	_	(683)	123	(106)	10,263
Net derivative assets (4)	4,187	1,110	_	354	(301)	_	(676)	(39)	(34)	4,601
AFS debt securities:										
Mortgage-backed securities:										
Agency	33	_	_	_	_	_	_	_	(33)	_
Non-agency residential	29	_	_	_	(12)	_	(2)	_	(14)	1
Non-agency commercial	38	_	_	_	(11)	_	(3)	_	_	24
Corporate/Agency bonds	131	_	_	_	_	_	(38)	_	_	93
Other taxable securities	4,175	_	6	596	_	_	(68)	_	(151)	4,558
Tax-exempt securities	1,895	28	7	_	(34)	_	(756)	_	_	1,140
Total AFS debt securities	6,301	28	13	596	(57)	_	(867)	_	(198)	5,816
Loans and leases (2, 5)	2,782	51	_	_	(1,158)	_	(47)	_	7	1,635
Mortgage servicing rights (5)	7,589	(1,592)	_	_	(98)	91	(282)	_	_	5,708
Loans held-for-sale(2)	2,862	10	_	6	(21)	_	(129)	13	_	2,741
Other assets (6)	3,487	(102)	_	6	(186)	_	(69)	_	_	3,136
Trading account liabilities - Corporate securities and other	(124)	_	_	7	(42)	_	_	_	16	(143)
Accrued expenses and other liabilities(2)	(3)	1	_	_	_	_	_	_	_	(2)
Long-term debt(2)	(2,500)	93	_	42	_	(73)	275	(506)	281	(2,388)

<sup>(1)</sup> Assets (liabilities). For assets, increase / (decrease) to Level 3 and for liabilities, (increase) / decrease to Level 3.

During the three months ended June 30, 2012, the transfers into Level 3 included \$123 million of trading account assets and \$506 million of long-term debt. Transfers into Level 3 for trading account assets primarily related to decreased market liquidity for certain corporate loans. Transfers into Level 3 for long-term debt were primarily due to changes in the impact of unobservable inputs on the value of certain structured liabilities. Transfers occur on a regular basis for these long-term debt instruments due to changes in the impact of unobservable inputs on the value of the embedded derivative in relation to the instrument as a whole.

During the three months ended June 30, 2012, the transfers out of Level 3 included \$106 million of trading account assets, \$198 million of AFS debt securities and \$281 million of long-term debt. Transfers out of Level 3 for trading account assets primarily related to increased market liquidity for certain corporate loans. Transfers out of Level 3 for AFS debt securities primarily related to increased price observability for certain ABS. Transfers out of Level 3 for long-term debt were primarily due to changes in the impact of unobservable inputs on the value of certain structured liabilities.

<sup>(2)</sup> Amounts represent items that are accounted for under the fair value option.

<sup>(3)</sup> During the three months ended June 30, 2012 approximately \$900 million was reclassified from Trading account assets - Corporate securities, trading loans and other to Trading account assets - Mortgage trading loans and ABS. In the table above, this reclassification is presented as a sale of Trading account assets - Corporate securities, trading loans and other to Trading account assets - Mortgage trading loans and ABS.

<sup>(4)</sup> Net derivatives include derivative assets of \$11.4 billion and derivative liabilities of \$6.8

<sup>(5)</sup> Issuances represent loan originations and mortgage servicing rights retained following securitizations or whole loan

<sup>(6)</sup> Other assets is primarily comprised of net monoline exposure to a single counterparty and private equity

Level 3 - Fair Value Measurements (1)

					Three Mon	ths Ende	ed June 30, 2	2011				
_							Gro	oss				
(Dollars in millions)	Balance April 1 2011	Consolidation of VIEs	Gains (Losses) in Earnings	Gains (Losses) in OCI	Purchases		Sales	Issuances	Settlements	Gross Transfers into Level 3	Gross Transfers out of Level 3	Balance June 30 2011
Trading account assets:												
Corporate securities, trading loans and other (2) \$	7,578	s –	\$ 181	s –	\$ 2,030	\$	(2,187)	s –	\$ (338)	\$ 246	\$ (58) \$	7,452
Equity securities	734	_	24	_	75		(136)	_	(115)	81	(1)	662
Non-U.S. sovereign debt	252	_	80	_	74		(11)	_	(3)	3	(4)	391
Mortgage trading loans and ABS	6,697	_	80	_	1,066		(2,160)	_	(164)	_	_	5,519
Total trading account assets	15,261	_	365	_	3,245		(4,494)	_	(620)	330	(63)	14,024
Net derivative assets (3)	6,419	_	1,807	_	384		(512)	_	(2,390)	33	(323)	5,418
AFS debt securities:												
Mortgage-backed securities:												
Agency-collateralized mortgage obligations	56	_	_	_	_		_	_	(1)	_	_	55
Non-agency residential	1,203	_	(29)	(6)	2		(53)	_	(27)	4	_	1,094
Non-agency commercial	19	_	_	_	_		_	_	(1)	_	_	18
Non-U.S. securities	_	_	_	_	_		_	_	_	88	_	88
Corporate/Agency bonds	133	_	_	(2)	86		_	_	_	7	_	224
Other taxable securities	11,024	_	23	5	898		(1)	_	(1,573)	_	(2)	10,374
Tax-exempt securities	1,146	_	9	(39)	683		(23)	_	(205)	38	_	1,609
Total AFS debt securities	13,581	_	3	(42)	1,669		(77)	_	(1,807)	137	(2)	13,462
Loans and leases (2, 4)	3,619	5,194	37	_	21		(267)	1,821	(828)	_	_	9,597
Mortgage servicing rights (4)	15,282	_	(2,447)	_	_		(234)	410	(639)	_	_	12,372
Loans held-for-sale(2)	4,259	_	7	_	92		(70)	_	(469)	219	(26)	4,012
Other assets (5)	4,193	_	180	_	95		(243)	_	(105)	375	_	4,495
Trading account liabilities – Corporate securities and other	(102)	_	_	_	69		(30)	_	_	_	_	(63)
Other short-term borrowings(2)	(726)	_	(36)	_	_		_	_	18	_	_	(744)
Accrued expenses and other liabilities (2)	(689)	_	(79)	_	_		_	(9)	_	-	_	(777)
Long-term debt(2)	(3,138)	_	5	_	131		(55)	(206)	149	(393)	183	(3,324)

<sup>(1)</sup> Assets (liabilities). For assets, increase / (decrease) to Level 3 and for liabilities, (increase) / decrease to Level 3.

During the three months ended June 30, 2011, there were no significant transfers into or out of Level 3.

<sup>(2)</sup> Amounts represent items that are accounted for under the fair value ontion

option.

(3) Net derivatives include derivative assets of \$15.2 billion and derivative liabilities of \$9.8 billion.

<sup>(4)</sup> Issuances represent loan originations and mortgage servicing rights retained following securitizations or whole loan sales

<sup>(5)</sup> Other assets is primarily comprised of AFS marketable equity securities.

Level 3 - Fair Value Measurements (1)

					Six Months E	nded June 30, 201	2			
						Gross				
(Dollars in millions)	Balance January 1 2012	Gains (Losses) in Earnings	Gains (Losses) in OCI	Purchases	Sales	Issuances	Settlements	Gross Transfers into Level 3	Gross Transfers out of Level 3	Balance June 30 2012
Trading account assets:										
Corporate securities, trading loans and other(2, 3)	\$ 6,880	\$ 123	s —	\$ 1,245	\$ (2,650)	s —	\$ (745)	\$ 157	\$ (551) 5	4,459
Equity securities	544	9	_	124	(147)	_	36	33	(2)	597
Non-U.S. sovereign debt	342	(2)	_	308	(247)	_	_	_	(12)	389
Mortgage trading loans and ABS(3)	3,689	83	_	1,367	(636)	_	(262)	742	(165)	4,818
Total trading account assets	11,455	213	_	3,044	(3,680)	_	(971)	932	(730)	10,263
Net derivative assets (4)	5,866	273	_	713	(622)	_	(1,310)	67	(386)	4,601
AFS debt securities:										
Mortgage-backed securities:										
Agency	37	_	_	_	_	_	(4)	_	(33)	_
Non-agency residential	860	(69)	19	_	(305)	_	(2)	_	(502)	1
Non-agency commercial	40	_	_	_	(11)	_	(5)	_	_	24
Corporate/Agency bonds	162	(2)	_	(2)	_	_	(38)	_	(27)	93
Other taxable securities	4,265	7	23	958	_	_	(486)	_	(209)	4,558
Tax-exempt securities	2,648	54	25	_	(69)	_	(1,518)	_	_	1,140
Total AFS debt securities	8,012	(10)	67	956	(385)	_	(2,053)	_	(771)	5,816
Loans and leases (2, 5)	2,744	215	_	_	(1,158)	_	(164)	_	(2)	1,635
Mortgage servicing rights (5)	7,378	(937)	_	_	(98)	168	(803)	_	_	5,708
Loans held-for-sale(2)	3,387	179	_	10	(21)	_	(226)	44	(632)	2,741
Other assets (6)	4,235	(134)	_	49	(767)	_	(236)	_	(11)	3,136
Trading account liabilities - Corporate securities and other	(114)	_	_	55	(69)	_	_	(65)	50	(143)
Accrued expenses and other liabilities(2)	(14)	4	_	5	_	_	_	_	3	(2)
Long-term debt(2)	(2,943)	(148)	_	118	(33)	(138)	708	(1,038)	1,086	(2,388)

<sup>(1)</sup> Assets (liabilities). For assets, increase / (decrease) to Level 3 and for liabilities, (increase) / decrease to Level 3.

During the six months ended June 30, 2012, the transfers into Level 3 included \$932 million of trading account assets and \$1.0 billion of long-term debt. Transfers into Level 3 for trading account assets were primarily the result of decreased market liquidity for certain corporate loans and additional information related to certain CLOs. Transfers into Level 3 for long-term debt were primarily due to changes in the impact of unobservable inputs on the value of certain structured liabilities. Transfers occur on a regular basis for these long-term debt instruments due to changes in the impact of unobservable inputs on the value of the embedded derivative in relation to the instrument as a whole.

During the six months ended June 30, 2012, the transfers out of Level 3 included \$730 million of trading account assets, \$386 million of net derivative assets, \$771 million of AFS debt securities, \$632 million of LHFS and \$1.1 billion of long-term debt. Transfers out of Level 3 for trading account assets primarily related to increased market liquidity for certain corporate loans and loans backed by commercial real estate. Transfers out of Level 3 for net derivative assets primarily related to increased price observability (i.e., market comparables) for certain total return swaps and foreign exchange swaps. Transfers out of Level 3 for AFS debt securities primarily related to increased price observability for certain non-agency RMBS and ABS. Transfers out of Level 3 for LHFS primarily related to increased observable inputs, primarily liquid comparables. Transfers out of Level 3 for long-term debt were primarily due to changes in the impact of unobservable inputs on the value of certain structured liabilities.

<sup>(2)</sup> Amounts represent items that are accounted for under the fair value ontion.

<sup>(3)</sup> During the six months ended June 30, 2012, approximately \$900 million was reclassified from Trading account assets - Corporate securities, trading loans and other to Trading account assets - Mortgage trading loans and ABS. In the table above, this reclassification is presented as a sale of Trading account assets - Corporate securities, trading loans and other and as a purchase of Trading account assets - Mortgage trading loans and ABS.

<sup>(4)</sup> Net derivatives include derivative assets of \$11.4 billion and derivative liabilities of \$6.8

<sup>(5)</sup> Issuances represent loan originations and mortgage servicing rights retained following securitizations or whole loan

<sup>(6)</sup> Other assets is primarily comprised of net monoline exposure to a single counterparty and private equity investments.

Level 3 - Fair Value Measurements (1)

					Six Month	ns Ended Ju	une 30, 20	11				
							Gros	SS				
(Dollars in millions)	Balance January 1 2011	Consolidation of VIEs	Gains (Losses) in Earnings	Gains (Losses) in OCI	Purchases	Sai	ıles	Issuances	Settlements	Gross Transfers into Level 3	Gross Transfers out of Level 3	Balance June 30 2011
Trading account assets:												
Corporate securities, trading loans and other (2)	\$ 7,751	\$ —	\$ 675	s –	\$ 3,580	\$	(4,537) \$	_	\$ (519)	\$ 815	\$ (313) \$	7,452
Equity securities	623	_	67	_	175		(206)	_	(115)	120	(2)	662
Non-U.S. sovereign debt	243	_	85	_	122		(15)	_	(3)	3	(44)	391
Mortgage trading loans and ABS	6,908		642		1,832		(3,246)		(228)	1	(390)	5,519
Total trading account assets	15,525	_	1,469	_	5,709		(8,004)	_	(865)	939	(749)	14,024
Net derivative assets (3)	7,745	_	2,245	_	886		(1,260)	_	(4,060)	340	(478)	5,418
AFS debt securities:												
Mortgage-backed securities:												
Agency	4	_	_	_	_		_	_	_	_	(4)	_
Agency-collateralized mortgage obligations	_	_	_	_	56		_	_	(1)	_	_	55
Non-agency residential	1,468	_	(45)	(28)	2		(290)	_	(289)	276	_	1,094
Non-agency commercial	19	_	_	_			_	_	(1)	_	_	18
Non-U.S. securities	3	_	_	_	_		_	_	_	88	(3)	88
Corporate/Agency bonds	137	_	2	(1)	86		(7)	_	_	7	_	224
Other taxable securities	13,018	_	52	62	1,450		(53)	_	(4,155)	2	(2)	10,374
Tax-exempt securities	1,224	_	6	(33)	683		(72)	_	(237)	38	_	1,609
Total AFS debt securities	15,873	_	15	_	2,277		(422)		(4,683)	411	(9)	13,462
Loans and leases (2, 4)	3,321	5,194	209	_	21		(376)	2,667	(1,444)	5	_	9,597
Mortgage servicing rights (4)	14,900	_	(2,200)	_	_		(234)	1,251	(1,345)	_	_	12,372
Loans held-for-sale(2)	4,140	_	185	_	123		(243)	_	(592)	441	(42)	4,012
Other assets (5)	6,856	_	302	_	172		(1,184)	_	(393)	375	(1,633)	4,495
Trading account liabilities – Corporate securities and other	(7)	_	_	_	76		(132)	_	_	_	_	(63)
Other short-term borrowings(2)	(706)	_	(82)	_	_		_	_	44	_	_	(744)
Accrued expenses and other liabilities (2)	(828)	_	64	_	_		(4)	(9)	_	_	_	(777)
Long-term debt(2)	(2,986)	_	(143)	_	215		(55)	(249)	388	(1,030)	536	(3,324)

<sup>(1)</sup> Assets (liabilities). For assets, increase / (decrease) to Level 3 and for liabilities, (increase) / decrease to

During the six months ended June 30, 2011, the transfers into Level 3 included \$939 million of trading account assets and \$1.0 billion of long-term debt. Transfers into Level 3 for trading account assets were primarily driven by certain CLOs which were transferred into Level 3 due to a lack of pricing transparency. Transfers into Level 3 for long-term debt were primarily due to changes in the impact of unobservable inputs on the value of certain structured liabilities. Transfers occur on a regular basis for these long-term debt instruments due to changes in the impact of unobservable inputs on the value of the embedded derivative in relation to the instrument as a whole.

During the six months ended June 30, 2011, the transfers out of Level 3 included \$749 million of trading account assets and \$1.6 billion of other assets. Transfers out of Level 3 for trading account assets were primarily driven by increased price observability on certain RMBS and consumer ABS portfolios. Transfers out of Level 3 for other assets were the result of an initial public offering of an equity investment which occurred in the first quarter of 2011.

<sup>(2)</sup> Amounts represent items that are accounted for under the fair value

<sup>(3)</sup> Net derivatives include derivative assets of\$15.2 billion and derivative liabilities of\$9.8 billion.

<sup>(4)</sup> Issuances represent loan originations and mortgage servicing rights retained following securitizations or whole loan

<sup>(5)</sup> Other assets is primarily comprised of AFS marketable equity securities.

The following tables summarize gains (losses) due to changes in fair value, including both realized and unrealized gains (losses), recorded in earnings for Level 3 assets and liabilities during the three and six months ended June 30, 2012 and 2011. These amounts include gains (losses) on loans, LHFS, loan commitments and structured liabilities that are accounted for under the fair value option.

Level 3 - Total Realized and Unrealized Gains (Losses) Included in Earnings

2000 Total Resilies and Circuits County (2000) Theistean In Earlings			Three M	onths E	nded June 3	30, 2012	2		
(Dollars in millions)	Inve In	quity estment come Loss)	Trading Account Profits (Losses)	B:	ortgage anking ncome Loss) (1)	]	Other (ncome (Loss)		Total
Trading account assets:		-							
Corporate securities, trading loans and other (2)	\$	_	\$ 30	\$	_	\$	_	\$	30
Equity securities		_	(6)		_		_		(6)
Non-U.S. sovereign debt		_	(26)		_		_		(26)
Mortgage trading loans and ABS		_	(16)		_		_		(16)
Total trading account assets		_	(18)		_		_		(18)
Net derivative assets		_	229		881		_		1,110
AFS debt securities:									
Tax-exempt securities		_	_		_		28		28
Total AFS debt securities		_	_		_		28		28
Loans and leases (2)		_	_		_		51		51
Mortgage servicing rights		_	_		(1,592)		_		(1,592)
Loans held-for-sale (2)		_	_		5		5		10
Other assets		(21)	_		(34)		(47)		(102)
A 1 1 -4k 1:-1:1:4: (2)			_				1		1
Accrued expenses and other natinities (2)									
Accrued expenses and other liabilities (2) Long-term debt (2)		_	80		_		13		93
Long-term debt (2)  Total	\$	(21)	\$ 80 291	\$	(740)	\$	13 51	\$	(419)
Long-term debt (2)	\$	(21)	\$ 291					\$	
Long-term debt (2)  Total	<b>\$</b>	— (21)	\$ 291		(740)			<b>\$</b>	
Trading account assets:			291 Three M	Ionths E	(740)	0, 2011			(419)
Total  Trading account assets:  Corporate securities, trading loans and other (2)			291 Three M	Ionths E	(740)	0, 2011			( <b>419</b> )
Long-term debt (2)  Total  Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities			291 Three M 181 24	Ionths E	(740)	0, 2011			(419) 181 24
Long-term debt (2)  Total  Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt			291 Three M 181 24 80	Ionths E	(740)	0, 2011			181 24 80
Trading account assets:  Corporate securities, trading loans and other (2) Equity securities Non-U.S. sovereign debt Mortgage trading loans and ABS			291  Three M  181 24 80 80	Ionths E	(740)	0, 2011			181 24 80 80
Trading account assets:  Corporate securities, trading loans and other (2) Equity securities Non-U.S. sovereign debt Mortgage trading loans and ABS  Total trading account assets			291  Three M  181 24 80 80 365	Ionths E	(740)  nded June 36	0, 2011			181 24 80 80 365
Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt  Mortgage trading loans and ABS  Total trading account assets  Net derivative assets			291  Three M  181 24 80 80 365	Ionths E	(740)  nded June 36	0, 2011			181 24 80 80 365
Trading account assets:  Corporate securities, trading loans and other (2) Equity securities Non-U.S. sovereign debt Mortgage trading loans and ABS  Total trading account assets Net derivative assets  AFS debt securities:			291  Three M  181 24 80 80 365 556	Ionths E	(740)  nded June 36	0, 2011	51 ————————————————————————————————————		181 24 80 80 365 1,807
Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt  Mortgage trading loans and ABS  Total trading account assets  Net derivative assets  AFS debt securities:  Non-agency residential MBS			291  Three M  181 24 80 80 365 556	Ionths E	(740)  nded June 36	0, 2011	51      (29)		181 24 80 80 365 1,807
Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt  Mortgage trading loans and ABS  Total trading account assets  Net derivative assets  AFS debt securities:  Non-agency residential MBS  Other taxable securities			291  Three M  181 24 80 80 365 556	Ionths E	(740)  nded June 30  1,251	0, 2011	51 		181 24 80 80 365 1,807 (29) 23
Total  Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt  Mortgage trading loans and ABS  Total trading account assets  Net derivative assets  AFS debt securities:  Non-agency residential MBS  Other taxable securities  Tax-exempt securities			291  Three M  181 24 80 80 365 556	Ionths E	(740)  nded June 30	0, 2011	51 ————————————————————————————————————		(419)  181 24 80 80 365 1,807  (29) 23 9
Total  Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt  Mortgage trading loans and ABS  Total trading account assets  Net derivative assets  AFS debt securities:  Non-agency residential MBS  Other taxable securities  Tax-exempt securities  Total AFS debt securities			291  Three M  181 24 80 80 365 556 — — —	Ionths E	(740) nded June 30	0, 2011	51 		(419)  181 24 80 80 365 1,807  (29) 23 9 3
Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt  Mortgage trading loans and ABS  Total trading account assets  Net derivative assets  AFS debt securities:  Non-agency residential MBS  Other taxable securities  Tax-exempt securities  Total AFS debt securities  Loans and leases (2)		——————————————————————————————————————	291  Three M  181 24 80 80 365 556 — — — — —	Ionths E	(740) nded June 30	0, 2011	(29) 23 9 3 50		(419)  181 24 80 80 365 1,807  (29) 23 9 3 37
Trading account assets:  Corporate securities, trading loans and other (2)  Equity securities  Non-U.S. sovereign debt  Mortgage trading loans and ABS  Total trading account assets  Net derivative assets  AFS debt securities:  Non-agency residential MBS  Other taxable securities  Tax-exempt securities  Total AFS debt securities  Loans and leases (2)  Mortgage servicing rights		——————————————————————————————————————	291  Three M  181 24 80 80 365 556 — — — — —	Ionths E	(740)  Inded June 30  Inded June 30	0, 2011	51 ————————————————————————————————————		(419)  181 24 80 80 365 1,807  (29) 23 9 3 37 (2,447)
Trading account assets:  Corporate securities, trading loans and other (2) Equity securities Non-U.S. sovereign debt Mortgage trading loans and ABS  Total trading account assets Net derivative assets AFS debt securities: Non-agency residential MBS Other taxable securities  Tax-exempt securities  Total AFS debt securities  Total AFS debt securities  Loans and leases (2) Mortgage servicing rights Loans held-for-sale (2)			291  Three M  181 24 80 80 365 556  — — — — — — —	Ionths E	(740)  Inded June 30  Inded June 30	0, 2011	51  (29) 23 9 3 50 20		(419)  181 24 80 80 365 1,807  (29) 23 9 3 37 (2,447) 7
Trading account assets:  Corporate securities, trading loans and other (2) Equity securities Non-U.S. sovereign debt Mortgage trading loans and ABS  Total trading account assets Net derivative assets AFS debt securities: Non-agency residential MBS Other taxable securities Tax-exempt securities  Total AFS debt securities Loans and leases (2) Mortgage servicing rights Loans held-for-sale (2) Other assets			291  Three M  181 24 80 80 365 556  — — — — — — — — —	Ionths E	(740)  Inded June 30  Inded June 30	0, 2011	51  (29) 23 9 3 50 20		(419)  181 24 80 80 365 1,807  (29) 23 9 3 37 (2,447) 7 180

<sup>(</sup>i) Mortgage banking income does not reflect the impact of Level 1 and Level 2 hedges on MSRs.

Total

\$

192

\$

909 \$

(1,196)

(63) \$

(158)

<sup>(2)</sup> Amounts represent instruments that are accounted for under the fair value option.

Level 3 – Total Realized and Unrealized Gains (Losses) Included in Earnings

		Six Mo	nths	Ended June 30	, 201	2	
(Dollars in millions)	Equity Investment Income (Loss)	Trading Account Profits (Losses)		Mortgage Banking Income (Loss) (1)		Other Income (Loss)	Total
Trading account assets:							
Corporate securities, trading loans and other (2)	\$ _	\$ 123	\$	_	\$	_	\$ 123
Equity securities	_	9		_		_	9
Non-U.S. sovereign debt	_	(2)		_		_	(2)
Mortgage trading loans and ABS	_	83		_		_	83
Total trading account assets	_	213		_		_	213
Net derivative assets	_	(1,144)		1,417		_	273
AFS debt securities:							
Non-agency residential MBS	_	_		_		(69)	(69)
Corporate/Agency bonds	_	_		_		(2)	(2)
Other taxable securities	_	_		_		7	7
Tax-exempt securities	_	_		_		54	54
Total AFS debt securities	_	_		_		(10)	(10)
Loans and leases (2)	_	_		_		215	215
Mortgage servicing rights	_	_		(937)		_	(937)
Loans held-for-sale (2)	_	_		95		84	179
Other assets	(11)	_		(42)		(81)	(134)
Accrued expenses and other liabilities (2)	_	_		_		4	4
Long-term debt (2)	_	(59)		_		(89)	(148)
Total	\$ (11)	\$ (990)	\$	533	\$	123	\$ (345)

		Six Mo	onths End	led June 30,	2011		
Trading account assets:							
Corporate securities, trading loans and other (2)	\$ _	\$ 675	\$	_	\$	_	\$ 675
Equity securities	_	67		_		_	67
Non-U.S. sovereign debt	_	85		_		_	85
Mortgage trading loans and ABS	_	642		_		_	642
Total trading account assets	_	1,469		_		_	1,469
Net derivative assets	_	97		2,148		_	2,245
AFS debt securities:							
Non-agency residential MBS	_	_		_		(45)	(45)
Corporate/Agency bonds	_	_		_		2	2
Other taxable securities	_	12		_		40	52
Tax-exempt securities	_	(3)		_		9	6
Total AFS debt securities	_	9		_		6	15
Loans and leases (2)	_	_		(13)		222	209
Mortgage servicing rights	_	_		(2,200)		_	(2,200)
Loans held-for-sale (2)	_	_		(11)		196	185
Other assets	314	_		(12)		_	302
Other short-term borrowings (2)	_	_		(82)		_	(82)
Accrued expenses and other liabilities (2)	_	(10)		74		_	64
Long-term debt (2)	_	(102)		_		(41)	(143)
Total	\$ 314	\$ 1,463	\$	(96)	\$	383	\$ 2,064

<sup>(1)</sup> Mortgage banking income does not reflect the impact of Level 1 and Level 2 hedges on MSRs.

<sup>(2)</sup> Amounts represent instruments that are accounted for under the fair value option.

The following tables summarize changes in unrealized gains (losses) recorded in earnings during thethree and six months ended June 30, 2012 and 2011 for Level 3 assets and liabilities that were still held at June 30, 2012 and 2011. These amounts include changes in fair value on loans, LHFS, loan commitments and structured liabilities that are accounted for under the fair value option.

Level 3 - Changes in Unrealized Gains (Losses) Relating to Assets and Liabilities Still Held at Reporting Date

	Three Months Ended June 30, 2012  Equity Trading Mortgage									
(Dollars in millions)		Equity Investment Income (Loss)		Trading Account Profits (Losses)		Mortgage Banking Income (Loss) (1)		Other Income (Loss)		Total
Trading account assets:										
Corporate securities, trading loans and other (2)	\$	_	\$	(30)	\$	_	\$	_	\$	(30)
Equity securities		_		(6)		_		_		(6)
Non-U.S. sovereign debt		_		(25)		_		_		(25)
Mortgage trading loans and ABS		_		(26)		_		_		(26)
Total trading account assets		_		(87)		_		_		(87)
Net derivative assets		_		227		571		_		798
Loans and leases (2)		_		_		_		51		51
Mortgage servicing rights		_		_		(1,722)		_		(1,722)
Loans held-for-sale (2)		_		_		5		(9)		(4)
Other assets		(46)		_		(34)		(47)		(127)
Trading account liabilities - Corporate securities and other		_		(2)		_		_		(2)
Long-term debt (2)		_		82		_		13		95
Total	\$	(46)	\$	220	\$	(1,180)	\$	8	\$	(998)
Trading account assets:  Corporate securities, trading loans and other (2)	\$	_	\$	(20)	\$	s Ended June 30	\$	_	\$	(20)
Equity securities		_		(40)		_		_		(40)
Non-U.S. sovereign debt		_		67		_		_		67
Mortgage trading loans and ABS				(40)						(40)
Total trading account assets		_		(33)		_		_		(33)
Net derivative assets		_		460		166		_		626
AFS debt securities:										
Non-agency residential MBS		_		_		_		(29)		(29)
Total AFS debt securities		_		_		_		(29)		(29)
Mortgage servicing rights		_		_		(2,869)		_		(2,869)
Loans held-for-sale (2)		_		_		(36)		3		(33)
Other assets		150		_		(12)		_		138
Other short-term borrowings (2)		_		_		(28)		_		(28)
Accrued expenses and other liabilities (2)		_		_		_		(174)		(174)
Long-term debt (2)		_		(10)		_		3		(7)
Total	\$	150	\$	417	\$	(2,779)	\$	(197)	\$	(2,409)

 $<sup>^{\</sup>left(1\right)}$  Mortgage banking income does not reflect the impact of Level 1 and Level 2 hedges on MSRs.

<sup>(2)</sup> Amounts represent instruments that are accounted for under the fair value option.

Level 3 - Changes in Unrealized Gains (Losses) Relating to Assets and Liabilities Still Held at Reporting Date

				Six M	onths En	ded June 3	30, 20	12		
(Dollars in millions)	1	Equity Investment Income (Loss)		Trading Account Profits (Losses)	Bar Inc	rtgage nking come oss) (1)		Other Income (Loss)		Total
Trading account assets:										
Corporate securities, trading loans and other (2)	\$	_	\$	(7)	\$	_	\$	_	\$	(7)
Equity securities		_		6		_		_		6
Mortgage trading loans and ABS		_		14		_		_		14
Total trading account assets		_		13		_		_		13
Net derivative assets		_		(1,115)		934		_		(181)
Loans and leases (2)		_		_		_		217		217
Mortgage servicing rights		_		_		(1,252)		_		(1,252)
Loans held-for-sale (2)		_		_		62		64		126
Other assets		(36)		_		(40)		(81)		(157)
Trading account liabilities - Corporate securities and other		_		4		_		_		4
Long-term debt (2)		_		(12)		_		(54)		(66)
Total	\$	(36)	\$	(1,110)	\$	(296)	\$	146	\$	(1,296)
				Six M	Ionths En	ded June 3	0, 201	11		
Trading account assets:	Φ.		•	206	ф		ď.		Ф	206
Corporate securities, trading loans and other (2)	\$	_	\$	286	\$	_	\$	_	\$	286
Equity securities		_		(21)				_		(21)
Non-U.S. sovereign debt		_		70 278		_		_		70
Mortgage trading loans and ABS										278
Total trading account assets  Net derivative assets		_		613 247		— 192		_		613 439
AFS debt securities:		<del>-</del>		247		192		<del>-</del>		439
				_				(00)		(00)
Non-agency residential MBS  Total AFS debt securities								(99)		(99)
Loans and leases (2)		_		_		_		(99) 127		(99) 127
		_		_		(2,933)		127		
Mortgage servicing rights  Loans held-for-sale (2)		_		_		(48)		— 91		(2,933)
		127						91		
Other assets Other short term homeowings (2)		137		_		(11)		_		126
Other short-term borrowings (2)		_		_		(01)		_		(61)

<sup>(1)</sup> Mortgage banking income does not reflect the impact of Level 1 and Level 2 hedges on MSRs.

Accrued expenses and other liabilities (2)

Long-term debt (2)

Total

\$

137

\$

(102)

758

(2,861)

(90)

(53)

(24)

(90)

(155)

(1,990)

<sup>(2)</sup> Amounts represent instruments that are accounted for under the fair value option.

The following tables present information about significant unobservable inputs related to the Corporation's material categories of Level 3 financial assets and liabilities at June 30, 2012.

## Quantitative Information about Level 3 Fair Value Measurements

(Dollars in millions)				Inputs	
Financial Instrument	Fa	ir Value	Valuation Technique	Significant Unobservable Inputs	Ranges of Inputs
Loans and Securities (1)					
Instruments backed by residential real estate assets	s	4,245		Yield	1% to 25%
Trading account assets - Mortgage trading loans and ABS		784	Discounted cash flow, Market	Prepayment speed	0% to 28% CPR
Loans and leases		1,185	comparables	Default rate	0% to 54% CDR
Loans held-for-sale		2,276		Loss severity	0% to 80%
Instruments backed by commercial real estate assets	\$	2,438		Yield	1% to 10%
Trading account assets - Mortgage trading loans and ABS		299		Loss severity	0% to 97%
Loans held-for-sale		465	Discounted cash flow		
Other assets		1,674			
Commercial loans, debt securities and other	s	10,215		Yield	0% to 20%
Trading account assets - Corporate securities, trading loans and other		2,729		Enterprise value/EBITDA multiple	3x to 7x
Trading account assets - Mortgage trading loans and ABS		3,735	Discounted cash flow, Market comparables	Prepayment speed	5% to 25%
AFS debt securities – Other taxable securities		3,301	compandores	Default rate	1% to 5%
Loans and leases		450		Loss severity	25% to 40%
Auction rate securities	\$	4,127		Weighted-average life	5 years
Trading account assets - Corporate securities, trading loans and other		1,730	Discounted cash flow, Market	Discount rate	LIBOR +200 or JJK +150
AFS debt securities – Other taxable securities		1,257	comparables	Projected tender price/Re-financing level	50% to 100%
AFS debt securities – Tax-exempt securities		1,140			
Structured liabilities					
Long-term debt	s	(2,388)	_	Equity correlation	30% to 97%
			Industry standard derivative pricing(2)	Long-dated volatilities	20% to 70%

<sup>(1)</sup> The categories presented in the table above have been aggregated based upon product type which differs from financial statement classification. The following is a reconciliation to the line items in the table on pages: Trading account assets – Corporate securities, trading loans and other of \$4.5 billion, Trading account assets – Mortgage trading loans and ABS of \$4.8 billion, AFS debt securities – Other taxable securities of \$4.6 billion, AFS debt securities – Tax-exempt securities of \$1.1 billion, LHFS of \$2.7 billion and Other assets of \$1.7 billion.

CPR = Constant Prepayment Rate CDR = Constant Default Rate

EBITDA = Earnings before interest, taxes, depreciation and amortization

JJK = J.J. Kenny (tax-exempt municipal rate)

<sup>(2)</sup> Includes models such as Monte Carlo simulation and Black-Scholes.

Quantitative Information about Level 3 Fair Value Measurements (continued)

(Dollars in millions)				Inputs	
Financial Instrument	Fa	ir Value	Valuation Technique	Significant Unobservable Inputs	Ranges of Inputs
Net derivatives assets					
Credit derivatives	s	4,639		Yield	0% to 25%
				Credit spreads	100 bps to 500 bps
				Upfront points	53 points to 99 points
			Discounted cash flow, Hazard rate model (1), Stochastic recovery correlation	Spread to index	-2,000 bps to 2,000 bps
			model model	Credit correlation	30% to 80%
				Prepayment speed	0% to -28% CPR
				Default rate	0% to 5% CDR
				Loss severity	0% to 70%
Equity derivatives	s	(481)		Equity correlation	30% to 97%
			Industry standard derivative pricing(2)	Long-dated volatilities	20% to 70%
Commodity derivatives	s	(1)	Discounted cash flow	Long-term natural gas basis curve	-\$0.53 to \$0.30
Interest rate derivatives	\$	444		Correlation (IR/IR)	15% to 100%
				Correlation (FX/IR)	-65% to 50%
			Industry standard derivative pricing(2)	Long-dated inflation rates	1% to 3%
			moustry standard derivative pricing(2)	Long-dated inflation volatilities	0% to 1%
				Long-dated volatilities (FX)	7% to 38%
				Long-dated swap rates	9% to 11%
Total net derivative assets	s	4,601			

<sup>(1)</sup> The hazard rate model is an industry standard model for valuing CDS for single names or indices

CPR = Constant Prepayment Rate

CDR = Constant Default Rate

IR = Interest Rate

FX = Foreign Exchange

In the tables above, instruments backed by residential and commercial real estate assets include RMBS, commercial mortgage-backed securities, whole loans, mortgage CDOs and net monoline exposure. Commercial loans, debt securities and other include corporate CLOs and CDOs, commercial loans and bonds, and securities backed by non-real estate assets. Structured liabilities primarily include equity-linked notes that are accounted for under the fair value option.

In addition to the instruments in the tables above, the Corporation holds\$1.5 billion of instruments consisting primarily of certain direct private equity investments and private equity funds that are classified as Level 3 and reported within other assets. Valuations of direct private equity investments are prepared internally based on the most recent company financial information. Inputs generally include market and acquisition comparables, entry level multiples, as well as other variables. The Corporation selects a valuation methodology (e.g., market comparables) for each investment and, in certain instances, multiple inputs are weighted to derive the most representative value. Discounts are applied as appropriate to consider the lack of liquidity and marketability versus publicly-traded companies. For private equity funds, fair value is determined using the net asset value as provided by the individual fund's general partner.

For information on the inputs and techniques used in the valuation of MSRs, see Note 18 - Mortgage Servicing Rights.

<sup>(2)</sup> Includes models such as Monte Carlo simulation, Black-Scholes and other methods that model the joint dynamics of interest, inflation and foreign exchange rates.

#### Sensitivity of Fair Value Measurements to Changes in Unobservable Inputs

#### Loans and Securities

For instruments backed by residential real estate assets, commercial real estate assets, and commercial loans, debt securities and other, a significant increase in market yields, default rates or loss severities would result in a significantly lower fair value for long positions. Short positions would be impacted in a directionally opposite way. The impact of changes in prepayment speeds would have differing impacts depending on the seniority of the instrument and, in the case of CLOs, whether prepayments can be reinvested.

For closed-end auction rate securities (ARS), a significant increase in discount rates would result in a significantly lower fair value. The impact of a significant change in the weighted-average life on the fair value is dependent upon how the coupon on the ARS compares to the discount rate. In cases where the coupon is higher than the discount rate, lengthening of the weighted-average life would result in a higher fair value. Conversely, in cases where the coupon rate is lower than the discount rate, lengthening of the weighted-average life would result in a lower fair value. For student loan and municipal ARS, a significant increase in projected tender price/refinancing levels would result in a significantly higher fair value.

### Structured Liabilities and Derivatives

For credit derivatives, a significant increase in market yield, including spreads to indices, upfront points (i.e., a single upfront payment made by a protection buyer at inception) or credit spreads, default rates or loss severities would result in a significantly lower fair value for protection sellers and higher fair value for protection buyers. The impact of changes in prepayment speeds would have differing impacts depending on the seniority of the instrument and, in the case of CLOs, whether prepayments can be reinvested.

Structured credit derivatives, which include tranched portfolio CDS and derivatives with derivative product company (DPC) and monoline counterparties, are impacted by credit correlation, including default and wrong-way correlation. Default correlation is a parameter that describes the degree of dependence among credit default rates within a credit portfolio that underlies a credit derivative instrument. The sensitivity of this input on the fair value varies depending on the level of subordination of the tranche. For senior tranches that are net purchases of protection, a significant increase in default correlation would result in a significantly higher fair value. Net short protection positions would be impacted in a directionally opposite way. Wrong-way correlation is a parameter that describes the probability that as exposure to a counterparty increases, the credit quality of the counterparty decreases. A significantly higher degree of wrong-way correlation between a DPC counterparty and underlying derivative exposure would result in a significantly lower fair value.

For equity derivatives, equity-linked long-term debt (structured liabilities) and interest rate derivatives, a significant change in long-dated rates and volatilities and correlation inputs (e.g., the degree of correlation between an equity security and an index, between two different interest rates, or between interest rates and foreign exchange rates) would result in a significant impact to the fair value. However, the magnitude and direction of the impact depends on whether the Corporation is long or short the exposure.

## Nonrecurring Fair Value

The Corporation holds certain assets that are measured at fair value, but only in certain situations (for example, impairment) and these measurements are referred to herein as nonrecurring. These assets primarily include LHFS, certain loans and leases, and foreclosed properties. The amounts below represent only balances measured at fair value during the three and six months ended June 30, 2012 and 2011, and still held as of the reporting date.

#### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

		June 3	30, 201	2	Th	ree Months Ended June 30, 2012	Six I	Months Ended June 30, 2012
(Dollars in millions)	Level 2			Level 3		Gains	(Losses	s)
Assets								
Loans held-for-sale	\$	683	\$	1,139	\$	(66)	\$	(1)
Loans and leases (1)		27		6,902		(1,213)		(2,350)
Foreclosed properties (2)		67		1,305		(65)		(156)
Other assets		39		11		(2)		(2)

	 Jun	e 30, 20	11	T	hree Months Ended June 30, 2011	Si	x Months Ended June 30, 2011	
(Dollars in millions)	Level 2		Level 3		Gains (Losses)			
Assets								
Loans held-for-sale	\$ 1,049	\$	1,779	\$	(12)	\$	52	
Loans and leases (1)	17		9,437		(1,679)		(3,097)	
Foreclosed properties (2)	_		2,405		(75)		(147)	
Other assets	_		96		(19)		(23)	

<sup>(1)</sup> Gains (losses) represent charge-offs on real estate-secured loans.

The table below presents information about significant unobservable inputs related to the Corporation's nonrecurring Level 3 financial assets and liabilities affune 30, 2012.

#### Quantitative Information about Nonrecurring Level 3 Fair Value Measurements

(Dollars in millions)			Inputs	
Financial Instrument	Fair Value	Valuation Technique	Significant Unobservable Inputs	Ranges of Inputs
Instruments backed by residential real estate assets	\$ 8,041		Yield	4% to 7%
Loans held-for-sale	1,139		Prepayment speed	3% to 27%
Loans and leases	6,902	Discounted cash flows, Market	Default rate	0% to 61%
		comparables	Loss severity	0% to 62%
			OREO discount	0% to 28%
			Cost to sell	8%

Instruments backed by residential real estate assets represent residential mortgages where the loan has been written down to the fair value of the underlying collateral or, in the case of LHFS, are carried at the lower of cost or fair value.

In addition to the instruments disclosed in the table above, the Corporation holds foreclosed residential properties where the fair value is based on unadjusted third-party appraisals or broker price opinions. Appraisals are conducted every 90 days. Factors considered in determining the fair value include geographic sales trends, the value of comparable surrounding properties as well as the condition of the property.

<sup>(2)</sup> Amounts are included in other assets on the Corporation's Consolidated Balance Sheet and represent fair value and related losses on foreclosed properties that were written down subsequent to their initial classification as foreclosed properties.

# NOTE 16 - Fair Value Option

The Corporation elects to account for certain financial instruments under the fair value option. For additional information on the primary financial instruments for which the fair value option elections have been made, see *Note 23 – Fair Value Option* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K

The table below provides information about the fair value carrying amount and the contractual principal outstanding of assets and liabilities accounted for under the fair value option at June 30, 2012 and December 31, 2011.

Fair Value Option Elections

			Jur	ne 30, 2012			De	cember 31, 2011	
(Dollars in millions)	:	Fair Value Carrying Amount	F	ontractual Principal itstanding	Fair Value Carrying Amount Less Unpaid Principal	Fair Value Carrying Amount		Contractual Principal Outstanding	Fair Value Carrying Amount Less Unpaid Principal
Loans reported as trading account assets	\$	1,224	\$	2,144	\$ (920)	\$ 1,151	\$	2,371	\$ (1,220)
Trading inventory - other		1,277		n/a	n/a	1,173		n/a	n/a
Consumer and commercial loans		8,361		9,365	(1,004)	8,804		10,823	(2,019)
Loans held-for-sale		10,187		11,579	(1,392)	7,630		9,673	(2,043)
Securities financing agreements		143,350		142,843	507	121,688		121,092	596
Other assets		115		n/a	n/a	251		n/a	n/a
Long-term deposits		2,874		2,654	220	3,297		3,035	262
Asset-backed secured financings		652		1,218	(566)	650		1,271	(621)
Unfunded loan commitments		948		n/a	n/a	1,249		n/a	n/a
Other short-term borrowings		3,816		3,816	_	5,908		5,909	(1)
Long-term debt (1)		48,345		52,109	(3,764)	46,239		55,854	(9,615)

<sup>(1)</sup> The majority of the difference between the fair value carrying amount and contractual principal outstanding at June 30, 2012 and December 31, 2011 relates to the impact of the Corporation's credit spreads as well as the fair value of the embedded derivative, where applicable.

n/a = not applicable

Long-term debt

Total

The table below provides information about where changes in the fair value of assets and liabilities accounted for under the fair value option are included in the Corporation's Consolidated Statement of Income for the three and six months ended June 30, 2012 and 2011.

Gains (Losses) Relating to Assets and Liabilities Accounted for Under the Fair Value Option

			Three Months E	nded J	une 30, 2012	
(Dollars in millions)	_	Trading Account Profits (Losses)	Mortgage Banking Income (Loss)		Other Income (Loss)	Total
Loans reported as trading account assets	\$	56	s —	\$	_	\$ 56
Consumer and commercial loans		6	_		(5)	1
Loans held-for-sale		(7)	518		(24)	487
Securities financing agreements		23	_		14	37
Other assets		_	_		(11)	(11)
Long-term deposits		_	_		(1)	(1)
Asset-backed secured financings		_	(17)		_	(17)
Unfunded loan commitments		_	_		(112)	(112)
Other short-term borrowings		12	_		_	12
Long-term debt		756	_		(62)	694
Total	\$	846	\$ 501	\$	(201)	\$ 1,146
			Three Months E	nded Ju	ne 30, 2011	
Loans reported as trading account assets	\$	4	\$ —	\$	_	\$ 4
Commercial loans		7	_		26	33
Loans held-for-sale		2	1,511		31	1,544
Securities financing agreements		_	_		98	98
Other assets		_	_		1	1
Long-term deposits		_	_		(40)	(40)
Asset-backed secured financings		_	(36)		_	(36)
Unfunded loan commitments		_	_		(76)	(76)
Other short-term borrowings		37	_		_	37

(178)

(128)

\$

1,475

\$

214

254

36 1,601

#### Gains (Losses) Relating to Assets and Liabilities Accounted for Under the Fair Value Option

		Si	x Months End	ed Ju	ıne 30, 2012	
(Dollars in millions)	Trading Account Profits (Losses)		Mortgage Banking Income (Loss)		Other Income (Loss)	Total
Loans reported as trading account assets	\$ 134	\$	_	\$	_	\$ 134
Consumer and commercial loans	5		_		297	302
Loans held-for-sale	49		949		80	1,078
Securities financing agreements	23		_		(90)	(67)
Other assets	_		_		7	7
Long-term deposits	_		_		20	20
Asset-backed secured financings	_		(55)		_	(55)
Unfunded loan commitments	_		_		292	292
Other short-term borrowings	19		_		_	19
Long-term debt	(35)		_		(3,376)	(3,411)
Total	\$ 195	\$	894	\$	(2,770)	\$ (1,681)
		S	ix Months End	ed Ju	ne 30, 2011	
Loans reported as trading account assets	\$ 73	\$	_	\$	_	\$ 73
Commercial loans	(4)		_		132	128
Loans held-for-sale	2		2,383		252	2,637
Securities financing agreements	_		_		(13)	(13)
Other assets	_		_		30	30

## **NOTE 17 – Fair Value of Financial Instruments**

The fair values of financial instruments and their classifications within the fair value hierarchy have been derived using methodologies described in Note 22 – Fair Value Measurements to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K. The following disclosures include financial instruments where only a portion of the ending balance at June 30, 2012 and December 31, 2011 was carried at fair value on the Corporation's Consolidated Balance Sheet.

(35)

56

(372)

50

(82)

2,301

93

(113)

51

\$

(35)

(82)

56

93

(485)

2,402

### **Short-term Financial Instruments**

Long-term deposits

Long-term debt

Total

Asset-backed secured financings

Unfunded loan commitments

Other short-term borrowings

The carrying value of short-term financial instruments, including cash and cash equivalents, time deposits placed and other short-term investments, federal funds sold and purchased, resale and certain repurchase agreements, customer and other receivables, customer payables (within accrued expenses and other liabilities), and other short-term borrowings approximates the fair value of these instruments. These financial instruments generally expose the Corporation to limited credit risk and have no stated maturities or have short-term maturities and carry interest rates that approximate market. The Corporation elected to account for certain repurchase agreements under the fair value option.

Under the fair value hierarchy, cash and cash equivalents are classified as Level 1. Time deposits placed and other short-term investments, such as U.S. government securities and short-term commercial paper, are classified as Level 1 and Level 2. Federal funds sold and purchased are classified as Level 2. Resale and repurchase agreements are classified as Level 2 because they are generally short-dated and/or variable-rate instruments collateralized by U.S. government or agency securities. Customer and other receivables primarily consist of margin loans, servicing advances and other accounts receivable and are classified as Level 2 and Level 3. Customer payables (within accrued expenses and other liabilities) and other short-term borrowings are classified as Level 2.

#### **Held-to-maturity Debt Securities**

HTM debt securities, which consist of U.S. agency debt securities, are classified as Level 2 using the same methodologies as AFS U.S. agency debt securities. For additional information on HTM debt securities, see *Note 4 – Securities*.

#### Loans

Fair values were generally determined by discounting both principal and interest cash flows expected to be collected using a discount rate for similar instruments with adjustments that the Corporation believes a market participant would consider in determining fair value. The Corporation estimates the cash flows expected to be collected using internal credit risk, interest rate and prepayment risk models that incorporate the Corporation's best estimate of current key assumptions, such as default rates, loss severity and prepayment speeds for the life of the loan. The carrying value of loans is presented net of the applicable allowance for loan losses and excludes leases. The Corporation elected to account for certain large commercial loans that exceeded the Corporation's single name credit risk concentration guidelines by an amount that would require hedging under the fair value option.

#### Mortgage Servicing Rights

Commercial and residential reverse MSRs, which are carried at the lower of carrying or market value, are classified as Level 3. For additional information on MSRs, see *Note 18 – Mortgage Servicing Rights*.

#### Deposits

The fair value for certain deposits with stated maturities was determined by discounting contractual cash flows using current market rates for instruments with similar maturities. The carrying value of non-U.S. time deposits approximates fair value. For deposits with no stated maturities, the carrying value was considered to approximate fair value and does not take into account the significant value of the cost advantage and stability of the Corporation's long-term relationships with depositors. The Corporation accounts for certain long-term fixed-rate deposits that are economically hedged with derivatives under the fair value option.

### Long-term Debt

The Corporation uses quoted market prices, when available, to estimate fair value for its long-term debt. When quoted market prices are not available, fair value is estimated based on current market interest rates and credit spreads for debt with similar terms and maturities. The Corporation accounts for certain structured liabilities under the fair value option.

### Fair Value of Financial Instruments

The carrying values and fair values by fair value hierarchy of certain financial instruments where only a portion of the ending balance was carried at fair value are presented in the table below.

#### Fair Value of Financial Instruments

	 June 30, 2012											
				]	Fair Value							
(Dollars in millions)	Carrying Value		Level 2		Level 3		Total					
Financial assets												
Loans	\$ 840,415	\$	112,493	\$	725,022	\$	837,515					
Loans held-for-sale	13,289		9,128		4,136		13,264					
Financial liabilities												
Deposits	1,035,225		1,035,624		_		1,035,624					
Long-term debt	301,848		293,981		2,388		296,369					

The carrying values and fair values of select financial instruments where only a portion of the ending balance was carried at fair value are presented in the table below.

## Fair Value of Financial Instruments

	December 31	, 2011
(Dollars in millions)	Carrying Value	Fair Value
Financial assets		
Loans	\$ 870,520 \$	843,392
Financial liabilities		
Deposits	1,033,041	1,033,248
Long-term debt	372,265	343,211

### **Commercial Unfunded Lending Commitments**

Fair values were generally determined using a discounted cash flow valuation approach which is applied using market-based CDS or internally developed benchmark credit curves. The Corporation accounts for certain loan commitments under the fair value option.

The carrying values and fair values of the Corporation's commercial unfunded lending commitments were\$1.5 billion and \$6.1 billion at June 30, 2012, and \$2.0 billion and \$7.1 billion at December 31, 2011. Commercial unfunded lending commitments are primarily classified as Level 3. The carrying amount of these commitments is classified in accrued expenses and other liabilities on the Consolidated Balance Sheet.

The Corporation does not estimate the fair values of consumer unfunded lending commitments because, in many instances, the Corporation can reduce or cancel these commitments by providing notice to the borrower. For additional information on commitments, see *Note 10 – Commitments and Contingencies*.

## NOTE 18 - Mortgage Servicing Rights

The Corporation accounts for consumer MSRs at fair value with changes in fair value recorded in the Corporation's Consolidated Statement of Income in mortgage banking income. The Corporation economically hedges these MSRs with certain derivatives and securities including MBS and U.S. Treasuries. The securities that economically hedge the MSRs are classified in other assets with changes in the fair value of the securities and the related interest income recorded in mortgage banking income.

The table below presents activity for residential first-lien MSRs for thethree and six months ended June 30, 2012 and 2011. Commercial and residential reverse MSRs, which are carried at the lower of cost or market value and accounted for using the amortization method, totaled \$172 million and \$132 million at June 30, 2012 and December 31, 2011, and are not included in the tables in this Note.

### Rollforward of Mortgage Servicing Rights

		7	Three Moi Jun	nths l e 30	Ended	Six Mont Jun	ths En ie 30	ded
(Dollars in millions)	_	2	2012		2011	2012		2011
Balance, beginning of period	\$	;	7,589	\$	15,282	\$ 7,378	\$	14,900
Additions			91		410	168		1,251
Sales			(98)		(234)	(98)		(234)
Impact of customer payments (1)			(282)		(639)	(803)		(1,345)
Impact of changes in interest rates and other market factors (2)			(1,717)		(1,094)	(742)		(385)
Model and other cash flow assumption changes: (3)								
Projected cash flows, primarily due to (increases) decreases in costs to service loans (4)			666		(1,501)	393		(2,029)
Impact of changes in the Home Price Index			5		212	20		434
Impact of changes to the prepayment model			342		303	342		126
Other model changes			(888)		(367)	(950)		(346)
Balance, June 30	\$		5,708	\$	12,372	\$ 5,708	\$	12,372
Mortgage loans serviced for investors (in billions)	\$	,	1,224	\$	1,578	\$ 1,224	\$	1,578

- (1) Represents the change in the market value of the MSR asset due to the impact of customer payments received during the
- (2) These amounts reflect the changes in modeled MSR fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve.
- (3) These amounts reflect periodic adjustments to the valuation model as well as changes in certain cash flow assumptions such as cost to service and ancillary income per loan
- (4) As part of the MSR fair value estimation process, the Corporation increased its estimated cost to service during 2011 due to higher costs expected from foreclosure delays and procedures, the implementation of various loan modification programs, and compliance with new banking regulations. During 2012, the Corporation has continued to refine its estimates of cost to service and ancillary income to be consistent with market participants' view which resulted in a decrease to the estimated cost to service.

The Corporation uses an option-adjusted spread (OAS) valuation approach which factors in prepayment risk to determine the fair value of MSRs. This approach consists of projecting servicing cash flows under multiple interest rate scenarios and discounting these cash flows using risk-adjusted discount rates. During the three months ended June 30, 2012, the Corporation refined the OAS assumptions used in the MSR valuation model to reflect returns commensurate with market participants' view, considering current and pending capital rules, including the impact of Basel 3, and other factors. The increases in OAS levels resulted in a decrease in MSR value, which is included in the Other model changes line item in the table above.

The significant economic assumptions used in determining the fair value of MSRs atJune 30, 2012 and December 31, 2011 are presented below.

### Significant Economic Assumptions

	June 30	), 2012	December	31, 2011
	Fixed	Adjustable	Fixed	Adjustable
Weighted-average OAS	5.95%	9.12%	2.80%	5.61%
Weighted-average life, in years	3.71	2.06	3.78	2.10

The table below presents the sensitivity of the weighted-average lives and fair value of MSRs to changes in modeled assumptions. These sensitivities are hypothetical and should be used with caution. As the amounts indicate, changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of MSRs that continue to be held by the Corporation is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. The below sensitivities do not reflect any hedge strategies that may be undertaken to mitigate such risk.

#### Sensitivity Impacts

			June 30, 2012		
	Cha	nge in Weighted	l-average Lives		
(Dollars in millions)	Fixe	d	Adjustal	ble	hange in air Value
Prepayment rates					
Impact of 10% decrease	0.30	years	0.19	years	\$ 501
Impact of 20% decrease	0.65		0.41		1,071
Impact of 10% increase	(0.26)		(0.16)		(443)
Impact of 20% increase	(0.49)		(0.31)		(838)
OAS level					
Impact of 100 bps decrease					\$ 256
Impact of 200 bps decrease					532
Impact of 100 bps increase					(238)
Impact of 200 bps increase					(459)

#### NOTE 19 - Business Segment Information

The Corporation reports the results of its operations throughfive business segments: Consumer & Business Banking (CBB), Consumer Real Estate Services (CRES) Global Banking, Global Markets and Global Wealth & Investment Management (GWIM), with the remaining operations recorded in All Other. Effective January 1, 2012, the Corporation changed the basis of presentation from six to the above five segments. The former Deposits and Card Services segments, as well as Business Banking which was included in the former Global Commercial Banking segment, are now reflected in CBB. The former Global Commercial Banking segment was combined with the Global Corporate and Investment Banking business, which was included in the former Global Banking & Markets (GBAM) segment, to form Global Banking. The remaining global markets business of GBAM is now reported as a separate Global Markets segment. In addition, certain management accounting methodologies and related allocations were refined. Prior period results have been reclassified to conform to the current period presentation.

#### Consumer & Business Banking

CBB offers a diversified range of credit, banking and investment products and services to consumers and businesses. CBB product offerings include traditional savings accounts, money market savings accounts, CDs and IRAs, noninterest- and interest-bearing checking accounts, investment accounts and products as well as credit and debit cards in the U.S. to consumers and small businesses. CBB also offers a wide range of lending-related products and services, integrated working capital management and treasury solutions through a network of offices and client relationship teams along with various product partners to U.S. based companies generally with annual sales of \$1 million to \$50 million. CBB results are impacted by the migration of clients and their deposit and loan balances between CBB and other client-managed businesses. Subsequent to the date of migration, the associated net interest income, noninterest income and noninterest expense are recorded in the business to which the clients migrated.

#### **Consumer Real Estate Services**

CRES provides an extensive line of consumer real estate products and services to customers nationwide. CRES products include fixed- and adjustable-rate first-lien mortgage loans for home purchase and refinancing needs, HELOC and home equity loans. First mortgage products are either sold into the secondary mortgage market to investors, while retaining MSRs and the Bank of America customer relationships, or are held on the Corporation's Consolidated Balance Sheet in All Other for ALM purposes. HELOC and home equity loans are retained on the CRES balance sheet. CRES services mortgage loans, including those loans it owns, loans owned by other business segments and All Other, and loans owned by outside investors.

The financial results of the on-balance sheet loans are reported in the business segment that owns the loans or All Other. CRES is not impacted by the Corporation's first mortgage production retention decisions as CRES is compensated for loans held for ALM purposes on a management accounting basis, with a corresponding offset recorded in All Other, and for servicing loans owned by other business segments and All Other. CRES also includes the impact of transferring customers and their related loan balances between GWIM and CRES based on client segmentation thresholds. Subsequent to the date of transfer, the associated net interest income and noninterest expense are recorded in the business segment to which loans were transferred.

#### **Global Banking**

Global Banking provides a wide range of lending-related products and services, integrated working capital management and treasury solutions to clients through the Corporation's network of offices and client relationship teams along with various product partners. Global Banking's lending products and services include commercial loans, leases, commitment facilities, trade finance, real estate lending, asset-based lending and indirect consumer loans. Global Banking's treasury solutions products include deposits, treasury management, credit card, foreign exchange, short-term investment and custody solutions. Global Banking also works with clients to provide investment banking products such as debt and equity underwriting and distribution, merger-related and other advisory services. The economics of certain investment banking and underwriting activities are shared primarily between Global Banking and Global Markets based on the contribution by, and involvement of each segment. Global Banking clients include commercial customers, broadly defined as companies with annual sales up to \$2 billion, which include middle-market companies, commercial real estate firms, federal and state governments and municipalities, and large corporations, broadly defined as companies with annual sales greater than \$2 billion.

#### Global Markets

Global Markets offers sales and trading services, including research, to institutional clients across fixed-income, credit, currency, commodity and equity businesses. Global Markets product coverage includes securities and derivative products in both the primary and secondary markets. Global Markets provides market-making, financing, securities clearing, settlement and custody services globally to institutional investor clients in support of their investing and trading activities. Global Markets also works with commercial and corporate clients to provide risk management products using interest rate, equity, credit, currency and commodity derivatives, foreign exchange, fixed-income and mortgage-related products. As a result of market-making activities in these products, Global Markets may be required to manage risk in government securities, equity and equity-linked securities, high-grade and high-yield corporate debt securities, commercial paper, MBS, commodities and ABS. The economics of certain investment banking and underwriting activities are shared primarily between Global Markets and Global Banking based on the activities performed by each segment.

#### Global Wealth & Investment Management

GWIM provides comprehensive wealth management solutions to a broad base of clients from emerging affluent to the ultra-wealthy. These services include investment and brokerage services, estate and financial planning, fiduciary portfolio management, cash and liability management and specialty asset management. GWIM also provides retirement and benefit plan services, philanthropic management and asset management to individual and institutional clients. GWIM results are impacted by the migration of clients and their deposit and loan balances between GWIM and other client-managed businesses. Subsequent to the date of migration, the associated net interest income, noninterest income and noninterest expense are recorded in the business to which the clients migrated.

#### All Other

All Other consists of equity investment activities as well as liquidating businesses, ALM activities such as the residential mortgage portfolio and investment securities, economic hedges, gains/losses on structured liabilities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Additionally, All Other includes certain residential mortgage and discontinued real estate loans that are managed by CRES.

### **Basis of Presentation**

The management accounting and reporting process derives segment and business results by utilizing allocation methodologies for revenue and expense. The net income derived for the businesses is dependent upon revenue and cost allocations using an activity-based costing model, funds transfer pricing, and other methodologies and assumptions management believes are appropriate to reflect the results of the business.

Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent (FTE) basis and noninterest income. The adjustment of net interest income to a FTE basis results in a corresponding increase in income tax expense. The segment results also reflect certain revenue and expense methodologies that are utilized to determine net income. The net interest income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. For presentation purposes, in segments where the total of liabilities and equity exceeds assets, which are generally deposit-taking segments, the Corporation allocates assets to match liabilities. Net interest income of the business segments also includes an allocation of net interest income generated by the Corporation's ALM activities.

The Corporation's ALM activities include an overall interest rate risk management strategy that incorporates the use of interest rate contracts to manage fluctuations in earnings that are caused by interest rate volatility. The Corporation's goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect earnings and capital. The majority of the Corporation's ALM activities are allocated to the business segments and fluctuate based on performance. ALM activities include external product pricing decisions including deposit pricing strategies, the effects of the Corporation's internal funds transfer pricing process and the net effects of other ALM activities.

Certain expenses not directly attributable to a specific business segment are allocated to the segments. The most significant of these expenses include data and item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain centralized or shared functions are allocated based on methodologies that reflect utilization

The following tables present total revenue, net of interest expense, on a FTE basis, and net income (loss) for thethree and six months ended June 30, 2012 and 2011, and total assets at June 30, 2012 and 2011 for each business segment, as well as *All Other*.

# **Business Segments**

At and for the Three Months Ended June 30											
	Total Con	rporati	ion (1)		Consumer & E	Busine	ss Banking		e Services		
(Dollars in millions)	 2012		2011		2012		2011		2012		2011
Net interest income (FTE basis)	\$ 9,782	\$	11,493	\$	4,704	\$	5,549	\$	714	\$	579
Noninterest income (loss)	12,420		1,990		2,622		3,132		1,807		(11,894)
Total revenue, net of interest expense (FTE basis)	22,202		13,483		7,326		8,681		2,521		(11,315)
Provision for credit losses	1,773		3,255		1,131		400		186		1,507
Amortization of intangibles	321		382		158		191		_		4
Goodwill impairment	_		2,603		_		_		_		2,603
Other noninterest expense	16,727		19,871		4,201		4,186		3,556		6,018
Income (loss) before income taxes	3,381		(12,628)		1,836		3,904		(1,221)		(21,447)
Income tax expense (benefit) (FTE basis)	918		(3,802)		680		1,402		(453)		(6,941)
Net income (loss)	\$ 2,463	\$	(8,826)	\$	1,156	\$	2,502	\$	(768)	\$	(14,506)
Period-end total assets	\$ 2,160,854	\$	2,261,319	\$	537,647	\$	521,823	\$	147,638	\$	185,398

	Global	Bank	ing	Global	Mark	ets
	2012		2011	2012		2011
Net interest income (FTE basis)	\$ 2,184	\$	2,375	\$ 650	\$	874
Noninterest income	2,101		2,284	2,715		3,539
Total revenue, net of interest expense (FTE basis)	4,285		4,659	3,365		4,413
Provision for credit losses	(113)		(557)	(14)		(8)
Amortization of intangibles	20		25	16		16
Other noninterest expense	2,145		2,196	2,695		3,247
Income before income taxes	2,233		2,995	668		1,158
Income tax expense (FTE basis)	827		1,074	206		247
Net income	\$ 1,406	\$	1,921	\$ 462	\$	911
Period-end total assets	\$ 340,559	\$	340,535	\$ 561,815	\$	561,361

	 Global Investment		 All (	Other	ıer	
	2012		2011	2012		2011
Net interest income (FTE basis)	\$ 1,446	\$	1,573	\$ 84	\$	543
Noninterest income	2,871		2,922	304		2,007
Total revenue, net of interest expense (FTE basis)	4,317		4,495	388		2,550
Provision for credit losses	47		72	536		1,841
Amortization of intangibles	106		112	21		34
Other noninterest expense	3,302		3,512	828		712
Income (loss) before income taxes	862		799	(997)		(37)
Income tax expense (benefit) (FTE basis)	319		286	(661)		130
Net income (loss)	\$ 543	\$	513	\$ (336)	\$	(167)
Period-end total assets	\$ 277,988	\$	284,504	\$ 295,207	\$	367,698

<sup>(1)</sup> There were no material intersegment revenues.

# **Business Segments**

At and for the Six Months Ended June 30												
		Total Co	rporati	on <sup>(1)</sup>	 Consumer & E	Busines	s Banking	 Consumer Rea	l Esta	l Estate Services		
(Dollars in millions)	·	2012		2011	 2012		2011	2012		2011		
Net interest income (FTE basis)	\$	20,835	\$	23,890	\$ 9,784	\$	11,150	\$ 1,489	\$	1,475		
Noninterest income (loss)		23,852		16,688	4,964		5,997	3,706		(10,727)		
Total revenue, net of interest expense (FTE basis)		44,687		40,578	14,748		17,147	5,195		(9,252)		
Provision for credit losses		4,191		7,069	2,008		1,061	693		2,605		
Amortization of intangibles		640		767	316		382	_		11		
Goodwill impairment		_		2,603	_		_	_		2,603		
Other noninterest expense		35,549		39,769	8,290		8,556	7,461		10,788		
Income (loss) before income taxes		4,307		(9,630)	4,134		7,148	(2,959)		(25,259)		
Income tax expense (benefit) (FTE basis)		1,191		(2,853)	1,523		2,604	(1,046)		(8,353)		
Net income (loss)	\$	3,116	\$	(6,777)	\$ 2,611	\$	4,544	\$ (1,913)	\$	(16,906)		
Period-end total assets	\$	2,160,854	\$	2,261,319	\$ 537,647	\$	521,823	\$ 147,638	\$	185,398		

	Global	Bank	ing	Global	al Markets	
	2012		2011	2012		2011
Net interest income (FTE basis)	\$ 4,583	\$	4,858	\$ 1,448	\$	1,894
Noninterest income	4,152		4,502	6,110		7,791
Total revenue, net of interest expense (FTE basis)	8,735		9,360	7,558		9,685
Provision for credit losses	(351)		(681)	(34)		(41)
Amortization of intangibles	40		50	31		33
Other noninterest expense	4,302		4,481	5,756		6,343
Income before income taxes	4,744		5,510	1,805		3,350
Income tax expense (FTE basis)	1,748		2,006	545		1,044
Net income	\$ 2,996	\$	3,504	\$ 1,260	\$	2,306
Period-end total assets	\$ 340,559	\$	340,535	\$ 561,815	\$	561,361

	 Global Wealth & Investment Management					Other	er	
	2012		2011		2012		2011	
Net interest income (FTE basis)	\$ 3,024	\$	3,143	\$	507	\$	1,370	
Noninterest income (loss)	5,653		5,848		(733)		3,277	
Total revenue, net of interest expense (FTE basis)	8,677		8,991		(226)		4,647	
Provision for credit losses	93		118		1,782		4,007	
Amortization of intangibles	212		223		41		68	
Other noninterest expense	6,646		6,990		3,094		2,611	
Income (loss) before income taxes	1,726		1,660		(5,143)		(2,039)	
Income tax expense (benefit) (FTE basis)	636		605		(2,215)		(759)	
Net income (loss)	\$ 1,090	\$	1,055	\$	(2,928)	\$	(1,280)	
Period-end total assets	\$ 277,988	\$	284,504	\$	295,207	\$	367,698	

<sup>(1)</sup> There were no material intersegment revenues.

The tables below present a reconciliation of the five business segments' total revenue, net of interest expense, on a FTE basis, and net income to the Corporation's Consolidated Statement of Income, and total assets to the Corporation's Consolidated Balance Sheet. The adjustments presented in the following tables include consolidated income, expense and asset amounts not specifically allocated to individual business segments.

### **Business Segment Reconciliations**

	 Three Months	Ende	d June 30		June 30		
(Dollars in millions)	 2012		2011		2012		2011
Segments' total revenue, net of interest expense (FTE basis)	\$ 21,814	\$	10,933	\$	44,913	\$	35,931
Adjustments:							
ALM activities	477		1,144		(692)		908
Equity investment income (loss)	(63)		1,139		354		2,554
Liquidating businesses	539		746		902		1,765
FTE basis adjustment	(234)		(247)		(441)		(465)
Other	(565)		(479)		(790)		(580)
Consolidated revenue, net of interest expense	\$ 21,968	\$	13,236	\$	44,246	\$	40,113
Segments' net income (loss)	\$ 2,799	\$	(8,659)	\$	6,044	\$	(5,497)
Adjustments, net-of-taxes:							
ALM activities	(229)		(540)		(2,053)		(1,954)
Equity investment income (loss)	(40)		718		223		1,609
Liquidating businesses	153		68		211		175
Merger and restructuring charges	_		(101)		_		(228)
Other	(220)		(312)		(1,309)		(882)
Consolidated net income (loss)	\$ 2,463	\$	(8,826)	\$	3,116	\$	(6,777)

		Ju	ne 30	
	_	2012		2011
Segments' total assets	\$	1,865,647	\$	1,893,621
Adjustments:				
ALM activities, including securities portfolio		628,228		643,037
Equity investments		5,451		31,055
Liquidating businesses		27,259		41,208
Elimination of segment excess asset allocations to match liabilities		(526,363)		(502,284)
Other		160,632		154,682
Consolidated total assets	S	2,160,854	S	2.261.319

# **NOTE 20 – Subsequent Event**

On July 17, 2012, the U.K. 2012 Finance Bill was enacted, which reduced the U.K. corporate income tax rate bytwo percent to 23 percent. The first one percent reduction was effective on April 1, 2012, and the second reduction will be effectiveApril 1, 2013. These reductions will reduce income tax expense on future U.K. earnings but also require the Corporation to remeasure its U.K. net deferred tax assets using the lower tax rates. In the three months ending September 30, 2012, the Corporation will record a charge to income tax expense of approximately \$800 million for the remeasurement.

## Part II. OTHER INFORMATION

## Item 1. Legal Proceedings

See Litigation and Regulatory Matters in *Note 10 – Commitments and Contingencies* to the Consolidated Financial Statements, which is incorporated by reference in this Item 1, for litigation and regulatory disclosure that supplements the disclosure in *Note 14 – Commitments and Contingencies* of the Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, as updated by a Current Report on Form 8-K filed on May 4, 2012 to reflect reclassified business segment information and in *Note 10 - Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2012.

# Item 1A. Risk Factors

There are no material changes from the risk factors set forth under Part 1, Item 1A. Risk Factors in the Corporation' 2011 Annual Report on Form 10-K.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The table below presents share repurchase activity for thethree months ended June 30, 2012. The common shares repurchased consist of shares acquired by the Corporation in connection with satisfaction of tax withholding obligations on vested restricted stock or restricted stock units and certain forfeitures and terminations of employment-related awards under equity incentive plans. The primary source of funds for cash distributions by the Corporation to its shareholders is dividends received from its banking subsidiaries. Each of the banking subsidiaries is subject to various regulatory policies and requirements relating to the payment of dividends, including requirements to maintain capital above regulatory minimums. All of the Corporation's preferred stock outstanding has preference over the Corporation's common stock with respect to the payment of dividends.

				Remaining Buyback	Authority
(Dollars in millions, except per share information; shares in thousands)	Common Shares Repurchased	Weighted-Average Per Share Price	Shares Purchased as Part of Publicly Announced Programs	Amounts	Shares
April 1-30, 2012	110	\$ 9.62	_	\$ _	_
May 1-31, 2012	134	8.16	_	_	_
June 1-30, 2012	10	7.00	_	_	_
Three Months Ended June 30, 2012	254	8.74			

The Corporation did not have any unregistered sales of its equity securities during thethree months ended June 30, 2012

## **Capital Covenants**

On May 25, 2012, the Corporation completed the repurchase of \$134 million aggregate liquidation amount of capital securities of BAC Capital Trust VI, pursuant to a previously announced tender offer for such securities, and the related cancellation and retirement of the underlying 5.625% Junior Subordinated Notes, due 2035 of the Corporation issued to and held by BAC Capital Trust VI. As a result of this repurchase of capital securities and the related cancellation and retirement of the underlying 5.625% Junior Subordinated Notes, the series of covered debt benefiting from the Corporation's replacement capital covenant, executed February 16, 2007 in connection with the issuance by BAC Capital Trust XIV of its 5.63% Fixed to Floating Rate Preferred Hybrid Income Term Securities (the Replacement Capital Covenant), was redesignated. Effective as of May 25, 2012, the 5.625% Junior Subordinated Notes ceased being the covered debt under the Replacement Capital Covenant. Also effective as of May 25, 2012, the Corporation's 6.875% Junior Subordinated Notes, due 2055 underlying the capital securities of BAC Capital Trust XII, became the covered debt with respect to and in accordance with the terms of the Replacement Capital Covenant. For more information on this Replacement Capital Covenant, see *Note 13 – Long-term Debt* to the Consolidated Financial Statements of the Corporation's 2011 Annual Report on Form 10-K.

Item 6. Exhibits	
Exhibit 3(a)	Amended and Restated Certificate of Incorporation of registrant, as in effect on the date hereof, incorporated by reference to Exhibit 3(a) of registrant's Quarterly Report on Form10-Q (File No. 1-6523) for the quarterly period ended September 30, 2011 filed on November 3, 2011
Exhibit 3(b)	Amended and Restated Bylaws of registrant, as in effect on the date hereof, incorporated by reference to Exhibit 3(b) of registrant's 2010 Annual Report on Form 10-K (File No. 1-6523) filed on February 25, 2011
Exhibit 4(a)	Supplemental Agreement to the Amended and Restated Agency Agreement dated as of May 17, 2012 among registrant, Bank of America, N.A. (operating through its London branch), as Principal Agent, and Merrill Lynch International Bank Limited, as Registrar and Transfer Agent (1)
Exhibit 11	Earnings Per Share Computation – included in <i>Note 13 – Earnings Per Common Share</i> to the Consolidated Financial Statements (1)
Exhibit 12	Ratio of Earnings to Fixed Charges (1) Ratio of Earnings to Fixed Charges and Preferred Dividends (1)
Exhibit 31(a)	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (1)
Exhibit 31(b)	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (1)
Exhibit 32(a)	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (1)
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Exhibit 101.INS	XBRL Instance Document (1)
Exhibit 101.SCH	XBRL Taxonomy Extension Schema Document(1)
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document (1)
Exhibit 101.LAB	XBRL Taxonomy Extension Label Linkbase Document (1)
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document (1)
Exhibit 101.DEF  (1) Included herewith	XBRL Taxonomy Extension Definitions Linkbase Document (1)

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Bank of America Corporation** Registrant

Date: August 2, 2012 /s/ Neil A. Cotty

Neil A. Cotty Chief Accounting Officer

# Bank of America Corporation Form 10-Q Index to Exhibits

<u>Exhibit</u>	<u>Description</u>		
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Exhibit 101.DEF  (1) Included herewith	XBRL Taxonomy Extension Definitions Linkbase Document(1)		

## SUPPLEMENTAL AGREEMENT TO THE AMENDED AND RESTATED AGENCY AGREEMENT

relating to

# BANK OF AMERICA CORPORATION

U.S. \$65,000,000,000 Euro Medium-Term Note Program

among

BANK OF AMERICA CORPORATION as Issuer

and

BANK OF AMERICA, N.A. as Principal Agent

and

MERRILL LYNCH INTERNATIONAL BANK LIMITED as Transfer Agent and Registrar

**DATED AS OF MAY 17, 2012** 

MORRISON | FOERSTER

CityPoint, One Ropemaker Street | London EC2Y 9AW Tel: +44 20 7920 4000 | Fax: +44 20 7496 8500

# **CONTENTS**

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THIS SUPPLEMENTAL AGREEMENT TO THE AMENDED AND RESTATED AGENCY AGREEMENT dated as of May 17, 2012 (the "Agreement") among:

- (i) Bank of America Corporation, a Delaware corporation (the "Issuer");
- (ii) Bank of America, N.A. (operating through its London Branch) (the "**Principal Agent**"); and
- (iii) Merrill Lynch International Bank Limited (the "**Transfer Agent**" and the "**Registrar**", together with the Principal Agent, the "**Agents**", and each of them individually, an "**Agent**").

WHEREAS, the Issuer and the Agents originally entered into an Amended and Restated Agency Agreement dated July 22, 2010, as amended and supplemented by the Supplemental Agreement to the Amended and Restated Agency Agreement dated July 22, 2011 (the "First Supplemental Agreement") and the Supplemental Agreement to the Amended and Restated Agency Agreement dated March 15, 2012 (the "Second Supplemental Agreement") (as so amended and supplemented, the "Original Agreement"), in connection with the issuance and offering of the Notes;

WHEREAS, the Issuer and the Agents wish to amend the Original Agreement in accordance with the terms of this Agreement, with respect to the Notes to be issued by the Issuer on and after the date hereof; and

WHEREAS, any Notes issued on or after July 22, 2010 and prior to the date hereof, will continue to be governed by the terms of the Original Agreement as in effect at the time of such issuance.

NOW, THEREFORE, it is agreed as follows:

1. Definitions and Interpretation

Terms and expressions defined or specifically interpreted in the Original Agreement and not otherwise defined or specifically interpreted in this Agreement shall have the same meanings or interpretations in this Agreement, except where the context requires otherwise.

2. Amendment of the Original Agreement

The Original Agreement shall be amended as follows:

- (a) in Clause 18 (*Copies of Documents Available for Inspection*), after the reference to "the Annual Report on Form 10-K of the Issuer for the year ended December 31, 2010" shall be inserted, ", the Annual Report on Form 10-K of the Issuer for the year ended December 31, 2011";
- (b) Clause 12(5) of the Original Agreement shall be deleted in its entirety and replaced with the following Clause 12(5):

"Each Paying Agent, with respect to Bearer Notes, and each Transfer Agent, with respect to Registered Notes, will keep a stock of Put Notices for Bearer Definitive Notes or Registered Definitive Notes in the form set out in Schedule 10 hereto, and will make such notices available on demand to Noteholders of such Notes for which the Terms and Conditions provide for redemption at the option of Noteholders. Each Paying Agent, with respect to Bearer Notes, or Transfer Agent, with respect to Registered Notes, shall promptly transfer a copy of any valid Put Notice that it receives to the Issuer and the Principal Agent.

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In relation to the exercise of a Noteholder option to redeem Registered Notes represented by a Registered Global Note, on the due date for redemption of such Notes, the Transfer Agent which has received the notice of exercise of such option shall promptly notify the Principal Agent and the Issuer, and the Principal Agent will make payment of the applicable redemption amount due thereon, together with any interest and any other amounts due on such date, in accordance with the Terms and Conditions and shall pay such amounts in accordance with Condition 6, and if applicable, the directions of the entity holding the Registered Global Note.

Upon receipt of any Bearer Definitive Note or Registered Definitive Certificate deposited in relation to the exercise of a Noteholder option to redeem in accordance with the Terms and Conditions, the Paying Agent, with respect to Bearer Notes, or Transfer Agent, with respect to Registered Notes, with which such Bearer Note or Registered Certificate is deposited, shall hold such Bearer Note (together with any Coupons, if any, relating to it and deposited with it) or Registered Certificate on behalf of the depositing Noteholder (but shall not, save as provided below, release it) until the due date for redemption of the relevant Note consequent upon the exercise of such option, when, subject as provided below and in Clause 9(12) above, it shall present such Bearer Note (and any such Coupons, if any) or Registered Certificate to itself (or, in the case of a Registered Certificate, the Principal Agent) and the Issuer for payment of the applicable redemption amount due thereon, together with any interest and any other amounts due on such date, in accordance with the Terms and Conditions and it (or, in the case of a Registered Certificate, the Principal Agent) shall pay all amounts due to the Noteholder in accordance with Condition 6, and if applicable, the directions of such Noteholder contained in the Put Notice. If, prior to such due date for its redemption, such Note becomes immediately due and payable or if upon due presentation payment of such redemption monies is improperly withheld or refused, the applicable Paying Agent or Transfer Agent shall post such Bearer Note (together with any such Coupons, if any) or such Registered Certificate by uninsured post to, and at the risk of, the relevant Noteholder unless the Noteholder has otherwise requested and paid the costs of such insurance to the relevant Paying Agent or Transfer Agent at the time of depositing the Bearer Notes or Registered Certificates at such address outside the United States and its possessions as may have been given by the Noteholder in the Put Notice or, in the case of Registered Notes where no address has been given, to the address appearing in the Register.

Upon receipt of any Bearer Global Note deposited by the common depositary or common safekeeper (as applicable) in the exercise of a Noteholder option to redeem in accordance with the Terms and Conditions, the Paying Agent with which such Bearer Global Note is deposited shall hold such Bearer Global Note on behalf of the common depositary or common safekeeper (as applicable) (but shall not, save as provided below, release it) until the due date for redemption of the Notes of each relevant Noteholder consequent upon the exercise of such option, when, subject as provided below and in Clause 9(12) above, it shall present such Bearer Global Note to itself and the Issuer for payment of the amount due thereon together with any interest and any other amounts due on such date in accordance with the Terms and Conditions and shall pay such amounts in accordance with Condition 6, and if applicable, the directions of the common depositary or common safekeeper (as applicable). Such Bearer Global Note shall then be returned to the common depositary or common safekeeper (as applicable). If, prior to such due date for its redemption, such Note becomes immediately due and payable or if upon due presentation payment of such redemption monies is improperly withheld or refused, the applicable Paying Agent shall deliver such Bearer Global Note to the common depositary or common safekeeper (as applicable).

In the event of exercise of any other option, each Paying Agent, with respect to Bearer Notes, or Transfer Agent and Principal Agent, with respect to Registered Notes, shall take steps required of it in the Terms and Conditions and, in the case of Registered Notes, Clause 17. At the end of each period for the exercise of any option to redeem, each Paying Agent and each Transfer Agent shall promptly notify the Principal Agent of

the principal amount of the Notes in respect of which such option has been exercised with it, together with, in the case of Notes in definitive form, their serial numbers (or those of the Registered Certificates representing them), and the Principal Agent shall promptly notify such details to the Issuer.":

- (c) the Terms and Conditions of the Notes as set out in Exhibit 1 to this Agreement shall replace the Terms and Conditions of the Notes as set out in Schedule 6-1 to the Original Agreement;
- (d) the Product Annexes as set out in Exhibit 2 to this Agreement shall replace the Product Annexes as set out in Schedule 6-2 to the Original Agreement; and
- (e) the Form of Put Notice as set out in Exhibit 3 to this Agreement shall replace the Form of Put Notice as set out in Schedule 10 of the Original Agreement.

All other provisions in the Original Agreement shall remain in full force and effect.

For the avoidance of doubt, the Original Agreement shall continue in full force and effect for the existing Notes issued on or after March 15, 2012 but prior to the date of this Agreement and this Agreement shall not affect such Notes. Any Notes issued on or after the date of this Agreement shall be issued pursuant to the Original Agreement as supplemented by this Agreement.

3. Governing Law and Jurisdiction

This Agreement shall be governed by and construed in accordance with the laws of the State of New York without regard to principles of conflicts of laws.

The Issuer and the Agents each hereby irrevocably submit to the non-exclusive jurisdiction of any United States federal court sitting in the Borough of Manhattan, New York City, solely for the purpose of any legal action or proceeding brought to enforce its obligations hereunder. As long as any Note or Coupon remains outstanding, the Issuer and the Registrar shall have either an authorized agent or maintain an office in New York City upon whom process may be served in any such legal action or proceeding. Service of process upon the Issuer or the Registrar at its office or upon its agent with written notice of such service mailed or delivered to the Issuer or the Registrar, respectively, shall to the fullest extent permitted by applicable law be deemed in every respect effective service of process upon the Issuer or the Registrar, respectively in any such legal action or proceeding. Each of the Issuer and the Registrar hereby continues the appointment of CT Corporation System, presently situated at 111 Eighth Avenue, 13 the Floor, New York, New York 10011, U.S.A., as its agent for such purposes and covenants and agrees that service of process in any legal action or proceeding may be made upon it at its office, or upon its agent if any such agent is appointed, in New York City.

#### 4. Counterparts

This Agreement may be executed in any number of counterparts, each of which shall be deemed an original. Any party may enter into this Agreement by signing any such counterpart.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed in their respective corporate names by their respective officers thereunto duly authorized as of the date and year first above written.

### BANK OF AMERICA CORPORATION

as Issuer

By:/s/ ANGELA C. JONES Name: Angela C. Jones Title: Senior Vice President

BANK OF AMERICA, N.A.

as Principal Agent

By:/s/ D. WYREBKIEWICZ Name: D. Wyrebkiewicz Title: Authorised Signatory

By: /s/ MICHAEL LEONG Name: Michael Leong Title: Authorised Signatory

#### MERRILL LYNCH INTERNATIONAL BANK LIMITED

as Transfer Agent and Registrar

By:/s/ SHEILA MCGOWAN Name: Sheila McGowan Title: Authorised Signatory

By: /s/ DAVID MOONEY Name: David Mooney

Title: Officer

#### **EXHIBIT 1**

### TERMS AND CONDITIONS OF THE NOTES

The following are the Terms and Conditions of the Notes which will include the additional terms and conditions contained in Annex 1 in the case of Index Linked Notes (the "Index Linked Conditions"), the additional terms and conditions contained in Annex 2 in the case of Share Linked Notes (the "Share Linked Conditions"), the additional terms and conditions contained in Annex 3 in the case of GDR/ADR Linked Notes (the "GDR/ADR Linked Conditions"), the additional terms and conditions contained in Annex 4 in the case of FX Linked Notes (the "FX Linked Conditions"), the additional terms and conditions contained in Annex 5 in the case of Commodity Linked Notes (the "Commodity") Linked Conditions"), the additional terms and conditions contained in Annex 6 in the case of Fund Linked Notes (the "Fund Linked Conditions"), the additional terms and conditions contained in Annex 7 in the case of Inflation Linked Notes (the "Inflation Linked Conditions"), and the additional terms and conditions contained in Annex 8 in the case of Physical Delivery Notes (the "Physical Delivery Conditions") or any other Annex (each, an "Annex", and together the "Annexes") which may be added from time to time in the case of any Notes linked to any other Underlying Asset(s) (the Terms and Conditions of the Notes as supplemented or amended by the Index Linked Conditions, Share Linked Conditions, GDR/ADR Linked Conditions, FX Linked Conditions, Commodity Linked Conditions, Fund Linked Conditions, Inflation Linked Conditions, and/or Physical Delivery Conditions are together referred to as the "Terms and Conditions" or the "Conditions" and each, a "Condition"). The Terms and Conditions are incorporated by reference into each Global Note (as defined below) and will be attached to or endorsed upon each Definitive Note (as defined below), if any are issued. The applicable Final Terms in relation to any Tranche of Notes (as defined below) may specify other terms and conditions, which shall to the extent so specified or to the extent inconsistent with the following Terms and Conditions, replace or modify the following Terms and Conditions for the purpose of such Tranche of Notes. The applicable Final Terms will be endorsed on, incorporated by reference into, or attached to, each Global Note and Definitive Note. Reference should be made to "Form of the Notes" above for a description of the content of Final Terms, which includes the definition of certain terms used in the following Terms and Conditions. The applicable Final Terms in relation to any Tranche of Notes contains additional terms and conditions which will complete the Notes and is deemed to be incorporated by reference into such Notes.

This Note is one of a series of Notes issued by Bank of America Corporation (the "Issuer"), pursuant to the Amended and Restated Agency Agreement dated as of July 22, 2010, as amended, restated and/or supplemented from time to time (the "Agency Agreement"), by and among the Issuer, Bank of America, N.A. (operating through its London Branch), as principal agent (the "Principal Agent") and Merrill Lynch International Bank Limited as registrar (the "Registrar") and transfer agent (the "Transfer Agent"), which terms shall include any successor agents. Any other paying agents named pursuant to the Agency Agreement shall be referred to herein, together with the Principal Agent, as the "Paying Agents" (which term shall include any additional or successor paying agents) and any other transfer agents named pursuant to the Agency Agreement shall be referred to herein, together with the Transfer Agent, as the "Transfer Agents" (which term shall include any additional or successor transfer agents). References herein to the "Notes" shall be references to Notes of this Series (as defined below) and shall mean (1) in relation to any Notes represented by a Bearer Global Note or a Registered Global Certificate, units of the lowest denomination of such Notes (the "Specified Denomination") payable in one or more currencies (each, a "Specified Currency"), (2) Definitive Notes, if any, issued in exchange for a Global Note, and (3) any Global Note. The Notes, the Receipts (as defined below), and the Coupons (as defined below) have the benefit of the Agency Agreement. Each Note will be the obligation of the Issuer only and will not be an obligation of, or guaranteed by, any subsidiaries or affiliates of the Issuer.

Unless otherwise agreed by the Issuer and the relevant dealers (each, a "Dealer" and together, the "Dealers"), and specified in the applicable Final Terms, each tranche of Notes ("Tranche of Notes") in bearer form will initially be represented by a temporary global note in bearer form (each, a "Bearer Temporary Global Note") exchangeable as provided in such Note and the Agency Agreement for beneficial interests in a permanent global note in bearer form (each, a "Bearer Permanent Global Note") without interest coupons, substantially in the forms of Schedule 1 and Schedule 2 to the Agency Agreement, respectively. The Bearer Temporary Global Note and the Bearer Permanent Global Note are together referred to as the "Bearer Global Notes" and each, a "Bearer Global Note".

Unless otherwise agreed by the Issuer and the relevant Dealers, and specified in the applicable Final Terms, each Tranche of Notes in registered form will initially be represented by a registered certificate in global form (a "Registered Global Certificate") or by a registered certificate in definitive form (a "Registered Definitive Certificate") substantially in the forms of Schedule 4 and Schedule 5 to the Agency Agreement, respectively, one Registered Certificate being issued in respect of each Noteholder's entire holding of Registered Notes of one Series (as defined herein). Each Note represented by a Registered Global Certificate is referred to as a "Registered Global Note" and each Note represented by a Registered Definitive Certificate is referred to as a "Registered Definitive Note". Bearer Global Notes and Registered Global Notes are together referred to as the "Global Notes" and each, a "Global Note". Registered Global Certificates and Registered Definitive Notes are together referred to as the "Definitive Notes" and each, a "Definitive Note". Registered Certificates and Registered Certificates are together referred to as the "Registered Certificates" and each, a "Registered Certificate".

Interests in a Bearer Permanent Global Note may be exchanged, free of charge to Noteholders, for definitive notes in bearer form ("Bearer Definitive Notes") in the Specified Denominations indicated in the applicable Final Terms with interest coupons attached (the "Coupons") substantially in the form of Schedule 3 to the Agency Agreement, and, if indicated in the applicable Final Terms, talons for further Coupons ("Talons") attached substantially in the form of Schedule 3 to the Agency Agreement on issue only as described below. Any reference herein to Coupons or coupons, unless the context otherwise requires, shall be deemed to include a reference to Talons or talons. Bearer Definitive Notes repayable in installments have receipts ("Receipts") for the payment of the installments of principal (other than the final installment) attached on issue. Any reference herein to "Noteholders" shall mean the holders of the Notes, and, in relation to any Notes represented by a Global Note, shall be construed as provided below. Any reference herein to "Receiptholders" shall mean the holders of the Receipts and any reference herein to "Couponholders" shall mean the holders of the Coupons, and, unless the context otherwise requires, shall include the holders of the Talons.

Except as otherwise provided in the applicable Final Terms, interests in a Bearer Temporary Global Note or a Bearer Permanent Global Note will be exchangeable as provided in such Note and the Agency Agreement for Bearer Definitive Notes (1) as to Bearer Permanent Global Notes, on not less than 60 calendar days' written notice from Euroclear Bank S.A./N.V. ("Euroclear") and/or Clearstream Banking, société anonyme ("Clearstream, Luxembourg") or any other clearing system located outside the United States and its possessions, specified by the Issuer and the Dealers (each, an "Alternative Clearing System" and each of Euroclear, Clearstream, Luxembourg and any Alternative Clearing System being a "Relevant Clearing System") (acting on the instructions of any holder of an interest in the Bearer Permanent Global Note), (2) if an Event of Default (as defined herein) occurs and is continuing, (3) if the Issuer is notified that a Relevant Clearing System has been closed for business for a continuous period of 14 calendar days (other than by reason of holiday, statutory, or otherwise) after the original issuance of the Notes or has announced an intention permanently to cease business or has in fact done so and no Alternative Clearing System approved by the Noteholders is available, or (4) if the Issuer, after notice to

the Principal Agent, determines to issue the Bearer Notes in definitive form. Any exchange of all or a part of an interest in a Bearer Temporary Global Note or a Bearer Permanent Global Note for Bearer Definitive Notes shall be made only outside the United States and its possessions. Except as otherwise provided in the applicable Final Terms, interests in a Registered Global Note will be exchangeable for Registered Definitive Notes (1) if an Event of Default (as defined herein) occurs and is continuing, (2) if the Issuer is notified that a Relevant Clearing System has been closed for business for a continuous period of 14 calendar days (other than by reason of holiday, statutory, or otherwise) after the original issuance of the Notes or has announced an intention permanently to cease business or has in fact done so and no Alternative Clearing System approved by the Noteholders is available, or (3) if the Issuer, after notice to the Principal Agent, determines to issue the Registered Notes in definitive form. Each such exchange shall occur in whole, but not in part, for Bearer Definitive Notes or Registered Definitive Notes, as applicable, in the applicable Specified Denomination, representing the full principal amount of the applicable Global Note.

The Final Terms for the Notes are attached hereto or endorsed hereon and supplement these Terms and Conditions and may specify other terms and conditions which, to the extent so specified or to the extent inconsistent with these Terms and Conditions, shall replace or modify these Terms and Conditions for purposes of the Notes. References herein to the "applicable Final Terms" are to the relevant Final Terms attached hereto or endorsed hereon.

As used herein, "Series" means a Tranche of Notes, together with any further Tranche or Tranches of Notes, which are (1) expressly to be consolidated and form a single series and (2) identical in all respects (including as to listing) except for the date on which such Notes will be issued (the "Issue Date"), for interest-bearing Notes, the date from which such Notes bear interest (the "Interest Commencement Date"), which will be the Issue Date unless otherwise specified in the applicable Final Terms, and the price (expressed as a percentage of the principal amount of the Notes) at which such Notes will be issued (the "Issue Price"). The expressions "Notes of the relevant Series" and "holders of Notes of the relevant Series" and related expressions shall be construed accordingly. As used herein, "Tranche" means Notes (whether in bearer global form, registered global form, bearer definitive form, or registered definitive form) which are identical in all respects (including as to listing).

Copies of the Amended and Restated Program Agreement, dated as of July 25, 2008 among the Issuer and the Dealers named or to be appointed thereunder (as amended, restated and/or supplemented from time to time, the "**Program Agreement**"), and the Final Terms applicable to the Notes are available for inspection without charge at, and copies may be obtained from, the specified offices of each of the Principal Agent and each Paying Agent, the Registrar and each Transfer Agent, except that the applicable Final Terms relating to an unlisted Note only will be available for inspection by a Noteholder upon proof satisfactory to the relevant Paying Agent as to ownership of the Note. The Noteholders, the Receiptholders, and the Couponholders are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Agency Agreement and the applicable Final Terms, which are binding on them.

The applicable Final Terms will specify whether settlement shall be by way of cash payment ("Cash Settlement") or by physical delivery ("Physical Settlement"). Notes to which Cash Settlement applies are "Cash Settled Notes" and Notes to which Physical Settlement applies are "Physical Delivery Notes". Any reference in these Conditions to Physical Delivery Notes shall mean Notes in respect of which a number of underlying shares, bonds, securities, commodities, depository receipts, or such other assets as may be specified in the applicable Final Terms (the "Relevant Asset(s)") plus or minus any amount due to or from the Noteholder in respect of each Note (the "Entitlement") is deliverable and/or payable by reference to one or more Relevant Assets as the Issuer and the relevant Dealer(s) may agree and as set out in the applicable Final Terms. In respect of Physical Delivery Notes, the Issuer will enter into one or more

delivery agency agreements (each, a "Delivery Agency Agreement") with one or more delivery agents (each, a "Delivery Agent"). The calculation agent in respect of the Notes (the "Calculation Agent") and the Delivery Agent in respect of the Notes (if applicable) will be specified in the applicable Final Terms.

If Averaging is specified as applicable in the applicable Final Terms, the applicable Final Terms will state the relevant Averaging Dates and, if an Averaging Date is a Disrupted Day, whether Omission, Postponement, or Modified Postponement (each as defined in the relevant Annex) applies.

References in these Conditions, unless the context otherwise requires, to Cash Settled Notes shall be deemed to include references to Physical Delivery Notes which include the Issuer's option (as set out in the applicable Final Terms) to elect cash settlement upon redemption of such Notes pursuant to Physical Delivery Condition 4 and where settlement upon redemption is to be by way of cash payment. References in these Conditions, unless the context otherwise requires, to Physical Delivery Notes shall be deemed to include references to Cash Settled Notes which include the Issuer's option (as set out in the applicable Final Terms) to elect physical delivery of the Entitlement in settlement upon redemption of such Notes pursuant to Physical Delivery Condition 4 and where settlement upon redemption is to be by way of physical delivery.

Words and expressions defined in the Agency Agreement or used in the applicable Final Terms shall have the same meanings where used in these Terms and Conditions unless the context otherwise requires or unless otherwise stated.

## 1. Form, Denomination, and Title

The Notes are issued in bearer form ("**Bearer Notes**") or in registered form ("**Registered Notes**"), in each case as set forth in the applicable Final Terms. Bearer Definitive Notes and Registered Definitive Notes, if any, are serially numbered, in the Specified Currency and the Specified Denominations as indicated in the applicable Final Terms.

This Note may be a Note bearing interest on a fixed-rate basis (a "Fixed-Rate Note"), a Note bearing interest on a floating-rate basis (a "Floating-Rate Note"), a Note issued on a non-interest-bearing basis and offered and sold at a discount (other than a de minimis discount) to its principal amount or at par and to which the Zero Coupon Note provisions are expressed to be applicable (a "Zero Coupon Note"), a Note issued on the basis of interest linked to an underlying reference asset or a basket of assets (each, an "Underlying Asset") such as an index or a basket of indices (an "Index Linked Interest Note"), a share or a basket of shares (a "Share Linked Interest Note"), a consumer price index or a basket of consumer price indices (an "Inflation Linked Interest Note"), a commodity or a basket of commodities (a "Commodity Linked Interest Note"), the rate or rates of exchange of a single currency or a basket of currencies (an "FX Linked Interest Note"), a single fund or a basket of funds (a "Fund Linked Interest Note"), a single GDR or ADR or a basket of GDRs and/or ADRs (a "GDR/ADR Linked Interest Note"), one or more other Underlying Asset(s) (an "other Underlying Asset(s) Interest Note"), a Note upon which payment of principal or interest may be in more than one currency (a "Dual Currency Note"), or a combination of any of the foregoing (a "Hybrid Interest Note"), depending upon the Interest Basis specified in the applicable Final Terms. It also may be a Note issued on a partly paid basis (a "Partly Paid Note"), a Note upon which payments are based on an amortization table (the "Amortization Table") (an "Amortizing Note"), a Note which is redeemable in installments (an "Installment Note"), or a Note upon which payment of principal or any other amounts payable (other than interest) is determined by reference, either directly or indirectly, to the price or performance of one index or a basket of indices (an "Index Linked Redemption Note", together with Index Linked Interest Notes, "Index Linked Notes"), a share or a basket of shares (a "Share Linked Redemption Note", together with Share Linked Interest Notes,

"Share Linked Notes"), a consumer price index or a basket of consumer price indices (an "Inflation Linked Redemption Note", together with Inflation Linked Interest Notes, "Inflation Linked Notes"), a commodity or a basket of commodities (a "Commodity Linked Redemption Note", together with Commodity Linked Interest Notes, "Commodity Linked Notes"), the rate or rates of exchange of a single currency or a basket of currencies (an "FX Linked Redemption Note", together with FX Linked Interest Notes, "FX Linked Notes"), a single fund or a basket of funds (a "Fund Linked Redemption Note", together with Fund Linked Interest Notes, "Fund Linked Notes"), a single GDR or ADR or a basket of GDRs and/or ADRs (a "GDR/ADR Linked Redemption Note", together with GDR/ADR Linked Interest Notes, "GDR/ADR Linked Notes"), or to such other Underlying Asset(s) (an "other Underlying Asset(s) Redemption Note", together with other Underlying Asset(s) Interest Notes, "Notes Linked to other Underlying Asset(s)") or to a combination of any of the foregoing (a "Hybrid Redemption Note", together with Hybrid Interest Notes, "Hybrid Notes"), depending upon the Redemption/Payment Basis as specified in the applicable Final Terms. In respect of Index Linked Notes, these Terms and Conditions and the Index Linked Conditions as specified in the applicable Final Terms will be applicable. In respect of Share Linked Notes, these Terms and Conditions and the Share Linked Conditions as specified in the applicable Final Terms will be applicable. In respect of Inflation Linked Notes, these Terms and Conditions and the Inflation Linked Conditions as specified in the applicable Final Terms will be applicable. In respect of Commodity Linked Notes, these Terms and Conditions and the Commodity Linked Conditions as specified in the applicable Final Terms will be applicable. In respect of FX Linked Notes, these Terms and Conditions and the FX Linked Conditions as specified in the applicable Final Terms will be applicable. In respect of Fund Linked Notes, these Terms and Conditions and the Fund Linked Conditions as specified in the applicable Final Terms will be applicable. In respect of GDR/ADR Linked Notes, these Terms and Conditions and the GDR/ADR Linked Conditions as specified in the applicable Final Terms will be applicable.

With respect to credit-linked Indexed Notes, unless otherwise specified in the applicable Final Terms, the definitions and provisions in the 2003 ISDA Credit Derivatives Definitions, as published by the International Swaps and Derivatives Association, Inc. ("ISDA"), and as amended, updated, or replaced as at the Issue Date of the first Tranche of the Notes of the relevant Series, are incorporated into these Terms and Conditions. A "Credit-linked Indexed Note" is a Note for which principal, premium, if any, interest, or any other amounts payable may be based on the change in value of one or more debt obligations, a spread on indices of similar debt obligations, a swap or embedded swap with payments on one side mirroring a basket of debt obligations, or any other similar reference asset or basket of debt obligations, if one or more of certain events relating to the creditworthiness of the issuer or issuers (which do not include the Issuer) of such debt obligations occurs before the scheduled Maturity Date.

This Note is either a Senior Note (as defined herein) or a Subordinated Note (as defined herein), as specified in the applicable Final Terms.

Bearer Definitive Notes are serially numbered and may be issued with Coupons (and, where appropriate, Talons) attached, save in the case of Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Couponholders in these Conditions are not applicable. Installment Notes in bearer form are issued with one or more Receipts attached.

Subject as set forth below, title to the Bearer Notes, Receipts, and Coupons will pass by delivery. Title to the Registered Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the "Register"). The Issuer and any Paying Agent may (except as otherwise required by law) deem and treat the bearer of any Bearer Note, Receipt, or Coupon as the absolute owner thereof (whether or not overdue and notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any Bearer Global Note, without prejudice to the provisions set out in the next paragraph.

So long as any of the Notes are represented by a Bearer Global Note or a Registered Global Certificate held on behalf of the Relevant Clearing System, each person who is shown in the records of the Relevant Clearing System as the holder of a particular nominal amount of such Notes (any certificate or other document issued by the Relevant Clearing System as to the nominal amount of Notes standing on the account of any person shall be conclusive and binding for all purposes, except in the case of manifest error) shall be treated by the Issuer, the Principal Agent, the Registrar, the Transfer Agent, and any other Paying Agent as the holder of such nominal amount of such Notes for all purposes, except with respect to the payment of principal, premium, if any, interest, or any other amounts payable on, or deliveries in respect of, the Notes, the bearer of the relevant Bearer Global Note or, in the case of a Registered Global Note, the person or persons for the time being shown in the Register as at the Record Date maintained by the Registrar as the Noteholder or Noteholders, shall be treated by the Issuer, the Principal Agent, and any Paying Agent as the holder of such Notes in accordance with and subject to the terms of the relevant Global Note (and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly). Interests in Notes which are represented by a Bearer Global Note or a Registered Global Certificate will be transferable only in accordance with the rules and procedures for the time being of the Relevant Clearing System.

The Issuer will issue Notes in the Specified Denomination(s) set forth in the applicable Final Terms. However, the minimum denomination permitted for each Note will be such denomination as may be allowed or required by the relevant central bank (or equivalent body) or any laws or regulations applicable to the Specified Currency.

Unless permitted by then current laws and regulations, any Notes (including Notes denominated in Sterling) for which the proceeds are to be accepted by the Issuer in the United Kingdom and which have a maturity of less than one year from their date of issue shall (a) be issued to a limited class of professional investors, (b) have a redemption value of not less than £100,000 (or an amount of equivalent value denominated wholly or partly in a currency other than Sterling), and (c) provide that no part of any such Notes may be transferred unless the redemption value of that part is not less than £100,000 (or an equivalent amount in other currencies).

### 2. Exchange and Transfers of Notes

### (a) Exchange of

Notes

Registered Notes may not be exchanged for Bearer Notes, and Bearer Notes may not be exchanged for Registered Notes. Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination.

In the case of an exchange of a Registered Global Certificate for one or more Registered Definitive Certificates, the Registrar will reflect any such exchange on the Register and one or more new Registered Definitive Certificates will be issued to the designated transferee or transferees.

#### (b) Transfer of Registered Notes

Registered Notes may be transferred upon the surrender (at the specified office of the Registrar or the Transfer Agent) of the Registered Certificate representing such Registered Notes to be transferred together with the form of transfer endorsed on such Registered Certificate duly completed and executed by the person shown as the registered holder on the Register, or its attorney duly authorized in writing, and such other evidence as the Registrar or the Transfer Agent may reasonably require. The Registrar will reflect any such transfer on the Register in respect of the holding being transferred. In the case of the transfer of all of a holding of Registered Notes represented by one Registered Certificate, the Registrar will cancel the Registered Certificate surrendered by the transferor, and one new Registered Certificate will be issued to the designated transferee (following the transferee's surrender of any existing Registered Certificate in respect of Notes of that Series). In the case of a transfer of part only of a holding of Registered Notes represented by one Registered Definitive Certificate, a new Registered Definitive Certificate will be issued to the designated transferee (following the transferee's surrender of any existing Registered Certificate in respect of Notes of that Series) and a further new Registered Definitive Certificate in respect of the balance of the holding not transferred shall be issued to the transferor. No beneficial owner of an interest in a Registered Global Note will be able to transfer such interest, except in accordance with the applicable procedures of the Relevant Clearing System.

### (c) Exercise of Options or Partial Redemption in Respect of Registered Notes

In the case of an exercise of the Issuer's or a Noteholder's option in respect of, or a partial redemption of, a holding of Registered Notes represented by Registered Global Certificate, the Registrar shall make such entries in the Register to reflect the exercise of such option or in respect of the balance of the holding not redeemed.

In the case of an exercise of the Issuer's or a Noteholder's option in respect of, or a partial redemption of, a holding of Registered Notes represented by a single Registered Definitive Certificate, a new Registered Definitive Certificate shall be issued to the Noteholder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. In the case of a partial exercise of an option resulting in Registered Notes of the same holding having different terms, separate Registered Definitive Certificates shall be issued in respect of those Notes of that holding that have the same terms. New Registered Definitive Certificates shall only be issued against surrender of the existing certificates to the Registered Notes, a new Registered Definitive Certificate representing the enlarged holding shall only be issued against surrender of the Registered Definitive Certificate representing the existing holding.

#### (d) Delivery of New Certificates

Each Registered Certificate to be issued pursuant to Condition 2(b) or (c) shall be available for delivery within three business days after receipt of the request for exchange, form of transfer or Put Notice (as defined herein) or surrender of the Registered Certificate for exchange, as applicable. Delivery of the new Registered Certificate shall be made at the specified office of the Transfer Agent or of the Registrar (as the case may be) to whom delivery or surrender of such request for exchange, form of transfer, Put Notice or Registered Certificate shall have been made or, at the option of the Noteholder making such delivery or surrender as aforesaid and as specified in the relevant request for exchange, form of transfer, Put Notice or otherwise in writing, be mailed by uninsured mail at the risk of the Noteholder entitled to the new Registered Certificate to such address as may be so specified, unless such Noteholder requests otherwise and pays in advance to the Transfer Agent or Registrar the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(d), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the location of the specified office of the Registrar or the relevant Transfer Agent (as the case may be).

## (e) Exchange or Transfer Free of Charge

Exchange and transfer of Registered Notes on registration, transfer, partial redemption, or exercise of an option shall be effected without charge by or on behalf of the Issuer, the Registrar, or the Transfer Agent, but upon payment by the Noteholder of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity as the Registrar or the Transfer Agent may require).

### (f) Closed Periods

No Noteholder may require the transfer of a Registered Note to be registered (i) during the period commencing on the Record Date and ending on the due date for redemption of, or payment of any installment amount, or amount of interest, in respect of, that Note, (ii) during the period commencing on the Record Date and ending on the date on which Notes may be called for redemption by the Issuer at its option pursuant to Condition 6(d), (iii) after any such Note has been called for redemption, (iv) during the period commencing on the Record Date and ending on the date fixed for any meeting of Noteholders, or any adjourned meeting of Noteholders, or (v) during the period of seven calendar days ending on (and including) any Record Date.

"Record Date" means (i) in respect of any Registered Notes represented by Registered Definitive Certificates, the close of business (London time) on the 15th calendar day and (ii) in respect of any Registered Notes represented by a Registered Global Certificate, the close of business on the Relevant Clearing System Business Day, in each case, prior to the applicable due date for redemption of a Registered Note, or the payment of any installment amount or amount of interest in respect of a Registered Note, or the date fixed for any meeting, or adjourned meeting, of holders of Registered Notes, where "Relevant Clearing System Business Day" means a day on which the Relevant Clearing System is open for business.

## 3. Status of the Senior Notes and the Subordinated Notes

The Notes may be issued in one or more Series as unsecured debt securities, which may be either senior notes ("Senior Notes") or subordinated notes ("Subordinated Notes"). The Notes are not deposits and are not insured by the U.S. Federal Deposit Insurance Corporation (the "FDIC").

Under the Program, there is no limitation on the Issuer's ability to issue additional Senior Indebtedness (as defined below) or Subordinated Notes.

#### (a) Status of Senior Notes

The Senior Notes will be unsecured and unsubordinated obligations of the Issuer and will rank equally with all other unsubordinated and unsecured indebtedness of the Issuer. The Subordinated Notes are unsecured and subordinate and subject in right of payment to the prior payment in full of all Senior Indebtedness of the Issuer.

"Senior Indebtedness" is defined as any indebtedness for money borrowed (including all indebtedness of the Issuer for borrowed and purchased money of the Issuer, all obligations arising from off-balance sheet guarantees by the Issuer and direct credit substitutes and obligations of the Issuer associated with derivative products such as interest and foreign exchange rate contracts and commodity contracts) that is outstanding on the date of execution of the Agency Agreement, or is thereafter created, incurred, or assumed, for which the Issuer is at the time of determination responsible or liable as obligor, guarantor, or otherwise for payment, and all deferrals, renewals, extensions, and refundings of any such indebtedness or obligations, other than the Subordinated Notes or any other indebtedness as to which the instrument creating or evidencing the same or pursuant to which the same is outstanding, provides that such indebtedness is subordinate in right of payment to any other indebtedness of the Issuer.

# (b) Status of Subordinated Notes

The indebtedness evidenced by the Subordinated Notes and any Coupons and Receipts appertaining thereto, subject to the extent set forth herein, shall be subordinated in right of payment to the prior payment in full of all the Issuer's Senior Indebtedness. Senior Indebtedness shall continue to be Senior Indebtedness and shall be entitled to the benefits of such subordination irrespective of any amendment, modification, or waiver of any term of the Senior Indebtedness. There is no right of acceleration in the case of a default in the payment of interest on the Subordinated Notes or in the performance of any other obligation of the Issuer under the Subordinated Notes.

The Issuer shall not make any payment on account of principal of, premium, if any, interest, or any other amounts payable on, or deliveries in respect of, its Subordinated Notes or purchase any of its Subordinated Notes, either directly or indirectly, if (i) any default or Event of Default with respect to any of its Senior Indebtedness shall have occurred and be continuing and (ii) it shall have received written notice thereof from the holders of at least 10.00 per cent. in principal amount of any kind or category of any of its Senior Indebtedness (or the representative or representatives of such holders).

Until all of the Issuer's Senior Indebtedness is paid in full, the holders of the Subordinated Notes will be subrogated (equally and ratably with the holders of all of the Issuer's indebtedness which, by its express terms, ranks equally with its Subordinated Notes, and is entitled to like rights of subrogation) to the rights of the holders of the Issuer's Senior Indebtedness to receive payments or distributions of its assets

If the Issuer repays any of its Subordinated Notes before the required date or in connection with a distribution of its assets to creditors pursuant to a dissolution, winding up, liquidation, or reorganization, any principal, premium, if any, interest, or any other amounts payable or deliveries due will be paid or delivered to the holders of the Issuer's Senior Indebtedness before any holders of its Subordinated Notes are paid. In addition, if such amounts were previously paid to the holders of the Subordinated Notes, the holders of its Senior Indebtedness shall have first rights to such amounts previously paid.

No modification or amendment of the subordination provisions of Subordinated Notes and any related coupons in a manner adverse to the holders of Senior Indebtedness may be made without the consent of the holders of all of the Issuer's outstanding Senior Indebtedness.

#### 4. Interest

#### (a) Interest on Fixed-Rate Notes

Unless otherwise specified in the applicable Final Terms, each Fixed-Rate Note bears interest on its outstanding nominal amount (or if it is a Partly Paid Note, on the amount paid-up) at the rate or rates per annum specified in the applicable Final Terms from (and including) the Interest Commencement Date to (but excluding) the Maturity Date. Interest will be payable in arrear on the date or dates in each year specified in the applicable Final Terms (each, a "**Fixed Interest Payment Date**") and on the Maturity Date if it does not fall on a Fixed Interest Payment Date. The first interest payment will, subject to Condition 6 and Condition 10, be made on the first Fixed Interest Payment Date following the Interest Commencement Date.

If any Fixed Interest Payment Date is not a Payment Business Day (as defined in Condition 5(e)), then interest on a Fixed-Rate Note shall be paid as provided in Condition 5(e).

If a "**Fixed Coupon Amount**" is specified in the applicable Final Terms, the amount of interest payable on each Fixed Interest Payment Date in respect of the Fixed Interest Period (as defined below) ending on (but excluding) such date will be the Fixed Coupon Amount as specified irrespective of any calculation based on the applicable Rate of Interest (as defined in Condition 4(f)) and any applicable Fixed Day Count Fraction (as defined below) (if any) and if the amount of interest payable on any Fixed Interest Payment Date is specified as an amount other than the Fixed Coupon Amount, such amount will be a "**Broken Amount**" specified in the applicable Final Terms.

As used in these Conditions, "**Fixed Interest Period**" means the period from, and including, the most recent Fixed Interest Payment Date (or, if none, the Issue Date or, if different from the Issue Date, the Interest Commencement Date) to, but excluding, the next (or first) Fixed Interest Payment Date, unless otherwise specified in the applicable Final Terms.

Unless otherwise specified in the applicable Final Terms, if interest is required to be calculated for a period other than a Fixed Interest Period, that interest shall be calculated by applying the Rate of Interest specified in the applicable Final Terms to each Specified Denomination, multiplying that product by the applicable Fixed Day Count Fraction and rounding the resulting figure to the nearest Subunit (as defined below) of the relevant Specified Currency, half of any such Sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

"Fixed Day Count Fraction" means, in respect of the calculation of an amount of interest in accordance with this Condition 4(a):

- (i) if "Actual/Actual (ICMA)" is specified in the applicable Final Terms:
- (A) for Notes where the Accrual Period (as defined below) is equal to or shorter than the Determination Period (as defined below) during which the Accrual Period ends, the number of days in such Accrual Period divided by the product of (1) the number of days in such Determination Period and (2) the number of determination dates ("Determination Dates"), as specified in the applicable Final Terms, that would occur in one calendar year assuming interest were payable in respect of the whole of that year; or

- (B) for Notes where the Accrual Period is longer than the Determination Period during which the Accrual Period ends, the sum of:
  - (1) the number of days in such Accrual Period falling in the Determination Period in which the Accrual Period begins divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates, as specified in the applicable Final Terms, that would occur in one calendar year assuming interest were payable in respect of the whole of that year; and
  - (2) the number of days in such Accrual Period falling in the next Determination Period divided by the product of
    - (x) the number of days in such Determination Period; and
    - (y) the number of Determination Dates that would occur in one calendar year assuming interest were payable in respect of the whole of that year; and
- (ii) if "30/360" is specified in the applicable Final Terms, the number of days in the Accrual Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction =

$$\frac{[360 \text{ x} (Y_2 - Y_1)] + [30 \text{ x} (M_2 - M_1) + (D_2 - D_1)]}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Accrual Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Accrual Period falls;

"M<sub>1</sub>" is the calendar month, expressed as a number, in which the first day of the Accrual Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Accrual Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Accrual Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Accrual Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30.

"Accrual Period" means the period from (and including) the most recent Fixed Interest Payment Date (or, if none, the Issue Date or, if different from the Issue Date, the Interest Commencement Date) to (but excluding) the relevant Fixed Interest Payment Date.

"Determination Period" means the period from (and including) a Determination Date (as specified in the applicable Final Terms) to (but excluding) the next Determination Date (including, where either the Interest Commencement Date or the final Fixed Interest Payment Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date).

"Sub-unit" means, for euro and U.S. Dollars, one cent and, for any currency other than euro, the lowest amount of that currency that is available as legal tender in the country of that currency.

- (b) Interest on Floating-Rate Notes, Index Linked Interest Notes, Share Linked Interest Notes, GDR/ADR Linked Interest Notes, FX Linked Interest Notes, Commodity Linked Interest Notes, Fund Linked Interest Notes, Inflation Linked Interest Notes, Hybrid Interest Notes, and other Underlying Asset(s) Interest Notes
  - (i) Interest Periods and Interest Payment

Each Floating-Rate Note, Index Linked Interest Note, Share Linked Interest Note, GDR/ADR Linked Interest Note, FX Linked Interest Note, Commodity Linked Interest Note, Fund Linked Interest Note, Inflation Linked Interest Note, Hybrid Interest Note, and any other Underlying Asset(s) Interest Note bears interest on its outstanding nominal amount (or, if it is a Partly Paid Note, on the amount paid-up) from (and including) the Interest Commencement Date specified in the applicable Final Terms. Interest will be payable in arrear on the "Interest Payment Date(s)", which shall mean either:

- (A) the specified Interest Payment Dates in each year specified in the applicable Final Terms; or
- (B) if no dates for the payment of interest are specified in the applicable Final Terms, each date which falls the number of months or other period specified in the applicable Final Terms after the preceding Interest Payment Date, or in the case of the first Interest Payment Date, after the Interest Commencement Date.
  Interest will be payable in respect of each "Interest Period" (which expression shall mean, in these Terms and Conditions,

the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next Interest Payment Date, or the first Interest Payment Date, as the case may be).

If "Unadjusted" is specified in the applicable Final Terms with respect to any Interest Payment Date, if such Interest Payment Date is not a Payment Business Day (as defined in Condition 5(e)), then such Interest Payment Date will not be adjusted in accordance with any Business Day Convention (and, consequently, the relevant Interest Period will not be adjusted) and interest on a Floating-Rate Note, Index Linked Interest Note, Share Linked Interest Note, GDR/ADR Linked Interest Note, FX Linked Interest Note, Commodity Linked Interest Note, Fund Linked Interest Note, Inflation Linked Interest Note, Hybrid Interest Note, and any other Underlying Asset(s) Interest Note (as applicable) shall be paid as provided in Condition 5(e).

- If (i) there is no numerically corresponding day in the calendar month during which an Interest Payment Date should occur or (ii) "Adjusted" is specified in the applicable Final Terms with respect to any Interest Payment Date and such Interest Payment Date falls on a day which is not a Business Day, the applicable Interest Payment Date will be adjusted in accordance with the business day convention (each a "Business Day Convention") specified in the applicable Final Terms. If the Business Day Convention specified is:
- (1) the "Floating Rate Convention", such Interest Payment Date (or other date) shall be postponed to the next day which is a Business Day. If postponement would cause such date to fall in the next calendar month, then (aa) such date shall be brought forward to the immediately preceding Business Day and (bb) each subsequent Interest Payment Date (or other date) shall be the last Business Day in the month which falls the number of months or other period specified as the Interest Period in the applicable Final Terms after the preceding applicable Interest Payment Date (or other date) occurred; or
- (2) the "Following Business Day Convention", such Interest Payment Date (or other date) shall be postponed to the next day which is a Business Day; or
- (3) the "Modified Following Business Day Convention", such Interest Payment Date (or other date) shall be postponed to the next day which is a Business Day, unless that date would fall in the next calendar month, in which event such Interest Payment Date (or other such date) shall be brought forward to the immediately preceding Business Day; or
- (4) the "Preceding Business Day Convention", such Interest Payment Date (or other date) shall be brought forward to the immediately preceding Business Day.

#### "Business Day" means a day which is both:

- (A) a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in London and New York City and any additional business centers specified in the applicable Final Terms (each, an "Additional Business Center"); and
- (B) (1) for any sum payable in a Specified Currency other than euro or CNY, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial center(s) (the "Principal Financial Center(s)") of the country of the relevant Specified Currency (if other than London), (2) for any sum payable in euro, a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET2) System or any successor thereto is operating or (3) for any sum payable in CNY, unless otherwise specified in the applicable Final Terms, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the CNY Currency Settlement Center.

Unless otherwise provided in the applicable Final Terms, the Principal Financial Center of any Specified Currency for the purpose of these Terms and Conditions shall be the relevant financial center (if any) specified for the relevant Specified Currency in section 1.5 or section 1.6 of the ISDA Definitions, except that the Principal Financial Centers for Australian Dollars shall be Melbourne and Sydney, the Principal Financial Center for Canadian Dollars shall be Toronto, and the Principal Financial Center for New Zealand Dollars shall be Wellington.

The term "ISDA Definitions" means the 2006 ISDA Definitions (as published by ISDA) and as amended, updated, or replaced as at the Issue Date of the first Tranche of the Notes of the relevant Series.

(i) Rate of Interest on Floating-Rate Notes

The Rate of Interest payable on Floating-Rate Notes will be set forth in the applicable Final Terms.

(C) ISDA Determination for Floating-Rate Notes

Where ISDA Determination is specified in the applicable Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the applicable Final Terms) the margin (the "Margin"), if any. For purposes of this sub-paragraph (A), the "ISDA Rate" for an Interest Period means a rate determined by the Principal Agent or such other person specified in the applicable Final Terms that is equal to the Floating Rate under an interest rate swap transaction if the Principal Agent or such other person were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (1) the Floating Rate Option is as specified in the applicable Final Terms;
- (2) the relevant Interest Commencement Date is the Effective Date;
- (3) the Designated Maturity is a period specified in the applicable Final Terms;
- (4) the relevant Reset Date is either (aa) the first day of that Interest Period, if the applicable Floating Rate Option is based on the London interbank offered rate ("LIBOR") or the Euro-Zone interbank offered rate ("EURIBOR") for a currency, or (bb) in any other case, as specified in the applicable Final Terms; and
- (5) all other terms are as specified in the applicable Final Terms.

For purposes of this sub-paragraph (A), "Euro-Zone" has the meaning set forth below and "Floating Rate", "Calculation Agent", "Floating Rate Option", "Effective Date", "Designated Maturity", and "Reset Date" have the meanings given to those terms in the ISDA Definitions.

(D) Screen Rate Determination for Floating-Rate Notes

Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will be, subject as provided below, either:

(1) the offered quotation (if there is only one quotation on the relevant screen page specified in the applicable Final Terms (the "Relevant Screen Page")); or

(2) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations (if there are two or more quotations on the Relevant Screen Page),

(in each case expressed as a percentage rate per annum) for the rate or rates (each a "Reference Rate") which appears or appear, as the case may be, on the Relevant Screen Page on which the Reference Rate is for the time being displayed at 11:00 a.m. (London time in the case of LIBOR, or Brussels time in the case of EURIBOR) on the dates on which the Rate of Interest is to be determined (each, an "Interest Determination Date") plus or minus (as indicated in the applicable Final Terms) the Margin, if any, all as determined by the Calculation Agent.

In the case of a rate determined pursuant to paragraph (2) above, if five or more such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, only one of such quotations) and the lowest (or, if there is more than one such lowest quotation, only one of such quotations) shall be disregarded by the Calculation Agent for purposes of determining the arithmetic mean of such offered quotations.

If the Relevant Screen Page is not available or if, in the case of (1) above, no such offered quotation appears or, in the case of (2) above, fewer than two such offered quotations appear, in each case at the time specified in the preceding paragraph, the Calculation Agent, at its sole discretion, shall request the principal London office of each of the Reference Banks (as defined herein) to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for deposits in the Specified Currency for the relevant Interest Period to leading banks in the London interbank market in the case of LIBOR or leading banks in the Euro-Zone interbank market in the case of EURIBOR, at approximately 11:00 a.m. (London time in the case of LIBOR, or Brussels time in the case of EURIBOR) on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Period shall be the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of such offered quotations plus or minus (as appropriate) the Margin, if any, all as determined by the Calculation Agent.

If on any Interest Determination Date only one or none of the Reference Banks provides the Calculation Agent with such offered quotations as provided in the preceding paragraph, the Rate of Interest for the relevant Interest Period shall be the rate per annum which the Calculation Agent determines to be the arithmetic mean (rounded as provided above) of the rates, as communicated to (and at the request of) the Calculation Agent by any two or more of the Reference Banks, at which such banks were offered, at approximately 11:00 a.m. (London time in the case of LIBOR, or Brussels time in the case of EURIBOR) on the relevant Interest Determination Date, deposits in the Specified Currency for the relevant Interest Period by leading banks in the London interbank market in the case of LIBOR, or leading banks in the Euro-Zone interbank market in the case of EURIBOR, plus or minus (as appropriate) the Margin, if any. If fewer than two of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest shall be the offered quotation for deposits in the Specified Currency for the relevant Interest Period, or the arithmetic mean (rounded as provided above) of the offered quotations for deposits in the Specified Currency for the relevant Interest Period, at which, at approximately 11:00 a.m. (London time in the case of LIBOR, or Brussels time in the case of EURIBOR) on the relevant Interest Determination Date, any one or more banks

informs the Calculation Agent it is quoting to leading banks in the London interbank market in the case of LIBOR or leading banks in the Euro-Zone interbank market in the case of EURIBOR, plus or minus (as appropriate) the Margin, if any, provided that if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest for the relevant Interest Period shall be determined by the Calculation Agent in good faith and in a commercially reasonable manner.

"Reference Banks" means, in the case of (1) above, those banks whose offered rates were used to determine such quotation when such quotation last appeared on the Relevant Screen Page and in the case of (2) above, those banks whose offered quotations last appeared on the Relevant Screen Page when no fewer than three such offered quotations appeared.

"EC Treaty" means the Treaty establishing the European Community, as amended by the Treaty on European Union, as amended by the Treaty of Amsterdam.

"Euro-Zone" means the region comprised of member states of the European Union that have adopted the euro as the single currency in accordance with the EC Treaty.

If the Reference Rate from time to time for Floating-Rate Notes is specified in the applicable Final Terms as being other than LIBOR or EURIBOR, the Rate of Interest in respect of such Notes will be determined as provided in the applicable Final Terms.

#### (ii) Determination of Rate of Interest and Calculation of Interest Amounts

The Calculation Agent, at or as soon as practicable after each time at which the Rate of Interest payable on a Floating-Rate Note, Index Linked Interest Note, Share Linked Interest Note, GDR/ADR Linked Interest Note, FX Linked Interest Note, Commodity Linked Interest Note, Fund Linked Interest Note, Inflation Linked Interest Note, Hybrid Interest Note, and/or other Underlying Asset(s) Interest Note (in each case, of a Specified Denomination) is to be determined, will determine the Rate of Interest (subject to any specified Minimum Interest Rate (as defined herein) or Maximum Interest Rate (as defined herein)) and calculate the amount of interest (the "Interest Amount") payable on such Note for the relevant Interest Period. The Interest Amount for the relevant Interest Period shall be calculated (unless the Interest Amount, or a formula for calculation of the Interest Amount, is specified in the applicable Final Terms, in which case the Interest Amount shall be such amount or be calculated in accordance with such formula, as the case may be) by applying the Rate of Interest for such Interest Period to the Specified Denomination of such Note, multiplying such sum by the applicable Day Count Fraction (as defined herein) and rounding the resulting figure to the nearest subunit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. The Calculation Agent's determination of the Rate of Interest and calculation of each Interest Amount shall be conclusive and binding on all parties in the absence of manifest error.

"Day Count Fraction" shall have the meaning ascribed to "Day Count Fraction" in the ISDA Definitions or as agreed upon between the Issuer and Dealers in the applicable Final Terms; provided, however, if "Actual/365 (Sterling)" is specified in the applicable Final Terms, the Day Count Fraction shall be the actual number of days in the Interest Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366.

#### (ii) Notification of Rate of Interest and Interest Amount

The Calculation Agent will notify the Issuer and any stock exchange on which the Notes (other than Fixed-Rate Notes, Zero Coupon Notes, and non-interest-bearing Notes) are listed (if the rules of such stock exchange so require) of the Rate of Interest and each Interest Amount for each Interest Period, the relevant Interest Payment Date and any other item or amount determined or calculated by it in accordance with the applicable Final Terms as soon as reasonably practicable after the relevant determination or calculation. The Calculation Agent also shall publish such notice in accordance with Condition 14 as soon as possible after any determination, but in no event later than the fourth London Business Day thereafter. In connection with any such Notes listed on the Luxembourg Stock Exchange, the Calculation Agent will notify the exchange of the Rate of Interest, the Interest Period, and each Interest Amount no later than the first day of the commencement of each new Interest Period. Both the Interest Amount and Interest Payment Dates subsequently may be amended (or appropriate alternative arrangements made by way of adjustment) in the event of an extension or shortening of the Interest Period in accordance with the provisions hereof. Each stock exchange on which such Notes are listed will be notified promptly of any amendment in accordance with Condition 14. For purposes of this sub-paragraph (iv), the expression "London Business Day" means a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in London.

#### (iii) Certificates to Be Final

All certificates, communications, opinions, determinations, calculations, quotations, and decisions given, expressed, made, or obtained for the purposes of the provisions of this Condition 4(b), by the Calculation Agent shall (in the absence of willful default, bad faith, or manifest error) be binding on the Issuer, the Calculation Agent, the other Paying Agents, and all Noteholders, Receiptholders, and Couponholders and (in the absence of the aforesaid) the Calculation Agent shall not be liable to the Issuer, the Noteholders, the Receiptholders, or the Couponholders in connection with the exercise by it of its powers, duties, and discretions pursuant to such provisions.

### (c) Zero Coupon

Notes

If a Zero Coupon Note becomes due and repayable prior to the Maturity Date and is not paid when due, the amount due and repayable shall be the Amortized Face Amount (as defined in Condition 6(f)) of such Note as determined in accordance with Condition 6(f)(iii). From the Maturity Date, any overdue principal of such Note shall bear interest at a rate per annum equal to the accrual yield, if any, in respect of such Notes (the "**Accrual Yield**") (expressed as a percentage per annum) set forth in the applicable Final Terms.

#### (d) Partly Paid

Notes

For Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes and Partly Paid Notes that do not bear interest), interest will accrue on the paid-up principal amount of such Notes, and otherwise as specified in the applicable Final Terms.

### (e) Accrual of Interest

Each Note (or in the case of the redemption of only part of a Note, only that part of such Note) will cease to bear interest, if any, from the date for its redemption unless, upon due presentation, payment of principal is improperly withheld or refused. In such event, interest will continue to accrue, before or after judgment, until the earlier of:

(i) the date on which all amounts due in respect of such Note have been paid;

(ii) five calendar days after the date on which the Principal Agent has received the full amount of the monies payable and notice to that effect has been given in accordance with Condition 14 or individually.

### (f) Rate of

#### Interest

As used in these Conditions, "Rate of Interest" means the rate, or each rate, of interest in respect of each interest bearing Note determined in accordance with the applicable provisions of this Condition 4 or as specified in the applicable Final Terms.

### (g) Limitations on

#### Interest

The applicable Final Terms may specify a minimum rate at which the Notes bear interest (a "Minimum Interest Rate"). If the Rate of Interest determined in accordance with the provisions of this Condition 4 is less than the specified Minimum Interest Rate, the Rate of Interest shall be such Minimum Interest Rate. Subject to the provisions of the next paragraph, the applicable Final Terms may specify a Maximum Interest Rate. If the Rate of Interest determined in accordance with the provisions of this Condition 4 is greater than the maximum rate at which the Notes bear interest (the "Maximum Interest Rate"), the Rate of Interest shall be such Maximum Interest Rate.

In addition to any Maximum Interest Rate which may be applicable to any Note pursuant to the above provision, the interest rate on such Note will in no event be higher than the maximum rate permitted by New York law, as the same may be modified by United States law of general application. Under present New York law, the maximum rate of interest is 25.00 per cent. per annum on a simple interest basis, with certain exceptions. The limit may not apply to Notes in which \$2,500,000 or more has been invested.

#### 5. Payments

For the purposes of this Condition 5, references to payment or repayment (as the case may be) of principal and/or interest and other similar expressions shall, where the context so requires, be deemed also to refer to delivery of any Entitlement.

#### (a) Bearer

#### Notes

Payments of principal and interest in respect of Bearer Notes shall be made against presentation and surrender of the relevant Receipts (in the case of payments of Installment Amounts other than on the due date for redemption and provided that the Receipt is presented for payment together with its related Note), Notes or Coupons, as the case may be, at the specified office of any Paying Agent outside the United States and its possessions by a check payable in the currency in which such payment is due drawn on a bank in the Principal Financial Center for that currency, and at the option of the bearer of such Receipt, Note, or Coupon, shall be mailed or delivered to an address outside the United States and its possessions furnished by such bearer or, at the option of such bearer, subject to any applicable laws and regulations, shall be transferred to an account denominated in that currency with a bank in the Principal Financial Center for that currency; provided, however, that any payments made by transfer will be made in immediately available funds to an account maintained by the payee with a bank located outside the United States and its possessions, provided, however that:

(i) payments in a Specified Currency (other than euro or CNY) will be made by transfer to an account in the relevant Specified Currency maintained by the payee with, or by a check in such Specified Currency drawn on, a bank in the Principal Financial Center of the country of such Specified Currency; provided, however, that a check may not be delivered to an address in, and

- an amount may not be transferred to an account at a bank located in, the United States or any of its possessions by any office or agency of the Issuer, the Principal Agent, or any Paying Agent;
- (ii) payments in euro will be made by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee; provided, however, that a credit or transfer may not be delivered to an address in, and an amount may not be transferred to an account at a bank located in, the United States or any of its possessions by any office or agency of the Issuer, the Principal Agent, or any Paying Agent; and
- (iii) payments in CNY will be made solely by credit or transfer to a CNY account maintained by the payee with a bank in the CNY Settlement Center in accordance with applicable laws, rules, regulations, and guidelines.

### (b) Registered Notes

- (i) Payments of principal (which for the purposes of this Condition 5(b) shall include final Installment Amounts but not other Installment Amounts) in respect of Registered Notes shall be made to the person shown on the Register on the Record Date in the manner provided in Condition 5(b)(ii) below.
- (ii) Payments of interest and Installment Amounts (other than the final Installment Amount) on Registered Notes shall be paid to the person shown on the Register on the Record Date. Payments in respect of each Registered Note shall be made in the relevant Specified Currency by check drawn on a bank in the Principal Financial Center of the country of such Specified Currency and mailed to the Noteholder (or the first named of joint holders) of such Note at its address appearing in the Register. Upon application by the Noteholder to the specified office of the Registrar or Transfer Agent before the Record Date and subject as provided in Condition 5(a) above, such payment may be made by transfer to an account in the Specified Currency maintained by the payee with a bank in the Principal Financial Center of the country of such Specified Currency.

Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 8.

Notwithstanding anything to the contrary in this Condition 5(b), payments in CNY will be made solely by credit or transfer to a CNY account maintained by the payee with a bank in the CNY Settlement Center in accordance with applicable laws, rules, regulations, and guidelines.

### (c) Payments in the United States

Notwithstanding Condition 5(a), U.S. Dollar payments of principal and interest in respect of Bearer Notes will be made at the specified office of a Paying Agent in the United States or its possessions if:

(i) the Issuer has appointed Paying Agents with specified offices outside the United States and its possessions with the reasonable expectation that such Paying Agents will be able to make payment of the full amount of principal, interest, or any other amounts payable on the Bearer Notes in the manner provided above when due in U.S. Dollars at such specified offices; and

- (ii) payment of the full amount of such principal, premium, if any, interest, or any other amounts payable, at all such specified offices outside the United States and its possessions is illegal or effectively precluded by exchange controls or other similar restrictions on the full payment or receipt of principal and interest in U.S. Dollars; and
- (iii) such payment is then permitted under United States law without involving, in the opinion of the Issuer, adverse tax consequences for the Issuer.

### (d) Unmatured Coupons and Receipts and Unexchanged

In the case of Fixed-Rate Notes, Bearer Notes should be presented for payment together with all related unmatured Coupons (which expression shall for this purpose include Coupons to be issued upon exchange of matured Talons). Failure to present the above will result in the amount of any missing unmatured Coupon (or, in the case of payment not being made in full, the same proportion of the amount of such missing unmatured Coupon as the sum so paid bears to the sum due) being deducted from the sum due for payment. Each amount of principal so deducted will be paid as described above against surrender of the relative missing Coupon at any time before the expiration of five years after the Relevant Date (as defined in Condition 9) in respect of such principal (whether or not such Coupon would otherwise have become void under Condition 9) or, if later, five years from the date on which such Coupon would otherwise have become due. Upon any Bearer Note becoming due and payable prior to its Maturity Date, all relevant unmatured Talons, if any, will become void and no further Coupons will be issued in respect of that Bearer Note.

In the case of Floating-Rate Notes, upon any Bearer Note becoming due and payable prior to its Maturity Date, any related unmatured Coupons (whether or not attached), shall become void and no payment or, as the case may be, exchange for further Coupons shall be made in respect of those Bearer Notes.

Upon the date on which any Bearer Note becomes due and repayable, unmatured Receipts, if any, relating thereto (whether or not attached), shall become void and no payment shall be made in respect thereof. Payment of the final installment will be made as provided in Condition 5(a) above against surrender of the relevant Bearer Notes.

If the due date for redemption of any Bearer Note is not a Fixed Interest Payment Date or an Interest Payment Date, interest, if any, accrued in respect of such Bearer Note, from (and including) the preceding Fixed Interest Payment Date or Interest Payment Date or, as the case may be, the Interest Commencement Date, shall be payable only against surrender of the relevant Bearer Note.

Except as provided in Condition 5(c), payments of principal, premium, if any, interest, or any other amounts payable on, or deliveries in respect of, a Bearer Global Note, will be made as specified above for Bearer Notes and otherwise as specified in the relevant Bearer Global Note outside the United States and its possessions against presentation or surrender, as the case may be, of such Bearer Global Note, and payments on any Bearer Note will be made at the specified office of any Paying Agent outside the United States and its possessions. The Paying Agent will record on each Bearer Global Note in CGN form each payment made against presentation or surrender of such Bearer Global Note, distinguishing between any payment of principal, premium, if any, interest, or any other amounts payable, and such record shall be prima facie evidence that the payment has been made.

So long as any of the Notes are represented by a Bearer Global Note or a Registered Global Certificate held on behalf of the Relevant Clearing System, each person who is shown in the records of the Relevant Clearing System as the holder of a particular nominal amount of such Notes (any certificate

or other document issued by the Relevant Clearing System as to the nominal amount of Notes standing on the account of any person shall be conclusive and binding for all purposes, except in the case of manifest error) shall be treated by the Issuer, the Principal Agent, and any other Paying Agent as the holder of such nominal amount of such Notes for all purposes, except with respect to the payment of principal, premium, if any, interest, or any other amounts payable on, or deliveries in respect of, the Notes, the bearer of the relevant Bearer Global Note or, in the case of a Registered Global Note, the person or persons for the time being shown in the Register maintained by the Registrar as the Noteholder or Noteholders, shall be treated by the Issuer, the Principal Agent, and any Paying Agent as the holder of such Notes in accordance with and subject to the terms of the relevant Global Note.

## (e) Payment Business Day

If the due date for payment of any amount in respect of any Note, Receipt, or Coupon is not a Payment Business Day, the holder of the Notes shall not be entitled to payment of the amount due until (i) if "Following" is specified in the applicable Final Terms, the next following Payment Business Day or (ii), if "Modified Following" is specified in the applicable Final Terms, the next following Payment Business Day unless that Payment Business Day falls in the next calendar month, in which case the first preceding Payment Business Day. The holder of the Notes shall not be entitled to further interest or other payment in respect of such delay or amendment. For these purposes, unless otherwise specified in the applicable Final Terms, "Payment Business Day" means any day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchanges and foreign currency deposits) in:

- (i) the relevant place of presentation (in the case of Bearer Definitive Notes);
- (ii) the Principal Financial Center of the country of the relevant Specified Currency (or (A) in the case of an amount payable in euro, a day on which the TARGET2 System or any successor thereto is operating or (B) in the case of an amount payable in CNY, unless otherwise specified in the applicable Final Terms, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the CNY Settlement Center);
- (iii) each additional financial center ("Additional Financial Center") specified in the applicable Final Terms; and
- (iv) London and New York City.

#### (f) Interpretation of

### Principal

Any reference in these Terms and Conditions to principal in respect of the Notes shall be deemed to include, as applicable:

- (i) any Additional Amounts (as defined in Condition 8) which may be payable with respect to principal under Condition 8;
- (ii) the Final Redemption Amount (as defined in Condition 6(a)) of the Notes:
- (iii) any Entitlement, Disruption Cash Settlement Price, or Failure to Deliver Settlement Price (as defined in Physical Delivery Condition 5) in respect of the Notes;

- (iv) the redemption amount (the "Early Redemption Amount") of the Notes payable on redemption for taxation reasons or following an Event of Default and the method, if any, of calculating the same if required to be specified by, or if different from that set out in, Condition 6(f);
- (v) the redemption amount payable on the occurrence of a Settlement Disruption Event or Failure to Deliver due to Illiquidity (each as defined in the Physical Delivery Conditions);
- (vi) each redemption amount (the "Optional Redemption Amount"), if any, of the Notes:
- (vii) for Installment Notes, the amount (expressed as a percentage of the principal amount of each Note) of such installment (each, an "Installment Amount");
- (viii) for Amortizing Notes, the amount of unpaid principal;
- (ix) for Zero Coupon Notes, the Amortized Face Amount; and
- any premium and any other amounts which may be payable by the Issuer under or for the Notes.

Any reference in these Terms and Conditions to interest on the Notes shall be deemed to include, as applicable, any Additional Amounts which may be payable in connection with interest under Condition 8.

#### (g) Imposition of Exchange Controls

If the Issuer, after consulting with the Principal Agent, reasonably determines that a payment on the Notes, Receipts, or Coupons cannot be made in the Specified Currency due to restrictions imposed by the government of such currency or any agency or instrumentality thereof or any monetary authority in such country (other than as contemplated in the preceding Condition 5(a)), such payment will be made outside the United States and its possessions in U.S. Dollars by a check drawn on or by credit or transfer to an account maintained by the holder with a bank located outside the United States and its possessions, provided that any check shall be mailed or delivered to an address outside the United States and its possessions. The Principal Agent, on receipt of the Issuer's written instruction and at the expense of the Issuer, shall give prompt notice to the holders of the Notes if such determination is made. The amount of U.S. Dollars to be paid in connection with any payment shall be the amount of U.S. Dollars that could be purchased by the Agent with the amount of the relevant currency payable on the date the payment is due, at the rate for sale in financial transactions of U.S. Dollars (for delivery in the Principal Financial Center of the Specified Currency two Business Days later) quoted by that bank at 10:00 a.m. local time in the Principal Financial Center of the relevant currency, on the second Business Day prior to the date the payment is due.

#### (h) Rounding

For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified elsewhere in these Conditions or in the applicable Final Terms), (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest sub-unit of such currency (with halves being rounded up), except in the case of Japanese yen, which shall be rounded down to the nearest Japanese yen.

### (i) Payment Disruption

(i) Occurrence of a Payment Disruption Event or a CNY Payment Disruption Event

If the applicable Final Terms specifies "Payment Disruption Event" or "CNY Payment Disruption Event" to be applicable, then, in the event that the Calculation Agent, at any time and from time to time, determines in its sole discretion that a Payment Disruption Event or a CNY Payment Disruption Event, as the case may be, has occurred or is likely to occur, then the Calculation Agent shall as soon as practicable notify the Noteholders of the relevant Notes of the occurrence of such Payment Disruption or CNY Payment Disruption Event, as the case may be, in accordance with Condition 14.

(ii) Consequences of a Payment Disruption

Event

Upon the occurrence of a Payment Disruption Event:

(A) Obligation to pay postponed

The Issuer's obligation to pay the Interest Amount, Fixed Coupon Amount, Final Redemption Amount or any such other amounts in respect of the relevant Notes shall, subject to Condition 5(i)(v), be postponed until five Business Days (or such other date as may be determined by the Calculation Agent and notified to the Noteholders in accordance with Condition 14) after the date on which the Payment Disruption Event is no longer operating. Noteholders shall not be entitled to further interest or other payment in respect of such postponement.

(B) Issuer's option to vary settlement

Notwithstanding the Issuer's right to postpone payment in accordance with Condition 5(i)(iii)(A), the Issuer may, if practicable (and to the extent lawful), and at the Issuer's sole and absolute discretion:

- make payments due to be made in the Subject Currency in the Base Currency, converted from the Subject Currency into the Base Currency at a rate reasonably selected by the Calculation Agent;
- (2) make payments due to be made in the Base Currency in the Subject Currency, disregarding any obligation to convert amounts into the Base Currency;
- (3) in the case of Share Linked Notes, deliver the Shares in lieu of cash settlement; or
- (4) in the case of Share Linked Notes which reference a Basket of Shares, elect to satisfy in part its obligation to pay the amounts as may be due and payable under the relevant Notes by making a partial payment(s) or partial deliveries, as the case may be (the "Partial Distributions"). Any Partial Distribution made by the Issuer to the Noteholders will be calculated and/or determined by the Calculation Agent in its sole and absolute discretion and shall be paid and/or delivered to the Noteholders pro rata (as far as possible, subject to any necessary adjustments for rounding) to the proportion of the Notes of the same series held by the relevant Noteholder. In the event that any Partial Distribution is made by the Issuer, the Calculation Agent may, in its sole and absolute discretion, make any such corresponding adjustment to any variable relevant to the redemption or payment terms of the relevant Notes as it deems necessary and shall notify the relevant Noteholders thereof in accordance with Condition 14.

Any payments or deliveries made in accordance with this Condition 5(i)(ii)(B) shall satisfy and discharge in full (in the case of payments or deliveries made in accordance with sub-paragraphs (1) to (3) above) and in part (in the case of Partial Distributions made in accordance with sub-paragraph (4)) the Issuer's obligation to pay the Interest Amount, Fixed Coupon Amount, Final Redemption Amount or other amount in respect of which the Payment Disruption Event has arisen, and no further amounts shall be due and payable by the Issuer in respect thereof.

(iii) Consequences of a CNY Payment Disruption

Event

Upon the occurrence of a CNY Payment Disruption Event:

(A) Obligation to pay postponed

Condition 5(i)(ii)(A) shall apply, provided that the reference therein to "Payment Disruption Event" shall be construed as a reference to "CNY Payment Disruption Event".

(B) Payment of Equivalent Amount

If "Payment of Equivalent Amount" is specified to be applicable in the applicable Final Terms, and the Calculation Agent determines that such CNY Payment Disruption Event is material in relation to the Issuer's obligations under the relevant Notes to pay any Interest Amount, Fixed Coupon Amount, Final Redemption Amount, or other amount in respect of the relevant Notes on the relevant Interest Payment Date, Maturity Date, or such other date on which any amount in respect of the relevant Notes shall be due and payable (such date, the "Affected Payment Date"), then the Issuer shall, on giving notice to Noteholders prior to the relevant Affected Payment Date, make payment of the Equivalent Amount of the relevant Interest Amount, Fixed Coupon Amount, Final Redemption Amount, or such other amount payable (if applicable) on the relevant Affected Payment Date in full and final settlement of its obligations to pay such Interest Amount, Fixed Coupon Amount, Final Redemption Amount, or other amount in respect of the relevant Notes.

(iv) Payments net of expenses

Notwithstanding any provisions to the contrary, (A) any payments made in accordance with Condition 5(i)(ii) or Condition 5(i)(iii) shall be made after deduction of any costs, expenses or liabilities incurred or to be incurred by the Calculation Agent or Issuer in connection with or arising from the resolution of the relevant Payment Disruption Event(s) or CNY Payment Disruption Event(s), as the case may be, and (B) no interest shall be paid by the Issuer in respect of any delay which may occur in the payment of any amounts due and payable under the Notes as a result of the operation of Condition 5(i)(ii) or Condition 5(i)(iii), as the case may be.

(v) Payment Event Cut-Off Date

In the event that a Payment Disruption Event or a CNY Payment Disruption Event, as the case may be, is still occurring on the Payment Event Cut-Off Date, the Interest Payment Date, the Maturity Date, or any other date on which the Interest Amount, Fixed Coupon Amount, Final Redemption Amount or other amount in respect of the relevant Notes shall be due and payable (as the case may be) for the relevant Notes shall fall on the Payment Event Cut-Off Date. In such circumstances, the Noteholder will not receive any amounts. Thereafter, the Issuer shall have no obligations whatsoever under the Notes.

For the purposes of this Condition 5(i):

"Base Currency" has the meaning given to it in Annex 4 - Additional Terms and Conditions for FX Linked Notes;

"CNY" means Chinese Renminbi, the lawful currency of the People's Republic of China (including any lawful successor currency to the CNY);

#### "CNY Payment Disruption Event" means the occurrence of any of the following events:

- (A) an event that makes it impossible or impractical for the Issuer to convert any amounts in CNY due in respect of the Notes in the general CNY foreign exchange market in the relevant CNY Settlement Center(s), other than where such impossibility or impracticality is due solely to the failure of the Issuer to comply with any law, rule, or regulation enacted by any Governmental Authority (unless such law, rule, or regulation is enacted after the relevant Trade Date, and it is impossible or impractical for the Issuer, due to an event beyond its control, to comply with such law, rule, or regulation);
- (B) an event that makes it impossible or impractical for the Issuer to (1) deliver CNY between accounts inside the relevant CNY Settlement Center(s), or (2) from an account inside the relevant CNY Settlement Center(s) to an account outside the relevant CNY Settlement Center(s) (including, if applicable, to another CNY Settlement Center), other than where such impossibility or impracticality is due solely to the failure of the Issuer to comply with any law, rule, or regulation enacted by any Governmental Authority (unless such law, rule, or regulation is enacted after the Trade Date and it is impossible or impractical for the Issuer, due to an event beyond its control, to comply with such law, rule, or regulation); and
- (C) the general CNY foreign exchange market in the relevant CNY Settlement Center becomes illiquid as a result of which the Issuer cannot obtain sufficient CNY in order to satisfy its payment obligations (in whole or in part) under the Notes;

"CNY Settlement Center" means the financial Center(s) specified as such in the applicable Final Terms;

"Equivalent Amount" means, in respect of the relevant Interest Amount, Fixed Coupon Amount, Final Redemption Amount or other amount payable (if applicable) on the relevant Affected Payment Date (for these purposes, the "Relevant Amount"), an amount in the Base Currency determined by the Calculation Agent by converting the Relevant Amount into the Base Currency using the Equivalent Amount Currency Price for the relevant Affected Payment Date;

"Equivalent Amount Settlement Rate" means, unless otherwise specified in the applicable Final Terms, in respect of any relevant day, the spot exchange rate on such day between CNY and the Base Currency, determined by the Calculation Agent, taking into account all available information which the Calculation Agent deems relevant (including, but not limited to, pricing information obtained from the CNY non-deliverable market outside the People's Republic of China and/or the CNY foreign exchange market in the People's Republic of China);

"Governmental Authority" means any *de facto* or *de jure* government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets (including the central bank) of the People's Republic of China, the Hong Kong Special Administrative Region and any other CNY Settlement Center;

"impractical" or "impracticality" means, in respect of any action to be taken by the Issuer, that the Issuer and/or its Affiliates would incur a materially increased amount of taxes, duties, expenses, or fees (as compared with circumstances existing on the Trade Date) to perform such action, or the Issuer and/or any Affiliates would be in breach of any law, rule, regulation, guideline, or internal policy of the Issuer and/or its Affiliates, if such action were to be performed;

#### "Payment Disruption Event" means:

- (D) the occurrence of either (1) an Inconvertibility Event and/or (2) a Non-Transferability Event (each as defined in Annex 4 Additional Terms and Conditions for FX Linked Notes);
- (E) the imposition by the Subject Currency Jurisdiction (or any political or regulatory authority thereof) of any capital controls, or the publication of any notice of an intention to do so, which the Calculation Agent determines in good faith is likely materially to affect the Notes, and notice thereof is given by the Issuer to the Noteholders in accordance with Condition 14; or
- (F) the implementation by the Subject Currency Jurisdiction (or any political or regulatory authority thereof) or the publication of any notice of an intention to implement any changes to the laws or regulations relating to foreign investment in the Subject Currency Jurisdiction (including, but not limited to, changes in tax laws and/or laws relating to capital markets and corporate ownership), which the Calculation Agent determines are likely to affect materially the Issuer's ability to hedge its obligations under the Notes;

"Payment Event Cut-Off Date" means the date which is one year after the Maturity Date, or as determined by the Calculation Agent acting in good faith and notified to Noteholders in accordance with Condition 14;

"Subject Currency" has the meaning given to it in Annex 4 - Additional Terms and Conditions for FX Linked Notes; and

"Subject Currency Jurisdiction" has the meaning given to it in Annex 4 - Additional Terms and Conditions for FX Linked Notes.

#### 6. Redemption and Purchase

#### (a) *At*

#### Maturity

Unless previously redeemed or purchased and cancelled as specified below, the Issuer will redeem each Note at an amount (the "Final Redemption Amount") (or, in the case only of Physical Delivery Notes, by delivery of the Entitlement (as provided in the Physical Delivery Conditions)) specified in, or determined in the manner specified in, the applicable Final Terms in the relevant Specified Currency on the Maturity Date.

For the purposes of these Terms and Conditions, "Redemption Amount" shall mean the Final Redemption Amount, Disruption Cash Settlement Price, Failure to Deliver Settlement Price, Early Redemption Amount, Optional Redemption Amount, Minimum Redemption Amount, Higher Redemption Amount (each as defined below), or any other amount specified in the applicable Final Terms as being the amount for which the Notes are to be redeemed, as the context may require.

#### (b) Redemption for Tax Reasons

The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time, unless otherwise specified in the applicable Final Terms, on giving not less than 30 nor more than 60 calendar days' notice (which notice shall be irrevocable) to the Principal Agent and to the Noteholders, in accordance with Condition 14, if:

- (i) (A) on the occasion of the next payment due under the Notes, the Issuer has or will become obligated to pay Additional Amounts as discussed in Condition 8 as a result of any change in, or amendment to, the laws or regulations of the United States or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the Issue Date of the first Tranche of the Notes; and (B) the Issuer cannot avoid such obligation by taking reasonable measures available to it, provided that no such redemption notice shall be given earlier than 90 calendar days prior to the earliest date on which the Issuer would be obligated to pay such Additional Amounts if a payment in respect of the Notes were then due; or
- (ii) any payment (or deemed payment as determined for United States tax purposes) with respect to the Notes or with respect to a direct or indirect hedging arrangement entered into by the Issuer or any of its Affiliates relating to the Notes may be treated as a dividend or "dividend equivalent" for United States tax purposes (such event being a "U.S. Withholding Tax Event").

Prior to the publication of any redemption notice pursuant to this Condition 6(b), the Issuer shall deliver a certificate to the Principal Agent signed by an Authorized Officer of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent, if any, to the redemption have occurred. For the purposes of this paragraph, "Authorized Officer" means, with respect to the Issuer, the Chief Executive Officer, the Chief Financial Officer, the Treasurer, any Senior Vice President or any Managing Director or Director-Corporate Treasury of the Issuer, or any other person who is duly authorized to act for the Issuer in matters relating to, and binding upon, the Issuer.

Notes redeemed pursuant to this Condition 6(b) will be redeemed at their Early Redemption Amount referred to in Condition 6(f) below together (if appropriate) with interest accrued to (but excluding) the date fixed for redemption.

## (c) Special Tax Redemption

If the Issuer determines that any payment made outside the United States by the Issuer or any of its Paying Agents in respect of any Note (other than in respect of a Registered Note) or Coupon, under any present or future laws or regulations of the United States, would be subject to any certification, documentation, information, or other reporting requirement of any kind the effect of which is the disclosure to the Issuer, any Paying Agent, or any governmental authority of the nationality, residence, or identity of a beneficial owner of such Note or Coupon who is a United States Alien (as defined herein) (other than a requirement (1) that would not be applicable to a payment by the Issuer or any one of the Paying Agents (x) directly to the beneficial owner, or (y) to a custodian, nominee, or other agent of the beneficial owner, (2) that can be satisfied by such custodian, nominee, or other agent certifying to the effect that the beneficial owner is a United States Alien, provided that, in any case referred to in Clauses (1)(y) or (2), payment by the custodian, nominee, or agent to the beneficial owner is not otherwise subject to any such requirement, or (3) that would not be applicable to a payment by at least one Paying Agent of

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the Issuer), the Issuer shall at its option either:

- (i) redeem the Notes in whole, but not in part, at any time (in the case of Fixed-Rate Notes) or on any Interest Payment Date (in the case of Notes other than Fixed-Rate Notes), at a price equal to the Early Redemption Amount referred to in Condition 6(f) below, together with, if appropriate, interest accrued to but excluding the date fixed for redemption; or
- (ii) if the conditions of the second succeeding paragraph are satisfied, pay the Additional Amounts specified in such paragraph.

The Issuer shall make its determination as soon as practicable and publish prompt notice thereof (the "**Determination Notice**") stating the effective date of its certification, documentation, information, or other reporting requirement, whether the Issuer will redeem the Notes or pay the Additional Amounts specified in the next succeeding paragraph, and (if applicable) the last date by which the redemption of the Notes must take place, as provided in the next succeeding sentence. If the Notes are to be redeemed pursuant to this Condition 6(c), that redemption shall take place on such date, not later than one year after the publication of the Determination Notice, as the Issuer shall elect by notice to the Principal Agent at least 45 calendar days before the redemption date. Notice of such redemption of the Notes will be given to the Noteholders not more than 60 nor less than 30 calendar days prior to the redemption date by publication in accordance with Condition 14. Notwithstanding the foregoing, the Issuer shall not redeem the Notes if the Issuer shall subsequently determine not less than 30 calendar days prior to the redemption date, that subsequent payments on the Notes and Coupons would not be subject to any such certification, documentation, information, or other reporting requirement, in which case the Issuer shall give prompt notice of its subsequent determination by publication in accordance with Condition 14 and any earlier redemption notice shall be revoked and of no further effect.

Notwithstanding the foregoing, if and so long as the certification, documentation, information, or other reporting requirement referred to in the second preceding paragraph would be fully satisfied by payment of a backup withholding tax or similar charge, the Issuer may elect to pay as additional interest such Additional Amounts as may be necessary so that every net payment made outside the United States following the effective date of that requirement by the Issuer or any of its Paying Agents in respect of any Note or any Coupon of which the beneficial owner is a United States Alien (but without any requirement that the nationality, residence, or identity, other than status as a United States Alien, of such beneficial owner be disclosed to the Issuer, any Paying Agent, or any governmental authority), after deduction or withholding for or on account of that backup withholding tax or similar charge (other than a backup withholding tax or similar charge that (1) would not be applicable in the circumstances referred to in the parenthetical clause of the first sentence of the second preceding paragraph or (2) is imposed as a result of the presentation of the Note or Coupon for payment more than 15 calendar days after the date on which that payment became due and payable or on which payment thereof was duly provided for, whichever occurred later), will not be less than the amount provided for in the Note or Coupon to be then due and payable. If the Issuer elects to pay Additional Amounts pursuant to this paragraph, the Issuer shall have the right to redeem the Notes in whole, but not in part, at any time (in the case of Notes other than Fixed-Rate Notes) or on any Interest Payment Date (in the case of Notes other than Fixed-Rate Notes), subject to the provisions of the last two sentences of the immediately preceding paragraph. If the Issuer elects to pay Additional Amounts pursuant to this paragraph and the condition specified in the first sentence of this paragraph should no longer be satisfied, then the Issuer shall redeem the Notes pursuant to the provisions of the immediately preceding paragraph.

For purposes of this Condition 6(c), the terms "Additional Amounts" and "United States Alien" have the meanings given in Condition 8.

The requirement under these Terms and Conditions that a Noteholder submit an Asset Transfer Notice or Put Notice disclosing certain information with respect to the Noteholder and the requirement that the Noteholder and each legal or beneficial owner, as a condition to purchasing a Note, make certain representations and agreements as to its status as a U.S. person and other matters, are not requirements as to which the provisions of this Condition 6(c) apply. In addition, in the case of Definitive Notes which are not held through a Relevant Clearing System and in the case of Notes in respect of which the holder may receive less than the Specified Denomination, if this Condition 6(c) would otherwise apply to the Notes, the Issuer shall have the option to redeem the Definitive Notes in the manner set forth in the third preceding paragraph, but shall not be required to redeem the Definitive Notes or pay any Additional Amounts.

Whenever any Additional Amounts are to be paid on Notes or Coupons, the Issuer will give notice to the Agent, the Registrar and the other Paying Agents, as provided in the Agency Agreement.

## (d) Call Option-Redemption at the Option of the Issuer (Issuer Call Option)

If the applicable Final Terms specifies that the Issuer has an option to redeem the Notes, and the Issuer gives:

- (i) not less than 30 nor more than 60 calendar days' notice in accordance with Condition 14 to the Noteholders (or such other period as is specified in the applicable Final Terms); and
- (ii) not less than two London Business Days' (as defined in Condition 4(b)(iv)) (or such other period as is specified in the applicable Final Terms) notice to the Principal Agent before giving notice as referred to in (i) above;

(both of which notices shall be irrevocable), then the Issuer may redeem all or a portion of the Notes then outstanding on the dates upon which redemption may occur (each, an "Optional Redemption Date") and at the Optional Redemption Amounts specified in, or determined in the manner specified in, the applicable Final Terms together, if appropriate, with interest accrued to (but excluding) the relevant Optional Redemption Dates. Any redemption must be of a principal amount equal to the minimum principal amount of the Notes permitted to be redeemed at any time (the "Minimum Redemption Amount") or any greater principal amount of the Notes permitted to be redeemed at any time (each, a "Higher Redemption Amount"), both as indicated in the applicable Final Terms. In the case of a partial redemption of Notes, the Notes to be redeemed ("Redeemed Notes") will be selected individually by lot, in the case of Redeemed Notes represented by Bearer Definitive Notes or Registered Definitive Certificates, and in accordance with the rules of the Relevant Clearing System (to be reflected in the records of the Relevant Clearing System as either a pool factor or a reduction in nominal amount, at their discretion), in the case of Redeemed Notes represented by a Bearer Global Note or a Registered Global Certificate, not more than 60 calendar days prior (or such other period as is specified in the applicable Final Terms) to the date fixed for redemption (the "Selection Date"). In the case of Redeemed Notes represented by Bearer Definitive Notes or Registered Definitive Certificates, a list of the serial numbers of the Redeemed Notes will be published in accordance with Condition 14 not less than 30 calendar days prior (or any other period as is specified in the applicable Final Terms) to the date fixed for redemption. No exchange of a Global Note for Definitive Notes and no transfer of a Registered Note represented by Registered Definitive Certificates will be permitted during the period from and including the Selection Date to and including the date fixed for redemption pursuant to this Condition 6(d) and the Issuer shall give notice to that effect to the Noteholders in

accordance with Condition 14 at least 10 calendar days prior (or any other period as is specified in the applicable Final Terms) to the Selection Date.

## (e) Put Option-Redemption at the Option of the Noteholders (Investor Put Option)

If the applicable Final Terms specifies that the Noteholders have an option to redeem the Notes, then upon any Noteholder giving the Issuer (through the Relevant Clearing System, in the case of Notes held in global form), in accordance with Condition 14, not less than 30 nor more than 60 calendar days' notice or such other period of notice as is specified in the applicable Final Terms (which notice shall be irrevocable), the Issuer, upon the expiration of such notice, will redeem (in accordance with the terms specified in the applicable Final Terms) in whole (but not in part), the Notes of such Noteholder on the Optional Redemption Date and at the Optional Redemption Amount specified in, or determined in the manner specified in, the applicable Final Terms together, if appropriate, with interest accrued to (but excluding) the Optional Redemption Date.

With respect to Notes held in definitive form, to exercise such option or any other Noteholders' option that may be set out in the applicable Final Terms, the Noteholder must deposit (in the case of Bearer Notes) such Note (together with all unmatured Receipts and Coupons and unexchanged Talons) with any Paying Agent outside the United States, or (in the case of Registered Notes) the Registered Certificate representing such Note(s) with the Registrar or the Transfer Agent, in each case at its specified office, during normal business hours of such Paying Agent, Registrar or Transfer Agent falling within the notice period, together with an option exercise notice in the form obtainable from any Paying Agent, the Registrar or the Transfer Agent duly signed and completed by the relevant Noteholder (the "**Put Notice**") in which the Noteholder must specify a bank account (or, if payment is by check, an address) to which payment is to be made under this Condition 6(e).

With respect to Notes held in global form, to exercise the option of a Noteholder to redeem its Notes or any other Noteholders' option that may be set forth in the applicable Final Terms, the Noteholder must give notice to the Relevant Clearing System of such exercise within the notice period and in accordance with the standard procedures of the Relevant Clearing System through which such Noteholder holds its Notes in a form acceptable to such Relevant Clearing System (which may include notice by electronic means or notice given upon such Noteholder's instruction by the Common Depositary or Common Safekeeper, as applicable).

# (f) Early Redemption Amounts

For purposes of Conditions 6(b) and 6(c) above and Condition 10, the Notes will be redeemed at the Early Redemption Amount calculated as follows, together, if appropriate, with interest accrued to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable prior to the Maturity Date:

- (i) in the case of a Note (other than a Zero Coupon Note, a Dual Currency Note, an Index Linked Redemption Note, a Share Linked Redemption Note, a GDR/ADR Linked Redemption Note, an FX Linked Redemption Note, a Commodity Linked Redemption Note, a Fund Linked Redemption Note, an Inflation Linked Redemption Note, a Hybrid Redemption Note, or an other Underlying Asset(s) Redemption Note) with a Final Redemption Amount equal to 100 per cent. of its outstanding principal amount, at the Final Redemption Amount thereof; or
- (ii) in the case of a Note (other than those described in Condition 6(f)(i) above or Condition 6(f)(iii) below), the Early Redemption Amount payable shall be the amount per Note of the Specified Denomination specified in the applicable Final Terms, provided that if "Market Value less Associated Costs (no floor)" or "Market Value less Associated Costs (90 per cent. floor)" is

specified to be the Early Redemption Amount in the applicable Final Terms, the Early Redemption Amount in respect of each Note of the Specified Denomination shall be an amount determined by the Calculation Agent, which on (A) in the case of redemption other than pursuant to Condition 10, the second Business Day immediately preceding the due date for the early redemption of such Note or (B) in the case of redemption pursuant to Condition 10, the due date for the early redemption of such Note, represents the fair market value of such Note (taking into account all factors which the Calculation Agent determines relevant) less Associated Costs, and provided that no account shall be taken of the financial condition of the Issuer which shall be presumed to be able to perform fully its obligations in respect of the Notes and provided further that, if "Market Value less Associated Costs (90 per cent. floor)" is specified to be the Early Redemption Amount in the applicable Final Terms, in no event shall the Early Redemption Amount of each Note (in the case of an Installment Note, when aggregated with the sum of any Installment Amounts already paid in respect of such Note and in the case of an Amortizing Note, when aggregated with any amounts of principal already paid in respect of such Note) be less than 90 per cent. of the Specified Denomination of such Note or, in the case of a Partly Paid Note, 90 per cent. of the Amortized Face Amount (as defined in Condition 6(f)(iii) below) of such Note; or

- (iii) in the case of (x) a Zero Coupon Note, which is not a Dual Currency Note, an Index Linked Redemption Note, a Share Linked Redemption Note, a GDR/ADR Linked Note, an FX Linked Redemption Note, a Commodity Linked Redemption Note, a Fund Linked Redemption Note, an Inflation Linked Redemption Note, a Hybrid Redemption Note, or an other Underlying Asset(s) Redemption Note or (y) any other Note to which this Condition 6(f)(iii) is specified in the relevant Final Terms to apply, at an amount (the "Amortized Face Amount") calculated in accordance with the following formula:
- (A) Early Redemption Amount = RP x  $(1 + AY)^y$

where:

"RP" means the Reference Price, as set forth in the applicable Final Terms; and

"AY" means the Accrual Yield expressed as a decimal, as set forth in the applicable Final Terms; and

"y" is a fraction the numerator of which is equal to the number of days (calculated on the basis of a 360-day year consisting of 12 months of 30 days each) from (and including) the Issue Date of the first Tranche of the Notes to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable and the denominator of which is 360.

or on such other calculation basis as may be specified in the applicable Final Terms;

(B) if the amount payable with respect to any Zero Coupon Note upon redemption pursuant to Condition 6(b), (c), (d) or (e) above or upon its becoming due and repayable as provided in Condition 10 is not paid or available for payment when due, the amount due and repayable with respect to such Zero Coupon Note shall be the Amortized Face Amount of such Zero Coupon Note calculated as provided above as though the references in the definition of "y" in the sub-paragraph (A) above to the date fixed for redemption or the date upon which the Zero Coupon

Note becomes due and repayable were replaced by references to the date (the "Reference Date") which is the earlier of:

- the date on which all amounts due with respect to the Zero Coupon Note have been paid;
   or
- (2) the date on which the full amount of the monies repayable has been received by the Agent and notice to that effect has been given in accordance with Condition 14.

The calculation of the Amortized Face Amount in accordance with this sub-paragraph (B) will continue to be made, before, as well as after, judgment, until the Reference Date, unless the Reference Date falls on or after the Maturity Date, in which case the amount due and repayable shall be the principal amount of such Note together with interest at a rate per annum equal to the Accrual Yield.

"Affiliate" means, in relation to any entity (the "First Entity"), any entity controlled, directly or indirectly, by the First Entity, any entity that controls, directly or indirectly, the First Entity or any entity directly or indirectly under common control with the First Entity. For these purposes "control" means ownership of a majority of the voting power of an entity.

"Associated Costs" means an amount per Note of the Specified Denomination equal to such Note's pro rata share of the total amount of any and all costs associated or incurred by the Issuer or any Affiliate in connection with such early redemption, including, without limitation, any costs associated with unwinding any funding relating to the Notes and any costs associated with unwinding any hedge positions relating to the Notes, all as determined by the Calculation Agent in its sole discretion.

#### (g) Installment Notes; Amortizing Notes

If the Notes are Installment Notes, they will be redeemed in the Installment Amounts and on the date on which each installment is repayable (each, an "**Installment Date**") as specified in the applicable Final Terms. In the case of early redemption, the Early Redemption Amount will be determined pursuant to Condition 6(f) above. If the Notes are Amortizing Notes, they will be redeemed in the amounts and on the dates set forth in the Amortization Table specified in the applicable Final Terms.

### (h) Partly Paid

If the Notes are Partly Paid Notes, they will be redeemed, whether at maturity, early redemption, or otherwise, in accordance with the provisions of this Condition 6 and the applicable Final Terms. In the case of early redemption, the Early Redemption Amount will be determined pursuant to Condition 6(f) above by reference to the amount paid with respect to such Notes.

(i) Dual Currency Notes, Index Linked Redemption Notes, Share Linked Redemption Notes, GDR/ADR Linked Redemption Notes, FX Linked Redemption Notes, Commodity Linked Redemption Notes, Fund Linked Redemption Notes, Inflation Linked Redemption Notes, Hybrid Redemption Notes, and other Underlying Asset(s) Redemption Notes

If the Notes are Dual Currency Notes, Index Linked Redemption Notes, Share Linked Redemption Notes, GDR/ADR Linked Redemption Notes, FX Linked Redemption Notes, Commodity Linked Redemption Notes, Fund Linked Redemption Notes, Inflation Linked Redemption Notes, Hybrid Redemption Notes, or other Underlying Asset(s) Redemption Notes, they will be redeemed, whether at maturity, early redemption, or otherwise, in accordance with the provisions of this Condition 6 and the applicable Final Terms.

## (j) Repurchases

The Issuer and/or any of its Affiliates may at any time repurchase Notes (provided that, in the case of Bearer Definitive Notes, all unmatured Receipts and Coupons attached thereto are repurchased therewith) at any price in the open market or otherwise. Such Notes may be held, reissued, resold, or surrendered to any Paying Agent for cancellation, provided that any such Notes reissued or resold comply with the selling restrictions set forth in United States Treasury Regulation section 1.163-5 as if they were newly issued.

#### (k) Cancellation

All Notes which are redeemed will be cancelled (together with, in the case of Bearer Definitive Notes, all unmatured Receipts and Coupons attached thereto or surrendered therewith at the time of redemption) in the case of Bearer Notes, by surrendering each such Note together with all unmatured Receipts and Coupons and all unexchanged Talons to any Paying Agent and, in the case of Registered Notes, by surrendering the Registered Certificate representing such Registered Notes to the Registrar and, in each case, if so surrendered, shall, together with all Notes redeemed by the Issuer, be cancelled forthwith (together with, in the case of Bearer Definitive Notes, all unmatured Receipts and Coupons and unexchanged Talons attached thereto or surrendered therewith). All Notes so cancelled and the Notes purchased and cancelled pursuant to Condition 6(j) above (together with, in the case of Bearer Definitive Notes, all unmatured Receipts and Coupons cancelled therewith) shall be forwarded to the Principal Agent and cannot be reissued or resold.

#### 7. Redenomination

If the applicable Final Terms permits redenomination, Notes denominated in a currency that may be redenominated into euro, at the election of the Issuer, may be subject to redenomination in the manner set out below. In relation to such Notes, the Issuer, without the consent of the Noteholders, Receiptholders, or Couponholders, on giving at least 30 calendar days' prior notice to Noteholders, Receiptholders, Couponholders, the Principal Agent and the Relevant Clearing System in accordance with Condition 14, may designate a "Redenomination Date" for the Notes, being (in the case of interest-bearing Notes) a date for payment of interest under the Notes (or in the case of Zero Coupon Notes, any date), in each case specified by the Issuer in the notice given pursuant to this paragraph and falling on or after the date on which the relevant member state commences participation in the third stage of European Economic and Monetary Union pursuant to the EC Treaty and which falls before the date on which the currency ceases to be a subdivision of the euro. Notwithstanding the foregoing, Bearer Notes will not be redenominated at the election of the Issuer pursuant to this Condition 7 unless the Issuer receives an opinion of United States tax counsel recognized as an expert in such matters that the Notes would be in compliance with United States Treasury Regulation section 1. 163-5(c)(2)(i) (D) after such redenomination.

Beginning on the Redenomination Date, notwithstanding the other provisions of the Terms and Conditions:

(a) the Notes and the Receipts shall (unless already so provided by mandatory provisions of applicable law) be deemed to be redenominated in euro in the denomination of euro 0.01 with a nominal amount for each Note and Receipt equal to the nominal amount of that Note and Receipt in the Specified Currency, converted into euro at the rate for conversion established by the Council of the European Union pursuant to the EC Treaty (including compliance with rules relating to rounding in accordance with European Community regulations) provided that, if the Issuer determines, with the agreement of the Agent (which agreement shall not be unreasonably withheld), that the then market practice in respect of the redenomination into euro 0.01 of internationally offered securities is different from the provisions specified above, such provisions shall be deemed to be amended so as to comply with such

market practice and the Issuer shall promptly notify the Noteholders, any stock exchange on which the Notes may be listed, and any Paying Agent of such deemed amendment;

- (b) if Definitive Notes are required to be issued after the Redenomination Date, they shall be issued at the expense of the Issuer in the denominations of €100,000, and such other denominations as the Principal Agent determines and gives notice of to the Noteholders;
- (c) if Bearer Definitive Notes have been issued prior to the Redenomination Date, all unmatured Receipts and Coupons denominated in the Specified Currency (whether or not attached to the Notes) will become void from the date on which the Issuer gives the notice (the "Exchange Notice") that replacement euro-denominated Notes, Receipts, and Coupons are available for exchange (provided that such securities are so available) and no payments will be made in respect of them. The payment obligations contained in any Notes and Receipts so issued also will become void on that date although those Notes and Receipts will continue to constitute valid exchange obligations of the Issuer. New certificates in respect of euro-denominated Notes, Receipts and Coupons will be issued in exchange for Notes, Receipts and Coupons denominated in the Specified Currency in such manner as the Principal Agent may specify and shall be stated to Noteholders in the Exchange Notice;
- (d) after the Redenomination Date, all payments in respect of the Notes (other than payments of interest in respect of periods commencing before the Redenomination Date) will be made solely in euro, unless the Redenomination Date is on or after such date as the Specified Currency ceases to be a subdivision of the euro. Such payments will be made in euro by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee;
- (e) the amount of interest in respect of Notes will be calculated by reference to the aggregate nominal amount of Bearer Definitive Notes presented (or, as the case may be, in respect of which Receipts or Coupons are presented) for payment by the relevant holder and the amount of such payment shall be rounded down to the nearest euro 0.01; and
- (f) if the Notes are Notes other than Fixed-Rate Notes, Zero Coupon Notes or other non-interest-bearing Notes, the applicable Final Terms will specify any relevant changes to the provisions relating to interest.

In connection with such redenomination, the Issuer, after consultation with the Principal Agent, may make such other changes to the Terms and Conditions applicable to the relevant Notes, including, without limitation, with respect to any Business Day, Fixed Day Count Fraction, Day Count Fraction, or other conventions as it may decide, so as to conform them to the then market practice in respect of euro-denominated debt securities issued in the Euromarkets, which are held in international clearing systems.

Any such changes will not take effect until the next following Interest Payment Date after the Noteholders have been given notice in accordance with Condition 14.

The circumstances and consequences described in this Condition 7 and any resulting amendment to the Terms and Conditions of the Notes will not entitle any Noteholder (i) to any legal remedy, including, without limitation, redemption, rescission, notice, repudiation, adjustment, or renegotiation of the Notes, or (ii) to raise any defense or make any claim (including, without limitation, claims of breach, force majeure, frustration of purpose, or impracticability) or any other claim for compensation, damages, or any other relief.

#### 8. Taxation

The Issuer will pay a United States Alien such additional amounts of interest ("Additional Amounts") as may be necessary so that every net payment of the principal of and interest on any Note or any Coupon appertaining thereto, after deduction or withholding for or on account of any present or future tax, assessment, or other governmental charge imposed upon such holder by the United States or any political subdivision or taxing authority thereof or therein (other than any territory or possession) upon or as a result of such payment, will not be less than the amount provided for in such Note and the coupons appertaining thereto; provided, however, that the foregoing obligation to pay Additional Amounts shall not apply to:

- (a) any tax, assessment, or other governmental charge which would not have been so imposed but for:
  - (i) the existence of any present or former connection between such holder (or between a fiduciary, settlor, beneficiary, member, or stockholder of, or a person holding a power over, such holder, if such holder is an estate, trust, partnership, or corporation) and the United States or any of its possessions, including, without limitation, such holder (or such fiduciary, settlor, beneficiary, member, stockholder, or person holding a power) being or having been a citizen or resident or treated as a resident thereof or being or having been engaged in a trade or business therein or being or having been present therein or having or having had a permanent establishment therein or having or having had a qualified business unit which has the U.S. Dollar as its functional currency;
  - (ii) such holder's present or former status as a personal holding company, foreign personal holding company, passive foreign investment company, private foundation, or other tax-exempt entity, or controlled foreign corporation for United States tax purposes or a corporation which accumulates earnings to avoid United States federal income tax; or
  - (iii) such holder's status as a bank extending credit pursuant to a loan agreement entered into in the ordinary course of business:
- (b) any tax, assessment, or governmental charge that would not have been so imposed but for the failure of the holder to comply with certification, identification, or information reporting requirements under United States income tax laws, without regard to any tax treaty, with respect to the payment, concerning the nationality, residence, identity, or connection with the United States or any of its possessions of the holder or a beneficial owner of such Note or Coupon, if such compliance is required by United States income tax laws, without regard to any tax treaty, as a precondition to relief or exemption from such tax, assessment, or governmental charge;
- (c) any tax, assessment, or governmental charge that would not have been so imposed but for the presentation by the holder of such Note or Coupon for payment on a date more than 30 calendar days after the date on which such payment became due and payable or the date on which payment thereof is duly provided for, whichever occurs later;
- (d) any estate, inheritance, gift, sales, transfer, excise, wealth, or personal property tax or any similar tax, assessment, or governmental charge;
- (e) any tax, assessment, or governmental charge which is payable otherwise than by withholding by the Issuer or a Paying Agent from the payment of the principal of or interest on any Note or Coupon;

- (f) any tax, assessment, or governmental charge imposed solely because the payment is to be made by a particular Paying Agent or a particular office of a Paying Agent and would not be imposed if made by another Agent or by another office of this Agent;
- (g) any tax, assessment, or other governmental charge imposed on interest received by a person holding, actually or constructively, 10.00 per cent. or more of the total combined voting power of all classes of stock of the Issuer entitled to vote;
- (h) any withholding or deduction imposed on a payment to an individual and required to be made pursuant to European Council Directive 2003/48/EC (the "**Directive**") or any law implementing or complying with, or introduced in order to conform to, such Directive;
- (i) any tax, assessment, or other government charge imposed on a payment of principal or interest (or any other payment) on any Note which is (i) a Dual Currency Note or (ii) a Note which is an Index Linked Note, Share Linked Note, GDR/ADR Linked Note, FX Linked Note, Commodity Linked Note, Fund Linked Note, Inflation Linked Note, Hybrid Note, Physical Delivery Note, or Note linked to other Underlying Asset(s) and in respect of which the holder may not receive at least 90 per cent. of the Specified Denomination per Note (or, in the case of a Partly Paid Note, 90 per cent. of the amount paid up in respect of such Note or, in the case of a Zero Coupon Note, 90 per cent. of the Amortized Face Amount of such Note), unless in each case the applicable Final Terms expressly provide that the Issuer will pay Additional Amounts with respect to such Note;
- (j) any Note presented for payment by or on behalf of a Noteholder who would have been able to avoid such withholding or deduction by presenting the relevant Note to another Paying Agent in a member state of the European Union;
- (k) any tax, assessment, or other governmental charge that is imposed or withheld by reason of the application of section 1471 (or any successor provision) or section 1472 (or any successor provision) of the Code or any related administrative regulation or pronouncement;
- (l) any tax, assessment, or other governmental charge that is imposed or withheld by reason of the payment being treated as a dividend or "dividend equivalent" for United States tax purposes; or
- (m) any combination of items (a) through (l) above.

nor shall Additional Amounts be paid with respect to any payment of the principal of or interest on any Note or Coupon to a person other than the sole beneficial owner of such payment or that is a partnership or fiduciary to the extent either (i) such beneficial owner, member of such partnership or beneficiary or settlor with respect to such fiduciary would not have been entitled to the payment of Additional Amounts had such beneficial owner, member, beneficiary, or settlor been the Noteholder or Couponholder, or (ii) the Noteholder does not provide a statement, in the form, manner, and time required by applicable United States income tax laws, from such beneficial owner, member of such partnership or beneficiary or settlor with respect to such fiduciary concerning its nationality, residence, identity, or connection with the United States.

"United States Alien" means any corporation, partnership, entity, individual, or fiduciary that is for United States federal income tax purposes (1) a foreign corporation, (2) a foreign partnership to the extent one or more of the members of which is, for United States federal income tax purposes, a foreign

corporation, a non-resident alien individual, or a foreign estate or trust, (3) a non-resident alien individual, or (4) a foreign estate or trust.

Except as specifically provided herein and in the Agency Agreement, the Issuer shall not be required to make any payment with respect to any tax, assessment, or other governmental charge imposed by any government or any political subdivision or taxing authority thereof or therein.

Whenever any Additional Amounts are to be paid on Notes or Coupons, the Issuer will give notice to the Principal Agent and the other Paying Agents, as provided in the Agency Agreement.

## 9. Prescription

The Notes, Receipts, and Coupons will become void unless presented for payment within a period of five years after the date on which such payment first becomes due (the "**Relevant Date**"). However, if the full amount of the money payable has not been duly received by the Principal Agent or other relevant Paying Agent on or prior to the Relevant Date, then the Relevant Date shall mean the date on which, after the full amount of such money has been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 14.

No Coupon sheet issued upon exchange of a Talon shall include a Coupon on which the claim for payment would be void pursuant to this Condition 9 or Condition 5(d) or any Talon which would be void pursuant to Condition 5(d).

# 10. Events of Default

## (a) Events of Default in Relation to Senior Notes

The occurrence of any of the following events with respect to any Series of Senior Notes shall constitute an "Event of Default" with respect to such Series:

- (i) the Issuer shall fail to pay the principal amount or deliver the Entitlement (if any) of any of such Senior Notes when due whether at maturity or upon early redemption or otherwise; or
- (ii) the Issuer shall fail to pay any installment of interest, other amounts payable, or Additional Amounts on any of such Senior Notes for a period of 30 calendar days after the due date; or
- (iii) the Issuer shall fail duly to perform or observe any other term, covenant, or agreement applicable to such Senior Notes contained in any of such Senior Notes or in the Agency Agreement for a period of 90 calendar days after the date on which written notice of such failure, requiring the Issuer to remedy the same, shall first have been given to the Issuer and the Principal Agent by the Noteholders of at least 33.00 per cent. in aggregate principal amount of such Senior Notes at the time outstanding; provided, however, that in the event the Issuer within the aforesaid period of 90 calendar days shall commence legal action in a court of competent jurisdiction seeking a determination that the Issuer had not failed duly to perform or observe the term or terms, covenant or covenants, or agreement or agreements specified in the aforesaid notice, such failure shall not be an Event of Default unless the same continues for a period of ten calendar days after the date of any final determination to the effect that the Issuer had failed to duly perform or observe one or more of such terms, covenants, or agreements; or
- (iv) a court having jurisdiction in the premises shall enter a decree or order for relief in respect of the Issuer in an involuntary case or proceeding under any applicable bankruptcy, insolvency,

reorganization, or other similar law now or hereafter in effect, or appointing a receiver, liquidator, conservator, assignee, custodian, trustee, sequestrator (or similar official) of the Issuer or for any substantial part of its property or ordering the winding-up or liquidation of its affairs and such decree or order shall remain unstayed and in effect for a period of 60 consecutive calendar days; o

(v) the Issuer shall commence a voluntary case or proceeding under any applicable bankruptcy, insolvency, liquidation, receivership, reorganization, or other similar law now or hereafter in effect, or shall consent to the entry of an order for relief in an involuntary case under any such law, or shall consent to the appointment of or taking possession by a receiver, liquidator, conservator, assignee, trustee, custodian, sequestrator (or similar official) of the Issuer or for any substantial part of its property, or shall make any general assignment for the benefit of creditors, or shall admit in writing its inability to pay its debts as they become due or shall take any corporate action in furtherance of any of the foregoing.

## (b) Events of Default in Relation to Subordinated Notes

The occurrence of any of the following events with respect to any Series of Subordinated Notes shall constitute an "Event of Default" with respect to such Series:

- (i) a court having jurisdiction in the premises shall enter a decree or order for relief in respect of the Issuer in an involuntary case or proceeding under any applicable bankruptcy, insolvency, reorganization, or other similar law now or hereafter in effect, or appointing a receiver, liquidator, conservator, assignee, custodian, trustee, sequestrator (or similar official) of the Issuer or for any substantial part of its property or ordering the winding-up or liquidation of its affairs and such decree or order shall remain unstayed and in effect for a period of 60 consecutive calendar days; or
- (ii) the Issuer shall commence a voluntary case or proceeding under any applicable bankruptcy, insolvency, liquidation, receivership, reorganization, or other similar law now or hereafter in effect, or shall consent to the entry of an order for relief in an involuntary case under any such law, or shall consent to the appointment of or taking possession by a receiver, liquidator, conservator, assignee, trustee, custodian, sequestrator (or similar official) of the Issuer or for any substantial part of its property, or shall make any general assignment for the benefit of creditors, or shall admit in writing its inability to pay its debts as they become due or shall take any corporate action in furtherance of any of the foregoing.

# (c) Acceleration of Notes, Notices, Certain Calculations, and Amounts to be Paid

If an Event of Default shall occur and be continuing with respect to any Series of Notes, then the holder of any Notes of the applicable Series, at such holder's option, by written notice to the Issuer and the Principal Agent, may declare the principal of such Note, the interest accrued, or any other amounts then payable thereon (and Additional Amounts, if any, thereon) to be due and payable immediately and if any such Event of Default shall continue at the time of receipt of such written notice, such amounts shall become immediately due and payable, subject to the qualification in bold-type immediately below. Upon payment of such amount of principal, interest, or any other amounts payable (and Additional Amounts, if any), all of the Issuer's obligations in respect of payment of principal of, interest, or any other amounts payable (and Additional Amounts, if any) on such Note shall terminate. Interest on overdue principal, interest, or any other amounts payable (and Additional

Amounts, if any) shall accrue from the date on which such principal, interest, or any other amounts payable (and Additional Amounts, if any) were due and payable to the date such principal, interest, or any other amounts payable (and Additional Amounts, if any) are paid or duly provided for, at the rate borne by the Notes (to the extent payment of such interest shall be legally enforceable).

Payment of principal, the interest accrued, or any other amounts then payable thereon (and Additional Amounts, if any) of the Subordinated Notes may not be accelerated in the case of a default in the payment of principal, interest, or any other amounts then payable or the performance of any other covenant of the Issuer. Payment of the principal, the interest accrued, or any other amounts then payable thereon (and Additional Amounts, if any) of the Subordinated Notes may be accelerated only in the case of the bankruptcy or insolvency of the Issuer.

If an Event of Default with respect to the Notes, or an event which, with the passing of time or the giving of notice, or both, would be an Event of Default, shall occur and be continuing, the Issuer shall notify the Principal Agent in writing of such Event of Default no later than the following Business Day after it becomes aware of such Event of Default, and the Principal Agent thereupon promptly shall notify all of the relevant Noteholders of such Event of Default.

If any Note shall become so repayable, it shall be repaid at its Early Redemption Amount (as defined in Condition 6(f)) together, if appropriate, with accrued interest thereon, such interest to accrue and be paid in accordance with Condition 4.

# 11. Replacement of Notes, Receipts, Coupons, and Talons

Should any Note (including any Registered Certificate representing such Registered Note), Receipt, Coupon, or Talon be lost, stolen, mutilated, defaced, or destroyed, it may be replaced at the specified office of the Principal Agent in London (or such other place outside the United States and its possessions as may be notified to Noteholders) (in the case of Bearer Notes, Receipts, Coupons or Talons) and of the Registrar (in the case of Registered Certificates) or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders, upon payment by the claimant of such costs and expenses as may be incurred in connection therewith and on such terms as to evidence and indemnity as the Issuer may reasonably require. Mutilated or defaced Notes, Receipts, Coupons, or Talons must be surrendered before replacements will be issued.

# 12. Agent and Paying Agents

Bank of America, N.A. (operating through its London Branch) of 5 Canada Square, London E14 5AQ, United Kingdom shall be the initial Principal Agent. Merrill Lynch International Bank Limited of Dublin Road, Carrick on Shannon, Ireland shall be the Registrar and Transfer Agent.

The Issuer is entitled to vary or terminate the appointment of any Paying Agent, the Registrar, or Transfer Agent and to appoint an alternative Principal Agent or other Paying Agents, Registrars, or Transfer Agents and approve any change in the specified office through which any Paying Agent, Registrar or Transfer Agent acts, provided that:

- (a) so long as the Notes are listed on any stock exchange, there will at all times be a Paying Agent with a specified office in such place as may be required by the rules and regulations of the relevant stock exchange;
- (b) there will at all times be a Paying Agent with a specified office in a city in continental Europe;

- (c) there will at all times be a Principal Agent;
- (d) the Issuer will maintain a Paying Agent in a member state of the European Union that will not be obliged to withhold or deduct tax pursuant to the Directive (as defined in Condition 8) or any law implementing or complying with, or introduced in order to conform to, such Directive; and
- (e) there will at all times be a Transfer Agent and a Registrar with a specified office in continental Europe (outside the United Kingdom).

In addition, the Issuer shall immediately appoint a Paying Agent having a specified office in New York City in the circumstances described in Condition 5(c). Any variation, termination, appointment, or change shall take effect only (other than in the case of insolvency, when it shall be of immediate effect) after not less than 30 nor more than 45 calendar days' prior notice thereof shall have been given to the Noteholders in accordance with Condition 14.

# 13. Exchange of Talons

On and after the Fixed Interest Payment Date or the Interest Payment Date, as appropriate, on which the final Coupon comprised in any Coupon sheet matures, the Talon, if any, forming part of such Coupon sheet, may be surrendered at the specified office of the Principal Agent or any other Paying Agent in exchange for a further Coupon sheet including (if such further Coupon sheet does not include Coupons to (and including) the final date for the payment of interest due in respect of the Note to which it appertains) a further Talon, subject to the provisions of Condition 9. Each Talon, for purposes of these Terms and Conditions, shall be deemed to mature on the Fixed Interest Payment Date or the Interest Payment Date (as the case may be) on which the final Coupon comprised in the relative Coupon sheet matures.

#### 14. Notices

Notices to the holders of Registered Notes shall be (a) mailed to them (or, in the case of joint holders, to the first named) at their respective addresses in the Register and (b) save where another means of effective communication has been specified herein or in the Final Terms, published (i) in the case of any Registered Notes which are admitted to trading on the London Stock Exchange's Regulated Market (so long as the rules of that exchange so require), in a leading newspaper having general circulation in London (which is expected to be the *Financial Times*), or, if such publication is not practicable, published in a leading English language daily newspaper having general circulation in Europe, or (ii) in the case of Registered Notes which are admitted to listing, trading, and/or quotation by any other listing authority, stock exchange, and/or quotation system (so long as the rules of such listing authority, stock exchange, and/or quotation system so require), in a leading daily newspaper having general circulation in London (which is expected to be the *Financial Times*) and in such other place or manner as may be required by the rules and regulations of such listing authority, stock exchange, and/or quotation system.

Notices to the holders of Registered Notes shall be deemed to have been given on the fourth weekday (being a day other than a Saturday or Sunday) after the later of the date of mailing and (if applicable) the date of publication (or if required to be published in more than one newspaper, the first date on which publication shall have been made in all required newspapers).

Notices to the holders of Bearer Notes shall be, save where another means of effective communication has been specified herein or in the Final Terms, published in a leading newspaper having general circulation in London (which is expected to be the *Financial Times*), or, if such publication is not practicable, published

in a leading English language daily newspaper having general circulation in Europe provided that (A) in the case of any Bearer Notes which are admitted to trading on the London Stock Exchange's Regulated Market (so long as the rules of that exchange so require), in a leading newspaper having general circulation in London (which is expected to be the *Financial Times*), or, if such publication is not practicable, in a leading English language daily newspaper having general circulation in Europe, or (B) in the case of Bearer Notes which are admitted to listing, trading, and/or quotation by any other listing authority, stock exchange, and/or quotation system (so long as the rules of such listing authority, stock exchange, and/or quotation system so require), in a leading daily newspaper having general circulation in London (which is expected to be the *Financial Times*) and in such other place as may be required by the rules and regulations of such listing authority, stock exchange, and/or quotation system.

Notices to the holders of Bearer Notes shall be deemed to have been given on the date of publication (or, if required to be published in more than one newspaper, the first date on which publication shall have been made in all required newspapers). Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Bearer Notes in accordance with this Condition 14.

For so long as the Global Notes are held in their entirety on behalf of the Relevant Clearing System and until such time as any Definitive Notes are issued, if any are issued, there may be substituted for such publication in such newspaper the delivery of the relevant notice to the Relevant Clearing System for communication by them to the Noteholders and, in addition, so long as the Notes are listed on a stock exchange or are admitted to trading by another relevant authority and the rules of that stock exchange or relevant authority so require, notices will be published in a daily newspaper of general circulation in a place or places required by those rules. Any such notice to the Relevant Clearing System shall be deemed to have been given to Noteholders on the Business Day after the day on which that notice was given to the Relevant Clearing System.

Notices to be given by any Noteholder shall be in writing and given by lodging the same, together with the related Note or Notes, with the Principal Agent. While any of the Notes are represented by a Global Note, that notice may be given by any Noteholder to the Principal Agent through the Relevant Clearing System, in such manner as the Principal Agent and the Relevant Clearing System may approve for this purpose.

## 15. Meetings of Noteholders, Modification, and Waiver

The Agency Agreement contains provisions for convening meetings of the Noteholders to consider any matter affecting their interests, including approving by Extraordinary Resolution (as defined in the Agency Agreement), a modification of the Notes, the Receipts, the Coupons, or certain provisions of the Agency Agreement. Such a meeting may be convened by the Issuer or Noteholders holding not less than 33.00 per cent. in principal amount of the Notes of the relevant Series that at such time remain outstanding. The quorum at any such meeting for passing an Extraordinary Resolution is one or more persons holding or representing a clear majority in principal amount of the Notes of the relevant Series that at such time remain outstanding, or at any adjourned meeting one or more persons being or representing Noteholders whatever the principal amount of the Notes so held or represented, except that at any meeting the business of which includes the modification of certain provisions of the Notes, Receipts, or Coupons (including modifying the date of maturity of the Notes or any date for payment of interest thereon, reducing or cancelling the amount of principal or the rate of interest payable in respect of the Notes or altering the currency of payment of the Notes, Receipts, or Coupons), the necessary quorum for passing an Extraordinary Resolution will be one or more persons holding or representing not less than two-thirds, or at any adjourned such meeting not less than one-third, in principal amount of the Notes of the relevant Series that at such time remain outstanding. An Extraordinary Resolution passed at any

meeting of the Noteholders shall be binding on all the Noteholders, whether or not they are present at the meeting, and on all related Receiptholders and Couponholders.

Without the consent of the Noteholders, Receiptholders, or Couponholders, the Principal Agent and the Issuer may agree to modifications of or amendments to the Agency Agreement, the Notes, the Receipts, or the Coupons for any of the following purposes:

- (a) to evidence the succession of another entity to the Issuer and the assumption by any such successor of the covenants of the Issuer in the Agency Agreement, the Notes, Receipts, or Coupons;
- (b) to add to the covenants of the Issuer for the benefit of the Noteholders, the Receiptholders, or the Couponholders, or to surrender any right or power herein conferred upon the Issuer;
- (c) to relax or eliminate the restrictions on payment of principal and interest in respect of the Notes, Receipts, or Coupons in the United States or its possessions, provided that such payment is permitted by United States tax laws and regulations then in effect and provided that no adverse tax consequences would result to the Noteholders, the Receiptholders, or the Couponholders;
- (d) to cure any ambiguity, to correct or supplement any defective provision herein or any provision which may be inconsistent with any other provision herein;
- (e) to make any other provisions with respect to matters or questions arising under the Notes, the Receipts, the Coupons, or the Agency Agreement, provided such action pursuant to this sub-paragraph (e) shall not adversely affect the interests of the Noteholders, the Receiptholders, or the Couponholders;
- (f) to facilitate the issuance of Notes in accordance with the laws of a particular jurisdiction; and
- (g) to permit further issuances of Notes in accordance with the terms of the Program Agreement.

Any such modification or amendment shall be binding on the Noteholders, the Receiptholders, and the Couponholders and any such modification or amendment shall be notified to the Noteholders, the Receiptholders, or the Couponholders in accordance with Condition 14 as soon as practicable thereafter.

# 16. Merger, Consolidation, Sale, Conveyance and Assumption

Any entity into which the Principal Agent or any Agent may be merged or converted, or any entity with which the Principal Agent or any of the Principal Agents may be consolidated or any entity resulting from any merger, conversion, or consolidation to which the Principal Agent or any of the Agents shall be a party, or any entity to which the Principal Agent or any Agent shall sell or otherwise transfer all or substantially all the assets of the Principal Agent or any Agent shall become, on the date when such merger, conversion, consolidation, or transfer becomes effective and to the extent permitted by any applicable laws, the successor Principal Agent or, as the case may be, Agent under the Agency Agreement without the execution or filing of any paper or any further act on the part of the parties to the Agency Agreement, unless otherwise required by the Issuer, and after the effective date all references in the Agency Agreement to the Principal Agent or, as the case may be, such Agent shall be deemed to be references to such entity. Written notice of any such merger, conversion, consolidation, or transfer shall be given immediately to the Issuer by the relevant Principal Agent or Agent.

## 17. Additional Issuances

The Issuer from time to time without the consent of the relevant Noteholders, Receiptholders, or Couponholders may create and issue additional Series of Notes having terms and conditions the same as (or the same in all respects except for the Issue Date, Interest Commencement Date, and the Issue Price) Notes of an existing Series. These additional Notes shall be consolidated and form a single Series with the outstanding Notes of the existing Series.

## 18. Governing Law and Submission to

The Agency Agreement, the Notes, and any Coupons, Receipts, and Talons appertaining to the Notes shall be governed by and construed in accordance with the laws of the State of New York, United States, applicable to agreements made and to be performed wholly within such jurisdiction without regard to principles of conflicts of laws.

The Issuer submits to the non-exclusive jurisdiction of any United States federal court sitting in New York City, the Borough of Manhattan, solely for purposes of any legal action or proceeding brought to enforce its obligations under the Agency Agreement, the Notes, or any Coupon, Receipt, or Talon. As long as any Note or Coupon remains outstanding, the Issuer shall either maintain an office or have an authorized agent in New York City upon whom process may be served in any such legal action or proceeding. Service of process upon the Issuer at its office or upon such agents with written notice of such service mailed or delivered to the Issuer shall to the fullest extent permitted by applicable law be deemed in every respect effective service of process upon the Issuer in any such legal action or proceeding. The Issuer continues the appointment of CT Corporation System at 111 Eighth Avenue, New York, New York 10011 as its agent upon whom process may be served in any suit, action, or proceeding relating to or arising out of the Agency Agreement, the Notes or any Coupon, Receipt, or Talon appertaining hereto, and with a copy to the Issuer at Bank of America Corporation, Bank of America Corporate Center, NC 1-007-06-10, 100 North Tryon Street, Charlotte, North Carolina 28255-0065, Attn: Corporate Treasury [] Global Funding Transaction Management, and with an additional copy to Bank of America Corporation, Legal Department, NC1-027-20-05, 214 North Tryon Street, Charlotte, North Carolina 28255-0065, Attn: General Counsel.

#### **EXHIBIT 2**

#### PRODUCT ANNEXES

## ANNEX 1

## ADDITIONAL TERMS AND CONDITIONS FOR INDEX LINKED NOTES

The terms and conditions applicable to Index Linked Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "Index Linked Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes and the Index Linked Conditions, the Index Linked Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and/or the Index Linked Conditions and (ii) the Final Terms, the Final Terms shall prevail.

#### 1. Definitions

For the purposes of these Index Linked Conditions:

"Averaging Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, or on account of such date not being a Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, a Common Scheduled Trading Day), would have been the final Averaging Date, or, if earlier, the Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on the relevant Averaging Dates, provided that the Averaging Cut-Off Date shall not fall prior to the original date on which the final Averaging Date was scheduled to fall.

"Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day) or, if earlier, the Averaging Cut-Off Date. If any such day is a Disrupted Day:

(a) if "Omission" is specified as applying in the applicable Final Terms, then such date will be deemed not to be an Averaging Date for the purposes of determining the relevant level or price provided that, if through the operation of this provision there would not be an Averaging Date, then the provisions of the definition of "Valuation Date" will apply for purposes of determining the relevant level or price on the final Averaging Date, as if such final Averaging Date were a Valuation Date that was a Disrupted Day; or

- (b) if "Postponement" is specified as applying in the applicable Final Terms, then the provisions of the definition of "Valuation Date" will apply for the purposes of determining the relevant level or price on that Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day irrespective of whether, pursuant to such determination, that deferred Averaging Date would fall on a day that already is or is deemed to be an Averaging Date; or
- (c) if "Modified Postponement" is specified as applying in the applicable Final Terms then:
  - (i) where the Index Linked Notes relate to a single Index, the Averaging Date shall be the first succeeding Valid Date. If the first succeeding Valid Date has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for the Index, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant level or price for that Averaging Date in accordance with sub-paragraph (a)(ii) of the definition of "Valuation Date" below;
  - where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Averaging Date for each Index not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (following adjustment of such date owing to the original date not being a Scheduled Trading Day, if applicable) (the "Scheduled Averaging Date") and the Averaging Date for an Index affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Index. If the first succeeding Valid Date in relation to such Index has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for the Index, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date) in relation to such Index, and (B) the Calculation Agent shall determine the relevant level or price for that Averaging Date in accordance with sub-paragraph (b)(ii) of the definition of "Valuation Date" below;
  - (iii) where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Individual Disrupted Days" shall be applicable, the Averaging Date for each Index not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (following adjustment of such date owing to the original date not being a Common Scheduled Trading Day, if applicable) (the "Scheduled Averaging Date") and the Averaging Date for an Index affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Index. If the first succeeding Valid Date in relation to such Index has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day for the Index, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date) in relation to such Index, and (B) the Calculation Agent shall determine the relevant level or price for that Averaging Date in accordance with sub-paragraph (c) (ii) of the definition of "Valuation Date" below; or

(iv) where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Averaging Date for each Index shall be the first succeeding Common Valid Date in relation to such Index. If the first succeeding Common Valid Date has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant level or price for that Averaging Date in accordance with sub-paragraph (d)(ii) of the definition of "Valuation Date" below,

and, for the purposes of these Index Linked Conditions "Valid Date" means a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date does not or is deemed not to occur, and "Common Valid Date" means a Common Scheduled Trading Day that is not a Disrupted Day for any Index, and on which another Averaging Date does not or is deemed not to occur.

## "Barrier Event Determination Day" means, in respect of each Index:

- (a) if the applicable Final Terms provides that the Barrier Event (intraday) provisions shall apply, unless otherwise specified in the applicable Final Terms, each day on which the level of such Index is published and/or disseminated by the Index Sponsor during the relevant Observation Period, regardless of whether or not such day is a Scheduled Trading Day for such Index (and if the Calculation Agent in its sole and absolute discretion determines that a Market Disruption Event is occurring for such Index at any time on any Barrier Event Determination Day, it shall disregard the period during which it determines in its sole and absolute discretion that such Market Disruption Event has occurred and is continuing for the purposes of determining whether or not a Barrier Event (intraday) has occurred); or
- (b) if the applicable Final Terms provides that the Barrier Event (closing) provisions shall apply, each day specified as such in the applicable Final Terms.

## "Barrier Event Valuation Time (closing)" means:

- (a) in relation to an Index which is specified in the applicable Final Terms as being a Unitary Index, the Scheduled Closing Time on the relevant Exchange on the relevant Barrier Event Determination Day, as the case may be, in relation to each Index to be valued. If the relevant Exchange closes prior to its Scheduled Closing Time and the specified Barrier Event Valuation Time (closing) is after the actual closing time for its regular trading session, then the Barrier Event Valuation Time (closing) shall be such actual closing time;
- (b) in relation to an Index which is specified in the applicable Final Terms as being a Multi-Exchange Index, (i) for the purposes of determining whether a Market Disruption Event has occurred: (A) in respect of any Component Security, the Scheduled Closing Time on the relevant Exchange and (B) in respect of any options contracts or futures contracts on the Index, the close of trading on the relevant Related Exchange, and (ii) in all other circumstances, the time at which the official closing level of the Index is calculated and published by the Index Sponsor; or
- (c) in relation to an Index which is specified in the applicable Final Terms as being a Proprietary Index, the time at which the Index Sponsor calculates and publishes the official closing level of the Index.

"Barrier Event Valuation Time (intraday)" means any time during the regular trading session (without regard to any after hours or any other trading outside of the regular session) on the relevant Exchange.

"Barrier Level" means, in respect of an Index, such level for such Index as is specified in the applicable Final Terms.

"Basket of Indices" means, subject to adjustment in accordance with these Index Linked Conditions, a basket composed of indices in their relative proportions or number of indices, as specified in the applicable Final Terms.

"Common Scheduled Trading Day" means, in respect of a Basket of Indices, each day which is a Scheduled Trading Day for all the Indices in the Basket of Indices.

"Component Security" means, in respect of an Index, any share or other component security included in such Index as determined by the Calculation Agent and related expressions shall be construed accordingly.

## "Disrupted Day" means:

- (a) in relation to an Index which is specified in the applicable Final Terms as being a Unitary Index, any Scheduled Trading Day on which a relevant Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred:
- (b) in relation to an Index which is specified in the applicable Final Terms as being a Multi-Exchange Index, any Scheduled Trading Day on which (i) the Index Sponsor fails to publish the level of the Index (provided that the Calculation Agent may, in its discretion, determine that such event instead results in the occurrence of an Index Disruption), (ii) the Related Exchange fails to open for trading during its regular trading session or (iii) a Market Disruption Event has occurred; or
- (c) in relation to an Index which is specified in the applicable Final Terms as being a Proprietary Index, any Scheduled Trading Day on which a Market Disruption Event has occurred (provided that the Calculation Agent may, in its discretion, determine that such event instead results in the occurrence of an Index Disruption).

#### "Early Closure" means:

(a) in relation to an Index which is specified in the applicable Final Terms as being a Unitary Index, the closure on any Exchange Business Day of any relevant Exchange(s) relating to securities that comprise 20 per cent. or more of the level of the relevant Index or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day; or

(b) or in relation to an Index which is specified in the applicable Final Terms as being a Multi-Exchange Index, the closure on any Exchange Business Day of the Exchange in respect of any Component Security or the Related Exchange prior to its Scheduled Closing Time unless such earlier closing is announced by such Exchange or Related Exchange, as the case may be, at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange or Related Exchange, as the case may be, on such Exchange Business Day, or (ii) the submission deadline for orders to be entered into on the relevant Exchange or Related Exchange system for execution at the relevant Valuation Time on such Exchange Business Day.

## "Exchange" means:

- (a) in relation to an Index which is specified in the applicable Final Terms as being a Unitary Index, each exchange or quotation system specified as such for such Index in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the securities comprising such Index has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the securities comprising such Index on such temporary substitute exchange or quotation system as on the original Exchange); or
- (b) in relation to an Index which is specified in the applicable Final Terms as being a Multi-Exchange Index, in respect of each Component Security, the principal stock exchange on which such Component Security is principally traded, as determined by the Calculation Agent.

"Exchange Business Day" means (a) where the relevant Index is specified in the applicable Final Terms to be a Unitary Index, any Scheduled Trading Day on which each Exchange and each Related Exchange are open for trading during their respective regular trading sessions, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time or (b) where the relevant Index is specified in the applicable Final Terms to be a Multi-Exchange Index, any Scheduled Trading Day on which (i) the Index Sponsor publishes the level of the Index, and (ii) the Related Exchange is open for trading during its regular trading session, notwithstanding the Related Exchange closing prior to its Scheduled Closing Time.

## "Exchange Disruption" means:

- (a) in relation to an Index which is specified in the applicable Final Terms as being a Unitary Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (i) to effect transactions in, or obtain market values for, on any relevant Exchange(s) in securities that comprise 20 per cent. or more of the level of the relevant Index, or (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to the relevant Index on any relevant Related Exchange; or
- (b) in relation to an Index which is specified in the applicable Final Terms as being a Multi-Exchange Index, any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general to effect transactions in, or obtain market values for: (i) any Component Security on the Exchange in respect of such Component Security; or (ii) futures or options contracts relating to the Index on the relevant Related Exchange.

"Final Level" means, in respect of an Index, unless otherwise specified in the applicable Final Terms, the Index Closing Level of such Index on the Valuation Date, subject to adjustment in accordance with these Index Linked Conditions.

"Index" and "Indices" mean, subject to adjustment in accordance with these Index Linked Conditions, the indices or index specified in the applicable Final Terms and related expressions shall be construed accordingly.

"Index Closing Level" means, in respect of an Index and any relevant date, subject to these Index Linked Conditions, an amount equal to the official closing level (which shall be deemed to be an amount in the Index Currency) of such Index as determined by the Calculation Agent on such date.

"Index Currency" means, in respect of an Index, the index currency specified in the applicable Final Terms.

"Index Level" means, in respect of an Index and a time on any day, and subject to these Index Linked Conditions, the level of such Index at such time on such day as determined by the Calculation Agent.

"Index Performance" means, unless otherwise specified in the applicable Final Terms, in respect of an Index and any relevant date, an amount (expressed as a percentage) determined by the Calculation Agent as being equal to (a) the Index Closing Level of such Index on such date, divided by (b) the Initial Level of such Index.

"Index Sponsor" means, in relation to an Index, the corporation or other entity that (a) is responsible for setting and reviewing the rules and procedures and the methods of calculation and adjustments, if any, related to such Index and (b) announces (directly or through an agent) the level of such Index on a regular basis during each Scheduled Trading Day, which as of the Issue Date is the index sponsor specified for such Index in the applicable Final Terms.

"Initial Level" means, in respect of an Index, unless otherwise specified in the applicable Final Terms, the Index Closing Level of such Index on the Strike Date, subject to adjustment in accordance with these Index Linked Conditions.

"Multi-Exchange Index" means any Index for which the "Type of Index" is specified as such in the applicable Final Terms, or, if not specified, any Index the Calculation Agent determines as such.

"Observation Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the Scheduled Observation Date or, if earlier, the Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Observation Date, provided that the Observation Cut-Off Date shall not fall prior to the original date on which such Observation Date was scheduled to fall.

"Observation Date" means each Observation Date specified in the applicable Final Terms, or if such date is not a Scheduled Trading Day the immediately following Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day) or, if earlier, the Observation Cut-Off Date. If any such day is a Disrupted Day, then:

(a) where the Index Linked Notes relate to a single Index, the Observation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-

Off Date is a Disrupted Day. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for the Index, (i) the Observation Cut-Off Date shall be deemed to be such Observation Date (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant level or price in the manner set out in the applicable Final Terms or, if not set out or if not practicable, determine the relevant level or price by determining the level of the Index as of the Valuation Time on the Observation Cut-Off Date in accordance with (subject to Index Linked Condition 4 below) the formula for and method of calculating the Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Observation Cut-Off Date of each security comprised in the Index (or, if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Observation Cut-Off Date, its good faith estimate of the value for the relevant security as of the Valuation Time on the Observation Cut-Off Date), or (B) in respect of a Proprietary Index, using such levels or values as the Calculation Agent determines to be appropriate as of the Valuation Time on the Observation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Observation Cut-Off Date;

- (b) where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Observation Date for each Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Observation Date (or, if earlier, the Observation Cut-Off Date) and the Observation Date for each Index affected (each an "Affected Index") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Index, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day relating to the Affected Index. In that case, or if such Observation Date falls on the Observation Cut-Off Date for an Index owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Index, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date for such Index (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant level or price using, in relation to such Index, the level of such Index determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using the level of such Index as of the Valuation Time on the Observation Cut-Off Date in accordance with (subject to Index Linked Condition 4) the formula for and method of calculating such Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Observation Cut-Off Date of each security comprised in such Index (or. if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Observation Cut-Off Date, its good faith estimate of the value for the relevant security as of the Valuation Time on the Observation Cut-Off Date), or (B) in respect of a Proprietary Index, using such levels or values as the Calculation Agent determines to be appropriate as of the Valuation Time on the Observation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Observation Cut-Off Date;
- (c) where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Individual Disrupted Days" shall be applicable, the Observation Date for each Index not affected by the occurrence of a Disrupted Day shall be the

Scheduled Observation Date (or if the Scheduled Observation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day, or in either case, if earlier, the Observation Cut-Off Date) and the Observation Date for each Index affected (each an "Affected Index") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Index, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date (or if such Scheduled Observation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day) up to, and including, the Observation Cut-Off Date is a Disrupted Day relating to the Affected Index. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date for such Index (notwithstanding the fact that such day may be a Disrupted Day for an Index or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant level or price using, in relation to such Index, the level of such Index determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using the level of such Index as of the Valuation Time on the Observation Cut-Off Date in accordance with (subject to Index Linked Condition 4) the formula for and method of calculating such Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Observation Cut-Off Date of each security comprised in such Index (or, if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Observation Cut-Off Date, its good faith estimate of the value for the relevant security as of the Valuation Time on the Observation Cut-Off Date), or (B) in respect of a Proprietary Index, using such levels or values as the Calculation Agent determines to be appropriate as of the Valuation Time on the Observation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Observation Cut-Off Date; or

(d) where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Observation Date shall be the first succeeding Common Scheduled Trading Day that is not a Disrupted Day for any Index, unless each of the Common Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day for one or more Indices. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date (notwithstanding the fact that such day may be a Disrupted Day for an Index or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant level or price using, in relation to each Index for which the Observation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day, the level of such Index determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using the level of such Index as of the Valuation Time on the Observation Cut-Off Date in accordance with (subject to Index Linked Condition 4) the formula for and method of calculating such Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Observation Cut-Off Date of each security comprised in each Index for which the Observation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day (or, if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Observation Cut-Off Date, its good faith estimate of the value for the relevant security as of the

Valuation Time on the Observation Cut-Off Date), or (B) in respect of a Proprietary Index, using such levels or values as the Calculation Agent determines to be appropriate as of the Valuation Time on the Observation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Observation Cut-Off Date.

### "Observation Period" means, in respect of an Index:

- (a) if the consequence of "Extension" is specified in the applicable Final Terms to be applicable, each period commencing on the Observation Period Start Date, following adjustment of such date pursuant to these Index Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period Start Date, as specified in the applicable Final Terms) and ending on the immediately following Observation Period End Date, following adjustment of such date pursuant to these Index Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period End Date, as specified in the applicable Final Terms); or
- (b) if the consequence of "No Extension" is specified in the applicable Final Terms to be applicable, each period commencing on the Observation Period Start Date, prior to any adjustment of such date pursuant to these Index Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period Start Date, as specified in the applicable Final Terms) and ending on the immediately following Observation Period End Date, prior to any adjustment of such date pursuant to these Index Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period End Date, as specified in the applicable Final Terms).

"Observation Period End Date" means, in respect of an Index, each date specified as such in the applicable Final Terms, subject to adjustment in accordance with the provisions of "Observation Date", "Valuation Date" or otherwise as specified in the applicable Final Terms, if applicable.

"Observation Period Start Date" means, in respect of an Index, each date specified as such in the applicable Final Terms, subject to adjustment in accordance with the provisions of "Observation Date", "Valuation Date" or otherwise as specified in the applicable Final Terms, if applicable.

"Proprietary Index" means any Index for which the "Type of Index" is specified as such in the applicable Final Terms, or, if not specified, any Index the Calculation Agent determines as such.

"Related Exchange" means, in relation to any Unitary Index or Multi-Exchange Index, each exchange or quotation system specified as such for such Index in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to such Index has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such Index on such temporary substitute exchange or quotation system as on the original Related Exchange), provided, however, that where "All Exchanges" is specified as the Related Exchange in the applicable Final Terms, "Related Exchange" shall mean each exchange or quotation system where trading has a material effect (as determined by the Calculation Agent) on the overall market for futures or options contracts relating to the Index.

"Scheduled Closing Time" means, in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.

"Scheduled Observation Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been an Observation Date.

### "Scheduled Trading Day" means in respect of:

- (a) any Unitary Index, any day on which each Exchange and each Related Exchange for the Index are scheduled to be open for trading for their respective regular trading sessions;
- (b) any Multi-Exchange Index, any day on which (i) the Index Sponsor is scheduled to publish the level of the Index, and (ii) the Related Exchange for the Index is scheduled to be open for trading for its regular trading session; and
- (c) any Proprietary Index, any day on, or, as the case may be, in respect of, which the Index Sponsor is scheduled to publish the level of such Index.

"Scheduled Valuation Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.

"Strike Date" means the date specified as such in the applicable Final Terms.

"Trade Date" means the date specified as such in the applicable Final Terms.

## "Trading Disruption" means:

- (a) in respect of any Unitary Index, any suspension of, or limitation imposed on, trading by any relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise, (i) relating to securities that comprise 20 per cent. or more of the level of such Index on any relevant Exchange, or (ii) in futures or options contracts relating to such Index on any relevant Related Exchange; and
- (b) in respect of any Multi-Exchange Index, any suspension or limitation imposed on trading by any relevant Exchange or Related Exchange or otherwise, and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise, (i) relating to any Component Security on the Exchange in respect of such Component Security, or (ii) in futures or options contracts relating to the Index on the Related Exchange.

"Unitary Index" means any Index for which the "Type of Index" is specified as such in the applicable Final Terms, or, if not specified, any Index the Calculation Agent determines as such.

"Valuation Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the Scheduled Valuation Date, or, if earlier, the Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any

assets may have to be made pursuant to any calculation or determination made on such Valuation Date, provided that the Valuation Cut-Off Date shall not fall prior to the original date on which such Valuation Date was scheduled to fall.

"Valuation Date" means each Valuation Date specified in the applicable Final Terms, or if such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day (or, where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day) or, if earlier, the Valuation Cut-Off Date. If such day is a Disrupted Day, then:

- (a) where the Index Linked Notes relate to a single Index, the Valuation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the Scheduled Trading Days immediately following the Scheduled Valuation Date up to, and including, the Valuation Cut-Off Date is a Disrupted Day. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for the Index, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant level or price in the manner set out in the applicable Final Terms or, if not set out or if not practicable, determine the relevant level or price by determining the level of the Index as of the Valuation Time on the Valuation Cut-Off Date in accordance with (subject to Index Linked Condition 4) the formula for and method of calculating the Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Valuation Cut-Off Date of each security comprised in the Index (or, if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Valuation Cut-Off Date, its good faith estimate of the value for the relevant security as of the Valuation Time on the Valuation Cut-Off Date), or (B) in respect of a Proprietary Index, using such levels or values as the Calculation Agent determines to be appropriate as of the Valuation Time on the Valuation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Valuation Cut-Off Date;
- where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Valuation Date for each Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date (or, if earlier, the Valuation Cut-Off Date) and the Valuation Date for each Index affected (each an " Affected Index") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Index, unless each of the Scheduled Trading Days immediately following the Scheduled Valuation Date up to, and including, the Valuation Cut-Off Date is a Disrupted Day relating to the Affected Index. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Index, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date for such Index (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant level or price using, in relation to such Index, the level of such Index determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using the level of such Index as of the Valuation Time on the Valuation Cut-Off Date in accordance with (subject to Index Linked Condition 4) the formula for and method of calculating such Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Valuation

Cut-Off Date of each security comprised in that Index (or, if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Valuation Cut-Off Date, its good faith estimate of the value for the relevant security as of the Valuation Time on the Valuation Cut-Off Date), or (B) in respect of a Proprietary Index, using such levels or values as the Calculation Agent determines to be appropriate as of the Valuation Time on the Valuation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Valuation Cut-Off Date;

- where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading (c) Days" and "Individual Disrupted Days" shall be applicable, the Valuation Date for each Index not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date (or if the Scheduled Valuation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day, or in either case, if earlier, the Valuation Cut-Off Date) and the Valuation Date for each Index affected (each an "Affected Index") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Index, unless each of the Scheduled Trading Days immediately following the Scheduled Valuation Date (or if the Scheduled Valuation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day) up to, and including, the Valuation Cut-Off Date is a Disrupted Day relating to the Affected Index. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date for such Index (notwithstanding the fact that such day may be a Disrupted Day for an Index or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant level or price using, in relation to such Index, the level of such Index determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using the level of such Index as of the Valuation Time on the Valuation Cut-Off Date in accordance with (subject to Index Linked Condition 4) the formula for and method of calculating such Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Valuation Cut-Off Date of each security comprised in such Index (or, if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Valuation Cut-Off Date, its good faith estimate of the value for the relevant security as of the Valuation Time on the Valuation Cut-Off Date), or (B) in respect of a Proprietary Index, using such levels or values as the Calculation Agent determines to be appropriate as of the Valuation Time on the Valuation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Valuation Cut-Off Date; or
- (d) where the Index Linked Notes relate to a Basket of Indices and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Valuation Date shall be the first succeeding Common Scheduled Trading Day that is not a Disrupted Day for any Index, unless each of the Common Scheduled Trading Days immediately following the Scheduled Valuation Date up to, and including, the Valuation Cut-Off Date is a Disrupted Day for one or more Indices. In that case, or if the Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date (notwithstanding the fact that such day may be a Disrupted Day for an Index or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant level or price using, in relation to each Index for

which the Valuation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day, the level of such Index determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using the level of such Index as of the Valuation Time on the Valuation Cut-Off Date in accordance with (subject to Index Linked Condition 4) the formula for and method of calculating such Index last in effect prior to the occurrence of the first Disrupted Day (A) in respect of a Unitary Index or Multi-Exchange Index, using the Exchange traded or quoted price as of the Valuation Time on the Valuation Cut-Off Date of each security comprised in each Index for which the Valuation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day (or, if an event giving rise to a Disrupted Day (as defined in the Share Linked Conditions in relation to a share) has occurred in respect of the relevant security on the Valuation Cut-Off Date, its good faith estimate of the value for the relevant security as of the Valuation Time on the Valuation Cut-Off Date of each component comprised in the Index, or, if the value of any component cannot be determined at such time on such day, its good faith estimate of the value for the relevant component as of the Valuation Time on the Valuation

#### "Valuation Time" means:

- (a) in respect of any Unitary Index, (i) for the purposes of determining whether an Early Closure, an Exchange Disruption or a Trading Disruption has occurred in respect of (A) any Exchange, the Scheduled Closing Time of the Exchange (provided that, if the relevant Exchange closes prior to its Scheduled Closing Time, then the Valuation Time shall be such actual closing time), and (B) any options contracts or futures contracts on such Index, the close of trading on the Related Exchange, and (ii) in all other circumstances, the time at which the official closing level of the Index is calculated and published by the Index Sponsor;
- (b) in respect of any Multi-Exchange Index, (i) for the purposes of determining whether an Early Closure, an Exchange Disruption or a Trading Disruption has occurred in respect of (A) any Component Security, the Scheduled Closing Time on the Exchange in respect of such Component Security (provided that, if the relevant Exchange closes prior to its Scheduled Closing Time, then the Valuation Time shall be such actual closing time), and (B) any options contracts or futures contracts on the Index, the close of trading on the Related Exchange, and (ii) in all other circumstances, the time at which the official closing level of the Index is calculated and published by the Index Sponsor; and
- (c) in respect of any Proprietary Index, the time at which the Index Sponsor calculates and publishes the official closing level of the Index

"Worst Performing Index" means, in respect of a Basket of Indices and the Valuation Date (unless otherwise specified in the applicable Final Terms), the Index with the lowest Index Performance on such day as determined by the Calculation Agent (provided that if two or more Indices have the same lowest Index Performance on such day, the Calculation Agent shall determine which Index shall be the Worst Performing Index in its sole and absolute discretion, and such Index shall be the Worst Performing Index).

# 2. Market Disruption

## "Market Disruption Event" means:

(a) in respect of any Unitary Index, the occurrence or existence of (i) a Trading Disruption, (ii) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the

one-hour period that ends at the relevant Valuation Time, or (iii) an Early Closure.

For the purposes of determining whether a Market Disruption Event in respect of a Unitary Index exists at any time, if a Market Disruption Event (as defined in the Share Linked Conditions in relation to a Share) occurs in respect of a Component Security included in the Index at any time, then the relevant percentage contribution of such Component Security to the level of the Index shall be based on a comparison of (A) the portion of the level of the Index attributable to such Component Security and (B) the overall level of the Index, in each case immediately before the occurrence of such Market Disruption Event;

- (b) in respect of any Multi-Exchange Index either:
  - (i) (A) the occurrence or existence, in respect of any Component Security, of:
    - (1) a Trading Disruption, which the Calculation Agent determines is material, at any time during the one-hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded:
    - (2) an Exchange Disruption, which the Calculation Agent determines is material, at any time during the one-hour period that ends at the relevant Valuation Time in respect of the Exchange on which such Component Security is principally traded; or
    - (3) an Early Closure; and
    - (B) the aggregate of all Component Securities in respect of which a Trading Disruption, an Exchange Disruption or an Early Closure occurs or exists, comprises 20 per cent. or more of the level of the Index; or
  - (ii) the occurrence or existence, in respect of futures or options contracts relating to the Index, of (A) a Trading Disruption, (B) an Exchange Disruption which in either case the Calculation Agent determines is material, at any time during the one-hour period that ends at the Valuation Time in respect of the Related Exchange or (C) an Early Closure.

For the purposes of determining whether a Market Disruption Event in respect of a Multi-Exchange Index exists at any time, if a Market Disruption Event (as defined in the Share Linked Conditions in relation to a share) occurs in respect of a Component Security at that time, then the relevant percentage contribution of such Component Security to the level of the Index shall be based on a comparison of (x) the portion of the level of the Index attributable to that Component Security and (y) the overall level of the Index, in each case using the official opening weightings as published by the Index Sponsor as part of the market "opening data".

- (c) in respect of any Proprietary Index, the failure by the Index Sponsor to calculate and publish the level of the Index on any Scheduled Trading Day or in respect of such Scheduled Trading Day within the scheduled timeframe for publication.
- 3. Barrier Event
- (a) A "Barrier Event (intraday)" means (and a Barrier Event (intraday) shall be deemed to occur if), in respect of an Index, the Calculation Agent determines that the Index Level of such Index as of the Barrier Event Valuation Time (intraday) on any Barrier Event Determination Day is less than or equal

to the corresponding Barrier Level for such Index and such Barrier Event Determination Day.

For the purpose of determining whether a Barrier Event (intraday) has occurred on any day in respect of a Unitary Index and a Multi-Exchange Index, the definition of Market Disruption Event specified in Index Linked Condition 2 shall be amended such that (i) all references to "during the one-hour period that ends at the relevant Valuation Time" shall be deleted, and (ii) in the definition of "Early Closure" appearing in Index Linked Condition 1, each reference to "Valuation Time" and "Scheduled Closing Time" shall be construed as a reference to "Barrier Event Valuation Time (intraday)".

(b) A "Barrier Event (closing)" means (and a Barrier Event (closing) shall be deemed to occur if), in respect of an Index, the Calculation Agent determines that the Index Closing Level of such Index as of the Barrier Event Valuation Time (closing) on any Barrier Event Determination Day is less than or equal to the corresponding Barrier Level for such Index and such Barrier Event Determination Day.

# 4. Adjustments and Corrections to an Index

(a) Consequences of a Successor Index Sponsor or a Successor Index

If a relevant Index is (i) not calculated and announced by the Index Sponsor but is calculated and announced by a successor sponsor (the "Successor Index Sponsor") acceptable to the Calculation Agent, or (ii) replaced by a successor index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Index, then in each case that index (the "Successor Index") will be deemed to be the Index.

(b) Modification and Cessation of Calculation of an Index

If (i) on or prior to a Valuation Date, an Observation Date or an Averaging Date (or other relevant date, as determined by the Calculation Agent), the relevant Index Sponsor makes or announces that it will make a material change in the formula for or the method of calculating a relevant Index or in any other way materially modifies that Index (other than a modification prescribed in that formula or method to maintain that Index in the event of changes in constituent stock and capitalization or contracts and other routine events) (an "Index Modification"), or permanently cancels a relevant Index and no Successor Index exists (an "Index Cancellation"), or (ii) on a Valuation Date, an Observation Date or an Averaging Date (or other relevant date, as determined by the Calculation Agent), the Index Sponsor or, if applicable, the Successor Index Sponsor fails to calculate and announce a relevant Index, provided that, in respect of an Index which is specified in the applicable Final Terms as being a Multi-Exchange Index or a Proprietary Index, the Calculation Agent may, in its discretion, determine that such event instead results in the occurrence of a Disrupted Day (an "Index Disruption" and, together with an Index Modification and an Index Cancellation, each an "Index Adjustment Event"), then the Issuer may take the action described in (A) or (B) below:

- (B) require the Calculation Agent to determine if such Index Adjustment Event has a material effect on the Index Linked Notes and, if so, calculate the relevant level or price using, in lieu of a published level for such Index, the level for such Index as at the Valuation Time on that Valuation Date, Observation Date or Averaging Date, as the case may be, as determined by the Calculation Agent in accordance with the formula for and method of calculating such Index last in effect prior to the change, failure or cancellation, but using only those securities that comprised such Index immediately prior to that Index Adjustment Event; or
- (C) on giving notice to the Noteholders in accordance with Condition 14, redeem all (but not less than all) of the Notes, each Note being redeemed at the Early Redemption Amount.

Upon the occurrence of an Index Adjustment Event, the Issuer shall give notice as soon as reasonably practicable to the Noteholders in accordance with Condition 14, giving details of the action proposed to be taken in relation thereto, provided that any failure to give, or non-receipt of, such notice will not affect the validity of such action. The Issuer shall make copies of any such determinations available for inspection by Noteholders.

(c) Corrections to an Index

If the level of a relevant Index published on any Valuation Date, Observation Date or Averaging Date (or other relevant date, as determined by the Calculation Agent), as the case may be, by the relevant Index Sponsor or (if applicable) the relevant Successor Index Sponsor and which is utilized for any calculation or determination made for the purposes of the Index Linked Notes (a "Relevant Calculation") is subsequently corrected and the correction (the "Corrected Index Level") is published by the relevant Index Sponsor or (if applicable) the relevant Successor Index Sponsor no later than two Business Days prior to the date on which payment of any amount or delivery of any assets may have to be made pursuant to such Relevant Calculation, then such Corrected Index Level shall be deemed to be the relevant level for such Index on such Averaging Date, Observation Date or Valuation Date (or other relevant date, as determined by the Calculation Agent), as the case may be, and the Calculation Agent shall use such Corrected Index Level in determining the relevant level or price and/or whether the Barrier Event (closing) or Barrier Event (intraday), as the case may be, has been triggered.

## (d) Additional Index Adjustment Event

If, on or prior to a Strike Date, a Valuation Date, an Observation Date or an Averaging Date (or other relevant date, as determined by the Calculation Agent), the Issuer has determined and notified to the Calculation Agent that a U.S. Withholding Tax Event has occurred on or prior to such date, then:

- (i) regardless of whether an Index Substitution Event takes place pursuant to (ii) below, the Calculation Agent may make such adjustments or reductions to the Index Closing Level (or any other relevant level) of the relevant Index in respect of the Strike Date, any Valuation Date, any Observation Date, any Averaging Date or any other relevant date, and/or any adjustment(s), if any, to one or more of any variables relevant to the redemption, payment, calculation of any amount payable or other terms of the Notes, as the Calculation Agent determines appropriate to account for the economic effect of such U.S. Withholding Tax Event, including after giving effect to any Index Substitution Event (if any); and/or
- (ii) notwithstanding the Issuer's right to redeem the Notes early at its option pursuant to Condition 6 following the occurrence of such U.S. Withholding Tax Event, the Issuer may, at its option, upon notification by the Issuer to the Calculation Agent that it wishes to substitute a Successor Index for the relevant Index (such event, an "Index Substitution Event"), determine that the relevant Index shall be replaced by the Successor Index with effect from the date specified by the Issuer and not redeem the Notes early pursuant to Condition 6, and, following the Index Substitution Event coming into effect, the Calculation Agent may make such adjustments or reductions to the Index Closing Level (or any other relevant level) of the relevant Successor Index in respect of the Strike Date, any Valuation Date, any Observation Date, any Averaging Date or any other relevant date, and/or any adjustment(s), if any, to one or more of any variables relevant to the redemption, payment, calculation of any amount payable or other terms of the Notes, as the Calculation Agent determines appropriate to account for the economic effect of such Index Substitution Event (if any). The Issuer will notify Noteholders of the occurrence

and terms of such Index Substitution Event in accordance with Condition 14 (the date of such notification, pursuant to Condition 14, being the "Index Substitution Event Notification Date"). The Issuer's determination not to redeem the Notes early following a U.S. Withholding Tax Event shall not affect its right to redeem the Notes early for any other tax reasons pursuant to Condition 6 at any time during the term of the Notes (whether before, at the same time, or after the occurrence of the U.S. Withholding Tax Event which gave rise to such Index Substitution Event).

Following the occurrence of an Index Substitution Event, each Noteholder shall have the option, upon such Noteholder giving the Issuer, in accordance with Condition 14, not less than 10 nor more than 30 calendar days' notice from the Index Substitution Event Notification Date to redeem the Notes held by such Noteholder in whole (but not in part), and, the Issuer, upon the expiration of such notice, will redeem such Notes on the Index Substitution Optional Redemption Date and at the Index Substitution Optional Redemption Amount.

The procedure specified in the second paragraph of Condition 6(e) shall apply to the election of the option described in the preceding paragraph.

"Index Substitution Optional Redemption Amount" means, in respect of each Note, the Market Value less Associated Costs (no floor) (determined on or after the Index Substitution Event Notification Date) as provided in Condition 6(f) (taking into account, if applicable, any and all adjustments made to the levels of the relevant Index or Successor Index and the terms of the Notes made pursuant to paragraphs (i) and (ii) of Index Linked Condition 4(d)).

"Index Substitution Optional Redemption Date" means, in respect of each Note, a date selected by the Issuer, which shall be not earlier than the fifth Business Day following the Index Substitution Event Notification Date and not later than the 60th calendar day following the Index Substitution Event Notification Date.

"U.S. Withholding Tax Event" means an event as defined in Condition 6(b)(ii).

# 5. Additional Disruption Events

- (a) "Additional Disruption Event" means any of Change in Law, Hedging Disruption and/or Increased Cost of Hedging, in each case if specified in the applicable Final Terms.
  - "Change in Law" means that, on or after the Trade Date (as specified in the applicable Final Terms) (i) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines in its sole and absolute discretion that (A) it has become illegal to hold, acquire or dispose of any relevant security comprised in an Index or (B) the Issuer will incur a materially increased cost in performing its obligations in relation to the Index Linked Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit, or other adverse effect on the tax position of the Issuer and/or any of its Affiliates).

"Hedging Disruption" means that the Issuer and/or any of its Affiliates or agents is unable, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Index Linked Notes,

or (ii) realize, recover or remit the proceeds of any such transaction(s) or asset(s).

"Increased Cost of Hedging" means that the Issuer and/or any of its Affiliates or agents acting on its behalf would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense, or fee (other than brokerage commissions) to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Index Linked Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its Affiliates or agents shall not be deemed an Increased Cost of Hedging.

- (b) If Additional Disruption Events are specified as applicable in the applicable Final Terms, then if an Additional Disruption Event occurs, the Issuer in its sole and absolute discretion may take the action described in (i) or (ii) below:
  - (i) require the Calculation Agent to determine in its sole and absolute discretion the appropriate adjustment, if any, to be made to any one or more of the terms of these Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and determine the effective date of that adjustment; or
  - (ii) give notice to Noteholders in accordance with Condition 14 and redeem all, but not less than all, of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount.
- (c) Upon the occurrence of an Additional Disruption Event, the Issuer shall give notice as soon as practicable to the Noteholders stating the occurrence of the Additional Disruption Event, giving details thereof and the action proposed to be taken in relation thereto provided that any failure to give, or non-receipt of, such notice will not affect the validity of the Additional Disruption Event.

#### ANNEX 2

#### ADDITIONAL TERMS AND CONDITIONS FOR SHARE LINKED NOTES

The terms and conditions applicable to Share Linked Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "Share Linked Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes and the Share Linked Conditions, the Share Linked Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and the Share Linked Conditions and (ii) the Final Terms, the Final Terms shall prevail.

#### 1. Definitions

For the purposes of these Share Linked Conditions:

"Averaging Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, or on account of such date not being a Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, a Common Scheduled Trading Day), would have been the final Averaging Date, or, if earlier, the Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on the relevant Averaging Dates, provided that the Averaging Cut-Off Date shall not fall prior to the original date on which the final Averaging Date was scheduled to fall.

"Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day) or, if earlier, the Averaging Cut-Off Date. If any such day is a Disrupted Day:

- (a) if "Omission" is specified as applying in the applicable Final Terms, then such date will be deemed not to be an Averaging Date for the purposes of determining the relevant price; provided that, if through the operation of this provision there would not be an Averaging Date, then the provisions of the definition of "Valuation Date" will apply for purposes of determining the relevant price on the final Averaging Date, as if such final Averaging Date were a Valuation Date that was a Disrupted Day; or
- (b) if "Postponement" is specified as applying in the applicable Final Terms, then the provisions of the definition of "Valuation Date" will apply for the purposes of determining the relevant price on that Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day irrespective of whether, pursuant to such determination, that deferred Averaging Date would fall on a day that already is or is deemed to be an Averaging Date; or

- (c) if "Modified Postponement" is specified as applying in the applicable Final Terms then:
  - (i) where the Share Linked Notes relate to a single Share, the Averaging Date shall be the first succeeding Valid Date. If the first succeeding Valid Date has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for the Share, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant price for that Averaging Date in accordance with sub-paragraph (a)(ii) of the definition of "Valuation Date" below;
  - where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Averaging Date for each Share not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (following adjustment of such date owing to the original date not being a Scheduled Trading Day, if applicable) (the "Scheduled Averaging Date") and the Averaging Date for a Share affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Share. If the first succeeding Valid Date in relation to such Share has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Share, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date) in relation to such Share, and (B) the Calculation Agent shall determine the relevant price for that Averaging Date in accordance with sub-paragraph (b)(ii) of the definition of "Valuation Date" below;
  - (iii) where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Individual Disrupted Days" shall be applicable, the Averaging Date for each Share not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (following adjustment of such date owing to the original date not being a Common Scheduled Trading Day, if applicable) (the "Scheduled Averaging Date") and the Averaging Date for a Share affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Share has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date) in relation to such Share, and (B) the Calculation Agent shall determine the relevant price for that Averaging Date in accordance with sub-paragraph (c)(ii) of the definition of "Valuation Date" below; or
  - (iv) where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Averaging Date for each Share shall be the first succeeding Common Valid Date in relation to such Share. If the first succeeding Common Valid Date has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging

Date), and (B) the Calculation Agent shall determine the relevant level or price for that Averaging Date in accordance with sub-paragraph (d)(ii) of the definition of "Valuation Date" below,

and, for the purposes of these Share Linked Conditions "Valid Date" means a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date does not or is deemed not to occur, and "Common Valid Date" means a Common Scheduled Trading Day that is not a Disrupted Day for any Share and on which another Averaging Date does not or is deemed not to occur.

## "Barrier Event Determination Day" means, in respect of each Share:

- (a) if the applicable Final Terms provides that the Barrier Event (intraday) provisions shall apply, unless otherwise specified in the applicable Final Terms, each day on which the price of such Share is quoted on the relevant Exchange during the relevant Observation Period, regardless of whether or not such day is a Scheduled Trading Day for such Share (and, for the avoidance of doubt, if the Calculation Agent in its sole and absolute discretion determines that a Market Disruption Event is occurring at any time on any Barrier Event Determination Day, it shall disregard the period during which it determines in its sole and absolute discretion that such Market Disruption Event has occurred and is continuing for the purposes of determining whether or not a Barrier Event (intraday) has occurred); or
- (b) if the applicable Final Terms provides that the Barrier Event (closing) provisions shall apply, each day specified as such in the applicable Final Terms.
- "Barrier Event Valuation Time (closing)" means, in respect of each share to be valued, the Scheduled Closing Time on the relevant Exchange on the relevant Barrier Event Determination Day. If the relevant Exchange closes prior to its Scheduled Closing Time and the specified Barrier Event Valuation Time (closing) is after the actual closing time for its regular trading session, then the Barrier Event Valuation Time (closing) shall be such actual closing time.
- "Barrier Event Valuation Time (intraday)" means any time during the regular trading session (without regard to any after hours or any other trading outside of the regular session) on the Exchange.
- "Barrier Price" means, in respect of a Share, such price for such Share as is specified in the applicable Final Terms.
- "Basket of Shares" means a basket composed of Shares in their relative proportions or number of Shares, as specified in the applicable Final Terms.
- "Common Scheduled Trading Day" means, in respect of a Basket of Shares, each day which is a Scheduled Trading Day for all the Shares in the Basket of Shares.
- "Disrupted Day" means any Scheduled Trading Day on which a relevant Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred.
- "Early Closure" means the closure on any Exchange Business Day of the relevant Exchange or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced by such Exchange(s) or Related Exchange(s) at least one hour prior to the earlier of (i) the actual closing time for the regular trading session on such Exchange(s) or Related Exchange(s) on such Exchange Business Day, and (ii) the submission deadline for orders to be entered into the Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day.

"Exchange" means, in relation to a Share, each exchange or quotation system specified as such for such Share in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Share has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to such Share on such temporary substitute exchange or quotation system as on the original Exchange).

"Exchange Business Day" means any Scheduled Trading Day on which each Exchange and each Related Exchange are open for trading during their respective regular trading sessions, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time.

"Exchange Disruption" means any event (other than an Early Closure) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general (i) to effect transactions in, or obtain market values for, the Shares on the Exchange or (ii) to effect transactions in, or obtain market values for, futures or options contracts relating to the Share on any relevant Related Exchange.

"**Final Price**" means, in respect of a Share, unless otherwise specified in the applicable Final Terms, the Share Closing Price on the Valuation Date, subject to adjustment in accordance with these Share Linked Conditions.

"Initial Price" means, in respect of a Share, unless otherwise specified in the applicable Final Terms, the Share Closing Price of such Share on the Strike Date, subject to adjustment in accordance with these Share Linked Conditions.

"Observation Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the Scheduled Observation Date or, if earlier, the Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Observation Date, provided that the Observation Cut-Off Date shall not fall prior to the original date on which such Observation Date was scheduled to fall.

"Observation Date" means each date specified as such in the applicable Final Terms, or if such date is not a Scheduled Trading Day the immediately following Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day) or, if earlier, the Observation Cut-Off Date. If any such day is a Disrupted Day, then:

where the Share Linked Notes relate to a single Share, the Observation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Share, (i) the Observation Cut-Off Date shall be deemed to be such Observation Date (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price in the manner set out in the applicable Final Terms or, if not set out or if not practicable, determine the relevant price in accordance with its good faith estimate of the relevant price as of the Valuation Time on the Observation Cut-Off Date;

- where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Observation Date for each Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Observation Date (or, if earlier, the Observation Cut-Off Date) and the Observation Date for each Share affected (each an "Affected Share") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Share, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day relating to the Affected Share. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Share, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date for such Share (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Share as of the Valuation Time on the Observation Cut-Off Date, and otherwise in accordance with the above provisions;
- (c) where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Individual Disrupted Days" shall be applicable, the Observation Date for each Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Observation Date (or if the Scheduled Observation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day, or in either case, if earlier, the Observation Cut-Off Date) and the Observation Date for each Share affected (each an "Affected Share") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Share, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date (or if the Scheduled Observation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day) up to, and including, the Observation Cut-Off Date is a Disrupted Day relating to the Affected Share. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date for such Share (notwithstanding the fact that such day may be a Disrupted Day for a Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Share as of the Valuation Time on the Observation Cut-Off Date, and otherwise in accordance with the above provisions; or
- (d) where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Observation Date shall be the first succeeding Common Scheduled Trading Day that is not a Disrupted Day for any Share, unless each of the Common Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day for one or more Shares. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date (notwithstanding the fact that such day may be a Disrupted Day for a Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to each Share for which the Observation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day, a price determined in the manner set out in the applicable Final Terms or, if not set out

or if not practicable, using its good faith estimate of the price for such Share as of the Valuation Time on the Observation Cut-Off Date, and otherwise in accordance with the above provisions.

## "Observation Period" means, in respect of a Share:

- (a) if the consequence of "Extension" is specified in the applicable Final Terms to be applicable, each period commencing on the Observation Period Start Date, following adjustment of such date pursuant to these Share Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period Start Date, as specified in the applicable Final Terms) and ending on the immediately following Observation Period End Date, following adjustment of such date pursuant to these Share Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period End Date, as specified in the applicable Final Terms); or
- (b) if the consequence of "No Extension" is specified in the applicable Final Terms to be applicable, each period commencing on the Observation Period Start Date, prior to any adjustment of such date pursuant to these Share Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period Start Date, as specified in the applicable Final Terms) and ending on the immediately following Observation Period End Date, prior to any adjustment of such date pursuant to these Share Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period End Date, as specified in the applicable Final Terms).
- "Observation Period End Date" means, in respect of a Share, each date specified as such in the applicable Final Terms, subject to adjustment in accordance with the provisions of "Observation Date", "Valuation Date" or otherwise as specified in the applicable Final Terms, if applicable.
- "Observation Period Start Date" means, in respect of a Share, each date specified as such in the applicable Final Terms, subject to adjustment in accordance with the provisions of "Observation Date", "Valuation Date" or otherwise as specified in the applicable Final Terms, if applicable.
- "Physical Delivery Notes" means Notes redeemed by physical delivery.
- "Related Exchange" means, in relation to a Share, each exchange or quotation system specified as such for such Share in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in futures or options contracts relating to such Share has temporarily relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to the futures or options contracts relating to such Share on such temporary substitute exchange or quotation system as on the original Related Exchange), provided, however, that where "All Exchanges" is specified as the Related Exchange in the applicable Final Terms, "Related Exchange" shall mean each exchange or quotation system where trading has a material effect (as determined by the Calculation Agent) on the overall market for futures or options contracts relating to such Share.
- "Scheduled Closing Time" means, in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.
- "Scheduled Observation Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been an Observation Date.

"Scheduled Trading Day" means any day on which each Exchange and each Related Exchange are scheduled to be open for trading for their respective regular trading sessions.

"Scheduled Valuation Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.

"Shares" and "Share" mean, subject to adjustment in accordance with these Share Linked Conditions, the shares or a share specified in the applicable Final Terms and related expressions shall be construed accordingly.

"Share Closing Price" means, in respect of a Share and any relevant date, subject to these Share Linked Conditions, an amount equal to the official closing price of such Share quoted on the relevant Exchange as determined by the Calculation Agent on such date.

"Share Company" means, in respect of a Share, the company that has issued such Share.

"Share Performance" means unless otherwise specified in the applicable Final Terms in respect of a Share and any relevant date, an amount (expressed as a percentage) determined by the Calculation Agent as being equal to (a) the Share Closing Price of such Share on such day, divided by (b) the Initial Price of such Share.

"Share Price" means, in respect of a Share and a time on any day and subject to these Share Linked Conditions, the price of such Share at such time on such day as determined by the Calculation Agent.

"Share Substitution Criteria" means (and the Share Substitution Criteria shall be deemed to be satisfied if), unless otherwise provided in the applicable Final Terms, in respect of a Share and any other relevant share:

- (c) the relevant issuer of such other relevant share belongs to a similar economic sector as the Share Company of such Share; and
- (d) the relevant issuer of such other relevant share has a comparable market capitalization and international standing as the Share Company in respect of such Share.

"Strike Date" means the date specified as such in the applicable Final Terms.

"Trade Date" means the date specified as such in the applicable Final Terms.

"**Trading Disruption**" means any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise (a) relating to the Share on the Exchange or (b) in futures or options contracts relating to the Share on any relevant Related Exchange.

"Valuation Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the Scheduled Valuation Date or, if earlier, the Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Valuation Date, provided that the Valuation Cut-Off Date shall not fall prior to the original date on which such Valuation Date was scheduled to fall.

"Valuation Date" means each Valuation Date specified in the applicable Final Terms or if that is not a Scheduled Trading Day the immediately following Scheduled Trading Day (or, where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day) or, if earlier, the Valuation Cut-Off Date. If such day is a Disrupted Day, then:

- (a) where the Share Linked Notes relate to a single Share, the Valuation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the Scheduled Trading Days up to, and including, the Valuation Cut-Off Date is a Disrupted Day. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Share, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price in the manner set out in the applicable Final Terms or, if not set out or if not practicable, determine the relevant price in accordance with its good faith estimate of the relevant price as of the Valuation Time on the Valuation Cut-Off Date;
- (b) where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Valuation Date for each Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date (or, if earlier, the Valuation Cut-Off Date) and the Valuation Date for each Share affected (each an " Affected Share") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Share, unless each of the Scheduled Trading Days immediately following the Scheduled Valuation Date up to, and including, the Valuation Cut-Off Date is a Disrupted Day relating to the Affected Share. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Share, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date for such Share (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Share as of the Valuation Time on the Valuation Cut-Off Date, and otherwise in accordance with the above provisions;
- (c) where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Individual Disrupted Days" shall be applicable, the Valuation Date for each Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date (or if the Scheduled Valuation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day, or in either case, if earlier, the Valuation Cut-Off Date) and the Valuation Date for each Share affected (each an "Affected Share") by the

occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Share, unless each of the Scheduled Trading Days immediately following the Scheduled Valuation Date (or if the Scheduled Valuation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day) up to, and including, the Valuation Cut-Off Date is a Disrupted Day relating to the Affected Share. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date for such Share (notwithstanding the fact that such day may be a Disrupted Day for a Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Share as of the Valuation Time on the Valuation Cut-Off Date, and otherwise in accordance with the above provisions; or

(d) where the Share Linked Notes relate to a Basket of Shares and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Valuation Date shall be the first succeeding Common Scheduled Trading Day that is not a Disrupted Day for any Share, unless each of the Common Scheduled Trading Days immediately following the Scheduled Valuation Date up to, and including, the Valuation Cut-Off Date is a Disrupted Day for one or more Shares. In that case, or if the Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date (notwithstanding the fact that such day may be a Disrupted Day for a Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to each Share for which the Valuation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Share as of the Valuation Time on the Valuation Cut-Off Date, and otherwise in accordance with the above provisions.

"Valuation Time" means the Valuation Time specified in the applicable Final Terms or, if no Valuation Time is specified, the Scheduled Closing Time on the relevant Exchange on the relevant Valuation Date, Observation Date or Averaging Date, as the case may be, in relation to each Share to be valued. If the relevant Exchange closes prior to its Scheduled Closing Time and the specified Valuation Time is after the actual closing time for its regular trading session, then the Valuation Time shall be such actual closing time.

"Worst Performing Share" means, in respect of a Basket of Shares and the Valuation Date (unless otherwise specified in the applicable Final Terms), the Share with the lowest Share Performance on such day, as determined by the Calculation Agent (provided that if two or more Shares have the same lowest Share Performance on such day, the Calculation Agent shall determine which Share shall be the Worst Performing Share in its sole and absolute discretion, and such Share shall be the Worst Performing Share).

### 2. Barrier Event

(a) A "Barrier Event (intraday)" means (and a Barrier Event (intraday) shall be deemed to occur if), in respect of a Share, the Calculation Agent determines that the Share Price of such Share as of the Barrier Event Valuation Time (intraday) on any Barrier Event Determination Day is less than or equal to the corresponding Barrier Level for such Share and such Barrier Event Determination Day. For the purpose of determining whether a Barrier Event (intraday) has occurred on any day, the

definition of Market Disruption Event specified in Share Linked Condition 3 shall be amended such that (i) all references to "during the one-hour period that ends at the relevant Valuation Time" shall be deleted, and (ii) in the definition of "Early Closure" appearing in Share Linked Condition 1, each reference to "Valuation Time" and "Scheduled Closing Time" shall be construed as a reference to "Barrier Event Valuation Time (intraday)".

(b) A "Barrier Event (closing)" means (and a Barrier Event (closing) shall be deemed to occur if), in respect of a Share, the Calculation Agent determines that the Share Closing Price of any Share as of the Barrier Event Valuation Time (closing) on any Barrier Event Determination Day is less than or equal to the corresponding Barrier Level for such Share and such Barrier Event Determination Day.

### 3. Market Disruption

"Market Disruption Event" means, in relation to a Share, the occurrence or existence of (a) a Trading Disruption, (b) an Exchange Disruption, which in either case the Calculation Agent determines is material, at any time during the one-hour period that ends at the Valuation Time for such Share or (c) an Early Closure.

### 4. Correction to Share Prices

If the price of a Share published on any Valuation Date, Observation Date, or an Averaging Date (or other relevant date, as determined by the Calculation Agent), as the case may be, by the relevant Exchange and which is utilized for any calculation or determination made for the purposes of the Notes (a "Relevant Calculation") is subsequently corrected and the correction (the "Corrected Share Price") published by the relevant Exchange no later than two Business Days prior to the date on which payment of any amount or delivery of any assets may have to be made pursuant to such Relevant Calculation, then such Corrected Share Price shall be deemed to be the relevant price for such Share on such Averaging Date, Observation Date or Valuation Date (or other relevant date, as determined by the Calculation Agent), as the case may be, and the Calculation Agent shall use such Corrected Share Price in determining the relevant price and/or whether the Barrier Event (closing) or Barrier Event (intraday), as the case may be, has been triggered.

# 5. Potential Adjustment Events, Merger Event, Tender Offer, De-listing, Nationalization and Insolvency

- (a) "Potential Adjustment Event" means any of the following:
  - (i) a subdivision, consolidation or reclassification of relevant Shares (unless resulting in a Merger Event or, if Tender Offer is specified as applying in the applicable Final Terms, a Tender Offer) or a free distribution or dividend of any such Shares to existing holders by way of bonus, capitalization or similar issue;
  - (ii) a distribution, issue or dividend to existing holders of the relevant Shares of (A) such Shares or (B) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the Share Company equally or proportionately with such payments to holders of such Shares or (C) share capital or other securities of another issuer acquired or owned (directly or indirectly) by the Share Company as a result of a spin-off or other similar transaction or (D) any other type of securities, rights or warrants or other assets, in any case for payment (in cash or otherwise) at less than the prevailing market price as determined by the Calculation Agent;

- (iii) an extraordinary dividend as determined by the Calculation Agent;
- (iv) a call by a Share Company in respect of relevant Shares that are not fully paid;
- (v) a repurchase by the Share Company or any of its subsidiaries, as the case may be, of relevant Shares whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise;
- (vi) in respect of a Share Company an event that results in any shareholder rights being distributed or becoming separated from shares of common stock or other shares of the capital stock of such Share Company pursuant to a shareholder rights plan or arrangement directed against hostile takeovers that provides upon the occurrence of certain events for a distribution of preferred stock, warrants, debt instruments or stock rights at a price below their market value as determined by the Calculation Agent, provided that any adjustment effected as a result of such an event shall be readjusted upon any redemption of such rights; or
- (vii) any other event having, in the opinion of the Calculation Agent, a diluting or concentrative effect on the theoretical value of the relevant Shares.

Following the declaration by the Share Company of the terms of any Potential Adjustment Event, the Calculation Agent will, in its sole and absolute discretion, determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the Shares and, if so, will make the corresponding adjustment, if any, to any one or more of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent in its sole and absolute discretion determines appropriate to account for that diluting or concentrative effect (provided that no adjustments will be made to account solely for changes in volatility, expected dividends stock loan rate or liquidity relative to the relevant Share) and determine the effective date of that adjustment. The Calculation Agent may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of such Potential Adjustment Event made by an options exchange to options on the Shares traded on that options exchange.

If "Local Tax Adjustment" is specified in the applicable Final Terms as being applicable, then, in its determinations of the existence and extent of any dilutive or concentrative effect on the theoretical value of the Shares of any Potential Adjustment Event, and any related adjustments to the terms of the Notes, the Calculation Agent shall take into account any amounts of Local Taxes that would, in the determination of the Calculation Agent, be withheld from or paid or otherwise incurred by an Offshore Investor in connection with such Potential Adjustment Event.

"Local Taxes" shall mean taxes, duties, and similar charges imposed by the taxing authority of the Local Jurisdiction as specified in the applicable Final Terms.

"Offshore Investor" shall mean a holder of Shares who is an institutional investor not resident in the Local Jurisdiction for the purposes of the tax laws and regulations of the Local Jurisdiction and, for the avoidance of doubt, whose jurisdiction of residence (i) shall be determined by the Calculation Agent and (ii) may be the jurisdiction of residence of the Issuer or any of its affiliates or agents.

Upon the making of any such adjustment, the Calculation Agent shall give notice as soon as practicable to the Noteholders in accordance with Condition 14, stating the adjustment to the terms of the Terms and Conditions and/or the applicable Final Terms and giving brief details of the Potential Adjustment Event provided that any failure to give, or non-receipt of, such notice will not affect the validity of any such adjustment.

- (b) "De-listing" means, in respect of any relevant Shares:
  - (i) in the case where the Exchange is not located in the United States, such Exchange announces that pursuant to the rules of such Exchange, such Shares cease (or will cease) to be listed, traded or publicly quoted on the Exchange for any reason (other than a Merger Event or, if Tender Offer is specified as applying in the applicable Final Terms, a Tender Offer) and are not immediately re-listed, re-traded or re-quoted on an exchange or quotation system located in the same country as the Exchange (or, where the Exchange is within the European Union, in a member state of the European Union); or
  - (ii) in the case where the Exchange is located in the United States, such Exchange announces that pursuant to the rules of such Exchange, such Shares cease (or will cease) to be listed, traded or publicly quoted on the Exchange for any reason (other than a Merger Event or, if Tender Offer is specified as applying in the applicable Final Terms, a Tender Offer) and are not immediately re-listed, re-traded or re-quoted on any of the New York Stock Exchange, the American Stock Exchange, the NASDAQ Global Select Market or the NASDAQ Global Market (or their respective successors).

If the Shares are immediately re-listed, re-traded or re-quoted on any exchange or quotation system, such exchange or quotation system shall be deemed to be the Exchange in respect of such Shares.

"Insolvency" means that by reason of the voluntary or involuntary liquidation, bankruptcy, insolvency, dissolution, or winding-up of or any analogous proceeding affecting the Share Company (i) all the Shares of that Share Company are required to be transferred to a trustee, liquidator, or other similar official or (ii) holders of the Shares of that Share Company become legally prohibited from transferring them.

"Merger Date" means the closing date of a Merger Event or, where a closing date cannot be determined under the local law applicable to such Merger Event, such other date as determined by the Calculation Agent.

"Merger Event" means, in respect of any relevant Shares, any (i) reclassification or change of such Shares that results in a transfer of or an irrevocable commitment to transfer all of such Shares outstanding to another entity or person, (ii) consolidation, amalgamation, merger or binding share exchange of a Share Company with or into another entity or person (other than a consolidation, amalgamation, merger or binding share exchange in which such Share Company is the continuing entity and which does not result in a reclassification or change of all of such Shares outstanding), (iii) takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding Shares of the Share Company that results in a transfer of or an irrevocable commitment to transfer all such Shares (other than such Shares owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger or binding share exchange of the Share Company or its subsidiaries with or into another entity in which the Share Company is the continuing entity and which does not result in a reclassification or change of all such Shares outstanding but results in the outstanding Shares (other than Shares

owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding Shares immediately following such event, in each case if the Merger Date is on or before (A) in the case of Cash Settled Notes, the last occurring Valuation Date or Observation Date, as the case may be, or where Averaging is specified in the applicable Final Terms, the final Averaging Date in respect of the relevant Security or (B) in the case of Physical Delivery Notes, the Maturity Date.

"Nationalization" means that all the Shares or all or substantially all the assets of the Share Company are nationalized, expropriated, or are otherwise required to be transferred to any governmental agency, authority, entity, or instrumentality thereof.

"Tender Offer" means a takeover offer, tender offer, exchange offer, solicitation, proposal, or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 10 per cent. and less than 100 per cent. of the outstanding voting shares of the Share Company as determined by the Calculation Agent, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Calculation Agent deems relevant.

"Tender Offer Date" means, in respect of a Tender Offer, the date on which voting shares in the amount of the applicable percentage threshold are actually purchased or otherwise obtained (as determined by the Calculation Agent).

- (c) If (x) a Merger Event, De-listing, Nationalization, or Insolvency occurs in relation to a Share and/or (y) if Tender Offer is specified as applicable in the applicable Final Terms, a Tender Offer occurs, the Issuer in its sole and absolute discretion may take the action described in (i), (ii), (iii) or (iv) below:
  - (i) require the Calculation Agent to determine in its sole and absolute discretion the appropriate adjustment, if any, to be made to any terms of the Terms and Conditions and/or the applicable Final Terms to account for the De-listing, Merger Event, Tender Offer, Nationalization, or Insolvency, as the case may be, and determine the effective date of that adjustment. The Calculation Agent may (but need not) determine the appropriate adjustment by reference to the adjustment in respect of the Merger Event, Tender Offer, De-listing, Nationalization, or Insolvency made by any options exchange to options on the Shares traded on that options exchange and the relevant adjustments may in the case of adjustments following a Merger Event or Tender Offer include, without limitation, adjustments to account for changes in volatility, expected dividends, stock loan rate or liquidity relevant to the Shares; or
  - (ii) give notice to the Noteholders in accordance with Condition 14 and redeem all, but not less than all, of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount; or
  - (iii) following such adjustment to the settlement terms of options on the Shares traded on such exchange(s) or quotation system(s) as the Issuer in its sole discretion shall select (the "**Options Exchange**"), require the Calculation Agent to make a corresponding adjustment to any one or more of the terms of the Terms and Conditions and/or the applicable Final Terms which adjustment will be effective as of the date determined by the Calculation Agent to be the effective date of the corresponding adjustment made by the Options Exchange. If options on the Shares are not traded on the Options Exchange, the Calculation Agent will make such adjustment, if any, to any one or more of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent in its sole and absolute discretion determines appropriate, with

reference to the rules and precedents (if any) set by the Options Exchange to account for the Merger Event, Tender Offer, Delisting, Nationalization, or Insolvency, as the case may be, that in the determination of the Calculation Agent would have given rise to an adjustment by the Options Exchange if such options were so traded; or

- (iv) unless the applicable Final Terms provides that "Share Substitution" shall not be applicable, then on or after the relevant Merger Date, Tender Offer Date, or the date of the Nationalization, Insolvency, or De-listing (as the case may be):
  - (A) where the Share Linked Notes relate to a single Share, the Calculation Agent may substitute the share (the "Substitute Share") selected by it in accordance with the Share Substitution Criteria in place of such Share (the "Affected Share") which is affected by such Merger Event, Tender Offer, Nationalization, Insolvency, or De-listing and the Substitute Share will be deemed to be a "Share" and the relevant issuer of such shares, a "Share Company" for the purposes of the Notes, and the Calculation Agent will make such adjustment, if any, to any of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent in its sole and absolute discretion determines appropriate, provided that in the event that any amount payable under the Notes was to be determined by reference to the price of the Affected Share on the Trade Date (or any such other historical date specified in the applicable Final Terms), the relevant price of each Substitute Share will be determined by the Calculation Agent in accordance with the following formula:

 $A \times (B/C)$ 

where:

"A" is the official closing price of the relevant Substitute Share on the relevant exchange, as determined by the Calculation Agent, on the date that the substitution is effected;

"B" is the price of the Affected Share on the Trade Date (or any such other historical date specified in the applicable Final Terms) where such price is defined in the applicable Final Terms for the purposes of calculating any value or determining any amount payable in respect of the Notes; and

"C" is the official closing price of the relevant Affected Share on the relevant Exchange on the date that the substitution is effected;

(B) where the Share Linked Notes relate to a Basket of Shares, the Calculation Agent may adjust the Basket of Shares to include a share or shares (the "Substitute Shares") selected by it in accordance with the Share Substitution Criteria in place of the Share(s) (the "Affected Share(s)") which are affected by such Merger Event, Tender Offer, Nationalization, Insolvency, or De-listing and the Substitute Shares will be deemed to be "Shares" and the relevant issuer of each such share, a "Share Company" for the purposes of the Notes, and the Calculation Agent will make such adjustment, if any, to any of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent in its sole and absolute discretion determines appropriate, provided that in the event that any amount payable under the Notes was to be determined by reference to the price of the Affected Share on the Trade Date (or any such other historical date specified in the applicable Final Terms), the relevant price of each Substitute Share will be determined by the Calculation Agent in accordance with the following formula:

 $A \times (B/C)$ 

where:

- "A" is the official closing price of the relevant Substitute Share on the relevant exchange, as determined by the Calculation Agent on the date that the substitution is effected;
- "B" is the price of the Affected Share on the Trade Date (or any such other historical date specified in the applicable Final Terms) where such price is defined in the applicable Final Terms for the purposes of calculating any value or determining any amount payable in respect of the Notes; and
- "C" is the official closing price of the relevant Affected Share on the relevant Exchange on the date that the substitution is effected.

The weighting of each Substitute Share in the basket will be equal to the weighting of the relevant Affected Share.

Upon the occurrence of a Merger Event, De-listing, Nationalization, Insolvency, or, if applicable, Tender Offer, the Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 14 stating the occurrence of the Merger Event, Tender Offer, Nationalization, or Insolvency, as the case may be, giving details thereof and the action proposed to be taken in relation thereto provided that any failure to give, or non-receipt of, such notice will not affect the validity of any such Merger Event, Tender Offer, De-listing, Nationalization or Insolvency, as the case may be.

### 6. Non-euro Quoted Shares

In respect of Share Linked Notes relating to Shares originally quoted, listed and/or dealt as of the Trade Date in a currency of a member state of the European Union that has not adopted the single currency in accordance with the Treaty, if such Shares are at any time after the Trade Date quoted, listed and/or dealt exclusively in euro on the relevant Exchange or, where the Exchange is specified as not applicable in the Final Terms, the principal market on which those Shares are traded, then the Calculation Agent will adjust any of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent determines in its sole and absolute discretion to be appropriate to preserve the economic terms of the Notes. The Calculation Agent will make any conversion necessary for purposes of any such adjustment as

of the Valuation Time at an appropriate mid market spot rate of exchange determined by the Calculation Agent prevailing as of the Valuation Time. No adjustments under this provision will affect the currency denomination of any payment obligation arising out of the Notes.

# 7. Additional Disruption Events

(a) "Additional Disruption Event" means any of Change in Law, Hedging Disruption, Increased Cost of Hedging, Increased Cost of Stock Borrow, Loss of Stock Borrow, and/or Insolvency Filing, in each case if specified in the applicable Final Terms.

"Change in Law" means that, on or after the Trade Date (as specified in the applicable Final Terms) (i) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines in its sole and absolute discretion that (A) it has become illegal to hold, acquire or dispose of any relevant Share or (B) it will incur a materially increased cost in performing its obligations in relation to the Share Linked Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit, or other adverse effect on the tax position of the Issuer and/or any of its affiliates).

"Hedging Disruption" means that the Issuer and/or any of its Affiliates or agents is unable, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Share Linked Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s).

"Hedging Shares" means the number of Shares that the Calculation Agent deems necessary to hedge the equity or other price risk of entering into and performing its obligations with respect to the Share Linked Notes.

"Increased Cost of Hedging" means that the Issuer and/or any of its Affiliates or agents would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Share Linked Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its Affiliates or agents shall not be deemed an Increased Cost of Hedging.

"Increased Cost of Stock Borrow" means that the Issuer and/or any of its affiliates would incur a rate to borrow Shares that is greater than the Initial Stock Loan Rate.

"Initial Stock Loan Rate" means, in respect of a Share, the Initial Stock Loan Rate specified in relation to such Share in the applicable Final Terms.

"Insolvency Filing" means that a Share Company institutes or has instituted against it by a regulator, supervisor or any similar official with primary insolvency, rehabilitative, or regulatory jurisdiction over it in the jurisdiction of its incorporation or organization or the jurisdiction of its head or home office, or it consents to a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a

petition is presented for its winding-up or liquidation by it or such regulator, supervisor or similar official or it consents to such a petition, provided that proceedings instituted or petitions presented by creditors and not consented to by the Share Company shall not be deemed an Insolvency Filing.

"Loss of Stock Borrow" means that the Issuer and/or any Affiliate is unable, after using commercially reasonable efforts, to borrow (or maintain a borrowing of) any Share in an amount equal to the Hedging Shares at a rate equal to or less than the Maximum Stock Loan Rate.

"Maximum Stock Loan Rate" means in respect of a Share, the Maximum Stock Loan Rate specified in the applicable Final Terms.

- (b) If an Additional Disruption Event occurs, the Issuer in its sole and absolute discretion may take the action described in (i) or (ii) below:
  - (i) require the Calculation Agent to determine in its sole and absolute discretion the appropriate adjustment, if any, to be made to any of the other terms of the Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and determine the effective date of that adjustment; or
  - (ii) give notice to Noteholders in accordance with Condition 14 and redeem all, but not less than all, of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount.
- (c) Upon the occurrence of an Additional Disruption Event, the Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 14 stating the occurrence of the Additional Disruption Event giving details thereof and the action proposed to be taken in relation thereto provided that any failure to give, or non-receipt of, such notice will not affect the validity of the Additional Disruption Event.
- (d) If the applicable Final Terms provides that "Share Substitution" is applicable upon the occurrence of an Additional Disruption Event, the provisions of Share Linked Condition 5(c)(iv)(A) or 5(c)(iv)(B) (as is applicable) shall apply in respect of an Additional Disruption Event where any reference to "Merger Event, Tender Offer, Nationalization, Insolvency or De-listing" in Share Linked Conditions 5(c) (iv)(A) and 5(c)(iv)(B) shall be replaced by "Additional Disruption Event", and any other relevant references shall be construed accordingly.

#### ANNEX 3

#### ADDITIONAL TERMS AND CONDITIONS FOR GDR/ADR LINKED NOTES

The terms and conditions applicable to GDR/ADR Linked Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "GDR/ADR Linked Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes and the GDR/ADR Linked Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and/or the GDR/ADR Linked Conditions and (ii) the Final Terms, the Final Terms shall prevail.

#### 1. General

The provisions of Annex 2 - "Additional Terms and Conditions for Share Linked Notes" shall apply to GDR/ADR Linked Notes; and

- (a) where the applicable Final Terms specifies that "Partial Lookthrough" shall apply to a GDR or ADR as applicable, then the provisions set out in GDR/ADR Linked Condition 3 (*Partial Lookthrough*) shall apply, and, in relation to such GDR or ADR respectively, the provisions of the Share Linked Conditions shall be deemed to be amended and modified as set out in GDR/ADR Linked Condition 3 (*Partial Lookthrough*); or
- (b) where the applicable Final Terms specifies that "Full Lookthrough" shall apply to a GDR or ADR as applicable, then the provisions set out in GDR/ADR Linked Condition 4 (*Full Lookthrough*) shall apply, and, in relation to such GDR or ADR respectively, the provisions of the Share Linked Conditions shall be deemed to be amended and modified as set out in GDR/ADR Linked Condition 4 (*Full Lookthrough*).

#### 2. Definitions

For the purposes of these GDR/ADR Linked Conditions:

"Deposit Agreement" means, in relation to the Shares, the agreements or other instruments constituting the Shares, as from time to time amended or supplemented in accordance with their terms.

#### "Depository" means:

- (a) if GDR/ADR Linked Condition 3 (*Partial Lookthrough*) is applicable, the Share Company of the Shares; or
- (b) if GDR/ADR Linked Condition 4 (*Full Lookthrough*) is applicable, the Share Company in respect of the Shares or any successor issuer of the Shares from time to time.

"DR Amendment" means, where specified as applicable to a definition or provision, that the following changes shall be made to such definition or provision: (a) all references to "Shares" shall be deleted and replaced with the words "Shares and/or the Underlying Shares"; and (b) all references to "Share Company" shall be deleted and replaced with the words "Share Company or Underlying Shares Issuer, as appropriate".

"Underlying Shares" means the shares or other securities which are the subject of the Deposit Agreement.

"Underlying Shares Issuer" means the issuer of the Underlying Shares.

# 3. Partial Lookthrough

- (a) The definition of "Potential Adjustment Event" in Share Linked Condition 5(a) shall be amended as follows:
  - (i) the DR Amendment shall be made, provided that an event under (i) to (vii) of the definition of "Potential Adjustment Event" in respect of the Underlying Shares shall not constitute a Potential Adjustment Event unless, in the opinion of the Calculation Agent, such event has a diluting or concentrative effect on the theoretical value of the Shares;
  - (ii) "." shall be deleted where it appears at the end of (vii) in the definition of "Potential Adjustment Event" and replaced with "; or "; and
  - (iii) the following shall be inserted as provision (viii): "(viii) the making of any amendment or supplement to the terms of the Deposit Agreement.".
- (b) In making any adjustment following any Potential Adjustment Event, the Calculation Agent may (amongst other factors) have reference to any adjustment made by the Depository under the Deposit Agreement. If the Calculation Agent determines that no adjustment that it could make will produce a commercially reasonable result, it shall notify the Issuer and the Noteholders that the relevant consequence shall be the early redemption of the Notes, in which case the Issuer shall, on giving notice to the Noteholders in accordance with Condition 14, redeem all (but not less than all) of the Notes, each Note being redeemed at the Early Redemption Amount.
- (c) If a Potential Adjustment Event specified under (viii) of the definition of "Potential Adjustment Event" (as amended by (a) above) has occurred, then the following amendments shall be deemed to be made to Share Linked Condition 5 in respect of such Potential Adjustment Event:
  - (i) the words "has a diluting or concentrative effect on the theoretical value of the Shares" shall be deleted and replaced with the words "has an economic effect on the Notes"; and
  - (ii) the words "determines appropriate to account for that diluting or concentrative effect" shall be deleted and replaced with the words "determines appropriate to account for such economic effect on the Notes".
- (d) The definitions of "Merger Event" and "Tender Offer" shall be amended in accordance with the DR Amendment.
- (e) If (i) a Merger Event occurs in relation to a Share and/or (ii) if Tender Offer is specified as applicable in the applicable Final Terms, a Tender Offer occurs, the Issuer in its sole and absolute discretion may take the action described in Share Linked Condition 5(c).
- (f) Following the declaration by the Underlying Shares Issuer of the terms of any Merger Event or Tender Offer, then in each case where the Calculation Agent makes an adjustment to the Notes the Calculation

- Agent may (amongst other factors) have reference to any adjustment made by the Depository under the Deposit Agreement.
- (g) The definitions of "Nationalization", "Insolvency" and "De-listing" shall be amended in accordance with the DR Amendment.
- (h) Notwithstanding anything to the contrary in the definition of "De-listing", a De-listing shall not occur in respect of the Underlying Shares if the Underlying Shares are immediately re-listed, re-traded, or re-quoted on an exchange or quotation system regardless of the location of such exchange or quotation system.
- (i) If a De-listing, Nationalization or Insolvency occurs in relation to the Underlying Shares or the Underlying Shares Issuer, the Issuer in its sole and absolute discretion may take the action described in Share Linked Condition 5(c).
- (j) The paragraph in Share Linked Condition 5(c) which provides as follows: "If (x) a Merger Event, De-listing, Nationalization, or Insolvency occurs in relation to a Share and/or (y) if Tender Offer is specified as applicable in the applicable Final Terms, a Tender Offer occurs, the Issuer in its sole and absolute discretion may take the action described in (i), (ii), (iii), or (iv) below: shall be deemed to be replaced by "If (x) a Merger Event, the announcement by the Depository that the Deposit Agreement is (or will be) terminated, De-listing, Nationalization, or Insolvency occurs in relation to a Share and/or (y) if Tender Offer is specified as applicable in the applicable Final Terms, a Tender Offer occurs, the Issuer in its sole and absolute discretion may take the action described in (i), (ii), (iii), or (iv) below:"
- (k) Each reference to "Merger Event" in Share Linked Condition 5(c)(i), (ii), (iii), and (iv) shall be deemed to replaced with a reference to "Merger Event, the announcement by the Depository that the Deposit Agreement is (or will be) terminated,".
- (1) If Hedging Disruption and Increased Cost of Hedging are specified as being applicable in the applicable Final Terms, the definitions of "Hedging Disruption" and "Increased Cost of Hedging" in Share Linked Condition 7(a) shall each be amended as follows:
  - the words "any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Share Linked Notes" shall be deleted and replaced with the words "any Share(s)"; and
  - (ii) the words "any such transaction(s) or asset(s)" shall be deleted and replaced with the words "any Share(s)".
- (m) If Insolvency Filing is specified as being applicable in the applicable Final Terms, the definition of "Insolvency Filing" in Share Linked Condition 7(a) shall be amended in accordance with the DR Amendment.
- (n) For the avoidance of doubt, where a provision is amended pursuant to this GDR/ADR Linked Condition 3 (*Partial Lookthrough*) in accordance with the DR Amendment, if the event described in such provision occurs in respect of the Underlying Shares or the Underlying Shares Issuer, then the consequence of such event shall be interpreted consistently with the DR Amendment and such event.

### 4. Full Lookthrough

- (a) The definition of "Potential Adjustment Event" in Share Linked Condition 5(a) shall be amended as follows:
  - (i) the DR Amendment shall be made, provided that an event under (i) to (vii) of the definition of "Potential Adjustment Event" in respect of the Underlying Shares shall not constitute a Potential Adjustment Event unless, in the opinion of the Calculation Agent, such event has a diluting or concentrative effect on the theoretical value of the Shares;
  - (ii) "." shall be deleted where it appears at the end of (vii) in the definition of "Potential Adjustment Event" and replaced with "; or";
  - (iii) the following shall be inserted as provision (viii): "(viii) the making of any amendment or supplement to the terms of the Deposit Agreement.".
- (b) In making any adjustment following any Potential Adjustment Event, the Calculation Agent may (amongst other factors) have reference to any adjustment made by the Depository under the Deposit Agreement. If the Calculation Agent determines that no adjustment that it could make will produce a commercially reasonable result, it shall notify the Issuer and the Noteholders that the relevant consequence shall be the early redemption of the Notes, in which case the Issuer shall, on giving notice to the Noteholders in accordance with Condition 14, redeem all (but not less than all) of the Notes, each Note being redeemed at the Early Redemption Amount.
- (c) If a Potential Adjustment Event specified under (viii) of the definition of "Potential Adjustment Event" (as amended by (a) above) has occurred, then the following amendments shall be deemed to be made to Share Linked Condition 5 in respect of such Potential Adjustment Event:
  - (i) the words "determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the Shares" shall be deleted and replaced with the words "determine whether such Potential Adjustment Event has an economic effect on the Notes"; and
  - (ii) the words "determines appropriate to account for that diluting or concentrative effect" shall be deleted and replaced with the words "determines appropriate to account for such economic effect on the Notes".
- (d) The definitions of "Merger Event" and "Tender Offer" shall be amended in accordance with the DR Amendment.
- (e) If (i) a Merger Event occurs in relation to a Share and/or (ii) if Tender Offer is specified as applicable in the applicable Final Terms, a Tender Offer occurs, the Issuer in its sole and absolute discretion may take the action described in Share Linked Condition 5(c).
- (f) Following the declaration by the Underlying Shares Issuer of the terms of any Merger Event or Tender Offer in relation to the Underlying Shares, then in each case where the Calculation Agent makes an adjustment to the Notes the Calculation Agent shall (amongst other factors) have reference to any adjustment made by the Depository under the Deposit Agreement.

- (g) The definitions of "Nationalization", "Insolvency", and "De-listing" shall be amended in accordance with the DR Amendment.
- (h) If a De-listing, Nationalization, or Insolvency occurs in relation to the Underlying Shares or the Underlying Shares Issuer, the Issuer in its sole and absolute discretion may take the action described in Share Linked Condition 5(c).
- (i) The paragraph in Share Linked Condition 5(c) which provides as follows: "If (x) a Merger Event, De-listing, Nationalization or Insolvency occurs in relation to a Share and/or (y) if Tender Offer is specified as applicable in the applicable Final Terms, a Tender Offer occurs, the Issuer in its sole and absolute discretion may take the action described in (i), (ii), (iii) or (iv) below:" shall be deemed to be replaced by "If (x) a Merger Event, the announcement by the Depository that the Deposit Agreement is (or will be) terminated, De-listing, Nationalization or Insolvency occurs in relation to a Share and/or (y) if Tender Offer is specified as applicable in the applicable Final Terms, a Tender Offer occurs, the Issuer in its sole and absolute discretion may take the action described in (i), (ii), (iii), or (iv) below:".
- (j) Each reference to "Merger Event" in Share Linked Condition 5(c) shall be deemed to replaced with a reference to "Merger Event, the announcement by the Depository that the Deposit Agreement is (or will be) terminated,".
- (k) The definition of any Additional Disruption Event specified as applicable in the applicable Final Terms shall be amended in accordance with the DR Amendment.
- (l) If applicable, the definition of "Hedging Shares" in Share Linked Condition 7(a) shall be amended in accordance with the DR Amendment.
- (m) For the purpose of determining whether a Market Disruption Event has occurred in respect of the Share, the following amendments shall be deemed to be made to the Share Linked Conditions:
  - (i) each reference to the "Exchange" in the definitions of "Exchange Business Day", "Scheduled Closing Time", "Scheduled Trading Day", "Trading Disruption", "Exchange Disruption", and "Early Closure" shall be deemed to include a reference to the primary exchange or quotation system on which the Underlying Shares are traded, as determined by the Calculation Agent; and
  - (ii) the definitions of "Market Disruption Event", "Trading Disruption", "Exchange Disruption", and "Related Exchange" shall be amended in accordance with the DR Amendment.
- (n) For the avoidance of doubt, where a provision is amended pursuant to this GDR/ADR Linked Condition 4 (*Full Lookthrough*) in accordance with the DR Amendment, if the event described in such provision occurs in respect of the Underlying Shares or the Underlying Shares Issuer, then the consequence of such event shall be interpreted consistently with the DR Amendment and such event.

#### ANNEX 4

#### ADDITIONAL TERMS AND CONDITIONS FOR FX LINKED NOTES

The terms and conditions applicable to FX Linked Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "FX Linked Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes and the FX Linked Conditions, the FX Linked Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and/or FX Linked Conditions and (ii) the Final Terms, the Final Terms shall prevail.

#### 1. Definitions

"Averaging Cut-Off Date" means, in respect of an Averaging Date, the fifth FX Business Day immediately following the original date on which the final Averaging Date was scheduled to fall, or, if earlier, the FX Business Day falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Averaging Date, provided that the Averaging Cut-Off Date shall not fall prior to the original date on which such final Averaging Date was scheduled to fall.

"Averaging Date" means each Averaging Date specified in the applicable Final Terms, or, if that is not an FX Business Day the first following day which is an FX Business Day, or, if earlier, the Averaging Cut-Off Date (such day, the "Scheduled Averaging Date" corresponding to such Averaging Date). If an Averaging Date falls on the Averaging Cut-Off Date, then, subject to the applicable Final Terms, the next applicable Disruption Fallback specified as a consequence of an FX Market Disruption Event shall apply (as if an FX Market Disruption Event had occurred), or, if none is specified, Calculation Agent Determination shall be deemed to apply.

"Base Currency" means the currency specified as such in the applicable Final Terms.

"Calculation Agent Determination" means, in respect of a Currency Price and any relevant day, that such Currency Price for such relevant day (or a method for determining such Currency Price) will be determined by the Calculation Agent taking into consideration all available information that in good faith it deems relevant.

"Currency Price" means, in relation to each Note, the Currency Price specified in the applicable Final Terms, or if not so specified in the applicable Final Terms, in respect of each Subject Currency, an amount equal to the spot rate of exchange appearing on the FX Price Source at the Valuation Time on (a) if Averaging is not specified in the applicable Final Terms, the Valuation Date or (b) if Averaging is specified in the applicable Final Terms, an Averaging Date, for the exchange of such Subject Currency into the Base Currency (expressed as the number of units (or part units) of the Subject Currency for which one unit of the Base Currency can be exchanged).

"Currency-Reference Dealers" means, in respect of any relevant day, that the Calculation Agent will request each of the Reference Dealers to provide a quotation of its rate at which it will buy one unit of the Base Currency in units of the Subject Currency at the applicable Valuation Time on such relevant day. If, for any such rate, at least two quotations are provided, the relevant rate will be the arithmetic mean of the quotations. If fewer than two quotations are provided for any such rate, the relevant rate will be the arithmetic mean of the relevant rates quoted by major banks in the relevant market, selected by the Calculation Agent at or around the applicable Valuation Time on such relevant day.

"Disruption Fallback" means, in respect of a Currency Price, Calculation Agent Determination, Currency-Reference Dealers, EM Fallback Valuation Postponement, EM Valuation Postponement, Fallback Reference Price, Other Published Sources, Postponement, and/or such other sources or methods specified as such or otherwise determined as an alternative basis for determining such Currency Price as may be provided in the applicable Final Terms. The applicable Disruption Fallback in respect of a Currency Price shall be as specified in the applicable Final Terms, and if two or more Disruption Fallbacks are specified, unless otherwise provided in the Final Terms, such Disruption Fallbacks shall apply in the order specified in the applicable Final Terms, such that if the Calculation Agent determines that the Currency Price cannot be determined by applying one Disruption Fallback, then the next Disruption Fallback specified shall apply.

"Fallback Reference Price(s)" means, in respect of a Currency Price, that the Currency Price for the relevant date will be the alternate price source(s) specified in the applicable Final Terms for such Currency Price, applied in the order specified in the applicable Final Terms.

"FX Business Day" means, in respect of a Currency Price, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits), or but for the occurrence of an FX Market Disruption Event in respect of such Currency Price would have settled payments and been open for general business, in each of the Specified Financial Centers for such Currency Price, as specified in the applicable Final Terms.

"FX Disrupted Day" means any FX Business Day on which a FX Market Disruption Event occurs.

#### "FX Market Disruption Event" means:

- (a) in respect of a Currency Price, the occurrence or existence, as determined by the Calculation Agent in its sole and absolute discretion, of any FX Price Source Disruption and/or any FX Trading Suspension or Limitation and/or, if specified as applicable in the Final Terms, any Inconvertibility Event and/or any other event specified as applicable in the applicable Final Terms; and
- (b) if the applicable Final Terms provides that the EM Currency Provisions shall apply to a Currency Price, in respect of such Currency Price, the occurrence or existence, as determined by the Calculation Agent in its sole and absolute discretion, of any FX Price Source Disruption, Price Materiality Event and/or, if specified as applicable in the Final Terms, any Inconvertibility Event and/or Non-Transferability Event and/or any other event specified as applicable in the applicable Final Terms.

"FX Price Source(s)" means, in respect of a Currency Price, the price source(s) specified in the applicable Final Terms for such Currency Price, or if the relevant rate is not published or announced by such FX Price Source at the relevant time, the successor or alternative price source or page/publication for the relevant rate as determined by the Calculation Agent in its sole and absolute discretion.

"FX Price Source Disruption" means it becomes impossible or otherwise impracticable to obtain and/or execute the relevant rate(s) required to calculate the Currency Price on the Averaging Date or Valuation Date or other relevant date, or, if different, the day on which rates for that Averaging Date or Valuation Date or other relevant date, as the case may be, would in the ordinary course be published or announced by the relevant FX Price Source.

"FX Trading Suspension or Limitation" means the suspension of and/or limitation of trading in the rate(s) required to calculate the relevant Currency Price in the Interbank Market provided that such suspension or limitation of trading is material in the opinion of the Calculation Agent.

"Inconvertibility Event" means the occurrence, as determined by the Calculation Agent in its sole and absolute discretion, of any action, event or circumstance whatsoever which, from a legal or practical perspective:

- (a) has the direct or indirect effect of hindering, limiting or restricting (i) the convertibility of the relevant Subject Currency into the Base Currency, or (ii) the transfer of the Subject Currency or the Base Currency to countries other than the countries for which the Subject Currency or the Base Currency, as the case may be, is the lawful currency (including without limitation, by way of any delays, increased costs or discriminatory rates of exchange or any current or future restrictions); and/or
- (b) results in the unavailability of any relevant Base Currency or Subject Currency in the interbank foreign exchange market in any Specified Financial Center(s) in accordance with normal commercial practice.

"Interbank Market" means the over-the-counter foreign exchange spot market open continuously from and including 5:00 a.m., Sydney time, on a Monday in any week to and including 5:00 p.m., New York time, on the Friday of such week.

"Maximum Days of Postponement" means five (5) FX Business Days or such other number of FX Business Days (or other type of days) as specified in the applicable Final Terms.

"Non-Transferability Event" means the occurrence, as determined by the Calculation Agent in its sole and absolute discretion, of any event that generally makes it impossible to deliver (a) the Base Currency from accounts inside the Subject Currency Jurisdiction to accounts outside the Subject Currency Jurisdiction or (b) the Subject Currency between accounts inside the Subject Currency Jurisdiction or to a party that is a non-resident of the Subject Currency Jurisdiction.

"Other Published Sources" means, in respect of any relevant day, that the Calculation Agent will determine the Currency Price on such relevant day on the basis of the exchange rate for one unit of the Base Currency in terms of the Subject Currency published by available recognized financial information vendors (as selected by the Calculation Agent) other than the applicable FX Price Source, at or around the applicable Valuation Time on such relevant day.

"Postponement" means, in respect of a Valuation Date or an Averaging Date, if such day (or, if applicable, if the original day on which such Valuation Date or an Averaging Date, as the case may be, is scheduled to fall (as specified in the applicable Final Terms) is postponed on account of such original day not being an FX Business Day, such postponed day) is an FX Disrupted Day, then:

- (a) where the FX Linked Notes relate to a single Currency Price, such Valuation Date or Averaging Date, as the case may be, shall be the first succeeding FX Business Day that is not an FX Disrupted Day, unless the Calculation Agent determines that each of the consecutive FX Business Days equal in number to the Maximum Days of Postponement immediately following such Scheduled Valuation Date or Scheduled Averaging Date, as the case may be, is an FX Disrupted Day. In that case, (i) that last consecutive FX Business Day shall be deemed to be the Valuation Date or the Averaging Date, as the case may be (notwithstanding the fact that such day may be an FX Disrupted Day) and (ii) the next applicable Disruption Fallback shall apply; or
- (b) where the FX Linked Notes relate to a Basket of Currency Prices, such Valuation Date or Averaging Date, as the case may be, for each Currency Price not affected by the occurrence of an FX Disrupted Day shall be the Scheduled Valuation Date or Scheduled Averaging Date, as the case may be, and the Valuation Date for each Currency Price affected (each an "Affected Currency Price") by the occurrence of an FX Disrupted Day shall be the first succeeding FX Business Day that is not an FX

Disrupted Day relating to the Affected Currency Price, unless the Calculation Agent determines that each of the consecutive FX Business Days equal in number to the Maximum Days of Postponement immediately following such Scheduled Valuation Date or Scheduled Averaging Date, as the case may be, is an FX Disrupted Day. In that case for each Affected Currency Price, (i) that last consecutive FX Business Day shall be deemed to be the Valuation Date or the Averaging Date, as the case may be (notwithstanding the fact that such day may be an FX Disrupted Day) and (ii) the next applicable Disruption Fallback shall apply.

"Price Materiality Event" means, in respect of a Currency Price and a Valuation Date, Averaging Date or other relevant date, that the FX Price Source differs from the Fallback Reference Price by at least the Price Materiality Percentage (and if both an FX Price Source Disruption and a Price Materiality Event occur or exist on any day, it shall be deemed that an FX Price Source Disruption and not a Price Materiality Event occurred or existed on such day).

"Price Materiality Percentage" means the percentage specified as such in the applicable Final Terms.

"Reference Dealers" means, in respect of each Subject Currency, four leading dealers in the relevant foreign exchange market, as determined by the Calculation Agent (or any other number of dealers as specified in the applicable Final Terms).

"Specified Financial Center(s)" means the financial center(s) specified in the applicable Final Terms.

"Strike Date" means the date specified as such in the applicable Final Terms.

"Subject Currency" means the currency specified as such in the applicable Final Terms.

"Subject Currency Jurisdiction" means the country for which the Subject Currency is the lawful currency.

"Valuation Cut-Off Date" means, in respect of a Valuation Date, the fifth FX Business Day immediately following the original date on which such Valuation Date was scheduled to fall, or, if earlier, the FX Business Day falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Valuation Date, provided that the Valuation Cut-Off Date shall not fall prior to the original date on which such Valuation Date was scheduled to fall.

#### "Valuation Date" means:

- (a) if the applicable Final Terms specifies that the EM Currency Provisions shall not apply to a Currency Price, each Valuation Date specified in the applicable Final Terms or if that is not an FX Business Day the first following day which is an FX Business Day, or, if earlier, the Valuation Cut-Off Date (such day, the " **Scheduled Valuation Date**" corresponding to such Valuation Date). If a Valuation Date falls on the Valuation Cut-Off Date, then, subject to the applicable Final Terms, the first applicable Disruption Fallback specified as a consequence of an FX Market Disruption Event shall apply (as if an FX Market Disruption Event had occurred), or, if none is specified, Calculation Agent Determination shall be deemed to apply; or
- (b) if the applicable Final Terms specifies that the EM Currency Provisions shall apply to a Currency Price, each Valuation Date specified in the applicable Final Terms (the "Scheduled Valuation Date" in respect of such Currency Price, if such day is an FX Business Day for such Currency Price, or if such day is not an FX Business Day only by reason of being an Unscheduled Holiday for such Currency Price), or the immediately preceding FX Business Day for such Currency Price, as determined by the

Calculation Agent (the "**Scheduled Valuation Date**" in respect of such Currency Price, if such day is not an FX Business Day and is not an Unscheduled Holiday for such Currency Price), provided that such Valuation Date shall be subject to adjustment in accordance with FX Linked Condition 2 (*Consequences of an FX Disrupted Day*) and FX Linked Condition 3 (*EM Currency Provisions: Unscheduled Holiday*) below.

"Valuation Time" means the Valuation Time specified in the applicable Final Terms.

# 2. Consequences of an FX Disrupted Day

If the Calculation Agent determines that any Valuation Date or Averaging Date is an FX Disrupted Day, then the Currency Price for such Valuation Date or Averaging Date will be determined in accordance with the terms of the first applicable Disruption Fallback. The applicable Final Terms may provide that one or more Disruption Fallbacks may apply to any Valuation Date or Averaging Date and that such applicable Disruption Fallbacks may apply concurrently or sequentially, in such manner as specified in the applicable Final Terms.

### 3. EM Currency Provisions: Unscheduled Holiday

- (a) If the applicable Final Terms provides that the EM Currency Provisions shall apply to a Currency Price or Fallback Reference Price, as applicable, and any Valuation Date or Averaging Date, and that Unscheduled Holidays shall be applicable, then, if the Calculation Agent determines that the relevant Scheduled Valuation Date or Scheduled Averaging Date, as applicable (each, a "Scheduled Reference Date"), is an Unscheduled Holiday for such Currency Price or Fallback Reference Price, then the Valuation Date or Averaging Date shall be postponed to the first FX Business Day falling after the Scheduled Reference Date (the "Adjusted Scheduled Reference Date"), provided that if such first FX Business Day has not occurred on or before the last day of the Maximum Days of Deferral, then the next day after the Last Deferred Day that would have been an FX Business Day but for an Unscheduled Holiday shall be deemed to be the Adjusted Scheduled Reference Date.
- (b) The following terms and expressions shall have the following meanings:

"Last Deferred Day" means, in respect of any postponement by a number of days equal to the Maximum Days of Deferral, the last day to which such day is postponed.

"Maximum Days of Deferral" means such number of calendar days (or other type of days) as specified in the applicable Final Terms.

"Unscheduled Holiday" means, in respect of a Currency Price or Fallback Reference Price, as applicable, a day that is not an FX Business Day and the market was not aware of such fact (by means of a public announcement or by reference to other publicly available information) until a time later than 9:00 a.m., local time in the Specified Financial Center in respect of such Currency Price or Fallback Reference Price, two FX Business Days prior to such day.

# 4. EM Currency Provisions: EM Valuation Postponement

If the applicable Final Terms provides that the EM Currency Provisions shall apply to a Currency Price (which term shall include, where the Final Terms provides that the prior applicable Disruption Fallback is "Fallback Reference Price", the Currency Price determined using the applicable Fallback Reference Price) and any Valuation Date or Averaging Date, and that EM Valuation Postponement shall be applicable, then,

if the Calculation Agent determines that the relevant Scheduled Reference Date (if the Scheduled Reference Date is not an Unscheduled Holiday for the Currency Price) or the Adjusted Scheduled Reference Date (if the Scheduled Reference Date is an Unscheduled Holiday for the Currency Price) is an FX Disrupted Day, then such Valuation Date or Averaging Date shall be the first FX Business Day which is not an FX Disrupted Day unless an FX Market Disruption Event continues to exist (measured from such Scheduled Reference Date or Adjusted Scheduled Reference Date, as applicable) for a consecutive number of calendar days equal to the Maximum Days of EM Valuation Postponement. In that case, the Currency Price will be determined on the next FX Business Day after the Maximum Days of EM Valuation Postponement in accordance with the next applicable Disruption Fallback as specified in the applicable Final Terms.

#### Where:

"Maximum Days of EM Valuation Postponement" means such number of calendar days (or other type of days) as specified in the applicable Final Terms.

# 5. EM Currency Provisions: EM Fallback Valuation Postponement

If the applicable Final Terms provides that the EM Currency Provisions shall apply and that EM Fallback Valuation Postponement shall be applicable and where the Final Terms provides that the prior applicable Disruption Fallback is "Fallback Reference Price", if the Calculation Agent determines that the Currency Price (as determined by reference to the applicable Fallback Reference Price) is not available on (a) the first FX Business Day following the end of the Maximum Days of EM Valuation Postponement (where an FX Market Disruption Event has occurred or exists in respect of the Currency Price throughout the Maximum Days of EM Valuation Postponement) or (b) on the Adjusted Scheduled Reference Date (where the Adjusted Scheduled Reference Date falls after the Last Deferred Day) then the Valuation Date or Averaging Date shall be the first succeeding FX Business Day which is not an FX Disrupted Day in respect of the Currency Price unless an FX Market Disruption Event continues to exist throughout the Fallback Maximum Period of Postponement. In that case, the Currency Price will be determined on the Last Fallback Postponement Date in accordance with the next applicable Disruption Fallback.

#### Where:

"Fallback Maximum Period of Postponement" means the period commencing on, and including:

- (i) if an FX Market Disruption Event has occurred or exists in respect of the Currency Price throughout the Maximum Days of EM Valuation Postponement, the first FX Business Day following the end of the Maximum Days of EM Valuation Postponement; or
- (ii) if the Adjusted Scheduled Reference Date falls after the Last Deferred Day, the Adjusted Scheduled Reference Date,

and ending on, and including, the third FX Business Day (or such other day as specified in the applicable Final Terms) following such date as specified in paragraphs (i) and (ii) above, as applicable (such date, the "Last Fallback Postponement Date").

### 6. EM Currency Provisions: Cumulative Events

If the applicable Final Terms provides that the EM Currency Provisions shall apply to a Currency Price and any Valuation Date or Averaging Date, and that Cumulative Events shall be applicable, then the total number of consecutive calendar days during which (a) such Valuation Date or Averaging Date is deferred

due to an Unscheduled Holiday, (b) an EM Valuation Postponement shall occur in respect of such Valuation Date or Averaging Date, or (c) an EM Fallback Valuation Postponement shall occur in respect of such Valuation Date or Averaging Date (or any combination of (a), (b) and (c)), shall not exceed the Maximum Days of Cumulative Postponement in the aggregate. Accordingly, (i) if such Valuation Date or Averaging Date is postponed by the number of calendar days equal to the Maximum Days of Cumulative Postponement owing to an EM Valuation Postponement or EM Fallback Valuation Postponement (or both), and an Unscheduled Holiday shall have occurred or be continuing on the day following the relevant Last Postponed Day that otherwise would have been an FX Business Day, then such day shall be deemed to be such Valuation Date or Averaging Date and (ii) if such Valuation Date or Averaging Date is postponed by the number of calendar days equal to the Maximum Days of Cumulative Postponement owing to Unscheduled Holidays, and on the first day after the Last Postponed Day, an applicable FX Market Disruption Event shall have occurred or be continuing, then the Currency Price in respect of such Valuation Date or Averaging Date or other relevant date shall be determined in accordance with the next applicable Disruption Fallback.

#### Where:

"Last Postponed Day" means, in respect of any postponement by a number of days equal to the Maximum Days of Cumulative Postponement, the last day to which such day is postponed; and

"Maximum Days of Cumulative Postponement" means such number of calendar days (or other type of days) as specified in the applicable Final Terms.

### 7. Corrections to Published and Displayed Rates

- (a) In any case where a Currency Price is based on information obtained from the Reuters Monitor Money Rates Service, or any other financial information service, the Currency Price will be subject to the corrections, if any, to that information subsequently displayed by that source within one hour of the time when such rate is first displayed by such source, unless the Calculation Agent determines in its sole and absolute discretion that it is not practicable to take into account such correction.
- (b) Notwithstanding FX Linked Condition 7(a) above, in any case where the Currency Price is based on information published or announced by any governmental authority in a relevant country, the Currency Price will be subject to the corrections, if any, to that information subsequently published or announced by that source within five calendar days of the relevant date, unless the Calculation Agent determines in its sole and absolute discretion that it is not practicable to take into account such correction.

### 8. Successor Currency

Where the applicable Final Terms specifies that "Successor Currency" is applicable in respect of a Currency Price, then:

- (a) each Subject Currency and Base Currency will be deemed to include any lawful successor currency to the Subject Currency or Base Currency (the "Successor Currency");
- (b) if the Calculation Agent determines that on or after the Issue Date (or such other date as specified in the applicable Final Terms) but on or before any relevant date under the Notes on which an amount may be payable, a country has lawfully eliminated, converted, redenominated or exchanged its currency in effect on the Issue Date or any Successor Currency, as the case may be (the "Original Currency") for a Successor Currency, then for the purposes of calculating any amounts of the Original

Currency or effecting settlement thereof, any Original Currency amounts will be converted to the Successor Currency by multiplying the amount of Original Currency by a ratio of Successor Currency to Original Currency, which ratio will be calculated on the basis of the exchange rate set forth by the relevant country of the Original Currency for converting the Original Currency into the Successor Currency on the date on which the elimination, conversion, redenomination or exchange took place, as determined by the Calculation Agent. If there is more than one such date, the date closest to such relevant date will be selected (or such other date as may be selected by the Calculation Agent in its sole and absolute discretion);

- (c) notwithstanding paragraph (b) above but subject to paragraph (d) below, the Calculation Agent may (to the extent permitted by the applicable law), in good faith and in its sole and absolute discretion, select such other exchange rate or other basis for the conversion of an amount of the Original Currency to the Successor Currency, and will make such adjustment(s) that it determines to be appropriate, if any, to any variable, calculation methodology, valuation, settlement, payment terms, or any other terms in respect of the Notes to account for such elimination, conversion, redenomination, or exchange of the Subject Currency or Base Currency, as the case may be; and
- (d) notwithstanding the foregoing provisions, with respect to any Subject Currency or Base Currency that is substituted or replaced by the Euro, the consequences of such substitution or replacement will be determined in accordance with applicable law.

# 9. Rebasing of Notes

If the applicable Final Terms specifies that "Rebasing" is applicable, then if, on or prior to any Valuation Date or Averaging Date or any other relevant date, the Calculation Agent is unable to obtain a value for a Subject Currency (because the Subject Currency and/or Base Currency ceases to exist, or for any other reason other than a temporary disruption, as determined by the Calculation Agent), the Calculation Agent may rebase the Notes against another foreign exchange rate determined by the Calculation Agent, in its sole and absolute discretion, to be a comparable foreign exchange rate. If the Calculation Agent determines in its sole and absolute discretion that there is not such a comparable foreign exchange rate, the Issuer may take the action described in FX Linked Condition 10(a)(ii) below.

#### 10. Consequences of an Additional Disruption Event

If the applicable Final Terms specifies that Additional Disruption Events shall be applicable, then:

- (a) following the determination by the Calculation Agent that an Additional Disruption Event has occurred, the Issuer in its sole and absolute discretion may take the action described in (i) or (ii) below:
  - (i) require the Calculation Agent to determine in its sole and absolute discretion the appropriate adjustment, if any, to be made to any of the other terms of the Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and determine the effective date of that adjustment; or
  - (ii) give notice to Noteholders in accordance with Condition 14 and redeem all, but not less than all, of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount;

- (b) upon the occurrence of an Additional Disruption Event, the Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 14 stating the occurrence of the Additional Disruption Event giving details thereof and the action proposed to be taken in relation thereto provided that any failure to give, or non-receipt of, such notice will not affect the validity of the Additional Disruption Event; and
- (c) the following terms and expressions shall have the following meanings:
  - "Additional Disruption Event" means any of a Change in Law, a Hedging Disruption and/or an Increased Cost of Hedging.
  - "Change in Law" means that, on or after the Trade Date (or such other date as specified in the applicable Final Terms) of the Notes (i) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines in good faith that (A) it has become illegal to hold, acquire, or dispose of any relevant currency or asset, or (B) the Issuer or any affiliate(s) of the Issuer or any entity (or entities) acting on behalf of the Issuer engaged in any underlying or hedging transactions in respect of the Issuer's obligations under the Notes will incur a materially increased cost in performing its obligations in relation to the Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit, or other adverse effect on its tax position).
  - "Hedging Disruption" means that the Issuer or any entity (or entities) acting on behalf of the Issuer engaged in any underlying or hedging transactions in respect of the Issuer's obligations in relation to the Notes is unable, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the currency or other price risk of the Issuer issuing and performing its obligations with respect to or in connection with the relevant Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s).
  - "Increased Cost of Hedging" means that the Issuer and/or any of its Affiliates or agents would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense or fee (other than brokerage commissions) to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the currency or other price risk of the Issuer issuing and performing its obligations with respect to the relevant Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its Affiliates or agents shall not be deemed an Increased Cost of Hedging.

#### ANNEX 5

#### ADDITIONAL TERMS AND CONDITIONS FOR COMMODITY LINKED NOTES

The terms and conditions applicable to Commodity Linked Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "Commodity Linked Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes and the Commodity Linked Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and/or the Commodity Linked Conditions and (ii) the Final Terms, the Final Terms shall prevail.

#### 1. Definitions

"Basket of Commodities" means a basket comprising Commodities in their relative proportions or numbers of Commodities, as specified in the applicable Final Terms.

"Basket of Commodity Indices" means a basket comprising Commodity Indices in their relative proportions or number of Commodity Indices.

"Calculation Agent Determination" means that the Calculation Agent will determine the Relevant Price (or method for determining the Relevant Price), taking into consideration the latest available quotation for the relevant Commodity Reference Price and any other information that in good faith it deems relevant.

"Commodity" and "Commodities" means subject to adjustment in accordance with these Commodity Linked Conditions, the commodity or commodities specified as such in the applicable Final Terms and related expressions shall be construed accordingly.

#### "Commodity Business Day" means:

- (a) with respect to a single Commodity or a Basket of Commodities;and:
  - (i) where the Commodity Reference Price for a Commodity is a price announced or published by an Exchange, a day that is (or, but for the occurrence of a Market Disruption Event, would have been) a day on which such Exchange is open for trading during its regular trading session, notwithstanding any such Exchange closing prior to its scheduled closing time; and
  - (ii) where the Commodity Reference Price for a Commodity is not a price announced or published by an Exchange, a day in respect of which the relevant Price Source published (or, but for the occurrence of a Market Disruption Event, would have published) a price;
- (b) with respect to a single Commodity Index or a Basket of Commodity Indices, as specified in the applicable Final

"Commodity Cut-Off Date" means in respect of a Pricing Date (or, if different, the day on which the price for that Pricing Date would, in the ordinary course, be published by the Price Source), the date specified in the applicable Final Terms, or if not so specified, the day falling two Business Days immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Pricing Date, provided that the Commodity Cut-Off Date shall not fall prior to the original date on which such Pricing Date was scheduled to fall (unless otherwise provided in the applicable Final Terms).

"Commodity Index" and "Commodity Indices" means subject to adjustment in accordance with the Commodity Linked Conditions, the index or indices linked directly or indirectly to various commodities, commodity prices, or commodity futures contracts and specified as such in the applicable Final Terms.

"Commodity Index Cut-Off Date" means in respect of a Pricing Date (or, if different, the day on which the price for such Pricing Date would, in the ordinary course, be published by the Price Source), the date specified in the applicable Final Terms, or if not so specified, the day falling two Business Days immediately preceding the date on which payment of any amount may have to be made pursuant to any calculation or determination made on such Pricing Date, provided that the Commodity Index Cut-Off Date shall not fall prior to the original date on which such Pricing Date was scheduled to fall (unless otherwise provided in the applicable Final Terms).

"Commodity Reference Price" means (a) in respect of all Commodities, the Commodity Reference Price specified in the applicable Final Terms and (b) in respect of a Commodity Index, the Commodity Reference Price specified in the applicable Final Terms, or if not so specified, the official closing price of such Commodity Index.

"Commodity Trading Disruption" means the material suspension of, or the material limitation imposed on, trading in the Futures Contract or the Commodity on the Exchange or in any additional futures contract, options contract or commodity on any Exchange. For these purposes:

- (a) a suspension of the trading in the Futures Contract or the Commodity on any Commodity Business Day shall be deemed to be material only if:
  - all trading in the Futures Contract or the Commodity is suspended for the entire Pricing Date;
     or
  - ii. all trading in the Futures Contract or the Commodity is suspended subsequent to the opening of trading on the Pricing Date, trading does not recommence prior to the regularly scheduled close of trading in such Futures Contract or such Commodity on such Pricing Date and such suspension is announced less than one hour preceding its commencement; and
- (b) a limitation of trading in the Futures Contract or the Commodity on any Commodity Business Day shall be deemed to be material only if the relevant Exchange establishes limits on the range within which the price of the Futures Contract or the Commodity may fluctuate and the closing or settlement price of the Futures Contract or the Commodity on such day is at the upper or lower limit of that range.

"Delayed Publication or Announcement" means that the Relevant Price for a Pricing Date will be determined based on the Specified Price (or, if there is no Specified Price for a Commodity Reference Price, such Commodity Reference Price) in respect of the original day scheduled as such Pricing Date that is published or announced by the relevant Price Source retrospectively on the first succeeding Commodity Business Day on which the Market Disruption Event ceases to exist, unless that Market Disruption Event continues to exist (measured from and including the original day that would otherwise have been the Pricing Date (or, if applicable, if the Pricing Date as specified in the Final Terms is adjusted on account of such original date not being a Commodity Business Day, measured from and including the day that is the original date that would otherwise have been the Pricing Date, following any adjustment on account of such original date not being a Commodity Business Day)) or the Relevant Price continues to be unavailable for two (2) consecutive Commodity Business Days. In that case, the next Disruption Fallback (as defined below) specified in the applicable Final Terms will apply.

"Delivery Date" means the date specified in the applicable Final Terms.

#### "Disappearance of Commodity Reference Price" means:

- (a) the permanent discontinuation of trading in the relevant Futures Contract on the relevant Exchange;
- (b) the disappearance of, or of trading in, the Commodity;
- (c) the disappearance or permanent discontinuance or unavailability of a Commodity Reference Price.

notwithstanding the availability of the related Price Source or the status of trading in the relevant Futures Contract or the Commodity.

"Exchange" means in relation to a Commodity, the exchange or principal trading market specified as such for such Commodity in the applicable Final Terms or Commodity Reference Price.

"Fallback Reference Price" means that the Calculation Agent will determine the Relevant Price based on the price for that Pricing Date of the first alternate Commodity Reference Price, if any, specified in the applicable Final Terms and not subject to a Market Disruption Event.

"Futures Contract" means in respect of a Commodity Reference Price, the contract for future delivery of a contract size in respect of the relevant Delivery Date relating to the Commodity or Commodity Index referred to in that Commodity Reference Price.

"Material Change in Content" means the occurrence since the Trade Date of a material change in the content, composition or constitution of the relevant Commodity or relevant Futures Contract.

"Material Change in Formula" means the occurrence since the Trade Date of a material change in the formula for or method of calculating the relevant Commodity Reference Price.

"Nearby Month" when preceded by a numerical adjective, means in respect of a Delivery Date and a Pricing Date, the month of expiration of the Futures Contract identified by the numerical adjective, so that, for example, (a) "First Nearby Month" means the month of expiration of the first Futures Contract to expire following that Pricing Date and (b) "Second Nearby Month" means the month of expiration of the second Futures Contract to expire following that Pricing Date, etc.

"Postponement" means that the Pricing Date will be deemed, for purposes of the application of this Disruption Fallback, to be the first succeeding Commodity Business Day on which the Market Disruption Event ceases to exist, unless that Market Disruption Event continues to exist for two consecutive Commodity Business Days (measured from and including the original day that would otherwise have been the Pricing Date (or, if applicable, if the Pricing Date as specified in the Final Terms is adjusted on account of such original date not being a Commodity Business Day, measured from and including the day that is the original date that would otherwise have been the Pricing Date, following any adjustment on account of such original date not being a Commodity Business Day)). In that case, the next Disruption Fallback specified in the definition of "Disruption Fallback" below will apply.

"Price Source" means the publication (or such other origin of reference, including an Exchange) containing (or reporting) the Specified Price (or prices from which the Specified Price is calculated) for the Commodity Reference Price (or, if there is no Specified Price for a Commodity Reference Price, such Commodity Reference Price) or otherwise in the applicable Final Terms (provided that in respect of a Commodity Index, if the relevant Commodity Reference Price is not published on such Price Source, the Calculation Agent may, in its sole and absolute discretion, (a) use a successor page or publication or alternative source as it considers appropriate, (b) determine that such non-publication amounts to a Market

Disruption Event in respect of such Commodity Index in accordance with Commodity Linked Condition 3 (Market Disruption and Disruption Fallback), or (c) determine that such non-publication amounts to a Commodity Index Adjustment Event in respect of the Commodity Index, and proceed in accordance with Commodity Linked Condition 4 (Adjustments to a Commodity Index)).

### "Price Source Disruption" means:

- (a) the failure of the Price Source to announce or publish the Specified Price (or the information necessary for determining the Specified Price) for the relevant Commodity Reference Price (or, if there is no Specified Price for a Commodity Reference Price, such Commodity Reference Price); or
- (b) the temporary or permanent discontinuance or unavailability of the Price Source.

"Pricing Date" means with respect to a Commodity or a Commodity Index, each date specified as such or otherwise as provided in the applicable Final Terms (each such original date, a "Scheduled Pricing Date"), provided that if any Scheduled Pricing Date is not a Commodity Business Day for such Commodity or Commodity Index (as the case may be) will be the earlier of (a) the next following Commodity Business Day for such Commodity or Commodity Index (as the case may be), and (b) the Commodity Cut-Off Date or Commodity Index Cut-Off Date (as the case may be), and subject to adjustment as provided in Commodity Linked Condition 4 (*Market Disruption and Disruption Fallback*).

"Relevant Commodity" means in respect of a Commodity Linked Security, such Commodity as is so specified in the applicable Final Terms, and, if more than one commodity is so specified in the applicable Final Terms, then all such commodities shall be referred to as the "Relevant Commodities".

"Relevant Price" means for any Pricing Date, the price, expressed as a price per unit of the Commodity or the price of the Commodity Index, determined with respect to that day for the specified Commodity Reference Price calculated as provided in these Commodity Linked Conditions and the applicable Final Terms.

"Specified Price" means in respect of a Commodity Reference Price, any of the following prices (which must be a price reported in or by, or capable of being determined from information reported in or by, the relevant Price Source) as specified in the applicable Final Terms (and, if applicable, as of the time so specified): (a) the high price; (b) the low price; (c) the average of the high price and the low price; (d) the closing price; (e) the opening price; (f) the bid price; (g) the asked price; (h) the average of the bid price and the asked price; (i) the settlement price; (j) the official settlement price; (k) the official price; (l) the morning fixing; (m) the afternoon fixing; (n) the spot price; or (o) any other price specified in the applicable Final Terms.

### 2. Terms relating to Calculation of Prices

### (a) Common Pricing

If "Common Pricing" is specified in the applicable Final Terms to be:

- (i) "Applicable", then, if any Scheduled Pricing Date is not a day on which all referenced Commodity Reference Prices (for which such date would otherwise be a Pricing Date) are scheduled to be published or announced, as determined on the Trade Date of the Notes, then the Pricing Date shall be the next following day on which all referenced Commodity Reference Prices (for which such date would otherwise be a Pricing Date) are scheduled to be published or announced, as determined on the Trade Date of the Notes; or
- (ii) "Not Applicable", then this Commodity Linked Condition 2(a) shall not apply.

If the Calculation Agent determines that a Market Disruption Event has occurred or exists on any Pricing Date in respect of any relevant Commodity (an "Affected Commodity") and/or Commodity Index (an "Affected Commodity Index"), the Relevant Price of each Commodity and/or Commodity Index within the basket which is not affected by the occurrence of a Market Disruption Event shall be determined on the Scheduled Pricing Date and the Relevant Price for each Affected Commodity or Affected Commodity Index shall be determined in accordance with the first applicable Disruption Fallback that provides a Relevant Price.

All determinations made by the Calculation Agent pursuant to this Condition will be conclusive and binding on the Noteholders and the Issuer, except in the case of manifest error.

### (b) Correction to Published Prices

For purposes of determining or calculating the Relevant Price (or any price or value published or announced on any date which is utilized for any calculation or determination in connection with the Commodity Linked Notes), if the price published or announced on a given day and used or to be used by the Calculation Agent to determine a Relevant Price (or any price or value published or announced on any date which is utilized for any calculation or determination in connection with the Commodity Linked Notes) is subsequently corrected and the correction is published or announced by the person responsible for that publication or announcement within 30 calendar days after the original publication or announcement (or, if earlier, the day falling two Business Days preceding the date on which payment of any amount or delivery of any assets may have to be made, in each case calculated by reference to such Relevant Price (or any price or value published or announced on any date which is utilized for any calculation or determination in connection with the Commodity Linked Notes)), the Calculation Agent may, in its sole discretion, use such corrected price in such calculation.

### 3. Market Disruption and Disruption Fallback

If, in the opinion of the Calculation Agent, a Market Disruption Event (as defined below) has occurred and is continuing on any Pricing Date (or, if different, the day on which the price for that Pricing Date would, in the ordinary course, be published by the Price Source), the Relevant Price for that Pricing Date will be determined by the Calculation Agent, in accordance with the first applicable Disruption Fallback (as set out below) that provides a Relevant Price:

### (a) Market Disruption Event

"Market Disruption Event" means the occurrence of any of the following events:

(i) with respect to all Commodities:

a. Price Source Disruption;

b. Commodity Trading Disruption;

- Disappearance of Commodity Reference Price; and
- (ii) with respect to all Commodities other than gold, silver, platinum or palladium:
  - a. Material Change in Formula:
  - b. Material Change in Content; and
  - any additional Market Disruption Events as specified in the applicable Final Terms;
     and
- (iii) with respect to a Commodity Index:
  - a. a temporary or permanent failure by the applicable exchange or other price source to announce or publish (I) the Commodity Reference Price (provided that the Calculation Agent may, in its sole and absolute discretion, determine that such failure (aa) shall not be a Market Disruption Event and shall instead be dealt with under paragraph (a) of the proviso to the definition of Price Source specified in Commodity Linked Condition 1 (*Definitions*), or (bb) shall instead amount to a Commodity Index Adjustment Event in respect of such Commodity Index, and proceed in accordance with Commodity Linked Condition 4 (*Adjustments to a Commodity Index*)) or (II) the closing price for any futures contract included in the Commodity Index;
  - b. a material limitation, suspension or disruption of trading in one or more of the futures contracts included in the Commodity Index which results in a failure by the exchange on which each applicable futures contract is traded to report a closing price for such contract on the day on which such event occurs or any succeeding day on which it continues; or
  - c. the closing price for any futures contract included in the Commodity Index is a "**limit price**", which means that the closing price for such contract for a day has increased or decreased from the previous day's closing price by the maximum amount permitted under applicable exchange rules.

### (b) **Disruption** Fallback

"Disruption Fallback" means a source or method that may give rise to an alternative basis for determining the Relevant Price in respect of a specified Commodity Reference Price when a Market Disruption Event occurs or exists on a day that is a Pricing Date in respect of the relevant Note. A Disruption Fallback is applicable if it is specified in the applicable Final Terms or, if no Disruption Fallback is specified in the applicable Final Terms, shall mean:

- (i) with respect to a relevant Commodity (in the following order):
  - (A) Fallback Reference Price (if applicable);
  - (B) Delayed Publication or Announcement and Postponement (each to operate concurrently with the other and each subject to a period of two consecutive Commodity Business Days (measured from and including the original day that would otherwise have been the Pricing Date (or, if applicable, measured from and including the day that is the original date that would otherwise have been the Pricing Date, following any adjustment on account of such original date not being a Commodity Business Days)), or, if shorter, the period commencing on, and including, the original day that would otherwise have been the Pricing Date and ending on, and including, the Commodity Cut-Off Date) provided, however, that the price determined by Postponement shall be the Relevant Price only if Delayed Publication or Announcement does not yield a Relevant Price within those two consecutive Commodity Business Days (or, if applicable, the number of Commodity Business Days (if any) falling within the period ending on the Commodity Cut-Off Date); and
  - (C) Calculation Agent Determination;
- (ii) with respect to a Commodity Index, the Calculation Agent shall determine the Relevant Price using (unless otherwise specified in the applicable Final Terms):
  - (A) with respect to each futures contract included in the Commodity Index which is not affected by the Market Disruption Event, the closing prices of each such contract on the applicable determination date;
  - (B) with respect to each futures contract included in the Commodity Index which is affected by the Market Disruption Event, but for which a Market Disruption Event ceased to exist on or prior to the Commodity Index Cut Off Date, the closing prices of each such contract on the first day following the applicable determination date on which no Market Disruption Event is occurring with respect to such contract; and
  - (C) with respect to each futures contract included in the Commodity Index which is affected by the Market Disruption Event, where a Market Disruption Event continues to exist as of the Commodity Index Cut-Off Date, the Calculation Agent's good faith estimate of the closing price of each such contract on the Commodity Index Cut-Off Date.

Subject as provided below, the Calculation Agent shall determine the Relevant Price by reference to the closing prices determined in (ii)(A), (B) and (C) above or as specified in the applicable Final Terms above using the then current method for calculating the Commodity Reference Price.

Where (I) the original date that would otherwise have been the Pricing Date is adjusted on account of such original date not being a Commodity Business Day, and the Pricing Date would fall on or after the Commodity Index Cut-Off Date following such adjustment, or (II) a Market Disruption Event with respect to one or more futures contracts included in the Commodity Index has occurred on an applicable determination date and continues to exist as of the relevant Commodity Index Cut-Off Date for such applicable determination date, the Calculation Agent shall determine the Relevant Price on such

Commodity Index Cut-Off Date. In calculating the Relevant Price as set out herein, the Calculation Agent shall use the formula for calculating the Commodity Reference Price last in effect prior to the Market Disruption Event (if applicable).

### 4. Adjustments to a Commodity Index

### (a) Consequences of a Successor Index Sponsor or a Successor Index

If a relevant Commodity Index is (i) not calculated and announced by the Index Sponsor but is calculated and announced by a successor sponsor (the "Successor Index Sponsor") acceptable to the Issuer, or (ii) replaced by a successor index using, in the determination of the Calculation Agent, the same or a substantially similar formula for and method of calculation as used in the calculation of that Commodity Index, then in each case that index (the "Successor Index") will be deemed to be the Commodity Index.

### (b) Modification and Cessation of Calculation of a Commodity

If on or prior to a Pricing Date (i) the relevant Index Sponsor makes a material change in the formula for or the method of calculating a relevant Commodity Index or in any other way materially modifies that Commodity Index (other than a modification prescribed in that formula or method to maintain that Commodity Index in the event of changes in constituent commodities and weightings and other routine events), or (ii) the Index Sponsor permanently cancels a relevant Commodity Index or (iii) the Index Sponsor fails to calculate and announce a relevant Commodity Index and there is no Successor Index Sponsor or Successor Index, then the Issuer may at its option (in the case of (i)) and shall (in the case of (ii) and (iii)) (such events (i) (ii) and (iii) to be collectively referred to as "Commodity Index Adjustment Events") (provided that the Calculation Agent may, in its sole and absolute discretion, determine that event (iii) (y) shall not be a Commodity Index Adjustment Event and shall instead be dealt with under paragraph (a) of the proviso to the definition of Price Source specified in Commodity Linked Condition 1 (Definitions), or (z) shall instead amount to a Market Disruption Event in respect of such Commodity Index, and proceed in accordance with Commodity Linked Condition 3 (Market Disruption and Disruption Fallback)) take the action described in (A), (B) or (C) below:

- (A) calculate the Commodity Reference Price using in lieu of the published level for that Commodity Index, the level for that Commodity Index as at the relevant determination date as determined by the Calculation Agent in accordance with the formula for and method of calculating that Commodity Index last in effect prior to the relevant Commodity Index Adjustment Event, but using only those futures contracts that comprised that Commodity Index immediately prior to the relevant Commodity Index Adjustment Event (other than those futures contracts that have ceased to be listed on any relevant exchange);
- (B) if the Calculation Agent determines that it is not reasonably practicable (taking into account the costs involved) to calculate or continue to calculate such Commodity Index pursuant to (A) above, the Calculation Agent may rebase the Notes against another index or basket of indices, as applicable, determined by the Calculation Agent, in its sole and absolute discretion, to be comparable to such Commodity Index, and, following such rebasing, the Calculation Agent may make such adjustment(s) that it determines to be appropriate, if any, to any one or more of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent determines appropriate to account for such rebasing;
- (C) on giving notice to the Noteholders in accordance with Condition 14, redeem all (but not less than all) of the Notes, each Note being redeemed at the Early Redemption Amount.

Upon the occurrence of a Commodity Index Adjustment Event, the Issuer shall give notice as soon as reasonably practicable to the Noteholders in accordance with Condition 14, giving details of the action proposed to be taken in relation thereto, provided that any failure to give, or non-receipt of, such notice will not affect the validity of such action. The Issuer shall make available for inspection by Noteholders copies of any such determinations.

### 5. Consequences of an Additional Disruption Event in respect of a Commodity Index

- (a) Following the determination by the Calculation Agent that an Additional Disruption Event has occurred in respect of a Commodity Index, the Issuer in its sole and absolute discretion may take the action described in (i) or (ii) below:
  - (i) require the Calculation Agent to determine in its sole and absolute discretion the appropriate adjustment, if any, to be made to any of the other terms of the Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and determine the effective date of that adjustment; or
  - (ii) give notice to Noteholders in accordance with Condition 14 and redeem all, but not less than all, of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount.
- (b) Upon the occurrence of an Additional Disruption Event, the Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 14 stating the occurrence of the Additional Disruption Event giving details thereof and the action proposed to be taken in relation thereto provided that any failure to give, or non-receipt of, such notice will not affect the validity of the Additional Disruption Event.
- (c) The following terms and expressions shall have the following meanings:

"Additional Disruption Event" means any of a Change in Law, a Hedging Disruption, and/or an Increased Cost of Hedging (together the "Additional Disruption Events").

"Change in Law" means that, on or after the Trade Date (i) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) due to the promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines in good faith that (A) it has become illegal to hold, acquire or dispose of any relevant currency or asset, or (B) the Issuer or any affiliate(s) of the Issuer or any entity (or entities) acting on behalf of the Issuer engaged in any underlying or hedging transactions in respect of the Issuer's obligations under the Notes will incur a materially increased cost in performing its obligations in relation to the Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit, or other adverse effect on its tax position).

"Hedging Disruption" means that the Issuer or any entity (or entities) acting on behalf of the Issuer engaged in any underlying or hedging transactions in respect of the Issuer's obligations in relation to the Notes is unable, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the commodity or other price risk of the Issuer issuing and performing its obligations with respect to or in connection with the relevant Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s).

"Increased Cost of Hedging" means that the Issuer and/or any of its Affiliates or agents acting on its behalf would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense, or fee (other than brokerage commissions) to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the commodity or other price risk of the Issuer issuing and performing its obligations with respect to the Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer and/or any of its Affiliates or agents shall not be deemed an Increased Cost of Hedging.

#### ANNEX 6

#### ADDITIONAL TERMS AND CONDITIONS FOR FUND LINKED NOTES

The terms and conditions applicable to Fund Linked Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "Fund Linked Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes and the Fund Linked Conditions, the Fund Linked Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and/or the Fund Linked Conditions and (ii) the Final Terms, the Final Terms shall prevail.

1. General Definitions

"Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms.

"Valuation Date" means each Valuation Date specified in the applicable Final Terms.

2. Provisions relating to Funds other than Exchange Traded Funds

Fund Linked Conditions 3, 4, and 5 apply in respect of Funds other than Exchange Traded Funds.

3. Definitions (Funds other than Exchange Traded Funds)

"Basket of Funds" means a basket composed of Funds in the relative proportions or number of Funds, as specified in the applicable Final Terms.

"Fund" means, subject to adjustment in accordance with these Fund Linked Notes Conditions, each fund specified in the applicable Final Terms and related expressions shall be construed accordingly.

"**Fund Administrator**" means the fund administrator, manager, trustee, or similar person with the primary administrative responsibilities for a Fund according to the relevant Fund Documents.

"Fund Adviser" means any person appointed in the role of discretionary investment manager or non-discretionary investment adviser (including a non-discretionary investment adviser to a discretionary investment manager or to another non-discretionary investment adviser).

"Fund Documents" means the constitutive and governing documents, subscription agreements and other agreements of a Fund specifying the terms and conditions relating to the related Fund Interest, as amended from time to time.

"**Fund Interest**" means, subject to adjustment in accordance with these Fund Linked Conditions, each fund interest specified in the applicable Final Terms and related expressions shall be construed accordingly.

"Fund Redemption Valuation Date" means, in respect of a Fund Interest, the date as of which a Fund (or its Fund Service Provider that generally determines such value) would determine the net asset value of such Fund Interest for purposes of calculating the redemption proceeds to be paid to a Hypothetical Investor that has submitted a valid and timely notice for redemption of Fund Interests based on the value determined as of such date.

"Fund Service Provider" means any person who is appointed to provide services, directly or indirectly, to a Fund, whether or not specified in the relevant Fund Documents, including, without limitation any

Fund Administrator, Fund Adviser, operator, management company, depositary, custodian, sub-custodian, prime broker, administrator, trustee, registrar and transfer agent, or domiciliary agent.

"Fund Valuation Date" means a date as of which a Fund (or its Fund Service Provider that generally determines such value) determines the value of the related Fund Interest.

"Hypothetical Investor" means a hypothetical or actual investor (as determined by the Calculation Agent in the context of the relevant situation) in Fund Interests which is deemed to have the benefits and obligations, as provided in the relevant Fund Documents, of an investor holding Fund Interests at the relevant time. The Hypothetical Investor may be deemed by the Calculation Agent to be resident or organized in any jurisdiction, and to be, without limitation, the Issuer, the Calculation Agent or any of their affiliates (as determined by the Calculation Agent in the context of the relevant situation).

"Removal Date" means, in respect of an Affected Fund Interest, the date on which the Calculation Agent determines that a Hypothetical Investor would receive the Removal Value in respect of a redemption or realization of such Affected Fund Interest effected as soon as reasonably practicable following the occurrence of the relevant Fund Event.

"Removal Value" means, in respect of an Affected Fund Interest, the amount that the Calculation Agent determines a Hypothetical Investor would receive in cash on the redemption or realization of such Affected Fund Interest at the relevant time, provided that if any such redemption proceeds would comprise non-monetary assets the Removal Value may, at the sole and absolute discretion of the Calculation Agent, include only such amount (if any) that the Calculation Agent determines would be received by the Hypothetical Investor in respect of a realization (in whatsoever manner the Calculation Agent determines appropriate) of such non-monetary assets as soon as reasonably practicable after their receipt.

"Scheduled Fund Redemption Valuation Date" means the date as of which a Fund (or its Fund Service Provider that generally determines such value) is scheduled, according to the relevant Fund Documents (without giving effect to any gating, deferral, suspension or other provisions permitting the Fund to delay or refuse redemption of Fund Interests), to determine the net asset value of the related Fund Interest for purposes of calculating the redemption proceeds to be paid to an investor that has submitted a valid and timely notice for redemption of Fund Interests based on the value determined as of such date.

"Scheduled Fund Valuation Date" means, in respect of a Fund Interest, a date as of which the related Fund (or its Fund Service Provider that generally determines such value) is scheduled, according to the relevant Fund Documents (without giving effect to any gating, deferral, suspension or other provisions permitting the Fund to delay or refuse redemption of Fund Interests), to determine the value of the related Fund Interest or, if the Fund only reports its aggregate net asset value, the date as of which such Fund is scheduled to determine its aggregate net asset value.

### 4. Fund Events

"Fund Event" means the occurrence of each of an Additional Fund Disruption Event, a Fund Disruption Event and/or a Fund Extraordinary Event as determined by the Calculation Agent.

(a) "Additional Fund Disruption Event" means each of Change in Law, Fund Hedging Disruption or Increased Cost of Hedging.

"Change in Law" means that, on or after the Trade Date (i) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) due to the

promulgation of or any change in the interpretation by any court, tribunal or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Issuer or any of its Affiliates or agents acting on its behalf determines in good faith that (A) it has become illegal to hold, acquire, or dispose of any Fund Interests, or (B) the Issuer will incur a materially increased cost in performing its obligations under the Fund Linked Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit, or other adverse effect on its tax position).

"Fund Hedging Disruption" means that the Issuer or any of its Affiliates or agents is unable, or it is impractical for the Issuer or any of its Affiliates or agents, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction or asset it deems necessary or appropriate to hedge the price risk relating to any Fund Interest of the Issuer issuing and performing its obligations with respect to the Fund Linked Notes, or (ii) realize, recover, or remit the proceeds of any such transaction or asset, including, without limitation, where such inability or impracticability has arisen by reason of (A) any restrictions or increase in charges or fees imposed by a Fund on an investor's ability to redeem the related Fund Interest, in whole or in part, or any existing or new investor's ability to make new or additional investments in such Fund Interest, or (B) any mandatory redemption, in whole or in part, of a Fund Interest imposed by the related Fund (in each case other than any restriction in existence on the Trade Date or, in respect of a Replacement Fund Interest, the relevant replacement date).

"Increased Cost of Hedging" means that the Issuer or any of its Affiliates or agents would incur a materially increased (as compared with circumstances existing on the Issue Date) amount of tax, duty, expense, or fee (other than brokerage commissions) to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the price risk relating to any Fund Interest of the Issuer issuing and performing its obligations with respect to the Fund Linked Notes, or (ii) realize, recover, or remit the proceeds of any transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration of the creditworthiness of the Issuer shall not be deemed an Increased Cost of Hedging.

- (b) **"Fund Disruption Event"** means at any time the occurrence or continuance of any of the following events, as determined by the Calculation Agent in its sole and absolute discretion, if the Calculation Agent determines any such event is material:
  - (i) Fund Valuation Disruption: "Fund Valuation Disruption" means (A) any continued postponement of any Scheduled Valuation Date due to such Scheduled Valuation Date not being a Scheduled Fund Redemption Valuation Date, (B) the failure of a Scheduled Fund Redemption Valuation Date in respect of such Fund Interest or any continued postponement of such Fund Redemption Valuation Date, or (C) the failure of a Scheduled Fund Valuation Date in respect of a Fund Interest to be a Fund Valuation Date in respect of such Fund Interest or any continued postponement of such Fund Valuation Date;
  - (ii) Fund Settlement Disruption: "Fund Settlement Disruption" means a failure by a Fund on any day to pay the full amount (whether expressed as a percentage or otherwise) of any fund redemption proceeds with respect to any Fund Interest scheduled to have been paid on or by such day according to the relevant Fund Documents (without giving effect to any gating, deferral, suspension or other provisions permitting the Fund to delay or refuse redemption of Fund Interests).

- (c) "Fund Extraordinary Event" means each of the following events:
  - (i) Nationalization: "Nationalization" means that all the Fund Interests or all or substantially all the assets of a Fund are nationalized, expropriated, or are otherwise required to be transferred to any governmental agency, authority, entity, or instrumentality thereof;
  - (ii) Insolvency: "Insolvency" means that by reason of the voluntary or involuntary liquidation, bankruptcy, insolvency, dissolution or winding-up of, or any analogous proceeding affecting a Fund, (A) all the Fund Interests of that Fund are required to be transferred to a trustee, liquidator or other similar official or (B) holders of the Fund Interests of that Fund become legally prohibited from transferring or redeeming them;
  - Fund Insolvency Event: "Fund Insolvency Event" means a Fund or relevant Fund Service Provider (A) is dissolved or has a resolution passed for its dissolution, winding-up or official liquidation (other than pursuant to a consolidation, amalgamation or merger); (B) makes a general assignment or arrangement with or for the benefit of its creditors; (C) (I) institutes or has instituted against it, by a regulator, supervisor, or any similar official with primary insolvency, rehabilitative or regulatory jurisdiction over it in the jurisdiction of its incorporation or organization or the jurisdiction of its head or home office, a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation by it or such regulator, supervisor, or similar official, or (II) has instituted against it a proceeding seeking a judgment of insolvency or bankruptcy or any other relief under any bankruptcy or insolvency law or other similar law affecting creditors' rights, or a petition is presented for its winding-up or liquidation, and such proceeding or petition is instituted or presented by a person or entity not described in (I) above and either (aa) results in a judgment of insolvency or bankruptcy or the entry of an order for relief or the making of an order for its winding-up or liquidation or (bb) is not dismissed, discharged, stayed, or restrained in each case within 15 calendar days of the institution or presentation thereof; (D) seeks or becomes subject to the appointment of an administrator, provisional liquidator, conservator, receiver, trustee, custodian, or other similar official for it or for all or substantially all its assets; (E) has a secured party take possession of all or substantially all its assets or has a distress, execution, attachment, sequestration or other legal process levied, enforced or sued on or against all or substantially all of its assets and such secured party maintains possession, or any such process is not dismissed, discharged, stayed or restrained, in each case within 15 calendar days thereafter; or (F) causes or is subject to any event with respect to it which, under the applicable laws of any jurisdiction, has an analogous effect to any of the events specified in (E) and (F) above;
  - (iv) NAV Trigger Event: "NAV Trigger Event" means that (A) the aggregate net asset value of a Fund has decreased by an amount equal to or greater than 30 per cent. since the Trade Date or, in respect of a Replacement Fund Interest, the relevant replacement date; or (B) a Fund has violated any leverage restriction that is applicable to, or affecting, it or its assets by operation of any law, any order, or judgment of any court or other agency of government applicable to it or any of its assets, the relevant Fund Documents or any contractual restriction binding on or affecting the Fund or any of its assets;
  - (v) Adviser Resignation Event: "Adviser Resignation Event" means the resignation, termination of appointment, or replacement of a Fund's Fund Adviser;

- (vi) Fund Modification: "Fund Modification" means any change or modification of the relevant Fund Documents that could reasonably be expected to affect the value of a Fund Interest or the rights or remedies of any holders thereof (in each case, as determined by the Calculation Agent) from those prevailing on the Trade Date or, in respect of a Replacement Fund Interest, the relevant replacement date; or the imposition of any fees or charges in relation to redemptions, subscriptions, or transfers of Fund Interests:
- (vii) Strategy Breach: "Strategy Breach" means any breach or violation of any strategy or investment guidelines stated in the relevant Fund Documents that is reasonably likely to affect the value of a Fund Interest or the rights or remedies of any holders thereof (in each case, as determined by the Calculation Agent); or any change of the nature of a Fund, including but not limited to the type of investments, the duration, the credit risk, and diversification of the investments to which that Fund is exposed, which, in the opinion of the Calculation Agent, results in a material deterioration of the risk profile of that Fund;
- (viii) Regulatory Action: "Regulatory Action" means (A) the cancellation, suspension or revocation of the registration or approval of a Fund Interest or the related Fund by any governmental, legal or regulatory entity with authority over such Fund Interest or Fund, (B) any change in the legal, tax, accounting, or regulatory treatments of a Fund or its Fund Adviser that is reasonably likely to have an adverse impact on the value of the related Fund Interest or on any investor therein (as determined by the Calculation Agent), or (C) a Fund or any of its Fund Administrator or Fund Adviser becoming subject to investigation, proceeding, or litigation by any relevant governmental, legal, or regulatory authority involving the alleged violation of applicable law for any activities relating to or resulting from the operation of such Fund, Fund Administrator, or Fund Adviser;
- (ix) Reporting Disruption: "Reporting Disruption" means (A) the occurrence of any event affecting a Fund Interest that, in the determination of the Calculation Agent, would make it impossible or impracticable for the Calculation Agent to determine the value of such Fund Interest in respect of a Scheduled Fund Valuation Date or a Scheduled Fund Redemption Valuation Date, and such event continues for at least two consecutive Scheduled Fund Valuation Dates or Scheduled Fund Redemption Valuation Dates, as the case may be; (B) any failure of a Fund to deliver, or cause to be delivered, (I) information that such Fund has agreed to deliver, or cause to be delivered to the Calculation Agent, including, but not limited to, information to determine the occurrence of a Fund Event and the annual audited financial report and semi-annual financial report, if any, in relation to the related Fund Interests, or (II) information that has been previously delivered to the Calculation Agent, in accordance with such Fund's, or its authorized representative's, normal practice and that the Calculation Agent deems necessary to monitor such Fund's compliance with any investment guidelines, asset allocation methodologies or any other similar policies relating to the related Fund Interests;
- (x) Fund Service Provider Cessation: "Fund Service Provider Cessation" means that one or more Fund Service Provider(s) in respect of a Fund ceases to provide the service as outlined in the relevant Fund Documents prevailing on the Trade Date or, where the related Fund Interest is a Replacement Fund Interest, the relevant replacement date, and any such Fund Service Provider is not immediately replaced by another service provider acceptable to the Calculation Agent;

- (xi) Fund Administrator Disruption: "Fund Administrator Disruption" means any event or circumstances compromising the independence of a Fund Administrator performing services for a Fund from the relevant Fund Adviser; or
- (xii) Related Agreement Termination: "Related Agreement Termination" means a Fund or any of its Fund Administrator or Fund Adviser is in breach of or has terminated any existing agreement with the Calculation Agent in respect of, but not limited to, retrocession, dealing fees, liquidity, and licensing.

Following the occurrence of a Fund Event, the Issuer may take the action described in (1) or (2) below such that the Calculation Agent, in its sole and absolute discretion, determines to be practicable, which may be determined by the Calculation Agent after all necessary information has been obtained and/or released by the Fund:

- (1) require the Calculation Agent to make such determinations and/or adjustments to the Terms and Conditions and/or the applicable Final Terms as it determines appropriate to account for the Fund Event, which may include, without limitation,
  - (A) delaying any determination date (including any Valuation Date or Averaging Date) and/or any date on which payment might otherwise have to be made under the terms of the applicable Final Terms until it determines that no Fund Event exists;
  - (B) determining that, in the sole and absolute discretion of the Calculation Agent, one or more Fund Events may continue until or after any scheduled determination dates and/or payment dates as set out in the applicable Final Terms, and thereafter determining to fix any determination date (including any Valuation or Averaging Date) and/or date on which payment should be made, and making payment on such date of such amount as is appropriate, as determined in the sole and absolute discretion of the Calculation Agent, taking into account the Fund Event, and which may be based solely on any amounts of cash that a Hypothetical Investor in the Fund actually received from the Fund during the relevant period or periods (and which may be less than any relevant net asset value published for the Fund, and may be as low as zero);
  - (C) calculating the value of a Fund Interest and/or replacing a Fund Interest (the "Affected Fund Interest") with a replacement fund interest (the "Replacement Fund Interest") with a value as determined by the Calculation Agent equal to the Removal Value for the Affected Fund Interest and in a fund which in the determination of the Calculation Agent has similar characteristics, investment objectives and policies to those applicable to the Fund in respect of the Affected Fund Interest immediately prior to the occurrence of the Fund Event; or
- (2) on giving notice to the Noteholders in accordance with Condition 14, redeem all (but not less than all) of the Notes, each Note being redeemed at the Early Redemption Amount.

If the Calculation Agent replaces an Affected Fund Interest with a Replacement Fund Interest, such replacement shall take effect on the first reasonably practicable date following the Removal Date for such Affected Fund Interest on which the Calculation Agent determines that a Hypothetical Investor could acquire the Replacement Fund Interest.

Upon the occurrence of a Fund Event, the Issuer shall give notice as soon as reasonably practicable to the Noteholders in accordance with Condition 14 giving details of the action proposed to be taken in relation thereto, provided that any failure to give, or non-receipt of, such notice will not affect the validity of such action.

## 5. Fund Potential Adjustment Events

#### "Fund Potential Adjustment Event" means any of the following:

- (a) a subdivision, consolidation or reclassification of relevant Fund Interests or a free distribution or dividend of any such Fund Interests to existing holders by way of bonus, capitalization or similar issue;
- (b) a distribution, issue or dividend to existing holders of relevant Fund Interests of (i) such Fund Interests or (ii) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the related Fund equally or proportionately with such payments to holders of such Fund Interests or (iii) share capital or other securities of another issuer acquired or owned (directly or indirectly) by the related Fund as a result of a spin-off or other similar transaction or (iv) any other type of securities, rights, warrants, or other assets, in any case for payment (in cash or in other consideration) at less than the prevailing market price as determined by the Calculation Agent;
- (c) an extraordinary dividend as determined by the Calculation Agent;
- (d) a repurchase by a Fund of relevant Fund Interests whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise other than where such repurchase is a redemption of Fund Interests initiated by an investor in such Fund Interests and consistent with the relevant Fund Documents; or
- (e) any other event that may have, in the opinion of the Calculation Agent, a diluting, concentrative or other effect on the theoretical value of relevant Fund Interests.

Following the declaration by a Fund of the terms of any Fund Potential Adjustment Event, the Calculation Agent will, in its sole and absolute discretion, determine whether such Fund Potential Adjustment Event has a diluting, concentrative, or other effect on the theoretical value of the relevant Fund Interest and, if so, will make the corresponding adjustment, if any, to any one or more of any of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent in its sole and absolute discretion, determines appropriate to account for that diluting, concentrative, or other effect (provided that no adjustments will be made to account solely for changes in volatility, expected dividends or liquidity relative to the relevant Fund Interest) and determine the effective date of that adjustment.

Upon the making of any such adjustment by the Calculation Agent, the Issuer shall give notice as soon as reasonably practicable to the Noteholders in accordance with Condition 14, stating the adjustment to any of the terms of the Terms and Conditions, and/or the applicable Final Terms and giving brief details of the Fund Potential Adjustment Event, provided that any failure to give, or non receipt of, such notice will not affect the validity of any such adjustment.

# 6. Provisions relating to Exchange Traded Funds

Fund Linked Conditions 7, 8, 9 and 10 apply to Exchange Traded Funds.

7. Definitions (Exchange Traded Funds)

"Averaging Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the original date that, but for the occurrence of another Averaging Date or Disrupted Day, or on account of such date not being a Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, a Common Scheduled Trading Day), would have been the final Averaging Date, or, if earlier, the Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on the relevant Averaging Dates, provided that the Averaging Cut-Off Date shall not fall prior to the original date on which the final Averaging Date was scheduled to fall.

"Averaging Date" means each date specified as an Averaging Date in the applicable Final Terms or, if any such date is not a Scheduled Trading Day, the immediately following Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day), or, if earlier, the Averaging Cut-Off Date. If any such day is a Disrupted Day:

- (a) if "Omission" is specified as applying in the applicable Final Terms, then such date will be deemed not to be an Averaging Date for the purposes of determining the relevant price; provided that, if through the operation of this provision there would not be an Averaging Date, then the provisions of the definition of "Valuation Date" will apply for purposes of determining the relevant price on the final Averaging Date, as if such final Averaging Date were a Valuation Date that was a Disrupted Day; or
- (b) if "Postponement" is specified as applying in the applicable Final Terms, then the provisions of the definition of "Valuation Date" will apply for the purposes of determining the relevant price on that Averaging Date as if such Averaging Date were a Valuation Date that was a Disrupted Day irrespective of whether, pursuant to such determination, that deferred Averaging Date would fall on a day that already is or is deemed to be an Averaging Date; or
- (c) if "Modified Postponement" is specified as applying in the applicable Final Terms then:
  - (i) where the Fund Linked Notes relate to a single Fund, the Averaging Date shall be the first succeeding Valid Date. If the first succeeding Valid Date has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for the Fund, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant price for that Averaging Date in accordance with sub-paragraph (a)(ii) of the definition of "Valuation Date" below;

- (ii) where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Averaging Date for each Fund Share not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (following adjustment of such date owing to the original date not being a Scheduled Trading Day, if applicable) (the "Scheduled Averaging Date") and the Averaging Date for a Fund Share affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Fund Share has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Fund Share, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date) in relation to such Fund Share, and (B) the Calculation Agent shall determine the relevant price for that Averaging Date in accordance with sub-paragraph (b)(ii) of the definition of "Valuation Date" below;
- where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Individual Disrupted Days" shall be applicable, the Averaging Date for each Fund Share not affected by the occurrence of a Disrupted Day shall be the originally designated Averaging Date (following adjustment of such date owing to the original date not being a Common Scheduled Trading Day, if applicable) (the "Scheduled Averaging Date") and the Averaging Date for a Fund Share affected by the occurrence of a Disrupted Day shall be the first succeeding Valid Date in relation to such Fund Share has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date) in relation to such Fund Share, and (B) the Calculation Agent shall determine the relevant price for that Averaging Date in accordance with sub-paragraph (c)(ii) of the definition of "Valuation Date" below; or
- (iv) where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Averaging Date for each Fund Share shall be the first succeeding Common Valid Date in relation to such Fund Share. If the first succeeding Common Valid Date has not occurred as of the Valuation Time on the Averaging Cut-Off Date or if such Averaging Date falls on the Averaging Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, then (A) the Averaging Cut-Off Date shall be deemed to be the Averaging Date (irrespective of whether the Averaging Cut-Off Date is already an Averaging Date), and (B) the Calculation Agent shall determine the relevant level or price for that Averaging Date in accordance with subparagraph (d)(ii) of the definition of "Valuation Date" below,

and, for the purposes of these Fund Linked Conditions "Valid Date" means a Scheduled Trading Day that is not a Disrupted Day and on which another Averaging Date does not or is deemed not to occur, and "Common Valid Date" means a Common Scheduled Trading Day that is not a Disrupted Day for any Fund Share and on which another Averaging Date does not or is deemed not to occur.

#### "Barrier Event Determination Day" means, in respect of each Fund Share:

- (a) if the applicable Final Terms provides that the Barrier Event (intraday) provisions shall apply, unless otherwise specified in the applicable Final Terms, each day on which the price of such Fund Share is quoted on the relevant Exchange during the relevant Observation Period, regardless of whether or not such day is a Scheduled Trading Day for such Fund Share (and, for the avoidance of doubt, if the Calculation Agent in its sole and absolute discretion determines that a Market Disruption Event is occurring at any time on any Barrier Event Determination Day, it shall disregard the period during which it determines in its sole and absolute discretion that such Market Disruption Event has occurred and is continuing for the purposes of determining whether or not a Barrier Event (intraday) has occurred); or
- (b) if the applicable Final Terms provides that the Barrier Event (closing) provisions shall apply, each day specified as such in the applicable Final Terms.
- "Barrier Event Valuation Time (closing)" means, in respect of each Fund Share to be valued, the Scheduled Closing Time on the relevant Exchange on the relevant Barrier Event Determination Day. If the relevant Exchange closes prior to its Scheduled Closing Time and the specified Barrier Event Valuation Time (closing) is after the actual closing time for its regular trading session, then the Barrier Event Valuation Time (closing) shall be such actual closing time.
- "Barrier Event Valuation Time (intraday)" means any time during the regular trading session (without regard to any after hours or any other trading outside of the regular session) on the Exchange.
- "Barrier Level" means, in respect of a Fund Share, such price for such Fund Share as is specified in the applicable Final Terms.
- "Basket of Funds" means a basket composed of Fund Shares in their relative proportions or number of Fund Shares, as specified in the applicable Final Terms.
- "Common Scheduled Trading Day" means, in respect of a Basket of Funds, each day which is a Scheduled Trading Day for all the Fund Shares in the Basket of Funds.
- "Disrupted Day" means any Scheduled Trading Day on which a relevant Exchange or any Related Exchange fails to open for trading during its regular trading session or on which a Market Disruption Event has occurred.
- "ETF" means any fund which is an exchange traded fund as specified in the applicable Final Terms, or, if not so specified, any fund which the Calculation Agent determines to be an Exchange Traded Fund.
- "Exchange" means, in relation to a Fund Share, the exchange or principal trading market for such ETF specified in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Fund Shares in respect of such ETF has temporarily relocated.
- "Exchange Business Day" means any Scheduled Trading Day on which each Exchange and each Related Exchange are open for trading during their respective regular trading sessions, notwithstanding any such Exchange or Related Exchange closing prior to its Scheduled Closing Time.
- "Final Price" means, in respect of a Fund Share, unless otherwise specified in the applicable Final Terms, the Fund Share Closing Price of such Fund Share on the Valuation Date, subject to adjustment in accordance with these Fund Linked Conditions.

"Fund Performance" means, unless otherwise specified in the applicable Final Terms, in respect of a Fund Share and any relevant date, an amount (expressed as a percentage) determined by the Calculation Agent equal to (a) the Fund Share Closing Price of such Fund Share on such day, divided by (b) the Initial Price of such Fund Share.

"Fund Share" means a share of each ETF.

"Fund Share Closing Price" means, in respect of a Fund Share and any relevant date, subject to these Fund Linked Conditions, an amount equal to the official closing price of such Fund Share quoted on the relevant Exchange as determined by the Calculation Agent on such date.

"Fund Share Price" means, in respect of a Fund Share and a time on a Scheduled Trading Day and subject to these Fund Linked Conditions, the price of such Fund Share at such time on such day as determined by the Calculation Agent.

"Initial Price" means, in respect of a Fund Share, unless otherwise specified in the applicable Final Terms, the Fund Share Closing Price of such Fund Share on the Strike Date, subject to adjustment in accordance with these Fund Linked Conditions.

"Observation Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the Scheduled Observation Date or, if earlier, the Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Observation Date, provided that the Observation Cut-Off Date shall not fall prior to the original date on which such Observation Date was scheduled to fall.

"Observation Date" means each date specified as such in the applicable Final Terms, or if such date is not a Scheduled Trading Day the immediately following Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day), or, if earlier, the Observation Cut-Off Date. If any such day is a Disrupted Day, then:

- (a) where the Fund Linked Notes relate to a single Fund, the Observation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Fund Share, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price in the manner set out in the applicable Final Terms or, if not set out or if not practicable, determine the relevant price in accordance with its good faith estimate of the relevant price as of the Valuation Time on the Observation Cut-Off Date:
- (b) where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Observation Date for each Fund Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Observation Date (or, if earlier, the Observation Cut-Off Date) and the Observation Date for each Fund Share affected

(each an "Affected Fund Share") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Fund Share, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day relating to the Affected Fund Share. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Fund Share, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date for such Fund Share (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Fund Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Fund Share as of the Valuation Time on the Observation Cut-Off Date, and otherwise in accordance with the above provisions;

- where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading (c) Days" and "Individual Disrupted Days" shall be applicable, the Observation Date for each Fund Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Observation Date (or if the Scheduled Observation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day, or in either case, if earlier, the Observation Cut-Off Date) and the Observation Date for each Fund Share affected (each an "Affected Fund Share") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Fund Share, unless each of the Scheduled Trading Days immediately following the Scheduled Observation Date (or if the Scheduled Observation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day) up to, and including, the Observation Cut-Off Date is a Disrupted Day relating to the Affected Fund Share. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date for such Fund Share (notwithstanding the fact that such day may be a Disrupted Day for a Fund Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Fund Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Fund Share as of the Valuation Time on the Observation Cut-Off Date, and otherwise in accordance with the above provisions; or
- (d) where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Observation Date shall be the first succeeding Common Scheduled Trading Day that is not a Disrupted Day for any Fund Share, unless each of the Common Scheduled Trading Days immediately following the Scheduled Observation Date up to, and including, the Observation Cut-Off Date is a Disrupted Day for one or more Fund Shares. In that case, or if such Observation Date falls on the Observation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Observation Cut-Off Date shall be deemed to be the Observation Date (notwithstanding the fact that such day may be a Disrupted Day for a Fund Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to each Fund Share for which the Observation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Fund Share as of the Valuation Time on the Observation Cut-Off Date, and otherwise in accordance with the above provisions.

#### "Observation Period" means, in respect of a Fund Share:

- (a) if the consequence of "Extension" is specified in the applicable Final Terms to be applicable, each period commencing on the Observation Period Start Date, following adjustment of such date pursuant to these Fund Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period Start Date, as specified in the applicable Final Terms), and ending on the immediately following Observation Period End Date, following adjustment of such date pursuant to these Fund Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period End Date, as specified in the applicable Final Terms); or
- (b) if the consequence of "No Extension" is specified in the applicable Final Terms to be applicable, each period commencing on the Observation Period Start Date, prior to any adjustment of such date pursuant to these Fund Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period Start Date, as specified in the applicable Final Terms), and ending on the immediately following Observation Period End Date, prior to any adjustment of such date pursuant to these Fund Linked Conditions or as specified in the applicable Final Terms, if applicable (and including or excluding such Observation Period End Date, as specified in the applicable Final Terms).
- "Observation Period End Date" means, in respect of a Fund Share, each date specified as such in the applicable Final Terms, subject to adjustment in accordance with the provisions of "Observation Date", "Valuation Date", or otherwise as specified in the applicable Final Terms, if applicable.
- "Observation Period Start Date" means, in respect of a Fund Share, each date specified as such in the applicable Final Terms, subject to adjustment in accordance with the provisions of "Observation Date", "Valuation Date", or otherwise as specified in the applicable Final Terms, if applicable.
- "Related Exchangee" means, in relation to a Fund Share, each exchange or principal trading market specified as such for such Fund Share in the applicable Final Terms, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Fund Shares in respect of such Fund Share has temporarily relocated (provided the Calculation Agent has determined that there is comparable liquidity relative to such Fund Shares on such temporary substitute exchange or quotation system as on the original Related Exchange), provided however, that where "All Exchanges" is specified as the Related Exchange in the applicable Final Terms, "Related Exchange" shall mean each exchange or principal trading market where trading has a material effect (as determined by the Calculation Agent) on the overall market for such Fund Shares.
- "Scheduled Closing Time" means, in respect of an Exchange or Related Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange or Related Exchange on such Scheduled Trading Day, without regard to after hours or any other trading outside of the regular trading session hours.
- "Scheduled Observation Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been an Observation Date.
- "Scheduled Trading Day" means any day on which each Exchange and each Related Exchange are scheduled to be open for trading for their respective regular trading sessions.

"Scheduled Valuation Date" means any original date that, but for the occurrence of an event causing a Disrupted Day, would have been a Valuation Date.

"Strike Date" means the date specified as such in the applicable Final Terms.

"Underlying Index" means the underlying index specified in the applicable Final Terms.

"Valuation Cut-Off Date" means the eighth Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the eighth Common Scheduled Trading Day) immediately following the Scheduled Valuation Date, or, if earlier, the Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the Common Scheduled Trading Day) falling on or immediately preceding the second Business Day immediately preceding the date on which payment of any amount or delivery of any assets may have to be made pursuant to any calculation or determination made on such Valuation Date, provided that the Valuation Cut-Off Date shall not fall prior to the original date on which such Valuation Date was scheduled to fall.

"Valuation Date" means each Valuation Date specified in the applicable Final Terms, or if that is not a Scheduled Trading Day the immediately following Scheduled Trading Day (or, where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall be applicable, the immediately following Common Scheduled Trading Day), or, if earlier, the Valuation Cut-Off Date. If such day is a Disrupted Day, then:

- (a) where the Fund Linked Notes relate to a single Fund, the Valuation Date shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day, unless each of the Scheduled Trading Days up to, and including, the Valuation Cut-Off Date is a Disrupted Day. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Fund Share, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price in the manner set out in the applicable Final Terms or, if not set out or if not practicable, determine the relevant price in accordance with its good faith estimate of the relevant price as of the Valuation Time on the Valuation Cut-Off Date; or
- where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" shall not be applicable, the Valuation Date for each Fund Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date (or, if earlier, the Valuation Cut-Off Date) and the Valuation Date for each Fund Share affected (each an "Affected Fund Share") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Fund Share, unless each of the Scheduled Trading Days immediately following the Scheduled Valuation Date up to, and including, the Valuation Cut-Off Date is a Disrupted Day relating to the Affected Fund Share. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Scheduled Trading Day for such Fund Share, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date for such Fund Share (notwithstanding the fact that such day may be a Disrupted Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Fund Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for the Affected Fund Share as of the Valuation Time on the Valuation Cut-Off Date, and otherwise in accordance with the above provisions; or

- where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading (c) Days" and "Individual Disrupted Days" shall be applicable, the Valuation Date for each Fund Share not affected by the occurrence of a Disrupted Day shall be the Scheduled Valuation Date (or if the Scheduled Valuation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day, or in either case, if earlier, the Valuation Cut-Off Date) and the Valuation Date for each Fund Share affected (each an "Affected Fund Share") by the occurrence of a Disrupted Day shall be the first succeeding Scheduled Trading Day that is not a Disrupted Day relating to the Affected Fund Share, unless each of the Scheduled Trading Days immediately following the Scheduled Valuation Date (or if the Scheduled Valuation Date is not a Common Scheduled Trading Day, the immediately following Common Scheduled Trading Day) up to, and including, the Valuation Cut-Off Date is a Disrupted Day relating to the Affected Fund Share. In that case, or if such Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date for such Fund Share (notwithstanding the fact that such day may be a Disrupted Day for a Fund Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to such Fund Share, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Fund Share as of the Valuation Time on the Valuation Cut-Off Date, and otherwise in accordance with the above provisions; or
- (d) where the Fund Linked Notes relate to a Basket of Funds and the applicable Final Terms provides that "Common Scheduled Trading Days" and "Common Disrupted Days" shall be applicable, the Valuation Date shall be the first succeeding Common Scheduled Trading Day that is not a Disrupted Day for any Fund Share, unless each of the Common Scheduled Trading Days immediately following the Scheduled Valuation Date up to, and including, the Valuation Cut-Off Date is a Disrupted Day for one or more Fund Shares. In that case, or if the Valuation Date falls on the Valuation Cut-Off Date owing to the original date on which it was scheduled to fall not being a Common Scheduled Trading Day, (i) the Valuation Cut-Off Date shall be deemed to be the Valuation Date (notwithstanding the fact that such day may be a Disrupted Day for a Fund Share or not a Common Scheduled Trading Day) and (ii) the Calculation Agent shall determine the relevant price using, in relation to each Fund Share for which the Valuation Cut-Off Date is a Disrupted Day or is not a Common Scheduled Trading Day, a price determined in the manner set out in the applicable Final Terms or, if not set out or if not practicable, using its good faith estimate of the price for such Fund Share as of the Valuation Time on the Valuation Cut-Off Date, and otherwise in accordance with the above provisions.

"Valuation Time" means the Valuation Time specified in the applicable Final Terms or, if no Valuation Time is specified, the Scheduled Closing Time on the relevant Exchange on the relevant Valuation Date in relation to each Fund Share to be valued. If the relevant Exchange closes prior to its Scheduled Closing Time and the specified Valuation Time is after the actual closing time for its regular trading session, then the Valuation Time shall be such actual closing time.

"Worst Performing Fund Share" means, in respect of a Basket of Funds and the Valuation Date (unless otherwise specified in the applicable Final Terms), the Fund Share with the lowest Fund Performance on such day, as determined by the Calculation Agent (provided that if two or more Fund Shares have the same lowest Fund Performance on such day, the Calculation Agent shall determine which Fund Share shall be the Worst Performing Fund Share in its sole and absolute discretion, and such Fund Share shall be the Worst Performing Fund Share).

### 8. Barrier Event

- (a) A "Barrier Event (intraday)" means (and a Barrier Event (intraday) shall be deemed to occur if), in respect of a Fund Share, the Calculation Agent determines that the Fund Share Price of such Fund Share as of the Barrier Event Valuation Time (intraday) on any Barrier Event Determination Day is less than or equal to the corresponding Barrier Level for such Fund Share and such Barrier Event Determination Day.
  - For the purpose of determining whether a Barrier Event (intraday) has occurred on any day, the definition of Market Disruption Event specified in Fund Linked Condition 9 shall be amended such that (i) all references to "during the one-hour period that ends at the relevant Valuation Time" shall be deleted, and (ii) in sub-paragraph (b) each reference to "Valuation Time" and "Scheduled Closing Time" shall be construed as a reference to "Barrier Event Valuation Time (intraday)".
- (b) A "Barrier Event (closing)" means (and a Barrier Event (closing) shall be deemed to occur if), in respect of a Fund Share, the Calculation Agent determines that the Fund Share Closing Price of any Fund Share as of the Barrier Event Valuation Time (closing) on any Barrier Event Determination Day is less than or equal to the corresponding Barrier Level for such Fund Share and such Barrier Event Determination Day.

# 9. Market Disruption

"Market Disruption Event" means, in respect of a Fund Share:

- (a) the occurrence or existence at any time during the one-hour period that ends at the relevant Valuation Time:
  - (i) of any suspension of or limitation imposed on trading by the relevant Exchange or Related Exchange or otherwise and whether by reason of movements in price exceeding limits permitted by the relevant Exchange or Related Exchange or otherwise:
    - (A) relating to the relevant Fund Share on such Exchange; or
    - (B) relating to securities that comprise 20 per cent. or more of the level of the relevant Underlying Index or any relevant successor index; or
    - (C) in futures or options contracts relating to such Fund Shares or the relevant Underlying Index on any relevant Related Exchange; or
  - (ii) of any event (other than an event described in (b) below) that disrupts or impairs (as determined by the Calculation Agent) the ability of market participants in general to (A) effect transactions in, or obtain market values for, the Fund Shares on the Exchange, (B) effect transactions in, or obtain market values for, securities that comprise 20 per cent. or more of the level of the relevant Underlying Index, or (C) to effect transactions in, or obtain market values for, futures or options contracts relating to such Fund Shares or the relevant Underlying Index on any relevant Related Exchange; or
- (b) the closure on any Exchange Business Day of any relevant Exchange(s) or any Related Exchange(s) prior to its Scheduled Closing Time unless such earlier closing time is announced

by such Exchange(s) or such Related Exchange(s), as the case may be, at least one hour prior to (i) the actual closing time for the regular trading session on such Exchange(s) or such Related Exchange on such Exchange Business Day or, if earlier, (ii) the submission deadline for orders to be entered into such Exchange or Related Exchange system for execution at the Valuation Time on such Exchange Business Day, which in any such case the Calculation Agent determines is material.

For the purpose of determining whether a Market Disruption Event exists in respect of a Fund Share at any time, if an event giving rise to a Market Disruption Event occurs in respect of a security included in the relevant Underlying Index at that time, then the relevant percentage contribution of that security, to the level of the relevant Underlying Index shall be based on a comparison of (a) the portion of the level of the relevant Underlying Index attributable to that security, and (b) the overall level of the relevant Underlying Index immediately before the occurrence of such Market Disruption Event.

The Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 14 of the occurrence of a Disrupted Day on any day that, but for the occurrence of a Disrupted Day, would have been a Valuation Date provided that any failure to give, or non-receipt of, such notice will not affect the validity of any such Disrupted Day.

### 10. Potential Adjustment Event

### "Potential Adjustment Event" means any of the following:

- (a) a subdivision, consolidation, or reclassification of relevant Fund Shares (unless resulting in a Merger Event or Tender Offer), or a free distribution or dividend of any such Fund Shares to existing holders by way of bonus, capitalization, or similar issue;
- (b) a distribution, issue, or dividend to existing holders of the relevant Fund Shares of (i) such Fund Shares or (ii) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the ETF equally or proportionately with such payments to holders of such Fund Shares or (iii) share capital or other securities of another issuer acquired or owned (directly or indirectly) by the ETF as a result of a spin-off or other similar transaction, or (iv) any other type of securities, rights or warrants or other assets in any case for payment (cash or other consideration) at less than the prevailing market price as determined by the Calculation Agent;
- (c) an extraordinary dividend as determined by the Calculation Agent;
- (d) a call by the ETF in respect of relevant Fund Shares that are not fully paid;
- (e) a repurchase by the ETF or any of its subsidiaries of relevant Fund Shares, whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise;
- (f) in respect of an ETF, an event that results in any shareholder rights being distributed or becoming separated from Fund Shares of common stock or other shares of the capital stock of the ETF pursuant to a shareholder rights plan or arrangement directed against hostile takeovers that provides upon the occurrence of certain events for a distribution of preferred stock, warrants, debt instruments or stock rights at a price below their market value, as determined by the Calculation Agent, provided that any adjustment effected as a result of such an event shall be readjusted upon any redemption of such rights; or

(g) any other event that may have a diluting or concentrative effect on the theoretical value of the relevant Fund Shares.

Following a Potential Adjustment Event, the Calculation Agent will, in its sole and absolute discretion, determine whether such Potential Adjustment Event has a diluting or concentrative effect on the theoretical value of the relevant Fund Shares and, if so, will (i) make the corresponding adjustment(s), if any, to any one or more of the terms of the Terms and Conditions of the Notes and/or the applicable Final Terms as the Calculation Agent determines appropriate to account for that diluting or concentrative effect and (ii) determine the effective date(s) of that adjustment(s). The Calculation Agent may, but need not, determine the appropriate adjustment(s) by reference to the adjustment(s) in respect of such Potential Adjustment Event made by an options exchange to options on the relevant Fund Shares traded on such options exchange.

Upon the making of any such adjustment, the Calculation Agent shall as soon as is reasonably practicable under the circumstances give notice to the Noteholders in accordance with Condition 14 stating the adjustment made and giving brief details of the Potential Adjustment Event, provided that any failure to give, or non-receipt of, such notice will not affect the validity of any such adjustment.

## 11. De-Listing, Insolvency, Material Underlying Event, Merger Date, Merger Event, Nationalization, Tender Offer

"De-Listing" means, in respect of a Fund Share, that the relevant Exchange announces that, pursuant to the rules of such Exchange, such Fund Share ceases (or will cease) to be listed, traded, or publicly quoted on such Exchange for any reason (other than a Merger Event or Tender Offer) and is not immediately re-listed, re-traded, or re-quoted on an exchange or quotation system located in the same country as the Exchange (or, where the Exchange is within the European Union, in a member state of the European Union).

"Insolvency" means that by reason of the voluntary or involuntary liquidation, bankruptcy, insolvency, dissolution, or winding-up of, or any analogous proceeding affecting an ETF, (a) all the Fund Shares of that ETF are required to be transferred to a trustee, liquidator, or other similar official or (b) holders of the Fund Shares of that ETF become legally prohibited from transferring them.

### "Material Underlying Event" means any of the following:

- (a) the investment objectives and/or policies in respect of the ETF are materially changed;
- (b) an illegality occurs or a relevant authorization or license is revoked in respect of the ETF and/ or the ETF is required by a competent authority (other than any holder of the Fund Shares) to redeem any Fund Shares;
- (c) there is a change in any relevant jurisdiction in respect of any payments made by the ETF in respect of any Fund Share as a result of which the amounts paid or to be paid by the Issuer in connection with hedging arrangements relating to the Notes are materially reduced or otherwise adversely affected; and/or
- (d) any other event occurs in relation to the ETF and/or the Fund Shares which is materially prejudicial to the Issuer in connection with the issue of the Notes or any hedging arrangements relating to the Notes,

as determined by the Calculation Agent.

"Merger Date" means the closing date of a Merger Event or, where a closing date cannot be determined under the local law applicable to such Merger Event, such other date as determined by the Calculation Agent.

"Merger Event" means, in respect of any relevant Fund Shares, any (a) reclassification or change of such Fund Shares that results in a transfer of or an irrevocable commitment to transfer all of such Fund Shares outstanding to another entity or person, (b) consolidation, amalgamation, merger, or binding share exchange of the ETF with or into another entity or person (other than a consolidation, amalgamation, merger, or binding share exchange in which such ETF is the continuing entity and which does not result in any such reclassification or change of all such Fund Shares outstanding) or (c) takeover offer, tender offer, exchange offer, solicitation, proposal, or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding Fund Shares of the relevant ETF that results in a transfer of or an irrevocable commitment to transfer all such Fund Shares (other than such Fund Shares owned or controlled by such other entity or person), or (d) consolidation, amalgamation, merger, or binding share exchange of the ETF or its subsidiaries with or into another entity in which the ETF is the continuing entity and which does not result in a reclassification or change of all such Fund Shares outstanding but results in the outstanding Fund Shares (other than Fund Shares owned or controlled by such other entity) immediately prior to such event collectively representing less than 50 per cent. of the outstanding Fund Shares immediately following such event (a "Reverse Merger"), in each case if the Merger Date is on or before the Valuation Date (or such other date as is specified in the applicable Final Terms).

"Nationalization" means that all the Fund Shares or all or substantially all the assets of an ETF are nationalized, expropriated, or are otherwise required to be transferred to any governmental agency, authority, entity, or instrumentality thereof.

"Tender Offer" means a takeover offer, tender offer, exchange offer, solicitation, proposal, or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 10 per cent. and less than 100 per cent. of the outstanding voting shares of the relevant ETF, as determined by the Calculation Agent, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Calculation Agent deems relevant.

If a De-Listing, Merger Event, Tender Offer, Nationalization, Insolvency, or Material Underlying Event occurs in relation to any Fund Share, the Issuer, in its sole and absolute discretion, may take the action described in (a), (b) or (c) below:

- (a) require the Calculation Agent, in its sole and absolute discretion, to determine the appropriate adjustment(s), if any, to be made to any one or more of the terms of the Terms and Conditions and/or the applicable Final Terms to account for the De-Listing, Merger Event, Tender Offer, Nationalization, Insolvency, or Material Underlying Event, as the case may be, and determine the effective date(s) of that adjustment(s). The Calculation Agent may (but need not) determine the appropriate adjustment(s) by reference to the adjustment(s) in respect of the De-Listing, Merger Event, Tender Offer, Nationalization, Insolvency, or Material Underlying Event made by any options exchange to options on the relevant Fund Share traded on that options exchange;
- (b) give notice to the Noteholders in accordance with Condition 14, and redeem all, but not less than all, of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount; or

(c) following such adjustment to the settlement terms of options on the Fund Shares traded on such exchange(s) or quotation system(s) as the Issuer in its sole discretion shall select (the "Options Exchange"), require the Calculation Agent to make a corresponding adjustment to any one or more of the terms of the Terms and Conditions and/or the applicable Final Terms, which adjustment will be effective as of the date determined by the Calculation Agent to be the effective date of the corresponding adjustment made by the Options Exchange. If options on the Fund Shares are not traded on the Options Exchange, the Calculation Agent will make such adjustment, if any, to any one or more of the terms of the Terms and Conditions and/or the applicable Final Terms as the Calculation Agent in its sole and absolute discretion determines appropriate, with reference to the rules and precedents (if any) set by the Options Exchange to account for the Merger Event, Tender Offer, De-listing, Nationalization, Insolvency, or Material Underlying Event, as the case may be, that in the determination of the Calculation Agent would have given rise to an adjustment by the Options Exchange if such options were so traded.

Upon the occurrence of a Merger Event, Tender Offer, De-listing, Nationalization, Insolvency, or Material Underlying Event, the Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 14 stating the occurrence of the Merger Event, Tender Offer, Nationalization, De-listing, Insolvency, or Material Underlying Event, as the case may be, giving details thereof and the action proposed to be taken in relation thereto provided that any failure to give, or non-receipt of, such notice will not affect the validity of any such Merger Event, Tender Offer, Nationalization, De-listing, Insolvency, or Material Underlying Event, as the case may be.

### 12. Additional Disruption Events

- (a) "Additional Disruption Event" means any of Change in Law, Hedging Disruption, and/or Increased Cost of Hedging, in each case if specified in the applicable Final Terms.
  - "Change in Law" means that, on or after the Trade Date, (i) due to the adoption of or any change in any applicable law or regulation (including, without limitation, any tax law), or (ii) due to the promulgation of or any change in the interpretation by any court, tribunal, or regulatory authority with competent jurisdiction of any applicable law or regulation (including any action taken by a taxing authority), the Calculation Agent determines in its sole and absolute discretion that (A) it has become illegal to hold, acquire, or dispose of any relevant Fund Share or (B) it will incur a materially increased cost in performing its obligations in relation to the Fund Linked Notes (including, without limitation, due to any increase in tax liability, decrease in tax benefit or other adverse effect on the tax position of the Issuer and/or any of its affiliates).

"Hedging Disruption" means that the Issuer and/or any of its Affiliates or agents is unable, after using commercially reasonable efforts, to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Fund Linked Notes, or (ii) realize, recover or remit the proceeds of any such transaction(s) or asset(s).

"Increased Cost of Hedging" means that the Issuer and/or any of its Affiliates or agents would incur a materially increased (as compared with circumstances existing on the Trade Date) amount of tax, duty, expense, or fee (other than brokerage commissions) to (i) acquire, establish, re-establish, substitute, maintain, unwind, or dispose of any transaction(s) or asset(s) it deems necessary to hedge the equity or other price risk of the Issuer issuing and performing its obligations with respect to the Fund Linked Notes, or (ii) realize, recover, or remit the proceeds of any such transaction(s) or asset(s), provided that any such materially increased amount that is incurred solely due to the deterioration

of the creditworthiness of the Issuer and/or any of its Affiliates or agents shall not be deemed an Increased Cost of Hedging.

- (b) If an Additional Disruption Event occurs, the Issuer, in its sole and absolute discretion, may take the action described in (i) or (ii) below:
  - (i) require the Calculation Agent to determine in its sole and absolute discretion the appropriate adjustment, if any, to be made to any of the other terms of the Terms and Conditions and/or the applicable Final Terms to account for the Additional Disruption Event and determine the effective date of that adjustment; or
  - (ii) give notice to Noteholders in accordance with Condition 14 and redeem all, but not less than all, of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount.
- (c) Upon the occurrence of an Additional Disruption Event, the Issuer shall give notice as soon as practicable to the Noteholders in accordance with Condition 14 stating the occurrence of the Additional Disruption Event giving details thereof and the action proposed to be taken in relation thereto provided that any failure to give, or non-receipt of, such notice will not affect the validity of the Additional Disruption Event.

#### ANNEX 7

#### ADDITIONAL TERMS AND CONDITIONS FOR INFLATION LINKED NOTES

The terms and conditions applicable to Inflation Linked Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "Inflation Linked Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes, and the Inflation Linked Conditions, the Inflation Linked Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and/or the Inflation Linked Conditions and (ii) the Final Terms, the Final Terms shall prevail.

#### 1. Definitions

For the purpose of the Inflation Linked Notes:

"Cut-Off Date" means, in respect of a Determination Date, five Business Days prior to such Determination Date, unless otherwise stated in the applicable Final Terms.

"Delayed Index Level Event" means, in respect of any Determination Date and an Inflation Index, that the relevant Inflation Index Sponsor fails to publish or announce the level of such Inflation Index (the "Relevant Level") in respect of any Reference Month which is to be utilized in any calculation or determination to be made by the Issuer in respect of such Determination Date, at any time on or prior to the Cut-Off Date.

"Determination Date" means each date specified as such in the applicable Final Terms.

"End Date" means each date specified as such in the applicable Final Terms.

"Fallback Bond" means, in respect of an Inflation Index, a bond selected by the Calculation Agent and issued by the government of the country to whose level of inflation the relevant Inflation Index relates, and which pays a coupon or redemption amount which is calculated by reference to such Inflation Index, with a maturity date which falls on (a) the same day as the End Date as specified in the applicable Final Terms, (b) the next longest maturity after the End Date if there is no such bond maturing on the End Date, or (c) the next shortest maturity before the End Date if no bond defined in (a) or (b) is selected by the Calculation Agent. If the relevant Inflation Index relates to the level of inflation across the European Monetary Union, the Calculation Agent will select an inflation-linked bond that is a debt obligation of one of the governments (but not any government agency) of France, Italy, Germany, or Spain and which pays a coupon or redemption amount which is calculated by reference to the level of inflation in the European Monetary Union. In each case, the Calculation Agent will select the Fallback Bond from those inflation-linked bonds issued on or before the Issue Date and, if there is more than one inflation-linked bond maturing on the same date, the Fallback Bond shall be selected by the Calculation Agent from those bonds. If the Fallback Bond redeems, the Calculation Agent will select a new Fallback Bond on the same basis, but selected from all eligible bonds in issue at the time the original Fallback Bond redeems (including any bond for which the redeemed bond is exchanged).

"Inflation Index" means each inflation index specified in the applicable Final Terms and related expressions shall be construed accordingly.

"Inflation Index Sponsor" means, in relation to an Inflation Index, the entity that publishes or announces (directly or through an agent) the level of such Inflation Index which, as of the Issue Date, is the Inflation Index Sponsor specified in the applicable Final Terms.

"Reference Month" means the calendar month for which the level of the Inflation Index was reported, regardless of when this information is published or announced. If the period for which the level of the Inflation Index was reported is a period other than a month, the Reference Month shall be the period for which the level of the Inflation Index was reported.

"Related Bond" means, in respect of an Inflation Index, the bond specified as such in the applicable Final Terms. If the Related Bond specified in the applicable Final Terms is "Fallback Bond", then, for any Related Bond determination, the Calculation Agent shall use the Fallback Bond. If no bond is specified in the applicable Final Terms as the Related Bond and "Fallback Bond: Not Applicable" is specified in the applicable Final Terms there will be no Related Bond. If a bond is selected as the Related Bond in the applicable Final Terms and that bond redeems or matures before the End Date, unless "Fallback Bond: Not Applicable" is specified in the applicable Final Terms, the Calculation Agent shall use the Fallback Bond for any Related Bond determination.

# 2. Inflation Index Adjustments

## (a) Delay in Publication

Subject to Inflation Linked Condition 2(b), if the Calculation Agent determines that a Delayed Index Level Event in respect of an Inflation Index has occurred with respect to any Determination Date, then the Relevant Level for such Inflation Index the subject of such Delayed Index Level Event (the "Substitute Index Level") shall be determined by the Calculation Agent as follows:

- (i) if Related Bond is specified as applicable for such Inflation Index in the applicable Final Terms, the Calculation Agent shall determine the Substitute Index Level by reference to the corresponding index level determined under the terms and conditions of the relevant Related Bond; or
- (ii) if (A) Related Bond is specified as not applicable for such Inflation Index in the applicable Final Terms, or (B) the Calculation Agent is not able to determine a Substitute Index Level under (i) above, the Calculation Agent shall determine the Substitute Index Level by reference to the following formula:

Substitute Index Level = Base Level x (Latest Level/Reference Level)

where:

"Base Level" means, in respect of an Inflation Index, the level of such Inflation Index (excluding any "flash" estimates) published or announced by the relevant Inflation Index Sponsor in respect of the month which is 12 calendar months prior to the month for which the Substitute Index Level is being determined.

"Latest Level" means, in respect of an Inflation Index, the latest level of such Inflation Index (excluding any "flash" estimates) published or announced by the relevant Inflation Index Sponsor prior to the month in respect of which the Substitute Index Level is being determined.

"Reference Level" means, in respect of an Inflation Index, the level of such Inflation Index (excluding any "flash" estimates) published or announced by the relevant Inflation Index Sponsor in respect of the month that is 12 calendar months before the month in respect of the Latest Level.

The Issuer shall give notice to Noteholders in accordance with Condition 14 of any Substitute Index Level calculated pursuant to this Inflation Linked Condition 2.

# (b) Cessation of Publication

If a level for the Inflation Index has not been published or announced for two consecutive months or the Inflation Index Sponsor announces that it will no longer continue to publish or announce the Inflation Index then the Calculation Agent shall determine a successor index (in lieu of any previously applicable Inflation Index) for the purposes of the Inflation Linked Notes by using the following methodology:

- (i) if, at any time, a successor index has been designated by the Calculation Agent pursuant to the terms and conditions of the Related Bond, such successor index shall be designated a "Successor Index" notwithstanding that any other Successor Index may previously have been determined under sub-paragraphs (ii), (iii) or (iv) below; or
- (ii) if a Successor Index has not been determined pursuant to Inflation Linked Condition 2(b)(i)and a notice has been given or an announcement has been made by the Inflation Index Sponsor, specifying that the Inflation Index will be superseded by a replacement Inflation Index specified by the Inflation Index Sponsor, and the Calculation Agent determines that such replacement index is calculated using the same or substantially similar formula or method of calculation as used in the calculation of the previously applicable Inflation Index, such replacement index shall be the Inflation Index for purposes of the Inflation Linked Notes from the date that such replacement Inflation Index comes into effect; or
- (iii) if a Successor Index has not been determined pursuant to Inflation Linked Condition 2(b)(i) or Inflation Linked Condition 2(b)(ii), the Calculation Agent shall ask five leading independent dealers to state what the replacement index for the Inflation Index should be. If four or five responses are received, and of those four or five responses three or more leading independent dealers state the same index, this index will be deemed the "Successor Inflation Index". If three responses are received, and two or more leading independent dealers state the same index, this index will be deemed the "Successor Inflation Index". If fewer than three responses are received, the Calculation Agent will proceed to Inflation Linked Condition 2(b)(iv); or
- (iv) if no replacement index or Successor Inflation Index has been deemed under Inflation Linked Condition 2(b)(i), 2(b)(ii) or 2(b) (iii) by the next occurring Cut-Off Date, the Calculation Agent will determine an appropriate alternative index from such Cut-Off Date, and such index will be deemed a "Successor Inflation Index"; or
- (v) if the Calculation Agent determines that there is no appropriate alternative index, the Issuer shall give notice to the Noteholders in accordance with Condition 14 and redeem all (but not less than all) of the Notes, each nominal amount of Notes equal to the Specified Denomination being redeemed at the Early Redemption Amount.

### (c) Rebasing of the Inflation

If the Calculation Agent determines that the Inflation Index has been or will be rebased at any time, the Inflation Index as so rebased (the "Rebased Index") will be used for purposes of determining the level of the Inflation Index from the date of such rebasing; provided, however, that the Calculation Agent shall make adjustments as are made by the Calculation Agent pursuant to the terms and conditions of the Related Bond, if Related Bond is specified as applicable in the applicable Final Terms, to the levels of the Rebased Index so that the Rebased Index levels reflect the same rate of inflation as the Inflation Index before it was rebased, or, if Related Bond is specified as not applicable in the applicable Final Terms, the Calculation Agent shall make adjustments to the levels of the Rebased Index so that the Rebased Index levels reflect the same rate of inflation as the Inflation Index before it was rebased.

#### (d) Material Modification Prior to Last Occurring Cut-Off

If, on or prior to the last occurring Cut-Off Date, the Inflation Index Sponsor announces that it will make a material change to the Inflation Index then the Calculation Agent shall make any such adjustments, if Related Bond is specified as applicable in the applicable Final Terms, consistent with adjustments made to the Related Bond, or, if Related Bond is specified as not applicable in the applicable Final Terms, only those adjustments to the Inflation Index necessary for the modified Inflation Index to continue as the Inflation Index.

#### ANNEX 8

#### ADDITIONAL TERMS AND CONDITIONS FOR PHYSICAL DELIVERY NOTES

The terms and conditions applicable to Physical Delivery Notes shall comprise the Terms and Conditions of the Notes and the additional Terms and Conditions set out below (the "Physical Delivery Conditions"), in each case subject to completion and/or amendment in the applicable Final Terms. In the event of any inconsistency between the Terms and Conditions of the Notes and the Physical Delivery Conditions shall prevail. In the event of any inconsistency between (i) the Terms and Conditions of the Notes and/or the Physical Delivery Conditions and (ii) the Final Terms, the Final Terms shall prevail.

## 1. Delivery of Entitlement and Asset Transfer Notices

In order to obtain delivery of the Entitlement(s) in respect of any Note:

- (a) if such Note is represented by a Global Note, the relevant Noteholder must deliver to the Relevant Clearing System, with a copy to the Principal Agent and the Issuer not later than the close of business in each place of receipt on the Cut-Off Date, a duly completed Asset Transfer Notice substantially in the form set out in the Agency Agreement (the "Asset Transfer Notice"); and
- (b) if such Note is in definitive form, the relevant Noteholder must deliver to any Paying Agent (in case of Bearer Notes) or the Transfer Agent (in case of Registered Notes), in each case with a copy to the Principal Agent and the Issuer not later than the close of business in each place of receipt on the Cut-Off Date, a duly completed Asset Transfer Notice.

Forms of the Asset Transfer Notice may be obtained during normal business hours from the specified office of any Paying Agent.

An Asset Transfer Notice may only be delivered (i) if such Note is represented by a Global Note, in such manner as is acceptable to the Relevant Clearing System or (ii) if such Note is in definitive form, in writing.

If such Note is in definitive form, such Note must be delivered together with the duly completed Asset Transfer Notice.

The Issuer shall at the risk of the relevant Noteholder deliver the Entitlement in respect of each Note.

All expenses, including any applicable depositary charges, transaction or exercise charges, stamp duty, stamp duty reserve tax, issue, registration, securities, transfer, and/or other taxes or duties (together, "Expenses"), arising from the redemption of the Notes and the delivery of any Entitlement shall be for the account of the relevant Noteholder or Couponholder, as the case may be, and no delivery and/or transfer of any Entitlement shall be made until all Expenses have been paid to the satisfaction of the Issuer by the relevant Noteholder or Couponholder, as the case may be.

An Asset Transfer Notice must:

(i) specify the name, address outside the United States and its possessions, and contact telephone number of the relevant Noteholder or Couponholder, as the case may be, and the person from whom the Issuer may obtain details for the delivery of the Entitlement if such delivery is to be made otherwise than in the manner specified in the applicable Final Terms;

- (ii) in the case of Notes represented by a Global Note, specify the nominal amount of Notes which are the subject of such notice and the number of the Noteholder's account at the Relevant Clearing System to be debited with such Notes and irrevocably instruct and authorize the Relevant Clearing System to debit the relevant Noteholder's account with such Notes on or before the Maturity Delivery Date (as defined below);
- (iii) include an undertaking to pay all Expenses and, in the case of Notes represented by a Global Note, an authority to debit a specified account of the Noteholder at the Relevant Clearing System in respect thereof and to pay such Expenses;
- (iv) include such details as are required by the applicable Final Terms for delivery of the Entitlement which may include account details of an account outside the United States and its possessions and/or the name and address outside the United States and its possessions of any person(s) into whose name evidence of the Entitlement is to be registered and/or any bank, broker, or agent outside the United States and its possessions to whom documents evidencing the Entitlement are to be delivered and specify the name and number of the Noteholder's account with the Relevant Clearing System to be credited with any cash payable by the Issuer, in respect of any cash amount constituting the Entitlement or any dividends relating to the Entitlement, as a result of the occurrence of a Settlement Disruption Event or a Failure to Deliver due to Illiquidity and the Issuer electing to pay the Disruption Cash Settlement Price or Failure to Deliver Settlement Price, as applicable, or in respect of any Partial Cash Settlement Amounts;
- (v) certify that the beneficial owner of each Note is not a U.S. person (as defined in Regulation S under the Securities Act), the Note is not being redeemed within the United States or its possessions or on behalf of a U.S. person and no cash, securities or other property have been or will be delivered within the United States or its possessions or to, or for the account or benefit of, a U.S. person in connection with any redemption thereof; and
- (vi) authorize the production of such notice in any applicable administrative or legal proceedings.

No Asset Transfer Notice may be withdrawn after receipt thereof by the Relevant Clearing System, a Paying Agent or a Transfer Agent as provided above. After delivery of an Asset Transfer Notice, the relevant Noteholder may not transfer the Notes which are the subject of such notice.

In the case of Notes represented by a Global Note, upon receipt of such notice, the Relevant Clearing System shall verify that the person specified therein as the Noteholder is the holder of the specified nominal amount of Notes according to its books.

Subject thereto, the Relevant Clearing System will confirm to the Principal Agent the ISIN, series number, and number of Notes the subject of such notice, the relevant account details (if applicable) and the details for the delivery of the Entitlement in respect of each such Note. Upon receipt of such confirmation, the Principal Agent will inform the Issuer thereof. The Relevant Clearing System, will on or before the Maturity Delivery Date, debit the securities account of the relevant Noteholder with the Notes the subject of the relevant Asset Transfer Notice.

Failure properly to complete and deliver an Asset Transfer Notice may result in such notice being treated as null and void. Any determination as to whether such notice has been properly completed and delivered as provided in these Physical Delivery Conditions shall be made, in the case of Notes represented by a Global Note, by the Relevant Clearing System, after consultation with the Principal Agent and the Issuer

and shall be conclusive and binding on the Issuer and the relevant Noteholder, or, in the case of Notes in definitive form, by the relevant Paying Agent (in case of Bearer Notes) or the relevant Transfer Agent (in case of Registered Notes), in each case after consultation with the Principal Agent and the Issuer and shall be conclusive and binding on the Issuer and the relevant Noteholder.

If such Asset Transfer Notice is subsequently corrected to the satisfaction of the Relevant Clearing System, the relevant Paying Agent or the relevant Transfer Agent (as applicable), in each case in consultation with the Principal Agent and the Issuer, it shall be deemed to be a new Asset Transfer Notice submitted at the time such correction was delivered as provided above.

The Relevant Clearing System, the relevant Paying Agent or the relevant Transfer Agent, as applicable, shall use its best efforts promptly to notify the Noteholder submitting an Asset Transfer Notice if, in consultation with the Principal Agent and the Issuer, it has determined that such Asset Transfer Notice is incomplete or not in proper form. In the absence of negligence or willful misconduct on its part, none of the Issuer, the Paying Agents, the Transfer Agents, the Relevant Clearing System or the Principal Agent shall be liable to any person with respect to any action taken or omitted to be taken by it in connection with such determination or the notification of such determination to a Noteholder.

The Entitlement will be delivered at the risk of the relevant Noteholder, in the manner provided above on the Maturity Date (such date, subject to adjustment in accordance with these Physical Delivery Conditions, the "Maturity Delivery Date"), provided that the Asset Transfer Notice is duly delivered to the Relevant Clearing System, a Paying Agent or a Transfer Agent, as the case may be, with a copy to the Principal Agent and the Issuer, as provided above, not later than the close of business in each place of receipt on the Cut-Off Date.

If an Asset Transfer Notice is delivered to the Relevant Clearing System, a Paying Agent or a Transfer Agent, as the case may be, with a copy to the Principal Agent and the Issuer, later than the close of business in each place of receipt on the Cut-Off Date, then the Entitlement will be delivered as soon as practicable after the Maturity Date (in which case, such date of delivery shall be the Maturity Delivery Date). Provided that if in respect of a Note an Asset Transfer Notice is not delivered to the Relevant Clearing System, a Paying Agent or a Transfer Agent, as the case may be, with a copy to the Principal Agent and the Issuer, later than the close of business in each place of receipt on the 90th calendar day following the Cut-Off Date, the Issuer's obligations in respect of such Note shall be discharged and no further liability in respect thereof shall attach to the Issuer. For the avoidance of doubt, in such circumstances such Noteholder shall not be entitled to any payment, whether of interest or otherwise, as a result of such Maturity Delivery Date falling after the originally designated Maturity Delivery Date and no liability in respect thereof shall attach to the Issuer.

Delivery of the Entitlement in respect of the Notes is subject to all applicable laws, regulations, and practices in force on the Maturity Delivery Date and none of the Issuer or any of its Affiliates or agents, the Principal Agent, Paying Agents, and the Transfer Agents shall incur any liability whatsoever if it is unable to effect the transactions contemplated, after using all reasonable efforts, as a result of any such laws, regulations, or practices. None of the Issuer or any of its Affiliates or agents, the Principal Agent, the Paying Agents, and the Transfer Agents, shall, under any circumstances, be liable for any acts or defaults of the Relevant Clearing System in relation to the performance of its duties in relation to the Notes.

For such period of time after the Maturity Delivery Date, as any person other than the relevant Noteholder shall continue to be the legal owner of the securities or obligations comprising the Entitlement (the "Intervening Period"), neither of the Issuer nor any other such person shall (a) be under any obligation to deliver or procure delivery to the relevant Noteholder or any subsequent beneficial owner of such Note any letter, certificate, notice, circular, or any other document or, except as provided herein, payment

whatsoever received by that person in respect of such securities or obligations, (b) be under any obligation to exercise or procure exercise of any or all rights (including voting rights) attaching to such securities or obligations during the Intervening Period, or (c) be under any liability to the relevant Noteholder or any subsequent beneficial owner of such Note in respect of any loss or damage which the relevant Noteholder or subsequent beneficial owner may sustain or suffer as a result, whether directly or indirectly, of that person being the legal owner of such securities or obligations during such Intervening Period.

Where the Entitlement comprises shares, any dividend or other distribution in respect of such Entitlement will be payable to the party that would receive such dividend or other distribution according to market practice for a sale of the share executed on the Maturity Delivery Date and to be delivered in the same manner as the Entitlement. Any such dividend or other distribution to be paid to a Noteholder shall be paid to the account specified in the relevant Asset Transfer Notice.

The Noteholders will receive an Entitlement comprising the nearest number (rounded down) of Relevant Assets capable of being delivered by the Issuer (taking into account that a Noteholder's entire holding may be aggregated at the Issuer's discretion for the purpose of delivering the Entitlements), and in respect of the amount of Relevant Assets not capable of being delivered, an amount in the Specified Currency which shall be the value of the amount of the Relevant Assets so rounded down, as calculated by the Calculation Agent in its sole discretion from such source(s) as it may select (converted if necessary into the Specified Currency by reference to such exchange rate as the Calculation Agent deems appropriate).

# 2. Settlement Disruption Event

If, prior to the delivery of the Entitlement in accordance with these Physical Delivery Conditions, a Settlement Disruption Event is subsisting, then the Maturity Delivery Date in respect of such Note shall be postponed until the next Settlement Business Day (as specified in the applicable Final Terms) on which no Settlement Disruption Event is subsisting and notice thereof shall be given to the relevant Noteholder, in accordance with Condition 14. Such Noteholder shall not be entitled to any payment, whether of interest or otherwise, on such Note as a result of any delay in the delivery of the Entitlement pursuant to these Physical Delivery Conditions. Where delivery of the Entitlement has been postponed as provided in these Physical Delivery Conditions the Issuer shall not be in breach of these Conditions and no liability in respect thereof shall attach to the Issuer.

For so long as delivery of the Entitlement in respect of any Note is not practicable by reason of a Settlement Disruption Event, then in lieu of physical settlement and notwithstanding any other provision hereof, the Issuer may elect in its sole discretion to satisfy its obligations in respect of the relevant Note by payment to the relevant Noteholder of the Disruption Cash Settlement Price not later than on the third Business Day following the date that the notice of such election (the "**Election Notice**") is given to the Noteholders in accordance with Condition 14.

# 3. Failure to Deliver due to Illiquidity

If Failure to Deliver due to Illiquidity is specified as applying in the applicable Final Terms and, in the opinion of the Calculation Agent, it is impossible or impracticable to deliver, when due, some or all of the Relevant Assets comprising the Entitlement (the "Affected Relevant Assets"), where such failure to deliver is due to illiquidity in the market for the Relevant Assets (a "Failure to Deliver due to Illiquidity"), then:

(a) subject as provided elsewhere in these Physical Delivery Conditions and/or the applicable Final Terms, any Relevant Assets, which are not Affected Relevant Assets, will be delivered on the originally designated Maturity Delivery Date in accordance with these Physical Delivery Conditions; and

(b) in respect of any Affected Relevant Assets, notwithstanding any other provision hereof, the Issuer may elect in its sole discretion, in lieu of delivery of the Affected Relevant Assets, to pay to the relevant Noteholder the Failure to Deliver Settlement Price (as defined below) on the fifth Business Day following the date the Failure to Deliver Notice (as defined below) is given to the Noteholders in accordance with Condition 14. The Issuer shall give notice (such notice a "Failure to Deliver Notice") as soon as reasonably practicable to the Noteholders in accordance with Condition 14 that the provisions of this Physical Delivery Condition 3 apply.

## 4. Option to Vary Settlement

If the applicable Final Terms indicates that the Issuer has an option to vary settlement in respect of the Notes, the Issuer may in its sole and unfettered discretion in respect of each such Note, elect not to pay the relevant Noteholders the Final Redemption Amount or to deliver or procure delivery of the Entitlement to the relevant Noteholders, as the case may be, but, in lieu thereof, to deliver or procure delivery of the Entitlement or make payment of the Final Redemption Amount on the Maturity Date to the relevant Noteholders, as the case may be. Notification of such election will be given to Noteholders in accordance with Condition 14.

#### 5. Definitions

For the purposes of these Physical Delivery Conditions:

"Cut-Off Date" means the date specified as such in the applicable Final Terms.

"Disruption Cash Settlement Price" means, in respect of each nominal amount of Notes equal to the Specified Denomination, an amount equal to the fair market value of such Notes (but not taking into account any interest accrued on such Note and paid pursuant to Condition 4 and Condition 5) on such day as shall be selected by the Issuer in its sole and absolute discretion provided that such day is not more than 15 calendar days before the date that the Election Notice is given as provided above less the cost to the Issuer and/or its Affiliates or agents of unwinding or adjusting any underlying or related hedging arrangements (including the cost of funding in respect of such hedging arrangements), all as calculated by the Calculation Agent in its sole and absolute discretion.

"Entitlement" means, in relation to a Physical Delivery Note, the quantity of the Relevant Asset or the Relevant Assets, as the case may be, which a Noteholder is entitled to receive on the Maturity Delivery Date in respect of each such Note following payment of the Expenses, which quantity will be rounded down as provided in Physical Delivery Condition 1, as determined by the Calculation Agent and includes any documents evidencing such Entitlement.

"Failure to Deliver Settlement Price" means, in respect of each nominal amount of the Notes equal to the Specified Denomination, the fair market value of the Affected Relevant Assets in respect of such Notes on the fifth Business Day prior to the date on which the Failure to Deliver Notice is given as provided above, less the cost to the Issuer and/or its Affiliates or agents of unwinding or adjusting any underlying or related hedging arrangements (including the cost of funding in respect of such hedging arrangements), all as calculated by the Calculation Agent in its sole and absolute discretion.

"Settlement Disruption Event" means an event beyond the control of the Issuer as a result of which, in the opinion of the Calculation Agent, delivery of the Entitlement by or on behalf of the Issuer in accordance with these Physical Delivery Conditions and/or the applicable Final Terms is not practicable.

#### **EXHIBIT 3**

### FORM OF PUT NOTICE Exhibit 3 - FORM OF PUT NOTICE 1

BANK OF AMERICA CORPORATION EURO MEDIUM-TERM NOTES DUE [year of Maturity Date/Redemption Month] Series No. [] Tranche No. []

In	res	spe	ct	of	Bearer	Notes
_			_			

Principal Agent

Το: Bank of America, N.A., London

Branch

5 Canada Square London E14 5AQ

Attention: GSS Chad Burge/Robert Cook

Telephone: +44 20 7174 9579 Facsimile: +44 20 7174 6510

[or in respect of Registered Notes]

### Transfer Agent and Registrar:

To: Merrill Lynch International Bank

Limited Dublin Road Carrick on Shannon

Ireland

Attention: GSS Davida McDermott

Email: davida.mcdermott@bankofamerica.com

Telephone: + 353 71 9656 514 Facsimile: + 353 71 9656 599]

"Notes") the undersigned	ing this duly completed Notice with any Paying Agent or Transfer Agent for the holder of the Notes surrendered with this Notice and referred to below irrevocably der Condition 6(e) of the Notes.	`
The Notice following serial numbers:	e relates to Notes in the aggregate principal amount of	, bearing the
LN2-9694	137	

		-
	d to above are to be returned to the undersigned under Clause 12(5) of t	
	mended, restated and/or supplemented from time to time) among Bank of	
	nch as Principal Agent, and Merrill Lynch International Bank Limited	
Registered Notes (the	he "Agency Agreement"), they should be returned by post to (See Note	(1) below):
To:		
Address:		
Payment Instruction	<u>ons</u>	
Please make payme	nent in respect of the above-mentioned Notes as follows:	
Receiving Bank		
Correspondent:		
SWIFT:		
Bank Name		
Swift Code:		
Beneficiary Accour	ant	
Name:		
Account No.:		
Reference:		
F		
For:		
By:		
Signature:		
Print Name:		
Telephone No.: E-mail:		
Dated:		

To be completed by recipient Paying Agent or Transfer Agent	
Received by:	
Signature and stamp of Paying Agent/Transfer Agent	
At its office at:	
On:	
Time:	

#### Notes

- (1) The Agency Agreement provides that Notes or authorities so returned will be sent by post, uninsured and at the risk of the Noteholder, unless the Noteholder otherwise requests and pays the costs of such insurance in advance to the relevant Paying Agent or Transfer Agent.
- (2) This Put Notice is not valid unless all of the paragraphs requiring completion are duly completed.
- (3) The Paying Agent or Transfer Agent with whom the above-mentioned Bearer Notes or Registered Certificates are deposited will not in any circumstances be liable to the depositing Noteholder or any other person for any loss or damage arising from any act, default or omission of such Paying Agent or Transfer Agent in relation to the Bearer Notes or Registered Certificates or any of them unless such loss or damage was caused by the fraud or gross negligence of such Paying Agent or Transfer Agent or its directors, officers or employees.

### Bank of America Corporation and Subsidiaries Ratio of Earnings to Fixed Charges

**Ratio of Earnings to Fixed Charges and Preferred Dividends** 

Ratio of earnings to fixed charges and preferred dividends  $^{(3,\,4)}$ 

						Year	r End	led Decemb	er 3	1		
(Dollars in millions)	Six Months Ended June 30, 2012			2011		2010		2009		2008		2007
Excluding Interest on Deposits												
Income (loss) before income taxes	\$	3,866	\$	(230)	\$	(1,323)	\$	4,360	\$	4,428	\$	20,924
Equity in undistributed earnings (loss) of unconsolidated subsidiaries		87		596		1,210		(1,833)		(144)		(95)
Fixed charges:												
Interest expense		7,991		18,618		19,977		23,000		25,074		34,778
1/3 of net rent expense (1)		545		1,072		1,099		1,110		791		669
Total fixed charges		8,536		19,690	2	21,076		24,110		25,865		35,447
Preferred dividend requirements (2)		911		n/m		802		5,921		1,461		254
Fixed charges and preferred dividends		9,447		19,690	- :	21,878		30,031		27,326		35,701
Earnings	\$	12,489	\$ 2	20,056	\$ 2	20,963	\$	26,637	\$	30,149	\$	56,276
Ratio of earnings to fixed charges (3)		1.46		1.02		0.99		1.10		1.17		1.59

1.32

1.02

0.96

0.89

1.10

1.58

			Year Ended December 31								
(Dollars in millions)	Six Months Ended June 30, 2012		2011	2010	2009	2008	2007				
Including Interest on Deposits											
Income (loss) before income taxes	\$	3,866	\$ (230)	\$ (1,323)	\$ 4,360	\$ 4,428	\$ 20,924				
Equity in undistributed earnings (loss) of unconsolidated subsidiaries		87	596	1,210	(1,833)	(144)	(95)				
Fixed charges:											
Interest expense		9,059	21,620	23,974	30,807	40,324	52,871				
1/3 of net rent expense (1)		545	1,072	1,099	1,110	791	669				
Total fixed charges		9,604	22,692	25,073	31,917	41,115	53,540				
Preferred dividend requirements (2)		911	n/m	802	5,921	1,461	254				
Fixed charges and preferred dividends		10,515	22,692	25,875	37,838	42,576	53,794				
Earnings	\$	13,557	\$ 23,058	\$ 24,960	\$ 34,444	\$ 45,399	\$ 74,369				
Ratio of earnings to fixed charges		1.41	1.02	1.00	1.08	1.10	1.39				
Ratio of earnings to fixed charges and preferred dividends (3, 4)		1.29	1.02	0.96	0.90	1.07	1.38				

Represents an appropriate interest

n/m = not meaningful

factor.

<sup>(2)</sup> Reflects the impact of \$8.8 billion of mortgage banking losses and \$3.2 billion of goodwill impairment charges during 2011 which resulted in a negative preferred dividend requirement.

<sup>(3)</sup> The earnings for 2010 were inadequate to cover the ratio of earnings to fixed charges and the ratio of earnings to fixed charges and preferred dividends. The earnings deficiency is a result of \$12.4 billion of goodwill impairment charges during 2010. The coverage deficiency for fixed charges was \$113 million and the coverage deficiency for fixed charges and preferred dividends was \$915 million.

<sup>(4)</sup> The earnings for 2009 were inadequate to cover fixed charges and preferred stock dividends. The earnings deficiency is a result of the accelerated accretion of \$4.0 billion recorded as a result of the repurchase of TARP Preferred Stock. The coverage deficiency for fixed charges and preferred dividends was \$3.4 billion.

#### Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for the Chief Executive Officer

#### I, Brian T. Moynihan, certify that:

- I have reviewed this Quarterly Report on Form 10-Q of Bank of America Corporation:
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: <u>August 2, 2012</u>

/s/ Brian T. Moynihan Brian T. Moynihan Chief Executive Officer and President

#### Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for the Chief Financial Officer

#### I, Bruce R. Thompson, certify that:

- I have reviewed this Quarterly Report on Form 10-Q of Bank of America Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 2, 2012

/s/ Bruce R. Thompson

Bruce R. Thompson

Chief Financial Officer

#### Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

#### I, Brian T. Moynihan, state and attest that:

- 1. I am the Chief Executive Officer of Bank of America Corporation (the
- I hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
  - the Quarterly Report on Form 10-Q of the registrant for the quarter endedJune 30, 2012 (the periodic report) containing financial statements fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
  - the information contained in the periodic report fairly presents, in all material respects, the financial condition and results of operations of the registrant as of, and for, the periods presented.

/s/ Brian T. Moynihan Brian T. Moynihan Date: August 2, 2012

Chief Executive

Officer and President

#### Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

#### I, Bruce R. Thompson, state and attest that:

- I am the Chief Financial Officer of Bank of America Corporation (the registrant).
- I hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
  - the Quarterly Report on Form 10-Q of the registrant for the quarter endedJune 30, 2012 (the periodic report) containing financial statements fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
  - the information contained in the periodic report fairly presents, in all material respects, the financial condition and results of operations of the registrant as of, and for, the periods presented.

Date: August 2, 2012 /s/ Bruce R. Thompson
Bruce R. Thompson

Chief Financial Officer