# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 8, 2015

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

## Delaware

(State or Other Jurisdiction of Incorporation)

1-6523
(Commission File Number)
100 North Tryon Street
Charlotte, North Carolina 28255
(Address of principal executive offices)
(704) 386-5681
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 7.01. REGULATION FD DISCLOSURE.

From time to time, including in its Annual Report on Form 10-K for the year ended December 31, 2014 (the Annual Report), Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Annual Report, the Corporation reported its results of operations through five business segments: Consumer \& Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth \& Investment Management (GWIM), Global Banking and Global Markets, with the remaining operations recorded in All Other. Effective January 1, 2015, to align the segments with how we manage the businesses in 2015, the Corporation changed its basis of presentation, and following such change, reports its results of operations through the following five business segments: Consumer Banking, Global Wealth \& Investment Management (GWIM), Global Banking, Global Markets and Legacy Assets \& Servicing (LAS), with the remaining operations recorded in All Other. The Home Loans subsegment, which was included in the formerCRES segment, is now included in Consumer Banking, and LAS has become a separate segment. A portion of the Business Banking business, based on the size of the client, was moved from the former CBB segment to Global Banking, and the former CBB segment was renamed Consumer Banking. Also, Bank of America Merchant Services, the Corporation's merchant processing joint venture, moved from the former $C B B$ segment to All Other. In addition, certain management accounting methodologies, including the treatment of intersegment assets and liabilities, and related allocations were refined. Prior periods have been reclassified for comparability.

The information contained in this Form $8-\mathrm{K}$ is being furnished to assist investors in understanding how the Corporation's business segment results would have been presented in previously filed reports had such results been reported to reflect the realignment discussed above. This business segment realignment did not affect the Consolidated Statement of Income or Consolidated Balance Sheet. The Corporation's First Quarter 2015 Form 10-Q and subsequent filings that include segment information will reflect this new alignment.

Revised Supplemental Information to reflect the segment realignment is attached hereto as Exhibit 99.1. This Revised Supplemental Information is being furnished pursuant to Item 7.01, and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the Revised Supplemental Information be deemed incorporated by reference into any filings under the Securities Act of 1933, as amended.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

## (d) Exhibits.

Exhibit 99.1 is furnished herewith.

## EXHIBIT NO. DESCRIPTION OF EXHIBIT

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By:

> /s/ Rudolf A. Bless

Rudolf A. Bless
Chief Accounting Officer

## Dated: April 8, 2015

## INDEX TO EXHIBITS

## EXHIBIT NO. DESCRIPTION OF EXHIBIT

Revised Supplemental Information<br>to Reflect Segment Realignment<br>Full Years 2014 and 2013<br>Quarterly Information for 2014

## Bank of America Corporation and Subsidiaries

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[^0]
## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment
(Dollars in millions)

|  | Fourth Quarter 201 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Total } \\ \text { Corporation } \end{gathered}$ |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 9,865 | \$ | 4,966 |  | 1,407 | \$ | 2,420 | \$ | 1,032 | \$ | 390 | \$ | (350) |
| Noninterest income |  | 9,090 |  | 2,793 |  | 3,195 |  | 1,912 |  | 1,338 |  | 248 |  | (396) |
| Total revenue, net of interest expense (FTE basis) |  | 18,955 |  | 7,759 |  | 4,602 |  | 4,332 |  | 2,370 |  | 638 |  | (746) |
| Provision for credit losses |  | 219 |  | 653 |  | 14 |  | (31) |  | 26 |  | (113) |  | (330) |
| Noninterest expense |  | 14,196 |  | 4,409 |  | 3,440 |  | 2,002 |  | 2,500 |  | 1,364 |  | 481 |
| Income (loss) before income taxes (FTE basis) |  | 4,540 |  | 2,697 |  | 1,148 |  | 2,361 |  | (156) |  | (613) |  | (897) |
| Income tax expense (benefit) (FTE basis) |  | 1,490 |  | 1,036 |  | 442 |  | 850 |  | (84) |  | (231) |  | (523) |
| Net income (loss) | \$ | 3,050 | \$ | 1,661 |  | 706 | \$ | 1,511 | \$ | (72) | \$ | (382) | \$ | (374) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 884,733 | s | 199,215 |  | 123,544 | \$ | 287,017 | \$ | 58,094 | \$ | 33,772 | \$ | 183,091 |
| Total assets (1) |  | 2,137,551 |  | 582,115 |  | 266,716 |  | 369,292 |  | 611,713 |  | 48,557 |  | 259,158 |
| Total deposits |  | 1,122,514 |  | 517,580 |  | 238,835 |  | 296,205 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 22,163 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 881,391 | s | 202,000 |  | 125,431 | \$ | 288,905 | \$ | 59,388 | \$ | 33,055 | \$ | 172,612 |
| Total assets ${ }^{(1)}$ |  | 2,104,534 |  | 589,048 |  | 274,887 |  | 357,081 |  | 579,512 |  | 45,958 |  | 258,048 |
| Total deposits |  | 1,118,936 |  | 524,413 |  | 245,391 |  | 283,191 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 19,242 |
|  | Third Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total rporation |  | $\begin{aligned} & \text { nsumer } \\ & \text { anking } \end{aligned}$ |  | WIM |  | $\begin{aligned} & \text { Slobal } \\ & \text { anking } \end{aligned}$ |  | $\begin{aligned} & \text { lobal } \\ & \text { arkets } \end{aligned}$ |  | Assets \& vicing |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |
| Net interest income (FTE basis) | \$ | 10,444 | \$ | 5,081 |  | 1,459 | \$ | 2,455 | \$ | 994 | \$ | 387 | \$ | 68 |
| Noninterest income |  | 10,990 |  | 2,668 |  | 3,207 |  | 1,908 |  | 3,148 |  | 169 |  | (110) |
| Total revenue, net of interest expense (FTE basis) |  | 21,434 |  | 7,749 |  | 4,666 |  | 4,363 |  | 4,142 |  | 556 |  | (42) |
| Provision for credit losses |  | 636 |  | 668 |  | (15) |  | (64) |  | 45 |  | 267 |  | (265) |
| Noninterest expense |  | 20,142 |  | 4,447 |  | 3,403 |  | 2,050 |  | 3,335 |  | 6,647 |  | 260 |
| Income (loss) before income taxes (FTE basis) |  | 656 |  | 2,634 |  | 1,278 |  | 2,377 |  | 762 |  | $(6,358)$ |  | (37) |
| Income tax expense (benefit) (FTE basis) |  | 888 |  | 956 |  | 465 |  | 866 |  | 389 |  | $(1,245)$ |  | (543) |
| Net income (loss) | \$ | (232) | \$ | 1,678 |  | 813 | \$ | 1,511 | \$ | 373 | \$ | $\stackrel{(5,113)}{ }$ | \$ | 506 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 899,241 | \$ | 197,374 |  | 121,002 | \$ | 283,284 | \$ | 62,939 | \$ | 35,238 | \$ | 199,404 |
| Total assets ${ }^{(1)}$ |  | 2,136,109 |  | 578,927 |  | 266,324 |  | 368,394 |  | 599,884 |  | 53,762 |  | 268,818 |
| Total deposits |  | 1,127,488 |  | 514,549 |  | 239,352 |  | 295,715 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 29,880 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 891,315 | \$ | 198,467 |  | 122,395 | \$ | 284,968 | \$ | 62,645 | \$ | 34,484 | \$ | 188,356 |
| Total assets ${ }^{(1)}$ |  | 2,123,613 |  | 580,381 |  | 266,240 |  | 358,786 |  | 598,668 |  | 56,900 |  | 262,638 |
| Total deposits |  | 1,111,981 |  | 515,580 |  | 238,710 |  | 286,128 |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | 25,418 |

[^1]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment (continued)
(Dollars in millions)

|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | ConsumerBanking |  | GWIM |  | $\begin{gathered} \text { Global } \\ \text { Banking } \end{gathered}$ |  | $\begin{gathered} \hline \text { Global } \\ \text { Markets } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Legacy Assets \& } \\ \text { Servicing } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 10,226 | \$ | 5,060 | \$ | 1,485 | \$ | 2,446 | \$ | 958 | \$ | 362 | \$ | (85) |
| Noninterest income |  | 11,734 |  | 2,589 |  | 3,104 |  | 2,001 |  | 3,632 |  | 438 |  | (30) |
| Total revenue, net of interest expense (FTE basis) |  | 21,960 |  | 7,649 |  | 4,589 |  | 4,447 |  | 4,590 |  | 800 |  | (115) |
| Provision for credit losses |  | 411 |  | 550 |  | (8) |  | 136 |  | 20 |  | (39) |  | (248) |
| Noninterest expense |  | 18,541 |  | 4,505 |  | 3,445 |  | 2,020 |  | 2,861 |  | 5,231 |  | 479 |
| Income (loss) before income taxes (FTE basis) |  | 3,008 |  | 2,594 |  | 1,152 |  | 2,291 |  | 1,709 |  | $(4,392)$ |  | (346) |
| Income tax expense (benefit) (FTE basis) |  | 717 |  | 960 |  | 426 |  | 849 |  | 604 |  | $(1,653)$ |  | (469) |
| Net income (loss) | $\stackrel{\text { s }}{ }$ | 2,291 | \$ | 1,634 | \$ | 726 | \$ | 1,442 | \$ | 1,105 | \$ | $(2,739)$ | \$ | 123 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 912,580 | s | 195,413 | \$ | 118,512 | \$ | 287,795 | \$ | 63,579 | s | 36,705 | \$ | 210,576 |
| Total assets ${ }^{(1)}$ |  | 2,169,555 |  | 578,514 |  | 266,781 |  | 362,605 |  | 617,087 |  | 55,626 |  | 288,942 |
| Total deposits |  | 1,128,563 |  | 514,137 |  | 240,042 |  | 287,786 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 36,472 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 911,899 | § | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | § | 35,984 | \$ | 205,471 |
| Total assets ${ }^{(1)}$ |  | 2,170,557 |  | 579,870 |  | 263,957 |  | 374,376 |  | 610,364 |  | 52,647 |  | 289,343 |
| Total deposits |  | 1,134,329 |  | 514,838 |  | 237,046 |  | 299,188 |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | 33,824 |


|  | First Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TotalCorporation |  | ConsumerBanking |  | GWIM |  | $\begin{gathered} \hline \text { Global } \\ \text { Banking } \end{gathered}$ |  | $\begin{gathered} \hline \text { Global } \\ \text { Markets } \end{gathered}$ |  | $\begin{gathered} \hline \text { Legacy Assets \& } \\ \text { Servicing } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { All } \\ \text { Other } \\ \hline \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 10,286 | s | 5,071 | \$ | 1,485 | \$ | 2,507 | \$ | 1,002 | s | 377 | \$ | (156) |
| Noninterest income |  | 12,481 |  | 2,580 |  | 3,062 |  | 2,028 |  | 4,015 |  | 309 |  | 487 |
| Total revenue, net of interest expense (FTE basis) |  | 22,767 |  | 7,651 |  | 4,547 |  | 4,535 |  | 5,017 |  | 686 |  | 331 |
| Provision for credit losses |  | 1,009 |  | 809 |  | 23 |  | 281 |  | 19 |  | 12 |  | (135) |
| Noninterest expense |  | 22,238 |  | 4,495 |  | 3,359 |  | 2,190 |  | 3,075 |  | 7,401 |  | 1,718 |
| Income (loss) before income taxes (FTE basis) |  | (480) |  | 2,347 |  | 1,165 |  | 2,064 |  | 1,923 |  | $(6,727)$ |  | $(1,252)$ |
| Income tax expense (benefit) (FTE basis) |  | (204) |  | 879 |  | 436 |  | 773 |  | 610 |  | $(1,847)$ |  | $(1,055)$ |
| Net income (loss) | s | (276) | s | 1,468 | \$ | 729 | \$ | 1,291 | \$ | 1,313 | s | $(4,880)$ | \$ | (197) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 919,482 | s | 196,425 | \$ | 115,945 | \$ | 287,920 | \$ | 63,696 | s | 38,104 | \$ | 217,392 |
| Total assets ${ }^{(1)}$ |  | 2,139,266 |  | 569,650 |  | 270,275 |  | 362,264 |  | 601,427 |  | 57,400 |  | 278,250 |
| Total deposits |  | 1,118,178 |  | 504,849 |  | 242,792 |  | 285,594 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 34,982 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 916,217 | s | 194,676 | \$ | 116,482 | \$ | 289,645 | \$ | 64,598 | \$ | 37,401 | \$ | 213,415 |
| Total assets ${ }^{(1)}$ |  | 2,149,851 |  | 586,472 |  | 271,211 |  | 359,786 |  | 594,792 |  | 58,605 |  | 278,985 |
| Total deposits |  | 1,133,650 |  | 521,453 |  | 244,051 |  | 286,285 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 34,854 |

[^2]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Annual Results by Business Segment


[^3]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results



 financial measures. The Corporation believes the use of these non-GAAP financial meas
GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
${ }^{\text {(2) }}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'
equity

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Annual Results

(Dollars in millions)


| Total assets (2) |  | 556,045 | 519,133 |  |  | 204,860 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total deposits |  | 489,464 |  | 488,915 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 30,700 |  | 10,100 |  | 20,600 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 199,703 | \$ | 6,166 | \$ | 193,537 |
| Total earning assets (2) |  | 531,557 |  | 504,428 |  | 197,987 |
| Total assets (2) |  | 567,741 |  | 531,290 |  | 207,309 |
| Total deposits |  | 502,054 |  | 501,220 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page9.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)


| Total assets (2) |  | 578,927 | 544,618 |  |  | 203,541 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total deposits |  | 514,549 |  | 513,668 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 30,000 |  | 11,000 |  | 19,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 198,467 | \$ | 6,038 | \$ | 192,429 |
| Total earning assets (2) |  | 544,916 |  | 518,862 |  | 195,728 |
| Total assets (2) |  | 580,381 |  | 545,295 |  | 204,760 |
| Total deposits |  | 515,580 |  | 514,437 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page9.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results (continued)

(Dollars in millions)

|  | Second Quarter 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,060 | \$ | 2,396 | \$ | 2,664 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,152 |  | 3 |  | 1,149 |
| Service charges |  | 1,039 |  | 1,039 |  | - |
| Mortgage banking income |  | 237 |  | - |  | 237 |
| All other income |  | 161 |  | 88 |  | 73 |
| Total noninterest income |  | 2,589 |  | 1,130 |  | 1,459 |
| Total revenue, net of interest expense (FTE basis) |  | 7,649 |  | 3,526 |  | 4,123 |
| Provision for credit losses |  | 550 |  | 50 |  | 500 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,505 |  | 2,473 |  | 2,032 |
| Income before income taxes (FTE basis) |  | 2,594 |  | 1,003 |  | 1,591 |
| Income tax expense (FTE basis) |  | 960 |  | 371 |  | 589 |
| Net income | \$ | 1,634 | \$ | 632 | \$ | 1,002 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.74\% |  | 1.86\% |  | 5.56\% |
| Return on average allocated capital (1) |  | 22 |  | 23 |  | 21 |
| Efficiency ratio (FTE basis) |  | 58.90 |  | 70.12 |  | 49.29 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 195,413 | \$ | 6,103 | \$ | 189,310 |
| Total earning assets (2) |  | 542,421 |  | 517,509 |  | 192,238 |
| Total assets (2) |  | 578,514 |  | 544,248 |  | 201,592 |
| Total deposits |  | 514,137 |  | 513,326 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 30,000 |  | 11,000 |  | 19,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 | \$ | 6,127 | \$ | 190,894 |
| Total earning assets (2) |  | 543,827 |  | 518,429 |  | 194,220 |
| Total assets (2) |  | 579,870 |  | 544,925 |  | 203,767 |
| Total deposits |  | 514,838 |  | 513,944 |  | n/m |

## For footnotes see page9.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results (continued)

(Dollars in millions)

|  | First Quarter 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,071 | \$ | 2,340 | \$ | 2,731 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,148 |  | 2 |  | 1,146 |
| Service charges |  | 993 |  | 993 |  | - |
| Mortgage banking income |  | 178 |  | - |  | 178 |
| All other income |  | 261 |  | 91 |  | 170 |
| Total noninterest income |  | 2,580 |  | 1,086 |  | 1,494 |
| Total revenue, net of interest expense (FTE basis) |  | 7,651 |  | 3,426 |  | 4,225 |
| Provision for credit losses |  | 809 |  | 64 |  | 745 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,495 |  | 2,465 |  | 2,030 |
| Income before income taxes (FTE basis) |  | 2,347 |  | 897 |  | 1,450 |
| Income tax expense (FTE basis) |  | 879 |  | 336 |  | 543 |
| Net income | \$ | 1,468 | \$ | 561 | \$ | 907 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.85\% |  | 1.87\% |  | 5.72\% |
| Return on average allocated capital (1) |  | 20 |  | 21 |  | 19 |
| Efficiency ratio (FTE basis) |  | 58.76 |  | 71.97 |  | 48.05 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 196,425 | \$ | 6,092 | \$ | 190,333 |
| Total earning assets (2) |  | 533,751 |  | 508,332 |  | 193,671 |
| Total assets (2) |  | 569,650 |  | 535,023 |  | 202,879 |
| Total deposits |  | 504,849 |  | 504,065 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 30,000 |  | 11,000 |  | 19,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 194,676 | \$ | 6,110 | \$ | 188,566 |
| Total earning assets (2) |  | 550,413 |  | 524,853 |  | 192,570 |
| Total assets (2) |  | 586,472 |  | 551,609 |  | 201,873 |
| Total deposits |  | 521,453 |  | 520,580 |  | $\mathrm{n} / \mathrm{m}$ |


 financial measures. The Corporation believes the use of these non-GAAP financial mea
GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages $25-27$.)
 total earning assets and total assets of the businesses may not equal total Consumer Banking.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators



Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second <br> Quarter <br> 2014 |  | First Quarter 2014 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Loan production: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 43,290 | S | 83,421 | \$ | 11,616 | \$ | 11,725 | \$ | 11,099 | \$ | 8,850 |
| Home equity |  | 11,233 |  | 6,361 |  | 3,420 |  | 3,225 |  | 2,604 |  | 1,984 |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 32,340 | S | 66,913 | \$ | 8,316 | \$ | 8,861 | \$ | 8,461 | \$ | 6,702 |
| Home equity |  | 10,286 |  | 5,498 |  | 3,129 |  | 2,970 |  | 2,396 |  | 1,791 |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Lending: |  |  |  |  |  |  |  |  |  |  |  |  |
| Core production revenue | \$ | 875 | \$ | 2,097 | \$ | 214 | \$ | 239 | \$ | 233 | \$ | 189 |
| Representations and warranties provision |  | 10 |  | (104) |  | (4) |  | (15) |  | 22 |  | 7 |
| Other consumer mortgage banking income ${ }^{(3)}$ |  | (72) |  | (77) |  | (18) |  | (18) |  | (18) |  | (18) |
| Total Consumer Lending mortgage banking income |  | 813 |  | 1,916 |  | 192 |  | 206 |  | 237 |  | 178 |
| LAS mortgage banking income ${ }^{(4)}$ |  | 1,053 |  | 2,670 |  | 241 |  | 152 |  | 369 |  | 291 |
| Eliminations ${ }^{(5)}$ |  | (303) |  | (712) |  | (81) |  | (86) |  | (79) |  | (57) |
| Total consolidated mortgage banking income | \$ | 1,563 | \$ | 3,874 | \$ | 352 | \$ | 272 | \$ | 527 | \$ | 412 |

${ }^{(1)}$ In addition to the U.S. credit card portfolio irConsumer Banking, the remaining U.S. credit card portfolio is in
GWIM.
${ }^{(2)}$ In addition to loan production inConsumer Banking, the remaining first mortgage and home equity loan production is primarily in GWIM.
(3) Primarily intercompany charge for loan servicing from Legacy Assets \&

Servicing.
${ }^{4}$ ) Amounts for Legacy Assets \& Servicingare included in this Consumer Banking table to show the components of consolidated mortgage banking
income
${ }^{(5)}$ Includes the effect of transfers of mortgage loans fromConsumer Banking to the ALM portfolio included inAll Other and intercompany charge for loan servicing.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | $\begin{gathered} \text { Fourth Quarter } \\ 2014 \end{gathered}$ |  | Third Quarter2014 |  | Second Quarter 2014 |  | First Quarter 2014 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 5,836 | \$ | 6,064 | \$ | 1,407 | \$ | 1,459 | \$ | 1,485 | \$ | 1,485 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 10,722 |  | 9,709 |  | 2,763 |  | 2,713 |  | 2,642 |  | 2,604 |
| All other income |  | 1,846 |  | 2,017 |  | 432 |  | 494 |  | 462 |  | 458 |
| Total noninterest income |  | 12,568 |  | 11,726 |  | 3,195 |  | 3,207 |  | 3,104 |  | 3,062 |
| Total revenue, net of interest expense (FTE basis) |  | 18,404 |  | 17,790 |  | 4,602 |  | 4,666 |  | 4,589 |  | 4,547 |
| Provision for credit losses |  | 14 |  | 56 |  | 14 |  | (15) |  | (8) |  | 23 |
| Noninterest expense |  | 13,647 |  | 13,033 |  | 3,440 |  | 3,403 |  | 3,445 |  | 3,359 |
| Income before income taxes (FTE basis) |  | 4,743 |  | 4,701 |  | 1,148 |  | 1,278 |  | 1,152 |  | 1,165 |
| Income tax expense (FTE basis) |  | 1,769 |  | 1,724 |  | 442 |  | 465 |  | 426 |  | 436 |
| Net income | \$ | 2,974 | \$ | 2,977 | \$ | 706 | \$ | 813 | \$ | 726 | \$ | 729 |
| Net interest yield (FTE basis) |  | 2.34\% |  | 2.46\% |  | 2.24\% |  | 2.33\% |  | 2.40\% |  | 2.40\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 25 |  | 30 |  | 23 |  | 27 |  | 24 |  | 25 |
| Efficiency ratio (FTE basis) |  | 74.15 |  | 73.26 |  | 74.76 |  | 72.94 |  | 75.07 |  | 73.86 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 119,775 | \$ | 111,023 | \$ | 123,544 | \$ | 121,002 | \$ | 118,512 | \$ | 115,945 |
| Total earning assets (2) |  | 248,979 |  | 246,653 |  | 248,613 |  | 248,223 |  | 248,380 |  | 250,732 |
| Total assets (2) |  | 267,511 |  | 266,047 |  | 266,716 |  | 266,324 |  | 266,781 |  | 270,275 |
| Total deposits |  | 240,242 |  | 242,161 |  | 238,835 |  | 239,352 |  | 240,042 |  | 242,792 |
| Allocated capital ${ }^{(1)}$ |  | 12,000 |  | 10,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 125,431 | \$ | 115,846 | \$ | 125,431 | \$ | 122,395 | \$ | 120,187 | \$ | 116,482 |
| Total earning assets (2) |  | 256,519 |  | 251,209 |  | 256,519 |  | 248,072 |  | 245,555 |  | 251,779 |
| Total assets ( ${ }^{(2)}$ |  | 274,887 |  | 271,290 |  | 274,887 |  | 266,240 |  | 263,957 |  | 271,211 |
| Total deposits |  | 245,391 |  | 244,901 |  | 245,391 |  | 238,710 |  | 237,046 |  | 244,051 |


 GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
${ }^{2}$ ) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'
equity.
Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Key Indicators


(1) Other includes the results of BofA Global Capital Management and other administrative
(2) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance

Sheet.
${ }^{3}$ ) Defined as assets under advisory and discretion of $G W I M$ in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than
4) Defined as assets under advisory and discretion of onIM in which the duration of the investment strategy is longer than one
${ }^{(5)}$ Includes Financial Advisors in theConsumer Banking segment of 1,950, 1,868, 1,716, 1,598 and 1,545 at December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013,
 excludes corporate allocation of net interest income related to certain ALM activities.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Banking Segment Results



## Bank of America Corporation and Subsidiaries

## Global Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | $\begin{gathered} \text { Fourth Quarter } \\ 2014 \end{gathered}$ |  | $\begin{aligned} & \text { Third Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { Second Quarter } \\ 2014 \end{gathered}$ |  | $\underline{\text { First Quarter } 2014}$ |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Investment Banking fees ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory (2) | s | 1,098 | \$ | 1,019 | \$ | 316 | \$ | 291 | s | 234 | \$ | 257 |
| Debt issuance |  | 1,532 |  | 1,620 |  | 379 |  | 318 |  | 388 |  | 447 |
| Equity issuance |  | 583 |  | 595 |  | 135 |  | 118 |  | 212 |  | 118 |
| Total Investment Banking fees ${ }^{(3)}$ | \$ | 3,213 | \$ | 3,234 | \$ | 830 | \$ | 727 | $\stackrel{\text { s }}{ }$ | 834 | \$ | 822 |
| Business Lending |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 3,420 | \$ | 3,432 | \$ | 800 | \$ | 878 | \$ | 830 | \$ | 912 |
| Commercial |  | 3,942 |  | 3,967 |  | 991 |  | 934 |  | 1,006 |  | 1,011 |
| Business Banking |  | 364 |  | 320 |  | 92 |  | 91 |  | 92 |  | 89 |
| Total Business Lending revenue | \$ | 7,726 | \$ | 7,719 | \$ | 1,883 | \$ | 1,903 | $\stackrel{\text { s }}{ }$ | 1,928 | \$ | 2,012 |
| Global Transaction Services |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | s | 3,028 | \$ | 2,804 | \$ | 755 | \$ | 776 | \$ | 761 | \$ | 736 |
| Commercial |  | 2,887 |  | 2,939 |  | 710 |  | 727 |  | 717 |  | 733 |
| Business Banking |  | 714 |  | 705 |  | 182 |  | 179 |  | 176 |  | 177 |
| Total Global Transaction Services revenue | \$ | 6,629 | \$ | 6,448 | \$ | 1,647 | \$ | 1,682 | s | 1,654 | \$ | 1,646 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | s | 80,630 | \$ | 78,648 | \$ | 73,504 | \$ | 81,218 | s | 84,123 | \$ | 83,782 |
| Noninterest-bearing |  | 210,736 |  | 187,085 |  | 222,701 |  | 214,497 |  | 203,663 |  | 201,812 |
| Total average deposits | \$ | 291,366 | \$ | 265,733 | \$ | 296,205 | $\stackrel{ }{\$}$ | 295,715 | $\stackrel{\$}{ }$ | 287,786 | \$ | 285,594 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan spread |  | 1.73\% |  | 1.80\% |  | 1.69\% |  | 1.70\% |  | 1.72\% |  | 1.80\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | \$ | 322 | \$ | 1,142 | \$ | (31) | \$ | (64) | s | 136 | \$ | 281 |
| Credit quality ${ }^{(4,5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Reservable utilized criticized exposure | s | 9,662 | \$ | 10,889 | \$ | 9,662 | \$ | 10,314 | s | 10,788 | \$ | 10,965 |
|  |  | 3.07\% |  | 3.49\% |  | 3.07\% |  | $3.32 \%$ |  | 3.46\% |  | 3.48\% |
| Nonperforming loans, leases and foreclosed properties | \$ | 892 | \$ | 1,019 | \$ | 892 | \$ | 1,080 | \$ | 1,023 | \$ | 1,009 |
|  |  | 0.31\% |  | 0.36\% |  | 0.31\% |  | 0.38\% |  | 0.36\% |  | 0.35\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial | s | 151,772 | \$ | 143,566 | \$ | 153,256 | \$ | 150,918 | \$ | 151,923 | \$ | 150,971 |
| Commercial real estate |  | 43,194 |  | 39,228 |  | 41,445 |  | 41,818 |  | 44,437 |  | 45,132 |
| Commercial lease financing |  | 25,205 |  | 24,760 |  | 25,105 |  | 25,127 |  | 25,165 |  | 25,427 |
| Non-U.S. commercial |  | 66,304 |  | 65,747 |  | 67,192 |  | 65,401 |  | 66,250 |  | 66,371 |
| Other |  | 18 |  | 19 |  | 19 |  | 20 |  | 20 |  | 19 |
| Total average loans and leases | \$ | 286,493 | \$ | 273,320 | \$ | 287,017 | \$ | 283,284 | $\stackrel{\$}{ }$ | 287,795 | \$ | 287,920 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Corporation Investment Banking fees |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | s | 1,207 | \$ | 1,125 | \$ | 341 | \$ | 316 | s | 264 | \$ | 286 |
| Debt issuance |  | 3,583 |  | 3,804 |  | 883 |  | 784 |  | 891 |  | 1,025 |
| Equity issuance |  | 1,490 |  | 1,472 |  | 348 |  | 315 |  | 514 |  | 313 |
| Total investment banking fees including self-led deals |  | 6,280 |  | 6,401 |  | 1,572 |  | 1,415 |  | 1,669 |  | 1,624 |
| Self-led deals |  | (215) |  | (275) |  | (31) |  | (64) |  | (38) |  | (82) |
| Total Investment Banking fees | \$ | 6,065 | \$ | 6,126 | \$ | 1,541 | \$ | 1,351 | \$ | 1,631 | \$ | 1,542 |

[^4]
## Bank of America Corporation and Subsidiaries

## Global Markets Segment Results ${ }^{(1)}$


 Global Markets represents the combined total of net debit valuation adjustment on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.
 information, see page 17

 GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
${ }^{(4)}$ Trading-related assets include derivative assets, which are considered non-earning
assets.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | First Quarter 2014 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 8,706 | \$ | 8,231 | \$ | 879 | \$ | 2,381 | \$ | 2,422 | \$ | 3,024 |
| Equities |  | 4,215 |  | 4,180 |  | 862 |  | 1,105 |  | 1,055 |  | 1,193 |
| Total sales and trading revenue | \$ | 12,921 | \$ | 12,411 | \$ | 1,741 | \$ | 3,486 | \$ | 3,477 | \$ | 4,217 |
| Sales and trading revenue, excluding debit valuation adjustment and funding valuation adjustment ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 9,013 | \$ | 9,345 | \$ | 1,456 | \$ | 2,247 | \$ | 2,366 | \$ | 2,944 |
| Equities |  | 4,148 |  | 4,224 |  | 911 |  | 1,034 |  | 1,042 |  | 1,161 |
| Total sales and trading revenue, excluding debit valuation adjustment and funding valuation adjustment | \$ | 13,161 | \$ | 13,569 | \$ | 2,367 | \$ | 3,281 | \$ | 3,408 | \$ | 4,105 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 3,643 | \$ | 3,891 | \$ | 943 | \$ | 914 | \$ | 872 | \$ | 914 |
| Commissions |  | 2,163 |  | 2,046 |  | 540 |  | 522 |  | 540 |  | 561 |
| Trading |  | 5,997 |  | 6,734 |  | 76 |  | 1,786 |  | 1,768 |  | 2,367 |
| Other |  | 1,118 |  | (260) |  | 182 |  | 264 |  | 297 |  | 375 |
| Total sales and trading revenue | \$ | 12,921 | \$ | 12,411 | \$ | 1,741 | \$ | 3,486 | \$ | 3,477 | \$ | 4,217 |

 respectively.

 seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of $\$ 497$ million recorded in the fourth quarter of 2014 .

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Segment Results

| (Dollars in millions; except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | First Quarter 2014 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 1,516 | \$ | 1,541 | \$ | 390 | \$ | 387 | \$ | 362 | \$ | 377 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 1,053 |  | 2,670 |  | 241 |  | 152 |  | 369 |  | 291 |
| All other income |  | 111 |  | 245 |  | 7 |  | 17 |  | 69 |  | 18 |
| Total noninterest income |  | 1,164 |  | 2,915 |  | 248 |  | 169 |  | 438 |  | 309 |
| Total revenue, net of interest expense (FTE basis) |  | 2,680 |  | 4,456 |  | 638 |  | 556 |  | 800 |  | 686 |
| Provision for credit losses |  | 127 |  | (283) |  | (113) |  | 267 |  | (39) |  | 12 |
| Noninterest expense |  | 20,643 |  | 12,483 |  | 1,364 |  | 6,647 |  | 5,231 |  | 7,401 |
| Loss before income taxes (FTE basis) |  | $(18,090)$ |  | $(7,744)$ |  | (613) |  | $(6,358)$ |  | $(4,392)$ |  | $(6,727)$ |
| Income tax benefit (FTE basis) |  | $(4,976)$ |  | $(2,839)$ |  | (231) |  | $(1,245)$ |  | $(1,653)$ |  | $(1,847)$ |
| Net loss | \$ | $(13,114)$ | \$ | $\stackrel{(4,905)}{ }$ | \$ | (382) | \$ | $(5,113)$ | \$ | $(2,739)$ | \$ | $\stackrel{(4,880)}{ }$ |
| Net interest yield (FTE basis) |  | 4.03\% |  | 3.19\% |  | 4.23\% |  | 3.78\% |  | 3.65 \% |  | $3.82 \%$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 35,941 | \$ | 42,604 | \$ | 33,772 | \$ | 35,238 | \$ | 36,705 | \$ | 38,104 |
| Total earning assets |  | 37,593 |  | 48,272 |  | 36,581 |  | 40,636 |  | 39,863 |  | 40,026 |
| Total assets |  | 52,134 |  | 67,129 |  | 48,557 |  | 53,762 |  | 55,626 |  | 57,400 |
| Allocated capital (1) |  | 17,000 |  | 18,000 |  | 17,000 |  | 17,000 |  | 17,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 33,055 | \$ | 38,732 | \$ | 33,055 | \$ | 34,484 | \$ | 35,984 | \$ | 37,401 |
| Total earning assets |  | 33,923 |  | 43,092 |  | 33,923 |  | 44,916 |  | 37,233 |  | 39,141 |
| Total assets |  | 45,958 |  | 59,458 |  | 45,958 |  | 56,900 |  | 52,647 |  | 58,605 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing portfolio ${ }^{(2)}$ | \$ | 693.0 | \$ | 810.0 | \$ | 693.0 | \$ | 722.0 | \$ | 760.0 | \$ | 780.0 |

 differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measuresn pages 25-27.)
${ }^{2)}$ Includes servicing of residential mortgage loans, home equity lines of credit and home equity
loans.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Key Indicators


${ }^{(1)}$ Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows.

 spread rate assumptions and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
${ }^{3}$ ) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded inGlobal
Markets.
${ }^{4}$ ) Includes gains and losses on sales of mortgage servicing
rights.
Consists primarily of revenue from sales of loans that had returned to performing
status.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | $\begin{gathered} \text { Fourth Quarter } \\ 2014 \end{gathered}$ |  | Third Quarter 2014 |  | Second Quarter 2014 |  | First Quarter 2014 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | (523) | \$ | 971 | \$ | (350) | \$ | 68 | \$ | (85) | \$ | (156) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 356 |  | 329 |  | 89 |  | 92 |  | 88 |  | 87 |
| Equity investment income |  | 729 |  | 2,737 |  | (36) |  | (26) |  | 95 |  | 696 |
| Gains on sales of debt securities |  | 1,310 |  | 1,231 |  | 161 |  | 410 |  | 382 |  | 357 |
| All other loss |  | $(2,444)$ |  | $(2,540)$ |  | (610) |  | (586) |  | (595) |  | (653) |
| Total noninterest income |  | (49) |  | 1,757 |  | (396) |  | (110) |  | (30) |  | 487 |
| Total revenue, net of interest expense (FTE basis) |  | (572) |  | 2,728 |  | (746) |  | (42) |  | (115) |  | 331 |
| Provision for credit losses |  | (978) |  | (665) |  | (330) |  | (265) |  | (248) |  | (135) |
| Noninterest expense |  | 2,938 |  | 4,643 |  | 481 |  | 260 |  | 479 |  | 1,718 |
| Loss before income taxes (FTE basis) |  | $(2,532)$ |  | $(1,250)$ |  | (897) |  | (37) |  | (346) |  | $(1,252)$ |
| Income tax benefit (FTE basis) |  | $(2,590)$ |  | $(2,012)$ |  | (523) |  | (543) |  | (469) |  | $(1,055)$ |
| Net income (loss) | \$ | 58 | \$ | 762 | \$ | (374) | \$ | 506 | \$ | 123 | \$ | (197) |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,513 | \$ | 235,459 | \$ | 183,091 | \$ | 199,404 | \$ | 210,576 | \$ | 217,392 |
| Total assets (2) |  | 275,405 |  | 309,664 |  | 259,158 |  | 268,818 |  | 288,942 |  | 278,250 |
| Total deposits |  | 30,837 |  | 35,443 |  | 22,163 |  | 29,880 |  | 36,472 |  | 34,982 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 172,612 | \$ | 220,691 | \$ | 172,612 | \$ | 188,356 | \$ | 205,471 | \$ | 213,415 |
| Total assets (3) |  | 258,048 |  | 267,522 |  | 258,048 |  | 262,638 |  | 289,343 |  | 278,985 |
| Total deposits |  | 19,242 |  | 28,165 |  | 19,242 |  | 25,418 |  | 33,824 |  | 34,854 |





 better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.
 billion and $\$ 476.3$ billion for the fourth, third, second and first quarters o\&014, respectively.
 and March 31, 2014, respectively.

[^5]
## Bank of America Corporation and Subsidiaries

## Equity Investments



## Components of Equity Investment Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth <br> Quarter <br> 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Global Principal Investments | \$ | (46) | \$ | 379 |  | (52) | s | (37) | \$ | 71 |  | (28) |
| Strategic and other investments |  | 775 |  | 2,358 |  | 16 |  | 11 |  | 24 |  | 724 |
| Total equity investment income (loss) included inAll Other |  | 729 |  | 2,737 |  | (36) |  | (26) |  | 95 |  | 696 |
| Total equity investment income included in the business segments |  | 401 |  | 164 |  | 16 |  | 35 |  | 262 |  | 88 |
| Total consolidated equity investment income (loss) | \$ | 1,130 | s | 2,901 |  | (20) | \$ | 9 | \$ | 357 |  | 784 |

[^6]
## Bank of America Corporation and Subsidiaries

Quarterly Average Loans and Leases by Business Segment

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | TotalCorporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | s | 223,132 | s | 9,306 | \$ | 50,537 | \$ | 7 | \$ | - | \$ | 931 | \$ | 162,351 |
| Home equity |  | 86,825 |  | 45,804 |  | 6,276 |  | 5 |  | 189 |  | 32,813 |  | 1,738 |
| U.S. credit card |  | 89,381 |  | 86,193 |  | 3,188 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,950 |  | - |  | - |  | - |  | - |  | - |  | 10,950 |
| Direct/Indirect consumer |  | 83,121 |  | 39,541 |  | 39,694 |  | 5 |  | 14 |  | - |  | 3,867 |
| Other consumer |  | 2,031 |  | 1,113 |  | 8 |  | 2 |  | - |  | - |  | 908 |
| Total consumer |  | 495,440 |  | 181,957 |  | 99,703 |  | 19 |  | 203 |  | 33,744 |  | 179,814 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 231,215 |  | 17,228 |  | 21,824 |  | 153,256 |  | 34,426 |  | 28 |  | 4,453 |
| Commercial real estate |  | 46,996 |  | 30 |  | 1,875 |  | 41,445 |  | 3,446 |  | - |  | 200 |
| Commercial lease financing |  | 24,238 |  | - |  | 4 |  | 25,105 |  | 552 |  | - |  | $(1,423)$ |
| Non-U.S. commercial |  | 86,844 |  | - |  | 138 |  | 67,192 |  | 19,467 |  | - |  | 47 |
| Total commercial |  | 389,293 |  | 17,258 |  | 23,841 |  | 286,998 |  | 57,891 |  | 28 |  | 3,277 |
| Total loans and leases | \$ | 884,733 | s | 199,215 | \$ | 123,544 | \$ | 287,017 | \$ | 58,094 | \$ | 33,772 | \$ | 183,091 |
|  |  |  |  |  |  |  | hird | ter 2014 |  |  |  |  |  |  |
|  |  | Total poration |  | $\begin{aligned} & \text { nsumer } \\ & \text { anking } \end{aligned}$ |  | WIM |  |  |  |  |  | $\begin{aligned} & \text { Assets \& } \\ & \text { vicing } \end{aligned}$ |  | $\begin{aligned} & \text { All } \\ & \text { Other } \\ & \hline \end{aligned}$ |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 235,272 | s | 7,523 | \$ | 49,610 | \$ | 6 | \$ | - | \$ | 950 | \$ | 177,183 |
| Home equity |  | 88,590 |  | 46,093 |  | 6,412 |  | 9 |  | 165 |  | 34,258 |  | 1,653 |
| U.S. credit card |  | 88,866 |  | 85,674 |  | 3,192 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 11,784 |  | - |  | - |  | - |  | - |  | - |  | 11,784 |
| Direct/Indirect consumer |  | 82,669 |  | 39,763 |  | 38,555 |  | 4 |  | 17 |  | - |  | 4,330 |
| Other consumer |  | 2,110 |  | 1,042 |  | 5 |  | 1 |  | - |  | - |  | 1,062 |
| Total consumer |  | 509,291 |  | 180,095 |  | 97,774 |  | 20 |  | 182 |  | 35,208 |  | 196,012 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 230,891 |  | 17,248 |  | 21,283 |  | 150,918 |  | 36,894 |  | 30 |  | 4,518 |
| Commercial real estate |  | 46,069 |  | 31 |  | 1,796 |  | 41,818 |  | 2,201 |  | - |  | 223 |
| Commercial lease financing |  | 24,325 |  | - |  | 4 |  | 25,127 |  | 644 |  | - |  | $(1,450)$ |
| Non-U.S. commercial |  | 88,665 |  | - |  | 145 |  | 65,401 |  | 23,018 |  | - |  | 101 |
| Total commercial |  | 389,950 |  | 17,279 |  | 23,228 |  | 283,264 |  | 62,757 |  | 30 |  | 3,392 |
| Total loans and leases | \$ | 899,241 | \$ | 197,374 | \$ | 121,002 | \$ | 283,284 | \$ | 62,939 | \$ | 35,238 | \$ | 199,404 |

[^7]
## Bank of America Corporation and Subsidiaries

Quarterly Average Loans and Leases by Business Segment (continued)


[^8]
## Bank of America Corporation and Subsidiaries

## Net Charge-offs and Net Charge-off Ratios

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  |  |  | Fourth Quarter 2014 |  |  | Third Quarter 2014 |  |  | Second Quarter 2014 |  |  | FirstQuarter2014 |  |  |
|  | 2014 |  |  | 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Charge-offs |  | mount | Percent |  | mount | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Consumer Banking | \$ | 3,497 | 1.77\% | \$ | 4,636 | 2.36\% | \$ | 832 | 1.66 \% | \$ | 815 | 1.64\% | \$ | 894 | 1.83 \% | \$ | 956 | 1.97 \% |
| Global Wealth \& Investment Management |  | 71 | 0.06 |  | 173 | 0.16 |  | 36 | 0.12 |  | 6 | 0.02 |  | 4 | 0.01 |  | 25 | 0.09 |
| Global Banking |  | 31 | 0.01 |  | 247 | 0.09 |  | 2 | - |  | 52 | 0.07 |  | (8) | (0.01) |  | (15) | (0.02) |
| Global Markets |  | 2 | - |  | 2 | - |  | - | - |  | - | - |  | 3 | 0.02 |  | (1) | (0.01) |
| Legacy Assets \& Servicing |  | 627 | 1.79 |  | 1,383 | 3.33 |  | 199 | 2.40 |  | 42 | 0.48 |  | 169 | 1.90 |  | 217 | 2.37 |
| All Other |  | 155 | 0.08 |  | 1,456 | 0.62 |  | (190) | (0.41) |  | 128 | 0.26 |  | 11 | 0.02 |  | 206 | 0.39 |
| Total net charge-offs | \$ | 4,383 | 0.49 | \$ | 7,897 | 0.87 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 | \$ | 1,073 | 0.48 | \$ | 1,388 | 0.62 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

(Dollars in millions)



 dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.




 to the amount of capital being allocated to the business segments. Prior periods were not restated.

 differently.

|  | Year Ended December 31 |  |  |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2014 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 39,952 | \$ | 42,265 | \$ | 9,635 | \$ | 10,219 | \$ | 10,013 | \$ | 10,085 |
| Fully taxable-equivalent adjustment |  | 869 |  | 859 |  | 230 |  | 225 |  | 213 |  | 201 |
| Net interest income on a fully taxable-equivalent basis | \$ | 40,821 | s | 43,124 | \$ | 9,865 | \$ | 10,444 | $\stackrel{\text { s }}{ }$ | 10,226 | \$ | $\underline{10,286}$ |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 84,247 | \$ | 88,942 | \$ | 18,725 | \$ | 21,209 | \$ | 21,747 | \$ | 22,566 |
| Fully taxable-equivalent adjustment |  | 869 |  | 859 |  | 230 |  | 225 |  | 213 |  | 201 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 85,116 | \$ | 89,801 | \$ | 18,955 | \$ | 21,434 | $\stackrel{ }{\$}$ | 21,960 | $\stackrel{ }{\$}$ | 22,767 |
| Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense (benefit) | \$ | 2,022 | \$ | 4,741 | \$ | 1,260 | \$ | 663 | \$ | 504 | \$ | (405) |
| Fully taxable-equivalent adjustment |  | 869 |  | 859 |  | 230 |  | 225 |  | 213 |  | 201 |
| Income tax expense (benefit) on a fully taxable-equivalent basis | \$ | 2,891 | S | 5,600 | \$ | 1,490 | \$ | 888 | $\stackrel{\text { s }}{ }$ | 717 | $\stackrel{ }{\$}$ | ${ }^{(204)}$ |

[^9]
## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures


For footnotes see page27.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \end{aligned}$$2014$ |  | Second Quarter 2014 |  | First Quarter 2014 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | s | 2,449 | \$ | 1,846 | \$ | 568 | \$ | 688 | s | 632 | \$ | 561 |
| Adjustment related to intangibles(2) |  | - |  | 1 |  | - |  | - |  | - |  | - |
| Adjusted net income | \$ | 2,449 | \$ | 1,847 | \$ | 568 | \$ | 688 | S | 632 | \$ | 561 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | s | 29,427 | s | 28,535 | \$ | 29,426 | \$ | 29,428 | \$ | 29,428 | \$ | 29,425 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(18,427)$ |  | $(18,435)$ |  | $(18,426)$ |  | $(18,428)$ |  | $(18,428)$ |  | (18,425) |
| Average allocated capital | \$ | 11,000 | s | 10,100 | \$ | 11,000 | \$ | 11,000 | S | 11,000 | \$ | 11,000 |
| Consumer Lending |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | s | 3,992 | \$ | 4,397 | \$ | 1,093 | \$ | 990 | \$ | 1,002 | \$ | 907 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 4 |  | 7 |  | 1 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 3,996 | s | 4,404 | \$ | 1,094 | \$ | 991 | \$ | 1,003 | \$ | 908 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 30,966 | s | 32,644 | \$ | 30,941 | \$ | 30,958 | \$ | 30,975 | \$ | 30,993 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(11,966)$ |  | $(12,044)$ |  | $(11,941)$ |  | $(11,958)$ |  | $(11,975)$ |  | (11,993) |
| Average allocated capital | s | 19,000 | \$ | 20,600 | \$ | 19,000 | \$ | 19,000 | \$ | 19,000 | \$ | 19,000 |

(1) There are no adjustments to reported net income (loss) or average allocated equity fotegacy Assets \&

Servicing.
${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to
intangibles.
${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.


[^0]:    Description of Segment Realignment
    From time to time, including in its Annual Report on Form 10-K for the year ended December 31, 2014 (the Annual Report), Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Annual Report, the Corporation reported its results of operations through five business segments: Consumer \& Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth \& Investment Management (GWIM), Global Banking and Global Markets, with the remaining operations recorded in All Other. Effective January 1, 2015, to align the segments with how we manage the businesses in 2015, the Corporation changed its basis of presentation, and following such change, reports its results of operations through the following five business segments: Consumer Banking, Global Wealth \& Investment Management (GWIM), Global Banking, Global Markets and Legacy Assets \& Servicing (LAS), with the remaining operations recorded in All Other. The Home Loans subsegment, which was included in the former CRES segment, is now included in Consumer Banking, and LAS has become a separate segment. A portion of the Business Banking business, based on the size of the client, was moved from the former CBB segment to Global Banking, and the former CBB segment was renamed Consumer Banking. Also, Bank of America Merchant Services, the Corporation's merchant processing joint venture, moved from the former CBB segment to All Other. In addition, certain management accounting methodologies, including the treatment of intersegment assets and liabilities, and related allocations were refined. Prior periods have been reclassified for comparability.

[^1]:    (1) Total assets include asset allocations to match liabilities (i.e.,
    deposits).
    deposits).

[^2]:    (1) Total assets include asset allocations to match liabilities (i.e.,
    deposits).

[^3]:    ${ }^{1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^4]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees forGlobal Banking inclusive of self-led deals and fees included within Business
    Lending.
    (2) Advisory includes fees on debt and equity advisory and mergers and
    acquisitions.
    ${ }^{(3)}$ Investment banking fees represent only the fee component ofGlobal Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing
     utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^5]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^6]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^7]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^8]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^9]:    Certain prior period amounts have been reclassified to conform to current period presentation.

