As filed with the Securities and Exchange Commission on April 8, 2015

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

> Date of Report (Date of earliest event reported): April 8, 2015

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) 1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681

(Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01. REGULATION FD DISCLOSURE.

From time to time, including in its Annual Report on Form 10-K for the year ended December 31, 2014 (the Annual Report), Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Annual Report, the Corporation reported its results of operations through five business segments: *Consumer & Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth & Investment Management (GWIM), Global Banking* and *Global Markets*, with the remaining operations recorded in *All Other*. Effective January 1, 2015, to align the segments with how we manage the businesses in 2015, the Corporation changed its basis of presentation, and following such change, reports its results of operations through the following five business segments: *Consumer Banking, Global Wealth & Investment Management (GWIM), Global Banking, Global Wealth & Investment Management (GWIM), Global Banking, Global Wealth & Investment Management (GWIM), Global Banking, Global Markets and Legacy Assets & Servicing (LAS), with the remaining operations recorded in <i>All Other*. The Home Loans subsegment, which was included in the former *CRES* segment, is now included in *Consumer Banking, and LAS* has become a separate segment. A portion of the Business Banking business, based on the size of the client, was moved from the former *CBB* segment to *Global Banking*. Also, Bank of America Merchant Services, the Corporation's merchant processing joint venture, moved from the former *CBB* segment to *All Other*. In addition, certain management accounting methodologies, including the treatment of intersegment assets and liabilities, and related allocations were refined. Prior periods have been reclassified for comparability.

The information contained in this Form 8-K is being furnished to assist investors in understanding how the Corporation's business segment results would have been presented in previously filed reports had such results been reported to reflect the realignment discussed above. This business segment realignment did not affect the Consolidated Statement of Income or Consolidated Balance Sheet. The Corporation's First Quarter 2015 Form 10-Q and subsequent filings that include segment information will reflect this new alignment.

Revised Supplemental Information to reflect the segment realignment is attached hereto as Exhibit 99.1. This Revised Supplemental Information is being furnished pursuant to Item 7.01, and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the Revised Supplemental Information be deemed incorporated by reference into any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

Exhibit 99.1 is furnished herewith.

#### EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Revised Supplemental Information to Reflect Segment Realignment - Full Years 2014 and 2013, Quarterly Information for 2014

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BANK OF AMERICA CORPORATION

By:

/s/ Rudolf A. Bless Rudolf A. Bless Chief Accounting Officer

Dated: April 8, 2015

# INDEX TO EXHIBITS

# EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1

Revised Supplemental Information to Reflect Segment Realignment - Full Years 2014 and 2013, Quarterly Information for 2014



Revised Supplemental Information to Reflect Segment Realignment Full Years 2014 and 2013 Quarterly Information for 2014

This information is preliminary and based on company data available at the time of this Form 8-K filing. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided.

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# **Description of Segment Realignment**

From time to time, including in its Annual Report on Form 10-K for the year ended December 31, 2014 (the Annual Report), Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Annual Report, the Corporation reported its results of operations through five business segments: *Consumer & Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth & Investment Management (GWIM), Global Banking* and *Global Markets*, with the remaining operations recorded in *All Other*. Effective January 1, 2015, to align the segments with how we manage the businesses in 2015, the Corporation changed its basis of presentation, and following such change, reports its results of operations through the following five business segments: *Consumer Banking, Global Wealth & Investment Management (GWIM), Global Banking, Global Markets* and *Legacy Assets & Servicing (LAS)*, with the remaining operations recorded in *All Other*. The Home Loans subsegment, which was included in the former *CRES* segment, is now included in *Consumer Banking*, and *LAS* has become a separate segment. Consumer Banking. Also, Bank of America Merchant Services, the Corporation's merchant processing joint venture, moved from the former *CBB* segment to *All Other*. In addition, certain management accounting methodologies, including the treatment of intersegment assets and liabilities, and related allocations were refined. Prior periods have been reclassified for comparability.

# Quarterly Results by Business Segment

(Dollars in millions)

			]	Four	th Quarter 2014			
	Total Corporation	Consumer Banking	GWIM		Global Banking	 Global Markets	acy Assets & Servicing	 All Other
Net interest income (FTE basis)	\$ 9,865	\$ 4,966	\$ 1,407	\$	2,420	\$ 1,032	\$ 390	\$ (350)
Noninterest income	 9,090	 2,793	 3,195		1,912	 1,338	 248	 (396)
Total revenue, net of interest expense (FTE basis)	18,955	7,759	4,602		4,332	2,370	638	(746)
Provision for credit losses	219	653	14		(31)	26	(113)	(330)
Noninterest expense	 14,196	 4,409	 3,440		2,002	 2,500	 1,364	 481
Income (loss) before income taxes (FTE basis)	4,540	2,697	1,148		2,361	(156)	(613)	(897)
Income tax expense (benefit) (FTE basis)	 1,490	 1,036	 442	_	850	 (84)	 (231)	 (523)
Net income (loss)	\$ 3,050	\$ 1,661	\$ 706	\$	1,511	\$ (72)	\$ (382)	\$ (374)
Average								
Total loans and leases	\$ 884,733	\$ 199,215	\$ 123,544	\$	287,017	\$ 58,094	\$ 33,772	\$ 183,091
Total assets <sup>(1)</sup>	2,137,551	582,115	266,716		369,292	611,713	48,557	259,158
Total deposits	1,122,514	517,580	238,835		296,205	n/m	n/m	22,163
Period end								
Total loans and leases	\$ 881,391	\$ 202,000	\$ 125,431	\$	288,905	\$ 59,388	\$ 33,055	\$ 172,612
Total assets (1)	2,104,534	589,048	274,887		357,081	579,512	45,958	258,048
Total deposits	1,118,936	524,413	245,391		283,191	n/m	n/m	19,242

				Third	Quarter 2014				
	Total Corporation	Consumer Banking	GWIM		Global Banking	Global Markets	icy Assets & Servicing		All Other
Net interest income (FTE basis)	\$ 10,444	\$ 5,081	\$ 1,459	\$	2,455	\$ 994	\$ 387	\$	68
Noninterest income	 10,990	2,668	3,207		1,908	 3,148	169	_	(110)
Total revenue, net of interest expense (FTE basis)	21,434	7,749	4,666		4,363	4,142	556		(42)
Provision for credit losses	636	668	(15)		(64)	45	267		(265)
Noninterest expense	 20,142	 4,447	 3,403		2,050	 3,335	 6,647		260
Income (loss) before income taxes (FTE basis)	656	2,634	1,278		2,377	762	(6,358)		(37)
Income tax expense (benefit) (FTE basis)	888	956	465		866	389	(1,245)		(543)
Net income (loss)	\$ (232)	\$ 1,678	\$ 813	\$	1,511	\$ 373	\$ (5,113)	\$	506
Average									
Total loans and leases	\$ 899,241	\$ 197,374	\$ 121,002	\$	283,284	\$ 62,939	\$ 35,238	\$	199,404
Total assets (1)	2,136,109	578,927	266,324		368,394	599,884	53,762		268,818
Total deposits	1,127,488	514,549	239,352		295,715	n/m	n/m		29,880
Period end									
Total loans and leases	\$ 891,315	\$ 198,467	\$ 122,395	\$	284,968	\$ 62,645	\$ 34,484	\$	188,356
Total assets (1)	2,123,613	580,381	266,240		358,786	598,668	56,900		262,638
Total deposits	1,111,981	515,580	238,710		286,128	n/m	n/m		25,418

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Quarterly Results by Business Segment (continued)

(Dollars in millions)

				S	Secon	d Quarter 2014			
	(	Total Corporation	Consumer Banking	GWIM		Global Banking	Global Markets	ncy Assets & Servicing	All Other
Net interest income (FTE basis)	\$	10,226	\$ 5,060	\$ 1,485	\$	2,446	\$ 958	\$ 362	\$ (85)
Noninterest income		11,734	2,589	 3,104		2,001	3,632	438	(30)
Total revenue, net of interest expense (FTE basis)		21,960	7,649	4,589		4,447	4,590	800	(115)
Provision for credit losses		411	550	(8)		136	20	(39)	(248)
Noninterest expense		18,541	4,505	3,445		2,020	 2,861	 5,231	 479
Income (loss) before income taxes (FTE basis)		3,008	2,594	1,152		2,291	1,709	(4,392)	(346)
Income tax expense (benefit) (FTE basis)		717	960	426		849	 604	 (1,653)	 (469)
Net income (loss)	\$	2,291	\$ 1,634	\$ 726	\$	1,442	\$ 1,105	\$ (2,739)	\$ 123
Average									
Total loans and leases	\$	912,580	\$ 195,413	\$ 118,512	\$	287,795	\$ 63,579	\$ 36,705	\$ 210,576
Total assets (1)		2,169,555	578,514	266,781		362,605	617,087	55,626	288,942
Total deposits		1,128,563	514,137	240,042		287,786	n/m	n/m	36,472
Period end									
Total loans and leases	\$	911,899	\$ 197,021	\$ 120,187	\$	286,976	\$ 66,260	\$ 35,984	\$ 205,471
Total assets (1)		2,170,557	579,870	263,957		374,376	610,364	52,647	289,343
Total deposits		1,134,329	514,838	237,046		299,188	n/m	n/m	33,824

				First	Quarter 2014			
	Total Corporation	Consumer Banking	GWIM		Global Banking	Global Markets	acy Assets & Servicing	All Other
Net interest income (FTE basis)	\$ 10,286	\$ 5,071	\$ 1,485	\$	2,507	\$ 1,002	\$ 377	\$ (156)
Noninterest income	 12,481	 2,580	 3,062		2,028	 4,015	 309	487
Total revenue, net of interest expense (FTE basis)	22,767	7,651	4,547		4,535	5,017	686	331
Provision for credit losses	1,009	809	23		281	19	12	(135)
Noninterest expense	 22,238	 4,495	 3,359		2,190	 3,075	 7,401	 1,718
Income (loss) before income taxes (FTE basis)	(480)	2,347	1,165		2,064	1,923	(6,727)	(1,252)
Income tax expense (benefit) (FTE basis)	 (204)	 879	 436		773	 610	 (1,847)	 (1,055)
Net income (loss)	\$ (276)	\$ 1,468	\$ 729	\$	1,291	\$ 1,313	\$ (4,880)	\$ (197)
Average								
Total loans and leases	\$ 919,482	\$ 196,425	\$ 115,945	\$	287,920	\$ 63,696	\$ 38,104	\$ 217,392
Total assets (1)	2,139,266	569,650	270,275		362,264	601,427	57,400	278,250
Total deposits	1,118,178	504,849	242,792		285,594	n/m	n/m	34,982
Period end								
Total loans and leases	\$ 916,217	\$ 194,676	\$ 116,482	\$	289,645	\$ 64,598	\$ 37,401	\$ 213,415
Total assets (1)	2,149,851	586,472	271,211		359,786	594,792	58,605	278,985
Total deposits	1,133,650	521,453	244,051		286,285	n/m	n/m	34,854

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Annual Results by Business Segment**

(Dollars in millions)

				Year	Ended	December 31, 2	014			
	(	Total Corporation	Consumer Banking	GWIM		Global Banking		Global Markets	acy Assets & Servicing	All Other
Net interest income (FTE basis)	\$	40,821	\$ 20,178	\$ 5,836	\$	9,828	\$	3,986	\$ 1,516	\$ (523)
Noninterest income		44,295	 10,630	 12,568		7,849		12,133	 1,164	(49)
Total revenue, net of interest expense (FTE basis)		85,116	30,808	18,404		17,677		16,119	2,680	(572)
Provision for credit losses		2,275	2,680	14		322		110	127	(978)
Noninterest expense		75,117	 17,856	 13,647		8,262		11,771	 20,643	 2,938
Income (loss) before income taxes (FTE basis)		7,724	10,272	4,743		9,093		4,238	(18,090)	(2,532)
Income tax expense (benefit) (FTE basis)		2,891	 3,831	 1,769		3,338		1,519	 (4,976)	 (2,590)
Net income (loss)	\$	4,833	\$ 6,441	\$ 2,974	\$	5,755	\$	2,719	\$ (13,114)	\$ 58
Average										
Total loans and leases	\$	903,901	\$ 197,115	\$ 119,775	\$	286,493	\$	62,064	\$ 35,941	\$ 202,513
Total assets (1)		2,145,590	577,340	267,511		365,665		607,535	52,134	275,405
Total deposits		1,124,207	512,818	240,242		291,366		n/m	n/m	30,837
Period end										
Total loans and leases	\$	881,391	\$ 202,000	\$ 125,431	\$	288,905	\$	59,388	\$ 33,055	\$ 172,612
Total assets (1)		2,104,534	589,048	274,887		357,081		579,512	45,958	258,048
Total deposits		1,118,936	524,413	245,391		283,191		n/m	n/m	19,242

				Year	Endeo	d December 31, 20	)13			
	(	Total Corporation	Consumer Banking	GWIM		Global Banking		Global Markets	acy Assets & Servicing	All Other
Net interest income (FTE basis)	\$	43,124	\$ 20,620	\$ 6,064	\$	9,704	\$	4,224	\$ 1,541	\$ 971
Noninterest income		46,677	11,313	11,726		7,800		11,166	2,915	 1,757
Total revenue, net of interest expense (FTE basis)		89,801	31,933	17,790		17,504		15,390	4,456	2,728
Provision for credit losses		3,556	3,166	56		1,142		140	(283)	(665)
Noninterest expense		69,214	18,911	 13,033		8,149		11,995	 12,483	 4,643
Income (loss) before income taxes (FTE basis)		17,031	9,856	4,701		8,213		3,255	(7,744)	(1,250)
Income tax expense (benefit) (FTE basis)		5,600	3,613	 1,724	_	3,013		2,101	 (2,839)	 (2,012)
Net income (loss)	\$	11,431	\$ 6,243	\$ 2,977	\$	5,200	\$	1,154	\$ (4,905)	\$ 762
Average										
Total loans and leases	\$	918,641	\$ 196,177	\$ 111,023	\$	273,320	\$	60,058	\$ 42,604	\$ 235,459
Total assets (1)		2,163,513	556,045	266,047		331,947		632,681	67,129	309,664
Total deposits		1,089,735	489,464	242,161		265,733		n/m	n/m	35,443
Period end										
Total loans and leases	\$	928,233	\$ 199,703	\$ 115,846	\$	285,880	\$	67,381	\$ 38,732	\$ 220,691
Total assets (1)		2,102,273	567,741	271,290		360,789		575,473	59,458	267,522
Total deposits		1,119,271	502,054	244,901		294,559		n/m	n/m	28,165

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Consumer Banking Segment Results**

(Dollars in millions)							
	Year Decem			Fourth	Third	Second	First
	 2014	2013		Quarter 2014	Quarter 2014	Quarter 2014	Quarter 2014
Net interest income (FTE basis)	\$ 20,178	\$ 20,620	\$	4,966	\$ 5,081	\$ 5,060	\$ 5,071
Noninterest income:							
Card income	4,844	4,756		1,325	1,219	1,152	1,148
Service charges	4,160	3,979		1,043	1,085	1,039	993
Mortgage banking income	813	1,916		192	206	237	178
All other income	 813	 662		233	 158	 161	 261
Total noninterest income	 10,630	 11,313		2,793	 2,668	 2,589	 2,580
Total revenue, net of interest expense (FTE basis)	30,808	31,933		7,759	7,749	7,649	7,651
Provision for credit losses	2,680	3,166		653	668	550	809
Noninterest expense	17,856	 18,911	_	4,409	 4,447	 4,505	4,495
Income before income taxes (FTE basis)	 10,272	 9,856		2,697	 2,634	 2,594	2,347
Income tax expense (FTE basis)	 3,831	 3,613		1,036	 956	 960	 879
Net income	\$ 6,441	\$ 6,243	\$	1,661	\$ 1,678	\$ 1,634	\$ 1,468
Net interest yield (FTE basis)	3.73%	3.96%		3.61%	3.71%	3.74%	3.85%
Return on average allocated capital <sup>(1)</sup>	21	20		22	22	22	20
Efficiency ratio (FTE basis)	57.96	59.22		56.80	57.40	58.90	58.76
Balance Sheet							
Average							
Total loans and leases	\$ 197,115	\$ 196,177	\$	199,215	\$ 197,374	\$ 195,413	\$ 196,425
Total earning assets (2)	541,225	520,476		545,721	542,858	542,421	533,751
Total assets <sup>(2)</sup>	577,340	556,045		582,115	578,927	578,514	569,650
Total deposits	512,818	489,464		517,580	514,549	514,137	504,849
Allocated capital (1)	30,000	30,700		30,000	30,000	30,000	30,000
Period end							
Total loans and leases	\$ 202,000	\$ 199,703	\$	202,000	\$ 198,467	\$ 197,021	\$ 194,676
Total earning assets (2)	552,117	531,557		552,117	544,916	543,827	550,413
Total assets (2)	589,048	567,741		589,048	580,381	579,870	586,472
Total deposits	524,413	502,054		524,413	515,580	514,838	521,453

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
(2) Total earsests and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Consumer Banking Annual Results**

(Dollars in millions)

			/ear Ended	December 31, 2014	
	Tot	al Consumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	20,178	s	9,437	\$ 10,741
Noninterest income:					
Card income		4,844		10	4,834
Service charges		4,160		4,159	1
Mortgage banking income		813		_	813
All other income		813		415	398
Total noninterest income		10,630		4,584	6,046
Total revenue, net of interest expense (FTE basis)		30,808		14,021	16,787
Provision for credit losses		2,680		268	2,412
Noninterest expense		17,856		9,848	 8,008
Income before income taxes (FTE basis)		10,272		3,905	6,367
Income tax expense (FTE basis)		3,831		1,456	 2,375
Net income	<u>s</u>	6,441	\$	2,449	\$ 3,992
Net interest yield (FTE basis)		3.73%		1.83%	5.54%
Return on average allocated capital (1)		21		22	21
Efficiency ratio (FTE basis)		57.96		70.24	47.70
Balance Sheet					
Average					
Total loans and leases	S	197,115	s	6,059	\$ 191,056
Total earning assets (2)		541,225		516,142	193,923
Total assets (2)		577,340		542,850	203,330
Total deposits		512,818		511,923	n/m
Allocated capital (1)		30,000		11,000	19,000
Period end					
Total loans and leases	S	202,000	s	5,951	\$ 196,049
Total earning assets (2)		552,117		527,045	199,097
Total assets (2)		589,048		554,344	208,729
Total deposits		524,413	l	523,348	n/m

		Y	Year Ende	d December 31, 2013	
	Т	otal Consumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	S	20,620	s	9,028	\$ 11,592
Noninterest income:					
Card income		4,756		12	4,744
Service charges		3,979		3,978	1
Mortgage banking income		1,916		_	1,916
All other income		662		374	288
Total noninterest income		11,313		4,364	6,949
Total revenue, net of interest expense (FTE basis)	_	31,933		13,392	 18,541
Provision for credit losses		3,166		231	2,935
Noninterest expense		18,911		10,249	 8,662
Income before income taxes (FTE basis)		9,856		2,912	6,944
Income tax expense (FTE basis)	_	3,613		1,066	 2,547
Net income	<u>s</u>	6,243	\$	1,846	\$ 4,397
Net interest yield (FTE basis)		3.96%		1.83%	5.92%
Return on average allocated capital (1)		20		18	21
Efficiency ratio (FTE basis)		59.22		76.53	46.72
Balance Sheet					
Average					
Total loans and leases	\$	196,177	s	6,373	\$ 189,804
Total earning assets (2)		520,476		492,555	195,869

Total assets (2)		556,045	519,133	204,860
Total deposits		489,464	488,915	n/m
Allocated capital (1)		30,700	10,100	20,600
Period end				
Total loans and leases	S	199,703	\$ 6,166	\$ 193,537
Total earning assets (2)		531,557	504,428	197,987
Total assets (2)		567,741	531,290	207,309
Total deposits		502,054	501,220	n/m

For footnotes see page9.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# Consumer Banking Quarterly Results (Dollars in millions)

			Fourt	h Quarter 2014	
	Total Co	nsumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	4,966	s	2,312	\$ 2,654
Noninterest income:					
Card income		1,325		3	1,322
Service charges		1,043		1,042	1
Mortgage banking income		192		_	192
All other income		233		120	 113
Total noninterest income		2,793		1,165	 1,628
Total revenue, net of interest expense (FTE basis)		7,759		3,477	4,282
Provision for credit losses		653		61	592
Noninterest expense		4,409		2,490	1,919
Income before income taxes (FTE basis)		2,697		926	1,771
Income tax expense (FTE basis)		1,036		358	 678
Net income	S	1,661	\$	568	\$ 1,093
Net interest yield (FTE basis)		3.61%		1.76%	5.38%
Return on average allocated capital (1)		22		20	23
Efficiency ratio (FTE basis)		56.80		71.58	44.80
Balance Sheet					
Average					
Total loans and leases	\$	199,215	s	5,966	\$ 193,249
Total earning assets (2)		545,721		520,456	195,788
Total assets (2)		582,115		547,358	205,280
Total deposits		517,580		516,479	n/m
Allocated capital (1)		30,000		11,000	19,000
Period end					
Total loans and leases	\$	202,000	s	5,951	\$ 196,049
Total earning assets (2)		552,117		527,045	199,097
Total assets (2)		589,048		554,344	208,729
Total deposits		524,413		523,348	n/m

			Third	Quarter 2014	
	Total Const	umer Banking		Deposits	Consumer Lending
let interest income (FTE basis)	s	5,081	s	2,389	\$ 2,692
loninterest income:					
Card income		1,219		2	1,217
Service charges		1,085		1,085	_
Mortgage banking income		206		_	206
All other income		158		116	42
Total noninterest income		2,668	-	1,203	1,465
Total revenue, net of interest expense (FTE basis)		7,749		3,592	 4,157
rovision for credit losses		668		93	575
oninterest expense		4,447		2,420	 2,027
Income before income taxes (FTE basis)		2,634		1,079	1,555
come tax expense (FTE basis)		956		391	 565
Net income	\$	1,678	\$	688	\$ 990
interest yield (FTE basis)		3.71%		1.83%	5.51%
eturn on average allocated capital (1)		22		25	21
fficiency ratio (FTE basis)		57.40		67.41	48.75
alance Sheet					
lverage					
Total loans and leases	s	197,374	s	6,076	\$ 191,298
Total earning assets (2)		542,858		518,120	193,970

Total assets (2)		578,927	544,618	203,541
Total deposits		514,549	513,668	n/m
Allocated capital (1)		30,000	11,000	19,000
Period end				
Total loans and leases	s	198,467	\$ 6,038	\$ 192,429
Total earning assets (2)		544,916	518,862	195,728
Total assets (2)		580,381	545,295	204,760
Total deposits		515,580	514,437	n/m

For footnotes see page9.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.	7

# **Consumer Banking Quarterly Results (continued)**

(Dollars in millions)

			Secon	d Quarter 2014	
	Total	Consumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	5,060	s	2,396	\$ 2,664
Noninterest income:					
Card income		1,152		3	1,149
Service charges		1,039		1,039	_
Mortgage banking income		237		_	237
All other income		161		88	 73
Total noninterest income		2,589		1,130	 1,459
Total revenue, net of interest expense (FTE basis)		7,649		3,526	4,123
Provision for credit losses		550		50	500
Noninterest expense		4,505		2,473	2,032
Income before income taxes (FTE basis)		2,594		1,003	1,591
Income tax expense (FTE basis)		960		371	 589
Net income	\$	1,634	\$	632	\$ 1,002
Net interest yield (FTE basis)		3.74%		1.86%	5.56%
Return on average allocated capital (1)		22		23	21
Efficiency ratio (FTE basis)		58.90		70.12	49.29
Balance Sheet					
Average					
Total loans and leases	s	195,413	s	6,103	\$ 189,310
Total earning assets (2)		542,421		517,509	192,238
Total assets (2)		578,514		544,248	201,592
Total deposits		514,137		513,326	n/m
Allocated capital (1)		30,000		11,000	19,000
Period end					
Total loans and leases	\$	197,021	s	6,127	\$ 190,894
Total earning assets (2)		543,827		518,429	194,220
Total assets (2)		579,870		544,925	203,767
Total deposits		514,838		513,944	n/m

For footnotes see page9.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Consumer Banking Quarterly Results (continued)**

(Dollars in millions)

			First	Quarter 2014	
	Total Co	onsumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	5,071	s	2,340	\$ 2,731
Noninterest income:					
Card income		1,148		2	1,146
Service charges		993		993	_
Mortgage banking income		178		—	178
All other income		261		91	 170
Total noninterest income		2,580		1,086	 1,494
Total revenue, net of interest expense (FTE basis)		7,651		3,426	4,225
Provision for credit losses		809		64	745
Noninterest expense		4,495		2,465	 2,030
Income before income taxes (FTE basis)		2,347		897	1,450
Income tax expense (FTE basis)		879		336	 543
Net income	\$	1,468	\$	561	\$ 907
Net interest yield (FTE basis)		3.85%		1.87%	5.72%
Return on average allocated capital (1)		20		21	19
Efficiency ratio (FTE basis)		58.76		71.97	48.05
Balance Sheet					
Average					
Total loans and leases	\$	196,425	s	6,092	\$ 190,333
Total earning assets (2)		533,751		508,332	193,671
Total assets (2)		569,650		535,023	202,879
Total deposits		504,849		504,065	n/m
Allocated capital (1)		30,000		11,000	19,000
Period end					
Total loans and leases	\$	194,676	s	6,110	\$ 188,566
Total earning assets (2)		550,413		524,853	192,570
Total assets (2)		586,472		551,609	201,873
Total deposits		521,453		520,580	n/m

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
(2) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets froatil Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Banking*.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Consumer Banking Key Indicators**

(Dollars in millions)	Vear	Ended		I					
	 Decen	nber 31			Fourth Quarter	Third Quarter		Second Quarter	First Quarter
	 2014		2013		2014	 2014		2014	 2014
Average deposit balances									
Checking	\$ 236,140	\$	215,510	\$	241,254	\$ 238,133	\$	236,197	\$ 228,815
Savings	44,616		42,134		43,972	45,124		45,769	43,588
MMS	168,493		157,328		172,992	168,815		167,058	165,016
CDs and IRAs	60,766		71,163		56,476	59,666		62,293	64,731
Non-U.S. and other	 2,803		3,329		2,886	2,811	_	2,820	 2,699
Total average deposit balances	\$ 512,818	\$	489,464	\$	517,580	\$ 514,549	\$	514,137	\$ 504,849
Deposit spreads (excludes noninterest costs)									
Checking	2.08 %		2.07%		2.08 %	2.08%		2.07%	2.07 %
Savings	2.31		2.21		2.32	2.32		2.31	2.29
MMS	1.18		1.08		1.21	1.19		1.17	1.14
CDs and IRAs	0.50		0.52		0.52	0.50		0.49	0.50
Non-U.S. and other	0.46		1.09		0.40	0.40		0.42	0.65
Total deposit spreads	1.60		1.53		1.63	1.61		1.60	1.57
Client brokerage assets	\$ 113,763	\$	96,048	\$	113,763	\$ 108,533	\$	105,926	\$ 100,206
Online banking active accounts (units in thousands)	30,904		29,950		30,904	30,821		30,429	30,470
Mobile banking active accounts (units in thousands)	16,539		14,395		16,539	16,107		15,475	14,986
Banking centers	4,855		5,151		4,855	4,947		5,023	5,095
ATMs	15,838		16,259		15,838	15,675		15,976	16,214
Total U.S. credit card <sup>(1)</sup>									
Loans									
Average credit card outstandings	\$ 88,962	\$	90,369	\$	89,381	\$ 88,866	\$	88,058	\$ 89,545
Ending credit card outstandings	91,879		92,338		91,879	89,026		89,020	87,692
Credit quality									
Net charge-offs	\$ 2,638	\$	3,376	\$	612	\$ 625	\$	683	\$ 718
	2.96%		3.74%		2.71 %	2.79%		3.11%	3.25 %
30+ delinquency	\$ 1,701	\$	2,074	\$	1,701	\$ 1,702	\$	1,698	\$ 1,878
	1.85 %		2.25 %		1.85 %	1.91%		1.91%	2.14%
90+ delinquency	\$ 866	\$	1,053	\$	866	\$ 831	\$	868	\$ 966
	0.94 %		1.14%		0.94 %	0.93%		0.98%	1.10%
Other Total U.S. credit card indicators <sup>(1)</sup>									
Gross interest yield	9.35%		9.73 %		9.26%	9.34%		9.30%	9.48%
Risk adjusted margin	9.44		8.68		9.96	9.33		8.97	9.49
New accounts (in thousands)	4,541		3,911		1,184	1,202		1,128	1,027
Purchase volumes	\$ 212,088	\$	205,914	\$	55,858	\$ 53,784	\$	53,583	\$ 48,863
Debit card data									
Purchase volumes	\$ 272,576	\$	267,087	\$	69,204	\$ 67,990	\$	69,492	\$ 65,890

For footnotes see page11.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Consumer Banking Key Indicators (continued)**

(Dollars in millions)				_						
		Ended nber 31			Fourth	Third		Second		First
	 2014	noer 51	2013		Quarter 2014	Quarter 2014		Quarter 2014		Quarter 2014
Loan production:										 
Total <sup>(2)</sup>										
First mortgage	\$ 43,290	\$	83,421	\$	11,616	\$	11,725	\$	11,099	\$ 8,850
Home equity	11,233		6,361		3,420		3,225		2,604	1,984
Consumer Banking										
First mortgage	\$ 32,340	\$	66,913	\$	8,316	\$	8,861	\$	8,461	\$ 6,702
Home equity	10,286		5,498		3,129		2,970		2,396	1,791
Mortgage banking income										
Consumer Lending:										
Core production revenue	\$ 875	\$	2,097	\$	214	\$	239	\$	233	\$ 189
Representations and warranties provision	10		(104)		(4)		(15)		22	7
Other consumer mortgage banking income <sup>(3)</sup>	(72)		(77)		(18)		(18)		(18)	(18)
Total Consumer Lending mortgage banking income	 813		1,916		192		206		237	 178
LAS mortgage banking income <sup>(4)</sup>	1,053		2,670		241		152		369	291
Eliminations <sup>(5)</sup>	 (303)		(712)		(81)		(86)		(79)	 (57)
Total consolidated mortgage banking income	\$ 1,563	\$	3,874	\$	352	\$	272	\$	527	\$ 412

(1) In addition to the U.S. credit card portfolio in*Consumer Banking*, the remaining U.S. credit card portfolio is in *GWIM*.
 (2) In addition to loan production in*Consumer Banking*, the remaining first mortgage and home equity loan production is primarily in *GWIM*.
 (3) Primarily intercompany charge for loan servicing from *Legacy Assets & Servicing*.
 (4) Amounts for *Legacy Assets & Servicing* included in this *Consumer Banking* table to show the components of consolidated mortgage banking income

(5) Includes the effect of transfers of mortgage loans from *Consumer Banking* to the ALM portfolio included in *All Other* and intercompany charge for loan servicing.

Certain prior period amounts have been reclassified to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Global Wealth & Investment Management Segment Results**

(Dollars in millions)												
	Year Ended December 31											
		2014		2013	Fo	arth Quarter 2014	Thi	rd Quarter 2014	Sec	ond Quarter 2014	First (	Quarter 2014
Net interest income (FTE basis)	\$	5,836	\$	6,064	\$	1,407	\$	1,459	\$	1,485	\$	1,485
Noninterest income:												
Investment and brokerage services		10,722		9,709		2,763		2,713		2,642		2,604
All other income		1,846		2,017		432		494		462		458
Total noninterest income		12,568		11,726		3,195		3,207		3,104		3,062
Total revenue, net of interest expense (FTE basis)		18,404		17,790		4,602		4,666		4,589		4,547
Provision for credit losses		14		56		14		(15)		(8)		23
Noninterest expense		13,647		13,033		3,440		3,403		3,445		3,359
Income before income taxes (FTE basis)		4,743		4,701		1,148		1,278		1,152		1,165
Income tax expense (FTE basis)		1,769		1,724		442		465		426		436
Net income	\$	2,974	\$	2,977	\$	706	\$	813	\$	726	\$	729
Net interest yield (FTE basis)		2.34%		2.46%		2.24%		2.33%		2.40%		2.40 %
Return on average allocated capital <sup>(1)</sup>		25		30		23		27		24		25
Efficiency ratio (FTE basis)		74.15		73.26		74.76		72.94		75.07		73.86
Balance sheet												
Average												
Total loans and leases	\$	119,775	\$	111,023	\$	123,544	\$	121,002	\$	118,512	\$	115,945
Total earning assets (2)		248,979		246,653		248,613		248,223		248,380		250,732
Total assets (2)		267,511		266,047		266,716		266,324		266,781		270,275
Total deposits		240,242		242,161		238,835		239,352		240,042		242,792
Allocated capital (1)		12,000		10,000		12,000		12,000		12,000		12,000
Period end												
Total loans and leases	\$	125,431	\$	115,846	\$	125,431	\$	122,395	\$	120,187	\$	116,482
Total earning assets (2)		256,519		251,209		256,519		248,072		245,555		251,779
Total assets <sup>(2)</sup>		274,887		271,290		274,887		266,240		263,957		271,211
Total deposits		245,391		244,901		245,391		238,710		237,046		244,051

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP financial measures and total assets include asset allocations to GAAP Financial Measures on pages 25-27.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Global Wealth & Investment Management Key Indicators**

(Dollars in millions, except as noted)

(Dollars in millions, except as noted)			Ended		1							
	_		mber 3		F	ourth Quarter	Т	hird Quarter	S	econd Quarter	г.	
n.		2014		2013		2014		2014		2014	Firs	t Quarter 2014
Revenues Merrill Lynch Global Wealth Management	\$	15,256	\$	14,771	s	3,827	\$	3,874	\$	3,791	\$	3,764
U.S. Trust	φ	3,084	Ş	2,953	\$	758	φ	775	Ģ	783	φ	768
Other <sup>(1)</sup>		64		66		17		17		15		15
Total revenues	\$	18,404	\$	17,790	\$	4,602	\$	4,666	\$	4,589	\$	4,547
<u>Client Balances</u>												
Client Balances by Business												
Merrill Lynch Global Wealth Management	\$	2,033,801	\$	1,916,803	\$	2,033,801	\$	2,004,391	\$	2,017,051	\$	1,946,922
U.S. Trust		387,491		376,487		387,491		381,054		380,281		378,177
Other <sup>(1)</sup>		76,705		73,148		76,705		76,640		70,836		70,720
Client Balances by Type												
Assets under management	\$	902,872	\$	821,449	\$	902,872	\$	888,006	\$	878,741	\$	841,818
Brokerage assets		1,081,434		1,045,122		1,081,434		1,073,858		1,091,558		1,054,052
Assets in custody		139,555		136,190		139,555		135,886		137,391		136,342
Deposits		245,391		244,901		245,391		238,710		237,046		244,051
Loans and leases <sup>(2)</sup>		128,745		118,776		128,745		125,625		123,432		119,556
Total client balances	\$	2,497,997	\$	2,366,438	\$	2,497,997	\$	2,462,085	\$	2,468,168	\$	2,395,819
Assets Under Management Flows												
Liquidity assets under management <sup>(3)</sup>	\$	3,361	\$	6,502	\$	(255)	\$	5,910	\$	135	\$	(2,429)
Long-term assets under management <sup>(4)</sup>		49,800		47,819		9,380		11,168		11,870		17,382
Total assets under management flows	\$	53,161	\$	54,321	\$	9,125	\$	17,078	\$	12,005	\$	14,953
Associates (5)												
Number of Financial Advisors		16,035		15,317		16,035		15,867		15,560		15,323
Total Wealth Advisors		17,231		16,517		17,231		17,039		16,721		16,481
Total Client Facing Professionals		19,750		19,217		19,750		19,727		19,416		19,199
Merrill Lynch Global Wealth Management Metrics												
Financial Advisor Productivity <sup>(6)</sup> (in thousands)	\$	1,065	\$	1,005	\$	1,070	\$	1,077	\$	1,060	\$	1,056
U.S. Trust Metrics												
Client Facing Professionals		2,155		2,091		2,155		2,135		2,110		2,117

(1) Other includes the results of BofA Global Capital Management and other administrative

items.
(2) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance
Sheet.
(3) Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than

one year. (4) Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one

year. (5) Includes Financial Advisors in the Consumer Banking segment of 1,950, 1,868, 1,716, 1,598 and 1,545 at December 31, 2014, September 30, 2014, June 30, 2014, March 31, 2014 and December 31, 2013,

(6) Financial Advisors in the obstantial Segment of 1,505, 1,505, 1,705, 1,575 and 1,545 arbecented 51, 2014, state 50, 2014, state 50, 2014, state 51, 2014, and becented 51, 2014, state 51, 2014, state51, 201

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Global Banking Segment Results**

(Dollars in millions)				1						
		Ended nber 31								
	 2014		2013	Fourth Quarter 2014	T	hird Quarter 2014	Seco	ond Quarter 2014	First	Quarter 2014
Net interest income (FTE basis)	\$ 9,828	\$	9,704	\$ 2,420	\$	2,455	\$	2,446	\$	2,507
Noninterest income:										
Service charges	2,900		2,967	712		730		725		733
Investment banking fees	3,213		3,234	830		727		834		822
All other income	 1,736		1,599	370		451		442		473
Total noninterest income	 7,849		7,800	1,912		1,908		2,001		2,028
Total revenue, net of interest expense (FTE basis)	17,677		17,504	4,332		4,363		4,447		4,535
Provision for credit losses	322		1,142	(31)		(64)		136		281
Noninterest expense	8,262		8,149	2,002		2,050		2,020		2,190
Income before income taxes (FTE basis)	9,093		8,213	2,361		2,377		2,291		2,064
Income tax expense (FTE basis)	 3,338		3,013	850		866		849		773
Net income	\$ 5,755	\$	5,200	\$ 1,511	\$	1,511	\$	1,442	\$	1,291
Net interest yield (FTE basis)	3.07%		3.38%	2.96%		3.00%		3.10%		3.23 %
Return on average allocated capital <sup>(1)</sup>	17		20	18		18		17		16
Efficiency ratio (FTE basis)	46.74		46.56	46.20		46.97		45.43		48.30
Balance Sheet										
Average										
Total loans and leases	\$ 286,493	\$	273,320	\$ 287,017	\$	283,284	\$	287,795	\$	287,920
Total earnings assets (2)	320,194		287,228	324,388		324,688		316,860		314,685
Total assets <sup>(2)</sup>	365,665		331,947	369,292		368,394		362,605		362,264
Total deposits	291,366		265,733	296,205		295,715		287,786		285,594
Allocated capital (1)	33,500		25,400	33,500		33,500		33,500		33,500
Period end										
Total loans and leases	\$ 288,905	\$	285,880	\$ 288,905	\$	284,968	\$	286,976	\$	289,645
Total earnings assets <sup>(2)</sup>	311,782		316,349	311,782		314,727		328,370		314,565
Total assets (2)	357,081		360,789	357,081		358,786		374,376		359,786
Total deposits	283,191		294,559	283,191		286,128		299,188		286,285

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP financial measures and total assets include asset allocations to GAAP Financial Measures on pages 25-27.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

## **Global Banking Key Indicators**

(Dollars in millions)												
		Year Decen										
		2014	1001 51	2013	Fou	urth Quarter 2014	Tł	nird Quarter 2014	Se	cond Quarter 2014	First	Quarter 2014
Investment Banking fees <sup>(1)</sup>		2014		2015		2014		2014		2014	11150	Quarter 2014
Advisory <sup>(2)</sup>	\$	1,098	\$	1,019	\$	316	\$	291	\$	234	\$	257
Debt issuance		1,532		1,620		379		318		388		447
Equity issuance		583		595		135		118		212		118
Total Investment Banking fees <sup>(3)</sup>	\$	3,213	\$	3,234	\$	830	\$	727	\$	834	\$	822
Business Lending												
Corporate	\$	3,420	\$	3,432	\$	800	\$	878	\$	830	\$	912
Commercial		3,942		3,967		991		934		1,006		1,011
Business Banking		364		320		92		91		92		89
Total Business Lending revenue	\$	7,726	\$	7,719	\$	1,883	\$	1,903	\$	1,928	\$	2,012
Global Transaction Services												
Corporate	\$	3,028	\$	2,804	\$	755	\$	776	\$	761	\$	736
Commercial		2,887		2,939		710		727		717		733
Business Banking		714		705		182		179		176		177
Total Global Transaction Services revenue	\$	6,629	\$	6,448	\$	1,647	\$	1,682	\$	1,654	\$	1,646
Average deposit balances												
Interest-bearing	\$	80,630	\$	78,648	\$	73,504	\$	81,218	\$	84,123	\$	83,782
Noninterest-bearing		210,736		187,085		222,701		214,497		203,663		201,812
Total average deposits	\$	291,366	\$	265,733	\$	296,205	\$	295,715	\$	287,786	\$	285,594
Loan spread		1.73 %		1.80 %		1.69%		1.70%		1.72%		1.80%
Provision for credit losses	\$	322	\$	1,142	\$	(31)	\$	(64)	\$	136	\$	281
Credit quality <sup>(4, 5)</sup>												
Reservable utilized criticized exposure	\$	9,662	\$	10,889	\$	9,662	\$	10,314	\$	10,788	\$	10,965
		3.07%		3.49%		3.07%		3.32%		3.46%		3.48%
Nonperforming loans, leases and foreclosed properties	\$	892	\$	1,019	s	892	\$	1,080	\$	1,023	\$	1,009
Contraction of the second s	*	0.31%		0.36%	-	0.31%	*	0.38%		0.36%		0.35%
Average loans and leases by product						100.000						
U.S. commercial	\$	151,772	\$	143,566	\$	153,256	\$	150,918	\$	151,923	\$	150,971
Commercial real estate		43,194		39,228		41,445		41,818		44,437		45,132
Commercial lease financing		25,205		24,760		25,105		25,127		25,165		25,427
Non-U.S. commercial		66,304		65,747		67,192		65,401		66,250		66,371
Other	\$	18	-	19	-	19	\$	20	s	20	e	19
Total average loans and leases	2	286,493	\$	273,320	\$	287,017	\$	283,284	3	287,795	\$	287,920
Total Corporation Investment Banking fees												
Advisory (2)	\$	1,207	\$	1,125	\$	341	\$	316	\$	264	\$	286
Debt issuance		3,583		3,804		883		784		891		1,025
Equity issuance		1,490		1,472		348		315		514		313
Total investment banking fees including self-led deals		6,280		6,401		1,572		1,415		1,669		1,624
Self-led deals		(215)		(275)		(31)		(64)		(38)		(82)
Total Investment Banking fees	\$	6,065	\$	6,126	\$	1,541	\$	1,351	\$	1,631	\$	1,542
											_	

(1) Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business

(1) Investment banking fees represent only the fee component of *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing
(3) Investment banking fees represent only the fee component of *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing

<sup>(2)</sup> Investment banking fees represent only the fee component of *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
 <sup>(4)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
 <sup>(5)</sup> Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

#### **Global Markets Segment Results** <sup>(1)</sup>

(Dollars in millions)			_							
	Year l Decem									
	 2014	 2013	Fou	rth Quarter 2014	Th	ird Quarter 2014	Sec	ond Quarter 2014	First	Quarter 2014
Net interest income (FTE basis)	\$ 3,986	\$ 4,224	\$	1,032	\$	994	\$	958	\$	1,002
Noninterest income:										
Investment and brokerage services	2,163	2,046		540		522		540		561
Investment banking fees	2,743	2,724		670		577		760		736
Trading account profits	5,997	6,734		76		1,786		1,768		2,367
All other income (loss)	 1,230	(338)		52		263		564		351
Total noninterest income	 12,133	 11,166	_	1,338		3,148		3,632		4,015
Total revenue, net of interest expense (FTE basis) <sup>(2)</sup>	16,119	15,390		2,370		4,142		4,590		5,017
Provision for credit losses	110	140		26		45		20		19
Noninterest expense	 11,771	 11,995		2,500		3,335		2,861		3,075
Income (loss) before income taxes (FTE basis)	4,238	3,255		(156)		762		1,709		1,923
Income tax expense (benefit) (FTE basis)	 1,519	 2,101		(84)		389		604		610
Net income (loss)	\$ 2,719	\$ 1,154	\$	(72)	\$	373	\$	1,105	\$	1,313
Return on average allocated capital <sup>(3)</sup>	8 %	4%		n/m		4%		13%		16%
Efficiency ratio (FTE basis)	73.03	77.94		105.48%		80.51		62.34		61.30
Balance Sheet										
Average										
Total trading-related assets <sup>(4)</sup>	\$ 449,814	\$ 468,934	\$	455,535	\$	446,490	\$	459,938	\$	437,128
Total loans and leases	62,064	60,058		58,094		62,939		63,579		63,696
Total earning assets (4)	461,179	481,433		451,922		457,814		478,191		456,879
Total assets	607,535	632,681		611,713		599,884		617,087		601,427
Allocated capital <sup>(3)</sup>	34,000	30,000		34,000		34,000		34,000		34,000
Period end										
Total trading-related assets <sup>(4)</sup>	\$ 418,860	\$ 411,080	\$	418,860	\$	433,597	\$	443,383	\$	430,894
Total loans and leases	59,388	67,381		59,388		62,645		66,260		64,598
Total earning assets (4)	421,799	432,807		421,799		443,363		465,380		455,103
Total assets	579,512	575,473		579,512		598,668		610,364		594,792
Trading-related assets (average)										
Trading account securities	\$ 201,955	\$ 215,885	\$	201,867	\$	201,963	\$	200,725	\$	203,281
Reverse repurchases	116,085	137,670		118,286		116,853		119,823		109,271
Securities borrowed	85,098	65,532		81,071		83,369		94,989		80,981
Derivative assets	 46,676	 49,847		54,311		44,305		44,401		43,595
Total trading-related assets <sup>(4)</sup>	\$ 449,814	\$ 468,934	\$	455,535	\$	446,490	\$	459,938	\$	437,128

In 2014, the results for structured liabilities including debit valuation adjustment were moved int*Global Markets* from *All Other* to better align the performance and risk management of these instruments. As such, net debit valuation adjustment in *Global Markets* represents the combined total of net debit valuation adjustment on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.
 (2) Substantially all of *Global Markets* total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue

(a) Substantiary an or *Orobus marks* total revenue is sates and trading revenue and maxing revenue on an interpret of the segments. For additional sates and trading revenue and information of the segments with one outside stating agreements with one outsides segments. For additional sates and trading revenue information, see page 17.
 (b) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP financial Measures on pages 25-27.)
 (4) Trading-related assets include derivative assets, which are considered non-earning assets.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

## **Global Markets Key Indicators**

(Dollars in millions)											
		Ended nber 31		E	al Outer	TI	nird Quarter	6	ond Quarter		
	2014		2013	Fou	rth Quarter 2014	11	2014	Sec	2014	First	Quarter 2014
Sales and trading revenue <sup>(1)</sup>											
Fixed income, currency and commodities	\$ 8,706	\$	8,231	\$	879	\$	2,381	\$	2,422	\$	3,024
Equities	4,215		4,180		862		1,105		1,055		1,193
Total sales and trading revenue	\$ 12,921	\$	12,411	\$	1,741	\$	3,486	\$	3,477	\$	4,217
Sales and trading revenue, excluding debit valuation adjustment and funding valuation adjustment <sup>2</sup>				-							
Fixed income, currency and commodities	\$ 9,013	\$	9,345	\$	1,456	\$	2,247	\$	2,366	\$	2,944
Equities Total sales and trading revenue, excluding debit valuation adjustment and funding valuation	 4,148		4,224		911		1,034		1,042		1,161
adjustment	\$ 13,161	\$	13,569	\$	2,367	\$	3,281	\$	3,408	\$	4,105
Sales and trading revenue breakdown											
Net interest income	\$ 3,643	\$	3,891	\$	943	\$	914	\$	872	\$	914
Commissions	2,163		2,046		540		522		540		561
Trading	5,997		6,734		76		1,786		1,768		2,367
Other	1,118		(260)		182		264		297		375
Total sales and trading revenue	\$ 12,921	\$	12,411	\$	1,741	\$	3,486	\$	3,477	\$	4,217

(1) Includes Global Banking sales and trading revenue of \$382 million and \$385 million for the years ended December 31, 2014 and 2013; \$162 million, \$68 million, \$67 million and \$85 million for the fourth, third, second and first quarters of 2014,

respectively.
(a) For this presentation, sales and trading revenue excludes net debit valuation adjustment gains (losses) which include net debit valuation adjustment on derivatives and structured liabilities. Sales and trading revenue excluding net debit valuation adjustment gains (losses) which include net debit valuation adjustment on uncollateralized derivatives in the Corporation adjustment gains (losses) which include net debit valuation adjustment gains (losses) which include net debit valuation adjustment on uncollateralized derivatives in the Corporation business. This methodology seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of \$497 million recorded in the fourth quarter of 2014.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# Legacy Assets & Servicing Segment Results

(Dollars in millions; except as noted)	Year	Ended						
	 2014	nber 31	2013	Fourth Quarter 2014	Th	ird Quarter 2014	Second Quarter 2014	First Quarter 2014
Net interest income (FTE basis)	\$ 1,516	\$	1,541	\$ 390	\$	387	\$ 362	\$ 377
Noninterest income:								
Mortgage banking income	1,053		2,670	241		152	369	291
All other income	111		245	7		17	69	18
Total noninterest income	1,164		2,915	248		169	438	309
Total revenue, net of interest expense (FTE basis)	 2,680		4,456	638		556	800	686
Provision for credit losses	127		(283)	(113)		267	(39)	12
Noninterest expense	 20,643		12,483	1,364		6,647	5,231	7,401
Loss before income taxes (FTE basis)	(18,090)		(7,744)	(613)		(6,358)	(4,392)	(6,727)
Income tax benefit (FTE basis)	 (4,976)		(2,839)	(231)		(1,245)	(1,653)	(1,847)
Net loss	\$ (13,114)	\$	(4,905)	\$ (382)	\$	(5,113)	\$ (2,739)	\$ (4,880)
Net interest yield (FTE basis)	4.03 %		3.19%	4.23 %		3.78%	3.65%	3.82%
Balance Sheet								
Average								
Total loans and leases	\$ 35,941	\$	42,604	\$ 33,772	\$	35,238	\$ 36,705	\$ 38,104
Total earning assets	37,593		48,272	36,581		40,636	39,863	40,026
Total assets	52,134		67,129	48,557		53,762	55,626	57,400
Allocated capital (1)	17,000		18,000	17,000		17,000	17,000	17,000
Period end								
Total loans and leases	\$ 33,055	\$	38,732	\$ 33,055	\$	34,484	\$ 35,984	\$ 37,401
Total earning assets	33,923		43,092	33,923		44,916	37,233	39,141
Total assets	45,958		59,458	45,958		56,900	52,647	58,605
Period end (in billions)								
Mortgage servicing portfolio <sup>(2)</sup>	\$ 693.0	\$	810.0	\$ 693.0	\$	722.0	\$ 760.0	\$ 780.0

Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measureon pages 25-27.)
 Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

#### Legacy Assets & Servicing Key Indicators

Dollars in millions, except as noted)																	
			ear End cember														
		2014	_		2013	_	<u>(</u>		urth er 2014	_	Third irter 2014	1	Second rter 2014	_		t Quarter 2014	_
lortgage servicing rights at fair value rollforward:																	
Balance, beginning of period	\$	5,042		\$	5,716		\$	:	3,986		\$ 4,134		\$ 4,577		\$	5,042	
Net additions (sales)		275			(1,572)				73		140		32			30	
Amortization of expected cash flows <sup>(1)</sup>		(818)			(1,043)				(198)		(201)		(209)			(210)	
Other changes in mortgage servicing rights fair value <sup>(2)</sup>		(1,228)	_		1,941	_			(590)	_	 (87)	_	 (266)	_		(285)	_
Balance, end of period <sup>(3)</sup>	\$	3,271	_	\$	5,042	_	\$		3,271	_	\$ 3,986	_	\$ 4,134	_	\$	4,577	
Capitalized mortgage servicing rights (% of loans serviced for investors)		69	bps		92	bps			69	bps	81	bps	82	bps		87	bps
Mortgage loans serviced for investors (in billions)	\$	474		\$	550		\$		474		\$ 491		\$ 505		\$	527	
lortgage banking income																	
Servicing income:																	
Servicing fees	\$	1,957		\$	3,105		\$		461		\$ 471		\$ 492		\$	533	
Amortization of expected cash flows <sup>(1)</sup>		(818)			(1,043)				(198)		(201)		(209)			(210)	
Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks <sup>(4)</sup>		294			867				142		(19)		105			66	
Other servicing-related revenue		8			30				_		_		4			4	
Total net servicing income		1,441	-	-	2,959				405		 251	_	392	-		393	-
Representations and warranties provision	_	(693)	_		(736)				(246)	-	 (152)	_	(110)	_		(185)	
Other mortgage banking income <sup>(5)</sup>		305			447				82		53		87			83	
Total Legacy Assets & Servicing mortgage banking income	-	1,053	-									_			-	291	-

(1) Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows.
 (2) These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan, changes in option-adjusted spread rate assumptions and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
 (3) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded inGlobal Markets.
 (4) Includes gains and losses on sales of mortgage servicing rights

(5) Consists primarily of revenue from sales of loans that had returned to performing

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

#### All Other Results (1)

Number of income:         Number of income	(Dollars in millions)				1							
2014         2013         2014 <t< th=""><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></t<>												
Number of the second		-	2014	2013	Fou		Th		Se		First	Quarter 2014
Card income         356         329         89         92         88         87           Equity investment income         729         2,737         (36)         (26)         95         666           Gains on sale of debt securities         1,310         1,231         161         410         382         357           All other loss         (2,444)         (2,540)         (610)         (586)         (595)         (643)           Total noninterest income         (2,444)         (2,540)         (746)         (10)         (30)         487           Total revenue, net of interest expense (FTE basis)         (572)         2,728         (746)         (12)         (11)         (30)         487           Provision for credit bases         (978)         (665)         (330)         (265)         (248)         (130           Icos before income taxes (FTE basis)         (2,520)         (1,290)         (977)         (346)         (1255)         (1469)         (1105           Icos before income taxes (FTE basis)         (2,590)         (2,212)         (543)         (469)         (1105           Net income (tase)         S         58         S         762         S         (374)         S         123         S	Net interest income (FTE basis)	\$	(523)	\$ 971	\$	(350)	\$	68	\$	(85)	\$	(156)
Equip investment income       729       2,737       (36)       (26)       95       606         Gains on sales of debt securities       1,300       1,231       161       410       382       357         All other loss       (2,444)       (2,540)       (610)       (586)       (955)       (663)         Total noninterest income       (40)       1,757       (36)       (110)       (40)       (487)         Total noninterest expense (FTE basis)       (572)       2,728       (766)       (422)       (115)       (33)         Provision for credit bases       (978)       (665)       (330)       (265)       (248)       (115)         Noninterest expense       2,938       4,643       481       260       479       1,118         Loss before income taxes (PTE basis)       (2,532)       (1,250)       (887)       5       123       \$       (10)         Loss before income taxes (PTE basis)       (2,532)       (2,532)       (2,532)       (2,533)       5       123       \$       (10)         Loss before income taxes (PTE basis)       (2,532)       (2,532)       (2,532)       (2,533)       5       123       \$       (10)         Loss before income taxes (PTE basis)	Noninterest income:											
Gain on sales of debt securities1,3101,231161410382357All other loss $(2,444)$ $(2,540)$ $(610)$ $(586)$ $(953)$ $(653)$ Total noninterest income $(49)$ $1.757$ $(396)$ $(110)$ $(30)$ $487$ Total revenue, net of interest expense (FTE basis) $(572)$ $2.728$ $(746)$ $(42)$ $(115)$ $331$ Provision for credit losses $(978)$ $(665)$ $(330)$ $(265)$ $(248)$ $(1252)$ Noninterest expense $2.938$ $4.643$ $481$ $260$ $479$ $1.718$ Loss before income traxes (FTE basis) $(2,532)$ $(1,250)$ $(897)$ $(37)$ $(346)$ $(1,252)$ Income taxes (FTE basis) $(2,590)$ $(2,012)$ $(523)$ $(533)$ $(469)$ $(105)$ Net income (loss) $5$ $58$ $5$ $762$ $5$ $(310)$ $5$ $19,404$ $5$ $210,576$ $5$ $217,992$ Total losns and leases $5$ $202,513$ $5$ $235,459$ $5$ $183,091$ $5$ $19,404$ $5$ $210,576$ $5$ $217,392$ Total losns and leases $1^{(1)}$ $30,837$ $35,434$ $22,163$ $28,842$ $278,250$ $75,495$ $75,498$ $26,638$ $26,641$ $5$ $213,415$ Total losns and leases $1^{(1)}$ $5$ $225,048$ $225,048$ $226,648$ $226,641$ $5$ $213,415$ Total losns and leases $1^{(1)}$ $5$ $25,048$ $225,048$	Card income		356	329		89		92		88		87
All other loss       (2,44)       (2,540)       (610)       (586)       (995)       (653)         Total noninterest nonne       (49)       1,757       (306)       (110)       (30)       (487)         Total noninterest nonne       (572)       2,728       (746)       (42)       (115)       (33)         Provision for credit loses       (978)       (665)       (430)       (265)       (448)       (115)       (115)       (115)         Noninterest expense       2.938       4,643       481       260       479       (116)       (146)       (145)         Loss before income taxes (FTE basis)       (2,532)       (1,253)       (1,253)       (1,253)       (443)       (469)       (10,55)         Income taxes (FTE basis)       (2,532)       (2,12)       (433)       (469)       (1,055)         Income (toss)       5       5       5       5       123       5       (19,79)         Balance Sheet       2<	Equity investment income		729	2,737		(36)		(26)		95		696
Total noninterest income         (49)         1.777         (396)         (110)         (60)         487           Total noninterest expense (FTE basis)         (572)         2.728         (746)         (42)         (115)         331           Provision for credit losses         (978)         (665)         (330)         (265)         (248)         (135)           Noninterest expense         2.938         4.643         481         260         479         1.718           Noninterest expense         2.938         (1,250)         (897)         (37)         (366)         (1025)           Income tax set (FTE basis)         (2,332)         (1,250)         (897)         (37)         (469)         (1,055)           Income tax set (FTE basis)         (2,390)         (2,012)         (523)         (543)         (469)         (1,055)           Income (loss)         \$         \$         \$         762         \$         (374)         \$         506         \$         123         \$         (107)           Balance Sheet	Gains on sales of debt securities		1,310	1,231		161		410		382		357
Total revenue, net of interest expense (FTE basis)       (572)       2,728       (746)       (42)       (115)       331         Provision for credit losses       (978)       (665)       (330)       (265)       (248)       (135)         Noninterest expense       2,938       4,643       481       260       479       1,718         Loss before income taxes (FTE basis)       (2,532)       (1,250)       (897)       (37)       (346)       (1,252)         Income tax benefit (FTE basis)       (2,290)       (2,012)       (523)       (543)       (469)       (1,055         Net income (0ss)       \$       5       58       \$       762       \$       (374)       \$       20,576       \$       (197)         Balance Sheef        2       25,459       \$       183,091       \$       199,404       \$       210,576       \$       217,392         Total loans and leases       \$       202,513       \$       235,459       \$       183,091       \$       199,404       \$       210,576       \$       217,392         Total loans and leases       \$       202,513       \$       235,459       \$       183,091       \$       199,404       \$       210,576	All other loss		(2,444)	(2,540)		(610)		(586)		(595)		(653)
Provision for credit losses       (978)       (665)       (330)       (265)       (248)       (135)         Noninterest expense       2,938       4,643       481       260       479       1,118         Loss before income taxes (FTE basis)       (2,532)       (1,250)       (897)       (37)       (346)       (1,252)         Income tax benefit (FTE basis)       (2,590)       (2,012)       (523)       (543)       (469)       (1,055)         Net income (loss)       \$       5       58       \$       762       \$       (374)       \$       506       \$       123       \$       (197)         Relance: Sheet	Total noninterest income		(49)	1,757		(396)		(110)		(30)		487
Noninterest expense         2.938         4.643         481         260         479         1.718           Loss before income taxes (FTE basis)         (2,532)         (1,250)         (897)         (37)         (346)         (1,252)           Income taxes (FTE basis)         (2,590)         (2,012)         (533)         (543)         (469)         (1,055)           Net income (loss)         §         58         §         762         §         (374)         §         506         §         123         §         (1,055)           Balance Sheet	Total revenue, net of interest expense (FTE basis)		(572)	2,728		(746)		(42)		(115)		331
Loss before income taxes (FTE basis)       (2,532)       (1,250)       (897)       (37)       (346)       (1,252)         Income tax benefit (FTE basis)       (2,590)       (2,012)       (523)       (543)       (469)       (1,055)         Net income (loss)       \$       58       \$       762       \$       (374)       \$       506       \$       123       \$       (107)         Balance Sheet	Provision for credit losses		(978)	(665)		(330)		(265)		(248)		(135)
Income tax benefit (FTE basis)       (2,590)       (2,012)       (523)       (543)       (469)       (1,055)         Net income (loss)       5       58       5       762       5       (374)       5       506       5       123       5       (197)         Balance Sheef       K <td>Noninterest expense</td> <td></td> <td>2,938</td> <td>4,643</td> <td></td> <td>481</td> <td></td> <td>260</td> <td></td> <td>479</td> <td></td> <td>1,718</td>	Noninterest expense		2,938	4,643		481		260		479		1,718
Net income (loss)         S         58         S         762         S         (374)         S         506         S         123         S         (197)           Balance Sheet         Kerage         Kerage         Kerage         Kerage         Kerage         S         202,513         S         235,459         S         183,091         S         199,404         S         210,576         S         217,392           Total loans and leases         S         202,513         S         235,459         S         183,091         S         199,404         S         210,576         S         217,392           Total loans and leases         S         202,513         S         235,459         S         183,091         S         199,404         S         210,576         S         217,392           Total deposits         30,837         35,443         22,163         29,880         36,472         34,982           Period end         Keriot end         Keriot end         S         172,612         S         188,356         S         205,471         S         213,415           Total loans and leases         S         172,612         S         188,356         S         205,471	Loss before income taxes (FTE basis)		(2,532)	(1,250)		(897)		(37)		(346)		(1,252)
Balance Sheet         S         202,513         \$         235,459         \$         183,091         \$         199,404         \$         210,576         \$         217,392           Total loans and leases         \$         207,5405         309,664         259,158         268,818         288,942         278,250           Total deposits         30,837         35,443         22,163         29,880         36,472         34,982           Period end         Total loans and leases         \$         172,612         \$         188,356         \$         205,471         \$         213,415           Total loans and leases         \$         172,612         \$         188,356         \$         205,471         \$         213,415           Total loans and leases         \$         172,612         \$         188,356         \$         205,471         \$         213,415           Total loans and leases         \$         258,048         267,522         258,048         262,638         289,343         278,985	Income tax benefit (FTE basis)		(2,590)	 (2,012)		(523)		(543)		(469)		(1,055)
Average       \$       202,513       \$       235,459       \$       183,091       \$       199,404       \$       210,576       \$       217,392         Total loans and leases       275,405       309,664       259,158       268,818       288,942       278,250         Total deposits       30,837       35,443       22,163       29,880       36,472       34,982         Period end       Fordal cases (3)       5       172,612       \$       188,356       \$       205,471       \$       213,415         Total loans and leases       5       172,612       \$       28,048       262,638       205,471       \$       213,415         Total loans and leases       258,048       267,522       258,048       262,638       205,471       \$       213,415         Total assets (3)       258,048       267,522       258,048       262,638       289,343       278,985	Net income (loss)	\$	58	\$ 762	\$	(374)	\$	506	\$	123	\$	(197)
S       202,513       S       233,459       S       183,091       S       199,404       S       210,576       S       217,392         Total assets (2)       275,405       309,664       259,158       268,818       288,942       278,250         Total deposits       30,837       35,443       22,163       29,880       36,472       34,982         Period end       Total loans and leases       S       172,612       S       172,612       S       188,356       S       205,471       S       213,415         Total loans and leases       258,048       267,522       258,048       262,638       289,343       278,985	Balance Sheet											
Total assets (2)       275,405       309,664       259,158       268,818       288,942       278,250         Total deposits       30,837       35,443       22,163       29,880       36,472       34,982         Period end       rotal loans and leases       \$ 172,612       \$ 220,691       \$ 188,356       \$ 205,471       \$ 213,415         Total assets (3)       258,048       267,522       258,048       262,638       289,343       278,985	Average											
Total deposits       30,837       35,443       22,163       29,880       36,472       34,982         Period end       rotal loans and leases       \$ 172,612       \$ 220,691       \$ 172,612       \$ 188,356       \$ 205,471       \$ 213,415         Total loans and leases       258,048       267,522       258,048       262,638       289,343       278,985	Total loans and leases	\$	202,513	\$ 235,459	\$	183,091	\$	199,404	\$	210,576	\$	217,392
Period end         \$         172,612         \$         220,691         \$         172,612         \$         188,356         \$         205,471         \$         213,415           Total loans and leases         258,048         267,522         258,048         262,638         289,343         278,985	Total assets (2)		275,405	309,664		259,158		268,818		288,942		278,250
Total loans and leases       \$       172,612       \$       220,691       \$       172,612       \$       188,356       \$       205,471       \$       213,415         Total assets (3)       258,048       267,522       258,048       262,638       289,343       278,985	Total deposits		30,837	35,443		22,163		29,880		36,472		34,982
Total assets (3)         258,048         267,522         258,048         262,638         289,343         278,985	Period end											
	Total loans and leases	\$	172,612	\$ 220,691	\$	172,612	\$	188,356	\$	205,471	\$	213,415
Total deposits         19,242         28,165         19,242         25,418         33,824         34,854	Total assets (3)		258,048	267,522		258,048		262,638		289,343		278,985
	Total deposits		19,242	28,165		19,242		25,418		33,824		34,854

All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Additionally, All Other includes certain residential mortgage loans that are managed by *Legacy Assets & Servicing*. The results of certain ALM activities are allocated to our business segments. Equity investments include Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments. These investments are also included the results of our merchant services joint venture. In 2014, the management of structured liabilities and the associated debit valuation adjustment (previously referred to as fair value adjustments on structured liabilities) were moved into *Global Markets* from *All Other* to better align the performance risk of these instruments. Pror periods have been reclassified to conform to current period presentation.
 (2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity **68**78.2 billion, \$490.4 billion and \$492.1 billion at December 31, 2014, September 30, 2014, June 30, 2014 and March 31, 2014, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# **Equity Investments**

					E-uite Investore	nto Francis					
		De	cember 31, 2014		Equity investme				June 30 2014	Ν	March 31 2014
	Book Value	(	Unfunded Commitments		Total				Total		
\$	913	\$	31	\$	944	\$	1,045	\$	1,190	\$	1,369
	3,973		6		3,979		4,010		4,007		4,065
s	4,886	\$	37	\$	4,923	\$	5,055	\$	5,197	\$	5,434
		Value \$ 913 	Book Value           \$         913         \$           3,973	Value         Commitments           \$ 913         \$ 31	Book Value     Unfunded Commitments       \$ 913     \$ 31       \$ 913     \$ 31       3,973     6	December 31, 2014           Book Value         Unfunded Commitments         Total           \$ 913         \$ 31         \$ 944           3,973         6         3,979	December 31, 2014         Sep           Book         Unfunded           Value         Commitments           \$ 913         \$ 31           \$ 913         \$ 31           3,973         6	Book Value         Unfunded Commitments         Total           \$ 913         \$ 31         \$ 944         \$ 1,045           3,973         6         3,979         4,010	December 31, 2014         September 30 2014           Book Value         Unfunded Commitments         Total           \$ 913         \$ 31         \$ 944         \$ 1,045         \$ 3,973           6         3,979         4,010         1000	December 31, 2014         September 30 2014         June 30 2014           Book Value         Unfunded Commitments         Total         Total           \$ 913         \$ 31         \$ 944         \$ 1,045         \$ 1,190           3,973         6         3,979         4,010         4,007	December 31, 2014         September 30 2014         June 30 2014         M           Book Value         Unfunded Commitments         Total         Total           \$ 913         \$ 31         \$ 944         \$ 1,045         \$ 1,190         \$ 3,973           6         3,979         4,010         4,007         1

# **Components of Equity Investment Income**

						Third		Second		First Quarter
 2014		2013		2014		2014		2014		2014
\$ (46)	\$	379	\$	(52)	\$	(37)	\$	71	\$	(28)
 775		2,358		16		11		24		724
729		2,737		(36)		(26)		95		696
 401		164		16		35		262		88
\$ 1,130	\$	2,901	\$	(20)	\$	9	\$	357	\$	784
S S	Decen           2014           \$         (46)           775           729           401	\$ (46) \$ 775 729 401	December 31           2014         2013           \$         (46)         \$         379           775         2,358           729         2,737           401         164	December 31           2014         2013           \$         (46)         \$         379         \$           775         2,358         2,737         2,737           401         164         164         164	December 31         Fourth Quarter 2014           2014         2013         2014           \$         (46)         \$         379         \$         (52)           775         2,358         16         16           729         2,737         (36)         16           401         164         16         16	December 31         Fourth Quarter 2014           2014         2013         2014           \$         (46)         \$         379         \$         (52)         \$           775         2,358         16         16         16         16         16         16	December 31         Fourth Quarter 2014         Third Quarter 2014           2014         2013         2014         Quarter 2014           \$         (46)         \$         379         \$         (52)         \$         (37)           775         2,358         16         11           729         2,737         (36)         (26)           401         164         16         35	December 31         Fourth Quarter 2014         Third Quarter 2014           2014         2013         S         (52)         S         (37)         S           \$         (46)         \$         379         \$         (52)         \$         (37)         \$           775         2,358         16         11         16         11         16         15           401         164         16         35         35         16	December 31         Fourth Quarter Quarter 2014         Third Quarter Quarter 2014         Second Quarter 2014           \$ (46)         \$ 379         \$ (52)         \$ (37)         \$ 71           775         2,358         16         11         24           729         2,737         (36)         (26)         95           401         164         16         35         262	December 31         Fourth Quarter 2014         Third Quarter 2014         Second Quarter 2014           2014         2013         \$         <

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# Quarterly Average Loans and Leases by Business Segment

(Dollars in millions)				E 4.0 - 2014			
	Total Corporation	Consumer Banking	GWIM	Fourth Quarter 2014 Global Banking	Global Markets	Legacy Assets & Servicing	All Other
Consumer							
Residential mortgage	\$ 223,132	\$ 9,306	\$ 50,537	\$ 7	\$	\$ 931	\$ 162,351
Home equity	86,825	45,804	6,276	5	189	32,813	1,738
U.S. credit card	89,381	86,193	3,188	_	_	_	_
Non-U.S. credit card	10,950	-	—	—	—	_	10,950
Direct/Indirect consumer	83,121	39,541	39,694	5	14	_	3,867
Other consumer	2,031	1,113	8	2	_	_	908
Total consumer	495,440	181,957	99,703	19	203	33,744	179,814
Commercial							
U.S. commercial	231,215	17,228	21,824	153,256	34,426	28	4,453
Commercial real estate	46,996	30	1,875	41,445	3,446	_	200
Commercial lease financing	24,238	-	4	25,105	552	_	(1,423)
Non-U.S. commercial	86,844	-	138	67,192	19,467	_	47
Total commercial	389,293	17,258	23,841	286,998	57,891	28	3,277
Total loans and leases	\$ 884,733	\$ 199,215	\$ 123,544	\$ 287,017	\$ 58,094	\$ 33,772	\$ 183,091

				Third	Quarter 2014				
	 Total orporation	onsumer Banking	 GWIM		Global Banking	Global Markets	cy Assets & ervicing		All Other
Consumer									
Residential mortgage	\$ 235,272	\$ 7,523	\$ 49,610	\$	6	\$ _	\$ 950	\$	177,183
Home equity	88,590	46,093	6,412		9	165	34,258		1,653
U.S. credit card	88,866	85,674	3,192		_	_	_		_
Non-U.S. credit card	11,784	_	_		_	_	_		11,784
Direct/Indirect consumer	82,669	39,763	38,555		4	17	_		4,330
Other consumer	2,110	1,042	 5		1	_	_	_	1,062
Total consumer	509,291	180,095	97,774		20	182	35,208		196,012
Commercial									
U.S. commercial	230,891	17,248	21,283		150,918	36,894	30		4,518
Commercial real estate	46,069	31	1,796		41,818	2,201	_		223
Commercial lease financing	24,325	_	4		25,127	644	_		(1,450)
Non-U.S. commercial	 88,665	_	 145	_	65,401	 23,018	_		101
Total commercial	 389,950	17,279	 23,228		283,264	 62,757	 30		3,392
Total loans and leases	\$ 899,241	\$ 197,374	\$ 121,002	\$	283,284	\$ 62,939	\$ 35,238	\$	199,404

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# Quarterly Average Loans and Leases by Business Segment (continued)

(Dollars in millions)				a 10 - 2014			
	Total Corporation	Consumer Banking	GWIM	Second Quarter 2014 Global Banking	Global Markets	Legacy Assets & Servicing	All Other
Consumer							
Residential mortgage	\$ 243,406	\$ 5,731	\$ 48,855	\$ 6	\$	\$ 961	\$ 187,853
Home equity	90,729	46,676	6,578	8	160	35,710	1,597
U.S. credit card	88,058	84,849	3,209	_	_	_	_
Non-U.S. credit card	11,759	_	_	_	_	_	11,759
Direct/Indirect consumer	82,102	40,069	37,348	5	12	_	4,668
Other consumer	2,011	889	9	1	_	_	1,112
Total consumer	518,065	178,214	95,999	20	172	36,671	206,989
Commercial							
U.S. commercial	230,486	17,169	20,688	151,923	35,906	34	4,766
Commercial real estate	48,315	30	1,672	44,437	1,937	_	239
Commercial lease financing	24,409	-	4	25,165	743	_	(1,503)
Non-U.S. commercial	91,305	_	149	66,250	24,821	_	85
Total commercial	394,515	17,199	22,513	287,775	63,407	34	3,587
Total loans and leases	\$ 912,580	\$ 195,413	\$ 118,512	\$ 287,795	\$ 63,579	\$ 36,705	\$ 210,576

					First Q	Quarter 2014			
	C	Total orporation	onsumer Banking	 GWIM		Global Banking	 Global Markets	cy Assets & ervicing	 All Other
Consumer									
Residential mortgage	\$	247,560	\$ 4,364	\$ 48,236	\$	8	\$ _	\$ 963	\$ 193,989
Home equity		92,755	47,262	6,696		5	168	37,094	1,530
U.S. credit card		89,545	86,270	3,260		_	_	_	15
Non-U.S. credit card		11,554	_	_		_	_	_	11,554
Direct/Indirect consumer		81,728	40,800	35,800		4	45	_	5,079
Other consumer		1,962	791	 4		2			 1,165
Total consumer		525,104	179,487	93,996		19	213	38,057	213,332
Commercial									
U.S. commercial		228,059	16,910	20,095		150,971	34,719	47	5,317
Commercial real estate		48,753	28	1,698		45,132	1,625	_	270
Commercial lease financing		24,727	_	4		25,427	836	_	(1,540)
Non-U.S. commercial		92,839	 _	 152		66,371	 26,303		 13
Total commercial		394,378	16,938	 21,949		287,901	63,483	47	4,060
Total loans and leases	\$	919,482	\$ 196,425	\$ 115,945	\$	287,920	\$ 63,696	\$ 38,104	\$ 217,392

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

# Net Charge-offs and Net Charge-off Ratios

			Year Decen			Fourth Quarter 2014				Thi Qua		Seco	ond		Fi: Qua	
		20	014	 2	013		20	014		20	14	 20	14		20	14
Net Charge-offs	A	Amount	Percent	Amount	Percent	А	mount	Percent	A	mount	Percent	Amount	Percent	A	Amount	Percent
Consumer Banking	\$	3,497	1.77%	\$ 4,636	2.36%	\$	832	1.66 %	\$	815	1.64%	\$ 894	1.83 %	\$	956	1.97 %
Global Wealth & Investment Management		71	0.06	173	0.16		36	0.12		6	0.02	4	0.01		25	0.09
Global Banking		31	0.01	247	0.09		2	_		52	0.07	(8)	(0.01)		(15)	(0.02)
Global Markets		2	_	2	_		_	_		—	_	3	0.02		(1)	(0.01)
Legacy Assets & Servicing		627	1.79	1,383	3.33		199	2.40		42	0.48	169	1.90		217	2.37
All Other		155	0.08	1,456	0.62		(190)	(0.41)		128	0.26	11	0.02		206	0.39
Total net charge-offs	\$	4,383	0.49	\$ 7,897	0.87	\$	879	0.40	\$	1,043	0.46	\$ 1,073	0.48	\$	1,388	0.62

Certain prior period amounts have been reclassified to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, a lon-GAAP financial measure is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation ensures of funds.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is capital and the related for cost of funds and earnings credits and certain expenses related to intampibles, divided by average allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. Prior periods were not restated.

See the tables below and on pages 26-27 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years end Accember 31, 2014 and 2013, and the three months ended December 31, 2014, September 30, 2014, June 30, 2014 and March 31, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

		Year Decer	Ended nber 3			Fourth Quarter	Third Quarter	Second Quarter	First Quarter
		2014		2013		2014	 2014	 2014	 2014
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis									
Net interest income	\$	39,952	\$	42,265	\$	9,635	\$ 10,219	\$ 10,013	\$ 10,085
Fully taxable-equivalent adjustment		869		859		230	 225	213	 201
Net interest income on a fully taxable-equivalent basis	\$	40,821	\$	43,124	\$	9,865	\$ 10,444	\$ 10,226	\$ 10,286
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully tax	able-ec	quivalent basis							
Total revenue, net of interest expense	\$	84,247	\$	88,942	\$	18,725	\$ 21,209	\$ 21,747	\$ 22,566
Fully taxable-equivalent adjustment		869		859		230	 225	213	 201
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	85,116	\$	89,801	\$	18,955	\$ 21,434	\$ 21,960	\$ 22,767
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent	<u>bas</u> is								
Income tax expense (benefit)	\$	2,022	\$	4,741	\$	1,260	\$ 663	\$ 504	\$ (405)
Fully taxable-equivalent adjustment		869		859		230	 225	213	 201
Income tax expense (benefit) on a fully taxable-equivalent basis	\$	2,891	\$	5,600	\$	1,490	\$ 888	\$ 717	\$ (204)

Certain prior period amounts have been reclassified to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

#### Exhibit A: Non-GAAP Reconciliations (continued)

#### Bank of America Corporation and Subsidiaries

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

(Dollars in millions)	_	Year Ended December 31					Third Quarter		Second Quarter		First Quarter	
	_	2014		2013		Quarter 2014		2014		2014		2014
Reconciliation of return on average allocated capital <sup>(1)</sup>												
Consumer Banking												
Reported net income	\$	6,441	\$	6,243	\$	1,661	\$	1,678	\$	1,634	\$	1,468
Adjustment related to intangibles <sup>(2)</sup>		4		7		1		1		1		1
Adjusted net income	\$	6,445	\$	6,250	\$	1,662	\$	1,679	\$	1,635	\$	1,469
Average allocated equity <sup>(3)</sup>	\$	60,393	\$	61,179	\$	60,367	\$	60,386	\$	60,403	\$	60,417
Adjustment related to goodwill and a percentage of intangibles		(30,393)		(30,479)		(30,367)		(30,386)		(30,403)		(30,417)
Average allocated capital	\$	30,000	\$	30,700	\$	30,000	\$	30,000	\$	30,000	\$	30,000
Global Wealth & Investment Management												
Reported net income	\$	2,974	\$	2,977	\$	706	\$	813	\$	726	\$	729
Adjustment related to intangibles <sup>(2)</sup>		13		16		4		3		3		3
Adjusted net income	\$	2,987	\$	2,993	\$	710	\$	816	\$	729	\$	732
Average allocated equity <sup>(3)</sup>	\$	22,214	\$	20,292	\$	22,186	\$	22,204	\$	22,222	\$	22,243
Adjustment related to goodwill and a percentage of intangibles		(10,214)		(10,292)		(10,186)		(10,204)		(10,222)		(10,243)
Average allocated capital	\$	12,000	\$	10,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000
<u>Global Banking</u>												
Reported net income	\$	5,755	\$	5,200	\$	1,511	\$	1,511	\$	1,442	\$	1,291
Adjustment related to intangibles <sup>(2)</sup>		2		3		_		1		_		1
Adjusted net income	\$	5,757	\$	5,203	\$	1,511	\$	1,512	\$	1,442	\$	1,292
Average allocated equity <sup>(3)</sup>	\$	57,450	\$	49,358	\$	57,446	\$	57,449	\$	57,451	\$	57,453
Adjustment related to goodwill and a percentage of intangibles		(23,950)		(23,958)		(23,946)		(23,949)		(23,951)		(23,953)
Average allocated capital	\$	33,500	\$	25,400	\$	33,500	\$	33,500	\$	33,500	\$	33,500
Global Markets												
Reported net income (loss)	\$	2,719	\$	1,154	\$	(72)	\$	373	\$	1,105	\$	1,313
Adjustment related to intangibles <sup>(2)</sup>		9		9		3		2		2		2
Adjusted net income (loss)	\$	2,728	\$	1,163	\$	(69)	\$	375	\$	1,107	\$	1,315
Average allocated equity <sup>(3)</sup>	\$	39,374	\$	35,370	\$	39,369	\$	39,374	\$	39,376	\$	39,377
Adjustment related to goodwill and a percentage of intangibles		(5,374)		(5,370)		(5,369)		(5,374)		(5,376)		(5,377)
Average allocated capital	\$	34,000	\$	30,000	s	34,000	\$	34,000	\$	34,000	\$	34,000

For footnotes see page27.

Certain prior period amounts have been reclassified to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

#### Exhibit A: Non-GAAP Reconciliations (continued)

#### Bank of America Corporation and Subsidiaries

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

	Year Ended December 31				Fourth Quarter		Third Ouarter		Second Quarter		First Quarter	
	2014		2013		2014		2014		2014		2014	
Consumer Banking												
Deposits												
Reported net income	\$	2,449	\$	1,846	\$	568	\$	688	\$	632	\$	561
Adjustment related to intangibles <sup>(2)</sup>		_		1		—		_		_	_	_
Adjusted net income	\$	2,449	\$	1,847	\$	568	\$	688	\$	632	\$	561
Average allocated equity <sup>(3)</sup>	\$	29,427	\$	28,535	\$	29,426	\$	29,428	\$	29,428	\$	29,425
Adjustment related to goodwill and a percentage of intangibles		(18,427)		(18,435)		(18,426)		(18,428)		(18,428)		(18,425)
Average allocated capital	\$	11,000	\$	10,100	\$	11,000	\$	11,000	\$	11,000	\$	11,000
Consumer Lending												
Reported net income	\$	3,992	\$	4,397	\$	1,093	\$	990	\$	1,002	\$	907
Adjustment related to intangibles <sup>(2)</sup>		4		7		1		1		1		1
Adjusted net income	\$	3,996	\$	4,404	\$	1,094	\$	991	\$	1,003	\$	908
Average allocated equity <sup>(3)</sup>	\$	30,966	\$	32,644	s	30,941	\$	30,958	\$	30,975	\$	30,993
Adjustment related to goodwill and a percentage of intangibles		(11,966)		(12,044)		(11,941)		(11,958)		(11,975)		(11,993)
Average allocated capital	\$	19,000	\$	20,600	\$	19,000	\$	19,000	\$	19,000	\$	19,000

There are no adjustments to reported net income (loss) or average allocated equity fo*Legacy Assets & Servicing.* Represents cost of funds, earnings credits and certain expenses related to intangibles.
 Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.