# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 15, 2015

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523
(Commission File Number)
100 North Tryon Street
Charlotte, North Carolina 28255
(Address of principal executive offices)
(704) 386-5681
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 15, 2015, Bank of America Corporation (the "Corporation") announced financial results for thefirst quarter ended March 31, 2015, reporting first quarter net income of $\$ 3.4$ billion or $\$ 0.27$ per diluted share. A copy of the press release announcing the Corporation's results for thefirst quarter ended March 31,2015 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 , as amended.

ITEM 7.01. REGULATION FD DISCLOSURE.
On April 15, 2015, the Corporation will hold an investor conference call and webcast to discuss financial results for thefirst quarter ended March 31, 2015, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the quarter ended March 31, 2015 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

## (d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

| EXHIBIT NO. | DESCRIPTION OF EXHIBIT |
| ---: | :--- |
| 99.1 | The Press Release |
| 99.2 | The Presentation Materials |
| 99.3 | The Supplemental Information |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By:

| /s/ Rudolf A. Bless |
| :--- |
| Rudolf A. Bless |
| Chief Accounting Officer |

Dated: April 15, 2015

## INDEX TO EXHIBITS

## EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1

The Press Release

The Presentation Materials

April 15, 2015
Investors May Contact:
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## Bank of America Reports First-quarter2015 Net Income of $\$ 3.4$ Billion, or $\$ 0.27$ per Diluted Share

Results Include \$1.0 Billion (\$0.06 per Share) in Annual Retirement-eligible Incentive Costs and \$0.5 Billion (\$0.03 per Share) in Charges to Revenue for Market-related Net Interest Income Adjustments

## Continued Business Momentum

- Period-end Deposit Balances Increased to Record \$1.15

Trillion

- Originated $\$ 17$ Billion in First-lien Residential Mortgage Loans and Home Equity Loans
- Issued 1.2 Million New Credit Cards With 66 Percent Going to Existing Relationship Customers
- Merrill Edge Brokerage Assets Increased 18 Percent From Q1-14 to \$118 Billion
- Wealth Management Asset Management Fees up 10 Percent From Q1-14 to \$2.1 Billion
- Global Banking Increased Period-end Loans by $\$ 6$ Billion From Q1-14 to \$296 Billion
- Bank of America Merrill Lynch Firmwide Investment Banking Fees at\$1.5 Billion, With Highest Advisory Fees Since the Merrill Lynch Merger


## Continued Progress on Expense Management; Credit Quality Remains Strong

- Reduced Noninterest Expense Excluding Litigation and Annual Retirement-eligible Incentive Costs by6 Percent From Q1-14 to $\$ 14.3$ Billion ${ }^{(A)}$
- Number of 60+ Days Delinquent First Mortgage Loans Serviced by Legacy Assets and Servicing Down 45 Percent From Q114 to 153,000 Loans
- Credit Quality Improved With Adjusted Net Charge-offs Down 28 Percent From Q1$14^{(B)}$


## Record Capital and Liquidity Levels

- Estimated Common Equity Tier 1 Ratio Under Basel 3 (Standardized Approach, Fully Phased-in) 10.3 Percent; Advanced Approaches 10.1 Percent(C)
- Estimated Supplementary Leverage Ratios Above 2018 Required Minimums, With Bank Holding Company at 6.3 Percent and Primary Bank at 7.1 Percent(D)
- Record Global Excess Liquidity Sources of \$478 Billion, up $\$ 51$ Billion From Q1-14; Time-to-required Funding at 37 Months
- Consolidated Liquidity Coverage Ratio Exceeds 2017 Requirements ${ }^{(E)}$
- Tangible Book Value per Share Increased 7 Percent From Q1-14 to $\$ 14.79$ per Share ${ }^{(F)}$
- Book Value per Share Increased 4 Percent From Q1-14 to\$21.66 per Share


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CHARLOTTE — Bank of America Corporation today reported net income of $\$ 3.4$ billion, or $\$ 0.27$ per diluted share, for thefirst quarter of 2015, compared to a loss of $\$ 276$ million, or $\$ 0.05$ per share, in the year-ago period.

Revenue, net of interest expense, on an FTE basis, declined $\$ 1.3$ billion from the first quarter of 2014 to $\$ 21.4$ billion ${ }^{(G)}$. Nearly $\$ 1$ billion of this decline was related to a $\$ 757$ million reduction in equity investment income as the prior year included a gain on sale of a portion of an equity investment, and $\$ 211$ million was related to additional market-related adjustments on the company's debt securities portfolio due to the impact of lower long-term interest rates. Excluding these two items, as well as net debit valuation adjustments (DVA) in both periods, revenue decreased 1 percent to $\$ 21.9$ billion in the first quarter of 2015 from $\$ 22.1$ billion in the year-ago quarter ${ }^{(H)}$.
"Continuing the trend from last quarter, we saw core loan and deposit growth, higher mortgage originations, and increased wealth management client balances," said Chief Executive Officer Brian Moynihan. "We retained a top position in investment banking as our team generated the highest advisory fees since the Merrill Lynch merger. We see continued encouraging signs in customer and client activity, with consumer spending increasing and utilization of credit by our commercial customers rising. This should bode well for the near-term economic outlook.
"At a time of continued low interest rates, we had good expense control as we focus on responsible growth with a balanced platform to create long-term value for customers and shareholders."
"We continued to strengthen an already strong and liquid balance sheet this quarter," said Chief Financial Officer Bruce Thompson. "We improved our liquidity, accreted capital and tightly managed expenses in a challenging interest rate environment. Meanwhile, credit quality remained strong, reflecting both the economic environment and our risk underwriting."

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## Selected Financial Highlights

| (Dollars in millions, except per share data) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \\ \hline \end{gathered}$ |  |
| Net interest income, FTE basis ${ }^{1}$ | \$ | 9,670 | \$ | 9,865 | \$ | 10,286 |
| Noninterest income |  | 11,751 |  | 9,090 |  | 12,481 |
| Total revenue, net of interest expense, FTE basis ${ }^{1}$ |  | 21,421 |  | 18,955 |  | 22,767 |
| Total revenue, net of interest expense, FTE basis, excluding net DVA/FVA ${ }^{1,2}$ |  | 21,402 |  | 19,581 |  | 22,655 |
| Provision for credit losses |  | 765 |  | 219 |  | 1,009 |
| Noninterest expense ${ }^{3}$ |  | 15,695 |  | 14,196 |  | 22,238 |
| Net income (loss) | \$ | 3,357 | \$ | 3,050 | \$ | (276) |
| Diluted earnings (loss) per common share | \$ | 0.27 | \$ | 0.25 | \$ | (0.05) |

1 Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliations to GAAP financial measures, refer to pages 21-23 of this press release. Net interest income on a GAAP basis was $\$ 9.5$ billion, $\$ 9.6$ billion and $\$ 10.1$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 21.2$ billion, $\$ 18.7$ billion and $\$ 22.6$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014 , respectively.
2 Represents a non-GAAP financial measure. Net DVA gains were $\$ 19$ million and $\$ 112$ million for the three months ended March 31, 2015 and March 31, 2014, respectively, and net DVA/FVA losses were $\$ 626$ million for the three months ended December 31, 2014.
${ }^{3}$ Noninterest expense includes litigation expense of $\$ 370$ million, $\$ 393$ million and $\$ 6.0$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively.

Net interest income, on an FTE basis, was $\$ 9.7$ billion in the first quarter of 2015 , down $\$ 616$ million from the year-ago quarter. The decline was driven by the market-related adjustments mentioned above and lower loan balances and yields. These were partially offset by reductions in funding yields, lower long-term debt balances and commercial loan growth. Excluding the impact of market-related adjustments, net interest income was $\$ 10.2$ billion in the first quarter of 2015 , compared to $\$ 10.4$ billion in the prior quarter and $\$ 10.6$ billion in the year-ago quarter ${ }^{(G)}$.

Noninterest income was down 6 percent from the year-ago quarter to $\$ 11.8$ billion.
Excluding net DVA and equity investment income in both periods, noninterest income was up1 percent from the year-ago quarter, driven by higher mortgage banking income and higher investment and brokerage services income, partially offset by lower sales and trading results and lower gains on sales of debt securities ${ }^{(\mathrm{H})}$.

The provision for credit losses declined $\$ 244$ million from the first quarter of 2014 to $\$ 765$ million. Adjusted for the impact of the U.S. Department of Justice (DoJ) settlement previously reserved for, and recoveries from nonperforming loan sales, net chargeoffs declined $\$ 384$ million, or 28 percent, from the first quarter of 2014 to $\$ 1.0$ billion with the net charge-off ratio falling to 0.47 percent in the first quarter of 2015 from 0.62 percent in the year-ago quarter ${ }^{(B)}$. The decline in net charge-offs was driven by an improvement in portfolio trends, including increased home prices. In the first quarter of 2015, the reserve release was $\$ 429$ million, compared to a reserve release of $\$ 379$ million in the first quarter of 2014.

Noninterest expense was $\$ 15.7$ billion in the first quarter of 2015 , compared to $\$ 22.2$ billion in the year-ago quarter. The decline was driven by lower litigation expense, continued progress on Legacy Assets and Servicing (LAS) cost initiatives, and cost savings from Project New BAC, which was completed in the third quarter of 2014. Excluding litigation

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expense of $\$ 370$ million in the first quarter of 2015 and $\$ 6.0$ billion in the year-ago quarter, noninterest expensedecreased 6 percent from the year-ago quarter to $\$ 15.3$ billion, reflecting continued progress to realize cost savings and improve efficiency(A). The first quarter of 2015 and 2014 also included approximately $\$ 1.0$ billion of annual retirement-eligible incentive costs.

The effective tax rate for the first quarter of 2015 was 29.2 percent, primarily driven by recurring tax preference items.

## Business Segment Results

Effective January 1, 2015, to align the segments with how the company manages its businesses in 2015, Bank of America changed the basis of segment presentation. The Home Loans subsegment within Consumer Real Estate Services was moved to Consumer Banking, and Legacy Assets and Servicing became a separate segment. A portion of the Business Banking business, based on the size of the client relationship, was moved from Consumer Banking to Global Banking. Also, the company's merchant processing joint venture moved from Consumer Banking to All Other. Prior periods have been restated to conform to the new segment alignment.

The company reports results through five business segments: Consumer Banking, Global Wealth and Investment Management (GWIM), Global Banking, Global Markets and Legacy Assets and Servicing (LAS), with the remaining operations recorded in All Other.

## Consumer Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 7,450 | \$ | 7,759 | \$ | 7,651 |
| Provision for credit losses |  | 716 |  | 653 |  | 809 |
| Noninterest expense |  | 4,389 |  | 4,409 |  | 4,495 |
| Net income | \$ | 1,475 | \$ | 1,661 | \$ | 1,468 |
| Return on average allocated capital ${ }^{1}$ | 21\% |  |  | 22\% |  | 20\% |
| Average loans | \$ | 199,581 | \$ | 199,215 | \$ | 196,425 |
| Average deposits |  | 531,365 |  | 517,580 |  | 504,849 |
| At period-end |  |  |  |  |  |  |
| Brokerage assets | \$ | 118,492 | \$ | 113,763 | \$ | 100,206 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release.

## Business Highlights

- Average deposit balances increased $\$ 26.5$ billion, or 5 percent, from the year-ago quarter to $\$ 531.4$ billion.
- Client brokerage assets increased $\$ 18.3$ billion, or 18 percent, from the year-ago quarter to $\$ 118.5$ billion, driven primarily by new client accounts, strong account flows as well as market valuations.


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- Credit card issuance remained strong. The company issued 1.2 million new credit cards in the first quarter of 2015 ,up 13 percent from the 1.0 million cards issued in the year-ago quarter. Approximately 66 percent of these cards went to existing relationship customers during the first quarter of 2015.
- The number of mobile banking customers increased 13 percent from the year-ago quarter to 16.9 million users, and 13 percent of deposit transactions by consumers were done through mobile banking compared to 10 percent in the year-ago quarter.
- The company originated $\$ 13.7$ billion in first-lien residential mortgage loans and $\$ 3.2$ billion in home equity loans in thefirst quarter of 2015 , compared to $\$ 11.6$ billion and $\$ 3.4$ billion, respectively, in the fourth quarter of 2014 , and $\$ 8.9$ billion and $\$ 2.0$ billion, respectively, in the year-ago quarter.


## Financial Overview

Consumer Banking reported net income of $\$ 1.5$ billion, up slightly from the year-ago quarter, as reductions in noninterest expense and provision for credit losses were partially offset by a decline in net interest income.

Revenue was down 3 percent from the first quarter of 2014 to $\$ 7.5$ billion, reflecting lower net interest income from the allocation of the company's market-related adjustments to net interest income, as well as lower card yields and card loan balances. Noninterest income of $\$ 2.6$ billion remained stable as higher mortgage banking income and higher card income offset a portfolio divestiture gain in the year-ago quarter.

Provision for credit losses decreased $\$ 93$ million from the year-ago quarter to $\$ 716$ million in the first quarter of 2015 , primarily as a result of continued improvement in credit quality within the credit card portfolio, partially offset by a slower pace of credit quality improvement within the home loans portfolio.

Noninterest expense was $\$ 4.4$ billion, down from the year-ago quarter as the company continued to optimize its delivery network. Driven by the continued growth in mobile banking and other self-service customer touchpoints, the company continued to refine its retail footprint and has closed or divested 287 locations and added 27 locations since the first quarter of 2014, resulting in a total of 4,835 financial centers at the end of thefirst quarter of 2015.

Return on average allocated capital was21 percent in the first quarter of 2015, compared to 20 percent in the first quarter of 2014.

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## Global Wealth and Investment Management (GWIM)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,517 | \$ | 4,602 | \$ | 4,547 |
| Provision for credit losses |  | 23 |  | 14 |  | 23 |
| Noninterest expense |  | 3,459 |  | 3,440 |  | 3,359 |
| Net income | \$ | 651 | \$ | 706 | \$ | 729 |
| Return on average allocated capital ${ }^{1}$ | 22 \% |  |  | 23 \% |  | 25 \% |
| Average loans and leases | \$ | 126,129 | \$ | 123,544 | \$ | 115,945 |
| Average deposits |  | 243,561 |  | 238,835 |  | 242,792 |
| At period-end (dollars in billions) |  |  |  |  |  |  |
| Assets under management | \$ | 917 | \$ | 903 | \$ | 842 |
| Total client balances ${ }^{2}$ |  | 2,510 |  | 2,498 |  | 2,396 |



2 Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

## Business Highlights

- Total client balances increased 5 percent from the year-ago quarter to more than $\$ 2.5$ trillion, driven by higher market levels and net inflows.
- First-quarter 2015 long-term assets under management (AUM) flows of $\$ 14.7$ billion were the $23^{\text {rd }}$ consecutive quarter of positive flows.
- The company reported asset management fees of $\$ 2.1$ billion, up 10 percent from the year-ago quarter.
- The number of wealth advisors increased from the year-ago quarter by 1,027 advisors, including an additional 394 advisors in Consumer Banking, to 17,508; first-quarter 2015 attrition levels continued at historic lows.
- Average loan balances increased 9 percent from the year-ago quarter.


## Financial Overview

Global Wealth and Investment Management reported net income of $\$ 651$ million, compared to $\$ 729$ million in the first quarter of 2014. Revenue was stable at $\$ 4.5$ billion, as a 10 percent increase in asset management fees and higher net interest income from loan growth was offset by the allocation of the company's market-related adjustments to net interest income, and lower transactional revenue.

Noninterest expense increased 3 percent to $\$ 3.5$ billion, due to an increase in personnel costs driven by higher revenue-related incentive compensation and investment in
client-facing professionals.

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Return on average allocated capital was 22 percent in the first quarter of 2015, down from 25 percent in the year-ago quarter.

## Global Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,289 | \$ | 4,332 | \$ | 4,535 |
| Provision for credit losses |  | 96 |  | (31) |  | 281 |
| Noninterest expense |  | 2,022 |  | 2,002 |  | 2,190 |
| Net income | \$ | 1,365 | \$ | 1,511 | \$ | 1,291 |
| Return on average allocated capital ${ }^{1}$ |  | 16 |  | 18\% |  | 16 \% |
| Average loans and leases | \$ | 289,524 | \$ | 287,017 | \$ | 287,920 |
| Average deposits |  | 289,935 |  | 296,205 |  | 285,594 |




## Business Highlights

- Bank of America Merrill Lynch generated firmwide investment banking fees of\$1.5 billion, excluding self-led deals, in the first quarter of 2015 with the highest quarterly advisory fees since the Merrill Lynch merger.
- Bank of America Merrill Lynch ranked among the top three financial institutions globally in leveraged loans, mortgagebacked securities, asset-backed securities, convertible debt, investment grade corporate debt and syndicated loans during the first quarter of $2015^{(1)}$.
- Ending loan and lease balances were $\$ 295.7$ billion in the first quarter of 2015 , up $\$ 6.7$ billion, or 2 percent, from the prior quarter and $\$ 6.0$ billion, or 2 percent, from the year-ago quarter. The middle-market utilization rate ended thefirst quarter of 2015 at the highest level in six years.


## Financial Overview

Global Banking reported net income of $\$ 1.4$ billion in the first quarter of 2015 , up $\$ 74$ million, or 6 percent, from the year-ago quarter, driven by a decline in noninterest expense and a reduction in the provision for credit losses, partly offset by lower net interest income. The net interest income decline reflects the company's allocation of negative market-related adjustments, the push out of the company's costs for Liquidity Coverage Ratio requirements and loan spread compression.

The provision for credit losses decreased $\$ 185$ million from the year-ago quarter to $\$ 96$ million in the first quarter of 2015, driven by lower reserve build. Noninterest expense decreased $\$ 168$ million, or 8 percent, from the year-ago quarter to $\$ 2.0$ billion, reflecting lower technology initiative costs, lower litigation expense and lower incentive compensation expense.

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Return on average allocated capital was 16 percent in both the first quarter of 2015 and the first quarter of 2014.

## Global Markets

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,603 | \$ | 2,370 | \$ | 5,017 |
| Total revenue, net of interest expense, FTE basis, excluding net DVA/FVA ${ }^{1}$ |  | 4,584 |  | 2,996 |  | 4,905 |
| Provision for credit losses |  | 21 |  | 26 |  | 19 |
| Noninterest expense |  | 3,120 |  | 2,500 |  | 3,075 |
| Net income (loss) | \$ | 945 | \$ | (72) | \$ | 1,313 |
| Return on average allocated capital ${ }^{2}$ |  | 11 |  | $\mathrm{n} / \mathrm{m}$ |  | 16 \% |
| Total average assets | \$ | 598,503 | \$ | 611,713 | \$ | 601,427 |

${ }_{1}$ Represents a non-GAAP financial measure. Net DVA gains were $\$ 19$ million and $\$ 112$ million for the three months ended March 31, 2015 and 2014, respectively and net DVA/FVA losses were $\$ 626$ million for the three months ended December 31, 2014.
2 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release.

## Business Highlights

- Fixed Income, Currencies and Commodities (FICC) recorded the highest foreign exchange sales and trading revenue since the Merrill Lynch merger, doubling from the first quarter of 2014, as increased FX volatility led to higher client flows and revenues.
- Equities sales and trading revenue, excluding net DVA, of $\$ 1.2$ billion was steady from the year-ago quarter ${ }^{(J)}$.


## Financial Overview

Global Markets reported net income of $\$ 945$ million in the first quarter of 2015 , compared to $\$ 1.3$ billion in the year-ago quarter, reflecting lower FICC sales and trading revenue, and higher litigation expense.

Revenue decreased $\$ 414$ million, or 8 percent, from the year-ago quarter to $\$ 4.6$ billion. Excluding net DVA, revenuedecreased $\$ 321$ million, or 7 percent, to $\$ 4.6$ billion driven by the sales and trading decline ${ }^{(\mathrm{K})}$. Net DVA gains were $\$ 19$ million, compared to $\$ 112$ million in the year-ago quarter.

Fixed Income, Currencies and Commodities sales and trading revenue, excluding net DVA,decreased 7 percent from the yearago quarter, due to declines in credit and mortgages, offset in part by record results in foreign exchange due to increased market volatility ${ }^{(L)}$. Equities sales and trading revenue, excluding net DVA, was comparable to the year-ago quarterf).

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Noninterest expense of $\$ 3.1$ billion increased $\$ 45$ million from the year-ago quarter, as a reduction in revenue-related incentive compensation was more than offset by higher litigation expense.

Return on average allocated capital was 11 percent in thefirst quarter of 2015 , down from 16 percent in the year-ago quarter, reflecting lower profitability and an increase in capital allocation.

## Legacy Assets and Servicing (LAS)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 914 | \$ | 638 | \$ | 686 |
| Provision for credit losses |  | 91 |  | (113) |  | 12 |
| Noninterest expense ${ }^{1}$ |  | 1,201 |  | 1,364 |  | 7,401 |
| Net loss | \$ | (238) | \$ | (382) | \$ | $(4,880)$ |
| Average loans and leases |  | 32,411 |  | 33,772 |  | 38,104 |
| At period-end |  |  |  |  |  |  |
| Loans and leases | \$ | 31,690 | \$ | 33,055 | \$ | 37,401 |

${ }^{1}$ Noninterest expense includes litigation expense of $\$ 179$ million, $\$ 256$ million and $\$ 5.8$ billion for the three months ended March 31 , 2015 , December 31 , 2014 and March 31 , 2014.

## Business Highlights

- The number of 60+ days delinquent first mortgage loans serviced by LAS declined to 153,000 loans at the end of the first quarter of 2015 , down 36,000 loans, or 19 percent, from the prior quarter and down 124,000 loans, or 45 percent, from the year-ago quarter.
- Noninterest expense, excluding litigation, declined to $\$ 1.0$ billion in the first quarter of 2015 from $\$ 1.1$ billion in the fourth quarter of 2014 and $\$ 1.6$ billion in the year-ago quarter ${ }^{(\mathrm{M})}$.


## Financial Overview

LAS reported a loss of $\$ 238$ million for the first quarter of 2015, compared to a loss of $\$ 4.9$ billion for the same period in 2014, driven by lower expenses, primarily litigation expense, and higher mortgage banking income.

Revenue increased $\$ 228$ million from the first quarter of 2014 to $\$ 914$ million, driven primarily by higher mortgage banking income due to improved MSR net of hedge results, and lower representations and warranty provision. These improvements were partially offset by lower servicing fees due to a smaller servicing portfolio.

Noninterest expense decreased $\$ 6.2$ billion from the year-ago quarter to $\$ 1.2$ billion primarily due to a decrease in litigation expense of $\$ 5.7$ billion and lower default-related staffing and other default-related servicing expenses.

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All Other ${ }^{1}$

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \\ \hline \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis ${ }^{2}$ | \$ | (352) | \$ | (746) | \$ | 331 |
| Provision for credit losses |  | (182) |  | (330) |  | (135) |
| Noninterest expense |  | 1,504 |  | 481 |  | 1,718 |
| Net loss | \$ | (841) | \$ | (374) | \$ | (197) |
| Total average loans |  | 167,758 |  | 183,091 |  | 217,392 |

1 All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses and other ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness.
2 Revenue includes equity investment income (loss) of $\$ 1$ million, $\$(36)$ million and $\$ 696$ million for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014 respectively, and gains on sales of debt securities of $\$ 263$ million, $\$ 161$ million and $\$ 357$ million for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively.

All Other reported a net loss of $\$ 841$ million in the first quarter of 2015, compared to a net loss of\$197 million for the same period a year ago, primarily due to declines in both net interest income and noninterest income, partially offset by lower noninterest expense.

Net interest income decreased $\$ 93$ million from the year-ago quarter. Noninterest incomedecreased $\$ 590$ million from the yearago quarter, reflecting lower equity investment income and lower gains on sales of debt securities in the first quarter of 2015. The decline in equity investment income was driven by the sale of a portion of an equity investment in the year-ago quarter.

The benefit in the provision for credit losses increased $\$ 47$ million from the first quarter of 2014 to $\$ 182$ million, driven primarily by the impact of recoveries on sales of nonperforming loans.

Noninterest expense declined $\$ 214$ million primarily as a result of lower litigation expense and infrastructure and support costs compared with the year-ago quarter. Income tax expense was a benefit of $\$ 833$ million in the first quarter of 2015, compared to a benefit of $\$ 1.1$ billion in the year-ago quarter.

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## Credit Quality

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| Provision for credit losses | \$ | 765 | \$ | 219 | \$ | 1,009 |
| Net charge-offs ${ }^{1}$ |  | 1,194 |  | 879 |  | 1,388 |
| Net charge-off ratio ${ }^{1,2}$ |  | 0.56 \% |  | 0.40 \% |  | 0.62 \% |
| Net charge-off ratio, excluding the PCI loan portfolio ${ }^{2}$ |  | 0.57 |  | 0.41 |  | 0.64 |
| Net charge-off ratio, including PCI write-offs ${ }^{2}$ |  | 0.70 |  | 0.40 |  | 0.79 |
| At period-end |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties | \$ | 12,101 | \$ | 12,629 | \$ | 17,732 |
| Nonperforming loans, leases and foreclosed properties ratio ${ }^{3}$ |  | 1.39 \% |  | 1.45\% |  | 1.96 \% |
| Allowance for loan and lease losses | \$ | 13,676 | \$ | 14,419 | \$ | 16,618 |
| Allowance for loan and lease losses ratio ${ }^{4}$ |  | 1.57 \% |  | 1.65 \% |  | 1.84 \% |

1 Excludes write-offs of PCl loans of $\$ 288$ million, $\$ 13$ million and $\$ 391$ million for thethree months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively.
${ }^{2}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
${ }^{3}$ Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
4 Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.
Note: Ratios do not include loans accounted for under the fair value option.
Credit quality continued to improve in thefirst quarter of 2015 with net charge-offs declining across most major portfolios when compared to the year-ago quarter. The balance of $30+$ days performing delinquent loans, excluding fully insured loans, declined across all consumer portfolios from the year-ago quarter, remaining at record low levels in the U.S. credit card portfolio. Additionally, reservable criticized balances and nonperforming loans, leases and foreclosed properties were down 4 percent and 32 percent, respectively, from the year-ago period.

Net charge-offs were $\$ 1.2$ billion in the first quarter of 2015 , up from $\$ 879$ million in the fourth quarter of 2014 and down from $\$ 1.4$ billion in the first quarter of 2014. Adjusted for losses associated with the DoJ settlement previously reserved for and recoveries from nonperforming loan sales, net charge-offs declined $\$ 384$ million, or 28 percent, from the first quarter of 2014 to $\$ 1.0$ billion with the net charge-off ratio falling to 0.47 percent in the first quarter of 2015 from 0.62 percent in the year-ago quarter ${ }^{(B)}$. The provision for credit losses decreased to $\$ 765$ million in the first quarter of 2015 from $\$ 1.0$ billion in the first quarter of 2014, driven primarily by credit quality improvement in the consumer card portfolio and lower reserve builds in commercial. During the first quarter of 2015 , the reserve release was $\$ 429$ million, compared to a reserve release of $\$ 379$ million in the first quarter of 2014.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 2.82 times in the first quarter of 2015 , compared with 2.95 times in the first quarter of 2014. The allowance to annualized net charge-off coverage ratio, excluding the purchased credit-impaired $(\mathrm{PCI})$ portfolio, was 2.55 times and 2.58 times for the same periods, respectively.

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Nonperforming loans, leases and foreclosed properties were $\$ 12.1$ billion at March 31, 2015, a decrease from $\$ 12.6$ billion at December 31, 2014 and $\$ 17.7$ billion at March 31, 2014.

## Capital and Liquidity Management ${ }^{1,2,3}$

| (Dollars in billions) |  |  | $\begin{aligned} & \text { At March } 31 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { At December } 31 \\ & 2014 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basel 3 Transition (under standardized approach) |  |  |  |  |  |  |
| Common equity tier 1 capital - Basel 3 |  |  | \$ | 155.4 | \$ | 155.4 |
| Risk-weighted assets |  |  |  | 1,402.3 |  | 1,261.5 |
| Common equity tier 1 capital ratio - Basel 3 |  |  |  | 11.1\% |  | 12.3\% |
| Basel 3 Fully Phased-in (under standardized approach) ${ }^{3}$ |  |  |  |  |  |  |
| Common equity tier 1 capital - Basel 3 |  |  | \$ | 147.2 | \$ | 141.2 |
| Risk-weighted assets |  |  |  | 1,427.7 |  | 1,415.3 |
| Common equity tier 1 capital ratio - Basel 3 |  |  |  | 10.3\% |  | 10.0\% |
| (Dollars in millions, except per share information) |  |  |  | $\text { ber } 31$ |  |  |
| Tangible common equity ratio ${ }^{4}$ |  | 7.5\% |  | 7.5\% |  | 7.0\% |
| Total shareholders' equity | \$ | 250,188 | \$ | 243,471 | \$ | 231,888 |
| Common equity ratio |  | 10.6\% |  | 10.7 \% |  | 10.2\% |
| Tangible book value per share ${ }^{4}$ | \$ | 14.79 | \$ | 14.43 | \$ | 13.81 |
| Book value per share |  | 21.66 |  | 21.32 |  | 20.75 |

Regulatory capital ratios are
preliminary.
 and tier 1 capital.


 refer to Endnote (C) on page 13.
 release.

The common equity tier 1 capital ratio under the Basel 3 Standardized Transition approach was11.1 percent at March 31, 2015 and 12.3 percent December 31, 2014.(N)

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

The estimated common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 0.3 percent at March 31, 2015, compared to 10.0 percent at December 31, 2014(C).

The estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis wast 0.1 percent at March 31, 2015, compared to 9.6 percent at December 31, $2014^{(C)}$.

At March 31, 2015, the estimated supplementary leverage ratio (SLR ${ }^{\mathrm{D}}$ ) for the Bank Holding Company was approximately 6.3 percent, which exceeds the 5.0 percent minimum for bank holding companies, and the estimated SLR for the company's primary banking
entity was approximately 7.1 percent atMarch 31,2015 , which exceeds the 6.0 percent required minimum.
At March 31, 2015, Global Excess Liquidity Sources totaled $\$ 478$ billion, compared to $\$ 439$ billion atDecember 31, 2014 and $\$ 427$ billion at March 31, 2014. Time-to-required funding was 37 months atMarch 31, 2015, compared to 39 months at December 31, 2014 and 35 months at March 31, 2014(0). The Consolidated Liquidity Coverage Ratio at March 31, 2015 exceeds the required 2017 minimum ${ }^{(E)}$.

Period-end common shares issued and outstanding were 10.52 billion at both March 31, 2015 and December 31, 2014, and 10.53 billion at March 31, 2014.

Tangible book value per share ${ }^{(F)}$ was $\$ 14.79$ at March 31, 2015, compared to $\$ 14.43$ at December 31, 2014 and $\$ 13.81$ at March 31, 2014. Book value per share was\$21.66 at March 31, 2015, compared to $\$ 21.32$ at December 31, 2014 and $\$ 20.75$ at March 31, 2014.

## End Notes

(A) Noninterest expense excluding litigation and annual retirement-eligible incentive costs is a non-GAAP financial measure. Noninterest expense on a GAAP basis was $\$ 15.7$ billion, $\$ 14.2$ billion and $\$ 22.2$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. Noninterest expense excluding litigation and annual retirement-eligible incentive costs was $\$ 14.3$ billion, $\$ 13.8$ billion and $\$ 15.3$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. Litigation expense was $\$ 0.4$ billion, $\$ 0.4$ billion and $\$ 6.0$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. Annual retirementeligible incentive costs were $\$ 1.0$ billion for both the three months ended March 31, 2015 and 2014.
(B) Net charge-offs adjusted for the impact of the DoJ settlement of (\$230) million previously reserved for and recoveries from nonperforming loan sales of $\$ 40$ million is a non-GAAP financial measure. On a GAAP basis, net charge-offs were $\$ 1.2$ billion and the net charge-off ratio was 0.56 percent for the three months ended March 31 , 2015. There was no impact to first quarter of 2014.
(C) Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 18 of this press release. On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting Common Equity Tier 1 (CET1) capital and Tier 1 capital. Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g. commercial) and other credit models which would increase our risk-weighted assets and is estimated to negatively impact the CET1 ratio by approximately 100 bps . We are currently working with the U.S. banking regulators in order to exit parallel run.
(D) The supplementary leverage ratio is based on estimates from our current understanding of finalized rules issued by banking regulators on September 3, 2014. The estimated ratio is measured using quarter-end Tier 1 capital calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures include lending commitments, letters of credit, OTC derivatives, repo-style transactions and margin loan commitments.
(E) The Liquidity Coverage Ratio (LCR) estimates are based on our current understanding of the final U.S. LCR rules which were issued on September 3 , 2014.
(F) Tangible book value per share of common stock is a non-GAAP financial measure. Other companies may define or calculate this measure differently. Book value per share was $\$ 21.66$ at March 31, 2015, compared to $\$ 21.32$ at December 31, 2014 and $\$ 20.75$ at March 31, 2014. For more information, refer to pages 21-23 of this press release.
(G) Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release. Net interest income on a GAAP basis was $\$ 9.5$ billion, $\$ 9.6$ billion and $\$ 10.1$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. Net interest income on an FTE basis excluding market-related adjustments represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were (\$0.5) billion, (\$0.6) billion, and (\$0.3) billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 21.2$ billion, $\$ 18.7$ billion and $\$ 22.6$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively.
(H) Revenue, net of interest expense, on an FTE basis, excluding market-related adjustments on the company's debt securities and hedge ineffectiveness and equity investment income; and noninterest income excluding net DVA and equity investment income, are non-GAAP financial measures. Total revenue, net of interest expense, on an FTE basis was $\$ 21.4$ billion and $\$ 22.8$ billion for the three months ended March 31, 2015 and 2014, respectively. Noninterest income was $\$ 11.8$ billion and $\$ 12.5$ billion for the three months ended March 31, 2015 and 2014, respectively. Market-related adjustments of premium amortization expense and hedge ineffectiveness were ( $\$ 0.5$ ) billion and ( $\$ 0.3$ ) billion for the three months ended March 31, 2015 and 2014, respectively. Net DVA gains were $\$ 19$ million and $\$ 112$ million for the three months ended March 31, 2015 and 2014, respectively. Equity investment income was $\$ 27$ million and $\$ 784$ million for the three months ended March 31, 2015 and 2014, respectively.
(I) Rankings per Dealogic as of April 1, 2015.
(J) Equities sales and trading revenue, excluding net DVA and FVA are non-GAAP financial measures. Equities net DVA gains were $\$ 15$ million and $\$ 32$ million for the three months ended March 31, 2015 and March 31, 2014, respectively and net DVA/FVA losses were $\$ 49$ million for the three months ended December 31, 2014.
(K) Global Markets revenue excluding net DVA, and net income excluding net DVA are non-GAAP financial measures. Net DVA gains were $\$ 19$ million and $\$ 112$ million for the three months ended March 31, 2015 and March 31, 2014, respectively.
(L) FICC sales and trading revenue, excluding net DVA and FVA are non-GAAP financial measures. FICC net DVA gains were $\$ 4$ million and $\$ 80$ million for the three months ended March 31, 2015 and 2014, respectively and net DVA/FVA losses were $\$ 577$ million for the three months ended December 31, 2014.
(M) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was $\$ 1.2$ billion, $\$ 1.4$ billion and $\$ 7.4$ billion for the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively. LAS litigation expense was $\$ 0.2$ billion, $\$ 0.3$ billion and $\$ 5.8$ billion in the three months ended March 31, 2015, December 31, 2014 and March 31, 2014, respectively.
(N) The common equity tier 1 capital ratio at March 31, 2015 reflects the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.
(O) Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time-to-required funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss first-quarter 2015 results in a conference call at 8:30 a.m. ET today.

The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon on April 15 through midnight, April 24 by telephone at 800.753 .8546 (U.S.) or 1.402.220.0685 (international).

## Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 48 million consumer and small business relationships with approximately 4,800 retail financial centers and approximately 15,900 ATMs and award-winning online banking with 31 million active users and approximately 17 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners
through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

Forward-looking Statements
Bank of America and its management may make certain statements that constitute"forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims and the chance that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained, including the possibility that all of the conditions necessary to obtain final approval of the BNY Mellon Settlement do not occur; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including but not

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limited to, any GSIB surcharge; the possibility that our internal analytical models will not be approved by U.S. banking regulators; the possibility that our risk-weighted assets may increase as a result of modifications to our internal analytical models in connection with an exit of parallel run; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the impact of the U.K. tax law change limiting how much NOLs can offset annual profit; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

BofA Global Capital Management Group, LLC (BofA Global Capital Management) is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

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## Bank of America Corporation and Subsidiaries

## Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)


| Total debt securities | \$ | 383,120 | \$ | 371,014 | \$ | 329,711 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases |  | 872,393 |  | 884,733 |  | 919,482 |
| Total earning assets |  | 1,804,399 |  | 1,802,121 |  | 1,803,297 |
| Total assets |  | 2,138,574 |  | 2,137,551 |  | 2,139,266 |
| Total deposits |  | 1,130,725 |  | 1,122,514 |  | 1,118,177 |
| Common shareholders' equity |  | 225,357 |  | 224,479 |  | 223,207 |
| Total shareholders' equity |  | 245,744 |  | 243,454 |  | 236,559 |


| Return on average assets | 0.64 \% | 0.57\% | $\mathrm{n} / \mathrm{m}$ |
| :---: | :---: | :---: | :---: |
| Return on average tangible common shareholders' equity (2) | 7.88 | 7.15 | $\mathrm{n} / \mathrm{m}$ |



|  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Summary Period-End Balance Sheet |  |  |  |  |  |  |
| Total debt securities | \$ | 383,989 | \$ | 380,461 | \$ | 340,696 |
| Total loans and leases |  | 877,956 |  | 881,391 |  | 916,217 |
| Total earning assets |  | 1,800,796 |  | 1,768,431 |  | 1,812,832 |
| Total assets |  | 2,143,545 |  | 2,104,534 |  | 2,149,851 |
| Total deposits |  | 1,153,168 |  | 1,118,936 |  | 1,133,650 |
| Common shareholders' equity |  | 227,915 |  | 224,162 |  | 218,536 |
| Total shareholders' equity |  | 250,188 |  | 243,471 |  | 231,888 |
| Common shares issued and outstanding |  | 10,520,401 |  | 10,516,542 |  | 10,530,045 |
| Credit Quality |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | First Quarter 2014 |
| Total net charge-offs | \$ | 1,194 | \$ | 879 | \$ | 1,388 |
| Net charge-offs as a percentage of average loans and leases outstanding ${ }^{3}$ ) |  | 0.56 \% |  | 0.40\% |  | 0.62\% |
| Provision for credit losses | \$ | 765 | \$ | 219 | \$ | 1,009 |

Total nonperforming loans, leases and foreclosed properties(4)
Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed propertie(³)
Allowance for loan and lease losses

| $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 12,101 | \$ | 12,629 | \$ | 17,732 |
|  | $1.39 \%$ |  | 1.45\% |  | 1.96\% |
| \$ | 13,676 | \$ | 14,419 | \$ | 16,618 |

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## Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)


 applicable to common shareholders.
 results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 21-23.
${ }^{(3)}$ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly

 value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
(5) Regulatory capital ratios are
preliminary.
 of regulatory capital transition provisions.


GAAP financial measures diferenty. See Reconciliations to GAAP Fnancial Measureson pages 21-23







 with the U.S. banking regulators in order to exit parallel run.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

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## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment
(Dollars in millions)

|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis)(1) | s | 7,450 | \$ | 4,517 | \$ | 4,289 | \$ | 4,603 | \$ | 914 | \$ | (352) |
| Provision for credit losses |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 4,389 |  | 3,459 |  | 2,022 |  | 3,120 |  | 1,201 |  | 1,504 |
| Net income (loss) |  | 1,475 |  | 651 |  | 1,365 |  | 945 |  | (238) |  | (841) |
| Return on average allocated capital (2) |  | 21\% |  | 22\% |  | 16\% |  | 11\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | s | 199,581 | \$ | 126,129 | \$ | 289,524 | s | 56,990 | \$ | 32,411 | \$ | 167,758 |
| Total deposits |  | 531,365 |  | 243,561 |  | 289,935 |  | n/m |  | n/m |  | 19,405 |
| Allocated capital (2) |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,153 | \$ | 127,556 | \$ | 295,653 | s | 63,019 | \$ | 31,690 | \$ | 159,885 |
| Total deposits |  | 549,489 |  | 244,080 |  | 293,846 |  | n/m |  | n/m |  | 19,467 |


|  | Fourth Quarter |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,759 | \$ | 4,602 | \$ | 4,332 | \$ | 2,370 | \$ | 638 | \$ | (746) |
| Provision for credit losses |  | 653 |  | 14 |  | (31) |  | 26 |  | (113) |  | (330) |
| Noninterest expense |  | 4,409 |  | 3,440 |  | 2,002 |  | 2,500 |  | 1,364 |  | 481 |
| Net income (loss) |  | 1,661 |  | 706 |  | 1,511 |  | (72) |  | (382) |  | (374) |
| Return on average allocated capital (2) |  | 22\% |  | 23\% |  | 18\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 199,215 | \$ | 123,544 | \$ | 287,017 | \$ | 58,094 | \$ | 33,772 | \$ | 183,091 |
| Total deposits |  | 517,580 |  | 238,835 |  | 296,205 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 22,163 |
| Allocated capital (2) |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,000 | \$ | 125,431 | \$ | 288,905 | \$ | 59,388 | \$ | 33,055 | \$ | 172,612 |
| Total deposits |  | 524,413 |  | 245,391 |  | 283,191 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 19,242 |


|  | First Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,651 | \$ | 4,547 | \$ | 4,535 | \$ | 5,017 | \$ | 686 | \$ | 331 |
| Provision for credit losses |  | 809 |  | 23 |  | 281 |  | 19 |  | 12 |  | (135) |
| Noninterest expense |  | 4,495 |  | 3,359 |  | 2,190 |  | 3,075 |  | 7,401 |  | 1,718 |
| Net income (loss) |  | 1,468 |  | 729 |  | 1,291 |  | 1,313 |  | $(4,880)$ |  | (197) |
| Return on average allocated capital(2) |  | 20\% |  | 25\% |  | 16\% |  | 16\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 196,425 | \$ | 115,945 | \$ | 287,920 | \$ | 63,696 | \$ | 38,104 | \$ | 217,392 |
| Total deposits |  | 504,849 |  | 242,792 |  | 285,594 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 34,981 |
| Allocated capital (2) |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 194,676 | \$ | 116,482 | \$ | 289,645 | \$ | 64,598 | \$ | 37,401 | \$ | 213,415 |
| Total deposits |  | 521,453 |  | 244,051 |  | 286,285 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 34,854 |

[^0]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

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## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

> (Dollars in millions)

| Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$ | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Fourth Quarter 2014 |  | First Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 9,670 | \$ | 9,865 | \$ | 10,286 |
| Total revenue, net of interest expense |  | 21,421 |  | 18,955 |  | 22,767 |
| Net interest yield |  | $2.17 \%$ |  | 2.18\% |  | 2.29\% |
| Efficiency ratio |  | 73.27 |  | 74.90 |  | 97.68 |


| Other Data | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Number of financial centers - U.S. | 4,835 | 4,855 | 5,095 |
| Number of branded ATMs - U.S. | 15,915 | 15,838 | 16,214 |
| Ending full-time equivalent employees | 219,658 | 223,715 | 238,560 |

 See Reconciliations to GAAP Financial Measureson pages 21-23

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

(Dollars in millions)



 dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.










 to the amount of capital being allocated to the business segments. Prior periods were not restated.
 use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |
| Net interest income | \$ | 9,451 | \$ | 9,635 | \$ | 10,085 |
| Fully taxable-equivalent adjustment |  | 219 |  | 230 |  | 201 |
| Net interest income on a fully taxable-equivalent basis | \$ | 9,670 | \$ | 9,865 | \$ | 10,286 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 21,202 | \$ | 18,725 | \$ | 22,566 |
| Fully taxable-equivalent adjustment |  | 219 |  | 230 |  | 201 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 21,421 | \$ | 18,955 | \$ | 22,767 |
| Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis |  |  |  |  |  |  |
| Income tax expense (benefit) | \$ | 1,385 | \$ | 1,260 | \$ | (405) |
| Fully taxable-equivalent adjustment |  | 219 |  | 230 |  | 201 |
| Income tax expense (benefit) on a fully taxable-equivalent basis | \$ | 1,604 | \$ | 1,490 | \$ | (204) |
| Reconciliation of average common shareholders' equity to average tangible common shareholders' equity |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 225,357 | \$ | 224,479 | \$ | 223,207 |
| Goodwill |  | $(69,776)$ |  | $(69,782)$ |  | $(69,842)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,518)$ |  | $(4,747)$ |  | $(5,474)$ |
| Related deferred tax liabilities |  | 1,959 |  | 2,019 |  | 2,165 |
| Tangible common shareholders' equity | \$ | 153,022 | \$ | 151,969 | \$ | 150,056 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |
| Shareholders' equity | \$ | 245,744 | \$ | 243,454 | \$ | 236,559 |
| Goodwill |  | $(69,776)$ |  | $(69,782)$ |  | $(69,842)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,518)$ |  | $(4,747)$ |  | $(5,474)$ |
| Related deferred tax liabilities |  | 1,959 |  | 2,019 |  | 2,165 |
| Tangible shareholders' equity | \$ | 173,409 | \$ | 170,944 | \$ | 163,408 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures (continued)


[^1]
## Page 23

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| Reconciliation of return on average allocated capital ${ }^{(1)}$ |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |
| Reported net income | \$ | 1,475 | \$ | 1,661 | \$ | 1,468 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 1,476 | \$ | 1,662 | \$ | 1,469 |
|  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,348 | \$ | 60,367 | \$ | 60,417 |
| Adjustment related to goodwill and a percentage of intangibles |  | (30,348) |  | $(30,367)$ |  | $(30,417)$ |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 30,000 |
|  |  |  |  |  |  |  |
| Global Wealth \& Investment Management |  |  |  |  |  |  |
| Reported net income | \$ | 651 | \$ | 706 | \$ | 729 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 3 |  | 4 |  | 3 |
| Adjusted net income | \$ | 654 | \$ | 710 | \$ | 732 |
|  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,168 | \$ | 22,186 | \$ | 22,243 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,168)$ |  | $(10,186)$ |  | $(10,243)$ |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
|  |  |  |  |  |  |  |
| Global Banking |  |  |  |  |  |  |
| Reported net income | \$ | 1,365 | s | 1,511 | \$ | 1,291 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | - |  | 1 |
| Adjusted net income | \$ | 1,365 | \$ | 1,511 | \$ | 1,292 |
|  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,944 | \$ | 57,446 | \$ | 57,453 |
| Adjustment related to goodwill and a percentage of intangibles |  | (23,944) |  | $(23,946)$ |  | (23,953) |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 33,500 |
|  |  |  |  |  |  |  |
| Global Markets |  |  |  |  |  |  |
| Reported net income (loss) | \$ | 945 | s | (72) | \$ | 1,313 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 3 |  | 2 |
| Adjusted net income (loss) | \$ | 947 | \$ | (69) | \$ | 1,315 |
|  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,364 | \$ | 39,369 | \$ | 39,377 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,364)$ |  | $(5,369)$ |  | $(5,377)$ |
| Average allocated capital | \$ | 35,000 | \$ | 34,000 | \$ | 34,000 |

[^2]
## Bank of America 1Q15 Financial Results

April 15, 2015

Bank of America

## 1Q15 Highlights

- Net income of $\$ 3.4 \mathrm{~B}$ in 1Q15, up versus $\$ 3.1 \mathrm{~B}$ in 4 Q 14 and $(\$ 0.3 \mathrm{~B})$ in 1Q14
- Increased capital and liquidity measures
- Authorized a $\$ 4 \mathrm{~B}$ common stock repurchase program
- Managed expenses well
- Generated modest growth in core loans
- Continued progress on key metrics in several businesses


## Business Results

| Net Income (Loss) (\$MM) and Return on Average Allocated Capital (ROAAC) (\%) ${ }^{1}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer Banking | Global Wealth \& Investment Management | Global Banking | Global Markets (excl. net DVA / FVA) ${ }^{2}$ | Legacy Assets \& Servicing (LAS) | All Other |
| \$1,468 \$1,475 |  | \$1,291 \$1,365 | \$1,243 |  |  |
|  | \$729 \$651 |  | \$933 |  |  |
|  |  |  |  | (\$238) | $(\$ 197)$ |
| $\begin{array}{\|ll} \begin{array}{l} 1015 \\ \text { ROAAC }^{1} \end{array} & 21 \% \\ \hline \end{array}$ | 22\% | 16\% | 11\% | $(\$ 4,880)$ |  |
|  |  | -1Q14 | ■1Q15 |  |  |

${ }^{1}$ Represents a non-GAAP financial measure. For important presentation information, see slide 31.
${ }^{2}$ Represents a non-GAAP financial measure; see note $A$ on slide 29.
Bank of America

## 2015 Comprehensive Capital Analysis and Review (CCAR)

- The Federal Reserve Board (Fed) released the 2015 CCAR results on March 11, 2015; Bank of America performed well on the quantitative results, exceeding all stressed capital ratio minimum requirements in the severely adverse scenario with more than $\$ 20 \mathrm{~B}$ in excess capital (after planned capital actions), a significant improvement from the prior year

| CCAR Severely Adverse Scenario |  |  |  |
| :--- | :---: | :---: | :---: |
| Tier 1 Leverage Ratio (lowest cushion to regulatory minimum) | CCAR 2014 | CCAR 2015 | Inc / (Dec) |
| Minimum Fed requirement | $4.0 \%$ | $4.0 \%$ | - |
| BAC minimum ratio (9-quarters) | $4.1 \%$ | $5.0 \%$ | $0.9 \%$ |
| Excess capital (\$B) | $\$ 2.2$ | $\$ 21.9$ | $\$ 19.7$ |

- The Fed issued a conditional non-objection to the Company's capital plan upon which the firm is required to resubmit its plan and address certain weaknesses identified in the capital planning process
- The \$4B common stock repurchase program (announced March 11) can begin this quarter
- Resubmission of the capital plan to occur by September 30, 2015
- If identified weaknesses are not satisfactorily addressed, the Fed may restrict the company's capital distributions
- Key actions underway
- Assigned Terry Laughlin to lead the CCAR resubmission as well as a longer-term comprehensive evaluation and enhancement of the overall process
- Engaged independent third parties to review work streams addressing identified areas to strengthen and implement "best-in-class" processes and controls
- Expect additional associated costs to be approximately \$100MM in 2015


## 1Q15 Results

Summary Income Statement

| \$ in billions, except per share data | 1Q15 | Inc / (Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 4Q14 | 1Q14 |
| Net interest income ${ }^{1}$ | \$9.7 | (\$0.2) | (\$0.6) |
| Noninterest income | 11.8 | 2.7 | (0.7) |
| Total revenue, net of interest expense ${ }^{1}$ | 21.4 | 2.5 | (1.3) |
| Noninterest expense | 15.7 | 1.5 | (6.5) |
| Pre-tax, pre-provision earnings ${ }^{1}$ | 5.7 | 1.0 | 5.2 |
| Provision for credit losses | 0.8 | 0.5 | (0.2) |
| Income before income taxes ${ }^{1}$ | 5.0 | 0.4 | 5.4 |
| Income tax expense ${ }^{1}$ | 1.6 | 0.1 | 1.8 |
| Net income | \$3.4 | \$0.3 | \$3.6 |
| Diluted earnings per common share | \$0.27 | \$0.02 | \$0.32 |
| Average diluted common shares (in billions) | 11.27 | (0.01) | 0.71 |


| Selected Revenue Items (\$B) | 1Q15 | 4Q14 | 1Q14 |
| :---: | :---: | :---: | :---: |
| Total revenue ${ }^{1}$ | \$21.4 | \$19.0 | \$22.8 |
| Market-related NII adjustments ${ }^{2}$ | (0.5) | (0.6) | (0.3) |
| Net DVA / FVA impact ${ }^{3}$ | 0.0 | (0.6) | 0.1 |
| Equity investment income (loss) | 0.0 | (0.0) | 0.8 |
| Selected Expense Item (\$B) | 1Q15 | 4Q14 | 1Q14 |
| Noninterest expense | \$15.7 | \$14.2 | \$22.2 |
| Litigation expense | 0.4 | 0.4 | 6.0 |

- First quarter 2015 reported earnings per diluted common share of $\$ 0.27$
- Pre-tax results included the following items:
- \$1.0B annual retirement-eligible incentive costs, or \$0.06 per share (recorded in both 1Q15 and 1Q14)
- \$0.5B negative market-related adjustments to net interest income, or $\$ 0.03$ per share, driven by the acceleration of bond premium amortization on debt securities due to lower long-term rates
- Excluding market-related NII adjustments, net DVA / FVA ${ }^{3}$ and equity investment income, revenue of $\$ 21.9 B$, up $8 \%$ from 4 Q14 and down $1 \%$ from 1Q14 ${ }^{1,4}$
- Excluding litigation expense and annual retirement-eligible incentive costs, expenses up 4\% from 4Q14 and down 6\% from 1 Q14 ${ }^{5}$

[^3]
## Balance Sheet Highlights

| \$ in billions, except for share amounts; end of period balances | 1 Q15 | $4 \mathrm{Q14}$ | 1 Q14 |
| :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |
| Total assets | \$2,143.5 | \$2,104.5 | \$2,149.9 |
| Total loans and leases | 878.0 | 881.4 | 916.2 |
| Total deposits | 1,153.2 | 1,118.9 | 1,133.7 |
| Long-term debt | 237.9 | 243.1 | 254.8 |
| Preferred stock | 22.3 | 19.3 | 13.4 |
| Per Share Data |  |  |  |
| Tangible book value per common share ${ }^{1}$ | \$14.79 | \$14.43 | \$13.81 |
| Book value per common share | 21.66 | 21.32 | 20.75 |
| Common shares outstanding (in billions) | 10.52 | 10.52 | 10.53 |
| Capital |  |  |  |
| Tangible common shareholders' equity ${ }^{1}$ | \$155.6 | \$151.7 | \$145.5 |
| Tangible common equity ratio ${ }^{1}$ | 7.5 \% | 7.5 \% | 7.0 \% |
| Common shareholders' equity | \$227.9 | \$224.2 | \$218.5 |
| Common equity ratio | 10.6 \% | 10.7 \% | 10.2 \% |
| Returns |  |  |  |
| Return on average assets | 0.64 \% | 0.57 \% | $\mathrm{n} / \mathrm{m}$ |
| Return on average common shareholders' equity | 5.35 | 4.84 | $\mathrm{n} / \mathrm{m}$ |
| Return on average tangible common shareholders' equity ${ }^{1}$ | 7.88 | 7.15 | $n / m$ |

- Total assets of $\$ 2.14 T$, up $\$ 39 B$ from 4Q14, due primarily to higher cash levels
- Total loans and leases declined $\$ 3.4 \mathrm{~B}$ from 4Q14, driven primarily by a reduction in residential mortgages in the discretionary portfolio and seasonal card decline, partially offset by an increase in Global Banking and Global Wealth \& Investment Management (GWIM) lending
- Total deposits of $\$ 1.15 \mathrm{~T}$ increased $\$ 34.2 \mathrm{~B}$, or $3 \%$, from 4 Q 14 , driven by a seasonal increase in tax balances and growth in customer and client activity
- Issued $\$ 3.0 \mathrm{~B}$ of preferred stock in 1 Q 15 , benefitting Basel 3 Tier 1 capital
- Tangible common shareholders' equity ${ }^{1}$ increased $\$ 3.9 \mathrm{~B}$ from 4 Q14 to $\$ 155.6 \mathrm{~B}$, driven by earnings and an improvement in accumulated other comprehensive income (AOCI)
- AOCI benefitted from the increased value of debt securities
- Tangible book value per common share increased to $\$ 14.79$ and tangible common equity ratio grew to $7.5 \%{ }^{1}$
${ }^{1}$ Represents a non-GAAP financial measure. For important presentation information, see slide 31. $\mathrm{n} / \mathrm{m}=$ not meaningful


## Loans \& Leases (EOP, \$B)






Note: Amounts may not total due to rounding.
${ }^{1}$ Represents a non-GAAP financial measure.

## Regulatory Capital ${ }^{1}$

| Basel 3 Transition (under Standardized approach) |  |  |
| :---: | :---: | :---: |
| \$ in billions | 1Q15 | 4Q14 |
| Common equity tier 1 capital | \$155.4 | \$155.4 |
| Risk-weighted assets | 1,402.3 | 1,261.5 |
| Common equity tier 1 capital ratio | 11.1 \% | 12.3 \% |
| Tier 1 capital ratio | 12.3 | 13.4 |
| Tier 1 leverage ratio | 8.4 | 8.2 |
| Basel 3 Fully Phased-in |  |  |
| \$ in billions | 1Q15 | 4Q14 |
| Common equity tier 1 capital ${ }^{2}$ | \$147.2 | \$141.2 |
| Risk-weighted assets (under Standardized approach) ${ }^{2}$ | 1,427.7 | 1,415.3 |
| Common equity tier 1 capital ratio (under Standardized approach) ${ }^{2}$ | 10.3 \% | 10.0 \% |
| Bank Holding Company SLR ${ }^{3,4}$ | 6.3 | 5.9 |
| Bank SLR ${ }^{4}$ | 7.1 | 7.0 |

## Basel 3 Transition (under Standardized approach)

- 1Q15 included the migration of the risk-weighted asset calculation from the general risk-based approach to the Basel 3 Standardized approach and the 2015 phase-in of regulatory capital transition provisions
- Common equity tier 1 capital (CET1) ratio of $\mathbf{1 1 . 1 \%}$ in 1Q15


## Basel 3 Fully Phased-in ${ }^{2}$

- CET1 capital grew $\$ 6.0 B$ from 4Q14, driven by earnings, lower deferred tax asset deduction and an improvement in AOCI
- Under the fully phased-in Standardized approach, the estimated CET1 ratio increased to $10.3 \%$ in 1Q15
- Under the fully phased-in Advanced approaches ${ }^{5}$, the estimated CET1 ratio increased to $10.1 \%$ in 1Q15
- U.S. banking regulators have requested modifications to certain wholesale (e.g., commercial) and other credit models to exit parallel run which is estimated to negatively impact the CET1 ratio by approximately 100 bps


## Supplementary Leverage Ratio (SLR) Fully Phased-in ${ }^{3,4}$

- Estimated bank holding company SLR is 6.3\%, exceeding the 5\% required minimum; estimated primary bank subsidiary SLR is $7.1 \%$, exceeding the $6 \%$ required minimum

[^4]
## Funding and Liquidity

Long-term Debt (\$B)


Annual Contractual Maturities of Parent Long-term Debt Obligations as of 1Q15 (\$B) ${ }^{2}$


- Long-term debt decreased \$5B from 4Q14 as maturities outpaced new issuances
- Issued \$4B of parent long-term debt in 1Q15, including \$2.5B of subordinated debt that benefits Tier 2 regulatory capital
- Expect to remain opportunistic to meet future funding needs
- Global Excess Liquidity Sources ${ }^{3}$ increased to a record $\$ 478 \mathrm{~B}$
- Parent company liquidity remains strong at \$93B
- Time to Required Funding ${ }^{4}$ at 37 months
- Consolidated Liquidity Coverage Ratio (LCR) exceeds 2017 requirement ${ }^{5}$

Global Excess Liquidity Sources ( $\$ \mathbf{B}$ ) and
Time to Required Funding (months) 3,4


[^5]
## Net Interest Income

NII Excluding Market-related Adjustments (\$B) ${ }^{1}$


Reported NII (\$B) ${ }^{1}$


- Reported net interest income (NII) ${ }^{1}$ of $\$ 9.7 \mathrm{~B}$, down $\$ 0.2 \mathrm{~B}$ from 4Q14
- Negative market-related Nil adjustments of $\$ 484 \mathrm{MM}$ in 1 Q 15 versus $\$ 578 \mathrm{MM}$ negative adjustments in 4 Q14
- Excluding market-related adjustments, $\mathrm{NII}^{1}$ of $\$ 10.2 \mathrm{~B}$ declined from 4Q14, driven by two fewer interest accrual days and margin compression due to the continued low interest rate environment, partially offset by lower funding costs
- Net interest yield declined to 2.28\%
- The asset sensitivity of the balance sheet increased from prior quarter due to the lower rate environment; we remain well positioned for NIII to benefit as rates move higher
$-\quad+100 \mathrm{bps}$ parallel shift in interest rate yield curve is estimated to benefit NII by $\$ 4.6 \mathrm{~B}$ over the next 12 months

[^6]
## Expense Highlights

Noninterest Expense (\$B)


Full-time Equivalent Employees (000's)


- Total noninterest expense of $\$ 15.7 \mathrm{~B}$ decreased from 1 Q 14 , driven by lower litigation, reduced LAS expenses and realization of New BAC cost savings
- Annual retirement-eligible incentive costs of $\$ 1.0 \mathrm{~B}$ included in both 1Q15 and 1Q14
- Excluding retirement-eligible and litigation costs ${ }^{2}$, noninterest expense of $\$ 14.3 \mathrm{~B}$ declined $\$ 0.9 \mathrm{~B}$, or $6 \%$, from 1Q14, driven by progress made on LAS cost initiatives, New BAC cost savings and lower revenue-related incentives in Global Markets
- On the same comparative basis ${ }^{2}$, noninterest expense versus 4Q14 increased \$0.5B on higher revenue-related incentive costs, primarily due to improved sales and trading results
- FTE headcount was down $8 \%$ from 1Q14, driven by reductions in support staff and infrastructure, as well as continued progress in LAS

Note: Amounts may not total due to rounding.
${ }^{1}$ Represents a non-GAAP financial measure; see note E on slide 29.
${ }^{2}$ Represents a non-GAAP financial measure.

## Asset Quality Trends

Net Charge-offs ${ }^{1}$ and Adjusted Net Charge-offs $(\$ B)^{2}$


Allowance for Loans and Leases (\$B) ${ }^{4}$


Consumer 30+ Days Performing Past Due $(\$ \mathbf{B})^{3}$


Provision for Credit Losses (\$B)

${ }^{1}$ See note $F$ on slide 29.
${ }^{2}$ Represents a non-GAAP financial measure; see note $G$ on slide 29.
${ }^{3}$ Excludes FHA-insured loans and other loans individually insured under long-term standby agreements.
${ }^{4}$ See note H on slide 29 .

## Consumer Banking

| \$ in millions | 1 Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | $4 \mathrm{Q14}$ | 1Q14 |
| Net interest income ${ }^{1}$ | \$4,871 | (\$95) | (\$200) |
| Noninterest income | 2,579 | (214) | (1) |
| Total revenue, net of interest expense ${ }^{1}$ | 7,450 | (309) | (201) |
| Provision for credit losses | 716 | 63 | (93) |
| Noninterest expense | 4,389 | (20) | (106) |
| Income tax expense ${ }^{1}$ | 870 | (166) | (9) |
| Net income | \$1,475 | (\$186) | \$7 |
| Key Indicators (\$ in billions) | 1Q15 | 4Q14 | 1 Q14 |
| Average deposits | \$531.4 | \$517.6 | \$504.8 |
| Rate paid on deposits | 0.05 \% | 0.05 \% | 0.07 \% |
| Cost of deposits ${ }^{2}$ | 1.87 | 1.91 | 1.98 |
| Average loans and leases | \$199.6 | \$199.2 | \$196.4 |
| Mobile financial customers (MM) | 16.9 | 16.5 | 15.0 |
| Number of financial centers | 4,835 | 4,855 | 5,095 |
| Return on average allocated capital ${ }^{3}$ | 21 \% | 22 \% | 20 \% |
| Allocated capital ${ }^{3}$ | \$29.0 | \$30.0 | \$30.0 |
| Total U.S. consumer credit card ${ }^{4}$ (\$ in billions) | 1 Q15 | 4Q14 | 1 Q14 |
| Average outstandings | \$88.7 | \$89.4 | \$89.5 |
| Risk-adjusted margin | 9.05 \% | 9.96 \% | 9.49 \% |
| Net charge-off ratio | 2.84 | 2.71 | 3.25 |
| New card a ccounts (MM) | 1.2 | 1.2 | 1.0 |
| Combined credit/debit purchase volumes ${ }^{5}$ | \$117.1 | \$125.1 | \$114.8 |

- Net income of $\$ 1.5 B$, generating a ROAAC of $21 \%^{3}$
- NII decline of $\$ 0.2 \mathrm{~B}$ from 1Q14; approximately two-thirds due to the allocation of negative market-related adjustments
- Noninterest income was relatively flat vs. 1Q14, as improvements in both mortgage banking and card income were offset by the absence of a portfolio divestiture gain in 1 Q 14 ( $\$ 0.1 \mathrm{~B}$ )
- Noninterest expense down $2.4 \%$ from 1Q14, driven by lower personnel costs
- Financial centers reduced to 4,835 , down 260 from 1 Q14
- Sales specialists grew 5\% from 1Q14 to 6,911
- Consumer client activity highlights:
- Average deposits grew $\$ 26.5 B$, or $5.3 \%$, from 1Q14
- Total mortgage and home equity production of $\$ 16.9 B$, up \$6B from 1Q14 ${ }^{6}$
- Record client brokerage assets of \$118B in 1Q15, up \$18B from 1Q14, driven by strong account flows and market valuations
- Mobile banking users of 16.9 MM ; $13 \%$ of deposit transactions completed through mobile devices

[^7]
## Consumer Banking Trends

Leading Consumer Franchise

- \#1 Retail Deposit Market Share ${ }^{1}$
- \#3 in U.S. Credit Card ${ }^{2}$
- \#1 Home Equity Lender ${ }^{2}$
- \#2 in J.D. Power Primary Mortgage
Origination Satisfaction Study
- \#1 in Mobile Banking ${ }^{3}$
- \#2 Small Business Lender ${ }^{4}$
- \#1 in Prime Auto Credit distribution among
peers ${ }^{5}$




Note: Amounts may not total due to rounding.
1 Source: 5 NL. branch data. U.S. retail deposit mat
${ }^{2}$ Source: Competitor 4014 earnings releases.
${ }^{3}$ Source: Keynote, 1015 Mobile Banking Scorecard.
${ }^{4}$ Source: FOIC as of June 30, 2014.
' Largest percentage of mix of $740+$ Scorex customers among key competitors as of lanuary 2015. Source: Total Units Experian Autocount Risk Loan Analysis Scorex + (Loans, New \& Used, Franchised Dealers).
Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans, and in the case of Helocs, the principal amount of the line of credt.

## Global Wealth \& Investment Management

| \$ in millions | 1Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 4Q14 | 1Q14 |
| Net interest income ${ }^{1}$ | \$1,351 | (\$56) | (\$134) |
| Noninterest income | 3,166 | (29) | 104 |
| Total revenue, net of interest expense ${ }^{1}$ | 4,517 | (85) | (30) |
| Provision for credit losses | 23 | 9 | - |
| Noninterest expense | 3,459 | 19 | 100 |
| Income tax expense ${ }^{1}$ | 384 | (58) | (52) |
| Netincome | \$651 | (\$55) | (\$78) |
| Key Indicators (\$ in billions) | 1Q15 | 4Q14 | 1Q14 |
| Average deposits | \$243.6 | \$238.8 | \$242.8 |
| Average loans and leases | 126.1 | 123.5 | 115.9 |
| Net charge-off ratio | 0.06 \% | 0.12 \% | 0.09 \% |
| Long-term AUM flows | \$14.7 | \$9.4 | \$17.4 |
| Liquidity AUM flows | (1.5) | (0.3) | (2.4) |
| Pre-tax margin | 23 \% | 25 \% | 26 \% |
| Return on average allocated capital ${ }^{2}$ | 22 | 23 | 25 |
| Allocated capital ${ }^{2}$ | \$12.0 | \$12.0 | \$12.0 |

- Net income of $\$ 0.7 \mathrm{~B}$, generating a pre-tax margin of $23 \%$ and a ROAAC of $22 \%{ }^{2}$
- NII down $\$ 0.1 \mathrm{~B}$ from 1Q14, approximately half due to the allocation of negative market-related adjustments
- Noninterest income up 3.4\% versus 1Q14 on asset management fees of $\$ 2.1 \mathrm{~B}$, partially offset by lower transactional revenue
- Noninterest expense increased from 1Q14, reflecting higher revenue-related incentives and investment in client-facing professionals
- Client balances of $\$ 2.5 T$, up $\$ 12$ from 4Q14, driven by strong net flows
- Long-term AUM flows of \$15B, positive for the 23rd consecutive quarter
- Record average loans of $\$ 126 B$, up $\$ 3 B$ from $4 Q 14$ and $\$ 10 B$, or $9 \%$, versus 1Q14
- Average deposits of \$244B, up \$5B from 4Q14 and \$1B compared to 1Q14
- Financial advisors grew $6 \%$ from 1 Q14 to $16,175^{3}$
- 4th consecutive quarter of total advisor growth
- Experienced advisor attrition at record lows

[^8]
## GWIM Trends




Note: Amounts may not total due to rounding.
${ }^{1}$ Source: Competitor 4 Q14 earnings releases.
${ }^{2}$ Source: Barron's Top 40 Largest Wealth Manager report, June 30, 2014.
${ }^{3}$ Source: Industry 4Q14 call reports.
${ }^{4}$ Includes Financial Advisors in the Consumer Banking segment of $1,992,1,950,1,868,1,716$ and 1,598 at 1Q15, 4Q14, 3Q14, $2 Q 14$ and 1Q14, respectively.
Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

## Global Banking

| \$ in millions | 1Q15 | $\operatorname{lnc} /(\mathrm{Dec})$ |  |
| :---: | :---: | :---: | :---: |
|  |  | 4Q14 | 1Q14 |
| Net interest income ${ }^{1}$ | \$2,265 | (\$155) | (\$242) |
| Noninterest income | 2,024 | 112 | (4) |
| Total revenue, net of interest expense ${ }^{1}$ | 4,289 | (43) | (246) |
| Provision for credit losses | 96 | 127 | (185) |
| Noninterest expense | 2,022 | 20 | (168) |
| Income tax expense ${ }^{1}$ | 806 | (44) | 33 |
| Net income | \$1,365 | (\$146) | \$74 |
| Key Indicators (\$ in billions) | 1Q15 | 4Q14 | 1Q14 |
| Average deposits | \$289.9 | \$296.2 | \$285.6 |
| Average loans and leases | 289.5 | 287.0 | 287.9 |
| Net charge-off ratio | 0.01 \% | - \% | (0.02) \% |
| Total corporation IB fees (excl. self-led) | \$1.49 | \$1.54 | \$1.54 |
| Global Banking IB fees | 0.85 | 0.83 | 0.82 |
| Business Lending revenue | 1.89 | 1.88 | 2.01 |
| Global Transaction Services revenue | 1.49 | 1.65 | 1.65 |
| Return on average allocated capital ${ }^{2}$ | 16 \% | 18 \% | 16 \% |
| Allocated capital ${ }^{2}$ | \$35.0 | \$33.5 | \$33.5 |

- Net income of $\$ 1.4 \mathrm{~B}$, up $6 \%$ from 1 Q14, as lower credit costs and reduced noninterest expense offset lower NII
- NII decline from 1 Q14 reflects the allocation of the negative market-related NII adjustments, push-out of costs from the firm's LCR requirements, as well as compression in loan spreads
- ROAAC remained steady at $16 \%{ }^{2}$
- Corporation-wide investment banking fees of $\$ 1.5 \mathrm{~B}$ (excluding self-led deals) decreased 4\% from 1Q14 as higher advisory and equity issuance fees were offset by lower debt issuance
- Ranked \#3 globally in IB fees in 1 Q15 ${ }^{3}$
- Advisory fees of $\$ 0.4 \mathrm{~B}$, up $50 \%$ from 1Q14; highest level since merger
- Provision for credit losses of $\$ 96 \mathrm{MM}$ in 1 Q 15 , down $\$ 185 \mathrm{MM}$ from 1Q14, due to lower reserve build
- Noninterest expense declined $8 \%$ from 1Q14, driven by lower technology initiatives spend, litigation costs and incentives
- Average loans and leases of $\$ 289.5 B$, up $1 \%$ from 4Q14
- Period-end loans and leases of $\$ 295.7 \mathrm{~B}$ increased $\$ 6.7 \mathrm{~B}$, or $2 \%$ from 4Q14, led by growth in C\&l as well as commercial real estate

[^9]Global Banking Trends
Business Leadership

- \#3 in Global IB Fees ${ }^{1}$
- Top 3 ranking by volumes in investment-grade
corporate debt, leveraged loans, asset--acked
securites, syndicated loans, mortgage-backed
securities and convertible debt
- Best Global Investment Bank and Global
Transaction Services House Euromoney '14
- Best Bank for Cash Management in North
America for the 5th consecutive year ${ }^{2}$
- Best Bank for Liquidity Management in
North America for the 4th straight year ${ }^{2}$





[^10]
## Global Markets

| \$ in millions | 1Q15 | $\operatorname{lnc} /(\mathrm{Dec})$ |  |
| :---: | :---: | :---: | :---: |
|  |  | 4Q14 | 1Q14 |
| Net interestincome ${ }^{1}$ | \$1,004 | (\$28) | \$2 |
| Noninterest income (excl. net DVA / FVA) ${ }^{2,3}$ | 3,580 | 1,616 | (323) |
| Total revenue (excl, net DVA / FVA) ${ }^{1,2,3}$ | 4,584 | 1,588 | (321) |
| Net DVA / FVA | 19 | 645 | (93) |
| Total revenue, net of interest expense ${ }^{1,3}$ | 4,603 | 2,233 | (414) |
| Provision for credit losses | 21 | (5) | 2 |
| Noninterest expense | 3,120 | 620 | 45 |
| Income tax expense ${ }^{1}$ | 517 | 601 | (93) |
| Net income | \$945 | \$1,017 | (\$368) |
| Key Indicators (\$ in billions) | 1 Q15 | $4 \mathrm{Q14}$ | 1Q14 |
| Average trading-related assets | \$444.0 | \$455.5 | \$437.1 |
| Average loans and leases | 57.0 | 58.1 | 63.7 |
| Sales and trading revenue | 3.9 | 1.7 | 4.2 |
| Sales and trading revenue (excl. net DVA / FVA) ${ }^{2}$ | 3.9 | 2.4 | 4.1 |
| Global Markets IB fees ${ }^{3}$ | 0.6 | 0.7 | 0.7 |
| Return on average allocated capital ${ }^{4}$ | 11 \% | n/m | 16 \% |
| Allocated capital ${ }^{4}$ | \$35.0 | \$34.0 | \$34.0 |

- Net income of $\$ 0.9 \mathrm{~B}$ in 1 Q15 declined from 1Q14, due primarily to lower sales and trading results in FICC
- Generated a ROAAC of $11 \%{ }^{4}$
- Excluding net DVA / FVA ${ }^{2}$, sales and trading revenue of $\$ 3.9 B$ declined \$0.2B, or 5\%, from 1Q14
- FICC revenue declined $\$ 0.2 B$, or $7 \%$, from 1Q14, reflecting business mix weighting towards spread products, primarily credit and mortgages, which experienced lower client activity; decline was partially offset by post-merger record FX results due to increased market volatility
- Equities revenue was stable versus 1 Q14
- Noninterest expense increased modestly from 1Q14 as a reduction in revenue-related incentive compensation was offset by $\$ 260 \mathrm{MM}$ increase in litigation expense
- Excluding litigation, expense declined 7\% versus 1Q14


## ${ }^{3}$ FTE basis.

${ }^{2}$ Represents a non-GAAP financial measure; see note A on slide 29.
${ }^{3}$ In addition to sales and trading revenue, Global Markets shares with Global Banking in certain deal economics from investment banking and loan origination activities.
${ }^{4}$ Represents a non-GAAP financial measure. For important presentation information, see slide 31.
$\mathrm{n} / \mathrm{m}=$ not meaningful

## Global Markets Trends and Revenue Mix

## Business Leadership

- \#1 Global Research Firm for 4th consecutive year ${ }^{1}$
- Research coverage of 3,400 companies and economic forecasts for > 55 economies
- \#1 U.S. Equities Trading Broker (Greenwich '14)
- \#1 U.S. Swaps, ETFs and Futures Market Share (Greenwich '14)
- \#1 U.S. Business Done for Fixed Income and FX' $14^{2}$

Total Sales \& Trading Revenue excl. net DVA / FVA ${ }^{3}$ (\$B)


Avg. Trading-related Assets (\$B) and VaR (\$MM) ${ }^{5}$


[^11]See note N on slide 29 for definition of VaR.

Legacy Assets \& Servicing

| \$ in millions | 1Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 4Q14 | 1Q14 |
| Net interest income ${ }^{1}$ | \$428 | \$38 | \$51 |
| Noninterest income | 486 | 238 | 177 |
| Total revenue, net of interest expense ${ }^{1}$ | 914 | 276 | 228 |
| Provision for credit losses | 91 | 204 | 79 |
| Noninterest expense, excluding litigation ${ }^{2}$ | 1,022 | (86) | (542) |
| Litigation expense | 179 | (77) | $(5,658)$ |
| Income tax expense (benefit) ${ }^{1}$ | (140) | 91 | 1,707 |
| Net income (loss) | (\$238) | \$144 | \$4,642 |
| Key Indicators (\$ in billions) | 1Q15 | 4Q14 | 1Q14 |
| Average loans and leases | \$32.4 | \$33.8 | \$38.1 |
| MSR, end of period (EOP) | 3.1 | 3.3 | 4.6 |
| Capitalized MSR (bps) | 68 | 69 | 87 |
| Serviced for investors (EOP) | \$459 | \$474 | \$527 |
| Total LAS mortgage banking income | 0.5 | 0.2 | 0.3 |

- 1 Q15 net loss of $\$ 0.2 \mathrm{~B}$ improved from 1Q14, primarily due to lower litigation expense
- Total revenue of $\$ 0.9 B$ increased $\$ 0.2 B$ from 1Q14, driven by favorable MSR net hedge results and lower representations and warranties provision
- LAS expenses, excluding litigation ${ }^{2}$, of $\$ 1.0 \mathrm{~B}$ in 1 Q 15
- Expected to decline to approximately $\$ 0.8 \mathrm{~B}$ in 4 Q15
- 60+ days delinquent loans serviced down 19\% from 4Q14 to 153K units in 1 Q15
- LAS employees declined 9\% from 4Q14

${ }^{1}$ FTE basis.
${ }^{2}$ Represents a non-GAAP financial measure; see note E on slide 29.
${ }^{3}$ Includes other FTEs supporting LAS (contractors and offshore).


## All Other ${ }^{1}$

| \$ in millions | 1Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 4Q14 | 1Q14 |
| Net interest income ${ }^{2}$ | (\$249) | \$101 | (\$93) |
| Noninterest income | (103) | 293 | (590) |
| Total revenue, net of interest expense ${ }^{2}$ | (352) | 394 | (683) |
| Provision for credit losses | (182) | 148 | (47) |
| Noninterest expense | 1,504 | 1,023 | (214) |
| Income tax expense (benefit) ${ }^{2}$ | (833) | (310) | 222 |
| Net income (loss) | (\$841) | (\$467) | (\$644) |
| Selected Revenue Items (\$ in millions) | 1Q15 | 4 Q 14 | 1 Q14 |
| Equity investment income (loss) | \$1 | (\$36) | \$696 |
| Gains on sales of debt securities | 263 | 161 | 357 |
| U.K. payment protection insurance provision ${ }^{3}$ | - | (139) | (141) |
| Key Indicators (\$ in billions) | 1Q15 | 4 Q 14 | 1 Q14 |
| Average loans and leases | \$167.8 | \$183.1 | \$217.4 |
| Book value of Global Principal Investments | 0.8 | 0.9 | 1.3 |
| Total BAC equity investment exposure | 11.4 | 11.7 | 12.0 |

- Total revenue declined $\$ 0.7 \mathrm{~B}$ from 1 Q 14
- Net interest income decline of $\$ 0.1 \mathrm{~B}$ was due primarily to lower NII from liquidating businesses
- Noninterest income decline of $\$ 0.6 \mathrm{~B}$ was driven by lower equity investment income ( $\$ 0.7 \mathrm{~B}$ )
- Provision benefit increased \$47MM from 1Q14, driven primarily by recoveries on the sale of nonperforming loans
- Noninterest expense decreased $\$ 0.2 \mathrm{~B}$ from 1 Q 14 , driven by lower litigation expense
- Annual retirement-eligible incentive costs recorded in 1 Q15 and 1Q14; allocated to the businesses throughout the year

[^12]
## Key Takeaways

- Strong capital and liquidity measures
- Focused on CCAR resubmission
- Authorized to begin common share repurchases in 2Q15
- Managed expenses well
- Improved core loan activity
- Asset quality remains strong
- Positioned to benefit from rising rate environment



## Line of Business Allocated Capital

2015 Allocated Capital (\$B) - \$152B ${ }^{1,2}$


2014 Allocated Capital (\$B) - \$146B ${ }^{1,2}$


- The capital allocated to the Corporation's business segments is referred to as allocated capital, a non-GAAP financial measure, and is subject to change over time
- Capital allocations consider the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components
- Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. Effective January 1, 2015, on a prospective basis, the Corporation adjusted the amount of capital being allocated to the business segments
- The increase in Allocated Capital for LAS year over year reflects the higher Basel 3 Advanced Operational Risk capital that the Company recognized during 2014
- Effective January 1, 2015, to align the segments with how we manage the businesses in 2015, we changed our basis of presentation as follows: the Home Loans subsegment, which was included in the former Consumer Real Estate Services segment, is now included in Consumer Banking, and LAS has become a separate segment. A portion of the Business Banking business, based on the size of the client, was moved from the former Consumer \& Business Banking (CBB) segment to Global Banking, and the former CBB segment was renamed Consumer Banking. Also, Bank of America Merchant Services, our merchant processing joint venture, moved from the former CBB segment to All Other. The Allocated Capital for 2014 and 2015 above reflects this change in segment presentation.

[^13]
## Representations and Warranties Exposure ${ }^{1}$

| New Claim Trends (UPB) |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$$ in millions | 1014 | 2014 | 3014 | 4014 | 1 Q15 | Mix $^{2}$ |
| Pre 2005 | $\$ 96$ | $\$ 24$ | $\$ 29$ | $\$ 11$ | $\$ 28$ | $1 \%$ |
| 2005 | 74 | 72 | 374 | 594 | 277 | 14 |
| 2006 | 973 | 351 | 307 | 871 | 2,709 | 43 |
| 2007 | 50 | 1,948 | 1,648 | 58 | 365 | 41 |
| 2008 | 11 | 4 | 4 | 6 | 11 | - |
| Post 2008 | 48 | 39 | 15 | 19 | $260^{3}$ | 1 |
| New claims | $\$ 1,252$ | $\$ 2,438$ | $\$ 2,377$ | $\$ 1,559$ | $\$ 3,416)^{3}$ |  |
| \% GSEs | $12 \%$ | $4 \%$ | $3 \%$ | $3 \%$ | $1 \%$ |  |
| Rescinded claims | $\$ 162$ | $\$ 255$ | $\$ 47$ | $\$ 71$ | $\$ 80$ |  |
| Approved repurchases | 177 | 240 | 88 | 89 | 81 |  |


| Outstanding Claims by Counterparty (UPB) ${ }^{4}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| S in millions | 1Q14 | 2 Q14 | 3Q14 | 4Q14 | 1Q15 |
| GSEs | \$124 | \$76 | \$70 | \$59 | \$45 |
| Private | 18,604 | 20,551 | 23,012 | 24,489 | 27,816 ${ }^{3}$ |
| Monolines | 1,536 | 1,085 | 1,087 | 1,087 | 1,087 |
| Gross claims | 20,264 | 21,712 | 24,169 | 25,635 | 28,948 |
| Duplicate claims ${ }^{5}$ | $(1,096)$ | $(1,714)$ | $(2,933)$ | $(3,213)$ | $(3,590)$ |
| Total claims, net of duplicates | \$19,168 | \$19,998 | \$21,236 | \$22,422 | \$25,358 |


| Reserves Established (Balances Shown for 2004-2008 Originations) (\$B) |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Counterparty | Original <br> Balance | Outstanding <br> Balance | Have Paid | Reserves <br> Established | Commentary ${ }^{6,8}$ |

GSE - Whole loans
\$1,118
\$190
FHLMC and FNMA Agreements

| Second-lien monoline | 81 | 8 |  |  | Completed agreements with Assured, Syncora, MBIA and FGIC |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Whole loans sold | 55 | 9 |  |  | Reserves established |
| Private label (CFC issued) | 409 | 94 |  |  | BNY Mellon settlement approved on appeal; awaiting satisfaction of final conditions ${ }^{9}$ |
| Private label (non CFC bank issued) | 249 | 38 |  |  | Reserves established; Included in RPL |
| Private label (3rd party issued) | 176 | 39 |  |  | Reserves established; Included in RPL |
|  | \$2,088 | \$378 | \$25.8 | \$12.0 |  |
| ${ }^{1}$ Representations and warranties exposures do not consider exposures related to servicing (except as such losses are included as potential costs of the BNy Mellon Settiement), including foreclosure and related costs, fraud, indemnity, or claims <br> (including for RMBS) related to securities law or monoline insurance iligations. <br> ${ }^{2} \mathrm{M} \times$ for new claim trends is calculated based on last four quarters. <br> ${ }^{3}$ Outstanding private claims at March 31,2015 indude $\$ 13.68$ of claims submitted without individual loan file reviews and the $\$ 3.48$ of new daims received in 1 Q1s includes $\$ 3.28$ of clains submitted without individual loan file reviews. <br> ${ }^{4}$ In addition to the unresolved repurchase claims, the Corporation has received notifcations pertaining to $\$ 28$ in loans for which we have not recelved a repurchase request from sponsors of third party securitizations with whom we engaged in whole. loan transactions and that we may owe indemnity obligations. <br> ${ }^{3}$ Represents more than one claim outstanding related to a loan. Included in March, 31,2015 amounts were $\$ 3.38$ of claims related to private label investors submitted without individual loan file reviews. <br> ${ }^{\text {'Le}}$ 'tevel of reserves established and RPL are subject to adjustments in future periods based on a number of factors including ultimate resolution of the BNY Mellon settlement, changes in estimated repurchase rates, economic conditions, home prices, consumer and counterparty behavior, the applicable statute of limitations and a variety of judgmental factors. <br> ${ }^{\prime}$ Does not include Itigation reserves estabished. In addition, the company currently estimates the RPL could be up to $\$ 48$ over accruals at March 31,2015 , unchanged from December 31, 2014. The remaining RPL covers principaly non-GSE exposures. <br> ${ }^{*}$ Refer to pages $51-53$ of the Corporation's 2014 Annual Report on Form 10-K on file with the SEC for additional disclosures. <br> *Final conditions include receipt of a private letter ruling from the IRS. We cannot predict when or whether the conditions will be satisfied. |  |  |  |  |  |

## Consumer Real Estate Asset Quality Key Indicators

| Sinmilions | Residential Mortgage ${ }^{1}$ |  |  |  | Home Equity ${ }^{1}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1015 |  | 4 Q 14 |  | 1015 |  | $4 Q 14$ |  |
|  | $\begin{gathered} \text { As } \\ \text { Reported } \end{gathered}$ | Excluding Purchased Crediti-imparied and Fully-insured Loans | As Reported | Excluding Purchased Creditimpaired and Fully-insured Loans | As Reported | Exduding Purchased Creditimpaired Loens | $\begin{aligned} & \text { As } \\ & \text { Reported } \end{aligned}$ | Excuding Purchased Creditimpaired Loans |
| Loans end of period | \$207,925 | \$136,229 | \$216,197 | \$136,075 | \$83,571 | \$78,217 | \$85,725 | \$80,108 |
| Loans average | 213,165 | 136,250 | 221,215 | 137,264 | 84,718 | 79,232 | 86,636 | 80,943 |
| Net charge-offs ${ }^{2}$ | \$197 | \$197 | (\$259) | (\$259) | \$172 | \$172 | \$277 | \$277 |
| \% of average loans | 0.37 \% | 0.59 \% | (0.46) \% | (0.75) \% | 0.82 \% | 0.88 \% | 1.27 \% | 1.36 \% |
| Allowance for loan losses | \$2,426 | \$1,747 | \$2,900 | \$2,020 | \$2,824 | \$2,189 | \$3,035 | \$2,263 |
| \% of loans | 1.17 \% | 1.28 \% | 1.34 \% | 1.48 \% | 3.38 \% | 2.80 \% | 3.54 \% | 2.82 \% |
| Average refreshed (C)/TV ${ }^{3}$ |  | 65 |  | 65 |  | 69 |  | 70 |
| 90\%+refreshed (C) LV $^{3}$ |  | 13 \% |  | 13 \% |  | 22 \% |  | 22 \% |
| Average refreshed FICO |  | 742 |  | 741 |  | 747 |  | 747 |
| \% below 620 FicO |  | 7 \% |  | 8 \% |  | 7 \% |  | 7 \% |

[^14]
## Regulatory Capital Reconciliations ${ }^{1}$

| \$ in millions Regulatory Capital - Basel 3 transition to fully phased-in | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |
| :---: | :---: | :---: |
| Common equity tier 1 capital (transition) ${ }^{2}$ | \$155,438 | \$155,361 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition | $(6,031)$ | $(8,905)$ |
| DVA related to liabilities and derivatives phased in during transition | 498 | 925 |
| Defined benefit pension fund assets phased in during transition | (459) | (599) |
| Other adjustments and deductions phased in during transition | $(2,247)$ | $(5,565)$ |
| Common equity tier 1 capital (fully phased-in) | \$147,199 | \$141,217 |
|  |  |  |
| Risk-weighted Assets - As reported to Basel 3 (fully phased-in) | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |
| As reported risk-weighted assets ${ }^{2}$ | \$1,402,309 | \$1,261,544 |
| Change in risk-weighted assets from reported to fully phased-in | 25,394 | 153,722 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) | 1,427,703 | 1,415,266 |
| Change in risk-weighted assets for advanced models | 33,204 | 50,213 |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ${ }^{3}$ | \$1,460,907 | \$1,465,479 |
| Regulatory Capital Ratios | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |
| Basel 3 Standardized approach Common equity tier 1 (transition) ${ }^{2}$ | 11.1 | 12.3 \% |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) | 10.3 | 10.0 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) ${ }^{3}$ | 10.1 | 9.6 |

[^15]
## Notes

## Non-GAAP Financial Measures

For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.
A In 4Q14, a funding valuation adjustment (FVA) on uncollateralized derivative transactions was implemented, and a transitional charge of \$497MM related to the adoption was recorded. Net DVA/ FVA represents the combined total of net DVA on derivatives and structured liabilities, and the FVA transitional charge recorded in 4Q14. Net DVA/FVA results were gains (losses) of \$19MM, (\$626MM). \$205MM, \$69MM and \$112MM for 1Q15, 4Q14, 3Q14, 2 Q14 and 1Q14, respectively.
${ }^{5}$ On a GAAP basis, net interest income (NII) was $\$ 9.58, \$ 9.68$ and $\$ 10.18$; total revenue, net of interest expense was $\$ 21.28, \$ 18.78$ and $\$ 22.68$; pre-tax, pre-provision earnings were $\$ 5.58, \$ 4.5 \mathrm{~B}$ and $\$ 0.3 \mathrm{~B}$; income before income taxes was $\$ 4.7 \mathrm{~B}, \$ 4.3 \mathrm{~B}$ and ( $\$ 0.7 \mathrm{~B}$ ); and income tax expense was $\$ 1.4 \mathrm{~B}, \$ 1.3 \mathrm{~B}$ and ( $\$ 0.4 \mathrm{~B}$ ) for 1Q15, 4 Q 14 and 1Q14, respectively.
${ }^{\circ}$ On a GAAP basis, total revenue, net of interest expense was $\$ 21.2 B, \$ 18.7 B$ and $\$ 22.68$ for $1 Q 15,4 Q 14$ and 1Q14, respectively. Market-related adjustments of premium amortization expense and hedge ineffectiveness were ( $\$ 0.5 \mathrm{~B}$ ), ( $\$ 0.6 \mathrm{~B}$ ) and ( $\$ 0.3 \mathrm{~B}$ ); net DVA / FVA results were gains (losses) of $\$ 19 \mathrm{MM}$, ( $\$ 626 \mathrm{MM}$ ) and $\$ 112 \mathrm{MM}$; and equity investment income (loss) was $\$ 27 \mathrm{MM}$, ( $\$ 20 \mathrm{MM}$ ) and \$784MM for 1Q15, 4Q14 and 1Q14, respectively.
${ }^{0}$ On a GAAP basis, reported NII was $\$ 9.5 B, \$ 9.6 B, \$ 10.2 B, \$ 10.0 B$ and $\$ 10.1 B$ for $1 Q 15,4 Q 14,3 Q 14,2 Q 14$ and $1 Q 14$, respectively. Market-related adjustments of premium amortization expense and hedge ineffectiveness were $(\$ 0.5 B),(\$ 0.6 B),(\$ 0.1 B),(\$ 0.2 B)$ and $(\$ 0.3 B)$ for $1 Q 15,4 Q 14,3 Q 14,2 Q 14$ and $1 Q 14$, respectively.
${ }^{t}$ LAS noninterest expense was $\$ 1.2 B, \$ 1.4 B$ and $\$ 7.4 B$ in $1 Q 15,4 Q 14$ and $1 Q 14$, respectively. LAS litigation expense was $\$ 179 M M, \$ 256 M M$ and $\$ 5.8 B$ in $1 Q 15,4 Q 14$ and $1 Q 14$, respectively.
INet charge-offs exclude write-offs of PCI loans of $\$ 288 \mathrm{MM}, \$ 13 \mathrm{MM}, \$ 246 \mathrm{MM}, \$ 160 \mathrm{MM}$ and $\$ 391 \mathrm{MM}$ for $1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14,2 \mathrm{Q} 14$ and 1 Q 14 , respectively. Including the write-offs of PCI loans, total annualized net charge-offs and PCI write-offs as a percentage of total average loans and leases outstanding were $0.70 \%, 0.40 \%, 0.57 \%, 0.55 \%$ and $0.79 \%$ for $1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14,2 \mathrm{Q} 14$ and 1 Q 14, respectively.
${ }^{6}$ Adjusted net charge-offs exclude Dol settlement impacts of $\$ 230 \mathrm{MM}$ and $\$ 151 \mathrm{MM}$ in 1 Q 15 and 4 Q 14 , and recoveries from NPL sales and other recoveries of $\$ 40 \mathrm{MM}, \$ 314 \mathrm{MM}, \$ 114 \mathrm{MM}$ and $\$ 185 \mathrm{MM}$ in 1Q15, 4Q14, 3 Q14 and 2Q14, respectively.
${ }^{H}$ The allowance/annualized net charge-offs and PCI write-offs ratios were $2.28 \mathrm{x}, 4.08 \mathrm{x}, 2.95 \mathrm{x}, 3.20 \mathrm{x}$ and 2.30 x , and the allowance (excluding valuation allowance for PCI loans)/annualized net charge-offs (excluding PCI loans) ratios were $2.55 \mathrm{x}, 3.66 \mathrm{x}, 3.27 \mathrm{x}, 3.25 \mathrm{x}$ and 2.58 x , which excludes valuation allowance on PCI loans of $\$ 1.38, \$ 1.78, \$ 1.68, \$ 1.88$ and $\$ 2.18$ for $1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14,2 \mathrm{Q} 14$ and 1 Q 14 , respectively.
${ }^{1}$ Net DVA / FVA included in FICC revenue was gains (losses) of $\$ 4 \mathrm{MM}$, ( $\$ 577 \mathrm{MM}$ ), \$134MM, \$56MM and \$80MM for 1Q15, 4Q14, 3Q14, 2Q14 and 1Q14, respectively. Net DVA / FVA included in equities revenue was gains (losses) of \$15MM, (\$49MM), \$71MM, \$13MM and \$32MM for 1Q15, 4Q14, 3Q14, 2 Q14 and 1Q14, respectively.

## Definitions

${ }^{1}$ Market-related Nil adjustments include retrospective changes to debt security premium or discount amortization resulting from changes in estimated prepayments, due primarily to changes in interest rates, and hedge ineffectiveness. Amortization of premiums and accretion of discounts is included in interest income. When a change is made to the estimated lives of the securities, primarily as a result of changes in interest rates, the related premium or discount is adjusted, with a corresponding charge or benefit to interest income, to the appropriate amount had the current estimated lives been applied since the purchase of the securities. For more information, see Note 1 - Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2014 Annual Report on Form 10-K.
${ }^{*}$ Parent company long-term debt reflects the carrying value of annual contractual maturities of long-term debt obligations of Bank of America Corporation only. Substantially all of our senior and subordinated debt obligations contain no provisions that could trigger a requirement for an early repayment, require additional collateral support, result in changes to terms, accelerate maturity, or create additional financial obligations upon an adverse change in our credit ratings, financial ratios, earnings, cash flows or stock price.
${ }^{\prime}$ Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of nonU.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include federal Reserve Discount Window or federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions.
${ }^{m}$ Time to Required Funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation.
" VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a $99 \%$ confidence level. Using a $95 \%$ confidence level, average VaR was $\$ 30 \mathrm{MM}, \$ 24 \mathrm{MM}, \$ 26 \mathrm{MM}, \$ 27 \mathrm{MM}$ and $\$ 37 \mathrm{MM}$ for $1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14,2 \mathrm{Q} 14$ and 1 Q 14 , respectively.

## Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." The forward-looking statements made in this presentation represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims and the chance that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained, including the possibility that all of the conditions necessary to obtain final approval of the BNY Mellon Settlement do not occur; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines, and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including but not limited to, any GSIB surcharge; the possibility that our internal analytical models will not be approved by U.S. banking regulators; the possibility that our risk-weighted assets may increase as a result of modifications to our internal analytical models in connection with an exit of parallel run; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule and derivatives regulations; the impact of the U.K. tax law change limiting how much NOLs can offset annual profit; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

## Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided.
- Certain prior period amounts have been reclassified to conform to current period presentation.
- The Company's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, and also incorporate operational risk. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted, and certain differences arising from the inclusion of the CVA capital charge in the credit risk capital measurement. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. These estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and is estimated to negatively impact the CET1 ratio by approximately 100 bps . We are currently working with the U.S. banking regulators in order to exit parallel run.
- Certain financial measures contained herein represent non-GAAP financial measures. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended March 31, 2015 and other earnings-related information available through the Bank of America Investor Relations web site at: $\underline{\text { http:///investor.bankofamerica.com. }}$
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2015, the Company adjusted the amount of capital being allocated to its business segments. This change resulted in no change of the unallocated capital, which is reflected in All Other, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.



## Bank of America

## Supplemental Information <br> First Quarter 2015

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.
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## Bank of America Corporation and Subsidiaries

## Consolidated Financial Highlights

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 9,451 | \$ | 9,635 | \$ | 10,219 | \$ | 10,013 | \$ | 10,085 |
| Noninterest income |  | 11,751 |  | 9,090 |  | 10,990 |  | 11,734 |  | 12,481 |
| Total revenue, net of interest expense |  | 21,202 |  | 18,725 |  | 21,209 |  | 21,747 |  | 22,566 |
| Provision for credit losses |  | 765 |  | 219 |  | 636 |  | 411 |  | 1,009 |
| Noninterest expense |  | 15,695 |  | 14,196 |  | 20,142 |  | 18,541 |  | 22,238 |
| Income tax expense (benefit) |  | 1,385 |  | 1,260 |  | 663 |  | 504 |  | (405) |
| Net income (loss) |  | 3,357 |  | 3,050 |  | (232) |  | 2,291 |  | (276) |
| Preferred stock dividends |  | 382 |  | 312 |  | 238 |  | 256 |  | 238 |
| Net income (loss) applicable to common shareholders |  | 2,975 |  | 2,738 |  | (470) |  | 2,035 |  | (514) |
| Diluted earnings (loss) per common share(1) |  | 0.27 |  | 0.25 |  | (0.04) |  | 0.19 |  | (0.05) |
| Average diluted common shares issued and outstanding ${ }^{(1)}$ |  | 266,511 |  | 273,773 |  | 515,790 |  | 265,123 |  | 560,518 |
| Dividends paid per common share | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.01 | \$ | 0.01 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.64 |  | 0.57\% |  | $\mathrm{n} / \mathrm{m}$ |  | 0.42\% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average common shareholders' equity |  | 5.35 |  | 4.84 |  | $\mathrm{n} / \mathrm{m}$ |  | 3.68 |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average tangible common shareholders' equity ${ }^{(2)}$ |  | 7.88 |  | 7.15 |  | $\mathrm{n} / \mathrm{m}$ |  | 5.47 |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average tangible shareholders' equity ${ }^{(2)}$ |  | 7.85 |  | 7.08 |  | $\mathrm{n} / \mathrm{m}$ |  | 5.64 |  | $\mathrm{n} / \mathrm{m}$ |


| At period end |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book value per share of common stock | \$ | 21.66 | \$ | 21.32 | \$ | 20.99 | \$ | 21.16 | \$ | 20.75 |
| Tangible book value per share of common stock ${ }^{(2)}$ |  | 14.79 |  | 14.43 |  | 14.09 |  | 14.24 |  | 13.81 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 15.39 | \$ | 17.89 | \$ | 17.05 | \$ | 15.37 | \$ | 17.20 |
| High closing price for the period |  | 17.90 |  | 18.13 |  | 17.18 |  | 17.34 |  | 17.92 |
| Low closing price for the period |  | 15.15 |  | 15.76 |  | 14.98 |  | 14.51 |  | 16.10 |
| Market capitalization |  | 161,909 |  | 188,141 |  | 179,296 |  | 161,628 |  | 181,117 |
| Number of financial centers - U.S. |  | 4,835 |  | 4,855 |  | 4,947 |  | 5,023 |  | 5,095 |
| Number of branded ATMs - U.S. |  | 15,915 |  | 15,838 |  | 15,675 |  | 15,976 |  | 16,214 |
| Full-time equivalent employees |  | 219,658 |  | 223,715 |  | 229,538 |  | 233,201 |  | 238,560 |



essing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measuresn pages 41-44.)
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$

|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 | \$ | 10,226 | \$ | 10,286 |
| Total revenue, net of interest expense |  | 21,421 |  | 18,955 |  | 21,434 |  | 21,960 |  | 22,767 |
| Net interest yield |  | $2.17 \%$ |  | 2.18\% |  | 2.29\% |  | 2.22\% |  | 2.29\% |
| Efficiency ratio |  | 73.27 |  | 74.90 |  | 93.97 |  | 84.43 |  | 97.68 |

[^16]
## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Income

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$$2015$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | First Quarter 2014 |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 8,036 | \$ | 8,377 | \$ | 8,535 | \$ | 8,635 | \$ | 8,760 |
| Debt securities |  | 1,887 |  | 1,675 |  | 2,225 |  | 2,124 |  | 1,997 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 231 |  | 238 |  | 239 |  | 297 |  | 265 |
| Trading account assets |  | 1,083 |  | 1,098 |  | 1,111 |  | 1,175 |  | 1,177 |
| Other interest income |  | 726 |  | 764 |  | 748 |  | 710 |  | 736 |
| Total interest income |  | 11,963 |  | 12,152 |  | 12,858 |  | 12,941 |  | 12,935 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 220 |  | 237 |  | 270 |  | 282 |  | 291 |
| Short-term borrowings |  | 606 |  | 615 |  | 591 |  | 763 |  | 609 |
| Trading account liabilities |  | 373 |  | 351 |  | 392 |  | 398 |  | 435 |
| Long-term debt |  | 1,313 |  | 1,314 |  | 1,386 |  | 1,485 |  | 1,515 |
| Total interest expense |  | 2,512 |  | 2,517 |  | 2,639 |  | 2,928 |  | 2,850 |
| Net interest income |  | 9,451 |  | 9,635 |  | 10,219 |  | 10,013 |  | 10,085 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,394 |  | 1,610 |  | 1,500 |  | 1,441 |  | 1,393 |
| Service charges |  | 1,764 |  | 1,844 |  | 1,907 |  | 1,866 |  | 1,826 |
| Investment and brokerage services |  | 3,378 |  | 3,397 |  | 3,327 |  | 3,291 |  | 3,269 |
| Investment banking income |  | 1,487 |  | 1,541 |  | 1,351 |  | 1,631 |  | 1,542 |
| Equity investment income (loss) |  | 27 |  | (20) |  | 9 |  | 357 |  | 784 |
| Trading account profits |  | 2,247 |  | 111 |  | 1,899 |  | 1,832 |  | 2,467 |
| Mortgage banking income |  | 694 |  | 352 |  | 272 |  | 527 |  | 412 |
| Gains on sales of debt securities |  | 268 |  | 163 |  | 432 |  | 382 |  | 377 |
| Other income |  | 492 |  | 92 |  | 293 |  | 407 |  | 411 |
| Total noninterest income |  | 11,751 |  | 9,090 |  | 10,990 |  | 11,734 |  | 12,481 |
| Total revenue, net of interest expense |  | 21,202 |  | 18,725 |  | 21,209 |  | 21,747 |  | 22,566 |
|  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 765 |  | 219 |  | 636 |  | 411 |  | 1,009 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 9,614 |  | 7,693 |  | 8,039 |  | 8,306 |  | 9,749 |
| Occupancy |  | 1,027 |  | 996 |  | 1,070 |  | 1,079 |  | 1,115 |
| Equipment |  | 512 |  | 531 |  | 514 |  | 534 |  | 546 |
| Marketing |  | 440 |  | 491 |  | 446 |  | 450 |  | 442 |
| Professional fees |  | 421 |  | 677 |  | 611 |  | 626 |  | 558 |
| Amortization of intangibles |  | 213 |  | 228 |  | 234 |  | 235 |  | 239 |
| Data processing |  | 852 |  | 796 |  | 754 |  | 761 |  | 833 |
| Telecommunications |  | 171 |  | 254 |  | 311 |  | 324 |  | 370 |
| Other general operating |  | 2,445 |  | 2,530 |  | 8,163 |  | 6,226 |  | 8,386 |
| Total noninterest expense |  | 15,695 |  | 14,196 |  | 20,142 |  | 18,541 |  | 22,238 |
| Income (loss) before income taxes |  | 4,742 |  | 4,310 |  | 431 |  | 2,795 |  | (681) |
| Income tax expense (benefit) |  | 1,385 |  | 1,260 |  | 663 |  | 504 |  | (405) |
| Net income (loss) | \$ | 3,357 | \$ | 3,050 | \$ | (232) | \$ | 2,291 | \$ | (276) |
| Preferred stock dividends |  | 382 |  | 312 |  | 238 |  | 256 |  | 238 |
| Net income (loss) applicable to common shareholders | \$ | 2,975 | \$ | 2,738 | \$ | (470) | \$ | 2,035 | \$ | (514) |

Per common share information


[^17]
## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Comprehensive Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| Net income (loss) | \$ | 3,357 | \$ | 3,050 | \$ | (232) | \$ | 2,291 | \$ | (276) |
| Other comprehensive income (loss), net-of-tax: |  |  |  |  |  |  |  |  |  |  |
| Net change in available-for-sale debt and marketable equity securities |  | 1,336 |  | 2,021 |  | (994) |  | 2,305 |  | 1,289 |
| Net change in derivatives |  | 43 |  | 205 |  | 196 |  | 7 |  | 208 |
| Employee benefit plan adjustments |  | 25 |  | $(1,007)$ |  | 8 |  | 7 |  | 49 |
| Net change in foreign currency translation adjustments |  | (51) |  | (24) |  | (14) |  | 7 |  | (126) |
| Other comprehensive income (loss) |  | 1,353 |  | 1,195 |  | (804) |  | 2,326 |  | 1,420 |
| Comprehensive income (loss) | \$ | 4,710 | \$ | 4,245 | \$ | $(1,036)$ | \$ | 4,617 | \$ | 1,144 |

[^18]
## Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 30,106 | \$ | 33,118 | \$ | 31,099 |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks |  | 132,437 |  | 105,471 |  | 120,546 |
| Cash and cash equivalents |  | 162,543 |  | 138,589 |  | 151,645 |
| Time deposits placed and other short-term investments |  | 7,418 |  | 7,510 |  | 12,793 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 206,708 |  | 191,823 |  | 215,299 |
| Trading account assets |  | 186,860 |  | 191,785 |  | 195,949 |
| Derivative assets |  | 61,331 |  | 52,682 |  | 45,302 |
| Debt securities: |  |  |  |  |  |  |
| Carried at fair value |  | 324,174 |  | 320,695 |  | 285,576 |
| Held-to-maturity, at cost |  | 59,815 |  | 59,766 |  | 55,120 |
| Total debt securities |  | 383,989 |  | 380,461 |  | 340,696 |
| Loans and leases |  | 877,956 |  | 881,391 |  | 916,217 |
| Allowance for loan and lease losses |  | $(13,676)$ |  | $(14,419)$ |  | $(16,618)$ |
| Loans and leases, net of allowance |  | 864,280 |  | 866,972 |  | 899,599 |
| Premises and equipment, net |  | 9,833 |  | 10,049 |  | 10,351 |
| Mortgage servicing rights |  | 3,394 |  | 3,530 |  | 4,765 |
| Goodwill |  | 69,776 |  | 69,777 |  | 69,842 |
| Intangible assets |  | 4,391 |  | 4,612 |  | 5,337 |
| Loans held-for-sale |  | 9,732 |  | 12,836 |  | 12,317 |
| Customer and other receivables |  | 63,716 |  | 61,845 |  | 64,135 |
| Other assets |  | 109,574 |  | 112,063 |  | 121,821 |
| Total assets | \$ | 2,143,545 | \$ | 2,104,534 | \$ | 2,149,851 |
| Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities) |  |  |  |  |  |  |
| Trading account assets | \$ | 5,182 | \$ | 6,890 | \$ | 8,052 |
| Derivative assets |  | 5 |  | 6 |  | 23 |
| Loans and leases |  | 89,771 |  | 95,187 |  | 104,556 |
| Allowance for loan and lease losses |  | $(1,869)$ |  | $(1,968)$ |  | $(2,614)$ |
| Loans and leases, net of allowance |  | 87,902 |  | 93,219 |  | 101,942 |
| Loans held-for-sale |  | 1,226 |  | 1,822 |  | 1,294 |
| All other assets |  | 2,948 |  | 2,763 |  | 3,970 |
| Total assets of consolidated variable interest entities | \$ | 97,263 | \$ | 104,700 | \$ | 115,281 |

[^19]Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{2015}{\text { March } 31}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | March 31 2014 |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 412,902 | \$ | 393,102 | \$ | 376,613 |
| Interest-bearing |  | 673,431 |  | 660,161 |  | 676,328 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 8,473 |  | 7,230 |  | 7,633 |
| Interest-bearing |  | 58,362 |  | 58,443 |  | 73,076 |
| Total deposits |  | 1,153,168 |  | 1,118,936 |  | 1,133,650 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 203,758 |  | 201,277 |  | 203,108 |
| Trading account liabilities |  | 74,791 |  | 74,192 |  | 89,076 |
| Derivative liabilities |  | 52,234 |  | 46,909 |  | 36,911 |
| Short-term borrowings |  | 33,270 |  | 31,172 |  | 51,409 |
| Accrued expenses and other liabilities (includes $537, \$ 528$ and $\$ 509$ of reserve for unfunded lending commitments) |  | 138,278 |  | 145,438 |  | 149,024 |
| Long-term debt |  | 237,858 |  | 243,139 |  | 254,785 |
| Total liabilities |  | 1,893,357 |  | 1,861,063 |  | 1,917,963 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $\mathbf{- 1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding $-\mathbf{3 , 7 6 7 , 7 9 0}, 3,647,790$ and $3,407,790$ shares |  | 22,273 |  | 19,309 |  | 13,352 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $\mathbf{- 1 2 , 8 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding - 10,520,400,507, 10,516,542,476 and $10,530,045,485$ shares |  | 153,410 |  | 153,458 |  | 153,696 |
| Retained earnings |  | 77,472 |  | 75,024 |  | 71,877 |
| Accumulated other comprehensive income (loss) |  | $(2,967)$ |  | $(4,320)$ |  | $(7,037)$ |
| Total shareholders' equity |  | 250,188 |  | 243,471 |  | 231,888 |
| Total liabilities and shareholders' equity | \$ | 2,143,545 | \$ | 2,104,534 | \$ | 2,149,851 |
| Liabilities of consolidated variable interest entities included in total liabilities above |  |  |  |  |  |  |
| Short-term borrowings | \$ | 630 | \$ | 1,032 | \$ | 1,176 |
| Long-term debt |  | 13,942 |  | 13,307 |  | 18,338 |
| All other liabilities |  | 123 |  | 138 |  | 179 |
| Total liabilities of consolidated variable interest entities | \$ | 14,695 | \$ | 14,477 | \$ | 19,693 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Capital Management


$\begin{array}{llll}\text { (1) } \begin{array}{l}\text { Regulatory } \\ \text { preliminary. }\end{array} & \text { capital } & \text { ratios are }\end{array}$
 of regulatory capital transition provisions.

 GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page 1 1-44.)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Regulatory Capital Reconciliations ${ }^{(1,2)}$

(Dollars in millions)

|  | March 31 2015 |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | September 30 <br> 2014 |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | March 31 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) ${ }^{(3)}$ | \$ | 155,438 | \$ | 155,361 | \$ | 152,444 | \$ | 153,582 | \$ | 150,922 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(6,031)$ |  | $(8,905)$ |  | $(10,502)$ |  | $(11,118)$ |  | $(11,933)$ |
| DVA related to liabilities and derivatives phased in during transition |  | 498 |  | 925 |  | 974 |  | 1,229 |  | 1,275 |
| Defined benefit pension fund assets phased in during transition |  | (459) |  | (599) |  | (663) |  | (658) |  | (644) |
| Other adjustments and deductions phased in during transition |  | $(2,247)$ |  | $(5,565)$ |  | $(7,147)$ |  | $(5,852)$ |  | $(9,474)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 147,199 | \$ | $\xrightarrow{141,217}$ | \$ | 135,106 | \$ | $\underline{ }$ 137,183 | \$ | $\xrightarrow{130,146}$ |

Risk-weighted assets - As reported to Basel 3 (fully phased-in)

| As reported risk-weighted assets ${ }^{(3)}$ | \$ | 1,402,309 | \$ | 1,261,544 | \$ | 1,271,723 | \$ | 1,284,924 | \$ | 1,282,117 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in risk-weighted assets from reported to fully phased-in |  | 25,394 |  | 153,722 |  | 143,516 |  | 151,901 |  | 165,332 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,427,703 |  | 1,415,266 |  | 1,415,239 |  | 1,436,825 |  | 1,447,449 |
| Change in risk-weighted assets for advanced models |  | 33,204 |  | 50,213 |  | $(8,375)$ |  | $(49,390)$ |  | $(86,234)$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,460,907 | \$ | 1,465,479 | \$ | 1,406,864 | \$ | 1,387,435 | \$ | 1,361,215 |

Regulatory capital ratios

| Basel 3 Standardized approach Common equity tier 1 (transition) ${ }^{(3)}$ | 11.1\% | 12.3\% | 12.0\% | 12.0\% | 11.8\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) | 10.3 | 10.0 | 9.5 | 9.5 | 9.0 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) | 10.1 | 9.6 | 9.6 | 9.9 | 9.6 |

(1) Regulatory capital ratios are
preliminary,
(2) Bresel 3 Common equity tier 1 capital







 models including the wholesale (e.g., commercial) and other
with the U.S. banking regulators in order to exit parallel run.
 of regulatory capital transition provisions.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Net Interest Income Excluding Trading-related Net Interest Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \end{gathered}$ $2015$ |  | Fourth Quarter 2014 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2014 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |
| Net interest income (FTE basis) |  |  |  |  |  |  |  |  |  |  |
| As reported | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 | s | 10,226 | \$ | 10,286 |
| Impact of trading-related net interest income |  | (917) |  | (939) |  | (907) |  | (864) |  | (905) |
| Net interest income excluding trading-related net interest income ${ }^{1}$ ) | \$ | 8,753 | \$ | 8,926 | \$ | 9,537 | \$ | 9,362 | \$ | 9,381 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average earning assets |  |  |  |  |  |  |  |  |  |  |
| As reported | \$ | 1,804,399 | \$ | 1,802,121 | \$ | 1,813,482 | \$ | 1,840,850 | \$ | 1,803,297 |
| Impact of trading-related earning assets |  | $(418,214)$ |  | $(435,408)$ |  | $(441,661)$ |  | $(463,395)$ |  | $(442,700)$ |
| Average earning assets excluding trading-related earning assets(1) | \$ | 1,386,185 | \$ | 1,366,713 | \$ | $\xrightarrow{1,371,821}$ | \$ | 1,377,455 | \$ | 1,360,597 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield contribution (FTE basis) ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |
| As reported |  | 2.17\% |  | 2.18\% |  | 2.29\% |  | 2.22\% |  | 2.29\% |
| Impact of trading-related activities |  | 0.38 |  | 0.42 |  | 0.47 |  | 0.50 |  | 0.48 |
| Net interest yield on earning assets excluding trading-related activities ${ }^{(1)}$ |  | 2.55\% |  | 2.60\% |  | 2.76\% |  | 2.72\% |  | $\xrightarrow{2.77 \%}$ |

${ }^{(1)}$ Represents a non-GAAP financial
measure.
2) Calculated on an annualized
basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | First Quarter 2015 |  |  |  |  | Fourth Quarter 2014 |  |  |  |  | First Quarter 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | $\begin{aligned} & \hline \text { Interest } \\ & \text { Income/ } \\ & \text { Expense } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ | Average Balance |  | Interest Income/ Expense |  | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks | s | 126,189 | \$ | 84 | 0.27\% | s | 109,042 | \$ | 74 | 0.27\% | s | 112,570 | \$ | 72 | 0.26\% |
| Time deposits placed and other short-term investments |  | 8,379 |  | 33 | 1.61 |  | 9,339 |  | 41 | 1.73 |  | 13,879 |  | 49 | 1.43 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 213,931 |  | 231 | 0.44 |  | 217,982 |  | 237 | 0.43 |  | 212,504 |  | 265 | 0.51 |
| Trading account assets |  | 138,946 |  | 1,122 | 3.26 |  | 144,147 |  | 1,142 | 3.15 |  | 147,583 |  | 1,213 | 3.32 |
| Debt securities |  | 383,120 |  | 1,898 | 2.01 |  | 371,014 |  | 1,687 | 1.82 |  | 329,711 |  | 2,005 | 2.41 |
| Loans and leases (1): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 215,030 |  | 1,851 | 3.45 |  | 223,132 |  | 1,946 | 3.49 |  | 247,560 |  | 2,238 | 3.62 |
| Home equity |  | 84,915 |  | 770 | 3.66 |  | 86,825 |  | 808 | 3.70 |  | 92,755 |  | 853 | 3.71 |
| U.S. credit card |  | 88,695 |  | 2,027 | 9.27 |  | 89,381 |  | 2,087 | 9.26 |  | 89,545 |  | 2,092 | 9.48 |
| Non-U.S. credit card |  | 10,002 |  | 262 | 10.64 |  | 10,950 |  | 280 | 10.14 |  | 11,554 |  | 308 | 10.79 |
| Direct/Indirect consumer |  | 80,713 |  | 491 | 2.47 |  | 83,121 |  | 522 | 2.49 |  | 81,728 |  | 530 | 2.63 |
| Other consumer |  | 1,847 |  | 15 | 3.29 |  | 2,031 |  | 85 | 16.75 |  | 1,962 |  | 18 | 3.66 |
| Total consumer |  | 481,202 |  | 5,416 | 4.54 |  | 495,440 |  | 5,728 | 4.60 |  | 525,104 |  | 6,039 | 4.64 |
| U.S. commercial |  | 234,907 |  | 1,645 | 2.84 |  | 231,215 |  | 1,648 | 2.83 |  | 228,059 |  | 1,650 | 2.93 |
| Commercial real estate |  | 48,234 |  | 347 | 2.92 |  | 46,996 |  | 360 | 3.04 |  | 48,753 |  | 368 | 3.06 |
| Commercial lease financing |  | 24,495 |  | 216 | 3.53 |  | 24,238 |  | 199 | 3.28 |  | 24,727 |  | 234 | 3.78 |
| Non-U.S. commercial |  | 83,555 |  | 485 | 2.35 |  | 86,844 |  | 527 | 2.41 |  | 92,839 |  | 544 | 2.37 |
| Total commercial |  | 391,191 |  | 2,693 | 2.79 |  | 389,293 |  | 2,734 | 2.79 |  | 394,378 |  | 2,796 | 2.87 |
| Total loans and leases |  | 872,393 |  | 8,109 | 3.75 |  | 884,733 |  | 8,462 | 3.80 |  | 919,482 |  | 8,835 | 3.88 |
| Other earning assets |  | 61,441 |  | 705 | 4.66 |  | 65,864 |  | 739 | 4.46 |  | 67,568 |  | 697 | 4.18 |
| Total earning assets ${ }^{(2)}$ |  | 1,804,399 |  | 12,182 | 2.73 |  | 1,802,121 |  | 12,382 | 2.73 |  | 1,803,297 |  | 13,136 | 2.94 |
| Cash and due from banks |  | 27,695 |  |  |  |  | 27,590 |  |  |  |  | 28,258 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 306,480 |  |  |  |  | 307,840 |  |  |  |  | 307,711 |  |  |  |
| Total assets | s | 2,138,574 |  |  |  | \$ | 2,137,551 |  |  |  | s | 2,139,266 |  |  |  |

 interest income over the remaining life of the loan.
${ }^{(2)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | First Quarter 2015 |  | Fourth Quarter 2014 |  | First Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 12 | \$ | 14 | \$ | 13 |
| Debt securities |  | (8) |  | (11) |  | (2) |
| U.S. commercial loans and leases |  | (15) |  | (13) |  | (16) |
| Net hedge expense on assets | \$ | (11) | \$ | (10) | \$ | (5) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)
(Dollars in millions)

|  | First Quarter 2015 |  |  |  |  | Fourth Quarter 2014 |  |  |  |  | First Quarter 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | Yield Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 46,224 | \$ | 2 | 0.02\% | \$ | 45,621 | \$ | 1 | 0.01\% | \$ | 45,196 | \$ | 1 | 0.01\% |
| NOW and money market deposit accounts |  | 531,827 |  | 67 | 0.05 |  | 515,995 |  | 76 | 0.06 |  | 523,237 |  | 83 | 0.06 |
| Consumer CDs and IRAs |  | 58,704 |  | 45 | 0.31 |  | 61,880 |  | 52 | 0.33 |  | 71,140 |  | 84 | 0.48 |
| Negotiable CDs, public funds and other deposits |  | 28,796 |  | 22 | 0.31 |  | 30,950 |  | 22 | 0.29 |  | 29,826 |  | 27 | 0.37 |
| Total U.S. interest-bearing deposits |  | 665,551 |  | 136 | 0.08 |  | 654,446 |  | 151 | 0.09 |  | 669,399 |  | 195 | 0.12 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 4,544 |  | 8 | 0.74 |  | 5,415 |  | 9 | 0.63 |  | 11,071 |  | 16 | 0.59 |
| Governments and official institutions |  | 1,382 |  | 1 | 0.21 |  | 1,647 |  | 1 | 0.18 |  | 1,857 |  | 1 | 0.12 |
| Time, savings and other |  | 54,276 |  | 75 | 0.55 |  | 57,029 |  | 76 | 0.53 |  | 60,507 |  | 79 | 0.53 |
| Total non-U.S. interest-bearing deposits |  | 60,202 |  | 84 | 0.56 |  | 64,091 |  | 86 | 0.53 |  | 73,435 |  | 96 | 0.53 |
| Total interest-bearing deposits |  | 725,753 |  | 220 | 0.12 |  | 718,537 |  | 237 | 0.13 |  | 742,834 |  | 291 | 0.16 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 244,134 |  | 606 | 1.01 |  | 251,432 |  | 615 | 0.97 |  | 252,972 |  | 609 | 0.97 |
| Trading account liabilities |  | 78,787 |  | 373 | 1.92 |  | 78,174 |  | 350 | 1.78 |  | 90,449 |  | 435 | 1.95 |
| Long-term debt |  | 240,127 |  | 1,313 | 2.20 |  | 249,221 |  | 1,315 | 2.10 |  | 253,678 |  | 1,515 | 2.41 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,288,801 |  | 2,512 | 0.79 |  | 1,297,364 |  | 2,517 | 0.77 |  | 1,339,933 |  | 2,850 | 0.86 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 404,972 |  |  |  |  | 403,977 |  |  |  |  | 375,343 |  |  |  |
| Other liabilities |  | 199,057 |  |  |  |  | 192,756 |  |  |  |  | 187,431 |  |  |  |
| Shareholders' equity |  | 245,744 |  |  |  |  | 243,454 |  |  |  |  | 236,559 |  |  |  |
| Total liabilities and shareholders' equity | s | 2,138,574 |  |  |  | \$ | 2,137,551 |  |  |  | \$ | 2,139,266 |  |  |  |
| Net interest spread |  |  |  |  | 1.94\% |  |  |  |  | 1.96\% |  |  |  |  | 2.08\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.23 |  |  |  |  | 0.22 |  |  |  |  | 0.21 |
| Net interest income/yield on earning assets |  |  | \$ | 9,670 | 2.17\% |  |  | \$ | 9,865 | 2.18\% |  |  | \$ | 10,286 | 2.29\% |



Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Debt Securities and Available-for-Sale Marketable Equity Securities

| (Dollars in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2015 |  |  |  |  |  |  |  |
|  | Amortized Cost |  | $\begin{gathered} \hline \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{gathered}$ |  | Gross Unrealized Losses |  | Fair Value |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| U.S. Treasury and agency securities | \$ | 58,501 | \$ | 1,018 | \$ | (3) | \$ | 59,516 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency |  | 179,255 |  | 2,858 |  | (275) |  | 181,838 |
| Agency-collateralized mortgage obligations |  | 13,696 |  | 296 |  | (31) |  | 13,961 |
| Non-agency residential |  | 3,791 |  | 295 |  | (60) |  | 4,026 |
| Commercial |  | 3,853 |  | 137 |  | (1) |  | 3,989 |
| Non-U.S. securities |  | 5,923 |  | 32 |  | (3) |  | 5,952 |
| Corporate/Agency bonds |  | 356 |  | 10 |  | (1) |  | 365 |
| Other taxable securities, substantially all asset-backed securities |  | 9,554 |  | 42 |  | (18) |  | 9,578 |
| Total taxable securities |  | 274,929 |  | 4,688 |  | (392) |  | 279,225 |
| Tax-exempt securities |  | 9,725 |  | 11 |  | (19) |  | 9,717 |
| Total available-for-sale debt securities |  | 284,654 |  | 4,699 |  | (411) |  | 288,942 |
| Other debt securities carried at fair value |  | 35,166 |  | 264 |  | (198) |  | 35,232 |
| Total debt securities carried at fair value |  | 319,820 |  | 4,963 |  | (609) |  | 324,174 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 59,815 |  | 496 |  | (422) |  | 59,889 |
| Total debt securities | \$ | 379,635 | \$ | 5,459 | \$ | $(1,031)$ | \$ | 384,063 |
| Available-for-sale marketable equity securities(1) | \$ | 336 | \$ | 59 | \$ | - | \$ | 395 |
|  |  |  |  | Decemb | 31, |  |  |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| U.S. Treasury and agency securities | s | 69,267 | \$ | 360 | \$ | (32) | \$ | 69,595 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency |  | 163,592 |  | 2,040 |  | (593) |  | 165,039 |
| Agency-collateralized mortgage obligations |  | 14,175 |  | 152 |  | (79) |  | 14,248 |
| Non-agency residential |  | 4,244 |  | 287 |  | (77) |  | 4,454 |
| Commercial |  | 3,931 |  | 69 |  | - |  | 4,000 |
| Non-U.S. securities |  | 6,208 |  | 33 |  | (11) |  | 6,230 |
| Corporate/Agency bonds |  | 361 |  | 9 |  | (2) |  | 368 |
| Other taxable securities, substantially all asset-backed securities |  | 10,774 |  | 39 |  | (22) |  | 10,791 |
| Total taxable securities |  | 272,552 |  | 2,989 |  | (816) |  | 274,725 |
| Tax-exempt securities |  | 9,556 |  | 12 |  | (19) |  | 9,549 |
| Total available-for-sale debt securities |  | 282,108 |  | 3,001 |  | (835) |  | 284,274 |
| Other debt securities carried at fair value |  | 36,524 |  | 261 |  | (364) |  | 36,421 |
| Total debt securities carried at fair value |  | 318,632 |  | 3,262 |  | $(1,199)$ |  | 320,695 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 59,766 |  | 486 |  | (611) |  | 59,641 |
| Total debt securities | \$ | 378,398 | \$ | 3,748 | \$ | $(1,810)$ | \$ | 380,336 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 336 | \$ | 27 | \$ | - | \$ | 363 |

(1) Classified in other assets on the Consolidated Balance
Sheet.

Other Debt Securities Carried at Fair Value

| (Dollars in millions) | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and agency securities | \$ | 1,272 | \$ | 1,541 |
| Mortgage-backed securities: |  |  |  |  |
| Agency |  | 15,670 |  | 15,704 |
| Non-agency residential |  | 3,869 |  | 3,745 |
| Non-U.S. securities ${ }^{(1)}$ |  | 14,124 |  | 15,132 |
| Other taxable securities, substantially all asset-backed securities |  | 297 |  | 299 |
| Total | \$ | 35,232 | \$ | 36,421 |

[^20]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment
(Dollars in millions)

|  | 015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | $\begin{gathered} \text { Consumer } \\ \text { Banking } \end{gathered}$ |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 9,670 | \$ | 4,871 | s | 1,351 | \$ | 2,265 | \$ | 1,004 | \$ | 428 | \$ | (249) |
| Card income |  | 1,394 |  | 1,167 |  | 49 |  | 100 |  | 9 |  | - |  | 69 |
| Service charges |  | 1,764 |  | 966 |  | 18 |  | 710 |  | 65 |  | - |  | 5 |
| Investment and brokerage services (loss) |  | 3,378 |  | 65 |  | 2,723 |  | 30 |  | 562 |  | - |  | (2) |
| Investment banking income (loss) |  | 1,487 |  | - |  | 72 |  | 852 |  | 630 |  | - |  | (67) |
| Equity investment income (loss) |  | 27 |  | (1) |  | - |  | 9 |  | 18 |  | - |  | 1 |
| Trading account profits (losses) |  | 2,247 |  | - |  | 55 |  | 64 |  | 2,127 |  | 2 |  | (1) |
| Mortgage banking income (loss) |  | 694 |  | 288 |  | 1 |  | - |  | - |  | 461 |  | (56) |
| Gains on sales of debt securities |  | 268 |  | 1 |  | 1 |  | - |  | 3 |  | - |  | 263 |
| Other income (loss) |  | 492 |  | 93 |  | 247 |  | 259 |  | 185 |  | 23 |  | (315) |
| Total noninterest income |  | 11,751 |  | 2,579 |  | 3,166 |  | 2,024 |  | 3,599 |  | 486 |  | (103) |
| Total revenue, net of interest expense (FTE basis) |  | 21,421 |  | 7,450 |  | 4,517 |  | 4,289 |  | 4,603 |  | 914 |  | (352) |
| Provision for credit losses |  | 765 |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 15,695 |  | 4,389 |  | 3,459 |  | 2,022 |  | 3,120 |  | 1,201 |  | 1,504 |
| Income (loss) before income taxes (FTE basis) |  | 4,961 |  | 2,345 |  | 1,035 |  | 2,171 |  | 1,462 |  | (378) |  | $(1,674)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,604 |  | 870 |  | 384 |  | 806 |  | 517 |  | (140) |  | (833) |
| Net income (loss) | \$ | 3,357 | \$ | 1,475 | $\stackrel{ }{\text { s }}$ | 651 | \$ | 1,365 | \$ | 945 | \$ | (238) | \$ | (841) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 872,393 | \$ | 199,581 | s | 126,129 | s | 289,524 | \$ | 56,990 | \$ | 32,411 | \$ | 167,758 |
| Total assets ${ }^{(1)}$ |  | 2,138,574 |  | 594,916 |  | 275,130 |  | 365,355 |  | 598,503 |  | 52,617 |  | 252,053 |
| Total deposits |  | 1,130,725 |  | 531,365 |  | 243,561 |  | 289,935 |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | 19,405 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | s | 877,956 | \$ | 200,153 | s | 127,556 | \$ | 295,653 | \$ | 63,019 | \$ | 31,690 | \$ | 159,885 |
| Total assets ${ }^{(1)}$ |  | 2,143,545 |  | 613,130 |  | 272,777 |  | 368,595 |  | 586,737 |  | 53,538 |  | 248,768 |
| Total deposits |  | 1,153,168 |  | 549,489 |  | 244,080 |  | 293,846 |  | n/m |  | n/m |  | 19,467 |
|  | Fourth Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | TotalCorporation |  | ConsumerBanking |  | GWIM |  | $\begin{gathered} \hline \text { Global } \\ \text { Banking } \end{gathered}$ |  | $\begin{gathered} \hline \text { Global } \\ \text { Markets } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Legacy Assets \& } \\ \text { Servicing } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 9,865 | S | 4,966 | \$ | 1,407 | \$ | 2,420 | \$ | 1,032 | \$ | 390 | \$ | (350) |
| Card income |  | 1,610 |  | 1,325 |  | 53 |  | 124 |  | 19 |  | - |  | 89 |
| Service charges |  | 1,844 |  | 1,043 |  | 18 |  | 712 |  | 65 |  | - |  | 6 |
| Investment and brokerage services |  | 3,397 |  | 66 |  | 2,763 |  | 27 |  | 540 |  | - |  | 1 |
| Investment banking income (loss) |  | 1,541 |  | - |  | 71 |  | 830 |  | 670 |  | - |  | (30) |
| Equity investment income (loss) |  | (20) |  | (1) |  | 2 |  | 1 |  | 14 |  | - |  | (36) |
| Trading account profits (losses) |  | 111 |  | - |  | 39 |  | (8) |  | 76 |  | 1 |  | 3 |
| Mortgage banking income (loss) |  | 352 |  | 192 |  | 2 |  | - |  | - |  | 241 |  | (83) |
| Gains on sales of debt securities |  | 163 |  | 1 |  | - |  | - |  | - |  | 1 |  | 161 |
| Other income (loss) |  | 92 |  | 167 |  | 247 |  | 226 |  | (46) |  | 5 |  | (507) |
| Total noninterest income |  | 9,090 |  | 2,793 |  | 3,195 |  | 1,912 |  | 1,338 |  | 248 |  | (396) |
| Total revenue, net of interest expense (FTE basis) |  | 18,955 |  | 7,759 |  | 4,602 |  | 4,332 |  | 2,370 |  | 638 |  | (746) |
| Provision for credit losses |  | 219 |  | 653 |  | 14 |  | (31) |  | 26 |  | (113) |  | (330) |
| Noninterest expense |  | 14,196 |  | 4,409 |  | 3,440 |  | 2,002 |  | 2,500 |  | 1,364 |  | 481 |
| Income (loss) before income taxes (FTE basis) |  | 4,540 |  | 2,697 |  | 1,148 |  | 2,361 |  | (156) |  | (613) |  | (897) |
| Income tax expense (benefit) (FTE basis) |  | 1,490 |  | 1,036 |  | 442 |  | 850 |  | (84) |  | (231) |  | (523) |
| Net income (loss) | \$ | 3,050 | S | 1,661 | \$ | 706 | \$ | 1,511 | \$ | (72) | \$ | (382) | \$ | (374) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 884,733 | s | 199,215 | \$ | 123,544 | \$ | 287,017 | \$ | 58,094 | \$ | 33,772 | \$ | 183,091 |
| Total assets ${ }^{(1)}$ |  | 2,137,551 |  | 582,115 |  | 266,716 |  | 369,292 |  | 611,713 |  | 48,557 |  | 259,158 |
| Total deposits |  | 1,122,514 |  | 517,580 |  | 238,835 |  | 296,205 |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | 22,163 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 881,391 | s | 202,000 | \$ | 125,431 | \$ | 288,905 | \$ | 59,388 | \$ | 33,055 | \$ | 172,612 |
| Total assets ${ }^{(1)}$ |  | 2,104,534 |  | 589,048 |  | 274,887 |  | 357,081 |  | 579,512 |  | 45,958 |  | 258,048 |
| Total deposits |  | 1,118,936 |  | 524,413 |  | 245,391 |  | 283,191 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 19,242 |

[^21]
## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment (continued)
(Dollars in millions)

|  | First Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Total } \\ \text { Corporation } \\ \hline \end{gathered}$ |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Market |  | $\begin{gathered} \hline \text { Legacy Assets \& } \\ \text { Servicing } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 10,286 | \$ | 5,071 | \$ | 1,485 | \$ | 2,507 | \$ | 1,002 | \$ | 377 | \$ | (156) |
| Card income |  | 1,393 |  | 1,148 |  | 53 |  | 96 |  | 9 |  | - |  | 87 |
| Service charges |  | 1,826 |  | 993 |  | 20 |  | 733 |  | 73 |  | - |  | 7 |
| Investment and brokerage services |  | 3,269 |  | 61 |  | 2,604 |  | 25 |  | 561 |  | - |  | 18 |
| Investment banking income (loss) |  | 1,542 |  | - |  | 66 |  | 822 |  | 736 |  | - |  | (82) |
| Equity investment income |  | 784 |  | - |  | 3 |  | 56 |  | 29 |  | - |  | 696 |
| Trading account profits |  | 2,467 |  | - |  | 47 |  | 43 |  | 2,367 |  | 2 |  | 8 |
| Mortgage banking income (loss) |  | 412 |  | 178 |  | - |  | - |  | 1 |  | 291 |  | (58) |
| Gains on sales of debt securities |  | 377 |  | 1 |  | - |  | - |  | 10 |  | 9 |  | 357 |
| Other income (loss) |  | 411 |  | 199 |  | 269 |  | 253 |  | 229 |  | 7 |  | (546) |
| Total noninterest income |  | 12,481 |  | 2,580 |  | 3,062 |  | 2,028 |  | 4,015 |  | 309 |  | 487 |
| Total revenue, net of interest expense (FTE basis) |  | 22,767 |  | 7,651 |  | 4,547 |  | 4,535 |  | 5,017 |  | 686 |  | 331 |
| Provision for credit losses |  | 1,009 |  | 809 |  | 23 |  | 281 |  | 19 |  | 12 |  | (135) |
| Noninterest expense |  | 22,238 |  | 4,495 |  | 3,359 |  | 2,190 |  | 3,075 |  | 7,401 |  | 1,718 |
| Income (loss) before income taxes (FTE basis) |  | (480) |  | 2,347 |  | 1,165 |  | 2,064 |  | 1,923 |  | $(6,727)$ |  | $(1,252)$ |
| Income tax expense (benefit) (FTE basis) |  | (204) |  | 879 |  | 436 |  | 773 |  | 610 |  | $(1,847)$ |  | $(1,055)$ |
| Net income (loss) | s | ${ }^{(276)}$ | $\stackrel{ }{\text { s }}$ | 1,468 | \$ | 729 | \$ | 1,291 | \$ | 1,313 | \$ | $\stackrel{(4,880)}{ }$ | \$ | $\stackrel{(197)}{ }$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 919,482 | \$ | 196,425 | \$ | 115,945 | \$ | 287,920 | \$ | 63,696 | \$ | 38,104 | \$ | 217,392 |
| Total assets (1) |  | 2,139,266 |  | 569,650 |  | 270,275 |  | 362,264 |  | 601,427 |  | 57,400 |  | 278,250 |
| Total deposits |  | 1,118,177 |  | 504,849 |  | 242,792 |  | 285,594 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 34,981 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 916,217 | s | 194,676 | \$ | 116,482 | \$ | 289,645 | \$ | 64,598 | \$ | 37,401 | \$ | 213,415 |
| Total assets ${ }^{(1)}$ |  | 2,149,851 |  | 586,472 |  | 271,211 |  | 359,786 |  | 594,792 |  | 58,605 |  | 278,985 |
| Total deposits |  | 1,133,650 |  | 521,453 |  | 244,051 |  | 286,285 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 34,854 |

${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e.,
deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \\ & \hline \end{aligned}$ |  |
| Net interest income (FTE basis) | \$ | 4,871 | \$ | 4,966 | \$ | 5,081 | \$ | 5,060 | \$ | 5,071 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 1,167 |  | 1,325 |  | 1,219 |  | 1,152 |  | 1,148 |
| Service charges |  | 966 |  | 1,043 |  | 1,085 |  | 1,039 |  | 993 |
| Mortgage banking income |  | 288 |  | 192 |  | 206 |  | 237 |  | 178 |
| All other income |  | 158 |  | 233 |  | 158 |  | 161 |  | 261 |
| Total noninterest income |  | 2,579 |  | 2,793 |  | 2,668 |  | 2,589 |  | 2,580 |
| Total revenue, net of interest expense (FTE basis) |  | 7,450 |  | 7,759 |  | 7,749 |  | 7,649 |  | 7,651 |
| Provision for credit losses |  | 716 |  | 653 |  | 668 |  | 550 |  | 809 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 4,389 |  | 4,409 |  | 4,447 |  | 4,505 |  | 4,495 |
| Income before income taxes (FTE basis) |  | 2,345 |  | 2,697 |  | 2,634 |  | 2,594 |  | 2,347 |
| Income tax expense (FTE basis) |  | 870 |  | 1,036 |  | 956 |  | 960 |  | 879 |
| Net income | $\stackrel{ }{\text { s }}$ | 1,475 | \$ | 1,661 | \$ | 1,678 | $\stackrel{ }{\text { s }}$ | 1,634 | \$ | 1,468 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.54\% |  | 3.61\% |  | 3.71\% |  | 3.74\% |  | 3.85\% |
| Return on average allocated capital(1) |  | 21 |  | 22 |  | 22 |  | 22 |  | 20 |
| Efficiency ratio (FTE basis) |  | 58.92 |  | 56.80 |  | 57.40 |  | 58.90 |  | 58.76 |


| Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 199,581 | \$ | 199,215 | \$ | 197,374 | \$ | 195,413 | \$ | 196,425 |
| Total earning assets ${ }^{(2)}$ |  | 558,833 |  | 545,721 |  | 542,858 |  | 542,421 |  | 533,751 |
| Total assets ${ }^{(2)}$ |  | 594,916 |  | 582,115 |  | 578,927 |  | 578,514 |  | 569,650 |
| Total deposits |  | 531,365 |  | 517,580 |  | 514,549 |  | 514,137 |  | 504,849 |
| Allocated capital (1) |  | 29,000 |  | 30,000 |  | 30,000 |  | 30,000 |  | 30,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,153 | \$ | 202,000 | \$ | 198,467 | \$ | 197,021 | \$ | 194,676 |
| Total earning assets ${ }^{(2)}$ |  | 576,868 |  | 552,117 |  | 544,916 |  | 543,827 |  | 550,413 |
| Total assets (2) |  | 613,130 |  | 589,048 |  | 580,381 |  | 579,870 |  | 586,472 |
| Total deposits |  | 549,489 |  | 524,413 |  | 515,580 |  | 514,838 |  | 521,453 |


 GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)
${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)


| Total assets (2) |  | 582,115 | 547,358 |  |  | 205,280 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total deposits |  | 517,580 |  | 516,479 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) | 30,000 |  | 11,000 |  |  | 19,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,000 | \$ | 5,951 | \$ | 196,049 |
| Total earning assets (2) |  | 552,117 |  | 527,045 |  | 199,097 |
| Total assets (2) |  | 589,048 |  | 554,344 |  | 208,729 |
| Total deposits |  | 524,413 |  | 523,348 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page 18 .

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results (continued)

(Dollars in millions)

|  | First Quarter 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,071 | \$ | 2,340 | \$ | 2,731 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,148 |  | 2 |  | 1,146 |
| Service charges |  | 993 |  | 993 |  | - |
| Mortgage banking income |  | 178 |  | - |  | 178 |
| All other income |  | 261 |  | 91 |  | 170 |
| Total noninterest income |  | 2,580 |  | 1,086 |  | 1,494 |
| Total revenue, net of interest expense (FTE basis) |  | 7,651 |  | 3,426 |  | 4,225 |
| Provision for credit losses |  | 809 |  | 64 |  | 745 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,495 |  | 2,465 |  | 2,030 |
| Income before income taxes (FTE basis) |  | 2,347 |  | 897 |  | 1,450 |
| Income tax expense (FTE basis) |  | 879 |  | 336 |  | 543 |
| Net income | \$ | 1,468 | \$ | 561 | \$ | 907 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.85\% |  | 1.87\% |  | 5.72\% |
| Return on average allocated capital (1) |  | 20 |  | 21 |  | 19 |
| Efficiency ratio (FTE basis) |  | 58.76 |  | 71.97 |  | 48.05 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 196,425 | \$ | 6,092 | \$ | 190,333 |
| Total earning assets (2) |  | 533,751 |  | 508,332 |  | 193,671 |
| Total assets (2) |  | 569,650 |  | 535,023 |  | 202,879 |
| Total deposits |  | 504,849 |  | 504,065 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 30,000 |  | 11,000 |  | 19,000 |
|  |  |  |  |  |  |  |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 194,676 | \$ | 6,110 | \$ | 188,566 |
| Total earning assets (2) |  | 550,413 |  | 524,853 |  | 192,570 |
| Total assets (2) |  | 586,472 |  | 551,609 |  | 201,873 |
| Total deposits |  | 521,453 |  | 520,580 |  | $\mathrm{n} / \mathrm{m}$ |


 financial measures. The Corporation believes the use of these non-GAAP financial meas
GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)
 total earning assets and total assets of the businesses may not equal total Consumer Banking.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators

| (Dollars in millions) |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators (continued)


${ }^{(1)}$ In addition to the U.S. credit card portfolio irConsumer Banking, the remaining U.S. credit card portfolio is in
2) The

The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the line of
credit
3) In addition to loan production inConsumer Banking, the remaining first mortgage and home equity loan production is primarily in

GWIM.
${ }^{(4)}$ Primarily intercompany charge for loan servicing from Legacy Assets \&
Servicing.
5) Amounts for Legacy Assets \& Servicingare included in this Consumer Banking table to show the components of consolidated mortgage banking
5) Amount
income.
${ }^{(6)}$ Includes the effect of transfers of mortgage loans fromConsumer Banking to the ALM portfolio included inAll Other and intercompany charges for loan servicing.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | First Quarter 2014 |  |
| Net interest income (FTE basis) | \$ | 1,351 | \$ | 1,407 | \$ | 1,459 | \$ | 1,485 | \$ | 1,485 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 2,723 |  | 2,763 |  | 2,713 |  | 2,642 |  | 2,604 |
| All other income |  | 443 |  | 432 |  | 494 |  | 462 |  | 458 |
| Total noninterest income |  | 3,166 |  | 3,195 |  | 3,207 |  | 3,104 |  | 3,062 |
| Total revenue, net of interest expense (FTE basis) |  | 4,517 |  | 4,602 |  | 4,666 |  | 4,589 |  | 4,547 |
| Provision for credit losses |  | 23 |  | 14 |  | (15) |  | (8) |  | 23 |
| Noninterest expense |  | 3,459 |  | 3,440 |  | 3,403 |  | 3,445 |  | 3,359 |
| Income before income taxes (FTE basis) |  | 1,035 |  | 1,148 |  | 1,278 |  | 1,152 |  | 1,165 |
| Income tax expense (FTE basis) |  | 384 |  | 442 |  | 465 |  | 426 |  | 436 |
| Net income | \$ | 651 | \$ | 706 | \$ | 813 | \$ | 726 | \$ | 729 |
| Net interest yield (FTE basis) |  | 2.13\% |  | 2.24\% |  | 2.33\% |  | 2.40\% |  | 2.40\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 22 |  | 23 |  | 27 |  | 24 |  | 25 |
| Efficiency ratio (FTE basis) |  | 76.57 |  | 74.76 |  | 72.94 |  | 75.07 |  | 73.86 |


| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 126,129 | \$ | 123,544 | \$ | 121,002 | \$ | 118,512 | \$ | 115,945 |
| Total earning assets ${ }^{(2)}$ |  | 257,625 |  | 248,613 |  | 248,223 |  | 248,380 |  | 250,732 |
| Total assets (2) |  | 275,130 |  | 266,716 |  | 266,324 |  | 266,781 |  | 270,275 |
| Total deposits |  | 243,561 |  | 238,835 |  | 239,352 |  | 240,042 |  | 242,792 |
| Allocated capital (1) |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |


| Period end |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 127,556 | \$ | 125,431 | \$ | 122,395 | \$ | 120,187 | \$ | 116,482 |
| Total earning assets ${ }^{(2)}$ |  | 255,840 |  | 256,519 |  | 248,072 |  | 245,555 |  | 251,779 |
| Total assets (2) |  | 272,777 |  | 274,887 |  | 266,240 |  | 263,957 |  | 271,211 |
| Total deposits |  | 244,080 |  | 245,391 |  | 238,710 |  | 237,046 |  | 244,051 |


 GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'
equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Third Quarter 2014 |  | $\begin{aligned} & \text { Scond } \\ & \text { Quarter } \\ & \text { 2014 } \end{aligned}$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| Revenues |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 3,748 | \$ | 3,827 | \$ | 3,874 | s | 3,791 | \$ | 3,764 |
| U.S. Trust |  | 751 |  | 758 |  | 775 |  | 783 |  | 768 |
| Other (1) |  | 18 |  | 17 |  | 17 |  | 15 |  | 15 |
| Total revenues | S | 4,517 | \$ | 4,602 | \$ | 4,666 | \$ | 4,589 | \$ | 4,547 |
|  |  |  |  |  |  |  |  |  |  |  |
| Client Balances |  |  |  |  |  |  |  |  |  |  |
| Client Balances by Business |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 2,043,447 | \$ | 2,033,801 | \$ | 2,004,391 | \$ | 2,017,051 | \$ | 1,946,922 |
| U.S. Trust |  | 391,105 |  | 387,491 |  | 381,054 |  | 380,281 |  | 378,177 |
| Other ${ }^{(1)}$ |  | 75,295 |  | 76,705 |  | 76,640 |  | 70,836 |  | 70,720 |
| Client Balances by Type |  |  |  |  |  |  |  |  |  |  |
| Assets under management | \$ | 917,257 | \$ | 902,872 | \$ | 888,006 | \$ | 878,741 | \$ | 841,818 |
| Brokerage assets |  | 1,076,277 |  | 1,081,434 |  | 1,073,858 |  | 1,091,558 |  | 1,054,052 |
| Assets in custody |  | 141,273 |  | 139,555 |  | 135,886 |  | 137,391 |  | 136,342 |
| Deposits |  | 244,080 |  | 245,391 |  | 238,710 |  | 237,046 |  | 244,051 |
| Loans and leases (2) |  | 130,960 |  | 128,745 |  | 125,625 |  | 123,432 |  | 119,556 |
| Total client balances | \$ | 2,509,847 | \$ | 2,497,997 | \$ | 2,462,085 | \$ | 2,468,168 | \$ | 2,395,819 |
|  |  |  |  |  |  |  |  |  |  |  |
| Assets Under Management Flows |  |  |  |  |  |  |  |  |  |  |
| Liquidity assets under management ${ }^{(3)}$ | \$ | $(1,493)$ | \$ | (255) | \$ | 5,910 | \$ | 135 | \$ | $(2,429)$ |
| Long-term assets under management ${ }^{(4)}$ |  | 14,654 |  | 9,380 |  | 11,168 |  | 11,870 |  | 17,382 |
| Total assets under management flows | \$ | 13,161 | $\stackrel{ }{\$}$ | 9,125 | $\stackrel{ }{\$}$ | 17,078 | \$ | 12,005 | $\stackrel{ }{\text { \$ }}$ | 14,953 |


| Associates ${ }^{(5)}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Number of Financial Advisors | $\mathbf{1 6 , 1 7 5}$ | 16,035 | 15,867 | 15,560 | 15,323 |
| Total Wealth Advisors | $\mathbf{1 7 , 5 0 8}$ | 17,231 | 17,039 | 16,721 |  |
| Total Client Facing Professionals | $\mathbf{2 0 , 0 1 8}$ | 16,481 |  |  |  |


| Financial Advisor Productivity() ${ }^{(6)}$ (in thousands) | \$ | 1,041 | \$ | 1,070 | \$ | 1,077 | s | 1,060 | \$ | 1,056 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Trust Metrics |  |  |  |  |  |  |  |  |  |  |
| Client Facing Professionals |  | 2,157 |  | 2,155 |  | 2,135 |  | 2,110 |  | 2,117 |

${ }^{(1)}$ Other includes the results of BofA Global Capital Management and other administrative

items.
(2) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance

Sheet.
one year.
) Define
(5) Includes Financial Advisors in theConsumer Banking segment of 1,992, 1,950, 1,868, 1,716 and 1,598 at March 31, 2015, December 31, 2014, September 30, 2014, June 30, 2014 and March 31, 2014,
 excludes corporate allocation of net interest income related to certain ALM activities.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Banking Segment Results



[^22]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Banking Key Indicators



[^23]
## Bank of America Corporation and Subsidiaries

## Investment Banking Product Rankings

|  | 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Global |  | U.S. |  |
|  | Product Ranking | $\begin{gathered} \hline \text { Market } \\ \text { Share } \\ \hline \end{gathered}$ | Product Ranking | $\begin{gathered} \hline \text { Market } \\ \text { Share } \end{gathered}$ |
| Net investment banking revenue | 3 | 6.4\% | 3 | 9.2\% |
| Announced mergers and acquisitions | 4 | 15.5 | 6 | 18.1 |
| Equity capital markets | 5 | 7.0 | 4 | 9.6 |
| Debt capital markets | 4 | 5.9 | 2 | 9.7 |
| High-yield corporate debt | 7 | 6.5 | 4 | 8.1 |
| Leveraged loans | 3 | 7.8 | 3 | 10.7 |
| Mortgage-backed securities | 3 | 9.0 | 3 | 9.5 |
| Asset-backed securities | 2 | 11.6 | 1 | 14.9 |
| Convertible debt | 2 | 9.8 | 3 | 10.7 |
| Common stock underwriting | 5 | 6.7 | 5 | 9.3 |
| Investment-grade corporate debt | 2 | 6.6 | 2 | 11.2 |
| Syndicated loans | 2 | $8.3$ | 2 | $12.3$ |

Source: Dealogic data as of April 1, 2015. Figures above include self-led transactions.
Rankings based on deal volumes except net investment banking revenue rankings which reflect
fees.

- Debt capital markets excludes loans but includes
agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the
transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.


## Highlights

Global top 3 rankings in:

| Leveraged loans | Convertible debt |
| :---: | :---: |
| Mortgage-backed securities | Investment-grade corporate debt |
| Asset-backed securities | Syndicated loans |

U.S. top 3 rankings in:

| Leveraged loans | Investment-grade corporate debt |
| :---: | :---: |
| Mortgage-backed securities | Syndicated loans |
| Asset-backed securities | Debt capital markets |

Convertible debt
Top 3 rankings excluding self-led deals:
Global: Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans
U.S.: Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capita markets

## Bank of America Corporation and Subsidiaries

## Global Markets Segment Results

|  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Fourth Quarter 2014 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Second Quarter 2014 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (FTE basis) | \$ | 1,004 | \$ | 1,032 | \$ | 994 | \$ | 958 | \$ | 1,002 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 562 |  | 540 |  | 522 |  | 540 |  | 561 |
| Investment banking fees |  | 630 |  | 670 |  | 577 |  | 760 |  | 736 |
| Trading account profits |  | 2,127 |  | 76 |  | 1,786 |  | 1,768 |  | 2,367 |
| All other income |  | 280 |  | 52 |  | 263 |  | 564 |  | 351 |
| Total noninterest income |  | 3,599 |  | 1,338 |  | 3,148 |  | 3,632 |  | 4,015 |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ |  | 4,603 |  | 2,370 |  | 4,142 |  | 4,590 |  | 5,017 |
| Provision for credit losses |  | 21 |  | 26 |  | 45 |  | 20 |  | 19 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 3,120 |  | 2,500 |  | 3,335 |  | 2,861 |  | 3,075 |
| Income (loss) before income taxes (FTE basis) |  | 1,462 |  | (156) |  | 762 |  | 1,709 |  | 1,923 |
| Income tax expense (benefit) (FTE basis) |  | 517 |  | (84) |  | 389 |  | 604 |  | 610 |
| Net income (loss) | \$ | 945 | \$ | (72) | \$ | 373 | \$ | 1,105 | \$ | 1,313 |
|  |  |  |  |  |  |  |  |  |  |  |
| Return on average allocated capital(2) |  | $11 \%$ |  | $\mathrm{n} / \mathrm{m}$ |  | 4\% |  | 13\% |  | 16\% |
| Efficiency ratio (FTE basis) |  | 67.80 |  | 105.48\% |  | 80.51 |  | 62.34\% |  | 61.30\% |
| $\underline{\text { Balance Sheet }}$ |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 443,951 | \$ | 455,535 | \$ | 446,490 | \$ | 459,938 | \$ | 437,128 |
| Total loans and leases |  | 56,990 |  | 58,094 |  | 62,939 |  | 63,579 |  | 63,696 |
| Total earning assets ${ }^{(3)}$ |  | 434,914 |  | 451,922 |  | 457,814 |  | 478,191 |  | 456,879 |
| Total assets |  | 598,503 |  | 611,713 |  | 599,884 |  | 617,087 |  | 601,427 |
| Allocated capital (2) |  | 35,000 |  | 34,000 |  | 34,000 |  | 34,000 |  | 34,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 424,996 | \$ | 418,860 | \$ | 433,597 | \$ | 443,383 | \$ | 430,894 |
| Total loans and leases |  | 63,019 |  | 59,388 |  | 62,645 |  | 66,260 |  | 64,598 |
| Total earning assets ${ }^{(3)}$ |  | 421,520 |  | 421,799 |  | 443,363 |  | 465,380 |  | 455,103 |
| Total assets |  | 586,737 |  | 579,512 |  | 598,668 |  | 610,364 |  | 594,792 |
| Trading-related assets (average) |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 193,491 | \$ | 201,867 | \$ | 201,963 | \$ | 200,725 | \$ | 203,281 |
| Reverse repurchases |  | 115,328 |  | 118,286 |  | 116,853 |  | 119,823 |  | 109,271 |
| Securities borrowed |  | 78,713 |  | 81,071 |  | 83,369 |  | 94,989 |  | 80,981 |
| Derivative assets |  | 56,419 |  | 54,311 |  | 44,305 |  | 44,401 |  | 43,595 |
| Total trading-related assets ${ }^{(3)}$ | \$ | 443,951 | \$ | 455,535 | \$ | 446,490 | \$ | 459,938 | \$ | 437,128 |

[^24]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | First Quarter 2014 |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 2,749 | \$ | 879 | \$ | 2,381 | \$ | 2,422 | \$ | 3,024 |
| Equities |  | 1,165 |  | 862 |  | 1,105 |  | 1,055 |  | 1,193 |
| Total sales and trading revenue | \$ | 3,914 | \$ | 1,741 | \$ | 3,486 | \$ | 3,477 | \$ | 4,217 |
| Sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment ${ }^{\mathbf{2}}$ ) |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 2,745 | \$ | 1,456 | \$ | 2,247 | \$ | 2,366 | \$ | 2,944 |
| Equities |  | 1,150 |  | 911 |  | 1,034 |  | 1,042 |  | 1,161 |
| Total sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment | \$ | 3,895 | \$ | 2,367 | \$ | 3,281 | \$ | 3,408 | \$ | 4,105 |


| Net interest income | \$ | 921 | \$ | 943 | \$ | 914 | \$ | 872 | \$ | 914 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commissions |  | 562 |  | 540 |  | 522 |  | 540 |  | 561 |
| Trading |  | 2,123 |  | 76 |  | 1,786 |  | 1,768 |  | 2,367 |
| Other |  | 308 |  | 182 |  | 264 |  | 297 |  | 375 |
| Total sales and trading revenue | \$ | 3,914 | \$ | 1,741 | \$ | 3,486 | \$ | 3,477 | \$ | 4,217 |

${ }^{(1)}$ Includes Global Banking sales and trading revenue of $\$ 76$ million for the first quarter of 2015, an\$ $\$ 162$ million, $\$ 68$ million, $\$ 67$ million and $\$ 85$ million for the fourth, third, second, and first quarters of014,
respectively.
(2) For this pres

 seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of $\$ 497$ million recorded in the fourth quarter of 2014 .

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Segment Results

| (Dollars in millions; except as noted) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | Second Quarter 2014 |  | First Quarter 2014 <br> 2014 |  |
| Net interest income (FTE basis) | \$ | 428 | \$ | 390 | \$ | 387 | \$ | 362 | \$ | 377 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 461 |  | 241 |  | 152 |  | 369 |  | 291 |
| All other income |  | 25 |  | 7 |  | 17 |  | 69 |  | 18 |
| Total noninterest income |  | 486 |  | 248 |  | 169 |  | 438 |  | 309 |
| Total revenue, net of interest expense (FTE basis) |  | 914 |  | 638 |  | 556 |  | 800 |  | 686 |
| Provision for credit losses |  | 91 |  | (113) |  | 267 |  | (39) |  | 12 |
| Noninterest expense |  | 1,201 |  | 1,364 |  | 6,647 |  | 5,231 |  | 7,401 |
| Loss before income taxes (FTE bases) |  | (378) |  | (613) |  | $(6,358)$ |  | $(4,392)$ |  | $(6,727)$ |
| Income tax benefit (FTE basis) |  | (140) |  | (231) |  | $(1,245)$ |  | $(1,653)$ |  | $(1,847)$ |
| Net loss | \$ | (238) | \$ | (382) | \$ | $(5,113)$ | \$ | $(2,739)$ | \$ | $(4,880)$ |
| Net interest yield (FTE basis) |  | $4.19 \%$ |  | 4.23\% |  | 3.78\% |  | 3.65\% |  | $3.82 \%$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 32,411 | \$ | 33,772 | \$ | 35,238 | \$ | 36,705 | \$ | 38,104 |
| Total earning assets ${ }^{(1)}$ |  | 41,371 |  | 36,581 |  | 40,636 |  | 39,863 |  | 40,026 |
| Total assets ( ${ }^{(1)}$ |  | 52,617 |  | 48,557 |  | 53,762 |  | 55,626 |  | 57,400 |
| Allocated capital (2) |  | 24,000 |  | 17,000 |  | 17,000 |  | 17,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 31,690 | \$ | 33,055 | \$ | 34,484 | \$ | 35,984 | \$ | 37,401 |
| Total earning assets ${ }^{(1)}$ |  | 42,590 |  | 33,923 |  | 44,916 |  | 37,233 |  | 39,141 |
| Total assets ( ${ }^{(1)}$ |  | 53,538 |  | 45,958 |  | 56,900 |  | 52,647 |  | 58,605 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |
| Mortgage serviced portfolio ${ }^{(3)}$ | \$ | 669.0 | \$ | 693.0 | \$ | 722.0 | \$ | 760.0 | \$ | 780.0 |

${ }^{(1)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'
equity.
 differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)
${ }^{(3)}$ Includes servicing of residential mortgage loans, home equity lines of credit and home equity
loans.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Key Indicators



| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Servicing income: |  |  |  |  |  |  |  |  |  |  |
| Servicing fees | \$ | 430 | \$ | 461 | \$ | 471 | \$ | 492 | \$ | 533 |
| Amortization of expected cash flows ${ }^{(1)}$ |  | (198) |  | (198) |  | (201) |  | (209) |  | (210) |
| Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks) |  | 250 |  | 142 |  | (19) |  | 105 |  | 66 |
| Other servicing-related revenue |  | - |  | - |  | - |  | 4 |  | 4 |
| Total net servicing income |  | 482 |  | 405 |  | 251 |  | 392 |  | 393 |
| Representations and warranties provision |  | (90) |  | (246) |  | (152) |  | (110) |  | (185) |
| Other mortgage banking income ${ }^{(5)}$ |  | 69 |  | 82 |  | 53 |  | 87 |  | 83 |
| Total Legacy Assets \& Servicing mortgage banking income | \$ | 461 | \$ | 241 | \$ | 152 | \$ | 369 | \$ | 291 |

${ }^{(1)}$ Represents the net change in fair value of the MSR asset due to the recognition of modeled cash
flows.

 spread rate assumptions and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
(3) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded iiGlobal

Markets.
Includes gains and losses on sales of mortgage servicing
rights.
(5) Consists primarily of revenue from sales of loans that had returned to performing
status.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | First Quarter 2014 <br> 2014 |  |
| Net interest income (FTE basis) | \$ | (249) | \$ | (350) | \$ | 68 | \$ | (85) | \$ | (156) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 69 |  | 89 |  | 92 |  | 88 |  | 87 |
| Equity investment income |  | 1 |  | (36) |  | (26) |  | 95 |  | 696 |
| Gains on sales of debt securities |  | 263 |  | 161 |  | 410 |  | 382 |  | 357 |
| All other loss |  | (436) |  | (610) |  | (586) |  | (595) |  | (653) |
| Total noninterest income |  | (103) |  | (396) |  | (110) |  | (30) |  | 487 |
| Total revenue, net of interest expense (FTE basis) |  | (352) |  | (746) |  | (42) |  | (115) |  | 331 |
| Provision for credit losses |  | (182) |  | (330) |  | (265) |  | (248) |  | (135) |
| Noninterest expense |  | 1,504 |  | 481 |  | 260 |  | 479 |  | 1,718 |
| Loss before income taxes (FTE basis) |  | $(1,674)$ |  | (897) |  | (37) |  | (346) |  | $(1,252)$ |
| Income tax benefit (FTE basis) |  | (833) |  | (523) |  | (543) |  | (469) |  | $(1,055)$ |
| Net income (loss) | \$ | (841) | \$ | (374) | \$ | 506 | \$ | 123 | \$ | (197) |

Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 167,758 | \$ | 183,091 | \$ | 199,404 | \$ | 210,576 | \$ | 217,392 |
| Total assets ${ }^{(2)}$ |  | 252,053 |  | 259,158 |  | 268,818 |  | 288,942 |  | 278,250 |
| Total deposits |  | 19,405 |  | 22,163 |  | 29,879 |  | 36,473 |  | 34,981 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 159,885 | \$ | 172,612 | \$ | 188,356 | \$ | 205,471 | \$ | 213,415 |
| Total assets ( ${ }^{(3)}$ |  | 248,768 |  | 258,048 |  | 262,638 |  | 289,343 |  | 278,985 |
| Total deposits |  | 19,467 |  | 19,242 |  | 25,418 |  | 33,824 |  | 34,854 |




 merchant services joint venture. Prior periods have been reclassified to conform to current period presentation.
 third, second and first quarters of 2014, respectively.
 September 30, 2014, June 30, 2014 and March 31, 2014, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Equity Investments

| (Dollars in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Investments Exposures |  |  |  |  |  |  |  |
|  | March 31, 2015 |  |  |  |  |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \end{gathered}$ |  |
|  | $\begin{aligned} & \hline \text { Book } \\ & \text { Value } \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Unfunded } \\ \text { Commitments } \end{gathered}$ |  | Total |  | Total |  |
| Equity Investments |  |  |  |  |  |  |  |  |
| Global Principal Investments | \$ | 757 | \$ | 29 | \$ | 786 | \$ | 944 |
| Strategic and other investments |  | 3,959 |  | 28 |  | 3,987 |  | 3,979 |
| Total Equity Investments | \$ | 4,716 | s | 57 | \$ | 4,773 | \$ | 4,923 |

## Components of Equity Investment Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| Global Principal Investments | \$ | (46) | \$ | (52) | \$ | (37) | \$ | 71 | \$ | (28) |
| Strategic and other investments |  | 47 |  | 16 |  | 11 |  | 24 |  | 724 |
| Total equity investment income (loss) included inAll Other |  | 1 |  | (36) |  | (26) |  | 95 |  | 696 |
| Total equity investment income included in the business segments |  | 26 |  | 16 |  | 35 |  | 262 |  | 88 |
| Total consolidated equity investment income (loss) | \$ | 27 | \$ | (20) | s | 9 | \$ | 357 | \$ | 784 |

[^25]
## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases



[^26]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Loans and Leases by Business Segment


## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$
(Dollars in millions)

|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \\ \hline \end{gathered}$ |  |
| Diversified financials | \$ | 65,579 | \$ | 63,306 | \$ | 69,137 | \$ | 111,306 | \$ | 103,528 | \$ | 111,172 |
| Real estate ${ }^{(4)}$ |  | 57,930 |  | 53,834 |  | 55,613 |  | 78,357 |  | 76,153 |  | 77,337 |
| Retailing |  | 34,612 |  | 33,683 |  | 33,836 |  | 58,701 |  | 58,043 |  | 53,902 |
| Capital goods |  | 29,254 |  | 29,028 |  | 28,012 |  | 54,171 |  | 54,653 |  | 52,356 |
| Banking |  | 46,539 |  | 42,330 |  | 42,296 |  | 51,732 |  | 48,353 |  | 49,821 |
| Government and public education |  | 42,894 |  | 42,095 |  | 40,435 |  | 51,066 |  | 49,937 |  | 48,175 |
| Healthcare equipment and services |  | 31,636 |  | 32,923 |  | 31,854 |  | 49,022 |  | 52,450 |  | 48,681 |
| Materials |  | 24,586 |  | 23,664 |  | 23,163 |  | 46,503 |  | 45,821 |  | 42,291 |
| Energy |  | 22,174 |  | 23,830 |  | 19,835 |  | 45,416 |  | 47,667 |  | 39,846 |
| Food, beverage and tobacco |  | 17,100 |  | 16,131 |  | 15,359 |  | 35,083 |  | 34,465 |  | 31,379 |
| Consumer services |  | 21,987 |  | 21,657 |  | 21,147 |  | 34,094 |  | 33,269 |  | 34,010 |
| Commercial services and supplies |  | 18,473 |  | 17,997 |  | 19,448 |  | 30,623 |  | 30,451 |  | 31,529 |
| Utilities |  | 10,559 |  | 9,399 |  | 9,404 |  | 25,679 |  | 25,235 |  | 25,346 |
| Transportation |  | 18,050 |  | 17,538 |  | 15,351 |  | 25,655 |  | 24,541 |  | 22,425 |
| Media |  | 11,615 |  | 11,128 |  | 13,066 |  | 21,596 |  | 21,502 |  | 23,880 |
| Individuals and trusts |  | 16,723 |  | 16,749 |  | 15,159 |  | 21,568 |  | 21,195 |  | 18,743 |
| Pharmaceuticals and biotechnology |  | 5,956 |  | 5,707 |  | 6,052 |  | 16,800 |  | 13,493 |  | 13,111 |
| Software and services |  | 5,542 |  | 5,927 |  | 6,667 |  | 15,052 |  | 14,071 |  | 13,933 |
| Technology hardware and equipment |  | 5,158 |  | 5,489 |  | 6,051 |  | 14,125 |  | 12,350 |  | 12,697 |
| Consumer durables and apparel |  | 6,457 |  | 6,111 |  | 5,797 |  | 10,827 |  | 10,613 |  | 10,002 |
| Automobiles and components |  | 5,203 |  | 4,114 |  | 3,303 |  | 10,479 |  | 9,683 |  | 8,601 |
| Telecommunication services |  | 3,991 |  | 3,814 |  | 4,654 |  | 10,407 |  | 9,295 |  | 10,328 |
| Insurance, including monolines |  | 4,758 |  | 5,204 |  | 5,473 |  | 10,402 |  | 11,252 |  | 11,744 |
| Food and staples retailing |  | 3,812 |  | 3,848 |  | 4,083 |  | 7,482 |  | 7,418 |  | 7,779 |
| Religious and social organizations |  | 4,692 |  | 4,881 |  | 5,404 |  | 6,215 |  | 6,548 |  | 7,384 |
| Other |  | 7,249 |  | 6,255 |  | 5,167 |  | 12,704 |  | 10,415 |  | 8,097 |
| Total commercial credit exposure by industry | \$ | 522,529 | \$ | 506,642 | \$ | 505,766 | \$ | 855,065 | \$ | 832,401 | \$ | 814,569 |
| Net credit default protection purchased on total commitments ${ }^{5}$ ) |  |  |  |  |  |  | \$ | $(6,720)$ | \$ | $(7,302)$ | \$ | $(8,341)$ |



 December 31, 2014 and March 31, 2014, respectively.

 of $\$ 8.4$ billion, $\$ 9.4$ billion and $\$ 11.3$ billion at March 31, 2015, December 31, 2014 and March 31, 2014, respectively.
(3) Includes U.S. small business commercial
exposure
 primary source of repayment as key factors.
(5) Represents net notional credit protection
purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Net Credit Default Protection by Maturity Profile ${ }^{(1)}$

|  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |
| :---: | :---: |
| Less than or equal to one year | 43\% |
| Greater than one year and less than or equal to five years | 55 |
| Greater than five years | 2 |
| Total net credit default protection | 100\% |

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in
this table.
this table.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

(Dollars in millions)

|  | March 31, 2015 |  |  | December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratings ( ${ }^{\text {, 3 3 }}$ | Net Notional (4) |  | Percent of Total |  | Net Notional (4) | Percent of Total |
| A | \$ | $(1,363)$ | 20.3 \% | \$ | $(1,310)$ | 17.9\% |
| BBB |  | $(3,603)$ | 53.6 |  | $(4,207)$ | 57.6 |
| BB |  | $(1,011)$ | 15.0 |  | $(1,001)$ | 13.7 |
| B |  | (569) | 8.5 |  | (643) | 8.8 |
| CCC and below |  | (168) | 2.5 |  | (131) | 1.8 |
| NR ${ }^{(5)}$ |  | (6) | 0.1 |  | (10) | 0.2 |
| Total net credit default protection | \$ | $(6,720)$ | $100.0 \%$ | \$ | $(7,302)$ | 100.0\% |

 protection sold is shown as a positive amount.
(2) Ratings are refreshed on a quarterly
basis.
${ }^{(3)}$ Ratings of BBB- or higher are considered to meet the definition of investment
grade.
Represents net credit default protection (purchased)
sold.
5) NR is comprised of index positions held and any names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Top 20 Non-U.S. Countries Exposure

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | Unfunded Loan Commitments |  | Net Counterparty Exposure ${ }^{(2)}$ |  | $\begin{aligned} & \text { Securities/ } \\ & \text { Other } \\ & \text { Investments }{ }^{(3)} \end{aligned}$ |  | Country Exposure at March 31 2015 |  | Hedges and Credit Default Protection ${ }^{(4)}$ |  | Net Country <br> Exposure at <br> March 31 <br> $2015{ }^{(5)}$ |  | Increase (Decrease) from December 31 2014 |  |
| United Kingdom | \$ | 24,140 | \$ | 10,921 | \$ | 8,414 | \$ | 6,134 | \$ | 49,609 | \$ | $(3,285)$ | \$ | 46,324 | \$ | 777 |
| Canada |  | 6,139 |  | 6,922 |  | 2,007 |  | 4,307 |  | 19,375 |  | $(1,798)$ |  | 17,577 |  | (963) |
| Brazil |  | 10,400 |  | 777 |  | 1,198 |  | 4,437 |  | 16,812 |  | (330) |  | 16,482 |  | 1,498 |
| Japan |  | 11,068 |  | 482 |  | 4,127 |  | 1,546 |  | 17,223 |  | (929) |  | 16,294 |  | (440) |
| Germany |  | 4,902 |  | 4,788 |  | 4,159 |  | 4,996 |  | 18,845 |  | $(3,435)$ |  | 15,410 |  | 2,851 |
| India |  | 6,496 |  | 369 |  | 247 |  | 4,622 |  | 11,734 |  | (292) |  | 11,442 |  | 856 |
| China |  | 9,698 |  | 600 |  | 795 |  | 1,242 |  | 12,335 |  | (912) |  | 11,423 |  | (869) |
| France |  | 2,590 |  | 4,956 |  | 1,370 |  | 4,625 |  | 13,541 |  | $(3,501)$ |  | 10,040 |  | (398) |
| Netherlands |  | 3,076 |  | 3,808 |  | 1,320 |  | 1,556 |  | 9,760 |  | $(1,145)$ |  | 8,615 |  | 480 |
| Hong Kong |  | 6,037 |  | 380 |  | 1,009 |  | 719 |  | 8,145 |  | (13) |  | 8,132 |  | (476) |
| South Korea |  | 3,607 |  | 1,081 |  | 956 |  | 2,596 |  | 8,240 |  | (670) |  | 7,570 |  | 1,121 |
| Australia |  | 3,415 |  | 1,598 |  | 809 |  | 2,070 |  | 7,892 |  | (675) |  | 7,217 |  | (456) |
| Switzerland |  | 2,933 |  | 3,402 |  | 1,084 |  | 707 |  | 8,126 |  | (999) |  | 7,127 |  | 596 |
| Italy |  | 3,151 |  | 930 |  | 2,430 |  | 501 |  | 7,012 |  | $(2,672)$ |  | 4,340 |  | $(1,059)$ |
| Singapore |  | 2,207 |  | 215 |  | 780 |  | 959 |  | 4,161 |  | (55) |  | 4,106 |  | 102 |
| Spain |  | 2,202 |  | 827 |  | 222 |  | 1,280 |  | 4,531 |  | (546) |  | 3,985 |  | 369 |
| Mexico |  | 3,032 |  | 256 |  | 198 |  | 644 |  | 4,130 |  | (336) |  | 3,794 |  | (477) |
| Russia |  | 3,648 |  | 83 |  | 353 |  | 100 |  | 4,184 |  | $(1,360)$ |  | 2,824 |  | (785) |
| Turkey |  | 2,602 |  | 130 |  | 24 |  | 54 |  | 2,810 |  | (141) |  | 2,669 |  | 181 |
| Taiwan |  | 2,078 |  | 20 |  | 245 |  | 112 |  | 2,455 |  | (2) |  | 2,453 |  | $(1,412)$ |
| Total top 20 non-U.S. countries exposure | \$ | 113,421 | \$ | 42,545 | \$ | 31,747 | \$ | 43,207 | \$ | 230,920 | \$ | $(23,096)$ | \$ | 207,824 | \$ | 1,496 |
|  <br>  $\$ 91.0$ billion. Counterparty exposure is not presented net of hedges or credit default protection. <br> ${ }^{(3)}$ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps. <br>  Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable. <br> ${ }^{(5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

|  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | March 31 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage | \$ | 6,421 | s | 6,889 | \$ | 8,118 | \$ | 9,235 | \$ | 11,611 |
| Home equity |  | 3,759 |  | 3,901 |  | 4,026 |  | 4,181 |  | 4,185 |
| Direct/Indirect consumer |  | 28 |  | 28 |  | 30 |  | 29 |  | 32 |
| Other consumer |  | 1 |  | 1 |  | 14 |  | 15 |  | 16 |
| Total consumer |  | 10,209 |  | 10,819 |  | 12,188 |  | 13,460 |  | 15,844 |
| U.S. commercial |  | 680 |  | 701 |  | 757 |  | 849 |  | 841 |
| Commercial real estate |  | 132 |  | 321 |  | 445 |  | 252 |  | 300 |
| Commercial lease financing |  | 16 |  | 3 |  | 7 |  | 8 |  | 10 |
| Non-U.S. commercial |  | 79 |  | 1 |  | 45 |  | 7 |  | 18 |
|  |  | 907 |  | 1,026 |  | 1,254 |  | 1,116 |  | 1,169 |
| U.S. small business commercial |  | 89 |  | 87 |  | 98 |  | 100 |  | 96 |
| Total commercial |  | 996 |  | 1,113 |  | 1,352 |  | 1,216 |  | 1,265 |
| Total nonperforming loans and leases |  | 11,205 |  | 11,932 |  | 13,540 |  | 14,676 |  | 17,109 |
| Foreclosed properties ${ }^{(1)}$ |  | 896 |  | 697 |  | 692 |  | 624 |  | 623 |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(2,3,4)}$ | \$ | 12,101 | s | 12,629 | \$ | 14,232 | \$ | 15,300 | \$ | 17,732 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 30 days or more and still accruing | \$ | 12,743 | \$ | 14,617 | \$ | 16,280 | \$ | 17,347 | \$ | 18,098 |
| Consumer credit card past due 30 days or more and still accruing |  | 1,749 |  | 1,884 |  | 1,903 |  | 1,923 |  | 2,115 |
| Other loans past due 30 days or more and still accruing |  | 3,532 |  | 3,953 |  | 4,326 |  | 4,064 |  | 5,472 |
| Total loans past due $\mathbf{3 0}$ days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 18,024 | \$ | 20,454 | \$ | 22,509 | \$ | 23,334 | \$ | 25,685 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 90 days or more and still accruing | \$ | 9,912 | \$ | 11,407 | \$ | 13,045 | s | 14,137 | \$ | 15,125 |
| Consumer credit card past due 90 days or more and still accruing |  | 883 |  | 961 |  | 935 |  | 990 |  | 1,090 |
| Other loans past due 90 days or more and still accruing |  | 173 |  | 286 |  | 609 |  | 523 |  | 649 |
| Total loans past due 90 days or more and still accruing(3, 5, 6) | \$ | 10,968 | \$ | 12,654 | \$ | 14,589 | \$ | 15,650 | \$ | 16,864 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties/Total assets(7) |  | 0.57\% |  | 0.60\% |  | 0.67\% |  | 0.71\% |  | 0.83\% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed propertie57) |  | 1.39 |  | 1.45 |  | 1.61 |  | 1.70 |  | 1.96 |
| Nonperforming loans and leases/Total loans and leases ${ }^{(7)}$ |  | 1.29 |  | 1.37 |  | 1.53 |  | 1.63 |  | 1.89 |
|  |  |  |  |  |  |  |  |  |  |  |
| Commercial utilized reservable criticized exposure(8) | \$ | 12,303 | \$ | 11,570 | s | 11,766 | § | 12,430 | \$ | 12,781 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure ${ }^{\text {8 }}$ ) |  | 2.85\% |  | 2.74\% |  | 2.79\% |  | 2.92\% |  | 3.01\% |
| Total commercial utilized criticized exposure/Commercial utilized exposur( ${ }^{(8)}$ |  | 2.99 |  | 2.97 |  | 2.97 |  | 3.15 |  | 3.21 |

 2014, September 30, 2014, June 30, 2014 and March 31, 2014, respectively.
 in general, other consumer and commercial loans not secured by real estate.
 the loan

| ${ }^{(4)}$ Balances do not include the following: | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans held-for-sale | \$ | 344 | \$ | 219 | \$ | 255 | \$ | 598 | \$ | 293 |
| Nonperforming loans accounted for under the fair value option |  | 380 |  | 392 |  | 436 |  | 427 |  | 431 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 |  | 86 |  | 102 |  | 101 |  | 140 |  | 257 |



 30 days or more and still accruing interest.
${ }^{(6)}$ These balances are excluded from total nonperforming loans, leases and foreclosed
(7) Toperties.
 and March 31, 2014, respectively.
 and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 10,819 | \$ | 12,188 | \$ | 13,460 | \$ | 15,844 | \$ | 15,840 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 1,469 |  | 1,709 |  | 1,516 |  | 1,825 |  | 2,027 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (253) |  | (310) |  | (522) |  | (325) |  | (468) |
| Sales |  | (371) |  | $(1,347)$ |  | (957) |  | $(1,825)$ |  | - |
| Returns to performing status ${ }^{(2)}$ |  | (867) |  | (728) |  | (810) |  | (939) |  | (800) |
| Charge-offs ${ }^{(3)}$ |  | (460) |  | (533) |  | (431) |  | (640) |  | (583) |
| Transfers to foreclosed properties |  | (128) |  | (160) |  | (183) |  | (157) |  | (172) |
| Transfers (to) from loans held-for-sale |  | - |  | - |  | 115 |  | (323) |  | - |
| Total net additions (reductions) to nonperforming loans and leases |  | (610) |  | $(1,369)$ |  | $(1,272)$ |  | $(2,384)$ |  | 4 |
| Total nonperforming consumer loans and leases, end of period |  | 10,209 |  | 10,819 |  | 12,188 |  | 13,460 |  | 15,844 |
| Foreclosed properties |  | 632 |  | 630 |  | 614 |  | 547 |  | 538 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | 10,841 | \$ | 11,449 | \$ | 12,802 | \$ | 14,007 | \$ | 16,382 |
| Nonperforming Commercial Loans and Leases (4): |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 1,113 | \$ | 1,352 | \$ | 1,216 | \$ | 1,265 | \$ | 1,309 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 287 |  | 214 |  | 477 |  | 275 |  | 262 |
| Advances |  | 2 |  | 6 |  | 33 |  | 1 |  | 8 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns |  | (110) |  | (202) |  | (161) |  | (183) |  | (171) |
| Sales |  | (16) |  | (81) |  | (12) |  | (29) |  | (27) |
| Return to performing status ${ }^{(5)}$ |  | (24) |  | (77) |  | (80) |  | (41) |  | (63) |
| Charge-offs |  | (51) |  | (95) |  | (116) |  | (71) |  | (50) |
| Transfers to foreclosed properties |  | (205) |  | (4) |  | (5) |  | (1) |  | (3) |
| Total net additions (reductions) to nonperforming loans and leases |  | (117) |  | (239) |  | 136 |  | (49) |  | (44) |
| Total nonperforming commercial loans and leases, end of period |  | 996 |  | 1,113 |  | 1,352 |  | 1,216 |  | 1,265 |
| Foreclosed properties |  | 264 |  | 67 |  | 78 |  | 77 |  | 85 |
| Nonperforming commercial loans, leases and foreclosed properties, end of period | \$ | 1,260 | \$ | 1,180 | \$ | 1,430 | \$ | 1,293 | \$ | 1,350 |

[^27]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Net Charge-offs and Net Charge-off Ratios ${ }^{(1,2)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |  | Fourth Quarter 2014 |  |  | Third Quarter 2014 |  |  | Second Quarter 2014 |  |  | FirstQuarter2014 |  |  |
| Net Charge-offs | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 197 | 0.37 \% | \$ | (259) | (0.46)\% | \$ | 53 | 0.09 \% | \$ | (35) | (0.06)\% | \$ | 127 | 0.21 \% |
| Home equity |  | 172 | 0.82 |  | 277 | 1.27 |  | 89 | 0.40 |  | 239 | 1.06 |  | 302 | 1.32 |
| U.S. credit card |  | 621 | 2.84 |  | 612 | 2.71 |  | 625 | 2.79 |  | 683 | 3.11 |  | 718 | 3.25 |
| Non-U.S. credit card |  | 44 | 1.80 |  | 52 | 1.90 |  | 67 | 2.26 |  | 47 | 1.59 |  | 76 | 2.66 |
| Direct/Indirect consumer |  | 34 | 0.17 |  | 44 | 0.21 |  | 34 | 0.17 |  | 33 | 0.16 |  | 58 | 0.29 |
| Other consumer |  | 49 | 10.88 |  | 68 | 13.31 |  | 56 | 10.48 |  | 47 | 9.26 |  | 58 | 12.07 |
| Total consumer |  | 1,117 | 0.95 |  | 794 | 0.64 |  | 924 | 0.72 |  | 1,014 | 0.79 |  | 1,339 | 1.04 |
| U.S. commercial (4) |  | 7 | 0.01 |  | 19 | 0.04 |  | 58 | 0.11 |  | 6 | 0.01 |  | 5 | 0.01 |
| Commercial real estate |  | 5 | 0.04 |  | (8) | (0.07) |  | (6) | (0.05) |  | (32) | (0.27) |  | (37) | (0.31) |
| Commercial lease financing |  | 5 | 0.09 |  | 1 | 0.02 |  | (3) | (0.05) |  | (5) | (0.07) |  | (2) | (0.04) |
| Non-U.S. commercial |  | (2) | (0.01) |  | 2 | 0.01 |  | 1 | - |  | 12 | 0.06 |  | 19 | 0.09 |
|  |  | 15 | 0.02 |  | 14 | 0.02 |  | 50 | 0.05 |  | (19) | (0.02) |  | (15) | (0.02) |
| U.S. small business commercial |  | 62 | 1.90 |  | 71 | 2.10 |  | 69 | 2.03 |  | 78 | 2.34 |  | 64 | 1.95 |
| Total commercial |  | 77 | 0.08 |  | 85 | 0.09 |  | 119 | 0.12 |  | 59 | 0.06 |  | 49 | 0.05 |
| Total net charge-offs | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 | \$ | 1,073 | 0.48 | \$ | 1,388 | 0.62 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking | \$ | 806 | 1.64 \% | \$ | 832 | 1.66 \% | \$ | 815 | 1.64 \% | \$ | 894 | 1.83 \% | \$ | 956 | 1.97 \% |
| Global Wealth \& Investment Management |  | 18 | 0.06 |  | 36 | 0.12 |  | 6 | 0.02 |  | 4 | 0.01 |  | 25 | 0.09 |
| Global Banking |  | 6 | 0.01 |  | 2 | - |  | 52 | 0.07 |  | (8) | (0.01) |  | (15) | (0.02) |
| Global Markets |  | - | - |  | - | - |  | - | - |  | 3 | 0.02 |  | (1) | (0.01) |
| Legacy Assets \& Servicing |  | 122 | 1.56 |  | 199 | 2.40 |  | 42 | 0.48 |  | 169 | 1.90 |  | 217 | 2.37 |
| All Other |  | 242 | 0.59 |  | (190) | (0.41) |  | 128 | 0.26 |  | 11 | 0.02 |  | 206 | 0.39 |
| Total net charge-offs | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 | \$ | 1,073 | 0.48 | \$ | 1,388 | 0.62 |





 three months ended March 31, 2015, December 31, 2014, September 30, 2014, June 30, 2014 and March 31, 2014, respectively.
 respectively.
${ }^{4)}$ Excludes U.S. small business commercial
loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Allocation of the Allowance for Credit Losses by Product Type
(Dollars in millions)

|  | March 31, 2015 |  |  |  | December 31, 2014 |  |  |  | March 31, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses |  | Amount | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding $(\mathbf{1 , 2})$ |  | Amount | Percent of Total | Percent of <br> Loans and Leases Outstanding (1,2) |  | Amount | Percent of Total | Percent of <br> Loans and Leases Outstanding ${ }^{(1,2)}$ |
| Residential mortgage | \$ | 2,426 | 17.74\% | 1.17\% | \$ | 2,900 | 20.11\% | 1.34\% | \$ | 3,502 | 21.07\% | 1.44\% |
| Home equity |  | 2,824 | 20.65 | 3.38 |  | 3,035 | 21.05 | 3.54 |  | 4,054 | 24.40 | 4.43 |
| U.S. credit card |  | 3,252 | 23.78 | 3.73 |  | 3,320 | 23.03 | 3.61 |  | 3,857 | 23.21 | 4.40 |
| Non-U.S. credit card |  | 343 | 2.51 | 3.55 |  | 369 | 2.56 | 3.53 |  | 432 | 2.60 | 3.74 |
| Direct/Indirect consumer |  | 282 | 2.06 | 0.34 |  | 299 | 2.07 | 0.37 |  | 389 | 2.34 | 0.48 |
| Other consumer |  | 52 | 0.38 | 2.79 |  | 59 | 0.41 | 3.15 |  | 97 | 0.58 | 4.86 |
| Total consumer |  | 9,179 | 67.12 | 1.94 |  | 9,982 | 69.23 | 2.05 |  | 12,331 | 74.20 | 2.38 |
| U.S. commercial ${ }^{(3)}$ |  | 2,633 | 19.25 | 1.11 |  | 2,619 | 18.16 | 1.12 |  | 2,563 | 15.43 | 1.12 |
| Commercial real estate |  | 1,031 | 7.54 | 2.09 |  | 1,016 | 7.05 | 2.13 |  | 972 | 5.85 | 1.99 |
| Commercial lease financing |  | 150 | 1.10 | 0.61 |  | 153 | 1.06 | 0.62 |  | 122 | 0.73 | 0.50 |
| Non-U.S. commercial |  | 683 | 4.99 | 0.80 |  | 649 | 4.50 | 0.81 |  | 630 | 3.79 | 0.74 |
| Total commercial ${ }^{(4)}$ |  | 4,497 | 32.88 | 1.13 |  | 4,437 | 30.77 | 1.15 |  | 4,287 | 25.80 | 1.11 |
| Allowance for loan and lease losses |  | 13,676 | 100.00\% | 1.57 |  | 14,419 | 100.00\% | 1.65 |  | 16,618 | 100.00\% | 1.84 |
| Reserve for unfunded lending commitments |  | 537 |  |  |  | 528 |  |  |  | 509 |  |  |
| Allowance for credit losses |  | 14,213 |  |  | \$ | 14,947 |  |  | \$ | 17,127 |  |  |

## Asset Quality Indicators

| Allowance for loan and lease losses/Total loans and leases (2) | 1.57\% | 1.65\% | 1.84\% |
| :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) ${ }^{(2,5)}$ | 1.45 | 1.50 | 1.65 |
| Allowance for loan and lease losses/Total nonperforming loans and leases (6) | 122 | 121 | 97 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases (5) | 110 | 107 | 85 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs ${ }^{(7)}$ | 2.82 | 4.14 | 2.95 |
| Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Annualized net charge-offs $(5,7)$ | 2.55 | 3.66 | 2.58 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased creditimpaired write-offs | 2.28 | 4.08 | 2.30 |




${ }^{(2)}$ Total loans and leases do not include loans accounted for under the fair value option o $\$ 8.5$ billion, $\$ 8.7$ billion and $\$ 11.1$ billion at March 31, 2015, December 31, 2014 and March 31, 2014 ,
(2) Total loans
respectively.
${ }^{(3)}$ Includes allowance for loan and lease losses for U.S. small business commercial loans $\$ 533$ million, $\$ 536$ million and $\$ 462$ million at March 31, 2015, December 31, 2014 and March 31 , 2014,
respectively.
${ }^{(4)}$ Includes allowance for loan and lease losses for impaired commercial loans $\$ 155$ million, $\$ 159$ million and $\$ 277$ million at March 31, 2015, December 31, 2014 and March 31, 2014,
(5) Excludes valuation allowance on purchased credit-impaired loans o $\$ 1.3$ billion, $\$ 1.7$ billion and $\$ 2.1$ billion at March 31, 2015, December 31, 2014 and March 31 , 2014 ,
respectively.

 and 55 percent at March 31, 2015, December 31, 2014 and March 31, 2014, respectively.
 valuation allowance included as part of the allowance for loan and lease losses.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

## (Dollars in millions)














 to the amount of capital being allocated to the business segments. Prior periods were not restated.
 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | $\begin{gathered} \begin{array}{c} \text { First } \\ \text { Quarter } \end{array} \\ \hline 2015 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Furrth } \\ & \text { Quarter } \\ & 2014 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \end{aligned}$$2014$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reconciliation of net interest income to net interest income on a fullv taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 9,451 | \$ | 9,635 | \$ | 10,219 | \$ | 10,013 | \$ | 10,085 |
| Fully taxable-equivalent ajjustment |  | 219 |  | 230 |  | 225 |  | 213 |  | 201 |
| Net interest income on a fully taxable-equivalent basis | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 | \$ | 10,226 | \$ | 10,286 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 21,202 | \$ | 18,725 | \$ | 21,209 | \$ | 21,747 | \$ | 22,566 |
| Fully taxable-equivalent adjustment |  | 219 |  | 230 |  | 225 |  | 213 |  | 201 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 21,421 | \$ | 18,955 | \$ | 21,434 | \$ | 21,960 | \$ | 22,767 |
| Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Income tax expense (benefit) | \$ | 1,385 | \$ | 1,260 | \$ | 663 | \$ | 504 | \$ | (405) |
| Fully taxable-equivalent adjustment |  | 219 |  | 230 |  | 225 |  | 213 |  | 201 |
| Income tax expense (benefit) on a fully taxable-equivalent basis | \$ | 1,604 | \$ | 1,490 | \$ | 888 | \$ | 717 | \$ | (204) |
| Reconciliation of average common shareholders' equity to average tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 225,357 | \$ | 224,479 | \$ | 222,374 | \$ | 222,221 | \$ | 223,207 |
| Goodwill |  | $(6,776)$ |  | $(69,782)$ |  | $(69,792)$ |  | $(69,822)$ |  | $(69,842)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |  | $(5,235)$ |  | $(5,474)$ |
| Related deferred tax liabilities |  | 1,959 |  | 2,019 |  | 2,077 |  | 2,100 |  | 2,165 |
| Tangible common shareholders' equity | \$ | 153,022 | \$ | 151,969 | \$ | 149,667 | \$ | 149,264 | \$ | 150,056 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 245,744 | \$ | 243,454 | \$ | 238,040 | \$ | 235,803 | \$ | 236,559 |
| Goodwill |  | $(6,776)$ |  | (69,782) |  | $(69,792)$ |  | (69,822) |  | $(69,842)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |  | $(5,235)$ |  | $(5,474)$ |
| Related deferred tax liabilities |  | 1,959 |  | 2,019 |  | 2,077 |  | 2,100 |  | 2,165 |
| Tangible shareholders' equity | \$ | 173,409 | \$ | 170,944 | \$ | 165,333 | \$ | $\underline{162,846}$ | \$ | 163,408 |

[^28]
## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \end{aligned}$$2014$ |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 227,915 | \$ | 224,162 | \$ | 220,768 | \$ | 222,565 | \$ | 218,536 |
| Goodwill |  | $(69,776)$ |  | $(69,777)$ |  | $(69,784)$ |  | $(69,810)$ |  | $(69,842)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,391)$ |  | $(4,612)$ |  | $(4,849)$ |  | $(5,099)$ |  | $(5,337)$ |
| Related deferred tax liabilities |  | 1,900 |  | 1,960 |  | 2,019 |  | 2,078 |  | 2,100 |
| Tangible common shareholders' equity | \$ | 155,648 | \$ | 151,733 | \$ | 148,154 | \$ | 149,734 | \$ | 145,457 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 250,188 | \$ | 243,471 | \$ | 238,681 | \$ | 237,411 | \$ | 231,888 |
| Goodwill |  | $(69,776)$ |  | $(69,777)$ |  | $(69,784)$ |  | $(69,810)$ |  | $(69,842)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,391)$ |  | $(4,612)$ |  | $(4,849)$ |  | $(5,099)$ |  | $(5,337)$ |
| Related deferred tax liabilities |  | 1,900 |  | 1,960 |  | 2,019 |  | 2,078 |  | 2,100 |
| Tangible shareholders' equity | \$ | 177,921 | \$ | 171,042 | \$ | 166,067 | \$ | 164,580 | \$ | 158,809 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,143,545 | \$ | 2,104,534 | \$ | 2,123,613 | \$ | 2,170,557 | \$ | 2,149,851 |
| Goodwill |  | $(69,776)$ |  | $(69,777)$ |  | $(69,784)$ |  | $(69,810)$ |  | $(69,842)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,391)$ |  | $(4,612)$ |  | $(4,849)$ |  | $(5,099)$ |  | $(5,337)$ |
| Related deferred tax liabilities |  | 1,900 |  | 1,960 |  | 2,019 |  | 2,078 |  | 2,100 |
| Tangible assets | \$ | 2,071,278 | \$ | 2,032,105 | \$ | 2,050,999 | \$ | 2,097,726 | \$ | 2,076,772 |

[^29]
## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
| Reconciliation of return on average allocated capital ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,475 | \$ | 1,661 | \$ | 1,678 | \$ | 1,634 | \$ | 1,468 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 1,476 | \$ | 1,662 | \$ | 1,679 | \$ | 1,635 | \$ | 1,469 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,348 | \$ | 60,367 | \$ | 60,386 | \$ | 60,403 | \$ | 60,417 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(30,348)$ |  | $(30,367)$ |  | $(30,386)$ |  | $(30,403)$ |  | (30,417) |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 651 | \$ | 706 | \$ | 813 | \$ | 726 | \$ | 729 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 3 |  | 4 |  | 3 |  | 3 |  | 3 |
| Adjusted net income | \$ | 654 | \$ | 710 | \$ | 816 | \$ | 729 | \$ | 732 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,168 | \$ | 22,186 | \$ | 22,204 | \$ | 22,222 | \$ | 22,243 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,168)$ |  | $(10,186)$ |  | $(10,204)$ |  | $(10,222)$ |  | $(10,243)$ |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,365 | \$ | 1,511 | \$ | 1,511 | \$ | 1,442 | \$ | 1,291 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | - |  | 1 |  | - |  | 1 |
| Adjusted net income | \$ | 1,365 | \$ | 1,511 | \$ | 1,512 | \$ | 1,442 | \$ | 1,292 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,944 | \$ | 57,446 | \$ | 57,449 | \$ | 57,451 | \$ | 57,453 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(23,944)$ |  | $(23,946)$ |  | $(23,949)$ |  | $(23,951)$ |  | (23,953) |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 33,500 | \$ | 33,500 | \$ | 33,500 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |
| Reported net income (loss) | \$ | 945 | \$ | (72) | \$ | 373 | \$ | 1,105 | \$ | 1,313 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 3 |  | 2 |  | 2 |  | 2 |
| Adjusted net income (loss) | \$ | 947 | \$ | (69) | $\stackrel{ }{\$}$ | 375 | \$ | 1,107 | \$ | 1,315 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,364 | \$ | 39,369 | \$ | 39,374 | \$ | 39,376 | \$ | 39,377 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,364)$ |  | $(5,369)$ |  | $(5,374)$ |  | $(5,376)$ |  | $(5,377)$ |
| Average allocated capital | \$ | 35,000 | $\stackrel{\text { \$ }}{ }$ | 34,000 | \$ | 34,000 | \$ | 34,000 | \$ | 34,000 |

## For footnotes see page44.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth <br> Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
| Consumer Banking |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Reported net income | \$ | 538 | \$ | 568 | \$ | 561 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | - |  | - |
| Adjusted net income | \$ | 538 | \$ | 568 | \$ | 561 |
|  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 30,424 | \$ | 29,426 | \$ | 29,425 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(18,424)$ |  | $(18,426)$ |  | $(18,425)$ |
| Average allocated capital | \$ | 12,000 | \$ | 11,000 | \$ | 11,000 |
|  |  |  |  |  |  |  |
| Consumer Lending |  |  |  |  |  |  |
| Reported net income | \$ | 937 | \$ | 1,093 | \$ | 907 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 938 | \$ | 1,094 | $\stackrel{ }{\$}$ | 908 |
|  |  |  |  |  |  |  |
| Average allocated equity ${ }^{(3)}$ | \$ | 28,923 | \$ | 30,941 | \$ | 30,993 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(11,923)$ |  | (11,941) |  | $(11,993)$ |
| Average allocated capital | \$ | 17,000 | \$ | 19,000 | \$ | 19,000 |

[^30]
[^0]:    ${ }^{(1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative
    
     Reconciliations - Reconciliations to GAAP Financial Measures on pages 21-23.)
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^1]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^2]:    (1) There are no adjustments to reported net income (loss) or average allocated equity foLegacy Assets \& Servicing.
    ${ }^{\text {2 }}$ ) Represents cost of funds, earnings credits and certain expenses related to
    intangibles.
    ${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

    Certain prior period amounts have been reclassified to conform to current period presentation.

[^3]:    Note: Amounts may not total due to rounding.
    ${ }^{1}$ FTE basis. Represents a non-GAAP financial measure; see note B on slide 29.
    ${ }^{2}$ See note J on slide 29 for definition of market-related Nil adjustments.
    ${ }^{3}$ See note A on slide 29 .
    ${ }^{4}$ Represents a non-GAAP financial measure; see note C on slide 29.
    ${ }^{5}$ Represents a non-GAAP financial measure.

[^4]:    Regulatory capital ratios are preliminary. For important presentation information, see slide 31.
    ${ }^{2}$ Represents a non-GAAP financial measure; see slide 28 for reconciliations.
    ${ }^{3}$ The $5.0 \%$ Bank Holding Company SLR minimum includes the $2.0 \%$ leverage buffer.
    ${ }^{4}$ The supplementary leverage ratio is based on estimates from our current understanding of finalized rules issued by banking regulators on September 3, 2014. The estimated ratio is measured using quarter-end Tier 1 capital calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures include lending commitments, letters of credit, OTC derivatives, repo-style transactions and margin loan commitments.
    'Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and is estimated to negatively impact the CET1 ratio by approximately 100 bps . We are currently working with the U.S. banking regulators in order to exit parallel run.

[^5]:    ${ }^{2}$ Following the BANA/FIA merger on October 1, 2014, all prior periods have been updated to include debt issued by FIA that was previously reported in Other.
    ${ }^{2}$ See note K on slide 29.
    ${ }^{3}$ See note L on slide 29 for definition of Global Excess Liquidity Sources.
    ${ }^{4}$ See note M on slide 29 for definition of Time to Required Funding. For 1 Q14 through 1Q15, we have included in the amount of unsecured contractual obligations the $\$ 8.6 \mathrm{~B}$ liability, including estimated costs, for settlements, primarily for the previously announced BNY Mellon private-label securitization settlement.
    ${ }^{5}$ The Company's Liquidity Coverage Ratio (LCR) estimates are based on its current understanding of the final U.S. LCR rules which were issued on September $3,2014$.

[^6]:    ${ }^{1}$ FTE basis. Represents a non-GAAP financial measure; see note D on slide 29.

[^7]:    ${ }^{1}$ FTE basis.
    ${ }^{2}$ Cost of deposits calculated as annualized noninterest expense within the Deposits subsegment as a percentage of total average deposits within Consumer Banking.
    ${ }^{3}$ Represents a non-GAAP financial measure. For important presentation information, see slide 31.
    ${ }^{4}$ Includes U.S. consumer credit card in GWIM of $\$ 3.18 . \$ 3.2 \mathrm{~B}$ and $\$ 3.3 \mathrm{~B}$ in $1 \mathrm{Q} 15,4 \mathrm{Q} 14$ and 1 Q 14 , respectively.
    ${ }^{5}$ Includes total U.S. consumer credit card and debit card purchase volumes.
    ${ }^{6}$ Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans, and in the case of HELOCs, the principal amount of the line of credit.

[^8]:    ${ }^{1}$ FTE basis.
    ${ }^{2}$ Represents a non-GAAP financial measure. For important presentation information, see slide 31.
    ${ }^{3}$ Includes financial advisors in Consumer Banking of 1,992 and 1,598 in 1Q15 and 1Q14.

[^9]:    ${ }^{1}$ FTE basis.
    ${ }^{2}$ Represents a non-GAAP financial measure. For important presentation information, see slide 31.
    ${ }^{3}$ Ranking per Dealogic for the first quarter as of April 1, 2015.

[^10]:    Note: Amounts may not total due to rounding.
    ${ }^{1}$ Source: Dealogic as of April 1, 2015.
    ${ }^{2}$ Source: Global Finance magazine (2015).
    ${ }^{3}$ Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities.
    Advisory includes fees on debt and equity advisory and mergers and acquisitions.

[^11]:    Note: Amounts may not total due to rounding
    ${ }^{2}$ Source: Institutional Investor (2014).
    ${ }^{2}$ Source: Orion. Released in February 2015 for the 12 months ended 3 Q14.
    ${ }^{3}$ Represents a non-GAAP financial measure; see note A and I on slide 29.
    Macro includes G10 FX, rates and commodities products.

[^12]:    ${ }^{1}$ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the wholeloan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Additionally, All Other includes certain residential mortgage loans that are managed by Legacy Assets \& Servicing. The results of certain ALM activities are allocated to our business segments. Equity investments include Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments. These investments are made either directly in a company or held through a fund with related income recorded in equity investment income. Equity investments also include the results of our merchant services joint venture.
    ${ }^{2}$ FTE basis.
    ${ }^{3}$ In the U.K., we previously sold payment protection insurance through our international card services business to credit card and consumer loan customers.

[^13]:    Represents a non-GAAP financial measure. For important presentation information, see slide 31.
    ${ }^{2}$ Allocations are subject to change over time, but the Corporation used $12 / 31 / 14$ as a base for 1 Q15 allocated capital when tangible common shareholders' equity was $\$ 152 B$ while the previous 2014 allocated capital utilized $12 / 31 / 13$ tangible common shareholders' equity of $\$ 146 B$.

[^14]:    ${ }^{1}$ Excludes FVO loans.
    ${ }^{2}$ Excludes write-offs of PCI loans of $\$ 188 \mathrm{MM}$ and $\$ 0$ related to residential mortgage and $\$ 100 \mathrm{MM}$ and $\$ 13 \mathrm{MM}$ related to home equity for 1 Q 15 and 4 Q 14 . Net charge-off ratios including the PCI write-offs for residential mortgage were $0.73 \%$ and $(0.46) \%$, and for home equity were $1.30 \%$ and $1.33 \%$ for 1 Q15 and 4 Q14
    ${ }^{3}$ Loan-to-value (LTV) calculations apply to the residential mortgage portfolio. Combined loan-to-value (CLTV) calculations apply to the home equity portfolio.

[^15]:    ${ }^{2}$ Regulatory capital ratios are preliminary. For important presentation information, see slide 31.
    ${ }^{2}$ The Basel 3 Standardized approach Common equity tier 1 (transition) ratio at March 31,2015 reflects the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach and Common equity tier 1 capital (transition) includes the 2015 phase-in of regulatory capital transition provisions.
    ${ }^{3}$ Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and is estimated to negatively impact the CET1 ratio by approximately 100 bps. We are currently working with the U.S. banking regulators in order to exit parallel run.

[^16]:     (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measuresn pages 41-44.)

    Certain prior period amounts have been reclassified to conform to current period presentation.

[^17]:     loss applicable to common shareholders.

    Certain prior period amounts have been reclassified to conform to current period presentation.

[^18]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^19]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^20]:    These securities are primarily used to satisfy certain international regulatory liquidity

[^21]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e.,
    deposits).
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^22]:    
     GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)
    (2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^23]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees forGlobal Banking inclusive of self-led deals and fees included within Business
    Lending.
    Advisory includes fees on debt and equity advisory and mergers and
    acquisition
    (3) Investment banking fees represent only the fee component inGlobal Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing
     utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^24]:     information, see page 27 .
    
     GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)
    ${ }^{3)}$ Trading-related assets include derivative assets, which are considered non-earning
    assets.

[^25]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^26]:    ${ }^{\text {) }}$ Includes pay option loans of $\$ 2.9$ billion, $\$ 3.2$ billion and $\$ 3.8$ billion at March 31, 2015, December 31, 2014 and March 31, 2014, respectively. The Corporation no longer originates pay option
    loans.
    
    
     $\$ 3$ million, $\$ 3$ million and $\$ 5$ million at March 31, 2015, December 31, 2014 and March 31, 2014, respectively
    
     March 31, 2015, December 31, 2014 and March 31, 2014, respectively.
    ${ }^{(5)}$ Includes U.S. small business commercial loans, including card-related products, of $\$ 3.2$ billion, $\$ 13.3$ billion and $\$ 13.4$ billion at March 31, 2015, December 31, 2014 and March 31, 2014,
    respectively.
     respectively.

[^27]:    ${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes tDonperforming Loans, Leases and Foreclosed Propertiestable on
    page 37.
    
     period, generally six months.
     excluded from this table.
    Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as
    nonperforming.
     the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

[^28]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^29]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^30]:    ${ }^{1)}$ There are no adjustments to reported net income (loss) or average allocated equity fotegacy Assets \&
    Servicing.
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to
    (3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

    Certain prior period amounts have been reclassified to conform to current period presentation.

