# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 15, 2015

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523
(Commission File Number)
100 North Tryon Street
Charlotte, North Carolina 28255
(Address of principal executive offices)
(704) 386-5681
(Registrant's telephone number, including area code)
Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 15, 2015, Bank of America Corporation (the "Corporation") announced financial results for thesecond quarter ended June 30, 2015, reporting second quarter net income of $\$ 5.3$ billion or $\$ 0.45$ per diluted share. A copy of the press release announcing the Corporation's results for thesecond quarter ended June 30,2015 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 , as amended.

ITEM 7.01. REGULATION FD DISCLOSURE.
On July 15,2015 , the Corporation will hold an investor conference call and webcast to discuss financial results for thesecond quarter ended June 30, 2015, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the quarter ended June 30 , 2015 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

## ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

## (d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

| EXHIBIT NO. | DESCRIPTION OF EXHIBIT |
| ---: | :--- |
| 99.1 | The Press Release |
| 99.2 | The Presentation Materials |
| 99.3 | The Supplemental Information |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By:

| /s/ Rudolf A. Bless |
| :--- |
| Rudolf A. Bless |
| Chief Accounting Officer |

Dated: July 15, 2015

## INDEX TO EXHIBITS

## EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1

The Press Release

The Presentation Materials

July 15, 2015
Investors May Contact:
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## Bank of America Reports Second-quarter2015 Net Income of $\$ 5.3$ Billion, or $\$ 0.45$ per Diluted Share

Results Include \$0.7 Billion (\$0.04 per Share) in Favorable Market-related Net Interest Income Adjustments
Noninterest Expense Declines to \$13.8 Billion; Lowest Level Since Q4-08

## Continued Business Momentum

- Consumer Banking Deposits (EOP) up \$33 Billion, or 6 Percent, From Q2-14 to \$547 Billion
- Residential Mortgage and Home Equity Loan Originations up 40 Percent From Q2-14 to $\$ 19.2$ Billion
- 1.3 Million New Credit Cards Issued; Highest Level Since Q308
- Merrill Edge Brokerage Assets up 15 Percent From Q2-14 to \$122 Billion
- Wealth Management Asset Management Fees up 9 Percent From Q2-14 to \$2.1 Billion
- Global Banking Loan Balances (EOP) up 7 Percent From Q2-14 to\$307 Billion
- Generated Firmwide Investment Banking Fees of \$1.5 Billion and Sales and Trading Revenues, Excluding Net DVA, of \$3.3 Billion ${ }^{(A)}$


## Continued Progress on Expense Management; Credit Quality Remains Strong

- Noninterest Expense, Excluding Litigation, Down 6 Percent From Q2-14 to \$13.6 Billion ${ }^{(B)}$
- Legacy Assets and Servicing Noninterest Expense, Excluding Litigation, Decreased 37 Percent from Q2-14 to \$0.9 Billion ${ }^{(C)}$
- Number of 60+ Days Delinquent First Mortgage Loans Serviced by Legacy Assets and Servicing Declined 50 Percent From Q2-14 to 132,000 Loans
- Adjusted Net Charge-offs Down 26 Percent From Q2-14 to \$929 Million ${ }^{(D)}$


## Record Capital and Liquidity Levels

- Common Equity Tier 1 Capital (Fully Phased-in) Increased to Record\$148.3 Billion ${ }^{(E)}$
- Record Global Excess Liquidity Sources of $\$ 484$ Billion, up $\$ 53$ Billion From Q2-14; Time-to-required Funding at 40 Months ${ }^{(F)}$
- Tangible Book Value per Share Increased5 Percent From Q2-14 to \$15.02 per Share ${ }^{(G)}$
- Book Value per Share Increased 4 Percent From Q2-14 to $\$ 21.91$ per Share
- Return on Average Assets 0.99 Percent; Return on Average Tangible Common Equity 12.8 Percent; \$1.3 Billion Returned to Shareholders in Q2-15 Through Repurchases and Dividends ${ }^{(H)}$


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CHARLOTTE — Bank of America Corporation today reported net income of $\$ 5.3$ billion, or $\$ 0.45$ per diluted share, for the second quarter of 2015 , compared to $\$ 2.3$ billion, or $\$ 0.19$ per share, in the year-ago period. Revenue, net of interest expense, on an FTE basis, rose $\$ 385$ million, or 2 percent, from the second quarter of 2014 to $\$ 22.3$ billion ${ }^{(1)}$.

Net interest income for the most recent quarter included $\$ 669$ million ( $\$ 0.04$ per share) in positive market-related adjustments, primarily from the company's debt securities portfolio, due to the impact of higher long-term interest rates. This compares with $\$ 175$ million in negative market-related adjustments in the year-ago quarter.
"Solid core loan growth, higher mortgage originations and the lowest expenses since 2008 contributed to our strongest earnings in several years, as we continued to build broader and deeper relationships with our customers and clients," said Chief Executive Officer Brian Moynihan. "We also benefited from the improvement in the U.S. economy, where we are particularly well positioned.
"Also, we continued to deliver value for our shareholders by increasing tangible book value and returning $\$ 1.3$ billion in capital through common stock repurchases and dividends."
"We strengthened an already strong and highly liquid balance sheet this quarter," said Chief Financial Officer Bruce Thompson. "We improved capital and liquidity to record levels. Equally important, we put our balance sheet to work this quarter, growing core loan balances while maintaining strong risk underwriting."

## Selected Financial Highlights

| (Dollars in millions, except per share data) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \\ \hline \end{gathered}$ |  |
| Net interest income, FTE basis ${ }^{1}$ | \$ | 10,716 | \$ | 9,670 | \$ | 10,226 |
| Noninterest income |  | 11,629 |  | 11,751 |  | 11,734 |
| Total revenue, net of interest expense, FTE basis ${ }^{1}$ |  | 22,345 |  | 21,421 |  | 21,960 |
| Provision for credit losses |  | 780 |  | 765 |  | 411 |
| Noninterest expense ${ }^{2}$ |  | 13,818 |  | 15,695 |  | 18,541 |
| Net income | \$ | 5,320 | \$ | 3,357 | \$ | 2,291 |
| Diluted earnings per common share | \$ | 0.45 | \$ | 0.27 | \$ | 0.19 |

1 Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was $\$ 10.5$ billion, $\$ 9.5$ billion and $\$ 10.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 22.1$ billion, $\$ 21.2$ billion and $\$ 21.7$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
${ }^{2}$ Noninterest expense includes litigation expense of $\$ 175$ million, $\$ 370$ million and $\$ 4.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.

Net interest income, on an FTE basis, was $\$ 10.7$ billion in the second quarter of 2015 , up 5 percent, or $\$ 490$ million, from the year-ago quarter. The improvement was driven by the market-related adjustments mentioned above, lower long-term debt balances, deposit growth and commercial loan growth. This was partially offset by lower consumer loan balances and lower yields. Excluding the impact of the market-related adjustments, net interest income was $\$ 10.0$ billion in the second quarter of 2015 , compared to $\$ 10.2$ billion in the prior quarter and $\$ 10.4$ billion in the year-ago quarter ${ }^{(1)}$.

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Noninterest income was down $\$ 105$ million from the year-ago quarter to $\$ 11.6$ billion as higher mortgage banking income and higher investment and brokerage services income were more than offset by lower equity investment income, reduced gains on sales of debt securities, and modest declines in sales and trading revenue and investment banking fees. Noninterest income for the second quarter of 2015 also included $\$ 346$ million in pretax gains on sales of consumer real estate loans, compared to $\$ 170$ million in pretax gains in the year-ago quarter.

The provision for credit losses increased $\$ 369$ million from the second quarter of 2014 to $\$ 780$ million. Adjusted for the impact of the August 2014 U.S. Department of Justice (DoJ) settlement (previously reserved for) and recoveries from nonperforming loan sales, net charge-offs declined $\$ 329$ million, or 26 percent, from the second quarter of 2014 to $\$ 929$ million, with the adjusted net charge-off ratio falling to 0.43 percent in the second quarter of 2015 from 0.56 percent in the year-ago quartef ${ }^{(D)}$. The decline in net charge-offs was driven by an improvement in consumer portfolio trends. In the second quarter of 2015, the reserve release was $\$ 288$ million, including the utilization of previously accrued DoJ reserves, compared to a reserve release o $\$ 662$ million in the second quarter of 2014.

Noninterest expense declined $\$ 4.7$ billion, or 25 percent, from the second quarter of 2014 to $\$ 13.8$ billion. Excluding litigation expense of $\$ 175$ million in the second quarter of 2015 and $\$ 4.0$ billion in the year-ago quarter, noninterest expensedecreased 6 percent from the year-ago quarter to $\$ 13.6$ billion, reflecting continued progress on Legacy Assets and Servicing (LAS) cost initiatives, and good expense control ${ }^{(B)}$.

The effective tax rate for the second quarter of 2015 was 29.2 percent.

## Business Segment Results

The company reports results through five business segments: Consumer Banking, Global Wealth and Investment Management (GWIM), Global Banking, Global Markets and Legacy Assets and Servicing (LAS), with the remaining operations recorded in All Other.

## Consumer Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 7,544 | \$ | 7,450 | \$ | 7,649 |
| Provision for credit losses |  | 506 |  | 716 |  | 550 |
| Noninterest expense |  | 4,321 |  | 4,389 |  | 4,505 |
| Net income | \$ | 1,704 | \$ | 1,475 | \$ | 1,634 |
| Return on average allocated capital ${ }^{1}$ | 24\% |  |  | 21\% |  | 22\% |
| Average loans | \$ | 201,703 | \$ | 199,581 | \$ | 195,413 |
| Average deposits |  | 545,454 |  | 531,365 |  | 514,137 |
| At period-end |  |  |  |  |  |  |
| Brokerage assets | \$ | 121,961 | \$ | 118,492 | \$ | 105,926 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Average deposit balances increased $\$ 31.3$ billion, or 6 percent, from the year-ago quarter to $\$ 545.5$ billion.
- The company originated $\$ 16.0$ billion in first-lien residential mortgage loans and $\$ 3.2$ billion in home equity loans in the second quarter of 2015 , compared to $\$ 11.1$ billion and $\$ 2.6$ billion, respectively, in the year-ago quarter.
- Client brokerage assets increased $\$ 16.0$ billion, or 15 percent, from the year-ago quarter to $\$ 122.0$ billion, driven primarily by strong account flows and improved market valuations.
- The company issued 1.3 million new consumer credit cards in thesecond quarter of 2015 , the highest number since the third quarter of 2008 and up from the 1.1 million cards issued in the year-ago quarter.
- The number of mobile banking customers increased to 17.6 million users, and 13 percent of all deposit transactions by consumers were done through mobile devices, compared to 10 percent in the year-ago quarter.


## Financial Overview

Consumer Banking reported net income of $\$ 1.7$ billion, up 4 percent from the year-ago quarter, as the business reduced expenses for the fourth consecutive quarter and asset quality continued to improve. These factors were partially offset by a decline in net interest income.

Revenue was down 1 percent from the second quarter of 2014 to $\$ 7.5$ billion, as the allocation of asset liability management (ALM) activities and lower card yields and card loan balances were partially offset by higher noninterest income. Noninterest income of $\$ 2.6$ billion was up 2 percent, driven by higher card income and higher mortgage banking income.

The provision for credit losses decreased $\$ 44$ million from the year-ago quarter to $\$ 506$ million, driven by continued improvement in credit quality within the credit card and consumer vehicle lending portfolios.

Noninterest expense decreased 4 percent from the second quarter of 2014 to $\$ 4.3$ billion, as the company continued to optimize its delivery network. Driven by the continued growth in mobile banking and other self-service customer touchpoints, the company continued to refine its retail footprint, closing or divesting 267 locations and adding 33 locations since the second quarter of 2014, resulting in a total of 4,789 financial centers at the end of thesecond quarter of 2015.

Return on average allocated capital was24 percent in the second quarter of 2015, compared to 22 percent in the second quarter of 2014.

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Global Wealth and Investment Management (GWIM)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,573 | \$ | 4,517 | \$ | 4,589 |
| Provision for credit losses |  | 15 |  | 23 |  | (8) |
| Noninterest expense |  | 3,457 |  | 3,459 |  | 3,445 |
| Net income | \$ | 690 | \$ | 651 | \$ | 726 |
| Return on average allocated capital ${ }^{1}$ |  | 23 |  | 22 |  | 24 \% |
| Average loans and leases | \$ | 130,270 | \$ | 126,129 | \$ | 118,512 |
| Average deposits |  | 239,974 |  | 243,561 |  | 240,042 |
| At period-end (dollars in billions) |  |  |  |  |  |  |
| Assets under management | \$ | 930 | \$ | 917 | \$ | 879 |
| Total client balances ${ }^{2}$ |  | 2,522 |  | 2,510 |  | 2,468 |



2 Total client balances is defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

## Business Highlights

- Total client balances increased $\$ 53.5$ billion from the year-ago quarter to more than $\$ 2.5$ trillion, driven by net inflows.
- Second-quarter 2015 long-term assets under management (AUM) flows of $\$ 8.6$ billion were the $24^{\text {th }}$ consecutive quarter of positive flows.
- Asset management fees increased 9 percent from thesecond quarter of 2014 to $\$ 2.1$ billion.
- Average loan balances increased 10 percent from the year-ago quarter to $\$ 130.3$ billion, marking the $21^{\text {st }}$ consecutive quarter of loan balance growth.
- The number of wealth advisors increased by 1,077 advisors from the year-ago quarter to 17,798 . This includes an additional 333 advisors in Consumer Banking as the company continues to expand its specialist network to broaden and deepen client relationships.


## Financial Overview

Global Wealth and Investment Management reported net income of $\$ 690$ million, compared to $\$ 726$ million in the second quarter of 2014. Revenue was relatively stable at $\$ 4.6$ billion, as a 9 percent increase in asset management fees and higher net interest income from loan growth were offset by the impact of the company's allocation of ALM activities on net interest income, and lower transactional revenue. The second-quarter 2015 pretax margin was relatively constant at 24 percent.

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Noninterest expense of $\$ 3.5$ billion was relatively unchanged compared to the year-ago quarter due to an increase in personnel costs driven by higher revenue-related incentive compensation and investment in client-facing professionals, offset by lower support costs. The provision for credit losses increased $\$ 23$ million from the year-ago quarter to $\$ 15$ million.

Return on average allocated capital was 23 percent in the second quarter of 2015 , compared to 24 percent in the year-ago quarter.

## Global Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | June 30 2014 |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,115 | \$ | 4,278 | \$ | 4,438 |
| Provision for credit losses |  | 177 |  | 96 |  | 136 |
| Noninterest expense |  | 1,941 |  | 2,010 |  | 2,007 |
| Net income | \$ | 1,251 | \$ | 1,366 | \$ | 1,445 |
| Return on average allocated capital ${ }^{1}$ |  | 14 |  | 16 |  | 17 \% |
| Average loans and leases | \$ | 300,631 | \$ | 289,522 | \$ | 287,795 |
| Average deposits |  | 288,117 |  | 286,434 |  | 284,947 |




## Business Highlights

- Bank of America Merrill Lynch generated firmwide investment banking fees of\$1.5 billion, excluding self-led deals, in the second quarter of 2015, maintaining its No. 3 global ranking ${ }^{(J)}$.
- Bank of America Merrill Lynch was ranked among the top three global financial institutions in leveraged loans, assetbacked securities, convertible debt, investment grade corporate debt, syndicated loans, announced mergers and acquisitions and debt capital markets during the second quarter of $2015^{(\mathrm{J})}$.
- Average loan and lease balances increased $\$ 12.8$ billion, or 4 percent, from the year-ago quarter, to $\$ 300.6$ billion, largely due to growth in the commercial and industrial loan portfolio.
- In July, Euromoney magazine announced that Bank of America Merrill Lynch won the highest number of global awards, including being named Best Global Loan House and Best Global Transaction Services House in the Euromoney 2015 Awards for Excellence.


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## Financial Overview

Global Banking reported net income of $\$ 1.3$ billion in the second quarter of 2015, generating a return on average allocated capital of 14 percent. The quarter included strong loan growth, deposit growth and solid investment banking income, although down from a strong year-ago quarter. This compares with net income of $\$ 1.4$ billion and a return on average allocated capital of 17 percent in the year-ago quarter.

Within revenue, net interest income was down $\$ 229$ million, reflecting the impact of the company's allocation of ALM activities and liquidity costs as well as compression in loan spreads. This was offset in part by loan growth. Total corporation investment banking fees, excluding self-led deals, declined to $\$ 1.5$ billion in the second quarter from a strong year-ago quarter of $\$ 1.6$ billion, with higher advisory fees more than offset by a decline in equity issuance fees from record levels a year ago.

The provision for credit losses increased $\$ 41$ million from the year-ago quarter to $\$ 177$ million in line with higher loan balances as compared to the year-ago quarter. Noninterest expense decreased $\$ 66$ million, or 3 percent, from the year-ago quarter to $\$ 1.9$ billion, reflecting lower litigation expense and other technology initiative costs, partly offset by investment in client-facing personnel.

## Global Markets

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,259 | \$ | 4,614 | \$ | 4,599 |
| Total revenue, net of interest expense, FTE basis, excluding net DVA ${ }^{1}$ |  | 4,157 |  | 4,595 |  | 4,530 |
| Provision for credit losses |  | 6 |  | 21 |  | 20 |
| Noninterest expense |  | 2,723 |  | 3,131 |  | 2,875 |
| Net income | \$ | 993 | \$ | 945 | \$ | 1,102 |
| Return on average allocated capital ${ }^{2}$ |  | $11 \%$ |  | 11 |  | 13 \% |
| Total average assets | \$ | 602,732 | \$ | 598,595 | \$ | 617,156 |

1 Represents a non-GAAP financial measure. Net DVA gains were $\$ 102$ million, $\$ 19$ million and $\$ 69$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
2 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages $22-24$ of this press release.

## Business Highlights

- Equities sales and trading revenue, excluding net DVA, increased 13 percent from the year-ago quarter to $\$ 1.2$ billion, largely driven by increased client activity in the Asia-Pacific region and strong performance in derivatives ${ }^{(K)}$.


## Financial Overview

Global Markets reported net income of $\$ 993$ million in the second quarter of 2015, compared to $\$ 1.1$ billion in the year-ago quarter, reflecting lower gains on an equity

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investment (not included in sales and trading) and, to a lesser degree, lower sales and trading revenue. This was offset in part by reduced noninterest expense.

Revenue decreased $\$ 340$ million, or 7 percent, from the year-ago quarter to $\$ 4.3$ billion. Excluding net DVA, revenuedecreased $\$ 373$ million, or 8 percent, to $\$ 4.2$ billion ${ }^{(L)}$. Net DVA gains were $\$ 102$ million, compared to $\$ 69$ million in the year-ago quarter.

Fixed Income, Currencies and Commodities sales and trading revenue, excluding net DVA,decreased 9 percent from the yearago quarter, due to declines in credit-related businesses, offset in part by an improvement in macro products on increased client activity ${ }^{(M)}$. Equities sales and trading revenue, excluding net DVA, increased 13 percent from the year-ago quarter, reflecting increased client activity in the Asia-Pacific region and strong performance in derivatives ${ }^{(K)}$.

Noninterest expense of $\$ 2.7$ billion decreased $\$ 152$ million from the year-ago quarter, driven by a reduction in revenue-related incentive compensation and lower support costs.

Return on average allocated capital was 11 percent in the second quarter of 2015 , compared to 13 percent in the year-ago quarter.

## Legacy Assets and Servicing (LAS)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 1,089 | \$ | 914 | \$ | 800 |
| Provision for credit losses |  | 57 |  | 91 |  | (39) |
| Noninterest expense ${ }^{1}$ |  | 961 |  | 1,203 |  | 5,234 |
| Net income (loss) | \$ | 45 | \$ | (239) | \$ | $(2,741)$ |
| Average loans and leases |  | 30,897 |  | 32,411 |  | 36,705 |
| At period-end |  |  |  |  |  |  |
| Loans and leases | \$ | 30,024 | \$ | 31,690 | \$ | 35,984 |

${ }^{1}$ Noninterest expense includes litigation expense of $\$ 59$ million, $\$ 179$ million and $\$ 3.8$ billion for the three months ended June 30 , 2015 , March 31 , 2015 and June 30 , 2014.

## Business Highlights

- The number of 60+ days delinquent first mortgage loans serviced by LAS declined to 132,000 loans at the end of the second quarter of 2015, down 21,000 loans, or 14 percent, from the prior quarter and down 131,000 loans, or 50 percent, from the year-ago quarter.
- Noninterest expense, excluding litigation, was $\$ 902$ million in the second quarter of 2015 , down from $\$ 1.0$ billion in the first quarter of 2015 and $\$ 1.4$ billion in the second quarter of $2014^{(C)}$.


## Financial Overview

Legacy Assets and Servicing reported net income of $\$ 45$ million in the second quarter of 2015, compared to a loss of\$2.7 billion for the same period in 2014, driven by lower

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expenses, primarily litigation expense, and a benefit in the provision for representations and warranties.
The most recent quarter included a net benefit of $\$ 204$ million in representations and warranty provision, driven by a recent court ruling involving the New York statute of limitations on filing representations and warranties claims. Excluding representations and warranties provision (benefit) in both periods, revenue was relatively unchanged from the second quarter of 2014 with improved MSR net-of-hedge performance, mostly offset by lower servicing fees due to a smaller servicing portfolio.

The provision for credit losses increased $\$ 96$ million from the year-ago quarter to $\$ 57$ million as the company continues to release reserves but at a slower pace than in the year-ago quarter.

Noninterest expense decreased $\$ 4.3$ billion from the year-ago quarter to $\$ 961$ million primarily due to a decrease in litigation expense of $\$ 3.7$ billion and lower default-related staffing and other default-related servicing expenses. Excluding litigation, noninterest expense declined $\$ 526$ million, or 37 percent, to $\$ 902$ million in the second quarter of 2015, as the number of 60+ days delinquent first mortgage loans serviced by LAS declined 50 percent to 132,000 loans ${ }^{(\mathrm{C})}$.

## All Other ${ }^{1}$

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis ${ }^{2}$ | \$ | 765 | \$ | (352) | \$ | (115) |
| Provision for credit losses |  | 19 |  | (182) |  | (248) |
| Noninterest expense |  | 415 |  | 1,503 |  | 475 |
| Net income (loss) | \$ | 637 | \$ | (841) | \$ | 125 |
| Total average loans |  | 156,006 |  | 167,758 |  | 210,576 |

${ }^{1}$ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgage securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by Legacy Assets \& Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.
${ }^{2}$ Revenue includes equity investment income of $\$ 11$ million, $\$ 1$ million and $\$ 95$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively, and gains on sales of debt securities of $\$ 162$ million, $\$ 263$ million and $\$ 382$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.

All Other reported net income of $\$ 637$ million in the second quarter of 2015 , compared to $\$ 125$ million for the same period a year ago.

Net interest income increased $\$ 875$ million from the year-ago quarter, driven by the positive impact of market-related adjustments mentioned above on page 3. Noninterest income rose slightly from the year-ago quarter, reflecting higher gains on the sales of consumer real estate loans, offset by declines in equity investment income and lower gains on sales of debt securities in the second quarter of 2015.

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The provision for credit losses increased $\$ 267$ million from the second quarter of 2014 to $\$ 19$ million, driven primarily by lower recoveries on nonperforming loan sales.

Noninterest expense declined $\$ 60$ million primarily as a result of lower personnel costs compared with the year-ago quarter.

## Credit Quality

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Provision for credit losses | \$ | 780 | \$ | 765 | \$ | 411 |
| Net charge-offs ${ }^{1}$ |  | 1,068 |  | 1,194 |  | 1,073 |
| Net charge-off ratio ${ }^{1,2}$ |  | 0.49 \% |  | 0.56\% |  | 0.48\% |
| Net charge-off ratio, including PCI write-offs ${ }^{2}$ |  | 0.62 |  | 0.70 |  | 0.55 |
| At period-end |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties | \$ | 11,565 | \$ | 12,101 | \$ | 15,300 |
| Nonperforming loans, leases and foreclosed properties ratio ${ }^{3}$ |  | 1.31\% |  | 1.39\% |  | 1.70\% |
| Allowance for loan and lease losses | \$ | 13,068 | \$ | 13,676 | \$ | 15,811 |
| Allowance for loan and lease losses ratio ${ }^{4}$ |  | 1.49 \% |  | 1.57\% |  | 1.75\% |

${ }^{1}$ Excludes write-offs of PCI loans of $\$ 290$ million, $\$ 288$ million and $\$ 160$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
${ }^{2}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
${ }_{3}$ Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
${ }_{4}$ Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.
Note: Ratios do not include loans accounted for under the fair value option.
Credit quality continued to improve in thesecond quarter of 2015 with adjusted net charge-offs declining across most major portfolios when compared to the year-ago quarter. The balance of 30+ days performing delinquent loans, excluding fully insured loans, declined across all consumer portfolios from the year-ago quarter, remaining at record low levels in the U.S. credit card portfolio. Additionally, nonperforming loans, leases and foreclosed properties were down 24 percent from the year-ago period.

Net charge-offs were $\$ 1.1$ billion in the second quarter of 2015, compared to $\$ 1.2$ billion in the first quarter of 2015 and $\$ 1.1$ billion in the second quarter of 2014. Adjusted for losses associated with the August 2014 DoJ settlement (previously reserved for) and recoveries from nonperforming loan sales, net charge-offs declined $\$ 329$ million, or 26 percent, from the second quarter of 2014 to $\$ 929$ million with the adjusted net charge-off ratio falling to 0.43 percent in the second quarter of 2015 from 0.56 percent in the year-ago quarter ${ }^{(\mathrm{D})}$.

The provision for credit losses increased to $\$ 780$ million in the second quarter of 2015 from $\$ 411$ million in the second quarter of 2014 as the company continued to release reserves but at a slower pace than in the year-ago quarter and had a lower level of loan sale recoveries. During the second quarter of 2015 , the reserve release was $\$ 288$ million which includes the utilization of previously accrued DoJ reserves, compared to a reserve release of $\$ 662$ million in the second quarter of 2014.

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The allowance for loan and lease losses to annualized net charge-off coverage ratio was 3.05 times in the second quarter of 2015 , compared with 3.67 times in the second quarter of 2014. The allowance for loan and lease losses to annualized net charge-off coverage ratio, excluding the impact of DoJ and recoveries on nonperforming loan sales, was 3.51 times in the second quarter of 2015, compared with 3.13 times in the second quarter of 2014(D).
Nonperforming loans, leases and foreclosed properties were $\$ 11.6$ billion at June 30, 2015, a decrease from $\$ 12.1$ billion at March 31, 2015 and $\$ 15.3$ billion at June 30, 2014.

Within the commercial loan portfolio, reservable criticized loans increased 7 percent from the year-ago quarter due to certain downgrades in the company's oil and gas portfolio. However, the reservable criticized rate is still below pre-financial crisis levels.

## Capital and Liquidity Management ${ }^{1,2,3}$

| (Dollars in billions) |  |  | $\begin{aligned} & \hline \text { At June } 30 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { At March } 31 \\ & 2015 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basel 3 Transition (under Standardized approach) |  |  |  |  |  |  |
| Common equity tier 1 capital - Basel 3 |  |  | \$ | 158.3 |  | 155.4 |
| Risk-weighted assets |  |  |  | 1,407.5 |  | 1,405.3 |
| Common equity tier 1 capital ratio - Basel 3 |  |  |  | 11.2 |  | 11.1\% |
| Basel 3 Fully Phased-in (under Standardized approach) ${ }^{3}$ |  |  |  |  |  |  |
| Common equity tier 1 capital - Basel 3 |  |  | \$ | 148.3 |  | 147.2 |
| Risk-weighted assets |  |  |  | 1,433.0 |  | 1,430.7 |
| Common equity tier 1 capital ratio - Basel 3 |  |  |  | 10.3 |  | 10.3\% |
| (Dollars in millions, except per share information) |  |  |  |  |  |  |
| Tangible common equity ratio ${ }^{4}$ |  | 7.6\% |  | 7.5 |  | 7.1\% |
| Total shareholders' equity | \$ | 251,659 |  | 250,188 |  | 237,411 |
| Common equity ratio |  | 10.7 \% |  | 10.6 |  | 10.3\% |
| Tangible book value per share ${ }^{4}$ | \$ | 15.02 |  | 14.79 |  | 14.24 |
| Book value per share |  | 21.91 |  | 21.66 |  | 21.16 |

1 Regulatory capital ratios are preliminary.
 and tier 1 capital.

 relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. For more information, refer to Endnote (E) on page 13
 release.

The Common equity tier 1 capital ratio under the Basel 3 Standardized Transition approach was11.2 percent at June 30, 2015 and 11.1 percent at March 31, 2015.

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

- The estimated Common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 10.3 percent at both June 30, 2015 and March 31, 2015(E).
- The estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis was 10.4 percent at June 30, 2015 and 10.1 percent at March 31, 2015(E).

As previously disclosed, U.S. banking regulators have requested modifications to certain wholesale (e.g., commercial) and other credit models to exit parallel run, which is estimated to negatively impact the Common equity tier 1 capital ratio. If the requested modifications to these models were included, the estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.3 percent at June 30, 2015. The company is currently working with the U.S. banking regulators in order to exit parallel run.

At June 30, 2015, the estimated supplementary leverage ratio (SLR) ${ }^{\mathrm{N}}$ ) for the Bank Holding Company was approximately 6.3 percent, which exceeds the 5.0 percent minimum for bank holding companies, and the estimated SLR for the company's primary banking entity was approximately 7.0 percent at June 30, 2015, which exceeds the 6.0 percent "well capitalized" level.

At June 30, 2015, Global Excess Liquidity Sources totaled $\$ 484$ billion, compared to $\$ 478$ billion atMarch 31, 2015 and $\$ 431$ billion at June 30, 2014 ${ }^{(F)}$. Time-to-required funding was 40 months atJune 30, 2015, compared to 37 months atMarch 31, 2015 and 38 months at June 30, 2014 ${ }^{(F)}$. The Consolidated Liquidity Coverage Ratio atJune 30, 2015 exceeds the fully phased-in 2017 minimum requirement ${ }^{(0)}$.

Period-end common shares issued and outstanding were 10.47 billion at June 30, 2015 and 10.52 billion at both March 31, 2015 and June 30, 2014. The company repurchased a total of $\$ 775$ million in common stock during the second quarter of 2015 at an average price of $\$ 15.93$ per share.

Tangible book value per share ${ }^{(G)}$ was $\$ 15.02$ at June 30, 2015, compared to $\$ 14.79$ at March 31, 2015 and $\$ 14.24$ at June 30, 2014. Book value per share was $\$ 21.91$ at June 30, 2015, compared to $\$ 21.66$ at March 31, 2015 and $\$ 21.16$ at June 30, 2014.

## End Notes

(A) Sales and trading revenue, excluding net DVA, is a non-GAAP financial measure. Net DVA gains were $\$ 102$ million and $\$ 69$ million for the three months ended June 30 , 2015 and 2014 , respectively.
(B) Noninterest expense, excluding litigation expense, is a non-GAAP financial measure. Noninterest expense on a GAAP basis was $\$ 13.8$ billion, $\$ 15.7$ billion and $\$ 18.5$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Noninterest expense, excluding litigation expense, was $\$ 13.6$ billion, $\$ 15.3$ billion and $\$ 14.6$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Litigation expense was $\$ 0.2$ billion, $\$ 0.4$ billion and $\$ 4.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. The first quarter of 2015 also included $\$ 1.0$ billion in annual retirement-eligible incentive costs.
(C) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure.LAS noninterest expense was $\$ 961$ million, $\$ 1.2$ billion and $\$ 5.2$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. LAS litigation expense was $\$ 59$ million, $\$ 179$ million and $\$ 3.8$ billion in the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
(D) Net charge-offs adjusted for the impact of the DoJ settlement of (\$166) million, (\$230) million and \$0 previously reserved for and recoveries from nonperforming loan sales of $\$ 27$ million, $\$ 40$ million and $\$ 185$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014 are non-GAAP financial measures. On a GAAP basis, net charge-offs were $\$ 1.1$ billion and the net charge-off ratio was 0.49 percent for the three months ended June 30, 2015, $\$ 1.2$ billion and 0.56 percent for the three months ended March 31,2015 and $\$ 1.1$ billion and 0.48 percent for the three months ended June 30, 2014.

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(E) Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 18 of this press release. On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting Common Equity Tier 1 (CET1) capital and Tier 1 capital. Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and, as a result, negatively impact our capital ratios. If the requested modifications to these models were included, the estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.3 percent at June 30, 2015. The company is currently working with the U.S. banking regulators in order to exit parallel run.
(F) Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time-to-required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. We have included in the amount of unsecured contractual obligations the $\$ 8.6$ billion liability, including estimated costs, for settlements, primarily for the previously announced BNY Mellon private-label securitization settlement.
(G) Tangible book value per share of common stock is a non-GAAP financial measure. Other companies may define or calculate this measure differently. Book value per share was $\$ 21.91$ at June 30, 2015, compared to $\$ 21.66$ at March 31, 2015 and $\$ 21.16$ at June 30, 2014. For more information, refer to pages 22-24 of this press release.
(H) Return on average tangible common equity is a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate this measure differently. Return on average common equity was 8.75 percent in the second quarter of 2015.
(I) Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was $\$ 10.5$ billion, $\$ 9.5$ billion and $\$ 10.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Net interest income on an FTE basis excluding market-related adjustments represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were $\$ 0.7$ billion, ( $\$ 0.5$ ) billion, and ( $\$ 0.2$ ) billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 22.1$ billion, $\$ 21.2$ billion and $\$ 21.7$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
(J) Rankings per Dealogic as of July 6, 2015 for the quarter ended June 30, 2015.
(K) Equities sales and trading revenue, excluding net DVA, is a non-GAAP financial measure. Equities net DVA gains were $\$ 20$ million and $\$ 13$ million for the three months ended June 30 , 2015 and 2014.
(L) Global Markets revenue, excluding net DVA, is a non-GAAP financial measure. Net DVA gains were $\$ 102$ million and $\$ 69$ million for the three months ended June 30 , 2015 and 2014 , respectively.
(M) FICC sales and trading revenue, excluding net DVA, is a non-GAAP financial measure. FICC net DVA gains were $\$ 82$ million and $\$ 56$ million for the three months ended June 30 , 2015 and June 30, 2014, respectively.
$(\mathrm{N})$ The supplementary leverage ratio is based on estimates from our current understanding of finalized rules issued by banking regulators on September 3, 2014. The estimated ratio is measured using quarter-end Tier 1 capital, as the numerator, calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures include lending commitments, letters of credit, OTC derivatives, repo-style transactions and margin loan commitments.
(O) The Liquidity Coverage Ratio (LCR) estimates are based on our current understanding of the final U.S. LCR rules which were issued on September 3 , 2014.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss second-quarter2015 results in a conference call at 8:30 a.m. ET today.

The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon ET on July 15 through 11:59 p.m. ET on July 23 by telephone at 1.800.753.8546 (U.S.) or 1.402.220.0685 (international).

## Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 48 million consumer and small business relationships with approximately 4,800 retail financial centers, approximately 16,000 ATMs, and award-winning online banking with 31 million active users and approximately 18 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims including claims or suits brought with respect to securitization trusts under alternate theories of recovery where the statute of limitations for representations and warranties claims against the sponsor has expired; the possibility that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained, including the possibility that all of the conditions necessary to obtain final approval of the BNY Mellon Settlement do not occur; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may

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not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including but not limited to, any G-SIB surcharge; the possibility that our internal analytical models will not be approved by U.S. banking regulators; the possibility that in connection with our effort to exit our Advanced approaches parallel run, our internal analytical models (including the internal models methodology) will either not be approved by U.S. banking regulators, or will be approved with significant modifications, which could, for example, increase our risk-weighted assets and, as a result, negatively impact our capital ratios under the Advanced approaches; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the impact of recent proposed U.K. tax law changes, including a reduction to the U.K. corporate tax rate and the creation of a bank surcharge tax, which together may result in a tax charge upon enactment and higher tax expense going forward, as well as a reduction in the bank levy; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

BofA Global Capital Management Group, LLC (BofA Global Capital Management) is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

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## Bank of America Corporation and Subsidiaries

## Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)


|  | $\begin{gathered} \text { June } 30 \\ 2015 \\ \hline \end{gathered}$ |  | March 31 2015 |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(3)}$ | \$ | 11,565 | \$ | 12,101 | \$ | 15,300 |



## For footnotes, see page 18

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## Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Basel 3 Standardized Transition |  |  |  |  |  |
| Capital Management |  |  |  |  |  |  |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(4,5)}$ : |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 158,326 | \$ | 155,438 | \$ | 153,582 |
| Common equity tier 1 capital ratio |  | 11.2 \% |  | 11.1\% |  | 12.0\% |
| Tier 1 leverage ratio |  | 8.5 |  | 8.4 |  | 7.7 |
| Tangible equity ratio ${ }^{(6)}$ |  | 8.6 |  | 8.6 |  | 7.8 |
| Tangible common equity ratio(6) |  | 7.6 |  | 7.5 |  | 7.1 |
| Regulatory Capital Reconciliations ${ }^{(4,7)}$ |  | $\begin{aligned} & \text { ine } 30 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { rech } 31 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { ne } 30 \\ & 2014 \end{aligned}$ |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |
| Common equity tier 1 capital (transition)(5) | \$ | 158,326 | \$ | 155,438 | \$ | 153,582 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(5,705)$ |  | $(6,031)$ |  | $(11,118)$ |
| DVA related to liabilities and derivatives phased in during transition |  | 384 |  | 498 |  | 1,229 |
| Defined benefit pension fund assets phased in during transition |  | (476) |  | (459) |  | (658) |
| Accumulated OCI phased in during transition |  | $(1,884)$ |  | (378) |  | $(1,597)$ |
| Intangibles phased in during transition |  | $(1,751)$ |  | $(1,821)$ |  | $(2,854)$ |
| Other adjustments and deductions phased in during transition |  | (588) |  | (48) |  | $(1,401)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 148,306 | \$ | 147,199 | \$ | 137,183 |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |
| As reported risk-weighted assets ${ }^{(5)}$ | \$ | 1,407,509 | \$ | 1,405,267 | \$ | 1,284,924 |
| Change in risk-weighted assets from reported to fully phased-in |  | 25,461 |  | 25,394 |  | 151,901 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,432,970 |  | 1,430,661 |  | 1,436,825 |
| Change in risk-weighted assets for advanced models |  | $(6,067)$ |  | 30,529 |  | $(49,390)$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,426,903 | \$ | 1,461,190 | \$ | 1,387,435 |
| Regulatory capital ratios |  |  |  |  |  |  |
| Basel 3 Standardized approach Common equity tier 1 (transition) ${ }^{(5)}$ |  | 11.2 \% |  | 11.1\% |  | 12.0\% |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) |  | 10.3 |  | 10.3 |  | 9.5 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) |  | 10.4 |  | 10.1 |  | 9.9 |

[^0]Certain prior period amounts have been reclassified to conform to current period presentation.

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## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment
(Dollars in millions)

|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis)(1) | S | 7,544 | \$ | 4,573 | \$ | 4,115 | \$ | 4,259 | \$ | 1,089 | \$ | 765 |
| Provision for credit losses |  | 506 |  | 15 |  | 177 |  | 6 |  | 57 |  | 19 |
| Noninterest expense |  | 4,321 |  | 3,457 |  | 1,941 |  | 2,723 |  | 961 |  | 415 |
| Net income |  | 1,704 |  | 690 |  | 1,251 |  | 993 |  | 45 |  | 637 |
| Return on average allocated capital (2) |  | 24\% |  | 23\% |  | 14\% |  | 11\% |  | 1\% |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 201,703 | \$ | 130,270 | \$ | 300,631 | \$ | 61,908 | \$ | 30,897 | \$ | 156,006 |
| Total deposits |  | 545,454 |  | 239,974 |  | 288,117 |  | 39,718 |  | n/m |  | 22,482 |
| Allocated capital (2) |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 132,377 | \$ | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total deposits |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | n/m |  | 22,964 |


|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \&Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis)(1) | \$ | 7,450 | \$ | 4,517 | \$ | 4,278 | \$ | 4,614 | \$ | 914 | \$ | (352) |
| Provision for credit losses |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 4,389 |  | 3,459 |  | 2,010 |  | 3,131 |  | 1,203 |  | 1,503 |
| Net income (loss) |  | 1,475 |  | 651 |  | 1,366 |  | 945 |  | (239) |  | (841) |
| Return on average allocated capital (2) |  | 21\% |  | 22\% |  | 16\% |  | 11\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |

## Balance Sheet

| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 199,581 | \$ | 126,129 | \$ | 289,522 | \$ | 56,992 | \$ | 32,411 | \$ | 167,758 |
| Total deposits |  | 531,365 |  | 243,561 |  | 286,434 |  | 39,699 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,406 |
| Allocated capital (2) |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,153 | \$ | 127,556 | \$ | 295,653 | \$ | 63,019 | \$ | 31,690 | \$ | 159,885 |
| Total deposits |  | 549,489 |  | 244,080 |  | 290,422 |  | 38,668 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,467 |
|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | $\begin{gathered} \text { Global } \\ \text { Markets } \end{gathered}$ |  | $\begin{gathered} \hline \text { Legacy Assets \& } \\ \text { Servicing } \end{gathered}$ |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis)(1) | \$ | 7,649 | \$ | 4,589 | \$ | 4,438 | \$ | 4,599 | \$ | 800 | \$ | (115) |
| Provision for credit losses |  | 550 |  | (8) |  | 136 |  | 20 |  | (39) |  | (248) |
| Noninterest expense |  | 4,505 |  | 3,445 |  | 2,007 |  | 2,875 |  | 5,234 |  | 475 |
| Net income (loss) |  | 1,634 |  | 726 |  | 1,445 |  | 1,102 |  | $(2,741)$ |  | 125 |
| Return on average allocated capital(2) |  | 22\% |  | 24\% |  | 17\% |  | 13\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 195,413 | \$ | 118,512 | \$ | 287,795 | \$ | 63,579 | \$ | 36,705 | \$ | 210,576 |
| Total deposits |  | 514,137 |  | 240,042 |  | 284,947 |  | 41,323 |  | $\mathrm{n} / \mathrm{m}$ |  | 36,471 |
| Allocated capital (2) |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | \$ | 35,984 | \$ | 205,471 |
| Total deposits |  | 514,838 |  | 237,046 |  | 295,382 |  | 41,951 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,824 |

[^1]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Page 20

## Bank of America Corporation and Subsidiaries

## Year-to-Date Results by Business Segment

(Dollars in millions)

|  | Ionths Ended June 30, 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | GlobalBanking |  | Global Markets |  | $\begin{gathered} \text { Legacy Assets \& } \\ \text { Servicing } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 14,994 | \$ | 9,090 | \$ | 8,393 | s | 8,873 | \$ | 2,003 | \$ | 413 |
| Provision for credit losses |  | 1,222 |  | 38 |  | 273 |  | 27 |  | 148 |  | (163) |
| Noninterest expense |  | 8,710 |  | 6,916 |  | 3,951 |  | 5,854 |  | 2,164 |  | 1,918 |
| Net income (loss) |  | 3,179 |  | 1,341 |  | 2,617 |  | 1,938 |  | (194) |  | (204) |
| Return on average allocated capital (2) |  | 22\% |  | 23\% |  | 15\% |  | 11\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,648 | \$ | 128,211 | \$ | 295,107 | s | 59,463 | \$ | 31,650 | \$ | 161,850 |
| Total deposits |  | 538,448 |  | 241,758 |  | 287,280 | s | 39,709 |  | n/m |  | 20,951 |
| Allocated capital (2) |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 132,377 | \$ | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total deposits |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | n/m |  | 22,964 |
|  |  |  |  |  |  | Months Ende | Ju |  |  |  |  |  |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | $\begin{aligned} & \text { Global } \\ & \text { Markets } \end{aligned}$ |  | Legacy Assets \& Servicing |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Total revenue, net of interest expense (FTE basis)(1) | \$ | 15,300 | \$ | 9,136 | s | 8,964 | \$ | 9,625 | \$ | 1,486 | \$ | 216 |
| Provision for credit losses |  | 1,359 |  | 15 |  | 417 |  | 38 |  | (27) |  | (382) |
| Noninterest expense |  | 9,000 |  | 6,803 |  | 4,184 |  | 5,964 |  | 12,637 |  | 2,191 |
| Net income (loss) |  | 3,102 |  | 1,455 |  | 2,738 |  | 2,412 |  | $(7,622)$ |  | (70) |
| Return on average allocated capital(2) |  | 21\% |  | 25\% |  | 16\% |  | 14\% |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 195,916 | \$ | 117,235 | \$ | 287,857 | \$ | 63,637 | \$ | 37,401 | s | 213,966 |
| Total deposits |  | 509,519 |  | 241,409 |  | 283,943 |  | 41,493 |  | n/m |  | 35,731 |
| Allocated capital (2) |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | \$ | 35,984 | \$ | 205,471 |
| Total deposits |  | 514,838 |  | 237,046 |  | 295,382 |  | 41,951 |  | n/m |  | 33,824 |

${ }^{(1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative

[^2] Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

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## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$ | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,386 | \$ | 20,512 | \$ | 10,716 | \$ | 9,670 | \$ | 10,226 |
| Total revenue, net of interest expense |  | 43,766 |  | 44,727 |  | 22,345 |  | 21,421 |  | 21,960 |
| Net interest yield |  | 2.27 \% |  | 2.26\% |  | $2.37 \%$ |  | 2.17\% |  | 2.22\% |
| Efficiency ratio |  | 67.43 |  | 91.17 |  | 61.84 |  | 73.27 |  | 84.43 |
| Other Data |  |  |  |  |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |
| Number of financial centers - U.S. |  |  |  |  |  | 4,789 |  | 4,835 |  | 5,023 |
| Number of branded ATMs - U.S. |  |  |  |  |  | 15,992 |  | 15,903 |  | 15,973 |
| Ending full-time equivalent employees |  |  |  |  |  | 216,679 |  | 219,658 |  | 233,201 |

 See Reconciliations to GAAP Financial Measureson pages 22-24.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

(Dollars in millions)



 dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.









 exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.
 June 30, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | Six Months EndedJune 30 |  |  |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2015 \end{aligned}$$2015$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Net interest income | s | 19,939 | \$ | 20,098 | \$ | 10,488 | \$ | 9,451 | \$ | 10,013 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 213 |
| Net interest income on a fully taxable-equivalent basis | \$ | 20,386 | \$ | 20,512 | \$ | 10,716 | s | 9,670 | \$ | 10,226 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 43,319 | \$ | 44,313 | \$ | 22,117 | s | 21,202 | \$ | 21,747 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 213 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | s | 43,766 | \$ | 44,727 | \$ | 22,345 | \$ | 21,421 | \$ | 21,960 |
| Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |
| Income tax expense | \$ | 3,584 | \$ | 99 | \$ | 2,199 | \$ | 1,385 | \$ | 504 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 213 |
| Income tax expense on a fully taxable-equivalent basis | s | 4,031 | \$ | 513 | $\stackrel{ }{\text { s }}$ | 2,427 | $\stackrel{\text { s }}{ }$ | 1,604 | \$ | 717 |
| Reconciliation of average common shareholders' equity to average tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | s | 227,078 | \$ | 222,711 | \$ | 228,780 | s | 225,357 | \$ | 222,221 |
| Goodwill |  | $(69,776)$ |  | $(69,832)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,822)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,412)$ |  | $(5,354)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(5,235)$ |
| Related deferred tax liabilities |  | 1,922 |  | 2,132 |  | 1,885 |  | 1,959 |  | 2,100 |
| Tangible common shareholders' equity | \$ | 154,812 | \$ | 149,657 | \$ | 156,583 | \$ | 153,022 | \$ | $\stackrel{149,264}{ }$ |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | s | 248,413 | \$ | 236,179 | \$ | 251,054 | \$ | 245,744 | \$ | 235,803 |
| Goodwill |  | $(69,776)$ |  | (69,832) |  | $(69,775)$ |  | $(69,776)$ |  | $(69,822)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,412)$ |  | $(5,354)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(5,235)$ |
| Related deferred tax liabilities |  | 1,922 |  | 2,132 |  | 1,885 |  | 1,959 |  | 2,100 |
| Tangible shareholders' equity | s | 176,147 | \$ | 163,125 | \$ | 178,857 | \$ | 173,409 | \$ | 162,846 |

[^3]
## Page 23

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)



[^4]Page 24

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures (continued)


[^5](2) Represents cost of funds, earnings credits and certain expenses related to
intangibles
${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America 2 Q15 Financial Results

July 15, 2015

Bank of America

## 2Q15 Highlights

- Net income of $\$ 5.3 \mathrm{~B}$ in 2Q15, up versus $\$ 3.4 \mathrm{~B}$ in 1 Q 15 and $\$ 2.3 \mathrm{~B}$ in 2Q14
- Managing expenses well, while continuing to invest in the franchise
- Solid loan growth in primary lending segments
- Record capital and liquidity levels
- Repurchased $\$ 775 \mathrm{MM}$ of common stock
- Continued progress on key metrics in several businesses


## 2Q15 Results

| \$ in billions, except per share data | 2 Q15 |
| :---: | :---: |
| Net interest income ${ }^{1}$ | \$10.7 |
| Noninterest income | 11.6 |
| Total revenue, net of interest expense ${ }^{1}$ | 22.3 |
| Noninterest expense | 13.8 |
| Pre-tax, pre-provision earnings ${ }^{1}$ | 8.5 |
| Provision for credit losses | 0.8 |
| Income before income taxes ${ }^{1}$ | 7.7 |
| Income tax expense ${ }^{1}$ | 2.4 |
| Net income | \$5.3 |
| Diluted earnings per common share | \$0.45 |
| Average diluted common shares (in billions) | 11.24 |

- Reported second quarter diluted earnings of $\$ 0.45$ per common share
- Pre-tax results included the following items:
- $\$ 0.7 \mathrm{~B}$ positive market-related NII adjustments ${ }^{2}$, or $\$ 0.04$ per share after-tax
- $\$ 0.4 \mathrm{~B}$ gain from sales of consumer real estate loans, or $\$ 0.02$ per share after-tax
- $\$ 0.2 B$ benefit to representations and warranties provision (recorded in revenue), or $\$ 0.01$ per share after-tax

[^6]
## Balance Sheet Highlights

| Sin billions, except for share amounts End of period (EOP) balances | $2 \mathrm{Q15}$ | 1 Q15 | $2 \mathrm{Q14}$ |
| :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |
| Total assets | \$2,149.0 | \$2,143.5 | \$2,170.6 |
| Total loans and leases | 886.4 | 878.0 | 911.9 |
| Total deposits | 1,149.6 | 1,153.2 | 1,134.3 |
| Long-term debt | 243.4 | 237.9 | 257.1 |
| Preferred stock | 22.3 | 22.3 | 14.8 |
| Per Share Data |  |  |  |
| Tangible book value per common share ${ }^{1}$ | \$15.02 | \$14.79 | \$14.24 |
| Book value per common share | 21.91 | 21.66 | 21.16 |
| Common shares outstanding (in billions) | 10.47 | 10.52 | 10.52 |
| Capital |  |  |  |
| Tangible common shareholders' equity ${ }^{1}$ | \$157.2 | \$155.6 | \$149.7 |
| Tangible common equity ratio ${ }^{1}$ | 7.6 \% | 7.5 \% | 7.1 \% |
| Common shareholders' equity | \$229.4 | \$227.9 | \$222.6 |
| Common equity ratio | 10.7 \% | 10.6 \% | 10.3 \% |
| Returns |  |  |  |
| Return on average assets | 0.99 \% | 0.64 \% | 0.42 \% |
| Return on average common shareholders' equity | 8.75 | 5.35 | 3.68 |
| Return on average tangible common shareholders' ${ }^{\text {equity }}{ }^{1}$ | 12.78 | 7.88 | 5.47 |

- Total assets of \$2.15T increased \$5.5B from 1Q15
- Total loans and leases grew $\$ 8.5 \mathrm{~B}$ from 1 Q15, driven by solid growth across our primary lending segments, partially offset by a $\$ 13.9 \mathrm{~B}$ reduction in the discretionary loan portfolio as well as run-off within Legacy Assets \& Servicing (LAS)
- Total deposits of \$1.15T, down seasonally from 1Q15; however, average deposits increased $\$ 16.1 \mathrm{~B}$ versus prior quarter
- Tangible common shareholders' equity ${ }^{1}$ increased $\$ 1.6 B$ from 1Q15 to $\$ 157.2 \mathrm{~B}$ as solid earnings offset an accumulated other comprehensive income (AOCI) decline and capital returned to shareholders
- Higher long-end rates reduced the value of available-for-sale securities, negatively impacting AOCl by $\$ 2.5 \mathrm{~B}$
- Returned $\$ 1.3 \mathrm{~B}$ in capital to common shareholders through 49 MM share repurchases ( $\$ 0.8 \mathrm{~B}$ ) and dividends ( $\$ 0.5 \mathrm{~B}$ )
- Tangible book value per common share increased to $\$ 15.02$ and tangible common equity ratio grew to $7.6 \%^{1}$

[^7]
## Loans \& Leases (EOP, \$B)








Note: Amounts may not total due to rounding.
${ }^{1}$ Represents a non-GAAP financial measure.
${ }^{2}$ Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were retained in All Other.

## Regulatory Capital ${ }^{1}$

| Basel 3 Transition (under Standardized approach) |  |  |
| :---: | :---: | :---: |
| \$ in billions | 2 Q15 | 1 Q15 |
| Common equity tier 1 capital | \$158.3 | \$155.4 |
| Risk-weighted assets | 1,408 | 1,405 |
| Common equity tier 1 capital ratio | 11.2 \% | 11.1 \% |
| Tier 1 capital ratio | 12.5 | 12.3 |
| Tier 1 leverage ratio | 8.5 | 8.4 |
| Basel 3 Fully Phased-in |  |  |
| \$ in billions | 2 Q 15 | 1 Q15 |
| Common equity tier 1 capital ${ }^{2}$ | \$148.3 | \$147.2 |
| Risk-weighted assets (under Standardized approach) ${ }^{2}$ | 1,433 | 1,431 |
| Common equity tier 1 capital ratio (under Standardized approach) ${ }^{2}$ | 10.3 \% | 10.3 \% |
| Bank Holding Company SLR ${ }^{\text {3,4 }}$ | 6.3 | 6.3 |
| Bank SLR ${ }^{4}$ | 7.0 | 7.1 |

## Basel 3 Transition (under Standardized approach)

- Common equity tier 1 capital (CET1) ratio of $11.2 \%$ in 2Q15


## Basel 3 Fully Phased-in ${ }^{2}$

- CET1 capital of $\$ 148.3 B$ grew $\$ 1.1 B$ from $1 Q 15$, driven by net income, partially offset by an AOCI decline as well as dividends and share repurchases
- Under the fully phased-in Standardized approach, the estimated CET1 ratio remained stable at $10.3 \%$ in 2Q15
- Under the fully phased-in Advanced approaches ${ }^{5}$, the estimated CET1 ratio increased to $10.4 \%$ from $10.1 \%$ in 1Q15, due to higher CET1 capital as well as lower RWA
- As previously disclosed, U.S. banking regulators have requested modifications to certain wholesale (e.g., commercial) and other credit models to exit parallel run, which is estimated to negatively impact the CET1 ratio; if these modifications were included, the estimated CET1 ratio would be approximately $9.3 \%$ at 2Q15


## Supplementary Leverage Ratio (SLR) Fully Phased-in ${ }^{3,4}$

- Estimated bank holding company SLR is 6.3\%, exceeding the 5\% required minimum; estimated primary bank subsidiary SLR is $7.0 \%$, exceeding the $6 \%$ "well-capitalized" level
${ }^{1}$ Regulatory capital ratios are preliminary. For important presentation information, see slide 28.
${ }^{2}$ Represents a non-GAAP financial measure. For important presentation information, see slide 28 . For a reconciliation of CET1 transition to fully phased-in, see slide 25 .
${ }^{3}$ The $5.0 \%$ Bank Holding Company SLR minimum includes the $2.0 \%$ leverage buffer.
The $5.0 \%$ Bank Holding Company SLR minimum includes the $2.0 \%$ leverage buffer.
The supplementary leverage ratio is based on estimates from our current understanding of finalized rules issued by banking regulators on September 3, 2014. The numerator of the SLR is quarter-end Basel 3 Tier 1 capital. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures include lending commitments, letters of credit, OTC derivatives, repo-style transactions and margin loan commitments.
Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analycical models including the wholesale (e.g. commercial) and other credit models which would increase our risk-weighted assets and, as a result, negatively impact our capital ratios. If the requested modifications to these models were included, the estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately $9.3 \%$ at June 30,2015 . The Company is currently working with the U.S. banking regulators in order to exit parallel ruit


## Funding and Liquidity

Long-term Debt (\$B)


Annual Contractual Maturities of Parent Long-term Debt Obligations as of 2Q15 (\$B) ${ }^{2}$


- Long-term debt increased \$6B from 1Q15
- Issued \$10B of parent long-term debt in 2Q15, including \$3B of subordinated debt
- Expect to remain opportunistic to meet future funding needs
- Global Excess Liquidity Sources ${ }^{3}$ grew to a record $\$ 484 B$
- Parent company liquidity increased to $\$ 96 \mathrm{~B}$
- Time to Required Funding ${ }^{4}$ rose to 40 months
- Estimated consolidated Liquidity Coverage Ratio (LCR) exceeds 2017 requirement ${ }^{5}$

Global Excess Liquidity Sources ( $\$ \mathbf{B}$ ) and
Time to Required Funding (months) 3 3,4

${ }^{2}$ Following the BANA/FIA merger on October 1, 2014, all prior periods have been updated to include debt issued by FIA that was previously reported in Other.
${ }^{2}$ See note $J$ on slide 26.
${ }^{3}$ See note K on slide 26 for definition of Global Excess Liquidity Sources.
${ }^{4}$ See note L on slide 26 for definition of Time to Required Funding. For 2 Q14 through 2Q15, we have included in the amount of unsecured contractual obligations the $\$ 8.68$ liability, including estimated costs, for settlements, primarily for the previously announced BNY Mellon private-label securitization settlement.
${ }^{\text {s }}$ The Company's Liquidity Coverage Ratio (LCR) estimate is based on its current understanding of the final U.S. LCR rules which were issued on September 3, 2014.

## Net Interest Income



Reported NII (\$B) ${ }^{1}$


- Reported net interest income (NII) ${ }^{1}$ of $\$ 10.7 \mathrm{~B}$
- Positive market-related NII adjustments of $\$ 669 \mathrm{MM}$ in 2Q15 versus negative $\$ 484 \mathrm{MM}$ adjustments in 1Q15
- Excluding market-related adjustments, $\mathrm{NII}^{1}$ of $\$ 10.0 \mathrm{~B}$ declined from 1Q15, driven by lower discretionary loan balances and consumer loan yields, partially offset by one additional interest accrual day
- Adjusted net interest yield declined to 2.22\%
- The long-end asset sensitivity of the balance sheet decreased from prior quarter due to higher interest rates
- We remain well positioned for NII to benefit as rates move higher
- +100 bps parallel shift in interest rate yield curve is estimated to benefit NII by $\$ 3.9 \mathrm{~B}$ over the next 12 months ${ }^{2}$
${ }^{1}$ FTE basis. Represents a non-GAAP financial measure; see note B on slide 26.
${ }^{2} \mathrm{NII}$ asset sensitivity excludes the impact of trading-related activities.


## Expense Highlights

## Noninterest Expense (\$B)



Full-time Equivalent Employees (000's)


- Total noninterest expense of $\$ 13.8 \mathrm{~B}$
- Noninterest expense, excluding litigation ${ }^{2}$, of $\$ 13.6 \mathrm{~B}$ declined \$0.9B, or $6 \%$, from 2Q14, driven by progress made on LAS cost initiatives as well as benefits from optimization efforts across the franchise
- LAS expense, excluding litigation ${ }^{1}$, of $\$ 0.9 B$, declined $\$ 0.5 B$ from 2Q14; expected to decline to approximately $\$ 0.8 \mathrm{~B}$ in 4Q15
- FTE headcount was down 7\% from 2Q14, driven by reductions in support staff and infrastructure, as well as continued progress in LAS

Note: Amounts may not total due to rounding.
${ }^{1}$ Represents a non-GAAP financial measure; see note C on slide 26.
${ }^{2}$ Represents a non-GAAP financial measure.

## Asset Quality Trends

Net Charge-offs (NCOs) ${ }^{1}$ and Adjusted Net Charge-offs $(\$ B)^{2}$


Allowance for Loans and Leases (\$B) ${ }^{4}$

— © Allowance / adjusted annualized $N C O S^{2}{ }^{2}$
${ }^{1}$ See note D on slide 26.
${ }^{2}$ Represents a non-GAAP financial measure; see note E on slide 26.
${ }^{3}$ Excludes FHA-insured loans and other loans individually insured under long-term standby agreements.
${ }^{4}$ See note F on slide 26.

Consumer 30+ Days Performing Past Due $(\$ \mathrm{~B})^{3}$


Provision for Credit Losses (\$B)


## Consumer Banking

| \$ in millions | 2 Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |
| Netinterest income ${ }^{1}$ | \$4,910 | \$39 | (\$150) |
| Noninterest income | 2,634 | 55 | 45 |
| Total revenue, net of interest expense ${ }^{1}$ | 7,544 | 94 | (105) |
| Provision for credit losses | 506 | (210) | (44) |
| Noninterest expense | 4,321 | (68) | (184) |
| Income tax expense ${ }^{1}$ | 1,013 | 143 | 53 |
| Netincome | \$1,704 | \$229 | \$70 |
| Key Indicators (\$ in billions) | $2 \mathrm{Q15}$ | 1 Q15 | 2Q14 |
| Average deposits | \$545.5 | \$531.4 | \$514.1 |
| Rate paid on deposits | 0.05 \% | 0.05 \% | 0.06 \% |
| Cost of deposits ${ }^{2}$ | 1.74 | 1.87 | 1.93 |
| Average loans and leases | \$201.7 | \$199.6 | \$195.4 |
| Mobile financial customers (MM) ${ }^{3}$ | 17.6 | 17.1 | 15.5 |
| Number of financial centers | 4,789 | 4,835 | 5,023 |
| Return on average allocated capital ${ }^{4}$ | 24 \% | 21 \% | 22 \% |
| Allocated capital ${ }^{4}$ | \$29.0 | \$29.0 | \$30.0 |
| Efficiency ratio ${ }^{1,4}$ | 57 \% | 59 \% | $59 \%$ |
| Total U.S. consumer credit card ${ }^{5}$ (\$ in billions) | 2 Q15 | 1Q15 | 2 Q14 |
| Average outstandings | \$87.5 | \$88.7 | \$88.1 |
| Risk-adjusted margin | 8.92 \% | 9.05 \% | 8.97 \% |
| Net charge-off ratio | 2.68 | 2.84 | 3.11 |
| New card accounts (MM) | 1.3 | 1.2 | 1.1 |
| Combined credit/ debit purchase volumes ${ }^{6}$ | \$126.7 | \$117.1 | \$123.1 |

- Net income of $\$ 1.7 B$, up $4 \%$ from 2Q14; ROAAC of $24 \%{ }^{4}$
- Revenue of $\$ 7.5 B$, down $1 \%$ from 2 Q14
- NII decline due primarily to the impact of the firm's allocation of asset-liability management (ALM) activities as well as lower card yields
- Noninterest income improved, driven by higher card income and mortgage banking income
- Noninterest expense down $4 \%$ from 2Q14, due to lower operating and personnel costs; efficiency ratio improved to $57 \%$ in 2Q15
- Financial centers reduced to 4,789, down 5\% from 2Q14
- Total FTEs of 66 K , down $9 \%$ from 2Q14, while sales specialists grew $4 \%$ to 6,963
- Consumer client activity highlights:
- Average deposits grew $\$ 31 \mathrm{~B}$, or $6 \%$, from 2Q14
- Total mortgage and home equity production of $\$ 19.2 B$, up $\$ 5.5 B$ from 2Q14 ${ }^{7}$
- First mortgage pipeline down 15\% from 1Q15; up 13\% from 2Q14
- Issued 1.3MM new total U.S. consumer credit cards
- Record client brokerage assets of \$122B, up \$16B from 2Q14, driven by strong account flows and improved market valuations
- Mobile banking users of $17.6 \mathrm{MM} ; 13 \%$ of deposit transactions completed through mobile devices

[^8]
## Consumer Banking Trends

Leading Consumer Franchise

- \#1 Retail Deposit Market Share ${ }^{1}$
- \#3 in U.S. Credit Card ${ }^{2}$
- \#1 Home Equity Lender ${ }^{2}$
- \#2 in J.D. Power Primary Mortgage
Origination Satisfaction Study
- \#1 in Mobile Banking ${ }^{3}$
- \#2 Small Business Lender ${ }^{4}$
- \#1 in Prime Auto Credit distribution among
peers ${ }^{5}$




[^9]
## Global Wealth \& Investment Management

| \$ in millions | 2 Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2 Q14 |
| Net interest income ${ }^{1}$ | \$1,359 | \$8 | (\$126) |
| Noninterest income | 3,214 | 48 | 110 |
| Total revenue, net of interest expense ${ }^{1}$ | 4,573 | 56 | (16) |
| Provision for credit losses | 15 | (8) | 23 |
| Noninterest expense | 3,457 | (2) | 12 |
| Income tax expense ${ }^{1}$ | 411 | 27 | (15) |
| Net income | \$690 | \$39 | (\$36) |
| Key Indicators (\$ in billions) | 2Q15 | 1Q15 | 2Q14 |
| Average deposits | \$240.0 | \$243.6 | \$240.0 |
| Average loans and leases | 130.3 | 126.1 | 118.5 |
| Net charge-off ratio | 0.05 \% | 0.06 \% | 0.01 \% |
| Long-term AUM flows | \$8.6 | \$14.7 | \$11.9 |
| Liquidity AUM flows | 6.0 | (1.5) | 0.1 |
| Pre-tax margin | 24 \% | 23 \% | 25 \% |
| Return on average allocated capital ${ }^{2}$ | 23 | 22 | 24 |
| Allocated capital ${ }^{2}$ | \$12.0 | \$12.0 | \$12.0 |

- Net income of $\$ 0.7 \mathrm{~B}$, generating a pre-tax margin of $24 \%$ and ROAAC of $23 \%^{2}$
- Revenue of $\$ 4.6 \mathrm{~B}$, relatively unchanged versus 2Q14
- NII decline due primarily to the impact of the firm's allocation of ALM activities, partially offset by loan growth
- Noninterest income up 4\% versus 2 Q14 on higher asset management fees, partially offset by lower transactional revenue
- Noninterest expense increased modestly from 2Q14, reflecting higher revenue-related incentives and investment in client-facing professionals, partially offset by lower support costs
- Financial advisors grew $6 \%$ from 2 Q14 to $16,419^{3}$
- Client balances of $\$ 2.5 T$, up $\$ 12 B$ from $1 Q 15$, driven by solid net flows
- Long-term AUM flows of $\$ 8.6 \mathrm{~B}$, positive for the 24th consecutive quarter
- Average loans of $\$ 130 B$, up $\$ 4 B$ from $1 Q 15$ and $\$ 12 B$, or $10 \%$, versus 2Q14; $21^{\text {st }}$ consecutive quarter of loan balance growth
- Average deposits of $\$ 240 B$, down seasonally from $1 Q 15$, and flat versus 2 Q14

[^10]GWIM Trends



[^11]
## Global Banking

| \$ in millions | 2 Q 15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |
| Net interest income ${ }^{1}$ | \$2,213 | (\$47) | (\$229) |
| Noninterest income ${ }^{2}$ | 1,902 | (116) | (94) |
| Total revenue, net of interest expense ${ }^{1,2}$ | 4,115 | (163) | (323) |
| Provision for credit losses | 177 | 81 | 41 |
| Noninterest expense | 1,941 | (69) | (66) |
| Income tax expense ${ }^{1}$ | 746 | (60) | (104) |
| Net income | \$1,251 | (\$115) | (\$194) |
| Key Indicators (\$ in billions) | 2Q15 | 1Q15 | 2Q14 |
| Average deposits | \$288.1 | \$286.4 | \$284.9 |
| Average loans and leases | 300.6 | 289.5 | 287.8 |
| Net charge-off ratio | (0.00) \% | 0.01 \% | (0.01) \% |
| Total corporation IB fees (excl. self-led) ${ }^{2}$ | \$1.53 | \$1.49 | \$1.63 |
| Global Banking IB fees ${ }^{2}$ | 0.78 | 0.85 | 0.83 |
| Business Lending revenue | 1.80 | 1.89 | 1.93 |
| Global Transaction Services revenue | 1.52 | 1.48 | 1.65 |
| Return on average allocated capital ${ }^{3}$ | 14 \% | 16 \% | 17 \% |
| Allocated capital ${ }^{3}$ | \$35.0 | \$35.0 | \$33.5 |
| Efficiency ratio ${ }^{1,3}$ | 47 \% | 47 \% | 45 \% |

- Net income of $\$ 1.3 \mathrm{~B}$, down $\$ 0.2 \mathrm{~B}$ from 2Q14, due to lower Nil and investment banking revenue, partially offset by lower expenses
- NII decline from 2Q14 reflects the impact of the firm's allocation of ALM activities and liquidity costs, as well as compression in loan yields
- Generated ROAAC of $14 \%^{3}$
- Corporation-wide investment banking fees of $\$ 1.5 \mathrm{~B}$ (excluding selfled deals) declined $6 \%$ from 2Q14, driven by lower equity issuance from a record quarter in the prior year
- Ranked \#3 globally in IB fees in 2Q15 ${ }^{4}$
- Provision for credit losses increased \$41MM versus 2Q14 associated with strong loan growth
- Noninterest expense declined $3 \%$ from 2Q14, reflecting lower litigation expense and technology initiative costs, partially offset by investment in client-facing professionals
- Average loans and leases increased $\$ 12.8 \mathrm{~B}$, or $4 \%$, from 2Q14, driven primarily by growth in C\&l across both corporate and commercial
- Increased \$11.18, or 4\%, from 1Q15, primarily in C\&I and commercial real estate
- Average deposits grew $\$ 3.2$ B, or $1 \%$, from 2 Q14
- Noninterest-bearing deposits grew $10 \%$ while interest-bearing deposits declined $21 \%$, reflecting a positive change in the deposit mix

[^12]Global Banking Trends
Business Leadership

- \#3 in Global IB Fees ${ }^{1}$
- Top 3 ranking by volumes in leveraged loans,
asset-backed securities, convertible debt,
investment grade corporate debt, syndicated
loans, announced M\&A and debt capital markets
- Best Global Transaction Services and Global
Loan House Euromoney '15
- Best Bank for Cash Management in North
America for the 5th consecutive year ${ }^{2}$
- Best Bank for Liquidity Management in North
America for the 4th straight year ${ }^{2}$
- Relationships with 82\% of the Global Fortune
500; $97 \%$ of the U.S. Fortune 1,000 (2014)



$\overline{\text { Note: Amounts may not total due to rounding. }}$
${ }^{1}$ Ranking per Dealogic for the second quarter as of July 6,2015.
${ }^{2}$ Source: Global Finance magazine (2015).
${ }^{3}$ Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities.
Advisory includes fees on debt and equity advisory and mergers and acquisitions.


## Global Markets

| \$ in millions | 2Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 1 Q15 | 2Q14 |
| Net interest income ${ }^{1}$ | \$1,028 | \$19 | \$66 |
| Noninterest income (excl. net DVA) ${ }^{2,3}$ | 3,129 | (457) | (439) |
| Total revenue (excl. net DVA) ${ }^{1,2,3}$ | 4,157 | (438) | (373) |
| Net DVA | 102 | 83 | 33 |
| Total revenue, net of interest expense ${ }^{1,3}$ | 4,259 | (355) | (340) |
| Provision for credit losses | 6 | (15) | (14) |
| Noninterest expense | 2,723 | (408) | (152) |
| Income tax expense ${ }^{1}$ | 537 | 20 | (65) |
| Net income | \$993 | \$48 | (\$109) |
| Key Indicators (\$ in billions) | 2Q15 | 1 Q15 | 2 Q14 |
| Average trading-related assets | \$442.5 | \$444.0 | \$459.9 |
| Average loans and leases | 61.9 | 57.0 | 63.6 |
| Sales and trading revenue | 3.4 | 3.9 | 3.5 |
| Sales and trading revenue (excl. net DVA) ${ }^{2}$ | 3.3 | 3.9 | 3.4 |
| Global Markets IB fees ${ }^{3}$ | 0.7 | 0.6 | 0.8 |
| Return on average allocated capital ${ }^{4}$ | 11 \% | 11 \% | 13 \% |
| Allocated capital ${ }^{4}$ | \$35.0 | \$35.0 | \$34.0 |
| Efficiency ratio ${ }^{1,4}$ | 64 \% | 68 \% | 63 \% |

- Net income of $\$ 1.0 \mathrm{~B}$ in 2 Q 15 and ROAAC of $11 \%{ }^{4}$
- Revenue, excluding net DVA, of $\$ 4.2 \mathrm{~B}$ declined $\$ 0.4 \mathrm{~B}$ from 2 Q 14 , reflecting a lower gain on an equity investment of $\$ 188 \mathrm{MM}$ as well as lower sales and trading results and IB fees
- Excluding net DVA ${ }^{2}$, sales and trading revenue of $\$ 3.3$, down 2\% from 2Q14
- FICC revenue down $\$ 0.2$, or $9 \%$, from 2Q14, due to declines in credit-related businesses, primarily credit, mortgages and municipals, partially offset by improvements in macro products
- Equities revenue improved $\$ 0.1 \mathrm{~B}$, or $13 \%$, from 2 Q 14 , driven largely by increased client activity in the Asia-Pacific region and strong performance in derivatives
- Noninterest expense declined 5\% from 2Q14, reflecting lower revenue-related incentive compensation and support costs


## ${ }^{1}$ FTE basis.

${ }^{2}$ Represents a non-GAAP financial measure; see note G on slide 26.
${ }^{3}$ In addition to sales and trading revenue, Global Markets shares with Global Banking in certain deal economics from investment banking and loan origination activities.
${ }^{4}$ Represents a non-GAAP financial measure. For important presentation information, see slide 28.

## Global Markets Trends and Revenue Mix

## Business Leadership

- \#1 Global Research Firm for 4th consecutive year ${ }^{1}$
- Research coverage of 3,400 companies and economic forecasts for $>55$ countries
- \#1 U.S. Equities Trading Broker and \#1 Global Portfolio Trading (Greenwich '15)
- Best Equity Derivatives House and Americas Derivatives House of the Year (Global Capital)
- \#2 U.S. Business Done for Fixed Income and $\mathrm{FX}^{2}$


Avg. Trading-related Assets (\$B) and VaR (\$MM) ${ }^{5}$


[^13]
## Legacy Assets \& Servicing

| \$ in millions | 2Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |
| Net interest income ${ }^{1}$ | \$416 | (\$12) | \$54 |
| Noninterestincome | 673 | 187 | 235 |
| Total revenue, net of interest expense ${ }^{1}$ | 1,089 | 175 | 289 |
| Provision for credit losses | 57 | (34) | 96 |
| Noninterest expense, excluding litigation ${ }^{2}$ | 902 | (122) | (526) |
| Litigation expense | 59 | (120) | $(3,747)$ |
| Income tax expense ${ }^{1}$ | 26 | 167 | 1,680 |
| Net income | \$45 | \$284 | \$2,786 |
| Key Indicators (\$ in billions) | 2Q15 | 1Q15 | 2Q14 |
| Average loans and leases | \$30.9 | \$32.4 | \$36.7 |
| MSR (EOP) | 3.2 | 3.1 | 4.1 |
| Capitalized MSR (bps) | 78 | 68 | 82 |
| Serviced for investors (EOP) | \$409 | \$459 | \$505 |
| Total LAS mortgage banking income | 0.7 | 0.5 | 0.4 |

- Net income of \$45MM in 2 Q 15
- Total revenue of $\$ 1.1 \mathrm{~B}$ increased $\$ 0.3 \mathrm{~B}$ from 2Q14, due primarily to a $\$ 0.2 \mathrm{~B}$ benefit in representation and warranties (R\&W) provision in 2Q15
- Excluding R\&W impacts ${ }^{2}$, revenue down modestly as lower servicing fees on a smaller servicing portfolio were partially offset by favorable MSR net-of-hedge results
- LAS expenses, excluding litigation ${ }^{2}$, of $\$ 0.9 B$ in $2 Q 15$
- Expected to decline to approximately $\$ 0.8 \mathrm{~B}$ in 4 Q 15
- 60+ days delinquent loans serviced down 14\% from 1Q15 to 132K units in 2 Q15
- LAS employees declined $12 \%$ from 1 Q15

Servicing Fees (\$MM) and Servicing Portfolio (units in 000's)


60+ Day Delinquent First Mortgage Loans (units in 000 's)

${ }^{1}$ FTE basis.
${ }^{2}$ Represents a non-GAAP financial measure; see note C on slide 26.
${ }^{3}$ Includes other FTEs supporting LAS (contractors).

## Representations and Warranties Exposure ${ }^{1}$

| New Claim Trends (UPB) |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| $\$$ in millions | 2014 | $3 Q 14$ | 4014 | 1015 | 2015 | Mix ${ }^{2}$ |  |
| Pre 2005 | $\$ 24$ | $\$ 29$ | $\$ 123$ | $\$ 28$ | $\$ 7$ | $2 \%$ |  |
| 2005 | 72 | 374 | 760 | 27 | 5 | 18 |  |
| 2006 | 351 | 307 | 1,053 | 2,709 | 75 | 52 |  |
| 2007 | 1,948 | 1,648 | 58 | 365 | 124 | 27 |  |
| 2008 | 4 | 4 | 6 | 11 | 2 | - |  |
| Post 2008 | 39 | 15 | 19 | 26 | 11 | 1 |  |
| New claims | $\$ 2,438$ | $\$ 2,377$ | $\$ 2,019$ | $\$ 3,416$ | $\$ 224$ |  |  |
| Time-barred claims | $\$ 561$ | $\$ 771$ | $\$ 868$ | $\$ 1,996$ | $\$ 63$ |  |  |
| \% GSEs | $4 \%$ | $3 \%$ | $2 \%$ | $1 \%$ | $11 \%$ |  |  |
| Rescinded claims | $\$ 255$ | $\$ 47$ | $\$ 71$ | $\$ 80$ | $\$ 174$ |  |  |
| Approved repurchases | 240 | 8 | 89 | 81 | 45 |  |  |


| Outstanding Claims by Counterparty (UPB) ${ }^{\mathbf{3}}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | 2 Q14 | 3Q14 | 4 Q 14 | 1Q15 | 2 Q 5 |
| GSES | \$76 | \$70 | \$59 | \$45 | \$31 |
| Private | 20,551 | 23,012 | 24,489 | 27,816 | 19,953 ${ }^{4}$ |
| Monolines | 1,085 | 1,087 | 1,546 | 1,546 | 1,631 |
| Gross claims | 21,712 | 24,169 | 26,094 | 29,407 | 21,615 |
| Duplicate claims ${ }^{5}$ | $(1,714)$ | $(2,933)$ | $(3,248)$ | $(3,625)$ | $(2,658)$ |
| Total claims, net of duplicates | \$19,998 | \$21,236 | \$22,846 | \$25,782 | \$18,957 |

- 2Q15 NY Court of Appeals ruling (ACE Securities Corp. vs. DB Structured Products, Inc.) confirmed that the NY six-year statute of limitations on filing representation and warranty claims begins to run at the time the representations and warranties are made, and not at some later point in time
- Total outstanding unresolved claims of $\$ 19.0 \mathrm{~B}$ declined $\$ 6.8 \mathrm{~B}$ from 1 Q 15 , primarily as a result of treating untimely claims as definitively resolved, due to the ACE decision
- The range of possible loss ( RPL ) is now estimated to be up to $\$ 2 B$ over existing accruals as of June 30,2015 , down from up to $\$ 4 B$ as of March 31, $2015{ }^{6}$
- R\&W reserve of $\$ 11.6 \mathrm{~B}$ as of June $30,2015^{6}$, which includes $\$ 8.6 \mathrm{~B}$ previously reserved for BNY Mellon private-label securitization settlement ${ }^{7}$

[^14]
## All Other ${ }^{1}$

| \$ in millions | 2Q15 | Inc/(Dec) |  |
| :---: | :---: | :---: | :---: |
|  |  | 1Q15 | 2Q14 |
| Net interest income ${ }^{2}$ | \$790 | \$1,039 | \$875 |
| Noninterest income | (25) | 78 | 5 |
| Total revenue, net of interest expense ${ }^{2}$ | 765 | 1,117 | 880 |
| Provision for credit losses | 19 | 201 | 267 |
| Noninterest expense | 415 | $(1,088)$ | (60) |
| Income tax expense (benefit) ${ }^{2}$ | (306) | 526 | 161 |
| Net income | \$637 | \$1,478 | \$512 |
| Selected Revenue Items (\$ in millions) | 2Q15 | 1Q15 | 2Q14 |
| Equity investment income | \$11 | \$1 | \$95 |
| Gains on sales of debt securities | 162 | 263 | 382 |
| Key Indicators (\$ in billions) | 2 Q 15 | 1Q15 | $2 \mathrm{Q14}$ |
| Average loans and leases | \$156.0 | \$167.8 | \$210.6 |
| Book value of Global Principal Investments | 0.7 | 0.8 | 1.1 |
| Total BAC equity investment exposure | 11.3 | 11.4 | 11.5 |

- Net income of $\$ 0.6 \mathrm{~B}$ in 2 Q 15
- NII improved $\$ 0.9 \mathrm{~B}$ from 2Q14, driven primarily by positive market-related adjustments due to higher rates
- Noninterest income was relatively flat vs. 2 Q 14 as lower debt securities gains and equity investment income were offset by higher gains on the sale of consumer real estate loans
- Provision for credit losses of $\$ 19 \mathrm{MM}$ increased $\$ 0.3 \mathrm{~B}$ from 2Q14, driven primarily by lower recoveries on nonperforming loan sales
- Noninterest expense declined $\$ 60 \mathrm{MM}$ from 2Q14, reflecting lower personnel costs; decline versus prior quarter driven by the absence of the 1015 annual retirement-eligible incentive compensation costs

[^15]
## Key Takeaways

- Earnings reflect progress toward achieving long-term targets
- Relatively stable revenue
- Managed expenses well
- Solid loan growth across primary lending segments
- Asset quality remains strong
- Strong capital and liquidity levels
- Increased capital distributions
- Positioned to benefit from rising rate environment



## Consumer Real Estate Asset Quality Key Indicators

| Sin millions | ResidentialMortgage ${ }^{1}$ |  |  |  | Home Equity ${ }^{1}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 Q15 |  | 1 Q15 |  | 2015 |  | 1015 |  |
|  | $\begin{gathered} \text { As } \\ \text { Reported } \end{gathered}$ | Excluding Purchased Creditimpaired and Fully-insured Loans | $\begin{gathered} \text { As } \\ \text { Reported } \end{gathered}$ | Excluding Purchased Creditimpaired and Fully-insured Loans | $\begin{gathered} \text { As } \\ \text { Reported } \end{gathered}$ | Excluding Purchased Credit-impaired Loans | $\begin{gathered} \text { As } \\ \text { Reported } \end{gathered}$ | Excluding Purchased Credit-impaired Loans |
| Loans end of period | \$198,825 | \$136,654 | \$207,925 | \$136,229 | \$81,006 | \$75,893 | \$83,571 | \$78,217 |
| Loans average | 205,543 | 136,683 | 213,165 | 136,250 | 82,434 | 77,225 | 84,718 | 79,232 |
| Net charge-offs ${ }^{2}$ | \$177 | \$177 | \$197 | \$197 | \$151 | \$151 | \$172 | \$172 |
| \% of average loans | 0.35 \% | 0.52 \% | 0.37 \% | 0.59 \% | 0.73 \% | 0.78 \% | 0.82 \% | 0.88 \% |
| Allowance for loan losses | \$1,997 | \$1,484 | \$2,426 | \$1,747 | \$2,744 | \$2,155 | \$2,824 | \$2,189 |
| \% of loans | $1.00 \%$ | $1.09 \%$ | 1.17 \% | 1.28 \% | $3.39 \%$ | 2.84 \% | 3.38 \% | 2.80 \% |
| Average refreshed (C)LTV ${ }^{3}$ |  | 64 |  | 65 |  | 68 |  | 69 |
| $90 \%+$ refreshed (C)LTV ${ }^{3}$ |  | 11 \% |  | $13 \%$ |  | 20 \% |  | 22 \% |
| Average refreshed FICO |  | 744 |  | 742 |  | 748 |  | 747 |
| \% below 620 FICO |  | 7 \% |  | 7 \% |  | 7 \% |  | 7 \% |

[^16]
## Regulatory Capital Reconciliations ${ }^{1}$

| \$ in millions <br> Regulatory Capital - Basel 3 transition to fully phased-in | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: |
| Common equity tier 1 capital (transition) | \$158,326 | \$155,438 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition | $(5,705)$ | $(6,031)$ |
| DVA related to liabilities and derivatives phased in during transition | 384 | 498 |
| Defined benefit pension fund assets phased in during transition | (476) | (459) |
| Accumulated OCI phased in during transition | $(1,884)$ | (378) |
| Intangibles phased in during transition | $(1,751)$ | $(1,821)$ |
| Other adjustments and deductions phased in during transition | (588) | (48) |
| Common equity tier 1 capital (fully phased-in) | \$148,306 | \$147,199 |
|  |  |  |
| Risk-weighted Assets - As reported to Basel 3 (fully phased-in) | June 30 2015 | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |
| As reported risk-weighted assets | \$1,407,509 | \$1,405,267 |
| Change in risk-weighted assets from reported to fully phased-in | 25,461 | 25,394 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) | 1,432,970 | 1,430,661 |
| Change in risk-weighted assets for advanced models | $(6,067)$ | 30,529 |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ${ }^{2}$ | \$1,426,903 | \$1,461,190 |
| Regulatory Capital Ratios | $\begin{gathered} \hline \text { June } 30 \\ \hline 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |
| Basel 3 Standardized approach Common equity tier 1 (transition) | 11.2 \% | 11.1 \% |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) | 10.3 | 10.3 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) ${ }^{2}$ | 10.4 | 10.1 |

[^17]
## Notes

## Non-GAAP Financial Measures

For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.
© On a GAAP basis, net interest income (NII) was $\$ 10.5$ B; total revenue, net of interest expense was $\$ 22.18$; pre-tax, pre-provision earnings were $\$ 8.38$; income before income taxes was $\$ 7.5 B$; and income tax expense was $\$ 2.2 \mathrm{~B}$ for 2 Q 15 .
${ }^{6}$ On a GAAP basis, reported NII was $\$ 10.5 B, \$ 9.5 B, \$ 9.6 B, \$ 10.28$ and $\$ 10.0 \mathrm{~B}$ for $2 \mathrm{Q} 15,1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14$ and 2Q14, respectively. Market-related adjustments of premium amortization expense and hedge ineffectiveness were $\$ 0.7 \mathrm{~B},(\$ 0.5 \mathrm{~B}),(\$ 0.6 \mathrm{~B}),(\$ 0.1 \mathrm{~B})$ and $(\$ 0.2 \mathrm{~B})$ for $2 \mathrm{Q} 15,1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14$ and 2 Q 14 , respectively.
${ }^{\text {C }}$ LAS noninterest expense was $\$ 961 \mathrm{MM}, \$ 1.2 \mathrm{~B}$ and $\$ 5.2 \mathrm{~B}$ for $2 \mathrm{Q} 15,1 \mathrm{Q} 15$ and 2 Q 14 , respectively. LAS litigation expense was $\$ 59 \mathrm{MM}, \$ 179 \mathrm{MM}$ and $\$ 3.8 \mathrm{~B}$ for $2 \mathrm{Q} 15,1 \mathrm{Q} 15$ and 2 Q 14 , respectively. Representations and warranties provision was $\$ 204 \mathrm{MM}$, ( $\$ 90 \mathrm{MM}$ ) and ( $\$ 110 \mathrm{MM}$ ) for 2Q15, 1 Q 15 and 2Q14, respectively.
${ }^{0}$ Net charge-offs exclude write-offs of PCl loans of $\$ 290 \mathrm{MM}, \$ 288 \mathrm{MM}, \$ 13 \mathrm{MM}, \$ 246 \mathrm{MM}$ and $\$ 160 \mathrm{MM}$ for $2 \mathrm{Q} 15,1 \mathrm{Q} 15,4 \mathrm{Q14}$, 3 Q 14 and 2Q14, respectively. Including the write-offs of PCI loans, total annualized net charge-offs and PCl write-offs as a percentage of total average loans and leases outstanding were $0.62 \%, 0.70 \%, 0.40 \%, 0.57 \%$ and $0.55 \%$ for $2 \mathrm{Q} 15,1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14$ and 2 Q 14 , respectively.
${ }^{\text { }}$ Adjusted net charge-offs exclude Dol settlement impacts of $\$ 166 \mathrm{MM}, \$ 230 \mathrm{MM}$ and $\$ 151 \mathrm{MM}$ in $2 \mathrm{Q} 15,1 \mathrm{Q} 15$ and 4 Q 14 , and recoveries from NPL sales and other recoveries of $\$ 27 \mathrm{MM}, \$ 40 \mathrm{MM}$, $\$ 314 \mathrm{MM}$, \$114MM and \$185MM in 2Q15, 1Q15, 4Q14, 3 Q14 and 2Q14, respectively.
${ }^{\prime}$ The allowance / annualized net charge-offs and PCI write-offs ratios were $2.40 \mathrm{x}, 2.28 \mathrm{x}, 4.08 \mathrm{x}, 2.95 \mathrm{x}$ and 3.20 x , and the allowance (excluding valuation allowance for PCI loans) / annualized net chargeoffs (excluding PCI loans) ratios were $2.79 \mathrm{x}, 2.55 \mathrm{x}, 3.66 \mathrm{x}, 3.27 \mathrm{x}$ and 3.25 x , which excludes valuation allowance on PCl loans of $\$ 1.1 \mathrm{~B}, \$ 1.3 \mathrm{~B}, \$ 1.7 \mathrm{~B}, \$ 1.6 \mathrm{~B}$ and $\$ 1.8 \mathrm{~B}$ for $2 \mathrm{Q} 15,1 \mathrm{Q} 15,4 \mathrm{Q} 14,3 \mathrm{Q} 14$ and 2 Q 14 , respectively.
${ }^{6}$ In 4Q14, a funding valuation adjustment (FVA) on uncollateralized derivative transactions was implemented, and a transitional charge of \$497MM related to the adoption was recorded. Net DVA represents the combined total of net DVA on derivatives and structured liabilities, and the FVA transitional charge recorded in 4Q14. Net DVA gains (losses) were \$102MM, \$19MM, (\$626MM), \$205MM and $\$ 69 \mathrm{MM}$ for 2Q15, 1Q15, 4Q14, 3 Q14 and 2Q14, respectively.
${ }^{H}$ Net DVA represents the combined total of net DVA on derivatives and structured liabilities, and the FVA transitional charge recorded in 4Q14. Net DVA included in FICC revenue was gains (losses) of \$82MM, \$4MM, (\$577MM), \$133MM and \$56MM for 2Q15, 1Q15, 4Q14, 3Q14 and 2Q14, respectively. Net DVA included in equities revenue was gains (losses) of \$20MM, \$15MM, (\$49MM), \$72MM and \$13MM for 2Q15, 1Q15, 4Q14, 3Q14 and 2Q14, respectively.

## Definitions

'Market-related NII adjustments include retrospective changes to debt security premium or discount amortization resulting from changes in estimated prepayments, due primarily to changes in interest rates, and hedge ineffectiveness. Amortization of premiums and accretion of discounts is included in interest income. When a change is made to the estimated lives of the securities, primarily as a result of changes in interest rates, the related premium or discount is adjusted, with a corresponding charge or benefit to interest income, to the appropriate amount had the current estimated lives been applied since the purchase of the securities. For more information, see Note 1 - Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2014 Annual Report on Form 10-K.
' Parent company long-term debt reflects the carrying value of annual contractual maturities of long-term debt obligations of Bank of America Corporation only. Substantially all of our senior and subordinated debt obligations contain no provisions that could trigger a requirement for an early repayment, require additional collateral support, result in changes to terms, accelerate maturity, or create additional financial obligations upon an adverse change in our credit ratings, financial ratios, earnings, cash flows or stock price
${ }^{\text {K }}$ Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of nonU.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions.
-Time to Required Funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation.
${ }^{m}$ VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a $99 \%$ confidence level. Using a $95 \%$ confidence level, average VaR was $\$ 23 M M, \$ 30 M M, \$ 24 M M, \$ 26 M M$ and $\$ 27 M M$ for $2 Q 15,1 Q 15,4 Q 14,3 Q 14$ and $2 Q 14$, respectively.

## Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims including claims or suits brought with respect to securitization trusts under alternate theories of recovery where the statute of limitations for representations and warranties claims against the sponsor has expired; the possibility that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained, including the possibility that all of the conditions necessary to obtain final approval of the BNY Mellon Settlement do not occur; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including but not limited to, any G-SIB surcharge; the possibility that our internal analytical models will not be approved by U.S. banking regulators; the possibility that in connection with our effort to exit our Advanced approaches parallel run, our internal analytical models (including the internal models methodology) will either not be approved by U.S. banking regulators, or will be approved with significant modifications, which could, for example, increase our risk-weighted assets and, as a result, negatively impact our capital ratios under the Advanced approaches; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the impact of recent proposed U.K. tax law changes, including a reduction to the U.K. corporate tax rate and the creation of a bank surcharge tax, which together may result in a tax charge upon enactment and higher tax expense going forward, as well as a reduction in the bank levy rate; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

## Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided.
- Certain prior period amounts have been reclassified to conform to current period presentation.
- The Company's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, but also incorporate operational risk and a credit valuation adjustment component. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. These estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and, as a result, negatively impact our capital ratios. If the requested modifications to these models were included, the estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately $9.3 \%$ at June 30, 2015. The Company is currently working with the U.S. banking regulators in order to exit parallel run.
- Certain financial measures contained herein represent non-GAAP financial measures. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended June 30, 2015 and other earnings-related information available through the Bank of America Investor Relations web site at: http://investor.bankofamerica.com.
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As a result of this process, in 2015, the Company adjusted the amount of capital being allocated to its business segments, primarily LAS.



## Bank of America



## Supplemental Information Second Quarter 2015

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

## Bank of America Corporation and Subsidiaries

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## Bank of America Corporation and Subsidiaries

## Consolidated Financial Highlights

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \quad \text { June 30 } \\ \hline \end{gathered}$ |  |  |  | Second Quarter 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \end{aligned}$$2014$ |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 19,939 | \$ | 20,098 | \$ | 10,488 | s | 9,451 | \$ | 9,635 | s | 10,219 | \$ | 10,013 |
| Noninterest income |  | 23,380 |  | 24,215 |  | 11,629 |  | 11,751 |  | 9,090 |  | 10,990 |  | 11,734 |
| Total revenue, net of interest expense |  | 43,319 |  | 44,313 |  | 22,117 |  | 21,202 |  | 18,725 |  | 21,209 |  | 21,747 |
| Provision for credit losses |  | 1,545 |  | 1,420 |  | 780 |  | 765 |  | 219 |  | 636 |  | 411 |
| Noninterest expense |  | 29,513 |  | 40,779 |  | 13,818 |  | 15,695 |  | 14,196 |  | 20,142 |  | 18,541 |
| Income tax expense |  | 3,584 |  | 99 |  | 2,199 |  | 1,385 |  | 1,260 |  | 663 |  | 504 |
| Net income (loss) |  | 8,677 |  | 2,015 |  | 5,320 |  | 3,357 |  | 3,050 |  | (232) |  | 2,291 |
| Preferred stock dividends |  | 712 |  | 494 |  | 330 |  | 382 |  | 312 |  | 238 |  | 256 |
| Net income (loss) applicable to common shareholders |  | 7,965 |  | 1,521 |  | 4,990 |  | 2,975 |  | 2,738 |  | (470) |  | 2,035 |
| Diluted earnings (loss) per common share ${ }^{(1)}$ |  | 0.72 |  | 0.14 |  | 0.45 |  | 0.27 |  | 0.25 |  | (0.04) |  | 0.19 |
| Average diluted common shares issued and outstanding ${ }^{1}$ ) |  | 1,252,417 |  | 10,599,641 |  | 11,238,060 |  | 11,266,511 |  | 11,273,773 |  | 10,515,790 |  | 11,265,123 |
| Dividends paid per common share | \$ | 0.10 | \$ | 0.02 | \$ | 0.05 | \$ | 0.05 | s | 0.05 | s | 0.05 | \$ | 0.01 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.82\% |  | 0.19\% |  | 0.99\% |  | 0.64\% |  | 0.57\% |  | n/m |  | 0.42\% |
| Return on average common shareholders' equity |  | 7.07 |  | 1.38 |  | 8.75 |  | 5.35 |  | 4.84 |  | $\mathrm{n} / \mathrm{m}$ |  | 3.68 |
| Return on average tangible common shareholders' equity ${ }^{(2)}$ |  | 10.38 |  | 2.05 |  | 12.78 |  | 7.88 |  | 7.15 |  | n/m |  | 5.47 |
| Return on average tangible shareholders' equity ${ }^{(2)}$ |  | 9.93 |  | 2.49 |  | 11.93 |  | 7.85 |  | 7.08 |  | $\mathrm{n} / \mathrm{m}$ |  | 5.64 |
| At period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share of common stock | \$ | 21.91 | \$ | 21.16 | \$ | 21.91 | \$ | 21.66 | \$ | 21.32 | § | 20.99 | \$ | 21.16 |
| Tangible book value per share of common stock(2) |  | 15.02 |  | 14.24 |  | 15.02 |  | 14.79 |  | 14.43 |  | 14.09 |  | 14.24 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 17.02 | \$ | 15.37 | \$ | 17.02 | \$ | 15.39 | \$ | 17.89 | \$ | 17.05 | \$ | 15.37 |
| High closing price for the period |  | 17.90 |  | 17.92 |  | 17.67 |  | 17.90 |  | 18.13 |  | 17.18 |  | 17.34 |
| Low closing price for the period |  | 15.15 |  | 14.51 |  | 15.41 |  | 15.15 |  | 15.76 |  | 14.98 |  | 14.51 |
| Market capitalization |  | 178,231 |  | 161,628 |  | 178,231 |  | 161,909 |  | 188,141 |  | 179,296 |  | 161,628 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of financial centers - U.S. |  | 4,789 |  | 5,023 |  | 4,789 |  | 4,835 |  | 4,855 |  | 4,947 |  | 5,023 |
| Number of branded ATMs - U.S. |  | 15,992 |  | 15,973 |  | 15,992 |  | 15,903 |  | 15,834 |  | 15,671 |  | 15,973 |
| Full-time equivalent employees |  | 216,679 |  | 233,201 |  | 216,679 |  | 219,658 |  | 223,715 |  | 229,538 |  | 233,201 |

${ }^{(1)}$ The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of the net loss
(2) Tanglible equity tratios shand tangerbere book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measuresn pages 45 -48.)
$\mathrm{n} / \mathrm{m}=$ not meaningful
Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$

|  | Six Months Ended June 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | FirstQuarter2015 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,386 | \$ | 20,512 | \$ | 10,716 | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 | \$ | 10,226 |
| Total revenue, net of interest expense |  | 43,766 |  | 44,727 |  | 22,345 |  | 21,421 |  | 18,955 |  | 21,434 |  | 21,960 |
| Net interest yield |  | 2.27 \% |  | 2.26\% |  | $2.37 \%$ |  | 2.17\% |  | 2.18\% |  | 2.29\% |  | 2.22\% |
| Efficiency ratio |  | 67.43 |  | 91.17 |  | 61.84 |  | 73.27 |  | 74.90 |  | 93.97 |  | 84.43 |

 (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measuresn pages 45-48.)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Income


 applicable to common shareholders.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Comprehensive Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 8,677 | \$ | 2,015 | \$ | 5,320 | \$ | 3,357 | \$ | 3,050 | \$ | (232) | \$ | 2,291 |
| Other comprehensive income (loss), net-of-tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in available-for-sale debt and marketable equity securities |  | $(1,201)$ |  | 3,594 |  | $(2,537)$ |  | 1,336 |  | 2,021 |  | (994) |  | 2,305 |
| Net change in derivatives |  | 289 |  | 215 |  | 246 |  | 43 |  | 205 |  | 196 |  | 7 |
| Employee benefit plan adjustments |  | 50 |  | 56 |  | 25 |  | 25 |  | $(1,007)$ |  | 8 |  | 7 |
| Net change in foreign currency translation adjustments |  | (8) |  | (119) |  | 43 |  | (51) |  | (24) |  | (14) |  | 7 |
| Other comprehensive income (loss) |  | (870) |  | 3,746 |  | $(2,223)$ |  | 1,353 |  | 1,195 |  | (804) |  | 2,326 |
| Comprehensive income (loss) | \$ | 7,807 | \$ | 5,761 | \$ | 3,097 | \$ | 4,710 | \$ | 4,245 | \$ | $(1,036)$ | \$ | 4,617 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet



[^18]Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{aligned} & \text { June } 30 \\ & 2014 \end{aligned}$ |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 411,862 | \$ | 412,902 | \$ | 390,781 |
| Interest-bearing |  | 668,447 |  | 673,431 |  | 662,823 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 8,294 |  | 8,473 |  | 7,419 |
| Interest-bearing |  | 60,957 |  | 58,362 |  | 73,306 |
| Total deposits |  | 1,149,560 |  | 1,153,168 |  | 1,134,329 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 213,024 |  | 203,758 |  | 217,829 |
| Trading account liabilities |  | 72,596 |  | 74,791 |  | 88,342 |
| Derivative liabilities |  | 43,583 |  | 52,234 |  | 38,647 |
| Short-term borrowings |  | 39,903 |  | 33,270 |  | 45,873 |
| Accrued expenses and other liabilities (includes $5888, \$ 537$ and $\$ 503$ of reserve for unfunded lending commitments) |  | 135,295 |  | 138,278 |  | 151,055 |
| Long-term debt |  | 243,414 |  | 237,858 |  | 257,071 |
| Total liabilities |  | 1,897,375 |  | 1,893,357 |  | 1,933,146 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $\mathbf{- 1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding $-\mathbf{3}, 767,790,3,767,790$ and $3,467,790$ shares |  | 22,273 |  | 22,273 |  | 14,846 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $\mathbf{- 1 2 , 8 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding $-\mathbf{1 0 , 4 7 1 , 8 3 6}, \mathbf{6 3 6}, 10,520,400,507$ and $10,515,824,628$ shares |  | 152,638 |  | 153,410 |  | 153,468 |
| Retained earnings |  | 81,938 |  | 77,472 |  | 73,808 |
| Accumulated other comprehensive income (loss) |  | $(5,190)$ |  | $(2,967)$ |  | $(4,711)$ |
| Total shareholders' equity |  | 251,659 |  | 250,188 |  | 237,411 |
| Total liabilities and shareholders' equity | \$ | 2,149,034 | \$ | 2,143,545 | \$ | 2,170,557 |
|  |  |  |  |  |  |  |
| Liabilities of consolidated variable interest entities included in total liabilities above |  |  |  |  |  |  |
| Short-term borrowings | \$ | 358 | \$ | 630 | \$ | 927 |
| Long-term debt |  | 14,471 |  | 13,942 |  | 16,333 |
| All other liabilities |  | 109 |  | 123 |  | 93 |
| Total liabilities of consolidated variable interest entities | \$ | 14,938 | \$ | 14,695 | \$ | 17,353 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Capital Management

|  | Basel 3 Standardized Transition |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | March 31 2015 |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \\ \hline \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(1,2)}$ : |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 158,326 | \$ | 155,438 | \$ | 155,361 | \$ | 152,444 | \$ | 153,582 |
| Tier 1 capital |  | 176,247 |  | 173,155 |  | 168,973 |  | 163,040 |  | 160,760 |
| Total capital |  | 217,889 |  | 214,481 |  | 208,670 |  | 200,759 |  | 197,028 |
| Risk-weighted assets |  | 1,407,509 |  | 1,405,267 |  | 1,261,544 |  | 1,271,723 |  | 1,284,924 |
| Common equity tier 1 capital ratio |  | 11.2 \% |  | 11.1\% |  | 12.3\% |  | 12.0\% |  | 12.0\% |
| Tier 1 capital ratio |  | 12.5 |  | 12.3 |  | 13.4 |  | 12.8 |  | 12.5 |
| Total capital ratio |  | 15.5 |  | 15.3 |  | 16.5 |  | 15.8 |  | 15.3 |
| Tier 1 leverage ratio |  | 8.5 |  | 8.4 |  | 8.2 |  | 7.9 |  | 7.7 |
| Tangible equity ratio ${ }^{(3)}$ |  | 8.6 |  | 8.6 |  | 8.4 |  | 8.1 |  | 7.8 |
| Tangible common equity ratio ${ }^{(3)}$ |  | 7.6 |  | 7.5 |  | 7.5 |  | 7.2 |  | 7.1 |

## (1) Regulatory capital ratios are

 GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page $55-48$.)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Regulatory Capital Reconciliations ${ }^{(1,2)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | September 302014 |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) ${ }^{(3)}$ | \$ | 158,326 | \$ | 155,438 | \$ | 155,361 | \$ | 152,444 | s | 153,582 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(5,705)$ |  | $(6,031)$ |  | $(8,905)$ |  | (10,502) |  | $(11,118)$ |
| DVA related to liabilities and derivatives phased in during transition |  | 384 |  | 498 |  | 925 |  | 974 |  | 1,229 |
| Defined benefit pension fund assets phased in during transition |  | (476) |  | (459) |  | (599) |  | (663) |  | (658) |
| Accumulated OCI phased in during transition |  | $(1,884)$ |  | (378) |  | $(1,592)$ |  | $(2,399)$ |  | $(1,597)$ |
| Intangibles phased in during transition |  | $(1,751)$ |  | $(1,821)$ |  | $(2,556)$ |  | $(2,697)$ |  | $(2,854)$ |
| Other adjustments and deductions phased in during transition |  | (588) |  | (48) |  | $(1,417)$ |  | $(2,051)$ |  | $(1,401)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 148,306 | \$ | 147,199 | \$ | 141,217 | \$ | 135,106 | \$ | 137,183 |


| As reported risk-weighted assets ${ }^{(3)}$ | \$ | 1,407,509 | \$ | 1,405,267 | \$ | 1,261,544 | \$ | 1,271,723 | \$ | 1,284,924 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in risk-weighted assets from reported to fully phased-in |  | 25,461 |  | 25,394 |  | 153,722 |  | 146,516 |  | 151,901 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,432,970 |  | 1,430,661 |  | 1,415,266 |  | 1,418,239 |  | 1,436,825 |
| Change in risk-weighted assets for advanced models |  | $(6,067)$ |  | 30,529 |  | 50,213 |  | $(8,375)$ |  | $(49,390)$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,426,903 | \$ | 1,461,190 | \$ | 1,465,479 | \$ | 1,409,864 | \$ | 1,387,435 |


| Regulatory capital ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basel 3 Standardized approach Common equity tier 1 (transition) ${ }^{(3)}$ | 11.2\% | 11.1\% | 12.3\% | 12.0\% | 12.0\% |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) | 10.3 | 10.3 | 10.0 | 9.5 | 9.5 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) | 10.4 | 10.1 | 9.6 | 9.6 | 9.9 |

(1) Regulatory capital ratios are
(2) Bresel 3 Com.
mmon equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. The Corporation's fully phased-in Basel 3 estimates are based on






 phased-in basis would be approximately 9.3 percent at June 30, 2015. The Corporation is currently working with the U.S. banking regulators in order to exit parallel run.
 includes the 2015 phase-in of regulatory capital transition provisions.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Net Interest Income Excluding Trading-related Net Interest Income


(1) Represents
measure.
(2) Calculated on an annualized
basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Second Quarter 2015 |  |  |  |  | First Quarter 2015 |  |  |  |  | Second Quarter 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks | \$ | 125,762 | \$ | 81 | 0.26\% | \$ | 126,189 | \$ | 84 | 0.27\% | s | 123,582 | \$ | 85 | 0.28\% |
| Time deposits placed and other short-term investments |  | 8,183 |  | 34 | 1.63 |  | 8,379 |  | 33 | 1.61 |  | 10,509 |  | 40 | 1.51 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 214,326 |  | 268 | 0.50 |  | 213,931 |  | 231 | 0.44 |  | 235,393 |  | 298 | 0.51 |
| Trading account assets |  | 137,137 |  | 1,114 | 3.25 |  | 138,946 |  | 1,122 | 3.26 |  | 147,798 |  | 1,214 | 3.29 |
| Debt securities |  | 386,357 |  | 3,082 | 3.21 |  | 383,120 |  | 1,898 | 2.01 |  | 345,889 |  | 2,133 | 2.46 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 207,356 |  | 1,782 | 3.44 |  | 215,030 |  | 1,851 | 3.45 |  | 243,406 |  | 2,195 | 3.61 |
| Home equity |  | 82,640 |  | 769 | 3.73 |  | 84,915 |  | 770 | 3.66 |  | 90,729 |  | 842 | 3.72 |
| U.S. credit card |  | 87,460 |  | 1,980 | 9.08 |  | 88,695 |  | 2,027 | 9.27 |  | 88,058 |  | 2,042 | 9.30 |
| Non-U.S. credit card |  | 10,012 |  | 264 | 10.56 |  | 10,002 |  | 262 | 10.64 |  | 11,759 |  | 308 | 10.51 |
| Direct/Indirect consumer |  | 83,698 |  | 504 | 2.42 |  | 80,713 |  | 491 | 2.47 |  | 82,102 |  | 524 | 2.56 |
| Other consumer |  | 1,885 |  | 15 | 3.14 |  | 1,847 |  | 15 | 3.29 |  | 2,011 |  | 18 | 3.60 |
| Total consumer |  | 473,051 |  | 5,314 | 4.50 |  | 481,202 |  | 5,416 | 4.54 |  | 518,065 |  | 5,929 | 4.58 |
| U.S. commercial |  | 244,540 |  | 1,705 | 2.80 |  | 234,907 |  | 1,645 | 2.84 |  | 230,486 |  | 1,670 | 2.91 |
| Commercial real estate |  | 50,478 |  | 382 | 3.03 |  | 48,234 |  | 347 | 2.92 |  | 48,315 |  | 357 | 2.97 |
| Commercial lease financing |  | 24,723 |  | 180 | 2.92 |  | 24,495 |  | 216 | 3.53 |  | 24,409 |  | 193 | 3.16 |
| Non-U.S. commercial |  | 88,623 |  | 479 | 2.17 |  | 83,555 |  | 485 | 2.35 |  | 91,305 |  | 571 | 2.51 |
| Total commercial |  | 408,364 |  | 2,746 | 2.70 |  | 391,191 |  | 2,693 | 2.79 |  | 394,515 |  | 2,791 | 2.84 |
| Total loans and leases |  | 881,415 |  | 8,060 | 3.67 |  | 872,393 |  | 8,109 | 3.75 |  | 912,580 |  | 8,720 | 3.83 |
| Other earning assets |  | 62,712 |  | 721 | 4.59 |  | 61,441 |  | 705 | 4.66 |  | 65,099 |  | 665 | 4.09 |
| Total earning assets ${ }^{(2)}$ |  | 1,815,892 |  | 13,360 | 2.95 |  | 1,804,399 |  | 12,182 | 2.73 |  | 1,840,850 |  | 13,155 | 2.86 |
| Cash and due from banks |  | 30,751 |  |  |  |  | 27,695 |  |  |  |  | 27,377 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 305,323 |  |  |  |  | 306,480 |  |  |  |  | 301,328 |  |  |  |
| Total assets | \$ | 2,151,966 |  |  |  | \$ | 2,138,574 |  |  |  | s | 2,169,555 |  |  |  |

 interest income over the remaining life of the loan.
${ }^{(2)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | Second Quarter 2015 |  | First Quarter 2015 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 13 | \$ | 12 | \$ | 14 |
| Debt securities |  | (3) |  | (8) |  | (13) |
| U.S. commercial loans and leases |  | (18) |  | (15) |  | (14) |
| Net hedge expense on assets | \$ | (8) | \$ | (11) | \$ | (13) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)
(Dollars in millions)

|  | Second Quarter 2015 |  |  |  |  | First Quarter 2015 |  |  |  |  | Second Quarter 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 47,381 | \$ | 2 | 0.02 \% | \$ | 46,224 | \$ | 2 | 0.02\% | \$ | 47,450 | \$ | - | -\% |
| NOW and money market deposit accounts |  | 536,201 |  | 71 | 0.05 |  | 531,827 |  | 67 | 0.05 |  | 519,399 |  | 79 | 0.06 |
| Consumer CDs and IRAs |  | 55,832 |  | 42 | 0.30 |  | 58,704 |  | 45 | 0.31 |  | 68,706 |  | 70 | 0.41 |
| Negotiable CDs, public funds and other deposits |  | 29,904 |  | 22 | 0.30 |  | 28,796 |  | 22 | 0.31 |  | 33,426 |  | 30 | 0.35 |
| Total U.S. interest-bearing deposits |  | 669,318 |  | 137 | 0.08 |  | 665,551 |  | 136 | 0.08 |  | 668,981 |  | 179 | 0.11 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 5,162 |  | 9 | 0.67 |  | 4,544 |  | 8 | 0.74 |  | 10,537 |  | 15 | 0.56 |
| Governments and official institutions |  | 1,239 |  | 1 | 0.38 |  | 1,382 |  | 1 | 0.21 |  | 1,754 |  | 1 | 0.12 |
| Time, savings and other |  | 55,030 |  | 69 | 0.51 |  | 54,276 |  | 75 | 0.55 |  | 64,078 |  | 87 | 0.55 |
| Total non-U.S. interest-bearing deposits |  | 61,431 |  | 79 | 0.52 |  | 60,202 |  | 84 | 0.56 |  | 76,369 |  | 103 | 0.54 |
| Total interest-bearing deposits |  | 730,749 |  | 216 | 0.12 |  | 725,753 |  | 220 | 0.12 |  | 745,350 |  | 282 | 0.15 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 252,088 |  | 686 | 1.09 |  | 244,134 |  | 585 | 0.97 |  | 271,247 |  | 765 | 1.13 |
| Trading account liabilities |  | 77,772 |  | 335 | 1.73 |  | 78,787 |  | 394 | 2.03 |  | 95,154 |  | 398 | 1.68 |
| Long-term debt |  | 242,230 |  | 1,407 | 2.33 |  | 240,127 |  | 1,313 | 2.20 |  | 259,825 |  | 1,484 | 2.29 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,302,839 |  | 2,644 | 0.81 |  | 1,288,801 |  | 2,512 | 0.79 |  | 1,371,576 |  | 2,929 | 0.86 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 416,040 |  |  |  |  | 404,973 |  |  |  |  | 383,213 |  |  |  |
| Other liabilities |  | 182,033 |  |  |  |  | 199,056 |  |  |  |  | 178,963 |  |  |  |
| Shareholders' equity |  | 251,054 |  |  |  |  | 245,744 |  |  |  |  | 235,803 |  |  |  |
| Total liabilities and shareholders' equity |  | 2,151,966 |  |  |  | \$ | 2,138,574 |  |  |  | \$ | 2,169,555 |  |  |  |
| Net interest spread |  |  |  |  | $2.14 \%$ |  |  |  |  | 1.94\% |  |  |  |  | 2.00\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.23 |  |  |  |  | 0.23 |  |  |  |  | 0.22 |
| Net interest income/yield on earning assets |  |  | \$ | 10,716 | $2.37 \%$ |  |  | \$ | 9,670 | 2.17\% |  |  | \$ | 10,226 | 2.22\% |


|  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NOW and money market deposit accounts | \$ | (1) | \$ | - | \$ | (1) |
|  | Consumer CDs and IRAs |  | 6 |  | 6 |  | 12 |
|  | Negotiable CDs, public funds and other deposits |  | 4 |  | 3 |  | 4 |
|  | Banks located in non-U.S. countries |  | 1 |  | 1 |  | 6 |
|  | Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 247 |  | 249 |  | 263 |
|  | Long-term debt |  | (766) |  | (841) |  | (905) |
|  | Net hedge income on liabilities | \$ | (509) | \$ | (582) | \$ | (621) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  |  |  | 2014 |  |  |  |  |
|  | Average Interest <br> Income/ <br> Balance <br> Expense  |  |  |  | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \end{gathered}$ | Average Balance |  | Interest Income/ Expense |  | Yield/ <br> Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks | \$ | 125,974 | \$ | 165 | 0.26\% | \$ | 118,106 | \$ | 157 | 0.27\% |
| Time deposits placed and other short-term investments |  | 8,280 |  | 67 | 1.62 |  | 12,185 |  | 88 | 1.46 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 214,130 |  | 499 | 0.47 |  | 224,012 |  | 562 | 0.51 |
| Trading account assets |  | 138,036 |  | 2,236 | 3.26 |  | 147,691 |  | 2,427 | 3.31 |
| Debt securities |  | 384,747 |  | 4,980 | 2.61 |  | 337,845 |  | 4,139 | 2.43 |
| Loans and leases (1): |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 211,172 |  | 3,633 | 3.44 |  | 245,472 |  | 4,433 | 3.61 |
| Home equity |  | 83,771 |  | 1,539 | 3.69 |  | 91,736 |  | 1,695 | 3.72 |
| U.S. credit card |  | 88,074 |  | 4,007 | 9.18 |  | 88,797 |  | 4,134 | 9.39 |
| Non-U.S. credit card |  | 10,007 |  | 526 | 10.60 |  | 11,657 |  | 616 | 10.65 |
| Direct/Indirect consumer |  | 82,214 |  | 995 | 2.44 |  | 81,916 |  | 1,054 | 2.59 |
| Other consumer |  | 1,866 |  | 30 | 3.22 |  | 1,987 |  | 35 | 3.63 |
| Total consumer |  | 477,104 |  | 10,730 | 4.52 |  | 521,565 |  | 11,967 | 4.61 |
| U.S. commercial |  | 239,751 |  | 3,350 | 2.82 |  | 229,279 |  | 3,322 | 2.92 |
| Commercial real estate |  | 49,362 |  | 729 | 2.98 |  | 48,533 |  | 725 | 3.01 |
| Commercial lease financing |  | 24,609 |  | 396 | 3.22 |  | 24,567 |  | 427 | 3.47 |
| Non-U.S. commercial |  | 86,103 |  | 964 | 2.26 |  | 92,068 |  | 1,114 | 2.44 |
| Total commercial |  | 399,825 |  | 5,439 | 2.74 |  | 394,447 |  | 5,588 | 2.85 |
| Total loans and leases |  | 876,929 |  | 16,169 | 3.71 |  | 916,012 |  | 17,555 | 3.85 |
| Other earning assets |  | 62,082 |  | 1,426 | 4.62 |  | 66,326 |  | 1,362 | 4.13 |
| Total earning assets ${ }^{(2)}$ |  | 1,810,178 |  | 25,542 | 2.84 |  | 1,822,177 |  | 26,290 | 2.90 |
| Cash and due from banks |  | 29,231 |  |  |  |  | 27,815 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 305,898 |  |  |  |  | 304,502 |  |  |  |
| Total assets | \$ | 2,145,307 |  |  |  | \$ | 2,154,494 |  |  |  |

 interest income over the remaining life of the loan.
The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 25 | \$ | 27 |
| Debt securities |  | (11) |  | (15) |
| U.S. commercial loans and leases |  | (33) |  | (30) |
| Net hedge expense on assets | \$ | (19) | \$ | (18) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  |  |  | 2014 |  |  |  |  |
|  | Average Interest <br> Income $/$ <br> Balance <br> Expense  |  |  |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 46,806 | \$ | 4 | 0.02\% | \$ | 46,329 | \$ | 1 | 0.01\% |
| NOW and money market deposit accounts |  | 534,026 |  | 138 | 0.05 |  | 521,307 |  | 162 | 0.06 |
| Consumer CDs and IRAs |  | 57,260 |  | 87 | 0.31 |  | 69,916 |  | 154 | 0.44 |
| Negotiable CDs, public funds and other deposits |  | 29,353 |  | 44 | 0.31 |  | 31,637 |  | 57 | 0.36 |
| Total U.S. interest-bearing deposits |  | 667,445 |  | 273 | 0.08 |  | 669,189 |  | 374 | 0.11 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 4,855 |  | 17 | 0.70 |  | 10,803 |  | 31 | 0.57 |
| Governments and official institutions |  | 1,310 |  | 2 | 0.29 |  | 1,805 |  | 1 | 0.12 |
| Time, savings and other |  | 54,655 |  | 144 | 0.53 |  | 62,302 |  | 167 | 0.54 |
| Total non-U.S. interest-bearing deposits |  | 60,820 |  | 163 | 0.54 |  | 74,910 |  | 199 | 0.53 |
| Total interest-bearing deposits |  | 728,265 |  | 436 | 0.12 |  | 744,099 |  | 573 | 0.16 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings |  | 248,133 |  | 1,271 | 1.03 |  | 262,161 |  | 1,372 | 1.06 |
| Trading account liabilities |  | 78,277 |  | 729 | 1.88 |  | 92,814 |  | 833 | 1.81 |
| Long-term debt |  | 241,184 |  | 2,720 | 2.27 |  | 256,768 |  | 3,000 | 2.34 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,295,859 |  | 5,156 | 0.80 |  | 1,355,842 |  | 5,778 | 0.86 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 410,536 |  |  |  |  | 379,300 |  |  |  |
| Other liabilities |  | 190,499 |  |  |  |  | 183,173 |  |  |  |
| Shareholders' equity |  | 248,413 |  |  |  |  | 236,179 |  |  |  |
| Total liabilities and shareholders' equity | \$ | 2,145,307 |  |  |  | \$ | 2,154,494 |  |  |  |
| Net interest spread |  |  |  |  | 2.04\% |  |  |  |  | 2.04\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.23 |  |  |  |  | 0.22 |
| Net interest income/yield on earning assets |  |  | \$ | 20,386 | 2.27\% |  |  | \$ | 20,512 | 2.26\% |



Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Debt Securities and Available-for-Sale Marketable Equity Securities

| (Dollars in millions) |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |

(1) Classified in other assets on the Consolidated Balance
Sheet.

Other Debt Securities Carried at Fair Value

| (Dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | March 31 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and agency securities | \$ | - | \$ | 1,272 |
| Mortgage-backed securities: |  |  |  |  |
| Agency |  | 14,885 |  | 15,670 |
| Agency-collateralized mortgage obligations |  | 9 |  | - |
| Non-agency residential |  | 3,787 |  | 3,869 |
| Non-U.S. securities ${ }^{(1)}$ |  | 17,198 |  | 14,124 |
| Other taxable securities, substantially all asset-backed securities |  | 291 |  | 297 |
| Total | \$ | 36,170 | \$ | 35,232 | requirements.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment
(Dollars in millions)

|  | ter 20 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | $\begin{gathered} \hline \text { Consumer } \\ \text { Banking } \\ \hline \end{gathered}$ |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 10,716 | \$ | 4,910 | \$ | 1,359 | \$ | 2,213 | \$ | 1,028 | \$ | 416 | \$ | 790 |
| Card income |  | 1,477 |  | 1,206 |  | 41 |  | 128 |  | 37 |  | - |  | 65 |
| Service charges |  | 1,857 |  | 1,033 |  | 19 |  | 728 |  | 73 |  | - |  | 4 |
| Investment and brokerage services |  | 3,387 |  | 68 |  | 2,749 |  | 20 |  | 550 |  | - |  | - |
| Investment banking income (loss) |  | 1,526 |  | 1 |  | 84 |  | 777 |  | 718 |  | - |  | (54) |
| Equity investment income |  | 88 |  | - |  | 3 |  | 3 |  | 71 |  | - |  | 11 |
| Trading account profits (losses) |  | 1,647 |  | - |  | 53 |  | 20 |  | 1,693 |  | (1) |  | (118) |
| Mortgage banking income |  | 1,001 |  | 257 |  | 2 |  | - |  | - |  | 682 |  | 60 |
| Gains (losses) on sales of debt securities |  | 168 |  | - |  | (1) |  | - |  | 7 |  | - |  | 162 |
| Other income (loss) |  | 478 |  | 69 |  | 264 |  | 226 |  | 82 |  | (8) |  | (155) |
| Total noninterest income |  | 11,629 |  | 2,634 |  | 3,214 |  | 1,902 |  | 3,231 |  | 673 |  | (25) |
| Total revenue, net of interest expense (FTE basis) |  | 22,345 |  | 7,544 |  | 4,573 |  | 4,115 |  | 4,259 |  | 1,089 |  | 765 |
| Provision for credit losses |  | 780 |  | 506 |  | 15 |  | 177 |  | 6 |  | 57 |  | 19 |
| Noninterest expense |  | 13,818 |  | 4,321 |  | 3,457 |  | 1,941 |  | 2,723 |  | 961 |  | 415 |
| Income before income taxes (FTE basis) |  | 7,747 |  | 2,717 |  | 1,101 |  | 1,997 |  | 1,530 |  | 71 |  | 331 |
| Income tax expense (benefit) (FTE basis) |  | 2,427 |  | 1,013 |  | 411 |  | 746 |  | 537 |  | 26 |  | (306) |
| Net income | \$ | 5,320 | \$ | 1,704 | \$ | 690 | \$ | 1,251 | \$ | 993 | \$ | 45 | s | 637 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 881,415 | \$ | 201,703 | s | 130,270 | \$ | 300,631 | \$ | 61,908 | \$ | 30,897 | \$ | 156,006 |
| Total assets (1) |  | 2,151,966 |  | 609,019 |  | 268,835 |  | 361,853 |  | 602,732 |  | 52,449 |  | 257,078 |
| Total deposits |  | 1,146,789 |  | 545,454 |  | 239,974 |  | 288,117 |  | 39,718 |  | n/m |  | 22,482 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 886,449 | \$ | 204,380 | \$ | 132,377 | s | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total assets ${ }^{(1)}$ |  | 2,149,034 |  | 611,122 |  | 267,021 |  | 367,045 |  | 580,955 |  | 50,853 |  | 272,038 |
| Total deposits |  | 1,149,560 |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | n/m |  | 22,964 |


|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TotalCorporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | $\begin{gathered} \text { Legacy Assets \& } \\ \text { Servicing } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { All } \\ \text { Other } \\ \hline \end{gathered}$ |  |
| Net interest income (FTE basis) | S | 9,670 | s | 4,871 | \$ | 1,351 | \$ | 2,260 | \$ | 1,009 | \$ | 428 | \$ | (249) |
| Card income |  | 1,394 |  | 1,167 |  | 49 |  | 100 |  | 9 |  | - |  | 69 |
| Service charges |  | 1,764 |  | 966 |  | 18 |  | 710 |  | 65 |  | - |  | 5 |
| Investment and brokerage services |  | 3,378 |  | 65 |  | 2,723 |  | 24 |  | 567 |  | - |  | (1) |
| Investment banking income (loss) |  | 1,487 |  | - |  | 72 |  | 852 |  | 630 |  | - |  | (67) |
| Equity investment income (loss) |  | 27 |  | (1) |  | - |  | 9 |  | 18 |  | - |  | 1 |
| Trading account profits (losses) |  | 2,247 |  | - |  | 55 |  | 64 |  | 2,127 |  | 2 |  | (1) |
| Mortgage banking income (loss) |  | 694 |  | 288 |  | 1 |  | - |  | - |  | 461 |  | (56) |
| Gains on sales of debt securities |  | 268 |  | 1 |  | 1 |  | - |  | 3 |  | - |  | 263 |
| Other income (loss) |  | 492 |  | 93 |  | 247 |  | 259 |  | 186 |  | 23 |  | (316) |
| Total noninterest income |  | 11,751 |  | 2,579 |  | 3,166 |  | 2,018 |  | 3,605 |  | 486 |  | (103) |
| Total revenue, net of interest expense (FTE basis) |  | 21,421 |  | 7,450 |  | 4,517 |  | 4,278 |  | 4,614 |  | 914 |  | (352) |
| Provision for credit losses |  | 765 |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 15,695 |  | 4,389 |  | 3,459 |  | 2,010 |  | 3,131 |  | 1,203 |  | 1,503 |
| Income (loss) before income taxes (FTE basis) |  | 4,961 |  | 2,345 |  | 1,035 |  | 2,172 |  | 1,462 |  | (380) |  | $(1,673)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,604 |  | 870 |  | 384 |  | 806 |  | 517 |  | (141) |  | (832) |
| Net income (loss) | \$ | 3,357 | s | 1,475 | \$ | 651 | \$ | 1,366 | \$ | 945 | \$ | (239) | \$ | $\stackrel{(841)}{ }$ |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 872,393 | s | 199,581 | \$ | 126,129 | \$ | 289,522 | \$ | 56,992 | s | 32,411 | \$ | 167,758 |
| Total assets (1) |  | 2,138,574 |  | 594,916 |  | 275,130 |  | 361,826 |  | 598,595 |  | 52,617 |  | 255,490 |
| Total deposits |  | 1,130,726 |  | 531,365 |  | 243,561 |  | 286,434 |  | 39,699 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,406 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 877,956 | \$ | 200,153 | \$ | 127,556 | \$ | 295,653 | \$ | 63,019 | \$ | 31,690 | \$ | 159,885 |
| Total assets ${ }^{(1)}$ |  | 2,143,545 |  | 613,130 |  | 272,777 |  | 365,121 |  | 586,843 |  | 53,538 |  | 252,136 |
| Total deposits |  | 1,153,168 |  | 549,489 |  | 244,080 |  | 290,422 |  | 38,668 |  | n/m |  | 19,467 |

[^19]deposits).
$\mathrm{n} / \mathrm{m}=$ not meaningful

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment (continued)
(Dollars in millions)

|  | Second Quarter 201 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 10,226 | s | 5,060 | \$ | 1,485 | \$ | 2,442 | \$ | 962 | \$ | 362 | \$ | (85) |
| Card income |  | 1,441 |  | 1,152 |  | 46 |  | 117 |  | 38 |  | - |  | 88 |
| Service charges |  | 1,866 |  | 1,039 |  | 19 |  | 725 |  | 76 |  | - |  | 7 |
| Investment and brokerage services |  | 3,291 |  | 62 |  | 2,642 |  | 31 |  | 544 |  | - |  | 12 |
| Investment banking income (loss) |  | 1,631 |  | (1) |  | 75 |  | 834 |  | 760 |  | - |  | (37) |
| Equity investment income |  | 357 |  | - |  | 2 |  | 1 |  | 259 |  | - |  | 95 |
| Trading account profits (losses) |  | 1,832 |  | - |  | 45 |  | 33 |  | 1,768 |  | 3 |  | (17) |
| Mortgage banking income (loss) |  | 527 |  | 237 |  | 1 |  | - |  | - |  | 369 |  | (80) |
| Gains (losses) on sales of debt securities |  | 382 |  | 1 |  | - |  | - |  | (7) |  | 6 |  | 382 |
| Other income (loss) |  | 407 |  | 99 |  | 274 |  | 255 |  | 199 |  | 60 |  | (480) |
| Total noninterest income |  | 11,734 |  | 2,589 |  | 3,104 |  | 1,996 |  | 3,637 |  | 438 |  | (30) |
| Total revenue, net of interest expense (FTE basis) |  | 21,960 |  | 7,649 |  | 4,589 |  | 4,438 |  | 4,599 |  | 800 |  | (115) |
| Provision for credit losses |  | 411 |  | 550 |  | (8) |  | 136 |  | 20 |  | (39) |  | (248) |
| Noninterest expense |  | 18,541 |  | 4,505 |  | 3,445 |  | 2,007 |  | 2,875 |  | 5,234 |  | 475 |
| Income (loss) before income taxes (FTE basis) |  | 3,008 |  | 2,594 |  | 1,152 |  | 2,295 |  | 1,704 |  | $(4,395)$ |  | (342) |
| Income tax expense (benefit) (FTE basis) |  | 717 |  | 960 |  | 426 |  | 850 |  | 602 |  | $(1,654)$ |  | (467) |
| Net income (loss) | \$ | 2,291 | $\stackrel{ }{\text { s }}$ | 1,634 | \$ | 726 | \$ | 1,445 | $\stackrel{ }{\$}$ | 1,102 | \$ | $(2,741)$ | \$ | 125 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | s | 912,580 | s | 195,413 | \$ | 118,512 | \$ | 287,795 | \$ | 63,579 | \$ | 36,705 | \$ | 210,576 |
| Total assets (1) |  | 2,169,555 |  | 578,514 |  | 266,781 |  | 359,755 |  | 617,156 |  | 55,626 |  | 291,723 |
| Total deposits |  | 1,128,563 |  | 514,137 |  | 240,042 |  | 284,947 |  | 41,323 |  | n/m |  | 36,471 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 911,899 | \$ | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | \$ | 35,984 | \$ | 205,471 |
| Total assets ${ }^{(1)}$ |  | 2,170,557 |  | 579,870 |  | 263,958 |  | 370,561 |  | 610,435 |  | 52,647 |  | 293,086 |
| Total deposits |  | 1,134,329 |  | 514,838 |  | 237,046 |  | 295,382 |  | 41,951 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,824 |

[^20]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Year-to-Date Results by Business Segment

(Dollars in millions)

|  | 015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | $\begin{gathered} \hline \text { Consumer } \\ \text { Banking } \end{gathered}$ |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 20,386 | \$ | 9,781 | \$ | 2,710 | \$ | 4,473 | \$ | 2,037 | \$ | 844 | \$ | 541 |
| Card income |  | 2,871 |  | 2,373 |  | 90 |  | 228 |  | 46 |  | - |  | 134 |
| Service charges |  | 3,621 |  | 1,999 |  | 37 |  | 1,438 |  | 138 |  | - |  | 9 |
| Investment and brokerage services |  | 6,765 |  | 133 |  | 5,472 |  | 44 |  | 1,117 |  | - |  | (1) |
| Investment banking income (loss) |  | 3,013 |  | 1 |  | 156 |  | 1,629 |  | 1,348 |  | - |  | (121) |
| Equity investment income (loss) |  | 115 |  | (1) |  | 3 |  | 12 |  | 89 |  | - |  | 12 |
| Trading account profits (losses) |  | 3,894 |  | - |  | 108 |  | 84 |  | 3,820 |  | 1 |  | (119) |
| Mortgage banking income |  | 1,695 |  | 545 |  | 3 |  | - |  | - |  | 1,143 |  | 4 |
| Gains on sales of debt securities |  | 436 |  | 1 |  | - |  | - |  | 10 |  | - |  | 425 |
| Other income (loss) |  | 970 |  | 162 |  | 511 |  | 485 |  | 268 |  | 15 |  | (471) |
| Total noninterest income |  | 23,380 |  | 5,213 |  | 6,380 |  | 3,920 |  | 6,836 |  | 1,159 |  | (128) |
| Total revenue, net of interest expense (FTE basis) |  | 43,766 |  | 14,994 |  | 9,090 |  | 8,393 |  | 8,873 |  | 2,003 |  | 413 |
| Provision for credit losses |  | 1,545 |  | 1,222 |  | 38 |  | 273 |  | 27 |  | 148 |  | (163) |
| Noninterest expense |  | 29,513 |  | 8,710 |  | 6,916 |  | 3,951 |  | 5,854 |  | 2,164 |  | 1,918 |
| Income (loss) before income taxes (FTE basis) |  | 12,708 |  | 5,062 |  | 2,136 |  | 4,169 |  | 2,992 |  | (309) |  | $(1,342)$ |
| Income tax expense (benefit) (FTE basis) |  | 4,031 |  | 1,883 |  | 795 |  | 1,552 |  | 1,054 |  | (115) |  | $(1,138)$ |
| Net income (loss) | \$ | 8,677 | \$ | 3,179 | \$ | 1,341 | \$ | 2,617 | \$ | 1,938 | $\stackrel{ }{\$}$ | (194) | \$ | (204) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 876,929 | \$ | 200,648 | \$ | 128,211 | \$ | 295,107 | \$ | 59,463 | \$ | 31,650 | \$ | 161,850 |
| Total assets (1) |  | 2,145,307 |  | 602,006 |  | 271,965 |  | 361,840 |  | 600,675 |  | 52,532 |  | 256,289 |
| Total deposits |  | 1,138,801 |  | 538,448 |  | 241,758 |  | 287,280 |  | 39,709 |  | n/m |  | 20,951 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 886,449 | \$ | 204,380 | \$ | 132,377 | \$ | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total assets ${ }^{(1)}$ |  | 2,149,034 |  | 611,122 |  | 267,021 |  | 367,045 |  | 580,955 |  | 50,853 |  | 272,038 |
| Total deposits |  | 1,149,560 |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | n/m |  | 22,964 |


|  | Six Months Ended June 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Total } \\ \text { Corporation } \\ \hline \end{gathered}$ |  | Consumer Banking |  | GWIM |  | GlobalBanking |  | $\begin{gathered} \text { Global } \\ \text { Markets } \end{gathered}$ |  | $\begin{gathered} \hline \text { Legacy Assets \& } \\ \text { Servicing } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { All } \\ \text { Other } \\ \hline \end{gathered}$ |  |
| Net interest income (FTE basis) | \$ | 20,512 | \$ | 10,130 | \$ | 2,970 | \$ | 4,946 | \$ | 1,968 | \$ | 739 | \$ | (241) |
| Card income |  | 2,834 |  | 2,300 |  | 98 |  | 213 |  | 47 |  | - |  | 176 |
| Service charges |  | 3,692 |  | 2,032 |  | 38 |  | 1,459 |  | 149 |  | - |  | 14 |
| Investment and brokerage services |  | 6,560 |  | 123 |  | 5,246 |  | 51 |  | 1,110 |  | - |  | 30 |
| Investment banking income (loss) |  | 3,173 |  | - |  | 140 |  | 1,656 |  | 1,496 |  | - |  | (119) |
| Equity investment income |  | 1,141 |  | - |  | 4 |  | 57 |  | 287 |  | - |  | 793 |
| Trading account profits (losses) |  | 4,299 |  | - |  | 91 |  | 76 |  | 4,135 |  | 5 |  | (8) |
| Mortgage banking income (loss) |  | 939 |  | 415 |  | 1 |  | - |  | 1 |  | 660 |  | (138) |
| Gains on sales of debt securities |  | 759 |  | 1 |  | - |  | - |  | 3 |  | 16 |  | 739 |
| Other income (loss) |  | 818 |  | 299 |  | 548 |  | 506 |  | 429 |  | 66 |  | $(1,030)$ |
| Total noninterest income |  | 24,215 |  | 5,170 |  | 6,166 |  | 4,018 |  | 7,657 |  | 747 |  | 457 |
| Total revenue, net of interest expense (FTE basis) |  | 44,727 |  | 15,300 |  | 9,136 |  | 8,964 |  | 9,625 |  | 1,486 |  | 216 |
| Provision for credit losses |  | 1,420 |  | 1,359 |  | 15 |  | 417 |  | 38 |  | (27) |  | (382) |
| Noninterest expense |  | 40,779 |  | 9,000 |  | 6,803 |  | 4,184 |  | 5,964 |  | 12,637 |  | 2,191 |
| Income (loss) before income taxes (FTE basis) |  | 2,528 |  | 4,941 |  | 2,318 |  | 4,363 |  | 3,623 |  | $(11,124)$ |  | $(1,593)$ |
| Income tax expense (benefit) (FTE basis) |  | 513 |  | 1,839 |  | 863 |  | 1,625 |  | 1,211 |  | $(3,502)$ |  | $(1,523)$ |
| Net income (loss) | \$ | 2,015 | s | 3,102 | \$ | 1,455 | \$ | 2,738 | \$ | 2,412 | \$ | $(7,622)$ | \$ | (70) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 916,012 | s | 195,916 | \$ | 117,235 | \$ | 287,857 | \$ | 63,637 | \$ | 37,401 | \$ | 213,966 |
| Total assets ${ }^{(1)}$ |  | 2,154,494 |  | 574,107 |  | 268,518 |  | 359,669 |  | 609,370 |  | 56,508 |  | 286,322 |
| Total deposits |  | 1,123,399 |  | 509,519 |  | 241,409 |  | 283,943 |  | 41,493 |  | n/m |  | 35,731 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 911,899 | s | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | \$ | 35,984 | \$ | 205,471 |
| Total assets ${ }^{(1)}$ |  | 2,170,557 |  | 579,870 |  | 263,958 |  | 370,561 |  | 610,435 |  | 52,647 |  | 293,086 |
| Total deposits |  | 1,134,329 |  | 514,838 |  | 237,046 |  | 295,382 |  | 41,951 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,824 |

[^21]
## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June } 30 \end{gathered}$ |  |  |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2015 \end{aligned}$$2015$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2014 \\ & \hline \end{aligned}$ |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 9,781 | \$ | 10,130 | \$ | 4,910 | \$ | 4,871 | \$ | 4,967 | \$ | 5,081 | \$ | 5,060 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 2,373 |  | 2,300 |  | 1,206 |  | 1,167 |  | 1,324 |  | 1,219 |  | 1,152 |
| Service charges |  | 1,999 |  | 2,032 |  | 1,033 |  | 966 |  | 1,042 |  | 1,085 |  | 1,039 |
| Mortgage banking income |  | 545 |  | 415 |  | 257 |  | 288 |  | 193 |  | 206 |  | 237 |
| All other income |  | 296 |  | 423 |  | 138 |  | 158 |  | 233 |  | 158 |  | 161 |
| Total noninterest income |  | 5,213 |  | 5,170 |  | 2,634 |  | 2,579 |  | 2,792 |  | 2,668 |  | 2,589 |
| Total revenue, net of interest expense (FTE basis) |  | 14,994 |  | 15,300 |  | 7,544 |  | 7,450 |  | 7,759 |  | 7,749 |  | 7,649 |
| Provision for credit losses |  | 1,222 |  | 1,359 |  | 506 |  | 716 |  | 653 |  | 668 |  | 550 |
| Noninterest expense |  | 8,710 |  | 9,000 |  | 4,321 |  | 4,389 |  | 4,407 |  | 4,447 |  | 4,505 |
| Income before income taxes (FTE basis) |  | 5,062 |  | 4,941 |  | 2,717 |  | 2,345 |  | 2,699 |  | 2,634 |  | 2,594 |
| Income tax expense (FTE basis) |  | 1,883 |  | 1,839 |  | 1,013 |  | 870 |  | 1,037 |  | 956 |  | 960 |
| Net income | \$ | 3,179 | \$ | 3,102 | \$ | 1,704 | \$ | 1,475 | \$ | 1,662 | \$ | 1,678 | \$ | 1,634 |
| Net interest yield (FTE basis) |  | $3.49 \%$ |  | 3.80\% |  | 3.44\% |  | 3.54\% |  | 3.61\% |  | 3.71\% |  | 3.74\% |
| Return on average allocated capital(1) |  | 22 |  | 21 |  | 24 |  | 21 |  | 22 |  | 22 |  | 22 |
| Efficiency ratio (FTE basis) |  | 58.09 |  | 58.82 |  | 57.28 |  | 58.91 |  | 56.79 |  | 57.39 |  | 58.89 |
| $\underline{\text { Balance Sheet }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,648 | s | 195,916 | \$ | 201,703 | \$ | 199,581 | \$ | 199,215 | \$ | 197,374 | \$ | 195,413 |
| Total earning assets ${ }^{(2)}$ |  | 565,643 |  | 538,110 |  | 572,378 |  | 558,833 |  | 545,721 |  | 542,857 |  | 542,421 |
| Total assets (2) |  | 602,006 |  | 574,107 |  | 609,019 |  | 594,916 |  | 582,116 |  | 578,927 |  | 578,514 |
| Total deposits |  | 538,448 |  | 509,519 |  | 545,454 |  | 531,365 |  | 517,580 |  | 514,549 |  | 514,137 |
| Allocated capital (1) |  | 29,000 |  | 30,000 |  | 29,000 |  | 29,000 |  | 30,000 |  | 30,000 |  | 30,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 197,021 | \$ | 204,380 | \$ | 200,153 | \$ | 202,000 | \$ | 198,467 | \$ | 197,021 |
| Total earning assets ${ }^{(2)}$ |  | 575,284 |  | 543,827 |  | 575,284 |  | 576,868 |  | 552,117 |  | 544,916 |  | 543,827 |
| Total assets (2) |  | 611,122 |  | 579,870 |  | 611,122 |  | 613,130 |  | 589,048 |  | 580,381 |  | 579,870 |
| Total deposits |  | 547,343 |  | 514,838 |  | 547,343 |  | 549,489 |  | 524,413 |  | 515,580 |  | 514,838 |


 GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Year-to-Date Results

(Dollars in millions)

|  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |


|  |  |  |  |
| :--- | :--- | :--- | :--- |


| Total assets (2) | 574,107 |  | 539,661 |  |  | 202,232 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total deposits |  | 509,519 |  | 508,721 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 30,000 |  | 11,000 |  | 19,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 | \$ | 6,127 | \$ | 190,894 |
| Total earning assets (2) |  | 543,827 |  | 518,429 |  | 194,220 |
| Total assets (2) |  | 579,870 |  | 544,925 |  | 203,767 |
| Total deposits |  | 514,838 |  | 513,944 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)


| Total assets (2) |  | 594,916 | 562,314 |  |  | 205,368 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total deposits |  | 531,365 |  | 530,290 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 29,000 |  | 12,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,153 | \$ | 5,824 | \$ | 194,329 |
| Total earning assets (2) |  | 576,868 |  | 553,574 |  | 197,738 |
| Total assets (2) |  | 613,130 |  | 580,337 |  | 207,237 |
| Total deposits |  | 549,489 |  | 548,303 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page 22 .
Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results (continued)

(Dollars in millions)

|  | Second Quarter 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,060 | \$ | 2,396 | \$ | 2,664 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,152 |  | 3 |  | 1,149 |
| Service charges |  | 1,039 |  | 1,039 |  | - |
| Mortgage banking income |  | 237 |  | - |  | 237 |
| All other income |  | 161 |  | 88 |  | 73 |
| Total noninterest income |  | 2,589 |  | 1,130 |  | 1,459 |
| Total revenue, net of interest expense (FTE basis) |  | 7,649 |  | 3,526 |  | 4,123 |
| Provision for credit losses |  | 550 |  | 50 |  | 500 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,505 |  | 2,473 |  | 2,032 |
| Income before income taxes (FTE basis) |  | 2,594 |  | 1,003 |  | 1,591 |
| Income tax expense (FTE basis) |  | 960 |  | 371 |  | 589 |
| Net income | \$ | 1,634 |  | 632 | \$ | 1,002 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.74\% |  | 1.86\% |  | 5.56\% |
| Return on average allocated capital (1) |  | 22 |  | 23 |  | 21 |
| Efficiency ratio (FTE basis) |  | 58.89 |  | 70.12 |  | 49.28 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 195,413 |  | 6,103 | \$ | 189,310 |
| Total earning assets (2) |  | 542,421 |  | 517,509 |  | 192,238 |
| Total assets (2) |  | 578,514 |  | 544,248 |  | 201,592 |
| Total deposits |  | 514,137 |  | 513,326 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital (1) |  | 30,000 |  | 11,000 |  | 19,000 |
|  |  |  |  |  |  |  |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 |  | 6,127 | \$ | 190,894 |
| Total earning assets (2) |  | 543,827 |  | 518,429 |  | 194,220 |
| Total assets (2) |  | 579,870 |  | 544,925 |  | 203,767 |
| Total deposits |  | 514,838 |  | 513,944 |  | $\mathrm{n} / \mathrm{m}$ |


 financial measures. The Corporation believes the use of these non-GAAP financial meas
GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
 total earning assets and total assets of the businesses may not equal total Consumer Banking.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators



## For footnotes see page 24 .

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Key Indicators (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Loan production ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 29,675 | \$ | 19,949 | \$ | 15,962 | \$ | 13,713 | \$ | 11,616 | \$ | 11,725 | \$ | 11,099 |
| Home equity |  | 6,426 |  | 4,588 |  | 3,209 |  | 3,217 |  | 3,420 |  | 3,225 |  | 2,604 |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 21,120 | \$ | 15,163 | \$ | 11,266 | \$ | 9,854 | \$ | 8,316 | \$ | 8,861 | \$ | 8,461 |
| Home equity |  | 5,957 |  | 4,186 |  | 2,940 |  | 3,017 |  | 3,129 |  | 2,970 |  | 2,396 |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Lending: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Core production revenue | \$ | 573 | \$ | 422 | \$ | 273 | \$ | 300 | \$ | 214 | \$ | 239 | \$ | 233 |
| Representations and warranties provision |  | 7 |  | 29 |  | 1 |  | 6 |  | (4) |  | (15) |  | 22 |
| Other consumer mortgage banking income ${ }^{(5)}$ |  | (35) |  | (36) |  | (17) |  | (18) |  | (17) |  | (18) |  | (18) |
| Total Consumer Lending mortgage banking income |  | 545 |  | 415 |  | 257 |  | 288 |  | 193 |  | 206 |  | 237 |
| Legacy Assets \& Servicing mortgage banking income ${ }^{(6)}$ |  | 1,143 |  | 660 |  | 682 |  | 461 |  | 241 |  | 152 |  | 369 |
| Eliminations (7) |  | 7 |  | (136) |  | 62 |  | (55) |  | (82) |  | (86) |  | (79) |
| Total consolidated mortgage banking income | \$ | 1,695 | \$ | 939 | \$ | 1,001 | \$ | 694 | \$ | 352 | \$ | 272 | \$ | 527 |

${ }^{(1)}$ Beginning in the first quarter of 2015, mobile users include Merrill Edge and MyMerrill users of approximately 150
thousand.
${ }^{(2)}$ In addition to the U.S. credit card portfolio irConsumer Banking, the remaining U.S. credit card portfolio is in
GWIM.
(3) The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of
${ }^{4)}$ In addition to loan production inConsumer Banking, there is also first mortgage and home equity loan production in
GWIM.
${ }^{(5)}$ Primarily intercompany charge for loan servicing activities provided by Legacy Assets \&
Servicing.
${ }^{(6)}$ Amounts for Legacy Assets \& Servicingare included in this Consumer Banking table to show the components of consolidated mortgage banking
 management.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 2,710 | \$ | 2,970 | \$ | 1,359 | \$ | 1,351 | \$ | 1,406 | \$ | 1,459 | \$ | 1,485 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 5,472 |  | 5,246 |  | 2,749 |  | 2,723 |  | 2,763 |  | 2,713 |  | 2,642 |
| All other income |  | 908 |  | 920 |  | 465 |  | 443 |  | 434 |  | 494 |  | 462 |
| Total noninterest income |  | 6,380 |  | 6,166 |  | 3,214 |  | 3,166 |  | 3,197 |  | 3,207 |  | 3,104 |
| Total revenue, net of interest expense (FTE basis) |  | 9,090 |  | 9,136 |  | 4,573 |  | 4,517 |  | 4,603 |  | 4,666 |  | 4,589 |
| Provision for credit losses |  | 38 |  | 15 |  | 15 |  | 23 |  | 14 |  | (15) |  | (8) |
| Noninterest expense |  | 6,916 |  | 6,803 |  | 3,457 |  | 3,459 |  | 3,441 |  | 3,403 |  | 3,445 |
| Income before income taxes (FTE basis) |  | 2,136 |  | 2,318 |  | 1,101 |  | 1,035 |  | 1,148 |  | 1,278 |  | 1,152 |
| Income tax expense (FTE basis) |  | 795 |  | 863 |  | 411 |  | 384 |  | 442 |  | 465 |  | 426 |
| Net income | \$ | 1,341 | \$ | 1,455 | \$ | 690 | \$ | 651 | \$ | 706 | \$ | 813 | \$ | 726 |
| Net interest yield (FTE basis) |  | 2.15\% |  | 2.40\% |  | 2.17\% |  | 2.13\% |  | 2.24\% |  | 2.33\% |  | 2.40\% |
| Return on average allocated capital(1) |  | 23 |  | 25 |  | 23 |  | 22 |  | 23 |  | 27 |  | 24 |
| Efficiency ratio (FTE basis) |  | 76.08 |  | 74.47 |  | 75.60 |  | 76.57 |  | 74.76 |  | 72.94 |  | 75.07 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 128,211 | \$ | 117,235 | \$ | 130,270 | \$ | 126,129 | \$ | 123,544 | \$ | 121,002 | \$ | 118,512 |
| Total earning assets (2) |  | 254,560 |  | 249,549 |  | 251,528 |  | 257,625 |  | 248,614 |  | 248,223 |  | 248,380 |
| Total assets (2) |  | 271,965 |  | 268,518 |  | 268,835 |  | 275,130 |  | 266,717 |  | 266,324 |  | 266,781 |
| Total deposits |  | 241,758 |  | 241,409 |  | 239,974 |  | 243,561 |  | 238,835 |  | 239,352 |  | 240,042 |
| Allocated capital (1) |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 132,377 | \$ | 120,187 | \$ | 132,377 | \$ | 127,556 | \$ | 125,431 | \$ | 122,395 | \$ | 120,187 |
| Total earning assets (2) |  | 250,720 |  | 245,556 |  | 250,720 |  | 255,840 |  | 256,519 |  | 248,072 |  | 245,556 |
| Total assets ( ${ }^{(2)}$ |  | 267,021 |  | 263,958 |  | 267,021 |  | 272,777 |  | 274,887 |  | 266,240 |  | 263,958 |
| Total deposits |  | 237,624 |  | 237,046 |  | 237,624 |  | 244,080 |  | 245,391 |  | 238,710 |  | 237,046 |

[^22]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June } 30 \end{gathered}$ |  |  |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \end{aligned}$$2015$ |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 7,540 | \$ | 7,555 | s | 3,792 | \$ | 3,748 | \$ | 3,827 | \$ | 3,874 | \$ | 3,791 |
| U.S. Trust |  | 1,515 |  | 1,551 |  | 764 |  | 751 |  | 758 |  | 775 |  | 783 |
| Other ${ }^{(1)}$ |  | 35 |  | 30 |  | 17 |  | 18 |  | 18 |  | 17 |  | 15 |
| Total revenues | \$ | 9,090 | \$ | 9,136 | s | 4,573 | \$ | 4,517 | \$ | 4,603 | \$ | 4,666 | \$ | 4,589 |
| Client Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client Balances by Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 2,051,514 | \$ | 2,017,051 | s | 2,051,514 | \$ | 2,043,447 | \$ | 2,033,801 | § | 2,004,391 | \$ | 2,017,051 |
| U.S. Trust |  | 388,829 |  | 380,281 |  | 388,829 |  | 391,105 |  | 387,491 |  | 381,054 |  | 380,281 |
| Other (1) |  | 81,318 |  | 70,836 |  | 81,318 |  | 75,295 |  | 76,705 |  | 76,640 |  | 70,836 |
| Client Balances by Type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | \$ | 930,360 | \$ | 878,741 | s | 930,360 | \$ | 917,257 | \$ | 902,872 | s | 888,006 | \$ | 878,741 |
| Brokerage assets |  | 1,079,084 |  | 1,091,558 |  | 1,079,084 |  | 1,076,277 |  | 1,081,434 |  | 1,073,858 |  | 1,091,558 |
| Assets in custody |  | 138,774 |  | 137,391 |  | 138,774 |  | 141,273 |  | 139,555 |  | 135,886 |  | 137,391 |
| Deposits |  | 237,624 |  | 237,046 |  | 237,624 |  | 244,080 |  | 245,391 |  | 238,710 |  | 237,046 |
| Loans and leases (2) |  | 135,819 |  | 123,432 |  | 135,819 |  | 130,960 |  | 128,745 |  | 125,625 |  | 123,432 |
| Total client balances | $\stackrel{ }{\text { \$ }}$ | 2,521,661 | \$ | 2,468,168 | $\stackrel{ }{\text { s }}$ | 2,521,661 | \$ | 2,509,847 | \$ | 2,497,997 | \$ | 2,462,085 | \$ | 2,468,168 |
| Assets Under Management Flows |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Long-term assets under management ${ }^{(3)}$ | \$ | 23,247 | \$ | 29,252 | s | 8,593 | \$ | 14,654 | \$ | 9,380 | \$ | 11,168 | \$ | 11,870 |
| Liquidity assets under management ${ }^{(4)}$ |  | 4,530 |  | $(2,294)$ |  | 6,023 |  | $(1,493)$ |  | (255) |  | 5,910 |  | 135 |
| Total assets under management flows | \$ | 27,777 | \$ | 26,958 | $\stackrel{s}{ }$ | 14,616 | \$ | 13,161 | \$ | 9,125 | \$ | 17,078 | \$ | 12,005 |
| Associates ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of Financial Advisors |  | 16,419 |  | 15,560 |  | 16,419 |  | 16,175 |  | 16,035 |  | 15,867 |  | 15,560 |
| Total Wealth Advisors |  | 17,798 |  | 16,721 |  | 17,798 |  | 17,508 |  | 17,231 |  | 17,039 |  | 16,721 |
| Total Client-Facing Professionals |  | 20,286 |  | 19,416 |  | 20,286 |  | 20,018 |  | 19,750 |  | 19,727 |  | 19,416 |
| Merrill Lynch Global Wealth Management Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial Advisor Productivity ${ }^{(6)}$ (in thousands) | \$ | 1,041 | \$ | 1,058 | s | 1,041 | \$ | 1,041 | \$ | 1,070 | \$ | 1,077 | \$ | 1,060 |
| U.S. Trust Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client-Facing Professionals |  | 2,155 |  | 2,110 |  | 2,155 |  | 2,157 |  | 2,155 |  | 2,135 |  | 2,110 |

(1) Includes the results of BofA Global Capital Management and certain administrative
items.
(2) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance
Sheet.
${ }^{(3)}$ Defined as assets under advisory and discretion ofGWIM in which the duration of the investment strategy is longer than one
${ }^{\text {4) }}$ Defined as assets under advisory and discretion of $G W I M$ in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than
one year.
${ }^{5}$ ) Includes Financial Advisors in theConsumer Banking segment of 2,049, 1,992, 1,950, 1,868 and 1,716 at June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014,
 excludes corporate allocation of net interest income related to certain ALM activities.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Banking Segment Results



## Bank of America Corporation and Subsidiaries

## Global Banking Key Indicators



[^23]
## Bank of America Corporation and Subsidiaries

## Investment Banking Product Rankings

|  | Six Months Ended June 30, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Global |  | U.s. |  |
|  | Product Ranking | $\begin{gathered} \text { Market } \\ \text { Share } \\ \hline \end{gathered}$ | Product Ranking | $\begin{gathered} \text { Market } \\ \text { Share } \end{gathered}$ |
| Net investment banking revenue | 3 | 6.2\% | 3 | 8.6\% |
| Announced mergers and acquisitions | 4 | 22.1 | 5 | 20.2 |
| Equity capital markets | 4 | 6.3 | 2 | 10.2 |
| Debt capital markets | 3 | 6.0 | 2 | 9.8 |
| High-yield corporate debt | 4 | 7.4 | 2 | 9.1 |
| Leveraged loans | 2 | 8.5 | 2 | 10.8 |
| Mortgage-backed securities | 5 | 7.5 | 7 | 8.0 |
| Asset-backed securities | 3 | 9.5 | 2 | 12.7 |
| Convertible debt | 2 | 9.4 | 2 | 14.0 |
| Common stock underwriting | 5 | 6.0 | 4 | 9.5 |
| Investment-grade corporate debt | 2 | 6.6 | 2 | 11.9 |
| Syndicated loans | 2 | 8.1 | 2 | 11.6 |

Source: Dealogic data as of July 6, 2015. Figures above include self-led transactions.
Rankings based on deal volumes except net investment banking revenue rankings which reflect
fees.

- Debt capital markets excludes loans but includes
agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the
transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.


## Highlights

Global top 3 rankings in:

| Leveraged loans | Investment-grade corporate debt |
| :---: | :---: |
| Asset-backed securities | Syndicated loans |
| Convertible debt | Debt capital markets |
| U.S. top 3 rankings in: |  |
| High-yield corporate debt | Investment-grade corporate debt |
| Leveraged loans | Syndicated loans |
| Asset-backed securities | Equity capital markets |
| Convertible debt | Debt capital markets |

Top 3 rankings excluding self-led deals:
Global: Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets
U.S.: High-yield corporate debt, Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets

## Bank of America Corporation and Subsidiaries

## Global Markets Segment Results

| (Dollars in millions) | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30 } \\ \hline \end{gathered}$ |  |  |  | Second Quarter 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 2,037 | \$ | 1,968 | s | 1,028 | \$ | 1,009 | \$ | 1,036 | \$ | 999 | \$ | 962 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 1,117 |  | 1,110 |  | 550 |  | 567 |  | 545 |  | 527 |  | 544 |
| Investment banking fees |  | 1,348 |  | 1,496 |  | 718 |  | 630 |  | 670 |  | 577 |  | 760 |
| Trading account profits |  | 3,820 |  | 4,135 |  | 1,693 |  | 2,127 |  | 76 |  | 1,786 |  | 1,768 |
| All other income |  | 551 |  | 916 |  | 270 |  | 281 |  | 53 |  | 264 |  | 565 |
| Total noninterest income |  | 6,836 |  | 7,657 |  | 3,231 |  | 3,605 |  | 1,344 |  | 3,154 |  | 3,637 |
| Total revenue, net of interest expense (FTE basis)(1) |  | 8,873 |  | 9,625 |  | 4,259 |  | 4,614 |  | 2,380 |  | 4,153 |  | 4,599 |
| Provision for credit losses |  | 27 |  | 38 |  | 6 |  | 21 |  | 26 |  | 45 |  | 20 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 5,854 |  | 5,964 |  | 2,723 |  | 3,131 |  | 2,513 |  | 3,348 |  | 2,875 |
| Income (loss) before income taxes (FTE basis) |  | 2,992 |  | 3,623 |  | 1,530 |  | 1,462 |  | (159) |  | 760 |  | 1,704 |
| Income tax expense (benefit) (FTE basis) |  | 1,054 |  | 1,211 |  | 537 |  | 517 |  | (85) |  | 388 |  | 602 |
| Net income (loss) | \$ | 1,938 | \$ | 2,412 | \$ | 993 | \$ | 945 | \$ | (74) | \$ | 372 | \$ | 1,102 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average allocated capital(2) |  | 11\% |  | 14\% |  | 11\% |  | 11\% |  | $\mathrm{n} / \mathrm{m}$ |  | 4\% |  | 13\% |
| Efficiency ratio (FTE basis) |  | 65.98 |  | 61.96 |  | 63.92 |  | 67.88 |  | 105.56\% |  | 80.63 |  | 62.51 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 443,225 | \$ | 448,596 | \$ | 442,506 | \$ | 443,951 | \$ | 455,535 | \$ | 446,490 | \$ | 459,938 |
| Total loans and leases |  | 59,463 |  | 63,637 |  | 61,908 |  | 56,992 |  | 58,108 |  | 62,959 |  | 63,579 |
| Total earning assets ${ }^{(3)}$ |  | 435,500 |  | 467,594 |  | 436,077 |  | 434,916 |  | 451,937 |  | 457,835 |  | 478,192 |
| Total assets |  | 600,675 |  | 609,370 |  | 602,732 |  | 598,595 |  | 611,828 |  | 599,976 |  | 617,156 |
| Total deposits |  | 39,709 |  | 41,493 |  | 39,718 |  | 39,699 |  | 40,941 |  | 39,344 |  | 41,323 |
| Allocated capital (2) |  | 35,000 |  | 34,000 |  | 35,000 |  | 35,000 |  | 34,000 |  | 34,000 |  | 34,000 |
|  | Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 406,404 | \$ | 443,383 | \$ | 406,404 | \$ | 424,996 | \$ | 418,860 | \$ | 433,597 | \$ | 443,383 |
| Total loans and leases |  | 66,026 |  | 66,260 |  | 66,026 |  | 63,019 |  | 59,388 |  | 62,705 |  | 66,260 |
| Total earning assets ${ }^{(3)}$ |  | 408,857 |  | 465,380 |  | 408,857 |  | 421,520 |  | 421,799 |  | 443,423 |  | 465,380 |
| Total assets |  | 580,955 |  | 610,435 |  | 580,955 |  | 586,843 |  | 579,593 |  | 598,806 |  | 610,435 |
| Total deposits |  | 39,326 |  | 41,951 |  | 39,326 |  | 38,668 |  | 40,746 |  | 39,133 |  | 41,951 |
| Trading-related assets (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 195,312 | \$ | 201,996 | \$ | 197,113 | \$ | 193,491 | \$ | 201,867 | § | 201,963 | \$ | 200,726 |
| Reverse repurchases |  | 112,461 |  | 114,576 |  | 109,626 |  | 115,328 |  | 118,286 |  | 116,853 |  | 119,823 |
| Securities borrowed |  | 79,909 |  | 88,024 |  | 81,091 |  | 78,713 |  | 81,071 |  | 83,369 |  | 94,989 |
| Derivative assets |  | 55,543 |  | 44,000 |  | 54,676 |  | 56,419 |  | 54,311 |  | 44,305 |  | 44,400 |
| Total trading-related assets ${ }^{(3)}$ | \$ | 443,225 | \$ | 448,596 | \$ | 442,506 | \$ | 443,951 | \$ | 455,535 | $\stackrel{ }{\text { s }}$ | 446,490 | \$ | 459,938 |

[^24]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30 } \\ \hline \end{gathered}$ |  |  |  | Second <br> Quarter <br> 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | Second <br> Quarter <br> 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 4,977 | \$ | 5,445 | \$ | 2,228 | \$ | 2,749 | \$ | 880 | \$ | 2,380 | \$ | 2,422 |
| Equities |  | 2,364 |  | 2,248 |  | 1,199 |  | 1,165 |  | 862 |  | 1,105 |  | 1,055 |
| Total sales and trading revenue | s | 7,341 | \$ | 7,693 | $\stackrel{ }{\text { s }}$ | 3,427 | \$ | 3,914 | \$ | 1,742 | \$ | 3,485 | \$ | 3,477 |
| Sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 4,891 | \$ | 5,309 | s | 2,146 | \$ | 2,745 |  | 1,457 | \$ | 2,247 | \$ | 2,366 |
| Equities |  | 2,329 |  | 2,203 |  | 1,179 |  | 1,150 |  | 911 |  | 1,033 |  | 1,042 |
| Total sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment | \$ | 7,220 | \$ | 7,512 | \$ | 3,325 | \$ | 3,895 |  | 2,368 | \$ | 3,280 | \$ | 3,408 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,846 | \$ | 1,786 | \$ | 925 | \$ | 921 |  | 944 | \$ | 914 | \$ | 872 |
| Commissions |  | 1,106 |  | 1,101 |  | 544 |  | 562 |  | 541 |  | 522 |  | 540 |
| Trading |  | 3,801 |  | 4,135 |  | 1,676 |  | 2,125 |  | 76 |  | 1,784 |  | 1,769 |
| Other |  | 588 |  | 671 |  | 282 |  | 306 |  | 181 |  | 265 |  | 296 |
| Total sales and trading revenue | s | 7,341 | \$ | 7,693 | $\stackrel{\text { s }}{ }$ | 3,427 | \$ | 3,914 |  | 1,742 | \$ | 3,485 | \$ | 3,477 |

 million for the fourth, third, and second quarters or2014, respectively.

 seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of $\$ 497$ million recorded in the fourth quarter of 2014.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Segment Results

| (Dollars in millions; except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | FirstQuarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 844 | \$ | 739 | \$ | 416 | \$ | 428 | \$ | 390 | \$ | 387 | \$ | 362 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 1,143 |  | 660 |  | 682 |  | 461 |  | 241 |  | 152 |  | 369 |
| All other income (loss) |  | 16 |  | 87 |  | (9) |  | 25 |  | 7 |  | 17 |  | 69 |
| Total noninterest income |  | 1,159 |  | 747 |  | 673 |  | 486 |  | 248 |  | 169 |  | 438 |
| Total revenue, net of interest expense (FTE basis) |  | 2,003 |  | 1,486 |  | 1,089 |  | 914 |  | 638 |  | 556 |  | 800 |
| Provision for credit losses |  | 148 |  | (27) |  | 57 |  | 91 |  | (113) |  | 267 |  | (39) |
| Noninterest expense |  | 2,164 |  | 12,637 |  | 961 |  | 1,203 |  | 1,364 |  | 6,648 |  | 5,234 |
| Income (loss) before income taxes (FTE basis) |  | (309) |  | $(11,124)$ |  | 71 |  | (380) |  | (613) |  | $(6,359)$ |  | $(4,395)$ |
| Income tax expense (benefit) (FTE basis) |  | (115) |  | $(3,502)$ |  | 26 |  | (141) |  | (231) |  | $(1,245)$ |  | $(1,654)$ |
| Net income (loss) | \$ | (194) | \$ | $(7,622)$ | \$ | 45 | \$ | (239) | \$ | (382) | \$ | $(5,114)$ | \$ | $(2,741)$ |
| Net interest yield (FTE basis) |  | 4.07\% |  | 3.73\% |  | 3.95\% |  | 4.19\% |  | 4.23\% |  | 3.78\% |  | 3.65\% |
| Return on average allocated capital ${ }^{(1)}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 1 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio (FTE basis) |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | 88.27 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 31,650 | \$ | 37,401 | \$ | 30,897 | \$ | 32,411 | \$ | 33,772 | \$ | 35,238 | \$ | 36,705 |
| Total earning assets ${ }^{(2)}$ |  | 41,822 |  | 39,944 |  | 42,267 |  | 41,371 |  | 36,581 |  | 40,636 |  | 39,863 |
| Total assets (2) |  | 52,532 |  | 56,508 |  | 52,449 |  | 52,617 |  | 48,557 |  | 53,762 |  | 55,626 |
| Allocated capital ${ }^{(1)}$ |  | 24,000 |  | 17,000 |  | 24,000 |  | 24,000 |  | 17,000 |  | 17,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 30,024 | \$ | 35,984 | \$ | 30,024 | \$ | 31,690 | \$ | 33,055 | \$ | 34,484 | \$ | 35,984 |
| Total earning assets (2) |  | 40,799 |  | 37,233 |  | 40,799 |  | 42,590 |  | 33,923 |  | 44,916 |  | 37,233 |
| Total assets ${ }^{(2)}$ |  | 50,853 |  | 52,647 |  | 50,853 |  | 53,538 |  | 45,958 |  | 56,900 |  | 52,647 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage serviced portfolio ${ }^{(3)}$ | \$ | 610.0 | \$ | 760.0 | \$ | 610.0 | \$ | 669.0 | \$ | 693.0 | \$ | 722.0 | \$ | 760.0 |

[^25]
## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Key Indicators


${ }^{(1)}$ Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash
flows.

 cost to service and ancillary income per loan and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows
Does not include certain non-U.S. residential mortgage MSR balances, which are recorded inGlobal
Markets.
${ }^{4}$ ) Includes gains and losses on sales of mortgage servicing
rights.
Consists primarily of revenue from sales of repurchased loans that had returned to performing status

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June } 30 \\ \hline \end{gathered}$ |  |  |  | SecondQuarter 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 541 | \$ | (241) | \$ | 790 | \$ | (249) | \$ | (349) | \$ | 68 | \$ | (85) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 134 |  | 176 |  | 65 |  | 69 |  | 90 |  | 92 |  | 88 |
| Equity investment income |  | 12 |  | 793 |  | 11 |  | 1 |  | (37) |  | (26) |  | 95 |
| Gains on sales of debt securities |  | 425 |  | 739 |  | 162 |  | 263 |  | 161 |  | 410 |  | 382 |
| All other loss |  | (699) |  | $(1,251)$ |  | (263) |  | (436) |  | (611) |  | (587) |  | (595) |
| Total noninterest income |  | (128) |  | 457 |  | (25) |  | (103) |  | (397) |  | (111) |  | (30) |
| Total revenue, net of interest expense (FTE basis) |  | 413 |  | 216 |  | 765 |  | (352) |  | (746) |  | (43) |  | (115) |
| Provision for credit losses |  | (163) |  | (382) |  | 19 |  | (182) |  | (330) |  | (265) |  | (248) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 1,918 |  | 2,191 |  | 415 |  | 1,503 |  | 483 |  | 259 |  | 475 |
| Income (loss) before income taxes (FTE basis) |  | $(1,342)$ |  | $(1,593)$ |  | 331 |  | $(1,673)$ |  | (899) |  | (37) |  | (342) |
| Income tax benefit (FTE basis) |  | $(1,138)$ |  | $(1,523)$ |  | (306) |  | (832) |  | (524) |  | (543) |  | (467) |
| Net income (loss) | \$ | (204) | \$ | $\stackrel{(70)}{ }$ | \$ | 637 | \$ | $\stackrel{\text { (841) }}{ }$ | $\stackrel{ }{\$}$ | (375) | \$ | 506 | \$ | 125 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 161,850 | \$ | 213,966 | s | 156,006 | \$ | 167,758 | \$ | 183,091 | \$ | 199,404 | \$ | 210,576 |
| Total assets (2) |  | 256,289 |  | 286,322 |  | 257,078 |  | 255,490 |  | 263,166 |  | 272,531 |  | 291,723 |
| Total deposits |  | 20,951 |  | 35,731 |  | 22,482 |  | 19,406 |  | 22,163 |  | 29,880 |  | 36,471 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 146,557 | s | 205,471 | \$ | 146,557 | \$ | 159,885 | \$ | 172,612 | \$ | 188,356 | \$ | 205,471 |
| Total equity investments |  | 4,670 |  | 5,126 |  | 4,670 |  | 4,716 |  | 4,886 |  | 5,001 |  | 5,126 |
| Total assets ${ }^{(3)}$ |  | 272,038 |  | 293,086 |  | 272,038 |  | 252,136 |  | 261,381 |  | 266,319 |  | 293,086 |
| Total deposits |  | 22,964 |  | 33,824 |  | 22,964 |  | 19,467 |  | 19,241 |  | 25,419 |  | 33,824 |

${ }^{(1)}$ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgage securities, interest rate and foreign
 mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were indll Other. Additionally, certain residential mortgage loans that are managed byLegacy Assets \& Servicing are held in Al Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.
(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity $\$ 4977.4$ billion and $\$ 477.2$ billion for the six months ended June 30,2015 and $2014 \$ 493.0$ billion, $\$ 501.8$ billion, $\$ 483.2$ billion, $\$ 490.7$ billion and $\$ 480.8$ billion for the second and first quarters of 2015, and the fourth, third and second quarters or2014, respectively.
${ }^{\text {3) }}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity $\$ \$ 88.5$ billion, $\$ 512.6$ billion, $\$ 474.8$ billion, $\$ 483.5$ billion and $\$ 486.6$ billion at June 30 , 2015 , March 31,2015 , December 31, 2014 , September 30, 2014 and June 30,2014 , respectively.

[^26]
## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Consumer |  |  |  |  |  |  |
| Residential mortgage ${ }^{(1)}$ | \$ | 198,825 | \$ | 207,925 | \$ | 237,136 |
| Home equity |  | 81,006 |  | 83,571 |  | 89,499 |
| U.S. credit card |  | 88,403 |  | 87,288 |  | 89,020 |
| Non-U.S. credit card |  | 10,276 |  | 9,660 |  | 11,999 |
| Direct/Indirect consumer ${ }^{(2)}$ |  | 84,754 |  | 82,141 |  | 82,586 |
| Other consumer ${ }^{(3)}$ |  | 2,000 |  | 1,842 |  | 2,079 |
| Total consumer loans excluding loans accounted for under the fair value option |  | 465,264 |  | 472,427 |  | 512,319 |
| Consumer loans accounted for under the fair value optiori ${ }^{(4)}$ |  | 1,971 |  | 2,055 |  | 2,154 |
| Total consumer |  | 467,235 |  | 474,482 |  | 514,473 |
| Commercial |  |  |  |  |  |  |
| U.S. commercial ${ }^{(5)}$ |  | 248,296 |  | 238,307 |  | 231,622 |
| Commercial real estate ${ }^{(6)}$ |  | 52,344 |  | 49,446 |  | 46,815 |
| Commercial lease financing |  | 25,342 |  | 24,468 |  | 24,565 |
| Non-U.S. commercial |  | 87,574 |  | 84,842 |  | 85,677 |
| Total commercial loans excluding loans accounted for under the fair value option |  | 413,556 |  | 397,063 |  | 388,679 |
| Commercial loans accounted for under the fair value optiori ${ }^{(4)}$ |  | 5,658 |  | 6,411 |  | 8,747 |
| Total commercial |  | 419,214 |  | 403,474 |  | 397,426 |
| Total loans and leases | \$ | 886,449 | \$ | 877,956 | \$ | 911,899 |

[^27]
## Bank of America Corporation and Subsidiaries

Quarterly Average Loans and Leases by Business Segment


## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$
(Dollars in millions)

|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Diversified financials | \$ | 68,976 | \$ | 65,579 | \$ | 72,302 | \$ | 114,441 | \$ | 111,306 | \$ | 120,705 |
| Real estate ${ }^{(4)}$ |  | 58,006 |  | 57,930 |  | 52,982 |  | 78,965 |  | 78,357 |  | 74,535 |
| Retailing |  | 36,731 |  | 34,612 |  | 33,941 |  | 63,136 |  | 58,701 |  | 54,983 |
| Capital goods |  | 30,566 |  | 29,254 |  | 28,921 |  | 55,057 |  | 54,171 |  | 53,444 |
| Government and public education |  | 43,055 |  | 42,894 |  | 40,174 |  | 50,582 |  | 51,066 |  | 47,613 |
| Healthcare equipment and services |  | 33,232 |  | 31,636 |  | 32,410 |  | 50,548 |  | 49,022 |  | 55,737 |
| Banking |  | 42,764 |  | 46,539 |  | 42,543 |  | 48,942 |  | 51,732 |  | 51,100 |
| Energy |  | 22,473 |  | 22,174 |  | 20,744 |  | 47,341 |  | 45,416 |  | 40,826 |
| Materials |  | 24,382 |  | 24,586 |  | 23,292 |  | 46,661 |  | 46,503 |  | 42,809 |
| Food, beverage and tobacco |  | 17,796 |  | 17,100 |  | 15,357 |  | 35,664 |  | 35,083 |  | 31,792 |
| Consumer services |  | 21,635 |  | 21,987 |  | 21,414 |  | 34,310 |  | 34,094 |  | 34,391 |
| Commercial services and supplies |  | 19,132 |  | 18,473 |  | 19,259 |  | 31,892 |  | 30,623 |  | 31,013 |
| Media |  | 12,181 |  | 11,615 |  | 11,801 |  | 27,153 |  | 21,596 |  | 23,283 |
| Transportation |  | 18,391 |  | 18,050 |  | 16,227 |  | 26,006 |  | 25,655 |  | 23,787 |
| Utilities |  | 11,161 |  | 10,559 |  | 9,898 |  | 25,601 |  | 25,679 |  | 26,549 |
| Individuals and trusts |  | 17,614 |  | 16,723 |  | 15,790 |  | 22,375 |  | 21,568 |  | 19,811 |
| Software and services |  | 5,607 |  | 5,542 |  | 6,296 |  | 14,451 |  | 15,052 |  | 13,360 |
| Technology hardware and equipment |  | 6,187 |  | 5,158 |  | 6,883 |  | 13,792 |  | 14,125 |  | 13,428 |
| Pharmaceuticals and biotechnology |  | 6,049 |  | 5,956 |  | 4,534 |  | 13,054 |  | 16,800 |  | 13,221 |
| Consumer durables and apparel |  | 6,110 |  | 6,457 |  | 5,793 |  | 10,633 |  | 10,827 |  | 10,274 |
| Automobiles and components |  | 4,799 |  | 5,203 |  | 3,446 |  | 10,185 |  | 10,479 |  | 9,000 |
| Insurance, including monolines |  | 4,404 |  | 4,758 |  | 4,827 |  | 10,154 |  | 10,402 |  | 11,075 |
| Telecommunication services |  | 3,934 |  | 3,991 |  | 4,269 |  | 9,990 |  | 10,407 |  | 10,207 |
| Food and staples retailing |  | 3,831 |  | 3,812 |  | 4,079 |  | 7,286 |  | 7,482 |  | 7,831 |
| Religious and social organizations |  | 4,700 |  | 4,692 |  | 5,144 |  | 6,257 |  | 6,215 |  | 6,965 |
| Other |  | 5,754 |  | 7,249 |  | 5,544 |  | 13,838 |  | 12,704 |  | 8,686 |
| Total commercial credit exposure by industry | \$ | 529,470 | \$ | 522,529 | \$ | 507,870 | \$ | 868,314 | \$ | 855,065 | \$ | 836,425 |
| Net credit default protection purchased on total commitments ${ }^{5}$ ) |  |  |  |  |  |  | \$ | $(5,584)$ | \$ | $(6,720)$ | \$ | $(8,678)$ |



 2015 and June 30, 2014, respectively.

 billion, $\$ 8.4$ billion and $\$ 9.5$ billion at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
${ }^{(3)}$ Includes U.S. small business commercial
exposure.
 primary source of repayment as key factors.
(5) Represents net notional credit protection
purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Net Credit Default Protection by Maturity Profile ${ }^{(1)}$

|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | 35\% | 40\% |
| Greater than one year and less than or equal to five years | 63 | 58 |
| Greater than five years | 2 | 2 |
| Total net credit default protection | $100 \%$ | 100\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in
this table.
this table.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$



[^28]
## Bank of America Corporation and Subsidiaries

Top 20 Non-U.S. Countries Exposure

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | Unfunded Loan Commitments |  | Net Counterparty Exposure ${ }^{(2)}$ |  | $\begin{aligned} & \text { Securities/ } \\ & \text { Other } \\ & \text { Investments }{ }^{(3)} \end{aligned}$ |  | Country Exposure at June 30 2015 |  | Hedges and Credit Default Protection (4) |  | Net Country <br> Exposure at June 30 $2015{ }^{(5)}$ |  | Increase (Decrease) from <br> March 31 2015 |  |
| United Kingdom | \$ | 26,804 | \$ | 12,270 | \$ | 7,914 | \$ | 5,527 | \$ | 52,515 | \$ | $(2,846)$ | \$ | 49,669 | \$ | 3,345 |
| Canada |  | 6,385 |  | 6,948 |  | 2,060 |  | 4,355 |  | 19,748 |  | $(1,922)$ |  | 17,826 |  | 249 |
| Germany |  | 5,534 |  | 4,401 |  | 4,199 |  | 5,047 |  | 19,181 |  | $(3,299)$ |  | 15,882 |  | 472 |
| Brazil |  | 10,801 |  | 315 |  | 452 |  | 4,252 |  | 15,820 |  | (340) |  | 15,480 |  | $(1,002)$ |
| Japan |  | 9,491 |  | 500 |  | 3,992 |  | 2,845 |  | 16,828 |  | $(1,762)$ |  | 15,066 |  | $(1,228)$ |
| France |  | 2,428 |  | 4,709 |  | 1,500 |  | 6,302 |  | 14,939 |  | $(2,877)$ |  | 12,062 |  | 2,022 |
| China |  | 9,799 |  | 385 |  | 691 |  | 1,251 |  | 12,126 |  | (841) |  | 11,285 |  | (138) |
| India |  | 6,779 |  | 324 |  | 181 |  | 3,533 |  | 10,817 |  | (263) |  | 10,554 |  | (888) |
| Hong Kong |  | 7,896 |  | 340 |  | 1,022 |  | 591 |  | 9,849 |  | (35) |  | 9,814 |  | 1,682 |
| Netherlands |  | 3,143 |  | 3,373 |  | 957 |  | 1,644 |  | 9,117 |  | (893) |  | 8,224 |  | (391) |
| South Korea |  | 4,036 |  | 963 |  | 1,138 |  | 2,548 |  | 8,685 |  | (696) |  | 7,989 |  | 419 |
| Australia |  | 3,320 |  | 2,027 |  | 680 |  | 1,819 |  | 7,846 |  | (532) |  | 7,314 |  | 97 |
| Switzerland |  | 3,567 |  | 3,127 |  | 688 |  | 733 |  | 8,115 |  | $(1,023)$ |  | 7,092 |  | (35) |
| Italy |  | 2,988 |  | 1,475 |  | 1,618 |  | 929 |  | 7,010 |  | $(1,522)$ |  | 5,488 |  | 1,148 |
| Singapore |  | 2,417 |  | 240 |  | 675 |  | 1,126 |  | 4,458 |  | (64) |  | 4,394 |  | 288 |
| Spain |  | 2,300 |  | 529 |  | 269 |  | 1,105 |  | 4,203 |  | (499) |  | 3,704 |  | (281) |
| Mexico |  | 2,904 |  | 917 |  | 222 |  | 41 |  | 4,084 |  | (611) |  | 3,473 |  | (321) |
| Turkey |  | 2,998 |  | 173 |  | 26 |  | 50 |  | 3,247 |  | (192) |  | 3,055 |  | 386 |
| Russia |  | 3,310 |  | 51 |  | 245 |  | 19 |  | 3,625 |  | (741) |  | 2,884 |  | 60 |
| United Arab Emirates |  | 1,733 |  | 258 |  | 976 |  | 35 |  | 3,002 |  | (125) |  | 2,877 |  | 526 |
| Total top 20 non-U.S. countries exposure | \$ | 118,633 | \$ | 43,325 | \$ | 29,505 | \$ | 43,752 | \$ | 235,215 | \$ | $(21,083)$ | \$ | 214,132 | \$ | 6,410 |

 charge-ofts but prior to any allowance for loan and lease losses.

 $\$ 98.3$ billion. Counterparty exposure is not presented net of hedges or credit default protection.
${ }^{\text {(3) }}$ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.
 Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.
${ }^{5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection
sold.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | September 302014 |  | $\begin{gathered} \text { June } 30 \\ 2014 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage | \$ | 5,985 | \$ | 6,421 | \$ | 6,889 | \$ | 8,118 | \$ | 9,235 |
| Home equity |  | 3,563 |  | 3,759 |  | 3,901 |  | 4,026 |  | 4,181 |
| Direct/Indirect consumer |  | 26 |  | 28 |  | 28 |  | 30 |  | 29 |
| Other consumer |  | 1 |  | 1 |  | 1 |  | 14 |  | 15 |
| Total consumer |  | 9,575 |  | 10,209 |  | 10,819 |  | 12,188 |  | 13,460 |
| U.S. commercial |  | 869 |  | 680 |  | 701 |  | 757 |  | 849 |
| Commercial real estate |  | 126 |  | 132 |  | 321 |  | 445 |  | 252 |
| Commercial lease financing |  | 19 |  | 16 |  | 3 |  | 7 |  | 8 |
| Non-U.S. commercial |  | 80 |  | 79 |  | 1 |  | 45 |  | 7 |
|  |  | 1,094 |  | 907 |  | 1,026 |  | 1,254 |  | 1,116 |
| U.S. small business commercial |  | 78 |  | 89 |  | 87 |  | 98 |  | 100 |
| Total commercial |  | 1,172 |  | 996 |  | 1,113 |  | 1,352 |  | 1,216 |
| Total nonperforming loans and leases |  | 10,747 |  | 11,205 |  | 11,932 |  | 13,540 |  | 14,676 |
| Foreclosed properties ${ }^{(1)}$ |  | 818 |  | 896 |  | 697 |  | 692 |  | 624 |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(2,3,4)}$ | \$ | 11,565 | \$ | 12,101 | \$ | 12,629 | \$ | 14,232 | \$ | 15,300 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 30 days or more and still accruing | \$ | 11,871 | s | 12,743 | \$ | 14,617 | \$ | 16,280 | \$ | 17,347 |
| Consumer credit card past due 30 days or more and still accruing |  | 1,650 |  | 1,749 |  | 1,884 |  | 1,903 |  | 1,923 |
| Other loans past due 30 days or more and still accruing |  | 3,429 |  | 3,532 |  | 3,953 |  | 4,326 |  | 4,064 |
| Total loans past due 30 days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 16,950 | \$ | 18,024 | \$ | 20,454 | \$ | 22,509 | \$ | 23,334 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 90 days or more and still accruing | \$ | 8,917 | \$ | 9,912 | \$ | 11,407 | \$ | 13,045 | \$ | 14,137 |
| Consumer credit card past due 90 days or more and still accruing |  | 828 |  | 883 |  | 961 |  | 935 |  | 990 |
| Other loans past due 90 days or more and still accruing |  | 195 |  | 173 |  | 286 |  | 609 |  | 523 |
| Total loans past due 90 days or more and still accruing 3 , 5, 6) | \$ | 9,940 | \$ | 10,968 | \$ | 12,654 | \$ | 14,589 | \$ | 15,650 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties/Total assets(7) |  | 0.54\% |  | 0.57\% |  | 0.60\% |  | 0.67\% |  | 0.71\% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed propertie ${ }^{7}$ ) |  | 1.31 |  | 1.39 |  | 1.45 |  | 1.61 |  | 1.70 |
| Nonperforming loans and leases/Total loans and leases(7) |  | 1.22 |  | 1.29 |  | 1.37 |  | 1.53 |  | 1.63 |
|  |  |  |  |  |  |  |  |  |  |  |
| Commercial utilized reservable criticized exposure(8) | \$ | 13,312 | s | 12,303 | \$ | 11,570 | \$ | 11,766 | \$ | 12,430 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposurd) |  | 2.97\% |  | 2.85\% |  | 2.74\% |  | 2.79\% |  | 2.92\% |
| Total commercial utilized criticized exposure/Commercial utilized exposur( ${ }^{(8)}$ |  | 3.08 |  | 2.99 |  | 2.97 |  | 2.97 |  | 3.15 |

 March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
 in general, other consumer and commercial loans not secured by real estate.
 the loan.

| ${ }^{(4)}$ Balances do not include the following: | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | December 312014 |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans held-for-sale | \$ | 298 | \$ | 344 | \$ | 219 | \$ | 255 | \$ | 598 |
| Nonperforming loans accounted for under the fair value option |  | 339 |  | 380 |  | 392 |  | 436 |  | 427 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 |  | 72 |  | 86 |  | 102 |  | 101 |  | 140 |



 more and still accruing interest.
${ }^{(6)}$ These balances are excluded from total nonperforming loans, leases and foreclosed
7) Troperties.
 June 30, 2014, respectively.


Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 10,209 | \$ | 10,819 | \$ | 12,188 | \$ | 13,460 | \$ | 15,844 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 1,424 |  | 1,469 |  | 1,709 |  | 1,516 |  | 1,825 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (289) |  | (253) |  | (310) |  | (522) |  | (325) |
| Sales |  | (542) |  | (371) |  | $(1,347)$ |  | (957) |  | $(1,825)$ |
| Returns to performing status ${ }^{(2)}$ |  | (631) |  | (867) |  | (728) |  | (810) |  | (939) |
| Charge-offs ${ }^{(3)}$ |  | (484) |  | (460) |  | (533) |  | (431) |  | (640) |
| Transfers to foreclosed properties |  | (112) |  | (128) |  | (160) |  | (183) |  | (157) |
| Transfers (to) from loans held-for-sale |  | - |  | - |  | - |  | 115 |  | (323) |
| Total net reductions to nonperforming loans and leases |  | (634) |  | (610) |  | $(1,369)$ |  | $(1,272)$ |  | $(2,384)$ |
| Total nonperforming consumer loans and leases, end of period |  | 9,575 |  | 10,209 |  | 10,819 |  | 12,188 |  | 13,460 |
| Foreclosed properties |  | 553 |  | 632 |  | 630 |  | 614 |  | 547 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | 10,128 | \$ | 10,841 | \$ | 11,449 | \$ | 12,802 | \$ | 14,007 |
| Nonperforming Commercial Loans and Leases ${ }^{(4)}$ : |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 996 | \$ | 1,113 | \$ | 1,352 | \$ | 1,216 | \$ | 1,265 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 419 |  | 287 |  | 214 |  | 477 |  | 275 |
| Advances |  | 15 |  | 2 |  | 6 |  | 33 |  | 1 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns |  | (103) |  | (110) |  | (202) |  | (161) |  | (183) |
| Sales |  | (65) |  | (16) |  | (81) |  | (12) |  | (29) |
| Return to performing status ${ }^{(5)}$ |  | (27) |  | (24) |  | (77) |  | (80) |  | (41) |
| Charge-offs |  | (56) |  | (51) |  | (95) |  | (116) |  | (71) |
| Transfers to foreclosed properties |  | (7) |  | (205) |  | (4) |  | (5) |  | (1) |
| Total net additions (reductions) to nonperforming loans and leases |  | 176 |  | (117) |  | (239) |  | 136 |  | (49) |
| Total nonperforming commercial loans and leases, end of period |  | 1,172 |  | 996 |  | 1,113 |  | 1,352 |  | 1,216 |
| Foreclosed properties |  | 265 |  | 264 |  | 67 |  | 78 |  | 77 |
| Nonperforming commercial loans, leases and foreclosed properties, end of period | \$ | 1,437 | \$ | 1,260 | \$ | 1,180 | \$ | 1,430 | \$ | 1,293 |

[^29]

 period, generally six months
 excluded from this table.
${ }^{(4)}$ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as
 the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Net Charge-offs and Net Charge-off Ratios ${ }^{(1,2)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2015 <br> 2015 |  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  |  | Fourth Quarter 2014 |  |  | Third Quarter 2014 |  |  | Second Quarter 2014 |  |  |
| Net Charge-offs | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 177 | 0.35 \% | \$ | 197 | 0.37 \% | \$ | (259) | (0.46)\% | \$ | 53 | 0.09 \% | \$ | (35) | (0.06)\% |
| Home equity |  | 151 | 0.73 |  | 172 | 0.82 |  | 277 | 1.27 |  | 89 | 0.40 |  | 239 | 1.06 |
| U.S. credit card |  | 584 | 2.68 |  | 621 | 2.84 |  | 612 | 2.71 |  | 625 | 2.79 |  | 683 | 3.11 |
| Non-U.S. credit card |  | 51 | 2.03 |  | 44 | 1.80 |  | 52 | 1.90 |  | 67 | 2.26 |  | 47 | 1.59 |
| Direct/Indirect consumer |  | 24 | 0.11 |  | 34 | 0.17 |  | 44 | 0.21 |  | 34 | 0.17 |  | 33 | 0.16 |
| Other consumer |  | 33 | 7.00 |  | 49 | 10.88 |  | 68 | 13.31 |  | 56 | 10.48 |  | 47 | 9.26 |
| Total consumer |  | 1,020 | 0.87 |  | 1,117 | 0.95 |  | 794 | 0.64 |  | 924 | 0.72 |  | 1,014 | 0.79 |
| U.S. commercial (4) |  | (1) | - |  | 7 | 0.01 |  | 19 | 0.04 |  | 58 | 0.11 |  | 6 | 0.01 |
| Commercial real estate |  | (4) | (0.03) |  | 5 | 0.04 |  | (8) | (0.07) |  | (6) | (0.05) |  | (32) | (0.27) |
| Commercial lease financing |  | - | - |  | 5 | 0.09 |  | 1 | 0.02 |  | (3) | (0.05) |  | (5) | (0.07) |
| Non-U.S. commercial |  | 2 | 0.01 |  | (2) | (0.01) |  | 2 | 0.01 |  | 1 | - |  | 12 | 0.06 |
|  |  | (3) | - |  | 15 | 0.02 |  | 14 | 0.02 |  | 50 | 0.05 |  | (19) | (0.02) |
| U.S. small business commercial |  | 51 | 1.56 |  | 62 | 1.90 |  | 71 | 2.10 |  | 69 | 2.03 |  | 78 | 2.34 |
| Total commercial |  | 48 | 0.05 |  | 77 | 0.08 |  | 85 | 0.09 |  | 119 | 0.12 |  | 59 | 0.06 |
| Total net charge-offs | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 | \$ | 1,073 | 0.48 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking | \$ | 726 | 1.44 \% | \$ | 806 | 1.64 \% | \$ | 832 | 1.66 \% | \$ | 815 | 1.64 \% | \$ | 894 | 1.83 \% |
| Global Wealth \& Investment Management |  | 17 | 0.05 |  | 18 | 0.06 |  | 36 | 0.12 |  | 6 | 0.02 |  | 4 | 0.01 |
| Global Banking |  | (2) | - |  | 6 | 0.01 |  | 2 | - |  | 52 | 0.07 |  | (8) | (0.01) |
| Global Markets |  | - | - |  | - | - |  | - | - |  | - | - |  | 3 | 0.02 |
| Legacy Assets \& Servicing |  | 99 | 1.32 |  | 122 | 1.56 |  | 199 | 2.40 |  | 42 | 0.48 |  | 169 | 1.90 |
| All Other |  | 228 | 0.59 |  | 242 | 0.59 |  | (190) | (0.41) |  | 128 | 0.26 |  | 11 | 0.02 |
| Total net charge-offs | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 | \$ | 1,073 | 0.48 |




 three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
 June 30, 2014, respectively.
${ }^{4)}$ Excludes U.S. small business commercial
loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Net Charge-offs and Net Charge-off Ratios ${ }^{(1,2)}$

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Charge-offs | Six Months Ended June 30 |  |  |  |  |  |
|  | 2015 |  |  | 2014 |  |  |
|  | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 374 | 0.36\% | \$ | 92 | $0.08 \%$ |
| Home equity |  | 323 | 0.78 |  | 541 | 1.19 |
| U.S. credit card |  | 1,205 | 2.76 |  | 1,401 | 3.18 |
| Non-U.S. credit card |  | 95 | 1.91 |  | 123 | 2.12 |
| Direct/Indirect consumer |  | 58 | 0.14 |  | 91 | 0.22 |
| Other consumer |  | 82 | 8.91 |  | 105 | 10.64 |
| Total consumer |  | 2,137 | 0.91 |  | 2,353 | 0.91 |
| U.S. commercial (4) |  | 6 | 0.01 |  | 11 | 0.01 |
| Commercial real estate |  | 1 | 0.01 |  | (69) | (0.29) |
| Commercial lease financing |  | 5 | 0.04 |  | (7) | (0.05) |
| Non-U.S. commercial |  | - | - |  | 31 | 0.07 |
|  |  | 12 | 0.01 |  | (34) | (0.02) |
| U.S. small business commercial |  | 113 | 1.73 |  | 142 | 2.14 |
| Total commercial |  | 125 | 0.06 |  | 108 | 0.06 |
| Total net charge-offs | \$ | 2,262 | 0.53 | \$ | 2,461 | 0.55 |
| By Business Segment |  |  |  |  |  |  |
| Consumer Banking | \$ | 1,532 | 1.54\% | \$ | 1,850 | 1.90 \% |
| Global Wealth \& Investment Management |  | 35 | 0.06 |  | 29 | 0.05 |
| Global Banking |  | 4 | - |  | (23) | (0.02) |
| Global Markets |  | - | - |  | 2 | 0.01 |
| Legacy Assets \& Servicing |  | 221 | 1.45 |  | 386 | 2.14 |
| All Other |  | 470 | 0.59 |  | 217 | 0.21 |
| Total net charge-offs | \$ | 2,262 | 0.53 | \$ | 2,461 | 0.55 |




3) Includes nonperforming loan sales recoveries and other recoveries of $\$ 67$ million and $\$ 185$ million for theix months ended June 30, 2015 and
2014.
${ }^{4)}$ Excludes U.S. small business commercial
loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Allocation of the Allowance for Credit Losses by Product Type
(Dollars in millions)

|  | June 30, 2015 |  |  |  | March 31, 2015 |  |  |  | June 30, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses | Amount |  | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \\ \hline \end{gathered}$ | Percent of Loans and Leases Outstanding $(\mathbf{1 , 2})$ | Amount |  | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \\ \hline \end{gathered}$ | Percent of Loans and Leases Outstanding $(1,2)$ | Amount |  | $\begin{aligned} & \text { Percent } \\ & \text { of } \\ & \text { Total } \end{aligned}$ | Percent of Loans and Leases Outstanding $(1,2)$ |
| Residential mortgage | \$ | 1,997 | 15.28\% | 1.00\% | \$ | 2,426 | 17.74\% | 1.17\% | \$ | 3,214 | 20.33\% | 1.36\% |
| Home equity |  | 2,744 | 21.00 | 3.39 |  | 2,824 | 20.65 | 3.38 |  | 3,694 | 23.36 | 4.13 |
| U.S. credit card |  | 3,060 | 23.42 | 3.46 |  | 3,252 | 23.78 | 3.73 |  | 3,524 | 22.29 | 3.96 |
| Non-U.S. credit card |  | 339 | 2.59 | 3.30 |  | 343 | 2.51 | 3.55 |  | 424 | 2.68 | 3.53 |
| Direct/Indirect consumer |  | 254 | 1.94 | 0.30 |  | 282 | 2.06 | 0.34 |  | 371 | 2.35 | 0.45 |
| Other consumer |  | 49 | 0.37 | 2.45 |  | 52 | 0.38 | 2.79 |  | 98 | 0.62 | 4.71 |
| Total consumer |  | 8,443 | 64.60 | 1.81 |  | 9,179 | 67.12 | 1.94 |  | 11,325 | 71.63 | 2.21 |
| U.S. commercial ${ }^{(3)}$ |  | 2,694 | 20.62 | 1.08 |  | 2,633 | 19.25 | 1.11 |  | 2,712 | 17.15 | 1.17 |
| Commercial real estate |  | 1,041 | 7.97 | 1.99 |  | 1,031 | 7.54 | 2.09 |  | 963 | 6.09 | 2.06 |
| Commercial lease financing |  | 157 | 1.20 | 0.62 |  | 150 | 1.10 | 0.61 |  | 137 | 0.87 | 0.56 |
| Non-U.S. commercial |  | 733 | 5.61 | 0.84 |  | 683 | 4.99 | 0.80 |  | 674 | 4.26 | 0.79 |
| Total commercial ${ }^{(4)}$ |  | 4,625 | 35.40 | 1.12 |  | 4,497 | 32.88 | 1.13 |  | 4,486 | 28.37 | 1.15 |
| Allowance for loan and lease losses |  | 13,068 | 100.00 \% | 1.49 |  | 13,676 | 100.00\% | 1.57 |  | 15,811 | 100.00\% | 1.75 |
| Reserve for unfunded lending commitments |  | 588 |  |  |  | 537 |  |  |  | 503 |  |  |
| Allowance for credit losses |  | 13,656 |  |  | \$ | 14,213 |  |  | \$ | 16,314 |  |  |

## Asset Quality Indicators

| Allowance for loan and lease losses/Total loans and leases (2) | 1.49 \% | 1.57\% | 1.75\% |
| :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) $(2,5)$ | 1.39 | 1.45 | 1.59 |
| Allowance for loan and lease losses/Total nonperforming loans and leases ${ }^{(6)}$ | 122 | 122 | 108 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases (5) | 111 | 110 | 95 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs ${ }^{(7)}$ | 3.05 | 2.82 | 3.67 |
| Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Annualized net charge-offs $(5,7)$ | 2.79 | 2.55 | 3.25 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased creditimpaired write-offs | 2.40 | 2.28 | 3.20 |




(2) Total loans and leases do not include loans accounted for under the fair value option $0 \$ 7.6$ billion, $\$ 8.5$ billion and $\$ 10.9$ billion at June 30 , 2015, March 31 , 2015 and June 30 , 2014 ,
(2) Total loans
respectively.
(3) Includes allowance for loan and lease losses for U.S. small business commercial loans $\$ 525$ million, $\$ 533$ million and $\$ 511$ million at June 30, 2015, March 31, 2015 and June 30, 2014,
respectively.
${ }^{(4)}$ Includes allowance for loan and lease losses for impaired commercial loans $\$ 156$ million, $\$ 155$ million and $\$ 278$ million at June 30, 2015, March 31, 2015 and June 30, 2014
respectively.
${ }^{(5)}$ Excludes valuation allowance on purchased credit-impaired loans o $\$ 1.1$ billion, $\$ 1.3$ billion and $\$ 1.8$ billion at June 30, 2015, March 31, 2015 and June 30 , 2014
respectively.

 percent at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
 allowance included as part of the allowance for loan and lease losses.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

(Dollars in millions)












 exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.

 supplemental financial data differently.

|  | Six Months EndedJune 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \end{gathered}$$2015$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2014 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 19,939 | \$ | 20,098 | \$ | 10,488 | \$ | 9,451 | \$ | 9,635 | \$ | 10,219 | \$ | 10,013 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 230 |  | 225 |  | 213 |
| Net interest income on a fully taxable-equivalent basis | \$ | 20,386 | \$ | 20,512 | \$ | 10,716 | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 | \$ | 10,226 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 43,319 | \$ | 44,313 | \$ | 22,117 | \$ | 21,202 | \$ | 18,725 | \$ | 21,209 | \$ | 21,747 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 230 |  | 225 |  | 213 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 43,766 | \$ | 44,727 | \$ | 22,345 | \$ | 21,421 | \$ | 18,955 | \$ | 21,434 | \$ | 21,960 |
| Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense | \$ | 3,584 | \$ | 99 | \$ | 2,199 | \$ | 1,385 | \$ | 1,260 | \$ | 663 | \$ | 504 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 230 |  | 225 |  | 213 |
| Income tax expense on a fully taxable-equivalent basis | \$ | 4,031 | \$ | 513 | \$ | 2,427 | \$ | 1,604 | \$ | 1,490 | \$ | 888 | \$ | 717 |
| Reconciliation of average common shareholders' equity to average tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 227,078 | \$ | 222,711 | \$ | 228,780 | \$ | 225,357 | \$ | 224,479 | \$ | 222,374 | \$ | 222,221 |
| Goodwill |  | (69,776) |  | $(69,832)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |  | $(69,792)$ |  | $(69,822)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,412)$ |  | $(5,354)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |  | $(5,235)$ |
| Related deferred tax liabilities |  | 1,922 |  | 2,132 |  | 1,885 |  | 1,959 |  | 2,019 |  | 2,077 |  | 2,100 |
| Tangible common shareholders' equity | \$ | 154,812 | \$ | 149,657 | \$ | 156,583 | \$ | 153,022 | \$ | 151,969 | \$ | 149,667 | \$ | 149,264 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 248,413 | \$ | 236,179 | \$ | 251,054 | \$ | 245,744 | \$ | 243,454 | \$ | 238,040 | \$ | 235,803 |
| Goodwill |  | $(69,776)$ |  | $(69,832)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |  | $(69,792)$ |  | $(6,822)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,412)$ |  | $(5,354)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |  | $(5,235)$ |
| Related deferred tax liabilities |  | 1,922 |  | 2,132 |  | 1,885 |  | 1,959 |  | 2,019 |  | 2,077 |  | 2,100 |
| Tangible shareholders' equity | \$ | 176,147 | \$ | 163,125 | \$ | 178,857 | \$ | 173,409 | \$ | 170,944 | \$ | 165,333 | \$ | 162,846 |

[^30]
## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months EndedJune 30 |  |  |  | SecondQuarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 229,386 | \$ | 222,565 | \$ | 229,386 | \$ | 227,915 | \$ | 224,162 | \$ | 220,768 | \$ | 222,565 |
| Goodwill |  | $(69,775)$ |  | $(69,810)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,777)$ |  | $(69,784)$ |  | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,188)$ |  | $(5,099)$ |  | $(4,188)$ |  | $(4,391)$ |  | $(4,612)$ |  | $(4,849)$ |  | $(5,099)$ |
| Related deferred tax liabilities |  | 1,813 |  | 2,078 |  | 1,813 |  | 1,900 |  | 1,960 |  | 2,019 |  | 2,078 |
| Tangible common shareholders' equity | \$ | 157,236 | \$ | 149,734 | \$ | 157,236 | \$ | 155,648 | \$ | 151,733 | \$ | 148,154 | \$ | 149,734 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 251,659 | \$ | 237,411 | \$ | 251,659 | \$ | 250,188 | \$ | 243,471 | \$ | 238,681 | \$ | 237,411 |
| Goodwill |  | $(69,775)$ |  | $(69,810)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,777)$ |  | $(69,784)$ |  | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,188)$ |  | $(5,099)$ |  | $(4,188)$ |  | $(4,391)$ |  | $(4,612)$ |  | $(4,849)$ |  | $(5,099)$ |
| Related deferred tax liabilities |  | 1,813 |  | 2,078 |  | 1,813 |  | 1,900 |  | 1,960 |  | 2,019 |  | 2,078 |
| Tangible shareholders' equity | \$ | 179,509 | \$ | $\underline{ } 164,580$ | \$ | $\underline{179,509}$ | \$ | 177,921 | \$ | $\underline{ } 171,042$ | \$ | 166,067 | \$ | 164,580 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,149,034 | \$ | 2,170,557 | \$ | 2,149,034 | \$ | 2,143,545 | \$ | 2,104,534 | \$ | 2,123,613 | \$ | 2,170,557 |
| Goodwill |  | $(69,775)$ |  | $(69,810)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,777)$ |  | $(69,784)$ |  | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,188)$ |  | $(5,099)$ |  | $(4,188)$ |  | $(4,391)$ |  | $(4,612)$ |  | $(4,849)$ |  | $(5,099)$ |
| Related deferred tax liabilities |  | 1,813 |  | 2,078 |  | 1,813 |  | 1,900 |  | 1,960 |  | 2,019 |  | 2,078 |
| Tangible assets | \$ | 2,076,884 | \$ | 2,097,726 | \$ | 2,076,884 | \$ | 2,071,278 | \$ | 2,032,105 | \$ | 2,050,999 | \$ | 2,097,726 |

[^31]
## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures



For footnotes see page 48 .

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

${ }^{1)}$ There are no adjustments to reported net income (loss) or average allocated equity foLegacy Assets \&
Servicing.
${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to
intangibles.
${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.


[^0]:     (2) Results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 22-24.
    ${ }^{\text {(2) }}$ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly
    presentation.
    
     value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
    (4) Regulatory capital ratios are
    5) Common equity
     includes the 2015 phase-in of regulatory capital transition provisions
    
     GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 22-24.
    
    
    
    
    
    
    
     phased-in basis would be approximately 9.3 percent at June 30,2015 . The Corporation is currently working with the U.S. banking regulators in order to exit parallel run.

[^1]:    ${ }^{(1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative (2) Return on
    2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^2]:    

[^3]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^4]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^5]:    (1) There are no adjustments to reported net income (loss) or average allocated equity foLegacy Assets \&

    Servicing.

[^6]:    ${ }^{1}$ FTE basis. Represents a non-GAAP financial measure; see note $A$ on slide 26.
    ${ }^{2}$ See note I on slide 26 for definition of market-related NII adjustments.

[^7]:    ${ }^{1}$ Represents a non-GAAP financial measure. For important presentation information, see slide 28.

[^8]:    ${ }^{1}$ FTE basis.
    ${ }^{2}$ Cost of deposits calculated as annualized noninterest expense within the Deposits subsegment as a percentage of total average deposits within Consumer Banking.
    ${ }^{3}$ Beginning in 1Q15, includes approximately 150,000 Merrill Edge and MyMerrill users.
    ${ }^{4}$ Represents a non-GAAP financial measure. For important presentation information, see slide 28.
    ${ }^{5}$ Includes average U.S. consumer credit card balances in GWIM of $\$ 3.1 \mathrm{~B}, \$ 3.1 \mathrm{~B}$ and $\$ 3.28$ in $2 \mathrm{Q} 15,1 \mathrm{Q} 15$ and 2Q14, respectively.
    ${ }^{6}$ Includes total U.S. consumer credit card and debit card purchase volumes.
    ${ }^{7}$ Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

[^9]:    Note: Amounts may not total due to rounding.
    ${ }^{1}$ Source: SNL branch data. US. retail deposit market share in BAC footprint based on June 2014 FDIC deposit data, adjusted to remove commercial balances.
    ${ }^{1}$ Source: $\operatorname{SNL}$ branch data. US. retair deposit mar
    ${ }^{\text {I }}$ 'Source: Keynote, 1 Q15 Moble Banking Scorecar
    ${ }^{4}$ Source: FDiC as of June $30,2014$.
    ${ }^{5}$ Largest percentage of mix of $740+$ Scorex customers among key competitors as of January 2015. Source: Total Units Experian Autocount Risk Loan Analysis Scorex + (Loans, New 8 Used, Franchised Dealers).
    Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWM. Amounts represent the unpaid principal balance of loans and in the case of horme equity, the principal amount of the total line of credit

[^10]:    ${ }^{1}$ FTE basis.
    ${ }^{2}$ Represents a non-GAAP financial measure. For important presentation information, see slide 28.
    ${ }^{3}$ Includes financial advisors in Consumer Banking of 2,049 and 1,716 in 2Q15 and 2Q14.

[^11]:    Note: Amounts may not total due to rounding.
    ${ }^{1}$ Source: Competitor 1 Q15 earnings releases.
    ${ }^{2}$ Source: Industry 1 Q15 call reports.
    ${ }^{3}$ Includes Financial Advisors in the Consumer Banking segment of $2,049,1,992,1,950,1,868$ and 1,716 at 2Q15, 1Q15, 4Q14, 3Q14 and 2Q14, respectively.
    ${ }^{4}$ Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

[^12]:    ${ }^{1}$ FTE basis.
    ${ }^{2}$ Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities.
    ${ }^{3}$ Represents a non-GAAP financial measure. For important presentation information, see slide 28.
    ${ }^{4}$ Ranking per Dealogic for the second quarter as of July $6,2015$.

[^13]:    Note: Amounts may not total due to rounding
    ${ }^{\text {I }}$ Source: Institutional Investor (2014).
    ${ }^{2}$ Source: Orion. Released in July 2015 for the 12 months ended $1 Q 15$.
    ${ }^{3}$ Exeludes net DVA and 4 Q14 transitional funding valuation adjustment. Represents a non-GAAP financial measure; see notes G and H on slide 26 .
    ${ }^{4}$ Macro includes G10 FX, rates and commodities products.
    ${ }^{5}$ See note M on slide 26 for definition of Var.

[^14]:    Representations and warranties exposures do not consider exposures related to servicing (except as such losses are included as potential costs of the any Mellon Settlement), including foreclosure and related costs, fraud, indemnity, or claims (including for RMBS) related to securities law or monoline insurance litigations.
    ${ }^{2}$ Mix for new claim trends is calculated based on last four quarters.
    ${ }^{3}$ In addition to the unresolved repurchase claims, the Corporation has received, from sponsors of third-party transactions to whom we sold whole loans, notices pertaining to potential indemnity obligations on $\$ 2.08$ of loans for which we have not received repurchase requests.
    ${ }^{4}$ Outstanding private claims at June 30,2015 includes $\$ 7.68$ of claims submitted without individual loan file reviews, and $\$ 4.18$ of the outstanding claims, net of duplicate claims, related to loans where the Corporation owns substantially all of the outstanding securities. Outstanding gross private label claims in 2 Q 15 exclude $\$ 7.6 \mathrm{~B}$ of claims that are considered time-barred.
    SRepresents more than one claim outstanding related to a loan, Included in June 30,2015 amounts were $\$ 2.58$ of claims related to private label securities submitted without individual loan file reviews.
    SRepresents more than one claim outstanding related to a loan. Included in June 30,2015 amounts were $\$ 2.58$ of claims related to private label securities submitted without individual loan file reviews.
    ${ }^{6}$ Level of reserves established and RPL are subject to adjustments in future periods based on a number of factors including ultimate resolution of the BNY Mellon settiement, changes in estimated repurchase rates, economic conditions, home prices, consumer and counterparty behavior, the applicable statute of limitations and a variety of judgmental factors. The reserve does not include litigation reserves established. The remaining RPL covers principally non-GSE exposures.
    BNY Mellon settlement
    ${ }^{\prime}$ BNY Mellon settlement approved on appeal; awaiting satisfaction of final conditions which include receipt of a private letter ruling from the IRS. We cannot predict when or whether the conditions will be satisfied.

[^15]:    ${ }^{1}$ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgage securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by LAS are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments (GPI) which is comprised of a portfolio of equity, real estate and other alternative investments. ${ }^{2}$ FTE basis.

[^16]:    ${ }^{1}$ Excludes FVO loans.
    ${ }^{2}$ Excludes write-offs of PCl loans of $\$ 264 \mathrm{MM}$ and $\$ 188 \mathrm{MM}$ related to residential mortgage and $\$ 26 \mathrm{MM}$ and $\$ 100 \mathrm{MM}$ related to home equity for 2 Q 15 and 1 Q 15 . Net charge-off ratios including the PCl write-offs for residential mortgage were $0.86 \%$ and $0.73 \%$, and for home equity were $0.86 \%$ and $1.30 \%$ for 2 Q 15 and 1 Q 15 .
    ${ }^{3}$ Loan-to-value (LTV) calculations apply to the residential mortgage portfolio. Combined loan-to-value (CLTV) calculations apply to the home equity portfolio.

[^17]:    ${ }^{1}$ Regulatory capital ratios are preliminary, For important presentation information, see slide 28.
    ${ }^{2}$ Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and, as a result, negatively impact our capital ratios. If the requested modifications to these models were included, the estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately $9.3 \%$ at June 30,2015 . The Company is currently working with the U.S. banking regulators in order to exit parallel run.

[^18]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^19]:    ${ }^{1)}$ Total assets include asset allocations to match liabilities (i.e.,

[^20]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e.,
    deposits).
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^21]:    ${ }^{11}$ Total assets include asset allocations to match liabilities (i.e., deposits).
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^22]:    
     GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    (2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^23]:    ${ }^{1}$ ) Investment banking fees represent total investment banking fees forGlobal Banking inclusive of self-led deals and fees included within Business
    Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and
    acquisitions.
    ${ }^{\text {(3) }}$ Investment banking fees represent only the fee component inGlobal Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing
    
    utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    (5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed
    properties.
    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^24]:     information, see page 31 .
    
     GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{3}$ ) Trading-related assets include derivative assets, which are considered non-earning
    assets.
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^25]:    
     financial measures. The Corporation believes the use of these non-GAAP financial meas
    GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'
    equity
    equity
    Includes servicing of residential mortgage loans, home equity lines of credit and home equity
    loans.

    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^26]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^27]:    ${ }^{1}$ ) Includes pay option loans of $\$ 2.6$ billion, $\$ 2.9$ billion and $\$ 3.7$ billion at June 30, 2015, March 31, 2015 and June 30, 2014, respectively. The Corporation no longer originates pay option
    loans.
    
     2014, respectively
     $\$ 3$ million, $\$ 3$ million and $\$ 3$ million at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    
     March 31, 2015 and June 30, 2014, respectively.
    ${ }^{(5)}$ Includes U.S. small business commercial loans, including card-related products, of $\$ 3.2$ billion, $\$ 13.2$ billion and $\$ 13.5$ billion at June 30, 2015, March 31, 2015 and June 30 , 2014 ,
    respectively.
    ${ }^{66}$ Includes U.S. commercial real estate loans o $\$ 48.6$ billion, $\$ 46.7$ billion and $\$ 45.5$ billion and non-U.S. commercial real estate loans o $\$ 3.7$ billion, $\$ 2.8$ billion and $\$ 1.3$ billion at June 30 , 2015 , March 31 , 2015 and June 30 , 2014 , respectively.

    Certain prior period amounts have been reclassified to conform to current period presentation.

[^28]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^29]:    ${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes tDonperforming Loans, Leases and Foreclosed Propertiestable on

[^30]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^31]:    Certain prior period amounts have been reclassified to conform to current period presentation.

