# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 14, 2015

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the	appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 14, 2015, Bank of America Corporation (the "Corporation") announced financial results for thethird quarter ended September 30, 2015, reporting third quarter net income of \$4.5 billion or \$0.37 per diluted share. A copy of the press release announcing the Corporation's results for thethird quarter ended September 30, 2015 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### ITEM 7.01. REGULATION FD DISCLOSURE.

On October 14, 2015, the Corporation will hold an investor conference call and webcast to discuss financial results for thethird quarter ended September 30, 2015, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the quarter ended September 30, 2015 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	The Press Release
99.2	The Presentation Materials
99.3	The Supplemental Information

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BANK OF AMERICA CORPORATION

By: /s/ Rudolf A. Bless

Rudolf A. Bless

Chief Accounting Officer

Dated: October 14, 2015

#### INDEX TO EXHIBITS

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	The Press Release
99.2	The Presentation Materials
99.3	The Supplemental Information



October 14, 2015

Investors May Contact: Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

Reporters May Contact: Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

# Bank of America Reports Third-quarter 2015 Net Income of \$4.5 Billion, or \$0.37 per Diluted Share

# 2015 Year-to-date Net Income of \$13.2 Billion, or \$1.09 per Diluted Share

#### Continued Business Momentum<sup>1</sup>

- Total Deposits (EOP) up \$50 Billion, or 4 Percent, to \$1.16
   Trillion
- Residential Mortgage and Home Equity Loan Originations up 13 Percent to \$17 Billion
- 1.3 Million New Credit Cards Issued, up 5

Percent

- Number of Mobile Banking Users up 14 Percent to 18.4
   Millian
- Merrill Edge Brokerage Assets up 8 Percent to \$117 Billion
- Wealth Management Loan Balances (EOP) up \$12 Billion, or 10 Percent, to \$135 Billion
- Global Banking Loan Balances (EOP) up \$30 Billion, or 11 Percent, to \$315 Billion
- Investment Bank Generated \$391 Million in Advisory Fees, Second-Highest Quarter Since Merrill Lynch Merger

## Continued Progress on Expense Management; Credit Quality Remains Strong

- Noninterest Expense, Excluding Litigation, Down 4 Percent to \$13.6 Billion<sup>(A)</sup>
- Legacy Assets and Servicing Noninterest Expense, Excluding Litigation, Down 32 Percent to \$0.9 Billion<sup>(B)</sup>
- Net Charge-offs Down 11 Percent to \$932 Million

# Record Capital and Liquidity Levels1

- Common Equity Tier 1 Capital (Transition) Increased to \$161.6 Billion
- Common Equity Tier 1 Capital (Fully Phased-in) Increased to Record\$153.1 Billion<sup>(C)</sup>
- Record Global Excess Liquidity Sources up \$70 Billion to \$499 Billion; Time-to-required Funding at 42 Months<sup>(D)</sup>
- Tangible Book Value per Share up 10 Percent to \$15.50 per Share<sup>(E)</sup>
- Book Value per Share up 7 Percent to \$22.41 per Share
- Return on Average Assets 0.82 Percent; Return on Average Tangible Common Equity 10 Percent; Return on Average Common Equity 6.97 Percent<sup>(F)</sup>
- Returned \$3.1 Billion to Common Shareholders Year-to-Date Via Repurchases and Dividends

<sup>&</sup>lt;sup>1</sup>Dollar and percent changes compare to third-quarter 2014 unless noted.

CHARLOTTE — Bank of America Corporation today reported net income of \$4.5 billion, or \$0.37 per diluted share, for the third quarter of 2015, compared to a net loss of \$232 million, or \$0.04 per share, in the year-ago period.

"We saw solid results this quarter by continuing to execute our long-term strategy," said Chief Executive Officer Brian Moynihan. "The key drivers of our business -- deposit taking and lending to both our consumer and corporate clients -- moved in the right direction this quarter and our trading results on behalf of clients remained fairly stable in challenging capital markets conditions. Our balanced approach to serving customers and clients is on track as the economy continues to move forward."

"Our results this quarter reflect our ongoing efforts to improve operating leverage while continuing to invest in our business," said Chief Financial Officer Paul Donofrio. "We built capital and liquidity to record levels and grew total loans for the second consecutive quarter while continuing to operate within our risk framework."

# **Selected Financial Highlights**

	Three Months Ended						
(Dollars in millions, except per share data)	September 30 2015			June 30 2015		September 30 2014	
Net interest income, FTE basis 1	\$	9,742	\$	10,716	\$	10,444	
Noninterest income		11,171		11,629		10,990	
Total revenue, net of interest expense, FTE basis 1		20,913		22,345		21,434	
Provision for credit losses		806		780		636	
Noninterest expense <sup>2</sup>		13,807		13,818		20,142	
Net income (loss)	\$	4,508	\$	5,320	\$	(232)	
Diluted earnings (loss) per common share	\$	0.37	\$	0.45	\$	(0.04)	

Fully taxable-equivalent (FTE) basis for the corporation is a non-GAAP financial measure. For more information, see endnote G. Net interest income on a GAAP basis was \$9.5 billion, \$10.5 billion and \$10.2 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was \$20.7 billion, \$22.1 billion and \$21.2 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.

Revenue, net of interest expense, on an FTE basis, was\$20.9 billion<sup>(G)</sup>, down \$521 million from thethird quarter of 2014. This was largely driven by higher negative market-related adjustments on the company's debt securities portfolio due to lower long-term interest rates, partially offset by higher positive net debit valuation adjustments (DVA), compared to the year-ago quarter. The current quarter included \$597 million in negative market-related adjustments and \$313 million in positive net DVA.

Net interest income, on an FTE basis, was\$9.7 billion in the third quarter of 2015, down 7 percent, or \$702 million, from the year-ago quarter. Excluding the impact of market-related adjustments, net interest income was \$10.3 billion in the third quarter of 2015, compared to \$10.0 billion in the prior quarter and \$10.5 billion in the year-ago quarter(G). The decline from the third quarter of 2014 was driven by lower consumer loan balances and lower yields, partially offset by commercial loan growth and lower long-term debt balances.

Noninterest income was up 2 percent, or \$181 million, from the year-ago quarter to \$11.2 billion. Results for the most recent quarter reflected year-over-year increases in mortgage

Noninterest expense includes litigation expense of \$231 million, \$175 million and \$6.0 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.

banking and card income, higher asset management fees and other income, partially offset by lower capital markets revenue and lower equity investment income.

The provision for credit losses increased \$170 million from the third quarter of 2014 to \$806 million. Net charge-offs were \$932 million in the third quarter of 2015, compared to \$1.1 billion in the second quarter of 2015 and \$1.0 billion in the third quarter of 2014. The net charge-off ratio improved to 0.42 percent in the third quarter of 2015 from 0.46 percent in the year-ago quarter. The decline in net charge-offs was driven primarily by an improvement in consumer portfolio trends, partially offset by higher commercial charge-offs. The net reserve release was \$126 million in the third quarter of 2015, compared to a net reserve release of \$407 million in the third quarter of 2014.

Noninterest expense declined \$6.3 billion, or 31 percent, from the third quarter of 2014 to \$13.8 billion. Excluding litigation expense of \$231 million in the third quarter of 2015 and \$6.0 billion in the year-ago quarter, noninterest expensedecreased 4 percent from the year-ago quarter to \$13.6 billion, reflecting lower Legacy Assets and Servicing (LAS) expense<sup>A)</sup>. Continued cost management efforts allowed the company to continue to invest in growth opportunities while keeping expenses relatively flat from the prior quarter.

The effective tax rate for the third quarter of 2015 was 26 percent, which included benefits related to the restructuring of certain non-U.S. subsidiaries.

## **Business Segment Results**

The company reports results through five business segments: Consumer Banking, Global Wealth and Investment Management (GWIM), Global Banking, Global Markets, and Legacy Assets and Servicing (LAS), with the remaining operations recorded in All Other.

## **Consumer Banking**

	Three Months Ended							
(Dollars in millions)	Sep	tember 30 2015				September 30 2014		
Total revenue, net of interest expense, FTE basis	\$	7,832	\$	7,544	\$	7,749		
Provision for credit losses		648		506		668		
Noninterest expense		4,434		4,318		4,462		
Net income	\$	1,759	\$	1,706	\$	1,669		
Return on average allocated capital 1		24%		24 %		22%		
Average loans	\$	206,337	\$	201,703	\$	197,374		
Average deposits		548,895		545,454		514,549		
At period-end								
Brokerage assets	\$	117,210	\$	121,961	\$	108,533		

<sup>1</sup> Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

# **Business Highlights**

- Average deposit balances increased \$34.3 billion, or 7 percent, from the year-ago quarter to \$548.9 billion.
- The company originated \$13.7 billion in first-lien residential mortgage loans and \$3.1 billion in home equity loans in the third quarter of 2015, compared to \$11.7 billion and \$3.2 billion, respectively, in the year-ago quarter.
- Client brokerage assets increased \$8.7 billion, or 8 percent, from the year-ago quarter to \$117.2 billion, driven primarily by strong account flows, partially offset by lower market valuations.
- The company issued 1.3 million new consumer credit cards in the third quarter of 2015, up from 1.2 million cards issued in the year-ago quarter.

#### **Financial Overview**

Consumer Banking reported net income of \$1.8 billion, up 5 percent from the year-ago quarter. The business saw increased customer activity during the quarter with year-over-year increases in deposits, mortgage originations, credit card issuance and brokerage assets. In addition, the number of mobile banking users increased 14 percent from the year-ago quarter to 18.4 million users.

Revenue was up 1 percent from the third quarter of 2014 to \$7.8 billion, as higher noninterest income was largely offset by lower net interest income. Net interest income declined as the benefit from higher deposits was more than offset by the impact of the company's allocation of asset liability management (ALM) activities and lower card yields. Noninterest income was up 6 percent to \$2.8 billion, driven by gains on divestitures and higher card income, partially offset by lower service charges.

The provision for credit losses decreased \$20 million from the year-ago quarter to \$648 million, driven by continued improvement in credit quality, primarily related to the small business and credit card portfolios.

Noninterest expense decreased 1 percent from the third quarter of 2014 to \$4.4 billion, as the company continued to optimize its delivery network and invest some of the savings from these initiatives back into the business by adding sales specialists. Over the last 12 months, the company has added more than 300 mortgage loan officers, financial solutions advisors and small business bankers to help serve customers and deepen relationships.

Driven by the continued growth in mobile banking and other self-service customer touchpoints, the company closed or divested 244 locations and added 38 locations since the third quarter of 2014, resulting in a total of4,741 financial centers at the end of the third quarter of 2015.

Return on average allocated capital was 24 percent in the third quarter of 2015, compared to 22 percent in the third quarter of 2014.

# Global Wealth and Investment Management (GWIM)

	Three Months Ended							
(Dollars in millions)	Sep	otember 30 2015				September 30 2014		
Total revenue, net of interest expense, FTE basis	\$	4,468	\$	4,573	\$	4,666		
Provision for credit losses		(2)		15		(15)		
Noninterest expense		3,447		3,459		3,405		
Net income	\$	656	\$	689	\$	812		
Return on average allocated capital <sup>1</sup>		22%		23 %		27%		
Average loans and leases	\$	133,168	\$	130,270	\$	121,002		
Average deposits		243,980		239,974		239,352		
At period-end (dollars in billions)								
Assets under management	\$	877	\$	930	\$	888		
Total client balances <sup>2</sup>		2,396		2,522		2,462		

Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

# **Business Highlights**

- The number of wealth advisors increased by 998 advisors from the year-ago quarter to 18,037, due to continued
  investment within the Advisor Development program, improved competitive recruiting and near historically low advisor
  attrition levels. This increase includes 174 advisors in Consumer Banking as the company continues to expand its specialist
  network to broaden and deepen client relationships.
- Third-quarter 2015 long-term assets under management (AUM) flows of\$4.4 billion were the 25<sup>th</sup> consecutive quarter of positive flows.
- Average deposit balances increased 2 percent, or \$4.6 billion, from the year-ago quarter to \$244.0 billion, and average loan balances increased 10 percent from the year-ago quarter to \$133.2 billion, marking the 22<sup>nd</sup> consecutive quarter of loan balance growth.
- Asset management fees increased 2 percent from thethird quarter of 2014 to \$2.1 billion.

#### **Financial Overview**

Global Wealth and Investment Management reported net income of \$656 million, compared to \$812 million in the third quarter of 2014. Revenue was down \$198 million to \$4.5 billion, as higher asset management fees were more than offset by lower transactional revenue and the impact of the company's allocation of ALM activities on net interest income. This is the continuation of a trend in transactional revenue as clients continue to migrate from brokerage to managed relationships, compounded by lower markets and muted new issue activity.

<sup>2</sup> Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

The third-quarter 2015 pretax margin was 23 percent, down from 27 percent in the year-ago quarter.

Noninterest expense increased slightly from the year-ago quarter to\$3.4 billion, as litigation-related costs were higher and the number of wealth advisors grew by 6 percent from the year-ago quarter.

The benefit in the provision for credit losses decreased\$13 million from the year-ago quarter to a benefit of\$2 million, driven by higher recoveries recorded in the year-ago quarter.

Return on average allocated capital was 22 percent in the third quarter of 2015, compared to 27 percent in the year-ago quarter.

#### **Global Banking**

	Three Months Ended							
(Dollars in millions)	September 30 2015			June 30 2015		September 30 2014		
Total revenue, net of interest expense, FTE basis	\$	4,191	\$	4,106	\$	4,345		
Provision for credit losses		179		177		(64)		
Noninterest expense		2,020		1,932		2,016		
Net income	\$	1,277	\$	1,251	\$	1,521		
Return on average allocated capital 1		14%		14 %		18%		
Average loans and leases	\$	310,043	\$	300,631	\$	283,264		
Average deposits		296,321		288,117		291,927		

Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

# **Business Highlights**

- Bank of America Merrill Lynch generated firmwide investment banking fees of\$1.3 billion, excluding self-led deals, in the third quarter of 2015, maintaining its No. 3 global ranking<sup>(H)</sup>.
- Bank of America Merrill Lynch was ranked among the top three global financial institutions in high-yield corporate debt, leveraged loans, mortgage-backed securities, asset-backed securities, convertible debt, investment grade corporate debt, syndicated loans, and debt capital markets during the third quarter of 2015<sup>(H)</sup>.
- Firmwide advisory fees of \$391 million were the second-highest results since the Merrill Lynch merger.
- Average loan and lease balances increased \$26.8 billion, or 9 percent, from the year-ago quarter, to\$310 billion, largely due to growth in the commercial and industrial loan portfolio and in the commercial real estate portfolio.

#### **Financial Overview**

Global Banking reported net income of \$1.3 billion in the third quarter of 2015, compared to \$1.5 billion in the third quarter of 2014, as strong loan and deposit growth and higher advisory fees were offset by lower net interest income and lower underwriting fees in line with lower industry volumes.

Net interest income was down \$105 million, reflecting the impact of the company's allocation of ALM activities and liquidity costs, as well as compression in loan spreads. This was offset in part by loan growth. Firmwide investment banking fees, excluding self-led deals, decreased to \$1.3 billion in the third quarter from the year-ago quarter of \$1.4 billion, with higher advisory fees more than offset by a decline in equity issuance fees.

The return on average allocated capital was 14 percent in the third quarter of 2015, compared to 18 percent in the year-ago quarter.

The provision for credit losses increased \$243 million from the year-ago quarter to \$179 million, associated with higher loan balances and higher reserve releases in the prior year. Noninterest expense was relatively unchanged from the year-ago quarter at \$2.0 billion.

#### **Global Markets**

		ree Months Ended			
(Dollars in millions)		September 30 2015		June 30 2015	September 30 2014
Total revenue, net of interest expense, FTE basis	\$	4,071	\$	4,267	\$ 4,161
Total revenue, net of interest expense, FTE basis, excluding ne	t DVA 1	3,758		4,165	3,956
Provision for credit losses		42		6	45
Noninterest expense		2,683		2,732	3,357
Net income	\$	1,008	\$	992	\$ 371
Return on average allocated capital <sup>2</sup>		11 %		11%	4 %
Total average assets	\$	597,103	\$	602,735	\$ 599,977

<sup>1</sup> Represents a non-GAAP financial measure. Net DVA gains were \$313 million, \$102 million and \$205 million for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.

### **Business Highlights**

- Equities sales and trading revenue, excluding net DVA,increased 12 percent from the year-ago quarter to \$1.2 billion, driven by a strong performance in derivatives, reflecting favorable market conditions<sup>(I)</sup>.
- Bank of America Merrill Lynch's U.S. Equity Research Team was ranked No. 1 in the 2015 All-America Institutional Investor survey.

<sup>2</sup> Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

#### **Financial Overview**

Global Markets reported net income of \$1.0 billion in the third quarter of 2015, compared to \$371 million in the year-ago quarter, as lower noninterest expense, principally litigation, was partially offset by lower Fixed Income, Currencies and Commodities (FICC) sales and trading revenues.

Revenue decreased \$90 million, or 2 percent, from the year-ago quarter to \$4.1 billion. Excluding net DVA, revenue decreased \$198 million, or 5 percent, to \$3.8 billion<sup>(J)</sup>. Net DVA gains were \$313 million, compared to \$205 million in the year-ago quarter.

Sales and trading revenue was relatively unchanged from the year-ago quarter at\$3.5 billion. Excluding net DVA, sales and trading revenue was down 4 percent from the third quarter of 2014 to\$3.2 billion as higher equities sales and trading revenue was more than offset by lower FICC sales and trading revenue (1).

Fixed Income, Currencies and Commodities sales and trading revenue, excluding net DVA, decreased 11 percent from the year-ago quarter, due to declines in credit-related businesses, offset in part by improvement in rates products<sup>(1)</sup>. Equities sales and trading revenue, excluding net DVA, increased 12 percent from the year-ago quarter, led by a strong performance in derivatives, reflecting favorable market conditions<sup>(1)</sup>.

Noninterest expense of \$2.7 billion decreased \$674 million from the year-ago quarter, driven by lower litigation expense. The year-ago quarter included approximately \$600 million in litigation expense, the majority of which was non-deductible for tax purposes. Excluding litigation, noninterest expense declined 4 percent, driven by lower revenue-related expenses<sup>(K)</sup>.

Return on average allocated capital was 11 percent in the third quarter of 2015.

#### Legacy Assets and Servicing (LAS)

	Three Months Ended					
(Dollars in millions)	September 30 2015			June 30 2015		September 30 2014
Total revenue, net of interest expense, FTE basis	\$	841	\$	1,089	\$	556
Provision for credit losses		6		57		267
Noninterest expense <sup>1</sup>		1,143		961		6,648
Net income (loss)	\$	(196)	\$	45	\$	(5,114)
Average loans and leases		29,074		30,897		35,238
At period-end						
Loans and leases	\$	27,982	\$	30,024	\$	34,484

Noninterest expense includes litigation expense of \$228 million, \$59 million and \$5.3 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014.

#### **Business Highlights**

- The number of 60+ days delinquent first-mortgage loans serviced by LAS declined to 114,000 loans at the end of the direction quarter of 2015, down 18,000 loans, or 14 percent, from the prior quarter and down 107,000 loans, or 48 percent, from the year-ago quarter.
- Noninterest expense, excluding litigation, was approximately \$0.9 billion in the third quarter of 2015, compared to \$0.9 billion in the second quarter of 2015 and \$1.3 billion in the third quarter of 2014<sup>(B)</sup>.

#### **Financial Overview**

Legacy Assets and Servicing reported a net loss of\$196 million in the third quarter of 2015, compared to a net loss of\$5.1 billion for the same period in 2014, driven by lower litigation expense. Revenue increased in the third quarter of 2015 as mortgage servicing rights (MSR) net-of-hedge performance improved and the representations and warranties provision declined, partially offset by lower mortgage servicing fees. Mortgage servicing fees were down 27 percent from the year-ago quarter to \$345 million as the number of first-lien and second-lien loans serviced by LAS declined from the third quarter of 2014.

The provision for credit losses decreased \$261 million from the third quarter of 2014 to \$6 million, driven primarily by costs related to the consumer relief portion of the U.S. Department of Justice (DoJ) settlement in the year-ago quarter.

Noninterest expense decreased \$5.5 billion from the year-ago quarter to \$1.1 billion primarily due to a decrease in litigation expense of \$5.1 billion and lower default-related servicing expenses. Excluding litigation, noninterest expense was \$0.9 billion in the third quarter of 2015, relatively unchanged from the prior quarter and down \$430 million, or 32 percent, from the third quarter of 2014 as the number of 60+ days delinquent first-mortgage loans serviced by LAS declined 48 percent to 114,000 loans (B).

#### All Other<sup>1</sup>

		Three Months Ended						
(Dollars in millions)	Se	September 30 2015		June 30 2015		September 30 2014		
Total revenue, net of interest expense, FTE basis	\$	(490)	\$	766	\$	(43)		
Provision for credit losses		(67)		19		(265)		
Noninterest expense		80		416		254		
Net income	\$	4	\$	637	\$	509		
Total average loans		137,827		156,006		199,404		

All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgages, debt securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by Legacy Assets and Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.

All Other reported net income of \$4 million in the third quarter of 2015, compared to \$509 million for the same period a year ago.

Net interest income decreased \$570 million from the year-ago quarter, driven by the negative impact of the market-related adjustments on the company's debt securities due to lower long-term interest rates. Noninterest income rose \$123 million from the year-ago quarter to \$12 million, driven primarily by approximately \$400 million in gains on sales of consumer real estate loans, compared to approximately \$230 million in in gains in the year-ago quarter. Noninterest income for the third quarter of 2015 also included a charge of \$303 million for the payment protection insurance provision (PPI) in the U.K. card business and \$385 million in gains of the sale of debt securities. This compares with a PPI charge of \$298 million and gains on debt securities of \$410 million in the third quarter of 2014.

The provision for credit losses was a benefit of\$67 million, compared to a benefit of\$265 million in the third quarter of 2014, as the company released reserves at a slower pace compared to the year-ago quarter.

Noninterest expense declined \$174 million, reflecting improved litigation and lower personnel and infrastructure costs, partially offset by higher professional fees. The third quarter of 2015 included tax benefits of \$507 million, compared with tax benefits of \$541 million in the third quarter of 2014.

# **Credit Quality**

(Dollars in millions)		Three Months Ended							
		September 30 2015		June 30 2015		September 30 2014			
Provision for credit losses	\$	806	\$	780	\$	636			
Net charge-offs <sup>1</sup>		932		1,068		1,043			
Net charge-off ratio <sup>1, 2</sup>		0.42%		0.49%		0.46 %			
Net charge-off ratio, including PCI write-offs <sup>2</sup>		0.49		0.62		0.57			
At period-end									
Nonperforming loans, leases and foreclosed properties	\$	10,336	\$	11,565	\$	14,232			
Nonperforming loans, leases and foreclosed properties ratio <sup>3</sup>		1.17%		1.31%		1.61%			
Allowance for loan and lease losses	\$	12,657	\$	13,068	\$	15,106			
Allowance for loan and lease losses ratio 4		1.44%		1.49%		1.71%			

- Excludes write-offs of PCI loans of \$148 million, \$290 million and \$246 million for the three months endedSeptember 30, 2015, June 30, 2015 and September 30, 2014, respectively.
- Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
- 3 Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
- 4 Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

Note: Ratios do not include loans accounted for under the fair value option.

Credit quality remained strong in the third quarter of 2015 with net charge-offs declining across most major portfolios when compared to the year-ago quarter. The balance of 30+ days performing delinquent loans, excluding fully insured loans, declined across most consumer portfolios from the year-ago quarter. Additionally, nonperforming loans, leases and foreclosed properties were down 27 percent from the year-ago period.

Net charge-offs were \$932 million in the third quarter of 2015, compared to \$1.1 billion in the second quarter of 2015 and \$1.0 billion in the third quarter of 2014. The net charge-off ratio improved to 0.42 percent in the third quarter of 2015 from 0.46 percent in the year-ago quarter. The decline in net charge-offs was driven by an improvement primarily in consumer portfolio trends, partially offset by higher commercial charge-offs. The provision for credit losses increased \$170 million from the third quarter of 2014 to \$806 million. In the third quarter of 2015, the net reserve release was\$126 million compared to a net reserve release of \$407 million in the third quarter of 2014.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 3.42 times in the third quarter of 2015, compared with 3.65 times in the third quarter of 2014. Nonperforming loans, leases and foreclosed properties were \$10.3 billion at September 30, 2015, a decrease from \$11.6 billion at June 30, 2015 and \$14.2 billion at September 30, 2014.

Within the commercial loan portfolio, reservable criticized loans increased 15 percent from the year-ago quarter due to certain downgrades in the company's oil and gas portfolio. However, the reservable criticized rate is still below pre-financial crisis levels.

# Capital and Liquidity Management<sup>1,2,3</sup>

(Dollars in billions)		At September 30 2015			At June 30 2015
Basel 3 Transition (under Standardized approach)					
Common equity tier 1 capital - Basel 3		\$	161.6	\$	158.3
Risk-weighted assets			1,391.7		1,407.9
Common equity tier 1 capital ratio - Basel 3			11.6%		11.2%
Basel 3 Fully Phased-in (under Standardized approach) 2,3					
Common equity tier 1 capital - Basel 3		\$	153.1	\$	148.3
Risk-weighted assets			1,414.7		1,433.4
Common equity tier 1 capital ratio - Basel 3			10.8%		10.3%
Basel 3 Fully Phased-in (under Advanced approaches) 2,3					
Common equity tier 1 capital - Basel 3			\$153.1		\$148.3
Risk-weighted assets			1,397.5		1,427.4
Common equity tier 1 capital ratio - Basel 3			11.0%		10.4 %
Pro-forma common equity tier 1 capital ratio - Basel 3 <sup>2,3</sup>			9.7 %		9.3 %
	At September 30		At June 30		At September 30

(Dollars in millions, except per share information)	At	September 30 2015	At June 30 2015	At September 30 2014
Tangible common equity ratio <sup>4</sup>		7.8 %	7.6 %	7.2%
Total shareholders' equity	\$	255,905	\$ 251,659	\$ 238,681
Common equity ratio		10.9 %	10.7 %	10.4%
Tangible book value per share <sup>4</sup>	\$	15.50	\$ 15.02	\$ 14.09
Book value per share		22.41	21.91	20.99

Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, Tier 1 capital, risk-weighted assets (RWA), CET1 ratio and supplementary leverage ratio (SLR) as shown on a fully phased-in basis are non-GAAP financial measures. For more information, refer to Endnote (C) on page 13. For a reconciliation to GAAP financial measures, refer to page 18 of this press release.

The Common equity tier 1 capital ratio under the Basel 3 Standardized Transition approach was11.6 percent at September 30, 2015 and 11.2 percent at June 30, 2015.

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

- The estimated Common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 10.8 percent at September 30, 2015 and 10.3 percent at June 30, 2015<sup>(C)</sup>.
- The estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis was 11.0 percent at September 30, 2015 and 10.4 percent at June 30, 2015<sup>(C)</sup>.

<sup>&</sup>lt;sup>2</sup> Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be 9.7 percent and 9.3 percent at September 30, 2015 and June 30, 2015, respectively. For more information, refer to Endnote (C) on page 13

<sup>3</sup> Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of September 30, 2015, BAC had not received IMM approval.

<sup>&</sup>lt;sup>4</sup> Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to pages22-24 of this press release.

On September 3, 2015 the Federal Reserve Board and the Office of the Comptroller of the Currency announced that Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015.

As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models which increased risk-weighted assets as of October 1, 2015. If the modifications to these models were included, the estimated CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.7 percent and 9.3 percent, at September 30, 2015 and June 30, 2015, respectively<sup>(C)</sup>.

At September 30, 2015, the estimated fully phased-in supplementary leverage ratio (SLR) for the Bank Holding Company was approximately 6.4 percent, which exceeds the 5.0 percent minimum for bank holding companies, and the estimated fully phased-in SLR for the company's primary banking entity was approximately 7.0 percent at September 30, 2015, which exceeds the 6.0 percent "well capitalized" level.

At September 30, 2015, Global Excess Liquidity Sources totaled \$499 billion, compared to \$484 billion atJune 30, 2015 and \$429 billion at September 30, 2014<sup>(D)</sup>. Time-to-required funding was 42 months atSeptember 30, 2015, compared to 40 months at June 30, 2015 and 38 months at September 30, 2014<sup>(D)</sup>. The U.S. Liquidity Coverage Ratio estimate atSeptember 30, 2015 exceeds the fully phased-in 2017 minimum requirement<sup>(M)</sup>.

Period-end common shares issued and outstanding were 10.43 billion at September 30, 2015, 10.47 billion at June 30, 2015 and 10.52 billion at September 30, 2014. The company repurchased approximately \$800 million in common stock during the third quarter.

Tangible book value per share<sup>(E)</sup> was \$15.50 at September 30, 2015, compared to \$15.02 at June 30, 2015 and \$14.09 at September 30, 2014. Book value per share was\$22.41 at September 30, 2015, compared to \$21.91 at June 30, 2015 and \$20.99 at September 30, 2014.

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#### End Notes

- (A) Noninterest expense, excluding litigation expense, is a non-GAAP financial measure. Noninterest expense on a GAAP basis was \$13.8 billion, \$13.8 billion and \$20.1 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Litigation expense was \$231 million, \$175 million and \$6.0 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
- (B) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was \$1.1 billion, \$961 million and \$6.6 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. LAS litigation expense was \$228 million, \$59 million and \$5.3 billion in the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
- (C) Fully phased-in estimates are non-GAAP financial measures. For a reconciliation to GAAP financial measures, refer to page 18 of this press release. On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting Common equity tier 1 (CET1) capital and Tier 1 capital. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be 9.7 percent and 9.3 percent at September 30, 2015 and June 30, 2015, respectively. Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of September 30, 2015, BAC had not received IMM approval.

- (D) Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time-to-required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. We have included in the amount of unsecured contractual obligations the \$8.6 billion liability, including estimated costs, for settlements, primarily for the previously announced BNY Mellon private-label securitization settlement.
- (E) Tangible book value per share of common stock is a non-GAAP financial measure. For more information, refer to pages 22-24 of this press release.
- (F) Return on average tangible common equity is a non-GAAP financial measure. For more information, refer to pages 22-24 of this press
- (G) Fully taxable-equivalent (FTE) basis for the corporation is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was \$9.5 billion, \$10.5 billion and \$10.2 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Net interest income on an FTE basis, excluding market-related adjustments, represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were (\$0.6) billion, \$0.7 billion and (\$0.1) billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was \$20.7 billion, \$22.1 billion and \$21.2 billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Net DVA gains were \$313 million, \$102 million and \$205 million for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
- (H) Rankings per Dealogic as of October 5, 2015 for the quarter ended September 30,
- (I) Sales and Trading revenue, excluding DVA, is a non-GAAP financial measure. Sales and trading net DVA gains were \$313 million and \$205 million for the three months ended September 30, 2015 and 2014, respectively. Equities net DVA gains were \$35 million and \$72 million for the three months ended September 30, 2015 and 2014. FICC net DVA gains were \$278 million and \$133 million for the three months ended September 30, 2015 and September 30, 2014, respectively.
- (J) Global Markets revenue, excluding net DVA, is a non-GAAP financial measure. Net DVA gains were \$313 million and \$205 million for the three months ended September 30, 2015 and 2014, respectively.
- (K) Global Markets noninterest expense, excluding litigation expense, is a non-GAAP financial measure. Global Markets noninterest expense was \$2.7 billion and \$3.4 billion for the three months ended September 30, 2015 and 2014, respectively. Global Markets litigation expense was \$32 million and \$601 million for the three months ended September 30, 2015 and 2014, respectively.
- (L) The estimated supplementary leverage ratio is measured using quarter-end Tier 1 capital as the numerator, calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures include lending commitments, letters of credit, OTC derivatives, repo-style transactions and margin loan commitments. At September 30, 2015, the estimated SLR for the Bank Holding Company on a transition basis was 6.5 percent. Differences between fully phased-in and transitional supplementary leverage exposures are immaterial.
- (M) The Liquidity Coverage Ratio (LCR) estimates are based on our current understanding of the final U.S. LCR rules which were issued on September 3, 2014.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss third-quarter 2015 results in a conference call at 8:30 a.m. ET today.

The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon ET on October 14 through 11:59 p.m. ET on October 22 by telephone at 1.800.753.8546 (U.S.) or 1.402.220.0685 (international).

## Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products

and services. The company provides unmatched convenience in the United States, serving approximately47 million consumer and small business relationships with approximately 4,700 retail financial centers, approximately 16,100 ATMs, and award-winning online banking with 32 million active users and more than 18 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

#### Forward-looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) ruling or to assert other claims seeking to avoid the impact of the ACE ruling; the possibility that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties

servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the impact of recent proposed U.K. tax law changes, including a reduction to the U.K. corporate tax rate and the creation of a bank surcharge tax, which together, if enacted, will result in a tax charge upon enactment and higher tax expense going forward, as well as a reduction in the bank levy; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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# Bank of America Corporation and Subsidiaries Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

Total nonperforming loans, leases and foreclosed properties  $\!\!\!\!\!\!\!\!^{(4)}$ 

Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties)

Mathematication         Section 1982         Lange of the part of the pa	(Donars in minions, except per snare data, snares in mousands)									
Material         Material         3,000	Summary Income Statement									
Somewhereners         5404 (1908)         3509 (1908)         500 (1908)         5	-	_								
Solution of the control of	Net interest income	\$	29,450	\$ 30,317	s	9,511	\$	10,488	\$	10,219
Memoral procession (appeared procession (appeare	Noninterest income		34,551	 35,205		11,171		11,629		10,990
School (Single)         4,000         5,000         5,000         5,000         6,000         7,000	Total revenue, net of interest expense		64,001	65,522		20,682		22,117		21,209
	Provision for credit losses		2,351	2,056		806		780		636
Intermation         5.81 (mont)         5.00 (mont)	Noninterest expense		43,320	60,921		13,807		13,818		20,142
Part   Part	Income before income taxes		18,330	2,545		6,069		7,519		431
Note of the control production control production for the control production control production for the c	Income tax expense		5,145	 762		1,561		2,199		663
Exementation production contain clark classes         5 1200 mg classes         8 1200 mg classes         8 1200 mg classes         8 1200 mg classes         1 1200 mg classes <th< td=""><td>Net income (loss)</td><td>\$</td><td>13,185</td><td>\$ 1,783</td><td>s</td><td>4,508</td><td>\$</td><td>5,320</td><td>\$</td><td>(232)</td></th<>	Net income (loss)	\$	13,185	\$ 1,783	s	4,508	\$	5,320	\$	(232)
	Preferred stock dividends		1,153	732		441		330		238
American minimate and material processing of the process	Net income (loss) applicable to common shareholders	\$	12,032	\$ 1,051	\$	4,067	\$	4,990	\$	(470)
	Common shares issued		3,983	25,218		36		88		69
Page	Average common shares issued and outstanding		10,483,466	10,531,688		10,444,291		10,488,137		10,515,790
Include classical construction         5 380%         1 300%         2 300%	Average diluted common shares issued and outstanding <sup>(1)</sup>		11,234,125	10,587,841		11,197,203		11,238,060		10,515,790
Relation of the control of										
	Summary Average Balance Sheet									
Include companies         1,922,70         1,912,70         1,912,70         1,912,70         2,151,70 <td>Total debt securities</td> <td>\$</td> <td>388,007</td> <td>\$ 345,194</td> <td>s</td> <td>394,420</td> <td>\$</td> <td>386,357</td> <td>\$</td> <td>359,653</td>	Total debt securities	\$	388,007	\$ 345,194	s	394,420	\$	386,357	\$	359,653
Total continue         1513.0%         2,146,0%         1,146,0%         1,146,0%         1,146,0%         1,146,0%         1,146,0%         1,146,0%         1,146,0%         1,146,0%         1,146,0%         1,246,0%         1,224,0%	Total loans and leases		878,921	910,360		882,841		881,415		899,241
Interest         1145-06         1,124-70         1,145-70         1,145-70         1,145-70         2,145-70         2,145-70         2,125-70         2,225-70	Total earning assets		1,822,720	1,819,247		1,847,396		1,815,892		1,813,482
Communication (communication (communicatio	Total assets		2,153,289	2,148,298		2,168,993		2,151,966		2,136,109
Formume Ratio         150,00         25,00	Total deposits		1,145,686	1,124,777		1,159,231		1,146,789		1,127,488
Performance Ratio         Control of the control	Common shareholders' equity		228,609	222,598		231,620		228,780		222,374
Ream on average targoide common shareholder's capital of the form on average targoide common shareholder's capital of the form	Total shareholders' equity		250,260	236,806		253,893		251,054		238,040
Ream on average targoide common shareholder's capital of the form on average targoide common shareholder's capital of the form										
Remonshared paragraphe common shared plant of companion for the formation of the common shared plant of the companion of the common shared plant of the common			0.000/	0.440/		0.000/		0.000/		
For common share inferranting         \$ 1.15         \$ 0.00         \$ 0.30         \$ 0.00<										
Emming (look)         \$ 1.15         \$ 1.01         \$ 0.01         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.04         \$ 0.00 <th< td=""><td>Return on average tangible common shareholders' equity (2)</td><td></td><td>10.29</td><td>0.94</td><td></td><td>10.11</td><td></td><td>12.78</td><td></td><td>n/m</td></th<>	Return on average tangible common shareholders' equity (2)		10.29	0.94		10.11		12.78		n/m
Diluted earning (loos) <sup>(1)</sup> 1.09         0.10         0.37         0.45         0.05           Dividends paid         0.15         0.07         0.08         0.05         0.05           Book value         2.241         2.09         2.241         2.19         2.10         2.00           Tangle book value <sup>(1)</sup> 1.50         1.50         1.50         1.50         1.50         1.00         2.00	Per common share information									
Dividends paid         0.15         0.07         0.08         0.05         0.05           Book value         22.41         2.90         22.41         2.19         2.09           Tangle book value (2)         15.50         15.00<	Earnings (loss)	\$	1.15	\$ 0.10	s	0.39	\$	0.48	\$	(0.04)
Bok value         22.41         20.99         22.41         21.91         20.99           Tangible bok value (2)         15.50         15.50         15.50         15.50         15.50         15.00         20.15         September 30         September 30 <td>Diluted earnings (loss)<sup>(1)</sup></td> <td></td> <td>1.09</td> <td>0.10</td> <td></td> <td>0.37</td> <td></td> <td>0.45</td> <td></td> <td>(0.04)</td>	Diluted earnings (loss) <sup>(1)</sup>		1.09	0.10		0.37		0.45		(0.04)
Tagisle book value <sup>(1)</sup> 15.50         14.09         15.50         15.00         2 september 30 2015         2	Dividends paid		0.15	0.07		0.05		0.05		0.05
Image: Prior Period Englace Sheet         Segment 9 (agus)         June 30 (agus)         Segment 9 (agus)           Total debts ceutrins         \$ 391,651         \$ 392,379         \$ 368,148           Total colors and clases         \$87,898         \$86,401         \$ 191,351           Total colors and clases         \$ 1,162,601         \$ 1,107,112         \$ 1,203,101           Total actions and clases         \$ 1,162,001         \$ 1,109,101         \$ 1,119,101           Total actions and clases         \$ 1,162,001         \$ 1,119,101         \$ 2,20,801           Total action shareholders' equity         \$ 233,621         \$ 21,500         \$ 21,800         \$ 23,801           Common shareholders' equity         \$ 1,612,001         \$ 1,017,123         \$ 1,019,101	Book value		22.41	20.99		22.41		21.91		20.99
Summar Period-End Balance Sheet         5         2015         2014           Total clost scernities         \$ 301,651         \$ 302,739         \$ 308,124           Total clost scernities         \$87,689         \$86,409         \$81,135           Total clearing assets         \$1,826,310         \$1,807,112         \$1,783,061           Total assets         \$1,162,090         \$1,49,504         \$2,123,613           Common shareholders' equity         \$1,620,900         \$21,49,004         \$2,07,68           Common share sissued and outstanding         \$ 10,427,305         \$21,639         \$23,681           Credit Ouality         \$ 10,427,305         \$10,471,837         \$10,515,894           Total inter charge-offs         \$ \$1,000         \$1,000         \$2,000         \$10,000	Tangible book value (2)		15.50	14.09		15.50		15.02		14.09
Image: Problem Find Halance Sheet         James 10 (a)         2015         2014         2014         2014         2014         2014         2014         2014         2015         2014<										
Summary Period-End Balance Sheet         S         391,651         \$ 392,379         \$ 368,124           Total debt securities         87,689         88,649         891,315           Total carning assets         1,826,310         1,807,112         1,783,051           Total assets         2,153,006         2,149,04         2,123,613           Total deposits         1,162,009         1,149,500         1,111,961           Common shareholder' equity         233,632         229,386         220,786           Common shares issued and outstanding         10,427,305         251,699         238,681           Common shares issued and outstanding         10,427,305         10,471,837         10,515,894           Total net charge-offs         21,01         201         2015         201         2015         201         201         2014         2015         201         2014 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>S</td> <td></td>									S	
Total debt securities         \$ 391,651         \$ 392,379         \$ 368,124           Total loans and leases         887,689         886,449         891,315           Total carning assets         1,826,310         1,807,112         1,783,051           Total assets         2,153,006         2,149,034         2,123,61           Common shareholders' equity         233,632         229,386         220,768           Common share i sizued and outstanding         10,427,305         10,471,837         10,515,894           Common shares i sizued and outstanding         \$ 10,427,305         10,471,837         10,515,894           Total etcharge-offs         \$ 3,194         \$ 3,504         \$ 200,000         \$ 1,047           Total etcharge-offs as a percentage of average loans and leases outstanding <sup>51</sup> \$ 3,194         \$ 3,504         \$ 9,322         \$ 1,068         \$ 1,048           Provision for credit losses         \$ 3,194         \$ 3,504         \$ 9,322         \$ 1,068         \$ 1,047           Provision for credit losses         \$ 3,194         \$ 3,504         \$ 9,322         \$ 1,068         \$ 1,048	Summary Period-End Balance Sheet						_		_	
Total carring assets         1,86,310         1,807,112         1,783,051           Total assets         2,153,006         2,149,04         2,123,613           Total deposits         1,162,009         1,149,50         1,111,981           Common sharcholders' equity         233,632         229,386         220,788           Common shares issued and outstanding         10,427,305         10,471,837         10,515,894           Credit Quality         Nine More Proceeding         10,427,305         10,471,837         10,515,894           Total net charge-offs         3,194         3,150         9,2015         2016         2014           Total net charge-offs as a percentage of average loans and leases outstanding <sup>3</sup> )         3,194         3,504         9,322         1,068         3,104           Provision for credit loses         3,231         3,205         3,06         3,780         5,636           September 30         3,000					s	391,651	\$	392,379	\$	368,124
Total carring assets         1,86,310         1,807,112         1,783,051           Total assets         2,153,006         2,149,04         2,123,613           Total deposits         1,162,009         1,149,50         1,111,981           Common sharcholders' equity         233,632         229,386         220,788           Common shares issued and outstanding         10,427,305         10,471,837         10,515,894           Credit Quality         Nine More Proceeding         10,427,305         10,471,837         10,515,894           Total net charge-offs         3,194         3,150         9,2015         2016         2014           Total net charge-offs as a percentage of average loans and leases outstanding <sup>3</sup> )         3,194         3,504         9,322         1,068         3,104           Provision for credit loses         3,231         3,205         3,06         3,780         5,636           September 30         3,000										
Total assets         2,153,06         2,149,034         2,123,613           Total deposits         1,162,009         1,149,50         1,111,981           Common sharcholders' equity         233,632         229,386         220,768           Total sharcholders' equity         255,905         251,659         238,681           Common shares issued and outstanding         Nine Morriage         Interdeposits         Third Quarter Quarter Quarter Quarter Quarter 2015         Third Quarter 2015         Second Quarter Quarter Quarter 2015         Third Quarter 2015         On 40%         Second Quarter 2015         Third Quarter 2015         On 40%         Provision for credit losses         3,245         3,254         9,325         9,325         1,068         9,046           Provision for credit losses         \$ 2,351         \$ 2,056         \$ 806         \$ 780         \$ 636										
Total deposits         1,16,2009         1,149,500         1,111,981           Common shareholders' equity         233,632         229,386         220,768           Common shares i ssued and outstanding         10,427,305         255,905         251,659         238,681           Credit Quality         Nine Morris Ended         10,427,305         10,471,837         10,515,894           Fredit Quality         2015         2014         2015         Second Quarter Quarter Quarter Quarter Quarter Political						2,153,006		2,149,034		
Common shareholders' equity         233,632         229,386         220,788           Common shareholders' equity         255,905         251,659         238,681           Common shares issued and outstanding         10,427,305         10,471,837         10,515,894           Credit Quality         Nine Morths Ended September 30         Value of Quarter Quarter 2015         2014         2015         2015         2014         2015         2014         2015         2014         2015         2016 <td>Total deposits</td> <td></td> <td></td> <td></td> <td></td> <td>1,162,009</td> <td></td> <td></td> <td></td> <td></td>	Total deposits					1,162,009				
Total shareholders' equity         255,905         251,659         238,681           Common shares issued and outstanding         10,427,305         10,471,837         10,515,894           Credit Ouality         Nine Morths' Ended September 30         Third September 30         Provision for credit losses         2015         2014         Third Quarter Quarter Quarter 2015         2014         2015         2014         \$ 1,043           Net charge-offs as a percentage of average loans and leases outstanding <sup>(3)</sup> 9.3,94         9.32         9.042         0.49%         0.46%           Provision for credit losses         \$ 2,351         \$ 2,056         \$ 806         \$ 780         \$ 636										
Credit Quality         10,427,305         10,471,837         10,515,894           Credit Quality         Nine Months Ended September 30         Third Quarter Quarter Quarter 2015         Third Quarter 2015         2014         \$ 3,194         \$ 3,504         \$ 932         \$ 1,068         \$ 1,043           Net charge-offs as a percentage of average loans and leases outstanding <sup>(3)</sup> 0.49%         0.52%         0.42%         0.49%         0.46%           Provision for credit losses         \$ 2,351         \$ 2,056         \$ 806         \$ 780         \$ 636										
Credit Ouality         September 30         Third Quarter Quarter Quarter Quarter 2015         Second Quarter Quarter Quarter 2015         Third Quarter 2015         2014         2015         2015         2014         2015         2014         2015         2014         2015         2016						10,427,305		10,471,837		10,515,894
Credit Ouality         September 30         Third Quarter Quarter Quarter Quarter 2015         Second Quarter Politic Quarter Quarter Quarter 2015         Third Quarter Politic Quarter 2015         2015         2015         2016         \$ 1,048           Net charge-offs as a percentage of average loans and leases outstanding <sup>3</sup> )         0.49%         0.52%         0.42%         0.49%         0.46%           Provision for credit losses         \$ 2,351         \$ 2,056         \$ 806         \$ 780         \$ 636										
2015   2014   2015   Quarter   Quarter   2015   2015   2015   2016   2016   2016     Total net charge-offs	Credit Quality									
Net charge-offs as a percentage of average loans and leases outstanding <sup>3</sup> )  9.49%  9.52%  9.42%  9.49%  9.46%  9.780  9.636  9.806  9.780  9.636  9.806  9.780  9.636  9.806  9.780  9.636										
Provision for credit losses         \$ 2,351         \$ 2,056         \$ 806         \$ 780         \$ 636	Total net charge-offs	\$		\$	s		\$		\$	
September 30 June 30 September 30	Net charge-offs as a percentage of average loans and leases outstanding <sup>(3)</sup>		0.49 %	0.52%		0.42 %		0.49%		0.46%
	Provision for credit losses	\$	2,351	\$ 2,056	s	806	\$	780	\$	636
					,	September 30		June 30	S	eptember 30

11,565 \$

1.31%

14,232

1.61%

10,336

1.17%

Allowance for loan and lease losses \$ 12,657 \$ 13,068 \$ 15,106

Allowance for loan and lease losses as a percentage of total loans and leases outstanding 1.44% 1.49% 1.71%

For footnotes see page 18.

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This information is preliminary and based on company data available at the time of the presentation.

# **Bank of America Corporation and Subsidiaries Selected Financial Data (continued)**

(Dollars in millions)		Basel	3 Standardized Trans	sition
Capital Management		mber 30 2015	June 30 2015	September 30 2014
Risk-based capital metrics <sup>(5, 6)</sup> :				
Common equity tier 1 capital	s	161,649	\$ 158,326	\$ 152,444
Common equity tier 1 capital ratio		11.6 %	11.2%	12.0%
Tier I leverage ratio		8.5	8.5	7.9
Tangible equity ratio <sup>(7)</sup>		8.8	8.6	8.1
Tangible common equity ratio(7)		7.8	7.6	7.2
Regulatory Capital Reconciliations (5, 8, 9)		mber 30 2015	June 30 2015	September 30 2014
Regulatory capital – Basel 3 transition to fully phased-in				
Common equity tier 1 capital (transition) <sup>(6)</sup>	s	161,649	\$ 158,326	\$ 152,444
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition		(5,554)	(5,706)	(10,502)
Accumulated OCI phased in during transition		(1,018)	(1,884)	(2,399)
Intangibles phased in during transition		(1,654)	(1,751)	(2,697)
Defined benefit pension fund assets phased in during transition		(470)	(476)	(664)
DVA related to liabilities and derivatives phased in during transition		228	384	974
Other adjustments and deductions phased in during transition		(92)	(587)	(2,050)
Common equity tier 1 capital (fully phased-in)	s	153,089	\$ 148,306	\$ 135,106
Risk-weighted assets – As reported to Basel 3 (fully phased-in)				
As reported risk-weighted assets <sup>(6)</sup>	s	1,391,672	\$ 1,407,891	\$ 1,271,723
Change in risk-weighted assets from reported to fully phased-in		22,989	25,460	146,516
Basel 3 Standardized approach risk-weighted assets (fully phased-in)		1,414,661	1,433,351	1,418,239
Change in risk-weighted assets for advanced models		(17,157)	(5,963)	(8,375)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in)	s	1,397,504	\$ 1,427,388	\$ 1,409,864
Regulatory capital ratios				
Basel 3 Standardized approach Common equity tier 1 (transition) (6)		11.6 %	11.2%	12.0%
Basel 3 Standardized approach Common equity tier 1 (fully phased-in)		10.8	10.3	9.5
Basel 3 Advanced approaches Common equity tier 1 (fully phased-in)		11.0	10.4	9.6

<sup>(1)</sup> The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of net loss applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

to common shareholders.

(2) Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 22-24.

(3) Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly

presentation.

<sup>(</sup>d) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.

capital ratios

preliminary.

(6) Common equity tier 1 capital ratios at September 30, 2015 and June 30, 2015 reflect the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital

includes the 2015 phase-in of regulatory capital transition provisions.

(7) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 22-24.

GAAP financial measures differently. See Reconciliations to GAAP Financial Measureson pages 22-24.

(8) Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approaches capital pramework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma risk-weighted assets and Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be \$1,570 billion and 9.7 percent at September 30, 2015.

(9) Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology. As of September 30, 2015, we had not received internal models methodology approval.

# **Quarterly Results by Business Segment**

(Dollars in millions)											
					Third Qua	rter	2015				
	Cons	umer Banking	GWIM		Global Banking		Global Markets	Ι	Legacy Assets & Servicing		All Other
Total revenue, net of interest expense (FTE basis)(1)	s	7,832	\$ 4,468	s	4,191	\$	4,071	\$	841	s	(490)
Provision for credit losses		648	(2)		179		42		6		(67)
Noninterest expense		4,434	3,447		2,020		2,683		1,143		80
Net income (loss)		1,759	656		1,277		1,008		(196)		4
Return on average allocated capital (2)		24 %	22 %		14%		11%		n/m		n/m
Balance Sheet											
Average											
Total loans and leases	s	206,337	\$ 133,168	s	310,043	s	66,392	\$	29,074	\$	137,827
Total deposits		548,895	243,980		296,321		37,050		n/m		22,605
Allocated capital (2)		29,000	12,000		35,000		35,000		24,000		n/m
Period end											
Total loans and leases	s	208,981	\$ 134,630	s	315,224	s	70,159	\$	27,982	\$	130,713
Total deposits		551,539	246,172		297,644		36,019		n/m		21,771

				Second Qu	arter 2	2015				
	Cons	umer Banking	GWIM	Global Banking		Global Markets	Le	gacy Assets & Servicing		All Other
Total revenue, net of interest expense (FTE basis)(1)	\$	7,544	\$ 4,573	\$ 4,106	\$	4,267	\$	1,089	s	766
Provision for credit losses		506	15	177		6		57		19
Noninterest expense		4,318	3,459	1,932		2,732		961		416
Net income		1,706	689	1,251		992		45		637
Return on average allocated capital (2)		24%	23%	14%		11%		1 %		n/m
Balance Sheet										
Average										
Total loans and leases	\$	201,703	\$ 130,270	\$ 300,631	\$	61,908	\$	30,897	\$	156,006
Total deposits		545,454	239,974	288,117		39,718		n/m		22,482
Allocated capital (2)		29,000	12,000	35,000		35,000		24,000		n/m
Period end										
Total loans and leases	\$	204,380	\$ 132,377	\$ 307,085	\$	66,026	\$	30,024	s	146,557
Total denosits		547 343	237 624	292 261		39 326		n/m		22 964

				Third Qua	arter 20	)14			
	Consu	mer Banking	GWIM	Global Banking		Global Markets	Le	gacy Assets & Servicing	All Other
Total revenue, net of interest expense (FTE basis)(1)	\$	7,749	\$ 4,666	\$ 4,345	\$	4,161	\$	556	\$ (43)
Provision for credit losses		668	(15)	(64)		45		267	(265)
Noninterest expense		4,462	3,405	2,016		3,357		6,648	254
Net income (loss)		1,669	812	1,521		371		(5,114)	509
Return on average allocated capital <sup>(2)</sup>		22 %	27%	18%		4%		n/m	n/m
Balance Sheet									
Average									
Total loans and leases	\$	197,374	\$ 121,002	\$ 283,264	\$	62,959	\$	35,238	\$ 199,404
Total deposits		514,549	239,352	291,927		39,345		n/m	29,879
Allocated capital (2)		30,000	12,000	33,500		34,000		17,000	n/m
Period end									
Total loans and leases	\$	198,467	\$ 122,395	\$ 284,908	\$	62,705	\$	34,484	\$ 188,356
Total deposits		515,580	238,710	282,325		39,133		n/m	25,419

<sup>(1)</sup> Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ current\ period\ presentation.$ 

purposes.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

# Year-to-Date Results by Business Segment

1 cai-to-Date	ixcourts	DУ	Dusiness	Beginen
(Dollars in millions)				

(Donars in millions)											
				Ni	ine Months Ended	Septe	ember 30, 2015				
	Consu	mer Banking	GWIM		Global Banking		Global Markets	L	egacy Assets & Servicing		All Other
Total revenue, net of interest expense (FTE basis)(1)	\$	22,826	\$ 13,558	s	12,567	\$	12,961	\$	2,844	\$	(77)
Provision for credit losses		1,870	36		452		69		154		(230)
Noninterest expense		13,141	10,366		5,952		8,556		3,307		1,998
Net income (loss)		4,940	1,995		3,895		2,944		(390)		(199)
Return on average allocated capital (2)		23 %	22 %		15%		11%		n/m		n/m
Balance Sheet											
Average											
Total loans and leases	\$	202,565	\$ 129,881	s	300,141	s	61,798	s	30,782	s	153,754
Total deposits		541,969	242,507		290,327		38,813		n/m		21,508
Allocated capital (2)		29,000	12,000		35,000		35,000		24,000		n/m
Period end											
Total loans and leases	\$	208,981	\$ 134,630	s	315,224	s	70,159	s	27,982	s	130,713
Total deposits		551,539	246,172		297,644		36,019		n/m		21,771

				N	Nine Months Ended	Septer	mber 30, 2014			
	Consu	mer Banking	GWIM		Global Banking		Global Markets	L	egacy Assets & Servicing	All Other
Total revenue, net of interest expense (FTE basis)(1)	\$	23,049	\$ 13,802	\$	13,293	\$	13,801	\$	2,042	\$ 174
Provision for credit losses		2,027	_		353		83		240	(647)
Noninterest expense		13,446	10,213		6,200		9,341		19,287	2,434
Net income (loss)		4,781	2,264		4,249		2,780		(12,737)	446
Return on average allocated capital <sup>(2)</sup>		21%	25%		17%		11%		n/m	n/m
Balance Sheet										
Average										
Total loans and leases	\$	196,408	\$ 118,505	\$	286,309	\$	63,409	\$	36,672	\$ 209,057
Total deposits		511,214	240,716		286,633		40,769		n/m	33,759
Allocated capital (2)		30,000	12,000		33,500		34,000		17,000	n/m
Period end										
Total loans and leases	\$	198,467	\$ 122,395	\$	284,908	\$	62,705	\$	34,484	\$ 188,356
Total deposits		515,580	238,710		282,325		39,133		n/m	25,419

<sup>(1)</sup> Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative numbers.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

purposes.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

# **Supplemental Financial Data**

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data <sup>(1)</sup>		Nine Mont Septem		Third uarter	Second		Third Quarter
	20	015	2014	2015	Quarter 2015		2014
Net interest income	s	30,128	\$ 30,956	\$ 9,742	\$ 10,716	\$	10,444
Total revenue, net of interest expense		64,679	66,161	20,913	22,345		21,434
Net interest yield		2.21 %	2.27%	2.10 %	2.37%		2.29 %
Efficiency ratio		66.98	92.08	66.03	61.84		93.97
Other Data				ember 30 2015	June 30 2015	Se	eptember 30 2014
Number of financial centers - U.S.				4,741	4,789		4,947
Number of branded ATMs - U.S.				16,062	15,992		15,671
Ending full-time equivalent employees				215,193	216,679		229,538

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measureson pages 22-24.

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity asserts (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity traito represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average total shareholders' equity divided by ending common shareholders' equity divided by endin

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital as calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Based 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets & Servicing.

See the tables below and on pages 23-24 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for thein months ended September 30, 2015 and 2014 and the three months ended September 30, 2015, June 30, 2015 and September 30, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

		Nine Mon Septer		Third Quarter	Second Quarter	Third Quarter
		2015	2014	 2015	2015	2014
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis						
Net interest income	\$	29,450	\$ 30,317	\$ 9,511	\$ 10,488	\$ 10,219
Fully taxable-equivalent adjustment		678	639	231	 228	225
Net interest income on a fully taxable-equivalent basis	\$	30,128	\$ 30,956	\$ 9,742	\$ 10,716	\$ 10,444
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis						
Total revenue, net of interest expense	s	64,001	\$ 65,522	\$ 20,682	\$ 22,117	\$ 21,209
Fully taxable-equivalent adjustment		678	639	231	 228	225
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	64,679	\$ 66,161	\$ 20,913	\$ 22,345	\$ 21,434
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis						
Income tax expense	s	5,145	\$ 762	\$ 1,561	\$ 2,199	\$ 663
Fully taxable-equivalent adjustment		678	639	231	228	225
Income tax expense on a fully taxable-equivalent basis	s	5,823	\$ 1,401	\$ 1,792	\$ 2,427	\$ 888
Reconciliation of average common shareholders' equity to average tangible common shareholders' equity						
Common shareholders' equity	s	228,609	\$ 222,598	\$ 231,620	\$ 228,780	\$ 222,374
Goodwill		(69,775)	(69,818)	(69,774)	(69,775)	(69,792)
Intangible assets (excluding mortgage servicing rights)		(4,307)	(5,232)	(4,099)	(4,307)	(4,992)
Related deferred tax liabilities		1,885	 2,114	 1,811	 1,885	 2,077
Tangible common shareholders' equity	\$	156,412	\$ 149,662	\$ 159,558	\$ 156,583	\$ 149,667
Reconciliation of average shareholders' equity to average tangible shareholders' equity						
Shareholders' equity	s	250,260	\$ 236,806	\$ 253,893	\$ 251,054	\$ 238,040
Goodwill		(69,775)	(69,818)	(69,774)	(69,775)	(69,792)
Intangible assets (excluding mortgage servicing rights)		(4,307)	(5,232)	(4,099)	(4,307)	(4,992)
Related deferred tax liabilities		1,885	 2,114	 1,811	 1,885	 2,077
Tangible shareholders' equity	\$	178,063	\$ 163,870	\$ 181,831	\$ 178,857	\$ 165,333
			·		 	

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation

# **Reconciliations to GAAP Financial Measures (continued)**

(Dollars in millions, except per share data; shares in thousands)										
		Nine Mon Septen				Third		Second		Third
		2015		2014		Quarter 2015		Quarter 2015		Quarter 2014
Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity										
Common shareholders' equity	s	233,632	\$	220,768	\$	233,632	\$	229,386	\$	220,768
Goodwill		(69,761)		(69,784)		(69,761)		(69,775)		(69,784)
Intangible assets (excluding mortgage servicing rights)		(3,973)		(4,849)		(3,973)		(4,188)		(4,849)
Related deferred tax liabilities		1,762		2,019		1,762		1,813		2,019
Tangible common shareholders' equity	s	161,660	\$	148,154	\$	161,660	\$	157,236	\$	148,154
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity										
Shareholders' equity	s	255,905	\$	238,681	\$	255,905	\$	251,659	\$	238,681
Goodwill		(69,761)		(69,784)		(69,761)		(69,775)		(69,784)
Intangible assets (excluding mortgage servicing rights)		(3,973)		(4,849)		(3,973)		(4,188)		(4,849)
Related deferred tax liabilities		1,762		2,019		1,762		1,813		2,019
Tangible shareholders' equity	s	183,933	\$	166,067	\$	183,933	\$	179,509	\$	166,067
Reconciliation of period-end assets to period-end tangible assets										
Assets	s	2,153,006	\$	2,123,613	\$	2,153,006	\$	2,149,034	\$	2,123,613
Goodwill		(69,761)		(69,784)		(69,761)		(69,775)		(69,784)
Intangible assets (excluding mortgage servicing rights)		(3,973)		(4,849)		(3,973)		(4,188)		(4,849)
Related deferred tax liabilities		1,762		2,019		1,762		1,813		2,019
Tangible assets	s	2,081,034	\$	2,050,999	\$	2,081,034	\$	2,076,884	\$	2,050,999
Book value per share of common stock										
Common shareholders' equity	s	233,632	\$	220,768	\$	233,632	\$	229,386	\$	220,768
Ending common shares issued and outstanding		10,427,305		10,515,894		10,427,305		10,471,837		10,515,894
Book value per share of common stock	s	22.41	\$	20.99	\$	22.41	\$	21.91	\$	20.99
Tangible book value per share of common stock										
Tangible common shareholders' equity	s	161,660	\$	148,154	\$	161,660	\$	157,236	\$	148,154
Ending common shares issued and outstanding		10,427,305		10,515,894		10,427,305		10,471,837		10,515,894
Tangible book value per share of common stock	s	15.50	\$	14.09	\$	15.50	s	15.02	\$	14.09
		15.50	Ψ	17.07	Ψ	15.50	Ψ	15.02	Ψ	14.09

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

# **Reconciliations to GAAP Financial Measures (continued)**

(Dollars in millions)					_					
		Nine Months Ended September 30		Third		Second		Third		
		2015		2014		Quarter 2015		Quarter 2015		Quarter 2014
Reconciliation of return on average allocated capital <sup>(1)</sup>					-					
Consumer Banking										
Reported net income	s	4,940	\$	4,781	\$	1,759	\$	1,706	\$	1,669
Adjustment related to intangibles <sup>(2)</sup>		3		3		1		1		1
Adjusted net income	<u>s</u>	4,943	\$	4,784	\$	1,760	\$	1,707	\$	1,670
Average allocated equity(3)	s	59,330	\$	60,401	\$	59,312	\$	59,330	\$	60,385
Adjustment related to goodwill and a percentage of intangibles		(30,330)		(30,401)		(30,312)		(30,330)		(30,385)
Average allocated capital	<u>s</u>	29,000	\$	30,000	\$	29,000	\$	29,000	\$	30,000
Global Wealth & Investment Management										
Reported net income	S	1,995	\$	2,264	\$	656	\$	689	\$	812
Adjustment related to intangibles <sup>(2)</sup>		9		10		3		3		3
Adjusted net income	<u>s</u>	2,004	\$	2,274	\$	659	\$	692	\$	815
Average allocated equity(3)	s	22,135	\$	22,223	\$	22,132	\$	22,106	\$	22,204
Adjustment related to goodwill and a percentage of intangibles		(10,135)		(10,223)		(10,132)		(10,106)		(10,204)
Average allocated capital	s	12,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000
Global Banking										
Reported net income	s	3,895	\$	4,249	\$	1,277	\$	1,251	\$	1,521
Adjustment related to intangibles <sup>(2)</sup>		1		1		1				
Adjusted net income	<u>s</u>	3,896	\$	4,250	\$	1,278	\$	1,251	\$	1,521
Average allocated equity <sup>(3)</sup>	\$	58,934	\$	57,432	\$	58,947	\$	58,978	\$	57,421
Adjustment related to goodwill and a percentage of intangibles		(23,934)		(23,932)		(23,947)		(23,978)		(23,921)
Average allocated capital	<u>s</u>	35,000	\$	33,500	\$	35,000	\$	35,000	\$	33,500
Global Markets										
Reported net income	s	2,944	\$	2,780	\$	1,008	\$	992	\$	371
Adjustment related to intangibles <sup>(2)</sup>		9		7		5		2		2
Adjusted net income	<u>s</u>	2,953	\$	2,787	\$	1,013	\$	994	\$	373
Average allocated equity(3)	s	40,405	\$	39,394	\$	40,351	\$	40,432	\$	39,401
Adjustment related to goodwill and a percentage of intangibles		(5,405)		(5,394)		(5,351)		(5,432)		(5,401)
Average allocated capital	s	35,000	\$	34,000	\$	35,000	\$	35,000	\$	34,000
	_									

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

<sup>(1)</sup> There are no adjustments to reported net income (loss) or average allocated equity fo*Legacy Assets & Servicing*.
(2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.



# 3Q15 Highlights

- Net income of \$4.5B in 3Q15, or \$0.37 per diluted common share, which included the following selected items:
  - (\$0.03) per share after-tax from negative market-related NII adjustments <sup>1</sup> (\$0.6B pre-tax)
  - \$0.02 per share after-tax from positive net debit valuation adjustments (\$0.3B pre-tax)
  - \$0.02 per share after-tax net positive impact from gain on sales of consumer real estate loans (\$0.4B pre-tax), charge for UK payment protection insurance (\$0.3B pre-tax), and income tax benefits related to certain non-U.S. subsidiary restructurings
- Solid earnings performance over the last 4 quarters; trailing 12 months net income of \$16.2B
- · Good customer activity in primary business segments
- Net interest income, excluding market-related NII adjustments <sup>1</sup>, improved from 2Q15
- Maintained expense discipline
- · Asset quality remains strong
- · Record capital and liquidity levels
- Returned \$1.3B of capital to shareholders in 3Q15 through common stock repurchases and dividends

See note I on slide 23 for definition of market-related net interest income (NII) adjustments.

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# 3Q15 Results

\$ in billions, except per share data	3Q15	2Q15	3Q14
Summary Income Statement			
Total revenue, net of interest expense 1, 2	\$20.9	\$22.3	\$21.4
Noninterest expense	13.8	13.8	20.1
Provision for credit losses	0.8	0.8	0.6
Net income (loss)	4.5	5.3	(0.2)
Diluted earnings (loss) per common share	\$0.37	\$0.45	(\$0.04)
Average diluted common shares (in billions)	11.20	11.24	10.52
Returns			
Return on average assets	0.82	% 0.99	% n/m
Return on average common shareholders' equity	7.0	8.8	n/m
Return on average tangible common shareholders' equity <sup>3</sup>	10.1	12.8	n/m
Efficiency ratio 1,3	66.0	61.8	94.0

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n/m = not meaningful

<sup>1</sup> FTE basis.

<sup>2</sup> Represents a non-GAAP financial measure; see note A on slide 23.

<sup>3</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 25.

# Balance Sheet, Liquidity, and Capital Highlights

\$ in billions, except per shares data	3Q15	2Q15	3Q1			
Balance Sheet (end of period balances)						
Total assets	\$2,153.0	\$2,149.0	\$2,149.0		5	
Total loans and leases	887.7	886.4	886.4		891.3	
Total deposits	1,162.0	1,149.6	1,149.6		)	
Funding & Liquidity						
Long-term debt	\$237.3	\$243.4	\$243.4		\$250.1	
Global Excess Liquidity Sources 1	499	484	484		429	
Time to Required Funding (in months) 2	42	40	40		38	
Equity						
Tangible common shareholders' equity <sup>3</sup>	\$161.7	\$157.2		\$148.2		
Tangible common equity ratio <sup>3</sup>	7.8 9	% 7.6	%	7.2	%	
Common shareholders' equity	\$233.6	\$229.4		\$220.8		
Common equity ratio	10.9	% 10.7	%	10.4	%	
Per Share Data						
Tangible book value per common share <sup>3</sup>	\$15.50	\$15.02		\$14.09		
Book value per common share	22.41	21.91	21.91		20.99	
Common shares outstanding (in billions)	10.43	10.47	10.47		10.52	

\$ in billions	3Q15 2Q:		2Q15		3Q14		
Basel 3 Transition (under Standardi	zed approach	4					
Common equity tier 1 capital	\$161.6		\$158.3		\$152.4		
Risk-weighted assets	1,392		1,408		1,272		
CET1 ratio	11.6	%	11.2	%	12.0	%	
Basel 3 Fully Phased-in 4, 5, 6							
Common equity tier 1 capital	\$153.1		\$148.3		\$135.1		
Standardized approach							
Risk-weighted assets	1,415		1,433		1,418		
CET1 ratio	10.8	%	10.3	%	9.5	%	
Advanced approaches 6							
Risk-weighted assets	\$1,398		\$1,427		\$1,410		
CET1 ratio	11.0	%	10.4	%	9.6	%	
Pro-forma CET1 ratio 5	9.7		9.3	9.3		n/d	
Supplementary leverage 7							
Tier 1 capital	\$174.6		\$170.6		\$153.0		
Bank holding company SLR	6.4	%	6.3	%	5.6	%	
Bank SLR	7.0		7.0		n/d		

<sup>&</sup>lt;sup>7</sup> The numerator of the SLR is quarter-end Basel 3 Tier 1 capital. The denominator is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, OTC derivatives and repo-style transactions. Differences between fully phased-in and transitional supplementary leverage exposures are immaterial.



n/d = not disclosed

<sup>&</sup>lt;sup>1</sup> See note J on slide 23 for definition of Global Excess Liquidity Sources.

<sup>2</sup> See note K on slide 23 for definition of Time to Required Funding. For 3Q14 through 3Q15, we have included in the amount of unsecured contractual obligations the \$8.6B liability, including estimated costs, for settlements, primarily for the previously announced BNY Mellon private-label securitization settlement.

Represents a non-GAAP financial measure. For important presentation information, see slide 25.

<sup>4</sup> Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, Tier 1 capital, risk-weighted assets (RWA), CET1 ratio and bank holding company supplementary leverage ratio (SLR) as shown on a fully phased-in basis are non-GAAP financial measures. For important presentation information, see slide 25. For a reconciliation of CET1 and SLR transition to fully phased-in, see slide 22.

Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the

approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma RWA would be \$1,570B at September 30, 2015.

<sup>&</sup>lt;sup>6</sup>Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of September 30, 2015, BAC had not received IMM approval.

# Loans & Leases and Deposits (EOP, \$B)













Note: Amounts may not total due to rounding.

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<sup>&</sup>lt;sup>1</sup> Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were retained in All Other.

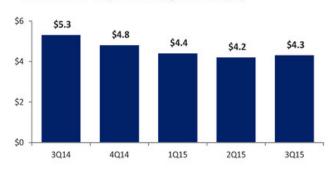
<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure.

# **Asset Quality Trends**

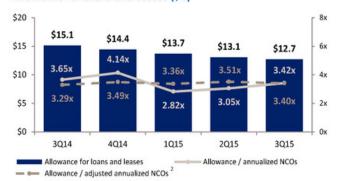
# Net Charge-offs (NCOs) and Adjusted Net Charge-offs (\$B)



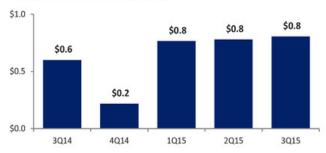
# Consumer 30+ Days Performing Past Due (\$B) 3



# Allowance for Loans and Leases (\$B) 4



# Provision for Credit Losses (\$B)



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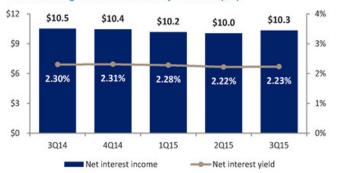
<sup>&</sup>lt;sup>1</sup> See note B on slide 23.

<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure; see note C on slide 23.

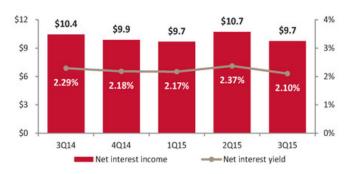
<sup>&</sup>lt;sup>3</sup> Excludes FHA-insured loans and other loans individually insured under long-term standby agreements.
<sup>4</sup> See note D on slide 23.

# Net Interest Income

# NII Excluding Market-related Adjustments (\$B) 1



# Reported NII (\$B) 1



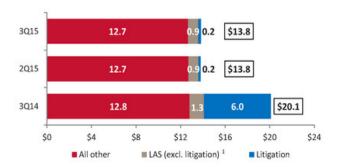
- Reported net interest income (NII) 1 of \$9.7B
- Negative market-related NII adjustments of \$597MM in 3Q15 versus positive \$669MM adjustments in 2Q15
- Excluding market-related adjustments, NII 1 of \$10.3B increased \$292MM from 2Q15, driven by commercial loan growth, improved trading-related NII and one additional interest accrual
  - Adjusted net interest yield was relatively stable at 2.23%
- We remain well positioned for NII to benefit as rates move higher
  - +100 bps parallel shift in interest rate yield curve is estimated to benefit NII by \$4.5B over the next 12 months <sup>2</sup>
  - Asset sensitivity has increased since prior quarter primarily driven by decreases in long-end rates

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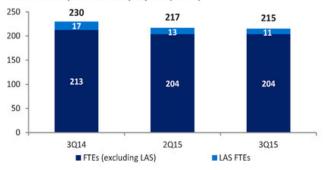
 $<sup>^1\</sup>mathrm{FTE}$  basis. Represents a non-GAAP financial measure; see note E on slide 23.  $^2$  NII asset sensitivity excludes the impact of trading-related activities.

# **Expense Highlights**

#### Noninterest Expense (\$B)



#### Full-time Equivalent Employees (000's)



- Total noninterest expense of \$13.8B in 3Q15
- Noninterest expense, excluding litigation<sup>2</sup>, of \$13.6B declined \$0.6B, or 4.2%, from 3Q14, driven by progress made on LAS cost initiatives, while benefits from optimization efforts across the franchise were largely offset by investments in the business
- LAS expense, excluding litigation <sup>1</sup>, of \$0.9B in 3Q15; expected to decline to approximately \$0.8B in 4Q15
- FTE headcount was down 6% from 3Q14, as continued progress in LAS and other reductions in support staff and infrastructure more than offset increased staffing in client-facing associates

<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure.



<sup>&</sup>lt;sup>1</sup> Represents a non-GAAP financial measure; see note F on slide 23.

## **Consumer Banking**

		Inc/(	Dec)
\$ in millions	3Q15	2Q15	3Q14
Net interest income 1	\$5,005	\$95	(\$76)
Noninterest income	2,827	193	159
Total revenue, net of interest expense 1	7,832	288	83
Provision for credit losses	648	142	(20)
Noninterest expense	4,434	116	(28)
Income tax expense 1	991	(23)	41
Net income	\$1,759	\$53	\$90

Key Indicators (\$ in billions)	3Q15		2Q15		3Q14	
Average deposits	\$548.9		\$545.5		\$514.5	
Rate paid on deposits	0.05	%	0.05	%	0.06	%
Cost of deposits 2	1.80		1.74		1.91	
Average loans and leases	\$206.3		\$201.7		\$197.4	
Mobile financial customers (MM) 3	18.4		17.6		16.1	
Number of financial centers	4,741		4,789		4,947	
Return on average allocated capital 4	24	%	24	%	22	%
Allocated capital 4	\$29.0		\$29.0		\$30.0	
Efficiency ratio 1,4	57	%	57	%	58	%

Total U.S. consumer credit card <sup>5</sup> (\$ in billions)	3Q15	2Q15		3Q14	
Average outstandings	\$88.2	\$87.5		\$88.9	
Risk-adjusted margin <sup>6</sup>	9.32	% 8.92	%	9.33	%
Net charge-off ratio	2.46	2.68		2.79	
New card accounts (MM)	1.3	1.3		1.2	
Combined credit / debit purchase volumes	\$125.8	\$126.7		\$121.8	

- Net income of \$1.8B, up 5.4% from 3Q14; ROAAC of 24%  $^4$
- Revenue of \$7.8B, up 1.1% from 3Q14
  - NII declined as the benefit from higher deposits was more than offset by the impact of the firm's allocation of assetliability management (ALM) activities and lower card yields
  - Noninterest income improved due to gains on divestitures and higher card income, partially offset by lower service charges
- Noninterest expense decreased from 3Q14, as savings from network optimization were partially offset by investments in the business and higher fraud costs; efficiency ratio 4 of 57% in 3Q15
  - Financial centers down 4% from 3Q14 to 4,741
  - Total FTEs down 7% from 3Q14 to 66K, while sales specialists grew 5% to 7,185
- Consumer client activity highlights:
  - Average deposits grew \$34B, or 7%, from 3Q14
  - Total mortgage and home equity production of \$16.9B, up \$1.9B from 3Q14 7
  - Issued 1.3MM new total U.S. consumer credit cards
  - Client brokerage assets of \$117B, up \$9B from 3Q14, driven by strong account flows, partially offset by lower market
  - Mobile banking users of 18.4MM; 14% of deposit transactions completed through mobile devices

the total line of credit.



<sup>&</sup>lt;sup>2</sup> Cost of deposits calculated as annualized noninterest expense within the Deposits subsegment as a percentage of total average deposits within Consumer Banking.

<sup>3</sup> Beginning in 1Q15, includes approximately 150,000 Merrill Edge and MyMerrill users.

Represents a non-GAAP financial measure. For important presentation information, see slide 25.
Includes average U.S. consumer credit card balances in GWIM of \$3.08, \$3.18 and \$3.28 in 3Q15, 2Q15 and 3Q14, respectively.

<sup>&</sup>lt;sup>6</sup> The risk-adjusted margin in 3Q15 is shown excluding a divestiture gain, including this impact, risk-adjusted margin would have been 9.54%.

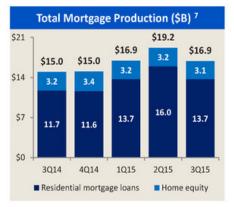
<sup>7</sup> Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of

# **Consumer Banking Trends**

#### **Leading Consumer Franchise**

- · #1 Retail Deposit Market Share in our footprint 1
- #3 in U.S. Credit Card Balances 2
- #1 Home Equity Lender (Inside Mortgage Finance)3
- #2 in J.D. Power Primary Mortgage Origination Satisfaction Study
- #1 in Mobile Banking (Keynote)<sup>3</sup>
- #2 Small Business Lender 4
- #1 in Prime Auto Credit mix among peers 5





## Consumer Client Balances (EOP, \$B)







#### Full-Time Equivalent Employees (000's)



Note: Amounts may not total due to rounding.

-Source: SNL branch data. U.S. retail deposit market share in BAC footprint based on June 2014 FDIC deposit data, adjusted to remove commercial balances.
2 Source: Competitor 2Q15 earnings releases.

Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were retained in All Other. <sup>7</sup> Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the pri

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As of June 30, 2015.

Source: FDIC as of June 30, 2014.

Stargest percentage of 740+ Scorex customers among key competitors as of July 2015. Source: Total Units Experian Autocount Risk Loan Analysis Scorex + (Loans, New & Used, Franchised Dealers).

# Global Wealth & Investment Management

		Inc/(	Dec)
\$ in millions	3Q15	2Q15	3Q14
Net interest income 1	\$1,376	\$17	(\$83)
Noninterest income	3,092	(122)	(115)
Total revenue, net of interest expense 1	4,468	(105)	(198)
Provision for credit losses	(2)	(17)	13
Noninterest expense	3,447	(12)	42
Income tax expense 1	367	(43)	(97)
Net income	\$656	(\$33)	(\$156)

Key Indicators (\$ in billions)	3Q15	2Q15		3Q14	
Average deposits	\$244.0	\$240.0		\$239.4	
Average loans and leases	133.2	130.3		121.0	
Net charge-off ratio	0.05 %	0.05	%	0.02	%
Long-term AUM flows	\$4.4	\$8.6		\$11.2	
Liquidity AUM flows	(3.2)	6.0		5.9	
Pre-tax margin	23 %	24	%	27	%
Return on average allocated capital <sup>2</sup>	22	23		27	
Allocated capital <sup>2</sup>	\$12.0	\$12.0		\$12.0	

- Net income of \$0.7B, generating a pre-tax margin of 23% and ROAAC of 22% 2
- Revenue of \$4.5B, down 4.2% from 3Q14
  - NII decline due primarily to the impact of the firm's allocation of ALM activities, partially offset by loan growth
  - Noninterest income down as higher asset management fees were more than offset by lower transactional activity
- Noninterest expense increased from 3Q14, reflecting higher litigation-related costs and investment in client-facing professionals
- Wealth advisors grew 6% from 3Q14 to 18,037 3
- Client balances of \$2.4T, down \$125B from 2Q15, driven by market valuations
  - Long-term AUM flows of \$4.4B, positive for the 25<sup>th</sup> consecutive quarter
- Average loans of \$133B, up \$3B from 2Q15 and \$12B, or 10%, versus 3Q14; 22nd consecutive quarter of loan balance growth
- Average deposits of \$244B, up \$4B from 2Q15



Represents a non-GAAP financial measure. For important presentation information, see slide 25.
 Includes financial advisors in Consumer Banking of 2,042 and 1,868 in 3Q15 and 3Q14.

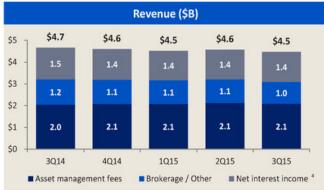
## **GWIM Trends**

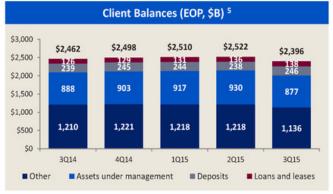
#### **Market Share Positioning**

- #1 wealth management market position across client assets, deposits, loans, revenue and net income before taxes <sup>1</sup>
- #1 in personal trust assets under management<sup>2</sup>
- #1 in Barron's U.S. high net worth client assets (2015)
- #1 in Barron's Top 1,200 ranked Financial Advisors and Top 100 Women Advisors (2015)









Note: Amounts may not total due to rounding

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<sup>&</sup>lt;sup>1</sup> Source: Competitor 2Q15 earnings releases.

<sup>&</sup>lt;sup>2</sup> Source: Industry 2Q15 call reports.

<sup>&</sup>lt;sup>3</sup> Includes financial advisors in Consumer Banking of 2,042, 2,049, 1,992, 1,950 and 1,868 at 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively.

<sup>&</sup>lt;sup>4</sup> FTE basis

<sup>&</sup>lt;sup>5</sup>Other includes brokerage assets and assets in custody. Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet

# **Global Banking**

		Inc/(	Dec)
\$ in millions	3Q15	2Q15	3Q14
Net interest income 1	\$2,345	\$132	(\$105)
Noninterest income 2	1,846	(47)	(49)
Total revenue, net of interest expense 1, 2	4,191	85	(154)
Provision for credit losses	179	2	243
Noninterest expense	2,020	88	4
Income tax expense 1	715	(31)	(157)
Net income	\$1,277	\$26	(\$244)

Key Indicators (\$ in billions)	3Q15		2Q15		3Q14	
Average deposits	\$296.3	1	\$288.1		\$291.9	
Average loans and leases	310.0		300.6		283.3	
Net charge-off ratio	0.07	%	(0.00)	%	0.07	%
Total corporation IB fees (excl. self-led) 2	\$1.29		\$1.53		\$1.35	
Global Banking IB fees <sup>2</sup>	0.75		0.78		0.73	
Business Lending revenue	1.89		1.80		1.90	
Global Transaction Services revenue	1.57		1.51		1.66	
Return on average allocated capital <sup>3</sup>	14	%	14	%	18	%
Allocated capital <sup>3</sup>	\$35.0		\$35.0		\$33.5	
Efficiency ratio 1,3	48	%	47	%	46	%

- Net income of \$1.3B, down \$0.2B from 3Q14 and up modestly from 2Q15; generated ROAAC of 14%<sup>3</sup>
- NII declined from 3Q14 as the benefit from loan growth was more than offset by the impact of the firm's allocation of ALM activities and liquidity costs, as well as loan spread compression
  - Increased 6% versus 2Q15, driven by loan and deposit growth
- Corporation-wide investment banking fees of \$1.3B (excluding selfled deals) declined 5% from 3Q14, driven by lower equity issuance, partially offset by higher advisory fees
  - Ranked #3 globally in IB fees in 3Q15 with 6.8% market share 4
  - 2<sup>nd</sup> highest quarter in advisory fees since merger
- Provision for credit losses of \$179MM; 3Q15 reserve increase of \$125MM associated with strong loan growth vs. \$116MM reserve release in 3Q14
- Noninterest expense was relatively flat versus 3Q14, reflecting lower litigation costs offset by investment in commercial and business bankers
- Average loans and leases of \$310B increased 9% from 3Q14 and 3% versus 2Q15, driven by growth in C&I and commercial real estate
- Average deposits of \$296B grew 2% from 3Q14, reflecting high liquidity value deposit growth
  - Growth of \$8.2B, or 3%, versus 2Q15

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<sup>&</sup>lt;sup>1</sup> FTE basis

<sup>&</sup>lt;sup>2</sup> Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities.

<sup>&</sup>lt;sup>3</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 25.

<sup>&</sup>lt;sup>4</sup> Ranking per Dealogic for the third quarter as of October 5, 2015.

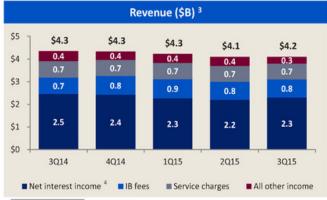
# **Global Banking Trends**

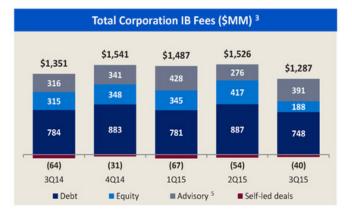
#### **Business Leadership**

- · #3 in Global IB Fees 1
- Top 3 ranking by volumes in investment-grade corporate debt, leveraged loans, asset-backed securities, syndicated loans, HY corporate debt, mortgage-backed securities & convertible debt
- · Best Global Transaction Services and Global Loan House (Euromoney '15)
- · Best Bank for Cash Management in North America for the 5th consecutive year 2
- · Most Innovative Investment Bank from North America (The Banker '15)
- · Relationships with 82% of the Global Fortune 500; 97% of the U.S. Fortune 1,000 (2014)









Ranking per Dealogic for the third quarter as of October 5, 2015.

Source: Global Finance magazine (2015).
 Global Banking shares with Global Markets in certain deal economics from investment banking and loan origination activities.

<sup>5</sup> Advisory includes fees on debt and equity advisory and mergers and acquisitions



## **Global Markets**

		Inc/(Dec)		
\$ in millions	3Q15	2Q15	3Q14	
Net interest income 1	\$1,135	\$107	\$136	
Noninterest income (excl. net DVA) 2,3	2,623	(514)	(334)	
Total revenue (excl. net DVA) 1, 2, 3	3,758	(407)	(198)	
Net DVA	313	211	108	
Total revenue, net of interest expense 1,3	4,071	(196)	(90)	
Provision for credit losses	42	36	(3)	
Noninterest expense	2,683	(49)	(674)	
Income tax expense 1	338	(199)	(50)	
Net income	\$1,008	\$16	\$637	

Key Indicators (\$ in billions)	3Q15		2Q15		3Q14	
Average trading-related assets	\$431.5		\$442.5		\$446.5	
Average loans and leases	66.4		61.9		63.0	
Sales and trading revenue	3.5		3.4		3.5	
Sales and trading revenue (excl. net DVA) 2	3.2		3.3		3.3	
Global Markets IB fees 3	0.5		0.7		0.6	
Return on average allocated capital <sup>4</sup>	11	%	11	%	4	%
Allocated capital 4	\$35.0		\$35.0		\$34.0	
Efficiency ratio <sup>1, 4</sup>	66	%	64	%	81	%

- Net income of \$1.0B in 3Q15 and ROAAC of 11% 4
- Revenue, excluding net DVA<sup>2</sup>, of \$3.8B decreased from 3Q14, primarily reflecting lower sales and trading results and to a lesser extent IB fees
- Excluding net DVA <sup>2</sup>, sales and trading revenue of \$3.2B, down 4% from 3Q14
  - FICC revenue down \$0.2B, or 11%, from 3Q14, due to declines in credit-related businesses, partially offset by improvement in rates products
  - Equities revenue improved \$0.1B, or 12%, from 3Q14, led by strong performance in derivatives, reflecting favorable market conditions
- Noninterest expense declined \$0.7B versus 3Q14, due primarily to lower litigation costs
  - Excluding litigation 5, expenses declined 4%, driven by lower revenue-related costs

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<sup>&</sup>lt;sup>1</sup> FTE basis

<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure; see note G on slide 23.

<sup>3</sup> In addition to sales and trading revenue, Global Markets shares with Global Banking in certain deal economics from investment banking and loan origination activities.

<sup>&</sup>lt;sup>4</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 25.

<sup>&</sup>lt;sup>5</sup> Represents a non-GAAP financial measure; see note H on slide 23.

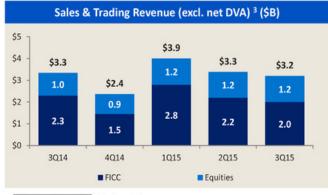
## Global Markets Trends and Revenue Mix

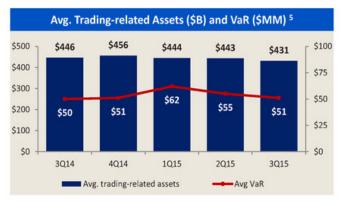
#### **Business Leadership**

- · #1 Global Research Firm for 4th consecutive year ('14) 1
- #1 All-America Research Team ('15) 1
- #1 U.S. Equities Trading Broker and #1 Global Portfolio Trading (Greenwich '15)
- · Best Equity Derivatives House and Americas Derivatives House of the Year (Global Capital)
- · 2015 Greenwich Quality Leader in Overall U.S. Fixed-Income Sales and Overall U.S. Fixed-Income Trading
- #2 U.S. Business Done for Fixed Income & FX 2









Note: Amounts may not total due to rounding.

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<sup>1</sup> Source: Institutional Investor.

<sup>&</sup>lt;sup>2</sup> Source: Orion. Released in July 2015 for the 12 months ended 1Q15.

<sup>&</sup>lt;sup>3</sup> Represents a non-GAAP financial measure; see note G on slide 23.
<sup>4</sup> Macro includes G10 FX, rates and commodities products.

<sup>&</sup>lt;sup>5</sup> See note L on slide 23 for definition of VaR.

# **Legacy Assets & Servicing**

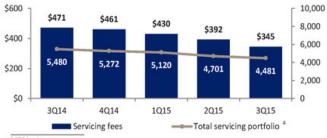
		Inc/	(Dec)
\$ in millions	3Q15	2Q15	3Q14
Net interest income 1	\$383	(\$34)	(\$4)
Noninterest income	458	(214)	289
Total revenue, net of interest expense 1	841	(248)	285
Provision for credit losses	6	(51)	(261)
Noninterest expense, excluding litigation <sup>2</sup>	915	13	(430)
Litigation expense	228	169	(5,075)
Income tax expense 1	(112)	(138)	1,133
Net income (loss)	(\$196)	(\$241)	\$4,918

3Q15	2Q15	3Q14
\$29.1	\$30.9	\$35.2
2.7	3.2	4.0
69	78	81
\$391	\$409	\$491
0.3	0.7	0.2
	\$29.1 2.7 69 \$391	\$29.1 \$30.9 2.7 3.2 69 78 \$391 \$409

Net loss of \$196MM in 3Q15

- Total revenue declined from 2Q15, driven primarily by a representations and warranties benefit which occurred in the prior quarter, less favorable MSR net-of-hedge results and lower servicing fees on a smaller servicing portfolio
- LAS expenses, excluding litigation <sup>2</sup>, of \$0.9B in 3Q15
  - Expected to decline to approximately \$0.8B in 4Q15
  - 60+ days delinquent loans serviced down 14% from 2Q15 to 114K units in 3Q15
  - LAS employees 5 declined 10% from 2Q15









<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure; see note F on slide 23.

<sup>3</sup> Serviced by LAS employees.
4 Includes first mortgage and home equity.
5 Includes other FTEs supporting LAS (contractors).

## All Other 1

		Inc/(	Dec)
\$ in millions	3Q15	2Q15	3Q14
Net interest income 2	(\$502)	(\$1,291)	(\$570)
Noninterestincome	12	35	123
Total revenue, net of interest expense 2	(490)	(1,256)	(447)
Provision for credit losses	(67)	(86)	198
Noninterest expense	80	(336)	(174)
Income (loss) before income taxes 2	(503)	(834)	(471)
Income tax expense (benefit) 2	(507)	(201)	34
Net income	\$4	(\$633)	(\$505)

Selected Revenue Items (\$ in millions)	3Q15	2Q15	3Q14
Equity investment income (loss)	(\$46)	\$11	(\$26)
Gains on sales of debt securities	385	162	410
U.K. payment protection insurance provision 3	(303)	(16)	(298)

Key Indicators (\$ in billions)	3Q15	2Q15	3Q14
Average loans and leases	\$137.8	\$156.0	\$199.4
Book value of Global Principal Investments	0.5	0.7	1.0
Total BAC equity investment exposure	10.8	11.3	11.4

- Net income of \$4MM in 3Q15
- NII declined from 3Q14, driven primarily by negative marketrelated adjustments due to a decline in interest rates
- Noninterest income was \$123MM higher vs. 3Q14, driven primarily by larger gains on the sale of consumer real estate loans
- Provision benefit of \$67MM; reserve release of \$140MM in 3Q15 versus a release of \$393MM in 3Q14
- Noninterest expense declined \$174MM from 3Q14, reflecting improved litigation and lower personnel and infrastructure costs, partially offset by higher professional fees

<sup>&</sup>lt;sup>3</sup> In the UK, we previously sold payment protection insurance through our international card services business to credit card and consumer loan customers.



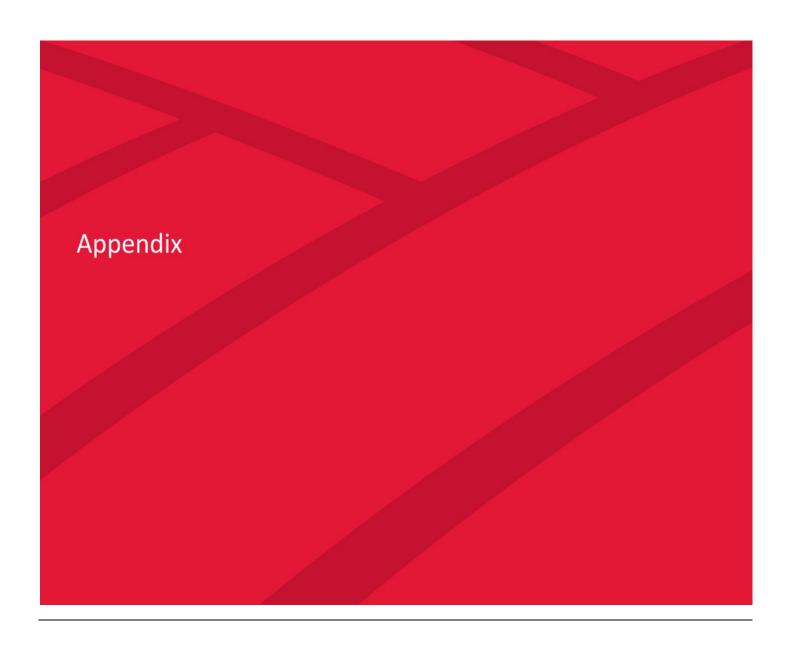
<sup>&</sup>lt;sup>1</sup> All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgages, debt securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by LAS are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments (GPI) which is comprised of a portfolio of equity, real estate and other alternative investments.

<sup>&</sup>lt;sup>2</sup> FTE basis.

# **Key Takeaways**

- Results reflect continued solid performance and good customer activity
- In challenging rate environment, net interest income, excluding market-related adjustments, improved from 2Q15
- Managing expenses while continuing to invest in the business
- Asset quality remains strong
- Record capital and liquidity levels
- · Focused on responsible growth

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# Consumer Real Estate Asset Quality Key Indicators

		Residen	tial Mortgage	1									
[		3Q15		7	2Q15			3Q15				20	115
\$ in millions	As Reported	Excluding Purchas Credit-impaired a Fully-insured Loa	and Ren		Excluding Purchas Credit-impaired a Fully-insured Loa	nd	As Reported	-	ding Purchas dit-impaire Loans		As Reported		Excluding Purchased Credit-impaired Loans
Loans end of period	\$187,939	\$136,786	\$19	8,825	\$136,654		\$78,030		\$73,165		\$81,006		\$75,893
Loans average	192,063	136,597	20	5,543	136,683		79,507		74,551		82,434		77,225
Net charge-offs <sup>2</sup>	\$26	\$26		\$177	\$177		\$120		\$120		\$151		\$151
% of average loans	0.05	% 0.08	%	0.35 9	6 0.52	%	0.60	%	0.64	%	0.73	%	0.78 %
Allowance for loan losses	\$1,755	\$1,358	\$	1,997	\$1,484		\$2,645		\$2,156		\$2,744		\$2,155
% of loans	0.93	% 0.99	%	1.00 9	6 1.09	%	3.39	%	2.95	%	3.39	%	2.84 %
Average refreshed (C)LTV <sup>3</sup>		63			64				66				68
90%+ refreshed (C)LTV <sup>3</sup>		10	%		11	%			19	%			20 %
Average refreshed FICO		746			744				748				748
% below 620 FICO		6	%		7	%			7	%			7 %

<sup>&</sup>lt;sup>2</sup> Excludes write-offs of PCI loans of \$128MM and \$264MM related to residential mortgage and \$20MM and \$26MM related to home equity for 3Q15 and 2Q15. Net charge-off ratios including the PCI write-offs for residential mortgage were 0.32% and 0.86%, and for home equity were 0.70% and 0.86% for 3Q15 and 2Q15.

<sup>3</sup> Loan-to-value (LTV) calculations apply to the residential mortgage portfolio. Combined loan-to-value (CLTV) calculations apply to the home equity portfolio.

# Regulatory Capital Reconciliations <sup>1</sup>

\$ in millions  Regulatory Capital – Basel 3 transition to fully phased-in	3Q15	2Q15	3Q14
Common equity tier 1 capital (transition)	\$161,649	\$158,326	\$152,444
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in	\$101,049	\$130,320	\$132,444
during transition	(5,554)	(5,706)	(10,502)
Accumulated OCI phased in during transition	(1,018)	(1,884)	(2,399)
Intangibles phased in during transition	(1,654)	(1,751)	(2,697)
Defined benefit pension fund assets phased in during transition	(470)	(476)	(664)
DVA related to liabilities and derivatives phased in during transition	228	384	974
Other adjustments and deductions phased in during transition	(92)	(587)	(2,050)
Common equity tier 1 capital (fully phased-in)	\$153,089	\$148,306	\$135,106
Tier 1 capital (transition)	\$178,830	\$176,247	\$163,040
Transition adjustments	(4,199)	(5,669)	(10,076)
Tier 1 capital (fully phased-in)	\$174,631	\$170,578	\$152,964
Risk-weighted Assets – As reported to Basel 3 (fully phased-in)	3Q15	2Q15	3Q14
As reported risk-weighted assets	\$1,391,672	\$1,407,891	\$1,271,723
Change in risk-weighted assets from reported to fully phased-in	22,989	25,460	146,516
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	1,414,661	1,433,351	1,418,239
Change in risk-weighted assets for advanced models	(17,157)	(5,963)	(8,375)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) 2,3	\$1,397,504	\$1,427,388	\$1,409,864
Basel 3 Regulatory Capital Ratios	3Q15	2Q15	3Q14
Standardized approach Common equity tier 1 (transition)	11.6 %	11.2 %	12.0 9
Standardized approach Common equity tier 1 (fully phased-in)	10.8	10.3	9.5
Advanced approaches Common equity tier 1 (fully phased-in) 2, 3	11.0	10.4	9.6
Bank holding company SLR (transition)	6.5	6.5	6.0
Bank holding company SLR (fully phased-in)	6.4	6.3	5.6

Regulatory capital ratios are preliminary. For important presentation information, see slide 25.

Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma RWA and CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be \$1,570B and 9.7% at September 30, 2015.

<sup>&</sup>lt;sup>3</sup> Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the IMM. As of September 30, 2015, BAC had not received IMM approval.

## Notes

#### Non-GAAP Financial Measures

For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

- A On a GAAP basis, total revenue, net of interest expense was \$20.7B, \$22.1B and \$21.2B for 3Q15, 2Q15 and 3Q14, respectively.
- <sup>8</sup> Net charge-offs exclude write-offs of PCI loans of \$148MM, \$290MM, \$288MM, \$13MM and \$246MM for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively. Including the write-offs of PCI loans, total annualized net charge-offs and PCI write-offs as a percentage of total average loans and leases outstanding were 0.49%, 0.62%, 0.70%, 0.40% and 0.57% for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively.
- <sup>c</sup> Adjusted net charge-offs exclude DoJ settlement impacts of \$53MM, \$166MM, \$230MM and \$151MM in 3Q15, 2Q15, 1Q15 and 4Q14, respectively, and recoveries from NPL sales and other recoveries of \$58MM, \$27MM, \$40MM \$314MM and \$114MM in 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively.
- <sup>o</sup> The allowance / annualized net charge-offs and PCI write-offs ratios were 2.95x, 2.40x, 2.28x, 4.08x and 2.95x, and the allowance (excluding valuation allowance for PCI loans) / annualized net charge-offs (excluding PCI loans) ratios were 3.18x, 2.79x, 2.55x, 3.66x and 3.27x, which excludes valuation allowance on PCI loans of \$886MM, \$1.1B, \$1.3B, \$1.7B and \$1.6B for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively.
- E On a GAAP basis, reported NII was \$9.5B, \$10.5B, \$9.5B, \$9.6B and \$10.2B for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively. Market-related adjustments of premium amortization and hedge ineffectiveness were (\$0.6B), \$0.7B, (\$0.5B), (\$0.6B) and (\$0.1B) for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively.
- F LAS noninterest expense was \$1.1B, \$961MM and \$6.6B for 3Q15, 2Q15 and 3Q14, respectively. LAS litigation expense was \$228MM, \$59MM and \$5.3B for 3Q15, 2Q15 and 3Q14, respectively.
- <sup>G</sup> Net DVA represents the combined total of net DVA on derivatives and structured liabilities. In 4Q14, a funding valuation adjustment (FVA) on uncollateralized derivative transactions was implemented, and a transitional charge of \$497MM related to the adoption was recorded. Net DVA gains (losses) were \$313MM, \$102MM, \$19MM, \$626MM) and \$205MM for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively. Net DVA gains (losses) included in FICC revenue were \$278MM, \$83MM, \$4MM, (\$577MM) and \$133MM for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively. Net DVA gains (losses) included in equities revenue were \$35MM, \$19MM, \$15MM, (\$49MM) and \$72MM for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively.
- <sup>H</sup> Global Markets noninterest expense was \$2.7B and \$3.4B for 3Q15 and 3Q14. Global Markets litigation expense was \$32MM and \$601MM for 3Q15 and 3Q14. The majority of the litigation expense recorded in 3Q14 was non-deductible for tax purposes.

#### Definitions

- Market-related NII adjustments include retrospective changes to debt security premium or discount amortization resulting from changes in estimated prepayments, due primarily to changes in interest rates, and hedge ineffectiveness. Amortization of premiums and accretion of discounts is included in interest income. When a change is made to the estimated lives of the securities, primarily as a result of changes in interest rates, the related premium or discount is adjusted, with a corresponding charge or benefit to interest income, to the appropriate amount had the current estimated lives been applied since the purchase of the securities. For more information, see Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2014 Annual Report on Form 10-K.
- <sup>1</sup> Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions.
- <sup>K</sup> Time to Required Funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the BAC parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation.
- <sup>1</sup> VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Using a 95% confidence level, average VaR was \$24MM, \$23MM, \$24MM and \$26MM for 3Q15, 2Q15, 1Q15, 4Q14 and 3Q14, respectively.



# Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities
Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking
statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar
expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's
current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters.
These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are
difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of
these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) ruling or to assert other claims seeking to avoid the impact of the ACE ruling; the possibility that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the impact of recent proposed UK tax law changes, including a reduction to the UK corporate tax rate and the creation of a bank surcharge tax, which together, if enacted, will result in a tax charge upon enactment and higher tax expense going forward, as well as a reduction in the bank levy; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

Bank of America 🤎

# Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of
  the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to,
  update any of the information provided.
- Certain prior period amounts have been reclassified to conform to current period presentation.
- The Company's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on the Standardized and Advanced approaches under Basel 3 and supplementary leverage ratio final rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, but also incorporate operational risk and a credit valuation adjustment component. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma RWA and CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be \$1,570B and 9.7% at September 30, 2015. These Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of September 30, 2015, BAC had not received IMM approval. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators.
- Certain financial measures contained herein represent non-GAAP financial measures. For more information about the non-GAAP financial measures
  contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and
  accompanying reconciliations in the earnings press release for the quarter ended September 30, 2015 and other earnings-related information
  available through the Bank of America Investor Relations web site at: <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>.
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile and strategic plans. As a result of this process, in the first quarter 2015, the Company adjusted the amount of capital being allocated to its business segments, primarily LAS.







# **Supplemental Information Third Quarter 2015**

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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#### **Consolidated Financial Highlights**

Dollars in millions, except per share information; shares in thousands)					ı							
		Nine Mo Septe	onths En ember 3			Third	Second		First		Fourth	Third
		2015		2014		Quarter 2015	Quarter 2015		Quarter 2015	Quarter 2014		 Quarter 2014
Income statement				_								
Net interest income	\$	29,450	\$	30,317	\$	9,511	\$ 10,488	\$	9,451	\$	9,635	\$ 10,219
Noninterest income		34,551		35,205		11,171	11,629		11,751		9,090	10,990
Total revenue, net of interest expense		64,001		65,522		20,682	22,117		21,202		18,725	21,209
Provision for credit losses		2,351		2,056		806	780		765		219	636
Noninterest expense		43,320		60,921		13,807	13,818		15,695		14,196	20,142
Income tax expense		5,145		762		1,561	2,199		1,385		1,260	663
Net income (loss)		13,185		1,783		4,508	5,320		3,357		3,050	(232
Preferred stock dividends		1,153		732		441	330		382		312	238
Net income (loss) applicable to common shareholders		12,032		1,051		4,067	4,990		2,975		2,738	(470
Diluted earnings (loss) per common share(1)		1.09		0.10		0.37	0.45		0.27		0.25	(0.04
Average diluted common shares issued and outstanding(1)		11,234,125		10,587,841		11,197,203	11,238,060		11,266,511		11,273,773	10,515,790
Dividends paid per common share	\$	0.15	\$	0.07	\$	0.05	\$ 0.05	\$	0.05	\$	0.05	\$ 0.05
Performance ratios												
Return on average assets		0.82 %		0.11%		0.82 %	0.99%		0.64%		0.57%	n/m
Return on average common shareholders' equity		7.04		0.63		6.97	8.75		5.35		4.84	n/m
Return on average tangible common shareholders' equity(2)		10.29		0.94		10.11	12.78		7.88		7.15	n/m
Return on average tangible shareholders' equity(2)		9.90		1.45		9.84	11.93		7.85		7.08	n/m
At period end  Book value per share of common stock	s	22.41	s	20.99	\$	22.41	\$ 21.91	s	21.66	\$	21.32	\$ 20.99
Tangible book value per share of common stock <sup>(2)</sup>		15.50		14.09		15.50	15.02		14.79		14.43	14.09
Market price per share of common stock:												
Closing price	s	15.58	s	17.05	\$	15.58	\$ 17.02	\$	15.39	\$	17.89	\$ 17.05
High closing price for the period		18.45		17.92		18.45	17.67		17.90		18.13	17.18
Low closing price for the period		15.15		14.51		15.26	15.41		15.15		15.76	14.98
Market capitalization		162,457		179,296		162,457	178,231		161,909		188,141	179,296
Number of financial centers - U.S.		4,741		4,947		4,741	4,789		4,835		4,855	4,947
Number of branded ATMs - U.S.		16,062		15,671		16,062	15,992		15,903		15,834	15,671
Full-time equivalent employees		215,193		229,538		215,193	216,679		219,658		223,715	229,538

n/m = not meaningful

<sup>(1)</sup> The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of the net loss applicable to common shareholders.

(2) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures nages 45-48.)

#### **Supplemental Financial Data**

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data(1)

	Nine M Sept	onths En			Third Quarter	Second Quarter	First Ouarter	Fourth Quarter	Third Quarter
	2015		2014		2015	2015	2015	2014	2014
Net interest income	\$ 30,128	\$	30,956	s	9,742	\$ 10,716	\$ 9,670	\$ 9,865	\$ 10,444
Total revenue, net of interest expense	64,679		66,161		20,913	22,345	21,421	18,955	21,434
Net interest yield	2.21 %	6	2.27%		2.10 %	2.37 %	2.17%	2.18%	2.29 %
Efficiency ratio	66.98		92.08		66.03	61.84	73.27	74.90	93.97

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measureøn pages 45-48.)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Consolidated Statement of Income**

Consolidated Statement of Income							
(Dollars in millions, except per share information; shares in thousands)		ths Ended nber 30	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
	2015	2014	2015	2015	2015	2014	2014
Interest income							
Loans and leases	\$ 24,019	\$ 25,930	\$ 8,005	\$ 7,978	\$ 8,036	\$ 8,377	\$ 8,535
Debt securities	6,796	6,346	1,839	3,070	1,887	1,675	2,225
Federal funds sold and securities borrowed or purchased under agreements to resell	774	801	275	268	231	238	239
Trading account assets	3,291	3,463	1,134	1,074	1,083	1,098	1,111
Other interest income	2,222	2,194	754	742	726	764	748
Total interest income	37,102	38,734	12,007	13,132	11,963	12,152	12,858
Interest expense							
Deposits	650	843	214	216	220	237	270
Short-term borrowings	1,868	1,963	597	686	585	615	591
Trading account liabilities	1,071	1,225	342	335	394	351	392
Long-term debt	4,063	4,386	1,343	1,407	1,313	1,314	1,386
Total interest expense	7,652	8,417	2,496	2,644	2,512	2,517	2,639
Net interest income	29,450	30,317	9,511	10,488	9,451	9,635	10,219
Noninterest income							
Card income	4,381	4,334	1,510	1,477	1,394	1,610	1,500
Service charges	5,519	5,599	1,898	1,857	1,764	1,844	1,907
Investment and brokerage services	10,101	9,887	3,336	3,387	3,378	3,397	3,327
Investment banking income	4,300	4,524	1,287	1,526	1,487	1,541	1,351
Equity investment income (loss)	84	1,150	(31)	88	27	(20)	9
Trading account profits	5,510	6,198	1,616	1,647	2,247	111	1,899
Mortgage banking income	2,102	1,211	407	1,001	694	352	272
Gains on sales of debt securities	821	1,191	385	168	268	163	432
Other income	1,733	1,111	763	478	492	92	293
Total noninterest income	34,551	35,205	11,171	11,629	11,751	9,090	10,990
Total revenue, net of interest expense	64,001	65,522	20,682	22,117	21,202	18,725	21,209
Provision for credit losses	2,351	2,056	806	780	765	219	636
Noninterest expense							
Personnel	25,333	26,094	7,829	7,890	9,614	7,693	8,039
Occupancy	3,082	3,264	1,028	1,027	1,027	996	1,070
Equipment	1,511	1,594	499	500	512	531	514
Marketing	1,330	1,338	445	445	440	491	446
Professional fees	1,588	1,795	673	494	421	677	611
Amortization of intangibles	632	708	207	212	213	228	234
Data processing	2,298	2,348	731	715	852	796	754
Telecommunications	583	1,005	210	202	171	254	311
Other general operating	6,963	22,775	2,185	2,333	2,445	2,530	8,163
Total noninterest expense	43,320	60,921	13,807	13,818	15,695	14,196	20,142
Income before income taxes	18,330	2,545	6,069	7,519	4,742	4,310	431
Income tax expense	5,145	762	1,561	2,199	1,385	1,260	663
Net income (loss)	\$ 13,185	\$ 1,783	\$ 4,508	\$ 5,320	\$ 3,357	\$ 3,050	\$ (232)
Preferred stock dividends	1,153	732	441	330	382	312	238
Net income (loss) applicable to common shareholders	\$ 12,032	\$ 1,051	\$ 4,067	\$ 4,990	\$ 2,975	\$ 2,738	\$ (470)
Per common share information							
Earnings (loss)	\$ 1.15	\$ 0.10	\$ 0.39	\$ 0.48	\$ 0.28	\$ 0.26	\$ (0.04)
Diluted earnings (loss) (1)	1.09	0.10	0.37	0.45	0.27	0.25	(0.04)
Dividends paid	0.15	0.07	0.05	0.05	0.05	0.05	0.05
Average common shares issued and outstanding	10,483,466	10,531,688	10,444,291	10,488,137	10,518,790	10,516,334	10,515,790
Average diluted common shares issued and outstanding (1)	11,234,125	10,587,841	11,197,203	11,238,060	11,266,511	11,273,773	10,515,790

<sup>(1)</sup> The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of the net loss applicable to common shareholders.

#### **Consolidated Statement of Comprehensive Income**

(Dollars in millions)								
	 Nine Mon Septer	ths End nber 30		Third Duarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
	2015		2014	2015	2015	2015	2014	2014
Net income (loss)	\$ 13,185	\$	1,783	\$ 4,508	\$ 5,320	\$ 3,357	\$ 3,050	\$ (232)
Other comprehensive income (loss), net-of-tax:								
Net change in available-for-sale debt and marketable equity securities	217		2,600	1,418	(2,537)	1,336	2,021	(994)
Net change in derivatives	416		411	127	246	43	205	196
Employee benefit plan adjustments	77		64	27	25	25	(1,007)	8
Net change in foreign currency translation adjustments	(84)		(133)	(76)	43	(51)	(24)	(14)
Other comprehensive income (loss)	 626		2,942	 1,496	 (2,223)	 1,353	 1,195	 (804)
Comprehensive income (loss)	\$ 13,811	\$	4,725	\$ 6,004	\$ 3,097	\$ 4,710	\$ 4,245	\$ (1,036)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Consolidated Balance Sheet**

(Dollars in millions)	Se	ptember 30 2015	 June 30 2015	s	eptember 30 2014
Assets					
Cash and due from banks	\$	27,886	\$ 29,974	\$	28,332
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		142,540	133,540		100,327
Cash and cash equivalents		170,426	163,514		128,659
Time deposits placed and other short-term investments		6,485	7,996		7,859
Federal funds sold and securities borrowed or purchased under agreements to resell		206,681	199,903		223,310
Trading account assets		180,018	189,106		188,489
Derivative assets		55,226	50,977		49,092
Debt securities:					
Carried at fair value		325,078	332,307		307,949
Held-to-maturity, at cost		66,573	60,072		60,175
Total debt securities		391,651	392,379		368,124
Loans and leases		887,689	886,449		891,315
Allowance for loan and lease losses		(12,657)	(13,068)		(15,106)
Loans and leases, net of allowance		875,032	873,381		876,209
Premises and equipment, net		9,554	9,700		9,987
Mortgage servicing rights		3,043	3,521		4,243
Goodwill		69,761	69,775		69,784
Intangible assets		3,973	4,188		4,849
Loans held-for-sale		8,842	6,914		7,909
Customer and other receivables		63,443	64,505		67,092
Other assets		108,871	113,175		118,007
Total assets	s	2,153,006	\$ 2,149,034	\$	2,123,613
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)					
Trading account assets	s	5,514	\$ 4,863	\$	7,533
Loans and leases		79,121	85,467		96,565
Allowance for loan and lease losses		(1,595)	(1,711)		(2,002)
Loans and leases, net of allowance		77,526	83,756		94,563
Loans held-for-sale		338	413		555
All other assets		2,424	3,681		2,746
Total assets of consolidated variable interest entities	s	85,802	\$ 92,713	\$	105,397

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Consolidated Balance Sheet (continued)**

(Dollars in millions)				
		September 30 2015	June 30 2015	September 30 2014
Liabilities				 
Deposits in U.S. offices:				
Noninterest-bearing	s	417,837	\$ 411,862	\$ 386,575
Interest-bearing		676,812	668,447	654,726
Deposits in non-U.S. offices:				
Noninterest-bearing		8,519	8,294	7,339
Interest-bearing		58,841	60,957	63,341
Total deposits		1,162,009	1,149,560	1,111,981
Federal funds purchased and securities loaned or sold under agreements to repurchase		199,238	213,024	217,925
Trading account liabilities		74,252	72,596	76,867
Derivative liabilities		45,862	43,583	44,237
Short-term borrowings		34,518	39,903	33,275
Accrued expenses and other liabilities (includes \$661, \$588 and \$529 of reserve for unfunded lending commitments)		143,934	135,295	150,532
Long-term debt		237,288	243,414	250,115
Total liabilities		1,897,101	1,897,375	1,884,932
Shareholders' equity				
$Preferred stock, \$0.01 \ par \ value; \ authorized \ -100,000,000 \ shares; \ issued \ and \ outstanding \ -3,767,790, \ 3,767,790 \ and \ 3,591,790 \ shares$		22,273	22,273	17,913
$Common stock \ and \ additional \ paid-in \ capital, \ $0.01\ par\ value; \ authorized \ -12,800,000,000\ shares; \ issued \ and \ outstanding \ -10,427,305,035, \ 10,471,836,636\ and \ 10,515,893,904\ shares$		151,841	152,638	153,472
Retained earnings		85,485	81,938	72,811
Accumulated other comprehensive income (loss)		(3,694)	(5,190)	(5,515)
Total shareholders' equity		255,905	251,659	238,681
Total liabilities and shareholders' equity	s	2,153,006	\$ 2,149,034	\$ 2,123,613
Liabilities of consolidated variable interest entities included in total liabilities above				
Short-term borrowings	s	567	\$ 358	\$ 985
Long-term debt		12,922	14,471	15,904
All other liabilities		103	109	137
Total liabilities of consolidated variable interest entities	s	13,592	\$ 14,938	\$ 17,026

#### **Capital Management**

(Dollars in millions) Basel 3 Standardized Transition September 30 September 30 June 30 March 31 December 31 2015 2015 2015 2014 2014 Risk-based capital metrics (1, 2): Common equity tier 1 capital 161,649 158,326 155,438 155,361 152,444 Tier 1 capital 178,830 176,247 173,155 168,973 163,040 Total capital 219,901 217,538 214,481 208,670 200,759 Risk-weighted assets 1,391,672 1,407,891 1,405,267 1,261,544 1,271,723 Common equity tier 1 capital ratio 11.2% 11.1% 12.3 % 12.0% Tier 1 capital ratio 12.9 12.5 12.3 13.4 12.8 15.3 Total capital ratio 15.8 15.5 16.5 15.8 Tier 1 leverage ratio 8.5 8.5 8.4 8.2 7.9 Tangible equity ratio<sup>(3)</sup> 8.8 8.6 8.6 8.4 8.1 Tangible common equity ratio(3) 7.6 7.2 7.8 7.5 7.5

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

<sup>(1)</sup> Regulatory capital ratios

<sup>(2)</sup> Common equity tier 1 capital ratios are preliminary.
(2) Common equity tier 1 capital ratios at September 30, 2015, June 30, 2015 and March 31, 2015 reflect the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.
(3) Tangible equity ratio equals period-end tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page45-48.)

#### **Bank of America Corporation and Subsidiaries** Regulatory Capital Reconciliations (1, 2, 3)

	S	eptember 30 2015		June 30 2015		March 31 2015	I	December 31 2014	S	eptember 30 2014
Regulatory capital – Basel 3 transition to fully phased-in								_		
Common equity tier 1 capital (transition) <sup>(4)</sup>	s	161,649	\$	158,326	\$	155,438	\$	155,361	\$	152,444
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition		(5,554)		(5,706)		(6,031)		(8,905)		(10,502)
Accumulated OCI phased in during transition		(1,018)		(1,884)		(378)		(1,592)		(2,399)
Intangibles phased in during transition		(1,654)		(1,751)		(1,821)		(2,556)		(2,697)
Defined benefit pension fund assets phased in during transition		(470)		(476)		(459)		(599)		(664)
DVA related to liabilities and derivatives phased in during transition		228		384		498		925		974
Other adjustments and deductions phased in during transition		(92)		(587)		(48)		(1,417)		(2,050)
Common equity tier 1 capital (fully phased-in)	•	153,089	\$	148,306	e.	147,199	\$	141,217	\$	135,106
communication of a communication of the communicati	3	155,069	9	148,300	•	147,199	3	141,217	_	
Risk-weighted assets – As reported to Basel 3 (fully phased-in)	s	1,391,672	\$	1,407,891	\$	1,405,267	\$	1,261,544	\$	1,271,723
Risk-weighted assets – As reported to Basel 3 (fully phased-in)	s	,	<u>-</u>	,	\$	,	<u>-</u>		\$	· · ·
Risk-weighted assets – As reported to Basel 3 (fully phased-in)  As reported risk-weighted assets (4)  Change in risk-weighted assets from reported to fully phased-in	s	1,391,672	<u>-</u>	1,407,891	\$	1,405,267	<u>-</u>	1,261,544	\$	1,271,723
Risk-weighted assets – As reported to Basel 3 (fully phased-in)  As reported risk-weighted assets (4)  Change in risk-weighted assets from reported to fully phased-in	s	1,391,672 22,989	<u>-</u>	1,407,891 25,460	\$	1,405,267 25,394	<u>-</u>	1,261,544 153,722	\$	1,271,723 146,516
Risk-weighted assets – As reported to Basel 3 (fully phased-in)  As reported risk-weighted assets (4)  Change in risk-weighted assets from reported to fully phased-in  Basel 3 Standardized approach risk-weighted assets (fully phased-in)	s	1,391,672 22,989 1,414,661	<u>-</u>	1,407,891 25,460 1,433,351	\$	1,405,267 25,394 1,430,661	<u>-</u>	1,261,544 153,722 1,415,266	\$	1,271,723 146,516 1,418,239
Risk-weighted assets – As reported to Basel 3 (fully phased-in)  As reported risk-weighted assets (4)  Change in risk-weighted assets from reported to fully phased-in  Basel 3 Standardized approach risk-weighted assets (fully phased-in)  Change in risk-weighted assets for advanced models	s	1,391,672 22,989 1,414,661 (17,157)	<u>-</u>	1,407,891 25,460 1,433,351 (5,963)	\$	1,405,267 25,394 1,430,661 30,529	<u>-</u>	1,261,544 153,722 1,415,266 50,213	\$	1,271,723 146,516 1,418,239 (8,375)
Risk-weighted assets – As reported to Basel 3 (fully phased-in)  As reported risk-weighted assets (4)  Change in risk-weighted assets from reported to fully phased-in  Basel 3 Standardized approach risk-weighted assets (fully phased-in)  Change in risk-weighted assets for advanced models  Basel 3 Advanced approaches risk-weighted assets (fully phased-in)	s <u>s</u>	1,391,672 22,989 1,414,661 (17,157)	<u>-</u>	1,407,891 25,460 1,433,351 (5,963)	\$	1,405,267 25,394 1,430,661 30,529	<u>-</u>	1,261,544 153,722 1,415,266 50,213	\$	1,271,723 146,516 1,418,239 (8,375)
Risk-weighted assets – As reported to Basel 3 (fully phased-in)  As reported risk-weighted assets (4)  Change in risk-weighted assets from reported to fully phased-in  Basel 3 Standardized approach risk-weighted assets (fully phased-in)  Change in risk-weighted assets for advanced models  Basel 3 Advanced approaches risk-weighted assets (fully phased-in)  Regulatory capital ratios	ss	1,391,672 22,989 1,414,661 (17,157) 1,397,504	<u>-</u>	1,407,891 25,460 1,433,351 (5,963) 1,427,388	\$	1,405,267 25,394 1,430,661 30,529 1,461,190	<u>-</u>	1,261,544 153,722 1,415,266 50,213 1,465,479	\$	1,271,723 146,516 1,418,239 (8,375) 1,409,864

<sup>(1)</sup> Regulatory capital ratios are preliminary.

(2) Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma risk-weighted assets and Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be \$1,570 billion and 9.7 percent at September 30, 2015.

(3) Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, As of September 30, 2015, we had not received internal models methodology approval.

(4) Common equity tier 1 capital ratios at September 30,2015, June 30, 2015 and March 31, 2015 reflect the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.

#### Net Interest Income Excluding Trading-related Net Interest Income

					Third		Second		First		Fourth		Third
	2015		2014		2015		2015		2015		2014		Quarter 2014
\$	30,128	\$	30,956	\$	9,742	\$	10,716	\$	9,670	\$	9,865	\$	10,444
	(2,870)		(2,672)		(1,034)		(920)		(916)		(938)		(906)
\$	27,258	\$	28,284	\$	8,708	\$	9,796	\$	8,754	\$	8,927	\$	9,538
\$	1,822,720	\$	1,819,247	s	1,847,396	\$	1,815,892	\$	1,804,399	\$	1,802,121	\$	1,813,482
	(419,711)		(449,249)		(421,639)		(419,241)		(418,214)		(435,408)		(441,661)
s	1,403,009	\$	1,369,998	s	1,425,757	\$	1,396,651	\$	1,386,185	\$	1,366,713	\$	1,371,821
	2.21 %		2.27%		2.10 %		2.37%		2.17%		2.18%		2.29%
	0.39		0.48		0.33		0.44		0.39		0.42		0.48
	2.60 %		2.75%		2.43 %		2.81%		2.56%		2.60%		2.77%
	\$	Septer 2015  \$ 30,128 (2,870) \$ 27,258  \$ 1,822,720 (419,711) \$ 1,403,009  2.21% 0.39	\$ 30,128 \$ (2,870) \$ 27,258 \$ \$ \$ (419,711) \$ 1,403,009 \$ \$ \$ 2.21 % 0.39	\$ 30,128 \$ 30,956 (2,870) (2,672) \$ 27,258 \$ 28,284 \$ 1,822,720 \$ 1,819,247 (419,711) (449,249) \$ 1,403,009 \$ 1,369,998 2,21% 2,27% 0,39 0,48	September 30       2015     2014       \$ 30,128     \$ 30,956     \$       (2,870)     (2,672)       \$ 27,258     \$ 28,284     \$       \$ 1,822,720     \$ 1,819,247     \$       (419,711)     (449,249)     \$       \$ 1,403,009     \$ 1,369,998     \$       2.21%     2.27%       0.39     0.48	September 30	September 30	Third Quarter 2015   2014   Third Quarter 2015	September 30   Charlest   Charl	September 30	Third Quarter 2015   Second Quarter 2015	September 30	Third Quarter 2015   Second Quarter 2014   Second Quarter 2015   Second Quarter 2015   Second Quarter 2014   Second Quarter 2015   Second Quarter 2014   Second Quarter 2015   Second Quarter 2014   Second Quarter 2015   Second Quarter 2015   Second Quarter 2015   Second Quarter 2015   Second Quarter 2014   Second Quarter 2015   Second Quarter 2015   Second Quarter 2014   Second Quarter 2015   Second Quarter 2015   Second Quarter 2015   Second Quarter 2015   Second Quarter 2014   Second Quarter 2015   Second Quarter 2015

<sup>(1)</sup> Represents a non-GAAP financial measure.
(2) Calculated on an annualized basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	T	hird Quarter 2015		Second Quarter 2015					Third Quarter 2014				
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate	
Earning assets													
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 145,174	\$ 96	0.26 %	\$ 125,	762	\$ 81	0.26%	\$	110,876	\$	77	0.28%	
Time deposits placed and other short-term investments	11,503	38	1.33	8,	183	34	1.64		10,457		41	1.54	
Federal funds sold and securities borrowed or purchased under agreements to resell	210,127	275	0.52	214,	326	268	0.50		223,978		239	0.42	
Trading account assets	140,484	1,170	3.31	137,	137	1,114	3.25		143,282		1,147	3.18	
Debt securities (1)	394,420	1,853	1.88	386,	357	3,082	3.21		359,653		2,236	2.48	
Loans and leases(2):													
Residential mortgage	193,791	1,690	3.49	207,	356	1,782	3.44		235,272		2,083	3.54	
Home equity	79,715	730	3.64	82,	640	769	3.73		88,590		836	3.76	
U.S. credit card	88,201	2,033	9.15	87,	460	1,980	9.08		88,866		2,093	9.34	
Non-U.S. credit card	10,244	267	10.34	10,	012	264	10.56		11,784		304	10.25	
Direct/Indirect consumer	85,975	515	2.38	83,	598	504	2.42		82,669		523	2.51	
Other consumer	1,980	15	3.01	1,	885	15	3.14		2,110		19	3.44	
Total consumer	459,906	5,250	4.54	473,	051	5,314	4.50		509,291		5,858	4.58	
U.S. commercial	251,908	1,743	2.75	244,	540	1,705	2.80		230,891		1,660	2.86	
Commercial real estate	53,605	384	2.84	50,	478	382	3.03		46,069		347	2.98	
Commercial lease financing	25,425	199	3.12	24,	723	180	2.92		24,325		212	3.48	
Non-U.S. commercial	91,997	514	2.22	88,	523	479	2.17		88,665		555	2.48	
Total commercial	422,935	2,840	2.67	408,	364	2,746	2.70		389,950		2,774	2.83	
Total loans and leases	882,841	8,090	3.64	881,	415	8,060	3.67		899,241		8,632	3.82	
Other earning assets	62,847	716	4.52	62,	712	721	4.60		65,995		710	4.27	
Total earning assets(3)	1,847,396	12,238	2.64	1,815,	892	13,360	2.95		1,813,482		13,082	2.87	
Cash and due from banks	27,730			30,	751				25,120				
Other assets, less allowance for loan and lease losses	293,867			305,	323				297,507				
Total assets	\$ 2,168,993			\$ 2,151,	966			\$	2,136,109				

<sup>(1)</sup> Yields on debt securities excluding the impact of market-related adjustments were 50, 2.48 and 2.55 percent for thethree months ended September 30, 2015 June 30, 2015 and September 30, 2014. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.

(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(3) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest

income on:

	Third Quarter 2015		Second Quarter 2015		Third Quarter 20	14
Federal funds sold and securities borrowed or purchased under agreements to resell	s	20	\$	13	\$	10
Debt securities		(11)		(3)		(27)
U.S. commercial loans and leases		(17)		(18)		(13)
Net hedge expense on assets	s	(8)	\$	(8)	\$	(30)

#### Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

		Т	hird Q	uarter 2015		Second Quarter 2015					Third Quarter 2014				
		Average Balance		Interest Income/ Expense	Yield/ Rate	Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate	
Interest-bearing liabilities															
U.S. interest-bearing deposits:															
Savings	\$	46,297	s	2	0.02 %	\$ 47,381	\$	2	0.02 %	\$	46,803	\$	1	0.01 %	
NOW and money market deposit accounts		545,741		67	0.05	536,201		71	0.05		517,043		78	0.06	
Consumer CDs and IRAs		53,174		38	0.29	55,832		42	0.30		65,579		59	0.35	
Negotiable CDs, public funds and other deposits		30,631		26	0.33	29,904		22	0.30		31,806		27	0.34	
Total U.S. interest-bearing deposits		675,843		133	0.08	 669,318		137	0.08		661,231		165	0.10	
Non-U.S. interest-bearing deposits:															
Banks located in non-U.S. countries		4,196		7	0.71	5,162		9	0.67		8,022		21	1.05	
Governments and official institutions		1,654		1	0.33	1,239		1	0.38		1,706		1	0.14	
Time, savings and other		53,793		73	0.53	 55,030		69	0.51		61,331		83	0.54	
Total non-U.S. interest-bearing deposits		59,643		81	0.54	61,431		79	0.52		71,059		105	0.59	
Total interest-bearing deposits		735,486		214	0.12	730,749		216	0.12		732,290		270	0.15	
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		257,323		597	0.92	252,088		686	1.09		255,111		590	0.92	
Trading account liabilities		77,443		342	1.75	77,772		335	1.73		84,989		392	1.83	
Long-term debt		240,520		1,343	2.22	242,230		1,407	2.33		251,772		1,386	2.19	
Total interest-bearing liabilities <sup>(1)</sup>		1,310,772		2,496	0.76	1,302,839		2,644	0.81		1,324,162		2,638	0.79	
Noninterest-bearing sources:															
Noninterest-bearing deposits		423,745				416,040					395,198				
Other liabilities		180,583				182,033					178,709				
Shareholders' equity		253,893				251,054					238,040				
Total liabilities and shareholders' equity	\$	2,168,993				\$ 2,151,966				\$	2,136,109				
Net interest spread					1.88 %				2.14%					2.08%	
Impact of noninterest-bearing sources	_				0.22				0.23					0.21	
Net interest income/yield on earning assets			s	9,742	2.10%	·	\$	10,716	2.37%		·	\$	10,444	2.29%	

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Third Quarter 2015		Second Quarter 2015		Third Quarter 2014	
NOW and money market deposit accounts	\$	_	s	(1)	s	_
Consumer CDs and IRAs		5		6		6
Negotiable CDs, public funds and other deposits		3		4		3
Banks located in non-U.S. countries		2		1		9
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		232	2	247		260
Long-term debt		(832)		766)		(880)
Net hedge income on liabilities	\$	(590)	\$ (:	509)	\$	(602)

#### Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

		Nine Months En						nded September 30						
		2015	;				2	2014						
	Average Balance	Inc	terest come/ pense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate					
Earning assets														
nterest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 132,44	5 S	261	0.26 %	\$	115,670	\$	234	0.27%					
ime deposits placed and other short-term investments	9,36	6	105	1.50		11,602		129	1.49					
ederal funds sold and securities borrowed or purchased under agreements to resell	212,78	1	774	0.49		224,001		801	0.48					
rading account assets	138,86	1	3,406	3.28		146,205		3,575	3.27					
Debt securities (1)	388,00	7	6,833	2.36		345,194		6,375	2.45					
oans and leases (2):														
Residential mortgage	205,31	5	5,323	3.46		242,034		6,516	3.59					
Home equity	82,40	1	2,269	3.68		90,676		2,531	3.73					
U.S. credit card	88,11	7	6,040	9.17		88,820		6,227	9.37					
Non-U.S. credit card	10,08	7	793	10.51		11,700		920	10.51					
Direct/Indirect consumer	83,48	1	1,510	2.42		82,170		1,577	2.57					
Other consumer	1,90	4	45	3.14		2,029		54	3.56					
Total consumer	471,30	8	15,980	4.53		517,429		17,825	4.60					
U.S. commercial	243,84	8	5,093	2.79		229,822		4,982	2.90					
Commercial real estate	50,79	2	1,113	2.93		47,703		1,072	3.00					
Commercial lease financing	24,88	1	595	3.19		24,485		639	3.48					
Non-U.S. commercial	88,08	)	1,478	2.24		90,921		1,669	2.45					
Total commercial	407,61	3	8,279	2.71		392,931		8,362	2.84					
Total loans and leases	878,92	1	24,259	3.69		910,360		26,187	3.84					
her earning assets	62,33	)	2,142	4.59		66,215		2,071	4.18					
Total earning assets(3)	1,822,72	0	37,780	2.77		1,819,247		39,372	2.89					
sh and due from banks	28,72	5				26,907								
ner assets, less allowance for loan and lease losses	301,84	3				302,144								
Total assets	\$ 2,153,28	9			\$	2,148,298								

<sup>(1)</sup> Yields on debt securities excluding the impact of market-related adjustments wer2.49 and 2.67 percent for thenine months ended September 30, 2015 and 2014 Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.
(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
(3) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	2015		2014		
Federal funds sold and securities borrowed or purchased under agreements to resell	s	45	\$	37	
Debt securities		(22)		(42)	
U.S. commercial loans and leases		(50)		(43)	
Net hedge expense on assets	\$	(27)	\$	(48)	-

#### Year-to-Date Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

		N	led September 30	ed September 30						
		2015			2014					
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate				
Interest-bearing liabilities										
U.S. interest-bearing deposits:										
Savings	\$ 46,634	\$ 6	0.02 %	\$ 46,489	\$ 2	0.01 %				
NOW and money market deposit accounts	537,974	205	0.05	519,870	240	0.06				
Consumer CDs and IRAs	55,883	125	0.30	68,455	212	0.41				
Negotiable CDs, public funds and other deposits	29,784	70	0.32	31,693	85	0.36				
Total U.S. interest-bearing deposits	670,275	406	0.08	666,507	539	0.11				
Non-U.S. interest-bearing deposits:										
Banks located in non-U.S. countries	4,633	24	0.70	9,866	52	0.70				
Governments and official institutions	1,426	3	0.31	1,772	2	0.13				
Time, savings and other	54,364	217	0.53	61,974	250	0.54				
Total non-U.S. interest-bearing deposits	60,423	244	0.54	73,612	304	0.55				
Total interest-bearing deposits	730,698	650	0.12	740,119	843	0.15				
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings	251,231	1,868	0.99	259,786	1,963	1.01				
Trading account liabilities	77,996	1,071	1.84	90,177	1,225	1.82				
Long-term debt	240,960	4,063	2.25	255,084	4,385	2.30				
Total interest-bearing liabilities <sup>(1)</sup>	1,300,885	7,652	0.79	1,345,166	8,416	0.84				
Noninterest-bearing sources:										
Noninterest-bearing deposits	414,988			384,658						
Other liabilities	187,156			181,668						
Shareholders' equity	250,260			236,806						
Total liabilities and shareholders' equity	\$ 2,153,289			\$ 2,148,298						
Net interest spread			1.98%	<del></del>	<u> </u>	2.05%				
Impact of noninterest-bearing sources			0.23			0.22				
Net interest income/yield on earning assets		\$ 30,128	2.21 %		\$ 30,956	2.27%				

(1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased(decreased) interest expense on:

	2015	2014
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	17	38
Negotiable CDs, public funds and other deposits	10	10
Banks located in non-U.S. countries	4	18
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings	728	780
Long-term debt	(2,439)	(2,660)
Net hedge income on liabilities	\$ (1,681)	\$ (1,815)

#### Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions) September 30, 2015 Gross Gross Amortized Unrealized Unrealized Cost Gains Value Available-for-sale debt securities Mortgage-backed securities: \$ 207.057 1.854 (592) 208,319 Agency-collateralized mortgage obligations 11,836 263 (24) 12,075 3,383 255 (56) 3,582 Non-agency residential Commercial 5,422 115 (7) 5,530 Total mortgage-backed securities 2,487 (679) 229,506 U.S. Treasury and agency securities 39,422 711 40,131 (2) Non-U.S. securities 6,356 26 (7) 6,375 Corporate/Agency bonds 231 (1) 234 Other taxable securities, substantially all asset-backed securities 9,769 (37) 9,750 18 Total taxable securities 283,476 3,246 (726) 285,996 Tax-exempt securities (26) 11,690 Total available-for-sale debt securities 3,277 297,686 295,161 (752) Other debt securities carried at fair value 27,457 161 (226)27,392 Total debt securities carried at fair value 322,618 3,438 (978) 325,078 Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities 66,573 495 (588) 66,480 389,191 3,933 391,558 Total debt securities (1,566) Available-for-sale marketable equity securities(1) 331 24 355 June 30, 2015 Available-for-sale debt securities Mortgage-backed securities: \$ 189,228 931 (1,899) 188,260 Agency 12,931 Agency-collateralized mortgage obligations 12,749 224 (42) Non-agency residential 3,649 299 (62) 3,886 Commercial 5,087 54 (31) 5,110 Total mortgage-backed securities 210,713 1.508 (2,034)210,187 U.S. Treasury and agency securities 57,699 661 (16) 58,344 Non-U.S. securities 6,124 25 (4) 6,145 Corporate/Agency bonds 252 (1) 257 6 Other taxable securities, substantially all asset-backed securities 10,389 35 (21) 10,403 Total taxable securities 285,177 2,235 (2,076) 285,336 Tax-exempt securities 10.811 15 (25)10.801 Total available-for-sale debt securities 295,988 2,250 (2,101) 296,137 Other debt securities carried at fair value 36,452 164 (446) 36,170 (2,547) Total debt securities carried at fair value 332 440 2,414 332 307 Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities 60,072 160 (1,069) 59,163

Total debt securities

 $Available \hbox{-for-sale marketable equity securities} \ (1)$ 

#### Other Debt Securities Carried at Fair Value

(Dollars in millions)	September : 2015	September 30 2015					
Mortgage-backed securities:							
Agency	s	7,944	\$	14,885			
Agency-collateralized mortgage obligations		7		9			
Non-agency residential		3,635		3,787			
Total mortgage-backed securities		1,586		18,681			
Non-U.S. securities (1)		5,529		17,198			
Other taxable securities, substantially all asset-backed securities		277		291			
Total	s	7,392	\$	36,170			

\$

392,512

336

2,574

104

Certain prior period amounts have been reclassified to conform to current period presentation.

391,470

440

(3,616)

<sup>(1)</sup> Classified in other assets on the Consolidated Balance Sheet

These securities are primarily used to satisfy certain international regulatory liquidity requirements.

# **Bank of America Corporation and Subsidiaries** Quarterly Results by Business Segment (Dollars in millions)

				1	Third (	Quarter 2015				
		Total Corporation	Consumer Banking	GWIM		Global Banking	Global Markets		cy Assets & ervicing	All Other
Net interest income (FTE basis)	\$	9,742	\$ 5,005	\$ 1,376	s	2,345	\$ 1,135	s	383	\$ (502)
Card income		1,510	1,248	44		132	18		_	68
Service charges		1,898	1,057	18		746	73		_	4
Investment and brokerage services		3,336	70	2,682		11	574		_	(1)
Investment banking income (loss)		1,287	(1)	55		752	521		_	(40)
Equity investment income (loss)		(31)	8	(3)		1	9		_	(46)
Trading account profits (losses)		1,616	_	43		100	1,462		(1)	12
Mortgage banking income (loss)		407	207	1		_	_		266	(67)
Gains (losses) on sales of debt securities		385	1	_		_	_		(1)	385
Other income (loss)		763	237	252		104	279		194	(303)
Total noninterest income		11,171	2,827	3,092		1,846	2,936		458	12
Total revenue, net of interest expense (FTE basis)		20,913	7,832	 4,468		4,191	4,071		841	 (490)
Provision for credit losses		806	648	(2)		179	42		6	(67)
Noninterest expense		13,807	4,434	3,447		2,020	2,683		1,143	80
Income (loss) before income taxes (FTE basis)		6,300	2,750	1,023		1,992	1,346		(308)	 (503)
Income tax expense (benefit) (FTE basis)		1,792	991	367		715	338		(112)	(507)
Net income (loss)	\$	4,508	\$ 1,759	\$ 656	s	1,277	\$ 1,008	s	(196)	\$ 4
Average										
Total loans and leases	s	882,841	\$ 206,337	\$ 133,168	s	310,043	\$ 66,392	s	29,074	\$ 137,827
Total assets (1)		2,168,993	612,348	274,192		370,246	597,103		50,719	264,385
Total deposits		1,159,231	548,895	243,980		296,321	37,050		n/m	22,605
Period end										
Total loans and leases	\$	887,689	\$ 208,981	\$ 134,630	s	315,224	\$ 70,159	s	27,982	\$ 130,713
Total assets (1)		2,153,006	615,152	279,155		372,363	579,776		49,080	257,480
Total deposits		1,162,009	551,539	246,172		297,644	36,019		n/m	21,771

				5	Second	Quarter 2015			
		Total Corporation	Consumer Banking	GWIM		Global Banking	Global Markets	cy Assets & ervicing	All Other
Net interest income (FTE basis)	s	10,716	\$ 4,910	\$ 1,359	\$	2,213	\$ 1,028	\$ 417	\$ 789
Card income		1,477	1,206	41		128	36	_	66
Service charges		1,857	1,033	19		728	73	_	4
Investment and brokerage services		3,387	68	2,749		14	556	_	_
Investment banking income (loss)		1,526	_	84		777	718	_	(53)
Equity investment income		88	_	3		3	71	_	11
Trading account profits (losses)		1,647	_	53		20	1,693	_	(119)
Mortgage banking income		1,001	256	2		_	_	682	61
Gains (losses) on sales of debt securities		168	_	(1)		_	7	_	162
Other income (loss)		478	71	264		223	85	(10)	(155)
Total noninterest income		11,629	 2,634	 3,214		1,893	3,239	 672	 (23)
Total revenue, net of interest expense (FTE basis)		22,345	7,544	4,573		4,106	4,267	1,089	766
Provision for credit losses		780	506	15		177	6	57	19
Noninterest expense		13,818	4,318	3,459		1,932	2,732	961	416
Income before income taxes (FTE basis)		7,747	2,720	1,099		1,997	1,529	71	331
Income tax expense (benefit) (FTE basis)		2,427	 1,014	410		746	 537	 26	 (306)
Net income	\$	5,320	\$ 1,706	\$ 689	\$	1,251	\$ 992	\$ 45	\$ 637
Average									
Total loans and leases	\$	881,415	\$ 201,703	\$ 130,270	\$	300,631	\$ 61,908	\$ 30,897	\$ 156,006
Total assets (1)		2,151,966	608,919	268,835		361,867	602,735	52,548	257,062
Total deposits		1,146,789	545,454	239,974		288,117	39,718	n/m	22,482
Period end									
Total loans and leases	\$	886,449	\$ 204,380	\$ 132,377	\$	307,085	\$ 66,026	\$ 30,024	\$ 146,557
Total assets (1)		2,149,034	611,016	267,021		367,052	580,953	50,959	272,033
Total deposits		1,149,560	547,343	237,624		292,261	39,326	n/m	22,964

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

This information is preliminary and based on company data available at the time of the presentation.

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# Quarterly Results by Business Segment (continued)

(Dollars in millions)

	Third Quarter 2014											
		Total Corporation		onsumer Banking		GWIM		Global Banking		Global Markets	cy Assets & servicing	All Other
Net interest income (FTE basis)	\$	10,444	\$	5,081	\$	1,459	\$	2,450	\$	999	\$ 387	\$ 68
Card income		1,500		1,219		52		119		18	_	92
Service charges		1,907		1,085		19		730		67	_	6
Investment and brokerage services		3,327		62		2,713		13		533	_	6
Investment banking income (loss)		1,351		_		111		727		577	_	(64)
Equity investment income (loss)		9		_		_		6		29	_	(26)
Trading account profits		1,899		_		48		58		1,786	1	6
Mortgage banking income (loss)		272		205		1		_		_	152	(86)
Gains on sales of debt securities		432		14		1		_		7	_	410
Other income (loss)		293		83		262		242		145	16	(455)
Total noninterest income		10,990		2,668		3,207		1,895		3,162	 169	 (111)
Total revenue, net of interest expense (FTE basis)		21,434		7,749		4,666		4,345		4,161	556	(43)
Provision for credit losses		636		668		(15)		(64)		45	267	(265)
Noninterest expense		20,142		4,462		3,405		2,016		3,357	6,648	254
Income (loss) before income taxes (FTE basis)		656		2,619		1,276		2,393		759	(6,359)	(32)
Income tax expense (benefit) (FTE basis)		888		950		464		872		388	(1,245)	(541)
Net income (loss)	\$	(232)	\$	1,669	\$	812	\$	1,521	\$	371	\$ (5,114)	\$ 509
Average												
Total loans and leases	\$	899,241	\$	197,374	\$	121,002	\$	283,264	\$	62,959	\$ 35,238	\$ 199,404
Total assets (1)		2,136,109		578,846		266,324		364,565		599,977	53,843	272,554
Total deposits		1,127,488		514,549		239,352		291,927		39,345	n/m	29,879
Period end												
Total loans and leases	\$	891,315	\$	198,467	\$	122,395	\$	284,908	\$	62,705	\$ 34,484	\$ 188,356
Total assets (1)		2,123,613		580,372		266,240		354,944		598,804	56,908	266,345
Total deposits		1,111,981		515,580		238,710		282,325		39,133	n/m	25,419

 $<sup>\</sup>overline{\mbox{(1)}}$  Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

### **Year-to-Date Results by Business Segment**

(Dollars in millions)

						Nine Mont	ths End	led September	30, 20	15				
	_	Total Corporation		onsumer Banking		GWIM		Global Banking		Global Markets		cy Assets & ervicing		All Other
Net interest income (FTE basis)	\$	30,128	\$	14,786	\$	4,086	s	6,818	\$	3,172	s	1,228	\$	38
Card income		4,381		3,621		134		360		63		_		203
Service charges		5,519		3,056		55		2,184		211		_		13
Investment and brokerage services		10,101		203		8,154		43		1,703		_		(2)
Investment banking income (loss)		4,300		(1)		211		2,381		1,869		_		(160)
Equity investment income (loss)		84		7		_		13		98		_		(34)
Trading account profits (losses)		5,510		_		151		184		5,282		1		(108)
Mortgage banking income (loss)		2,102		751		4		_		_		1,409		(62)
Gains (losses) on sales of debt securities		821		2		_		_		10		(1)		810
Other income (loss)		1,733		401		763		584		553		207		(775)
Total noninterest income		34,551		8,040		9,472		5,749		9,789		1,616		(115)
Total revenue, net of interest expense (FTE basis)		64,679		22,826		13,558		12,567		12,961		2,844		(77)
Provision for credit losses		2,351		1,870		36		452		69		154		(230)
Noninterest expense		43,320		13,141		10,366		5,952		8,556		3,307		1,998
Income (loss) before income taxes (FTE basis)		19,008		7,815		3,156		6,163		4,336		(617)		(1,845)
Income tax expense (benefit) (FTE basis)		5,823		2,875		1,161		2,268		1,392		(227)		(1,646)
Net income (loss)	\$	13,185	\$	4,940	\$	1,995	s	3,895	\$	2,944	\$	(390)	\$	(199)
A														
Average  Total loans and leases	s	878,921	\$	202,565	\$	129,881	s	300,141	\$	61,798	s	30,782	\$	153,754
	3	,	э		3		3		3		3		Þ	1
Total assets (1)		2,153,289		605,418		272,715		364,659		599,472		51,994		259,031
Total deposits		1,145,686		541,969		242,507		290,327		38,813		n/m		21,508
Period end				***		44.74				=0.4=-				
Total loans and leases	\$	887,689	\$	208,981	\$	134,630	\$	315,224	\$	70,159	S	27,982	\$	130,713
Total assets (1)		2,153,006		615,152		279,155		372,363		579,776		49,080		257,480
Total deposits		1,162,009		551,539		246,172		297,644		36,019		n/m		21,771

	Nine Months Ended September 30, 2014												
		Total Corporation		onsumer Banking		GWIM		Global Banking		Global Markets	cy Assets & ervicing		All Other
Net interest income (FTE basis)	\$	30,956	\$	15,211	\$	4,430	\$	7,396	\$	2,968	\$ 1,126	\$	(175)
Card income		4,334		3,520		150		333		65	_		266
Service charges		5,599		3,118		57		2,188		216	_		20
Investment and brokerage services		9,887		186		7,959		52		1,654	_		36
Investment banking income (loss)		4,524		_		251		2,383		2,073	_		(183)
Equity investment income		1,150		_		5		63		316	_		766
Trading account profits (losses)		6,198		_		139		135		5,921	7		(4)
Mortgage banking income (loss)		1,211		620		2		_		1	812		(224)
Gains on sales of debt securities		1,191		15		1		_		10	16		1,149
Other income (loss)		1,111		379		808		743		577	 81		(1,477)
Total noninterest income		35,205		7,838		9,372		5,897		10,833	 916		349
Total revenue, net of interest expense (FTE basis)		66,161		23,049		13,802		13,293		13,801	2,042		174
Provision for credit losses		2,056		2,027		_		353		83	240		(647)
Noninterest expense		60,921		13,446		10,213		6,200		9,341	 19,287		2,434
Income (loss) before income taxes (FTE basis)		3,184		7,576		3,589		6,740		4,377	(17,485)		(1,613)
Income tax expense (benefit) (FTE basis)		1,401		2,795		1,325		2,491		1,597	 (4,748)		(2,059)
Net income (loss)	\$	1,783	\$	4,781	\$	2,264	\$	4,249	\$	2,780	\$ (12,737)	\$	446
Average													
Total loans and leases	\$	910,360	\$	196,408	\$	118,505	\$	286,309	\$	63,409	\$ 36,672	\$	209,057
Total assets (1)		2,148,298		575,622		267,779		361,306		606,205	54,030		283,356
Total deposits		1,124,777		511,214		240,716		286,633		40,769	n/m		33,759
Period end													
Total loans and leases	\$	891,315	\$	198,467	\$	122,395	\$	284,908	\$	62,705	\$ 34,484	\$	188,356
Total assets (1)		2,123,613		580,372		266,240		354,944		598,804	56,908		266,345
Total deposits		1,111,981		515,580		238,710		282,325		39,133	n/m		25,419

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

This information is preliminary and based on company data available at the time of the presentation.

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### **Consumer Banking Segment Results**

S	2015 14,786 3,621 3,056	\$	15,211	s	Quarter 2015 5,005	\$	Quarter 2015 4,910		Quarter 2015		Quarter 2014		Quarter 2014
\$	3,621 3,056	S		s		\$	4.910	_					
	3,056		2.520				4,910	\$	4,871	\$	4,967	\$	5,081
	3,056		2.520										
			3,520		1,248		1,206		1,167		1,324		1,219
	751		3,118		1,057		1,033		966		1,042		1,085
	/51		620		207		256		288		193		205
	612		580		315		139		158		232		159
	8,040		7,838		2,827		2,634		2,579		2,791		2,668
	22,826		23,049		7,832		7,544		7,450		7,758		7,749
	1,870		2,027		648		506		716		653		668
	13,141		13,446		4,434		4,318		4,389		4,418		4,462
	7,815		7,576		2,750		2,720		2,345		2,687		2,619
	2,875		2,795		991		1,014		870		1,033		950
\$	4,940	\$	4,781	<u>s</u>	1,759	\$	1,706	\$	1,475	\$	1,654	\$	1,669
	3.47 %		3.77%		3.45%		3.44%		3.54%		3.61%		3.71 %
	23		21		24		24		21		22		22
	57.57		58.34		56.62		57.24		58.90		56.94		57.58
\$	202,565	\$	196,408	\$	206,337	\$	201,703	\$	199,581	\$	199,215	\$	197,374
	569,136		539,601		576,226		572,278		558,713		545,609		542,776
	605,418		575,622		612,348		608,919		594,795		582,004		578,846
	541,969		511,214		548,895		545,454		531,365		517,580		514,549
	29,000		30,000		29,000		29,000		29,000		30,000		30,000
\$	208,981	\$	198,467	\$	208,981	\$	204,380	\$	200,153	\$	202,000	\$	198,467
	578,702		544,907		578,702		575,178		576,762		551,945		544,907
	615,152		580,372		615,152		611,016		613,024		588,875		580,372
	551,539		515,580		551,539		547,343		549,489		524,413		515,580
	s	8,040 22,826  1,870  13,141 7,815 2,875 \$ 4,940  3,47% 23 57.57  \$ 202,565 569,136 605,418 541,969 29,000  \$ 208,981 578,702 615,152	\$ 202,565 \$ 569,136 \$ 605,418 \$ 541,969 \$ 29,000 \$ \$ 208,981 \$ 578,702 \$ 615,152	612     580       8,040     7,838       22,826     23,049       1,870     2,027       13,141     13,446       7,815     7,576       2,875     2,795       \$ 4,940     \$ 4,781       3,47%     3,77%       23     21       \$7,57     58,34       \$ 202,565     \$ 196,408       \$69,136     539,601       605,418     575,622       \$41,969     511,214       29,000     30,000       \$ 208,981     \$ 198,467       \$78,702     544,907       615,152     580,372	612     580       8,040     7,838       22,826     23,049       1,870     2,027       13,141     13,446       7,815     7,576       2,875     2,795       \$ 4,940     \$ 4,781     \$       3,47%     3,77%       23     21       57.57     58,34       \$ 202,565     \$ 196,408     \$       \$ 569,136     539,601       605,418     575,622       541,969     511,214       29,000     30,000       \$ 208,981     \$ 198,467     \$       578,702     544,907       615,152     580,372	612         580         315           8,040         7,838         2,827           22,826         23,049         7,832           1,870         2,027         648           13,141         13,446         4,434           7,815         7,576         2,750           2,875         2,795         991           \$ 4,940         \$ 4,781         \$ 1,759           3,47%         3,77%         3,45%           23         21         24           57.57         58,34         56,62           \$ 202,565         \$ 196,408         \$ 206,337           569,136         539,601         576,226           605,418         575,622         612,348           541,969         511,214         548,895           29,000         30,000         29,000           \$ 208,981         \$ 198,467         \$ 208,981           578,702         544,907         578,702           615,152         580,372         615,152	612     580     315       8,040     7,838     2,827       22,826     23,049     7,832       1,870     2,027     648       13,141     13,446     4,434       7,815     7,576     2,750       2,875     2,795     991       \$ 4,940     \$ 4,781     \$ 1,759     \$       3,47%     3,77%     3,45%       23     21     24       57.57     58,34     56,62       \$ 202,565     \$ 196,408     \$ 206,337     \$       \$ 605,418     575,622     612,348       541,969     511,214     548,895       29,000     30,000     29,000       \$ 208,981     \$ 198,467     \$ 208,981     \$       \$ 578,702     544,907     578,702       615,152     580,372     615,152	612         580         315         139           8,040         7,838         2,827         2,634           22,826         23,049         7,832         7,544           1,870         2,027         648         506           13,141         13,446         4,434         4,318           7,815         7,576         2,750         2,720           2,875         2,795         991         1,014           \$ 4,940         \$ 4,781         \$ 1,759         \$ 1,706           3,47%         3,47%         3,45%         3,44%           23         21         24         24           57.57         58,34         56,62         57,24           \$ 202,565         \$ 196,408         \$ 206,337         \$ 201,703           \$ 69,136         539,601         576,226         572,278           605,418         575,622         612,348         608,919           541,969         511,214         548,895         545,454           29,000         30,000         29,000         29,000           \$ 208,981         \$ 198,467         \$ 208,981         \$ 204,380           578,702         575,178         615,152         611,016	612         580         315         139           8,040         7,838         2,827         2,634           22,826         23,049         7,832         7,544           1,870         2,027         648         506           13,141         13,446         4,434         4,318           7,815         7,576         2,750         2,720           2,875         2,795         991         1,014           \$         4,940         \$         4,781         \$         1,759         \$         1,706         \$           3,47%         3,47%         3,45%         3,44%         3,44%         23         21         24         24           57,57         58,34         56,62         57,24         56,62         57,24           \$         202,565         \$         196,408         \$         206,337         \$         201,703         \$           \$         569,136         539,601         576,226         572,278         605,418         575,622         612,348         608,919           \$         241,969         511,214         548,895         545,454         29,000         29,000           \$         208,981         <	612         580         315         139         158           8,040         7,838         2,827         2,634         2,579           22,826         23,049         7,832         7,544         7,450           1,870         2,027         648         506         716           1,870         2,027         648         506         716           1,870         2,027         648         506         716           1,870         2,027         648         506         716           1,870         2,027         648         506         716           1,870         2,027         648         506         716           1,870         2,027         648         506         716           2,875         2,750         2,720         2,345           2,875         2,795         991         1,014         870           3,476         3,77%         3,45%         3,44%         3,54%           23         21         24         24         21           57,57         58,34         56,62         57,24         58,90           \$         202,565         \$ 196,408         \$ 206,337         \$ 201,7	612         580         315         139         158           8,040         7,838         2,827         2,634         2,579           22,826         23,049         7,832         7,544         7,450           1,870         2,027         648         506         716           13,141         13,446         4,434         4,318         4,389           7,815         7,576         2,750         2,720         2,345           2,875         2,795         991         1,014         870           \$         4,940         \$         4,781         \$         1,759         \$         1,706         \$         1,475         \$           3,47%         3,47%         3,45%         3,44%         3,54%           23         21         24         24         21           57,57         58,34         56,62         57,24         58,70           \$         202,565         \$         196,408         \$         206,337         \$         201,703         \$         199,581         \$           \$         202,565         \$         196,408         \$         206,337         \$         201,703         \$         199,581	612         580         315         139         158         232           8,040         7,838         2,827         2,634         2,579         2,791           22,826         23,049         7,832         7,544         7,450         7,758           1,870         2,027         648         506         716         653           13,141         13,446         4,434         4,318         4,389         4,418           7,815         7,576         2,750         2,720         2,345         2,687           2,875         2,795         991         1,014         870         1,033           \$ 4,940         \$ 4,781         \$ 1,759         \$ 1,706         \$ 1,475         \$ 1,654           3,47%         3,77%         3,45%         3,44%         3,54%         3,61%           23         21         24         24         21         22           57,57         58,34         56,62         57,24         58,90         56,94           \$         202,565         \$ 196,408         \$ 206,337         \$ 201,703         \$ 199,581         \$ 199,215           569,136         539,601         576,226         572,278         558,713 <th< td=""><td>612         580         315         139         158         232           8,040         7,838         2,827         2,634         2,579         2,791           22,826         23,049         7,832         7,544         7,450         7,758           1,870         2,027         648         506         716         653           13,141         13,446         4,434         4,318         4,389         4,418           7,815         7,576         2,750         2,720         2,345         2,687           2,875         2,795         991         1,014         870         1,033           \$ 4,940         \$ 4,781         \$ 1,759         \$ 1,706         \$ 1,475         \$ 1,654         \$           23         21         24         24         21         22         2         55,57         58.34         56.62         57,24         58.90         56.94           \$ 202,565         \$ 196,408         \$ 206,337         \$ 201,703         \$ 199,581         \$ 199,215         \$           \$ 569,136         539,601         576,226         572,278         558,713         545,609           605,418         575,622         612,348         608,919</td></th<>	612         580         315         139         158         232           8,040         7,838         2,827         2,634         2,579         2,791           22,826         23,049         7,832         7,544         7,450         7,758           1,870         2,027         648         506         716         653           13,141         13,446         4,434         4,318         4,389         4,418           7,815         7,576         2,750         2,720         2,345         2,687           2,875         2,795         991         1,014         870         1,033           \$ 4,940         \$ 4,781         \$ 1,759         \$ 1,706         \$ 1,475         \$ 1,654         \$           23         21         24         24         21         22         2         55,57         58.34         56.62         57,24         58.90         56.94           \$ 202,565         \$ 196,408         \$ 206,337         \$ 201,703         \$ 199,581         \$ 199,215         \$           \$ 569,136         539,601         576,226         572,278         558,713         545,609           605,418         575,622         612,348         608,919

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'

equity.

# **Consumer Banking Year-to-Date Results**

Consumer Dunking Tear	to Date Resu
(Dollars in millions)	

		Nine Me	2015	
		al Consumer Banking	Deposits	Consumer Lending
Net interest income (FTE basis)	s	14,786	\$ 7,126	s 7,660
Noninterest income:				
Card income		3,621	8	3,613
Service charges		3,056	3,055	1
Mortgage banking income		751	_	751
All other income		612	354	258
Total noninterest income		8,040	3,417	4,623
Total revenue, net of interest expense (FTE basis)		22,826	10,543	12,283
Provision for credit losses		1,870	145	1,725
Noninterest expense		13,141	7,303	5,838
Income before income taxes (FTE basis)		7,815	3,095	4,720
Income tax expense (FTE basis)		2,875	1,138	1,737
Net income	<u>s</u>	4,940	\$ 1,957	\$ 2,983
Net interest yield (FTE basis)		3.47 %	1.75%	5.14%
Return on average allocated capital (1)		23	22	23
Efficiency ratio (FTE basis)		57.57	69.27	47.53
Balance Sheet				
Average				
Total loans and leases	s	202,565	\$ 5,827	\$ 196,738
Total earning assets (2)		569,136	545,804	199,212
Total assets (2)		605,418	572,797	208,501
Total deposits		541,969	540,849	n/m
Allocated capital (1)		29,000	12,000	17,000
Period end				
Total loans and leases	\$	208,981	\$ 5,820	\$ 203,161
Total earning assets (2)		578,702	555,258	205,415
Total assets (2)		615,152	582,195	214,928
Total deposits		551,539	550,238	n/m

	Total Con	sumer Banking		Deposits		Consumer Lending
Net interest income (FTE basis)	\$	15,211	s	7,125	s	8,086
Noninterest income:						
Card income		3,520		8		3,512
Service charges		3,118		3,117		1
Mortgage banking income		620		_		620
All other income		580		295		285
Total noninterest income		7,838		3,420		4,418
Total revenue, net of interest expense (FTE basis)		23,049	,	10,545		12,504
Provision for credit losses		2,027		207		1,820
Noninterest expense		13,446		7,406		6,040
Income before income taxes (FTE basis)		7,576		2,932		4,644
Income tax expense (FTE basis)		2,795		1,080		1,715
Net income	\$	4,781	\$	1,852	\$	2,929
Net interest yield (FTE basis)		3.77%		1.85%		5.59%
Return on average allocated capital (1)		21		23		21
Efficiency ratio (FTE basis)		58.34		70.23		48.31
Balance Sheet						
Average						
Total loans and leases	\$	196,408	s	6,090	s	190,318
Total earning assets (2)		539,601		514,581		193,294

Total assets (2)	575,622	541,223	202,673
Total deposits	511,214	510,388	n/m
Allocated capital (1)	30,000	11,000	19,000
Period end			
Total loans and leases	\$ 198,467	\$ 6,038	\$ 192,429
Total earning assets (2)	544,907	518,854	195,728
Total assets (2)	580,372	545,287	204,760
Total deposits	515,580	514,437	n/m

For footnotes see page22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# **Consumer Banking Quarterly Results**

Consumer	Danking	Quai	terry	itesu

Efficiency ratio (FTE basis)

Total loans and leases

Total earning assets (2)

Balance Sheet
Average

(Dollars in millions)					
			Third (	Quarter 2015	
	Tot	al Consumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	5,005	s	2,440	\$ 2,565
Noninterest income:	•	2,002		2,110	2,500
Card income		1,248		2	1,246
Service charges		1,057		1,056	1,240
Mortgage banking income		207		-	207
All other income		315		131	184
Total noninterest income		2,827		1,189	1,638
Total revenue, net of interest expense (FTE basis)		7,832		3,629	4,203
Provision for credit losses		648		58	590
Noninterest expense		4,434		2,484	1,950
Income before income taxes (FTE basis)		2,750		1,087	1,663
Income tax expense (FTE basis)		991		392	599
Net income	s	1,759	s	695	\$ 1,064
Net interest yield (FTE basis)		3.45%		1.75%	5.01 %
Return on average allocated capital (1)		24		23	25
Efficiency ratio (FTE basis)		56.62		68.48	46.37
Balance Sheet					
Average					
Total loans and leases	s	206,337	s	5,813	\$ 200,524
Total earning assets (2)		576,226		552,639	203,013
Total assets (2)		612,348		579,690	212,084
Total deposits		548,895		547,726	n/m
Allocated capital (1)		29,000		12,000	17,000
Period end					
Total loans and leases	s	208,981	s	5,820	\$ 203,161
Total earning assets (2)		578,702		555,258	205,415
Total assets (2)		615,152		582,195	214,928
Total deposits		551,539		550,238	n/m
			Second	Quarter 2015	
	Total C	onsumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	\$	4,910	\$	2,389	\$ 2,521
Noninterest income:					
Card income		1,206		3	1,203
Service charges		1,033		1,033	_
Mortgage banking income		256		_	256
All other income		139		120	19
Total noninterest income		2,634		1,156	1,478
Total revenue, net of interest expense (FTE basis)		7,544		3,545	3,999
Provision for credit losses		506		24	482
Noninterest expense		4,318		2,365	1,953
Income before income taxes (FTE basis)		2,720		1,156	1,564
Income tax expense (FTE basis)		1,014		430	584
Net income	\$	1,706	s	726	\$ 980
Net interest yield (FTE basis)		3.44%		1.75%	5.09%
Return on average allocated capital (1)		24		24	23

57.24

201,703

572,278

66.73

5,789

549,152

48.83

195,914

198,501

Total assets (2)	608,919	576,317	207,977
Total deposits	545,454	544,340	n/m
Allocated capital (1)	29,000	12,000	17,000
Period end			
Total loans and leases	\$ 204,380	\$ 5,834	\$ 198,546
Total earning assets (2)	575,178	551,599	201,319
Total assets (2)	611,016	578,121	210,635
Total deposits	547,343	546,169	n/m

For footnotes see page22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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### **Consumer Banking Quarterly Results (continued)**

(Dollars in millions)

			Third Quarter 2014	
	Total	l Consumer Banking	Deposits	Consumer Lending
Net interest income (FTE basis)	s	5,081	\$ 2,389	\$ 2,69
Noninterest income:				
Card income		1,219	2	1,2
Service charges		1,085	1,085	-
Mortgage banking income		205	_	20
All other income		159	116	
Total noninterest income		2,668	1,203	1,46
Total revenue, net of interest expense (FTE basis)		7,749	3,592	4,15
Provision for credit losses		668	93	57
Noninterest expense		4,462	2,480	1,98
Income before income taxes (FTE basis)		2,619	1,019	1,60
ncome tax expense (FTE basis)		950	368	58
Net income	<u>s</u>	1,669	\$ 651	\$ 1,0
Net interest yield (FTE basis)		3.71%	1.83 %	5.:
Return on average allocated capital (1)		22	23	2
Efficiency ratio (FTE basis)		57.58	69.04	47.6
Balance Sheet				
Average				
Total loans and leases	s	197,374	\$ 6,076	\$ 191,29
Total earning assets (2)		542,776	518,038	193,93
Total assets (2)		578,846	544,537	203,54
Total deposits		514,549	513,668	n/
Allocated capital (1)		30,000	11,000	19,00
Period end				
Total loans and leases	s	198,467	\$ 6,038	\$ 192,42
Total earning assets (2)		544,907	518,854	195,72
Total assets (2)		580,372	545,287	204,76
Total deposits		515,580	514,437	n/

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconcilitations - Reconcilitations to GAAP Financial Measures on pages 45-48.)
(2) For presentation purposes, in segments or obusinesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets frould! Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.

n/m = not meaningful

### **Consumer Banking Key Indicators**

(Dollars in millions)		Nine Mont Septem			Third Quarter		Second Quarter		First Quarter		Fourth Quarter		Third Quarter
		2015	 2014	l	2015	_	2015	_	2015	_	2014	_	2014
Average deposit balances													
Checking	\$	256,949	\$ 234,416	s	261,469	\$	259,007	\$	250,248	\$	241,254	\$	238,133
Savings		44,999	44,833		44,721		45,748		44,525		43,972		45,124
MMS		186,104	166,977		191,358		186,750		180,078		172,992		168,815
CDs and IRAs		51,195	62,212		48,644		51,178		53,820		56,476		59,666
Non-U.S. and other		2,722	2,776		2,703		2,771		2,694		2,886		2,811
Total average deposit balances	\$	541,969	\$ 511,214	<u>s</u>	548,895	\$	545,454	\$	531,365	\$	517,580	\$	514,549
Deposit spreads (excludes noninterest costs)													
Checking		2.03 %	2.07%		2.03 %		2.04%		2.03 %		2.08%		2.08%
Savings		2.30	2.31		2.29		2.29		2.31		2.32		2.32
MMS		1.22	1.17		1.23		1.22		1.23		1.21		1.19
CDs and IRAs		0.58	0.50		0.62		0.58		0.54		0.52		0.50
Non-U.S. and other		0.45	0.49		0.48		0.45		0.42		0.40		0.40
Total deposit spreads		1.63	1.59		1.64		1.63		1.62		1.63		1.61
Client brokerage assets	s	117,210	\$ 108,533	s	117,210	\$	121,961	\$	118,492	\$	113,763	\$	108,533
Online banking active accounts (units in thousands)		31,627	30,822		31,627		31,365		31,523		30,904		30,822
Mobile banking active accounts (units in thousands)(1)		18,398	16,107		18,398		17,626		17,092		16,539		16,107
Financial centers		4,741	4,947		4,741		4,789		4,835		4,855		4,947
ATMs		16,062	15,671		16,062		15,992		15,903		15,834		15,671
Total U.S. credit card <sup>(2)</sup>													
Loans													
Average credit card outstandings	\$	88,117	\$ 88,820	s	88,201	\$	87,460	\$	88,695	\$	89,381	\$	88,866
Ending credit card outstandings		88,339	89,026		88,339		88,403		87,288		91,879		89,026
Credit quality													
Net charge-offs	\$	1,751	\$ 2,026	S	546	\$	584	\$	621	\$	612	\$	625
		2.66 %	3.05%		2.46 %		2.68%		2.84%		2.71%		2.79%
30+ delinquency	\$	1,514	\$ 1,702	S	1,514	\$	1,486	\$	1,581	\$	1,701	\$	1,702
		1.71 %	1.91%		1.71 %		1.68%		1.81%		1.85%		1.91%
90+ delinquency	S	721 0.82 %	\$ 831 0.93%	S	721 0.82 %	\$	742 0.84%	\$	795 0.91 %	\$	866 0.94%	\$	831 0.93 %
Other Total U.S. credit card indicators(2)													
Gross interest yield		9.17 %	9.37%		9.15 %		9.09%		9.27%		9.26%		9.34%
Risk-adjusted margin		9.17	9.26		9.54		8.92		9.05		9.96		9.33
New accounts (in thousands)		3,713	3,357		1,257		1,295		1,161		1,184		1,202
Purchase volumes	s	162,625	\$ 156,231	s	56,471	\$	55,976	\$	50,178	\$	55,857	\$	53,784
Debit card data													
Purchase volumes	\$	206,941	\$ 203,372	s	69,289	\$	70,754	\$	66,898	\$	69,204	\$	67,990

For footnotes see page24.

### **Consumer Banking Key Indicators (continued)**

(Dollars in millions)										
		Nine Moi Septe	nths En mber 3			Third Ouarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
		2015		2014	l	2015	 2015	 2015	 2014	 2014
Loan production (3):										
Total (4)										
First mortgage	s	43,386	\$	31,674	\$	13,711	\$ 15,962	\$ 13,713	\$ 11,616	\$ 11,725
Home equity		9,566		7,813		3,140	3,209	3,217	3,420	3,225
Consumer Banking										
First mortgage	s	31,146	\$	24,024	\$	10,027	\$ 11,265	\$ 9,854	\$ 8,316	\$ 8,861
Home equity		8,797		7,156		2,841	2,939	3,017	3,129	2,970
Mortgage banking income										
Consumer Lending:										
Core production revenue	s	794	\$	661	\$	221	\$ 273	\$ 300	\$ 214	\$ 239
Representations and warranties provision		9		14		2	1	6	(4)	(15)
Other consumer mortgage banking income <sup>(5)</sup>		(52)		(55)		(16)	(18)	(18)	(17)	(19)
Total Consumer Lending mortgage banking income		751		620		207	256	288	193	205
Legacy Assets & Servicing mortgage banking income <sup>(6)</sup>		1,409		812		266	682	461	241	 152
Eliminations (7)		(58)		(221)		(66)	63	 (55)	(82)	(85)
Total consolidated mortgage banking income	s	2,102	\$	1,211	\$	407	\$ 1,001	\$ 694	\$ 352	\$ 272

<sup>(1)</sup> Beginning in the first quarter of 2015, mobile users include Merrill Edge and MyMerrill users of approximately 150 thousand.
(2) In addition to the U.S. credit card portfolio ir Consumer Banking, the remaining U.S. credit card portfolio is in

<sup>(3)</sup> The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

(4) In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in

GWIM.

(5) Primarily intercompany charge for loan servicing activities provided by Legacy Assets &

Servicing.

6 Amounts for Legacy Assets & Servicingare included in this Consumer Banking table to show the components of consolidated mortgage banking

income.

(7) Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, intercompany charges for loan servicing and net gains or losses on intercompany trades related to mortgage servicing rights risk management

### Global Wealth & Investment Management Segment Results

(Dollars in millions)								
	 Nine Mon Septen			Third Ouarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
	 2015	 2014		2015	 2015	 2015	 2014	 2014
Net interest income (FTE basis)	\$ 4,086	\$ 4,430	\$	1,376	\$ 1,359	\$ 1,351	\$ 1,406	\$ 1,459
Noninterest income:								
Investment and brokerage services	8,154	7,959		2,682	2,749	2,723	2,763	2,713
All other income	 1,318	 1,413		410	 465	 443	 434	 494
Total noninterest income	9,472	9,372		3,092	3,214	3,166	3,197	3,207
Total revenue, net of interest expense (FTE basis)	13,558	13,802		4,468	4,573	4,517	4,603	4,666
Provision for credit losses	36	_		(2)	15	23	14	(15)
Noninterest expense	10,366	10,213		3,447	3,459	3,460	3,442	3,405
Income before income taxes (FTE basis)	3,156	3,589		1,023	1,099	1,034	1,147	1,276
Income tax expense (FTE basis)	1,161	1,325		367	410	384	442	464
Net income	\$ 1,995	\$ 2,264	\$	656	\$ 689	\$ 650	\$ 705	\$ 812
Net interest yield (FTE basis)	2.14 %	2.38%		2.12 %	2.17%	2.13%	2.24%	2.33%
Return on average allocated capital <sup>(1)</sup>	22	25		22	23	22	23	27
Efficiency ratio (FTE basis)	76.46	73.99		77.14	75.64	76.61	74.80	72.98
Balance Sheet								
Average								
Total loans and leases	\$ 129,881	\$ 118,505	\$	133,168	\$ 130,270	\$ 126,129	\$ 123,544	\$ 121,002
Total earning assets (2)	255,498	249,102		257,344	251,528	257,625	248,614	248,223
Total assets (2)	272,715	267,779		274,192	268,835	275,130	266,717	266,324
Total deposits	242,507	240,716		243,980	239,974	243,561	238,835	239,352
Allocated capital (1)	12,000	12,000		12,000	12,000	12,000	12,000	12,000
Period end								
Total loans and leases	\$ 134,630	\$ 122,395	s	134,630	\$ 132,377	\$ 127,556	\$ 125,431	\$ 122,395
Total earning assets (2)	262,870	248,072		262,870	250,720	255,840	256,519	248,072
Total assets (2)	279,155	266,240		279,155	267,021	272,777	274,887	266,240
Total deposits	246,172	238,710		246,172	237,624	244,080	245,391	238,710

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'

equity.

### Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)					i									
		Nine Mor Septe				Third		Second		First		Fourth		Third
		2015		2014		Quarter 2015		Quarter 2015		Quarter 2015		Quarter 2014		Quarter 2014
Revenue by Business														
Merrill Lynch Global Wealth Management	s	11,234	\$	11,429	\$	3,694	\$	3,792	\$	3,748	\$	3,827	\$	3,874
U.S. Trust		2,271		2,326		756		764		751		759		775
Other (1)		53		47	l	18		17		18		17		17
Total revenue, net of interest expense (FTE basis)	\$	13,558	\$	13,802	\$	4,468	\$	4,573	\$	4,517	\$	4,603	\$	4,666
Client Balances by Business, at period end														
Merrill Lynch Global Wealth Management	s	1,942,623	\$	2,004,391	\$	1,942,623	\$	2,051,514	\$	2,043,447	\$	2,033,801	\$	2,004,391
U.S. Trust		375,751		381,054		375,751		388,829		391,105		387,491		381,054
Other(1)		78,110		76,640		78,110		81,318		75,295		76,705		76,640
Total client balances	\$	2,396,484	\$	2,462,085	\$	2,396,484	\$	2,521,661	\$	2,509,847	\$	2,497,997	\$	2,462,085
Client Balances by Type, at period end														
Long-term assets under management(2)	\$	798,887	\$	811,403	\$	798,887	\$	849,046	\$	841,966	\$	826,171	\$	811,403
Liquidity assets under management(3)		78,106		76,603		78,106		81,314		75,291		76,701		76,603
Assets under management	_	876,993		888,006		876,993		930,360		917,257		902,872		888,006
Brokerage assets		1,026,355		1,073,858		1,026,355		1,079,084		1,076,277		1,081,434		1,073,858
Assets in custody		109,196		135,886		109,196		138,774		141,273		139,555		135,886
Deposits		246,172		238,710		246,172		237,624		244,080		245,391		238,710
Loans and leases (4)		137,768		125,625		137,768		135,819		130,960		128,745		125,625
Total client balances	\$	2,396,484	\$	2,462,085	\$	2,396,484	\$	2,521,661	\$	2,509,847	\$	2,497,997	\$	2,462,085
Assets Under Management Rollforward														
Assets under management, beginning balance	s	902,872	s	821,449	s	930,360	\$	917,257	\$	902,872	s	888,006	s	878,741
Net long-term client flows	•	27,695		40,420		4,448	Ų	8,593	Ψ	14,654	Ψ.	9,380	Ψ	11,168
Net liquidity client flows		1,320		3,616		(3,210)		6,023		(1,493)		(255)		5,910
Market valuation/other		(54,894)		22,521		(54,605)		(1,513)		1,224		5,741		(7,813
Total assets under management, ending balance	\$	876,993	\$	888,006	\$	876,993	\$	930,360	\$	917,257	\$	902,872	\$	888,006
Associates, at period end (5)														
Number of financial advisors		16,605		15,867		16,605		16,419		16,175		16,035		15,867
Total wealth advisors		18,037		17,039		18,037		17,798		17,508		17,231		17,039
Total client-facing professionals		20,535		19,727		20,535		20,312		20,018		19,750		19,727
Merrill Lynch Global Wealth Management Metrics														
Financial advisor productivity <sup>(6)</sup> (in thousands)	\$	1,027	\$	1,064	\$	1,000	\$	1,041	\$	1,041	\$	1,070	\$	1,077
r manetar duvisor productivity (in thousands)														
U.S. Trust Metrics, at period end														
Client-facing professionals		2,178		2,135		2,178		2,155		2,157		2,155		2,135

<sup>(1)</sup> Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative

items.

(2) Defined as assets under advisory and discretion of *WIM* in which the duration of the investment strategy is longer than one

year.

(3) Defined as assets under advisory and discretion of WIM in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than

one year.

(4) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance
Sheet.

(5) Includes financial advisors in the Consumer Banking segment of 2,042, 2,049, 1,992, 1,950 and 1,868 at September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014,

respectively.

(6) Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of financial advisors (excluding financial advisors in the management). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

### **Global Banking Segment Results**

(Dollars in millions)														
		Nine Mon Septer		30		Third Quarter		Second Quarter		First Quarter		Fourth Quarter		Third Quarter
		2015	_	2014	_	2015		2015	_	2015	_	2014	_	2014
Net interest income (FTE basis)	\$	6,818	\$	7,396	S	2,345	\$	2,213	\$	2,260	\$	2,415	\$	2,450
Noninterest income:														
Service charges		2,184		2,188		746		728		710		712		730
Investment banking fees		2,381		2,383		752		777		852		830		727
All other income	<u> </u>	1,184	_	1,326	_	348	_	388	_	448	_	357	_	438
Total noninterest income		5,749	_	5,897	_	1,846	_	1,893	_	2,010	_	1,899		1,895
Total revenue, net of interest expense (FTE basis)		12,567		13,293		4,191		4,106		4,270		4,314		4,345
Provision for credit losses		452		353		179		177		96		(31)		(64)
Noninterest expense		5,952		6,200		2,020		1,932		2,000		1,969		2,016
Income before income taxes (FTE basis)		6,163		6,740		1,992		1,997		2,174		2,376		2,393
Income tax expense (FTE basis)		2,268		2,491		715		746		807		856		872
Net income	<u>s</u>	3,895	\$	4,249	s	1,277	\$	1,251	\$	1,367	\$	1,520	\$	1,521
Net interest yield (FTE basis)		2.85 %		3.13%		2.86 %		2.80%		2.89%		2.99%		3.03 %
Return on average allocated capital <sup>(1)</sup>		15		17		14		14		16		18		18
Efficiency ratio (FTE basis)		47.36		46.65		48.17		47.06		46.86		45.63		46.39
Balance Sheet														
Average														
Total loans and leases	\$	300,141	\$	286,309	s	310,043	\$	300,631	\$	289,522	\$	287,003	\$	283,264
Total earnings assets (2)		319,899		315,713		325,740		316,912		316,949		320,341		320,931
Total assets (2)		364,659		361,306		370,246		361,867		361,771		365,143		364,565
Total deposits		290,327		286,633		296,321		288,117		286,434		292,096		291,927
Allocated capital (1)		35,000		33,500		35,000		35,000		35,000		33,500		33,500
Period end														
Total loans and leases	\$	315,224	\$	284,908	s	315,224	\$	307,085	\$	295,653	\$	288,905	\$	284,908
Total earnings assets (2)		327,313		310,962		327,313		322,977		318,775		308,419		310,962
Total assets (2)		372,363		354,944		372,363		367,052		365,024		353,637		354,944
Total deposits		297,644		282,325		297,644		292,261		290,422		279,792		282,325

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 45-48.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

### **Global Banking Key Indicators**

(Dollars in millions)														
		Nine Mon Septer				Third		Second		First		Fourth		Third
		2015		2014		Quarter 2015		Quarter 2015		Quarter 2015		Quarter 2014		Quarter 2014
Investment Banking fees (1)														
Advisory (2)	\$	999	\$	782	s	365	\$	247	\$	387	\$	316	\$	291
Debt issuance		1,031		1,153		325		371		335		379		318
Equity issuance		351		448		62		159		130		135		118
Total Investment Banking fees (3)	s	2,381	\$	2,383	s	752	\$	777	\$	852	\$	830	\$	727
Business Lending														
Corporate	\$	2,413	\$	2,620	\$	816	\$	708	\$	889	\$	800	\$	878
Commercial		2,900		2,951		984		1,004		912		991		934
Business Banking		263		272		89		87		87		92		91
Total Business Lending revenue	\$	5,576	\$	5,843	\$	1,889	\$	1,799	\$	1,888	\$	1,883	\$	1,903
Global Transaction Services														
Corporate	\$	2,079	\$	2,245	s	715	\$	706	\$	658	\$	746	\$	766
Commercial		1,954		2,154		673		636		645		700		719
Business Banking		517		532		181		170		166		184		179
Total Global Transaction Services revenue	s	4,550	\$	4,931	\$	1,569	\$	1,512	\$	1,469	\$	1,630	\$	1,664
Average deposit balances														
Interest-bearing	s	65,478	\$	81,551	s	64,960	\$	65,504	\$	65,982	\$	71,148	\$	79,127
Noninterest-bearing		224,849		205,082		231,361		222,613		220,452		220,948		212,800
Total average deposits	s	290,327	\$	286,633	s	296,321	\$	288,117	\$	286,434	\$	292,096	\$	291,927
Loan spread		1.63 %		1.74%		1.61%		1.60%		1.68%		1.69%		1.70%
Provision for credit losses	\$	452	\$	353	s	179	\$	177	\$	96	\$	(31)	\$	(64)
Credit quality (4, 5)														
Reservable utilized criticized exposure	\$	11,786	\$	10,314	s	11,786	\$	11,411	\$	10,471	\$	9,662	\$	10,314
		3.46 %		3.32%		3.46%		3.44%		3.28%		3.07%		3.32%
Nonperforming loans, leases and foreclosed properties	\$	899	s	1,080	s	899	\$	1,179	\$	979	\$	892	\$	1,080
		0.29 %		0.38%		0.29 %		0.38%		0.33%		0.31%		0.38%
Average loans and leases by product														
U.S. commercial	\$	162,179	\$	151,271	\$	167,692	\$	162,580	\$	156,137	\$	153,256	\$	150,918
Commercial real estate		44,395		43,783		46,904		44,066		42,163		41,445		41,818
Commercial lease financing		25,889		25,238		26,486		25,728		25,442		25,105		25,127
Non-U.S. commercial		67,663		65,997		68,947		68,241		65,763		67,178		65,381
Other		15		20		14		16		17		19		20
Total average loans and leases	\$	300,141	\$	286,309	\$	310,043	\$	300,631	\$	289,522	\$	287,003	\$	283,264
Total Corporation Investment Banking fees														
Advisory (2)	\$	1,095	\$	865	s	391	\$	276	\$	428	\$	341	\$	316
		2,416		2,701		748		887		781		883		784
Debt issuance		-,												315
Debt issuance  Equity issuance		950		1,142	_	188	_	417		345	_	348	_	313
				1,142 4,708		1,327		1,580		1,554	_	1,572	_	1,415
Equity issuance		950	_				_		_					

<sup>(1)</sup> Investment banking fees represent total investment banking fees folGlobal Banking inclusive of self-led deals and fees included within Business

Lending.

(2) Advisory includes fees on debt and equity advisory and mergers and

acquisitions.

(3) Investment banking fees represent only the fee component in Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing

<sup>(</sup>s) Investment banking fees represent only the fee component inGlobal Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.

(d) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

		Nine Months Ended	September 30, 2015	
		Global	ī	U.S.
	Product Ranking	Market Share	Product Ranking	Market Share
Net investment banking revenue	3	6.2 %	3	8.9%
Announced mergers and acquisitions	4	21.8	5	23.3
Equity capital markets	5	5.8	2	9.6
Debt capital markets	2	6.3	2	10.4
High-yield corporate debt	3	7.9	2	9.6
Leveraged loans	2	8.8	2	11.7
Mortgage-backed securities	4	8.7	4	9.3
Asset-backed securities	1	11.5	1	15.9
Convertible debt	2	8.8	2	14.3
Common stock underwriting	5	5.5	7	8.8
Investment-grade corporate debt	2	6.6	2	12.2
Syndicated loans	2	8.5	2	12.3

- Source: Dealogic data as of October 5, 2015. Figures above include self-led transactions.

  Rankings based on deal volumes except net investment banking revenue rankings which reflect
- fees.

  Debt capital markets excludes loans but includes
- agencies.

  Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.

  Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the
- transaction.

   Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

#### **Highlights**

#### Global top 3 rankings in:

High-yield corporate debt	Investment-grade corporate debt
Leveraged loans	Syndicated loans
Asset-backed securities	Debt capital markets

Convertible debt

#### U.S. top 3 rankings in:

C.S. top 5 rankings in.		
High-yield corporate debt	Investment-grade corporate debt	
Leveraged loans	Syndicated loans	
Asset-backed securities	Equity capital markets	
Convertible debt	Debt capital markets	

#### Top 3 rankings excluding self-led deals:

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital

U.S.: High-yield corporate debt, Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets

This information is preliminary and based on company data available at the time of the presentation.

### **Global Markets Segment Results**

(Dollars in millions)														
		Nine Mon Septen		0		Third Quarter		Second Quarter		First Quarter		Fourth Quarter		Third Quarter
		2015	_	2014		2015	_	2015	_	2015	_	2014	_	2014
Net interest income (FTE basis)	\$	3,172	\$	2,968	\$	1,135	\$	1,028	\$	1,009	\$	1,036	\$	999
Noninterest income:														
Investment and brokerage services		1,703		1,654		574		556		573		551		533
Investment banking fees		1,869		2,073		521		718		630		670		577
Trading account profits		5,282		5,921		1,462		1,693		2,127		76		1,786
All other income		935		1,185		379		272		284	_	54		266
Total noninterest income		9,789	_	10,833		2,936	_	3,239	_	3,614	_	1,351	_	3,162
Total revenue, net of interest expense (FTE basis) <sup>(1)</sup>		12,961		13,801		4,071		4,267		4,623		2,387		4,161
Provision for credit losses		69		83		42		6		21		26		45
No. identity of the control of the c		8,556		0.241		2,683		2.722		2 141		2,522		2 257
Noninterest expense				9,341			_	2,732	_	3,141	_		_	3,357
Income (loss) before income taxes (FTE basis)		4,336		4,377		1,346		1,529		1,461		(161)		759
Income tax expense (benefit) (FTE basis)	-	1,392 2,944	s	1,597 2,780	<u> </u>	1,008	\$	537 992	\$	517 944	s	(86)	\$	388
Net income (loss)	3	2,944	3	2,780	=	1,008	3	992	•	944	3	(75)	3	371
Return on average allocated capital <sup>(2)</sup>		11 %		11%		11%		11%		11%		n/m		4%
Efficiency ratio (FTE basis)		66.01		67.68		65.91		64.01		67.95		105.63%		80.70
Balance Sheet														
Average														
Total trading-related assets(3)	\$	439,267	\$	447,887	\$	431,477	\$	442,509	\$	443,951	\$	455,536	\$	446,491
Total loans and leases		61,798		63,409		66,392		61,908		56,992		58,108		62,959
Total earning assets (3)		436,970		464,306		439,859		436,081		434,916		451,937		457,836
Total assets		599,472		606,205		597,103		602,735		598,594		611,829		599,977
Total deposits		38,813		40,769		37,050		39,718		39,699		40,941		39,345
Allocated capital (2)		35,000		34,000		35,000		35,000		35,000		34,000		34,000
Period end														
Total trading-related assets <sup>(3)</sup>	s	407,493	\$	433,597	s	407,493	\$	406,404	\$	424,996	\$	418,860	\$	433,597
Total loans and leases		70,159		62,705		70,159		66,026		63,019		59,388		62,705
Total earning assets (3)		421,909		443,423		421,909		408,857		421,520		421,799		443,423
Total assets		579,776		598,804		579,776		580,953		586,843		579,594		598,804
Total deposits		36,019		39,133		36,019		39,326		38,668		40,746		39,133
Trading-related assets (average)														
Trading account securities	\$	195,842	\$	201,986	s	196,884	\$	197,116	\$	193,491	\$	201,868	\$	201,964
Reverse repurchases		109,415		115,343		103,422		109,626		115,328		118,286		116,853
Securities borrowed		78,520		86,455		75,786		81,091		78,713		81,071		83,369
Derivative assets		55,490		44,103		55,385		54,676		56,419		54,311		44,305
Total trading-related assets <sup>(3)</sup>	s	439,267	\$	447,887	s	431,477	S	442,509	\$	443,951	\$	455,536	\$	446,491

<sup>(1)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue

n/m = not meaningful

<sup>(2)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

(3) Trading-related assets include derivative assets, which are considered non-earning assets.

### **Global Markets Key Indicators**

(Dollars in millions)														
	Nine Months Ended September 30 Third Quarter				Second Quarter		First Quarter		Fourth Quarter		Third Quarter			
		2015		2014		2015		2015		2015		2014		2014
Sales and trading revenue <sup>(1)</sup>														
Fixed income, currency and commodities	\$	7,277	\$	7,856	\$	2,285	\$	2,236	\$	2,756	\$	886	\$	2,387
Equities		3,555		3,343		1,191		1,199		1,165		862		1,105
Total sales and trading revenue	\$	10,832	\$	11,199	\$	3,476	\$	3,435	\$	3,921	\$	1,748	\$	3,492
Sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment $^{(2)}$														
Fixed income, currency and commodities	\$	6,912	\$	7,587	\$	2,007	\$	2,153	\$	2,752	\$	1,463	\$	2,254
Equities		3,486		3,226		1,156		1,180		1,150		911		1,033
Total sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment	\$	10,398	\$	10,813	\$	3,163	\$	3,333	\$	3,902	\$	2,374	\$	3,287
Sales and trading revenue breakdown														
Net interest income	s	2,883	\$	2,696	\$	1,039	s	924	\$	920	S	942	S	912
Commissions	-	1,686	-	1,640	-	569		550	-	567	-	546		528
Trading		5,263		5,919		1,462		1,676		2,125		76		1,784
Other		1,000		944		406		285		309		184		268
Total sales and trading revenue	<u> </u>	10,832	<u> </u>	11,199	s	3,476	s	3,435	s	3,921	s	1,748	S	3,492
i otal saics and it duling fevenue	Ψ	10,032	Ψ	11,177	Φ	3,470	Ψ	5,755	Ψ	5,721	Ψ.	1,740	Ψ	3,772

<sup>(1)</sup> Includes Global Banking sales and trading revenue of \$295 million and \$221 million for the nine months ended September 30, 2015 and 2014 \$86 million, \$134 million and \$75 million for the third, second and first quarters of 2015, and \$163 million and \$67 million for the fourth and third quarters of 2014, respectively.
(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives and structured liabilities. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. In the fourth quarter of 2014, the Corporation adopted a funding valuation adjustment on uncollateralized derivatives in the Corporation's Global Markets business. This methodology seeks to account for the value of funding costs today rather than accruing the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of \$497 million recorded in the fourth quarter of 2014.

### **Legacy Assets & Servicing Segment Results**

(Dollars in millions, except as noted)													
		Nine Mon Septen				Third		Second		First		Fourth	Third
		2015		2014		Quarter 2015		Quarter 2015		Quarter 2015		Quarter 2014	Quarter 2014
Net interest income (FTE basis)	\$	1,228	\$	1,126	s	383	\$	\$ 417	\$	428	\$	390	\$ 387
Noninterest income:													
Mortgage banking income		1,409		812		266		682		461		241	152
All other income (loss)		207		104		192		(10)		25		7	17
Total noninterest income		1,616		916		458		672		486		248	169
Total revenue, net of interest expense (FTE basis)		2,844		2,042		841	-	1,089		914		638	556
Provision for credit losses		154		240		6		57		91		(113)	267
Noninterest expense		3,307		19,287		1,143		961		1,203		1,362	6,648
Income (loss) before income taxes (FTE basis)		(617)	_	(17,485)		(308)	_	71	_	(380)	_	(611)	(6,359)
Income tax expense (benefit) (FTE basis)		(227)		(4,748)		(112)		26		(141)		(231)	(1,245)
Net income (loss)	s	(390)	\$	(12,737)	s	(196)	5	\$ 45	\$	(239)	\$	(380)	\$ (5,114)
Net interest yield (FTE basis)		3.94%		3.90%		3.69%		3.94%		4.18%		4.21%	3.77%
Return on average allocated capital <sup>(1)</sup>		n/m		n/m		n/m		1		n/m		n/m	n/m
Efficiency ratio (FTE basis)		n/m		n/m		n/m		88.26		n/m		n/m	n/m
Balance Sheet													
Average													
Total loans and leases	\$	30,782	\$	36,672	s	29,074	5	30,897	\$	32,411	\$	33,772	\$ 35,238
Total earning assets (2)		41,678		38,625		41,179		42,367		41,492		36,693	40,718
Total assets (2)		51,994		54,030		50,719		52,548		52,737		48,669	53,843
Allocated capital (1)		24,000		17,000		24,000		24,000		24,000		17,000	17,000
Period end													
Total loans and leases	\$	27,982	\$	34,484	\$	27,982	\$	30,024	\$	31,690	\$	33,055	\$ 34,484
Total earning assets (2)		40,187		44,925		40,187		40,905		42,696		33,923	44,925
Total assets (2)		49,080		56,908		49,080		50,959		53,644		45,958	56,908
Period end (in billions)													
Mortgage serviced portfolio <sup>(3)</sup>	\$	580.0	\$	722.0	\$	580.0	\$	610.0	\$	669.0	\$	693.0	\$ 722.0

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders'

equity
(3) Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

### **Legacy Assets & Servicing Key Indicators**

(Dollars in millions, except as noted)															
	 Nine l Se	Month ptemb	ed	_		Third Duarter		Second Quarter		First Quarter		Fourth Quarter		Third Ouarter	
	 2015	_	 2014	_		2015	_	2015	_	 2015	_	 2014	_	2014	_
Mortgage servicing rights at fair value rollforward:															
Balance, beginning of period	\$ 3,271		\$ 5,042		s	3,201	\$	3,108		\$ 3,271		\$ 3,986		\$ 4,134	
Net additions	(16)		202			53		(174	)	105		73		140	
Amortization of expected cash flows(1)	(564)		(620)			(179)		(187	)	(198)		(198)		(201)	)
Other changes in mortgage servicing rights fair value(2)	8		(638)			(376)		454		(70)		(590)		(87)	)
Balance, end of period (3)	\$ 2,699	_	\$ 3,986		\$	2,699	\$	3,201		\$ 3,108		\$ 3,271		\$ 3,986	
Capitalized mortgage servicing rights (% of loans serviced for investors)	69	bps	81	bps		69	bps	78	bps	68	bps	69	bps	81	bps
Mortgage loans serviced for investors (in billions)	\$ 391		\$ 491		s	391	\$	409		\$ 459		\$ 474		\$ 491	
Mortgage banking income															
Servicing income:															
Servicing fees	\$ 1,167		\$ 1,496		s	345	\$	392		\$ 430		\$ 461		\$ 471	
Amortization of expected cash flows(1)	(564)		(620)			(179)		(187	)	(198)		(198)		(201)	)
Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks (4)	526		152			83		193		250		142		(19)	)
Other servicing-related revenue	_		8			_		_		_		_		_	
Total net servicing income	 1,129		1,036	_		249	_	398		482		405		251	_
Representations and warranties provision	37		(447)			(77)		204		(90)		(246)		(152)	)
Other mortgage banking income <sup>(5)</sup>	243		223			94		80		69		82		53	
Total Legacy Assets & Servicing mortgage banking income	\$ 1,409	_	\$ 812		s	266	\$	682		\$ 461	_	\$ 241	_	\$ 152	

<sup>(1)</sup> Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash flows.
(2) These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve and periodic adjustments to valuation based on third-party price discovery. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.

(3) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global Markets.

(4) Includes gains and losses on sales of mortgage servicing rights

rights.

(5) Consists primarily of revenue from sales of repurchased loans that had returned to performing

#### All Other Results (1)

(Dollars in millions)				1					
	 Nine Months Ended September 30  2015 2014		Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter		
	 2015		2014		2015	 2015	 2015	 2014	 2014
Net interest income (FTE basis)	\$ 38	\$	(175)	\$	(502)	\$ 789	\$ (249)	\$ (349)	\$ 68
Noninterest income:									
Card income	203		266		68	66	69	90	92
Equity investment income (loss)	(34)		766		(46)	11	1	(37)	(26)
Gains on sales of debt securities	810		1,149		385	162	263	161	410
All other income (loss)	 (1,094)		(1,832)		(395)	(262)	(437)	(610)	(587)
Total noninterest income	 (115)		349		12	(23)	(104)	(396)	(111)
Total revenue, net of interest expense (FTE basis)	(77)		174		(490)	766	(353)	(745)	(43)
Provision for credit losses	(230)		(647)		(67)	19	(182)	(330)	(265)
Noninterest expense	 1,998		2,434		80	416	1,502	 483	254
Income (loss) before income taxes (FTE basis)	(1,845)		(1,613)		(503)	331	(1,673)	(898)	(32)
Income tax expense (benefit) (FTE basis)	 (1,646)		(2,059)		(507)	(306)	 (833)	(524)	(541)
Net income (loss)	\$ (199)	\$	446	\$	4	\$ 637	\$ (840)	\$ (374)	\$ 509
Balance Sheet									
Average									
Total loans and leases	\$ 153,754	\$	209,057	s	137,827	\$ 156,006	\$ 167,758	\$ 183,091	\$ 199,404
Total assets (2)	259,031		283,356		264,385	257,062	255,547	263,189	272,554
Total deposits	21,508		33,759		22,605	22,482	19,406	22,163	29,879
Period end									
Total loans and leases	\$ 130,713	\$	188,356	\$	130,713	\$ 146,557	\$ 159,885	\$ 172,612	\$ 188,356
Total equity investments	4,378		5,001		4,378	4,670	4,716	4,886	5,001
Total assets (3)	257,480		266,345		257,480	272,033	252,233	261,583	266,345
Total deposits	21,771		25,419		21,771	22,964	19,467	19,242	25,419

<sup>(1)</sup> All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgages, debt securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were intil Other. Additionally, certain residential mortgage loans that are managed by Legacy Assets & Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity; real estate and other alternative investments.

(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity \$896.3 billion and \$480.1 billion for thenine months ended September 30, 2015 and 2014 \$494.3 billion, \$493.0 billion, \$483.2 billion and \$480.6 billion and \$483.4 billion and

#### **Outstanding Loans and Leases**

(Dollars in millions)				
	September 30 2015	June 30 2015	Se	eptember 30 2014
Consumer				
Residential mortgage (1)	\$ 187,939	\$ 198,825	\$	224,728
Home equity	78,030	81,006		87,508
U.S. credit card	88,339	88,403		89,026
Non-U.S. credit card	10,066	10,276		11,433
Direct/Indirect consumer (2)	87,314	84,754		83,118
Other consumer (3)	2,01	2,000		2,152
Total consumer loans excluding loans accounted for under the fair value option	453,700	465,264		497,965
Consumer loans accounted for under the fair value option <sup>(4)</sup>	1,94	1,971		2,129
Total consumer	455,64	 467,235		500,094
Commercial				
U.S. commercial (5)	257,033	248,296		228,996
Commercial real estate <sup>(6)</sup>	55,629	52,344		47,023
Commercial lease financing	25,680	25,342		24,498
Non-U.S. commercial	88,470	87,574		84,650
Total commercial loans excluding loans accounted for under the fair value option	426,81	413,556		385,167
Commercial loans accounted for under the fair value option <sup>(4)</sup>	5,23	 5,658		6,054
Total commercial	432,04:	419,214		391,221
Total loans and leases	\$ 887,689	\$ 886,449	\$	891,315

<sup>(1)</sup> Includes pay option loans of \$2.4 billion, \$2.6 billion and \$3.3 billion at September 30, 2015, June 30, 2015 and September 30, 2014, respectively. The Corporation no longer originates pay option

loans.

(2) Includes auto and specialty lending loans of\$31.7 billion, \$39.6 billion and \$37.9 billion, \$39.6 billion and \$39.2 billion, \$39.6 billion and \$39.8 billion and \$

<sup>(4)</sup> Includes consumer thanace loans of \$591 million, \$618 million and \$1.0 billion, \$0.2015, June 30, 2015 and \$50, 2015, June 30, 2015 and \$5, 2015, June 30, 2015 and \$5, 2014, respectively.

(5) Consumer loans accounted for under the fair value option were residential mortgage loans \$\mathbb{G}\$1.7 billion, \$1.8 billion and \$2.0 billion and \$0.20 billion and \$1.3 billion and \$1.7 billion and

respectively.

(6) Includes U.S. commercial real estate loans o\$51.8 billion, \$48.6 billion and \$45.1 respectively.

# Quarterly Average Loans and Leases by Business Segment

				Т	Third Q	uarter 2015				_		
	Total Corporation	Consumer Banking	GW	ТМ		Global Banking		Global Markets		Legacy Assets & Servicing	_	All Other
Consumer						_				0.5		
Residential mortgage	\$ 193,791	\$ 17,465	\$	54,277	\$	5	\$	_	S	865	\$	121,17
Home equity	79,715	43,688		5,689		4		209		28,190		1,93
U.S. credit card	88,201	85,163		3,038		_		_		_		_
Non-U.S. credit card	10,244	_		_		_		_		_		10,24
Direct/Indirect consumer	85,975	41,860		43,469		4		(13)		_		65
Other consumer	1,980	1,367		5		1		(1)	_	1		60'
Total consumer	459,906	189,543	1	06,478		14		195		29,056		134,62
ommercial												
U.S. commercial	251,908	16,772	:	24,343		167,692		38,649		18		4,43
Commercial real estate	53,605	22		2,110		46,904		4,427		_		14
Commercial lease financing	25,425	_		4		26,486		311		_		(1,3
Non-U.S. commercial	91,997	_		233		68,947		22,810		_		
Total commercial	422,935	16,794		26,690		310,029		66,197		18		3,20
Total loans and leases	\$ 882,841	\$ 206,337	\$ 1	33,168	s	310,043	\$	66,392	s	29,074	\$	137,8
				S	Second (	Quarter 2015						
	Total	Consumer				Global		Global		Legacy Assets &		All
onsumer	Corporation	Banking	GW	'IM		Banking		Markets		Servicing	_	Other
Residential mortgage	\$ 207,356	\$ 13,928	\$	52,944	\$	7	\$	3	\$	900	\$	139,5
Home equity	82,640	44,662		5,919	ų.	4	Ψ	206	Ψ.	29,977	Ψ	1,8
U.S. credit card	87,460	84,385		3,075				_		22,277		1,0
Non-U.S. credit card	10,012					_		_		_		10,0
Direct/Indirect consumer	83,698	40,539		42,464		4						6
Other consumer	1,885	1,243		42,404		1				_		6
Total consumer	473,051	184,757	1	04,410		16		209		30,877	_	152,7
ommercial												
U.S. commercial	244,540	16,923		23,608		162,580		36,993		20		4,4
Commercial real estate	50,478	24		2,049		44,066		4,173		20		1,4
Commercial lease financing	24,723			4		25,728		373				(1,3
										_		
Non-U.S. commercial	88,623	(1)	_	199	_	68,241	_	20,160	_		_	
Total commercial	\$ 881,415	16,946		25,860		300,615		61,699	_	20 007		3,2
Total loans and leases	\$ 881,415	\$ 201,703	\$ 1	30,270	\$	300,631	\$	61,908	\$	30,897	\$	156,0
					Third Q	uarter 2014				Legacy		
	Total Corporation	Consumer Banking	GW	TM		Global Banking		Global Markets		Assets & Servicing		All Other
onsumer												
Residential mortgage	\$ 235,272	\$ 7,523	\$	49,610	\$	6	\$		\$	950	\$	177,1
Home equity	88,590	46,093		6,412		9		165		34,259		1,6
U.S. credit card	88,866	85,674		3,192		_		_		_		
Non-U.S. credit card	11,784	_		_		_		_		_		11,7
Direct/Indirect consumer	82,669	39,763		38,555		4		17		_		4,3
Other consumer	2,110	1,042		5		1				(1)		1,0
Total consumer	509,291	180,095		97,774		20		182		35,208		196,0
ommercial												
U.S. commercial	230,891	17,247		21,283		150,918		36,894		30		4,5
Commercial real estate	46,069	31		1,797		41,818		2,201		_		2
Commercial lease financing	24,325	_		4		25,127		644		_		(1,4
Non-U.S. commercial	88,665	1		144		65,381		23,038		_		1
Total commercial	389,950	17,279		23,228		283,244		62,777		30		3,3

# Commercial Credit Exposure by Industry (1, 2, 3)

(Dollars in millions)

(Dollars in millions)			Comr	nercial Utilized				T	otal Cor	mmercial Comm	tted
	Se	ptember 30 2015		June 30 2015	S	eptember 30 2014	Se	eptember 30 2015		June 30 2015	September 30 2014
Diversified financials	\$	75,761	\$	68,976	\$	68,739	\$	119,248	s	114,441	\$ 112,957
Real estate (4)		60,927		58,006		51,006		82,983		78,965	70,739
Retailing		38,080		36,731		34,129		63,931		63,136	56,326
Capital goods		31,985		30,566		29,116		58,400		55,057	52,469
Healthcare equipment and services		33,478		33,232		32,415		56,728		50,548	55,847
Banking		44,302		42,764		42,772		51,638		48,942	48,204
Government and public education		43,969		43,055		41,648		51,425		50,582	48,786
Energy		21,779		22,473		20,338		46,089		47,341	41,454
Materials		23,753		24,382		23,378		45,943		46,661	43,443
Consumer services		23,091		21,635		21,486		36,215		34,310	34,067
Food, beverage and tobacco		17,867		17,796		15,460		35,221		35,664	33,897
Commercial services and supplies		18,550		19,132		18,808		32,056		31,892	30,819
Transportation		18,997		18,391		16,149		27,491		26,006	23,307
Utilities		11,071		11,161		9,528		26,751		25,601	25,772
Media		12,667		12,181		11,886		23,993		27,153	22,971
Individuals and trusts		17,467		17,614		16,107		22,538		22,375	20,238
Software and services		7,566		5,607		5,641		18,287		14,451	12,783
Pharmaceuticals and biotechnology		5,448		6,049		4,433		16,715		13,054	15,066
Technology hardware and equipment		6,957		6,187		5,387		14,798		13,792	12,041
Consumer durables and apparel		5,907		6,110		5,690		10,657		10,633	10,015
Insurance, including monolines		4,587		4,404		5,023		10,611		10,154	11,169
Automobiles and components		4,108		4,799		3,768		10,492		10,185	9,420
Telecommunication services		4,373		3,934		3,702		9,953		9,990	9,008
Food and staples retailing		3,917		3,831		3,742		7,410		7,286	7,214
Religious and social organizations		4,718		4,700		4,978		6,269		6,257	6,586
Other		5,907		5,754		5,253		14,562		13,838	9,373
Total commercial credit exposure by industry	\$	547,232	\$	529,470	\$	500,582	\$	900,404	\$	868,314	\$ 823,971
Net credit default protection purchased on total commitments(5)							\$	(6,494)	\$	(5,584)	\$ (6,878)

<sup>(1)</sup> Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of \$46.2 billion, \$39.7 billion and \$45.4 billion and \$45.4 billion and \$45.4 billion and \$45.4 billion and \$45.2 billion and \$45.2 billion and \$45.4 billion and \$45.2 billion and

purchased.

exposure.

(4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

(5) Represents net notional credit protection

	September 30 2015	June 30 2015
Less than or equal to one year	33 %	35%
Greater than one year and less than or equal to five years	62	63
Greater than five years	5	2
Total net credit default protection	100 %	100 %

<sup>10</sup> To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

### Net Credit Default Protection by Credit Exposure Debt Rating (1)

		September 30	, 2015	June 30	, 2015
Ratings (2, 3)	N	et Notional (4)	Percent of Total	Net Notional (4)	Percent of Total
A	s	(959)	14.8 %	\$ (622)	11.1%
BBB		(2,368)	36.5	(2,196)	39.3
ВВ		(2,196)	33.8	(1,908)	34.2
В		(872)	13.4	(762)	13.6
CCC and below		(76)	1.2	(70)	1.3
NR <sup>(5)</sup>		(23)	0.3	(26)	0.5
Total net credit default protection	s	(6,494)	100.0%	\$ (5,584)	100.0%

<sup>(2)</sup> Ratings are refreshed on a quarterly

grade.
(4) Represents net credit default protection (purchased)

basis.

(3) Ratings of BBB- or higher are considered to meet the definition of investment

sold.

(5) NR is comprised of index positions held and any names that have not been

### Top 20 Non-U.S. Countries Exposure

- o b	 - 10	·~·	004111110	P 0041

(Dollars in millions)	Funded Loans and Loan Equivalents (1)	Unfunded Loan Commitments	Net Counterparty Exposure (2)	Securities/ Other Investments (3)	Country Exposure at September 30 2015	Hedges and Credit Default Protection <sup>(4)</sup>	Net Country Exposure at September 30 2015 <sup>(5)</sup>	Increase (Decrease) from June 30 2015
United Kingdom	\$ 28,155	\$ 13,745	\$ 8,315	\$ 5,498	\$ 55,713	\$ (4,159)	\$ 51,554	\$ 1,885
Canada	6,268	6,674	2,080	4,344	19,366	(1,136)	18,230	404
Brazil	10,147	384	859	4,026	15,416	(253)	15,163	(317)
Japan	12,428	538	4,046	1,067	18,079	(3,099)	14,980	(86)
Germany	6,065	5,406	3,297	2,342	17,110	(4,546)	12,564	(3,318)
India	7,534	279	369	3,725	11,907	(274)	11,633	1,079
China	9,875	625	679	1,311	12,490	(1,139)	11,351	66
France	2,819	4,580	1,493	5,429	14,321	(3,621)	10,700	(1,362)
Hong Kong	7,469	295	1,391	656	9,811	(26)	9,785	(29)
Netherlands	3,007	3,028	864	2,465	9,364	(1,204)	8,160	(64)
Australia	3,256	2,868	780	1,559	8,463	(441)	8,022	708
South Korea	4,134	991	1,009	2,225	8,359	(642)	7,717	(272)
Switzerland	2,876	3,168	454	680	7,178	(1,343)	5,835	(1,257)
Italy	2,714	1,486	1,627	1,249	7,076	(1,888)	5,188	(300)
Mexico	2,913	1,051	221	544	4,729	(316)	4,413	940
Singapore	2,274	79	700	1,223	4,276	(54)	4,222	(172)
Israel	236	3,375	15	185	3,811	(20)	3,791	3,313
Spain	2,098	581	281	1,029	3,989	(587)	3,402	(302)
Turkey	3,152	75	42	50	3,319	(131)	3,188	133
United Arab Emirates	1,865	107	1,094	34	3,100	(110)	2,990	113
Total top 20 non-U.S. countries exposure	\$ 119,285	\$ 49,335	\$ 29,616	\$ 39,641	\$ 237,877	\$ (24,989)	\$ 212,888	\$ 1,162

<sup>(1)</sup> Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

(2) Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net \$\text{St2}(9)\$ billion in collateral, which is predominantly each, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was \$102.5\$ billion. Counterparty exposure is not presented net of hedges or credit default protection.

(3) Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default

swaps.

(4) Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

(5) Represents country exposure less hedges and credit default protection purchased, net of credit default protection

#### Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)									
	Sep	otember 30 2015		June 30 2015	March 31 2015	D	2014	Se	ptember 30 2014
Residential mortgage	s	5,242	\$	5,985	\$ 6,421	\$	6,889	\$	8,118
Home equity		3,429		3,563	3,759		3,901		4,026
Direct/Indirect consumer		25		26	28		28		30
Other consumer		1		1	1		1		14
Total consumer		8,697		9,575	10,209		10,819		12,188
U.S. commercial		836		869	680		701		757
Commercial real estate		108		126	132		321		445
Commercial lease financing		17		19	16		3		7
Non-U.S. commercial		56		80	79		1		45
		1,017		1,094	907		1,026		1,254
U.S. small business commercial		85		78	 89		87		98
Total commercial		1,102		1,172	996		1,113		1,352
Total nonperforming loans and leases		9,799		10,747	11,205		11,932		13,540
Foreclosed properties (1)		537		818	896		697		692
Total nonperforming loans, leases and foreclosed properties(2, 3, 4)	\$	10,336	\$	11,565	\$ 12,101	\$	12,629	\$	14,232
Fully-insured home loans past due 30 days or more and still accruing	s	10,467	s	11,871	\$ 12,743	\$	14,617	\$	16,280
Consumer credit card past due 30 days or more and still accruing		1,662		1,650	1,749		1,884		1,903
Other loans past due 30 days or more and still accruing		3,419		3,429	3,532		3,953		4,326
Total loans past due 30 days or more and still accruing <sup>(3, 5, 6)</sup>	<u>s</u>	15,548	\$	16,950	\$ 18,024	\$	20,454	\$	22,509
Fully-insured home loans past due 90 days or more and still accruing	s	7,616	s	8,917	\$ 9,912	\$	11,407	\$	13,045
Consumer credit card past due 90 days or more and still accruing		799		828	883		961		935
Other loans past due 90 days or more and still accruing		203		195	173		286		609
Total loans past due 90 days or more and still accruing <sup>(3, 5, 6)</sup>	<u>s</u>	8,618	\$	9,940	\$ 10,968	\$	12,654	\$	14,589
Nonperforming loans, leases and foreclosed properties/Total assets <sup>7)</sup>		0.48%		0.54%	0.57%		0.60%		0.67%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and lease are the lease and lease are the		1.17		1.31	1.39		1.45		1.61
Nonperforming loans and leases/Total loans and leases <sup>(7)</sup>		1.11		1.22	1.29		1.37		1.53
Commercial utilized reservable criticized exposure(8)	\$	13,571	\$	13,312	\$ 12,303	\$	11,570	\$	11,766
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure(8)		2.94 %		2.97%	2.85%		2.74%		2.79%
Total commercial utilized criticized exposure/Commercial utilized exposure(8)		2.94		3.08	2.99		2.97		2.97

<sup>(1)</sup> Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure \$1.3 billion, \$1.3 billion, \$1.1 billion and \$1.1 billion and \$1.1 billion at September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.
(2) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and

in general, other consumer and commercial loans not secured by real estate.

(3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(	4) Balances do not include the following:	Sept	2015	June 30 2015	March 31 2015	1	December 31 2014	Se	eptember 30 2014
	Nonperforming loans held-for-sale	\$	274	\$ 298	\$ 344	\$	219	\$	255
	Nonperforming loans accounted for under the fair value option		321	339	380		392		436
	Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010		49	72	86		102		101

Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$73 million, \$42 million, \$125 million, \$475 million and \$42 million and \$43 million and \$44 millio

properties.

(7) Total assets and total loans and leases do not include loans accounted for under the fair value option of 7.2 billion, \$7.6 billion, \$8.5 billion at September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

september 30, 2014, respectively.

(8) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

### Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)								
		Third Quarter 2015	Second Quarter 2015	 First Quarter 2015	Qı	ourth uarter 1014		Third Quarter 2014
Nonperforming Consumer Loans and Leases:								
Balance, beginning of period	s	9,575	\$ 10,209	\$ 10,819	\$	12,188	\$	13,460
Additions to nonperforming loans and leases:								
New nonperforming loans and leases		1,029	1,424	1,469		1,709		1,516
Reductions to nonperforming loans and leases:								
Paydowns and payoffs		(262)	(289)	(253)		(310)		(522)
Sales		(447)	(542)	(371)		(1,347)		(957)
Returns to performing status <sup>(2)</sup>		(722)	(631)	(867)		(728)		(810)
Charge-offs (3)		(375)	(484)	(460)		(533)		(431)
Transfers to foreclosed properties		(101)	(112)	(128)		(160)		(183)
Transfers from loans held-for-sale								115
Total net reductions to nonperforming loans and leases		(878)	(634)	(610)		(1,369)		(1,272)
Total nonperforming consumer loans and leases, end of period		8,697	9,575	 10,209		10,819		12,188
Foreclosed properties		479	553	 632		630		614
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	9,176	\$ 10,128	\$ 10,841	\$	11,449	\$	12,802
Nonperforming Commercial Loans and Leases (4):								
Balance, beginning of period	s	1,172	\$ 996	\$ 1,113	\$	1,352	\$	1,216
Additions to nonperforming loans and leases:								
New nonperforming loans and leases		205	419	287		214		477
Advances		11	15	2		6		33
Reductions to nonperforming loans and leases:								
Paydowns		(145)	(103)	(110)		(202)		(161)
Sales		_	(65)	(16)		(81)		(12)
Return to performing status <sup>(5)</sup>		(47)	(27)	(24)		(77)		(80)
Charge-offs		(93)	(56)	(51)		(95)		(116)
Transfers to foreclosed properties		(1)	(7)	(205)		(4)		(5)
Total net additions (reductions) to nonperforming loans and leases		(70)	176	(117)		(239)		136
Total nonperforming commercial loans and leases, end of period		1,102	1,172	996		1,113		1,352
Foreclosed properties		58	265	264		67		78
Nonperforming commercial loans, leases and foreclosed properties, end of period	s	1,160	\$ 1,437	\$ 1,260	s	1,180	\$	1,430
							_	

<sup>(1)</sup> For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes tNonperforming Loans, Leases and Foreclosed Properties table on

aga 40.

(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

(3) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

(4) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.

nonperforming.

(5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

### Quarterly Net Charge-offs and Net Charge-off Ratios (1,2)

(Dollars in millions)														
		Qu	hird arter 015		Q	econd uarter 2015		Qua	irst arter 015		Fou Qua 20	ırter	Thii Quar 201	rter
Net Charge-offs	A	mount	Percent	Amo	unt	Percent	An	ount	Percent		Amount	Percent	Amount	Percent
Residential mortgage (3)	\$	26	0.05 %	\$	177	0.35 %	\$	197	0.37 %	, :	\$ (259)	(0.46)%	\$ 53	0.09 %
Home equity		120	0.60		151	0.73		172	0.82		277	1.27	89	0.40
U.S. credit card		546	2.46		584	2.68		621	2.84		612	2.71	625	2.79
Non-U.S. credit card		47	1.83		51	2.03		44	1.80		52	1.90	67	2.26
Direct/Indirect consumer		25	0.12		24	0.11		34	0.17		44	0.21	34	0.17
Other consumer		57	11.21		33	7.00		49	10.88		68	13.31	56	10.48
Total consumer		821	0.71	1	,020	0.87		1,117	0.95		794	0.64	 924	0.72
U.S. commercial (4)		52	0.09		(1)	_		7	0.01		19	0.04	58	0.11
Commercial real estate		(10)	(0.08)		(4)	(0.03)		5	0.04		(8)	(0.07)	(6)	(0.05)
Commercial lease financing		3	0.06		_	_		5	0.09		1	0.02	(3)	(0.05)
Non-U.S. commercial		9	0.04		2	0.01		(2)	(0.01)		2	0.01	1	_
		54	0.05		(3)	_		15	0.02		14	0.02	50	0.05
U.S. small business commercial		57	1.72		51	1.56		62	1.90		71	2.10	69	2.03
Total commercial		111	0.11		48	0.05		77	0.08	_	85	0.09	 119	0.12
Total net charge-offs	\$	932	0.42	\$ 1	,068	0.49	\$	1,194	0.56		\$ 879	0.40	\$ 1,043	0.46
By Business Segment														
Consumer Banking	\$	715	1.37 %	\$	726	1.44 %	\$	806	1.64 %	, ,	\$ 832	1.66 %	\$ 815	1.64 %
Global Wealth & Investment Management		17	0.05		17	0.05		18	0.06		36	0.12	6	0.02
Global Banking		53	0.07		(2)	_		6	0.01		2	_	52	0.07
Legacy Assets & Servicing		74	1.05		99	1.32		122	1.56		199	2.40	42	0.48
All Other		73	0.21		228	0.59		242	0.59		(190)	(0.41)	128	0.26
Total net charge-offs	\$	932	0.42	\$ 1	,068	0.49	\$	1,194	0.56		\$ 879	0.40	\$ 1,043	0.46

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.43, 0.50, 0.57, 0.41 and 0.48 for the three months endedSeptember 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively. Including the write-offs of purchased credit-impaired loans os 148 million, \$290 million, \$288 million, \$310 million and \$246 million for the three months endedSeptember 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding w@r49, 0.62, 0.70, 0.40 and 0.57 for the three months ended September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

(4) Includes nonperforming loan sales recoveries and other recoveries of \$57 million, \$22 million, \$40 million, \$314 million and \$39 million for the three months endedSeptember 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

# Year-to-Date Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)			N. M. d. E. i	10 4 1 20	
		2015	Nine Months End	ed September 30	4
Net Charge-offs		Amount	Percent	Amount	Percent
Residential mortgage <sup>(3)</sup>	\$	400	0.26 %	\$ 145	0.08 %
Home equity		443	0.72	630	0.93
U.S. credit card		1,751	2.66	2,026	3.05
Non-U.S. credit card		142	1.88	190	2.17
Direct/Indirect consumer		83	0.13	125	0.20
Other consumer		139	9.72	161	10.58
Total consumer		2,958	0.84	3,277	0.85
U.S. commercial (4)		58	0.03	69	0.04
Commercial real estate		(9)	(0.02)	(75)	(0.21)
Commercial lease financing		8	0.04	(10)	(0.05)
Non-U.S. commercial		9	0.01	32	0.05
		66	0.02	16	0.01
U.S. small business commercial		170	1.73	211	2.11
Total commercial		236	0.08	227	0.08
Total net charge-offs	s	3,194	0.49	\$ 3,504	0.52
By Business Segment					
Consumer Banking	s	2,247	1.48 %	\$ 2,665	1.81 %
Global Wealth & Investment Management		52	0.05	35	0.04
Global Banking		57	0.03	29	0.01
Global Markets		_	_	2	0.01
Legacy Assets & Servicing		295	1.32	428	1.60
All Other		543	0.48	345	0.22
Total net charge-offs	s	3,194	0.49	\$ 3,504	0.52

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.50 and 0.53 for the nine months ended September 30, 2015 and 2014
(2) Excludes write-offs of purchased credit-impaired loans off 726 million and \$797 million for the nine months ended September 30, 2015 and 2014 Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.60 and 0.64 for thenine months ended September 30, 2015 and 2014
(3) Includes nonperforming loan sales recoveries and other recoveries of \$119 million and \$224 million for thenine months ended September 30, 2015 and 2014
(4) Excludes U.S. small business commercial loans.

#### Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		September 30	, 2015		June 30, 20	15		September 30,	30, 2014				
Allowance for loan and lease losses	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)				
Residential mortgage	\$ 1,755	13.87%	0.93 %	\$ 1,997	15.28%	1.00%	\$ 3,022	20.01%	1.34%				
Home equity	2,645	20.90	3.39	2,744	21.00	3.39	3,454	22.87	3.95				
U.S. credit card	2,973	23.49	3.37	3,060	23.42	3.46	3,395	22.47	3.81				
Non-U.S. credit card	299	2.36	2.97	339	2.59	3.30	388	2.57	3.39				
Direct/Indirect consumer	234	1.85	0.27	254	1.94	0.30	331	2.19	0.40				
Other consumer	46	0.36	2.33	49	0.37	2.45	84	0.55	3.90				
Total consumer	7,952	62.83	1.75	8,443	64.60	1.81	10,674	70.66	2.14				
U.S. commercial (3)	2,749	21.72	1.07	2,694	20.62	1.08	2,587	17.12	1.13				
Commercial real estate	1,084	8.56	1.95	1,041	7.97	1.99	1,030	6.82	2.19				
Commercial lease financing	160	1.26	0.62	157	1.20	0.62	157	1.04	0.64				
Non-U.S. commercial	712	5.63	0.80	733	5.61	0.84	658	4.36	0.78				
Total commercial (4)	4,705	37.17	1.10	4,625	35.40	1.12	4,432	29.34	1.15				
Allowance for loan and lease losses	12,657	100.00 %	1.44	13,068	100.00%	1.49	15,106	100.00%	1.71				
Reserve for unfunded lending commitments	661			588			529						
Allowance for credit losses	\$ 13,318			\$ 13,656			\$ 15,635						

#### Asset Quality Indicators

1.449/	1.409/	1.71%
1.44 %	1.49%	1./1%
1.36	1.39	1.57
129	122	112
120	111	100
3.42	3.05	3.65
3.18	2.79	3.27
2.95	2.40	2.95
	129 120 3.42 3.18	1.36 1.39 129 122 120 111 3.42 3.05 3.18 2.79

<sup>(1)</sup> Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$1.7 billion, \$1.8 billion and \$5.0 billion

respectively.

(5) Excludes valuation allowance on purchased credit-impaired loans o\$886 million, \$1.1 billion and \$1.6 billion at September 30, 2015, June 30, 2015 and September 30, 2014,

respectively.

(3) Includes allowance for loan and lease losses for U.S. small business commercial loans &520 million, \$525 million and \$530 million at September 30, 2015, June 30, 2015 and September 30, 2014,

respectively.

(4) Includes allowance for loan and lease losses for impaired commercial loans of 154 million, \$156 million and \$188 million at September 30, 2015, June 30, 2015 and September 30, 2014,

<sup>(6)</sup> Excludes valuation allowance on purchased credit-impaired loans ob886 million, \$1.1 billion and \$1.6 billion and \$1.6 billion and \$1.5 billion and \$1.5 billion and \$1.6 bil

#### **Exhibit A: Non-GAAP Reconciliations**

#### **Bank of America Corporation and Subsidiaries**

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity divided by ending common shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted to its business segments, primarily Legacy Assets & Servicing

See the tables below and on pages46-48 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for them months ended September 30, 2015 and 2014and the three months ended September 30, 2015. June 30, 2015, December 31, 2014 and September 30, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

		Nine Mor Septer				Third Quarter		Second Quarter		First Quarter		Fourth Quarter		Third Quarter
		2015	_	2014	l	2015	_	2015	_	2015	_	2014	_	2014
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis														
Net interest income	s	29,450	\$	30,317	\$	9,511	\$	10,488	\$	9,451	\$	9,635	\$	10,219
Fully taxable-equivalent adjustment		678		639		231		228		219		230		225
Net interest income on a fully taxable-equivalent basis	S	30,128	\$	30,956	\$	9,742	\$	10,716	\$	9,670	\$	9,865	\$	10,444
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a	fully tax	able-equivalen	t basi	s										
Total revenue, net of interest expense	s	64,001	\$	65,522	\$	20,682	\$	22,117	\$	21,202	\$	18,725	\$	21,209
Fully taxable-equivalent adjustment		678		639		231		228		219		230		225
Total revenue, net of interest expense on a fully taxable-equivalent basis	s	64,679	\$	66,161	\$	20,913	\$	22,345	\$	21,421	\$	18,955	\$	21,434
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis														
Income tax expense	s	5,145	\$	762	\$	1,561	\$	2,199	\$	1,385	\$	1,260	\$	663
Fully taxable-equivalent adjustment		678		639		231		228		219		230		225
Income tax expense on a fully taxable-equivalent basis	s	5,823	\$	1,401	\$	1,792	\$	2,427	\$	1,604	\$	1,490	\$	888
Reconciliation of average common shareholders' equity to average tangible common shareholders'	equity	_												
Common shareholders' equity	s	228,609	\$	222,598	\$	231,620	\$	228,780	\$	225,357	\$	224,479	\$	222,374
Goodwill		(69,775)		(69,818)		(69,774)		(69,775)		(69,776)		(69,782)		(69,792)
Intangible assets (excluding mortgage servicing rights)		(4,307)		(5,232)		(4,099)		(4,307)		(4,518)		(4,747)		(4,992)
Related deferred tax liabilities		1,885		2,114		1,811		1,885		1,959		2,019		2,077
Tangible common shareholders' equity	s	156,412	\$	149,662	\$	159,558	\$	156,583	\$	153,022	\$	151,969	\$	149,667
Reconciliation of average shareholders' equity to average tangible shareholders' equity		_				_		_		_		_		_
Shareholders' equity	s	250,260	\$	236,806	s	253,893	s	251,054	\$	245,744	S	243,454	s	238,040
Goodwill		(69,775)		(69,818)		(69,774)		(69,775)		(69,776)		(69,782)		(69,792)
Intangible assets (excluding mortgage servicing rights)		(4,307)		(5,232)		(4,099)		(4,307)		(4,518)		(4,747)		(4,992)
Related deferred tax liabilities		1,885		2,114		1,811		1,885		1,959		2,019		2,077
Tangible shareholders' equity	s	178,063	\$	163,870	\$	181,831	\$	178,857	\$	173,409	\$	170,944	\$	165,333

### **Exhibit A: Non-GAAP Reconciliations (continued)**

### **Bank of America Corporation and Subsidiaries**

### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)								•		•				<u> </u>
		Nine Mon Septer				Third Quarter		Second Quarter		First Quarter		Fourth Quarter		Third Quarter
	_	2015		2014	l	2015	_	2015	_	2015	_	2014	_	2014
Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders'	eholders' ec	uity												
Common shareholders' equity	s	233,632	\$	220,768	\$	233,632	\$	229,386	\$	227,915	\$	224,162	\$	220,768
Goodwill		(69,761)		(69,784)		(69,761)		(69,775)		(69,776)		(69,777)		(69,784)
Intangible assets (excluding mortgage servicing rights)		(3,973)		(4,849)		(3,973)		(4,188)		(4,391)		(4,612)		(4,849)
Related deferred tax liabilities		1,762		2,019		1,762		1,813		1,900		1,960		2,019
Tangible common shareholders' equity	s	161,660	\$	148,154	\$	161,660	\$	157,236	\$	155,648	\$	151,733	\$	148,154
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity														
Shareholders' equity	S	255,905	\$	238,681	\$	255,905	\$	251,659	\$	250,188	\$	243,471	\$	238,681
Goodwill		(69,761)		(69,784)		(69,761)		(69,775)		(69,776)		(69,777)		(69,784)
Intangible assets (excluding mortgage servicing rights)  Related deferred tax liabilities		(3,973)		(4,849)		(3,973)		(4,188)		(4,391)		(4,612)		(4,849)
Tangible shareholders' equity	<u>s</u>	1,762	S	2,019	\$	1,762	\$	1,813	\$	1,900	S	1,960	\$	2,019
Tangible shareholders' equity		103,733	-	100,007	-	103,733	9	177,507	-	177,521	9	171,042	9	100,007
Reconciliation of period-end assets to period-end tangible assets														
Assets	s	2,153,006	\$	2,123,613	\$	2,153,006	\$	2,149,034	\$	2,143,545	\$	2,104,534	\$	2,123,613
Goodwill		(69,761)		(69,784)		(69,761)		(69,775)		(69,776)		(69,777)		(69,784)
Intangible assets (excluding mortgage servicing rights)		(3,973)		(4,849)		(3,973)		(4,188)		(4,391)		(4,612)		(4,849)
Related deferred tax liabilities		1,762		2,019		1,762		1,813		1,900		1,960		2,019
Tangible assets	s	2,081,034	\$	2,050,999	\$	2,081,034	\$	2,076,884	\$	2,071,278	\$	2,032,105	\$	2,050,999

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### **Exhibit A: Non-GAAP Reconciliations (continued)**

### **Bank of America Corporation and Subsidiaries**

### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)									
		Nine Mon Septen			Third	Second	First	Fourth	Third
		2015	2014		Quarter 2015	Quarter 2015	Quarter 2015	Quarter 2014	Quarter 2014
Reconciliation of return on average allocated capital <sup>(1)</sup>									
Consumer Banking									
Reported net income	s	4,940	\$ 4,781	\$	1,759	\$ 1,706	\$ 1,475	\$ 1,654	\$ 1,669
Adjustment related to intangibles <sup>(2)</sup>		3	 3		1	 1	 1	 1	 1
Adjusted net income	\$	4,943	\$ 4,784	\$	1,760	\$ 1,707	\$ 1,476	\$ 1,655	\$ 1,670
Average allocated equity(3)	s	59,330	\$ 60,401	\$	59,312	\$ 59,330	\$ 59,347	\$ 60,366	\$ 60,385
Adjustment related to goodwill and a percentage of intangibles		(30,330)	(30,401)		(30,312)	(30,330)	(30,347)	(30,366)	(30,385)
Average allocated capital	S	29,000	\$ 30,000	\$	29,000	\$ 29,000	\$ 29,000	\$ 30,000	\$ 30,000
Global Wealth & Investment Management									
Reported net income	s	1,995	\$ 2,264	s	656	\$ 689	\$ 650	\$ 705	\$ 812
Adjustment related to intangibles <sup>(2)</sup>		9	10		3	3	3	3	3
Adjusted net income	s	2,004	\$ 2,274	\$	659	\$ 692	\$ 653	\$ 708	\$ 815
Average allocated equity(3)	s	22,135	\$ 22,223	\$	22,132	\$ 22,106	\$ 22,168	\$ 22,186	\$ 22,204
Adjustment related to goodwill and a percentage of intangibles		(10,135)	(10,223)		(10,132)	(10,106)	(10,168)	(10,186)	(10,204)
Average allocated capital	s	12,000	\$ 12,000	\$	12,000	\$ 12,000	\$ 12,000	\$ 12,000	\$ 12,000
Global Banking									
Reported net income	s	3,895	\$ 4,249	\$	1,277	\$ 1,251	\$ 1,367	\$ 1,520	\$ 1,521
Adjustment related to intangibles <sup>(2)</sup>		1	1		1	_	_	_	_
Adjusted net income	s	3,896	\$ 4,250	\$	1,278	\$ 1,251	\$ 1,367	\$ 1,520	\$ 1,521
Average allocated equity <sup>(3)</sup>	s	58,934	\$ 57,432	\$	58,947	\$ 58,978	\$ 58,877	\$ 57,420	\$ 57,421
Adjustment related to goodwill and a percentage of intangibles		(23,934)	(23,932)		(23,947)	(23,978)	(23,877)	(23,920)	(23,921)
Average allocated capital	s	35,000	\$ 33,500	\$	35,000	\$ 35,000	\$ 35,000	\$ 33,500	\$ 33,500
Global Markets									
Reported net income (loss)	s	2,944	\$ 2,780	\$	1,008	\$ 992	\$ 944	\$ (75)	\$ 371
Adjustment related to intangibles <sup>(2)</sup>		9	7		5	2	2	2	2
Adjusted net income (loss)	s	2,953	\$ 2,787	\$	1,013	\$ 994	\$ 946	\$ (73)	\$ 373
Average allocated equity <sup>(3)</sup>	s	40,405	\$ 39,394	\$	40,351	\$ 40,432	\$ 40,432	\$ 39,395	\$ 39,401
Adjustment related to goodwill and a percentage of intangibles		(5,405)	(5,394)		(5,351)	(5,432)	(5,432)	(5,395)	(5,401)
Average allocated capital	s	35,000	\$ 34,000	\$	35,000	\$ 35,000	\$ 35,000	\$ 34,000	\$ 34,000

For footnotes see page48.

#### **Exhibit A: Non-GAAP Reconciliations (continued)**

#### **Bank of America Corporation and Subsidiaries**

### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)			•			
	Nine Mon Septer			Third	Second	Third
	2015	2014		Quarter 2015	 Quarter 2015	 Quarter 2014
Consumer Banking						
<u>Deposits</u>						
Reported net income	\$ 1,957	\$ 1,852	\$	695	\$ 726	\$ 651
Adjustment related to intangibles <sup>(2)</sup>					_	
Adjusted net income	\$ 1,957	\$ 1,852	\$	695	\$ 726	\$ 651
Average allocated equity(3)	\$ 30,422	\$ 29,426	\$	30,421	\$ 30,422	\$ 29,427
Adjustment related to goodwill and a percentage of intangibles	(18,422)	(18,426)		(18,421)	(18,422)	(18,427)
Average allocated capital	\$ 12,000	\$ 11,000	\$	12,000	\$ 12,000	\$ 11,000
Consumer Lending						
Reported net income	\$ 2,983	\$ 2,929	\$	1,064	\$ 980	\$ 1,018
Adjustment related to intangibles <sup>(2)</sup>	3	3		1	1	1
Adjusted net income	\$ 2,986	\$ 2,932	\$	1,065	\$ 981	\$ 1,019
Average allocated equity <sup>(3)</sup>	\$ 28,907	\$ 30,975	\$	28,891	\$ 28,907	\$ 30,958
Adjustment related to goodwill and a percentage of intangibles	(11,907)	(11,975)		(11,891)	(11,907)	(11,958)
Average allocated capital	\$ 17,000	\$ 19,000	\$	17,000	\$ 17,000	\$ 19,000

<sup>(1)</sup> There are no adjustments to reported net income (loss) or average allocated equity fo*Legacy Assets* & Servicing.
(2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.