As filed with the Securities and Exchange Commission on April 14, 2016

# UNITED STATES
# SECURITIES AND EXCHANGE COMMISSION
**WASHINGTON, D.C. 20549**

# FORM 8-K

**CURRENT REPORT**
**PURSUANT TO SECTION 13 OR 15(d) OF THE**
**SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported):
April 14, 2016

# BANK OF AMERICA CORPORATION
**(Exact name of registrant as specified in its charter)**

| | | |
|---|---|---|
| **Delaware** | **1-6523** | **56-0906609** |
| **(State or Other Jurisdiction of Incorporation)** | **(Commission File Number)** | **(IRS Employer Identification No.)** |

**100 North Tryon Street**
**Charlotte, North Carolina 28255**
**(Address of principal executive offices)**

**(704) 386-5681**
**(Registrant's telephone number, including area code)**

**Not Applicable**
**(Former name or former address, if changed since last report)**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.**

On April 14, 2016, Bank of America Corporation (the "Corporation") announced financial results for thefirst quarter ended March 31, 2016, reporting first quarter net income of $2.7 billion or $0.21 per diluted share. A copy of the press release announcing the Corporation's results for thefirst quarter ended March 31, 2016 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

**ITEM 7.01. REGULATION FD DISCLOSURE.**

On April 14, 2016, the Corporation will hold an investor conference call and webcast to discuss financial results for thefirst quarter ended March 31, 2016, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the quarter ended March 31, 2016 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

**ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.**

**(d) Exhibits.**

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

| EXHIBIT NO. | DESCRIPTION OF EXHIBIT |
|---|---|
| 99.1 | The Press Release |
| 99.2 | The Presentation Materials |
| 99.3 | The Supplemental Information |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**BANK OF AMERICA CORPORATION**

By: /s/ Rudolf A. Bless

Rudolf A. Bless
Chief Accounting Officer

Dated: April 14, 2016

**INDEX TO EXHIBITS**

| EXHIBIT NO. | DESCRIPTION OF EXHIBIT |
|---|---|
| 99.1 | The Press Release |
| 99.2 | The Presentation Materials |
| 99.3 | The Supplemental Information |

## Bank of America Reports Q1-16 Net Income of $2.7 Billion, EPS of $0.21

## Results Include $1.2 Billion ($0.07 per Share) in Negative Market-Related NII Adjustments and $0.9 Billion ($0.05 per Share) in Annual Retirement-Eligible Incentive Compensation Costs

### Financial Highlights[1]

- Revenue, net of interest expense (FTE basis) of $19.7 billion[(A)]
  - Excluding market-related net interest income (NII) adjustments, revenue (FTE basis) was $20.9 billion, compared to $21.6 billion in Q1-15[(A)]
- NII (FTE basis) of $9.4 billion[(A)]
  - Excluding market-related NII adjustments, NII increased to $10.6 billion from $10.1 billion in Q1-15[(A)]
- Noninterest income of $10.3 billion, compared to $11.5 billion
- Provision for credit losses of $997 million, compared to $765 million; net charge-offs declined to $1.1 billion from $1.2 billion
- Noninterest expense declined 1.0 billion, or 6%, to $14.8 billion
- Net income declined 13% to $2.7 billion, earnings per diluted share of $0.21 compared to $0.25
  - Results include pretax $1.2 billion ($0.07 per share) negative impact for market-related NII adjustments and pretax $0.9 billion ($0.05 per share) in annual retirement-eligible incentive costs

#### Balance Sheet, Capital and Liquidity

- Total deposit balances grew $64.1 billion to $1.2 trillion
- Total loan balances grew $28.4 billion to $901.1 billion
- Common equity tier 1 capital (transition) of $162.7 billion; common equity tier 1 capital (fully phased-in) of $157.5 billion[(B)]
- Global Excess Liquidity Sources increased $47 billion to record $525 billion; time to required funding at 36 months[(C)]
- Return on average assets 0.50%; return on average common equity 3.8%; return on average tangible common equity 5.4%[(D)]
  - Excluding NII adjustments and annual retirement-eligible incentive costs, return on average assets 0.73% and return on average tangible common equity 8.4%[(D)]
- Tangible book value per share[(E)] increased 9% to $16.17; book value per share increased 7% to $23.12
- Repurchased $1.0 billion in common stock and paid $0.5 billion in common stock dividends

### Business Segment Highlights[1]

**Consumer Banking**

- Loans up $17.5 billion, deposits up $42.6 billion[1]
- Brokerage assets up 7%
- Mobile banking users up 15% to 19.6 million
- Total credit/debit card spending up 5%[2]

**Global Wealth and Investment Management**

- Total client balances of nearly $2.5 trillion
- Loans up $10.9 billion, deposits up $16.5 billion[1]
- Pretax margin improved to 26%

**Global Banking**

- Loans up $39.1 billion, deposits up $7.7 billion[1]
- Leading Global Investment Bank
- Participated in 5 of top 10 debt and 7 of top 10 equity underwriting deals[(F)]

**Global Markets**

- Excluding net DVA, sales and trading revenue down 16%[(G)]
  - Fixed income down 17%[(G)]
  - Equities down 11%[(G)]

**Legacy Assets and Servicing**

- Noninterest expense down 28% to $860 million; noninterest expense, excluding litigation, down 29% to $729 million[(H)]
- Number of 60+ days delinquent first mortgage loans down 42% to 88,000 units

### CEO Commentary

"This quarter, we benefited from good consumer and commercial banking activity. Our business segments earned $4.5 billion, up 16 percent from the year-ago quarter. This was partially offset by valuation adjustments from lower long-term interest rates and annual compensation expenses. Despite volatile markets, our Global Markets business produced solid earnings. As always, we are focused on loan and deposit growth and managing expenses. By doing that, we continue to improve on what we do best: helping consumers live their financial lives and helping businesses grow and employ more people."

— Brian Moynihan, Chief Executive Officer

Business Segments include Consumer Banking, Global Wealth & Investment Management, Global Banking, Global Markets, and Legacy Assets & Servicing with the remaining operations recorded in All Other.

[1] Financial Highlights and Business Highlights compare to the year-ago quarter unless noted. Loan and deposit balances are shown on an end-of-period basis. Fully taxable-equivalent (FTE) basis for the corporation is a non-GAAP financial measure. See endnote (A) for more information. Total revenue, net of interest expense, on a GAAP basis, was $19.5 billion for Q1-16, and $20.9 billion in Q1-15. Net interest income, on a GAAP basis, was $9.2 billion for Q1-16, and $9.4 billion for Q1-15. Earnings per share is on a fully diluted basis.

[2] Combined credit/debit spending excludes the impact of portfolio divestitures. Including divestitures, combined spending was up 3%.

## CFO Commentary

"In a challenging and volatile environment, we stayed true to our strategy this quarter. We grew loans and deposits, increased core net interest income and improved an already strong and highly liquid balance sheet, increasing tangible book value per share by 9 percent. We also reduced noninterest expense by $1 billion, or 6 percent, as we continued to focus on improving operating leverage."

— Paul Donofrio, Chief Financial Officer

## Consumer Banking

### Financial Results[1]

- Revenue up $242 million to $7.6 billion
  - NII increased, driven by deposit growth, partially offset by the impact of lower credit card balances
  - Noninterest income decreased due to lower mortgage banking income and the impact of certain divestitures, partially offset by higher card income and higher service charges
- Provision for credit losses decreased $156 million, due primarily to continued credit quality improvement
- Noninterest expense down $101 million, due primarily to lower operating expenses; efficiency ratio improved to 56% from 59%
- Net income up 22% to $1.8 billion as higher revenue from increased customer activity combined with lower expenses to create positive operating leverage

| | Three months ended | | |
|---|---|---|---|
| ($ in millions) | 3/31/2016 | 12/31/2015 | 3/31/2015 |
| Net interest income (FTE) | $ 5,185 | $ 5,058 | $ 4,872 |
| Noninterest income | 2,463 | 2,702 | 2,534 |
| **Total revenue (FTE)[2]** | 7,648 | 7,760 | 7,406 |
| Provision for credit losses | 560 | 682 | 716 |
| Noninterest expense | 4,266 | 4,325 | 4,367 |
| **Net income** | $ 1,785 | $ 1,774 | $ 1,461 |

[1] Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
[2] Revenue, net of interest expense.

### Business Highlights[1,2]

- No. 1 retail deposit market share[3]
- Average deposit balances grew $41.3 billion, or 8%, and average loan balances grew $15.2 billion, or 8%
- Total mortgage and home equity production[4] fell $502 million, or 3%, to $16.4 billion
- Client brokerage assets grew $8.4 billion, or 7%, to $126.9 billion
- Approximately 1.2 million new U.S. consumer credit cards issued
- 19.6 million mobile banking active users, up 15%
- 4,689 financial centers, including 6 new openings during the quarter

| | Three months ended | | |
|---|---|---|---|
| ($ in billions) | 3/31/2016 | 12/31/2015 | 03/31/2015 |
| Average deposits | $ 572.7 | $ 557.3 | $ 531.4 |
| Average loans and leases | 214.8 | 211.1 | 199.6 |
| Brokerage assets (EOP) | 126.9 | 122.7 | 118.5 |
| Total mortgage production[4] | 16.4 | 17.0 | 16.9 |
| Mobile banking users (MM) | 19.6 | 18.7 | 17.1 |
| Number of financial centers | 4,689 | 4,726 | 4,835 |
| Efficiency ratio (FTE)[1] | 56% | 56% | 59% |
| Return on average allocated capital[(1)] | 24 | 24 | 20 |
| **Total U.S. Consumer Credit Card** | | | |
| New card accounts (MM)[2] | 1.2 | 1.3 | 1.2 |
| Risk-adjusted margin[2] | 9.05% | 9.79% | 9.02% |

[1] Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
[2] The U.S. card portfolio includes Consumer Banking and GWIM.
[3] Source: SNL branch data, U.S. retail deposit market share based on June 2015 FDIC deposit data, adjusted to remove commercial balances.
[4] Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

## Global Wealth and Investment Management

### Financial Results[1]

- Revenue down $72 million to $4.4 billion
  - NII up $138 million, reflecting higher deposit and loan balances
  - Noninterest income down $210 million, due to lower market valuations and lower transactional activity
- Noninterest expense down $208 million, or 6%, due to the expiration of fully amortized advisor retention awards, as well as lower revenue-related expenses
- Net income up 13% to $740 million as solid expense management more than offset lower revenue to create positive operating leverage

| | Three months ended | | |
|---|---|---|---|
| ($ in millions) | 3/31/2016 | 12/31/2015 | 3/31/2015 |
| Net interest income (FTE) | $ 1,489 | $ 1,412 | $ 1,351 |
| Noninterest income | 2,956 | 3,032 | 3,166 |
| **Total revenue (FTE)[2]** | 4,445 | 4,444 | 4,517 |
| Provision for credit losses | 25 | 15 | 23 |
| Noninterest expense | 3,250 | 3,475 | 3,458 |
| **Net income** | $ 740 | $ 616 | $ 652 |

[1] Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
[2] Revenue, net of interest expense.

### Business Highlights[1]

- Average deposit balances grew $16.9 billion, or 7%
- Average loans and leases grew $11.7 billion, or 9%
- Total client balances relatively unchanged at nearly $2.5 trillion
- Pretax margin increased to 26% from 23%
- Number of wealth advisors increased 3% to 18,111[2]
- Strong quarter in the institutional retirement business with $7 billion of funded sales from large 401(k) plan wins

| | Three months ended | | |
|---|---|---|---|
| ($ in billions) | 3/31/2016 | 12/31/2015 | 3/31/2015 |
| Average deposits | $ 260.5 | $ 251.3 | $ 243.6 |
| Average loans and leases | 137.9 | 135.8 | 126.1 |
| Total client balances | 2,464.9 | 2,456.8 | 2,509.8 |
| Long-term AUM flows | (0.6) | 6.7 | 14.7 |
| Liquidity AUM flows | (3.8) | 4.8 | (1.5) |
| Pretax margin | 26% | 21% | 23% |
| Efficiency ratio (FTE)[1] | 73 | 78 | 77 |
| Return on average allocated capital[(1)] | 23 | 20 | 22 |

[1] Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
[2] Includes financial advisors in Consumer Banking of 2,259 and 1,978 in Q1-16 and Q1-15.

## Global Banking

### Financial Results[1]

- Revenue was stable at $4.4 billion
  - NII was higher due to increased loan and deposit balances
  - Noninterest income decreased due to lower investment banking fees and marks on loans and hedges, partially offset by growth in treasury services and card income
- Provision for credit losses increased $457 million, driven primarily by increases in energy-related reserves
- Noninterest expense increased modestly due to investments in client-facing professionals in Commercial and Business Banking and higher severance costs, partially offset by lower revenue-related expenses
- Net income decreased $301 million to $1.1 billion, driven by higher provision for credit losses and lower noninterest income, partially offset by higher NII

| | Three months ended | | |
|---|---|---|---|
| ($ in millions) | 3/31/2016 | 12/31/2015 | 3/31/2015 |
| Net interest income (FTE) | $ 2,489 | $ 2,386 | $ 2,215 |
| Noninterest income[2] | 1,909 | 2,105 | 2,187 |
| **Total revenue (FTE)[2,3]** | **4,398** | 4,491 | 4,402 |
| Provision for credit losses | 553 | 233 | 96 |
| Noninterest expense | 2,159 | 2,075 | 2,132 |
| **Net income** | **$ 1,066** | $ 1,378 | $ 1,367 |

[1] Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
[2] Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
[3] Revenue, net of interest expense.

### Business Highlights[1,2]

- Average loans and leases grew $40.3 billion, or 14%
- Average deposit balances grew $10.7 billion, or 4%
- Corporationwide investment banking fees of $1.2 billion (excluding self-led deals) declined 22%, driven by lower fees across all products due to declines in market fee pools
  - Leading global investment bank with 6.3% market share[(F)]
  - Ranked No. 1 by volume in Leveraged Loans, Mortgage-Backed Securities, Asset-Backed Securities, Investment-Grade Corporate Debt and Syndicated Loans, U.S. Municipal Bonds[(F)]
- Global Transaction Services revenue grew 9%

| | Three months ended | | |
|---|---|---|---|
| ($ in billions) | 3/31/2016 | 12/31/2015 | 3/31/2015 |
| Average deposits | $ 297.1 | $ 307.8 | $ 286.4 |
| Average loans and leases | 324.6 | 314.6 | 284.3 |
| Total Corp. IB fees (excl. self-led)[2] | 1.2 | 1.3 | 1.5 |
| Global Banking IB fees[2] | 0.6 | 0.7 | 0.9 |
| Business Lending revenue | 2.1 | 2.2 | 2.0 |
| Global Transaction Services revenue | 1.6 | 1.6 | 1.5 |
| Efficiency ratio (FTE)[1] | 49% | 46% | 48% |
| Return on average allocated capital[(I)] | 12 | 16 | 16 |

[1] Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
[2] Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

## Global Markets

### Financial Results[1]

- Revenue down $240 million to $4.0 billion; excluding net DVA[4], revenue decreased $795 million to $3.8 billion, driven by lower sales and trading results and lower investment banking fees
- Noninterest expense declined $708 million, or 23%, due primarily to lower litigation
  - Excluding litigation, noninterest expense declined 9%, driven by lower revenue-related expenses
- Net income increased 45% to $984 million from $677 million; excluding net DVA, net income was $889 million, compared to $926 million[4]

| ($ in millions) | Three months ended 3/31/2016 | 12/31/2015 | 3/31/2015 |
|---|---|---|---|
| Net interest income (FTE) | $ 1,189 | $ 1,131 | $ 981 |
| Noninterest income[2] | 2,762 | 1,982 | 3,210 |
| **Total revenue (FTE)[2,3]** | 3,951 | 3,113 | 4,191 |
| Net DVA[4] | 154 | (198) | (401) |
| **Total revenue (excl. net DVA) (FTE)[2,3,4]** | 3,797 | 3,311 | 4,592 |
| Provision for credit losses | 9 | 30 | 21 |
| Noninterest expense | 2,432 | 2,752 | 3,140 |
| **Net income** | $ 984 | $ 178 | $ 677 |

[1] Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.
[2] Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
[3] Revenue, net of interest expense.
[4] Revenue excluding net DVA is a non-GAAP financial measure. See endnote G for more information.

### Business Highlights[1,2]

- Sales and trading revenue down $48 million to $3.4 billion
- Excluding net DVA, sales and trading revenue down 16% to $3.3 billion[(G)]
  - FICC decreased 17%, reflecting a weak trading environment for credit-related products and lower revenues in currencies compared with a strong year-ago quarter, partially offset by an improved performance in rates and client financing[(G)]
  - Equities down 11%, reflecting a weaker trading performance in a challenging market environment[(G)]

| ($ in billions) | Three months ended 3/31/2016 | 12/31/2015 | 3/31/2015 |
|---|---|---|---|
| Average trading-related assets | $ 407.8 | $ 416.0 | $ 443.9 |
| Average loans and leases | 69.3 | 68.8 | 56.6 |
| Sales and trading revenue | 3.4 | 2.4 | 3.5 |
| Sales and trading revenue (excl. net DVA)[(G)] | 3.3 | 2.6 | 3.9 |
| Global Markets IB fees | 0.5 | 0.5 | 0.6 |
| Efficiency ratio (FTE)[1] | 62% | 88% | 75% |
| Return on average allocated capital[(I)] | 11 | 2 | 8 |

[1] Comparisons are to the year-ago quarter unless noted. Efficiency ratio is on an FTE basis.
[2] Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

## Legacy Assets and Servicing

### Financial Results[1]

- Revenue down $235 million, driven by a decrease in NII on lower loan balances, as well as a decline in noninterest income
  - Mortgage banking income decreased as lower servicing fees and MSR net of hedge results were partially offset by gains on certain loan sales
- Provision for credit losses decreased $209 million to a benefit of $118 million, driven primarily by continued portfolio improvement
- Noninterest expense down 28% to $860 million
  - Excluding litigation, noninterest expense decreased 29% to $729 million, due mostly to the reduced number of delinquent loans serviced[(H)]
- Number of 60+ days delinquent first mortgage loans serviced declined 42% to 88,000 units
- Net loss narrowed to $40 million from $237 million

| ($ in millions) | Three months ended 3/31/2016 | 12/31/2015 | 3/31/2015 |
|---|---|---|---|
| Net interest income (FTE) | $ 314 | $ 348 | $ 428 |
| Noninterest income | 365 | 240 | 486 |
| **Total revenue (FTE)[2]** | 679 | 588 | 914 |
| Provision for credit losses | (118) | (10) | 91 |
| Noninterest expense | 860 | 1,146 | 1,200 |
| Litigation expense | 131 | 353 | 179 |
| Noninterest expense (excl. litigation) | 729 | 793 | 1,021 |
| **Net loss** | $ (40) | $ (350) | $ (237) |

[1] Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis, which is a non-GAAP financial measure.

[2] Revenue, net of interest expense.

## All Other

### Financial Results[1]

- Revenue declined $1.1 billion, driven by lower NII primarily due to larger negative market-related adjustments on debt securities and a decline in noninterest income from lower gains on sales of loans
- The benefit in the provision for credit losses decreased by $150 million to $32 million, driven primarily by a slower pace of credit quality improvement
- Noninterest expense increased $319 million, due primarily to higher litigation expense
  - Noninterest expense includes $0.9 billion of retirement-eligible incentive costs compared to $1.0 billion
- Net loss widened to $1.9 billion from $823 million

| ($ in millions) | Three months ended 3/31/2016 | 12/31/2015 | 3/31/2015 |
|---|---|---|---|
| Net interest income (FTE) | $ (1,280) | $ (353) | $ (221) |
| Noninterest income | (114) | (150) | (80) |
| **Total revenue (FTE)[2]** | (1,394) | (503) | (301) |
| Provision for credit losses | (32) | (140) | (182) |
| Noninterest expense | 1,849 | 237 | 1,530 |
| **Net loss** | $ (1,855) | $ (260) | $ (823) |

[1] Comparisons are to the year-ago quarter unless noted. Revenue and net interest income are on an FTE basis.

[2] Revenue, net of interest expense.

Note: All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Certain residential mortgage loans that are managed by Legacy Assets and Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments, which is comprised of a portfolio of equity, real estate and other alternative investments.

## Credit Quality

### Highlights[1]

- Overall credit quality remained strong; consumer portfolios continued to improve, and commercial portfolios remained stable except the energy sector
- Net charge-offs declined to $1.1 billion from $1.2 billion
  - Excluding losses associated with the settlement with the U.S. Department of Justice and nonperforming loan sales, net charge-offs were $1.0 billion in both Q1-16 and the year-ago quarter
- The net charge-off ratio decreased to 0.48% from 0.56%; excluding the items noted above, the net charge-off ratio was 0.46% in Q1-16, down from 0.47%
- Provision for credit losses increased to $997 million, due to increased reserves in the commercial portfolio due to energy sector exposure
- Net reserve release was $71 million, compared to $429 million, as reserve releases in consumer were mostly offset by increased commercial reserves
- Reservable criticized commercial exposures increased to $18.6 billion from $15.9 billion in the prior quarter and $11.9 billion in Q1-15, primarily due to increases in the energy sector

### Energy Exposure

- Utilized energy exposure of $21.8 billion decreased $0.3 billion from Q1-15
  - Higher risk subsectors of Exploration & Production (E&P) and Oil Field Services (OFS) decreased $0.6 billion from Q4-15 and $0.3 billion from Q1-15 to $7.7 billion, representing less than 1% of total corporation loans
  - Energy reserves increased $525 million from Q4-15 to $1.0 billion, primarily driven by increased allowance coverage for the higher risk subsectors (E&P and OFS)

| | Three months ended | | |
|---|---|---|---|
| ($ in millions) | 3/31/2016 | 12/31/2015 | 3/31/2015 |
| Provision for credit losses | $ 997 | $ 810 | $ 765 |
| Net charge-offs | 1,068 | 1,144 | 1,194 |
| Net charge-off ratio[2] | 0.48% | 0.52% | 0.56% |
| **At period-end** | | | |
| Nonperforming loans, leases and foreclosed properties | $ 9,281 | $ 9,836 | $ 12,101 |
| Nonperforming loans, leases and foreclosed properties ratio[3] | 1.04% | 1.10% | 1.40% |
| Allowance for loan and lease losses | $ 12,069 | $ 12,234 | $ 13,676 |
| Allowance for loan and lease losses ratio[4] | 1.35% | 1.37% | 1.58% |

[1] Comparisons are to the year-ago quarter unless noted.
[2] Net charge-off ratio is calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
[3] Nonperforming loans, leases and foreclosed properties ratio is calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
[4] Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

Note: Ratios do not include loans accounted for under the fair value option.

| Balance Sheet, Liquidity and Capital Highlights ($ in billions unless noted) | | | |
|---|---|---|---|
| **Balance Sheet (end of period)** | Three months ended | | |
| | 3/31/2016 | 12/31/2015 | 3/31/2015 |
| Total assets | $ **2,185.5** | $ 2,144.3 | $ 2,143.5 |
| Total loans and leases | **901.1** | 897.0 | 872.8 |
| Total deposits | **1,217.3** | 1,197.3 | 1,153.2 |
| **Funding and Liquidity** | | | |
| Long-term debt | $ **232.8** | $ 236.8 | $ 237.9 |
| Global Excess Liquidity Sources(C) | **525** | 504 | 478 |
| Time to required funding (months)(C) | **36** | 39 | 37 |
| **Equity** | | | |
| Tangible common shareholders' equity[1] | $ **166.8** | $ 162.1 | $ 155.6 |
| Tangible common equity ratio[1] | **7.9%** | 7.8% | 7.5% |
| Common shareholders' equity | $ **238.4** | $ 233.9 | $ 227.9 |
| Common equity ratio | **10.9%** | 10.9% | 10.6% |
| **Per Share Data** | | | |
| Tangible book value per common share(E) | $ **16.17** | $ 15.62 | $ 14.79 |
| Book value per common share | **23.12** | 22.54 | 21.66 |
| Common shares outstanding (in billions) | **10.31** | 10.38 | 10.52 |
| **Regulatory Capital** | | | |
| **Basel 3 Transition (as reported)[2,3]** | | | |
| Common equity tier 1 (CET1) capital | $ **162.7** | $ 163.0 | $ 155.4 |
| Risk-weighted assets | **1,587** | 1,602 | 1,405 |
| Common equity tier 1 ratio | **10.3%** | 10.2% | 11.1% |
| **Basel 3 Fully Phased-in[2,4]** | | | |
| Common equity tier 1 capital | $ **157.5** | $ 154.1 | $ 147.2 |
| **Standardized approach** | | | |
| Risk-weighted assets | $ **1,426** | $ 1,427 | $ 1,431 |
| CET1 ratio | **11.0%** | 10.8% | 10.3% |
| **Advanced approaches[5]** | | | |
| Risk-weighted assets | $ **1,557** | $ 1,575 | $ 1,461 |
| CET1 ratio | **10.1%** | 9.8% | 10.1% |
| **Supplementary leverage(J)** | | | |
| Tier 1 capital | $ **181.4** | $ 175.8 | $ 169.4 |
| Bank holding company SLR | **6.8%** | 6.4% | 6.3% |
| Bank SLR | **7.4%** | 7.0% | 7.1% |

Notes:

[1] Represents a non-GAAP financial measure. For reconciliation, see pages 16-18 of this press release.

[2] Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, Tier 1 capital, risk-weighted assets (RWA), CET1 ratio and bank holding company supplementary leverage ratio (SLR) as shown on a fully phased-in basis are non-GAAP financial measures. For a reconciliation of CET1 to fully phased-in, see page 13 of this press release.

[3] Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

[4] With the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets beginning in the fourth quarter of 2015.

[5] Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, BAC did not have regulatory approval for the IMM model.

## Endnotes

A Fully taxable-equivalent (FTE) basis for the Corporation is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 16-18 of this press release. Net interest income on a GAAP basis was $9.2 billion and $9.4 billion for the three months ended March 31, 2016 and 2015. Net interest income on an FTE basis, excluding market-related adjustments, represents a non-GAAP financial measure. Negative market-related adjustments of premium amortization expense and hedge ineffectiveness were $1.2 billion and $0.5 billion for the three months ended March 31, 2016 and 2015. Total revenue, net of interest expense, on a GAAP basis was $19.5 billion and $20.9 billion for the three months ended March 31, 2016 and 2015. Net DVA gains (losses) were $154 million and $(401) million for the three months ended March 31, 2016 and 2015.

B Fully phased-in estimates are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages 16-18 of this press release. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets beginning in the fourth quarter of 2015. Basel 3 Advanced approaches estimates on a fully phased-in basis assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, BAC did not have regulatory approval for the IMM model.

C Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time to required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. For all periods shown prior to Q1-16, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. The settlement payment of $8.5 billion was made in the first quarter of 2016.

D Return on average tangible common equity and return on average tangible common equity excluding the negative impacts of the market-related adjustments and annual retirement-eligible incentive costs are non-GAAP financial measures. Market-related adjustments for premium amortization expense and hedge ineffectiveness, and the annual retirement-eligible incentive costs, net of tax, were $738 million and $527 million for the three months ended March 31, 2016. For more information, refer to pages 16-18 of this press release.

E Tangible book value per share of common stock is a non-GAAP financial measure. For more information, refer to pages 16-18 of this press release.

F Rankings per Dealogic as of April 1, 2016 for the quarter ended March 31, 2016. Excluding self-led. Municipal Bond ranking per Thompson Reuters as of April 1 2016.

G Global Markets revenue, excluding net DVA, and sales and trading revenue, excluding net DVA, are non-GAAP financial measures. Net DVA gains (losses) were $154 million, $(198) million and $(401) million for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively. FICC net DVA gains (losses) were $140 million and $(392) million for the three months ended March 31, 2016 and 2015, respectively. Equities net DVA gains (losses) were $14 million and $(9) million for the three months ended March 31, 2016 and 2015.

H Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was $860 million, $1.1 billion and $1.2 billion for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively. LAS litigation expense was $131 million, $353 million and $179 million in the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

I Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 16-18 of this press release.

J The estimated supplementary leverage ratio is measured using quarter-end Tier 1 capital as the numerator, calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions. At March 31, 2016, the estimated SLR for the Bank Holding Company on a fully phased-in basis was 6.8 percent. Differences between fully phased-in and transitional supplementary leverage exposures are immaterial.

## Contact Information and Investor Conference Call Invitation

**Investor Call Information**

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss first-quarter 2016 financial results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com.

For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call. A replay will also be available beginning at noon ET on April 14 through midnight, April 21 by telephone at 1.800.753.8546 (U.S.) or 1.402.220.0685 (international).

**Investors May Contact:**

Lee McEntire, Bank of America, 1.980.388.6780
Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

**Reporters May Contact:**

Jerry Dubrowski, Bank of America, 1.980.388.2840
jerome.f.dubrowski@bankofamerica.com

## About Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,700 retail financial centers, approximately 16,000 ATMs, and award-winning online banking with approximately 33 million active users and approximately 20 million mobile users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

### Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2015 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) decision or to assert other claims seeking to avoid the impact of the ACE decision; the possibility that the Company could face increased servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible loss for litigation exposures; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior and other uncertainties; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower oil prices; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the impact of recently proposed U.K. tax law changes including a further limitation on how much net operating losses can offset annual profits and a reduction to the U.K. corporate tax rate which, if enacted, will result in a tax charge upon enactment; the possible impact of Federal Reserve actions on the Company's capital plans; the possible impact of regulatory determinations regarding the Company's Recovery and Resolution plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including, but not limited to, recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

BofA Global Capital Management Group, LLC (BofA Global Capital Management) is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

Bank of America Merrill Lynch is the marketing name for the Global Banking and Global Markets businesses of Bank of America Corporation. Lending, derivatives and other commercial banking activities are performed by banking affiliates of Bank of America Corporation, including Bank of America, N.A., member FDIC. Securities, financial advisory and other investment banking activities are performed by investment banking affiliates of Bank of America Corporation (Investment Banking Affiliates), including Merrill Lynch, Pierce, Fenner & Smith Incorporated, which are registered broker-dealers and members of FINRA and SIPC. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured * May Lose Value * Are Not Bank Guaranteed. Bank of America Corporation's broker-dealers are not banks and are separate legal entities from their bank affiliates. The obligations of the broker-dealers are not obligations of their bank affiliates (unless explicitly stated otherwise), and these bank affiliates are not responsible for securities sold, offered or recommended by the broker-dealers. The foregoing also applies to other non-bank affiliates.

For more Bank of America news, visit the Bank of America newsroom at http://newsroom.bankofamerica.com.

**www.bankofamerica.com**

**Bank of America Corporation and Subsidiaries**

## Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

| Summary Income Statement | First Quarter 2016 | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| Net interest income | $ 9,171 | $ 9,756 | $ 9,411 |
| Noninterest income | 10,341 | 9,911 | 11,503 |
| Total revenue, net of interest expense | 19,512 | 19,667 | 20,914 |
| Provision for credit losses | 997 | 810 | 765 |
| Noninterest expense | 14,816 | 14,010 | 15,827 |
| Income before income taxes | 3,699 | 4,847 | 4,322 |
| Income tax expense | 1,019 | 1,511 | 1,225 |
| Net income | $ 2,680 | $ 3,336 | $ 3,097 |
| Preferred stock dividends | 457 | 330 | 382 |
| Net income applicable to common shareholders | $ 2,223 | $ 3,006 | $ 2,715 |
| | | | |
| Common shares issued | 4,936 | 71 | 3,859 |
| Average common shares issued and outstanding | 10,339,731 | 10,399,422 | 10,518,790 |
| Average diluted common shares issued and outstanding | 11,100,067 | 11,153,169 | 11,266,511 |
| | | | |
| **Summary Average Balance Sheet** | | | |
| Total debt securities | $ 399,809 | $ 399,423 | $ 383,120 |
| Total loans and leases | 892,984 | 886,156 | 867,169 |
| Total earning assets | 1,844,650 | 1,847,253 | 1,799,175 |
| Total assets | 2,173,618 | 2,180,472 | 2,138,574 |
| Total deposits | 1,198,455 | 1,186,051 | 1,130,726 |
| Common shareholders' equity | 237,123 | 234,851 | 225,357 |
| Total shareholders' equity | 260,317 | 257,125 | 245,744 |
| | | | |
| **Performance Ratios** | | | |
| Return on average assets | 0.50% | 0.61% | 0.59% |
| Return on average tangible common shareholders' equity [1] | 5.41 | 7.32 | 7.19 |
| | | | |
| **Per common share information** | | | |
| Earnings | $ 0.21 | $ 0.29 | $ 0.26 |
| Diluted earnings | 0.21 | 0.28 | 0.25 |
| Dividends paid | 0.05 | 0.05 | 0.05 |
| Book value | 23.12 | 22.54 | 21.66 |
| Tangible book value [1] | 16.17 | 15.62 | 14.79 |

| Summary Period-End Balance Sheet | March 31 2016 | December 31 2015 | March 31 2015 |
|---|---|---|---|
| Total debt securities | $ 400,311 | $ 407,005 | $ 383,989 |
| Total loans and leases | 901,113 | 896,983 | 872,750 |
| Total earning assets | 1,861,868 | 1,805,980 | 1,795,590 |
| Total assets | 2,185,498 | 2,144,316 | 2,143,545 |
| Total deposits | 1,217,261 | 1,197,259 | 1,153,168 |
| Common shareholders' equity | 238,434 | 233,932 | 227,915 |
| Total shareholders' equity | 262,776 | 256,205 | 250,188 |
| Common shares issued and outstanding | 10,312,660 | 10,380,265 | 10,520,401 |

| Credit Quality | First Quarter 2016 | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| Total net charge-offs | $ 1,068 | $ 1,144 | $ 1,194 |
| Net charge-offs as a percentage of average loans and leases outstanding [2] | 0.48% | 0.52% | 0.56% |
| Provision for credit losses | $ 997 | $ 810 | $ 765 |

| | March 31 2016 | December 31 2015 | March 31 2015 |
|---|---|---|---|
| Total nonperforming loans, leases and foreclosed properties [3] | $ 9,281 | $ 9,836 | $ 12,101 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties [2] | 1.04% | 1.10% | 1.40% |
| Allowance for loan and lease losses | $ 12,069 | $ 12,234 | $ 13,676 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding [2] | 1.35% | 1.37% | 1.58% |

For footnotes see page 13.

## Bank of America Corporation and Subsidiaries

# Selected Financial Data (continued)

(Dollars in millions)

| Capital Management | | Basel 3 Transition | |
|---|---|---|---|
| | **March 31 2016** | December 31 2015 | March 31 2015 |
| **Risk-based capital metrics** [4, 5]**:** | | | |
| Common equity tier 1 capital | **$ 162,732** | $ 163,026 | $ 155,438 |
| Common equity tier 1 capital ratio | **10.3%** | 10.2% | 11.1% |
| Tier 1 leverage ratio | **8.7** | 8.6 | 8.4 |
| | | | |
| Tangible equity ratio [6] | **9.0** | 8.9 | 8.6 |
| Tangible common equity ratio [6] | **7.9** | 7.8 | 7.5 |

| Regulatory Capital Reconciliations [4, 5, 7] | March 31 2016 | December 31 2015 | March 31 2015 |
|---|---|---|---|
| **Regulatory capital – Basel 3 transition to fully phased-in** | | | |
| **Common equity tier 1 capital (transition)** | **$ 162,732** | $ 163,026 | $ 155,438 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition | **(3,764)** | (5,151) | (6,031) |
| Accumulated OCI phased in during transition | **(117)** | (1,917) | (378) |
| Intangibles phased in during transition | **(983)** | (1,559) | (1,821) |
| Defined benefit pension fund assets phased in during transition | **(381)** | (568) | (459) |
| DVA related to liabilities and derivatives phased in during transition | **76** | 307 | 498 |
| Other adjustments and deductions phased in during transition | **(54)** | (54) | (48) |
| **Common equity tier 1 capital (fully phased-in)** | **$ 157,509** | $ 154,084 | $ 147,199 |
| | | | |
| **Risk-weighted assets – As reported to Basel 3 (fully phased-in)** | | | |
| **Basel 3 Standardized approach risk-weighted assets as reported** | **$ 1,405,655** | $ 1,403,293 | $ 1,405,267 |
| Changes in risk-weighted assets from reported to fully phased-in | **20,103** | 24,089 | 25,394 |
| **Basel 3 Standardized approach risk-weighted assets (fully phased-in)** | **$ 1,425,758** | $ 1,427,382 | $ 1,430,661 |
| | | | |
| **Basel 3 Advanced approaches risk-weighted assets as reported** | **$ 1,586,870** | $ 1,602,373 | n/a |
| Changes in risk-weighted assets from reported to fully phased-in | **(29,709)** | (27,690) | n/a |
| **Basel 3 Advanced approaches risk-weighted assets (fully phased-in)** [8] | **$ 1,557,161** | $ 1,574,683 | $ 1,461,190 |
| | | | |
| **Regulatory capital ratios** | | | |
| Basel 3 Standardized approach common equity tier 1 (transition) | **11.6%** | 11.6% | 11.1% |
| Basel 3 Advanced approaches common equity tier 1 (transition) | **10.3** | 10.2 | n/a |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) | **11.0** | 10.8 | 10.3 |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) [8] | **10.1** | 9.8 | 10.1 |

(1) Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 16-18.

(2) Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.

(3) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.

(4) Regulatory capital ratios are preliminary.

(5) Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

(6) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 16-18.

(7) Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.

(8) Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, the Corporation did not have regulatory approval for the IMM model.

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Quarterly Results by Business Segment and All Other

(Dollars in millions)

| | First Quarter 2016 | | | | | |
|---|---|---|---|---|---|---|
| | Consumer Banking | GWIM | Global Banking | Global Markets | Legacy Assets & Servicing | All Other |
| Total revenue, net of interest expense (FTE basis) [(1)] | $ 7,648 | $ 4,445 | $ 4,398 | $ 3,951 | $ 679 | $ (1,394) |
| Provision for credit losses | 560 | 25 | 553 | 9 | (118) | (32) |
| Noninterest expense | 4,266 | 3,250 | 2,159 | 2,432 | 860 | 1,849 |
| Net income (loss) | 1,785 | 740 | 1,066 | 984 | (40) | (1,855) |
| Return on average allocated capital [(2)] | 24% | 23% | 12% | 11% | n/m | n/m |
| **Balance Sheet** | | | | | | |
| **Average** | | | | | | |
| Total loans and leases | $ 214,821 | $ 137,868 | $ 324,552 | $ 69,283 | $ 25,878 | $ 120,582 |
| Total deposits | 572,660 | 260,482 | 297,134 | 36,173 | n/m | 23,964 |
| Allocated capital [(2)] | 30,000 | 13,000 | 37,000 | 37,000 | 23,000 | n/m |
| **Period end** | | | | | | |
| Total loans and leases | $ 217,620 | $ 138,418 | $ 329,543 | $ 73,446 | $ 25,115 | $ 116,971 |
| Total deposits | 592,118 | 260,565 | 298,072 | 34,486 | n/m | 23,885 |

| | Fourth Quarter 2015 | | | | | |
|---|---|---|---|---|---|---|
| | Consumer Banking | GWIM | Global Banking | Global Markets | Legacy Assets & Servicing | All Other |
| Total revenue, net of interest expense (FTE basis) [(1)] | $ 7,760 | $ 4,444 | $ 4,491 | $ 3,113 | $ 588 | $ (503) |
| Provision for credit losses | 682 | 15 | 233 | 30 | (10) | (140) |
| Noninterest expense | 4,325 | 3,475 | 2,075 | 2,752 | 1,146 | 237 |
| Net income (loss) | 1,774 | 616 | 1,378 | 178 | (350) | (260) |
| Return on average allocated capital [(2)] | 24% | 20% | 16% | 2% | n/m | n/m |
| **Balance Sheet** | | | | | | |
| **Average** | | | | | | |
| Total loans and leases | $ 211,126 | $ 135,839 | $ 314,585 | $ 68,835 | $ 27,223 | $ 128,548 |
| Total deposits | 557,318 | 251,306 | 307,806 | 37,423 | n/m | 22,948 |
| Allocated capital [(2)] | 29,000 | 12,000 | 35,000 | 35,000 | 24,000 | n/m |
| **Period end** | | | | | | |
| Total loans and leases | $ 214,405 | $ 137,847 | $ 319,658 | $ 73,208 | $ 26,521 | $ 125,344 |
| Total deposits | 572,738 | 260,893 | 296,162 | 37,256 | n/m | 22,919 |

| | First Quarter 2015 | | | | | |
|---|---|---|---|---|---|---|
| | Consumer Banking | GWIM | Global Banking | Global Markets | Legacy Assets & Servicing | All Other |
| Total revenue, net of interest expense (FTE basis) [(1)] | $ 7,406 | $ 4,517 | $ 4,402 | $ 4,191 | $ 914 | $ (301) |
| Provision for credit losses | 716 | 23 | 96 | 21 | 91 | (182) |
| Noninterest expense | 4,367 | 3,458 | 2,132 | 3,140 | 1,200 | 1,530 |
| Net income (loss) | 1,461 | 652 | 1,367 | 677 | (237) | (823) |
| Return on average allocated capital [(2)] | 20% | 22% | 16% | 8% | n/m | n/m |
| **Balance Sheet** | | | | | | |
| **Average** | | | | | | |
| Total loans and leases | $ 199,581 | $ 126,129 | $ 284,298 | $ 56,601 | $ 32,411 | $ 168,149 |
| Total deposits | 531,365 | 243,561 | 286,434 | 39,587 | n/m | 19,518 |
| Allocated capital [(2)] | 29,000 | 12,000 | 35,000 | 35,000 | 24,000 | n/m |
| **Period end** | | | | | | |
| Total loans and leases | $ 200,153 | $ 127,556 | $ 290,446 | $ 62,627 | $ 31,690 | $ 160,278 |
| Total deposits | 549,494 | 244,080 | 290,422 | 38,587 | n/m | 19,543 |

[(1)] Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

[(2)] Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 16-18.)

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent (FTE) basis data [1] | First Quarter 2016 | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| Net interest income | $ 9,386 | $ 9,982 | $ 9,626 |
| Total revenue, net of interest expense | 19,727 | 19,893 | 21,129 |
| Net interest yield | 2.05% | 2.15% | 2.16% |
| Efficiency ratio | 75.11 | 70.43 | 74.91 |

| Other Data | March 31 2016 | December 31 2015 | March 31 2015 |
|---|---|---|---|
| Number of financial centers - U.S. | 4,689 | 4,726 | 4,835 |
| Number of branded ATMs - U.S. | 16,003 | 16,038 | 15,903 |
| Ending full-time equivalent employees | 213,183 | 213,280 | 219,658 |

[1] FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 16-18.

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2016, the Corporation adjusted the amount of capital being allocated to its business segments.

See the tables below and on pages 17-18 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

| | **First Quarter 2016** | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| **Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis** | | | |
| Net interest income | **$ 9,171** | $ 9,756 | $ 9,411 |
| Fully taxable-equivalent adjustment | **215** | 226 | 215 |
| **Net interest income on a fully taxable-equivalent basis** | **$ 9,386** | $ 9,982 | $ 9,626 |
| **Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis** | | | |
| Total revenue, net of interest expense | **$ 19,512** | $ 19,667 | $ 20,914 |
| Fully taxable-equivalent adjustment | **215** | 226 | 215 |
| **Total revenue, net of interest expense on a fully taxable-equivalent basis** | **$ 19,727** | $ 19,893 | $ 21,129 |
| **Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis** | | | |
| Income tax expense | **$ 1,019** | $ 1,511 | $ 1,225 |
| Fully taxable-equivalent adjustment | **215** | 226 | 215 |
| **Income tax expense on a fully taxable-equivalent basis** | **$ 1,234** | $ 1,737 | $ 1,440 |
| **Reconciliation of average common shareholders' equity to average tangible common shareholders' equity** | | | |
| Common shareholders' equity | **$ 237,123** | $ 234,851 | $ 225,357 |
| Goodwill | **(69,761)** | (69,761) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | **(3,687)** | (3,888) | (4,518) |
| Related deferred tax liabilities | **1,707** | 1,753 | 1,959 |
| **Tangible common shareholders' equity** | **$ 165,382** | $ 162,955 | $ 153,022 |
| **Reconciliation of average shareholders' equity to average tangible shareholders' equity** | | | |
| Shareholders' equity | **$ 260,317** | $ 257,125 | $ 245,744 |
| Goodwill | **(69,761)** | (69,761) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | **(3,687)** | (3,888) | (4,518) |
| Related deferred tax liabilities | **1,707** | 1,753 | 1,959 |
| **Tangible shareholders' equity** | **$ 188,576** | $ 185,229 | $ 173,409 |

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| **Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity** | | | |
| Common shareholders' equity | $ 238,434 | $ 233,932 | $ 227,915 |
| Goodwill | (69,761) | (69,761) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | (3,578) | (3,768) | (4,391) |
| Related deferred tax liabilities | 1,667 | 1,716 | 1,900 |
| **Tangible common shareholders' equity** | $ 166,762 | $ 162,119 | $ 155,648 |
| **Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity** | | | |
| Shareholders' equity | $ 262,776 | $ 256,205 | $ 250,188 |
| Goodwill | (69,761) | (69,761) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | (3,578) | (3,768) | (4,391) |
| Related deferred tax liabilities | 1,667 | 1,716 | 1,900 |
| **Tangible shareholders' equity** | $ 191,104 | $ 184,392 | $ 177,921 |
| **Reconciliation of period-end assets to period-end tangible assets** | | | |
| Assets | $ 2,185,498 | $ 2,144,316 | $ 2,143,545 |
| Goodwill | (69,761) | (69,761) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | (3,578) | (3,768) | (4,391) |
| Related deferred tax liabilities | 1,667 | 1,716 | 1,900 |
| **Tangible assets** | $ 2,113,826 | $ 2,072,503 | $ 2,071,278 |
| **Book value per share of common stock** | | | |
| Common shareholders' equity | $ 238,434 | $ 233,932 | $ 227,915 |
| Ending common shares issued and outstanding | 10,312,660 | 10,380,265 | 10,520,401 |
| **Book value per share of common stock** | $ 23.12 | $ 22.54 | $ 21.66 |
| **Tangible book value per share of common stock** | | | |
| Tangible common shareholders' equity | $ 166,762 | $ 162,119 | $ 155,648 |
| Ending common shares issued and outstanding | 10,312,660 | 10,380,265 | 10,520,401 |
| **Tangible book value per share of common stock** | $ 16.17 | $ 15.62 | $ 14.79 |

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| **Reconciliation of return on average allocated capital** [1] | | | |
| **Consumer Banking** | | | |
| Reported net income | $ 1,785 | $ 1,774 | $ 1,461 |
| Adjustment related to intangibles [2] | 1 | 1 | 1 |
| **Adjusted net income** | $ 1,786 | $ 1,775 | $ 1,462 |
| Average allocated equity [3] | $ 60,261 | $ 59,234 | $ 59,295 |
| Adjustment related to goodwill and a percentage of intangibles | (30,261) | (30,234) | (30,295) |
| **Average allocated capital** | $ 30,000 | $ 29,000 | $ 29,000 |
| **Global Wealth & Investment Management** | | | |
| Reported net income | $ 740 | $ 616 | $ 652 |
| Adjustment related to intangibles [2] | 3 | 3 | 3 |
| **Adjusted net income** | $ 743 | $ 619 | $ 655 |
| Average allocated equity [3] | $ 23,098 | $ 22,115 | $ 22,168 |
| Adjustment related to goodwill and a percentage of intangibles | (10,098) | (10,115) | (10,168) |
| **Average allocated capital** | $ 13,000 | $ 12,000 | $ 12,000 |
| **Global Banking** | | | |
| Reported net income | $ 1,066 | $ 1,378 | $ 1,367 |
| Adjustment related to intangibles [2] | — | — | — |
| **Adjusted net income** | $ 1,066 | $ 1,378 | $ 1,367 |
| Average allocated equity [3] | $ 60,937 | $ 58,938 | $ 58,877 |
| Adjustment related to goodwill and a percentage of intangibles | (23,937) | (23,938) | (23,877) |
| **Average allocated capital** | $ 37,000 | $ 35,000 | $ 35,000 |
| **Global Markets** | | | |
| Reported net income | $ 984 | $ 178 | $ 677 |
| Adjustment related to intangibles [2] | 2 | 2 | 2 |
| **Adjusted net income** | $ 986 | $ 180 | $ 679 |
| Average allocated equity [3] | $ 42,332 | $ 40,338 | $ 40,416 |
| Adjustment related to goodwill and a percentage of intangibles | (5,332) | (5,338) | (5,416) |
| **Average allocated capital** | $ 37,000 | $ 35,000 | $ 35,000 |

[1] There are no adjustments to reported net income (loss) or average allocated equity for *Legacy Assets & Servicing*.
[2] Represents cost of funds, earnings credits and certain expenses related to intangibles.
[3] Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Bank of America
# 1Q16 Financial Results

April 14, 2016

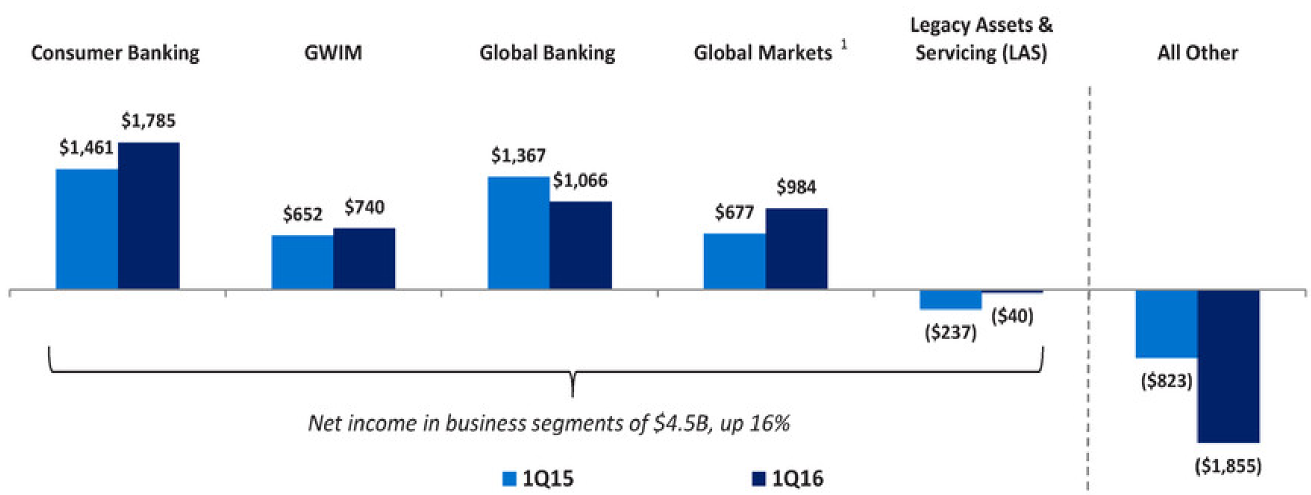
Bank of America

# 1Q16 Highlights

- Net income of $2.7B in 1Q16, or $0.21 per diluted common share
  - Includes negative market-related NII adjustments of $0.07 per share and annual retirement-eligible incentive costs of $0.05 per share [1]
- Increased net interest income, excluding market-related adjustments
- Loans in primary lending segments grew 11% from 1Q15 [2]
- Deposits increased 6% from 1Q15 to over $1.2T
- Continued progress on key metrics across businesses
- Noninterest expense declined $1.0B, or 6%, from 1Q15
- Asset quality remains strong
- Record capital and liquidity levels

[1] See note A on slide 28 for definition of market-related NII adjustments.
[2] Includes Consumer Banking, Global Wealth & Investment Management (GWIM), Global Banking and Global Markets. Total loans (including Legacy Assets & Servicing and All Other) grew 3% from 1Q15.

# Business Results




| 1Q16 | Consumer Banking | GWIM | Global Banking | Global Markets |
|---|---|---|---|---|
| ROAAC [2, 3] | 24% | 23% | 12% | 11% |
| Efficiency ratio (FTE) | 56% | 73% | 49% | 62% |

[1] Global Markets net income included net debit valuation adjustments (DVA) of $154MM and ($401MM) in 1Q16 and 1Q15.
[2] ROACC defined as return on average allocated capital.
[3] Represents a non-GAAP financial measure. For important presentation information, see slide 30.

# Simpler Company

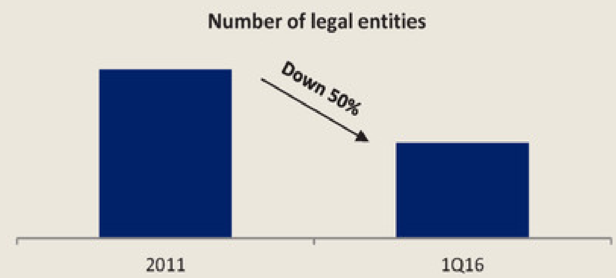
## Reorganized to Focus on Customers' Core Needs

- Since 2010, sold non-core assets including:
  - Equity interests in other financial institutions
  - Non-core credit card portfolios
  - Ancillary mortgage businesses
  - International wealth management
- Exited correspondent/wholesale lending and proprietary trading
- Eliminated add-on products and reduced punitive fees
- Prioritized resources within Global Banking and Global Markets towards developing long-term relationships with our key clients

## Simplified Consumer Product Set

| *Checking* | *Credit Card* | *Savings* | *Home Loans* | *Business Loans* | *Auto Loans* |
|---|---|---|---|---|---|
| 22 accounts | 18 products | 44 products | 136 products | 9 products | 10 products |
| 3 | 6 | 11 | 39 | 5 | 3 |

## Less Complex



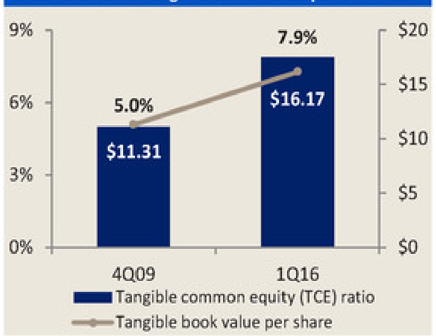

## Improved Cost Structure ($B) [1]


- New BAC: Completed $8B of annualized cost saves in 3Q14 [2]
- Significant progress in reducing LAS expense (excl. litigation) [3]
- Simplify & Improve (SIM): Driving a culture focused on sustainable operating leverage

[1] Noninterest expense excludes goodwill impairment of $3.2B in 2011. Reported expenses were $80.3B.
[2] Program announced in 3Q11.
[3] Represents a non-GAAP financial measure. Reported LAS noninterest expense was $4.4B for 2015 and $17.1B in 2011.

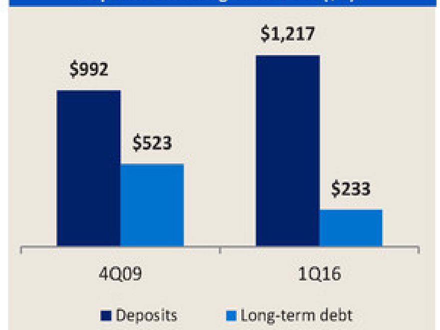
# Strengthened Balance Sheet and Reduced Risk

### Strengthened Capital
**TCE Ratio and Tangible Book Value per Share [1, 2]**

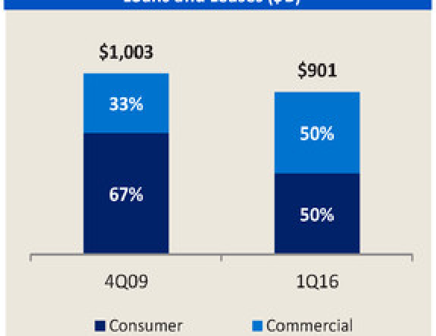



### Built Record Liquidity
**GELS ($B) and TTF (months)**


### Enhanced Funding Structure
**Deposits and Long-term Debt ($B) [1]**

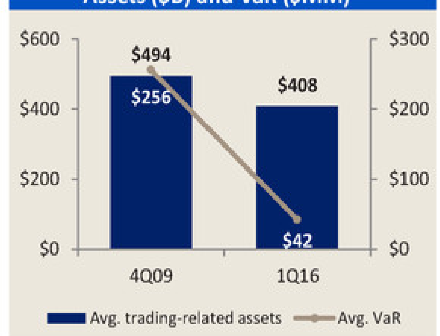



### Improved Portfolio Mix
**Loans and Leases ($B) [1]**




### Reduced Illiquid Assets
**Level 3 Assets ($B)**


### Lowered Average Trading-related Assets ($B) and VaR ($MM) [3]




[1] 4Q09 reflects 12/31/09 information adjusted to include the 1/1/10 adoption of FAS 166/167 as reported in the company's SEC filings, which represents a non-GAAP financial measure.
[2] Represents a non-GAAP financial measure. Common equity ratio was 8.7% and 10.9% at 4Q09 and 1Q16. Book value per share was $21.48 and $23.12 at 4Q09 and 1Q16.
[3] See note B on slide 28 for definition of VaR.

# 1Q16 Results

| $ in billions, except per share data | 1Q16 | Inc/ (Dec) 4Q15 | Inc/ (Dec) 1Q15 |
|---|---|---|---|
| **Summary Income Statement** | | | |
| Total revenue, net of interest expense [1, 2] | $19.7 | ($0.2) | ($1.4) |
| Noninterest expense | 14.8 | 0.8 | (1.0) |
| Provision for credit losses | 1.0 | 0.2 | 0.2 |
| Net income | 2.7 | (0.7) | (0.4) |
| | | | |
| Diluted earnings per common share | $0.21 | ($0.07) | ($0.04) |
| Average diluted common shares (in billions) | 11.10 | (0.05) | (0.17) |

| Return Metrics | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Return on average assets | 0.50 % | 0.61 % | 0.59 % |
| Return on average common shareholders' equity | 3.8 | 5.1 | 4.9 |
| Return on average tangible common shareholders' equity [3] | 5.4 | 7.3 | 7.2 |
| Efficiency ratio [1, 3] | 75.1 | 70.4 | 74.9 |

- Net income of $2.7B in 1Q16, or $0.21 per diluted common share
- Pre-tax results included the following items:
  - $1.2B negative market-related NII adjustments, or $0.07 per share after-tax [4]
  - $0.9B annual retirement-eligible incentive costs, or $0.05 per share after-tax

Note: Amounts may not total due to rounding.
[1] FTE basis.
[2] Represents a non-GAAP financial measure. Reported total revenue, net of interest expense was $19.5B, $19.7B and $20.9B for 1Q16, 4Q15 and 1Q15, respectively.
[3] Represents a non-GAAP financial measure.
[4] See note A on slide 28 for definition of market-related NII adjustments.

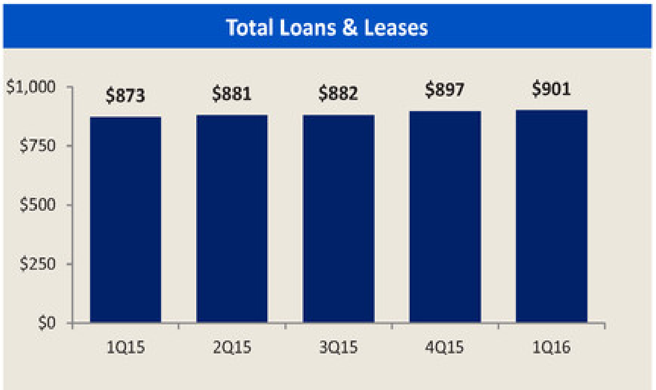
# Balance Sheet, Liquidity and Capital Highlights

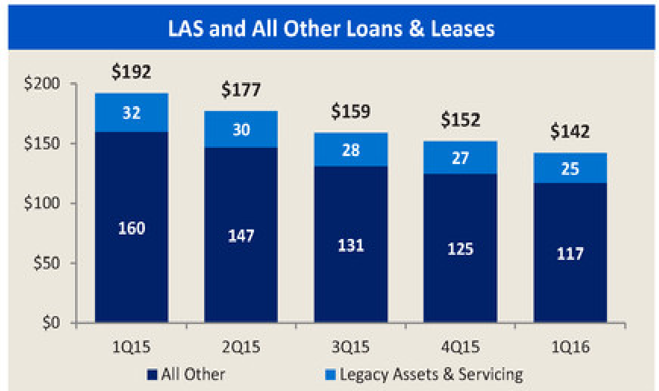
| $ in billions, except per share data | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| **Balance Sheet (end of period balances)** | | | |
| Total assets | $2,185.5 | $2,144.3 | $2,143.5 |
| Total loans and leases | 901.1 | 897.0 | 872.8 |
| Total deposits | 1,217.3 | 1,197.3 | 1,153.2 |
| **Funding & Liquidity** | | | |
| Long-term debt | $232.8 | $236.8 | $237.9 |
| Global Excess Liquidity Sources [1] | 525 | 504 | 478 |
| Time to Required Funding (in months) [1] | 36 | 39 | 37 |
| **Equity** | | | |
| Tangible common shareholders' equity [2] | $166.8 | $162.1 | $155.6 |
| Tangible common equity ratio [2] | 7.9 % | 7.8 % | 7.5 % |
| Common shareholders' equity | $238.4 | $233.9 | $227.9 |
| Common equity ratio | 10.9 % | 10.9 % | 10.6 % |
| **Per Share Data** | | | |
| Tangible book value per common share [2] | $16.17 | $15.62 | $14.79 |
| Book value per common share | 23.12 | 22.54 | 21.66 |
| Common shares outstanding (in billions) | 10.31 | 10.38 | 10.52 |

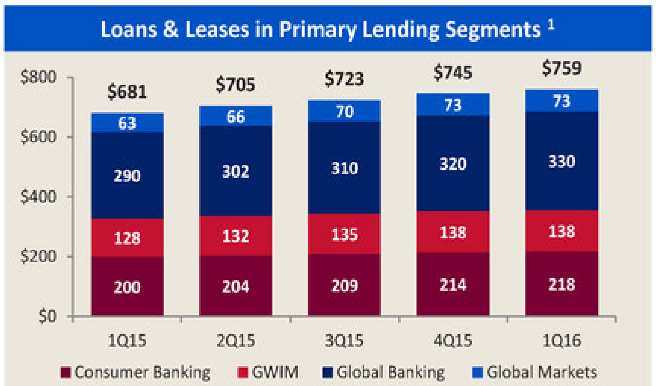
| $ in billions | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| **Basel 3 Transition (as reported) [3, 4]** | | | |
| Common equity tier 1 capital | $162.7 | $163.0 | $155.4 |
| Risk-weighted assets | 1,587 | 1,602 | 1,405 |
| CET1 ratio | 10.3 % | 10.2 % | 11.1 % |
| **Basel 3 Fully Phased-in [3, 5, 6]** | | | |
| Common equity tier 1 capital | $157.5 | $154.1 | $147.2 |
| **Standardized approach** | | | |
| Risk-weighted assets | 1,426 | 1,427 | 1,431 |
| CET1 ratio | 11.0 % | 10.8 % | 10.3 % |
| **Advanced approaches** | | | |
| Risk-weighted assets | $1,557 | $1,575 | $1,461 |
| CET1 ratio | 10.1 % | 9.8 % | 10.1 % |
| **Supplementary leverage [7]** | | | |
| Tier 1 capital | $181.4 | $175.8 | $169.4 |
| Bank holding company SLR | 6.8 % | 6.4 % | 6.3 % |
| Bank SLR | 7.4 | 7.0 | 7.1 |

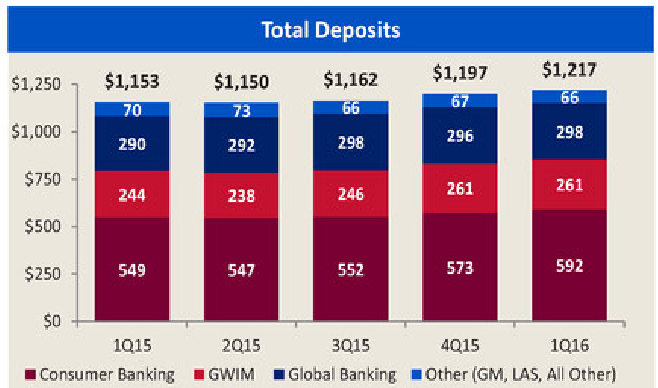
[1] See note C on slide 28 for definition of Global Excess Liquidity Sources and see note D on slide 28 for definition of Time to Required Funding.
[2] Represents a non-GAAP financial measure. For important presentation information, see slide 30.
[3] Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, Tier 1 capital, risk-weighted assets (RWA), CET1 ratio and bank holding company supplementary leverage ratio (SLR) as shown on a fully phased-in basis are non-GAAP financial measures. For important presentation information, see slide 30. For a reconciliation of CET1 and SLR transition to fully phased-in, see slide 27.
[4] Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital RWA and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.
[5] Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, BAC did not have regulatory approval for the IMM model.
[6] As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets under the Advanced approaches beginning in the fourth quarter of 2015.
[7] See note E on slide 28.

# Loans & Leases and Deposits (EOP, $B)



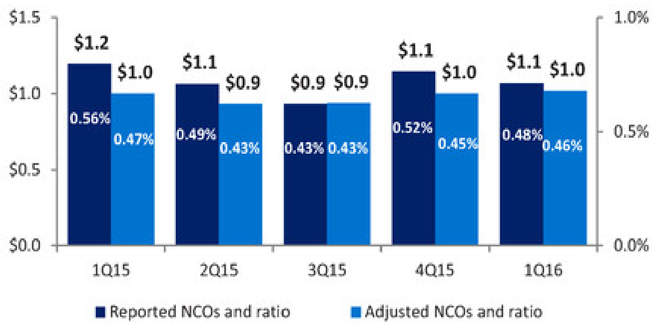




Note: Amounts may not total due to rounding.
[1] Includes Consumer Banking, GWIM, Global Banking and Global Markets (GM).

# Asset Quality Trends

**Net Charge-offs (NCOs) and Adjusted Net Charge-offs ($B) [1]**



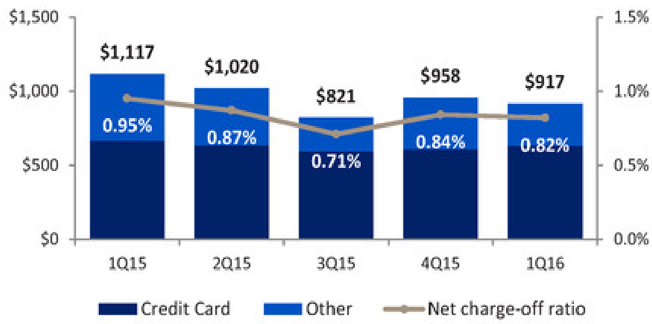

**Provision for Credit Losses ($B)**


- Total reported and adjusted net charge-offs [1] were relatively flat versus 4Q15
- Provision of $1.0B increased $0.2B from 4Q15, driven by lower net reserve release
  - 1Q16 increase in commercial reserves for Energy was offset by reserve releases in consumer

[1] Represents a non-GAAP financial measure. Adjusted net charge-offs exclude Department of Justice (DoJ) settlement impacts of $9MM, $28MM, $53MM, $166MM and $230MM for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively, and recoveries / (charge-offs) from nonperforming loan (NPL) sales and other recoveries of ($40MM), $8MM, $58MM, $27MM and $40MM for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively, and collateral valuation adjustments of $119MM in 4Q15.

# Asset Quality – Consumer Portfolio

**Consumer Net Charge-offs ($MM)**




**Consumer 30+ Days Performing Past Due ($B) [1]**

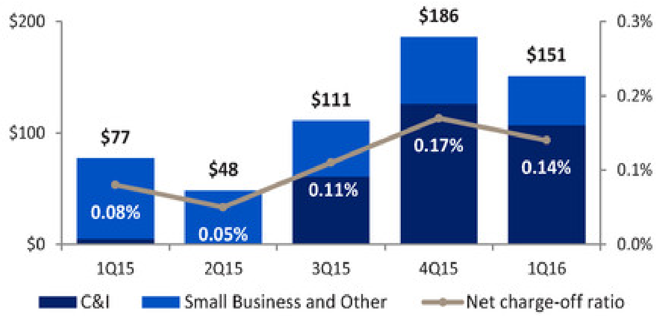

- Consumer net charge-offs decreased $41MM compared to 4Q15, driven by the absence of certain items, primarily collateral valuation adjustments on consumer real estate ($119MM), partially offset by charge-offs on NPL sales
- Consumer provision decreased $92MM compared to 4Q15, due to continued improvement in portfolio trends
- Consumer NPLs declined $918MM compared to 4Q15, driven by consumer real estate NPL sales
  - 38% of consumer nonperforming loans are current
- $6.8B of allowance for consumer loans and leases provides 1.51% coverage of loans and leases
  - Allowance covers 1.83x current period annualized net charge-offs compared to 1.94x in 4Q15

| Consumer Asset Quality Metrics ($MM) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Provision | $402 | $494 | $619 |
| Nonperforming loans and leases | 7,247 | 8,165 | 10,209 |
| Allowance for loans and leases | 6,758 | 7,385 | 9,179 |
| % of loans and leases [2] | 1.51% | 1.63% | 1.94% |
| # times annualized NCOs | 1.83x | 1.94x | 2.03x |

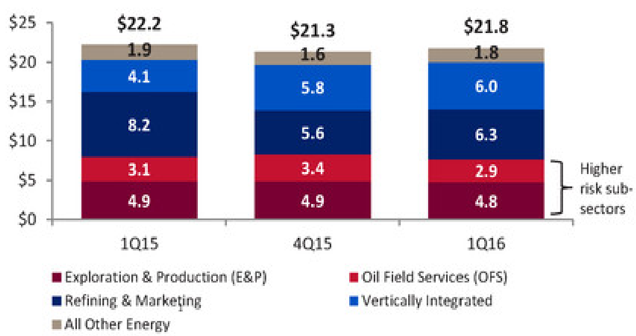
[1] Excludes FHA-insured loans and other loans individually insured under long-term standby agreements.
[2] Excludes loans measured at fair value.

# Asset Quality – Commercial Portfolio

**Commercial Net Charge-offs ($MM)**




**Utilized Energy Exposure ($B)**



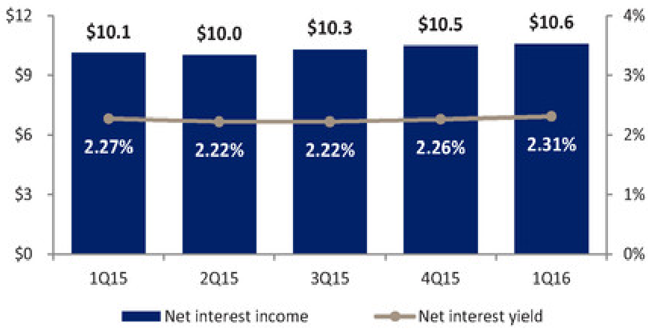

- Commercial net charge-offs decreased $35MM from 4Q15, driven primarily by non-Energy clients
  - Energy net charge-offs of $102MM increased $17MM
- Allowance for loans and leases increased from 4Q15, driven by an increase in Energy reserves of $0.5B to $1.0B, due primarily to increased allowance coverage for the higher risk sub-sectors (E&P and OFS)
- Utilized Energy exposure increased $0.5B from 4Q15, due primarily to increases in refining & marketing, partially offset by a decline in higher risk sub-sectors
  - Exposure of $7.7B to higher risk sub-sectors declined 7% and represents <1% of total loans and leases
    - 56% of this utilized exposure is criticized
- Reservable criticized exposure increased from 4Q15, driven primarily by a $1.6B increase in Energy and $0.2B increase in Metals & Mining
- NPLs increased $0.4B from 4Q15, driven by increases in Energy

| Commercial Asset Quality Metrics ($MM) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Provision | $595 | $316 | $146 |
| Nonperforming loans and leases | 1,603 | 1,212 | 996 |
| Reservable criticized utilized exposure | 18,577 | 15,896 | 11,901 |
| Allowance for loans and leases | 5,311 | 4,849 | 4,497 |
| % of loans and leases [2] | 1.19% | 1.11% | 1.15% |
| # times annualized NCOs | 8.72x | 6.60x | 14.41x |

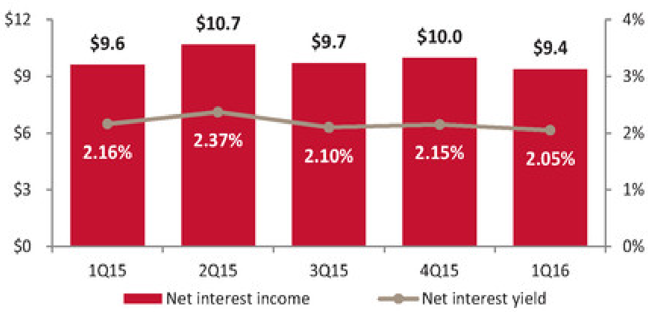
[1] All other primarily includes storage and transportation sub-sector, as well as consumable fuels.
[2] Excludes loans measured at fair value.

# Net Interest Income

NII Excluding Market-related and Other Adjustments ($B) [1, 2, 3]




NII FTE Basis ($B) [1, 2]




- Net interest income (NII) on an FTE basis of $9.4B, which included negative market-related NII adjustments of $1.2B
  - 1Q15 included negative market-related NII adjustments of $0.5B
  - 4Q15 included positive market-related adjustments of $0.1B as well as a negative adjustment related to certain trust preferred securities of $0.6B
- Excluding market-related and other adjustments [3], NII of $10.6B increased slightly from 4Q15, driven primarily by higher short-end rates, seasonal leasing benefits as well as deposit and commercial loan growth, partially offset by lower long-end rates, a reduction of dividends paid on FRB stock, as well as one less interest accrual day
  - Adjusted net interest yield improved 5 bps to 2.31%
- We remain well positioned for NII to benefit as rates move higher
  - +100 bps parallel shift in interest rate yield curve is estimated to benefit NII by $6.0B over the next 12 months [4]
  - Asset sensitivity increased from prior quarter, driven primarily by decreases in long-end rates

[1] FTE basis.

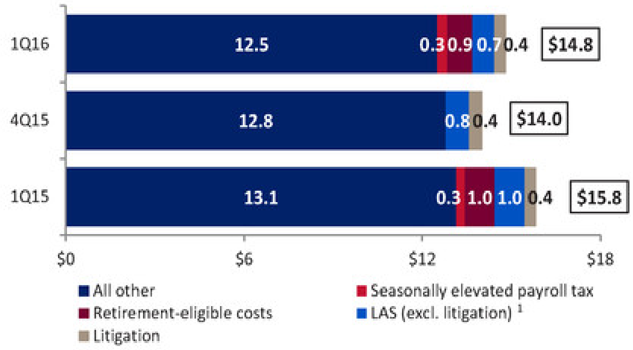
[2] Represents a non-GAAP financial measure. Reported NII was $9.2B, $9.8B, $9.5B, $10.5B and $9.4B for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively.

[3] Excludes market-related NII adjustments of premium amortization and hedge ineffectiveness of ($1.2B), $0.1B, ($0.6B), $0.7B and ($0.5B) for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively, as well as previously announced $0.6B reduction for certain subordinated notes related to trust preferred securities recorded in 4Q15. See note A on slide 28 for definition of market-related NII adjustments.

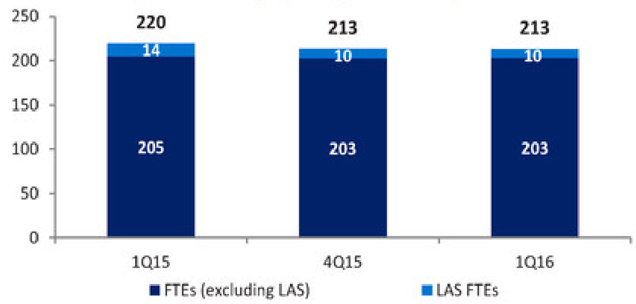
[4] NII asset sensitivity excludes the impact of trading-related activities.

# Expense Highlights

**Noninterest Expense ($B)**




**Full-time Equivalent Employees (FTEs, 000's)**




- Total noninterest expense of $14.8B in 1Q16 declined $1.0B, or 6%, from 1Q15, driven by lower revenue-related incentives, progress made on LAS costs and the expiration of fully amortized advisor retention awards
- First quarter expenses included the following compensation costs:
  - Annual retirement-eligible incentive costs of $0.9B and $1.0B in 1Q16 and 1Q15
  - Seasonally elevated payroll tax costs of $0.3B in both 1Q16 and 1Q15
- LAS expense, excluding litigation [1], declined to $0.7B in 1Q16
- FTE headcount was down 3% from 1Q15, as continued progress in LAS and other reductions in support staff and operations more than offset increases in client-facing professionals

Note: Amounts may not total due to rounding.
[1] Represents a non-GAAP financial measure. Reported LAS noninterest expense was $0.9B, $1.1B and $1.2B for 1Q16, 4Q15 and 1Q15, respectively.

# Consumer Banking

| $ in millions | 1Q16 | Inc/(Dec) 4Q15 | 1Q15 |
|---|---|---|---|
| Net interest income [1] | $5,185 | $127 | $313 |
| Noninterest income | 2,463 | (239) | (71) |
| Total revenue, net of interest expense [1] | 7,648 | (112) | 242 |
| Provision for credit losses | 560 | (122) | (156) |
| Noninterest expense | 4,266 | (59) | (101) |
| Income tax expense [1] | 1,037 | 58 | 175 |
| Net income | $1,785 | $11 | $324 |

| Key Indicators ($ in billions) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Average deposits | $572.7 | $557.3 | $531.4 |
| Rate paid on deposits | 0.04 % | 0.04 % | 0.05 % |
| Cost of deposits [2] | 1.71 | 1.77 | 1.87 |
| Average loans and leases | $214.8 | $211.1 | $199.6 |
| Client brokerage assets | 126.9 | 122.7 | 118.5 |
| Mobile banking active users (MM) | 19.6 | 18.7 | 17.1 |
| Number of financial centers | 4,689 | 4,726 | 4,835 |
| Combined credit / debit purchase volumes [3] | $120.3 | $129.5 | $117.1 |
| Return on average allocated capital (ROAAC) [4] | 24 % | 24 % | 20 % |
| Allocated capital [4] | $30.0 | $29.0 | $29.0 |
| Efficiency ratio [1] | 56 % | 56 % | 59 % |

- Net income of $1.8B, up 22% from 1Q15; ROAAC of 24%
- Revenue of $7.6B increased 3% from 1Q15
  - NII increased driven by deposit growth, partially offset by lower credit card balances
  - Noninterest income decreased due to lower mortgage banking income and impact of certain divestitures, partially offset by higher card income and service charges
- Provision decreased from 1Q15, driven by continued portfolio improvement
- Noninterest expense decreased 2% from 1Q15, driven by lower operating expenses; efficiency ratio improved to 56% from 59%
- Average deposits of $573B grew $41B, or 8%, from 1Q15
  - Cost of deposits declined to 1.71%
- Average loans and leases of $215B grew $15B, or 8%, from 1Q15
- Client brokerage assets of $127B, up $8B from 1Q15, driven by account flows, partially offset by lower market valuations
- Combined debit and credit spend up 3% from 1Q15; up 5% adjusted for the impact of divestitures in prior periods
  - Issued 1.2MM new U.S. consumer credit cards
- Mobile banking active users of 19.6MM, up 15% from 1Q15; 16% of deposit transactions completed through mobile devices

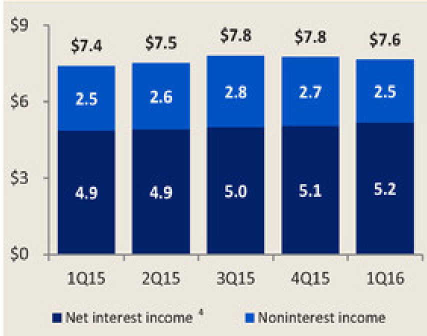
[1] FTE basis.
[2] Cost of deposits calculated as annualized noninterest expense within the Deposits subsegment as a percentage of total average deposits within Consumer Banking.
[3] Includes portfolios in Consumer Banking and GWIM.
[4] Represents a non-GAAP financial measure. For important presentation information, see slide 30.

# Consumer Banking Trends

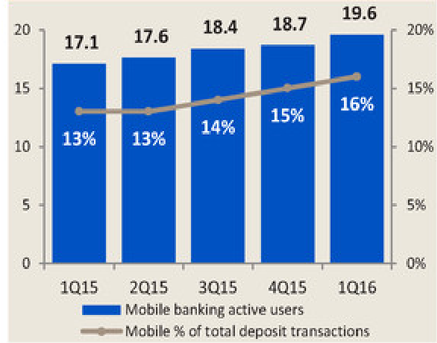
**Leading Consumer Franchise**

- #1 U.S. Retail Deposit Market Share [1]
- #1 Home Equity Lender *(Inside Mortgage Finance '15)*
- #2 bank in J.D. Power 2015 U.S. Primary Mortgage Origination Satisfaction Study
- #3 in U.S. Credit Card Balances [2]
- #1 in Online Banking Functionality *(Keynote '15)*
- #1 in Prime Auto Credit mix among peers [3]
- #2 Small Business Lender *(FDIC '15)*

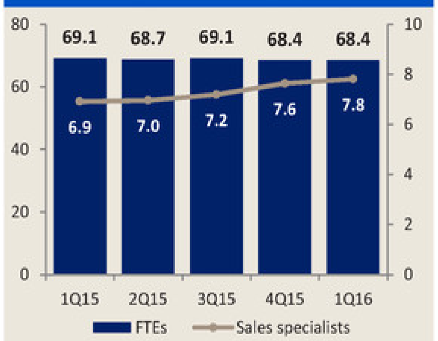
**Total Revenue ($B) [4]**



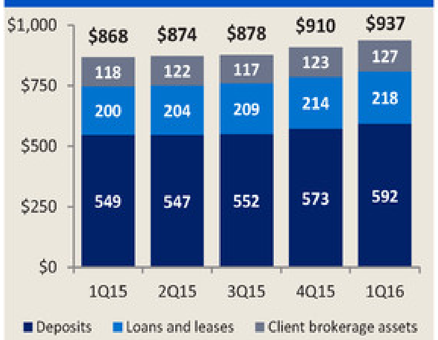

**Mobile Banking Active Users (MM)**



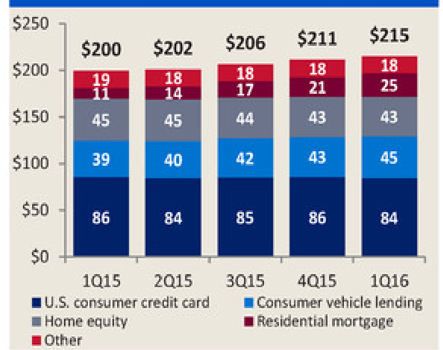

**Full-Time Equivalent Employees (000's)**




**Consumer Client Balances (EOP, $B)**




**Average Loans and Leases ($B)**




Note: Amounts may not total due to rounding.

[1] Source: SNL branch data. U.S. retail deposit market share based on June 2015 FDIC deposit data, adjusted to remove commercial balances.

[2] Source: Competitor 4Q15 earnings releases.

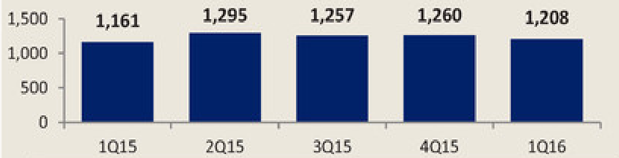
[3] Largest percentage of 740+ Scorex customers among key competitors as of January 2016. Source: Total Units Experian Autocount Risk Loan Analysis Scorex + (Loans, New & Used, Franchised Dealers).

[4] FTE basis.

# Consumer Banking Trends

## U.S. Consumer Credit Card ($B)

New Accounts (000's)[1]




| Key Stats | 1Q15 | 4Q15 | 1Q16 |
|---|---|---|---|
| Total average outstandings[1] | $88.7 | $88.6 | $87.2 |
| NCO ratio | 2.84 % | 2.52 % | 2.71 % |
| Risk-adjusted margin[2] | 9.02 | 9.41 | 9.05 |
| Avg. booked FICO[1] | 773 | 771 | 771 |

## Consumer Vehicle Lending ($B)

New Originations


| Key Stats | 1Q15 | 4Q15 | 1Q16 |
|---|---|---|---|
| Average outstandings | $38.9 | $43.4 | $45.2 |
| NCO ratio | 0.28 % | 0.27 % | 0.30 % |
| Avg. booked FICO | 777 | 781 | 778 |

## Residential Mortgage ($B)

New Originations[1, 3]


| Key Stats | 1Q15 | 4Q15 | 1Q16 |
|---|---|---|---|
| Average outstandings[4] | $11.2 | $21.2 | $24.9 |
| NCO ratio | 0.00 % | 0.00 % | 0.00 % |
| Avg. booked FICO[1] | 761 | 762 | 763 |
| Avg. booked LTV[1] | 68 % | 69 % | 70 % |

## Home Equity ($B)

New Originations[1, 3]


| Key Stats | 1Q15 | 4Q15 | 1Q16 |
|---|---|---|---|
| Average outstandings | $45.3 | $43.0 | $42.6 |
| NCO ratio | 0.43 % | 0.58 % | 0.40 % |
| Avg. booked FICO[1] | 791 | 793 | 794 |
| Avg. booked CLTV[1] | 55 % | 56 % | 56 % |

[1] Includes loan production within Consumer Banking and GWIM. For U.S. consumer credit card balances, includes average balances of $3.0B, $3.0B and $3.1B in 1Q16, 4Q15 and 1Q15, respectively, within GWIM.
[2] Represents a non-GAAP financial measure. The risk-adjusted margin (RAM) in 4Q15 is shown excluding divestiture gains; including this impact, RAM would have been 9.79%.
[3] Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.
[4] Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were retained in All Other.

# Global Wealth & Investment Management

| $ in millions | 1Q16 | Inc/(Dec) 4Q15 | 1Q15 |
|---|---|---|---|
| Net interest income [1] | $1,489 | $77 | $138 |
| Noninterest income | 2,956 | (76) | (210) |
| Total revenue, net of interest expense [1] | 4,445 | 1 | (72) |
| Provision for credit losses | 25 | 10 | 2 |
| Noninterest expense | 3,250 | (225) | (208) |
| Income tax expense [1] | 430 | 92 | 46 |
| Net income | $740 | $124 | $88 |

| Key Indicators ($ in billions) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Average deposits | $260.5 | $251.3 | $243.6 |
| Average loans and leases | 137.9 | 135.8 | 126.1 |
| Net charge-off ratio | 0.01 % | 0.06 % | 0.06 % |
| Long-term AUM flows | ($0.6) | $6.7 | $14.7 |
| Liquidity AUM flows | (3.8) | 4.8 | (1.5) |
| Pre-tax margin | 26 % | 21 % | 23 % |
| Return on average allocated capital [2] | 23 | 20 | 22 |
| Allocated capital [2] | $13.0 | $12.0 | $12.0 |

- Net income of $0.7B, generating a pre-tax margin of 26% and ROAAC of 23%
- Revenue of $4.4B, down 2% from 1Q15
  – NII increased from 1Q15 reflecting the benefits from deposit and loan growth
  – Noninterest income down due to lower market valuations and transactional activity
- Noninterest expense decreased from 1Q15, due primarily to the expiration of fully amortized advisor retention awards, as well as lower revenue-related expenses
- Wealth advisors grew 3% from 1Q15 to 18,111 [3]
- Client balances of nearly $2.5T grew $8B from 4Q15, driven by increased flows in retirement and brokerage, partially offset by a decline in assets under management (AUM)
- Average deposits of $260B, up $9B from 4Q15 and $17B, or 7%, versus 1Q15
- Average loans of $138B, up $2B from 4Q15 and $12B, or 9%, versus 1Q15; 24th consecutive quarter of loan balance growth

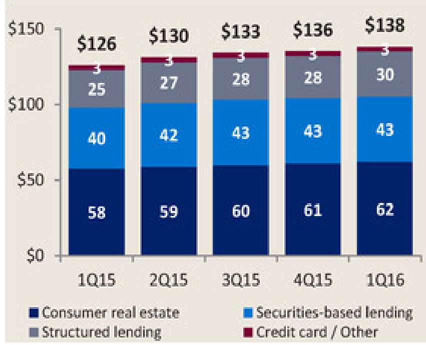
[1] FTE basis.
[2] Represents a non-GAAP financial measure. For important presentation information, see slide 30.
[3] Includes financial advisors in Consumer Banking of 2,259 and 1,978 in 1Q16 and 1Q15.

# Global Wealth & Investment Management Trends

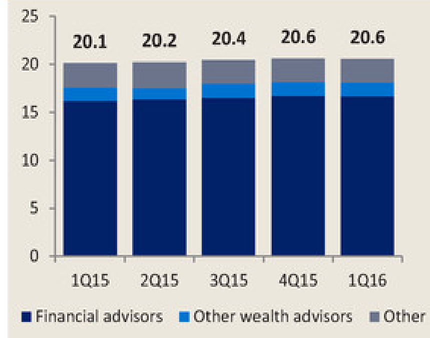
### Market Share Positioning

- #1 U.S. wealth management market position across client assets, deposits and loans [1]
- #1 in personal trust assets under management [2]
- #1 in Barron's U.S. high net worth client assets (2015)
- #1 in Barron's Top 1,200 ranked Financial Advisors (2016) and Top 100 Women Advisors (2015)

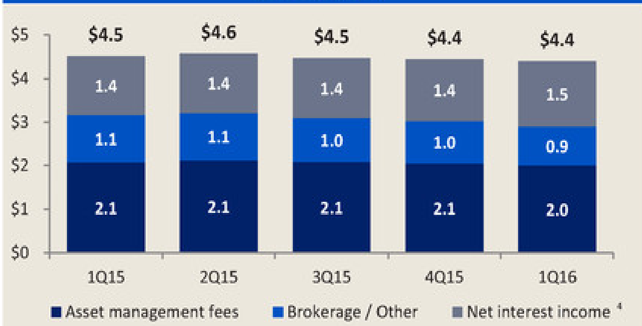
### Average Loans and Leases ($B)



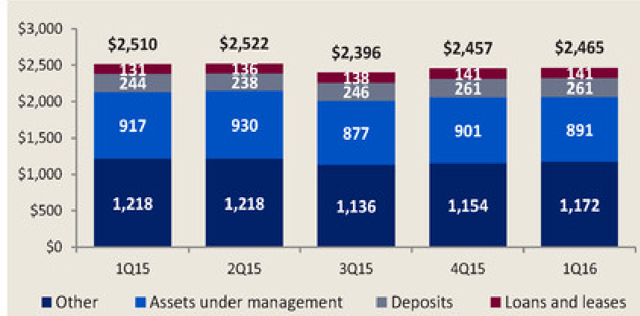

### Total Client-Facing Professionals (000's) [3]




### Revenue ($B) [4]




### Client Balances (EOP, $B) [5]




Note: Amounts may not total due to rounding.
[1] Source: Competitor 4Q15 earnings releases.
[2] Source: Industry 4Q15 call reports.
[3] Includes financial advisors in Consumer Banking of 2,259, 2,187, 2,050, 2,048 and 1,978 at 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively.
[4] FTE basis.
[5] Other includes brokerage assets and assets in custody. Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

# Global Banking

| $ in millions | 1Q16 | Inc/(Dec) 4Q15 | 1Q15 |
|---|---|---|---|
| Net interest income [1] | $2,489 | $103 | $274 |
| Noninterest income [2] | 1,909 | (196) | (278) |
| Total revenue, net of interest expense [1,2] | 4,398 | (93) | (4) |
| Provision for credit losses | 553 | 320 | 457 |
| Noninterest expense | 2,159 | 84 | 27 |
| Income tax expense [1] | 620 | (185) | (187) |
| Net income | $1,066 | ($312) | ($301) |

| Key Indicators ($ in billions) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Average deposits | $297.1 | $307.8 | $286.4 |
| Average loans and leases | 324.6 | 314.6 | 284.3 |
| Net charge-off ratio | 0.13 % | 0.17 % | 0.01 % |
| Total corporation IB fees (excl. self-led) [2] | $1.15 | $1.27 | $1.49 |
| Global Banking IB fees [2] | 0.64 | 0.73 | 0.85 |
| Business Lending revenue | 2.11 | 2.17 | 2.02 |
| Global Transaction Services revenue | 1.59 | 1.59 | 1.47 |
| Return on average allocated capital [3] | 12 % | 16 % | 16 % |
| Allocated capital [3] | $37.0 | $35.0 | $35.0 |
| Efficiency ratio [1] | 49 % | 46 % | 48 % |

- Net income of $1.1B; ROAAC of 12%
- Revenue remained stable versus 1Q15
  - NII improved driven by increased loan and deposit balances
  - Noninterest income decreased due to lower investment banking fees and marks on loans and hedges, partially offset by growth in treasury services and card income
- Total Corporation investment banking fees of $1.2B (excl. self-led) declined 22% from 1Q15, driven by lower market fee pools
- Provision increased from 1Q15, driven primarily by increases in energy-related reserves
- Noninterest expense increased modestly versus 1Q15, due to investments in client-facing professionals in Commercial and Business Banking and higher severance costs, partially offset by lower revenue-related expenses
- Average loans and leases increased 14% from 1Q15, driven by growth in C&I, commercial real estate and leasing
  - Increased 3% from 4Q15, driven primarily by C&I
- Average deposits grew 4% from 1Q15

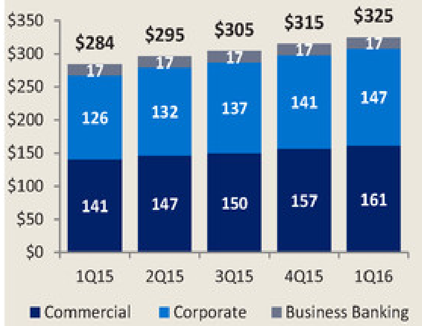
[1] FTE basis.
[2] Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
[3] Represents a non-GAAP financial measure. For important presentation information, see slide 30.

# Global Banking Trends

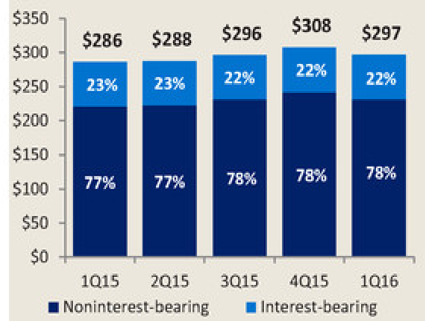
## Business Leadership

- #1 global ranking by volumes in leveraged loans, mortgage-backed securities, asset-backed securities, investment-grade corporate debt and syndicated loans; #1 ranking in U.S. municipal bonds [1]
- Best Global Transaction Services and Global Loan House (*Euromoney '15*)
- Best Bank for Cash & Liquidity Management – Global (*Treasury Management International '15*)
- Most Innovative Investment Bank from North America (*The Banker '15*)
- Relationships with 81% of the Global Fortune 500; 96% of the U.S. Fortune 1,000 (2015)

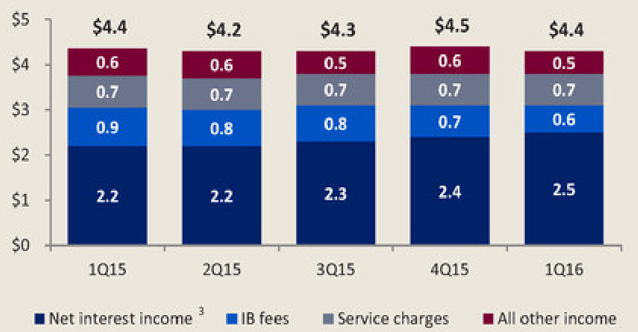
## Avg. Loans and Leases ($B)



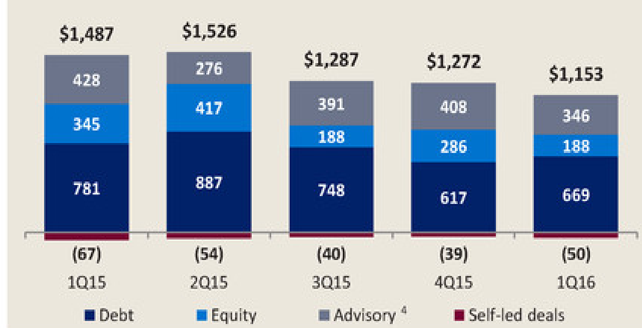

## Avg. Deposits ($B)




## Revenue ($B) [2, 3]




## Total Corporation IB Fees ($MM) [2]




Note: Amounts may not total due to rounding.
[1] Ranking per Dealogic for the first quarter as of April 1, 2016; excludes self-led deals. U.S. municipal bonds ranking per Thomson Reuters.
[2] Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
[3] FTE basis.
[4] Advisory includes fees on debt and equity advisory and mergers and acquisitions.

# Global Markets

| $ in millions | 1Q16 | Inc/(Dec) 4Q15 | 1Q15 |
|---|---|---|---|
| Net interest income [1] | $1,189 | $58 | $208 |
| Noninterest income [2] | 2,762 | 780 | (448) |
| Total revenue, net of interest expense [1,2] | 3,951 | 838 | (240) |
| *Net DVA* | *154* | *352* | *555* |
| *Total revenue (excl. net DVA)* [1,2,3] | *3,797* | *486* | *(795)* |
| Provision for credit losses | 9 | (21) | (12) |
| Noninterest expense | 2,432 | (320) | (708) |
| Income tax expense [1] | 526 | 373 | 173 |
| Net income | $984 | $806 | $307 |
| *Net income (excl. net DVA)* [3] | *$889* | *$588* | *($37)* |

| Key Indicators ($ in billions) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Average trading-related assets | $407.8 | $416.0 | $443.9 |
| Average loans and leases | 69.3 | 68.8 | 56.6 |
| Sales and trading revenue | 3.4 | 2.4 | 3.5 |
| Sales and trading revenue (excl. net DVA) [3] | 3.3 | 2.6 | 3.9 |
| Global Markets IB fees [2] | 0.5 | 0.5 | 0.6 |
| Return on average allocated capital [4] | 11 % | 2 % | 8 % |
| Allocated capital [4] | $37.0 | $35.0 | $35.0 |
| Efficiency ratio [1] | 62 % | 88 % | 75 % |

- Net income of $1.0B in 1Q16; excluding net DVA, net income of $0.9B
- Revenue, excluding net DVA, of $3.8B decreased from 1Q15, driven primarily by lower sales and trading results, as well as a decline in IB fees
- Excluding net DVA, sales and trading revenue of $3.3B increased seasonally by 25% from 4Q15, but declined 16% from 1Q15
  - FICC revenue decreased $0.5B, or 17%, from 1Q15, due primarily to a weak trading environment for credit-related products as well as a decline in currencies from a strong year-ago quarter, partially offset by improved performance in rates and client financing
  - Equities revenue decreased $0.1B, or 11% from 1Q15, reflecting a weaker trading performance in a challenging market environment
- Noninterest expense decreased $0.7B versus 1Q15, due primarily to lower litigation, as well as lower revenue-related expenses
  - Excluding litigation [5], expenses declined $0.3B, or 9%

[1] FTE basis.
[2] Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
[3] Represents a non-GAAP financial measure; see note F on slide 28.
[4] Represents a non-GAAP financial measure. For important presentation information, see slide 30.
[5] Represents a non-GAAP financial measure.

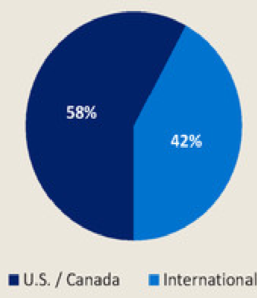
# Global Markets Trends and Revenue Mix

## Business Leadership

- #1 Global Research Firm for 5th consecutive year *(Institutional Investor '15)*
- #1 All-America Research Team *(Institutional Investor '15)*
- #1 in Global Equities trading commissions in 2015 (*Greenwich Associates)*
- Americas Derivatives House of the Year *(Global Capital)*
- 2015 Greenwich Quality Leader in Overall U.S. Fixed-Income Sales and Overall U.S. Fixed-Income Trading
- #2 U.S. Business Done for Fixed Income & FX [1]

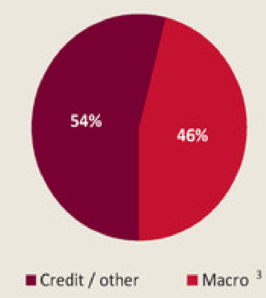
## 1Q16 Global Markets Revenue Mix

**(excl. net DVA) [2]**

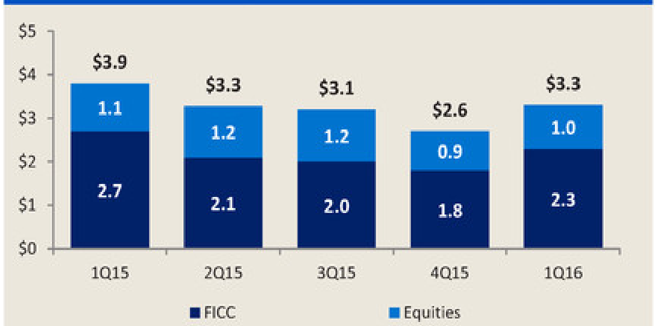



## 1Q16 Total FICC S&T Revenue Mix

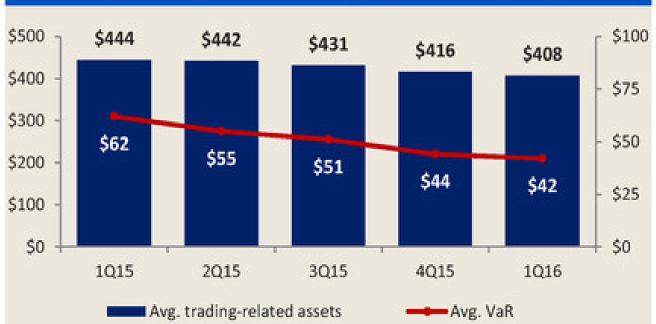
**(excl. net DVA) [2]**




## Sales & Trading Revenue (excl. net DVA) [2] ($B)




## Avg. Trading-related Assets ($B) and VaR ($MM) [4]




Note: Amounts may not total due to rounding.

[1] Source: Orion. Released in December 2015 for the 12 months ended 2Q15.

[2] Represents a non-GAAP financial measure. Reported sales & trading revenue was $3.4B, $2.4B, $3.2B, $3.1B and $3.5B for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively. Reported FICC sales & trading revenue was $2.4B, $1.6B, $2.0B, $1.9B and $2.4B for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively. Reported equities sales & trading revenue was $1.0B, $0.9B, $1.1B, $1.2B and $1.1B for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively. See note F on slide 28.

[3] Macro includes G10 FX, rates and commodities products.

[4] See note B on slide 28 for definition of VaR.

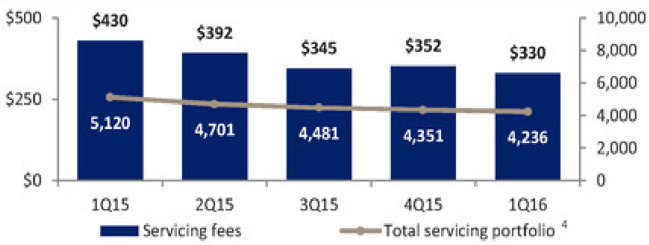
# Legacy Assets & Servicing

| $ in millions | 1Q16 | Inc/(Dec) 4Q15 | Inc/(Dec) 1Q15 |
|---|---|---|---|
| Net interest income [1] | $314 | ($34) | ($114) |
| Noninterest income | 365 | 125 | (121) |
| Total revenue, net of interest expense [1] | 679 | 91 | (235) |
| Provision for credit losses | (118) | (108) | (209) |
| Noninterest expense | 860 | (286) | (340) |
| *Litigation expense* | *131* | *(222)* | *(48)* |
| *Noninterest expense, excluding litigation* [2] | *729* | *(64)* | *(292)* |
| Income tax expense (benefit) [1] | (23) | 175 | 117 |
| Net income (loss) | ($40) | $310 | $197 |

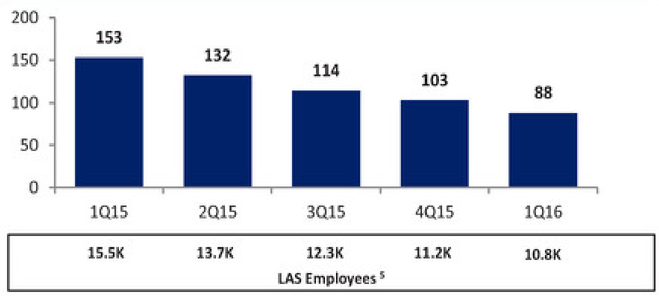
| Key Indicators ($ in billions) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Average loans and leases | $25.9 | $27.2 | $32.4 |
| MSR (EOP) | 2.2 | 2.7 | 3.1 |
| Capitalized MSR (bps) | 58 | 71 | 68 |
| Loans serviced for investors (EOP) | 368 | 378 | 459 |
| Total LAS mortgage banking income | 0.4 | 0.2 | 0.5 |

- Net loss of $40MM in 1Q16
- Total revenue declined from 1Q15, driven by a decrease in NII on lower loan balances, as well as a decline in noninterest income
  - Mortgage banking income decreased from 1Q15 as lower servicing fees and MSR net of hedge results were partially offset by gains on certain loan sales
- Provision improved $0.2B from 1Q15, driven primarily by continued portfolio improvement
- Litigation expense decreased from both comparative periods
- LAS expense, excluding litigation [2], of $0.7B in 1Q16
  - 60+ days delinquent first mortgage loans serviced down 42% from 1Q15 to 88K units in 1Q16
  - LAS employees declined 30% from 1Q15

**Servicing Fees ($MM) and Servicing Portfolio (units in 000's) [3]**




**60+ Days Delinquent First Mortgage Loans (units in 000's) [3]**




[1] FTE basis.
[2] Represents a non-GAAP financial measure.
[3] Serviced by LAS employees.
[4] Includes first mortgage and home equity.
[5] Includes other FTEs supporting LAS (contractors).

# All Other [1]

| $ in millions | 1Q16 | Inc/(Dec) 4Q15 | 1Q15 |
|---|---|---|---|
| Net interest income [2] | ($1,280) | ($927) | ($1,059) |
| Noninterest income | (114) | 36 | (34) |
| Total revenue, net of interest expense [2] | (1,394) | (891) | (1,093) |
| Provision for credit losses | (32) | 108 | 150 |
| Noninterest expense | 1,849 | 1,612 | 319 |
| Income (loss) before income taxes [2] | (3,211) | (2,611) | (1,562) |
| Income tax expense (benefit) [2] | (1,356) | (1,016) | (530) |
| Net income (loss) | ($1,855) | ($1,595) | ($1,032) |

| Selected Revenue Items ($ in millions) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Equity investment income | $30 | $34 | $1 |
| Gains on sales of debt securities | 226 | 269 | 263 |

| Key Indicators ($ in billions) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Average loans and leases | $120.6 | $128.5 | $168.1 |
| Book value of Global Principal Investments | 0.4 | 0.5 | 0.8 |
| Total BAC equity investment exposure | 11.0 | 11.5 | 11.4 |

- Net loss of $1.9B in 1Q16
- Revenue decline from 1Q15, driven by larger negative market-related NII adjustments and, to a lesser extent, lower gains on the sale of consumer real estate loans
- Provision benefit declined from 1Q15, driven by a slower pace of portfolio improvement, as well as the impact from sales of nonperforming loans
- Noninterest expense increased $0.3B from 1Q15, due primarily to higher litigation costs
  - Annual retirement-eligible incentive costs recorded in 1Q16 and 1Q15; allocated to the businesses throughout the year

[1] All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Certain residential mortgage loans that are managed by LAS are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments (GPI) which is comprised of a portfolio of equity, real estate and other alternative investments.
[2] FTE basis.

# Key Takeaways

- Improved earnings in 4 of 5 business segments
- Solid deposit and loan growth driven by good customer activity
- Increased net interest income, excluding market-related adjustments
- Managed costs while continuing to invest in the business
- Asset quality remains strong
  - Continued improvement in consumer portfolios
  - Increased reserve coverage for Energy in commercial
- Record capital and liquidity levels
- Grew tangible book value while returning $1.5B to common shareholders
- Focused on delivering responsible growth and positive operating leverage

# Appendix

# Regulatory Capital Reconciliations ($MM) [1, 2]

| Regulatory Capital – Basel 3 transition to fully phased-in | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Common equity tier 1 capital (transition) | $162,732 | $163,026 | $155,438 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition | (3,764) | (5,151) | (6,031) |
| Accumulated OCI phased in during transition | (117) | (1,917) | (378) |
| Intangibles phased in during transition | (983) | (1,559) | (1,821) |
| Defined benefit pension fund assets phased in during transition | (381) | (568) | (459) |
| DVA related to liabilities and derivatives phased in during transition | 76 | 307 | 498 |
| Other adjustments and deductions phased in during transition | (54) | (54) | (48) |
| Common equity tier 1 capital (fully phased-in) | $157,509 | $154,084 | $147,199 |
| Tier 1 capital (transition) | $182,550 | $180,778 | $173,155 |
| Transition adjustments | (1,157) | (4,964) | (3,707) |
| Tier 1 capital (fully phased-in) | $181,393 | $175,814 | $169,448 |

| Risk-weighted Assets – As reported to Basel 3 (fully phased-in) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| As reported risk-weighted assets | $1,586,870 | $1,602,373 | $1,405,267 |
| Change in risk-weighted assets from reported to fully phased-in | (29,709) | (27,690) | 25,394 |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) [3, 4] | $1,557,161 | $1,574,683 | n/a |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) | | | $1,430,661 |

| Risk-weighted Assets – (fully phased-in) | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) | $1,425,758 | $1,427,382 | $1,430,661 |
| Change in risk-weighted assets for advanced models | 131,403 | 147,301 | 30,529 |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) [3, 4] | $1,557,161 | $1,574,683 | $1,461,190 |

| Basel 3 Regulatory Capital Ratios | 1Q16 | 4Q15 | 1Q15 |
|---|---|---|---|
| As reported Common equity tier 1 (transition) | 10.3 % | 10.2 % | 11.1 % |
| Standardized approach Common equity tier 1 (fully phased-in) | 11.0 | 10.8 | 10.3 |
| Advanced approaches Common equity tier 1 (fully phased-in) [3, 4] | 10.1 | 9.8 | 10.1 |
| Bank holding company SLR (transition) | 6.8 | 6.6 | 6.4 |
| Bank holding company SLR (fully phased-in) | 6.8 | 6.4 | 6.3 |

n/a = not applicable

[1] Regulatory capital ratios are preliminary. For important presentation information, see slide 30.

[2] Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital RWA and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

[3] Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the IMM. As of March 31, 2016, BAC did not have regulatory approval for the IMM model.

[4] As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets under the Advanced approaches beginning in the fourth quarter of 2015.

# Notes

[A] Market-related NII adjustments include retrospective changes to debt security premium or discount amortization resulting from changes in estimated prepayments, due primarily to changes in interest rates, and hedge ineffectiveness. Amortization of premiums and accretion of discounts are included in interest income. When a change is made to the estimated lives of the securities, primarily as a result of changes in interest rates, the related premium or discount is adjusted, with a corresponding charge or benefit to interest income, to the appropriate amount had the current estimated lives been applied since the purchase of the securities. For more information, see Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2015 Annual Report on Form 10-K.

[B] VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Using a 95% confidence level, average VaR was $23MM, $22MM, $24MM, $23MM and $30MM for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively.

[C] Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions.

[D] Time to Required Funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the BAC parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. For periods shown in 2015, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. In 1Q16, settlement payment was made for $8.5B.

[E] The numerator of the SLR is quarter-end Basel 3 Tier 1 capital. The denominator is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions. Differences between fully phased-in and transitional supplementary leverage exposures are immaterial.

[F] Revenue for all periods included net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Net DVA gains (losses) were $154MM, ($198MM), $12MM, ($199MM) and ($401MM) for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively. Net DVA gains (losses) included in FICC revenue were $140MM, ($190MM), $18MM, ($199MM) and ($392MM) for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively. Net DVA gains (losses) included in equities revenue were $14MM, ($8MM), ($6MM), $0 and ($9MM) for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively.

# Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2015 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) decision or to assert other claims seeking to avoid the impact of the ACE decision; the possibility that the Company could face increased servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible loss for litigation exposures; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior and other uncertainties; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower oil prices; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the impact of recent proposed U.K. tax law changes including a further limitation on how much net operating losses can offset annual profits and a reduction to the U.K. corporate tax rate which, if enacted, will result in a tax charge upon enactment; the possible impact of Federal Reserve actions on the Company's capital plans; the possible impact of regulatory determinations regarding the Company's Recovery and Resolution plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including, but not limited to, recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

# Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided.
- Certain prior period amounts have been reclassified to conform to current period presentation. Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, $6.0B, $5.6B, $5.3B and $5.2B, respectively, of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other income and other general operating expenses on the Consolidated Statement of Income.
- Certain financial measures contained herein represent non-GAAP financial measures. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended March 31, 2016 and other earnings-related information available through the Bank of America Investor Relations web site at: http://investor.bankofamerica.com.
- The Company views net interest income and related ratios and analyses on a fully taxable-equivalent (FTE) basis, which when presented on a consolidated basis, are non-GAAP financial measures. The Company believes managing the business with net interest income on an FTE basis provides a more accurate picture of the interest margin for comparative purposes. The FTE adjustment was $215MM, $226MM, $226MM, $223MM and $215MM for 1Q16, 4Q15, 3Q15, 2Q15 and 1Q15, respectively.
- The Company's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on the Standardized and Advanced approaches under Basel 3 and supplementary leverage ratio final rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, but also incorporate operational risk and a credit valuation adjustment component. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets under the Advanced approaches beginning in the fourth quarter of 2015. These Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, BAC did not have regulatory approval for the IMM model. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators.
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile and strategic plans. As a result of this process, in the first quarter 2016, the Company adjusted the amount of capital being allocated to its business segments.

Bank of America

Bank of America Merrill Lynch U.S. Trust Bank of America Merrill Lynch

# Supplemental Information
# First Quarter 2016

**Bank of America Corporation and Subsidiaries**

# Table of Contents

## Bank of America Corporation and Subsidiaries

# Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Income statement** | | | | | |
| Net interest income | **$ 9,171** | $ 9,756 | $ 9,471 | $ 10,461 | $ 9,411 |
| Noninterest income | **10,341** | 9,911 | 11,042 | 11,495 | 11,503 |
| Total revenue, net of interest expense | **19,512** | 19,667 | 20,513 | 21,956 | 20,914 |
| Provision for credit losses | **997** | 810 | 806 | 780 | 765 |
| Noninterest expense | **14,816** | 14,010 | 13,940 | 13,958 | 15,827 |
| Income tax expense | **1,019** | 1,511 | 1,446 | 2,084 | 1,225 |
| Net income | **2,680** | 3,336 | 4,321 | 5,134 | 3,097 |
| Preferred stock dividends | **457** | 330 | 441 | 330 | 382 |
| Net income applicable to common shareholders | **2,223** | 3,006 | 3,880 | 4,804 | 2,715 |
| Diluted earnings per common share | **0.21** | 0.28 | 0.35 | 0.43 | 0.25 |
| Average diluted common shares issued and outstanding | **11,100,067** | 11,153,169 | 11,197,203 | 11,238,060 | 11,266,511 |
| Dividends paid per common share | **$ 0.05** | $ 0.05 | $ 0.05 | $ 0.05 | $ 0.05 |
| **Performance ratios** | | | | | |
| Return on average assets | **0.50 %** | 0.61 % | 0.79 % | 0.96 % | 0.59 % |
| Return on average common shareholders' equity | **3.77** | 5.08 | 6.65 | 8.42 | 4.88 |
| Return on average tangible common shareholders' equity [(1)] | **5.41** | 7.32 | 9.65 | 12.31 | 7.19 |
| Return on average tangible shareholders' equity [(1)] | **5.72** | 7.15 | 9.43 | 11.51 | 7.24 |
| **At period end** | | | | | |
| Book value per share of common stock | **$ 23.12** | $ 22.54 | $ 22.41 | $ 21.91 | $ 21.66 |
| Tangible book value per share of common stock [(1)] | **16.17** | 15.62 | 15.50 | 15.02 | 14.79 |
| Market price per share of common stock: | | | | | |
| Closing price | **$ 13.52** | $ 16.83 | $ 15.58 | $ 17.02 | $ 15.39 |
| High closing price for the period | **16.43** | 17.95 | 18.45 | 17.67 | 17.90 |
| Low closing price for the period | **11.16** | 15.38 | 15.26 | 15.41 | 15.15 |
| Market capitalization | **139,427** | 174,700 | 162,457 | 178,231 | 161,909 |
| Number of financial centers - U.S. | **4,689** | 4,726 | 4,741 | 4,789 | 4,835 |
| Number of branded ATMs - U.S. | **16,003** | 16,038 | 16,062 | 15,992 | 15,903 |
| Full-time equivalent employees | **213,183** | 213,280 | 215,193 | 216,679 | 219,658 |

(1) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Supplemental Financial Data

(Dollars in millions)

**Fully taxable-equivalent (FTE) basis data** [1]

| | **First Quarter 2016** | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| Net interest income | **$ 9,386** | $ 9,982 | $ 9,697 | $ 10,684 | $ 9,626 |
| Total revenue, net of interest expense | **19,727** | 19,893 | 20,739 | 22,179 | 21,129 |
| Net interest yield | **2.05%** | 2.15% | 2.10% | 2.37% | 2.16% |
| Efficiency ratio | **75.11** | 70.43 | 67.22 | 62.93 | 74.91 |

(1) FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Interest income** | | | | | |
| Loans and leases | **$ 8,260** | $ 8,006 | $ 7,965 | $ 7,951 | $ 7,996 |
| Debt securities | **1,204** | 2,523 | 1,839 | 3,070 | 1,887 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | **276** | 214 | 275 | 268 | 231 |
| Trading account assets | **1,179** | 1,106 | 1,134 | 1,074 | 1,083 |
| Other interest income | **776** | 804 | 754 | 742 | 726 |
| Total interest income | **11,695** | 12,653 | 11,967 | 13,105 | 11,923 |
| **Interest expense** | | | | | |
| Deposits | **225** | 211 | 214 | 216 | 220 |
| Short-term borrowings | **614** | 519 | 597 | 686 | 585 |
| Trading account liabilities | **292** | 272 | 342 | 335 | 394 |
| Long-term debt | **1,393** | 1,895 | 1,343 | 1,407 | 1,313 |
| Total interest expense | **2,524** | 2,897 | 2,496 | 2,644 | 2,512 |
| **Net interest income** | **9,171** | 9,756 | 9,471 | 10,461 | 9,411 |
| **Noninterest income** | | | | | |
| Card income | **1,430** | 1,578 | 1,510 | 1,477 | 1,394 |
| Service charges | **1,837** | 1,862 | 1,898 | 1,857 | 1,764 |
| Investment and brokerage services | **3,182** | 3,236 | 3,336 | 3,387 | 3,378 |
| Investment banking income | **1,153** | 1,272 | 1,287 | 1,526 | 1,487 |
| Equity investment income (loss) | **43** | 177 | (31) | 88 | 27 |
| Trading account profits | **1,662** | 963 | 1,616 | 1,647 | 2,247 |
| Mortgage banking income | **433** | 262 | 407 | 1,001 | 694 |
| Gains on sales of debt securities | **226** | 270 | 385 | 168 | 268 |
| Other income | **375** | 291 | 634 | 344 | 244 |
| Total noninterest income | **10,341** | 9,911 | 11,042 | 11,495 | 11,503 |
| **Total revenue, net of interest expense** | **19,512** | 19,667 | 20,513 | 21,956 | 20,914 |
| **Provision for credit losses** | **997** | 810 | 806 | 780 | 765 |
| **Noninterest expense** | | | | | |
| Personnel | **8,852** | 7,535 | 7,829 | 7,890 | 9,614 |
| Occupancy | **1,028** | 1,011 | 1,028 | 1,027 | 1,027 |
| Equipment | **463** | 528 | 499 | 500 | 512 |
| Marketing | **419** | 481 | 445 | 445 | 440 |
| Professional fees | **425** | 676 | 673 | 494 | 421 |
| Amortization of intangibles | **187** | 202 | 207 | 212 | 213 |
| Data processing | **838** | 817 | 731 | 715 | 852 |
| Telecommunications | **173** | 240 | 210 | 202 | 171 |
| Other general operating | **2,431** | 2,520 | 2,318 | 2,473 | 2,577 |
| Total noninterest expense | **14,816** | 14,010 | 13,940 | 13,958 | 15,827 |
| **Income before income taxes** | **3,699** | 4,847 | 5,767 | 7,218 | 4,322 |
| **Income tax expense** | **1,019** | 1,511 | 1,446 | 2,084 | 1,225 |
| **Net income** | **$ 2,680** | $ 3,336 | $ 4,321 | $ 5,134 | $ 3,097 |
| **Preferred stock dividends** | **457** | 330 | 441 | 330 | 382 |
| **Net income applicable to common shareholders** | **$ 2,223** | $ 3,006 | $ 3,880 | $ 4,804 | $ 2,715 |
| **Per common share information** | | | | | |
| Earnings | **$ 0.21** | $ 0.29 | $ 0.37 | $ 0.46 | $ 0.26 |
| Diluted earnings | **0.21** | 0.28 | 0.35 | 0.43 | 0.25 |
| Dividends paid | **0.05** | 0.05 | 0.05 | 0.05 | 0.05 |
| **Average common shares issued and outstanding** | **10,339,731** | 10,399,422 | 10,444,291 | 10,488,137 | 10,518,790 |
| **Average diluted common shares issued and outstanding** | **11,100,067** | 11,153,169 | 11,197,203 | 11,238,060 | 11,266,511 |

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Consolidated Statement of Comprehensive Income

(Dollars in millions)

| | **First Quarter 2016** | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Net income** | **$ 2,680** | $ 3,336 | $ 4,321 | $ 5,134 | $ 3,097 |
| **Other comprehensive income (loss), net-of-tax:** | | | | | |
| Net change in available-for-sale debt and marketable equity securities | **2,891** | (1,815) | 1,418 | (2,537) | 1,336 |
| Net change in debit valuation adjustments | **127** | (18) | 187 | 186 | 260 |
| Net change in derivatives | **24** | 168 | 127 | 246 | 43 |
| Employee benefit plan adjustments | **10** | 317 | 27 | 25 | 25 |
| Net change in foreign currency translation adjustments | **12** | (39) | (76) | 43 | (51) |
| **Other comprehensive income (loss)** | **3,064** | (1,387) | 1,683 | (2,037) | 1,613 |
| **Comprehensive income** | **$ 5,744** | $ 1,949 | $ 6,004 | $ 3,097 | $ 4,710 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consolidated Balance Sheet

(Dollars in millions)

| | March 31 2016 | December 31 2015 | March 31 2015 |
|---|---|---|---|
| **Assets** | | | |
| Cash and due from banks | **$ 27,781** | $ 31,265 | $ 30,106 |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks | **151,829** | 128,088 | 132,437 |
| Cash and cash equivalents | **179,610** | 159,353 | 162,543 |
| Time deposits placed and other short-term investments | **5,891** | 7,744 | 7,418 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | **221,129** | 192,482 | 206,708 |
| Trading account assets | **178,987** | 176,527 | 186,860 |
| Derivative assets | **52,255** | 49,990 | 61,331 |
| Debt securities: | | | |
| Carried at fair value | **302,333** | 322,380 | 324,174 |
| Held-to-maturity, at cost | **97,978** | 84,625 | 59,815 |
| Total debt securities | **400,311** | 407,005 | 383,989 |
| Loans and leases | **901,113** | 896,983 | 872,750 |
| Allowance for loan and lease losses | **(12,069)** | (12,234) | (13,676) |
| Loans and leases, net of allowance | **889,044** | 884,749 | 859,074 |
| Premises and equipment, net | **9,358** | 9,485 | 9,833 |
| Mortgage servicing rights | **2,631** | 3,087 | 3,394 |
| Goodwill | **69,761** | 69,761 | 69,776 |
| Intangible assets | **3,578** | 3,768 | 4,391 |
| Loans held-for-sale | **6,192** | 7,453 | 9,732 |
| Customer and other receivables | **56,838** | 58,312 | 63,716 |
| Other assets | **109,913** | 114,600 | 114,780 |
| **Total assets** | **$ 2,185,498** | $ 2,144,316 | $ 2,143,545 |
| | | | |
| **Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)** | | | |
| Trading account assets | **$ 5,876** | $ 6,344 | $ 5,182 |
| Loans and leases | **62,045** | 72,946 | 89,771 |
| Allowance for loan and lease losses | **(1,152)** | (1,320) | (1,869) |
| Loans and leases, net of allowance | **60,893** | 71,626 | 87,902 |
| Loans held-for-sale | **278** | 284 | 1,226 |
| All other assets | **1,523** | 1,530 | 2,953 |
| **Total assets of consolidated variable interest entities** | **$ 68,570** | $ 79,784 | $ 97,263 |

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Consolidated Balance Sheet (continued)

(Dollars in millions)

| | March 31 2016 | December 31 2015 | March 31 2015 |
|---|---|---|---|
| **Liabilities** | | | |
| Deposits in U.S. offices: | | | |
| Noninterest-bearing | **$ 424,319** | $ 422,237 | $ 412,902 |
| Interest-bearing | **718,579** | 703,761 | 673,431 |
| Deposits in non-U.S. offices: | | | |
| Noninterest-bearing | **11,230** | 9,916 | 8,473 |
| Interest-bearing | **63,133** | 61,345 | 58,362 |
| Total deposits | **1,217,261** | 1,197,259 | 1,153,168 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | **188,960** | 174,291 | 203,758 |
| Trading account liabilities | **74,003** | 66,963 | 74,791 |
| Derivative liabilities | **41,063** | 38,450 | 52,234 |
| Short-term borrowings | **30,881** | 28,098 | 33,270 |
| Accrued expenses and other liabilities (includes **$627**, $646 and $537 of reserve for unfunded lending commitments) | **137,705** | 146,286 | 138,278 |
| Long-term debt | **232,849** | 236,764 | 237,858 |
| **Total liabilities** | **1,922,722** | 1,888,111 | 1,893,357 |
| **Shareholders' equity** | | | |
| Preferred stock, $0.01 par value; authorized – **100,000,000** shares; issued and outstanding – **3,851,790**, 3,767,790 and 3,767,790 shares | **24,342** | 22,273 | 22,273 |
| Common stock and additional paid-in capital, $0.01 par value; authorized – **12,800,000,000** shares; issued and outstanding – **10,312,660,252**, 10,380,265,063 and 10,520,400,507 shares | **150,774** | 151,042 | 153,410 |
| Retained earnings | **90,270** | 88,564 | 78,438 |
| Accumulated other comprehensive income (loss) | **(2,610)** | (5,674) | (3,933) |
| **Total shareholders' equity** | **262,776** | 256,205 | 250,188 |
| **Total liabilities and shareholders' equity** | **$ 2,185,498** | $ 2,144,316 | $ 2,143,545 |

| **Liabilities of consolidated variable interest entities included in total liabilities above** | | | |
|---|---|---|---|
| Short-term borrowings | **$ 665** | $ 681 | $ 630 |
| Long-term debt | **10,857** | 14,073 | 13,942 |
| All other liabilities | **17** | 21 | 123 |
| **Total liabilities of consolidated variable interest entities** | **$ 11,539** | $ 14,775 | $ 14,695 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Capital Management

(Dollars in millions)

| | Basel 3 Transition | | | | |
|---|---|---|---|---|---|
| | **March 31 2016** | December 31 2015 | September 30 2015 | June 30 2015 | March 31 2015 |
| **Risk-based capital metrics [1]:** | | | | | |
| **Standardized Approach** | | | | | |
| Common equity tier 1 capital | **$ 162,732** | $ 163,026 | $ 161,649 | $ 158,326 | $ 155,438 |
| Tier 1 capital | **182,550** | 180,778 | 178,830 | 176,247 | 173,155 |
| Total capital | **223,021** | 220,676 | 219,901 | 217,538 | 214,481 |
| Risk-weighted assets | **1,405,655** | 1,403,293 | 1,391,672 | 1,407,891 | 1,405,267 |
| Common equity tier 1 capital ratio | **11.6%** | 11.6% | 11.6% | 11.2% | 11.1% |
| Tier 1 capital ratio | **13.0** | 12.9 | 12.9 | 12.5 | 12.3 |
| Total capital ratio | **15.9** | 15.7 | 15.8 | 15.5 | 15.3 |
| **Advanced Approaches [2]** | | | | | |
| Common equity tier 1 capital | **$ 162,732** | $ 163,026 | n/a | n/a | n/a |
| Tier 1 capital | **182,550** | 180,778 | n/a | n/a | n/a |
| Total capital | **213,435** | 210,912 | n/a | n/a | n/a |
| Risk-weighted assets | **1,586,870** | 1,602,373 | n/a | n/a | n/a |
| Common equity tier 1 capital ratio | **10.3%** | 10.2% | n/a | n/a | n/a |
| Tier 1 capital ratio | **11.5** | 11.3 | n/a | n/a | n/a |
| Total capital ratio | **13.5** | 13.2 | n/a | n/a | n/a |
| **Leverage-based metrics [3]** | | | | | |
| Adjusted average assets | **$ 2,094,727** | $ 2,103,183 | $ 2,091,628 | $ 2,073,526 | $ 2,059,646 |
| Tier 1 leverage ratio | **8.7%** | 8.6% | 8.5% | 8.5% | 8.4% |
| Supplementary leverage ratio leverage exposure | **$ 2,686,668** | $ 2,728,423 | $ 2,740,854 | $ 2,731,449 | $ 2,707,984 |
| Supplementary leverage ratio | **6.8%** | 6.6% | 6.5% | 6.5% | 6.4% |
| Tangible equity ratio [4] | **9.0** | 8.9 | 8.8 | 8.6 | 8.6 |
| Tangible common equity ratio [4] | **7.9** | 7.8 | 7.8 | 7.6 | 7.5 |

(1) Regulatory capital ratios are preliminary and reflect the transition provisions of Basel 3.

(2) Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

(3) The numerator of the supplementary leverage ratio and Tier 1 leverage ratio is quarter-end Basel 3 Tier 1 capital reflective of Basel 3 numerator transition provisions. The denominator of supplementary leverage exposure is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions.

(4) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 40-43.)

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Regulatory Capital Reconciliations (1, 2, 3)

(Dollars in millions)

| | March 31 2016 | December 31 2015 | September 30 2015 | June 30 2015 | March 31 2015 |
|---|---|---|---|---|---|
| **Regulatory capital – Basel 3 transition to fully phased-in** | | | | | |
| **Common equity tier 1 capital (transition)** | **$ 162,732** | $ 163,026 | $ 161,649 | $ 158,326 | $ 155,438 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition | **(3,764)** | (5,151) | (5,554) | (5,706) | (6,031) |
| Accumulated OCI phased in during transition | **(117)** | (1,917) | (1,018) | (1,884) | (378) |
| Intangibles phased in during transition | **(983)** | (1,559) | (1,654) | (1,751) | (1,821) |
| Defined benefit pension fund assets phased in during transition | **(381)** | (568) | (470) | (476) | (459) |
| DVA related to liabilities and derivatives phased in during transition | **76** | 307 | 228 | 384 | 498 |
| Other adjustments and deductions phased in during transition | **(54)** | (54) | (92) | (587) | (48) |
| **Common equity tier 1 capital (fully phased-in)** | **$ 157,509** | $ 154,084 | $ 153,089 | $ 148,306 | $ 147,199 |
| | | | | | |
| **Risk-weighted assets – As reported to Basel 3 (fully phased-in)** | | | | | |
| **Basel 3 Standardized approach risk-weighted assets as reported** | **$ 1,405,655** | $ 1,403,293 | $ 1,391,672 | $ 1,407,891 | $ 1,405,267 |
| Changes in risk-weighted assets from reported to fully phased-in | **20,103** | 24,089 | 22,989 | 25,460 | 25,394 |
| **Basel 3 Standardized approach risk-weighted assets (fully phased-in)** | **$ 1,425,758** | $ 1,427,382 | $ 1,414,661 | $ 1,433,351 | $ 1,430,661 |
| | | | | | |
| **Basel 3 Advanced approaches risk-weighted assets as reported** | **$ 1,586,870** | $ 1,602,373 | n/a | n/a | n/a |
| Changes in risk-weighted assets from reported to fully phased-in | **(29,709)** | (27,690) | n/a | n/a | n/a |
| **Basel 3 Advanced approaches risk-weighted assets (fully phased-in) (4)** | **$ 1,557,161** | $ 1,574,683 | $ 1,397,504 | $ 1,427,388 | $ 1,461,190 |
| | | | | | |
| **Regulatory capital ratios** | | | | | |
| Basel 3 Standardized approach common equity tier 1 (transition) | **11.6%** | 11.6% | 11.6% | 11.2% | 11.1% |
| Basel 3 Advanced approaches common equity tier 1 (transition) | **10.3** | 10.2 | n/a | n/a | n/a |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) | **11.0** | 10.8 | 10.8 | 10.3 | 10.3 |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) (4) | **10.1** | 9.8 | 11.0 | 10.4 | 10.1 |

(1) Regulatory capital ratios are preliminary.

(2) Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, and was the Advanced approaches at March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

(3) Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.

(4) Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of March 31, 2016, the Corporation did not have regulatory approval for the IMM model.

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Net Interest Income Excluding Trading-related Net Interest Income

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Net interest income (FTE basis)** | | | | | |
| As reported | **$ 9,386** | $ 9,982 | $ 9,697 | $ 10,684 | $ 9,626 |
| Impact of trading-related net interest income | **(1,059)** | (1,017) | (996) | (882) | (883) |
| **Net interest income excluding trading-related net interest income (FTE basis)** [1] | **$ 8,327** | $ 8,965 | $ 8,701 | $ 9,802 | $ 8,743 |
| **Average earning assets** | | | | | |
| As reported | **$ 1,844,650** | $ 1,847,253 | $ 1,841,984 | $ 1,810,655 | $ 1,799,175 |
| Impact of trading-related earning assets | **(397,732)** | (400,912) | (418,588) | (416,414) | (415,193) |
| **Average earning assets excluding trading-related earning assets** [1] | **$ 1,446,918** | $ 1,446,341 | $ 1,423,396 | $ 1,394,241 | $ 1,383,982 |
| **Net interest yield contribution (FTE basis)** [2] | | | | | |
| As reported | **2.05 %** | 2.15 % | 2.10 % | 2.37 % | 2.16 % |
| Impact of trading-related activities | **0.27** | 0.32 | 0.33 | 0.45 | 0.40 |
| **Net interest yield on earning assets excluding trading-related activities (FTE basis)** [1] | **2.32 %** | 2.47 % | 2.43 % | 2.82 % | 2.56 % |

(1) Represents a non-GAAP financial measure.
(2) Calculated on an annualized basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)

| | First Quarter 2016 | | | Fourth Quarter 2015 | | | First Quarter 2015 | | |
|---|---|---|---|---|---|---|---|---|---|
| | **Average Balance** | **Interest Income/ Expense** | **Yield/ Rate** | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| **Earning assets** | | | | | | | | | |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks | **$ 138,574** | **$ 155** | **0.45 %** | $ 148,102 | $ 108 | 0.29 % | $ 126,189 | $ 84 | 0.27 % |
| Time deposits placed and other short-term investments | **9,156** | **32** | **1.41** | 10,120 | 41 | 1.61 | 8,379 | 33 | 1.61 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | **209,183** | **276** | **0.53** | 207,585 | 214 | 0.41 | 213,931 | 231 | 0.44 |
| Trading account assets | **136,306** | **1,212** | **3.57** | 134,797 | 1,141 | 3.37 | 138,946 | 1,122 | 3.26 |
| Debt securities [(1)] | **399,809** | **1,224** | **1.23** | 399,423 | 2,541 | 2.55 | 383,120 | 1,898 | 2.01 |
| Loans and leases [(2)]: | | | | | | | | | |
| Residential mortgage | **186,980** | **1,629** | **3.49** | 189,650 | 1,644 | 3.47 | 215,030 | 1,851 | 3.45 |
| Home equity | **75,328** | **711** | **3.79** | 77,109 | 715 | 3.69 | 84,915 | 770 | 3.66 |
| U.S. credit card | **87,163** | **2,021** | **9.32** | 88,623 | 2,045 | 9.15 | 88,695 | 2,027 | 9.27 |
| Non-U.S. credit card | **9,822** | **253** | **10.36** | 10,155 | 258 | 10.07 | 10,002 | 262 | 10.64 |
| Direct/Indirect consumer | **89,342** | **550** | **2.48** | 87,858 | 530 | 2.40 | 80,713 | 491 | 2.47 |
| Other consumer | **2,138** | **16** | **3.03** | 2,039 | 11 | 2.09 | 1,847 | 15 | 3.29 |
| Total consumer | **450,773** | **5,180** | **4.61** | 455,434 | 5,203 | 4.55 | 481,202 | 5,416 | 4.54 |
| U.S. commercial | **270,511** | **1,936** | **2.88** | 261,727 | 1,790 | 2.72 | 234,907 | 1,645 | 2.84 |
| Commercial real estate | **57,271** | **434** | **3.05** | 56,126 | 408 | 2.89 | 48,234 | 347 | 2.92 |
| Commercial lease financing | **21,077** | **182** | **3.46** | 20,422 | 155 | 3.03 | 19,271 | 171 | 3.55 |
| Non-U.S. commercial | **93,352** | **585** | **2.52** | 92,447 | 530 | 2.27 | 83,555 | 485 | 2.35 |
| Total commercial | **442,211** | **3,137** | **2.85** | 430,722 | 2,883 | 2.66 | 385,967 | 2,648 | 2.78 |
| Total loans and leases [(3)] | **892,984** | **8,317** | **3.74** | 886,156 | 8,086 | 3.63 | 867,169 | 8,064 | 3.76 |
| Other earning assets | **58,638** | **694** | **4.76** | 61,070 | 748 | 4.87 | 61,441 | 706 | 4.66 |
| **Total earning assets [(4)]** | **1,844,650** | **11,910** | **2.59** | 1,847,253 | 12,879 | 2.77 | 1,799,175 | 12,138 | 2.72 |
| Cash and due from banks | **28,844** | | | 29,503 | | | 27,695 | | |
| Other assets, less allowance for loan and lease losses | **300,124** | | | 303,716 | | | 311,704 | | |
| **Total assets** | **$ 2,173,618** | | | $ 2,180,472 | | | $ 2,138,574 | | |

(1) Yields on debt securities excluding the impact of market-related adjustments were 2.45 percent, 2.47 percent and 2.54 percent for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.

(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(3) Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For the three months ended December 31, 2015 and March 31, 2015, $5.7 billion and $5.2 billion of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other income and other general operating expenses on the Consolidated Statement of Income.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

| | **First Quarter 2016** | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| Federal funds sold and securities borrowed or purchased under agreements to resell | **$ 13** | $ 7 | $ 12 |
| Debt securities | **(34)** | (22) | (8) |
| U.S. commercial loans and leases | **(14)** | (17) | (15) |
| **Net hedge expense on assets** | **$ (35)** | $ (32) | $ (11) |

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

## Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

| | First Quarter 2016 | | | Fourth Quarter 2015 | | | First Quarter 2015 | | |
|---|---|---|---|---|---|---|---|---|---|
| | **Average Balance** | **Interest Income/ Expense** | **Yield/ Rate** | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| **Interest-bearing liabilities** | | | | | | | | | |
| U.S. interest-bearing deposits: | | | | | | | | | |
| Savings | **$ 47,845** | **$ 1** | **0.01 %** | $ 46,094 | $ 1 | 0.01 % | $ 46,224 | $ 2 | 0.02 % |
| NOW and money market deposit accounts | **577,779** | **71** | **0.05** | 558,441 | 68 | 0.05 | 531,827 | 67 | 0.05 |
| Consumer CDs and IRAs | **49,617** | **35** | **0.28** | 51,107 | 37 | 0.29 | 58,704 | 45 | 0.31 |
| Negotiable CDs, public funds and other deposits | **31,739** | **29** | **0.37** | 30,546 | 25 | 0.32 | 28,796 | 22 | 0.31 |
| Total U.S. interest-bearing deposits | **706,980** | **136** | **0.08** | 686,188 | 131 | 0.08 | 665,551 | 136 | 0.08 |
| Non-U.S. interest-bearing deposits: | | | | | | | | | |
| Banks located in non-U.S. countries | **4,123** | **9** | **0.84** | 3,997 | 7 | 0.69 | 4,544 | 8 | 0.74 |
| Governments and official institutions | **1,472** | **2** | **0.53** | 1,687 | 2 | 0.37 | 1,382 | 1 | 0.21 |
| Time, savings and other | **56,943** | **78** | **0.55** | 55,965 | 71 | 0.51 | 54,276 | 75 | 0.55 |
| Total non-U.S. interest-bearing deposits | **62,538** | **89** | **0.57** | 61,649 | 80 | 0.52 | 60,202 | 84 | 0.56 |
| Total interest-bearing deposits | **769,518** | **225** | **0.12** | 747,837 | 211 | 0.11 | 725,753 | 220 | 0.12 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings | **221,990** | **614** | **1.11** | 231,650 | 519 | 0.89 | 244,134 | 585 | 0.97 |
| Trading account liabilities | **72,299** | **292** | **1.63** | 73,139 | 272 | 1.48 | 78,787 | 394 | 2.03 |
| Long-term debt (1) | **233,654** | **1,393** | **2.39** | 237,384 | 1,895 | 3.18 | 240,127 | 1,313 | 2.20 |
| **Total interest-bearing liabilities (2)** | **1,297,461** | **2,524** | **0.78** | 1,290,010 | 2,897 | 0.89 | 1,288,801 | 2,512 | 0.79 |
| Noninterest-bearing sources: | | | | | | | | | |
| Noninterest-bearing deposits | **428,937** | | | 438,214 | | | 404,973 | | |
| Other liabilities | **186,903** | | | 195,123 | | | 199,056 | | |
| Shareholders' equity | **260,317** | | | 257,125 | | | 245,744 | | |
| **Total liabilities and shareholders' equity** | **$ 2,173,618** | | | $ 2,180,472 | | | $ 2,138,574 | | |
| Net interest spread | | | **1.81 %** | | | 1.88 % | | | 1.93 % |
| Impact of noninterest-bearing sources | | | **0.24** | | | 0.27 | | | 0.23 |
| **Net interest income/yield on earning assets** | | **$ 9,386** | **2.05 %** | | $ 9,982 | 2.15 % | | $ 9,626 | 2.16 % |

(1) The yield on long-term debt excluding the adjustment on certain trust preferred securities was 2.15 percent for the three months ended December 31, 2015. The yield on long-term debt excluding the adjustment is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.

(2) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

| | **First Quarter 2016** | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| Consumer CDs and IRAs | **$ 6** | $ 6 | $ 6 |
| Negotiable CDs, public funds and other deposits | **3** | 3 | 3 |
| Banks located in non-U.S. countries | **1** | 1 | 1 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings | **162** | 178 | 249 |
| Long-term debt | **(737)** | (869) | (841) |
| **Net hedge income on liabilities** | **$ (565)** | $ (681) | $ (582) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

| | March 31, 2016 | | | |
|---|---|---|---|---|
| | **Amortized Cost** | **Gross Unrealized Gains** | **Gross Unrealized Losses** | **Fair Value** |
| **Available-for-sale debt securities** | | | | |
| Mortgage-backed securities: | | | | |
| Agency | **$ 204,557** | **$ 3,257** | **$ (78)** | **$ 207,736** |
| Agency-collateralized mortgage obligations | **10,294** | **277** | **(13)** | **10,558** |
| Commercial | **9,989** | **245** | **(1)** | **10,233** |
| Non-agency residential | **2,104** | **202** | **(77)** | **2,229** |
| Total mortgage-backed securities | **226,944** | **3,981** | **(169)** | **230,756** |
| U.S. Treasury and agency securities | **21,732** | **484** | **—** | **22,216** |
| Non-U.S. securities | **6,059** | **26** | **(5)** | **6,080** |
| Corporate/Agency bonds | **242** | **8** | **(1)** | **249** |
| Other taxable securities, substantially all asset-backed securities | **10,284** | **45** | **(98)** | **10,231** |
| Total taxable securities | **265,261** | **4,544** | **(273)** | **269,532** |
| Tax-exempt securities | **14,551** | **72** | **(35)** | **14,588** |
| **Total available-for-sale debt securities** | **279,812** | **4,616** | **(308)** | **284,120** |
| **Other debt securities carried at fair value** | **18,378** | **87** | **(252)** | **18,213** |
| **Total debt securities carried at fair value** | **298,190** | **4,703** | **(560)** | **302,333** |
| **Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities** | **97,978** | **1,244** | **(147)** | **99,075** |
| **Total debt securities** | **$ 396,168** | **$ 5,947** | **$ (707)** | **$ 401,408** |
| **Available-for-sale marketable equity securities** [(1)] | **$ 326** | **$ 56** | **$ (11)** | **$ 371** |
| | December 31, 2015 | | | |
| **Available-for-sale debt securities** | | | | |
| Mortgage-backed securities: | | | | |
| Agency | $ 229,847 | $ 788 | $ (1,688) | $ 228,947 |
| Agency-collateralized mortgage obligations | 10,930 | 126 | (71) | 10,985 |
| Commercial | 7,176 | 50 | (61) | 7,165 |
| Non-agency residential | 3,031 | 218 | (70) | 3,179 |
| Total mortgage-backed securities | 250,984 | 1,182 | (1,890) | 250,276 |
| U.S. Treasury and agency securities | 25,075 | 211 | (9) | 25,277 |
| Non-U.S. securities | 5,743 | 27 | (3) | 5,767 |
| Corporate/Agency bonds | 243 | 3 | (3) | 243 |
| Other taxable securities, substantially all asset-backed securities | 10,238 | 50 | (86) | 10,202 |
| Total taxable securities | 292,283 | 1,473 | (1,991) | 291,765 |
| Tax-exempt securities | 13,978 | 63 | (33) | 14,008 |
| **Total available-for-sale debt securities** | 306,261 | 1,536 | (2,024) | 305,773 |
| **Other debt securities carried at fair value** | 16,678 | 103 | (174) | 16,607 |
| **Total debt securities carried at fair value** | 322,939 | 1,639 | (2,198) | 322,380 |
| **Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities** | 84,625 | 271 | (850) | 84,046 |
| **Total debt securities** | $ 407,564 | $ 1,910 | $ (3,048) | $ 406,426 |
| **Available-for-sale marketable equity securities** [(1)] | $ 326 | $ 99 | $ — | $ 425 |

(1) Classified in other assets on the Consolidated Balance Sheet.

## Other Debt Securities Carried at Fair Value

| (Dollars in millions) | **March 31 2016** | December 31 2015 |
|---|---|---|
| Mortgage-backed securities: | | |
| Agency-collateralized mortgage obligations | **$ 6** | $ 7 |
| Non-agency residential | **3,323** | 3,490 |
| Total mortgage-backed securities | **3,329** | 3,497 |
| Non-U.S. securities [(1)] | **14,628** | 12,843 |
| Other taxable securities, substantially all asset-backed securities | **256** | 267 |
| **Total** | **$ 18,213** | $ 16,607 |

(1) These securities are primarily used to satisfy certain international regulatory liquidity requirements.

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Quarterly Results by Business Segment and All Other

(Dollars in millions)

| | First Quarter 2016 | | | | | | |
|---|---|---|---|---|---|---|---|
| | **Total Corporation** | **Consumer Banking** | **GWIM** | **Global Banking** | **Global Markets** | **Legacy Assets & Servicing** | **All Other** |
| Net interest income (FTE basis) | **$ 9,386** | **$ 5,185** | **$ 1,489** | **$ 2,489** | **$ 1,189** | **$ 314** | **$ (1,280)** |
| Card income | **1,430** | **1,211** | **48** | **117** | **10** | **—** | **44** |
| Service charges | **1,837** | **997** | **19** | **745** | **72** | **—** | **4** |
| Investment and brokerage services | **3,182** | **69** | **2,536** | **16** | **568** | **—** | **(7)** |
| Investment banking income (loss) | **1,153** | **1** | **73** | **636** | **494** | **—** | **(51)** |
| Equity investment income | **43** | **—** | **—** | **—** | **13** | **—** | **30** |
| Trading account profits (losses) | **1,662** | **—** | **36** | **(2)** | **1,592** | **(8)** | **44** |
| Mortgage banking income (loss) | **433** | **122** | **—** | **—** | **—** | **372** | **(61)** |
| Gains on sales of debt securities | **226** | **—** | **—** | **—** | **—** | **—** | **226** |
| Other income (loss) | **375** | **63** | **244** | **397** | **13** | **1** | **(343)** |
| Total noninterest income | **10,341** | **2,463** | **2,956** | **1,909** | **2,762** | **365** | **(114)** |
| Total revenue, net of interest expense (FTE basis) | **19,727** | **7,648** | **4,445** | **4,398** | **3,951** | **679** | **(1,394)** |
| Provision for credit losses | **997** | **560** | **25** | **553** | **9** | **(118)** | **(32)** |
| Noninterest expense | **14,816** | **4,266** | **3,250** | **2,159** | **2,432** | **860** | **1,849** |
| Income (loss) before income taxes (FTE basis) | **3,914** | **2,822** | **1,170** | **1,686** | **1,510** | **(63)** | **(3,211)** |
| Income tax expense (benefit) (FTE basis) | **1,234** | **1,037** | **430** | **620** | **526** | **(23)** | **(1,356)** |
| **Net income (loss)** | **$ 2,680** | **$ 1,785** | **$ 740** | **$ 1,066** | **$ 984** | **$ (40)** | **$ (1,855)** |
| **Average** | | | | | | | |
| Total loans and leases | **$ 892,984** | **$ 214,821** | **$ 137,868** | **$ 324,552** | **$ 69,283** | **$ 25,878** | **$ 120,582** |
| Total assets [(1)] | **2,173,618** | **636,995** | **295,576** | **387,661** | **582,226** | **41,821** | **229,339** |
| Total deposits | **1,198,455** | **572,660** | **260,482** | **297,134** | **36,173** | **n/m** | **23,964** |
| **Period end** | | | | | | | |
| Total loans and leases | **$ 901,113** | **$ 217,620** | **$ 138,418** | **$ 329,543** | **$ 73,446** | **$ 25,115** | **$ 116,971** |
| Total assets [(1)] | **2,185,498** | **656,615** | **296,062** | **390,643** | **582,048** | **38,928** | **221,202** |
| Total deposits | **1,217,261** | **592,118** | **260,565** | **298,072** | **34,486** | **n/m** | **23,885** |

| | Fourth Quarter 2015 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer Banking | GWIM | Global Banking | Global Markets | Legacy Assets & Servicing | All Other |
| Net interest income (FTE basis) | $ 9,982 | $ 5,058 | $ 1,412 | $ 2,386 | $ 1,131 | $ 348 | $ (353) |
| Card income | 1,578 | 1,313 | 46 | 139 | 19 | — | 61 |
| Service charges | 1,862 | 1,045 | 18 | 730 | 64 | — | 5 |
| Investment and brokerage services | 3,236 | 66 | 2,639 | 20 | 518 | — | (7) |
| Investment banking income (loss) | 1,272 | 1 | 50 | 729 | 532 | — | (40) |
| Equity investment income (loss) | 177 | 39 | — | (5) | 109 | — | 34 |
| Trading account profits (losses) | 963 | — | 44 | 34 | 795 | (5) | 95 |
| Mortgage banking income (loss) | 262 | 133 | 1 | — | 1 | 249 | (122) |
| Gains on sales of debt securities | 270 | — | — | 1 | — | — | 269 |
| Other income (loss) | 291 | 105 | 234 | 457 | (56) | (4) | (445) |
| Total noninterest income | 9,911 | 2,702 | 3,032 | 2,105 | 1,982 | 240 | (150) |
| Total revenue, net of interest expense (FTE basis) | 19,893 | 7,760 | 4,444 | 4,491 | 3,113 | 588 | (503) |
| Provision for credit losses | 810 | 682 | 15 | 233 | 30 | (10) | (140) |
| Noninterest expense | 14,010 | 4,325 | 3,475 | 2,075 | 2,752 | 1,146 | 237 |
| Income (loss) before income taxes (FTE basis) | 5,073 | 2,753 | 954 | 2,183 | 331 | (548) | (600) |
| Income tax expense (benefit) (FTE basis) | 1,737 | 979 | 338 | 805 | 153 | (198) | (340) |
| **Net income (loss)** | $ 3,336 | $ 1,774 | $ 616 | $ 1,378 | $ 178 | $ (350) | $ (260) |
| **Average** | | | | | | | |
| Total loans and leases | $ 886,156 | $ 211,126 | $ 135,839 | $ 314,585 | $ 68,835 | $ 27,223 | $ 128,548 |
| Total assets [(1)] | 2,180,472 | 620,659 | 285,214 | 381,887 | 587,880 | 48,995 | 255,837 |
| Total deposits | 1,186,051 | 557,318 | 251,306 | 307,806 | 37,423 | n/m | 22,948 |
| **Period end** | | | | | | | |
| Total loans and leases | $ 896,983 | $ 214,405 | $ 137,847 | $ 319,658 | $ 73,208 | $ 26,521 | $ 125,344 |
| Total assets [(1)] | 2,144,316 | 636,279 | 296,139 | 382,053 | 549,952 | 47,292 | 232,601 |
| Total deposits | 1,197,259 | 572,738 | 260,893 | 296,162 | 37,256 | n/m | 22,919 |

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)

| | First Quarter 2015 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer Banking | GWIM | Global Banking | Global Markets | Legacy Assets & Servicing | All Other |
| Net interest income (FTE basis) | $ 9,626 | $ 4,872 | $ 1,351 | $ 2,215 | $ 981 | $ 428 | $ (221) |
| Card income | 1,394 | 1,168 | 49 | 100 | 9 | — | 68 |
| Service charges | 1,764 | 966 | 18 | 710 | 65 | — | 5 |
| Investment and brokerage services | 3,378 | 65 | 2,723 | 18 | 573 | — | (1) |
| Investment banking income (loss) | 1,487 | — | 72 | 852 | 630 | — | (67) |
| Equity investment income (loss) | 27 | (1) | — | 9 | 18 | — | 1 |
| Trading account profits (losses) | 2,247 | — | 55 | 64 | 2,131 | 2 | (5) |
| Mortgage banking income (loss) | 694 | 288 | 1 | — | — | 461 | (56) |
| Gains on sales of debt securities | 268 | 1 | 1 | — | 3 | — | 263 |
| Other income (loss) | 244 | 47 | 247 | 434 | (219) | 23 | (288) |
| Total noninterest income | 11,503 | 2,534 | 3,166 | 2,187 | 3,210 | 486 | (80) |
| Total revenue, net of interest expense (FTE basis) | 21,129 | 7,406 | 4,517 | 4,402 | 4,191 | 914 | (301) |
| Provision for credit losses | 765 | 716 | 23 | 96 | 21 | 91 | (182) |
| Noninterest expense | 15,827 | 4,367 | 3,458 | 2,132 | 3,140 | 1,200 | 1,530 |
| Income (loss) before income taxes (FTE basis) | 4,537 | 2,323 | 1,036 | 2,174 | 1,030 | (377) | (1,649) |
| Income tax expense (benefit) (FTE basis) | 1,440 | 862 | 384 | 807 | 353 | (140) | (826) |
| **Net income (loss)** | $ 3,097 | $ 1,461 | $ 652 | $ 1,367 | $ 677 | $ (237) | $ (823) |
| **Average** | | | | | | | |
| Total loans and leases | $ 867,169 | $ 199,581 | $ 126,129 | $ 284,298 | $ 56,601 | $ 32,411 | $ 168,149 |
| Total assets [(1)] | 2,138,574 | 594,580 | 275,130 | 361,771 | 596,806 | 52,713 | 257,574 |
| Total deposits | 1,130,726 | 531,365 | 243,561 | 286,434 | 39,587 | n/m | 19,518 |
| **Period end** | | | | | | | |
| Total loans and leases | $ 872,750 | $ 200,153 | $ 127,556 | $ 290,446 | $ 62,627 | $ 31,690 | $ 160,278 |
| Total assets [(1)] | 2,143,545 | 612,939 | 272,777 | 365,024 | 585,187 | 53,620 | 253,998 |
| Total deposits | 1,153,168 | 549,494 | 244,080 | 290,422 | 38,587 | n/m | 19,543 |

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Consumer Banking Segment Results

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | $ 5,185 | $ 5,058 | $ 5,005 | $ 4,911 | $ 4,872 |
| Noninterest income: | | | | | |
| Card income | 1,211 | 1,313 | 1,249 | 1,207 | 1,168 |
| Service charges | 997 | 1,045 | 1,057 | 1,033 | 966 |
| Mortgage banking income | 122 | 133 | 206 | 256 | 288 |
| All other income | 133 | 211 | 295 | 118 | 112 |
| Total noninterest income | 2,463 | 2,702 | 2,807 | 2,614 | 2,534 |
| Total revenue, net of interest expense (FTE basis) | 7,648 | 7,760 | 7,812 | 7,525 | 7,406 |
| Provision for credit losses | 560 | 682 | 648 | 506 | 716 |
| Noninterest expense | 4,266 | 4,325 | 4,408 | 4,299 | 4,367 |
| Income before income taxes (FTE basis) | 2,822 | 2,753 | 2,756 | 2,720 | 2,323 |
| Income tax expense (FTE basis) | 1,037 | 979 | 993 | 1,014 | 862 |
| **Net income** | $ 1,785 | $ 1,774 | $ 1,763 | $ 1,706 | $ 1,461 |
| Net interest yield (FTE basis) | 3.47 % | 3.43 % | 3.45 % | 3.44 % | 3.54 % |
| Return on average allocated capital[1] | 24 | 24 | 24 | 24 | 20 |
| Efficiency ratio (FTE basis) | 55.78 | 55.73 | 56.42 | 57.13 | 58.97 |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | $ 214,821 | $ 211,126 | $ 206,337 | $ 201,703 | $ 199,581 |
| Total earning assets [2] | 601,048 | 584,649 | 576,147 | 572,281 | 558,713 |
| Total assets [2] | 636,995 | 620,659 | 612,174 | 608,767 | 594,580 |
| Total deposits | 572,660 | 557,318 | 548,896 | 545,454 | 531,365 |
| Allocated capital [1] | 30,000 | 29,000 | 29,000 | 29,000 | 29,000 |
| **Period end** | | | | | |
| Total loans and leases | $ 217,620 | $ 214,405 | $ 208,981 | $ 204,380 | $ 200,153 |
| Total earning assets [2] | 620,286 | 599,491 | 578,600 | 575,137 | 576,754 |
| Total assets [2] | 656,615 | 636,279 | 615,019 | 610,968 | 612,939 |
| Total deposits | 592,118 | 572,738 | 551,540 | 547,346 | 549,494 |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Consumer Banking Quarterly Results

(Dollars in millions)

| | First Quarter 2016 | | |
|---|---|---|---|
| | **Total Consumer Banking** | **Deposits** | **Consumer Lending** |
| Net interest income (FTE basis) | **$ 5,185** | **$ 2,659** | **$ 2,526** |
| Noninterest income: | | | |
| Card income | **1,211** | **3** | **1,208** |
| Service charges | **997** | **997** | **—** |
| Mortgage banking income | **122** | **—** | **122** |
| All other income | **133** | **116** | **17** |
| Total noninterest income | **2,463** | **1,116** | **1,347** |
| Total revenue, net of interest expense (FTE basis) | **7,648** | **3,775** | **3,873** |
| Provision for credit losses | **560** | **48** | **512** |
| Noninterest expense | **4,266** | **2,440** | **1,826** |
| Income before income taxes (FTE basis) | **2,822** | **1,287** | **1,535** |
| Income tax expense (FTE basis) | **1,037** | **473** | **564** |
| **Net income** | **$ 1,785** | **$ 814** | **$ 971** |
| Net interest yield (FTE basis) | **3.47%** | **1.85%** | **4.84%** |
| Return on average allocated capital (1) | **24** | **27** | **22** |
| Efficiency ratio (FTE basis) | **55.78** | **64.63** | **47.16** |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | **$ 214,821** | **$ 5,963** | **$ 208,858** |
| Total earning assets (2) | **601,048** | **576,770** | **210,044** |
| Total assets (2) | **636,995** | **603,565** | **219,196** |
| Total deposits | **572,660** | **571,461** | **n/m** |
| Allocated capital (1) | **30,000** | **12,000** | **18,000** |
| **Period end** | | | |
| Total loans and leases | **$ 217,620** | **$ 6,010** | **$ 211,610** |
| Total earning assets (2) | **620,286** | **596,196** | **212,718** |
| Total assets (2) | **656,615** | **622,922** | **222,321** |
| Total deposits | **592,118** | **590,829** | **n/m** |

| | Fourth Quarter 2015 | | |
|---|---|---|---|
| | Total Consumer Banking | Deposits | Consumer Lending |
| Net interest income (FTE basis) | $ 5,058 | $ 2,497 | $ 2,561 |
| Noninterest income: | | | |
| Card income | 1,313 | 2 | 1,311 |
| Service charges | 1,045 | 1,045 | — |
| Mortgage banking income | 133 | — | 133 |
| All other income | 211 | 129 | 82 |
| Total noninterest income | 2,702 | 1,176 | 1,526 |
| Total revenue, net of interest expense (FTE basis) | 7,760 | 3,673 | 4,087 |
| Provision for credit losses | 682 | 54 | 628 |
| Noninterest expense | 4,325 | 2,488 | 1,837 |
| Income before income taxes (FTE basis) | 2,753 | 1,131 | 1,622 |
| Income tax expense (FTE basis) | 979 | 403 | 576 |
| **Net income** | $ 1,774 | $ 728 | $ 1,046 |
| Net interest yield (FTE basis) | 3.43% | 1.77% | 4.92% |
| Return on average allocated capital (1) | 24 | 24 | 24 |
| Efficiency ratio (FTE basis) | 55.73 | 67.73 | 44.94 |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | $ 211,126 | $ 5,835 | $ 205,291 |
| Total earning assets (2) | 584,649 | 561,267 | 206,689 |

| | | | |
|---|---|---|---|
| Total assets (2) | 620,659 | 588,097 | 215,869 |
| Total deposits | 557,318 | 556,063 | n/m |
| Allocated capital (1) | 29,000 | 12,000 | 17,000 |
| **Period end** | | | |
| Total loans and leases | $ 214,405 | $ 5,927 | $ 208,478 |
| Total earning assets (2) | 599,491 | 576,241 | 209,858 |
| Total assets (2) | 636,279 | 603,580 | 219,307 |
| Total deposits | 572,738 | 571,467 | n/m |

For footnotes see page18.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consumer Banking Quarterly Results (continued)

(Dollars in millions)

| | First Quarter 2015 | | |
|---|---|---|---|
| | Total Consumer Banking | Deposits | Consumer Lending |
| Net interest income (FTE basis) | $ 4,872 | $ 2,297 | $ 2,575 |
| Noninterest income: | | | |
| Card income | 1,168 | 3 | 1,165 |
| Service charges | 966 | 966 | — |
| Mortgage banking income | 288 | — | 288 |
| All other income | 112 | 102 | 10 |
| Total noninterest income | 2,534 | 1,071 | 1,463 |
| Total revenue, net of interest expense (FTE basis) | 7,406 | 3,368 | 4,038 |
| Provision for credit losses | 716 | 63 | 653 |
| Noninterest expense | 4,367 | 2,452 | 1,915 |
| Income before income taxes (FTE basis) | 2,323 | 853 | 1,470 |
| Income tax expense (FTE basis) | 862 | 317 | 545 |
| **Net income** | $ 1,461 | $ 536 | $ 925 |
| Net interest yield (FTE basis) | 3.54% | 1.74% | 5.34% |
| Return on average allocated capital (1) | 20 | 18 | 22 |
| Efficiency ratio (FTE basis) | 58.97 | 72.80 | 47.43 |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | $ 199,581 | $ 5,879 | $ 193,702 |
| Total earning assets (2) | 558,713 | 535,412 | 195,548 |
| Total assets (2) | 594,580 | 562,195 | 204,632 |
| Total deposits | 531,365 | 530,291 | n/m |
| Allocated capital (1) | 29,000 | 12,000 | 17,000 |
| **Period end** | | | |
| Total loans and leases | $ 200,153 | $ 5,824 | $ 194,329 |
| Total earning assets (2) | 576,754 | 553,451 | 197,264 |
| Total assets (2) | 612,939 | 580,237 | 206,663 |
| Total deposits | 549,494 | 548,308 | n/m |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

(2) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Banking*.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consumer Banking Key Indicators

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Average deposit balances** | | | | | |
| Checking | **$ 276,611** | $ 267,474 | $ 261,468 | $ 259,006 | $ 250,247 |
| Savings | **46,221** | 44,518 | 44,721 | 45,748 | 44,525 |
| MMS | **201,616** | 195,756 | 191,358 | 186,750 | 180,078 |
| CDs and IRAs | **45,451** | 46,791 | 48,644 | 51,178 | 53,820 |
| Non-U.S. and other | **2,761** | 2,779 | 2,705 | 2,772 | 2,695 |
| **Total average deposit balances** | **$ 572,660** | $ 557,318 | $ 548,896 | $ 545,454 | $ 531,365 |
| **Deposit spreads (excludes noninterest costs)** | | | | | |
| Checking | **2.01 %** | 2.02 % | 2.03 % | 2.04 % | 2.03 % |
| Savings | **2.28** | 2.29 | 2.29 | 2.29 | 2.31 |
| MMS | **1.24** | 1.24 | 1.23 | 1.22 | 1.23 |
| CDs and IRAs | **0.81** | 0.69 | 0.62 | 0.58 | 0.54 |
| Non-U.S. and other | **0.67** | 0.54 | 0.48 | 0.44 | 0.42 |
| **Total deposit spreads** | **1.66** | 1.65 | 1.64 | 1.63 | 1.62 |
| Client brokerage assets | **$ 126,921** | $ 122,721 | $ 117,210 | $ 121,961 | $ 118,492 |
| Online banking active accounts (units in thousands) | **32,647** | 31,674 | 31,627 | 31,365 | 31,523 |
| Mobile banking active users (units in thousands) | **19,595** | 18,705 | 18,398 | 17,626 | 17,092 |
| Financial centers | **4,689** | 4,726 | 4,741 | 4,789 | 4,835 |
| ATMs | **16,003** | 16,038 | 16,062 | 15,992 | 15,903 |
| **Total U.S. credit card** [1] | | | | | |
| **Loans** | | | | | |
| Average credit card outstandings | **$ 87,163** | $ 88,623 | $ 88,201 | $ 87,460 | $ 88,695 |
| Ending credit card outstandings | **86,403** | 89,602 | 88,339 | 88,403 | 87,288 |
| **Credit quality** | | | | | |
| Net charge-offs | **$ 587** | $ 563 | $ 546 | $ 584 | $ 621 |
| | **2.71 %** | 2.52 % | 2.46 % | 2.68 % | 2.84 % |
| 30+ delinquency | **$ 1,448** | $ 1,575 | $ 1,514 | $ 1,486 | $ 1,581 |
| | **1.68 %** | 1.76 % | 1.71 % | 1.68 % | 1.81 % |
| 90+ delinquency | **$ 743** | $ 789 | $ 721 | $ 742 | $ 795 |
| | **0.86 %** | 0.88 % | 0.82 % | 0.84 % | 0.91 % |
| **Other Total U.S. credit card indicators** [1] | | | | | |
| Gross interest yield | **9.32 %** | 9.15 % | 9.15 % | 9.08 % | 9.27 % |
| Risk-adjusted margin | **9.05** | 9.79 | 9.51 | 8.89 | 9.02 |
| New accounts (in thousands) | **1,208** | 1,260 | 1,257 | 1,295 | 1,161 |
| Purchase volumes | **$ 51,154** | $ 58,752 | $ 56,472 | $ 55,976 | $ 50,178 |
| **Debit card data** | | | | | |
| Purchase volumes | **$ 69,147** | $ 70,754 | $ 69,288 | $ 70,754 | $ 66,898 |

For footnotes see page20.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consumer Banking Key Indicators (continued)

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Loan production** [2]**:** | | | | | |
| Total [3]: | | | | | |
| First mortgage | **$ 12,623** | $ 13,543 | $ 13,712 | $ 15,962 | $ 13,713 |
| Home equity | **3,805** | 3,495 | 3,140 | 3,209 | 3,217 |
| Consumer Banking: | | | | | |
| First mortgage | **$ 9,078** | $ 9,732 | $ 10,026 | $ 11,265 | $ 9,854 |
| Home equity | **3,515** | 3,191 | 2,840 | 2,939 | 3,017 |
| **Mortgage banking income** | | | | | |
| Consumer Lending: | | | | | |
| Core production revenue | **$ 137** | $ 148 | $ 221 | $ 273 | $ 300 |
| Representations and warranties provision | **2** | 2 | 2 | 1 | 6 |
| Other consumer mortgage banking income [4] | **(17)** | (17) | (17) | (18) | (18) |
| Total Consumer Lending mortgage banking income | **122** | 133 | 206 | 256 | 288 |
| Legacy Assets & Servicing mortgage banking income [5] | **372** | 249 | 265 | 682 | 461 |
| Eliminations [6] | **(61)** | (120) | (64) | 63 | (55) |
| Total consolidated mortgage banking income | **$ 433** | $ 262 | $ 407 | $ 1,001 | $ 694 |

(1) In addition to the U.S. credit card portfolio in *Consumer Banking*, the remaining U.S. credit card portfolio is in *GWIM.*

(2) The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

(3) In addition to loan production in *Consumer Banking*, there is also first mortgage and home equity loan production in *GWIM.*

(4) Primarily intercompany charge for loan servicing activities provided by *Legacy Assets & Servicing.*

(5) Amounts for *Legacy Assets & Servicing* are included in this *Consumer Banking* table to show the components of consolidated mortgage banking income.

(6) Includes the effect of transfers of mortgage loans from *Consumer Banking* to the ALM portfolio included in *All Other*, intercompany charges for loan servicing and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Global Wealth & Investment Management Segment Results

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 1,489** | $ 1,412 | $ 1,377 | $ 1,359 | $ 1,351 |
| Noninterest income: | | | | | |
| Investment and brokerage services | **2,536** | 2,639 | 2,682 | 2,749 | 2,723 |
| All other income | **420** | 393 | 409 | 465 | 443 |
| Total noninterest income | **2,956** | 3,032 | 3,091 | 3,214 | 3,166 |
| Total revenue, net of interest expense (FTE basis) | **4,445** | 4,444 | 4,468 | 4,573 | 4,517 |
| Provision for credit losses | **25** | 15 | (2) | 15 | 23 |
| Noninterest expense | **3,250** | 3,475 | 3,444 | 3,459 | 3,458 |
| Income before income taxes (FTE basis) | **1,170** | 954 | 1,026 | 1,099 | 1,036 |
| Income tax expense (FTE basis) | **430** | 338 | 369 | 410 | 384 |
| **Net income** | **$ 740** | $ 616 | $ 657 | $ 689 | $ 652 |
| Net interest yield (FTE basis) | **2.14 %** | 2.08 % | 2.12 % | 2.17 % | 2.13 % |
| Return on average allocated capital (1) | **23** | 20 | 22 | 23 | 22 |
| Efficiency ratio (FTE basis) | **73.12** | 78.19 | 77.08 | 75.62 | 76.56 |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 137,868** | $ 135,839 | $ 133,168 | $ 130,270 | $ 126,129 |
| Total earning assets (2) | **279,471** | 269,135 | 257,344 | 251,528 | 257,625 |
| Total assets (2) | **295,576** | 285,214 | 274,192 | 268,835 | 275,130 |
| Total deposits | **260,482** | 251,306 | 243,980 | 239,974 | 243,561 |
| Allocated capital (1) | **13,000** | 12,000 | 12,000 | 12,000 | 12,000 |
| **Period end** | | | | | |
| Total loans and leases | **$ 138,418** | $ 137,847 | $ 134,630 | $ 132,377 | $ 127,556 |
| Total earning assets (2) | **279,980** | 279,465 | 262,870 | 250,720 | 255,840 |
| Total assets (2) | **296,062** | 296,139 | 279,155 | 267,021 | 272,777 |
| Total deposits | **260,565** | 260,893 | 246,172 | 237,624 | 244,080 |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)

| | **First Quarter 2016** | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Revenue by Business** | | | | | |
| Merrill Lynch Global Wealth Management | **$ 3,647** | $ 3,665 | $ 3,694 | $ 3,792 | $ 3,748 |
| U.S. Trust | **773** | 756 | 756 | 764 | 751 |
| Other [1] | **25** | 23 | 18 | 17 | 18 |
| **Total revenue, net of interest expense (FTE basis)** | **$ 4,445** | $ 4,444 | $ 4,468 | $ 4,573 | $ 4,517 |
| **Client Balances by Business, at period end** | | | | | |
| Merrill Lynch Global Wealth Management | **$ 1,996,872** | $ 1,985,310 | $ 1,942,623 | $ 2,051,514 | $ 2,043,447 |
| U.S. Trust | **390,262** | 388,604 | 375,751 | 388,829 | 391,105 |
| Other [1] | **77,751** | 82,929 | 78,110 | 81,318 | 75,295 |
| **Total client balances** | **$ 2,464,885** | $ 2,456,843 | $ 2,396,484 | $ 2,521,661 | $ 2,509,847 |
| **Client Balances by Type, at period end** | | | | | |
| Long-term assets under management [2] | **$ 812,916** | $ 817,938 | $ 798,887 | $ 849,046 | $ 841,966 |
| Liquidity assets under management [3] | **77,747** | 82,925 | 78,106 | 81,314 | 75,291 |
| Assets under management | **890,663** | 900,863 | 876,993 | 930,360 | 917,257 |
| Brokerage assets | **1,056,752** | 1,040,938 | 1,026,355 | 1,079,084 | 1,076,277 |
| Assets in custody | **115,537** | 113,239 | 109,196 | 138,774 | 141,273 |
| Deposits | **260,565** | 260,893 | 246,172 | 237,624 | 244,080 |
| Loans and leases [4] | **141,368** | 140,910 | 137,768 | 135,819 | 130,960 |
| **Total client balances** | **$ 2,464,885** | $ 2,456,843 | $ 2,396,484 | $ 2,521,661 | $ 2,509,847 |
| **Assets Under Management Rollforward** | | | | | |
| Assets under management, beginning balance | **$ 900,863** | $ 876,993 | $ 930,360 | $ 917,257 | $ 902,872 |
| Net long-term client flows | **(599)** | 6,746 | 4,448 | 8,593 | 14,654 |
| Net liquidity client flows | **(3,820)** | 4,813 | (3,210) | 6,023 | (1,493) |
| Market valuation/other | **(5,781)** | 12,311 | (54,605) | (1,513) | 1,224 |
| **Total assets under management, ending balance** | **$ 890,663** | $ 900,863 | $ 876,993 | $ 930,360 | $ 917,257 |
| **Associates, at period end [5]** | | | | | |
| Number of financial advisors | **16,672** | 16,686 | 16,522 | 16,314 | 16,163 |
| Total wealth advisors | **18,111** | 18,130 | 17,967 | 17,735 | 17,593 |
| Total client-facing professionals | **20,569** | 20,600 | 20,442 | 20,228 | 20,110 |
| **Merrill Lynch Global Wealth Management Metric** | | | | | |
| Financial advisor productivity [6] (in thousands) | **$ 983** | $ 995 | $ 1,006 | $ 1,049 | $ 1,041 |
| **U.S. Trust Metric, at period end** | | | | | |
| Client-facing professionals (FTE basis) | **2,184** | 2,182 | 2,178 | 2,164 | 2,176 |

(1) Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items.

(2) Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one year.

(3) Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.

(4) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

(5) Includes financial advisors in the *Consumer Banking* segment of 2,259, 2,187, 2,050, 2,048 and 1,978 at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

(6) Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management revenue, excluding the allocation of certain ALM activities, divided by the total number of financial advisors (excluding financial advisors in the *Consumer Banking* segment).

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Global Banking Segment Results

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 2,489** | $ 2,386 | $ 2,301 | $ 2,181 | $ 2,215 |
| Noninterest income: | | | | | |
| Service charges | **745** | 730 | 746 | 728 | 710 |
| Investment banking fees | **636** | 729 | 752 | 777 | 852 |
| All other income | **528** | 646 | 523 | 561 | 625 |
| Total noninterest income | **1,909** | 2,105 | 2,021 | 2,066 | 2,187 |
| Total revenue, net of interest expense (FTE basis) | **4,398** | 4,491 | 4,322 | 4,247 | 4,402 |
| | | | | | |
| Provision for credit losses | **553** | 233 | 179 | 177 | 96 |
| | | | | | |
| Noninterest expense | **2,159** | 2,075 | 2,150 | 2,073 | 2,132 |
| Income before income taxes (FTE basis) | **1,686** | 2,183 | 1,993 | 1,997 | 2,174 |
| Income tax expense (FTE basis) | **620** | 805 | 716 | 746 | 807 |
| **Net income** | **$ 1,066** | $ 1,378 | $ 1,277 | $ 1,251 | $ 1,367 |
| | | | | | |
| Net interest yield (FTE basis) | **2.97 %** | 2.85 % | 2.85 % | 2.81 % | 2.88 % |
| Return on average allocated capital [1] | **12** | 16 | 14 | 14 | 16 |
| Efficiency ratio (FTE basis) | **49.09** | 46.18 | 49.75 | 48.81 | 48.45 |
| | | | | | |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 324,552** | $ 314,585 | $ 304,631 | $ 295,395 | $ 284,298 |
| Total earnings assets [2] | **337,296** | 332,055 | 320,328 | 311,675 | 311,724 |
| Total assets [2] | **387,661** | 381,887 | 370,246 | 361,867 | 361,771 |
| Total deposits | **297,134** | 307,806 | 296,321 | 288,117 | 286,434 |
| Allocated capital [1] | **37,000** | 35,000 | 35,000 | 35,000 | 35,000 |
| | | | | | |
| **Period end** | | | | | |
| Total loans and leases | **$ 329,543** | $ 319,658 | $ 309,612 | $ 301,831 | $ 290,446 |
| Total earnings assets [2] | **341,294** | 330,737 | 321,700 | 317,724 | 313,569 |
| Total assets [2] | **390,643** | 382,053 | 372,363 | 367,052 | 365,024 |
| Total deposits | **298,072** | 296,162 | 297,644 | 292,261 | 290,422 |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Global Banking Key Indicators

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Investment Banking fees** [1] | | | | | |
| Advisory [2] | **$ 305** | $ 355 | $ 365 | $ 247 | $ 387 |
| Debt issuance | **265** | 265 | 325 | 371 | 335 |
| Equity issuance | **66** | 109 | 62 | 159 | 130 |
| **Total Investment Banking fees** [3] | **$ 636** | $ 729 | $ 752 | $ 777 | $ 852 |
| **Business Lending** | | | | | |
| Corporate | **$ 1,013** | $ 1,017 | $ 947 | $ 849 | $ 1,021 |
| Commercial | **1,005** | 1,071 | 982 | 1,002 | 910 |
| Business Banking | **97** | 82 | 91 | 89 | 89 |
| **Total Business Lending revenue** | **$ 2,115** | $ 2,170 | $ 2,020 | $ 1,940 | $ 2,020 |
| **Global Transaction Services** | | | | | |
| Corporate | **$ 713** | $ 720 | $ 712 | $ 704 | $ 656 |
| Commercial | **695** | 682 | 676 | 638 | 647 |
| Business Banking | **185** | 184 | 181 | 170 | 165 |
| **Total Global Transaction Services revenue** | **$ 1,593** | $ 1,586 | $ 1,569 | $ 1,512 | $ 1,468 |
| **Average deposit balances** | | | | | |
| Interest-bearing | **$ 65,719** | $ 66,227 | $ 64,960 | $ 65,504 | $ 65,982 |
| Noninterest-bearing | **231,415** | 241,579 | 231,361 | 222,613 | 220,452 |
| **Total average deposits** | **$ 297,134** | $ 307,806 | $ 296,321 | $ 288,117 | $ 286,434 |
| **Loan spread** | **1.65 %** | 1.60 % | 1.61 % | 1.61 % | 1.68 % |
| **Provision for credit losses** | **$ 553** | $ 233 | $ 179 | $ 177 | $ 96 |
| **Credit quality** [4, 5] | | | | | |
| Reservable utilized criticized exposure | **$ 16,923** | $ 14,397 | $ 11,243 | $ 11,031 | $ 10,069 |
| | **4.78 %** | 4.18 % | 3.36 % | 3.38 % | 3.20 % |
| Nonperforming loans, leases and foreclosed properties | **$ 1,316** | $ 935 | $ 898 | $ 1,179 | $ 979 |
| | **0.40 %** | 0.29 % | 0.29 % | 0.39 % | 0.34 % |
| **Average loans and leases by product** | | | | | |
| U.S. commercial | **$ 182,544** | $ 175,111 | $ 167,692 | $ 162,580 | $ 156,137 |
| Commercial real estate | **48,908** | 48,521 | 46,904 | 44,066 | 42,163 |
| Commercial lease financing | **22,074** | 21,467 | 21,074 | 20,491 | 20,217 |
| Non-U.S. commercial | **71,014** | 69,471 | 68,947 | 68,242 | 65,764 |
| Other | **12** | 15 | 14 | 16 | 17 |
| **Total average loans and leases** | **$ 324,552** | $ 314,585 | $ 304,631 | $ 295,395 | $ 284,298 |
| **Total Corporation Investment Banking fees** | | | | | |
| Advisory [2] | **$ 346** | $ 408 | $ 391 | $ 276 | $ 428 |
| Debt issuance | **669** | 617 | 748 | 887 | 781 |
| Equity issuance | **188** | 286 | 188 | 417 | 345 |
| Total investment banking fees including self-led deals | **1,203** | 1,311 | 1,327 | 1,580 | 1,554 |
| Self-led deals | **(50)** | (39) | (40) | (54) | (67) |
| **Total Investment Banking fees** | **$ 1,153** | $ 1,272 | $ 1,287 | $ 1,526 | $ 1,487 |

(1) Investment banking fees represent total investment banking fees for *Global Banking* inclusive of self-led deals and fees included within Business Lending.
(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.
(3) Investment banking fees represent only the fee component in *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
(4) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Investment Banking Product Rankings

| | Three Months Ended March 31, 2016 | | | |
|---|---|---|---|---|
| | Global | | U.S. | |
| | Product Ranking | Market Share | Product Ranking | Market Share |
| Net investment banking revenue | **4** | **6.3%** | **3** | **9.4%** |
| Announced mergers and acquisitions | **5** | **13.0** | **4** | **18.1** |
| Equity capital markets | **4** | **5.1** | **3** | **12.7** |
| Debt capital markets | **3** | **6.0** | **2** | **10.0** |
| High-yield corporate debt | **3** | **7.7** | **3** | **9.1** |
| Leveraged loans | **1** | **11.2** | **1** | **14.2** |
| Mortgage-backed securities | **1** | **13.8** | **1** | **15.6** |
| Asset-backed securities | **1** | **11.0** | **1** | **14.5** |
| Convertible debt | **7** | **4.8** | **3** | **13.2** |
| Common stock underwriting | **3** | **5.2** | **3** | **12.6** |
| Investment-grade corporate debt | **2** | **6.1** | **2** | **11.0** |
| Syndicated loans | **1** | **10.3** | **1** | **14.3** |

Source: Dealogic data as of April 1, 2016. Figures above include self-led transactions.

- Rankings based on deal volumes except net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

## Highlights

***Global top 3 rankings in:***

| | |
|---|---|
| High-yield corporate debt | Common stock underwriting |
| Leveraged loans | Investment-grade corporate debt |
| Mortgage-backed securities | Syndicated loans |
| Asset-backed securities | Debt capital markets |

***U.S. top 3 rankings in:***

| | |
|---|---|
| High-yield corporate debt | Common stock underwriting |
| Leveraged loans | Investment-grade corporate debt |
| Mortgage-backed securities | Syndicated loans |
| Asset-backed securities | Equity capital markets |
| Convertible debt | Debt capital markets |

***Top 3 rankings excluding self-led deals:***

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Debt capital markets

U.S.: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets

## Bank of America Corporation and Subsidiaries

# Global Markets Segment Results

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 1,189** | $ 1,131 | $ 1,103 | $ 996 | $ 981 |
| Noninterest income: | | | | | |
| Investment and brokerage services | **568** | 518 | 574 | 556 | 573 |
| Investment banking fees | **494** | 532 | 521 | 718 | 630 |
| Trading account profits | **1,592** | 795 | 1,468 | 1,700 | 2,131 |
| All other income (loss) | **108** | 137 | 89 | (16) | (124) |
| Total noninterest income | **2,762** | 1,982 | 2,652 | 2,958 | 3,210 |
| Total revenue, net of interest expense (FTE basis)(1) | **3,951** | 3,113 | 3,755 | 3,954 | 4,191 |
| Provision for credit losses | **9** | 30 | 42 | 6 | 21 |
| Noninterest expense | **2,432** | 2,752 | 2,681 | 2,731 | 3,140 |
| Income before income taxes (FTE basis) | **1,510** | 331 | 1,032 | 1,217 | 1,030 |
| Income tax expense (FTE basis) | **526** | 153 | 219 | 418 | 353 |
| **Net income** | **$ 984** | $ 178 | $ 813 | $ 799 | $ 677 |
| Return on average allocated capital(2) | **11 %** | 2 % | 9 % | 9 % | 8 % |
| Efficiency ratio (FTE basis) | **61.56** | 88.38 | 71.41 | 69.05 | 74.92 |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total trading-related assets(3) | **$ 407,752** | $ 415,956 | $ 431,246 | $ 442,463 | $ 443,930 |
| Total loans and leases | **69,283** | 68,835 | 66,349 | 61,819 | 56,601 |
| Total earning assets (3) | **419,144** | 421,211 | 438,033 | 434,519 | 433,061 |
| Total assets | **582,226** | 587,880 | 595,408 | 601,289 | 596,806 |
| Total deposits | **36,173** | 37,423 | 36,968 | 39,604 | 39,587 |
| Allocated capital (2) | **37,000** | 35,000 | 35,000 | 35,000 | 35,000 |
| **Period end** | | | | | |
| Total trading-related assets(3) | **$ 408,309** | $ 373,950 | $ 407,210 | $ 406,378 | $ 424,996 |
| Total loans and leases | **73,446** | 73,208 | 70,159 | 65,962 | 62,627 |
| Total earning assets (3) | **423,118** | 385,157 | 419,889 | 407,156 | 419,714 |
| Total assets | **582,048** | 549,952 | 577,880 | 579,370 | 585,187 |
| Total deposits | **34,486** | 37,256 | 35,943 | 39,245 | 38,587 |
| **Trading-related assets (average)** | | | | | |
| Trading account securities | **$ 187,930** | $ 195,275 | $ 196,685 | $ 197,116 | $ 193,491 |
| Reverse repurchases | **85,501** | 86,652 | 103,389 | 109,581 | 115,309 |
| Securities borrowed | **80,807** | 82,385 | 75,786 | 81,091 | 78,713 |
| Derivative assets | **53,514** | 51,644 | 55,386 | 54,675 | 56,417 |
| **Total trading-related assets(3)** | **$ 407,752** | $ 415,956 | $ 431,246 | $ 442,463 | $ 443,930 |

(1) Substantially all of *Global Markets* total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 27.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

(3) Trading-related assets include derivative assets, which are considered non-earning assets.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Global Markets Key Indicators

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Sales and trading revenue** [1] | | | | | |
| Fixed income, currency and commodities | **$ 2,404** | $ 1,560 | $ 2,012 | $ 1,945 | $ 2,352 |
| Equities | **1,037** | 874 | 1,148 | 1,176 | 1,137 |
| **Total sales and trading revenue** | **$ 3,441** | $ 2,434 | $ 3,160 | $ 3,121 | $ 3,489 |
| | | | | | |
| **Sales and trading revenue, excluding net debit valuation adjustment** [2] | | | | | |
| Fixed income, currency and commodities | **$ 2,264** | $ 1,750 | $ 1,994 | $ 2,144 | $ 2,744 |
| Equities | **1,023** | 882 | 1,154 | 1,176 | 1,146 |
| **Total sales and trading revenue, excluding net debit valuation adjustment** | **$ 3,287** | $ 2,632 | $ 3,148 | $ 3,320 | $ 3,890 |
| | | | | | |
| **Sales and trading revenue breakdown** | | | | | |
| Net interest income | **$ 1,072** | $ 1,027 | $ 1,006 | $ 891 | $ 893 |
| Commissions | **559** | 510 | 568 | 550 | 567 |
| Trading | **1,581** | 803 | 1,468 | 1,683 | 2,128 |
| Other | **229** | 94 | 118 | (3) | (99) |
| **Total sales and trading revenue** | **$ 3,441** | $ 2,434 | $ 3,160 | $ 3,121 | $ 3,489 |

(1) Includes *Global Banking* sales and trading revenue of $160 million for the first quarter of 2016, and $128 million, $86 million, $133 million and $75 million for the fourth, third, second and first quarters of 2015, respectively.

(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities for all periods. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Legacy Assets & Servicing Segment Results

(Dollars in millions, except as noted)

| | **First Quarter 2016** | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 314** | $ 348 | $ 382 | $ 416 | $ 428 |
| Noninterest income: | | | | | |
| Mortgage banking income | **372** | 249 | 265 | 682 | 461 |
| All other income (loss) | **(7)** | (9) | 193 | (10) | 25 |
| Total noninterest income | **365** | 240 | 458 | 672 | 486 |
| Total revenue, net of interest expense (FTE basis) | **679** | 588 | 840 | 1,088 | 914 |
| Provision for credit losses | **(118)** | (10) | 6 | 57 | 91 |
| Noninterest expense | **860** | 1,146 | 1,141 | 957 | 1,200 |
| Income (loss) before income taxes (FTE basis) | **(63)** | (548) | (307) | 74 | (377) |
| Income tax expense (benefit) (FTE basis) | **(23)** | (198) | (112) | 27 | (140) |
| **Net income (loss)** | **$ (40)** | $ (350) | $ (195) | $ 47 | $ (237) |
| Net interest yield (FTE basis) | **3.82 %** | 3.48 % | 3.68 % | 3.94 % | 4.19 % |
| Return on average allocated capital[1] | **n/m** | n/m | n/m | 1 | n/m |
| Efficiency ratio (FTE basis) | **n/m** | n/m | n/m | 88.03 | n/m |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 25,878** | $ 27,223 | $ 29,074 | $ 30,897 | $ 32,411 |
| Total earning assets [2] | **33,080** | 39,686 | 41,168 | 42,337 | 41,468 |
| Total assets [2] | **41,821** | 48,995 | 50,708 | 52,518 | 52,713 |
| Allocated capital [1] | **23,000** | 24,000 | 24,000 | 24,000 | 24,000 |
| **Period end** | | | | | |
| Total loans and leases | **$ 25,115** | $ 26,521 | $ 27,982 | $ 30,024 | $ 31,690 |
| Total earning assets [2] | **30,560** | 37,783 | 40,171 | 40,874 | 42,672 |
| Total assets [2] | **38,928** | 47,292 | 49,064 | 50,928 | 53,620 |
| **Period end (in billions)** | | | | | |
| Mortgage serviced portfolio [3] | **$ 551.0** | $ 565.0 | $ 580.0 | $ 610.0 | $ 669.0 |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 40-43.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity

(3) Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Legacy Assets & Servicing Key Indicators

(Dollars in millions, except as noted)

| | First Quarter 2016 | | Fourth Quarter 2015 | | Third Quarter 2015 | | Second Quarter 2015 | | First Quarter 2015 | |
|---|---|---|---|---|---|---|---|---|---|---|
| **Mortgage servicing rights at fair value rollforward:** | | | | | | | | | | |
| Balance, beginning of period | **$ 2,680** | | $ 2,699 | | $ 3,201 | | $ 3,108 | | $ 3,271 | |
| Net additions | **57** | | 49 | | 53 | | (174) | | 105 | |
| Amortization of expected cash flows [1] | **(171)** | | (174) | | (179) | | (187) | | (198) | |
| Other changes in mortgage servicing rights fair value [2] | **(414)** | | 106 | | (376) | | 454 | | (70) | |
| **Balance, end of period [3]** | **$ 2,152** | | $ 2,680 | | $ 2,699 | | $ 3,201 | | $ 3,108 | |
| | | | | | | | | | | |
| Capitalized mortgage servicing rights (% of loans serviced for investors) | **58** | **bps** | 71 | bps | 69 | bps | 78 | bps | 68 | bps |
| Mortgage loans serviced for investors (in billions) | **$ 368** | | $ 378 | | $ 391 | | $ 409 | | $ 459 | |
| | | | | | | | | | | |
| **Mortgage banking income** | | | | | | | | | | |
| Servicing income: | | | | | | | | | | |
| Servicing fees | **$ 330** | | $ 352 | | $ 345 | | $ 392 | | $ 430 | |
| Amortization of expected cash flows [1] | **(171)** | | (174) | | (179) | | (187) | | (198) | |
| Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks [4] | **126** | | (9) | | 82 | | 193 | | 250 | |
| Total net servicing income | **285** | | 169 | | 248 | | 398 | | 482 | |
| Representations and warranties provision | **(44)** | | (9) | | (77) | | 204 | | (90) | |
| Other mortgage banking income [5] | **131** | | 89 | | 94 | | 80 | | 69 | |
| **Total Legacy Assets & Servicing mortgage banking income** | **$ 372** | | $ 249 | | $ 265 | | $ 682 | | $ 461 | |

(1) Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash flows.

(2) These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve and periodic adjustments to valuation based on third-party price discovery. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.

(3) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in *Global Markets*.

(4) Includes gains and losses on sales of mortgage servicing rights.

(5) Consists primarily of revenue from sales of repurchased loans that had returned to performing status.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# All Other Results [1]

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ (1,280)** | $ (353) | $ (471) | $ 821 | $ (221) |
| Noninterest income: | | | | | |
| Card income | **44** | 61 | 67 | 65 | 68 |
| Equity investment income (loss) | **30** | 34 | (46) | 11 | 1 |
| Gains on sales of debt securities | **226** | 269 | 385 | 162 | 263 |
| All other loss | **(414)** | (514) | (393) | (267) | (412) |
| Total noninterest income | **(114)** | (150) | 13 | (29) | (80) |
| Total revenue, net of interest expense (FTE basis) | **(1,394)** | (503) | (458) | 792 | (301) |
| Provision for credit losses | **(32)** | (140) | (67) | 19 | (182) |
| Noninterest expense | **1,849** | 237 | 116 | 439 | 1,530 |
| Income (loss) before income taxes (FTE basis) | **(3,211)** | (600) | (507) | 334 | (1,649) |
| Income tax benefit (FTE basis) | **(1,356)** | (340) | (513) | (308) | (826) |
| **Net income (loss)** | **$ (1,855)** | $ (260) | $ 6 | $ 642 | $ (823) |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 120,582** | $ 128,548 | $ 137,870 | $ 156,094 | $ 168,149 |
| Total assets [2] | **229,339** | 255,837 | 266,265 | 258,690 | 257,574 |
| Total deposits | **23,964** | 22,948 | 22,686 | 22,596 | 19,518 |
| **Period end** | | | | | |
| Total loans and leases | **$ 116,971** | $ 125,344 | $ 130,712 | $ 146,622 | $ 160,278 |
| Total equity investments | **4,205** | 4,297 | 4,364 | 4,655 | 4,701 |
| Total assets [3] | **221,202** | 232,601 | 259,525 | 273,695 | 253,998 |
| Total deposits | **23,885** | 22,919 | 21,846 | 23,042 | 19,543 |

(1) *All Other* consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Certain residential mortgage loans that are managed by *Legacy Assets & Servicing* are held in *All Other*. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.

(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $517.9 billion, $508.9 billion, $494.7 billion, $493.5 billion and $502.2 billion for the first quarter of 2016, and the fourth, third, second and first quarters of 2015, respectively.

(3) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $531.6 billion, $519.1 billion, $494.0 billion, $488.9 billion and $512.9 billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Outstanding Loans and Leases

(Dollars in millions)

| | March 31 2016 | December 31 2015 | March 31 2015 |
|---|---|---|---|
| **Consumer** | | | |
| Residential mortgage [1] | **$ 184,440** | $ 187,911 | $ 207,925 |
| Home equity | **73,771** | 75,948 | 83,571 |
| U.S. credit card | **86,403** | 89,602 | 87,288 |
| Non-U.S. credit card | **9,977** | 9,975 | 9,660 |
| Direct/Indirect consumer [2] | **90,609** | 88,795 | 82,141 |
| Other consumer [3] | **2,176** | 2,067 | 1,842 |
| Total consumer loans excluding loans accounted for under the fair value option | **447,376** | 454,298 | 472,427 |
| Consumer loans accounted for under the fair value option [4] | **1,946** | 1,871 | 2,055 |
| **Total consumer** | **449,322** | 456,169 | 474,482 |
| **Commercial** | | | |
| U.S. commercial [5] | **273,636** | 265,647 | 238,307 |
| Commercial real estate [6] | **58,060** | 57,199 | 49,446 |
| Commercial lease financing | **20,957** | 21,352 | 19,262 |
| Non-U.S. commercial | **92,872** | 91,549 | 84,842 |
| Total commercial loans excluding loans accounted for under the fair value option | **445,525** | 435,747 | 391,857 |
| Commercial loans accounted for under the fair value option [4] | **6,266** | 5,067 | 6,411 |
| **Total commercial** | **451,791** | 440,814 | 398,268 |
| **Total loans and leases** [7] | **$ 901,113** | $ 896,983 | $ 872,750 |

(1) Includes pay option loans of $2.2 billion, $2.3 billion and $2.9 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. The Corporation no longer originates pay option loans.

(2) Includes auto and specialty lending loans of $45.4 billion, $42.6 billion and $38.9 billion, unsecured consumer lending loans of $774 million, $886 million and $1.3 billion, U.S. securities-based lending loans of $39.2 billion, $39.8 billion and $36.6 billion, non-U.S. consumer loans of $3.7 billion, $3.9 billion and $4.0 billion, student loans of $547 million, $564 million and $611 million and other consumer loans of $1.0 billion, $1.0 billion and $743 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(3) Includes consumer finance loans of $538 million, $564 million and $646 million, consumer leases of $1.5 billion, $1.4 billion and $1.1 billion and consumer overdrafts of $154 million, $146 million and $120 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(4) Consumer loans accounted for under the fair value option were residential mortgage loans of $1.6 billion, $1.6 billion and $1.9 billion and home equity loans of $348 million, $250 million and $205 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans of $2.6 billion, $2.3 billion and $2.0 billion and non-U.S. commercial loans of $3.7 billion, $2.8 billion and $4.5 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(5) Includes U.S. small business commercial loans, including card-related products, of $12.9 billion, $12.9 billion and $13.2 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(6) Includes U.S. commercial real estate loans of $54.5 billion, $53.6 billion and $46.7 billion and non-U.S. commercial real estate loans of $3.5 billion, $3.5 billion and $2.8 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(7) Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For December 31, 2015 and March 31, 2015, $6.0 billion and $5.2 billion of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other noninterest income and other general operating expense on the Consolidated Statement of Income.

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Quarterly Average Loans and Leases by Business Segment and All Other

(Dollars in millions)

| | First Quarter 2016 | | | | | | |
|---|---|---|---|---|---|---|---|
| | **Total Corporation** | **Consumer Banking** | **GWIM** | **Global Banking** | **Global Markets** | **Legacy Assets & Servicing** | **All Other** |
| **Consumer** | | | | | | | |
| Residential mortgage | **$ 186,980** | **$ 24,939** | **$ 56,852** | **$ 4** | **$ —** | **$ 790** | **$ 104,395** |
| Home equity | **75,328** | **42,616** | **5,319** | **4** | **303** | **25,080** | **2,006** |
| U.S. credit card | **87,163** | **84,207** | **2,956** | **—** | **—** | **—** | **—** |
| Non-U.S. credit card | **9,822** | **—** | **—** | **—** | **—** | **—** | **9,822** |
| Direct/Indirect consumer | **89,342** | **44,676** | **44,102** | **4** | **—** | **—** | **560** |
| Other consumer | **2,138** | **1,577** | **5** | **—** | **—** | **(1)** | **557** |
| **Total consumer** | **450,773** | **198,015** | **109,234** | **12** | **303** | **25,869** | **117,340** |
| **Commercial** | | | | | | | |
| U.S. commercial | **270,511** | **16,783** | **26,227** | **182,544** | **40,503** | **9** | **4,445** |
| Commercial real estate | **57,271** | **22** | **2,342** | **48,908** | **5,889** | **—** | **110** |
| Commercial lease financing | **21,077** | **—** | **3** | **22,074** | **336** | **—** | **(1,336)** |
| Non-U.S. commercial | **93,352** | **1** | **62** | **71,014** | **22,252** | **—** | **23** |
| **Total commercial** | **442,211** | **16,806** | **28,634** | **324,540** | **68,980** | **9** | **3,242** |
| **Total loans and leases** | **$ 892,984** | **$ 214,821** | **$ 137,868** | **$ 324,552** | **$ 69,283** | **$ 25,878** | **$ 120,582** |

| | Fourth Quarter 2015 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer Banking | GWIM | Global Banking | Global Markets | Legacy Assets & Servicing | All Other |
| **Consumer** | | | | | | | |
| Residential mortgage | $ 189,650 | $ 21,156 | $ 55,604 | $ 5 | $ — | $ 831 | $ 112,054 |
| Home equity | 77,109 | 43,035 | 5,500 | 4 | 235 | 26,380 | 1,955 |
| U.S. credit card | 88,623 | 85,602 | 3,020 | — | — | — | 1 |
| Non-U.S. credit card | 10,155 | — | — | — | — | — | 10,155 |
| Direct/Indirect consumer | 87,858 | 43,129 | 44,147 | 4 | — | — | 578 |
| Other consumer | 2,039 | 1,453 | 6 | 2 | — | (1) | 579 |
| **Total consumer** | 455,434 | 194,375 | 108,277 | 15 | 235 | 27,210 | 125,322 |
| **Commercial** | | | | | | | |
| U.S. commercial | 261,727 | 16,729 | 25,114 | 175,111 | 40,326 | 12 | 4,435 |
| Commercial real estate | 56,126 | 23 | 2,222 | 48,521 | 5,228 | — | 132 |
| Commercial lease financing | 20,422 | — | 3 | 21,467 | 297 | — | (1,345) |
| Non-U.S. commercial | 92,447 | (1) | 223 | 69,471 | 22,749 | 1 | 4 |
| **Total commercial** | 430,722 | 16,751 | 27,562 | 314,570 | 68,600 | 13 | 3,226 |
| **Total loans and leases** | $ 886,156 | $ 211,126 | $ 135,839 | $ 314,585 | $ 68,835 | $ 27,223 | $ 128,548 |

| | First Quarter 2015 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer Banking | GWIM | Global Banking | Global Markets | Legacy Assets & Servicing | All Other |
| **Consumer** | | | | | | | |
| Residential mortgage | $ 215,030 | $ 11,151 | $ 51,647 | $ 7 | $ — | $ 920 | $ 151,305 |
| Home equity | 84,915 | 45,331 | 6,112 | 4 | 197 | 31,467 | 1,804 |
| U.S. credit card | 88,695 | 85,577 | 3,117 | — | — | — | 1 |
| Non-U.S. credit card | 10,002 | — | — | — | — | — | 10,002 |
| Direct/Indirect consumer | 80,713 | 39,293 | 40,619 | 4 | — | — | 797 |
| Other consumer | 1,847 | 1,166 | 17 | 2 | 1 | — | 661 |
| **Total consumer** | 481,202 | 182,518 | 101,512 | 17 | 198 | 32,387 | 164,570 |
| **Commercial** | | | | | | | |
| U.S. commercial | 234,907 | 17,035 | 22,572 | 156,137 | 34,747 | 24 | 4,392 |
| Commercial real estate | 48,234 | 28 | 1,908 | 42,163 | 3,951 | — | 184 |
| Commercial lease financing | 19,271 | — | 4 | 20,217 | 450 | — | (1,400) |
| Non-U.S. commercial | 83,555 | — | 133 | 65,764 | 17,255 | — | 403 |
| **Total commercial** | 385,967 | 17,063 | 24,617 | 284,281 | 56,403 | 24 | 3,579 |
| **Total loans and leases** | $ 867,169 | $ 199,581 | $ 126,129 | $ 284,298 | $ 56,601 | $ 32,411 | $ 168,149 |

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Commercial Credit Exposure by Industry [1, 2, 3]

(Dollars in millions)

| | Commercial Utilized | | | Total Commercial Committed | | |
|---|---|---|---|---|---|---|
| | **March 31 2016** | December 31 2015 | March 31 2015 | **March 31 2016** | December 31 2015 | March 31 2015 |
| Diversified financials | **$ 77,650** | $ 79,496 | $ 65,579 | **$ 124,704** | $ 128,436 | $ 111,306 |
| Real estate [4] | **62,867** | 61,759 | 57,930 | **87,438** | 87,650 | 78,357 |
| Retailing | **39,392** | 37,675 | 34,612 | **63,687** | 63,975 | 58,701 |
| Capital goods | **33,571** | 30,790 | 29,254 | **63,036** | 58,583 | 54,171 |
| Healthcare equipment and services | **37,555** | 35,134 | 31,636 | **62,650** | 57,901 | 49,022 |
| Government and public education | **46,030** | 44,835 | 42,894 | **54,303** | 53,133 | 51,066 |
| Banking | **44,939** | 45,952 | 46,539 | **51,163** | 53,825 | 51,732 |
| Materials | **23,511** | 24,012 | 24,586 | **45,321** | 46,013 | 46,503 |
| Energy | **21,849** | 21,257 | 22,174 | **43,494** | 43,811 | 45,416 |
| Food, beverage and tobacco | **19,561** | 18,316 | 17,100 | **39,535** | 43,164 | 35,083 |
| Consumer services | **25,381** | 24,084 | 21,987 | **39,232** | 37,058 | 34,094 |
| Commercial services and supplies | **21,643** | 19,552 | 18,473 | **33,761** | 32,045 | 30,623 |
| Utilities | **12,372** | 11,396 | 10,559 | **28,864** | 27,849 | 25,679 |
| Transportation | **19,753** | 19,369 | 18,050 | **27,355** | 27,371 | 25,655 |
| Media | **12,852** | 12,833 | 11,615 | **25,759** | 24,194 | 21,596 |
| Technology hardware and equipment | **6,362** | 6,337 | 5,158 | **23,777** | 24,734 | 14,125 |
| Individuals and trusts | **16,152** | 17,992 | 16,723 | **21,134** | 23,176 | 21,568 |
| Pharmaceuticals and biotechnology | **6,067** | 6,302 | 5,956 | **17,607** | 16,472 | 16,800 |
| Software and services | **8,256** | 6,617 | 5,542 | **16,882** | 18,362 | 15,052 |
| Automobiles and components | **4,952** | 4,804 | 5,203 | **11,317** | 11,329 | 10,479 |
| Telecommunication services | **5,038** | 4,717 | 3,991 | **11,290** | 10,645 | 10,407 |
| Consumer durables and apparel | **6,289** | 6,053 | 6,457 | **11,033** | 11,165 | 10,827 |
| Insurance, including monolines | **4,941** | 5,095 | 4,758 | **10,592** | 10,728 | 10,402 |
| Food and staples retailing | **4,504** | 4,351 | 3,812 | **9,330** | 9,439 | 7,482 |
| Religious and social organizations | **4,440** | 4,526 | 4,692 | **6,073** | 5,929 | 6,215 |
| Other | **5,820** | 6,309 | 7,249 | **10,971** | 15,510 | 12,704 |
| **Total commercial credit exposure by industry** | **$ 571,747** | $ 559,563 | $ 522,529 | **$ 940,308** | $ 942,497 | $ 855,065 |
| Net credit default protection purchased on total commitments [5] | | | | **$ (7,078)** | $ (6,677) | $ (6,720) |

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of $42.4 billion, $41.9 billion and $52.7 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of $22.3 billion, $23.3 billion and $21.8 billion which consists primarily of other marketable securities at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(2) Total utilized and total committed exposure includes loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of $6.3 billion, $5.1 billion and $6.4 billion and issued letters of credit at notional value of $303 million, $290 million and $469 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. In addition, total committed exposure includes unfunded loan commitments at notional value of $9.3 billion, $10.6 billion and $8.4 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(3) Includes U.S. small business commercial exposure.

(4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

(5) Represents net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Net Credit Default Protection by Maturity Profile [1]

| | March 31 2016 | December 31 2015 |
|---|---|---|
| Less than or equal to one year | **40%** | 39% |
| Greater than one year and less than or equal to five years | **58** | 59 |
| Greater than five years | **2** | 2 |
| **Total net credit default protection** | **100%** | 100% |

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

# Net Credit Default Protection by Credit Exposure Debt Rating [1]

(Dollars in millions)

| | **March 31, 2016** | | December 31, 2015 | |
|---|---|---|---|---|
| **Ratings** [2, 3] | **Net Notional** [4] | **Percent of Total** | Net Notional [4] | Percent of Total |
| A | **$ (810)** | **11.4%** | $ (752) | 11.3% |
| BBB | **(3,272)** | **46.2** | (3,030) | 45.4 |
| BB | **(1,863)** | **26.3** | (2,090) | 31.3 |
| B | **(1,052)** | **14.9** | (634) | 9.5 |
| CCC and below | **(45)** | **0.6** | (139) | 2.1 |
| NR [5] | **(36)** | **0.6** | (32) | 0.4 |
| **Total net credit default protection** | **$ (7,078)** | **100.0%** | $ (6,677) | 100.0% |

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

(2) Ratings are refreshed on a quarterly basis.

(3) Ratings of BBB- or higher are considered to meet the definition of investment grade.

(4) Represents net credit default protection (purchased) sold.

(5) NR is comprised of index positions held and any names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

| | Funded Loans and Loan Equivalents (1) | Unfunded Loan Commitments | Net Counterparty Exposure (2) | Securities/ Other Investments (3) | Country Exposure at March 31 2016 | Hedges and Credit Default Protection (4) | **Net Country Exposure at March 31 2016 (5)** | Increase (Decrease) from December 31 2015 |
|---|---|---|---|---|---|---|---|---|
| United Kingdom | $ 30,687 | $ 14,715 | $ 7,171 | $ 4,020 | $ 56,593 | $ (5,126) | **$ 51,467** | $ (1,779) |
| Canada | 5,917 | 6,720 | 2,159 | 3,054 | 17,850 | (1,126) | **16,724** | 1,992 |
| Brazil | 9,669 | 404 | 1,003 | 4,349 | 15,425 | (213) | **15,212** | (438) |
| Japan | 14,259 | 570 | 1,842 | 1,175 | 17,846 | (3,207) | **14,639** | 275 |
| Germany | 9,252 | 5,344 | 2,597 | 2,760 | 19,953 | (5,769) | **14,184** | 780 |
| France | 3,171 | 4,536 | 2,106 | 5,807 | 15,620 | (4,869) | **10,751** | 2,065 |
| India | 6,688 | 245 | 471 | 3,588 | 10,992 | (253) | **10,739** | 385 |
| Australia | 5,216 | 2,184 | 1,020 | 2,096 | 10,516 | (309) | **10,207** | 662 |
| China | 7,906 | 616 | 1,049 | 1,093 | 10,664 | (627) | **10,037** | (437) |
| Hong Kong | 5,828 | 255 | 871 | 577 | 7,531 | (21) | **7,510** | (79) |
| South Korea | 4,281 | 757 | 939 | 1,837 | 7,814 | (628) | **7,186** | 328 |
| Netherlands | 3,403 | 2,797 | 789 | 1,423 | 8,412 | (1,697) | **6,715** | (919) |
| Switzerland | 3,293 | 2,969 | 412 | 705 | 7,379 | (1,425) | **5,954** | (309) |
| Mexico | 3,283 | 1,102 | 246 | 1,061 | 5,692 | (258) | **5,434** | 380 |
| Italy | 3,470 | 967 | 875 | 976 | 6,288 | (1,231) | **5,057** | (251) |
| Singapore | 1,955 | 216 | 632 | 1,726 | 4,529 | (36) | **4,493** | (236) |
| Turkey | 3,297 | 117 | 83 | 31 | 3,528 | (260) | **3,268** | 128 |
| United Arab Emirates | 2,001 | 204 | 1,039 | 43 | 3,287 | (64) | **3,223** | 197 |
| Israel | 172 | 2,499 | 91 | 237 | 2,999 | — | **2,999** | 249 |
| Spain | 1,589 | 532 | 275 | 1,091 | 3,487 | (766) | **2,721** | (342) |
| **Total top 20 non-U.S. countries exposure** | $ 125,337 | $ 47,749 | $ 25,670 | $ 37,649 | $ 236,405 | $ (27,885) | **$ 208,520** | $ 2,651 |

(1) Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

(2) Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of $31.3 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $84.1 billion. Counterparty exposure is not presented net of hedges or credit default protection.

(3) Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.

(4) Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

(5) Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

| | March 31 2016 | December 31 2015 | September 30 2015 | June 30 2015 | March 31 2015 |
|---|---|---|---|---|---|
| Residential mortgage | $ 3,976 | $ 4,803 | $ 5,242 | $ 5,985 | $ 6,421 |
| Home equity | 3,244 | 3,337 | 3,429 | 3,563 | 3,759 |
| Direct/Indirect consumer | 26 | 24 | 25 | 26 | 28 |
| Other consumer | 1 | 1 | 1 | 1 | 1 |
| Total consumer | 7,247 | 8,165 | 8,697 | 9,575 | 10,209 |
| U.S. commercial | 1,236 | 867 | 836 | 869 | 680 |
| Commercial real estate | 91 | 93 | 108 | 126 | 132 |
| Commercial lease financing | 29 | 12 | 17 | 19 | 16 |
| Non-U.S. commercial | 165 | 158 | 56 | 80 | 79 |
| | 1,521 | 1,130 | 1,017 | 1,094 | 907 |
| U.S. small business commercial | 82 | 82 | 85 | 78 | 89 |
| Total commercial | 1,603 | 1,212 | 1,102 | 1,172 | 996 |
| Total nonperforming loans and leases | 8,850 | 9,377 | 9,799 | 10,747 | 11,205 |
| Foreclosed properties (1) | 431 | 459 | 537 | 818 | 896 |
| **Total nonperforming loans, leases and foreclosed properties (2, 3, 4)** | $ 9,281 | $ 9,836 | $ 10,336 | $ 11,565 | $ 12,101 |
| | | | | | |
| Fully-insured home loans past due 30 days or more and still accruing | $ 8,207 | $ 9,855 | $ 10,467 | $ 11,871 | $ 12,743 |
| Consumer credit card past due 30 days or more and still accruing | 1,590 | 1,721 | 1,662 | 1,650 | 1,749 |
| Other loans past due 30 days or more and still accruing | 3,219 | 3,603 | 3,415 | 3,423 | 3,513 |
| **Total loans past due 30 days or more and still accruing (3, 5, 6)** | $ 13,016 | $ 15,179 | $ 15,544 | $ 16,944 | $ 18,005 |
| | | | | | |
| Fully-insured home loans past due 90 days or more and still accruing | $ 6,334 | $ 7,150 | $ 7,616 | $ 8,917 | $ 9,912 |
| Consumer credit card past due 90 days or more and still accruing | 820 | 865 | 799 | 828 | 883 |
| Other loans past due 90 days or more and still accruing | 193 | 235 | 203 | 195 | 173 |
| **Total loans past due 90 days or more and still accruing (3, 5, 6)** | $ 7,347 | $ 8,250 | $ 8,618 | $ 9,940 | $ 10,968 |
| | | | | | |
| Nonperforming loans, leases and foreclosed properties/Total assets (7) | 0.43 % | 0.46 % | 0.48 % | 0.54 % | 0.57 % |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (7) | 1.04 | 1.10 | 1.18 | 1.32 | 1.40 |
| Nonperforming loans and leases/Total loans and leases (7) | 0.99 | 1.05 | 1.12 | 1.23 | 1.30 |
| | | | | | |
| Commercial utilized reservable criticized exposure (8) | $ 18,577 | $ 15,896 | $ 13,028 | $ 12,932 | $ 11,901 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (8) | 3.87 % | 3.38 % | 2.85 % | 2.92 % | 2.79 % |
| Total commercial utilized criticized exposure/Commercial utilized exposure (8) | 3.82 | 3.28 | 2.93 | 3.08 | 2.99 |

(1) Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure of $1.4 billion, $1.4 billion, $1.3 billion, $1.3 billion and $1.2 billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

(2) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

(3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

| (4) Balances do not include the following: | March 31 2016 | December 31 2015 | September 30 2015 | June 30 2015 | March 31 2015 |
|---|---|---|---|---|---|
| Nonperforming loans held-for-sale | $ 265 | $ 227 | $ 274 | $ 298 | $ 344 |
| Nonperforming loans accounted for under the fair value option | 312 | 306 | 321 | 339 | 380 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 | 36 | 38 | 49 | 72 | 86 |

(5) Balances do not include loans held-for-sale past due 30 days or more and still accruing of $3 million, $24 million, $73 million, $42 million and $125 million at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively, and loans held-for-sale past due 90 days or more and still accruing of $0, $0, $0, $0 and $44 million at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively. At March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, there were $120 million, $127 million, $142 million, $141 million and $132 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

(6) These balances are excluded from total nonperforming loans, leases and foreclosed properties.

(7) Total assets and total loans and leases do not include loans accounted for under the fair value option of $8.2 billion, $6.9 billion, $7.2 billion, $7.6 billion and $8.5 billion at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

(8) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Nonperforming Loans, Leases and Foreclosed Properties Activity [1]

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Nonperforming Consumer Loans and Leases:** | | | | | |
| **Balance, beginning of period** | **$ 8,165** | $ 8,697 | $ 9,575 | $ 10,209 | $ 10,819 |
| Additions to nonperforming loans and leases: | | | | | |
| New nonperforming loans and leases | **951** | 1,027 | 1,029 | 1,424 | 1,469 |
| Reductions to nonperforming loans and leases: | | | | | |
| Paydowns and payoffs | **(133)** | (214) | (262) | (289) | (253) |
| Sales | **(823)** | (314) | (447) | (542) | (371) |
| Returns to performing status [2] | **(441)** | (490) | (722) | (631) | (867) |
| Charge-offs [3] | **(395)** | (450) | (375) | (484) | (460) |
| Transfers to foreclosed properties | **(77)** | (91) | (101) | (112) | (128) |
| Total net reductions to nonperforming loans and leases | **(918)** | (532) | (878) | (634) | (610) |
| **Total nonperforming consumer loans and leases, end of period** | **7,247** | 8,165 | 8,697 | 9,575 | 10,209 |
| Foreclosed properties | **421** | 444 | 479 | 553 | 632 |
| **Nonperforming consumer loans, leases and foreclosed properties, end of period** | **$ 7,668** | $ 8,609 | $ 9,176 | $ 10,128 | $ 10,841 |
| **Nonperforming Commercial Loans and Leases [4]:** | | | | | |
| **Balance, beginning of period** | **$ 1,212** | $ 1,102 | $ 1,172 | $ 996 | $ 1,113 |
| Additions to nonperforming loans and leases: | | | | | |
| New nonperforming loans and leases | **697** | 456 | 205 | 419 | 287 |
| Advances | **9** | 8 | 11 | 15 | 2 |
| Reductions to nonperforming loans and leases: | | | | | |
| Paydowns | **(120)** | (133) | (145) | (103) | (110) |
| Sales | **(6)** | (27) | — | (65) | (16) |
| Return to performing status [5] | **(47)** | (32) | (47) | (27) | (24) |
| Charge-offs | **(142)** | (162) | (93) | (56) | (51) |
| Transfers to foreclosed properties | **—** | — | (1) | (7) | (205) |
| Total net additions (reductions) to nonperforming loans and leases | **391** | 110 | (70) | 176 | (117) |
| **Total nonperforming commercial loans and leases, end of period** | **1,603** | 1,212 | 1,102 | 1,172 | 996 |
| Foreclosed properties | **10** | 15 | 58 | 265 | 264 |
| **Nonperforming commercial loans, leases and foreclosed properties, end of period** | **$ 1,613** | $ 1,227 | $ 1,160 | $ 1,437 | $ 1,260 |

(1) For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 36.
(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
(3) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
(4) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
(5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Quarterly Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)

| | First Quarter 2016 | | Fourth Quarter 2015 | | Third Quarter 2015 | | Second Quarter 2015 | | First Quarter 2015 | |
|---|---|---|---|---|---|---|---|---|---|---|
| **Net Charge-offs** | **Amount** | **Percent** | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Residential mortgage (3) | **$ 91** | **0.20 %** | $ 73 | 0.15 % | $ 26 | 0.05 % | $ 177 | 0.35 % | $ 197 | 0.37 % |
| Home equity | **112** | **0.60** | 193 | 0.99 | 120 | 0.60 | 151 | 0.73 | 172 | 0.82 |
| U.S. credit card | **587** | **2.71** | 563 | 2.52 | 546 | 2.46 | 584 | 2.68 | 621 | 2.84 |
| Non-U.S. credit card | **45** | **1.85** | 46 | 1.78 | 47 | 1.83 | 51 | 2.03 | 44 | 1.80 |
| Direct/Indirect consumer | **34** | **0.15** | 29 | 0.13 | 25 | 0.12 | 24 | 0.11 | 34 | 0.17 |
| Other consumer | **48** | **9.07** | 54 | 10.63 | 57 | 11.21 | 33 | 7.00 | 49 | 10.88 |
| **Total consumer** | **917** | **0.82** | 958 | 0.84 | 821 | 0.71 | 1,020 | 0.87 | 1,117 | 0.95 |
| U.S. commercial (4) | **65** | **0.10** | 81 | 0.13 | 52 | 0.09 | (1) | — | 7 | 0.01 |
| Commercial real estate | **(6)** | **(0.04)** | 4 | 0.03 | (10) | (0.08) | (4) | (0.03) | 5 | 0.04 |
| Commercial lease financing | **(2)** | **(0.05)** | 1 | 0.02 | 3 | 0.07 | — | — | 5 | 0.11 |
| Non-U.S. commercial | **42** | **0.19** | 45 | 0.20 | 9 | 0.04 | 2 | 0.01 | (2) | (0.01) |
| | **99** | **0.09** | 131 | 0.13 | 54 | 0.05 | (3) | — | 15 | 0.02 |
| U.S. small business commercial | **52** | **1.64** | 55 | 1.68 | 57 | 1.72 | 51 | 1.56 | 62 | 1.90 |
| **Total commercial** | **151** | **0.14** | 186 | 0.17 | 111 | 0.11 | 48 | 0.05 | 77 | 0.08 |
| **Total net charge-offs** | **$ 1,068** | **0.48** | $ 1,144 | 0.52 | $ 932 | 0.43 | $ 1,068 | 0.49 | $ 1,194 | 0.56 |
| **By Business Segment and All Other** | | | | | | | | | | |
| Consumer Banking | **$ 753** | **1.41 %** | $ 753 | 1.41 % | $ 715 | 1.37 % | $ 726 | 1.44 % | $ 806 | 1.64 % |
| Global Wealth & Investment Management | **5** | **0.01** | 20 | 0.06 | 17 | 0.05 | 17 | 0.05 | 18 | 0.06 |
| Global Banking | **104** | **0.13** | 137 | 0.17 | 53 | 0.07 | (2) | — | 6 | 0.01 |
| Legacy Assets & Servicing | **67** | **1.07** | 122 | 1.82 | 74 | 1.05 | 99 | 1.32 | 122 | 1.56 |
| All Other | **139** | **0.47** | 112 | 0.35 | 73 | 0.21 | 228 | 0.59 | 242 | 0.59 |
| **Total net charge-offs** | **$ 1,068** | **0.48** | $ 1,144 | 0.52 | $ 932 | 0.43 | $ 1,068 | 0.49 | $ 1,194 | 0.56 |

(1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.49, 0.53, 0.43, 0.50 and 0.58 for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

(2) Excludes write-offs of purchased credit-impaired loans of $105 million, $82 million, $148 million, $290 million and $288 million for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.53, 0.55, 0.49, 0.63 and 0.70 for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

(3) Includes charge-offs on nonperforming loan sales of $42 million for the three months ended March 31, 2016, and nonperforming loan sales recoveries and other recoveries of $8 million, $57 million, $22 million and $40 million for the three months ended December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015, respectively.

(4) Excludes U.S. small business commercial loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

| Allowance for loan and lease losses | March 31, 2016 Amount | March 31, 2016 Percent of Total | March 31, 2016 Percent of Loans and Leases Outstanding (1, 2) | December 31, 2015 Amount | December 31, 2015 Percent of Total | December 31, 2015 Percent of Loans and Leases Outstanding (1, 2) | March 31, 2015 Amount | March 31, 2015 Percent of Total | March 31, 2015 Percent of Loans and Leases Outstanding (1, 2) |
|---|---|---|---|---|---|---|---|---|---|
| Residential mortgage | **$ 1,312** | **10.87%** | **0.71%** | $ 1,500 | 12.26% | 0.80% | $ 2,426 | 17.74% | 1.17% |
| Home equity | **2,144** | **17.76** | **2.91** | 2,414 | 19.73 | 3.18 | 2,824 | 20.65 | 3.38 |
| U.S. credit card | **2,800** | **23.20** | **3.24** | 2,927 | 23.93 | 3.27 | 3,252 | 23.78 | 3.73 |
| Non-U.S. credit card | **253** | **2.10** | **2.54** | 274 | 2.24 | 2.75 | 343 | 2.51 | 3.55 |
| Direct/Indirect consumer | **200** | **1.66** | **0.22** | 223 | 1.82 | 0.25 | 282 | 2.06 | 0.34 |
| Other consumer | **49** | **0.40** | **2.24** | 47 | 0.38 | 2.27 | 52 | 0.38 | 2.79 |
| **Total consumer** | **6,758** | **55.99** | **1.51** | 7,385 | 60.36 | 1.63 | 9,179 | 67.12 | 1.94 |
| U.S. commercial (3) | **3,423** | **28.36** | **1.25** | 2,964 | 24.23 | 1.12 | 2,633 | 19.25 | 1.11 |
| Commercial real estate | **924** | **7.66** | **1.59** | 967 | 7.90 | 1.69 | 1,031 | 7.54 | 2.09 |
| Commercial lease financing | **133** | **1.10** | **0.63** | 164 | 1.34 | 0.60 | 150 | 1.10 | 0.61 |
| Non-U.S. commercial | **831** | **6.89** | **0.89** | 754 | 6.17 | 0.82 | 683 | 4.99 | 0.80 |
| **Total commercial (4)** | **5,311** | **44.01** | **1.19** | 4,849 | 39.64 | 1.11 | 4,497 | 32.88 | 1.15 |
| **Allowance for loan and lease losses** | **12,069** | **100.00%** | **1.35** | 12,234 | 100.00% | 1.37 | 13,676 | 100.00% | 1.58 |
| **Reserve for unfunded lending commitments** | **627** | | | 646 | | | 537 | | |
| **Allowance for credit losses** | **$ 12,696** | | | $ 12,880 | | | $ 14,213 | | |

**Asset Quality Indicators**

| | March 31, 2016 | December 31, 2015 | March 31, 2015 |
|---|---|---|---|
| Allowance for loan and lease losses/Total loans and leases (2) | **1.35%** | 1.37% | 1.58% |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) (2, 5) | **1.31** | 1.31 | 1.46 |
| Allowance for loan and lease losses/Total nonperforming loans and leases (6) | **136** | 130 | 122 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases (5) | **129** | 122 | 110 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs (7) | **2.81** | 2.70 | 2.82 |
| Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Annualized net charge-offs (5, 7) | **2.67** | 2.52 | 2.55 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased credit-impaired write-offs | **2.56** | 2.52 | 2.28 |

(1) Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of $1.6 billion, $1.6 billion and $1.9 billion and home equity loans of $348 million, $250 million and $205 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of $2.6 billion, $2.3 billion and $2.0 billion and non-U.S. commercial loans of $3.7 billion, $2.8 billion and $4.5 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(2) Total loans and leases do not include loans accounted for under the fair value option of $8.2 billion, $6.9 billion and $8.5 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(3) Includes allowance for loan and lease losses for U.S. small business commercial loans of $480 million, $507 million and $533 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(4) Includes allowance for loan and lease losses for impaired commercial loans of $285 million, $217 million and $155 million at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(5) Excludes valuation allowance on purchased credit-impaired loans of $622 million, $804 million and $1.3 billion at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(6) Allowance for loan and lease losses includes $4.1 billion, $4.5 billion and $5.5 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at March 31, 2016, December 31, 2015 and March 31, 2015, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 90 percent, 82 percent and 73 percent at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

(7) Net charge-offs exclude $105 million, $82 million and $288 million of write-offs in the purchased credit-impaired loan portfolio at March 31, 2016, December 31, 2015 and March 31, 2015, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations

### Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2016, the Corporation adjusted the amount of capital being allocated to its business segments.

See the tables below and on pages41-43 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015 and March 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

| | **First Quarter 2016** | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis** | | | | | |
| Net interest income | **$ 9,171** | $ 9,756 | $ 9,471 | $ 10,461 | $ 9,411 |
| Fully taxable-equivalent adjustment | **215** | 226 | 226 | 223 | 215 |
| **Net interest income on a fully taxable-equivalent basis** | **$ 9,386** | $ 9,982 | $ 9,697 | $ 10,684 | $ 9,626 |
| **Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis** | | | | | |
| Total revenue, net of interest expense | **$ 19,512** | $ 19,667 | $ 20,513 | $ 21,956 | $ 20,914 |
| Fully taxable-equivalent adjustment | **215** | 226 | 226 | 223 | 215 |
| **Total revenue, net of interest expense on a fully taxable-equivalent basis** | **$ 19,727** | $ 19,893 | $ 20,739 | $ 22,179 | $ 21,129 |
| **Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis** | | | | | |
| Income tax expense | **$ 1,019** | $ 1,511 | $ 1,446 | $ 2,084 | $ 1,225 |
| Fully taxable-equivalent adjustment | **215** | 226 | 226 | 223 | 215 |
| **Income tax expense on a fully taxable-equivalent basis** | **$ 1,234** | $ 1,737 | $ 1,672 | $ 2,307 | $ 1,440 |
| **Reconciliation of average common shareholders' equity to average tangible common shareholders' equity** | | | | | |
| Common shareholders' equity | **$ 237,123** | $ 234,851 | $ 231,620 | $ 228,780 | $ 225,357 |
| Goodwill | **(69,761)** | (69,761) | (69,774) | (69,775) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | **(3,687)** | (3,888) | (4,099) | (4,307) | (4,518) |
| Related deferred tax liabilities | **1,707** | 1,753 | 1,811 | 1,885 | 1,959 |
| **Tangible common shareholders' equity** | **$ 165,382** | $ 162,955 | $ 159,558 | $ 156,583 | $ 153,022 |
| **Reconciliation of average shareholders' equity to average tangible shareholders' equity** | | | | | |
| Shareholders' equity | **$ 260,317** | $ 257,125 | $ 253,893 | $ 251,054 | $ 245,744 |
| Goodwill | **(69,761)** | (69,761) | (69,774) | (69,775) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | **(3,687)** | (3,888) | (4,099) | (4,307) | (4,518) |
| Related deferred tax liabilities | **1,707** | 1,753 | 1,811 | 1,885 | 1,959 |
| **Tangible shareholders' equity** | **$ 188,576** | $ 185,229 | $ 181,831 | $ 178,857 | $ 173,409 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | **First Quarter 2016** | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity** | | | | | |
| Common shareholders' equity | **$ 238,434** | $ 233,932 | $ 233,632 | $ 229,386 | $ 227,915 |
| Goodwill | **(69,761)** | (69,761) | (69,761) | (69,775) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | **(3,578)** | (3,768) | (3,973) | (4,188) | (4,391) |
| Related deferred tax liabilities | **1,667** | 1,716 | 1,762 | 1,813 | 1,900 |
| **Tangible common shareholders' equity** | **$ 166,762** | $ 162,119 | $ 161,660 | $ 157,236 | $ 155,648 |
| **Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity** | | | | | |
| Shareholders' equity | **$ 262,776** | $ 256,205 | $ 255,905 | $ 251,659 | $ 250,188 |
| Goodwill | **(69,761)** | (69,761) | (69,761) | (69,775) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | **(3,578)** | (3,768) | (3,973) | (4,188) | (4,391) |
| Related deferred tax liabilities | **1,667** | 1,716 | 1,762 | 1,813 | 1,900 |
| **Tangible shareholders' equity** | **$ 191,104** | $ 184,392 | $ 183,933 | $ 179,509 | $ 177,921 |
| **Reconciliation of period-end assets to period-end tangible assets** | | | | | |
| Assets | **$ 2,185,498** | $ 2,144,316 | $ 2,153,006 | $ 2,149,034 | $ 2,143,545 |
| Goodwill | **(69,761)** | (69,761) | (69,761) | (69,775) | (69,776) |
| Intangible assets (excluding mortgage servicing rights) | **(3,578)** | (3,768) | (3,973) | (4,188) | (4,391) |
| Related deferred tax liabilities | **1,667** | 1,716 | 1,762 | 1,813 | 1,900 |
| **Tangible assets** | **$ 2,113,826** | $ 2,072,503 | $ 2,081,034 | $ 2,076,884 | $ 2,071,278 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 |
|---|---|---|---|---|---|
| **Reconciliation of return on average allocated capital**[1] | | | | | |
| **Consumer Banking** | | | | | |
| Reported net income | **$ 1,785** | $ 1,774 | $ 1,763 | $ 1,706 | $ 1,461 |
| Adjustment related to intangibles[2] | **1** | 1 | 1 | 1 | 1 |
| **Adjusted net income** | **$ 1,786** | $ 1,775 | $ 1,764 | $ 1,707 | $ 1,462 |
| Average allocated equity[3] | **$ 60,261** | $ 59,234 | $ 59,231 | $ 59,285 | $ 59,295 |
| Adjustment related to goodwill and a percentage of intangibles | **(30,261)** | (30,234) | (30,231) | (30,285) | (30,295) |
| **Average allocated capital** | **$ 30,000** | $ 29,000 | $ 29,000 | $ 29,000 | $ 29,000 |
| **Global Wealth & Investment Management** | | | | | |
| Reported net income | **$ 740** | $ 616 | $ 657 | $ 689 | $ 652 |
| Adjustment related to intangibles[2] | **3** | 3 | 3 | 3 | 3 |
| **Adjusted net income** | **$ 743** | $ 619 | $ 660 | $ 692 | $ 655 |
| Average allocated equity[3] | **$ 23,098** | $ 22,115 | $ 22,132 | $ 22,106 | $ 22,168 |
| Adjustment related to goodwill and a percentage of intangibles | **(10,098)** | (10,115) | (10,132) | (10,106) | (10,168) |
| **Average allocated capital** | **$ 13,000** | $ 12,000 | $ 12,000 | $ 12,000 | $ 12,000 |
| **Global Banking** | | | | | |
| Reported net income | **$ 1,066** | $ 1,378 | $ 1,277 | $ 1,251 | $ 1,367 |
| Adjustment related to intangibles[2] | **—** | — | — | — | — |
| **Adjusted net income** | **$ 1,066** | $ 1,378 | $ 1,277 | $ 1,251 | $ 1,367 |
| Average allocated equity[3] | **$ 60,937** | $ 58,938 | $ 58,947 | $ 58,978 | $ 58,877 |
| Adjustment related to goodwill and a percentage of intangibles | **(23,937)** | (23,938) | (23,947) | (23,978) | (23,877) |
| **Average allocated capital** | **$ 37,000** | $ 35,000 | $ 35,000 | $ 35,000 | $ 35,000 |
| **Global Markets** | | | | | |
| Reported net income | **$ 984** | $ 178 | $ 813 | $ 799 | $ 677 |
| Adjustment related to intangibles[2] | **2** | 2 | 4 | 2 | 2 |
| **Adjusted net income** | **$ 986** | $ 180 | $ 817 | $ 801 | $ 679 |
| Average allocated equity[3] | **$ 42,332** | $ 40,338 | $ 40,351 | $ 40,379 | $ 40,416 |
| Adjustment related to goodwill and a percentage of intangibles | **(5,332)** | (5,338) | (5,351) | (5,379) | (5,416) |
| **Average allocated capital** | **$ 37,000** | $ 35,000 | $ 35,000 | $ 35,000 | $ 35,000 |

For footnotes see page43.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

### Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | First Quarter 2016 | Fourth Quarter 2015 | First Quarter 2015 |
|---|---|---|---|
| **Consumer Banking** | | | |
| Deposits | | | |
| Reported net income | **$ 814** | $ 728 | $ 536 |
| Adjustment related to intangibles (2) | **—** | — | — |
| **Adjusted net income** | **$ 814** | $ 728 | $ 536 |
| Average allocated equity (3) | **$ 30,417** | $ 30,420 | $ 30,424 |
| Adjustment related to goodwill and a percentage of intangibles | **(18,417)** | (18,420) | (18,424) |
| **Average allocated capital** | **$ 12,000** | $ 12,000 | $ 12,000 |
| Consumer Lending | | | |
| Reported net income | **$ 971** | $ 1,046 | $ 925 |
| Adjustment related to intangibles (2) | **1** | 1 | 1 |
| **Adjusted net income** | **$ 972** | $ 1,047 | $ 926 |
| Average allocated equity (3) | **$ 29,844** | $ 28,814 | $ 28,870 |
| Adjustment related to goodwill and a percentage of intangibles | **(11,844)** | (11,814) | (11,870) |
| **Average allocated capital** | **$ 18,000** | $ 17,000 | $ 17,000 |

(1) There are no adjustments to reported net income (loss) or average allocated equity for *Legacy Assets & Servicing*.
(2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.