# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 12, 2016

## **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the	appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01. REGULATION FD DISCLOSURE.

From time to time, Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, the Corporation reported its results of operations through five business segments: Consumer Banking, Global Wealth & Investment Management, Global Banking, Global Markets and Legacy Assets & Servicing, with the remaining operations recorded in All Other. Effective April 1, 2016, to align the segments with how we now manage the businesses, the Corporation changed its basis of presentation by eliminating the Legacy Assets & Servicing segment, and following such change, we report our results of operations through the following four business segments: Consumer Banking, Global Wealth & Investment Management, Global Banking and Global Markets, with the remaining operations recorded in All Other.

The Corporation, in connection with the aforementioned realignment of its business segments, completed a review of all consumer real estate secured lending and servicing activities within Legacy Assets & Servicing, Consumer Banking, Global Wealth & Investment Management and All Other with a view to strategically align the business activities and loans, including loans serviced for others, into core and non-core categories, with core loans reflected on the balance sheet of the appropriate business segment or All Other and non-core loans exclusively on the balance sheet of All Other. The analysis was performed on the basis of loan and customer characteristics such as origination date, product type, loan-to-value, FICO and delinquency status consistent with our current consumer and mortgage servicing strategy. Generally, loans that were originated after January 1, 2010, qualified under government-sponsored enterprise underwriting guidelines, or otherwise met our underwriting guidelines in place in 2015 are characterized as core loans. Loans held in legacy private label securitizations, government-insured loans originated prior to 2010, loan products no longer originated, and loans originated prior to 2010 and classified as nonperforming or modified in a troubled debt restructuring prior to 2016 are generally characterized as non-core loans. The segment realignment resulted in a net \$23 billion and \$1 billion increase in consumer real estate loans held on the balance sheet of Consumer Banking and All Other, respectively, as of April 1, 2016. In addition, the revenue, credit costs and expenses related to the core and non-core loans, both owned and serviced for others, have been realigned to the appropriate business segment or All Other. Certain other normal, recurring adjustments were also made to the segment presentation; such amounts were not significant. Prior period balances and related metrics have been reclassified to conform to these revised classifications.

The information contained in this Form 8-K is being furnished to assist investors in understanding how the Corporation's business segment results would have been presented in previously filed reports had such results been reported to reflect the realignment discussed above. This business segment realignment did not affect the Consolidated Statement of Income or Consolidated Balance Sheet. The Corporation's Second Quarter 2016 Form 10-Q and subsequent filings that include segment information will reflect this new alignment.

Revised Supplemental Information to reflect the segment realignment is attached hereto as Exhibit 99.1. This Revised Supplemental Information is being furnished pursuant to Item 7.01, and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the Revised Supplemental Information be deemed incorporated by reference into any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

Exhibit 99.1 is furnished herewith.

#### EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Revised Supplemental Information to Reflect Segment Realignment - Full Years 2015 and 2014, Quarterly Information for the First Quarter of 2016, and the Fourth, Third, Second and First Quarters of 2015.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### BANK OF AMERICA CORPORATION

By: /s/ Rudolf A. Bless

Rudolf A. Bless

Chief Accounting Officer

Dated: July 12, 2016

#### INDEX TO EXHIBITS

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## Revised Supplemental Information to Reflect Segment Realignment Full Years 2015 and 2014 Quarterly Information for 2016 and 2015

This information is preliminary and based on company data available at the time of this Form 8-K filing. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided.

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#### **Description of Segment Realignment**

From time to time, Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, the Corporation reported its results of operations through five business segments: Consumer Banking, Global Wealth & Investment Management, Global Banking, Global Markets and Legacy Assets & Servicing, with the remaining operations recorded in All Other. Effective April 1, 2016, to align the segments with how we now manage the businesses, the Corporation changed its basis of presentation by eliminating the Legacy Assets & Servicing segment, and following such change, we report our results of operations through the following four business segments: Consumer Banking, Global Wealth & Investment Management, Global Banking and Global Markets, with the remaining operations recorded in All Other.

# Quarterly Results by Business Segment and All Other (Dollars in millions)

			First Quarter 2016									
		Total Corporation		Consumer Banking		GWIM		Global Banking				All Other
Net interest income (FTE basis)	s	9,386	s	5,272	\$	1,488	\$	2,481	\$	1,180	\$	(1,035)
Card income		1,430		1,211		48		117		10		44
Service charges		1,837		997		19		745		72		4
Investment and brokerage services		3,182		69		2,536		16		568		(7)
Investment banking income (loss)		1,153		1		73		636		494		(51)
Trading account profits (losses)		1,662		_		36		(2)		1,595		33
Mortgage banking income		433		190		1		_		_		242
Gains on sales of debt securities		226		_		_		_		_		226
Other income (loss)		418		61		243		397		28		(311)
Total noninterest income		10,341		2,529		2,956		1,909		2,767		180
Total revenue, net of interest expense (FTE basis)		19,727		7,801		4,444		4,390		3,947		(855)
Provision for credit losses		997		531		25		553		9		(121)
Noninterest expense		14,816		4,538		3,275		2,171		2,450		2,382
Income (loss) before income taxes (FTE basis)		3,914		2,732		1,144		1,666		1,488		(3,116)
income tax expense (benefit) (FTE basis)		1,234		1,003		420		612		518		(1,319)
Net income (loss)	\$	2,680	\$	1,729	\$	724	\$	1,054	\$	970	\$	(1,797)
Average												
Total loans and leases	\$	892,984	\$	237,908	\$	139,099	\$	324,531	\$	69,283	\$	122,163
Total assets (1)		2,173,618		646,523		295,711		387,640		581,226		262,518
Total deposits		1,198,455		578,196		260,482		297,134		35,886		26,757
Period end												
Total loans and leases	\$	901,113	\$	240,591	\$	139,690	\$	329,485	\$	73,446	\$	117,901
Total assets (1)		2,185,498		666,298		296,200		390,586		581,150		251,264
Total deposits		1,217,261		597,800		260,565		298,072		34,403		26,421

		Fourth Quarter 2015									
	Total Corporation		Consumer Banking		GWIM		Global Banking	Global Markets			All Other
Net interest income (FTE basis)	\$ 9,982	\$	5,163	\$	1,417	\$	2,385	\$	1,126	\$	(109)
Card income	1,578		1,313		46		139		19		61
Service charges	1,862		1,045		18		730		64		5
Investment and brokerage services	3,236		66		2,638		20		518		(6)
Investment banking income (loss)	1,272		1		50		729		532		(40)
Trading account profits	963		_		44		34		797		88
Mortgage banking income	262		216		2		_		1		43
Gains on sales of debt securities	270		-		_		1		_		269
Other income (loss)	468		141		234		452		55		(414)
Total noninterest income	 9,911		2,782		3,032		2,105		1,986		6
Total revenue, net of interest expense (FTE basis)	19,893		7,945		4,449		4,490		3,112		(103)
Provision for credit losses	810		684		15		233		30		(152)
Noninterest expense	 14,010	l	4,638		3,497		2,086		2,767		1,022
Income (loss) before income taxes (FTE basis)	5,073		2,623		937		2,171		315		(973)
Income tax expense (benefit) (FTE basis)	1,737	l	929		332		800		148		(472)
Net income (loss)	\$ 3,336	\$	1,694	\$	605	\$	1,371	\$	167	\$	(501)
Average											
Total loans and leases	\$ 886,156	s	235,498	\$	137,022	\$	314,599	\$	68,835	\$	130,202
Total assets (1)	2,180,472		630,973		285,329		381,887		586,606		295,677
Total deposits	1,186,051		563,745		251,306		307,806		37,175		26,019
Period end											
Total loans and leases	\$ 896,983	s	238,851	\$	139,039	\$	319,580	\$	73,208	\$	126,305
Total assets (1)	2,144,316		645,427		296,271		381,975		548,790		271,853
Total deposits	1,197,259		577,832		260,893		296,162		37,038		25,334

For footnote see page 4.

## **Quarterly Results by Business Segment and All Other (continued)**

(Dollars in millions)			Third Quarter 2015									
	_	Total Corporation		onsumer Banking		GWIM	Global Banking		Global Markets			All Other
Net interest income (FTE basis)	\$	9,697	s	5,122	\$	1,374	\$	2,294	\$	1,096	\$	(189)
Card income		1,510		1,249		44		132		18		67
Service charges		1,898		1,057		18		746		73		4
Investment and brokerage services		3,336		69		2,682		11		574		_
Investment banking income (loss)		1,287		(1)		55		752		521		(40)
Trading account profits		1,616		_		43		100		1,471		2
Mortgage banking income		407		290		2		_		_		115
Gains on sales of debt securities		385		_		_		_		1		384
Other income (loss)		603		225		248		280		(1)		(149)
Total noninterest income		11,042		2,889		3,092		2,021		2,657		383
Total revenue, net of interest expense (FTE basis)		20,739		8,011		4,466		4,315		3,753		194
Provision for credit losses		806		523		(2)		179		42		64
Noninterest expense		13,940		4,711		3,467		2,161		2,698		903
Income (loss) before income taxes (FTE basis)		5,993		2,777		1,001		1,975		1,013		(773)
Income tax expense (benefit) (FTE basis)		1,672		1,001		359		709		212		(609)
Net income (loss)	\$	4,321	\$	1,776	\$	642	\$	1,266	\$	801	\$	(164)
Average												
Total loans and leases	\$	877,429	\$	233,103	\$	134,319	\$	304,621	\$	66,349	\$	139,037
Total assets (1)		2,168,993		623,324		274,272		370,246		594,142		307,009
Total deposits		1,159,231		555,987		243,980		296,321		36,818		26,125
Period end												
Total loans and leases	\$	882,076	\$	234,995	\$	135,805	\$	309,500	\$	70,159	\$	131,617
Total assets (1)		2,153,006		625,158		279,237		372,253		576,461		299,897
Total deposits		1,162,009		557,626		246,172		297,644		35,943		24,624

			Second Quarter 2015									
		Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	10,684	\$	5,043	\$	1,352	\$	2,170	\$	988	\$	1,131
Card income		1,477		1,207		41		128		36		65
Service charges		1,857		1,033		19		728		73		4
Investment and brokerage services		3,387		68		2,749		14		556		_
Investment banking income (loss)		1,526		_		84		777		718		(53)
Trading account profits (losses)		1,647		_		53		20		1,703		(129)
Mortgage banking income		1,001		359		3		_		_		639
Gains (losses) on sales of debt securities		168		_		(1)		_		7		162
Other income (loss)		432		47		267		399		(131)		(150)
Total noninterest income		11,495		2,714		3,215		2,066		2,962		538
Total revenue, net of interest expense (FTE basis)		22,179		7,757		4,567		4,236		3,950		1,669
Provision for credit losses		780		470		15		177		6		112
Noninterest expense		13,958		4,637		3,485		2,086		2,748		1,002
Income before income taxes (FTE basis)		7,441		2,650		1,067		1,973		1,196		555
Income tax expense (benefit) (FTE basis)		2,307		988		398		737		410		(226)
Net income	<u>\$</u>	5,134	\$	1,662	\$	669	\$	1,236	\$	786	\$	781
Average												
Total loans and leases	\$	876,178	\$	230,704	\$	131,364	\$	295,405	\$	61,819	\$	156,886
Total assets (1)		2,151,966		620,355		268,908		361,867		599,985		300,851
Total deposits		1,146,789		552,973		239,974		288,117		39,051		26,674
Period end												
Total loans and leases	\$	881,196	\$	232,271	\$	133,499	\$	301,558	\$	65,962	\$	147,906
Total assets (1)		2,149,034		621,883		267,099		367,052		578,052		314,948
Total deposits		1,149,560		554,204		237,624		292,261		38,751		26,720

For footnote see page 4.

### Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)												
	_		First Quarter 2015									
		Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	9,626	\$	5,003	\$	1,343	\$	2,201	\$	973	\$	106
Card income		1,394		1,168		49		100		9		68
Service charges		1,764		966		18		710		65		5
Investment and brokerage services		3,378		65		2,723		18		573		(1)
Investment banking income (loss)		1,487		_		72		852		630		(67)
Trading account profits (losses)		2,247		_		55		62		2,138		(8)
Mortgage banking income		694		467		2		_		_		225
Gains on sales of debt securities		268		1		1		_		2		264
Other income (loss)		271		44		247		443		(199)		(264)
Total noninterest income		11,503		2,711		3,167		2,185		3,218		222
Total revenue, net of interest expense (FTE basis)		21,129		7,714		4,510		4,386		4,191		328
Provision for credit losses		765		669		23		96		21		(44)
Noninterest expense		15,827		4,730		3,489		2,148		3,160		2,300
Income (loss) before income taxes (FTE basis)		4,537		2,315		998		2,142		1,010		(1,928)
Income tax expense (benefit) (FTE basis)		1,440		859		370		795		345		(929)
Net income (loss)	\$	3,097	\$	1,456	\$	628	\$	1,347	\$	665	\$	(999)
Average												
Total loans and leases	\$	867,169	\$	230,359	\$	127,162	\$	284,284	\$	56,601	\$	168,763
Total assets (1)		2,138,574		605,806		275,200		361,771		595,592		300,205
Total deposits		1,130,726		538,487		243,561		286,434		39,287		22,957
Period end												
Total loans and leases	\$	872,750	\$	230,213	\$	128,623	\$	290,298	\$	62,627	\$	160,989
Total assets (1)		2,143,545		624,689		272,848		365,024		584,192		296,792

1,153,168

557,163

244,080

290,422

Total deposits

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

23,289

38,214

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

## al Results by Rusiness Segment and All Other (1)

Annual Results by	Business Segment and All Other
(Dollars in millions)	

	Total Corporation		Consumer Banking	GWIM	Global Banking	Global Markets		All Other
Net interest income (FTE basis)	\$ 39,989	s	20,331	\$ 5,486	\$ 9,050	\$	4,183	\$ 939
Card income	5,959		4,937	181	499		82	260
Service charges	7,381		4,101	73	2,914		275	18
Investment and brokerage services	13,337		268	10,792	64		2,221	(8)
Investment banking income (loss)	5,572		_	261	3,110		2,401	(200)
Trading account profits (losses)	6,473		_	195	216		6,109	(47)
Mortgage banking income	2,364		1,332	9	_		1	1,022
Gains on sales of debt securities	1,091		1	-	1		10	1,079
Other income (loss)	 1,774		457	 995	 1,573		(276)	 (975)
Total noninterest income	 43,951		11,096	 12,506	 8,377		10,823	 1,149
Total revenue, net of interest expense (FTE basis)	83,940		31,427	17,992	17,427		15,006	2,088
Provision for credit losses	3,161		2,346	51	685		99	(20)
Noninterest expense	57,735		18,716	13,938	8,481		11,373	 5,227
Income (loss) before income taxes (FTE basis)	23,044		10,365	4,003	8,261		3,534	(3,119)
Income tax expense (benefit) (FTE basis)	7,156		3,777	 1,459	 3,041		1,115	 (2,236)
Net income (loss)	\$ 15,888	\$	6,588	\$ 2,544	\$ 5,220	\$	2,419	\$ (883)
Average								
Total loans and leases(1)	\$ 876,787	s	232,432	\$ 132,499	\$ 299,824	\$	63,443	\$ 148,589
Total assets (2)	2,160,141		620,192	275,950	369,001		594,057	300,941
Total deposits	1,155,860		552,876	244,725	294,733		38,074	25,452
Period end								
Total loans and leases(1)	\$ 896,983	\$	238,851	\$ 139,039	\$ 319,580	\$	73,208	\$ 126,305
Total assets (2)	2,144,316		645,427	296,271	381,975		548,790	271,853
Total deposits	1,197,259		577,832	260,893	296,162		37,038	25,334

		Year Ended December 31, 2014										
	Total Corporation		Consumer Banking		GWIM		Global Banking	Global Markets			All Other	
Net interest income (FTE basis)	\$ 40,640	\$	20,742	\$	5,813	\$	9,586	\$ 3,848		\$	651	
Card income	5,944		4,843		204		456		84		357	
Service charges	7,443		4,160		76		2,901		281		25	
Investment and brokerage services	13,284		251		10,722		69		2,205		37	
Investment banking income (loss)	6,065		(1)		323		3,213		2,743		(213)	
Trading account profits (losses)	6,309		_		179		124		6,027		(21)	
Mortgage banking income	1,563		1,394		8		_		1		160	
Gains on sales of debt securities	1,354		2		1		_		10		1,341	
Other income (loss)	3,035		389		1,060		1,751		928		(1,093)	
Total noninterest income	 44,997		11,038		12,573		8,514		12,279		593	
Total revenue, net of interest expense (FTE basis)	85,637		31,780		18,386		18,100		16,127		1,244	
Provision for credit losses	2,275		2,470		14		322		110		(641)	
Noninterest expense	75,657		19,392		13,830		8,807		11,989		21,639	
Income (loss) before income taxes (FTE basis)	7,705		9,918		4,542		8,971		4,028		(19,754)	
Income tax expense (benefit) (FTE basis)	 2,872		3,698		1,694		3,292		1,440		(7,252)	
Net income (loss)	\$ 4,833	\$	6,220	\$	2,848	\$	5,679	\$	2,588	\$	(12,502)	
Average												
Total loans and leases(1)	\$ 898,703	\$	233,508	\$	120,687	\$	281,304	\$	61,750	\$	201,454	
Total assets (2)	2,145,590		588,413		267,575		362,273		604,198		323,131	
Total deposits	1,124,207		520,186		240,242		288,010		40,221		35,548	
Period end												
Total loans and leases <sup>(1)</sup>	\$ 876,104	\$	234,243	\$	126,432	\$	283,584	\$	58,996	\$	172,849	
Total assets (2)	2,104,534		599,066		274,954		353,637		576,552		300,325	
Total deposits	1,118,936		530,641		245,391		279,792		40,665		22,447	

<sup>(1)</sup> Beginning in the first quarter of 2016, the Corporation classifies certain leases in other assets on the Consolidated Balance Sheet. Previously these leases were classified in loans and leases. Additionally, amounts related to these leases were reclassified from net interest income to other income and noninterest expense on the Consolidated Statement of Income. Prior periods were reclassified to conform to current period presentation.

(2) Total assets include asset allocations to match liabilities (i.e., deposits).

### **Bank of America Corporation and Subsidiaries Consumer Banking Segment Results**

Year Ended   December 31		Fi	rst Quarter 2016 5,272	\$	Fourth Quarter 2015	<u> </u>	Third Quarter 2015		Second Quarter 2015		First Quarter 2015
Net interest income (FTE basis)         \$ 20,331         \$           Noninterest income:	20,742 4,843 4,160	_	5,272	\$	2015		2015				
Card income         4,937           Service charges         4,101           Mortgage banking income         1,332	4,843 4,160	\$	ĺ	\$	5,163	\$					2017
Card income         4,937           Service charges         4,101           Mortgage banking income         1,332	4,160						5,122	\$	5,043	\$	5,003
Service charges 4,101  Mortgage banking income 1,332	4,160										
Mortgage banking income 1,332			1,211		1,313		1,249		1,207		1,168
7.0	1,394		997		1,045		1,057		1,033		966
All other income 726			190		216		290		359		467
7.25	641	_	131		208		293		115		110
Total noninterest income 11,096	11,038		2,529		2,782		2,889		2,714		2,711
Total revenue, net of interest expense (FTE basis) 31,427	31,780		7,801		7,945		8,011		7,757		7,714
Provision for credit losses 2,346	2,470		531		684		523		470		669
Noninterest expense 18,716	19,392		4,538		4,638		4,711		4,637		4,730
Income before income taxes (FTE basis) 10,365	9,918	_	2,732	_	2,623	_	2,777	_	2,650		2,315
	3,698		1,003		929		1,001		988		2,313 859
Income tax expense (FTE basis)   3,777	6,220	\$	1,729	\$	1,694	\$	1,776	\$	1,662	\$	1,456
ret income 3 0,366 3	0,220	3	1,729	J	1,054	-	1,770	<b>.</b>	1,002	<b></b>	1,430
Net interest yield (FTE basis) 3.50%	3.79%		3.49%		3.46%		3.48%		3.49%		3.59%
Return on average allocated capital <sup>(1)</sup> 20	18		20		20		21		20		18
Efficiency ratio (FTE basis) 59.55	61.02		58.18		58.37		58.80		59.78		61.32
Balance Sheet											
Average											
Total loans and leases \$ 232,432 \$	233,508	\$	237,908	\$	235,498	\$	233,103	\$	230,704	\$	230,359
Total earning assets (2) 580,097	546,832		607,313		591,348		583,376		579,920		565,424
Total assets (2) 620,192	588,413		646,523		630,973		623,324		620,355		605,806
Total deposits 552,876	520,186		578,196		563,745		555,987		552,973		538,487
Allocated capital (1) 33,000	34,000		34,000		33,000		33,000		33,000		33,000
Period end											
Total loans and leases \$ 238,851 \$	234,243	\$	240,591	\$	238,851	\$	234,995	\$	232,271	\$	230,213
Total earning assets (2) 605,012	557,541		626,941		605,012		584,995		581,846		584,113
Total assets (2) 645,427	599,066		666,298		645,427		625,158		621,883		624,689
Total deposits 577,832	530,641		597,800		577,832		557,626		554,204		557,163

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## **Consumer Banking Annual Results**

Consumer Danking Annual I	Courts
(Dollars in millions)	

		Y	ear Ended I	December 31, 2015	
	Total	Consumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	s	20,331	s	9,556	\$ 10,775
Noninterest income:					
Card income		4,937		11	4,926
Service charges		4,101		4,100	1
Mortgage banking income		1,332		_	1,332
All other income		726		482	 244
Total noninterest income		11,096		4,593	 6,503
Total revenue, net of interest expense (FTE basis)		31,427		14,149	17,278
Provision for credit losses		2,346		200	2,146
Noninterest expense		18,716		9,855	 8,861
Income before income taxes (FTE basis)		10,365		4,094	6,271
Income tax expense (FTE basis)		3,777		1,491	 2,286
Net income	<u>\$</u>	6,588	\$	2,603	\$ 3,985
Net interest yield (FTE basis)		3.50%		1.74%	4.69
Return on average allocated capital (1)		20		22	19
Efficiency ratio (FTE basis)		59.55		69.65	51.28
Balance Sheet					
Average					
Total loans and leases	S	232,432	s	4,713	\$ 227,719
Total earning assets (2)		580,097		549,600	229,579
Total assets (2)		620,192		576,569	242,705
Total deposits		552,876		544,685	8,191
Allocated capital (1)		33,000		12,000	21,000
Period end					
Total loans and leases	S	238,851	S	4,735	\$ 234,116
Total earning assets (2)		605,012		576,108	235,496
Total assets (2)		645,427		603,448	248,571
Total deposits		577,832		571,467	6,365

		Ye	ear Ended December 31, 2014	
	Tota	al Consumer Banking	Deposits	Consumer Lending
Net interest income (FTE basis)	s	20,742	\$ 9,362	\$ 11,380
Noninterest income:				
Card income		4,843	10	4,833
Service charges		4,160	4,159	1
Mortgage banking income		1,394	_	1,394
All other income		641	416	225
Total noninterest income		11,038	4,585	6,453
Total revenue, net of interest expense (FTE basis)		31,780	13,947	17,833
Provision for credit losses		2,470	268	2,202
Noninterest expense		19,392	10,026	9,366
Income before income taxes (FTE basis)		9,918	3,653	6,265
Income tax expense (FTE basis)		3,698	1,361	2,337
Net income	<u>\$</u>	6,220	\$ 2,292	\$ 3,928
Net interest yield (FTE basis)		3.79%	1.81%	4.94%
Return on average allocated capital (1)		18	21	17
Efficiency ratio (FTE basis)		61.02	71.88	52.52
Balance Sheet				
Average				
Total loans and leases	s	233,508	\$ 5,147	\$ 228,361
Total earning assets (2)		546,832	515,949	229,926

Total assets (2)		588,413	542,684	244,772
Total deposits		520,186	511,925	8,261
Allocated capital (1)		34,000	11,000	23,000
Period end				
Total loans and leases	s	234,243	\$ 4,950	\$ 229,293
Total earning assets (2)		557,541	526,780	230,041
Total assets (2)		599,066	554,106	244,240
Total deposits		530,641	523,350	7,291

For footnotes see page10.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filling.

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#### **Consumer Banking Quarterly Results**

consumer bunning	& mm1 10113	
(Dollars in millions)		

			First Qu	arter 2016		
	Tota	al Consumer Banking	D	eposits		Consumer Lending
Net interest income (FTE basis)	\$	5,272	s	2,645	s	2,627
Noninterest income:						
Card income		1,211		3		1,208
Service charges		997		997		_
Mortgage banking income		190		_		190
All other income		131		115		16
Total noninterest income		2,529		1,115		1,414
Total revenue, net of interest expense (FTE basis)		7,801		3,760		4,041
Provision for credit losses		531		48		483
Noninterest expense		4,538		2,454		2,084
Income before income taxes (FTE basis)		2,732		1,258		1,474
Income tax expense (FTE basis)		1,003		462		541
Net income	<u>s</u>	1,729	\$	796	\$	933
Net interest yield (FTE basis)		3.49%		1.85%		4.51%
Return on average allocated capital (1)		20		27		17
Efficiency ratio (FTE basis)		58.18		65.30		51.56
Balance Sheet						
Average						
Total loans and leases	S	237,908	s	4,732	\$	233,176
Total earning assets (2)		607,313		576,633		234,362
Total assets (2)		646,523		603,429		246,776
Total deposits		578,196		571,461		6,735
Allocated capital (1)		34,000		12,000		22,000
Period end						
Total loans and leases	S	240,591	s	4,737	\$	235,854
Total earning assets (2)		626,941		596,058		236,962
Total assets (2)		666,298		622,783		249,594
Total deposits		597,800		590,829		6,971

			Fourth Qua	rter 2015			
	Total	Consumer Banking	Dep	oosits	Consumer Lending		
Net interest income (FTE basis)	\$	5,163	s	2,496	\$ 2,667		
Noninterest income:							
Card income		1,313		2	1,311		
Service charges		1,045		1,044	1		
Mortgage banking income		216		_	216		
All other income		208		129	 79		
Total noninterest income		2,782		1,175	 1,607		
Total revenue, net of interest expense (FTE basis)		7,945		3,671	4,274		
Provision for credit losses		684		55	629		
Noninterest expense		4,638		2,503	2,135		
Income before income taxes (FTE basis)		2,623		1,113	1,510		
Income tax expense (FTE basis)		929		396	533		
Net income	\$	1,694	\$	717	\$ 977		
Net interest yield (FTE basis)		3.46%		1.76%	4.56%		
Return on average allocated capital (1)		20		24	18		
Efficiency ratio (FTE basis)		58.37		68.17	49.95		
Balance Sheet							
Average							
Total loans and leases	\$	235,498	s	4,652	\$ 230,846		
Total earning assets (2)		591,348		561,149	232,245		

Total assets (2)	630,973	587,982	245,037
Total deposits	563,745	556,064	7,681
Allocated capital (1)	33,000	12,000	21,000
Period end			
Total loans and leases	\$ 238,851	\$ 4,735	\$ 234,116
Total earning assets (2)	605,012	576,108	235,496
Total assets (2)	645,427	603,448	248,571
Total deposits	577,832	571,467	6,365

For footnotes see page10.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

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## Consumer Banking Quarterly Results (continued) (Dollars in millions)

(Dollars in millions)			Third O	uarter 2015		
	Total Co	nsumer Banking		Deposits		Consumer Lending
Net interest income (FTE basis)	s	5,122	s	2,423	s	2,699
Noninterest income:						
Card income		1,249		3		1,246
Service charges		1,057		1,057		_
Mortgage banking income		290		_		290
All other income		293		132		161
Total noninterest income		2,889		1,192		1,697
Total revenue, net of interest expense (FTE basis)		8,011		3,615		4,396
rovision for credit losses		523		58		465
Noninterest expense		4,711		2,500		2,211
Income before income taxes (FTE basis)		2,777		1,057		1,720
ncome tax expense (FTE basis)		1,001		380		621
Net income	<u>s</u>	1,776	S	677	\$	1,099
et interest yield (FTE basis)		3.48%		1.74%		4.64
Return on average allocated capital (1)		21		22		21
fficiency ratio (FTE basis)		58.80		69.17		50.28
Salance Sheet						
verage						
Total loans and leases	\$	233,103	\$	4,662	\$	228,441
Total earning assets (2)		583,376		552,534		230,523
Total assets (2)		623,324		579,604		243,401
Total deposits		555,987		547,727		8,260
Allocated capital (1)		33,000		12,000		21,000
Period end	s	234,995	s	4,644	s	230,351
Total loans and leases	3		3		2	
Total earning assets (2)		584,995 625,158		555,127 582,082		232,228
Total assets (2) Total deposits		557,626		550,240		245,436 7,386
			Second C	Quarter 2015		
	Total Co	nsumer Banking		Deposits		Consumer Lending
Net interest income (FTE basis)	s	5,043	s	2,366	\$	2,677
Noninterest income:						
Card income		1,207		3		1,204
Service charges		1,033		1,033		_
Mortgage banking income		359		_		359
All other income		115		119		(4)
Total noninterest income		2,714		1,155		1,559
Total revenue, net of interest expense (FTE basis)		7,757	-	3,521		4,236
rovision for credit losses		470		24		446
Lanistance avanue		4,637		2 292		2 255
Noninterest expense  Income before income taxes (FTE basis)		2,650		2,382 1,115		2,255 1,535
ncome tax expense (FTE basis)		988		415		573
Net income	S	1,662	s	700	\$	962
Vet interest yield (FTE basis)		3.49%		1.73%		4.719
N . 1 . 5.140						18
		20 59.78		67.65		53.25
Efficiency ratio (FTE basis)						53.25
Estance Sheet						53.25
Efficiency ratio (FTE basis)  Balance Sheet	S		s		\$	53.25 226,010
Return on average allocated capital (1)  Efficiency ratio (FTE basis)  Balance Sheet  Average  Total loans and leases  Total earning assets (2)	S	59.78	s	67.65	\$	

Total deposits		552,973	544,341	8,632
Allocated capital (1)		33,000	12,000	21,000
Period end				
Total loans and leases	s	232,271	\$ 4,712	\$ 227,559
Total earning assets (2)		581,846	551,507	229,860
Total assets (2)		621,883	578,048	243,356
Total deposits		554,204	546,173	8,031

For footnotes see page 10.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ current\ period\ presentation.$ 

This segment information is preliminary and based on company data available at the time of this filing.

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#### **Consumer Banking Quarterly Results (continued)**

(Dollars in millions) First Quarter 2015 Consumer Lending Total Consumer Banking Net interest income (FTE basis) 2,271 2,732 5,003 Noninterest income: Card income 1,168 1,165 Service charges 966 966 Mortgage banking income 467 467 Total noninterest income 2.711 1.071 1.640 Total revenue, net of interest expense (FTE basis) 7,714 3,342 4,372 Provision for credit losses 669 606 2,260 Noninterest expense 4,730 Income before income taxes (FTE basis) 2.315 809 1.506 Income tax expense (FTE basis) 859 300 559 1,456 509 947 Net income Net interest yield (FTE basis) 3.59% 1.72% 4.87% Return on average allocated capital (1) 18 17 18 Efficiency ratio (FTE basis) 61.32 73.93 51.69 Balance Sheet Average 225,514 Total loans and leases s 230,359 4,845 \$ Total earning assets (2) 565,424 535,341 227,360 Total assets (2) 605,806 562,125 240,958 Total deposits 538,487 530,290 8,197 Allocated capital (1) 33,000 12,000 21,000 225,455 Total loans and leases 230,213 4,758 Total earning assets (2) 584,113 553,380 228,390 Total assets (2) 624,689 580,166 242,180

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Total deposits

557,163

548,309

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures

<sup>(2)</sup> For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets frodil Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.

#### **Consumer Banking Key Indicators**

(Dollars in millions)		Year :				Fourth		Fourth		Third	Second	First
	_	2015	1001 5	2014	Fi	irst Quarter 2016		Quarter 2015		Quarter 2015	Quarter 2015	Quarter 2015
Average deposit balances												
Checking	\$	266,639	\$	243,505	\$	282,146	\$	273,900	\$	268,559	\$ 266,524	\$ 257,368
Savings		44,878		44,616		46,221		44,518		44,721	45,748	44,525
MMS		188,536		168,493		201,616		195,756		191,358	186,750	180,078
CDs and IRAs		50,085		60,766		45,451		46,791		48,644	51,178	53,820
Non-U.S. and other		2,738		2,806		2,762		2,780		2,705	2,773	2,696
Total average deposit balances	\$	552,876	\$	520,186	\$	578,196	\$	563,745	\$	555,987	\$ 552,973	\$ 538,487
Deposit spreads (excludes noninterest costs)												
Checking		1.99%		2.02%		1.98%		1.98%		1.99%	1.99%	1.98%
Savings		2.30		2.31		2.28		2.29		2.29	2.29	2.31
MMS		1.23		1.18		1.24		1.24		1.23	1.22	1.23
CDs and IRAs		0.60		0.50		0.81		0.69		0.62	0.58	0.54
Non-U.S. and other		0.47		0.46		0.67		0.54		0.48	0.44	0.42
Total deposit spreads		1.62		1.59		1.65		1.63		1.62	1.61	1.60
Client brokerage assets	\$	122,721	\$	113,763	\$	126,921	\$	122,721	\$	117,210	\$ 121,961	\$ 118,492
Online banking active accounts (units in thousands)		31,674		30,904		32,647		31,674		31,627	31,365	31,523
Mobile banking active users (units in thousands)		18,705		16,539		19,595		18,705		18,398	17,626	17,092
Financial centers		4,726		4,855		4,689		4,726		4,741	4,789	4,835
ATMs		16,038		15,834		16,003		16,038		16,062	15,992	15,903
Total U.S. credit card(1)												
Loans												
Average credit card outstandings	\$	88,244	\$	88,962	\$	87,163	\$	88,623	\$	88,201	\$ 87,460	\$ 88,695
Ending credit card outstandings		89,602		91,879		86,403		89,602		88,339	88,403	87,288
Credit quality												
Net charge-offs	\$	2,314	\$	2,638	\$	587	\$	563	\$	546	\$ 584	\$ 621
		2.62%		2.96%		2.71%		2.52%		2.46%	2.68%	2.84%
30+ delinquency	\$	1,575	\$	1,701	\$	1,448	\$	1,575	\$	1,514	\$ 1,486	\$ 1,581
00.15		1.76%		1.85%		1.68%		1.76%		1.71%	1.68%	1.81%
90+ delinquency	\$	789 0.88 %	\$	866 0.94%	\$	743 0.86%	\$	789 0.88%	\$	721 0.82 %	\$ 742 0.84%	\$ 795 0.91 %
Other Total U.S. credit card indicators <sup>(1)</sup>												
Gross interest yield		9.16%		9.34%		9.32%		9.15%		9.15%	9.08%	9.27%
Risk adjusted margin		9.31		9.39		9.05		9.79		9.51	8.89	9.02
New accounts (in thousands)		4,973		4,541		1,208		1,260		1,257	1,295	1,161
Purchase volumes	\$	221,378	\$	212,088	\$	51,154	\$	58,752	\$	56,472	\$ 55,976	\$ 50,178
Debit card data												
Purchase volumes	\$	277,695	\$	272,576	\$	69,147	\$	70,755	\$	69,288	\$ 70,754	\$ 66,898

For footnotes see page12.

#### **Consumer Banking Key Indicators (continued)**

(Dollars in millions)											
	 Year I Decem			Fi	rst Quarter		Fourth Quarter		Third Quarter	Second Quarter	First Quarter
	 2015		2014		2016	2015		_	2015	 2015	 2015
Loan production (2):											
Total <sup>(3)</sup> :											
First mortgage	\$ 56,930	\$	43,290	\$	12,623	\$	13,543	\$	13,712	\$ 15,962	\$ 13,713
Home equity	13,060		11,233		3,805		3,494		3,140	3,209	3,217
Consumer Banking:											
First mortgage	\$ 40,878	\$	32,339	\$	9,078	\$	9,733	\$	10,026	\$ 11,265	\$ 9,854
Home equity	11,988		10,286		3,515		3,192		2,840	2,939	3,017
Mortgage banking income											
Consumer Banking mortgage banking income											
Total production income	\$ 950	\$	888	\$	138	\$	150	\$	223	\$ 272	\$ 305
Servicing fees	855		1,045		184		201		204	208	242
Amortization of expected cash flows <sup>(4)</sup>	(661)		(761)		(154)		(155)		(159)	(168)	(179)
Fair value changes of MSRs, net of risk management activities used to hedge certain market risk(\$)	 188		222		22		20		22	47	99
Total net servicing income	382		506		52		66		67	87	162
Total Consumer Banking mortgage banking income	1,332		1,394		190		216		290	359	467
Other mortgage banking income <sup>(6)</sup>											
Other production income	107		74		94		48		34	25	_
Representations and warranties provision	28		(694)		(44)		(9)		(77)	204	(90)
Servicing fees	538		764		118		123		109	152	154
Amortization of expected cash flows <sup>(4)</sup>	(77)		(57)		(18)		(19)		(20)	(19)	(19)
Fair value changes of MSRs, net of risk management activities used to hedge certain market risk(\$)	 328		72		105		(31)		62	146	151
Total net servicing income	 789		779		205		73	_	151	 279	 286
Eliminations (7)	 108	_	10		(12)		(66)		9	134	31
Total other mortgage banking income	 1,032		169	_	243		46		117	 642	 227
Total consolidated mortgage banking income	\$ 2,364	\$	1,563	\$	433	\$	262	\$	407	\$ 1,001	\$ 694

<sup>(1)</sup> In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in

<sup>(</sup>a) In addition to let U.S. credit card portfolio int. onsumer Banking, the remaining U.S. credit card portfolio is in GWIM.

(b) The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

(c) In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.

(d) Represents the net change in fair value of the MSR asset due to the recognition of modeled cash

flows.

(5) Includes gains (losses) on sales of MSRs.

(6) Amounts for other mortgage banking incomeare included in this Consumer Banking table to show the components of consolidated mortgage banking

income. Of Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

#### Global Wealth & Investment Management Segment Results

(Dollars in millions)													
	Year Ended December 31  First Quarter		rst Quarter	For	ırth Quarter	Third Quarter		Second Quarter		Fir	rst Quarter		
		2015	2014		2016	100	2015		2015	500	2015		2015
Net interest income (FTE basis)	\$	5,486	\$ 5,813	\$	1,488	\$	1,417	\$	1,374	\$	1,352	\$	1,343
Noninterest income:													
Investment and brokerage services		10,792	10,722		2,536		2,638		2,682		2,749		2,723
All other income		1,714	1,851		420		394		410		466		444
Total noninterest income		12,506	12,573		2,956		3,032		3,092		3,215		3,167
Total revenue, net of interest expense (FTE basis)		17,992	18,386		4,444		4,449		4,466		4,567		4,510
Provision for credit losses		51	14		25		15		(2)		15		23
Noninterest expense		13,938	13,830		3,275		3,497		3,467		3,485		3,489
Income before income taxes (FTE basis)		4,003	4,542		1,144		937		1,001		1,067		998
Income tax expense (FTE basis)		1,459	1,694		420		332		359		398		370
Net income	\$	2,544	\$ 2,848	\$	724	\$	605	\$	642	\$	669	\$	628
Net interest yield (FTE basis)		2.12 %	2.33 %		2.14%		2.09%		2.12%		2.16%		2.11%
Return on average allocated capital <sup>(1)</sup>		21	24		22		20		21		22		21
Efficiency ratio (FTE basis)		77.47	75.22		73.71		78.62		77.64		76.31		77.36
Balance sheet													
Average													
Total loans and leases	\$	132,499	\$ 120,687	\$	139,099	\$	137,022	\$	134,319	\$	131,364	\$	127,162
Total earning assets (2)		259,020	249,043		279,606		269,250		257,424		251,601		257,694
Total assets (2)		275,950	267,575		295,711		285,329		274,272		268,908		275,200
Total deposits		244,725	240,242		260,482		251,306		243,980		239,974		243,561
Allocated capital (1)		12,000	12,000		13,000		12,000		12,000		12,000		12,000
Period end													
Total loans and leases	\$	139,039	\$ 126,432	\$	139,690	\$	139,039	\$	135,805	\$	133,499	\$	128,623
Total earning assets (2)		279,597	256,586		280,118		279,597		262,952		250,798		255,910
Total assets (2)		296,271	274,954		296,200		296,271		279,237		267,099		272,848
Total deposits		260,893	245,391		260,565		260,893		246,172		237,624		244,080

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)				1									
		Ended nber 3											
	2015		2014	Fire	st Quarter 2016	Fe	ourth Quarter 2015	1	Third Quarter 2015	S	econd Quarter 2015	Firs	st Quarter 201:
Revenue by Business													
Merrill Lynch Global Wealth Management	\$ 14,893	\$	15,243	\$	3,647	\$	3,669	\$	3,693	\$	3,788	\$	3,743
U.S. Trust	3,023		3,079		772		757		755		762		749
Other (1)	 76		64		25		23		18		17		18
Total revenue, net of interest expense (FTE basis)	\$ 17,992	\$	18,386	\$	4,444	\$	4,449	\$	4,466	\$	4,567	\$	4,510
Client Balances by Business, at period end													
Merrill Lynch Global Wealth Management	\$ 1,986,502	\$	2,034,802	\$	1,998,145	\$	1,986,502	\$	1,943,798	\$	2,052,636	\$	2,044,514
U.S. Trust	388,604		387,491		390,262		388,604		375,751		388,829		391,105
Other (1)	 82,929		76,705		77,751		82,929		78,110		81,318		75,295
Total client balances	\$ 2,458,035	\$	2,498,998	\$	2,466,158	\$	2,458,035	\$	2,397,659	\$	2,522,783	\$	2,510,914
Client Balances by Type, at period end													
Long-term assets under management(2)	\$ 817,938	\$	826,171	\$	812,916	\$	817,938	\$	798,887	\$	849,046	\$	841,966
Liquidity assets under management(3)	82,925		76,701		77,747		82,925		78,106		81,314		75,291
Assets under management	900,863		902,872		890,663		900,863		876,993		930,360		917,257
Brokerage assets	1,040,938		1,081,434		1,056,752		1,040,938		1,026,355		1,079,084		1,076,277
Assets in custody	113,239		139,555		115,537		113,239		109,196		138,774		141,273
Deposits	260,893		245,391		260,565		260,893		246,172		237,624		244,080
Loans and leases (4)	 142,102		129,746		142,641		142,102		138,943		136,941		132,027
Total client balances	\$ 2,458,035	\$	2,498,998	\$	2,466,158	\$	2,458,035	\$	2,397,659	\$	2,522,783	\$	2,510,914
Assets Under Management Rollforward													
Assets under management, beginning balance	\$ 902,872	\$	821,449	\$	900,863	\$	876,993	\$	930,360	\$	917,257	\$	902,872
Net long-term client flows	34,441		49,800		(599)		6,746		4,448		8,593		14,654
Net liquidity client flows	6,133		3,361		(3,820)		4,813		(3,210)		6,023		(1,493)
Market valuation/other	 (42,583)		28,262		(5,781)		12,311		(54,605)		(1,513)		1,224
Total assets under management, ending balance	\$ 900,863	\$	902,872	\$	890,663	\$	900,863	\$	876,993	\$	930,360	\$	917,257
Associates, at period end (5, 6)													
Number of financial advisors	16,687		16,147		16,671		16,687		16,522		16,313		16,163
Total wealth advisors, including financial advisors	18,131		17,561		18,111		18,131		17,967		17,734		17,594
Total client-facing professionals, including financial advisors and wealth advisors	20,605		20,085		20,573		20,605		20,446		20,231		20,114
Merrill Lynch Global Wealth Management Metric <sup>(6)</sup>													
Financial advisor productivity <sup>(7)</sup> (in thousands)	\$ 1,024	\$	1,059	\$	984	\$	996	\$	1,007	\$	1,050	\$	1,042
U.S. Trust Metric, at period end <sup>(6)</sup>													
Client-facing professionals	2,186		2,181		2,188		2,186		2,182		2,168		2,180

<sup>(1)</sup> Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative

items.
(2) Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one

year.

(3) Defined as assets under advisory and discretion of WIM in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than

one year.

(4) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance

Sheet.

(5) Includes financial advisors in the Consumer Banking segment of 2,259, 2,187, 2,050, 2,048, 1,978 and 1,978 at March 31, 2016, December 31, 2015, September 30, 2015, June 30, 2015, March 31, 2015 and December 31, 2014,

respectively.

(6) Headcount computation is based upon full-time equivalents.

(7) Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management revenue, excluding the allocation of certain ALM activities, divided by the total number of financial advisors (excluding financial advisors in the Consumer Banking segment).

#### **Global Banking Segment Results**

(Dollars in millions)														
	_	2015		2014	Fi	irst Quarter 2016	For	urth Quarter 2015	Qu	Third arter 2015	Sec	ond Quarter 2015	Fi	st Quarter 2015
Net interest income (FTE basis)	\$	9,050	\$	9,586	\$	2,481	\$	2,385	\$	2,294	\$	2,170	\$	2,201
Noninterest income:														
Service charges		2,914		2,901		745		730		746		728		710
Investment banking fees		3,110		3,213		636		729		752		777		852
All other income		2,353		2,400		528		646		523		561		623
Total noninterest income		8,377		8,514		1,909		2,105		2,021		2,066		2,185
Total revenue, net of interest expense (FTE basis)		17,427		18,100		4,390		4,490		4,315		4,236		4,386
Provision for credit losses		685		322		553		233		179		177		96
Noninterest expense		8,481		8,807		2,171		2,086		2,161		2,086		2,148
Income before income taxes (FTE basis)		8,261		8,971		1,666		2,171		1,975		1,973		2,142
Income tax expense (FTE basis)		3,041		3,292		612		800		709		737		795
Net income	\$	5,220	\$	5,679	\$	1,054	\$	1,371	\$	1,266	\$	1,236	\$	1,347
Net interest yield (FTE basis)		2.84%		3.08%		2.96%		2.85%		2.84%		2.79%		2.86%
Return on average allocated capital <sup>(1)</sup>		15		17		11		16		14		14		16
Efficiency ratio (FTE basis)		48.67		48.66		49.48		46.44		50.10		49.24		48.98
Balance Sheet														
Average														
Total loans and leases	\$	299,824	\$	281,304	\$	324,531	\$	314,599	\$	304,621	\$	295,405	\$	284,284
Total earnings assets (2)		319,005		311,682		337,275		332,054		320,328		311,674		311,724
Total assets (2)		369,001		362,273		387,640		381,887		370,246		361,867		361,771
Total deposits		294,733		288,010		297,134		307,806		296,321		288,117		286,434
Allocated capital (1)		35,000		33,500		37,000		35,000		35,000		35,000		35,000
Period end														
Total loans and leases	\$	319,580	\$	283,584	\$	329,485	\$	319,580	\$	309,500	\$	301,558	\$	290,298
Total earnings assets (2)		330,658		303,132		341,236		330,658		321,589		317,723		313,568
Total assets (2)		381,975		353,637		390,586		381,975		372,253		367,052		365,024
Total deposits		296,162		279,792		298,072		296,162		297,644		292,261		290,422

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### **Global Banking Key Indicators**

Provision for credit losses         \$ 885         \$ 322         \$ 553         \$ 233         \$ 179         \$ 177         \$ 60           Credit quality (4.5)         Session of credit publiced criticized exposure         \$ 14,397         \$ 9,325         \$ 16,923         \$ 14,397         \$ 11,243         \$ 11,031         \$ 10,009           Nonperforming louns, leases and foreclosed properties         \$ 935         \$ 892         \$ 1316         \$ 935         \$ 898         \$ 1,179         \$ 979           Average loans and leases by product         \$ 165,438         \$ 151,789         \$ 182,523         \$ 175,124         \$ 167,682         \$ 16,023           U.S. commercial real estate         \$ 165,438         \$ 151,789         \$ 182,523         \$ 175,124         \$ 167,682         \$ 16,025         \$ 16,024           Commercial real estate         \$ 165,438         \$ 151,789         \$ 182,523         \$ 175,124         \$ 167,682         \$ 16,251         \$ 16,024           Commercial lease financing         \$ 20,817         \$ 20,008         \$ 22,074         \$ 21,407         \$ 20,049         \$ 20,017           Non-U.S. commercial         \$ 68,19         \$ 66,295         7 11,4         \$ 69,70         \$ 68,74         \$ 68,74         \$ 68,74         \$ 68,74         \$ 67,76         \$ 16,76         \$ 76,76	(Dollars in millions)														
Section   1,200   1,					_	Fin		Fou		Qu		Sec		Fi	
Personan	Investment Banking fees (1)	_					-		-						_
Page	Advisory (2)	\$	1,354	\$ 1,0	198	\$	305	\$	355	\$	365	\$	247	\$	387
Part	Debt issuance		1,296	1,5	32		265		265		325		371		335
Part	Equity issuance		460	5	83		66		109		62		159		130
Comparison   S. 3,809   S. 3,909   S. 1,011   S. 1,01		\$	3,110	_		\$		\$		\$		\$		\$	
Personal Process	Business Lending														
Patients fixehing	Corporate	\$	3,830	\$ 3,9	68	\$	1,015	\$	1,016	\$	947	\$	846	\$	1,021
Total Dissister Leading revenue	Commercial		3,960	3,9	28		1,003		1,071		981		1,000		908
Companies	Business Banking		351	3	72		97		82		91		89		89
Comparis	Total Business Lending revenue	\$	8,141	\$ 8,2	268	\$	2,115	\$	2,169	\$	2,019	\$	1,935	\$	2,018
Commercial   2,032   2,948   693   643   643   643   644   645	Global Transaction Services														
Part	Corporate	\$	2,781	\$ 2,9	53	\$	708	\$	720	\$	710	\$	703	\$	648
Total Coboal Transaction Services revenue	Commercial		2,632	2,8	48		693		683		673		635		641
Part	Business Banking	<u>_</u>	698	7	10		184		184		181		169		164
Minterest-bearing	Total Global Transaction Services revenue	\$	6,111	\$ 6,5	11	\$	1,585	\$	1,587	\$	1,564	\$	1,507	\$	1,453
Provision for credit leases   220,061   221,075   231,075   231,075   222,015   230,055   200,	Average deposit balances														
Total average deposits	Interest-bearing	\$	65,667	\$ 78,9	29	\$	65,719	\$	66,227	\$	64,960	\$	65,504	\$	65,982
Provision for credit bases   S	Noninterest-bearing		229,066	209,0	181		231,415		241,579		231,361		222,613		220,452
Provision for credit losses         \$ 685         \$ 322         \$ 553         \$ 233         \$ 179         \$ 177         \$ 96           Credit quality (4.5)         Reservable utilized criticized exposure         \$ 14,397         \$ 9,325         \$ 16,923         \$ 14,397         \$ 11,243         \$ 11,031         \$ 10,069           Nonperforming loans, leases and foreclosed properties         \$ 935         \$ 882         \$ 1,316         \$ 935         \$ 888         \$ 1,179         \$ 979           Nonperforming loans, leases and foreclosed properties         \$ 935         \$ 882         \$ 1,316         \$ 935         \$ 888         \$ 1,179         \$ 979           Nonperforming loans, leases and foreclosed properties         \$ 935         \$ 882         \$ 1,316         \$ 935         \$ 888         \$ 1,179         \$ 979           Nonperforming loans, leases and foreclosed properties         \$ 935         \$ 882         \$ 1,316         \$ 935         \$ 888         \$ 1,179         \$ 979           Nonperforming loans, leases and foreclosed properties         \$ 935         \$ 882         \$ 1,316         \$ 935         \$ 888         \$ 1,179         \$ 979           Overage loans and leases by product         B 150 180 180 180 180 180 180 180 180 180 18	Total average deposits	\$	294,733	\$ 288,0	010	\$	297,134	\$	307,806	\$	296,321	\$	288,117	\$	286,434
Credit quality (4.5)   Reservable utilized criticized exposure	Loan spread		1.62%	1.	73%		1.65%		1.60%		1.61%		1.61%		1.68%
Reservable utilized criticized exposure	Provision for credit losses	\$	685	\$ 3	22	\$	553	\$	233	\$	179	\$	177	\$	96
Nonperforming loans, leases and foreclosed properties   \$ 935   \$ 892   \$ 1,316   \$ 935   \$ 898   \$ 1,179   \$ 979	Credit quality (4, 5)														
Nonperforming loans, leases and foreclosed properties   \$ 935   \$ 892   \$ 1,316   \$ 935   \$ 898   \$ 1,179   \$ 979	Reservable utilized criticized exposure	\$	14,397	\$ 9,3	25	\$	16,923	\$	14,397	\$	11,243	\$	11,031	\$	10,069
New Parage loans and leases by product   U.S. commercial   S 165,438   S 151,789   S 182,523   S 175,124   S 167,682   S 162,591   S 156,124   Commercial real estate   45,435   43,194   48,908   48,521   46,904   44,066   42,163   Commercial lease financing   20,817   20,008   22,074   21,467   21,074   20,491   20,117   Non-U.S. commercial lease financing   662,95   71,014   69,472   68,947   68,241   65,763   70			4.18%	3.	02%		4.78%		4.18%		3.36%		3.38%		3.20%
New Frage loans and leases by product   U.S. commercial   S 165,438   S 151,789   S 182,523   S 175,124   S 167,682   S 162,521   S 156,124   Commercial real estate   45,435   43,194   48,908   48,521   46,904   44,066   42,163   Commercial lease financing   20,817   20,008   22,074   21,467   21,074   20,491   20,217   Non-U.S. commercial   68,119   66,295   71,014   69,472   68,947   68,241   65,763   Cother   15   18   12   15   14   16   17   Total average loans and leases   S 299,824   S 281,304   S 324,531   S 314,599   S 304,621   S 295,405   S 284,284   Cother   S 1,503   S 1,205   S 346   S 408   S 391   S 276   S 428   S 408	Nonperforming loans, leases and foreclosed properties	\$	935	\$ 8	92	\$	1,316	\$	935	\$	898	\$	1,179	\$	979
U.S. commercial         \$ 165,438         \$ 151,789         \$ 182,523         \$ 175,124         \$ 167,682         \$ 162,911         \$ 150,124           Commercial real estate         45,435         43,194         48,908         48,521         46,904         44,066         42,163           Commercial lease financing         20,817         20,008         22,074         21,467         21,074         20,491         20,217           Non-U.S. commercial         68,119         66,295         71,014         69,472         68,947         68,241         65,763           Other         15         18         12         15         14         16         17           Total average loans and leases         \$ 299,824         \$ 281,304         \$ 324,531         \$ 314,599         \$ 304,621         \$ 295,405         \$ 2842,848           Total lorporation Investment Banking fees           Pobli issuance         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         3,033         3,583         669         617         748         887         781           Equity issuance         1,236         1,490         188         286         188         417			0.29 %	0.	32%		0.40%		0.29%		0.29 %		0.39%		0.34%
Commercial real estate         45,435         43,194         48,908         48,521         46,904         44,066         42,163           Commercial lease financing         20,817         20,008         22,074         21,467         21,074         20,491         20,217           Non-U.S. commercial         68,119         66,295         71,014         69,472         68,947         68,241         65,763           Other         15         18         12         15         14         16         17           Total average loans and leases         \$ 299,824         \$ 281,304         \$ 324,531         \$ 314,599         \$ 304,621         \$ 295,405         \$ 284,284           Total Corporation Investment Banking fees         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         \$ 3,033         3,583         669         617         748         887         781           Equity issuance         \$ 1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         \$ 5,772         6,278         \$ 1,203         \$ 1,311         \$ 1,327         1,580         \$ 1,554	Average loans and leases by product														
Commercial lease financing         20,817         20,008         22,074         21,467         21,074         20,491         20,217           Non-U.S. commercial         68,119         66,295         71,014         69,472         68,947         68,241         65,763           Other         15         18         12         15         14         16         17           Total average loans and leases         \$ 299,824         \$ 281,304         \$ 324,531         \$ 314,599         \$ 304,621         \$ 295,405         \$ 284,284           Total Corporation Investment Banking fees         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         \$ 3,033         3,583         669         617         748         887         781           Equity issuance         \$ 1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         \$ 5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	U.S. commercial	\$	165,438	\$ 151,7	89	\$	182,523	\$	175,124	\$	167,682	\$	162,591	\$	156,124
Non-U.S. commercial         68,119         66,295         71,014         69,472         68,947         68,241         65,763           Other         15         18         12         15         14         16         17           Total average loans and leases         \$ 299,824         \$ 281,304         \$ 324,531         \$ 314,599         \$ 304,621         \$ 295,405         \$ 284,284           Total Corporation Investment Banking fees           Advisory (2)         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         3,033         3,583         669         617         748         887         781           Equity issuance         1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Commercial real estate		45,435	43,1	94		48,908		48,521		46,904		44,066		42,163
Other         15         18         12         15         14         16         17           Total average loans and leases         \$ 299,824         \$ 281,304         \$ 324,531         \$ 314,599         \$ 304,621         \$ 295,405         \$ 284,284           Total Corporation Investment Banking fees           Advisory (2)         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         3,033         3,583         669         617         748         887         781           Equity issuance         1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Commercial lease financing		20,817	20,0	08		22,074		21,467		21,074		20,491		20,217
Total average loans and leases         \$ 299,824         \$ 281,304         \$ 324,531         \$ 314,599         \$ 304,621         \$ 295,405         \$ 284,284           Total Corporation Investment Banking fees           Advisory (2)         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         3,033         3,583         669         617         748         887         781           Equity issuance         1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Non-U.S. commercial		68,119	66,2	95		71,014		69,472		68,947		68,241		65,763
Total Corporation Investment Banking fees           Advisory (2)         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         3,033         3,583         669         617         748         887         781           Equity issuance         1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Other		15		18		12		15		14		16		17
Advisory (2)         \$ 1,503         \$ 1,205         \$ 346         \$ 408         \$ 391         \$ 276         \$ 428           Debt issuance         3,033         3,583         669         617         748         887         781           Equity issuance         1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Total average loans and leases	\$	299,824	\$ 281,3	04	\$	324,531	\$	314,599	\$	304,621	\$	295,405	\$	284,284
Debt issuance         3,033         3,583         669         617         748         887         781           Equity issuance         1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Total Corporation Investment Banking fees														
Equity issuance         1,236         1,490         188         286         188         417         345           Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Advisory (2)	\$	1,503	\$ 1,2	205	\$	346	\$	408	\$	391	\$	276	\$	428
Total investment banking fees including self-led deals         5,772         6,278         1,203         1,311         1,327         1,580         1,554           Self-led deals         (200)         (213)         (50)         (39)         (40)         (54)         (67)	Debt issuance		3,033	3,5	83		669		617		748		887		781
Self-led deals (200) (213) (50) (39) (40) (54) (67)	Equity issuance		1,236	1,4	90		188		286		188		417		345
	Total investment banking fees including self-led deals		5,772	6,2	78		1,203		1,311		1,327		1,580		1,554
Total Investment Banking fees         \$ 5,572         \$ 6,065         \$ 1,153         \$ 1,272         \$ 1,287         \$ 1,526         \$ 1,487	Self-led deals		(200)	(2	213)		(50)		(39)		(40)		(54)		(67)
	Total Investment Banking fees	\$	5,572	\$ 6,0	065	\$	1,153	\$	1,272	\$	1,287	\$	1,526	\$	1,487

<sup>(1)</sup> Investment banking fees represent total investment banking fees forGlobal Banking inclusive of self-led deals and fees included within Business

<sup>10</sup> Investment banking fees represent total investment banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing

10 Advisory includes fees on debt and equity advisory and mergers and acquisitions.

11 Investment banking fees represent only the fee component of Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing

 <sup>(5)</sup> Investment banking fees represent only the fee component of Global Banking and do not include certain less significant items shared with the investment Banking Group under internal revenue sharing agreements.
 (4) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
 (5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

#### **Global Markets Segment Results**

(Dollars in millions)			1								
		ear Ended cember 31	Eir	st Quarter	Fourth Quarter		Third	San	cond Quarter	E	irst Quarter
	2015	2014	FII	2016	2015	Qu	arter 2015	300	2015	FI	2015
Net interest income (FTE basis)	\$ 4,183	\$ 3,848	\$	1,180	\$ 1,126	\$	1,096	\$	988	\$	973
Noninterest income:											
Investment and brokerage services	2,221	2,205		568	518		574		556		573
Investment banking fees	2,401	2,743		494	532		521		718		630
Trading account profits	6,109	6,027		1,595	797		1,471		1,703		2,138
All other income (loss)	92	1,304		110	139		91		(15)		(123)
Total noninterest income	10,823	12,279		2,767	1,986		2,657		2,962		3,218
Total revenue, net of interest expense (FTE basis) <sup>(1)</sup>	15,006	16,127		3,947	3,112		3,753		3,950		4,191
Provision for credit losses	99	110		9	30		42		6		21
Noninterest expense	11,373	11,989		2,450	2,767		2,698		2,748		3,160
Income before income taxes (FTE basis)	3,534	4,028		1,488	315		1,013		1,196		1,010
Income tax expense (FTE basis)	1,115	1,440		518	148		212		410		345
Net income	\$ 2,419	\$ 2,588	\$	970	\$ 167	\$	801	\$	786	\$	665
Return on average allocated capital <sup>(2)</sup>	79	% 8%		11%	2 %	, 0	9%		9%		8%
Efficiency ratio (FTE basis)	75.79	74.34		62.08	88.91		71.88		69.56		75.42
Balance Sheet											
Average											
Total trading-related assets(3)	\$ 433,169	\$ 449,623	\$	407,661	\$ 415,856	\$	431,172	\$	442,175	\$	443,801
Total loans and leases	63,443	61,750		69,283	68,835		66,349		61,819		56,601
Total earning assets (3)	430,468	457,871		418,198	419,977		436,809		433,254		431,896
Total assets	594,057	604,198		581,226	586,606		594,142		599,985		595,592
Total deposits	38,074	40,221		35,886	37,175		36,818		39,051		39,287
Allocated capital (2)	35,000	34,000		37,000	35,000		35,000		35,000		35,000
Period end											
Total trading-related assets <sup>(3)</sup>	\$ 373,926	\$ 418,847	\$	408,223	\$ 373,926	\$	407,086	\$	406,098	\$	424,899
Total loans and leases	73,208	58,996		73,446	73,208		70,159		65,962		62,627
Total earning assets (3)	384,046	418,849		422,268	384,046		418,519		405,883		418,747
Total assets	548,790	576,552		581,150	548,790		576,461		578,052		584,192
Total deposits	37,038	40,665		34,403	37,038		35,943		38,751		38,214
Trading-related assets (average)											
Trading account securities	\$ 195,650	\$ 201,951	\$	187,931	\$ 195,275	\$	196,685	\$	197,117	\$	193,491
Reverse repurchases	103,506	115,897		85,411	86,553		103,312		109,293		115,182
Securities borrowed	79,494	85,098		80,807	82,385		75,786		81,091		78,713
Derivative assets	54,519	46,677	<u> </u>	53,512	51,643		55,389		54,674		56,415
Total trading-related assets (3)	\$ 433,169	\$ 449,623	\$	407,661	\$ 415,856	\$	431,172	\$	442,175	\$	443,801

<sup>(1)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue

Substantianty air of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other obstiness segments. For additional sales and trading revenue information, see page 18.
 Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
 Trading-related assets include derivative assets, which are considered non-earning assets.

#### **Global Markets Key Indicators**

(Dollars in millions)														
	Year Ended December 31			Eir	First Quarter		rth Quarter	er Third		Second Quarter		Fin	st Quarter	
		2015		2014	111	2016	rou	2015	Qu	arter 2015		2015		2015
Sales and trading revenue <sup>(1)</sup>														
Fixed income, currency and commodities	\$	7,865	\$	8,696	\$	2,403	\$	1,560	\$	2,010	\$	1,942	\$	2,353
Equities		4,335		4,194		1,037		874		1,148		1,176		1,137
Total sales and trading revenue	\$	12,200	\$	12,890	\$	3,440	\$	2,434	\$	3,158	\$	3,118	\$	3,490
Sales and trading revenue, excluding net debit valuation adjustment <sup>(2)</sup>														
Fixed income, currency and commodities	\$	8,629	\$	9,002	\$	2,263	\$	1,749	\$	1,993	\$	2,142	\$	2,745
Equities		4,357		4,128		1,023		883		1,153		1,175		1,146
Total sales and trading revenue, excluding net debit valuation adjustment	\$	12,986	\$	13,130	\$	3,286	\$	2,632	\$	3,146	\$	3,317	\$	3,891
Sales and trading revenue breakdown														
Net interest income	\$	3,813	\$	3,494	\$	1,077	\$	1,028	\$	1,004	\$	888	\$	893
Commissions		2,196		2,186		559		511		568		550		567
Trading		6,106		6,025		1,595		796		1,470		1,702		2,138
Other		85		1,185		209		99		116		(22)		(108)
Total sales and trading revenue	\$	12,200	\$	12,890	\$	3,440	\$	2,434	\$	3,158	\$	3,118	\$	3,490

<sup>(1)</sup> Includes Global Banking sales and trading revenue of 422 million and \$383 million for the years ended December 31, 2015 and 2014; \$160 million, \$127 million, \$86 million, \$133 million and \$76 million for the first quarter of 2016, and the fourth, third, second and first quarters of 2015, respectively.
(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment gains (losses) which include net debit valuation adjustment on derivatives and structured liabilities. Sales and trading revenue excluding net debit valuation adjustment gains (losses) represents a non-GAAP financial measure.

#### All Other Results (1)

(Dollars in millions)				1									
		r Ended ember 31											
	2015	20	014	Fir	st Quarter 2016	Fou	orth Quarter 2015	Qu	Third arter 2015	Sec	ond Quarter 2015		t Quarter 2015
Net interest income (FTE basis)	\$ 939	\$	651	\$	(1,035)	\$	(109)	\$	(189)	\$	1,131	\$	106
Noninterest income:													
Card income	260		357		44		60		67		65		68
Mortgage banking income	1,022		160		242		43		115		639		225
Gains on sales of debt securities	1,079		1,341		226		269		384		162		264
All other loss	(1,212)		(1,265)		(332)		(366)		(183)		(328)		(335)
Total noninterest income	1,149		593		180		6		383		538		222
Total revenue, net of interest expense (FTE basis)	2,088		1,244		(855)		(103)		194		1,669		328
Provision for credit losses	(20)		(641)		(121)		(152)		64		112		(44)
Noninterest expense	5,227		21,639		2,382		1,022		903		1,002		2,300
Income (loss) before income taxes (FTE basis)	(3,119)	(1	19,754)		(3,116)		(973)		(773)		555		(1,928)
Income tax benefit (FTE basis)	(2,236)		(7,252)		(1,319)		(472)		(609)		(226)		(929)
Net income (loss)	\$ (883)	\$ (1	12,502)	\$	(1,797)	\$	(501)	\$	(164)	\$	781	\$	(999)
Balance Sheet													
Average													
Total loans and leases	\$ 148,589	\$ 20	01,454	\$	122,163	\$	130,202	\$	139,037	\$	156,886	\$	168,763
Total assets (2)	300,941	32	23,131		262,518		295,677		307,009		300,851	3	300,205
Total deposits	25,452	3	35,548		26,757		26,019		26,125		26,674		22,957
Period end													
Total loans and leases	\$ 126,305	\$ 1	72,849	\$	117,901	\$	126,305	\$	131,617	\$	147,906	\$	160,989
Total assets (3)	271,853	30	00,325		251,264		271,853		299,897		314,948	2	296,792
Total deposits	25,334	2	22,447		26,421		25,334		24,624		26,720		23,289

<sup>(1)</sup> All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.

(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity \$61.0.0 billion, \$46.0.4 billion and \$46.8 billion for the first quarter of 2016, and the fourth, third, second and first quarters a015, respectively.

(3) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity \$510.0 billion, \$489.0 billion, \$457.3 billion, \$479.2 billion and \$447.6 billion and \$447.6 billion and \$448.9 billion, \$479.2 billion and \$447.6 billion and \$447.6 billion and \$447.6 billion and \$447.6 billion and \$448.9 billion, \$479.2 billion and \$447.6 billion and \$447.

## **Quarterly Average Loans and Leases by Business Segment and All Other**

(Dollars in millions)						First Quar	201					
	_	Total		Consumer		riisi Quar	ler 201	Global		Global		All
	_	Corporation		Banking		GWIM		Banking	_	Markets		Other
Consumer												
Residential mortgage	\$	186,980	\$	42,506	\$	57,934	\$	4	\$	_	\$	86,536
Home equity		75,328		48,136		5,467		4		303		21,418
U.S. credit card		87,163		84,207		2,956		_		_		_
Non-U.S. credit card		9,822		-		_				_		9,822
Direct/Indirect consumer  Other consumer		89,342		44,676		44,102 6		4		_		560
Total consumer	_	2,138 450,773		1,578		110,465	_	12		303		554 118,890
Total Consumo		130,773		221,103		110,105				303		110,050
Commercial												
U.S. commercial		270,511		16,783		26,227		182,523		40,503		4,475
Commercial real estate		57,271		22		2,342		48,908		5,889		110
Commercial lease financing		21,077		_		3		22,074		336		(1,336)
Non-U.S. commercial	_	93,352				62		71,014		22,252		24
Total commercial	<u> </u>	442,211		16,805	_	28,634		324,519	_	68,980		3,273
Total loans and leases	<u>\$</u>	892,984	\$	237,908	\$	139,099	\$	324,531	\$	69,283	\$	122,163
						Fourth Qua	rter 20	15				
	_	Total		Consumer		-		Global		Global		All
	_	Corporation		Banking	_	GWIM		Banking	_	Markets		Other
Consumer		400.550		20.504		*****						00.444
Residential mortgage	\$		\$	39,591	\$	56,640	\$	5	\$	_	\$	93,414
Home equity U.S. credit card		77,109		48,973		5,647 3,020		4		235		22,250
Non-U.S. credit card		88,623 10,155		85,602		3,020						10,155
Direct/Indirect consumer		87,858		43,129		44,147		4				578
Other consumer		2,039		1,452		6		2		_		579
Total consumer	_	455,434		218,747		109,460		15		235		126,977
Commercial												
U.S. commercial		261,727		16,729		25,114		175,124		40,326		4,434
Commercial real estate		56,126		23		2,222		48,521		5,228		132
Commercial lease financing		20,422		_		3		21,467		297		(1,345)
Non-U.S. commercial  Total commercial		92,447	_	(1)		223		69,472		22,749		2 225
Total loans and leases	<u> </u>	430,722 886,156	<u>s</u>	16,751 235,498	s	27,562 137,022	s	314,584 314,599	S	68,600 68,835	s	3,225 130,202
Total totals and Austs	<u> </u>		۱ <u> -</u>		÷	,	Ť	,	_		<u> </u>	,
						Third Quar	ter 20					
		Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer												
Residential mortgage	\$	193,791	\$	37,851	\$	55,279	\$	5	\$	_	\$	100,656
Home equity		79,715		50,068		5,838		4		209		23,596
U.S. credit card		88,201		85,163		3,038		_		_		_
Non-U.S. credit card		10,244		_		_				_		10,244
Direct/Indirect consumer		85,975		41,860		43,469		4		(13)		655
Other consumer  Total consumer	_	1,980	1=	1,367	_	5		1		(1)	_	125 750
		459,906		216,309		107,629		14		195		135,759
Commercial												
U.S. commercial		251,908		16,772		24,343		167,682		38,649		4,462
Commercial real estate		53,605		22		2,110		46,904		4,427		142
Commercial lease financing		20,013		_		4		21,074		311		(1,376)
Non-U.S. commercial		91,997				233		68,947		22,767		50
Total commercial		417,523		16,794		26,690		304,607		66,154		3,278
Total loans and leases	\$	877,429	\$	233,103	\$	134,319	\$	304,621	\$	66,349	\$	139,037

## Quarterly Average Loans and Leases by Business Segment and All Other (continued)

Dollars in millions)						Second Qua	rter 201	15				
		Total Corporation		onsumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer												
Residential mortgage	\$	207,356	\$	36,348	\$	53,890	\$	7	\$	3	\$	117,108
Home equity		82,640		51,244		6,067		4		206		25,119
U.S. credit card		87,460		84,385		3,075		_		_		_
Non-U.S. credit card		10,012		_		_		_		_		10,012
Direct/Indirect consumer		83,698		40,539		42,464		4		_		691
Other consumer		1,885		1,242		8		1				634
Total consumer		473,051		213,758		105,504		16		209		153,564
Commercial												
U.S. commercial		244,540		16,923		23,608		162,591		36,993		4,425
Commercial real estate		50,478		24		2,049		44,066		4,173		166
Commercial lease financing		19,486		_		4		20,491		373		(1,382)
Non-U.S. commercial		88,623		(1)		199		68,241		20,071		113
Total commercial		403,127		16,946	_	25,860		295,389		61,610		3,322
Total loans and leases	\$	876,178	\$	230,704	\$	131,364	\$	295,405	\$	61,819	\$	156,886
						First Quart	er 2015	;				
		Total Corporation		onsumer Banking	(	GWIM		Global Banking		Global Markets		All Other
Consumer	_		-			-						
Residential mortgage	\$	215,030	\$	35,053	\$	52,533	\$	7	\$	_	\$	127,437
Home equity		84,915		52,207		6,260		4		197		26,247
U.S. credit card		88,695		85,577		3,117		_		_		1
Non-U.S. credit card		10,002		_		_		_		_		10,002
Direct/Indirect consumer		80,713		39,293		40,619		4		_		797
Other consumer		1,847		1,166		16		2		_		663
Total consumer		481,202		213,296		102,545		17		197		165,147
Commercial												
U.S. commercial		234,907		17,035		22,572		156,124		34,747		4,429
Commercial real estate		48,234		28		1,908		42,163		3,951		184
Commercial lease financing		19,271		_		4		20,217		450		(1,400)
Non-U.S. commercial		83,555		_		133		65,763		17,256		403
	_		_				_		_		_	
Total commercial		385,967		17,063		24,617		284,267		56,404		3,616

## Net Charge-offs and Net Charge-off Ratios

(Dollars in millions)														
			Ended nber 31		Fi	rst		urth arter		uird arter		ond		irst arter
	20	)15	2	014	20			)15		115		015		015
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Consumer Banking	\$ 2,997	1.29%	\$ 3,415	1.46%	\$ 735	1.24%	\$ 736	1.24%	\$ 709	1.21%	\$ 734	1.28%	\$ 818	1.44%
GWIM	72	0.05	71	0.06	5	0.01	20	0.06	17	0.05	17	0.05	18	0.06
Global Banking	194	0.06	31	0.01	104	0.13	137	0.17	53	0.07	(2)	_	6	0.01
Global Markets	_	_	2	_	_		_	_	_	_	_	_	_	
All Other	1,075	0.73	864	0.43	224	0.75	251	0.77	153	0.44	319	0.83	352	0.86
Total	\$ 4,338	0.50	\$ 4,383	0.49	\$ 1,068	0.48	\$ 1,144	0.52	\$ 932	0.43	\$ 1,068	0.49	\$ 1,194	0.56

Certain prior period amounts have been reclassified to conform to current period presentation.

This segment information is preliminary and based on company data available at the time of this filling.