## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION **WASHINGTON, D.C. 20549**

### FORM 8-K

## **CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): July 18, 2016

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609

(IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the	appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 18, 2016, Bank of America Corporation (the "Corporation") announced financial results for thesecond quarter ended June 30, 2016, reporting second quarter net income of \$4.2 billion or \$0.36 per diluted share. A copy of the press release announcing the Corporation's results for thesecond quarter ended June 30, 2016 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### ITEM 7.01. REGULATION FD DISCLOSURE.

On July 18, 2016, the Corporation will hold an investor conference call and webcast to discuss financial results for thesecond quarter ended June 30, 2016, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the quarter ended June 30, 2016 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	The Press Release
99.2	The Presentation Materials
99.3	The Supplemental Information

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### BANK OF AMERICA CORPORATION

By: /s/ Rudolf A. Bless

Rudolf A. Bless

Chief Accounting Officer

Dated: July 18, 2016

## INDEX TO EXHIBITS

EXHIBIT NO.	DESCRIPTION OF EXHIBIT						
99.1	The Press Release						
99.2	The Presentation Materials						
99.3	The Supplemental Information						

Bank of America Reports Q2-16 Net Income of \$4.2 Billion, EPS of \$0.36

Results Include \$0.6 Billion (After Tax), or \$0.05 per Share, in Negative Market-Related NII Adjustments and \$0.1 Billion (After Tax), or \$0.01 per Share, in Negative Net Debit Valuation Adjustments

## Financial Highlights<sup>1,2</sup>

- Revenue, net of interest expense, \$20.6 billion (FTE basis), (A) compared to \$22.2 billion; reported revenue \$20.4 billion, compared to \$22.0 billion
  - Excluding market-related net interest income (NII) adjustments and net debit valuation adjustments (DVA), revenue (FTE) was \$21.8 billion compared to \$21.7 billion
- NII of \$9.2 billion compared to \$10.5 billion
  - Excluding market-related adjustments, NII (FTE) increased to \$10.4 billion from \$10.0 billion
- Noninterest income of \$11.2 billion, compared to \$11.5 billion
- · Provision for credit losses of \$976 million, compared to \$780 million; net charge-offs declined to \$985 million from \$1.1 billion
- · Noninterest expense declined \$465 million, or 3%, to \$13.5 billion
- · Net income of \$4.2 billion and EPS of \$0.36, compared to \$5.1 billion and \$0.43
  - Q2-16 includes after-tax negative impacts of \$0.6 billion, or \$0.05 per share, for marketrelated NII adjustments, and \$0.1 billion, or \$0.01 per share, for net DVA
- Q2-15 includes \$0.4 billion, or \$0.04 per share, after-tax positive impact for market-related NII adjustments and \$0.1 billion, or \$0.01 per share, negative after-tax impact for net DVA

#### **Key Performance Metrics**

- · Return on average assets 0.78%; return on average common equity 6.5%; return on average tangible common equity 9.2%
  - Excluding NII adjustments and net DVA, return on average assets 0.91%, and return on average tangible common equity 10.9%<sup>(D)</sup>
- Book value per share increased 8% to \$23.67; tangible book value per share (E) increased 11% to \$16.68
- · Repurchased \$1.4 billion in common stock and paid \$0.5 billion in common stock dividends

#### Business Segment Highlights<sup>1</sup>

#### **Consumer Banking**



- Loans up \$14.9 billion, deposits up \$45.3 billion
- Brokerage assets up 8%
- Mobile banking active users up 15% to 20.2 million
- Total credit/debit card spending up 4%<sup>3</sup>

#### Global Wealth and Investment Management



- · Total client balances of \$2.4 trillion
- Loans up \$9.1 billion, deposits up \$13.4 hillion
- Pretax margin improved to 26%
- · Long-term AUM flows of \$10 billion

#### Global Banking



- Loans up \$29.2 billion; deposits up \$12.3 billion
- · Ranked No. 3 Global Investment Bank with 6.5% market share
- Participated in 9 of 10 top debt and equity underwriting deals

#### Global Markets



- Sales and trading revenue up 14%
- Fixed income up 27%
- Equities down 8%
- · Excluding net DVA, sales and trading revenue up 12%(C
- Fixed income up 22%(C)
- Equities down 8%(C)

#### **CEO Commentary**

"We had another solid quarter in a challenging environment. Our responsible growth strategy led to improved customer and client activity, and each of our four business segments reported higher earnings than the year-ago quarter. We also moved closer to our longer-term performance targets. We continued to invest in core growth areas and to manage expenses, which were down 3 percent year over year to a level not seen since 2008."

Brian Moynihan, Chief Executive Officer

Balance Sheet Highlights (\$ in billions, at end of period)	June 30, 2016	March 31, 2016	June 30, 2015
Total assets	\$2,186.6	\$2,185.5	\$2,149.0
Total loans and leases	903.2	901.1	881.2
Total deposits	1,216.1	1,217.3	1,149.6
Global Excess Liquidity Sources <sup>(F)</sup>	515	525	484
Common equity tier 1 capital (transition)	166.2	162.7	158.3
Common equity tier 1 capital (fully phased-in)(G)	161.8	157.5	1483

Effective April 1, 2016, to align the company's business segments to how it now manages the business, Bank of America eliminated the Legacy Assets and Servicing segment and now reports results under the following business segments: Consumer Banking, Global Wealth and Investment Management, Global Banking and Global Markets, with the remaining operations recorded in All Other. Prior results have been reclassified to conform to this presentation. For more information, see the the Company's 8-K filed on July 12.

Financial Highlights and Business Segment Highlights compare to the year-ago quarter unless noted. Loan and deposit balances are shown on an end-of-period basis. Fully taxable-equivalent (FTE) basis for the Corporation is a non-GAAP financial measure. See endnote (A) for more information.

Combined consumer credit/debit spending, including GWIM, excludes the impact of portfolio divestitures. Including divestitures, combined spending was up 2%.

## **CFO Commentary**

"We increased adjusted net interest income year over year in a difficult rate environment by growing deposits and loans within our risk and customer frameworks. That, coupled with a relentless focus on costs, drove improved operating leverage across all four of our business segments. Also, we increased book value per share by 8 percent and tangible book value per share by 11 percent, returned nearly \$2 billion in capital to common shareholders this quarter, and announced plans to return more capital through both share repurchases and dividends over the next four quarters."

- Paul Donofrio, Chief Financial Officer

Consumer Banking							
Three months ended							
Financial Results <sup>1</sup>	(\$ in millions)	6/	30/2016	3/:	31/2016	6/	30/2015
Revenue up \$107 million to \$7.9 billion	Net interest income (FTE)	\$	5,276	\$	5,272	\$	5,043
- NII increased \$233 million, reflecting higher	Noninterest income		2,588		2,529		2,714
deposit and loan balances	Total revenue (FTE) <sup>2</sup>		7,864		7,801		7,757
Noninterest income decreased due to lower	Provision for credit losses		726		531		470
mortgage banking income, lower service charges, and the impact of certain divestitures	Noninterest expense		4,416		4,538		4,637
	Net income	\$	1,718	\$	1,729	\$	1,662
<ul> <li>Provision for credit losses increased \$256 million,</li> </ul>	1 Comparisons are to the year-ago of	uarter u	nless noted.				

- driven by a slower pace of portfolio improvement
- · Noninterest expense down \$221 million, due primarily to lower operating expenses; efficiency ratio improved to 56% from 60%
- · Net income up 3% to \$1.7 billion as higher revenue from increased customer activity combined with lower expenses to create positive operating leverage

· 20.2 million mobile banking active users, up 15%

· 4,681 financial centers, including 7 new openings

during the quarter

			Three months ended						
Business Highlights <sup>1,2</sup>	(\$ in billions)	6/:	30/2016	3/3	3/31/2016		30/2015		
	Average deposits	\$	596.5	\$	578.2	\$	553.0		
<ul> <li>No. 1 retail deposit market share<sup>3</sup></li> </ul>	Average loans and leases		242.9		237.9		230.7		
<ul> <li>Average deposit balances grew \$43.5 billion, or 8%,</li> </ul>	Brokerage assets (EOP)		131.7		126.9		122.0		
and average loan balances grew \$12.2 billion, or 5%	Total mortgage production <sup>4</sup>	\$	20.6	\$	16.4	\$	19.2		
Total mortgage and home equity production <sup>4</sup> grew	Mobile banking active users (MM)		20.2		19.6		17.6		
\$1.4 billion, or 8%, to \$20.6 billion	Number of financial centers		4,681		4,689		4,789		
Client brokerage assets grew \$9.7 billion, or 8%, to	Efficiency ratio (FTE)		56%	6	58%	o	60%		
\$131.7 billion, driven by new accounts and flows, partially offset by lower market valuations. The	Return on average allocated capital		20		20		20		
number of Merrill Edge households grew 10% to 1.6	Total U.S. Consumer Credit	Card	2						
million households	New card accounts (MM)		1.31		1.21		1.30		
<ul> <li>Highest level of U.S. consumer credit cards issued since 2008</li> </ul>	Risk-adjusted margin		8.79%	b	9.05%	ó	8.89%		
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<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.

<sup>&</sup>lt;sup>2</sup> Revenue, net of interest expense.

<sup>&</sup>lt;sup>2</sup> The U.S. consumer card portfolio includes Consumer Banking and GWIM.

<sup>&</sup>lt;sup>3</sup> Source: SNL branch data, U.S. retail deposit market share based on June 2015 FDIC deposit data, adjusted to remove commercial balances.

<sup>&</sup>lt;sup>4</sup> Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.



Global Wealth and Investment Management								
Three months ended								
Financial Results <sup>1</sup>	(\$ in millions)	6/	30/2016	3/	31/2016	6/	30/2015	
Revenue down \$111 million to \$4.5 billion	Net interest income (FTE)	\$	1,434	\$	1,488	\$	1,352	
- NII up \$82 million, reflecting higher deposit and	Noninterest income		3,022		2,956		3,215	
loan balances	Total revenue (FTE) <sup>2</sup>		4,456		4,444		4,567	
- Noninterest income down \$193 million, driven by	Provision for credit losses		14		25		15	
lower market valuations and lower transactional revenue, partially offset by a modest gain on the sale of BofA Global Capital Management's assets under management (AUM)	Noninterest expense		3,288		3,275		3,485	
	Net income	\$	722	\$	724	\$	669	
	1 Comparisons are to the year-ago of							

- · Noninterest expense down \$197 million, or 6%, due to the expiration of fully amortized advisor retention awards and lower revenue-related incentives
- · Net income up 8% to \$722 million as lower expenses more than offset lower revenue to create positive operating leverage

interest expense.	interest	of	net	<sup>2</sup> Revenue,
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		Three months ended						
Business Highlights <sup>1</sup>	(\$ in billions)		6/30/2016		3/31/2016		30/2015	
	Average deposits	\$	254.8	\$	260.5	\$	240.0	
<ul> <li>Average deposit balances grew \$14.8 billion, or 6%</li> </ul>	Average loans and leases		141.2		139.1		131.4	
Average loans and leases grew \$9.8 billion, or 7%	Total client balances		2,419.5		2,466.2		2,522.8	
Average loans and leases grew 35.0 billion, or 7-70	Long-term AUM flows		10.1		(0.6)		8.6	
<ul> <li>Total client balances declined \$103.3 billion, or 4%,</li> </ul>	Pretax margin		26%		26%	)	23%	
to \$2.4 trillion, driven by the sale of approximately	Efficiency ratio (FTE)		74		74		76	
80 billion in BofA Global Capital Management AUM	Return on average allocated		22		22		22	

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.

- and lower market valuations, partially offset by positive client balance flows
- · Long-term AUM flows of \$10 billion in Q2-16
- · Pretax margin increased to 26% from 23%
- Number of wealth advisors increased 2% to 18,159<sup>2</sup>

<sup>&</sup>lt;sup>2</sup> Includes financial advisors in Consumer Banking of 2,248 and 2,048 in Q2-16 and Q2-15.



Global Banking							
			Th	ree n	nonths er	nded	
Financial Results <sup>1</sup>	(\$ in millions)	6/	30/2016	3/:	31/2016	6/3	30/2015
Revenue increased 11% to \$4.7 billion	Net interest income (FTE)	\$	2,421	\$	2,481	\$	2,170
- NII was higher primarily due to increased loan and	Noninterest income <sup>2</sup>		2,269		1,909		2,066
leasing-related balances	Total revenue (FTE) <sup>2,3</sup>		4,690		4,390		4,236
- Noninterest income increased 10% due to the	Provision for credit losses		203		553		177
impact from loans and related loan hedging	Noninterest expense		2,126		2,171		2,086
activities in the fair value option portfolio, higher leasing and treasury-related revenues, as well as	Net income  Comparisons are to the year-ago of	\$ warter u	1,491	\$	1,054	\$	1,236

- <sup>1</sup> Comparisons are to the year-ago quarter unless noted.
  <sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
- <sup>3</sup> Revenue, net of interest expense.
- · Provision for credit losses increased \$26 million

higher advisory fees

- · Noninterest expense increased modestly due to investments in client-facing professionals in Commercial and Business Banking
- · Net income increased \$255 million to \$1.5 billion, as solid revenue growth and continued expense discipline created positive operating leverage

450		Three months ended							
Business Highlights <sup>1,2</sup>	(\$ in billions)		30/2016	3/31/2016	6/30/2015				
Average loans and leases grew \$34.9 billion, or 12%	Average deposits	\$	298.8	\$ 297.1	\$ 288.1				
Average loans and leases grew 354.5 onnon, or 1270	Average loans and leases		330.3	324.5	295.4				
Average deposit balances grew \$10.7 billion, or 4%	Total Corp. IB fees (excl. self-led) <sup>2</sup>		1.4	1.2	1.5				
<ul> <li>Total Corporation investment banking fees of \$1.4</li> </ul>	Global Banking IB fees <sup>2</sup>		0.8	0.6	0.8				
billion (excluding self-led deals) declined 8%, driven	Business Lending revenue		2.2	2.1	1.9				
by lower equity issuance activity, partly offset by higher advisory fees	Global Transaction Services revenue		1.6	1.6	1.5				
<ul> <li>Ranked No. 3 globally in net investment banking</li> </ul>	Efficiency ratio (FTE)		45%	49%	6 49	%			
fees with 6.5% market share <sup>(B)</sup>	Return on average allocated		16	11	14				
<ul> <li>Ranked among top 3 globally by volume in high-</li> </ul>	capital								

· Return on average allocated capital increased to 16%

yield corporate debt, leveraged loans, mortgage-

backed securities, asset-backed securities, investment grade corporate debt, syndicated loans, U.S. municipal bonds, announced mergers and acquisitions, and debt capital markets(6)

· Efficiency ratio improved to 45%

Average deposits	\$	298.8 \$	297.1 \$	288.1
Average loans and leases		330.3	324.5	295.4
Total Corp. IB fees (excl. self-led) <sup>2</sup>		1.4	1.2	1.5
Global Banking IB fees <sup>2</sup>		0.8	0.6	0.8
Business Lending revenue		2.2	2.1	1.9
Global Transaction Services revenue		1.6	1.6	1.5
Efficiency ratio (FTE)		45%	49%	49%
Return on average allocated capital		16	11	14
1 Comparisons are to the year-ago qu	arter u	nless noted.		

<sup>&</sup>lt;sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

- Equities down 8%, driven by a decline in client

 Return on average allocated capital increased to 12%; excluding net DVA, return on average allocated capital

increased to 13%



Global Markets													
			Three months ended										
Financial Results <sup>1</sup>	(\$ in millions)	6/3	0/2016	3/31/2016	6/30/2015								
· Revenue up \$363 million to \$4.3 billion; excluding net	Net interest income (FTE)	\$	1,093	\$ 1,180	\$ 988								
DVA <sup>4</sup> , revenue increased \$328 million to \$4.5 billion,	Noninterest income <sup>2</sup>		3,220	2,767	2,962								
driven by higher sales and trading results, partially	Total revenue (FTE) <sup>2,3</sup>		4,313	3,947	3,950								
offset by lower equity capital markets investment banking fees	Net DVA⁴		(164)	154	(199)								
Noninterest expense declined \$166 million, or 6%,	Total revenue (excl. net DVA) (FTE) <sup>2,3,4</sup>		4,477	3,793	4,149								
driven by reduced operating and support costs	Provision for credit losses		(5)	9	6								
	Noninterest expense		2,582	2,450	2,748								
Net income increased 42% to \$1.1 billion from \$786	Net income	\$	1,116	\$ 970	\$ 786								
million, driven by strong sales and trading revenues and continued expense management; excluding net DVA, net income was \$1.2 billion, compared to \$909 million <sup>4</sup>	<sup>1</sup> Comparisons are to the year-ago of Global Banking and Global Markets and loan origination activities. <sup>3</sup> Revenue, net of interest expense. <sup>4</sup> Revenue, excluding net DVA, is a ninformation.	s share in	certain deal										

							Three months ended											
Business Highlights <sup>1,2</sup>	(\$ in billions)		30/2016	3/:	31/2016	6/3	30/2015											
Sales and trading revenue up \$422 million, or 14%, to \$3.5 billion	Average trading-related assets	\$	411.3	\$	407.7	\$	442.2											
\$3.5 billion	Average loans and leases		69.6		69.3		61.8											
· Excluding net DVA, sales and trading revenue up 12%	Sales and trading revenue		3.5		3.4		3.1											
to \$3.7 billion, the highest second quarter in five years $^{\text{(C)}}$	Sales and trading revenue (excl. net DVA) <sup>(C)</sup>		3.7		3.3		3.3											
- FICC increased 22%, due to stronger performance	Global Markets IB fees		0.6		0.5		0.7											
globally across rates and currencies products,	Efficiency ratio (FTE)		60%	ó	62%	,	70%											
higher secondary trading in loans and securitized products as a result of improved credit market conditions, as well as solid performance in			12		11		9											
municipal bonds from strong retail demand <sup>(C)</sup>	Comparisons are to the year-ago qu																	

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.
<sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

activity in Asia, compared to a strong year-ago quarter, which benefited from increased volumes related to stock market rallies in the region<sup>(C)</sup>

# Verrill J.S. Bankof America

# All Other

Financial Results<sup>1</sup>

#### Revenue declined \$2.4 billion, driven by negative market-related NII adjustments versus a positive adjustment in Q2-15 and, to a lesser extent, lower gains on the sale of consumer real estate loans, as well as the absence of a benefit in the representations and warranties provision

- Provision for credit losses decreased \$74 million to \$38 million, driven by continued portfolio improvement
- Noninterest expense increased \$79 million, due primarily to higher litigation expense
- The decline in revenue noted above led to a net loss of \$815 million in Q2-16, compared to net income of \$781 million in Q2-15

		Three months ended												
(\$ in millions)	6/3	30/2016 3/	31/2016	6/30/2015										
Net interest income (FTE)	\$	(788) \$	(1,035) :	\$ 1,131										
Noninterest income		86	180	538										
Total revenue (FTE) <sup>2</sup>		(702)	(855)	1,669										
Provision for credit losses		38	(121)	112										
Noninterest expense		1,081	2,382	1,002										
Net income (loss)	\$	(815) \$	(1,797)	\$ 781										

<sup>&</sup>lt;sup>1</sup>Comparisons are to the year-ago quarter unless noted. <sup>2</sup>Revenue, net of interest expense.

Note: All Other consists of ALM activities, equity investments, the international consumer card business, non-core mortgage loans and servicing activities, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments, which is comprised of a portfolio of equity, real estate and other alternative investments.



Credit Quality							
							d
Highlights <sup>1</sup>	(\$ in millions)	6	30/2016	3/	31/2016	3	6/30/2015
Overall credit quality remained strong. Compared to	Provision for credit losses	\$	976	\$	997	\$	780
the first quarter of 2016, consumer portfolios	Net charge-offs		985		1,068		1,068
continued to improve, and commercial portfolios saw	Net charge-off ratio <sup>2</sup>		0.44%	0	0.489	0	0.49%
lower net charge-offs and lower energy-related losses	At period-end						
Total net charge-offs declined to \$985 million from \$1.1 billion in both O1-16 and O2-15	Nonperforming loans, leases and foreclosed properties	\$	8,799	\$	9,281	\$	11,565
<ul> <li>Excluding losses associated with the U.S.</li> <li>Department of Justice settlement and nonperforming loan sales in prior periods, net</li> </ul>	Nonperforming loans, leases and foreclosed properties ratio <sup>3</sup>		0.98%	o	1.04%	b	1.32%
charge-offs were \$1.0 billion in Q2-16, \$1.0 billion in Q1-16 and \$0.9 billion in Q2-15 <sup>(H)</sup>	Allowance for loan and lease losses	\$	11,837	\$	12,069	\$	13,068
The net charge-off ratio decreased to 0.44% from 0.48% in Q1-16 and 0.49% in Q2-15	Allowance for loan and lease losses ratio <sup>4</sup>		1.32%	0	1.35%	b	1.50%

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.

Note: Ratios do not include loans accounted for under the fair value option.

# Net reserve release was \$9 million, compared to \$71 million in the prior quarter and \$288 million in Q2-15, as reserve releases in consumer were mostly offset

- Excluding the items noted above, the net charge-

The provision for credit losses increased to \$976

pace of improvement in the consumer portfolio.

Compared to the prior quarter, provision for credit

million from \$780 million in Q2-15, due to a slower

off ratio was 0.44% in Q2-16, down from 0.46% in Q1-16 and up from 0.43% in Q2-15

by increased commercial reserves

losses was down slightly

 Reservable criticized commercial exposures were \$18.1 billion in Q2-16, compared to \$18.6 billion in Q1-16 and \$12.9 billion in Q2-15. The decline from Q1-16 was due to improvements across several industries while energy remained flat. The year-overyear change was due to increases in the energy sector

#### **Energy Exposure**

- Utilized energy exposure declined 3% from the prior quarter and 6% from the year-ago quarter to \$21.2 billion, driven mainly by decreases in the lower-risk subsectors
  - Exposure of \$7.6 billion to higher-risk subsectors (Exploration and Production and Oilfield Services) declined 1% and represents less than 1% of total corporation loans and leases
    - · 57% of this utilized exposure is criticized
- Energy reserves were unchanged from the prior quarter at \$1.0 billion

Net charge-off ratio is calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.

<sup>&</sup>lt;sup>3</sup> Nonperforming loans, leases and foreclosed properties ratio is calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

<sup>&</sup>lt;sup>4</sup> Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.



Balance Sheet (end of period)	Three months ended								
		6/30/2016		3/31/2016	/31/2016				
Total assets	\$	2,186.6	\$	2,185.5	\$	2,149.0			
Total loans and leases		903.2		901.1		881.2			
Total deposits		1,216.1		1,217.3		1,149.6			
Funding and Liquidity									
Long-term debt	\$	229.6	\$	232.8	\$	243.4			
Global Excess Liquidity Sources <sup>(F)</sup>		515		525		484			
Time to required funding (months) <sup>(F)</sup>		35		36		40			
Equity									
Common shareholders' equity	\$	241.8	\$	238.4	\$	229.4			
Common equity ratio		11.19		10.9%		10.79			
Tangible common shareholders' equity <sup>1</sup>	\$	170.4	-	166.8	•	157.2			
Tangible common equity ratio <sup>1</sup>		8.19	o	7.9%	)	7.60			
Per Share Data									
Common shares outstanding (in billions)		10.22		10.31		10.47			
Book value per common share	\$	23.67	\$	23.12	\$	21.91			
Tangible book value per common share <sup>(E)</sup>		16.68		16.17		15.02			
Regulatory Capital									
Basel 3 Transition (as reported) <sup>2,3</sup>									
Common equity tier 1 (CET1) capital	\$	166.2	\$	162.7	\$	158.3			
Risk-weighted assets		1,563		1,587		1,408			
CET1 ratio		10.69	b	10.3%	)	11.29			
Basel 3 Fully Phased-in <sup>2,4</sup>									
CET1 capital	Ś	161.8	Ś	157.5	Ś	148.3			
Standardized approach									
Risk-weighted assets	5	1,416	\$	1,426	5	1,433			
CET1 ratio		11.49	6	11.0%		10.39			
Advanced approaches <sup>5</sup>									
Risk-weighted assets	\$	1,544	\$	1,557	\$	1,427			
CET1 ratio		10.59		10.1%		10.49			
Supplementary leverage <sup>(I)</sup>									
Bank holding company supplementary leverage ratio (SLR)		6.99	ó	6.8%		6.39			
Bank SLR		7.4		7.4		7.0			

#### Notes:

<sup>&</sup>lt;sup>1</sup> Represents a non-GAAP financial measure. For reconciliation, see pages 17-18 of this press release.

<sup>&</sup>lt;sup>2</sup> Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, risk-weighted assets (RWA) and CET1 ratio as shown on a fully phased-in basis are non-GAAP financial measures. For a reconciliation of CET1 to fully phased-in, see page 13 of this press release.

<sup>&</sup>lt;sup>3</sup> Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, therefore we used the Advanced approaches at June 30, 2016 and March 31, 2016. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

<sup>&</sup>lt;sup>4</sup> As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets beginning in the fourth quarter of 2015.

<sup>&</sup>lt;sup>5</sup> Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of June 30, 2016, BAC did not have regulatory approval for the IMM model.

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#### **Endnotes**

- A Fully taxable-equivalent (FTE) basis for the Corporation is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 17-18 of this press release. Net interest income on an FTE basis, excluding market-related adjustments, represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were \$(974) million and \$669 million for the three months ended June 30, 2016 and 2015. Net DVA losses were \$164 million and \$199 million for the three months ended June 30, 2016 and 2015.
- B Rankings per Dealogic as of July 1, 2016 for the quarter ended June 30, 2016. Excluding self-led. U.S. municipal bonds ranking per Thomson Reuters as of July 1, 2016.
- C Global Markets revenue, excluding net DVA, and sales and trading revenue, excluding net DVA, are non-GAAP financial measures. Net DVA gains (losses) were \$(164) million, \$154 million and \$(199) million for the three months ended June 30, 2016, March 31, 2016 and June 30, 2015, respectively. FICC net DVA gains (losses) were \$(160) million and \$(200) million for the three months ended June 30, 2016 and 2015. Equities net DVA gains (losses) were \$(4) million for the three months ended June 30, 2016 and 2015.
- D Return on average tangible common equity and return on average tangible common equity excluding the negative impact of the market-related adjustments are non-GAAP financial measures. Market-related adjustments for premium amortization expense and hedge ineffectiveness were \$(974) million for the three months ended June 30, 2016. For more information, refer to pages 17-18 of this press release.
- E Tangible book value per share of common stock is a non-GAAP financial measure. For more information, refer to pages 17-18 of this press release.
- Global Excess Liquidity Sources includes cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time to required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. For the period shown in 2015, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. The settlement payment of \$8.5 billion was made in the first quarter of 2016.
- G Fully phased-in estimates are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 13 of this press release. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets beginning in the fourth quarter of 2015. Basel 3 Advanced approaches estimates on a fully phased-in basis assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of June 30, 2016, BAC did not have regulatory approval for the IMM model.
- H Represents a non-GAAP financial measure. Adjusted net charge-offs exclude Department of Justice (DoJ) settlement impacts of \$0, \$(9) million and \$(166) million for the three months ended June 30, 2016, March 31, 2016 and June 30, 2015, respectively, and recoveries/(charge-offs) from nonperforming loan (NPL) sales and other recoveries of \$(5) million \$(40) million, and \$27 million for for the three months ended June 30, 2016, March 31, 2016 and June 30, 2015, respectively.
- I The numerator of the SLR is quarter-end Basel 3 Tier 1 capital reflective of Basel 3 numerator calculated under Basel 3 on a fully phased-in basis. The denominator is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions.

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#### **Contact Information and Investor Conference Call Invitation**



Investor Call Information Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss secondquarter 2016 financial results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com.

For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is 79795. Please dial in 10 minutes prior to the start of the call. A replay will also be available beginning at noon ET on July 18 through midnight, July 25 by telephone at 1.800.934.4850 (U.S.) or 1.402.220.1178 (international).

#### **Investors May Contact:**

Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

#### Reporters May Contact:

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#### About Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,700 retail financial centers, approximately 16,000 ATMs, and award-winning online banking with approximately 33 million active accounts and more than 20 million mobile active users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

#### Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

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You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2015 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) decision or to assert other claims seeking to avoid the impact of the ACE decision; the possibility that the Company could face increased servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible loss for litigation exposures; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, (including negative interest rates), currency exchange rates and economic conditions; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior and other uncertainties; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower oil prices; or ongoing volatility with respect to oil prices; our ability to achieve anticipated cost savings; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the impact of recently proposed U.K. tax law changes including a further limitation on how much net operating losses can offset annual profits and a reduction to the U.K. corporate tax rate which, if enacted, will result in a tax charge upon enactment; the possible impact of Federal Reserve actions on the Company's capital plans; the possible impact of regulatory determinations regarding the Company's failure to remediate deficiencies identified by banking regulators in the Corporation's Recovery and Resolution plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including, but not limited to, recovery and resolution planning requirements, the Volcker Rule and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; the impact on the Company's business, financial condition and results of operations from the potential exit of the United Kingdom from the European Union; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

BofA Global Capital Management Group, LLC (BofA Global Capital Management) is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

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# **Bank of America Corporation and Subsidiaries** Selected Financial Data (Dollars in millions, except per share data; shares in thousands)

Summary Income Statement		Six Mont Jun 2016	ths E e 30			Second Quarter 2016		First Quarter 2016		Second Quarter 2015
Net interest income	5	18,384	S	19,872	5	9,213	5	9,171	5	10,461
Noninterest income	-	21,526	-	22,998	7	11,185	-	10,341	-	11,495
Total revenue, net of interest expense		39,910		42,870	_	20,398		19,512	_	21,956
Provision for credit losses		1,973		1,545		976		997		780
Noninterest expense		28,309		29,785		13,493		14,816		13,958
Income before income taxes	-	9,628	_	11,540	_	5,929	_	3,699	_	7,218
Income tax expense		2,716		3,309		1,697		1,019		2,084
Net income	s	6.912	_	8.231	5	4,232	s	2,680	s	5,134
Preferred stock dividends	-	818	=	712	3	361	-	457	-	330
	_		_		-		-		_	
Net income applicable to common shareholders	\$	6,094	=	7,519	\$	3,871	=	2,223	\$	4,804
Common shares issued		5,021		3,947		85		4,936		88
Average common shares issued and outstanding	10	0,296,652		10,503,379	1	0.253,573		10,339,731		10,488,137
Average diluted common shares issued and outstanding		,079,939		11,252,417		1,059,167		11,100,067		11,238,060
Average unuted common smales issued and odestanding		,075,555		117,363,717	- 1	1,033,107		11,100,007		11,230,000
Summary Average Balance Sheet										
Total debt securities	5	409,279	5	384,747	\$	418,748	5	399,809	5	386,357
Total loans and leases		896,327		871,699		899,670		892,984		876,178
Total earning assets	1	,856,192		1,804,947		1,867,734		1,844,650		1,810,655
Total assets	2	,180,763		2,145,307		2,187,909		2,173,618		2,151,966
Total deposits		,205,873		1,138,801		1,213,291		1,198,455		1,146,789
Common shareholders' equity		238,645		227,078		240,166		237,123		228,780
Total shareholders' equity		262,731		248,413		265,144		260,317		251,054
Total state fooders equity		202,751		210,113		200,111		200,017		201,001
Performance Ratios										
Return on average assets		0.64%		0.77%		0.78%		0.50%		0.969
Return on average common shareholders' equity		5.14		6.68		6.48		3.77		8.42
Return on average tangible common shareholders' equity (1)		7.34		9.79		9.24		5.41		12.31
Per common share information										
Earnings	\$	0.59	\$	0.72	\$	0.38	\$	0.21	\$	0.46
Diluted earnings		0.56		0.68		0.36		0.21		0.43
Dividends paid		0.10		0.10		0.05		0.05		0.05
Book value		23.67		21.91		23.67		23.12		21.91
Tangible book value (1)		16.68		15.02		16.68		16.17		15.02
						June 30		March 31		June 30
Summer Barlad Fad Balance Shoot					_	2016	_	2016	-	2015
Summary Period-End Balance Sheet Total debt securities						411,949	S	400,311	S	392,379
Total loans and leases					9	903,153	9	901,113	9	881,196
A PARTICULAR CONTROL OF THE PARTICULAR CONTR						CONTRACTOR OF THE PARTY OF THE		THE RESERVE OF THE PERSON NAMED IN COLUMN TWO		
Total earning assets Total assets						1,860,557		1,861,868		1,801,859
The state of the s						2,186,609		2,185,498		2,149,034
Total deposits						1,216,091		1,217,261		1,149,560
Common shareholders' equity						241,849		238,434		229,386
Total shareholders' equity						267,069		262,776		251,659
Common shares issued and outstanding					1	0,216,781		10,312,660		10,471,837
		Six Mont	the F	nded		Second		First		Second
Credit Quality			e 30			Quarter		Quarter		Quarter
		2016		2015		2016		2016		2015
Total net charge-offs	\$	2,053	\$	2,262	\$	985	5	1,068	\$	1,068
Net charge-offs as a percentage of average loans and leases outstanding (2)		0.46%		0.53%		0.44%		0.48%		0.499
Provision for credit losses	5	1,973	5	1,545	\$	976	5	997	S	780
						June 30		March 31		June 30
					_	2016	_	2016	_	2015
Total nonperforming loans, leases and foreclosed properties (3)					\$	8,799	5	9,281	5	11,565
Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases								22/22		7.2.2
and foreclosed properties (2)						0.98%		1.04%		1.329
					Ś	11,837	5	12,069	S	13,068
Allowance for loan and lease losses  Allowance for loan and lease losses as a percentage of total loans and leases outstanding (2)					-	1.32%		1.35%	-	1.509

For footnotes see page 13.

## **Bank of America Corporation and Subsidiaries** Selected Financial Data (continued)

(Dollars in millions)

Capital Management	-	June 30		Basel 3 Transition											
		2016		March 31 2016		June 30 2015									
Risk-based capital metrics (4, 5):	_		_		_										
Common equity tier 1 capital	\$	166,173	5	162,732	5	158,326									
Common equity tier 1 capital ratio		10.6%		10.3%		11.29									
Tier 1 leverage ratio		8.9		8.7		8.5									
Tangible equity ratio (6)		9.2		9.0		8.6									
Tangible common equity ratio (6)		8.1		7.9		7.6									
Regulatory Capital Reconciliations (4, 5, 7)	_	June 30 2016		March 31 2016	_	June 30 2015									
Regulatory capital – Basel 3 transition to fully phased-in															
Common equity tier 1 capital (transition)	\$	166,173	\$	162,732	5	158,326									
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition		(3,496)		(3,764)		(5,706)									
Accumulated OCI phased in during transition		359		(117)		(1,884)									
Intangibles phased in during transition		(907)		(983)		(1,751)									
Defined benefit pension fund assets phased in during transition		(378)		(381)		(476)									
DVA related to liabilities and derivatives phased in during transition		104		76		384									
Other adjustments and deductions phased in during transition	_	(24)	_	(54)	_	(587)									
Common equity tier 1 capital (fully phased-in)	5	161,831	S	157,509	S	148,306									
Risk-weighted assets – As reported to Basel 3 (fully phased-in)															
Basel 3 Standardized approach risk-weighted assets as reported	\$	1,398,610	\$	1,405,748	5	1,407,891									
Changes in risk-weighted assets from reported to fully phased-in		17,689		20,104		25,460									
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	s	1,416,299	\$	1,425,852	\$	1,433,351									
Basel 3 Advanced approaches risk-weighted assets as reported	\$	1,563,481	5	1,586,993		n/a									
Changes in risk-weighted assets from reported to fully phased-in		(19,600)		(29,710)		n/a									
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) (8)	5	1,543,881	5	1,557,283	S	1,427,388									
Regulatory capital ratios															
Basel 3 Standardized approach common equity tier 1 (transition)		11.9%		11.6%		11.29									
Basel 3 Advanced approaches common equity tier 1 (transition)		10.6		10.3		n/a									
Basel 3 Standardized approach common equity tier 1 (fully phased-in)		11.4		11.0		10.3									
Basel 3 Advanced approaches common equity tier 1 (fully phased-in) (III)		10.5		10.1		10.4									

Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See

Reconciliations to GAAP Financial Measures on pages 17-18.

Ratios do not include loans accounted for under the fair value option. Charge-off ratios are annualized for the quarterly presentation.

to GAAP Financial Measures on pages 17-18.

Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.

Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due, nonperforming loans held-for-sale, nonperforming loans accounted for under the fair value option and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.

Regulatory capital ratios are preliminary.

Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy; therefore, we used the Advanced approaches at June 30, 2016 and March 31, 2016. Prior to exiting parallel run, we

were required to report regulatory capital under the Standardized approach only.

Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible equity ratio equals period-end tangible assets. Tangible shareholders' equity divided by period-end tangible assets. Tangible estareholders' equity divided by period-end tangible assets. Tangible estareholders' equity divided by period-end tangible assets. Tangible shareholders' equity divided by period-end tangible assets. Tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations

Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of June 30, 2016, the Corporation did not have regulatory approval for the IMM model.

## **Bank of America Corporation and Subsidiaries** Quarterly Results by Business Segment and All Other

(Dollars in millions)										
				Se	con	d Quarter 20	016		_	
	2	Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Total revenue, net of interest expense (FTE basis) (1)	\$	7,864	\$	4,456	5	4,690	\$	4,313	\$	(702)
Provision for credit losses		726		14		203		(5)		38
Noninterest expense		4,416		3,288		2,126		2,582		1,081
Net income (loss)		1,718		722		1,491		1,116		(815)
Return on average allocated capital (2)		20%	,	22%		16%		12%		n/m
Balance Sheet										
Average										
Total loans and leases	\$	242,921	\$	141,181	\$	330,273	\$	69,620	5	115,675
Total deposits		596,474		254,804		298,805		34,518		28,690
Allocated capital (2)		34,000		13,000		37,000		37,000		n/m
Period end										
Total loans and leases	\$	247,122	\$	142,633	\$	330,709	\$	70,766	\$	111,923
Total deposits		599,457		250,976		304,577		33,506		27,575
	<u> </u>				First	Quarter 201	6			
		C				Clabal		Clabal		A11

	_				First	Quarter 201	5			
		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Total revenue, net of interest expense (FTE basis) (1)	S	7,801	5	4,444	\$	4,390	5	3,947	\$	(855)
Provision for credit losses		531		25		553		9		(121)
Noninterest expense		4,538		3,275		2,171		2,450		2,382
Net income (loss)		1,729		724		1,054		970		(1,797)
Return on average allocated capital (2)		20%		22%		11%		11%		n/m
Balance Sheet										
Average										
Total loans and leases	\$	237,908	5	139,099	\$	324,531	\$	69,283	5	122,163
Total deposits		578,196		260,482		297,134		35,886		26,757
Allocated capital (2)		34,000		13,000		37,000		37,000		n/m
Period end										
Total loans and leases	\$	240,591	S	139,690	\$	329,485	\$	73,446	5	117,901
Total deposits		597,800		260,565		298,072		34,403		26,421

	_			Se	con	d Quarter 20	15			
		Consumer Banking		GWIM		Global Banking	Global Markets			All Other
Total revenue, net of interest expense (FTE basis) (1)	\$	7,757		4,567	5	\$ 4,236		3,950	S	1,669
Provision for credit losses		470		15		177		6		112
Noninterest expense		4,637		3,485		2,086		2,748		1,002
Net income		1,662		669		1,236		786		781
Return on average allocated capital (2)		20%		22%		14%		9%		n/m
Balance Sheet										
Average										
Total loans and leases	\$	230,704	\$	131,364	\$	295,405	\$	61,819	5	156,886
Total deposits		552,973		239,974		288,117		39,051		26,674
Allocated capital (2)		33,000		12,000		35,000		35,000		n/m
Period end										
Total loans and leases	\$	232,271	5	133,499	\$	301,558	\$	65,962	5	147,906
Total deposits		554,204		237,624		292,261		38,751		26,720

n/m = not meaningful

Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

#### **Bank of America Corporation and Subsidiaries**

## Year-to-Date Results by Business Segment and All Other

(Dollars in millions)									
			Six Mo	nths	Ended June	30, 2	2016	_	
	Consume Banking		GWIM		Global Banking	,	Global Markets		All Other
Total revenue, net of interest expense (FTE basis) (1)	\$ 15,66	5 5	8,900	5	9,080	\$	8,260	\$	(1,557)
Provision for credit losses	1,25	7	39		756		4		(83)
Noninterest expense	8,95	4	6,563		4,297		5,032		3,463
Net income (loss)	3,44	7	1,446		2,545		2,086		(2,612)
Return on average allocated capital (2)	2	0%	22%	,	14%		11%		n/m
Balance Sheet									
Average									
Total loans and leases	\$ 240,41	4 5	140,140	5	327,402	\$	69,452	5	118,919
Total deposits	587,33	5	257,643		297,969		35,202		27,724
Allocated capital (2)	34,00	0	13,000		37,000		37,000		n/m
Period end									
Total loans and leases	\$ 247,12	2 5	142,633	\$	330,709	\$	70,766	\$	111,923
Total deposits	599,45	7	250,976		304,577		33,506		27,575

<u>-</u>	Six Months Ended June 30, 2015												
		onsumer Banking		GWIM		Global Banking		Global Markets		All Other			
Total revenue, net of interest expense (FTE basis) (1)	\$	15,472	s	9,077	\$	8,622	5	8,141	\$	1,996			
Provision for credit losses		1,139		38		273		27		68			
Noninterest expense		9,369		6,974		4,235		5,909		3,298			
Net income (loss)		3,118		1,297		2,583		1,450		(217)			
Return on average allocated capital (2)		19%		22%		15%		8%		n/m			
Balance Sheet													
Average													
Total loans and leases	\$	230,533	5	129,275	\$	289,876	\$	59,224	\$	162,791			
Total deposits		545,770		241,758		287,280		39,169		24,824			
Allocated capital (2)		33,000		12,000		35,000		35,000		n/m			
Period end													
Total loans and leases	\$	232,271	S	133,499	\$	301,558	\$	65,962	5	147,906			
Total deposits		554,204		237,624		292,261		38,751		26,720			

n/m = not meaningful

Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

## Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)										
Fully taxable-equivalent (FTE) basis data (1)		Six Months Ended June 30				Second Quarter	First Quarter			Second Quarter
		2016		2015	12.	2016		2016		2015
Net interest income	5	18,822	5	20,310	5	9,436	5	9,386	5	10,684
Total revenue, net of interest expense		40,348		43,308		20,621		19,727		22,179
Net interest yield		2.04%		2.27%		2.03%		2.05%		2.37%
Efficiency ratio		70.16		68.77		65.43		75.11		62.93
Other Data					,	June 30 2016	N	March 31 2016		June 30 2015
Number of financial centers - U.S.						4,681	100	4,689		4,789
Number of branded ATMs - U.S.						15,998		16,003		15,992
Ending full-time equivalent employees						210,516		213,183		216,679

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 17-18.

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more meaningful picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, and the forest tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation may present certain key performance indicators and ratios excluding certain items (e.g., market-related adjustments on net interest income, debit valuation adjustments, charge-offs related to the settlement with the DoJ) which result in non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common share soutstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below and on page 18 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the six months ended June 30, 2016 and 2015 and the three months ended June 30, 2016, March 31, 2016 and June 30, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

		Six Months Ended  June 30  2016 2015		Second Quarter		First Quarter		Second Quarter		
	_			2015		2016	2016		_	2015
Reconciliation of net interest income to net interest income on a fully taxable-equiv	alent basi	s								
Net interest income	\$	18,384	\$	19,872	5	9,213	\$	9,171	\$	10,461
Fully taxable-equivalent adjustment		438	_	438		223	_	215	_	223
Net interest income on a fully taxable-equivalent basis	\$	18,822	\$	20,310	\$	9,436	S	9,386	\$	10,684
Reconciliation of total revenue, net of interest expense to total revenue, net of inte	rest exper	se on a ful	ly ta	xable-equiv	alent	basis				
Total revenue, net of interest expense	\$	39,910	S	42,870	5	20,398	S	19,512	\$	21,956
Fully taxable-equivalent adjustment		438		438		223		215		223
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	40,348	\$	43,308	\$	20,621	\$	19,727	\$	22,179
Reconciliation of income tax expense to income tax expense on a fully taxable-equiv	alent basi	s								
Income tax expense	\$	2,716	\$	3,309	\$	1,697	\$	1,019	\$	2,084
Fully taxable-equivalent adjustment		438		438		223		215		223
Income tax expense on a fully taxable-equivalent basis	\$	3,154	\$	3,747	\$	1,920	\$	1,234	\$	2,307
Reconciliation of average common shareholders' equity to average tangible common	sharehol	ders' equity	į							
Common shareholders' equity	\$	238,645	5	227,078	5	240,166	S	237,123	5	228,780
Goodwill		(69,756)		(69,776)		(69,751)		(69,761)		(69,775
Intangible assets (excluding mortgage servicing rights)		(3,584)		(4,412)		(3,480)		(3,687)		(4,307
Related deferred tax liabilities		1,684		1,922		1,662		1,707		1,885
Tangible common shareholders' equity	\$	166,989	\$	154,812	\$	168,597	\$	165,382	\$	156,583
Reconciliation of average shareholders' equity to average tangible shareholders' eq	uity									
Shareholders' equity	\$	262,731	5	248,413	5	265,144	5	260,317	5	251,054
Goodwill		(69,756)		(69,776)		(69,751)		(69,761)		(69,775
Intangible assets (excluding mortgage servicing rights)		(3,584)		(4,412)		(3,480)		(3,687)		(4,307
Related deferred tax liabilities		1,684	10	1,922		1,662		1,707	100	1,885
Tangible shareholders' equity	\$	191,075	\$	176,147	\$	193,575	\$	188,576	\$	178,857

### **Bank of America Corporation and Subsidiaries**

## Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)										
	_	Six Monti			Second Quarter			First Quarter 2016		Second Quarter 2015
Reconciliation of period-end common shareholders' equity to period-end tangible comm	non ch	2016	_	2015	_	2016	_	2016	_	2015
Common shareholders' equity	Ś		Ś	229,386	S	241.849	S	238.434	5	229,386
Goodwill		(69,744)		(69,775)	*	(69,744)		(69,761)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,352)		(4,188)		(3,352)		(3,578)		(4,188)
Related deferred tax liabilities		1.637		1,813		1,637		1.667		1,813
Tangible common shareholders' equity	\$	170,390	\$	157,236	\$	170,390	\$	166,762	\$	157,236
Reconciliation of period-end shareholders' equity to period-end tangible shareholders'	equity									
Shareholders' equity	\$	267,069	\$	251,659	5	267,069	S	262,776	5	251,659
Goodwill		(69,744)		(69,775)		(69,744)		(69,761)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,352)		(4,188)		(3,352)		(3,578)		(4,188)
Related deferred tax liabilities		1,637		1,813		1,637		1,667		1,813
Tangible shareholders' equity	\$	195,610	\$	179,509	\$	195,610	s	191,104	\$	179,509
Reconciliation of period-end assets to period-end tangible assets										
Assets	\$	2,186,609	\$	2,149,034	5	2,186,609	5	2,185,498	\$	2,149,034
Goodwill		(69,744)		(69,775)		(69,744)		(69,761)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,352)		(4,188)		(3,352)		(3,578)		(4,188)
Related deferred tax liabilities	-02	1,637		1,813		1,637		1,667		1,813
Tangible assets	\$	2,115,150	\$	2,076,884	\$	2,115,150	\$	2,113,826	\$	2,076,884
Book value per share of common stock										
Common shareholders' equity	\$	241,849	\$	229,386	5	241,849	5	238,434	\$	229,386
Ending common shares issued and outstanding		10,216,781		10,471,837	1	0,216,781		10,312,660		10,471,837
Book value per share of common stock	\$	23.67	\$	21.91	\$	23.67	\$	23.12	\$	21.91
Tangible book value per share of common stock										
Tangible common shareholders' equity	\$	170,390	\$	157,236	\$	170,390	S	166,762	\$	157,236
						0,216,781		10,312,660		10,471,837
Ending common shares issued and outstanding		10,216,781		10,471,837	- 221	0,210,761		10,312,000		



# 2Q16 Highlights

- Net income of \$4.2B in 2Q16, or \$0.36 per diluted common share
  - Includes negative market-related net interest income (NII) adjustments of \$0.05 per share <sup>1</sup>
  - Includes negative net debit valuation adjustments (DVA) of \$0.01 per share
- Revenue of \$20.4B (\$21.8B, FTE basis, excluding market-related NII adjustments and net DVA <sup>2, 3</sup>)
  - Net interest income of \$9.2B
    - Excluding market-related adjustments, NII of \$10.4B (FTE), up \$0.4B from 2Q15<sup>2,3</sup>
  - Sales and trading revenue of \$3.5B, up 14% from 2Q15
    - Excluding net DVA, sales and trading revenue of \$3.7B, up 12% from 2Q15<sup>2</sup>
- Noninterest expense of \$13.5B (lowest level since 4Q08) declined \$0.5B, or 3%, from 2Q15
- Net charge-offs declined to less than \$1B
- Book value per share of \$23.67 and tangible book value per share of \$16.68 increased 8% and 11% from 2Q15
  - Returned nearly \$2B in capital to common shareholders in 2Q16, including \$1.4B in stock repurchases
- Positive operating leverage across the business segments versus 2Q15, reflecting solid customer activity and continued expense management

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<sup>&</sup>lt;sup>1</sup>See note A on slide 27 for definition of market-related NII adjustments.

<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure. See slide 29 for important presentation information.

<sup>&</sup>lt;sup>3</sup> Fully taxable equivalent basis (FTE). Represents a non-GAAP financial measure. See slide 29 for important presentation information.

# 2Q16 Results

			In	Dec)		
\$ in billions, except per share data	2Q16		1Q16		2Q15	
Summary Income Statement						
Total revenue, net of interest expense <sup>1</sup>	\$20.4		\$0.9		(\$1.6)	
Noninterest expense	13.5		(1.3)		(0.5)	
Provision for credit losses	1.0		(0.0)		0.2	
Net income	4.2		1.6		(0.9)	
Diluted earnings per common share	\$0.36		\$0.15		(\$0.07)	
Average diluted common shares (in billions)	11.06		(0.04)		(0.18)	
Return Metrics	2Q16		1Q16	8	2Q15	
Return on average assets	0.78	%	0.50	%	0.96	%
Return on average common shareholders' equity	6.5		3.8		8.4	
Return on average tangible common shareholders' equity <sup>2</sup>	9.2		5.4		12.3	
Efficiency ratio <sup>3</sup>	66.1		75.9		63.6	

- Net income of \$4.2B in 2Q16, or \$0.36 per diluted common share
- Pre-tax results included the following items:
  - \$1.0B negative market-related NII adjustments, or \$0.05 per share after-tax 4
  - \$0.2B negative net debit valuation adjustments, or \$0.01 per share after tax

Note: Amounts may not total due to rounding.

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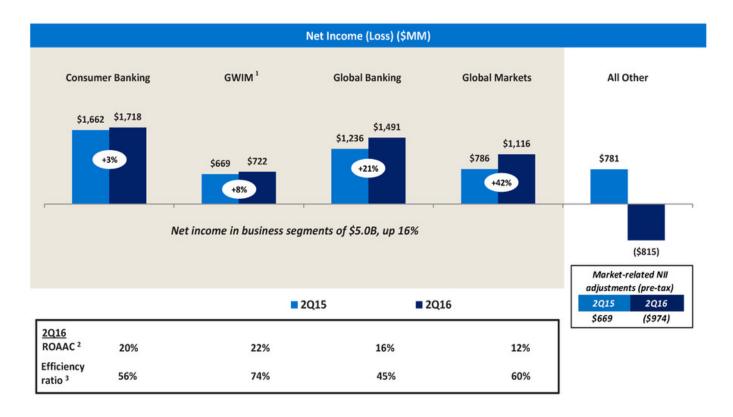
<sup>&</sup>lt;sup>1</sup>Reported on a GAAP basis. On an FTE basis, revenue of \$20.6B, \$19.7B and \$22.2B in 2Q16, 1Q16 and 2Q15, respectively.

<sup>2</sup>Represents a non-GAAP financial measure. For important presentation information, see slide 29.

<sup>3</sup>Reported on a GAAP basis. On an FTE basis, efficiency ratio of 65.4%, 75.1% and 62.9% in 2Q16, 1Q16 and 2Q15, respectively.

<sup>&</sup>lt;sup>4</sup> See note A on slide 27 for definition of market-related NII adjustments.

# **Business Results**



<sup>&</sup>lt;sup>1</sup> GWIM defined as Global Wealth & Investment Management. <sup>2</sup> ROAAC defined as return on average allocated capital. <sup>3</sup> FTE basis.

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# Balance Sheet, Liquidity and Capital Highlights

\$ in billions, except per share data	2Q16		1Q16		2Q15	
Balance Sheet (end of period balances)						
Total assets	\$2,186.6		\$2,185.5		\$2,149.0	)
Total loans and leases	903.2		901.1		881.2	
Total deposits	1,216.1		1,217.3		1,149.6	,
Funding & Liquidity						
Long-term debt	\$229.6		\$232.8		\$243.4	ļ
Global Excess Liquidity Sources 1	515		525		484	
Time to Required Funding (in months) 1	35		36		40	)
Equity						
Common shareholders' equity	\$241.8		\$238.4		\$229.4	
Common equity ratio	11.1	%	10.9	%	10.7	%
Tangible common shareholders' equity 2	\$170.4		\$166.8		\$157.2	
Tangible common equity ratio <sup>2</sup>	8.1	%	7.9	%	7.6	%
Per Share Data						
Book value per common share	\$23.67		\$23.12		\$21.91	
Tangible book value per common share <sup>2</sup>	16.68		16.17		15.02	
Common shares outstanding (in billions)	10.22		10.31		10.47	

\$ in billions	2Q16		1Q16		2Q15	
Basel 3 Transition (as reported) 3, 4						
Common equity tier 1 capital	\$166.2		\$162.7		\$158.3	
Risk-weighted assets	1,563		1,587		1,408	
CET1 ratio	10.6	%	10.3	%	11.2	%
Basel 3 Fully Phased-in 3, 5, 6						
Common equity tier 1 capital	\$161.8		\$157.5		\$148.3	
Standardized approach						
Risk-weighted assets	1,416		1,426		1,433	
CET1 ratio	11.4	%	11.0	%	10.3	%
Advanced approaches						
Risk-weighted assets	\$1,544		\$1,557		\$1,427	
CET1 ratio	10.5	%	10.1	%	10.4	%
Supplementary leverage ratios (SLR) 7						
Bank holding company SLR	6.9	%	6.8	%	6.3	%
Bank SLR	7.4		7.4		7.0	

<sup>7</sup> See note D on slide 27.

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<sup>&</sup>lt;sup>1</sup> See note B on slide 27 for definition of Global Excess Liquidity Sources and see note C on slide 27 for definition of Time to Required Funding.

<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure. For important presentation information, see slide 29.

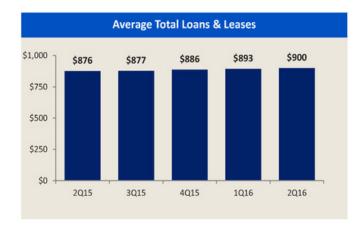
<sup>&</sup>lt;sup>3</sup> Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, risk-weighted assets (RWA) and CET1 ratio as shown on a fully phased-in basis are non-GAAP financial measures. For important presentation information, see slide 29. For a reconciliation of CET1 transition to fully phased-in, see slide 26.

<sup>\*</sup>Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital RWA and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy; therefore, we used the Advanced approaches at June 30, 2016 and March 31, 2016. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

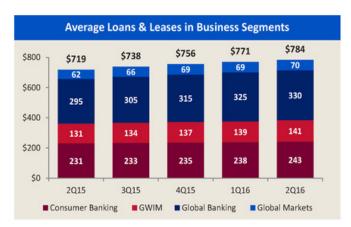
Sasel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of June 30, 2016, BAC did not have regulatory approval for the IMM model.

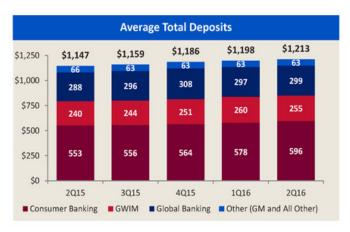
<sup>6</sup> As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets under the Advanced approaches beginning in the fourth quarter of 2015.

# Loans & Leases and Deposits (\$B)







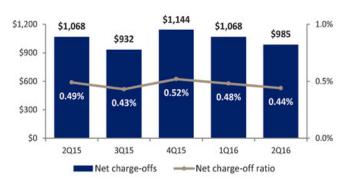


Note: Amounts may not total due to rounding.

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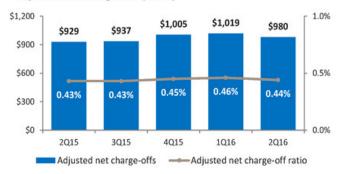
# **Asset Quality Trends**

#### Net Charge-offs (\$MM)

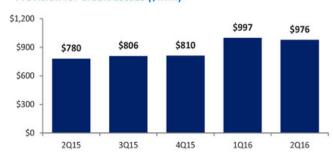


- Total reported and adjusted net charge-offs <sup>1</sup> declined \$83MM and \$39MM versus 1Q16
  - Decline in reported net charge-offs driven primarily by lower charge-offs on nonperforming loan (NPL) sales and the absence of DoJ charge-offs in the consumer real estate portfolio
  - Decline in adjusted net charge-offs due to continued portfolio improvement across most products
- Provision of \$976MM declined \$21MM from 1Q16

### Adjusted Net Charge-offs (\$MM) 1



### Provision for Credit Losses (\$MM)



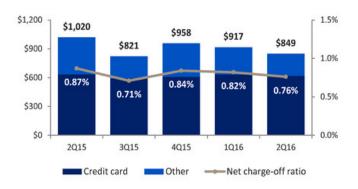
Represents a non-GAAP financial measure. Adjusted net charge-offs exclude Department of Justice (DoJ) settlement impacts of \$0MM, \$9MM, \$28MM, \$53MM and \$166MM for 2Q16, 1Q16, 4Q15, 3Q15 and 2Q15, respectively, and recoveries / (charge-offs) from NPL sales and other recoveries of (\$5MM), (\$40MM), \$8MM, \$58MM and \$27MM for 2Q16, 1Q16, 4Q15, 3Q15 and 2Q15, respectively, and collateral valuation adjustments of \$119MM in 4Q15.

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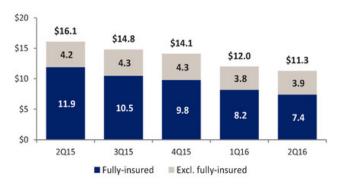
# Asset Quality - Consumer Portfolio

#### Consumer Net Charge-offs (\$MM)



- Consumer net charge-offs decreased \$68MM compared to 1Q16, driven primarily by fewer losses on NPL sales, lower credit card losses and seasonally lower consumer vehicle lending losses
- Provision expense increased \$331MM compared to 1Q16, due to a slower pace of credit improvement across the consumer portfolios
- NPLs declined \$542MM compared to 1Q16, driven primarily by consumer real estate NPL sales and portfolio improvement
  - 40% of consumer NPLs are current
- Allowance for loans and leases of \$6.5B provides 1.45% coverage of loans and leases
  - Allowance covers 1.92x current period annualized net chargeoffs compared to 1.83x in 1Q16

## Consumer 30+ Days Performing Past Due (\$B) 1



Consumer Asset Quality Metrics (\$MM)	2Q16	1Q16	2Q15
Provision	\$733	\$402	\$553
Nonperforming loans and leases	6,705	7,247	9,575
Allowance for loans and leases	6,543	6,758	8,443
% of loans and leases 2	1.45%	1.51%	1.81%
# times annualized NCOs	1.92x	1.83x	2.06x

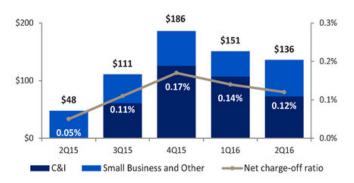
<sup>&</sup>lt;sup>2</sup> Excludes loans measured at fair value.



<sup>&</sup>lt;sup>3</sup> Fully-insured loans are FHA-insured loans and other loans individually insured under long-term standby agreements.

# Asset Quality - Commercial Portfolio

#### Commercial Net Charge-offs (\$MM)



### Nonperforming Loans and Leases (\$B)



- <sup>1</sup> E&P defined as Exploration & Production and OFS defined as Oil Field Services.
- <sup>2</sup> Excludes loans measured at fair value.

- Commercial net charge-offs decreased \$15MM from 1Q16, driven primarily by lower Energy-related losses
  - Energy net charge-offs of \$79MM decreased \$23MM
- Provision expense declined \$352MM from 1Q16, as the prior quarter included a significant reserve build for Energy
  - Energy reserves remain unchanged at \$1.0B
- NPLs increased \$56MM from 1Q16, driven by increases in Energy
- Reservable criticized utilized exposure decreased \$0.5B from 1Q16, with improvements across several industries, while Energy and Metals & Mining remained relatively flat vs. 1Q16
- Utilized Energy exposure of \$21.2B decreased \$0.6B from 1Q16, due mainly to decreases in the lower-risk sub-sectors
  - Exposure of \$7.6B to higher risk sub-sectors (E&P and OFS) 1 declined 1% and represents <1% of total loans and leases</li>
    - 57% of this utilized exposure is criticized

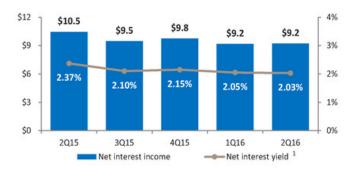
Commercial Asset Quality Metrics (\$MM)	2Q16	1Q16	2Q15
Provision	\$243	\$595	\$227
Nonperforming loans and leases	1,659	1,603	1,172
Reservable criticized utilized exposure	18,087	18,577	12,932
Allowance for loans and leases	5,294	5,311	4,625
% of loans and leases 2	1.19%	1.19%	1.13%
# times annualized NCOs	9.67x	8.72x	24.14x



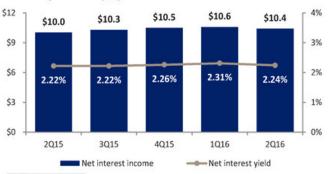
- 3

## Net Interest Income

#### Reported NII (\$B)



#### NII (FTE) Excluding Market-related and Other Adjustments (\$B) 1, 2, 3



- Net interest income (NII) of \$9.2B includes negative marketrelated adjustments of \$1.0B
  - 1Q16 included negative market-related adjustments of \$1.2B
  - 2Q15 included positive market-related adjustments of \$0.7B
- Excluding market-related adjustments, net interest income of \$10.4B (FTE basis) 2,3
  - Decreased \$0.2B from 1Q16, driven primarily by lower longend rates and seasonal impacts to loan yields
  - Increased \$0.4B from 2Q15, driven primarily by higher shortend rates and an increase in commercial loans funded by strong deposit growth, partially offset by lower long-end rates
- We remain well positioned for NII to benefit as rates move higher
  - +100 bps parallel shift in interest rate yield curve is estimated to benefit NII by \$7.5B over the next 12 months 4
  - Asset sensitivity increased from prior quarter, driven primarily by decreases in long-end rates



<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure.

<sup>3</sup> Excludes market-related NII adjustments of premium amortization and hedge ineffectiveness of (\$1.0B), (\$1.2B), \$0.1B, (\$0.6B) and \$0.7B for 2Q16, 1Q16, 4Q15, 3Q15 and 2Q15, respectively, as well as previously announced \$0.6B reduction for certain subordinated notes related to trust preferred securities recorded in 4Q15. See note A on slide 27 for definition of market-related NII adjustments.

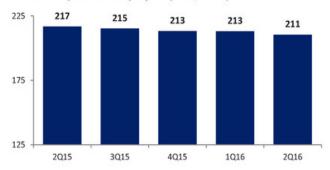
4 NII asset sensitivity represents banking book positions.

# **Expense Highlights**

#### Noninterest Expense (\$B)



### Full-time Equivalent Employees (FTEs, 000's)



- Total noninterest expense of \$13.5B in 2Q16 declined \$0.5B, or 3%, from 2Q15
  - Decline versus 1Q16 driven primarily by the absence of annual retirement-eligible incentive costs of \$0.9B and seasonally elevated payroll tax costs of \$0.3B
- Personnel costs declined 2% from 2Q15, reflecting lower incentive compensation, as well as progress in reducing legacy mortgagerelated servicing costs
- Non-personnel costs decreased 5% from 2Q15, driven by a reduction in operating and support costs across most categories
- Litigation expense of \$270MM in 2Q16 versus \$388MM in 1Q16 and \$175MM in 2Q15
- FTE headcount down 3% from 2Q15 as reductions in support staff and operations more than offset increases in client-facing professionals

Note: Amounts may not total due to rounding.

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## **Consumer Banking**

		Inc/(Dec)			
\$ in millions	2Q16	1Q16	2Q15		
Net interest income 1	\$5,276	\$4	\$233		
Noninterest income	2,588	59	(126)		
Total revenue, net of interest expense 1	7,864	63	107		
Provision for credit losses	726	195	256		
Noninterest expense	4,416	(122)	(221)		
Income tax expense 1	1,004	1	16		
Netincome	\$1,718	(\$11)	\$56		

Selected revenue items (\$ in millions)	2Q16	1Q16	2Q15
Card income	\$1,216	\$1,211	\$1,207
Service charges	1,011	997	1,033
Mortgage banking income	267	190	359

Key Indicators (\$ in billions)	2Q16		1Q16		2Q15	
Average deposits	\$596.5	9	\$578.2		\$553.0	
Rate paid on deposits	0.04	%	0.04	%	0.05	%
Cost of deposits 2	1.62		1.73		1.76	
Average loans and leases	\$242.9		\$237.9		\$230.7	
Client brokerage assets	131.7		126.9		122.0	
Mobile banking active users (MM)	20.2		19.6		17.6	
Number of financial centers	4,681		4,689		4,789	
Combined credit / debit purchase volumes <sup>3</sup>	\$128.8		\$120.3		\$126.7	
Total U.S. consumer credit card risk-adjusted margin <sup>3</sup>	8.79	%	9.05	%	8.89	%
Return on average allocated capital (ROAAC)	20		20		20	
Allocated capital	\$34		\$34		\$33	
Efficiency ratio 1	56	%	58	%	60	%

- Net income of \$1.7B, up 3% from 2Q15; ROAAC of 20%
- Revenue of \$7.9B increased 1% from 2Q15
  - NII improvement driven by increased deposit and loan growth
  - Noninterest income decreased due to lower mortgage banking income, service charges and the impact of certain divestitures
- Provision increased from 2Q15, driven by a slower pace of portfolio
- Noninterest expense decreased 5% from 2Q15, driven by lower operating expenses from improved efficiency and automation
  - Efficiency ratio improved to 56% from 60%
- Average deposits of \$596B grew \$44B, or 8%, from 2Q15
  - Cost of deposits declined to 1.62%
- Average loans and leases of \$243B grew \$12B, or 5%, from 2Q15
- Total mortgage and home equity production of \$20.6B, up \$1.4B from 2Q15 4
  - First mortgage production pipeline is up 11% from 1Q16 and up 34% from 2Q15
- Client brokerage assets of \$132B, grew \$10B from 2Q15, driven by new accounts and flows, partially offset by market valuations; Merrill Edge households increased 10% from 2Q15 to 1.6MM
- Combined debit and credit spending up 2% from 2Q15; up 4% adjusted for the impact of divestitures in prior periods
  - New U.S. consumer credit card issuance of 1.3MM, highest level since 2008
- Mobile banking active users of 20.2MM, up 15% from 2Q15; 17% of deposit transactions completed through mobile devices

Includes portfolios in Consumer Banking and GWIM.

\*Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

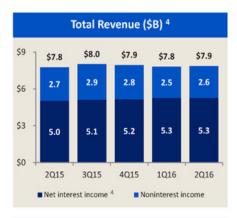


<sup>&</sup>lt;sup>2</sup> Cost of deposits calculated as annualized noninterest expense as a percentage of total average deposits within the Deposits subsegment.

# **Consumer Banking Trends**

#### **Leading Consumer Franchise**

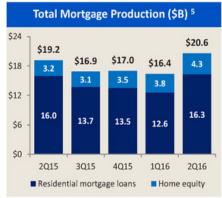
- #1 U.S. Retail Deposit Market Share <sup>1</sup>
- #1 Home Equity Lender (Inside Mortgage Finance '15)
- #2 bank in J.D. Power 2015 U.S. Primary Mortgage Origination Satisfaction Study
- #3 in U.S. Credit Card Balances 2
- #1 in Prime Auto Credit mix among peers 3
- #2 Small Business Lender (FDIC '15)











Note: Amounts may not total due to rounding.

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<sup>&</sup>lt;sup>1</sup> Source: SNL branch data. U.S. retail deposit market share based on June 2015 FDIC deposit data, adjusted to remove commercial balances.

<sup>&</sup>lt;sup>2</sup> Source: Competitor 1Q16 earnings releases.

Faugest percentage of 740° Scorex customers among key competitors as of January 2016. Source: Total Units Experian Autocount Risk Loan Analysis Scorex + (Loans, New & Used, Franchised Dealers)

FTE basis

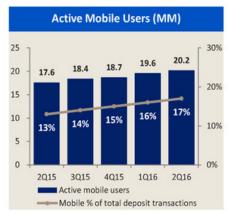
<sup>5</sup> Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the

# **Digital Banking Trends**

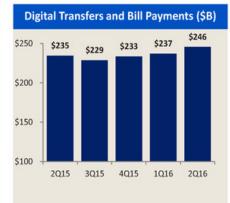
### **Leading Digital Capabilities**

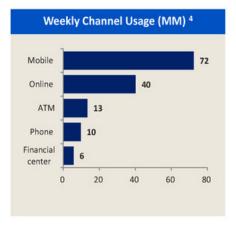
- #1 in Online Banking Functionality <sup>1</sup>
- #1 in Mobile Banking Functionality 2
- #1 in Digital Sales Functionality 3
- · Deployed 3,500+ digital ambassadors in financial centers
- · Digital sales up 12% YoY; represents 18% of total sales
- 24% of digital sales through mobile
- · 2,800 cardless-enabled ATMs (launched in











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<sup>&</sup>lt;sup>1</sup> Source: Keynote, 2Q16 Online Banker Scorecard.

<sup>&</sup>lt;sup>2</sup> Source: Forrester, 2016 US Mobile Banking Functionality Benchmark.
<sup>3</sup> Source: Forrester, 2015 US Bank Digital Sales Functionality Benchmark.

<sup>&</sup>lt;sup>4</sup> Represents average number of weekly interactions by channel during 2Q16

# Global Wealth & Investment Management

		Inc/(	Dec)
\$ in millions	2016	1Q16	2Q15
Net interest income 1	\$1,434	(\$54)	\$82
Noninterest income	3,022	66	(193)
Total revenue, net of interest expense 1	4,456	12	(111)
Provision for credit losses	14	(11)	(1)
Noninterest expense	3,288	13	(197)
Income tax expense 1	432	12	34
Net income	\$722	(\$2)	\$53

Key Indicators (\$ in billions)	2Q16		1Q16		2Q15	
Average deposits	\$254.8		\$260.5		\$240.0	
Average loans and leases	141.2		139.1		131.4	
Net charge-off ratio	0.04	%	0.01	%	0.05	%
Long-term AUM flows	\$10.1		(\$0.6)		\$8.6	
Pre-tax margin	26	96	26	%	23	%
Return on average allocated capital	22		22		22	
Allocated capital	\$13		\$13		\$12	

- Net income of \$0.7B, up 8% from 2Q15; ROAAC of 22%
  - Pre-tax margin of 26%, up from 23% in 2Q15
- Revenue of \$4.5B, down 2% from 2Q15
  - NII increased reflecting the benefits from growth in deposit and loan balances
  - Noninterest income declined due to lower market valuations and transactional revenue, partially offset by a gain on the sale of BofA Global Capital Management's assets under management (AUM)
- Noninterest expense decreased 6% from 2Q15, due primarily to the expiration of fully amortized advisor retention awards, as well as lower revenue-related incentives
- Wealth advisors grew 2.4% from 2Q15 to 18,159<sup>2</sup>
- Client balances of \$2.4T declined from 1Q16, due to the transfer of ~\$80B of BofA Global Capital Management's AUM
  - Excluding this transfer, client balances increased \$33B, driven by market valuations and long-term AUM flows of \$10B
- Average deposits of \$255B increased \$15B, or 6%, from 2Q15; declined \$6B, or 2%, from 1Q16, driven primarily by seasonal tax payments
- Average loans and leases of \$141B increased \$10B, or 7%, from 2Q15 and increased \$2B, or 1.5%, from 1Q16; 25<sup>th</sup> consecutive quarter of loan growth

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<sup>&</sup>lt;sup>1</sup> FTE basis.

<sup>&</sup>lt;sup>2</sup> Includes financial advisors in Consumer Banking of 2,248 and 2,048 in 2Q16 and 2Q15.

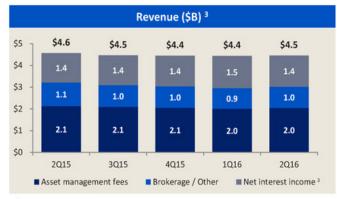
# Global Wealth & Investment Management Trends

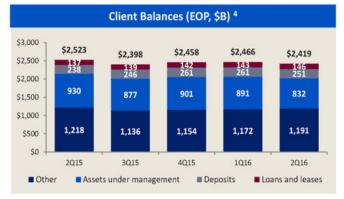
### **Market Share Positioning**

- · #1 U.S. wealth management market position across client assets, deposits and loans 1
- · #1 in personal trust assets under management<sup>2</sup>
- . #1 in Barron's U.S. high net worth client assets (2015)
- #1 in Barron's Top 1,200 ranked Financial Advisors (2016) and Top 100 Women Advisors (2015)









Note: Amounts may not total due to rounding.

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<sup>&</sup>lt;sup>1</sup> Source: Competitor 1Q16 earnings releases <sup>2</sup> Source: Industry 1Q16 call reports.

<sup>&</sup>lt;sup>3</sup> FTE basis.

<sup>4</sup> Other includes brokerage assets and assets in custody. Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet. BofA Global Capital Management's AUM

# **Global Banking**

		Inc/(	Dec)
\$ in millions	2Q16	1Q16	2Q15
Net interest income 1	\$2,421	(\$60)	\$251
Noninterest income <sup>2</sup>	2,269	360	203
Total revenue, net of interest expense 1, 2	4,690	300	454
Provision for credit losses	203	(350)	26
Noninterest expense	2,126	(45)	40
Income tax expense 1	870	258	133
Net income	\$1,491	\$437	\$255

Selected Revenue Items (\$ in millions)	2Q16	1Q16	2Q15
Total Corporation IB fees (excl. self-led) 2	\$1,408	\$1,153	\$1,526
Global Banking IB fees <sup>2</sup>	799	636	777
Business Lending revenue	2,217	2,115	1,935
Global Transaction Services revenue	1,582	1,585	1,507

Key Indicators (\$ in billions)	2Q16		1Q16		2Q15	
Average deposits	\$298.8		\$297.1		\$288.1	
Average loans and leases	330.3		324.5		295.4	
Net charge-off ratio	0.10	%	0.13	%	(0.00)	%
Return on average allocated capital	16		11		14	
Allocated capital	\$37		\$37		\$35	
Efficiency ratio 1	45	%	49	%	49	%

- Net income of \$1.5B increased 21% from 2Q15; ROAAC of 16%
- Revenue grew 11% from 2Q15
  - NII improvement driven by increased loans and leasingrelated balances
  - Noninterest income increased due to the impact from loans and related loan hedging activities in the fair value option portfolio, higher leasing and treasury-related revenues, as well as higher advisory fees
- Total Corporation investment banking (IB) fees of \$1.4B (excl. self-led) declined 8% from 2Q15 and increased 22% from 1Q16
  - Ranked #3 in global IB fees with 6.5% market share
- Provision increased modestly from 2Q15 and declined \$0.4B compared to the prior quarter, as 1Q16 included a significant increase in energy-related reserves
- Noninterest expense increased 2% from 2Q15, reflecting investments in client-facing professionals in Commercial and Business Banking
- Average loans and leases of \$330B increased 12% from 2Q15, driven by growth in C&I, commercial real estate and leasing
  - Growth of 2% from 1Q16, driven by C&I
- Average deposits of \$299B grew 4% from 2Q15 and increased modestly versus 1Q16

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<sup>&</sup>lt;sup>1</sup> FTE basis.

<sup>&</sup>lt;sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

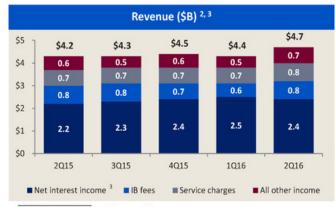
# **Global Banking Trends**

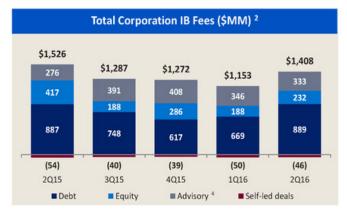
### **Business Leadership**

- · Top 3 ranking by volumes in high-yield corporate debt, leveraged loans, mortgage-backed securities, asset-backed securities, investmentgrade corporate debt, syndicated loans, announced M&A and debt capital markets; #1 ranking in U.S. municipal bonds 1
- · World's Best Bank for Financing and Diversity (Euromoney '16)
- · Best Bank for Cash Management in North America (Global Finance Magazine '16)
- · Most Innovative Investment Bank from North America (The Banker '15)
- · Relationships with 81% of the Global Fortune 500; 96% of the U.S. Fortune 1,000 (2015)









Note: Amounts may not total due to rounding.

Ranking per Dealogic for the second quarter as of July 1, 2016; excludes self-led deals. U.S. municipal bonds ranking per Thomson Reuters.
 Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

<sup>4</sup> Advisory includes fees on debt and equity advisory and mergers and acquisitions.



### **Global Markets**

		Inc/(Dec)		
\$ in millions	2Q16	1Q16	2Q15	
Net interest income 1	\$1,093	(\$87)	\$105	
Noninterest income 2	3,220	453	258	
Total revenue, net of interest expense 1,2	4,313	366	363	
Net DVA	(164)	(318)	35	
Total revenue (excl. net DVA) 1, 2, 3	4,477	684	328	
Provision for credit losses	(5)	(14)	(11)	
Noninterest expense	2,582	132	(166)	
Income tax expense 1	620	102	210	
Net income	\$1,116	\$146	\$330	
Net income (excl. net DVA) 3	\$1,218	\$343	\$309	

Selected Revenue Items (\$ in millions)	2Q16	1Q16	2Q15
Sales and trading revenue	\$3,540	\$3,440	\$3,118
Sales and trading revenue (excl. net DVA) 3	3,704	3,286	3,317
FICC (excl. net DVA)	2,618	2,263	2,142
Equities (excl. net DVA)	1,086	1,023	1,175
Global Markets IB fees <sup>2</sup>	603	494	718

Key Indicators (\$ in billions)	2Q16		1Q16		2Q15	
Average trading-related assets	\$411.3		\$407.7		\$442.2	
Average 99% VaR (\$ in MM) 4	46		42		55	
Average loans and leases	69.6		69.3		61.8	
Return on average allocated capital	12	%	11	%	9	%
Allocated capital	\$37		\$37		\$35	
Efficiency ratio 1	60	%	62	%	70	%

- Net income of \$1.1B in 2Q16; ROAAC of 12%
  - Excluding net DVA, net income of \$1.2B and ROAAC of 13% <sup>3</sup>
- Revenue, excluding net DVA, of \$4.5B increased 8% from 2Q15, driven primarily by improved sales and trading results, partially offset by lower equity capital markets IB fees 3
- Sales and trading revenue of \$3.5B, up 14% from 2Q15
  - FICC up 27% to \$2.5B and Equities down 8% to \$1.1B
- Excluding net DVA, sales and trading revenue of \$3.7B 3 increased 12% from 2Q15 and 13% from 1Q16
  - FICC revenue increased \$0.5B, or 22%, from 2Q15, due to stronger performance globally across rates and currencies products, higher secondary trading in loans and securitized products as a result of improved credit market conditions, as well as solid performance in municipal bonds from strong retail demand
  - Equities revenue decreased \$0.1B, or 8%, from 2Q15, driven by a decline in client activity in Asia compared to the strong year ago quarter, which benefitted from increased volumes related to stock market rallies in the region
- Noninterest expense decreased 6% versus 2Q15, driven by reduced operating and support costs

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<sup>&</sup>lt;sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

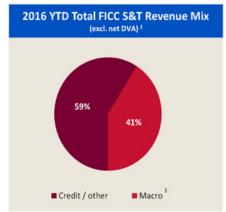
Represents a non-GAAP financial measure; see note E on slide 27.
 See note F on slide 27 for definition of VaR.

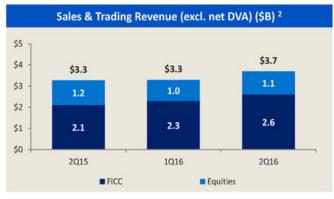
### Global Markets Trends and Revenue Mix

#### **Business Leadership**

- · #1 Global Research Firm for 5th consecutive year (Institutional Investor '15)
- #1 All-America Research Team (Institutional Investor '15)
- #1 in Global Equities trading commissions in 2015 (Greenwich Associates)
- · Americas Derivatives House of the Year (Global Capital 2015)
- · 2015 Greenwich Quality Leader in Overall U.S. Fixed-Income Sales and Overall U.S. Fixed-Income Trading
- #2 U.S. Business Done for Fixed Income & FX <sup>1</sup>









Note: Amounts may not total due to rounding.

<sup>4</sup> See note F on slide 27 for definition of VaR.

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Source: Orion. Released in December 2015 for the 12 months ended 2Q15.

Represents a non-GAAP financial measure. Reported sales & trading revenue was \$3.5B, \$3.4B and \$3.1B for 2Q16, 1Q16 and 2Q15, respectively. Reported FICC sales & trading revenue was \$2.5B, \$2.4B and \$1.9B for 2Q16, 1Q16 and 2Q15, respectively. respectively. Reported equities sales & trading revenue was \$1.1B, \$1.0B and \$1.2B for 2Q16, 1Q16 and 2Q15, respectively. See note E on slide 27.

Macro includes G10 FX, rates and commodities products.

### All Other 1

		Inc/(I	Dec)
\$ in millions	2Q16	1Q16	2Q15
Net interest income <sup>2</sup>	(\$788)	\$247	(\$1,919)
Noninterest income	86	(94)	(452)
Total revenue, net of interest expense 2	(702)	153	(2,371)
Provision for credit losses	38	159	(74)
Noninterest expense	1,081	(1,301)	79
Income (loss) before income taxes 2	(1,821)	1,295	(2,376)
Income tax expense (benefit) 2	(1,006)	313	(780)
Net income (loss)	(\$815)	\$982	(\$1,596)

Selected Revenue Items (\$ in millions)	2Q16	1Q16	2Q15
Mortgage banking income	\$44	\$242	\$639
Gains on sales of debt securities	267	226	162

- Net loss of \$0.8B in 2Q16
- Revenue decline from 2Q15, driven by negative market-related NII adjustments in 2Q16 versus positive adjustments in 2Q15 and, to a lesser extent, lower gains on the sale of consumer real estate loans, as well as the absence of a benefit to representations and warranties provision
- Provision declined from 2Q15, driven by continued portfolio improvement
- Noninterest expense increased modestly from 2Q15; decline versus prior quarter driven by the absence of annual retirementeligible incentive compensation costs recorded in 1Q16 and lower litigation expense

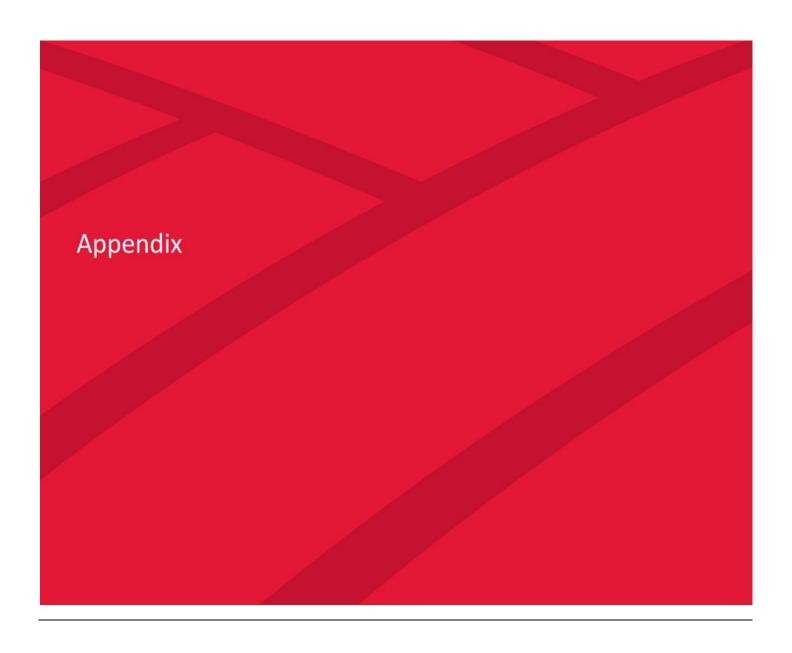


<sup>3</sup> All Other consists of ALM activities, equity investments, the international consumer card business, non-core mortgage loans and servicing activities, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments. <sup>2</sup> FTE basis.

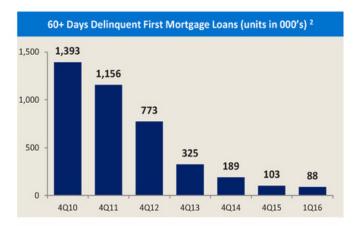
# **Key Takeaways**

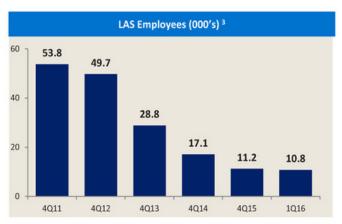
- Improved year-over-year earnings in all business segments, driven by operating leverage
- Solid year-over-year deposit and loan growth driven by good customer activity
- Managed costs while continuing to invest in the business
- · Asset quality remains strong
- · Grew book value and tangible book value while returning more capital to shareholders
- · Focused on delivering responsible growth

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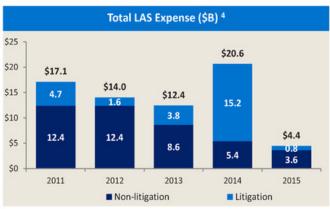


# Significant Accomplishments in Legacy Assets & Servicing (LAS) <sup>1</sup>









<sup>&</sup>lt;sup>1</sup> See slide 25 for additional information on the elimination of LAS that became effective April 1, 2016.

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Serviced by LAS employees.
 Includes other full-time equivalent employees (FTEs) supporting LAS (contractors).
 2011 includes goodwill impairment of \$2.68 and 2012 includes provision for independent foreclosure review (IFR) acceleration agreement of \$1.18.

### **Segment Realignment Summary**

The company filed an 8-K on July 12, 2016, reflecting a change in its organizational alignment (effective April 1, 2016) which eliminated the Legacy Assets & Servicing segment, and now reports its operations through four business segments: Consumer Banking, Global Wealth & Investment Management, Global Banking and Global Markets, with the remaining operations recorded in All Other. Prior periods have been reclassified to conform to current period presentation.

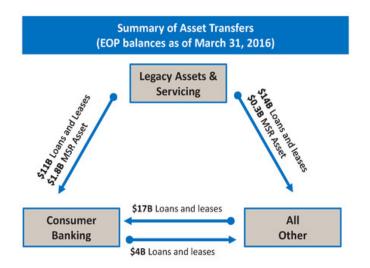
- In connection with the realignment, the company completed a review of all consumer real estate loans, including loans serviced for others, and servicing activities, in order to strategically align these with the appropriate business segment or All Other
- The realignment primarily impacted the financial results of Consumer Banking and All Other <sup>1</sup>

### 1Q16 impacts to Consumer Banking

- Increased end-of-period loans by \$23B<sup>2</sup>
- Reduced net income by \$56MM and negatively impacted efficiency ratio by 240bps
- Additional \$4B of allocated capital, which negatively impacted ROAAC by ~400bps

#### 1Q16 impacts to All Other

- Increased end-of-period loans by \$1B
- Improved net income by \$58MM



Markets and All Other were impacted by (\$56MM), (\$16MM), (\$12MM), (\$12MM), and \$58MM, respectively.

In addition to the transfers noted above, approximately \$18 of loans were transferred from Consumer Banking to GWIM.



In 1Q16, Legacy Assets & Servicing reported a net loss of \$40MM. Following the realignment, which became effective April 1, 2016, the net income of Consumer Banking, GWIM, Global Banking, Global Markets and All Other were impacted by (\$56MM), (\$12MM), (\$12MM), and \$58MM, respectively.

# Regulatory Capital Reconciliations (\$MM) 1, 2

Regulatory Capital – Basel 3 transition to fully phased-in	2Q16	1Q16	2Q15
Common equity tier 1 capital (transition)	\$166,173	\$162,732	\$158,326
Deferred tax assets arising from net operating loss and tax credit			
carryforwards phased in during transition	(3,496)	(3,764)	(5,706)
Accumulated OCI phased in during transition	359	(117)	(1,884)
Intangibles phased in during transition	(907)	(983)	(1,751)
Defined benefit pension fund assets phased in during transition	(378)	(381)	(476)
DVA related to liabilities and derivatives phased in during transition	104	76	384
Other adjustments and deductions phased in during transition	(24)	(54)	(587)
Common equity tier 1 capital (fully phased-in)	\$161,831	\$157,509	\$148,306
Risk-weighted Assets – As reported to Basel 3 (fully phased-in)	2Q16	1Q16	2Q15
As reported risk-weighted assets	\$1,563,481	\$1,586,993	\$1,407,891
Change in risk-weighted assets from reported to fully phased-in	(19,600)	(29,710)	25,460
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) 3,4	\$1,543,881	\$1,557,283	n/a
Basel 3 Standardized approach risk-weighted assets (fully phased-in)			\$1,433,351
Risk-weighted Assets – (fully phased-in)	2Q16	1Q16	2Q15
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	\$1,416,299	\$1,425,852	\$1,433,351
Change in risk-weighted assets for advanced models	127,582	131,431	(5,963)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) 3, 4	\$1,543,881	\$1,557,283	\$1,427,388
Basel 3 Regulatory Capital Ratios	2Q16	1Q16	2Q15
As reported Common equity tier 1 (transition)	10.6 %	10.3 %	11.2 %
Standardized approach Common equity tier 1 (fully phased-in)	11.4	11.0	10.3
Advanced approaches Common equity tier 1 (fully phased-in) 3,4	10.5	10.1	10.4

n/a = not applicable

<sup>&</sup>lt;sup>4</sup> As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets under the Advanced approaches beginning in the fourth quarter of 2015.



<sup>&</sup>lt;sup>1</sup> Regulatory capital ratios are preliminary. For important presentation information, see slide 29.

<sup>&</sup>lt;sup>2</sup> Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is now required to report regulatory capital RWA and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy; therefore, we used the Advanced approaches at June 30, 2016 and March 31, 2016. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.

<sup>3</sup> Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the IMM. As of June 30, 2016, BAC did not have regulatory approval for the IMM model.

### **Notes**

- A Market-related NII adjustments include retrospective changes to debt security premium or discount amortization resulting from changes in estimated prepayments, due primarily to changes in interest rates, and hedge ineffectiveness. Amortization of premiums and accretion of discounts are included in interest income. When a change is made to the estimated lives of the securities, primarily as a result of changes in interest rates, the related premium or discount is adjusted, with a corresponding charge or benefit to interest income, to the appropriate amount had the current estimated lives been applied since the purchase of the securities. For more information, see Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2015 Annual Report on Form 10-K.
- <sup>8</sup> Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions.
- <sup>c</sup> Time to Required Funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the BAC parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. For the period shown in 2015, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. In 1Q16, settlement payment was made for \$8.5B.
- <sup>D</sup>The numerator of the SLR is quarter-end Basel 3 Tier 1 capital. The denominator is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter.

  Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions.
- ERevenue for all periods included net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Net DVA gains (losses) were (\$164MM), \$154MM and (\$199MM) for 2Q16, 1Q16 and 2Q15, respectively. Net DVA gains (losses) included in FICC revenue were (\$160MM), \$140MM and (\$200MM) for 2Q16, 1Q16 and 2Q15, respectively. Net DVA gains (losses) included in equities revenue were (\$4MM), \$144MM and \$144MM for 2Q16, 1Q16 and 2Q15, respectively.
- FVaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Using a 95% confidence level, average VaR was \$24MM, \$23MM and \$23MM for 2Q16, 1Q16 and 2Q15, respectively.



### Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2015 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) decision or to assert other claims seeking to avoid the impact of the ACE decision; the possibility that the Company could face increased servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible loss for litigation exposures; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates (including negative interest rates), currency exchange rates and economic conditions; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior and other uncertainties; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower oil prices or ongoing volatility with respect to oil prices; our ability to achieve anticipated cost savings; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the impact of recent proposed U.K. tax law changes including a further limitation on how much net operating losses can offset annual profits and a reduction to the U.K. corporate tax rate which, if enacted, will result in a tax charge upon enactment; the possible impact of Federal Reserve actions on the Company's capital plans; the possible impact of regulatory determinations regarding the Company's failure to remediate deficiencies identified by banking regulators in the Corporation's Recovery and Resolution plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including, but not limited to, recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; the impact on the Company's business, financial condition and results of operations from the potential exit of the U.K. from the European Union; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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## Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of the particular
  date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information
  provided.
- Certain prior period amounts have been reclassified to conform to current period presentation. Beginning in the first quarter of 2016, the Corporation classifies
  operating leases in other assets on the Consolidated Balance Sheet. For December 31, 2015, September 30, 2015 and June 30, 2015, \$6.0B, \$5.6B, and \$5.3B,
  respectively, of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these
  leases were reclassified from net interest income to other income and other general operating expenses on the Consolidated Statement of Income.
- The Corporation may present certain key performance indicators and ratios excluding certain items (e.g., market-related adjustments on net interest income, debit valuation adjustments, charge-offs related to the settlement with the DOJ) which result in non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended June 30, 2016 and other earnings-related information available through the Bank of America Investor Relations web site at: <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>.
- The Company views net interest income and related ratios and analyses on a fully taxable-equivalent (FTE) basis, which when presented on a consolidated basis, are non-GAAP financial measures. The Company believes managing the business with net interest income on an FTE basis provides a more accurate picture of the interest margin for comparative purposes. The FTE adjustment was \$223MM, \$215MM, \$226MM, \$226MM and \$223MM for 2Q16, 1Q16, 4Q15, 3Q15 and 2Q15, respectively.
- The Company's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on the Standardized and Advanced approaches under Basel 3 and supplementary leverage ratio final rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, but also incorporate operational risk and a credit valuation adjustment component. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which increased our risk-weighted assets under the Advanced approaches beginning in the fourth quarter of 2015. These Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of June 30, 2016, BAC did not have regulatory approval for the IMM model. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile and strategic plans. As a result of this process, in the first quarter 2016, the Company adjusted the amount of capital being allocated to its business segments.







# **Supplemental Information Second Quarter 2016**

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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### **Description of Segment Realignment**

From time to time, Bank of America Corporation (the Corporation) has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, the Corporation reported its results of operations through five business segments: Consumer Banking, Global Wealth & Investment Management, Global Banking, Global Markets and Legacy Assets & Servicing, with the remaining operations recorded in All Other. Effective April 1, 2016, to align the segments with how we now manage the businesses, the Corporation changed its basis of presentation by eliminating the Legacy Assets & Servicing segment, and following such change, we report our results of operations through the following four business segments: Consumer Banking, Global Wealth & Investment Management, Global Banking and Global Markets, with the remaining operations recorded in All Other.

# Consolidated Financial Highlights (Dollars in millions, avant per share information; shares in thouse

(Dollars in millions, except per share information; shares in thousands)													
			onths End une 30	led		Second Quarter		First Quarter		Fourth Quarter		Third Quarter	Second Quarter
		2016		2015		2016		2016		2015	_	2015	 2015
Income statement													
Net interest income	\$	18,384	\$	19,872	s	9,213	\$	9,171	\$	9,756	\$	9,471	\$ 10,461
Noninterest income		21,526		22,998		11,185		10,341		9,911		11,042	11,495
Total revenue, net of interest expense		39,910		42,870		20,398		19,512		19,667		20,513	21,956
Provision for credit losses		1,973		1,545		976		997		810		806	780
Noninterest expense		28,309		29,785		13,493		14,816		14,010		13,940	13,958
Income tax expense		2,716		3,309		1,697		1,019		1,511		1,446	2,084
Net income		6,912		8,231		4,232		2,680		3,336		4,321	5,134
Preferred stock dividends		818		712		361		457		330		441	330
Net income applicable to common shareholders		6,094		7,519		3,871		2,223		3,006		3,880	4,804
Diluted earnings per common share		0.56		0.68		0.36		0.21		0.28		0.35	0.43
Average diluted common shares issued and outstanding		11,079,939		11,252,417		11,059,167		11,100,067		11,153,169		11,197,203	11,238,060
Dividends paid per common share	\$	0.10	\$	0.10	s	0.05	\$	0.05	\$	0.05	\$	0.05	\$ 0.05
Performance ratios													
Return on average assets		0.64%		0.77%		0.78%		0.50%		0.61%		0.79%	0.96%
Return on average common shareholders' equity		5.14		6.68		6.48		3.77		5.08		6.65	8.42
Return on average shareholders' equity		5.29		6.68		6.42		4.14		5.15		6.75	8.20
Return on average tangible common shareholders' equity(1)		7.34		9.79		9.24		5.41		7.32		9.65	12.31
Return on average tangible shareholders' equity(1)		7.28		9.42		8.79		5.72		7.15		9.43	11.51
44 m - m <sup>2</sup> = 3 m - m - 3													
	\$	23.67	\$	21.91	s	23.67	\$	23.12	\$	22.54	\$	22.41	\$ 21.91
Book value per share of common stock  Tangible book value per share of common stock(1)	\$	23.67 16.68	\$	21.91 15.02	s	23.67 16.68	s	23.12 16.17	\$	22.54 15.62	\$	22.41 15.50	\$ 21.91 15.02
•	\$		\$		s		s		s		\$		\$
Book value per share of common stock  Tangible book value per share of common stock(1)	\$		\$		s		\$		\$		<b>s</b> <b>s</b>		\$
Book value per share of common stock  Tangible book value per share of common stock <sup>1)</sup> Market price per share of common stock:	·	16.68		15.02		16.68		16.17		15.62		15.50	15.02
Book value per share of common stock  Tangible book value per share of common stock(1)  Market price per share of common stock:  Closing price	·	16.68		15.02 17.02		16.68		16.17		15.62		15.50 15.58	15.02 17.02
Book value per share of common stock  Tangible book value per share of common stock(1)  Market price per share of common stock:  Closing price  High closing price for the period	·	16.68 13.27 16.43		15.02 17.02 17.90		16.68 13.27 15.11		16.17 13.52 16.43		15.62 16.83 17.95		15.50 15.58 18.45	15.02 17.02 17.67 15.41
Book value per share of common stock  Tangible book value per share of common stock <sup>1)</sup> Market price per share of common stock:  Closing price  High closing price for the period  Low closing price for the period  Market capitalization	·	13.27 16.43 11.16 135,577		17.02 17.90 15.15 178,231		13.27 15.11 12.18 135,577		13.52 16.43 11.16 139,427		15.62 16.83 17.95 15.38 174,700		15.58 18.45 15.26 162,457	15.02 17.02 17.67 15.41 178,231
Book value per share of common stock  Tangible book value per share of common stock¹)  Market price per share of common stock:  Closing price  High closing price for the period  Low closing price for the period	·	16.68 13.27 16.43 11.16		15.02 17.02 17.90 15.15		13.27 15.11 12.18		16.17 13.52 16.43 11.16		15.62 16.83 17.95 15.38		15.50 15.58 18.45 15.26	15.02 17.02 17.67 15.41

<sup>(1)</sup> Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures provides additional clarity in assessing the results of the Corporation. Other

### **Supplemental Financial Data**

(Dollars in millions)

#### Fully taxable-equivalent (FTE) basis data(1)

			ths Ended te 30		Second Quarter 2016		First Quarter 2016		Fourth Quarter 2015		Third Quarter 2015			Second Quarter 2015
Net interest income	s	18,822	\$	20,310	s	9,436	\$	9,386	\$	9,982	\$	9,697	\$	10,684
Total revenue, net of interest expense		40,348	<b>40,348</b> 43,308			20,621		19,727		19,893		20,739		22,179
Net interest yield		2.04 %		2.27%		2.03 %		2.05%		2.15%		2.10%		2.37%
Efficiency ratio		70.16		68.77	65.43		75.11		70.43		67.22			62.93

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measureon pages 42-43.)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)		Six Months Ended											
	Six l	Months E June 30			Second	F	irst	Fo	ourth	1	hird .		Second
	2016		2015	(	Quarter 2016		iarter 016		arter 015		uarter 015		Quarter 2015
Interest income													
Loans and leases	\$ 16,47	\$	15,947	s	8,219	s	8,260	\$	8,006	s	7,965	s	7,951
Debt securities	2,55		4,957		1,355		1,204		2,523		1,839		3,070
Federal funds sold and securities borrowed or purchased under agreements to resell	530		499		260		276		214		275		268
Trading account assets	2,25	ı	2,157		1,075		1,179		1,106		1,134		1,074
Other interest income	1,53	;	1,468		759		776		804		754		742
Total interest income	23,36.	,	25,028		11,668		11,695		12,653		11,967		13,105
Interest expense													
Deposits	470	)	436		245		225		211		214		216
Short-term borrowings	1,23	)	1,271		625		614		519		597		686
Trading account liabilities	53-	ı	729		242		292		272		342		335
Long-term debt	2,730	í	2,720		1,343		1,393		1,895		1,343		1,407
Total interest expense	4,97	, –	5,156		2,455		2,524		2,897		2,496		2,644
Net interest income	18,38-	ı	19,872		9,213		9,171		9,756		9,471		10,461
Noninterest income													
Card income	2,89	ı	2,871		1,464		1,430		1,578		1,510		1,477
Service charges	3,70	3	3,621		1,871		1,837		1,862		1,898		1,857
Investment and brokerage services	6,38.	3	6,765		3,201		3,182		3,236		3,336		3,387
Investment banking income	2,56		3,013		1,408		1,153		1,272		1,287		1,526
Trading account profits	3,68	)	3,894		2,018		1,662		963		1,616		1,647
Mortgage banking income	74	;	1,695		312		433		262		407		1,001
Gains on sales of debt securities	49.	3	436		267		226		270		385		168
Other income	1,06	<u> </u>	703		644		418		468		603		432
Total noninterest income	21,520	<u> </u>	22,998		11,185		10,341		9,911		11,042		11,495
Total revenue, net of interest expense	39,910	)	42,870		20,398		19,512		19,667		20,513		21,956
Provision for credit losses	1,97	3	1,545		976		997		810		806		780
Noninterest expense													
Personnel	16,57	ı	17,504		7,722		8,852		7,535		7,829		7,890
Occupancy	2,06-	ı	2,054		1,036		1,028		1,011		1,028		1,027
Equipment	91-	ı	1,012		451		463		528		499		500
Marketing	83:	3	885		414		419		481		445		445
Professional fees	89	,	915		472		425		676		673		494
Amortization of intangibles	37.	3	425		186		187		202		207		212
Data processing	1,555	;	1,567		717		838		817		731		715
Telecommunications	36	2	373		189		173		240		210		202
Other general operating	4,73	,	5,050		2,306		2,431		2,520		2,318		2,473
Total noninterest expense	28,30	,	29,785		13,493		14,816		14,010		13,940		13,958
Income before income taxes	9,62	3	11,540		5,929		3,699		4,847		5,767		7,218
Income tax expense	2,710	5	3,309		1,697		1,019		1,511		1,446		2,084
Net income	\$ 6,91			s	4,232	\$	2,680	\$	3,336	s	4,321	s	5,134
Preferred stock dividends	81:	3	712	_	361		457		330		441		330
Net income applicable to common shareholders	\$ 6,09	s s	7,519	s	3,871	\$	2,223	\$	3,006	s	3,880	s	4,804
Per common share information													
Earnings	\$ 0.59	\$	0.72	s	0.38	s	0.21	\$	0.29	s	0.37	s	0.46
Diluted earnings	0.50		0.68		0.36		0.21		0.28		0.35		0.43
Dividends paid	0.10		0.10		0.05		0.05		0.05		0.05		0.05
Average common shares issued and outstanding	10,296,65		10,503,379	10	,253,573	10.3	39,731	10.3	99,422	10,4	44,291	10	0,488,137
			10,505,577		,200,010	10,0			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,		

### **Consolidated Statement of Comprehensive Income**

(Dollars in millions)									
	 Six Mont Jun	ths End e 30	ed	Second Quarter		First Quarter	Fourth Quarter	Third Duarter	Second Quarter
	 2016		2015		2016	2016	2015	2015	 2015
Net income	\$ 6,912	\$	8,231	\$	4,232	\$ 2,680	\$ 3,336	\$ 4,321	\$ 5,134
Other comprehensive income (loss), net-of-tax:									
Net change in debt and marketable equity securities	4,068		(1,201)		1,177	2,891	(1,815)	1,418	(2,537)
Net change in debit valuation adjustments	114		446		(13)	127	(18)	187	186
Net change in derivatives	150		289		126	24	168	127	246
Employee benefit plan adjustments	23		50		13	10	317	27	25
Net change in foreign currency translation adjustments	 (9)		(8)		(21)	12	 (39)	 (76)	 43
Other comprehensive income (loss)	 4,346		(424)		1,282	3,064	(1,387)	1,683	(2,037)
Comprehensive income	\$ 11,258	\$	7,807	\$	5,514	\$ 5,744	\$ 1,949	\$ 6,004	\$ 3,097

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### **Consolidated Balance Sheet**

Assets  Cash and due from banks  Cash and cash equivalents  Time deposits with the Federal Reserve, non-U.S. central banks and other banks  Cash and cash equivalents  Federal funds soil and securities borrowed or purchased under agreements to resell  Trading account assets  Derivative assets  Derivative assets  Derivative assets  Dets securities:  Carried af fair value  Held-to-maturity, at cost  Total debt securities  Loans and leases  Allowane for loan and lease losses  Loans and leases, net of allowance  Premise and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Catsomer and other receivables  Other assets  State of the variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Loans and leases, net of allowance  Loans and leases, net of allowance  States of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Loans and leases, net of allowance  Loans and leases, net of allowance  Loans and leases, net of allowance  Loans and leases, net of allowance	une 30 2016	March 31 2016	June 30 2015
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks  Cash and cash equivalents  Time deposits placed and other short-term investments  Federal funds soid and securities borrowed or purchased under agreements to resell  Trading account assets  Debt securities:  Carried at fair value  Held-to-maturity, at cost  Total debt securities  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Other assets  S  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Loans and leases  Allowance for loan and lease losses  Loans and leases  Loans and leases  S  Loans and leases  Loans lead-for-sale  Loans and leases  Loans lead-for-sale  Loans and leases  Loans and leases, net of allowance			
Cash and eash equivalents  Time deposits placed and other short-term investments Federal funds sold and securities borrowed or purchased under agreements to resell Trading account assets  Derivative assets  Derivative assets  Debt securities:  Carried af fair value  Held-to-maturity, at cost  Total adebt securities  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Conduity la sests  Loans held-for-sale  Customer and other receivables  Other assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  Loans and leases  Allowance for loan and lease losses  Loans held-for-sale  Loans and leases  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance	29,408	\$ 27,781	\$ 29,974
Time deposits placed and other short-term investments Federal funds sold and securities borrowed or purchased under agreements to resell Trading account assets Derivative assets Derivative assets Derivative assets Derivative assets Derivative assets Total define securities:  Carried at fair value Held-ton-maturity, at cost Total obet securities Loans and leases losses Loans and leases, net of allowance Premises and equipment, net Mortgage servicing rights Goodwill Intangible assets Loans held-for-sale Customer and other receivables Other assets  Total assets S  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities) Trading account assets Loans and leases Allowance for loan and leases, net of allowance Loans and leases. Loans and leases, net of allowance	141,799	151,829	 133,540
Federal funds sold and securities borrowed or purchased under agreements to resell Trading account assets  Derivative assets  Dest securities:  Carried at fair value Held-to-maturity, at cost  Total debt securities  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net Mortgage servicing rights  Goodwill Intangible assets  Loans beld-for-sale  Customer and other receivables  Other assets  Total assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  Loans and leases, net of allowance  Loans and leases  Loans and leases, net of allowance	171,207	179,610	163,514
Trading account assets  Derivative assets  Debt securities:  Carried at fair value  Held-to-maturity, at cost  Total debt securities  Loans and leases Allowance for loan and lease losses  Femises and equipment, net Mortgage servicing rights Goodwill Intangible assets  Caush edd-for-sale  Customer and other receivables Other assets  Total assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  S  Loans and leases, net of allowance  S  Loans and leases Allowance for loan and aleae losses  Loans and leases, net of allowance  S  Loans and leases, net of allowance	7,558	5,891	7,996
Derivative assets  Debt securities:  Carried at fair value  Held-to-maturity, at cost  Total debt securities  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  \$  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$  Loans and leases, net of allowance  Loans and leases  Loans and leases, net of allowance  Loans and leases, net of allowance  Loans and leases, net of allowance	213,737	221,129	199,903
Debt securities:  Carried at fair value  Held-to-maturity, at cost  Total debt securities  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  \$  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Loans and leases, net of allowance  Loans and leases, net of allowance  Loans and leases, net of allowance	175,365	178,987	189,106
Carried at fair value Held-to-maturity, at cost  Total debt securities  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  \$  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	55,264	52,255	50,977
Held-to-maturity, at cost  Total debt securities  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  S  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$ Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale			
Total debt securities  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  \$  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance	309,670	302,333	332,307
Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  \$  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	102,279	97,978	 60,072
Allowance for loan and lease losses  Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  S  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$ Loans and leases  Loans and leases, net of allowance  Loans held-for-sale	411,949	400,311	392,379
Loans and leases, net of allowance  Premises and equipment, net  Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  \$  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	903,153	901,113	881,196
Premises and equipment, net  Mortgage servicing rights Goodwill Intangible assets Loans held-for-sale Customer and other receivables Other assets  Total assets  S  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$ Loans and leases Allowance for loan and lease losses  Loans and leases, net of allowance	(11,837)	(12,069)	(13,068)
Mortgage servicing rights  Goodwill  Intangible assets  Loans held-for-sale  Customer and other receivables  Other assets  Total assets  S  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  S  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	891,316	889,044	868,128
Goodwill Intangible assets Loans held-for-sale Customer and other receivables Other assets  Total assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$ Loans and leases Loans and leases Loans and leases, net of allowance  Loans held-for-sale	9,150	9,358	9,700
Intangible assets  Loans held-for-sale  Customer and other receivables Other assets  Total assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  \$  Loans and leases  Loans and leases, net of allowance  Loans held-for-sale	2,269	2,631	3,521
Loans held-for-sale  Customer and other receivables  Other assets  Total assets  S  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	69,744	69,761	69,775
Customer and other receivables  Other assets  Total assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	3,352	3,578	4,188
Other assets  Total assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  S  Loans and leases  Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	8,848	6,192	6,914
Total assets  Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  S  Loans and leases  Loans and leases osses  Loans and leases, net of allowance  Loans held-for-sale	58,150	56,838	64,505
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)  Trading account assets  Loans and leases  Loans and lease losses  Loans and leases, net of allowance  Loans held-for-sale	108,700	109,913	118,428
Trading account assets  Loans and leases  Allowance for loan and lease, net of allowance  Loans held-for-sale	2,186,609	\$ 2,185,498	\$ 2,149,034
Loans and leases Allowance for loan and lease losses Loans and leases, net of allowance Loans held-for-sale			
Allowance for loan and lease losses  Loans and leases, net of allowance  Loans held-for-sale	5,940	\$ 5,876	\$ 4,863
Loans and leases, net of allowance  Loans held-for-sale	60,384	62,045	85,467
Loans held-for-sale	(1,128)	(1,152)	(1,711)
	59,256	60,893	83,756
All other assets	256	278	413
	1,455	1,523	 3,681
Total assets of consolidated variable interest entities \$	66,907	\$ 68,570	\$ 92,713

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

### **Consolidated Balance Sheet (continued)**

(Dollars in millions)		June 30		March 31		June 30
Liabilities	_	2016	_	2016	_	2015
Deposits in U.S. offices:						
Noninterest-bearing	s	424,918	s	424,319	s	411.862
Interest-bearing		714,607		718,579		668,447
Deposits in non-U.S. offices:		,,,,,				,
Noninterest-bearing		11,252		11,230		8,294
Interest-bearing		65,314		63,133		60,957
Total deposits		1,216,091		1,217,261		1,149,560
Federal funds purchased and securities loaned or sold under agreements to repurchase		178,062		188,960		213,024
Trading account liabilities		74,282		74,003		72,596
Derivative liabilities		47,561		41,063		43,583
Short-term borrowings		33,051		30,881		39,903
Accrued expenses and other liabilities (includes\$750, \$627 and \$588 of reserve for unfunded lending commitments)		140,876		137,705		135,295
Long-term debt		229,617		232,849		243,414
Total liabilities		1,919,540		1,922,722		1,897,375
Shareholders' equity						
Preferred stock, \$0.01 par value; authorized -100,000,000 shares; issued and outstanding -3,887,790, 3,851,790 and 3,767,790 shares		25,220		24,342		22,273
$Common stock \ and \ additional \ paid-in \ capital, \$0.01 \ par \ value; \ authorized \ -12,800,000,000 \ shares; \ issued \ and \ outstanding \ -10,216,780,615, \ 10,312,660,252 \ and \ 10,471,836,636 \ shares$		149,554		150,774		152,638
Retained earnings		93,623		90,270		82,718
Accumulated other comprehensive income (loss)		(1,328)		(2,610)		(5,970)
Total shareholders' equity		267,069		262,776		251,659
Total liabilities and shareholders' equity	s	2,186,609	\$	2,185,498	\$	2,149,034
Liabilities of consolidated variable interest entities included in total liabilities above						
Short-term borrowings	s	639	\$	665	\$	358
Long-term debt		11,463		10,857		14,471
All other liabilities		35		17		109
Total liabilities of consolidated variable interest entities	s	12,137	\$	11,539	\$	14,938

### **Capital Management**

(Dollars in millions)								
					el 3 Transition			
		June 30 2016	_	March 31 2016	 December 31 2015	 September 30 2015		June 30 2015
Risk-based capital metrics <sup>(1)</sup> :								
Standardized Approach								
Common equity tier 1 capital	s	166,173	\$	162,732	\$ 163,026	\$ 161,649	\$	158,326
Tier 1 capital		187,209		182,550	180,778	178,830		176,247
Total capital		226,949		223,020	220,676	219,901		217,538
Risk-weighted assets		1,398,610		1,405,748	1,403,293	1,391,672		1,407,891
Common equity tier 1 capital ratio		11.9 %		11.6%	11.6%	11.6%		11.2%
Tier 1 capital ratio		13.4		13.0	12.9	12.9		12.5
Total capital ratio		16.2		15.9	15.7	15.8		15.5
Advanced Approaches (2)								
Common equity tier 1 capital	s	166,173	\$	162,732	\$ 163,026	n/a		n/a
Tier 1 capital		187,209		182,550	180,778	n/a		n/a
Total capital		217,816		213,434	210,912	n/a		n/a
Risk-weighted assets		1,563,481		1,586,993	1,602,373	n/a		n/a
Common equity tier 1 capital ratio		10.6 %		10.3 %	10.2%	n/a		n/a
Tier 1 capital ratio		12.0		11.5	11.3	n/a		n/a
Total capital ratio		13.9		13.4	13.2	n/a		n/a
everage-based metrics(3)								
Adjusted average assets	s	2,109,354	\$	2,094,896	\$ 2,103,183	\$ 2,091,628	\$	2,073,526
Tier 1 leverage ratio		8.9 %		8.7%	8.6%	8.5%		8.5%
Supplementary leverage ratio leverage exposure	\$	2,694,267	\$	2,685,787	\$ 2,726,806	\$ 2,739,104	s	2,729,193
Supplementary leverage ratio		6.9 %		6.8%	6.4%	6.4%		6.3%

9.2

8.1

9.0

7.8

7.8

n/a = not applicable

Tangible equity ratio(4)

Tangible common equity ratio(4)

Certain prior period amounts have been reclassified to conform to current period presentation.

8.6

7.6

<sup>(1)</sup> Regulatory capital ratios are preliminary and reflect the transition provisions of Basel

<sup>3.
(2)</sup> Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy; therefore, we used the Advanced approaches at June 30, 2016, March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.
(3) The numerator of the supplementary leverage ratio is quarter-end Basel 3 Tier 1 capital. The Tier 1 leverage ratio reflects the transition provisions of Basel 3 and the supplementary leverage ratio is calculated on a fully phased-in basis. The denominator of supplementary leverage exposure is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and reposed attainglibe asherholders' equity artio equals period-end tangible asherholders' equity artio equals period-end tangible asherholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations or GAAP Financial Measures on page42-43.)

### **Bank of America Corporation and Subsidiaries** Regulatory Capital Reconciliations (1, 2, 3)

(Dollars in millions)		June 30 2016	March 31 2016	December 31 2015		September 30 2015		June 30 2015
Regulatory capital – Basel 3 transition to fully phased-in			 					
Common equity tier 1 capital (transition)	s	166,173	\$ 162,732	\$	163,026	\$	161,649	\$ 158,326
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition		(3,496)	(3,764)		(5,151)		(5,554)	(5,706)
Accumulated OCI phased in during transition		359	(117)		(1,917)		(1,018)	(1,884)
Intangibles phased in during transition		(907)	(983)		(1,559)		(1,654)	(1,751)
Defined benefit pension fund assets phased in during transition		(378)	(381)		(568)		(470)	(476)
DVA related to liabilities and derivatives phased in during transition		104	76		307		228	384
Other adjustments and deductions phased in during transition		(24)	(54)		(54)		(92)	(587)
Common equity tier 1 capital (fully phased-in)	s	161,831	\$ 157,509	\$	154,084	\$	153,089	\$ 148,306
Risk-weighted assets – As reported to Basel 3 (fully phased-in)								
Basel 3 Standardized approach risk-weighted assets as reported	s	1,398,610	\$ 1,405,748	\$	1,403,293	\$	1,391,672	\$ 1,407,891
Changes in risk-weighted assets from reported to fully phased-in		17,689	 20,104		24,089		22,989	 25,460
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	\$	1,416,299	\$ 1,425,852	\$	1,427,382	\$	1,414,661	\$ 1,433,351
Basel 3 Advanced approaches risk-weighted assets as reported	s	1,563,481	\$ 1,586,993	\$	1,602,373		n/a	n/a
Changes in risk-weighted assets from reported to fully phased-in		(19,600)	(29,710)		(27,690)		n/a	n/a
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) <sup>4)</sup>	\$	1,543,881	\$ 1,557,283	\$	1,574,683	\$	1,397,504	\$ 1,427,388
Regulatory capital ratios								
Basel 3 Standardized approach common equity tier 1 (transition)		11.9 %	11.6%		11.6%		11.6%	11.2%
Basel 3 Advanced approaches common equity tier 1 (transition)		10.6	10.3		10.2		n/a	n/a
Basel 3 Standardized approach common equity tier 1 (fully phased-in)		11.4	11.0		10.8		10.8	10.3
Basel 3 Advanced approaches common equity tier 1 (fully phased-in)(4)		10.5	10.1		9.8		11.0	10.4

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

<sup>(1)</sup> Regulatory capital ratios are preliminary.
(2) Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements in the fourth quarter of 2015. With the approval to exit parallel run, Bank of America is required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy; therefore, we used the Advanced approaches at June 30, 2016, March 31, 2016 and December 31, 2015. Prior to exiting parallel run, we were required to report regulatory capital under the Standardized approach only.
(3) Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.
(4) Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of June 30, 2016, the Corporation did not have regulatory approval for the IMM model.

### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	Second Quarter 2016 Interest				First Quarter 2016		5	Second Quarter 2015	
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets									
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 135,312	\$ 157	0.47%	\$ 138,574	\$ 155	0.45%	\$ 125,762	\$ 81	0.26%
Time deposits placed and other short-term investments	7,855	35	1.79	9,156	32	1.41	8,183	34	1.64
Federal funds sold and securities borrowed or purchased under agreements to resell	223,005	260	0.47	209,183	276	0.53	214,326	268	0.50
Trading account assets	127,189	1,109	3.50	136,306	1,212	3.57	137,137	1,114	3.25
Debt securities (1)	418,748	1,378	1.33	399,809	1,224	1.23	386,357	3,082	3.21
Loans and leases (2):									
Residential mortgage	186,752	1,626	3.48	186,980	1,629	3.49	207,356	1,782	3.44
Home equity	73,141	703	3.86	75,328	711	3.79	82,640	769	3.73
U.S. credit card	86,705	1,983	9.20	87,163	2,021	9.32	87,460	1,980	9.08
Non-U.S. credit card	9,988	250	10.06	9,822	253	10.36	10,012	264	10.56
Direct/Indirect consumer	91,643	563	2.47	89,342	550	2.48	83,698	504	2.42
Other consumer	2,220	16	3.00	2,138	16	3.03	1,885	15	3.14
Total consumer	450,449	5,141	4.58	450,773	5,180	4.61	473,051	5,314	4.50
U.S. commercial	276,640	2,006	2.92	270,511	1,936	2.88	244,540	1,704	2.80
Commercial real estate	57,772	434	3.02	57,271	434	3.05	50,478	382	3.03
Commercial lease financing	20,874	147	2.81	21,077	182	3.46	19,486	149	3.05
Non-U.S. commercial	93,935	564	2.42	93,352	585	2.52	88,623	479	2.17
Total commercial	449,221	3,151	2.82	442,211	3,137	2.85	403,127	2,714	2.70
Total loans and leases(3)	899,670	8,292	3.70	892,984	8,317	3.74	876,178	8,028	3.67
Other earning assets	55,955	660	4.74	58,638	694	4.76	62,712	721	4.60
Total earning assets <sup>(4)</sup>	1,867,734	11,891	2.56	1,844,650	11,910	2.59	1,810,655	13,328	2.95
Cash and due from banks	27,924			28,844			30,751		
Other assets, less allowance for loan and lease losses	292,251			300,124			310,560		
Total assets	\$ 2,187,909			\$ 2,173,618	•		\$ 2,151,966		

	Second Quarter 2016		First Quarter 2016		Second Quarter 2	015
Federal funds sold and securities borrowed or purchased under agreements to resell	s	5	\$	13	\$	13
Debt securities		(48)		(34)		(3)
U.S. commercial loans and leases		(13)		(14)		(18)
Net hedge expense on assets	\$	(56)	\$	(35)	\$	(8)

<sup>(1)</sup> Yields on debt securities excluding the impact of market-related adjustments were.34 percent, 2.45 percent and 2.48 percent for the three months ended June 30, 2016 March 31, 2016 and June 30, 2015, respectively. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.

(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(3) Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For the three months ended June 30, 2015, 25 billion of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other income and other general operating expenses on the Consolidated Statement of Income.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Second Quarter 2016				First Quarter 2016						Second Quarter 2015					
		Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate	
Interest-bearing liabilities																
U.S. interest-bearing deposits:																
Savings	\$	50,105	s	1	0.01 %	\$	47,845	\$	1	0.01%	\$	47,381	\$	2	0.02 %	
NOW and money market deposit accounts		583,913		72	0.05		577,779		71	0.05		536,201		71	0.05	
Consumer CDs and IRAs		48,450		33	0.28		49,617		35	0.28		55,832		42	0.30	
Negotiable CDs, public funds and other deposits		32,879		35	0.42	_	31,739		29	0.37	_	29,904		22	0.30	
Total U.S. interest-bearing deposits		715,347		141	0.08		706,980		136	0.08		669,318		137	0.08	
Non-U.S. interest-bearing deposits:																
Banks located in non-U.S. countries		4,235		10	0.98		4,123		9	0.84		5,162		9	0.67	
Governments and official institutions		1,542		2	0.66		1,472		2	0.53		1,239		1	0.38	
Time, savings and other		60,311		92	0.61		56,943		78	0.55		55,030		69	0.51	
Total non-U.S. interest-bearing deposits		66,088		104	0.63		62,538		89	0.57		61,431		79	0.52	
Total interest-bearing deposits		781,435		245	0.13		769,518		225	0.12		730,749		216	0.12	
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		215,852		625	1.17		221,990		614	1.11		252,088		686	1.09	
Trading account liabilities		73,773		242	1.32		72,299		292	1.63		77,772		335	1.73	
Long-term debt		233,061		1,343	2.31		233,654		1,393	2.39		242,230		1,407	2.33	
Total interest-bearing liabilities (1)		1,304,121		2,455	0.76		1,297,461		2,524	0.78		1,302,839		2,644	0.81	
Noninterest-bearing sources:																
Noninterest-bearing deposits		431,856					428,937					416,040				
Other liabilities		186,788					186,903					182,033				
Shareholders' equity		265,144					260,317					251,054				
Total liabilities and shareholders' equity	\$	2,187,909				\$	2,173,618				\$	2,151,966				
Net interest spread					1.80 %					1.81%					2.14%	
Impact of noninterest-bearing sources					0.23					0.24					0.23	
Net interest income/yield on earning assets			s	9,436	2.03 %			\$	9,386	2.05%			\$	10,684	2.37 %	

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Second Quarter 2010	6	First Quarter 2016		Second Q	Second Quarter 2015				
NOW and money market deposit accounts	\$	(1)	\$	_		\$	(1)			
Consumer CDs and IRAs		5		6			6			
Negotiable CDs, public funds and other deposits		4		3			4			
Banks located in non-U.S. countries		3		1			1			
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		149		162			247			
Long-term debt		(770)		(737)			(766)			
Net hedge income on liabilities	s	(610)	\$	(565)		\$	(509)			

### Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

			Six Months E	nded June 30						
		2016		2015						
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate				
Earning assets										
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 136,943	\$ 312	0.46 %	\$ 125,974	\$ 165	0.26%				
Time deposits placed and other short-term investments	8,506	67	1.59	8,280	67	1.63				
Federal funds sold and securities borrowed or purchased under agreements to resell	216,094	536	0.50	214,130	499	0.47				
Trading account assets	131,748	2,321	3.54	138,036	2,236	3.26				
Debt securities (1)	409,279	2,602	1.28	384,747	4,980	2.61				
Loans and leases (2):										
Residential mortgage	186,866	3,255	3.48	211,172	3,633	3.44				
Home equity	74,235	1,414	3.82	83,771	1,539	3.69				
U.S. credit card	86,934	4,004	9.26	88,074	4,007	9.18				
Non-U.S. credit card	9,905	503	10.21	10,007	526	10.60				
Direct/Indirect consumer	90,493	1,113	2.47	82,214	995	2.44				
Other consumer	2,178	32	3.01	1,866	30	3.22				
Total consumer	450,611	10,321	4.60	477,104	10,730	4.52				
U.S. commercial	273,576	3,942	2.90	239,751	3,349	2.82				
Commercial real estate	57,521	868	3.03	49,362	729	2.98				
Commercial lease financing	20,975	329	3.14	19,379	320	3.30				
Non-U.S. commercial	93,644	1,149	2.47	86,103	964	2.26				
Total commercial	445,716	6,288	2.84	394,595	5,362	2.74				
Total loans and leases(3)	896,327	16,609	3.72	871,699	16,092	3.71				
Other earning assets	57,295	1,354	4.75	62,081	1,427	4.63				
Total earning assets <sup>(4)</sup>	1,856,192	23,801	2.57	1,804,947	25,466	2.84				
Cash and due from banks	28,384			29,231						
Other assets, less allowance for loan and lease losses	296,187			311,129						
Total assets	\$ 2,180,763			\$ 2,145,307						

<sup>(1)</sup> Yields on debt securities excluding the impact of market-related adjustments werd 39 percent and 2.51 percent for the six months ended June 30, 2016 and 2015 Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.

(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(3) Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For this months ended June 30, 2015, \$5.2 million of operating leases were reclassified from leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income to other income and other general operating expenses on the Consolidated Statement of Income.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	2016	2015	
Federal funds sold and securities borrowed or purchased under agreements to resell	s 18	\$ 25	
Debt securities	(82)	(11)	
U.S. commercial loans and leases	(27)	(33)	_
Net hedge expense on assets	\$ (91)	\$ (19)	_

### Year-to-Date Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

Teat-to-Date Average Dalances and Interest Nates -	- I uny	Taxable-equivalent basis (continueu)
(Dollars in millions)		

			Six Months E	nded June 30						
		2016		2015						
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate				
Interest-bearing liabilities										
U.S. interest-bearing deposits:										
Savings	\$ 48,975	\$ 2	0.01 %	\$ 46,806	\$ 4	0.02 %				
NOW and money market deposit accounts	580,846	143	0.05	534,026	138	0.05				
Consumer CDs and IRAs	49,034	68	0.28	57,260	87	0.31				
Negotiable CDs, public funds and other deposits	32,308	64	0.40	29,353	44	0.31				
Total U.S. interest-bearing deposits	711,163	277	0.08	667,445	273	0.08				
Non-U.S. interest-bearing deposits:										
Banks located in non-U.S. countries	4,179	19	0.91	4,855	17	0.70				
Governments and official institutions	1,507	4	0.60	1,310	2	0.29				
Time, savings and other	58,627	170	0.58	54,655	144	0.53				
Total non-U.S. interest-bearing deposits	64,313	193	0.60	60,820	163	0.54				
Total interest-bearing deposits	775,476	470	0.12	728,265	436	0.12				
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	218,921	1,239	1.14	248,133	1,271	1.03				
Trading account liabilities	73,036	534	1.47	78,277	729	1.88				
Long-term debt	233,358	2,736	2.35	241,184	2,720	2.27				
Total interest-bearing liabilities (1)	1,300,791	4,979	0.77	1,295,859	5,156	0.80				
Noninterest-bearing sources:										
Noninterest-bearing deposits	430,397			410,536						
Other liabilities	186,844			190,499						
Shareholders' equity	262,731			248,413						
Total liabilities and shareholders' equity	\$ 2,180,763			\$ 2,145,307						
Net interest spread			1.80 %			2.04%				
Impact of noninterest-bearing sources			0.24			0.23				
Net interest income/yield on earning assets		\$ 18,822	2.04 %		\$ 20,310	2.27 %				

(1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased(decreased) interest expense on:

	2016	2015
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	11	12
Negotiable CDs, public funds and other deposits	7	7
Banks located in non-U.S. countries	4	2
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	311	496
Long-term debt	(1,507)	(1,607)
Net hedge income on liabilities	\$ (1,175)	\$ (1,091)

### Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

(Donas in initions)				June 3	0, 2016		
	1	Amortized Cost	Un	Gross realized Gains		Gross Jnrealized Losses	Fair Value
Available-for-sale debt securities							
Mortgage-backed securities:							
Agency	s	203,680	\$	5,021	\$	(13)	\$ 208,688
Agency-collateralized mortgage obligations		9,451		314		(5)	9,760
Commercial		11,083		319		(5)	11,397
Non-agency residential		1,963		208		(68)	 2,103
Total mortgage-backed securities		226,177		5,862		(91)	231,948
U.S. Treasury and agency securities		25,792		351		_	26,143
Non-U.S. securities		6,044		21		(7)	6,058
Other taxable securities, substantially all asset-backed securities		9,800		23		(49)	 9,774
Total taxable securities		267,813		6,257		(147)	273,923
Tax-exempt securities		15,281		112		(31)	15,362
Total available-for-sale debt securities		283,094	,	6,369		(178)	 289,285
Other debt securities carried at fair value		20,527	'	93		(235)	 20,385
Total debt securities carried at fair value		303,621	,	6,462		(413)	 309,670
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		102,279	'	2,097		(1)	104,375
Total debt securities	\$	405,900	\$	8,559	\$	(414)	\$ 414,045
Available-for-sale marketable equity securities <sup>(1)</sup>	\$	325	s	46	\$	(34)	\$ 337
Available-for-sale debt securities				March 3	31, 2016		
Avananie-nor-saie den securities  Mortgage-backed securities:							
Agency	\$	204,557	\$	3,257	\$	(78)	\$ 207,736
Agency-collateralized mortgage obligations		10,294		277		(13)	10,558
Commercial		9,989		245		(1)	10,233
Non-agency residential		2,104		202		(77)	2,229
Total mortgage-backed securities		226,944		3,981		(169)	 230,756
U.S. Treasury and agency securities		21,732		484		_	22,216
Non-U.S. securities		6,059		26		(5)	6,080
Other taxable securities, substantially all asset-backed securities		10,526		53		(99)	10,480
Total taxable securities		265,261	_	4,544		(273)	 269,532
Tax-exempt securities		14,551		72		(35)	14,588
Total available-for-sale debt securities		279,812		4,616		(308)	 284,120
Other debt securities carried at fair value		18,378		87		(252)	 18,213
Total debt securities carried at fair value		298,190		4,703		(560)	 302,333
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		97,978		1,244		(147)	 99,075
Total debt securities	\$	396,168	\$	5,947	\$	(707)	\$ 401,408
1 12							

<sup>(1)</sup> Classified in other assets on the Consolidated Balance Sheet.

### Other Debt Securities Carried at Fair Value

(Dollars in millions)	June 30 2016	March 31 2016
Mortgage-backed securities:		
Agency-collateralized mortgage obligations	\$ 7	\$ 6
Non-agency residential	 3,244	3,323
Total mortgage-backed securities	3,251	3,329
Non-U.S. securities (1)	16,885	14,628
Other taxable securities, substantially all asset-backed securities	249	256
Total	\$ 20,385	\$ 18,213

 $<sup>^{(1)}</sup>$  These securities are primarily used to satisfy certain international regulatory liquidity requirements.

### Quarterly Results by Business Segment and All Other

(Dollars in millions)

			Second Quarter 2016												
	(	Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other			
Net interest income (FTE basis)	\$	9,436	\$	5,276	s	1,434	\$	2,421	s	1,093	\$	(788)			
Card income		1,464		1,216		22		134		37		55			
Service charges		1,871		1,011		17		759		79		5			
Investment and brokerage services		3,201		67		2,598		14		525		(3)			
Investment banking income (loss)		1,408		_		51		799		603		(45)			
Trading account profits		2,018		_		25		26		1,872		95			
Mortgage banking income		312		267		_		_		1		44			
Gains on sales of debt securities		267		_		_		_		_		267			
Other income (loss)		644		27		309		537		103		(332)			
Total noninterest income		11,185		2,588		3,022		2,269		3,220		86			
Total revenue, net of interest expense (FTE basis)		20,621		7,864		4,456		4,690		4,313		(702)			
Provision for credit losses		976		726		14		203		(5)		38			
Noninterest expense		13,493		4,416		3,288		2,126		2,582		1,081			
Income (loss) before income taxes (FTE basis)		6,152		2,722		1,154		2,361		1,736		(1,821)			
Income tax expense (benefit) (FTE basis)		1,920		1,004		432		870		620		(1,006)			
Net income (loss)	\$	4,232	\$	1,718	S	722	\$	1,491	\$	1,116	\$	(815)			
Average															
Total loans and leases	\$	899,670	\$	242,921	s	141,181	\$	330,273	S	69,620	\$	115,675			
Total assets (1)		2,187,909		665,102		289,646		391,839		580,701		260,621			
Total deposits		1,213,291		596,474		254,804		298,805		34,518		28,690			
Period end															
Total loans and leases	\$	903,153	\$	247,122	S	142,633	\$	330,709	S	70,766	\$	111,923			
Total assets (1)		2,186,609		668,470		286,846		393,380		577,428		260,485			
Total deposits		1,216,091		599,457		250,976		304,577		33,506		27,575			

				First Quar	ter 201	6		
	C	Total Corporation	Consumer Banking	GWIM		Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$	9,386	\$ 5,272	\$ 1,488	\$	2,481	\$ 1,180	\$ (1,035)
Card income		1,430	1,211	48		117	10	44
Service charges		1,837	997	19		745	72	4
Investment and brokerage services		3,182	69	2,536		16	568	(7)
Investment banking income (loss)		1,153	1	73		636	494	(51)
Trading account profits (losses)		1,662	_	36		(2)	1,595	33
Mortgage banking income		433	190	1		_	_	242
Gains on sales of debt securities		226	_	_		_	_	226
Other income (loss)		418	61	243		397	 28	 (311)
Total noninterest income		10,341	 2,529	 2,956		1,909	 2,767	 180
Total revenue, net of interest expense (FTE basis)		19,727	7,801	4,444		4,390	3,947	(855)
Provision for credit losses		997	531	25		553	9	(121)
Noninterest expense		14,816	 4,538	 3,275		2,171	 2,450	 2,382
Income (loss) before income taxes (FTE basis)		3,914	2,732	1,144		1,666	1,488	(3,116)
Income tax expense (benefit) (FTE basis)		1,234	 1,003	 420		612	 518	 (1,319)
Net income (loss)	\$	2,680	\$ 1,729	\$ 724	\$	1,054	\$ 970	\$ (1,797)
Average								
Total loans and leases	\$	892,984	\$ 237,908	\$ 139,099	\$	324,531	\$ 69,283	\$ 122,163
Total assets (1)		2,173,618	646,523	295,711		387,640	581,226	262,518
Total deposits		1,198,455	578,196	260,482		297,134	35,886	26,757
Period end								
Total loans and leases	\$	901,113	\$ 240,591	\$ 139,690	\$	329,485	\$ 73,446	\$ 117,901
Total assets (1)		2,185,498	666,298	296,200		390,586	581,150	251,264
Total deposits		1,217,261	597,800	260,565		298,072	34,403	26,421

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

### Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)

	Second Quarter 2015											
	(	Total Corporation		onsumer Banking		GWIM	Global Banking		Global Markets			All Other
Net interest income (FTE basis)	\$	10,684	\$	5,043	\$	1,352	\$	2,170	\$	988	\$	1,131
Card income		1,477		1,207		41		128		36		65
Service charges		1,857		1,033		19		728		73		4
Investment and brokerage services		3,387		68		2,749		14		556		_
Investment banking income (loss)		1,526		_		84		777		718		(53)
Trading account profits (losses)		1,647		_		53		20		1,703		(129)
Mortgage banking income		1,001		359		3		_		_		639
Gains (losses) on sales of debt securities		168		_		(1)		_		7		162
Other income (loss)		432		47		267		399		(131)		(150)
Total noninterest income		11,495		2,714		3,215		2,066		2,962		538
Total revenue, net of interest expense (FTE basis)		22,179		7,757		4,567		4,236		3,950		1,669
Provision for credit losses		780		470		15		177		6		112
Noninterest expense		13,958		4,637		3,485		2,086		2,748		1,002
Income before income taxes (FTE basis)		7,441		2,650		1,067		1,973		1,196		555
Income tax expense (benefit) (FTE basis)		2,307		988		398		737		410		(226)
Net income	\$	5,134	\$	1,662	\$	669	\$	1,236	\$	786	\$	781
Average												
Total loans and leases	\$	876,178	\$	230,704	\$	131,364	\$	295,405	\$	61,819	\$	156,886
Total assets (1)		2,151,966		620,355		268,908		361,867		599,985		300,851
Total deposits		1,146,789		552,973		239,974		288,117		39,051		26,674
Period end												
Total loans and leases	\$	881,196	\$	232,271	\$	133,499	\$	301,558	\$	65,962	\$	147,906
Total assets (1)		2,149,034		621,883		267,099		367,052		578,052		314,948
Total deposits		1,149,560		554,204		237,624		292,261		38,751		26,720

 $<sup>\</sup>overline{\mbox{(1)}}$  Total assets include asset allocations to match liabilities (i.e., deposits).

# Year-to-Date Results by Business Segment and All Other

(Dollars in millions)

			Six Months Ended June 30, 2016											
	c	Total Corporation		onsumer Banking		GWIM		Global Banking		Global Markets		All Other		
Net interest income (FTE basis)	\$	18,822	\$	10,548	s	2,922	\$	4,902	s	2,273	\$	(1,823)		
Card income		2,894		2,427		70		251		47		99		
Service charges		3,708		2,008		36		1,504		151		9		
Investment and brokerage services		6,383		136		5,134		30		1,093		(10)		
Investment banking income (loss)		2,561		1		124		1,435		1,097		(96)		
Trading account profits		3,680		_		61		24		3,467		128		
Mortgage banking income		745		457		1		_		1		286		
Gains on sales of debt securities		493		_		_		_		_		493		
Other income (loss)		1,062		88		552		934		131		(643)		
Total noninterest income		21,526		5,117		5,978		4,178		5,987		266		
Total revenue, net of interest expense (FTE basis)		40,348		15,665		8,900		9,080		8,260		(1,557)		
Provision for credit losses		1,973		1,257		39		756		4		(83)		
Noninterest expense		28,309		8,954		6,563		4,297		5,032		3,463		
Income (loss) before income taxes (FTE basis)		10,066		5,454		2,298		4,027		3,224		(4,937)		
Income tax expense (benefit) (FTE basis)		3,154		2,007		852		1,482		1,138		(2,325)		
Net income (loss)	\$	6,912	\$	3,447	S	1,446	\$	2,545	S	2,086	\$	(2,612)		
Average														
Total loans and leases	\$	896,327	\$	240,414	s	140,140	\$	327,402	S	69,452	\$	118,919		
Total assets (1)		2,180,763		655,812		292,679		389,740		580,963		261,569		
Total deposits		1,205,873		587,335		257,643		297,969		35,202		27,724		
Period end														
Total loans and leases	\$	903,153	\$	247,122	s	142,633	\$	330,709	s	70,766	\$	111,923		
Total assets (1)		2,186,609		668,470		286,846		393,380		577,428		260,485		
Total deposits		1,216,091		599,457		250,976		304,577		33,506		27,575		

				Si	x Months Ende	d June	30, 2015		
		Total Corporation	Consumer Banking		GWIM		Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$	20,310	\$ 10,046	\$	2,695	\$	4,371	\$ 1,961	\$ 1,237
Card income		2,871	2,375		90		228	46	132
Service charges		3,621	1,999		37		1,438	138	9
Investment and brokerage services		6,765	133		5,472		32	1,129	(1)
Investment banking income (loss)		3,013	1		156		1,629	1,348	(121)
Trading account profits (losses)		3,894	_		108		82	3,841	(137)
Mortgage banking income		1,695	827		5		_	_	863
Gains on sales of debt securities		436	1		_		_	10	425
Other income (loss)	_	703	 90		514		842	 (332)	 (411)
Total noninterest income		22,998	 5,426		6,382		4,251	 6,180	 759
Total revenue, net of interest expense (FTE basis)		43,308	15,472		9,077		8,622	8,141	1,996
Provision for credit losses		1,545	1,139		38		273	27	68
Noninterest expense	_	29,785	 9,369		6,974		4,235	 5,909	 3,298
Income (loss) before income taxes (FTE basis)		11,978	4,964		2,065		4,114	2,205	(1,370)
Income tax expense (benefit) (FTE basis)		3,747	1,846		768		1,531	 755	(1,153)
Net income (loss)	\$	8,231	\$ 3,118	\$	1,297	\$	2,583	\$ 1,450	\$ (217)
Average									
Total loans and leases	\$	871,699	\$ 230,533	\$	129,275	\$	289,876	\$ 59,224	\$ 162,791
Total assets (1)		2,145,307	613,121		272,036		361,819	597,801	300,530
Total deposits		1,138,801	545,770		241,758		287,280	39,169	24,824
Period end									
Total loans and leases	\$	881,196	\$ 232,271	\$	133,499	\$	301,558	\$ 65,962	\$ 147,906
Total assets (1)		2,149,034	621,883		267,099		367,052	578,052	314,948
Total deposits		1,149,560	554,204		237,624		292,261	38,751	26,720

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# **Consumer Banking Segment Results**

Total earning assets (2)         617,062         572,712         626,811         607,313         591,348           Total assets (2)         655,812         613,121         665,102         646,523         630,973           Total deposits         587,335         545,770         596,474         578,196         563,745           Allocated capital (1)         34,000         33,000         34,000         34,000         33,000           Period end           Total loans and leases         \$ 247,122         \$ 232,271         \$ 247,122         \$ 240,591         \$ 238,851         \$           Total earning assets (2)         630,143         581,846         630,143         626,941         605,012           Total assets (2)         668,470         621,883         668,470         666,298         645,427		
Part	Se	Second
Not interest income (FTE basis)   S 10,548   S 10,066   S 5,276   S 5,272   S 5,163   S		Quarter 2015
Card income	.122 \$	5,043
Service charges		
Montgage banking income   457   827   267   190   216	249	1,207
All other income   225   225   94   131   208   170	057	1,033
Total noninterest income	290	359
Total revenue, net of interest expense (FTE basis)   15,665   15,472   7,864   7,801   7,945	293	115
Provision for credit losses   1,257   1,139   726   531   684	889	2,714
Noninterest expense   8,954   9,369   4,416   4,538   4,638   1   1   1   1   1   1   1   1   1	011	7,757
Income before income taxes (FTE basis)	523	470
Net income tax expense (FTE basis)   2,007   1,846   1,004   1,003   929   1,004   1,005   1,005   1	711	4,637
Net income         \$ 3,447         \$ 3,118         \$ 1,718         \$ 1,729         \$ 1,694         \$           Net increst yield (FTE basis)         3,44%         3,54%         3,39%         3,49%         3,46%           Retum on average allocated capital(1)         20         19         20         20         20           Efficiency ratio (FTE basis)         57,16         60.55         56,14         58,18         58,37           Balance Sheet           Average           Total loans and leases         \$ 240,414         \$ 230,533         \$ 242,921         \$ 237,908         \$ 235,498         \$ 1           Total carning assets (2)         617,062         572,712         626,811         607,313         591,348           Total assets (2)         655,812         613,121         665,102         646,523         630,973           Total deposits         587,335         545,770         596,474         578,196         563,745           Allocated capital (1)         34,000         33,000         34,000         34,000         33,000           Period end           Total loans and leases         \$ 247,122         \$ 237,122         \$ 240,591         \$ 238,851         \$ 10 <tr< td=""><td>777</td><td>2,650</td></tr<>	777	2,650
Net interest yield (FTE basis)   3.44%   3.54%   3.39%   3.49%   3.46%     Return on average allocated capital(1)   20   19   20   20   20     Efficiency ratio (FTE basis)   57.16   60.55   56.14   58.18   58.37     Balance Sheet	001	988
Return on average allocated capital <sup>(1)</sup> 20         19         20         20         20           Efficiency ratio (FTE basis)         57.16         60.55         56.14         58.18         58.37           Balance Sheet           Average           Total loans and leases         \$ 240,414         \$ 230,533         \$ 242,921         \$ 237,908         \$ 235,498         \$ 5           Total carning assets (2)         617,062         572,712         626,811         607,313         591,348           Total assets (2)         655,812         613,121         665,102         646,523         630,973           Total deposits         587,335         545,770         596,474         578,196         563,745           Allocated capital (1)         34,000         33,000         34,000         34,000         33,000           Period end           Total loans and leases         \$ 247,122         \$ 232,271         \$ 247,122         \$ 240,591         \$ 238,851         \$ 1           Total carning assets (2)         630,143         581,846         630,143         626,941         605,012           Total carning assets (2)         688,470         668,470         666,298         645,427	776 \$	1,662
Efficiency ratio (FTE basis)   57.16   60.55   56.14   58.18   58.37	3.48%	3.49%
Balance Sheet       Average     Total loans and leases     \$ 240,414     \$ 230,533     \$ 242,921     \$ 237,908     \$ 235,498     \$       Total carning assets (2)     617,062     572,712     626,811     607,313     591,348       Total dassets (2)     655,812     613,121     665,102     646,523     630,973       Total deposits     587,335     545,770     596,474     578,196     563,745       Allocated capital (1)     34,000     33,000     34,000     34,000     34,000     34,000     33,000       Period end       Total loans and leases     \$ 247,122     \$ 240,591     \$ 238,851     \$       Total earning assets (2)     630,143     581,846     630,143     626,941     605,012       Total assets (2)     668,470     668,470     666,298     645,427	21	20
Average         \$ 240,414 \$ 230,533 \$ 242,921 \$ 237,908 \$ 235,498 \$           Total loans and leases         \$ 240,414 \$ 230,533 \$ 242,921 \$ 237,908 \$ 235,498 \$           Total earning assets (2)         617,062 572,712 626,811 607,313 591,348           Total assets (2)         655,812 613,121 665,102 646,523 630,973           Total deposits         587,335 545,770 596,474 578,196 563,745           Allocated capital (1)         34,000 33,000 34,000 34,000 34,000 33,000           Period end           Total loans and leases         \$ 247,122 \$ 232,271 \$ 247,122 \$ 240,591 \$ 238,851 \$           Total earning assets (2)         630,143 581,846 630,143 626,941 605,012           Total assets (2)         668,470 661,883 668,470 666,298 645,427	8.80	59.78
Total loans and leases         \$ 240,414         \$ 230,533         \$ 242,921         \$ 237,908         \$ 235,498         \$ 100,000           Total earning assets (2)         617,062         572,712         626,811         607,313         591,348           Total assets (2)         655,812         613,121         665,102         646,523         630,973           Total deposits         587,335         545,770         596,474         578,196         563,745           Allocated capital (1)         34,000         33,000         34,000         34,000         33,000           Period end           Total loans and leases         \$ 247,122         \$ 232,271         \$ 247,122         \$ 240,591         \$ 238,851         \$           Total earning assets (2)         630,143         581,846         630,143         626,941         605,012           Total assets (2)         668,470         621,883         668,470         666,298         645,427		
Total earning assets (2) 617,062 572,712 626,811 607,313 591,348  Total assets (2) 655,812 613,121 665,102 646,523 630,973  Total deposits 587,335 545,770 596,474 578,196 563,745  Allocated capital (1) 34,000 33,000 34,000 34,000 33,000  Period end  Total loans and leases \$ 247,122 \$ 232,271 \$ 247,122 \$ 240,591 \$ 238,851 \$ Total earning assets (2) 630,143 581,846 630,143 626,941 605,012  Total assets (2) 668,470 621,883 668,470 666,298 645,427		
Total assets (2) 655,812 613,121 665,102 646,523 630,973  Total deposits 587,335 545,770 596,474 578,196 563,745  Allocated capital (1) 34,000 33,000 34,000 34,000 33,000  Period end  Total loans and leases \$ 247,122 \$ 232,271 \$ 247,122 \$ 240,591 \$ 238,851 \$ 70tal earning assets (2) 630,143 581,846 630,143 626,941 605,012  Total assets (2) 668,470 621,883 668,470 666,298 645,427	103 \$	230,704
Total deposits         587,335         545,770         596,474         578,196         563,745           Allocated capital (1)         34,000         33,000         34,000         34,000         33,000           Period end           Total loans and leases         \$ 247,122         \$ 232,271         \$ 247,122         \$ 240,591         \$ 238,851         \$           Total earning assets (2)         630,143         581,846         630,143         626,941         605,012           Total assets (2)         668,470         621,883         668,470         666,298         645,427	376	579,920
Period end       \$ 247,122 \$ 232,271 \$ 247,122 \$ 240,591 \$ 238,851 \$ 101al earning assets (2)       \$ 630,143 \$ 581,846 \$ 630,143 \$ 626,941 \$ 605,012 \$ 101al earning assets (2)         Total earning assets (2)       668,470 \$ 621,883 \$ 668,470 \$ 666,298 \$ 645,427 \$ 101al earning assets (2)	324	620,355
Period end         Total loans and leases       \$ 247,122       \$ 232,271       \$ 247,122       \$ 240,591       \$ 238,851	987	552,973
Total loans and leases         \$ 247,122         \$ 232,271         \$ 247,122         \$ 240,591         \$ 238,851         \$ 247,122           Total earning assets (2)         630,143         581,846         630,143         626,941         605,012           Total assets (2)         668,470         661,883         668,470         666,298         645,427	000	33,000
Total earning assets (2) 630,143 581,846 630,143 626,941 605,012 Total assets (2) 668,470 621,883 668,470 666,298 645,427		
Total assets (2) 668,470 621,883 668,470 666,298 645,427	995 \$	232,271
	995	581,846
Total deposits 599.457 554.204 599.457 597.800 577.832	158	621,883
57,60	.626	554,204

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Consumer Banking Year-to-Date Results**

Consumer Danking Tear-to-Date Res	u
(Dollars in millions)	

(Dollars in millions)		Six Months Ended June 30, 2016									
	_	Total Consumer Banking	Six Moi	Deposits	Consumer Lending						
Net interest income (FTE basis)			s	5,322	s	5,226					
Noninterest income:											
Card income		2,427		5		2,422					
Service charges		2,008		2,008		_					
Mortgage banking income		457		_		457					
All other income		225		214		11					
Total noninterest income	_	5,117		2,227		2,890					
Total revenue, net of interest expense (FTE basis)		15,665		7,549		8,116					
Provision for credit losses		1,257		89		1,168					
Noninterest expense		8,954		4,832		4,122					
Income before income taxes (FTE basis)	_	5,454		2,628		2,826					
Income tax expense (FTE basis)		2,007		967		1,040					
Net income	<u> </u>		s	1,661	s	1,786					
····	<del>-</del>	<u> </u>	-   -		_						
Net interest yield (FTE basis)		3.44 %	6	1.83 %		4.43 %					
Return on average allocated capital (1)		20		28		16					
Efficiency ratio (FTE basis)		57.16		64.00		50.79					
Balance Sheet											
Average											
Total loans and leases	s	240,414	s	4,761	s	235,653					
Total earning assets (2)		617,062		585,692		237,003					
Total assets (2)		655,812		612,437		249,008					
Total deposits		587,335		580,378		6,957					
Allocated capital (1)		34,000		12,000		22,000					
Period end											
Total loans and leases	s	247,122	s	4,845	s	242,277					
Total earning assets (2)		630,143		597,993		244,699					
Total assets (2)		668,470		624,658		256,361					
Total deposits		599,457		592,442		7,015					
	_		Six Mo	onths Ended June 30, 2015							
	<u>T</u>	otal Consumer Banking		Deposits		Consumer Lending					
Net interest income (FTE basis)	s	10,046	\$	4,637	\$	5,409					
Noninterest income:											
Card income		2,375		6		2,369					
Service charges		1,999		1,998		1					
Mortgage banking income		827		_		827					
All other income		225		223		2					
Total noninterest income	_	5,426		2,227		3,199					
Total revenue, net of interest expense (FTE basis)	<u> </u>	15,472	_   _	6,864	_	8,608					
Provision for credit losses		1,139		87		1,052					
Noninterest expense		9,369		4,854		4,515					
Income before income taxes (FTE basis)		4,964		1,923		3,041					
Income tax expense (FTE basis)		1,846		714		1,132					
Net income	\$		s	1,209	\$	1,909					
Net interest yield (FTE basis)		3.54%		1.72%		4.79%					
Return on average allocated capital (1)		19		20		18					
Efficiency ratio (FTE basis)		60.55		70.71		52.45					
Balance Sheet											
Average											
Total loans and leases	s		s	4,770	\$	225,763					
Total earning assets (2)		572,712		542,238		227,744					

Total assets (2)	613,121	569,225	241,166
Total deposits	545,770	537,354	8,416
Allocated capital (1)	33,000	12,000	21,000
Period end			
Total loans and leases	\$ 232,271	\$ 4,712	\$ 227,559
Total earning assets (2)	581,846	551,507	229,860
Total assets (2)	621,883	578,048	243,356
Total deposits	554,204	546,173	8,031

For footnotes see page21.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# **Consumer Banking Quarterly Results**

(Dollors in millions)	

			Second Quarter 2016		
	To	otal Consumer Banking	Deposits	Consumo Lendin	
Net interest income (FTE basis)	s	5,276	s 2,677	s	2,59
Noninterest income:					
Card income		1,216	2		1,2
Service charges		1,011	1,011		
Mortgage banking income		267	_		20
All other income		94	99		
Total noninterest income		2,588	1,112		1,4
Total revenue, net of interest expense (FTE basis)		7,864	3,789		4,0
rovision for credit losses		726	41		6
ioninterest expense		4,416	2,378		2,03
Income before income taxes (FTE basis)		2,722	1,370		1,3
ncome tax expense (FTE basis)		1,004	505		4
Net income	<u>s</u>	1,718	\$ 865	<u>s</u>	8:
et interest yield (FTE basis)		3.39%	1.81%		4.:
eturn on average allocated capital (1)		20	29		
ficiency ratio (FTE basis)		56.14	62.72		50.
alance Sheet					
verage					
Total loans and leases	s	242,921	\$ 4,792	S 2	238,1
Total earning assets (2)		626,811	594,748	2	239,6
Total assets (2)		665,102	621,445	1	251,2
Total deposits		596,474	589,295		7,1
Allocated capital (1)		34,000	12,000		22,0
eriod end					
Total loans and leases	s	247,122	\$ 4,845	S 2	242,2
Total earning assets (2)		630,143	597,993	1	244,6
Total assets (2)		668,470	624,658	2	256,3
Total deposits		599,457	592,442		7,0

		First Quarter 2016										
	Total Con	sumer Banking	Deposits		Consumer Lending							
Net interest income (FTE basis)	\$	5,272	\$ 2,645	\$	2,627							
Noninterest income:												
Card income		1,211	3		1,208							
Service charges		997	997		_							
Mortgage banking income		190	_		190							
All other income		131	115		16							
Total noninterest income		2,529	1,115		1,414							
Total revenue, net of interest expense (FTE basis)		7,801	3,760		4,041							
Provision for credit losses		531	48		483							
Noninterest expense		4,538	2,454		2,084							
Income before income taxes (FTE basis)		2,732	1,258		1,474							
Income tax expense (FTE basis)		1,003	462		541							
Net income	\$	1,729	\$ 796	\$	933							
Net interest yield (FTE basis)		3.49%	1.85%	6	4.51%							
Return on average allocated capital (1)		20	27		17							
Efficiency ratio (FTE basis)		58.18	65.30		51.56							
Balance Sheet												
Average												
Total loans and leases	\$	237,908	\$ 4,732	\$	233,176							
Total earning assets (2)		607,313	576,633		234,362							

Total assets (2)	646,523	603,429	246,776
Total deposits	578,196	571,461	6,735
Allocated capital (1)	34,000	12,000	22,000
Period end			
Total loans and leases	\$ 240,591	\$ 4,737	\$ 235,854
Total earning assets (2)	626,941	596,058	236,962
Total assets (2)	666,298	622,783	249,594
Total deposits	597,800	590,829	6,971
Total carning assets (2)  Total assets (2)	\$ 626,941 666,298	596,058 622,783	\$ 236,962 249,594

For footnotes see page21.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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## **Consumer Banking Quarterly Results (continued)**

(Dollars in millions) Second Quarter 2015 Consumer Lending Total Consumer Banking Net interest income (FTE basis) 2,366 2,677 5,043 Noninterest income: Card income 1,207 1,204 1,033 Service charges 1,033 Mortgage banking income 359 359 1,155 Total noninterest income 2.714 1.559 Total revenue, net of interest expense (FTE basis) 7,757 3,521 4,236 Provision for credit losses 470 24 446 4,637 2,382 2,255 Noninterest expense 1.115 1,535 Income before income taxes (FTE basis) 2.650 Income tax expense (FTE basis) 415 573 1,662 700 962 Net income Net interest yield (FTE basis) 3.49% 1.73% 4.71% Return on average allocated capital (1) 20 23 18 Efficiency ratio (FTE basis) 67.65 53.25 59.78 Balance Sheet Average Total loans and leases s 230,704 226,010 4,694 \$ Total earning assets (2) 579,920 549,060 228,124 Total assets (2) 620,355 576,247 241,372 Total deposits 552,973 544.341 8,632 Allocated capital (1) 33,000 12,000 21,000 227,559 Total loans and leases 232,271 4,712 Total earning assets (2) 581.846 551,507 229,860 Total assets (2) 621,883 578,048 243,356

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Total deposits

546,173

554,204

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures

<sup>(2)</sup> For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets frodil Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.

# **Consumer Banking Key Indicators**

Marche   M	(Dollars in millions)		Six Mon Jui	ths Ei ne 30	nded		Second Quarter	First Quarter	Fourth		Third Quarter	Second Quarter
Outcing         9 287,09         1 287,00         1 287,00         2 287,00		<u> </u>	2016		2015					_		
Smign         47,47         15,400         28,700         28,700         28,100 <th>Average deposit balances</th> <th></th>	Average deposit balances											
MSS         24A3         18,141         25,031         20,161         41,710         20,161         41,710         20,161         40,170         20,101	Checking	\$	287,787	\$	261,972	s	293,427	\$ 282,146	\$ 273,900	\$	268,559	\$ 266,524
Consistent	Savings		47,347		45,140		48,472	46,221	44,518		44,721	45,748
Mode Seemed se	MMS		204,474		183,433		207,333	201,616	195,756		191,358	186,750
Part	CDs and IRAs		44,914		52,492		44,378	45,451	46,791		48,644	51,178
Content   Cont	Non-U.S. and other	_	2,813		2,733		2,864	2,762	2,780		2,705	2,773
Occining         1885         1994         1875         1875         1885         1995         2198         2198         2198         229         220	Total average deposit balances	<u>\$</u>	587,335	\$	545,770	\$	596,474	\$ 578,196	\$ 563,745	\$	555,987	\$ 552,973
Skings         2,7         2,30         2,16         2,26         2,29         2,29         2,20           MMS         1,34         1,22         1,34         1,24         1,24         1,24         1,24         1,23         1,22           Donardia         0,84         0,56         0,29         0,63         0,69         0,62         0,83           Next St andher         0,74         0,74         0,64         0,60         0,60         0,64         0,64           Table Quality greats         1,165         1,169         1,169         1,169         1,169         1,169         1,169         1,170         <	Deposit spreads (excludes noninterest costs)											
MMS         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         1.24         0.25         0.28         0.28         0.26         0.28         0.28         0.24	Checking		1.98 %		1.99%		1.97 %	1.98%	1.98%		1.99%	1.99%
Constraint	Savings		2.27		2.30		2.26	2.28	2.29		2.29	2.29
No. 11.5 and other         0.74         0.43         0.80         0.67         0.54         0.14           Total deposit spreads         1.65         1.61         1.65         1.65         1.65         1.63         1.62         1.61           Clinic braking active accounts (mit in thousands)         3.302         31.365         33.022         32.67         31.67         31.635           William bulking active accounts (mit in thousands)         3.302         17.266         20.227         1.69         31.67         31.605           William bulking active accounts (mit in thousands)         3.02         17.266         33.022         32.67         31.67         31.635           William bulking active accounts (mit in thousands)         3.02         17.266         32.027         18.70         31.60         3	MMS		1.24		1.22		1.24	1.24	1.24		1.23	1.22
Total deposit process         1.61         1.62         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.63         1.64         1.64         1.64         1.63         1.62         1.64         1.64         1.63         1.62         1.72         \$ 1.	CDs and IRAs		0.86		0.56		0.92	0.81	0.69		0.62	0.58
Sample   S	Non-U.S. and other		0.74		0.43		0.80	0.67	0.54		0.48	0.44
Marie Parking active accounts (units in thousands)   33,022   31,365   33,022   32,647   31,675   31,365   31	Total deposit spreads		1.65		1.61		1.66	1.65	1.63		1.62	1.61
17,626   17,626   17,626   17,626   17,626   18,708   18,708   18,308   17,626   18,308   17,626   18,308   18,308   17,626   18,308   1	Client brokerage assets	s	131,698	\$	121,961	s	131,698	\$ 126,921	\$ 122,721	\$	117,210	\$ 121,961
Financial centers         4,681         4,789         4,681         4,689         4,726         4,741         4,789           NTMs         15,998         15,998         15,998         16,003         16,038         16,062         15,992           Indit U.S. credit card)         3,592         15,998         16,003         16,038         16,062         15,992           Tentit U.S. credit card)         8,693         8,803 <td>Online banking active accounts (units in thousands)</td> <td></td> <td>33,022</td> <td></td> <td>31,365</td> <td></td> <td>33,022</td> <td>32,647</td> <td>31,674</td> <td></td> <td>31,627</td> <td>31,365</td>	Online banking active accounts (units in thousands)		33,022		31,365		33,022	32,647	31,674		31,627	31,365
15,998   15,998   16,003   16,038   16,062   15,992   15,992   15,998   16,003   16,038   16,062   15,992   1	Mobile banking active users (units in thousands)		20,227		17,626		20,227	19,595	18,705		18,398	17,626
Part   LS. credit card   LS. credit   LS. cr	Financial centers		4,681		4,789		4,681	4,689	4,726		4,741	4,789
Average credit card outstandings \$ 86,934 \$ 88,074 \$ 86,076 \$ 8,7163 \$ 8,623 \$ 8,821 \$ 8,746 \$	ATMs		15,998		15,992		15,998	16,003	16,038		16,062	15,992
Average credit card outstandings         \$ 86,934         \$ 88,074         \$ 86,705         \$ 87,163         \$ 88,623         \$ 88,034         \$ 87,400           Ending credit card outstandings         88,103         88,103         86,403         86,962         \$ 88,303         88,403           Credit quality         S 1,160         \$ 1,205         \$ 573         \$ 587         \$ 563         \$ 546         \$ 584           Purchange-offs         \$ 1,160         \$ 1,205         \$ 2,66%         2,71%         2,52%         2,46%         2,68%           30+ delinquency         \$ 1,388         \$ 1,486         \$ 1,388         \$ 1,486         \$ 1,58%         \$ 1,68%         \$ 1,515         \$ 1,514         \$ 1,886           90+ delinquency         \$ 693         \$ 742         \$ 693         \$ 743         \$ 789         \$ 721         \$ 742           Other Total U.S. credit card indicators <sup>10</sup> \$ 9,20%         9,32%         9,15%         9,15%         9,18%         9,18%         9,20%         9,32%         9,15%         9,15%         9,18%         9,08%           Siks-adjusted margin         \$ 9,20%         \$ 9,32%         \$ 9,15%         9,15%         9,15%         9,18%         9,08%           Siks-adjusted margin         \$	Total U.S. credit card <sup>(1)</sup>											
Ending credit card outstandings         88,103         88,103         86,403         89,602         88,309         88,403           Credit quality         Credit quality         S         1,160         \$ 1,160         \$ 1,205         \$ 573         \$ 587         \$ 563         \$ 546         \$ 584           Lock charge-offs         \$ 1,160         \$ 1,388         \$ 1,486         2,66%         2,71%         2,52%         2,46%         2,68%           30+ delinquency         \$ 1,388         \$ 1,486         \$ 1,388         \$ 1,488         \$ 1,488         \$ 1,575         \$ 1,514         \$ 1,486           90+ delinquency         \$ 693         \$ 742         \$ 693         \$ 743         \$ 789         \$ 721         \$ 742           Other Total U.S. credit card indicators <sup>1</sup> )         \$ 1,286         9,186         9,20%         9,32%         9,15%         9,15%         9,089           Risk-adjusted margin         9,26%         9,189         9,15%         9,15%         9,089           New accounts (in thousands)         2,245         1,313         1,208         1,208         9,15%         9,15%         9,189           Obbit card data         1,244         1,245         1,313         1,208         1,208         9,15%         9,	Loans											
Credit quality         S         1,160         S         1,205         S         573         S         583         S         584         S         1,486	Average credit card outstandings	\$	86,934	\$	88,074	s	86,705	\$ 87,163	\$ 88,623	\$	88,201	\$ 87,460
Net charge-offs	Ending credit card outstandings		88,103		88,403		88,103	86,403	89,602		88,339	88,403
2.68%   2.76%   2.66%   2.71%   2.52%   2.46%   2.68%   2.71%   2.52%   2.46%   2.68%   2.71%   2.52%   2.46%   2.68%   2.71%   2.52%   2.46%   2.68%   2.71%   2.52%   2.46%   2.68%   2.71%   2.52%   2.48%   2.68%   2.71%   2.52%   2.48%   2.71%   2.52%   2.48%   2.71%   2.52%   2.48%   2.71%   2.52%   2.48%   2.71%   2.52	Credit quality											
\$ 1,388 \$ 1,486 \$ 1,388 \$ 1,486 \$ 1,388 \$ 1,486 \$ 1,375 \$ 1,514 \$ 1,486 \$ 1,589 \$ 1,689 \$ 1,589 \$ 1,689 \$ 1,589 \$ 1,68	Net charge-offs	\$	1,160	\$	1,205	S	573	\$ 587	\$ 563	\$	546	\$ 584
1.58% 1.68% 1.58% 1.68% 1.76% 1.71% 1.68% 1.99												2.68 %
90+ delinquency \$ 693 \$ 742 \$ 693 \$ 743 \$ 789 \$ 721 \$ 742 \$ 742 \$ 742 \$ 743 \$ 745 \$	30+ delinquency	\$		\$		S		\$	\$	\$		\$
1.0.79												1.68 %
Gross interest yield         9.26%         9.18%         9.20%         9.32%         9.15%         9.15%         9.08%           Risk-adjusted margin         8.92         8.95         8.79         9.05         9.79         9.51         8.89           New accounts (in thousands)         2,521         2,456         1,313         1,208         1,260         1,257         1,295           Purchase volumes         \$ 107,821         \$ 106,154         \$ 56,667         \$ 51,154         \$ 58,752         \$ 56,472         \$ 55,976	90+ delinquency	\$		\$		S		\$	\$	\$		\$ 742 0.84%
Risk-adjusted margin         8.92         8.95         8.79         9.05         9.79         9.51         8.89           New accounts (in thousands)         2,521         2,456         1,313         1,208         1,260         1,257         1,295           Purchase volumes         \$ 107,821         \$ 106,154         \$ 56,667         \$ 51,154         \$ 58,752         \$ 56,472         \$ 55,976	Other Total U.S. credit card indicators(1)											
New accounts (in thousands)         2,521         2,456         1,313         1,208         1,260         1,257         1,295           Purchase volumes         \$ 107,821         \$ 106,154         \$ 56,667         \$ 51,154         \$ 58,752         \$ 56,472         \$ 55,976           Debit card data         * *** *** *** *** *** *** *** *** ***	Gross interest yield		9.26 %		9.18%		9.20 %	9.32%	9.15%		9.15%	9.08%
Purchase volumes \$ 107,821 \$ 106,154 \$ 56,667 \$ 51,154 \$ 58,752 \$ 56,472 \$ 55,976  Debit card data	Risk-adjusted margin		8.92		8.95		8.79	9.05	9.79		9.51	8.89
Debit card data	New accounts (in thousands)		2,521		2,456		1,313	1,208	1,260		1,257	1,295
	Purchase volumes	\$	107,821	\$	106,154	\$	56,667	\$ 51,154	\$ 58,752	\$	56,472	\$ 55,976
	Debit card data											
		\$	141,267	\$	137,653	s	72,120	\$ 69,147	\$ 70,755	\$	69,288	\$ 70,754

For footnotes see page23.

## **Consumer Banking Key Indicators (continued)**

(Dollars in millions)		Six M	Ionths	Ende	d		ĺ													
			June 3		2015	_		Second Quarter 2016		(	First Quarter 2016		(	Fourth Quarter 2015			Third Quarter 2015		Second Quarter 2015	
Loan production (2):	_	2010	-	_	2015	-	_	2010	-		2010	-	_	2015	-		2013		2013	•
Total (3):																				
First mortgage	\$	28,937		\$	29,675		\$	16,314		\$	12,623		\$	13,543		\$	13,712	\$	15,962	
Home equity		8,108			6,426			4,303			3,805			3,494			3,140		3,209	
Consumer Banking:																				
First mortgage	\$	20,619		\$	21,120		\$	11,541		\$	9,078		\$	9,733		\$	10,026	\$	11,265	
Home equity		7,396			5,957			3,881			3,515			3,192			2,840		2,939	
Mortgage servicing rights at fair value rollforward:																				
Balance, beginning of period	\$	2,680		\$	3,271		\$	2,152		\$	2,680		\$	2,699		\$	3,201	\$	3,107	
Net additions		82			(69)			25			57			49			53		(174)	
Amortization of expected cash flows <sup>(4)</sup>		(336)			(385)			(165)			(171)			(174)			(179)		(187)	
Other changes in mortgage servicing rights fair value <sup>(5)</sup>		(637)			384			(223)			(414)			106			(376)		455	
Balance, end of period <sup>(6)</sup>	\$	1,789	-	\$	3,201	_	\$	1,789	-	\$	2,152		\$	2,680	_	\$	2,699	\$	3,201	
Capitalized mortgage servicing rights (% of loans serviced for investors)		51	bps		78	bps		51	bps		58	bps		71	bps		69 bps		78	bps
Mortgage loans serviced for investors (in billions)	\$	353	•	\$	408	•	\$	353	•	\$	368	•	\$	378	•	\$	391	\$	408	•
Total Mortgage banking income  Consumer Banking mortgage banking income																				
Total production income	\$	320		\$	578		s	182		\$	138		\$	150		\$	223	\$	272	
Net Servicing Income																				
Servicing fees		363			450			179			184			201			204		208	
Amortization of expected cash flows <sup>(4)</sup>		(300)			(347)			(146)			(154)			(155)			(159)		(168)	
Fair value changes of MSRs, net of risk management activities used to hedge certain market risks (7)		74			146			52			22			20			22		47	
Total net servicing income		137			249			85			52			66			67		87	
Total Consumer Banking mortgage banking income		457			827		_	267			190	_		216			290		359	
Other mortgage banking income(8)																	_			
Other production income		108			24			14			94			48			34		25	
Representations and warranties provision		(66)			114			(22)			(44)			(9)			(77)		204	
Net Servicing Income																				
Servicing fees		237			306			119			118			123			109		152	
Amortization of expected cash flows (4)		(37)			(38)			(19)			(18)			(19)			(20)		(19)	
Fair value changes of MSRs, net of risk management activities used to hedge certain market risks $\sp(7)$		115			297			10			105			(31)	_		62		146	
Total net servicing income		315	-		565	_		110			205	_	_	73	_		151		279	
Eliminations (9)		(69)			165			(57)			(12)			(66)		_	9	_	134	
Total other mortgage banking income		288	_		868	_	_	45	_		243	_		46	_		117		642	
Total consolidated mortgage banking income	\$	745		\$	1,695		\$	312		\$	433		\$	262		\$	407	\$	1,001	

<sup>(1)</sup> In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in CWIM.

(2) The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of

tredit.

(3) In addition to loan production in:Consumer Banking, there is also first mortgage and home equity loan production in GWM.

(4) Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash

flows.

(5) These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve and periodic adjustments to valuation based on third-party price discovery. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.

(6) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global Markets.

(7) Includes gains (losses) on sales of MSPs

<sup>(8)</sup> Amounts for other mortgage banking incomeare included in this Consumer Banking table to show the components of consolidated mortgage banking

income.

(9) Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

# Global Wealth & Investment Management Segment Results

(Dollars in millions)									
	 Six Mont Jun	ths Ei ie 30	ıded		Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	 2016		2015		2016	 2016	 2015	 2015	2015
Net interest income (FTE basis)	\$ 2,922	\$	2,695	\$	1,434	\$ 1,488	\$ 1,417	\$ 1,374	\$ 1,352
Noninterest income:									
Investment and brokerage services	5,134		5,472		2,598	2,536	2,638	2,682	2,749
All other income	 844		910		424	 420	 394	 410	 466
Total noninterest income	 5,978		6,382		3,022	2,956	3,032	3,092	3,215
Total revenue, net of interest expense (FTE basis)	8,900		9,077		4,456	4,444	4,449	4,466	4,567
Provision for credit losses	39		38		14	25	15	(2)	15
Noninterest expense	 6,563		6,974		3,288	3,275	3,497	3,467	3,485
Income before income taxes (FTE basis)	2,298		2,065		1,154	1,144	937	1,001	1,067
Income tax expense (FTE basis)	 852		768		432	420	332	359	398
Net income	\$ 1,446	\$	1,297	\$	722	\$ 724	\$ 605	\$ 642	\$ 669
Net interest yield (FTE basis)	2.12 %		2.13%		2.11%	2.14%	2.09%	2.12%	2.16%
Return on average allocated capital <sup>(1)</sup>	22		22		22	22	20	21	22
Efficiency ratio (FTE basis)	73.74		76.83		73.78	73.71	78.62	77.64	76.31
Balance Sheet									
Average									
Total loans and leases	\$ 140,140	\$	129,275	\$	141,181	\$ 139,099	\$ 137,022	\$ 134,319	\$ 131,364
Total earning assets (2)	276,740		254,631		273,874	279,606	269,250	257,424	251,601
Total assets (2)	292,679		272,036		289,646	295,711	285,329	274,272	268,908
Total deposits	257,643		241,758		254,804	260,482	251,306	243,980	239,974
Allocated capital (1)	13,000		12,000		13,000	13,000	12,000	12,000	12,000
Period end									
Total loans and leases	\$ 142,633	\$	133,499	\$	142,633	\$ 139,690	\$ 139,039	\$ 135,805	\$ 133,499
Total earning assets (2)	270,974		250,798	_	270,974	280,118	279,597	262,952	250,798
Total assets (2)	286,846		267,099		286,846	296,200	296,271	279,237	267,099
Total deposits	250,976		237,624		250,976	260,565	260,893	246,172	237,624

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)		Six Mon	the En	udad	ı								
			ne 30	lucu		Second Quarter		First Quarter		Fourth Quarter		Third Quarter	Second Quarter
		2016		2015		2016		2016		2015		2015	 2015
Revenue by Business													
Merrill Lynch Global Wealth Management	\$	7,273	\$	7,531	\$	3,626	\$	3,647	\$	3,669	\$	3,693	\$ 3,788
U.S. Trust		1,541		1,511		769		772		757		755	762
Other(1)	_	86		35	l	61	_	25	_	23		18	17
Total revenue, net of interest expense (FTE basis)	\$	8,900	\$	9,077	\$	4,456	\$	4,444	\$	4,449	\$	4,466	\$ 4,567
Client Balances by Business, at period end													
Merrill Lynch Global Wealth Management	\$	2,026,392	\$	2,052,636	\$	2,026,392	\$	1,998,145	\$	1,986,502	\$	1,943,798	\$ 2,052,636
U.S. Trust		393,089		388,829		393,089		390,262		388,604		375,751	388,829
Other(1)		_		81,318				77,751		82,929		78,110	81,318
Total client balances	\$	2,419,481	\$	2,522,783	\$	2,419,481	\$	2,466,158	\$	2,458,035	\$	2,397,659	\$ 2,522,783
Client Balances by Type, at period end													
Long-term assets under management(2)	\$	832,394	\$	849,046	\$	832,394	\$	812,916	\$	817,938	\$	798,887	\$ 849,046
Liquidity assets under management(3)		_		81,314		_		77,747		82,925		78,106	81,314
Assets under management		832,394		930,360		832,394		890,663		900,863	_	876,993	 930,360
Brokerage assets		1,070,014		1,079,084		1,070,014		1,056,752		1,040,938		1,026,355	1,079,084
Assets in custody		120,505		138,774		120,505		115,537		113,239		109,196	138,774
Deposits		250,976		237,624		250,976		260,565		260,893		246,172	237,624
Loans and leases (4)		145,592		136,941		145,592		142,641		142,102		138,943	136,941
Total client balances	\$	2,419,481	\$	2,522,783	\$	2,419,481	\$	2,466,158	\$	2,458,035	\$	2,397,659	\$ 2,522,783
Assets Under Management Rollforward													
Assets under management, beginning balance	\$	900,863	\$	902,872	\$	890,663	\$	900,863	\$	876,993	\$	930,360	\$ 917,257
Net long-term client flows		9,456		23,247		10,055		(599)		6,746		4,448	8,593
Net liquidity client flows		(7,990)		4,530		(4,170)		(3,820)		4,813		(3,210)	6,023
Market valuation/other		(69,935)		(289)		(64,154)		(5,781)		12,311		(54,605)	(1,513)
Total assets under management, ending balance	\$	832,394	\$	930,360	\$	832,394	\$	890,663	\$	900,863	\$	876,993	\$ 930,360
Associates, at period end (5, 6)													
Number of financial advisors		16,664		16,313		16,664		16,671		16,687		16,522	16,313
Total wealth advisors, including financial advisors		18,159		17,734		18,159		18,111		18,131		17,967	17,734
Total client-facing professionals, including financial advisors and wealth advisors		20,562		20,231		20,562		20,573		20,605		20,446	20,231
Merrill Lynch Global Wealth Management Metric <sup>(6)</sup>													
Financial advisor productivity <sup>(7)</sup> (in thousands)	\$	984	\$	1,046	\$	984	\$	984	\$	996	\$	1,007	\$ 1,050
U.S. Trust Metric, at period end <sup>(6)</sup>													
Client-facing professionals		2,229		2,168		2,229		2,188		2,186		2,182	2,168

<sup>(1)</sup> Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items. BofA Global Capital Management's assets under management were sold during the three months ended June 30, 2016.
(2) Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one

year.

(3) Defined as assets under advisory and discretion of WIM in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than

one year.

(4) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance

Sheet.

(5) Includes financial advisors in the Consumer Banking segment of 2,248, 2,259, 2,187, 2,050 and 2,048 at June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015,

respectively.

(6) Headcount computation is based upon full-time equivalents.

(7) Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management revenue, excluding the allocation of certain ALM activities, divided by the total number of financial advisors (excluding financial advisors in the Consumer Banking segment).

# **Global Banking Segment Results**

(Dollars in millions)		Six Mont	ths En	ded						
			e 30	2015		Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015
Net interest income (FTE basis)	s	4,902	\$	4,371	s	2,421	\$ 2,481	\$ 2,385	\$ 2,294	\$ 2,170
Noninterest income:										
Service charges		1,504		1,438		759	745	730	746	728
Investment banking fees		1,435		1,629		799	636	729	752	777
All other income		1,239		1,184		711	528	646	 523	561
Total noninterest income		4,178		4,251		2,269	1,909	2,105	2,021	2,066
Total revenue, net of interest expense (FTE basis)		9,080		8,622		4,690	4,390	4,490	4,315	4,236
Provision for credit losses		756		273		203	553	233	179	177
Noninterest expense		4,297		4,235		2,126	 2,171	 2,086	 2,161	 2,086
Income before income taxes (FTE basis)		4,027		4,114		2,361	1,666	2,171	1,975	1,973
Income tax expense (FTE basis)		1,482		1,531		870	612	800	709	737
Net income	\$	2,545	\$	2,583	\$	1,491	\$ 1,054	\$ 1,371	\$ 1,266	\$ 1,236
Net interest yield (FTE basis)		2.90 %		2.83 %		2.84 %	2.96%	2.85%	2.84%	2.79%
Return on average allocated capital(1)		14		15		16	11	16	14	14
Efficiency ratio (FTE basis)		47.33		49.11		45.33	49.48	46.44	50.10	49.24
Balance Sheet										
Average										
Total loans and leases	s	327,402	\$	289,876	\$	330,273	\$ 324,531	\$ 314,599	\$ 304,621	\$ 295,405
Total earnings assets (2)		340,250		311,699		343,225	337,275	332,054	320,328	311,674
Total assets (2)		389,740		361,819		391,839	387,640	381,887	370,246	361,867
Total deposits		297,969		287,280		298,805	297,134	307,806	296,321	288,117
Allocated capital (1)		37,000		35,000		37,000	37,000	35,000	35,000	35,000
Period end										
Total loans and leases	s	330,709	\$	301,558	\$	330,709	\$ 329,485	\$ 319,580	\$ 309,500	\$ 301,558
Total earnings assets (2)		344,805		317,723		344,805	341,236	330,658	321,589	317,723
Total assets (2)		393,380		367,052		393,380	390,586	381,975	372,253	367,052
Total deposits		304,577		292,261		304,577	298,072	296,162	297,644	292,261

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## **Global Banking Key Indicators**

(Dollars in millions)					_					
		Six Mon Jun	ths En ie 30	ded		Second	First	Fourth	Third	Second
		2016		2015		Quarter 2016	 Quarter 2016	 Quarter 2015	 Quarter 2015	 Quarter 2015
Investment Banking fees (1)										
Advisory (2)	\$	618	\$	634	s	313	\$ 305	\$ 355	\$ 365	\$ 247
Debt issuance		655		706		390	265	265	325	371
Equity issuance		162		289		96	66	109	62	159
Total Investment Banking fees <sup>(3)</sup>	\$	1,435	\$	1,629	\$	799	\$ 636	\$ 729	\$ 752	\$ 777
Business Lending										
Corporate	s	2,081	\$	1,867	s	1,066	\$ 1,015	\$ 1,016	\$ 947	\$ 846
Commercial		2,061		1,908		1,058	1,003	1,071	981	1,000
Business Banking		190		178		93	 97	 82	 91	 89
Total Business Lending revenue	\$	4,332	\$	3,953	<u>s</u>	2,217	\$ 2,115	\$ 2,169	\$ 2,019	\$ 1,935
Global Transaction Services										
Corporate	\$	1,432	\$	1,351	s	724	\$ 708	\$ 720	\$ 710	\$ 703
Commercial		1,368		1,277		675	693	683	673	635
Business Banking		367		333		183	 184	184	181	169
Total Global Transaction Services revenue	\$	3,167	\$	2,961	s	1,582	\$ 1,585	\$ 1,587	\$ 1,564	\$ 1,507
Average deposit balances										
Interest-bearing	s	67,740	\$	65,742	s	69,761	\$ 65,719	\$ 66,227	\$ 64,960	\$ 65,504
Noninterest-bearing		230,229		221,538		229,044	231,415	241,579	231,361	222,613
Total average deposits	\$	297,969	\$	287,280	s	298,805	\$ 297,134	\$ 307,806	\$ 296,321	\$ 288,117
Loan spread		1.62 %		1.65%		1.59%	1.65%	1.60%	1.61%	1.61%
Provision for credit losses	s	756	\$	273	s	203	\$ 553	\$ 233	\$ 179	\$ 177
Credit quality (4, 5)										
Reservable utilized criticized exposure	s	16,544	\$	11,031	s	16,544	\$ 16,923	\$ 14,397	\$ 11,243	\$ 11,031
·		4.65 %		3.38%		4.65 %	4.78%	4.18%	3.36%	3.38%
Nonperforming loans, leases and foreclosed properties	\$	1,450	\$	1,179	s	1,450	\$ 1,316	\$ 935	\$ 898	\$ 1,179
		0.44 %		0.39%		0.44%	0.40%	0.29%	0.29%	0.39%
Average loans and leases by product										
U.S. commercial	s	184,337	\$	159,375	s	186,151	\$ 182,523	\$ 175,124	\$ 167,682	\$ 162,591
Commercial real estate		49,014		43,119		49,120	48,908	48,521	46,904	44,066
Commercial lease financing		21,982		20,355		21,891	22,074	21,467	21,074	20,491
Non-U.S. commercial		72,060		67,010		73,104	71,014	69,472	68,947	68,241
Other		9		17		7	 12	15	 14	 16
Total average loans and leases	\$	327,402	\$	289,876	\$	330,273	\$ 324,531	\$ 314,599	\$ 304,621	\$ 295,405
Total Corporation Investment Banking fees										
Advisory (2)	\$	679	\$	704	s	333	\$ 346	\$ 408	\$ 391	\$ 276
Debt issuance		1,558		1,668		889	669	617	748	887
Equity issuance		420		762		232	188	286	188	417
Total investment banking fees including self-led deals		2,657		3,134		1,454	1,203	1,311	1,327	1,580
Self-led deals	_	(96)		(121)		(46)	(50)	(39)	(40)	(54)
Total Investment Banking fees	\$	2,561	\$	3,013	\$	1,408	\$ 1,153	\$ 1,272	\$ 1,287	\$ 1,526

<sup>(1)</sup> Investment banking fees represent total investment banking fees folGlobal Banking inclusive of self-led deals and fees included within Business

Lending.

(2) Advisory includes fees on debt and equity advisory and mergers and

acquisitions.

(3) Investment banking fees represent only the fee component in Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing

<sup>(</sup>s) Investment banking frees represent only the fee component inGiobal Banking and do not include certain less significant items shared with the investment Banking Group under internal revenue sharing agreements.

(d) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

		Six Months Ended J	une 30, 2016	
	Globa	l	U.S.	
	Product Ranking	Market Share	Product Ranking	Market Share
Net investment banking revenue	3	6.4%	3	9.6%
Announced mergers and acquisitions	3	17.6	2	31.2
Equity capital markets	5	4.7	4	10.0
Debt capital markets	3	5.9	2	9.8
High-yield corporate debt	2	8.7	2	9.8
Leveraged loans	2	8.9	1	11.2
Mortgage-backed securities	2	12.9	3	13.4
Asset-backed securities	2	8.5	1	12.2
Convertible debt	8	4.4	3	9.7
Common stock underwriting	6	4.7	4	10.0
Investment-grade corporate debt	2	5.9	2	11.3
Syndicated loans	1	10.0	1	13.5

- Source: Dealogic data as of July 1, 2016. Figures above include self-led transactions.
   Rankings based on deal volumes except net investment banking revenue rankings which reflect
- fees.

  Debt capital markets excludes loans but includes
- agencies.

  Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.

  Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the
- ransaction.

   Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

## **Highlights**

#### Global top 3 rankings in:

High-yield corporate debt	Investment-grade corporate debt
Leveraged loans	Syndicated loans
Mortgage-backed securities	Announced mergers and acquisitions
Asset-backed securities	Debt capital markets

U.S. top 3 rankings in:	
High-yield corporate debt	Investment-grade corporate debt
Leveraged loans	Syndicated loans
Mortgage-backed securities	Announced mergers and acquisitions
Asset-backed securities	Debt capital markets
Convertible debt	

## Top 3 rankings excluding self-led deals:

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions, Debt capital

U.S.: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions, Debt capital

# **Global Markets Segment Results**

(Dollars in millions)					1									
			ths En ie 30			Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
	<u> </u>	2016		2015	_	2016		2016	_	2015	_	2015	_	2015
Net interest income (FTE basis)	\$	2,273	\$	1,961	S	1,093	\$	1,180	\$	1,126	\$	1,096	\$	988
Noninterest income:														
Investment and brokerage services		1,093		1,129		525		568		518		574		556
Investment banking fees		1,097		1,348		603		494		532		521		718
Trading account profits		3,467		3,841		1,872		1,595		797		1,471		1,703
All other income (loss)		330		(138)	_	220		110	_	139		91		(15)
Total noninterest income		5,987	_	6,180	l	3,220		2,767		1,986	_	2,657		2,962
Total revenue, net of interest expense (FTE basis) <sup>(1)</sup>		8,260		8,141		4,313		3,947		3,112		3,753		3,950
Provision for credit losses		4		27		(5)		9		30		42		6
w		5.022		5.000		2.502		2.450		2.767		2 (00		2.740
Noninterest expense	<u> </u>	5,032		5,909		2,582	_	2,450	_	2,767	_	2,698		2,748
Income before income taxes (FTE basis)		3,224		2,205		1,736		1,488		315		1,013		1,196
Income tax expense (FTE basis)		1,138	_	755	<u>s</u>	620	_	518 970	\$	148	s	212 801		410
Net income	3	2,086	\$	1,450	3	1,116	\$	970	3	167	3	801	\$	786
Return on average allocated capital <sup>(2)</sup>		11%		8%		12%		11%		2 %		9%		9%
Efficiency ratio (FTE basis)		60.93		72.58		59.88		62.08		88.91		71.88		69.56
Balance Sheet														
Average														
Total trading-related assets <sup>(3)</sup>	\$	409,473	\$	442,983	s	411,285	\$	407,661	\$	415,856	\$	431,172	\$	442,175
Total loans and leases		69,452		59,224		69,620		69,283		68,835		66,349		61,819
Total earning assets (3)		420,506		432,579		422,815		418,198		419,977		436,809		433,254
Total assets		580,963		597,801		580,701		581,226		586,606		594,142		599,985
Total deposits		35,202		39,169		34,518		35,886		37,175		36,818		39,051
Allocated capital (2)		37,000		35,000		37,000		37,000		35,000		35,000		35,000
Period end														
Total trading-related assets <sup>(3)</sup>	\$	405,037	\$	406,098	s	405,037	\$	408,223	\$	373,926	\$	407,086	\$	406,098
Total loans and leases		70,766		65,962		70,766		73,446		73,208		70,159		65,962
Total earning assets (3)		416,325		405,883		416,325		422,268		384,046		418,519		405,883
Total assets		577,428		578,052		577,428		581,150		548,790		576,461		578,052
Total deposits		33,506		38,751		33,506		34,403		37,038		35,943		38,751
Trading-related assets (average)														
Trading account securities	\$	182,989	\$	195,313	s	178,047	\$	187,931	\$	195,275	\$	196,685	\$	197,117
Reverse repurchases		89,108		112,221		92,805		85,411		86,553		103,312		109,293
Securities borrowed		85,293		79,909		89,779		80,807		82,385		75,786		81,091
Derivative assets		52,083		55,540		50,654		53,512		51,643		55,389		54,674
		,000	_	,5 10		,00 .		,		,0 .5		,505		,07.

<sup>(1)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue

<sup>(2)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(3) Trading-related assets include derivative assets, which are considered non-earning assets.

# **Global Markets Key Indicators**

			ed				First				Third		Second Quarter
	2016		2015		2016		2016		2015		2015		2015
s	4,861	\$	4,295	\$	2,458	\$	2,403	\$	1,560	\$	2,010	\$	1,942
	2,119		2,313		1,082		1,037		874		1,148		1,176
s	6,980	\$	6,608	\$	3,540	\$	3,440	\$	2,434	\$	3,158	\$	3,118
-													
\$	4,881	\$	4,887	\$	2,618	\$	2,263	\$	1,749	\$	1,993	\$	2,142
	2,109		2,321		1,086		1,023		883		1,153		1,175
\$	6,990	\$	7,208	\$	3,704	\$	3,286	\$	2,632	\$	3,146	\$	3,317
<u></u>													
\$	2,070	\$	1,781	\$	993	\$	1,077	\$	1,028	\$	1,004	\$	888
	1,076		1,117		517		559		511		568		550
	3,466		3,840		1,871		1,595		796		1,470		1,702
	368		(130)		159		209		99		116		(22)
\$	6,980	\$	6,608	\$	3,540	\$	3,440	\$	2,434	\$	3,158	\$	3,118
	s s	\$ 4,861 2,119 \$ 6,980 \$ 4,881 2,109 \$ 6,990 \$ 2,070 1,076 3,466 368	\$ 4,861 \$ 2,119 \$ \$ 6,980 \$ \$ \$ 2,109 \$ \$ 6,990 \$ \$ \$ \$ 1,076 \$ 3,466 \$ 368	2016     2015       \$     4,861     \$     4,295       2,119     2,313       \$     6,980     \$     6,608         \$     4,881     \$     4,887       2,109     2,321       \$     6,990     \$     7,208         \$     2,070     \$     1,781       1,076     1,117       3,466     3,840       368     (130)	June 30       2016     2015       \$     4,861     \$     4,295     \$       2,119     2,313     \$     \$     6,608     \$       \$     6,980     \$     6,608     \$       \$     4,881     \$     4,887     \$       2,109     2,321       \$     6,990     \$     7,208     \$       \$     2,070     \$     1,781     \$       1,076     1,117       3,466     3,840       368     (130)	Second   Quarter   2016	Second Quarter 2016   Second Quarter 2016	June 30         Second Quarter 2016         First Quarter 2016           \$         4,861         \$         4,295         \$         2,458         \$         2,403           2,119         2,313         1,082         1,037           \$         6,980         \$         6,608         \$         3,540         \$         3,440           \$         4,881         \$         4,887         \$         2,618         \$         2,263           2,109         2,321         1,086         1,023           \$         6,990         \$         7,208         \$         3,704         \$         3,286           \$         2,070         \$         1,781         \$         993         \$         1,077           1,076         1,117         517         559           3,466         3,840         1,871         1,595           368         (130)         159         209	June 30         Second Quarter 2016         First Quarter 2016           \$ 4,861         \$ 4,295         \$ 2,458         \$ 2,403         \$ 2,119         2,313         1,082         1,037         \$ 3,440         \$ 3,440         \$ \$ 3,540         \$ 3,440         \$ \$ 3,440         \$ \$ 3,440         \$ \$ 3,440         \$ \$ 3,440         \$ \$ 3,440         \$ \$ 3,440         \$ \$ 3,440         \$ \$ 3,440         \$ \$ 3,286         \$ \$ 3,704         \$ 3,286         \$ \$ 3,286         \$ \$ 3,286         \$ \$ 3,286         \$ \$ 3,466         \$ 3,840         \$ 1,871         \$ 1,595         \$ 3,466         3,840         1,871         1,595         \$ 3,68         (130)         159         209	Second Quarter 2016         First Quarter 2016         Fourth Quarter 2016           \$ 4,861         \$ 4,295         \$ 2,458         \$ 2,403         \$ 1,560           2,119         2,313         1,082         1,037         874           \$ 6,980         \$ 6,608         \$ 3,540         \$ 3,440         \$ 2,434           \$ 4,881         \$ 4,887         \$ 2,618         \$ 2,263         \$ 1,749           2,109         2,321         1,086         1,023         883           \$ 6,990         \$ 7,208         \$ 3,704         \$ 3,286         \$ 2,632           \$ 2,070         \$ 1,781         \$ 993         \$ 1,077         \$ 1,028           1,076         1,117         517         559         511           3,466         3,840         1,871         1,595         796           368         (130)         159         209         99	Second Quarter 2016         First Quarter 2016         Fourth Quarter 2015           \$ 4,861         \$ 4,295         \$ 2,458         \$ 2,403         \$ 1,560         \$ 2,119         2,313         1,082         1,037         874         \$ 6,980         \$ 6,608         \$ 3,540         \$ 3,440         \$ 2,434         \$ 3,286         \$ 2,632         \$ \$ 3,286         \$ 2,632 </td <td>  Second Quarter Quart</td> <td>  Second Quarter Quarter Quarter 2016   Second Quarter 2015   Second Quarter 2015   Second Quarter 2015   Second Sec</td>	Second Quarter Quart	Second Quarter Quarter Quarter 2016   Second Quarter 2015   Second Quarter 2015   Second Quarter 2015   Second Sec

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

<sup>(1)</sup> Includes Global Banking sales and trading revenue of\$281 million and \$208 million for the six months ended June 30, 2016 and 2015 \$121 million and \$160 million for the second and first quarters of 2016, and\$127 million, \$86 million and \$133 million for the fourth, third, and second quarters of 2015, respectively.
(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities for all periods. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure.

## All Other Results (1)

(Dollars in millions)					i									
			ths End ne 30			Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
Net interest income (FTE basis)	<u>s</u>	(1,823)	\$	1,237	\$	(788)	\$	(1,035)	\$	2015	s	2015	\$	1,131
Noninterest income (FTE basis)  Noninterest income:	\$	(1,823)	3	1,237	•	(/88)	3	(1,033)	Þ	(109)	3	(189)	\$	1,131
Card income		99		132		55		44		60		67		65
		286		863		44		242		43		115		639
Mortgage banking income  Gains on sales of debt securities		493		425		267		242		269		384		162
All other loss		(612)		(661)		(280)		(332)		(366)		(183)		(328)
Total noninterest income		266	_	759		86		180		6		383		538
Total revenue, net of interest expense (FTE basis)	<u></u>	(1,557)		1,996	_	(702)		(855)		(103)		194	_	1,669
Total revenue, net of interest expense (FTE basis)		(1,557)		1,996		(702)		(833)		(103)		194		1,669
Provision for credit losses		(83)		68		38		(121)		(152)		64		112
Noninterest expense		3,463		3,298		1,081		2,382		1,022		903		1,002
Income (loss) before income taxes (FTE basis)		(4,937)		(1,370)	_	(1,821)		(3,116)		(973)		(773)	_	555
Income tax benefit (FTE basis)		(2,325)		(1,153)		(1,006)		(1,319)		(472)		(609)		(226)
Net income (loss)	\$	(2,612)	\$	(217)	\$	(815)	\$	(1,797)	\$	(501)	\$	(164)	\$	781
Balance Sheet														
Average														
Total loans and leases	s	118,919	\$	162,791	\$	115,675	s	122,163	\$	130,202	\$	139,037	\$	156,886
Total assets (2)		261,569		300,530		260,621		262,518		295,677		307,009		300,851
Total deposits		27,724		24,824		28,690		26,757		26,019		26,125		26,674
Period end														
Total loans and leases	s	111,923	\$	147,906	\$	111,923	\$	117,901	\$	126,305	\$	131,617	\$	147,906
Total assets (3)		260,485		314,948		260,485		251,264		271,853		299,897		314,948
Total deposits		27,575		26,720		27,575		26,421		25,334		24,624		26,720

<sup>(1)</sup> All Other consists of ALM activities, equity investments, the international consumer card business, non-core mortgage loans and servicing activities, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.

(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity 6892.0 billion, \$462.6 billion and \$460.4 billion for thesecond and first quarters of 2016, and the fourth, third and second quarters of 2015, respectively.

(3) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity 6892.0 billion, \$489.0 billion, \$489.0 billion and \$457.3 billion at June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015, respectively.

#### **Outstanding Loans and Leases**

(Dollars in millions)					
	Jun 20		1	March 31 2016	June 30 2015
Consumer					 
Residential mortgage (1)	\$	185,943	\$	184,440	\$ 198,825
Home equity		71,587		73,771	81,006
U.S. credit card		88,103		86,403	88,403
Non-U.S. credit card		9,380		9,977	10,276
Direct/Indirect consumer (2)		92,746		90,609	84,754
Other consumer <sup>(3)</sup>		2,284		2,176	2,000
Total consumer loans excluding loans accounted for under the fair value option		450,043		447,376	465,264
Consumer loans accounted for under the fair value option <sup>(4)</sup>		1,844		1,946	1,971
Total consumer		451,887		449,322	 467,235
Commercial					
U.S. commercial (5)		276,587		273,636	248,296
Commercial real estate <sup>(6)</sup>		57,612		58,060	52,344
Commercial lease financing		21,203		20,957	20,089
Non-U.S. commercial		89,048		92,872	87,574
Total commercial loans excluding loans accounted for under the fair value option		444,450		445,525	408,303
Commercial loans accounted for under the fair value option <sup>(4)</sup>		6,816		6,266	 5,658
Total commercial		451,266		451,791	413,961
Total loans and leases (7)	\$	903,153	\$	901,113	\$ 881,196

<sup>(1)</sup> Includes pay option loans of \$2.1 billion, \$2.2 billion and \$2.6 billion and \$2.6 billion at June 30, 2016, March 31, 2016 and June 30, 2015, respectively. The Corporation no longer originates pay option

loans.

(2) Includes auto and specialty lending loans of \$4.0 billion, \$45.4 billion and \$39.6 billion, suscered consumer lending loans of \$696 million, \$774 million and \$1.1 billion, U.S. securities-based lending loans of \$40.1 billion, \$39.2 billion and \$38.6 billion, non-U.S. consumer loans of \$3.4 billion, \$3.7 billion and \$4.0 billion, \$40.0 bi

and June 30, 2015, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans dg2.7 billion, \$2.6 billion and \$2.8 billion and \$2.8 billion and non-U.S. commercial loans accounted for under the fair value option were U.S. commercial loans accounted for under the fair value option were 30, 2016, mach 31, 2016 and June 30, 2016, respectively.

March 31, 2016 and June 30, 2015, respectively.

(5) Includes U.S. small business commercial loans, including card-related products, of \$3.1 billion, \$12.9 billion and \$13.2 billion at June 30, 2016, March 31, 2016 and June 30, 2015,

respectively.

(6) Includes U.S. commercial real estate loans o\$54.3 billion, \$54.5 billion and \$48.6 billion and non-U.S. commercial real estate loans o\$3.7 billion at June 30, 2016, March 31, 2016 and June 30, 2015,

respectively.

(7) Beginning in the first quarter of 2016, the Corporation classifies operating leases in other assets on the Consolidated Balance Sheet. For June 30, 2015, \$5.3 billion of operating leases were reclassified from loans and leases to other assets to conform to this presentation. Additionally, amounts related to these leases were reclassified from net interest income and other general operating expense on the Consolidated Statement of Income.

# Quarterly Average Loans and Leases by Business Segment and All Other

			Second Quarter 2016								
	Total Corporation		Consumer Banking		GWIM	Global Banking			Global Markets		All Other
onsumer		_		_		_		_		_	
Residential mortgage	\$ 186,752		\$ 45,888	8	\$ 59,216	\$	2	s	_	\$	81,64
Home equity	73,141		47,795		5,276		1		347		19,72
U.S. credit card	86,705		83,692		3,012		_		_		
Non-U.S. credit card	9,988		_		_		_		_		9,98
Direct/Indirect consumer	91,643		46,853		44,243		3		_		54
Other consumer	2,220		1,681		8		1		_		53
Total consumer	450,449	-	225,909		111,755		7	_	347	_	112,43
1 via consumer	150,117		220,505		111,700		,		3.7		112, 1
ommercial											
U.S. commercial	276,640		16,989	9	26,878		186,151		42,180		4,4
Commercial real estate	57,772		22	2	2,506		49,120		6,026		
Commercial lease financing	20,874		_	_	3		21,891		288		(1,3
Non-U.S. commercial	93,935		1	1	39		73,104		20,779		
Total commercial	449,221		17,012	2	29,426		330,266		69,273		3,2
Total loans and leases	s 899,670		\$ 242,921	1	s 141,181	\$	330,273	\$	69,620	\$	115,6
		_									
	Total		C		First Quar	ter 20			Clabal		A 11
	Total Corporation	_	Consumer Banking		GWIM		Global Banking		Global Markets		All Other
onsumer											
Residential mortgage	\$ 186,980		\$ 42,506	6	\$ 57,934	\$	4	\$	_	\$	86,5
Home equity	75,328		48,136	6	5,467		4		303		21,4
U.S. credit card	87,163		84,207	7	2,956		_		_		
Non-U.S. credit card	9,822		_	_	_		_		_		9,8
Direct/Indirect consumer	89,342		44,676	6	44,102		4		_		5
Other consumer	2,138		1,578	8	6		_		_		5:
Total consumer	450,773		221,103	3	110,465		12	,	303		118,89
Commercial											
U.S. commercial	270,511		16,783	3	26,227		182,523		40,503		4,47
Commercial real estate	57,271		22	2	2,342		48,908		5,889		11
Commercial lease financing	21,077		_	-	3		22,074		336		(1,33
Non-U.S. commercial	93,352	_			62		71,014		22,252		2
Total commercial	442,211	_	16,805	5	28,634		324,519		68,980		3,27
Total loans and leases	\$ 892,984	_	\$ 237,908	8	\$ 139,099	\$	324,531	\$	69,283	\$	122,16
					0 10		015				
	Total		Consumer		Second Qua	irter 2	Global		Global		All
	Corporation	_	Banking		GWIM	_	Banking	_	Markets		Other
onsumer											
Residential mortgage	\$ 207,356		\$ 36,348	8	\$ 53,890	\$	7	\$	3	\$	117,10
Home equity	82,640		51,244	4	6,067		4		206		25,1
U.S. credit card	87,460		84,385	5	3,075		_		_		
Non-U.S. credit card	10,012		_	-	_		_		_		10,0
Direct/Indirect consumer	83,698		40,539	9	42,464		4		_		69
Other consumer	1,885	_	1,242	2	- 8		1	_			63
Total consumer	473,051		213,758	8	105,504		16		209		153,50
ommercial											
U.S. commercial	244,540		16,923	3	23,608		162,591		36,993		4,4
Commercial real estate	50,478		24	4	2,049		44,066		4,173		1
Commercial lease financing	19,486		_	-	4		20,491		373		(1,3
Non-U.S. commercial	88,623		(1	1)	199		68,241		20,071		1
Total commercial	403,127		16,946	6	25,860		295,389		61,610		3,3

# Commercial Credit Exposure by Industry (1, 2, 3, 4)

(Dollars in millions)

(Dollars in millions)	Commercial Utilized					Total Commercial Committed					
		June 30 2016		March 31 2016		June 30 2015	June 30 2016		March 31 2016		June 30 2015
Diversified financials	s	78,799	\$	77,650	\$	68,976	\$ 122,504	\$	124,704	\$	114,441
Real estate <sup>(5)</sup>		61,539		62,867		58,006	84,543		87,438		78,965
Healthcare equipment and services		37,483		37,555		33,232	67,494		62,650		50,548
Retailing		39,934		39,392		36,731	63,589		63,687		63,136
Capital goods		34,866		33,571		30,566	63,171		63,036		55,057
Government and public education		45,956		46,030		43,055	55,019		54,303		50,582
Banking		44,002		44,939		42,764	50,437		51,163		48,942
Materials		23,373		23,511		24,382	44,607		45,321		46,661
Food, beverage and tobacco		20,594		19,561		17,796	41,495		39,535		35,664
Energy		21,220		21,849		22,473	40,467		43,494		47,341
Consumer services		25,656		25,381		21,635	40,132		39,232		34,310
Commercial services and supplies		21,335		21,643		19,132	33,818		33,761		31,892
Utilities		12,868		12,372		11,161	28,426		28,864		25,601
Transportation		20,117		19,753		18,391	27,392		27,355		26,006
Media		13,137		12,852		12,181	25,101		25,759		27,153
Individuals and trusts		16,397		16,152		17,614	21,638		21,134		22,375
Technology hardware and equipment		7,492		6,362		6,187	19,185		23,777		13,792
Software and services		7,990		8,256		5,607	18,380		16,882		14,451
Pharmaceuticals and biotechnology		6,389		6,067		6,049	16,202		17,607		13,054
Automobiles and components		5,414		4,952		4,799	12,447		11,317		10,185
Telecommunication services		5,352		5,038		3,934	12,092		11,290		9,990
Insurance, including monolines		5,395		4,941		4,404	10,670		10,592		10,154
Consumer durables and apparel		5,635		6,289		6,110	10,390		11,033		10,633
Food and staples retailing		4,827		4,504		3,831	8,890		9,330		7,286
Religious and social organizations		4,619		4,440		4,700	6,373		6,073		6,257
Other		7,307		5,820		5,754	14,196		10,971		13,838
Total commercial credit exposure by industry	\$	577,696	\$	571,747	\$	529,470	\$ 938,658	\$	940,308	\$	868,314
Net credit default protection purchased on total commitments <sup>(6)</sup>							\$ (5,396)	\$	(7,078)	\$	(5,584)

<sup>(1)</sup> Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$50.7 billion, \$44.0 billion and \$39.7 billion at June 30, 2016, March 31, 2016 and June 30, 2015, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$25.4 billion, \$22.0 billion and \$22.6 billion which consists primarily of other marketable securities afune 30, 2016, March 31, 2016 and June 30, 2015,

reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$2.3.4 billion, \$2.2.0 billion and \$2.2.6 billion which consists primarily of other marketable securities atune 30, 2016, March 31, 2016 and June 30, 2016, March 31, 2016 and June 30, 2015, respectively.

[2] Total utilized and total committed exposure includes loans of \$6.8 billion, \$6.3 billion and \$5.7 billion and issued letters of credit with a notional amount of \$321 million, \$303 million and \$246 million accounted for under the fair value option with a notional amount of \$7.8 billion, \$9.3 billion and \$7.9 billion at June 30, 2016, March 31, 2016 and June 30, 2015, respectively.

[3] Includes U.S. small business commercial

exposure.

<sup>(4)</sup> includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions \$\mathbb{M3}.9 billion, \$13.0 billion and \$13.7 billion and \$13.8 billi

and June 30, 2015, respectively.

(5) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and

primary source of repayment as key factors.

(6) Represents net notional credit protection purchased.

	June 30 2016	March 31 2016
Less than or equal to one year	52 %	<b>40</b> %
Greater than one year and less than or equal to five years	45	58
Greater than five years	3	2
Total net credit default protection	100 9	% 100 %

<sup>(1)</sup> To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

# Net Credit Default Protection by Credit Exposure Debt Rating (1)

		June 30, 2	2016	March 31,	2016
Ratings (2, 3)	Net N	otional <sup>(4)</sup>	Percent of Total	Net Notional (4)	Percent of Total
A	s	(713)	13.2 % \$	(810)	11.4%
BBB		(2,656)	49.2	(3,272)	46.2
BB		(1,190)	22.1	(1,863)	26.3
В		(794)	14.7	(1,052)	14.9
CCC and below		(14)	0.3	(45)	0.6
NR (5)		(29)	0.5	(36)	0.6
Total net credit default protection	S	(5,396)	100.0% \$	(7,078)	100.0%

<sup>(1)</sup> To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

(2) Ratings are refreshed on a quarterly

Certain prior period amounts have been reclassified to conform to current period presentation.

grade.
(4) Represents net credit default protection (purchased)

basis.

(3) Ratings of BBB- or higher are considered to meet the definition of investment

sold.

(5) NR is comprised of index positions held and any names that have not been

## Top 20 Non-U.S. Countries Exposure

(Dollars in millions)								
	Funded Loans and Loan Equivalents (1)	Unfunded Loan Commitments	Net Counterparty Exposure (2)	Securities/ Other Investments (3)	Country Exposure at June 30 2016	Hedges and Credit Default Protection (4)	Net Country Exposure at June 30 2016 <sup>(5)</sup>	Increase (Decrease) from March 31 2016
United Kingdom	\$ 34,260	\$ 13,922	\$ 9,752	\$ 2,207	\$ 60,141	\$ (3,831)	\$ 56,310	\$ 4,843
Germany	13,368	5,394	2,256	4,410	25,428	(4,109)	21,319	7,135
Canada	7,220	6,751	4,024	3,811	21,806	(1,437)	20,369	3,645
Brazil	9,518	280	1,268	4,385	15,451	(217)	15,234	22
Japan	13,901	599	1,600	750	16,850	(2,073)	14,777	138
France	3,474	4,699	2,234	7,074	17,481	(3,462)	14,019	3,268
China	8,483	534	1,486	1,618	12,121	(392)	11,729	1,692
India	6,467	258	356	3,376	10,457	(257)	10,200	(539)
Australia	4,771	2,190	1,043	1,472	9,476	(348)	9,128	(1,079)
Netherlands	3,018	2,868	729	2,653	9,268	(1,235)	8,033	1,318
Hong Kong	5,829	202	936	595	7,562	(9)	7,553	43
South Korea	4,110	729	904	1,728	7,471	(406)	7,065	(121)
Switzerland	3,390	3,121	417	603	7,531	(1,179)	6,352	398
Mexico	3,210	995	231	1,294	5,730	(263)	5,467	33
Singapore	2,516	285	822	1,717	5,340	(49)	5,291	798
Italy	2,876	888	800	1,032	5,596	(772)	4,824	(233)
United Arab Emirates	2,132	231	1,139	49	3,551	(58)	3,493	270
Luxembourg	433	742	2,613	77	3,865	(392)	3,473	1,192
Turkey	3,181	86	64	24	3,355	(60)	3,295	27
Israel	205	2,405	138	88	2,836		2,836	(163)
Total top 20 non-U.S. countries exposure	\$ 132,362	\$ 47,179	\$ 32,812	\$ 38,963	\$ 251,316	\$ (20,549)	\$ 230,767	\$ 22,687

Total top 20 non-U.S. countries exposure \$ 132,362 \$ 4/1/19 \$ 32,812 \$ 30,903 \$ 231,310 \$ (20,207) \$ 20,000 \$ (20,207) \$ 20,000 \$ (20,207) \$ (2

swaps.

(4) Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

(5) Represents country exposure less hedges and credit default protection purchased, net of credit default protection

## Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)										
		June 30 2016	N	March 31 2016	De	2015	Se	ptember 30 2015		June 30 2015
Residential mortgage	s	3,592	s	3,976	\$	4,803	\$	5,242	\$	5,985
Home equity		3,085		3,244		3,337		3,429		3,563
Direct/Indirect consumer		27		26		24		25		26
Other consumer		1		1		1		1		1
Total consumer		6,705		7,247		8,165		8,697		9,575
U.S. commercial		1,349		1,236		867		836		869
Commercial real estate		84		91		93		108		126
Commercial lease financing		13		29		12		17		19
Non-U.S. commercial		144		165		158		56		80
		1,590		1,521		1,130		1,017		1,094
U.S. small business commercial		69		82		82		85		78
Total commercial		1,659		1,603		1,212		1,102		1,172
Total nonperforming loans and leases		8,364		8,850		9,377		9,799		10,747
Foreclosed properties (1)		435		431		459		537		818
Total nonperforming loans, leases and foreclosed properties <sup>(2, 3, 4)</sup>	s	8,799	\$	9,281	\$	9,836	\$	10,336	\$	11,565
Fully-insured home loans past due 30 days or more and still accruing	s	7,478	s	8,207	s	9,855	s	10,467	\$	11,871
Consumer credit card past due 30 days or more and still accruing	,	1,517	9	1,590	Ψ	1,721	J	1,662	Ψ	1,650
Other loans past due 30 days or more and still accruing		2,994		3,219		3,603		3,415		3,423
Total loans past due 30 days or more and still accruing(3.5, 6)	s	11,989	s	13,016	\$	15,179	s	15,544	\$	16,944
Total totals pass due so days of more and sun accounty.	<u> </u>		Ť		Ť		Ť		=	
Fully-insured home loans past due 90 days or more and still accruing	s	5,659	\$	6,334	\$	7,150	\$	7,616	\$	8,917
Consumer credit card past due 90 days or more and still accruing		762		820		865		799		828
Other loans past due 90 days or more and still accruing		180		193		235		203		195
Total loans past due 90 days or more and still accruing(3, 5, 6)	s	6,601	\$	7,347	\$	8,250	\$	8,618	\$	9,940
Nonperforming loans, leases and foreclosed properties/Total assets <sup>(7)</sup>		0.40 %		0.43 %		0.46%		0.48%		0.54%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties <sup>(7)</sup>		0.98		1.04		1.10		1.18		1.32
Nonperforming loans and leases/Total loans and leases(7)		0.94		0.99		1.05		1.12		1.23
Commercial utilized reservable criticized exposure(8)	s	18,087	\$	18,577	\$	15,896	\$	13,028	\$	12,932
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure <sup>(8)</sup>	3.70			3.87%		3.38%		2.85 %		2.92 %
Total commercial utilized criticized exposure/Commercial utilized exposure(8)		3.72		3.82		3.28		2.93		3.08

<sup>(1)</sup> Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure of \$1.3 billion, \$1.4 billion, \$1.4 billion, \$1.4 billion, \$1.3 billion at June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015, respectively.
(2) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and

in general, other consumer and commercial loans not secured by real estate.

(3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(-	4) Balances do not include the following:	June 30 2016	March 31 2016	Ι	December 31 2015	S	September 30 2015	June 30 2015
	Nonperforming loans held-for-sale	\$ 223	\$ 265	\$	227	\$	274	\$ 298
	Nonperforming loans accounted for under the fair value option	302	312		306		321	339
	Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010	38	36		38		49	72

<sup>(5)</sup> Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$13 and June 30, 2015, and June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015, respectively. At June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015, there were \$117 million, \$120 million, \$120 million, \$142 million and \$141 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

(6) These balances are excluded from total nonperforming loans, leases and foreclosed

properties.

(7) Total assets and total loans and leases do not include loans accounted for under the fair value option 68.7 billion, \$8.2 billion, \$6.9 billion, \$7.2 billion at June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015, respectively.

<sup>(8)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

## Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)						
		Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015	Third Quarter 2015	Second Quarter 2015
Nonperforming Consumer Loans and Leases:						
Balance, beginning of period	s	7,247	\$ 8,165	\$ 8,697	\$ 9,575	\$ 10,209
Additions to nonperforming loans and leases:						
New nonperforming loans and leases		799	951	1,027	1,029	1,424
Reductions to nonperforming loans and leases:						
Paydowns and payoffs		(252)	(133)	(214)	(262)	(289)
Sales		(271)	(823)	(314)	(447)	(542)
Returns to performing status <sup>(2)</sup>		(396)	(441)	(490)	(722)	(631)
Charge-offs (3)		(334)	(395)	(450)	(375)	(484)
Transfers to foreclosed properties	_	(88)	(77)	(91)	(101)	(112)
Total net reductions to nonperforming loans and leases		(542)	(918)	(532)	(878)	(634)
Total nonperforming consumer loans and leases, end of period		6,705	7,247	8,165	8,697	9,575
Foreclosed properties		416	421	444	479	553
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	7,121	\$ 7,668	\$ 8,609	\$ 9,176	\$ 10,128
Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period	\$	1,603	\$ 1,212	\$ 1,102	\$ 1,172	\$ 996
Additions to nonperforming loans and leases:						
New nonperforming loans and leases		489	697	456	205	419
Advances		2	9	8	11	15
Reductions to nonperforming loans and leases:						
Paydowns		(211)	(120)	(133)	(145)	(103)
Sales		(87)	(6)	(27)	_	(65)
Return to performing status <sup>(5)</sup>		(29)	(47)	(32)	(47)	(27)
Charge-offs		(106)	(142)	(162)	(93)	(56)
Transfers to foreclosed properties	_	(2)			(1)	(7)
Total net additions (reductions) to nonperforming loans and leases	_	56	391	110	(70)	176
Total nonperforming commercial loans and leases, end of period		1,659	1,603	1,212	1,102	1,172
Foreclosed properties		19	10	15	58	265
Nonperforming commercial loans, leases and foreclosed properties, end of period	\$	1,678	\$ 1,613	\$ 1,227	\$ 1,160	\$ 1,437

<sup>(1)</sup> For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes tolonperforming Loans, Leases and Foreclosed Properties table on

page 37.

(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

(3) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

excluded from this table.

(4) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.

(5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

## Quarterly Net Charge-offs and Net Charge-off Ratios (1,2)

(Dollars in millions)													
	 Seco Quar 201	ter		Qu	irst arter 016			Fourth Quarter 2015		Qι	hird narter 015	Second Quarter 2015	
Net Charge-offs	 Amount	Percent	Α	mount	Percent		Amount	Percent		Amount	Percent	Amount	Percent
Residential mortgage (3)	\$ 34	0.07 %	\$	91	0.20	) %	\$ 73	0.	15%	\$ 26	0.05 %	\$ 177	0.35 %
Home equity	126	0.70		112	0.60	)	193	0.9	99	120	0.60	151	0.73
U.S. credit card	573	2.66		587	2.7	l	563	2.:	52	546	2.46	584	2.68
Non-U.S. credit card	46	1.85		45	1.85	5	46	1.1	78	47	1.83	51	2.03
Direct/Indirect consumer	23	0.10		34	0.15	5	29	0.	13	25	0.12	24	0.11
Other consumer	 47	8.40		48	9.03	7	54	10.	63	57	11.21	 33	7.00
Total consumer	849	0.76		917	0.82	2	958	0.8	84	821	0.71	 1,020	0.87
U.S. commercial (4)	28	0.04		65	0.10	)	81	0.	13	52	0.09	(1)	_
Commercial real estate	(2)	(0.01)		(6)	(0.04	ł)	4	0.0	03	(10)	(0.08)	(4)	(0.03)
Commercial lease financing	15	0.30		(2)	(0.05	5)	1	0.0	02	3	0.07	_	_
Non-U.S. commercial	45	0.20		42	0.19	)	45	0.3	20	9	0.04	2	0.01
	86	0.08		99	0.09	)	131	0.	13	54	0.05	(3)	_
U.S. small business commercial	50	1.55		52	1.64	ı	55	1.0	68	57	1.72	51	1.56
Total commercial	 136	0.12		151	0.14	ı	186	0.	17	111	0.11	 48	0.05
Total net charge-offs	\$ 985	0.44	\$	1,068	0.48	3	\$ 1,144	0.:	52	\$ 932	0.43	\$ 1,068	0.49
By Business Segment and All Other													
Consumer Banking	\$ 715	1.18 %	\$	735	1.24	1 %	\$ 736	1.1	24%	\$ 709	1.21 %	\$ 734	1.28 %
Global Wealth & Investment Management	14	0.04		5	0.0	l	20	0.0	06	17	0.05	17	0.05
Global Banking	80	0.10		104	0.13	3	137	0.	17	53	0.07	(2)	_
Global Markets	5	0.03		_	_	-	_		_	_	_	_	
All Other	171	0.60		224	0.75	5	251	0.	77	153	0.44	319	0.83
Total net charge-offs	\$ 985	0.44	\$	1,068	0.48	3	\$ 1,144	0.:	52	\$ 932	0.43	\$ 1,068	0.49

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.45, 0.49, 0.53, 0.43 and 0.50 for the three months endedJune 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.48, 0.53, 0.55, 0.49 and 0.63 for the three months ended June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015, respectively. Including the write-offs on purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.48, 0.53, 0.55, 0.49 and 0.63 for the three months ended June 30, 2016, March 31, 2016, December 31, 2015, September 30, 2015 and June 30, 2015 and June 30, 2015 and June 30, 2016 and March 31, 2016, and nonperforming loan sales recoveries of \$8 million, \$57 million and \$22 million for the three months ended December 31, 2015, September 30, 2015 and June 30, 2015, respectively.

(4) Excludes U.S., small business commercial loans.

# Year-to-Date Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)			Six Months E	nded June 30	
		2016		2015	
Net Charge-offs		Amount	Percent	Amount	Percent
Residential mortgage (3)	s	125	0.14 %	\$ 374	0.36%
Home equity		238	0.65	323	0.78
U.S. credit card		1,160	2.68	1,205	2.76
Non-U.S. credit card		91	1.85	95	1.91
Direct/Indirect consumer		57	0.13	58	0.14
Other consumer		95	8.73	82	8.91
Total consumer		1,766	0.79	2,137	0.91
U.S. commercial (4)		93	0.07	6	0.01
Commercial real estate		(8)	(0.03)	1	0.01
Commercial lease financing		13	0.13	5	0.05
Non-U.S. commercial		87	0.19	_	_
		185	0.09	12	0.01
U.S. small business commercial		102	1.59	113	1.73
Total commercial		287	0.13	125	0.06
Total net charge-offs	\$	2,053	0.46	\$ 2,262	0.53
By Business Segment and All Other					
Consumer Banking	\$	1,450	1.21 %	\$ 1,552	1.36%
Global Wealth & Investment Management		19	0.03	35	0.05
Global Banking		184	0.11	4	_
Global Markets		5	0.01	_	_
All Other		395	0.68	671	0.84
Total net charge-offs	s	2,053	0.46	\$ 2,262	0.53

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.47 and 0.54 for the six months ended June 30, 2016 and 2015.

(2) Excludes write-offs of purchased credit-impaired loans of 187 million and \$578 million for the six months ended June 30, 2016 and 2015 Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.51 and 0.66 for the six months ended June 30, 2016 and 2015.

(3) Includes charge-offs on nonperforming loan sales of \$42 million for theix months ended June 30, 2016 and nonperforming loan sales recoveries and other recoveries of \$62 million for theix months ended June 30, 2016 and 2015.

(4) Excludes U.S. small business commercial loans.

## Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		June 30, 20	016		March 31, 2	016		June 30, 20	15
Allowance for loan and lease losses	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)
Residential mortgage	\$ 1,192	10.07%	0.64%	\$ 1,312	10.87%	0.71%	\$ 1,997	15.28%	1.00%
Home equity	2,017	17.04	2.82	2,144	17.76	2.91	2,744	21.00	3.39
U.S. credit card	2,806	23.71	3.18	2,800	23.20	3.24	3,060	23.42	3.46
Non-U.S. credit card	256	2.16	2.73	253	2.10	2.54	339	2.59	3.30
Direct/Indirect consumer	224	1.89	0.24	200	1.66	0.22	254	1.94	0.30
Other consumer	48	0.41	2.11	49	0.40	2.24	49	0.37	2.45
Total consumer	6,543	55.28	1.45	6,758	55.99	1.51	8,443	64.60	1.81
U.S. commercial (3)	3,441	29.07	1.24	3,423	28.36	1.25	2,694	20.62	1.08
Commercial real estate	919	7.76	1.60	924	7.66	1.59	1,041	7.97	1.99
Commercial lease financing	145	1.22	0.68	133	1.10	0.63	157	1.20	0.78
Non-U.S. commercial	789	6.67	0.89	831	6.89	0.89	733	5.61	0.84
Total commercial (4)	5,294	44.72	1.19	5,311	44.01	1.19	4,625	35.40	1.13
Allowance for loan and lease losses	11,837	100.00 %	1.32	12,069	100.00%	1.35	13,068	100.00%	1.50
Reserve for unfunded lending commitments	750			627			588		
Allowance for credit losses	\$ 12,587			\$ 12,696			\$ 13,656		

#### Asset Quality Indicators

Allowance for loan and lease losses/Total loans and leases (2)	1.32 %	1.35%	1.50%
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and lease (excluding purchased credit-impaired loans) (2-5)	1.29	1.31	1.40
Allowance for loan and lease losses/Total nonperforming loans and leases (6)	142	136	122
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases (5)	135	129	111
Ratio of the allowance for loan and lease losses/Annualized net charge-offs (7)	2.99	2.81	3.05
Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Annualized net charge-offs (5,7)	2.85	2.67	2.79
Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased credit- impaired write-offs	2.76	2.56	2.40

<sup>(1)</sup> Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$1.5 billion, \$1.6 billion and \$1.8 billion and \$1.8 billion and \$1.8 billion and \$2.8 million and \$2.8 million at June 30, 2016, March 31, 2016 and June 30, 2015, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of \$2.7 billion, \$2.6 billion, \$3.7 billion and \$3.3 billion and \$3.4 billion at June 30, 2016, March 31, 2016 and June 30, 2015, respectively.

(2) Total loans and leases do not include loans accounted for under the fair value option of \$7.6 billion and \$7.6 billion a

respectively.

(3) Includes allowance for loan and lease losses for U.S. small business commercial loans \$\$466 million, \$480 million and \$525 million at June 30, 2016, March 31, 2016 and June 30, 2015,

respectively.

(4) Includes allowance for loan and lease losses for impaired commercial loans of 238 million, \$285 million and \$156 million at June 30, 2016, March 31, 2016 and June 30, 2015,

respectively.

(5) Excludes valuation allowance on purchased credit-impaired loans o\$528 million, \$622 million and \$1.1 billion at June 30, 2016, March 31, 2016 and June 30, 2015,

<sup>(6)</sup> Excludes valuation allowance on purchased credit-impaired loans ob528 million, \$622 million ad51.1 billion atJune 30, 2016, March 31, 2016 and June 30, 2015, respectively.

(6) Allowance for loan and lease losses includes\$4.1 billion, \$4.1 billion and \$5.1 billion and \$6.2 billion and \$6.2

#### **Exhibit A: Non-GAAP Reconciliations**

#### **Bank of America Corporation and Subsidiaries**

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more meaningful picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assects (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity furtion represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity divided by ending common shareholders' equity divided by ending endi

See the table below and on page43 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the table below and on page43 for reconciliations of these non-GAAP financial measures defined by GAAP for the table below and on page43 for reconciliations of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	Six Months Ended June 30			Second		First			Fourth		Third		Second	
	2016		2015		Quarter 2016		Quarter 2016		Quarter 2015		Quarter 2015			Quarter 2015
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis														
Net interest income	\$	18,384	\$	19,872	\$	9,213	\$	9,171	\$	9,756	\$	9,471	\$	10,461
Fully taxable-equivalent adjustment		438		438		223		215		226		226		223
Net interest income on a fully taxable-equivalent basis	\$	18,822	\$	20,310	\$	9,436	\$	9,386	\$	9,982	\$	9,697	\$	10,684
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis														
Total revenue, net of interest expense	\$	39,910	\$	42,870	\$	20,398	\$	19,512	\$	19,667	\$	20,513	\$	21,956
Fully taxable-equivalent adjustment		438		438		223		215		226		226		223
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	40,348	\$	43,308	\$	20,621	\$	19,727	\$	19,893	\$	20,739	\$	22,179
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis														
Income tax expense	\$	2,716	\$	3,309	\$	1,697	\$	1,019	\$	1,511	\$	1,446	\$	2,084
Fully taxable-equivalent adjustment		438		438		223		215		226		226		223
Income tax expense on a fully taxable-equivalent basis	\$	3,154	\$	3,747	\$	1,920	\$	1,234	\$	1,737	\$	1,672	\$	2,307
Reconciliation of average common shareholders' equity to average tangible common shareholders' equity														
Common shareholders' equity	s	238,645	\$	227,078	\$	240,166	\$	237,123	\$	234,851	\$	231,620	\$	228,780
Goodwill		(69,756)		(69,776)		(69,751)		(69,761)		(69,761)		(69,774)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,584)		(4,412)		(3,480)		(3,687)		(3,888)		(4,099)		(4,307)
Related deferred tax liabilities		1,684		1,922		1,662		1,707		1,753		1,811		1,885
Tangible common shareholders' equity	\$	166,989	\$	154,812	\$	168,597	\$	165,382	\$	162,955	\$	159,558	\$	156,583
Reconciliation of average shareholders' equity to average tangible shareholders' equity														
Shareholders' equity	s	262,731	\$	248,413	\$	265,144	\$	260,317	\$	257,125	\$	253,893	\$	251,054
Goodwill		(69,756)		(69,776)		(69,751)		(69,761)		(69,761)		(69,774)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,584)		(4,412)		(3,480)		(3,687)		(3,888)		(4,099)		(4,307)
Related deferred tax liabilities		1,684		1,922		1,662		1,707		1,753		1,811		1,885
Tangible shareholders' equity	\$	191,075	\$	176,147	\$	193,575	\$	188,576	\$	185,229	\$	181,831	\$	178,857

# **Exhibit A: Non-GAAP Reconciliations (continued)**

# **Bank of America Corporation and Subsidiaries**

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)														
	_	Six Months Ended June 30			Second Quarter		First Quarter		Fourth Quarter		Third Ouarter			Second Quarter
		2016		2015		2016	2016		2015		2015		_	2015
Reconciliation of period-end common shareholders' equity to period-end tangible common shareho	olders' ec	quity												
Common shareholders' equity	s	241,849	\$	229,386	\$	241,849	\$	238,434	\$	233,932	\$	233,632	\$	229,386
Goodwill		(69,744)		(69,775)		(69,744)		(69,761)		(69,761)		(69,761)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,352)		(4,188)		(3,352)		(3,578)		(3,768)		(3,973)		(4,188)
Related deferred tax liabilities		1,637		1,813		1,637		1,667		1,716		1,762		1,813
Tangible common shareholders' equity	s	170,390	\$	157,236	\$	170,390	\$	166,762	\$	162,119	\$	161,660	\$	157,236
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity														
Shareholders' equity	s	267,069	\$	251,659	\$	267,069	\$	262,776	\$	256,205	\$	255,905	\$	251,659
Goodwill		(69,744)		(69,775)		(69,744)		(69,761)		(69,761)		(69,761)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,352)		(4,188)		(3,352)		(3,578)		(3,768)		(3,973)		(4,188)
Related deferred tax liabilities		1,637		1,813		1,637		1,667		1,716		1,762		1,813
Tangible shareholders' equity	s	195,610	\$	179,509	\$	195,610	\$	191,104	\$	184,392	\$	183,933	\$	179,509
Reconciliation of period-end assets to period-end tangible assets														
Assets	s	2,186,609	\$	2,149,034	\$	2,186,609	\$	2,185,498	\$	2,144,316	\$	2,153,006	\$	2,149,034
Goodwill		(69,744)		(69,775)		(69,744)		(69,761)		(69,761)		(69,761)		(69,775)
Intangible assets (excluding mortgage servicing rights)		(3,352)		(4,188)		(3,352)		(3,578)		(3,768)		(3,973)		(4,188)
Related deferred tax liabilities		1,637		1,813		1,637		1,667		1,716		1,762		1,813
Tangible assets	s	2,115,150	\$	2,076,884	\$	2,115,150	\$	2,113,826	\$	2,072,503	\$	2,081,034	\$	2,076,884