UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 13, 2017

BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) 1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255

Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 13, 2017, Bank of America Corporation (the "Corporation") announced financial results for the fourth quarter and year endedDecember 31, 2016, reporting fourth quarter net income of \$4.7 billion, or \$0.40 per diluted share, and net income for the year of \$17.9 billion, or \$1.50 per diluted share. A copy of the press release announcing the Corporation's results for the fourth quarter and year ended December 31, 2016 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

ITEM 7.01. REGULATION FD DISCLOSURE.

On January 13, 2017, the Corporation will hold an investor conference call and webcast to discuss financial results for the fourth quarter and year endedDecember 31, 2016, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the fourth quarter and year ended December 31, 2016 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	The Press Release
99.2	The Presentation Materials
99.3	The Supplemental Information

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF AMERICA CORPORATION

By: /s/ Rudolf A. Bless

Rudolf A. Bless

Chief Accounting Officer

Dated: January 13, 2017

INDEX TO EXHIBITS

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99.3	The Supplemental Information	



Bank of America Reports Q4-16 Net Income of \$4.7 Billion, EPS of \$0.40 Increases Planned Common Stock Repurchases for First-Half 2017 by \$1.8 Billion to \$4.3 Billion

Q4-16 Financial Highlights¹

Revenue, net of interest expense, increased 2% to \$20.0 billion from \$19.6 billion

- Net interest income (NII) increased 6% to \$10.3 billion, reflecting benefits from higher interest rates as well as growth in loans and deposits, partially offset by \$0.2 billion in market-related debt hedge ineffectiveness^(A)
- Excluding adjustments for certain trust preferred securities in Q4-15, NII was relatively
- Noninterest income decreased 2% to \$9.7 billion from \$9.9 billion
- · Provision for credit losses declined to \$774 million from \$810 million. Net charge-offs declined to \$880 million from \$1.1 billion; net charge-off ratio improved to a historic low of 0.39%
- Noninterest expense declined 6%, or \$849 million, to \$13.2 billion
- · Pretax earnings up 27% to \$6.1 billion
- · Net income increased 43% to \$4.7 billion, and EPS increased 48% to \$0.40, compared to \$3.3 billion and \$0.27, respectively
- · Loan balances increased \$19 billion to \$915.9 billion.3 Deposit balances increased \$64 billion to \$1.26 trillion
- · Return on average assets 0.85%; return on average common equity 7.0%; return on average tangible common equity 9.9%
- · Book value per share rose 7% to \$24.04; tangible book value per share(C) rose 9% to \$16.95
- · Repurchased \$5.1 billion in common stock and paid \$2.6 billion in common stock dividends in 2016

Q4-16 Business Segment Highlights¹

Consumer Banking



- Loans up \$20.1 billion; deposits up \$55 billion
- · Brokerage assets increased 18%
- Mobile banking active users increased 16% to 21.6 million
- Total credit/debit card spending up 6%2

Global Wealth and Investment Management



- Total client balances increased \$50.5 billion to more than \$2.5 trillion
- · Loans up \$9.1 billion
- Pretax margin improved to 23%
- Long-term assets under management (AUM) flows of \$18.9 billion

Global Banking



- Loans up \$15.6 billion; deposits up \$10.3
- · Total Corporation investment banking fees of \$1.2 billion
- Return on average allocated capital (ROAAC) increased to 17%

Global Markets



- · Sales and trading revenue of \$2.8 billion, including negative net debit valuation adjustment (DVA) of \$101 million
- · Excluding net DVA, sales and trading revenue up 11%(B)
- Fixed income up 12%(B)
- Equities up 7%

CEO Commentary

"We had strong results in 2016 because our strategy is working. We are lending more and seeing historically low charge-offs, which is what responsible growth is all about. Revenue was up modestly, but EPS grew by 15% as we continued to manage our expenses and create operating leverage. With strong leadership positions in our businesses against a backdrop of rising interest rates, we are well-positioned to continue to grow and deliver for our shareholders in 2017."

Brian Moynihan, Chief Executive Officer

Balance Sheet Highlights (\$ in billions, at end of period)	December 31, 2016	September 30, 2016	December 31, 2015
Total assets	\$2,187.7	\$2,195.3	\$2,144.3
Total loans and leases	906.7	905.0	897.0
Including non-U.S. consumer credit card	915.9	905.0	897.0
Total deposits	1,260.9	1,232.9	1,197.3
Global Liquidity Sources ^(D)	499	522	504
Common equity tier 1 (CET1) ratio (transition)	11.0%	11.0%	10.2%
CET1 ratio (fully phased-in)(E)	10.8%	10.9%	9.8%

Financial Highlights and Business Segment Highlights compare to the year-ago quarter unless noted. Loan and deposit balances are shown on an end-of-period basis. Combined consumer credit/debit spending, including GWIMA excludes the impact of portfolio divestitures including divestitures, combined spending was up 4% Period-end loan balances for Q4-16 include 92-2 billion of non-US. consumer credit card loans, which are included in assets of business held for sale on the consolida



CFO Commentary

"Strong client activity and good expense discipline created solid operating leverage again this quarter. While the recent rise in interest rates came too late to impact fourth-quarter results, we expect to see a significant increase in net interest income in the first quarter of 2017. We remain focused on delivering value to our shareholders as evidenced by today's announcement to increase our planned repurchases for the first half of this year from \$2.5 billion to \$4.3 billion."

- Paul M. Donofrio, Chief Financial Officer

Consumer Banking				
		Thr	ee months en	ded
Financial Results ¹	(\$ in millions)	12/31/2016	9/30/2016	12/31/2015
Net income up 11% to \$1.9 billion as higher NII and	Net interest income (FTE)	\$5,466	\$5,289	\$5,229
lower expenses offset lower noninterest income, producing positive operating leverage	Noninterest income	2,645	2,679	2,782
	Total revenue (FTE) ²	8,111	7,968	8,011
Pretax, pre-provision net revenue up 12% to \$3.8 billion ^(F)	Provision for credit losses	760	698	684
	Noninterest expense	4,328	4,371	4,636
 Revenue was up 1% to \$8.1 billion NII increased \$237 million, driven by strong deposit 	Net income	\$1,921	\$1,813	\$1,736

Revenue, net of interest expense.

		Three months ended		
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 Revenue was up 1% to \$8.1 billion NII increased \$237 million, driven by strong deposit 	Net income	\$1,921	\$1,813	\$1,736
growth	Comparisons are to the year-ago q	uarter unless noted.		

· Noninterest expense decreased \$308 million, driven by improved operating efficiencies and lower fraud costs, partially offset by higher FDIC expense Business Highlights^{1,2}

during the past 12 months

mobile devices

· Provision for credit losses increased \$76 million; net reserve build of \$28 million in Q4-16 versus

 Noninterest income decreased \$137 million, driven by the absence of \$122 million in divestiture gains

recorded in Q4-15

release of \$52 million in Q4-15

		Three months ended		
Business Highlights ^{1,2}	(\$ in billions)	12/31/2016	9/30/2016	12/31/2015
Tabel allows halous and 20% as \$2.0 and the	Average deposits	\$618.0	\$605.7	\$563.7
 Total client balances up 10% to \$1.0 trillion Average deposit balances grew \$54.2 billion, or 	Average loans and leases	253.6	248.7	235.5
10%; average loan balances grew \$18.1 billion, or	Brokerage assets (EOP)	144.7	138.0	122.7
8%	Total mortgage production ³	\$21.9	\$20.4	\$17.0
 Client brokerage assets grew \$22.0 billion, or 18%, to \$144.7 billion, driven by underlying client flows and strong market performance 	Mobile banking active users (MM)	21.6	21.3	18.7
	Number of financial centers	4,579	4,629	4,726
 Total mortgage production³ grew \$4.9 billion, or 	Efficiency ratio (FTE)	53%	55%	58%
29%, to \$21.9 billion	Return on average allocated capital	22	21	21
 More than 1.13 million U.S. consumer credit cards issued 	Total U.S. Consumer Credit	Card ²		
	New card accounts (MM)	1.13	1.32	1.26
 4,579 financial centers, including 31 new openings 	Risk-adjusted margin	9.20%	9.11%	9.79%

¹ Comparisons are to the year-ago quarter unless noted.

21.6 million mobile banking active users, up 16%;

19% of deposit transactions completed through

² The U.S. consumer card portfolio includes Consumer Banking and GWIM.

³ Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

[·] Efficiency ratio improved to 53% from 58%



Global Wealth and Investment Management				
		Three months ended		
Financial Results ¹	(\$ in millions)	12/31/2016	9/30/2016	12/31/2015
 Net income up 2% to \$634 million as lower expenses more than offset lower revenue to create positive operating leverage 	Net interest income (FTE)	\$1,449	\$1,394	\$1,446
	Noninterest income	2,928	2,985	3,032
	Total revenue (FTE) ²	4,377	4,379	4,478
	Provision for credit losses	22	7	15
Revenue down \$101 million to \$4.4 billion	Noninterest expense	3,360	3,256	3,498
 NII up slightly while noninterest income declined \$104 million as higher asset management fees 	Net income	\$634	\$697	\$623
were offset by lower transactional revenue	Comparisons are to the year-ago q	uarter unless noted.		

² Revenue, net of interest expense.

•	Noninterest expense down \$138 million, or 4%, due
	to the expiration of fully amortized advisor retention
	awards and lower operating and support costs,
	partially offset by higher litigation and FDIC expense

		Three months ended		
Business Highlights ¹	(\$ in billions)	12/31/2016	9/30/2016	12/31/2015
	Average deposits	\$256.6	\$253.8	\$251.3
 Average deposit balances grew \$5.3 billion, or 2% 	Average loans and leases	146.2	143.2	137.0
Average loans and leases grew \$9.2 billion, or 7%	Total client balances	2,508.6	2,490.2	2,458.0
Average loans and leases grew \$5.2 billion, or 7%	Long-term AUM flows	\$18.9	\$10.2	\$6.7
· Total client balances increased \$50.5 billion, or 2%, to	Pretax margin	23%	25%	22%
\$2.51 trillion, driven by higher market valuations and	Efficiency ratio (FTE)	77	74	78
positive long-term assets under management (AUM) flows	Return on average allocated capital	19	21	21

¹ Comparisons are to the year-ago quarter unless noted.

- - Excluding the sale of AUM of BofA Capital Management in the second quarter of 2016, client balances rose 5%
- · Long-term AUM flows of \$18.9 billion in Q4-16, reflecting solid client activity and a shift from brokerage to AUM
- · Pretax margin increased to 23%
- Number of wealth advisors increased 1% to 18,688²

² Includes financial advisors in Consumer Banking of 2,201 and 2,187 in Q4-16 and Q4-15.



Global Banking				
		Three months ended		
Financial Results ¹	(\$ in millions)	12/31/2016	9/30/2016	12/31/2015
Net income increased \$162 million to \$1.6 billion, as continued expense discipline and improvements in	Net interest income (FTE)	\$2,502	\$2,470	\$2,456
	Noninterest income ²	2,032	2,278	2,105
provision for credit losses more than offset a modest	Total revenue (FTE) ^{2,3}	4,534	4,748	4,561
decline in revenue	Provision for credit losses	13	118	232
Revenue decreased 1% to \$4.5 billion	Noninterest expense	2,037	2,151	2,085
NII was higher, primarily due to higher loan and	Net income	\$1,578	\$1,553	\$1,416

- 1 Comparisons are to the year-ago quarter unless noted. 2 Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
- 3 Revenue, net of interest expense.
- - deposit balances, partially offset by spread compression
- Noninterest income decreased 3%, due to lower investment banking fees and a gain on the sale of a foreclosed property in the prior period, partially offset by higher treasury-related revenues
- · Provision for credit losses decreased \$219 million to \$13 million, driven by improvements in energy exposures
- · Noninterest expense decreased \$48 million, driven by lower operating and support costs, partially offset by higher FDIC expense

200		Three months ended		
Business Highlights ^{1,2}	(\$ in billions)	12/31/2016	9/30/2016	12/31/2015
Average loans and leases grew \$19.1 billion, or 6%	Average deposits	\$314.1	\$306.2	\$307.8
0 , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , , ,	Average loans and leases	337.8	334.4	318.7
Average deposit balances grew \$6.3 billion, or 2%	Total Corp. IB fees (excl. self-led) ²	1.2	1.5	1.3
Total Corporation investment banking fees of \$1.2	Global Banking IB fees ²	0.7	0.8	0.7
billion (excluding self-led deals) decreased 4%, driven by lower advisory fees and equity issuance fees,	Business Lending revenue	2.1	2.3	2.2
partially offset by higher debt issuance fees	Global Transaction Services revenue	\$1.7	\$1.6	\$1.6
- Ranked No. 1 globally by volume in debt capital	Efficiency ratio (FTE)	45%	45%	46%
markets (excluding self-led) ^(G) - Strong leadership position across broad range of	Return on average allocated capital	17	17	16

- Comparisons are to the year-ago quarter unless noted.
- ² Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
- · Return on average allocated capital increased to 17%

Ranked among top three by volume in

leveraged loans, mortgage-backed securities, asset-backed securities, convertible debt, investment grade corporate debt and syndicated loans; No. 1 ranking in U.S.

· Efficiency ratio improved to 45%

municipal bonds(G

products



Global Markets						
and the second s		Thre	ee months en	ded		
Financial Results ¹	(\$ in millions)	12/31/2016	9/30/2016	12/31/2015		
· Net income increased \$487 million to \$658 million,	Net interest income (FTE)	\$1,167	\$1,119	\$1,132		
driven by improved sales and trading revenue and	Noninterest income ²	2,305	3,239	1,985		
continued expense discipline	Total revenue (FTE) ^{2,3}	3,472	4,358	3,117		
Pretax income increased \$664 million to \$984	Net DVA⁴	(101)	(127)	(198)		
million; highest fourth quarter in five years						
Revenue up \$355 million to \$3.5 billion; excluding net	Provision for credit losses	8	19	30		
DVA ⁴ , revenue increased \$258 million to \$3.6 billion,	Noninterest expense	2,480	2,656	2,767		
driven by higher sales and trading results, partially offset by the absence of an equity investment gain	Net income	\$658	\$1,074	\$171		
recorded in Q4-15 Noninterest expense declined \$287 million, driven by lower operating and support costs	¹ Comparisons are to the year-ago quality of Global Banking and Global Markets and loan origination activities. ³ Revenue, net of interest expense. ⁴ Revenue, excluding net DVA, is a noinformation.	share in certain deal				

422		Thr	ee months en	ded
Business Highlights ^{1,2}	(\$ in billions)	12/31/2016	9/30/2016	12/31/2015
Sales and trading revenue up \$376 million, or 15%, to \$2.8 billion	Average trading-related assets	\$417.2	\$415.4	\$415.9
\$2.6 billion	Average loans and leases	70.6	69.0	68.8
Excluding net DVA, sales and trading revenue up 11%	Sales and trading revenue	2.8	3.6	2.4
to \$2.9 billion, the second-highest fourth quarter in five years $^{(\!B\!)}$	Sales and trading revenue (excl. net DVA) ^(B)	2.9	3.7	2.6
 FICC increased 12%, reflecting improved client 	Global Markets IB fees	0.6	0.6	0.5
flow across all regions and most products, despite	Efficiency ratio (FTE)	71%	61%	89%
challenging markets for rates and municipals in the latter half of the quarter ⁽⁸⁾	Return on average allocated capital	7	12	2
 Equities increased 7%, due to improved performance in derivatives, reflecting increased market activity post U.S. election^(B) 	¹ Comparisons are to the year-ago qu ² Global Banking and Global Markets s and loan origination activities.	arter unless noted. share in certain deal e	conomics from inv	estment banking

[·] Return on average allocated capital (ROAAC) increased to 7%

 $^{^1}$ Comparisons are to the year-ago quarter unless noted. 2 Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.



All Other											
		Three months ended									
Financial Results ¹	(\$ in millions)	12/31/2016	9/30/2016	12/31/2015							
Net loss declined to \$95 million, compared to a net	Net interest income (FTE)	\$(58)	\$157	\$(352)							
loss of \$662 million	Noninterest income	(212)	253	(8)							
	Total revenue (FTE) ²	(270)	410	(360)							
Revenue improved by \$90 million	Provision for credit losses	(29)	8	(151)							
NII improved \$294 million, reflecting the absence See See See See See See See See Se	Noninterest expense	956	1,047	1,024							
of a \$0.6 billion charge recorded in Q4-15 related to certain trust preferred securities	Net income (loss)	\$(95)	\$(182)	\$(662)							

- ¹ Comparisons are to the year-ago quarter unless noted. ² Revenue, net of interest expense.

on the sale of debt securities · The provision for credit losses increased \$122 million to a benefit of \$29 million, resulting in lower reserve releases

- Noninterest income declined \$204 million, due to a

\$132 million consumer payment protection insurance (PPI) provision and the absence of gains

- · Income tax benefit increased to \$1.1 billion from \$571 million, driven primarily by tax matters totaling a net benefit of approximately \$0.5 billion
- Noninterest expense decreased \$68 million, driven by lower litigation expense

Note: All Other consists of ALM activities, equity investments, the non-U.S. consumer credit card business, non-core mortgage loans and servicing activities, the net impact of periodic revisions to the MSR valuation model for both core and non-core MSRs, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments, which is comprised of a portfolio of equity, real estate and other alternative investments. On December, 20, 2016, the Corporation signed an agreement to sell its non-U.S. consumer credit card business to a third party. Subject to regulatory approval, this transaction is expected to close by mid-2017.



Bank of Merrill J.S. Bank of America

Credit Quality				
		Thre	e months end	led
Highlights ¹	(\$ in millions)	12/31/2016	9/30/2016	12/31/2015
Overall credit quality remained strong, with	Provision for credit losses	\$774	\$850	\$810
improvements in both the consumer and commercial	Net charge-offs	880	888	1,144
portfolios	Net charge-off ratio ²	0.39%	0.40%	0.52%
Total net charge-offs declined to \$880 million from	At period-end			
\$888 million in Q3-16	Nonperforming loans, leases and foreclosed properties	\$8,084	\$8,737	\$9,836
 Consumer net charge-offs decreased \$3 million, driven primarily by lower losses in consumer real estate, partially offset by seasonally higher card losses 	Nonperforming loans, leases and foreclosed properties ratio ³	0.89%	0.97%	1.10%
 Commercial net charge-offs decreased \$5 million, driven primarily by lower energy-related losses 	Allowance for loan and lease losses ⁴	\$11,480	\$11,692	\$12,234
The net charge-off ratio decreased to a historic low of 0.39% from 0.40% in Q3-16	Allowance for loan and lease losses ratio ⁴	1.26%	1.30%	1.37%

¹ Comparisons are to the year-ago quarter unless noted.

Note: Ratios do not include loans accounted for under the fair value option.

 The provision for credit losses decreased \$76 million from the prior quarter to \$774 million, driven

 Net reserve release was \$106 million, driven by improvements in consumer real estate and energy exposures, compared to \$38 million in the prior

portfolio, particularly energy

quarter

primarily by improved asset quality in the commercial

² Net charge-off ratio is calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.

³ Nonperforming loans, leases and foreclosed properties ratio is calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

⁴Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period. Excluding non-U.S. consumer credit card allowance for \$243 million and loans of \$9.2 billion, Q4-16 allowance for loan and lease losses is \$11.2 billion and allowance as a percentage of ending loans is 1.25%.

Common Stock Repurchase Program Increased

In June 2016, Bank of America announced it would increase its common stock dividend by 50% to \$0.075 per share and repurchase up to \$5 billion of common stock in the period between July 1, 2016 and June 30, 2017 as part of its 2016 Comprehensive Capital Analysis and Review (CCAR) submission. Today, the company announced plans to repurchase an additional \$1.8 billion in common stock by June 30, 2017. The repurchase program, which covers both common stock and warrants, will be subject to various factors, including the company's capital position, liquidity, financial performance and alternative uses of capital, stock trading price, and general market conditions, and may be suspended at any time. The common stock or warrant repurchases may be effected through open market purchases or privately negotiated transactions, including Rule 10b5-1 plans. The company's authorized repurchases are net of shares awarded under its equity-based compensation plans.

	TI	hree months ended	
	12/31/2016	9/30/2016	12/31/2015
Total assets	\$2,187.7	\$2,195.3	\$2,144.3
Total loans and leases ¹	906.7	905.0	897.0
Including non-U.S. consumer credit card	915.9	905.0	897.0
Total deposits	1,260.9	1,232.9	1,197.3
Funding and Liquidity			
Long-term debt	\$216.8	\$225.1	\$236.8
Global Liquidity Sources ^(D)	499	522	504
Time to required funding (months) ^(D)	35	38	39
Equity			
Common shareholders' equity	\$241.6	\$244.9	\$233.9
Common equity ratio	11.0%	11.2%	10.9%
Tangible common shareholders' equity ²	\$170.4	\$173.5	\$162.1
Tangible common equity ratio ²	8.1%	8.2%	7.8%
Per Share Data			
Common shares outstanding (in billions)	10.05	10.12	10.38
Book value per common share	\$24.04	\$24.19	\$22.53
Tangible book value per common share ^(C)	16.95	17.14	15.62
Regulatory Capital			
Basel 3 Transition (as reported) ^{3,4}			
Common equity tier 1 (CET1) capital	\$168.9	\$169.9	\$163.0
Risk-weighted assets	1,531	1,547	1,602
CET1 ratio	11.0%	11.0%	10.2%
Basel 3 Fully Phased-in ^{3,4}			
CET1 capital	\$162.8	\$165.9	\$154.1
Standardized approach			
Risk-weighted assets	\$1,416	\$1,411	\$1,427
CET1 ratio	11.5%	11.8%	10.8%
Advanced approaches ⁵			
Risk-weighted assets	\$1,512	\$1,524	\$1,575
CET1 ratio	10.8%	10.9%	9.8%
Supplementary leverage ^(H)			
Bank holding company supplementary leverage ratio (SLR)	6.9%	7.1%	6.4%
Bank SLR	7.3	7.5	7.0
Notes:			

Notes

Period-end loan balances for Q4-16 exclude \$9.2 billion of non-U.S. consumer credit card loans, which are included in assets of business held for sale on the consolidated balance sheet.

² Represents a non-GAAP financial measure. For reconciliation, see pages 17-18 of this press release.

³ Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, risk-weighted assets (RWA) and CET1 ratio as shown on a fully phased-in basis are non-GAAP financial measures. For a reconciliation of CET1 to fully phased-in, see page 13 of this press release.

⁴ Bank of America reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which is the Advanced approaches for the periods presented.

⁵ Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31, 2016, BAC did not have regulatory approval for the IMM model.



Endnotes

- A The Corporation also measures net interest income on an FTE basis, which is a non-GAAP financial measure. FTE basis is a performance measure used in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income on an FTE basis was \$10.5 billion and \$9.9 billion for the three months ended December 31, 2016 and 2015. NII for the fourth quarter of 2015 was negatively impacted by \$612 million related to adjustments for certain trust securities. NII excluding this impact represents a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 17-18 of this press release.
- B Global Markets revenue, excluding net debit valuation adjustments (DVA), and sales and trading revenue, excluding net DVA, are non-GAAP financial measures. Net DVA losses were \$101 million, \$127 million and \$198 million for the three months ended December 31, 2016, September 30, 2016 and December 31, 2015, respectively. FICC net DVA losses were \$98 million and \$190 million for the three months ended December 31, 2016 and 2015. Equities net DVA losses were \$3 million and \$8 million for the three months ended December 31, 2016 and 2015.
- Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages 17-18 of this press release.
- D Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions. Prior to the third quarter of 2016, GLS were referred to as "Global Excess Liquidity Sources. Time to required funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the Global Liquidity Sources held at the BAC parent company and NB Holdings without the BAC parent company issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. Prior to the third quarter of 2016, the TTF metric incorporated only the GLS of the BAC parent company. Effective September 30, 2016, the TTF metric was expanded to include the GLS of NB Holdings, following changes in the Corporation's liquidity management practices, initiated in connection with the Corporation's resolution planning activities, that include maintaining at NB Holdings GLS previously held at the BAC parent company. For the period shown in 2015, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. In Q1-16, settlement payment was made for \$8.5B.
- E Fully phased-in estimates are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 13 of this press release. Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31, 2016, BAC did not have regulatory approval for the IMM model.
- F Pretax, pre-provision net revenue (PPNR) is a non-GAAP financial measure. PPNR is total revenue, net of interest expense (on an FTE basis), less noninterest expense. Consumer Banking total revenue, net of interest expense (on an FTE basis) was \$8.1 billion and \$8.0 billion for the three months ended December 31, 2016 and 2015. Noninterest expense was \$4.3 billion and \$4.6 billion for the three months ended December 31, 2016 and 2015.
- G Rankings per Dealogic as of January 1, 2017 for the quarter ended December 31, 2016, excluding self-led deals. U.S. municipal bonds ranking per Thomson Reuters.
- H The numerator of the SLR is quarter-end Basel 3 Tier 1 capital calculated on a fully phased-in basis. The denominator is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions.

Contact Information and Investor Conference Call Invitation



Investor Call Information Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss fourthquarter 2016 financial results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com.

For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is 79795. Please dial in 10 minutes prior to the start of the call. A replay will also be available beginning at noon ET on January 13 through midnight, January 20 by telephone at 1.800.934.4850 (U.S.) or 1.402.220.1178 (international).

Investors May Contact:

Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

Reporters May Contact:

Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

About Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 46 million consumer and small business relationships with approximately 4,600 retail financial centers, approximately 15,900 ATMs, and award-winning online banking with approximately 34 million active accounts and nearly 22 million mobile active users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

Forward-Looking Statements

Bank of America Corporation (the "Company") and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Company's current expectations, plans or forecasts of its future results, revenues, expenses, efficiency ratio, capital measures, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond the Company's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Company's 2015 Annual Report on Form 10-K and in any of the Company's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the New York Court of Appeals' ACE Securities Corp v. DB Structured Products, Inc. (ACE) decision or to assert other claims seeking to avoid the impact of the ACE decision; the possibility that the Company could face increased servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible loss for litigation exposures; the possible outcome of LIBOR, other reference rate, financial instrument and foreign exchange inquiries, investigations and litigation; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates (including negative or continued low interest rates), currency exchange rates and economic conditions; the possibility that future credit losses may be higher than currently expected due to changes in economic, customer behavior and other uncertainties; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower oil prices or ongoing volatility with respect to oil prices; the Company's ability to achieve its expense targets or net interest income or other projections; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the potential impact of total loss-absorbing capacity requirements; potential adverse changes to our G-SIB surcharge; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the impact of Federal Reserve actions on the Company's capital plans; the possible impact of the Company's failure to remediate deficiencies and shortcomings identified by banking regulators in the Company's Recovery and Resolution plans; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, FDIC assessments, the Volcker Rule, fiduciary standards and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; the impact on the Company's business, financial condition and results of operations from the potential exit of the United Kingdom from the European Union; and other similar matters.

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

"Bank of America Merrill Lynch" is the marketing name for the Global Banking and Global Markets businesses of Bank of America Corporation. Lending, derivatives and other commercial banking activities are performed by banking affiliates of Bank of America Corporation, including Bank of America, N.A., member FDIC. Securities, financial advisory and other investment banking activities are performed by investment banking affiliates of Bank of America Corporation (Investment Banking Affiliates), including Merrill Lynch, Pierce, Fenner & Smith Incorporated, which are registered broker-dealers and members of FINRA and SIPC. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured * May Lose Value * Are Not Bank Guaranteed. Bank of America Corporation's broker-dealers are not banks and are separate legal entities from their bank affiliates. The obligations of the broker-dealers are not obligations of their bank affiliates (unless explicitly stated otherwise), and these bank affiliates are not responsible for securities sold, offered or recommended by the broker-dealers. The foregoing also applies to other non-bank affiliates.

Bank of America Corporation and Subsidiaries Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

Summary Income Statement	_	Dece	End mber	31		Fourth Quarter 2016	Third Quarter 2016		Fourth Quarter 2015
	_	2016		2015	_			_	
Net interest income	\$	41,096	5	38,958	\$	10,292	\$ 10,201	5	9,686
Noninterest income		42,605		44,007	_	9,698	11,434	_	9,896
Total revenue, net of interest expense		83,701		82,965		19,990	21,635		19,582
Provision for credit losses		3,597		3,161		774	850		810
Noninterest expense	_	54,951		57,734	_	13,161	13,481	_	14,010
Income before income taxes		25,153		22,070		6,055	7,304		4,762
Income tax expense	_	7,247		6,234	_	1,359	2,349	_	1,478
Net income	\$	17,906	\$	15,836	\$	4,696	\$ 4,955	S	3,284
Preferred stock dividends		1,682		1,483	_	361	503	_	330
Net income applicable to common shareholders	5	16.224	S	14.353	Ś	4.335	S 4.452	S	2.954
Average common shares issued and outstanding		0,284,147		10,462,282		0,170,031	10,250,124		0,399,422
Average diluted common shares issued and outstanding	11	1,035,657		11,213,992	10	0,958,621	11,000,473	1	1,153,169
Summary Average Balance Sheet									
Total debt securities	\$	418,289	\$	390,849	\$	430,719	\$ 423,182	\$	399,338
Total loans and leases		900,433		876,787		908,396	900,594		886,156
Total earning assets	1	1,866,824		1,824,931		1,884,112	1,870,062		1,847,171
Total assets		2,189,971		2,160,197		2,208,039	2,189,490		2,180,507
Total deposits		1,222,561		1,155,860		1,250,948	1,227,186		1,186,051
Common shareholders' equity		241,621		230,173		245,139	243,679		234,800
Total shareholders' equity		266,277		251,981		270,360	268,899		257,074
Performance Ratios									
Return on average assets		0.829	6	0.73%		0.85%	0.90%		0.60%
Return on average common shareholders equity		6.71		6.24		7.04	7.27		4.99
Return on average tangible common shareholders' equity (1)		9.54		9.08		9.92	10.28		7.19
Per common share information									
Earnings	\$	1.58	S	1.37	S	0.43	\$ 0.43	S	0.28
Diluted earnings		1.50		1.31		0.40	0.41		0.27
Dividends paid		0.25		0.20		0.075	0.075		0.05
Book value		24.04		22.53		24.04	24.19		22.53
Tangible book value (1)		16.95		15.62		16.95	17.14		15.62
					_				
					De	2016	September 30 2016	De	2015
Summary Period-End Balance Sheet					-				
Total debt securities					\$	430,731	\$ 434,914	5	406,888
Total loans and leases (2)						906,683	905,008		896,983
Total earning assets						1,849,752	1,877,928		1,805,934
Total assets						2,187,702	2,195,314		2,144,287
Total deposits						1,260,934	1,232,895		1,197,259
Common shareholders' equity						241,620	244,863		233,903
Total shareholders' equity						266,840	270,083		256,176
Common shares issued and outstanding					1	0,052,626	10,123,845	1	0,380,265
						-			
Credit Quality		Dece	End			Fourth Quarter	Third Quarter		Fourth Quarter
arear quarty	_		mber			2016	2016		2015
	\$	2016	-	2015	-			-	
Total net charge-offs	5	3,821	5	4,338	\$	880	\$ 888	5	1,144
Net charge-offs as a percentage of average loans and leases outstanding (5)		0.439		0.50%		0.39%	0.40%		0.52%
Provision for credit losses	\$	3,597	\$	3,161	\$	774	\$ 850	\$	810
					De	cember 31 2016	September 30 2016	De	cember 31 2015
Total nonperforming loans, leases and foreclosed properties (4)					\$	8,084	\$ 8,737	\$	9,836
Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and						0.89%	0.97%		1.10%
foreclosed properties (59) Allowance for loan and lease losses (59)									
Allowance for inan and lease losses ""					5	11,480	\$ 11,692	S	12,234
Allowance for loan and lease losses as a percentage of total loans and leases outstanding (3, 5)					-	1.26%	1.30%	-	1.37%

For footnotes see page 13.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries Selected Financial Data (continued)

	Basel 3 Transition									
Capital Management	December 31 2016	September 30 2016	December 31 2015							
Risk-based capital metrics (6, 7):										
Common equity tier 1 capital	\$ 168,886	\$ 169,925	5 163,026							
Common equity tier 1 capital ratio	11.0%	11.0%	10.29							
Tier 1 leverage ratio	8.9	9.1	8.6							
Tangible equity ratio (8)	9.2	9.4	8.9							
Tangible common equity ratio (8)	8.1	8.2	7.8							
Regulatory Capital Reconciliations (6, 7, 9)	December 31 2016	September 30 2016	December 31 2015							
Regulatory capital - Basel 3 transition to fully phased-in	-									
Common equity tier 1 capital (transition)	\$ 168,886	\$ 169,925	\$ 163,026							
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition	(3,304)	(3,143)	(5,151)							
Accumulated OCI phased in during transition	(1,899)	188	(1,917)							
Intangibles phased in during transition	(798)	(853)	(1,559)							
Defined benefit pension fund assets phased in during transition	(341)	(375)	(568)							
DVA related to liabilities and derivatives phased in during transition	276	168	307							
Other adjustments and deductions phased in during transition	(57)	(35)	(54)							
Common equity tier 1 capital (fully phased-in)	\$ 162,763	S 165.875	\$ 154.084							
Risk-weighted assets – As reported to Basel 3 (fully phased-in)										
Basel 3 Standardized approach risk-weighted assets as reported	\$ 1,398,676	\$ 1,395,541	S 1,403,293							
Changes in risk-weighted assets from reported to fully phased-in	17,376	15,587	24,089							
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	\$ 1,416,052	S 1.411.128	1,427,382							
Basel 3 Advanced approaches risk-weighted assets as reported	\$ 1,530,948	1,547,221	1,602,373							
Changes in risk-weighted assets from reported to fully phased-in	(19,059)	(23,502)	(27,690)							
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) (10)	\$ 1.511.889	\$ 1.523,719	1,574,683							
Regulatory capital ratios										
Basel 3 Standardized approach common equity tier 1 (transition)	12.1%	12.2%	11.69							
Basel 3 Advanced approaches common equity tier 1 (transition)	11.0	11.0%	10.29							
Basel 3 Standardized approach common equity tier 1 (fully phased-in)	11.5	11.8	10.8							
Basel 3 Advanced approaches common equity tier 1 (fully phased-in) (10)	10.8	10.9	9.8							

⁽¹⁾ Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information

about the level of tangible assets in relation to outstanding shares of common stock. See Reconciliations to GAAP Financial Measures on pages 17-18.

Period-end loan balances for Q4-16 exclude \$9.2 billion of non-U.S. consumer credit card loans, which are included in assets of business held for sale on the consolidated balance sheet.

Period-end to an balances for Qet - to excuse 93.2 tillion to intor-U.S. consumer Credit can be a consumer of the quarterly presentation.

Ratios do not include loans accounted for under the fair value option. Charge-off ratios are annualized for the quarterly presentation.

Balances do not include past due consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually all pages are consumer to the consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually all pages are consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually all pages are consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually all pages are consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually all pages are consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually all pages are consumer credit card loans, consumer loans are consumer card to the consumer card to t insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale or accounted for under the fair value option.

though the customer may be contractually past one; nonperforming loans neuron-sale or accounted for under one value option.

Seculding non-U.S. consumer credit card allowance of \$243 million and loans of \$9.2 billion, Q4-16 allowance for loan and lease losses is \$11.2 billion and allowance as a percentage of ending loans is 1.25%.

Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, risk-weighted assets (RWA) and CET1 ratio as shown on a fully phased-in basis are non-GAAP financial measures.

(7) Bank of America reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which is the Advanced approaches for the periods presented.

Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. See Reconciliations to GAAP Financial Measures on pages 17-18.

Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.

Basel 3 (till) phased-in extendets are non-body maintain measures. For recommendation of the internal models methodology (IMM). As of December 31, 2016, the Corporation did not have regulatory approval for the IMM model.

Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment and All Other

		Fourth Quarter 2016									
		Consumer Banking		GWIM		Global Banking		Global Markets		All Other	
Total revenue, net of interest expense (FTE basis) (1)	\$	8,111	\$	4,377	5	4,534	5	3,472	5	(270)	
Provision for credit losses		760		22		13		8		(29)	
Noninterest expense		4,328		3,360		2,037		2,480		956	
Net income (loss)		1,921		634		1,578		658		(95)	
Return on average allocated capital (2)		22%		19%		17%		7%		n/m	
Balance Sheet											
Average											
Total loans and leases	\$	253,602	\$	146,180	5	337,827	\$	70,615	\$	100,172	
Total deposits		617,970		256,629		314,133		33,775		28,441	
Allocated capital (2)		34,000		13,000		37,000		37,000		n/m	
Period end											
Total loans and leases (3)	\$	258,991	\$	148,179	s	339,271	\$	72,743	\$	96,713	
Total deposits		632,790		262,530		306,430		34,927		24,257	
		Banking	_	GWIM	_	obal Banking	_	obal Markets	_	Other	
Total revenue, net of interest expense (FTE basis) (1)	5	7,968	S	4,379	S	4,748	S	4.358	Ś	410	
Provision for credit losses	,	698	3	7,373	3	118	3	19	9	8	
Noninterest expense		4,371		3,256		2,151		2,656		1,047	
Net income (loss)		1,813		697		1,553		1,074		(182)	
Return on average allocated capital (2)		21%		21%		17%		12%		n/m	
Balance Sheet											
Average											
Total loans and leases	\$	248,683	5	143,207	\$	334,363	\$	69,043	5	105,298	
Total deposits		605,708		253,812		306,198		32,840		28,628	
Allocated capital (2)		34,000		13,000		37,000		37,000		n/m	
Period end											
Total loans and leases	S	251,125	S	144,980	S	334,120	s	72,144	S	102,639	
Total deposits		618,030		252,962		301,061		31,692		29,150	
					Fourt	h Quarter 201	5				
	_	Consumer Banking		GWIM		obal Banking		obal Markets		All Other	
man and the same a	-	-	-		_		_		_		

		Consumer Banking	GWIM		Glo	bal Banking	Global Markets			All Other
Total revenue, net of interest expense (FTE basis) (1)	\$	8,011	5	4,478	\$	4,561	5	3,117	\$	(360)
Provision for credit losses		684		15		232		30		(151)
Noninterest expense		4,636		3,498		2,085		2,767		1,024
Net income (loss)		1,736		623		1,416		171		(662)
Return on average allocated capital (2)		21%		21%		16%		2%		n/m
Balance Sheet										
Average										
Total loans and leases	\$	235,498	S	137,022	5	318,699	5	68,835	S	126,102
Total deposits		563,745		251,306		307,806		37,175		26,019
Allocated capital (2)		33,000		12,000		35,000		35,000		n/m
Period end										
Total loans and leases	\$	238,851	S	139,039	5	323,687	5	73,208	5	122,198
Total deposits		577,832		260,893		296,162		37,038		25,334

Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices.

20 Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

30 Includes \$9.2 billion of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance Sheet.

n/m = not meaningful

Bank of America Corporation and Subsidiaries Annual Results by Business Segment and All Other

(Dollars in millions)									
	10-22			Year En	ded	December 3	1, 2	016	
		onsumer Banking		GWIM		Global Banking	- 8	Global Markets	All Other
Total revenue, net of interest expense (FTE basis) (1)	\$	31,731	\$	17,650	\$	18,430	\$	16,090	\$ 700
Provision for credit losses		2,715		68		883		31	(100)
Noninterest expense		17,653		13,182		8,486		10,170	5,460
Net income (loss)		7,173		2,771		5,720		3,817	(1,575)
Return on average allocated capital (2)		21%		21%		15%		10%	n/m
Balance Sheet									
Average									
Total loans and leases	\$	245,808	\$	142,429	\$	333,820	\$	69,641	\$ 108,735
Total deposits		599,654		256,425		304,101		34,250	28,131
Allocated capital (2)		34,000		13,000		37,000		37,000	n/m
Period end									
Total loans and leases (3)	\$	258,991	5	148,179	\$	339,271	\$	72,743	\$ 96,713
Total deposits		632,790		262,530		306,430		34,927	24,257

		Year Ended December 31, 2015										
		Consumer Banking			Global Banking		Global Markets		NO. 1	All Other		
Total revenue, net of interest expense (FTE basis) (1)	\$	31,525	\$	18,034	5	17,621	\$	15,013	5	1,661		
Provision for credit losses		2,346		51		686		99		(21)		
Noninterest expense		18,716		13,943		8,481		11,374		5,220		
Net income (loss)		6,649		2,567		5,340		2,423		(1,143)		
Return on average allocated capital (2)		20%)	21%		15%		7%		n/m		
Balance Sheet												
Average												
Total loans and leases	\$	232,432	\$	132,499	\$	303,907	\$	63,443	\$	144,506		
Total deposits		552,876		244,725		294,733		38,074		25,452		
Allocated capital (2)		33,000		12,000		35,000		35,000		n/m		
Period end												
Total loans and leases	\$	238,851	5	139,039	5	323,687	\$	73,208	5	122,198		
Total deposits		577,832		260,893		296,162		37,038		25,334		

⁽¹⁾ Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent

n/m = not meaningful

with industry practices.

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.

Other companies may define or calculate these measures differently.

Includes \$9.2 billion of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance Sheet.

Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)											
Fully taxable-equivalent (FTE) basis data (1)		Year Ended December 31						Third Quarter		Fourth Quarter	
		2016		2015		2016		2016	2015		
Net interest income	\$	41,996	S	39,847	\$	10,526	\$	10,429	5	9,911	
Total revenue, net of interest expense		84,601		83,854		20,224		21,863		19,807	
Net interest yield		2.25%		2.19%		2.23%		2.23%		2.14%	
Efficiency ratio		64.95		68.85		65.08		61.66		70.73	

Other Data	December 31 2016	September 30 2016	December 31 2015
Number of financial centers - U.S.	4,579	4,629	4,726
Number of branded ATMs - U.S.	15,928	15,959	16,038
Ending full-time equivalent employees	208,024	209,009	213,280

⁽¹⁾ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. See Reconciliations to GAAP Financial Measures on pages 17-18.

Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. Total revenue, net of interest expense, on a fully taxable-equivalent basis includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. The Corporation presents related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, and income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common shareholders' equity divided by total assets less goodwill and intangible assets (excluding

See the tables below and on page 18 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years ended December 31, 2016 and 2015, and the three months ended December 31, 2016, September 30, 2016 and December 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

	<u>-</u>	Year Ended December 31		Fourth Quarter		Third Quarter		Fourth Quarter		
		2016 2015		_	2016	2016		2015		
Reconciliation of net interest income to net interest income on a fully taxable-equivale	ent basis	100			1					
Net interest income	\$	41,096	\$	38,958	\$	10,292	\$	10,201	5	9,686
Fully taxable-equivalent adjustment		900		889		234		228		225
Net interest income on a fully taxable-equivalent basis	\$	41,996	\$	39,847	\$	10,526	\$	10,429	\$	9,911
Reconciliation of total revenue, net of interest expense to total revenue, net of interes	t expense on	a fully tax	able	-equivalent	basi					
Total revenue, net of interest expense	\$	83,701	S	82,965	5	19,990	5	21,635	5	19,582
Fully taxable-equivalent adjustment		900		889		234		228		225
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	84,601	\$	83,854	\$	20,224	\$	21,863	\$	19,807
Reconciliation of income tax expense to income tax expense on a fully taxable-equivale	ent basis									
Income tax expense	\$	7,247	\$	6,234	\$	1,359	\$	2,349	\$	1,478
Fully taxable-equivalent adjustment		900		889		234		228		225
Income tax expense on a fully taxable-equivalent basis	\$	8,147	\$	7,123	\$	1,593	\$	2,577	\$	1,703
Reconciliation of average common shareholders' equity to average tangible common sl	nareholders'	equity				-				
Common shareholders' equity	\$	241,621	5	230,173	5	245,139	5	243,679	5	234,800
Goodwill		(69,750)		(69,772)		(69,745)		(69,744)		(69,761
Intangible assets (excluding mortgage servicing rights)		(3,382)		(4,201)		(3,091)		(3,276)		(3,888
Related deferred tax liabilities		1,644		1,852		1,580		1,628		1,753
Tangible common shareholders' equity	\$	170,133	\$	158,052	\$	173,883	\$	172,287	\$	162,904
Reconciliation of average shareholders' equity to average tangible shareholders' equity										
Shareholders' equity	\$	266,277	5	251,981	\$	270,360	5	268,899	5	257,074
Goodwill		(69,750)		(69,772)		(69,745)		(69,744)		(69,761
Intangible assets (excluding mortgage servicing rights)		(3,382)		(4,201)		(3,091)		(3,276)		(3,888
Related deferred tax liabilities		1,644		1,852	7.0	1,580		1,628		1,753
Tangible shareholders' equity	\$	194,789	\$	179,860	\$	199,104	\$	197,507	\$	185,178

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)										
	Year Ended December 31 2016 2015		Fourth Quarter 2016		Third Quarter 2016			Fourth Quarter 2015		
Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders'	areho		_	2015	-	2010	_	2010	_	2013
Common shareholders' equity	\$	241,620	5	233,903	5	241,620	5	244,863	5	233,903
Goodwill		(69,744)		(69,761)		(69,744)		(69,744)		(69,761)
Intangible assets (excluding mortgage servicing rights)		(2,989)		(3,768)		(2,989)		(3,168)		(3,768)
Related deferred tax liabilities		1,545		1,716		1,545		1,588		1,716
Tangible common shareholders' equity	\$	170,432	S	162,090	\$	170,432	S	173,539	5	162,090
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity										
Shareholders' equity	\$	266,840	\$	256,176	\$	266,840	5	270,083	\$	256,176
Goodwill		(69,744)		(69,761)		(69,744)		(69,744)		(69,761)
Intangible assets (excluding mortgage servicing rights)		(2,989)		(3,768)		(2,989)		(3,168)		(3,768)
Related deferred tax liabilities		1,545		1,716		1,545		1,588		1,716
Tangible shareholders' equity	\$	195,652	S	184,363	\$	195,652	S	198,759	\$	184,363
Reconciliation of period-end assets to period-end tangible assets										
Assets	\$	2,187,702	\$	2,144,287	\$	2,187,702	\$	2,195,314	\$	2,144,287
Goodwill		(69,744)		(69,761)		(69,744)		(69,744)		(69,761)
Intangible assets (excluding mortgage servicing rights)		(2,989)		(3,768)		(2,989)		(3,168)		(3,768)
Related deferred tax liabilities		1,545		1,716		1,545		1,588		1,716
Tangible assets	\$	2,116,514	\$	2,072,474	\$	2,116,514	S	2,123,990	S	2,072,474
Book value per share of common stock										
Common shareholders' equity	\$	241,620	\$	233,903	\$	241,620	\$	244,863	5	233,903
Ending common shares issued and outstanding	1	0,052,626		10,380,265	1	0,052,626		10,123,845		10,380,265
Book value per share of common stock	\$	24.04	\$	22.53	\$	24.04	5	24.19	5	22.53
Tangible book value per share of common stock										
Tangible common shareholders' equity	\$	170,432	\$	162,090	\$	170,432	5	173,539	5	162,090
Ending common shares issued and outstanding	1	0,052,626		10,380,265	1	0,052,626		10,123,845		10,380,265
Tangible book value per share of common stock	\$	16.95	\$	15.62	\$	16.95	5	17.14	\$	15.62



Full Year Results

Summary Income Statement	2016	2015	Inc / (Dec)
Total revenue, net of interest expense ¹	\$83.7	\$83.0	1 %
Noninterest expense	55.0	57.7	(5)
Provision for credit losses	3.6	3.2	14
Net charge-offs	3.8	4.3	(12)
Incremental provision / (release)	(0.2)	(1.2)	(81)
Pre-tax income	25.2	22.1	14
Net income	17.9	15.8	13
Diluted earnings per common share	\$1.50	\$1.31	15 %
Average diluted common shares (in billions)	11.04	11.21	(2)
Poturn Motrice	2016	2015	Inc. / /Doc

Return Metrics	2016	2016 2015		2015 Inc /		De	ec)
Return on average assets	0.82	% 0	.73	%		9	bps
Return on average common shareholders' equity	6.7		6.2		4	7	
Return on average tangible common shareholders' equity ²	9.5		9.1		4	6	
Efficiency ratio ¹	66		70		(39	4)	

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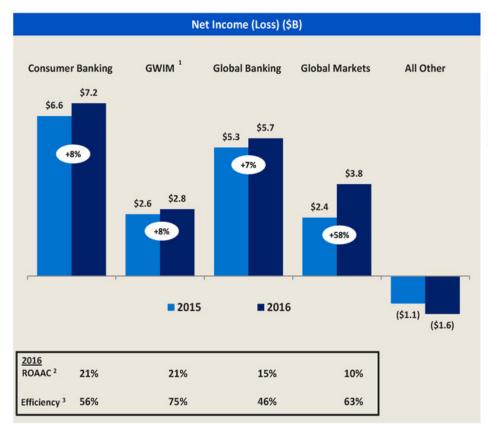
6% operating leverage

Note: Amounts may not total due to rounding.

¹ Reported on a GAAP basis. On a fully-taxable equivalent (FTE) basis, revenue of \$84.6B and \$83.9B in 2016 and 2015 and efficiency ratio of 65% and 69% in 2016 and 2015. For important presentation information, see slide 26.

² Represents a non-GAAP financial measure. For important presentation information, see slide 26.

Full Year Business Results



2016 vs. 2015	% Δ Revenue ³	% Δ Expense	Operating Leverage
Consumer Banking	1%	(6%)	6%
GWIM	(2%)	(5%)	3%
Global Banking	5%	0%	5%
Global Markets	7%	(11%)	18%

Note: Amounts may not total due to rounding.

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GWIM defined as Global Wealth & Investment Management.
 ROAAC defined as return on average allocated capital.
 Befficiency ratio and line of business revenue shown on an FTE basis.

4Q16 Results

		Inc /	(Dec)
\$ in billions, except per share data	4Q16	3Q16	4Q15
Summary Income Statement			
Total revenue, net of interest expense ¹	\$20.0	(\$1.6)	\$0.4
Noninterest expense	13.2	(0.3)	(0.8)
Provision for credit losses	0.8	(0.1)	(0.0)
Pre-tax income	6.1	(1.2)	1.3
Net income	4.7	(0.3)	1.4
Diluted earnings per common share	\$0.40	(\$0.01)	\$0.13
Average diluted common shares (in billions)	10.96	(0.04)	(0.19)

4Q16

0.85 %

7.0

9.9

66

3Q16

7.3

10.3

62

0.90 %

4Q15

0.60 %

5.0

7.2

72

8% operating leverage YoY

Return Metrics Return on average assets

Efficiency ratio 1

Return on average common shareholders' equity

Return on average tangible common shareholders' equity ²

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Note: Amounts may not total due to rounding.

Reported on a GAAP basis. On an FTE basis, revenue of \$20.2B, \$21.9B and \$19.8B in 4Q16, 3Q16 and 4Q15, respectively, and efficiency ratio of 65%, 62% and 71% in 4Q16, 3Q16 and 4Q15, respectively. For important presentation information, see slide 26.

² Represents a non-GAAP financial measure. For important presentation information, see slide 26.

Balance Sheet, Liquidity and Capital Highlights

\$ in billions, except per share data	4Q16		3Q16		4Q15	
Balance Sheet (end of period balances)						
Total assets	\$2,187.7		\$2,195.3		\$2,144.3	3
Total loans and leases 1	906.7		905.0		897.0)
Including non-U.S. consumer credit card	915.9		905.0		897.0)
Total deposits	1,260.9		1,232.9		1,197.3	3
Funding & Liquidity						
Long-term debt	\$216.8		\$225.1		\$236.8	3
Global Liquidity Sources ²	499		522		504	1
Time to Required Funding (in months) 2	35	38			39)
Equity						
Common shareholders' equity	\$241.6		\$244.9		\$233.9	
Common equity ratio	11.0	%	11.2	%	10.9	%
Tangible common shareholders' equity 3	\$170.4		\$173.5		\$162.1	
Tangible common equity ratio ³	8.1	%	8.2	%	7.8	%

Per Share Data			
Book value per common share	\$24.04	\$24.19	\$22.53
Tangible book value per common share 3	16.95	17.14	15.62

\$ in billions	4Q16		3Q16		4Q15	
Basel 3 Transition (as reported) 4,5						
Common equity tier 1 capital	\$168.9		\$169.9		\$163.0	
Risk-weighted assets	1,531		1,547		1,602	
CET1 ratio	11.0	%	11.0	%	10.2	%
Basel 3 Fully Phased-in 4,6						
Common equity tier 1 capital	\$162.8		\$165.9		\$154.1	
Standardized approach						
Risk-weighted assets	1,416		1,411		1,427	
CET1 ratio	11.5	%	11.8	%	10.8	%
Advanced approaches						
Risk-weighted assets	\$1,512		\$1,524		\$1,575	
CET1 ratio	10.8	%	10.9	%	9.8	%
Supplementary leverage ratios (SLR) 2						
Bank holding company SLR	6.9	%	7.1	%	6.4	%
Bank SLR	7.3		7.5		7.0	

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5

¹ End of period loans and leases for 4Q16 exclude \$9.28 of non-U.S. consumer credit card loans, which are included in assets of business held for sale on the consolidated balance sheet.

² See notes A, B and C on slide 24 for definitions of Global Liquidity Sources, Time to Required Funding and Supplementary Leverage Ratio, respectively.

³ Represents a non-GAAP financial measure. For important presentation information, see slide 26.

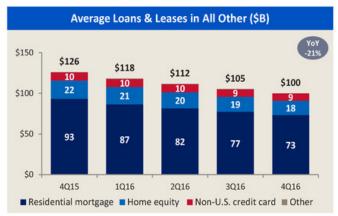
⁴ Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, risk-weighted assets (RWA) and CET1 ratio as shown on a fully phased-in basis are non-GAAP financial measures. For important presentation information, see slide 26. For a reconciliation of CET1 transition to fully phased-in, see slide 23.

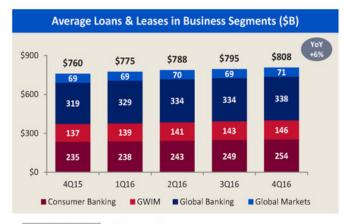
⁵ Bank of America reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which is the Advanced approaches for the periods presented.

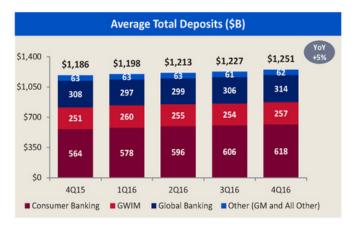
⁶ Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31, 2016, BAC did not have regulatory approval for the IMM model.

Loans & Leases and Deposits









Note: Amounts may not total due to rounding.

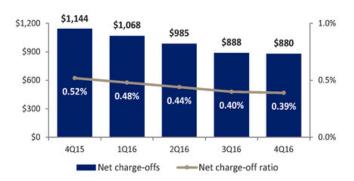
¹ 4Q16 includes \$9.1B of non-U.S. consumer credit card loans, which are included in assets of business held for sale on the consolidated balance sheet at December 31, 2016.

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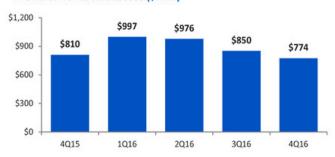
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Asset Quality

Net Charge-offs (\$MM)



Provision for Credit Losses (\$MM)



- Total net charge-offs of \$0.9B declined \$8MM from 3Q16, with modest improvements in both consumer and commercial
- Net charge-off ratio declined to 0.39%
- Provision expense of \$0.8B declined \$76MM from 3Q16, driven primarily by commercial
 - Net reserve release of \$106MM in 4Q16 versus \$38MM in 3Q16, driven by improvements in consumer real estate and energy exposures
- Allowance for loan and lease losses of \$11.5B, which represents 1.26% of total loans and leases 1,2
- Nonperforming loans (NPLs) decreased \$0.6B from 3Q16, driven by consumer NPL sales and improvement in energy

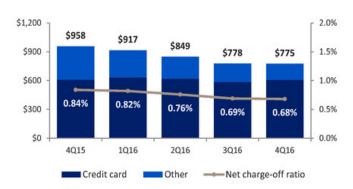
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Excludes loans measured at fair value.

Excluding non-U.S. consumer credit card allowance of \$243MM and loans of \$9.2B, 4Q16 allowance for loan and lease losses is \$11.2B and allowance as a percentage of ending loans is 1.25%.

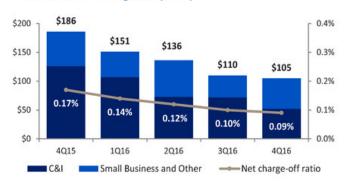
Asset Quality – Consumer and Commercial Portfolios

Consumer Net Charge-offs (\$MM)



Consumer Asset Quality Metrics (\$MM)	4Q16	3Q16	4Q15
Provision	\$728	\$705	\$494
Nonperforming loans and leases	6,004	6,350	8,165
% of loans and leases 1	1.32%	1.41%	1.80%
Consumer 30+ days performing past due	10,945	10,790	14,109
Fully-insured ²	6,397	6,844	9,855
Non fully-insured	4,548	3,946	4,254
Allowance for loans and leases 3	\$6,222	\$6,379	\$7,385
% of loans and leases 1	1.36%	1.42%	1.63%
# times annualized NCOs	2.02x	2.06x	1.94x

Commercial Net Charge-offs (\$MM)



Commercial Asset Quality Metrics (\$MM)	4Q16	3Q16	4Q15
Provision	\$46	\$145	\$316
Reservable criticized utilized exposure	16,320	16,938	15,896
Nonperforming loans and leases	1,703	1,999	1,212
% of loans and leases 1	0.38%	0.45%	0.28%
Allowance for loans and leases	\$5,258	\$5,313	\$4,849
% of loans and leases 1	1.16%	1.19%	1.11%

³ Excluding non-U.S. consumer credit card allowance of \$243MM and loans of \$9.28, 4Q16 consumer allowance for loan and lease losses is \$5,979MM, consumer allowance as a percentage of ending loans is 1.34% and consumer allowance coverage of annualized net charge-offs is 1.94x.



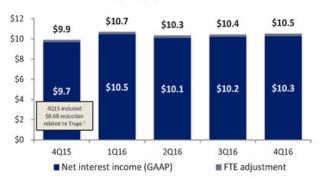
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Excludes loans measured at fair value.

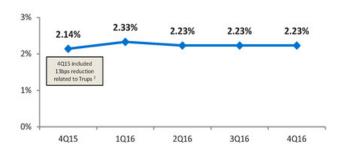
² Fully-insured loans are FHA-insured loans and other loans individually insured under long-term standby agreements.

Net Interest Income

Net Interest Income (FTE, \$B) 1



Net Interest Yield (FTE) 1



- Net interest income of \$10.3B (\$10.5B FTE 1) increased \$0.1B from 3Q16
 - Reflected the benefits from higher interest rates as well as loan and deposit growth, partially offset by \$0.2B in marketrelated debt hedge ineffectiveness
 - Net interest yield was flat at 2.23%
- Expect NII to increase approximately \$0.6B in 1Q17, assuming rates remain at current levels and modest growth in loans and deposits
- We remain positioned for NII to benefit as rates move higher
 - +100bps parallel shift in interest rate yield curve is estimated to benefit NII by \$3.4B over the next 12 months, with nearly 75% of the benefit driven by short-end rates 3

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Represents a non-GAAP financial measure. For important presentation information, see slide 26.

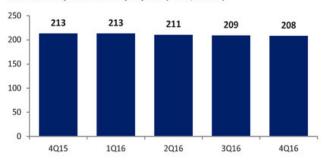
 $^{^2}$ 4015 included \$0.6B reduction to NII for certain subordinated notes related to trust preferred securities. 3 NII asset sensitivity represents banking book positions.

Expense Highlights

Noninterest Expense (\$B)



Full-time Equivalent Employees (FTEs, 000's)



- Total noninterest expense of \$13.2B declined \$0.8B, or 6%, from 4Q15, driven by broad-based reductions in operating and support costs, lower litigation expense and improvements in mortgage servicing costs
- Personnel and non-personnel costs declined 3% and 10%, respectively, from 4Q15

\$	%
(\$197)	(3%)
(42)	(4%)
(81)	(15%)
(21)	(4%)
(138)	(20%)
(26)	(13%)
(50)	(6%)
(45)	(19%)
(249)	(10%)
(652)	(10%)
(\$849)	(6%)
	(42) (81) (21) (138) (26) (50) (45) (249) (652)

- Litigation expense of \$246MM in 4Q16 versus \$250MM in 3Q16 and \$428MM in 4Q15
- FTE headcount down 2% from 4Q15 as reductions in support and operations more than offset increases in sales staff
- Compared to 4Q16, 1Q17 expenses expected to be impacted by approximately \$1.3B for annual retirement-eligible incentive compensation costs and seasonally elevated payroll tax costs

Note: Amounts may not total due to rounding.

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10

Consumer Banking

\$ in millions		Inc/(Dec)		
	4Q16	3Q16	4Q15	
Net interest income 1	\$5,466	\$177	\$237	
Noninterest income	2,645	(34)	(137)	
Total revenue, net of interest expense 1	8,111	143	100	
Provision for credit losses	760	62	76	
Noninterest expense	4,328	(43)	(308)	
Income tax expense 1	1,102	16	147	
Net income	\$1,921	\$108	\$185	

Key Indicators (\$ in billions)	4Q16		3Q16		4Q15	
Average deposits	\$618.0	y.	\$605.7		\$563.7	
Rate paid on deposits	0.04	%	0.04	%	0.04	%
Cost of deposits 2	1.60		1.59		1.79	
Average loans and leases	\$253.6		\$248.7		\$235.5	
Client brokerage assets	144.7		138.0		122.7	
Mobile banking active users (MM)	21.6		21.3		18.7	
Number of financial centers	4,579		4,629		4,726	
Combined credit / debit purchase volumes ³	\$134.3		\$128.6		\$129.5	
Total U.S. consumer credit card risk-adjusted margin ³	9.20	%	9.11	%	9.79	%
Return on average allocated capital	22		21		21	
Allocated capital	\$34		\$34		\$33	
Efficiency ratio ¹	53	%	55	%	58	%

- Net income of \$1.9B, up 11% from 4Q15; ROAAC of 22%
- Revenue of \$8.1B increased 1% from 4Q15, driven by higher NII from strong deposit growth, partially offset by the absence of divestiture gains (\$0.1B) recorded in 4Q15
- Provision increased from 4Q15, reflecting loan growth; net reserve build of \$28MM in 4Q16 versus net release of \$52MM in 4Q15
- Noninterest expense decreased 7% from 4Q15, driven by improved operating efficiencies and lower fraud costs, partially offset by higher FDIC expense
 - Financial centers reduced by 147 to 4,579
 - Efficiency ratio improved to 53% from 58%
- Average deposits of \$618B grew \$54B, or 10%, from 4Q15; cost of deposits declined to 1.60% 2
- Average loans and leases of \$254B grew \$18B, or 8%, from 4Q15
- Total mortgage production of \$21.9B, up \$4.9B from 4Q15 4
 - First mortgage production pipeline is down 43% from 3Q16
- Client brokerage assets of \$145B grew \$22B from 4Q15, driven by flows and higher market valuations; new accounts up 9%
- Combined debit and credit spending up 4% from 4Q15; up 6% adjusted for the impact of divestitures in prior periods
- Mobile banking active users of 21.6MM, up 16% from 4Q15; 19% of deposit transactions completed through mobile devices

³ Includes portfolios in Consumer Banking and GWIM.

⁴ Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.

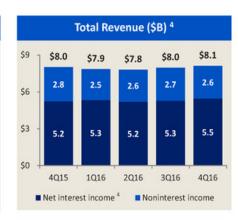


² Cost of deposits calculated as annualized noninterest expense as a percentage of total average deposits within the Deposits subsegment.

Consumer Banking Trends

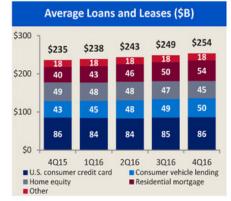
Leading Consumer Franchise

- #1 U.S. Retail Deposit Market Share ¹
- #1 Home Equity Lender (Inside Mortgage Finance YTD 3Q16)
- · #2 bank for Retail Mortgage Origination Volume 2
- #3 in U.S. Credit Card Balances 2
- #1 in Prime Auto Credit distribution of new originations among peers 3
- #2 Small Business Lender (FDIC 2Q16)











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12

Note: Amounts may not total due to rounding.

¹ Source: June 2016 FDIC deposit data, adjusted to remove commercial balances.

a Largest percentage of 740+ Scorex customers among key competitors as of August 2016. Source: Total Units Experian Autocount Risk Loan Analysis Scorex + (Loans, New & Used, Franchised Dealers).

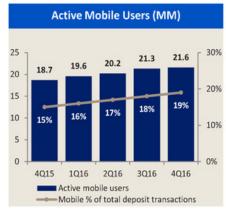
Total mortgage production includes first mortgage and home equity originations in Consumer Banking and GWIM. Amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the

Digital Banking Trends

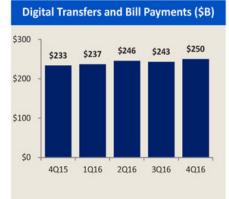
Leading Digital Capabilities

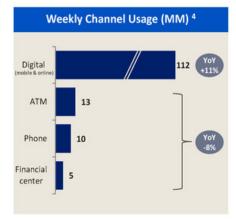
- #1 in Online Banking Functionality 1
- #1 in Mobile Banking Functionality 2
- #1 in Digital Sales Functionality 3
- · Deployed 3,500+ digital ambassadors in financial centers
- · Digital sales represent 20% of total sales - 27% of digital sales through mobile
- · 8,000+ cardless-enabled ATMs (launched in 1Q16)











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¹ Source: Keynote, Online Banker Scorecard (December 2016).

Source: Forrester, U.S. Mobile Banking Functionality Benchmark (May 2016).
 Source: Forrester, U.S. Bank Digital Sales Functionality Benchmark (December 2016).

⁴ Represents average number of weekly interactions by channel during 4Q16.

Global Wealth & Investment Management

\$ in millions		Inc/(Dec)
	4Q16	3Q16	4Q15
Net interest income 1	\$1,449	\$55	\$3
Noninterest income	2,928	(57)	(104)
Total revenue, net of interest expense 1	4,377	(2)	(101)
Provision for credit losses	22	15	7
Noninterest expense	3,360	104	(138)
Income tax expense 1	361	(58)	19
Net income	\$634	(\$63)	\$11

Key Indicators (\$ in billions)	4Q16		3Q16		4Q15	
Average deposits	\$256.6		\$253.8		\$251.3	
Average loans and leases	146.2		143.2		137.0	
Net charge-off ratio	0.05	%	0.03	%	0.06	%
Long-term AUM flows	\$18.9		\$10.2		\$6.7	
Pretax margin	23	%	25	%	22	%
Return on average allocated capital	19		21		21	
Allocated capital	\$13		\$13		\$12	

- Net income of \$0.6B, up 2% from 4Q15; ROAAC of 19%
 - Pretax margin improved to 23%
- Revenue of \$4.4B, down 2% from 4Q15 as higher asset management fees were more than offset by lower transactional revenue
- Noninterest expense decreased 4% from 4Q15, due to the expiration of fully amortized advisor retention awards and lower operating and support costs, partially offset by higher litigation and FDIC expense
- Wealth advisors grew 1% from 4Q15 to 18,688²
- Client balances of \$2.5T increased \$18B from 3Q16, driven by positive net flows
 - Long-term AUM flows of \$19B reflected solid client activity as well as a shift from brokerage to AUM
- Average deposits of \$257B increased \$5B, or 2%, from 4Q15
- Average loans and leases of \$146B increased \$9B, or 7%, from 4015
 - Balances increased \$3B, or 2%, versus 3Q16; 27th consecutive quarter of loan growth

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¹ FTE basis.

² Includes financial advisors in Consumer Banking of 2,201 and 2,187 in 4Q16 and 4Q15.

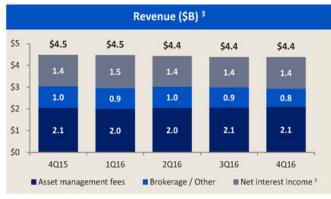
Global Wealth & Investment Management Trends

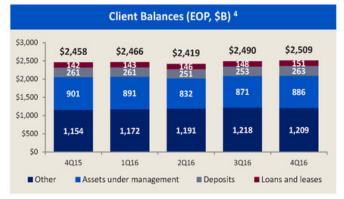
Market Share Positioning

- · #1 U.S. wealth management market position across client assets, deposits and loans 1
- · #1 in personal trust assets under management 2
- . #1 in Barron's U.S. high net worth client assets (2016)
- #1 in Barron's Top 1,200 ranked Financial Advisors (2016) and Top 100 Women Advisors (2016)









Note: Amounts may not total due to rounding.

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Source: Competitor 3Q16 earnings releases.
Source: Industry 3Q16 call reports.

³ FTE basis.

⁴ Other includes brokerage assets and assets in custody. Loans and leases include margin receivables which are classified in customer and other receivables on the consolidated balance sheet. Approximately \$80B of BofA Global

Global Banking

		Inc/(Dec)
in millions	4Q16	3Q16	4Q15
Net interest income 1	\$2,502	\$32	\$46
Noninterest income ²	2,032	(246)	(73)
Total revenue, net of interest expense 1, 2	4,534	(214)	(27)
Provision for credit losses	13	(105)	(219)
Noninterest expense	2,037	(114)	(48)
Income tax expense 1	906	(20)	78
Netincome	\$1,578	\$25	\$162

Selected Revenue Items (\$ in millions)	4Q16	3Q16	4Q15
Total Corporation IB fees (excl. self-led) 2	\$1,222	\$1,458	\$1,272
Global Banking IB fees ²	653	796	729
Business Lending revenue	2,123	2,273	2,216
Global Transaction Services revenue	1,683	1,594	1,612

Key Indicators (\$ in billions)	4Q16		3Q16		4Q15	
Average deposits	\$314.1		\$306.2		\$307.8	
Average loans and leases	337.8		334.4		318.7	
Net charge-off ratio	0.06	%	0.07	%	0.17	%
Return on average allocated capital	17		17		16	
Allocated capital	\$37		\$37		\$35	
Efficiency ratio ¹	45	%	45	%	46	%

- Net income of \$1.6B increased 11% from 4Q15; ROAAC of 17%
- Revenue declined modestly from 4Q15
 - NII increased due to higher loan and deposit balances, partially offset by spread compression
 - Noninterest income declined driven by lower investment banking (IB) fees and a gain on the sale of a foreclosed property in the prior period, partially offset by higher treasury-related revenues
- Total Corporation IB fees of \$1.2B (excl. self-led) decreased 4% from 4Q15, driven by lower advisory and equity issuance fees, partially offset by higher debt issuance fees
 - Ranked #1 in debt capital markets ³
- Provision declined from both comparative periods driven by improvements in energy exposures
- Noninterest expense decreased 2% from 4Q15, driven by lower operating and support costs, partially offset by higher FDIC expense
- Average loans and leases of \$338B increased 6% from 4Q15, driven by growth in C&I
 - Balances increased \$3B, or 1%, versus 3Q16
- Average deposits of \$314B grew 2% from 4Q15, due to growth across new and existing clients

Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.
 Ranking per Dealogic as of January 1, 2017 for the quarter ended December 31, 2016 based on volumes; excludes self-led deals.

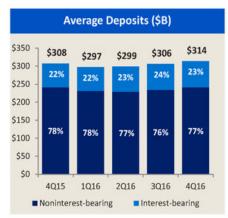


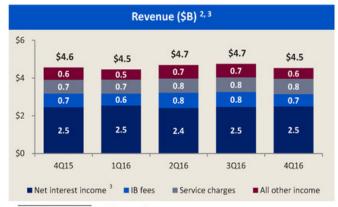
Global Banking Trends

Business Leadership 1

- #1 U.S. Market Penetration for Large Corporate Banking, Cash Management and Trade Finance (Greenwich Associates)
- Best Bank for Global Cash Management (The Banker)
- Global Bank of the Year for Payments & Collections (Treasury Management International)
- World's Best Bank for Financing and Diversity (Euromoney)
- Relationships with 80% of the Global Fortune 500; 96% of the U.S. Fortune 1,000









Note: Amounts may not total due to rounding.

¹ Rankings and statistics as of 2016.

² Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

3 FTE basis.

⁴ Advisory includes fees on debt and equity advisory and mergers and acquisitions.

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Global Markets

		Inc/(Dec)		
\$ in millions	4Q16	3Q16	4Q15	
Net interest income 1	\$1,167	\$48	\$35	
Noninterest income ²	2,305	(934)	320	
Total revenue, net of interest expense 1,2	3,472	(886)	355	
Net DVA	(101)	26	97	
Total revenue (excl. net DVA) 1, 2, 3	3,573	(912)	258	
Provision for credit losses	8	(11)	(22)	
Noninterest expense	2,480	(176)	(287)	
Income tax expense 1	326	(283)	177	
Netincome	\$658	(\$416)	\$487	
Net income (excl. net DVA) 3	\$721	(\$432)	\$427	

Selected Revenue Items (\$ in millions)	4Q16	3Q16	4Q15
Sales and trading revenue	\$2,811	\$3,600	\$2,435
Sales and trading revenue (excl. net DVA) 3	2,912	3,727	2,633
FICC (excl. net DVA)	1,964	2,767	1,751
Equities (excl. net DVA)	948	960	882
Global Markets IB fees ²	554	645	532

Key Indicators (\$ in billions)	4Q16		3Q16		4Q15	
Average trading-related assets	\$417.2		\$415.4		\$415.9	
Average 99% VaR (\$ in MM) 4	36		40		44	
Average loans and leases	70.6		69.0		68.8	
Return on average allocated capital	7	%	12	%	2	%
Allocated capital	\$37		\$37		\$35	
Efficiency ratio ¹	71	%	61	%	89	%

- Net income of \$0.7B in 4Q16; ROAAC of 7%
- Revenue, excluding net DVA, increased 8% from 4Q15 3, driven primarily by improved sales and trading results and higher debt issuance fees, partially offset by the absence of an equity investment gain
- Sales and trading revenue of \$2.8B, up 15% from 4Q15
 - FICC up 20% to \$1.9B and Equities up 8% to \$0.9B
- Excluding net DVA, sales and trading revenue of \$2.9B³ increased 11% from 4Q15
 - FICC revenue increased \$0.2B, or 12%, from 4Q15, due to improved customer flow across all regions and most products, despite challenging markets for rates and municipals in the latter half of the quarter
 - Equities revenue increased \$0.1B, or 7%, from 4Q15, due to improved performance in derivatives reflecting increased market activity post U.S. election
- Noninterest expense decreased 10% versus 4Q15, driven by lower operating and support costs

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² Global Banking and Global Markets share in certain deal economics from investment banking and loan origination activities.

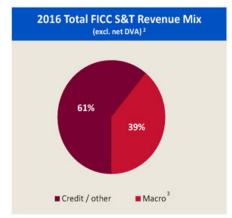
Represents a non-GAAP financial measure; see note D on slide 24.
 See note E on slide 24 for definition of VaR.

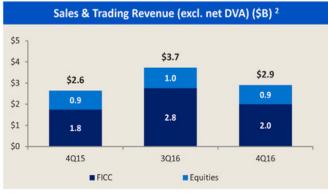
Global Markets Trends and Revenue Mix

Business Leadership 1

- · #1 Global Research Firm for 6th consecutive year (Institutional Investor)
- · #2 All-America Fixed Income Sales Team (Institutional Investor)
- #1 U.S. Investors Equity Trading Share Leader (Greenwich)
- · Global Clearing Bank of the Year (Global
- · 2016 U.S. Fixed Income Quality Leader in Credit and Emerging Markets (Greenwich)









Note: Amounts may not total due to rounding.

⁴ See note E on slide 24 for definition of VaR.

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Rankings as of 2016.
Represents a non-GAAP financial measure. Reported sales & trading revenue was \$2.8B, \$3.6B and \$2.4B for 4Q16, 3Q16 and 4Q15, respectively. Reported FICC sales & trading revenue was \$1.9B, \$2.6B and \$1.6B for 4Q16, 3Q16 and 4Q15, respectively. respectively. Reported equities sales & trading revenue was \$0.98, \$1.08 and \$0.98 for 4Q16, 3Q16 and 4Q15, respectively. See note D on slide 24.

Macro includes G10 FX, rates and commodities products.

All Other 1

		Inc/(D	ec)
\$ in millions	4Q16	3Q16	4Q15
Net interest income ²	(\$58)	(\$215)	\$294
Noninterest income	(212)	(465)	(204)
Total revenue, net of interest expense 2	(270)	(680)	90
Provision for credit losses	(29)	(37)	122
Noninterest expense	956	(91)	(68)
Income (loss) before income taxes 2	(1,197)	(552)	36
Income tax expense (benefit) 2	(1,102)	(639)	(531)
Net income (loss)	(\$95)	\$87	\$567

Selected Revenue Items (\$ in millions)	4Q16	3Q16	4Q15
Gains on sales of debt securities	\$0	\$51	\$251
U.K. payment protection insurance provision ³	(132)	0	0

- Net loss of \$0.1B in 4Q16, which included a net benefit of approximately \$0.5B related to tax matters
- Revenue in 4Q16 included a provision for U.K. payment protection insurance and the absence of gains on sales of debt securities
 - 4Q15 included a \$0.6B charge related to certain trust preferred securities
- Provision benefit of \$29MM in 4Q16 compared to a benefit of \$151MM in 4Q15
- Noninterest expense decreased from 4Q15, driven by lower litigation expense

³ In the U.K., we previously sold payment protection insurance through our international card services business to credit card and consumer loan customers.



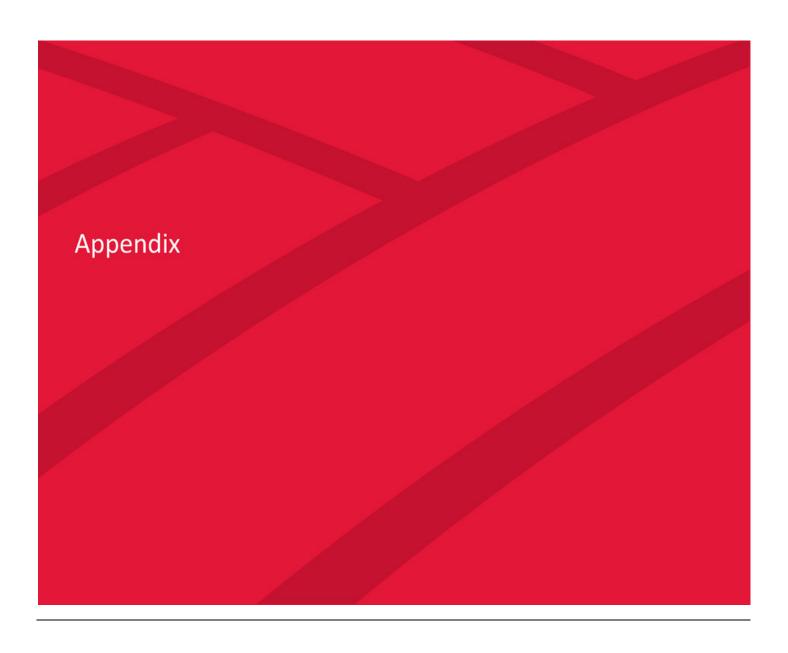
¹ All Other consists of ALM activities, equity investments, the non-U.S. consumer credit card business, non-core mortgage loans and servicing activities, the net impact of periodic revisions to the MSR valuation model for both core and non-core MSRs, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments. In December 2016, Bank of America signed an agreement to sell its non-U.S. consumer credit card business to a third party. Subject to regulatory approval, this transaction is expected to close by mid-2017.

² FTE basis.

Key Takeaways

- Full year net income of \$17.9B, or \$1.50 per diluted common share
- · Year-over-year improvement in all business segments
- Generated positive operating leverage and improved efficiency
- Strong deposit and loan growth driven by good customer activity
- Asset quality remains strong
- · Positioned to benefit from higher interest rates
- · Focused on delivering responsible growth

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Regulatory Capital Reconciliations (\$MM) 1, 2

Regulatory Capital – Basel 3 transition to fully phased-in	4Q16	3Q16	4Q15
Common equity tier 1 capital (transition)	\$168,886	\$169,925	\$163,026
Deferred tax assets arising from net operating loss and tax credit			
carryforwards phased in during transition	(3,304)	(3,143)	(5,151)
Accumulated OCI phased in during transition	(1,899)	188	(1,917)
Intangibles phased in during transition	(798)	(853)	(1,559)
Defined benefit pension fund assets phased in during transition	(341)	(375)	(568)
DVA related to liabilities and derivatives phased in during transition	276	168	307
Other adjustments and deductions phased in during transition	(57)	(35)	(54)
Common equity tier 1 capital (fully phased-in)	\$162,763	\$165,875	\$154,084
Risk-weighted Assets – As reported to Basel 3 (fully phased-in)	4Q16	3Q16	4Q15
As reported risk-weighted assets	\$1,530,948	\$1,547,221	\$1,602,373
Change in risk-weighted assets from reported to fully phased-in	(19,059)	(23,502)	(27,690)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ³	\$1,511,889	\$1,523,719	\$1,574,683
Risk-weighted Assets – (fully phased-in)	4Q16	3Q16	4Q15
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	\$1,416,052	\$1,411,128	\$1,427,382
Change in risk-weighted assets for advanced models	95,837	112,591	147,301
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ³	\$1,511,889	\$1,523,719	\$1,574,683
Basel 3 Regulatory Capital Ratios	4Q16	3Q16	4Q15
As reported Common equity tier 1 (transition)	11.0 %	11.0 %	10.2 9
Standardized approach Common equity tier 1 (fully phased-in)	11.5	11.8	10.8
Advanced approaches Common equity tier 1 (fully phased-in) ³	10.8	10.9	9.8

¹ Regulatory capital ratios are preliminary. For important presentation information, see slide 26.
² Bank of America reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which is the Advanced approaches for the periods presented.

³ Basel 3 fully phased in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the IMM. As of December 31, 2016, BAC did not

Notes

- A Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions.
- ^B Time to Required Funding (TTF) is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the Global Liquidity Sources held at the BAC parent company and NB Holdings without the BAC parent company issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. Prior to the third quarter of 2016, the TTF metric incorporated only the GLS of the BAC parent company. Effective September 30, 2016, the TTF metric was expanded to include the GLS of NB Holdings, following changes in the Corporation's liquidity management practices, initiated in connection with the Corporation's resolution planning activities, that include maintaining at NB Holdings GLS previously held at the BAC parent company. For the period shown in 2015, we have included in the amount of unsecured contractual obligations the liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. In 1Q16, settlement payment was made for \$8.5B.
- ^cThe numerator of the SLR is quarter-end Basel 3 Tier 1 capital calculated on a fully phased-in basis. The denominator is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions.
- PRevenue for all periods included net debit valuation adjustments (DVA) on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Net DVA gains (losses) were (\$101MM), (\$127MM) and (\$198MM) for 4Q16, 3Q16 and 4Q15, respectively. Net DVA gains (losses) included in FICC revenue were (\$98MM), (\$121MM) and (\$190MM) for 4Q16, 3Q16 and 4Q15, respectively. Net DVA gains (losses) included in equities revenue were (\$3MM), (\$6MM) and (\$8MM) for 4Q16, 3Q16 and 4Q15, respectively.
- ^E VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Using a 95% confidence level, average VaR was \$19MM, \$22MM and \$22MM for 4Q16, 3Q16 and 4Q15, respectively.



Forward-Looking Statements

Bank of America Corporation (the "Company") and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Company's current expectations, plans or forecasts of its future results, revenues, expenses, efficiency ratio, capital measures, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond the Company's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Company's 2015 Annual Report on Form 10-K and in any of the Company's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the New York Court of Appeals' ACE Securities Corp v. DB Structured Products, Inc. (ACE) decision or to assert other claims seeking to avoid the impact of the ACE decision; the possibility that the Company could face increased servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible loss for litigation exposures; the possible outcome of LIBOR, other reference rate, financial instrument and foreign exchange inquiries, investigations and litigation; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates (including negative or continued low interest rates), currency exchange rates and economic conditions; the possibility that future credit losses may be higher than currently expected due to changes in economic conditions, customer behavior and other uncertainties; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; the impact on the Company's business, financial condition and results of operations from a protracted period of lower oil prices or ongoing volatility with respect to oil prices; the Company's ability to achieve its expense targets or net interest income or other projections; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the potential impact of total loss-absorbing capacity requirements; potential adverse changes to our G-SIB surcharge; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the impact of Federal Reserve actions on the Company's capital plans; the possible impact of the Company's failure to remediate deficiencies and shortcomings identified by banking regulators in the Company's Recovery and Resolution plans; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, FDIC assessments, the Volcker Rule, fiduciary standards and derivatives regulations; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; the impact on the Company's business, financial condition and results of operations from the potential exit of the United Kingdom from the European

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of the particular
 date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information
 provided.
- The Company may present certain key performance indicators and ratios excluding certain items (e.g., DVA) which result in non-GAAP financial measures. The Company believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended December 31, 2016 and other earnings-related information available through the Bank of America Investor Relations web site at: https://investor.bankofamerica.com.
- The Company views net interest income and related ratios and analyses on a fully taxable-equivalent (FTE) basis, which when presented on a consolidated basis, are
 non-GAAP financial measures. The Company believes managing the business with net interest income on an FTE basis provides investors with a more accurate
 picture of the interest margin for comparative purposes. The Company believes that the presentation allows for comparison of amounts from both taxable and taxexempt sources and is consistent with industry practices. The FTE adjustment was \$234MM, \$228MM, \$223MM and \$225MM for 4Q16, 3Q16, 2Q16,
 1Q16 and 4Q15, respectively.
- The Company's fully phased-in Basel 3 estimates and the supplementary leverage ratio are based on the Standardized and Advanced approaches under Basel 3 and supplementary leverage ratio final rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, but also incorporate operational risk and a credit valuation adjustment component. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. These Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31, 2016, BAC did not have regulatory approval for the IMM model. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators.
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile and strategic plans. As a result of this process, in the first quarter 2016, the Company adjusted the amount of capital being allocated to its business segments.







Supplemental Information Fourth Quarter 2016

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Table of Contents	Page
Consolidated Financial Highlights	<u>2</u>
Consolidated Statement of Income	<u>3</u>
Consolidated Statement of Comprehensive Income	<u>4</u>
Consolidated Balance Sheet	<u>5</u>
<u>Capital Management</u>	7
Regulatory Capital Reconciliations	<u>5</u> 7 <u>8</u>
Quarterly Average Balances and Interest Rates	<u>9</u>
Annual Average Balances and Interest Rates	<u>11</u>
Debt Securities and Available-for-Sale Marketable Equity Securities	<u>13</u>
Supplemental Financial Data	<u>14</u>
Quarterly Results by Business Segment and All Other	<u>15</u>
Annual Results by Business Segment and All Other	<u>17</u>
Consumer Banking	
Total Segment Results	<u>18</u>
Business Results	<u>19</u>
Key Indicators	<u>22</u>
Global Wealth & Investment Management	
Total Segment Results	<u>24</u>
Key Indicators	
Global Banking	
Total Segment Results	<u>26</u>
Key Indicators	
Investment Banking Product Rankings	
Global Markets	_
Total Segment Results	<u>29</u>
Key Indicators	<u></u>
All Other	_
Total Results	<u>31</u>
Outstanding Loans and Leases	<u>32</u>
Quarterly Average Loans and Leases by Business Segment and All Other	33
Commercial Credit Exposure by Industry	<u>34</u>
Net Credit Default Protection by Maturity and Credit Exposure Debt Rating	35
Top 20 Non-U.S. Countries Exposure	<u>36</u>
Nonperforming Loans, Leases and Foreclosed Properties	<u>37</u>
Nonperforming Loans, Leases and Foreclosed Properties Activity	38
Quarterly Net Charge-offs and Net Charge-off Ratios	<u>39</u>
Annual Net Charge-offs and Net Charge-off Ratios	<u>40</u>
Allocation of the Allowance for Credit Losses by Product Type	<u></u>
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Exhibit A: Non-GAAP Reconciliations	<u>42</u>
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Consolidated Financial Highlights

			Ended			Fourth	Third	Second	First	Fourth
		2016		2015		Quarter 2016	Quarter 2016	Quarter 2016	Quarter 2016	Quarter 2015
Income statement										
Net interest income	s	41,096	\$	38,958	\$	10,292	\$ 10,201	\$ 10,118	\$ 10,485	\$ 9,686
Noninterest income		42,605		44,007		9,698	11,434	11,168	10,305	9,896
Total revenue, net of interest expense		83,701		82,965		19,990	21,635	21,286	20,790	19,582
Provision for credit losses		3,597		3,161		774	850	976	997	810
Noninterest expense		54,951		57,734		13,161	13,481	13,493	14,816	14,010
Income tax expense		7,247		6,234		1,359	2,349	2,034	1,505	1,478
Net income		17,906		15,836		4,696	4,955	4,783	3,472	3,284
Preferred stock dividends		1,682		1,483		361	503	361	457	330
Net income applicable to common shareholders		16,224		14,353		4,335	4,452	4,422	3,015	2,954
Diluted earnings per common share		1.50		1.31		0.40	0.41	0.41	0.28	0.27
Average diluted common shares issued and outstanding		11,035,657		11,213,992		10,958,621	11,000,473	11,059,167	11,100,067	11,153,169
Dividends paid per common share	s	0.25	\$	0.20	s	0.075	\$ 0.075	\$ 0.05	\$ 0.05	\$ 0.05
Performance ratios										
Return on average assets		0.82 %		0.73 %		0.85 %	0.90%	0.88%	0.64%	0.60
Return on average common shareholders' equity		6.71		6.24		7.04	7.27	7.40	5.11	4.99
Return on average shareholders' equity		6.72		6.28		6.91	7.33	7.25	5.36	5.07
Return on average tangible common shareholders' equity(1)		9.54		9.08		9.92	10.28	10.54	7.33	7.19
Return on average tangible shareholders' equity(1)		9.19		8.80		9.38	9.98	9.93	7.40	7.04
At period end										
Book value per share of common stock	S	24.04	\$	22.53	\$	24.04	\$ 24.19	\$ 23.71	\$ 23.14	\$ 22.53
Tangible book value per share of common stock(1)		16.95		15.62		16.95	17.14	16.71	16.19	15.62
Market price per share of common stock:										
Closing price	S	22.10	\$	16.83	S	22.10	\$ 15.65	\$ 13.27	\$ 13.52	\$ 16.83
High closing price for the period		23.16		18.45		23.16	16.19	15.11	16.43	17.95
Low closing price for the period		11.16		15.15		15.63	12.74	12.18	11.16	15.38
Market capitalization		222,163		174,700		222,163	158,438	135,577	139,427	174,700
Number of financial centers - U.S.		4,579		4,726		4,579	4,629	4,681	4,689	4,726
Number of branded ATMs - U.S.		15,928		16,038		15,928	15,959	15,998	16,003	16,038
Full-time equivalent employees		208,024		213,280		208,024	209,009	210,516	213,183	213,280

⁽¹⁾ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-43.)

Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)				1				
		Year I Decem						
	201	6	2015	Fourth Quarter 2016	Third Quarter 2016	Second Quarter 2016	First Quarter 2016	Fourth Quarter 2015
Interest income	-							
Loans and leases	s 33	,228	\$ 31,918	\$ 8,391	\$ 8,358	\$ 8,219	\$ 8,260	\$ 8,006
Debt securities	9	,167	9,178	2,245	2,144	2,261	2,517	2,452
Federal funds sold and securities borrowed or purchased under agreements to resell	1	,118	988	315	267	260	276	214
Trading account assets	4	,423	4,397	1,093	1,076	1,075	1,179	1,106
Other interest income	3	,121	3,026	821	765	759	776	805
Total interest income	51	,057	49,507	12,865	12,610	12,574	13,008	12,583
Interest expense								
Deposits	1	,015	861	279	266	245	225	211
Short-term borrowings	2	,350	2,387	542	569	626	613	519
Trading account liabilities	1	,018	1,343	240	244	242	292	272
Long-term debt	5	,578	5,958	1,512	1,330	1,343	1,393	1,895
Total interest expense	9	,961	10,549	2,573	2,409	2,456	2,523	2,897
Net interest income	41	,096	38,958	10,292	10,201	10,118	10,485	9,686
Noninterest income								
Card income	5	,851	5,959	1,502	1,455	1,464	1,430	1,578
Service charges	7	,638	7,381	1,978	1,952	1,871	1,837	1,862
Investment and brokerage services	12	,745	13,337	3,202	3,160	3,201	3,182	3,236
Investment banking income	5	,241	5,572	1,222	1,458	1,408	1,153	1,272
Trading account profits	6	,902	6,473	1,081	2,141	2,018	1,662	963
Mortgage banking income	1	,853	2,364	519	589	312	433	262
Gains on sales of debt securities		490	1,138	_	51	249	190	252
Other income	1	,885	1,783	194	628	645	418	471
Total noninterest income	42	,605	44,007	9,698	11,434	11,168	10,305	9,896
Total revenue, net of interest expense	83	,701	82,965	19,990	21,635	21,286	20,790	19,582
Provision for credit losses	3	,597	3,161	774	850	976	997	810
Noninterest expense								
Personnel	31	,616	32,868	7,338	7,704	7,722	8,852	7,535
Occupancy	4	,038	4,093	969	1,005	1,036	1,028	1,011
Equipment	1	,804	2,039	447	443	451	463	528
Marketing	1	,703	1,811	460	410	414	419	481
Professional fees	1	,971	2,264	538	536	472	425	676
Amortization of intangibles		730	834	176	181	186	187	202
Data processing	3	,007	3,115	767	685	717	838	817
Telecommunications		746	823	195	189	189	173	240
Other general operating	9	,336	9,887	2,271	2,328	2,306	2,431	2,520
Total noninterest expense	54	,951	57,734	13,161	13,481	13,493	14,816	14,010
Income before income taxes	25	,153	22,070	6,055	7,304	6,817	4,977	4,762
Income tax expense	7	,247	6,234	1,359	2,349	2,034	1,505	1,478
Net income	\$ 17	,906	\$ 15,836	<u>\$ 4,696</u>	\$ 4,955	\$ 4,783	\$ 3,472	\$ 3,284
Preferred stock dividends	1	,682	1,483	361	503	361	457	330
Net income applicable to common shareholders	\$ 16	,224	\$ 14,353	\$ 4,335	\$ 4,452	\$ 4,422	\$ 3,015	\$ 2,954
Per common share information								
Earnings	s	1.58	\$ 1.37	\$ 0.43	\$ 0.43	\$ 0.43	\$ 0.29	\$ 0.28
Diluted earnings		1.50	1.31	0.40	0.41	0.41	0.28	0.27
Dividends paid		0.25	0.20	0.075	0.075	0.05	0.05	0.05
Average common shares issued and outstanding	10,284	,147	10,462,282	10,170,031	10,250,124	10,328,424	10,370,094	10,399,422
Average diluted common shares issued and outstanding	11,035	,657	11,213,992	10,958,621	11,000,473	11,059,167	11,100,067	11,153,169

Consolidated Statement of Comprehensive Income

(Dollars in millions)										
		Ended iber 31			 10					
	2016		2015	h Quarter 2016	rd Quarter 2016	nd Quarter 2016	First (Quarter 2016	Four	rth Quarter 2015
Net income	\$ 17,906	\$	15,836	\$ 4,696	\$ 4,955	\$ 4,783	\$	3,472	\$	3,284
Other comprehensive income (loss), net-of-tax:										
Net change in debt and marketable equity securities	(1,345)		(1,580)	(4,664)	208	755		2,356		(1,747)
Net change in debit valuation adjustments	(156)		615	(205)	(65)	(13)		127		(18)
Net change in derivatives	182		584	(95)	127	126		24		168
Employee benefit plan adjustments	(524)		394	(553)	6	13		10		317
Net change in foreign currency translation adjustments	 (87)		(123)	(70)	(8)	 (21)		12		(39)
Other comprehensive income (loss)	 (1,930)		(110)	 (5,587)	 268	 860		2,529		(1,319)
Comprehensive income (loss)	\$ 15,976	\$	15,726	\$ (891)	\$ 5,223	\$ 5,643	\$	6,001	\$	1,965

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Consolidated Balance Sheet

(Dollars in millions)	1	December 31 2016	 September 30 2016	December 31 2015
Assets				
Cash and due from banks	s	30,719	\$ 26,701	\$ 31,265
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		117,019	116,733	128,088
Cash and cash equivalents		147,738	143,434	159,353
Time deposits placed and other short-term investments		9,861	8,506	7,744
Federal funds sold and securities borrowed or purchased under agreements to resell		198,224	218,810	192,482
Trading account assets		180,209	187,849	176,527
Derivative assets		42,512	47,896	49,990
Debt securities:				
Carried at fair value		313,660	322,505	322,380
Held-to-maturity, at cost		117,071	112,409	84,508
Total debt securities		430,731	434,914	406,888
Loans and leases		906,683	905,008	896,983
Allowance for loan and lease losses		(11,237)	(11,692)	(12,234)
Loans and leases, net of allowance		895,446	893,316	884,749
Premises and equipment, net		9,139	9,133	9,485
Mortgage servicing rights		2,747	2,477	3,087
Goodwill		68,969	69,744	69,761
Intangible assets		2,922	3,168	3,768
Loans held-for-sale		9,066	10,586	7,453
Customer and other receivables		58,759	54,116	58,312
Assets of business held for sale		10,670	n/a	n/a
Other assets		120,709	111,365	114,688
Total assets	s	2,187,702	\$ 2,195,314	\$ 2,144,287
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)				
Trading account assets	s	5,773	\$ 5,699	\$ 6,344
Loans and leases		56,001	57,826	72,946
Allowance for loan and lease losses		(1,032)	(1,085)	(1,320)
Loans and leases, net of allowance		54,969	56,741	71,626
Loans held-for-sale		188	209	284
All other assets		1,596	1,467	1,530
Total assets of consolidated variable interest entities n/a = not applicable	s	62,526	\$ 64,116	\$ 79,784

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Consolidated Balance Sheet (continued)

[Dollars in millions]		December 31	September 30	December 31
		2016	 2016	 2015
Liabilities				
Deposits in U.S. offices:				
Noninterest-bearing	\$	438,125	\$ 431,418	\$ 422,237
Interest-bearing		750,891	728,498	703,761
Deposits in non-U.S. offices:				
Noninterest-bearing		12,039	11,596	9,910
Interest-bearing		59,879	61,383	61,345
Total deposits		1,260,934	1,232,895	1,197,259
Federal funds purchased and securities loaned or sold under agreements to repurchase		170,291	178,195	174,291
Trading account liabilities		63,031	76,998	66,963
Derivative liabilities		39,480	43,484	38,450
Short-term borrowings		23,944	26,889	28,098
Accrued expenses and other liabilities (includes \$762, \$767 and \$646 of reserve for unfunded lending commitments)		146,359	141,634	146,286
Long-term debt		216,823	225,136	236,764
Total liabilities		1,920,862	1,925,231	1,888,111
Shareholders' equity				
Preferred stock, \$0.01 par value; authorized -100,000,000 shares; issued and outstanding -3,887,329, 3,887,439 and 3,767,790 shares		25,220	25,220	22,273
Common stock and additional paid-in capital, \$0.01 par value; authorized -12,800,000,000 shares; issued and outstanding - 10,052,625,604, 10,123,845,121 and 10,380,265,063 shares		147,038	148,261	151,042
Retained earnings		101,870	98,303	88,219
Accumulated other comprehensive income (loss)		(7,288)	(1,701)	(5,358
Total shareholders' equity		266,840	270,083	256,176
Total liabilities and shareholders' equity	s	2,187,702	\$ 2,195,314	\$ 2,144,287
Liabilities of consolidated variable interest entities included in total liabilities above				
Short-term borrowings	s	348	\$ 546	\$ 681
Long-term debt		10,646	11,209	14,073
All other liabilities		41	38	21
Total liabilities of consolidated variable interest entities	s	11,035	\$ 11,793	\$ 14,775

This information is preliminary and based on company data available at the time of the presentation.

Capital Management

(Dollars in millions)								
				Bas	sel 3 Transition			
	D	ecember 31 2016	September 30 2016		June 30 2016	March 31 2016	Ι	December 31 2015
Risk-based capital metrics(1):								
Standardized Approach								
Common equity tier 1 capital	\$	168,886	\$ 169,925	\$	166,173	\$ 162,732	\$	163,026
Tier 1 capital		190,349	191,435		187,209	182,550		180,778
Total capital		228,219	229,132		226,949	223,020		220,676
Risk-weighted assets		1,398,676	1,395,541		1,396,277	1,405,748		1,403,293
Common equity tier 1 capital ratio		12.1 %	12.2%		11.9%	11.6%		11.6%
Tier 1 capital ratio		13.6	13.7		13.4	13.0		12.9
Total capital ratio		16.3	16.4		16.3	15.9		15.7
Advanced Approaches								
Common equity tier 1 capital	s	168,886	\$ 169,925	\$	166,173	\$ 162,732	\$	163,026
Tier 1 capital		190,349	191,435		187,209	182,550		180,778
Total capital		219,024	219,878		217,828	213,434		210,912
Risk-weighted assets		1,530,948	1,547,221		1,561,567	1,586,993		1,602,373
Common equity tier 1 capital ratio		11.0 %	11.0%		10.6%	10.3%		10.2%
Tier 1 capital ratio		12.4	12.4		12.0	11.5		11.3
Total capital ratio		14.3	14.2		13.9	13.4		13.2
Leverage-based metrics ⁽²⁾								
Adjusted average assets	s	2,130,722	\$ 2,111,234	\$	2,109,172	\$ 2,094,896	\$	2,103,183
Tier 1 leverage ratio		8.9%	9.1%		8.9%	8.7%		8.6%
Supplementary leverage exposure	s	2,701,998	\$ 2,703,905	\$	2,694,079	\$ 2,685,787	\$	2,726,806
Supplementary leverage ratio		6.9%	7.1%		6.9%	6.8%		6.4%
angible equity ratio(3)		9.2	9.4		9.3	9.1		8.9
Tangible common equity ratio(3)		8.1	8.2		8.1	7.9		7.8

⁽¹⁾ Regulatory capital ratios are preliminary and reflect the transition provisions of Basel

<sup>3.
(2)</sup> The numerator of the supplementary leverage ratio and Tier 1 leverage ratio is quarter-end Basel 3 Tier 1 capital. The Tier 1 leverage ratio reflects the transition provisions of Basel 3 and the supplementary leverage ratio is calculated on a fully phased-in basis. The denominator of supplementary leverage exposure is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repos-style transactions.
(3) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible exposures, are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations - Reconciliations of GAAP Financial Measures on pages 42-43.)

Bank of America Corporation and Subsidiaries Regulatory Capital Reconciliations (1, 2, 3)

(Dollars in millions)	n	ecember 31	S	September 30	June 30	March 31	D	ecember 31
		2016		2016	 2016	 2016		2015
Regulatory capital – Basel 3 transition to fully phased-in								
Common equity tier 1 capital (transition)	s	168,886	\$	169,925	\$ 166,173	\$ 162,732	\$	163,026
Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition		(3,304)		(3,143)	(3,496)	(3,764)		(5,151)
Accumulated OCI phased in during transition		(1,899)		188	359	(117)		(1,917)
Intangibles phased in during transition		(798)		(853)	(907)	(983)		(1,559)
Defined benefit pension fund assets phased in during transition		(341)		(375)	(378)	(381)		(568)
DVA related to liabilities and derivatives phased in during transition		276		168	104	76		307
Other adjustments and deductions phased in during transition		(57)		(35)	 (24)	 (54)		(54)
Common equity tier 1 capital (fully phased-in)	s	162,763	\$	165,875	\$ 161,831	\$ 157,509	\$	154,084
Risk-weighted assets – As reported to Basel 3 (fully phased-in)								
Basel 3 Standardized approach risk-weighted assets as reported	s	1,398,676	\$	1,395,541	\$ 1,396,277	\$ 1,405,748	\$	1,403,293
Changes in risk-weighted assets from reported to fully phased-in		17,376		15,587	17,689	20,104		24,089
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	s	1,416,052	\$	1,411,128	\$ 1,413,966	\$ 1,425,852	\$	1,427,382
						 <u>.</u>		
Basel 3 Advanced approaches risk-weighted assets as reported	s	1,530,948	\$	1,547,221	\$ 1,561,567	\$ 1,586,993	\$	1,602,373
Changes in risk-weighted assets from reported to fully phased-in		(19,059)		(23,502)	(19,600)	(29,710)		(27,690)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in) ⁽⁴⁾	s	1,511,889	\$	1,523,719	\$ 1,541,967	\$ 1,557,283	\$	1,574,683
Regulatory capital ratios								
Basel 3 Standardized approach common equity tier 1 (transition)		12.1 %		12.2%	11.9%	11.6%		11.6%
Basel 3 Advanced approaches common equity tier 1 (transition)		11.0		11.0	10.6	10.3		10.2
Basel 3 Standardized approach common equity tier 1 (fully phased-in)		11.5		11.8	11.4	11.0		10.8
Basel 3 Advanced approaches common equity tier 1 (fully phased-in)(4)		10.8		10.9	10.5	10.1		9.8

⁽¹⁾ Regulatory capital ratios are preliminary.
(2) As an Advanced approaches institution, we are required to report regulatory capital risk-weighted assets and ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is to be used to assess capital adequacy, which is Advanced approaches for the periods presented.
(3) Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above.
(4) Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of December 31, 2016, the Corporation did not have regulatory approval for the IMM model.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

		Fourth (Quarter 2016		Third Quarter 2016				Fourth Quarter 2015					
	Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate
Earning assets														
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	s 125,820	\$	145	0.46 %	\$	133,866	\$	148	0.44%	\$	148,102	\$	108	0.29%
Time deposits placed and other short-term investments	9,745		39	1.57		9,336		34	1.45		10,120		41	1.61
Federal funds sold and securities borrowed or purchased under agreements to resell	218,200		315	0.57		214,254		267	0.50		207,585		214	0.41
Trading account assets	126,731		1,131	3.55		128,879		1,111	3.43		134,797		1,141	3.37
Debt securities (1)	430,719		2,273	2.11		423,182		2,169	2.07		399,338		2,470	2.48
Loans and leases (2):														
Residential mortgage	191,003		1,621	3.39		188,234		1,612	3.42		189,650		1,644	3.47
Home equity	68,021		618	3.63		70,603		681	3.84		77,109		715	3.69
U.S. credit card	89,521		2,105	9.35		88,210		2,061	9.30		88,623		2,045	9.15
Non-U.S. credit card	9,051		192	8.43		9,256		231	9.94		10,155		258	10.07
Direct/Indirect consumer	93,527		598	2.54		92,870		585	2.51		87,858		530	2.40
Other consumer	2,462		25	3.99		2,358		18	2.94		2,039		11	2.09
Total consumer	453,585		5,159	4.53		451,531		5,188	4.58		455,434		5,203	4.55
U.S. commercial	283,491		2,119	2.97		276,833		2,040	2.93		261,727		1,790	2.72
Commercial real estate	57,540		453	3.13		57,606		452	3.12		56,126		408	2.89
Commercial lease financing	21,436		145	2.71		21,194		153	2.88		20,422		155	3.03
Non-U.S. commercial	92,344		589	2.54		93,430		599	2.55		92,447		530	2.27
Total commercial	454,811		3,306	2.89		449,063		3,244	2.87		430,722		2,883	2.66
Total loans and leases(1)	908,396		8,465	3.71		900,594		8,432	3.73		886,156		8,086	3.63
Other earning assets	64,501		731	4.52		59,951		677	4.50		61,073		748	4.87
Total earning assets ⁽³⁾	1,884,112		13,099	2.77		1,870,062		12,838	2.73	_	1,847,171		12,808	2.76
Cash and due from banks(1)	27,452					27,361					29,503			
Other assets, less allowance for loan and lease losses(1)	296,475				_	292,067				_	303,833			
Total assets	\$ 2,208,039				\$	2,189,490				\$	2,180,507			

income on:

	Fourth Quarter 2016		Third Quarter 2016		Fourth Quarter 20	15
Federal funds sold and securities borrowed or purchased under agreements to resell	s	8	\$	(1)	\$	7
Debt securities		(19)		(49)		(22)
U.S. commercial loans and leases		(10)		(14)		(17)
Net hedge expense on assets	s	(21)	\$	(64)	\$	(32)

⁽¹⁾ Includes assets of the Corporation's non-U.S. consumer credit card business, which are included in assets of business held for sale on the Consolidated Balance Sheet at December 31, 2016.
(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the estimated life of the loan.
(3) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest

Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

		Fo	ourth Q	uarter 2016		7	Third Quarter 2016						Fourth Quarter 2015					
		Average Balance		Interest Income/ Expense	Yield/ Rate	Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate				
Interest-bearing liabilities																		
U.S. interest-bearing deposits:																		
Savings	\$	50,132	s	1	0.01 %	\$ 49,885	\$	2	0.01%	\$	46,094	\$	1	0.01%				
NOW and money market deposit accounts		604,155		78	0.05	592,907		73	0.05		558,441		68	0.05				
Consumer CDs and IRAs		47,625		32	0.27	48,695		33	0.27		51,107		37	0.29				
Negotiable CDs, public funds and other deposits	_	34,904		53	0.60	32,023		43	0.54	_	30,546		25	0.32				
Total U.S. interest-bearing deposits		736,816		164	0.09	723,510		151	0.08		686,188		131	0.08				
Non-U.S. interest-bearing deposits:																		
Banks located in non-U.S. countries		2,918		4	0.48	4,294		9	0.87		3,997		7	0.69				
Governments and official institutions		1,346		2	0.74	1,391		3	0.61		1,687		2	0.37				
Time, savings and other		60,123		109	0.73	 59,340		103	0.70		55,965		71	0.51				
Total non-U.S. interest-bearing deposits		64,387		115	0.71	65,025		115	0.71		61,649		80	0.52				
Total interest-bearing deposits		801,203		279	0.14	788,535		266	0.13		747,837		211	0.11				
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		207,679		542	1.04	207,634		569	1.09		231,650		519	0.89				
Trading account liabilities		71,598		240	1.33	73,452		244	1.32		73,139		272	1.48				
Long-term debt(1)		220,587		1,512	2.74	 227,269		1,330	2.33		237,384		1,895	3.18				
Total interest-bearing liabilities (2)		1,301,067		2,573	0.79	1,296,890		2,409	0.74		1,290,010		2,897	0.89				
Noninterest-bearing sources:																		
Noninterest-bearing deposits		449,745				438,651					438,214							
Other liabilities		186,867				185,050					195,209							
Shareholders' equity		270,360				268,899					257,074							
Total liabilities and shareholders' equity	\$	2,208,039				\$ 2,189,490				\$	2,180,507							
Net interest spread					1.98 %				1.99%					1.87%				
Impact of noninterest-bearing sources					0.25				0.24					0.27				
Net interest income/yield on earning assets	-		s	10,526	2.23 %		\$	10,429	2.23 %		·	\$	9,911	2.14%				

⁽¹⁾ The yield on long-term debt excluding the \$12 million adjustment on certain trust preferred securities was 2.15 percent for the fourth quarter of 2015. The yield on long-term debt excluding the adjustment is a non-GAAP financial

measure.

(2) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Fourth Quarter 2016		Third Quarter 2016	Fourth Quarter 2015
Consumer CDs and IRAs	\$	5	\$ 6	\$ 6
Negotiable CDs, public funds and other deposits		3	3	3
Banks located in non-U.S. countries		5	4	1
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	9	4	95	178
Long-term debt	(44	0)	(668)	(869)
Net hedge income on liabilities	\$ (33	2)	\$ (560)	\$ (681)

Annual Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

		2016			2015	
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets						
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 133,374	\$ 605	0.45 %	\$ 136,391	\$ 369	0.27 %
Time deposits placed and other short-term investments	9,026	140	1.55	9,556	146	1.53
Federal funds sold and securities borrowed or purchased under agreements to resell	216,161	1,118	0.52	211,471	988	0.47
Trading account assets	129,766	4,563	3.52	137,837	4,547	3.30
Debt securities (1)	418,289	9,263	2.23	390,849	9,233	2.38
Loans and leases (2):						
Residential mortgage	188,250	6,488	3.45	201,366	6,967	3.46
Home equity	71,760	2,713	3.78	81,070	2,984	3.68
U.S. credit card	87,905	8,170	9.29	88,244	8,085	9.16
Non-U.S. credit card	9,527	926	9.72	10,104	1,051	10.40
Direct/Indirect consumer	91,853	2,296	2.50	84,585	2,040	2.41
Other consumer	2,295	75	3.26	1,938	56	2.86
Total consumer	451,590	20,668	4.58	467,307	21,183	4.53
U.S. commercial	276,887	8,101	2.93	248,354	6,883	2.77
Commercial real estate	57,547	1,773	3.08	52,136	1,521	2.92
Commercial lease financing	21,146	627	2.97	19,802	628	3.17
Non-U.S. commercial	93,263	2,337	2.51	89,188	2,008	2.25
Total commercial	448,843	12,838	2.86	409,480	11,040	2.70
Total loans and leases ⁽¹⁾	900,433	33,506	3.72	876,787	32,223	3.68
Other earning assets	59,775	2,762	4.62	62,040	2,890	4.66
Total earning assets ⁽³⁾	1,866,824	51,957	2.78	1,824,931	50,396	2.76
Cash and due from banks ⁽¹⁾	27,893			28,921		
Other assets, less allowance for loan and lease losse\$(1)	295,254			306,345		
Total assets	\$ 2,189,971			\$ 2,160,197		

	2016	5		20	015		
Federal funds sold and securities borrowed or purchased under agreements to resell		\$	25		\$	52	
Debt securities			(150)			(44)	
U.S. commercial loans and leases			(51)			(67)	
Net hedge expense on assets		\$	(176)		\$	(59)	

⁽¹⁾ Includes assets of the Corporation's non-U.S. consumer credit card business, which are included in assets of business held for sale on the Consolidated Balance Sheet at December 31, 2016.

(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the estimated life of the loan.

(3) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

Annual Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)										
			:	2016		_		2	015	
		Average Balance		Interest Income/ Expense	Yield/ Rate		Average Balance		Interest Income/ Expense	Yield/ Rate
Interest-bearing liabilities										
U.S. interest-bearing deposits:										
Savings	s	49,495	s	5	0.01 %	\$	46,498	\$	7	0.01%
NOW and money market deposit accounts		589,737		294	0.05		543,133		273	0.05
Consumer CDs and IRAs		48,594		133	0.27		54,679		162	0.30
Negotiable CDs, public funds and other deposits		32,889		160	0.49		29,976		95	0.32
Total U.S. interest-bearing deposits		720,715		592	0.08		674,286		537	0.08
Non-U.S. interest-bearing deposits:										
Banks located in non-U.S. countries		3,891		32	0.82		4,473		31	0.70
Governments and official institutions		1,437		9	0.64		1,492		5	0.33
Time, savings and other		59,183		382	0.65		54,767		288	0.53
Total non-U.S. interest-bearing deposits		64,511		423	0.66		60,732		324	0.53
Total interest-bearing deposits		785,226		1,015	0.13		735,018		861	0.12
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings		213,258		2,350	1.10		246,295		2,387	0.97
Trading account liabilities		72,779		1,018	1.40		76,772		1,343	1.75
Long-term debt ⁽¹⁾		228,617		5,578	2.44		240,059		5,958	2.48
Total interest-bearing liabilities (2)		1,299,880		9,961	0.77		1,298,144		10,549	0.81
Noninterest-bearing sources:										
Noninterest-bearing deposits		437,335					420,842			
Other liabilities		186,479					189,230			
Shareholders' equity		266,277					251,981			
Total liabilities and shareholders' equity	s	2,189,971				\$	2,160,197			
Net interest spread					2.01 %					1.95 %
Impact of noninterest-bearing sources					0.24					0.24
Net interest income/yield on earning assets			s	41,996	2.25%			\$	39,847	2.19%

⁽¹⁾ The yield on long-term debt excluding the \$12 million adjustment on certain trust preferred securities was2.23 percent for 2015. The yield on long-term debt excluding the adjustment is a non-GAAP financial

measure.

(2) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased(decreased) interest expense on:

	2016	2015
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	23	23
Negotiable CDs, public funds and other deposits	13	13
Banks located in non-U.S. countries	13	5
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	500	906
Long-term debt	(2,615)	(3,308)
Net hedge income on liabilities	\$ (2,067)	\$ (2,362)

Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions) December 31, 2016 Gross Gross Amortized Unrealized Unrealized Cost Gains Losses Value Available-for-sale debt securities Mortgage-backed securities: Agency \$ 190.809 640 (1.963)189,486 Agency-collateralized mortgage obligations 8,296 85 (51) 8,330 12,594 (293) Commercial 21 12,322 Non-agency residential 1,863 181 (31) 2,013 Total mortgage-backed securities 213,562 927 (2,338) 212,151 U.S. Treasury and agency securities 48,800 204 (752) 48,252 Non-U.S. securities 6,372 13 (3) 6.382 Other taxable securities, substantially all asset-backed securities 10,573 (23) 10,614 Total taxable securities 279,307 1,208 (3,116) 277,399 72 Tax-exempt securities 17,272 (184)17,160 Total available-for-sale debt securities 296,579 1,280 (3,300) 294,559 Less: Available-for-sale securities of business held for sale (619) (619) Other debt securities carried at fair value 121 (149) 19,748 19,720 Total debt securities carried at fair value 315,708 1,401 (3,449) 313,660 Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities 117,071 248 (2,034) 115,285 428,945 432,779 1,649 (5,483) Total debt securities $Available \hbox{-for-sale marketable equity securities} \ (1)$ 325 51 (1) 375 September 30, 2016 Available-for-sale debt securities Mortgage-backed securities: \$ 196,808 4,266 (23) 201,051 Agency 243 Agency-collateralized mortgage obligations 8,862 (24)9,081 Commercial 12,555 383 (2) 12,936 Non-agency residential 1,476 180 (38) 1,618 Total mortgage-backed securities 219,701 5.072 224,686 (87)U.S. Treasury and agency securities 44,925 363 (4) 45,284 Non-U.S. securities 5,995 19 (4) 6,010 73 9,416 9,375 (32)

(1) Classified in other assets on the Consolidated Balance

 $Available \hbox{-for-sale marketable equity securities} \ (1)$

Total available-for-sale debt securities

Total debt securities carried at fair value

Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities

Other Debt Securities Carried at Fair Value

Other taxable securities, substantially all asset-backed securities

Total taxable securities

Other debt securities carried at fair value

Total debt securities

Tax-exempt securities

(Dollars in millions)	Dee	cember 31 2016	Sep	ptember 30 2016
Mortgage-backed securities:				
Agency-collateralized mortgage obligations	s	5	\$	6
Non-agency residential		3,139		3,193
Total mortgage-backed securities		3,144		3,199
Non-U.S. securities (1)		16,336		17,680
Other taxable securities, substantially all asset-backed securities		240		246
Total	s	19,720	\$	21,125

5.527

5,624

114

5,738

1,647

7.385

57

279 996

15,917

295,913

21,222

317,135

112,409

429.544

325

(127)

(30)

(157)

(211)

(368)

(91)

(459)

(28)

285 396

15,984

301,380

21,125

322,505

113,965

436,470

354

These securities are primarily used to satisfy certain international regulatory liquidity requirements.

Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data⁽¹⁾

		Ended nber 31		Fourth	Third	Second	First	Fourth
	 2016		2015	 Quarter 2016	 Quarter 2016	 Quarter 2016	 Quarter 2016	 Quarter 2015
Net interest income	\$ 41,996	\$	39,847	\$ 10,526	\$ 10,429	\$ 10,341	\$ 10,700	\$ 9,911
Total revenue, net of interest expense	84,601		83,854	20,224	21,863	21,509	21,005	19,807
Net interest yield	2.25 %		2.19%	2.23 %	2.23 %	2.23 %	2.33 %	2.14%
Efficiency ratio	64.95		68.85	65.08	61.66	62.73	70.54	70.73

⁽¹⁾ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-43.)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Quarterly Results by Business Segment and All Other

(Dollars in millions)

					Fourth Qua	rter 20	116			
	C	Total Corporation	Consumer Banking		GWIM	Glo	bal Banking	Glo	bal Markets	 All Other
Net interest income (FTE basis)	\$	10,526	\$ 5,466	\$	1,449	\$	2,502	s	1,167	\$ (58)
Card income		1,502	1,290		38		117		12	45
Service charges		1,978	1,062		18		810		81	7
Investment and brokerage services		3,202	64		2,597		24		519	(2)
Investment banking income (loss)		1,222	1		47		653		554	(33)
Trading account profits (losses)		1,081	_		52		39		1,149	(159)
Mortgage banking income		519	206		2		_		_	311
Other income (loss)		194	22		174		389		(10)	(381)
Total noninterest income		9,698	2,645		2,928		2,032		2,305	(212)
Total revenue, net of interest expense (FTE basis)		20,224	8,111		4,377		4,534		3,472	(270)
Provision for credit losses		774	760		22		13		8	(29)
Noninterest expense		13,161	4,328		3,360		2,037		2,480	956
Income (loss) before income taxes (FTE basis)		6,289	3,023		995		2,484		984	(1,197)
Income tax expense (benefit) (FTE basis)		1,593	1,102		361		906		326	(1,102)
Net income (loss)	\$	4,696	\$ 1,921	s	634	\$	1,578	s	658	\$ (95)
Average										
Total loans and leases	\$	908,396	\$ 253,602	\$	146,180	\$	337,827	s	70,615	\$ 100,172
Total assets (1)		2,208,039	686,991		291,762		403,564		595,276	230,446
Total deposits		1,250,948	617,970		256,629		314,133		33,775	28,441
Period end										
Total loans and leases (2)	\$	915,897	\$ 258,991	s	148,179	\$	339,271	s	72,743	\$ 96,713
Total assets (1)		2,187,702	702,339		298,932		408,268		566,060	212,103
Total deposits		1,260,934	632,790		262,530		306,430		34,927	24,257

				Third Qua	rter 201	6			
		Total Corporation	Consumer Banking	GWIM	Glo	obal Banking	Gl	obal Markets	All Other
Net interest income (FTE basis)	\$	10,429	\$ 5,289	\$ 1,394	\$	2,470	\$	1,119	\$ 157
Card income		1,455	1,218	41		135		15	46
Service charges		1,952	1,072	19		780		80	1
Investment and brokerage services		3,160	69	2,585		20		490	(4)
Investment banking income (loss)		1,458	_	56		796		645	(39)
Trading account profits		2,141	_	62		56		1,934	89
Mortgage banking income		589	297	_		_		_	292
Gains on sales of debt securities		51	_	_		_		_	51
Other income (loss)	_	628	 23	 222		491		75	 (183)
Total noninterest income		11,434	 2,679	 2,985		2,278		3,239	 253
Total revenue, net of interest expense (FTE basis)		21,863	7,968	4,379		4,748		4,358	410
Provision for credit losses		850	698	7		118		19	8
Noninterest expense	_	13,481	 4,371	 3,256		2,151		2,656	 1,047
Income (loss) before income taxes (FTE basis)		7,532	2,899	1,116		2,479		1,683	(645)
Income tax expense (benefit) (FTE basis)	_	2,577	 1,086	 419		926		609	 (463)
Net income (loss)	\$	4,955	\$ 1,813	\$ 697	\$	1,553	\$	1,074	\$ (182)
Average									
Total loans and leases	\$	900,594	\$ 248,683	\$ 143,207	\$	334,363	\$	69,043	\$ 105,298
Total assets (1)		2,189,490	674,636	288,821		395,423		584,069	246,541
Total deposits		1,227,186	605,708	253,812		306,198		32,840	28,628
Period end									
Total loans and leases	\$	905,008	\$ 251,125	\$ 144,980	\$	334,120	\$	72,144	\$ 102,639
Total assets (1)		2,195,314	687,247	289,795		397,795		595,165	225,312
Total deposits		1,232,895	618,030	252,962		301,061		31,692	29,150

Total assets include asset allocations to match liabilities (i.e., deposits).
 Includes \$9.2 billion of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance Sheet.

Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)

					Fourth Qua	rter 201	15			
	(Total Corporation		Consumer Banking	GWIM	Glo	bal Banking	Glo	obal Markets	All Other
Net interest income (FTE basis)	\$	9,911	\$	5,229	\$ 1,446	\$	2,456	\$	1,132	\$ (352)
Card income		1,578		1,313	46		139		19	61
Service charges		1,862		1,045	18		730		64	5
Investment and brokerage services		3,236		66	2,639		20		518	(7)
Investment banking income (loss)		1,272		1	50		729		532	(40)
Trading account profits		963		_	44		34		797	88
Mortgage banking income		262		215	2		_		1	44
Gains on sales of debt securities		252		_	_		1		_	251
Other income (loss)		471		142	 233		452		54	 (410)
Total noninterest income		9,896		2,782	3,032		2,105		1,985	 (8)
Total revenue, net of interest expense (FTE basis)		19,807		8,011	4,478		4,561		3,117	(360)
Provision for credit losses		810		684	15		232		30	(151)
Noninterest expense		14,010		4,636	 3,498		2,085		2,767	1,024
Income (loss) before income taxes (FTE basis)		4,987		2,691	965		2,244		320	(1,233)
Income tax expense (benefit) (FTE basis)		1,703		955	342		828		149	(571)
Net income (loss)	\$	3,284	\$	1,736	\$ 623	\$	1,416	\$	171	\$ (662)
Average										
Total loans and leases	\$	886,156	\$	235,498	\$ 137,022	\$	318,699	\$	68,835	\$ 126,102
Total assets (1)		2,180,507		630,973	285,329		381,887		586,606	295,712
Total deposits		1,186,051		563,745	251,306		307,806		37,175	26,019
Period end										
Total loans and leases	\$	896,983	s	238,851	\$ 139,039	\$	323,687	\$	73,208	\$ 122,198
Total assets (1)		2,144,287		645,427	296,271		386,132		548,790	267,667
Total deposits		1,197,259		577,832	260,893		296,162		37,038	25,334

⁽¹⁾ Total assets include asset allocations to match liabilities (i.e., deposits).

Annual Results by Business Segment and All Other

(Dollars in millions)

					Y	ear Ended Dec	ember 3	31, 2016				
	C	Total orporation		onsumer Banking		GWIM	Glol	bal Banking	Glo	bal Markets		All Other
Net interest income (FTE basis)	\$	41,996	\$	21,290	s	5,759	\$	9,942	s	4,558	\$	447
Card income		5,851		4,935		150		503		74		189
Service charges		7,638		4,142		74		3,094		312		16
Investment and brokerage services		12,745		270		10,316		74		2,102		(17)
Investment banking income (loss)		5,241		2		227		2,884		2,296		(168)
Trading account profits		6,902		_		175		119		6,550		58
Mortgage banking income		1,853		960		3		_		1		889
Gains on sales of debt securities		490		_		_		_		_		490
Other income (loss)		1,885		132		946		1,814		197		(1,204)
Total noninterest income		42,605		10,441		11,891		8,488		11,532		253
Total revenue, net of interest expense (FTE basis)		84,601		31,731		17,650		18,430		16,090		700
Provision for credit losses		3,597		2,715		68		883		31		(100)
Noninterest expense		54,951		17,653		13,182		8,486		10,170		5,460
Income (loss) before income taxes (FTE basis)		26,053		11,363		4,400		9,061		5,889		(4,660)
Income tax expense (benefit) (FTE basis)		8,147		4,190		1,629		3,341		2,072		(3,085)
Net income (loss)	\$	17,906	\$	7,173	\$	2,771	\$	5,720	s	3,817	\$	(1,575)
Average												
Total loans and leases	s	900,433	s	245,808	s	142,429	s	333,820	s	69,641	\$	108,735
Total assets (1)		2,189,971	,	668,381	,	291,479	•	396,705	9	585,342	Ψ	248,064
Total deposits		1,222,561		599,654		256,425		304,101		34,250		28,131
Period end												
Total loans and leases (2)	\$	915,897	\$	258,991	\$	148,179	\$	339,271	s	72,743	\$	96,713
Total assets (1)		2,187,702		702,339		298,932		408,268		566,060		212,103
Total deposits		1,260,934		632,790		262,530		306,430		34,927		24,257

			Y	ear Ended Dec	ember 3	1, 2015			
	Total Corporation	Consumer Banking		GWIM	Glo	bal Banking	Glo	obal Markets	All Other
Net interest income (FTE basis)	\$ 39,847	\$ 20,428	\$	5,527	\$	9,244	\$	4,191	\$ 457
Card income	5,959	4,937		181		499		82	260
Service charges	7,381	4,101		73		2,914		275	18
Investment and brokerage services	13,337	268		10,792		64		2,221	(8)
Investment banking income (loss)	5,572	_		261		3,110		2,401	(200)
Trading account profits (losses)	6,473	_		195		216		6,109	(47)
Mortgage banking income	2,364	1,332		9		_		1	1,022
Gains on sales of debt securities	1,138	1		_		1		10	1,126
Other income (loss)	 1,783	458		996		1,573		(277)	(967)
Total noninterest income	44,007	11,097		12,507		8,377		10,822	1,204
Total revenue, net of interest expense (FTE basis)	83,854	31,525		18,034		17,621		15,013	 1,661
Provision for credit losses	3,161	2,346		51		686		99	(21)
Noninterest expense	 57,734	18,716		13,943		8,481		11,374	 5,220
Income (loss) before income taxes (FTE basis)	22,959	10,463		4,040		8,454		3,540	(3,538)
Income tax expense (benefit) (FTE basis)	 7,123	3,814		1,473		3,114		1,117	 (2,395)
Net income (loss)	\$ 15,836	\$ 6,649	\$	2,567	\$	5,340	\$	2,423	\$ (1,143)
Average									
Total loans and leases	\$ 876,787	\$ 232,432	\$	132,499	\$	303,907	\$	63,443	\$ 144,506
Total assets (1)	2,160,197	620,192		275,950		369,001		594,057	300,997
Total deposits	1,155,860	552,876		244,725		294,733		38,074	25,452
Period end									
Total loans and leases	\$ 896,983	\$ 238,851	\$	139,039	\$	323,687	\$	73,208	\$ 122,198
Total assets (1)	2,144,287	645,427		296,271		386,132		548,790	267,667
Total deposits	1,197,259	577,832		260,893		296,162		37,038	25,334

Total assets include asset allocations to match liabilities (i.e., deposits).

 Includes \$9.2 billion of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance Sheet.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ current\ period\ presentation.$

Consumer Banking Segment Results

Part	(Dollars in millions)				í						
Section Sect						Fourth	Third	Second		First	Fourth
Control Cont			2016	2015							
Cent income 4,935 4,937 1,296 1,218 1,211 9,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131 2,131	Net interest income (FTE basis)	s	21,290	\$ 20,428	s	5,466	\$ 5,289	\$ 5,207	\$	5,328	\$ 5,229
Service charges	Noninterest income:										
Montpage banking income 960 1,332 266 277 267 190 215 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216 216	Card income		4,935	4,937		1,290	1,218	1,216		1,211	1,313
All other income 144	Service charges		4,142	4,101		1,062	1,072	1,011		997	1,045
Total nominterest income 10,441 11,077 2,645 2,679 2,588 2,529 2,782 3,775 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 8,011 7,068 7,755 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857 7,857	Mortgage banking income		960	1,332		206	297	267		190	215
Total revenue, not of interest expense (FTE basis) 31,731 31,525 8,111 7,968 7,798 7,837 8,011 Provision for credit losses 2,715 2,346 760 698 726 531 684 Provision for credit losses 17,653 18,716 4,328 4,371 4,415 4,539 4,636 Income before income taxes (FTE basis) 11,363 10,463 3,023 2,899 2,654 2,787 2,691 Income tax expense (FTE basis) 4,199 3,814 1,102 1,086 978 1,024 955 Net income 5,7173 5,649 5,1921 5,1813 5,1676 5,1763 5,1763 5,1765 Net increast yield (FTE basis) 3,38% 3,52% 3,35% 3,30% 3,34% 3,53% 3,51 Return on average allocated capital(1) 21 20 22 21 20 21 21 Efficiency ratio (FTE basis) 55,63 59,37 53,36 54,86 56,63 57,77 57,88 Salmost Sheet 10,100 10,100 10,100 10,100 10,100 10,100 Total loss and leases 5,245,898 5,223,432 5,254,692 5,245,683 5,242,211 5,237,908 5,235,498 Total caming assets (2) 66,910 67,645 665,312 667,318 61,000 Total assets (3) 34,000 33,000 34,000 34,000 34,000 34,000 34,000 33,000 Provide and leases 5,258,991 5,287,61 5,277,12 5,249,91 5,238,51 Total caming assets (3) 4,000 3,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,00	All other income		404	727		87	92	94		131	209
Provision for credit losses 2,715 2,346 760 698 726 531 684 Nominterest expense 17,653 18,716 4.328 4.371 4.415 4.539 4.636 Income before income taxes (FTE basis) 11,363 10,463 3.023 2.899 2.654 2.787 2.691 Income tax expense (FTE basis) 4.190 3.814 1.102 1.086 978 1.024 9.55 Not income \$ 7,7173 \$ 6,649 \$ 1.921 \$ 1.813 \$ 1.676 \$ 1.763 \$ 1.736 Not interest yield (FTE basis) 3.38% 3.52% 3.35% 3.35% 3.30% 3.34% 3.53% 3.53% 3.53% Not income \$ 3,38% 3.52% 3.35% 3.35% 5.88 5.63 \$ 2.737 \$ 2.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 53.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 55.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 55.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 55.36 54.86 56.63 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 55.88 Not interest yield (FTE basis) 5.563 5937 55.36 54.86 56.63 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 55.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basis) 5.563 5937 55.36 54.86 56.63 57.77 57.88 Not interest yield (FTE basi	Total noninterest income		10,441	11,097		2,645	2,679	2,588		2,529	2,782
Nominterest expense 17,653 18,716 4,328 4,371 4,415 4,539 4,636 Income before income taxes (FTE basis) 11,363 10,463 3,023 2,899 2,654 2,787 2,691 Nome taxe expense (FTE basis) 4,190 3,814 10,20 3,181 1,086 978 1,024 955 Net income 5,71,73 5,6649 5,1921 5,1813 5,1676 5,1763 5,1736 Net interest yield (FTE basis) 3,387 3,359 3,359 3,309 3,349 3,359 3,519 Net interest yield (FTE basis) 2,1813 3,1676 5,1763 5,1736 Net interest yield (FTE basis) 3,387 3,387 3,388 3,399 3,389 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 Net interest yield (FTE basis) 3,389 3,399 3,399 Net interest yield (FTE basis) 3,399 Net interest yield (FTE bas	Total revenue, net of interest expense (FTE basis)		31,731	31,525		8,111	7,968	7,795		7,857	8,011
	Provision for credit losses		2,715	2,346		760	698	726		531	684
Net increst yield (FTE basis) 4,190 3,814 1,102 1,086 978 1,024 9.55 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086 1,086	Noninterest expense		17,653	18,716		4,328	4,371	4,415		4,539	4,636
Net income S 7.173 S 6.649 S 1.921 S 1.813 S 1.676 S 1.736 Net interest yield (FTE basis) 3.38% 3.52% 3.35% 3.30% 3.34% 3.53% 3.51 Return on average allocated capital(1) 21 20 22 21 20 21 21 Efficiency ratio (FTE basis) 55.63 59.37 53.36 54.86 56.63 57.77 57.88 Balance Sheet Verage Total class and leases \$ 245,808 \$ 232,432 \$ 248,683 \$ 242,921 \$ 237,908 \$ 235,498 Total class and leases \$ 245,808 \$ 62,939 580,905 648,305 636,838 627,231 607,308 591,307 Total allocastes (2) 669,301 660,908 660,901 676,636 665,102 646,523 630,973 Allocated capital (1) 34,000 33,000 34,000 34,000 34,000 34,000 34,000 34,000	Income before income taxes (FTE basis)		11,363	10,463		3,023	 2,899	2,654		2,787	2,691
Net interest yield (FTE basis) 3.38% 3.52% 3.35% 3.30% 3.34% 3.53% 3.51 Return on average allocated capital(1) 21 20 22 21 20 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21 20 21 21	Income tax expense (FTE basis)		4,190	3,814		1,102	1,086	978		1,024	955
Return on average allocated capital (1) 21 20 22 21 20 21 21 Efficiency ratio (FTE basis) 55.63 59.37 53.36 54.86 56.63 57.77 57.88 Balance Sheet Verage Total loans and leases \$ 245.808 \$ 232.432 \$ 23.602 \$ 248.683 \$ 24.921 \$ 237.908 \$ 235.498 Total carning assets (2) 668.381 620.192 686.91 674.636 665.102 646.523 630.973 Total deposits 599.654 552,876 617.970 605.708 596.474 578.196 563.745 Allocated capital (1) 34.00 33.000 34.00 34.00 34.00 34.00 34.00 34.00 34.00 34.00 38.00 Period end Total loans and leases \$ 258.91 \$ 238.851 \$ 251.125 \$ 247.122 \$ 240.51 \$ 238.851 Total carning assets (2) 662.704 665.704 648.978 63.045 626.941 6	Net income	\$	7,173	\$ 6,649	s	1,921	\$ 1,813	\$ 1,676	s	1,763	\$ 1,736
Sefficiency ratio (FTE basis) S. 5.6.3 S. 9.3.7 S. 3.6 S. 4.86 S. 6.6.3 S. 7.7 S. 7.88	Net interest yield (FTE basis)		3.38 %	3.52%		3.35%	3.30%	3.34%		3.53%	3.51%
Salance Sheet	Return on average allocated capital ⁽¹⁾		21	20		22	21	20		21	21
Average Total loans and leases \$ 245,808 \$ 232,432 \$ 253,602 \$ 248,683 \$ 242,921 \$ 237,908 \$ 235,498 Total carning assets (2) 629,990 580,095 648,305 636,838 627,231 607,308 591,330 Total assets (2) 668,381 620,192 686,991 674,636 665,102 646,523 630,973 Total deposits 599,654 552,876 617,970 605,708 596,474 578,196 563,745 Allocated capital (1) 34,000 33,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000	Efficiency ratio (FTE basis)		55.63	59.37		53.36	54.86	56.63		57.77	57.88
Total loans and leases \$ 245,808 \$ 232,432 \$ 253,602 \$ 246,863 \$ 242,921 \$ 237,908 \$ 235,498 Total carning assets (2) 629,990 580,095 648,305 636,838 627,231 607,308 591,330 Total assets (2) 668,381 620,192 686,991 674,636 665,102 646,523 630,973 Total deposits 599,654 552,876 617,970 605,708 596,474 578,196 563,745 Allocated capital (1) 34,000 33,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000 38,000	Balance Sheet										
Total earning assets (2) 629,990 580,095 648,305 636,838 627,231 607,308 591,330 Total assets (2) 668,381 620,192 686,991 674,636 665,102 646,523 630,973 Total deposits 599,654 552,876 617,970 605,708 596,474 578,196 563,745 Allocated capital (1) 34,000 33,000 34,000 34,000 34,000 34,000 34,000 33,000 Period end Total loans and leases \$ 258,991 \$ 238,851 \$ 258,991 \$ 251,125 \$ 247,122 \$ 240,591 \$ 238,851 Total earning assets (2) 662,704 605,012 662,704 648,978 630,454 626,941 605,012 Total assets (2) 702,339 645,427 702,339 687,247 668,470 666,298 645,427	Average										
Total assets (2) 668,381 620,192 686,991 674,636 665,102 646,523 630,973 Total deposits 599,654 552,876 617,970 605,708 596,474 578,196 563,745 Allocated capital (1) 34,000 33,000 34,000 34,000 34,000 34,000 34,000 33,000 Period end Total loans and leases \$ 258,991 \$ 238,851 \$ 258,991 \$ 251,125 \$ 247,122 \$ 240,591 \$ 238,851 Total earning assets (2) 662,704 605,012 662,704 648,978 630,454 626,941 605,012 Total assets (2) 702,339 645,427 702,339 687,247 668,470 666,298 645,427	Total loans and leases	\$	245,808	\$ 232,432	s	253,602	\$ 248,683	\$ 242,921	\$	237,908	\$ 235,498
Total deposits 599,654 552,876 617,970 605,708 596,474 578,196 563,745 Allocated capital (1) 34,000 33,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000 34,000	Total earning assets (2)		629,990	580,095		648,305	636,838	627,231		607,308	591,330
Allocated capital (1) 34,000 33,000 34,000 34,000 34,000 34,000 33,000 33,000 Period end Total loans and leases \$ 258,91 \$ 238,851 \$ 258,91 \$ 251,125 \$ 247,122 \$ 240,591 \$ 238,851 Total earning assets (2) 662,704 605,012 662,704 648,978 630,454 626,941 605,012 Total assets (2) 702,339 645,427 702,339 687,247 668,470 666,298 645,427	Total assets (2)		668,381	620,192		686,991	674,636	665,102		646,523	630,973
Period end Total loans and leases \$ 258,991 \$ 238,851 \$ 258,991 \$ 251,125 \$ 247,122 \$ 240,591 \$ 238,851 Total earning assets (2) 662,704 605,012 662,704 648,978 630,454 626,941 605,012 Total assets (2) 702,339 645,427 702,339 687,247 668,470 666,298 645,427	Total deposits		599,654	552,876		617,970	605,708	596,474		578,196	563,745
Total loans and leases \$ 258,991 \$ 238,851 \$ 258,991 \$ 251,125 \$ 247,122 \$ 240,591 \$ 238,851 Total earning assets (2) 662,704 605,012 662,704 648,978 630,454 626,941 605,012 Total assets (2) 702,339 645,427 702,339 687,247 668,470 666,298 645,427	Allocated capital (1)		34,000	33,000		34,000	34,000	34,000		34,000	33,000
Total earning assets (2) 662,704 605,012 662,704 648,978 630,454 626,941 605,012 Total assets (2) 702,339 645,427 702,339 687,247 668,470 666,298 645,427	Period end										
Total assets (2) 702,339 645,427 702,339 687,247 668,470 666,298 645,427	Total loans and leases	s	258,991	\$ 238,851	s	258,991	\$ 251,125	\$ 247,122	\$	240,591	\$ 238,851
	Total earning assets (2)		662,704	605,012		662,704	648,978	630,454		626,941	605,012
Total deposits 632,790 577,832 632,790 618,030 599,457 597,800 577,832	Total assets (2)		702,339	645,427		702,339	687,247	668,470		666,298	645,427
	Total deposits		632,790	577,832		632,790	618,030	599,457		597,800	577,832

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Consumer Banking Annual Results

_	 ~ •••	 ~~~~,	> 1	 	

Consumer anking	Deposits S 10,701 9	Consumer Lending \$ 10,589
21,290 S 4,935 4,142 960	\$ 10,701	·
4,142 960	9	
4,142 960	9	
960		4,926
	4,141	1
404	_	960
	403	1
10,441	4,553	5,888
31,731	15,254	16,477
2,715	174	2,541
17,653	9,678	7,975
11,363	5,402	5,961
4,190	1,992	2,198
7,173	\$ 3,410	\$ 3,763
3.38%	1.79 %	4.37
21	28	17
55.63	63.44	48.41
245,808	\$ 4,809	\$ 240,999
629,990	598,043	242,445
668,381	624,592	254,287
599,654	592,417	7,237
34,000	12,000	22,000
258,991 8	\$ 4,938	\$ 254,053
662,704	631,172	255,511
702,339	658,316	268,002
	625,727	7,063
	662,704	662,704 631,172 702,339 658,316

		,	Year Ended D	ecember 31, 2015		
	Total Con	sumer Banking	Γ	Deposits		Consumer Lending
Net interest income (FTE basis)	\$	20,428	s	9,635	s	10,793
Noninterest income:						
Card income		4,937		11		4,926
Service charges		4,101		4,100		1
Mortgage banking income		1,332		_		1,332
All other income		727		483		244
Total noninterest income		11,097		4,594		6,503
Total revenue, net of interest expense (FTE basis)		31,525		14,229		17,296
Provision for credit losses		2,346		200		2,146
Noninterest expense		18,716		9,856		8,860
Income before income taxes (FTE basis)		10,463		4,173		6,290
Income tax expense (FTE basis)		3,814		1,521		2,293
Net income	\$	6,649	\$	2,652	\$	3,997
Net interest yield (FTE basis)		3.52%		1.75%		4.70%
Return on average allocated capital (1)		20		22		19
Efficiency ratio (FTE basis)		59.37		69.27		51.23
Balance Sheet						
Average						
Total loans and leases	\$	232,432	s	4,713	\$	227,719
Total earning assets (2)		580,095		549,600		229,579

Total assets (2)	620,192	576,569		242,707
Total deposits	552,876	544,685		8,191
Allocated capital (1)	33,000	12,000		21,000
Period end				
Total loans and leases	\$ 238,851	\$ 4,735	\$	234,116
Total earning assets (2)	605,012	576,108		235,496
Total assets (2)	645,427	603,448		248,571
Total deposits	577,832	571,467		6,365
Total earning assets (2) Total assets (2)	\$ 605,012 645,427	576,108 603,448	S	235,496 248,571

For footnotes see page21.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

19

Consumer Banking Quarterly Results

Consumer Danking Qu	uai teriy	IXCSU
(Dollars in millions)		

(Dollars in millions)				
	<u> </u>		Fourth Quarter 2016	
	1	Total Consumer Banking	Deposits	Consumer Lending
Net interest income (FTE basis)	s	5,466	\$ 2,762	\$ 2,704
Noninterest income:				
Card income		1,290	2	1,288
Service charges		1,062	1,061	1
Mortgage banking income		206	_	206
All other income (loss)		87	91	(4)
Total noninterest income		2,645	1,154	1,491
Total revenue, net of interest expense (FTE basis)		8,111	3,916	4,195
Provision for credit losses		760	42	718
Noninterest expense		4,328	2,449	1,879
Income before income taxes (FTE basis)		3,023	1,425	1,598
Income tax expense (FTE basis)		1,102	520	582
Net income	<u>s</u>	1,921	\$ 905	\$ 1,016
Net interest yield (FTE basis)		3.35%	1.78 %	4.30 %
Return on average allocated capital (1)		22	30	18
Efficiency ratio (FTE basis)		53.36	62.56	44.78
Balance Sheet				
Average				
Total loans and leases	\$	253,602	s 4,874	\$ 248,728
Total earning assets (2)		648,305	616,297	250,115
Total assets (2)		686,991	642,837	262,261
Total deposits		617,970	610,533	7,437
Allocated capital (1)		34,000	12,000	22,000
Period end				
Total loans and leases	s	258,991	\$ 4,938	\$ 254,053
Total earning assets (2)		662,704	631,172	255,511
Total assets (2)		702,339	658,316	268,002
Total deposits		632,790	625,727	7,063

			Third (Quarter 2016		
	Total Con	sumer Banking	1	Deposits		Consumer Lending
Net interest income (FTE basis)	\$	5,289	s	2,629	s	2,660
Noninterest income:						
Card income		1,218		2		1,216
Service charges		1,072		1,072		_
Mortgage banking income		297		_		297
All other income (loss)		92		98		(6)
Total noninterest income		2,679		1,172		1,507
Total revenue, net of interest expense (FTE basis)		7,968		3,801		4,167
Provision for credit losses		698		43		655
Noninterest expense		4,371		2,396		1,975
Income before income taxes (FTE basis)		2,899		1,362		1,537
Income tax expense (FTE basis)		1,086		510		576
Net income	\$	1,813	\$	852	\$	961
Net interest yield (FTE basis)		3.30%		1.73%		4.31%
Return on average allocated capital (1)		21		28		17
Efficiency ratio (FTE basis)		54.86		63.03		47.40
Balance Sheet						
Average						
Total loans and leases	\$	248,683	s	4,837	\$	243,846
Total earning assets (2)		636,838		604,223		245,540
Total assets (2)		674,636		630,394		257,167

Total deposits		605,708	598,117		7,591
Allocated capital (1)		34,000	12,000		22,000
Period end					
Total loans and leases	s	251,125	\$ 4,810	s	246,315
Total earning assets (2)		648,978	616,853		248,233
Total assets (2)		687,247	643,025		260,330
Total deposits		618,030	610,752		7,278

For footnotes see page21.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ current\ period\ presentation.$

This information is preliminary and based on company data available at the time of the presentation.

20

Consumer Banking Quarterly Results (continued)

(Dollars in millions) Fourth Quarter 2015 Consumer Lending Total Consumer Banking Net interest income (FTE basis) 5,229 2,551 2,678 Noninterest income: Card income 1,313 1,311 1,045 1,045 Service charges Mortgage banking income 215 215 Total noninterest income 1,176 2.782 1.606 Total revenue, net of interest expense (FTE basis) 8,011 3,727 4.284 Provision for credit losses 684 55 629 2,134 Noninterest expense 4,636 2,502 1.170 1,521 Income before income taxes (FTE basis) 2.691 Income tax expense (FTE basis) 955 417 538 1,736 753 983 Net income Net interest yield (FTE basis) 3.51% 1.80% 4.57% Return on average allocated capital (1) 21 25 19 Efficiency ratio (FTE basis) 57.88 67.13 49.83 Balance Sheet Average Total loans and leases S 235,498 230,846 4,652 \$ Total earning assets (2) 591,330 561,149 232,245 Total assets (2) 630,973 587,982 245,055 Total deposits 563,745 556,064 7,681 Allocated capital (1) 33,000 12,000 21,000 Total loans and leases 238,851 4,735 234,116 Total earning assets (2) 605.012 576,108 235,496 Total assets (2) 645,427 603,448 248,571

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Total deposits

577,832

571,467

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures

⁽²⁾ For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets frodil Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.

Consumer Banking Key Indicators

		Year Decen			Fourth Quarter		Third Quarter	Second Quarter		First Quarter	Fourth Quarter	
		2016	 2015		2016		2016	2016	_	2016	 2015	
Average deposit balances												
Checking	S	295,372	\$ 266,639	\$	306,602	\$	299,149	\$ 293,427	\$	282,146	\$ 273,900	
Savings		47,882	44,878		48,549		48,273	48,472		46,221	44,518	
MMS		209,638	188,536		217,394		212,096	207,333		201,616	195,756	
CDs and IRAs		43,955	50,085		42,592		43,420	44,378		45,451	46,791	
Non-U.S. and other		2,807	2,738	<u> </u>	2,833	_	2,770	 2,864		2,762	 2,780	
Total average deposit balances	<u>s</u>	599,654	\$ 552,876	\$	617,970	\$	605,708	\$ 596,474	\$	578,196	\$ 563,745	
Deposit spreads (excludes noninterest costs)												
Checking		1.95 %	1.99%		1.92 %		1.94%	1.97%		1.98%	1.98%	
Savings		2.25	2.30		2.21		2.24	2.26		2.28	2.29	
MMS		1.24	1.23		1.22		1.23	1.24		1.24	1.24	
CDs and IRAs		0.98	0.60		1.17		1.03	0.92		0.81	0.69	
Non-U.S. and other		0.83	0.47		1.00		0.87	0.80		0.67	0.54	
Total deposit spreads		1.65	1.62		1.64		1.64	1.66		1.65	1.63	
Client brokerage assets	s	144,696	\$ 122,721	s	144,696	\$	137,985	\$ 131,698	\$	126,921	\$ 122,721	
Online banking active accounts (units in thousands)		33,811	31,674		33,811		33,722	33,022		32,647	31,674	
Mobile banking active users (units in thousands)		21,648	18,705		21,648		21,305	20,227		19,595	18,705	
Financial centers		4,579	4,726		4,579		4,629	4,681		4,689	4,726	
ATMs		15,928	16,038		15,928		15,959	15,998		16,003	16,038	
Total U.S. credit card ⁽¹⁾												
Loans												
Average credit card outstandings	s	87,905	\$ 88,244	s	89,521	\$	88,210	\$ 86,705	\$	87,163	\$ 88,623	
Ending credit card outstandings		92,278	89,602		92,278		88,789	88,103		86,403	89,602	
Credit quality												
Net charge-offs	\$	2,269	\$ 2,314	S	566	\$	543	\$ 573	\$	587	\$ 563	
		2.58 %	2.62%		2.52 %		2.45%	2.66%		2.71%	2.52 %	
30+ delinquency	S	1,595	\$ 1,575	\$	1,595	\$	1,459	\$ 1,388	\$	1,448	\$ 1,575	
		1.73 %	1.76%		1.73 %		1.64%	1.58%		1.68%	1.76%	
90+ delinquency	s	782 0.85 %	\$ 789 0.88%	S	782 0.85 %	\$	702 0.79%	\$ 693 0.79%	\$	743 0.86%	\$ 789 0.88 %	
Other Total U.S. credit card indicators(1)												
Gross interest yield		9.29 %	9.16%		9.35 %		9.30%	9.20%		9.32%	9.15%	
Risk adjusted margin		9.04	9.31		9.20		9.11	8.79		9.05	9.79	
New accounts (in thousands)		4,979	4,973		1,134		1,324	1,313		1,208	1,260	
Purchase volumes	s	226,432	\$ 221,378	s	61,020	\$	57,591	\$ 56,667	\$	51,154	\$ 58,752	
Debit card data												
Purchase volumes	s	285,612	\$ 277,695	s	73,296	\$	71,049	\$ 72,120	\$	69,147	\$ 70,755	
				•								

For footnotes see page23.

Consumer Banking Key Indicators (continued)

(Dollars in millions)			_				ı													
	_		ear En			_			Fourth Quarter		Third Quarter		Sec Qua				First Quarter		Fourth Quarter	
	_	2016	_		2015	_	l _	2016	_		2016	_	_	2016	_	_	2016	_	2015	
Loan production ⁽²⁾ :																				
Total (3):																				
First mortgage	\$	64,153		\$	56,930		\$	18,351		\$	16,865		\$	16,314		\$	12,623	\$	13,54	13
Home equity		15,214			13,060			3,565			3,541			4,303			3,805		3,49	94
Consumer Banking:																				
First mortgage	\$	44,510		\$	40,878		\$	12,303		\$	11,588		\$	11,541		\$	9,078	\$	9,73	33
Home equity		13,675			11,988			3,140			3,139			3,881			3,515		3,19	92
Mortgage servicing rights at fair value rollforward:																				
Balance, beginning of period	\$	2,680		\$	3,271		\$	2,012		\$	1,789		\$	2,152		\$	2,680	\$	2,69	99
Net additions		87			33			(40)			45			25			57		4	19
Amortization of expected cash flows ⁽⁴⁾		(649)			(738)			(156)			(157)			(165)			(171)		(17	74)
Other changes in mortgage servicing rights fair value(5)		161			114			463			335			(223)			(414)		10)6
Balance, end of period (6)	\$	2,279		\$	2,680	_	s	2,279		\$	2,012		\$	1,789		\$	2,152	\$	2,68	30
																			_	
Capitalized mortgage servicing rights (% of loans serviced for investors) Mortgage loans serviced for investors (in billions)	s	74 307	bps	\$	71 378	bps	\$	74 307	bps	s	60 336	bps	\$	51 353	bps	\$	58 bps 368	s	37	71 bps
Mortgage banking income Consumer Banking mortgage banking income																				
					950			131			242			400			400		15	
Total production income Net servicing income	\$	663		\$	930		\$	131		\$	212		\$	182		\$	138	\$	13	0
Servicing fees		708			855			166			179			179			184		20	11
Amortization of expected cash flows ⁽⁴⁾		(577)			(661)			(138)			(139)			(146)			(154)		(15	
Fair value changes of MSRs, net of risk management activities used to hedge certain market risks (7)		166			188			47			45			52			22		,	20
Total net servicing income	_	297	_	_	382	_	l —	75	-	-	85	-	_	85	_	_	52			56
Total Consumer Banking mortgage banking income		960	_		1,332	_	_	206	_	_	297	_	-	267	_	_	190		21	
Other mortgage banking income (8)	_		_		,,,,	_	Ī		_			-			_	_				_
Other production income ⁽⁹⁾		89			107			(23)			4			14			94		4	18
Representations and warranties provision		(122)			28			46			(102)			(22)			(44)			(9)
Net servicing income		()									()			()			(.,		,	. ,
Servicing fees		450			538			107			106			119			118		12	23
Amortization of expected cash flows ⁽⁴⁾		(74)			(77)			(19)			(18)			(19)			(18)		(1	19)
Fair value changes of MSRs, net of risk management activities used to hedge certain market risks (7)		506			328			28			363			10			105		(3	81)
Total net servicing income		882			789	_		116			451			110			205		7	73
Eliminations (10)		44			108			174			(61)			(57)			(12)		(6	56)
Total other mortgage banking income		893	-		1,032			313			292			45	-		243			16
			_		2111	_	_		-	_				-						

⁽¹⁾ In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in

⁽i) In addition to the U.S. credit card portfolio int. onsumer Banking, the remaining U.S. credit card portfolio is in GWIM.
(2) The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.
(3) In addition to loan production inConsumer Banking, there is also first mortgage and home equity loan production in GWIM.
(4) Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows

flows.

(5) These amounts reflect the changes in modeled MSR fair value primarily due to observed changes in interest rates, periodic adjustments to the valuation model and changes in cash flow

assumptions.

(6) Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global

Markets.

Markets.

(7) Includes changes in fair value of MSRs due to changes in input and assumptions, net of risk management activities, and gains (losses) on sales of MSRs.

(8) Amounts for other mortgage banking income are included in this Consumer Banking table to show the components of consolidated mortgage banking

⁽⁹⁾ Consists primarily of revenue from sales of repurchased loans that had returned to performing

status. (10) Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other and net gains or losses on intercompany trades related to MSR risk

Global Wealth & Investment Management Segment Results

(Dollars in millions)												
		Year Decen										
		2016	2015	For	orth Quarter 2016	Т	hird Quarter 2016	Sec	ond Quarter 2016	First Quarter 20	16	rth Quarter 2015
Net interest income (FTE basis)	\$	5,759	\$ 5,527	s	1,449	\$	1,394	\$	1,403	\$ 1,513	3	\$ 1,446
Noninterest income:												
Investment and brokerage services		10,316	10,792		2,597		2,585		2,598	2,536	5	2,639
All other income		1,575	1,715		331		400		424	420		393
Total noninterest income		11,891	12,507		2,928		2,985		3,022	2,956	5	3,032
Total revenue, net of interest expense (FTE basis)		17,650	18,034		4,377		4,379		4,425	4,469)	4,478
Provision for credit losses		68	51		22		7		14	25		15
Noninterest expense		13,182	13,943		3,360		3,256		3,289	3,277	,	3,498
Income before income taxes (FTE basis)		4,400	4,040		995		1,116		1,122	1,167	,	965
Income tax expense (FTE basis)		1,629	1,473		361		419		420	429	,	342
Net income	s	2,771	\$ 2,567	s	634	\$	697	\$	702	\$ 738		\$ 623
Net interest yield (FTE basis)		2.09 %	2.13%		2.09 %		2.03 %		2.06%	2.18	3%	2.13%
Return on average allocated capital ⁽¹⁾		21	21		19		21		22	23		21
Efficiency ratio (FTE basis)		74.68	77.32		76.74		74.36		74.32	73.33	}	78.13
Balance Sheet												
Average												
Total loans and leases	\$	142,429	\$ 132,499	s	146,180	\$	143,207	\$	141,181	\$ 139,099)	\$ 137,022
Total earning assets (2)		275,800	259,020		276,173		273,568		273,874	279,606	5	269,250
Total assets (2)		291,479	275,950		291,762		288,821		289,646	295,711		285,329
Total deposits		256,425	244,725		256,629		253,812		254,804	260,482	2	251,306
Allocated capital (1)		13,000	12,000		13,000		13,000		13,000	13,000)	12,000
Period end												
Total loans and leases	\$	148,179	\$ 139,039	s	148,179	\$	144,980	\$	142,633	\$ 139,690)	\$ 139,039
Total earning assets (2)		283,152	279,597		283,152		274,289		270,974	280,118	3	279,597
Total assets (2)		298,932	296,271		298,932		289,795		286,846	296,200)	296,271
Total deposits		262,530	260,893		262,530		252,962		250,976	260,565	;	260,893

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)			1									
	Year Decen		_								_	
	2016	2015	Fo	urth Quarter 2016	T	Third Quarter 2016	Se	econd Quarter 2016	Fin	st Quarter 2016	Fo	ourth Quarter 2015
Revenue by Business	 	 										
Merrill Lynch Global Wealth Management	\$ 14,486	\$ 14,926	\$	3,600	\$	3,617	\$	3,602	\$	3,667	\$	3,692
U.S. Trust	3,075	3,032		775		761		762		777		763
Other (1)	89	76		2		1		61		25		23
Total revenue, net of interest expense (FTE basis)	\$ 17,650	\$ 18,034	\$	4,377	\$	4,379	\$	4,425	\$	4,469	\$	4,478
Client Balances by Business, at period end												
Merrill Lynch Global Wealth Management	\$ 2,102,176	\$ 1,986,502	\$	2,102,176	\$	2,089,683	\$	2,026,392	\$	1,998,145	\$	1,986,502
U.S. Trust	406,386	388,604		406,386		400,538		393,089		390,262		388,604
Other (1)	 _	 82,929								77,751		82,929
Total client balances	\$ 2,508,562	\$ 2,458,035	\$	2,508,562	\$	2,490,221	\$	2,419,481	\$	2,466,158	\$	2,458,035
Client Balances by Type, at period end												
Long-term assets under management(2)	\$ 886,148	\$ 817,938	\$	886,148	\$	871,026	\$	832,394	\$	812,916	\$	817,938
Liquidity assets under management(1, 3)	 	 82,925				_				77,747		82,925
Assets under management	886,148	900,863		886,148		871,026		832,394		890,663		900,863
Brokerage assets	1,085,826	1,040,938		1,085,826		1,095,635		1,070,014		1,056,752		1,040,938
Assets in custody	123,066	113,239		123,066		122,804		120,505		115,537		113,239
Deposits	262,530	260,893		262,530		252,962		250,976		260,565		260,893
Loans and leases (4)	150,992	 142,102		150,992		147,794		145,592		142,641		142,102
Total client balances	\$ 2,508,562	\$ 2,458,035	\$	2,508,562	\$	2,490,221	\$	2,419,481	\$	2,466,158	\$	2,458,035
Assets Under Management Rollforward												
Assets under management, beginning balance	\$ 900,863	\$ 902,872	\$	871,026	\$	832,394	\$	890,663	\$	900,863	\$	876,993
Net long-term client flows	38,572	34,441		18,934		10,182		10,055		(599)		6,746
Net liquidity client flows	(7,990)	6,133		_		_		(4,170)		(3,820)		4,813
Market valuation/other(1)	 (45,297)	 (42,583)		(3,812)		28,450		(64,154)		(5,781)		12,311
Total assets under management, ending balance	\$ 886,148	\$ 900,863	\$	886,148	\$	871,026	\$	832,394	\$	890,663	\$	900,863
Associates, at period end (5, 6)												
Number of financial advisors	16,830	16,687		16,830		16,731		16,665		16,671		16,687
Total wealth advisors, including financial advisors	18,688	18,515		18,688		18,585		18,503		18,486		18,515
Total primary sales professionals, including financial advisors and wealth advisors	19,676	19,462		19,676		19,477		19,378		19,410		19,462
Merrill Lynch Global Wealth Management Metric ⁽⁶⁾												
Financial advisor productivity ⁽⁷⁾ (in thousands)	\$ 979	\$ 1,024	\$	964	\$	983	\$	984	\$	984	\$	996
U.S. Trust Metric, at period end ⁽⁶⁾												
Primary sales professionals	1,678	1,595		1,678		1,657		1,642		1,595		1,595

⁽¹⁾ Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items. Also includes the transfer to a third party of approximately \$80 billion of BofA Global Capital Management's AUM during the three months ended June 30, 2016.

(2) Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one

year.

(3) Defined as assets under advisory and discretion of GWIM in which the investment strategy seeks current income, while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than

one year.
(4) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
(5) Includes financial advisors in the Consumer Banking segment of 2,201, 2,179, 2,248, 2,259 and 2,187 at December 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015,

respectively.

(6) Headcount computation is based upon full-time equivalents.

(7) Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue, excluding the allocation of certain ALM activities, divided by the total number of financial advisors (excluding financial advisors in the Consumer Banking segment).

Global Banking Segment Results

(Dollars in millions)			ı									
	Year Decen		_									
	2016	2015	Fou	orth Quarter 2016	11	hird Quarter 2016	Sec	cond Quarter 2016	First	Quarter 2016	For	orth Quarter 2015
Net interest income (FTE basis)	\$ 9,942	\$ 9,244	s	2,502	\$	2,470	\$	2,425	\$	2,545	\$	2,456
Noninterest income:												
Service charges	3,094	2,914		810		780		759		745		730
Investment banking fees	2,884	3,110		653		796		799		636		729
All other income	 2,510	 2,353		569		702		711		528		646
Total noninterest income	 8,488	 8,377		2,032		2,278		2,269		1,909		2,105
Total revenue, net of interest expense (FTE basis)	18,430	17,621		4,534		4,748		4,694		4,454		4,561
Provision for credit losses	883	686		13		118		199		553		232
Noninterest expense	 8,486	8,481		2,037		2,151		2,126		2,172		2,085
Income before income taxes (FTE basis)	9,061	8,454		2,484		2,479		2,369		1,729		2,244
Income tax expense (FTE basis)	 3,341	3,114		906		926		873		636		828
Net income	\$ 5,720	\$ 5,340	\$	1,578	\$	1,553	\$	1,496	\$	1,093	\$	1,416
Net interest yield (FTE basis)	2.86 %	2.90%		2.81 %		2.83 %		2.81%		3.00%		2.93 %
Return on average allocated capital ⁽¹⁾	15	15		17		17		16		12		16
Efficiency ratio (FTE basis)	46.04	48.13		44.91		45.30		45.29		48.77		45.72
Balance Sheet												
Average												
Total loans and leases	\$ 333,820	\$ 303,907	s	337,827	\$	334,363	\$	334,396	\$	328,643	\$	318,699
Total earning assets (2)	347,489	318,977		353,693		347,462		347,347		341,386		332,022
Total assets (2)	396,705	369,001		403,564		395,423		395,997		391,774		381,887
Total deposits	304,101	294,733		314,133		306,198		298,805		297,134		307,806
Allocated capital (1)	37,000	35,000		37,000		37,000		37,000		37,000		35,000
Period end												
Total loans and leases	\$ 339,271	\$ 323,687	s	339,271	\$	334,120	\$	334,838	\$	333,604	\$	323,687
Total earning assets (2)	356,241	334,766		356,241		349,993		348,935		345,355		334,766
Total assets (2)	408,268	386,132		408,268		397,795		397,566		394,736		386,132
Total deposits	306,430	296,162		306,430		301,061		304,577		298,072		296,162

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Global Banking Key Indicators

(Dollars in millions)														
		Year l Decen		l										
	<u> </u>	2016		2015	For	orth Quarter 2016	TI	hird Quarter 2016	See	cond Quarter 2016	Firs	st Quarter 2016	Fou	orth Quarter 2015
Investment Banking fees (1)														
Advisory (2)	\$	1,156	\$	1,354	s	243	\$	295	\$	313	\$	305	\$	355
Debt issuance		1,407		1,296		347		405		390		265		265
Equity issuance		321		460		63		96		96		66		109
Total Investment Banking fees ⁽³⁾	s	2,884	\$	3,110	s	653	\$	796	\$	799	\$	636	\$	729
Business Lending														
Corporate	\$	4,285	\$	3,981	s	1,016	\$	1,113	\$	1,102	\$	1,054	\$	1,056
Commercial		4,140		3,968		1,011		1,069		1,051		1,009		1,077
Business Banking		376		352		96		91		92		97		83
Total Business Lending revenue	s	8,801	\$	8,301	s	2,123	\$	2,273	\$	2,245	\$	2,160	\$	2,216
Global Transaction Services														
Corporate	\$	2,982	\$	2,793	s	811	\$	741	\$	715	\$	715	\$	730
Commercial	•	2,718	Ψ	2,649		682	Ψ	671	Ψ	663		702	Ψ	694
Business Banking		739		703		190		182		180		187		188
	<u>s</u>	6,439	\$	6,145	<u>s</u>	1,683	\$	1,594	\$	1,558	\$	1,604	\$	1,612
Total Global Transaction Services revenue	-	0,437	3	0,143	_	1,003	3	1,394	J.	1,556	3	1,004	ф	1,012
Average deposit balances								50.440		CO #C4	•			
Interest-bearing	\$	70,271	\$	65,667	S	73,108	\$	72,442	\$	69,761	\$	65,719	\$	66,227
Noninterest-bearing		233,830	_	229,066	_	241,025	_	233,756	_	229,044	_	231,415	_	241,579
Total average deposits	\$	304,101	\$	294,733	\$	314,133	\$	306,198	\$	298,805	\$	297,134	\$	307,806
Loan spread		1.62 %		1.65%		1.57 %		1.63 %		1.62%		1.67%		1.62%
Provision for credit losses	\$	883	\$	686	s	13	\$	118	\$	199	\$	553	\$	232
Credit quality ^(4,5)														
Reservable utilized criticized exposure	\$	14,841	\$	14,397	s	14,841	\$	15,460	\$	16,544	\$	16,923	\$	14,397
		4.08 %		4.13%		4.08 %		4.31%		4.59%		4.73 %		4.13 %
Nonperforming loans, leases and foreclosed properties	s	1,528	\$	935	s	1,528	\$	1,800	\$	1,450	\$	1,316	\$	935
		0.45 %		0.29%		0.45%		0.54%		0.43 %		0.40%		0.29%
Average loans and leases by product														
U.S. commercial	\$	190,418	\$	169,521	s	194,692	\$	190,032	\$	190,273	\$	186,634	\$	179,224
Commercial real estate		48,870		45,435		48,741		48,714		49,120		48,908		48,521
Commercial lease financing		22,176		20,817		22,505		22,231		21,891		22,074		21,467
Non-U.S. commercial		72,349		68,119		71,887		73,384		73,105		71,015		69,472
Other		7		15		2		2		7		12		15
Total average loans and leases	\$	333,820	\$	303,907	s	337,827	\$	334,363	\$	334,396	\$	328,643	\$	318,699
Total Corporation Investment Banking fees														
Advisory (2)	\$	1,269	\$	1,503	s	262	\$	328	\$	333	\$	346	\$	408
Debt issuance		3,276		3,033		810		908		889		669		617
Equity issuance		864		1,236		183		261		232		188		286
Total investment banking fees including self-led deals		5,409		5,772		1,255		1,497		1,454		1,203		1,311
Self-led deals		(168)		(200)		(33)		(39)		(46)		(50)		(39)
Total Investment Banking fees	\$	5,241	\$	5,572	s	1,222	\$	1,458	\$	1,408	\$	1,153	\$	1,272
·····	<u>-</u>		_	- ,	' <u></u>		_	,	_	,	É	,	<u> </u>	y

⁽¹⁾ Investment banking fees represent total investment banking fees folGlobal Banking inclusive of self-led deals and fees included within Business

Lending.

(2) Advisory includes fees on debt and equity advisory and mergers and

acquisitions.

(3) Investment banking fees represent only the fee component in Global Banking and do not include certain other items shared with the Investment Banking Group under internal revenue sharing

⁽s) Investment banking fees represent only the fee component inGlobal Banking and do not include certain other items shared with the Investment Banking Group under internal revenue sharing agreements.

(d) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

Investment Banking Product Rankings

		Year Ended Decemb	per 31, 2016	
	Global		U.S.	
	Product Ranking	Market Share	Product Ranking	Market Share
Net investment banking revenue	3	6.0%	3	8.8%
Announced mergers and acquisitions	4	19.1	4	26.1
Equity capital markets	5	4.7	3	9.7
Debt capital markets	3	5.8	2	9.7
High-yield corporate debt	2	8.3	2	9.4
Leveraged loans	1	8.8	1	11.2
Mortgage-backed securities	2	10.3	4	11.8
Asset-backed securities	3	8.1	3	12.3
Convertible debt	5	5.6	4	8.3
Common stock underwriting	5	4.6	3	9.9
Investment-grade corporate debt	2	5.7	2	11.1
Syndicated loans	2	9.4	2	12.7

- Source: Dealogic data as of January 1, 2017. Figures above include self-led transactions.

 Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.

 Debt capital markets excludes loans but includes

- Debt capital markets excludes loans but includes agencies.
 Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
 Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- Recipits and adjustions volune rainings are for amounted transaction.
 Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

Highlights

Global top 3 rankings in:

High-yield corporate debt	Investment-grade corporate debt
Leveraged loans	Syndicated loans
Mortgage-backed securities	Debt capital markets

Asset-backed securities

U.S. top 3 rankings in:

High-yield corporate debt	Investment-grade corporate debt
Leveraged loans	Syndicated loans
Asset-backed securities	Equity capital markets
Common stock underwriting	Debt capital markets

Top 3 rankings excluding self-led deals:

High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Investment-grade corporate debt, Syndicated loans, Debt capital

High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets U.S.:

Global Markets Segment Results

(Dollars in millions)														
		Year Decen	Ended iber 3											
		2016		2015	Fou	orth Quarter 2016	T	hird Quarter 2016	Se	cond Quarter 2016	First	Quarter 2016	Foi	arth Quarter 2015
Net interest income (FTE basis)	s	4,558	\$	4,191	s	1,167	\$	1,119	\$	1,088	\$	1,184	\$	1,132
Noninterest income:														
Investment and brokerage services		2,102		2,221		519		490		525		568		518
Investment banking fees		2,296		2,401		554		645		603		494		532
Trading account profits		6,550		6,109		1,149		1,934		1,872		1,595		797
All other income (loss)		584		91		83		170		221		110		138
Total noninterest income		11,532		10,822		2,305		3,239		3,221		2,767		1,985
Total revenue, net of interest expense (FTE basis) ⁽¹⁾		16,090		15,013		3,472		4,358		4,309		3,951		3,117
Provision for credit losses		31		99		8		19		(5)		9		30
Noninterest expense		10,170		11,374		2,480		2,656		2,583		2,451		2,767
Income before income taxes (FTE basis)	_	5,889	_	3,540		984	_	1,683	_	1,731	_	1,491	_	320
Income tax expense (FTE basis)		2,072		1,117				609		618		519		149
Net income		3,817	\$	2,423	<u>s</u>	326 658	s	1,074	\$	1,113	s	972	s	171
Net income	<u>.,</u>	3,617	3	2,423		036	3	1,074	J.	1,113	-	712	3	1/1
Return on average allocated capital ⁽²⁾		10 %		7 %		7 %		12%		12%		11%		2 %
Efficiency ratio (FTE basis)		63.21		75.75		71.45		60.94		59.95		62.02		88.76%
Balance Sheet														
Average														
Total trading-related assets(3)	\$	412,905	\$	433,169	s	417,184	\$	415,417	\$	411,285	\$	407,661	\$	415,856
Total loans and leases		69,641		63,443		70,615		69,043		69,620		69,283		68,835
Total earning assets (3)		423,579		430,468		430,601		422,636		422,815		418,198		419,977
Total assets		585,342		594,057		595,276		584,069		580,701		581,226		586,606
Total deposits		34,250		38,074		33,775		32,840		34,518		35,886		37,175
Allocated capital (2)		37,000		35,000		37,000		37,000		37,000		37,000		35,000
Period end														
Total trading-related assets ⁽³⁾	\$	380,562	\$	373,926	s	380,562	\$	417,517	\$	405,037	\$	408,223	\$	373,926
Total loans and leases		72,743		73,208		72,743		72,144		70,766		73,446		73,208
Total earning assets (3)		397,023		384,046		397,023		435,112		416,325		422,268		384,046
Total assets		566,060		548,790		566,060		595,165		577,428		581,150		548,790
Total deposits		34,927		37,038		34,927		31,692		33,506		34,403		37,038
Trading-related assets (average)														
Trading account securities	\$	185,135	\$	195,650	s	188,729	\$	185,785	\$	178,047	\$	187,931	\$	195,275
Reverse repurchases		89,715		103,506		91,198		89,435		92,805		85,411		86,553
Securities borrowed		87,286		79,494		90,643		87,872		89,779		80,807		82,385
Derivative assets		50,769		54,519		46,614		52,325		50,654		53,512		51,643
Total trading-related assets ⁽³⁾	\$	412,905	\$	433,169	s	417,184	\$	415,417	\$	411,285	\$	407,661	\$	415,856

⁽¹⁾ Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue

Substantianty air of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other obstiness segments. For additional sales and trading revenue information, see page 30.
 Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
 Trading-related assets include derivative assets, which are considered non-earning assets.

Global Markets Key Indicators

(Dollars in millions)													
		Ended nber 3		_		_						_	
	 2016		2015	Four	rth Quarter 2016	Th	nird Quarter 2016	Se	cond Quarter 2016	First	Quarter 2016		rth Quarter 2015
Sales and trading revenue(1)													
Fixed income, currency and commodities	\$ 9,373	\$	7,869	\$	1,866	\$	2,646	\$	2,456	\$	2,405	\$	1,561
Equities	 4,017		4,335		945		954		1,081		1,037		874
Total sales and trading revenue	\$ 13,390	\$	12,204	\$	2,811	\$	3,600	\$	3,537	\$	3,442	\$	2,435
												-	
Sales and trading revenue, excluding debit valuation adjustment ⁽²⁾													
Fixed income, currency and commodities	\$ 9,611	\$	8,632	\$	1,964	\$	2,767	\$	2,615	\$	2,265	\$	1,751
Equities	 4,017		4,358		948		960		1,086		1,023		882
Total sales and trading revenue, excluding debit valuation adjustment	\$ 13,628	\$	12,990	\$	2,912	\$	3,727	\$	3,701	\$	3,288	\$	2,633
Sales and trading revenue breakdown													
Net interest income	\$ 4,155	\$	3,816	\$	1,061	\$	1,024	\$	991	\$	1,079	\$	1,030
Commissions	2,071		2,196		510		485		517		559		510
Trading	6,547		6,106		1,147		1,934		1,871		1,595		796
Other	 617		86		93		157		158		209		99
Total sales and trading revenue	\$ 13,390	\$	12,204	\$	2,811	\$	3,600	\$	3,537	\$	3,442	\$	2,435
		_							•				

⁽¹⁾ Includes Global Banking sales and trading revenue of \$406 million and \$424 million for the years endedDecember 31, 2016 and 2015; \$69 million, \$57 million, \$120 million and \$160 million for the fourth, third, second and first quarters of \$00.016, respectively, and \$127 million for the fourth quarter of \$20.015.
(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities for all periods. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional useful information to assess the underlying performance of these businesses and to allow better comparison of period-to-period operating performance.

All Other Results (1)

(Dollars in millions)					î									
			Ended nber 31		F	rth Quarter	TI.	ird Quarter	C	ond Quarter			Г	urth Quarter
		2016		2015	Foul	2016	111	2016	Sec	2016	First	Quarter 2016	FOL	2015
Net interest income (FTE basis)	\$	447	\$	457	\$	(58)	\$	157	\$	218	\$	130	\$	(352)
Noninterest income:														
Card income		189		260		45		46		54		44		61
Mortgage banking income		889		1,022		311		292		44		242		44
Gains (loss) on sales of debt securities		490		1,126		_		51		249		190		251
All other loss		(1,315)		(1,204)		(568)		(136)		(279)		(332)		(364)
Total noninterest income		253		1,204		(212)		253		68		144		(8)
Total revenue, net of interest expense (FTE basis)		700		1,661		(270)		410		286		274		(360)
Provision for credit losses		(100)		(21)		(29)		8		42		(121)		(151)
Noninterest expense		5,460		5,220		956		1,047		1,080		2,377		1,024
Loss before income taxes (FTE basis)		(4,660)		(3,538)		(1,197)		(645)		(836)		(1,982)		(1,233)
Income tax benefit (FTE basis)		(3,085)		(2,395)		(1,102)		(463)		(632)		(888)		(571)
Net income (loss)	\$	(1,575)	\$	(1,143)	\$	(95)	\$	(182)	\$	(204)	\$	(1,094)	\$	(662)
Balance Sheet														
Average														
Total loans and leases	\$	108,735	\$	144,506	\$	100,172	\$	105,298	\$	111,552	\$	118,051	\$	126,102
Total assets (2)		248,064		300,997		230,446		246,541		256,795		258,688		295,712
Total deposits		28,131		25,452		28,441		28,628		28,690		26,757		26,019
Period end														
Total loans and leases(3)	s	96,713	\$	122,198	\$	96,713	\$	102,639	\$	107,794	\$	113,782	\$	122,198
Total assets (4)		212,103		267,667		212,103		225,312		256,656		247,342		267,667
Total deposits		24,257		25,334		24,257		29,150		27,575		26,421		25,334

⁽¹⁾ All Other consists of ALM activities, equity investments, the non-U.S. consumer credit card business, non-core mortgage loans and servicing activities, the net impact of periodic revisions to the MSR valuation model for both core and non-core MSRs, liquidating businesses, residual expense allocations and other. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments. On December 20, 2016, the Corporation signed an agreement to sell its non-U.S. consumer credit card business to a third party. Subject to regulatory approval, this transaction is expected to close by mid-2017.

(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity 6500.0 billion and \$463.4 billion for the years endedDecember 31, 2016 and 2015; \$506.5 billion, \$500.4 billion, \$499.5 billion and \$474.1 billion for the fourth, third, second and first quarters of2016, respectively, and the fourth quarter of2015.

(3) Includes \$9.2 billion of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance

Sheet.

(4) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity &518.7 billion, \$508.5 billion, \$492.3 billion, \$510.0 billion and \$489.0 billion at December 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015, respectively.

Outstanding Loans and Leases

Dollars in millions)	December 31 2016	September 30 2016	December 31 2015
Consumer			
Residential mortgage (1)	\$ 191,797	\$ 187,968	\$ 187,911
Home equity	66,443	68,997	75,948
U.S. credit card	92,278	88,789	89,602
Non-U.S. credit card	9,214	9,258	9,975
Direct/Indirect consumer (2)	94,089	93,294	88,795
Other consumer (3)	2,499	2,389	2,067
Total consumer loans excluding loans accounted for under the fair value option	456,320	450,695	454,298
Consumer loans accounted for under the fair value option(4)	1,051	1,768	1,871
Total consumer	457,371	452,463	456,169
Commercial			
U.S. commercial (5)	283,365	280,096	265,647
Commercial real estate(6)	57,355	57,303	57,199
Commercial lease financing	22,375	21,309	21,352
Non-U.S. commercial	89,397	87,497	91,549
Total commercial loans excluding loans accounted for under the fair value option	452,492	446,205	435,747
Commercial loans accounted for under the fair value option (4)	6,034	6,340	5,067
Total commercial	458,526	452,545	440,814
ess: Loans of business held for sale ⁽⁷⁾	(9,214)		
Total loans and leases	\$ 906,683	\$ 905,008	\$ 896,983

⁽¹⁾ Includes pay option loans of \$1.8 billion, \$1.9 billion and \$2.3 billion at December 31, 2016, September 30, 2016 and December 31, 2015, respectively. The Corporation no longer originates pay option

loans.

(2) Includes auto and specialty lending loans of \$48.9 billion, \$47.8 billion and \$42.6 billion, unsecured consumer lending loans of \$585 million, \$630 million and \$886 million, U.S. securities-based lending loans of \$40.1 billion, \$40.1 billion and \$39.8 billion, non-U.S. consumer loans of \$1.1 billion and \$1.0 billion

respectively.

(6) Includes U.S. commercial real estate loans o\$54.3 billion, \$53.9 billion and \$53.6 billion and \$53.6 billion and non-U.S. commercial real estate loans o\$3.1 billion, \$3.4 billion and \$3.5 billion at December 31, 2016, September 30, 2016 and December 31, 2015,

respectively.

(7) Includes non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance Sheet.

Quarterly Average Loans and Leases by Business Segment and All Other

			Fourth Quarter 2016									
	Total Corporation	n		onsumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer			-						_			
Residential mortgage	\$ 191,00)3	\$	53,967	s	63,566	\$	2	s	_	\$	73,468
Home equity	68,02	21		45,209		4,937		_		332		17,543
U.S. credit card	89,52	21		86,450		3,071		_		_		_
Non-U.S. credit card	9,05	51		_		_		_		_		9,05
Direct/Indirect consumer	93,52	27		48,839		44,178		_		_		510
Other consumer	2,46	52		1,976		5		_		_		48
Total consumer	453,58	35		236,441		115,757		2		332		101,05
ommercial												
U.S. commercial	283,49	1		17,140		27,579		194,692		43,778		30
Commercial real estate	57,54	10		21		2,819		48,741		5,891		(
Commercial lease financing	21,43	16		_		3		22,505		211		(1,2
Non-U.S. commercial	92,34	14				22		71,887		20,403		3
Total commercial	454,81	1		17,161		30,423		337,825		70,283		(88
Total loans and leases (1)	\$ 908,39	16	\$	253,602	\$	146,180	\$	337,827	\$	70,615	\$	100,1
						Third Quar	ter 20	016				
	Total Corporation	1		onsumer Banking		GWIM		Global Banking		Global Markets		All Other
onsumer												
Residential mortgage	\$ 188,23	34	\$	49,919	\$	61,032	\$	_	\$	_	\$	77,2
Home equity	70,60	13		46,603		5,090		_		342		18,5
U.S. credit card	88,21	.0		85,170		3,039		_		_		
Non-U.S. credit card	9,25	56		_		_		_		_		9,2
Direct/Indirect consumer	92,87	0		48,099		44,242		1		_		51
Other consumer	2,35	_		1,850		4	_	1	_			50
Total consumer	451,53	·1		231,641		113,407		2		342		106,13
ommercial												
U.S. commercial	276,83			17,019		27,045		190,032		42,367		31
Commercial real estate	57,60			23		2,727		48,714		6,063		
Commercial lease financing	21,19			_		3		22,231		248		(1,2
Non-U.S. commercial	93,43	_		45.42		25	_	73,384	_	20,023		(0)
Total commercial Total loans and leases	\$ 900,59	_	s	17,042 248,683	\$	29,800 143,207	\$	334,361 334,363	\$	68,701 69,043	\$	105,2
						Fourth Quar	rton 21	015	_			
	Total Corporation	1		onsumer Banking		GWIM	ter 2	Global Banking		Global Markets		All Other
onsumer		_										
Residential mortgage	\$ 189,65	50	\$	39,591	\$	56,640	\$	5	\$	_	\$	93,4
Home equity	77,10	19		48,973		5,647		4		235		22,2
U.S. credit card	88,62	13		85,602		3,020		_		_		
Non-U.S. credit card	10,15	55		_		_		_		_		10,1
Direct/Indirect consumer	87,85	8		43,129		44,147		4		_		5
Other consumer	2,03	59		1,452		6		2				5′
Total consumer	455,43	34		218,747		109,460		15		235		126,9
ommercial												
U.S. commercial	261,72	27		16,729		25,114		179,224		40,326		3:
Commercial real estate	56,12			23		2,222		48,521		5,228		13
Commercial lease financing	20,42			_		3		21,467		297		(1,3-
Non-U.S. commercial	92,44			(1)		223		69,472		22,749		
	430,72	_		16,751	_	27,562	_	318,684		68,600		(8
Total commercial	430,72	22								00,000		

⁽¹⁾ Includes \$9.1 billion of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance Sheet.

Commercial Credit Exposure by Industry (1, 2, 3, 4)

(Dollars in millions)

			Commer	cial Utilized			Total Commercial Committed								
	П	ecember 31 2016		ember 30 2016	D	ecember 31 2015	D	ecember 31 2016	Se	eptember 30 2016	December 31 2015				
Diversified financials	s	81,156	\$	76,639	s	79,496	s	124,535	\$	122,795	s	128,436			
Real estate (5)		61,203		61,522		61,759		83,658		84,057		87,650			
Retailing		41,630		40,633		37,675		68,507		63,782		63,975			
Healthcare equipment and services		37,656		37,553		35,134		64,663		65,780		57,901			
Capital goods		34,278		34,364		30,790		64,202		63,478		58,583			
Government and public education		45,694		45,244		44,835		54,626		54,600		53,133			
Banking		39,877		39,533		45,952		47,799		46,644		53,825			
Materials		22,578		23,135		24,012		44,357		44,508		46,013			
Consumer services		27,413		26,778		24,084		42,523		41,982		37,058			
Energy		19,686		19,741		21,257		39,231		38,746		43,811			
Food, beverage and tobacco		19,669		19,771		18,316		37,145		39,181		43,164			
Commercial services and supplies		21,241		23,830		19,552		35,360		38,202		32,045			
Transportation		19,805		20,428		19,369		27,483		27,760		27,371			
Utilities		11,349		12,408		11,396		27,140		28,154		27,849			
Media		13,419		13,171		12,833		27,116		25,587		24,194			
Individuals and trusts		16,364		16,775		17,992		21,764		22,341		23,176			
Software and services		7,991		8,193		6,617		19,790		18,344		18,362			
Pharmaceuticals and biotechnology		5,539		6,037		6,302		18,910		25,162		16,472			
Technology hardware and equipment		7,793		8,564		6,337		18,429		19,965		24,734			
Telecommunication services		6,317		5,952		4,717		16,925		11,372		10,645			
Insurance, including monolines		7,406		6,041		5,095		13,936		12,250		10,728			
Automobiles and components		5,459		5,252		4,804		12,969		12,897		11,329			
Consumer durables and apparel		6,042		5,804		6,053		11,460		10,965		11,165			
Food and staples retailing		4,795		4,899		4,351		8,869		8,848		9,439			
Religious and social organizations		4,423		4,662		4,526		6,252		6,429		5,929			
Other		6,109		5,886		6,309		13,432		13,093		15,510			
Total commercial credit exposure by industry	\$	574,892	\$	572,815	\$	559,563	\$	951,081	\$	946,922	\$	942,497			
Net credit default protection purchased on total commitments ⁽⁶⁾							\$	(3,477)	\$	(4,586)	\$	(6,677)			

⁽¹⁾ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$43.3 billion, \$46.5 billion and \$41.9 billion at December 31, 2016, September 30, 2016 and December 31, 2015, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$22.9 billion, \$25.3 billion and \$23.3 billion which consists primarily of other marketable securities aDecember 31, 2016, September 30, 2016 and December 31, 2015, respectively.

(2) Total utilized and total committed exposure includes loans of \$6.0 billion, \$6.3 billion and \$5.1 billion and sisued letters of credit with a notional amount of \$284 million, \$279 million and \$290 million accounted for under the fair value option at December 31, 2016, September 30, 2016 and December 31, 2015, spectively. In addition, total committed exposure includes unfunded loan commitments accounted for under the fair value option with a notional amount of \$6.7 billion, \$7.4 billion and \$10.6 billion at December 31, 2016, September 30, 2016 and December 31, 2015, respectively.

(3) Includes U.S. small business commercial exposure includes unfunded loan commitments accounted for under the fair value option with a notional amount of \$6.7 billion, \$7.4 billion and \$10.5 billion and \$10.6 September 30, 2016 and December 31, 2015, respectively.

exposure.

(4) Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial

 ⁽⁴⁾ Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions.
 (5) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.
 (6) Represents net notional credit protection purchased.

Net Credit Default Protection by Maturity (1)

	December 31 2016	September 30 2016
Less than or equal to one year	56%	53%
Greater than one year and less than or equal to five years	41	44
Greater than five years	3	3
Total net credit default protection	100 %	100 %

⁽¹⁾ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

Net Credit Default Protection by Credit Exposure Debt Rating (1)

(Dollars in millions)

		December 3	1, 2016	September 30, 2016					
Ratings (2, 3)	Net N	Notional ⁽⁴⁾	Percent of Total No	et Notional (4)	Percent of Total				
A	s	(135)	3.9% \$	(393)	8.6%				
BBB		(1,884)	54.2	(2,401)	52.4				
ВВ		(871)	25.1	(1,105)	24.1				
В		(477)	13.7	(632)	13.8				
CCC and below		(81)	2.3	(24)	0.5				
NR (5)		(29)	0.8	(31)	0.6				
Total net credit default protection	s	(3,477)	100.0% \$	(4,586)	100.0%				

¹⁰ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative amount.

(2) Ratings are refreshed on a quarterly basis.

(3) Ratings of BBB- or higher are considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or more considered to meet the definition of investment or

grade.

(4) Represents net credit default protection purchased.

(5) NR is comprised of index positions held and any names that have not been rated.

Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

	Loans and uivalents (1)	nded Loan nmitments	et Counterparty Exposure (2)	sure (2) Investments (3) 2016 Defau		ges and Credit alt Protection (4)	E	et Country xposure at mber 31 2016 (5)	ase (Decrease) September 30 2016	
United Kingdom	\$ 29,329	\$ 13,105	\$ 6,145	\$	3,823	\$ 52,402	\$ (4,669)	\$	47,733	\$ (4,680)
Germany	13,202	8,648	1,979		2,579	26,408	(4,030)		22,378	(6,608)
Canada	6,722	7,159	2,023		3,803	19,707	(933)		18,774	329
Japan	12,065	652	2,448		1,597	16,762	(1,751)		15,011	(966)
Brazil	9,118	389	780		3,646	13,933	(267)		13,666	(669)
China	9,230	722	714		949	11,615	(730)		10,885	(654)
France	3,112	4,823	1,899		5,325	15,159	(4,465)		10,694	(2,233)
Switzerland	4,050	5,999	499		507	11,055	(1,409)		9,646	2,947
India	6,671	288	353		2,086	9,398	(170)		9,228	289
Australia	4,792	2,685	559		1,249	9,285	(362)		8,923	495
Hong Kong	6,425	156	441		520	7,542	(63)		7,479	(318)
Netherlands	3,537	2,496	559		2,296	8,888	(1,490)		7,398	(272)
South Korea	4,175	838	864		829	6,706	(600)		6,106	(482)
Singapore	2,633	199	699		1,937	5,468	(50)		5,418	481
Mexico	2,817	1,391	187		430	4,825	(341)		4,484	(456)
Italy	2,329	1,036	577		1,246	5,188	(1,101)		4,087	(975)
United Arab Emirates	2,104	139	570		27	2,840	(97)		2,743	(299)
Turkey	2,695	50	69		58	2,872	(182)		2,690	(288)
Spain	1,818	614	173		894	3,499	(953)		2,546	(2)
Taiwan	1,417	33	341		317	2,108	(27)		2,081	79
Total top 20 non-U.S. countries exposure	\$ 128,241	\$ 51,422	\$ 21,879	\$	34,118	\$ 235,660	\$ (23,690)	\$	211,970	\$ (14,282)

⁽¹⁾ Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of

⁽¹⁾ Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

(2) Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net Statis. 5 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was \$14.04. billion. Counterparty exposure is not presented net of hedges or credit default protection was \$14.04. billion. Counterparty exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and transhed credit default swaps. Swaps.

(4) Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and transhed credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

(5) Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Nonperforming Loans, Leases and Foreclosed Properties

	De	cember 31 2016	Sep	tember 30 2016	June 30 2016		March 31 2016	De	cember 31 2015
Residential mortgage	s	3,056	\$	3,341	\$ 3,592	s	3,976	\$	4,803
Home equity		2,918		2,982	3,085		3,244		3,337
Direct/Indirect consumer		28		26	27		26		24
Other consumer		2		1	1		1		1
Total consumer		6,004		6,350	 6,705		7,247		8,165
U.S. commercial		1,256		1,439	1,349		1,236		867
Commercial real estate		72		60	84		91		93
Commercial lease financing		36		35	13		29		12
Non-U.S. commercial		279		400	144		165		158
		1,643		1,934	1,590		1,521		1,130
U.S. small business commercial		60		65	69		82		82
Total commercial		1,703		1,999	 1,659		1,603		1,212
Total nonperforming loans and leases		7,707		8,349	8,364		8,850		9,377
Foreclosed properties (1)		377		388	 435		431		459
Total nonperforming loans, leases and foreclosed properties(2, 3, 4)	s	8,084	\$	8,737	\$ 8,799	\$	9,281	\$	9,836
Fully-insured home loans past due 30 days or more and still accruing	s	6,397	\$	6,844	\$ 7,478	\$	8,207	\$	9,855
Consumer credit card past due 30 days or more and still accruings)		1,725		1,584	1,517		1,590		1,721
Other loans past due 30 days or more and still accruing		4,894		3,093	 2,994		3,219		3,603
Total loans past due 30 days or more and still accruing(3, 6, 7)	\$	13,016	\$	11,521	\$ 11,989	\$	13,016	\$	15,179
Fully-insured home loans past due 90 days or more and still accruing	s	4,793	\$	5,117	\$ 5,659	\$	6,334	\$	7,150
Consumer credit card past due 90 days or more and still accruing®)		848		767	762		820		865
Other loans past due 90 days or more and still accruing		246		166	180		193		235
Total loans past due 90 days or more and still accruing ^(3, 6, 7)	s	5,887	\$	6,050	\$ 6,601	s	7,347	\$	8,250
Nonperforming loans, leases and foreclosed properties/Total assets ⁽⁹⁾		0.37 %		0.40%	0.40%		0.43 %		0.46%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties/9)		0.89		0.97	0.98		1.04		1.10
Nonperforming loans and leases/Total loans and leases(9)		0.85		0.93	0.94		0.99		1.05
Commercial utilized reservable criticized exposure ⁽¹⁰⁾	s	16,320	\$	16,938	\$ 18,087	s	18,577	\$	15,896
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure(10)		3.35 %		3.52%	3.76%		3.87%		3.38%
Total commercial utilized criticized exposure/Commercial utilized exposure(10)		3.24		3.38	3.72		3.82		3.28

⁽¹⁾ Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure &f.2 billion, \$1.3 billion, \$1.3 billion, \$1.4 billion and \$1.4 billion at December 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015, respectively.

(2) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

(3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(4) Balances do not include the following:	Dec	ember 31 2016	Se	ptember 30 2016	June 30 2016	!	March 31 2016	Dec	2015
Nonperforming loans held-for-sale	\$	264	\$	274	\$ 223	\$	265	S	227
Nonperforming loans accounted for under the fair value option		132		293	302		312		306
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010		27		27	38		36		38

⁽⁵⁾ Includes \$130 million of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance

Sheet.

Sheet.

Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$261 million, \$18 million, \$13 million, \$3 million and \$24 million Becember 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$182 million abecember 31, 2016, and \$0 for other periods presented. AdDecember 31, 2016, September 30, 2016, June 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2016, there were 538 million, \$115 million, \$120 million and \$127 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

properties.
(8) Includes \$66 million of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance

Sheet.

(9) Total assets and total loans and leases do not include loans accounted for under the fair value option **68**7.1 billion, \$8.1 billion, \$8.2 billion and \$6.9 billion at December 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and

December 31, 2015, respectively.

(10) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)								
		h Quarter 2016	Third Quarter 2016	Second Quarter 2016	First Q	Quarter 2016	Four	rth Quarter 2015
Nonperforming Consumer Loans and Leases:								
Balance, beginning of period	s	6,350	\$ 6,705	\$ 7,247	\$	8,165	\$	8,697
Additions to nonperforming loans and leases:								
New nonperforming loans and leases		911	831	799		951		1,027
Reductions to nonperforming loans and leases:								
Paydowns and payoffs		(190)	(220)	(252)		(133)		(214)
Sales		(273)	(237)	(271)		(823)		(314)
Returns to performing status ⁽²⁾		(408)	(383)	(396)		(441)		(490)
Charge-offs (3)		(269)	(279)	(334)		(395)		(450)
Transfers to foreclosed properties		(62)	(67)	(88)		(77)		(91)
Transfers to loans held-for-sale		(55)		_				_
Total net reductions to nonperforming loans and leases		(346)	(355)	(542)		(918)		(532)
Total nonperforming consumer loans and leases, end of period		6,004	6,350	6,705		7,247		8,165
Foreclosed properties		363	372	416		421		444
Foreclosed properties Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	363 6,367	\$ 6,722	\$ 7,121	s	7,668	\$	8,609
• •	\$			_	\$		\$	
• •	<u>s</u>			_	\$		\$	
Nonperforming consumer loans, leases and foreclosed properties, end of period	<u>s</u>			_	\$		\$	
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4):	_	6,367	\$ 6,722	\$ 7,121		7,668		8,609
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period	_	6,367	\$ 6,722	\$ 7,121		7,668		8,609
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases:	_	1,999	\$ 6,722 \$ 1,659	\$ 7,121 \$ 1,603		7,668 1,212		1,102
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases	_	1,999	\$ 6,722 \$ 1,659	\$ 7,121 \$ 1,603		7,668 1,212 697		1,102 456
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances	_	1,999 254	\$ 6,722 \$ 1,659	\$ 7,121 \$ 1,603		7,668 1,212 697		1,102 456
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases:	_	1,999 254 4	\$ 6,722 \$ 1,659 890 2	\$ 7,121 \$ 1,603 489 2		7,668 1,212 697 9		1,102 456 8
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases: Paydowns	_	1,999 254 4 (226)	\$ 6,722 \$ 1,659 890 2	\$ 7,121 \$ 1,603 489 2 (211)		7,668 1,212 697 9 (120)		8,609 1,102 456 8 (133)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases: Paydowns Sales	_	1,999 254 4 (226) (152)	\$ 6,722 \$ 1,659 890 2 (267) (73)	\$ 7,121 \$ 1,603 489 2 (211) (87)		7,668 1,212 697 9 (120) (6)		1,102 456 8 (133) (27)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases: Paydowns Sales Return to performing status(5)	_	1,999 254 4 (226) (152) (90)	\$ 6,722 \$ 1,659 890 2 (267) (73) (101)	\$ 7,121 \$ 1,603 489 2 (211) (87) (29)		7,668 1,212 697 9 (120) (6) (47)		1,102 456 8 (133) (27) (32)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases: Paydowns Sales Return to performing status(5) Charge-offs	_	1,999 254 4 (226) (152) (90) (84)	\$ 6,722 \$ 1,659 890 2 (267) (73) (101) (102)	\$ 7,121 \$ 1,603 489 2 (211) (87) (29) (106)		7,668 1,212 697 9 (120) (6) (47) (142)		1,102 456 8 (133) (27) (32)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases: Paydowns Sales Return to performing status(5) Charge-offs Transfers to foreclosed properties	_	1,999 254 4 (226) (152) (90) (84) (2)	\$ 6,722 \$ 1,659 890 2 (267) (73) (101) (102) —	\$ 7,121 \$ 1,603 489 2 (211) (87) (29) (106)		7,668 1,212 697 9 (120) (6) (47) (142) —		1,102 456 8 (133) (27) (32) (162)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases: Paydowns Sales Return to performing status(5) Charge-offs Transfers to foreclosed properties Transfers to loans held-for-sale	_	1,999 254 4 (226) (152) (90) (84) (2) —	\$ 6,722 \$ 1,659 890 2 (267) (73) (101) (102) — (9)	\$ 7,121 \$ 1,603 489 2 (211) (87) (29) (106) (2)		7,668 1,212 697 9 (120) (6) (47) (142) —		1,102 456 8 (133) (27) (32) (162) —
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions to nonperforming loans and leases: New nonperforming loans and leases Advances Reductions to nonperforming loans and leases: Paydowns Sales Return to performing status(5) Charge-offs Transfers to foreclosed properties Transfers to loans held-for-sale Total net additions (reductions) to nonperforming loans and leases	_	1,999 254 4 (226) (152) (90) (84) (2) — (296)	\$ 6,722 \$ 1,659 890 2 (267) (73) (101) (102) — (9) 340	\$ 7,121 \$ 1,603 489 2 (211) (87) (29) (106) (2) —		7,668 1,212 697 9 (120) (6) (47) (142) — — 391		1,102 456 8 (133) (27) (32) (162) — — — — — — — — — — — — —

⁽¹⁾ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to thorough the page 37.
(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
(3) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are applicable from this table.

excluded from this table.

(4) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as

⁽⁵⁾ Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

Quarterly Net Charge-offs and Net Charge-off Ratios (1,2)

(Dollars in millions)													
		Four Quar 201	ter		Th Qua 20	irter		Qu	econd uarter 2016	Fir Qua 20	rter	 Fou Qua 20	rter
Net Charge-offs	Α	mount	Percent	I	Amount	Percent		Amount	Percent	Amount	Percent	Amount	Percent
Residential mortgage (3)	s	2	-%	\$	4	0.01	%	\$ 34	0.07 %	\$ 91	0.20 %	\$ 73	0.15%
Home equity		70	0.41		97	0.55		126	0.70	112	0.60	193	0.99
U.S. credit card		566	2.52		543	2.45		573	2.66	587	2.71	563	2.52
Non-U.S. credit card(4)		41	1.80		43	1.83		46	1.85	45	1.85	46	1.78
Direct/Indirect consumer		43	0.19		34	0.14		23	0.10	34	0.15	29	0.13
Other consumer		53	8.57		57	9.74		47	8.40	48	9.07	54	10.63
Total consumer		775	0.68		778	0.69		849	0.76	917	0.82	958	0.84
U.S. commercial (5)		29	0.04		62	0.10		28	0.04	65	0.10	81	0.13
Commercial real estate		_	_		(23)	(0.16)		(2)	(0.01)	(6)	(0.04)	4	0.03
Commercial lease financing		2	0.05		6	0.11		15	0.30	(2)	(0.05)	1	0.02
Non-U.S. commercial		23	0.10		10	0.04		45	0.20	42	0.19	45	0.20
		54	0.05		55	0.05		86	0.08	 99	0.09	 131	0.13
U.S. small business commercial		51	1.55		55	1.67		50	1.55	52	1.64	55	1.68
Total commercial		105	0.09		110	0.10		136	0.12	151	0.14	186	0.17
Total net charge-offs	s	880	0.39	\$	888	0.40		\$ 985	0.44	\$ 1,068	0.48	\$ 1,144	0.52
By Business Segment													
Consumer Banking	s	732	1.15 %	\$	710	1.14	%	\$ 715	1.18 %	\$ 739	1.25 %	\$ 736	1.24%
Global Wealth & Investment Management		17	0.05		12	0.03		14	0.04	5	0.01	20	0.06
Global Banking		50	0.06		57	0.07		80	0.10	104	0.13	137	0.17
Global Markets		_	_		4	0.02		5	0.03	_	_	_	_
All Other(4)		81	0.33		105	0.41		171	0.63	220	0.76	251	0.80
Total net charge-offs	s	880	0.39	\$	888	0.40		\$ 985	0.44	\$ 1,068	0.48	\$ 1,144	0.52

⁽¹⁾ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.39, 0.40, 0.45, 0.49 and 0.53 for the three months endedDecember 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015, respectively.

(2) Excludes write-offs of purchased credit-impaired loans of 570 million, \$82 million, \$105 million and \$82 million for the three months endedDecember 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.42, 0.43, 0.48, 0.53 and 0.55 for the three months endedDecember 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015, respectively.

(3) Includes nonperforming loan sales charge-offs (recoveries) of \$(9) million, \$0, \$42 million and \$(8) million for the three months endedDecember 31, 2016, September 30, 2016, March 31, 2016 and December 31, 2015, respectively.

respectively.

(4) Represents net charge-offs of non-U.S. credit card loans recorded int/ll Other, which are included in assets of business held for sale on the Consolidated Balance Sheet at December 31,

<sup>2016.
(5)</sup> Excludes U.S. small business commercial

Annual Net Charge-offs and Net Charge-off Ratios (1, 2)

		V Fdd 1	.	21	
	2016	1 ear Elided I	recembe	2015	
	Amount	Percent		Amount	Percent
s	131	0.07 %	s	473	0.24 %
	405	0.57		636	0.79
	2,269	2.58		2,314	2.62
	175	1.83		188	1.86
	134	0.15		112	0.13
	205	8.95		193	9.96
	3,319	0.74		3,916	0.84
	184	0.07		139	0.06
	(31)	(0.05)		(5)	(0.01)
	21	0.10		9	0.05
	120	0.13		54	0.06
	294	0.07		197	0.05
	208	1.60		225	1.71
	502	0.11		422	0.10
S	3,821	0.43	\$	4,338	0.50
s	2,896	1.18 %	\$	3,000	1.29 %
	48	0.03		72	0.05
	291	0.09		194	0.06
	9	0.01		_	_
	577	0.54		1,072	0.75
s	3,821	0.43	s	4,338	0.50
	<u>s</u>	Amount \$ 131 405 2,269 175 134 205 3,319 184 (31) 21 120 294 208 502 \$ 3,821 \$ 2,896 48 291 9 577	2016 Amount Percent	Amount Percent	Amount Percent Amount \$ 131 0.07 % \$ 473 405 0.57 636 2,269 2.58 2,314 175 1.83 188 134 0.15 112 205 8.95 193 3,319 0.74 3,916 184 0.07 139 (31) (0.05) (5) 21 0.10 9 9 120 0.13 54 54 294 0.07 197 197 208 1.60 225 25 502 0.11 422 5 \$ 3,821 0.43 \$ 4,338 \$ 2,896 1.18 % \$ 3,000 48 0.03 72 291 0.09 194 9 0.01 — 577 0.54 1,072

⁽¹⁾ Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased creditimpaired loan portfolio, total net charge-offs as a percentage of total average loans and leases outstanding were 0.44 and 0.51 for the years endedDecember 31, 2016 and 2015.

(2) Excludes write-offs of purchased credit-impaired loans of \$340 million and \$808 million for the years endedDecember 31, 2016 and 2015. Including the write-offs of purchased credit-impaired loans, total net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.47 and 0.59 for the years endedDecember 31, 2016 and 2015.

(3) Includes nonperforming loan sales charge-offs (recoveries) of \$26 million and \$(127)\$ million for the years endedDecember 31, 2016 and 2015.

(4) Represents net charge-offs of non-U.S. credit card loans recorded int/II Other, which are included in assets of business held for sale on the Consolidated Balance Sheet at December 31, 2016.

(5) Excludes U.S. small business commercial loans.

Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		December 31,	2016		September 30,	2016		December 31,	2015
Allowance for loan and lease losses	Amount	Percent of Total	Percent of Loans and Leases Outstanding ^(1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)
Residential mortgage	\$ 1,012	8.82 %	0.53 %	\$ 1,088	9.31%	0.58%	\$ 1,500	12.26%	0.80%
Home equity	1,738	15.14	2.62	1,901	16.26	2.75	2,414	19.73	3.18
U.S. credit card	2,934	25.56	3.18	2,857	24.44	3.22	2,927	23.93	3.27
Non-U.S.credit card	243	2.12	2.64	258	2.21	2.79	274	2.24	2.75
Direct/Indirect consumer	244	2.13	0.26	227	1.94	0.24	223	1.82	0.25
Other consumer	51	0.44	2.01	48	0.39	2.01	47	0.38	2.27
Total consumer	6,222	54.21	1.36	6,379	54.55	1.42	7,385	60.36	1.63
U.S. commercial (3)	3,326	28.97	1.17	3,427	29.31	1.22	2,964	24.23	1.12
Commercial real estate	920	8.01	1.60	915	7.83	1.60	967	7.90	1.69
Commercial lease financing	138	1.20	0.62	141	1.21	0.66	164	1.34	0.77
Non-U.S.commercial	874	7.61	0.98	830	7.10	0.95	754	6.17	0.82
Total commercial (4)	5,258	45.79	1.16	5,313	45.45	1.19	4,849	39.64	1.11
Allowance for loan and lease losses	11,480	100.00 %	1.26	11,692	100.00%	1.30	12,234	100.00%	1.37
Less: Allowance included in assets of business held for sale (5)	(243)								
Adjusted Allowance for loan and lease losses	11,237			11,692			12,234		
Reserve for unfunded lending commitments	762			767			646		
Allowance for credit losses	\$ 11,999			\$ 12,459			\$ 12,880		

Asset Quality Indicators (5)

Allowance for loan and lease losses/Total loans and leases (2)	1.26 %	1.30 %	1.37%
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) (2.6)	1.24	1.27	1.31
Allowance for loan and lease losses/Total nonperforming loans and leases (7)	149	140	130
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases (6)	144	135	122
Ratio of the allowance for loan and lease losses/Annualized net charge-offs (8)	3.28	3.31	2.70
Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Annualized net charge-offs (6, 8)	3.16	3.18	2.52
Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased credit- impaired write-offs	3.04	3.03	2.52

⁽¹⁾ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$710 million, \$1.4 billion and \$1.6 billion and home equity loans of \$341 million, \$340 million and \$250 million at December 31, 2016, September 30, 2016 and December 31, 2015, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of \$2.9 billion, \$2.6 billion and \$2.3 billion and non-U.S. commercial loans of \$3.1 billion at December 31, 2016, September 30, 2016 and December 31, 2015, september 30, 2016 and December 31, 2015, september 30, 2016 and December 31, 2016, September 30, 2016 and December 31, 2015, september 30, 2016 and December 31, 2016, september 30, 2016 and December 31, 2015, september 30, 2016 and December 31, 2016, september 30, 2016 and December 31, 2016, september 30, 2016 and December 31, 2016, september 31, 2015, september 31, 2015, september 31, 2015, september 31, 2016, september 31, respectively.

(2) Total loans and leases do not include loans accounted for under the fair value option of 7.1 billion, \$8.1 billion and \$6.9 billion at December 31, 2016, September 30, 2016 and December 31, 2015,

respectively.

(3) Includes allowance for loan and lease losses for U.S. small business commercial loans 6816 million, \$444 million and \$507 million at December 31, 2016, September 30, 2016 and December 31, 2015,

respectively.

(4) Includes allowance for loan and lease losses for impaired commercial loans of 273 million, \$258 million and \$217 million at December 31, 2016, September 30, 2016 and December 31, 2015, respectively.

⁽⁵⁾ Indicators include \$243 million of non-U.S. credit card allowance and \$9.2 billion of non-U.S. credit card loans, which are included in assets of business held for sale on the Consolidated Balance Sheet at December

<sup>31, 2016.

(6)</sup> Excludes valuation allowance on purchased credit-impaired loans of \$419 million, \$453 million and \$804 million at December 31, 2016, September 30, 2016 and December 31, 2015,

respectively.

(7) Allowance for loan and lease losses includes\$4.0 billion, \$4.1 billion and \$4.5 billion allocated to products (primarily the Consumer Lending portfolios within*Consumer Banking and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at December 31, 2016, September 30, 2016 and December 31, 2015, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases wa88 percent, 91 percent and 82 percent at December 31, 2016, September 30, 2016 and December 31, 2015, respectively.

^{1, 2016,} September 31, 2016, September 30, 2016 and December 31, 2015, September 30, 2016 and September 31, 2016, September 31, 2016 and Septembe

Exhibit A: Non-GAAP Reconciliations

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. The Corporation presents related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, represent to the properties of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the obstipoints the Corporation cams over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common

See the tables below and on page 43 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years end december 31, 2016 and 2015, and the three months ended December 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016 and December 31, 2015. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

		Year Decen				Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter
	_	2016	_	2015	l	2016	_	2016		2016	_	2016		2015
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis														
Net interest income	s	41,096	\$	38,958	\$	10,292	\$	10,201	\$	10,118	\$	10,485	\$	9,686
Fully taxable-equivalent adjustment		900		889		234		228		223		215		225
Net interest income on a fully taxable-equivalent basis	s	41,996	\$	39,847	\$	10,526	\$	10,429	\$	10,341	\$	10,700	\$	9,911
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense of	on a fully taxa	ıble-equivalen	t basi	S										
Total revenue, net of interest expense	s	83,701	\$	82,965	\$	19,990	\$	21,635	\$	21,286	\$	20,790	\$	19,582
Fully taxable-equivalent adjustment		900		889		234		228		223		215		225
Total revenue, net of interest expense on a fully taxable-equivalent basis	s	84,601	\$	83,854	\$	20,224	\$	21,863	\$	21,509	\$	21,005	\$	19,807
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis														
Income tax expense	s	7,247	\$	6,234	\$	1,359	\$	2,349	\$	2,034	\$	1,505	\$	1,478
Fully taxable-equivalent adjustment		900		889		234		228		223		215		225
Income tax expense on a fully taxable-equivalent basis	S	8,147	\$	7,123	\$	1,593	\$	2,577	\$	2,257	\$	1,720	\$	1,703
Reconciliation of average common shareholders' equity to average tangible common sharehold	lers' equity													
Common shareholders' equity	s	241,621	\$	230,173	\$	245,139	\$	243,679	\$	240,376	\$	237,229	\$	234,800
Goodwill		(69,750)		(69,772)		(69,745)		(69,744)		(69,751)		(69,761)		(69,761)
Intangible assets (excluding mortgage servicing rights)		(3,382)		(4,201)		(3,091)		(3,276)		(3,480)		(3,687)		(3,888)
Related deferred tax liabilities		1,644		1,852		1,580		1,628		1,662		1,707		1,753
Tangible common shareholders' equity	s	170,133	\$	158,052	\$	173,883	\$	172,287	\$	168,807	\$	165,488	\$	162,904
Reconciliation of average shareholders' equity to average tangible shareholders' equity	-													
Shareholders' equity	s	266,277	\$	251,981	s	270,360	\$	268,899	\$	265,354	s	260,423	s	257,074
Goodwill	9	(69,750)	Ψ	(69,772)		(69,745)	Ψ	(69,744)	Ψ	(69,751)		(69,761)		(69,761)
Intangible assets (excluding mortgage servicing rights)		(3,382)		(4,201)		(3,091)		(3,276)		(3,480)		(3,687)		(3,888)
Related deferred tax liabilities		1,644		1,852		1,580		1,628		1,662		1,707		1,753
Tangible shareholders' equity	s	194,789	\$	179,860	\$	199,104	\$	197,507	\$	193,785	\$	188,682	\$	185,178
9	_		_		_		_		_		_		_	

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions) Year Ended December 31 Fourth Third Second First Fourth Quarter Quarter Quarter Quarter Quarter 2015 2015 2016 2016 2016 2016 2016 $\underline{\textbf{Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity}$ 233,903 Common shareholders' equity 241,620 244,863 242,206 238,662 233,903 241,620 Goodwill (69,761) (69,744) (69,744) (69,744) (69,744) (69,761) (69,761) Intangible assets (excluding mortgage servicing rights) (2,989) (3,768) (2,989) (3,168) (3,352) (3,578) (3,768) Related deferred tax liabilities 1,588 1,545 1,716 1,545 1,637 1,667 1,716 162,090 162,090 Tangible common shareholders' equity 170,432 170,432 173,539 170,747 166,990 Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity 256,176 Shareholders' equity 266,840 266,840 270,083 267,426 263,004 256,176 Goodwill (69,744) (69,761) (69,744) (69,744) (69,744) (69,761) (69,761) Intangible assets (excluding mortgage servicing rights) (2,989) (3,768) (2,989) (3,168) (3,352) (3,578) (3,768) Related deferred tax liabilities 1,545 1,716 1,545 1,588 1.637 1,667 1,716 184,363 195,967 191,332 184,363 195,652 195,652 198,759 Tangible shareholders' equity Reconciliation of period-end assets to period-end tangible assets \$ 2,187,702 \$ 2,144,287 \$ 2,187,702 \$ 2,144,287 Assets \$ 2,195,314 \$ 2,186,966 \$ 2,185,726 Goodwill (69,744) (69,761) (69,744) (69,744) (69,744) (69,761) (69,761) Intangible assets (excluding mortgage servicing rights) (3,168) (3,352) (2,989) (3,768) (2,989) (3,578) (3,768) Related deferred tax liabilities 1,716 1,588 1,637 1,716 1,545 1,545 1,667 \$ 2,116,514 \$ 2,072,474 \$ 2,115,507 \$ 2,072,474 \$ 2,116,514 2.123.990 2.114.054 Tangible assets