CURRENT REPORT

PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE

SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

Date of Report (Date of Earliest Event Reported): July 17, 1995

NATIONSBANK CORPORATION
(Exact Name of Registrant as Specified in its Charter)

| North Carolina 1-6523 | 56-0906609 |
| :---: | :---: |
| (State of Incorporation) $\begin{gathered}\text { (Commission } \\ \text { File Number) }\end{gathered}$ | (IRS Employer Identification No.) |
| NationsBank Corporate Center, Charlotte, North | Carolina 28255 |
| (Address of Principal Executive Offices) | (Zip Code) |
| (704) 386-5000 |  |

(Registrant's Telephone Number, including Area Code)

ITEM 5. OTHER EVENTS.

Release of Second Quarter Earnings. On July 17, 1995, the Registrant announced financial results for the second quarter of fiscal 1995, reporting net income of $\$ 467$ million and earnings per common share of $\$ 1.71$. A copy of the press release announcing the results of the Registrant's fiscal quarter ended June 30, 1995 is included as Exhibit 99.1 hereto.

ITEM 7. EXHIBITS.

The following exhibit is filed herewith:

Exhibit No.
Description of Exhibit

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99.1 Press Release dated July 17, 1995 with respect to the Registrant's financial results for the fiscal quarter ended June 30, 1995.

Press Release dated July 17, 1995 with respect to the Registrant's financial results for the fiscal quarter ended June 30, 1995.

## NATIONSBANK SECOND QUARTER EARNINGS UP SEVEN PERCENT

CHARLOTTE NC, July 17, 1995 -- NationsBank Corporation today reported second quarter 1995 net income of $\$ 467$ million, a seven-percent increase over the $\$ 437$ million earned in the second quarter of 1994. Earnings per common share for the second quarter of 1995 rose eight percent to $\$ 1.71$, compared to $\$ 1.58$ per share in the second quarter 1994. Return on average common shareholders' equity was 16.7 percent for the current quarter.
"This quarter demonstrates the significant earnings power of our company," said Hugh McColl, chairman and chief executive officer. "Our market position in growth regions and our focus on meeting customer needs have generated increased loan volumes and expanded fee income. We are proud to have achieved this revenue growth with only a modest increase in expenses. Our ongoing cost control efforts have resulted in a noteworthy improvement in our operating efficiency. Results this quarter also benefited from recent common share repurchases, which we view as an attractive use of shareholder capital."

Average loans and leases of $\$ 108$ billion in the second quarter of 1995 were 17 percent greater than year-earlier levels. This growth was led by increases in both consumer, primarily residential mortgages, and commercial lending. Average loans and leases grew $\$ 4.1$ billion during the second quarter, a 16 -percent annualized rate, compared to the first quarter of 1995.

This loan growth led to a \$28-million increase in taxable-equivalent net interest income to $\$ 1.37$ billion in the second quarter of 1995 , compared to the year-ago quarter. The net interest yield for the second quarter of 1995 was 3.19 percent, down from a yield of 3.70 percent a year ago. The decline in the net interest yield was driven by a number of factors including the compression of spreads in the discretionary portfolios, the addition of low spread trading-related assets and the funding of incremental loan growth largely with wholesale funds.
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Average deposits in this year's second quarter were $\$ 100.6$ billion versus $\$ 91.4$ billion in the year-ago quarter. Core customer-based deposits of $\$ 83.9$ billion in the most recent quarter made up 83 percent of total average deposits.

Noninterest income rose 16 percent to $\$ 730$ million in the second quarter of 1995, compared to the year-ago quarter, driven by growth in deposit fees, investment banking fees, acquisition-related mortgage servicing fees and miscellaneous other income.

Noninterest expense of $\$ 1.29$ billion was flat in the second quarter of 1995 , compared to the first quarter of 1995. Compared to the second quarter of 1994, noninterest expense increased five percent, however the efficiency ratio improved 87 basis points to 61.5 percent. Investment in personnel, particularly in the Capital Markets and Financial Products areas, increased equipment expense, and additional spending on marketing programs accounted for most of the expense increase.

Total nonperforming assets fell by $\$ 322$ million, or 23 percent, versus levels at June 30, 1994. Total nonperforming assets stood at $\$ 1.10$ billion on June 30, 1995, or .99 percent of net loans, leases and factored receivables, and other real estate owned. This compared to nonperforming assets of \$1.42 billion on June 30, 1994, or 1.48 percent of net levels.

Net charge-offs were $\$ 83$ million, or .31 percent of average net loans, leases and factored receivables, in the most recent quarter, versus $\$ 64$ million, or
.27 percent of average levels, in last year's second quarter. The allowance for credit losses totaled $\$ 2.16$ billion at June 30, 1995 and equaled 1.95 percent of net loans, leases and factored receivables. The allowance represented 239 percent of nonperforming loans at June 30, 1995, versus 234 percent at June 30, 1994.

Provision expense in the second quarter of 1995 was $\$ 70$ million, the same level as one year ago. Other real estate owned expense was $\$ 1$ million in the second quarter of 1995 , compared to a net recovery of $\$ 3$ million in the year-ago quarter.
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Total shareholders' equity rose 10 percent from year-ago levels to \$11.5 billion on June 30, 1995. This represented 6.25 percent of period-end assets. Book value per common share increased 12.5 percent to $\$ 42.49$ on June 30 , 1995, compared to June 30, 1994. Common shares outstanding at June 30, 1995 were 269.8 million compared to 276.5 million one year ago and down approximately six million shares from 275.4 million shares at March 31, 1995 , due to common share repurchases. Total market capitalization was $\$ 14.5$ billion at June 30, 1995. Quarterly common dividends paid per share increased nine percent in the second quarter to $\$ .50$ from $\$ .46$ per share in the second quarter of 1994.

Tier 1 and total risk-based capital ratios of 7.03 percent and 10.90 percent, respectively, and a leverage ratio of 5.65 percent all compared favorably with regulatory guidelines at June 30, 1995.

NationsBank Corporation is a bank holding company that provides financial products and services nationally and internationally to individuals, businesses, corporations, institutional investors and government agencies. Headquartered in Charlotte, N.C., NationsBank has a retail banking franchise in nine states and the District of Columbia. As of June 30, 1995, NationsBank had total assets of $\$ 184$ billion.

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NATIONSBANK CORPORATION FINANCIAL HIGHLIGHTS
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FINANCIAL SUMMARY
(In millions except per-share data)
\begin{tabular}{lrrrr} 
Net income & \(\$ 467\) & \(\$ 437\) & \(\$ 910\) & \(\$ 854\) \\
Earnings per common share & 1.71 & 1.58 & 3.31 & 3.10 \\
Fully diluted earnings & & & & \\
per common share & 1.70 & 1.57 & 3.28 & 3.07 \\
Average common shares issued & 271.717 & 275.020 & 274.053 & 273.492 \\
Average fully diluted common & & & & \\
shares issued & 275.431 & 279.127 & 277.788 & 277.497 \\
Price per share of common & & & & \\
stock at period end & \(53 / 8\) & \(\$ 51\) & \(3 / 8\) & \(\$ 53\) \\
Common dividends paid & 136 & 126 & 274 & \(\$ 51\) \\
Common dividends paid per share & .50 & .46 & 1.00 & 253 \\
Preferred dividends paid & 2 & 2 & 4 & .92 \\
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\end{tabular}

EARNINGS SUMMARY (Taxable-equivalent in millions)
\begin{tabular}{|c|c|c|c|c|}
\hline Net interest income & \$1,367 & \$1,339 & \$2,702 & \$2,649 \\
\hline Provision for credit losses & (70) & (70) & (140) & (170) \\
\hline Gains on sales of securities & 4 & 5 & 5 & 19 \\
\hline Noninterest income & 730 & 629 & 1,456 & 1,309 \\
\hline Other real estate owned expense & (1) & 3 & (3) & (2) \\
\hline Noninterest expense & \((1,288)\) & \((1,228)\) & \((2,576)\) & \((2,447)\) \\
\hline Income before income taxes & 742 & 678 & 1,444 & 1,358 \\
\hline Income taxes - including FTE adjustment* & (275) & (241) & (534) & (504) \\
\hline Net income & \$467 & \$437 & \$910 & \$854 \\
\hline *FTE adjustment & \$31 & \$22 & \$59 & \$44 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET SUMMARY (In billions)
\begin{tabular}{lrrrr} 
Loans and leases, net & \(\$ 107.924\) & \(\$ 92.605\) & \(\$ 105.886\) & \(\$ 92.109\) \\
Securities held for investment & 17.457 & 14.009 & 17.552 & 13.365 \\
Securities available for sale & 10.730 & 14.829 & 9.238 & 14.688 \\
Total securities & 28.187 & 28.838 & 26.790 & 28.053 \\
Earning assets & 171.942 & 145.091 & 165.083 & 144.416 \\
Total assets & 194.302 & 161.989 & 185.955 & 161.643 \\
Noninterest-bearing deposits & 21.077 & 20.241 & 20.533 & 20.070 \\
Interest-bearing deposits & 79.492 & 71.117 & 79.397 & 70.741 \\
Total deposits & 100.569 & 91.358 & 99.930 & 90.811 \\
Shareholders' equity & 11.213 & 10.272 & 11.202 & 10.177 \\
Common shareholders' equity & 11.180 & 10.247 & 11.169 & 10.109
\end{tabular}

OTHER FINANCIAL DATA
\begin{tabular}{lcrrc} 
Net interest yield & \(3.19 \%\) & \(3.70 \%\) & \(3.30 \%\) & \(3.69 \%\) \\
Return on average assets & .96 & 1.08 & .99 & 1.07 \\
Return on average common & & & & \\
shareholders' equity & 16.69 & 17.04 & 16.36 & 16.93 \\
Gross charge-offs (in millions) & \(\$ 140\) & \(\$ 117\) & \(\$ 274\) & \(\$ 263\) \\
Net charge-offs (in millions) & 83 & 64 & 166 & 154 \\
\% of average loans, leases and & & & \\
factored accounts receivable, net & \(.31 \%\) & \(.27 \%\) & \(.31 \%\) & \(.33 \%\)
\end{tabular}
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<CAPTION>
                                    JUNE 30
\begin{tabular}{lrr}
\multicolumn{2}{c}{ JUNE 30} \\
<S> & \multicolumn{2}{c}{1995} \\
BALANCE SHEET SUMMARY (In billions) & <C> & <C> \\
& & \\
Loans and leases, net & \(\$ 109.802\) & \(\$ 94.622\) \\
Securities held for investment & 14.452 & 14.026 \\
Securities available for sale & 12.563 & 14.376 \\
Total securities & 27.015 & 28.402
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Factored accounts receivable & 1.121 & 1.056 \\
\hline Mortgage servicing rights & . 667 & . 108 \\
\hline Goodwill, core deposit and other intangibles & 1.483 & 1.299 \\
\hline Total assets & 184.188 & 164.398 \\
\hline Noninterest-bearing deposits & 22.098 & 20.447 \\
\hline Interest-bearing deposits & 78.508 & 71.797 \\
\hline Total deposits & 100.606 & 92.244 \\
\hline Shareholders' equity & 11.504 & 10.473 \\
\hline Common shareholders' equity & 11.465 & 10.443 \\
\hline Per common share (not in billions) & 42.49 & 37.77 \\
\hline \multicolumn{3}{|l|}{RISK-BASED CAPITAL} \\
\hline Tier 1 capital & \$9.804 & \$9.237 \\
\hline Tier 1 capital ratio & 7.03\% & 7.63\% \\
\hline Total capital & \$15.205 & \$14.013 \\
\hline Total capital ratio & 10.90\% & 11.57\% \\
\hline Leverage ratio & 5.65\% & 6.38\% \\
\hline Common shares issued (in millions) & 269.812 & 276.517 \\
\hline Allowance for credit losses & \$2.164 & \$2.196 \\
\hline Allowance as \% of net loans, leases and factored accounts receivable & 1.95\% & 2.30\% \\
\hline \multicolumn{3}{|l|}{Allowance for credit losses} \\
\hline as \% of nonperforming loans & 239.09 & 234.48 \\
\hline Nonperforming loans & \$. 905 & \$. 936 \\
\hline Nonperforming assets & 1.099 & 1.421 \\
\hline \multicolumn{3}{|l|}{Nonperforming assets as \% of:} \\
\hline Total assets & . \(60 \%\) & . \(86 \%\) \\
\hline Net loans, leases, factored accounts receivable and other real estate owned & . 99 & 1.48 \\
\hline
\end{tabular}

OTHER DATA
Full-time equivalent headcount
59,633 59,127

Banking centers
1,855 1,915
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BUSINESS UNIT RESULTS - Three months ended June 30, 1995
(in millions)
<CAPTION>

|  |  |  |  |  | Return on <br> Equity | Average Loans <br> and Leases, |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Revenue |  |  |  |  |  |

