## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 13, 1998

NATIONSBANK CORPORATION (Exact name of registrant as specified in its charter)

 $\label{eq:North Carolina} North \ {\tt Carolina} \\ ({\tt State} \ {\tt or} \ {\tt other} \ {\tt jurisdiction} \ {\tt of} \ {\tt incorporation} \ {\tt or} \ {\tt organization})$ 

1-6523 (Commission File Number)

56-0906609 (IRS Employer Identification No.)

NationsBank Corporate Center Charlotte, North Carolina (Address of principal executive offices)

> 28255 (Zip Code)

(704) 386-5000

(Registrant's telephone number, including area code)

ITEM 5. OTHER EVENTS.

Release of Second Quarter Earnings. On July 13, 1998, NationsBank Corporation, the registrant (the "Registrant"), announced financial results for the second quarter of fiscal 1998, reporting earnings of \$1.13 billion and earnings per common share of \$1.18. A copy of the press release announcing the results of the Registrant's fiscal quarter ended June 30, 1998 is filed as Exhibit 99.1 to this Current Report on Form 8-K.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

(c) Exhibits.

The following exhibits are filed herewith:

EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Press Release dated July 13, 1998 with respect to the Registrant's financial results for the fiscal quarter ended June 30, 1998.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NATIONSBANK CORPORATION

Dated: July 13, 1998

FOR IMMEDIATE RELEASE July 13, 1998

Contact: Investors Susan Carr (704-386-8059) Kevin Stitt (704-386-5667)

Bob Stickler (704-386-8465) Media

DOUBLE-DIGIT REVENUE GROWTH DRIVES 23 PERCENT INCREASE IN OPERATING EARNINGS AT NATIONSBANK

CHARLOTTE, NC, July 13, 1998 -- NationsBank today reported that operating earnings rose 23 percent in the second quarter to \$1.13 billion, or \$1.18 per common share. Earnings totaled \$919 million, or \$.97 per share, a year earlier. This significant earnings improvement was primarily due to strong, broad-based increases in revenue, particularly from loan growth, investment banking and brokerage activities.

The company also recorded during the second guarter of 1998 a \$430 million pretax gain on the sale of 67 banking offices in Florida arising from the merger with Barnett Banks. Including that gain, net income for the quarter was \$1.41 billion, or \$1.47 per share.

"NationsBank's core operating performance trends continue to be quite positive," said Chief Executive Officer Hugh L. McColl Jr. "We are particularly pleased with the growth in our fee-based businesses, such as investment banking and brokerage, which is lessening our dependence on spread-based income." McColl also noted that the assimilation of Barnett in Florida is on track. "We couldn't feel better about both our transition efforts and our financial performance in Florida," he said.

Operating earnings represented a return on average assets of 1.45 percent and a return on equity of 18.3 percent, exceeding the 1.30 percent and 15.7 percent, respectively, a year earlier.

Cash operating earnings -- which exclude the amortization of intangibles -increased 21 percent from a year earlier to \$1.27 billion, or \$1.32 per share. Return on average tangible common shareholders' equity rose to 35 percent on an operating basis from 30 percent a year earlier.

For the first six months of 1998, operating earnings totaled \$2.27 billion, or \$2.38 per share, up 28 percent from \$1.77 billion, or \$1.87 per share a year earlier. Net income for the first six months was \$1.90 billion, or \$1.99 per

# Earnings Highlights (second quarter 1998 compared to second quarter 1997)

- \* Total revenues increased 14 percent to \$4.42 billion.
- \* Noninterest income rose 31 percent to \$1.86 billion, equal to 42 percent of total revenues compared to 37 percent a year earlier.
- \* Managed loans and leases grew 8 percent to \$194 billion.
- \* The cash basis efficiency ratio improved to 53.6 percent from 54.0 percent.

## Net Interest Income

Taxable-equivalent net interest income increased 4 percent to \$2.56 billion, as average earning assets grew 10 percent. The net interest yield on earning assets declined by 24 basis points to 3.81 percent due to a higher level of investment securities as a result of leveraging excess capital.

### Noninterest Income

Noninterest income grew 31 percent to \$1.86 billion. Investment banking and brokerage fees more than doubled, reflecting strong internal growth as well as the addition of NationsBanc Montgomery Securities in October 1997. Fees from credit cards, service charges and mortgage banking as well as trading were also up.

### Efficiency

Noninterest expense rose 12 percent to \$2.51 billion, primarily due to the addition of NationsBanc Montgomery Securities. The efficiency ratio improved to 56.7 percent from 57.3 percent a year earlier, reflecting benefits from mergers and internal cost-control measures.

# Credit Quality

Nonperforming assets were \$1.44 billion, or .80 percent of net loans, leases, factored accounts receivable and foreclosed properties on June 30, 1998, down from \$1.49 billion, or .82 percent a year earlier. The allowance for credit losses totaled \$3.21 billion on June 30, 1998, equal to 248 percent of nonperforming loans and 1.78 percent of net loans, leases and factored accounts receivable. The provision for loan losses in the second quarter was \$265 million. Net charge-offs were \$276 million, equal to an annualized .61 percent

of average net loans, leases and factored accounts receivable.

### Capital Strength

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Total shareholders' equity was \$26.7 billion at June 30, 1998. This represented 8.66 percent of period-end assets, compared to 8.27 percent on June 30, 1997. Book value per common share rose 11 percent to \$27.71 at June 30, 1998 from a year earlier.

NationsBank Corporation, with \$308 billion in assets, is the third largest U.S. bank with full-service operations in 16 states and the District of Columbia. NationsBank provides financial products and services to 18 million households and 1 million businesses as well as institutional investors and government agencies throughout the United States and in major markets around the world. The company's shares (Symbol: NB) are listed on the New York Stock Exchange.

www.nationsbank.com

NationsBank Corporation <TABLE> <CAPTION>

Financial Summary		Months June 30 1997		Months June 30 1997	
(In millions except per-share data)					
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	
Operating net income Operating earnings per common	\$ 1,131	\$ 919	\$ 2,270	\$ 1,774	
share Diluted operating earnings per	1.18	.97	2.38	1.87	
common share	1.15	.94	2.32	1.81	
Cash basis earnings (1)	1,268	1,046	2,546	2,014	
share Cash basis diluted earnings per	1.32	1.10	2.67	2.12	
common share	1.29	1.07	2.60	2.06	
Dividends paid per common share Price per share of common stock at	.38	.33	.76	.66	
period end	76.69	64.56	76.69	64.56	
Average common shares  Average diluted common shares	958.392 982.335	946.462 976.453	954.040 978.032	945.826 976.767	
Summary Income Statement (Operating (Taxable-equivalent in millions)	Basis)				
Net interest income	\$ 2,563	\$ 2,472	\$ 5,127	\$ 4,916	
Provision for credit losses	(265)	(225)	(530)	(447)	
Gains on sales of securities	108	29	260	72	
Noninterest income	1,859	1,424	3,635	2,745	
income	(16)	_	(21)	2	
Noninterest expense	(2,508)	(2,233)		(4,458)	
<pre>Income before income taxes Income taxes - including FTE</pre>	1,741	1,467	3,511	2,830	
adjustmentOperating net income	610 \$ 1,131	548 \$ 919		1,056 \$ 1,774	
Summary Balance Sheet	7 1/101	, 313	+ 2/2/0	+ -///-	
(Average balances in billions)					
Loans and leases, net	\$ 178.958 194.104	\$ 179.430 180.010	\$177.835 193.351	\$ 178.405 180.235	
Securities	47.170	27.210		27.382	
Earning assets	269.831	244.428		244.761	
Total assets	312.540	284.194	313.728	283.906	
Deposits	169.584	167.762		167.943	
Shareholders' equity	24.855	23.531	24.584	23.598	
Common shareholders' equity	24.797	23.426	24.524	23.458	
Performance Indices (Operating Basis	3)				
Return on average common					
shareholders' equity	18.27%	15.68%	18.649	15.18%	
Return on average tangible common	05.06		0.5		
shareholders' equity	35.06	30.36			
Return on average assets Return on average tangible assets	1.45 1.68	1.30 1.53			
Net interest yield	3.81	4.05			
Efficiency ratio	56.71	57.31			
Cash basis efficiency ratio	53.60	54.03			
Net charge-offs (in millions)	\$ 276	\$ 220			
% of average loans, leases and					

factored accounts receivable, net  Managed credit card net charge-offs	.61%	.49%	.62%	.49%
as a % of average managed credit card receivables	6.44	6.05	6.57	5.88
Reported Results (Including Merger and (In millions except per-share data)	d Restruct	uring Items	)	
Net income  Earnings per common share  Diluted earnings per common	\$ 1,408	\$ 919 .97	\$ 1,905 1.99	
share	1.43	.94	1.95	1.81
Return on average common shareholders' equity				

 22.75 | 15.68 | 15.64 | 15.18 || 1. (1) Cash basis earnings equal operations 2. (2) Prior periods are restated for conditional securitizations 3. (3) Ratios and amounts for 1997 have the Barnett Banks, Inc. merger. | omparison | (e.g. acqui: | sitions, div | estitures/ |
Balance Sheet Highlights (In billions except per-share data)			June 1998	30 1997
``` Loans and leases, net Securities Earning assets Total assets Deposits. Shareholders' equity Common shareholders' equity ```			\$ 179.755 44.958 268.393 307.985 169.238 26.670	25.849

<pre>CS&gt; Loans and leases, net Securities. Earning assets. Total assets. Deposits. Shareholders' equity. Common shareholders' equity Per share.</pre>	<pre><c> \$ 179.755     44.958     268.393     307.985     169.238     26.670     26.607     27.71</c></pre>	<pre>\$ 180.424     25.849     245.240     284.286     168.444     23.506     23.445     25.00</pre>
Total equity to assets ratio (period-end)	8.66	8.27
Risk-based capital (3) Tier 1 capital ratio Total capital ratio	7.30% 11.77	6.83%
Leverage ratio (3)	6.21	6.05
Common shares issued (in millions)	960.352	937.822
Allowance for credit losses		
and factored accounts receivable  Allowance for credit losses as a % of	1.78%	1.80%
nonperforming loans  Nonperforming loans  Nonperforming assets  Nonperforming assets as a % of:	248.15 \$ 1.295 1.443	253.11 \$ 1.293 1.494
Total assets  Net loans, leases, factored accounts receivable and	.47%	.53%
foreclosed properties	.80	.82
Other Data		
Full-time equivalent headcount	98,961 3,067 6,960	100,269 3,248 6,932

</TABLE>

BUSINESS SEGMENT RESULTS - Three months ended June 30, 1998 (In millions)

<TABLE> <CAPTION>

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Consumer Banking Commercial Banking	\$	2,578 480	\$	503 187	\$	99,394 34,313	30% 29

Asset Management 316 82 8,935 44 Corporate Finance 983 249 36,842 25 </TABLE>