SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
April 16, 2001
BANK OF AMERICA CORPORATION
(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
(888) 279-3457
(Registrant's telephone number, including area code)
ITEM 5. OTHER EVENTS.

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On April 16, 2001, Bank of America Corporation (the "Registrant")
announced financial results for the first quarter ended March 31, 2001,
reporting earnings of $ 1.87 billion and diluted earnings per common
share of $ 1.15. A copy of the press release announcing the
Registrant's results for the first quarter ended March 31, }2001\mathrm{ is
attached hereto as Exhibit 99.1 and incorporated by reference herein.
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ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits.

The following exhibits are filed herewith:

EXHIBIT NO. DESCRIPTION OF EXHIBIT

| 99.1 | Press Release dated April 16,2001 <br> Registrant's financial results for the first quarter ended <br> March 31, 2001 |
| :--- | :--- |
| 99.2 | Supplemental Information prepared for use on April 16,2001 in <br> connection with financial results for the first quarter ended <br> March 31, 2001 |

ITEM 9. REGULATION FD DISCLOSURE.

On April 16, 2001, the Registrant held an investor conference and webcast to disclose financial results for the first quarter ended March 31, 2001. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 9. All information in the Supplemental Information is presented as of April 16, 2001, and the Registrant does not assume any obligation to correct or update said information in the future.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

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\begin{aligned}
\text { By: } & / \mathrm{s} / \mathrm{Marc} \text { D. Oken } \\
& \text { Marc D. Oken } \\
& \text { Executive Vice President and } \\
& \text { Principal Financial Executive }
\end{aligned}
$$

EXHIBIT NO. DESCRIPTION OF EXHIBIT
99.1 Press Release dated April 16, 2001 with respect to the Registrant's financial results for the fourth quarter ended March 31, 2001
99.2 Supplemental Information prepared for use on April 16, 2001 in connection with financial results for the first quarter ended March 31, 2001

Contact:
Investors Susan Carr (704-386-8059) or Kevin Stitt (704-386-5667)
Media Bob Stickler (704-386-8465)

Bank of America Earns $\$ 1.9$ billion, or $\$ 1.15$ Per Share, in First Quarter

CHARLOTTE, April 16, 2001 - Bank of America Corporation today reported first quarter earnings of $\$ 1.87$ billion, or $\$ 1.15$ per share (diluted). Earnings were significantly above the $\$ 1.39$ billion, or $\$ .85$ per share reported in the fourth quarter of 2000 , but below the record $\$ 2.24$ billion, or $\$ 1.33$ per share, earned a year ago. The return on common equity was 15.9 percent.

The decline in earnings from a year ago was more than accounted for by a $\$ 415$ million increase in the provision for credit losses and a $\$ 416$ million decline in equity investment gains. Without those two factors, earnings were up about 7 percent from last year's record results.
"We are pleased with our continued progress in meeting strategic goals and continue to see good customer flows across many business lines. It is clear, however, that the increasingly weak economic environment is making it difficult for our efforts to show up on the bottom line," said Hugh L. McColl, Jr., chairman and chief executive officer."During the first quarter, we significantly strengthened our senior management team with executives from outside banking, implemented incentives to integrate our businesses and boost customer satisfaction, and extended new deposit pricing across the franchise to build on that core strength.
"By adding to the credit reserve and sharply reducing marginally profitable assets, we strengthened our balance sheet as we have promised investors," McColl said. "And we continued to invest in our growth by selectively building out our asset management business and investment banking platform. Electronic bill payment is now available across the franchise, and we continue to make steady progress in rolling out other value-added e-commerce services. As the economy improves, these and other initiatives will create greater value for customers and shareholders."

First Quarter Financial Highlights (compared to a year ago)

- --------------------------------------------------------------------1
- Net interest income grew 3 percent, as the net yield on earning assets rose 13 basis points, the first year-over-year increase in more than a year.

Average deposits were up by $\$ 10$ billion, as a new pricing initiative aimed at relationship customers increased consumer money market savings balances by $\$ 5.2$ billion.

- Card fee revenue rose 18 percent, reflecting increased purchase volume as well as the continued sharp rise in debit card usage.
- Period-end assets dropped by $\$ 46$ billion, reflecting balance sheet management strategies such as a repositioning from securities to off-balance-sheet swaps, a decline in trading assets and a reduction in marginally profitable corporate credits to improve asset returns and capital efficiency.
- Total equity rose $\$ 3.6$ billion, further strengthening the balance sheet.
- Provision expense exceeded net charge-offs by $\$ 63$ million during the latest quarter.
- Results included a $\$ 140$ million gain from the sale of an interest in the Star ATM network, a one-time $\$ 83$ million charge to adopt FAS 133 and a one-time charge of $\$ 41$ million associated with the closing of Price Auto Outlet.


## Revenue

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Revenue declined by 2 percent in the first quarter from the previous year, reflecting the significant drop in equity investment gains driven by the weakening stock market. While equity investment gains fell by $\$ 416$ million, revenue in all other categories rose by $\$ 265$ million in total, or 3 percent.

Fully taxable-equivalent net interest income increased 3 percent to $\$ 4.72$ billion, reflecting a 13 basis-point improvement in the net yield to 3.39 percent. Managed loan levels were up 5 percent from a year earlier, as consumer
loans continued to grow, offset by strategic downsizing of the corporate portfolio. In part reflecting balance sheet initiatives, total average managed loans did not grow during the first quarter. Deposits rose 3 percent compared to a year ago.

Noninterest income declined 7 percent to $\$ 3.78$ billion. A 74 percent decline in equity investment gains more than offset an 18 percent increase in card fees, a similar gain in mortgage banking income, a 9 percent improvement in total service charges and a 6 percent increase in investment and brokerage services. Investment banking income declined by 13 percent while trading was 6 percent below last year's record quarter, due to the one-time FAS 133 transition adjustment.

Efficiency

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Noninterest expense was up by less than 1 percent to $\$ 4.65$ billion. The impact of productivity initiatives was offset by investments in growth businesses such as asset management, card services and investment banking. The cash-basis efficiency ratio was 52.1 percent.

Credit Quality

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As the company projected late last year, provision expense, loan losses and nonperforming assets continue to be at elevated levels as the economy slows.

- The provision for credit losses in the first quarter was $\$ 835$ million compared to $\$ 420$ million a year earlier. Provision expense in the latest quarter exceeded net charge-offs by $\$ 63$ million, as the company strengthened the reserve for credit losses.
- Net charge-offs were $\$ 772$ million, or .81 percent of loans and leases, up from $\$ 420$ million, or .45 percent, a year ago, but down from $\$ 1.08$ billion, or 1.07 percent, in the fourth quarter of 2000 . The increase from a year ago continued to be centered in the commercial domestic portfolio, which accounted for $\$ 243$ million of the $\$ 352$ million rise in total net charge-offs. Consumer finance and bankcard charge-offs did increase from a year earlier. These increases reflect the seasoning of the consumer finance portfolio and an increase in bankcard outstandings. On a managed basis, bankcard charge-offs actually fell from 5.43 percent of outstandings to 4.37 percent.
- Nonperforming assets were $\$ 5.9$ billion, or 1.54 percent of loans, leases and foreclosed properties at March 31, 2001, compared to \$3.5 billion, or . 91 percent, a year earlier. The increase in nonperforming assets was also centered in the commercial domestic portfolio, which accounted for 75 percent of the growth. Consumer finance nonperforming loans accounted for 17 percent of the growth in nonperforming assets.

Nonperforming assets were up $\$ 440$ million, or 8 percent, from December 31, 2000, including the addition of the company's outstanding loans on March 31, 2001 to a utility which filed for Chapter 11 bankruptcy in early April.

- The allowance for credit losses totaled $\$ 6.9$ billion at March 31, 2001, up $\$ 73$ million from a year ago. The allowance equaled 1.80 percent of loans and leases compared to 1.79 percent a year ago.


## Capital Management

Total shareholders' equity was $\$ 48.9$ billion at March 31, 2001, up 8 percent from 12 months earlier and representing 8.02 percent of period-end assets of $\$ 610$ billion. The Tier 1 Capital Ratio rose 15 basis points from December 31, 2000 to 7.65 percent.

During the quarter, the company repurchased 14 million shares. Since June 1999, 160 million shares have been repurchased, representing an investment in Bank of America stock of $\$ 8.9$ billion. Average (diluted) common shares outstanding were 1.63 billion in the first quarter, down 3 percent from 1.69 billion a year earlier.

Cash Results

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Cash-basis earnings - which exclude the amortization of intangibles - were $\$ 2.1$ billion, or $\$ 1.28$ per share, in the latest quarter. The cash return on common equity was 17.75 percent.

Consumer and Commercial Banking

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Consumer and Commercial Banking earned $\$ 1.09$ billion in the first quarter, up 14 percent from $\$ 954$ million a year ago. Revenue increased 7 percent while expenses remained flat. Return on equity reached 21 percent while Shareholder Value Added
(SVA) rose $\$ 159$ million over a year earlier. Both the Banking Regions and Consumer Products registered strong earnings growth while Commercial Banking results declined due to higher provision expense.

Net interest income was up slightly from a year ago, as loan and deposit growth was offset by the impact of the money market savings pricing initiative. Strong home equity and credit card growth drove total managed loan growth of 6 percent. A 2 percent increase in deposits was paced by a $\$ 5.2$ billion rise in money market savings account balances due to enhanced pricing designed to spur growth in this core business.

Noninterest income increased 19 percent. Strong gains in card and mortgage banking income as well as increased service charges were the principal factors. Card income rose 18 percent, driven by increased purchase volume. Total mortgage banking income rose 18 percent, as originations increased in the wake of lower interest rates. Total service charges rose 11 percent, reflecting heightened activity.

Provision expense rose 30 percent, reflecting higher consumer finance and bankcard charge-offs and deteriorating credit quality among middle-market clients.

Global Corporate and Investment Banking

Global Corporate and Investment Banking earned \$604 million, down from \$724 million a year ago, due to a significant increase in provision expense from $\$ 27$ million to $\$ 245$ million. Revenue rose 3 percent to $\$ 2.56$ billion while expenses were up 2 percent to $\$ 1.37$ billion. Return on equity was 18 percent while SVA declined $\$ 91$ million from a year earlier, reflecting higher credit costs.

Net interest income improved by 12 percent, led by stronger contributions from trading-related activities. Trading account profits were 2 percent better than the previous year's record results. Investment banking income declined 13 percent, reflecting weaker demand in certain markets. Originations of fixed-income products, especially in the high-grade markets, were strong. But demand for equity products and merger and acquisition services was weak.

Asset Management

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The falling stock market impacted results in Asset Management, which earned $\$ 130$ million, down 10 percent from a year earlier. Total revenue rose 5 percent, led by 10 percent growth in net interest income. Return on equity was 26 percent and SVA declined $\$ 25$ million from a year earlier, as costs to build the business offset higher revenues.

Noninterest income rose 3 percent as investment and brokerage services income gained 2 percent. Assets in the Nations Funds were $\$ 117$ billion, up $\$ 29$ billion from a year earlier. Total assets under management increased by $\$ 24$ billion to $\$ 286$ billion. First quarter results included the addition of the Marsico Funds.

Equity Investments

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Equity investments results also reflected the weaker equity markets. Equity Investments earned $\$ 35$ million, down from $\$ 301$ million a year earlier. Return on equity was 6 percent and SVA fell by $\$ 281$ million, driven by lower market-related revenue. Equity investment gains were $\$ 141$ million in the latest quarter, including the Star gain, compared to $\$ 547$ million in the same period a year ago.

One of the world's leading financial services companies, Bank of America is committed to making banking work for customers like it never has before. Through innovative technologies and the ingenuity of its people, Bank of America provides individuals, small businesses and commercial, corporate and institutional clients across the United States and around the world new and better ways to manage their financial lives. The company enables customers to do their banking and investing whenever, wherever and however they choose through the nation's largest financial services network, including approximately 4,400 domestic offices and 13,000 ATMs, as well as 38 international offices, a telephone banking network that handles over a half billion calls a year and an Internet Web site that provides online access for over 3 million customers, more than any other bank.

Bank of America stock (ticker: BAC) is listed on the New York, Pacific and London stock exchanges. The company's Web site is www.bankofamerica.com. News, speeches and other corporate information may be found at www.bankofamerica.com/newsroom.

NOTE: James H. Hance Jr., vice chairman and chief financial officer, will discuss the results for the first quarter in a conference call at 9:30 a.m. (EDT) today. The call can be accessed through a webcast available on the Bank of America website at http://www.bankofamerica.com/investor

This press release contains forward-looking statements with respect to the
financial conditions and results of operations of Bank of America, including,
without limitation, statements relating to the earnings outlook of the company.
These forward-looking statements involve certain risks and uncertainties.
Factors that may cause actual results to differ materially from those
contemplated by such forward-looking statements include, among others, the
following possibilities: (1) projected business increases following process
changes and other investments are lower than expected; (2) competitive pressure
among financial services companies increases significantly; (3) costs or
difficulties related to the integration of acquisitions are greater than
expected; (4) general economic conditions, internationally, nationally or in the
states in which the company does business, are less favorable than expected; (5)
changes in the interest rate environment reduce interest margins and affect
funding sources; (6) changes in market rates and prices may adversely affect the
value of financial products; and (7) legislation or regulatory requirements or
changes adversely affect the businesses in which the company is engaged; and (8)
decisions to downsize, sell or close units or otherwise change the business mix
of the company. For further information, please refer to Bank of America's
reports filed with the SEC.
Bank of America

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3,604



\section*{Bank of America}

Supplemental Information
First Quarter 2001

April 16, 2001

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not unde4rtake an obligation to, and disclaims any duty to, correct or update any of the information provided.
Any forward-looking statements in this information are subject to the
forward-looking language contained in Bank of America's reports filed with the SEC persuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website
(www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.
<TABLE>
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Bank of America
Consolidated Financial Highlights
(Excludes merger and restructuring charges)

(Dollars in millions, except per share information; shares in thousands)


389,432
*Prior periods have been restated for comparison (e.g., acquisitions, divestitures, sales, and securitizations)

(1) Cash basis calculations exclude goodwill and other intangible amortization expense. </TABLE>

GRAPHIC REPRESENTATION OMITTED:
Cash Basis Earnings by Business Segment for First Quarter 2001
(Dollars in millions)
\begin{tabular}{lrr} 
Consumer \& Commercial Banking & \(\$ 1,256\) & \(59 \%\) \\
Asset Management & \(\$ 143\) & \(7 \%\) \\
Global Corporate \& Investment Banking & \(\$ 645\) & \(31 \%\) \\
Equity Investments & \(\$ 38\) & \(2 \%\) \\
Corporate Other & \(\$ 11\) & \(1 \%\) \\
Total & -10 & \(\$ 2,093\)
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Consumer \& Commercial Banking: Banking Regions & \$730 & 58\% \\
\hline Consumer Products & \$375 & 30\% \\
\hline Commercial Banking & \$151 & 12\% \\
\hline Total Consumer \& Commercial Banking & \$1,256 & 100\% \\
\hline Global Corporate \& Investment Banking: & & \\
\hline Global Investment Banking & \$325 & 50\% \\
\hline Global Credit Products & \$259 & 40\% \\
\hline Global Treasury Services & \$61 & 10\% \\
\hline Total Global Corporate \& Investment Banking & \$645 & 100\% \\
\hline
\end{tabular}
\(\qquad\)

1200
\begin{tabular}{|c|c|c|c|c|c|}
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{3}{|l|}{<C>} \\
\hline \multicolumn{6}{|l|}{<C>} \\
\hline Total Revenue & \$ & 5,156 & \$ & 5,132 & \\
\hline \multicolumn{6}{|l|}{\$ 4,820} \\
\hline Provision for Credit Losses & & 516 & & 427 & \\
\hline \multicolumn{6}{|l|}{398} \\
\hline Net Income & & 1,089 & & 1,087 & \\
\hline \multicolumn{6}{|l|}{954} \\
\hline Cash Basis Earnings (1) & & 1,256 & & 1,252 & \\
\hline \multicolumn{6}{|l|}{1,122} \\
\hline Shareholder Value Added & & 644 & & 623 & \\
\hline \multicolumn{6}{|l|}{485} \\
\hline Average Equity to Average Assets & & 7.23 & & 7.33 & \% \\
\hline \(7.58 \%\) & & & & & \\
\hline Return on Average Equity & & 21.4 & & 20.7 & \\
\hline \multicolumn{6}{|l|}{18.0} \\
\hline Cash Basis Return on Average Equity (1) & & 24.7 & & 23.9 & \\
\hline \multicolumn{6}{|l|}{21.1} \\
\hline Efficiency Ratio & & 55.3 & & 55.9 & \\
\hline \multicolumn{6}{|l|}{59.3} \\
\hline Cash Basis Efficiency Ratio (1) & & 52.0 & & 52.6 & \\
\hline \multicolumn{6}{|l|}{55.8 (} \\
\hline \multicolumn{6}{|l|}{Selected Average Balance} \\
\hline \multicolumn{6}{|l|}{Sheet Components (in Millions)} \\
\hline Total Loans and Leases & \$ & 198,457 & \$ & 196,292 & \\
\hline \multicolumn{6}{|l|}{\$ 187,007} \\
\hline Total Deposits & & 258,050 & & 256,162 & \\
\hline \multicolumn{6}{|l|}{253,039} \\
\hline Total Earning Assets & & 258,317 & & 257,059 & \\
\hline \multicolumn{6}{|l|}{253,970} \\
\hline \multicolumn{6}{|l|}{<CAPTION>} \\
\hline Consumer and Commercial & & & & & \\
\hline
\end{tabular}
\(\qquad\)

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Banking Regions
\begin{tabular}{|c|c|c|c|c|}
\hline Total Revenue & \$ & 2,958 & \$ & 3,117 \\
\hline \$ 2,893 & & & & \\
\hline Shareholder Value Added 333 & & 397 & & 478 \\
\hline Cash Basis Earnings (1) 677 & & 730 & & 815 \\
\hline Cash Basis Efficiency Ratio (1) 61.0 \% & & 59.1 \% & & 56.0 \% \\
\hline
\end{tabular}

Consumer Products
\begin{tabular}{|c|c|c|c|c|c|}
\hline Total Revenue & \$ & 1,466 & \$ & 1,284 & \\
\hline \$ 1,164 & & & & & \\
\hline Shareholder Value Added & & 202 & & 122 & \\
\hline 49 & & & & & \\
\hline Cash Basis Earnings (1) & & 375 & & 303 & \\
\hline 229 & & & & & \\
\hline Cash Basis Efficiency Ratio (1) & & 40.5 \% & & 47.3 & \\
\hline 48.8 \% & & & & & \\
\hline Commercial Banking & & & & & \\
\hline Total Revenue & \$ & 732 & \$ & 731 & \\
\hline \$ 763 & & & & & \\
\hline Shareholder Value Added & & 45 & & 23 & \\
\hline 103 & & & & & \\
\hline Cash Basis Earnings (1) & & 151 & & 134 & \\
\hline 216 & & & & & \\
\hline Cash Basis Efficiency Ratio (1) & & 46.6 \% & & 47.6 & \% \\
\hline 46.9 \% & & & & & \\
\hline
\end{tabular}

(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Key First Quarter Performance Drivers (Compared to Fourth Quarter 2000)
- ------------------------------------------------------------------------------1
- Earnings grew 6\% due to lower provision expense. Fourth quarter results reflect increased provision expense in the Private Bank.
- Total revenue remained flat as income from the acquisition of the remaining \(50 \%\) interest in Marsico Capital Management LLC was
offset by lower management fees as a result of the market sell-off.
- Mutual fund assets under management grew \(18 \%\) to \(\$ 129.8\) billion due mainly to the Marsico acquisition.
- Noninterest expense increased 7\% driven by an increase in project costs related to revenue growth initiatives. </TABLE>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{7}{|c|}{Quarterly} \\
\hline Key Measures (in Millions) & 1201 & & & 4Q00 & & & 1200 \\
\hline <S> & & <C> & & & <C> & & \\
\hline <C> & & & & & & & \\
\hline Total Revenue & & \$ 2,563 & & & \$ 2,023 & & \\
\hline \$ 2,481 & & & & & & & \\
\hline Provision for Credit Losses & & 245 & & & 480 & & \\
\hline 27 & & & & & & & \\
\hline Net Income & & 604 & & & 159 & & \\
\hline 724 & & & & & & & \\
\hline Cash Basis Earnings (1) & & 645 & & & 199 & & \\
\hline 763 & & & & & & & \\
\hline Shareholder Value Added & & 238 & & & (235) & & \\
\hline 329 & & & & & & & \\
\hline Average Equity to Average Assets & & 5.48 & \% & & 5.79 & \% & \\
\hline 6.21 \% & & & & & & & \\
\hline Return on Average Equity & & 17.9 & & & 4.4 & & \\
\hline 20.0 & & & & & & & \\
\hline Cash Basis Return on Average Equity (1) & & 19.1 & & & 5.6 & & \\
\hline 21.1 & & & & & & & \\
\hline Efficiency Ratio & & 53.4 & & & 67.1 & & \\
\hline 53.9 & & & & & & & \\
\hline Cash Basis Efficiency Ratio (1) & & 51.8 & & & 65.1 & & \\
\hline 52.3 & & & & & & & \\
\hline Selected Average Balance & & & & & & & \\
\hline Sheet Components (in Millions) & & & & & & & \\
\hline Total Loans and Leases & \$ & \$ 109,190 & & & 112,598 & & \\
\hline \$ 107,707 & & & & & & & \\
\hline Total Deposits & & 67,610 & & & 69,958 & & \\
\hline 66,796 & & & & & & & \\
\hline Total Earning Assets & & 213,274 & & & 210,822 & & \\
\hline 196,267 & & & & & & & \\
\hline <CAPTION> & & & & & & & \\
\hline
\end{tabular}


(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Key First Quarter Performance Drivers (Compared to Fourth Quarter 2000)
- ----------------------------------------------------------------------- Earnings increased \(\$ 445\) million to \(\$ 604\) million as revenue grew \(27 \%\) and provision expense decreased \(\$ 235\) million. - Trading-related revenue grew \(\$ 465\) million as the drop in interest rates provided a strong deal flow and

\section*{favorable trading} environment.
- A surge in new issue activity provided for favorable high yield and high grade results which were offset by
lower syndication fees, leaving investment banking flat for the quarter.
- The provision for credit losses declined due to significant charge-offs in the large corporate book of Global

Credit Products
in the fourth quarter of 2000 .
- Noninterest expense remained relatively flat as an increase in revenue-related incentive compensation expense was offset by
decreases in most other expense categories.
</TABLE>
Equity Investments Segment
<TABLE>
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Equity Investments Segment Results
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{5}{|c|}{Quarterly} \\
\hline ```
Key Measures (in Millions)
1Q00
``` & 1201 & & 4Q00 & & \\
\hline <S> & & <C> & & <C> & \\
\hline <C> & & & & & \\
\hline Total Revenue & & \$ 105 & & \$ (89) & \\
\hline \$ 524 & & & & & \\
\hline Provision for Credit Losses 4 & & - & & 1 & \\
\hline Net Income & & 35 & & (73) & \\
\hline 301 & & & & & \\
\hline Cash Basis Earnings (1) & & 38 & & (71) & \\
\hline 304 & & & & & \\
\hline Shareholder Value Added & & (29) & & (136) & \\
\hline 252 & & & & & \\
\hline Average Equity to Average Assets & & 33.61 & & 33.48 & \% \\
\hline 36.15 \% & & & & & \\
\hline Return on Average Equity & & 6.3 & & (13.6) & \\
\hline 70.6 & & & & & \\
\hline Cash Basis Return on Average Equity (1) & & 6.8 & & (13.0) & \\
\hline 71.2 & & & & & \\
\hline Efficiency Ratio & & 47.7 & & (32.3) & \\
\hline 5.4 & & & & & \\
\hline Cash Basis Efficiency Ratio (1) & & 45.1 & & (29.3) & \\
\hline 4.8 & & & & & \\
\hline Selected Average Balance & & & & & \\
\hline Sheet Components (in Millions) & & & & & \\
\hline Total Loans and Leases & & \$ 504 & & \$ 462 & \\
\hline \$ 416 & & & & & \\
\hline Total Deposits & & 37 & & 19 & \\
\hline 7 & & & & & \\
\hline Total Earning Assets & & 504 & & 473 & \\
\hline 436 & & & & & \\
\hline
\end{tabular}
(1) Cash basis calculations exclude goodwill and other intangible amortization expense.


\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Net income & \$ & 1,870 & \$ & 1,385 & \$ & 1,829 & \$ & 2,063 \\
\hline \$ 2,240 & & & & & & & & \\
\hline Net income available to common shareholders 2,239 & & 1,869 & & 1,383 & & 1,828 & & 2,061 \\
\hline Earnings per common share & & 1.16 & & 0.85 & & 1.11 & & 1.25 \\
\hline 1.34 & & & & & & & & \\
\hline Diluted earnings per common share & & 1.15 & & 0.85 & & 1.10 & & 1.23 \\
\hline
\end{tabular}

Certain prior period amounts have been reclassified to conform to current period classifications.
(1) Trading account profits for the three months ended March 31, 2001 included the \(\$ 83\) million transition adjustment loss resulting
from adoption of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging
Activities," on January 1, 2001.
</TABLE>
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Bank of America Corporation
Consolidated Balance Sheet
- ------------------------------------
\begin{tabular}{|c|c|c|}
\hline & March 31 & December 31 \\
\hline \multicolumn{3}{|l|}{March 31} \\
\hline (Dollars in millions) & 2001 & 2000 \\
\hline 2000 & & \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{<C>} \\
\hline \multicolumn{3}{|l|}{Assets} \\
\hline Cash and cash equivalents & \$ 23,333 & \$ 27,513 \\
\hline \multicolumn{3}{|l|}{\$ 27,259} \\
\hline Time deposits placed and other short-term investments & 5,549 & 5,448 \\
\hline \multicolumn{3}{|l|}{3,250} \\
\hline Federal funds sold and securities purchased under agreements to resell & 20,581 & 28,055 \\
\hline 39,801 & & \\
\hline Trading account assets & 45,281 & 43,041 \\
\hline \multicolumn{3}{|l|}{47,321} \\
\hline Derivative assets & 16,508 & 15,534 \\
\hline \multicolumn{3}{|l|}{17,877} \\
\hline \multicolumn{3}{|l|}{Securities:} \\
\hline Available-for-sale & 49,189 & 64,651 \\
\hline \multicolumn{3}{|l|}{82,557} \\
\hline Held-to-maturity & 1,189 & 1,187 \\
\hline \multicolumn{3}{|l|}{1,294} \\
\hline Total securities & 50,378 & 65,838 \\
\hline \multicolumn{3}{|l|}{83,851} \\
\hline --------------- & & \\
\hline \multicolumn{3}{|l|}{Loans and leases 382,677 392,193} \\
\hline \multicolumn{3}{|l|}{382,085} \\
\hline Allowance for credit losses \((6,827)\) & \((6,900)\) & \((6,838)\) \\
\hline \multicolumn{3}{|l|}{\[
(6,827)
\]} \\
\hline \multicolumn{3}{|l|}{Loans and leases, net of allowance for credit losses 375,777 385, 355
258} \\
\hline Premises and equipment, net & 6,366 & 6,433 \\
\hline \multicolumn{3}{|l|}{6,607} \\
\hline Customers' acceptance liability & 2,232 & 1,972 \\
\hline \multicolumn{3}{|l|}{2,362} \\
\hline Interest receivable & 3,855 & 4,432 \\
\hline \multicolumn{3}{|l|}{3,870 (} \\
\hline Mortgage banking assets & 3,855 & 3,762 \\
\hline \multicolumn{3}{|l|}{4,080} \\
\hline Goodwill & 12,006 & 11,643 \\
\hline \multicolumn{3}{|l|}{12,121} \\
\hline Core deposits and other intangibles & 1,446 & 1,499 \\
\hline \multicolumn{3}{|l|}{1,674} \\
\hline Other assets & 42,588 & 41,666 \\
\hline \multicolumn{3}{|l|}{30,782} \\
\hline Total assets & \$609,755 & \$ 642,191 \\
\hline \$ 656,113 & & \\
\hline
\end{tabular}



(1) The average balance and yield on available-for-sale securities are based on the average of historical amortized cost balances.
(2) Nonperforming loans are included in the average loan balances. Income on such nonperforming loans is recognized on a cash
basis.
(3) Interest income includes taxable-equivalent basis adjustments of \(\$ 82\) in the first quarter of 2001 and \(\$ 94\), \(\$ 79\), \$78, and \$71 in
the fourth, third, second and first quarter of 2000 , respectively. Interest income also includes the impact of risk management
interest rate contracts, which increased (decreased) interest income on the underlying assets \(\$ 27\) in the first quarter of 2001
and \(\$(31), \$(13), \$(11)\) and \(\$ 7\) in the fourth, third, second and first quarters of 2000 , respectively.
(4) Primarily consists of time deposits in denominations of \(\$ 100,000\) or more.
(5) Long-term debt includes trust preferred securities.
(6) Interest expense includes the impact of risk management interest rate contracts, which (increased) decreased interest expense
on the underlying liabilities \(\$ 23\) in the first quarter of 2001 and \(\$(7), \$(16), \$(5)\) and \(\$(8)\) in the fourth, third, second and
first quarters of 2000 , respectively.
</TABLE>
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \[
2000
\] & Third Quarter & & & \multicolumn{2}{|l|}{Second Quarter 2000} & \multicolumn{2}{|r|}{First Quarter} \\
\hline & Interest & & & Interest & & & Interest \\
\hline Average Yield/ & Income/ & Yield/ & Average & Income/ & Yield/ & Average & Income/ \\
\hline \begin{tabular}{l}
Balance \\
Rate
\end{tabular} & Expense & Rate & Balance & Expense & Rate & Balance & Expense \\
\hline
\end{tabular}



\section*{</TABLE>}

GRAPHIC REPRESENTATION OMITTED:
Loan Portfolio Diversity at March 31, 2001

\section*{Consumer:}
\begin{tabular}{lr} 
Residential Real Estate Secured & 33 \\
Bankcard & 4 \\
Other consumer & 12 \\
& \\
Total Consumer &
\end{tabular}

Commercial:
Real Estate 7
Transportation 3
Media 2
Business Services 2
Equipment and General Manufacturing 2
Agribusiness 2
Telecom 2
Autos 2
Health Care 2
Retail 2
Other Commercial < 2\% 25
Total Commercial 51
Total Loans 100 \%
\(\$ 382.7\) Billion Total Loan Portfolio
- On balance sheet loan portfolio equally balanced between consumer and commercial
- 67\% of consumer portfolio is secured by residential real estate
- Largest segment, at \(33 \%\) of total portfolio, is residential real estate
secured loans
- Extremely diverse commercial portfolio spread across many industry sectors, with the largest segment being in commercial real estate at \(7 \%\) of total loans

\(===============\)

Annualized growth rate from previous quarter by loan type: \begin{tabular}{lll} 
Total Commercial & \(12 \%\) & \(10 \%\) \\
\hline
\end{tabular} (5) \(\%\) Total Consumer 11

Total Managed Loans \& Leases
\(11 \quad 13\)
\(1311 \quad 4\)
-

By Business Segment:
Consumer \& Commercial Banking
\(7 \%\)
Asset Management
3
Global Corporate \& Investment Banking
(10)

Equity Investments 37

Loans are classified as domestic or foreign based upon the domicile of the borrower. Prior periods are restated for comparison (e.g., acquisitions, divestitures, sales and
securitizations).

GRAPHIC REPRESENTATION OMITTED:
 leases for the
most recent five quarters has been omitted. The table above includes equivalent information.
</TABLE>
(Dollars in millions)

<TABLE>
<CAPTION>

\begin{tabular}{|c|c|c|c|c|}
\hline Foreign consumer & 1 & 0.18 & 1 & 0.19 \\
\hline Total Consumer & 334 & 0.69 & 317 & 0.68 \\
\hline Total Net Charge-offs & \$ 1,075 & 1.07\% & \$ 772 & 0.81\% \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Managed bankcard information:} \\
\hline End of period receivables & \multirow[t]{4}{*}{} & 22,830 & \multirow[t]{2}{*}{} & \multirow[t]{3}{*}{2} & \multicolumn{2}{|l|}{23,179} \\
\hline Average receivables & & 21,461 & & & \multicolumn{2}{|l|}{23,038} \\
\hline Charge-offs & & 233 & & & \multicolumn{2}{|l|}{248} \\
\hline Charge-off ratio & & & 4.31\% & & & 4.37\% \\
\hline \multicolumn{7}{|l|}{By Business Segment:} \\
\hline Consumer \& Commercial Banking & & \$ 526 & 1.07\% & \$ & 515 & 1.05\% \\
\hline Global Corporate \& Investment Banking & & 505 & 1.78 & & 245 & 0.91 \\
\hline Asset Management & & 38 & 0.64 & & 8 & 0.15 \\
\hline Equity Investments & & 1 & 1.14 & & - & \(\mathrm{n} / \mathrm{m}\) \\
\hline Other & & 5 & 0.03 & & 4 & 0.03 \\
\hline Total Net Charge-offs & & 1,075 & 1.07\% & & 772 & \(0.81 \%\) \\
\hline
\end{tabular}

Loans are classified as domestic or foreign based upon the domicile of the borrower.

GRAPHIC REPRESENTATION OMITTED:
The graphic representation of total net charge-offs and annualized net charge-off ratios for the most recent five quarters has been
omitted.
The table above includes equivalent information.
</TABLE>
Nonperforming Assets
(Dollars in millions)

<TABLE>
<CAPTION>
\(1 Q 01\)
\(-\quad\) CS>
<C \(>\)
Commercial - domestic
\(\$ 3,110\)
\(\quad\) Commercial - foreign
529
\(\quad\) Commercial real estate - domestic
206
\(\quad\) Commercial real estate - foreign
3
\begin{tabular}{|c|c|c|c|}
\hline 1200 & 2200 & 3200 & 4 Q 00 \\
\hline <C> & <C> & <C> & <C> \\
\hline \$1,301 & \$1,535 & \$1,950 & \$2,777 \\
\hline 500 & 588 & 564 & 486 \\
\hline 208 & 164 & 136 & 236 \\
\hline 3 & 2 & 1 & 3 \\
\hline 2,012 & 2,289 & 2,651 & 3,502 \\
\hline 483 & 505 & 502 & 551 \\
\hline 45 & 44 & 47 & 32 \\
\hline 18 & 20 & 19 & 19 \\
\hline 737 & 826 & 951 & 1,095 \\
\hline 7 & 7 & 7 & 9 \\
\hline 1,290 & 1,402 & 1,526 & 1,706 \\
\hline 3,302 & 3,691 & 4,177 & 5,208 \\
\hline 179 & 195 & 226 & 249 \\
\hline 3,481 & 3,886 & 4,403 & 5,457 \\
\hline
\end{tabular}


Loans are classified as domestic or foreign based upon the domicile of the borrower.
(1) Balance does not include \(\$ 144\) million, \(\$ 124\) million and \(\$ 95\) million of loans held for sale, included in other assets at

March 31, 2001, December 31, 2000, and September 30, 2000, respectively, which would have been classified as nonperforming had
they been included in loans.
GRAPHIC REPRESENTATION OMITTED:
The graphic representation of nonperforming assets by category (Commercial, Consumer, Foreclosed Properties) in dollars and as a
percentage of total nonperforming assets for the most recent five quarters has been omitted. The table above includes equivalent
information.
</TABLE>
Capital Management
(Dollars in millions)


* Preliminary


## Share Repurchase Program

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- 14 million common shares were repurchased during the first quarter of 2001 as a part of ongoing share repurchase programs.
- In total, 160 million common shares have been repurchased since June 1999- returning \$8.9 billion of capital to shareholders.

GRAPHIC REPRESENTATION OMITTED:
The graphic representation of number of common shares outstanding at period end and Tier 1 Capital Ratio for the most recent five
quarters has been omitted. The table above includes equivalent information. </TABLE>

Ending Balance Sheet Trends
(\$ in Billions)
GRAPHIC REPRESENTATION OMITTED:
The graphic representation of period-end total assets for the most recent six quarters has been omitted. The table below includes equivalent information.
<TABLE>
<CAPTION>

## Ending Balances

-----------------

| Mar-01 | Dec-99 | Mar-00 | Jun-0 | sep-00 | Dec-0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |  |
| Investment Securities | 83 | 84 | 81 | 81 | 66 |
| 50 |  |  |  |  |  |
| Trading Assets \& Resales | 75 | 86 | 92 | 79 | 68 |
| 66 |  |  |  |  |  |
| Loans and Leases | 371 | 382 | 401 | 403 | 392 |
| 383 |  |  |  |  |  |
| Total Assets | 633 | 656 | 680 | 672 | 642 |
| 610 |  |  |  |  |  |
| </TABLE> |  |  |  |  |  |

Continued focus on improving balance sheet mix:

- Total assets are down $\$ 32$ billion from December as a result of continued efforts and focus on balance sheet levels.
- Risk-weighted assets decreased $\$ 9$ billion from the fourth quarter. The decline was attributable to a drop in loans and securities.

Balance sheet reduction initiatives:

- Investment securities are down $\$ 16$ billion from December.
- Market conditions allowed the company to accelerate sales of certain lower-yielding securities.
- A portion of the securities sold were replaced with interest rate swaps.
- Expectations are for moderate growth in securities going forward.
- Loans declined $\$ 9$ billion from December.
- Residential mortage loan levels declined due to sales (\$5 billion).
- Decline in commercial loans in GCIB (\$7 billion).

