WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
July 16, 2001

BANK OF AMERICA CORPORATION
(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)
1-6523
(Commission File Number)

56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)

28255
(Zip Code)
(888) 279-3457
(Registrant's telephone number, including area code)
ITEM 5. OTHER EVENTS.
On July 16, 2001, Bank of America Corporation (the "Registrant") announced financial results for the second quarter ended June 30, 2001, reporting earnings of $\$ 2.02$ billion and diluted earnings per common share of $\$ 1.24$. A copy of the press release announcing the Registrant's results for the second quarter ended June 30, 2001 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits.

The following exhibits are filed herewith:
EXHIBIT NO.
DESCRIPTION OF EXHIBIT
99.1

Press Release dated July 16, 2001 with respect to the Registrant's financial results for the second quarter ended June 30, 2001
99.2

Supplemental Information prepared for use on July 16, 2001
in connection with financial results for the second quarter ended June 30, 2001

ITEM 9. REGULATION FD DISCLOSURE.
On July 16, 2001, the Registrant held an investor conference and webcast to disclose financial results for the second quarter ended June 30, 2001. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 9. All information in the Supplemental Information is presented as of July 16, 2001, and the Registrant does not assume any obligation to correct or update said information in the future.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BANK OF AMERICA CORPORATION 

By: /s/ Marc D. Oken
Marc D. Oken
Executive Vice President and Principal Financial Executive

Dated: July 16, 2001
EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION OF EXHIBIT
99.1
99.2

Press Release dated July 16, 2001 with respect to the Registrant's financial results for the second quarter ended June 30, 2001

Supplemental Information prepared for use on July 16, 2001 in connection with financial results for the second quarter ended June 30, 2001

July 16, 2001

Investors may contact:
Susan Carr, Bank of America Corporation, 704.386.8059
Kevin Stitt, Bank of America Corporation, 704.386.5667
Media may contact:
Eloise Hale, Bank of America Corporation, 704.387.0013
eloise.hale@bankofamerica.com

Bank of America Earns \$2.02 billion, or \$1.24 Per Share, in Second Quarter Results driven by strong, broad-based revenue growth

CHARLOTTE - Bank of America Corporation today reported second quarter earnings of $\$ 2.02$ billion, or $\$ 1.24$ per share (diluted), compared to $\$ 2.06$ billion, or $\$ 1.23$ per share, a year ago. Earnings per share increased 8 percent over the first quarter of 2001 . The return on common equity was 16.7 percent.
"Our performance in the face of a strong economic headwind was gratifying," said Kenneth D. Lewis, chairman, president and chief executive officer. "We produced attractive revenue growth across most of our business lines, which allowed us to produce a solid bottom line for our shareholders as we continued to make key investments to fuel future growth. Our ability to grow revenue in this economic environment demonstrates that we are beginning to unlock the value inherent in our unique franchise. However, we have a lot of work to do to reach the premium returns and stock valuation that our shareholders desire. And we are committed to doing that work."

For the first half of 2001 , Bank of America earned $\$ 2.39$ per share (diluted), compared to $\$ 2.56$ per share a year ago. Net income was $\$ 3.89$ billion for the first six months of 2001. This compares to $\$ 4.30$ billion reported during the same period in 2000. Shareholder Value Added (SVA) was $\$ 1.47$ billion.

More
Page 2
Second Quarter Financial Highlights (compared to a year ago)

Net interest income increased 9 percent, driven by a favorable change in loan mix, lower funding costs and increased trading activities. The net interest yield increased 38 basis points to 3.61 percent.

- Consumer-based fee income continued its momentum with growth of 11 percent.
. Investment banking income grew 22 percent, led by strong fixed-income originations and syndications.
. Pricing initiatives continued to attract customers to money market savings accounts leading to a 19 percent balance increase. Average deposits grew to $\$ 363$ billion, up $\$ 10$ billion, or 3 percent.
"During the quarter, we continued to make investments in products and processes that make our customers' experience with us even better," said Lewis. "Digital check imaging was rolled out across all banking centers in Georgia. In May, we began to roll out premier relationship centers, which are our centralized sales and service centers, across the franchise. And we now have nearly 1 million electronic bill pay customers who utilize this channel to make more than $\$ 3$ billion of payments a quarter."

Revenue

- -------

Revenue grew by 8 percent in the second quarter from the previous year, reflecting strong gains in both net interest income and noninterest income.

Fully taxable-equivalent net interest income increased 9 percent to $\$ 5.12$ billion. Falling interest rates and a steepened yield curve allowed the company to shed lower yielding assets faster than planned. Additional benefits were achieved from trading activities, deposit growth and a favorable shift in loan mix from commercial to consumer loans. These factors resulted in a 38 basis point improvement in the net yield to 3.61 percent.

Noninterest income was up 6 percent to $\$ 3.74$ billion. This growth was driven by strong increases in service charges, mortgage banking results, card income and
investment and brokerage services. Investment banking income increased 22 percent to $\$ 455$ million, while trading profits declined $\$ 109$ million to $\$ 376$ million.

Efficiency

- ---------

Noninterest expense was up 9 percent to $\$ 4.82$ billion compared to the prior year. Primary drivers of expenses were revenue-related incentive payments and increases in marketing, as the company pursued its national brand-building campaign. The cash-basis efficiency ratio was 51.92 percent.

More
Page 3

- ------

Credit Quality

- ---------------

In line with the company's expectations, credit quality declined as the economy continued its slowdown.
. The provision for credit losses in the second quarter was $\$ 800$ million compared to $\$ 470$ million a year earlier.
. Net charge-offs were $\$ 787$ million, or 0.82 percent of loans and leases, up from $\$ 470$ million, or 0.48 percent, a year ago. The growth in charge-offs from last year continued to be largely concentrated in the commercial domestic portfolio. An increase in bankcard outstandings and personal bankruptcy filings during the first half of 2001 contributed to a $\$ 96$ million increase in consumer charge-offs from a year earlier.
. Nonperforming assets were $\$ 6.2$ billion, or 1.63 percent of loans, leases and foreclosed properties at June 30, 2001, compared to $\$ 3.9$ billion, or 0.97 percent, a year earlier. The majority of the increase in nonperforming assets was concentrated in the domestic commercial loan portfolio, which accounted for 72 percent of the growth. Consumer finance nonperforming loans accounted for 18 percent of the growth in nonperforming assets.

In the second quarter, nonperforming assets rose 5 percent, or $\$ 298$ million, and net charge-offs were up 2 percent, or $\$ 15$ million, from the first quarter of 2001 .
. The allowance for credit losses totaled $\$ 6.9$ billion at June 30, 2001, up $\$ 96$ million from a year ago. The allowance equaled 1.82 percent of loans and leases compared to 1.70 percent.

Capital Management

- ------------------

Total shareholders' equity was $\$ 49.3$ billion at June 30, 2001, up 8 percent from 12 months earlier and representing 7.88 percent of period-end assets of $\$ 626$ billion. The Tier 1 Capital Ratio rose 50 basis points from June 30, 2000 to 7.90 percent.

During the quarter, the company repurchased 15 million shares. Since June 1999, 175 million shares have been repurchased, representing an investment in Bank of America stock of $\$ 9.7$ billion. Average (diluted) common shares outstanding were 1.63 billion in the second quarter, down 3 percent from 1.68 billion a year earlier but up slightly from last quarter as a greater number of associates exercised stock options that expired at the end of the second quarter.

More
Page 4

Consumer and Commercial Banking

Consumer and Commercial Banking (CCB) earned $\$ 1.27$ billion, up 2 percent from a year ago, despite a $\$ 167$ million increase in provision expense. Total revenues grew 6 percent. Return on equity was 23.4 percent and SVA grew $\$ 49$ million to $\$ 790$ million.

Net interest income increased 4 percent over a year ago, as loan and deposit growth was partially offset by the impact of the money market savings pricing initiative. Managed loans grew 6 percent, led by consumer loan growth of 10 percent, primarily in bankcard, home equity and residential first mortgages. Average deposits grew 3 percent due to a 19 percent increase in money market savings account balances. This growth was partially offset by the impact of lower balances in time and savings accounts.

Noninterest income was up 8 percent compared to a year ago.

- Service charges grew 11 percent, reflecting higher business volumes.
- Mortgage banking results increased 26 percent, as the company experienced a record quarter in originations driven by consumers taking advantage of falling interest rates.
- Card income grew 8 percent, reflecting an increase in purchase volumes as well as in active debit cards.
. Middle-market investment banking income grew 17 percent, a result of the company's ongoing strategy to grow existing commercial customer relationships by leveraging the company's expertise in the equity and debt markets.

Global Corporate and Investment Banking

Global Corporate and Investment Banking (GCIB) earned $\$ 450$ million, 7 percent below last year's results. Revenue increased 13 percent to $\$ 2.36$ billion but was offset by increased credit costs and higher expenses. Return on equity was 15.1 percent for the quarter. SVA increased $\$ 10$ million to $\$ 131$ million.

Total trading-related revenue in GCIB was $\$ 838$ million, up 14 percent, led by stronger contributions from fixed-income and interest rate products. Investment banking income increased 22 percent to $\$ 455$ million over last year. These results were driven by strong fixed-income orginations and syndications. The demand for equity products and merger and acquisition services remained weak.

Bank of America Securities continued to increase its lead-managed market share in fixed-income high-grade and high-yield underwriting during the most active quarter in the history of the U.S. corporate bond market. The company also remained the most active lead arranger of syndicated credit facilities.

More
Page 5
Asset Management

- -----------------

Asset Management earnings were down 27 percent to $\$ 116$ million from a year ago. Revenue increased 5 percent, offset by increased credit costs and the company's continued investment in this business. Provision expense increased due to one large charge-off. Return on equity was 22.9 percent and SVA declined by \$54 million.

Assets under management grew $\$ 28$ billion over last year to $\$ 290$ billion, up 11 percent despite the impact of the market. This was driven by the growth in the Nations Funds family of mutual funds and the addition of Marsico Funds, which the company acquired in the first quarter.

Equity Investments

- --------------------

Equity Investments earned $\$ 18$ million, down from $\$ 36$ million a year earlier. Equity investment gains increased to $\$ 134$ million, with $\$ 99$ million in Principal Investing and $\$ 35$ million in the strategic investments portfolio.

One of the world's leading financial services companies, Bank of America is committed to making banking work for customers like it never has before. Through innovative technologies and the ingenuity of its people, Bank of America provides individuals, small businesses and commercial, corporate and institutional clients across the United States and around the world new and better ways to manage their financial lives.

Bank of America stock (ticker: BAC) is listed on the New York, Pacific and London stock exchanges. The company's Web site is www.bankofamerica.com. News, speeches and other corporate information may be found at www.bankofamerica.com/
newsroom.

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Additional financial tables available at www.bankofamerica.com/investor.
NOTE: James H. Hance Jr., vice chairman and chief financial officer, will
discuss second quarter results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a Webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor.

More
Page 6
Forward Looking Statements

- -----------------------------




Bank of America(R)
[LOGO] (SM)

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Supplemental Information
Second Quarter 2001
```

July 16, 2001


$$
395,640
$$


(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Business Segment Cash Basis Earnings
Second Quarter 2001
(Dollars in millions)
[GRAPHIC]
Business Segment

| Consumer \& Commercial Banking | \$1,444 | 64\% |
| :---: | :---: | :---: |
| Asset Management | \$ 128 | 6\% |
| Global Corporate \& Investment Banking | \$ 489 | 22\% |
| Equity Investments | \$ 20 | 1\% |
| Corporate Other | \$ 165 | 7\% |
|  | \$2,246 | 100\% |

[GRAPHIC]

| Banking Regions | \$ | 779 | 54\% |
| :---: | :---: | :---: | :---: |
| Consumer Products | \$ | 485 | 34\% |
| Commercial Banking | \$ | 180 | 12\% |
| Total CCB | \$1,444 |  | 100\% |

[GRAPHIC]

| Global Credit Products | \$197 | 40\% |
| :---: | :---: | :---: |
| Global Investment Banking | \$220 | 45\% |
| Global Treasury Services | \$ 72 | 15\% |
| Total GCIB | \$489 | 100\% |


(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

## Asset Management Segment

## Asset Management Segment Results


(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Global Corporate and Investment Banking
Global Corporate and Investment Banking Segment Results

<TABLE>
<CAPTION>
(Dollars in millions)


Global Corporate and Investment Banking Sub-Segment Results
<TABLE>
<CAPTION>

------------------
</TABLE>
(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

5
Equity Investments Segment

--------------------
</TABLE>
(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Bank of America Corporation
<TABLE>

## <CAPTION>

Consolidated Statement of Income

- ---------------------------------------------------------------------
(Dollars in millions, except per share information)

| Third | Second |
| :--- | :--- |
| Quarter | Quarter |
| 2000 | 2000 |
|  |  |
| <S> |  |
| <C> |  |
| Interest income |  |
| Interest and fees on loan and leases |  |
| 8,283 | $\$ 7,915$ |
| Interest and dividends on securities |  |
| 1,251 | 1,268 |
| Federal funds sold and securities purchased under agreements to |  |

Federal funds sold and securities purchased under agreements to
resell
633

Trading account assets
744694

Other interest income
324254
---------------------
Total interest income
11,235 10,726
------------------
Deposits
2,868 2,720

Short-term borrowings
2,223 1,990
Trading account liabilities
237189
Long-term debt
1,344 1,210
------------------
Total interest expense
6,672 6,109
-------------------
4,563 4,617

## Noninterest income

Consumer service charges

| 684 | 646 |  |
| :--- | :---: | :---: |
| Corporate | service |  |
| 474 | 465 |  |

474465
------------------
Total service charges

| 1,158 | 1,111 |
| :---: | :---: |


Consumer investment and brokerage services
$357 \quad 387$

Corporate investment and brokerage services
114105
-------------------
Total investment and brokerage service
471 492
---------------------

| Mortgage banking income | 195 | 151 | 152 |
| :---: | :---: | :---: | :---: |
| 144136 |  |  |  |
| Investment banking income | 455 | 346 | 366 |
| 376373 |  |  |  |
| Equity investment gains | 171 | 147 | (65) |
| 422134 |  |  |  |
| Card income | 601 | 573 | 595 |
| 594556 |  |  |  |
| Trading account profits /(1)/ | 376 | 699 | 293 |
| 402485 |  |  |  |
| Other income | 182 | 156 | 325 |
| 108227 |  |  |  |



| Diluted earnings per common share |  | 1.24 |
| :--- | :--- | :--- |
| 1.10 | 1.23 | 15 |

(1) Trading account profits for the three months ended March 31,2001 included
the $\$ 83$ million transition adjustment loss resulting from adoption of Statement
of Financial Accounting Standards No. 133, "Accounting for Derivative
Instruments and Hedging Activities," on January 1, 2001 .
Certain prior period amounts have been reclassified to conform to current period
classifications.

Bank of America Corporation
<TABLE>
<CAPTION>
Consolidated Balance Sheet
$==============$
(Dollars in millions)


$============$

Liabilities


Bank of America Corporation
Quarterly Average Balances and Interest Rates - Taxable-Equivalent Basis

(Dollars in millions)
<TABLE>
<CAPTION>
Second Quarter 2001
Interest
Income/
Yield/
Rate

- --_-----------




Noninterest-bearing sources:

| Noninterest-bearing deposits | 92,431 |
| :--- | :--- |
| Other liabilities | 48,263 |
| Shareholders' equity | 47,866 |

Shareholders' equity
$\qquad$

Total liabilities and shareholders' equity
\$648,698

Net interest spread
2.50

Impact of noninterest-bearing sources
.89
$\qquad$
Net interest income/yield on earning assets
$3.39 \%$

## </TABLE>

(1) The average balance and yield on securities are based on the average of historical amortized cost balances.
(2) Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
(3) Interest income includes taxable-equivalent basis adjustments of $\$ 87$ and $\$ 82$ in the second and first quarters of 2001 and $\$ 94, \$ 79$, and $\$ 78$ in the fourth, third, and second quarters of 2000 , respectively. Interest income also includes the impact of risk management interest rate contracts, which increased (decreased) interest income on the underlying assets \$194 and \$27 in the second and first quarters of 2001 and $\$(31)$, $\$(13)$, and $\$(11)$ in the fourth, third, and second quarters of 2000, respectively.
(4) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.
(5) Long-term debt includes trust preferred securities.
(6) Interest expense includes the impact of risk management interest rate contracts, which (increased) decreased interest expense on the underlying liabilities $\$ 49$ and $\$ 23$ in the second and first quarters of 2001 and \$(7), \$(16), and \$(5) in the fourth, third, and second quarters of 2000, respectively.

<TABLE>
<CAPTION>



\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline 25,592 & 570 & 8.91 & 25,049 & 559 & 8.93 & 24,123 & 545 & 9.03 \\
\hline 12,295 & 384 & 12.43 & 10,958 & 344 & 12.49 & 9,429 & 279 & 11.87 \\
\hline 2,248 & 48 & 8.49 & 2,190 & 48 & 8.79 & 2,228 & 48 & 8.81 \\
\hline 194,321 & 4,061 & 8.34 & 194,667 & 4,024 & 8.25 & 188,429 & 3,857 & 8.21 \\
\hline 399,549 & 8,283 & 8.26 & 402,763 & 8,332 & 8.24 & 391,404 & 7,959 & 8.17 \\
\hline 14,828 & 335 & 9.00 & 11,501 & 241 & 8.39 & 8,191 & 176 & 8.53 \\
\hline 590,728 & 11,231 & 7.58 & 597,248 & 11,314 & 7.55 & 582,490 & 10,804 & 7.45 \\
\hline \[
\begin{aligned}
& 23,458 \\
& 63,272
\end{aligned}
\] & & & \[
\begin{aligned}
& 24,191 \\
& 63,578
\end{aligned}
\] & & & \[
\begin{aligned}
& 25,605 \\
& 64,493
\end{aligned}
\] & & \\
\hline \$677,458 & & & \$685, 017 & & & \$672,588 & & \\
\hline \$ 22,454 & 80 & 1.42 & \$ 23,195 & 78 & 1.33 & \$ 23,936 & 78 & 1.32 \\
\hline 101,376 & 788 & 3.09 & 99,710 & 740 & 2.96 & 100,186 & 734 & 2.94 \\
\hline 78,298 & 1,105 & 5.62 & 77,864 & 1,083 & 5.53 & 77,384 & 1,034 & 5.38 \\
\hline 7,570 & 127 & 6.68 & 8,598 & 140 & 6.46 & 7,361 & 111 & 6.09 \\
\hline 209,698 & 2,100 & 3.98 & 209,367 & 2,041 & 3.88 & 208,867 & 1,957 & 3.77 \\
\hline 26,223 & 424 & 6.43 & 18,845 & 286 & 6.03 & 15,823 & 232 & 5.92 \\
\hline 5,884 & 61 & 4.14 & 11,182 & 177 & 6.30 & 9,885 & 151 & 6.12 \\
\hline 24,064 & 339 & 5.62 & 25,972 & 364 & 5.58 & 27,697 & 380 & 5.51 \\
\hline 56,171 & 824 & 5.84 & 55,999 & 827 & 5.87 & 53,405 & 763 & 5.74 \\
\hline 265,869 & 2,924 & 4.38 & 265,366 & 2,868 & 4.30 & 262,272 & 2,720 & 4.17 \\
\hline 122,680 & 1,942 & 6.30 & 136,007 & 2,223 & 6.51 & 135,817 & 1,990 & 5.89 \\
\hline 27,548 & 285 & 4.13 & 24,233 & 237 & 3.88 & 20,532 & 189 & 3.70 \\
\hline 73,041 & 1,322 & 7.24 & 74,022 & 1,344 & 7.26 & 69,779 & 1,210 & 6.94 \\
\hline 489,138 & 6,473 & 5.27 & 499,628 & 6,672 & 5.32 & 488,400 & 6,109 & 5.02 \\
\hline \[
\begin{aligned}
& 91,685 \\
& 48,996 \\
& 47,639
\end{aligned}
\] & & &  & & & \[
\begin{aligned}
& 91,154 \\
& 45,922 \\
& 47,112
\end{aligned}
\] & & \\
\hline \$677,458 & & & \$685,017 & & & \$672,588 & & \\
\hline & & \[
\begin{array}{r}
2.31 \\
.90
\end{array}
\] & & & \[
\begin{array}{r}
2.23 \\
.87
\end{array}
\] & & & \[
\begin{array}{r}
2.43 \\
.80
\end{array}
\] \\
\hline & \$ 4,758 & 3.21 & & \$ 4,642 & 3.10 & & \$ 4,695 & 3.23 \\
\hline \% & & & & & & & & \\
\hline
\end{tabular}

Loan Portfolio Diversity
June 30, 2001
[GRAPHIC]
\(\$ 380.4\) Billion Total Loan Portfolio
\begin{tabular}{lr} 
Business services & \(2 \%\) \\
Media & \(2 \%\) \\
Equipment and general manufacturing & \(2 \%\) \\
Telecom & \(2 \%\) \\
Agribusiness & \(2 \%\) \\
Autos & \(2 \%\) \\
Other commercial * 2\% & \(27 \%\) \\
& \\
Total commercial loans 5 & \(49 \%\)
\end{tabular}

*less than
. On balance sheet loan portfolio equally balanced between consumer and
commercial
. \(67 \%\) of consumer portfolio is secured by residential real estate
. Largest concentration, at \(34 \%\) of total portfolio, is residential real estate
secured loans
. Extremely diverse commercial portfolio, spread across many industry sectors
with the largest segment being commercial real estate at \(7 \%\) of total loans
Average Managed Loans \& Leases
(Dollars in millions)

\(===========\)

Annualized growth rate from
previous quarter by loan type:
Total Commercial 10
\(10 \% \quad 7 \%\)
(5) \%
(5) \%
(14) \%

Total Consumer
12
11
4
(1)

13
Total Managed Loans \& Leases
by Business Segment:
Consumer \& Commercial Banking
\(5 \%\)
Asset Management
4
Global Corporate \& Investment Banking
(23)

Equity Investments
(10)
</TABLE>
Loans are classified as domestic or foreign based upon the domicile of the borrower. Prior periods are restated for comparison (e.g., acquisitions, divestitures, sales and securitizations).

## Managed Loans \& Leases

[GRAPHIC]

## <TABLE> <br> <CAPTION> <br> Managed Loans \& Leases

11
9

## <S>

Commercial and commercial real estate - domestic
Commercial and commercial real estate - foreign
Residential mortgage, home equity lines \& consumer finance
Bankcard

| 2000 | 3 Q 00 | 4Q00 | 1001 | 2001 |
| :---: | :---: | :---: | :---: | :---: |
| <C> | <C> | <C> | <C> | <C> |
| 44\% | 44\% | 43\% | 42\% | 41\% |
| 7 | 7 | 8 | 7 | 7 |
| 33 | 33 | 34 | 34 | 35 |
| 5 | 5 | 5 | 6 | 6 |
| 11 | 10 | 11 | 12 | 11 |

Net Charge-offs and Net Charge-off Ratios (Dollars in millions)



Loans are classified as domestic or foreign based upon the domicile of the borrower.


13
Nonperforming Assets
(Dollars in millions)

| <TABLE> <br> <CAPTION> |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  |  | $3 Q 00$ | 4 Q 00 |  |  | 1201 |
| 2 Q 01 |  |  |  |  |  |  |  |  |
| - |  |  |  |  |  |  |  |  |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  |
| <C> |  |  |  |  |  |  |  |  |
| Commercial - domestic |  | \$1,535 |  | \$1,950 |  | \$2,777 |  | \$3,110 |
| \$3,209 |  |  |  |  |  |  |  |  |
| Commercial - foreign |  | 588 |  | 564 |  | 486 |  | 529 |
| 562 |  |  |  |  |  |  |  |  |
| Commercial real estate - domestic |  | 164 |  | 136 |  | 236 |  | 206 |
| 201 |  |  |  |  |  |  |  |  |
| Commercial real estate - foreign |  | 2 |  | 1 |  | 3 |  | 3 |
| 3 l |  |  |  |  |  |  |  |  |
| - |  |  |  |  |  |  |  |  |
| Total Commercial |  | 2,289 |  | 2,651 |  | 3,502 |  | 3,848 |
| 3,975 ( 2, 2 , |  |  |  |  |  |  |  |  |
| - ----------- |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 505 |  | 502 |  | 551 |  | 553 |
| 573 |  |  |  |  |  |  |  |  |
| Home equity lines |  | 44 |  | 47 |  | 32 |  | 36 |
| 42 |  |  |  |  |  |  |  |  |
| Direct/Indirect consumer |  | 20 |  | 19 |  | 19 |  | 19 |


$===========$
</TABLE>

Loans are classified as domestic or foreign based upon the domicile of the borrower.
(1) Balance does not include $\$ 120$ million, $\$ 144$ million, $\$ 124$ million and $\$ 95$ million of loans held for sale, included in other assets at June 30, 2001, March 31, 2001, December 31, 2000, and September 30, 2000, respectively, which would have been classified as nonperforming had they been included in loans.
$\left.\begin{array}{lccccc} & \text { Nonperforming Asset Levels } \\ \text { [GRAPHIC] }\end{array}\right]$

Capital Management (Dollars in millions)
<TABLE>
<CAPTION>

| <S> | <C> |  | <C> |  | <C> |  | <C> |  | <C> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital | \$ 40,257 |  | \$ 40,696 |  | \$ 40,667 |  | \$ 40,769 |  | \$ 41,794 |
| Total capital | 60,027 |  | 60,063 |  | 59,826 |  | 63,102 |  | 63,967 |
| Net risk-weighted assets | 543,987 |  | 556,146 |  | 542,169 |  | 532,824 |  | 529,160 |
| Tier 1 capital ratio | 7.40 | \% | 7.32 | \% | 7.50 | \% | 7.65 | \% | 7.90 |
| Total capital ratio | 11.03 |  | 10.80 |  | 11.04 |  | 11.84 |  | 12.09 |
| Ending equity / ending assets | 6.75 |  | 6.98 |  | 7.42 |  | 8.02 |  | 7.88 |
| Ending capital / ending assets | 7.48 |  | 7.71 |  | 8.19 |  | 8.83 |  | 8.67 |
| Average equity / average assets | 7.00 |  | 6.97 |  | 7.03 |  | 7.38 |  | 7.43 |

Share Repurchase Program

15 million common shares were repurchased during the second quarter of 2001 as a part of ongoing share repurchase programs. In total, 175 million common shares have been repurchased since June 1999- returning \$ 9.7 billion of capital to shareholders.


Average Total Assets
[GRAPHIC]

|  | 2Q00 | 3200 | 4 Q 00 | 1201 | 2Q01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Toatal Assets | \$673 | \$685 | \$677 | \$649 | \$656 |
| Average Balances |  |  |  |  |  |
|  | 2 Q 00 | 3200 | 4Q00 | 1201 | 2Q01 |
| Investment Securities | \$ 85 | \$ 84 | \$ 80 | \$ 55 | \$ 56 |
| Trading Assets \& Resales | 93 | 95 | 91 | 94 | 101 |
| Loans and Leases | 391 | 403 | 400 | 388 | 384 |
| Total Assets | 673 | 685 | 677 | 649 | 656 |
|  |  |  |  |  | 16 |

<TABLE>
On-line Banking Penetration
of DDA Households
[GRAPHIC]
$2 Q 00$
$3 Q 00$

| \% Reduction in Attrition Rates |
| :--- |
| On-line vs. Off-line Customers |

[GRAPHIC]
On-line Only Customers
On-line \& Bill-pay Customers

On-line Banking Customers
(in thousands)
(in thousands)
[GRAPHIC]

| Bill-pay | On-line Only Total |
| :---: | :---: |


| Dec-99 | 665 | 1,168 | 1,833 |
| :--- | :--- | :--- | :--- |
| Jun-00 | 714 | 1,678 | 2,392 |
| Dec-00 | 778 | 2,223 | 3,001 |
| Jun-01 | 935 | 2,733 | 3,668 |


Bank of America Direct Clients
[GRAPHIC]
Companies Users

## 2 Q 00

$3 Q 00$
4Q00
1Q01
2Q01

| 2,593 | 12,533 |
| :--- | :--- |
| 3,215 | 17,461 |
| 3,764 | 21,831 |
| 4,312 | 26,679 |
| 4,950 | 32,134 |

$\qquad$ </TABLE>

<C>

Consumer Investment \& Brokerage Services
[GRAPHIC]

| $2 Q 00$ | $\$ 387$ |
| :--- | :--- |
| $3 Q 00$ | $\$ 357$ |
| $4 Q 00$ | $\$ 358$ |
| $1 Q 01$ | $\$ 379$ |
| $2 Q 01$ | $\$ 399$ |



