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WASHINGTON, D.C. 20549
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                    FORM 8-K
                    CURRENT REPORT
        PURSUANT TO SECTION 13 OR 15(d) OF THE
        SECURITIES EXCHANGE ACT OF 1934
        Date of Report (Date of earliest event reported):
            October 15, 2001
            BANK OF AMERICA CORPORATION
    (Exact name of registrant as specified in its charter)
            Delaware
(State or other jurisdiction of incorporation or organization)
                    1-6523
                (Commission File Number)
                    56-0906609
            (IRS Employer Identification No.)
                100 North Tryon Street
                Charlotte, North Carolina
                (Address of principal executive offices)
                    28255
                (Zip Code)
            (888) 279-3457
    (Registrant's telephone number, including area code)
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ITEM 5. OTHER EVENTS.
On October 15, 2001, Bank of America Corporation (the "Registrant")
announced financial results for the third quarter ended September 30,
2001, reporting operating earnings of $\$ 2.09$ billion and diluted
operating earnings per common share of $\$ 1.28$. Net income for the third
quarter ended September 30, 2001 was $\$ 841$ million, or $\$ 0.51$ per share
(diluted). A copy of the press release announcing the Registrant's
results for the third quarter ended September 30, 2001 is attached
hereto as Exhibit 99.1 and incorporated by reference herein.
ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits.
The following exhibits are filed herewith:
EXHIBIT NO. DESCRIPTION OF EXHIBIT
99.1 Press Release dated October 15, 2001 with respect to the
Registrant's financial results for the third quarter
ended September 30, 2001
99.2 Supplemental Information prepared for use on October 15,
2001 in connection with financial results for the third
quarter ended September 30, 2001

ITEM 9. REGULATION FD DISCLOSURE.
On October 15, 2001, the Registrant held an investor conference and webcast to disclose financial results for the third quarter ended September 30, 2001. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 9. All information in the Supplemental Information is presented as of October 15, 2001, and the Registrant does not assume any obligation to correct or update said information in the future.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF AMERICA CORPORATION

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By: /s/ Marc D. Oken
    ----------------------------------------------
        Marc D. Oken
        Executive Vice President and
        Principal Financial Executive
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Dated: October 15, 2001

## EXHIBIT INDEX

EXHIBIT NO.
DESCRIPTION OF EXHIBIT
99.1 Press Release dated October 15, 2001 with
respect to the Registrant's financial results for the third quarter ended September 30, 2001
99.2

Supplemental Information prepared for use on October 15, 2001 in connection with financial results for the third quarter ended September 30, 2001

October 15, 2001

Investors may contact:
Susan Carr, Bank of America, 704.386.8059
Kevin Stitt, Bank of America, 704.386.5667
Media may contact:
Eloise Hale, Bank of America, 704.387.0013
eloise.hale@bankofamerica.com
Bank of America reports operating earnings of $\$ 2.09$ billion, or $\$ 1.28$ per share, in the third quarter

CHARLOTTE - Bank of America Corporation today reported third quarter operating earnings of $\$ 2.09$ billion, or $\$ 1.28$ per share (diluted), compared to $\$ 2.18$ billion, or $\$ 1.31$ per share, a year ago. Operating earnings increased 3 percent from the second quarter of 2001 . The return on common equity was 16.9 percent.

Operating earnings excluded the previously announced $\$ 1.25$ billion in after-tax costs to exit the auto leasing and subprime real estate lending businesses. Including exit charges, net income for the third quarter was $\$ 841$ million, or $\$ 0.51$ per share.

For the first nine months of 2001, operating earnings were $\$ 5.98$ billion, or $\$ 3.66$ per share (diluted). This compared to operating earnings of $\$ 6.48$ billion, or $\$ 3.87$ per share, reported during the same period in 2000 .
"The strength and diversity of our business has enabled us to produce solid bottom line results even in the face of a rapidly declining economy," said Kenneth D. Lewis, chairman and chief executive officer. "Like many other companies who were affected by the tragic events of September 11, we focused on doing the right thing for our customers and associates. While we cannot predict the financial impact of these events on our company, we remain optimistic about the future and that our efforts to build our core businesses will create significant increases in shareholder value over time.
"We continue to successfully execute our customer-focused strategy to attract new customers, and deepen existing customer relationships," continued Lewis. "We are implementing process improvements and reengineering businesses to make our customers' experience with us even better, while at the same time reducing costs. In addition, we are changing measurements and incentives for associates that reward them for building better customer relationships, not just selling products. And we are implementing new tools and technology that help associates manage customer information better to ensure that we continually increase relationship value for our customers."

More

Page 2
Third Quarter Operating Earnings Highlights (compared to a year ago)
----------------------------------------------------------------------------

The company achieved solid results despite a $\$ 421$ million increase in provision expense.
. Net interest income increased 14 percent. The net interest yield increased 68 basis points to 3.78 percent.
. Consumer-based fee income continued its momentum with growth of 5 percent led by services charges and card fee income due to higher business volumes and increased customer activity.

- Trading account profits and investment and brokerage service fees showed strong results, up 8 percent and 12 percent, respectively.

Average customer deposits grew 5 percent to $\$ 307$ billion, driven by a 22 percent balance increase in money-market savings.

## Revenue

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Revenue grew 5 percent to $\$ 8.72$ billion in the third quarter from the previous year, driven by a significant increase in net interest income.

Fully taxable-equivalent net interest income rose 14 percent to $\$ 5.29$ billion. The company continued to benefit from falling interest rates and a steepened yield curve, which again allowed it to shed lower yielding assets. Benefits also were achieved from trading activities and higher deposit and equity levels. These factors resulted in a 68 basis point improvement in the net yield to 3.78 percent.

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Noninterest income declined 7 percent to $3.43 billion. While the company
experienced growth in card fee income and service charges, this growth was more
than offset by lower market-related revenue across business lines. In
particular, equity investment gains were down $400 million from a year ago.
In connection with the repositioning of the investment portfolio, the company
realized $97 million in securities gains.
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More
Page 3
Efficiency
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Noninterest expense increased 4 percent from the prior year. Primary drivers of expenses were increases in marketing related to the company's national brand-building campaign, costs associated with various international activities and increases in professional fees. Direct losses associated with the events of September 11, such as property losses and costs to re-establish business operations, are expected to be substantially covered by insurance. The efficiency ratio was 52.82 percent on an operating basis, an improvement of 19 basis points over a year ago.

Costs Associated With the Exit of Consumer Finance Businesses


In August, the company announced that it was exiting both its auto leasing and subprime real estate lending businesses, because these businesses did not fit its strategic and profitability objectives. To cover the cost of exiting these businesses, the company incurred $\$ 1.7$ billion in pre-tax ( $\$ 1.25$ billion after-tax) related charges during the third quarter. The components included:

Noninterest expense charges of $\$ 1.31$ billion, representing goodwill write-offs, adjustments to auto lease residual and subprime real estate servicing asset values and miscellaneous expenses.

A one-time provision expense of $\$ 395$ million, which combined with existing reserves of $\$ 240$ million, was used to write the loan portfolio down to estimated market value. As a result, charge-offs of $\$ 635$ million were recorded. In addition, $\$ 21$ billion in loans, including $\$ 1.2$ billion in nonperforming loans, were transferred to assets held for sale as part of the exit initiative, significantly reducing the company's loan portfolio.

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Credit Quality
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In line with the company's expectations, credit quality declined as the economy continued to slow.

Net charge-offs were $\$ 1.5$ billion, or 1.65 percent of loans and leases, up from $\$ 435$ million, or 0.43 percent, a year ago. The third quarter included $\$ 635$ million in charge-offs resulting from the exit of the subprime business and $\$ 135$ million from the sale of problem commercial and consumer loans.

Excluding exit-related charge-offs, net charge-offs were $\$ 856$ million, or 0.95 percent of loans and leases. Commercial charge-offs increased \$267 million from a year ago, with growth largely concentrated in the commercial domestic portfolio. Excluding exit-related charge-offs, consumer charge-offs rose $\$ 154$ million from a year earlier primarily due to an increase in consumer bankcard outstandings and personal bankruptcy filings. On a managed basis, consumer bankcard charge-offs remained consistent with second quarter levels.

More

Page 4
The provision for credit losses in the third quarter was $\$ 1.3$ billion compared to $\$ 435$ million a year earlier. The provision for credit losses was equal to net charge-offs, excluding the $\$ 240$ million allowance reduction associated with exiting the subprime lending business. Excluding the exit charge, provision was $\$ 856$ million.
. Nonperforming assets were $\$ 4.5$ billion, or 1.33 percent of loans, leases and foreclosed properties at September 30, 2001, compared to $\$ 4.4$ billion, or 1.09 percent, a year earlier. An increase in nonperforming assets in the domestic commercial loan portfolio was offset by the transfer of $\$ 1.2$ billion of nonperforming loans to assets held for sale as part of the exit of the subprime real estate business. As a result of the loan transfer and

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    At September 30, 2001, the allowance for credit losses totaled $6.7
    billion, or 1.97 percent of loans and leases, up from 1.67 percent a
year ago. The allowance for credit losses represented }162\mathrm{ percent of
nonperforming loans, up from 118 percent at June 30, 2001.
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Capital Management
Total shareholders' equity was $\$ 50.2$ billion at September 30 , 2001 , up 7 percent
from 12 months earlier and representing 7.83 percent of period-end assets of
$\$ 640$ billion. The Tier 1 Capital Ratio rose 63 basis points from September 30,
2000 to 7.95 percent.
During the quarter, Bank of America repurchased 24 million shares, as the
company intensified its repurchase program following the events of September 11.
Since June 1999, 199 million shares have been repurchased, representing an
investment in Bank of America stock of $\$ 11.1$ billion. As of September 30, 2001,
the remaining buyback authority for common stock under the currently authorized
program totaled 31 million shares. Average (diluted) common shares outstanding
were 1.63 billion in the third quarter, down 2 percent from 1.66 billion a year
earlier.
Consumer and Commercial Banking

Consumer and Commercial Banking (CCB) earned \$1.25 billion, essentially unchanged from a year ago, despite a $\$ 222$ million increase in provision expense. Total revenues grew 6 percent while expenses increased 3 percent from a year ago. Return on equity was 25.7 percent and Shareholder Value Added (SVA) remained steady at $\$ 828$ million.

More

Page 5

Net interest income increased 7 percent over a year ago, as loan and deposit growth was partially offset by the additional cost of the money market savings pricing initiative. Managed loans grew 5 percent, led by consumer loan growth of 16 percent, primarily in residential first mortgage, bankcard and home equity.

Average customer deposits grew 4 percent, led by a 22 percent increase in money market savings account balances. This growth was partially offset by declining balances in time and savings accounts.

Noninterest income was up 4 percent compared to a year ago
. Service charges grew 7 percent, reflecting higher business volumes.

- Card fee income grew 4 percent, reflecting increased purchase volumes in
credit and debit cards as well as new account growth.

Global Corporate and Investment Banking

Global Corporate and Investment Banking (GCIB) earned $\$ 476$ million, 8 percent below last year's results. Revenue increased 12 percent to $\$ 2.21$ billion, offset by a $\$ 167$ million increase in credit costs and higher expenses. Return on equity was 16.6 percent for the quarter. SVA increased $\$ 18$ million to $\$ 169$ million.

Net interest income was up 27 percent from a year ago, primarily driven by increased trading activity. Total trading-related revenue in GCIB was \$795 million, up 34 percent, as the company adjusted for the rate environment during the quarter, particularly in interest rate and fixed-income products. Investment and brokerage fees were up 44 percent, as a result of higher equity and stock commissions from increased customer flow.

Investment banking income decreased 19 percent to $\$ 305$ million from last year. While fixed-income originations were strong compared to a year ago, the demand for synidications, equity products, and merger and acquisition services was weak.

Asset Management

Asset Management earnings were down 5 percent to $\$ 148$ million from a year ago. Revenue remained essentially unchanged, reduced by increased credit costs and increased expenses as the company continued investment in this business. Return on equity was 26.8 percent and SVA decreased $\$ 17$ million to $\$ 96$ million.

Assets under management grew 2 percent, or $\$ 5$ billion, over last year to $\$ 280$
billion, despite the impact of lower stock valuations. This increase was driven by the growth in the Nations Funds family of mutual funds and the addition of Marsico Funds, which the company acquired in the first quarter.

More

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Equity Investments
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Equity Investments reported a loss of $\$ 58$ million, compared to earnings of $\$ 197$ million a year earlier. Equity investment gains were $\$ 7$ million, all in Principal Investing.

One of the world's leading financial services companies, Bank of America is committed to making banking work for customers like it never has before. Through innovative technologies and the ingenuity of its people, Bank of America provides individuals, small businesses and commercial, corporate and institutional clients across the United States and around the world new and better ways to manage their financial lives.

Bank of America stock (ticker: BAC) is listed on the New York, Pacific and London stock exchanges. The company's Web site is www.bankofamerica.com. News, speeches and other corporate information can be found at
www.bankofamerica.com/newsroom.
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Additional financial tables are available at www.bankofamerica.com/investor.
NOTE: James H. Hance Jr., vice chairman and chief financial officer, will discuss third quarter results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a Webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor.

Forward Looking Statements
This press release contains forward-looking statements with respect to the financial conditions and results of operations of Bank of America, including, without limitation, statements relating to the earnings outlook of the company. These forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results to differ materially from those contemplated by such forward-looking statements include, among others, the following possibilities: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) costs or difficulties related to the integration of acquisitions are greater than expected; 4) general economic conditions, internationally, nationally or in the states in which the company does business, including the impact of the events of September 11, 2001 and the energy crisis, are less favorable than expected; 5) changes in the interest rate environment reduce interest margins and affect funding sources; 6) changes in market rates and prices may adversely affect the value of financial products; 7) legislation or regulatory requirements or changes adversely affect the businesses in which the company is engaged; and 8) decisions to downsize, sell or close units or otherwise change the business mix of the company. For further information, please refer to the Bank of America reports filed with the SEC.

Bank of America
<TABLE>
<CAPTION>

<S>
(Dollars in millions, except per share data; shares in thousands)
Financial Summary - operating basis/(1)/
-------------------------------------------



| ```Cash basis efficiency ratio/(2)/. 50.84``` |  | 50.32 |  |  | 50.43 |  |  | 51.44 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest yield. |  | 3.78 |  |  | 3.10 |  |  | 3.59 |  |
| 3.20 |  |  |  |  |  |  |  |  |  |
| Shareholder value added | \$ | 824 |  | \$ | 953 |  | \$ | 2,293 |  |
| \$ 2,916 |  |  |  |  |  |  |  |  |  |
| Credit Quality |  |  |  |  |  |  |  |  |  |
| Net charge-offs/(4)/. | \$ | 1,491 |  | \$ | 435 |  | \$ | 3,050 | \$ |
| $1,325$ <br> \% of average loans and leases. |  | 1.65 | \% |  | 0.43 | \% |  | 1.08 | \% |
| 0.45 \% |  |  |  |  |  |  |  |  |  |
| Managed bankcard net charge-offs as a \% of average managed bankcard receivables...................... |  | 4.81 |  |  | 4.16 |  |  | 4.71 |  |
| 4.79 |  |  |  |  |  |  |  |  |  |
| As Reported |  |  |  |  |  |  |  |  |  |
| Net Income. | \$ | 841 |  | \$ | 1,829 |  | \$ | 4,734 | \$ |
| 6,132 |  |  |  |  |  |  |  |  |  |
| Earnings per common share. |  | 0.52 |  |  | 1.11 |  |  | 2.95 |  |
| 3.70 |  |  |  |  |  |  |  |  |  |
| Diluted earnings per common share. |  | 0.51 |  |  | 1.10 |  |  | 2.90 |  |
| 3.66 |  |  |  |  |  |  |  |  |  |
| Return on average shareholder's common equity. |  | 6.78 | \% |  | 15.25 | \% |  | 13.03 | \% |
| 17.46 \% |  |  |  |  |  |  |  |  |  |
| </TABLE> |  |  |  |  |  |  |  |  |  |

(1) Operating basis excludes provision for credit losses of $\$ 395$ million and noninterest expense of $\$ 1.3$ billion related to the exit of certain consumer finance businesses in the third quarter of 2001 and restructuring charges of $\$ 550$ million in the third quarter of 2000.
(2) Cash basis calculations exclude goodwill and other intangible amortization expense.
(3) Prior periods have been restated for comparability (e.g. acquisitions, divestitures, sales and securitizations).
(4) Net charge-offs includes $\$ 635$ million related to the exit of certain consumer finance businesses in the third quarter of 2001. Excluding these charge-offs, the net charge-off ratio for the third quarter of 2001 would be $0.95 \%$.

Bank of America - Continued
(Dollars in millions, except per share data; shares in thousands)

<TABLE>
<CAPTION>
<S>
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|c|}{September 30} \\
\hline 2001 & 2000 \\
\hline
\end{tabular}

Balance Sheet Highlights


\(\mathrm{n} / \mathrm{m}=\) not meaningful
(5) In the third quarter of \(2001, \$ 1.2\) billion of nonperforming subprime real estate loans were transferred to loans held for sale as a result of the exit of certain consumer finance businesses.

\section*{Supplemental Information}

Third Quarter 2001

October 15, 2001

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the
forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website
(www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.
<TABLE>
<CAPTION>
Bank of America
Consolidated Financial Highlights
(Dollars in millions, except per share information; shares in thousands)


As Reported
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Total revenue & \$ & 8,719 & & \$ & 8,858 & \$ & 8,501 & \$ & \\
\hline 8,086 \$ 8,317 & & & & & & & & & \\
\hline Provision for credit losses & & 1,251 & & & 800 & & 835 & & 1,210 \\
\hline 435 & & & & & & & & & \\
\hline Gains (losses) on sales of securities & & 97 & & & (7) & & (8) & & 2 \\
\hline 11 & & & & & & & & & \\
\hline Business exit costs & & 1,305 & & & - & & - & & \\
\hline - - & & & & & & & & & \\
\hline Restructuring charges & & - & & & - & & - & & \\
\hline - 550 & & & & & & & & & \\
\hline Other noninterest expense & & 4,606 & & & 4,821 & & 4,654 & & 4,637 \\
\hline 4,410 & & & & & & & & & \\
\hline Income tax expense & & 813 & & & 1,207 & & 1,134 & & \\
\hline 856 1,104 & & & & & & & & & \\
\hline Net income & & 841 & & & 2,023 & & 1,870 & & \\
\hline 1,385 1,829 & & & & & & & & & \\
\hline Diluted earnings per common share & & 0.51 & & & 1.24 & & 1.15 & & 0.85 \\
\hline 1.10 & & & & & & & & & \\
\hline Cash dividends paid per common share & & 0.56 & & & 0.56 & & 0.56 & & 0.56 \\
\hline 0.50 & & & & & & & & & \\
\hline Performance ratios & & & & & & & & & \\
\hline Return on average assets & & 0.52 & & & \(1.24 \%\) & & \(1.17 \%\) & & 0.81 \\
\hline \% 1.06 \% & & & & & & & & & \\
\hline Return on average common shareholders' equity & & 6.78 & & & 16.67 & & 15.86 & & 11.57 \\
\hline 15.25 & & & & & & & & & \\
\hline Net interest yield & & 3.78 & & & 3.61 & & 3.39 & & \\
\hline 3.213 .10 & & & & & & & & & \\
\hline Book value per share & \$ & 31.66 & & \$ & 30.75 & \$ & 30.47 & \$ & \\
\hline 29.47 \$ 28.69 & & & & & & & & & \\
\hline Cash basis financial data/(2)/ & & & & & & & & & \\
\hline Earnings & & 1,060 & & & 2,246 & & 2,093 & & \\
\hline 1,599 2,044 & & & & & & & & & \\
\hline Diluted earnings per common share & & 0.65 & & & 1.38 & & 1.28 & & 0.98 \\
\hline 1.23 & & & & & & & & & \\
\hline Return on average assets & & 0.65 & \% & & \(1.37 \%\) & & \(1.31 \%\) & & 0.94 \\
\hline \% 1.18 \% & & & & & & & & & \\
\hline Return on average common shareholders' equity 17.01 & & 8.55 & & & 18.52 & & 17.75 & & 13.36 \\
\hline
\end{tabular}
=============

Market price per share of common stock:
High for the period
54.75 \$ 57.63

Low for the period
36.3143 .63

Closing price
\(45.88 \quad 52.38\)
Market capitalization
74,033 85,423
Number of banking centers
4,419
Number of ATM's
12,921 12,840
Full-time equivalent employees
\begin{tabular}{lllllll}
\(\$\) & 65.54 & \(\$\) & 62.18 & \(\$\) & 55.94
\end{tabular}

146,346
</TABLE>
(1) Operating basis excludes the following: provision for credit losses of \(\$ 395\) million and noninterest expense of \(\$ 1.3\) billion related to the exit of certain consumer finance businesses in the third quarter of 2001 and restructuring charges of \(\$ 550\) million in the third quarter of 2000 .
(2) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified to conform to current period classifications.
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{<TABLE>} \\
\hline \multicolumn{4}{|l|}{<CAPTION>} \\
\hline \multicolumn{4}{|l|}{Business Segment} \\
\hline <S> & < \(C\) & & <C> \\
\hline Consumer \& Commercial Banking & & 414 & 61 \% \\
\hline Asset Management & \$ & 163 & 7 \% \\
\hline Global Corporate \& Investment Banking & \$ & 512 & 22 \% \\
\hline Equity Investments & \$ & (56) & (2) \% \\
\hline Corporate Other & \$ & 277 & 12 \% \\
\hline Total Corporation & & 310 & \(100 \%\) \\
\hline
\end{tabular}

Consumer \& Commercial Banking
\begin{tabular}{|c|c|c|c|}
\hline Banking Regions & \$ & 827 & 59 \% \\
\hline Consumer Products & \$ & 344 & 24 \% \\
\hline Commercial Banking & \$ & 243 & 17 \% \\
\hline Total CCB & & 414 & \(100 \%\) \\
\hline
\end{tabular}

Global Corporate \& Investment Banking
\begin{tabular}{|c|c|c|c|}
\hline Global Investment Banking & \$ & 209 & 41 \% \\
\hline Global Credit Products & \$ & 208 & 41 \% \\
\hline Global Treasury Services & \$ & 95 & 18 \% \\
\hline Total GCIB & \$ & 512 & 100 \% \\
\hline
\end{tabular}
</TABLE>
(1) Operating basis excludes the following: provision for credit losses of $\$ 395$ million and noninterest expense of $\$ 1.3$ billion related to the exit of certain consumer finance businesses.

2

Consumer and Commercial Banking Segment

<TABLE>
<CAPTION>
Consumer and Commercial Banking Segment Results

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(Dollars in millions)


Selected Average Balance
Sheet Components

(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Asset Management Segment
<TABLE>
<CAPTION>
Asset Management Segment Results
--------------------
(Dollars in millions)
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{Quarterly} & & \multirow[t]{2}{*}{Year-} \\
\hline \multicolumn{5}{|l|}{to-Date} & \\
\hline \[
\begin{aligned}
& \text { Key Measures/(1)/ } \\
& 2000
\end{aligned}
\] & 3 Qtr 01 & 2 Qtr 01 & 3 Qtr 00 & 2001 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline <S> & <C> & & & & & & & & & & & \\
\hline <C> & & & & & & & & & & & & \\
\hline Total Revenue & \$ & 609 & & \$ & 625 & & \$ & 603 & & \$ & 1,842 & \\
\hline \$ 1,832 & & & & & & & & & & & & \\
\hline Provision for Credit Losses & & 16 & & & 63 & & & - & & & 87 & \\
\hline 9 & & & & & & & & & & & & \\
\hline Net Income & & 148 & & & 113 & & & 155 & & & 389 & \\
\hline 467 & & & & & & & & & & & & \\
\hline Cash Basis Earnings & & 163 & & & 127 & & & 163 & & & 432 & \\
\hline 490 & & & & & & & & & & & & \\
\hline Shareholder Value Added & & 96 & & & 61 & & & 113 & & & 234 & \\
\hline 341 & & & & & & & & & & & & \\
\hline Return on Average Equity & & 26.8 & \% & & 20.4 & \% & & 37.4 & \% & & 23.5 & \% \\
\hline 37.7 \% & & & & & & & & & & & & \\
\hline Cash Basis Return on Average Equity & & 29.4 & & & 23.0 & & & 39.2 & & & 26.1 & \\
\hline 39.6 & & & & & & & & & & & & \\
\hline Efficiency Ratio & & 59.5 & & & 62.1 & & & 58.2 & & & 62.1 & \\
\hline 58.2 & & & & & & & & & & & & \\
\hline Cash Basis Efficiency Ratio & & 57.2 & & & 59.8 & & & 57.0 & & & 59.8 & \\
\hline 57.0 & & & & & & & & & & & & \\
\hline Selected Average Balance & & & & & & & & & & & & \\
\hline Sheet Components & & & & & & & & & & & & \\
\hline Total Loans and Leases & & \$ 24,631 & & \$ & 24,352 & & \$ & 23,221 & & \$ & 24,328 & \\
\hline \$ 22,302 & & & & & & & & & & & & \\
\hline Total Deposits & & 11,837 & & & 11,999 & & & 11,444 & & & 11,883 & \\
\hline 11,343 & & & & & & & & & & & & \\
\hline Total Earning Assets & & 25,820 & & & 25,563 & & & 24,300 & & & 25,515 & \\
\hline 23,361 & & & & & & & & & & & & \\
\hline Assets under Management (period end) & & 280,429 & & & 289,529 & & & 275,123 & & & 280,429 & \\
\hline 275,123 & & & & & & & & & & & & \\
\hline
\end{tabular}
(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Global Corporate and Investment Banking Segment
<TABLE>
<CAPTION>

\section*{Global Corporate and Investment Banking Segment Results}

------------------
(Dollars in millions)
to-Date



\section*{</TABLE>}

> (1) Cash basis calculations exclude goodwill and other intangible amortization expense.
> Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Equity Investments Segment


------------------------------------
</TABLE>
(1) Cash basis calculations exclude goodwill and other intangible amortization expense.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

(1) Corporate Other consists primarily of the functions associated with managing the interest rate risk of the Corporation and the consumer finance businesses exited in the third quarter of 2001.
(2) Operating basis excludes the following: provision for credit losses of \(\$ 395\) million and noninterest expense of \(\$ 1.3\) billion related to the exit of certain consumer finance businesses in the third quarter of 2001 and restructuring charges of \(\$ 550\) million in the third quarter of 2000 .
(3) Cash basis calculations exclude goodwill and other intangible amortization
expense.
Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

7


----------------
As reported
\(\quad\) Net income
\(\$ \quad 1,829\)
Net income available to common shareholders
1,828
\(\quad\) Earnings per common share
1.11
\(\quad\) Diluted earnings per common share
1. 10
</TABLE>
\begin{tabular}{cccccc}
841 & \(\$\) & 2,023 & \(\$\) & 1,870 & \(\$\) \\
839 & 2,022 & 1,869 & & 1,385 \\
0.52 & 1.26 & 1.16 & 0.85 \\
0.51 & 1.24 & 1.15 & 0.85
\end{tabular}
(1) Operating basis excludes the following: provision for credit losses of \(\$ 395\) million and noninterest expense of \(\$ 1.3\) billion related to the exit of certain consumer finance businesses in the third quarter of 2001 and restructuring charges of \(\$ 550\) million in the third quarter of 2000 .
(2) Trading account profits for the first quarter of 2001 included the \(\$ 83\) million transition adjustment loss resulting from adoption of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," on January 1, 2001.

Certain prior period amounts have been reclassified to conform to current period classifications.



Bank of America Corporation
Quarterly Average Balances and Interest Rates - Taxable-Equivalent Basis

\(============\)
(Dollars in millions)

Total commercial
\(3,470\)\begin{tabular}{l}
7.24 \\
_-_-_-_-_-_-_-_-_-
\end{tabular}

Residential mortgage
\(1,546 \quad 7.34\)
Home equity lines
424 7.75
Direct/Indirect consumer
\(736 \quad 7.35\)
Consumer finance
\(608 \quad 9.06\)
Bankcard
\(445 \quad 11.32\)
Foreign consumer
\(35 \quad 6.20\)


\section*{3,794 7.94}
\begin{tabular}{rr}
--------------- \\
Total loans \\
7,264 & 7.59
\end{tabular}
----------------
Other earning assets
4098.11

Total earning assets/(3)/
10,012 7.07

Cash and cash equivalents
Other assets, less allowance for credit losses

Total assets
\(=============================\)

Interest-bearing liabilities
Domestic interest-bearing deposits:

(1) The average balance and yield on securities are based on the average of historical amortized cost balances.
(2) Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
(3) Interest income includes taxable-equivalent basis adjustments of \(\$ 86\), \(\$ 87\) and \(\$ 82\) in the third, second and first quarters of 2001 and \(\$ 94\), and \(\$ 79\) in the fourth, and third quarters of 2000 , respectively. Interest income also includes the impact of risk management interest rate contracts, which increased (decreased) interest income on the underlying assets \$284, \$194 and \(\$ 27\) in the third, second and first quarters of 2001 and \(\$(31)\), and \(\$(13)\) in the fourth and third quarters of 2000, respectively.
(4) Primarily consists of time deposits in denominations of \(\$ 100,000\) or more.
(5) Long-term debt includes trust preferred securities.
(6) Interest expense includes the impact of risk management interest rate
contracts, which (increased) decreased interest expense on the underlying
liabilities \(\$ 31, \$ 49\) and \(\$ 23\) in the third, second and first quarters of 2001
and \(\$(7)\), and \(\$(16)\) in the fourth and third quarters of 2000 , respectively.

\section*{<CAPTION>}

\(2000 \quad\) First Quarter 2001

\(\qquad\)

\(\qquad\)
\begin{tabular}{|c|c|c|c|}
\hline 92,679 & 1,733 & 7.47 & 94,380 \\
\hline 21,117 & 483 & 9.11 & 20,185 \\
\hline 40,390 & 843 & 8.30 & 41,905 \\
\hline 25,592 & 570 & 8.91 & 25,049 \\
\hline 12,295 & 384 & 12.43 & 10,958 \\
\hline 2,248 & 48 & 8.49 & 2,190 \\
\hline
\end{tabular}

194,667
\begin{tabular}{|c|c|c|c|}
\hline 399,549 & 8,283 & 8.26 & 402,763 \\
\hline 14,828 & 335 & 9.00 & 11,501 \\
\hline 590,728 & 11,231 & 7.58 & 597,248 \\
\hline 23,458 & & & 24,191 \\
\hline 63,272 & & & 63,578 \\
\hline
\end{tabular}
\(=======================================\)
\(=======================================\)
\begin{tabular}{|c|c|c|}
\hline \$ 20,406 & 61 & 1.21 \\
\hline \(78 \quad 1.33\) & & \\
\hline 107,015 & 808 & 3.06 \\
\hline \(740 \quad 2.96\) & & \\
\hline 77,772 & 1,068 & 5.57 \\
\hline 1,083 5.53 & & \\
\hline 7,137 & 108 & 6.16 \\
\hline \(140 \quad 6.46\) & & \\
\hline 212,330 & 2,045 & 3.91 \\
\hline 2,041 3.88 & & \\
\hline 24,358 & 332 & 5.53 \\
\hline 286 6.03 & & \\
\hline 3,993 & 52 & 5.27 \\
\hline 177 6.30 & & \\
\hline 22,506 & 284 & 5.11 \\
\hline 3645.58 & & \\
\hline 50,857 & 668 & 5.32 \\
\hline 827 5.87 & & \\
\hline 263,187 & 2,713 & 4.18 \\
\hline 2,868 4.30 & & \\
\hline 94,792 & 1,377 & 5.89 \\
\hline 2,223 6.51 & & \\
\hline 28,407 & 290 & 4.14 \\
\hline 237 3.88 & & \\
\hline 73,752 & 1,222 & 6.63 \\
\hline 1,344 7.26 & & \\
\hline 460,138 & 5,602 & 4.92 \\
\hline
\end{tabular} 6,672 5.32
-----------------------------------------
\(\qquad\)
92,431
48,263
47,866
\begin{tabular}{|c|c|c|c|c|}
\hline \$ 22,454 & 80 & 1.42 & \multicolumn{2}{|l|}{\$ 23,195} \\
\hline 101,376 & 788 & 3.09 & 99,710 & \\
\hline 78,298 & 1,105 & 5.62 & 77,864 & \\
\hline 7,570 & 127 & 6.68 & 8,598 & \\
\hline 209,698 & 2,100 & 3.98 & 209,367 & \\
\hline 26,223 & 424 & 6.43 & 18,845 & \\
\hline 5,884 & 61 & 4.14 & 11,182 & \\
\hline 24,064 & 339 & 5.62 & 25,972 & \\
\hline 56,171 & 824 & 5.84 & 55,999 & \\
\hline 265,869 & 2,924 & 4.38 & 265,366 & \\
\hline 122,680 & 1,942 & 6.30 & 136,007 & \\
\hline 27,548 & 285 & 4.13 & 24,233 & \\
\hline 73,041 & 1,322 & 7.24 & 74,022 & \\
\hline 489,138 & 6,473 & 5.27 & 499,628 & \\
\hline \[
\begin{aligned}
& 91,685 \\
& 48,996 \\
& 47,639
\end{aligned}
\] & & & \[
\begin{aligned}
& 91,368 \\
& 46,286 \\
& 47,735
\end{aligned}
\] & \\
\hline \multicolumn{3}{|l|}{\$677,458} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$685,017}} \\
\hline & & \[
\begin{array}{r}
2.31 \\
.90
\end{array}
\] & & \\
\hline & \$ 4,758 & 3.21 \% & & \$ \\
\hline
\end{tabular}

\section*{[GRAPHIC]}

\section*{Loan Portfolio Diversity \\ September 30, 2001 \\ \$339 Billion Total Loan Portfolio}

\section*{Commercial:}

Real Estate
\begin{tabular}{|c|c|}
\hline Business services & 2\% \\
\hline Media & 2\% \\
\hline Equipment and General Manufacturing & 2\% \\
\hline Agribusiness & 2\% \\
\hline Health Care \& Pharmaceuticals & 2\% \\
\hline Telecom & 2\% \\
\hline Autos & 2\% \\
\hline Other Commercial less than 2\% & 27\% \\
\hline Total commercial loans & 52\% \\
\hline
\end{tabular}

. On balance sheet loan portfolio equally balanced between consumer and commercial
. 65\% of consumer portfolio is secured by residential real estate
. Largest concentration, at \(31 \%\) of total portfolio, is residential real estate secured loans
. Extremely diverse commercial portfolio, spread across many industry sectors with the largest segment being commercial real estate at \(8 \%\) of total loans.
. No other commercial industry concentration is greater than \(3 \%\) of total loans
(Dollars in million)

\begin{tabular}{|c|c|c|c|}
\hline Total Managed Loans \& Leases \(\$ 385,148 \quad \$ 376,413\) & \$387,772 & \$386,521 & \$385,223 \\
\hline Annualized Growth Rate from previous quarter by loan type: Total Commercial & 11 & (5) \% & \\
\hline \begin{tabular}{l}
(12) \% \\
(24)
\end{tabular} & & (5) & (7) \\
\hline Total Consumer & (34) & 3 & 5 \\
\hline 13 6\% & & & \\
\hline Total Managed Loans \& Leases 0 (9) & (11) & (1) & (1) \\
\hline \begin{tabular}{l}
by Business Segment: \\
Consumer \& Commercial Banking
\end{tabular} & & & \\
\hline 0\% & & & \\
\hline Asset Management & & & \\
\hline \begin{tabular}{l}
5 \\
Global Corporate \& Investment Banking
\end{tabular} & & & \\
\hline (34) & & & \\
\hline Equity Investments (19) & & & \\
\hline \begin{tabular}{l}
Corporate Other \\
(8)
\end{tabular} & & & \\
\hline
\end{tabular}

Loans are classified as domestic or foreign based upon the domicile of the borrower. Prior periods are restated for comparison (e.g. acquisitions, divestitures, sales and securitizations).

Managed Loans and Leases
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{[GRAPHIC]} \\
\hline & 3 Q 00 & 4Q00 & 1 1001 \\
\hline \multicolumn{4}{|l|}{2 Q 01 3Q01} \\
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & \\
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & \\
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{lll} 
Residential first mortgage & \(22 \%\) & \(20 \%\) \\
\(21 \%\) & \(20 \%\)
\end{tabular}}} \\
\hline & & & \\
\hline \multirow[t]{2}{*}{Credit card 6\%} & 5\% & 6\% & 6\% \\
\hline & & & \\
\hline Other consumer, home equity lines and consumer finance & 22\% & 22\% & 22\% \\
\hline 23\% 23\% & & & \\
\hline </TABLE> & & & \\
\hline
\end{tabular}
Net Charge-offs and Net Charge-off Ratios (Dollars in millions)



Loans are classified as domestic or foreign based upon the domicile of the borrower.
/(1)/ Third quarter 2001 includes \(\$ 635\) million related to the exit of certain consumer finance businesses. Excluding these net charge-offs, the ratios would be \(2.07 \%\) for Consumer Finance, \(0.85 \%\) for Total Consumer, and 0.95\% for Total Net Charge-offs.

Net Charge-offs
[GRAPHIC]
<TABLE>
<CAPTION>
<--
Total Net Charge-offs, incl. exited cons. fin. businesses
Charge-offs - exited consumer finance businesses
Total Net Charge-offs, excl. exited cons. fin. businesses

Net Charge-off Ratio, incl. exited cons. fin. businesses
1.65\%

Net Charge-off Ratio, excl. exited cons. fin. businesses
\(0.95 \%\)
</TABLE>
\begin{tabular}{|c|c|c|c|c|}
\hline 3200 & 4Q00 & 1201 & 2Q01 & 3201 \\
\hline <C> & <C> & <C> & <C> & <C> \\
\hline \$ 435 & \$1,075 & \$ 772 & \$ 787 & \$ 1,491 \\
\hline & & & & \$ 635 \\
\hline \$ 435 & \$1,075 & \$ 772 & \$ 787 & \$ 856 \\
\hline \(0.43 \%\) & 1.07\% & \(0.81 \%\) & \(0.82 \%\) & \\
\hline 0.43\% & 1.07\% & \(0.81 \%\) & 0.82\% & \\
\hline
\end{tabular}

```
</TABLE>
Loans are classified as domestic or foreign based upon the domicile of the
borrower.
(1) Balances do not include $\$ 1.3$ billion, $\$ 120 \mathrm{million}, \$ 144 \mathrm{million}, \$ 124$ million and $\$ 95$ million of loans held for sale, included in other assets at September 30, 2001, June 30, 2001, March 31, 2001, December 31, 2000, and September 30,2000 , respectively, which would have been classified as nonperforming had they been included in loans. In the third quarter of 2001 , $\$ 1.2$ billion of nonperforming subprime real estate loans were transferred to loans held for sale as a result of the exit of certain consumer finance businesses.

```

Total Allowance to Total Loans
[GRAPHIC]
<TABLE>
\begin{tabular}{|c|c|c|c|}
\hline Total Allowance to Total Loans \(2 Q 013201\) & 3 Q 00 & 4Q00 & 1 Q 01 \\
\hline <S> & <C> & <C> & <C> \\
\hline <C> <C> & & & \\
\hline & 1.67\% & 1.74\% & 1.80\% \\
\hline 1.82\% 1.97\% & & & \\
\hline Total Allowance to Total Nonperforming Loans & & & \\
\hline [GRAPHIC] & & & \\
\hline & \(3 Q 00\) & 4 Q 00 & 1201 \\
\hline \(2 \mathrm{Q} 01 \quad 3 \mathrm{Q} 01\) & & & \\
\hline Total Allowance to Total Nonperforming Loans 118\% 162\% & 161\% & 131\% & 123\% \\
\hline </TABLE> & & & \\
\hline
\end{tabular}

\section*{Additional Asset Quality Information}

Third Quarter 2001
(Dollars in millions)
<TABLE>
<CAPTION>
<S>
\begin{tabular}{|c|c|c|c|}
\hline & -offs & \multicolumn{2}{|c|}{Provision} \\
\hline <C> & & <C> & \\
\hline \$ & 1,491 & \$ & 1,251 \\
\hline & 635 & & 395 \\
\hline \$ & 856 & \$ & 856 \\
\hline
\end{tabular}
<CAPTION>
<S>
Allowance for loan losses
----------------
Balance as of June 30, 2001
<C>
\$ 6,911
Impact of Consumer Finance business exits/(1)/
Other activity
240
6

Balance as of September 30, 2001
-----------------
</TABLE>
(1) \(\$ 240\) million of reserve utilized as a result of exiting consumer real estate subprime lending business as announced August 15, 2001.
(2) Includes \(\$ 135\) million in charge-offs related to loan sales.

Capital Management (Dollars in millions)
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{3 Q 01} \\
\hline & <S> \\
\hline & Tier 1 capital \\
\hline \multicolumn{2}{|l|}{41,517} \\
\hline & Total capital \\
\hline \multicolumn{2}{|l|}{63,311} \\
\hline & Net risk-weighted assets \\
\hline \multicolumn{2}{|l|}{522,291} \\
\hline & Tier 1 capital ratio \\
\hline \multicolumn{2}{|l|}{\(7.95 \%\)} \\
\hline & Total capital ratio \\
\hline \multicolumn{2}{|l|}{12.12} \\
\hline & Ending equity / ending assets \\
\hline \multicolumn{2}{|l|}{7.83 ( 7 l} \\
\hline & Ending capital / ending assets \\
\hline \multicolumn{2}{|l|}{8.61} \\
\hline A & Average equity / average assets \\
\hline 7.66 & \\
\hline </TABLE> & \\
\hline
\end{tabular}


Share Repurchase Program

24 million common shares were repurchased during the third quarter of 2001 as a part of ongoing share repurchase programs. In total, 199 million common shares have been repurchased since June 1999- returning \(\$ 11.1\) billion of capital to shareholders.

31 million shares remain outstanding under current authorized programs.
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Capital Management (Shares in Million) [GRAPHIC]} \\
\hline \multicolumn{5}{|l|}{<TABLE>} \\
\hline \multicolumn{5}{|l|}{<CAPTION>} \\
\hline & 3200 & \(4 Q 00\) & 1201 & 2 Q01 \\
\hline \multicolumn{5}{|l|}{3 Q 01} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{<C>} \\
\hline Shares outstanding at period end & 1,630.8 & 1,613.6 & 1,602.0 & 1,601.1 \\
\hline \multicolumn{5}{|l|}{1,582.1} \\
\hline Tier 1 capital ratio & 7.32\% & 7.50\% & 7.65\% & 7.90\% \\
\hline 7.95\% & & & & \\
\hline </TABLE> & & & & \\
\hline
\end{tabular}

Ending Total Assets
[GRAPHIC]
<TABLE>
<CAPTION>
\(3 Q 01\)

---
Ending Balances
-----------------

\(\qquad\)


E-Commerce \& BankofAmerica.com
[GRAPHIC]
Active On-line Banking Subscribers (in thousands)
Bill-pay On-line Only Total
\begin{tabular}{llll} 
Sep-00 & 537 & 1,061 & 1,598 \\
Dec-00 & 574 & 1,212 & 1,786 \\
Mar-01 & 672 & 1,415 & 2,087 \\
Jun-01 & 762 & 1,546 & 2,308 \\
Sep-01 & 844 & 1,695 & 2,539
\end{tabular}
\begin{tabular}{ll} 
Online Banking Active Penetration of Total DDA Households \\
\(3 Q 00\) & \(12 \%\) \\
\(4 Q 00\) & \(14 \%\) \\
\(1 Q 01\) & \(16 \%\) \\
\(2 Q 01\) & \(17 \%\) \\
\(3 Q 01\) & \(18 \%\)
\end{tabular}

Bill Payment Volume (in millions)
\$ Volume \% Electronic
\begin{tabular}{lll}
\(3 Q 00\) & 2,776 & \(73 \%\) \\
4 Q 00 & 2,934 & \(73 \%\) \\
1 Q 01 & 3,326 & \(73 \%\) \\
2 Q 01 & 3,614 & \(73 \%\) \\
3 Q 01 E & 4,169 & \(74 \%\) \\
September \(01=\) Estimate & &
\end{tabular}


On-line Only Customers

Bank of America has the largest online banking
customer base with over 4 million subscribers
Even more important is being the bank with the
est active subscriber base with nearly a 20\%

Nearly 1 million active bill pay users pay over \$4
billion worth of bills quarterly

400,000 e-bills per quarter

Banc of America Securities
League Table Rankings
(Percent share of volume)
[GRAPHIC]

High Yield
(Full Credit to Book - equal if joint)
YTDOO 6\% \#8
YTD01 10\% \#5
\begin{tabular}{lrr} 
High Grade & \\
(Full Credit to Book) & \\
YTD00 & \(9 \%\) & \(\# 5\) \\
YTDO1 & \(11 \%\) & \(\# 4\)
\end{tabular}

Equity Underwriting
\begin{tabular}{lll} 
(Apportioned Credit to Book) \#9 \\
3TD00 & \(3 \%\) & \\
\hline
\end{tabular}
YTD01 4\% \#8
\begin{tabular}{lll} 
Loan Syndications & & \\
(Lead Arranger) & & \\
YTD00 & \(23 \%\) & \(\# 2\) \\
YTD01 & \(18 \%\) & \(\# 2\)
\end{tabular}```

