WASHINGTON, D.C. 20549

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                    FORM 8-K
                    CURRENT REPORT
        PURSUANT TO SECTION 13 OR 15(d) OF THE
            SECURITIES EXCHANGE ACT OF 1934
        Date of Report (Date of earliest event reported):
            April 15, 2002
            BANK OF AMERICA CORPORATION
        (Exact name of registrant as specified in its charter)
            Delaware
(State or other jurisdiction of incorporation or organization)
                    1-6523
                (Commission File Number)
                    56-0906609
            (IRS Employer Identification No.)
                1 0 0 ~ N o r t h ~ T r y o n ~ S t r e e t ~
                Charlotte, North Carolina
                (Address of principal executive offices)
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                    28255
                (Zip Code)
            (888) 279-3457
    (Registrant's telephone number, including area code)
    ITEM 5. OTHER EVENTS.
On April 15, 2002, Bank of America Corporation (the "Registrant") announced financial results for the first quarter ended March 31, 2002, reporting earnings of $\$ 2.18$ billion and diluted earnings per common share of $\$ 1.38$. A copy of the press release announcing the Registrant's results for the first quarter ended March 31, 2002 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits.

The following exhibits are filed herewith:

EXHIBIT NO.
DESCRIPTION OF EXHIBIT

| 99.1 | Press Release dated April 15,2002 <br> Registrant's financial results for the first quarter ended March <br> 31,2002 |
| :--- | :--- |
| 99.2 | Supplemental Information prepared for use on April 15,2002 in <br> connection with financial results for the first quarter ended <br> March 31, 2002 |

ITEM 9. REGULATION FD DISCLOSURE.

On April 15, 2002, the Registrant held an investor conference and webcast to disclose financial results for the first quarter ended March 31, 2002. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 9. All information in the Supplemental Information is presented as of April 15, 2002, and the Registrant does not assume any obligation to correct or update said information in the future.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## By: /s/ Marc D. Oken


Marc D. Oken
Executive Vice President and Principal Financial Executive

Dated: April 15, 2002

EXHIBIT INDEX
EXHIBIT NO. DESCRIPTION OF EXHIBIT
99.1 Press Release dated April 15, 2002 with respect to the Registrant's financial results for the first quarter ended March 31, 2002
99.2 Supplemental Information prepared for use on April 15, 2002
in connection with financial results for the first quarter ended March 31, 2002

April 15, 2002

Investors may contact:
Kevin Stitt, Bank of America, 704.386.5667
Lee McEntire, Bank of America, 704.388.6780
Media may contact:
Shirley Norton, Bank of America, 704.386.8465
shirley.norton@bankofamerica.com

Bank of America announces 20 percent increase in first quarter EPS
Results driven by strong performance in Consumer and Commercial Banking
CHARLOTTE - Bank of America Corporation today reported first quarter earnings of $\$ 2.18$ billion, or $\$ 1.38$ per share (diluted), a 20 percent increase in earnings per share from $\$ 1.87$ billion, or $\$ 1.15$ per share, a year ago. The return on common equity was 18.6 percent.
(In 2002, new accounting rules under generally accepted accounting principles (GAAP) eliminated the amortization of goodwill. The impact of goodwill amortization to net income in the first quarter of 2001 was $\$ 159$ million, or $\$ .10$ per share.)
"We continued to benefit from our diversified business mix this quarter, which enabled us to generate double-digit earnings per share growth in the current economic environment," said Kenneth D. Lewis, chairman and chief executive officer. "Our results clearly demonstrate the progress we are making in the execution of our customer-focused strategy, the enhancements generated from our Six Sigma program and the improvement in our risk management processes."

First quarter highlights (compared to a year ago)

- ------------------------------------------------------1

Financial highlights

- ---------------------

Shareholder Value Added (SVA) grew \$153 million, or 23 percent, to \$832 million.

The Tier 1 Capital Ratio rose 96 basis points to 8.61 percent.
Mortgage banking income grew 59 percent led by continued strength in origination volume and margins.

Corporate service charges grew 14 percent due to higher fees paid in a lower rate environment.

More

## Page 2

Strategic highlights

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. Active debit cards increased 9 percent and purchase volumes rose 14 percent from a year ago, due to increased customer activity. Average managed outstandings in bankcard were up 15 percent from last year, driven by new account purchase volume and higher customer retention.
. During the quarter, the company began to deploy LoanSolutions, a new end-to-end consumer real estate credit solution. This sophisticated sales tool will enable banking center employees to provide customers with point of sale loan decisions on a range of primary mortgages, as well as other real estate-related credit products. By the end of 2002, more than 3,000 banking centers in major markets will be able to offer customers loan products through LoanSolutions.
. Average customer deposits grew 8 percent to $\$ 322$ billion, as the company attracted new customers and deepened existing customer relationships. Period-end customer deposit levels exceeded loans, which lowers the company's cost of funding its balance sheet.
. Net new checking accounts increased by more than 120,000 in the first quarter.
. Active users of online banking climbed to 3.3 million, more than any other bank, while bill pay customers increased to more than 1 million.
. In deepening relationships with key corporate clients and expanding its investment banking business, Banc of America Securities (BAS) gained market
share in asset-backed securities, syndicated and leveraged loans and high-yield and high-grade debt issuance.

## Revenue

- -------

Revenue grew 2 percent from the previous year to $\$ 8.69$ billion.
Fully taxable-equivalent net interest income rose 11 percent to $\$ 5.25$ billion, as the company continued to benefit from low interest rates, a steeper yield curve and higher deposit levels, partially offset by reduced commercial loan levels. Combined, these factors resulted in a 46 basis-point improvement in the net interest yield to 3.85 percent.

Noninterest income declined 9 percent to $\$ 3.44$ billion, primarily due to lower trading activity and equity investment gains, which were both negatively impacted by the economic slowdown.

In connection with its balance sheet management strategy, the company realized $\$ 44$ million in securities gains.

More

Page 3
Efficiency

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Excluding the impact of goodwill amortization, expenses remained essentially unchanged from a year ago at $\$ 4.49$ billion. The efficiency ratio improved more than 100 basis points to 51.74 percent.

Credit quality

- --------------

Credit quality continued to be impacted by the economic slowdown.
. Provision for credit losses of $\$ 840$ million was essentially unchanged from $\$ 835$ million last year. Provision was down 40 percent from $\$ 1.4$ billion in the fourth quarter of 2001.

Net charge-offs were $\$ 840$ million, or 1.04 percent of loans and leases, up from $\$ 772$ million, or 0.81 percent, a year ago. Commercial charge-offs decreased $\$ 22$ million from a year ago. An increase in consumer bankcard outstandings and personal bankruptcy filings along with the rise in unemployment contributed to a $\$ 90$ million increase in consumer charge-offs from a year earlier. Total charge-offs decreased $\$ 354$ million, or 30 percent, from the fourth quarter of 2001.

Nonperforming assets were $\$ 5.0$ billion, or 1.51 percent of loans, leases and foreclosed properties at March 31, 2002, down from $\$ 5.9$ billion, or 1.54 percent, a year earlier. The 15 percent decrease in nonperforming assets from a year ago is due to the exit of the subprime lending business and an aggressive program to shed problem credits. Nonperforming assets increased 1.7 percent, or $\$ 84$ million, from the fourth quarter of 2001.

The allowance for credit losses was 2.07 percent of loans and leases on March 31, 2002, an increase in coverage of 27 basis points from 1.80 percent a year ago. The allowance for credit losses, at $\$ 6.9$ billion, represented 149 percent of nonperforming loans, up from 123 percent from a year ago. The allowance for credit losses remained essentially unchanged from fourth quarter 2001.

Capital management

- ------------------

Total shareholders' equity was $\$ 48.2$ billion at March 31, 2002, down slightly from a year ago and represented 7.77 percent of period-end assets of $\$ 620$ billion. The Tier 1 Capital Ratio was 8.61 percent, an increase of 96 basis points from a year ago and 31 basis points from the December 31, 2001 level.

During the quarter, Bank of America repurchased 31.2 million shares, representing an investment in Bank of America stock of approximately $\$ 2.0$
billion. Average common shares outstanding were 1.54 billion in the first quarter, down 4 percent from 1.61 billion a year earlier and 2 percent from the fourth quarter of 2001.

More

Page 4

Consumer and Commercial Banking
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Consumer and Commercial Banking (CCB) earned $\$ 1.42$ billion, up 11 percent from a year ago, excluding goodwill amortization. Total revenue grew 10 percent while expenses increased 7 percent, excluding goodwill amortization. Return on equity was 30.6 percent and SVA grew $\$ 151$ million to $\$ 905$ million.

Net interest income increased 13 percent to $\$ 3.51$ billion, driven by both consumer loan and deposit growth. Average loans grew 4 percent, led by consumer loan growth of 20 percent, primarily in residential first mortgage and credit card.

Average customer deposits grew 7 percent, due to the continued success of the company's pricing strategy and as a result of consumers moving assets into deposit products with greater liquidity during the economic slowdown. Consumer deposit growth continued to be led by increases in money market savings and checking account balances.

Noninterest income was up 5 percent to $\$ 1.97$ billion, driven by higher
commercial service charges and mortgage banking income.
Global Corporate and Investment Banking

Global Corporate and Investment Banking (GCIB) earned $\$ 503$ million, 13 percent below last year, excluding goodwill amortization. This was due to weak equity markets and a 7 percent increase in provision. Revenue declined 5 percent to $\$ 2.33$ billion while expenses decreased 3 percent, excluding goodwill amortization. Return on equity was 17.8 percent and SVA decreased $\$ 9$ million to \$172 million.

Net interest income was up 17 percent to $\$ 1.22$ billion from a year ago, primarily driven by trading-related activities and lower funding costs. Total trading-related revenue in GCIB, which includes trading-related net interest income and trading fees, was $\$ 793$ million, down 26 percent from last year's record results primarily due to declines in equity products.

Investment banking income remained essentially unchanged at $\$ 328$ million from last year, despite the challenging environment. The increase in fees from the strong demand for fixed income debt products coupled with a stable advisory business helped to offset lower demand for equity products resulting from the weakness in the equity markets.

More

Page 5
Asset Management

- -----------------

Asset Management earnings increased slightly to $\$ 142$ million from a year ago, excluding goodwill amortization, even with significantly higher credit costs. Revenue of $\$ 602$ million was slightly below last year's results while expenses declined 7 percent, excluding goodwill amortization. Return on equity was 24.9 percent and SVA remained essentially unchanged at $\$ 75$ million.

Assets under management grew 10 percent, or $\$ 28$ billion, to $\$ 315$ billion, despite the impact of lower stock valuations. This increase was driven by the growth in the Nations Funds family of money market mutual funds.

Equity Investments

- -------------------

Equity Investments reported a loss of $\$ 32$ million, compared to earnings of $\$ 33$ million a year ago. Principal Investing reported cash gains of $\$ 150$ million and portfolio impairments of $\$ 140$ million.

One of the world's leading financial services companies, Bank of America is committed to making banking work for customers and clients like it never has before. Through innovative technologies and the ingenuity of its people, Bank of America provides individuals, small businesses and commercial, corporate and institutional clients across the United States and around the world new and better ways to manage their financial lives. The company enables customers to do their banking and investing whenever, wherever and however they choose through the nation's largest financial services network, including approximately 4,400 domestic offices and 13,000 ATMs, as well as 38 international offices serving clients in 190 countries, and an Internet Web site that provides online access for more than 3 million active users, more than any other bank.

Bank of America stock (ticker: BAC) is listed on the New York, Pacific and London stock exchanges. The company's Web site is www.bankofamerica.com. News, speeches and other corporate information may be found at www.bankofamerica.com/newsroom.

Additional financial tables are available at www.bankofamerica.com/investor/.

NOTE: James H. Hance Jr., vice chairman and chief financial officer, will discuss first quarter results in a conference call at 10:00 a.m. (Eastern Time) today. The call can be accessed via a Webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor/.

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## Forward Looking Statements

This press release contains forward-looking statements, including without limitation, the Corporation's financial conditions, results of operations and earnings outlook. These forward-looking statements involve certain risks and uncertainties. Actual conditions, results and earnings may differ materially from those contemplated by such forward-looking statements. Factors that could cause this difference include, among others, the following: 1) Projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) costs or difficulties related to the integration of acquisitions are greater than expected; 4) general economic conditions, internationally, nationally or in the states in which the company does business are less favorable than expected; 5) changes in the interest rate environment reduce interest margins and affect funding sources; 6) changes in market rates and prices may adversely affect the value of financial products; 7) legislation or regulatory requirements or changes may adversely affect the businesses in which the company is engaged; 8) litigation liabilities, including without limitation, costs, expenses, settlements and judgements, that may adversely affect the Corporation or its businesses; and 9) decisions to downsize, sell or close units or otherwise change the business mix of the company. For further information, please refer to the Bank of America reports filed with the SEC.


Summary Average Balance Sheet


<S>
Consumer and Commercial Banking.....................
Asset Management. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Global Corporate and Investment Banking..............

Corporate Other..............................................
</TABLE>
$\mathrm{n} / \mathrm{m}=$ not meaningful
(1) In the third quarter of $2001, \$ 1.2$ billion of nonperforming subprime real estate loans were transferred to loans held for sale as a result of the exit of subprime real estate lending business.

| <C> |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 5,487 | \$ | 1,418 |
|  |  | 602 |  | 142 |
|  |  | 2,326 |  | 503 |
|  |  | (24) |  | (32) |
|  |  | 296 |  | 148 |

<C> \$ 183, 882 24,171 65,196 427 54,125
<C> 30.6\%
24.9 17.8 (6.2)
4.7

Bank of America(R)
[LOGO] (SM)

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Supplemental Information
First Quarter 2002
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April 15, 2002

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website
(www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Bank of America
Consolidated Financial Highlights

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{10}{|l|}{(Dollars in millions, except per share information; shares in thousands)} \\
\hline & & First & & rth & & ird & & ond & \\
\hline \multicolumn{10}{|l|}{First} \\
\hline & \multicolumn{2}{|r|}{Quarter} & \multicolumn{2}{|r|}{Quarter} & \multicolumn{2}{|r|}{Quarter} & \multicolumn{3}{|c|}{Quarter} \\
\hline \multirow[t]{2}{*}{Quarter} & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{2002}} & & & & & & & \\
\hline & & & \multicolumn{2}{|r|}{2001} & \multicolumn{2}{|r|}{2001} & \multicolumn{3}{|c|}{2001} \\
\hline \multicolumn{10}{|l|}{2001} \\
\hline <S> & & C> & <C> & & & & & & <C> \\
\hline \multicolumn{10}{|l|}{Operating Basis /(1)/} \\
\hline \multicolumn{10}{|l|}{Income statement (taxable-equivalent basis)} \\
\hline Total revenue /(2)/ & \$ & 8,687 & \$ & 8,903 & \$ & 8,719 & \$ & 8,858 & \$ \\
\hline \multicolumn{10}{|l|}{8,501} \\
\hline Provision for credit losses & & 840 & & 1,401 & & 856 & & 800 & \\
\hline \multicolumn{10}{|l|}{835 ( 8} \\
\hline Gains (losses) on sales of securities & & 44 & & 393 & & 97 & & (7) & \\
\hline \multicolumn{10}{|l|}{(8)} \\
\hline Other noninterest expense & & 4,494 & & 5,324 & & 4,606 & & 4,821 & \\
\hline \multicolumn{10}{|l|}{4,654} \\
\hline Income tax expense & & 1,218 & & 514 & & 1,263 & & 1,207 & \\
\hline \multicolumn{10}{|l|}{1,134} \\
\hline Net income & & 2,179 & & 2,057 & & 2,091 & & 2,023 & \\
\hline \multicolumn{10}{|l|}{1,870} \\
\hline Average diluted common shares issued and outstanding & & 1,581,848 & & 2,886 & & 4,063 & & 2,964 & \\
\hline \multicolumn{10}{|l|}{1,631,099} \\
\hline Diluted earnings per common share /(3)/ & \$ & 1.38 & \$ & 1.28 & \$ & 1.28 & \$ & 1.24 & \$ \\
\hline \multicolumn{10}{|l|}{1.15} \\
\hline \multicolumn{10}{|l|}{Performance ratios} \\
\hline Return on average assets & & 1.39\% & & 1.25\% & & 1.29\% & & 1.24\% & \\
\hline \multicolumn{10}{|l|}{1.17\%} \\
\hline Return on average common shareholders' equity & & 18.64 & & 16.70 & & 16.87 & & 16.67 & \\
\hline \multicolumn{10}{|l|}{15.86} \\
\hline Efficiency ratio & & 51.74 & & 59.80 & & 52.82 & & 54.44 & \\
\hline \multicolumn{10}{|l|}{54.73} \\
\hline Shareholder value added & \$ & 832 & \$ & 793 & \$ & 824 & & 791 & \$ \\
\hline \[
679
\] & & & & & & & & & \\
\hline
\end{tabular}
\(=========\)

As Reported
Income statement (taxable-equivalent basis)
Total revenue /(2)/ \(\quad \$ \quad 8,687 \quad \$ \quad 8,903 \quad \$ \quad 8,719 \quad \$ 8,858 \quad \$\)
8,501
Provision for credit losses
\(840 \quad 1,401\)
1,251
800
835
Gains (losses) on sales of securities
44
393
97
(7)
(8)

Business exit costs
1,305


.66
\$
30.47
\(=======\)

Market price per share of common stock:
High for the period \$
55.94

Low for the period
45.00

Closing price
54.75

Market capitalization
87,709
Number of banking centers
4,323
Number of ATM's
12,843
Full-time equivalent employees
143,584
</TABLE>
| 69.61 | $\$$ | 64.99 | $\$$ | 65.54 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 57.51 | 52.10 | 50.25 | 48.18 |  |  |
| 68.02 | 62.95 | 58.40 | 60.03 |  |  |
| 105,058 | 98,158 | 92,396 | 96,116 |  |  |
| 4,246 | 4,253 | 4,259 | 4,259 |  |  |
| 13,161 | 13,113 | 12,986 | 12,860 |  |  |
| 137,240 | 142,670 | 143,824 | 144,287 |  |  |

/(1)/ Operating basis excludes the following: provision for credit losses of $\$ 395$ million and noninterest expense of $\$ 1.3$ billion related to the exit of certain consumer finance businesses in the third quarter of 2001.
/(2)/ Trading account profits for the first quarter of 2001 included the $\$ 83$ million transition adjustment loss resulting from adoption of Statement ofFinancial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," on January 1, 2001.
/(3)/ Includes goodwill amortization of $\$ .09$ per share in the fourth quarter of 2001 and $\$ .10$ per share in the third, second and first quarters of 2001, respectively.

Certain prior period amounts have been reclassified to conform to current period classifications.
[GRAPH]

Consumer \& Commercial Banking
Asset Management
Global Corporate \& Investment Banking

| $\$ 1,418$ | $65 \%$ |
| :--- | ---: |
| $\$ 142$ | $6 \%$ |
| $\$ 1503$ | $23 \%$ |
| $\$ 132)$ | $-1 \%$ |
| $\$ 148$ | $7 \%$ |
| ------------- |  |
| $\$ 2,179$ | $100 \%$ |
| $===============$ |  |

[GRAPH]

| Banking Regions | \$ | 748 | 53\% |
| :---: | :---: | :---: | :---: |
| Consumer Products | \$ | 410 | 29\% |
| Commercial Banking | \$ | 260 | 18\% |
| Total CCB |  | 418 | 100\% |

[GRAPH]
Global Corporate \& Investment
Banking

| Global Investment Banking | \$275 | 55\% |
| :---: | :---: | :---: |
| Global Credit Products | \$120 | 24\% |
| Global Treasury Services | \$108 | 21\% |
| Total GCIB | \$503 | 100\% |

## Consumer and Commercial Banking Segment

Consumer and Commercial Banking Segment Results

| (Dollars in millions) Quarterly |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Measures | 1 Qtr 02 |  | 4 | Qtr 01 | 3 Qtr 01 |  | 2 | Qtr 01 | 1 Qtr 01 |  |
| Total Revenue | \$ | 5,487 |  | 5,558 | \$ | 5,318 | \$ | 5,223 | \$ | 4,995 |
| Provision for Credit Losses |  | 430 |  | 539 |  | 397 |  | 333 |  | 330 |
| Operating Net Income /(1)/ |  | 1,418 |  | 1,256 |  | 1,279 |  | 1,243 |  | 1,170 |
| Shareholder Value Added |  | 905 |  | 833 |  | 853 |  | 822 |  | 754 |
| Return on Average Equity |  | 30.6\% |  | 26.0\% |  | 26.3\% |  | 25.7\% |  | 24.4\% |
| Efficiency Ratio |  | 51.1 |  | 54.3 |  | 53.2 |  | 54.6 |  | 54.9 |
| Selected Average Balance Sheet Components |  |  |  |  |  |  |  |  |  |  |
| Total Loans and Leases |  | 83,882 |  | 1,187 |  | 80,763 |  | 80,104 |  | 76,652 |
| Total Deposits |  | 76,662 |  | 73,256 |  | 66,339 |  | 64,658 |  | 59,735 |
| Total Earning Assets |  | 74,558 |  | 70,921 |  | 65,474 |  | 63,766 |  | 57,227 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |
| Mortgage Servicing Portfolio | \$ | 331.1 |  | 320.8 |  | \$338.4 | \$ | 337.3 | \$ | 337.3 |

Consumer and Commercial Banking Sub-Segment Results

| Key Measures | Quarterly |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Qtr 02 |  | Qtr 01 |  | 3 | Qtr 01 | 2 | Qtr 01 | 1 | Qtr 01 |
| Banking Regions |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 3,177 | \$ | 3,205 | \$ | 3,157 | \$ | 3,088 | \$ | 2,955 |
| Operating Net Income |  | 748 |  | 655 |  | 701 |  | 653 |  | 605 |
| Shareholder Value Added |  | 457 |  | 441 |  | 489 |  | 446 |  | 400 |
| Efficiency Ratio |  | 60.6\% |  | 63.0\% |  | 61.0\% |  | 62.7\% |  | 63.4\% |
| Consumer Products |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 1,475 | \$ | 1,483 | \$ | 1,318 | \$ | 1,287 | \$ | 1,224 |
| Operating Net Income |  | 410 |  | 395 |  | 328 |  | 334 |  | 323 |
| Shareholder Value Added |  | 314 |  | 302 |  | 235 |  | 244 |  | 237 |
| Efficiency Ratio |  | 36.7\% |  | 38.4\% |  | 41.3\% |  | 42.6\% |  | 42.9\% |
| Commercial Banking |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 835 | \$ | 870 | \$ | 843 | \$ | 848 | \$ | 816 |
| Operating Net Income |  | 260 |  | 206 |  | 250 |  | 256 |  | 242 |
| Shareholder Value Added |  | 134 |  | 90 |  | 129 |  | 132 |  | 117 |
| Efficiency Ratio |  | 40.2\% |  | 49.5\% |  | 42.6\% |  | 43.0\% |  | 41.9\% |

(1) Includes goodwill amortization of $\$ 107$ million, $\$ 107$ million, $\$ 105$ million and $\$ 107$ million in the fourth, third, second and first quarters of 2001, respectively.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

| Consumer Credit Card Results Included within Consumer Products |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarterly |  |  |  |  |  |  |  |  |  |  |  |  |
| Key Measures | 1 Qtr 02 |  | 4 Qtr 01 |  | 3 | 3 Qtr 01 |  | 2 | Qtr 01 |  | 1 Qtr 01 |  |  |
| Outstandings: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held (Period-End) | \$19,535 |  | \$19,884 |  | \$18, 052 |  |  | \$16,799 |  |  | \$14,679 |  |  |
| Managed (Period-End) | 26,558 |  | 27,185 |  |  | 25,513 |  |  | 24,871 |  | 23,179 |  |  |
| Held (Average) | 19,383 |  | 18,656 |  | 17,632 |  |  |  | 15,755 |  | 14,464 |  |  |
| Managed (Average) | 26,539 |  | 26,040 |  | 25,310 |  |  | 24,122 |  |  | 23,038 |  |  |
| Managed Income Statement: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 845 | \$ | 835 |  | \$ | 794 |  | \$ | 742 | \$ | 708 |  |
| Provision Expense |  | 371 |  | 350 |  |  | 357 |  |  | 340 |  | 333 |  |
| Non-interest Expense |  | 234 |  | 228 |  |  | 216 |  |  | 219 |  | 202 |  |
| Net Income Before Taxes |  | 240 |  | 257 |  |  | 221 |  |  | 183 |  | 173 |  |
| Shareholder Value Added (SVA) | \$ | 107 | \$ | 109 |  | \$ | 94 |  | \$ | 71 | \$ | 68 |  |
| Credit Quality: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charge-off \$: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held | \$ | 241 | \$ | 208 |  | \$ | 181 |  | \$ | 158 | \$ | 125 |  |
| Managed |  | 355 |  | 322 |  |  | 307 |  |  | 297 |  | 248 |  |
| Charge-off \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held |  | 5.05 | \% | 4.43 | \% |  | 4.08 | \% |  | 4.01 | \% | 3.51 | \% |
| Managed |  | 5.43 |  | 4.90 |  |  | 4.81 |  |  | 4.94 |  | 4.37 |  |
| Managed Delinquency \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $30+$ |  | 4.16 | \% | 4.12 | \% |  | 3.95 | \% |  | 3.81 | \% | 3.96 | \% |
| $90+$ |  | 1.95 |  | 1.75 |  |  | 1.68 |  |  | 1.64 |  | 1.72 |  |

Asset Management Segment

(1) Includes goodwill amortization of $\$ 12$ million per quarter in 2001.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Global Corporate and Investment Banking Segment


## Global Corporate and Investment Banking Sub-Segment Results

| Key Measures | Quarterly |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | Qtr 02 | 4 | Qtr 01 | 3 | Qtr 01 | 2 | Qtr 01 | 1 | Qtr 01 |
| Global Investment Banking |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 1,343 | \$ | 1,258 | \$ | 1,191 |  | \$1,448 | \$ | 1,489 |
| Operating Net Income |  | 275 |  | 196 |  | 207 |  | 285 |  | 354 |
| Shareholder Value Added |  | 174 |  | 99 |  | 101 |  | 176 |  | 241 |
| Efficiency Ratio |  | 65.8\% |  | 74.4\% |  | 69.7\% |  | 69.7\% |  | 62.6\% |
| Global Credit Products |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 548 | \$ | 713 | \$ | 689 | \$ | 617 | \$ | 617 |
| Operating Net Income |  | 120 |  | 150 |  | 194 |  | 125 |  | 143 |
| Shareholder Value Added |  | (96) |  | (66) |  | (37) |  | (122) |  | (104) |
| Efficiency Ratio |  | 23.0\% |  | 19.2\% |  | 20.5\% |  | 25.7\% |  | 24.2\% |
| Global Treasury Services |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 435 | \$ | 405 | \$ | 394 | \$ | 370 | \$ | 345 |
| Operating Net Income |  | 108 |  | 89 |  | 89 |  | 66 |  | 56 |
| Shareholder Value Added |  | 94 |  | 77 |  | 77 |  | 54 |  | 44 |
| Efficiency Ratio |  | 61.0\% |  | 66.0\% |  | 65.2\% |  | 70.5\% |  | 74.7\% |

(1) Includes goodwill amortization of $\$ 28$ million in the fourth and third quarters and $\$ 27$ million in the second and first quarters of 2001 , respectively.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

## <TABLE> <br> <CAPTION>

Equity Investments Segment Results

| Key Measures | 1 Qtr 02 | 4 Qtr 01 | 3 Qtr 01 | 2 Qtr 01 | Qtr 01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Total Revenue | (\$24) | (\$86) | (\$54) | \$ 78 | \$ 102 |
| Provision for Credit Losses | - | 9 | - | - | - |
| Operating Net Income /(1)/ | (32) | (96) | (81) | 36 | 33 |
| Shareholder Value Added | (93) | (162) | (151) | (34) | (31) |
| Return on Average Equity | (6.2) \% | (17.0) \% | (13.3) \% | 5.9\% | 5.9\% |
| Efficiency Ratio | (117.5) | (72.2) | (144.6) | 28.0 | 49.3 |
| Selected Average Balance |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |
| Total Loans and Leases | \$ 427 | \$ 444 | \$ 468 | \$ 491 | \$ 504 |
| Total Deposits | - | - | - | 15 | 37 |
| Total Earning Assets | 433 | 453 | 489 | 513 | 504 |
| Period end |  |  |  |  |  |
| Investment Balances for Principal Investing | \$5,431 | \$5,376 | \$5,483 | \$5,399 | \$5,256 |

## </TABLE>

(1) Includes goodwill amortization of $\$ 2$ million per quarter in 2001.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Corporate Other /(1)/
Corporate Other Segment Results/(2)/

|  | Quarterly |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Measures | Qtr 02 |  | 4 Qtr 01 |  | 3 Qtr 01 |  | 2 Qtr 01 |  | 1 Qtr 01 |  |
| Total Revenue | \$ | 296 | \$ | 430 | \$ | 571 | \$ | 491 | \$ | 344 |
| Provision for Credit Losses |  | 123 |  | 324 |  | 158 |  | 152 |  | 253 |
| Operating Net Income / (3) / |  | 148 |  | 330 |  | 254 |  | 155 |  | (14) |
| Shareholder Value Added |  | (227) |  | (67) |  | (115) |  | (166) |  | (302) |

Selected Average Balance
Sheet Components

| Total Loans and Leases | $\$ 54,125$ | $\$ 57,121$ | $\$ 75,221$ | $\$ 93,595$ | $\$ 95,169$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Deposits | 12,692 | 16,903 | 16,680 | 19,237 | 18,106 |
| Total Earning Assets | 132,241 | 145,367 | 141,854 | 145,403 | 144,235 |

/(1)/ Corporate Other consists primarily of gains and losses associated with managing the balance sheet of the Corporation, certain consumer finance and commercial lending businesses being liquidated, and certain residential mortgages originated by the mortgage group (not from retail branch originations).
/(2)/ Excludes the following: provision for credit losses of $\$ 395$ million and noninterest expense of $\$ 1.3$ billion related to the exit of certain consumer finance businesses in the third quarter of 2001.
/(3)/ Includes goodwill amortization of $\$ 3$ million, $\$ 7$ million, $\$ 11$ million and \$11 million in the fourth, third, second and first quarters of 2001, respectively.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

## Bank of America Corporation

Consolidated Statement of Income - Operating Basis/(1)/
(Dollars in millions, except per share information; shares in thousands)

<TABLE>
<CAPTION>


\begin{tabular}{|c|c|c|c|c|}
\hline Average common shares issued and outstanding & 1,543,471 & 1,570,083 & 1,599,692 & 1,601,537 \\
\hline Average diluted common shares issued and outstanding & 1,581,848 & 1,602,886 & 1,634,063 & 1,632,964 \\
\hline \multicolumn{5}{|l|}{As reported} \\
\hline Net income & \$ 2,179 & \$ 2,057 & \$ 841 & \$ 2,023 \\
\hline \multicolumn{5}{|l|}{1,870} \\
\hline Net income available to common shareholders 1,869 & 2,178 & 2,056 & 839 & 2,022 \\
\hline Earnings per common share & 1.41 & 1.31 & 0.52 & 1.26 \\
\hline \multicolumn{5}{|l|}{1.16} \\
\hline Diluted earnings per common share & 1.38 & 1.28 & 0.51 & 1.24 \\
\hline \[
1.15
\] & & & & \\
\hline
\end{tabular}
/(1)/ Operating basis excludes the following: provision for credit losses of \(\$ 395\) million and noninterest expense of \(\$ 1.3\) billion related to the exit of certain consumer finance businesses in the third quarter of 2001.
/(2)/ Trading account profits for the first quarter of 2001 included the \(\$ 83\) million transition adjustment loss resulting from adoption of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," on January 1, 2001.
/(3)/ Includes goodwill amortization of \(\$ .09\) per share in the fourth quarter of 2001 and \(\$ .10\) per share in the third, second and first quarters of 2001 , respectively.

Certain prior period amounts have been reclassified to conform to current period presentations.
```
Bank of America Corporation
Consolidated Balance Sheet
<TABLE>
<CAPTION>
------
(Dollars in millions)
```

Liabilities
Deposits in domestic offices:

    Interest-bearing
224,630 220,703
1,716
\(32,484 \quad 38,858\)
38,917
\begin{tabular}{|c|c|c|c|}
\hline Total deposits & 367,200 & 373,495 & 352,460 \\
\hline Federal funds purchased and securities sold under agreements to repurchase & 48,545 & 47,727 & 37,011 \\
\hline Trading account liabilities & 25,258 & 19,452 & \\
\hline 24,138 & & & \\
\hline Derivative liabilities & 12,053 & 14,868 & \\
\hline
\end{tabular}
 =========

Bank of America Corporation
Average Balances and Interest Rates - Taxable-Equivalent Basis



Other liabilities
Shareholders' equity

Total liabilities and shareholders' equity


Noninterest-bearing sources:

</TABLE>
(1) The average balance and yield on securities are based on the average of historical amortized cost balances.
(2) Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
(3) Interest income includes taxable-equivalent basis adjustments of \(\$ 94\) million in the first quarter of 2002 and \(\$ 88\) million and \(\$ 82\) million in the fourth and first quarters of 2001, respectively. Interest income also includes the impact of interest rate risk management contracts, which increased (decreased) interest income by \(\$ 560\) million in the first quarter of 2002 and \(\$ 473\) million and \(\$ 27\) million in the fourth and first quarters of 2001 , respectively. These amounts were substantially offset by corresponding decreases (increases) in the income earned on the underlying assets.
(4) Primarily consists of time deposits in denominations of \(\$ 100,000\) or more.
(5) Interest expense includes the impact of interest rate risk management contracts, which (increased) decreased interest expense by \(\$ 49\) million in the first quarter of 2002 and ( \(\$ 40\) ) million and \(\$ 23\) million in the fourth and first quarters of 2001 , respectively. These amounts were substantially offset by corresponding decreases (increases) in the interest paid on the underlying liabilities.

11

Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)


</TABLE>
Loans are classified as domestic or foreign based upon the domicile of the borrower.
/(1)/ Fourth quarter 2001 includes $\$ 210$ million related to Enron.
/(2)/ Third quarter 2001 includes $\$ 635$ million related to the exit of certain consumer finance businesses. Excluding these net charge-offs, the ratios would be $2.07 \%$ for Consumer Finance, $0.85 \%$ for Total Consumer, and $0.95 \%$ for Total Net Charge-offs.

Net Charge-offs
[GRAPH]

<TABLE>
<CAPTION>
\(1 Q 02\)
1.04\%
</TABLE>
Nonperforming Assets
(Dollars in millions)

| <TABLE> <br> <CAPTION> |  |
| :---: | :---: |
|  |  |
| 1002 |  |
|  |  |
| <S> |  |
| <C> |  |
| Commercial - domestic |  |
| 3,123 \$ 3,207 |  |
| Commercial - foreign |  |
| 461583 |  |
| Commercial real estate - domestic |  |
| 240216 |  |
| Commercial | real estate - foreign |
|  | 2 |




Loans are classified as domestic or foreign based upon the domicile of the borrower.
(1) Balances do not include $\$ 304$ million, $\$ 1.0$ billion, $\$ 1.3$ billion, $\$ 120$ million and $\$ 144$ million of loans held for sale, included in other assets at March 31, 2002, December 31, 2001, September 30, 2001, June 30, 2001 and March 31, 2001, respectively, which would have been classified as nonperforming had they been included in loans. In the third quarter of 2001 , $\$ 1.2$ billion of nonperforming subprime real estate loans were transferred to loans held for sale as a result of the exit of certain consumer finance businesses.
[GRAPH]
<TABLE>
<CAPTION>

> Capital Management
> (Dollars in millions)

<TABLE>
<CAPTION>

\section*{<S>}

Tier 1 capital
Total capital
\begin{tabular}{lllll}
\(1 Q 01\) & \multicolumn{2}{c}{\(2 Q 01\)} & \multicolumn{2}{c}{\(3 Q 01\)}
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Net risk-weighted assets & 532,824 & 529,201 & 522,291 & 506,020 & 488,772 \\
\hline Tier 1 capital ratio & 7.65\% & 7.90\% & 7.95\% & 8.30\% & 8.61\% \\
\hline Total capital ratio & 11.84 & 12.09 & 12.12 & 12.67 & 13.11 \\
\hline Ending equity / ending assets & 8.02 & 7.88 & 7.83 & 7.80 & 7.77 \\
\hline Ending capital / ending assets & 8.83 & 8.67 & 8.61 & 8.69 & 8.66 \\
\hline Average equity / average assets & 7.38 & 7.43 & 7.66 & 7.50 & 7.44 \\
\hline
\end{tabular}
</TABLE>
Share Repurchase Program
$\qquad$

31 million common shares were repurchased during the first quarter of 2002 as a part of ongoing share repurchase programs. In total, 259 million common shares have been repurchased since June 1999 - returning $\$ 14.8$ billion of capital to shareholders.

101 million shares remain outstanding under current authorized programs.

Capital Management
(Shares in millions)
[GRAPH]

| <TABLE> <br> <CAPTION> |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1201 | 2 Q 01 | 3201 | 4Q01 | $1 Q 02$ |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Shares outstanding at period end | 1,602 | 1,601 | 1,582 | 1,559 | 1,545 |
| Tier 1 capital ratio | 7.65\% | 7.90\% | 7.95\% | 8.30 | 8.61\% |

ier 1 capital ratio
$7.65 \%$ 7.90\%

E-Commerce \& BankofAmerica.com

Active On-line Banking Subscribers
(in thousands)
[GRAPH]

Bill-pay On-line Only Total
Bill-pay On-line Only Total

| Mar-01 | 672 | 1,415 | 2,087 |
| :--- | ---: | ---: | ---: |
| Jun-01 | 762 | 1,546 | 2,308 |
| Sep-01 | 844 | 1,695 | 2,539 |
| Dec-01 | 949 | 1,957 | 2,906 |
| Mar-02 | 1,059 | 2,255 | 3,314 |

Bank of America has the largest active online banking customer base with 3.3 million subscribers. This represents an active customer penetration rate of $23 \%$.

Bank of America uses the strictest Active User standard in the industry customers must have used our online services within the last 90 days.
1.1 million active bill pay users pay nearly $\$ 5$ billion worth of bills quarterly.

Currently, over 170 companies are presenting nearly 900,000 e-bills per quarter.

On-line Banking Active Penetration
of Total DDA Households
[GRAPH]

| $1 Q 01$ | $16 \%$ |
| :--- | :--- |
| $2 Q 01$ | $17 \%$ |
| $3 Q 01$ | $18 \%$ |
| $4 Q 01$ | $20 \%$ |
| $1 Q 02 *$ | $23 \%$ |

[GRAPH]

|  | \$ Volume | \% Electronic |
| :---: | :---: | :---: |
| 1201 | 3,326 | 73\% |
| 2001 | 3,614 | 73\% |
| 3 Q 01 | 4,038 | 74\% |
| 4Q01 | 4,386 | 74\% |
| 1202* | 4,942 | 78\% |

*Estimate
\% Reduction in 1-Year Attrition Rates On-line vs. Off-line Customers
[GRAPH]

| On-line Only Customers | $48 \%$ |
| :--- | :--- |
| On-line \& Bill-pay Customers | $80 \%$ |

Bank of America Direct Clients at period end
[GRAPH]


Companies Users

| $1 Q 01$ | 4,312 | 26,679 |
| :--- | :--- | :--- |
| 2 Q 01 | 4,950 | 32,134 |
| $3 Q 01$ | 5,770 | 38,614 |
| $4 Q 01$ | 6,746 | 46,062 |
| $1 Q 02$ | 7,476 | 53,452 |

