SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
July 15, 2002
BANK OF AMERICA CORPORATION
(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
(800) 299-2265
(Registrant's telephone number, including area code)

ITEM 5. OTHER EVENTS.
On July 15, 2002, Bank of America Corporation (the "Registrant") announced financial results for the second quarter ended June 30, 2002, reporting earnings of $\$ 2.22$ billion and diluted earnings per common share of $\$ 1.40$. A copy of the press release announcing the Registrant's results for the second quarter ended June 30, 2002 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
(c) Exhibits.

The following exhibits are filed herewith:
EXHIBIT NO. DESCRIPTION OF EXHIBIT

| 99.1 | Press Release dated July 15,2002 <br> financial results for the second quarter ended June 30,2002 |
| :--- | :--- |
| 99.2 | Supplemental Information prepared for use on July 15,2002 in <br> connection with financial results for the second quarter ended June <br> 30,2002 |

ITEM 9. REGULATION FD DISCLOSURE.

On July 15, 2002, the Registrant held an investor conference and webcast to disclose financial results for the second quarter ended June 30, 2002. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 9. All information in the Supplemental Information is presented as of July 15, 2002, and the Registrant does not assume any obligation to correct or update said information in the future.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BANK OF AMERICA CORPORATION 

By: /s/ Marc D. Oken
Marc D. Oken
Executive Vice President and Principal Financial Executive

Dated: July 15, 2002

## EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION OF EXHIBIT
99.1 Press Release dated July 15, 2002 with respect to the Registrant's financial results for the second quarter ended June 30, 2002
99.2

Supplemental Information prepared for use on July 15, 2002 in connection with financial results for the second quarter ended June 30, 2002

July 15, 2002
Investors may contact:
Kevin Stitt, Bank of America, 704.386.5667
Lee McEntire, Bank of America, 704.388.6780
Media may contact:
Eloise Hale, Bank of America, 704.387.0013
eloise.hale@bankofamerica.com

Bank of America announces 13 percent increase in EPS
Strong Performance in Consumer Bank continues to lead growth; Complemented by solid results in investment banking

CHARLOTTE - Bank of America Corporation today reported second quarter earnings of $\$ 2.22$ billion, or $\$ 1.40$ per share (diluted), a 13 percent increase in earnings per share from $\$ 2.02$ billion, or $\$ 1.24$ per share, reported a year ago. The return on common equity was 18.5 percent.

The adoption of FAS No. 142 in the first quarter of 2002 eliminated the amortization of goodwill, which impacts the company's expenses and net income. Excluding goodwill amortization in the second quarter of 2001 , net income and earnings per share rose 2 percent and 5 percent, respectively.

The increase in second quarter results was driven by broad-based gains in customer revenue and strong expense control, supported by progress in Six Sigma productivity and quality initiatives. These improvements were somewhat offset by a significant reduction in revenue from trading and equity investments.
"Our performance in the second quarter was led by strong growth in Consumer Banking as the execution of our customer-focused strategy continued to deliver results," said Kenneth D. Lewis, chairman and chief executive officer. "Given market conditions, we were especially pleased to see solid growth in our investment banking fees. Diligent expense management has complemented our efforts to grow revenue across the company and has enabled us to continue to deliver attractive results to our shareholders."

Net income for the first half of 2002 was $\$ 4.40$ billion, or $\$ 2.77$ per share (diluted), a 16 percent increase in earnings per share, from $\$ 3.89$ billion, or $\$ 2.39$ per share, a year ago. Excluding goodwill amortization in the first half of 2001, net income and earnings per share rose 5 percent and 7 percent, respectively.

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Second quarter highlights (compared to a year ago)
Financial highlights
. Shareholder Value Added (SVA) grew 5 percent to $\$ 834$ million.
. Average customer deposits grew 7 percent to $\$ 326$ billion.
. Nonperforming assets declined from a year earlier and remained essentially unchanged with levels in the first quarter of 2002.
. Investment banking income grew 2 percent as the demand for fixed income products continued to be strong. Modest growth in equities and a solid advisory business were also contributors.
. Investment and brokerage service revenue grew 12 percent due to increased customer activity.

Active debit cards increased 8 percent and purchase volumes rose 15 percent from a year ago, as more customers began using debit cards. Average managed consumer credit card outstandings were up 12 percent from last year, driven by new account purchase volume and an increase in balance transfers.

- Corporate service charges grew 11 percent due to higher fees paid in lieu of compensating balances as a result of a lower rate environment. Greater customer activity and the addition of new customers drove a 3 percent increase in consumer service charges.

Customer highlights
Net new checking accounts increased by more than 126,000 from the first quarter 2002, as the company attracted new customers with its
new My Access Checking product and also retained and deepened relationships with existing customers.
. During the second quarter, the company offered free online bill pay to new subscribers in an effort to attract customers and encourage existing customers to pay bills online. As a result, active users of online banking climbed 14 percent from the first quarter of 2002 to 3.8 million while active bill pay customers increased 20 percent to more than 1 million - the most users in the industry.

The company launched the SafeSend debit card product that allows consumers to send money to Mexico more efficiently and reduces fraud, helping the company support and strengthen its multi-cultural strategy by better meeting the needs of its diverse customer base.

The company launched the Visa CashPay payroll card, a new debit card that allows companies to pay employees with a reusable debit card. The debut of this card is part of the company's strategy for making payment exchange easier for customers.

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Revenue
Revenue declined 1 percent from the previous year to $\$ 8.74$ billion, as modest growth in fully taxable-equivalent net interest income was offset by a decline in market-related revenue.

Fully taxable-equivalent net interest income rose 3 percent to $\$ 5.26$ billion, as the company continued to benefit from low interest rates and higher consumer loan and deposit levels as well as higher trading-related revenue, partially offset by the exit of the subprime real estate business and reduced commercial loan levels.

Noninterest income declined 7 percent to $\$ 3.48$ billion, primarily due to lower trading revenue and equity investment losses.

In connection with asset/liability management, the company realized $\$ 93$ million in net securities gains.

Efficiency
At $\$ 4.49$ billion, expenses were down 7 percent from a year ago (adjusted for amortization of goodwill, expenses decreased 4 percent). The efficiency ratio improved to 51.34 percent.

Credit quality

Credit quality continued to be impacted by the economic slowdown and uncertain market conditions.
... Provision for credit losses of $\$ 888$ million was up $\$ 88$ million from a year ago. Provision was up 6 percent from $\$ 840$ million in the first quarter of 2002.
... Net charge-offs were $\$ 888$ million, or 1.06 percent of loans and leases, up from $\$ 787$ million, or 0.82 percent, a year ago. The increase in charge-offs was primarily concentrated in the consumer bankcard portfolio due to a 29 percent increase in on-balance sheet outstandings and the impact of the rise in unemployment and personal bankruptcy filings. Commercial net charge-offs increased $\$ 33$ million, or 7 percent, from a year ago. Excluding bankcard and the subprime lending business, other consumer-related charge-offs remained essentially unchanged from a year ago. Total net charge-offs increased $\$ 48$ million, or 6 percent, from the first quarter of 2002.
.. Nonperforming assets were $\$ 4.9$ billion, or 1.45 percent of loans, leases and foreclosed properties at June 30, 2002, down 20 percent from $\$ 6.2$ billion, or 1.63 percent, a year earlier. The decrease in nonperforming assets from a year ago is due to the exit of the subprime lending business and the company's risk management program, which includes an aggressive strategy to shed problem credits. Nonperforming assets remained essentially unchanged with levels in the first quarter of 2002.

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... The allowance for credit losses was 2.02 percent of loans and leases on June 30, 2002, an increase in coverage of 20 basis points from 1.82 percent a year ago. The allowance for credit losses, at $\$ 6.9$ billion, represented

148 percent of nonperforming loans, up from 118 percent a year ago. The allowance remained essentially unchanged from the first quarter of 2002.

Capital management
Total shareholders' equity was $\$ 47.8$ billion at June 30, 2002, down 3 percent from a year ago and represented 7.48 percent of period-end assets of $\$ 638$ billion. The preliminary Tier 1 Capital Ratio was 8.09 percent, an increase of 19 basis points from a year earlier.

During the quarter, Bank of America repurchased 51.2 million shares and issued 22.3 million shares for stock options. Average common shares outstanding were 1.53 billion, down 4 percent from 1.60 billion a year earlier and 1 percent from the first quarter of 2002.

Business segment results
To present comparable business segment results, earnings and expenses for the second quarter of 2001 have been adjusted to exclude goodwill amortization.

Consumer and Commercial Banking
Consumer and Commercial Banking (CCB) earned $\$ 1.44$ billion, up 7 percent from a year ago. Total revenue grew 6 percent while expenses increased 2 percent. Return on equity was 31.4 percent and SVA grew 14 percent to $\$ 936$ million.

Net interest income increased 7 percent to $\$ 3.51$ billion, driven by growth in consumer loans and deposits as well as the interest rate environment. Consumer loans grew 16 percent, primarily from residential mortgages and credit cards, driving a 2 percent increase in average loans. Commercial loan levels declined 13 percent.

Average customer deposits grew 6 percent, as new customers opened checking accounts and consumers moved assets into deposit products with greater liquidity during uncertain market conditions. Growth in consumer deposits continued to be led by increases in money market savings and checking account balances.

Noninterest income was up 5 percent to $\$ 2.02$ billion, driven by higher consumer service charges from increased customer activity, growth in new customers, increased use of debit cards by customers and higher commercial account service charges, slightly offset by lower mortgage banking income due to lower servicing levels.

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Global Corporate and Investment Banking
Global Corporate and Investment Banking (GCIB) earned $\$ 560$ million, a 12 percent increase from last year. While revenue declined 4 percent to $\$ 2.36$ billion, the provision for loan losses decreased 15 percent and expenses declined 10 percent. Return on equity was 20.2 percent and SVA increased $\$ 137$ million to $\$ 236$ million.

Net interest income was up 4 percent to $\$ 1.23$ billion from a year ago, primarily driven by trading-related activities and lower funding costs. Total trading-related revenue in GCIB, which includes trading-related net interest income and trading fees, was $\$ 752$ million, down 11 percent from last year's strong results primarily due to weaker demand for equity products.

Despite the challenging environment, investment banking income increased 2 percent to $\$ 442$ million from last year. These results were driven by the continued strong demand for fixed-income debt products and higher equity underwriting and advisory services income.

Asset Management
Asset Management earnings decreased 42 percent from a year ago to $\$ 72$ million, primarily due to one large charge-off. Provision for credit losses rose to \$144 million from $\$ 63$ million a year earlier. Revenue of $\$ 624$ million was slightly below last year while expenses declined 2 percent, even as the company made business investments for the future. Return on equity was 12.4 percent and SVA declined $\$ 58$ million to $\$ 3$ million.

Assets under management grew 2 percent, or $\$ 6$ billion, to $\$ 297$ billion. This increase was driven by the growth in the Nations Funds family of money market mutual funds.

In an effort to increase its distribution capabilities to better serve the financial needs of clients across the franchise, Asset Management continued to hire top talent during the quarter. The company is on track to reach its goal of increasing its number of licensed financial advisors and relationship managers by 20 percent by the end of 2002 .

Equity Investments reported a loss of $\$ 53$ million, compared to earnings of $\$ 37$ million a year ago. In Principal Investing, cash gains and fair market adjustments were approximately $\$ 170$ million in the second quarter, offset by impairments of approximately $\$ 215$ million.

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One of the world's leading financial services companies, Bank of America is committed to making banking work for customers and clients like it never has before. Through innovative technologies and the ingenuity of its people, Bank of America provides individuals, small businesses and commercial, corporate and institutional clients across the United States and around the world new and better ways to manage their financial lives.

Bank of America stock (ticker: BAC) is listed on the New York, Pacific and London stock exchanges. The company's Web site is www.bankofamerica.com. News, speeches and other corporate information may be found at www.bankofamerica.com/newsroom.

Additional financial tables are available at www.bankofamerica.com/investor/.
NOTE: James H. Hance Jr., vice chairman and chief financial officer, will
discuss second quarter results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a Webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor/.

Forward Looking Statements
This press release contains forward looking statements including, without limitation, statements about the Corporation's financial conditions, results of operations and earnings outlook. These forward looking statements involve certain risks and uncertainties. Actual conditions, results and earnings may differ materially from those contemplated by such forward-looking statements. Factors that may cause actual results to differ materially from such statements include, among others, the following: 1) projected business increases following process change and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) changes in the interest rate environment reduce interest margins and impact funding sources; 5) changes in market rates and prices may adversely impact the value of financial products; 6) legislation or regulatory requirements or changes adversely affect the businesses in which the company is engaged; 7) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the Corporation and its businesses; and 8) decisions to downsize, sell or close units or otherwise change the business mix of the company. For further information, please read the Bank of America reports filed with the SEC and available at www.sec.gov.

## Bank of America

<TABLE>
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$\$ 169$ million. The impact on net income was $\$ 155$ million, or $\$ 0.09$ per share.
The six months ended June 30, 2001 included goodwill amortization of $\$ 337$
million. The impact on net income was $\$ 314$ million, or $\$ 0.19$ per share.


Three months ended June 30, 2001

$\mathrm{n} / \mathrm{m}=$ not meaningful
(2) 2002 ratios are preliminary.
(3) In the third quarter of 2001, $\$ 1.2$ billion of nonperforming subprime real estate loans were transferred to loans held for sale as a result of the exit of certain consumer finance businesses.
(4) Includes goodwill amortization of $\$ 103$ million for Consumer and Commercial Banking, \$12 million for Asset Management, $\$ 27$ million for Global Corporate and Investment Banking, $\$ 2$ million for Equity Investments and $\$ 11$ million for Corporate Other.

Bank of America

Supplemental Information
Second Quarter 2002

July 15, 2002

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

## Results Overview

* Solid quarter with diluted earnings per common share of $\$ 1.40$, up 6\% annualized linked quarter and 5\% over second quarter 2001 after adjusting for elimination of goodwill amortization.
* All three core businesses posted revenue growth over prior quarter.
* Efficiency ratio improved as expenses remain controlled.
* Nonperforming assets down 1\% from prior quarter.
* Net charge-offs up from first quarter 2002 as a result of lower recoveries.
* Deposit growth continues to show steady growth in part due to net new account growth.

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| Performance ratios |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average assets |  | 1.29 | \% |  | 1.24 |  |
| Return on average common shareholders' equity |  | 16.87 |  |  | 16.67 |  |
| Efficiency ratio |  | 52.82 |  |  | 54.44 |  |
| Shareholder value added | \$ | 824 |  | \$ | 791 | \% |
| As Reported |  |  |  |  |  |  |
| Income statement (taxable-equivalent basis) |  |  |  |  |  |  |
| Total revenue | \$ | 8,719 |  | \$ | 8,858 |  |
| Provision for credit losses |  | 1,251 |  |  | 800 |  |
| Gains (losses) on sales of securities |  | 97 |  |  | (7) |  |
| Business exit costs |  | 1,305 |  |  | - |  |
| Other noninterest expense |  | 4,606 |  |  | 4,821 |  |
| Income tax expense |  | 813 |  |  | 1,207 |  |
| Net income |  | 841 |  |  | 2,023 |  |
| Diluted earnings per common share /(2)/ |  | 0.51 |  |  | 1.24 |  |
| Cash dividends paid per common share |  | 0.56 |  |  | 0.56 |  |
| Performance ratios |  |  |  |  |  |  |
| Return on average assets |  | 0.52 | \% |  | 1.24 | \% |
| Return on average common shareholders' equity |  | 6.78 |  |  | 16.67 |  |
| Net interest yield |  | 3.78 |  |  | 3.61 |  |
| Book value per share | \$ | 31.66 |  | \$ | 30.75 |  |
| Market price per share of common stock: |  |  |  |  |  |  |
| High for the period | \$ | 65.54 |  | \$ | 62.18 |  |
| Low for the period |  | 50.25 |  |  | 48.65 |  |
| Closing price |  | 58.40 |  |  | 60.03 |  |
| Market capitalization |  | 92,396 |  |  | 96,116 |  |
| Number of banking centers |  | 4,259 |  |  | 4,259 |  |
| Number of ATM's |  | 12,986 |  |  | 12,860 |  |
| Full-time equivalent employees </TABLE> |  | 143,824 |  |  | 144,287 |  |

(1) Operating basis excludes the following: provision for credit losses of $\$ 395$ million and noninterest expense of $\$ 1.3$ billion related to the exit of certain consumer finance businesses in the third quarter of 2001.
(2) Includes goodwill amortization of $\$ .19$ per share for year-to-date 2001 and $\$ .09$ per share in the fourth, third and second quarters of 2001.

Certain prior period amounts have been reclassified to conform to current period classifications.

## Capital Management (Dollars in millions)

<TABLE>
<CAPTION>
<S>
Tier 1 capital

| 2 Q01 | 3Q01 | 4Q01 | 1202 | 2Q02* |
| :---: | :---: | :---: | :---: | :---: |
| <C> | <C> | <C> | <C> | <C> |
| \$ 41,794 | \$ 41,517 | \$ 41,979 | \$ 42,078 | \$ 41,097 |
| 63,967 | 63,311 | 64,124 | 64,158 | 63,108 |
| 529,201 | 522,291 | 506,020 | 496,227 | 508,008 |
| 7.90\% | 7.95\% | 8.30\% | 8.48\% | 8.09\% |
| 12.09 | 12.12 | 12.67 | 12.93 | 12.42 |
| 7.88 | 7.83 | 7.80 | 7.77 | 7.48 |
| 8.67 | 8.61 | 8.69 | 8.66 | 8.35 |
| 7.43 | 7.66 | 7.50 | 7.44 | 7.47 |

Net risk-weighted assets
Tier 1 capital ratio

- 7.95

Total capital ratio
Ending equity / ending assets
$\begin{array}{lllll}7.43 & 7.66 & 7.50 & 7.44 & 7.47\end{array}$
nding capital / ending assets
Average equity / average assets
*Preliminary
Share Repurchase Program


82 million common shares were repurchased in the first six months of 2002 as a
part of ongoing share repurchase programs.
51 million common shares were repurchased during the second quarter of 2002.
50 million shares remain outstanding under current authorized program.
39 million shares were issued in the first half of 2002 with 22 million shares
issued during the second quarter, as part of stock option plans.

## Capital Management

 (Shares in millions)[GRAPHIC]

|  | $2 Q 01$ | $3 Q 01$ | $4 Q 01$ | $1 Q 02$ | $2 Q 02$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Shares outstanding at period end | ---- | ---- | ---- | ---- | ---- |
| Tier 1 capital ratio | 1,601 | 1,582 | 1,559 | 1,545 | 1,516 |
|  | $7.90 \%$ | $7.95 \%$ | $8.30 \%$ | $8.48 \%$ | $8.09 \% *$ |

* Tier 1 ratio decline due to share repurchases and higher risk-weighted assets.

Bank of America Corporation


|  | Second Quarter 2002 |  |  | First |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter 2002 |  |  |  |  |  |
|  | Interest |  |  |  |  |
| Interest |  |  |  |  |  |
|  | Average | Income/ | Yield/ | Average |  |
| Income/ Yield/ |  |  |  |  |  |
|  | Balance | Expense | Rate | Balance |  |
| Expense Rate |  |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |  |
| Earning assets |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 10,673 | \$ 63 | 2.37\% | \$ 10,242 | \$ |
| 61 2.43\% |  |  |  |  |  |
| Federal funds sold and securities purchased under agreements to resell | 48,426 | 270 | 2.23 | 44,682 |  |
| 2151.94 |  |  |  |  |  |
| Trading account assets | 78,113 | 961 | 4.93 | 70,613 |  |
| 888 5.06 |  |  |  |  |  |
| Total securities/(1)/ | 67,291 | 939 | 5.59 | 73,542 |  |
| 9635.24 |  |  |  |  |  |
| Loans and leases/(2)/ |  |  |  |  |  |
| Commercial - domestic | 111,522 | 1,887 | 6.78 | 116,160 |  |
| 1.978 6.90 |  |  |  |  |  |
| Commercial - foreign | 21,454 | 212 | 3.97 | 21,917 |  |
| 226 4.17 |  |  |  |  |  |
| Commercial real estate - domestic | 21,486 | 258 | 4.83 | 22,251 |  |
| 275 5.01 |  |  |  |  |  |
| Commercial real estate - foreign | 393 | 5 | 5.14 | 389 |  |
| 44.00 |  |  |  |  |  |
| Total commercial | 154, 855 | 2,362 | 6.12 | 160,717 |  |
| 2,483 6.26 |  |  |  |  |  |
| Residential mortgage | 94,726 | 1,602 | 6.77 | 81,104 |  |
| 1,389 6.88 |  |  |  |  |  |
| Home equity lines | 22,579 | 305 | 5.41 | 22,010 |  |
| 2945.42 |  |  |  |  |  |
| Direct/Indirect consumer | 30,021 | 542 | 7.25 | 30,360 |  |
| $550 \quad 7.34$ |  |  |  |  |  |
| Consumer finance | 11,053 | 226 | 8.20 | 12,134 |  |
| 2558.46 |  |  |  |  |  |
| Bankcard | 20,402 | 510 | 10.01 | 19,383 |  |
| $490 \quad 10.26$ |  |  |  |  |  |
| Foreign consumer | 2,048 | 19 | 3.71 | 2,093 |  |
| 19.71 |  |  |  |  |  |
| Total consumer | 180,829 | 3,204 | 7.10 | 167,084 |  |
| 2,997 7.24 |  |  |  |  |  |
| Total loans and leases | 335,684 | 5,566 | 6.65 | 327,801 |  |
| $5.480 \quad 6.76$ |  |  |  |  |  |



|  | Average Balance | Interest <br> Income/ Expense | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| Earning assets |  |  |  |
| Time deposits placed and other short-term investments | \$ 7.085 | \$ 81 | 4.58\% |
| Federal funds sold and securities purchased under agreements to resell | 33,859 | 405 | 4.79 |
| Trading account assets | 67,311 | 944 | 5.62 |
| Total securities/(1)/ | 55,719 | 909 | 6.53 |
| Loans and leases/(2)/ |  |  |  |
| Commercial - domestic | 139,096 | 2,585 | 7.45 |
| Commercial - foreign | 27,449 | 421 | 6.14 |
| Commercial real estate - domestic | 25,293 | 459 | 7.28 |
| Commercial real estate - foreign | 352 | 5 | 6.64 |
| Total commercial | 192,190 | 3,470 | 7.24 |
| Residential mortgage | 84,346 | 1,546 | 7.34 |
| Home equity lines | 21,958 | 424 | 7.75 |
| Direct/Indirect consumer | 30,352 | 637 | 8.42 |
| Consumer finance | 36,608 | 707 | 7.72 |
| Bankcard | 15,755 | 445 | 11.32 |
| Foreign consumer | 2,291 | 35 | 6.20 |
| Total consumer | 191,310 | 3,794 | 7.94 |
| Total loans and leases | 383,500 | 7,264 | 7.59 |
| Other earning assets | 20,154 | 409 | 8.11 |
| Total earning assets/(3)/ | 567,628 | 10,012 | 7.07 |
| Cash and cash equivalents | 23,232 |  |  |
| Other assets, less allowance for credit losses | 64,697 |  |  |
| Total assets | \$ 655,557 |  |  |
| Interest-bearing liabilities |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |
| Savings | \$ 20,222 | 57 | 1.14 |
| NOW and money market deposit accounts | 113,031 | 676 | 2.40 |
| Consumer CDs and IRAs | 74,777 | 969 | 5.20 |
| Negotiable CDs, public funds and other time deposits | 6,005 | 81 | 5.37 |
| Total domestic interest-bearing deposits | 214,035 | 1,783 | 3.34 |
| Foreign interest-bearing deposits/(4)/ |  |  |  |
| Banks located in foreign countries | 24,395 | 294 | 4.82 |
| Governments and official institutions | 3,983 | 45 | 4.53 |
| Time, savings, and other | 23,545 | 241 | 4.13 |
| Total foreign interest-bearing deposits | 51,923 | 580 | 4.49 |
| Total interest-bearing deposits | 265,958 | 2,363 | 3.57 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | 98,898 | 1,221 | 4.95 |
| Trading account liabilities | 30,710 | 312 | 4.07 |
| Long-term debt and trust preferred securities | 69,416 | 999 | 5.76 |
| Total interest-bearing liabilities/(3)/ | 464,982 | 4,895 | 4.22 |
| Noninterest-bearing sources: |  |  |  |
| Noninterest-bearing deposits | 97,390 |  |  |
| Other liabilities | 44,476 |  |  |
| Shareholders' equity | 48,709 |  |  |
| Total liabilities and shareholders' equity | \$ 655,557 |  |  |
| Net interest spread |  |  | 2.85 |
| Impact of noninterest-bearing sources |  |  | . 76 |
| Net interest income/yield on earning assets/(4)/ |  | \$ 5,117 | 3.61\% |

## </TABLE>

(1) The average balance and yield on securities are based on the average of historical amortized cost balances.
(2) Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
(3) Interest income also includes the impact of interest rate risk management contracts, which increased interest income by $\$ 505$ million and $\$ 560$ million
in the second and first quarters of 2002 and $\$ 194$ million in the second quarter of 2001, respectively. These amounts were substantially offset by corresponding decreases in the income earned on the underlying assets. Interest expense includes the impact of interest rate risk management contracts, which (increased) decreased interest expense by $\$(76)$ million and $\$ 49$ million in the second and first quarters of 2002 and $\$ 49$ million in the second quarter of 2001, respectively. These amounts were substantially offset by corresponding decreases (increases) in the interest paid on the underlying liabilities.
(4) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

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Bank of America Corporation

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Average Balances and Interest Rates - Taxable-Equivalent Basis
<TABLE>
<CAPTION>
```


----------------
(Dollars in millions)
Date 2001

| Year-to-Date 2002 |  |  | Year-to- |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Interes |  |  |  |
| Average | Income/ | Yield/ | Average | Inco |
| Balance | Expense | Rate | Balance | Expe |
| <C> | C> | <C> | <C> | <C> |

<C>
Earning assets
Time deposits placed and other short-term investments
$\$ 10,459 \quad \$ 124$ 2.40\% $\$ 6,881$ \$ 183
5.35\%
Federal funds sold and securities purchased under
agreements to resell
5.13
Trading account assets
5.56
Total securities/(1)/
6.39
Loans and leases/(2)/
Commercial (2)/
7.68
Commercial - foreign
6.61
Commercial real estate - domestic
7.78
Commercial real estate - foreign
7.18
Interest


Total commercial
-----------
Total commercial
7.54
-------------

Residential mortgage
7.38

Home equity lines
8.22
Direct/Indirect consumer
8.51
Consumer finance
7.91
Bankcard
11.84
Foreign consumer
6.87

Total consumer
8.11
------------ Total loans and leases
7.82

Other earning assets
$\begin{array}{lll}22.117 & 711 & 6.47\end{array}$
18,708
761

</TABLE>

[^0](3) Interest income also includes the impact of interest rate risk management contracts, which increased interest income by $\$ 1.1$ billion and $\$ 222$ million in 2002 and 2001, respectively. These amounts were substantially offset by corresponding decreases in the income earned on the underlying assets. Interest expense also includes the impact of interest rate risk management contracts, which (increased) decreased interest expense by $\$(27)$ million and $\$ 73$ million in 2002 and 2001, respectively. These amounts were substantially offset by corresponding decreases (increases) in the interest paid on the underlying liabilities.
(4) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

Business Segment Total Revenue
Second Quarter 2002
(Dollars in millions)
[GRAPHIC]
Business Segment


<TABLE> <CAPTION>

\section*{[GRAPHIC]}
\begin{tabular}{|c|c|c|c|}
\hline & <S> & <C> & <C> \\
\hline & Banking Regions & \$ 3,288 & 60\% \\
\hline & Consumer Products & \$ 1,397 & 25\% \\
\hline & Commercial Banking & \$ 842 & 15\% \\
\hline & Total CCB & \$ 5,527 & 100\% \\
\hline 100\% & & & \\
\hline
\end{tabular}

\section*{[GRAPHIC]}
\begin{tabular}{|c|c|c|}
\hline <C> & <C> & <C> \\
\hline Global Investment Banking & \$1,252 & 53\% \\
\hline Global Credit Products & \$ 658 & 28\% \\
\hline Global Treasury Services & \$ 449 & 19\% \\
\hline Total GCIB & \$2,359 & \\
\hline
\end{tabular}
</TABLE>
6

Consumer and Commercial Banking Segment

<TABLE>
<CAPTION>

\section*{Consumer and Commercial Banking Segment Results}

(Dollars in millions)


Selected Average Balance
Sheet Components
\begin{tabular}{lccccc} 
Total Loans and Leases & \(\$ 182,552\) & \(\$ 176,832\) & \(\$ 182,863\) & \(\$ 182,237\) & \(\$ 179,541\) \\
\(\$ 178,534\) & 278,425 & 262,210 & 280,168 & 276,662 & 273,256 \\
Total Deposits & 276,196 & 260,230 & 278,135 & 274,234 & 270,615
\end{tabular}
263,470
Period end (in billions)

```
$ 337.3
```
- ---------------------------------------
</TABLE>
<TABLE>
<CAPTION>
$\qquad$
-------------------------

Consumer Products

| Total Revenue | \$ | 2,836 |  | \$ | 2,433 |  | \$ | 1,397 |  | \$ | 1,439 |  | \$ | 1,432 |  | \$ | 1,266 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 1,245 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Net Income/(3)/ 320 |  | 747 |  | \$ | 632 |  |  | 350 |  |  | 397 |  |  | 368 |  |  | 316 |
| Shareholder Value Added |  | 573 |  |  | 478 |  |  | 263 |  |  | 310 |  |  | 286 |  |  | 234 |
| 241 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency Ratio |  | 38.4 | \% |  | 42.7 | \% |  | 40.5 | \% |  | 36.5 | \% |  | 38.4 | \% |  | $41.4 \%$ |
| 42.5 \% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Revenue | \$ | 1,701 |  | \$ | 1,719 |  | \$ | 842 |  | \$ | 859 |  | \$ | 911 |  | \$ | 883 |
| \$ 879 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Net Income/(4)/ |  | 551 |  | \$ | 515 |  |  | 278 |  |  | 273 |  |  | 233 |  |  | 265 |
| 266 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholder Value Added |  | 296 |  |  | 255 |  |  | 154 |  |  | 142 |  |  | 111 |  |  | 139 |
| 137 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency Ratio |  | 39.5 | \% |  | 42.9 | \% |  | 39.0 | \% |  | 39.9 | \% |  | 48.5 | \% |  | $41.7 \%$ |
| 43.5 \% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

(1) Includes goodwill amortization of $\$ 210$ million in year-to-date 2001; $\$ 105$ million, $\$ 106$ million and $\$ 103$ million in the fourth, third and second quarters of 2001 , respectively.
(2) Includes goodwill amortization of $\$ 174$ million in year-to-date 2001; $\$ 87$ million in the fourth and third quarters of 2001 and $\$ 85$ in the second quarter of 2001 , respectively.
(3) Includes goodwill amortization of $\$ 14$ million in year-to-date 2001; \$7 million per quarter of 2001 , respectively.
(4) Includes goodwill amortization of $\$ 22$ million in year-to-date 2001; $\$ 11$ million in the fourth quarter of 2001 , $\$ 12$ million in the third quarter of 2001 and $\$ 11$ million in the second quarter of 2001 , respectively.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.


Bill payment Volume
(Dollars in millions)
[GRAPHIC]

$\qquad$

## [GRAPHIC]

|  | Companies | Users |
| ---: | ---: | ---: |
| $2 Q 01$ | 4,950 | 32,134 |
| $3 Q 01$ | 5,770 | 38,614 |
| $4 Q 01$ | 6,746 | 46,062 |
| $1 Q 02$ | 7,476 | 53,452 |
| $2 Q 02$ | 8,918 | 61,883 |

## Consumer Credit Card Results

<TABLE>
<CAPTION>

\section*{Included within Consumer Products}

---
</TABLE>

## Global Corporate and Investment Banking Segment



(1) Includes goodwill amortization of $\$ 54$ million in year-to-date 2001; $\$ 27$ million per quarter in 2001, respectively.
(2) Includes goodwill amortization of $\$ 28$ million in year-to-date 2001; $\$ 14$ million per quarter in 2001, respectively.
(3) Includes goodwill amortization of $\$ 21$ million in year-to-date 2001; $\$ 11$ million per quarter in 2001, respectively.
(4) Includes goodwill amortization of $\$ 5$ million in year-to-date 2001; $\$ 2$ million per quarter in 2001, respectively.

Certain prior period amounts have been reclassified between segments to conform

Asset Management Segment

## <TABLE>

<CAPTION>
Asset Management Segment Results


## ---------------------1

## </TABLE>

(1) Includes goodwill amortization of $\$ 24$ million in year-to-date 2001; \$12
million per quarter in 2001, respectively.
Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Equity Investments Segment

## <TABLE>

<CAPTION>
Equity Investments Segment Results


(1) Includes goodwill amortization of $\$ 4$ million in year-to-date 2001; \$2 million per quarter in 2001, respectively.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Corporate Other /(1)/
<TABLE>
<CAPTION>
Corporate Other Results(/2)/

(1) Corporate Other consists primarily of gains and losses associated with managing the balance sheet of the Corporation, certain consumer finance and commercial lending businesses being liquidated, and certain residential mortgages originated by the mortgage group or otherwise acquired and held for asset/liability management purposes.
(2) Excludes the following: provision for credit losses of $\$ 395$ million and noninterest expense of $\$ 1.3$ billion related to the exit of certain consumer finance businesses in the third quarter of 2001.
(3) Includes goodwill amortization of $\$ 22$ million in year-to-date 2001; $\$ 3$ million, $\$ 7$ million and $\$ 11$ million in the fourth, third, and second quarters of 2001, respectively.

Certain prior period amounts have been reclassified between segments to conform to the current period presentation.

Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)

<TABLE>
<CAPTION>
2 Q02
\(\qquad\)

Amt. Ratio
- ------- -------
<S> \(\quad\) <C> \(\quad\) Commercial - domestic /(1)/
\$ \(383 \quad 1.38 \%\)
\(\quad\) Commercial - foreign
\(119 \quad 2.23\)
Commercial real estate - domestic
\(8 \quad 0.14\)
\begin{tabular}{rrrr} 
\\
& Total Commercial \\
510 & 1.32
\end{tabular}
------

Residential mortgage
80.03

Home equity lines
\(7 \quad 0.12\)
Direct/indirect consumer
\(38 \quad 0.50\)
Consumer finance /(2)/
491.77

Bankcard
2695.28

Other consumer domestic
\(7 \mathrm{n} / \mathrm{m}\)
Foreign consumer
\(\qquad\)
Total Consumer / (2) /

\section*{\(378 \quad 0.84\)}

Total Net Charge-offs (2)
\$888 1.06
-_----

By Business Segment:
Consumer \& Commercial Banking
\$ 329
\(4490.99 \%\)
Global Corporate \& Investment
Banking /(1)/
\(216 \quad 1.35\)
Asset Management
1432.43

Equity Investments
Corporate Other /(2)/
\(80 \quad 0.50\)


</TABLE>
Loans are classified as domestic or foreign based upon the domicile of the borrower.
(1) Fourth quarter 2001 includes $\$ 210$ million related to Enron.
(2) Third quarter 2001 includes $\$ 635$ million related to the exit of certain consumer finance businesses. Excluding these net charge-offs, the ratios would be $1.75 \%$ for Consumer Finance, $0.85 \%$ for Total Consumer, and $0.95 \%$ for Total Net Charge-offs.

## Net Charge-offs

[GRAPHIC]

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & 2001 & 3201 & 4Q01 & 1202 \\
\hline \multicolumn{5}{|l|}{2 Q 02 l} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{<C>} \\
\hline Total Net Charge-offs, excl. exited cons. fin. businesses & \$ 787 & \$ 856 & \$1,194 & \$ 840 \\
\hline \multicolumn{5}{|l|}{\[
\$ 888
\]} \\
\hline Net Charge-off Ratio, excl. exited cons. fin. businesses & & 0.95 & & \\
\hline Charge-offs - exited consumer finance business & & \$ 635 & & \\
\hline Total Net Charge-offs incl. exited cons. fin. businesses & \$ 787 & \$1,491 & \$1,194 & \$ 840 \\
\hline \$ 888 & & & & \\
\hline Net Charge-off Ratio, incl. exited cons. fin. businesses & \(0.82 \%\) & 1.65\% & 1.42\% & 1.04 \\
\hline 1.06\% & & & & \\
\hline
\end{tabular}
\(1.06 \%\)
</TABLE>
Nonperforming Assets
(Dollars in millions)
<TABLE>
<CAPTION>

## $2 Q 02$

---------
<S>
<C>
Commercial - domestic
\$2,847
Commercial - foreign
980
Commercial real estate - domestic 202

Commercial real estate - foreign 3
$\qquad$
Total Commercial
4,032
_-_-_-_-_-



[GRAPHIC]

| <TABLE> <br> <CAPTION> |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2 Q01 | 3201 | 4Q01 | 1Q02 |
| 2Q02 |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |
| Total Allowance to Total Loans | 1.82\% | 1.97\% | 2.09\% | 2.07\% |
| 2.02\% |  |  |  |  |
| Total Allowance to Total Nonperforming Loans 148\% | 118\% | 162\% | 153\% | 149\% |
| </TABLE> |  |  |  |  |

Bank of America Corporation
Consolidated Statement of Income - Operating Basis/(1)/

(Dollars in millions, except per share information; shares in thousands)

<TABLE>
<CAPTION>

\begin{tabular}{|c|c|c|c|c|}
\hline ```
912
Other interest income
740
``` & 699 & 893 & 312 & 387 \\
\hline Total interest income
\[
8,805
\] & 15,855 & 20,166 & 7,984 & 7,871 \\
\hline Interest expense & & & & \\
\hline \[
\begin{aligned}
& \text { Deposits } \\
& 1,713
\end{aligned}
\] & 2,728 & 5,076 & 1,384 & 1,344 \\
\hline Short-term borrowings 700 & 1,006 & 2,598 & 529 & 477 \\
\hline Trading account liabilities 268 & 629 & 602 & 344 & 285 \\
\hline Long-term debt 707 & 1,245 & 2,221 & 633 & 612 \\
\hline Total interest expense
\[
3,388
\] & 5,608 & 10,497 & 2,890 & 2,718 \\
\hline Net interest income
\[
5,417
\] & 10,247 & 9,669 & 5,094 & 5,153 \\
\hline Noninterest income Consumer service charges 746 & 1,426 & 1,408 & 734 & 692 \\
\hline Corporate service charges 540 & 1,132 & 1,010 & 565 & 567 \\
\hline Total service charges 1,286 & 2,558 & 2,418 & 1,299 & 1,259 \\
\hline ```
Consumer investment and brokerage services
382
Corporate investment and brokerage services
151
``` & 801
348 & 778
273 & 420
178 & 381
170 \\
\hline Total investment and brokerage services 533 & 1,149 & 1,051 & 598 & 551 \\
\hline Mortgage banking income 167 & 327 & 317 & 135 & 192 \\
\hline Investment banking income 473 & 805 & 801 & 464 & 341 \\
\hline Equity investment gains/(losses)
(49) & (10) & 318 & (36) & 26 \\
\hline Card income
\[
629
\] & 1,196 & 1,174 & 620 & 576 \\
\hline \[
\begin{aligned}
& \text { Trading account profits/(2)/ } \\
& 334
\end{aligned}
\] & 608 & 1,075 & 263 & 345 \\
\hline Other income 25 & 288 & 367 & 138 & 150 \\
\hline Total noninterest income
\[
3,398
\] & 6,921 & 7,521 & 3,481 & 3,440 \\
\hline ```
Total revenue
8,815
Provision for credit losses
1,401
``` & 17,168
1,728 & 17,190
1,635 & 8,575
888 & 8,593
840 \\
\hline Gains/(losses) on sales of securities 393 & 137 & (15) & 93 & 44 \\
\hline Other noninterest expense & & & & \\
\hline Personnel
\[
2,590
\] & 4,832 & 4,935 & 2,386 & 2,446 \\
\hline \[
\begin{aligned}
& \text { Occupancy } \\
& 465
\end{aligned}
\] & 873 & 861 & 441 & 432 \\
\hline \[
\begin{aligned}
& \text { Equipment } \\
& 280
\end{aligned}
\] & 541 & 562 & 279 & 262 \\
\hline \[
\begin{aligned}
& \text { Marketing } \\
& 166
\end{aligned}
\] & 340 & 351 & 170 & 170 \\
\hline Professional fees 153 & 213 & 267 & 122 & 91 \\
\hline Amortization of intangibles & 110 & 446 & 55 & 55 \\
\hline
\end{tabular}


Noninterest income

\section*{Consumer service charges \\ Corporate service charges \\ Total service charges}

Consumer investment and brokerage services
Corporate investment and brokerage services

Total investment and brokerage services

Mortgage banking income
Investment banking income
Equity investment gains/(losses)
Card income
Trading account profits/(2)/
Other income

\section*{Total noninterest income}

Total revenue
Provision for credit losses
Gains/(losses) on sales of securities
Other noninterest expense
Personnel
Occupancy
Equipment
Marketing
Professional fees
Amortization of intangibles
Data processing
Telecommunications
Other general operating
Total other noninterest expense
Operating income before income taxes
Income tax expense

Operating net income

Operating income available to common shareholders

Per common share information
Operating earnings
Diluted operating earnings/(3)/
Dividends

Average common shares issued and outstanding
Average diluted common shares issued and outstanding
As reported
Net income
Net income available to common shareholders
Earnings per common share
Diluted earnings per common share
\begin{tabular}{|c|c|}
\hline 1,240 & 1,225 \\
\hline 386 & 399 \\
\hline 142 & 137 \\
\hline 528 & 536 \\
\hline 109 & 196 \\
\hline 305 & 455 \\
\hline 22 & 171 \\
\hline 618 & 601 \\
\hline 433 & 376 \\
\hline 174 & 181 \\
\hline 3,429 & 3,741 \\
\hline 8,633 & 8,771 \\
\hline 856 & 800 \\
\hline 97 & (7) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline 2,304 & 2,534 \\
\hline 448 & 428 \\
\hline 273 & 271 \\
\hline 165 & 174 \\
\hline 144 & 141 \\
\hline 219 & 223 \\
\hline 175 & 187 \\
\hline 121 & 128 \\
\hline 757 & 735 \\
\hline 4,606 & 4,821 \\
\hline 3,268 & 3,143 \\
\hline 1,177 & 1,120 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \$ & 2,091 & \$ & 2,023 \\
\hline & 2,089 & & 2,022 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline 1.31 & 1.26 \\
\hline 1.28 & 1.24 \\
\hline 0.56 & 0.56 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline 1,599,692 & 1,601,537 \\
\hline 1,634,063 & 1,632,964 \\
\hline
\end{tabular}
\begin{tabular}{rrr}
841 & \(\$\) & 2,023 \\
839 & & 2,022 \\
0.52 & & 1.26 \\
0.51 & & 1.24
\end{tabular}
</TABLE>
(1) Operating basis excludes the following: provision for credit losses of $\$ 395$ million and noninterest expense of $\$ 1.3$ billion related to the exit of certain consumer finance businesses in the third quarter of 2001.
(2) Trading account profits for year-to-date 2001 included $\$ 83$ million transition adjustment loss resulting from adoption of Statement of Financial Accounting Standards No.133, "Accounting for Derivative Instruments and Hedging Activities," on January 1, 2001.
(3) Includes goodwill amortization of $\$ .19$ per share in year-to-date 2001 and $\$ .09$ per share in the fourth, third and second quarters of 2001.

Certain prior period amounts have been reclassified to conform to current period presentations.

Bank of America Corporation
Consolidated Balance Sheet
(Dollars in millions)

=====

Liabilities
Deposits in domestic offices:
Noninterest-bearing \$101,163 \$108,409
\$100,199
Interest-bearing 224,582 224,630
213,036
Deposits in foreign offices:
$\begin{array}{ll}\text { Noninterest-bearing } & 1,7501,677\end{array}$
1,490
Interest-bearing 33,274 32,484
48,761
$\qquad$
-----------
Total deposits 360,769 367,200
363,486

- ---------

Federal funds purchased and securities sold under agreements to repurchase
56,678
48,545
52,189
Trading account liabilities
$25,751 \quad 25,258$
20,866
Derivative liabilities
$17,800 \quad 12,053$
13,078
Commercial paper
1,946
363
3,156
Other short-term borrowings
31,027 21,629

| 32,348 |  |  |
| :---: | :---: | :---: |
| Accrued expenses and other liabilities | 32,002 | 31,138 |
| 22,902 |  |  |
| Long-term debt | 59,181 | 60,036 |
| 63,243 |  |  |
| Trust preferred securities | 5,530 | 5,530 |
| 4,955 |  |  |
| Total liabilities | 590,684 | 571,752 |
| 576,223 |  |  |
| Shareholders' equity |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized - $100,000,000$ shares; issued and outstanding 1,411,750; 1,452,249 and 1,587,066 shares | 60 | 62 |
| 68 |  |  |
| Common stock, $\$ 0.01$ par value; authorized - 5,000,000,000 shares; issued and outstanding 1,515,667,160; 1,544,521,073 and 1,601,126,336 shares | 1,499 | 3,949 |
| 7,629 |  |  |
| Retained earnings | 45,546 | 44,245 |
| 41,912 |  |  |
| Accumulated other comprehensive income/(loss) (262) | 660 | (72) |
| Other <br> (45) | (1) | (15) |
| Total shareholders' equity $49,302$ | 47,764 | 48,169 |
| Total liabilities and shareholders' equity $\$ 625,525$ | \$638,448 | \$619,921 |


[^0]:    (1) The average balance and yield on securities are based on the average of historical amortized cost balances.
    (2) Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.

