As filed with the Securities and Exchange Commission on April 18, 2005.

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 8-K**

**CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

Date of Report (Date of earliest event reported): April 18, 2005

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

1-6523

(Commission File Number)

56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina (Address of principal executive offices)

> 28255 (Zip Code)

704.386.8486

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240-14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 18, 2005, Bank of America Corporation (the "Registrant") announced financial results for the first quarter ended March 31, 2005, reporting for the quarter net income of \$4.70 billion and diluted earnings per common share of \$1.14. A copy of the press release announcing the Registrant's results for the first quarter ended March 31, 2005 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

# ITEM 7.01. REGULATION FD DISCLOSURE.

On April 18, 2005, the Registrant held an investor conference and webcast to disclose financial results for the first quarter ended March 31, 2005. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of March 31, 2005, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the proceeding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

# ITEM 8.01. OTHER EVENTS.

On April 18, 2005, the Registrant announced financial results for the first quarter ended March 31, 2005, reporting for the quarter net income of \$4.70 billion and diluted earnings per common share of \$1.14. A copy of the press release announcing the Registrant's results for the first quarter ended March 31, 2005 is attached hereto at Exhibit 99.1 and incorporated by reference herein.

# ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

# (c) Exhibits.

The following exhibits are filed herewith:

## Exhibit No.

99.1	Press Release dated April 18, 2005 with respect to the Registrant's financial results for the first quarter ended March 31, 2005.
99.2	Supplemental Information prepared for use on April 18, 2005 in connection with financial results for the first quarter ended March 31, 2005.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty

Neil A. Cotty Chief Accounting Officer

Dated: April 18, 2005

# EXHIBIT INDEX

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Investors may contact:

Kevin Stitt, Bank of America, 704.386.5667 Lee McEntire, Bank of America, 704.388.6780

Media may contact:

Terry Francisco, Bank of America, 704.386.4343

# Bank of America reports record quarterly earnings of \$4.7 billion, or \$1.14 per share

Revenue and earnings momentum strong across enterprise

Commercial loans up significantly in Northeast

Efficiency ratio beats target

CHARLOTTE — Bank of America Corporation today reported that first quarter net income rose to \$4.70 billion, or \$1.14 per share (diluted), from \$2.68 billion, or \$0.91 per share, a year ago. Under purchase accounting rules, results reported for the first quarter of 2004 do not include the impact of FleetBoston Financial Corporation, which was acquired on April 1, 2004. Return on common equity in the first quarter was 19.30 percent.

In addition to the impact of Fleet, net income increased due to strong results throughout the company's businesses, lower credit costs, increasing merger-related efficiencies and gains from the sales of securities.

The integration of Fleet remained on schedule as several systems conversions were completed during the quarter and additional conversions were started. Direct cost savings achieved in the quarter totaled \$437 million.

First quarter earnings included merger and restructuring charges of \$112 million pre-tax, which reduced net income by 2 cents per share.

"I am very pleased with the continued momentum of our businesses," said Kenneth D. Lewis, chairman and chief executive officer. "The continuing successful integration of the Fleet franchise has bolstered our ability to achieve future growth and value creation for our shareholders. In particular, we saw the strongest commercial loan growth in many quarters across our company and deposit growth continues to be robust.

"This quarter shows how our balanced business mix is paying off," Lewis continued. "The power of our franchise is evident in our ability this quarter to deliver an efficiency ratio below our target of 50 percent."

**Business Highlights** (Unless otherwise stated, the following highlights compare results in the first quarter of 2005 to the fourth quarter of 2004. Both periods include the impact of the Fleet merger.)

- Net new retail consumer checking accounts in the first quarter of 2005 were a record 610,000, surpassing the 602,000 new accounts in the fourth quarter of 2004.
- Net new retail savings accounts in the first quarter of 2005 were a record 759,000, versus 742,000 new accounts in the fourth quarter of 2004.
- Bank of America opened 1.3 million new consumer credit card accounts in the first quarter of 2005, as average managed outstandings for consumer credit card exceeded \$58 billion.
- Average loans grew 2 percent from the fourth quarter of 2004 to \$525 billion, with strength in both consumer and commercial lending. Excluding residential
  mortgages, average loans grew 3 percent from the fourth quarter of 2004. Bank of America carries residential mortgages on its balance sheet for asset/liability
  management.
- Active online banking users increased to 13.1 million, while online bill payers reached 6.3 million in the first quarter of 2005.
- Trading-related revenue in the Global Capital Markets and Investment Banking segment climbed 74 percent in the first quarter of 2005 as compared to the fourth quarter of 2004.
- Customer "Delight" among all Bank of America customers in the first quarter was 52.5 percent, compared to 50.1 percent one year ago. These results include all Bank of America businesses and the former Fleet franchise.

# **Fleet Merger Highlights**

- Approximately 10 million Fleet consumer credit card accounts were converted to the Bank of America System, and BAC completed the issuance of Bank of
  America credit and debit cards to active Fleet cardholders.
- Net new checking accounts in the former Fleet footprint increased to 79,000 in the quarter as compared to 45,000 in the fourth quarter of 2004.
- Net new savings accounts in the former Fleet footprint increased to 96,000 in the quarter as compared to net new savings accounts of 82,000 in the fourth quarter of 2004.
- Global Business and Financial Services grew loans more than \$200 million in the former Fleet footprint during the first quarter of 2005 in Middle Market and Business Banking.

#### 2005 First Quarter Versus 2004 First Quarter Financial Summary

# Revenue

Revenue on a fully taxable-equivalent basis grew to \$14.22 billion from \$9.70 billion the previous year.

Net interest income on a fully taxable-equivalent basis was \$8.07 billion compared to \$5.97 billion a year earlier. In addition to the impact of Fleet, the increase was driven by consumer and middle-market business loan growth, higher domestic deposit levels and asset-liability management portfolio activity net of the impact of rates. These increases were partially offset by a lower trading-related contribution and lower levels of foreign loans.

Noninterest income was \$6.15 billion compared to \$3.73 billion a year earlier. In addition to the impact of Fleet, these results were driven by higher investment and brokerage services, equity investment gains, trading account profits and card income.

During the quarter, the company realized \$659 million in securities gains. The company realized \$495 million in securities gains in the first quarter of 2004.

# Efficiency

With strong revenue growth and expense control, the efficiency ratio, including merger and restructuring charges, improved to 49.62 percent. Noninterest expense was \$7.06 billion compared to \$5.43 billion a year ago, driven by the addition of Fleet.

# **Credit Quality**

All major commercial credit quality indicators continued to show positive trends. Credit card charge-offs grew as a result of the Fleet acquisition, card portfolio growth and seasoning and increases in minimum payment requirements as compared to the first quarter of 2004. Consumer credit quality remained strong in all other categories.

- Provision for credit losses was \$580 million, down from \$706 million in the fourth quarter of 2004 and \$624 million a year earlier.
- Net charge-offs were \$889 million, or 0.69 percent of average loans and leases. This compared to \$845 million, or 0.65 percent, in the fourth quarter of 2004 and \$720 million, or 0.77 percent of average loans and leases in the first quarter of 2004.
- Nonperforming assets decreased to \$2.34 billion, or 0.44 percent of total loans, leases and foreclosed properties, at March 31, 2005. This compared to \$2.46 billion, or 0.47 percent, at December 31, 2004 and \$2.49 billion, or 0.66 percent, at March 31, 2004.
- The allowance for loan and lease losses was \$8.31 billion, or 1.57 percent of loans and leases, at March 31, 2005. This compared to \$8.63 billion, or 1.65 percent, at December 31, 2004 and \$6.08 billion, or 1.62 percent, at March 31, 2004. At March 31, 2005, the allowance for loan and lease losses represented 401 percent of nonperforming loans and leases, compared to 390 percent at December 31, 2004 and 258 percent at March 31, 2004.

## **Capital Management**

Total shareholders' equity was \$98.52 billion at March 31, 2005. Period-end assets grew to \$1.21 trillion. The Tier 1 Capital Ratio was 8.20 percent, compared to 8.10 percent at December 31, 2004 and 7.73 percent a year ago.

During the quarter, Bank of America paid a cash dividend of \$0.45 per share. The company also issued 32 million shares, primarily related to employee stock options and ownership plans, and repurchased 43 million shares. Average common shares issued and outstanding were 4.03 billion in the first quarter, compared to 4.03 billion in the fourth quarter of 2004 and 2.88 billion in the first quarter of 2004.

# First Quarter 2005 Business Segment Results

#### **Global Consumer and Small Business Banking**

Global Consumer and Small Business Banking earnings in the first quarter were \$1.90 billion. Revenue in the first quarter was \$6.96 billion.

As compared to the first quarter of 2004, improvement in mortgage banking income and continued growth in card income and service charges was somewhat offset by an increase in provision.

Excluding the impact of Fleet, average deposits increased slightly while loan balances continued to grow, led by growth in credit card and home equity loans. Credit and debit card purchase volumes also grew as more customers moved away from writing checks and using cash. Loan production in Consumer Real Estate was led by significant improvement in home equity volume as compared to the first quarter of 2004.

# **Global Business and Financial Services**

Global Business and Financial Services earnings in the first quarter were \$1.12 billion. Revenue in the first quarter was \$2.73 billion.

Excluding the impact of Fleet, steady growth in commercial lending continued. The benefit of steady loan and deposit growth was partially offset by a slight compression in loan margin spreads as compared to the first quarter of 2004.

# **Global Capital Markets and Investment Banking**

Global Capital Markets and Investment Banking earnings in the first quarter were \$721 million. Revenue in the first quarter was \$2.63 billion.

The business recorded its best quarter ever in earnings and revenue. This was primarily due to increases in trading profits, led by increased sales of interest rate products, equities and strong portfolio management in fixed income. Also contributing to the increase in trading-related revenue were gains on credit portfolio hedges. These increases were somewhat offset by lower investment banking fees as compared to the first quarter of 2004.

Due to the favorable credit environment, Global Capital Markets and Investment Banking had a negative provision in the large corporate loan book in the first quarter of 2005.

#### **Global Wealth and Investment Management**

Global Wealth and Investment Management earnings in the first quarter were \$576 million. Revenue in the first quarter was \$1.79 billion.

Excluding the impact of Fleet, revenue and earnings growth was led by increases from the impact of loan and deposit growth and asset management fees, as well as strong expense management. These factors were partially offset by lower brokerage volume and price compression in addition to a drop in assets under management.

# All Other

All Other reflected \$379 million of net income for the quarter. Securities gains related to asset/liability management are included in this reporting segment. Equity Investments earned \$98 million compared to a loss of \$29 million in the first quarter of 2004.

Note: Marc Oken, chief financial officer, will discuss first quarter results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor/.

Bank of America is one of the world's largest financial institutions, serving individual consumers, small businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving 33 million consumer relationships through more than 5,800 retail banking offices and 16,700 ATMs and through award-winning online banking with more than thirteen million active users. Bank of America is the No. 1 Small Business Administration Lender in the United States by the SBA. The company serves clients in 150 countries and has relationships with 96 percent of the U.S. Fortune 500 companies and 82 percent of the Global Fortune 500. Bank of America Corporation stock (ticker: BAC) is listed on the New York Stock Exchange.

#### **Forward-Looking Statements**

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forward-looking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; and 10) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov.

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	Three Months E March 31	nded
	2005	2004
(Dollars in millions, except per share data; shares in thousands)		
<u>Financial Summary</u>		
Earnings	\$ 4,695	\$ 2,681
Earnings per common share	1.16	0.93
Diluted earnings per common share Dividends paid per common share	1.14 0.45	0.91 0.40
Closing market price per common share	44.10	40.49
Average common shares issued and outstanding	4,032,550	2,880,306
Average diluted common shares issued and outstanding	4,099,062	2,933,402
Summary Income Statement		
Net interest income	\$ 7,873	\$ 5,801
Total noninterest income	6,149	3,730
Fotal revenue	14,022	9,531
Provision for credit losses	580	624
Gains on sales of debt securities	659	495
Other noninterest expense	6,945	5,430
Aerger and restructuring charges	112	
ncome before income taxes	7,044	3,972
ncome tax expense	2,349	1,291
let income	\$ 4,695	\$ 2,681
Summany Average Balance Sheet		
Summary Average Balance Sheet	¢ 534.044	\$ 374.077
Securities	\$ 524,944 204,574	\$ 374,077 99,755
Fotal earning assets	1,044,914	734,808
Total assets	1,200,883	833,192
otal deposits	627,419	425,075
hareholders' equity	98,814	48,686
Common shareholders' equity	98,542	48,632
Performance Indices		
Return on average assets Return on average common shareholders' equity	1.59% 19.30	1.29% 22.16
Credit Quality		
Vet charge-offs	\$ 889	\$ 720
Annualized net charge-offs as a % of average loans and leases outstanding	0.69%	0.77%
Annaged credit card net losses as a % of average managed credit card receivables	6.17	5.05
	At March 3	1
	2005	2004
Balance Sheet Highlights		
Loans and leases	\$ 529,466	\$ 375,968
Total securities	218,950	139,788
otal earning assets	1,059,816	705,039
Total assets	1,212,239	799,974
Total deposits	629,987	435,592
Total shareholders' equity	98,519	48,776
Common shareholders' equity Book value per share	98,248 24.35	48,723 16.85
Total equity to assets ratio (period-end)	8.13%	6.10%
Risk-based capital ratios:		
Tier 1 Total	8.20*	7.73
Lotal	11.46* <b>5.82</b> *	11.46 5.43
Period-end common shares issued and outstanding	4,035,319	2,890,975
Allowance for credit losses:		
Allowance for loan and lease losses Reserve for unfunded lending commitments	\$ 8,313 394	\$ 6,080 401
Total	\$ 8,707	\$ 6.481
	\$ 8,707	\$ 6,481
Allowance for loan and lease losses as a % of total loans and leases Allowance for loan and lease losses as a % of total nonperforming loans and leases	1.57% 401	1.62% 258
	\$ 2,073	\$ 2,354
Total nonperforming loans and leases		,

Total nonperforming assets	2,338	2,485
Nonperforming assets as a % of:		
Total assets	0.19%	0.31%
Total loans, leases and foreclosed properties	0.44	0.66
Nonperforming loans and leases as a % of total loans and leases	0.39	0.63
Other Data		
Full-time equivalent employees	175,365	134,374
Number of banking centers - domestic	5,889	4,272
Number of ATMs - domestic	16,798	13,168

\* Preliminary data

BUSINESS SEGMENT RESULTS									
		Global onsumer and nall Business Banking	Global Business and Financial Services	and	Global ital Markets Investment Banking		Global Wealth Investment anagement		All ther
Three Months Ended March 31, 2005									
Total revenue (FTE) <sup>(2)</sup>	\$	6,961	\$ 2,734	\$	2,632	\$	1,794	\$	100
Net income		1,899	1,120		721		576		379
Shareholder value added		1,154	350		449		328		24
Return on average equity		23.54%	15.33%		27.90%		23.74%		n/m
Average loans and leases	\$	138,670	\$ 171,500	\$	35,508	\$	50,759	\$12	8,507
Three Months Ended March 31, 2004									
Total revenue (FTE) <sup>(2)</sup>	\$	4,724	\$ 1,569	\$	2,173	\$	1,101	\$	133
Net income		1,070	582		453		246		330
Shareholder value added		716	385		253		127		(76)
Return on average equity	*	30.30%	31.36%	¢	24.28%	¢	21.78%	<b>#1</b> :	n/m
Average loans and leases	\$	86,082	\$ 109,193	\$	29,333	\$	38,442	\$11	1,027
n/m = not meaningful							Three Mont Marcl		l
							2005	20	004
SUPPLEMENTAL FINANCIAL DATA									
<u>Fully taxable-equivalent basis data</u> <sup>(2)</sup> Net interest income							\$ 8,072	\$ 5	,970
Total revenue							14,221		,700
Net interest yield							3.11%		3.26%
Efficiency ratio							49.62		5.98
Reconciliation of net income to operating earnings									
Net income							\$ 4,695	\$ 2,	,681
Merger and restructuring charges							112		
Related income tax benefit							(37)		—
Operating earnings							\$ 4,770	ເງ	,681
Operating earnings							3 4,770	\$ Z;	,081
Operating Basis									
Diluted earnings per common share							\$ 1.16	\$ (	0.91
Return on average assets							1.61%		1.29%
Return on avg common shareholders' equity							19.61		2.16
Efficiency ratio							48.83	5:	5.98
Reconciliation of net income to shareholder value added									
Net income							\$ 4,695	\$ 2,	,681
Amortization of intangibles							208		54
Merger and restructuring charges, net of tax benefit							75	10	
Capital charge							(2,673)	(1,	,330)
Shareholder value added							\$ 2,305	\$ 1,	,405

<sup>(1)</sup> Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

**Bank of America** 



Supplemental Information First Quarter 2005

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

# First Quarter 2005

- Record earnings of \$4.7 billion or \$1.14 per diluted share compared to \$3.8 billion or \$.94 per diluted share in 4Q04 and \$2.7 billion or \$.91 in 1Q04.
  - Excluding merger and restructuring charges of \$112 million, \$75 million after tax, earnings were \$1.16 per diluted share, 18% over 4Q04.
- Revenue on an FTE basis which was \$14.2 billion was 2% greater than 4Q04 despite seasonal impacts of the consumer business.
  - 1.5% net interest income growth was driven by good volume growth in loans and deposits. The impact of higher securities levels offset the impact of spread compression and two less accrual days in the current quarter.
  - 3% noninterest income growth over 4Q04 was led by higher trading profits and mortgage banking income. This growth offset the seasonal consumer declines
    in card income and service charges from holiday spending patterns.
- Securities gains recognized in 1Q05 were \$659 million resulting from the company repositioning for interest rate moves.
- Noninterest expense, excluding merger and restructuring charges, of \$6.9 billion declined 2% and resulted in an efficiency ratio of 49%.
  - With the exception of personnel, as a result of revenue related incentive compensation, every category of expense saw declines versus 4Q04.
  - Additional merger related cost saves of \$43 million brings current quarter run rate to \$437 million.
- Provision expense was \$580 million versus the \$889 million net charge-offs recorded in the quarter.
- Dividends of \$1.8 billion and net share repurchases of \$1 billion provided good capital returns to shareholders while the Tier 1 ratio remains steady at 8.20%.
- Continuing momentum in business lines:
  - 5.5 million store product sales.
  - Number of *net new checking accounts* grew by 610,000.
  - Number of *net new savings accounts* grew by 759,000.
  - Opened 1.3 million new credit card accounts.
  - Active online banking users increased to 13.1 million while bill payers reached 6.3 million.
  - Bill payers are now paying \$28 billion worth of bills per quarter with bill presenters growing to more than 300.
  - Retail deposits continue to grow climbing another 3% versus 4Q04 and climbing 12% over 1Q04 "pro forma" (including Fleet) as a result of improved customer delight, improved sales processes and focused marketing.
  - On average loans grew 2% over 4Q04 to \$525 billion with equal strength in commercial and consumer.
    - Consumer growth was led by home equity and credit card.
    - Commercial growth was led by broad based growth across almost all commercial businesses and included growth in the Northeast franchise.
  - Assets under management ended the quarter at \$433 billion reflecting declines from market valuations as well as small outflows.
  - 24,000 banking customers accepted invitations into premier banking relationships during the quarter. Premier banking loans within the Global Wealth & Investment Management group climbed 17% during the quarter.
  - Trading-related revenue in our Global Capital Markets and Investment Banking group climbed 74% over 4Q levels.
  - Investment banking fees in our Global Capital Markets & Investment Banking declined 22% from 4Q04 levels primarily reflecting lower market activity.
  - Merger integration ahead of schedule.
    - Cost savings are on track. \$43 million additional savings in 1Q05 bringing quarterly run rate up to \$437 million.
    - Net new checking and savings accounts grew by 175,000 during the quarter.
    - Fleet card accounts were converted to TSYS from First Data.
    - BAC credit and debit cards were issued to all Fleet cardholders.
    - Loan Solutions (our mortgage origination system) has been rolled out into the former Fleet banking centers as well as online.
    - Various functions such as payroll, check processing and Columbia Management have been merged onto common platforms.
      - 1

# Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

	Qu	first larter 2005		Fourth Quarter 2004		Third Quarter 2004		Second Quarter 2004	(	First Quarter 2004
Income statement										
Total revenue	\$	14,022	\$	13,713	\$	12,587	\$	13,048	\$	9,531
Provision for credit losses		580		706		650		789		624
Gains on sales of debt securities		659		101		732		795		495
Noninterest expense		7,057		7,333		7,021		7,228		5,430
Income tax expense		2,349		1,926		1,884		1,977		1,291
Net income		4,695		3,849		3,764		3,849		2,681
Diluted earnings per common share		1.14		0.94		0.91		0.93		0.91
Average diluted common shares issued and outstanding	4,0	99,062	4,	106,040	4,	121,375	4	,131,290	2,	933,402
Dividends paid per common share	\$	0.45	\$	0.45	\$	0.45	\$	0.40	\$	0.40
Performance ratios										
Return on average assets		1.59%		1.33%		1.37%		1.41%		1.29%
Return on average common shareholders' equity		19.30		15.63		15.56		16.63		22.16
Book value per share of common stock	\$	24.35	\$	24.56	\$	24.14	\$	23.51	\$	16.85
Market price per share of common stock:										
Closing price	\$	44.10	\$	46.99	\$	43.33	\$	42.31	\$	40.49
High closing price for the period		47.08		47.44		44.98		42.72		41.38
Low closing price for the period		43.66		43.62		41.81		38.96		39.15
Market capitalization	1	77,958		190,147		175,446		171,891		117,056
Number of banking centers - domestic		5,889		5,885		5,829		5,774		4,272
Number of ATMs - domestic		16,798		16,771		16,728		16,672		13,168
Full-time equivalent employees	1	75,365		176,362		176,002		178,313		134,374

Certain prior period amounts have been reclassified to conform to current period presentation.

Supplemental Financial Data

(Dollars in millions)

## Fully taxable-equivalent basis data

	First Quarter 2005	Fourth Quarter 2004	Third Quarter 2004	Second Quarter 2004	First Quarter 2004
Net interest income	\$ 8,072	\$ 7,954	\$ 7,836	\$ 7,751	\$5,970
Total revenue	14,221	13,920	12,758	13,218	9,700
Net interest yield	3.11%	3.18%	3.30%	3.31%	3.26%
Efficiency ratio	49.62	52.69	55.03	54.68	55.98

# **Reconciliation to GAAP financial measures**

Supplemental financial data presented on an operating basis is a basis of presentation not defined by GAAP (generally accepted accounting principles) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Shareholder value added (SVA) is a key measure of performance not defined by GAAP that is used in managing our growth strategy orientation and strengthening our focus on generating long-term growth and shareholder value. SVA is used to evaluate the Corporation's use of equity (i.e. capital) at the individual unit level and is an integral component in the analytics for resource allocation. Using SVA as a performance measure places specific focus on whether incremental investments generate returns in excess of the costs of capital associated with those investments. Each business segment has a goal for growth in SVA reflecting the individual segment's business and customer strategy.

Other companies may define or calculate supplemental financial data differently. See the Tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended March 31, 2005, December 31, 2004, September 30, 2004, June 30, 2004 and March 31, 2004.

# Reconciliation of net income to operating earnings

	First Quarter 2005	Fourth Quarter 2004	Third Quarter 2004	Second Quarter 2004	First Quarter 2004
Net income	\$ 4,695	\$ 3,849	\$ 3,764	\$ 3,849	\$ 2,681
Merger and restructuring charges	112	272	221	125	
Related income tax benefit	(37)	(91)	(74)	(42)	
Operating earnings	\$ 4,770	\$ 4,030	\$ 3,911	\$ 3,932	\$ 2,681
Operating basis					
Diluted earnings per common share	\$ 1.16	\$ 0.98	\$ 0.95	\$ 0.95	\$ 0.91
Return on average assets	1.61%	1.39%	1.42%	1.44%	1.29%
Return on avg common shareholders' equity	19.61	16.37	16.17	16.99	22.16
Efficiency ratio	48.83	50.73	53.30	53.73	55.98
Reconciliation of net income to shareholder value added					
Net income	\$ 4,695	\$ 3,849	\$ 3,764	\$ 3,849	\$ 2,681
Amortization of intangibles	208	209	200	201	54
Merger and restructuring charges, net of tax benefit	75	181	147	83	
Capital charge	(2,673)	(2,705)	(2,658)	(2,542)	(1,330)
Shareholder value added	\$ 2,305	\$ 1,534	\$ 1,453	\$ 1,591	\$ 1,405

Certain prior period amounts have been reclassified to conform to current period presentation.

# Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

	First Quarter 2005	Fourth Quarter 2004	Third Quarter 2004	Second Quarter 2004	First Quarter 2004
Interest income					
Interest and fees on loans and leases	\$ 8,107	\$ 7,919	\$ 7,508	\$ 7,237	\$ 5,549
Interest and dividends on securities	2,534	2,065	2,078	1,907	1,212
Federal funds sold and securities purchased under agreements to resell	893	712	484	413	434
Trading account assets	1,182	1,035	960	1,009	1,012
Other interest income	437	464	457	424	345
Total interest income	13,153	12,195	11,487	10,990	8,552
Interest expense Deposits	2,043	1,829	1,711	1,529	1,206
Short-term borrowings	1,969	1,543	1,152	1,019	720
	427	352	333	298	334
Trading account liabilities Long-term debt	841	724	626	298 563	491
Total interest expense	5,280	4,448	3,822	3,409	2,751
Net interest income	7,873	7,747	7,665	7,581	5,801
Noninterest income					
Service charges	1,777	1,891	1,899	1,783	1,416
Investment and brokerage services	1,013	1,008	972	999	635
Mortgage banking income (loss)	221	156	(250)	299	209
Investment banking income	366	497	438	547	404
Equity investment gains	399	426	220	84	133
Card income	1,289	1,380	1,258	1,159	795
Trading account profits	760	269	184	413	3
Other income	324	339	201	183	135
Total noninterest income	6,149	5,966	4,922	5,467	3,730
Total revenue	14,022	13,713	12,587	13,048	9,531
Provision for credit losses	580	706	650	789	624
Gains on sales of debt securities	659	101	732	795	495
Noninterest expense					
Personnel	3,701	3,520	3,534	3,629	2,752
Occupancy	636	648	622	621	488
Equipment	297	326	309	318	261
Marketing	337	337	364	367	281
Professional fees	177	275	207	194	160
Amortization of intangibles	208	209	200	201	54
Data processing	364	371	341	333	284
Telecommunications	206	216	180	183	151
Other general operating	1,019	1,159	1,043	1,257	999
Merger and restructuring charges	112	272	221	125	_
Total noninterest expense	7,057	7,333	7,021	7,228	5,430
				·	
Income before income taxes Income tax expense	7,044 2,349	5,775 1,926	5,648 1,884	5,826 1,977	3,972 1,291
Income tax expense					
Net income	\$ 4,695	\$ 3,849	\$ 3,764	\$ 3,849	\$ 2,681
Net income available to common shareholders	\$ 4,690	\$ 3,844	\$ 3,759	\$ 3,844	\$ 2,680
Day common shows information					
Per common share information	\$ 1.16	¢ 0.05	\$ 0.93	\$ 0.95	\$ 0.93
Earnings	\$ 1.16	\$ 0.95	\$ 0.93	\$ 0.95	\$ 0.93
Diluted earnings	\$ 1.14	\$ 0.94	\$ 0.91	\$ 0.93	\$ 0.91
Dividends paid	\$ 0.45	\$ 0.45	\$ 0.45	\$ 0.40	\$ 0.40
	¢ 0.15	÷ 5.15	÷ 0.15	÷ 5.10	÷ 0.10
Average common shares issued and outstanding	4,032,550	4,032,979	4,052,304	4,062,384	2,880,306
Average diluted common shares issued and outstanding	4,099,062	4,106,040	4,121,375	4,131,290	2,933,402

Certain prior period amounts have been reclassified to conform to current period presentation.

**Consolidated Balance Sheet** 

(Dollars in millions)	March 31 2005	December 31 2004	March 31 2004
Assets	¢ 29.609	¢ 29.026	e 22.20C
Cash and cash equivalents	\$ 28,698	\$ 28,936	\$ 22,296
Time deposits placed and other short-term investments	11,223	12,361	8,561
Federal funds sold and securities purchased under agreements to resell	139,396	91,360	73,057
Trading account assets	124,960	93,587	75,004
Derivative assets	26,182	30,235	28,481
Securities:	010 (75	104 742	120 546
Available-for-sale	218,675	194,743	139,546
Held-to-maturity, at cost	275	330	242
Total securities	218,950	195,073	139,788
Loans and leases	529,466	521,837	375,968
Allowance for loan and lease losses	(8,313)	(8,626)	(6,080)
Loans and leases, net of allowance	521,153	513,211	369,888
		515,211	507,000
Premises and equipment, net	7,531	7,517	6,076
Mortgage servicing rights	2,668	2,482	2,184
Goodwill	45,378	45,262	11,468
Core deposit intangibles and other intangibles	3,679	3,887	854
Other assets	82,421	86,546	62,317
Total assets	\$ 1,212,239	\$ 1,110,457	\$ 799,974
Liabilities			
Deposits in domestic offices:			
Noninterest-bearing	\$ 166,499	\$ 163,833	\$ 121,629
Interest-bearing	403,534	396,645	267,850
Deposits in foreign offices:			
Noninterest-bearing	5,319	6,066	2,805
Interest-bearing	54,635	52,026	43,308
Total deposits	629,987	618,570	435,592
	023,307	010,070	
Federal funds purchased and securities sold under agreements to repurchase	187,652	119,741	115,434
Trading account liabilities	53,434	36,654	27,402
Derivative liabilities	15,363	17,928	16,290
Commercial paper and other short-term borrowings	93,440	78,598	56,614
Accrued expenses and other liabilities (includes \$394, \$402 and \$401 of reserve for unfunded lending commitments)	35,081	41,243	18,635
Long-term debt	98,763	98,078	81,231
Total liabilities	1,113,720	1,010,812	751,198
Shareholders' equity			
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 1,090,189; 1,090,189 and 1,239,563	271	271	52
shares Common stock and additional paid-in capital, \$0.01 par value; authorized - 7,500,000,000 shares; issued and outstanding -	271	271	53
4,035,318,509; 4,046,546,212 and 2,890,974,626 shares	43,589	44,236	29
Retained earnings	60,843	58,006	51,808
Accumulated other comprehensive income (loss)	(5,559)	(2,587)	(2,743)
Other	(625)	(281)	(371)
Total shareholders' equity	98,519	99,645	48,776
Total liabilities and showsholdows' conity	¢ 1 010 000	¢ 1 110 457	¢ 700 074
Total liabilities and shareholders' equity	\$ 1,212,239	\$ 1,110,457	\$ 799,974

Certain prior period amounts have been reclassified to conform to current period presentation.

**Capital Management** 

(Dollars	in	millions)	
(2011010		mmonsy	

	1Q05*	4Q04	3Q04	2Q04	1Q04
Tier 1 capital	\$ 67,127	\$ 64,281	\$ 62,981	\$ 61,883	\$ 45,515
Total capital	93,774	92,266	91,326	90,267	67,484
Risk-weighted assets	818,179	793,523	779,858	754,386	588,770
Tier 1 capital ratio	8.20%	8.10%	8.08%	8.20%	7.73%
Total capital ratio	11.46	11.63	11.71	11.97	11.46
Ending equity / ending assets	8.13	8.97	9.14	9.35	6.10
Ending capital / ending assets	9.01	9.85	10.00	10.25	6.86
Average equity / average assets	8.23	8.51	8.79	8.52	5.84
Leverage ratio	5.82	5.82	5.92	5.83	5.43

\*Preliminary data on risk-based capital

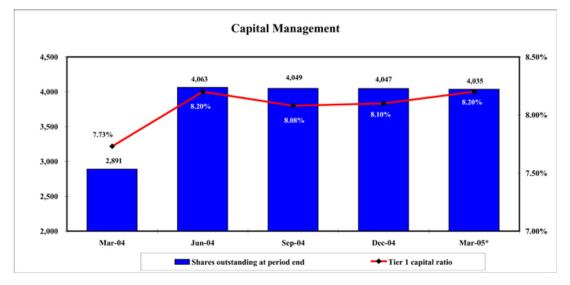
# **Share Repurchase Program**

43.2 million common shares were repurchased in the first quarter of 2005 as a part of ongoing share repurchase programs.

37.4 million shares remain outstanding under the 2004 authorized program.

200.0 million shares remain outstanding under the 2005 authorized program.

32.0 million shares were issued in the first quarter of 2005.



Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

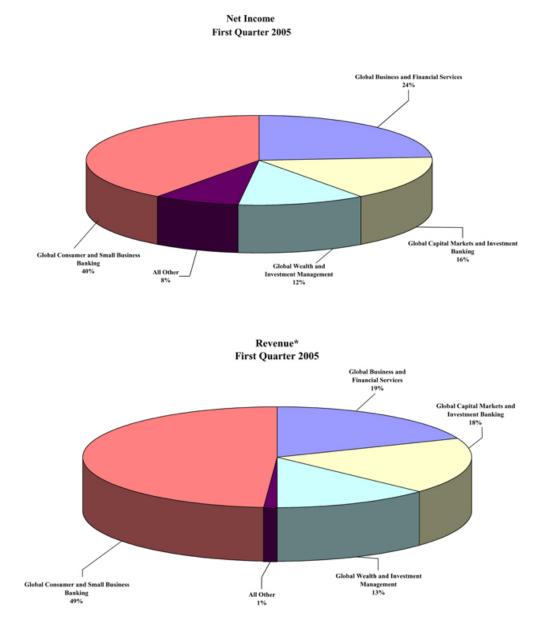
# **Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis** (Dollars in millions)

	First Quarter 2005		Fourth	Quarter 2004	First Quarter 2004				
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets									
Time deposits placed and other short-term investments	\$ 14,327	\$ 101	2.87%	\$ 15,620	\$ 128	3.24%	\$ 12,268	\$ 48	1.57%
Federal funds sold and securities purchased under agreements to resell	147,855	893	2.43	149,226	712	1.90	113,761	434	1.53
Trading account assets	117,748	1,203	4.10	110,585	1,067	3.85	105,033	1,025	3.91
Securities	204,574	2,561	5.01	171,173	2,083	4.87	99,755	1,223	4.91
Loans and leases <sup>(1)</sup> :									
Residential mortgage	178,098	2,412	5.43	178,879	2,459	5.49	141,898	1,960	5.53
Credit card	51,310	1,373	10.85	49,366	1,351	10.88	35,303	870	9.92
Home equity lines	51,477	692	5.45	48,336	609	5.01	24,379	262	4.31
Direct/Indirect consumer	41,620	573	5.58	39,526	551	5.55	34,045	464	5.49
Other consumer <sup>(2)</sup>	7,305	158	8.75	7,557	153	8.07	7,479	120	6.42
Total consumer	329,810	5,208	6.37	323,664	5,123	6.31	243,104	3,676	6.07
Commercial - domestic	123,803	1,983	6.49	121,412	1,914	6.27	90,946	1,511	6.68
Commercial real estate	33,016	430	5.29	31,355	392	4.98	19,815	210	4.26
Commercial lease financing	20,745	260	5.01	20,204	254	5.01	9,459	95	4.00
Commercial - foreign	17,570	258	5.96	18,828	272	5.76	10,753	95	3.57
Commercial - foreign	17,570	238	5.70	10,020		5.70	10,755		5.57
Total commercial	195,134	2,931	6.08	191,799	2,832	5.88	130,973	1,911	5.87
Total loans and leases	524,944	8,139	6.27	515,463	7,955	6.15	374,077	5,587	6.00
Other earning assets	35,466	455	5.19	35,937	457	5.08	29,914	404	5.42
Total earning assets <sup>3)</sup>	1,044,914	13,352	5.15	998,004	12,402	4.96	734,808	8,721	4.76
Cash and cash equivalents	31,382			31,028			23,187		
Other assets, less allowance for loan and lease losses	124,587			123,519			75,197		
Total assets	\$1,200,883			\$1,152,551			\$833,192		
Interest-bearing liabilities									
Domestic interest-bearing deposits:									
Savings	\$ 37,000	\$ 35	0.39%	\$ 36,927	\$ 36	0.39%	\$ 26,159	\$ 17	0.279
NOW and money market deposit accounts	233,392	651	1.13	234,596	589	1.00	155,835	321	0.83
Consumer CDs and IRAs	118,989	769	2.62	109,243	711	2.59	75,341	567	3.03
Negotiable CDs, public funds and other time deposits	10,291	96	3.73	7,563	81	4.27	5,939	74	5.01
	- , -						- ,		
Total domestic interest-bearing deposits	399,672	1,551	1.57	388,329	1,417	1.45	263,274	979	1.50
Foreign interest-bearing deposits <sup>(4)</sup> :									
Banks located in foreign countries	22,084	316	5.81	17,953	275	6.11	18,954	171	3.62
Governments and official institutions	6,831	43	2.58	5,843	33	2.21	4,701	19	1.63
Time, savings and other	30,770	133	1.75	30,459	104	1.36	21,054	37	0.71
Total foreign interest-bearing deposits	59,685	492	3.35	54,255	412	3.02	44,709	227	2.04
Total interest-bearing deposits	459,357	2,043	1.80	442,584	1,829	1.64	307,983	1,206	1.57
Federal funds purchased, securities sold under agreements to		<u> </u>							
repurchase and other short-term borrowings	276,483	1,969	2.89	252,384	1,543	2.43	195,866	720	1.48
Trading account liabilities	44,507	427	3.89	37,387	352	3.74	34,543	334	3.90
Long-term debt	97,126	841	3.46	99,588	724	2.91	78,852	491	2.49
-									
Total interest-bearing liabilities <sup>(3)</sup>	877,473	5,280	2.43	831,943	4,448	2.13	617,244	2,751	1.79
Noninterest-bearing sources:							_		
Noninterest-bearing deposits	168,062			167,352			117,092		
Other liabilities Shareholders' equity	56,534 98,814			55,156 98,100			50,170 48,686		
Total liabilities and shareholders' equity	\$1,200,883			\$1,152,551			\$833,192		
· ·	. ,,								
Net interest spread			2.72			2.83			2.97
Impact of noninterest-bearing sources			0.39			0.35			0.29
Net interest income/yield on earning assets		\$ 8,072	3.11%		\$ 7,954	3.18%		\$5,970	3.269
for incress income/yield on carining assets		\$ 0,072	5.1170		φ 7,254	5.1070		\$5,770	5.20

(1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.

- (2) Includes consumer finance of \$3,362 in the first quarter of 2005 and \$3,473 and \$3,999 in the fourth and first quarters of 2004, respectively; foreign consumer of \$3,532 in the first quarter of 2005 and \$3,523 and \$1,989 in the fourth and first quarters of 2004, respectively; and consumer lease financing of \$411 in the first quarter of 2005 and \$561 and \$1,491 in the fourth and first quarters of 2004, respectively.
- (3) Interest income includes the impact of interest rate risk management contracts, which increased interest income on the underlying assets \$437 in the first quarter of 2005 and \$496 and \$715 in the fourth and first quarters of 2004, respectively. These amounts were substantially offset by corresponding decreases in the income earned on the underlying assets. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities \$175 in the first quarter of 2005 and \$155 and \$183 in the fourth and first quarters of 2004, respectively. These amounts were substantially offset by corresponding decreases in the interest in the first quarter of 2005 and \$155 and \$183 in the fourth and first quarters of 2004, respectively. These amounts were substantially offset by corresponding decreases in the interest paid on the underlying liabilities.
- <sup>(4)</sup> Primarily consists of time deposits in denominations of \$100,000 or more.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.



8

\*Fully taxable-equivalent basis

Global Consumer and Small Business Banking Segment Results<sup>(1)</sup>

(Dollars in millions)

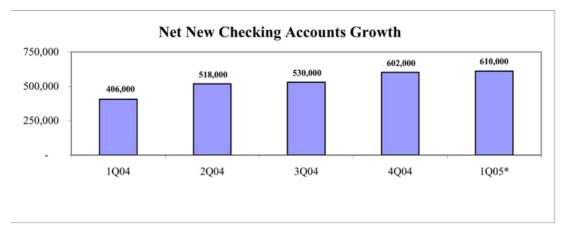
		Quarterly						
	1 Qtr 05	4 Qtr 04	3 Qtr 04	2 Qtr 04	1 Qtr 04			
Key Measures								
Total revenue <sup>2)</sup>	\$ 6,961	\$ 7,106	\$ 6,566	\$ 6,722	\$ 4,724			
Provision for credit losses	714	1,218	1,005	641	429			
Net income	1,899	1,603	1,482	1,740	1,070			
Shareholder value added	1,154	802	711	1,022	716			
Return on average equity	23.54%	18.69%	18.06%	22.51%	30.30%			
Efficiency ratio <sup>(2)</sup>	47.55	47.75	50.93	49.61	55.07			
Selected Average Balance Sheet Components								
Total loans and leases	\$138,670	\$137,193	\$133,489	\$129,379	\$ 86,082			
Total deposits	299,789	301,102	305,629	306,942	216,850			
Total earning assets	304,505	311,356	314,756	314,196	221,525			
Period End (in billions)								
Mortgage servicing portfolio	\$ 275.5	\$ 273.1	\$ 268.5	\$ 267.8	\$ 247.6			
Mortgage originations:								
Retail	11.9	12.7	11.7	19.2	14.0			
Wholesale	5.6	5.7	5.2	9.3	9.8			

(1) Global Consumer and Small Business Banking's major businesses are Consumer Banking and Consumer Products.

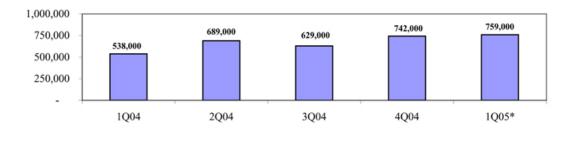
(2) Fully taxable-equivalent basis

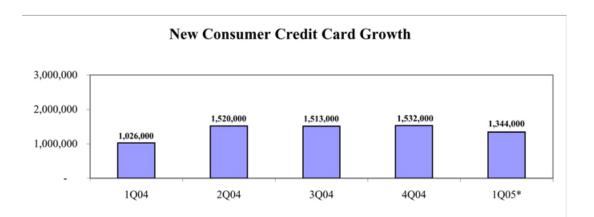
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.



# Net New Savings Accounts Growth





\* preliminary data

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

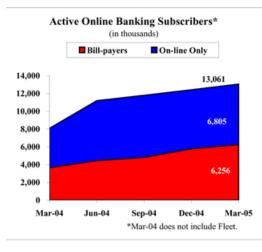
# E-Commerce & BankofAmerica.com

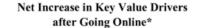
Bank of America has the largest active online banking customer base with 13.1 million subscribers. This represents an active customer penetration rate of 51.5%.

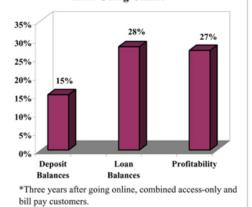
Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.

6.3 million active bill pay users paid \$28.0 billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 300 companies are presenting 14.6 million e-bills per quarter.

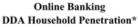


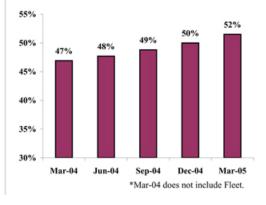




(Dollars in millions) \$ Volume ----- % Electronic 82% \$30,000 27,965 25,728 80% 23,131 \$25,000 80% 21,305 \$20,000 78% 16,253 78% \$15,000 76% \$10,000 74% 72% \$5,000 1Q04 2Q04 3Q04 4Q04 1005 \*1Q04 does not include Fleet.

**Bill Payment Volume\*** 





Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Card Services Results<sup>(1)</sup> (Dollars in millions)

				Quarterly		
	1 Qt	r 05 4	Qtr 04	3 Qtr 04	2 Qtr 04	1 Qtr 04
Key Measures						
Consumer Credit Card						
Outstandings						
On-balance sheet (Period end)	\$51.	,012 \$5	1,726	\$47,521	\$42,195	\$36,087
Managed (Period end)	57.	,920 5	8,629	55,399	51,990	37,296
On-balance sheet (Average)	51	,310 4	9,366	45,589	43,177	35,303
Managed (Average)	58.	,145 5	6,444	54,419	53,136	36,855
Managed Income Statement						
Total revenue	\$ 2	,243 \$	2,354	\$ 2,267	\$ 2,173	\$ 1,346
Provision for credit losses		817	1,335	994	760	466
Noninterest expense		676	700	544	546	382
Income before income taxes	\$	750 \$	319	\$ 729	\$ 867	\$ 498
Shareholder Value Added	\$	381 \$	89	\$ 403	\$ 407	\$ 238
Merchant Acquiring Business						
Processing volume (millions)	75,	,754 7	5,383	24,898	23,239	21,573
Total transactions (millions)	1	,620	1,756	374	342	309
Consumer Credit Card						
<u>Credit Quality</u>						
On-balance sheet						
Charge-offs \$	\$	740 \$	691	\$ 586	\$ 585	\$ 443
Charge-offs %	:	5.85%	5.57%	5.09%	5.45%	5.05%
Managed						
Losses \$	\$	884 \$	837	\$ 753	\$ 776	\$ 463
Losses %		6.17%	5.90%	5.48%	5.88%	5.05%
Managed delinquency % <sup>(2)</sup>						
30+		4.20%	4.37%	4.30%	3.86%	3.75%
90+	:	2.10	2.13	1.98	1.76	1.81

(1) Card Services includes Consumer and Small Business Credit Card and Merchant Services.

<sup>(2)</sup> 3Q04 has been adjusted for an understatement related to an available-for-sale securities portfolio acquired with the Fleet acquisition.

Represents financial statement presentation with certain reclassifications to reflect securitization activity.

Certain prior period amounts have been reclassified among the segments to conform to the current period classification.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Global Business and Financial Services Segment Results<sup>(1)</sup>

(Dollars in millions)

	Quarterly						
	1 Qtr 05	4 Qtr 04	3 Qtr 04	2 Qtr 04	1 Qtr 04		
Key Measures							
Total revenue <sup>(2)</sup>	\$ 2,734	\$ 2,717	\$ 2,522	\$ 2,430	\$ 1,569		
Provision for credit losses	(57)	(248)	(222)	(5)	91		
Net income	1,120	1,208	1,181	856	582		
Shareholder value added	350	417	393	91	385		
Return on average equity	15.33%	16.08%	15.78%	11.76%	31.36%		
Efficiency ratio <sup>(2)</sup>	36.45	36.47	36.67	44.06	36.22		
Selected Average Balance Sheet Components							
Total loans and leases	\$171,500	\$167,721	\$164,597	\$163,899	\$109,193		
Total deposits	105,213	105,313	101,840	102,100	61,803		
Total earning assets	181,755	177,756	174,333	172,848	113,383		

(1) Global Business and Financial Services major businesses are Global Treasury Services, Middle Market Banking, Business Banking, Commercial Real Estate Banking, Leasing, Business Capital, Dealer Financial Services and Latin America.

(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Global Capital Markets and Investment Banking Segment Results<sup>(1)</sup>

(Dollars in millions)

			Quarterly		
	1 Qtr 05	4 Qtr 04	3 Qtr 04	2 Qtr 04	1 Qtr 04
Key Measures					
Total revenue <sup>(2)</sup>	\$ 2,632	\$ 2,206	\$ 2,074	\$ 2,634	\$ 2,173
Provision for credit losses	(97)	(209)	(158)	4	(99)
Net income	721	595	481	408	453
Shareholder value added	449	307	192	126	253
Return on average equity	27.90%	21.76%	17.54%	15.19%	24.28%
Efficiency ratio <sup>(2)</sup>	62.55	69.68	72.67	76.40	71.88
Selected Average Balance Sheet Components					
Total loans and leases	\$ 35,508	\$ 34,726	\$ 36,285	\$ 38,476	\$ 29,333
Total deposits	82,987	81,376	72,550	78,854	67,440
Total earning assets	321,002	307,611	271,782	276,022	259,997

(i) Global Capital Markets and Investment Banking offers clients a comprehensive range of global capabilities through three financial services: Global Investment Banking, Global Credit Products and Global Treasury Services.

(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

**Global Capital Markets and Investment Banking** 

(Dollars in millions)

			Quarterly		
	1 Qtr 05	4 Qtr 04	3 Qtr 04	2 Qtr 04	1 Qtr 04
Trading-related Revenue					
Net interest income <sup>(1)</sup>	\$ 422	\$ 417	\$ 448	\$ 597	\$ 577
Trading account profits	704	231	136	389	267
		·		·	
Total trading-related revenue	\$1,126	\$ 648	\$ 584	\$ 986	\$ 844
Trading-related revenue by product					
Fixed income	\$ 459	\$ 283	\$ 299	\$ 456	\$ 509
Interest rate <sup>(1)</sup>	227	93	118	289	167
Foreign exchange	196	231	163	170	188
Equities <sup>(2)</sup>	148	75	40	83	(3)
Commodities	21	33	18	(4)	(2)
Market-based trading-related revenue	1,051	715	638	994	859
Credit portfolio hedges <sup>(3)</sup>	75	(67)	(54)	(8)	(15)
Total trading-related revenue	\$1,126	\$ 648	\$ 584	\$ 986	\$ 844
			Quarterly		
	1 Qtr 05	4 Qtr 04	3 Qtr 04	2 Qtr 04	1 Qtr 04
Investment Banking Income					
Securities underwriting	\$ 157	\$ 209	\$ 219	\$ 275	\$ 217
Syndications	112	140	128	174	79
Advisory services	75	94	66	73	77
Other	6	7	7	10	8
Total investment banking income	\$ 350	\$ 450	\$ 420	\$ 532	\$ 381

(1) Fully taxable-equivalent basis

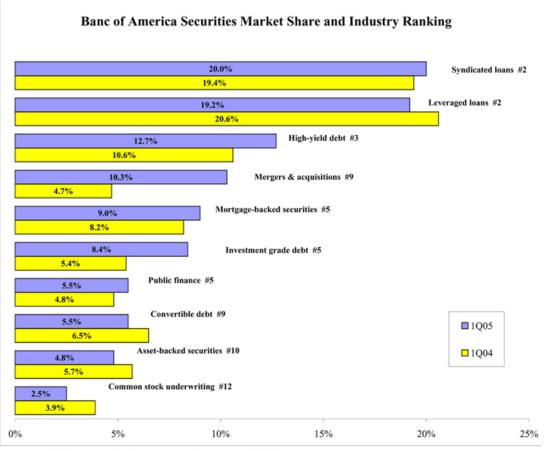
(2) Does not include commissions from equity transactions which where were \$189, \$173, \$153, \$168 and \$172 for the three months ended March 31, 2005, December 31, 2004, September 30, 2004, June 30, 2004 and March 31, 2004.

<sup>(3)</sup> Includes credit default swaps and related products used for credit risk management.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Global Capital Markets & Investment Banking Strategic Progress Continues



Source: Thomson Financial except Syndicated Loans from Loan Pricing Corporation.

# Significant US market share gains

Banc of America Securities increased market share in syndicated loans, high yield debt, M&A, mortgage-backed securities, investment grade and public finance.

- #1 in syndicated loans and leveraged loans, ranked by number of deals
- Investment grade rank rose to #5 from #8 in 1Q04
- Top 5 rankings in:

Syndicated loans Leveraged loans High yield debt Mortgage-backed securities Investment grade debt Public finance

Global Wealth and Investment Management Segment Results<sup>(1)</sup>

(Dollars in millions)

			Quarterly		
	1 Qtr 05	4 Qtr 04	3 Qtr 04	2 Qtr 04	1 Qtr 04
Key Measures					
Total revenue <sup>(2)</sup>	\$ 1,794	\$ 1,681	\$ 1,606	\$ 1,546	\$ 1,101
Provision for credit losses	2	(4)	(18)	10	(9)
Net income	576	482	475	398	246
Shareholder value added	328	227	235	163	127
Return on average equity	23.74%	19.33%	20.15%	17.20%	21.78%
Efficiency ratio <sup>(2)</sup>	50.31	55.35	54.55	58.93	65.38
Selected Average Balance Sheet Components					
Total loans and leases	\$ 50,759	\$ 47,956	\$45,654	\$44,117	\$38,442
Total deposits	114,098	102,489	87,909	77,075	64,471
Total earning assets	116,263	104,929	90,135	79,254	66,469
Period End (in billions)					
Assets under management	\$ 433.4	\$ 451.5	\$ 429.5	\$ 439.6	\$ 298.7
Client brokerage assets	150.7	149.9	141.9	144.9	91.0
Assets in custody	100.8	107.0	104.0	105.2	50.6
Total client assets	\$ 684.9	\$ 708.4	\$ 675.4	\$ 689.7	\$ 440.3
	+				

(1) Global Wealth and Investment Management services clients through five major businesses: Premier Banking, Banc of America Investments, The Private Bank, Columbia Management Group and Other Services.

(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

All Other Results<sup>(1)</sup> (Dollars in millions)

	Quarterly					
	1 Qtr 05 4 Qtr 04		3 Qtr 04	2 Qtr 04	1 Qtr 04	
Key Measures						
Total revenue <sup>(2)</sup>	\$ 100	\$ 210	(\$10)	(\$114)	\$ 133	
Provision for credit losses	18	(51)	43	139	212	
Net income <sup>(3)</sup>	379	(39)	145	447	330	
Shareholder value added	24	(219)	(78)	189	(76)	
Selected Average Balance Sheet Components						
Total loans and leases	\$ 128,507	\$ 127,867	\$ 123,053	\$ 121,288	\$ 111,027	
Total deposits	25,332	19,656	19,949	17,336	14,511	
Total earning assets	121,389	96,352	97,377	96,200	73,434	

(1) All Other consists primarily of Equity Investments, noninterest income and expense amounts associated with the Asset and Liability (ALM) process, including gains on sales of debt securities, the allowance for credit losses process, the residual impact of methodology allocations, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated.

(2) Fully taxable-equivalent basis

<sup>(3)</sup> Includes merger and restructuring charges, net of taxes, \$75 in 1Q05, \$181 in 4Q04, \$147 in 3Q04 and \$83 in 2Q04.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

**Outstanding Loans and Leases** 

(Dollars in millions)

	March 31 2005	December 31 2004	(D	ncrease ecrease) n 12/31/04
Residential mortgage	\$178,978	\$ 178,103	\$	875
Credit card	51,012	51,726		(714)
Home equity lines	52,891	50,126		2,765
Direct/Indirect consumer	42,694	40,513		2,181
Other consumer <sup>(1)</sup>	7,167	7,439		(272)
		······		
Total consumer	332,742	327,907		4,835
Commercial - domestic	124,779	122,095		2,684
Commercial real estate <sup>(2)</sup>	33,434	32,319		1,115
Commercial lease financing	20,638	21,115		(477)
Commercial - foreign	17,873	18,401		(528)
			_	
Total commercial	196,724	193,930		2,794
Total	\$529,466	\$ 521,837	\$	7,629

Includes consumer finance of \$3,288 and \$3,395 at March 31, 2005 and December 31, 2004, respectively; foreign consumer of \$3,549 and \$3,563 at March 31, 2005 and December 31, 2004, respectively; and consumer lease financing of \$330 and \$481 at March 31, 2005 and December 31, 2004, respectively. (1)

(2) Includes domestic commercial real estate loans of \$32,978 and \$31,879 at March 31, 2005 and December 31, 2004, respectively; and foreign commercial real estate loans of \$456 and \$440 at March 31, 2005 and December 31, 2004, respectively.

Commercial Utilized Credit Exposure by Industry<sup>(1)</sup>

(Dollars in millions)

	March 31 2005	December 31 2004	% Increase (Decrease) from 12/31/04
Real estate <sup>(2)</sup>	\$ 37,915	\$ 36,672	3%
Diversified financials	25,117	25,932	(3)
Banks	24,822	25,265	(2)
Retailing	23,800	23,149	3
Education and government	18,009	17,429	3
Individuals and trusts	16,312	16,110	1
Materials	14,302	14,123	1
Consumer durables and apparel	14,028	13,427	4
Capital goods	13,117	12,633	4
Transportation	12,931	13,234	(2)
Leisure and sports, hotels and restaurants	12,824	13,331	(4)
Healthcare equipment and services	12,151	12,643	(4)
Commercial services and supplies	11,973	11,944	0
Food, beverage and tobacco	11,154	11,687	(5)
Energy	9,306	7,579	23
Religious and social organizations	5,866	5,710	3
Media	5,715	6,232	(8)
Utilities	5,312	5,615	(5)
Insurance	5,034	5,851	(14)
Telecommunication services	3,486	3,030	15
Technology hardware and equipment	3,338	3,398	(2)
Food and staples retailing	3,283	3,610	(9)
Software and services	2,923	3,292	(11)
Automobiles and components	1,889	1,894	(0)
Pharmaceuticals and biotechnology	1,042	994	5
Household and personal products	372	371	0
Other	3,990	3,132	27
Total	\$300,011	\$ 298,287	1%

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held for sale and commercial letters of credit. Derivative assets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied, which totaled \$17,056 and \$17,685 at March 31, 2005 and December 31, 2004, respectively.

(2) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Nonperforming Assets

(Dollars in millions)

	1Q05	4Q04	3Q04	2Q04	1Q04
Residential mortgage	\$ 536	\$ 554	\$ 532	\$ 537	\$ 486
Home equity lines	70	66	51	42	35
Direct/Indirect consumer	32	33	26	31	31
Other consumer	83	85	94	99	61
Total consumer	721	738	703	709	613
Commercial - domestic	811	855	991	1,246	1,229
Commercial real estate	64	87	136	164	115
Commercial lease financing	249	266	243	257	66
Commercial - foreign	228	267	473	503	331
Total commercial	1,352	1,475	1,843	2,170	1,741
					·
Total nonperforming loans and leases	2,073	2,213	2,546	2,879	2,354
Nonperforming securities <sup>(1)</sup>	153	140	157	156	—
Foreclosed properties	112	102	133	144	131
Total nonperforming assets <sup>(2)</sup>	\$2,338	\$ 2,455	\$ 2,836	\$ 3,179	\$ 2,485
Loans past due 90 days or more and still accruing <sup>(3)</sup>	\$1,211	\$ 1,294	\$ 1,120	\$ 939	\$ 795
Nonperforming assets / Total assets	0.19%	0.22%	0.26%	0.31%	0.31%
Nonperforming assets / Total loans, leases and foreclosed properties	0.44	0.47	0.55	0.64	0.66
Nonperforming loans and leases / Total loans and leases	0.39	0.42	0.50	0.58	0.63
Allowance for credit losses:					
Allowance for loan and lease losses	\$8,313	\$ 8,626	\$ 8,723	\$ 8,767	\$ 6,080
Reserve for unfunded lending commitments	394	402	446	486	401
Total	\$8,707	\$ 9,028	\$ 9,169	\$ 9,253	\$ 6,481
Allowance for loan and lease losses / Total loans and leases	1.57%	1.65%	1.70%	1.76%	1.62%
Allowance for loan and lease losses / Total nonperforming loans and leases	401	390	343	305	258
Commercial criticized exposure	\$8,858	\$10,249	\$12,025	\$13,420	\$10,401
Commercial criticized exposure / Commercial utilized exposure	2.95%	3.44%	4.13%	4.73%	4.94%

Loans are classified as domestic or foreign based upon the domicile of the borrower.

(1) Primarily related to international securities held in the available-for-sale securities portfolio.

(2) Balances do not include \$76, \$151, \$100, \$103 and \$82 of nonperforming assets, primarily loans held-for-sale, included in Other Assets at March 31, 2005, December 31, 2004, September 30, 2004, June 30, 2004 and March 31, 2004, respectively.

(3) 3Q04 has been adjusted for an understatement related to an available-for-sale securities portfolio acquired with the Fleet acquisition.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

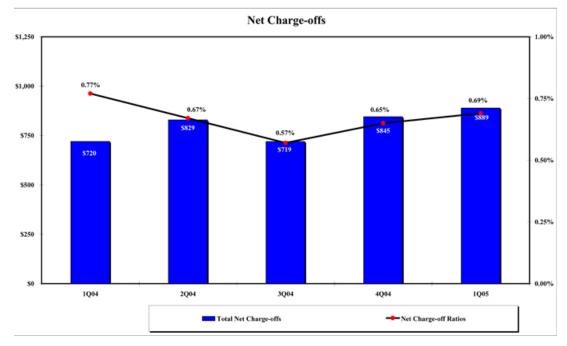
Quarterly Net Charge-offs and Net Charge-off Ratios

(Dollars in millions)

	1Q	05	4Q	04	3Q	04	2Q	04	1Q	04
	Amount	Percent								
Residential mortgage	\$ 4	0.01%	\$ 6	0.01%	\$ 7	0.02%	\$ 12	0.03%	\$ 11	0.03%
Credit card	740	5.85	691	5.57	586	5.09	585	5.45	443	5.05
Home equity lines	6	0.05	4	0.03	2	0.02	5	0.05	4	0.07
Direct/Indirect consumer	61	0.60	55	0.55	56	0.57	49	0.50	48	0.56
Other consumer <sup>(1)</sup>	56	3.12	45	2.39	49	2.53	42	2.10	57	3.07
Total consumer	867	1.07	801	0.98	700	0.89	693	0.92	563	0.93
Commercial - domestic	26	0.09	27	0.09	25	0.08	76	0.25	49	0.22
Commercial real estate	0	0.00	1	0.02	1	0.02	(3)	(0.04)	(2)	(0.05)
Commercial lease financing	25	0.48	11	0.21	(3)	(0.07)	(3)	(0.06)	4	0.17
Commercial - foreign	(29)	(0.66)	5	0.09	(4)	(0.09)	66	1.47	106	3.98
-										
Total commercial	22	0.05	44	0.09	19	0.04	136	0.28	157	0.48
Total net charge-offs	\$ 889	0.69	\$ 845	0.65	\$ 719	0.57	\$ 829	0.67	\$ 720	0.77
By Business Segment:										
	\$ 811	2.37%	\$ 748	2.17%	\$ 646	1.92%	\$ 643	2.00%	\$ 486	2.27%
Global Business and Financial Services	88	0.21	79	0.19	41	0.10	85	0.21	78	0.29
Global Capital Markets and Investment Banking	(43)	(0.49)	(25)	(0.29)	(6)	(0.07)	69	0.72	89	1.23
Global Wealth and Investment Management	0	0.00	3	0.03	1	0.01	(4)	(0.04)	6	0.06
All Other	33	0.10	40	0.03	37	0.12	36	0.12	61	0.22
										*
Total net charge-offs	\$ 889	0.69	\$ 845	0.65	\$ 719	0.57	\$ 829	0.67	\$ 720	0.77
					_					

Loans are classified as domestic or foreign based upon the domicile of the borrower.

<sup>(1)</sup> Includes lease financing of \$3, \$5, \$7, \$5 and \$10 for the quarters ended March 31, 2005, December 31, 2004, September 30, 2004, June 30, 2004 and March 31, 2004, respectively.



Selected Emerging Markets (1)

(Dollars in millions)	a	Loans and Loan Commitments		Other Financing <sup>(2)</sup>		Derivative Assets <sup>(3)</sup>		Securities/ Other Investments <sup>(4,5)</sup>		Total Cross- border Exposure <sup>(6)</sup>		Local Country Exposure Net of Local Liabilities <sup>(7)</sup>		Total Foreign Exposure March 31, 2005		Increase/ (Decrease) from December 31, 2004	
Region/Country																	
Latin America																	
Brazil <sup>(8)</sup>	\$	1,105	\$	124	\$	19	\$	106	\$	1,354	\$	2,195	\$	3,549		(\$1)	
Mexico <sup>(9)</sup>		881		146		139		2,054		3,220		0		3,220		354	
Chile		227		88		0		9		324		370		694		(486)	
Argentina		130		62		0		44		236		0		236		(155)	
Other Latin America <sup>(10)</sup>		189		174		146		23		532		72		604		(471)	
Total Latin America		2,532		594		304		2,236		5,666		2,637		8,303		(759)	
		,								<i>,</i>		,		,		( )	
Asia Pacific																	
South Korea		254		647		73		551		1,525		0		1,525		142	
India		349		236		156		380		1,121		368		1,489		(3)	
Taiwan		237		118		101		15		471		682		1,153		(174)	
Hong Kong		151		159		100		278		688		188		876		(243)	
Singapore		51		212		60		334		657		0		657		317	
Other Asia Pacific (10)		127		88		40		422		677		138		815		161	
Total Asia Pacific		1.169		1.460		530		1,980		5,139		1,376		6,515		200	
		,		,				· · · ·		- ,		<i>y</i> - · · ·		- )			
Central and Eastern Europe <sup>(10)</sup>		21		27		25		127		200		0		200		(41)	
									_	200	_			200		()	
Total	\$	3,722	\$	2,081	\$	859	\$	4,343	\$	11,005	\$	4,013	\$	15,018	(\$	600)	
									_		_		_		<u>`</u>		

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Asia Pacific excluding Japan, Australia and New Zealand; and all countries in Central and Eastern Europe excluding Greece.

<sup>(2)</sup> Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.

<sup>(3)</sup> Derivative assets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied, which totaled \$205 and \$361 at March 31, 2005 and December 31, 2004, respectively.

(4) Amounts outstanding for Other Latin America and Other Asia Pacific have been reduced by \$34 and \$14, respectively, at March 31, 2005 and \$196 and \$14, respectively, at December 31, 2004. Such amounts represent the fair value of U.S. Treasury securities held as collateral outside the country of exposure.

(5) Cross-border resale agreements are presented based on the domicile of the counterparty because the counterparty has the legal obligation for repayment. For regulatory reporting under Federal Financial Institutions Examination Council (FFIEC) guidelines, cross-border resale agreements are presented based on the domicile of the issuer of the securities that are held as collateral.

<sup>(6)</sup> Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.

(7) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Management subtracts local funding or liabilities from local exposures as allowed by the FFIEC. Total amount of local country exposure funded by local liabilities at March 31, 2005 was \$18,438 compared to \$17,189 at December 31, 2004. Local country exposure funded by local liabilities at March 31, 2005 in Latin America and Asia Pacific was \$9,461 and \$8,977, respectively, of which \$4,481 was in Brazil, \$3,571 in Hong Kong, \$3,204 in Singapore, \$1,699 in Argentina, \$1,523 in Mexico and \$1,332 in Chile. There were no other countries with local country exposure funded by local liabilities greater than \$500.

(8) The Corporation has risk mitigation instruments associated with certain exposure for Brazil including structured trade transactions intended to mitigate transfer risk of \$892, third party funding of \$318 and linked certificates of deposit of \$115. The total foreign exposure net of risk mitigation was \$2,224.

<sup>(9)</sup> Includes \$1,864 related to Grupo Financiero Santander Serfin.

(10) Other Latin America, Other Asia Pacific, and Central and Eastern Europe include countries each with total foreign exposure of less than \$300.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.