## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 18, 2005

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
704.386.8486
(Registrant's telephone number, including area code)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240-14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 18, 2005, Bank of America Corporation (the "Registrant") announced financial results for the second quarter ended June 30, 2005, reporting for the quarter net income of $\$ 4.30$ billion and diluted earnings per common share of $\$ 1.06$. A copy of the press release announcing the Registrant's results for the second quarter ended June 30 , 2005 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On July 18, 2005, the Registrant held an investor conference and webcast to disclose financial results for the second quarter ended June 30, 2005. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of June 30, 2005, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the preceding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

## ITEM 8.01. OTHER EVENTS.

On July 18, 2005, the Registrant announced financial results for the second quarter ended June 30, 2005, reporting for the quarter net income of $\$ 4.30$ billion and diluted earnings per common share of $\$ 1.06$. A copy of the press release announcing the Registrant's results for the second quarter ended June 30 , 2005 is attached hereto at Exhibit 99.1 and incorporated by reference herein.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

## (c) Exhibits.

The following exhibits are filed herewith:
Exhibit No.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ NEIL A. COTTY

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## EXHIBIT INDEX

## EXHIBIT NO.

DESCRIPTION OF EXHIBIT
99.1
99.2

Press Release dated July 18, 2005 with respect to the Registrant's financial results for the second quarter ended June 30, 2005.
Supplemental Information prepared for use on July 18, 2005 in connection with financial results for the second quarter ended June 30, 2005.

July 18, 2005
Investors may contact:
Kevin Stitt, Bank of America, 704.386.5667
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# Bank of America second quarter net income rises $\mathbf{1 2}$ percent 

Revenue increases 7 percent as expenses decline
Consumer and middle market business loan growth vibrant
Efficiency ratio again under 50 percent
Retail sales momentum continues
CHARLOTTE - Bank of America Corporation today reported that second quarter net income rose 12 percent to $\$ 4.30$ billion from $\$ 3.85$ billion a year earlier. Earnings per share increased 14 percent to $\$ 1.06$ per share (diluted) from $\$ 0.93$. Return on average common shareholders' equity in the second quarter was 17.54 percent.

Second quarter earnings included merger and restructuring charges of $\$ 121$ million pre-tax, which reduced earnings per share by 2 cents.
Improved results were driven by a 7 percent increase in revenue and 3 percent decrease in noninterest expense. The revenue increase was primarily due to strong noninterest income growth, led by the growth in card income and service charges. Also contributing were gains from whole loan sales and equity investment gains. Noninterest expense fell due to savings created by the merger with FleetBoston Financial Corporation.

Nearly all major customer-related actions related to the Fleet integration have now been accomplished as several major systems conversions were completed during the quarter. Direct cost savings achieved in the second quarter totaled $\$ 441$ million. Total savings from the Fleet merger are projected to be $\$ 1.85$ billion for 2005.

For the first six months of 2005 , Bank of America earned $\$ 8.99$ billion, or $\$ 2.20$ per share (diluted), compared to $\$ 6.53$ billion, or $\$ 1.85$ per share, a year earlier.
During the second quarter Bank of America agreed to buy approximately 9 percent of the stock of China Construction Bank for $\$ 3$ billion, with the option of increasing its stake in future years. Bank of America also announced a definitive agreement to acquire MBNA Corporation. The MBNA acquisition is expected to close in the fourth quarter.

More

## Page 2

"I am very pleased with our continued strong performance in 2005," said Kenneth D. Lewis, chairman and chief executive officer. "Our ability to achieve profitable growth in the midst of a challenging interest rate environment demonstrates the value and resilience of our balanced business mix as well as the efficiency advantages of our large-scale enterprise."
"As we successfully complete the Fleet integration, and look ahead to the MBNA acquisition, we will build upon a successful customer-centric formula to provide continued long-term growth for investors from our expanded and enhanced financial services platform," Lewis said. "I am very proud that we are continuing to achieve customer growth while completing our integration of Fleet.'

## Business Highlights

- Average managed consumer credit card outstandings rose to $\$ 58.5$ billion as the company added a record 1.6 million consumer credit card accounts in the quarter.
- The bank added a record 629,000 net new retail checking accounts in the quarter.
- Debit card purchase volume rose to over $\$ 35$ billion in the quarter, an increase of 27 percent from second quarter 2004.
- Average loans and leases in Global Business and Financial Services grew $\$ 5$ billion from first quarter 2005, which was an annualized growth rate of more than 11 percent.
- Total retail deposits grew 11 percent from the second quarter of 2004 to more than $\$ 428$ billion in the second quarter of 2005.
- Active online banking users increased to 13.6 million, while 6.6 million active online bill-payers paid more than $\$ 30$ billion worth of bills, an increase of 41 percent from the second quarter of 2004.
- Seventy-two percent of Columbia Management Group's total funds were ranked in the top half of Lipper's overall rankings of the mutual fund industry as of the end of second quarter 2005 (Assets under Management weighted over 1 year). Thirty-nine percent were in Lipper's top quartile. ${ }^{1}$


## More

## Fleet Merger Highlights

- The accounts of more than 1.9 million customers in Rhode Island, Massachusetts, New Hampshire, Maine and Florida have been converted to Bank of America's retail platform, including all deposit and loan accounts, overdraft protection and online banking and bill pay. Final conversion of remaining customers in the Fleet footprint will take place later this month.
- Net new retail checking accounts in the former Fleet footprint increased 78,000 in the second quarter of 2005 , as compared to 16,000 net new retail checking accounts in the second quarter of 2004.
- Middle market and business banking loans in the former Fleet footprint grew by more than $\$ 600$ million during the quarter. This was an annualized increase of more than 17 percent.


## 2005 Second Quarter Financial Summary

## Revenue

Revenue on a fully taxable-equivalent basis grew to $\$ 14.21$ billion from $\$ 13.22$ billion the same quarter last year.
Net interest income on a fully taxable-equivalent basis was $\$ 7.84$ billion, up 1 percent from $\$ 7.75$ billion a year earlier. The increase was due to growth in consumer and business loans, a larger asset-liability management portfolio and higher domestic deposit levels. These increases were partially offset by the impact of further flattening of the yield curve, a lower trading-related contribution and lower levels of large corporate and foreign loans.

Noninterest income rose 16 percent to $\$ 6.37$ billion from $\$ 5.47$ billion a year earlier. These results were driven by gains from whole loan sales, card income, service charges and equity investment gains. These improvements were offset by weaker trading profits and investment banking income as well as lower mortgage banking income.

During the quarter, the company realized $\$ 325$ million in securities gains, down significantly from $\$ 795$ million in the second quarter of 2004.

## Efficiency

Noninterest expense declined 3 percent to $\$ 7.02$ billion compared to $\$ 7.23$ billion a year ago. The efficiency ratio improved to 49.42 percent ( 48.56 percent excluding merger and restructuring charges). For 2005 year-to-date, the company has achieved operating leverage of 13.5 percent.

More

## Credit Quality

Most major credit quality indicators showed positive trends. The company recorded net recoveries on commercial loans. Credit card charge-offs increased from the second quarter of 2004 reflecting growth and seasoning in the portfolio, the impact of last year's changes in minimum payment requirements and bankruptcy reform. Consumer credit quality remained strong in all other categories.

- Provision for credit losses was $\$ 875$ million, up from $\$ 580$ million in the first quarter of 2005 and $\$ 789$ million a year earlier.
- Net charge-offs were $\$ 880$ million, or 0.68 percent of average loans and leases. This compared to $\$ 889$ million, or 0.69 percent, in the first quarter of 2005 and $\$ 829$ million, or 0.67 percent of average loans and leases in the second quarter of 2004.
- Nonperforming assets decreased to $\$ 1.90$ billion, or 0.36 percent of total loans, leases and foreclosed properties, at June 30, 2005. This compared to $\$ 2.34$ billion, or 0.44 percent, at March 31, 2005 and $\$ 3.18$ billion, or 0.64 percent, at June 30, 2004.
- The allowance for loan and lease losses was $\$ 8.32$ billion, or 1.57 percent of loans and leases, at June 30, 2005. This compared to $\$ 8.31$ billion, or 1.57 percent, at March 31, 2005 and $\$ 8.77$ billion, or 1.76 percent, at June 30, 2004. At June 30, 2005, the allowance for loan and lease losses represented 470 percent of total nonperforming loans and leases, compared to 401 percent at March 31, 2005 and 305 percent at June 30, 2004.


## Capital Management

Total shareholders' equity was $\$ 100.54$ billion at June 30, 2005. Period-end assets grew to $\$ 1.25$ trillion. The Tier 1 Capital Ratio was 8.06 percent, compared to 8.20 percent at March 31, 2005 and a year ago.

During the quarter, Bank of America paid a cash dividend of $\$ 0.45$ per share. The Board of Directors has increased the quarterly dividend to $\$ 0.50$ per share, effective with the payment in the third quarter. The company issued 22 million shares, primarily related to employee stock options and ownership plans, and repurchased 40 million shares. Average common shares issued and outstanding were 4.01 billion in the second quarter, compared to 4.03 billion in the first quarter of 2005 and 4.06 billion in the second quarter of 2004.

## More

## Page 5

## Second Quarter 2005 Business Segment Results

## Global Consumer and Small Business Banking

Global Consumer and Small Business Banking earnings decreased 8 percent to $\$ 1.60$ billion from $\$ 1.74$ billion a year earlier. Revenue rose 5 percent to $\$ 7.06$ billion.
The decline in earnings occurred because of an increase in provision expense due to increased credit card charge-offs. Also, included in this quarter's provision was $\$ 210$ million to establish a reserve for anticipated net charge-offs from additional minimum payment requirements for consumer credit cardholders, which will be implemented in the fourth quarter.

Business momentum continued to be solid, led by growth in card income and service charges as well as increases in home equity loans. Service charges rose 12 percent and benefited from a growing number of new consumer and business accounts. Card income increased 25 percent from a year ago due to significant growth in debit and credit card volumes as well as the acquisition of NPC, which closed in the fourth quarter of 2004.

## Global Business and Financial Services

Global Business and Financial Services earnings rose 43 percent to $\$ 1.22$ billion from $\$ 849$ million a year earlier. Revenue increased 11 percent to $\$ 2.69$ billion
Strong loan and deposit growth fueled a $\$ 149$ million increase in net interest income while growth in service charges was the major driver of higher noninterest income. A negative provision expense of $\$ 164$ million and a 7 percent decline in noninterest expense added to the earnings improvement. The business also recorded gains on sales of debt securities in Latin America.

More

## Global Capital Markets and Investment Banking

Global Capital Markets and Investment Banking earnings increased 12 percent to $\$ 461$ million from $\$ 411$ million a year ago. Revenue declined 19 percent to $\$ 2.12$ billion.
The earnings increase was primarily driven by the absence of litigation expense incurred in the second quarter of 2004. Revenue declined as trading profits and investment banking income decreased in the face of weak market conditions. However, the company outperformed the market in mergers and acquisitions, advisory services and investment grade and high yield debt offerings. Investment and brokerage service fees rose. Credit quality continued to be strong.

## Global Wealth and Investment Management

Global Wealth and Investment Management earnings increased 48 percent to $\$ 590$ million from $\$ 398$ million a year earlier. Revenue rose 19 percent to $\$ 1.84$ billion.
Asset management fees rose as assets under management increased. Earnings also benefited from continued strong expense management.

## All Other

All Other reflected $\$ 433$ million of net income for the quarter. This included securities gains of $\$ 204$ million and whole loan sale gains of $\$ 278$ million related to asset-liability management. The Equity Investments business earned $\$ 167$ million compared to a loss of $\$ 13$ million in the second quarter of 2004.

Note: Marc Oken, chief financial officer, will discuss second quarter results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor/.

More

## Page 7

Bank of America is one of the world's largest financial institutions, serving individual consumers, small businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving 33 million consumer relationships through more than 5,800 retail banking offices and 16,600 ATMs and through award-winning online banking with more than thirteen million active users. Bank of America is ranked the No. 1 Small Business Administration Lender in the United States by the SBA. The company serves clients in 150 countries and has relationships with 96 percent of the U.S. Fortune 500 companies and 85 percent of the Global Fortune 500 companies. Bank of America Corporation stock (ticker: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forwardlooking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; and 10) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov.
${ }^{1}$ Lipper Inc. is an independent mutual fund performance monitor. Lipper ranks mutual funds' total performance (assuming reinvestment of distributions) against other funds having similar investment objectives and strategies. Lipper makes no adjustment for the effect of sales loads.

## Bank of America

## Selected Financial Data ${ }^{(1)}$

(Dollars in millions, except per share data; shares in thousands)

| Financial Summary |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings | \$ | 4,296 | \$ | 3,849 | \$ | 8,991 | \$ | 6,530 |
| Earnings per common share |  | 1.07 |  | 0.95 |  | 2.23 |  | 1.88 |
| Diluted earnings per common share |  | 1.06 |  | 0.93 |  | 2.20 |  | 1.85 |
| Dividends paid per common share |  | 0.45 |  | 0.40 |  | 0.90 |  | 0.80 |
| Closing market price per common share |  | 45.61 |  | 42.31 |  | 45.61 |  | 42.31 |
| Average common shares issued and outstanding |  | 4,005,356 |  | 4,062,384 |  | 4,019,089 |  | ,471,516 |
| Average diluted common shares issued and outstanding |  | 4,065,355 |  | 4,131,290 |  | ,081,921 |  | ,531,038 |
| Summary Income Statement |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 7,650 | \$ | 7,581 | \$ | 15,523 | \$ | 13,382 |
| Total noninterest income |  | 6,365 |  | 5,467 |  | 12,514 |  | 9,197 |
| Total revenue |  | 14,015 |  | 13,048 |  | 28,037 |  | 22,579 |
| Provision for credit losses |  | 875 |  | 789 |  | 1,455 |  | 1,413 |
| Gains on sales of debt securities |  | 325 |  | 795 |  | 984 |  | 1,290 |
| Other noninterest expense |  | 6,898 |  | 7,103 |  | 13,843 |  | 12,533 |
| Merger and restructuring charges |  | 121 |  | 125 |  | 233 |  | 125 |
| Income before income taxes |  | 6,446 |  | 5,826 |  | 13,490 |  | 9,798 |
| Income tax expense |  | 2,150 |  | 1,977 |  | 4,499 |  | 3,268 |
| Net income | \$ | 4,296 | \$ | 3,849 | \$ | 8,991 | \$ | 6,530 |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 520,424 | \$ | 497,158 | \$ | 522,672 | \$ | 435,618 |
| Securities |  | 227,182 |  | 159,797 |  | 215,940 |  | 129,776 |
| Total earning assets |  | 1,118,527 |  | 938,520 |  | ,081,924 |  | 836,664 |
| Total assets |  | 1,277,489 |  | 1,094,459 |  | ,239,398 |  | 963,825 |
| Total deposits |  | 640,593 |  | 582,305 |  | 634,043 |  | 503,690 |
| Shareholders' equity |  | 98,417 |  | 93,266 |  | 98,614 |  | 70,976 |
| Common shareholders' equity |  | 98,145 |  | 92,943 |  | 98,343 |  | 70,787 |
| Performance Indices |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.35\% |  | 1.41\% |  | 1.46\% |  | 1.36\% |
| Return on average common shareholders' equity |  | 17.54 |  | 16.63 |  | 18.42 |  | 18.54 |
| Credit Quality |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 880 | \$ | 829 | \$ | 1,769 | \$ | 1,549 |
| Annualized net charge-offs as a \% of average loans and leases outstanding |  | 0.68\% |  | 0.67\% |  | 0.68\% |  | 0.72\% |
| Managed credit card net losses as a \% of average managed credit card receivables |  | 6.23 |  | 5.88 |  | 6.20 |  | 5.54 |


|  |  |  |  |
| :--- | :--- | ---: | :--- |

Total loans, leases and foreclosed properties 0.36
Nonperforming loans and leases as a $\%$ of total loans and leases 0.58

Other Data

| Full-time equivalent employees | $\mathbf{1 7 7 9 , 7 9 5}$ | $\mathbf{1 7 9 , 9 7 1}$ |
| :--- | ---: | ---: |
| Number of banking centers - domestic | 5,774 |  |
| Number of ATMs - domestic | $\mathbf{5 , 8 8 0}$ | $\mathbf{1 6 , 6 8 7}$ |

* Preliminary data

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## BUSINESS SEGMENT RESULTS

|  | Global Consumer and Small Business Banking |  |  |  | Global Capital Markets and Investment Banking |  | Global Wealth and Investment Management |  |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 7,062 | \$ | 2,691 | \$ | 2,121 | \$ | 1,837 |  | \$ 495 |
| Net income |  | 1,595 |  | 1,217 |  | 461 |  | 590 |  | 433 |
| Shareholder value added |  | 828 |  | 458 |  | 195 |  | 329 |  | 79 |
| Return on average equity |  | 19.36\% |  | 16.90\% |  | 18.24\% |  | 23.18\% |  | n/m |
| Average loans and leases | \$ | 140,255 | \$ | 176,505 | \$ | 32,639 | \$ | 52,967 |  | \$118,058 |
| Three Months Ended June 30, 2004 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 6,723 | \$ | 2,430 | \$ | 2,634 | \$ | 1,546 |  | \$ (115) |
| Net income |  | 1,740 |  | 849 |  | 411 |  | 398 |  | 451 |
| Shareholder value added |  | 1,022 |  | 83 |  | 128 |  | 163 |  | 195 |
| Return on average equity |  | 22.51\% |  | 11.66\% |  | 15.28\% |  | 17.20\% |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 129,379 | \$ | 163,905 | \$ | 38,476 | \$ | 44,117 |  | \$121,281 |
| Six Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 14,024 | \$ | 5,425 | \$ | 4,753 | \$ | 3,631 |  | \$ 594 |
| Net income |  | 3,494 |  | 2,339 |  | 1,182 |  | 1,166 |  | 810 |
| Shareholder value added |  | 1,982 |  | 810 |  | 644 |  | 657 |  | 101 |
| Return on average equity |  | 21.43\% |  | 16.12\% |  | 23.13\% |  | 23.45\% |  | n/m |
| Average loans and leases | \$ | 139,467 | \$ | 174,019 | \$ | 34,065 | \$ | 51,869 |  | \$123,252 |
| Six Months Ended June 30, 2004 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 11,448 | \$ | 3,999 | \$ | 4,808 | \$ | 2,647 |  | \$ 16 |
| Net income |  | 2,810 |  | 1,441 |  | 864 |  | 645 |  | 770 |
| Shareholder value added |  | 1,739 |  | 479 |  | 381 |  | 290 |  | 107 |
| Return on average equity |  | 24.96\% |  | 15.77\% |  | 18.96\% |  | 18.70\% |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 107,731 | \$ | 136,551 | \$ | 33,905 | \$ | 41,280 |  | \$116,151 |

$\mathrm{n} / \mathrm{m}=$ not meaningful

|  | Three Months Ended June 30 |  | Six Months EndedJune 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| SUPPLEMENTAL FINANCIAL DATA |  |  |  |  |
| Fully taxable-equivalent basis data ${ }^{(2)}$ |  |  |  |  |
| Net interest income | \$ 7,841 | \$ 7,751 | \$15,913 | \$13,721 |
| Total revenue | 14,206 | 13,218 | 28,427 | 22,918 |
| Net interest yield | 2.81 \% | 3.31\% | 2.95\% | 3.29\% |
| Efficiency ratio | 49.42 | 54.68 | 49.52 | 55.23 |
| Reconciliation of net income to operating earnings |  |  |  |  |
| Net income | \$ 4,296 | \$ 3,849 | \$ 8,991 | \$ 6,530 |
| Merger and restructuring charges | 121 | 125 | 233 | 125 |
| Related income tax benefit | (41) | (42) | (78) | (42) |
| Operating earnings | \$ 4,376 | \$ 3,932 | \$ 9,146 | \$ 6,613 |
| Operating Basis |  |  |  |  |
| Diluted earnings per common share | \$ 1.08 | \$ 0.95 | \$ 2.24 | \$ 1.87 |
| Return on average assets | 1.37\% | 1.44\% | 1.49\% | 1.38\% |
| Return on average common shareholders' equity | 17.87 | 16.99 | 18.74 | 18.77 |
| Efficiency ratio | 48.56 | 53.73 | 48.70 | 54.68 |
| Reconciliation of net income to shareholder value added |  |  |  |  |
| Net income | \$ 4,296 | \$ 3,849 | \$ 8,991 | \$ 6,530 |
| Amortization of intangibles | 204 | 201 | 412 | 255 |
| Merger and restructuring charges, net of tax benefit | 80 | 83 | 155 | 83 |
| Capital charge | $(2,691)$ | $(2,542)$ | $(5,364)$ | $(3,872)$ |
| Shareholder value added | \$ 1,889 | \$ 1,591 | \$ 4,194 | \$ 2,996 |

${ }^{(1)}$ Certain prior period amounts have been reclassified to conform to current period presentation.
${ }^{(2)}$ Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America <br>  <br> Higher Standards

## Supplemental Information

Second Quarter 2005
This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

## Bank of America Corporation

Results Overview

## Second Quarter 2005

- Earnings of $\$ 4.3$ billion or $\$ 1.06$ per diluted share grew $14 \%$ over results in 2Q04 but fell $7 \%$ versus record $1 Q 05$ results. Excluding merger and restructuring charges of $\$ 121$ million, $\$ 80$ million after tax, earnings were $\$ 1.08$ per diluted share.
- Revenue on an FTE basis of $\$ 14.2$ billion remained steady compared to 1 Q 05 despite the impact of a flattening yield curve and tough capital markets environment.
- Although net interest income was slightly above the previous year's quarter it declined $3 \%$ versus 1Q05. Impact of higher loan and deposit levels were more than offset by greater spread compression.
- Retail deposits grew another $\$ 11$ billion or $3 \%$ versus $1 Q 05$ and
- Average loans grew $2 \%$ (excluding residential mortgages held for asset liability management purposes).
- Noninterest income improved $4 \%$ from 1 Q 05 despite the tough trading environment experienced in the industry.
- Excluding trading results, noninterest income climbed $13 \%$ over $1 Q 05$ led by strong card results, good service fee results as well as growth in investment banking and asset management fees.
- Second quarter also included $\$ 278$ million in whole loan sale gains in other income.
- Securities gains recognized in 2Q05 were $\$ 325$ million resulting primarily from the company repositioning for interest rate moves. Resolution of restructured government and corporate credits allowed for $\$ 70$ million in securities gains in Latin America business.
- Noninterest expense, excluding merger and restructuring charges, of $\$ 6.9$ billion was flat with 1 Q 05 and resulted in an efficiency ratio of $49 \%$.
- Additional merger-related cost saves of $\$ 4$ million brings current quarter run rate to $\$ 441$ million.
- Provision expense was $\$ 875$ million versus the $\$ 880$ million net charge-offs recorded in the quarter.
- Includes establishment of $\$ 210$ million reserve for estimated 2006 net charge-offs from implementing Phase 2 of minimum payment requirements.
- Also includes a reduction of $\$ 250$ million in general reserves as credit integration uncertainties related to FleetBoston were reduced.
- Dividends of $\$ 1.8$ billion and net share repurchases of $\$ 1.0$ billion provided good capital returns to shareholders while the Tier 1 ratio remains above our $8.00 \%$ target rate.
- During the quarter Bank of America announced an $11 \%$ increase in quarterly dividend.
- Continuing momentum in business lines:
- $\quad 7.6$ million product sales.
- Number of net new checking accounts grew by 629,000 .
- Number of net new savings accounts grew by 568,000 .
- Opened 1.6 million new credit card accounts.
- Active online banking users increased to 13.6 million while bill payers near 7 million.
- Bill payers are now paying $\$ 30$ billion worth of bills per quarter with bill presenters growing to more than 300 .
- Assets under management ended the quarter at $\$ 443$ billion reflecting increases from market valuations as well as small inflows.
- 70,000 banking customers accepted invitations into premier banking relationships during the quarter.
- Integration of FleetBoston merger continues to go extremely well.
- Completed 1st phase Northeast retail platform conversion including 1.9 million customers in Rhode Island, Massachusetts, New Hampshire, Maine and Florida.


## Bank of America Corporation

## Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)


Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Supplemental Financial Data
(Dollars in millions)

## Fully taxable-equivalent basis data

|  | $\begin{gathered} \text { Year-to- } \\ \text { Date } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Year-to- } \\ \text { Date } \\ 2004 \end{gathered}$ | Second Quarter 2005 | First Quarter 2005 | Fourth Quarter 2004 | Third Quarter 2004 | Second Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$15,913 | \$13,721 | \$ 7,841 | \$ 8,072 | \$ 7,954 | \$ 7,836 | \$ 7,751 |
| Total revenue | 28,427 | 22,918 | 14,206 | 14,221 | 13,920 | 12,758 | 13,218 |
| Net interest yield | 2.95\% | 3.29\% | 2.81\% | 3.11\% | 3.18\% | 3.30\% | 3.31\% |
| Efficiency ratio | 49.52 | 55.23 | 49.42 | 49.62 | 52.69 | 55.03 | 54.68 |

## Reconciliation to GAAP financial measures

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Shareholder value added (SVA) is a key measure of performance not defined by GAAP that is used in managing our growth strategy orientation and strengthening our focus on generating long-term growth and shareholder value. SVA is used to evaluate the Corporation's use of equity (i.e. capital) at the individual unit level and is an integral component in the analytics for resource allocation. Using SVA as a performance measure places specific focus on whether incremental investments generate returns in excess of the costs of capital associated with those investments. Each business segment has a goal for growth in SVA reflecting the individual segment's business and customer strategy.

Other companies may define or calculate supplemental financial data differently. See the Tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, and the six months ended June 30, 2005 and 2004.

## Reconciliation of net income to operating earnings

|  | $\begin{aligned} & \text { Year-to- } \\ & \text { Date } \\ & 2005 \end{aligned}$ | $\begin{gathered} \text { Year-to- } \\ \text { Date } \\ 2004 \end{gathered}$ | Second <br> Quarter 2005 | First Quarter 2005 | Fourth Quarter 2004 | Third Quarter 2004 | Second Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 8,991 | \$ 6,530 | \$ 4,296 | \$ 4,695 | \$ 3,849 | \$ 3,764 | \$ 3,849 |
| Merger and restructuring charges | 233 | 125 | 121 | 112 | 272 | 221 | 125 |
| Related income tax benefit | (78) | (42) | (41) | (37) | (91) | (74) | (42) |
| Operating earnings | \$ 9,146 | \$ 6,613 | \$ 4,376 | \$ 4,770 | \$ 4,030 | \$ 3,911 | \$ 3,932 |
| Operating basis |  |  |  |  |  |  |  |
| Diluted earnings per common share | \$ 2.24 | \$ 1.87 | \$ 1.08 | \$ 1.16 | \$ 0.98 | \$ 0.95 | \$ 0.95 |
| Return on average assets | 1.49\% | 1.38\% | 1.37\% | 1.61\% | 1.39\% | 1.42\% | 1.44\% |
| Return on avg common shareholders' equity | 18.74 | 18.77 | 17.87 | 19.61 | 16.37 | 16.17 | 16.99 |
| Efficiency ratio | 48.70 | 54.68 | 48.56 | 48.83 | 50.73 | 53.30 | 53.73 |
| Reconciliation of net income to shareholder value added |  |  |  |  |  |  |  |
| Net income | \$ 8,991 | \$ 6,530 | \$ 4,296 | \$ 4,695 | \$ 3,849 | \$ 3,764 | \$ 3,849 |
| Amortization of intangibles | 412 | 255 | 204 | 208 | 209 | 200 | 201 |
| Merger and restructuring charges, net of tax benefit | 155 | 83 | 80 | 75 | 181 | 147 | 83 |
| Capital charge | $(5,364)$ | $(3,872)$ | $(2,691)$ | $(2,673)$ | $(2,705)$ | $(2,658)$ | $(2,542)$ |
| Shareholder value added | \$ 4,194 | \$ 2,996 | \$ 1,889 | \$ 2,305 | \$ 1,534 | \$ 1,453 | \$ 1,591 |

Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)


Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Consolidated Balance Sheet

| (Dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 33,935 | \$ | 28,698 | \$ | 31,789 |
| Time deposits placed and other short-term investments |  | 9,682 |  | 11,223 |  | 10,418 |
| Federal funds sold and securities purchased under agreements to resell |  | 149,287 |  | 139,396 |  | 81,437 |
| Trading account assets |  | 126,658 |  | 124,960 |  | 85,972 |
| Derivative assets |  | 26,019 |  | 26,182 |  | 25,908 |
| Securities: |  |  |  |  |  |  |
| Available-for-sale |  | 233,412 |  | 218,675 |  | 166,175 |
| Held-to-maturity, at cost |  | 174 |  | 275 |  | 478 |
|  |  |  |  |  |  |  |
| Total securities |  | 233,586 |  | 218,950 |  | 166,653 |
|  |  |  |  |  |  |  |
| Loans and leases |  | 529,418 |  | 529,466 |  | 498,481 |
| Allowance for loan and lease losses |  | $(8,319)$ |  | $(8,313)$ |  | $(8,767)$ |
| Loans and leases, net of allowance |  | 521,099 |  | 521,153 |  | 489,714 |
| Premises and equipment, net |  | 7,602 |  | 7,531 |  | 7,797 |
| Mortgage servicing rights |  | 2,366 |  | 2,668 |  | 3,005 |
| Goodwill |  | 45,381 |  | 45,378 |  | 44,672 |
| Core deposit intangibles and other intangibles |  | 3,472 |  | 3,679 |  | 3,922 |
| Other assets |  | 87,243 |  | 82,421 |  | 73,444 |
|  |  |  |  |  |  |  |
| Total assets |  | ,246,330 |  | ,212,239 |  | ,024,731 |
|  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in domestic offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 175,427 | \$ | 166,499 | \$ | 154,061 |
| Interest-bearing |  | 397,778 |  | 403,534 |  | 369,446 |
| Deposits in foreign offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 6,102 |  | 5,319 |  | 5,499 |
| Interest-bearing |  | 56,110 |  | 54,635 |  | 46,407 |
|  |  | - |  | - |  |  |
| Total deposits |  | 635,417 |  | 629,987 |  | 575,413 |
|  |  |  |  |  |  |  |
| Federal funds purchased and securities sold under agreements to repurchase |  | 207,710 |  | 187,652 |  | 119,264 |
| Trading account liabilities |  | 61,906 |  | 53,434 |  | 29,689 |
| Derivative liabilities |  | 15,630 |  | 15,363 |  | 14,381 |
| Commercial paper and other short-term borrowings |  | 93,763 |  | 93,440 |  | 63,162 |
| Accrued expenses and other liabilities (includes \$383, \$394 and \$486 of reserve for unfunded lending commitments) |  | 34,470 |  | 35,081 |  | 28,682 |
| Long-term debt |  | 96,894 |  | 98,763 |  | 98,319 |
| Total liabilities |  | ,145,790 |  | ,113,720 |  | 928,910 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized - 100,000,000 shares; issued and outstanding -1,090,189; 1,090,189 and 2,292,013 shares |  | 271 |  | 271 |  | 322 |
| Common stock and additional paid-in capital, \$0.01 par value; authorized - 7,500,000,000 shares; issued and outstanding - |  |  |  |  |  |  |
| Retained earnings |  | 63,328 |  | 60,843 |  | 54,030 |
| Accumulated other comprehensive income (loss) |  | $(4,992)$ |  | $(5,559)$ |  | $(3,862)$ |
| Other |  | (574) |  | (625) |  | (338) |
| Total shareholders' equity |  | 100,540 |  | 98,519 |  | 95,821 |
| Total liabilities and shareholders' equity |  | ,246,330 |  | ,212,239 |  | ,024,731 |

Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Capital Management
(Dollars in millions)

|  | 2Q05* | 1Q05 | 4Q04 | 3Q04 | 2Q04 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital | \$ 68,806 | \$ 67,127 | \$ 64,281 | \$ 62,981 | \$ 61,883 |
| Total capital | 94,933 | 93,774 | 92,266 | 91,326 | 90,267 |
| Risk-weighted assets | 853,669 | 818,179 | 793,523 | 779,858 | 754,386 |
| Tier 1 capital ratio | 8.06\% | 8.20\% | 8.10\% | 8.08\% | 8.20\% |
| Total capital ratio | 11.12 | 11.46 | 11.63 | 11.71 | 11.97 |
| Ending equity / ending assets | 8.07 | 8.13 | 8.97 | 9.14 | 9.35 |
| Ending capital / ending assets | 8.93 | 9.01 | 9.85 | 10.00 | 10.25 |
| Average equity / average assets | 7.70 | 8.23 | 8.51 | 8.79 | 8.52 |
| Leverage ratio | 5.59 | 5.82 | 5.82 | 5.92 | 5.83 |

*Preliminary data on risk-based capital

## Share Repurchase Program

40.3 million common shares were repurchased in the second quarter of 2005 as a part of ongoing share repurchase programs.
197.1 million shares remain outstanding under the 2005 authorized program.
21.7 million shares were issued in the second quarter of 2005.


Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Second Quarter 2005 |  |  | First Quarter 2005 |  |  | Second Quarter 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 13,696 | \$ 113 | 3.31\% | \$ 14,327 | \$ 101 | 2.87\% | \$ 14,384 | \$ 59 | 1.65\% |
| Federal funds sold and securities purchased under agreements to resell | 185,835 | 1,252 | 2.70 | 147,855 | 893 | 2.43 | 124,383 | 413 | 1.33 |
| Trading account assets | 134,196 | 1,454 | 4.34 | 117,748 | 1,203 | 4.10 | 104,391 | 1,025 | 3.94 |
| Securities | 227,182 | 2,829 | 4.98 | 204,574 | 2,561 | 5.01 | 159,797 | 1,925 | 4.82 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 167,272 | 2,271 | 5.43 | 178,098 | 2,412 | 5.43 | 173,158 | 2,284 | 5.29 |
| Credit card | 52,474 | 1,481 | 11.32 | 51,310 | 1,373 | 10.85 | 43,160 | 1,167 | 10.88 |
| Home equity lines | 54,941 | 799 | 5.83 | 51,477 | 692 | 5.45 | 40,424 | 450 | 4.48 |
| Direct/Indirect consumer | 43,132 | 612 | 5.69 | 41,620 | 573 | 5.58 | 39,763 | 540 | 5.44 |
| Other consumer ${ }^{(2)}$ | 6,968 | 155 | 8.96 | 7,305 | 158 | 8.75 | 8,142 | 169 | 8.32 |
| Total consumer | 324,787 | 5,318 | 6.56 | 329,810 | 5,208 | 6.37 | 304,647 | 4,610 | 6.07 |
| Commercial - domestic | 123,927 | 1,969 | 6.37 | 123,803 | 1,983 | 6.49 | 123,970 | 1,843 | 5.98 |
| Commercial real estate | 33,484 | 477 | 5.72 | 33,016 | 430 | 5.29 | 30,311 | 317 | 4.20 |
| Commercial lease financing | 20,446 | 252 | 4.93 | 20,745 | 260 | 5.01 | 20,086 | 237 | 4.72 |
| Commercial - foreign | 17,780 | 306 | 6.90 | 17,570 | 258 | 5.96 | 18,144 | 237 | 5.24 |
| Total commercial | 195,637 | 3,004 | 6.16 | 195,134 | 2,931 | 6.08 | 192,511 | 2,634 | 5.50 |
| Total loans and leases | 520,424 | 8,322 | 6.41 | 524,944 | 8,139 | 6.27 | 497,158 | 7,244 | 5.85 |
| Other earning assets | 37,194 | 512 | 5.52 | 35,466 | 455 | 5.19 | 38,407 | 494 | 5.17 |
| Total earning assets ${ }^{(3)}$ | 1,118,527 | 14,482 | 5.19 | 1,044,914 | 13,352 | 5.15 | 938,520 | 11,160 | 4.77 |
| Cash and cash equivalents | 34,731 |  |  | 31,382 |  |  | 30,320 |  |  |
| Other assets, less allowance for loan and lease losses | 124,231 |  |  | 124,587 |  |  | 125,619 |  |  |
| Total assets | \$1,277,489 |  |  | \$1,200,883 |  |  | \$1,094,459 |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| Savings | \$ 38,043 | \$ 52 | 0.54\% | \$ 37,000 | \$ 35 | 0.39\% | \$ 35,864 | \$ 31 | 0.34\% |
| NOW and money market deposit accounts | 229,174 | 723 | 1.27 | 233,392 | 651 | 1.13 | 233,702 | 488 | 0.84 |
| Consumer CDs and IRAs | 127,169 | 974 | 3.07 | 118,989 | 769 | 2.62 | 93,017 | 587 | 2.54 |
| Negotiable CDs, public funds and other time deposits | 7,751 | 87 | 4.49 | 10,291 | 96 | 3.73 | 4,737 | 66 | 5.60 |
| Total domestic interest-bearing deposits | 402,137 | 1,836 | 1.83 | 399,672 | 1,551 | 1.57 | 367,320 | 1,172 | 1.28 |
| Foreign interest-bearing deposits ${ }^{(4)}$ : |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries | 25,546 | 335 | 5.26 | 22,084 | 316 | 5.81 | 18,945 | 287 | 6.10 |
| Governments and official institutions | 7,936 | 59 | 2.97 | 6,831 | 43 | 2.58 | 5,739 | 23 | 1.58 |
| Time, savings and other | 30,973 | 149 | 1.94 | 30,770 | 133 | 1.75 | 29,882 | 47 | 0.64 |
| Total foreign interest-bearing deposits | 64,455 | 543 | 3.38 | 59,685 | 492 | 3.35 | 54,566 | 357 | 2.63 |
| Total interest-bearing deposits | 466,592 | 2,379 | 2.04 | 459,357 | 2,043 | 1.80 | 421,886 | 1,529 | 1.46 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | 323,916 | 2,677 | 3.32 | 276,483 | 1,969 | 2.89 | 235,701 | 1,019 | 1.74 |
| Trading account liabilities | 60,987 | 611 | 4.02 | 44,507 | 427 | 3.89 | 31,620 | 298 | 3.78 |
| Long-term debt | 97,360 | 974 | 4.00 | 97,126 | 841 | 3.46 | 96,395 | 563 | 2.34 |
| Total interest-bearing liabilities ${ }^{(3)}$ | 948,855 | 6,641 | 2.81 | 877,473 | 5,280 | 2.43 | 785,602 | 3,409 | 1.74 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 174,001 |  |  | 168,062 |  |  | 160,419 |  |  |
| Other liabilities | 56,216 |  |  | 56,534 |  |  | 55,172 |  |  |
| Shareholders' equity | 98,417 |  |  | 98,814 |  |  | 93,266 |  |  |
| Total liabilities and shareholders' equity | \$1,277,489 |  |  | \$1,200,883 |  |  | \$1,094,459 |  |  |
| Net interest spread |  |  | 2.38 |  |  | 2.72 |  |  | 3.03 |
| Impact of noninterest-bearing sources |  |  | 0.43 |  |  | 0.39 |  |  | 0.28 |
| Net interest income/yield on earning assets |  | \$ 7,841 | 2.81\% |  | \$ 8,072 | 3.11\% |  | \$ 7,751 | 3.31\% |

Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
 consumer of $\$ 3,505$ million and $\$ 3,532$ million in the second and first quarters of 2005 and $\$ 3,256$ million in the second quarter of 2004; and consumer lease financing of $\$ 251$ million and $\$ 411$ million in the second and first quarters of 2005 and $\$ 1,058$ million in the second quarter of 2004.
(3) Interest income includes the impact of interest rate risk management contracts, which increased interest income on the underlying assets $\$ 193$ million and $\$ 437$ million in the second and first quarters of 2005 and $\$ 658$ million in the second quarter of 2004. These amounts were substantially offset by corresponding decreases in the income earned on the underlying assets. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 314$ million and $\$ 154$ million in the second and first quarters of 2005 and $\$ 333$ million in the second quarter of 2004. These amounts were substantially offset by corresponding decreases in the interest paid on the underlying liabilities.
Primarily consists of time deposits in denominations of \$100,000 or more.

## Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 14,010 | \$ 214 | 3.09\% | \$ 13,326 | \$ 107 | 1.61\% |
| Federal funds sold and securities purchased under agreements to resell | 166,950 | 2,145 | 2.58 | 119,072 | 847 | 1.43 |
| Trading account assets | 126,017 | 2,657 | 4.23 | 104,712 | 2,050 | 3.92 |
| Securities | 215,940 | 5,390 | 4.99 | 129,776 | 3,148 | 4.85 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |
| Residential mortgage | 172,655 | 4,683 | 5.43 | 157,528 | 4,244 | 5.40 |
| Credit card | 51,895 | 2,854 | 11.09 | 39,232 | 2,037 | 10.44 |
| Home equity lines | 53,219 | 1,491 | 5.65 | 32,402 | 712 | 4.42 |
| Direct/Indirect consumer | 42,380 | 1,184 | 5.63 | 36,904 | 1,004 | 5.47 |
| Other consumer ${ }^{(2)}$ | 7,136 | 314 | 8.86 | 7,810 | 289 | 7.41 |
|  |  |  |  |  |  |  |
| Total consumer | 327,285 | 10,526 | 6.47 | 273,876 | 8,286 | 6.07 |
|  |  |  |  |  |  |  |
| Commercial - domestic | 123,865 | 3,952 | 6.43 | 107,457 | 3,354 | 6.28 |
| Commercial real estate | 33,252 | 907 | 5.50 | 25,063 | 527 | 4.23 |
| Commercial lease financing | 20,594 | 512 | 4.97 | 14,773 | 332 | 4.49 |
| Commercial - foreign | 17,676 | 564 | 6.43 | 14,449 | 332 | 4.62 |
| Total commercial | 195,387 | 5,935 | 6.12 | 161,742 | 4,545 | 5.65 |
| Total loans and leases | 522,672 | 16,461 | 6.34 | 435,618 | 12,831 | 5.91 |
| Other earning assets | 36,335 | 967 | 5.36 | 34,160 | 898 | 5.28 |
| Total earning assets ${ }^{(3)}$ | 1,081,924 | 27,834 | 5.17 | 836,664 | 19,881 | 4.77 |
| Cash and cash equivalents | 33,065 |  |  | 26,754 |  |  |
| Other assets, less allowance for loan and lease losses | 124,409 |  |  | 100,407 |  |  |
| Total assets | \$1,239,398 |  |  | \$963,825 |  |  |
|  | - |  |  | - |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |
| Savings | \$ 37,525 | \$ 87 | 0.47\% | \$ 31,012 | \$ 48 | 0.31\% |
| NOW and money market deposit accounts | 231,271 | 1,375 | 1.20 | 194,768 | 809 | 0.84 |
| Consumer CDs and IRAs | 123,101 | 1,743 | 2.86 | 84,179 | 1,154 | 2.76 |
| Negotiable CDs, public funds and other time deposits | 9,014 | 181 | 4.06 | 5,338 | 140 | 5.28 |
| Total domestic interest-bearing deposits | 400,911 | 3,386 | 1.70 | 315,297 | 2,151 | 1.37 |
|  | - | - |  | - | - |  |
| Foreign interest-bearing deposits ${ }^{(4)}$ : |  |  |  |  |  |  |
| Banks located in foreign countries | 23,824 | 651 | 5.51 | 18,950 | 458 | 4.86 |
| Governments and official institutions | 7,387 | 102 | 2.79 | 5,220 | 42 | 1.60 |
| Time, savings and other | 30,873 | 283 | 1.84 | 25,468 | 84 | 0.67 |
| Total foreign interest-bearing deposits | 62,084 | 1,036 | 3.36 | 49,638 | 584 | 2.37 |
| Total interest-bearing deposits | 462,995 | 4,422 | 1.93 | 364,935 | 2,735 | 1.51 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term <br> borrowings |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Trading account liabilities | 52,792 | 1,038 | 3.97 | 33,082 | 632 | 3.84 |
| Long-term debt | 97,244 | 1,815 | 3.73 | 87,623 | 1,054 | 2.41 |
|  | - | - |  | - | - |  |
| Total interest-bearing liabilities ${ }^{(3)}$ | 913,361 | 11,921 | 2.63 | 701,423 | 6,160 | 1.76 |
|  | - | - | - | - | - | - |
| Noninterest-bearing sources: |  |  |  |  |  |  |
| Noninterest-bearing deposits | 171,048 |  |  | 138,755 |  |  |
| Other liabilities | 56,375 |  |  | 52,671 |  |  |
| Shareholders' equity | 98,614 |  |  | 70,976 |  |  |
| Total liabilities and shareholders' equity | \$1,239,398 |  |  | \$963,825 |  |  |
|  | $\longrightarrow$ |  |  | - |  |  |
| Net interest spread |  |  | 2.54 |  |  | 3.01 |
| Impact of noninterest-bearing sources |  |  | 0.41 |  |  | 0.28 |
| Net interest income/yield on earning assets |  | \$15,913 | 2.95\% |  | \$13,721 | 3.29\% |

Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
Includes consumer finance of $\$ 3,287$ million and $\$ 3,913$ million; foreign consumer of $\$ 3,519$ million and $\$ 2,622$ million; and consumer lease financing of $\$ 330$ million and $\$ 1,275$ million for the six months ended June 30, 2005 and 2004.
${ }^{(3)} \quad$ Interest income includes the impact of interest rate risk management contracts, which increased interest income on the underlying assets $\$ 630$ million and $\$ 1,373$ million in the six months ended June 30, 2005 and 2004. These amounts were substantially offset by corresponding decreases in the income earned on the underlying assets. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 468$ million and $\$ 516$ million in the six months ended June 30, 2005 and 2004. These amounts were substantially offset by corresponding decreases in the interest paid on the underlying liabilities.

Primarily consists of time deposits in denominations of \$100,000 or more.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Business Segment View

Net Income
Second Quarter 2005


Revenue*
Second Quarter 2005

*Fully taxable-equivalent basis

## Bank of America Corporation

Global Consumer and Small Business Banking Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year-to-Date |  |  |  | Quarterly |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2 Qtr 05 |  | 1 Qtr 05 |  | 4 Qtr 04 |  | 3 Qtr 04 |  | 2 Qtr 04 |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue ${ }^{(2)}$ | \$ | 14,024 | \$ | 11,448 | \$ | 7,062 | \$ | 6,962 | \$ | 7,107 | \$ | 6,566 | \$ | 6,723 |
| Provision for credit losses |  | 1,857 |  | 1,069 |  | 1,143 |  | 714 |  | 1,218 |  | 1,005 |  | 641 |
| Net income |  | 3,494 |  | 2,810 |  | 1,595 |  | 1,899 |  | 1,604 |  | 1,483 |  | 1,740 |
| Shareholder value added |  | 1,982 |  | 1,739 |  | 828 |  | 1,154 |  | 803 |  | 711 |  | 1,022 |
| Return on average equity |  | 21.43\% |  | 24.96\% |  | 19.36 |  | 23.55\% |  | 18.70\% |  | 18.07\% |  | 22.51\% |
| Efficiency ratio ${ }^{(2)}$ |  | 48.01 |  | 51.86 |  | 48.45 |  | 47.55 |  | 47.74 |  | 50.93 |  | 49.61 |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 139,467 |  | 107,731 |  | 140,255 |  | 138,670 |  | 37,193 |  | 33,489 |  | 9,379 |
| Total deposits |  | 303,486 |  | 262,638 |  | 306,399 |  | 300,540 |  | 01,828 |  | 6,367 |  | 7,700 |
| Total earning assets |  | 302,928 |  | 268,543 |  | 300,671 |  | 305,212 |  | 12,038 |  | 15,449 |  | 4,907 |
| Period End (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing portfolio | \$ | 280.1 | \$ | 267.8 | \$ | 280.1 | \$ | 275.5 | \$ | 273.1 | \$ | 268.5 | \$ | 267.8 |
| Mortgage originations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  | 27.0 |  | 33.2 |  | 15.1 |  | 11.9 |  | 12.7 |  | 11.7 |  | 19.2 |
| Wholesale |  | 11.6 |  | 19.1 |  | 6.0 |  | 5.6 |  | 5.7 |  | 5.2 |  | 9.3 |

${ }^{(1)} \quad$ Global Consumer and Small Business Banking's most significant product lines are Card Services, Consumer Real Estate and Consumer Deposit Products.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## E-Commerce \& BankofAmerica.com

Bank of America has the largest active online banking customer base with 13.6 million subscribers.
Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days
6.6 million active bill pay users paid $\$ 30.1$ billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 300 companies are presenting 16.3 million e-bills per quarter.


*Three years after going online, combined access-only and bill pay customers.

## Bank of America Corporation

## Card Services Results ${ }^{(1)}$

(Dollars in millions)

|  | Year-to-Date |  |  | Quarterly |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 | 2 Qtr 05 | 1 Qtr 05 | 4 Qtr 04 | 3 Qtr 04 | 2 Qtr 04 |
| Key Measures |  |  |  |  |  |  |  |  |
| Consumer Credit Card |  |  |  |  |  |  |  |  |
| Outstandings |  |  |  |  |  |  |  |  |
| On-balance sheet (Period end) | \$ | 53,863 | \$42,195 | \$53,863 | \$51,012 | \$51,726 | \$47,521 | \$42,195 |
| Managed (Period end) |  | 59,283 | 51,990 | 59,283 | 57,920 | 58,629 | 55,399 | 51,990 |
| On-balance sheet (Average) |  | 51,895 | 39,240 | 52,474 | 51,310 | 49,366 | 45,589 | 43,177 |
| Managed (Average) |  | 58,342 | 44,996 | 58,537 | 58,145 | 56,444 | 54,419 | 53,136 |
| Managed Income Statement |  |  |  |  |  |  |  |  |
| Total revenue | \$ | 4,581 | \$ 3,519 | \$ 2,338 | \$ 2,243 | \$ 2,354 | \$ 2,267 | \$ 2,173 |
| Provision for credit losses ${ }^{(2)}$ |  | 2,021 | 1,226 | 1,204 | 817 | 1,335 | 994 | 760 |
| Noninterest expense |  | 1,396 | 928 | 720 | 676 | 700 | 544 | 546 |
| Income before income taxes | \$ | 1,164 | \$ 1,365 | \$ 414 | \$ 750 | \$ 319 | \$ 729 | \$ 867 |
| Shareholder Value Added | \$ | 524 | \$ 645 | \$ 143 | \$ 381 | \$ 89 | \$ 403 | \$ 407 |
| Merchant Acquiring Business |  |  |  |  |  |  |  |  |
| Processing volume (millions) |  | 160,016 | 44,812 | 84,262 | 75,754 | 75,383 | 24,898 | 23,239 |
| Total transactions (millions) |  | 3,452 | 651 | 1,832 | 1,620 | 1,756 | 374 | 342 |
| Consumer Credit Card |  |  |  |  |  |  |  |  |
| Credit Quality |  |  |  |  |  |  |  |  |
| On-balance sheet |  |  |  |  |  |  |  |  |
| Charge-offs \$ | \$ | 1,514 | \$ 1,028 | \$ 774 | \$ 740 | \$ 691 | \$ 586 | \$ 585 |
| Charge-offs \% |  | 5.88\% | 5.31\% | 5.91\% | 5.85\% | 5.57\% | 5.09\% | 5.45\% |
| Managed |  |  |  |  |  |  |  |  |
| Losses \$ | \$ | 1,793 | \$ 1,239 | \$ 909 | \$ 884 | \$ 837 | \$ 753 | \$ 776 |
| Losses \% |  | 6.20\% | 5.54\% | 6.23\% | 6.17\% | 5.90\% | 5.48\% | 5.88\% |
| Managed delinquency \% |  |  |  |  |  |  |  |  |
| 30+ |  | n/a | n/a | 4.25\% | 4.20\% | 4.37\% | 4.30\% | 3.86\% |
| $90+$ |  | n/a | n/a | 1.96 | 2.10 | 2.13 | 1.98 | 1.76 |

n/a $=$ not applicable
(1) Card Services includes Consumer and Small Business Credit Card and Merchant Services.
(2) Includes $\$ 210$ million for the three and six months ended June 30, 2005, and $\$ 165$ million for the three months ended December 31, 2004 related to minimum payment requirements.
Represents financial statement presentation with certain reclassifications to reflect securitization activity.
Certain prior period amounts have been reclassified among the segments to conform to the current period classification.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.
12

## Bank of America Corporation

Global Business and Financial Services Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year-to-Date |  |  |  | Quarterly |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2 Qtr 05 |  | 1 Qtr 05 |  | 4 Qtr 04 |  | 3 Qtr 04 |  | 2 Qtr 04 |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue ${ }^{(2)}$ | \$ | 5,425 | S | 3,999 | \$ | 2,691 | \$ | 2,734 | \$ | 2,720 | \$ | 2,522 | \$ | 2,430 |
| Provision for credit losses |  | (221) |  | 86 |  | (164) |  | (57) |  | (248) |  | (222) |  | (5) |
| Net income |  | 2,339 |  | 1,441 |  | 1,217 |  | 1,122 |  | 1,205 |  | 1,181 |  | 849 |
| Shareholder value added |  | 810 |  | 479 |  | 458 |  | 352 |  | 414 |  | 393 |  | 83 |
| Return on average equity |  | 16.12\% |  | 15.77\% |  | 16.90\% |  | 15.36\% |  | 16.04\% |  | 15.78\% |  | 11.66\% |
| Efficiency ratio ${ }^{(2)}$ |  | 36.95 |  | 40.86 |  | 37.55 |  | 36.36 |  | 36.70 |  | 36.66 |  | 44.55 |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 174,019 |  | 136,551 |  | 176,505 |  | 171,505 |  | 167,726 |  | 164,603 |  | 163,905 |
| Total deposits |  | 105,782 |  | 82,053 |  | 106,271 |  | 105,287 |  | 105,401 |  | 101,926 |  | 102,201 |
| Total earning assets |  | 184,444 |  | 143,121 |  | 187,099 |  | 181,760 |  | 177,763 |  | 174,339 |  | 172,854 |

${ }^{(1)}$ Global Business and Financial Services major businesses are Global Treasury Services, Middle Market Banking, Business Banking, Commercial Real Estate Banking, Leasing, Business Capital, Dealer Financial Services and Latin America.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Date |  |  |  | Quarterly |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2 Qtr 05 |  | 1 Qtr 05 |  | 4 Qtr 04 |  | 3 Qtr 04 |  | 2 Qtr 04 |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue ${ }^{(2)}$ | \$ | 4,753 | \$ | 4,808 | \$ | 2,121 | \$ | 2,632 | \$ | 2,206 | \$ | 2,074 | \$ | 2,634 |
| Provision for credit losses |  | (170) |  | (95) |  | (73) |  | (97) |  | (209) |  | (158) |  | 4 |
| Net income |  | 1,182 |  | 864 |  | 461 |  | 721 |  | 597 |  | 478 |  | 411 |
| Shareholder value added |  | 644 |  | 381 |  | 195 |  | 449 |  | 309 |  | 190 |  | 128 |
| Return on average equity |  | 23.13\% |  | 18.96\% |  | 18.24\% |  | 27.91\% |  | 21.84\% |  | 17.47\% |  | 15.28\% |
| Efficiency ratio ${ }^{(2)}$ |  | 66.73 |  | 74.28 |  | 71.92 |  | 62.55 |  | 69.60 |  | 72.82 |  | 76.27 |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 34,065 | \$ | 33,905 |  | 32,639 |  | 35,508 |  | 34,726 | \$ | 36,285 | \$ | 38,476 |
| Total deposits |  | 85,136 |  | 73,147 |  | 87,261 |  | 82,987 |  | 81,376 |  | 72,550 |  | 78,854 |
| Total earning assets |  | 348,815 |  | 265,498 |  | 376,322 |  | 321,002 |  | 307,611 |  | 271,782 |  | 276,022 |

${ }^{(1)} \quad$ Global Capital Markets and Investment Banking offers clients a comprehensive range of global capabilities through three financial services: Global Investment Banking, Global Credit Products and Global Treasury Services.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking
(Dollars in millions)

|  | 2005 | 2004 | 2 Qtr 05 | 1 Qtr 05 | 4 Qtr 04 | 3 Qtr 04 | 2 Qtr 04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading-related Revenue |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | \$ 828 | \$1,174 | \$ 414 | \$ 414 | \$ 417 | \$ 448 | \$ 597 |
| Trading account profits | 960 | 656 | 256 | 704 | 231 | 136 | 389 |
| Total trading-related revenue | \$1,788 | \$1,830 | \$ 670 | \$1,118 | \$ 648 | \$ 584 | \$ 986 |
| Trading-related revenue by product |  |  |  |  |  |  |  |
| Fixed income | \$ 558 | \$ 965 | \$ 107 | \$ 451 | \$ 283 | \$ 299 | \$ 456 |
| Interest rate ${ }^{(1)}$ | 410 | 456 | 183 | 227 | 93 | 118 | 289 |
| Foreign exchange | 386 | 358 | 190 | 196 | 231 | 163 | 170 |
| Equities ${ }^{(2)}$ | 208 | 80 | 60 | 148 | 75 | 40 | 83 |
| Commodities | 88 | (6) | 67 | 21 | 33 | 18 | (4) |
| Market-based trading-related revenue | 1,650 | 1,853 | 607 | 1,043 | 715 | 638 | 994 |
| Credit portfolio hedges ${ }^{(3)}$ | 138 | (23) | 63 | 75 | (67) | (54) | (8) |
| Total trading-related revenue | \$1,788 | \$1,830 | \$ 670 | \$1,118 | \$ 648 | \$ 584 | \$ 986 |


|  | Year-to-Date |  | Quarterly |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2 Qtr 05 | 1 Qtr 05 | 4 Qtr 04 | 3 Qtr 04 | 2 Qtr 04 |
| Investment Banking Income |  |  |  |  |  |  |  |
| Securities underwriting | \$ 337 | \$ 492 | \$ 180 | \$ 157 | \$ 209 | \$ 219 | \$ 275 |
| Syndications | 237 | 253 | 125 | 112 | 140 | 128 | 174 |
| Advisory services | 170 | 150 | 95 | 75 | 94 | 66 | 73 |
| Other | 13 | 18 | 7 | 6 | 7 | 7 | 10 |
| Total investment banking income | \$ 757 | \$ 913 | \$ 407 | \$ 350 | \$ 450 | \$ 420 | \$ 532 |

(1) Fully taxable-equivalent basis
(2) Does not include commissions from equity transactions which were $\$ 394$ million and $\$ 341$ million for the six months ended June 30, 2005 and 2004, and $\$ 205$ million, $\$ 189$ million, $\$ 173$ million, $\$ 153$ million and $\$ 168$ million for the three months ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively.
(3) Includes credit default swaps and related products used for credit risk management.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets \& Investment Banking Strategic Progress Continues


Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation.

## Significant US market share gains

Banc of America Securities increased market share in M\&A, high yield, investment grade and public finance.

- \#1 in syndicated loans and leveraged loans, ranked by number of deals
- \#1 in high yield
- Investment grade rank rose to \#4 from \#8 in 1st Half 04
- M\&A market share increased over YTD04, from 7.2\% to $16.8 \%$
- Top 5 rankings in:

Syndicated loans
Leveraged loans
High yield
Mortgage-backed securities
Investment grade

## Bank of America Corporation

Global Wealth and Investment Management Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year-to-Date |  |  | Quarterly |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 | 2 Qtr 05 |  | 1 Qtr 05 |  | 4 Qtr 04 |  | 3 Qtr 04 |  | 2 Qtr 04 |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue ${ }^{(2)}$ | \$ | 3,631 | \$ 2,647 | \$ | 1,837 | \$ | 1,794 | \$ | 1,681 | \$ | 1,606 |  | \$ 1,546 |
| Provision for credit losses |  | (7) | 2 |  | (9) |  | 2 |  | (4) |  | (18) |  | 10 |
| Net income |  | 1,166 | 645 |  | 590 |  | 576 |  | 482 |  | 475 |  | 398 |
| Shareholder value added |  | 657 | 290 |  | 329 |  | 328 |  | 227 |  | 235 |  | 163 |
| Return on average equity |  | 23.45\% | 18.70\% |  | 23.18 |  | 23.74\% |  | 19.33\% |  | 20.15\% |  | 17.20\% |
| Efficiency ratio ${ }^{(2)}$ |  | 50.24 | 61.61 |  | 50.17 |  | 50.31 |  | 55.35 |  | 54.55 |  | 58.93 |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 51,869 | \$41,280 |  | 52,967 |  | 50,759 |  | 47,956 |  | 45,654 |  | \$44,117 |
| Total deposits |  | 116,177 | 70,773 |  | 118,234 |  | 114,098 |  | 02,489 |  | 87,909 |  | 77,075 |
| Total earning assets |  | 118,380 | 72,862 |  | 120,474 |  | 116,263 |  | 04,929 |  | 90,135 |  | 79,254 |
| Period End (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | \$ | 442.8 | \$ 439.6 | \$ | 442.8 | \$ | 433.4 | \$ | 451.5 | \$ | 429.5 |  | \$ 439.6 |
| Client brokerage assets |  | 150.9 | 144.9 |  | 150.9 |  | 150.7 |  | 149.9 |  | 141.9 |  | 144.9 |
| Assets in custody |  | 101.7 | 105.2 |  | 101.7 |  | 100.8 |  | 107.0 |  | 104.0 |  | 105.2 |
| Total client assets |  | 695.4 | \$ 689.7 | \$ | 695.4 | \$ | 684.9 | \$ | 708.4 |  | 675.4 |  | \$ 689.7 |

(I) Global Wealth and Investment Management services clients through five major businesses: Premier Banking, Banc of America Investments, The Private Bank, Columbia Management Group and Other Services.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## All Other Results ${ }^{(1)}$

(Dollars in millions)

|  | Year-to |  | Quarterly |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2 Qtr 05 | 1 Qtr 05 | 4 Qtr 04 | 3 Qtr 04 | 2 Qtr 04 |
| Key Measures |  |  |  |  |  |  |  |
| Total revenue ${ }^{(2)}$ | \$ 594 | \$ 16 | \$ 495 | \$ 99 | 206 | \$ (10) | (115) |
| Provision for credit losses | (4) | 351 | (22) | 18 | (51) | 43 | 139 |
| Net income ${ }^{(3)}$ | 810 | 770 | 433 | 377 | (39) | 147 | 451 |
| Shareholder value added | 101 | 107 | 79 | 22 | (219) | (76) | 195 |
| Selected Average Balance |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |
| Total loans and leases | \$ 123,252 | \$ 116,151 | \$ 118,058 | \$ 128,502 | \$ 127,862 | \$ 123,047 | \$ 121,281 |
| Total deposits | 23,462 | 15,079 | 22,428 | 24,507 | 18,842 | 19,126 | 16,475 |
| Total earning assets | 127,357 | 86,640 | 133,961 | 120,677 | 95,663 | 96,678 | 95,483 |

${ }^{(1)}$ All Other consists primarily of Equity Investments, noninterest income and expense amounts associated with the Asset and Liability (ALM) process, including gains on sales of debt securities, the allowance for credit losses process residual, the residual impact of allocation methodologies, merger and restructuring charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated.
(2) Fully taxable-equivalent basis
(3) Includes merger and restructuring charges, net of taxes, $\$ 155$ million and $\$ 83$ million for the six months ended June 30, 2005 and 2004, and $\$ 80$ million, $\$ 75$ million, $\$ 181$ million, $\$ 147$ million and $\$ 83$ million for the three months ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Outstanding Loans and Leases
(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2005 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2005 \end{gathered}$ | Increase (Decrease) from 3/31/05 |
| :---: | :---: | :---: | :---: |
| Residential mortgage | \$170,057 | \$ 178,978 | \$ $(8,921)$ |
| Credit card | 53,863 | 51,012 | 2,851 |
| Home equity lines | 56,839 | 52,891 | 3,948 |
| Direct/Indirect consumer | 43,247 | 42,694 | 553 |
| Other consumer ${ }^{(1)}$ | 6,829 | 7,167 | (338) |
|  | - | - | - |
| Total consumer | 330,835 | 332,742 | $(1,907)$ |
|  |  |  |  |
| Commercial-domestic | 124,080 | 124,779 | (699) |
| Commercial real estate ${ }^{(2)}$ | 34,537 | 33,434 | 1,103 |
| Commercial lease financing | 20,628 | 20,638 | (10) |
| Commercial - foreign | 19,338 | 17,873 | 1,465 |
| Total commercial | 198,583 | 196,724 | 1,859 |
|  |  |  |  |
| Total | \$529,418 | \$ 529,466 | \$ (48) |

(1) Includes consumer finance of $\$ 3,144$ million and $\$ 3,288$ million; foreign consumer of $\$ 3,505$ million and $\$ 3,549$ million; and consumer lease financing of $\$ 180$ million and $\$ 330$ million at June 30, 2005 and March 31, 2005.
(2) Includes domestic commercial real estate loans of $\$ 34,020$ million and $\$ 32,978$ million; and foreign commercial real estate loans of $\$ 517$ million and $\$ 456$ million at June 30, 2005 and March 31, 2005.

## Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Commercial Utilized Credit Exposure by Industry ${ }^{(1)}$

(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2005 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2004 \end{gathered}$ | \% Increase <br> (Decrease) from 12/31/04 |
| :---: | :---: | :---: | :---: |
| Real estate ${ }^{(2)}$ | \$ 39,233 | \$ 36,672 | 7\% |
| Retailing | 24,294 | 23,149 | 5 |
| Diversified financials | 23,361 | 25,932 | (10) |
| Banks | 22,332 | 25,265 | (12) |
| Education and government | 19,207 | 17,429 | 10 |
| Individuals and trusts | 16,468 | 16,110 | 2 |
| Materials | 14,607 | 14,123 | 3 |
| Leisure and sports, hotels and restaurants | 14,002 | 13,331 | 5 |
| Consumer durables and apparel | 13,921 | 13,427 | 4 |
| Transportation | 13,188 | 13,234 | (0) |
| Capital goods | 13,097 | 12,633 | 4 |
| Commercial services and supplies | 12,627 | 11,944 | 6 |
| Healthcare equipment and services | 11,895 | 12,196 | (2) |
| Food, beverage and tobacco | 10,508 | 11,687 | (10) |
| Energy | 9,079 | 7,579 | 20 |
| Media | 5,834 | 6,232 | (6) |
| Religious and social organizations | 5,812 | 5,710 | 2 |
| Insurance | 5,151 | 5,851 | (12) |
| Utilities | 4,739 | 5,615 | (16) |
| Food and staples retailing | 3,495 | 3,610 | (3) |
| Telecommunication services | 3,383 | 3,030 | 12 |
| Technology hardware and equipment | 2,998 | 3,398 | (12) |
| Software and services | 2,828 | 3,292 | (14) |
| Automobiles and components | 1,789 | 1,894 | (6) |
| Pharmaceuticals and biotechnology | 1,334 | 1,441 | (7) |
| Household and personal products | 319 | 371 | (14) |
| Other | 2,868 | 3,132 | (8) |
|  | - | - |  |
| Total | \$298,369 | \$ 298,287 | 0 |

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held for sale and commercial letters of credit. Derivative assets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied, which totaled $\$ 17.4$ billion and $\$ 17.7$ billion at June 30, 2005 and December 31, 2004.
(2) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.
Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Bank of America Corporation
Nonperforming Assets
(Dollars in millions)

|  | 2Q05 | 1Q05 | 4Q04 | 3Q04 | 2Q04 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage | \$ 494 | \$ 536 | \$ 554 | \$ 532 | \$ 537 |
| Home equity lines | 75 | 70 | 66 | 51 | 42 |
| Direct/Indirect consumer | 33 | 32 | 33 | 26 | 31 |
| Other consumer | 76 | 83 | 85 | 94 | 99 |
| Total consumer | 678 | 721 | 738 | 703 | 709 |
| Commercial - domestic | 662 | 811 | 855 | 991 | 1,246 |
| Commercial real estate | 60 | 64 | 87 | 136 | 164 |
| Commercial lease financing | 282 | 249 | 266 | 243 | 257 |
| Commercial - foreign | 88 | 228 | 267 | 473 | 503 |
| Total commercial | 1,092 | 1,352 | 1,475 | 1,843 | 2,170 |
| Total nonperforming loans and leases | 1,770 | 2,073 | 2,213 | 2,546 | 2,879 |
| Nonperforming securities ${ }^{(1)}$ | 14 | 153 | 140 | 157 | 156 |
| Foreclosed properties | 111 | 112 | 102 | 133 | 144 |
| Total nonperforming assets ${ }^{(2)}$ | \$1,895 | \$2,338 | \$ 2,455 | \$ 2,836 | \$ 3,179 |
| Loans past due 90 days or more and still accruing | \$1,235 | \$1,211 | \$ 1,294 | \$ 1,120 | \$ 939 |
| Nonperforming assets / Total assets | 0.15\% | 0.19\% | 0.22\% | 0.26\% | 0.31\% |
| Nonperforming assets / Total loans, leases and foreclosed properties | 0.36 | 0.44 | 0.47 | 0.55 | 0.64 |
| Nonperforming loans and leases / Total loans and leases | 0.33 | 0.39 | 0.42 | 0.50 | 0.58 |
| Allowance for credit losses: |  |  |  |  |  |
| Allowance for loan and lease losses | \$8,319 | \$8,313 | \$ 8,626 | \$ 8,723 | \$ 8,767 |
| Reserve for unfunded lending commitments | 383 | 394 | 402 | 446 | 486 |
| Total | \$8,702 | \$8,707 | \$ 9,028 | \$ 9,169 | \$ 9,253 |
| Allowance for loan and lease losses / Total loans and leases | 1.57\% | 1.57\% | 1.65\% | 1.70\% | 1.76\% |
| Allowance for loan and lease losses / Total nonperforming loans and leases | 470 | 401 | 390 | 343 | 305 |
| Commercial criticized exposure | \$7,731 | \$8,858 | \$10,249 | \$12,025 | \$13,420 |
| Commercial criticized exposure / Commercial utilized exposure | 2.59\% | 2.95\% | 3.44\% | 4.13\% | 4.73\% |

Loans are classified as domestic or foreign based upon the domicile of the borrower.
(1) Primarily related to international securities held in the available-for-sale securities portfolio.
(2) Balances do not include \$49, \$76, \$151, \$100 and \$103 of nonperforming assets, primarily loans held-for-sale, included in Other Assets at June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)


## Loans are classified as domestic or foreign based upon the domicile of the borrower.

(1) Includes lease financing of $\$ 2$ million, $\$ 3$ million, $\$ 5$ million, $\$ 7$ million and $\$ 5$ million for the quarters ended June 30, 2005, March 31, 2005, December 31, 2004, September 30, 2004 and June 30, 2004, respectively.


Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Year-to-Date Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |

Loans are classified as domestic or foreign based upon the domicile of the borrower.
(1) Includes lease financing of \$5 million and \$15 million for the six months ended June 30, 2005 and 2004.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Selected Emerging Markets ${ }^{(1)}$

| (Dollars in millions) | Loans and Leases, and Loan Commitments |  | Other <br> Financing ${ }^{(2)}$ |  | Derivative Assets ${ }^{(3)}$ |  | $\begin{gathered} \text { Securities/ } \\ \text { Other } \\ \text { Investments }{ }^{(4,5)} \end{gathered}$ |  | $\begin{gathered} \text { Total } \\ \text { Cross- } \\ \text { border } \\ \text { Exposure }{ }^{(6)} \end{gathered}$ |  | Local Country Exposure Net of Local Liabilities ${ }^{(7)}$ |  | Total Foreign Exposure June 30, 2005 |  | $\begin{gathered} \text { Increase/ } \\ \text { (Decrease) } \\ \text { from } \\ \text { December 31, } \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region/Country |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Brazil ${ }^{(8)}$ | \$ | 913 | \$ | 59 | \$ | 7 | \$ | 54 | \$ | 1,033 | \$ | 2,535 | \$ | 3,568 | \$ | 18 |
| Mexico |  | 784 |  | 162 |  | 105 |  | 2,260 |  | 3,311 |  | 0 |  | 3,311 |  | 445 |
| Chile |  | 296 |  | 64 |  | 0 |  | 7 |  | 367 |  | 610 |  | 977 |  | (203) |
| Argentina |  | 90 |  | 27 |  | 0 |  | 35 |  | 152 |  | 8 |  | 160 |  | (231) |
| Other Latin America ${ }^{(9)}$ |  | 204 |  | 122 |  | 66 |  | 55 |  | 447 |  | 28 |  | 475 |  | (600) |
|  |  |  |  |  |  |  |  | , |  | - |  |  |  |  |  |  |
| Total Latin America |  | 2,287 |  | 434 |  | 178 |  | 2,411 |  | 5,310 |  | 3,181 |  | 8,491 |  | (571) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asia Pacific |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| India |  | 376 |  | 198 |  | 201 |  | 414 |  | 1,189 |  | 285 |  | 1,474 |  | (18) |
| South Korea |  | 274 |  | 472 |  | 31 |  | 603 |  | 1,380 |  | 0 |  | 1,380 |  | (3) |
| Taiwan |  | 225 |  | 67 |  | 70 |  | 40 |  | 402 |  | 546 |  | 948 |  | (379) |
| Hong Kong |  | 155 |  | 140 |  | 30 |  | 325 |  | 650 |  | 0 |  | 650 |  | (469) |
| Singapore |  | 68 |  | 166 |  | 90 |  | 283 |  | 607 |  | 0 |  | 607 |  | 267 |
| China |  | 56 |  | 41 |  | 13 |  | 318 |  | 428 |  | 0 |  | 428 |  | 320 |
| Other Asia Pacific ${ }^{(9)}$ |  | 34 |  | 48 |  | 33 |  | 435 |  | 550 |  | 157 |  | 707 |  | 161 |
| Total Asia Pacific |  | 1,188 |  | 1,132 |  | 468 |  | 2,418 |  | 5,206 |  | 988 |  | 6,194 |  | (121) |
| Central and Eastern Europe ${ }^{(9)}$ |  | 20 |  | 84 |  | 25 |  | 96 |  | 225 |  | 0 |  | 225 |  | (16) |
| Total | \$ | 3,495 | \$ | 1,650 | \$ | 671 | \$ | 4,925 | \$ | 0,741 | \$ | 4,169 | \$ | 14,910 | \$ | (708) |

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Latin America excluding Cayman Islands and Bermuda, all countries in Asia Pacific excluding Japan, Australia and New Zealand; and all countries in Central and Eastern Europe excluding Greece.
(2) Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
(3) Derivative assets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied, which totaled $\$ 72$ million and $\$ 361$ million at June 30, 2005 and December 31, 2004.
(4) Amounts outstanding for Other Latin America and Other Asia Pacific have been reduced by $\$ 34$ million and $\$ 15$ million at June 30, 2005 and $\$ 196$ million and $\$ 14$ million at December 31, 2004. Such amounts represent the fair value of U.S. Treasury securities held as collateral outside the country of exposure.
(5) Cross-border resale agreements are presented based on the domicile of the counterparty because the counterparty has the legal obligation for repayment. For regulatory reporting under Federal Financial Institutions Examination Council (FFIEC) guidelines, cross-border resale agreements are presented based on the domicile of the issuer of the securities that are held as collateral.
${ }^{(6)} \quad$ Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
(7) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Management subtracts local funding or liabilities from local exposures as allowed by the FFIEC. Total amount of local country exposure funded by local liabilities at June 30, 2005 was $\$ 19,359$ million compared to $\$ 17,189$ million at December 31, 2004. Local country exposure funded by local liabilities at June 30, 2005 in Latin America and Asia Pacific was \$10,113 million and \$9,246 million, of which $\$ 5,019$ million was in Brazil, $\$ 4,106$ million in Hong Kong, $\$ 3,038$ million in Singapore, $\$ 1,748$ million in Argentina, $\$ 1,470$ million in Mexico, $\$ 1,437$ million in Chile and $\$ 556$ million in India. There were no other countries with local country exposure funded by local liabilities greater than $\$ 500$ million.
(8) The Corporation has risk mitigation instruments associated with certain exposures for Brazil, including structured trade related transfer risk mitigation of $\$ 837$ million and $\$ 950$ million, third party funding of $\$ 185$ million and $\$ 286$ million, and linked certificates of deposit of $\$ 78$ million and $\$ 125$ million at June 30, 2005 and December 31, 2004. The resulting total foreign exposure net of risk mitigation was $\$ 2.5$ billion and $\$ 2.2$ billion at June 30, 2005 and December 31, 2004.
(9) Other Latin America, Other Asia Pacific, and Central and Eastern Europe include countries each with total foreign exposure of less than $\$ 300$ million.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.


[^0]:    Neil A. Cotty
    Chief Accounting Officer

