# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported):
October 19, 2005

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
704.386.5681
(Registrant's telephone number, including area code)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240-14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 19, 2005, Bank of America Corporation (the "Registrant") announced financial results for the third quarter ended September 30, 2005, reporting for the quarter net income of $\$ 4.13$ billion and diluted earnings per common share of $\$ 1.02$. A copy of the press release announcing the Registrant's results for the third quarter ended September 30, 2005 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On October 19, 2005, the Registrant held an investor conference and webcast to disclose financial results for the third quarter ended September 30, 2005. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of September 30, 2005, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the proceeding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

## ITEM 8.01. OTHER EVENTS.

On October 19, 2005, the Registrant announced financial results for the third quarter ended September 30, 2005, reporting for the quarter net income of $\$ 4.13$ billion and diluted earnings per common share of $\$ 1.02$. A copy of the press release announcing the Registrant's results for the third quarter ended September 30,2005 is attached hereto at Exhibit 99.1 and incorporated by reference herein.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

## (c) Exhibits.

The following exhibits are filed herewith:
Exhibit No.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

## EXHIBIT INDEX

99.1
99.2

Press Release dated October 19, 2005 with respect to the Registrant's financial results for the third quarter ended September 30, 2005.
Supplemental Information prepared for use on October 19, 2005 in connection with financial results for the third quarter ended September 30, 2005.

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## Bank of America reports quarterly earnings of $\mathbf{\$ 4 . 1 3}$ billion, or $\$ 1.02$ per share

## Double digit revenue growth across all business segments

Investment banking, trading results increase
Efficiency ratio remains below 50 percent
Strong performance in card services
Average retail deposits up $10 \%$
CHARLOTTE - Bank of America Corporation today reported that third quarter net income rose 10 percent to $\$ 4.13$ billion from $\$ 3.76$ billion a year earlier. Per share earnings increased 12 percent to $\$ 1.02$ per share (diluted) from, $\$ 0.91$ per share. Return on average common equity in the third quarter was 16.33 percent.

Excluding merger and restructuring charges of $\$ 120$ million pre-tax, equal to 2 cents per share, the company earned $\$ 1.04$ per share.
Improved results were driven by a 16 percent increase in revenue, reflecting continued success in growth initiatives in all of Bank of America's major business segments. Revenue growth was driven primarily by increases in noninterest income, including continued strength in card results, service fees, a rebound in mortgage banking income, improved trading account profits and higher equity investment gains.

The growth in revenue, coupled with a 4 percent increase in noninterest expense, produced significant positive operating leverage of 12 percentage points.
For the first nine months of 2005 , Bank of America earned $\$ 13.12$ billion, or $\$ 3.22$ per share (diluted), compared to $\$ 10.29$ billion, or $\$ 2.76$ per share, a year earlier.
"We had across the board increases in the business segments that make up our total revenue," said Kenneth D. Lewis, chairman and chief executive officer. "This is a tribute to the power and balance of our franchise, the talent and energy of our associates and the continued improvements to the customer experience using Six Sigma and other processes. Combined with continued excellent expense control, we continue to produce significant positive operating leverage that is producing value for our shareholders."

## Page 2

## Business Highlights

- The bank added a record 635,000 net new retail checking accounts in the quarter and 294,000 net new savings accounts. Total checking and savings accounts now are more than 51 million.
- Total average retail deposit balances increased nearly $\$ 38$ billion, or 10 percent, from a year ago to more than $\$ 434$ billion, driven by increased sales of checking products such as My Access and Campus Edge from both banking store and online sales channels.
- Average loans and leases grew 7 percent from a year ago to $\$ 539.5$ billion.
- Average managed consumer credit card outstandings rose 9 percent to a record $\$ 59.8$ billion, as the company added 1.5 million new consumer credit card accounts in the quarter.
- First mortgage loans originated in the third quarter rose to $\$ 27.5$ billion, $\$ 10.9$ billion higher than the third quarter of 2004, as borrowers took advantage of a favorable rate environment during the quarter.
- Debit card activity grew substantially from the same period last year, as purchase volumes soared 28 percent and revenue increased 29 percent to $\$ 421$ million.
- Trading-related revenue climbed to $\$ 800$ million in the third quarter from $\$ 584$ million in the third quarter of 2004, boosted by improved results in equities and fixed income and interest rate-related trading.
- Investment banking income on a consolidated basis increased 19 percent from a year ago due to substantial increases in equity underwriting and advisory services fees.
- Assets under management grew 6 percent in Global Wealth and Investment Management from a year earlier.
- Based on assets under management weighted over 3 years, 70 percent of Columbia Management Group's funds (equity, fixed, money market funds) are in the top $25^{1}$ percentile of Lipper's overall rankings of the mutual fund industry. ${ }^{1}$
- 53 percent of Columbia Management's equity and fixed income funds are rated 4 or 5 stars by Morningstar as of September 30, 2005. ${ }^{2}$


## Customer Highlights

- Bank of America recently introduced its Keep the Change ${ }^{\mathrm{TM}}$ program, which provides a free savings feature tied to a debit card. When customers sign up for Keep the Change, the amount of every purchase they make with a Bank of America debit card is automatically rounded up to the nearest whole dollar and the difference is transferred from their checking accounts into their savings accounts at the end of the day. Bank of America will match 100 percent of the Keep the Change transfers for the first three months. After that the bank will contribute five percent of contributions each year, with a maximum match of $\$ 250$ annually.
- Bank of America introduced a new convenient nationwide service that allows customers to make remittances to Mexico for free. Called SafeSend, the new free feature is available to anyone who has a Bank of America personal checking account. Earlier this year, Bank of America became the first major financial institution in the United States to offer free remittances when it introduced the product in Chicago.
- Bank of America was named best consumer Internet bank in the United States by Global Finance magazine as part of its "World's Best Internet Banks" competition. Global Finance magazine also gave Bank of America awards for the best information security initiatives, best bill pay and presentment, as well as best online consumer credit in North America. Bank of America is the leading online banking site, with 14.3 million active online banking customers, 7.0 million active bill pay customers, and more than 1.4 billion visits annually to bankofamerica.com.
- While Bank of America has limited operations in Louisiana, Alabama and Mississippi, the bank has developed special product and service programs to assist customers affected by Hurricane Katrina within the federal disaster area, as designated by FEMA. These programs include payment deferrals for credit cards, mortgages, home equity lines of credit, and auto/boat/RV loans. Bank of America and its associates have given in excess of $\$ 4$ million to aid the victims of Hurricane Katrina. Bank of America also previously announced a $\$ 100$ million Community Development Banking goal to rebuild affordable housing and revitalize neighborhoods in Gulf Coast areas devastated by Hurricanes Katrina and Rita.

More

## Page 4

## Third Quarter 2005 Financial Summary

## Revenue

Revenue on a fully taxable-equivalent basis grew 16 percent to $\$ 14.81$ billion from $\$ 12.76$ billion the previous year.
Net interest income on a fully taxable-equivalent basis was $\$ 7.97$ billion, up almost 2 percent from $\$ 7.84$ billion a year earlier, as the impact of continued success in growing loans and deposits was dampened by continued relatively low long-term interest rates and a flatter yield curve. Specifically, the increase in net interest income was driven by growth in consumer and middle-market business loans, higher domestic deposit levels, and a larger asset-liability management portfolio. These increases were partially offset by margin compression resulting from a flattening yield curve and a lower trading-related net interest income contribution. Net interest income was up almost 2 percent from the second quarter of 2005 . The net interest yield in the third quarter was 2.80 percent, down 1 basis point from the second quarter and 50 basis points from a year earlier.

Noninterest income rose 39 percent to $\$ 6.83$ billion from $\$ 4.92$ billion a year earlier. These results were driven by higher card income, equity investment gains and trading account profits. Mortgage banking income rebounded from a $\$ 250$ million loss the previous year related to writedowns associated with mortgage servicing rights.

During the quarter, the company realized $\$ 29$ million in debt securities gains compared to $\$ 732$ million in the third quarter of 2004.

## Efficiency

With strong revenue growth and continued expense control, the efficiency ratio for the third quarter of 2005, including merger and restructuring charges, improved to 49.20 percent ( 48.39 percent excluding merger and restructuring charges). Noninterest expense increased 4 percent to $\$ 7.29$ billion compared to $\$ 7.02$ billion a year ago, due primarily to increases in revenue-related incentive compensation resulting from improved performance. Full year 2005 cost savings from the merger with FleetBoston Financial Corporation are estimated to be $\$ 1.85$ billion.

## More

## Page 5

## Credit Quality

Credit quality was generally stable, however the rate of improvement in commercial credit quality slowed. Charge-offs and provision expense rose. The company took $\$ 209$ million in previously-reserved-for charge-offs associated with the domestic airline industry. Consumer loan reserves increased, reflecting growth and seasoning in the credit card portfolio including returning securitizations. A $\$ 50$ million reserve was established for estimated losses associated with Hurricane Katrina.

- Provision for credit losses was $\$ 1.16$ billion, up from $\$ 875$ million in the second quarter of 2005 and $\$ 650$ million a year earlier.
- Net charge-offs were $\$ 1.15$ billion, or 0.84 percent of average loans and leases. This compared to $\$ 880$ million, or 0.68 percent, in the second quarter of 2005 and $\$ 719$ million, or 0.57 percent of average loans and leases, in the third quarter of 2004
- Nonperforming assets decreased to $\$ 1.60$ billion, or 0.29 percent of total loans, leases and foreclosed properties, at September 30, 2005. This compared to $\$ 1.90$ billion, or 0.36 percent, at June 30, 2005 and $\$ 2.84$ billion, or 0.55 percent, at September 30, 2004.
- The allowance for loan and lease losses was $\$ 8.33$ billion, or 1.50 percent of loans and leases, at September 30, 2005. This compared to $\$ 8.32$ billion, or 1.57 percent, at June 30, 2005 and $\$ 8.72$ billion, or 1.70 percent, at September 30, 2004.


## Capital Management

Total shareholders' equity was $\$ 101.3$ billion at September 30, 2005. Period-end assets grew to $\$ 1.25$ trillion. The Tier 1 Capital Ratio was 8.21 percent, compared to 8.06 percent at June 30, 2005 and 8.08 percent a year ago.

During the quarter, Bank of America paid a cash dividend of $\$ 0.50$ per share. The company also issued 7.0 million shares, primarily related to employee stock options and ownership plans, and repurchased 10.6 million shares. Period-ending common shares issued and outstanding were 4.01 billion in the third quarter, compared to 4.02 billion in the second quarter of 2005 and 4.05 billion in the third quarter of 2004.

More

## Page 6

## Third Quarter 2005 Business Segment Results

## Global Consumer and Small Business Banking

| (Dollars in millions) | Third Quarter 2005 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ | 7,402 | S | 6,578 |
| Provision for credit losses |  | 1,107 |  | 1,012 |
| Noninterest expense |  | 3,328 |  | 3,317 |
| Net Income |  | 1,884 |  | 1,503 |
| Efficiency ratio |  | 45.0\% |  | 50.4\% |
| Return on average equity |  | 22.8 |  | 18.3 |
| Loans and leases ${ }^{2}$ | \$ | 145,715 | \$ | 134,201 |
| Deposits ${ }^{2}$ |  | 310,495 |  | 306,367 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Continued strong growth in the card business, significant increases in home equity loans, a rebound in mortgage banking, and continuing account growth which has led to market share gains in retail deposits, drove Global Consumer and Small Business Banking's 25 percent increase in net income. Revenue rose 12 percent

Card income rose more than 21 percent to $\$ 1.4$ billion as a result of increased customer activity, growth in managed outstandings and the impact of the National Processing Corporation acquisition in the fourth quarter of 2004. Provision expense increased primarily due to higher card charge-offs resulting from growth and seasoning of the portfolio.

The bank's mortgage unit benefited from an improved interest rate environment in the quarter along with a reduced cost structure for originating and servicing first mortgages and home equity loans. Average outstandings on home equity loans across all business units increased 31 percent to $\$ 65.7$ billion from the third quarter of 2004 . Results were significantly better than a year ago, primarily due to a writedown of mortgage servicing rights in the third quarter of 2004.

## More

Page 7

## Global Business and Financial Services

| (Dollars in millions) | Third Quarter 2005 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ | 2,854 | \$ | 2,519 |
| Provision for credit losses |  | 79 |  | (236) |
| Noninterest expense |  | 1,052 |  | 921 |
| Net Income |  | 1,102 |  | 1,190 |
| Efficiency ratio |  | 36.9\% |  | 36.6\% |
| Return on average equity |  | 15.1 |  | 15.9 |
| Loans and leases ${ }^{2}$ | \$ | 183,937 | \$ | 164,811 |
| Deposits ${ }^{2}$ |  | 107,963 |  | 102,252 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Global Business and Financial Services benefited in the quarter from continued strong loan growth across all business lines, including the purchase of loans from General Motors Acceptance Corporation. Net income declined as provision expense increased. Revenue grew more than 13 percent.

Average loans and leases in Global Business and Financial Services grew more than $\$ 19$ billion from the third quarter of 2004, or 12 percent, as commercial activity continued to increase. Middle market business loans and leases grew more than 10 percent with strong growth across all geographic regions.

Revenue growth was driven by strong net interest income on loans and deposits in Commercial Real Estate and Business Banking.
Provision expense increased $\$ 315$ million, primarily due to a slower rate of improvement in commercial credit quality and higher net charge-offs.
More

## Page 8

## Global Capital Markets and Investment Banking

| (Dollars in millions) | Third Quarter 2005 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ | 2,323 | \$ | 2,066 |
| Trading-related revenue |  | 800 |  | 584 |
| Investment banking income |  | 491 |  | 420 |
| Provision for credit losses |  | (69) |  | (152) |
| Noninterest expense |  | 1,715 |  | 1,508 |
| Net Income |  | 434 |  | 471 |
| Efficiency ratio |  | 73.9\% |  | 73.0\% |
| Return on average equity |  | 16.9 |  | 17.3 |
| Loans and leases ${ }^{2}$ | \$ | 32,280 | \$ | 35,370 |
| Deposits ${ }^{2}$ |  | 83,042 |  | 72,224 |
| Trading-related earning assets ${ }^{2}$ |  | 312,441 |  | 222,042 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Strong trading results and increased market share gains in investment banking for Global Capital Markets and Investment Banking drove revenue 12 percent higher. Net income declined as provision increased and expenses rose as the company continued to invest in the business.

Trading-related results benefited from increased profits in fixed income, equities, interest rate and foreign exchange products.
Investment banking income was up 17 percent, driven by increased activity in equity underwriting and advisory services.
During the quarter, Banc of America Securities achieved significant gains in market share as tabulated by Thomson Financial. Year-to-date, the unit increased its market share in underwriting investment grade debt to 8 percent and rose in rankings to 4th from 8th for the first nine months of 2004. Banc of America Securities maintained its number one ranking in high yield debt underwriting for the year, and maintained top five underwriting rankings in syndicated loans, leveraged loans, and mortgage-backed securities.

More

Page 9
Global Wealth and Investment Management

| (Dollars in millions) | Third Quarter 2005 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ | 1,835 | \$ | 1,605 |
| Provision for credit losses |  | 1 |  | (18) |
| Noninterest expense |  | 914 |  | 873 |
| Net Income |  | 583 |  | 476 |
| Efficiency ratio |  | 49.9\% |  | 54.4\% |
| Return on average equity |  | 23.2 |  | 20.2 |
| Average loans and leases ${ }^{2}$ | \$ | 55,175 | \$ | 45,654 |
| Average deposits ${ }^{2}$ |  | 116,068 |  | 87,909 |
| (in billions) | At 9/30/05 |  | At 9/30/04 |  |
| Assets under management | \$ | 457.4 | \$ | 429.5 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Global Wealth and Investment Management increased net income by 22 percent from third quarter 2004 as increased asset management fees, higher loan volume and migration of deposits to Premier Banking from Consumer Banking drove results.

Asset management fees increased 7 percent from the third quarter of 2004 as the unit experienced 6 percent growth in assets under management. Growth in assets under management was mainly due to net inflows of $\$ 3.6$ billion and the positive impact of $\$ 24.2$ billion in increased market values.

Sales of brokerage services to Premier clients, the mass affluent sector, continued to grow, with 30 percent currently using these investment services in addition to banking products, up from 25 percent at the end of 2004.

## All Other

All Other reflected $\$ 124$ million of net income for the quarter, the same as the third quarter of 2004. Equity Investment gains were $\$ 564$ million in the third quarter of 2005 compared to $\$ 182$ million in the third quarter of 2004. All Other also included debt securities gains related to asset/liability management of $\$ 13$ million, compared to $\$ 614$ million in the third quarter of 2004.

Note: Al de Molina, chief financial officer, will discuss third quarter results in a conference call at 10 a.m. (Eastern Time) today. The call can be accessed via a webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor/.

## More

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving more than 38 million consumer and small business relationships with more than 5,800 retail banking offices, more than 16,700 ATMs and award-winning online banking with more than 14 million active users. Bank of America is the No. 1 overall Small Business Administration (SBA) lender in the United States and the No. 1 SBA lender to minority-owned small businesses. The company serves clients in 150 countries and has relationships with 97 percent of the U.S. Fortune 500 companies and 79 percent of the Global Fortune 500. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forwardlooking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; and 10) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov.
${ }^{1}$ Lipper Inc. is an independent mutual fund performance monitor. Lipper ranks mutual funds' total performance (assuming reinvestment of distributions) against other funds having similar investment objectives and strategies. Lipper makes no adjustment for the effect of sales loads.
${ }^{2} 45$ Columbia Management funds had at least one share class earn an Overall Rating of 4 or 5 stars by Morningstar, Inc. for the period ended August 31, 2005. For each fund with at least a three-year history, Morningstar calculates a Morningstar Rating (tm) based on a Morningstar Risk-Adjusted Return measure. The top 10 percent of funds in each category receive five stars, the next 22.5 percent receive four stars. The Overall Morningstar Rating for a fund is derived from a weighted average of the performance figures associated with its three-, five- and ten-year (if applicable) Morningstar Rating metrics. Past performance is no guarantee of future performance.

## Bank of America

## Selected Financial Data

|  |  | Three Months <br> Ended September <br> $\mathbf{3 0}$ |
| :--- | :--- | ---: | :--- |

Managed credit card net losses as a $\%$ of average managed credit card receivables
Balance Sheet Highlights

| Balance Sheet Highlights |  |  |
| :---: | :---: | :---: |
| Loans and leases | \$ 554,603 | \$ 511,639 |
| Total securities | 227,485 | 163,858 |
| Total earning assets | 1,091,680 | 927,161 |
| Total assets | 1,252,259 | 1,072,829 |
| Total deposits | 626,477 | 591,258 |
| Total shareholders' equity | 101,258 | 98,011 |
| Common shareholders' equity | 100,987 | 97,739 |
| Book value per share | 25.16 | 24.14 |
| Tangible equity ratio | 4.37\% | 4.84\% |
| Risk-based capital ratios: |  |  |
| Tier 1 | 8.21* | 8.08 |
| Total | 11.12* | 11.71 |
| Leverage ratio | 5.85* | 5.92 |
| Period-end common shares issued and outstanding | 4,013,063 | 4,049,063 |
| Allowance for credit losses: |  |  |
| Allowance for loan and lease losses | \$ 8,326 | \$ 8,723 |
| Reserve for unfunded lending commitments | 390 | 446 |
| Total | \$ 8,716 | \$ 9,169 |
| Allowance for loan and lease losses as a \% of total loans and leases | 1.50\% | 1.70\% |
|  | 556 | 343 |


| Total nonperforming loans and leases | \$ | 1,498 | \$ | 2,546 |
| :---: | :---: | :---: | :---: | :---: |
| Total nonperforming assets |  | 1,597 |  | 2,836 |
| Nonperforming assets as a \% of: |  |  |  |  |
| Total assets |  | 0.13\% |  | 0.26\% |
| Total loans, leases and foreclosed properties |  | 0.29 |  | 0.55 |
| Nonperforming loans and leases as a \% of total loans and leases |  | 0.27 |  | 0.50 |
| Other Data |  |  |  |  |
| Full-time equivalent employees |  | 177,236 |  | 178,632 |
| Number of banking centers - domestic |  | 5,844 |  | 5,829 |
| Number of ATMs - domestic |  | 16,714 |  | 16,728 |

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## BUSINESS SEGMENT RESULTS

|  | Global Consumer and Small Business Banking |  | Global Business and Financial Services |  | Global Capital Markets and Investment Banking |  | Global Wealth and Investment Management |  |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 7,402 | \$ | 2,854 | \$ | 2,323 | \$ | 1,835 |  | 393 |
| Net income |  | 1,884 |  | 1,102 |  | 434 |  | 583 |  | 124 |
| Shareholder value added |  | 1,113 |  | 333 |  | 163 |  | 326 |  | (305) |
| Return on average equity |  | 22.81\% |  | 15.13\% |  | 16.90\% |  | 23.23\% |  | n/m |
| Average loans and leases | \$ | 145,715 | \$ | 183,937 | \$ | 32,280 | \$ | 55,175 |  | \$122,380 |
| Three Months Ended September 30, 2004 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 6,578 | \$ | 2,519 | \$ | 2,066 | \$ | 1,605 |  | (10) |
| Net income |  | 1,503 |  | 1,190 |  | 471 |  | 476 |  | 124 |
| Shareholder value added |  | 731 |  | 400 |  | 185 |  | 236 |  | (99) |
| Return on average equity |  | 18.30\% |  | 15.86\% |  | 17.34\% |  | 20.21\% |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 134,201 | \$ | 164,811 | \$ | 35,370 | \$ | 45,654 |  | \$123,041 |
| Nine Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 21,447 | \$ | 8,260 | \$ | 7,063 | \$ | 5,465 |  | \$ 999 |
| Net income |  | 5,394 |  | 3,427 |  | 1,613 |  | 1,752 |  | 932 |
| Shareholder value added |  | 3,108 |  | 1,127 |  | 808 |  | 985 |  | (204) |
| Return on average equity |  | 21.94\% |  | 15.71\% |  | 21.11\% |  | 23.42\% |  | n/m |
| Average loans and leases | \$ | 142,260 | \$ | 177,264 | \$ | 32,865 | \$ | 52,983 |  | \$122,967 |
| Nine Months Ended September 30, 2004 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(2)}$ | \$ | 18,035 | \$ | 6,533 | \$ | 6,852 | \$ | 4,252 | \$ | 4 |
| Net income |  | 4,361 |  | 2,629 |  | 1,335 |  | 1,122 |  | 847 |
| Shareholder value added |  | 2,517 |  | 874 |  | 570 |  | 527 |  | (39) |
| Return on average equity |  | 22.40\% |  | 15.77\% |  | 18.45\% |  | 19.33\% |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 116,822 | \$ | 146,347 | \$ | 33,889 | \$ | 42,749 |  | \$118,461 |

$\mathrm{n} / \mathrm{m}=$ not meaningful

|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| SUPPLEMENTAL FINANCIAL DATA |  |  |  |  |
| Fully taxable-equivalent basis data ${ }^{(2)}$ |  |  |  |  |
| Net interest income | \$ 7,973 | \$ 7,836 | \$23,886 | \$21,557 |
| Total revenue | 14,807 | 12,758 | 43,234 | 35,676 |
| Net interest yield | 2.80\% | 3.30\% | 2.90\% | 3.29\% |
| Efficiency ratio | 49.20 | 55.03 | 49.41 | 55.16 |
| Reconciliation of net income to operating earnings |  |  |  |  |
| Net income | \$ 4,127 | \$ 3,764 | \$13,118 | \$10,294 |
| Merger and restructuring charges | 120 | 221 | 353 | 346 |
| Related income tax benefit | (40) | (74) | (118) | (116) |
| Operating earnings | \$ 4,207 | \$ 3,911 | \$13,353 | \$10,524 |
| Operating Basis |  |  |  |  |
| Diluted earnings per common share | \$ 1.04 | \$ 0.95 | \$ 3.28 | \$ 2.82 |
| Return on average assets | 1.29\% | 1.42\% | 1.42\% | 1.39\% |
| Return on average common shareholders' equity | 16.64 | 16.17 | 18.02 | 17.71 |
| Efficiency ratio | 48.39 | 53.30 | 48.59 | 54.19 |
| Reconciliation of net income to shareholder value added |  |  |  |  |
| Net income | \$ 4,127 | \$ 3,764 | \$13,118 | \$10,294 |
| Amortization of intangibles | 201 | 200 | 613 | 455 |
| Merger and restructuring charges, net of tax benefit | 80 | 147 | 235 | 230 |
| Capital charge | $(2,778)$ | $(2,658)$ | $(8,142)$ | $(6,530)$ |
| Shareholder value added | \$ 1,630 | \$ 1,453 | \$ 5,824 | \$ 4,449 |

(1) Certain prior period amounts have been reclassified to conform to current period presentation.
(2) Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America <br>  <br> <br> Higher Standards

 <br> <br> Higher Standards}
## Supplemental Information

 Third Quarter 2005This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

## Bank of America Corporation

 Results Overview
## Third Quarter 2005

- Earnings of $\$ 4.1$ billion or $\$ 1.02$ per diluted share grew $12 \%$ over results in 3Q04 but fell $4 \%$ versus 2Q05 results. Excluding merger and restructuring charges of $\$ 120$ million, $\$ 80$ million after tax, earnings were $\$ 1.04$ per diluted share.
- Revenue increased at a double digit pace in all business segments versus 3Q04
- Global Consumer \& Business Banking increased 13\%
- Global Wealth \& Investment Management increased $14 \%$
- Global Business \& Financial Services increased 13\%
- Global Capital Markets \& Investment Banking increased 12\%
- Revenue on an FTE basis of $\$ 14.8$ billion grew $4 \%$ compared to 2 Q 05 and $16 \%$ over 3Q04

Net interest income improved $1.7 \%$ versus 2Q05 while the net interest yield declined 1 bp to $2.80 \%$

- Increasing loan and deposit levels drove the improvement offsetting compression from the flattening yield curve.
- Retail deposits grew another $\$ 6.4$ billion or $1 \%$ versus 2 Q 05
- Average loans grew $4 \%$ (excluding residential mortgages held for asset liability management purposes)
- Noninterest income improved 7\% from 2Q05 with continuing consumer strength aided by good market sensitive revenue.
- Service charges grew $8 \%$ versus 2 Q 05 while credit card income increased $6 \%$ in the quarter.
- Trading-related revenue improved $14 \%$ and investment banking climbed $21 \%$.
- Equity investment gains showed continued strength reaching $\$ 668$ million in 3 Q 05 versus $\$ 492$ million in 2 Q 05 .
- Securities gains recognized in 3Q05 were $\$ 29$ million versus $\$ 325$ million in 2Q05.
- Noninterest expense, excluding merger and restructuring charges, of $\$ 7.2$ billion increased $4 \%$ versus 2 Q 05 and resulted in an efficiency ratio of $48 \%$.
- Personnel costs rose $5 \%$ driven by revenue growth and higher legal costs were offset by lower marketing expenses.
- Provision expense was $\$ 1,159$ million versus the $\$ 1,145$ million net charge-offs recorded in the quarter
- Charge-offs include $\$ 209$ million domestic airline exposure reserved in prior periods.
- Also contributing to decreased commercial reserves was improvement in the risk profile of Argentine exposure.
- Partially offsetting these reductions in commercial reserves was increased consumer reserves for card portfolio growth, including securitizations returning to the balance sheet, and continued portfolio seasoning.
- A $\$ 50$ million reserve was established for estimated losses associated with Hurricane Katrina.
- Tier 1 ratio rose to $8.21 \%$ versus 2 Q 05 ratio at $8.06 \%$.
- Continuing momentum in business lines:
- $\quad 8.5$ million product sales.
- Number of net new checking accounts grew by 635,000.
- $\quad$ Number of net new savings accounts grew by 294,000.
- Opened 1.5 million new credit card accounts.
- $\quad 1.1$ million of retail product sales delivered through the Ecommerce channel, up $79 \%$ versus 3 Q 04 .
- Active online banking users increased to 14.3 million while bill payers reached 7 million.
- Bill payers are now paying $\$ 33$ billion worth of bills per quarter with bill presenters growing to more than 300 .
- Assets under management ended the quarter at $\$ 457$ billion reflecting increases from market valuations as well as net inflows.
- Fleet merger all but completed.
- MBNA integration underway as closing is expected in January 2006.


## Bank of America Corporation

## Fleet Merger Accomplishments

- Converted 10.6 million cardholder accounts
- Converted 6 million retail accounts to the Model Bank platform
- Opened over 380,000 net new checking accounts in Northeast
- More than 2.5 million unit sales of products so far in 2005
- Converted 902,000 Quick \& Reilly accounts
- Placed 455 Premier bankers in Northeast markets
- Welcomed 187,000 Premier customers
- Opened 5 Premier banking and investment centers
- Installed Loan Solutions capabilities in 1,500 banking centers
- Achieved total cost savings of $\$ 1.85$ billion in 2005


## Bank of America Corporation

## Consolidated Financial Highlight

(Dollars in millions, except per share information; shares in thousands)

|  | Year-to-Date September 30 |  |  |  | Third Quarter 2005 |  | Second Quarter 2005 |  | FirstQuarter 2005 |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | \$ | 42,644 | \$ | 35,166 | \$ | 14,607 | \$ | 14,015 | \$ | 14,022 | \$ | 13,713 | \$ | 12,587 |
| Provision for credit losses |  | 2,614 |  | 2,063 |  | 1,159 |  | 875 |  | 580 |  | 706 |  | 650 |
| Gains on sales of debt securities |  | 1,013 |  | 2,022 |  | 29 |  | 325 |  | 659 |  | 101 |  | 732 |
| Noninterest expense |  | 21,361 |  | 19,679 |  | 7,285 |  | 7,019 |  | 7,057 |  | 7,333 |  | 7,021 |
| Income tax expense |  | 6,564 |  | 5,152 |  | 2,065 |  | 2,150 |  | 2,349 |  | 1,926 |  | 1,884 |
| Net income |  | 13,118 |  | 10,294 |  | 4,127 |  | 4,296 |  | 4,695 |  | 3,849 |  | 3,764 |
| Diluted earnings per common share |  | 3.22 |  | 2.76 |  | 1.02 |  | 1.06 |  | 1.14 |  | 0.94 |  | 0.91 |
| Average diluted common shares issued and outstanding | 4,072,991 |  | 3,729,120 |  | 4,054,659 |  | 4,065,355 |  | 4,099,062 |  | 4,106,040 |  | 4,121,375 |  |
| Dividends paid per common share | \$ | 1.40 | \$ | 1.25 | \$ | 0.50 | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.39\% |  | 1.36\% |  | 1.26\% |  | 1.35\% |  | 1.59\% |  | 1.33\% |  | 1.37\% |
| Return on average common shareholders' equity |  | 17.70 |  | 17.32 |  | 16.33 |  | 17.54 |  | 19.30 |  | 15.63 |  | 15.56 |
| At period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share of common stock | \$ | 25.16 | \$ | 24.14 | \$ | 25.16 | \$ | 24.96 | \$ | 24.35 | \$ | 24.56 | \$ | 24.14 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 42.10 | \$ | 43.33 | \$ | 42.10 | \$ | 45.61 | \$ | 44.10 | \$ | 46.99 | \$ | 43.33 |
| High closing price for the period |  | 47.08 |  | 44.98 |  | 45.98 |  | 47.08 |  | 47.08 |  | 47.44 |  | 44.98 |
| Low closing price for the period |  | 41.60 |  | 38.96 |  | 41.60 |  | 44.01 |  | 43.66 |  | 43.62 |  | 41.81 |
| Market capitalization |  | 168,950 |  | 175,446 |  | 168,950 |  | 183,202 |  | 177,958 |  | 190,147 |  | 175,446 |
| Number of banking centers - domestic |  | 5,844 |  | 5,829 |  | 5,844 |  | 5,880 |  | 5,889 |  | 5,885 |  | 5,829 |
| Number of ATMs - domestic |  | 16,714 |  | 16,728 |  | 16,714 |  | 16,687 |  | 16,798 |  | 16,771 |  | 16,728 |
| Full-time equivalent employees |  | 177,236 |  | 178,632 |  | 177,236 |  | 177,795 |  | 176,675 |  | 178,053 |  | 178,632 |

Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Supplemental Financial Data
(Dollars in millions)
Fully taxable-equivalent basis data

|  | Year-to-Date September 30 |  | Third Quarter 2005 | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2005 \end{aligned}$ | FirstQuarter2005 2005 | Fourth Quarter 2004 | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2004 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Net interest income | \$23,886 | \$21,557 | \$ 7,973 | \$ 7,841 | \$ 8,072 | \$ 7,954 | \$ 7,836 |
| Total revenue | 43,234 | 35,676 | 14,807 | 14,206 | 14,221 | 13,920 | 12,758 |
| Net interest yield | 2.90\% | 3.29\% | 2.80\% | 2.81\% | 3.11\% | 3.18\% | 3.30\% |
| Efficiency ratio | 49.41 | 55.16 | 49.20 | 49.42 | 49.62 | 52.69 | 55.03 |

## Reconciliation to GAAP financial measures

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Shareholder value added (SVA) is a key measure of performance not defined by GAAP that is used in managing our growth strategy orientation and strengthening our focus on generating long-term growth and shareholder value. SVA is used to evaluate the Corporation's use of equity (i.e. capital) at the individual unit level and is an integral component in the analytics for resource allocation. Using SVA as a performance measure places specific focus on whether incremental investments generate returns in excess of the costs of capital associated with those investments. Each business segment has a goal for growth in SVA reflecting the individual segment's business and customer strategy.

Other companies may define or calculate supplemental financial data differently. See the Tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended September 30, 2005, June 30, 2005, March 31, 2005, December 31, 2004 and September 30, 2004, and the nine months ended September 30, 2005 and 2004.

## Reconciliation of net income to operating earnings

|  | Year-to-Date September 30 |  | Third Quarter 2005 | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2005 \end{aligned}$ | Fourth Quarter 2004 | Third Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Net income | \$13,118 | \$10,294 | \$ 4,127 | \$ 4,296 | \$ 4,695 | \$ 3,849 | \$ 3,764 |
| Merger and restructuring charges | 353 | 346 | 120 | 121 | 112 | 272 | 221 |
| Related income tax benefit | (118) | (116) | (40) | (41) | (37) | (91) | (74) |
| Operating earnings | \$13,353 | \$10,524 | \$ 4,207 | \$ 4,376 | \$ 4,770 | \$ 4,030 | \$ 3,911 |
| Operating basis |  |  |  |  |  |  |  |
| Diluted earnings per common share | \$ 3.28 | \$ 2.82 | \$ 1.04 | \$ 1.08 | \$ 1.16 | \$ 0.98 | \$ 0.95 |
| Return on average assets | 1.42\% | 1.39\% | 1.29\% | 1.37\% | 1.61\% | 1.39\% | 1.42\% |
| Return on avg common shareholders' equity | 18.02 | 17.71 | 16.64 | 17.87 | 19.61 | 16.37 | 16.17 |
| Efficiency ratio | 48.59 | 54.19 | 48.39 | 48.56 | 48.83 | 50.73 | 53.30 |
| Reconciliation of net income to shareholder value added |  |  |  |  |  |  | - |
| Net income | \$13,118 | \$10,294 | \$ 4,127 | \$ 4,296 | \$ 4,695 | \$ 3,849 | \$ 3,764 |
| Amortization of intangibles | 613 | 455 | 201 | 204 | 208 | 209 | 200 |
| Merger and restructuring charges, net of tax benefit | 235 | 230 | 80 | 80 | 75 | 181 | 147 |
| Capital charge | $(8,142)$ | $(6,530)$ | $(2,778)$ | $(2,691)$ | $(2,673)$ | $(2,705)$ | $(2,658)$ |
| Shareholder value added | \$ 5,824 | \$ 4,449 | \$ 1,630 | \$ 1,889 | \$ 2,305 | \$ 1,534 | \$ 1,453 |

Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Bank of America Corporation
Consolidated Statement of Income
(Dollars in millions, except per share information; shares in thousands)

|  | Year-to-Date September 30 |  |  |  | Third Quarter 2005 |  | Second Quarter 2005 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and fees on loans and leases | \$ | 25,375 | \$ | 20,294 | \$ | 8,956 | \$ | 8,312 | \$ | 8,107 | \$ | 7,919 | \$ | 7,508 |
| Interest and dividends on securities |  | 8,130 |  | 5,197 |  | 2,797 |  | 2,799 |  | 2,534 |  | 2,065 |  | 2,078 |
| Federal funds sold and securities purchased under agreements to resell |  | 3,504 |  | 1,331 |  | 1,359 |  | 1,252 |  | 893 |  | 712 |  | 484 |
| Trading account assets |  | 4,158 |  | 2,981 |  | 1,550 |  | 1,426 |  | 1,182 |  | 1,035 |  | 960 |
| Other interest income |  | 1,486 |  | 1,226 |  | 547 |  | 502 |  | 437 |  | 464 |  | 457 |
| Total interest income |  | 42,653 |  | 31,029 |  | 15,209 |  | 14,291 |  | 3,153 |  | 12,195 |  | 11,487 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 6,831 |  | 4,446 |  | 2,409 |  | 2,379 |  | 2,043 |  | 1,829 |  | 1,711 |
| Short-term borrowings |  | 7,971 |  | 2,891 |  | 3,325 |  | 2,677 |  | 1,969 |  | 1,543 |  | 1,152 |
| Trading account liabilities |  | 1,745 |  | 965 |  | 707 |  | 611 |  | 427 |  | 352 |  | 333 |
| Long-term debt |  | 2,810 |  | 1,680 |  | 995 |  | 974 |  | 841 |  | 724 |  | 626 |
| Total interest expense |  | 19,357 |  | 9,982 |  | 7,436 |  | 6,641 |  | 5,280 |  | 4,448 |  | 3,822 |
| Net interest income |  | 23,296 |  | 21,047 |  | 7,773 |  | 7,650 |  | 7,873 |  | 7,747 |  | 7,665 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 5,777 |  | 5,098 |  | 2,080 |  | 1,920 |  | 1,777 |  | 1,891 |  | 1,899 |
| Investment and brokerage services |  | 3,122 |  | 2,606 |  | 1,060 |  | 1,049 |  | 1,013 |  | 1,008 |  | 972 |
| Mortgage banking income (loss) |  | 590 |  | 258 |  | 180 |  | 189 |  | 221 |  | 156 |  | (250) |
| Investment banking income |  | 1,319 |  | 1,389 |  | 522 |  | 431 |  | 366 |  | 497 |  | 438 |
| Equity investment gains |  | 1,559 |  | 437 |  | 668 |  | 492 |  | 399 |  | 426 |  | 220 |
| Card income |  | 4,246 |  | 3,212 |  | 1,520 |  | 1,437 |  | 1,289 |  | 1,380 |  | 1,258 |
| Trading account profits |  | 1,559 |  | 600 |  | 514 |  | 285 |  | 760 |  | 269 |  | 184 |
| Other income |  | 1,176 |  | 519 |  | 290 |  | 562 |  | 324 |  | 339 |  | 201 |
| Total noninterest income |  | 19,348 |  | 14,119 |  | 6,834 |  | 6,365 |  | 6,149 |  | 5,966 |  | 4,922 |
| Total revenue |  | 42,644 |  | 35,166 |  | 14,607 |  | 14,015 |  | 4,022 |  | 13,713 |  | 12,587 |
| Provision for credit losses |  | 2,614 |  | 2,063 |  | 1,159 |  | 875 |  | 580 |  | 706 |  | 650 |
| Gains on sales of debt securities |  | 1,013 |  | 2,022 |  | 29 |  | 325 |  | 659 |  | 101 |  | 732 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 11,209 |  | 9,915 |  | 3,837 |  | 3,671 |  | 3,701 |  | 3,520 |  | 3,534 |
| Occupancy |  | 1,889 |  | 1,731 |  | 638 |  | 615 |  | 636 |  | 648 |  | 622 |
| Equipment |  | 894 |  | 888 |  | 300 |  | 297 |  | 297 |  | 326 |  | 309 |
| Marketing |  | 990 |  | 1,012 |  | 307 |  | 346 |  | 337 |  | 337 |  | 364 |
| Professional fees |  | 647 |  | 561 |  | 254 |  | 216 |  | 177 |  | 275 |  | 207 |
| Amortization of intangibles |  | 613 |  | 455 |  | 201 |  | 204 |  | 208 |  | 209 |  | 200 |
| Data processing |  | 1,093 |  | 958 |  | 361 |  | 368 |  | 364 |  | 371 |  | 341 |
| Telecommunications |  | 608 |  | 514 |  | 206 |  | 196 |  | 206 |  | 216 |  | 180 |
| Other general operating |  | 3,065 |  | 3,299 |  | 1,061 |  | 985 |  | 1,019 |  | 1,159 |  | 1,043 |
| Merger and restructuring charges |  | 353 |  | 346 |  | 120 |  | 121 |  | 112 |  | 272 |  | 221 |
| Total noninterest expense |  | 21,361 |  | 19,679 |  | 7,285 |  | 7,019 |  | 7,057 |  | 7,333 |  | 7,021 |
| Income before income taxes |  | 19,682 |  | 15,446 |  | 6,192 |  | 6,446 |  | 7,044 |  | 5,775 |  | 5,648 |
| Income tax expense |  | 6,564 |  | 5,152 |  | 2,065 |  | 2,150 |  | 2,349 |  | 1,926 |  | 1,884 |
| Net income | \$ | 13,118 | \$ | 10,294 | \$ | 4,127 | \$ | 4,296 | \$ | 4,695 | \$ | 3,849 | \$ | 3,764 |
| Net income available to common shareholders | \$ | 13,104 | \$ | 10,283 | \$ | 4,122 | \$ | 4,292 | \$ | 4,690 | \$ | 3,844 | \$ | 3,759 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 3.27 | \$ | 2.80 | \$ | 1.03 | \$ | 1.07 | \$ | 1.16 | \$ | 0.95 | \$ | 0.93 |
| Diluted earnings | \$ | 3.22 | \$ | 2.76 | \$ | 1.02 | \$ | 1.06 | \$ | 1.14 | \$ | 0.94 | \$ | 0.91 |
| Dividends paid | \$ | 1.40 | \$ | 1.25 | \$ | 0.50 | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 |
| Average common shares issued and outstanding |  | 12,924 |  | 3,666,298 |  | 00,573 |  | 05,356 |  | 2,550 |  | 32,979 |  | 52,304 |
| Average diluted common shares issued and outstanding |  | 72,991 |  | 3,729,120 |  | 54,659 |  | 65,355 |  | 9,062 |  | 66,040 |  | 21,375 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Consolidated Balance Sheet

| (Dollars in millions) | $\begin{gathered} \text { September } 30 \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 32,771 | \$ | 33,935 | \$ | 29,252 |
| Time deposits placed and other short-term investments |  | 11,236 |  | 9,682 |  | 11,021 |
| Federal funds sold and securities purchased under agreements to resell |  | 135,409 |  | 149,287 |  | 104,570 |
| Trading account assets |  | 121,256 |  | 126,658 |  | 102,925 |
| Derivative assets |  | 26,005 |  | 26,019 |  | 25,398 |
| Securities: |  |  |  |  |  |  |
| Available-for-sale |  | 227,349 |  | 233,412 |  | 163,438 |
| Held-to-maturity, at cost |  | 136 |  | 174 |  | 420 |
|  |  |  |  |  |  |  |
| Total securities |  | 227,485 |  | 233,586 |  | 163,858 |
|  |  |  |  |  |  |  |
| Loans and leases |  | 554,603 |  | 529,418 |  | 511,639 |
| Allowance for loan and lease losses |  | $(8,326)$ |  | $(8,319)$ |  | $(8,723)$ |
| Loans and leases, net of allowance |  | 546,277 |  | 521,099 |  | 502,916 |
| Premises and equipment, net |  | 7,659 |  | 7,602 |  | 7,884 |
| Mortgage servicing rights |  | 2,764 |  | 2,366 |  | 2,453 |
| Goodwill |  | 45,298 |  | 45,381 |  | 44,709 |
| Core deposit intangibles and other intangibles |  | 3,356 |  | 3,472 |  | 3,726 |
| Other assets |  | 92,743 |  | 87,243 |  | 74,117 |
|  |  |  |  |  |  |  |
| Total assets | \$ | 1,252,259 | \$ | 1,246,330 | \$ | 1,072,829 |
|  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in domestic offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 174,990 | \$ | 175,427 | \$ | 155,406 |
| Interest-bearing |  | 390,973 |  | 397,778 |  | 380,956 |
| Deposits in foreign offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 6,750 |  | 6,102 |  | 5,632 |
| Interest-bearing |  | 53,764 |  | 56,110 |  | 49,264 |
|  |  |  |  |  |  |  |
| Total deposits |  | 626,477 |  | 635,417 |  | 591,258 |
|  |  |  |  |  |  |  |
| Federal funds purchased and securities sold under agreements to repurchase |  | 217,053 |  | 207,710 |  | 142,992 |
| Trading account liabilities |  | 51,244 |  | 61,906 |  | 36,825 |
| Derivative liabilities |  | 15,711 |  | 15,630 |  | 12,721 |
| Commercial paper and other short-term borrowings |  | 107,655 |  | 93,763 |  | 61,585 |
| Accrued expenses and other liabilities (includes \$390, \$383 and \$446 of reserve for unfunded lending commitments) |  | 32,976 |  | 34,470 |  | 28,851 |
| Long-term debt |  | 99,885 |  | 96,894 |  | 100,586 |
| Total liabilities |  | 1,151,001 |  | 1,145,790 |  | 974,818 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 1,090,189 shares |  | 271 |  | 271 |  | 271 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized - 7,500,000,000 shares; issued and outstanding - 4,013,063,444; 4,016,703,839 and 4,049,062,685 shares |  | 42,548 |  | 42,507 |  | 44,756 |
| Retained earnings |  |  |  |  |  |  |
|  |  | 65,439 |  | 63,328 |  | 55,979 |
| Accumulated other comprehensive income (loss) |  | $(6,509)$ |  | $(4,992)$ |  | $(2,669)$ |
| Other |  | (491) |  | (574) |  | (326) |
| Total shareholders' equity |  | 101,258 |  | 100,540 |  | 98,011 |
| Total liabilities and shareholders' equity | \$ | 1,252,259 | \$ | 1,246,330 | \$ | 1,072,829 |

Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Capital Management
(Dollars in millions)

|  | Third Quarter $2005{ }^{(1)}$ | Second Quarter 2005 | First Quarter 2005 | Fourth Quarter 2004 | Third Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital | \$ 73,030 | \$ 68,806 | \$ 67,127 | \$ 64,281 | \$ 62,981 |
| Total capital | 98,989 | 94,933 | 93,774 | 92,266 | 91,326 |
| Risk-weighted assets | 889,979 | 853,669 | 818,179 | 793,523 | 779,858 |
| Tier 1 capital ratio | 8.21\% | 8.06\% | 8.20\% | 8.10\% | 8.08\% |
| Total capital ratio | 11.12 | 11.12 | 11.46 | 11.63 | 11.71 |
| Tangible equity ratio ${ }^{(2)}$ | 4.37 | 4.32 | 4.25 | 4.76 | 4.84 |
| Leverage ratio | 5.85 | 5.59 | 5.82 | 5.82 | 5.92 |

(1) Preliminary data on risk-based capital
(2) Tangible equity ratio equals shareholders' equity less goodwill, core deposit intangibles and other intangibles divided by total assets less goodwill, core deposit intangibles and other intangibles.

## Share Repurchase Program

10.6 million common shares were repurchased in the third quarter of 2005 as a part of ongoing share repurchase programs.
186.4 million shares remain outstanding under the 2005 authorized program.
7.0 million shares were issued in the third quarter of 2005.

Captial Management


Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Core Net Interest Income
(Dollars in millions)

|  | Year-to-Date September 30 |  | Third Quarter 2005 | Second Quarter 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 | Third Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Net Interest Income |  |  |  |  |  |  |  |
| As reported (fully taxable-equivalent basis) | \$ 23,886 | \$ 21,557 | \$ 7,973 | \$ 7,841 | \$ 8,072 | \$ 7,954 | \$ 7,836 |
| Trading-related net interest income | $(1,144)$ | $(1,622)$ | (316) | (414) | (414) | (417) | (448) |
| Core net interest income | 22,742 | 19,935 | 7,657 | 7,427 | 7,658 | 7,537 | 7,388 |
| Impact of revolving securitizations | 615 | 637 | 168 | 209 | 238 | 244 | 290 |
| Core net interest income - managed basis | \$ 23,357 | \$ 20,572 | \$ 7,825 | \$ 7,636 | \$ 7,896 | \$ 7,781 | \$ 7,678 |
| Average Earning Assets |  |  |  |  |  |  |  |
| As reported | \$1,100,693 | \$ 874,176 | \$1,137,619 | \$1,118,527 | \$1,044,914 | \$ 998,004 | \$ 948,383 |
| Trading-related earning assets | $(297,426)$ | $(218,840)$ | $(312,441)$ | $(315,716)$ | $(263,583)$ | $(252,217)$ | $(222,042)$ |
| Core average earning assets | 803,267 | 655,336 | 825,178 | 802,811 | 781,331 | 745,787 | 726,341 |
| Impact of revolving securitizations | 9,484 | 9,866 | 7,723 | 9,973 | 10,791 | 11,112 | 13,253 |
| Core average earning assets - managed basis | \$ 812,751 | \$ 665,202 | \$ 832,901 | \$ 812,784 | \$ 792,122 | \$ 756,899 | \$ 739,594 |
| Net Interest Yield Contribution |  |  |  |  |  |  |  |
| As reported (fully taxable-equivalent basis) | 2.90\% | 3.29\% | 2.80\% | 2.81\% | 3.11\% | 3.18\% | 3.30\% |
| Impact of trading-related activities | 0.88 | 0.77 | 0.91 | 0.90 | 0.84 | 0.85 | 0.76 |
| Core net interest yield on earning assets | 3.78 | 4.06 | 3.71 | 3.71 | 3.95 | 4.03 | 4.06 |
| Impact of revolving securitizations | 0.05 | 0.06 | 0.04 | 0.05 | 0.06 | 0.06 | 0.08 |
| Core net interest yield on earning assets - managed basis | 3.83\% | 4.12\% | 3.75\% | 3.76\% | 4.01\% | 4.09\% | 4.14\% |

Certain prior period amounts have been restated reflecting realignment of business segments.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

(1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.

 million in the third, second and first quarters of 2005, respectively.
income includes the impact of interest rate risk management contracts, which increased interest income on the underlving assets $\$ 91$ million, $\$ 193$ million and


 underlying liabilities.
Primarily consists of time deposits in denominations of $\$ 100,000$ or more.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)
(Dollars in millions)

(1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.

Includes consumer finance of $\$ 3,473$ million, $\$ 3,644$ million and $\$ 3,828$ million in the fourth, third and second quarters of 2004, respectively; foreign consumer of $\$ 3,523$ million, $\$ 3,304$ million and $\$ 3,256$ million in the fourth, third and second quarters of 2004, respectively; and consumer lease financing of $\$ 561$ million, $\$ 745$ million and $\$ 1,058$ million in the fourth, third and second quarters of 2004, respectively.



 paid on the underlying liabilities.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge Income/Expense ${ }^{(1)}$
(Dollars in millions)

|  | Third Quarter 2005 |  |  | Second Quarter 2005 |  |  | First Quarter 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expenses | Yield/ Rate | Average Balance | Interest Income/ Expenses | Yield/ Rate | Average Balance | Interest <br> Income/ <br> Expenses | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$ 14,498 | \$ 126 | 3.46\% | \$ 13,696 | \$ 114 | 3.33\% | \$ 14,327 | \$ 101 | 2.88\% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ | 176,650 | 1,459 | 3.29 | 185,835 | 1,267 | 2.73 | 147,855 | 851 | 2.32 |
| Trading account assets | 142,287 | 1,578 | 4.42 | 134,196 | 1,454 | 4.34 | 117,748 | 1,203 | 4.10 |
| Securities ${ }^{(2)}$ | 225,952 | 2,823 | 4.99 | 227,182 | 2,829 | 4.98 | 204,574 | 2,563 | 5.01 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{(2)}$ | 171,002 | 2,301 | 5.37 | 167,272 | 2,268 | 5.43 | 178,098 | 2,409 | 5.43 |
| Credit card | 55,271 | 1,651 | 11.85 | 52,474 | 1,481 | 11.32 | 51,310 | 1,373 | 10.85 |
| Home equity lines | 58,046 | 910 | 6.22 | 54,941 | 799 | 5.83 | 51,477 | 692 | 5.45 |
| Direct/Indirect consumer | 47,900 | 702 | 5.81 | 43,132 | 612 | 5.69 | 41,620 | 573 | 5.58 |
| Other consumer ${ }^{(4)}$ | 6,715 | 170 | 10.05 | 6,968 | 155 | 8.96 | 7,305 | 158 | 8.75 |
|  |  |  |  |  |  |  |  |  |  |
| Total consumer | 338,934 | 5,734 | 6.73 | 324,787 | 5,315 | 6.56 | 329,810 | 5,205 | 6.37 |
| Commercial - domestic ${ }^{(2)}$ | 127,044 | 1,897 | 5.93 | 123,927 | 1,721 | 5.57 | 123,803 | 1,539 | 5.04 |
| Commercial real estate | 34,663 | 542 | 6.20 | 33,484 | 477 | 5.72 | 33,016 | 430 | 5.29 |
| Commercial lease financing | 20,402 | 239 | 4.69 | 20,446 | 252 | 4.93 | 20,745 | 260 | 5.01 |
| Commercial - foreign ${ }^{(2)}$ | 18,444 | 349 | 7.50 | 17,780 | 305 | 6.88 | 17,570 | 257 | 5.94 |
| Total commercial | 200,553 | 3,027 | 5.99 | 195,637 | 2,755 | 5.65 | 195,134 | 2,486 | 5.16 |
| Total loans and leases | 539,487 | 8,761 | 6.46 | 520,424 | 8,070 | 6.22 | 524,944 | 7,691 | 5.92 |
| Other earning assets | 38,745 | 571 | 5.87 | 37,194 | 555 | 5.98 | 35,466 | 506 | 5.77 |
| Total earning assets - Excluding hedge impact | 1,137,619 | 15,318 | 5.36 | 1,118,527 | 14,289 | 5.12 | 1,044,914 | 12,915 | 4.98 |
| Net derivative income (expense) on assets |  | 91 |  |  | 193 |  |  | 437 |  |
| Total earning assets - Including hedge impact | 1,137,619 | 15,409 | 5.39 | 1,118,527 | 14,482 | 5.19 | 1,044,914 | 13,352 | 5.15 |
| Cash and cash equivalents | 32,969 |  |  | 34,731 |  |  | 31,382 |  |  |
| Other assets, less allowance for loan and lease losses | 124,157 |  |  | 124,231 |  |  | 124,587 |  |  |
| Total assets | \$1,294,745 |  |  | \$1,277,489 |  |  | \$1,200,883 |  |  |
|  |  |  |  | [ |  |  | [ |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| Savings | \$ 35,853 | \$ 56 | 0.62\% | \$ 38,043 | \$ 52 | 0.54\% | \$ 37,000 | \$ 35 | 0.39\% |
| NOW and money market deposit accounts ${ }^{(2)}$ | 224,341 | 743 | 1.31 | 229,174 | 722 | 1.26 | 233,392 | 634 | 1.10 |
| Consumer CDs and IRAs ${ }^{(2)}$ | 130,975 | 889 | 2.69 | 127,169 | 786 | 2.48 | 118,989 | 649 | 2.21 |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 4,414 | 33 | 3.02 | 7,751 | 63 | 3.22 | 10,291 | 67 | 2.61 |
| Total domestic interest-bearing deposits | 395,583 | 1,721 | 1.73 | 402,137 | 1,623 | 1.62 | 399,672 | 1,385 | 1.41 |
|  |  |  |  |  |  |  |  |  |  |
| Foreign interest-bearing deposits ${ }^{(5)}$ : |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 19,707 | 259 | 5.21 | 25,546 | 270 | 4.24 | 22,084 | 199 | 3.66 |
| Governments and official institutions | 7,317 | 62 | 3.37 | 7,936 | 59 | 2.97 | 6,831 | 43 | 2.58 |
| Time, savings and other | 32,024 | 177 | 2.19 | 30,973 | 149 | 1.94 | 30,770 | 133 | 1.75 |
| Total foreign interest-bearing deposits | 59,048 | 498 | 3.35 | 64,455 | 478 | 2.98 | 59,685 | 375 | 2.55 |
| Total interest-bearing deposits | 454,631 | 2,219 | 1.94 | 466,592 | 2,101 | 1.81 | 459,357 | 1,760 | 1.55 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings ${ }^{(2)}$ | 339,980 | 3,085 | 3.60 | 323,916 | 2,478 | 3.07 | 276,483 | 1,837 | 2.69 |
| Trading account liabilities | 68,132 | 707 | 4.12 | 60,987 | 611 | 4.02 | 44,507 | 427 | 3.89 |
| Long-term debt ${ }^{(2)}$ | 99,576 | 1,186 | 4.76 | 97,360 | 1,136 | 4.67 | 97,126 | 1,102 | 4.54 |
|  |  |  |  |  |  |  |  |  |  |
| Total interest-bearing liabilities - Excluding hedge impact | 962,319 | 7,197 | 2.97 | 948,855 | 6,326 | 2.67 | 877,473 | 5,126 | 2.36 |
| Net derivative (income) expense on liabilities |  | 239 |  |  | 315 |  |  | 154 |  |
|  |  |  |  |  |  |  |  |  |  |
| Total interest-bearing liabilities - Including hedge impact | 962,319 | 7,436 | 3.07 | 948,855 | 6,641 | 2.81 | 877,473 | 5,280 | 2.43 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 178,140 |  |  | 174,001 |  |  | 168,062 |  |  |
| Other liabilities | 53,832 |  |  | 56,216 |  |  | 56,534 |  |  |
| Shareholders' equity | 100,454 |  |  | 98,417 |  |  | 98,814 |  |  |
| Total liabilities and shareholders' equity | \$1,294,745 |  |  | \$1,277,489 |  |  | \$1,200,883 |  |  |


| Net interest spread |  | 2.39 |  | 2.45 |  | 2.62 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impact of noninterest-bearing sources |  | 0.46 |  | 0.40 |  | 0.38 |
| Net interest income/yield on earning assets - excluding hedge impact | \$ 8,121 | 2.85 | \$ 7,963 | 2.85 | \$ 7,789 | 3.00 |
| Net impact of derivative hedge income/(expense) | (148) | (0.05) | (122) | (0.04) | 283 | 0.11 |
| Net interest income/yield on earning assets | \$ 7,973 | 2.80\% | \$ 7,841 | 2.81\% | \$ 8,072 | 3.11\% |

(I) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities.
Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments \$(1) million, federal funds sold and securities purchased under agreements to resell \$(100) milllion, securities \$1 million, residential mortgage \$(7) million, commercial-domestic $\$ 227$ million and other earning assets $\$(29)$ million in the three months ended September 30, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on consumer CDs and IRAs $\$ 159$ million, negotiable CDs, public funds and other time deposits $\$ 17$ million, banks located in foreign countries $\$ 14$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 240$ million and long-term debt $\$(191)$ million in the three months ended September 30, 2005.

Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments \$(1) million, federal funds sold and securities purchased under agreements to resell \$(15) million, residential mortgage $\$ 3$ million, commercial - domestic $\$ 248$ million, commercial - foreign $\$ 1$ million and other earning assets $\$(43)$ million in the three months ended June 30, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 1$ million, consumer CDs and IRAs $\$ 188$ million, negotiable CDs, public funds and other time deposits $\$ 24$ million, banks located in foreign countries $\$ 65$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 199$ million and long-term debt $\$(162)$ million in the three months ended June $30,2005$.

Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on federal funds sold and securities purchased under agreements to resell $\$ 42$ million, securities $\$(2)$ million, residential mortgage $\$ 3$ million, commercial - domestic $\$ 444$ million, commercial - foreign $\$ 1$ million and other earning assets $\$(51)$ million in the three months ended March 31, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 17$ million, consumer CDs and IRAs $\$ 120$ million, negotiable CDs, public funds and other time deposits $\$ 29$ million, banks located in foreign countries $\$ 117$ million, federal funds purchased, securities sold under agreements to repurchase and other shortterm borrowings $\$ 132$ million and long-term debt $\$(261)$ million in the three months ended March 31, 2005.
${ }^{(3)} \quad$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(4) Includes consumer finance of $\$ 3,063$ million, $\$ 3,212$ million and $\$ 3,362$ million in the third, second and first quarters of 2005, respectively; foreign consumer of $\$ 3,541$ million, $\$ 3,505$ million and $\$ 3,532$ million in third, second and first quarters of 2005, respectively; and consumer lease financing of $\$ 111$ million, $\$ 251$ million and $\$ 411$ million in the third, second and first quarters of 2005, respectively.
(5) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge Income/Expense ${ }^{(1)}$ (continued)
(Dollars in millions)


${ }^{(1)} \quad$ This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities.
${ }^{(2)} \quad$ Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments $\$ 9$ million, federal funds sold and securities purchased under agreements to resell $\$ 38$ milllion, securities $\$(1)$ million, residential mortgage $\$ 12$ million, commercial - domestic $\$ 496$ million, commercial - foreign $\$ 1$ million and other earning assets $\$(59)$ million in the three months ended December 31, 2004. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 42$ million, consumer CDs and IRAs $\$ 172$ million, negotiable CDs, public funds and other time deposits $\$ 43$ million, banks located in foreign countries $\$ 118$ million, federal funds purchased, securities sold under agreements to repurchase and other other short-term borrowings $\$ 157$ million and long-term debt $\$(377)$ million in the three months ended December 31, 2004.
Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on federal funds sold and securities purchased under agreements to resell $\$ 63$ million, securities $\$(8)$ million, residential mortgage $\$(18)$ million, commercial - domestic $\$ 555$ million, commercial - foreign $\$ 3$ million and other earning assets $\$(64)$ million in the three months ended September 30, 2004. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 48$ million, consumer CDs and IRAs $\$ 221$ million, negotiable CDs, public funds and other time deposits $\$ 49$ million, banks located in foreign countries $\$ 147$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 165$ million and long-term debt \$(412) million in the three months ended September 30, 2004.

Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on federal funds sold and securities purchased under agreements to resell $\$ 110$ million, securities $\$(4)$ million, residential mortgage $\$ 15$ million, commercial - domestic $\$ 606$ million, commercial - foreign $\$ 2$ million and other earning assets $\$(70)$ million in the three months ended June 30, 2004. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 76$ million, consumer CDs and IRAs $\$ 237$ million, negotiable CDs, public funds and other time deposits $\$ 53$ million, banks located in foreign countries $\$ 149$ million, federal funds purchased, securities sold under agreements to repurchase and other shortterm borrowings $\$ 250$ million and long-term debt $\$(432)$ million in the three months ended June 30, 2004.
${ }^{(4)}$ Includes consumer finance of $\$ 3,473$ million, $\$ 3,644$ million and $\$ 3,828$ million in the fourth, third and second quarters of 2004, respectively; foreign consumer of $\$ 3,523$ million, $\$ 3,304$ million and $\$ 3,256$ million in the fourth, third and second quarters of 2004, respectively; and consumer lease financing of $\$ 561$ million, $\$ 745$ million and $\$ 1,058$ million in the fourth, third and second quarters of 2004, respectively.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Nine Months Ended September 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  |  |  | 2004 |  |  |  |  |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ | 14,175 | \$ | 340 | 3.20\% | \$ | 13,796 | \$ | 234 | 2.27\% |
| Federal funds sold and securities purchased under agreements to resell |  | 170,219 |  | 3,504 | 2.75 |  | 122,184 |  | 1,331 | 1.45 |
| Trading account assets |  | 131,500 |  | 4,234 | 4.30 |  | 102,612 |  | 3,026 | 3.93 |
| Securities |  | 219,314 |  | 8,214 | 4.99 |  | 143,119 |  | 5,243 | 4.88 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 172,098 |  | 6,977 | 5.41 |  | 163,410 |  | 6,615 | 5.40 |
| Credit card |  | 53,033 |  | 4,506 | 11.36 |  | 41,443 |  | 3,302 | 10.64 |
| Home equity lines |  | 54,845 |  | 2,401 | 5.85 |  | 36,400 |  | 1,226 | 4.50 |
| Direct/Indirect consumer |  | 44,240 |  | 1,886 | 5.70 |  | 37,591 |  | 1,542 | 5.48 |
| Other consumer ${ }^{(2)}$ |  | 6,995 |  | 483 | 9.24 |  | 7,771 |  | 441 | 7.58 |
|  |  |  |  | 16.253 |  |  |  |  |  |  |
| Total consumer |  | 331,211 |  | 16,253 | 6.55 |  | 286,615 |  | 3,126 | 6.11 |
| Commercial - domestic |  | 124,937 |  | 6,076 | 6.50 |  | 112,371 |  | 5,209 | 6.19 |
| Commercial real estate |  | 33,727 |  | 1,449 | 5.75 |  | 26,987 |  | 871 | 4.31 |
| Commercial lease financing |  | 20,529 |  | 751 | 4.88 |  | 16,570 |  | 565 | 4.55 |
| Commercial - foreign |  | 17,935 |  | 913 | 6.81 |  | 15,725 |  | 577 | 4.90 |
| Total commercial |  | 197,128 |  | 9,189 | 6.23 |  | 171,653 |  | 7,222 | 5.62 |
| Total loans and leases |  | 528,339 |  | 25,442 | 6.43 |  | 458,268 |  | 0,348 | 5.93 |
| Other earning assets |  | 37,146 |  | 1,509 | 5.43 |  | 34,197 |  | 1,357 | 5.30 |
| Total earning assets ${ }^{(3)}$ |  | 1,100,693 |  | 43,243 | 5.25 |  | 874,176 |  | 1,539 | 4.82 |
| Cash and cash equivalents |  | 33,033 |  |  |  |  | 27,665 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 124,324 |  |  |  |  | 106,593 |  |  |  |
| Total assets | \$ | 1,258,050 |  |  |  | \$ | ,008,434 |  |  |  |
|  |  | - |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 36,961 | \$ | 143 | 0.52\% | \$ | 32,963 | \$ | 83 | 0.33\% |
| NOW and money market deposit accounts |  | 228,936 |  | 2,117 | 1.24 |  | 207,808 |  | 1,332 | 0.86 |
| Consumer CDs and IRAs |  | 125,755 |  | 2,791 | 2.97 |  | 89,911 |  | 1,822 | 2.71 |
| Negotiable CDs, public funds and other time deposits |  | 7,463 |  | 232 | 4.15 |  | 5,444 |  | 209 | 5.12 |
| Total domestic interest-bearing deposits |  | 399,115 |  | 5,283 | 1.77 |  | 336,126 |  | 3,446 | 1.37 |
| Foreign interest-bearing deposits ${ }^{(4)}$ : |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries |  | 22,437 |  | 924 | 5.51 |  | 18,585 |  | 765 | 5.50 |
| Governments and official institutions |  | 7,363 |  | 165 | 2.99 |  | 5,153 |  | 64 | 1.67 |
| Time, savings and other |  | 31,261 |  | 459 | 1.96 |  | 26,826 |  | 171 | 0.85 |
| Total foreign interest-bearing deposits |  | 61,061 |  | 1,548 | 3.39 |  | 50,564 |  | 1,000 | 2.64 |
| Total interest-bearing deposits |  | 460,176 |  | 6,831 | 1.98 |  | 386,690 |  | 4,446 | 1.54 |
| Federal funds purchased, securities sold under agreements to repurchase and other shortterm borrowings |  | 313,692 |  | 7,971 | 3.40 |  | 219,222 |  | 2,891 | 1.76 |
| Trading account liabilities |  | 57,962 |  | 1,745 | 4.03 |  | 34,634 |  | 965 | 3.72 |
| Long-term debt |  | 98,030 |  | 2,810 | 3.82 |  | 91,229 |  | 1,680 | 2.46 |
|  |  | -929,860 |  | [19,357 |  |  | 731,775 |  | -, |  |
| Total interest-bearing liabilities ${ }^{(3)}$ |  | 929,860 |  | 19,357 | 2.78 |  | 731,775 |  | 9,982 | 1.82 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 173,438 |  |  |  |  | 145,268 |  |  |  |
| Other liabilities |  | 55,518 |  |  |  |  | 51,881 |  |  |  |
| Shareholders' equity |  | 99,234 |  |  |  |  | 79,510 |  |  |  |
| Total liabilities and shareholders' equity | \$ | 1,258,050 |  |  |  | \$ | ,008,434 |  |  |  |
| Net interest spread |  |  |  |  | 2.47 |  |  |  |  | 3.00 |
| Impact of noninterest-bearing sources |  |  |  |  | 0.43 |  |  |  |  | 0.29 |
| Net interest income/yield on earning assets |  |  | \$ | 23,886 | 2.90\% |  |  | \$ | 1,557 | 3.29\% |

 in the nine months ended September 30, 2005 and 2004. These amounts were substantially offset by corresponding decreases in the income earned on the underlying assets.
Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 708$ million and $\$ 733$
 liabilities.
Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
Includes consumer finance of $\$ 3,212$ million and $\$ 3,823$ million; foreign consumer of $\$ 3,526$ million and $\$ 2,851$ million; and consumer lease financing of $\$ 257$ million and $\$ 1,097$ million for the nine months ended September 30, 2005 and 2004.

Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge Income/Expense ${ }^{(1)}$
(Dollars in millions)

|  | Nine Months Ended September 30 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expenses | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expenses |  | Yield Rate |
| Earning assets |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$ 14,175 | \$ 342 | 3.23\% | \$ | 13,796 | \$ | 234 | 2.26\% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ | 170,219 | 3,577 | 2.81 |  | 122,184 |  | 985 | 1.08 |
| Trading account assets | 131,500 | 4,234 | 4.30 |  | 102,612 |  | 3,026 | 3.93 |
| Securities ${ }^{(2)}$ | 219,314 | 8,215 | 4.99 |  | 143,119 |  | 5,259 | 4.90 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{(2)}$ | 172,098 | 6,978 | 5.41 |  | 163,410 |  | 6,602 | 5.39 |
| Credit card | 53,033 | 4,506 | 11.36 |  | 41,443 |  | 3,302 | 10.64 |
| Home equity lines | 54,845 | 2,401 | 5.85 |  | 36,400 |  | 1,226 | 4.50 |
| Direct/Indirect consumer | 44,240 | 1,886 | 5.70 |  | 37,591 |  | 1,542 | 5.48 |
| Other consumer ${ }^{(4)}$ | 6,995 | 483 | 9.24 |  | 7,771 |  | 441 | 7.58 |
|  | - 331,211 |  |  |  |  |  |  |  |
| Total consumer | 331,211 | 16,254 | 6.56 |  | 286,615 |  | 13,113 | 6.11 |
|  |  |  |  |  |  |  |  |  |
| Commercial - domestic ${ }^{(2)}$ | 124,937 | 5,157 | 5.52 |  | 112,371 |  | 3,452 | 4.10 |
| Commercial real estate | 33,727 | 1,449 | 5.75 |  | 26,987 |  | 871 | 4.31 |
| Commercial lease financing | 20,529 | 751 | 4.88 |  | 16,570 |  | 565 | 4.55 |
| Commercial - foreign ${ }^{(2)}$ | 17,935 | 911 | 6.79 |  | 15,725 |  | 570 | 4.84 |
| Total commercial | 197,128 | 8,268 | 5.61 |  | 171,653 |  | 5,458 | 4.25 |
| Total loans and leases | 528,339 | 24,522 | 6.20 |  | 458,268 |  | 18,571 | 5.41 |
| Other earning assets ${ }^{(2)}$ | 37,146 | 1,632 | 5.87 |  | 34,197 |  | 1,560 | 6.09 |
| Total earning assets - Excluding hedge impact | 1,100,693 | 42,522 | 5.16 |  | 874,176 |  | 29,635 | 4.52 |
| Net derivative income (expense) on assets |  | 721 |  |  |  |  | 1,904 |  |
| Total earning assets - Including hedge impact | 1,100,693 | 43,243 | 5.25 |  | 874,176 |  | 31,539 | 4.82 |
| Cash and cash equivalents | 33,033 |  |  |  | 27,665 |  |  |  |
| Other assets, less allowance for loan and lease losses | 124,324 |  |  |  | 106,593 |  |  |  |
| Total assets | \$ 1,258,050 |  |  | \$ | ,008,434 |  |  |  |
|  | - |  |  |  |  |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |
| Savings | \$ 36,961 | \$ 143 | 0.52\% | \$ | 32,963 | \$ | 83 | 0.34\% |
| NOW and money market deposit accounts ${ }^{(2)}$ | 228,936 | 2,099 | 1.24 |  | 207,808 |  | 1,132 | 0.73 |
| Consumer CDs and IRAs ${ }^{(2)}$ | 125,755 | 2,324 | 2.47 |  | 89,911 |  | 1,121 | 1.66 |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 7,463 | 162 | 2.90 |  | 5,444 |  | 54 | 1.33 |
| Total domestic interest-bearing deposits | 399,115 | 4,728 | 1.59 |  | 336,126 |  | 2,390 | 0.96 |
| Foreign interest-bearing deposits ${ }^{(5)}$ : |  |  |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 22,437 | 728 | 4.34 |  | 18,585 |  | 382 | 2.75 |
| Governments and official institutions | 7,363 | 165 | 2.99 |  | 5,153 |  | 64 | 1.67 |
| Time, savings and other | 31,261 | 459 | 1.96 |  | 26,826 |  | 171 | 0.85 |
| Total foreign interest-bearing deposits | 61,061 | 1,352 | 2.96 |  | 50,564 |  | 617 | 1.63 |
| Total interest-bearing deposits | 460,176 | 6,080 | 1.78 |  | 386,690 |  | 3,007 | 1.04 |
| Federal funds purchased, securities sold under agreements to repurchase and other shortterm borrowings ${ }^{(2)}$ | 313,692 | 7,400 | 3.15 |  | 219,222 |  | 2,360 | 1.44 |
| Trading account liabilities | 57,962 | 1,745 | 4.03 |  | 34,634 |  | 965 | 3.72 |
| Long-term debt ${ }^{(2)}$ | 98,030 | 3,424 | 4.66 |  | 91,229 |  | 2,917 | 4.26 |
| Total interest-bearing liabilities - Excluding hedge impact | 929,860 | 18,649 | 2.69 |  | 731,775 |  | 9,249 | 1.69 |
| Net derivative (income) expense on liabilities | 0 | 708 |  |  |  |  | 733 |  |
| Total interest-bearing liabilities - Including hedge impact | 929,860 | 19,357 | 2.79 |  | 731,775 |  | 9,982 | 1.82 |
|  | - [ | $\longrightarrow$ | — |  |  |  |  |  |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 173,438 |  |  |  | 145,268 |  |  |  |
| Other liabilities | 55,518 |  |  |  | 51,881 |  |  |  |
| Shareholders' equity | 99,234 |  |  |  | 79,510 |  |  |  |


(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities.
Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments $\$(2)$ million, federal funds sold and securites purchased under agreements to resell \$(73) milllion, securities \$(1) million, residential mortgage \$(1) million, commercial - domestic $\$ 919$ million, commercial - foreign $\$ 2$ million and other earning assets $\$(123)$ million in the nine months ended September 30, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 18$ million, consumer CDs and IRAs $\$ 467$ million, negotiable CDs, public funds and other time deposits $\$ 70$ million, banks located in foreign countries $\$ 196$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 571$ million and long-term debt $\$(614)$ million in the nine months ended September 30, 2005.
Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on federal funds sold and securities purchased under agreements to resell $\$ 346$ million, securities $\$(16)$ million, residential mortgage $\$ 13$ million, commercial - domestic $\$ 1,757$ million, commercial - foreign $\$ 7$ million and other earning assets \$(203) million in the nine months ended September 30, 2004. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 200$ million, consumer CDs and IRAs $\$ 701$ million, negotiable CDs, public funds and other time deposits $\$ 155$ million, banks located in foreign countries $\$ 383$ million, federal funds purchased, securities sold under agreements to repurchase and other short term borrowings $\$ 531$ million and long-term debt $\$(1,237)$ million in the nine months ended September 30, 2004.
Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
(4) Includes consumer finance of $\$ 3,212$ million and $\$ 3,823$ million; foreign consumer of $\$ 3,526$ million and $\$ 2,851$ million; and consumer lease financing of $\$ 257$ million and $\$ 1,097$ million for the nine months ended September 30, 2005 and 2004.
(5) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Business Segment View

Net Income
Third Quarter 2005


Revenue*
Third Quarter 2005


* Fully taxable-equivalent basis


## Bank of America Corporation

Global Consumer and Small Business Banking Segment Results ${ }^{(1)}$
(Dollars in millions)


[^0]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## E-Commerce \& BankofAmerica.com

Bank of America has the largest active online banking customer base with 14.3 million subscribers.
Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.
7.0 million active bill pay users paid $\$ 33.1$ billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 316 companies are presenting 17.4 million e-bills per quarter.




## Bank of America Corporation

## Card Services Results ${ }^{(1)}$

(Dollars in millions)

|  | Year-to-Date September 30 |  |  | Third Quarter 2005 | Second Quarter 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 | Third Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |  |  |  |  |
| Key Measures |  |  |  |  |  |  |  |  |
| Consumer Credit Card |  |  |  |  |  |  |  |  |
| Outstandings |  |  |  |  |  |  |  |  |
| On-balance sheet (Period end) | \$ | 56,079 | \$47,554 | \$56,079 | \$53,863 | \$51,012 | \$51,726 | \$47,554 |
| Managed (Period end) |  | 59,701 | 55,432 | 59,701 | 59,283 | 57,920 | 58,629 | 55,432 |
| On-balance sheet (Average) |  | 53,033 | 41,443 | 55,271 | 52,474 | 51,310 | 49,366 | 45,818 |
| Managed (Average) |  | 58,821 | 48,231 | 59,762 | 58,537 | 58,145 | 56,444 | 54,648 |
| Managed Income Statement |  |  |  |  |  |  |  |  |
| Total revenue | \$ | 7,009 | \$ 5,786 | \$ 2,428 | \$ 2,338 | \$ 2,243 | \$ 2,354 | \$ 2,267 |
| Provision for credit losses ${ }^{(2)}$ |  | 3,080 | 2,220 | 1,059 | 1,204 | 817 | 1,335 | 994 |
| Noninterest expense |  | 2,031 | 1,472 | 635 | 720 | 676 | 700 | 544 |
| Income before income taxes | \$ | 1,898 | \$ 2,094 | \$ 734 | \$ 414 | \$ 750 | \$ 319 | \$ 729 |
| Shareholder Value Added | \$ | 859 | \$ 1,048 | \$ 335 | \$ 143 | \$ 381 | \$ 89 | \$ 403 |
| Merchant Acquiring Business |  |  |  |  |  |  |  |  |
| Processing volume (millions) |  | 251,337 | 69,710 | 91,321 | 84,262 | 75,754 | 75,383 | 24,898 |
| Total transactions (millions) |  | 5,358 | 1,025 | 1,906 | 1,832 | 1,620 | 1,756 | 374 |
| Consumer Credit Card |  |  |  |  |  |  |  |  |
| Credit Quality |  |  |  |  |  |  |  |  |
| On-balance sheet |  |  |  |  |  |  |  |  |
| Charge-offs \$ | \$ | 2,286 | \$ 1,614 | \$ 772 | \$ 774 | \$ 740 | \$ 691 | \$ 586 |
| Charge-offs \% |  | 5.76\% | 5.20\% | 5.55\% | 5.91\% | 5.85\% | 5.57\% | 5.09\% |
| Managed |  |  |  |  |  |  |  |  |
| Losses \$ | \$ | 2,657 | \$ 1,992 | \$ 864 | \$ 909 | \$ 884 | \$ 837 | \$ 753 |
| Losses \% |  | 6.04\% | 5.52\% | 5.74\% | 6.23\% | 6.17\% | 5.90\% | 5.48\% |
| Managed delinquency \% |  |  |  |  |  |  |  |  |
| 30+ |  | n/a | n/a | 4.59\% | 4.25\% | 4.20\% | 4.37\% | 4.30\% |
| 90+ |  | n/a | n/a | 2.17 | 1.96 | 2.10 | 2.13 | 1.98 |

$n / a=$ not applicable
(l) Card Services includes Consumer and Small Business Credit Card and Merchant Services.
${ }^{(2)} \quad$ Includes $\$ 210$ million for the nine months ended September 30, 2005, and three months ended June 30, 2005, and $\$ 165$ million for the three months ended December 31 , 2004 related to minimum payment requirements.

Represents financial statement presentation with certain reclassifications to reflect securitization activity.
Certain prior period amounts have been reclassified among the segments to conform to the current period classification.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Business and Financial Services Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year-to-Date September 30 |  |  |  | Third Quarter 2005 |  | Second Quarter 2005 |  | First Quarter 2005 |  | FourthQuarter 2004 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 5,761 | S | 4,673 | \$ | 1,959 |  | 1,896 | \$ | 1,906 |  | \$ 1,861 |  | \$ 1,780 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 1,106 |  | 925 |  | 377 |  | 362 |  | 367 |  | 362 |  | 373 |
| Investment \& brokerage services |  | 161 |  | 117 |  | 64 |  | 49 |  | 48 |  | 51 |  | 48 |
| Investment banking income |  | 97 |  | 83 |  | 41 |  | 34 |  | 22 |  | 49 |  | 25 |
| Equity investment gains |  | 60 |  | 37 |  | 34 |  | 8 |  | 18 |  | 15 |  | 6 |
| Card income |  | 80 |  | 54 |  | 28 |  | 26 |  | 26 |  | 29 |  | 22 |
| Trading account profits |  | 110 |  | 91 |  | 44 |  | 36 |  | 30 |  | 37 |  | 47 |
| All other income |  | 885 |  | 553 |  | 307 |  | 272 |  | 306 |  | 314 |  | 218 |
| Total noninterest income |  | 2,499 |  | 1,860 |  | 895 |  | 787 |  | 817 |  | 857 |  | 739 |
| Total revenue ${ }^{(2)}$ |  | 8,260 |  | 6,533 | \$ | 2,854 |  | 2,683 | \$ | 2,723 |  | \$ 2,718 |  | \$ 2,519 |
| Provision for credit losses | \$ | (154) | \$ | (156) | \$ | 79 |  | (189) | \$ | (44) |  | \$ (286) |  | \$ (236) |
| Net income |  | 3,427 |  | 2,629 |  | 1,102 |  | 1,226 |  | 1,099 |  | 1,215 |  | 1,190 |
| Shareholder value added |  | 1,127 |  | 874 |  | 333 |  | 466 |  | 328 |  | 423 |  | 400 |
| Return on average equity |  | 15.71\% |  | 15.77\% |  | 15.13\% |  | 17.00\% |  | 15.03\% |  | 16.15\% |  | 15.86\% |
| Efficiency ratio ${ }^{(2)}$ |  | 37.17 |  | 39.51 |  | 36.85 |  | 37.78 |  | 36.92 |  | 37.43 |  | 36.58 |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 177,264 |  | 146,347 |  | 183,937 |  | 176,371 |  | 171,347 |  | 167,741 |  | \$164,811 |
| Total deposits |  | 106,740 |  | 89,063 |  | 107,963 |  | 106,625 |  | 105,607 |  | 105,737 |  | 102,252 |
| Total earning assets |  | 188,796 |  | 154,844 |  | 195,735 |  | 188,019 |  | 182,490 |  | 178,582 |  | 175,381 |

(1) Global Business and Financial Services major businesses are Global Treasury Services, Middle Market Banking, Business Banking, Commercial Real Estate Banking, Leasing, Business Capital, Dealer Financial Services and Latin America.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year-to-Date <br> September 30 |  |  |  | Third Quarter 2005 |  | Second <br> Quarter 2005 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Fourth Quarter 2004 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2004 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 2,571 | \$ | 3,101 | \$ | 772 | \$ | 868 | \$ | 931 | \$ | 957 | \$ | 952 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 868 |  | 967 |  | 293 |  | 293 |  | 282 |  | 320 |  | 343 |
| Investment \& brokerage services |  | 599 |  | 526 |  | 198 |  | 208 |  | 193 |  | 179 |  | 163 |
| Investment banking income |  | 1,248 |  | 1,333 |  | 491 |  | 407 |  | 350 |  | 449 |  | 420 |
| Equity investment gains |  | 160 |  | 49 |  | 39 |  | 5 |  | 116 |  | 9 |  | 31 |
| Card income |  | 117 |  | 115 |  | 44 |  | 40 |  | 33 |  | 36 |  | 42 |
| Trading account profits |  | 1,448 |  | 790 |  | 484 |  | 258 |  | 706 |  | 233 |  | 136 |
| All other income |  | 52 |  | (29) |  | 2 |  | 35 |  | 15 |  | 11 |  | (21) |
| Total noninterest income |  | 4,492 |  | 3,751 |  | 1,551 |  | 1,246 |  | 1,695 |  | 1,237 |  | 1,114 |
| Total revenue ${ }^{(2)}$ | \$ | 7,063 |  | 6,852 |  | 2,323 | \$ | 2,114 |  | 2,626 | \$ | 2,194 |  | 2,066 |
| Provision for credit losses | \$ | (236) | \$ | (247) | \$ | (69) | \$ | (60) |  | (107) | \$ | (198) |  | (152) |
| Net income |  | 1,613 |  | 1,335 |  | 434 |  | 449 |  | 730 |  | 589 |  | 471 |
| Shareholder value added |  | 808 |  | 570 |  | 163 |  | 185 |  | 460 |  | 303 |  | 185 |
| Return on average equity |  | 21.11\% |  | 18.45\% |  | 16.90\% |  | 17.91\% |  | 28.46\% |  | 21.73\% |  | 17.34\% |
| Efficiency ratio ${ }^{(2)}$ |  | 69.03 |  | 73.81 |  | 73.86 |  | 72.10 |  | 62.30 |  | 69.46 |  | 72.99 |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 32,865 | \$ | 33,889 |  | 32,280 | \$ | 31,647 |  | 34,693 | \$ | 33,896 |  | 35,370 |
| Total deposits |  | 84,207 |  | 72,609 |  | 83,042 |  | 86,907 |  | 82,667 |  | 81,078 |  | 72,224 |
| Total earning assets |  | 355,125 |  | 265,360 |  | 371,229 |  | 374,277 |  | 319,299 |  | 305,976 |  | 270,033 |

(1) Global Capital Markets and Investment Banking offers clients a comprehensive range of global capabilities through three financial services: Global Investment Banking, Global Credit Products and Global Treasury Services.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking
(Dollars in millions)

|  | Year-to-Date September 30 |  |  |  | Third Quarter 2005 |  | Second Quarter 2005 |  | FirstQuarter2005 |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading-related revenue: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt | \$ | 2,069 | \$ | 2,358 | \$ | 711 | \$ | 482 | \$ | 876 | \$ | 609 | \$ | 580 |
| Equity |  | 965 |  | 613 |  | 363 |  | 265 |  | 337 |  | 249 |  | 193 |
| Other |  | 148 |  | (65) |  | (78) |  | 130 |  | 96 |  | (35) |  | (36) |
|  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |
| Total market-based trading related revenue |  | 3,182 |  | 2,906 |  | 996 |  | 877 |  | 1,309 |  | 823 |  | 737 |
| Investment banking fees: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt |  | 828 |  | 956 |  | 308 |  | 271 |  | 249 |  | 309 |  | 313 |
| Equity |  | 188 |  | 220 |  | 94 |  | 57 |  | 37 |  | 83 |  | 54 |
| Mergers and acquisitions |  | 223 |  | 137 |  | 89 |  | 73 |  | 61 |  | 52 |  | 47 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total investment banking |  | 1,239 |  | 1,313 |  | 491 |  | 401 |  | 347 |  | 444 |  | 414 |
| Other |  | 405 |  | 111 |  | 106 |  | 140 |  | 159 |  | 74 |  | 36 |
| Capital Markets Revenue |  | 4,826 |  | 4,330 |  | 1,593 |  | 1,418 |  | 1,815 |  | 1,341 |  | 1,187 |
|  |  |  |  | - |  | - |  | - |  | - |  | - |  |  |
| Other revenue: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit-related revenue |  | 671 |  | 880 |  | 195 |  | 198 |  | 278 |  | 271 |  | 293 |
| Global treasury services |  | 1,651 |  | 1,631 |  | 539 |  | 548 |  | 564 |  | 583 |  | 587 |
| Total other revenue |  | 2,322 |  | 2,511 |  | 734 |  | 746 |  | 842 |  | 854 |  | 880 |
|  |  |  |  | - |  |  |  | - |  | - |  |  |  |  |
| Total revenue including debt securities gains | \$ | 7,148 |  | 6,841 | \$ | 2,327 | \$ | 2,164 | \$ | 2,657 | \$ | 2,195 | \$ | 2,067 |

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking
(Dollars in millions)

|  | Year-to-Date September 30 |  | Third Quarter 2005 | Second Quarter 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 | Third Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Trading-related Revenue and Equity Commissions |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | \$1,144 | \$1,622 | \$ 316 | \$ 414 | \$ 414 | \$ 417 | \$ 448 |
| Trading account profits | 1,448 | 790 | 484 | 258 | 706 | 233 | 136 |
| Total trading-related revenue | 2,592 | 2,412 | 800 | 672 | 1,120 | 650 | 584 |
| Equity commissions ${ }^{(2)}$ | 590 | 494 | 196 | 205 | 189 | 173 | 153 |
| Total | \$3,182 | \$2,906 | \$ 996 | \$ 877 | \$1,309 | \$ 823 | \$ 737 |
| Trading-related revenue by product and equity commissions |  |  |  |  |  |  |  |
| Fixed income | \$ 894 | \$1,264 | \$ 336 | \$ 107 | \$ 451 | \$ 283 | \$ 299 |
| Interest rate ${ }^{(1)}$ | 590 | 572 | 176 | 185 | 229 | 95 | 118 |
| Foreign exchange | 585 | 521 | 199 | 190 | 196 | 231 | 163 |
| Equities | 375 | 120 | 167 | 60 | 148 | 75 | 40 |
| Equity commissions ${ }^{(2)}$ | 590 | 494 | 196 | 205 | 189 | 173 | 153 |
| Commodities | 53 | 12 | (35) | 67 | 21 | 33 | 18 |
| Market-based trading-related revenue and equity commissions | 3,087 | 2,983 | 1,039 | 814 | 1,234 | 890 | 791 |
| Credit portfolio hedges ${ }^{(3)}$ | 95 | (77) | (43) | 63 | 75 | (67) | (54) |
| Total | \$3,182 | \$2,906 | \$ 996 | \$ 877 | \$1,309 | \$ 823 | \$ 737 |
|  |  |  | Third | Second | First | Fourth | Third |
|  | 2005 | 2004 | 2005 |  |  |  |  |
| Investment Banking Income |  |  |  |  |  |  |  |
| Securities underwriting | \$ 583 | \$ 711 | \$ 245 | \$ 181 | \$ 157 | \$ 209 | \$ 219 |
| Syndications | 341 | 381 | 104 | 125 | 112 | 140 | 128 |
| Advisory services | 305 | 216 | 135 | 95 | 75 | 94 | 66 |
| Other | 19 | 25 | 7 | 6 | 6 | 7 | 7 |
| Total investment banking income | \$1,248 | \$1,333 | \$ 491 | \$ 407 | \$ 350 | \$ 450 | \$ 420 |

[^1]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets \& Investment Banking Strategic Progress Continues
Banc of America Securities Market Share and Industry Ranking





Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation.

## Significant US market share gains

Banc of America Securities increased market share in M\&A, high yield and investment grade.

- \#1 in syndicated loans and leveraged loans, ranked by number of deals
- \#1 in leveraged loans
- \#1 in high yield
- Investment grade rank rose to \#4 from \#8 in YTD 04
- Top 5 rankings in:

Leveraged loans
High yield
Syndicated loans
Investment grade
Mortgage-backed securities

## Bank of America Corporation

Global Wealth and Investment Management Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year-to-Date September 30 |  |  |  | Third Quarter 2005 |  | Second Quarter 2005 |  | First Quarter 2005 |  | Fourth Quarter 2004 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2004 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 2,777 | \$ | \$ 2,034 | \$ | 926 | \$ | 910 | \$ | 941 | \$ | 834 |  | \$ 757 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 65 |  | 61 |  | 23 |  | 21 |  | 21 |  | 21 |  | 21 |
| Investment \& brokerage services |  | 2,334 |  | 1,962 |  | 788 |  | 783 |  | 763 |  | 767 |  | 760 |
| Equity investment gains |  | 96 |  | 3 |  | 31 |  | 65 |  | - |  | 1 |  | 1 |
| Trading account profits |  | 71 |  | 62 |  | 20 |  | 19 |  | 32 |  | 23 |  | 23 |
| All other income |  | 122 |  | 130 |  | 47 |  | 38 |  | 37 |  | 35 |  | 43 |
| Total noninterest income |  | 2,688 |  | 2,218 |  | 909 |  | 926 |  | 853 |  | 847 |  | 848 |
| Total revenue ${ }^{(2)}$ | \$ | 5,465 |  | \$ 4,252 | \$ | 1,835 | \$ | 1,836 | \$ | 1,794 | \$ | 1,681 |  | \$ 1,605 |
| Provision for credit losses | \$ | (6) |  | \$ (16) | \$ | 1 | \$ | (9) | \$ | 2 | \$ | (4) |  | \$ (18) |
| Net income |  | 1,752 |  | 1,122 |  | 583 |  | 592 |  | 577 |  | 483 |  | 476 |
| Shareholder value added |  | 985 |  | 527 |  | 326 |  | 330 |  | 329 |  | 228 |  | 236 |
| Return on average equity |  | 23.42\% |  | 19.33\% |  | 23.23\% |  | 23.24\% |  | 23.79\% |  | 19.38\% |  | 20.21\% |
| Efficiency ratio ${ }^{(2)}$ |  | 50.03 |  | 58.86 |  | 49.85 |  | 50.04 |  | 50.20 |  | 55.23 |  | 54.40 |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 52,983 |  | \$42,749 |  | 55,175 |  | 52,967 |  | 50,759 |  | 47,956 |  | \$45,654 |
| Total deposits |  | 116,140 |  | 76,527 |  | 116,068 |  | 118,234 |  | 14,098 |  | 102,489 |  | 87,909 |
| Total earning assets |  | 118,189 |  | 78,662 |  | 117,810 |  | 120,474 |  | 16,263 |  | 104,929 |  | 90,135 |
| Period End (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | \$ | 457.4 |  | \$ 429.5 |  | 457.4 | \$ | 442.8 | \$ | 433.4 | \$ | 451.5 |  | \$ 429.5 |
| Client brokerage assets |  | 155.6 |  | 141.9 |  | 155.6 |  | 150.9 |  | 150.7 |  | 149.9 |  | 141.9 |
| Assets in custody |  | 96.1 |  | 104.0 |  | 96.1 |  | 101.7 |  | 100.8 |  | 107.0 |  | 104.0 |
| Total client assets | \$ | 709.1 |  | \$ 675.4 |  | 709.1 |  | 695.4 | \$ | 684.9 |  | 708.4 |  | \$ 675.4 |

(I) Global Wealth and Investment Management services clients through five major businesses: Premier Banking, Banc of America Investments, The Private Bank, Columbia Management Group and Other Services.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

All Other Results ${ }^{(1)}$
(Dollars in millions)

|  | Year-to-Date September 30 |  |  |  | Third Quarter 2005 |  | Second <br> Quarter 2005 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 98 | \$ | 139 | \$ | 46 | \$ | 25 | \$ | 27 | \$ | 1 | \$ | 1 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment \& brokerage services |  | 28 |  | 1 |  | 10 |  | 9 |  | 9 |  | 11 |  | 1 |
| Mortgage banking income |  | (195) |  | (182) |  | (68) |  | (65) |  | (62) |  | (65) |  | (62) |
| Equity investment gains |  | 1,243 |  | 348 |  | 564 |  | 414 |  | 265 |  | 401 |  | 182 |
| Trading account profits |  | (59) |  | 16 |  | (29) |  | (25) |  | (5) |  | (21) |  | (19) |
| All other income |  | (116) |  | (318) |  | (130) |  | 156 |  | (142) |  | (120) |  | (113) |
| Total noninterest income |  | 901 |  | (135) |  | 347 |  | 489 |  | 65 |  | 206 |  | (11) |
| Total revenue ${ }^{(2)}$ | \$ | 999 | \$ | 4 | \$ | 393 | \$ | 514 | \$ | 92 | \$ | 207 | \$ | (10) |
| Provision for credit losses | \$ | 38 | \$ | 394 | \$ | 41 | \$ | (22) | \$ | 19 | \$ | (50) | \$ | 44 |
| Net income ${ }^{(3)}$ |  | 932 |  | 847 |  | 124 |  | 438 |  | 370 |  | (47) |  | 124 |
| Shareholder value added |  | (204) |  | (39) |  | (305) |  | 86 |  | 15 |  | (227) |  | (99) |
| Selected Average Balance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheet Components |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 122,967 | \$ | 118,461 | \$ | 122,380 | \$ | 118,086 | \$ | 128,501 | \$ | 127,860 | \$ | 123,041 |
| Total deposits |  | 20,679 |  | 16,438 |  | 15,203 |  | 22,428 |  | 24,507 |  | 18,803 |  | 19,126 |
| Total earning assets |  | 135,041 |  | 91,076 |  | 148,062 |  | 135,089 |  | 121,683 |  | 96,526 |  | 97,425 |

(1) All Other consists primarily of Equity Investments, noninterest income and expense amounts associated with the Asset and Liability Management process (including gains on sales of debt securities), the residual impact of the allowance for credit losses processes and funds transfer pricing allocation methodologies, merger and restructuring charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated.
(2) Fully taxable-equivalent basis
(3) Includes merger and restructuring charges, net of taxes, $\$ 235$ million and $\$ 230$ million for the nine months ended September 30, 2005 and 2004, $\$ 80$ million, $\$ 80$ million, $\$ 75$ million, $\$ 181$ million and $\$ 147$ million for the three months ended September 30, 2005, June 30, 2005, March 31, 2005, December 31, 2004 and September 30, 2004.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Outstanding Loans and Leases
(Dollars in millions)

|  | $\begin{gathered} \text { September } 30 \\ 2005 \end{gathered}$ | $\begin{gathered} \text { June } 30 \\ 2005 \end{gathered}$ | Increase (Decrease) from 6/30/05 |
| :---: | :---: | :---: | :---: |
| Residential mortgage | \$ 177,317 | \$ 170,057 | \$ 7,260 |
| Credit card | 56,079 | 53,863 | 2,216 |
| Home equity lines | 59,337 | 56,839 | 2,498 |
| Direct/Indirect consumer | 49,585 | 43,247 | 6,338 |
| Other consumer ${ }^{(1)}$ | 6,639 | 6,829 | (190) |
|  |  | - |  |
| Total consumer | 348,957 | 330,835 | 18,122 |
|  |  | - |  |
| Commercial - domestic | 130,730 | 124,080 | 6,650 |
| Commercial real estate ${ }^{(2)}$ | 35,794 | 34,537 | 1,257 |
| Commercial lease financing | 20,284 | 20,628 | (344) |
| Commercial - foreign | 18,838 | 19,338 | (500) |
| Total commercial | 205,646 | 198,583 | 7,063 |
|  |  | - |  |
| Total | \$ 554,603 | \$ 529,418 | \$ 25,185 |

(1) Includes consumer finance of \$2,988 million and \$3,144 million; foreign consumer of \$3,575 million and \$3,505 million; and consumer lease financing of \$76 million and $\$ 180$ million at September 30, 2005 and June 30, 2005.
(2) Includes domestic commercial real estate loans of $\$ 35,116$ million and $\$ 34,020$ million; and foreign commercial real estate loans of $\$ 678$ million and $\$ 517$ million at September 30, 2005 and June 30, 2005

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Commercial Utilized Credit Exposure by Industry ${ }^{(1)}$

## Dollars in millions)

|  | $\begin{gathered} \text { September } 30 \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2005 \end{gathered}$ | \% Increase <br> (Decrease) <br> from 6/30/05 |
| :---: | :---: | :---: | :---: | :---: |
| Real estate ${ }^{(2)}$ | \$ | 42,839 | \$ 39,233 | 9\% |
| Retailing |  | 25,046 | 24,294 | 3 |
| Banks |  | 23,831 | 22,332 | 7 |
| Diversified financials |  | 22,167 | 23,361 | (5) |
| Education and government |  | 21,436 | 19,207 | 12 |
| Individuals and trusts |  | 17,230 | 16,468 | 5 |
| Consumer durables and apparel |  | 14,501 | 13,921 | 4 |
| Materials |  | 13,914 | 14,607 | (5) |
| Transportation |  | 12,904 | 13,188 | (2) |
| Capital goods |  | 12,750 | 13,097 | (3) |
| Commercial services and supplies |  | 12,667 | 12,627 | 0 |
| Leisure and sports, hotels and restaurants |  | 12,657 | 14,002 | (10) |
| Healthcare equipment and services |  | 11,985 | 11,895 | 1 |
| Food, beverage and tobacco |  | 11,150 | 10,508 | 6 |
| Energy |  | 10,769 | 9,079 | 19 |
| Religious and social organizations |  | 6,140 | 5,812 | 6 |
| Media |  | 5,727 | 5,834 | (2) |
| Utilities |  | 5,362 | 4,739 | 13 |
| Insurance |  | 4,760 | 5,151 | (8) |
| Food and staples retailing |  | 3,531 | 3,495 | 1 |
| Telecommunication services |  | 3,486 | 3,383 | 3 |
| Technology hardware and equipment |  | 3,378 | 2,998 | 13 |
| Software and services |  | 2,483 | 2,828 | (12) |
| Automobiles and components |  | 1,874 | 1,789 | 5 |
| Pharmaceuticals and biotechnology |  | 1,384 | 1,334 | 4 |
| Household and personal products |  | 457 | 319 | 43 |
| Other |  | 2,864 | 2,868 | (0) |
|  |  | - | - |  |
| Total | \$ | 307,292 | \$298,369 | 3 |

(I) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held for sale and commercial letters of credit. Derivative assets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied. Derivative asset collateral totaled $\$ 17.8$ billion and $\$ 17.4$ billion at September 30, 2005 and June 30, 2004.
(2) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

Net Credit Default Swaps
(Dollars in millions)
Summary by Debt Rating at September 30, 2005

| Ratings | Notional | Percent |
| :---: | :---: | :---: |
| AAA | \$ 4 | 0.0\% |
| AA | 637 | 3.8 |
| A | 4,941 | 29.2 |
| BBB | 8,396 | 49.7 |
| BB | 2,158 | 12.8 |
| B | 341 | 2.0 |
| CCC/CC | 103 | 0.6 |
| Indices | 325 | 1.9 |
| Total | \$16,905 | 100.0\% |

## Bank of America Corporation

## Nonperforming Assets

(Dollars in millions)


Loans are classified as domestic or foreign based upon the domicile of the borrower.
${ }^{(1)} \quad$ The decline in nonperforming securities at June 30, 2005 was primarily driven by an exchange of nonperforming securities for a combination of performing securities and performing guaranteed loans.
(2) Balances do not include $\$ 93, \$ 49, \$ 76, \$ 151$ and $\$ 100$ of nonperforming assets, primarily loans held-for-sale, included in Other Assets at September 30, 2005, June 30, 2005, March 31, 2005, December 31, 2004 and September 30, 2004, respectively.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)

|  | Third Quarter 2005 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Fourth Quarter 2004 |  | Third Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Residential mortgage | \$ 7 | 0.02\% | \$ 11 | 0.03\% | \$ 4 | 0.01\% | \$ 6 | 0.01\% | \$ 7 | 0.02\% |
| Credit card | 772 | 5.55 | 774 | 5.91 | 740 | 5.85 | 691 | 5.57 | 586 | 5.09 |
| Home equity lines | 9 | 0.06 | 9 | 0.07 | 6 | 0.05 | 4 | 0.03 | 2 | 0.02 |
| Direct/Indirect consumer | 60 | 0.50 | 46 | 0.43 | 61 | 0.60 | 55 | 0.55 | 56 | 0.57 |
| Other consumer ${ }^{(1)}$ | 58 | 3.42 | 43 | 2.48 | 56 | 3.12 | 45 | 2.39 | 49 | 2.53 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total consumer | 906 | 1.06 | 883 | 1.09 | 867 | 1.07 | 801 | 0.98 | 700 | 0.89 |
| Commercial - domestic | 54 | 0.17 | (7) | (0.02) | 26 | 0.09 | 27 | 0.09 | 25 | 0.08 |
| Commercial real estate | 2 | 0.02 | 1 | 0.01 | 0 | 0.00 | 1 | 0.02 | 1 | 0.02 |
| Commercial lease financing | 209 | 4.06 | 9 | 0.19 | 25 | 0.48 | 11 | 0.21 | (3) | (0.07) |
| Commercial - foreign | (26) | (0.55) | (6) | (0.15) | (29) | (0.66) | 5 | 0.09 | (4) | (0.09) |
| Total commercial | 239 | 0.47 | (3) | (0.01) | 22 | 0.05 | 44 | 0.09 | 19 | 0.04 |
| Total net charge-offs | \$1,145 | 0.84 | \$ 880 | 0.68 | \$ 889 | 0.69 | \$ 845 | 0.65 | \$ 719 | 0.57 |
| By Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Global Consumer and Small Business Banking | \$ 887 | 2.42\% | \$ 861 | 2.44\% | \$ 817 | 2.38\% | \$ 756 | 2.18\% | \$ 652 | 1.94\% |
| Global Business and Financial Services | 292 | 0.63 | (8) | (0.02) | 82 | 0.19 | 72 | 0.17 | 36 | 0.09 |
| Global Capital Markets and Investment Banking | (52) | (0.63) | 3 | 0.04 | (43) | (0.50) | (25) | (0.29) | (8) | (0.09) |
| Global Wealth and Investment Management | (1) | (0.01) | 5 | 0.04 | 0 | 0.00 | 3 | 0.03 | 1 | 0.01 |
| All Other | 19 | 0.06 | 19 | 0.07 | 33 | 0.10 | 39 | 0.12 | 38 | 0.12 |
| Total net charge-offs | \$1,145 | 0.84 | \$ 880 | 0.68 | \$ 889 | 0.69 | \$ 845 | 0.65 | \$ 719 | 0.57 |

Loans are classified as domestic or foreign based upon the domicile of the borrower.
${ }^{(1)} \quad$ Includes lease financing of $\$ 2$ million, $\$ 2$ million, $\$ 3$ million, $\$ 5$ million and $\$ 7$ million for the quarters ended September 30, 2005, June 30, 2005, March 31, 2005, December 31, 2004 and September 30, 2004, respectively.

Net Charge-offs


Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Year-to-Date Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |

Loans are classified as domestic or foreign based upon the domicile of the borrower.
${ }^{(1)} \quad$ Includes lease financing of $\$ 7$ million and $\$ 22$ million for the nine months ended September 30, 2005 and 2004.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Selected Emerging Markets ${ }^{(1)}$

| (Dollars in millions) | Loans and <br> Leases, and Loan Commitments | Other <br> Financing ${ }^{(2)}$ | Derivative Assets ${ }^{(3)}$ | $\begin{gathered} \text { Securities/ } \\ \text { Other } \\ \text { Investments }{ }^{(4,5,6)} \end{gathered}$ | $\begin{gathered} \text { Total } \\ \text { Cross- } \\ \text { border } \\ \text { Exposure }{ }^{(7)} \end{gathered}$ | Local Country Exposure Net of Local <br> Liabilities ${ }^{(8)}$ | Total Foreign Exposure September 30, 2005 | Increase/ (Decrease) from December 31, 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region/Country |  |  |  |  |  |  |  |  |
| Latin America |  |  |  |  |  |  |  |  |
| Brazil ${ }^{(9)}$ | \$ 741 | \$ 164 | \$ 121 | \$ 48 | \$ 1,074 | \$ 2,768 | \$ 3,842 | \$ 292 |
| Mexico | 790 | 157 | 58 | 2,218 | 3,223 | 0 | 3,223 | 357 |
| Chile | 234 | 14 | 37 | 5 | 290 | 615 | 905 | (275) |
| Argentina | 114 | 18 | 0 | 81 | 213 | 0 | 213 | (178) |
| Other Latin America ${ }^{(10)}$ | 205 | 109 | 9 | 91 | 414 | 11 | 425 | (650) |
|  | - | - |  | - | - | - | - |  |
| Total Latin America | 2,084 | 462 | 225 | 2,443 | 5,214 | 3,394 | 8,608 | (454) |
|  |  |  |  |  |  |  |  |  |
| Asia Pacific |  |  |  |  |  |  |  |  |
| China ${ }^{(6)}$ | 69 | 72 | 23 | 2,561 | 2,725 | 0 | 2,725 | 2,617 |
| South Korea | 392 | 499 | 51 | 725 | 1,667 | 0 | 1,667 | 284 |
| India | 416 | 107 | 276 | 452 | 1,251 | 178 | 1,429 | (63) |
| Taiwan | 259 | 104 | 104 | 30 | 497 | 327 | 824 | (503) |
| Hong Kong | 270 | 51 | 44 | 342 | 707 | 0 | 707 | (412) |
| Singapore | 211 | 7 | 55 | 185 | 458 | 0 | 458 | 118 |
| Other Asia Pacific ${ }^{(10)}$ | 27 | 67 | 37 | 423 | 554 | 162 | 716 | 170 |
| Total Asia Pacific | 1,644 | 907 | 590 | 4,718 | 7,859 | 667 | 8,526 | 2,211 |
| Central and Eastern Europe ${ }^{(10)}$ | 20 | 58 | 19 | 78 | 175 | 0 | 175 | (66) |
| Total | \$ 3,748 | \$ 1,427 | \$ 834 | \$ 7,239 | \$ 13,248 | \$ 4,061 | \$ 17,309 | \$ 1,691 |

${ }^{(1)} \quad$ There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Asia Pacific excluding Japan, Australia and New Zealand; and all countries in Central and Eastern Europe excluding Greece.
${ }^{(2)}$ Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
(3) Derivative assets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied. Derivative asset collateral totaled $\$ 13$ million and $\$ 361$ million at September 30, 2005 and December 31, 2004.
${ }^{(4)}$ Amounts outstanding for Other Latin America and Other Asia Pacific have been reduced by $\$ 35$ million and $\$ 15$ million at September 30 , 2005 and $\$ 196$ million and $\$ 14$ million at December 31, 2004. Such amounts represent the fair value of U.S. Treasury securities held as collateral outside the country of exposure.
(5) Cross-border resale agreements are presented based on the domicile of the counterparty because the counterparty has the legal obligation for repayment. For regulatory reporting under Federal Financial Institutions Examination Council (FFIEC) guidelines, cross-border resale agreements are presented based on the domicile of the issuer of the securities that are held as collateral.

Includes $\$ 2.5$ billion investment in CCB made in the third quarter of 2005.
Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Management subtracts local funding or liabilities from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at September 30, 2005 was $\$ 19.9$ billion compared to $\$ 17.2$ billion at December 31, 2004. Local liabilities at September 30 , 2005 in Latin America and Asia Pacific was $\$ 10.6$ billion and $\$ 9.2$ billion, of which $\$ 5.0$ billion was in Brazil, $\$ 4.2$ billion in Hong Kong, $\$ 2.5$ billion in Singapore, $\$ 2.0$ billion in Argentina, $\$ 1.5$ billion in Chile, $\$ 1.3$ billion in Mexico, $\$ 0.8$ billion in Uruguay and $\$ 0.6$ billion each in India and Korea. There were no other countries with available local liabilities funding local country exposure greater than $\$ 0.5$ billion.
The Corporation has risk mitigation instruments associated with certain exposures for Brazil, including structured trade related transfer risk mitigation of $\$ 865$ million and $\$ 950$ million, third party funding of $\$ 382$ million and $\$ 286$ million, and linked certificates of deposit of $\$ 66$ million and $\$ 125$ million at September 30, 2005 and December 31, 2004. The resulting total foreign exposure net of risk mitigation was $\$ 2.5$ billion and $\$ 2.2$ billion at September 30, 2005 and December 31, 2004.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.


[^0]:    ${ }^{(1)} \quad$ Global Consumer and Small Business Banking's most significant product groups are Card Services, Consumer Real Estate and Consumer Deposit Products.
    (2) Fully taxable-equivalent basis

[^1]:    (1) Fully taxable-equivalent basis
    (2) Included in Investment and Brokerage Services in the Consolidated Statement of Income.
    (3) Includes credit default swaps and related products used for credit risk management.

