## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
January 23, 2006

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
704.386.8486
(Registrant's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 23, 2006, Bank of America Corporation (the "Registrant") announced financial results for the fourth quarter and year ended December 31, 2005, reporting for the quarter net income of $\$ 3.77$ billion and diluted earnings per common share of $\$ 0.93$ and for the year net income of $\$ 16.89$ billion and diluted earnings per common share of $\$ 4.15$. A copy of the press release announcing the Registrant's results for the fourth quarter and year ended December 31, 2005 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On January 23, 2006 the Registrant held an investor conference and webcast to disclose financial results for the fourth quarter and year ended December 31, 2005 and to discuss financial and strategic goals for fiscal year 2006. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. The Slide Package prepared for use at the conference by Kenneth D. Lewis, President and Chief Executive Officer, and Alvaro G. de Molina, Chief Financial Officer, is furnished herewith as Exhibit 99.3 and incorporated by reference in Item 7.01. All information in the Supplemental Information package and Slide Package is presented as of December 31, 2005, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the proceeding paragraph, as well as Exhibit 99.2 and Exhibit 99.3 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

## ITEM 8.01. OTHER EVENTS.

On January 23, 2006, the Registrant announced financial results for the fourth quarter and year ended December 31, 2005, reporting for the quarter net income of $\$ 3.77$ billion and diluted earnings per common share of $\$ 0.93$ and for the year net income of $\$ 16.89$ billion and diluted earnings per common share of $\$ 4.15$. A copy of the press release announcing the Registrant's results for the fourth quarter and year ended December 31, 2005 is attached hereto at Exhibit 99.1 and incorporated by reference herein.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

The following exhibits are filed herewith:
Exhibit No.

Press Release dated January 23, 2006 with respect to the Registrant's financial results for the fourth quarter and year ended December 31, 2005.
Supplemental Information prepared for use on January 23, 2006 in connection with financial results for the fourth quarter and year ended December 31, 2005.

Slide Package prepared for use on January 23, 2006 by Kenneth D. Lewis, President and Chief Executive Officer, and Alvaro G. de Molina, Chief Financial Officer, in connection with investor conference and webcast.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

Dated: January 23, 2006

## EXHIBIT INDEX

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January 23, 2006

## Investors may contact:

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# Bank of America reports record 2005 earnings of $\mathbf{\$ 1 6 . 8 9}$ billion, or $\$ 4.15$ per share 

EPS grew 12 percent
2005 revenue up 16 percent
Efficiency ratio below 50 percent for year
Fourth quarter earnings are $\$ 3.77$ billion or $\$ .93$ per share
CHARLOTTE - Bank of America Corporation today reported that 2005 net income rose 19 percent to $\$ 16.89$ billion from $\$ 14.14$ billion a year earlier. Per-share earnings (diluted) increased 12 percent to $\$ 4.15$ from $\$ 3.69$. Return on average common equity for the year was 17.03 percent.

Excluding merger and restructuring charges of $\$ 412$ million pre-tax, equal to 6 cents per share, the company earned $\$ 4.21$ per share in 2005. Before merger and restructuring charges of $\$ 618$ million pre-tax, or 11 cents per share, 2004 earnings were $\$ 3.80$ per share.

For 2005, revenue grew 16 percent while noninterest expense increased 6 percent, producing positive operating leverage of 10 percentage points. Revenue growth was driven by a 28 percent increase in noninterest income, including equity investment gains, higher card income, and trading account profits.

For the fourth quarter of 2005 , net income was $\$ 3.77$ billion, or $\$ .93$ per share (diluted), compared to $\$ 3.85$ billion, or $\$ .94$ per share a year earlier.
Excluding merger and restructuring charges of $\$ 59$ million pre-tax, equal to 1 cent per share, the company earned $\$ .94$ per share in the latest quarter. Before merger and restructuring charges of $\$ 272$ million pre-tax, or 4 cents per share, fourth quarter 2004 earnings were $\$ .98$ per share.

The decline in fourth quarter results was driven by increased provision expense and lower trading results. Total revenue grew 3 percent from the prior year, driven by higher card income, mortgage banking income and equity investment gains while noninterest expense decreased slightly.

Note: Under purchase accounting rules, results reported for the full year of 2004 do not include the impact of FleetBoston Financial Corporation for the first quarter of 2004 Fleet was acquired on April 1, 2004.

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"With double-digit year-over-year growth in net income, earnings per share and revenue, 2005 was another successful year for Bank of America. However, we were impacted, like others, by several items in the fourth quarter." said Kenneth D. Lewis, chairman and chief executive officer. "The impact of the change in bankruptcy laws and changes in our practices for overdraft charge-offs and over limit credit card fees reduced pre-tax results by about $\$ 320$ million. In addition, we had a weak trading quarter that was well under our performance in recent quarters. The bankruptcy issue will not recur and should actually benefit us going forward as we expect a reduced level of bankruptcy filings under the new law. We fully expect trading to do better in the coming quarters. Apart from those issues, our businesses had a very good year and a solid fourth quarter, which sets a good foundation for 2006."

## 2005 Business Highlights

- During 2005 Bank of America announced its plan to merge with MBNA and on January 1, 2006 the bank completed its merger, creating the largest credit card issuer in the United States as measured by balances.
- The bank added a record 2.3 million net new retail checking accounts and now has a portfolio of over 52 million accounts, including checking and savings accounts.
- Average total deposits grew more than 14 percent to $\$ 632$ billion.
- Average total loans and leases grew more than 13 percent to $\$ 537$ billion.
- Debit card revenue increased 32 percent due to a 29 percent increase in purchase volume.
- The client coverage partnership between Global Commercial Banking and Global Investment Banking helped Banc of America Securities improve its market share rankings in investment banking.
- Home equity production volume increased 27 percent to a record $\$ 72$ billion in 2005. Bank of America is one of the nation's leading home equity loan providers as measured by outstanding balances.
- Sales of products through E-Commerce totaled 3.8 million units in 2005, an increase of 69 percent. This included 2.3 million online activations, 380,000 new savings accounts, 375,000 new credit card accounts and 298,000 new checking accounts. Bank of America is the worldwide leader in online banking, with 14.7 million subscribers and 7.3 million online bill payers.
- Total assets under management grew nearly 7 percent to $\$ 482$ billion.
- Based on assets under management weighted over 3 years, 82 percent of Columbia Management Group's funds (equity, fixed income, money market funds) are in the top $35^{\text {th }}$ percentile of Lipper's overall rankings of the mutual fund industry. ${ }^{\text {A }}$
- Thirty-nine percent of Columbia Management's equity and fixed income funds rated by Morningstar are rated 4 or 5 stars as of December 31, 2005.


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## 2005 Customer Highlights

- More than 1.1 million Bank of America customers signed up for the Keep the Change ${ }^{\mathrm{TM}}$ program, which provides a free savings feature tied to a debit card. The program has generated more than 250,000 new checking accounts and more than 400,000 new savings accounts since it began in September.
- More than 89,000 customers have signed up for SafeSend ${ }^{8}$, a convenient service that allows customers to make remittances to Mexico for free. The new feature, which is available to anyone who has a Bank of America personal checking account, has resulted in more than 20,000 new checking accounts.
- For the second year in a row, Bank of America ranked No. 1 for online security in an independent study of 28 banks. Javelin Strategy \& Research ranked Bank of America best overall in its Online Banking Safety Scorecard. Bank of America also ranked No. 1 for prevention and resolution of identity theft. Last year, Bank of America launched SiteKey, ${ }^{\text {TM }}$ a two-way authentication system that helps the bank and customers identify each other with an image and simple challenge questions. BusinessWeek magazine called SiteKey one of the best consumer products of 2005.


## Fourth Quarter Financial Summary

## Revenue

Revenue on a fully taxable-equivalent basis grew 3 percent to $\$ 14.37$ billion from $\$ 13.92$ billion in the fourth quarter of 2004.
Net interest income on a fully taxable-equivalent basis was $\$ 8.1$ billion, compared to $\$ 7.95$ billion the previous year. The increase was driven by the impact of consumer and middle market business loan growth and higher levels of domestic deposits. The impact of these increases was offset by the effects of a flattening yield curve and a lower trading-related contribution. The net interest yield decreased 36 basis points to 2.82 percent.

Noninterest income increased 5 percent to $\$ 6.26$ billion from $\$ 5.97$ billion. These results were driven by increases in card income, mortgage banking income and equity investment gains.

Gains on the sale of debt securities were $\$ 71$ million in the quarter compared to $\$ 101$ million in the fourth quarter of 2004.

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## Efficiency

The efficiency ratio for the fourth quarter of 2005 was 50.95 percent ( 50.54 percent excluding merger and restructuring charges). Noninterest expense was relatively unchanged at $\$ 7.32$ billion compared to $\$ 7.33$ billion a year ago. This quarter's expenses included reductions in marketing expense and an increase in incentive compensation. Also included in fourth quarter expenses were $\$ 59$ million in pre-tax merger and restructuring charges related to the Fleet merger.

## Credit Quality

Credit quality was generally stable. As anticipated, both charge-offs and provision expense rose in the fourth quarter from both the third quarter of 2005 and the fourth quarter of 2004 as bankruptcy filings reached record levels in anticipation of legislative changes effective in October. The fourth quarter results included an estimated $\$ 524$ million in incremental charge-offs and $\$ 143$ million in provision expense attributable to bankruptcy reform. In addition to this, credit costs rose from a year ago due to a slower rate of improvement in commercial credit quality and increased balances and seasoning of the card portfolio.

- Provision for credit losses was $\$ 1.40$ billion, up from $\$ 1.16$ billion in the third quarter of 2005 , and $\$ 706$ million a year earlier.
- Net charge-offs were $\$ 1.65$ billion, or 1.16 percent of average loans and leases. This compared to $\$ 1.15$ billion, or 0.84 percent, in the third quarter of 2005 and $\$ 845$ million, or 0.65 percent of average loans and leases, in the fourth quarter of 2004.
- Nonperforming assets were $\$ 1.60$ billion, or 0.28 percent of total loans, leases and foreclosed properties, as of December 31, 2005. This compared to $\$ 1.60$ billion, or 0.29 percent, at September 30, 2005 and $\$ 2.46$ billion, or 0.47 percent on December 31, 2004.
- The allowance for loan and lease losses was $\$ 8.05$ billion, or 1.40 percent of loans and leases, at December 31, 2005. This compared to $\$ 8.33$ billion, or 1.50 percent at September 30, 2005 and $\$ 8.63$ billion, or 1.65 percent, at December 31, 2004


## Capital Management

Total shareholders' equity was $\$ 101.22$ billion at December 31, 2005. Period-end assets grew to $\$ 1.29$ trillion. The Tier 1 Capital Ratio was 8.21 percent, unchanged from September 30, 2005 and up from 8.10 percent a year earlier.

During the quarter, Bank of America paid a cash dividend of $\$ 0.50$ per share. The company also issued 18.9 million common shares, primarily related to employee stock options and ownership plans, and repurchased 32.3 million common shares. Period-ending common shares issued and outstanding were 4.00 billion in the fourth quarter, compared to 4.01 billion in the third quarter of 2005 and 4.05 billion in the fourth quarter of 2004.

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## 2005 Full Year Financial Summary

## Revenue

Revenue on a fully taxable-equivalent basis grew 16 percent to $\$ 57.60$ billion from $\$ 49.60$ billion in 2004.
Net interest income on a fully taxable-equivalent basis increased 8 percent to $\$ 31.99$ billion from $\$ 29.51$ billion the previous year. The increase was driven by the addition of Fleet, consumer and middle market business loan growth, higher domestic deposit levels and a larger securities portfolio. The impact of these increases was partially offset by the effects of a flattening yield curve and a lower trading-related contribution. The net interest yield decreased 38 basis points to 2.88 percent.

Noninterest income increased 28 percent to $\$ 25.61$ billion from $\$ 20.08$ billion. These results were driven by the addition of Fleet, increases in equity investment gains, card income, and trading account profits.

Gains on the sale of debt securities were $\$ 1.08$ billion in 2005, down significantly from $\$ 2.12$ billion in 2004.

## Efficiency

The efficiency ratio for 2005 was 49.79 percent ( 49.08 percent excluding merger and restructuring charges). Noninterest expense increased 6 percent to $\$ 28.68$ billion from $\$ 27.01$ billion a year ago primarily due to the addition of Fleet and the build-out of the capital markets platform. Included in 2005 's expenses were $\$ 412$ million in pre-tax merger and restructuring charges related to the Fleet merger. Full year 2005 cost savings from the merger with Fleet were $\$ 1.85$ billion.

## Credit Quality

Provision expense was $\$ 4.01$ billion in 2005, a 45 percent increase from 2004. Net charge-offs totaled $\$ 4.56$ billion, or 0.85 percent of loans and leases, compared to $\$ 3.11$ billion, or 0.66 percent of loans and leases in 2004. The increase in provision expense and net charge-offs was driven by growth and seasoning of the credit card portfolio, new advances on accounts previously securitized and the impact of increased bankruptcy filings. Commercial credit quality remained strong. However, a slower rate of improvement in commercial credit quality compared to 2004 contributed to a reduced benefit from provision.

## Capital Management

For 2005, Bank of America paid more than $\$ 7.68$ billion in cash dividends to common shareholders. The company also issued 79.6 million common shares, primarily related to employee stock options and ownership plans, and repurchased 126.4 million common shares for $\$ 5.76$ billion, resulting in a net decrease of 46.9 million common shares.

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## 2005 Full Year Business Segment Results

## Global Consumer and Small Business Banking

| (Dollars in millions) | 2005 | 2004 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ 28,876 | \$ 25,156 |
| Provision for credit losses | 4,271 | 3,333 |
| Noninterest expense | 13,440 | 12,555 |
| Net Income | 7,156 | 5,971 |
| Efficiency ratio | 46.5\% | 49.9\% |
| Return on average equity | 21.3 | 21.3 |
| Loans and leases ${ }^{2}$ | \$144,019 | \$122,148 |
| Deposits ${ }^{2}$ | 306,038 | 283,481 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
For 2005, revenue grew 15 percent and net income increased 20 percent. This was due to continued strong growth in the card business, on-going deposit account growth, balance growth and increased activity, which generated increased service charge income. Also contributing were significantly higher corporate mortgage banking income, primarily due to a writedown of mortgage servicing rights in 2004, and the addition of Fleet.

Card income rose more than 25 percent to $\$ 5.48$ billion as a result of increased customer activity, growth in managed outstandings and the impact of the National Processing, Inc. acquisition in the fourth quarter of 2004. The bank's consumer real estate unit delivered stronger performance for the year, including 42 percent growth in average home equity loans to $\$ 63.9$ billion in outstandings.

Provision expense increased primarily due to growth and seasoning of the credit card portfolio, new advances on accounts previously securitized and the impact of incremental bankruptcy reform charge-offs.

For the fourth quarter, net income rose 9 percent to $\$ 1.76$ billion from $\$ 1.61$ billion a year ago. Revenue increased 4 percent to $\$ 7.43$ billion from $\$ 7.12$ billion. Card income increased 8 percent and service charge income increased 6 percent. Provision expense increased primarily due to higher card charge-offs resulting from bankruptcy reform and growth and seasoning of the portfolio.

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Global Business and Financial Services

| (Dollars in millions) | 2005 | 2004 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ 11,160 | \$ 9,251 |
| Provision for credit losses | (49) | (442) |
| Noninterest expense | 4,162 | 3,598 |
| Net Income | 4,562 | 3,844 |
| Efficiency ratio | 37.3\% | 38.9\% |
| Return on average equity | 15.6 | 15.9 |
| Loans and leases ${ }^{2}$ | \$180,557 | \$151,725 |
| Deposits ${ }^{2}$ | 106,951 | 93,254 |
| Fully taxable-equivalent basis |  |  |
| Balances averaged for period |  |  |

For 2005, Global Business and Financial Services benefited from strong loan growth across all business lines, which included the purchase of loans from General Motors Acceptance Corporation as well as the addition of Fleet. Loan growth was especially robust in the Northeast during the year. Net income grew 19 percent as strong revenue combined with improved operating leverage overcame the reduced benefits from provision. Revenue grew 21 percent

Average loans and leases in Global Business and Financial Services grew by $\$ 29$ billion, or 19 percent, as commercial activity continued to increase, countering the effects of continued spread compression. Strong deposit growth was fueled by increases in Commercial Real Estate and Business Banking.

The $\$ 393$ million reduction in provision benefit during 2005 was driven by a slower rate of improvement in commercial credit quality.
For the fourth quarter of 2005 , net income was $\$ 1.13$ billion, down from $\$ 1.21$ billion a year ago. Revenue increased 7 percent to $\$ 2.90$ billion from $\$ 2.72$ billion a year ago. Strong loan and deposit growth was tempered by an increase of $\$ 391$ million in provision compared to the same quarter last year.

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## Global Capital Markets and Investment Banking

| (Dollars in millions) | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ |  | 9,009 |  | 9,046 |
| Trading-related revenue |  | 3,108 |  | 3,062 |
| Investment banking income |  | 1,749 |  | 1,783 |
| Provision for credit losses |  | (244) |  | (445) |
| Noninterest expense |  | 6,678 |  | 6,581 |
| Net Income |  | 1,736 |  | 1,924 |
| Efficiency ratio |  | 74.1\% |  | 72.8\% |
| Return on average equity |  | 16.7 |  | 19.3 |
| Loans and leases ${ }^{2}$ |  | 34,353 |  | 33,891 |
| Deposits ${ }^{2}$ |  | 84,979 |  | 74,738 |
| Trading-related earning assets ${ }^{2}$ |  | 299,374 |  | 227,230 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
For 2005, revenue decreased slightly to $\$ 9.01$ billion from $\$ 9.05$ billion. Net interest income was lower by 19 percent due to lower trading related margin driven by a flat yield curve and reduced spread and fee income on the loan portfolio. Noninterest income increased 14 percent led by trading profits and equity commissions which more than offset the decline in trading-related margin. Investment banking revenue was down slightly as were service charges.

Net income declined 10 percent to $\$ 1.74$ billion primarily due a decline in the provision benefit as a result of slowing improvement in credit quality. This was partially offset by gains on the sales of securities. Lower legal and settlement charges from 2004 were offset by the investment in the capital markets platform.

During 2005, Banc of America Securities achieved several gains in market share as tabulated by Thomson Financial. These included increased market share in underwriting high-yield debt to 12.0 percent from 10.7 percent; underwriting investment grade debt to 7.4 percent from 5.2 percent and public finance to 4.9 percent from 4.0 percent. Banc of America Securities maintained its top five rankings in syndicated loans, leveraged loans, high yield and investment grade underwriting.

For the fourth quarter, net income decreased to $\$ 123$ million from $\$ 589$ million a year ago. Revenue was $\$ 1.95$ billion compared to $\$ 2.19$ billion a year ago. Reduced benefit from provision of $\$ 191$ million was due primarily to a slower rate of improvement in commercial credit quality. Slightly improved investment banking results and tradingrelated revenue from interest rate products was tempered by reduced trading related revenue caused by decreased market activity in fixed income and foreign exchange products.

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## Global Wealth and Investment Management

| (Dollars in millions) | 2005 | 2004 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ 7,393 | \$ 5,933 |
| Provision for credit losses | (5) | (20) |
| Noninterest expense | 3,672 | 3,431 |
| Net Income | 2,388 | 1,605 |
| Efficiency ratio | 49.7\% | 57.8\% |
| Return on average equity | 23.3 | 19.4 |
| Loans and leases ${ }^{2}$ | \$ 54,021 | \$ 44,057 |
| Deposits ${ }^{2}$ | 115,301 | 83,053 |
| (in billions) | At 12/31/05 | At 12/31/04 |
| Assets under management | \$ 482.4 | \$ 451.5 |

$1 \quad$ Fully taxable-equivalent basis
2 Balances averaged for period
For 2005, Global Wealth and Investment Management increased net income by 49 percent driven by the benefit of Fleet, higher asset management fees, higher loan volume and higher deposit revenue due in part to the migration of Premier Banking relationships from Global Consumer and Small Business Banking.

Asset management fees increased 21 percent from 2004 due to the addition of Fleet and the strong growth in assets under management from December 31, 2004 of more than $\$ 30$ billion, or 7 percent. Growth in assets under management was due to more than $\$ 24$ billion in net inflows as well as increased market values.

Sales of brokerage services to Premier clients, the mass affluent sector, continued to grow. About 28 percent of Premier customers used these investment services at year-end, up from 25 percent at the end of 2004.

For the fourth quarter of 2005 , net income rose 32 percent to $\$ 636$ million from the previous year. Revenue increased 15 percent to $\$ 1.93$ billion.

## All Other

For 2005, All Other reflected $\$ 1.0$ billion of net income, compared to net income of $\$ 799$ million for 2004. Equity Investment gains were $\$ 1.6$ billion in 2005 compared to $\$ 750$ million in 2004. For the fourth quarter of 2005, All Other reflected $\$ 112$ million of net income, compared to a net loss of $\$ 47$ million for the same period last year. Equity Investment gains were $\$ 403$ million in the fourth quarter of 2005 compared to $\$ 402$ million in the same period last year.

Note: Ken Lewis, chairman and CEO, and Al de Molina, chief financial officer, will discuss 2005 results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a webcast available on the Bank of America Web site at http://investor.bankofamerica.com.

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Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving more than 38 million consumer and small business relationships with more than 5,800 retail banking offices, more than 16,700 ATMs and award-winning online banking with more than 14 million active users. Bank of America is the No. 1 overall Small Business Administration (SBA) lender in the United States and the No. 1 SBA lender to minority-owned small businesses. The company serves clients in 150 countries and has relationships with 97 percent of the U.S. Fortune 500 companies and 79 percent of the Global Fortune 500. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forwardlooking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2 ) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; and 10 ) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov.

A Lipper Inc. is an independent mutual fund performance monitor. Lipper ranks mutual funds' total performance (assuming reinvestment of distributions) against other funds having similar investment objectives and strategies. Lipper makes no adjustment for the effect of sales loads.
${ }^{\text {B }} 36$ Columbia Management funds had at least one share class earn an Overall Rating of 4 or 5 stars by Morningstar, Inc. for the period ended December 31, 2005. For each fund with at least a three-year history, Morningstar calculates a Morningstar Rating (tm) based on a Morningstar Risk-Adjusted Return measure. The top 10 percent of funds in each category receive five stars, the next 22.5 percent receive four stars. The Overall Morningstar Rating for a fund is derived from a weighted average of the performance figures associated with its three-, five- and ten-year (if applicable) Morningstar Rating metrics. Past performance is no guarantee of future performance.

## Bank of America

## Selected Financial Data ${ }^{(1)}$

|  | Three Months Ended December 31 |  |  |  | Twelve Months Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| (Dollars in millions, except per share data; shares in thousands) |  |  |  |  |  |  |  |  |
| Financial Summary |  |  |  |  |  |  |  |  |
| Earnings | \$ | 3,768 | \$ | - 3,849 | \$ | 16,886 |  | \$ 14,143 |
| Earnings per common share |  | 0.94 |  | 0.95 |  | 4.21 |  | 3.76 |
| Diluted earnings per common share |  | 0.93 |  | 0.94 |  | 4.15 |  | 3.69 |
| Dividends paid per common share |  | 0.50 |  | 0.45 |  | 1.90 |  | 1.70 |
| Closing market price per common share |  | 46.15 |  | 46.99 |  | 46.15 |  | 46.99 |
| Average common shares issued and outstanding |  | 3,996,024 |  | 4,032,979 |  | 4,008,688 |  | 3,758,507 |
| Average diluted common shares issued and outstanding |  | 4,053,859 |  | 4,106,040 |  | 4,068,140 |  | 3,823,943 |
| Summary Income Statement |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 7,860 | \$ | - 7,747 |  | 31,156 |  | \$ 28,794 |
| Total noninterest income |  | 6,262 |  | 5,966 |  | 25,610 |  | 20,085 |
|  |  | - |  | - |  | - |  |  |
| Total revenue |  | 14,122 |  | 13,713 |  | 56,766 |  | 48,879 |
| Provision for credit losses |  | 1,400 |  | 706 |  | 4,014 |  | 2,769 |
| Gains on sales of debt securities |  | 71 |  | 101 |  | 1,084 |  | 2,123 |
| Other noninterest expense |  | 7,261 |  | 7,061 |  | 28,269 |  | 26,394 |
| Merger and restructuring charges |  | 59 |  | 272 |  | 412 |  | 618 |
|  |  | - |  | - |  | - |  | - |
| Income before income taxes |  | 5,473 |  | 5,775 |  | 25,155 |  | 21,221 |
| Income tax expense |  | 1,705 |  | 1,926 |  | 8,269 |  | 7,078 |
| Net income | \$ | 3,768 | \$ | \$ 3,849 |  | 16,886 |  | \$ 14,143 |
|  |  | - |  | - |  | - |  | - |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 563,580 |  | 515,463 | \$ | 537,221 |  | \$ 472,645 |
| Securities |  | 221,411 |  | 171,173 |  | 219,843 |  | 150,171 |
| Total earning assets |  | 1,145,541 |  | 998,004 |  | 1,111,997 |  | 905,302 |
| Total assets |  | 1,305,049 |  | 1,152,551 |  | 1,269,896 |  | 1,044,660 |
| Total deposits |  | 628,922 |  | 609,936 |  | 632,432 |  | 551,559 |
| Shareholders' equity |  | 99,480 |  | 98,100 |  | 99,296 |  | 84,183 |
| Common shareholders' equity |  | 99,209 |  | 97,828 |  | 99,025 |  | 83,953 |
| Performance Ratios |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.15\% |  | 1.33\% |  | 1.33\% |  | 1.35\% |
| Return on average common shareholders' equity |  | 15.05 |  | 15.63 |  | 17.03 |  | 16.83 |
| Return on average tangible common shareholders' equity |  | 29.53 |  | 31.59 |  | 33.64 |  | 31.99 |
| Credit Quality |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 1,648 | \$ | \$ 845 | \$ | 4,562 | \$ | \$ 3,113 |
| Annualized net charge-offs as a \% of average loans and leases outstanding |  | 1.16\% |  | 0.65\% |  | 0.85\% |  | 0.66\% |
| Managed credit card net losses as a \% of average managed credit card receivables |  | 9.49 |  | 5.90 |  | 6.92 |  | 5.62 |


|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance Sheet Highlights |  |  |  |  |
| Loans and leases |  | 573,782 |  | 521,837 |
| Total securities |  | 221,603 |  | 195,073 |
| Total earning assets |  | 1,133,225 |  | 948,083 |
| Total assets |  | 1,291,795 |  | 1,110,457 |
| Total deposits |  | 634,670 |  | 618,570 |
| Total shareholders' equity |  | 101,224 |  | 99,645 |
| Common shareholders' equity |  | 100,953 |  | 99,374 |
| Book value per share |  | 25.24 |  | 24.56 |
| Tangible equity ratio ${ }^{(2)}$ |  | 4.24\% |  | 4.76\% |
| Risk-based capital ratios: |  |  |  |  |
| Tier 1 |  | 8.21* |  | 8.10 |
| Total |  | 11.04* |  | 11.63 |
| Leverage ratio |  | 5.89* |  | 5.82 |
| Period-end common shares issued and outstanding |  | 3,999,688 |  | 4,046,546 |
| Allowance for credit losses: |  |  |  |  |
| Allowance for loan and lease losses | \$ | 8,045 | \$ | 8,626 |
| Reserve for unfunded lending commitments |  | 395 |  | 402 |
| Total | \$ | 8,440 | \$ | 9,028 |
|  |  |  |  | - |
| Allowance for loan and lease losses as a \% of total loans and leases |  | 1.40\% |  | 1.65\% |
| Allowance for loan and lease losses as a \% of total nonperforming loans and leases |  | 532 |  | 390 |
| Total nonperforming loans and leases | \$ | 1,511 | \$ | 2,213 |
| Total nonperforming assets |  | 1,603 |  | 2,455 |
| Nonperforming assets as a \% of: |  |  |  |  |
| Total assets |  | 0.12\% |  | 0.22\% |
| Total loans, leases and foreclosed properties |  | 0.28 |  | 0.47 |
| Nonperforming loans and leases as a \% of total loans and leases |  | 0.26 |  | 0.42 |
| Other Data |  |  |  |  |
| Full-time equivalent employees |  | 176,638 |  | 178,053 |
| Number of banking centers - domestic |  | 5,873 |  | 5,885 |
| Number of branded ATMs - domestic |  | 16,785 |  | 16,771 |

* Preliminary data

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## BUSINESS SEGMENT RESULTS

|  | Global Consumer and Small Business Banking |  | Global Business and Financial Services |  | Global Capital Markets and Investment Banking |  | Global Wealth and Investment Management |  |  | All Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended December 31, 2005 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 7,429 | \$ | 2,899 | \$ | 1,946 | \$ | 1,929 |  | \$ 162 |
| Net income |  | 1,762 |  | 1,135 |  | 123 |  | 636 |  | 112 |
| Shareholder value added |  | 904 |  | 360 |  | (166) |  | 353 |  | (198) |
| Return on average equity |  | 19.58 |  | 15.39 |  | 4.51 |  | 23.13 |  | n/m |
| Average loans and leases | \$ | 149,239 | \$ | 190,327 | \$ | 38,768 | \$ | 57,103 |  | \$128,143 |
| Three Months Ended December 31, 2004 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 7,120 | \$ | 2,718 | \$ | 2,194 | \$ | 1,681 |  | \$ 207 |
| Net income |  | 1,609 |  | 1,215 |  | 589 |  | 483 |  | (47) |
| Shareholder value added |  | 807 |  | 423 |  | 303 |  | 228 |  | (227) |
| Return on average equity |  | 18.75 |  | 16.15 |  | 21.73 |  | 19.38 |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 138,010 | \$ | 167,741 | \$ | 33,896 | \$ | 47,956 |  | \$127,860 |
| Twelve Months Ended December 31, 2005 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 28,876 | \$ | 11,160 | \$ | 9,009 | \$ | 7,393 |  | \$ 1,161 |
| Net income |  | 7,156 |  | 4,562 |  | 1,736 |  | 2,388 |  | 1,044 |
| Shareholder value added |  | 4,013 |  | 1,486 |  | 642 |  | 1,337 |  | (401) |
| Return on average equity |  | 21.31 |  | 15.63 |  | 16.73 |  | 23.34 |  | n/m |
| Average loans and leases | \$ | 144,019 | \$ | 180,557 | \$ | 34,353 | \$ | 54,021 |  | \$124,271 |
| Twelve Months Ended December 31, 2004 |  |  |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 25,156 | \$ | 9,251 | \$ | 9,046 | \$ | 5,933 |  | \$ 210 |
| Net income |  | 5,971 |  | 3,844 |  | 1,924 |  | 1,605 |  | 799 |
| Shareholder value added |  | 3,325 |  | 1,297 |  | 873 |  | 754 |  | (266) |
| Return on average equity |  | 21.28 |  | 15.89 |  | 19.34 |  | 19.35 |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 122,148 | \$ | 151,725 | \$ | 33,891 | \$ | 44,057 |  | \$120,824 |

$\mathrm{n} / \mathrm{m}=$ not meaningful

## SUPPLEMENTAL FINANCIAL DATA

| Fully taxable-equivalent basis data ${ }^{(3)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ 8,103 | \$ 7,954 | \$ 31,989 | \$29,511 |
| Total revenue | 14,365 | 13,920 | 57,599 | 49,596 |
| Net interest yield | 2.82\% | 3.18\% | 2.88\% | 3.26\% |
| Efficiency ratio | 50.95 | 52.69 | 49.79 | 54.46 |
| Reconciliation of net income to operating earnings |  |  |  |  |
| Net income | \$ 3,768 | \$ 3,849 | \$ 16,886 | \$14,143 |
| Merger and restructuring charges | 59 | 272 | 412 | 618 |
| Related income tax benefit | (19) | (91) | (137) | (207) |
| Operating earnings | \$ 3,808 | \$ 4,030 | \$ 17,161 | \$14,554 |
| Operating Basis |  |  |  |  |
| Diluted earnings per common share | \$ 0.94 | \$ 0.98 | \$ 4.21 | \$ 3.80 |
| Return on average assets | 1.16\% | 1.39\% | 1.35\% | 1.39\% |
| Return on average common shareholders' equity | 15.21 | 16.37 | 17.31 | 17.32 |
| Return on average tangible common shareholders' equity | 29.84 | 33.08 | 34.19 | 32.93 |
| Efficiency ratio | 50.54 | 50.73 | 49.08 | 53.22 |
| Reconciliation of net income to shareholder value added |  |  |  |  |
| Net income | \$ 3,768 | \$ 3,849 | \$ 16,886 | \$14,143 |
| Amortization of intangibles | 196 | 209 | 809 | 664 |
| Merger and restructuring charges, net of tax benefit | 40 | 181 | 275 | 411 |
| Capital charge | $(2,751)$ | $(2,705)$ | $(10,893)$ | $(9,235)$ |
| Shareholder value added | \$ 1,253 | \$ 1,534 | \$ 7,077 | \$ 5,983 |

(1) Certain prior period amounts have been reclassified to conform to current period presentation.
(2) Tangible equity ratio equals shareholder's equity less goodwill, core deposit intangibles and other intangibles divided by total assets less goodwill, core deposit intangibles and other intangibles.
(3) Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America <br>  <br> <br> Higher Standards

 <br> <br> Higher Standards}Supplemental Information
Fourth Quarter 2005
This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

## Bank of America Corporation

## Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

|  | Year Ended December 31 |  |  |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  | SecondQuarter 2005 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Fourth Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue | \$ | 56,766 | \$ | 48,879 | \$ | 14,122 | \$ | 14,607 | \$ | 14,015 | \$ | 14,022 | \$ | 13,713 |
| Provision for credit losses |  | 4,014 |  | 2,769 |  | 1,400 |  | 1,159 |  | 875 |  | 580 |  | 706 |
| Gains on sales of debt securities |  | 1,084 |  | 2,123 |  | 71 |  | 29 |  | 325 |  | 659 |  | 101 |
| Noninterest expense |  | 28,681 |  | 27,012 |  | 7,320 |  | 7,285 |  | 7,019 |  | 7,057 |  | 7,333 |
| Income tax expense |  | 8,269 |  | 7,078 |  | 1,705 |  | 2,065 |  | 2,150 |  | 2,349 |  | 1,926 |
| Net income |  | 16,886 |  | 14,143 |  | 3,768 |  | 4,127 |  | 4,296 |  | 4,695 |  | 3,849 |
| Diluted earnings per common share |  | 4.15 |  | 3.69 |  | 0.93 |  | 1.02 |  | 1.06 |  | 1.14 |  | 0.94 |
| Average diluted common shares issued and outstanding |  | ,068,140 |  | 3,823,943 |  | ,053,859 |  | ,054,659 |  | ,065,355 |  | ,099,062 |  | ,106,040 |
| Dividends paid per common share | \$ | 1.90 | \$ | 1.70 | \$ | 0.50 | \$ | 0.50 | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.33\% |  | 1.35\% |  | 1.15\% |  | 1.26\% |  | 1.35\% |  | 1.59\% |  | 1.33\% |
| Return on average common shareholders' equity |  | 17.03 |  | 16.83 |  | 15.05 |  | 16.33 |  | 17.54 |  | 19.30 |  | 15.63 |
| At period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share of common stock | \$ | 25.24 | \$ | 24.56 | \$ | 25.24 | \$ | 25.16 | \$ | 24.96 | \$ | 24.35 | \$ | 24.56 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 46.15 | \$ | 46.99 | \$ | 46.15 | \$ | 42.10 | \$ | 45.61 | \$ | 44.10 | \$ | 46.99 |
| High closing price for the period |  | 47.08 |  | 47.44 |  | 46.99 |  | 45.98 |  | 47.08 |  | 47.08 |  | 47.44 |
| Low closing price for the period |  | 41.57 |  | 38.96 |  | 41.57 |  | 41.60 |  | 44.01 |  | 43.66 |  | 43.62 |
| Market capitalization |  | 184,586 |  | 190,147 |  | 184,586 |  | 168,950 |  | 183,202 |  | 177,958 |  | 190,147 |
| Number of banking centers - domestic |  | 5,873 |  | 5,885 |  | 5,873 |  | 5,844 |  | 5,880 |  | 5,889 |  | 5,885 |
| Number of ATMs - domestic |  | 16,785 |  | 16,771 |  | 16,785 |  | 16,714 |  | 16,687 |  | 16,798 |  | 16,771 |
| Full-time equivalent employees |  | 176,638 |  | 178,053 |  | 176,638 |  | 177,236 |  | 177,795 |  | 176,675 |  | 178,053 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

Supplemental Financial Data
(Dollars in millions)
Fully taxable-equivalent basis data

|  | Year Ended December 31 |  | Fourth Quarter 2005 | Third Quarter 2005 | Second <br> Quarter 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Net interest income | \$31,989 | \$29,511 | \$ 8,103 | \$ 7,973 | \$ 7,841 | \$ 8,072 | \$ 7,954 |
| Total revenue | 57,599 | 49,596 | 14,365 | 14,807 | 14,206 | 14,221 | 13,920 |
| Net interest yield | 2.88\% | 3.26\% | 2.82\% | 2.80\% | 2.81\% | 3.11\% | 3.18\% |
| Efficiency ratio | 49.79 | 54.46 | 50.95 | 49.20 | 49.42 | 49.62 | 52.69 |

## Reconciliation to GAAP financial measures

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Shareholder value added (SVA) is a key measure of performance not defined by GAAP that is used in managing our growth strategy orientation and strengthening our focus on generating long-term growth and shareholder value. SVA is used to evaluate the Corporation's use of equity (i.e. capital) at the individual unit level and is an integral component in the analytics for resource allocation. Using SVA as a performance measure places specific focus on whether incremental investments generate returns in excess of the costs of capital associated with those investments. Each business segment has a goal for growth in SVA reflecting the individual segment's business and customer strategy.

Other companies may define or calculate supplemental financial data differently. See the Tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended December 31, 2005, September 30, 2005, June 30, 2005, March 31, 2005 and December 31, 2004, and the year ended December 31, 2005 and 2004.

## Reconciliation of net income to operating earnings

|  | Year Decem |  | Fourth | Third | Second | First | Fourth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | $2005$ | $2005$ | 2005 | 2005 | 2004 |
| Net income | \$ 16,886 | \$ 14,143 | \$ 3,768 | \$ 4,127 | \$ 4,296 | \$ 4,695 | \$ 3,849 |
| Merger and restructuring charges | 412 | 618 | 59 | 120 | 121 | 112 | 272 |
| Related income tax benefit | (137) | (207) | (19) | (40) | (41) | (37) | (91) |
| Operating earnings | \$ 17,161 | \$ 14,554 | \$ 3,808 | \$ 4,207 | \$ 4,376 | \$ 4,770 | \$ 4,030 |
| Reconciliation of average common shareholders' |  |  |  |  |  |  |  |
| equity to average tangible common shareholders' equity |  |  |  |  |  |  |  |
| Average common shareholders' equity | \$ 99,025 | \$ 83,953 | \$ 99,209 | \$100,183 | \$ 98,145 | \$ 98,542 | \$ 97,828 |
| Average goodwill and other intangibles | $(48,880)$ | $(39,796)$ | $(48,644)$ | $(48,766)$ | $(48,968)$ | $(49,148)$ | $(49,413)$ |
| Average tangible common shareholders' equity | \$ 50,145 | \$ 44,157 | \$ 50,565 | \$ 51,417 | \$ 49,177 | \$ 49,394 | \$ 48,415 |
| Operating basis |  |  |  |  |  |  |  |
| Diluted earnings per common share | \$ 4.21 | \$ 3.80 | \$ 0.94 | \$ 1.04 | \$ 1.08 | \$ 1.16 | \$ 0.98 |
| Return on average assets | 1.35\% | 1.39\% | 1.16\% | 1.29\% | 1.37\% | 1.61\% | 1.39\% |
| Return on average common shareholders' equity | 17.31 | 17.32 | 15.21 | 16.64 | 17.87 | 19.61 | 16.37 |
| Return on average tangible common shareholders' equity | 34.19 | 32.93 | 29.84 | 32.43 | 35.66 | 39.12 | 33.08 |
| Efficiency ratio | 49.08 | 53.22 | 50.54 | 48.39 | 48.56 | 48.83 | 50.73 |
| Reconciliation of net income to shareholder value added |  |  |  |  |  |  |  |
| Net income | \$ 16,886 | \$ 14,143 | \$ 3,768 | \$ 4,127 | \$ 4,296 | \$ 4,695 | \$ 3,849 |
| Amortization of intangibles | 809 | 664 | 196 | 201 | 204 | 208 | 209 |
| Merger and restructuring charges, net of tax benefit | 275 | 411 | 40 | 80 | 80 | 75 | 181 |
| Capital charge | $(10,893)$ | $(9,235)$ | $(2,751)$ | $(2,778)$ | $(2,691)$ | $(2,673)$ | $(2,705)$ |
| Shareholder value added | \$ 7,077 | \$ 5,983 | \$ 1,253 | \$ 1,630 | \$ 1,889 | \$ 2,305 | \$ 1,534 |

Certain prior period amounts have been reclassified to conform to current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

Bank of America Corporation
Consolidated Statement of Income
(Dollars in millions, except per share information; shares in thousands)


Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Consolidated Balance Sheet



Certain prior period amounts have been reclassified to conform to current period presentation.

## Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Capital Management
(Dollars in millions)

|  | Fourth Quarter $2005{ }^{(1)}$ | Third Quarter 2005 | Second Quarter 2005 | First Quarter 2005 | Fourth Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital | \$ 74,027 | \$ 73,030 | \$ 68,806 | \$ 67,127 | \$ 64,281 |
| Total capital | 99,554 | 98,989 | 94,933 | 93,774 | 92,266 |
| Risk-weighted assets | 901,693 | 889,979 | 853,669 | 818,179 | 793,523 |
| Tier 1 capital ratio | 8.21\% | 8.21\% | 8.06\% | 8.20\% | 8.10\% |
| Total capital ratio | 11.04 | 11.12 | 11.12 | 11.46 | 11.63 |
| Tangible equity ratio ${ }^{(2)}$ | 4.24 | 4.37 | 4.32 | 4.25 | 4.76 |
| Leverage ratio | 5.89 | 5.85 | 5.59 | 5.82 | 5.82 |

${ }^{(1)}$ Preliminary data on risk-based capital
(2) Tangible equity ratio equals shareholders' equity less goodwill, core deposit intangibles and other intangibles divided by total assets less goodwill, core deposit intangibles and other intangibles.

## Share Repurchase Program

32.3 million common shares were repurchased in the fourth quarter of 2005 as a part of an ongoing share repurchase program.
154.2 million shares remain outstanding under the 2005 authorized program.
18.9 million shares were issued in the fourth quarter of 2005.


[^0]
## Bank of America Corporation

Core Net Interest Income - Managed Basis
(Dollars in millions)

|  | Year Ended December 31 |  |  |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  | Second Quarter 2005 |  | FirstQuarter2005 |  | Fourth Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported (fully taxable-equivalent basis) | \$ | 31,989 | \$ | 29,511 | \$ | 8,103 | \$ | 7,973 | \$ | 7,841 |  | \$ 8,072 |  | 7,954 |
| Trading-related net interest income |  | $(1,444)$ |  | $(2,039)$ |  | (300) |  | (316) |  | (414) |  | (414) |  | (417) |
| Core net interest income |  | 30,545 |  | 27,472 |  | 7,803 |  | 7,657 |  | 7,427 |  | 7,658 |  | 7,537 |
| Impact of revolving securitizations |  | 709 |  | 881 |  | 104 |  | 158 |  | 209 |  | 238 |  | 244 |
| Core net interest income - managed basis | \$ | 31,254 | \$ | 28,353 | \$ | 7,907 | \$ | 7,815 | \$ | 7,636 | \$ | 7,896 | \$ | 7,781 |
| Average Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported |  | 1,111,997 |  | 905,302 |  | 1,145,541 |  | 1,137,619 |  | 1,118,527 |  | 1,044,914 |  | 998,004 |
| Trading-related earning assets |  | $(299,374)$ |  | $(227,230)$ |  | $(305,156)$ |  | $(312,441)$ |  | $(315,716)$ |  | $(263,583)$ |  | $(252,217)$ |
| Core average earning assets |  | 812,623 |  | 678,072 |  | 840,385 |  | 825,178 |  | 802,811 |  | 781,331 |  | 745,787 |
| Impact of revolving securitizations |  | 8,440 |  | 10,179 |  | 5,342 |  | 7,723 |  | 9,973 |  | 10,791 |  | 11,112 |
| Core average earning assets - managed basis | \$ | 821,063 |  | 688,251 | \$ | 845,727 |  | 832,901 |  | 812,784 |  | \$ 792,122 |  | 756,899 |
| Net Interest Yield Contribution |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported (fully taxable-equivalent basis) |  | 2.88\% |  | 3.26\% |  | 2.82\% |  | 2.80\% |  | 2.81\% |  | 3.11\% |  | 3.18\% |
| Impact of trading-related activities |  | 0.88 |  | 0.79 |  | 0.88 |  | 0.91 |  | 0.90 |  | 0.84 |  | 0.85 |
| Core net interest yield on earning assets |  | 3.76 |  | 4.05 |  | 3.70 |  | 3.71 |  | 3.71 |  | 3.95 |  | 4.03 |
| Impact of revolving securitizations |  | 0.04 |  | 0.06 |  | 0.02 |  | 0.04 |  | 0.05 |  | 0.06 |  | 0.06 |
| Core net interest yield on earning assets - managed basis |  | 3.80\% |  | 4.11\% |  | 3.72\% |  | 3.75\% |  | 3.76\% |  | 4.01\% |  | 4.09\% |

Certain prior period amounts have been restated reflecting realignment of business segments.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Fourth Quarter 2005 |  |  | Third Quarter 2005 |  |  | Fourth Quarter 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 14,619 | \$ 132 | 3.59\% | \$ 14,498 | \$ 125 | 3.43\% | \$ 15,620 | \$ 128 | 3.24\% |
| Federal funds sold and securities purchased under agreements to resell | 165,908 | 1,462 | 3.51 | 176,650 | 1,372 | 3.09 | 149,226 | 712 | 1.90 |
| Trading account assets | 139,441 | 1,648 | 4.72 | 142,287 | 1,578 | 4.42 | 110,585 | 1,067 | 3.85 |
| Securities | 221,411 | 2,845 | 5.14 | 225,952 | 2,824 | 5.00 | 171,173 | 2,083 | 4.87 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 178,755 | 2,422 | 5.41 | 171,002 | 2,294 | 5.36 | 178,879 | 2,459 | 5.49 |
| Credit card | 56,858 | 1,747 | 12.19 | 55,271 | 1,651 | 11.85 | 49,366 | 1,351 | 10.88 |
| Home equity lines | 60,571 | 1,012 | 6.63 | 58,046 | 910 | 6.22 | 48,336 | 609 | 5.01 |
| Direct/Indirect consumer | 47,181 | 703 | 5.91 | 47,900 | 702 | 5.81 | 39,526 | 551 | 5.55 |
| Other consumer ${ }^{(2)}$ | 6,653 | 184 | 11.01 | 6,715 | 170 | 10.05 | 7,557 | 153 | 8.07 |
|  |  |  |  |  |  |  |  |  |  |
| Total consumer | 350,018 | 6,068 | 6.90 | 338,934 | 5,727 | 6.72 | 323,664 | 5,123 | 6.31 |
| Commercial - domestic | 137,224 | 2,306 | 6.67 | 127,044 | 2,124 | 6.63 | 121,412 | 1,914 | 6.27 |
| Commercial real estate | 36,017 | 597 | 6.58 | 34,663 | 542 | 6.20 | 31,355 | 392 | 4.98 |
| Commercial lease financing | 20,178 | 241 | 4.79 | 20,402 | 239 | 4.69 | 20,204 | 254 | 5.01 |
| Commercial - foreign | 20,143 | 378 | 7.45 | 18,444 | 349 | 7.50 | 18,828 | 272 | 5.76 |
| Total commercial | 213,562 | 3,522 | 6.55 | 200,553 | 3,254 | 6.44 | 191,799 | 2,832 | 5.88 |
| Total loans and leases | 563,580 | 9,590 | 6.76 | 539,487 | 8,981 | 6.62 | 515,463 | 7,955 | 6.15 |
| Other earning assets | 40,582 | 596 | 5.83 | 38,745 | 542 | 5.57 | 35,937 | 457 | 5.08 |
| Total earning assets ${ }^{(3)}$ | 1,145,541 | 16,273 | 5.66 | 1,137,619 | 15,422 | 5.40 | 998,004 | 12,402 | 4.96 |
| Cash and cash equivalents | 33,693 |  |  | 32,969 |  |  | 31,028 |  |  |
| Other assets, less allowance for loan and lease losses | 125,815 |  |  | 124,157 |  |  | 123,519 |  |  |
| Total assets | \$1,305,049 |  |  | \$1,294,745 |  |  | \$1,152,551 |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| Savings | \$ 35,535 | \$ 68 | 0.76\% | \$ 35,853 | \$ 56 | 0.62\% | \$ 36,927 | \$ 36 | 0.39\% |
| NOW and money market deposit accounts | 224,122 | 721 | 1.28 | 224,341 | 743 | 1.31 | 234,596 | 589 | 1.00 |
| Consumer CDs and IRAs | 120,321 | 987 | 3.25 | 130,975 | 1,057 | 3.20 | 109,243 | 711 | 2.59 |
| Negotiable CDs, public funds and other time deposits | 5,085 | 27 | 2.13 | 4,414 | 50 | 4.54 | 7,563 | 81 | 4.27 |
| Total domestic interest-bearing deposits | 385,063 | 1,803 | 1.86 | 395,583 | 1,906 | 1.91 | 388,329 | 1,417 | 1.45 |
| Foreign interest-bearing deposits ${ }^{(4)}$ : |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries | 24,451 | 355 | 5.77 | 19,707 | 294 | 5.92 | 17,953 | 275 | 6.11 |
| Governments and official institutions | 7,579 | 73 | 3.84 | 7,317 | 62 | 3.37 | 5,843 | 33 | 2.21 |
| Time, savings and other | 32,624 | 203 | 2.46 | 32,024 | 177 | 2.19 | 30,459 | 104 | 1.36 |
| Total foreign interest-bearing deposits | 64,654 | 631 | 3.87 | 59,048 | 533 | 3.58 | 54,255 | 412 | 3.02 |
| Total interest-bearing deposits | 449,717 | 2,434 | 2.15 | 454,631 | 2,439 | 2.13 | 442,584 | 1,829 | 1.64 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | 364,140 | 3,902 | 4.25 | 339,980 | 3,250 | 3.79 | 252,413 | 1,543 | 2.43 |
| Trading account liabilities | 56,880 | 619 | 4.32 | 68,132 | 707 | 4.12 | 37,387 | 352 | 3.74 |
| Long-term debt | 100,334 | 1,215 | 4.84 | 99,576 | 1,053 | 4.23 | 99,559 | 724 | 2.91 |
| Total interest-bearing liabilities ${ }^{(3)}$ | 971,071 | 8,170 | 3.34 | 962,319 | 7,449 | 3.08 | 831,943 | 4,448 | 2.13 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 179,205 |  |  | 178,140 |  |  | 167,352 |  |  |
| Other liabilities | 55,293 |  |  | 53,832 |  |  | 55,156 |  |  |
| Shareholders' equity | 99,480 |  |  | 100,454 |  |  | 98,100 |  |  |
| Total liabilities and shareholders' equity | \$1,305,049 |  |  | \$1,294,745 |  |  | \$1,152,551 |  |  |
| Net interest spread |  |  | 2.32 |  |  | 2.32 |  |  | 2.83 |
| Impact of noninterest-bearing sources |  |  | 0.50 |  |  | 0.48 |  |  | 0.35 |
| Net interest income/yield on earning assets |  | \$ 8,103 | 2.82\% |  | \$ 7,973 | 2.80\% |  | \$ 7,954 | 3.18\% |

Includes consumer finance of $\$ 2,916$ million and $\$ 3,063$ million in the fourth and third quarters of 2005, and $\$ 3,473$ million in the fourth quarter of 2004; foreign consumer of $\$ 3,682$ million and $\$ 3,541$ million in the fourth and third quarters of 2005, and $\$ 3,523$ million in the fourth quarter of 2004; and consumer lease financing of $\$ 55$ million and $\$ 111$ million in the fourth and third quarters of 2005 , and $\$ 561$ million in the fourth quarter of 2004.

 earned on the underlying assets. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying
 by corresponding decreases in the interest paid on the underlying liabilities.
Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge Income/Expense ${ }^{(1)}$
(Dollars in millions)


| Other liabilities | 55,293 |  |  | 53,832 |  |  | 55,156 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders' equity | 99,480 |  |  | 100,454 |  |  | 98,100 |  |  |
| Total liabilities and shareholders' equity | \$1,305,049 |  |  | \$1,294,745 |  |  | \$1,152,551 |  |  |
| Net interest spread |  |  | 2.41 |  |  | 2.39 |  |  | 2.71 |
| Impact of noninterest-bearing sources |  |  | 0.49 |  |  | 0.46 |  |  | 0.33 |
| Net interest income/yield on earning assets excluding hedge impact |  | \$ 8,328 | 2.90 |  | \$ 8,121 | 2.85 |  | \$ 7,613 | 3.04 |
| Net impact of derivative hedge income/(expense) |  | (225) | (0.08) |  | (148) | (0.05) |  | 341 | 0.14 |
| Net interest income/yield on earning assets |  | \$ 8,103 | 2.82\% |  | \$ 7,973 | 2.80\% |  | \$ 7,954 | 3.18\% |

${ }^{(1)}$ This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities.
(2) Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments $\$(2)$ million, federal funds sold and securities purchased under agreements to resell $\$(77)$ million, securities $\$ 2$ million, residential mortgage $\$(4)$ million, commercial - domestic $\$ 139$ million and other earning assets $\$(18)$ million in the three months ended December 31, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$(1)$ million, consumer CDs and IRAs $\$ 160$ million, negotiable CDs, public funds and other time deposits $\$ 1$ million, banks located in foreign countries $\$ 28$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 114$ million and long-term debt $\$(37)$ million in the three months ended December 31, 2005.
Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments $\$(1)$ million, federal funds sold and securities purchased under agreements to resell $\$(87)$ million, securities $\$ 1$ million, residential mortgage $\$(7)$ million, commercial - domestic $\$ 227$ million and other earning assets $\$(29)$ million in the three months ended September 30, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 1$ million, consumer CDs and IRAs $\$ 168$ million, negotiable CDs, public funds and other time deposits $\$ 16$ million, banks located in foreign countries $\$ 35$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 165$ million and long-term debt $\$(133)$ million in the three months ended September 30 , 2005.
Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments $\$ 9$ million, federal funds sold and securities purchased under agreements to resell $\$ 38$ million, securities $\$(1)$ million, residential mortgage $\$ 12$ million, commercial - domestic $\$ 496$ million, commercial - foreign $\$ 1$ million, and other earning assets $\$(59)$ million in the three months ended December 31, 2004. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 42$ million, consumer CDs and IRAs $\$ 172$ million, negotiable CDs, public funds and other time deposits $\$ 43$ million, banks located in foreign countries $\$ 118$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 157$ million and long-term debt $\$(377)$ million in the three months ended December 31, 2004.
(3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(4) Includes consumer finance of $\$ 2,916$ million and $\$ 3,063$ million in the fourth and third quarters of 2005, and $\$ 3,473$ million in the fourth quarter of 2004; foreign consumer of $\$ 3,682$ million and $\$ 3,541$ million in the fourth and third quarters of 2005, and $\$ 3,523$ million in the fourth quarter of 2004; and consumer lease financing of $\$ 55$ million and $\$ 111$ million in the fourth and third quarters of 2005, and $\$ 561$ million in the fourth quarter of 2004.
(5) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)


Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on a cash basis.
Includes consumer finance of $\$ 3,137$ million and $\$ 3,735$ million; foreign consumer of $\$ 3,565$ million and $\$ 3,020$ million; and consumer lease financing of $\$ 206$ million and $\$ 962$ million in 2005 and 2004.
(3) Interest income includes the impact of interest rate risk management contracts, which increased interest income on the underlying assets $\$ 774$ million and $\$ 2,400$ million in 2005 and 2004. These amounts were substantially offset by corresponding decreases in the income earned on the underlying assets. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 985$ million and $\$ 888$ million in 2005 and 2004. These amounts were substantially offset by corresponding decreases in the interest paid on the underlying liabilities.
Primarily consists of time deposits in denominations of \$100,000 or more.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge Income/Expense ${ }^{(1)}$
(Dollars in millions)

|  | Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$ 14,286 | \$ 476 | 3.33\% | \$ 14,254 | \$ 352 | 2.47\% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ | 169,132 | 5,116 | 3.02 | 128,981 | 1,660 | 1.29 |
| Trading account assets | 133,502 | 5,883 | 4.41 | 104,616 | 4,092 | 3.91 |
| Securities ${ }^{(2)}$ | 219,843 | 11,058 | 5.03 | 150,171 | 7,343 | 4.89 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |
| Residential mortgage ${ }^{(2)}$ | 173,776 | 9,404 | 5.41 | 167,298 | 9,049 | 5.41 |
| Credit card | 53,997 | 6,253 | 11.58 | 43,435 | 4,653 | 10.71 |
| Home equity lines | 56,289 | 3,412 | 6.06 | 39,400 | 1,835 | 4.66 |
| Direct/Indirect consumer | 44,981 | 2,589 | 5.75 | 38,078 | 2,093 | 5.50 |
| Other consumer ${ }^{(4)}$ | 6,908 | 667 | 9.67 | 7,717 | 594 | 7.70 |
|  |  |  |  |  |  |  |
| Total consumer | 335,951 | 22,325 | 6.65 | 295,928 | 18,224 | 6.16 |
|  |  |  |  |  |  |  |
| Commercial - domestic ${ }^{(2)}$ | 128,034 | 7,324 | 5.72 | 114,644 | 4,870 | 4.25 |
| Commercial real estate | 34,304 | 2,046 | 5.97 | 28,085 | 1,263 | 4.50 |
| Commercial lease financing | 20,441 | 992 | 4.85 | 17,483 | 819 | 4.68 |
| Commercial - foreign ${ }^{(2)}$ | 18,491 | 1,288 | 6.97 | 16,505 | 841 | 5.10 |
| Total commercial | 201,270 | 11,650 | 5.79 | 176,717 | 7,793 | 4.41 |
| Total loans and leases | 537,221 | 33,975 | 6.32 | 472,645 | 26,017 | 5.50 |
| Other earning assets ${ }^{(2)}$ | 38,013 | 2,247 | 5.91 | 34,635 | 2,077 | 6.00 |
| Total earning assets - Excluding hedge impact | 1,111,997 | 58,755 | 5.28 | 905,302 | 41,541 | 4.59 |
| Net derivative income (expense) on assets |  | 774 |  |  | 2,400 |  |
|  |  |  |  |  |  |  |
| Total earning assets - Including hedge impact | 1,111,997 | 59,529 | 5.35 | 905,302 | 43,941 | 4.85 |
| Cash and cash equivalents | 33,199 |  |  | 28,511 |  |  |
| Other assets, less allowance for loan and lease losses | 124,700 |  |  | 110,847 |  |  |
| Total assets | \$1,269,896 |  |  | \$1,044,660 |  |  |
|  | - |  |  | $\underline{\underline{\square}}$ |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |
| Savings | \$ 36,602 | \$ 211 | 0.58\% | \$ 33,959 | \$ 119 | 0.35\% |
| NOW and money market deposit accounts ${ }^{(2)}$ | 227,722 | 2,821 | 1.25 | 214,542 | 1,678 | 0.79 |
| Consumer CDs and IRAs ${ }^{(2)}$ | 124,385 | 3,151 | 2.53 | 94,770 | 1,660 | 1.75 |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 6,865 | 188 | 2.74 | 5,977 | 93 | 1.55 |
| Total domestic interest-bearing deposits | 395,574 | 6,371 | 1.62 | 349,248 | 3,550 | 1.02 |
| Foreign interest-bearing deposits ${ }^{(5)}$ : |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 22,945 | 1,055 | 4.60 | 18,426 | 539 | 2.92 |
| Governments and official institutions | 7,418 | 238 | 3.21 | 5,327 | 97 | 1.82 |
| Time, savings and other | 31,603 | 661 | 2.09 | 27,739 | 275 | 0.99 |
|  | 31,603 | - |  | 27,739 |  |  |
| Total foreign interest-bearing deposits | 61,966 | 1,954 | 3.15 | 51,492 | 911 | 1.77 |
| Total interest-bearing deposits | 457,540 | 8,325 | 1.83 | 400,740 | 4,461 | 1.12 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings ${ }^{(2)}$ | 326,408 | 11,190 | 3.43 | 227,565 | 3,746 | 1.65 |
| Trading account liabilities | 57,689 | 2,364 | 4.10 | 35,326 | 1,317 | 3.73 |
| Long-term debt ${ }^{(2)}$ | 98,610 | 4,676 | 4.74 | 93,323 | 4,018 | 4.31 |
| Total interest-bearing liabilities - Excluding hedge impact | 940,247 | 26,555 | 2.83 | 756,954 | 13,542 | 1.79 |
| Net derivative (income) expense on liabilities |  | 985 |  |  | 888 |  |
|  |  | - |  |  |  |  |
| Total interest-bearing liabilities - Including hedge impact | 940,247 | 27,540 | 2.93 | 756,954 | 14,430 | 1.91 |
|  |  | - | - | - | - | - |
| Noninterest-bearing sources: |  |  |  |  |  |  |
| Noninterest-bearing deposits | 174,892 |  |  | 150,819 |  |  |
|  | 55,461 |  |  | 52,704 |  |  |


| Shareholders' equity | 99,296 |  |  | 84,183 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total liabilities and shareholders' equity | \$1,269,896 |  |  | \$1,044,660 |  |  |
| Net interest spread |  |  | 2.45 |  |  | 2.80 |
| Impact of noninterest-bearing sources |  |  | 0.45 |  |  | 0.29 |
| Net interest income/yield on earning assets - excluding hedge impact |  | 32,200 | 2.90\% |  | 27,999 | 3.09\% |
| Net impact of derivative hedge income/(expense) |  | (211) | (0.02) |  | 1,512 | 0.17 |
| Net interest income/yield on earning assets |  | \$31,989 | 2.88\% |  | \$29,511 | 3.26\% |

(l) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities.
(2) Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments \$(4) million, federal funds sold and securities purchased under agreements to resell \$(137) million, securities \$1 million, residential mortgage \$(4) million, commercial - domestic $\$ 1,059$ million, commercial - foreign $\$ 3$ million and other earning assets $\$(144)$ million in 2005. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 18$ million, consumer CDs and IRAs $\$ 635$ million, negotiable CDs, public funds and other time deposits $\$ 71$ million, banks located in foreign countries $\$ 246$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 608$ million and long-term debt $\$(593)$ million in 2005. Interest income excludes the impact of interest rate risk management contracts, which increased(decreased) interest income on time deposits placed and other short-term investments $\$ 10$ million, federal funds sold and securities purchased under agreements to resell $\$ 383$ million, securities $\$(17)$ million, residential mortgage $\$ 25$ million, commercial - domestic $\$ 2,253$ million, commercial - foreign $\$ 8$ million and other earning assets $\$(262)$ million in 2004. Interest expense excludes the impact of interest rate risk management contracts which increased(decreased) interest expense on NOW and money market deposit accounts $\$ 243$ million, consumer CDs and IRAs $\$ 873$ million, negotiable CDs, public funds and other time deposits $\$ 197$ million, banks located in foreign countries $\$ 501$ million, federal funds purchased, securities sold under agreements to repurchase and other short term borrowings $\$ 688$ million and long-term debt $\$(1,614)$ million in 2004.
(4) In
${ }^{4}$ ) Includes consumer finance of $\$ 3,137$ million and $\$ 3,735$ million; foreign consumer of $\$ 3,565$ million and $\$ 3,020$ million; and consumer lease financing of $\$ 206$ million and $\$ 962$ million in 2005 and 2004.
(5) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

Information for period after April 1, 2004 includes the FleetBoston acqusition; prior periods have not been restated.

## Bank of America Corporation

## Business Segment View

Net Income
Fourth Quarter 2005


Revenue*
Fourth Quarter 2005


* Fully taxable-equivalent basis


## Bank of America Corporation

Global Consumer and Small Business Banking Segment Results ${ }^{(1)}$
(Dollars in millions; except as noted)

|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  | Second <br> Quarter 2005 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Fourth <br> Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 17,053 | S | 15,911 | \$ | 4,373 | S | 4,271 | \$ | 4,142 | \$ | 4,267 |  | 4,301 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 4,996 |  | 4,329 |  | 1,261 |  | 1,386 |  | 1,244 |  | 1,105 |  | 1,192 |
| Mortgage banking income |  | 1,012 |  | 589 |  | 271 |  | 230 |  | 237 |  | 274 |  | 206 |
| Card income |  | 5,476 |  | 4,359 |  | 1,427 |  | 1,447 |  | 1,372 |  | 1,230 |  | 1,316 |
| All other income |  | 339 |  | (32) |  | 97 |  | 70 |  | 63 |  | 109 |  | 105 |
| Total noninterest income |  | 11,823 |  | 9,245 |  | 3,056 |  | 3,133 |  | 2,916 |  | 2,718 |  | 2,819 |
| Total revenue ${ }^{(2)}$ |  | 28,876 |  | 25,156 |  | 7,429 |  | 7,404 |  | 7,058 |  | 6,985 |  | 7,120 |
| Provision for credit losses |  | 4,271 |  | 3,333 |  | 1,299 |  | 1,107 |  | 1,155 |  | 710 |  | 1,244 |
| Gains (losses) on sales of debt securities |  | (2) |  | 117 |  | - |  | (1) |  | - |  | (1) |  | - |
| Noninterest expense |  | 13,440 |  | 12,555 |  | 3,394 |  | 3,327 |  | 3,413 |  | 3,306 |  | 3,373 |
| Income before income taxes |  | 11,163 |  | 9,385 |  | 2,736 |  | 2,969 |  | 2,490 |  | 2,968 |  | 2,503 |
| Income tax expense |  | 4,007 |  | 3,414 |  | 974 |  | 1,085 |  | 899 |  | 1,049 |  | 894 |
| Net income |  | 7,156 |  | 5,971 | \$ | 1,762 |  | 1,884 |  | 1,591 | \$ | 1,919 |  | 1,609 |
| Shareholder value added | \$ | 4,013 | \$ | 3,325 | \$ | 904 |  | 1,113 | \$ | 823 | \$ | 1,173 | \$ | 807 |
| Net interest yield ${ }^{(2)}$ |  | 5.63\% |  | 5.46\% |  | 5.74\% |  | 5.58\% |  | 5.53\% |  | 5.67\% |  | 5.48\% |
| Return on average equity |  | 21.31 |  | 21.28 |  | 19.58 |  | 22.81 |  | 19.29 |  | 23.76 |  | 18.75 |
| Efficiency ratio ${ }^{(2)}$ |  | 46.54 |  | 49.91 |  | 45.65 |  | 44.95 |  | 48.34 |  | 47.35 |  | 47.37 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 144,019 |  | 122,148 |  | 149,239 |  | 145,715 |  | 141,353 |  | 139,644 |  | 138,010 |
| Total earning assets |  | 302,846 |  | 291,212 |  | 302,115 |  | 303,547 |  | 300,571 |  | 305,179 |  | 311,991 |
| Total assets |  | 330,342 |  | 316,204 |  | 329,898 |  | 330,808 |  | 327,079 |  | 333,621 |  | 341,169 |
| Total deposits |  | 306,038 |  | 283,481 |  | 306,602 |  | 310,495 |  | 306,399 |  | 300,541 |  | 301,829 |
| Common equity/Allocated equity |  | 33,589 |  | 28,057 |  | 35,725 |  | 32,776 |  | 33,083 |  | 32,747 |  | 34,153 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 151,646 |  | 139,507 |  | 151,646 |  | 147,702 |  | 143,083 |  | 138,873 |  | 139,507 |
| Total assets |  | 335,551 |  | 336,902 |  | 335,551 |  | 330,995 |  | 328,839 |  | 335,802 |  | 336,902 |
| Total deposits |  | 306,083 |  | 299,062 |  | 306,083 |  | 313,109 |  | 307,314 |  | 306,029 |  | 299,062 |
| Period End (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing portfolio | \$ | 296.8 |  | 273.1 | \$ | 296.8 |  | 288.5 |  | 280.1 | \$ | 275.5 |  | 273.1 |
| Mortgage originations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  | 60.3 |  | 57.6 |  | 14.7 |  | 18.6 |  | 15.1 |  | 11.9 |  | 12.7 |
| Wholesale |  | 26.5 |  | 30.0 |  | 6.0 |  | 8.9 |  | 6.0 |  | 5.6 |  | 5.7 |

[^1]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for period after April 1, 2004 includes the FleetBoston acqusition; prior periods have not been restated.

## Bank of America Corporation

## E-Commerce \& BankofAmerica.com

Bank of America has the largest active online banking customer base with 14.7 million subscribers.
Bank of America uses a strict Active User standard-customers must have used our online services within the last 90 days.
7.3 million active bill pay users paid $\$ 34.4$ billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 338 companies are presenting 19.1 million e-bills per quarter.



## Bank of America Corporation

## Card Services Results ${ }^{(1)}$

(Dollars in millions)

|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2005 |  | Third Quarter 2005 | Second Quarter 2005 | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2005 \end{aligned}$ | Fourth Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |
| Key Measures |  |  |  |  |  |  |  |  |  |  |
| Consumer Credit Card Outstandings |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet (Period end) | \$ | 58,548 |  | 51,726 | \$ | 58,548 | \$56,079 | \$53,863 | \$51,012 | \$51,726 |
| Managed (Period end) |  | 60,785 |  | 58,629 |  | 60,785 | 59,701 | 59,283 | 57,920 | 58,629 |
| On-balance sheet (Average) |  | 53,997 |  | 43,435 |  | 56,858 | 55,271 | 52,474 | 51,310 | 49,366 |
| Managed (Average) |  | 59,048 |  | 50,296 |  | 59,722 | 59,762 | 58,537 | 58,145 | 56,444 |
| Managed Income Statement |  |  |  |  |  |  |  |  |  |  |
| Total revenue | \$ | 9,392 |  | 8,140 | \$ | 2,383 | \$ 2,428 | \$ 2,338 | \$ 2,243 | \$ 2,354 |
| Provision for credit losses ${ }^{(2)}$ |  | 4,433 |  | 3,636 |  | 1,254 | 1,102 | 1,234 | 843 | 1,396 |
| Noninterest expense |  | 2,650 |  | 2,172 |  | 619 | 635 | 720 | 676 | 700 |
| Income before income taxes | \$ | 2,309 |  | 2,332 | \$ | 510 | \$ 691 | \$ 384 | \$ 724 | \$ 258 |
| Shareholder Value Added | \$ | 979 |  | 1,113 | \$ | 186 | \$ 314 | \$ 123 | \$ 356 | \$ 55 |
| Merchant Acquiring Business |  |  |  |  |  |  |  |  |  |  |
| Processing volume (millions) |  | 352,938 |  | 145,093 |  | 101,601 | 91,321 | 84,262 | 75,754 | 75,383 |
| Total transactions (millions) |  | 7,692 |  | 2,781 |  | 2,334 | 1,906 | 1,832 | 1,620 | 1,756 |
| Consumer Credit Card |  |  |  |  |  |  |  |  |  |  |
| Credit Quality |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet |  |  |  |  |  |  |  |  |  |  |
| Charge-offs \$ | \$ | 3,652 | \$ | 2,305 | \$ | 1,366 | \$ 772 | \$ 774 | \$ 740 | \$ 691 |
| Charge-offs \% |  | 6.76\% |  | 5.31\% |  | 9.53\% | 5.55\% | 5.91\% | 5.85\% | 5.57\% |
| Managed |  |  |  |  |  |  |  |  |  |  |
| Losses \$ ${ }^{(3)}$ | \$ | 4,086 | \$ | 2,829 | \$ | 1,429 | \$ 864 | \$ 909 | \$ 884 | \$ 837 |
| Losses \% |  | 6.92\% |  | 5.62\% |  | 9.49\% | 5.74\% | 6.23\% | 6.17\% | 5.90\% |
| Managed delinquency \% |  |  |  |  |  |  |  |  |  |  |
| 30+ |  | n/a |  | n/a |  | 4.17\% | 4.59\% | 4.25\% | 4.20\% | 4.37\% |
| 90+ |  | n/a |  | n/a |  | 2.00 | 2.17 | 1.96 | 2.10 | 2.13 |

$n / a=$ not applicable
${ }^{(1)} \quad$ Card Services includes Consumer and Small Business Credit Card and Merchant Services.
${ }^{(2)}$ Includes $\$ 210$ million and $\$ 165$ million for the year ended December 31, 2005 and 2004; $\$ 210$ million for the three months ended June 30 , 2005 and $\$ 165$ million for the three months ended December 31,2004 related to minimum payment requirements.
${ }^{(3)} \quad$ The three months ended December 31, 2005 includes $\$ 524$ million increased losses due to bankruptcy reform legislation.
The difference between the held and managed information above is the impact of the securitized portfolio.
Represents financial statement presentation with certain reclassifications to reflect securitization activity.
Certain prior period amounts have been reclassified among the segments to conform to the current period classification.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Business and Financial Services Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year Ended <br> December 31 |  |  | Fourth Quarter 2005 | Third Quarter 2005 | Second Quarter 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 7,788 | \$ 6,534 | \$ 2,027 | \$ 1,959 | \$ 1,896 | \$ 1,906 | \$ 1,861 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Service charges |  | 1,469 | 1,287 | 363 | 377 | 362 | 367 | 362 |
| Investment \& brokerage services |  | 221 | 168 | 60 | 64 | 49 | 48 | 51 |
| All other income |  | 1,682 | 1,262 | 449 | 455 | 376 | 402 | 444 |
|  |  |  |  | $\longrightarrow$ | - | $\square$ | - 817 |  |
| Total noninterest income |  | 3,372 | 2,717 | 872 | 896 | 787 | 817 | 857 |
| Total revenue ${ }^{(2)}$ |  | 11,160 | 9,251 | 2,899 | 2,855 | 2,683 | 2,723 | 2,718 |
| Provision for credit losses |  | (49) | (442) | 105 | 79 | (189) | (44) | (286) |
| Gains on sales of debt securities |  | 146 | - | 63 | 12 | 70 | ) | - |
| Noninterest expense |  | 4,162 | 3,598 | 1,088 | 1,053 | 1,015 | 1,006 | 1,018 |
| Income before income taxes |  | 7,193 | 6,095 | 1,769 | 1,735 | 1,927 | 1,762 | 1,986 |
| Income tax expense |  | 2,631 | 2,251 | 634 | 633 | 701 | 663 | 771 |
| Net income | \$ | 4,562 | \$ 3,844 | \$ 1,135 | \$ 1,102 | \$ 1,226 | \$ 1,099 | \$ 1,215 |
| Shareholder value added | \$ | 1,486 | \$ 1,297 | \$ 360 | \$ 333 | \$ 465 | \$ 328 | \$ 423 |
| Net interest yield |  | 4.05\% | 4.06\% | 3.96\% | 3.97\% | 4.04\% | 4.24\% | 4.15\% |
| Return on average equity |  | 15.63 | 15.89 | 15.39 | 15.13 | 17.00 | 15.03 | 16.15 |
| Efficiency ratio ${ }^{(2)}$ |  | 37.29 | 38.90 | 37.64 | 36.85 | 37.78 | 36.92 | 37.43 |
| Balance Sheet |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 180,557 | \$151,725 | \$190,327 | \$183,937 | \$176,371 | \$171,347 | \$167,741 |
| Total earning assets |  | 192,344 | 160,811 | 202,870 | 195,735 | 188,019 | 182,490 | 178,582 |
| Total assets |  | 222,584 | 184,771 | 233,818 | 225,796 | 218,077 | 212,376 | 208,315 |
| Total deposits |  | 106,951 | 93,254 | 107,575 | 107,963 | 106,625 | 105,607 | 105,737 |
| Common equity/Allocated equity |  | 29,182 | 24,193 | 29,229 | 28,911 | 28,940 | 29,654 | 29,935 |
| Period End |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 192,532 | \$170,698 | \$192,532 | \$187,581 | \$179,319 | \$174,550 | \$170,698 |
| Total assets |  | 237,679 | 214,045 | 237,679 | 230,556 | 221,624 | 216,153 | 214,045 |
| Total deposits |  | 114,241 | 107,838 | 114,241 | 106,171 | 110,894 | 107,300 | 107,838 |

${ }^{(1)}$ Global Business and Financial Services major businesses are Global Treasury Services, Middle Market Banking, Business Banking, Commercial Real Estate Banking, Leasing, Business Capital, Dealer Financial Services and Latin America.
(2) Fully taxable-equivalent basis

Certainprior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking Segment Results ${ }^{(1)}$
(Dollars in millions)

|  | Year Ended <br> December 31 |  | Fourth Quarter 2005 | Third Quarter 2005 | Second Quarter 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ |  |  |  |  |  |  |  |
| Core net interest income | \$ 1,854 | \$ 2,019 | \$ 427 | \$ 456 | \$ 454 | \$ 517 | \$ 540 |
| Trading-related net interest income | 1,444 | 2,039 | 300 | 316 | 414 | 414 | 417 |
| Total net interest income | 3,298 | 4,058 | 727 | 772 | 868 | 931 | 957 |
| Noninterest income |  |  |  |  |  |  |  |
| Service charges | 1,146 | 1,287 | 278 | 293 | 293 | 282 | 319 |
| Investment \& brokerage services | 806 | 705 | 207 | 198 | 208 | 193 | 179 |
| Investment banking income | 1,749 | 1,783 | 501 | 491 | 407 | 350 | 449 |
| Trading account profits | 1,664 | 1,023 | 216 | 484 | 258 | 706 | 233 |
| All other income | 346 | 190 | 17 | 85 | 80 | 164 | 57 |
| Total noninterest income | 5,711 | 4,988 | 1,219 | 1,551 | 1,246 | 1,695 | 1,237 |
| Total revenue ${ }^{(2)}$ | 9,009 | 9,046 | 1,946 | 2,323 | 2,114 | 2,626 | 2,194 |
| Provision for credit losses | (244) | (445) | (7) | (70) | (60) | (107) | (198) |
| Gains (losses) on sales of debt securities | 117 | (10) | 31 | 5 | 51 | 30 | 1 |
| Noninterest expense | 6,678 | 6,581 | 1,801 | 1,716 | 1,524 | 1,637 | 1,524 |
| Income before income taxes | 2,692 | 2,900 | 183 | 682 | 701 | 1,126 | 869 |
| Income tax expense | 956 | 976 | 60 | 248 | 252 | 396 | 280 |
| Net income | \$ 1,736 | \$ 1,924 | \$ 123 | \$ 434 | \$ 449 | \$ 730 | \$ 589 |
| Shareholder value added | \$ 642 | \$ 873 | \$ (166) | \$ 163 | \$ 185 | \$ 460 | \$ 303 |
| Net interest yield ${ }^{(2)}$ | 0.92\% | 1.47\% | 0.78\% | 0.83\% | 0.93\% | 1.18\% | 1.24\% |
| Return on average equity | 16.73 | 19.34 | 4.51 | 16.90 | 17.91 | 28.46 | 21.73 |
| Efficiency ratio ${ }^{(2)}$ | 74.13 | 72.76 | 92.61 | 73.86 | 72.10 | 62.30 | 69.46 |
| Balance Sheet |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |
| Total loans and leases | \$ 34,353 | \$ 33,891 | \$ 38,768 | \$ 32,280 | \$ 31,647 | \$ 34,693 | \$ 33,896 |
| Total earning assets | 358,466 | 275,569 | 368,380 | 371,229 | 374,277 | 319,299 | 305,976 |
| Total assets | 410,979 | 321,743 | 421,097 | 422,920 | 428,084 | 371,135 | 353,773 |
| Total deposits | 84,979 | 74,738 | 87,271 | 83,042 | 86,907 | 82,667 | 81,078 |
| Common equity/Allocated equity | 10,372 | 9,946 | 10,851 | 10,180 | 10,047 | 10,407 | 10,786 |
| Period End |  |  |  |  |  |  |  |
| Total loans and leases | 40,213 | 33,387 | 40,213 | 33,387 | 31,565 | 34,506 | 33,387 |
| Total assets | 395,900 | 303,897 | 395,900 | 371,861 | 383,749 | 377,647 | 303,897 |
| Total deposits | 86,144 | 76,986 | 86,144 | 80,428 | 80,985 | 76,684 | 76,986 |

(I) Global Capital Markets and Investment Banking offers clients a comprehensive range of global capabilities through three financial services: Global Investment Banking, Global Credit Products and Global Treasury Services.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking
(Dollars in millions)

|  | Year Ended December 31 |  | Fourth Quarter 2005 | Third Quarter 2005 | Second Quarter 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Revenue |  |  |  |  |  |  |  |
| Market-based trading-related revenue: |  |  |  |  |  |  |  |
| Debt | \$2,565 | \$2,967 | \$ 496 | \$ 711 | \$ 482 | \$ 876 | \$ 609 |
| Equity | 1,201 | 862 | 236 | 363 | 265 | 337 | 249 |
| Other | 136 | (100) | (12) | (78) | 130 | 96 | (35) |
|  |  |  |  |  |  | - |  |
| Total market-based trading-related revenue | 3,902 | 3,729 | 720 | 996 | 877 | 1,309 | 823 |
| Investment banking fees: |  |  |  |  |  |  |  |
| Debt | 1,180 | 1,291 | 343 | 308 | 277 | 252 | 315 |
| Equity | 273 | 303 | 84 | 94 | 57 | 38 | 83 |
| Mergers and acquisitions | 296 | 189 | 74 | 89 | 73 | 60 | 52 |
|  |  |  | - | - | - | - | - |
| Total investment banking fees | 1,749 | 1,783 | 501 | 491 | 407 | 350 | 450 |
| Other | 472 | 222 | 21 | 124 | 154 | 173 | 86 |
| Capital markets revenue | 6,123 | 5,734 | 1,242 | 1,611 | 1,438 | 1,832 | 1,359 |
|  | - | - | - | - | - | - | - |
| Other revenue: |  |  |  |  |  |  |  |
| Credit-related | 869 | 1,117 | 218 | 189 | 191 | 271 | 265 |
| Global treasury services | 2,135 | 2,185 | 520 | 527 | 535 | 553 | 571 |
|  | 3,004 | 3,302 | $\square$ |  | - | - |  |
| Total other revenue | 3,004 | 3,302 | 738 | 716 | 726 | 824 | 836 |
| Total revenue | \$9,127 | \$9,036 | \$1,980 | \$2,327 | \$2,164 | \$2,656 | \$2,195 |

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets and Investment Banking
(Dollars in millions)

|  | Year Ended <br> December 31 |  | Fourth Quarter 2005 | Third Quarter 2005 | Second <br> Quarter <br> 2005 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2005 \end{gathered}$ | Fourth Quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  |  |  |  |  |
| Trading-related Revenue and Equity Commissions |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | \$1,444 | \$2,039 | \$ 300 | \$ 316 | \$ 414 | \$ 414 | \$ 417 |
| Trading account profits | 1,664 | 1,023 | 216 | 484 | 258 | 706 | 233 |
| Total trading-related revenue | 3,108 | 3,062 | 516 | 800 | 672 | 1,120 | 650 |
| Equity commissions ${ }^{(2)}$ | 794 | 667 | 204 | 196 | 205 | 189 | 173 |
| Total | \$3,902 | \$3,729 | \$ 720 | \$ 996 | \$ 877 | \$1,309 | \$ 823 |
| Trading-related Revenue by Product and Equity Commissions |  |  |  |  |  |  |  |
| Fixed income | \$1,054 | \$1,547 | \$ 160 | \$ 336 | \$ 107 | \$ 451 | \$ 283 |
| Interest rate ${ }^{(1)}$ | 767 | 667 | 177 | 176 | 185 | 229 | 95 |
| Foreign exchange | 744 | 752 | 159 | 199 | 190 | 196 | 231 |
| Equities | 407 | 195 | 32 | 167 | 60 | 148 | 75 |
| Equity commissions ${ }^{(2)}$ | 794 | 667 | 204 | 196 | 205 | 189 | 173 |
| Commodities | 87 | 45 | 34 | (35) | 67 | 21 | 33 |
|  |  |  |  |  |  |  |  |
| Total trading-related revenue and equity commissions | 3,853 | 3,873 | 766 | 1,039 | 814 | 1,234 | 890 |
| Credit portfolio hedges ${ }^{(3)}$ | 49 | (144) | (46) | (43) | 63 | 75 | (67) |
| Total | \$3,902 | \$3,729 | \$ 720 | \$ 996 | \$ 877 | \$1,309 | \$ 823 |
|  |  |  | Fourth | Third | Second | First | Fourth |
|  | 2005 | 2004 |  |  |  |  |  |
| Investment Banking Income |  |  |  |  |  |  |  |
| Securities underwriting | \$ 787 | \$ 920 | \$ 204 | \$ 245 | \$ 181 | \$ 157 | \$ 209 |
| Syndications | 528 | 521 | 187 | 104 | 125 | 112 | 140 |
| Advisory services | 409 | 310 | 104 | 135 | 95 | 75 | 94 |
| Other | 25 | 32 | 6 | 7 | 6 | 6 | 7 |
| Total investment banking income | \$1,749 | \$1,783 | \$ 501 | \$ 491 | \$ 407 | \$ 350 | \$ 450 |

[^2]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Global Capital Markets \& Investment Banking Strategic Progress Continues

Banc of America Securities Market Share and Industry Ranking


Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation.

## Significant US market share gains

Banc of America Securities increased market share in high yield, M\&A, investment grade, public finance and common stock underwriting.

- \#1 in syndicated loans and leveraged loans, ranked by number of deals
- Investment grade rank rose to \#5 from \#8 in YTD 04
- Top 5 rankings in:

Syndicated loans
Leveraged loans
High yield
Investment Grade

## Bank of America Corporation

Global Wealth and Investment Management Segment Results ${ }^{(1)}$
(Dollars in millions, except as noted)

|  | Year Ended December 31 |  |  |  | FourthQuarter 2005 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | First Quarter 2005 |  | Fourth Quarter 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 3,770 | \$ | 2,869 | \$ | 993 | \$ | 926 | \$ | 910 |  | 941 | \$ | 834 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment \& brokerage services |  | 3,122 |  | 2,728 |  | 788 |  | 788 |  | 783 |  | 763 |  | 767 |
| All other income |  | 501 |  | 336 |  | 148 |  | 120 |  | 143 |  | 90 |  | 80 |
| Total noninterest income |  | 3,623 |  | 3,064 |  | 936 |  | 908 |  | 926 |  | 853 |  | 847 |
| Total revenue ${ }^{(2)}$ |  | 7,393 |  | 5,933 |  | 1,929 |  | 1,834 |  | 1,836 |  | 1,794 |  | 1,681 |
| Provision for credit losses |  | (5) |  | (20) |  | 1 |  | 1 |  | (9) |  | 2 |  | (4) |
| Noninterest expense |  | 3,672 |  | 3,431 |  | 939 |  | 914 |  | 919 |  | 900 |  | 929 |
| Income before income taxes |  | 3,726 |  | 2,522 |  | 989 |  | 919 |  | 926 |  | 892 |  | 756 |
| Income tax expense |  | 1,338 |  | 917 |  | 353 |  | 336 |  | 334 |  | 315 |  | 273 |
| Net income |  | 2,388 | \$ | 1,605 | \$ | 636 | \$ | 583 | \$ | 592 |  | 577 | \$ | 483 |
| Shareholder value added | \$ | 1,337 | \$ | 754 | \$ | 353 | \$ | 325 | \$ | 330 | \$ | 329 | \$ | 228 |
| Net interest yield ${ }^{(2)}$ |  | 3.21\% |  | 3.36\% |  | 3.41\% |  | 3.12\% |  | 3.03\% |  | 3.28\% |  | 3.16\% |
| Return on average equity |  | 23.34 |  | 19.35 |  | 23.13 |  | 23.23 |  | 23.24 |  | 23.79 |  | 19.38 |
| Efficiency ratio ${ }^{(2)}$ |  | 49.66 |  | 57.83 |  | 48.63 |  | 49.85 |  | 50.04 |  | 50.20 |  | 55.23 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 54,021 |  | 44,057 |  | 57,103 |  | 55,175 |  | 52,967 |  | 50,759 |  | 47,956 |
| Total earning assets |  | 117,494 |  | 85,264 |  | 115,437 |  | 117,810 |  | 120,474 |  | 116,263 |  | 104,929 |
| Total assets |  | 125,289 |  | 91,889 |  | 123,205 |  | 125,687 |  | 128,401 |  | 123,867 |  | 112,682 |
| Total deposits |  | 115,301 |  | 83,053 |  | 112,809 |  | 116,068 |  | 118,234 |  | 114,098 |  | 102,489 |
| Common equity/Allocated Equity |  | 10,232 |  | 8,296 |  | 10,917 |  | 9,950 |  | 10,217 |  | 9,837 |  | 9,922 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 58,277 |  | 49,783 |  | 58,277 |  | 56,064 |  | 54,238 |  | 51,766 |  | 49,783 |
| Total assets |  | 127,156 |  | 122,587 |  | 127,156 |  | 123,578 |  | 127,466 |  | 127,830 |  | 122,587 |
| Total deposits |  | 113,389 |  | 111,107 |  | 113,389 |  | 114,301 |  | 116,831 |  | 117,561 |  | 111,107 |
| Client assets (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management |  | 482.4 | \$ | 451.5 |  | 482.4 |  | 457.4 | \$ | 442.8 | \$ | 433.4 |  | 451.5 |
| Client brokerage assets |  | 161.7 |  | 149.9 |  | 161.7 |  | 155.6 |  | 150.9 |  | 150.7 |  | 149.9 |
| Assets in custody |  | 94.2 |  | 107.0 |  | 94.2 |  | 96.1 |  | 101.7 |  | 100.8 |  | 107.0 |
| Total client assets |  | 738.3 | \$ | 708.4 |  | 738.3 |  | 709.1 | \$ | 695.4 |  | 684.9 |  | 708.4 |

[^3]
## Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

All Other Results ${ }^{(1)}$
(Dollars in millions)

|  | Year Decem | Ended ber 31 | Four | Third | Second | First | Four |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | Quarter <br> 2005 | $\begin{aligned} & \text { Quarter } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { Quarter } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { Quarter } \\ & 2005 \end{aligned}$ | $\begin{aligned} & \text { Quarter } \\ & 2004 \end{aligned}$ |
| Net interest income ${ }^{(2)}$ | \$ 80 | 139 | \$ (17) | 45 | \$ 25 | \$ 27 | \$ |
| Noninterest income |  |  |  |  |  |  |  |
| Equity investment gains | 1,646 | 750 | 403 | 565 | 414 | 264 | 402 |
| All other income | (565) | (679) | (224) | (219) | 76 | (198) | (196) |
| Total noninterest income | 1,081 | 71 | 179 | 346 | 490 | 66 | 206 |
| Total revenue ${ }^{(2)}$ | 1,161 | 210 | 162 | 391 | 515 | 93 | 207 |
| Provision for credit losses | 41 | 343 | 2 | 42 | (22) | 19 | (50) |
| Gains on sales of debt securities | 823 | 2,016 | (23) | 13 | 204 | 629 | 100 |
| Noninterest expense | 729 | 847 | 98 | 275 | 148 | 208 | 489 |
| Income before income taxes | 1,214 | 1,036 | 39 | 87 | 593 | 495 | (132) |
| Income tax expense (benefit) | 170 | 237 | (73) | (37) | 155 | 125 | (85) |
| Net income | \$ 1,044 | \$ 799 | \$ 112 | 124 | \$ 438 | \$ 370 | \$ (47) |
| Shareholder value added | \$ (401) | \$ (266) | \$ (198) | \$ (304) | \$ 86 | \$ 15 | \$ (227) |
| Balance Sheet |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |
| Total loans and leases | \$ 124,271 | \$ 120,824 | \$ 128,143 | \$ 122,380 | \$ 118,086 | \$ 128,501 | \$ 127,860 |
| Total earning assets | 140,847 | 92,446 | 156,739 | 149,298 | 135,186 | 121,683 | 96,526 |
| Total assets | 180,702 | 130,053 | 197,031 | 189,535 | 175,848 | 159,884 | 136,611 |
| Total deposits | 19,163 | 17,033 | 14,665 | 15,203 | 22,428 | 24,507 | 18,803 |
| Period End |  |  |  |  |  |  |  |
| Total loans and leases | 131,114 | 128,462 | 131,114 | 129,869 | 121,213 | 129,771 | 128,462 |
| Total assets | 195,509 | 133,026 | 195,509 | 195,270 | 184,652 | 154,807 | 133,026 |
| Total deposits | 14,813 | 23,577 | 14,813 | 12,468 | 19,393 | 22,413 | 23,577 |

${ }^{(1)}$ All Other consists primarily of Equity Investments, noninterest income and expense amounts associated with the Asset and Liability Management process (including gains on sales of debt securities), the residual impact of the allowance for credit losses processes and funds transfer pricing allocation methodologies, merger and restructuring charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated.
(2) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Outstanding Loans and Leases
(Dollars in millions)

|  | $\begin{gathered} \text { December } 31 \\ 2005 \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2005 \end{gathered}$ | Increase <br> (Decrease) from 9/30/05 |
| :---: | :---: | :---: | :---: |
| Residential mortgage | \$ 182,587 | \$ 177,317 | \$ 5,270 |
| Credit card | 58,548 | 56,079 | 2,469 |
| Home equity lines | 62,098 | 59,337 | 2,761 |
| Direct/Indirect consumer | 45,490 | 49,585 | $(4,095)$ |
| Other consumer ${ }^{(1)}$ | 6,725 | 6,639 | 86 |
|  |  |  |  |
| Total consumer | 355,448 | 348,957 | 6,491 |
|  |  |  |  |
| Commercial - domestic | 140,533 | 130,730 | 9,803 |
| Commercial real estate ${ }^{(2)}$ | 35,766 | 35,794 | (28) |
| Commercial lease financing | 20,705 | 20,284 | 421 |
| Commercial - foreign | 21,330 | 18,838 | 2,492 |
| Total commercial | 218,334 | 205,646 | 12,688 |
|  |  |  |  |
| Total | \$ 573,782 | \$ 554,603 | \$ 19,179 |

(1) Includes consumer finance of \$2,849 million and \$2,988 million; foreign consumer of \$3,841 million and \$3,575 million; and consumer lease financing of \$35 million and $\$ 76$ million at December 31, 2005 and September 30, 2005.
(2) Includes domestic commercial real estate loans of $\$ 35,181$ million and $\$ 35,116$ million; and foreign commercial real estate loans of $\$ 585$ million and $\$ 678$ million at December 31, 2005 and September 30, 2005.

## Bank of America Corporation

## Commercial Utilized Credit Exposure and Net Credit Default Protection by Industry ${ }^{(1)}$

(Dollars in millions)

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held for sale and commercial letters of credit. Derivativassets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied. Derivative asset collateral totaled $\$ 17.1$ billion and $\$ 17.8$ billion at December 31, 2005 and September 30, 2005.
(2) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based uponthe borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.
${ }^{(3)} \quad$ This category represents net CDS index positions. CDS indices include a number of names distributed across a variety of industries. As of December 31, 2005ndex positions were principally investment grade.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

Net Credit Default Protection by Credit Exposure Debt Rating
(Dollars in millions)

|  | December 31, 2005 |  | September 30, 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| Ratings | Net Notional | Percent | Net Notional | Percent |
| AAA | \$ 22 | 0.2\% | \$ 5 | - \% |
| AA | 523 | 3.6 | 638 | 3.8 |
| A | 4,861 | 33.1 | 4,947 | 29.2 |
| BBB | 8,572 | 58.2 | 8,412 | 49.8 |
| BB | 1,792 | 12.2 | 2,158 | 12.8 |
| B | 424 | 2.9 | 341 | 2.0 |
| CCC | 149 | 1.0 | 20 | 0.1 |
| CC | - | - | 31 | 0.2 |
| NR ${ }^{(1)}$ | $(1,650)$ | (11.2) | 353 | 2.1 |
|  | - | - | - | - |
| Total | \$ 14,693 | 100.0\% | \$ 16,905 | 100.0\% |

(1) In addition to unrated names, "NR" includes \$1,677 million in net CDS index positions. While index positions are principally investment grade, CDS indices include names in and across each of the ratings categories.

## Net Credit Default Protection by Maturity Profile

|  | $\begin{gathered} \text { December } 31 \\ 2005 \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | - \% | 2\% |
| Greater than one year and less than or equal to five years | 65 | 75 |
| Greater than five years | 35 | 23 |
|  | - | - |
| Total | 100\% | 100\% |

## Bank of America Corporation

## Nonperforming Assets

(Dollars in millions)

|  | December 31 <br> $\mathbf{2 0 0 5}$ | September 30 <br> $\mathbf{2 0 0 5}$ | March 31 <br> $\mathbf{2 0 0 5}$ |
| :--- | :--- | ---: | :--- | ---: | :--- |

Loans are classified as domestic or foreign based upon the domicile of the borrower.
(I) The decline in nonperforming securities was primarily driven by an exchange of nonperforming securities for a combination of performing securities in Argentina that resulted from the completion of a government mandated securities exchange program.
(2) Balances do not include \$50, \$93, \$49, \$76 and \$151 of nonperforming assets, primarily loans held-for-sale, included in Other Assets at December 31, 2005, September 30, 2005, June 30, 2005, March 31, 2005 and December 31, 2004, respectively.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

Quarterly Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)

|  | $\begin{gathered} \text { Fourth Quarter } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { Third Quarter } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { Second Quarter } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { First Quarter } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { Fourth Quarter } \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Residential mortgage | \$ 5 | 0.01\% | \$ 7 | 0.02\% | \$ 11 | 0.03\% | \$ 4 | 0.01\% | \$ 6 | 0.01\% |
| Credit card | 1,366 | 9.53 | 772 | 5.55 | 774 | 5.91 | 740 | 5.85 | 691 | 5.57 |
| Home equity lines | 7 | 0.04 | 9 | 0.06 | 9 | 0.07 | 6 | 0.05 | 4 | 0.03 |
| Direct/Indirect consumer | 81 | 0.69 | 60 | 0.50 | 46 | 0.43 | 61 | 0.60 | 55 | 0.55 |
| Other consumer ${ }^{(1)}$ | 118 | 7.06 | 58 | 3.42 | 43 | 2.48 | 56 | 3.12 | 45 | 2.39 |
| Total consumer | 1,577 | 1.79 | 906 | 1.06 | 883 | 1.09 | 867 | 1.07 | 801 | 0.98 |
| Commercial - domestic | 97 | 0.28 | 54 | 0.17 | (7) | (0.02) | 26 | 0.09 | 27 | 0.09 |
| Commercial real estate | (3) | (0.03) | 2 | 0.02 | 1 | 0.01 | - | - | 1 | 0.02 |
| Commercial lease financing | (12) | (0.25) | 209 | 4.06 | 9 | 0.19 | 25 | 0.48 | 11 | 0.21 |
| Commercial - foreign | (11) | (0.21) | (26) | (0.55) | (6) | (0.15) | (29) | (0.66) | 5 | 0.09 |
| Total commercial | 71 | 0.13 | 239 | 0.47 | (3) | (0.01) | 22 | 0.05 | 44 | 0.09 |
| Total net charge-offs | \$1,648 | 1.16 | \$1,145 | 0.84 | \$ 880 | 0.68 | \$ 889 | 0.69 | \$ 845 | 0.65 |
| By Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Global Consumer and Small Business Banking | \$1,535 | 4.08\% | \$ 887 | 2.42\% | \$ 861 | 2.44\% | \$ 817 | 2.38\% | \$ 756 | 2.18\% |
| Global Business and Financial Services | 114 | 0.24 | 292 | 0.63 | (8) | (0.02) | 82 | 0.19 | 72 | 0.17 |
| Global Capital Markets and Investment Banking | (27) | (0.29) | (52) | (0.63) | 3 | 0.04 | (43) | (0.50) | (25) | (0.29) |
| Global Wealth and Investment Management | (1) | (0.01) | (1) | (0.01) | 5 | 0.04 | - | - | 3 | 0.03 |
| All Other | 27 | 0.09 | 19 | 0.06 | 19 | 0.07 | 33 | 0.10 | 39 | 0.12 |
| Total net charge-offs | \$1,648 | 1.16 | \$1,145 | 0.84 | \$ 880 | 0.68 | \$ 889 | 0.69 | \$ 845 | 0.65 |

Loans are classified as domestic or foreign based upon the domicile of the borrower.
(1) Includes lease financing of $\$ 2$ million, $\$ 2$ million, $\$ 2$ million, $\$ 3$ million and $\$ 5$ million for the quarters ended December 31, 2005, September 30, 2005, June 30, 2005, March 31, 2005 and December 31, 2004, respectively.


## Bank of America Corporation

Year-to-Date Net Charge-offs and Net Charge-off Ratios
(Dollars in millions)

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
|  |  |  |  |

Loans are classified as domestic or foreign based upon the domicile of the borrower.
(l) Includes lease financing of $\$ 9$ million and $\$ 27$ million for the year ended December 31, 2005 and 2004.

Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America Corporation

## Selected Emerging Markets ${ }^{(1)}$


(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Asia Pacific excluding Japan, Australia and New Zealand; and all countries in Central and Eastern Europe excluding Greece.
${ }^{(2)}$ Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
(3) Derivative assets are reported on a mark-to-market basis and have not been reduced by the amount of collateral applied. Derivative asset collateral totaled $\$ 58$ million and and $\$ 361$ million at December 31, 2005 and 2004.
${ }^{(4)}$ Generally, cross-border resale agreements are presented based on the domicile of the counterparty because the counterparty has the legal obligation for repayment except where the underlying securities are U.S. Treasuries, in which case the domicile is in the U.S., and therefore, excluded from this presentation. For regulatory reporting under Federal Financial Institutions Examination Council (FFIEC) guidelines, cross-border resale agreements are presented based on the domicile of the issuer of the securities that are held as collateral.
(5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
(6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Management subtracts local funding or liabilities from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at December 31, 2005 was $\$ 24.2$ billion compared to $\$ 17.2$ billion at December 31, 2004. Local liabilities at December 31, 2005 in Asia Pacific and Latin America was $\$ 13.6$ billion and $\$ 10.6$ billion, of which $\$ 8.4$ billion was in Hong Kong, $\$ 5.3$ billion in Brazil, $\$ 3.1$ billion in Singapore, $\$ 1.7$ billion in Argentina, $\$ 1.6$ billion in Chile, $\$ 1.2$ billion in Mexico, $\$ 782$ million in India and $\$ 718$ million in Uruguay. There were no other countries with available local liabilities funding local country exposure greater than $\$ 500$ million.
(7) Securities/Other Investments includes equity investment of $\$ 3.0$ billion in China Construction Bank (CCB).
${ }^{(8)}$ Other Asia Pacific, Other Latin America and Central and Eastern Europe include countries each with total foreign exposure of less than $\$ 300$ million.
(9) The Corporation has risk mitigation instruments associated with certain exposures for Brazil, including structured trade related transfer risk mitigation of $\$ 830$ million and $\$ 950$ million, third party funding of $\$ 313$ million and $\$ 286$ million, and linked certificates of deposit of $\$ 59$ million and $\$ 125$ million at December 31, 2005 and 2004. The resulting total foreign exposure net of risk mitigation was $\$ 2.3$ billion and $\$ 2.2$ billion at December 31, 2005 and 2004.

## Information for periods after April 1, 2004 includes the FleetBoston acquisition; prior periods have not been restated.

## Bank of America/FleetBoston <br> Pro Forma Combined Statement of Income <br> Total Corporation

The following pro forma combined financial information and explanatory notes present how the combined financial statements of Bank of America and FleetBoston may have appeared had the businesses actually been combined at the beginning of the period presented. The pro forma combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined companies had the companies actually been combined at the beginning of the period presented and had the impact of possible revenue enhancements, expense efficiencies, hedging activities, asset dispositions, and share repurchases, among other factors, been considered.

| (Dollars in millions, except per share information) | For the Year Ended December 31, 2004 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank of America Post Merger |  | FleetBoston Premerger |  | Pro Forma Adjustments |  |  | Combined |  |
| Net interest income | \$ | 28,794 | \$ | 1,705 | \$ | 82 | (A) (B) (C) (D) (E) | \$ | 30,581 |
| Noninterest income |  |  |  |  |  |  |  |  |  |
| Service charges |  | 6,989 |  | 385 |  | (38) | (F) |  | 7,336 |
| Investment and brokerage services |  | 3,614 |  | 413 |  |  |  |  | 4,027 |
| Mortgage banking income |  | 414 |  | 6 |  |  |  |  | 420 |
| Investment banking income |  | 1,886 |  | 33 |  |  |  |  | 1,919 |
| Equity investment gains |  | 863 |  | 86 |  |  |  |  | 949 |
| Card income |  | 4,592 |  | 152 |  | 148 | (C) (F) (G) |  | 4,892 |
| Trading account profits |  | 869 |  | 49 |  |  |  |  | 918 |
| Other income |  | 858 |  | 284 |  | - |  |  | 1,142 |
| Total noninterest income |  | 20,085 |  | 1,408 |  | 110 |  |  | 21,603 |
|  |  |  |  |  |  |  |  |  |  |
| Total revenue |  | 48,879 2,769 |  | 3,113 |  | 192 |  |  | 52,184 |
| Provision for credit losses Gains on sales of securities |  | 2,769 $\mathbf{2 , 1 2 3}$ |  | - 49 |  | - |  |  | 2,769 $\mathbf{2 , 1 7 2}$ |
| Noninterest expense |  |  |  |  |  |  |  |  |  |
| Personnel |  | 13,435 |  | 899 |  | (5) | (H) |  | 14,329 |
| Occupancy |  | 2,379 |  | 136 |  | (14) | (I) |  | 2,501 |
| Equipment |  | 1,214 |  | 101 |  | (5) | (I) |  | 1,310 |
| Marketing |  | 1,349 |  | 95 |  | 53 | (G) |  | 1,497 |
| Professional Fees |  | 836 |  | 89 |  |  |  |  | 925 |
| Amortization of intangibles |  | 664 |  | 21 |  | 120 | (J) |  | 805 |
| Data Processing |  | 1,330 |  | 103 |  |  |  |  | 1,433 |
| Telecommunications |  | 730 |  | 21 |  |  |  |  | 751 |
| Other general operating (including indirect expenses) |  | 4,457 |  | 499 |  | - |  |  | 4,956 |
| Merger and restructuring charges |  | 618 |  | - |  |  |  |  | 618 |
| Total noninterest expense |  | 27,012 |  | 1,964 |  | 149 |  |  | 29,125 |
| Income before income taxes |  | 21,221 |  | 1,198 |  | 43 |  |  | 22,462 |
| Income tax expense |  | 7,078 |  | 425 |  | 56 | (K) |  | 7,559 |
| Net income |  | 14,143 |  | 773 |  | (13) |  |  | 14,903 |
| Net income available to common shareholders |  | 14,127 |  | 768 |  | (13) |  |  | 14,882 |
| Earnings per share |  | 3.76 |  | 0.72 |  |  |  |  | 3.67 |
| Diluted earnings per share |  | 3.69 |  | 0.71 |  |  |  |  | 3.61 |
| Merger and restructuring charges, net of tax |  | 411 |  | - |  | - |  |  | 411 |
| Operating net income |  | 14,554 |  | 773 |  | (13) |  |  | 15,314 |
| Operating net income available to common shareholders |  | 14,538 |  | 768 |  | (13) |  |  | 15,293 |
| Operating diluted earnings per share |  | 3.80 |  | 0.71 |  |  |  |  | 3.71 |
| Impact of merger and restructuring charges | \$ | 0.11 | \$ | - | \$ | (0.01) |  | \$ | 0.10 |
| Average common shares issued and outstanding (in thousands) |  | 3,758,507 |  | 1,071,104 |  | 5,289) | (L) |  | 54,322 |
| Average diluted common shares issued and outstanding (in thousands) |  | 3,823,943 |  | 1,086,636 |  | 5,908) | (L) |  | 24,671 |

Certain prior period amounts have been reclassified to conform with current period presentation.

## Bank of America/FleetBoston <br> Pro Forma Combined Statement of Income <br> Global Consumer and Small Business

The following pro forma combined financial information and explanatory notes present how the combined financial statements of Bank of America and FleetBoston may have appeared had the businesses actually been combined at the beginning of the period presented. The pro forma combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined companies had the companies actually been combined at the beginning of the period presented and had the impact of possible revenue enhancements, expense efficiencies, hedging activities, asset dispositions, and share repurchases, among other factors, been considered.

| (Dollars in millions) | For the Year Ended December 31, 2004 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank of America Post Merger |  | FleetBoston Premerger |  | Pro Forma Adjustments |  | (M) | Combined |
| Net interest income | \$ | 15,911 | \$ | 967 | \$ | (10) |  | \$16,868 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Service charges |  | 4,329 |  | 191 |  | (38) |  | 4,482 |
| Investment and brokerage services |  | - |  | - |  |  |  | - |
| Mortgage banking income |  | 589 |  | 6 |  |  |  | 595 |
| Investment banking income |  | - |  | - |  |  |  | - |
| Equity investment gains |  | - |  | - |  |  |  | - |
| Card income |  | 4,359 |  | 120 |  | 148 |  | 4,627 |
| Trading account profits |  | (361) |  | 6 |  |  |  | (355) |
| Other income |  | 329 |  | 20 |  | - |  | 349 |
| Total noninterest income |  | 9,245 |  | 343 |  | 110 |  | 9,698 |
| Total revenue |  | 25,156 |  | 1,310 |  | 100 |  | 26,566 |
| Provision for credit losses |  | 3,333 |  | 143 |  |  |  | 3,476 |
| Gains on sales of securities |  | 117 |  | - |  |  |  | 117 |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Personnel |  | 3,181 |  | 197 |  |  |  | 3,378 |
| Occupancy |  | 1,165 |  | 74 |  | (1) |  | 1,238 |
| Equipment |  | 205 |  | 13 |  |  |  | 218 |
| Marketing |  | 1,061 |  | 57 |  | 55 |  | 1,173 |
| Professional Fees |  | 76 |  | 6 |  |  |  | 82 |
| Amortization of intangibles |  | 441 |  | 15 |  | 80 |  | 536 |
| Data Processing |  | 360 |  | 14 |  |  |  | 374 |
| Telecommunications |  | 199 |  | 3 |  |  |  | 202 |
| Other general operating (including indirect expenses) |  | 5,867 |  | 250 |  | (1) |  | 6,116 |
| Merger and restructuring charges |  | - |  | - |  |  |  | - |
| Total noninterest expense |  | 12,555 |  | 629 |  | 133 |  | 13,317 |
| Income before income taxes |  | 9,385 |  | 538 |  | (33) |  | 9,890 |
| Income tax expense |  | 3,414 |  | 242 |  | (43) |  | 3,613 |
| Net Income | \$ | 5,971 | \$ | 296 | \$ | 10 |  | \$ 6,277 |

Certain prior period amounts have been reclassified to conform with current period presentation.

## Bank of America/FleetBoston <br> Pro Forma Combined Statement of Income <br> Global Business and Financial Services

The following pro forma combined financial information and explanatory notes present how the combined financial statements of Bank of America and FleetBoston may have appeared had the businesses actually been combined at the beginning of the period presented. The pro forma combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined companies had the companies actually been combined at the beginning of the period presented and had the impact of possible revenue enhancements, expense efficiencies, hedging activities, asset dispositions, and share repurchases, among other factors, been considered.

| (Dollars in millions) | For the Year Ended December 31, 2004 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank of America Post Merger |  | FleetBoston Premerger |  | Pro Forma Adjustments |  | (M) | Combined |
| Net interest income | \$ | 6,534 | \$ | 549 | \$ | 30 |  | \$ 7,113 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Service charges |  | 1,287 |  | 118 |  |  |  | 1,405 |
| Investment and brokerage services |  | 168 |  | 36 |  |  |  | 204 |
| Mortgage banking income |  | 7 |  | 4 |  |  |  | 11 |
| Investment banking income |  | 132 |  | 19 |  |  |  | 151 |
| Equity investment gains |  | 52 |  | 2 |  |  |  | 54 |
| Card income |  | 82 |  | 9 |  |  |  | 91 |
| Trading account profits |  | 128 |  | 36 |  |  |  | 164 |
| Other income |  | 861 |  | 187 |  | - |  | 1,048 |
| Total noninterest income |  | 2,717 |  | 411 |  | - |  | 3,128 |
| Total revenue |  | 9,251 |  | 960 |  | 30 |  | 10,241 |
| Provision for credit losses |  | (442) |  | 81 |  |  |  | (361) |
| Gains on sales of securities |  | - |  | - |  |  |  | - |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Personnel |  | 1,517 |  | 236 |  |  |  | 1,753 |
| Occupancy |  | 217 |  | 28 |  | (3) |  | 242 |
| Equipment |  | 46 |  | 14 |  | (1) |  | 59 |
| Marketing |  | 62 |  | 8 |  |  |  | 70 |
| Professional Fees |  | 69 |  | 13 |  |  |  | 82 |
| Amortization of intangibles |  | 113 |  | 3 |  | 21 |  | 137 |
| Data Processing |  | 65 |  | 18 |  |  |  | 83 |
| Telecommunications |  | 45 |  | 6 |  |  |  | 51 |
| Other general operating (including indirect expenses) |  | 1,464 |  | 211 |  | 5 |  | 1,680 |
| Merger and restructuring charges |  | - |  | - |  |  |  | - |
| Total noninterest expense |  | 3,598 |  | 537 |  | 22 |  | 4,157 |
| Income before income taxes |  | 6,095 |  | 342 |  | 8 |  | 6,445 |
| Income tax expense |  | 2,251 |  | 109 |  | 10 |  | 2,370 |
| Net Income | \$ | 3,844 | \$ | 233 | \$ | (2) |  | \$ 4,075 |

Certain prior period amounts have been reclassified to conform with current period presentation.

## Bank of America/FleetBoston <br> Pro Forma Combined Statement of Income <br> Global Capital Markets and Investment Banking

The following pro forma combined financial information and explanatory notes present how the combined financial statements of Bank of America and FleetBoston may have appeared had the businesses actually been combined at the beginning of the period presented. The pro forma combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined companies had the companies actually been combined at the beginning of the period presented and had the impact of possible revenue enhancements, expense efficiencies, hedging activities, asset dispositions, and share repurchases, among other factors, been considered.

| (Dollars in millions) | For the Year Ended December 31, 2004 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank of America Post Merger |  | FleetBoston Premerger |  | Pro Forma Adjustments |  | (M) | Combined |
| Net interest income | \$ | 4,058 | \$ | 161 | \$ | (9) |  | \$ 4,210 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Service charges |  | 1,287 |  | 56 |  |  |  | 1,343 |
| Investment and brokerage services |  | 705 |  | 15 |  |  |  | 720 |
| Mortgage banking income |  | 7 |  | 2 |  |  |  | 9 |
| Investment banking income |  | 1,783 |  | 7 |  |  |  | 1,790 |
| Equity investment gains |  | 58 |  | - |  |  |  | 58 |
| Card income |  | 151 |  | - |  |  |  | 151 |
| Trading account profits |  | 1,023 |  | 26 |  |  |  | 1,049 |
| Other income |  | (26) |  | 50 |  | - |  | 24 |
| Total noninterest income |  | 4,988 |  | 156 |  | - |  | 5,144 |
| Total revenue |  | 9,046 |  | 317 |  | (9) |  | 9,354 |
| Provision for credit losses |  | (445) |  | 15 |  |  |  | (430) |
| Gains on sales of securities |  | (10) |  | - |  |  |  | (10) |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Personnel |  | 2,356 |  | 39 |  |  |  | 2,395 |
| Occupancy |  | 254 |  | 5 |  |  |  | 259 |
| Equipment |  | 33 |  | - |  |  |  | 33 |
| Marketing |  | 52 |  | - |  |  |  | 52 |
| Professional Fees |  | 213 |  | 1 |  |  |  | 214 |
| Amortization of intangibles |  | 43 |  | 2 |  | 4 |  | 49 |
| Data Processing |  | 67 |  | 2 |  |  |  | 69 |
| Telecommunications |  | 43 |  | - |  |  |  | 43 |
| Other general operating (including indirect expense allocations) |  | 3,520 |  | 81 |  | (1) |  | 3,600 |
| Merger and restructuring charges |  | - |  | - |  |  |  | - |
| Total noninterest expense |  | 6,581 |  | 130 |  | 3 |  | 6,714 |
| Income before income taxes |  | 2,900 |  | 172 |  | (12) |  | 3,060 |
| Income tax expense |  | 976 |  | 81 |  | (16) |  | 1,041 |
| Net Income | \$ | 1,924 | \$ | 91 | \$ | 4 |  | \$ 2,019 |

Certain prior period amounts have been reclassified to conform with current period presentation.

## Bank of America/FleetBoston <br> Pro Forma Combined Statement of Income <br> Global Wealth and Investment Management

The following pro forma combined financial information and explanatory notes present how the combined financial statements of Bank of America and FleetBoston may have appeared had the businesses actually been combined at the beginning of the period presented. The pro forma combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined companies had the companies actually been combined at the beginning of the period presented and had the impact of possible revenue enhancements, expense efficiencies, hedging activities, asset dispositions, and share repurchases, among other factors, been considered.

| (Dollars in millions) | For the Year Ended December 31, 2004 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank of America Post Merger |  | FleetBoston Premerger |  | Pro Forma Adjustments |  | (M) | Combined |  |
| Net interest income | \$ | 2,869 | \$ | 83 | \$ | - |  | \$ | 2,952 |
| Noninterest income |  |  |  |  |  |  |  |  |  |
| Service charges |  | 82 |  | 1 |  |  |  |  | 83 |
| Investment and brokerage services |  | 2,728 |  | 379 |  |  |  |  | 3,107 |
| Mortgage banking income |  | 58 |  | - |  |  |  |  | 58 |
| Investment banking income |  | 19 |  | 3 |  |  |  |  | 22 |
| Equity investment gains |  | 3 |  | 3 |  |  |  |  | 6 |
| Card income |  | - |  | - |  |  |  |  | - |
| Trading account profits |  | 86 |  | 41 |  |  |  |  | 127 |
| Other income |  | 88 |  | 15 |  | - |  |  | 103 |
|  |  | , |  |  |  | - |  |  |  |
| Total noninterest income |  | 3,064 |  | 442 |  | - |  |  | 3,506 |
|  |  | , |  | - |  | - |  |  |  |
| Total revenue |  | 5,933 |  | 525 |  | - |  |  | 6,458 |
| Provision for credit losses |  | (20) |  | 2 |  |  |  |  | (18) |
| Gains on sales of securities |  | - |  | - |  |  |  |  | - |
| Noninterest expense |  |  |  |  |  |  |  |  |  |
| Personnel |  | 1,422 |  | 165 |  |  |  |  | 1,587 |
| Occupancy |  | 155 |  | 17 |  | (1) |  |  | 171 |
| Equipment |  | 21 |  | 3 |  |  |  |  | 24 |
| Marketing |  | 41 |  | 5 |  |  |  |  | 46 |
| Professional Fees |  | 151 |  | 13 |  |  |  |  | 164 |
| Amortization of intangibles |  | 62 |  | (1) |  | 14 |  |  | 75 |
| Data Processing |  | 56 |  | 13 |  |  |  |  | 69 |
| Telecommunications |  | 30 |  | 2 |  |  |  |  | 32 |
| Other general operating (including indirect expenses) |  | 1,493 |  | 332 |  | (1) |  |  | 1,824 |
| Merger and restructuring charges |  | - |  | - |  |  |  |  | - |
| Total noninterest expense |  | 3,431 |  | 549 |  | 12 |  |  | 3,992 |
| Income before income taxes |  | 2.522 |  | (26) |  | (12) |  |  | 2,484 |
| Income tax expense |  | 917 |  | 37 |  | (16) |  |  | 938 |
| Net Income | \$ | 1,605 | \$ | (63) | \$ | 4 |  | \$ | 1,546 |

Certain prior period amounts have been reclassified to conform with current period presentation.

## Bank of America/FleetBoston <br> Pro Forma Combined Statement of Income <br> All Other

The following pro forma combined financial information and explanatory notes present how the combined financial statements of Bank of America and FleetBoston may have appeared had the businesses actually been combined at the beginning of the period presented. The pro forma combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined companies had the companies actually been combined at the beginning of the period presented and had the impact of possible revenue enhancements, expense efficiencies, hedging activities, asset dispositions, and share repurchases, among other factors, been considered.

| (Dollars in millions) | For the Year Ended December 31, 2004 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank of America Post Merger |  | FleetBoston Premerger |  | Pro Forma Adjustments |  | (M) | Combined |  |
| Net interest income (Includes FTE offset) | \$ | (578) | \$ | (55) | \$ | 71 |  | \$ | (562) |
| Noninterest income |  |  |  |  |  |  |  |  |  |
| Service charges |  | 4 |  | 19 |  | - |  |  | 23 |
| Investment and brokerage services |  | 13 |  | (17) |  | - |  |  | (4) |
| Mortgage banking income |  | (247) |  | (6) |  | - |  |  | (253) |
| Investment banking income |  | (48) |  | 4 |  | - |  |  | (44) |
| Equity investment gains |  | 750 |  | 81 |  | - |  |  | 831 |
| Card income |  | - |  | 23 |  | - |  |  | 23 |
| Trading account profits |  | (7) |  | (60) |  | - |  |  | (67) |
| Other income |  | (394) |  | 12 |  | - |  |  | (382) |
| Total noninterest income |  | 71 |  | 56 |  | - |  |  | 127 |
| Total revenue |  | (507) |  | 1 |  | 71 |  |  | (435) |
| Provision for credit losses |  | 343 |  | (241) |  | - |  |  | 102 |
| Gains on sales of securities |  | 2,016 |  | 49 |  | - |  |  | 2,065 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |
| Personnel |  | 4,959 |  | 262 |  | (5) |  |  | 5,216 |
| Occupancy |  | 588 |  | 12 |  | (9) |  |  | 591 |
| Equipment |  | 909 |  | 71 |  | (4) |  |  | 976 |
| Marketing |  | 133 |  | 25 |  | (2) |  |  | 156 |
| Professional Fees |  | 327 |  | 56 |  | - |  |  | 383 |
| Amortization of intangibles |  | 5 |  | 2 |  | 1 |  |  | 8 |
| Data Processing |  | 782 |  | 56 |  | - |  |  | 838 |
| Telecommunications |  | 413 |  | 10 |  | - |  |  | 423 |
| Other general operating (including indirect expenses) |  | $(7,887)$ |  | (375) |  | (2) |  |  | $(8,264)$ |
| Merger and restructuring charges |  | 618 |  | - |  | - |  |  | 618 |
| Total noninterest expense |  | 847 |  | 119 |  | (21) |  |  | 945 |
| Income before income taxes |  | 319 |  | 172 |  | 92 |  |  | 583 |
| Income tax expense (includes FTE offset) |  | (480) |  | (44) |  | 121 |  |  | (403) |
| Net Income | \$ | 799 | \$ | 216 | \$ | (29) |  | \$ | 986 |

Certain priorperiod amounts have been reclassified to conform with current period presentation.

The pro forma adjustments included in the unaudited pro forma condensed combined financial information are as follows:
(A) An adjustment of $\$ 770$ million to decrease the book value of the loan and lease portfolio to fair value was recorded. The adjustment will be recognized over the estimated remaining life of the loan and lease portfolio. The impact of the adjustment was to increase Interest Income by approximately $\$ 40$ million for the year ended December 31 , 2004.
(B) An adjustment of $\$ 84$ million to decrease the book value of the securities portfolio to fair value was recorded. Certain unrealized gains currently reflected in other comprehensive income by FleetBoston will be accounted for as a premium paid by Bank of America and will be recognized over the remaining life of the securities portfolio. The impact of the amortization of the premium/discount was to increase Interest Income by approximately $\$ 11$ million for the year ended December 31 , 2004.
(C) An adjustment of $\$ 54$ million to reclassify FleetBoston's credit card late fee revenue from Other Interest Income to Card Income to conform with Bank of America's classification.
(D) An adjustment of $\$ 313$ million to increase the book value of fixed-rate deposit liabilities to fair value was recorded. The adjustment will be recognized over the estimated remaining term of the related deposit liabilities. The impact of the adjustment was to decrease Interest Expense by approximately $\$ 20$ million for the year ended December 31, 2004.
(E) An adjustment of $\$ 1.182$ billion to increase the book value of outstanding long-term debt instruments to fair value was recorded. The adjustment will be recognized over the remaining life of the long-term debt instruments. The impact of the fair value adjustment was to decrease Interest Expense by approximately $\$ 66$ million for the year ended December 31, 2004.
(F) Adjustment to reclassify FleetBoston's debit card revenue from Service Charges to Card Income to conform with Bank of America's classification.
(G) Adjustment to reclassify FleetBoston's credit card marketing expense from Card Income to Marketing Expense to conform with Bank of America's classification. The impact of this reclassification was to increase both Card Income and Marketing Expense by approximately $\$ 53$ million for the year ended December 31, 2004.
(H) Adjustment of fixed-rate deferred compensation plans to current interest rates.
(I) An adjustment of $\$ 738$ million to decrease the book value of owned real estate, leased property and related improvements, signage and computer equipment to fair value was recorded. The effect of these adjustments was to reduce occupancy costs by $\$ 14$ million and equipment costs by $\$ 5$ million for the year ended December $31,2004$.
(J) For purchase accounting a core deposit intangible of $\$ 2.174$ billion, a purchased credit card relationship intangible of $\$ 660$ million and other customer relationship intangibles of $\$ 409$ million were recorded. These intangibles will be amortized over a period not to exceed ten years, on an accelerated basis for the core deposit intangible and purchased credit card relationship intangible and a straight-line basis for the other customer relationship intangibles. The value of the intangibles represents the estimated future economic benefit resulting from the acquired customer balances and relationships. This value was estimated by considering cash flows from the current balances of accounts, expected growth or attrition in balances, and the estimated life of the relationship. The impact of these adjustments was to increase Amortization of Intangibles $\$ 120$ million for the year ended December 31, 2004.
(K) Adjustment to record the tax effect of the pro forma adjustments using Bank of America's statutory tax rate of 36.9 percent. The increase in the effective tax rate from the statutory rate of 36.9 percent reflects the effect of the accounting for leverage leases in accordance with Financial Accounting Standards Board Interpretation No. 21 "Accounting for Leases in a Business Combination."
(L) Weighted average shares were calculated using the historical weighted average shares outstanding for Bank of America and FleetBoston, adjusted using the exchange ratio to obtain the equivalent shares of Bank of America common stock for the year ended December 31, 2004. Both the historical weighted average shares outstanding of Bank of America and the exchange ratio have been adjusted to reflect the stock split. Earnings per share data has been computed based on the combined historical income of Bank of America, income from continuing operations for FleetBoston and the impact of pro forma purchase accounting adjustments.
(M) Reflects purchase accounting adjustments which were allocated to the business segments and All Other primarily based on how the assets acquired and liabilities assumed in the FleetBoston acquisition were allocated to the respective business segments.

|  | Bank of America/FleetBoston <br> Additional Pro Forma Calculations <br> For the Year Ended December 31, 2004 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |

(A) - Includes pro forma adjustments A, C, G and J as described on page 35 related to Card Services.
(B) - Includes pro forma adjustments A, C, F, G, I and J as described on page 35 related to Global Consumer and Small Business Banking.
(C) - Includes pro forma adjustments A, B, C, D and E as described on page 35.

The difference between the held and managed information above is the impact of the securitized portfolio.

| (Dollars in millions, except per share information) | For the Three Months Ended December 31, |  | For the Twelve Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| For the Period |  |  |  |  |
| Net income | \$ 389 | \$ 769 | \$ 1,771 | \$ 2,677 |
| Total revenue | 2,509 | 2,819 | 10,275 | 10,794 |
| Noninterest expense | 1,658 | 1,354 | 6,541 | 5,517 |
| Provision for credit losses | 279 | 257 | 1,001 | 1,147 |
| Per Common Share |  |  |  |  |
| Earnings per common share | \$ . 30 | \$ . 60 | \$ 1.39 | \$ 2.08 |
| Diluted earnings per common share | . 30 | . 59 | 1.37 | 2.05 |
| Cash dividends declared | . 14 | . 12 | . 56 | . 48 |
| Book value (period-end) | 10.64 | 10.26 |  |  |
| At Period-End |  |  |  |  |
| Assets | \$ 61,862 | \$ 61,714 |  |  |
| Loan receivables | 37,507 | 33,759 |  |  |
| Deposits | 28,661 | 31,240 |  |  |
| Total stockholders' equity | 13,410 | 13,323 |  |  |
| Ratios |  |  |  |  |
| Return on average assets | 2.50\% | 4.96\% | 2.86\% | 4.39\% |
| Return on average common stockholders' equity | 11.70 | 23.65 | 13.61 | 22.09 |
| Net interest margin ${ }^{(1)}$ | 5.89 | 5.36 | 5.72 | 5.33 |
| Total equity to total assets (period-end) | 21.68 | 21.59 |  |  |
| Tier 1 capital ${ }^{(2)}$ | \$ 13,804 | \$ 13,968 |  |  |
| Leverage ratio ${ }^{(2)}$ | 22.58\% | 22.80\% |  |  |
| Tier 1 risk-based capital ratio ${ }^{(2)}$ | 20.56 | 21.82 |  |  |
| Total risk-based capital ratio ${ }^{(2)}$ | 23.44 | 25.39 |  |  |
| Asset Quality - Loan Receivables |  |  |  |  |
| Delinquency ${ }^{(3)}$ | 2.54\% | 3.29\% |  |  |
| Net credit loss ${ }^{(4)}$ | 4.66 | 3.74 | 3.88\% | 4.26\% |
| Volume |  |  |  |  |
| Sales volume | \$ 40,382 | \$ 38,023 | \$148,618 | \$137,207 |
| Cash advance volume | 20,593 | 15,993 | 79,915 | 68,954 |
| Total volume | \$ 60,975 | \$ 54,016 | \$228,533 | \$206,161 |
|  | $\square$ |  |  |  |
| Managed Data ${ }^{(5)}$ |  |  |  |  |
| At Period End: |  |  |  |  |
| Loan receivables | \$ 37,507 | \$ 33,759 |  |  |
| Securitized loans | 90,062 | 87,859 |  |  |
| Total managed loans | \$127,569 | \$121,618 |  |  |
|  | - | $\square$ |  |  |
| Average for the Period: |  |  |  |  |
| Loan receivables | \$ 35,915 | \$ 31,474 | \$ 33,437 | \$ 31,056 |
| Securitized loans | 88,940 | 87,496 | 86,508 | 87,040 |
|  |  |  |  |  |
| Total managed loans | \$124,855 | \$118,970 | \$119,945 | \$118,096 |
|  | $\longrightarrow$ | — | - |  |
| For the Period: |  |  |  |  |
| Delinquency ${ }^{(3)}$ | 3.47\% | 4.13\% |  |  |
| Net credit loss ${ }^{(4)}$ | 5.92 | 4.43 | 4.84\% | 4.74\% |
| Net interest margin ${ }^{(1)}$ | 6.88 | 7.94 | 7.44 | 7.98 |
| Total revenue | \$ 3,939 | \$ 3,841 | \$ 14,781 | \$ 15,071 |
| Provision for credit losses | 1,709 | 1,279 | 5,507 | 5,424 |
| (1) Net interest margin ratios are presented on a fully taxable eq |  |  |  |  |
| (2) December 31, 2005 amounts are estimates. |  |  |  |  |
| (3) Delinquency represents accruing loans that ar |  |  |  |  |
| (4) MBNA Corporation's net credit loss ratio is calculated by dividing annualized net credit losses, which exclude uncollectible accrued interest and fees and fraud losses, for the period by average loans, which include the estimated collectible billed interest and fees for the corresponding period. |  |  |  |  |
| (5) MBNA Corporation allocates resources on a managed basis, and financial data provided to management reflects MBNA Corporation's results on a managed basis. Managed data assumes MBNA Corporation's securitized loan principal receivables have not been sold and presents the earnings on securitized loan principal receivables in the same fashion as MBNA Corporation's owned loans. Management, equity and debt analysts, rating agencies and others evaluate MBNA Corporation's operations on a managed basis because the loans that are securitized are subject to underwriting standards comparable to MBNA Corporation's owned loans, and MBNA Corporation services the securitized and owned loans, and the related accounts, together and in the same manner without regard to ownership of the loans. In a securitization, the account relationships are not sold to the trust. MBNA Corporation continues to own and service the accounts that generate the securitized loan principal receivables. The credit performance of the entire managed loan portfolio is important to understand the quality of loan originations and the related credit risks inherent in the owned portfolio and retained interests in its securitization transactions. |  |  |  |  |

Exhibit A reconciles as reported income statement data for the period to managed revenue and managed provision for credit losses, the loan receivables net credit loss ratio to the managed net credit loss ratio, the loan receivables delinquency ratio to the managed delinquency ratio, and the net interest margin ratio to the managed net interest margin ratio. Managed revenue includes the impact of the gain recognized on securitized loan principal receivables in accordance with Statement of Financial Accounting Standards No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities - a replacement of FASB Statement No. 125" ("Statement No. 140").

## MBNA Corporation

## Consolidated Statements of Income



MBNA Corporation

## Consolidated Balance Sheets - Period End

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

## MBNA Corporation

## Average Balances and Interest Rates - Fully Taxable Equivalent Basis ${ }^{(1)}$

| For the Three Months Ended, (FTE Basis) (Dollars in millions) | December 31, 2005 |  |  | December 31, 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest or Expense | Yield / Rate | Average Balance | Interest or Expense | Yield / Rate |
| Assets: |  |  |  |  |  |  |
| Investments | \$ 8,874 | \$ 83 | 3.73\% | \$13,614 | \$ 85 | 2.50\% |
| Other interest-earning assets | 3,595 | 84 | 9.22 | 4,181 | 81 | 7.67 |
| Domestic loan receivables | 23,584 | 688 | 11.56 | 21,131 | 635 | 11.95 |
| Foreign loan receivables | 12,331 | 327 | 10.53 | 10,343 | 265 | 10.20 |
|  |  |  |  |  |  |  |
| Total interest-earning assets | 48,384 | 1,182 | 9.69 | 49,269 | 1,066 | 8.61 |
| Allowance for loan losses | (941) |  |  | $(1,147)$ |  |  |
| Other assets | 14,350 |  |  | 13,577 |  |  |
|  | - |  |  | - |  |  |
| Total assets | \$61,793 |  |  | \$61,699 |  |  |
|  | $\underline{ }$ |  |  | 61, |  |  |
| Liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| Domestic time deposits | \$18,451 | 185 | 3.99 | \$20,834 | 204 | 3.90 |
| Domestic money market deposit accounts | 6,441 | 62 | 3.81 | 6,876 | 30 | 1.74 |
| Domestic other deposits | 14 | - | 3.40 | 159 | 1 | 1.62 |
| Foreign time deposits | 977 | 7 | 2.69 | 1,295 | 14 | 4.46 |
| Total interest-bearing deposits | 25,883 | 254 | 3.90 | 29,164 | 249 | 3.40 |
| Short-term borrowings | 2,199 | 25 | 4.51 | 1,921 | 26 | 5.34 |
| Long-term debt | 13,756 | 184 | 5.30 | 11,437 | 128 | 4.44 |
|  |  |  |  |  |  |  |
| Total interest-bearing liabilities | 41,838 | 463 | 4.39 | 42,522 | 403 | 3.77 |
| Noninterest-bearing deposits | 2,828 |  |  | 2,701 |  |  |
| Other liabilities | 3,926 |  |  | 3,335 |  |  |
|  |  |  |  |  |  |  |
| Total liabilities | 48,592 |  |  | 48,558 |  |  |
| Stockholders' equity | 13,201 |  |  | 13,141 |  |  |
| Total liabilities and stockholders' equity | \$61,793 |  |  | \$61,699 |  |  |
|  |  |  |  |  |  |  |
| Net interest income |  | \$ 719 |  |  | \$ 663 |  |
| - C |  |  |  |  |  |  |
| Net interest margin |  |  | 5.89 |  |  | 5.36 |
| Net interest spread |  |  | 5.30 |  |  | 4.84 |


| For the Twelve Months Ended, (FTE Basis) (Dollars in millions) | December 31, 2005 |  |  | December 31, 200 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest or Expense | Yield / | Average Balance | Interest or Expense | Yield / Rate |
| Assets: |  |  |  |  |  |  |
| Investments | \$11,213 | \$ 376 | 3.35\% | \$12,446 | \$ 262 | 2.11\% |
| Other interest-earning assets | 3,793 | 337 | 8.88 | 4,121 | 316 | 7.67 |
| Domestic loan receivables | 21,563 | 2,550 | 11.83 | 21,496 | 2,517 | 11.71 |
| Foreign loan receivables | 11,874 | 1,260 | 10.62 | 9,560 | 975 | 10.20 |
|  |  |  |  |  |  |  |
| Total interest-earning assets | 48,443 | 4,523 | 9.34 | 47,623 | 4,070 | 8.55 |
| Allowance for loan losses | $(1,035)$ |  |  | $(1,206)$ |  |  |
| Other assets | 14,480 |  |  | 14,536 |  |  |
|  | - |  |  |  |  |  |
| Total assets | \$61,888 |  |  | \$60,953 |  |  |
|  | - |  |  | - |  |  |
| Liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| Domestic time deposits | \$19,843 | 777 | 3.92 | \$20,849 | 830 | 3.98 |
| Domestic money market deposit accounts | 6,390 | 193 | 3.02 | 7,437 | 121 | 1.62 |
| Domestic other deposits | 72 | 2 | 2.48 | 137 | 2 | 1.24 |
| Foreign time deposits | 1,245 | 48 | 3.87 | 818 | 29 | 3.57 |
| Total interest-bearing deposits | 27,550 | 1,020 | 3.70 | 29,241 | 982 | 3.36 |
| Short-term borrowings | 2,241 | 97 | 4.33 | 1,923 | 77 | 4.00 |
| Long-term debt | 12,623 | 637 | 5.05 | 11,715 | 473 | 4.04 |
|  |  |  |  |  |  |  |
| Total interest-bearing liabilities | 42,414 | 1,754 | 4.14 | 42,879 | 1,532 | 3.57 |
| Noninterest-bearing deposits | 2,810 |  |  | 2,653 |  |  |
| Other liabilities | 3,491 |  |  | 3,093 |  |  |
|  | - |  |  | - |  |  |
| Total liabilities | 48,715 |  |  | 48,625 |  |  |
| Stockholders' equity | 13,173 |  |  | 12,328 |  |  |
|  | \$61,888 |  |  | \$60,953 |  |  |


| Net interest margin | 5.72 | 5.33 |
| :--- | :--- | :--- |


| Net interest spread | 5.20 |
| :--- | :--- |

(1) Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

## MBNA Corporation

Exhibit A (Dollars in millions)

## RECONCILIATION OF INCOME STATEMENT DATA FOR THE PERIOD TO MANAGED REVENUE AND MANAGED PROVISION FOR CREDIT LOSSES

|  | For the Three Months Ended December 31, |  | For the Twelve Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Total revenue: |  |  |  |  |
| Total revenue | \$ 2,509 | \$ 2,819 | \$ 10,275 | \$ 10,794 |
| Securitization adjustments | 1,430 | 1,022 | 4,506 | 4,277 |
|  | - | - |  |  |
| Managed revenue | \$ 3,939 | \$ 3,841 | \$ 14,781 | \$ 15,071 |
|  |  |  |  |  |
| Provision for credit losses: |  |  |  |  |
| Provision for credit losses | \$ 279 | \$ 257 | \$ 1,001 | \$ 1,147 |
| Securitization adjustments | 1,430 | 1,022 | 4,506 | 4,277 |
|  |  |  |  |  |
| Managed provision for credit losses | \$ 1,709 | \$ 1,279 | \$ 5,507 | \$ 5,424 |

## RECONCILIATION OF THE LOAN RECEIVABLES NET CREDIT LOSS RATIO TO THE MANAGED NET CREDIT LOSS RATIO

|  | Net Credit Losses ${ }^{(1)}$ |  | Average Loans Outstanding |  | Net Credit Loss <br> Ratio ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the Three Months Ended December 31, 2005 |  |  |  |  |
| Loan receivables | \$ | 419 | \$ | 35,915 | 4.66\% |
| Securitized loans |  | 1,430 |  | 88,940 | 6.43 |
| Managed loans | \$ | 1,849 | \$ | 124,855 | 5.92 |
|  | For the Twelve Months Ended December 31, 2005 |  |  |  |  |
| Loan receivables | \$ | 1,297 | \$ | 33,437 | 3.88 |
| Securitized loans |  | 4,506 |  | 86,508 | 5.21 |
| Managed loans | \$ | 5,803 | \$ | 119,945 | 4.84 |
|  | For the Three Months Ended December 31, 2004 |  |  |  |  |
| Loan receivables | \$ | 295 | \$ | 31,474 | 3.74 |
| Securitized loans |  | 1,022 |  | 87,496 | 4.67 |
| Managed loans | \$ | 1,317 | \$ | 118,970 | 4.43 |
|  | For the Twelve Months Ended December 31, 2004 |  |  |  |  |
| Loan receivables | \$ | 1,324 | \$ | 31,056 | 4.26 |
| Securitized loans |  | 4,277 |  | 87,040 | 4.91 |
| Managed loans | \$ | 5,601 | \$ | 118,096 | 4.74 |

## RECONCILIATION OF THE LOAN RECEIVABLES DELINQUENCY RATIO TO THE MANAGED DELINQUENCY RATIO

|  | Delinquent <br> Balances ${ }^{(2)}$ | Ending Loans Outstanding | $\begin{aligned} & \text { Delinquency } \\ & \text { Ratio }^{(2)} \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | December 31, 2005 |  |  |
| Loan receivables | \$ 951 | \$ 37,507 | 2.54\% |
| Securitized loans | 3,478 | 90,062 | 3.86 |
| Managed loans | \$ 4,429 | \$ 127,569 | 3.47 |
|  | December 31, 2004 |  |  |
| Loan receivables | \$ 1,111 | \$ 33,759 | 3.29 |
| Securitized loans | 3,914 | 87,859 | 4.45 |
| Managed loans | \$ 5,025 | \$ 121,618 | 4.13 |

## MBNA Corporation

Exhibit A (Dollars in millions)

## RECONCILIATION OF THE NET INTEREST MARGIN RATIO TO THE MANAGED NET INTEREST MARGIN RATIO

|  | Average <br> Earning Assets |  | Net Interest Income |  | Net Interest Margin Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the Three Months Ended December 31, 2005 |  |  |  |  |
| Net interest margin ${ }^{(3)}$ : |  |  |  |  |  |
| Investments | \$ | 8,874 |  |  |  |
| Other interest-earning assets |  | 3,595 |  |  |  |
| Loan receivables |  | 35,915 |  |  |  |
| Total | \$ | 48,384 | \$ | 719 | 5.89\% |
|  |  |  |  |  |  |
| Securitization adjustments: |  |  |  |  |  |
| Investments | \$ | - |  |  |  |
| Other interest-earning assets |  | $(3,513)$ |  |  |  |
| Securitized loans |  | 88,940 |  |  |  |
| Total | \$ | 85,427 |  | 1,603 | 7.44 |
|  |  | - |  |  |  |
| Managed net interest margin ${ }^{(3)}$ : |  |  |  |  |  |
| Investments | \$ | 8,874 |  |  |  |
| Other interest-earning assets |  | 82 |  |  |  |
| Managed loans |  | 124,855 |  |  |  |
| Total | \$ | 133,811 |  | 2,322 | 6.88 |
|  | For the Twelve Months Ended December 31, 2005 |  |  |  |  |
| Net interest margin ${ }^{(3)}$ : |  |  |  |  |  |
| Investments | \$ | 11,213 |  |  |  |
| Other interest-earning assets |  | 3,793 |  |  |  |
| Loan receivables |  | 33,437 |  |  |  |
| Total | \$ | 48,443 |  | 2,769 | 5.72 |
|  |  | - |  |  |  |
| Securitization adjustments: |  |  |  |  |  |
| Investments | \$ | - |  |  |  |
| Other interest-earning assets |  | $(3,715)$ |  |  |  |
| Securitized loans |  | 86,508 |  |  |  |
| Total | \$ | 82,793 |  | 6,998 | 8.45 |
|  |  |  |  |  |  |
| Managed net interest margin ${ }^{(3)}$ : |  |  |  |  |  |
| Investments | \$ | 11,213 |  |  |  |
| Other interest-earning assets |  | 78 |  |  |  |
| Managed loans |  | 119,945 |  |  |  |
| Total | \$ | 131,236 |  | 9,767 | 7.44 |

## MBNA Corporation

Exhibit A (Dollars in millions)

## RECONCILIATION OF THE NET INTEREST MARGIN RATIO TO THE MANAGED NET INTEREST MARGIN RATIO - continued


(1) MBNA Corporation's net credit loss ratio is calculated by dividing annualized net credit losses, which exclude uncollectible accrued interest and fees and fraud losses, for the period by average loans, which include the estimated collectible billed interest and fees for the corresponding period.
(2) Delinquency represents accruing loans that are 30 days or more past due.
(3) Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

# Bank of America Fourth Quarter 2005 Results 

Ken Lewis
President, Chairman and Chief Executive Officer
Al de Molina
Chief Financial Officer
January 23, 2006

## Forward Looking Statements

This presentation contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forwardlooking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; and 10) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov .

## Summary Earnings Statement

| \$ in millions | 2005 | 2004 | Proforma ${ }^{1}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2004 | \% Change |
| Core net interest income | \$ 30,545 | \$ 27,472 | \$ 29,272 | 4 \% |
| framing-related net interest | 1,444 | 2,039 | 2,039 |  |
| inctometerest income | 31,989 | 29,511 |  | 2 \% |
| (FJFinterest | 31,310 | 20,085 |  | 19 \% |
| iffatle | 27,589 | 49,596 |  | $9 \%$ |
| (FrbE) ${ }_{\text {sion }}$ for credit | 52,914 | 2,769 | 2,769 | 45 \% |
| Gsises on sales of debt securities | 1,084 | 2,123 | 2,172 | ( $50 \%$ ) |
| Noninterest expense (excl merger | 28,269 | 26,394 | 28,507 | ( $1 \%$ ) |
| Charifacime before merger | 17,161 | 14,554 | 15,314 | 12 \% |
|  | 275 | 411 | 411 |  |
| Net Income | \$ 16,886 | \$14,143 | \$ 14,903 | 13 \% |
| Diluted EPS reported | \$4.15 | \$3.69 | \$ 3.61 | 15 \% |
| Merger charge | . 06 | . 11 | . 10 |  |
| Bipated EPS (excl. merger charge) | \$4.21 | \$3.80 | \$ 3.71 | 13 \% |
| ${ }^{1}$ Proforma 2004 includes Fleet 1Q04 (supplemental earnings package includes details) | Bank of America Higher Standards |  |  |  |

## Earnings Highlights - 2005

- Record earnings of $\$ 16.9$ billion grew $19 \%$ over 2004. Excluding $\$ 275$ million merger charges earnings grew 18\%.
- On a proformabasis, including Fleet 1Q04 earnings grew 13\%, 12\% excluding merger
- 2005 highlighted byhatfontg consumer growth while completing Fleet transition and preparation for MBNA integration
- 2005 also included return of strength in commercial lending.
- 2005 earnings growth despite headwinds of $\$ 1.2$ billion higher provision costs and $\$ 1.0$ billion fewer securities gains
- Revenue growth on a proforma basis of $9 \%$ led by noninterest income growth while net interest income grew 2\%.
- 19\% noninterest income growth over proforma 2004 led by mortgage and card income, equity gains and trading profits.
- Expenses were down 1\% from proforma 2004 driving the efficiency ratio below the company's 50\% target.


## Summary Earnings Statement

| \$ in millions | 4Q05 | 3Q05 | 4Q04 | Vs. |
| :---: | :---: | :---: | :---: | :---: |
| Core net interest income | \$ 7,803 | \$ 7,657 | \$ 7,537 | 3Q25\% |
| (Fráalng-related net interest | 300 | 316 |  |  |
| income Net interest income | 8,413 | 7,973 | 7,954 | 2 \% |
| (FoTFihterest | 6,262 | 6,834 | 5,966 | ( 8 \%) |
| income | 14,365 | 14,807 | 13,920 | ( 3 \%) |
| (Froblsion for credit | 1,400 | 1,159 | 706 | 21 \% |
| Gasses | 71 | 29 | 101 |  |
| Noninterest expense (excl merger | 7,261 | 7,165 | 7,061 | 1 \% |
| Net income before merger | 3,808 | 4,207 | 4,030 |  |
| Khargers \& restructuring charges (after-tax) | 40 | 80 | 181 |  |
| Net Income | \$ 3,768 | \$ 4,127 | \$ 3,849 | ( 9 \%) |
| Diluted EPS reported (GAAP basis) | \$ | \$1.02 | \$ | ( 9 \%) |
| Merger charge | ${ }^{.93} .01$ | . 02 | . 9.64 |  |
| Bnpact EPS (excl. merger charge) | $\begin{aligned} & \$ \\ & .94 \end{aligned}$ | \$1.04 | $\begin{aligned} & \$ \\ & .98 \end{aligned}$ | (10\%) |

## Net Interest Income

| \$ in millions | Interes | ncome \& | ield | \% Change |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q05 | 3Q05 | Change |  |
| Reported net interest income | \$ 8,103 | \$ 7,973 | \$ 130 | 2 \% |
| (FraEfing related | 300 | 316 | (16) | ( 5 |
| Cbre net interest Income (FTE) | 7,803 | 7,6¢57 | 146 | 2 \% |
| Avg. earning assets | \$ 1,145,541 | \$ 1,137,619 | \$ 7,922 | 1 \% |
| Trading related-earning assets | 305,156 | 312,441 | $(7,285)$ | (2\%) |
| Reported net interest | 2.82 \% | 2.80 \% | 2 bp |  |
| cield net interest | 3.70 \% | 3.71 \% | (1 bp) |  |



## Global Consumer \& Small Business Banking (GCSB)

(\$ in millions)

|  | $\underline{2005}$ |  | Proforma ${ }^{\text {1 }}$ |  |  | vs. 4Q04 | vs. \% chg |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2004 | $\underline{2004}$ | \% chg | 4Q05 | 30905chg |  |
| Net interest | \$ 17,053 | \$ 15,911 | \$16,868 | 1 \% | \$ 4,373 | 2 \% | 2 \% |
| Noninterest income | 11,823 | 9,245 | 9,698 | 21 \% | 3,056 | 8 \% | ( 2 \%) |
| Total revenue | 28,876 | 25,156 | 26,566 | $9 \%$ | 7,429 | 4 \% | - |
| Securities gains (loss | ) ( | 117 | 117 |  | - |  |  |
| アYovision expense | 4,271 | 3,333 | 3,476 | 23 \% | 1,299 | 4\% | 17 \% |
| Noninterest expense | 13,440 | 12,555 | 13,317 | 1 \% | 3,394 | - | 2 \% |
| Income tax | 4,007 | 3,414 | 3,613 |  | 974 |  |  |
| Nefentincome | \$ 7,156 | 5,971 | $\underline{\text { \$6,277 }}$ | 14 \% | \$ 1,762 | 10 \% | ( 6 \%) |

```
GCSB (excluding Card
Services) Puredictability: High
```

2006 Earnings
Outlook:
Onng-term Outlook:

Mid-single digit q88wth

```
10%
```

Card Services (Bank of America
Buly)ness Predictability: High
2006 Earnings 25\%
Outlook: Outlook: $\quad \ddagger 0 \%$

- Card services represented $21 \%$ of

CGinstorather \& Small Business
Barnkings in 2005.

## Consumer Sales Activity



- Product sales grew 9\% over 2004 and the mix is shifting to less expensive channels.


## Global Consumer \& Small Business Banking (GCSB)

(\$ in billions)

## Production Statistics

2005


Consumer R/E Originations ${ }^{2}$

| $\quad$ Mortgage | $\$ 86.8$ | $\$ 87.5$ | $(1 \%)$ | $\$ 20.7$ | $13 \%$ | ( 25 |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Home Equity | $\$ 72.0$ | 61.1 | $18 \%$ | 19.7 | $22 \%$ | $10 \%$ |
| Avg. managed card <br> bal. | $\$ 59.0$ | $\$ 54.4$ | $9 \%$ | 59.7 | $6 \%$ | - |
| Unit Sales (in millions) | 32.2 | 29.6 | $9 \%$ | 7.3 | (3) \%) <br> $\%)$ | $(15$ |

Purchase/Processing Volume (in billions)

| Debit | 142.1 | 113.2 | $26 \%$ | 39.6 | $24 \%$ | $10 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Credit | 87.6 | 80.7 | $9 \%$ | 24.1 | $10 \%$ | $6 \%$ |
| Merchant Services |  | 145.1 | $143 \%$ | 101.6 | $35 \%$ | $11 \%$ |
| 352.9 |  |  |  |  |  |  |

1 Proforma 2004 includes Fleet 1Q04

## Bringing Together Superior Distribution And Products

## Bank of America

- Distribution capabilities
- 5,873 banking centers
- 16,785 ATMs
- 14.7 million online customers
- Customer base
- \#1 deposit market share
- \#1 small business lender
- \#1 middle market lender
- Sales and service skills
- Broad array of products


## mbna $\frac{1}{}$

- Attractive customer base
- Best-in-class credit quality
- Proven profitability
- International presence
- Leading market positions in Canada, UK, Ireland and Spain
- Affinity Relationships
- More than 5,000 affinity partners worldwide
- Experienced management team
- Proven marketing skills
- Service focus


## Global Business \& Financial Services (GBFS)

| (\$ in millions) | $\underline{2005}$ |  | 2004 | Proforma ${ }^{\text {1 }}$ |  | 4Q05 | vs. 4Q04 3Q05chg | vs. \% chg |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2004 | \% chg |  |  |  |
| Net interest | \$ | 7,788 |  | \$ 6,534 | \$ 7,113 | 9 \% | \$ 2,027 | 9 \% | 3 \% |
| Noconinerest income |  | 3,372 | 2,717 | 3,128 | 8 \% | 872 | 2 \% | ( 3 \%) |
| Total revenue |  | 11,160 | 9,251 | 10,241 | $9 \%$ | 2,899 | 7 \% | $2 \%$ |
| Securities |  | 146 | - | - |  | 63 |  |  |
| gains |  | (49) | (442) | (361) |  | 105 |  |  |
| Noninterest expense |  | 4,162 | 3,598 | 4,157 | - | 1,088 | 7 \% | $3 \%$ |
| Income tax |  | 2,631 | 2,251 | 2,370 |  | 634 |  |  |
| Net income | \$ | 4,562 | \$ 3,844 | \$4,075 | 12 \% | \$ 1,135 | ( 7 \%) | 3 \% |


\section*{GBFS (excluding Global Treasury Services) Predictability: High <br> | 2006 Earnings | Mid-single digit |
| :--- | :--- |
| Outlonkim Outlook: | ¢rowth |}

${ }^{1}$ Proforma 2004 includes Fleet 1Q04 (supplemental earnings package includes details)

Global Treasury Services (middle market component)
Business Predictability: High
$\begin{array}{ll}2006 \text { Earnings } & \text { less than } 10 \% \\ \text { Outlooking Outlook: } & 7-10\end{array}$

- Global Treasury Services represented oRGObal Business \& Financial Services earnings in 2005.

Bank of America
Higher Standards

## Global Business \& Financial Services

(\$ in
billions)


|  | 4Q05 | Annualized |
| :--- | :---: | :---: |
|  | Avg. Loans | Growth vs. 3Q05 |
| Middle Market | $\$ 57.0$ | $16 \%$ |
| Dealer Finance | 38.3 | 18 |
| Commercial R/E | 31.3 | 12 |
| Leasing | 19.8 | 9 |
| Business Banking | 18.1 | 8 |
| Latin America | 9.2 | 20 |
| Business Capital | 8.8 | 12 |

## Global Wealth \& Investment Management (GWIM)

(\$ in millions)

|  | 2005 |  |  | Proforma ${ }^{\text {1 }}$ |  | 4Q05 |  | vs. 4Q04 <br> 30005chg | vs. <br> \% chg |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2004 | 2004 | \% chg |  |  |  |  |
| Net interest | \$ | 3,770 | \$ 2,869 | \$ 2,952 | 28 \% | \$ | 993 | 19 \% | 7 \% |
| iNconnterest income |  | 3,623 | 3,064 | 3,506 | 3 \% |  | 936 | 11 \% | 3 \% |
| Total revenue |  | 7,393 | 5,933 | 6,458 | 14 \% |  | 1,929 | 15 \% | 5 \% |
| Provision expense |  | (5) | (20) | (18) |  |  | 1 |  |  |
| Noninterest expense |  | 3,672 | 3,431 | 3,992 | (8\%) |  | 939 | 1 \% | 3 \% |
| Income tax |  | 1,338 | 917 | 938 |  |  | 353 |  |  |
| Nxpetincome | \$ | 2,388 | \$ 1,605 | \$ 1,546 | 54 \% | \$ | 636 | 32 \% | 9 \% |

$$
\begin{array}{ll}
\text { GWIM } & \\
\text { Business Predictability: } & \text { High } \\
2006 \text { Earnings } & \text { High-single digit } \\
\text { Outlook: Outlook: } & \text { Highth } \\
\text { Congle digit growth }
\end{array}
$$

## Global Wealth \& Investment Management



- AUM increased $\$ 25$ billion or 5\% over 3Q
- Up approximately $\$ 23$ billion from net
 $37 \%$
inflows
*Short-term (cash) up $\$ 22$ billion
* Long-term assets up $\$ 1$ billion
- Up approximately $\$ 2$ billion from market action and other
- $82 \%$ of adjustments assets in Columbia Management's equity, fixerme and money market funds are in the 35th petcermmong their peer groups, as measured by (based ohifeprers with three-year annualized net returns of $12 / 31 / 05^{1}$ as . 39 39 percent of Columbia Management's equity and fixerme funds rated by Morningstar are rated 4 or 5 stars ofDecember 31, 2005.

[^4] performance (assuming reinvestment of distributions) against other funds having similar
investment objectives and strategies. Lipper makes no adjustment for the effect of sales loads.
${ }^{2} 36$ Columbia Management fundshad at least one share class earn an Overall Rating of 4 or 5 stars by Morningstar, Inc. for the period ended December 31, 2005. For each fund with at least a three-yearhistory, Morningstarcalculates a MorningstarRating (tm) based on a Morningstar Risk-Adjusted Return measure. The top 10 percent of fundsin each category receive five stars, the next 22.5 percentreceive four stars. The Overall MorningstarRating for a fund is derived froma weighted average of the performance figures associated with its three-, five- and ten-year (if applicable) MorningstarRating metrics. Past performance is no

## Global Corporate \& Investment Banking (GCIB)

(\$ in millions)

|  |  |  | Profo | ma |  | vs. 4Q04 | vs. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2005}$ | $\underline{2004}$ | 2004 | \% chg | 4Q05 | 3c905chg | \% chg |
| Net interest | \$ 3,298 | \$ 4,058 | \$ 4,210 | (22 | \$ 727 | (24\%) | ( 6 \%) |
| income | 5,711 | 4,988 | ${ }^{\text {\%) }} 5$ 5,144 | 11 \% | 1,219 | (1 \%) | ( 21 |
| Total revenue | 9,009 | 9,046 | 9,354 | ( 4 \%) | 1,946 | $(1 / 9) \%$ ) | (16\%) |
| Securities gains (loss |  | (10) | (10) |  | 31 |  |  |
| P1\%vision expense | (244) | (445) | (430) |  | (7) |  |  |
| Noninterest expense | 6,678 | 6,581 | 6,714 | (1\%) | 1,801 | 18 \% | 5 \% |
| Income tax | 956 | 976 | 1,041 |  | 60 |  |  |
| Nexpense | \$ 1,736 | \$1,924 | \$ 2,019 | (14 | \$ 123 | (79 \%) | (72\%) |
| GCIB (excluding Global Treasury  <br> Services)  <br> Business Predictability: Low <br> 2006 Earnings More than 25\% <br> Outloogim Outlook: $10 \quad 15 \%$ |  |  | Global Treasury Services (large corporate component) |  |  |  |  |
|  |  |  | Business Predictability: High |  |  |  |  |
|  |  |  | 2006 Earnings |  |  | ess than 10\% |  |
|  |  |  | Outlookim Outlook: |  |  |  |  |

- Global Treasury Services represented oRGqbal Corporate \& Investment Bamkings in 2005.


## Investment Banking Domestic Market Share and Rankings



## All Other

- The corporation's total equity investment gains were $\$ 481$ million versus $\$ 668$ million in 3Q05 and \$426 million in 4Q04. The majority of these gains are reported in this segment.
- Debt securities gains recorded were $\$ 71$ million, an increase from $\$ 29$ million in 3Q05 and a decline from \$101 million in 4Q04
- 4Q included repatriation of foreign earnings resulting in a benefit of $\$ 70$ million


## Capital Strength

Tier 1
Kanitảleighted
Assettcapital
Rotial Capital
Ratiorage
Pantiogible Equity
Tangible Equity Ratio

Dividends paid
Payout ratio
Dividend yield

|  | 4Q05 |  | $3 Q 05$ | 4Q04 |
| ---: | ---: | ---: | ---: | ---: |
|  | \$4,027 | \$ | 73,030 | $\$ 64,281$ |
| 901,693 | 889,979 | 793,523 |  |  |
|  | $8.21 \%$ | $8.21 \%$ | $8.10 \%$ |  |
|  | $11.04 \%$ | $11.12 \%$ | $11.63 \%$ |  |
|  | $5.89 \%$ | $5.85 \%$ | $5.82 \%$ |  |
| $\$$ | 52,676 | $\$$ | 52,604 | $\$ 50,496$ |
|  | $4.24 \%$ | $4.37 \%$ | $4.76 \%$ |  |


| \$ 2,012 | \$ 2,023 | \$ |
| :---: | :---: | :---: |
| 1,829 53\% | 49\% | 47\% |
| 4.33\% | 4.75\% | 3.83\% |

## 2006 Outlook

- Expect GDP growth of $3-3.5 \%$
- Core net interest income growth of 3-4\%
- Total revenue growth expected at low end of 6-9\% long-term target range
- Minimal securities gains planned in 2006 vs. $\$ 1.1$ bb in 2005
- Consumer credit stable
- Commercial credit moving toward normalcy
- Positive operating leverage
- MBNA impact expected to be neutral in 2006


## Line of Business View - On a Diluted Per Share Basis

| Operating Diluted Farnings Per Share | 2004 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | More Predictable | Less Predictable | Total | More Predictable | Less Predictable |
| Elobal Consumer \& Small Business | \$ 1.56 |  |  | \$ 1.76 |  |  |
| Card Services |  | \$ 0.35 |  |  | \$ 0.36 |  |
| GesB (excl. Card) |  | 1.21 |  |  | 1.40 |  |
| Global Business \& Financial Services | 1.01 |  |  | 1.12 |  |  |
| Glabal Treasury Services (GTS) |  | 0.24 |  |  | 0.27 |  |
| GBFS (excl. GTS) |  | 0.77 |  |  | 0.85 |  |
| Elobal Wealth \& Investment Management | 0.42 | 0.42 |  | 0.59 | 0.59 |  |
| Global Corporate \& Investment Banking | 0.50 |  |  | 0.43 |  |  |
| Glabal Treasury Sevices (GTS) |  | 0.10 |  |  | 0.10 |  |
| All Other GCIB (excl. GTS) | 0.31 |  |  | 0.31 |  | \$ 0.33 |
| Equity Investments |  |  | 0.05 |  |  | 0.20 |
| Other corporate |  |  | 0.26 |  |  | 0.11 |
| Total Operating Diluted EPS | \$ 3.80 | $\$ 3.09$ | \$ 0.71 | \$ 4.21 | \$ 3.57 | \$ 0.64 |
| After tax impact of morger chargo | (0.11) |  |  | (0.06) |  |  |
| Reported GAAP EPS | \$ 3.69 |  |  | \$ 4.15 |  |  |
|  |  | Percent of O | perating EPS |  | 85\% | 15\% |

## Line of Business View - Outlook



## APPENDIX

## Earnings Highlights - Fourth Quarter

- Earnings of $\$ 3.8$ billion, 2\% below prior year quarter and 9\% lower than 3Q05.
- Strong earning asset generation across all segments
- Consumer loans grew $13 \%$ annualized over
- BQ0fmercial loans grew $\$ 6.5$ billion in large corporate space and $\$ 6.4$ billion in commercial эрасе
- Positß885nclude:
- Continued consumer product sales
- moreasturtmortgage banking income
- Commercial loan strength
- Assets under management grew $5 \%$ to $\$ 482$ billion over
- 4Q053equpings decline attributable to:
- $\$ 524$ million higher charge-offs from Bankruptcy reform leading to a $\$ 143$ million provision expense impact from
- BQ@brevenue reduced by $\$ 71$ million from bankruptcy impact
- Lower trading results and equity
- geiner service charges from NSF policy changes


## Business Segment Performance - 2005

\$ in billions

| Revenue |  |  |  | Net Income before merger charges |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proforma ${ }^{\text {a }}$ Profo |  |  |  |  |  |  |  |
| Global Consumer and |  | $\begin{gathered} 2004 \\ \% \mathrm{chg} \end{gathered}$ | $\begin{gathered} 2004 \\ \% \mathrm{chg} \end{gathered}$ | Global Consumer and |  | $\begin{array}{r} 2004 \\ \% \mathrm{chg} \end{array}$ | $\begin{gathered} 2004 \\ \% \mathrm{chg} \end{gathered}$ |
| 2005all Business ............. |  | 15\% | 9\% | 2005all Business ............. | \$ | 20\% | 14\% |
| \$2809al Business |  |  |  | GTobal Business |  |  |  |
| Financial Services.......... | \$11.2 | 21\% | 9\% | Findancial Services......... | \$ | 19\% | 12\% |
| Global Wealth and |  |  |  | Global Wealth and | 4.6 |  |  |
| Investment Management.. Globbal Corporate and | \$ | 25\% | 14\% | Investment Management.. GƠbal Corporate and | \$ | 49\% | 54\% |
| Investment Banking........ | \$ | - | (4\%) | Investment Banking........ | \$ | (10\%) | (14\%) |
| Aill Other..................... | \$ 1.1 | NM | NM | All ${ }^{\text {Other. }}$ | \$ 1.3 | NM | NM |
| Total | \$57.6 | 16\% | 9\% | Total | \$17.2 | 18\% | 12\% |

## Business Segment Performance - 4Q05 vs. 4Q04

\$ in billions

## Revenue

## Net Income before merger charges

| Global Consumer and | 4Q05 | \% chg | Global Consumer and | 4Q05 | \% chg |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Small Business | \$ | 4\% | Small Business | \$ | 10\% |
| Glöbäl'Büs̈iness | 7.4 |  | Glöbäl'Büsuiness | 1.8 |  |
|  | \$ | 7\% |  | \$ | ( 7\%) |
| Global Wealth and | 2.9 |  | Global Wealth and | 1.1 |  |
| Investment | \$ | 15\% | Investment | \$ . 6 | 32\% |
| Management Corporảte and | 1.9 |  | Management Corporàte and |  |  |
| Investment | \$ | (11\%) | Investment | \$ . 1 | (79\%) |
| Åņing | ${ }^{2} .0$. | (22\%) | Aanking | \$ . 2 | 16\% |
| Total | \$14.4 | 3\% | Total | \$ | (6\%) |

## Core Net Interest Income and Yield Trends



## Net Interest Income Sensitivity

Net interest income sensitivity - First 12 months as of 12/31/05


Net interest income impact for next 12 months

Flattening scenarios from forward curve
+100 bp flattening on short end

Steepening scenarios from forward curve
+100 bp steepening on long end
+100 bp parallel shift

- 100 bp parallel shift

$$
\begin{array}{ll}
@ 12 / 31 / 05 & (09 / 30 / 05 \\
-\$ 398 \mathrm{MM} & -\$ 259 \mathrm{MM} \\
+\$ 303 \mathrm{MM} & +\$ 111 \mathrm{MM}
\end{array}
$$

-\$563 MM
$-\$ 438 \mathrm{MM}$

$$
+\$ 168 \mathrm{MM} \quad+\$ 182 \mathrm{MM}
$$

$012 / 31 / 05$
$+\$ 168 \mathrm{MM} \quad+\$ 182 \mathrm{MM}$
$+\$ 168 \mathrm{MM} \quad+\$ 182 \mathrm{MM}$

## Nonperforming Assets and <br> Allowance for Credit Losses

## \$ in millions



|  | 4Q04 | 1Q05 | 2Q05 | 3Q05 | 4Q05 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |
| Allowance for loan and lease | \$8,626 | \$8,313 | \$8,319 | \$8,326 | \$8,045 |
| leeseave for unfunded lending commitments Total | 402 | 394 | 383 | 390 | 395 |
|  | \$9,028 | \$8,707 | \$8,702 | \$8,716 | \$8,440 |
| Allowance for loan and lease losses / | 1.65\% | 1.57\% | 1.57\% | 1.50\% | 1.40\% |
| APBWSance for loan and lease losses / | 390\% | 401\% | 470\% | 556\% | 532\% |
| NPLs |  |  |  |  |  |

## Consumer Credit Quality

| \$ in millions |  |  |  |  |  | . BK rimpact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q04 | 1Q05 | 2Q05 | 3Q05 | 4Q05 | 4Q05 |
| Consumer |  |  |  |  |  |  |
| Consumer charge-offs | 938 | 1,018 | 1,039 | 1,072 | 1,749 |  |
| Consumer recoveries | 137 | 151 | 156 | 166 | 172 |  |
| Net consumer charge- | 801 | 867 | 883 | 906 | 1,577 | 1,069 |
| NffSt consumer c/o | .98\% | 1.07\% | 1.09\% | 1.06\% | 1.79\% | 1.21\% |
| ratio <br> Allowance for credit losses | 4,378 | 4,279 | 4,521 | 4,793 | 4,515 |  |
| Managed Consumer Card <br> Information: <br> $\begin{array}{lllllll}\text { Net losses } & 837 & 884 & 909 & 864 & 1,429 & 905\end{array}$ |  |  |  |  |  |  |
| Net losses | 5.90\% | 6.17\% | 6.23\% | 5.74\% | 9.49\% | 6.01\% |
| \% $\%$-day | 4.37\% | 4.20\% | 4.25\% | 4.59\% | 4.17\% |  |
| delinquency <br> - Allowance decreased as reserves were utilized for the portion of incremental reformrelated bankruptcy net charge-offs estimated to be accelerated from 2006. Decrease partially offset by reserve build for held card growth, primarily advances on accounts that were previously securitized and continued seasoning of the portfolio. |  |  |  |  |  |  |

## Commercial Credit Quality

| $\$$ in millions |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 4Q04 | 1Q05 | 2Q05 | 3Q05 | 4Q05 |
| Commercial |  |  |  |  |  |
| Commercial charge-offs | 186 | 140 | 183 | 367 | 226 |
| Commercial recoveries | 142 | 118 | 186 | 128 | 155 |
| Net commercial charge-offs | 44 | 22 | $(3)$ | 239 | 71 |
| Net commercial c/o | $.09 \%$ | $.05 \%$ | $(.01 \%)$ | $.47 \%$ | $.13 \%$ |
| Aatiowance for credit | 4,248 | 4,034 | 3,798 | 3,533 | 3,530 |
| losses |  |  |  |  |  |

- 3Q05 charge-offs included \$209 million domestic airline industry exposure. Net charge-off ratio excluding domestic airline industry charge-offs was .06\%
- Net income of $\$ 1,771$ million in 2005 and $\$ 389$ million in 4Q05
- Managed revenue of $\$ 3,939$ million reflects growth of $6 \%$ from 3Q05 and 3\% from 4Q04
- Average managed receivables of $\$ 124.9$ billion
- Growth of 4\% vs.
- BRAFth of $5 \% \mathrm{vs}$.
- Manatyed net charge-offs of $\$ 1,849$ million, or $5.92 \%$ of managed loans
- Includes $\$ 537$ million attributable to bankruptcy
- Eefornaling this impact managed net charge-offs were $\mathbf{\$ 1 , 3 1 2}$ million or $\mathbf{4 . 2 0 \%}$ ofanaged loans


## Bank of America


[^0]:    *Preliminarydata on risk-based capital

[^1]:    ${ }^{(1)}$ Global Consumer and Small Business Banking's most significant product groups are Card Services, Consumer Real Estate and Consumer Deposit Products.
    (2) Fully taxable-equivalent basis

[^2]:    (1) Fully taxable-equivalent basis
    (2) Included in Investment and Brokerage Services in the Consolidated Statement of Income.
    (3) Includes credit default swaps and related products used for credit risk management.

[^3]:    ${ }^{(1)} \quad$ Global Wealth and Investment Management services clients through five major businesses: Premier Banking, Banc of America Investments, The Private Bank, Columbia Management Group and Other Services.
    (2) Fully taxable-equivalent basis

[^4]:    ${ }^{1}$ Lipper Inc. is an independent mutual fund performance monitor. Lipper ranks mutual funds'total

