# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported):
May 25, 2006

## Bank of America Corporation

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)

## (704) 386-8486

(Registrant's telephone number, including area code)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 8.01. OTHER EVENTS

From time to time, including in its Annual Report on Form 10-K for the year ended December 31, 2005 (the "Annual Report"), the Corporation has indicated that it may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Annual Report, the Corporation reported its results of operations through four business segments: Global Consumer and Small Business Banking, Global Business and Financial Services, Global Capital Markets and Investment Banking, and Global Wealth and Investment Management. Effective January 1, 2006, the Corporation combined Global Business and Financial Services and Global Capital Markets and Investment Banking creating a new business segment called Global Corporate and Investment Banking. This change was described and reflected in the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2006, which should be referred to for a more complete description of the revised business segment reporting structure and the realigned business units.

This Current Report on Form 8-K and the exhibits hereto update the business segment information presented in the Annual Report, but only to the extent this information is impacted by the revised business segment reporting methodology. Portions of the following items from the Annual Report have been updated to reflect the revised business segment methodology:

- Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations (filed as Exhibit 99.1 and incorporated herein by reference). - Part II, Item 8. Financial Statements and Supplementary Data (filed as Exhibit 99.2 and incorporated herein by reference).

All updates to the Annual Report relate solely to the presentation of segment specific disclosures on a basis consistent with the revised reporting structure and had no impact on the consolidated balance sheets, statements of income, statements of changes in shareholders' equity or statements of cash flows. The information in this Current Report on Form 8-K is presented as of December 31, 2005 and other than as indicated above, has not been updated to reflect financial results subsequent to that date or any other changes since the date of the Annual Report.

Item 9.01. FINANCIAL STATEMENTS AND EXHIBITS.
(d) Exhibits.

Exhibit No.

Consent of PricewaterhouseCoopers LLP.
Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.
Part II, Item 8. Financial Statements and Supplementary Data.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

## EXHIBIT INDEX

Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.
Part II, Item 8. Financial Statements and Supplementary Data.

We hereby consent to the incorporation by reference in:

- the Registration Statements on Form S-3 (Nos. 333-112708; 333-70984; 333-15375; 333-18273; 333-43137; 333-97157; 333-97197; 333-83503; 333-07229; 333-51367; 033-54784; 033-57533; 033-63097; 033-30717; 033-49881; 333-13811; 333-47222; 333-65750; 333-64450; 333-104151; 333-123714; 333-130821; and 333-133852);
- the Registration Statement on Form S-4 (No. 333-110924);
- the Registration Statements on Form S-8 (Nos. 333-69849; 033-45279; 002-80406; 333-65209; 333-02875; 033-60695; 333-58657; 333-81810; 333-53664; 333-102043; 333-102852; 333-121513; 333-133566; and 333-127124); and
- the Post-Effective Amendments on Form S-8 to Registration Statements on Form S-4 (Nos. 333-110924; 033-43125; 033-55145; 033-63351; 033-62069; 033-62208; 333-16189; 333-60553; and 333-40515)
of Bank of America Corporation of our report dated March 14, 2006 except as to the effects of reclassifications of balances for reportable segments as reflected in Note 20 for which the date is May 25, 2006 relating to the financial statements, management's assessment of the effectiveness of internal control over financial reporting and the effectiveness of internal control over financial reporting, which appears in this Current Report on Form 8-K.


## Ariennatuhane loopenshA

Charlotte, North Carolina
May 25, 2006

## Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Management's Discussion and Analysis of Financial Condition and Results of Operations includes forward-looking statements. We have based these forward-looking statements on our current plans, expectations and beliefs about future events. In light of the risks, uncertainties and assumptions discussed under Item 1 . "Risk Factors" of this Annual Report on Form 10-K and other factors discussed in this section, there are risks that our actual experience will differ materially from the expectations and beliefs reflected in the forward-looking statements in this section and throughout this report. For more information regarding what constitutes a forward-looking statement, please refer to Item 1A. "Risk Factors."

The Corporation, headquartered in Charlotte, North Carolina, operates in 29 states, the District of Columbia and 44 foreign countries. The Corporation provides a diversified range of banking and nonbanking financial services and products domestically and internationally through three business segments: Global Consumer and Small Business Banking, Global Corporate and Investment Banking, and Global Wealth and Investment Management.

At December 31, 2005, we had $\$ 1.3$ trillion in assets and approximately 177,000 full-time equivalent employees. Notes to Consolidated Financial Statements referred to in Management's Discussion and Analysis of Results of Operations and Financial Condition are incorporated by reference into Management's Discussion and Analysis of Results of Operations and Financial Condition. Certain prior period amounts have been reclassified to conform to current period presentation.

## Restatement

As discussed in Notes 1 and 23 of the Consolidated Financial Statements, we are restating our historical financial statements for the years 2004 and 2003 , for the quarters in 2005 and 2004, and other selected financial data for the years 2002 and 2001 (see Tables 2 and 3 on pages 12 and 14 for the restatements of Five-Year Summary of Selected Financial Data, and Supplemental Financial Data and Reconciliations to GAAP Financial Measures). These restatements and resulting revisions relate to the accounting treatment for certain derivative transactions under the Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities, as amended" (SFAS 133). The Corporation is presenting this restatement in its 2005 Annual Report on Form 10-K.

The Corporation uses interest rate contracts and foreign exchange contracts in its Asset and Liability Management (ALM) activities. Use of such derivatives enables us to minimize significant fluctuations in earnings caused by interest rate and currency rate volatility. The Corporation had applied hedge accounting for certain derivative transactions that we believe met the requirements of SFAS 133. The application of hedge accounting produced financial statement results that were consistent with the economics of these transactions and our risk management activities. Hedge accounting reduces volatility in earnings by counterbalancing the changes in the hedged item and the derivative. As a result of a recent interpretation on the "shortcut" method for derivative instruments under SFAS 133, the Corporation undertook a review of all hedge accounting transactions, which was completed in the first quarter of 2006. Based on the review, we determined that certain hedges did not meet the requirements of SFAS 133. Since we could not apply hedge accounting for those transactions, the derivative transactions have been marked to market through our Consolidated Statement of Income with no related offset for hedge accounting. Accordingly, changes in interest rates and currency rates which impact the fair value of derivative instruments have had a direct impact on our Net Income.

The following tables set forth the effect of the adjustments described above on Net Income for the years ended December 31, 2005, 2004, 2003, 2002 and 2001 and for the quarterly periods in 2005 and 2004. Although the year and fourth quarter of 2005 are not restated, this information was previously provided in the Corporation's current report on Form 8-K filed on January 23, 2006, and therefore, is included as part of the restatement information.

## Increase (Decrease) in Net Income ${ }^{(1)}$

|  | Year Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2005{ }^{(2)}$ | 2004 | 2003 | 2002 | 2001 |
| (Dollars in millions) |  |  |  |  |  |
| As Previously Reported Net income | \$16,886 | \$14,143 | \$10,810 | \$9,249 | \$6,792 |
| Internal fair value hedges | (271) | (190) | (144) | 406 | 226 |
| Internal cash flow hedges | 25 | (281) | 104 | (176) | 424 |
| Other, net | (175) | 275 | (9) | 74 | 57 |
| Total adjustment | (421) | (196) | (49) | 304 | 707 |
| Restated Net income | \$16,465 | \$13,947 | \$10,762 | \$9,553 | \$7,499 |
| Percent change | (2.5)\% | (1.4)\% | (0.5)\% | 3.3\% | 10.4\% |

(1) For presentation purposes, certain numbers have been rounded.
(2) The Corporation provided unaudited financial information relating to 2005 in its current report on Form 8-K filed on January 23, 2006.

|  | 2005 |  |  |  | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth ${ }^{(3)}$ | Third | Second | First | Fourth | Third | Second | First |
| (Dollars in millions) |  |  |  |  |  |  |  |  |
| As Previously Reported Net income | \$ 3,768 | \$4,127 | \$4,296 | \$4,695 | \$3,849 | \$3,764 | \$3,849 | \$2,681 |
| Internal fair value hedges | (74) | (148) | 130 | (179) | (76) | 157 | (435) | 164 |
| Internal cash flow hedges | (43) | (29) | 125 | (28) | 18 | (111) | 146 | (334) |
| Other, net | (77) | (108) | 106 | (95) | 65 | 293 | (219) | 137 |
| Total adjustment | (194) | (285) | 361 | (302) | 7 | 339 | (508) | (33) |
| Restated Net income | \$ 3,574 | \$3,841 | \$4,657 | \$4,393 | \$3,855 | \$4,103 | \$3,341 | \$2,648 |
| Percent change | (5.1)\% | (6.9)\% | 8.4\% | (6.4)\% | 0.2\% | 9.0\% | (13.2)\% | (1.2)\% |

[^0]During the first quarter of 2006, the Corporation terminated certain derivatives used as economic hedges as part of its ALM activities that did not qualify for SFAS 133 hedge accounting and entered into new derivative contracts to hedge certain of its exposures to changes in interest rates and foreign currency rates. These new contracts are designated in hedging relationships and meet the requirement for SFAS 133 hedge accounting. Prior to the termination of the economic hedges noted above, the changes in fair value of such contracts were recorded in Other Income and had a direct impact on Net Income. As a result, we estimate that Net Income will be reduced by approximately $\$ 0.03$ per share in the first quarter of 2006.

## Effects of the Restatement

The following tables set forth the effects of the restatement relating to derivative transactions on major caption items within our Consolidated Statement of Income for the years 2004 and 2003, and our Consolidated Balance Sheet as of December 31, 2004. Although the year and fourth quarter of 2005 are not restated, this information was previously provided in the Corporation's current report on Form 8-K filed on January 23, 2006, and therefore, is included as part of the restatement information.

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Income


(1) The Corporation provided unaudited financial information relating to 2005 in its current report on Form 8-K filed on January 23, 2006.

The impact of the restatement on our Consolidated Statement of Income was to reverse previously applied hedge accounting for affected hedging relationships in the relevant periods. For derivative instruments previously accounted for as fair value hedges, the net accruals for the derivatives were recorded to Net Interest Income, and net changes in fair values of the derivative instruments as a result of changes in rates were recorded as basis adjustments to the hedged items, such as Loans and Leases, and Longterm Debt. As a result of the restatement, the previous accounting treatment was reversed (i.e., the net accruals recorded to Net Interest Income were reversed and there was no basis adjustment for the hedged items), and the total changes in the fair values of the derivative instruments including interest accrual settlements were recorded directly to Other Income. In addition, for derivative instruments that were previously accounted for as cash flow hedges, the Corporation recorded accruals from the derivative instruments to Net Interest Income and recorded net changes in the fair values of the derivatives, net-of-tax, to Accumulated Other Comprehensive Income (OCI). As a result of the restatement, the cash flow hedge effects were reversed from Accumulated OCI and Net Interest Income, and recorded in Other Income. Accordingly, Net Interest Income decreased $\$ 419$ million, $\$ 834$ million and $\$ 959$ million for 2005, 2004 and 2003, respectively. Other Income decreased $\$ 256$ million in 2005, and increased $\$ 920$ million and $\$ 879$ million in 2004 and 2003.

The change in Other Income (included in Total Noninterest Income) after the restatement adjustments was primarily due to the effects of changes in rates in each respective year on the fair values of derivative instruments used in the Corporation's ALM activities. These derivative instruments were primarily comprised of receive fixed interest rate swaps, long futures and forward contracts, which generally increase in value when interest rates fall, and decrease in value when interest rates rise.

Gains on Sales of Debt Securities declined from the previously reported results by $\$ 399$ million in the third quarter of 2004. The previously reported results did not recognize cash flow hedge losses upon sale of the underlying hedged securities. This cash flow hedge utilized a forward purchase agreement to hedge the variability in cash flows from the anticipated purchase of securities. The Corporation subsequently sold the related securities and did not previously reclassify the loss on the forward purchase agreement from Accumulated OCI into income.

## Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

|  |  |  |
| :--- | :--- | :--- | :--- |

(1) The Corporation provided unaudited financial information relating to 2005 in its current report on Form 8-K filed on January 23, 2006.

The impact of the restatement on our Consolidated Balance Sheet was to reverse fair value basis adjustments to items that previously qualified as fair value hedged items such as Loans and Leases, and Long-term Debt. Additionally, changes in the fair value of derivative instruments that previously qualified for cash flow hedge accounting were reversed from Accumulated OCI and recorded in income. Tax effects of these adjustments impacted Accrued Expenses and Other Liabilities. Accordingly, as of December 31, 2005 and 2004, this resulted in an increase of $\$ 9$ million and a decrease of $\$ 24$ million in Loans and Leases, an increase in Accrued Expenses and Other Liabilities of $\$ 189$ million and $\$ 347$ million, a decrease in Long-term Debt of $\$ 490$ million and $\$ 962$ million, an increase in Retained Earnings of $\$ 347$ million and $\$ 767$ million, and a decrease in Accumulated OCI of $\$ 38$ million and $\$ 177$ million.

The following tables set forth the effects of the restatement relating to derivative transactions on major caption items within our Consolidated Statement of Income and our Consolidated Balance Sheet for the quarters in 2005 and 2004. Although the year and fourth quarter of 2005 are not restated, this information was previously provided in the Corporation's current report on Form 8-K filed on January 23, 2006, and therefore, is included as part of the restatement information.

See Note 23 of the Consolidated Financial Statements for restated quarterly financial statements.

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Income



[^1]
## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Income

|  | 2004 Quarters |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  |  |  | Third |  |  |  | Second |  |  |  | First |  |  |  |
|  | As <br> Previously <br> Reported |  | Restated |  | As <br> Previously Reported |  | Restated |  | Previously Reported |  | Restated |  | As <br> Previously Reported |  | Restated |  |
| share information) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest income | \$ | 12,195 | \$ | 12,138 | \$ | 11,487 | \$ | 11,456 | \$ | 10,990 | \$ | 10,908 | \$ | 8,552 | \$ | 8,451 |
| Total interest expense |  | 4,448 |  | 4,588 |  | 3,822 |  | 3,941 |  | 3,409 |  | 3,542 |  | 2,751 |  | 2,922 |
| Net interest income |  | 7,747 |  | 7,550 |  | 7,665 |  | 7,515 |  | 7,581 |  | 7,366 |  | 5,801 |  | 5,529 |
| Total noninterest income |  | 5,966 |  | 6,174 |  | 4,922 |  | 6,012 |  | 5,467 |  | 4,870 |  | 3,730 |  | 3,949 |
| Total revenue |  | 13,713 |  | 13,724 |  | 12,587 |  | 13,527 |  | 13,048 |  | 12,236 |  | 9,531 |  | 9,478 |
| Gains on sales of debt securities |  | 101 |  | 101 |  | 732 |  | 333 |  | 795 |  | 795 |  | 495 |  | 495 |
| Income before income taxes |  | 5,775 |  | 5,786 |  | 5,648 |  | 6,189 |  | 5,826 |  | 5,014 |  | 3,972 |  | 3,919 |
| Income tax expense |  | 1,926 |  | 1,931 |  | 1,884 |  | 2,086 |  | 1,977 |  | 1,673 |  | 1,291 |  | 1,271 |
| Net income | \$ | 3,849 | \$ | 3,855 | \$ | 3,764 | \$ | 4,103 | \$ | 3,849 | \$ | 3,341 | \$ | 2,681 | \$ | 2,648 |
| Net income available to common shareholders | \$ | 3,844 | \$ | 3,850 | \$ | 3,759 | \$ | 4,098 | \$ | 3,844 | \$ | 3,336 | \$ | 2,680 | \$ | 2,647 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 0.95 | \$ | 0.95 | \$ | 0.93 | \$ | 1.01 | \$ | 0.95 | \$ | 0.82 | \$ | 0.93 | \$ | 0.92 |
| Diluted earnings | \$ | 0.94 | \$ | 0.94 | \$ | 0.91 | \$ | 0.99 | \$ | 0.93 | \$ | 0.81 | \$ | 0.91 | \$ | 0.90 |

Net Income volatility from the third quarter of 2004 to the second quarter of 2005 was primarily driven by the impact of changes in interest rates on the fair value of derivative instruments which did not qualify for SFAS 133 hedge accounting treatment. As rates decreased in the third quarter of 2004 and the second quarter of 2005 , the Corporation's Net Income increased driven by increases in the fair value of these derivative instruments. As rates increased in the first quarter of 2005, the Corporation's Net Income decreased as the rise in rates adversely impacted the fair value of the derivative instruments.

## Bank of America Corporation and Subsidiaries

Consolidated Balance Sheet

|  | 2005 Quarters |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  | Third |  | Second |  | First |  |
|  | As <br> Previously Reported ${ }^{(1)}$ | Restated | Previously <br> Reported | Restated | Previously <br> Reported | Restated | As <br> Previously <br> Reported | Restated |
| (Dollars in millions) |  |  |  |  |  |  |  |  |
| Loans and leases, net of allowance for loan and lease losses | \$ 565,737 | \$ 565,746 | \$ 546,277 | \$ 546,286 | \$ 521,099 | \$ 521,109 | \$ 521,153 | \$ 521,144 |
| Total assets | 1,291,795 | 1,291,803 | 1,252,259 | 1,252,267 | 1,246,330 | 1,246,339 | 1,212,239 | 1,212,229 |
| Accrued expenses and other liabilities | 31,749 | 31,938 | 32,976 | 33,250 | 34,470 | 34,940 | 35,081 | 35,319 |
| Long-term debt | 101,338 | 100,848 | 99,885 | 99,149 | 96,894 | 95,638 | 98,763 | 98,107 |
| Total liabilities | 1,190,571 | 1,190,270 | 1,151,001 | 1,150,539 | 1,145,790 | 1,145,004 | 1,113,720 | 1,113,302 |
| Retained earnings | 67,205 | 67,552 | 65,439 | 65,980 | 63,328 | 64,154 | 60,843 | 61,309 |
| Accumulated other comprehensive income (loss) | $(7,518)$ | $(7,556)$ | $(6,509)$ | $(6,580)$ | $(4,992)$ | $(5,023)$ | $(5,559)$ | $(5,617)$ |
| Total shareholders' equity | 101,224 | 101,533 | 101,258 | 101,728 | 100,540 | 101,335 | 98,519 | 98,927 |
| Total liabilities and shareholders' equity | \$1,291,795 | \$ 1,291,803 | \$ 1,252,259 | \$ 1,252,267 | \$ 1,246,330 | \$ 1,246,339 | \$ 1,212,239 | \$ 1,212,229 |

[^2]
## Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

|  | 2004 Quarters |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  |  |  | Third |  |  |  | Second |  |  |  | First |  |  |  |
|  | As Previously Reported |  | Restated |  | As <br> Previously <br> Reported |  | Restated |  | As Previously Reported |  | Restated |  | As <br> Previously <br> Reported |  | Restated |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases, net of allowance for loan and lease losses | \$ | 513,211 | \$ | 513,187 | \$ | 502,916 | \$ | 502,890 | \$ | 489,714 | \$ | 489,685 | \$ | 369,888 | \$ | 369,858 |
| Total assets |  | 1,110,457 |  | 1,110,432 |  | 1,072,829 |  | 1,072,802 |  | 1,024,731 |  | 1,024,701 |  | 799,974 |  | 799,942 |
| Accrued expenses and other liabilities |  | 41,243 |  | 41,590 |  | 28,851 |  | 29,205 |  | 28,682 |  | 28,747 |  | 18,635 |  | 19,269 |
| Long-term debt |  | 98,078 |  | 97,116 |  | 100,586 |  | 99,582 |  | 98,319 |  | 98,082 |  | 81,231 |  | 79,474 |
| Total liabilities |  | 1,010,812 |  | 1,010,197 |  | 974,818 |  | 974,168 |  | 928,910 |  | 928,738 |  | 751,198 |  | 750,075 |
| Retained earnings |  | 58,006 |  | 58,773 |  | 55,979 |  | 56,739 |  | 54,030 |  | 54,452 |  | 51,808 |  | 52,738 |
| Accumulated other comprehensive income (loss) |  | $(2,587)$ |  | $(2,764)$ |  | $(2,669)$ |  | $(2,806)$ |  | $(3,862)$ |  | $(4,142)$ |  | $(2,743)$ |  | $(2,582)$ |
| Total shareholders' equity |  | 99,645 |  | 100,235 |  | 98,011 |  | 98,634 |  | 95,821 |  | 95,963 |  | 48,776 |  | 49,867 |
| Total liabilities and shareholders' equity | \$ | 1,110,457 | \$ | 1,110,432 | \$ | 1,072,829 | \$ | 1,072,802 | \$ | 1,024,731 | \$ | 1,024,701 | \$ | 799,974 | \$ | 799,942 |

## Recent Events

On June 30, 2005, we announced a definitive agreement to acquire all outstanding shares of MBNA Corporation (MBNA), a leading provider of credit card and payment products, for approximately $\$ 35.0$ billion in stock ( 85 percent) and cash ( 15 percent). This transaction closed on January 1, 2006. Under the terms of the agreement, MBNA stockholders received 0.5009 of a share of our common stock plus $\$ 4.125$ for each MBNA share of common stock.

On June 17, 2005, we announced a definitive agreement to purchase approximately nine percent of the stock of China Construction Bank (CCB) for $\$ 3.0$ billion. Under this agreement, we made an initial purchase of CCB shares for $\$ 2.5$ billion in August 2005 and an additional purchase of $\$ 500$ million in October 2005, during CCB's initial public offering. These shares are non-transferable until the third anniversary of the initial public offering. We also hold an option that allows us to increase our interest in CCB to 19.9 percent over the next five years. CCB is the third largest commercial bank in China based on total assets.

Effective for the third quarter dividend, our Board of Directors (the Board) increased the quarterly cash dividend 11 percent from $\$ 0.45$ to $\$ 0.50$ per common share. In October 2005, the Board declared a fourth quarter cash dividend which was paid on December 23, 2005 to common shareholders of record on December 2, 2005. In January 2006, the Board declared a quarterly cash dividend of $\$ 0.50$ per common share payable on March 24,2006 to shareholders of record on March $3,2006$.

On October 15, 2004, we acquired 100 percent of National Processing, Inc. (NPC), for $\$ 1.4$ billion in cash, creating the second largest merchant processor in the United States

On April 1, 2004, we closed our merger with FleetBoston Financial Corporation (FleetBoston). The merger was accounted for under the purchase method of accounting. Accordingly, results for 2004 include the impact of FleetBoston for nine months of combined company results.

## Economic Overview

In 2005, economic performance was strong, despite a near doubling in energy prices, persistent hikes in the Federal Funds rate and the destructive hurricanes in the second half of 2005. In the United States, real Gross Domestic Product rose a solid 3.6 percent. Global economic expansion was healthy, as robust growth in Asian nations was offset by weaker activity in core European nations. In the U.S., consumer spending was particularly resilient to the higher energy prices that reduced real purchasing power. Rising employment and wages lifted personal income and financial wealth reached an all-time high, while the rate of personal savings fell again. Following several years of robust increases in real estate activity and housing values, real estate softened in the second half of 2005 and the volume of mortgage refinancing receded. Heightened efficiencies generated sustained productivity gains that constrained costs of production and contributed to record-breaking operating profits and cash flows. While business investment spending was strong and employment gains firm, inventories remained lean. The strong business performance generated growth in business lending and supported healthy credit quality. Although the higher energy prices pushed up headline inflation, core inflation, which excludes the volatile food and energy prices, remained low. The Federal Reserve raised rates at every Federal Open Market Committee meeting in 2005, lifting the Federal Funds rate to 4.25 percent at year-end. However, these rate hikes were widely anticipated, contributing to very low bond yields and a significantly flatter yield curve.

## Performance Overview

Net Income totaled $\$ 16.5$ billion, or $\$ 4.04$ per diluted common share in 2005 , increases of 18 percent and 11 percent from $\$ 13.9$ billion, or $\$ 3.64$ per diluted common share in 2004

Business Segment Total Revenue and Net Income

|  | Total Revenue |  | Net Income |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions) |  |  |  |  |
| Global Consumer and Small Business Banking | \$28,285 | \$24,684 | \$ 6,945 | \$ 5,801 |
| Global Corporate and Investment Banking | 20,600 | 18,653 | 6,398 | 5,926 |
| Global Wealth and Investment Management | 7,311 | 6,000 | 2,316 | 1,631 |
| All Other | 727 | 345 | 806 | 589 |
| Total FTE basis ${ }^{(1)}$ | 56,923 | 49,682 | 16,465 | 13,947 |
| FTE adjustment ${ }^{(1)}$ | (832) | (717) | - | - |
| Total | \$56,091 | \$48,965 | \$16,465 | \$13,947 |

(1) Total revenue for the segments and All Other is on a fully taxable-equivalent (FTE) basis. For more information on a FTE basis, see Supplemental Financial Data beginning on page 13.

## Global Consumer and Small Business Banking

Net Income increased $\$ 1.1$ billion, or 20 percent, to $\$ 6.9$ billion in 2005 . Driving the increase was the impact of FleetBoston, which contributed to increases in Net Interest Income, Card Income and Service Charges. Also impacting the increase in Net Income was higher Mortgage Banking Income driven by lower MSR impairment charges. Partially offsetting these increases was higher Provision for Credit Losses and Noninterest Expense. For more information on Global Consumer and Small Business Banking, see page 16 .

## Global Corporate and Investment Banking

Net Income increased $\$ 472$ million, or eight percent, to $\$ 6.4$ billion in 2005. The increase was due to higher Net Interest Income as Average Loans and Leases, and Average Deposits increased. Also driving the increase in Net Income was higher other noninterest income and Trading Account Profits, including the impact of FleetBoston. Offsetting these increases were higher Noninterest Expense and a reduced benefit from Provision for Credit Losses. For more information on Global Corporate and Investment Banking, see page 22.

## Global Wealth and Investment Management

Net Income increased $\$ 685$ million, or 42 percent, to $\$ 2.3$ billion in 2005. The increase was due to higher Net Interest Income as we experienced increases in Average Deposits, and Average Loans and Leases driven by the impact of FleetBoston. Also impacting the increase in Net Income was higher Investment and Brokerage Services Income. Partially offsetting these increases was higher Personnel Expense. Total assets under management increased $\$ 30.9$ billion to $\$ 482.4$ billion at December 31, 2005. For more information on Global Wealth and Investment Management, see page 26.

## All Other

Net Income increased $\$ 217$ million, or 37 percent, to $\$ 806$ million in 2005 . This increase was primarily a result of an increase in Equity Investment Gains offset by decreases in Other Income and Gains on Sales of Debt Securities. Other Income decreased primarily as a result of negative changes in the fair value of derivative instruments, which do not qualify for SFAS 133 hedge accounting, due to increasing rates during 2005. For more information on All Other, see page 29.

## Financial Highlights

## Net Interest Income

Net Interest Income on a FTE basis increased $\$ 2.9$ billion to $\$ 31.6$ billion in 2005 compared to 2004. The primary drivers of the increase were the impact of FleetBoston, organic growth in consumer (primarily credit card and home equity) and commercial loans, higher domestic deposit levels and a larger ALM portfolio (primarily securities). Partially offsetting these increases was the adverse impact of spread compression due to the flattening of the yield curve, which contributed to lower Net Interest Income. The net interest yield on a FTE basis declined 33 basis points (bps) to 2.84 percent in 2005. This was primarily due to the adverse impact of an increase in lower-yielding, tradingrelated balances and spread compression, which was partially offset by growth in core deposit and consumer loans. For more information on Net Interest Income on a FTE basis, see Table I on page 68.

## Noninterest Income

| Noninterest Income |  |  |
| :---: | :---: | :---: |
|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions) |  |  |
| Service charges | \$ 7,704 | \$ 6,989 |
| Investment and brokerage services | 4,184 | 3,614 |
| Mortgage banking income | 805 | 414 |
| Investment banking income | 1,856 | 1,886 |
| Equity investment gains | 2,040 | 863 |
| Card income | 5,753 | 4,592 |
| Trading account profits | 1,812 | 869 |
| Other income | 1,200 | 1,778 |
| Total noninterest income | \$25,354 | \$21,005 |

Noninterest Income increased $\$ 4.3$ billion to $\$ 25.4$ billion for 2005 compared to 2004, due to the following which includes the impact of FleetBoston:

- Service Charges grew $\$ 715$ million driven by organic account growth.
- Investment and Brokerage Services increased $\$ 570$ million due to increases in asset management fees and mutual fund fees.
- Mortgage Banking Income increased $\$ 391$ million due to lower mortgage servicing rights (MSRs) impairment charges which were partially offset by lower production income.
- Equity Investment Gains increased $\$ 1.2$ billion, primarily in Principal Investing, as liquidity in the private equity markets increased.
- Card Income increased $\$ 1.2$ billion due to increased interchange income and merchant discount fees driven by growth in debit and credit purchase volumes and the acquisition of NPC.
- Trading Account Profits increased $\$ 943$ million due to increased customer activity driven by our strategic initiative inGlobal Corporate and Investment Banking to expand business capabilities and opportunities, and the absence of a writedown of the Excess Spread Certificates (the Certificates) that occurred in the prior year. For more information on the Certificates, see Note 1 of the Consolidated Financial Statements.
- Other Income decreased $\$ 578$ million primarily related to losses on derivative instruments used as economic hedges in ALM activities that did not qualify for SFAS 133 hedge accounting.


## Provision for Credit Losses

The Provision for Credit Losses increased $\$ 1.2$ billion to $\$ 4.0$ billion in 2005 with credit card being the primary driver of the increase. Consumer credit card net charge-offs increased $\$ 1.3$ billion from 2004 to $\$ 3.7$ billion with an estimated $\$ 578$ million related to the increase in bankruptcy filings prior to the effective date of the new bankruptcy legislation enacted in the fourth quarter of 2005 . We estimate that approximately 70 percent of these bankruptcy-related charge-offs represent acceleration from 2006 and were provided for previously. Also impacting credit card net charge-offs and the Provision for Credit Losses were organic growth and seasoning of the portfolio, the impact of the FleetBoston portfolio and new advances on accounts for which previous loan balances were sold to the securitization trusts. The provision also increased as the rate of credit quality improvement slowed in the commercial portfolio and a $\$ 50$ million reserve was established for estimated losses associated with Hurricane Katrina. Partially offsetting these increases was a reduction in the reserves of $\$ 250$ million due to reduced uncertainties resulting from the completion of credit-related integration activities for FleetBoston.

For more information on credit quality, see Credit Risk Management beginning on page 37 .

## Gains on Sales of Debt Securities

Gains on Sales of Debt Securities in 2005 were $\$ 1.1$ billion compared to $\$ 1.7$ billion in 2004. For more information on Gains on Sales of Debt Securities, see Market Risk Management beginning on page 53 .

## Noninterest Expense

## Noninterest Expense

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Personnel | \$15,054 | \$13,435 |
| Occupancy | 2,588 | 2,379 |
| Equipment | 1,199 | 1,214 |
| Marketing | 1,255 | 1,349 |
| Professional fees | 930 | 836 |
| Amortization of intangibles | 809 | 664 |
| Data processing | 1,487 | 1,330 |
| Telecommunications | 827 | 730 |
| Other general operating | 4,120 | 4,457 |
| Merger and restructuring charges | 412 | 618 |
| Total noninterest expense | \$28,681 | \$27,012 |

Noninterest Expense increased $\$ 1.7$ billion to $\$ 28.7$ billion in 2005 compared to 2004, primarily due to the impact of FleetBoston and increases in personnel-related costs. Pre-tax cost savings from the FleetBoston merger included in the above were $\$ 909$ million in 2004 and $\$ 1.9$ billion in 2005, which exceeded the $\$ 1.6$ billion estimate in the October 2003 FleetBoston merger announcement.

## Income Tax Expense

Income Tax Expense was $\$ 8.0$ billion in 2005 , reflecting an effective tax rate of 32.7 percent. The effective tax rate was lower than 2004 primarily as a result of a tax benefit of $\$ 70$ million related to the special one-time deduction associated with the repatriation of certain foreign earnings under the American Jobs Creation Act of 2004. In 2004, Income Tax Expense was $\$ 7.0$ billion, reflecting an effective tax rate of 33.3 percent. For more information on Income Tax Expense, see Note 18 of the Consolidated Financial Statements.

## Balance Sheet Analysis

Table 1

## Selected Balance Sheet Data

|  |  | December 31 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Balance Sheet Overview

At December 31, 2005, Total Assets were $\$ 1.3$ trillion, an increase of $\$ 181.4$ billion, or 16 percent, from December 31, 2004. Average Total Assets in 2005 increased $\$ 225.3$ billion, or 22 percent, from 2004. Growth in Total Assets (both period end and average balances) in 2005 was attributable to increases in various line items primarily driven by an increase in trading-related activity due to the strategic growth initiative, growth in the ALM portfolio and growth in Loans and Leases. Average Total Assets also increased due to the impact of FleetBoston.

At December 31, 2005, Total Liabilities were $\$ 1.2$ trillion, an increase of $\$ 180.1$ billion, or 18 percent, from December 31, 2004. Average Total Liabilities in 2005 increased $\$ 210.2$ billion, or 22 percent, from 2004. Growth in Total Liabilities (both period end and average balances) in 2005 was primarily due to increases in trading-related liabilities due to the strategic growth initiative, increase in wholesale funding and organic growth in core deposits. Average Total Liabilities also increased due to the impact of FleetBoston.

## Federal Funds Sold and Securities Purchased under Agreements to Resell

The Federal Funds Sold and Securities Purchased under Agreements to Resell average balance increased $\$ 40.2$ billion to $\$ 169.1$ billion in 2005 from activities in the trading businesses as a result of expanded trading activities related to the strategic initiative and to meet a variety of customers' needs.

## Trading Account Assets

Our Trading Account Assets consist primarily of fixed income securities (including government and corporate debt), equity and convertible instruments. The average balance increased $\$ 28.9$ billion to $\$ 133.5$ billion in 2005, which was due to growth in client-driven market-making activities in interest rate, credit and equity products, and an increase in proprietary trading activities. For additional information, see Market Risk Management beginning on page 53.

## Securities

AFS Securities include fixed income securities such as mortgage-backed securities, foreign debt, asset-backed securities, municipal debt, equity instruments, U.S. Government agencies and corporate debt. We use the AFS portfolio
primarily to manage interest rate risk, liquidity risk and regulatory capital, and to take advantage of market conditions that create more economically attractive returns on these investments. The average balance in the AFS portfolio grew by $\$ 70.0$ billion from 2004 primarily due to the reinvestment of available liquidity and as part of our ALM strategy. For additional information, see Market Risk Management beginning on page 53.

## Loans and Leases, Net of Allowance for Loan and Lease Losses

Average Loans and Leases, net of allowance for loan and lease losses, were $\$ 528.8$ billion in 2005, an increase of 14 percent from 2004 . The increase of $\$ 40.0$ billion in the consumer loan and lease portfolio and $\$ 24.6$ billion in the commercial loan and lease portfolio was primarily due to organic loan growth. Average Loans and Leases, net of allowance for loan and lease losses, also increased due to the impact of FleetBoston. For a more detailed discussion of the loan portfolio and the allowance for credit losses, see Credit Risk Management beginning on page 49, and Notes 7 and 8 of the Consolidated Financial Statements.

## Deposits

Average Deposits increased $\$ 80.9$ billion to $\$ 632.4$ billion in 2005 compared to 2004 due to a $\$ 46.3$ billion increase in average domestic interest-bearing deposits and a $\$ 24.1$ billion increase in average noninterest-bearing deposits primarily due to organic growth including the impact of FleetBoston. We categorize our deposits as core or market-based deposits. Core deposits are generally customer-based and represent a stable, low-cost funding source that usually reacts more slowly to interest rate changes than market-based deposits. Core deposits include savings, NOW and money market accounts, consumer CDs and IRAs, and noninterest-bearing deposits. Core deposits exclude negotiable CDs, public funds, other domestic time deposits and foreign interest-bearing deposits. Average core deposits increased $\$ 69.5$ billion to $\$ 563.6$ billion in 2005 , a 14 percent increase from the prior year. The increase was distributed between consumer CDs, noninterest-bearing deposits, NOW and money market deposits, and savings. Average market-based deposit funding increased $\$ 11.4$ billion to $\$ 68.8$ billion in 2005 compared to 2004 . The increase was primarily due to a $\$ 10.5$ billion increase in foreign interest-bearing deposits.

## Federal Funds Purchased and Securities Sold under Agreements to Repurchase

The Federal Funds Purchased and Securities Sold under Agreements to Repurchase average balance increased $\$ 65.5$ billion to $\$ 230.8$ billion in 2005 as a result of expanded trading activities related to the strategic initiative and investor client activities.

## Trading Account Liabilities

Our Trading Account Liabilities consist primarily of short positions in fixed income securities (including government and corporate debt), equity and convertible instruments. The average balance increased $\$ 22.4$ billion to $\$ 57.7$ billion in 2005 , which was due to growth in client-driven market-making activities in interest rate, credit and equity products, and an increase in proprietary trading activities. For additional information, see Market Risk Management beginning on page 66.

## Commercial Paper and Other Short-term Borrowings

Commercial Paper and Other Short-term Borrowings provide a funding source to supplement Deposits in our ALM strategy. The average balance increased $\$ 33.3$ billion to $\$ 95.7$ billion in 2005 due to funding needs associated with the growth of core asset portfolios, primarily Loans and Leases, and AFS Securities.

## Table 2

## Five-Year Summary of Selected Financial Data ${ }^{(1)}$

|  | 2005 |  | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |  | 2003(Restated) |  | 2002(Restated) |  | $\begin{gathered} 2001 \\ \text { (Restated) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions, except per share information) |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 30,737 | \$ | 27,960 | \$ | 20,505 | \$ | 20,117 | \$ | 19,904 |
| Noninterest income |  | 25,354 |  | 21,005 |  | 17,329 |  | 14,874 |  | 15,863 |
| Total revenue |  | 56,091 |  | 48,965 |  | 37,834 |  | 34,991 |  | 35,767 |
| Provision for credit losses |  | 4,014 |  | 2,769 |  | 2,839 |  | 3,697 |  | 4,287 |
| Gains on sales of debt securities |  | 1,084 |  | 1,724 |  | 941 |  | 630 |  | 475 |
| Noninterest expense |  | 28,681 |  | 27,012 |  | 20,155 |  | 18,445 |  | 20,709 |
| Income before income taxes |  | 24,480 |  | 20,908 |  | 15,781 |  | 13,479 |  | 11,246 |
| Income tax expense |  | 8,015 |  | 6,961 |  | 5,019 |  | 3,926 |  | 3,747 |
| Net income |  | 16,465 |  | 13,947 |  | 10,762 |  | 9,553 |  | 7,499 |
| Average common shares issued and outstanding (in thousands) | 4,008,688 |  |  | 3,758,507 | 2,973,407 |  | 3,040,085 |  | 3,189,914 |  |
| Average diluted common shares issued and outstanding (in thousands) | 4,068,140 |  | 3,823,943 |  | 3,030,356 |  | 3,130,935 |  | 3,251,308 |  |
|  |  |  |  | - |  | - |  | - |  | - |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.30\% |  | 1.34\% |  | 1.44\% |  | 1.46\% |  | 1.16\% |
| Return on average common shareholders' equity |  | 16.51 |  | 16.47 |  | 21.50 |  | 19.96 |  | 15.42 |
| Return on average tangible common shareholders' equity ${ }^{(2)}$ |  | 34.03 |  | 32.59 |  | 29.20 |  | 27.53 |  | 23.51 |
| Total ending equity to total ending assets |  | 7.86 |  | 9.03 |  | 6.76 |  | 7.92 |  | 7.92 |
| Total average equity to total average assets |  | 7.86 |  | 8.12 |  | 6.69 |  | 7.33 |  | 7.55 |
| Dividend payout |  | 46.61 |  | 46.31 |  | 39.76 |  | 38.79 |  | 48.40 |
|  | - |  | - |  | - |  | $\longrightarrow$ |  |  |  |
| Per common share data |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 4.10 | \$ | 3.71 | \$ | 3.62 | \$ | 3.14 | \$ | 2.35 |
| Diluted earnings |  | 4.04 |  | 3.64 |  | 3.55 |  | 3.05 |  | 2.30 |
| Dividends paid |  | 1.90 |  | 1.70 |  | 1.44 |  | 1.22 |  | 1.14 |
| Book value |  | 25.32 |  | 24.70 |  | 16.86 |  | 17.04 |  | 15.63 |
|  |  | - |  | - |  | - |  | - |  | - |
| Average balance sheet |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 537,218 | \$ | 472,617 | \$ | 356,220 | \$ | 336,820 | \$ | 365,447 |
| Total assets |  | 1,269,892 |  | 1,044,631 |  | 749,104 |  | 653,732 |  | 644,887 |
| Total deposits |  | 632,432 |  | 551,559 |  | 406,233 |  | 371,479 |  | 362,653 |
| Long-term debt |  | 97,709 |  | 92,303 |  | 67,077 |  | 65,550 |  | 69,621 |
| Common shareholders' equity |  | 99,590 |  | 84,584 |  | 50,035 |  | 47,837 |  | 48,610 |
| Total shareholders' equity |  | 99,861 |  | 84,815 |  | 50,091 |  | 47,898 |  | 48,678 |
|  |  |  |  | - |  | - |  | - |  | - |
| Capital ratios (at year end) |  |  |  |  |  |  |  |  |  |  |
| Risk-based capital: |  |  |  |  |  |  |  |  |  |  |
| Tier 1 |  | 8.25\% |  | 8.20\% |  | 8.02\% |  | 8.41\% |  | 8.44\% |
| Total |  | 11.08 |  | 11.73 |  | 12.05 |  | 12.63 |  | 12.81 |
| Leverage |  | 5.91 |  | 5.89 |  | 5.86 |  | 6.44 |  | 6.67 |
|  |  | - |  | - |  | - |  | - |  | - |
| Market price per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Closing | \$ | 46.15 | \$ | 46.99 | \$ | 40.22 | \$ | 34.79 | \$ | 31.48 |
| High closing |  | 47.08 |  | 47.44 |  | 41.77 |  | 38.45 |  | 32.50 |
| Low closing |  | 41.57 |  | 38.96 |  | 32.82 |  | 27.08 |  | 23.38 |

(1) As a result of the adoption of SFAS 142 on January 1, 2002, we no longer amortize Goodwill. Goodwill amortization expense was $\$ 662$ million in 2001.
 intangibles and other intangibles

## MBNA Merger Overview

Pursuant to the Agreement and Plan of Merger, dated June 30, 2005, by and between the Corporation and MBNA (the MBNA Merger Agreement), the Corporation acquired 100 percent of the outstanding stock of MBNA on January 1, 2006. The MBNA merger was a tax-free merger for the Corporation. The acquisition expands the Corporation's customer base and its opportunity to deepen customer relationships across the full breadth of the company by delivering innovative deposit, lending and investment products and services to MBNA's customer base. Additionally, the acquisition allows the Corporation to significantly increase its affinity relationships through MBNA's credit card operations. MBNA's results of operations will be included in the Corporation's results beginning January 1, 2006. The transaction will be accounted for under the purchase method of accounting. The purchase price has been allocated to the assets acquired and the liabilities assumed based on their estimated fair values at the MBNA merger date.

Under the terms of the MBNA Merger Agreement, MBNA stockholders received 0.5009 of a share of the Corporation's common stock plus $\$ 4.125$ for each MBNA share of common stock. As provided by the MBNA Merger

Agreement, approximately 1.3 billion shares of MBNA common stock were exchanged for approximately 631 million shares of the Corporation's common stock. At the date of the MBNA merger, this represented approximately 16 percent of the Corporation's outstanding common stock. MBNA shareholders also received cash of $\$ 5.2$ billion. On November 3, 2005, MBNA redeemed all shares of its $7^{1 / 2} \%$ Series A Cumulative Preferred Stock and Series B Adjustable Rate Cumulative Preferred Stock, in accordance with the terms of the MBNA Merger Agreement.

## Supplemental Financial Data

Table 3 provides a reconciliation of the supplemental financial data mentioned below with financial measures defined by accounting principles generally accepted in the United States (GAAP). Other companies may define or calculate supplemental financial data differently.

## Operating Basis Presentation

In managing our business, we may at times look at performance excluding certain non-recurring items. For example, as an alternative to Net Income, we view results on an operating basis, which represents Net Income excluding Merger and Restructuring Charges. The operating basis of presentation is not defined by GAAP. We believe that the exclusion of Merger and Restructuring Charges, which represent events outside our normal operations, provides a meaningful year-to-year comparison and is more reflective of normalized operations.

## Net Interest Income—FTE Basis

In addition, we view Net Interest Income and related ratios and analysis (i.e. efficiency ratio, net interest yield and operating leverage) on a FTE basis. Although this is a non-GAAP measure, we believe managing the business with Net Interest Income on a FTE basis provides a more accurate picture of the interest margin for comparative purposes. To derive the FTE basis, Net Interest Income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in Income Tax Expense. For purposes of this calculation, we use the federal statutory tax rate of 35 percent. This measure ensures comparability of Net Interest Income arising from taxable and tax-exempt sources.

## Performance Measures

As mentioned above, certain performance measures including the efficiency ratio, net interest yield, and operating leverage utilize Net Interest Income (and thus Total Revenue) on a FTE basis. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates how many basis points we are earning over the cost of funds. Operating leverage measures the total percentage revenue growth minus the total percentage expense growth for the corresponding period. During our annual integrated planning process, we set operating leverage and efficiency targets for the Corporation and each line of business. Targets vary by year and by business and are based on a variety of factors, including: maturity of the business, investment appetite, competitive environment, market factors, and other items (e.g. risk appetite). The aforementioned performance measures and ratios, earnings per common share (EPS), return on average assets, return on average common shareholders' equity and dividend payout ratio, as well as those measures discussed more fully below, are presented in Table 3.

## Return on Average Common Shareholders' Equity, Return on Average Tangible Common Shareholders' Equity and Shareholder Value Added

We also evaluate our business based upon return on average common shareholders' equity (ROE), return on average tangible common shareholders' equity (ROTE) and shareholder value added (SVA) measures. ROE, ROTE and SVA utilize non-GAAP allocation methodologies. ROE measures the earnings contribution of a unit as a percentage of the Shareholders' Equity allocated to that unit. ROTE measures the earnings contribution of a unit as a percentage of the Shareholders' Equity reduced by Goodwill, Core Deposit Intangibles and Other Intangibles, allocated to that unit. SVA is defined as cash basis earnings on an operating basis less a charge for the use of capital. For more information, see Basis of Presentation beginning on page 16. These measures are used to evaluate our use of equity (i.e. capital) at the individual unit level and are integral components in the analytics for resource allocation. Using SVA as a performance measure places specific focus on whether incremental investments generate returns in excess of the costs of capital associated with those investments. Investments and initiatives are analyzed using SVA during the annual planning process for maximizing allocation of corporate resources. In addition, profitability, relationship and investment models all use ROE and SVA as key measures to support our overall growth goal.

Table 3

 Credit Losses of $\$ 395$ million and Noninterest Expense of $\$ 1.3$ billion, both of which were related to the exit of certain consumer finance businesses.
(2) As a result of the adoption of SFAS 142 on January 1, 2002, we no longer amortize Goodwill. Goodwill amortization expense was $\$ 662$ million in 2001
 however, in 2005, operating leverage benefited from FleetBoston merger's cost savings.
$\mathrm{n} / \mathrm{a} \quad=$ not available

## Core Net Interest Income—Managed Basis

In managing our business, we review core net interest income on a managed basis, which adjusts reported Net Interest Income on a FTE basis for the impact of tradingrelated activities and revolving securitizations. Total trading-related revenue is calculated by combining trading-related Net Interest Income with Trading Account Profits. We also adjust for loans that we originated and sold into revolving credit card, home equity line and commercial loan securitizations. Noninterest Income, rather than Net Interest Income and Provision for Credit Losses, is recorded for assets that have been securitized as we are compensated for servicing the securitized assets and record servicing income and gains or losses on securitizations, where appropriate. An analysis of core net interest income-managed basis, core average earning assets-managed basis and core net interest yield on earning assets - managed basis, which adjusts for the impact of these two non-core items from reported Net Interest Income on a FTE basis, is shown below.

## Table 4

Core Net Interest Income-Managed Basis

|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ | $\begin{gathered} 2003 \\ \text { (Restated) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |
| Net interest income |  |  |  |
| As reported (FTE basis) | \$ 31,569 | \$ 28,677 | \$ 21,149 |
| Impact of trading-related net interest income | $(1,444)$ | $(2,039)$ | $(2,235)$ |
|  |  |  |  |
| Core net interest income | 30,125 | 26,638 | 18,914 |
| Impact of revolving securitizations | 708 | 882 | 311 |
| Core net interest income-managed basis | \$ 30,833 | \$ 27,520 | \$ 19,225 |
|  | $\underline{\square}$ | - | $\underline{-}$ |
| Average earning assets |  |  |  |
| As reported | \$1,111,994 | \$ 905,273 | \$ 649,598 |
| Impact of trading-related earning assets | $(299,374)$ | $(227,230)$ | $(172,428)$ |
|  | -812,620 | 678,043 |  |
| Core average earning assets | 812,620 | 678,043 | 477,170 |
| Impact of revolving securitizations | 8,440 | 10,181 | 3,342 |
| Core average earning assets-managed basis | \$ 821,060 | \$ 688,224 | \$ 480,512 |
|  |  | - | - |
| Net interest yield contribution |  |  |  |
| As reported (FTE basis) | 2.84\% | 3.17\% | 3.26\% |
| Impact of trading-related activities | 0.87 | 0.76 | 0.70 |
|  | $\longrightarrow$ | - | - |
| Core net interest yield on earning assets | 3.71 | 3.93 | 3.96 |
| Impact of revolving securitizations | 0.04 | 0.06 | 0.03 |
| Core net interest yield on earning assets-managed basis | 3.75\% | 3.99\% | 3.99\% |

Core net interest income on a managed basis increased $\$ 3.3$ billion for 2005. This increase was driven by the impact of FleetBoston, organic growth in consumer (primarily credit card and home equity) and commercial loans, higher domestic deposit levels and a larger ALM portfolio (primarily securities). Partially offsetting these increases was the adverse impact of spread compression due to the flattening of the yield curve.

Core average earning assets on a managed basis increased $\$ 132.8$ billion primarily due to higher ALM levels (primarily securities) and higher levels of consumer loans (primarily home equity and credit card). The increases in these assets were due to organic growth as well as the impact of FleetBoston.

The core net interest yield on a managed basis decreased 24 bps as a result of the impact of spread compression due to flattening of the yield curve and a larger ALM portfolio partially offset by higher levels of core deposits and consumer loans.

## Business Segment Operations

## Segment Description

The Corporation reports the results of its operations through three business segments:Global Consumer and Small Business Banking, Global Corporate and Investment Banking, and Global Wealth and Investment Management. Global Corporate and Investment Banking is a new segment that represents the combination of Global Business and Financial Services and Global Capital Markets and Investment Banking. This new segment enables us to more effectively leverage the full breadth of the Corporation to better service our business clients. With this combination, teams of consumer,
commercial and investment bankers work together to provide all clients, regardless of size, the right combination of products and services to meet their needs. As part of the business segment realignment, certain equity investment gains recorded in Global Wealth and Investment Management were reclassified to All Other. Also certain merchant services fees recorded in Global Consumer and Small Business Banking were reclassified to Global Corporate and Investment Banking. All Other consists of equity investment activities including Principal Investing and corporate investments, the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring Charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS 133 hedge accounting treatment, gains or losses on sales of whole mortgage loans, and Gains on Sales of Debt Securities.

## Basis of Presentation

We prepare and evaluate segment results using certain non-GAAP methodologies and performance measures many of which are discussed in Supplemental Financial Data on page 13. We begin by evaluating the operating results of the businesses, which by definition excludes Merger and Restructuring Charges. The segment results also reflect certain allocation methodologies, which are utilized to determine operating income. The Net Interest Income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics.

The Corporation's ALM activities maintain an overall interest rate risk management strategy that incorporates the use of interest rate contracts to minimize significant fluctuations in earnings that are caused by interest rate volatility. The Corporation's goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect Net Interest Income. The results of the business segments will fluctuate based on the performance of corporate ALM activities. Some ALM activities are recorded in the businesses (i.e. Deposits) such as external product pricing decisions or through our internal funds transfer pricing process. The net effects of other ALM actions such as portfolio positioning are reported in each of the business segments under $A L M / O t h e r$. In addition, any residual effect of the funds transfer pricing process is retained in All Other.

Certain expenses not directly attributable to a specific business segment are allocated to the segments based on pre-determined means. The most significant of these expenses include data processing costs, item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain centralized or shared functions are allocated based on methodologies which reflect utilization.

Equity is allocated to business segments and related businesses using a risk-adjusted methodology incorporating each unit's credit, market and operational risk components. The nature of these risks is discussed further beginning on page 37. ROE is calculated by dividing Net Income by allocated equity. SVA is defined as cash basis earnings on an operating basis less a charge for the use of capital (i.e. equity). Cash basis earnings on an operating basis is defined as Net Income adjusted to exclude Merger and Restructuring Charges, and Amortization of Intangibles. The charge for capital is calculated by multiplying 11 percent (management's estimate of the shareholders' minimum required rate of return on capital invested) by average total common shareholders' equity at the corporate level and by average allocated equity at the business segment level. Average equity is allocated to the business level using a methodology identical to that used in the ROE calculation. Management reviews the estimate of the rate used to calculate the capital charge annually. The Capital Asset Pricing Model is used to estimate our cost of capital.

See Note 20 of the Consolidated Financial Statements for additional business segment information, selected financial information for the business segments and reconciliations to consolidated Total Revenue and Net Income amounts.

## Global Consumer and Small Business Banking

The strategy of Global Consumer and Small Business Banking is to attract, retain and deepen customer relationships. We achieve this strategy through our ability to offer a wide range of products and services through a franchise that stretches coast to coast through 29 states and the District of Columbia. We serve more than 38 million consumer and small business relationships utilizing our network of 5,873 banking centers, 16,785 domestic branded ATMs, and telephone and Internet channels. Within Global Consumer and Small Business Banking, there are four primary businesses: Deposits, Card Services, Mortgage, and Home Equity. In addition, ALM/Other includes the results of ALM activities and other consumer related businesses (e.g. insurance).

The management accounting reporting process derives segment and business results by utilizing allocation methodologies for revenue, expense, and capital. The net income derived for the businesses are dependent upon revenue and cost allocations using an activity based costing model, funds transfer pricing, other methodologies and assumptions management believes are appropriate to reflect the results of the business. An example, specifically with regard to cost
allocation, is where banking center costs are not only allocated to various consumer businesses (i.e.,Deposits, Mortgage, Card Services, etc) that utilize the banking center, but also are allocated to businesses in other segments such as Treasury Services within Global Corporate and Investment Banking.

The Corporation migrates qualifying affluent customers, deposits and Net Interest Income related to those customers fromDeposits within Global Consumer and Small Business Banking to Global Wealth and Investment Management. A discussion of the Corporation's Global Wealth and Investment Management is presented on page 26.

## Global Consumer and Small Business Banking

| (Dollars in millions) |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


|  | 2004 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Deposits ${ }^{(1)}$ | $\begin{gathered} \text { Card } \\ \text { Services }^{(2)} \end{gathered}$ | Mortgage |  | Home Equity | ALM/ Other |
| Net interest income ${ }^{(3)}$ | \$ 15,721 | \$ 6,957 | \$ 4,195 | \$ | 1,005 | \$ 1,130 | \$2,434 |
| Noninterest income: |  |  |  |  |  |  |  |
| Service charges | 4,330 | 4,330 | - |  | - | - | - |
| Mortgage banking income | 589 | - | - |  | 513 | 76 | - |
| Card income | 4,082 | 1,215 | 2,867 |  | - | - | - |
| All other income (loss) | (38) | - | 78 |  | (328) | - | 212 |
| Total noninterest income | 8,963 | 5,545 | 2,945 |  | 185 | 76 | 212 |
| Total revenue ${ }^{(3)}$ | 24,684 | 12,502 | 7,140 |  | 1,190 | 1,206 | 2,646 |
| Provision for credit losses | 3,331 | 62 | 3,065 |  | 17 | 30 | 157 |
| Gains (losses) on sales of debt securities | 117 | - | - |  | 117 | - | - |
| Noninterest expense | 12,353 | 7,515 | 2,563 |  | 1,267 | 770 | 238 |
| Income before income taxes | 9,117 | 4,925 | 1,512 |  | 23 | 406 | 2,251 |
| Income tax expense | 3,316 | 1,788 | 554 |  | 8 | 147 | 819 |
| Net income | \$ 5,801 | \$ 3,137 | \$ 958 | \$ | 15 | \$ 259 | \$1,432 |
| Shareholder value added | \$ 3,504 | \$ 2,033 | \$ 596 | \$ | (205) | \$ 155 | \$ 925 |
| Net interest yield ${ }^{(3)}$ | 5.44\% | 2.34\% | 9.23\% |  | 2.54\% | 3.09\% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity | 23.31 | 24.67 | 21.11 |  | 0.73 | 27.38 | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(3)}$ | 50.04 | 60.12 | 35.90 |  | 106.47 | 63.80 | $\mathrm{n} / \mathrm{m}$ |
| Period end-total assets $^{(4)}$ | \$333,477 | \$311,781 | \$ 53,563 | \$ | 41,499 | \$44,335 | $\mathrm{n} / \mathrm{m}$ |

[^3]|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |  |
| Average |  |  |  |  |
| Total loans and leases |  | 144,019 | \$ | 122,148 |
| Total earning assets |  | 298,789 |  | 287,969 |
| Total assets |  | 326,287 |  | 312,978 |
| Total deposits |  | 306,053 |  | 283,488 |
| Common equity/Allocated equity |  | 29,579 |  | 24,883 |
| Period End |  |  |  |  |
| Total loans and leases |  | 151,646 | \$ | 139,507 |
| Total earning assets |  | 302,417 |  | 303,753 |
| Total assets |  | 331,244 |  | 333,477 |
| Total deposits |  | 306,064 |  | 299,051 |

In 2005, Net Income increased $\$ 1.1$ billion, or 20 percent. Net Interest Income increased $\$ 1.1$ billion, or seven percent, in 2005. Growth in Average Deposits, a low cost source of funding and liquidity, and Average Loans and Leases positively impacted Net Interest Income. Average Deposits increased $\$ 22.6$ billion, or eight percent, driven by the impact of FleetBoston customers, deepening existing relationships and our focus on attracting new customers. Partially offsetting this growth was the migration of qualifying affluent customers' account balances from Global Consumer and Small Business Banking to Global Wealth and Investment Management. Net Interest Income was also positively impacted by the $\$ 21.9$ billion, or 18 percent, increase in Average Loans and Leases including higher home equity loans and lines of credit, and credit card outstandings. The growth in credit card outstandings was due to the impact of FleetBoston, increases in purchase volumes, the addition of more than 5 million new accounts primarily through our branch network and direct marketing programs, and new advances on accounts for which previous loan balances were sold to the securitization trusts.

Noninterest Income increased $\$ 2.5$ billion, or 28 percent, in 2005 . The increase was primarily due to increases of $\$ 1.0$ billion, or 25 percent, in Card Income, $\$ 666$ million, or 15 percent, in Service Charges, and $\$ 423$ million in Mortgage Banking Income. Card Income increased mainly due to higher purchase volumes for credit and debit cards, and the impact of the NPC acquisition in the fourth quarter of 2004. The increases in card purchase volumes and average managed credit card outstandings were due to continued growth in our card business as we more effectively leveraged our branch network. Service charges increased as a result of new account growth. Mortgage Banking Income improved as 2004 was negatively impacted by $\$ 463$ million in impairments of MSRs. Also affecting these increases was the positive impact of FleetBoston.

The Provision for Credit Losses increased $\$ 940$ million, or 28 percent, to $\$ 4.3$ billion in 2005 mainly due toCard Services. For further discussion of the increased Provision for Credit Losses related to Card Services, see the Card Services discussion.

Noninterest Expense grew $\$ 826$ million, or seven percent, in 2005 . The majority of the increase was due to the impact of FleetBoston and NPC.

## Deposits

Deposits provides a comprehensive range of products to consumers and small businesses. Our products include traditional savings accounts, money market savings accounts, CDs and IRAs, regular and interest-checking accounts and debit cards.

Deposit products provide a relatively stable source of funding and liquidity. We earn net interest spread revenues from investing this liquidity in earning assets through client facing lending activity and our ALM activities. The revenue is attributed to the deposit products using our funds transfer pricing process which takes into account the interest rates and maturity characteristics of the deposits. Deposits also generate various account fees such as service charges and non-sufficient fund fees while debit cards generate interchange income.

In 2005, we added approximately 2.3 million net new retail checking accounts and 1.9 million net new retail savings accounts. This growth resulted from continued improvement in sales and service results in the Banking Center Channel, the introduction of new products, the addition of 99 new stores and the impact of FleetBoston. In the FleetBoston franchise, we opened 431,000 net new retail checking and 348,000 net new retail savings accounts since the FleetBoston merger on April 1, 2004.

Net Income increased $\$ 1.3$ billion, or 42 percent, in 2005. The increase was driven by an increase in Total Revenue of 21 percent, partially offset by an increase in Noninterest Expense of eight percent.

Total Revenue grew $\$ 2.6$ billion, or 21 percent, in 2005. Driving this growth was an increase of $\$ 1.6$ billion, or 23 percent, in Net Interest Income resulting from higher levels of deposits. Also impacting the growth in Net Interest Income was favorable results from our pricing strategy and the positive impact of FleetBoston. Average deposits increased $\$ 22.6$ billion, or eight percent, in 2005, driven by the impact of FleetBoston customers, deepening existing relationships and our focus on attracting new customers. Partially offsetting this growth was the migration of account balances from Deposits to $P B \& I$. The cumulative average migration of qualifying affluent customers' account balances from Deposits to $P B \& I$ was $\$ 39.3$ billion and $\$ 11.2$ billion for 2005 and 2004.

Noninterest Income increased $\$ 1.1$ billion, or 19 percent, in 2005. The increase was driven by higher service charges and higher debit card interchange income. Service charges were higher due to the growth of new accounts across our franchise and the impact of FleetBoston. The increase in debit card interchange income, which is included in Card Income, was driven by growth in transaction activity as purchase volumes increased 29 percent due to new accounts, growth in average ticket size and the positive impact of FleetBoston, as well as higher interchange rates on debit card transactions.

Total Noninterest Expense increased $\$ 588$ million, or eight percent, in 2005, primarily driven by new account volume, higher levels of staffing in Banking Centers and related overhead costs, and the impact of FleetBoston.

## Card Services

Card Services, which excludes debit cards, provides a broad offering of credit cards to an array of customers including consumers and small businesses. Our products include traditional credit cards, and a variety of co-branded and affinity card products. We also provide processing services for merchant card receipts.

We evaluate our Card Services business on both a held and managed basis (a non-GAAP measure). Managed basis treats securitized loan receivables as if they were still on the balance sheet and presents the earnings on the sold loan receivables as if they were not sold. We evaluate credit card operations on a managed basis as the receivables that have been securitized are subject to the same underwriting standards and ongoing monitoring as the held loans. The credit performance of the managed portfolio is important to understanding the results of card operations.

The following tables reconcile the Card Services portfolio and certain credit card data on a held basis to a managed basis to reflect the impact of securitizations. For assets that have been securitized, we record Noninterest Income, rather than Net Interest Income and Provision for Credit Losses, as we are compensated for servicing. In a securitization, the credit card receivables, not the ongoing relationships, are sold to the trust. After the revolving period of the securitization, assuming no new securitizations, the newly generated credit card receivables arising from these relationships are recorded on our balance sheet. This has the effect of increasing Loans and Leases and increasing Net Interest Income and Provision for Credit Losses (including net charge-offs), with a reduction in Noninterest Income. Managed Noninterest Income includes the impact of the gains recognized on securitized loan principal receivables in accordance with SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities-a replacement of FASB Statement No. 125."

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Income Statement Data |  |  |
| Held total revenue | \$ 8,490 | \$ 7,140 |
| Securitizations impact | 434 | 524 |
|  | - | - |
| Managed total revenue | \$ 8,924 | \$ 7,664 |
|  |  |  |
| Held provision for credit losses | \$ 3,999 | \$ 3,065 |
| Securitizations impact | 434 | 524 |
| Managed credit impact | \$ 4,433 | \$ 3,589 |
|  | - | - |
| Balance Sheet Data |  |  |
| Average held card services outstandings | \$56,072 | \$44,509 |
| Securitizations impact | 5,051 | 6,861 |
|  |  |  |
| Average managed card services outstandings | \$61,123 | \$51,370 |
|  | - | - |
| Ending held card services outstandings | \$61,397 | \$53,336 |
| Securitizations impact | 2,237 | 6,903 |
| Ending managed card services outstandings | \$63,634 | \$60,239 |
|  | - | - |
| Credit Quality Statistics |  |  |
| Held net charge-offs | \$ 3,760 | \$ 2,348 |
| Securitizations impact | 434 | 524 |
|  | - |  |
| Managed card services net losses | \$ 4,194 | \$ 2,872 |
|  | - |  |
| Held net charge-offs | 6.71\% | 5.27\% |
| Securitizations impact | 0.15 | 0.32 |
| Managed card services net losses | 6.86\% | 5.59\% |


|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Balance Sheet Data |  |  |
| Average held credit card outstandings | \$53,997 | \$43,435 |
| Securitizations impact | 5,051 | 6,861 |
|  |  |  |
| Average managed credit card outstandings | \$59,048 | \$50,296 |
|  | - | - |
| Ending held credit card outstandings | \$58,548 | \$51,726 |
| Securitizations impact | 2,237 | 6,903 |
| Ending managed credit card outstandings | \$60,785 | \$58,629 |
|  | - | - |
| Credit Quality Statistics |  |  |
| Held net charge-offs | \$ 3,652 | \$ 2,305 |
| Securitizations impact | 434 | 524 |
|  | - | - |
| Managed credit card net losses | \$ 4,086 | \$ 2,829 |
|  |  |  |
| Held net charge-offs | 6.76\% | 5.31\% |
| Securitizations impact | 0.16 | 0.31 |
| Managed credit card net losses | 6.92\% | 5.62\% |

[^4]Net Income remained relatively unchanged at $\$ 959$ million due to the growth in Total Revenue offset by an increase in Provision for Credit Losses and Noninterest Expense.

Strong credit card growth drove Card Services revenue in 2005. Card Services revenue increased $\$ 1.4$ billion, or 19 percent, to $\$ 8.5$ billion. Contributing to this increase was the $\$ 764$ million increase in Net Interest Income, due to a $\$ 10.6$ billion, or 24 percent, increase in average credit card outstandings. The increase in average credit card outstandings was due to the impact of FleetBoston, increases in purchase volumes, the addition of more than 5 million new accounts primarily through our branch network and direct marketing programs, and new advances on accounts for which previous loan balances were sold to the securitization trusts.

Also driving Card Services revenue was an increase in Noninterest Income of $\$ 586$ million, or 20 percent, in 2005. The increase resulted from higher merchant discount fees, interchange fees, cash advance fees and late fees. Merchant discount fees increased $\$ 313$ million primarily due to the acquisition of NPC. Interchange fees increased $\$ 87$ million mainly due to a $\$ 10.4$ billion, or 13 percent, increase in consumer credit card purchase volumes. Cash advance fees increased $\$ 64$ million due to higher balance transfers. Late fees increased \$62 million in 2005.

Provision for Credit Losses increased $\$ 934$ million to $\$ 4.0$ billion in 2005, driven primarily by higher net charge-offsCard Services net charge-offs were $\$ 3.8$ billion, or 6.71 percent in 2005 compared to $\$ 2.3$ billion, or 5.27 percent in 2004. Credit card net charge-offs were $\$ 3.7$ billion, or 6.76 percent in 2005 compared to $\$ 2.3$ billion, or 5.31 percent in 2004. Higher credit card net charge-offs were driven by an increase in bankruptcy related charge-offs of $\$ 578$ million as card customers "rushed to file" ahead of the new bankruptcy law. Also impacting net charge-offs were organic portfolio growth and seasoning, increases effective in 2004 in credit card minimum payment requirements, the impact of FleetBoston and new advances on accounts for which previous loan balances were sold to the securitization trusts. We estimate that approximately 70 percent of the increased bankruptcy-related charge-offs represent acceleration from 2006. Excluding bankruptcy-related charge-offs representing acceleration from 2006 and charge-offs associated with the 2004 changes in credit card minimum payment requirements that were provided for in late 2004, the increased net charge-offs were the primary driver of the higher Provision for Credit Losses. In addition, the Provision for Credit Losses was impacted by new advances on accounts for which previous loan balances were sold to the securitization trusts, and the establishment of reserves in 2005 for additional changes made in late 2005 in credit card minimum payment requirements.

Managed Card Services revenue increased $\$ 1.3$ billion, or 16 percent, to $\$ 8.9$ billion in 2005. Average managedCard Services outstandings were $\$ 61.1$ billion in 2005 compared to $\$ 51.4$ billion in 2004. The impact of FleetBoston and organic growth drove the increases in 2005.

Managed Card Services net losses were $\$ 4.2$ billion, or 6.86 percent in 2005 compared to $\$ 2.9$ billion, or 5.59 percent in 2004. Managed consumer credit card net losses were $\$ 4.1$ billion, or 6.92 percent of total average managed credit card loans in 2005 compared to $\$ 2.8$ billion, or 5.62 percent in 2004. Higher managed losses were driven by an increase in bankruptcy net losses resulting from the change in the bankruptcy law, continued growth and seasoning, increases effective in 2004 in credit card minimum payment requirements and the impact of FleetBoston. For more information, see Credit Risk Management beginning on page 37.

## Mortgage

Mortgage generates revenue by providing an extensive line of mortgage products and services to customers nationwide.Mortgage products are available to our customers through a retail network of personal bankers located in 5,873 banking centers, sales account executives in over 150 locations and through a sales force offering our customers direct telephone and online access to our products. Additionally, we serve our customers through a partnership with more than 6,600 mortgage brokers in 49 states. The mortgage product offerings for home purchase and refinancing needs include fixed and adjustable rate loans. To manage this portfolio, these products are either sold into the secondary mortgage market to investors, while retaining the Bank of America customer relationships, or are held on our balance sheet for ALM purposes.

The first mortgage business includes the origination, fulfillment and servicing of first mortgage loan products. Servicing activities primarily include collecting cash for principal, interest and escrow payments from borrowers, and accounting for and remitting principal and interest payments to investors. Servicing income includes ancillary income derived in connection with these activities, such as late fees.

Across all business lines of the Corporation, Mortgage production was $\$ 86.8$ billion in 2005 compared to $\$ 87.5$ billion in 2004. Of this volume, $\$ 60.3$ billion was originated through retail channels, and $\$ 26.5$ billion was originated through the wholesale channel in 2005 . This compares to $\$ 57.6$ billion and $\$ 30.0$ billion during 2004 . Refinance activity in 2005 was approximately 49 percent of the production compared to 57 percent in 2004.

Net Income for Mortgage increased $\$ 381$ million to $\$ 396$ million in 2005. Total Revenue forMortgage increased $\$ 511$ million to $\$ 1.7$ billion. The change was due to an increase of $\$ 422$ million in Mortgage Banking Income combined with an increase of $\$ 349$ million in all other income from 2004. Partially offsetting these increases was a decrease of \$260 million in Net Interest Income.

The decrease in Net Interest Income was primarily driven by the impact of spread compression due to the flattening of the yield curve and the decrease in average residential first mortgage balances of $\$ 2.3$ billion to $\$ 37.2$ billion in 2005. Mortgage Banking Income improved as 2004 was negatively impacted by $\$ 463$ million in impairments of MSRs. Prior year impairment charges included an adjustment for changes in valuation assumptions and prepayment adjustments to align with changing market conditions and customer behavioral trends. All other income improved as 2004 was negatively impacted by a $\$ 349$ million loss in Trading Account Profits related to the Certificates. Effective June 1, 2004, the Certificates were converted to MSRs. Prior to the conversion, changes in the value of the Certificates, MSRs and derivatives used for risk management were recognized as Trading Account Profits. Trading Account Profits for 2004 included downward adjustments for changes to valuation assumptions and prepayment assumptions related to the Certificates. For more information on the Certificates, see Note 1 of the Consolidated Financial Statements.

The Mortgage servicing portfolio includes originated and retained residential mortgages and loans serviced for others. The servicing portfolio at December 31,2005 was $\$ 296.8$ billion, $\$ 23.7$ billion higher than December 31, 2004, primarily driven by production and lower prepayment rates.

At December 31, 2005, the consumer MSR balance was $\$ 2.7$ billion, an increase of $\$ 300$ million, or 13 percent, from December 31, 2004. This value represented 122 bps of the related unpaid principal balance, a three bps increase from December 31, 2004.

## Home Equity

Home Equity generates revenue by providing an extensive line of home equity products and services to customers nationwide.Home Equity products include lines of credit and home equity loans, and are also available to our customers through our retail network.

Net Income for Home Equity increased $\$ 178$ million, or 69 percent, in 2005. Total Revenue forHome Equity increased $\$ 162$ million, or 13 percent, driven by higher average balances in the home equity portfolio which was attributable to account growth and larger line sizes resulting from enhanced product offerings, the expanding home equity market and the impact of FleetBoston. These increases were partially offset by the impact of spread compression due to the flattening of the yield curve.

In 2005, Home Equity average balances across all business lines of the Corporation grew $\$ 18.8$ billion, or 42 percent, to $\$ 63.9$ billion and production volume improved $\$ 15.3$ billion, or 27 percent, to $\$ 72.0$ billion compared to 2004. The Home Equity servicing portfolio at December 31, 2005 was $\$ 71.6$ billion, $\$ 12.2$ billion higher than December 31, 2004, driven primarily by production and account growth.

## ALM/Other

ALM/Other is comprised primarily of the allocation of a portion of the Corporation's Net Interest Income from ALM activities and other consumer related businesses (e.g. insurance). Net Income decreased in 2005 primarily as a result of a lower contribution from ALM activity due to the flattening yield curve.

## Global Corporate and Investment Banking

Global Corporate and Investment Banking provides a wide range of financial services, to both our issuer and investor clients that range from business banking clients to large international corporate and institutional investor clients, using a strategy to deliver value-added financial products and advisory solutions. Global Corporate and Investment Banking's products and services are delivered from three primary businesses:Business Lending, Capital Markets and Advisory Services, and Treasury Services, and are provided to our clients through a global team of client relationship managers and product partners. In addition, ALM/Other includes the results of ALM activities and other commercial-related businesses such as Latin America, and Asia Commercial and Retail operations based in Hong Kong. In addition to our operations in Latin America, our clients are supported through offices in 26 countries that are divided into three distinct geographic regions: U.S. and Canada; Asia; and Europe, Middle East and Africa. For more information on our Latin American and Asian operations, see Foreign Portfolio beginning on page 44.


[^5]|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Average |  |  |
| Total loans and leases | \$214,828 | \$ 185,557 |
| Total trading-related assets | 314,568 | 243,494 |
| Total earning assets | 550,630 | 436,271 |
| Total assets | 633,264 | 506,310 |
| Total deposits | 189,905 | 166,509 |
| Common equity/Allocated equity | 41,774 | 36,362 |
| Period end |  |  |
| Total loans and leases | \$232,642 | \$ 204,009 |
| Total trading-related assets | 291,267 | 210,609 |
| Total earning assets | 553,402 | 420,931 |
| Total assets | 633,374 | 508,502 |
| Total deposits | 198,390 | 182,829 |

Net Income increased $\$ 472$ million, or eight percent, in 2005 compared to 2004. Increases in Noninterest Income, Net Interest Income and Gains on Sales of Debt Securities were partially offset by an increase in Noninterest Expense and a reduced benefit from Provision for Credit Losses.

Net Interest Income increased by $\$ 486$ million, or five percent, in 2005 compared to 2004. The increase was largely due to growth in Average Loans and Leases of $\$ 29.3$ billion, or 16 percent, an increase in Average Deposits of $\$ 23.4$ billion, or 14 percent, wider spreads on the deposit portfolio due to higher short-term interest rates, and the impact of FleetBoston earning assets offset by spread compression and a flattening yield curve in 2005.

Noninterest Income increased $\$ 1.5$ billion, or 18 percent, in 2005 compared to the 2004 . Driving the increase was higher other noninterest income of $\$ 783$ million, increases in Trading Account Profits of $\$ 486$ million and Investment and Brokerage Services of $\$ 174$ million. The increase in other noninterest income was primarily due to the impact of spread widening in certain industries in the first half of 2005 on our credit default protection purchased, FleetBoston, merchant discount fees and equity investment gains. The increase in Trading Account Profits was due to growth in average trading-related earning assets as a result of increased client activity as we continued to invest in the business.

Provision for Credit Losses rose $\$ 596$ million to negative $\$ 290$ million in 2005 compared to negative $\$ 886$ million in 2004. The negative provision reflects continued improvement in commercial credit quality although at a slower rate than experienced in 2004. An improved risk profile in Latin America and reduced uncertainties resulting from the completion of credit-related integration activities for FleetBoston also contributed to the negative provision. For more information, see Credit Risk Management beginning on page 37 .

Noninterest Expense increased $\$ 825$ million, or eight percent, in 2005 compared to 2004 . This increase was primarily due to higher Personnel expense as a result of increased performance-based incentive compensation, along with costs associated with the strategic initiative, higher processing costs and the impact of FleetBoston. Partially offsetting these increases were nonrecurring charges recognized in 2004 for the segment's share of the mutual fund settlement and other litigation expenses.

## Business Lending

Business Lending provides a wide range of lending related products and services to our clients through client relationship teams along with various product partners. Products include commercial and corporate bank loans and commitment facilities which cover our business banking clients, middle market commercial clients and our large multinational corporate clients. Real estate lending products are issued primarily to public and private developers, homebuilders and commercial real estate firms. Leasing and asset-based lending products offer our clients innovative financing solutions. Also included are indirect consumer loans which allow us to offer financing through auto, marine, motorcycle and recreational vehicle dealerships across the U.S. Business Lending also contains the results for the economic hedging of our risk to certain credit counterparties utilizing various risk mitigation tools such as credit default swaps (CDS) and may also use other products to help offset hedging costs.

Net Income decreased $\$ 45$ million, or two percent, in 2005 compared to 2004 primarily due to an increase in Provision for Credit Losses partially offset by increases in Net Interest Income and Noninterest Income. The increase in Net Interest Income was driven by an increase in average loan balances of $\$ 27.1$ billion, or 16 percent, due to new business and increased line utilization. The increase in Noninterest Income was driven by the impact of spread widening
in certain industries in the first half of 2005 on our credit default protection purchased, equity investment gains, and the impact of FleetBoston. Provision for Credit Losses increased $\$ 786$ million from negative $\$ 682$ million, primarily due to a slower rate of credit improvement in our corporate portfolio than experienced in 2004, higher provision in Commercial Banking Regions as 2004 benefited from significant improvement in commercial credit quality, and growth and seasoning of the automobile loan portfolio.

## Capital Markets and Advisory Services

Capital Markets and Advisory Services provides products, advisory services and financing globally to our institutional investor clients in support of their investing and trading activities. We also work with our commercial and corporate issuer clients to provide debt and equity distribution capabilities, merger-related advisory services and risk management solutions using interest rate, equity, credit and commodity derivatives, foreign exchange, fixed income and mortgage-related products. In support of these activities, the business may take positions in these products and participate in market-making activities dealing in equity and equity-linked securities, high-grade and high-yield corporate debt securities, commercial paper, and mortgage-backed and asset-backed securities. We also provide debt and equity securities research through Banc of America Securities, LLC. This business is a primary dealer in the U.S. and in several international locations.

Capital Markets and Advisory Services market-based revenue includes Net Interest Income, Noninterest Income and Gains (Losses) on Sales of Debt Securities. We evaluate our trading results and strategies based on total market-based revenue. The following table presents further detail regarding Capital Markets and Advisory Services market-based revenue. Sales and trading revenue is segregated into fixed income from liquid products (primary interest rate and commodity derivatives, foreign exchange contracts and public finance), credit products (primarily investment and non-investment grade corporate debt obligations and credit derivatives) and structured products (primarily commercial mortgage-backed securities, residential mortgage-backed securities, collateralized debt obligations, and equity-linked derivatives and securities); and equity income from cash equities activity.

## Capital Markets and Advisory Services Market-based Revenue

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Investment banking income |  |  |
| Advisory fees | \$ 295 | \$ 336 |
| Debt underwriting | 1,333 | 1,284 |
| Equity underwriting | 273 | 303 |
| Total investment banking income | 1,901 | 1,923 |
|  | - |  |
| Sales and trading |  |  |
| Fixed income: |  |  |
| Liquid products | 1,942 | 1,755 |
| Credit products | 634 | 778 |
| Structured products | 1,003 | 1,078 |
|  | - |  |
| Total fixed income | 3,579 | 3,611 |
|  | - |  |
| Equity income | 1,393 | 1,136 |
|  | - |  |
| Total sales and trading | 4,972 | 4,747 |
|  |  |  |
| Total Capital Markets and Advisory Services Market-based Revenue ${ }^{(1)}$ | \$6,873 | \$6,670 |

## (1) Includes Gains (Losses) on Sales of Debt Securities of $\$ 55$ million and $\$(10)$ million in 2005 and 2004.

Net Income decreased $\$ 348$ million, or 20 percent, in 2005 compared to 2004. An increase in Noninterest Expense was partially offset by an increase in Revenue.
Revenue in 2005 was $\$ 6.9$ billion, relatively unchanged from the prior year. Credit products revenue decreased $\$ 144$ million due to increased spread volatility in certain industries and lack of investor demand. Offsetting this decline were increases in equity income and liquid products revenue. Equity income increased $\$ 257$ million driven by higher customer activity and the absence of a net loss on a stock position that occurred in 2004. Liquid products revenue increased $\$ 187$ million primarily related to higher sales activity and commodities revenue as prior year included losses related to positions in gas and jet fuel.

In 2005, Noninterest Expense increased $\$ 686$ million, or 17 percent, due to higher Personnel expense, including performance-based incentive compensation, along with costs associated with the strategic initiative.

## Treasury Services

Treasury Services provides integrated working capital management and treasury solutions to clients across the U.S. and 50 countries through our network of proprietary offices and special clearing arrangements. Our clients include multinationals, middle-market companies, correspondent banks, commercial real estate firms and governments. Our products and services include treasury management, trade finance, foreign exchange, short-term credit facilities and short-term investing options. Net interest income is derived from interest and noninterest-bearing deposits, sweep investments, and other liability management products. Noninterest income is generated from payment and receipt products, merchant services, wholesale card products, and trade services and is comprised primarily of service charges which are net of market-based earnings credit rates applied against noninterest-bearing deposits.

Net Income increased $\$ 545$ million, or 42 percent, in 2005 compared to 2004 primarily due to an increase in Total Revenue of $\$ 1.1$ billion, or 22 percent, resulting from an increase in Net Interest Income of $\$ 1.0$ billion, or 43 percent. The Net Interest Income increase was driven by wider spreads due to higher short-term interest rates and an increase in Average Deposits of $\$ 14.8$ billion, or 11 percent, due in part to the impact of FleetBoston. Other noninterest income increased $\$ 124$ million, or 23 percent, in 2005 compared to 2004, primarily due to higher merchant discount fees resulting from our acquisition of NPC in the fourth quarter of 2004. Also, Noninterest Expense increased $\$ 261$ million, or 9 percent, primarily due to the NPC acquisition and the FleetBoston merger.

## ALM/Other

ALM/Other is comprised primarily of our full-service Latin American operations in Brazil, Chile, Argentina, and Uruguay, and our commercial and wealth and investment management operations in Mexico. These operations primarily service indigenous and multinational corporations, small businesses and affluent consumers. This business also includes Asia Commercial and Retail operations based in Hong Kong, and an allocation of a portion of the Corporation's Net Interest Income from ALM activities. For more information on our Latin American and Asian operations, see Foreign Portfolio beginning on page 44.

Net Income increased $\$ 320$ million in 2005 to $\$ 606$ million compared to 2004 due to decreases in Provision for Credit Losses and Noninterest Expense combined with an increase in Gains on Sales of Debt Securities. The Provision for Credit Losses decreased $\$ 181$ million to negative $\$ 360$ million primarily due to an improved risk profile in Latin America. The decrease in Noninterest Expense was primarily driven by the segment's share of the mutual fund settlement and other litigation reserves recorded in 2004. Gains on Sales of Debt Securities in Latin America were $\$ 146$ million in 2005. For more information on Gains on Sales of Debt Securities, see Market Risk Management beginning on page 53 .

On October 13, 2005, we announced an agreement to sell our asset management business in Mexico with $\$ 1.8$ billion of assets under management to Grupo Financiero Santander Serfin. The sale will be completed in 2006.

In December 2005, we entered into a definitive agreement with a consortium led by Johannesburg-based Standard Bank Group Ltd for the sale of BankBoston Argentina assets and liabilities. The transaction is subject to obtaining all necessary regulatory approvals.

## Global Wealth and Investment Management

This segment provides tailored investment services to individual and institutional clients in various stages and economic cycles. Our clients are offered specific products and services based on their needs through three primary businesses: The Private Bank, Columbia Management (Columbia), and Premier Banking and Investments (PB\&I). In addition, ALM/Other includes the results of ALM activities and other Global Wealth and Investment Management businesses.

|  |  |  |  |
| :--- | :--- | :--- | :--- |

[^6]Global Wealth and Investment Management

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions)Average |  |  |
|  |  |  |
| Total loans and leases | \$ 54,104 | \$ 44,166 |
| Total earning assets | 125,920 | 91,864 |
| Total assets | 133,708 | 98,550 |
| Total deposits | 117,338 | 84,548 |
| Common equity/Allocated equity | 10,284 | 8,315 |
| Period End |  |  |
| Total loans and leases | \$ 58,380 | \$ 49,860 |
| Total earning assets | 127,054 | 122,535 |
| Total assets | 135,016 | 130,419 |
| Total deposits | 115,454 | 113,114 |

Net Income increased $\$ 685$ million, or 42 percent, in 2005. Net Interest Income increased $\$ 894$ million, or 31 percent, in 2005. This increase was due to growth in deposits and loans in PB\&I and The Private Bank. Average Deposits increased $\$ 32.8$ billion, or 39 percent, in 2005 primarily due to the migration of account balances fromDeposits in Global Consumer and Small Business Banking to PB\&I, in addition to organic growth in PB\&I and The Private Bank. Average Loans and Leases increased $\$ 9.9$ billion, or 23 percent, due to higher loan volume in $P B \& I$ and The Private Bank. The secondary driver of the increase in Average Deposits and Loans and Leases was the impact of the FleetBoston portfolio.

Noninterest Income increased $\$ 417$ million, or 14 percent, in 2005. Noninterest Income consists primarily of Investment and Brokerage Services, which represents fees earned on client assets and brokerage commissions. The Investment and Brokerage Services revenue increase in 2005, compared to 2004, was mainly due to the impact of FleetBoston.

Noninterest Expense increased $\$ 244$ million, or seven percent, in 2005. The increase was due primarily to increased Personnel expenses driven by $P B \& I$ growth in the Northeast and the impact of FleetBoston. Partially offsetting these increases were nonrecurring charges recognized in 2004 for the segment's share of the mutual fund settlement and other litigation expenses.

At December 31, 2005, total client assets increased $\$ 29.9$ billion, or four percent, as compared to December 31, 2004. The increase was due to the $\$ 30.9$ billion increase in assets under management in 2005, which was driven by net inflows primarily in short-term money market assets and an increase in overall market valuations. Assets under management generate fees based on a percentage of their market value. They consist largely of mutual funds and separate accounts, which are comprised of taxable and nontaxable money market products, equities, and taxable and nontaxable fixed income securities.

## Client Assets

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| (Dollars in billions) |  |  |
| Assets under management | \$482.4 | \$451.5 |
| Client brokerage assets | 161.7 | 149.9 |
| Assets in custody | 94.2 | 107.0 |
|  |  |  |
| Total client assets | \$738.3 | \$708.4 |

## The Private Bank

The Private Bank provides integrated wealth management solutions to high-net-worth individuals, middle market institutions and charitable organizations with investable assets greater than $\$ 3$ million. Services in The Private Bank include investment, trust, banking and lending services as well as specialty asset management services (oil and gas, real estate, farm and ranch, timberland, private businesses and tax advisory). The Private Bank also provides integrated wealth management solutions to ultra high-net-worth individuals and families with investable assets greater than $\$ 50$ million through its Family Wealth Advisors unit. Family Wealth Advisors provides a higher level of contact, tailored service and wealth management solutions addressing the complex needs of their clients.

Net Income increased $\$ 123$ million, or 28 percent, in 2005. The increase in Net Income was primarily a result of an increase in Net Interest Income from higher deposit spreads and growth in Average Loans and Leases which were impacted by the addition of the FleetBoston portfolio. The Private Bank also benefited from an increase in Investment and Brokerage Services revenue.

## Columbia

Columbia is an asset management organization primarily serving the needs of institutional customers.Columbia provides asset management services, liquidity strategies and separate accounts. Columbia also provides mutual funds offering a full range of investment styles across an array of products including equities, fixed income (taxable and nontaxable) and cash products (taxable and nontaxable). In addition to servicing institutional clients, Columbia distributes its products and services to individuals through The Private Bank, PB\&I, and nonproprietary channels including other brokerage firms.

Net Income increased $\$ 38$ million, or 16 percent, in 2005. The increase was due to higher revenue for Investment and Brokerage Services partially offset by higher Personnel expenses as a result of increased performance-based incentive compensation, both driven by higher assets under management in addition to the impact of FleetBoston.

## PB\&I

$P B \& I$ includes Banc of America Investments (BAI), our full-service retail brokerage business and our Premier Banking channel. $P B \& I$ brings personalized banking and investment expertise through priority service with client-
dedicated teams. $P B \& I$ provides a high-touch client experience through a network of more than 4,000 client advisors to our affluent customers with a personal wealth profile of either $\$ 250,000$ including investable assets and a mortgage or at least $\$ 100,000$ of investable assets. BAI is the third largest bank-owned brokerage company in the U.S. with $\$ 151$ billion in client assets.

Net Income increased $\$ 318$ million, or 64 percent, in 2005. This increase was driven by an increase in Net Interest Income due mainly to higher deposit spreads in addition to an increase in Average Loans and Leases which were impacted by the addition of the FleetBoston portfolio.

## ALM/Other

ALM/Other includes the impact of customer migration, Banc of America Specialist, GWIM Products Group, and ALM.
The Corporation migrates qualifying affluent customers, deposits and Net Interest Income related to those customers fromDeposits within Global Consumer and Small Business Banking to $P B \& I$. To provide a view of organic growth in $P B \& I$, the Corporation allocates the original migrated deposit balances as well as corresponding Net Interest Income at original spreads from $P B \& I$ to the $A L M / O t h e r$ unit within Global Wealth and Investment Management. The Corporation believes that the resulting $P B \& I$ business approximates an organic, incremental view of the business.

Net Income increased $\$ 206$ million to $\$ 653$ million in 2005. The increase was driven by higher deposit Net Interest Income due to the migration of certain banking relationships from $P B \& I$ partially offset by a reduction from ALM activities.

## All Other

Included in All Other are our Equity Investments businesses and Other.
Equity Investments includes Principal Investing and corporate investments. Principal Investing is comprised of a diversified portfolio of investments in privately-held and publicly-traded companies at all stages of their life cycle from start-up to buyout. Corporate investments include CCB, Grupo Financiero Santander Serfin and various other equity-related investments.

Other includes the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring Charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated. Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS 133 hedge accounting treatment, gains or losses on sales of whole mortgage loans, and Gains on Sales of Debt Securities. The objective of the funds transfer pricing allocation methodology is to neutralize the businesses from changes in interest rate and foreign exchange fluctuations. Accordingly, for segment reporting purposes, the businesses receive the neutralizing benefit to Net Interest Income related to the economic hedges previously mentioned, with the offset recorded in Other.

## All Other

|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Net interest income ${ }^{(1,2)}$ | \$ (256) | \$ (636) |
| Noninterest income: |  |  |
| Equity investment gains | 1,793 | 750 |
| All other income ${ }^{(2)}$ | (810) | 231 |
| Total noninterest income | 983 | 981 |
|  | - |  |
| Total revenue ${ }^{(1)}$ | 727 | 345 |
| Provision for credit losses | 40 | 346 |
| Gains on sales of debt securities ${ }^{(2)}$ | 823 | 1,617 |
| Merger and restructuring charges | 412 | 618 |
| All other noninterest expense | 275 | 295 |
|  | - |  |
| Income before income taxes | 823 | 703 |
| Income tax expense | 17 | 114 |
| Net income | \$ 806 | \$ 589 |
|  | - | - |
| Shareholder value added | \$ (892) | \$ (649) |

[^7]Total Revenue for All Other increased $\$ 382$ million to $\$ 727$ million in 2005, primarily driven by an increase in Equity Investment Gains in 2005. Offsetting this increase was the decline in fair value of derivative instruments which were used as economic hedges of interest and foreign exchange rates as part of our ALM activities. Changes in value of these derivative instruments were primarily due to interest rate fluctuations during the year.

Provision for Credit Losses decreased $\$ 306$ million to $\$ 40$ million in 2005, resulting from changes to components of the formula and other factors effective in 2004, and reduced credit costs in 2005 associated with previously exited businesses. These decreases were offset in part by the establishment of a $\$ 50$ million reserve for estimated losses associated with Hurricane Katrina.

Gains on Sales of Debt Securities decreased $\$ 794$ million primarily due to lower gains realized in 2005 on mortgage-backed securities and corporate bonds than in 2004. Securities gains are the result of the repositioning of the securities portfolio to manage interest rate fluctuations and mortgage prepayment risk. The Corporation utilized a forward purchase agreement to hedge the variability in cash flows from the anticipated purchases of securities. The Corporation subsequently sold the related securities and did not originally reclassify the loss from Accumulated OCI at the time the related securities were sold.

Merger and Restructuring Charges decreased \$206 million in 2005 as the FleetBoston integration is nearing completion and the infrastructure initiative was completed in the first quarter of 2005. For more information on Merger and Restructuring Charges, see Note 2 of the Consolidated Financial Statements.

Income Tax Expense was $\$ 17$ million in 2005 compared to $\$ 114$ million in 2004. The change in Income Tax Expense was driven by an increase in tax benefits for lowincome housing credits. These tax benefits are allocated to Global Consumer and Small Business Banking as FTE Noninterest Income through our segment reporting process. All Other includes an offset to this FTE impact.

## On- and Off-balance Sheet Financing Entities

## Off-balance Sheet Commercial Paper Conduits

In addition to traditional lending, we also support our customers' financing needs by facilitating their access to the commercial paper markets. These markets provide an attractive, lower-cost financing alternative for our customers. Our customers sell assets, such as high-grade trade or other receivables or leases, to a commercial paper financing entity, which in turn issues high-grade short-term commercial paper that is collateralized by the underlying assets. Additionally, some customers receive the benefit of commercial paper financing rates related to certain lease arrangements. We facilitate these transactions and collect fees from the financing entity for the services it provides including administration, trust services and marketing the commercial paper.

We receive fees for providing combinations of liquidity, standby letters of credit (SBLCs) or similar loss protection commitments, and derivatives to the commercial paper financing entities. These forms of asset support are senior to the first layer of asset support provided by customers through over-collateralization or by support provided by third parties. The rating agencies require that a certain percentage of the commercial paper entity's assets be supported by the seller's over-collateralization and our SBLC in order to receive their respective investment rating. The SBLC would be drawn on only when the over-collateralization provided by the seller is not sufficient to cover losses of the related asset. Liquidity commitments made to the commercial paper entity are designed to fund scheduled redemptions of commercial paper if there is a market disruption or the new commercial paper cannot be issued to fund the redemption of the maturing commercial paper. The liquidity facility has the same legal priority as the commercial paper. We do not enter into any other form of guarantee with these entities.

We manage our credit risk on these commitments by subjecting them to our normal underwriting and risk management processes. At December 31, 2005 and 2004 , we had off-balance sheet liquidity commitments and SBLCs to these entities of $\$ 25.9$ billion and $\$ 23.8$ billion. Substantially all of these liquidity commitments and SBLCs mature within one year. These amounts are included in Table 6. Net revenues earned from fees associated with these off-balance sheet financing entities were approximately $\$ 71$ million and $\$ 80$ million in 2005 and 2004.

From time to time, we may purchase some of the commercial paper issued by certain of these entities for our own account or acting as a dealer on behalf of third parties. Derivative instruments related to these entities are marked to market through the Consolidated Statement of Income. SBLCs are initially recorded at fair value in accordance with Financial Accounting Standards Board (FASB) Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees" (FIN 45). Liquidity commitments and SBLCs subsequent to inception are accounted for pursuant to SFAS No. 5, "Accounting for Contingencies" (SFAS 5), and are discussed further in Note 13 of the Consolidated Financial Statements.

The commercial paper conduits are variable interest entities (VIEs) as defined in FASB Interpretation No. 46 (Revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51 " (FIN 46R), which provides a framework for identifying VIEs and determining when a company should include the assets, liabilities,
non-controlling interests and results of activities of a VIE in its consolidated financial statements. In accordance with FIN 46R, the primary beneficiary is the party that consolidates a VIE based on its assessment that it will absorb a majority of the expected losses or expected residual returns of the entity, or both. We have determined that we are not the primary beneficiary of the commercial paper conduits described above and, therefore, have not included the assets and liabilities or results of operations of these conduits in the Consolidated Financial Statements of the Corporation.

## On-balance Sheet Commercial Paper Conduits

In addition to the off-balance sheet financing entities previously described, we also utilize commercial paper conduits that have been consolidated based on our determination that we are the primary beneficiary of the entities in accordance with FIN 46R. At December 31, 2005 and 2004, the consolidated assets and liabilities of these conduits were reflected in AFS Securities, Other Assets, and Commercial Paper and Other Short-term Borrowings in Global Corporate and Investment Banking. At December 31, 2005 and 2004, we held $\$ 6.6$ billion and $\$ 7.7$ billion of assets of these entities while our maximum loss exposure associated with these entities, including unfunded lending commitments, was approximately $\$ 8.0$ billion and $\$ 9.4$ billion. We manage our credit risk on the on-balance sheet commitments by subjecting them to the same processes as the off-balance sheet commitments.

## Qualified Special Purpose Entities

In addition, to control our capital position, diversify funding sources and provide customers with commercial paper investments, we will, from time to time, sell assets to off-balance sheet commercial paper entities. The commercial paper entities are Qualified Special Purpose Entities (QSPEs) that have been isolated beyond our reach or that of our creditors, even in the event of bankruptcy or other receivership. The accounting for these entities is governed by SFAS 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities-a replacement of FASB Statement No. 125," (SFAS 140) which provides that QSPEs are not included in the consolidated financial statements of the seller. Assets sold to the entities consist of high-grade corporate or municipal bonds, collateralized debt obligations and asset-backed securities. These entities issue collateralized commercial paper or notes with similar repricing characteristics to third party market participants and passive derivative instruments to us. Assets sold to the entities typically have an investment rating ranging from Aaa/AAA to Aa/AA. We may provide liquidity, SBLCs or similar loss protection commitments to the entity, or we may enter into derivatives with the entity in which we assume certain risks. The liquidity facility and derivatives have the same legal standing with the commercial paper.

The derivatives provide interest rate, currency and a pre-specified amount of credit protection to the entity in exchange for the commercial paper rate. These derivatives are provided for in the legal documents and help to alleviate any cash flow mismatches. In some cases, if an asset's rating declines below a certain investment quality as evidenced by its investment rating or defaults, we are no longer exposed to the risk of loss. At that time, the commercial paper holders assume the risk of loss. In other cases, we agree to assume all of the credit exposure related to the referenced asset. Legal documents for each entity specify asset quality levels that require the entity to automatically dispose of the asset once the asset falls below the specified quality rating. At the time the asset is disposed, we are required to reimburse the entity for any credit-related losses depending on the pre-specified level of protection provided.

We manage any credit or market risk on commitments or derivatives through normal underwriting and risk management processes. At December 31, 2005 and 2004, we had off-balance sheet liquidity commitments, SBLCs and other financial guarantees to these entities of $\$ 7.1$ billion and $\$ 7.4$ billion. Substantially all of these commitments mature within one year and are included in Table 6. Derivative activity related to these entities is included in Note 5 of the Consolidated Financial Statements. Net revenues earned from fees associated with these entities were $\$ 86$ million and $\$ 61$ million in 2005 and 2004.

We generally do not purchase any of the commercial paper issued by these types of financing entities other than during the underwriting process when we act as issuing agent nor do we purchase any of the commercial paper for our own account. Derivative instruments related to these entities are marked to market through the Consolidated Statement of Income. SBLCs are initially recorded at fair value in accordance with FIN 45. Liquidity commitments and SBLCs subsequent to inception are accounted for pursuant to SFAS 5 and are discussed further in Note 13 of the Consolidated Financial Statements.

## Credit and Liquidity Risks

Because we provide liquidity and credit support to the commercial paper conduits and QSPEs described above, our credit ratings and changes thereto will affect the borrowing cost and liquidity of these entities. In addition, significant changes in counterparty asset valuation and credit standing may also affect the liquidity of the commercial paper issuance. Disruption in the commercial paper markets may result in our having to fund under these commitments and SBLCs discussed above. We seek to manage these risks, along with all other credit and liquidity risks, within our policies and practices. See Notes 1 and 9 of the Consolidated Financial Statements for additional discussion of off-balance sheet financing entities.

## Other Off-balance Sheet Financing Entities

To improve our capital position and diversify funding sources, we also sell assets, primarily loans, to other off-balance sheet QSPEs that obtain financing primarily by issuing term notes. We may retain a portion of the investment grade notes issued by these entities, and we may also retain subordinated interests in the entities which reduce the credit risk of the senior investors. We may provide liquidity support in the form of foreign exchange or interest rate swaps. We generally do not provide other forms of credit support to these entities, which are described more fully in Note 9 of the Consolidated Financial Statements. In addition to the above, we had significant involvement with variable interest entities (VIEs) other than the commercial paper conduits. These VIEs were not consolidated because we will not absorb a majority of the expected losses or expected residual returns and are therefore not the primary beneficiary of the VIEs. These entities are described more fully in Note 9 of the Consolidated Financial Statements.

## Obligations and Commitments

We have contractual obligations to make future payments on debt and lease agreements. Additionally, in the normal course of business, we enter into contractual arrangements whereby we commit to future purchases of products or services from unaffiliated parties. Obligations that are legally binding agreements whereby we agree to purchase products or services with a specific minimum quantity defined at a fixed, minimum or variable price over a specified period of time are defined as purchase obligations. Included in purchase obligations are vendor contracts of $\$ 4.0$ billion, commitments to purchase securities of $\$ 34.2$ billion and commitments to purchase loans of $\$ 51.7$ billion. The most significant of our vendor contracts include communication services, processing services and software contracts. Other long-term liabilities include our obligations related to the Qualified Pension Plans, Nonqualified Pension Plans and Postretirement Health and Life Plans (the Plans). Obligations to the Plans are based on the current and projected obligations of the Plans, performance of the Plans' assets and any participant contributions, if applicable. During 2005 and 2004 , we contributed $\$ 1.1$ billion and $\$ 303$ million to the Plans, and we expect to make at least $\$ 134$ million of contributions during 2006. Management believes the effect of the Plans on liquidity is not significant to our overall financial condition. Debt, lease and other obligations are more fully discussed in Notes 12 and 13 of the Consolidated Financial Statements.

Table 5 presents total long-term debt and other obligations at December 31, 2005.

## Table 5

Long-term Debt and Other Obligations
December 31, 2005


[^8]Many of our lending relationships contain funded and unfunded elements. The funded portion is reflected on our balance sheet. The unfunded component of these commitments is not recorded on our balance sheet until a draw is made under the loan facility; however, a reserve is established for probable losses. These commitments, as well as guarantees, are more fully discussed in Note 13 of the Consolidated Financial Statements.

The following table summarizes the total unfunded, or off-balance sheet, credit extension commitment amounts by expiration date. At December 31, 2005, charge cards (nonrevolving card lines) to individuals and government entities guaranteed by the U.S. government in the amount of $\$ 9.4$ billion (related outstandings of $\$ 171$ million) were not included in credit card line commitments in the table below.

## Table 6

Credit Extension Commitments

## December 31, 2005

| Des |  | Expires <br> in 1 <br> year <br> or less |  | Expires after 1 year through 3 years |  | Expires after 3 years through 5 years | Expires after 5 years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| Loan commitments ${ }^{(1)}$ |  | 112,829 |  | 55,840 |  | 80,748 | \$ | 28,340 | \$ | 277,757 |
| Home equity lines of credit |  | 1,317 |  | 714 |  | 1,673 |  | 74,922 |  | 78,626 |
| Standby letters of credit and financial guarantees |  | 22,320 |  | 8,661 |  | 5,361 |  | 6,753 |  | 43,095 |
| Commercial letters of credit |  | 4,627 |  | 29 |  | 17 |  | 481 |  | 5,154 |
| Legally binding commitments |  | 141,093 |  | 65,244 |  | 87,799 |  | 110,496 |  | 404,632 |
| Credit card lines |  | 180,694 |  | 12,274 |  | - |  | - |  | 192,968 |
| Total |  | 321,787 |  | 77,518 |  | 87,799 |  | 110,496 | \$ | 597,600 |

(1) At December 31, 2005, there were equity commitments of $\$ 1.4$ billion related to obligations to further fund Principal Investing equity investments.

## Managing Risk

## Overview

Our management governance structure enables us to manage all major aspects of our business through an integrated planning and review process that includes strategic, financial, associate, customer and risk planning. We derive much of our revenue from managing risk from customer transactions for profit. In addition to qualitative factors, we utilize quantitative measures to optimize risk and reward trade offs in order to achieve growth targets and financial objectives while reducing the variability of earnings and minimizing unexpected losses. Risk metrics that allow us to measure performance include economic capital targets, SVA targets and corporate risk limits. By allocating capital to a business unit, we effectively define that unit's ability to take on risk. Country, trading, asset allocation and other limits supplement the allocation of economic capital. These limits are based on an analysis of risk and reward in each business unit and management is responsible for tracking and reporting performance measurements as well as any exceptions to guidelines or limits. Our risk management process continually evaluates risk and appropriate metrics needed to measure it. Our business exposes us to the following major risks: strategic, liquidity, credit, market and operational.

Strategic Risk is the risk that adverse business decisions, ineffective or inappropriate business plans or failure to respond to changes in the competitive environment, business cycles, customer preferences, product obsolescence, execution and/or other intrinsic risks of business will impact our ability to meet our objectives. Liquidity risk is the inability to accommodate liability maturities and deposit withdrawals, fund asset growth and meet contractual obligations through unconstrained access to funding at reasonable market rates. Credit risk is the risk of loss arising from a borrower's or counterparty's inability to meet its obligations. Market risk is the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions, such as interest rate movements. Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or external events.

## Risk Management Processes and Methods

We have established control processes and use various methods to align risk-taking and risk management throughout our organization. These control processes and methods are designed around "three lines of defense": lines of business; support units (including Risk Management, Compliance, Finance, Human Resources and Legal); and Corporate Audit.

Management is responsible for identifying, quantifying, mitigating and managing all risks within their lines of business, while certain enterprise-wide risks are managed centrally. For example, except for trading-related business activities, interest rate risk associated with our business activities is managed in the Corporate Treasury and Corporate Investment functions. Line of business management makes and executes the business plan and is closest to the changing nature of risks and, therefore, we believe is best able to take actions to manage and mitigate those risks. Our lines of business prepare quarterly self-assessment reports to identify the status of risk issues, including mitigation plans, if
appropriate. These reports roll up to executive management to ensure appropriate risk management and oversight, and to identify enterprise-wide issues. Our management processes, structures and policies aid us in complying with laws and regulations and provide clear lines for decision-making and accountability. Wherever practical, we attempt to house decision-making authority as close to the transaction as possible while retaining supervisory control functions from both in and outside of the lines of business.

The Risk Management organization translates approved business plans into approved limits, approves requests for changes to those limits, approves transactions as appropriate, and works closely with lines of business to establish and monitor risk parameters. Risk Management has assigned a Risk Executive to each of the lines of business who is responsible for the oversight of all risks associated with that line of business. In addition, Risk Management has assigned Risk Executives to monitor enterprise-wide credit, market and operational risks.

Corporate Audit provides an independent assessment of our management and internal control systems. Corporate Audit activities are designed to provide reasonable assurance that resources are adequately protected; significant financial, managerial and operating information is materially complete, accurate and reliable; and employees' actions are in compliance with corporate policies, standards, procedures, and applicable laws and regulations.

We use various methods to manage risks at the line of business levels and corporate-wide. Examples of these methods include planning and forecasting, risk committees and forums, limits, models, and hedging strategies. Planning and forecasting facilitates analysis of actual versus planned results and provides an indication of unanticipated risk levels. Generally, risk committees and forums are comprised of lines of business, risk management, treasury, compliance, legal and finance personnel, among others, who actively monitor performance against plan, limits, potential issues, and introduction of new products. Limits, the amount of exposure that may be taken in a product, relationship, region or industry, seek to align risk goals with those of each line of business and are part of our overall risk management process to help reduce the volatility of market, credit and operational losses. Models are used to estimate market value and net interest income sensitivity, and to estimate expected and unexpected losses for each product and line of business, where appropriate. Hedging strategies are used to manage the risk of borrower or counterparty concentration risk and to manage market risk in the portfolio.

The formal processes used to manage risk represent only one portion of our overall risk management process. Corporate culture and the actions of our associates are also critical to effective risk management. Through our Code of Ethics, we set a high standard for our associates. The Code of Ethics provides a framework for all of our associates to conduct themselves with the highest integrity in the delivery of our products or services to our customers. We instill a risk-conscious culture through communications, training, policies, procedures, and organizational roles and responsibilities. Additionally, we continue to strengthen the linkage between the associate performance management process and individual compensation to encourage associates to work toward corporate-wide risk goals.

## Oversight

The Board evaluates risk through the Chief Executive Officer (CEO) and three committees. The Finance Committee, a committee appointed by the Board, establishes policies and strategies for managing the strategic, liquidity, credit, market and operational risks to corporate earnings and capital. The Asset Quality Committee, a Board committee, reviews credit and selected market risks; and the Audit Committee, a Board committee, provides direct oversight of the corporate audit function and the independent registered public accounting firm. Additionally, senior management oversight of our risk-taking and risk management activities is conducted through four senior management committees: the Risk and Capital Committee (RCC), the Asset and Liability Committee (ALCO), the Compliance and Operational Risk Committee (CORC) and the Credit Risk Committee (CRC). The RCC, a senior management committee, reviews corporate strategies and corporate objectives, evaluates business performance, and reviews business plans, including capital allocation, for the Corporation and for major businesses. The ALCO, a subcommittee of the Finance Committee, provides oversight for Corporate Treasury's and Corporate Investment's process of managing interest rate risk, otherwise known as ALM activities, and reviews ALM and credit hedging activities. ALCO also approves limits for trading activities and manages the risk of loss of value and related Net Interest Income of our trading activities. The CORC, a subcommittee of the Finance Committee, provides oversight and consistent communication of operational and compliance issues. The CRC, a subcommittee of the Finance Committee, establishes corporate credit practices and limits, including industry and country concentration limits and approval requirements. The CRC also reviews asset quality results versus plan, portfolio management, and the adequacy of the allowance for credit losses. Each committee and subcommittee has the ability to delegate authority to officers of subcommittees to manage specific risks.

Management continues to direct corporate-wide efforts to address the Basel Committee on Banking Supervision's new risk-based capital standards (Basel II). The Finance Committee and the Audit Committee provide oversight of management's plans including the Corporation's preparedness and compliance with Basel II. For additional information, see Basel II on page 37 and Note 15 of the Consolidated Financial Statements.

The following sections, Strategic Risk Management, Liquidity Risk and Capital Management, Credit Risk Management beginning on page 37, Market Risk Management beginning on page 53 and Operational Risk Management
beginning on page 61 , address in more detail the specific procedures, measures and analyses of the major categories of risk that we manage.

## Strategic Risk Management

The Board provides oversight for strategic risk through the CEO and the Finance Committee. We use an integrated business planning process to help manage strategic risk. A key component of the planning process aligns strategies, goals, tactics and resources. The process begins with an assessment that creates a plan for the Corporation, setting the corporate strategic direction. The planning process then cascades through the business units, creating business unit plans that are aligned with the Corporation's direction. Tactics and metrics are monitored to ensure adherence to the plans. As part of this monitoring, business units perform a quarterly self-assessment further described in the Operational Risk Management section beginning on page 61. This assessment looks at changing market and business conditions, and the overall risk in meeting objectives. Corporate Audit in turn monitors, and independently reviews and evaluates, the plans and self-assessments.

One of the key tools for managing strategic risk is capital allocation. Through allocating capital, we effectively manage each business segment's ability to take on risk. Review and approval of business plans incorporates approval of capital allocation, and economic capital usage is monitored through financial and risk reporting.

## Liquidity Risk and Capital Management

## Liquidity Risk

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs and accommodate fluctuations in asset and liability levels due to changes in our business operations or unanticipated events. Sources of liquidity include deposits and other customer-based funding, wholesale market-based funding, and liquidity provided by the sale or securitization of assets.

We manage liquidity at two levels. The first is the liquidity of the parent company, which is the holding company that owns the banking and nonbanking subsidiaries. The second is the liquidity of the banking subsidiaries. The management of liquidity at both levels is essential because the parent company and banking subsidiaries each have different funding needs and sources, and each are subject to certain regulatory guidelines and requirements. Through ALCO, the Finance Committee is responsible for establishing our liquidity policy as well as approving operating and contingency procedures, and monitoring liquidity on an ongoing basis. Corporate Treasury is responsible for planning and executing our funding activities and strategy.

In order to ensure adequate liquidity through the full range of potential operating environments and market conditions, we conduct our liquidity management and business activities in a manner that will preserve and enhance funding stability, flexibility, and diversity. Key components of this operating strategy include a strong focus on customerbased funding, maintaining direct relationships with wholesale market funding providers, and maintaining the ability to liquefy certain assets when, and if, requirements warrant.

We develop and maintain contingency funding plans for both the parent company and bank liquidity positions. These plans evaluate our liquidity position under various operating circumstances and allow us to ensure that we would be able to operate though a period of stress when access to normal sources of funding is constrained. The plans project funding requirements during a potential period of stress, specify and quantify sources of liquidity, outline actions and procedures for effectively managing through the problem period, and define roles and responsibilities. They are reviewed and approved annually by ALCO.

Our borrowing costs and ability to raise funds are directly impacted by our credit ratings. The credit ratings of Bank of America Corporation and Bank of America, National Association (Bank of America, N.A.) are reflected in the table below.

## Table 7

## Credit Ratings

December 31, 2005

|  | Bank of America Corporation |  |  | Bank of America, N.A. |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Senior <br> Debt | Subordinated Debt | Commercial Paper | Short-term <br> Borrowings | Longterm Debt |
| Moody's | Aa2 | Aa3 | P-1 | P-1 | Aal |
| Standard \& Poor's | AA- | A+ | A-1+ | A-1+ | AA |
| Fitch, Inc. | AA- | A+ | F1+ | F1+ | AA- |

Under normal business conditions, primary sources of funding for the parent company include dividends received from its banking and nonbanking subsidiaries, and proceeds from the issuance of senior and subordinated debt, as well as commercial paper and equity. Primary uses of funds for the parent company include repayment of maturing debt and commercial paper, share repurchases, dividends paid to shareholders, and subsidiary funding through capital or debt.

The parent company maintains a cushion of excess liquidity that would be sufficient to fully fund holding company and nonbank affiliate operations for an extended period during which funding from normal sources is disrupted. The primary measure used to assess the parent company's liquidity is the "Time to Required Funding" during such a period of liquidity disruption. This measure assumes that the parent company is unable to generate funds from debt or equity issuance, receives no dividend income from subsidiaries, and no longer pays dividends to shareholders while continuing to meet nondiscretionary uses needed to maintain bank operations and repayment of contractual principal and interest payments owed by the parent company and affiliated companies. Under this scenario, the amount of time the parent company and its nonbank subsidiaries can operate and meet all obligations before the current liquid assets are exhausted is considered the "Time to Required Funding". ALCO approves the target range set for this metric, in months, and monitors adherence to the target. Maintaining excess parent company cash that ensures that "Time to Required Funding" remains in the target range is the primary driver of the timing and amount of the Corporation's debt issuances. As of December 31, 2005 "Time to Required Funding" was 29 months.

The primary sources of funding for our banking subsidiaries include customer deposits, wholesale market-based funding, and asset securitizations. Primary uses of funds for the banking subsidiaries include growth in the core asset portfolios, including loan demand, and in the ALM portfolio. We use the ALM portfolio primarily to manage interest rate risk and liquidity risk.

The strength of our balance sheet is a result of rigorous financial and risk discipline. Our excess deposits, which are a low cost of funding source, fund the purchase of additional securities and result in a lower loan to deposit ratio. Mortgage-backed securities and mortgage loans have prepayment risk which has to be actively managed. Repricing of deposits is a key variable in this process. The capital generated in excess of capital adequacy targets and to support business growth, is available for the payment of dividends and share repurchases.

ALCO determines prudent parameters for wholesale market-based borrowing and regularly reviews the funding plan for the bank subsidiaries to ensure compliance with these parameters. The contingency funding plan for the banking subsidiaries evaluates liquidity over a 12-month period in a variety of business environment scenarios assuming different levels of earnings performance and credit ratings as well as public and investor relations factors. Funding exposure related to our role as liquidity provider to certain off-balance sheet financing entities is also measured under a stress scenario. In this analysis, ratings are downgraded such that the off-balance sheet financing entities are not able to issue commercial paper and backup facilities that we provide are drawn upon. In addition, potential draws on credit facilities to issuers with ratings below a certain level are analyzed to assess potential funding exposure.

One ratio used to monitor the stability of our funding composition is the "loan to domestic deposit" (LTD) ratio. This ratio reflects the percent of Loans and Leases that are funded by domestic customer deposits, a relatively stable funding source. A ratio below 100 percent indicates that our loan portfolio is completely funded by domestic customer deposits. The ratio was 102 percent at December 31, 2005 compared to 93 percent at December 31, 2004. The increase was primarily attributable to organic growth in the loan and lease portfolio.

We originate loans for retention on our balance sheet and for distribution. As part of our "originate to distribute" strategy, commercial loan originations are distributed through syndication structures, and residential mortgages originated by Mortgage and Home Equity are frequently distributed in the secondary market. In connection with our balance sheet management activities, we may retain mortgage loans originated as well as purchase and sell loans based on our assessment of market conditions.

## Regulatory Capital

As a regulated financial services company, we are governed by certain regulatory capital requirements. Presented in Note 15 of the Consolidated Financial Statements are the regulatory capital ratios, actual capital amounts and minimum required capital amounts for the Corporation, Bank of America, N.A., Fleet National Bank and Bank of America, N.A. (USA) at December 31, 2005 and 2004. On June 13, 2005, Fleet National Bank merged with and into Bank of America, N.A., with Bank of America, N.A. as the surviving entity. As of December 31, 2005, the entities were classified as "well-capitalized" for regulatory purposes, the highest classification.

Certain corporate sponsored trust companies which issue trust preferred securities (Trust Securities) are deconsolidated under FIN 46R. As a result, the Trust Securities are not included on our Consolidated Balance Sheets. On March 1, 2005, the FRB issued Risk-Based Capital Standards: Trust Preferred Securities and the Definition of Capital (the Final Rule) which allows Trust Securities to continue to qualify as Tier 1 Capital with revised quantitative limits that would be effective after a five-year transition period. As a result, we continue to include Trust Securities in Tier 1 Capital.

The FRB's Final Rule limits restricted core capital elements to 15 percent for internationally active bank holding companies. In addition, the FRB revised the qualitative standards for capital instruments included in regulatory capital. Internationally active bank holding companies are those with consolidated assets greater than $\$ 250$ billion or onbalance sheet exposure greater than $\$ 10$ billion. At December 31, 2005, our restricted core capital elements comprised 16.6 percent of total core capital elements. We expect to be fully compliant with the revised limits prior to the implementation date of March 31, 2009.

## Basel II

In June 2004, Basel II was published with the intent of more closely aligning regulatory capital requirements with underlying risks. Similar to economic capital measures, Basel II seeks to address credit risk, market risk and operational risk.

While economic capital is measured to cover unexpected losses, we also maintain a certain threshold in terms of regulatory capital to adhere to legal standards of capital adequacy. With recent updates to the U.S. implementation, these thresholds or leverage ratios, will continue to be utilized for the foreseeable future. Maintaining capital adequacy with our regulatory capital under Basel II, does not impact internal profitability or pricing.

In the U.S., Basel II will not be implemented until January 1, 2008, which will serve as our parallel test year, followed by full implementation in 2009. The impact on our capital management processes and capital requirements continues to be evaluated. As Basel II is an international regulation, U.S. regulatory agencies are drafting a U.S. oriented measure which follows the Basel II construct.

Recently, an assessment of the potential effect on regulatory capital known as Quantitative Impact Study 4 was completed, which generated disparate results among participants. In order to address the potential changes in capital levels, regulators have established floors or limits as to how much capital can decrease from period to period after full implementation through at least 2011. We are committed to working with the regulators and continue to proactively monitor their efforts towards achieving a successful implementation of Basel II.

Implementation of Basel II requires a significant enterprise-wide effort. During 2005, our dedicated Basel II Program Management Office, supported by a number of business segment specialists and technologists, completed major planning activities required to achieve Basel II preparedness. During 2006, we are aggressively moving forward with policy, process and technology changes required to achieve full compliance by the start of parallel processing in 2008. We continue to work closely with the regulatory agencies in this process.

## Dividends

Effective for the third quarter 2005 dividend, the Board increased the quarterly cash dividend 11 percent from $\$ 0.45$ to $\$ 0.50$ per common share. In October 2005 , the Board declared a fourth quarter cash dividend which was paid on December 23, 2005 to common shareholders of record on December 2, 2005. In January 2006, the Board declared a quarterly cash dividend of $\$ 0.50$ per common share payable on March 24, 2006 to shareholders of record on March 3, 2006.

## Share Repurchases

We will continue to repurchase shares, from time to time, in the open market or in private transactions through our approved repurchase programs. We repurchased 126.4 million shares of common stock in 2005 , which more than offset the 79.6 million shares issued under our company's employee stock plans. During 2006 we expect to use available excess capital to repurchase shares in excess of shares issued under our employee stock plans. For additional information on common share repurchases, see Note 14 of the Consolidated Financial Statements.

## Credit Risk Management

Credit risk is the risk of loss arising from a borrower's or counterparty's inability to meet its obligations. Credit risk can also arise from operational failures that result in an advance, commitment or investment of funds. We define the credit exposure to a borrower or counterparty as the loss potential arising from all product classifications, including loans and leases, derivatives, trading account assets, assets held-for-sale, and unfunded lending commitments that include loan commitments, letters of credit and financial guarantees. For derivative positions, our credit risk is measured as the net replacement cost in the event the counterparties with contracts in a gain position to us completely fail to perform under the terms of those contracts. We use the current mark-to-market value to represent credit exposure without giving consideration to future mark-to-market changes. The credit risk amounts take into consideration the effects of legally enforceable master netting agreements. Our consumer and commercial credit extension and review procedures take into account credit exposures that are funded or unfunded. For additional information on derivatives and credit extension commitments, see Notes 5 and 13 of the Consolidated Financial Statements.

We manage credit risk based on the risk profile of the borrower or counterparty, repayment sources, the nature of underlying collateral, and other support given current events, conditions and expectations. We classify our Loans and Leases as either consumer or commercial and monitor their credit risk separately as discussed below.

## Consumer Portfolio Credit Risk Management

Credit risk management for the consumer portfolio begins with initial underwriting and continues throughout a borrower's credit cycle. Statistical techniques are used to establish product pricing, risk appetite, operating processes and metrics to balance risks and returns. Consumer exposure is grouped by product and other attributes for purposes of evaluating credit risk. Statistical models are built using detailed behavioral information from external sources such as credit bureaus as well as internal historical experience. These models are essential to our consumer credit risk management process and are used in the determination of credit decisions, collections management strategies, portfolio management decisions, determination of the allowance for consumer loan and lease losses, and economic capital allocations for credit risk.

Table 8 presents outstanding consumer loans and leases for each year in the five-year period ending at December 31, 2005.

## Table 8

## Outstanding Consumer Loans and Leases



 $\$ 7,321$ million at December 31, 2005, 2004, 2003, 2002, and 2001, respectively.

## Concentrations of Consumer Credit Risk

Our consumer credit risk is diversified both geographically and through our various product offerings. In addition, credit decisions are statistically based with tolerances set to decrease the percentage of approvals as the risk profile increases.

From time to time, we purchase credit protection on certain portions of our consumer portfolio. This protection is designed to enhance our overall risk management strategy. At December 31, 2005 and 2004, we have mitigated a portion of our credit risk on approximately $\$ 110.4$ billion and $\$ 88.7$ billion of residential mortgage and indirect automobile loans through the purchase of credit protection. Our regulatory risk-weighted assets were reduced as a result of these transactions because we transferred a portion of our credit risk to unaffiliated parties. These transactions had the cumulative effect of reducing our risk-weighted assets by $\$ 30.6$ billion and $\$ 25.5$ billion at December 31 , 2005 and 2004, and resulted in 28 bp and 26 bp increases in our Tier 1 Capital ratio.

## Consumer Portfolio Credit Quality Performance

Credit quality continued to be strong and consistent with performance from a year ago with the exception of the credit card portfolio.
Managed credit card performance was impacted by increased bankruptcy filings prior to legislation which became effective October 17, 2005, continued growth and seasoning of the portfolio, and increased minimum payment requirements implemented in April 2004. The year 2005 compared to 2004 was also impacted by the FleetBoston credit card portfolio.

The entire balance of an account is contractually delinquent if the minimum payment is not received by the specified date on the customer's billing statement. Interest and fees continue to accrue on our past due loans until the date the loan goes into nonaccrual status, if applicable. Delinquency is reported on accruing loans that are 30 days or more past due.

Credit card loans are generally charged off at 180 days past due or 60 days from notification of bankruptcy filing and are not classified as nonperforming. Unsecured consumer loans and deficiencies in non-real estate secured loans and leases are charged off at 120 days past due and are generally not classified as nonperforming. Real estate secured consumer loans are placed on nonaccrual and are classified as nonperforming no later than 90 days past due. The amount deemed uncollectible on real estate secured loans is charged off at 180 days past due.

Table 9 presents consumer net charge-offs and net charge-off ratios on the held portfolio for 2005 and 2004.

## Table 9

## Consumer Net Charge-offs and Net Charge-off Ratios ${ }^{(1)}$

|  | 2005 |  | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent |
| (Dollars in millions) |  |  |  |  |
| Residential mortgage | \$ 27 | 0.02\% | \$ 36 | 0.02\% |
| Credit card | 3,652 | 6.76 | 2,305 | 5.31 |
| Home equity lines | 31 | 0.05 | 15 | 0.04 |
| Direct/Indirect consumer | 248 | 0.55 | 208 | 0.55 |
| Other consumer | 275 | 3.99 | 193 | 2.51 |
|  | - |  |  |  |
| Total consumer | \$4,233 | 1.26\% | \$2,757 | 0.93\% |

## (1) Percentage amounts are calculated as net charge-offs divided by average outstanding loans and leases during the year for each loan category.

As presented in Table 9, consumer net charge-offs from on-balance sheet loans increased $\$ 1.5$ billion to $\$ 4.2$ billion in 2005. Of these increased amounts, $\$ 1.3$ billion was related to credit card net charge-offs. Higher credit card net charge-offs were driven by an increase in bankruptcy net charge-offs of $\$ 578$ million resulting from changes in bankruptcy legislation, organic portfolio growth and seasoning, increases effective in 2004 in credit card minimum payment requirements, the impact of the FleetBoston portfolio and new advances on accounts for which previous loan balances were sold to the securitization trusts. The increase in direct/indirect consumer charge-offs was driven primarily by the growth and seasoning of the auto loan portfolio. The increase in other consumer charge-offs was primarily driven by an increase in charge-offs for checking account overdraft balances due to deposit growth and a change in the fourth quarter of 2005 in our charge-off policy for overdraft balances from 120 days to 60 days.

Net losses for the managed credit card portfolio increased $\$ 1.3$ billion to $\$ 4.1$ billion, or 6.92 percent of total average managed credit card loans in 2005 , compared to 5.62 percent of total average managed credit card loans in 2004. Higher managed credit card net losses were driven by an increase in bankruptcy net losses resulting from the change in bankruptcy law, continued portfolio growth and seasoning, increases effective in 2004 in credit card minimum payment requirements and the impact of the FleetBoston portfolio.

As presented in Table 10, nonperforming consumer assets increased $\$ 39$ million from December 31, 2004 to $\$ 846$ million at December 31, 2005. The increase was due to a $\$ 47$ million increase in nonperforming consumer loans and leases to $\$ 785$ million, representing 0.22 percent of outstanding consumer loans and leases at December 31 , 2005 compared to $\$ 738$ million, representing 0.23 percent of outstanding consumer loans and leases at December 31, 2004. Nonperforming residential mortgages increased $\$ 16$ million primarily due to modest portfolio growth, partially offset by sales of $\$ 112$ million in 2005 . Nonperforming home equity lines increased $\$ 51$ million due to the seasoning of the portfolio. Other consumer nonperforming loans and leases fell $\$ 24$ million due to the continued liquidation of the portfolios in our previously exited consumer businesses and a decline in foreign nonperforming loans and leases. Broad-based loan growth offset the increase in nonperforming consumer loans resulting in an improvement in the nonperforming ratios.

## Table 10

## Nonperforming Consumer Assets

|  |  |  | ecember 3 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2003 | 2002 | 2001 |
| (Dollars in millions) |  |  |  |  |  |
| Nonperforming consumer loans and leases |  |  |  |  |  |
| Residential mortgage | \$ 570 | \$ 554 | \$ 531 | \$ 612 | \$ 556 |
| Home equity lines | 117 | 66 | 43 | 66 | 80 |
| Direct/Indirect consumer | 37 | 33 | 28 | 30 | 27 |
| Other consumer | 61 | 85 | 36 | 25 | 16 |
|  | - | - | - | - | - |
| Total nonperforming consumer loans and leases ${ }^{(1)}$ | 785 | 738 | 638 | 733 | 679 |
| Consumer foreclosed properties | 61 | 69 | 81 | 99 | 334 |
| Total nonperforming consumer assets ${ }^{(2)}$ | \$846 | \$ 807 | \$ 719 | \$ 832 | \$1,013 |
| Nonperforming consumer loans and leases as a percentage of outstanding consumer loans and leases (Restated) | 0.22\% | 0.23\% | 0.27\% | 0.37\% | 0.41\% |
| Nonperforming consumer assets as a percentage of outstanding consumer loans, leases and foreclosed properties (Restated) | 0.24 | 0.25 | 0.30 | 0.42 | 0.61 |

 according to their terms and conditions. Of this amount, approximately $\$ 9$ million was received and included in Net Income for 2005
 respectively.

Table 11 presents the additions and reductions to nonperforming assets in the consumer portfolio during 2005 and 2004. Net additions to nonperforming loans and leases in 2005 were $\$ 47$ million compared to $\$ 100$ million in 2004.

## Table 11

## Nonperforming Consumer Assets Activity

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Nonperforming loans and leases |  |  |
| Balance, January 1 | \$ 738 | \$ 638 |
| Additions to nonperforming loans and leases: |  |  |
| FleetBoston balance, April 1, 2004 | - | 122 |
| New nonaccrual loans and leases | 1,108 | 1,443 |
| Reductions in nonperforming loans and leases: |  |  |
| Paydowns and payoffs | (223) | (363) |
| Sales | (112) | (96) |
| Returns to performing status ${ }^{(1)}$ | (531) | (793) |
| Charge-offs ${ }^{(2)}$ | (121) | (128) |
| Transfers to foreclosed properties | (69) | (86) |
| Transfers to loans held-for-sale | (5) | 1 |
| Total net additions to nonperforming loans and leases | 47 | 100 |
|  | - |  |
| Total nonperforming loans and leases, December 31 | 785 | 738 |
|  | - | - |
| Foreclosed properties |  |  |
| Balance, January 1 | 69 | 81 |
| Additions to foreclosed properties: |  |  |
| FleetBoston balance, April 1, 2004 | - | 5 |
| New foreclosed properties | 125 | 119 |
| Reductions in foreclosed properties: |  |  |
| Sales | (108) | (123) |
| Writedowns | (25) | (13) |
| Total net reductions in foreclosed properties | (8) | (12) |
|  | - |  |
| Total foreclosed properties, December 31 | 61 | 69 |
|  | - |  |
| Nonperforming consumer assets, December 31 | \$ 846 | \$ 807 |

[^9]On-balance sheet consumer loans and leases 90 days or more past due and still accruing interest totaled $\$ 1.3$ billion at December 31 , 2005, and were up $\$ 131$ million from December 31, 2004, primarily driven by a $\$ 122$ million increase in credit card past due loans due to continued seasoning and growth.

## Commercial Portfolio Credit Risk Management

Credit risk management for the commercial portfolio begins with an assessment of the credit risk profile of the borrower or counterparty based on an analysis of the borrower's or counterparty's financial position. As part of the overall credit risk assessment of a borrower or counterparty, each commercial credit exposure or transaction is assigned a risk rating and is subject to approval based on defined credit approval standards. Subsequent to loan origination, risk ratings are monitored on an ongoing basis. If necessary, risk ratings are adjusted to reflect changes in the borrower's or counterparty's financial condition, cash flow or financial situation. We use risk rating aggregations to measure and evaluate concentrations within portfolios. Risk ratings are a factor in determining the level of assigned economic capital and the allowance for credit losses. In making decisions regarding credit, we consider risk rating, collateral, country, industry and single name concentration limits while also balancing the total borrower or counterparty relationship and SVA.

Our lines of business and Risk Management personnel use a variety of tools to continuously monitor a borrower's or counterparty's ability to perform under its obligations. Additionally, we utilize syndication of exposure to other entities, loan sales and other risk mitigation techniques to manage the size and risk profile of the loan portfolio.

Table 12 presents outstanding commercial loans and leases for each year in the five-year period ending December 31, 2005.

## Table 12

## Outstanding Commercial Loans and Leases

|  | December 31 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  | 2002 |  | 2001 |  |
|  | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| Commercial-domestic | \$140,533 | 64.3\% | \$122,095 | 62.9\% | \$ 91,491 | 69.7\% | \$ 99,151 | 68.3\% | \$110,981 | 67.7\% |
| Commercial real estate ${ }^{(1)}$ | 35,766 | 16.4 | 32,319 | 16.7 | 19,367 | 14.7 | 20,205 | 13.9 | 22,655 | 13.8 |
| Commercial lease financing | 20,705 | 9.5 | 21,115 | 10.9 | 9,692 | 7.4 | 10,386 | 7.2 | 11,404 | 7.0 |
| Commercial-foreign | 21,330 | 9.8 | 18,401 | 9.5 | 10,754 | 8.2 | 15,428 | 10.6 | 18,858 | 11.5 |
| Total commercial loans and leases | \$218,334 | 100.0\% | \$193,930 | 100.0\% | \$131,304 | 100.0\% | \$145,170 | 100.0\% | \$163,898 | 100.0\% |

 commercial real estate loans of $\$ 585$ million, $\$ 440$ million, $\$ 324$ million, $\$ 295$ million, and $\$ 383$ million at December 31, 2005, 2004, 2003, 2002, and 2001, respectively.

## Concentrations of Commercial Credit Risk

Portfolio credit risk is evaluated and managed with a goal that concentrations of credit exposure do not result in undesirable levels of risk. We review, measure, and manage concentrations of credit exposure by industry, product, geography and customer relationship. Distribution of loans and leases by loan size is an additional measure of the portfolio risk diversification. We also review, measure, and manage commercial real estate loans by geographic location and property type. In addition, within our international portfolio, we evaluate borrowings by region and by country. Tables 13 through 19 summarize these concentrations.

From the perspective of portfolio risk management, customer concentration management is most relevant inBusiness Lending within Global Corporate and Investment Banking. Within that portfolio, concentrations are actively managed through the underwriting and ongoing monitoring processes, the established strategy of "originate to distribute", and partly through the purchase of credit protection through credit derivatives. We utilize various risk mitigation tools to economically hedge our risk to certain credit counterparties. Credit derivatives are financial instruments that we purchase for protection against the deterioration of credit quality. Earnings volatility increases due to accounting asymmetry as we mark to market the CDS, as required by SFAS 133, while the loans are recorded at historical cost less an allowance for credit losses or, if held-forsale, at the lower of cost or market.

At December 31, 2005 and 2004, we had a net notional amount of credit default protection purchased in our credit derivatives portfolio of $\$ 14.7$ billion and $\$ 10.8$ billion. Our credit portfolio hedges, including the impact of mark-to-market, resulted in net gains of $\$ 49$ million in 2005 and net losses of $\$ 144$ million in 2004. Gains for 2005 primarily reflected the impact of spread widening in certain industries in the first half of the year.

Table 13 shows commercial utilized credit exposure by industry based on Standard \& Poor's industry classifications and includes commercial loans and leases, SBLCs and financial guarantees, derivative assets, assets held-for-sale, and commercial letters of credit. These amounts exclude the impact of our credit hedging activities, which are separately included in the table. To lessen the cost of obtaining our desired credit protection levels, credit exposure may be added within an industry, borrower or counterparty group by selling protection. A negative notional amount indicates a net amount of protection purchased in a particular industry; conversely, a positive notional amount indicates a net amount of protection sold in a particular industry. Credit protection is purchased to cover the funded portion as well as the unfunded portion of credit exposure. As shown in the table below, commercial utilized credit exposure is diversified across a range of industries.

## Table 13

## Commercial Utilized Credit Exposure and Net Credit Default Protection by Industry

|  | Commercial Utilized Credit Exposure ${ }^{(1)}$ |  |  |  | Net Credit Default Protection ${ }^{(2)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31 |  |  |  | December 31 |  |  |  |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |
| Real estate ${ }^{(3)}$ | \$ | 41,665 | \$ | 36,672 | \$ | (788) | \$ | (268) |
| Banks |  | 26,514 |  | 25,265 |  | 31 |  | 61 |
| Diversified financials |  | 25,859 |  | 25,932 |  | (543) |  | $(1,177)$ |
| Retailing |  | 23,913 |  | 23,149 |  | $(1,124)$ |  | (829) |
| Education and government |  | 22,331 |  | 17,429 |  | - |  | - |
| Individuals and trusts |  | 17,237 |  | 16,110 |  | (30) |  | - |
| Materials |  | 16,477 |  | 14,123 |  | $(1,149)$ |  | (469) |
| Consumer durables and apparel |  | 14,988 |  | 13,427 |  | (772) |  | (406) |
| Capital goods |  | 13,640 |  | 12,633 |  | (751) |  | (819) |
| Commercial services and supplies |  | 13,605 |  | 11,944 |  | (472) |  | (175) |
| Transportation |  | 13,449 |  | 13,234 |  | (392) |  | (143) |
| Healthcare equipment and services |  | 13,294 |  | 12,196 |  | (709) |  | (354) |
| Leisure and sports, hotels and restaurants |  | 13,005 |  | 13,331 |  | (874) |  | (357) |
| Food, beverage and tobacco |  | 11,578 |  | 11,687 |  | (621) |  | (226) |
| Energy |  | 9,992 |  | 7,579 |  | (559) |  | (457) |
| Media |  | 6,608 |  | 6,232 |  | $(1,790)$ |  | (801) |
| Religious and social organizations |  | 6,340 |  | 5,710 |  | - |  | - |
| Utilities |  | 4,858 |  | 5,615 |  | (899) |  | (402) |
| Insurance |  | 4,692 |  | 5,851 |  | $(1,453)$ |  | (643) |
| Food and staples retailing |  | 3,802 |  | 3,610 |  | (334) |  | (258) |
| Technology hardware and equipment |  | 3,737 |  | 3,398 |  | (563) |  | (301) |
| Telecommunication services |  | 3,461 |  | 3,030 |  | $(1,205)$ |  | (808) |
| Software and services |  | 2,668 |  | 3,292 |  | (299) |  | (131) |
| Automobiles and components |  | 1,681 |  | 1,894 |  | (679) |  | $(1,431)$ |
| Pharmaceuticals and biotechnology |  | 1,647 |  | 1,441 |  | (470) |  | (202) |
| Household and personal products |  | 379 |  | 371 |  | 75 |  | 8 |
| Other |  | 2,587 |  | 3,132 |  | 1,677(4) |  | $(260)^{(4)}$ |
|  |  |  |  | - |  | 1,677 |  |  |
| Total | \$ | 320,007 | \$ | 298,287 | \$ | $(14,693)$ | \$ | $(10,848)$ |

[^10]Table 14 shows the maturity profile of the net credit default protection portfolio at December 31, 2005 and 2004.
Table 14
Net Credit Default Protection by Maturity Profile

|  |  |  |  |
| :--- | :---: | :---: | :---: |

Table 15 shows our net credit default protection portfolio by credit exposure debt rating at December 31, 2005 and 2004.
Table 15
Net Credit Default Protection by Credit Exposure Debt Rating

| (Dollars in millions) | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Ratings | Net Notional | Percent | Net Notional | Percent |
| AAA | \$ 22 | 0.2\% | \$ 89 | 0.8\% |
| AA | 523 | 3.6 | 340 | 3.1 |
| A | 4,861 | 33.1 | 2,884 | 26.6 |
| BBB | 8,572 | 58.2 | 5,777 | 53.3 |
| BB | 1,792 | 12.2 | 1,233 | 11.4 |
| B | 424 | 2.9 | 250 | 2.3 |
| CCC and below | 149 | 1.0 | 15 | 0.1 |
| NR ${ }^{(1)}$ | $(1,650)$ | (11.2) | 260 | 2.4 |
| Total | \$ 14,693 | 100.0\% | \$ 10,848 | 100.0\% |

[^11]Table 16 presents outstanding commercial real estate loans and the geographic region and property type diversification. The amounts outstanding exclude commercial loans and leases secured by owner-occupied real estate. Commercial loans and leases secured by owner-occupied real estate are made on the general creditworthiness of the borrower where real estate is obtained as additional security and the ultimate repayment of the credit is not dependent on the sale, lease and rental, or refinancing of the real estate. For purposes of this table, commercial real estate reflects loans dependent on the sale, lease and rental, or refinancing of the real estate as the primary source of repayment.

## Table 16

## Outstanding Commercial Real Estate Loans

|  | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| (Dollars in millions) |  |  |  |  |
| By Geographic Region ${ }^{(1)}$ |  |  |  |  |
| California |  | 7,615 |  | 6,293 |
| Northeast |  | 6,337 |  | 6,700 |
| Florida |  | 4,507 |  | 3,562 |
| Southeast |  | 4,370 |  | 3,448 |
| Southwest |  | 3,658 |  | 3,265 |
| Midwest |  | 2,595 |  | 1,860 |
| Northwest |  | 2,048 |  | 2,038 |
| Midsouth |  | 1,485 |  | 1,379 |
| Other |  | 873 |  | 1,184 |
| Geographically diversified ${ }^{(2)}$ |  | 1,693 |  | 2,150 |
| Non-U.S. |  | 585 |  | 440 |
| Total |  | 35,766 |  | 32,319 |
|  |  |  |  | - |
| By Property Type |  |  |  |  |
| Residential |  | 7,601 |  | 5,992 |
| Office buildings |  | 4,984 |  | 5,434 |
| Apartments |  | 4,461 |  | 4,940 |
| Shopping centers/retail |  | 4,165 |  | 4,490 |
| Land and land development |  | 3,715 |  | 2,388 |
| Industrial/warehouse |  | 3,031 |  | 2,263 |
| Multiple use |  | 996 |  | 744 |
| Hotels/motels |  | 790 |  | 909 |
| Resorts |  | 183 |  | 252 |
| Other ${ }^{(3)}$ |  | 5,840 |  | 4,907 |
|  |  | - |  |  |
| Total |  | 35,766 |  | 32,319 |

(1) Distribution is based on geographic location of collateral. Geographic regions are in the U.S. unless otherwise noted.
(2) The geographically diversified category is comprised primarily of unsecured outstandings to real estate investment trusts and national homebuilders whose portfolios of properties span multiple geographic regions.
(3) Represents loans to borrowers whose primary business is commercial real estate, but the exposure is not secured by the listed property types.

## Foreign Portfolio

Table 17 sets forth total foreign exposure broken out by region at December 31, 2005 and 2004. Total foreign exposure is defined to include credit exposure, net of local liabilities, plus securities and other investments for all exposure with a country of risk other than the United States.

## Table 17

## Regional Foreign Exposure ${ }^{(1)}$

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| (Dollars in millions) |  |  |
| Europe | \$61,953 | \$62,428 |
| Asia Pacific ${ }^{(2)}$ | 14,113 | 10,736 |
| Latin America ${ }^{(3)}$ | 10,651 | 10,948 |
| Middle East | 616 | 527 |
| Africa | 110 | 238 |
| Other ${ }^{(4)}$ | 4,778 | 5,327 |
| Total | \$92,221 | \$90,204 |

[^12]Our total foreign exposure was $\$ 92.2$ billion at December 31, 2005, an increase of $\$ 2.0$ billion from December 31, 2004. Our foreign exposure was concentrated in Europe, which accounted for $\$ 62.0$ billion, or 67 percent, of total foreign exposure. The European exposure was mostly in Western Europe and was distributed across a variety of industries with the largest concentration in the banking sector that accounted for 47 percent of the total exposure in Europe. At December 31, 2005, the United Kingdom and Germany were the only countries whose total cross-border outstandings exceeded 0.75 percent of our total assets.

Our second largest foreign exposure of $\$ 14.1$ billion, or 15 percent, was in Asia Pacific as growth in the total foreign exposure during 2005 was concentrated in that region. Our $\$ 3.0$ billion equity investment in CCB was the most significant driver of the growth. Latin America accounted for $\$ 10.7$ billion, or 12 percent, of total foreign exposure. The decline in exposure in Latin America during 2005 was primarily due to the sales of branch assets in Peru, Colombia and Panama as well as the reduction of exposure in Argentina, partially offset by an increase in Mexico. For more information on our Asia Pacific and Latin America exposure, see discussion in the foreign exposure to selected countries defined as emerging markets on page 46.

As shown in Table 18, at December 31, 2005 and 2004, the United Kingdom had total cross-border exposure of $\$ 22.9$ billion and $\$ 11.9$ billion, representing 1.78 percent and 1.07 percent of total assets. At December 31, 2005 and 2004, Germany had total cross-border exposure of $\$ 12.5$ billion and $\$ 12.0$ billion, representing 0.97 percent and 1.08 percent of total assets. At December 31, 2005, the largest concentration of the exposure to these countries was in the private sector.

## Table 18

## Total Cross-border Exposure Exceeding One Percent of Total Assets ${ }^{(1,2)}$

|  | December 31 | Public Sector | Banks | Private Sector | Crossborder Exposure | Exposure as a Percentage of Total Assets (Restated) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |  |  |  |
| United Kingdom | 2005 | \$298 | \$8,915 | \$13,727 | \$22,940 | 1.78\% |
|  | 2004 | 74 | 3,239 | 8,606 | 11,919 | 1.07 |
|  | 2003 | 143 | 3,426 | 6,552 | 10,121 | 1.41 |
| Germany | 2005 | \$285 | \$5,751 | \$ 6,484 | \$12,520 | 0.97\% |
|  | 2004 | 659 | 6,251 | 5,081 | 11,991 | 1.08 |
|  | 2003 | 441 | 3,436 | 2,978 | 6,855 | 0.95 |


 Exposure Report.
 billion.
As shown in Table 19, at December 31, 2005, foreign exposure to borrowers or counterparties in emerging markets increased by $\$ 1.6$ billion to $\$ 17.2$ billion compared to $\$ 15.6$ billion at December 31, 2004, and represented 19 percent and 17 percent of total foreign exposure at December 31, 2005 and 2004.

At December 31, 2005, 51 percent of the emerging markets exposure was in Asia Pacific, compared to 40 percent at December 31, 2004. Asia Pacific emerging markets exposure increased by $\$ 2.4$ billion due to our $\$ 3.0$ billion equity investment in CCB partially offset by declines in other countries.

At December 31, 2005, 48 percent of the emerging markets exposure was in Latin America compared to 58 percent at December 31, 2004. Driving the decrease in Latin America were mostly lower exposures in Other Latin America and Argentina, partially offset by an increase in Mexico. Lower exposures in Other Latin America were attributable to the sales of branch assets in Peru, Colombia and Panama, as well as lower securities trading exposure in Venezuela. The reduction in Argentina was mostly in cross-border exposure. Our 24.9 percent investment in Grupo Financiero Santander Serfin accounted for $\$ 2.1$ billion and $\$ 1.9$ billion of reported exposure in Mexico at December 31, 2005 and 2004.

Our largest exposure in Latin America was in Brazil. Our exposure in Brazil at December 31, 2005 and 2004 included $\$ 1.2$ billion and $\$ 1.6$ billion of traditional crossborder credit exposure (Loans and Leases, letters of credit, etc.), and $\$ 2.2$ billion and $\$ 1.8$ billion of local country exposure net of local liabilities.

We had risk mitigation instruments associated with certain exposures in Brazil, including structured trade related transfer risk mitigation of $\$ 830$ million and $\$ 950$ million, third party funding of $\$ 313$ million and $\$ 286$ million, and
linked certificates of deposit of $\$ 59$ million and $\$ 125$ million at December 31, 2005 and 2004. The resulting total foreign exposure net of risk mitigation for Brazil was $\$ 2.3$ billion and $\$ 2.2$ billion at December 31, 2005 and 2004.

On October 13, 2005, we announced an agreement to sell our asset management business in Mexico with $\$ 1.8$ billion of assets under management to an entity in which we have a 24.9 percent investment. The sale will be completed in 2006.

In December 2005, we entered into a definitive agreement with a consortium led by Johannesburg-based Standard Bank Group Ltd for the sale of BankBoston Argentina assets and the assumption of liabilities. The transaction is subject to obtaining all necessary regulatory approvals.

Table 19 sets forth regional foreign exposure to selected countries defined as emerging markets.

## Table 19

## Selected Emerging Markets ${ }^{(1)}$



[^13]
## Commercial Portfolio Credit Quality Performance

Overall commercial credit quality continued to improve in 2005; however, the rate of improvement slowed in the second half of the year.
Table 20 presents commercial net charge-offs and net charge-off ratios for 2005 and 2004.

## Table 20

## Commercial Net Charge-offs and Net Charge-off Ratios ${ }^{(1)}$

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent |
| (Dollars in millions) |  |  |  |  |
| Commercial-domestic | \$ 170 | 0.13\% | \$ 177 | 0.15\% |
| Commercial real estate | - | - | (3) | (0.01) |
| Commercial lease financing | 231 | 1.13 | 9 | 0.05 |
| Commercial-foreign | (72) | (0.39) | 173 | 1.05 |
| Total commercial | \$ 329 | 0.16\% | \$ 356 | 0.20\% |

(1) Percentage amounts are calculated as net charge-offs divided by average outstanding loans and leases during the year for each loan category.

Commercial net charge-offs were $\$ 329$ million for 2005 compared to $\$ 356$ million for 2004. Commercial lease financing net charge-offs increased $\$ 222$ million in 2005 compared to 2004 primarily due to the domestic airline industry. Commercial-foreign net recoveries were $\$ 72$ million in 2005 compared to net charge-offs of $\$ 173$ million in 2004. Recoveries were centered in Bermuda, Latin America, India and the United Kingdom. Commercial-foreign net charge-offs of $\$ 173$ million in 2004 were primarily related to one borrower in the food products industry.

As presented in Table 21, commercial criticized credit exposure decreased $\$ 2.7$ billion, or 27 percent, to $\$ 7.5$ billion at December 31, 2005. The net decrease was driven by $\$ 9.9$ billion of paydowns, payoffs, credit quality improvements, charge-offs principally related to the domestic airline industry, and loan sales. Reductions were distributed across many industries of which the largest were airlines, utilities and media. These decreases were partially offset by $\$ 7.2$ billion of newly criticized exposure. Global Corporate and Investment Banking accounted for 87 percent, or $\$ 2.3$ billion, of the decrease in commercial criticized exposure centered inBusiness Lending which represented 85 percent of the total improvement.

## Table 21

## Commercial Criticized Exposure ${ }^{(1)}$

|  | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
|  | Amount | Percent ${ }^{(2)}$ | Amount | Percent ${ }^{(2)}$ |
| (Dollars in millions) |  |  |  |  |
| Commercial-domestic | \$5,259 | 2.62\% | \$ 6,340 | 3.38\% |
| Commercial real estate | 723 | 1.63 | 1,028 | 2.54 |
| Commercial lease financing | 611 | 2.95 | 1,347 | 6.38 |
| Commercial-foreign | 934 | 1.73 | 1,534 | 3.12 |
| Total commercial criticized exposure | \$7,527 | 2.35\% | \$10,249 | 3.44\% |

[^14]We routinely review the loan and lease portfolio to determine if any credit exposure should be placed on nonperforming status. An asset is placed on nonperforming status when it is determined that full collection of principal and/or interest in accordance with its contractual terms is not probable. As presented in Table 22, nonperforming commercial assets decreased $\$ 891$ million to $\$ 757$ million at December 31, 2005 due primarily to the $\$ 749$ million decrease in nonperforming commercial loans and leases.

The decrease in total nonperforming commercial loans and leases primarily resulted from paydowns and payoffs of $\$ 686$ million, gross charge-offs of $\$ 669$ million, returns to performing status of $\$ 152$ million and loan sales of $\$ 108$ million. These decreases were partially offset by new nonaccrual loans of $\$ 929$ million.

Nonperforming commercial-domestic loans and leases decreased by $\$ 274$ million and represented 0.41 percent of commercial-domestic loans and leases at December 31, 2005 compared to 0.70 percent at December 31, 2004. The improvement in the percentage of nonperforming commercial-domestic to total commercialdomestic was driven by a broad-based decrease in nonperforming loans and leases across several industries, the largest of which were utilities, and metals and mining. Nonperforming commercial lease financing decreased $\$ 204$ million primarily due to the previously mentioned charge-offs associated with the domestic airline industry, and represented 0.30 percent of commercial lease financing at December 31, 2005 compared to 1.26 percent at December 31, 2004. Nonperforming commercial-foreign decreased $\$ 233$ million and represented 0.16 percent of commercial-foreign at December 31, 2005 compared to 1.45 percent at December 31, 2004. The improvement in the percentage of nonperforming commercial-foreign to total commercial-foreign was attributable to Latin America.

The $\$ 140$ million decrease in nonperforming securities from December 31, 2004 was primarily driven by an exchange of nonperforming securities for performing securities in Argentina that resulted from the completion of a government mandated securities exchange program.

Table 22 presents nonperforming commercial assets for each year in the five-year period ending December 31, 2005.

## Table 22

## Nonperforming Commercial Assets

|  | December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2003 | 2002 | 2001 |
| (Dollars in millions) |  |  |  |  |  |
| Nonperforming commercial loans and leases |  |  |  |  |  |
| Commercial-domestic | \$ 581 | \$ 855 | \$1,388 | \$2,621 | \$2,991 |
| Commercial real estate | 49 | 87 | 142 | 164 | 243 |
| Commercial lease financing | 62 | 266 | 127 | 160 | 134 |
| Commercial-foreign | 34 | 267 | 578 | 1,359 | 459 |
|  |  |  |  |  |  |
| Total nonperforming commercial loans and leases ${ }^{(1)}$ | 726 | 1,475 | 2,235 | 4,304 | 3,827 |
| Nonperforming securities ${ }^{(2)}$ | - | 140 | - | - | - |
| Commercial foreclosed properties | 31 | 33 | 67 | 126 | 68 |
|  | - | - | - | - |  |
| Total nonperforming commercial assets ${ }^{(3)}$ | \$ 757 | \$1,648 | \$2,302 | \$4,430 | \$3,895 |
|  | - | - | [ | - |  |
| Nonperforming commercial loans and leases as a percentage of outstanding commercial loans and leases | 0.33\% | 0.76\% | 1.70\% | 2.96\% | 2.33\% |
| Nonperforming commercial assets as a percentage of outstanding commercial loans, leases and foreclosed properties | 0.35 | 0.85 | 1.75 | 3.05 | 2.38 |



(2) Primarily related to international securities held in the AFS portfolio.
 $2004,2003,2002$, and 2001, respectively.

Table 23 presents the additions and reductions to nonperforming assets in the commercial portfolio during 2005 and 2004.

## Table 23

## Nonperforming Commercial Assets Activity

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Nonperforming loans and leases |  |  |
| Balance, January 1 | \$1,475 | \$ 2,235 |
| Additions to nonperforming loans and leases: |  |  |
| FleetBoston balance, April 1, 2004 | - | 948 |
| New nonaccrual loans and leases | 892 | 1,272 |
| Advances | 37 | 82 |
| Reductions in nonperforming loans and leases: |  |  |
| Paydowns and payoffs | (686) | $(1,392)$ |
| Sales | (108) | (515) |
| Returns to performing status ${ }^{(1)}$ | (152) | (348) |
| Charge-offs ${ }^{(2)}$ | (669) | (640) |
| Transfers to loans held-for-sale | (44) | (145) |
| Transfers to foreclosed properties | (19) | (22) |
|  | - |  |
| Total net reductions in nonperforming loans and leases | (749) | (760) |
|  | - |  |
| Total nonperforming loans and leases, December 31 | 726 | 1,475 |
|  | - | - |
| Nonperforming securities |  |  |
| Balance, January 1 | 140 | - |
| Additions to nonperforming securities: |  |  |
| FleetBoston balance, April 1, 2004 | - | 135 |
| New nonaccrual securities | 15 | 56 |
| Reductions in nonperforming securities: |  |  |
| Paydowns, payoffs, and exchanges | (144) | (39) |
| Sales | (11) | (12) |
| Total net additions to (reductions in) nonperforming securities | (140) | 140 |
|  | - |  |
| Total nonperforming securities, December 31 | - | 140 |
|  | - | - |
| Foreclosed properties |  |  |
| Balance, January 1 | 33 | 67 |
| Additions to foreclosed properties: |  |  |
| FleetBoston balance, April 1, 2004 | - | 9 |
| New foreclosed properties | 32 | 44 |
| Reductions in foreclosed properties: |  |  |
| Sales | (24) | (74) |
| Writedowns | (8) | (13) |
| Charge-offs | (2) | - |
|  | - | - |
| Total net reductions in foreclosed properties | (2) | (34) |
|  | - | - |
| Total foreclosed properties, December 31 | 31 | 33 |
|  | - |  |
| Nonperforming commercial assets, December 31 | \$ 757 | \$ 1,648 |

[^15]At December 31, 2005, Other Assets included commercial loans held-for-sale of $\$ 7.3$ billion, of which $\$ 45$ million was nonperforming, and leveraged lease partnership interests of $\$ 183$ million. At December 31, 2005, there were no nonperforming leveraged lease partnership interests. At December 31, 2004, Other Assets included $\$ 1.3$ billion and $\$ 198$ million of commercial loans held-for-sale and leveraged lease partnership interests, of which, $\$ 100$ million and $\$ 23$ million were nonperforming.

Commercial loans and leases 90 days or more past due and still accruing interest, were $\$ 168$ million at December 31, 2005, an increase of $\$ 30$ million compared to December 31, 2004. The increase was driven by commercial - foreign loans in the U.K. See Note 1 of the Consolidated Financial Statements for additional information on past due commercial loans and leases.

## Provision for Credit Losses

The Provision for Credit Losses was $\$ 4.0$ billion, a 45 percent increase over 2004.
The consumer portion of the Provision for Credit Losses increased $\$ 992$ million to $\$ 4.4$ billion in 2005, primarily driven by consumer net charge-offs of $\$ 4.2$ billion. Credit card net charge-offs increased $\$ 1.3$ billion from 2004 to $\$ 3.7$ billion with an estimated $\$ 578$ million related to the increase in bankruptcy filings as customers rushed to file ahead of the new law. Also contributing to the increase in credit card net charge-offs were organic growth and seasoning of the portfolio, increases effective in 2004 in credit card minimum payment requirements, the impact of the FleetBoston portfolio and the impact of new advances on accounts for which previous loan balances were sold to the securitization trusts. We estimate that approximately 70 percent of the bankruptcy-related charge-offs represent acceleration of charge-offs from 2006. Excluding bankruptcyrelated charge-offs representing acceleration from 2006 and charge-offs associated with the 2004 changes in credit card minimum payment requirements that were provided for in late 2004, the increased credit card net charge-offs were the primary driver of higher Provision for Credit Losses. In addition, the Provision for Credit Losses was impacted by new advances on accounts for which previous loan balances were sold to the securitization trusts, and the establishment of reserves in 2005 for additional changes made in late 2005 in credit card minimum payment requirements. The establishment of a $\$ 50$ million reserve associated with Hurricane Katrina for estimated losses on residential mortgage, home equity and indirect automobile products also contributed to the provision increase.

The commercial portion of the Provision for Credit Losses increased $\$ 161$ million to negative $\$ 370$ million. The negative provision in 2005 reflects continued improvement in commercial credit quality, although at a slower pace than experienced in 2004. An improved risk profile in Latin America and reduced uncertainties resulting from the completion of credit-related integration activities for FleetBoston also drove the negative provision.

The Provision for Credit Losses related to unfunded lending commitments increased $\$ 92$ million to negative $\$ 7$ million as the rate of improvement in commercial credit quality slowed.

## Allowance for Credit Losses

Allowance for Loan and Lease Losses
The Allowance for Loan and Lease Losses is allocated based on two components. We evaluate the adequacy of the Allowance for Loan and Lease Losses based on the combined total of these two components.

The first component of the Allowance for Loan and Lease Losses covers those commercial loans that are either nonperforming or impaired. An allowance is allocated when the discounted cash flows (or collateral value or observable market price) are lower than the carrying value of that loan. For purposes of computing the specific loss component of the allowance, larger impaired loans are evaluated individually and smaller impaired loans are evaluated as a pool using historical loss experience for the respective product type and risk rating of the loans.

The second component of the Allowance for Loan and Lease Losses covers performing commercial loans and leases, and consumer loans. The allowance for commercial loan and lease losses is established by product type after analyzing historical loss experience by internal risk rating, current economic conditions, industry performance trends, geographic or obligor concentrations within each portfolio segment, and any other pertinent information. The commercial historical loss experience is updated quarterly to incorporate the most recent data reflective of the current economic environment. As of December 31, 2005, quarterly updating of historical loss experience did not have a material impact to the allowance for commercial loan and lease losses. The allowance for consumer loan and lease losses is based on aggregated portfolio segment evaluations, generally by product type. Loss forecast models are utilized for consumer products that consider a variety of factors including, but not limited to, historical loss experience, estimated defaults or foreclosures based on portfolio trends, delinquencies, economic trends and credit scores. These consumer loss forecast models are updated on a quarterly basis in order to incorporate information reflective of the current economic environment. As of December 31, 2005, quarterly updating of the loss forecast models to reflect estimated bankruptcy-related net charge-offs accelerated from 2006 resulted in a decrease in the allowance for consumer loan and lease losses.

Included within the second component of the Allowance for Loan and Lease Losses are previously unallocated reserves maintained to cover uncertainties that affect our estimate of probable losses including the imprecision inherent in the forecasting methodologies, domestic and global economic uncertainty, large single name defaults and event risk. In the fourth quarter of 2005, we assigned these reserves to our individual products to better reflect our view of risk in these portfolios.

We monitor differences between estimated and actual incurred loan and lease losses. This monitoring process includes periodic assessments by senior management of loan and lease portfolios and the models used to estimate incurred losses in those portfolios.

Additions to the Allowance for Loan and Lease Losses are made by charges to the Provision for Credit Losses. Credit exposures deemed to be uncollectible are charged against the Allowance for Loan and Lease Losses. Recoveries of previously charged off amounts are credited to the Allowance for Loan and Lease Losses.

The Allowance for Loan and Lease Losses for the consumer portfolio as presented in Table 25 increased $\$ 137$ million from December 31, 2004 to $\$ 4.5$ billion at December 31, 2005. Credit card accounted for $\$ 153$ million of this increase and was primarily driven by new advances on accounts for which previous loan balances were sold to the securitization trusts, organic growth and continued seasoning which resulted in higher loss expectations. These increases were mostly offset by the use of reserves to absorb the estimated bankruptcy net charge-off acceleration from 2006. Increases in the allowance for non-credit card consumer products were driven by broad-based loan growth and seasoning, with the exception of the other consumer product category which decreased as a result of the run-off portfolios from our previously exited consumer businesses.

The allowance for commercial loan and lease losses was $\$ 3.5$ billion at December 31, 2005, a $\$ 718$ million decrease from December 31, 2004. This decrease resulted from continued improvement in commercial credit quality, including reduced exposure and an improved risk profile in Latin America, the use of reserves to absorb a portion of domestic airline charge-offs and a reduction of reserves due to reduced uncertainties resulting from the completion of credit-related integration activities for FleetBoston during 2005.

## Reserve for Unfunded Lending Commitments

In addition to the Allowance for Loan and Lease Losses, we also estimate probable losses related to unfunded lending commitments, such as letters of credit and financial guarantees, and binding unfunded loan commitments. Unfunded lending commitments are subject to individual reviews, and are analyzed and segregated by risk according to our internal risk rating scale. These risk classifications, in conjunction with an analysis of historical loss experience, current economic conditions and performance trends within specific portfolio segments, and any other pertinent information result in the estimation of the reserve for unfunded lending commitments. The reserve for unfunded lending commitments is included in Accrued Expenses and Other Liabilities on the Consolidated Balance Sheet.

We monitor differences between estimated and actual incurred credit losses upon draws of the commitments. This monitoring process includes periodic assessments by senior management of credit portfolios and the models used to estimate incurred losses in those portfolios.

Changes to the reserve for unfunded lending commitments are made through the Provision for Credit Losses. The reserve for unfunded lending commitments at December 31, 2005 was $\$ 395$ million, a decrease of $\$ 7$ million from December 31, 2004.

Table 24 presents a rollforward of the allowance for credit losses for five years ending December 31, 2005.

## Table 24

## Allowance for Credit Losses


(1) Includes $\$ 635$ million related to the exit of the subprime real estate lending business in 2001.
(2) Includes $\$ 395$ million related to the exit of the subprime real estate lending business in 2001
(3) The 2004 and 2003 data presented in the table have been reclassified to reflect the assignment of general reserves to individual products.

For reporting purposes, we allocate the allowance for credit losses across products. However, the allowance is available to absorb any credit losses without restriction. Table 25 presents our allocation by product type.

Table 25
Allocation of the Allowance for Credit Losses by Product Type

|  | December 31 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  | 2003 |  |  | 2002 |  |  | 2001 |  |  |
|  |  | mount | Percent |  | mount | Percent |  | mount | Percent |  | mount | Percent |  | mount | Percent |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 277 | 3.4\% | \$ | 240 | 2.8\% | \$ | 185 | 3.0\% | \$ | 108 | 1.7\% |  | 145 | 2.3\% |
| Credit card |  | 3,301 | 41.0 |  | 3,148 | 36.5 |  | 1,947 | 31.6 |  | 1,031 | 16.2 |  | 821 | 13.1 |
| Home equity lines |  | 136 | 1.7 |  | 115 | 1.3 |  | 72 | 1.2 |  | 49 | 0.8 |  | 83 | 1.3 |
| Direct/Indirect consumer |  | 421 | 5.2 |  | 375 | 4.3 |  | 347 | 5.6 |  | 361 | 5.7 |  | 367 | 5.8 |
| Other consumer |  | 380 | 4.8 |  | 500 | 5.9 |  | 456 | 7.4 |  | 332 | 5.2 |  | 443 | 7.1 |
| Total consumer |  | 4,515 | 56.1 |  | 4,378 | 50.8 |  | 3,007 | 48.8 |  | 1,881 | 29.6 |  | 1,859 | 29.6 |
| Commercial-domestic |  | 2,100 | 26.1 |  | 2,101 | 24.3 |  | 1,756 | 28.5 |  | 2,231 | 35.1 |  | 1,901 | 30.3 |
| Commercial real estate |  | 609 | 7.6 |  | 644 | 7.5 |  | 484 | 7.9 |  | 439 | 6.9 |  | 905 | 14.4 |
| Commercial lease financing |  | 232 | 2.9 |  | 442 | 5.1 |  | 235 | 3.8 |  | n/a | n/a |  | n/a | n/a |
| Commercial-foreign |  | 589 | 7.3 |  | 1,061 | 12.3 |  | 681 | 11.0 |  | 855 | 13.4 |  | 730 | 11.6 |
| Total commercial ${ }^{(1)}$ |  | 3,530 | 43.9 |  | 4,248 | 49.2 |  | 3,156 | 51.2 |  | 3,525 | 55.4 |  | 3,536 | 56.3 |
| General ${ }^{(2)}$ |  | - | - |  | - | - |  | - | - |  | 952 | 15.0 |  | 883 | 14.1 |
| Allowance for loan and lease losses |  | 8,045 | 100.0\% |  | 8,626 | 100.0\% |  | 6,163 | 100.0\% |  | 6,358 | 100.0\% |  | 6,278 | 100.0\% |
| Reserve for unfunded lending commitments |  | 395 |  |  | 402 |  |  | 416 |  |  | 493 |  |  | 597 |  |
| Total |  | 8,440 |  |  | 9,028 |  |  | 6,579 |  |  | 6,851 |  |  | 6,875 |  |

[^16]
## Market Risk Management

Market risk is the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions such as market movements. This risk is inherent in the financial instruments associated with our operations and/or activities including loans, deposits, securities, short-term borrowings, long-term debt, trading account assets and liabilities, and derivatives. Market-sensitive assets and liabilities are generated through loans and deposits associated with our traditional banking business, our customer and proprietary trading operations, our ALM activities, credit risk mitigation activities, and mortgage banking activities.

Our traditional banking loan and deposit products are nontrading positions and are reported at amortized cost for assets or the amount owed for liabilities (historical cost). While the accounting rules require a historical cost view of traditional banking assets and liabilities, these positions are still subject to changes in economic value based on varying market conditions. Interest rate risk is the effect of changes in the economic value of our loans and deposits, as well as our other interest rate sensitive instruments, and is reflected in the levels of future income and expense produced by these positions versus levels that would be generated by current levels of interest rates. We seek to mitigate interest rate risk as part of our ALM activities.

We seek to mitigate trading risk within our prescribed risk appetite using hedging techniques. Trading positions are reported at estimated market value with changes reflected in income. Trading positions are subject to various risk factors, which include exposures to interest rates and foreign exchange rates, as well as equity, mortgage, commodity and issuer risk factors. We seek to mitigate these risk exposures by utilizing a variety of financial instruments. The following discusses the key risk components along with respective risk mitigation techniques.

## Interest Rate Risk

Interest rate risk represents exposures we have to instruments whose values vary with the level of interest rates. These instruments include, but are not limited to, loans, debt securities, certain trading-related assets and liabilities, deposits, borrowings and derivative instruments. We seek to mitigate risks associated with the exposures in a variety of ways that typically involve taking offsetting positions in cash or derivative markets. The cash and derivative
instruments allow us to seek to mitigate risks by reducing the effect of movements in the level of interest rates, changes in the shape of the yield curve as well as changes in interest rate volatility. Hedging instruments used to mitigate these risks include related derivatives such as options, futures, forwards and swaps.

## Foreign Exchange Risk

Foreign exchange risk represents exposures we have to changes in the values of current holdings and future cash flows denominated in other currencies. The types of instruments exposed to this risk include investments in foreign subsidiaries, foreign currency-denominated loans, foreign currency-denominated securities, future cash flows in foreign currencies arising from foreign exchange transactions, and various foreign exchange derivative instruments whose values fluctuate with changes in currency exchange rates or foreign interest rates. Instruments used to mitigate this risk are foreign exchange options, currency swaps, futures, forwards and deposits. These instruments help insulate us against losses that may arise due to volatile movements in foreign exchange rates or interest rates.

## Mortgage Risk

Our exposure to mortgage risk takes several forms. First, we trade and engage in market-making activities in a variety of mortgage securities, including whole loans, passthrough certificates, commercial mortgages, and collateralized mortgage obligations. Second, we originate a variety of asset-backed securities, which involves the accumulation of mortgage-related loans in anticipation of eventual securitization. Third, we may hold positions in mortgage securities and residential mortgage loans as part of the ALM portfolio. Fourth, we create MSRs as part of our mortgage activities. See Notes 1 and 9 of the Consolidated Financial Statements for additional information on MSRs. These activities generate market risk since these instruments are sensitive to changes in the level of market interest rates, changes in mortgage prepayments and interest rate volatility. Options, futures, forwards, swaps, swaptions and mortgage-backed securities are used to hedge mortgage risk by seeking to mitigate the effects of changes in interest rates.

## Equity Market Risk

Equity market risk arises from exposure to securities that represent an ownership interest in a corporation in the form of common stock or other equity-linked instruments. The instruments held that would lead to this exposure include, but are not limited to, the following: common stock, listed equity options (puts and calls), over-the-counter equity options, equity total return swaps, equity index futures and convertible bonds. We seek to mitigate the risk associated with these securities via hedging on a portfolio or name basis that focuses on reducing volatility from changes in stock prices. Instruments used for risk mitigation include options, futures, swaps, convertible bonds and cash positions.

## Commodity Risk

Commodity risk represents exposures we have to products traded in the petroleum, natural gas, metals and power markets. Our principal exposure to these markets emanates from customer-driven transactions. These transactions consist primarily of futures, forwards, swaps and options. We seek to mitigate exposure to the commodity markets with instruments including, but not limited to, options, futures and swaps in the same or similar commodity product, as well as cash positions.

## Issuer Credit Risk

Our portfolio is exposed to issuer credit risk where the value of an asset may be adversely impacted for various reasons directly related to the issuer, such as management performance, financial leverage or reduced demand for the issuer's goods or services. Perceived changes in the creditworthiness of a particular debtor or sector can have significant effects on the replacement costs of cash and derivative positions. We seek to mitigate the impact of credit spreads, credit migration and default risks on the market value of the trading portfolio with the use of CDS, and credit fixed income and similar securities.

## Trading Risk Management

Trading-related revenues represent the amount earned from our trading positions, which include trading account assets and liabilities, as well as derivative positions and, prior to the conversion of the Certificates into MSRs, market value adjustments to the Certificates and the MSRs. Trading positions are taken in a diverse range of financial instruments and markets. Trading account assets and liabilities, and derivative positions are reported at fair value. MSRs are reported at the lower of cost or market. For more information on fair value, see Complex Accounting Estimates beginning on page 62. For additional information on MSRs, see Notes 1 and 9 of the Consolidated Financial Statements. Trading Account Profits represent the net amount earned from our trading positions and, as reported in the

Consolidated Statement of Income, do not include the Net Interest Income recognized on trading positions, or the related funding charge or benefit. Trading Account Profits can be volatile and are largely driven by general market conditions and customer demand. Trading Account Profits are dependent on the volume and type of transactions, the level of risk assumed, and the volatility of price and rate movements at any given time within the ever-changing market environment.

The histogram of daily revenue or loss below is a graphic depiction of trading volatility and illustrates the daily level of trading-related revenue for 2005. Trading-related revenue encompasses proprietary trading and customer-related activities. During 2005, positive trading-related revenue was recorded for 81 percent of the trading days. Furthermore, only six percent of the total trading days had losses greater than $\$ 10$ million, and the largest loss was $\$ 41$ million. This can be compared to 2004 , where positive trading-related revenue was recorded for 87 percent of the trading days and only five percent of the total trading days had losses greater than $\$ 10$ million, and the largest loss was $\$ 27$ million.


To evaluate risk in our trading activities, we focus on the actual and potential volatility of individual positions as well as portfolios. At a portfolio and corporate level, we use Value-at-Risk (VAR) modeling and stress testing. VAR is a key statistic used to measure and manage market risk. Trading limits and VAR are used to manage day-to-day risks and are subject to testing where we compare expected performance to actual performance. This testing provides us a view of our models' predictive accuracy. All limit excesses are communicated to senior management for review.

A VAR model estimates a range of hypothetical scenarios to calculate a potential loss which is not expected to be exceeded with a specified confidence level. These estimates are impacted by the nature of the positions in the portfolio and the correlation within the portfolio. Within any VAR model, there are significant and numerous assumptions that will differ from company to company. Our VAR model assumes a 99 percent confidence level. Statistically, this means that losses will exceed VAR, on average, one out of 100 trading days, or two to three times each year. Actual losses did not exceed VAR in 2005 or 2004.

In addition to reviewing our underlying model assumptions, we seek to mitigate the uncertainties related to these assumptions and estimates through close monitoring and by updating the assumptions and estimates on an ongoing basis. If the results of our analysis indicate higher than expected levels of risk, proactive measures are taken to adjust risk levels.

## The following graph shows actual losses did not exceed VAR in 2005.

Trading Risk and Return
Daily VAR and Trading-related Revenue


Table 26 presents average, high and low daily VAR for 2005 and 2004.
Table 26
Trading Activities Market Risk

|  | Twelve Months Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  |
|  | VAR |  |  | VAR |  |  |
|  | Average | High ${ }^{(1)}$ | Low ${ }^{(1)}$ | Average | High ${ }^{(1)}$ | Low ${ }^{(1)}$ |
| (Dollars in millions) |  |  |  |  |  |  |
| Foreign exchange | \$ 5.6 | \$ 12.1 | \$ 2.6 | \$ 3.6 | \$ 8.1 | \$ 1.4 |
| Interest rate | 24.7 | 58.2 | 10.8 | 26.2 | 51.5 | 10.7 |
| Credit ${ }^{(2)}$ | 55.4 | 77.3 | 35.9 | 35.7 | 61.4 | 21.9 |
| Real estate/mortgage ${ }^{(3)}$ | 11.4 | 20.7 | 6.5 | 10.5 | 26.0 | 4.6 |
| Equities | 18.1 | 35.1 | 9.6 | 21.8 | 51.5 | 7.9 |
| Commodities | 6.6 | 10.6 | 3.5 | 6.5 | 10.2 | 3.8 |
| Portfolio diversification | (59.6) | - | - | (56.3) | - | - |
|  |  |  |  |  |  |  |
| Total trading portfolio | \$ 62.2 | \$ 92.4 | \$ 38.0 | \$ 48.0 | \$ 78.5 | \$ 29.4 |
|  |  |  |  |  |  |  |
| Total market-based trading portfolio ${ }^{(4)}$ | \$ 40.7 | \$ 66.4 | \$ 26.4 | \$ 44.1 | \$ 79.0 | \$ 23.7 |

(1) The high and low for the total portfolio may not equal the sum of the individual components as the highs or lows of the individual portfolios may have occurred on different trading days.

 sizes of the credit fixed income and CDS exposures.
 Consolidated Financial Statements.
(4) Total market-based trading portfolio excludes CDS used for credit risk management, net of the effect of diversification.

The increase in average VAR of the trading portfolio for 2005 was primarily due to increases in the average risk taken in credit due to an increase in credit protection purchased to hedge the credit risk in our commercial loan portfolio.

## Stress Testing

Because the very nature of a VAR model suggests results can exceed our estimates, we "stress test" our portfolio. Stress testing estimates the value change in our trading portfolio due to abnormal market movements. Various stress scenarios are run regularly against the trading portfolio to verify that, even under extreme market moves, we will preserve our capital; to determine the effects of significant historical events; and to determine the effects of specific, extreme hypothetical, but plausible events. The results of the stress scenarios are calculated daily and reported to senior management as part of the regular reporting process. The results of certain specific, extreme hypothetical scenarios are presented to the Asset and Liability Committee.

## Interest Rate Risk Management

Interest rate risk represents the most significant market risk exposure to our nontrading financial instruments. Our overall goal is to manage interest rate risk so that movements in interest rates do not adversely affect Net Interest Income. Interest rate risk is measured as the potential volatility in our Net Interest Income caused by changes in market interest rates. Client facing activities, primarily lending and deposit-taking, create interest rate sensitive positions on our balance sheet. Interest rate risk from these activities as well as the impact of changing market conditions is managed through our ALM activities.

Sensitivity simulations are used to estimate the impact on Net Interest Income of numerous interest rate scenarios, balance sheet trends and strategies. These simulations estimate levels of short-term financial instruments, debt securities, loans, deposits, borrowings and derivative instruments. In addition, these simulations incorporate assumptions about balance sheet dynamics such as loan and deposit growth and pricing, changes in funding mix, and asset and liability repricing and maturity characteristics. In addition to Net Interest Income sensitivity simulations, market value sensitivity measures are also utilized.

The Balance Sheet Management group maintains a Net Interest Income forecast utilizing different rate scenarios, with the base case utilizing the forward market curve. The Balance Sheet Management group constantly updates the Net Interest Income forecast for changing assumptions and differing outlooks based on economic trends and market conditions. Thus, we continually monitor our balance sheet position in an effort to maintain an acceptable level of exposure to volatile interest rate changes.

We prepare forward looking forecasts of Net Interest Income. These baseline forecasts take into consideration expected future business growth, ALM positioning, and the direction of interest rate movements as implied by the markets' forward interest rate curve. We then measure and evaluate the impact that alternative interest rate scenarios have to these static baseline forecasts in order to assess interest rate sensitivity under varied conditions. The spot and 12-month forward rates used in our respective baseline forecasts at December 31, 2005 and 2004 were as follows:

## Table 27

## Forward Rates

|  |  | Dec |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Federal Funds | Ten-Year Constant Maturity Swap | Federal Funds | Ten-Year Constant Maturity Swap |
| Spot rates | 4.25\% | 4.94\% | 2.25\% | 4.64\% |
| 12-month forward rates | 4.75 | 4.97 | 3.25 | 4.91 |

The following table reflects the pre-tax dollar impact to forecasted Core Net Interest Income over the next twelve months from December 31, 2005 and 2004, resulting from a 100 bp gradual parallel increase, a 100 bp gradual parallel decrease, a 100 bp gradual curve flattening (increase in short-term rates) and a 100 bp gradual curve steepening (increase in long-tem rates) from the forward curve.

## Table 28

## Estimated Net Interest Income at Risk

| (Dollars in millions) | Short Rate | $\begin{aligned} & \text { Long } \\ & \text { Rate } \end{aligned}$ | December 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| Curve Change |  |  |  |  |
| +100 Parallel shift | +100 | +100 | \$(357) | \$ (183) |
| -100 Parallel shift | -100 | -100 | 244 | (126) |
| Flatteners |  |  |  |  |
| Short end | +100 | - | (523) | (462) |
| Long end | - | -100 | (298) | (677) |
| Steepeners |  |  |  |  |
| Short end | -100 | - | 536 | 497 |
| Long end | - | +100 | 168 | 97 |

The sensitivity analysis above assumes that we take no action in response to these rate shifts over the indicated years.
Beyond what is already implied in the forward curve, we are modestly exposed to rising rates primarily due to increased funding costs. Conversely, we would benefit from falling rates or a steepening of the yield curve beyond what is already implied in the forward curve.

As part of our ALM activities, we use securities, residential mortgages, and interest rate and foreign exchange derivatives in managing interest rate sensitivity.

## Securities

The securities portfolio is integral to our ALM activities. The decision to purchase or sell securities is based upon the current assessment of economic and financial conditions, including the interest rate environment, liquidity and regulatory requirements, and the relative mix of our cash and derivative positions. During 2005, we purchased securities of $\$ 204.5$ billion, sold $\$ 134.5$ billion, and received paydowns of $\$ 37.7$ billion. During 2004, we purchased securities of $\$ 243.6$ billion, sold $\$ 117.7$ billion, and received paydowns of $\$ 31.8$ billion. During the year, we continuously monitored our interest rate risk position and effected changes in the securities portfolio in order to manage prepayment risk and interest rate risk. Through sales in the securities portfolio, we realized $\$ 1.1$ billion in Gains on Sales of Debt Securities during 2005 and $\$ 1.7$ billion during 2004. The decrease was primarily due to lower gains realized on mortgage-backed securities and corporate bonds.

## Residential Mortgage Portfolio

During 2005, we purchased $\$ 32.0$ billion of residential mortgages related to our ALM activities. We had whole mortgage loan sales of $\$ 10.1$ billion during 2005. During 2004, we purchased $\$ 65.9$ billion of residential mortgages related to our ALM activities and had minimal sales of whole mortgage loans. Additionally, we received paydowns of $\$ 35.8$ billion and $\$ 44.4$ billion for 2005 and 2004 . Through sales of whole mortgage loans, we recognized gains that were recorded as Other Income of $\$ 45$ million for 2005 , compared to losses of $\$ 2$ million in 2004.

## Interest Rate and Foreign Exchange Derivative Contracts

Interest rate and foreign exchange derivative contracts are utilized in our ALM activities and serve as an efficient tool to mitigate our risk. We use derivatives to hedge the changes in cash flows or market values of our balance sheet. See Note 5 of the Consolidated Financial Statements for additional information on our hedging activities.

Our interest rate contracts are generally nonleveraged generic interest rate and basis swaps, options, futures, and forwards. In addition, we use foreign currency contracts to mitigate the foreign exchange risk associated with foreign currency-denominated assets and liabilities, as well as our equity investments in foreign subsidiaries. Table 29 reflects the notional amounts, fair value, weighted average receive fixed and pay fixed rates, expected maturity, and estimated duration of our open ALM derivatives at December 31, 2005 and 2004.

The changes in our swap and option positions reflect actions taken associated with interest rate risk management. The decisions to reposition our derivative portfolio are based upon the current assessment of economic and financial conditions including the interest rate environment, balance sheet composition and trends, and the relative mix of our cash and derivative positions. The notional amount of our net receive fixed swap position (including foreign exchange contracts) decreased $\$ 328$ million to $\$ 22.8$ billion at December 31, 2005 compared to December 31, 2004. The notional amount of our net option position decreased $\$ 266.6$ billion to $\$ 57.2$ billion at December 31 , 2005 compared to December 31, 2004. The vast majority of the decrease in the option notional amount was related to terminations and maturities of short duration options which were hedging short-term repricing risk of our liabilities.

Included in the futures and forward rate contract amounts are $\$ 35.0$ billion of forward purchase contracts of mortgage-backed securities and mortgage loans at December 31, 2005 settling from January 2006 to April 2006 with an average yield of 5.46 percent and $\$ 46.7$ billion of forward purchase contracts of mortgage-backed securities and mortgage loans at December 31, 2004 that settled from January 2005 to February 2005 with an average yield of 5.26 percent. There were no forward sale contracts of mortgage-backed securities at December 31, 2005, compared to $\$ 25.8$ billion at December 31, 2004 that settled from January 2005 to February 2005 with an average yield of 5.47 percent.

The following table includes derivatives utilized in our ALM activities, including those designated as SFAS 133 hedges and those used as economic hedges that do not qualify for SFAS 133 hedge accounting treatment. The fair value of net ALM contracts decreased from $\$ 3.4$ billion at December 31, 2004 to $\$(386)$ million at December 31 , 2005. The decrease was attributable to decreases in the value of options, foreign exchange contracts and futures and forward rate contracts, partially offset by increases in the value of interest rate swaps. The decrease in the value of options was due to reduction in outstanding option positions due to terminations, maturities and decreases in the values of remaining open options positions. The decrease in the value of foreign exchange contracts was due to the strengthening of the U.S. dollar against most foreign currencies during 2005. The decrease in the value of futures and forward rate contracts was due to the impact of increases in interest rates during 2005 on long futures and forward rate contracts.

## Table 29

Asset and Liability Management Interest Rate and Foreign Exchange Contracts
December 31, 2005


December 31, 2004

| (Dollars in millions, average estimated duration in years) | Fair Value |  | 2005 |  | 2006 |  | 2007 | 2008 | 2009 | Thereafter |  | Average Estimated Duration |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total |  |  |  |  |  |  |  |  |  |  |
| Receive fixed interest rate swaps ${ }^{(1)}$ | \$ (880) |  |  |  |  |  |  |  |  |  |  | 4.43 |
| Notional amount |  | \$167,324 | \$ | 2,580 | \$ | 7,290 | \$23,598 | \$46,917 | \$25,601 | \$ | 61,338 |  |
| Weighted average fixed rate |  | 4.04\% |  | 4.78\% |  | 4.52\% | 3.11\% | 3.47\% | 3.83\% |  | 4.83\% |  |
| Pay fixed interest rate swaps ${ }^{(1)}$ | $(2,248)$ |  |  |  |  |  |  |  |  |  |  | 4.77 |
| Notional amount |  | \$157,837 | \$ | 39 | \$ | 6,320 | \$62,584 | \$16,136 | \$10,289 | \$ | 62,469 |  |
| Weighted average fixed rate |  | 4.24\% |  | 5.01\% |  | 3.54\% | 3.58\% | 3.91\% | 3.85\% |  | 5.13\% |  |
| Basis swaps | (4) |  |  |  |  |  |  |  |  |  |  |  |
| Notional amount ${ }^{(3)}$ |  | \$ 6,700 | \$ | 500 | \$ | 4,400 | \$ - | \$ - | \$ - | \$ | 1,800 |  |
| Option products ${ }^{(2)}$ | 3,492 |  |  |  |  |  |  |  |  |  |  |  |
| Notional amount ${ }^{(3)}$ |  | 323,835 |  | 145,200 |  | 90,000 | 17,500 | 58,404 | - |  | 12,731 |  |
| Foreign exchange contracts | 2,748 |  |  |  |  |  |  |  |  |  |  |  |
| Notional amount |  | 13,606 |  | 71 |  | 1,529 | 55 | 1,587 | 2,091 |  | 8,273 |  |
| Futures and forward rate contracts ${ }^{(4)}$ | 287 |  |  |  |  |  |  |  |  |  |  |  |
| Notional amount ${ }^{(3)}$ |  | $(10,889)$ |  | 10,111 |  | $(21,000)$ | - | - | - |  | - |  |
| Net ALM contracts | \$ 3,395 |  |  |  |  |  |  |  |  |  |  |  |

[^17]The Corporation uses interest rate and foreign exchange rate derivative instruments to hedge the variability in the cash flows of its variable rate assets and liabilities, and other forecasted transactions (cash flow hedges). The net losses on both open and closed derivative instruments recorded in Accumulated OCI net-of-tax at December 31, 2005 was $\$(4.3)$ billion. These net losses are expected to be reclassified into earnings in the same period when the hedged item affects earnings and will decrease income or increase expense on the respective hedged items. Assuming no change in open cash flow derivative hedge positions and no changes to interest and foreign exchange rates beyond what is implied in forward yield curves at December 31, 2005, the net losses are expected to be reclassified into earnings as follows: 9 percent within the next year, 57 percent within five years, 82 percent within 10 years, with the remaining 18 percent thereafter. For more information on derivatives designated as cash flow hedges, see Note 5 of the Consolidated Financial Statements.

The amount included in Accumulated OCI for terminated derivative contracts was a loss of $\$ 2.5$ billion and a gain of $\$ 143$ million, net-of-tax, at December 31, 2005 and 2004. The decrease was due primarily to the termination of derivative contracts with previously unrealized losses caused by interest rate fluctuations.

## Mortgage Banking Risk Management

Interest rate lock commitments (IRLCs) on loans intended to be sold are subject to interest rate risk between the date of the IRLC and the date the loan is funded. Loans held-for-sale are subject to interest rate risk from the date of funding until the loans are sold to the secondary market. To hedge interest rate risk, we utilize forward loan sale commitments and other derivative instruments including purchased options. These instruments are used either as an economic hedge of IRLCs and loans held-for-sale, or designated as a cash flow hedge of loans held-for-sale, in which case their net-of-tax unrealized gains and losses are included in Accumulated OCI. At December 31, 2005, the notional amount of derivatives hedging the IRLCs and loans held-for-sale was $\$ 26.9$ billion. The related net-of-tax unrealized loss on the derivatives designated as cash flow hedges included in Accumulated OCI at December 31, 2005 was $\$ 3$ million. The notional amount of the IRLCs adjusted for fallout in the pipeline at December 31, 2005 was $\$ 4.3$ billion. The amount of loans held-for-sale at December 31, 2005 was $\$ 6.1$ billion.

We manage changes in the value of MSRs by entering into derivative financial instruments and by purchasing and selling securities. MSRs are an intangible asset created when the underlying mortgage loan is sold to investors and we retain the right to service the loan. As of December 31, 2005, the consumer MSR balance was $\$ 2.7$ billion, or 13 percent higher than December 31, 2004. For more information on consumer MSRs, refer to page 21.

We designate certain derivatives such as purchased options and interest rate swaps as fair value hedges of specified MSRs under SFAS 133. At December 31, 2005, the amount of MSRs identified as being hedged by derivatives in accordance with SFAS 133 was approximately $\$ 2.3$ billion. The notional amount of the derivative contracts designated as SFAS 133 hedges of MSRs at December 31, 2005 was $\$ 33.7$ billion. The changes in the fair values of the derivative contracts are substantially offset by changes in the fair values of the MSRs that are hedged by these derivative contracts. During 2005, the change in value attributed to SFAS 133 hedged MSRs was $\$ 291$ million, offset by derivative hedge losses of $\$ 124$ million.

In addition, we hold additional derivatives and certain securities (i.e. mortgage-backed securities) as economic hedges of MSRs, which are not designated as SFAS 133 accounting hedges. During 2005, Interest Income from securities used as an economic hedge of MSRs of $\$ 18$ million was recognized. At December 31, 2005, the amount of MSRs covered by such economic hedges was $\$ 250$ million. At December 31, 2005, the unrealized loss on AFS Securities held as economic hedges of MSRs was $\$ 29$ million compared to an unrealized gain of \$21 million on December 31, 2004.

See Notes 1 and 9 of the Consolidated Financial Statements for additional information.

## Operational Risk Management

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems, including system conversions and integration, and external events. Successful operational risk management is particularly important to a diversified financial services company like ours because of the very nature, volume and complexity of our various businesses.

In keeping with our management governance structure, the lines of business are responsible for all the risks within the business including operational risks. Such risks are managed through corporate-wide or line of business specific policies and procedures, controls, and monitoring tools. Examples of these include personnel management practices, data reconciliation processes, fraud management units, transaction processing monitoring and analysis, business recovery planning, and new product introduction processes.

We approach operational risk from two perspectives, enterprise-wide and line of business-specific. The Compliance and Operational Risk Committee, chartered in 2005 as a subcommittee of the Finance Committee, provides consistent communication and oversight of significant operational and compliance issues and oversees the adoption of best practices. Two groups within Risk Management, Compliance Risk Management and Enterprise Operational Risk

Management, facilitate the consistency of effective policies, industry best practices, controls and monitoring tools for managing and assessing operational risks across the Corporation. These groups also work with the line of business executives and their Risk Management counterparts to implement appropriate policies, processes and assessments at the line of business level and support groups. Compliance and operational risk awareness is also driven across the Corporation through training and strategic communication efforts. For selected risks, we establish specialized support groups, for example, Information Security and Supply Chain Management. These specialized groups develop corporate-wide risk management practices, such as an information security program and a supplier program to ensure suppliers adopt appropriate policies and procedures when performing work on behalf of the Corporation. These specialized groups also assist the lines of business in the development and implementation of risk management practices specific to the needs of the individual businesses.

At the line of business level, the Line of Business Risk Executives are responsible for adherence to corporate practices and oversight of all operational risks in the line of business they support. Operational and compliance risk management, working in conjunction with senior line of business executives, have developed key tools to help manage, monitor and summarize operational risk. One tool the businesses and executive management utilize is a corporate-wide self-assessment process, which helps to identify and evaluate the status of risk issues, including mitigation plans, if appropriate. Its goal is to continuously assess changing market and business conditions and evaluate all operational risks impacting the line of business. The self-assessment process assists in identifying emerging operational risk issues and determining at the line of business or corporate level how they should be managed. In addition to information gathered from the self-assessment process, key operational risk indicators have been developed and are used to help identify trends and issues on both a corporate and a line of business level.

More generally, we mitigate operational risk through a broad-based approach to process management and process improvement. Improvement efforts are focused on reduction of variation in outputs. We have a dedicated Quality and Productivity team to manage and certify the process management and improvement efforts.

## Recent Accounting and Reporting Developments

See Note 1 of the Consolidated Financial Statements for a discussion of recently issued or proposed accounting pronouncements.

## Complex Accounting Estimates

Our significant accounting principles as described in Note 1 of the Consolidated Financial Statements, are essential in understanding Management's Discussion and Analysis of Results of Operations and Financial Condition. Many of our significant accounting principles require complex judgments to estimate values of assets and liabilities. We have procedures and processes to facilitate making these judgments.

The more judgmental estimates are summarized below. We have identified and described the development of the variables most important in the estimation process that, with the exception of accrued taxes, involves mathematical models to derive the estimates. In many cases, there are numerous alternative judgments that could be used in the process of determining the inputs to the model. Where alternatives exist, we have used the factors that we believe represent the most reasonable value in developing the inputs. Actual performance that differs from our estimates of the key variables could impact Net Income. Separate from the possible future impact to Net Income from input and model variables, the value of our lending portfolio and market sensitive assets and liabilities may change subsequent to the balance sheet measurement, often significantly, due to the nature and magnitude of future credit and market conditions. Such credit and market conditions may change quickly and in unforeseen ways and the resulting volatility could have a significant, negative effect on future operating results. These fluctuations would not be indicative of deficiencies in our models or inputs.

## Allowance for Credit Losses

The allowance for credit losses is our estimate of probable losses in the loans and leases portfolio and within our unfunded lending commitments. Changes to the allowance for credit losses are reported in the Consolidated Statement of Income in the Provision for Credit Losses. Our process for determining the allowance for credit losses is discussed in the Credit Risk Management section beginning on page 37 and Note 1 of the Consolidated Financial Statements. Due to the variability in the drivers of the assumptions made in this process, estimates of the portfolio's inherent risks and overall collectibility change with changes in the economy, individual industries, countries and individual borrowers' or counterparties' ability and willingness to repay their obligations. The degree to which any particular assumption affects the allowance for credit losses depends on the severity of the change and its relationship to the other assumptions.

Key judgments used in determining the allowance for credit losses include: (i) risk ratings for pools of commercial loans and leases, (ii) market and collateral values and discount rates for individually evaluated loans, (iii) product type classifications for consumer and commercial loans and leases, (iv) loss rates used for consumer and commercial loans and leases, (v) adjustments made to assess current events and conditions, (vi) considerations regarding domestic and global economic uncertainty, and (vii) overall credit conditions.

Our Allowance for Loan and Lease Losses is sensitive to the risk rating assigned to commercial loans and leases and to the loss rates used for the consumer and commercial portfolios. Assuming a downgrade of one level in the internal risk rating for commercial loans and leases, except loans already risk rated Doubtful as defined by regulatory authorities, the Allowance for Loan and Lease Losses for the commercial portfolio would increase by approximately $\$ 894$ million at December 31, 2005. The Allowance for Loan and Lease Losses as a percentage of loan and lease outstandings at December 31, 2005 was 1.40 percent and this hypothetical increase in the allowance would raise the ratio to approximately 1.56 percent. A 10 percent increase in the loss rates used on the consumer and commercial loan and lease portfolios would increase the Allowance for Loan and Lease Losses at December 31, 2005 by approximately $\$ 348$ million, of which $\$ 283$ million would relate to consumer and $\$ 65$ million to commercial.

These sensitivity analyses do not represent management's expectations of the deterioration in risk ratings or the increases in loss rates but are provided as hypothetical scenarios to assess the sensitivity of the Allowance for Loan and Lease Losses to changes in key inputs. We believe the risk ratings and loss severities currently in use are appropriate and that the probability of a downgrade of one level of the internal credit ratings for commercial loans and leases within a short period of time is remote.

The process of determining the level of the allowance for credit losses requires a high degree of judgment. It is possible that others, given the same information, may at any point in time reach different reasonable conclusions.

## Fair Value of Financial Instruments

Trading Account Assets and Liabilities are recorded at fair value, which is primarily based on actively traded markets where prices are based on either direct market quotes or observed transactions. Liquidity is a significant factor in the determination of the fair value of Trading Account Assets or Liabilities. Market price quotes may not be readily available for some positions, or positions within a market sector where trading activity has slowed significantly or ceased. Situations of illiquidity generally are triggered by the market's perception of credit uncertainty regarding a single company or a specific market sector. In these instances, fair value is determined based on limited available market information and other factors, principally from reviewing the issuer's financial statements and changes in credit ratings made by one or more rating agencies. At December 31, 2005, $\$ 4.9$ billion, or four percent, of Trading Account Assets were fair valued using these alternative approaches. An immaterial amount of Trading Account Liabilities were fair valued using these alternative approaches at December 31, 2005.

Trading Account Profits, which represent the net amount earned from our trading positions, can be volatile and are largely driven by general market conditions and customer demand. Trading Account Profits are dependent on the volume and type of transactions, the level of risk assumed, and the volatility of price and rate movements at any given time. To evaluate risk in our trading activities, we focus on the actual and potential volatility of individual positions as well as portfolios. At a portfolio and corporate level, we use trading limits, stress testing and tools such as VAR modeling, which estimates a potential loss which is not expected to be exceeded with a specified confidence level, to measure and manage market risk. At December 31, 2005, the amount of our VAR was $\$ 61$ million based on a 99 percent confidence level. For more information on VAR, see pages 55 through 57 .

The fair values of Derivative Assets and Liabilities include adjustments for market liquidity, counterparty credit quality, future servicing costs and other deal specific factors, where appropriate. To ensure the prudent application of estimates and management judgment in determining the fair value of Derivative Assets and Liabilities, various processes and controls have been adopted, which include: a Model Validation Policy that requires a review and approval of quantitative models used for deal pricing, financial statement fair value determination and risk quantification; a Trading Product Valuation Policy that requires verification of all traded product valuations; and a periodic review and substantiation of daily profit and loss reporting for all traded products. These processes and controls are performed independently of the business segment.

The fair values of Derivative Assets and Liabilities traded in the over-the-counter market are determined using quantitative models that require the use of multiple market inputs including interest rates, prices, and indices to generate continuous yield or pricing curves and volatility factors, which are used to value the position. The predominance of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Estimation risk is greater for derivative asset and liability positions that are either option-based or have longer maturity dates where observable market inputs are less readily available or are unobservable, in which case quantitative based extrapolations of rate, price or index scenarios are used in determining fair values. At December 31, 2005, the fair values of Derivative Assets and Liabilities determined by these quantitative models were $\$ 10.5$ billion and $\$ 6.4$ billion. These amounts reflect the full fair value of the derivatives and do not isolate the discrete value associated with the subjective valuation variable. Further, they represent four percent and three percent of Derivative Assets and Liabilities, before the impact of legally enforceable master netting agreements. For the year ended December 31, 2005, there were no changes to the quantitative models, or uses of such models, that resulted in a material adjustment to the income statement.

The Corporation recognizes gains and losses at inception of a derivative contract only if the fair value of the contract is evidenced by a quoted market price in an active market, an observable price or other market transaction, or other observable data supporting a valuation model. For those gains and losses not evidenced by the above mentioned market data, the transaction price is used as the fair value of the derivative contract. Any difference between the transaction price and the model fair value is considered an unrecognized gain or loss at inception of the contract. Previously unrecognized gains and losses are recorded in income using the straight line method of amortization over the contractual life of the derivative contract. Earlier recognition of the full unrecognized gain or loss is permitted if the trade is terminated early, subsequent market activity is observed which supports the model fair value of the contract, or significant inputs used in the valuation model become observable.

AFS Securities are recorded at fair value, which is generally based on direct market quotes from actively traded markets.

## Principal Investing

Principal Investing is included within Equity Investments included in All Other and is discussed in more detail in Business Segment Operations beginning on page 15. Principal Investing is comprised of a diversified portfolio of investments in privately-held and publicly-traded companies at all stages, from start-up to buyout. These investments are made either directly in a company or held through a fund. Some of these companies may need access to additional cash to support their long-term business models. Market conditions and company performance may impact whether funding is available from private investors or the capital markets.

Investments with active market quotes are carried at estimated fair value; however, the majority of our investments do not have publicly available price quotations. At December 31, 2005, we had nonpublic investments of $\$ 6.1$ billion or approximately 95 percent of the total portfolio. Valuation of these investments requires significant management judgment. Management determines values of the underlying investments based on multiple methodologies including in-depth semi-annual reviews of the investee's financial statements and financial condition, discounted cash flows, the prospects of the investee's industry and current overall market conditions for similar investments. In addition, on a quarterly basis as events occur or information comes to the attention of management that indicates a change in the value of an investment is warranted, investments are adjusted from their original invested amount to estimated fair values at the balance sheet date with changes being recorded in Equity Investment Gains in the Consolidated Statement of Income. Investments are not adjusted above the original amount invested unless there is clear evidence of a fair value in excess of the original invested amount. This evidence is often in the form of a recent transaction in the investment. As part of the valuation process, senior management reviews the portfolio and determines when an impairment needs to be recorded. The Principal Investing portfolio is not material to our Consolidated Balance Sheet, but the impact of the valuation adjustments may be material to our operating results for any particular quarter.

## Accrued Income Taxes

As more fully described in Notes 1 and 18 of the Consolidated Financial Statements, we account for income taxes in accordance with SFAS No. 109, "Accounting for Income Taxes" (SFAS 109). Accrued income taxes, reported as a component of Accrued Expenses and Other Liabilities on our Consolidated Balance Sheet, represents the net amount of current income taxes we expect to pay to or receive from various taxing jurisdictions attributable to our operations to date. We currently file income tax returns in more than 100 jurisdictions and consider many factors-including statutory, judicial and regulatory guidance-in estimating the appropriate accrued income taxes for each jurisdiction.

In applying the principles of SFAS 109, we monitor relevant tax authorities and change our estimate of accrued income taxes due to changes in income tax laws and their interpretation by the courts and regulatory authorities. These revisions of our estimate of accrued income taxes, which also may result from our own income tax planning and from the resolution of income tax controversies, can materially affect our operating results for any given quarter.

## Goodwill and Other Intangibles

The nature of and accounting for Goodwill and Other Intangibles is discussed in detail in Notes 1 and 10 of the Consolidated Financial Statements. Goodwill is reviewed for potential impairment at the reporting unit level on an annual basis, or in interim periods if events or circumstances indicate a potential impairment. The reporting units utilized for this test were those that are one level below the business segments identified on page 15 . The impairment test is performed in two steps. The first step of the Goodwill impairment test compares the fair value of the reporting unit with its carrying amount, including Goodwill. If the fair value of the reporting unit exceeds its carrying amount, Goodwill of the reporting unit is considered not impaired; however, if the carrying amount of the reporting unit exceeds its fair value, the second step must be performed. The second step compares the implied fair value of the reporting unit's Goodwill, as defined in SFAS No. 142, "Goodwill and Other Intangible Assets" (SFAS 142), with the carrying amount of that Goodwill. An impairment loss is recorded to the extent that the carrying amount of Goodwill exceeds its implied fair value.

For Intangible Assets subject to amortization, impairment exists when the carrying amount of the Intangible Asset exceeds its fair value. An impairment loss shall be recognized only if the carrying amount of the Intangible Asset is not recoverable and exceeds its fair value. The carrying amount of the Intangible Asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from it. An Intangible Asset subject to amortization shall be tested for recoverability whenever events or changes in circumstances, such as a significant or adverse change in the business climate that could affect the value of the Intangible Asset, indicate that its carrying amount may not be recoverable. An impairment loss shall be measured as the amount by which the carrying amount of the Intangible Asset exceeds its fair value.

The fair values of the reporting units were determined using a combination of valuation techniques consistent with the income approach and the market approach and the fair values of the Intangible Assets were determined using the income approach. For purposes of the income approach, discounted cash flows were calculated by taking the net present value of estimated cash flows using a combination of historical results, estimated future cash flows and an appropriate price to earnings multiple. We use our internal forecasts to estimate future cash flows and actual results may differ from forecasted results. However, these differences have not been material and we believe that this methodology provides a reasonable means to determine fair values. Cash flows were discounted using a discount rate based on expected equity return rates, which was 11 percent for 2005. Expected rates of equity returns were estimated based on historical market returns and risk/return rates for similar industries of the reporting unit. For purposes of the market approach, valuations of reporting units were based on actual comparable market transactions and market earnings multiples for similar industries of the reporting unit.

Our evaluations for the year ended December 31, 2005 indicated there was no impairment of Goodwill and Other Intangibles.

## 2004 Compared to 2003

The following discussion and analysis provides a comparison of our results of operations for 2004 and 2003. This discussion should be read in conjunction with the Consolidated Financial Statements and related Notes. In addition, Tables 2 and 3 contain financial data to supplement this discussion.

## Overview

## Net Income

Net Income totaled $\$ 13.9$ billion, or $\$ 3.64$ per diluted common share, in 2004 compared to $\$ 10.8$ billion, or $\$ 3.55$ per diluted common share, in 2003. The return on average common shareholders' equity was 16.47 percent in 2004 compared to 21.50 percent in 2003 . These earnings provided sufficient cash flow to allow us to return $\$ 8.8$ billion and $\$ 9.8$ billion in 2004 and 2003, in capital to shareholders in the form of dividends and share repurchases, net of employee stock options exercised.

## Net Interest Income

Net Interest Income on a FTE basis increased $\$ 7.5$ billion to $\$ 28.7$ billion in 2004. This increase was driven by the impact of FleetBoston, higher ALM portfolio levels (primarily consisting of securities and whole loan mortgages), the impact of higher rates, growth in consumer loan levels (primarily credit card and home equity) and higher core deposit funding levels. Partially offsetting these increases were reductions in the large corporate and foreign loan balances, lower trading-related contributions, lower mortgage warehouse levels and the continued runoff of previously exited consumer businesses. The net interest yield on a FTE basis declined nine bps to 3.17 percent in 2004 due to the adverse impact of increased trading-related balances, which have a lower yield than other earning assets.

## Noninterest Income

Noninterest Income increased $\$ 3.7$ billion to $\$ 21.0$ billion in 2004, due primarily to increases in Card Income of $\$ 1.5$ billion, Service Charges of $\$ 1.4$ billion, Investment and Brokerage Services of $\$ 1.2$ billion, Equity Investment Gains of $\$ 648$ million, and Trading Account Profits of $\$ 461$ million. Card Income increased due to increased fees and interchange income, including the impact of the FleetBoston card portfolio. Investment and Brokerage Services increased due to the impact of the FleetBoston business as well as market appreciation. Service Charges grew driven by organic account growth and the impact of FleetBoston customers. Offsetting these increases was lower Mortgage Banking Income of $\$ 1.5$ billion due to lower production levels, a decrease in the gains on sales of loans to the secondary market and writedowns of the value of MSRs.

## Provision for Credit Losses

The Provision for Credit Losses declined $\$ 70$ million to $\$ 2.8$ billion in 2004 driven by lower commercial net charge-offs of $\$ 748$ million and continued improvements in credit quality in the commercial loan portfolio. Offsetting these decreases were increases in the Provision for Credit Losses in our consumer credit card portfolio. These increases
reflected higher credit card net charge-offs of $\$ 791$ million in part due to the impact of the FleetBoston credit card portfolio, organic growth and continued seasoning of accounts, and new advances on accounts for which previous loan balances were sold to the securitization trusts. Also contributing to the consumer provision was the establishment of reserves for changes made to card minimum payment requirements.

## Gains on Sales of Debt Securities

Gains on Sales of Debt Securities in 2004 and 2003, were $\$ 1.7$ billion and $\$ 941$ million, as we continued to reposition the ALM portfolio in response to interest rate fluctuations and to manage mortgage prepayment risk.

## Noninterest Expense

Noninterest Expense increased $\$ 6.9$ billion in 2004 from 2003, due primarily to higher Personnel Expense, increased Other General Operating Expense, and higher Merger and Restructuring Charges. Personnel Expense increased $\$ 3.0$ billion primarily due to the impact of FleetBoston associates. Other General Operating Expense increased $\$ 1.5$ billion related to the impact of FleetBoston, $\$ 370$ million of litigation expenses incurred during 2004 and the $\$ 285$ million related to the mutual fund settlement. Merger and Restructuring Charges were $\$ 618$ million in connection with the integration of FleetBoston's operations.

## Income Tax Expense

Income Tax Expense was $\$ 7.0$ billion, reflecting an effective tax rate of 33.3 percent, in 2004 compared to $\$ 5.0$ billion and 31.8 percent, in 2003. The difference in the effective tax rate between years resulted primarily from the application of purchase accounting to certain leveraged leases acquired in the FleetBoston merger, an increase in state tax expense generally related to higher tax rates in the Northeast and the reduction in 2003 of Income Tax Expense resulting from a tax settlement with the Internal Revenue Service.

## Business Segment Operations

## Global Consumer and Small Business Banking

Total Revenue increased $\$ 5.3$ billion, or 27 percent, in 2004 compared to 2003, primarily due to the impact of FleetBoston. Overall loan and deposit growth from the impact of FleetBoston customers contributed to the $\$ 4.7$ billion, or 42 percent, increase in Net Interest Income. This increase was largely due to the net effect of growth in consumer loans and leases, deposit balances and ALM activities. Increases in Card Income and Service Charges drove the $\$ 604$ million, or seven percent, increase in Noninterest Income. FleetBoston also contributed to the increase in Noninterest Income. Partially offsetting these increases was a decrease in Mortgage Banking Income. Net Income rose $\$ 583$ million, or 11 percent, due to the increases in Net Interest Income and Noninterest Income discussed above, offset by increases in the Provision for Credit Losses and Noninterest Expense. Higher credit card net charge-offs, the impact of the FleetBoston credit card portfolio, organic growth and seasoning of credit card accounts, new advances on accounts for which previous loan balances were sold to the securitization trusts, and increases in card minimum payment requirements resulted in a $\$ 1.6$ billion, or 97 percent, increase in the Provision for Credit Losses. Noninterest Expense increased $\$ 2.7$ billion, or 29 percent, due to increases in Personnel Expense, Processing Costs and Other General Operating Expense related to the impact of FleetBoston.

## Global Corporate and Investment Banking

Total Revenue increased $\$ 4.2$ billion, or 29 percent, in 2004 compared to 2003. Net Interest Income increased $\$ 2.2$ billion, or 26 percent, largely due to the increase in commercial loans and leases, deposit balances driven by the impact of FleetBoston earning assets and the net results of ALM activities, partially offset by a decrease in marketbased Net Interest Income. Noninterest Income increased $\$ 2.1$ billion, or 35 percent due to increases in Trading Account Profits, Service Charges and other noninterest income, and the impact of FleetBoston. Noninterest Expense increased $\$ 2.7$ billion, or 35 percent, due to the impact of FleetBoston, an increase in litigation-related charges, higher incentive compensation for market-based activities, and this segment's allocation of the mutual fund settlement. Net Income rose $\$ 2.0$ billion, or 52 percent, due to the increases discussed above. Also impacting Net Income was the Provision for Credit Losses which declined $\$ 1.7$ billion to negative $\$ 886$ million, driven by a notable improvement in credit quality and a reduction in net charge-offs.

## Global Wealth and Investment Management

Total Revenue increased $\$ 2.0$ billion, or 49 percent, in 2004. Net Interest Income increased $\$ 967$ million, or 49 percent, due to growth in Deposits, loan growth and the impact of FleetBoston earning assets to the portfolio.

Noninterest Income increased $\$ 1.0$ billion, or 48 percent, driven by increased Investment and Brokerage Services revenue primarily due to the impact of FleetBoston. Net Income increased $\$ 381$ million, or 30 percent. This increase was due to the increases in Net Interest Income and Noninterest Income offset by higher Noninterest Expense. Noninterest Expense increased $\$ 1.4$ billion, or 67 percent, related to the impact of FleetBoston and this segment's allocation of the mutual fund settlement.

## All Other

In 2004 compared to 2003, Total Revenue decreased $\$ 274$ million, or 44 percent. Net Interest Income decreased $\$ 291$ million to negative $\$ 636$ million primarily due to a reduction of capital in Other as more capital was deployed to the business segments. Offsetting this decrease was a $\$ 166$ million increase in total revenue associated with the change in the fair value derivatives used as economic hedges of interest and foreign exchange rate fluctuations that do not qualify for SFAS 133 hedge accounting. Provision for Credit Losses increased $\$ 45$ million, or 15 percent. Gains on Sales of Debt Securities increased $\$ 675$ million to $\$ 1.6$ billion in 2004 as we continued to reposition the ALM portfolio in response to changes in interest rates and to manage mortgage prepayment risk. Other Noninterest Expense increased $\$ 43$ million and included Merger and Restructuring Charges of $\$ 618$ million in 2004. As a result of the items discussed above,, Net Income improved $\$ 199$ million.

## Table I

## Average Balances and Interest Rates-FTE Basis



1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
 respectively; and consumer lease financing of $\$ 206$ million, $\$ 962$ million and $\$ 2,751$ million in 2005,2004 and 2003, respectively.
 Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 1,335$ million, $\$ 1,452$ million and $\$ 873$ million in 2005,2004 and 2003 , respectively. For further information on interest rate contracts, see "Interest Rate Risk Management" beginning on page 57
(4) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.

## Table II

## Analysis of Changes in Net Interest Income-FTE Basis


(1) The changes for each category of interest income and expense are divided between the portion of change attributable to the variance in volume or rate for that category. The unallocated change in rate or volume variance has been allocated between the rate and volume variances.

## Table III

## Selected Loan Maturity Data ${ }^{(1)}$

|  | December 31, 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due in One Year or Less | Due After One Year Through Five Years | Due After Five Years |  | Total |
| (Dollars in millions) |  |  |  |  |  |
| Commercial-domestic | \$ 52,186 | \$ 56,557 |  | 31,790 | \$140,533 |
| Commercial real estate-domestic | 13,830 | 17,976 |  | 3,375 | 35,181 |
| Foreign ${ }^{(2)}$ | 20,801 | 4,518 |  | 437 | 25,756 |
|  |  | - |  | - 3 |  |
| Total selected loans | \$ 86,817 | \$ 79,051 |  | 35,602 | \$201,470 |
|  | $\longrightarrow$ | - |  | - | - |
| Percent of total | 43.1\% | 39.2\% |  | 17.7\% | 100.0\% |
|  | $\longrightarrow$ | $\square$ |  | - | - |
| Sensitivity of loans to changes in interest rates for loans due after one year: |  |  |  |  |  |
| Fixed interest rates |  | \$ 8,927 |  | 14,737 |  |
| Floating or adjustable interest rates |  | 70,124 |  | 20,865 |  |
|  |  | - |  | - |  |
| Total |  | \$ 79,051 |  | 35,602 |  |

(1) Loan maturities are based on the remaining maturities under contractual terms.
(2) Loan maturities include other consumer, commercial-foreign and commercial real estate loans.

## Table IV

## Short-term Borrowings



Table V
Non-exchange Traded Commodity Contracts

|  | $\begin{gathered} \text { Asset } \\ \text { Positions } \end{gathered}$ | Liability Positions |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Net fair value of contracts outstanding, January 1, 2005 | \$ 2,195 | \$ 1,452 |
| Effects of legally enforceable master netting agreements | 4,449 | 4,449 |
| Gross fair value of contracts outstanding, January 1, 2005 | 6,644 | 5,901 |
| Contracts realized or otherwise settled | $(1,990)$ | $(1,947)$ |
| Fair value of new contracts | 1,763 | 1,887 |
| Other changes in fair value | 2,240 | 2,074 |
| Gross fair value of contracts outstanding, December 31, 2005 | 8,657 | 7,915 |
| Effects of legally enforceable master netting agreements | $(5,636)$ | $(5,636)$ |
| Net fair value of contracts outstanding, December 31, 2005 | \$ 3,021 | \$ 2,279 |

Table VI
Non-exchange Traded Commodity Contract Maturities

|  | December 31, 2005 |  |
| :---: | :---: | :---: |
|  | Asset <br> Positions | Liability <br> Positions |
| (Dollars in millions) |  |  |
| Maturity of less than 1 year | \$ 4,295 | \$ 4,190 |
| Maturity of 1-3 years | 3,798 | 3,196 |
| Maturity of 4-5 years | 373 | 441 |
| Maturity in excess of 5 years | 191 | 88 |
| Gross fair value of contracts | 8,657 | 7,915 |
| Effects of legally enforceable master netting agreements | $(5,636)$ | $(5,636)$ |
| Net fair value of contracts outstanding | \$3,021 | \$ 2,279 |

## Table VII

## Selected Quarterly Financial Data



[^18]
## Table VIII

## Quarterly Average Balances and Interest Rates-FTE Basis




[^19]Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA
Report of Management on Internal Control Over Financial Reporting
The management of Bank of America Corporation is responsible for establishing and maintaining adequate internal control over financial reporting.
The Corporation's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Corporation's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2005, based on the framework set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework. Based on that assessment, management concluded that, as of December 31, 2005, the Corporation's internal control over financial reporting is effective based on the criteria established in Internal Control-Integrated Framework.

Management's assessment of the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2005, has been audited by PricewaterhouseCoopers, LLP, an independent registered public accounting firm.


Kenneth D. Lewis
Chairman, President and Chief Executive Officer


Alvaro G. de Molina Chief Financial Officer

## Report of Independent Registered Public Accounting Firm

## To the Board of Directors and Shareholders of Bank of America Corporation:

We have completed integrated audits of Bank of America Corporation's 2005 and 2004 Consolidated Financial Statements and of its internal control over financial reporting as of December 31, 2005, and an audit of its 2003 Consolidated Financial Statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

## Consolidated Financial Statements

In our opinion, the accompanying Consolidated Balance Sheet and the related Consolidated Statement of Income, Consolidated Statement of Changes in Shareholders' Equity and Consolidated Statement of Cash Flows present fairly, in all material respects, the financial position of Bank of America Corporation and its subsidiaries at December 31, 2005 and 2004, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2005 in conformity with accounting principles generally accepted in the United States of America. These Consolidated Financial Statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audits. We conducted our audits of these Consolidated Financial Statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 1 of the Consolidated Financial Statements, the Corporation has restated its 2004 and 2003 Consolidated Financial Statements.

## Internal Control Over Financial Reporting

Also, in our opinion, management's assessment, included in the Report of Management on Internal Control Over Financial Reporting appearing above, that the Corporation maintained effective internal control over financial reporting as of December 31, 2005 based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2005, based on criteria established in Internal Control-Integrated Framework issued by the COSO. The Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management's assessment and on the effectiveness of the Corporation's internal control over financial reporting based on our audit. We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## AinematumaneloopewshA <br> Charlotte, North Carolina

March 14, 2006, except as to the effects of reclassifications of balances for reportable segments as reflected in Note 20 for which the date is May 25, 2006

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Consolidated Statement of Income



[^20]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Consolidated Balance Sheet



## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Consolidated Statement of Changes in Shareholders' Equity


[^21]
## See accompanying Notes to Consolidated Financial Statements.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Consolidated Statement of Cash Flows



Assets and liabilities of a certain multi-seller asset-backed commercial paper conduit that was consolidated amounted to $\$ 4,350$ million in 2003.
Net transfers of Loans and Leases to loans held-for-sale (included in Other Assets) from the loan portfolio for Asset and Liability Management purposes amounted to $\$ 73$ million in 2005.
Net transfers of Loans and Leases from loans held-for-sale to the loan portfolio for Asset and Liability Management purposes amounted to $\$ 1,106$ million and $\$ 9,683$ million in 2004 and 2003 . In 2004, the fair values of noncash assets acquired and liabilities assumed in the merger with FleetBoston were $\$ 224,492$ million and $\$ 182,862$ million.

In 2004, approximately 1.2 billion shares of common stock, valued at approximately $\$ 45,622$ million, were issued in connection with the merger with FleetBoston.
See accompanying Notes to Consolidated Financial Statements.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

Bank of America Corporation and its subsidiaries (the Corporation) through its banking and nonbanking subsidiaries, provide a diverse range of financial services and products throughout the U.S. and in selected international markets. At December 31, 2005, the Corporation operated its banking activities primarily under two charters: Bank of America, National Association (Bank of America, N.A.) and Bank of America, N.A. (USA). On June 13, 2005, Fleet National Bank merged with and into Bank of America, N.A., with Bank of America, N.A. as the surviving entity. This merger had no impact on the Consolidated Financial Statements of the Corporation. On June 30, 2005, the Corporation announced a definitive agreement to acquire all outstanding shares of MBNA Corporation (MBNA). The transaction was effective January 1, 2006. On April 1, 2004, the Corporation acquired all of the outstanding stock of FleetBoston.

## Note 1—Summary of Significant Accounting Principles

## Restatement

The Corporation is restating its historical financial statements for the years 2004 and 2003, for the quarters in 2005 and 2004, and other selected financial data for the years 2002 and 2001. These restatements and resulting revisions relate to the accounting treatment for certain derivative transactions under the Statement of Financial Accounting Standards (SFAS) No. 133, "Accounting for Derivative Instruments and Hedging Activities, as amended" (SFAS 133).

As a result of an internal review completed in the first quarter of 2006 of the hedge accounting treatment of certain derivatives, the Corporation concluded that certain hedging relationships did not adhere to the requirements of SFAS 133. The derivatives involved were used as hedges principally against changes in interest rates and foreign currency rates in Asset and Liability Management (ALM) activities.

A number of the transactions included in the restatement did not meet the strict requirements of the "shortcut" method of accounting under SFAS 133. Although these hedging relationships would have qualified for hedge accounting if the "long haul" method had been applied, SFAS 133 does not permit the use of the "long haul" method retroactively. Consequently, the restatement assumes hedge accounting was not applied to these derivatives and the related hedged item during the periods under review. A majority of these transactions related to internal interest rate swaps whereby the Corporation used its centralized trading desk to execute these trades to achieve operational effectiveness and cost efficiency. These interest rate swap trades were executed internally between the Corporation's treasury operations and the centralized trading desk. It has been the Corporation's long standing policy to lay these internal swaps off to an external party within a three-day period. In almost all cases, cash was exchanged (either paid or received) with the external counterparty to compensate for market rate movements between the time that the internal swap and the matching trade with the external counterparty were executed. Although the overall external trade, including the cash exchanged, was transacted at a fair market value of zero, the cash exchanged offset the fair market value of the external swap which was other than zero. Swaps with a fair market value other than zero at the inception of the hedge cannot qualify for hedge accounting under the shortcut method. Accordingly, the shortcut method was incorrectly applied for such derivative instruments.

The Corporation also entered into certain cash flow hedges which utilized the centralized trading desk to lay off the internal trades with an external party. The key attributes, including interest rates and maturity dates, of the internal and external trades were not properly matched. The Corporation performed the effectiveness assessment and measure of ineffectiveness on the internal trades instead of the external trades. As a result, such tests were not performed in accordance with the requirements of SFAS 133 . Accordingly, hedge accounting was incorrectly applied for such derivative instruments.

The Corporation used various derivatives in other hedging relationships to hedge changes in fair value or cash flows attributable to either interest or foreign currency rates. Although these transactions were documented as hedging relationships at inception of the hedge, the upfront and ongoing effectiveness testing was either not performed, documented or assessed in accordance with SFAS 133. In addition, for one cash flow hedge transaction relating to the anticipated purchase of securities, which impacted the third quarter of 2004 by $\$ 399$ million, the timing of an amount reclassified from Accumulated OCI to earnings upon the subsequent sale of such securities was adjusted. Adjustments to correct the accounting for those hedging relationships are included in the restated results. We do not believe that these adjustments are material individually or in the aggregate to our financial results for any reported period.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The following table sets forth the effects of the adjustments on Net Income for the years 2004 and 2003. Since we could not apply hedge accounting for those transactions, the derivative transactions have been marked to market through the Consolidated Statement of Income with no related offset for hedge accounting.

## Increase (Decrease) in Net Income ${ }^{(1)}$

|  | Year Ended December 31 |  |
| :---: | :---: | :---: |
|  | 2004 | 2003 |
| (Dollars in millions) |  |  |
| As Previously Reported net income | \$ 14,143 | \$ 10,810 |
| Internal fair value hedges | (190) | (144) |
| Internal cash flow hedges | (281) | 104 |
| Other, net | 275 | (9) |
| Total adjustment | (196) | (49) |
| Restated net income | \$ 13,947 | \$ 10,762 |
| Percent change | (1.4)\% | (0.5)\% |

(1) For presentation purposes, certain numbers have been rounded.

The following tables set forth the effects of the restatement adjustments on affected line items within our previously reported Consolidated Statement of Income for the years 2004 and 2003, Consolidated Balance Sheet as of December 31, 2004, Consolidated Statement of Changes in Shareholders' Equity for the years 2004 and 2003 , and Consolidated Statement of Cash Flows for the years 2004 and 2003

## Bank of America Corporation and Subsidiaries <br> Consolidated Statement of Income

|  |  |  |  |
| :--- | :--- | ---: | :--- |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

|  | December 31, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | As <br> Previously Reported |  | Restated |  |
| (Dollars in millions) |  |  |  |  |
| Loans and leases, net of allowance for loan and lease losses |  | 513,211 | \$ | 513,187 |
| Total assets |  | 1,110,457 |  | 1,110,432 |
| Accrued expenses and other liabilities |  | 41,243 |  | 41,590 |
| Long-term debt |  | 98,078 |  | 97,116 |
| Total liabilities |  | 1,010,812 |  | 1,010,197 |
| Retained earnings |  | 58,006 |  | 58,773 |
| Accumulated other comprehensive income (loss) |  | $(2,587)$ |  | $(2,764)$ |
| Total shareholders' equity |  | 99,645 |  | 100,235 |
| Total liabilities and shareholders' equity |  | \$ 1,110,457 |  | 1,110,432 |

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Changes in Shareholders' Equity

|  | Retained <br> Earnings ${ }^{(1)}$ |  |  | Accumulated Other Comprehensive Income (Loss) |  |  |  | Other |  |  |  | TotalShareholders <br> Equity, |  |  | Comprehensive Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As <br> Previously Reported |  | Restated | As <br> Previously Reported |  | Restated |  | As <br> Previously Reported |  | Restated |  | As <br> Previously Reported |  | Restated | As <br> Previously Reported |  | Restated |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2002 | \$ | 48,517 | \$ 49,528 | \$ | 1,232 | \$ | 1,101 | \$ | 16 | \$ | 16 | \$ | 50,319 | \$ 51,199 | \$ | - | \$ |
| Net income |  | 10,810 | 10,762 |  |  |  |  |  |  |  |  |  | 10,810 | 10,762 |  | 10,810 | 10,762 |
| Net gains (losses) on derivatives |  |  |  |  | $(2,803)$ |  | $(2,959)$ |  |  |  |  |  | $(2,803)$ | $(2,959)$ |  | $(2,803)$ | $(2,959)$ |
| Balance, December 31, 2003 |  | 50,198 | 51,162 |  | $(2,148)$ |  | $(2,434)$ |  | (153) |  | (154) |  | 47,980 | 48,657 |  | 7,430 | 7,227 |
| Net income |  | 14,143 | 13,947 |  |  |  |  |  |  |  |  |  | 14,143 | 13,947 |  | 14,143 | 13,947 |
| Net gains (losses) on derivatives |  |  |  |  | (294) |  | (185) |  |  |  |  |  | (294) | (185) |  | (294) | (185) |
| Balance, December 31, 2004 | \$ | 58,006 | \$ 58,773 | \$ | $(2,587)$ |  | $(2,764)$ | \$ | (281) | \$ | (281) | \$ | 99,645 | \$100,235 | \$ | 13,704 | \$ 13,617 |

(1) The cumulative effect of the restatement adjustments on Retained Earnings as of December 31, 2002 was approximately $\$ 1.0$ billion.

Bank of America Corporation and Subsidiaries

## Consolidated Statement of Cash Flows

|  |  |  |  |
| :--- | :--- | :--- | :--- |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Principles of Consolidation and Basis of Presentation

The Consolidated Financial Statements include the accounts of the Corporation and its majority-owned subsidiaries, and those variable interest entities (VIEs) where the Corporation is the primary beneficiary. All significant intercompany accounts and transactions have been eliminated. Results of operations of companies purchased are included from the dates of acquisition. Certain prior period amounts have been reclassified to conform to current period presentation. Assets held in an agency or fiduciary capacity are not included in the Consolidated Financial Statements. The Corporation accounts for investments in companies in which it owns a voting interest of 20 percent to 50 percent and for which it has the ability to exercise significant influence over operating and financing decisions using the equity method of accounting. These investments are included in Other Assets and the Corporation's proportionate share of income or loss is included in Other Income and Accumulated Other Comprehensive Income (OCI), where applicable.

The preparation of the Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect reported amounts and disclosures. Actual results could differ from those estimates and assumptions.

## Recently Issued or Proposed Accounting Pronouncements

On February 16, 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, "Accounting for Certain Hybrid Instruments" (SFAS 155), which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS 133. The statement also subjects beneficial interests issued by securitization vehicles to the requirements of SFAS 133 . The statement is effective as of January 1, 2007, with earlier adoption permitted. Management is currently evaluating the effect of the statement on the Corporation's results of operations and financial condition.

On August 11, 2005, the FASB issued two exposure drafts which would amend SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities-a replacement of FASB Statement No. 125" (SFAS 140). The exposure draft, "Accounting for Transfers of Financial Assets," would revise and clarify the criteria for derecognition of transferred financial assets. It would also place restrictions on the ability of a qualifying special purpose entity to roll over beneficial interests such as short-term commercial paper. The provisions of this exposure draft are expected to be effective at various dates beginning in 2006. Management is currently evaluating the effect of the provisions of the exposure draft on the Corporation's results of operations and financial condition. The second exposure draft, "Accounting for Servicing of Financial Assets," would permit, but not require, an entity to account for one or more classes of servicing rights (i.e., mortgage servicing rights, or MSRs) at fair value, with changes in fair value recorded in income. The exposure draft is expected to be issued during the first quarter of 2006, to be effective as of January 1 , 2006. The Corporation expects to utilize the fair value approach for MSRs upon adoption of this standard. The final statement is not expected to have a material impact on the Corporation's results of operations or financial condition.

On July 14, 2005, the FASB issued an exposure draft, FASB Staff Position (FSP) No. FAS 13-a, "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction" (FSP 13-a). The FASB has met recently to discuss modifications to and finalization of FSP 13-a due, in part, to comment letters received in response to the exposure draft. It is anticipated that FSP 13-a will be effective January 1,2007 and that the impact of adoption should be reflected as a change in the opening balance of retained earnings in the period of adoption. FSP 13-a's principal provision is the requirement that a lessor recalculate the recognition of lease income when there is a change in the estimated timing of the cash flows relating to income taxes generated by such leveraged lease. This provision is expected to be retained in the final version, which the FASB expects to complete during the first quarter of 2006.

Management is considering the potential impact of the Internal Revenue Service's (IRS) stated position on certain leveraged leases and the impact of such position on the Corporation and its predecessors' federal income tax returns. Depending on the final provisions of FSP 13-a and the final resolution with the IRS, adoption of FSP 13-a may have a material impact on the Corporation's current accounting treatment for leveraged leases. Adoption of the FSP would result in both an adjustment to Goodwill for leveraged leases acquired as part of the FleetBoston merger and a change in the opening balance of retained earnings in the period of adoption.

On July 14, 2005, the FASB issued an exposure draft, "Accounting for Uncertain Tax Positions—an interpretation of FASB Statement No. 109." The exposure draft, as modified by recent FASB deliberations, requires recognition of a tax benefit to the extent of management's best estimate of the impact of a tax position, provided it is more likely than not that the tax position would be sustained based on its technical merits. The exposure draft is expected to be effective

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

January 1, 2007. Management is currently evaluating the effect of the exposure draft, which is required to be reflected as a change in the opening balance of retained earnings in the period of adoption.

On December 16, 2004, the FASB issued SFAS No. 123 (revised 2004) "Share-based Payment" (SFAS 123R) which eliminates the ability to account for share-based compensation transactions, including grants of employee stock options, using Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees" (APB 25), and generally requires that such transactions be accounted for using a fair value-based method with the resulting compensation cost recognized over the period that the employee is required to provide service in order to receive their compensation. SFAS 123R also amends SFAS No. 95, "Statement of Cash Flows," requiring the benefits of tax deductions in excess of recognized compensation costs to be reported as financing cash flows, rather than as operating cash flows as currently required. The Corporation adopted the fair value-based method of accounting for stock-based employee compensation prospectively as of January 1, 2003. The Corporation adopted SFAS 123R effective January 1, 2006 under the modified-prospective application. Upon adoption of SFAS 123R and as a result of a recent Securities and Exchange Commission (SEC) Staff (the Staff) interpretation, the Corporation changed its approach for recognizing stock compensation cost for employees who meet certain age and service criteria and thus, are retirement eligible as described in the plan. For any new awards granted, the Corporation will recognize stock compensation cost immediately for awards granted to retirement eligible employees or over the period from the grant date to the date retirement eligibility is achieved. Prior to adoption of SFAS 123R, awards granted to retirement eligible employees were expensed over the stated vesting period. Accordingly, the Corporation expects that earnings per common share will be reduced by approximately $\$ 0.05$ in the first quarter due to the acceleration of stock-based compensation expense. The incremental impact of the change is approximately $\$ 0.04$ for the full year when compared to expensing over the stated vesting period.

## Stock-based Compensation

SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure-an amendment of FASB Statement No. 123," (SFAS 148) was adopted prospectively by the Corporation on January 1, 2003. SFAS 148 provides alternative methods of transition for a voluntary change to the fair value-based method of accounting for stock-based employee compensation. All stock options granted under plans before the adoption date will continue to be accounted for under APB 25 unless these stock options are modified or settled subsequent to adoption. SFAS 148 was effective for all stock option awards granted in 2003 and thereafter. Under APB 25 , the Corporation accounted for stock options using the intrinsic value method and no compensation expense was recognized, as the grant price was equal to the strike price. Under the fair value method, stock option compensation expense is measured on the date of grant using an option-pricing model. The option-pricing model is based on certain assumptions and changes to those assumptions may result in different fair value estimates.

In accordance with SFAS 148, the Corporation provides disclosures as if it had adopted the fair value-based method of measuring all outstanding employee stock options during 2005, 2004 and 2003. The following table presents the effect on Net Income and Earnings per Common Share had the fair value-based method been applied to all outstanding and unvested awards for 2005, 2004 and 2003.

|  | Year Ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ | $\begin{gathered} 2003 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions, except per share data) |  |  |  |
| Net income (as reported) | \$16,465 | \$13,947 | \$10,762 |
| Stock-based employee compensation expense recognized during the year, net of related tax effects | 203 | 161 | 78 |
| Stock-based employee compensation expense determined under fair value-based method, net of related tax effects ${ }^{(1)}$ | (203) | (198) | (225) |
|  |  |  |  |
| Pro forma net income | \$16,465 | \$13,910 | \$10,615 |
|  |  | [ |  |
| As reported |  |  |  |
| Earnings per common share | \$ 4.10 | \$ 3.71 | \$ 3.62 |
| Diluted earnings per common share | 4.04 | 3.64 | 3.55 |
| Pro forma |  |  |  |
| Earnings per common share | 4.10 | 3.70 | 3.57 |
| Diluted earnings per common share | 4.04 | 3.63 | 3.50 |

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## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

In determining the pro forma disclosures in the previous table, the fair value of options granted was estimated on the date of grant using the Black-Scholes option-pricing model and assumptions appropriate to each plan. The Black-Scholes model was developed to estimate the fair value of traded options, which have different characteristics than employee stock options, and changes to the subjective assumptions used in the model can result in materially different fair value estimates. The weighted average grant date fair values of the options granted during 2005, 2004 and 2003 were based on the assumptions below. See Note 17 of the Consolidated Financial Statements for further discussion.

|  | Shareholder Approved Plans |  |  |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2003 |
| Risk-free Interest Rate | 3.94\% | 3.36\% | 3.82\% |
| Dividend Yield | 4.60\% | 4.56\% | 4.40\% |
| Volatility | 20.53\% | 22.12\% | 26.57\% |
| Expected Lives (Years) | 6 | 5 | 7 |

Compensation expense under the fair value-based method is recognized over the vesting period of the related stock options. Accordingly, the pro forma results of applying SFAS 123 in 2005, 2004 and 2003 may not be indicative of future amounts.

## Cash and Cash Equivalents

Cash on hand, cash items in the process of collection, and amounts due from correspondent banks and the Federal Reserve Bank are included in Cash and Cash Equivalents.

## Securities Purchased under Agreements to Resell and Securities Sold under Agreements to Repurchase

Securities Purchased under Agreements to Resell and Securities Sold under Agreements to Repurchase are treated as collateralized financing transactions and are recorded at the amounts at which the securities were acquired or sold plus accrued interest. The Corporation's policy is to obtain the use of Securities Purchased under Agreements to Resell. The market value of the underlying securities, which collateralize the related receivable on agreements to resell, is monitored, including accrued interest. The Corporation may require counterparties to deposit additional collateral or return collateral pledged, when appropriate.

## Collateral

The Corporation has accepted collateral that it is permitted by contract or custom to sell or repledge. At December 31, 2005, the fair value of this collateral was approximately $\$ 179.1$ billion of which $\$ 112.5$ billion was sold or repledged. At December 31, 2004, the fair value of this collateral was approximately $\$ 152.5$ billion of which $\$ 117.5$ billion was sold or repledged. The primary source of this collateral is reverse repurchase agreements. The Corporation pledges securities as collateral in transactions that consist of repurchase agreements, public and trust deposits, Treasury tax and loan notes, and other short-term borrowings. This collateral can be sold or repledged by the counterparties to the transactions.

In addition, the Corporation obtains collateral in connection with its derivative activities. Required collateral levels vary depending on the credit risk rating and the type of counterparty. Generally, the Corporation accepts collateral in the form of cash, U.S. Treasury securities and other marketable securities. Based on provisions contained in legal netting agreements, the Corporation has netted cash collateral against the applicable derivative mark-to-market exposures. Accordingly, the Corporation offsets its obligation to return or its right to reclaim cash collateral against the fair value of the derivatives being collateralized.

## Trading Instruments

Financial instruments utilized in trading activities are stated at fair value. Fair value is generally based on quoted market prices. If quoted market prices are not available, fair values are estimated based on dealer quotes, pricing models or quoted prices for instruments with similar characteristics. Realized and unrealized gains and losses are recognized in Trading Account Profits.

## Derivatives and Hedging Activities

All derivatives are recognized on the Consolidated Balance Sheet at fair value, taking into consideration the effects of legally enforceable master netting agreements that allow the Corporation to settle positive and negative positions

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

and offset cash collateral held with the same counterparty on a net basis. For exchange-traded contracts, fair value is based on quoted market prices. For non-exchange traded contracts, fair value is based on dealer quotes, pricing models or quoted prices for instruments with similar characteristics.

The Corporation recognizes gains and losses at inception of a contract only if the fair value of the contract is evidenced by a quoted market price in an active market, an observable price or other market transaction, or other observable data supporting a valuation model in accordance with EITF Issue No. 02-3, "Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities". For those gains and losses not evidenced by the above mentioned market data, the transaction price is used as the fair value of the contract. Any difference between the transaction price and the model fair value is considered an unrecognized gain or loss at inception of the contract. These unrecognized gains and losses are recorded in income using the straight line method of amortization over the contractual life of the derivative contract. Earlier recognition of the full unrecognized gain or loss is permitted if the trade is terminated early, subsequent market activity is observed which supports the model fair value of the contract, or significant inputs used in the valuation model become observable in the market.

The Corporation designates at inception whether the derivative contract is considered hedging or non-hedging for SFAS 133 accounting purposes. Non-hedging derivatives held for trading purposes are included in Derivative Assets or Derivative Liabilities with changes in fair value reflected in Trading Account Profits. Other non-hedging derivatives that are considered economic hedges, but not designated in a hedging relationship for accounting purposes, are also included in Derivative Assets or Derivative Liabilities with changes in fair value recorded in Trading Account Profits, Mortgage Banking Income or Other Income on the Consolidated Statement of Income. Credit derivatives used by the Corporation do not qualify for hedge accounting under SFAS 133 despite being effective economic hedges with changes in the fair value of these derivatives included in Trading Account Profits. Changes in the fair value of derivatives that serve as economic hedges of MSRs are recorded in Mortgage Banking Income, after June 1, 2004. Changes in the fair value of derivatives that serve as ALM economic hedges, which do not qualify or were not designated as accounting hedges, are recorded in Other Income.

For SFAS 133 hedges, the Corporation formally documents at inception all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking various accounting hedges. Additionally, the Corporation uses dollar offset or regression analysis at the hedge's inception and for each reporting period thereafter to assess whether the derivative used in its hedging transaction is expected to be and has been highly effective in offsetting changes in the fair value or cash flows of the hedged items. The Corporation discontinues hedge accounting when it is determined that a derivative is not expected to be or has ceased to be highly effective as a hedge, and then reflects changes in fair value in earnings after termination of the hedge relationship.

The Corporation uses its derivatives designated as hedging for accounting purposes as either fair value hedges, cash flow hedges or hedges of net investments in foreign operations. The Corporation manages interest rate and foreign currency exchange rate sensitivity predominantly through the use of derivatives. Fair value hedges are used to limit the Corporation's exposure to total changes in the fair value of its fixed interest-earning assets or interest-bearing liabilities that are due to interest rate or foreign exchange volatility. Cash flow hedges are used to minimize the variability in cash flows of interest-earning assets or interest-bearing liabilities or forecasted transactions caused by interest rate or foreign exchange fluctuation. The maximum length of time over which forecasted transactions are hedged is 29 years, with a substantial portion of the hedged transactions being less than 10 years. Changes in the fair value of derivatives designated for hedging activities that are highly effective as hedges are recorded in earnings or Accumulated OCI, depending on whether the hedging relationship satisfies the criteria for a fair value or cash flow hedge. Hedge ineffectiveness and gains and losses on the excluded component of a derivative in assessing hedge effectiveness are recorded in earnings in the same income statement caption that is used to record hedge effectiveness. SFAS 133 retains certain concepts under SFAS No. 52, "Foreign Currency Translation," (SFAS 52) for foreign currency exchange hedging. Consistent with SFAS 52, the Corporation records changes in the fair value of derivatives used as hedges of the net investment in foreign operations as a component of Accumulated OCI, to the extent effective.

The Corporation, from time to time, purchases or issues financial instruments containing embedded derivatives. The embedded derivative is separated from the host contract and carried at fair value if the economic characteristics of the derivative are not clearly and closely related to the economic characteristics of the host contract. To the extent that the Corporation cannot reliably identify and measure the embedded derivative, the entire contract is carried at fair value on the Consolidated Balance Sheet with changes in fair value reflected in earnings.

If a derivative instrument in a fair value hedge is terminated or the hedge designation removed, the previous adjustments of the carrying amount of the hedged asset or liability are subsequently accounted for in the same manner as other components of the carrying amount of that asset or liability. For interest-earning assets and interest-

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

bearing liabilities, such adjustments are amortized to earnings over the remaining life of the respective asset or liability. If a derivative instrument in a cash flow hedge is terminated or the hedge designation is removed, related amounts in Accumulated OCI are reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings.

## Interest Rate Lock Commitments

The Corporation enters into interest rate lock commitments (IRLCs) in connection with its mortgage banking activities to fund residential mortgage loans at specified times in the future. IRLCs that relate to the origination of mortgage loans that will be held for sale are considered derivative instruments under SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities" (SFAS 149). As such, these IRLCs are recognized at fair value with changes in fair value recorded in Mortgage Banking Income.

Consistent with SEC Staff Accounting Bulletin No. 105, "Application of Accounting Principles to Loan Commitments," the Corporation does not record any unrealized gain or loss at the inception of the loan commitment, which is the time the commitment is issued to the borrower. The initial value of the loan commitment derivative is based on the consideration exchanged, if any, for entering into the commitment. In estimating the subsequent fair value of an IRLC, the Corporation assigns a probability to the loan commitment based on an expectation that it will be exercised and the loan will be funded. This probability is commonly referred to as the pull through assumption. The fair value of the commitments is derived from the fair value of related mortgage loans, which is based on a highly liquid, readily observable market. Changes to the fair value of IRLCs are recognized based on interest rate changes, changes in the probability that the commitment will be exercised and the passage of time. Changes from the expected future cash flows related to the customer relationship or loan servicing are excluded from the valuation of the IRLCs.

Outstanding IRLCs expose the Corporation to the risk that the price of the loans underlying the commitments might decline from inception of the rate lock to funding of the loan due to increases in mortgage interest rates. To protect against this risk, the Corporation utilizes forward loan sales commitments and other derivative instruments, including options, to economically hedge the risk of potential changes in the value of the loans that would result from the commitments. The Corporation expects that the changes in the fair value of these derivative instruments will offset changes in the fair value of the IRLCs.

## Securities

Debt securities are classified based on management's intention on the date of purchase and recorded on the Consolidated Balance Sheet as Securities as of the trade date. Debt securities which management has the intent and ability to hold to maturity are classified as held-to-maturity and reported at amortized cost. Debt securities that are bought and held principally for the purpose of resale in the near term are classified as trading instruments and are stated at fair value with unrealized gains and losses included in Trading Account Profits. All other debt securities are classified as available-for-sale (AFS) and carried at fair value with net unrealized gains and losses included in Accumulated OCI on an after-tax basis.

Interest on debt securities, including amortization of premiums and accretion of discounts, are included in Interest Income. Realized gains and losses from the sales of debt securities, which are included in Gains on Sales of Debt Securities, are determined using the specific identification method.

Marketable equity securities are classified based on management's intention on the date of purchase and recorded on the Consolidated Balance Sheet as of the trade date. Marketable equity securities that are bought and held principally for the purpose of resale in the near term are classified as trading instruments and are stated at fair value with unrealized gains and losses included in Trading Account Profits. Other marketable equity securities are classified as AFS and either recorded as AFS Securities, if they are a component of the ALM portfolio, or otherwise recorded as Other Assets. All AFS marketable equity securities are carried at fair value with net unrealized gains and losses included in Accumulated OCI on an after-tax basis. Dividend income on AFS marketable equity securities is included in Interest Income. Dividend income on marketable equity securities recorded in Other Assets is included in Noninterest Income. Realized gains and losses on the sale of all AFS marketable equity securities, which are recorded in Equity Investment Gains, are determined using the weighted average method.

Investments in equity securities without readily determinable market values are recorded in Other Assets, are generally accounted for using the cost method and are subject to impairment testing as applicable.

Equity investments held by Principal Investing, a diversified equity investor in companies at all stages of their life cycle from startup to buyout, are reported at fair value. Equity investments for which there are active market quotes are

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

carried at estimated fair value based on market prices and recorded as Other Assets. Nonpublic and other equity investments for which representative market quotes are not readily available are initially valued at cost. Subsequently, these investments are reviewed semi-annually or on a quarterly basis, where appropriate, and adjusted to reflect changes in value as a result of initial public offerings, market liquidity, the investees' financial results, sales restrictions, or other than temporary declines in value. Gains and losses on equity investments, both unrealized and realized, are recorded in Equity Investment Gains.

## Loans and Leases

Loans are reported at their outstanding principal balances net of any unearned income, charge-offs, unamortized deferred fees and costs on originated loans, and premiums or discounts on purchased loans. Loan origination fees and certain direct origination costs are deferred and recognized as adjustments to income over the lives of the related loans. Unearned income, discounts and premiums are amortized to income using methods that approximate the interest method.

The Corporation provides equipment financing to its customers through a variety of lease arrangements. Direct financing leases are carried at the aggregate of lease payments receivable plus estimated residual value of the leased property, less unearned income. Leveraged leases, which are a form of financing lease, are carried net of nonrecourse debt. Unearned income on leveraged and direct financing leases is amortized over the lease terms by methods that approximate the interest method.

## Allowance for Credit Losses

The allowance for credit losses which includes the Allowance for Loan and Lease Losses and the reserve for unfunded lending commitments, represents management's estimate of probable losses inherent in the Corporation's lending activities. The Allowance for Loan and Lease Losses represents the estimated probable credit losses in funded consumer and commercial loans and leases while the reserve for unfunded lending commitments, including standby letters of credit (SBLCs) and binding unfunded loan commitments, represents estimated probable credit losses in these off-balance sheet credit instruments based on utilization assumptions. Credit exposures, excluding Derivative Assets and Trading Account Assets, deemed to be uncollectible are charged against these accounts. Cash recovered on previously charged off amounts are credited to these accounts.

The Corporation performs periodic and systematic detailed reviews of its lending portfolios to identify credit risks and to assess the overall collectibility of those portfolios. The allowance on certain homogeneous loan portfolios, which generally consist of consumer loans, is based on aggregated portfolio segment evaluations generally by product type. Loss forecast models are utilized for these segments which consider a variety of factors including, but not limited to, historical loss experience, estimated defaults or foreclosures based on portfolio trends, delinquencies, economic conditions and credit scores. These consumer loss forecast models are updated on a quarterly basis in order to incorporate information reflective of the current economic environment. The remaining commercial portfolios are reviewed on an individual loan basis. Loans subject to individual reviews are analyzed and segregated by risk according to the Corporation's internal risk rating scale. These risk classifications, in conjunction with an analysis of historical loss experience, current economic conditions, industry performance trends, geographic or obligor concentrations within each portfolio segment, and any other pertinent information (including individual valuations on nonperforming loans in accordance with SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," (SFAS 114)) result in the estimation of the allowance for credit losses. The historical loss experience is updated quarterly to incorporate the most recent data reflective of the current economic environment.

If necessary, a specific Allowance for Loan and Lease Losses is established for individual impaired commercial loans. A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the agreement. Once a loan has been identified as individually impaired, management measures impairment in accordance with SFAS 114. Individually impaired loans are measured based on the present value of payments expected to be received, observable market prices, or for loans that are solely dependent on the collateral for repayment, the estimated fair value of the collateral. If the recorded investment in impaired loans exceeds the present value of payments expected to be received, a specific allowance is established as a component of the Allowance for Loan and Lease Losses.

Two components of the Allowance for Loan and Lease Losses are allocated to cover the estimated probable losses in each loan and lease category based on the results of the Corporation's detailed review process described above. The first component covers those commercial loans that are either nonperforming or impaired. The second component covers

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

consumer loans and leases, and performing commercial loans and leases. Included within this second component of the Allowance for Loan and Lease Losses and determined separately from the procedures outlined above are reserves which are maintained to cover uncertainties that affect the Corporation's estimate of probable losses including the imprecision inherent in the forecasting methodologies, as well as domestic and global economic uncertainty and large single name defaults or event risk. Management evaluates the adequacy of the Allowance for Loan and Lease Losses based on the combined total of these two components.

In addition to the Allowance for Loan and Lease Losses, the Corporation also estimates probable losses related to unfunded lending commitments, such as letters of credit and financial guarantees, and binding unfunded loan commitments. Unfunded lending commitments are subject to individual reviews and are analyzed and segregated by risk according to the Corporation's internal risk rating scale. These risk classifications, in conjunction with an analysis of historical loss experience, current economic conditions, performance trends within specific portfolio segments and any other pertinent information, result in the estimation of the reserve for unfunded lending commitments.

The allowance for credit losses related to the loan and lease portfolio, and the reserve for unfunded lending commitments are reported on the Consolidated Balance Sheet in the Allowance for Loan and Lease Losses, and Accrued Expenses and Other Liabilities. Provision for Credit Losses related to the loans and leases portfolio and unfunded lending commitments are reported in the Consolidated Statement of Income in the Provision for Credit Losses.

## Nonperforming Loans and Leases

Credit card loans are charged off at 180 days past due or 60 days from notification of bankruptcy filing and are not classified as nonperforming. Unsecured consumer loans and deficiencies in non-real estate secured loans are charged off at 120 days past due and not classified as nonperforming. Real estate secured consumer loans are placed on nonaccrual status and classified as nonperforming at 90 days past due. The amount deemed uncollectible on real estate secured loans is charged off at 180 days past due. Consumer loans are generally returned to performing status when principal or interest is less than 90 days past due.

Commercial loans and leases that are past due 90 days or more as to principal or interest, or where reasonable doubt exists as to timely collection, including loans that are individually identified as being impaired, are generally classified as nonperforming unless well-secured and in the process of collection. Loans whose contractual terms have been restructured in a manner which grants a concession to a borrower experiencing financial difficulties, without compensation on restructured loans, are classified as nonperforming until the loan is performing for an adequate period of time under the restructured agreement. In situations where the Corporation does not receive adequate compensation, the restructuring is considered a troubled debt restructuring. Interest accrued but not collected is reversed when a commercial loan is classified as nonperforming. Interest collections on commercial nonperforming loans and leases for which the ultimate collectibility of principal is uncertain are applied as principal reductions; otherwise, such collections are credited to income when received. Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection.

## Loans Held-for-Sale

Loans held-for-sale include residential mortgage, loan syndications, and to a lesser degree, commercial real estate, consumer finance and other loans, and are carried at the lower of aggregate cost or market value. Loans held-for-sale are included in Other Assets.

## Premises and Equipment

Premises and Equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are recognized using the straight-line method over the estimated useful lives of the assets. Estimated lives range up to 40 years for buildings, up to 12 years for furniture and equipment, and the shorter of lease term or estimated useful life for leasehold improvements.

## Mortgage Servicing Rights

Pursuant to agreements between the Corporation and its counterparties, $\$ 2.2$ billion of Excess Spread Certificates (the Certificates) were converted into MSRs on June 1, 2004. Prior to the conversion of the Certificates into MSRs, the Certificates were accounted for on a mark-to-market basis (i.e. fair value) and changes in the value were recognized as Trading Account Profits. On the date of the conversion, the Corporation recorded these MSRs at the Certificates' fair market value, and that value became their new cost basis. Subsequent to the conversion, the Corporation accounts for

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

the MSRs at the lower of cost or market with impairment recognized as a reduction of Mortgage Banking Income. Except for Note 9 of the Consolidated Financial Statements, what are now referred to as MSRs include the Certificates for periods prior to the conversion.

During 2004, the Corporation discussed with the Staff the accounting treatment for the Certificates and MSRs. As a result of this discussion, the conclusion was reached that the Certificates lacked sufficient separation from the MSRs to be accounted for as described above (i.e. fair value). Accordingly, the Corporation should have continued to account for the Certificates as MSRs (i.e. lower of cost or market). The effect on our previously filed Consolidated Financial Statements of following lower of cost or market accounting for the Certificates compared to fair value accounting (i.e. the prior accounting) was adjusted and was not material

When applying SFAS 133 hedge accounting for derivative financial instruments that have been designated to hedge MSRs, loans underlying the MSRs being hedged are stratified into pools that possess similar interest rate and prepayment risk exposures. The Corporation has designated the hedged risk as the change in the overall fair value of these stratified pools within a daily hedge period. The Corporation performs both prospective and retrospective hedge effectiveness evaluations, using regression analyses. A prospective test is performed to determine whether the hedge is expected to be highly effective at the inception of the hedge. A retrospective test is performed at the end of the daily hedge period to determine whether the hedge was actually effective.

Other derivatives are used as economic hedges of the MSRs, but are not designated as hedges under SFAS 133. These derivatives are marked to market and recognized through Mortgage Banking Income. Securities are also used as economic hedges of MSRs, but do not qualify as hedges under SFAS 133 and, therefore, are accounted for as AFS Securities with realized gains recorded in Gains on Sales of Debt Securities and unrealized gains or losses recorded in Accumulated OCI in Shareholders' Equity.

## Goodwill and Other Intangibles

Net assets of companies acquired in purchase transactions are recorded at fair value at the date of acquisition, as such, the historical cost basis of individual assets and liabilities are adjusted to reflect their fair value. Identified intangibles are amortized on an accelerated or straight-line basis over the period benefited. Goodwill is not amortized but is reviewed for potential impairment on an annual basis, or if events or circumstances indicate a potential impairment, at the reporting unit level. The impairment test is performed in two phases. The first step of the Goodwill impairment test compares the fair value of the reporting unit with its carrying amount, including Goodwill. If the fair value of the reporting unit exceeds its carrying amount, Goodwill of the reporting unit is considered not impaired; however, if the carrying amount of the reporting unit exceeds its fair value, an additional procedure must be performed. That additional procedure compares the implied fair value of the reporting unit's Goodwill (as defined in SFAS No. 142, "Goodwill and Other Intangible Assets" (SFAS 142)) with the carrying amount of that Goodwill. An impairment loss is recorded to the extent that the carrying amount of Goodwill exceeds its implied fair value. In 2005, 2004 and 2003, Goodwill was tested for impairment and no impairment charges were recorded.

Other intangible assets subject to amortization are evaluated for impairment in accordance with SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS 144). An impairment loss will be recognized if the carrying amount of the intangible asset is not recoverable and exceeds fair value. The carrying amount of the intangible is considered not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the asset. At December 31, 2005, intangible assets included on the Consolidated Balance Sheet consist of core deposit intangibles, purchased credit card relationship intangibles and other customer-related intangibles that are amortized on an accelerated or straight-line basis using an estimated range of anticipated lives of 6 to 10 years.

## Special Purpose Financing Entities

In the ordinary course of business, the Corporation supports its customers' financing needs by facilitating the customers' access to different funding sources, assets and risks. In addition, the Corporation utilizes certain financing arrangements to meet its balance sheet management, funding, liquidity, and market or credit risk management needs. These financing entities may be in the form of corporations, partnerships, limited liability companies or trusts, and are generally not consolidated on the Corporation's Consolidated Balance Sheet. The majority of these activities are basic term or revolving securitization vehicles for mortgages or other types of loans which are generally funded through term-amortizing debt structures. Other special purpose entities finance their activities by issuing short-term commercial paper. Both types of vehicles are designed to be paid off from the underlying cash flows of the assets held in the vehicle.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Securitizations

The Corporation securitizes, sells and services interests in residential mortgage loans, and from time to time, consumer finance, commercial and credit card loans. The accounting for these activities are governed by SFAS 140. The securitization vehicles are Qualified Special Purpose Entities (QSPEs) which, in accordance with SFAS 140, are legally isolated, bankruptcy remote and beyond the control of the seller. QSPEs are not included in the consolidated financial statements of the seller. When the Corporation securitizes assets, it may retain interest-only strips, one or more subordinated tranches and, in some cases, a cash reserve account which are generally considered residual interests in the securitized assets. The Corporation may also retain senior tranches in these securitizations. Gains and losses upon sale of the assets depend, in part, on the Corporation's allocation of the previous carrying amount of the assets to the retained interests. Previous carrying amounts are allocated in proportion to the relative fair values of the assets sold and interests retained.

Quoted market prices are used to obtain fair values of senior retained interests. Generally, quoted market prices for retained residual interests are not available; therefore, the Corporation estimates fair values based upon the present value of the associated expected future cash flows. This may require management to estimate credit losses, prepayment speeds, forward yield curves, discount rates and other factors that impact the value of retained interests. See Note 9 of the Consolidated Financial Statements for further discussion.

The excess cash flows expected to be received over the amortized cost of the retained interest is recognized as Interest Income using the effective yield method. If the fair value of the retained interest has declined below its carrying amount and there has been an adverse change in estimated contractual cash flows of the underlying assets, then such decline is determined to be other-than-temporary and the retained interest is written down to fair value with a corresponding adjustment to earnings.

## Other Special Purpose Financing Entities

Other special purpose financing entities are generally funded with short-term commercial paper. These financing entities are usually contractually limited to a narrow range of activities that facilitate the transfer of or access to various types of assets or financial instruments and provide the investors in the transaction protection from creditors of the Corporation in the event of bankruptcy or receivership of the Corporation. In certain situations, the Corporation provides liquidity commitments and/or loss protection agreements.

The Corporation determines whether these entities should be consolidated by evaluating the degree to which it maintains control over the financing entity and will receive the risks and rewards of the assets in the financing entity. In making this determination, the Corporation considers whether the entity is a QSPE, which is generally not required to be consolidated by the seller or investors in the entity. For non-QSPE structures or VIEs, the Corporation assesses whether it is the primary beneficiary of the entity. In accordance with FASB Interpretation No. 46 (Revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51" (FIN 46R), the primary beneficiary is the party that consolidates a VIE based on its assessment that it will absorb a majority of the expected losses or expected residual returns of the entity, or both. For additional information on other special purpose financing entities, see Note 9 of the Consolidated Financial Statements.

## Income Taxes

The Corporation accounts for income taxes in accordance with SFAS No. 109, "Accounting for Income Taxes" (SFAS 109), resulting in two components of Income Tax Expense: current and deferred. Current income tax expense approximates taxes to be paid or refunded for the current period. Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. These gross deferred tax assets and liabilities represent decreases or increases in taxes expected to be paid in the future because of future reversals of temporary differences in the bases of assets and liabilities as measured by tax laws and their bases as reported in the financial statements.

Deferred tax assets have also been recognized for net operating loss carryforwards and tax credit carryforwards. Valuation allowances are then recorded to reduce deferred tax assets to the amounts management concludes are more likely than not to be realized.

## Retirement Benefits

The Corporation has established qualified retirement plans covering substantially all full-time and certain part-time employees. Pension expense under these plans is charged to current operations and consists of several components of net pension cost based on various actuarial assumptions regarding future experience under the plans.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

In addition, the Corporation has established unfunded supplemental benefit plans and supplemental executive retirement plans for selected officers of the Corporation and its subsidiaries that provide benefits that cannot be paid from a qualified retirement plan due to Internal Revenue Code restrictions. These plans are nonqualified under the Internal Revenue Code and assets used to fund benefit payments are not segregated from other assets of the Corporation; therefore, in general, a participant's or beneficiary's claim to benefits under these plans is as a general creditor.

In addition, the Corporation has established several postretirement healthcare and life insurance benefit plans.

## Other Comprehensive Income

The Corporation records unrealized gains and losses on AFS Securities, foreign currency translation adjustments, related hedges of net investments in foreign operations and gains and losses on cash flow hedges in Accumulated OCI. Gains and losses on AFS Securities are reclassified to Net Income as the gains or losses are realized upon sale of the securities. Other-than-temporary impairment charges are reclassified to Net Income at the time of the charge. Translation gains or losses on foreign currency translation adjustments are reclassified to Net Income upon the sale or liquidation of investments in foreign operations. Gains or losses on derivatives accounted for as hedges are reclassified to Net Income when the hedged transaction affects earnings.

## Earnings Per Common Share

Earnings per Common Share is computed by dividing Net Income Available to Common Shareholders by the weighted average common shares issued and outstanding. For Diluted Earnings per Common Share, Net Income Available to Common Shareholders can be affected by the conversion of the registrant's convertible preferred stock. Where the effect of this conversion would have been dilutive, Net Income Available to Common Shareholders is adjusted by the associated preferred dividends. This adjusted Net Income is divided by the weighted average number of common shares issued and outstanding for each period plus amounts representing the dilutive effect of stock options outstanding, restricted stock units and the dilution resulting from the conversion of the registrant's convertible preferred stock, if applicable. The effects of convertible preferred stock, restricted stock units and stock options are excluded from the computation of diluted earnings per common share in periods in which the effect would be antidilutive. Dilutive potential common shares are calculated using the treasury stock method.

## Foreign Currency Translation

Assets, liabilities and operations of foreign branches and subsidiaries are recorded based on the functional currency of each entity. For certain of the foreign operations, the functional currency is the local currency, in which case the assets, liabilities and operations are translated, for consolidation purposes, at current exchange rates from the local currency to the reporting currency, the U.S. dollar. The resulting unrealized gains or losses are reported as a component of Accumulated OCI on an after-tax basis. When the foreign entity is not a free-standing operation or is in a hyperinflationary economy, the functional currency used to measure the financial statements of a foreign entity is the U.S. dollar. In these instances, the resulting realized gains or losses are included in Net Income.

## Co-Branding Credit Card Arrangements

The Corporation has co-brand arrangements that entitle a cardholder to receive benefits based on purchases made with the card. These arrangements have remaining terms generally not exceeding five years. The Corporation may pay one-time fees which would be deferred ratably over the term of the arrangement. The Corporation makes monthly payments to the co-brand partners based on the volume of cardholders' purchases and on the number of points awarded to cardholders. Such payments are expensed as incurred and are recorded as contra-revenue.

## Note 2-FleetBoston Merger and Restructuring Activity

Pursuant to the Agreement and Plan of Merger, dated October 27, 2003, by and between the Corporation and FleetBoston (the FleetBoston Merger Agreement), the Corporation acquired 100 percent of the outstanding stock of FleetBoston on April 1, 2004, in a tax-free merger to the Corporation, in order to expand the Corporation's presence in the Northeast. FleetBoston's results of operations were included in the Corporation's results beginning April 1, 2004.

As provided by the FleetBoston Merger Agreement, approximately 1.069 billion shares of FleetBoston common stock were exchanged for approximately 1.187 billion shares of the Corporation's common stock. At the date of the FleetBoston merger, this represented approximately 29 percent of the Corporation's outstanding common stock. FleetBoston shareholders also received cash of $\$ 4$ million in lieu of any fractional shares of the Corporation's common stock that

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

would have otherwise been issued on April 1, 2004. Holders of FleetBoston preferred stock received 1.1 million shares of the Corporation's preferred stock. The Corporation's preferred stock that was exchanged was valued using the book value of FleetBoston preferred stock. The depositary shares underlying the FleetBoston preferred stock, each representing a one-fifth interest in the FleetBoston preferred stock prior to the FleetBoston merger, represent a one-fifth interest in a share of the Corporation's preferred stock. The purchase price was adjusted to reflect the effect of the 15.7 million shares of FleetBoston common stock that the Corporation already owned.

The FleetBoston merger was accounted for under the purchase method of accounting in accordance with SFAS No. 141, "Business Combinations" (SFAS 141). Accordingly, the final purchase price was allocated to the assets acquired and the liabilities assumed based on their estimated fair values at the FleetBoston merger date as summarized below.

| Purchase price |  |  |  |
| :---: | :---: | :---: | :---: |
| FleetBoston common stock exchanged (in thousands) | 1,068,635 |  |  |
| Exchange ratio | 1.1106 |  |  |
|  |  | - |  |
| Total shares of the Corporation's common stock exchanged (in thousands) | 1,186,826 |  |  |
| Purchase price per share of the Corporation's common stock ${ }^{(1)}$ | \$ | 38.44 |  |
| Total value of the Corporation's common stock exchanged |  |  | \$45,622 |
| FleetBoston preferred stock converted to the Corporation's preferred stock |  |  | 271 |
| Fair value of outstanding stock options, direct acquisition costs and the effect of FleetBoston shares already owned by the Corporation |  |  | 1,360 |
|  |  |  |  |
| Total purchase price |  |  | \$47,253 |
|  |  |  | - |
| Allocation of the purchase price |  |  |  |
| FleetBoston stockholders' equity |  |  | \$ 19,329 |
| FleetBoston goodwill and other intangible assets |  |  | $(4,709)$ |
| Adjustments to reflect assets acquired and liabilities assumed at fair value: |  |  |  |
| Securities |  |  | (84) |
| Loans and leases |  |  | (776) |
| Premises and equipment |  |  | (766) |
| Identified intangibles |  |  | 3,243 |
| Other assets and deferred income tax |  |  | 312 |
| Deposits |  |  | (313) |
| Other liabilities |  |  | (313) |
| Exit and termination liabilities |  |  | (641) |
| Long-term debt |  |  | $(1,182)$ |
|  |  |  | - |
| Fair value of net assets acquired |  |  | 14,100 |
|  |  |  |  |
| Goodwill resulting from the FleetBoston merger |  |  | \$33,153 |

(1) The value of the shares of common stock exchanged with FleetBoston shareholders was based upon the average of the closing prices of the Corporation's common stock for the period commencing two trading days before, and ending two trading days after, October 27, 2003, the date of the FleetBoston Merger Agreement.

## Unaudited Pro Forma Condensed Combined Financial Information

The following unaudited pro forma condensed combined financial information presents the Corporation's results of operations had the FleetBoston merger taken place at the beginning of each year.


## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Merger and Restructuring Charges

Merger and Restructuring Charges are recorded in the Consolidated Statement of Income, and include incremental costs to integrate the Corporation's and FleetBoston's operations. These charges represent costs associated with these one-time activities and do not represent on-going costs of the fully integrated combined organization. Systems integrations and related charges, and other, as shown in the following table, are expensed as incurred.

In addition, Merger and Restructuring Charges include costs related to an infrastructure initiative that was initiated in the third quarter of 2004 to simplify the Corporation's business model. These costs were solely severance related. The Corporation does not expect to incur additional severance costs related to this initiative.

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Severance and employee-related charges: |  |  |
| Merger-related | \$ 38 | \$138 |
| Infrastructure initiative | 1 | 102 |
| Systems integrations and related charges | 218 | 249 |
| Other | 155 | 129 |
|  | - |  |
| Total merger and restructuring charges | \$412 | \$618 |

## Exit Costs and Restructuring Reserves

As of December 31, 2004, there were $\$ 382$ million of exit costs reserves remaining, which included $\$ 291$ million for severance, relocation and other employee-related costs, $\$ 87$ million for contract terminations, and $\$ 4$ million for other charges. During 2005, $\$ 17$ million of reductions to the exit costs reserves were recorded as a result of revised estimates. Cash payments of $\$ 306$ million were charged against this liability in 2005, including $\$ 239$ million of severance, relocation and other employee-related costs, and $\$ 67$ million of contract terminations reducing the balance in the liability to $\$ 59$ million at December 31, 2005 .

As of December 31, 2004, there were $\$ 166$ million of restructuring reserves remaining related to severance and other employee-related charges. Restructuring reserves in 2005 included an additional charge for the legacy Bank of America associate severance and other employee-related charges of $\$ 58$ million. These charges included $\$ 20$ million as a result of revised estimates to complete relocations to the Northeast. During 2005, cash payments of $\$ 151$ million for severance and other employee-related costs have been charged against this liability reducing the balance to $\$ 73$ million as of December 31, 2005.

Payments under these exit costs and restructuring reserves are expected to be substantially completed in 2006.

## Exit Costs and Restructuring Reserves

|  | Exit Costs Reserves ${ }^{(1)}$ |  |  |  | Restructuring Reserves ${ }^{(2)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |
| Balance, January 1 |  |  | \$ | - | \$ | 166 | \$ | - |
| FleetBoston exit costs |  | (17) |  | 658 |  | - |  | - |
| Restructuring charges |  | - |  | - |  | 57 |  | 138 |
| Infrastructure initiative |  | - |  | - |  | 1 |  | 102 |
| Cash payments |  | (306) |  | (276) |  | (151) |  | (74) |
|  |  |  |  |  |  |  |  |  |
| Balance, December 31 |  | 59 | \$ | 382 | \$ | 73 | \$ | 166 |

(1) Exit costs reserves were established in purchase accounting resulting in an increase in Goodwill.
(2) Restructuring reserves were established by a charge to income.

## Note 3-MBNA Merger

Pursuant to the Agreement and Plan of Merger, dated June 30, 2005, by and between the Corporation and MBNA (the MBNA Merger Agreement), the Corporation acquired 100 percent of the outstanding stock of MBNA on January 1, 2006. The MBNA merger was a tax-free merger for the Corporation. The acquisition expands the Corporation's customer base and its opportunity to deepen customer relationships across the full breadth of the company by delivering innovative deposit, lending and investment products and services to MBNA's customer base. Additionally, the acquisition allows the Corporation to significantly increase its affinity relationships through MBNA's credit card operations. MBNA's results of operations will be included in the Corporation's results beginning January 1, 2006.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Under the terms of the MBNA Merger Agreement, MBNA stockholders received 0.5009 of a share of the Corporation's common stock plus $\$ 4.125$ for each MBNA share of common stock. As provided by the MBNA Merger Agreement, approximately 1,260 million shares of MBNA common stock were exchanged for approximately 631 million shares of the Corporation's common stock. At the date of the MBNA merger, this represented approximately 16 percent of the Corporation's outstanding common stock. MBNA shareholders also received cash of $\$ 5.2$ billion. On November 3, 2005, MBNA redeemed all shares of its $71 / 2 \%$ Series A Cumulative Preferred Stock and Series B Adjustable Rate Cumulative Preferred Stock, in accordance with the terms of the MBNA Merger Agreement.

The MBNA merger will be accounted for under the purchase method of accounting in accordance with SFAS 141. The purchase price has been allocated to the assets acquired and the liabilities assumed based on their estimated fair values at the MBNA merger date as summarized below. This allocation is based on management's current estimation and could change as the fair value calculations are finalized and more information becomes available.


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## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Note 4-Trading Account Assets and Liabilities

The Corporation engages in a variety of trading-related activities that are either for clients or its own account.
The following table presents the fair values of the components of Trading Account Assets and Liabilities at December 31, 2005 and 2004.

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| (Dollars in millions) |  |  |
| Trading account assets |  |  |
| Corporate securities, trading loans and other | \$ 46,554 | \$35,227 |
| U.S. government and agency securities ${ }^{(1)}$ | 31,091 | 20,462 |
| Equity securities | 31,029 | 19,504 |
| Mortgage trading loans and asset-backed securities | 12,290 | 9,625 |
| Foreign sovereign debt | 10,743 | 8,769 |
| Total | \$131,707 | \$93,587 |
|  |  |  |
| Trading account liabilities |  |  |
| U.S. government and agency securities ${ }^{(2)}$ | \$ 23,179 | \$ 14,332 |
| Equity securities | 11,371 | 8,952 |
| Foreign sovereign debt | 8,915 | 4,793 |
| Corporate securities and other | 7,407 | 8,538 |
| Mortgage trading loans and asset-backed securities | 18 | 39 |
| Total | \$ 50,890 | \$36,654 |

(1) Includes $\$ 22.1$ billion and $\$ 17.3$ billion at December 31, 2005 and 2004 of government-sponsored enterprise obligations that are not backed by the full faith and credit of the U.S. government.
(2) Includes $\$ 1.4$ billion and $\$ 1.2$ billion at December 31, 2005 and 2004 of government-sponsored enterprise obligations that are not backed by the full faith and credit of the U.S. government.

## Note 5-Derivatives

The Corporation designates a derivative as held for trading, an economic hedge not designated as a SFAS 133 hedge, or a qualifying SFAS 133 hedge when it enters into the derivative contract. The designation may change based upon management's reassessment or changing circumstances. Derivatives utilized by the Corporation include swaps, financial futures and forward settlement contracts, and option contracts. A swap agreement is a contract between two parties to exchange cash flows based on specified underlying notional amounts, assets and/or indices. Financial futures and forward settlement contracts are agreements to buy or sell a quantity of a financial instrument, index, currency or commodity at a predetermined future date, and rate or price. An option contract is an agreement that conveys to the purchaser the right, but not the obligation, to buy or sell a quantity of a financial instrument (including another derivative financial instrument), index, currency or commodity at a predetermined rate or price during a period or at a time in the future. Option agreements can be transacted on organized exchanges or directly between parties. The Corporation also provides credit derivatives to customers who wish to increase or decrease credit exposures. In addition, the Corporation utilizes credit derivatives to manage the credit risk associated with the loan portfolio.

## Credit Risk Associated with Derivative Activities

Credit risk associated with derivatives is measured as the net replacement cost in the event the counterparties with contracts in a gain position to the Corporation completely fail to perform under the terms of those contracts. In managing derivative credit risk, both the current exposure, which is the replacement cost of contracts on the measurement date, as well as an estimate of the potential change in value of contracts over their remaining lives are considered. The Corporation's derivative activities are primarily with financial institutions and corporations. To minimize credit risk, the Corporation enters into legally enforceable master netting agreements, which reduce risk by permitting the closeout and netting of transactions with the same counterparty upon occurrence of certain events. In addition, the Corporation reduces credit risk by obtaining collateral from counterparties. The determination of the need for and the levels of collateral will vary based on an assessment of the credit risk of the counterparty. Generally, the Corporation accepts collateral in the form of cash, U.S. Treasury securities and other marketable securities. The Corporation held $\$ 24.9$ billion of collateral on derivative positions, of which $\$ 17.1$ billion could be applied against credit risk at December 31, 2005.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

A portion of the derivative activity involves exchange-traded instruments. Exchange-traded instruments conform to standard terms and are subject to policies set by the exchange involved, including margin and security deposit requirements. Management believes the credit risk associated with these types of instruments is minimal. The average fair value of Derivative Assets for 2005 and 2004 was $\$ 25.9$ billion and $\$ 28.0$ billion. The average fair value of Derivative Liabilities for 2005 and 2004 was $\$ 16.8$ billion and $\$ 15.7$ billion.

The following table presents the contract/notional amounts and credit risk amounts at December 31, 2005 and 2004 of all the Corporation's derivative positions. These derivative positions are primarily executed in the over-the-counter market. The credit risk amounts take into consideration the effects of legally enforceable master netting agreements, and on an aggregate basis have been reduced by the cash collateral applied against Derivative Assets. At December 31, 2005 and 2004, the cash collateral applied against Derivative Assets on the Consolidated Balance Sheet was $\$ 9.3$ billion and $\$ 9.4$ billion. In addition, at December 31, 2005 and 2004, the cash collateral placed against Derivative Liabilities was $\$ 7.6$ billion and $\$ 6.0$ billion.

Derivatives ${ }^{(1)}$

|  |  |  |  |
| :--- | :--- | ---: | :--- |

(1) Includes long and short derivative positions.
(2) The increase in credit derivatives notional amounts reflects structured basket transactions and customer-driven activity.

## ALM Activities

Interest rate contracts and foreign exchange contracts are utilized in the Corporation's ALM activities. The Corporation maintains an overall interest rate risk management strategy that incorporates the use of interest rate contracts to minimize significant fluctuations in earnings that are caused by interest rate volatility. The Corporation's goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect Net Interest Income. As a result of interest rate fluctuations, hedged fixed-rate assets and liabilities appreciate or depreciate in market value. Gains or losses on the derivative instruments that are linked to the hedged fixed-rate assets and liabilities are expected to substantially offset this unrealized appreciation or depreciation. Interest Income and Interest Expense on hedged variable-rate assets and liabilities increase or decrease as a result of interest rate fluctuations. Gains and losses on the derivative instruments that are linked to these hedged assets and liabilities are expected to substantially offset this variability in earnings.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Interest rate contracts, which are generally non-leveraged generic interest rate and basis swaps, options and futures, allow the Corporation to manage its interest rate risk position. Non-leveraged generic interest rate swaps involve the exchange of fixed-rate and variable-rate interest payments based on the contractual underlying notional amount. Basis swaps involve the exchange of interest payments based on the contractual underlying notional amounts, where both the pay rate and the receive rate are floating rates based on different indices. Option products primarily consist of caps, floors, swaptions and options on index futures contracts. Futures contracts used for the Corporation's ALM activities are primarily index futures providing for cash payments based upon the movements of an underlying rate index.

The Corporation uses foreign currency contracts to manage the foreign exchange risk associated with certain foreign currency-denominated assets and liabilities, as well as the Corporation's equity investments in foreign subsidiaries. Foreign exchange contracts, which include spot, futures and forward contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date. Foreign exchange option contracts are similar to interest rate option contracts except that they are based on currencies rather than interest rates. Exposure to loss on these contracts will increase or decrease over their respective lives as currency exchange and interest rates fluctuate.

## Fair Value and Cash Flow Hedges

The Corporation uses various types of interest rate and foreign currency exchange rate derivative contracts to protect against changes in the fair value of its fixed-rate assets and liabilities due to fluctuations in interest rates and exchange rates (fair value hedges). The Corporation also uses these types of contracts to protect against changes in the cash flows of its variable-rate assets and liabilities, and other forecasted transactions (cash flow hedges).

For cash flow hedges, gains and losses on derivative contracts reclassified from Accumulated OCI to current period earnings are included in the line item in the Consolidated Statement of Income in which the hedged item is recorded and in the same period the hedged item affects earnings. During the next 12 months, net losses on derivative instruments included in Accumulated OCI of approximately $\$ 632$ million (pre-tax) are expected to be reclassified into earnings. These net losses reclassified into earnings are expected to decrease income or increase expense on the respective hedged items.

The following table summarizes certain information related to the Corporation's hedging activities for 2005 and 2004:

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Fair value hedges |  |  |
| Hedge ineffectiveness recognized in earnings ${ }^{(1)}$ | \$166 | \$ 10 |
| Net loss excluded from assessment of effectiveness ${ }^{(2)}$ | (13) | (6) |
| Cash flow hedges |  |  |
| Hedge ineffectiveness recognized in earnings ${ }^{(3)}$ | (31) | (11) |
| Net investment hedges |  |  |
| Gains (losses) included in foreign currency translation adjustments within Accumulated OCI | 66 | (157) |

[^24]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Note 6 - Securities

The amortized cost, gross unrealized gains and losses, and fair value of AFS debt and marketable equity securities, and Held-to-maturity securities at December 31, 2005, 2004 and 2003 were:


[^25]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

At December 31, 2005, accumulated net unrealized losses on AFS debt and marketable equity securities included in Accumulated OCI were $\$ 3.0$ billion, net of the related income tax benefit of $\$ 1.8$ billion. At December 31, 2004, accumulated net unrealized losses on these securities were $\$ 196$ million, net of the related income tax benefit of $\$ 146$ million.

The following table presents the current fair value and the associated unrealized losses only on investments in securities with unrealized losses at December 31, 2005 and 2004. The table also discloses whether these securities have had unrealized losses for less than twelve months, or for twelve months or longer.

December 31, 2005

|  | Less than twelve months |  |  |  | Twelve months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale securities |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury securities and agency debentures ${ }^{(1)}$ | \$ | 251 | \$ | (9) | \$ | 163 | \$ | (4) | \$ | 414 | \$ | (13) |
| Mortgage-backed securities |  | 149,979 |  | $(3,766)$ |  | 40,236 |  | $(1,502)$ |  | 190,215 |  | $(5,268)$ |
| Foreign securities |  | 3,455 |  | (41) |  | 852 |  | (13) |  | 4,307 |  | (54) |
| Other taxable securities |  | 3,882 |  | (79) |  | 469 |  | (20) |  | 4,351 |  | (99) |
|  |  | [57,567 |  | - |  | - |  | (1,539) |  | - |  | - |
| Total taxable securities |  | 157,567 |  | $(3,895)$ |  | 41,720 |  | $(1,539)$ |  | 199,287 |  | $(5,434)$ |
| Tax-exempt securities ${ }^{(1)}$ |  | 2,308 |  | (27) |  | 156 |  | (5) |  | 2,464 |  | (32) |
| Total temporarily-impaired available-for-sale securities |  | 159,875 |  | $(3,922)$ |  | 41,876 |  | $(1,544)$ |  | 201,751 |  | $(5,466)$ |
| Temporarily-impaired marketable equity securities |  | 146 |  | (18) |  | - |  | - |  | 146 |  | (18) |
| Total temporarily-impaired securities | \$ | 160,021 | \$ | $(3,940)$ | \$ | 41,876 | \$ | $(1,544)$ |  | 201,897 | \$ | $(5,484)$ |


|  | Less than twelve months |  |  |  | Twelve months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale securities |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury securities and agency debentures ${ }^{(1)}$ | \$ | 381 | \$ | (1) | \$ | 22 | \$ | - | \$ | 403 | \$ | (1) |
| Mortgage-backed securities |  | 52,687 |  | (297) |  | 17,426 |  | (327) |  | 70,113 |  | (624) |
| Foreign securities |  | 4,964 |  | (11) |  | 99 |  | (15) |  | 5,063 |  | (26) |
| Other taxable securities |  | 1,130 |  | (9) |  | 37 |  | (4) |  | 1,167 |  | (13) |
|  |  | - |  | - |  | - |  |  |  | - |  |  |
| Total taxable securities |  | 59,162 |  | (318) |  | 17,584 |  | (346) |  | 76,746 |  | (664) |
| Tax-exempt securities ${ }^{(1)}$ |  | 1,088 |  | (5) |  | 21 |  | - |  | 1,109 |  | (5) |
| Total temporarily-impaired available-for-sale securities |  | 60,250 |  | (323) |  | 17,605 |  | (346) |  | 77,855 |  | (669) |
|  |  | - |  |  |  | - |  | - |  | - |  |  |
| Temporarily-impaired marketable equity securities |  | 83 |  | (2) |  | - |  | - |  | 83 |  | (2) |
|  |  | - |  |  |  | - |  | - |  | - |  | - |
| Held-to-maturity securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable securities |  | 41 |  | (4) |  | - |  | - |  | 41 |  | (4) |
| Tax-exempt securities |  | 288 |  | (1) |  | - |  | - |  | 288 |  | (1) |
|  |  | - |  |  |  | - |  | - |  | - |  |  |
| Total temporarily-impaired held-to-maturity securities |  | 329 |  | (5) |  | - |  | - |  | 329 |  | (5) |
|  |  |  |  | - |  |  |  |  |  |  |  |  |
| Total temporarily-impaired securities | \$ | 60,662 | \$ | (330) | \$ | 17,605 | \$ | (346) | \$ | 78,267 | \$ | (676) |

[^26]The unrealized losses associated with U.S. Treasury securities and agency debentures, mortgage-backed securities, certain foreign securities, other taxable securities and tax-exempt securities are not considered to be other-than-temporary because their unrealized losses are related to changes in interest rates and do not affect the expected cash flows of the underlying collateral or issuer. The Corporation has the ability and intent to hold these securities for a period of time sufficient to recover all unrealized losses. Accordingly, the Corporation has not recognized any other-than-temporary impairments for these securities.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The Corporation had investments in securities from the Federal National Mortgage Association (Fannie Mae) and Federal Home Loan Mortgage Corporation (Freddie Mac) that exceeded 10 percent of consolidated Shareholders' Equity as of December 31, 2005 and 2004. Those investments had market values of $\$ 144.1$ billion and $\$ 46.9$ billion at December 31, 2005 and $\$ 133.6$ billion and $\$ 35.8$ billion at December 31, 2004. In addition, these investments had total amortized costs of $\$ 148.0$ billion and $\$ 48.3$ billion at December 31, 2005 and $\$ 132.9$ billion and $\$ 35.9$ billion at December 31, 2004.

Pursuant to an agreement dated June 17, 2005, the Corporation committed to purchase approximately nine percent of the stock of China Construction Bank (CCB) for $\$ 3.0$ billion. Under this agreement, the Corporation made an initial purchase of CCB shares for $\$ 2.5$ billion in August 2005 and during CCB's initial public offering in October 2005, made an additional purchase of $\$ 500$ million. These shares are non-transferable until the third anniversary of the initial public offering. The Corporation also holds an option to increase its ownership interest in CCB to 19.9 percent over the next five years. At December 31, 2005, this $\$ 3.0$ billion investment in CCB was included in Other Assets.

Securities are pledged or assigned to secure borrowed funds, government and trust deposits and for other purposes. The carrying value of pledged securities was $\$ 116.7$ billion and $\$ 45.1$ billion at December 31, 2005 and 2004.

The expected maturity distribution of the Corporation's mortgage-backed securities and the contractual maturity distribution of the Corporation's other securities, and the yields of the Corporation's securities portfolio at December 31, 2005 are summarized in the following table. Actual maturities may differ from the contractual or expected maturities shown below since borrowers may have the right to prepay obligations with or without prepayment penalties.

|  | Due in one year or less |  |  | Due after one year through five years |  | Due after five years through ten years |  |  | Due after ten years ${ }^{(1)}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Yield ${ }^{(2)}$ | Amount | Yield ${ }^{(2)}$ |  | Amount | Yield ${ }^{(2)}$ | Amount | Yield ${ }^{(2)}$ | Amount | Yield ${ }^{(2)}$ |
| Fair value of available-for-sale securities |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury securities and agency debentures | \$ | 15 | 3.24\% | \$ 378 | 3.52\% | \$ | \$ 324 | 4.34\% | \$ - | - \% | \$ 717 | 3.88\% |
| Mortgage-backed securities |  | 18 | 4.40 | 56,130 | 4.94 |  | 126,789 | 5.09 | 9,094 | 5.23 | 192,031 | 5.06 |
| Foreign securities |  | 891 | 4.44 | 339 | 4.41 |  | 9,620 | 5.66 | 41 | 6.06 | 10,891 | 5.58 |
| Other taxable securities |  | 278 | 4.86 | 6,245 | 4.54 |  | 4,712 | 4.91 | 1,990 | 5.51 | 13,225 | 4.73 |
|  |  | , |  | - |  |  | , |  | - |  | - |  |
| Total taxable |  | 1,202 | 4.52 | 63,092 | 4.89 |  | 141,445 | 5.13 | 11,125 | 5.28 | 216,864 | 5.06 |
| Tax-exempt securities ${ }^{(3)}$ |  | 1,255 | 4.53 | 331 | 6.79 |  | 2,767 | 5.78 | 339 | 5.67 | 4,692 | 5.50 |
| Total available-for-sale securities |  | 2,457 | 4.53\% | \$63,423 | 4.90\% |  | 144,212 | 5.14\% | \$11,464 | 5.26\% | \$221,556 | 5.07\% |
| Amortized cost of available- for-sale securities |  | 2,514 |  | \$ 64,885 |  |  | 147,538 |  | \$ 11,729 |  | \$226,666 |  |
| Amortized cost of held-to- maturity securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable securities | \$ | 4 | 4.00\% | \$ - | - \% | \$ | \$ - | - \% | \$ - | - \% | \$ | 4.00\% |
| Tax-exempt securities ${ }^{(3)}$ |  | 10 | 3.37 | 31 | 3.58 |  | 2 | 5.51 | - | - | 43 | 3.61 |
|  |  | - |  | - |  |  | - |  | - |  | - |  |
| Total held-to-maturity securities |  | 14 | 3.38\% | \$ 31 | 3.58\% |  | \$ | 5.51\% | \$ - | - \% | \$ 47 | 3.65\% |
|  |  | - |  | - |  |  | - |  | - |  | $\square$ |  |
| Fair value of held-to- maturity securities |  | 14 |  | \$ 31 |  |  | \$ |  | \$ - |  | \$ 47 |  |

(1) Includes securities with no stated maturity.
(2) Yields are calculated based on the amortized cost of the securities.
(3) Yield of tax-exempt securities calculated on a FTE basis.

The components of realized gains and losses on sales of debt securities for 2005, 2004 and 2003 were:

|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ | 2003 |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |
| Gross gains | \$1,154 | \$ 2,270 | \$1,246 |
| Gross losses | (70) | (546) | (305) |
| Net gains on sales of debt securities | \$ 1,084 | \$ 1,724 | \$ 941 |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The Income Tax Expense attributable to realized net gains on debt securities sales was $\$ 400$ million, $\$ 640$ million and $\$ 329$ million in 2005, 2004 and 2003 , respectively.

## Note 7-Outstanding Loans and Leases

Outstanding loans and leases at December 31, 2005 and 2004 were:

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions) |  |  |
| Consumer |  |  |
| Residential mortgage | \$182,596 | \$ 178,079 |
| Credit card | 58,548 | 51,726 |
| Home equity lines | 62,098 | 50,126 |
| Direct/Indirect consumer | 45,490 | 40,513 |
| Other consumer ${ }^{(1)}$ | 6,725 | 7,439 |
| Total consumer | 355,457 | 327,883 |
|  |  |  |
| Commercial |  |  |
| Commercial-domestic | 140,533 | 122,095 |
| Commercial real estate ${ }^{(2)}$ | 35,766 | 32,319 |
| Commercial lease financing | 20,705 | 21,115 |
| Commercial-foreign | 21,330 | 18,401 |
|  |  |  |
| Total commercial | 218,334 | 193,930 |
|  | - |  |
| Total | \$573,791 | \$ 521,813 |


(2) Includes domestic commercial real estate loans of $\$ 35,181$ million and $\$ 31,879$ million; and foreign commercial real estate loans of $\$ 585$ million and $\$ 440$ million at December 31 , 2005 and 2004.

The following table presents the gross recorded investment in specific loans, without consideration to the specific component of the Allowance for Loan and Lease Losses, that were considered individually impaired in accordance with SFAS 114 at December 31, 2005 and 2004. SFAS 114 impairment includes performing troubled debt restructurings, and excludes all commercial leases.

|  | December 31 |  |
| :--- | ---: | ---: |
|  |  |  |

The average recorded investment in certain impaired loans for 2005, 2004 and 2003 was approximately $\$ 852$ million, $\$ 1.6$ billion and $\$ 3.0$ billion, respectively. At December 31, 2005 and 2004, the recorded investment in impaired loans requiring an Allowance for Loan and Lease Losses based on individual analysis per SFAS 114 guidelines was $\$ 517$ million and $\$ 926$ million, and the related Allowance for Loan and Lease Losses was $\$ 55$ million and $\$ 202$ million. For 2005 , 2004 and 2003 , Interest Income recognized on impaired loans totaled $\$ 17$ million, $\$ 21$ million and $\$ 105$ million, respectively, all of which was recognized on a cash basis.

At December 31, 2005 and 2004, nonperforming loans and leases, including impaired loans and nonaccrual consumer loans, totaled $\$ 1.5$ billion and $\$ 2.2$ billion. Nonperforming securities amounted to zero and $\$ 140$ million at December 31, 2005 and 2004. In addition, included in Other Assets were nonperforming loans held for sale and leveraged lease partnership interests of $\$ 50$ million and $\$ 151$ million at December 31, 2005 and 2004.

Foreclosed properties amounted to $\$ 92$ million and $\$ 102$ million at December 31, 2005 and 2004, and are included in Other Assets on the Consolidated Balance Sheet. The cost of carrying foreclosed properties in 2005, 2004 and 2003 amounted to $\$ 4$ million, $\$ 3$ million and $\$ 3$ million, respectively.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Note 8-Allowance for Credit Losses

The following table summarizes the changes in the allowance for credit losses for 2005, 2004 and 2003:

|  |  |  |  |
| :--- | :--- | :--- | :--- |

## Note 9—Special Purpose Financing Entities

The Corporation securitizes assets and may retain a portion or all of the securities, subordinated tranches, interest-only strips and, in some cases, a cash reserve account, all of which are considered retained interests in the securitized assets. Those assets may be serviced by the Corporation or by third parties. The Corporation also uses other special purpose financing entities to access the commercial paper market and for other lending, leasing and real estate activities.

## Mortgage-related Securitizations

The Corporation securitizes the majority of its residential mortgage loan originations in conjunction with or shortly after loan closing. In addition, the Corporation may, from time to time, securitize commercial mortgages and first residential mortgages that it originates or purchases from other entities. In 2005 and 2004 , the Corporation converted a total of $\$ 102.6$ billion (including $\$ 23.3$ billion originated by other entities) and $\$ 96.9$ billion (including $\$ 18.0$ billion originated by other entities), of residential first mortgages and commercial mortgages into mortgage-backed securities issued through Fannie Mae, Freddie Mac, Government National Mortgage Association, Bank of America, N.A. and Banc of America Mortgage Securities. At December 31, 2005 and 2004, the Corporation retained $\$ 7.2$ billion (including $\$ 2.4$ billion issued prior to 2005 ) and $\$ 9.2$ billion (including $\$ 1.2$ billion issued prior to 2004) of securities. At December 31, 2005, these retained interests were valued using quoted market prices.

In 2005 , the Corporation reported $\$ 577$ million in gains on loans converted into securities and sold, of which gains of $\$ 592$ million were from loans originated by the Corporation and losses of $\$ 15$ million were from loans originated by other entities. In 2004, the Corporation reported $\$ 952$ million in gains on loans converted into securities and sold, of which gains of $\$ 886$ million were from loans originated by the Corporation and gains of $\$ 66$ million were from loans originated by other entities. At December 31 , 2005, the Corporation had recourse obligations of $\$ 471$ million with varying terms up to seven years on loans that had been securitized and sold.

In 2005 and 2004, the Corporation purchased $\$ 19.6$ billion and $\$ 31.1$ billion of mortgage-backed securities from third parties and resecuritized them. Net gains, which include net interest income earned during the holding period, totaled $\$ 13$ million and $\$ 55$ million. The Corporation did not retain any of the securities issued in these transactions.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The Corporation has retained MSRs from the sale or securitization of mortgage loans. Servicing fee and ancillary fee income on all mortgage loans serviced, including securitizations, was $\$ 789$ million and $\$ 568$ million in 2005 and 2004. The following table presents activity in MSRs in 2005 and 2004. Effective June 1, 2004, Excess Spread Certificates (the Certificates) were converted to MSRs.

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| (Dollars in millions) |  |  |
| Balance, January 1 | \$2,481 | \$ 479 |
|  | - | - |
| Additions | 910 | 3,035(1) |
| Amortization | (637) | (360) |
| Sales of MSRs | (176) | - |
| Valuation adjustment of MSRs ${ }^{(2)}$ | 228 | (673) |
| Balance, December 31 ${ }^{(3)}$ | \$2,806 | \$2,481 |

[^27]The estimated fair value of MSRs was $\$ 2.8$ billion and $\$ 2.5$ billion at December 31, 2005 and 2004.
The key economic assumptions used in valuations of MSRs include modeled prepayment rates and resultant expected weighted average lives of the MSRs and the option adjusted spread (OAS) levels. An OAS model runs multiple interest rate scenarios and projects prepayments specific to each one of those interest rate scenarios.

As of December 31, 2005, the modeled weighted average lives of MSRs related to fixed and adjustable rate loans (including hybrid ARMs) were 4.94 years and 3.03 years. A decrease of 10 and 20 percent in modeled prepayments would extend the expected weighted average lives for MSRs related to fixed rate loans to 5.26 years and 5.63 years, and would extend the expected weighted average lives for MSRs related to adjustable rate loans to 3.30 years and 3.63 years. The expected extension of weighted average lives would increase the value of MSRs by a range of $\$ 126$ million to $\$ 269$ million. An increase of 10 and 20 percent in modeled prepayments would reduce the expected weighted average lives for MSRs related to fixed rate loans to 4.65 years and 4.40 years, and would reduce the expected weighted average lives for MSRs related to adjustable rate loans to 2.81 years and 2.62 years. The expected reduction of weighted average lives would decrease the value of MSRs by a range of $\$ 112$ million to $\$ 212$ million. A decrease of 100 and 200 basis points ( bps ) in the OAS level would result in an increase in the value of MSRs ranging from $\$ 97$ million to $\$ 202$ million, and an increase of 100 and 200 bps in the OAS level would result in a decrease in the value of MSRs ranging from $\$ 90$ million to $\$ 175$ million.

For purposes of evaluating and measuring impairment, the Corporation stratifies the portfolio based on the predominant risk characteristics of loan type and note rate. Indicated impairment, by risk stratification, is recognized as a reduction in Mortgage Banking Income, through a valuation allowance, for any excess of adjusted carrying value over estimated fair value.

## Other Securitizations

As a result of the FleetBoston merger in 2004, the Corporation acquired an interest in several credit card, home equity loan and commercial loan securitization vehicles, which had aggregate debt securities outstanding of \$4.1 billion as of December 31, 2005.

At December 31, 2005 and 2004, the Corporation retained investment grade securities of $\$ 4.4$ billion (including $\$ 2.6$ billion issued in 2005) and $\$ 2.9$ billion, which are valued using quoted market prices, in the AFS securities portfolio. At December 31, 2005 there were no recognized servicing assets associated with these securitization transactions.

The Corporation has provided protection on a subset of one consumer finance securitization in the form of a guarantee with a maximum payment of $\$ 220$ million that will only be paid if over-collateralization is not sufficient to absorb losses and certain other conditions are met. The Corporation projects no payments will be due over the remaining life of the contract, which is less than one year.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Key economic assumptions used in measuring the fair value of certain residual interests (included in Other Assets) in securitizations and the sensitivity of the current fair value of residual cash flows to changes in those assumptions are as follows:

(1) The impact of changing residual cash flows discount rates is immaterial.
(2) Subprime consumer finance includes subprime real estate loan securitizations, which are serviced by third parties.
3) Residual interests include interest-only strips, one or more subordinated tranches, accrued interest receivable, and in some cases, a cash reserve account.
(4) Before any optional clean-up calls are executed, economic analysis will be performed.
 consumer finance securitizations and auto securitizations.

The sensitivities in the preceding table are hypothetical and should be used with caution. As the amounts indicate, changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Additionally, the Corporation has the ability to hedge interest rate risk associated with retained residual positions. The above sensitivities do not reflect any hedge strategies that may be undertaken to mitigate such risk.

Static pool net credit losses are considered in determining the value of retained interests. Static pool net credit losses include actual losses incurred plus projected credit losses divided by the original balance of each securitization pool. For auto loan securitizations, weighted average static pool net credit losses for securitizations entered into in 2005 were 1.77 percent for the year ended December 31, 2005. For securitizations entered into in 2004, the weighted average static pool net credit losses were 1.79 percent for the year ended December 31, 2005, and 1.63 percent for the year ended December 31, 2004. For the subprime consumer finance securitizations, weighted average static pool net credit losses for securitizations entered into in 2001 were 5.50 percent for the year ended December 31, 2005, and 5.93 percent for the year ended December 31 , 2004. For securitizations entered into in 1999, the weighted average static pool net credit losses were 9.16 percent for the year ended December 31, 2005, and 12.22 percent for the year ended December 31, 2004.

Proceeds from collections reinvested in revolving credit card securitizations were $\$ 2.0$ billion and $\$ 6.8$ billion in 2005 and 2004. Credit card servicing fee income totaled $\$ 97$ million and $\$ 134$ million in 2005 and 2004. Other cash flows received on retained interests, such as cash flows from interest-only strips, were $\$ 206$ million and $\$ 345$ million in 2005 and 2004, for credit card securitizations. Proceeds from collections reinvested in revolving commercial loan securitizations were $\$ 8.7$ billion and $\$ 7.5$ billion in 2005 and 2004. Servicing fees and other cash flows received on retained interests, such as cash flows from interest-only strips, were $\$ 3$ million and $\$ 34$ million in 2005 , and $\$ 4$ million and $\$ 11$ million in 2004 for commercial loan securitizations.

The Corporation reviews its loans and leases portfolio on a managed basis. Managed loans and leases are defined as on-balance sheet Loans and Leases as well as loans in revolving securitizations, which include credit cards, home equity lines and commercial loans. New advances on accounts for which previous loan balances were sold to the securitization trusts will be recorded on the Corporation's Consolidated Balance Sheet after the revolving period of the securitization, which has the effect of increasing Loans and Leases on the Corporation's Consolidated Balance Sheet and increasing Net

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Interest Income and charge-offs, with a corresponding reduction in Noninterest Income. Portfolio balances, delinquency and historical loss amounts of the managed loans and leases portfolio for 2005 and 2004 were as follows:

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |

[^28]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Variable Interest Entities

At December 31, 2005, the assets and liabilities of the Corporation's multi-seller asset-backed commercial paper conduits that have been consolidated in accordance with FASB Interpretation No. 46 (Revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51 " were reflected in AFS Securities, Other Assets, and Commercial Paper and Other Short-term Borrowings in Global Corporate and Investment Banking. As of December 31, 2005 and 2004 , the Corporation held $\$ 6.6$ billion and $\$ 7.7$ billion of assets in these entities while the Corporation's maximum loss exposure associated with these entities including unfunded lending commitments was approximately $\$ 8.0$ billion and $\$ 9.4$ billion. The Corporation also had contractual relationships with other consolidated VIEs that engage in leasing or lending activities or real estate joint ventures. As of December 31, 2005 and 2004, the amount of assets of these entities was $\$ 750$ million and $\$ 560$ million, and the Corporation's maximum possible loss exposure was $\$ 212$ million and $\$ 132$ million.

Additionally, the Corporation had significant variable interests in other VIEs that it did not consolidate because it was not deemed to be the primary beneficiary. In such cases, the Corporation does not absorb the majority of the entities' expected losses nor does it receive a majority of the entities' expected residual returns. These entities typically support the financing needs of the Corporation's customers by facilitating their access to the commercial paper markets. The Corporation functions as administrator and provides either liquidity and letters of credit, or derivatives to the VIE. The Corporation also provides asset management and related services to other special purpose vehicles that engage in lending, investing, or real estate activities. Total assets of these entities at December 31, 2005 and 2004 were approximately $\$ 32.5$ billion and $\$ 32.9$ billion. Revenues associated with administration, liquidity, letters of credit and other services were approximately $\$ 121$ million and $\$ 154$ million for the year ended December 31, 2005 and 2004. At December 31, 2005 and 2004, the Corporation's maximum loss exposure associated with these VIEs was approximately $\$ 26.7$ billion and $\$ 25.0$ billion, which is net of amounts syndicated.

Management does not believe losses resulting from its involvement with the entities discussed above will be material. See Note 1 of the Consolidated Financial Statements for additional discussion of special purpose financing entities.

## Note 10-Goodwill and Other Intangibles

The following table presents allocated Goodwill at December 31, 2005 and 2004 for each business segment andAll Other. The increases from December 31, 2004 were primarily due to the $\$ 65$ million of goodwill adjustments related to National Processing, Inc. (NPC) and the acquisitions of Works, Inc., which added approximately $\$ 49$ million to Goodwill.

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| (Dollars in millions) |  |  |
| Global Consumer and Small Business Banking | \$18,491 | \$18,453 |
| Global Corporate and Investment Banking | 21,292 | 21,207 |
| Global Wealth and Investment Management | 5,333 | 5,338 |
| All Other | 238 | 264 |
| Total | \$45,354 | \$45,262 |

The gross carrying value and accumulated amortization related to core deposit intangibles and other intangibles at December 31, 2005 and 2004 are presented below:

|  | December 31 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  |  | 2004 |  |  |  |
|  | Gross Carrying Value |  | Accumulated Amortization |  | Gross Carrying Value |  | Accumulated Amortization |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |
| Core deposit intangibles | \$ | 3,661 | \$ | 1,881 | \$ | 3,668 | \$ | 1,354 |
| Other intangibles |  | 2,353 |  | 939 |  | 2,256 |  | 683 |
| Total | \$ | 6,014 | \$ | 2,820 | \$ | 5,924 | \$ | 2,037 |

As a result of the FleetBoston merger, the Corporation recorded $\$ 2.2$ billion of core deposit intangibles, $\$ 660$ million of purchased credit card relationship intangibles and $\$ 409$ million of other customer relationship intangibles. The weighted average amortization period of these intangibles is approximately nine years. As a result of the acquisition of NPC during 2004, the Corporation allocated $\$ 479$ million to other intangibles with a weighted average amortization period of approximately 10 years.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Amortization expense on core deposit intangibles and other intangibles was $\$ 809$ million, $\$ 664$ million and $\$ 217$ million for 2005, 2004, and 2003, respectively. The increase for the year ended December 31, 2005 was primarily due to the impact of FleetBoston. The Corporation estimates that aggregate amortization expense will be $\$ 746$ million, $\$ 599$ million, $\$ 486$ million, $\$ 385$ million and $\$ 311$ million for 2006, 2007, 2008, 2009 and 2010, respectively.

## Note 11-Deposits

The Corporation had domestic certificates of deposit of $\$ 100$ thousand or more totaling $\$ 47.0$ billion and $\$ 56.2$ billion at December 31, 2005 and 2004. The Corporation had other domestic time deposits of $\$ 100$ thousand or more totaling $\$ 1.4$ billion and $\$ 1.1$ billion at December 31, 2005 and 2004. Foreign certificates of deposit and other foreign time deposits of $\$ 100$ thousand or more totaled $\$ 38.8$ billion and $\$ 28.6$ billion at December 31, 2005 and 2004.

The following table presents the maturities of domestic and foreign certificates of deposit of $\$ 100$ thousand or more, and of other domestic time deposits of $\$ 100$ thousand or more at December 31, 2005.

|  | Three months or less | Over three months to six months |  | Over six months to twelve months |  | Thereafter |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |  |  |  |  |  |
| Domestic certificates of deposit of \$100 thousand or more | \$19,922 | \$ | 12,271 | \$ | 8,762 | \$ | 6,023 | \$46,978 |
| Domestic other time deposits of \$100 thousand or more | 99 |  | 113 |  | 205 |  | 991 | 1,408 |
| Foreign certificates of deposit and other time deposits of \$100 thousand or more | 35,595 |  | 1,994 |  | 208 |  | 989 | 38,786 |

At December 31, 2005, the scheduled maturities for total time deposits were as follows:

|  | Domestic | Foreign | Total |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |
| Due in 2006 | \$ 101,461 | \$ 60,733 | \$ 162,194 |
| Due in 2007 | 12,103 | 100 | 12,203 |
| Due in 2008 | 3,521 | 245 | 3,766 |
| Due in 2009 | 2,650 | 26 | 2,676 |
| Due in 2010 | 1,856 | 1 | 1,857 |
| Thereafter | 1,123 | 1,182 | 2,305 |
| Total | \$122,714 | \$62,287 | \$ 185,001 |

Note 12-Short-term Borrowings and Long-term Debt

## Short-term Borrowings

Bank of America Corporation and certain other subsidiaries issue commercial paper in order to meet short-term funding needs. Commercial paper outstanding at December 31, 2005 was $\$ 25.0$ billion compared to $\$ 25.4$ billion at December 31, 2004.

Bank of America, N.A. maintains a domestic program to offer up to a maximum of $\$ 60.0$ billion, at any one time, of bank notes with fixed or floating rates and maturities of at least seven days from the date of issue. Short-term bank notes outstanding under this program totaled $\$ 22.5$ billion at December 31,2005 compared to $\$ 9.6$ billion at December 31, 2004. These short-term bank notes, along with Treasury tax and loan notes, term federal funds purchased and commercial paper, are reflected in Commercial Paper and Other Short-term Borrowings on the Consolidated Balance Sheet.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Long-term Debt

The following table presents Long-term Debt at December 31, 2005 and 2004:

|  | December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions) |  |  |  |
| Notes issued by Bank of America Corporation ${ }^{(1)}$ |  |  |  |
| Senior notes: |  |  |  |
| Fixed, ranging from $0.73 \%$ to $9.25 \%$, due 2006 to 2043 |  | 36,357 | 34,218 |
| Floating, ranging from $0.20 \%$ to $6.41 \%$, due 2006 to 2041 |  | 19,050 | 15,452 |
| Subordinated notes: |  |  |  |
| Fixed, ranging from $3.95 \%$ to $10.20 \%$, due 2006 to 2037 |  | 20,596 | 22,688 |
| Floating, 4.29\%, due 2019 |  | 10 | 10 |
| Junior subordinated notes (related to trust preferred securities): |  |  |  |
| Fixed, ranging from $5.25 \%$ to $11.45 \%$, due 2026 to 2035 |  | 10,337 | 7,582 |
| Floating, ranging from $4.87 \%$ to $5.54 \%$, due 2027 to 2033 |  | 1,922 | 1,957 |
| Total notes issued by Bank of America Corporation |  | 88,272 | 81,907 |
|  |  |  |  |
| Notes issued by Bank of America, N.A. and other subsidiaries ${ }^{(1)}$ |  |  |  |
| Senior notes: |  |  |  |
| Fixed, ranging from $0.93 \%$ to $17.20 \%$, due 2006 to 2033 |  | 1,096 | 927 |
| Floating, ranging from $1.00 \%$ to $5.49 \%$, due 2006 to 2051 |  | 4,985 | 5,569 |
| Subordinated notes: |  |  |  |
| Fixed, ranging from $5.75 \%$ to $7.38 \%$, due 2006 to 2009 |  | 1,871 | 2,186 |
| Floating, 4.54\%, due 2019 |  | 8 | 8 |
|  |  | - |  |
| Total notes issued by Bank of America, N.A. and other subsidiaries |  | 7,960 | 8,690 |
|  |  |  |  |
| Notes issued by NB Holdings Corporation ${ }^{(1)}$ |  |  |  |
| Junior subordinated notes (related to trust preferred securities): |  |  |  |
| Fixed, ranging from $7.95 \%$ to $8.06 \%$, due 2026 |  | 515 | 515 |
| Floating, 5.16\%, due 2027 |  | 258 | 258 |
|  |  | - |  |
| Total notes issued by NB Holdings Corporation |  | 773 | 773 |
|  |  | - |  |
| Other debt |  |  |  |
| Advances from the Federal Home Loan Bank of Atlanta |  |  |  |
| Fixed, ranging from $4.16 \%$ to $5.87 \%$, due 2006 to 2007 |  | 2,750 | 2,750 |
| Advances from the Federal Home Loan Bank of New York |  |  |  |
| Fixed, ranging from $4.00 \%$ to $8.29 \%$, due 2006 to 2016 |  | 296 | 638 |
| Advances from the Federal Home Loan Bank of Seattle |  |  |  |
| Fixed, ranging from 5.45\% to 7.42\%, due 2006 to 2031 |  | 578 | 2,081 |
| Advances from the Federal Home Loan Bank of Boston |  |  |  |
| Fixed, ranging from $1.00 \%$ to $7.72 \%$, due 2006 to 2025 |  | 178 | 230 |
| Other |  | 41 | 47 |
|  |  |  |  |
| Total other debt |  | 3,843 | 5,746 |
|  |  |  |  |
| Total long-term debt |  | 100,848 | \$ 97,116 |

[^29]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

At December 31, 2005 and 2004, Bank of America Corporation was authorized to issue approximately $\$ 27.0$ billion and $\$ 37.1$ billion of additional corporate debt and other securities under its existing shelf registration statements. At December 31, 2005 and 2004, Bank of America, N.A. was authorized to issue approximately $\$ 9.5$ billion and $\$ 27.2$ billion of bank notes and Euro medium-term notes.

The weighted average effective interest rates for total long-term debt, total fixed-rate debt and total floating-rate debt (based on the rates in effect at December 31, 2005) were 5.22 percent, 5.53 percent and 4.31 percent, respectively, at December 31, 2005 and (based on the rates in effect at December 31, 2004) were 4.97 percent, 5.64 percent and 2.69 percent, respectively, at December 31, 2004. These obligations were denominated primarily in U.S. dollars.

Aggregate annual maturities of long-term debt obligations (based on final maturity dates) at December 31, 2005 are as follows:

|  | 2006 |  | 2007 |  | 2008 |  | 2009 |  | 2010 |  | Thereafter |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank of America Corporation | \$ | 6,834 | \$ | 5,250 | \$ | 13,998 | \$ | 8,222 | \$ | 11,442 | \$ | 42,526 | \$ | 88,272 |
| Bank of America, N.A. and other subsidiaries |  | 1,615 |  | 1,839 |  | 2,345 |  | 718 |  | 50 |  | 1,393 |  | 7,960 |
| NB Holdings Corporation |  | - |  | - |  | - |  | - |  | - |  | 773 |  | 773 |
| Other |  | 2,739 |  | 562 |  | 71 |  | 20 |  | 237 |  | 214 |  | 3,843 |
| Total | \$ | 11,188 | \$ | 7,651 | \$ | 16,414 | \$ | 8,960 | \$ | 11,729 | \$ | 44,906 | \$ | 100,848 |

## Trust Preferred Securities

Trust preferred securities (Trust Securities) are issued by the trust companies (the Trusts) that were deconsolidated by the Corporation as a result of the adoption of FIN 46R. These Trust Securities are mandatorily redeemable preferred security obligations of the Trusts. The sole assets of the Trusts are Junior Subordinated Deferrable Interest Notes of the Corporation (the Notes). The Trusts are 100 percent owned finance subsidiaries of the Corporation. Obligations associated with these securities are included in junior subordinated notes related to Trust Securities in the Long-term Debt table on the previous page. See Note 15 of the Consolidated Financial Statements for a discussion regarding the treatment for regulatory capital purposes of the Trust Securities.

At December 31, 2005, the Corporation had 32 Trusts which have issued Trust Securities to the public. Certain of the Trust Securities were issued at a discount and may be redeemed prior to maturity at the option of the Corporation. The Trusts have invested the proceeds of such Trust Securities in the Notes. Each issue of the Notes has an interest rate equal to the corresponding Trust Securities distribution rate. The Corporation has the right to defer payment of interest on the Notes at any time or from time to time for a period not exceeding five years provided that no extension period may extend beyond the stated maturity of the relevant Notes. During any such extension period, distributions on the Trust Securities will also be deferred, and the Corporation's ability to pay dividends on its common and preferred stock will be restricted.

The Trust Securities are subject to mandatory redemption upon repayment of the related Notes at their stated maturity dates or their earlier redemption at a redemption price equal to their liquidation amount plus accrued distributions to the date fixed for redemption and the premium, if any, paid by the Corporation upon concurrent repayment of the related Notes.

Periodic cash payments and payments upon liquidation or redemption with respect to Trust Securities are guaranteed by the Corporation to the extent of funds held by the Trusts (the Preferred Securities Guarantee). The Preferred Securities Guarantee, when taken together with the Corporation's other obligations, including its obligations under the Notes, will constitute a full and unconditional guarantee, on a subordinated basis, by the Corporation of payments due on the Trust Securities.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
The following table is a summary of the outstanding Trust Securities and the Notes at December 31, 2005 as originated by Bank of America Corporation and the predecessor banks.

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issuer | Issuance Date |  | regate <br> ncipal <br> unt of <br> rust <br> urities |  | egate <br> cipal <br> ount <br> Notes | Stated Maturity of the Notes | Per Annum Interest Rate of the Notes | Interest Payment Dates | Redemption Period |
| Bank of America |  |  |  |  |  |  |  |  |  |
| Capital Trust I | December 2001 | \$ | 575 | \$ | 593 | December 2031 | 7.00\% | 3/15,6/15,9/15,12/15 | On or after 12/15/06 |
| Capital Trust II | January 2002 |  | 900 |  | 928 | February 2032 | 7.00 | 2/1, 5/1,8/1,11/1 | On or after 2/01/07 |
| Capital Trust III | August 2002 |  | 500 |  | 516 | August 2032 | 7.00 | 2/15, 5/15,8/15,11/15 | On or after 8/15/07 |
| Capital Trust IV | April 2003 |  | 375 |  | 387 | May 2033 | 5.88 | 2/1, 5/1,8/1,11/1 | On or after 5/01/08 |
| Capital Trust V | November 2004 |  | 518 |  | 534 | November 2034 | 6.00 | 2/3, 5/3,8/3,11/3 | On or after 11/03/09 |
| Capital Trust VI | February 2005 |  | 1,000 |  | 1,031 | March 2035 | 5.63 | 3/8,9/8 | Any time |
| Capital Trust VII | August 2005 |  | 1,461 |  | 1,507 | August 2035 | 5.25 | 2/10,8/10 | Any time |
| Capital Trust VIII | August 2005 |  | 530 |  | 546 | August 2035 | 6.00 | 2/25,5/25,8/25,11/25 | On or after 8/25/10 |
| NationsBank |  |  |  |  |  |  |  |  |  |
| Capital Trust II | December 1996 |  | 365 |  | 376 | December 2026 | 7.83 | 6/15,12/15 | On or after 12/15/06 |
| Capital Trust III | February 1997 |  | 494 |  | 509 | January 2027 | $\begin{array}{r} \text { 3-mo. LIBOR } \\ +55 \mathrm{bps} \end{array}$ | 1/15,4/15,7/15,10/15 | On or after 1/15/07 |
| Capital Trust IV | April 1997 |  | 498 |  | 513 | April 2027 | 8.25 | 4/15,10/15 | On or after 4/15/07 |
| BankAmerica |  |  |  |  |  |  |  |  |  |
| Institutional Capital A | November 1996 |  | 450 |  | 464 | December 2026 | 8.07 | 6/30,12/31 | On or after 12/31/06 |
| Institutional Capital B | November 1996 |  | 300 |  | 309 | December 2026 | 7.70 | 6/30,12/31 | On or after 12/31/06 |
| Capital II | December 1996 |  | 450 |  | 464 | December 2026 | 8.00 | 6/15,12/15 | On or after 12/15/06 |
| Capital III | January 1997 |  | 400 |  | 412 | January 2027 | $\begin{array}{r} \text { 3-mo. LIBOR } \\ +57 \mathrm{bps} \end{array}$ | 1/15,4/15, 7/15,10/15 | On or after 1/15/02 |
| Barnett |  |  |  |  |  |  |  |  |  |
| Capital I | November 1996 |  | 300 |  | 309 | December 2026 | 8.06 | 6/1,12/1 | On or after 12/01/06 |
| Capital II | December 1996 |  | 200 |  | 206 | December 2026 | 7.95 | 6/1,12/1 | On or after 12/01/06 |
| Capital III | January 1997 |  | 250 |  | 258 | February 2027 | $\begin{array}{r} \text { 3-mo. LIBOR } \\ +62.5 \mathrm{bps} \end{array}$ | 2/1,5/1,8/1,11/1 | On or after 2/01/07 |
| Fleet |  |  |  |  |  |  |  |  |  |
| Capital Trust II | December 1996 |  | 250 |  | 258 | December 2026 | 7.92 | 6/15,12/15 | On or after 12/15/06 |
| Capital Trust V | December 1998 |  | 250 |  | 258 | December 2028 | $\begin{array}{r} \text { 3-mo. LIBOR } \\ +100 \mathrm{bps} \end{array}$ | 3/18, 6/18,9/18, $12 / 18$ | On or after 12/18/03 |
| Capital Trust VII | September 2001 |  | 500 |  | 515 | December 2031 | 7.20 | 3/15, 6/15,9/15, $12 / 15$ | On or after 9/17/06 |
| Capital Trust VIII | March 2002 |  | 534 |  | 551 | March 2032 | 7.20 | 3/15, 6/15,9/15,12/15 | On or after 3/08/07 |
| Capital Trust IX | July 2003 |  | 175 |  | 180 | August 2033 | 6.00 | 2/1, 5/1,8/1,11/1 | On or after 7/31/08 |
| BankBoston |  |  |  |  |  |  |  |  |  |
| Capital Trust I | November 1996 |  | 250 |  | 258 | December 2026 | 8.25 | 6/15,12/15 | On or after 12/15/06 |
| Capital Trust II | December 1996 |  | 250 |  | 258 | December 2026 | 7.75 | 6/15,12/15 | On or after 12/15/06 |
| Capital Trust III | June 1997 |  | 250 |  | 258 | June 2027 | $\begin{array}{r} \text { 3-mo. LIBOR } \\ +75 \mathrm{bps} \end{array}$ | 3/15, 6/15,9/15,12/15 | On or after 6/15/07 |
| Capital Trust IV | June 1998 |  | 250 |  | 258 | June 2028 | $\begin{array}{r} \text { 3-mo. } \begin{array}{r} \text { LIBOR } \\ +60 \mathrm{bps} \end{array} \end{array}$ | 3/8, 6/8,9/8,12/8 | On or after 6/08/03 |
| Summit |  |  |  |  |  |  |  |  |  |
| Capital Trust I | March 1997 |  | 150 |  | 155 | March 2027 | 8.40 | 3/15,9/15 | On or after 3/15/07 |
| Progress |  |  |  |  |  |  |  |  |  |
| Capital Trust I | June 1997 |  | 9 |  | 9 | June 2027 | 10.50 | 6/1,12/1 | On or after 6/01/07 |
| Capital Trust II | July 2000 |  | 6 |  | 6 | July 2030 | 11.45 | 1/19,7/19 | On or after 7/19/10 |
| Capital Trust III | November 2002 |  | 10 |  | 10 | November 2032 | $\begin{array}{r} \text { 3-mo. LIBOR } \\ +33.5 \mathrm{bps} \end{array}$ | 2/15,5/15,8/15,11/15 | On or after 11/15/07 |
| Capital Trust IV | December 2002 |  | 5 |  | 5 | January 2033 | $\begin{array}{r} \text { 3-mo. LIBOR } \\ +33.5 \mathrm{bps} \end{array}$ | 1/7, 4/7,7/7,10/7 | On or after 1/07/08 |
| Total |  | \$ | 12,455 | \$ | 12,841 |  |  |  |  |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Note 13-Commitments and Contingencies

In the normal course of business, the Corporation enters into a number of off-balance sheet commitments. These commitments expose the Corporation to varying degrees of credit and market risk and are subject to the same credit and market risk limitation reviews as those instruments recorded on the Corporation's Consolidated Balance Sheet.

## Credit Extension Commitments

The Corporation enters into commitments to extend credit such as loan commitments, SBLCs and commercial letters of credit to meet the financing needs of its customers. The outstanding unfunded lending commitments shown in the following table have been reduced by amounts participated to other financial institutions of $\$ 30.4$ billion and $\$ 23.4$ billion at December 31, 2005 and 2004. The carrying amount for these commitments, which represents the liability recorded related to these instruments, at December 31 , 2005 and 2004 was $\$ 458$ million and $\$ 520$ million. At December 31, 2005, the carrying amount included deferred revenue of $\$ 63$ million and a reserve for unfunded lending commitments of $\$ 395$ million. At December 31, 2004, the carrying amount included deferred revenue of $\$ 118$ million and a reserve for unfunded lending commitments of $\$ 402$ million.

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
| (Dollars in millions) |  |  |
| Loan commitments ${ }^{(1)}$ | \$277,757 | \$ 245,042 |
| Home equity lines of credit | 78,626 | 60,128 |
| Standby letters of credit and financial guarantees | 43,095 | 42,850 |
| Commercial letters of credit | 5,154 | 5,653 |
| Legally binding commitments | 404,632 | 353,673 |
| Credit card lines | 192,968 | 165,694 |
| Total | \$597,600 | \$ 519,367 |

(1) At December 31, 2005 and 2004, there were equity commitments of $\$ 1.4$ billion and $\$ 2.0$ billion, related to obligations to further fund Principal Investing equity investments.

Legally binding commitments to extend credit generally have specified rates and maturities. Certain of these commitments have adverse change clauses that help to protect the Corporation against deterioration in the borrowers' ability to pay.

The Corporation issues SBLCs and financial guarantees to support the obligations of its customers to beneficiaries. Additionally, in many cases, the Corporation holds collateral in various forms against these SBLCs. As part of its risk management activities, the Corporation continuously monitors the creditworthiness of the customer as well as SBLC exposure; however, if the customer fails to perform the specified obligation to the beneficiary, the beneficiary may draw upon the SBLC by presenting documents that are in compliance with the letter of credit terms. In that event, the Corporation either repays the money borrowed or advanced, makes payment on account of the indebtedness of the customer or makes payment on account of the default by the customer in the performance of an obligation to the beneficiary up to the full notional amount of the SBLC. The customer is obligated to reimburse the Corporation for any such payment. If the customer fails to pay, the Corporation would, as contractually permitted, liquidate collateral and/or set off accounts.

Commercial letters of credit, issued primarily to facilitate customer trade finance activities, are usually collateralized by the underlying goods being shipped to the customer and are generally short-term. Credit card lines are unsecured commitments that are not legally binding. Management reviews credit card lines at least annually, and upon evaluation of the customers' creditworthiness, the Corporation has the right to terminate or change certain terms of the credit card lines.

The Corporation uses various techniques to manage risk associated with these types of instruments that include obtaining collateral and/or adjusting commitment amounts based on the borrower's financial condition; therefore, the total commitment amount does not necessarily represent the actual risk of loss or future cash requirements. For each of these types of instruments, the Corporation's maximum exposure to credit loss is represented by the contractual amount of these instruments.

## Other Commitments

At December 31, 2005 and 2004, charge cards (nonrevolving card lines) to individuals and government entities guaranteed by the U.S. government in the amount of $\$ 9.4$ billion and $\$ 10.9$ billion were not included in credit card

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

line commitments in the previous table. The outstanding balances related to these charge cards were $\$ 171$ million and $\$ 205$ million at December 31 , 2005 and 2004.
At December 31, 2005, the Corporation had whole mortgage loan purchase commitments of $\$ 4.0$ billion, all of which will settle in the first quarter of 2006 . At December 31, 2004, the Corporation had whole mortgage loan purchase commitments of $\$ 3.3$ billion, all of which settled in the first quarter of 2005 . At December 31 , 2005 and 2004, the Corporation had no forward whole mortgage loan sale commitments.

The Corporation has entered into operating leases for certain of its premises and equipment. Commitments under these leases approximate $\$ 1.3$ billion in 2006 , $\$ 1.1$ billion in 2007, $\$ 1.1$ billion in 2008, $\$ 799$ million in 2009, $\$ 650$ million in 2010 and $\$ 3.5$ billion for all years thereafter.

In 2005, the Corporation entered into an agreement for the committed purchase of retail automotive loans over a five-year period, ending June 30, 2010. In 2005, the Corporation purchased $\$ 5.0$ billion of such loans and at December 31, 2005, the remaining commitment amount was $\$ 47.0$ billion. Under the agreement, the Corporation is committed to purchase up to $\$ 7.0$ billion of such loans for the period January 1, 2006 through June 30, 2006 and up to $\$ 10.0$ billion in each of the agreement's next four fiscal years.

## Other Guarantees

The Corporation sells products that offer book value protection primarily to plan sponsors of Employee Retirement Income Security Act of 1974 (ERISA) governed pension plans, such as $401(\mathrm{k})$ plans and 457 plans. The book value protection is provided on portfolios of intermediate/short-term investment grade fixed income securities and is intended to cover any shortfall in the event that plan participants withdraw funds when market value is below book value. The Corporation retains the option to exit the contract at any time. If the Corporation exercises its option, the purchaser can require the Corporation to purchase zero coupon bonds with the proceeds of the liquidated assets to assure the return of principal. To manage its exposure, the Corporation imposes significant restrictions and constraints on the timing of the withdrawals, the manner in which the portfolio is liquidated and the funds are accessed, and the investment parameters of the underlying portfolio. These constraints, combined with structural protections, are designed to provide adequate buffers and guard against payments even under extreme stress scenarios. These guarantees are booked as derivatives and marked to market in the trading portfolio. At December 31, 2005 and 2004, the notional amount of these guarantees totaled $\$ 34.0$ billion and $\$ 26.3$ billion with estimated maturity dates between 2006 and 2035. As of December 31, 2005 and 2004, the Corporation has not made a payment under these products, and management believes that the probability of payments under these guarantees is remote.

The Corporation also sells products that guarantee the return of principal to investors at a preset future date. These guarantees cover a broad range of underlying asset classes and are designed to cover the shortfall between the market value of the underlying portfolio and the principal amount on the preset future date. To manage its exposure, the Corporation requires that these guarantees be backed by structural and investment constraints and certain pre-defined triggers that would require the underlying assets or portfolio to be liquidated and invested in zero-coupon bonds that mature at the preset future date. The Corporation is required to fund any shortfall at the preset future date between the proceeds of the liquidated assets and the purchase price of the zero-coupon bonds. These guarantees are booked as derivatives and marked to market in the trading portfolio. At December 31, 2005 and 2004, the notional amount of these guarantees totaled $\$ 6.5$ billion and $\$ 8.1$ billion. These guarantees have various maturities ranging from 2006 to 2016. At December 31, 2005 and 2004, the Corporation had not made a payment under these products, and management believes that the probability of payments under these guarantees is remote.

The Corporation also has written put options on highly rated fixed income securities. Its obligation under these agreements is to buy back the assets at predetermined contractual yields in the event of a severe market disruption in the short-term funding market. These agreements have various maturities ranging from two to seven years, and the pre-determined yields are based on the quality of the assets and the structural elements pertaining to the market disruption. The notional amount of these put options was $\$ 803$ million and $\$ 653$ million at December 31, 2005 and 2004. Due to the high quality of the assets and various structural protections, management believes that the probability of incurring a loss under these agreements is remote.

In the ordinary course of business, the Corporation enters into various agreements that contain indemnifications, such as tax indemnifications, whereupon payment may become due if certain external events occur, such as a change in tax law. These agreements typically contain an early termination clause that permits the Corporation to exit the agreement upon these events. The maximum potential future payment under indemnification agreements is difficult to assess for several reasons, including the inability to predict future changes in tax and other laws, the difficulty in determining how such laws would apply to parties in contracts, the absence of exposure limits contained in standard

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

contract language and the timing of the early termination clause. Historically, any payments made under these guarantees have been de minimis. Management has assessed the probability of making such payments in the future as remote.

The Corporation has entered into additional guarantee agreements, including lease end obligation agreements, partial credit guarantees on certain leases, real estate joint venture guarantees, sold risk participation swaps and sold put options that require gross settlement. The maximum potential future payment under these agreements was approximately $\$ 1.8$ billion and $\$ 2.1$ billion at December 31, 2005 and 2004. The estimated maturity dates of these obligations are between 2006 and 2033 . The Corporation has made no material payments under these guarantees.

The Corporation provides credit and debit card processing services to various merchants, processing credit and debit card transactions on their behalf. In connection with these services, a liability may arise in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder's favor and the merchant defaults upon its obligation to reimburse the cardholder. A cardholder, through its issuing bank, generally has until the later of up to four months after the date a transaction is processed or the delivery of the product or service to present a chargeback to the Corporation as the merchant processor. If the Corporation is unable to collect this amount from the merchant, it bears the loss for the amount paid to the cardholder. In 2005 and 2004, the Corporation processed $\$ 352.9$ billion and $\$ 143.1$ billion of transactions and recorded losses as a result of these chargebacks of $\$ 13$ million and $\$ 6$ million.

At December 31, 2005 and 2004, the Corporation held as collateral approximately $\$ 248$ million and $\$ 203$ million of merchant escrow deposits which the Corporation has the right to set off against amounts due from the individual merchants. The Corporation also has the right to offset any payments with cash flows otherwise due to the merchant. Accordingly, the Corporation believes that the maximum potential exposure is not representative of the actual potential loss exposure. The Corporation believes the maximum potential exposure for chargebacks would not exceed the total amount of merchant transactions processed through Visa and MasterCard for the last four months, which represents the claim period for the cardholder, plus any outstanding delayed-delivery transactions. As of December 31, 2005 and 2004, the maximum potential exposure totaled approximately $\$ 118.2$ billion and $\$ 93.4$ billion.

Within the Corporation's brokerage business, the Corporation has contracted with a third party to provide clearing services that include underwriting margin loans to the Corporation's clients. This contract stipulates that the Corporation will indemnify the third party for any margin loan losses that occur in their issuing margin to the Corporation's clients. The maximum potential future payment under this indemnification was $\$ 1.1$ billion and $\$ 1.2$ billion at December 31, 2005 and 2004. Historically, any payments made under this indemnification have been immaterial. As these margin loans are highly collateralized by the securities held by the brokerage clients, the Corporation has assessed the probability of making such payments in the future as remote. This indemnification would end with the termination of the clearing contract.

For additional information on recourse obligations related to residential mortgage loans sold and other guarantees related to securitizations, see Note 9 of the Consolidated Financial Statements.

## Litigation and Regulatory Matters

In the ordinary course of business, the Corporation and its subsidiaries are routinely defendants in or parties to many pending and threatened legal actions and proceedings, including actions brought on behalf of various classes of claimants. Certain of these actions and proceedings are based on alleged violations of consumer protection, securities, environmental, banking, employment and other laws. In certain of these actions and proceedings, claims for substantial monetary damages are asserted against the Corporation and its subsidiaries.

In the ordinary course of business, the Corporation and its subsidiaries are also subject to regulatory examinations, information gathering requests, inquiries and investigations. Certain subsidiaries of the Corporation are registered broker/dealers or investment advisors and are subject to regulation by the SEC, the National Association of Securities Dealers, the New York Stock Exchange and state securities regulators. In connection with formal and informal inquiries by those agencies, such subsidiaries receive numerous requests, subpoenas and orders for documents, testimony and information in connection with various aspects of their regulated activities.

In view of the inherent difficulty of predicting the outcome of such litigation and regulatory matters, particularly where the claimants seek very large or indeterminate damages or where the cases present novel legal theories or involve a large number of parties, the Corporation cannot state with confidence what the eventual outcome of the pending matters will be, what the timing of the ultimate resolution of these matters will be, or what the eventual loss, fines or penalties related to each pending matter may be.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

In accordance with SFAS No. 5, "Accounting for Contingencies", the Corporation establishes reserves for litigation and regulatory matters when those matters present loss contingencies that are both probable and estimable. When loss contingencies are not both probable and estimable, the Corporation does not establish reserves. In some of the matters described below, including but not limited to the Parmalat Finanziaria, S.p.A. matter, loss contingencies are not both probable and estimable in the view of management, and, accordingly, reserves have not been established for those matters. Based on current knowledge, management does not believe that loss contingencies, if any, arising from pending litigation and regulatory matters, including the litigation and regulatory matters described below, will have a material adverse effect on the consolidated financial position or liquidity of the Corporation, but may be material to the Corporation's operating results for any particular reporting period.

## Adelphia Communications Corporation (Adelphia)

Bank of America, N.A. (BANA) and Banc of America Securities LLC (BAS) are defendants, among other defendants, in a putative class action and individual civil actions relating to Adelphia. The first of these actions was filed in June 2002; these actions have been consolidated for pre-trial purposes in the U.S. District Court for the Southern District of New York. BAS was a member of seven underwriting syndicates of securities issued by Adelphia, and BANA was an agent and/or lender in connection with five credit facilities in which Adelphia subsidiaries were borrowers. Fleet National Bank (FNB) and Fleet Securities, Inc. (FSI) are also named as defendants in certain of the actions. FSI was a member of three underwriting syndicates of securities issued by Adelphia, and FNB was a lender in connection with four credit facilities in which Adelphia subsidiaries were borrowers. The complaints allege claims under the Securities Act of 1933, the Securities Exchange Act of 1934, and various state law theories. The complaints seek damages of unspecified amounts.

The court has granted the motions of BANA, BAS and other bank defendants to dismiss certain class plaintiffs' claims on statute of limitations grounds. The court permitted plaintiffs who purchased bonds in a $2001 \$ 750$ million bond offering, of which BAS underwrote fifty percent, to assert claims against BAS relating to that offering and certain other offerings made under the same registration statement. The court has also granted in part and denied in part defendants' motions to dismiss certain of the individual actions. Other motions to dismiss the class action and certain of the individual actions remain pending.

BANA, BAS, FNB, and FSI are also defendants in an adversary proceeding brought by the Official Committee of Unsecured Creditors on behalf of Adelphia and Adelphia as co-plaintiffs that had been pending in the U.S. Bankruptcy Court for the Southern District of New York. The lawsuit names over 400 defendants and asserts over 50 claims under federal statutes, including the Bank Holding Company Act, state common law, and various provisions of the Bankruptcy Code. The plaintiffs seek avoidance and recovery of payments, equitable subordination, disallowance and re-characterization of claims, and recovery of damages in an unspecified amount. The Official Committee of Equity Security Holders of Adelphia has intervened in this proceeding and filed its own complaint, which is similar to the unsecured creditors' committee complaint and also asserts claims under RICO and additional state law theories. BANA, BAS and FSI have filed motions to dismiss both complaints. On February 9, 2006, the U.S. District Court for the Southern District of New York overseeing the Adelphia securities litigation granted the motions of the adversary defendants to withdraw the adversary proceeding from the bankruptcy court, except with respect to the pending motions to dismiss.

## Data Treasury

The Corporation and BANA have been named as defendants in an action filed by Data Treasury Corporation in the U.S. District Court for the Eastern District of Texas. Plaintiff alleges that defendants have "provided, sold, installed, utilized, and assisted others to use and utilize image-based banking and archival solutions" in a manner that infringes United States Patent Nos. 5,910,988 and 6,032,137. Plaintiff seeks unspecified damages and injunctive relief against the alleged infringement. The court has scheduled a trial of this action for October 2, 2007.

The Corporation and BANA have been named as defendants, along with 54 other defendants, in an action filed by Data Treasury Corporation in the U.S. District Court for the Eastern District of Texas. Plaintiff alleges that the Corporation and BANA, among other defendants, are "making, using, selling, offering for sale, and/or importing into the United States, directly, contributory, and/or by inducement, without authority, products and services that fall within the scope of the claims of" United States Patent Nos. $5,265,007 ; 5,583,759 ; 5,717,868$; and 5,930,778. Plaintiff seeks unspecified damages and injunctive relief against the alleged infringement.

## In re Initial Public Offering Securities

Beginning in 2001, Robertson Stephens, Inc. (an investment banking subsidiary of FleetBoston that ceased operations during 2002), BAS, other underwriters, and various issuers and others, were named as defendants in

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## Notes to Consolidated Financial Statements-(Continued)

purported class action lawsuits alleging violations of federal securities laws in connection with the underwriting of initial public offerings (IPOs) and seeking unspecified damages. Robertson Stephens, Inc. and BAS were named in certain of the 309 purported class actions that have been consolidated in the U.S. District Court for the Southern District of New York as In re Initial Public Offering Securities Litigation. The plaintiffs contend that the defendants failed to make certain required disclosures and manipulated prices of IPO securities through, among other things, alleged agreements with institutional investors receiving allocations to purchase additional shares in the aftermarket, and false and misleading analyst reports. On October 13, 2004, the court granted in part and denied in part plaintiffs' motions to certify as class actions six of the 309 cases. On June 30, 2005, the U.S. Court of Appeals for the Second Circuit granted the underwriter defendants' petition for permission to appeal the court's class certification order. The appeal is pending.

The plaintiffs have reached a settlement with 298 of the issuer defendants, in which the issuer defendants guaranteed that the plaintiffs will receive at least $\$ 1.0$ billion in the settled actions and assigned to the plaintiffs the issuers' interest in all claims against the underwriters for "excess compensation." On February 15, 2005, the U.S. District Court for the Southern District of New York conditionally approved the issuer defendants' settlement. A fairness hearing is scheduled for April $24,2006$.

Robertson Stephens, Inc. and other underwriters also have been named as defendants in putative class action lawsuits filed in the U.S. District Court for the Southern District of New York under the federal antitrust laws alleging that the underwriters conspired to manipulate the aftermarkets for IPO securities and to extract anticompetitive fees in connection with IPOs. The complaint seeks declaratory relief and unspecified treble damages. On September 28, 2005, the Court of Appeals for the Second Circuit reversed the district court's dismissal of the antitrust class actions, remanding the cases to the district court for further proceedings. The defendants have filed a petition for certiorari with the United States Supreme Court, which is pending.

## Interchange Anti-trust Litigation

The Corporation and certain of its subsidiaries are defendants in putative class actions that have been transferred for coordinated pre-trial proceedings to the U.S. District Court for the Eastern District of New York, under the caption In Re Payment Card Interchange Fee and Merchant Discount Anti-Trust Litigation. Defendants include other financial institutions and, among others, Visa and MasterCard. Plaintiffs seek certification of a class of retail merchants and allege, among other claims, that defendants conspired to fix the level of interchange and merchant discount fees and that certain practices that prohibit merchants from charging cardholders for fees the merchant pays to the credit card companies violate the federal antitrust laws. Plaintiffs seek unspecified treble damages and injunctive relief.

## Miller

On August 13, 1998, a predecessor of BANA was named as a defendant in a class action filed in Superior Court of California, County of San Francisco, entitledPaul J. Miller v. Bank of America, N.A., challenging its practice of debiting accounts that received, by direct deposit, governmental benefits to repay fees incurred in those accounts. The action alleges fraud, negligent misrepresentation and violations of certain California laws. On October 16, 2001, a class was certified consisting of more than one million California residents who have, had or will have, at any time after August 13, 1994, a deposit account with BANA into which payments of public benefits are or have been directly deposited by the government. The case proceeded to trial on January 20, 2004.

On March 4, 2005, the trial court entered a judgment that awards the plaintiff class restitution in the amount of $\$ 284$ million, plus attorneys' fees, and provides that class members whose accounts were assessed an insufficient funds fee in violation of law suffered substantial emotional or economic harm and, therefore, are entitled to an additional $\$ 1,000$ penalty. The judgment also includes injunctive relief.

On May 13, 2005, BANA filed with the California Court of Appeal, First Appellate District, a notice of appeal and, on May 16, 2005, a writ of supersedeas, seeking a stay of the trial court's judgment pending appeal. On November 22, 2005, the Court of Appeal granted BANA's writ, staying the judgment, including the injunction, pending appeal. The appeal remains pending.

## Mutual Fund Operations Matters

In early 2005 , the Corporation entered into settlement agreements with the New York Attorney General and the SEC relating to late trading and market timing of mutual funds. The Corporation is continuing to respond to inquiries from federal and state regulatory and law enforcement agencies concerning mutual fund related matters.

In addition, lawsuits seeking unspecified damages concerning mutual fund trading were brought against the Corporation and its pre-merger FleetBoston subsidiaries, including putative class actions purportedly brought on behalf

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

of shareholders in Nations Funds mutual funds, derivative actions brought on behalf of one or more Nations Funds mutual funds by Nations Funds shareholders, putative ERISA class actions brought on behalf of participants in Bank of America Corporation's $401(\mathrm{k})$ plan, derivative actions brought against the Corporation's directors on behalf of the Corporation by shareholders in the Corporation, class actions and derivative actions brought by shareholders in third-party mutual funds alleging that the Corporation or its subsidiaries facilitated improper trading in those funds, and a private attorney general action brought under California law. The lawsuits filed to date with respect to pre-merger FleetBoston subsidiaries include putative class actions purportedly brought on behalf of shareholders in Columbia mutual funds, derivative actions brought on behalf of one or more Columbia mutual funds or trusts by Columbia mutual fund shareholders, and an individual shareholder action.

All lawsuits pending in federal courts with respect to alleged late trading or market timing in mutual funds have been transferred to the U.S. District Court for the District of Maryland for coordinated pre-trial proceedings under the caption In re Mutual Funds Investment Litigation, other than a putative class action complaint filed on February 22, 2006 in the U.S. District Court for the Southern District of New York alleging, among other things, market timing in the Nations Funds. Motions to remand to state court remain pending in two of those lawsuits. One lawsuit that originated in state court was removed to the U.S. District Court for the Southern District of Illinois. Pursuant to an order of the U.S. Court of Appeals for the Seventh Circuit, the U.S. District Court for the Southern District of Illinois dismissed that action. On January 6, 2006, the U.S. Supreme Court granted plaintiff's petition for review on the issue of whether the Court of Appeals for the Seventh Circuit had appellate jurisdiction to review the remand order.

On August 25, 2005, the U.S. District Court for the District of Maryland dismissed the state law claims and derivative claims filed by Janus shareholders against the Corporation and certain of its subsidiaries. The claims under Section 10(b) of the Securities Exchange Act of 1934 were not dismissed. On November 3, 2005, the court dismissed the state law claims and derivative claims filed against the Corporation and certain of its subsidiaries by shareholders in various third-party mutual funds. The claims under Section 10(b) of the Securities Exchange Act of 1934 were not dismissed. Also on November 3, 2005, the court dismissed the claims under the Securities Act of 1933, the claims under Sections 34(b) and 36(a) of the Investment Company Act of 1940 (ICA) and the state law claims against the Corporation and certain of its pre-merger FleetBoston subsidiaries. The claims under Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Section 36(b) of the ICA were not dismissed.

On December 15, 2005, the Corporation and its named subsidiaries entered into a settlement of the direct and derivative claims brought on behalf of the Nations Funds shareholders and the ERISA claims brought on behalf of Bank of America Corporation's 401(k) plan participants. Among other conditions, the settlement is contingent upon a minimum threshold amount being received by the Nations Funds shareholders and/or the Nations Funds mutual funds from the previously established regulatory settlement fund consisting of $\$ 250$ million in disgorgement and $\$ 125$ million in civil penalties paid by the Corporation in 2005. The settlement is subject to court approval. If the settlement is approved, the Corporation and its named subsidiaries would pay settlement administration costs and fees to plaintiffs' counsel as approved by the court.

## Parmalat Finanziaria S.p.A.

On December 24, 2003, Parmalat Finanziaria S.p.A. was admitted into insolvency proceedings in Italy, known as "extraordinary administration." The Corporation, through certain of its subsidiaries, including BANA, provided financial services and extended credit to Parmalat and its related entities. On June 21, 2004, Extraordinary Commissioner Dr. Enrico Bondi filed with the Italian Ministry of Production Activities a plan of reorganization for the restructuring of the companies of the Parmalat group that are included in the Italian extraordinary administration proceeding.

In July 2004, the Italian Ministry of Production Activities approved the Extraordinary Commissioner's restructuring plan, as amended, for the Parmalat group companies that are included in the Italian extraordinary administration proceeding. This plan was approved by the voting creditors of Parmalat and subsequently, on October 1 , 2005, the Court of Parma, Italy issued its decision approving those claimants who would be recognized as creditors in the proceeding.

Litigation and investigations relating to Parmalat are pending in both Italy and the United States, and the Corporation is responding to inquiries concerning Parmalat from regulatory and law enforcement authorities in Italy and the United States.

Proceedings in Italy
On May 26, 2004, the Public Prosecutor's Office for the Court of Milan, Italy filed criminal charges against Luca Sala, Luis Moncada, and Antonio Luzi, three former employees, alleging the crime of market manipulation in connection with a press release issued by Parmalat. The Public Prosecutor's Office also filed a related charge against the

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## Notes to Consolidated Financial Statements-(Continued)

Corporation asserting administrative liability based on an alleged failure to maintain an organizational model sufficient to prevent the alleged criminal activities of its former employees. Preliminary hearings began on this charge on February 22, 2006.

The main trial of the market manipulation charges against Messrs. Luzi, Moncada, and Sala began in the Court of Milan, Italy on September 28, 2005. Hearing dates in this trial are currently set through June 2006. The Corporation is participating in this trial as a party that has been damaged by the alleged actions of defendants other than its former employees, including former Parmalat officials. Additionally, pursuant to a December 19, 2005 court ruling, other third parties are participating in the trial who claim damages against BANA as a result of the alleged criminal violations of the Corporation's former employees and other defendants.

Separately, The Public Prosecutor's Office for the Court of Parma, Italy is conducting an investigation into the collapse of Parmalat. The Corporation has cooperated, and continues to cooperate, with The Public Prosecutor's Office with respect to this investigation. The Public Prosecutor's Office has given notice of its intention to file charges, including a charge of the crime of fraudulent bankruptcy under Italian criminal law, in connection with this investigation against the same three former employees of the Corporation who are named in the Milan criminal proceedings, Messrs. Luzi, Moncada and Sala.

## Proceedings in the United States

On March 5, 2004, a First Amended Complaint was filed in a putative securities class action pending in the U.S. District Court for the Southern District of New York entitled Southern Alaska Carpenters Pension Fund et al. v. Bonlat Financing Corporation et al.,which names the Corporation as a defendant. The action is brought on behalf of a putative class of purchasers of Parmalat securities. The First Amended Complaint alleges causes of action against the Corporation for violations of the federal securities laws based upon the Corporation's alleged role in the alleged Parmalat accounting fraud. This action was consolidated with several other putative class actions filed against multiple defendants, and on October 18, 2004, an Amended Consolidated Complaint was filed. Unspecified damages are being sought. On July 13, 2005, the court granted in its entirety the motion to dismiss filed by the Corporation, BANA and Banc of America Securities Limited in the consolidated putative class actions. The court granted the plaintiffs a right to file a second amended complaint. After the filing of the second amended complaint and the Corporation's motion to dismiss such complaint, on February 9 , 2006, the court granted the Corporation's motion to dismiss in part, allowing the plaintiff to proceed on claims with respect to two transactions entered into between the Corporation and Parmalat. On February 27, 2006, the Corporation filed its answer to the second amended complaint.

On October 7, 2004, Enrico Bondi filed an action in the U.S. District Court for the Western District of North Carolina on behalf of Parmalat and its shareholders and creditors against the Corporation and various related entities, entitled Dr. Enrico Bondi, Extraordinary Commissioner of Parmalat Finanziaria, S.p.A., et al. v. Bank of America Corporation, et al. (the Bondi Action). The complaint alleges federal and state RICO claims and various state law claims, including fraud. The complaint seeks damages in excess of $\$ 10.0$ billion. The Bondi Action was transferred to the U.S. District Court for the Southern District of New York for coordinated pre-trial purposes with the putative class actions and other related cases against non-Bank of America defendants under the caption In re Parmalat Securities Litigation.

On August 5, 2005, the U.S. District Court for the Southern District of New York granted the Corporation's motion to dismiss the Bondi Action in part, dismissing ten of the twelve counts. After the plaintiff's filing of a First Amended Complaint on September 9, 2005, and the Corporation's motion to dismiss such complaint on January 31, 2006, the court granted the Corporation's motion to dismiss in part, allowing the plaintiff to proceed on the previously dismissed claims with respect to three transactions entered into between the Corporation and Parmalat. On February 10, 2006, the Corporation filed its answer to the First Amended Complaint and also its request to file counterclaims in the Bondi Action.

On November 23, 2005, the Official Liquidators of Food Holdings Limited and Dairy Holdings Limited, two entities in liquidation proceedings in the Cayman Islands, filed a complaint in the U.S. District Court for the Southern District of New York against the Corporation and several related entities, entitled Food Holdings Ltd, et al. v. Bank of America Corp., et al. (the Food Holdings Action). The complaint in the Food Holdings Action alleges that the Corporation and other defendants conspired with Parmalat in carrying out transactions involving the plaintiffs in connection with the funding of Parmalat's Brazilian entities, and it asserts claims for fraud, negligent misrepresentation, breach of fiduciary duty and other related claims. The complaint seeks damages in excess of $\$ 400$ million. The Food Holdings Action was consolidated for pretrial purposes with the other pending actions in the In Re Parmalat Securities Litigation matter.

On November 23, 2005, the Provisional Liquidators of Parmalat Capital Finance Limited (PCFL) (who are also the Official Liquidators of Food Holdings Ltd. and Dairy Holdings Ltd.) filed a complaint against the Corporation and

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## Notes to Consolidated Financial Statements-(Continued)

several related entities in North Carolina state court for Mecklenburg County, entitled Parmalat Capital Finance Limited v. Bank of America Corp., et al.(the PCFL Action). PCFL is a Cayman Islands corporation that is in liquidation proceedings in Grand Cayman. The PCFL Action alleges that the Corporation and other defendants conspired with Parmalat insiders to loot and divert monies from PCFL, and it asserts claims for breach of fiduciary duty, aiding and abetting breach of fiduciary duty and other related claims. PCFL asserts that it lost hundreds of millions of dollars as a direct result of the Corporation's activities. The Corporation has filed a notice of removal to the U.S. District Court for the Western District of North Carolina. The PCFL Action has been transferred to the U.S. District Court for the Southern District of New York for coordinated pre-trial purposes with the other Parmalat-related proceedings.

On December 15, 2005, certain purchasers of Parmalat-related private placement offerings filed first amended petitions against the Corporation and various related entities in state courts in Iowa, entitled Principal Global Investors, LLC, et al. v. Bank of America Corporation, et al. (Principal Global Investorsand Monumental Life Insurance Company, et al. v. Bank of America Corporation, et al. (Monumental Life Insurance Company). The actions allege violations of Iowa state securities law and various state law claims, and seek rescission and unspecified damages based upon the Corporation's and related entities' alleged roles in certain private placement offerings issued by Parmalatrelated companies. On January 4 and 5, 2006, respectively, the Principal Global Investors case was removed to the U.S. District Court for the Southern District of Iowa, and the Monumental Life Insurance Company case was removed to the U.S. District Court for the Northern District of Iowa. On February 13, 2006, the Corporation filed its answers to each of these complaints. On February 15, 2006, these cases were consolidated for pretrial purposes with the In Re Parmalat Securities Litigation matter.

On January 18, 2006, Gerald K. Smith, in his capacity as Trustee of Farmland Dairies LLC Litigation Trust, filed a complaint against the Corporation, BANA, BAS, BASL, Bank of America National Trust \& Savings Association and BankAmerica International Limited, as well as other financial institutions and accounting firms, in the U.S. District Court for the Southern District of New York, entitled Gerald K. Smith, Litigation Trustee v. Bank of America Corporation, et al. (the "Farmland Action"). Prior to bankruptcy restructuring, Farmland Dairies LLC was a wholly-owned subsidiary of Parmalat USA Corporation, which was a wholly-owned subsidiary of Parmalat SpA. The Farmland Action asserts claims of aiding and abetting, breach of fiduciary duty, civil conspiracy and related claims against the Bank of America defendants and other defendants. The plaintiff seeks unspecified damages. On February 23, 2006, the plaintiff filed its first amended complaint.

## Pension Plan Matters

The Corporation is a defendant in a putative class action entitled William L. Pender, et al. v. Bank of America Corporation, et al.(formerly captioned Anita Pothier, et al. v. Bank of America Corporation, et al.), which was initially filed June 2004 in the U.S. District Court for the Southern District of Illinois and subsequently transferred to the U.S. District Court for the Western District of North Carolina. The action is brought on behalf of participants in or beneficiaries of The Bank of America Pension Plan (formerly known as the NationsBank Cash Balance Plan) and The Bank of America 401(k) Plan (formerly known as the NationsBank 401(k) Plan). The Third Amended Complaint names as defendants the Corporation, BANA, The Bank of America Pension Plan, The Bank of America 401(k) Plan, the Bank of America Corporation Corporate Benefits Committee and various members thereof, and PricewaterhouseCoopers LLP. The two named plaintiffs are alleged to be a current and a former participant in The Bank of America Pension Plan and 401(k) Plan.

The Third Amended Complaint alleges the defendants violated various provisions of ERISA, including that the design of The Bank of America Pension Plan violated ERISA's defined benefit pension plan standards and that such plan's definition of normal retirement age is invalid. In addition, the complaint alleges age discrimination in the design and operation of The Bank of America Pension Plan, unlawful lump sum benefit calculation, violation of ERISA's "anti-backloading" rule, improper benefit to the Corporation and its predecessor, and various prohibited transactions and fiduciary breaches. The complaint further alleges that certain voluntary transfers of assets by participants in The Bank of America 401(k) Plan to The Bank of America Pension Plan violated ERISA.

The complaint alleges that current and former participants in these plans are entitled to greater benefits and seeks declaratory relief, monetary relief in an unspecified amount, equitable relief, including an order reforming The Bank of America Pension Plan, attorneys' fees and interest.

The court has scheduled the case for trial in September 2006. On September 25, 2005, defendants moved to dismiss the Third Amended Complaint. The motion is pending.
On December 1, 2005, the named plaintiffs moved to certify classes consisting of, among others, (1) all persons who accrued or who are currently accruing benefits under The Bank of America Pension Plan and (2) all persons who elected

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

to have amounts representing their account balances under The Bank of America 401(k) Plan transferred to The Bank of America Pension Plan. The motion for class certification is pending.

The IRS is conducting an audit of the 1998 and 1999 tax returns of The Bank of America Pension Plan and The Bank of America 401(k) Plan. This audit includes a review of voluntary transfers by participants of $401(\mathrm{k})$ Plan assets to The Bank of America Pension Plan and whether such transfers were in accordance with applicable law. In December 2005, the Corporation received a Technical Advice Memorandum from the National Office of the IRS that concludes that the amendments made to The Bank of America 401(k) Plan in 1998 to permit the voluntary transfers to The Bank of America Pension Plan violated the anti-cutback rule of Section 411(d)(6) of the Internal Revenue Code. The Corporation continues to participate in administrative proceedings with the IRS regarding issues raised in the audit.

On September 29, 2004, a separate putative class action, entitled Donna C. Richards v. FleetBoston Financial Corp. and the FleetBoston Financial Pension Plan (Fleet Pension Plan), was filed in the U.S. District Court for the District of Connecticut on behalf of all former and current Fleet employees who on December 31, 1996, were not at least age 50 with 15 years of vesting service and who participated in the Fleet Pension Plan before January 1, 1997, and who have participated in the Fleet Pension Plan at any time since January 1, 1997.

The complaint alleges that FleetBoston or its predecessor violated ERISA by amending the Fleet Financial Group, Inc. Pension Plan (a predecessor to the Fleet Pension Plan) to add a cash balance benefit formula without notifying participants that the amendment significantly reduced their plan benefits, by conditioning the amount of benefits payable under the Fleet Pension Plan upon the form of benefit elected, by reducing the rate of benefit accruals on account of age, and by failing to inform participants of the correct amount of their pensions and related claims. The complaint also alleges that the Fleet Pension Plan violates the "anti-backloading" rule of ERISA.

The complaint seeks equitable and remedial relief, including a declaration that the cash balance amendment to the Fleet Pension Plan was ineffective, additional unspecified benefit payments, attorneys' fees and interest.

On December 28, 2004, plaintiff filed a motion for class certification. On January 25, 2005, the defendants moved to dismiss the action. These motions are pending. Refco

Beginning in October 2005, BAS was named as a defendant in several federal class action and derivative lawsuits filed in the U.S. District Court for the Southern District of New York relating to Refco Inc. The lawsuits variously name as other defendants Refco's outside auditors, certain officers and directors of Refco, other financial services companies (including in two cases the Corporation), and other individuals and companies. The actions allege violations of federal securities laws and state laws in connection with the sale of Refco securities, including the Refco senior subordinated notes offering in August 2004 and the Refco initial public offering in August 2005. Customers of Refco have also named BAS, the Corporation and other underwriters as defendants in a federal class action under the federal securities laws. The complaints seek unspecified damages. BAS is also responding to various regulatory inquiries relating to Refco.

## Trading and Research Activities

The SEC has been conducting a formal investigation with respect to certain trading and research-related activities of BAS. These matters primarily arose during the period 1999-2001 in BAS' San Francisco operations. In September 2005, the SEC staff advised BAS that it intends to recommend to the SEC an enforcement action against BAS in connection with these matters. This matter remains pending.

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## Notes to Consolidated Financial Statements-(Continued)

## Note 14-Shareholders' Equity and Earnings Per Common Share

The following table presents share repurchase activity for the three months and years ended December 31, 2005, 2004 and 2003, including total common shares repurchased under announced programs, weighted average per share price and the remaining buyback authority under announced programs.


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## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The Corporation will continue to repurchase shares, from time to time, in the open market or in private transactions through the Corporation's approved repurchase programs. The Corporation expects to continue to repurchase a number of shares of common stock at least equal to any shares issued under the Corporation's employee stock plans.

At December 31, 2005, the Corporation had 690,000 shares authorized and 382,450 shares, or $\$ 96$ million, outstanding of Bank of America $6.75 \%$ Perpetual Preferred Stock with a stated value of $\$ 250$ per share. Ownership is held in the form of depositary shares paying dividends quarterly at an annual rate of 6.75 percent. On or after April 15, 2006, the Corporation may redeem Bank of America $6.75 \%$ Perpetual Preferred Stock, in whole or in part, at its option, at $\$ 250$ per share, plus accrued and unpaid dividends.

The Corporation also had 805,000 shares authorized and 700,000 shares, or $\$ 175$ million, outstanding of Bank of America Fixed/Adjustable Rate Cumulative Preferred Stock with a stated value of $\$ 250$ per share. Ownership is held in the form of depositary shares paying dividends quarterly at an annual rate of 6.60 percent through April 1 , 2006. After April 1, 2006, the dividend rate on Fixed/Adjustable Rate Cumulative Preferred Stock will be a rate per annum equal to 0.50 percent plus the highest of the Treasury Bill Rate, the Ten Year Constant Maturity Rate, and the Thirty Year Constant Maturity Rate, as each term is defined in BAC's Amended and Restated Certificate of Designations establishing the Fixed/Adjustable Rate Cumulative Preferred Stock. The applicable rate per annum for any dividend period beginning on or after April 1,2006 will not be less than 7.00 percent nor greater than 13.00 percent. On or after April 1, 2006, the Corporation may redeem Bank of America Fixed/Adjustable Rate Cumulative Preferred Stock, in whole or in part, at its option, at $\$ 250$ per share, plus accrued and unpaid dividends.

In addition to the preferred stock described above, the Corporation had 35,045 shares authorized and 7,739 shares, or $\$ 1$ million, outstanding of the Series B Preferred Stock with a stated value of $\$ 100$ per share paying dividends quarterly at an annual rate of 7.00 percent. The Corporation may redeem the Series B Preferred Stock, in whole or in part, at its option, at $\$ 100$ per share, plus accrued and unpaid dividends.

All preferred stock outstanding has preference over our common stock with respect to the payment of dividends and distribution of our assets in the event of a liquidation or dissolution. Except in certain circumstances, the holders of preferred stock have no voting rights.

The following table presents the changes in Accumulated OCI for 2005 and 2004.

(1) Amounts shown are net-of-tax.
(2) The amount included in Accumulated OCI for terminated derivative contracts was a loss of $\$ 2.5$ billion and a gain of $\$ 143$ million, net-of-tax, at December 31, 2005 and 2004 .
 affects earnings.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The calculation of earnings per common share and diluted earnings per common share for 2005, 2004 and 2003 is presented below. See Note 1 of the Consolidated Financial Statements for a discussion on the calculation of earnings per common share.

 antidilutive.
(2) Includes incremental shares from assumed conversions of convertible preferred stock, restricted stock units, restricted stock shares and stock options

Effective for the third quarter dividend, the Board increased the quarterly cash dividend 11 percent from $\$ 0.45$ to $\$ 0.50$ per common share. In October 2005, the Board declared a fourth quarter cash dividend which was paid on December 23, 2005 to common shareholders of record on December 2, 2005. In January 2006, the Board declared a quarterly cash dividend of $\$ 0.50$ per common share payable on March 24, 2006 to shareholders of record on March 3, 2006

## Note 15-Regulatory Requirements and Restrictions

The Board of Governors of the Federal Reserve System (FRB) requires the Corporation's banking subsidiaries to maintain reserve balances based on a percentage of certain deposits. Average daily reserve balances required by the FRB were $\$ 6.4$ billion and $\$ 6.3$ billion for 2005 and 2004. Currency and coin residing in branches and cash vaults (vault cash) are used to partially satisfy the reserve requirement. The average daily reserve balances, in excess of vault cash, held with the Federal Reserve Bank amounted to $\$ 361$ million and $\$ 627$ million for 2005 and 2004.

The primary source of funds for cash distributions by the Corporation to its shareholders is dividends received from its banking subsidiaries. Bank of America, N.A., Bank of America, N.A. (USA) and Fleet National Bank declared and paid dividends of $\$ 7.4$ billion, $\$ 1.9$ billion and $\$ 750$ million, respectively, for 2005 to the parent. On June 13 , 2005, Fleet National Bank merged with and into Bank of America, N.A., with Bank of America, N.A. as the surviving entity. In 2006, Bank of America, N.A. and Bank of America, N.A. (USA) can declare and pay dividends to the parent of $\$ 12.1$ billion and $\$ 879$ million plus an additional amount equal to its net profits for 2006 , as defined by statute, up to the date of any such dividend declaration. The other subsidiary national banks can initiate aggregate dividend payments in 2006 of $\$ 44$ million plus an additional amount equal to their net profits for 2006, as defined by statute, up to the date of any such dividend declaration. The amount of dividends that each subsidiary bank may declare in a calendar year without approval by the OCC is the subsidiary bank's net profits for that year combined with its net retained profits, as defined, for the preceding two years.

The FRB, the OCC and the Federal Deposit Insurance Corporation (collectively, the Agencies) have issued regulatory capital guidelines for U.S. banking organizations. Failure to meet the capital requirements can initiate certain mandatory and discretionary actions by regulators that could have a material effect on the Corporation's financial statements. At December 31, 2005 and 2004, the Corporation, Bank of America, N.A. and Bank of America,

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

N.A. (USA) were classified as well-capitalized under this regulatory framework. There have been no conditions or events since December 31, 2005 that management believes have changed the Corporation's, Bank of America, N.A.'s and Bank of America, N.A. (USA)'s capital classifications.

The regulatory capital guidelines measure capital in relation to the credit and market risks of both on and off-balance sheet items using various risk weights. Under the regulatory capital guidelines, Total Capital consists of three tiers of capital. Tier 1 Capital includes Common Shareholders' Equity, Trust Securities, minority interests and qualifying Preferred Stock, less Goodwill and other adjustments. Tier 2 Capital consists of Preferred Stock not qualifying as Tier 1 Capital, mandatory convertible debt, limited amounts of subordinated debt, other qualifying term debt, the allowance for credit losses up to 1.25 percent of risk-weighted assets and other adjustments. Tier 3 Capital includes subordinated debt that is unsecured, fully paid, has an original maturity of at least two years, is not redeemable before maturity without prior approval by the FRB and includes a lock-in clause precluding payment of either interest or principal if the payment would cause the issuing bank's risk-based capital ratio to fall or remain below the required minimum. Tier 3 Capital can only be used to satisfy the Corporation's market risk capital requirement and may not be used to support its credit risk requirement. At December 31, 2005 and 2004, the Corporation had no subordinated debt that qualified as Tier 3 Capital.

Certain corporate sponsored trust companies which issue trust preferred securities (Trust Securities) are not consolidated under FIN 46R. As a result, the Trust Securities are not included on our Consolidated Balance Sheets. On March 1, 2005, the FRB issued Risk-Based Capital Standards: Trust Preferred Securities and the Definition of Capital (the Final Rule) which allows Trust Securities to continue to qualify as Tier 1 Capital with revised quantitative limits that would be effective after a five-year transition period. As a result, Trust Securities are included in Tier 1 Capital.

The FRB's Final Rule limits restricted core capital elements to 15 percent for internationally active bank holding companies. Internationally active bank holding companies are those with consolidated assets greater than $\$ 250$ billion or on-balance sheet exposure greater than $\$ 10$ billion. At December 31, 2005, our restricted core capital elements comprised 16.6 percent of total core capital elements. In addition, the FRB revised the qualitative standards for capital instruments included in regulatory capital. We expect to be fully compliant with the revised limits prior to the implementation date of March 31, 2009.

On July 28, 2004, the FRB and other regulatory agencies issued the Final Capital Rule for Consolidated Asset-backed Commercial Paper Program Assets (the Final Rule). The Final Rule allows companies to exclude from risk-weighted assets, the assets of consolidated asset-backed commercial paper (ABCP) conduits when calculating Tier 1 and Total Risk-based Capital ratios. The Final Rule also requires that liquidity commitments provided by the Corporation to ABCP conduits, whether consolidated or not, be included in the capital calculations. The Final Rule was effective September 30, 2004. There was no material impact to Tier 1 and Total Risk-based Capital as a result of the adoption of this rule.

To meet minimum, adequately-capitalized regulatory requirements, an institution must maintain a Tier 1 Capital ratio of four percent and a Total Capital ratio of eight percent. A well-capitalized institution must generally maintain capital ratios 200 bps higher than the minimum guidelines. The risk-based capital rules have been further supplemented by a leverage ratio, defined as Tier 1 Capital divided by adjusted quarterly average Total Assets, after certain adjustments. The leverage ratio guidelines establish a minimum of three percent. Banking organizations must maintain a leverage capital ratio of at least five percent to be classified as well-capitalized. As of December 31, 2005, the Corporation was classified as well-capitalized for regulatory purposes, the highest classification.

Net Unrealized Gains (Losses) on AFS Debt Securities, Net Unrealized Gains on AFS Marketable Equity Securities and the Net Unrealized Gains (Losses) on Derivatives included in Shareholders' Equity at December 31, 2005 and 2004, are excluded from the calculations of Tier 1 Capital and leverage ratios. The Total Capital ratio excludes all of the above with the exception of up to 45 percent of Net Unrealized Gains on AFS Marketable Equity Securities.

## Regulatory Capital Developments

In June 2004, the Basel Committee on Banking Supervision issued a new set of risk-based capital standards (Basel II) with the intent of more closely aligning regulatory capital requirements with underlying risk. In August 2003, the U.S. regulatory agencies drafted the Advanced Notice of Proposed Rulemaking to establish a comparable rule for large U.S. financial institutions. The final rule, which is expected to be issued during the second quarter of 2006, will provide us with clarification as to the requirements under U.S. regulations.

Several of our international units will begin implementing Basel II locally during 2006, with full implementation by 2007. U.S. regulatory agencies have delayed implementation of Basel II for the consolidated entity until 2008. During

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

2008, we will operate in a parallel testing environment, where current regulatory capital measures will be utilized simultaneously with the new rules. However, in 2009 and until at least 2011, the U.S. is expected to impose floors (limits) on capital reductions when compared to current measures.

## Regulatory Capital

|  | December 31 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  | 2004 |  |  |  |
|  |  |  |  | (Restated) |  |  |  |
|  | Actual |  | Minimum <br> Required ${ }^{(1)}$ | Actual |  |  | Minimum <br> Required ${ }^{(1)}$ |
|  | Ratio | Amount |  | Ratio |  | Amount |  |
| (Dollars in millions) |  |  |  |  |  |  |  |
| Risk-based capital |  |  |  |  |  |  |  |
| Tier 1 |  |  |  |  |  |  |  |
| Bank of America Corporation | 8.25\% | \$ 74,375 | \$ 36,059 | 8.20\% |  | 65,049 | \$ 31,735 |
| Bank of America, N.A. | 8.70 | 69,547 | 31,987 | 8.23 |  | 46,546 | 22,628 |
| Fleet National Bank ${ }^{(2)}$ | - | - | - | 10.10 |  | 14,741 | 5,837 |
| Bank of America, N.A. (USA) | 8.66 | 5,567 | 2,570 | 8.54 |  | 3,879 | 1,817 |
| Total |  |  |  |  |  |  |  |
| Bank of America Corporation | 11.08 | 99,901 | 72,118 | 11.73 |  | 93,034 | 63,470 |
| Bank of America, N.A. | 10.73 | 85,773 | 63,973 | 10.27 |  | 58,079 | 45,255 |
| Fleet National Bank ${ }^{(2)}$ | - | - | - | 13.32 |  | 19,430 | 11,673 |
| Bank of America, N.A. (USA) | 11.46 | 7,361 | 5,140 | 11.93 |  | 5,418 | 3,634 |
| Leverage |  |  |  |  |  |  |  |
| Bank of America Corporation | 5.91 | 74,375 | 37,732 | 5.89 |  | 65,049 | 33,141 |
| Bank of America, N.A. | 6.69 | 69,547 | 31,192 | 6.22 |  | 46,546 | 22,444 |
| Fleet National Bank ${ }^{(2)}$ | - | - | - | 8.15 |  | 14,741 | 5,427 |
| Bank of America, N.A. (USA) | 9.37 | 5,567 | 1,783 | 9.19 |  | 3,879 | 1,266 |

(1) Dollar amount required to meet guidelines for adequately capitalized institutions.
(2) On June 13, 2005, Fleet National Bank merged with and into Bank of America, N.A., with Bank of America, N.A. as the surviving entity.

## Note 16-Employee Benefit Plans

## Pension and Postretirement Plans

The Corporation sponsors noncontributory trusteed qualified pension plans that cover substantially all officers and employees. The plans provide defined benefits based on an employee's compensation, age and years of service. The Bank of America Pension Plan (the Pension Plan) provides participants with compensation credits, based on age and years of service. The Pension Plan allows participants to select from various earnings measures, which are based on the returns of certain funds or common stock of the Corporation. The participant-selected earnings measures determine the earnings rate on the individual participant account balances in the Pension Plan. Participants may elect to modify earnings measure allocations on a periodic basis subject to the provisions of the Pension Plan. The benefits become vested upon completion of five years of service. It is the policy of the Corporation to fund not less than the minimum funding amount required by ERISA.

The Pension Plan has a balance guarantee feature, applied at the time a benefit payment is made from the plan, that protects participant balances transferred and certain compensation credits from future market downturns. The Corporation is responsible for funding any shortfall on the guarantee feature.

The Corporation sponsors a number of noncontributory, nonqualified pension plans. These plans, which are unfunded, provide defined pension benefits to certain employees.

In addition to retirement pension benefits, full-time, salaried employees and certain part-time employees may become eligible to continue participation as retirees in health care and/or life insurance plans sponsored by the Corporation. Based on the other provisions of the individual plans, certain retirees may also have the cost of these benefits partially paid by the Corporation.

As a result of the FleetBoston merger, the Corporation assumed the obligations related to the plans of former FleetBoston. These plans are substantially similar to the legacy Bank of America plans discussed above, however, the

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

FleetBoston Financial Pension Plan does not allow participants to select various earnings measures; rather the earnings rate is based on a benchmark rate. The tables within this Note include the information related to these plans beginning on April 1, 2004.

Reflected in these results are key changes to the Postretirement Health and Life Plans and the Nonqualified Pension Plans. On December 8, 2003, the President signed the Medicare Act into law. The Medicare Act introduces a voluntary prescription drug benefit under Medicare as well as a federal subsidy to sponsors of retiree health care plans that provide at least an actuarially equivalent benefit. In the third quarter of 2004, the Corporation adopted FSP No. 106-2, which resulted in a reduction of $\$ 53$ million in the Corporation's accumulated postretirement benefit obligation. In addition, the Corporation's net periodic benefit cost for other postretirement benefits was decreased by $\$ 15$ million for 2004 as a result of the remeasurement.

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## Notes to Consolidated Financial Statements-(Continued)

The following table summarizes the changes in the fair value of plan assets, changes in the projected benefit obligation (PBO), the funded status of both the accumulated benefit obligation (ABO) and the PBO, and the weighted average assumptions used to determine benefit obligations for the pension plans and postretirement plans at December 31, 2005 and 2004. Prepaid and accrued benefit costs are reflected in Other Assets, and Accrued Expenses and Other Liabilities on the Consolidated Balance Sheet. The discount rate assumption is based on a cash flow matching technique and this assumption is subject to change each year. This technique utilizes a yield curve based upon Moody's Aa corporate bonds with cash flows that match estimated benefit payments to produce the discount rate assumption. For the Pension Plan and the FleetBoston Pension Plan (the Qualified Pension Plans), as well as the Postretirement Health and Life Plans, the discount rate at December 31, 2005, was 5.50 percent. For both the Qualified Pension Plans and the Postretirement Health and Life Plans, the expected long-term return on plan assets will be 8.00 percent for 2006. The expected return on plan assets is determined using the calculated market-related value for the Qualified Pension Plans and the fair value for the Postretirement Health and Life Plans. The asset valuation method for the Qualified Pension Plans recognizes 60 percent of the market gains or losses in the first year, with the remaining 40 percent spread equally over the next four years.


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## Notes to Consolidated Financial Statements-(Continued)

Amounts recognized in the Consolidated Financial Statements at December 31, 2005 and 2004 were as follows:

|  | Qualified Pension Plans |  | Nonqualified <br> Pension Plans |  | Postretirement Health and Life Plans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 | 2005 | 2004 |
| (Dollars in millions) |  |  |  |  |  |  |
| Prepaid benefit cost | \$ 4,237 | \$ 3,384 | \$ - | \$ - | \$ - | \$ - |
| Accrued benefit cost | - | - | (897) | (918) | (981) | (822) |
| Additional minimum liability | - | - | (187) | (161) | - | - |
| Intangible asset | - | - | - | 1 | - | - |
| Accumulated OCI | - | - | 187 | 160 | - | - |
|  |  |  |  |  |  |  |
| Net amount recognized at December 31 | \$ 4,237 | \$ 3,384 | \$ (897) | \$ (918) | \$ (981) | \$ (822) |

Net periodic pension benefit cost for 2005, 2004 and 2003 included the following components:

|  | Qualified Pension Plans |  |  |  |  |  | Nonqualified Pension Plans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  | 2005 |  | 2004 |  | 2003 |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| Components of net periodic pension benefit cost |  |  |  |  |  |  |  |  |  |  |  |  |
| Service cost |  | 261 |  | 257 | \$ | 187 | \$ | 11 | \$ | 27 | \$ | 25 |
| Interest cost |  | 643 |  | 623 |  | 514 |  | 61 |  | 62 |  | 45 |
| Expected return on plan assets |  | (983) |  | (915) |  | (735) |  | - |  | - |  | - |
| Amortization of prior service cost |  | 44 |  | 55 |  | 55 |  | (8) |  | 3 |  | 3 |
| Recognized net actuarial loss |  | 182 |  | 92 |  | 47 |  | 24 |  | 14 |  | 11 |
| Recognized loss due to settlements and curtailments |  | - |  | - |  | - |  | 9 |  | - |  | - |
|  |  | - |  | - |  | - |  | - |  | - |  | - |
| Net periodic pension benefit cost |  | 147 | \$ | 112 | \$ | 68 | \$ | 97 | \$ | 106 | \$ | 84 |
|  |  | - |  | - |  | - |  | - |  | - |  | - |
| Weighted average assumptions used to determine net cost for years ended December 31 |  |  |  |  |  |  |  |  |  |  |  |  |
| Discount rate ${ }^{(1)}$ |  | 5.75\% |  | 6.25\% |  | 6.75\% |  | 5.75\% |  | 6.25\% |  | 6.75\% |
| Expected return on plan assets |  | 8.50 |  | 8.50 |  | 8.50 |  | n/a |  | n/a |  | n/a |
| Rate of compensation increase |  | 4.00 |  | 4.00 |  | 4.00 |  | 4.00 |  | 4.00 |  | 4.00 |

(1) In connection with the FleetBoston merger, the plans of former FleetBoston were remeasured on April 1, 2004, using a discount rate of 6.00 percent.
n/a = not applicable
For 2005, 2004 and 2003, net periodic postretirement benefit cost included the following components:

|  | 2005 | $2004{ }^{(1)}$ | 2003 |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |
| Components of net periodic postretirement benefit cost |  |  |  |
| Service cost | \$ 11 | \$ 9 | \$ 9 |
| Interest cost | 78 | 76 | 68 |
| Expected return on plan assets | (14) | (16) | (15) |
| Amortization of transition obligation | 31 | 32 | 32 |
| Amortization of prior service cost | - | 1 | 4 |
| Recognized net actuarial loss | 80 | 74 | 89 |
|  | - | - |  |
| Net periodic postretirement benefit cost | \$ 186 | \$ 176 | \$ 187 |
|  | - | - | - |
| Weighted average assumptions used to determine net cost for years ended December 31 |  |  |  |
| Discount rate ${ }^{(2)}$ | 5.75\% | 6.25\% | 6.75\% |
| Expected return on plan assets | 8.50 | 8.50 | 8.50 |

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## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Net periodic postretirement health and life expense was determined using the "projected unit credit" actuarial method. Gains and losses for all benefits except postretirement health care are recognized in accordance with the standard amortization provisions of the applicable accounting standards. For the Postretirement Health Care Plans, 50 percent of the unrecognized gain or loss at the beginning of the fiscal year (or at subsequent remeasurement) is recognized on a level basis during the year.

Assumed health care cost trend rates affect the postretirement benefit obligation and benefit cost reported for the Postretirement Health Care Plans. The assumed health care cost trend rate used to measure the expected cost of benefits covered by the Postretirement Health Care Plans was 10 percent for 2006, reducing in steps to 5 percent in 2011 and later years. A one-percentage-point increase in assumed health care cost trend rates would have increased the service and interest costs and the benefit obligation by $\$ 3$ million and $\$ 51$ million in 2005, $\$ 4$ million and $\$ 56$ million in 2004, and $\$ 4$ million and $\$ 52$ million in 2003. A one-percentage-point decrease in assumed health care cost trend rates would have lowered the service and interest costs and the benefit obligation by $\$ 3$ million and $\$ 43$ million in 2005, $\$ 3$ million and $\$ 48$ million in 2004 , and $\$ 3$ million and $\$ 48$ million in 2003.

## Plan Assets

The Qualified Pension Plans have been established as retirement vehicles for participants, and trusts have been established to secure benefits promised under the Qualified Pension Plans. The Corporation's policy is to invest the trust assets in a prudent manner for the exclusive purpose of providing benefits to participants and defraying reasonable expenses of administration. The Corporation's investment strategy is designed to provide a total return that, over the long-term, increases the ratio of assets to liabilities. The strategy attempts to maximize the investment return on assets at a level of risk deemed appropriate by the Corporation while complying with ERISA and any subsequent applicable regulations and laws. The investment strategy utilizes asset allocation as a principal determinant for establishing the risk/reward profile of the assets. Asset allocation ranges are established, periodically reviewed, and adjusted as funding levels and liability characteristics change. Active and passive investment managers are employed to help enhance the risk/return profile of the assets. An additional aspect of the investment strategy used to minimize risk (part of the asset allocation plan) includes matching the equity exposure of participant-selected earnings measures. For example, the common stock of the Corporation held in the trust is maintained as an offset to the exposure related to participants who selected to receive an earnings measure based on the return performance of common stock of the Corporation.

The Expected Return on Asset Assumption (EROA assumption) was developed through analysis of historical market returns, historical asset class volatility and correlations, current market conditions, anticipated future asset allocations, the funds' past experience, and expectations on potential future market returns. The EROA assumption represents a long-term average view of the performance of the Qualified Pension Plans and Postretirement Health and Life Plan assets, a return that may or may not be achieved during any one calendar year. In a simplistic analysis of the EROA assumption, the building blocks used to arrive at the long-term return assumption would include an implied return from equity securities of 8.75 percent, debt securities of 5.75 percent, and real estate of 8.75 percent for all pension plans and postretirement health and life plans.

The Qualified Pension Plans' asset allocation at December 31, 2005 and 2004 and target allocation for 2006 by asset category are as follows:

| Asset Category | $\begin{gathered} 2006 \\ \text { Target } \\ \text { Allocation } \end{gathered}$ | Percentage of Plan Assets at December 31 |  |
| :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |
| Equity securities | 65-80\% | 71\% | 75\% |
| Debt securities | 20-35 | 27 | 23 |
| Real estate | 0-5 | 2 | 2 |
| Total |  | 100\% | 100\% |

Equity securities include common stock of the Corporation in the amounts of $\$ 798$ million ( 6.10 percent of total plan assets) and $\$ 871$ million ( 7.17 percent of total plan assets) at December 31, 2005 and 2004.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The Postretirement Health and Life Plans' asset allocation at December 31, 2005 and 2004 and target allocation for 2006 by asset category are as follows:

|  | 2006 | Percentage of Plan Assets at December 31 |  |
| :---: | :---: | :---: | :---: |
| Asset Category | Target <br> Allocation | 2005 | 2004 |
| Equity securities | $50-70 \%$ | 57\% | 75\% |
| Debt securities | $30-50$ | 41 | 24 |
| Real estate | 0-5 | 2 | 1 |
| Total |  | 100\% | 100\% |

The Bank of America Postretirement Health and Life Plans had no investment in the common stock of the Corporation at December 31, 2005 or 2004. The FleetBoston Postretirement Health and Life Plans included common stock of the Corporation in the amount of $\$ 0.3$ million ( 0.27 percent of total plan assets) at December 31, 2005 and $\$ 0.3$ million ( 0.20 percent of total plan assets) at December 31, 2004.

## Projected Benefit Payments

Benefit payments projected to be made from the Qualified Pension Plans, the Nonqualified Pension Plans and the Postretirement Health and Life Plans are as follows:

| (Dollars in millions) | Qualified Pension Plans ${ }^{(1)}$ |  | Nonqualified$\text { Pension Plans }{ }^{(2)}$ |  | Postretirement Health and Life Plans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { Net } \\ \text { Payments }{ }^{(3)} \end{gathered}$ | Medicare Subsidy |  |
|  |  |  |  |  |  |  |  |  |  |  |
| 2006 | \$ | 867 | \$ | 97 | \$ | 98 | \$ | 3 |
| 2007 |  | 899 |  | 96 |  | 97 |  | 4 |
| 2008 |  | 925 |  | 109 |  | 97 |  | 4 |
| 2009 |  | 940 |  | 105 |  | 97 |  | 4 |
| 2010 |  | 945 |  | 109 |  | 96 |  | 4 |
| 2011-2015 |  | 4,885 |  | 554 |  | 447 |  | 18 |

[^33]
## Defined Contribution Plans

The Corporation maintains qualified defined contribution retirement plans and nonqualified defined contribution retirement plans. As a result of the FleetBoston merger, beginning on April 1, 2004, the Corporation maintains the defined contribution plans of former FleetBoston. There are two components of the qualified defined contribution plans, the Bank of America 401(k) Plan and the FleetBoston Financial Savings Plan (the 401(k) Plans), an employee stock ownership plan (ESOP) and a profit-sharing plan.

The Corporation contributed approximately $\$ 274$ million, $\$ 267$ million and $\$ 204$ million for 2005, 2004 and 2003, in cash and stock. Contributions in 2003 were utilized primarily to purchase the Corporation's common stock under the terms of the Bank of America 401(k) Plan. At December 31, 2005 and 2004, an aggregate of 106 million shares and 113 million shares of the Corporation's common stock were held by the 401 (k) Plans. During 2004, the Corporation converted the ESOP Preferred Stock held by the Bank of America 401(k) Plan to common stock so that there were no outstanding shares of preferred stock at December 31, 2004 in the $401(\mathrm{k})$ Plans.

Under the terms of the ESOP Preferred Stock provision, payments to the plan for dividends on the ESOP Preferred Stock were $\$ 4$ million for 2004 and 2003 . Payments to the plan for dividends on the ESOP Common Stock were $\$ 207$ million, $\$ 181$ million and $\$ 128$ million during the same years.

In addition, certain non-U.S. employees within the Corporation are covered under defined contribution pension plans that are separately administered in accordance with local laws.

## Rewarding Success Plan

In 2005, the Corporation introduced a broad-based cash incentive plan for more than 140,000 associates that meet certain eligibility criteria and are below certain compensation levels. The amount of the cash award is determined based on the Corporation's operating net income and common stock price performance for the full year. During 2005, the Corporation recorded an expense of $\$ 145$ million for this plan.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Note 17-Stock-based Compensation Plans

At December 31, 2005, the Corporation had certain stock-based compensation plans that are described below. For all stock-based compensation awards issued prior to January 1, 2003, the Corporation applied the provisions of APB 25 in accounting for its stock option and award plans. Stock-based compensation plans enacted after December 31, 2002, are accounted for under the provisions of SFAS 123. For additional information on the accounting for stock-based compensation plans and pro forma disclosures, see Note 1 of the Consolidated Financial Statements.

The following table presents information on equity compensation plans at December 31, 2005:

|  | Number of Shares to be Issued Upon Exercise of Outstanding Options ${ }^{(1,4)}$ | Weighted Average Exercise Price of Outstanding Options ${ }^{(2)}$ |  | ```Number of Shares Remaining for Future Issuance Under Equity Compensation Plans \({ }^{(3)}\)``` |
| :---: | :---: | :---: | :---: | :---: |
| Plans approved by shareholders | 231,465,981 | \$ | 35.91 | 167,163,952 |
| Plans not approved by shareholders | 20,032,226 |  | 30.63 | - |
| Total | 251,498,207 | \$ | 35.47 | 167,163,952 |

(1) Includes 10,655,618 unvested restricted stock units.
(2) Does not take into account unvested restricted stock units.
(3) Excludes shares to be issued upon exercise of outstanding options.
 predecessor companies assumed in mergers. The weighted average option price of the assumed options was $\$ 33.69$ at December $31,2005$.
The Corporation has certain stock-based compensation plans that were approved by its shareholders. These plans are the Key Employee Stock Plan and the Key Associate Stock Plan. Descriptions of the material features of these plans follow.

## Key Employee Stock Plan

The Key Employee Stock Plan, as amended and restated, provided for different types of awards. These include stock options, restricted stock shares and restricted stock units. Under the plan, ten-year options to purchase approximately 260 million shares of common stock were granted through December 31, 2002, to certain employees at the closing market price on the respective grant dates. Options granted under the plan generally vest in three or four equal annual installments. At December 31, 2005, approximately 90 million options were outstanding under this plan. No further awards may be granted.

## Key Associate Stock Plan

On April 24, 2002, the shareholders approved the Key Associate Stock Plan to be effective January 1, 2003. This approval authorized and reserved 200 million shares for grant in addition to the remaining amount under the Key Employee Stock Plan as of December 31, 2002, which was approximately 34 million shares plus any shares covered by awards under the Key Employee Stock Plan that terminate, expire, lapse or are cancelled after December 31, 2002. Upon the FleetBoston merger, the shareholders authorized an additional 102 million shares for grant under the Key Associate Stock Plan. At December 31, 2005, approximately 130 million options were outstanding under this plan. Approximately 18 million shares of restricted stock and restricted stock units were granted during 2005. These shares of restricted stock generally vest in three equal annual installments beginning one year from the grant date. The Corporation incurred restricted stock expense of $\$ 486$ million, $\$ 288$ million and $\$ 276$ million in 2005 , 2004 and 2003.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The Corporation has certain stock-based compensation plans that were not approved by its shareholders. These broad-based plans are the 2002 Associates Stock Option Plan and Take Ownership!. Descriptions of the material features of these plans follow.

## 2002 Associates Stock Option Plan

The Bank of America Corporation 2002 Associates Stock Option Plan covered all employees below a specified executive grade level. Under the plan, eligible employees received a one-time award of a predetermined number of options entitling them to purchase shares of the Corporation's common stock. All options are nonqualified and have an exercise price equal to the fair market value on the date of grant. Approximately 108 million options were granted on February 1, 2002. The award included two performancebased vesting triggers. During 2003, the first option vesting trigger was achieved. During 2004, the second option vesting trigger was achieved. In addition, the options continue to be exercisable following termination of employment under certain circumstances. At December 31, 2005, approximately 20 million options were outstanding under this plan. The options expire on January 31, 2007. No further awards may be granted.

## Take Ownership!

The Bank of America Global Associate Stock Option Program (Take Ownership!) covered all employees below a specified executive grade level. Under the plan, eligible employees received an award of a predetermined number of stock options entitling them to purchase shares of the Corporation's common stock at the fair market value on the grant date. Options were granted on the first business day of 1999, 2000 and 2001. All options are nonqualified. At January 2, 2004, all options issued under this plan were fully vested. These options expire five years after the grant date. In addition, the options continue to be exercisable following termination of employment under certain circumstances. At December 31, 2005, approximately 134 thousand options were outstanding under this plan. No further awards may be granted. All remaining options expired January 2, 2006.

Additional stock option plans assumed in connection with various acquisitions remain outstanding and are included in the following tables. No further awards may be granted under these plans. The following tables present the status of all plans at December 31, 2005, 2004 and 2003, and changes during the years then ended:

|  | 2005 |  |  | 2004 |  |  | 2003 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee stock options | Shares | Weighted Average Exercise Price |  | Shares | Weighted Average Exercise Price |  | Shares | Weighted <br> Average <br> Exercise <br> Price |  |
| Outstanding at January 1 | 337,551,559 | \$ | 32.93 | 320,331,380 | \$ | 30.66 | 411,447,300 | \$ | 29.10 |
| Options assumed through acquisition | - |  | - | 78,761,708 |  | 28.68 | - |  | - |
| Granted | 35,615,891 |  | 46.58 | 63,472,170 |  | 40.80 | 61,336,790 |  | 35.03 |
| Exercised | $(68,206,402)$ |  | 29.89 | $(111,958,135)$ |  | 27.77 | $(132,491,842)$ |  | 27.72 |
| Forfeited | $(6,828,246)$ |  | 38.59 | $(13,055,564)$ |  | 34.15 | $(19,960,868)$ |  | 31.41 |
| Outstanding at December 31 | 298,132,802 |  | 35.13 | 337,551,559 |  | 32.93 | 320,331,380 |  | 30.66 |
| Options exercisable at December 31 | 213,326,486 |  | 32.41 | 243,735,846 |  | 30.73 | 167,786,372 |  | 30.02 |
| Weighted average fair value of options granted during the year |  | \$ | 6.48 |  | \$ | 5.59 |  | \$ | 6.77 |
|  | 2005 |  |  | 2004 |  |  | 2003 |  |  |
|  | Shares | Weighted Average Grant Price |  | Shares | Weighted <br> Average <br> Grant <br> Price |  | Shares | Weighted <br> Average Grant Price |  |
| Outstanding unvested grants at January 1 | 20,449,565 | \$ | 37.12 | 16,170,546 | \$ | 31.64 | 15,679,946 | \$ | 30.37 |
| Share obligations assumed through acquisition | - |  | - | 7,720,476 |  | 31.62 | - |  | - |
| Granted | 17,599,740 |  | 46.60 | 10,338,327 |  | 41.03 | 8,893,718 |  | 34.69 |
| Vested | $(9,409,844)$ |  | 37.48 | $(12,031,945)$ |  | 29.43 | $(7,697,576)$ |  | 32.47 |
| Canceled | $(1,361,355)$ |  | 43.49 | $(1,747,839)$ |  | 38.10 | $(705,542)$ |  | 32.85 |
| Outstanding unvested grants at December 31 | 27,278,106 | \$ | 42.79 | 20,449,565 | \$ | 37.12 | 16,170,546 | \$ | 31.64 |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The following table summarizes information about stock options outstanding at December 31, 2005:

| Range of Exercise Prices | Outstanding Options |  |  |  | Options Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number Outstanding at December 31, 2005 | Weighted <br> Average Remaining Term | Weighted Average Exercise Price |  | Number <br> Exercisable at December 31, 2005 | Weighted <br> Average <br> Exercise <br> Price |  |
| \$ $5.00-\$ 15.00$ | 60,888 | 0.2 years | \$ | 12.87 | 60,888 | \$ | 12.87 |
| \$15.01-\$23.25 | 6,181,199 | 4.7 years |  | 19.09 | 6,181,199 |  | 19.09 |
| \$23.26-\$32.75 | 121,675,632 | 4.2 years |  | 28.93 | 121,674,932 |  | 28.93 |
| \$32.76-\$49.50 | 170,215,083 | 6.7 years |  | 40.14 | 85,409,467 |  | 38.34 |
| Total | 298,132,802 | 5.6 years | \$ | 35.13 | 213,326,486 | \$ | 32.41 |

## Note 18-Income Taxes

The components of Income Tax Expense for 2005, 2004 and 2003 were as follows

|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ | $\begin{gathered} 2003 \\ \text { (Restated) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |
| Current income tax expense |  |  |  |
| Federal | \$5,229 | \$ 6,392 | \$ 4,642 |
| State | 676 | 683 | 412 |
| Foreign | 415 | 405 | 260 |
| Total current expense | 6,320 | 7,480 | 5,314 |
|  |  | - |  |
| Deferred income tax expense (benefit) |  |  |  |
| Federal | 1,577 | (512) | (249) |
| State | 85 | (23) | (50) |
| Foreign | 33 | 16 | 4 |
| Total deferred expense (benefit) | 1,695 | (519) | (295) |
| Total income tax expense ${ }^{(1)}$ | \$8,015 | \$ 6,961 | \$ 5,019 |

(1) Does not reflect the deferred tax effects of Unrealized Gains and Losses on AFS Debt and Marketable Equity Securities, Foreign Currency Translation Adjustments and Derivatives that are included in Accumulated OCI. As a result of these tax effects, Accumulated OCI increased $\$ 2,863$ million, $\$ 303$ million and $\$ 1,916$ million in 2005, 2004 and 2003. Also, does not reflect tax benefits associated with the Corporation's employee stock plans which increased Common Stock and Additional Paid-in Capital $\$ 416$ million, $\$ 401$ million and $\$ 443$ million in 2005, 2004 and 2003. Goodwill was reduced $\$ 22$ million and $\$ 101$ million in 2005 and 2004 , reflecting the tax benefits attributable to exercises of employee stock options issued by FleetBoston which had vested prior to the merger date

Income Tax Expense for 2005, 2004 and 2003 varied from the amount computed by applying the statutory income tax rate to Income before Income Taxes. A reconciliation between the expected federal income tax expense using the federal statutory tax rate of 35 percent to the Corporation's actual Income Tax Expense and resulting effective tax rate for 2005, 2004 and 2003 follows:

|  | 2005 |  | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |  | $\begin{gathered} 2003 \\ \text { (Restated) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent | Amount | Percent |
| (Dollars in millions) |  |  |  |  |  |  |
| Expected federal income tax expense | \$8,568 | 35.0\% | \$7,318 | 35.0\% | \$5,523 | 35.0\% |
| Increase (decrease) in taxes resulting from: |  |  |  |  |  |  |
| Tax-exempt income, including dividends | (605) | (2.5) | (526) | (2.5) | (325) | (2.1) |
| State tax expense, net of federal benefit | 495 | 2.0 | 429 | 2.1 | 235 | 1.5 |
| Goodwill amortization | - | - | - | - | 12 | 0.1 |
| IRS tax settlement | - | - | - | - | (84) | (0.5) |
| Low income housing credits/other credits | (423) | (1.7) | (352) | (1.7) | (212) | (1.3) |
| Foreign tax differential | (99) | (0.4) | (78) | (0.4) | (50) | (0.3) |
| Other | 79 | 0.3 | 170 | 0.8 | (80) | (0.6) |
|  | - | - | - | - | - | - |
| Total income tax expense | \$8,015 | 32.7\% | \$6,961 | 33.3\% | \$5,019 | 31.8\% |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

During 2002, the Corporation reached a tax settlement agreement with the IRS. This agreement resolved issues for numerous tax returns of the Corporation and various predecessor companies and finalized all federal income tax liabilities, excluding those relating to FleetBoston, through 1999. As a result of the settlement, a reduction in Income Tax Expense of $\$ 84$ million in 2003 was recorded representing refunds received.

The IRS is currently examining the Corporation's federal income tax returns for the years 2000 through 2002 as well as the tax returns of FleetBoston and certain other subsidiaries for years ranging from 1997 to 2000 . The Corporation's current estimate of the resolution of these various examinations is reflected in accrued income taxes; however, final settlement of the examinations or changes in the Corporation's estimate may result in future income tax expense or benefit.

Significant components of the Corporation's net deferred tax liability at December 31, 2005 and 2004 are presented in the following table.

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions) |  |  |
| Deferred tax liabilities |  |  |
| Equipment lease financing | \$6,455 | \$ 6,192 |
| Intangibles | 1,138 | 803 |
| Investments | 238 | 1,088 |
| State income taxes | 168 | 222 |
| Fixed assets | 152 | 47 |
| Loan fees and expenses | 142 | - |
| Deferred gains and losses | 15 | 251 |
| Other | 1,122 | 874 |
|  | - |  |
| Gross deferred tax liabilities | 9,430 | 9,477 |
|  | - |  |
| Deferred tax assets |  |  |
| Security valuations | 2,822 | 2,434 |
| Allowance for credit losses | 2,623 | 2,973 |
| Available-for-sale securities | 1,845 | 146 |
| Accrued expenses | 1,235 | 533 |
| Employee compensation and retirement benefits | 559 | 648 |
| Foreign tax credit carryforward | 169 | 467 |
| Loan fees and expenses | - | 241 |
| Other | 416 | 1,288 |
|  | - |  |
| Gross deferred tax assets | 9,669 | 8,730 |
|  | - |  |
| Valuation allowance ${ }^{(1)}$ | (253) | (155) |
|  | - |  |
| Total deferred tax assets, net of valuation allowance | 9,416 | 8,575 |
|  | - |  |
| Net deferred tax liabilities ${ }^{(2)}$ | \$ 14 | \$ 902 |

(1) At December 31, 2004, $\$ 70$ million of the valuation allowance related to gross deferred tax assets was attributable to the FleetBoston merger. Future recognition of the tax attributes associated with these gross deferred tax assets would result in tax benefits being allocated to reduce Goodwill.
(2) The Corporation's net deferred tax liabilities were adjusted during 2005 and 2004 to include $\$ 279$ million of net deferred tax liabilities and $\$ 2.0$ billion of net deferred tax assets related to business combinations accounted for under the purchase method.

The valuation allowance at December 31, 2005 and 2004 is attributable to deferred tax assets generated in certain state and foreign jurisdictions. During 2005, deferred tax assets were recognized for certain state temporary differences that had previously not been recognized. The valuation allowance change for 2005 was primarily attributable to these deferred tax assets, as management continues to believe it is more likely than not that realization of these assets will not occur.

The foreign tax credit carryforward reflected in the table above represents foreign income taxes paid that are creditable against future U.S. income taxes. If not used, these credits begin to expire after 2012 and could fully expire after 2014.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The American Jobs Creation Act of 2004 (the Act) provides U.S. companies with the ability to elect to apply a special one-time tax deduction equal to 85 percent of certain earnings remitted from foreign subsidiaries, provided certain criteria are met. Management elected to apply the Act for 2005 and recorded a one-time tax benefit of $\$ 70$ million for the year ended December 31, 2005.

At December 31, 2005 and 2004, federal income taxes had not been provided on $\$ 1.4$ billion and $\$ 1.1$ billion of undistributed earnings of foreign subsidiaries, earned prior to 1987 and after 1997 that have been reinvested for an indefinite period of time. If the earnings were distributed, an additional $\$ 249$ million and $\$ 221$ million of tax expense, net of credits for foreign taxes paid on such earnings and for the related foreign withholding taxes, would result in 2005 and 2004.

## Note 19-Fair Value of Financial Instruments

SFAS No. 107, "Disclosures About Fair Value of Financial Instruments" (SFAS 107), requires the disclosure of the estimated fair value of financial instruments. The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Quoted market prices, if available, are utilized as estimates of the fair values of financial instruments. Since no quoted market prices exist for certain of the Corporation's financial instruments, the fair values of such instruments have been derived based on management's assumptions, the estimated amount and timing of future cash flows and estimated discount rates. The estimation methods for individual classifications of financial instruments are described more fully below. Different assumptions could significantly affect these estimates. Accordingly, the net realizable values could be materially different from the estimates presented below. In addition, the estimates are only indicative of the value of individual financial instruments and should not be considered an indication of the fair value of the combined Corporation.

The provisions of SFAS 107 do not require the disclosure of the fair value of lease financing arrangements and nonfinancial instruments, including intangible assets such as goodwill, franchise, and credit card and trust relationships.

## Short-term Financial Instruments

The carrying value of short-term financial instruments, including cash and cash equivalents, time deposits placed, federal funds sold and purchased, resale and repurchase agreements, commercial paper and other short-term investments and borrowings, approximates the fair value of these instruments. These financial instruments generally expose the Corporation to limited credit risk and have no stated maturities or have short-term maturities and carry interest rates that approximate market.

## Financial Instruments Traded in the Secondary Market

Held-to-maturity securities, AFS debt and marketable equity securities, trading account instruments and long-term debt traded actively in the secondary market have been valued using quoted market prices. The fair values of trading account instruments and securities are reported in Notes 4 and 6 of the Consolidated Financial Statements.

## Derivative Financial Instruments

All derivatives are recognized on the balance sheet at fair value, net of cash collateral held and taking into consideration the effects of legally enforceable master netting agreements that allow the Corporation to settle positive and negative positions with the same counterparty on a net basis. For exchange-traded contracts, fair value is based on quoted market prices. For non-exchange traded contracts, fair value is based on dealer quotes, pricing models or quoted prices for instruments with similar characteristics. The fair value of the Corporation's derivative assets and liabilities is presented in Note 5 of the Consolidated Financial Statements.

## Loans

Fair values were estimated for groups of similar loans based upon type of loan and maturity. The fair value of loans was determined by discounting estimated cash flows using interest rates approximating the Corporation's current origination rates for similar loans and adjusted to reflect the inherent credit risk. Where quoted market prices were available, primarily for certain residential mortgage loans and commercial loans, such market prices were utilized as estimates for fair values.

Substantially all of the foreign loans reprice within relatively short timeframes. Accordingly, for foreign loans, the net carrying values were assumed to approximate their fair values.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Deposits

The fair value for deposits with stated maturities was calculated by discounting contractual cash flows using current market rates for instruments with similar maturities. The carrying value of foreign time deposits approximates fair value. For deposits with no stated maturities, the carrying amount was considered to approximate fair value and does not take into account the significant value of the cost advantage and stability of the Corporation's long-term relationships with depositors.

The book and fair values of certain financial instruments at December 31, 2005 and 2004 were as follows:

|  | December 31 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  |  | 2004 |  |  |  |
|  | Book Value |  | Fair <br> Value |  | (Restated) |  |  |  |
|  |  |  |  | Book <br> Value |  | Fair Value |
| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| Financial assets |  |  |  |  |  |  |  |  |
| Loans | \$ | 545,238 | \$ | 542,626 | \$ | 492,033 | \$ | 497,614 |
| Financial liabilities |  |  |  |  |  |  |  |  |
| Deposits |  | 634,670 |  | 633,928 |  | 618,570 |  | 618,409 |
| Long-term debt |  | 100,848 |  | 101,446 |  | 97,116 |  | 101,477 |

## Note 20-Business Segment Information

The Corporation reports the results of its operations through three business segments:Global Consumer and Small Business Banking, Global Corporate and Investment Banking, and Global Wealth and Investment Management. Global Corporate and Investment Banking is a new segment that represents the combination of Global Business and Financial Services and Global Capital Markets and Investment Banking. This new segment enables us to more effectively leverage the full breadth of the Corporation to better service our business clients. With this combination, teams of consumer, commercial and investment bankers work together to provide all clients, regardless of size, the right combination of products and services to meet their needs. As part of the business segment realignment, certain equity investment gains recorded in Global Wealth and Investment Management were reclassified to All Other. Also certain merchant services fees recorded inGlobal Consumer and Small Business Banking were reclassified to Global Corporate and Investment Banking. The Corporation may periodically reclassify business segment results based on modifications to its management reporting methodologies and changes in organizational alignment.

Global Consumer and Small Business Banking provides a diversified range of products and services to individuals and small businesses through its primary businesses: Deposits, Card Services, Mortgage and Home Equity. Global Corporate and Investment Banking serves domestic and international issuer and investor clients, providing financial services, specialized industry expertise and local delivery through its primary businesses: Business Lending, Capital Markets and Advisory Services, and Treasury Services. These businesses provide traditional bank deposit and loan products to large corporations and institutional clients, capital-raising solutions, advisory services, derivatives capabilities, equity and debt sales and trading for clients, as well as treasury management and payment services. Global Wealth and Investment Management offers investment services, estate management, financial planning services, fiduciary management, credit and banking expertise, and diversified asset management products to institutional clients, as well as affluent and high-net-worth individuals through its primary businesses: The Private Bank, Columbia Management and Premier Banking and Investments.

All Other consists of equity investment activities including Principal Investing and corporate investments, the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring Charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS 133 hedge accounting treatment, gains or losses on sales of whole mortgage loans, and Gains on Sales of Debt Securities.

Total Revenue includes Net Interest Income on a fully taxable-equivalent (FTE) basis and Noninterest Income. The adjustment of Net Interest Income to a FTE basis results in a corresponding increase in Income Tax Expense. The adjustment is included in Net Interest Income of each of the businesses and offset in All Other. The Net Interest Income of the businesses include the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. Net Interest Income of the business segments also includes an allocation of Net Interest Income generated by the Corporation's ALM activities.

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Certain expenses not directly attributable to a specific business segment are allocated to the segments based on pre-determined means. The most significant of these expenses include data processing costs, item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The cost of certain centralized or shared functions are allocated based on methodologies which reflect utilization.

The following table presents Total Revenue on a FTE basis and Net Income in 2005, 2004 and 2003, and Total Assets at December 31, 2005 and 2004 for each business segment, as well as All Other.

## Business Segments

## At and for the Year Ended December 31



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## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

The following tables present reconciliations of the three business segments' Total Revenue on a FTE basis and Net Income to the Consolidated Statement of Income, and Total Assets to the Consolidated Balance Sheet. The adjustments presented in the table below include consolidated income and expense amounts not specifically allocated to individual business segments.

|  | Year Ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ | $\begin{gathered} 2003 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions) |  |  |  |
| Segments' total revenue (FTE basis) | \$56,196 | \$49,337 | \$37,859 |
| Adjustments: |  |  |  |
| ALM activities | (501) | 20 | 421 |
| Equity investments | 1,372 | 448 | (256) |
| Liquidating businesses | 214 | 282 | 324 |
| FTE basis adjustment | (832) | (717) | (644) |
| Other | (358) | (405) | 130 |
|  |  | - |  |
| Consolidated revenue | \$56,091 | \$48,965 | \$37,834 |
|  | - | - |  |
| Segments' net income | \$15,659 | \$13,358 | \$10,372 |
| Adjustments, net of taxes: |  |  |  |
| ALM activities ${ }^{(1)}$ | 52 | 869 | 802 |
| Equity investments | 796 | 202 | (246) |
| Liquidating businesses | 109 | 78 | (21) |
| Merger and restructuring charges | (275) | (411) | - |
| Litigation expense | (33) | 66 | (150) |
| Other | 157 | (215) | 5 |
| Consolidated net income | \$16,465 | \$13,947 | \$10,762 |

(1) Includes pre-tax Gains on Sales of Debt Securities of $\$ 823$ million, $\$ 1,612$ million and $\$ 938$ million in 2005, 2004 and 2003, respectively.

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 2005 | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |
| (Dollars in millions) |  |  |
| Segments' total assets | \$1,099,634 | \$ 972,398 |
| Adjustments: |  |  |
| ALM activities, including securities portfolio | 365,068 | 339,423 |
| Equity investments | 6,712 | 7,625 |
| Liquidating businesses | 3,399 | 4,390 |
| Elimination of excess earning asset allocations | $(210,569)$ | $(228,106)$ |
| Other | 27,559 | 14,702 |
|  | - |  |
| Consolidated total assets | \$1,291,803 | \$1,110,432 |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)

## Note 21—Parent Company Information

The following tables present the Parent Company Only financial information:

## Condensed Statement of Income

|  |  |  |  |
| :--- | :--- | ---: | :--- |

## Condensed Balance Sheet

|  | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | $\begin{gathered} 2004 \\ \text { (Restated) } \end{gathered}$ |  |
| (Dollars in millions) |  |  |  |  |
| Assets |  |  |  |  |
| Cash held at bank subsidiaries | \$ | 49,670 |  | 47,138 |
| Securities |  | 2,285 |  | 2,694 |
| Receivables from subsidiaries: |  |  |  |  |
| Bank subsidiaries |  | 14,581 |  | 10,531 |
| Other subsidiaries |  | 18,766 |  | 19,897 |
| Investments in subsidiaries: |  |  |  |  |
| Bank subsidiaries |  | 119,210 |  | 114,334 |
| Other subsidiaries |  | 2,472 |  | 1,499 |
| Other assets |  | 13,685 |  | 14,036 |
| Total assets |  | 220,669 |  | 210,129 |
|  |  | - |  | - |
| Liabilities and shareholders' equity |  |  |  |  |
| Commercial paper and other short-term borrowings | \$ | 19,333 |  | 19,611 |
| Accrued expenses and other liabilities |  | 7,228 |  | 7,124 |
| Payables to subsidiaries: |  |  |  |  |
| Bank subsidiaries |  | 1,824 |  | 487 |
| Other subsidiaries |  | 2,479 |  | 765 |
| Long-term debt |  | 88,272 |  | 81,907 |
| Shareholders' equity |  | 101,533 |  | 100,235 |
| Total liabilities and shareholders' equity | \$ | 220,669 |  | 210,129 |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Condensed Statement of Cash Flows

|  |  |  |
| :--- | :--- | :--- |
|  |  |  |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Note 22-Performance by Geographical Area

Since the Corporation's operations are highly integrated, certain asset, liability, income and expense amounts must be allocated to arrive at Total Assets, Total Revenue, Income (Loss) Before Income Taxes and Net Income (Loss) by geographic area. The Corporation identifies its geographic performance based upon the business unit structure used to manage the capital or expense deployed in the region as applicable. This requires certain judgments related to the allocation of revenue so that revenue can be appropriately matched with the related expense or capital deployed in the region.

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

(1) Total Assets includes long-lived assets, which are primarily located in the U.S.
(2) There were no material intercompany revenues between geographic regions for any of the periods presented.
(3) Includes the Corporation's Canadian operations, which had Total Assets of $\$ 4,052$ million and $\$ 4,849$ million at December 31, 2005 and 2004; Total Revenue of $\$ 113$ million, $\$ 88$ million, and $\$ 96$ million; Income before Income Taxes of $\$ 66$ million, $\$ 49$ million, and $\$ 60$ million; and Net Income of $\$ 56$ million, $\$ 41$ million, and $\$ 12$ million for the years ended December 31, 2005, 2004 and 2003.

# BANK OF AMERICA CORPORATION AND SUBSIDIARIES 

## Notes to Consolidated Financial Statements-(Continued)

## Note 23-Restatement of Quarterly Financial Statements (unaudited)

Consolidated Statement of Income
The following tables set forth the effects of the restatement for the quarters in 2005 and 2004.
2005 Quarters


[^35]Consolidated Statement of Income


## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Consolidated Balance Sheet

|  | 2005 Quarters |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth |  |  |  | Third |  |  |  | Second |  |  |  | First |  |  |  |
|  | As <br> Previously Reported ${ }^{(1)}$ |  | Restated |  | As <br> Previously Reported |  | Restated |  | As <br> Previously Reported |  | Restated |  | Previously Reported |  | Restated |  |
|  | (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 36,999 | \$ | 36,999 | \$ | 32,771 | \$ | 32,771 | \$ | 33,935 | \$ | 33,935 | \$ | 28,698 | \$ | 28,698 |
| Time deposits placed and other short-term investments |  | 12,800 |  | 12,800 |  | 11,236 |  | 11,236 |  | 9,682 |  | 9,682 |  | 11,223 |  | 11,223 |
| Federal funds sold and securities purchased under agreements to resell |  | 149,785 |  | 149,785 |  | 135,409 |  | 135,409 |  | 149,287 |  | 149,287 |  | 139,396 |  | 139,396 |
| Trading account assets |  | 131,707 |  | 131,707 |  | 121,256 |  | 121,256 |  | 126,658 |  | 126,658 |  | 124,960 |  | 124,960 |
| Derivative assets |  | 23,712 |  | 23,712 |  | 26,005 |  | 26,005 |  | 26,019 |  | 26,019 |  | 26,182 |  | 26,182 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale |  | 221,556 |  | 221,556 |  | 227,349 |  | 227,349 |  | 233,412 |  | 233,412 |  | 218,675 |  | 218,675 |
| Held-to-maturity, at cost |  | 47 |  | 47 |  | 136 |  | 136 |  | 174 |  | 174 |  | 275 |  | 275 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total securities |  | 221,603 |  | 221,603 |  | 227,485 |  | 227,485 |  | 233,586 |  | 233,586 |  | 218,950 |  | 218,950 |
| Loans and leases |  | 573,782 |  | 573,791 |  | 554,603 |  | 554,612 |  | 529,418 |  | 529,428 |  | 529,466 |  | 529,457 |
| Allowance for loan and lease losses |  | $(8,045)$ |  | $(8,045)$ |  | $(8,326)$ |  | $(8,326)$ |  | $(8,319)$ |  | $(8,319)$ |  | $(8,313)$ |  | $(8,313)$ |
| Loans and leases, net of allowance |  | 565,737 |  | 565,746 |  | 546,277 |  | 546,286 |  | 521,099 |  | 521,109 |  | 521,153 |  | 521,144 |
| Premises and equipment, net |  | 7,786 |  | 7,786 |  | 7,659 |  | 7,659 |  | 7,602 |  | 7,602 |  | 7,531 |  | 7.531 |
| Mortgage servicing rights |  | 2,807 |  | 2,806 |  | 2,764 |  | 2,763 |  | 2,366 |  | 2,365 |  | 2,668 |  | 2,667 |
| Goodwill |  | 45,354 |  | 45,354 |  | 45,298 |  | 45,298 |  | 45,381 |  | 45,381 |  | 45,378 |  | 45,378 |
| Core deposit intangibles and other intangibles |  | 3,194 |  | 3,194 |  | 3,356 |  | 3,356 |  | 3,472 |  | 3,472 |  | 3,679 |  | 3,679 |
| Other assets |  | 90,311 |  | 90,311 |  | 92,743 |  | 92,743 |  | 87,243 |  | 87,243 |  | 82,421 |  | 82,421 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets |  | 1,291,795 | \$ | 1,291,803 | \$ 1 | 1,252,259 | \$ | 1,252,267 | \$ | 1,246,330 | \$ | 1,246,339 | \$ | 1,212,239 | \$ | 1,212,229 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits in domestic offices: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 179,571 | \$ | 179,571 | \$ | 174,990 | \$ | 174,990 | \$ | 175,427 | \$ | 175,427 | \$ | 166,499 | \$ | 166,499 |
| Interest-bearing |  | 384,155 |  | 384,155 |  | 390,973 |  | 390,973 |  | 397,778 |  | 397,778 |  | 403,534 |  | 403,534 |
| Deposits in foreign offices: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing |  | 7,165 |  | 7,165 |  | 6,750 |  | 6,750 |  | 6,102 |  | 6,102 |  | 5,319 |  | 5,319 |
| Interest-bearing |  | 63,779 |  | 63,779 |  | 53,764 |  | 53,764 |  | 56,110 |  | 56,110 |  | 54,635 |  | 54,635 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total deposits |  | 634,670 |  | 634,670 |  | 626,477 |  | 626,477 |  | 635,417 |  | 635,417 |  | 629,987 |  | 629,987 |
| Federal funds purchased and securities sold under agreements to repurchase |  | 240,655 |  | 240,655 |  | 217,053 |  | 217,053 |  | 207,710 |  | 207,710 |  | 187,652 |  | 187,652 |
| Trading account liabilities |  | 50,890 |  | 50,890 |  | 51,244 |  | 51,244 |  | 61,906 |  | 61,906 |  | 53,434 |  | 53,434 |
| Derivative liabilities |  | 15,000 |  | 15,000 |  | 15,711 |  | 15,711 |  | 15,630 |  | 15,630 |  | 15,363 |  | 15,363 |
| Commercial paper and other short-term borrowings |  | 116,269 |  | 116,269 |  | 107,655 |  | 107,655 |  | 93,763 |  | 93,763 |  | 93,440 |  | 93,440 |
| Accrued expenses and other liabilities |  | 31,749 |  | 31,938 |  | 32,976 |  | 33,250 |  | 34,470 |  | 34,940 |  | 35,081 |  | 35,319 |
| Long-term debt |  | 101,338 |  | 100,848 |  | 99,885 |  | 99,149 |  | 96,894 |  | 95,638 |  | 98,763 |  | 98,107 |
| Total liabilities |  | 1,190,571 |  | 1,190,270 |  | 1,151,001 |  | 1,150,539 |  | 1,145,790 |  | 1,145,004 |  | 1,113,720 |  | 1,113,302 |
| Commitments and contingencies (Note 9) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized- $100,000,000$ shares for all periods; issued and outstanding-1,090,189 shares for all periods |  | 271 |  | 271 |  | 271 |  | 271 |  | 271 |  | 271 |  | 271 |  | 271 |
| Common stock and additional paid-in capital, \$0.01 par value ${ }^{(2,3)}$ |  | 41,693 |  | 41,693 |  | 42,548 |  | 42,548 |  | 42,507 |  | 42,507 |  | 43,589 |  | 43,589 |
| Retained earnings |  | 67,205 |  | 67,552 |  | 65,439 |  | 65,980 |  | 63,328 |  | 64,154 |  | 60,843 |  | 61,309 |
| Accumulated other comprehensive income (loss) |  | $(7,518)$ |  | $(7,556)$ |  | $(6,509)$ |  | $(6,580)$ |  | $(4,992)$ |  | $(5,023)$ |  | $(5,559)$ |  | $(5,617)$ |
| Other |  | (427) |  | (427) |  | (491) |  | (491) |  | (574) |  | (574) |  | (625) |  | (625) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total shareholders' equity |  | 101,224 |  | 101,533 |  | 101,258 |  | 101,728 |  | 100,540 |  | 101,335 |  | 98,519 |  | 98,927 |
| Total liabilities and shareholders' equity |  | 1,291,795 | \$ | 1,291,803 | \$ | 1,252,259 | \$ | 1,252,267 | \$ | 1,246,330 | \$ | 1,246,339 | \$ | 1,212,239 | \$ | 1,212,229 |

[^36]Consolidated Balance Sheet


[^37]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Consolidated Statement of Changes in Shareholders' Equity, As Previously Reported

For the Three, Six and Nine Months in 2005


[^38]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Consolidated Statement of Changes in Shareholders' Equity, As Restated For the Three, Six and Nine Months in 2005

|  | Preferred Stock |  | Common Stock and Additional Paid-in Capital |  | Retained <br> Earnings |  | Accumulated Other Comprehensive Income (Loss) ${ }^{(1)}$ |  | Other | Total <br> Shareholders' Equity | Comprehensive Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Shares | Amount |  |  |  |  |  |  |  |  |
| (Dollars in millions, shares in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2004 | \$ | 271 | 4,046,546 | \$44,236 | \$ | 58,773 | \$ | $(2,764)$ | \$ (281) | \$100,235 |  |  |
| Net income |  |  |  |  |  | 4,393 |  |  |  | 4,393 | \$ | 4,393 |
| Net unrealized gains (losses) on available-for-sale debt and marketable equity securities |  |  |  |  |  |  |  | $(1,541)$ |  | $(1,541)$ |  | $(1,541)$ |
| Net unrealized gains (losses) on foreign currency translation adjustments |  |  |  |  |  |  |  | (5) |  | (5) |  | (5) |
| Net gains (losses) on derivatives |  |  |  |  |  |  |  | $(1,306)$ |  | $(1,306)$ |  | $(1,306)$ |
| Cash dividends paid: |  |  |  |  |  |  |  |  |  |  |  |  |
| Common |  |  |  |  |  | $(1,830)$ |  |  |  | $(1,830)$ |  |  |
| Preferred |  |  |  |  |  | (5) |  |  |  | (5) |  |  |
| Common stock issued under employee plans and related tax benefits |  |  | 31,987 | 1,343 |  |  |  |  | (344) | 999 |  |  |
| Common stock repurchased |  |  | $(43,214)$ | $(1,990)$ |  |  |  |  |  | $(1,990)$ |  |  |
| Other |  |  |  |  |  | (22) |  | (1) |  | (23) |  | (1) |
|  |  |  | [ | - |  | - |  | - | - | - |  |  |
| Balance, March 31, 2005 | \$ | 271 | 4,035,319 | \$ 43,589 | \$ | 61,309 | \$ | $(5,617)$ | \$ (625) | \$ 98,927 | \$ | 1,540 |
|  |  |  |  |  |  | [ |  |  | $\square$ | - |  |  |
| Balance, December 31, 2004 | \$ | 271 | 4,046,546 | \$ 44,236 | \$ | 58,773 | \$ | $(2,764)$ | \$ (281) | \$100,235 |  |  |
| Net income |  |  |  |  |  | 9,050 |  |  |  | 9,050 | \$ | 9,050 |
| Net unrealized gains (losses) on available- for-sale debt and marketable equity securities |  |  |  |  |  |  |  | 584 |  | 584 |  | 584 |
| Net unrealized gains (losses) on foreign currency translation adjustments |  |  |  |  |  |  |  | 30 |  | 30 |  | 30 |
| Net gains (losses) on derivatives |  |  |  |  |  |  |  | $(2,873)$ |  | $(2,873)$ |  | $(2,873)$ |
| Cash dividends paid: |  |  |  |  |  |  |  |  |  |  |  |  |
| Common |  |  |  |  |  | $(3,640)$ |  |  |  | $(3,640)$ |  |  |
| Preferred |  |  |  |  |  | (9) |  |  |  | (9) |  |  |
| Common stock issued under employee plans and related tax benefits |  |  | 53,672 | 2,090 |  |  |  |  | (292) | 1,798 |  |  |
| Common stock repurchased |  |  | $(83,514)$ | $(3,819)$ |  |  |  |  |  | $(3,819)$ |  |  |
| Other |  |  |  |  |  | (20) |  |  | (1) | (21) |  |  |
|  |  |  | - | - |  |  |  |  | - | $\underline{\square}$ |  |  |
| Balance, June 30, 2005 | \$ | 271 | 4,016,704 | \$ 42,507 | \$ | 64,154 | \$ | $(5,023)$ | \$ (574) | \$101,335 | \$ | 6,791 |
|  |  |  |  |  |  | - |  |  | $\longrightarrow$ |  |  |  |
| Balance, December 31, 2004 | \$ | 271 | 4,046,546 | \$ 44,236 | \$ | 58,773 | \$ | $(2,764)$ | \$ (281) | \$100,235 |  |  |
| Net income |  |  |  |  |  | 12,891 |  |  |  | 12,891 | \$ | 12,891 |
| Net unrealized gains (losses) on available-for-sale debt and marketable equity securities |  |  |  |  |  |  |  | $(1,711)$ |  | $(1,711)$ |  | $(1,711)$ |
| Net unrealized gains (losses) on foreign currency translation adjustments |  |  |  |  |  |  |  | 26 |  | 26 |  | 26 |
| Net gains (losses) on derivatives |  |  |  |  |  |  |  | $(2,130)$ |  | $(2,130)$ |  | $(2,130)$ |
| Cash dividends paid: |  |  |  |  |  |  |  |  |  |  |  |  |
| Common |  |  |  |  |  | $(5,658)$ |  |  |  | $(5,658)$ |  |  |
| Preferred |  |  |  |  |  | (14) |  |  |  | (14) |  |  |
| Common stock issued under employee plans and related tax benefits |  |  | 60,704 | 2,593 |  |  |  |  | (211) | 2,382 |  |  |
| Common stock repurchased |  |  | $(94,187)$ | $(4,281)$ |  |  |  |  |  | $(4,281)$ |  |  |
| Other |  |  |  |  |  | (12) |  | (1) | 1 | (12) |  | (1) |
|  |  |  | - | - |  | - |  |  | - | $\underline{\square}$ |  |  |
| Balance, September 30, 2005 | \$ | 271 | 4,013,063 | \$42,548 | \$ | 65,980 | \$ | $(6,580)$ | \$ (491) | \$101,728 | \$ | 9,075 |

[^39]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

## Consolidated Statement of Changes in Shareholders' Equity, As Previously Reported

For the Three, Six and Nine Months in 2004

|  | Common Stock and Additional Paid-in Capital |  |  |  |  | Retained <br> Earnings |  | Accumulated Other Comprehensive Income (Loss) ${ }^{(1)}$ |  | Other | Total <br> Shareholders' Equity |  | Comprehensive Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Preferred Stock |  | Shares |  | mount |  |  |  |  |  |  |  |  |  |
| (Dollars in millions, shares in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2003 | \$ | 54 | 2,882,288 | \$ | 29 | \$ | 50,198 | \$ | $(2,148)$ | \$ (153) |  | \$ 47,980 |  |  |
| Net income |  |  |  |  |  |  | 2,681 |  |  |  |  | 2,681 | \$ | 2,681 |
| Net unrealized gains (losses) on available-for-sale debt and marketable equity securities |  |  |  |  |  |  |  |  | 661 |  |  | 661 |  | 661 |
| Net unrealized gains (losses) on foreign currency translation adjustments |  |  |  |  |  |  |  |  | 3 |  |  | 3 |  | 3 |
| Net gains (losses) on derivatives |  |  |  |  |  |  |  |  | $(1,259)$ |  |  | $(1,259)$ |  | $(1,259)$ |
| Cash dividends paid: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common |  |  |  |  |  |  | $(1,158)$ |  |  |  |  | $(1,158)$ |  |  |
| Preferred |  |  |  |  |  |  | (1) |  |  |  |  | (1) |  |  |
| Common stock issued under employee plans and related tax benefits |  |  | 32,892 |  | 1,060 |  |  |  |  | (218) |  | 842 |  |  |
| Common stock repurchased |  |  | $(24,306)$ |  | $(1,061)$ |  | 88 |  |  |  |  | (973) |  |  |
| Conversion of preferred stock |  | (1) | 100 |  | 1 |  |  |  |  |  |  |  |  |  |
|  |  |  | - |  | - |  |  |  |  | - |  | - |  |  |
| Balance, March 31, 2004 | \$ | 53 | 2,890,974 | \$ | 29 | \$ | 51,808 | \$ | $(2,743)$ | \$ (371) |  | \$ 48,776 | \$ | 2,086 |
|  |  |  |  |  | - |  |  |  |  | - |  |  |  |  |
| Balance, December 31, 2003 | \$ | 54 | 2,882,288 | \$ | 29 | \$ | 50,198 | \$ | $(2,148)$ | \$ (153) |  | \$ 47,980 |  |  |
| Net income |  |  |  |  |  |  | 6,530 |  |  |  |  | 6,530 | \$ | 6,530 |
| Net unrealized gains (losses) on available- for-sale debt and marketable equity securities |  |  |  |  |  |  |  |  | $(2,025)$ |  |  | $(2,025)$ |  | $(2,025)$ |
| Net unrealized gains (losses) on foreign currency translation adjustments |  |  |  |  |  |  |  |  | (18) |  |  | (18) |  | (18) |
| Net gains (losses) on derivatives |  |  |  |  |  |  |  |  | 329 |  |  | 329 |  | 329 |
| Cash dividends paid: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common |  |  |  |  |  |  | $(2,796)$ |  |  |  |  | $(2,796)$ |  |  |
| Preferred |  |  |  |  |  |  | (6) |  |  |  |  | (6) |  |  |
| Common stock issued under employee plans and related tax benefits |  |  | 66,804 |  | 2,280 |  |  |  |  | (183) |  | 2,097 |  |  |
| Stock issued in acquisition |  | 271 | 1,186,728 |  | 46,480 |  |  |  |  |  |  | 46,751 |  |  |
| Common stock repurchased |  |  | $(73,366)$ |  | $(3,076)$ |  | 88 |  |  |  |  | $(2,988)$ |  |  |
| Conversion of preferred stock |  | (3) | 202 |  | 1 |  |  |  |  |  |  | (2) |  |  |
| Other |  |  |  |  | (45) |  | 16 |  |  | (2) |  | (31) |  |  |
|  |  |  | $ـ$ |  | - |  |  |  |  | - |  | - |  |  |
| Balance, June 30, 2004 | \$ | 322 | 4,062,656 | \$ | 45,669 | \$ | 54,030 | \$ | $(3,862)$ | \$ (338) |  | \$ 95,821 | \$ | 4,816 |
|  |  | - |  |  |  |  | - |  |  | - |  | - |  |  |
| Balance, December 31, 2003 | \$ | 54 | 2,882,288 | \$ | 29 | \$ | 50,198 | \$ | $(2,148)$ | \$ (153) |  | \$ 47,980 |  |  |
| Net income |  |  |  |  |  |  | 10,294 |  |  |  |  | 10,294 | \$ | 10,294 |
| Net unrealized gains (losses) on available-for-sale debt and marketable equity securities |  |  |  |  |  |  |  |  | (390) |  |  | (390) |  | (390) |
| Net unrealized gains (losses) on foreign currency translation adjustments |  |  |  |  |  |  |  |  | (9) |  |  | (9) |  | (9) |
| Net gains (losses) on derivatives |  |  |  |  |  |  |  |  | (122) |  |  | (122) |  | (122) |
| Cash dividends paid: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common |  |  |  |  |  |  | $(4,629)$ |  |  |  |  | $(4,629)$ |  |  |
| Preferred |  |  |  |  |  |  | (11) |  |  |  |  | (11) |  |  |
| Common stock issued under employee plans and related tax benefits |  |  | 89,603 |  | 3,037 |  |  |  |  | (172) |  | 2,865 |  |  |
| Stocks issued in acquisition |  | 271 | 1,186,728 |  | 46,480 |  |  |  |  |  |  | 46,751 |  |  |
| Common stock repurchased |  |  | $(113,796)$ |  | $(4,837)$ |  | 88 |  |  |  |  | $(4,749)$ |  |  |
| Conversion of preferred stock |  | (54) | 4,240 |  | 54 |  |  |  |  |  |  | - |  |  |
| Other |  |  |  |  | (7) |  | 39 |  |  | (1) |  | 31 |  |  |
|  |  |  | - |  | - |  | - |  |  | - |  | - |  |  |
| Balance, September 30, 2004 | \$ | 271 | 4,049,063 | \$ | 44,756 | \$ | 55,979 | \$ | $(2,669)$ | \$ (326) |  | \$ 98,011 | \$ | 9,773 |

[^40]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Consolidated Statement of Changes in Shareholders' Equity, As Restated
For the Three, Six and Nine Months in 2004


[^41]
## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Consolidated Statement of Cash Flows

|  |  |  |
| :--- | :--- | ---: | :--- |
|  |  |  |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
Consolidated Statement of Cash Flows

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  |  |  | 2004 |  |  |  |
|  | As PreviouslyReported |  | Restated |  | $\begin{aligned} & \text { As Previously } \\ & \text { Reported } \end{aligned}$ |  | Restated |  |
| (Dollars in millions) |  |  |  |  |  |  |  |  |
| Operating activities |  |  |  |  |  |  |  |  |
| Net income | \$ | 8,991 | \$ | 9,050 | \$ | 6,530 | \$ | 5,989 |
| Reconciliation of net income to net cash provided by (used in) operating activities: |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 1,455 |  | 1,455 |  | 1,413 |  | 1,413 |
| Gains on sales of debt securities |  | (984) |  | (984) |  | $(1,290)$ |  | $(1,290)$ |
| Depreciation and premises improvements amortization |  | 478 |  | 478 |  | 477 |  | 477 |
| Amortization of intangibles |  | 412 |  | 412 |  | 255 |  | 255 |
| Deferred income tax expense (benefit) |  | 391 |  | 425 |  | (11) |  | (335) |
| Net increase in trading and derivative instruments |  | $(7,014)$ |  | $(6,897)$ |  | $(9,799)$ |  | $(10,444)$ |
| Net increase in other assets |  | (299) |  | (299) |  | (281) |  | (281) |
| Net decrease in accrued expenses and other liabilities |  | $(5,869)$ |  | $(5,869)$ |  | $(7,800)$ |  | $(7,800)$ |
| Other operating activities, net |  | $(4,858)$ |  | $(5,150)$ |  | (669) |  | 842 |
| Net cash used in operating activities |  | $(7,297)$ |  | $(7,379)$ |  | $(11,175)$ |  | $(11,174)$ |
| Investing activities |  |  |  |  |  |  |  |  |
| Net decrease in time deposits placed and other short-term investments |  | 2,679 |  | 2,679 |  | 796 |  | 796 |
| Net (increase) decrease in federal funds sold and securities purchased under agreements to resell |  | $(57,927)$ |  | $(57,927)$ |  | 6,043 |  | 6,043 |
| Proceeds from sales of available-for-sale securities |  | 140,666 |  | 132,006 |  | 37,729 |  | 37,729 |
| Proceeds from maturities of available-for-sale securities |  | 14,794 |  | 21,808 |  | 12,215 |  | 12,215 |
| Purchases of available-for-sale securities |  | $(192,401)$ |  | $(190,755)$ |  | $(123,771)$ |  | $(123,771)$ |
| Proceeds from maturities of held-to-maturity securities |  | 156 |  | 156 |  | 5 |  | 5 |
| Proceeds from sales of loans and leases |  | 12,221 |  | 12,221 |  | 2,002 |  | 2,002 |
| Other changes in loans and leases, net |  | $(21,540)$ |  | $(21,574)$ |  | $(3,497)$ |  | $(3,498)$ |
| Additions to mortgage servicing rights, net |  | (407) |  | (407) |  | (662) |  | (662) |
| Net purchases of premises and equipment |  | (563) |  | (563) |  | (585) |  | (585) |
| Proceeds from sales of foreclosed properties |  | 58 |  | 58 |  | 97 |  | 97 |
| Net cash (paid for) acquired in business acquisitions |  | (116) |  | - |  | 5,608 |  | 5,608 |
| Other investing activities, net |  | 306 |  | 306 |  | (138) |  | (138) |
| Net cash used in investing activities |  | $(102,074)$ |  | $(101,992)$ |  | $(64,158)$ |  | $(64,159)$ |
|  |  |  |  |  |  |  |  |  |
| Financing activities |  |  |  |  |  |  |  |  |
| Net increase in deposits |  | 16,847 |  | 16,847 |  | 21,266 |  | 21,266 |
| Net increase in federal funds purchased and securities sold under agreements to repurchase |  | 87,969 |  | 87,969 |  | 35,275 |  | 35,275 |
| Net increase in commercial paper and other short-term borrowings |  | 15,165 |  | 15,165 |  | 22,000 |  | 22,000 |
| Proceeds from issuance of long-term debt |  | 7,806 |  | 7,806 |  | 12,648 |  | 12,648 |
| Retirement of long-term debt |  | $(7,714)$ |  | $(7,714)$ |  | $(7,385)$ |  | $(7,385)$ |
| Proceeds from issuance of common stock |  | 1,927 |  | 1,927 |  | 2,052 |  | 2,052 |
| Common stock repurchased |  | $(3,819)$ |  | $(3,819)$ |  | $(2,988)$ |  | $(2,988)$ |
| Cash dividends paid |  | $(3,649)$ |  | $(3,649)$ |  | $(2,802)$ |  | $(2,802)$ |
| Other financing activities, net |  | (58) |  | (58) |  | (9) |  | (9) |
| Net cash provided by financing activities |  | 114,474 |  | 114,474 |  | 80,057 |  | 80,057 |
| Effect of exchange rate changes on cash and cash equivalents |  | (104) |  | (104) |  | (19) |  | (19) |
| Net increase in cash and cash equivalents |  | 4,999 |  | 4,999 |  | 4,705 |  | 4,705 |
| Cash and cash equivalents at January 1 |  | 28,936 |  | 28,936 |  | 27,084 |  | 27,084 |
| Cash and cash equivalents at June 30 | \$ | 33,935 |  | 33,935 |  | 31,789 |  | 31,789 |

## BANK OF AMERICA CORPORATION AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued)

Consolidated Statement of Cash Flows

|  |  |  |
| :--- | :--- | ---: | :--- |
|  |  |  |


[^0]:    (1) See Note 23 of the Consolidated Financial Statements for Restatement of Quarterly Financial Statements (unaudited).
    (2) For presentation purposes, certain numbers have been rounded.
    (3) The Corporation provided unaudited financial information relating to the fourth quarter of 2005 in its current report on Form 8-K filed on January $23,2006$.

[^1]:    (1) The Corporation provided unaudited financial information relating to the fourth quarter of 2005 in its current report on Form 8-K filed on January 23 , 2006

[^2]:    (1) The Corporation provided unaudited financial information relating to the fourth quarter of 2005 in its current report on Form 8 -K filed on January 23, 2006.

[^3]:    (1) Reflects Premier Banking and Investments migration which decreased average deposits $\$ 39.3$ billion and $\$ 11.2$ billion for 2005 and 2004.
    2) Card Services presented on a held view
    (3) Fully taxable-equivalent basis
    (4) Total Assets include excess earning asset allocations
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^4]:    (1) In 2005 and 2004, only consumer credit card balances were securitized

[^5]:    (1) Fully taxable-equivalent basis
    (2) Total Assets include excess earning asset allocations
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^6]:    (1) Reflects Premier Banking and Investments migration which increased average deposits $\$ 39.3$ billion and $\$ 11.2$ billion for 2005 and 2004.
    (2) Fully taxable-equivalent basis
    (3) Total Assets include excess earning asset allocations
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^7]:    (1) Fully taxable-equivalent basis
     $\$(256)$ million and $\$ 920$ million in Noninterest Income. The impact, including $\$ 0$ and a loss of $\$(399)$ million in Gains on Sales of Debt Securities, totaled $\$(675)$ million and $\$(313)$ million in 2005 and 2004.

[^8]:    (1) Includes principal payments and capital lease obligations of $\$ 40$ million.
     purchase obligations.

[^9]:    (1) Consumer loans are generally returned to performing status when principal or interest is less than 90 days past due.
    (2) Our policy is not to classify consumer credit card and consumer non-real estate loans and leases as nonperforming; therefore, the charge-offs on these loans are not included above.

[^10]:    
    (2) Represents notional amounts at December 31, 2005 and 2004.
     operating cash flow and primary source of repayment as key factors.
     specific ratings of credit quality or global geographic location. As of December 31, 2005, CDS index positions were sold to reflect a short-term positive view of the credit markets.

[^11]:    (1) In addition to unrated names, "NR" includes $\$ 1,677$ million in net CDS index positions. While index positions are principally investment grade, CDS indices include names in and across each of the ratings categories.

[^12]:    (1) Reflects the subtraction of local funding or liabilities from local exposures as allowed by the Federal Financial Institutions Examination Council (FFIEC).
    (2) Includes Australia and New Zealand.
    (3) Includes Bermuda and Cayman Islands.
    (4) Other includes Canada and supranational entities.

[^13]:     Australia and New Zealand; and all countries in Central and Eastern Europe excluding Greece.
    (2) Includes acceptances, SBLCs, commercial letters of credit and formal guarantees.
    
    
     securities that are held as collateral.
     consistent with FFIEC reporting rules.
     funding or liabilities from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at December 31 , 2005 was $\$ 24.2$ billion compared to $\$ 17.2$ billion at
    
     than $\$ 500$ million.
    (7) Securities/Other Investments includes equity investment of $\$ 3.0$ billion in CCB.
    (8) Other Asia Pacific, Other Latin America, and Central and Eastern Europe include countries each with total foreign exposure of less than $\$ 300$ million.

[^14]:     assets, assets held-for-sale and commercial letters of credit.
    (2) Commercial criticized exposure is taken as a percentage of total commercial utilized exposure.

[^15]:     becomes well secured and is in the process of collection.
    (2) Certain loan and lease products, including commercial credit card, are not classified as nonperforming; therefore, the charge-offs on these loans are not included above.

[^16]:    
     assignment of general reserves. Information was not available to assign general reserves by product types prior to 2003.
    $\mathrm{n} / \mathrm{a}=$ Not available; included in commercial-domestic at December 31, 2002 and 2001.

[^17]:    
     their respective contractual start dates.
     same underlying security or interest rate index.
    (3) Reflects the net of long and short positions.
    (4) Futures and forward rate contracts include Eurodollar futures, U.S. Treasury futures, and forward purchase and sale contracts.

[^18]:     intangibles and other intangibles.
    (2) The Corporation provided unaudited financial information relating to the fourth quarter of 2005 in the current report on Form 8-K filed on January $23,2006$.

[^19]:    
    
     see "Interest Rate Risk Management" beginning on page 57.
    (4) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.
    (5) The Corporation provided unaudited financial information relating to the fourth quarter of 2005 in its current report on Form 8-K filed on January $23,2006$.

[^20]:    See accompanying Notes to Consolidated Financial Statements.

[^21]:    (1) At December 31, 2005, 2004 and 2003, Accumulated Other Comprehensive Income (Loss) includes Net Unrealized Gains (Losses) on Available-for-sale (AFS) Debt and Marketable Equity Securities of \$(2,978) million, $\$(197)$ million and $\$(70)$ million, respectively; Net Unrealized Gains (Losses) on Foreign Currency Translation Adjustments of $\$(122)$ million, $\$(155)$ million and $\$(168)$ million, respectively; Net Gains (Losses) on Derivatives of $\$(4,338)$ million, $\$(2,279)$ million and $\$(2,094)$ million, respectively; and Other of $\$(118)$ million, $\$(133)$ million and $\$(102)$ million, respectively.
    (2) For additional information on Accumulated OCI, see Note 14 of the Consolidated Financial Statements.
    (3) For additional information on the restatement adjustments, see Note 1 of the Consolidated Financial Statements.
    (4) Includes adjustment for the fair value of outstanding FleetBoston Financial Corporation (FleetBoston) stock options of $\$ 862$ million.

[^22]:    (1) Includes all awards granted, modified or settled for which the fair value was required to be measured under SFAS 123, except restricted stock. Restricted stock expense (net of taxes), included in Net Income for 2005 , 2004 and 2003 was $\$ 308$ million, $\$ 187$ million and $\$ 179$ million.

[^23]:     ending two trading days after, June 30, 2005, the date of the MBNA Merger Agreement.
     intangibles is 10 years and purchased credit card receivables and affinity relationships are 15 years.
    (3) No Goodwill is expected to be deductible for tax purposes. Goodwill will be allocated to Global Consumer and Small Business Banking

[^24]:     recorded in Trading Account Profits in the Consolidated Statement of Income for 2005 and 2004.
     Statement of Income for 2005 and 2004.
     and 2004.

[^25]:    (1) Includes corporate debt, asset-backed securities and equity instruments.
    (2) Represents those AFS marketable equity securities that are recorded in Other Assets on the Consolidated Balance Sheet.
    (3) Includes corporate debt and asset-backed securities.

[^26]:    (1) Unrealized losses less than $\$ 500$ thousand are shown as zero.

[^27]:    (1) Includes $\$ 2.2$ billion of Excess Spread Certificates converted to MSRs on June 1, 2004.
    (2) For 2005 and 2004, includes $\$ 291$ million and $\$(210)$ million related to change in value attributed to SFAS 133 hedged MSRs and $\$ 63$ million and $\$ 463$ million of impairment
    (3) Net of impairment allowance of $\$ 257$ million and $\$ 361$ million for 2005 and 2004.

[^28]:    (1) Excludes consumer real estate loans, which are placed on nonperforming status at 90 days past due.
    (2) The net loss ratio is calculated by dividing managed loans and leases net losses by average managed loans and leases outstanding for each loan and lease category

[^29]:    (1) Rates and maturity dates reflect outstanding debt at December 31, 2005.

    The majority of the floating rates are based on three- and six-month London InterBank Offered Rates (LIBOR). Bank of America Corporation and Bank of America, N.A. maintain various domestic and international debt programs to offer both senior and subordinated notes. The notes may be denominated in U.S. dollars or foreign currencies. At December 31, 2005 and 2004, the amount of foreign currency denominated debt translated into U.S. dollars included in total long-term debt was $\$ 23.1$ billion and $\$ 16.2$ billion. Foreign currency contracts are used to convert certain foreign currency denominated debt into U.S. dollars.

[^30]:    
     2005.
    
     billion and to be completed within a period of 18 months.
    
     2004.
    
     plan was completed during the third quarter of 2005.
    
     2003.
    
     was completed during the second quarter of 2004.

[^31]:    (1) The measurement date for the Qualified Pension Plans, Nonqualified Pension Plans, and Postretirement Health and Life Plans was December 31 of each year reported.
     (3) In connection with the FleetBoston merger, the plans of former FleetBoston were remeasured on April 1, 2004, using a discount rate of 6.00 percent.
    n/a $=$ not applicable

[^32]:    (1) Includes the effect of the adoption of FSP No. 106-2, which reduced net periodic postretirement benefit cost by $\$ 15$ million
    (2) In connection with the FleetBoston merger, the plans of former FleetBoston were remeasured on April 1, 2004, using a discount rate of 6.00 percent.

[^33]:    1) Benefit payments expected to be made from the plans' assets
    (2) Benefit payments expected to be made from the Corporation's assets
    (3) Benefit payments (net of retiree contributions) expected to be made from a combination of the plans' and the Corporation's assets.
[^34]:    (1) There were no material intersegment revenues among the segments.

[^35]:    (1) The Corporation provided unaudited financial information relating to the fourth quarter of 2005 in its current report on Form 8-K filed on January $23,2006$.

[^36]:    (1) The Corporation provided unaudited financial information relating to the fourth quarter of 2005 in its current report on Form 8-K filed on January 23, 2006
    (2) Authorized-7,500,000,000 shares for the Fourth, Third, Second and First Quarters
    (3) Issued and outstanding-3,999,688,491 shares, $4,013,063,444$ shares, $4,016,703,839$ shares and $4,035,318,509$ shares for the Fourth, Third, Second and First Quarters

[^37]:    (1) Authorized- $100,000,000$ shares for the Fourth, Third, Second and First Quarter
    (2) Issued and outstanding-1,090,189 shares, 1,090,189 shares, 2,292,013 shares and 1,239,563 shares for the Fourth, Third, Second and First Quarters
    (3) Authorized- $7,500,000,000$ shares for the Fourth, Third, Second and First Quarters
    (4) Issued and outstanding - 4,046,546,212 shares, 4,049,062,685 shares, 2,031,328,433 shares and 1,445,487,313 shares for the Fourth, Third, Second and First Quarters

[^38]:    ${ }^{(1)}$ At September 30, 2005, June 30, 2005, and March 31, 2005, Accumulated Other Comprehensive Income (Loss) includes Net Unrealized Gains (Losses) on AFS Debt and Marketable Equity Securities of \$(1,908) million, $\$ 387$ million and $\$(1,738)$ million, respectively; Net Unrealized Losses on Foreign Currency Translation Adjustments of $\$(129)$ million, $\$(125)$ million and $\$(160)$ million, respectively; Net Unrealized Gains (Losses) on Derivatives of $\$(4,338)$ million, $\$(5,120)$ million, and $\$(3,527)$ million, respectively; and Other of $\$(134)$ million, $\$(134)$ million and $\$(134)$ million, respectively.

[^39]:    
     Derivatives of $\$(4,409)$ million, $\$(5,152)$ million, and $\$(3,585)$ million, respectively; and Other of $\$(134)$ million, $\$(134)$ million and $\$(134)$ million, respectively.

[^40]:    
     Derivatives of $\$(1,930)$ million, $\$(1,479)$ million, and $\$(3,067)$ million, respectively; and Other of $\$(104)$ million, $\$(104)$ million and $\$(104)$ million, respectively.

[^41]:    
     Derivatives of $\$(2,067)$ million, $\$(1,759)$ million, and $\$(2,906)$ million, respectively; and Other of $\$(104)$ million, $\$(104)$ million and $\$(104)$ million, respectively.

