UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
October 19, 2006

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)
$\qquad$
Delaware
(State or other jurisdiction of incorporation)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
704.386.8486
(Registrant's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 19, 2006, Bank of America Corporation (the "Registrant") announced financial results for the third quarter ended September 30, 2006, reporting net income of $\$ 5.42$ billion and diluted earnings per common share of $\$ 1.18$. A copy of the press release announcing the Registrant's results for the third quarter ended September 30 , 2006 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On October 19, 2006, the Registrant held an investor conference and webcast to disclose financial results for the third quarter ended September 30, 2006. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of September 30, 2006, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the preceding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

## ITEM 8.01. OTHER EVENTS.

On October 19, 2006, the Registrant announced financial results for the third quarter ended September 30, 2006, reporting net income of $\$ 5.42$ billion and diluted earnings per common share of $\$ 1.18$. A copy of the press release announcing the Registrant's results for the third quarter ended September 30, 2006 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

## (d) Exhibits.

The following exhibits are filed herewith:

## Exhibit No.

Press Release dated October 19, 2006 with respect to the Registrant's financial results for the third quarter ended September 30, 2006.
99.2 Supplemental Information prepared for use on October 19, 2006 in connection with financial results for the third quarter ended September 30, 2006

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

## EXHIBIT INDEX

EXHIBIT NO. DESCRIPTION OF EXHIBIT

Supplemental Information prepared for use on October 19, 2006 in connection with financial results for the third quarter ended September $30,2006$.

October 19, 2006
Investors may contact:
Kevin Stitt, Bank of America, 704.386.5667
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# Bank of America reports third quarter earnings of \$5.42 billion, or $\$ 1.18$ per share 

Earnings per share up 24 percent
Consumer product sales at record high
Investment performance drives growth in assets under management
MBNA transition on plan and on schedule
CHARLOTTE - Bank of America Corporation today reported that net income in the third quarter of 2006 rose 41 percent to $\$ 5.42$ billion from $\$ 3.84$ billion a year earlier. Per-share earnings (diluted) were $\$ 1.18$, up 24 percent from $\$ 0.95$ a year earlier. Return on average common shareholders' equity for the third quarter was 16.64 percent. Under purchase accounting rules, results for the third quarter of 2005 do not include MBNA, which was acquired on January 1, 2006.

Excluding merger and restructuring charges of $\$ 269$ million pre-tax, equal to 4 cents per share, the company earned $\$ 5.59$ billion, or $\$ 1.22$ per share (diluted), in the third quarter of 2006. A year earlier merger and restructuring charges of $\$ 120$ million related to the acquisition of FleetBoston Financial reduced per-share earnings by 2 cents.
"Bank of America turned in another solid performance this quarter, highlighted by strong sales, good expense control and excellent execution across the company," said Kenneth D. Lewis, chairman and chief executive officer. "While margins continue to be under pressure due to the continuing flat yield curve and intense competition, we are benefiting from our ability to provide unmatched convenience and innovative financial solutions to our customers and clients. Our scale and scope is enabling us to make substantial investments across our company to drive growth while continuing to produce the financial results our shareholders expect."

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Revenue grew 32 percent from a year earlier while noninterest expense was up 22 percent. On a pro forma basis (including MBNA's third quarter of 2005 results), revenue increased 10 percent while noninterest expense was up 2 percent, resulting in positive operating leverage. Historical information regarding pro forma results was included in the Form 8-K filed on April 10, 2006.

For the first nine months of 2006, Bank of America earned $\$ 15.88$ billion, or $\$ 3.44$ per share (diluted), compared to $\$ 12.89$ billion, or $\$ 3.16$ per share a year ago.

## Third Quarter 2006 Highlights

- On a pro forma basis, average managed Card Services loans grew 7 percent to a record $\$ 193.32$ billion. On a GAAP basis, average held Card Services loans increased $\$ 38.53$ billion to $\$ 95.95$ billion, mostly attributable to MBNA. Bank of America is now the leading credit card provider in the United Kingdom. During 2006, the bank renewed contracts with 900 affinity partners, including NASCAR, the New York Mets, the National Association of Homebuilders, Penn State Alumni Association, University of North Carolina and UCLA.
- Retail checking accounts grew by a record 744,000 in the third quarter, helped by innovative programs such as Keep the Change. ${ }^{\text {TM }}$ To date, more than 3 million participating customers have enrolled in Keep the Change and saved over \$200 million.
- Home equity production increased 16 percent to $\$ 20.68$ billion in the quarter due to strong sales in the banking centers and an increase in average loan size. Ending home equity portfolio balances grew 22 percent to $\$ 82.16$ billion.
- Debit card income increased 24 percent from the same quarter last year to $\$ 502$ million and purchase volume grew 19 percent to a record $\$ 42.86$ billion. Bank of America customers made more than 1 billion transactions with their debit cards during the quarter. Bank of America's market share of debit card transactions is 16 percent, twice that of the nearest competitor.
- In the third quarter, average business loans to small businesses with less than $\$ 2.5$ million in annual sales grew 73 percent to nearly $\$ 13$ billion compared to the third quarter of 2005. On a pro forma basis, this quarter over quarter loan growth was 31 percent. In June, Bank of America introduced Business 24/7, ${ }^{\mathrm{TM}}$ a new suite of services targeted at the small business marketplace.
- Total average loans and leases grew 14 percent in Global Corporate and Investment Banking to more than $\$ 246$ billion as businesses continued to invest and expand.
- Total assets under management in Global Wealth and Investment Management grew 13 percent to $\$ 517$ billion, driving a 9 percent growth in asset management fees. Eighty-eight percent of mutual fund assets under management were invested in funds (equity, fixed income, and money market funds) where at least one share class placed in the top two quartiles of their peer group as of Aug. 31, 2006. ${ }^{1}$

1 The share class earning the ranking may have limited eligibility and may not be available to all investors. Peer group rankings were provided by Morningstar for equity funds, Lipper for fixed income funds and iMoneyNet for money market funds.

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## Third Quarter 2006 Financial Summary

## Revenue

Revenue on a fully taxable-equivalent basis grew 32 percent to $\$ 18.96$ billion from $\$ 14.35$ billion in the third quarter of 2005. Last year's results did not include MBNA.
Net interest income on a fully taxable-equivalent basis was $\$ 8.89$ billion, compared to $\$ 7.93$ billion the previous year. Besides the addition of MBNA, the increase was driven by loan growth and increases in asset-liability management activity, partially offset by higher cost of funding due to lower deposit levels. The net interest yield decreased 5 basis points to 2.73 percent.

Noninterest income was up 57 percent to $\$ 10.01$ billion from $\$ 6.42$ billion. Besides the addition of MBNA, which helped boost card income, these results were impacted by continued strength in service fee income and increases in trading account profits. Other income increased significantly due to a $\$ 720$ million pre-tax gain on the sale of the bank's Brazilian operations. In 2005 this component was affected negatively by approximately $\$ 400$ million due to the results of the ALM process, including the change in the value of derivatives used as economic hedges that did not qualify for SFAS 133.

Sales of debt securities resulted in a $\$ 469$ million net loss in the third quarter of 2006 as the company repositioned its balance sheet compared to a $\$ 29$ million net gain in the third quarter of 2005.

## Efficiency

The efficiency ratio for the third quarter of 2006 was 46.75 percent ( 45.33 percent before merger and restructuring charges) driven by continued positive operating leverage. The sale of the Brazilian operations benefited the efficiency ratio by approximately 200 basis points. Noninterest expense increased to $\$ 8.86$ billion from $\$ 7.29$ billion a year ago. Expenses increased primarily due to MBNA, including \$269 million in pre-tax merger and restructuring charges.

Cost savings for the merger in the third quarter were $\$ 357$ million pre-tax, due primarily to personnel reductions, technology savings and marketing synergies. The transition has exceeded projected savings targets for 2006.

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## Credit Quality

Consumer credit quality remained stable and commercial credit quality continued to be good. Net charge-offs increased from the third quarter of 2005 due to the addition of MBNA and previously reserved for charge-offs associated with credit card minimum payment requirements. This was partially offset by lower commercial net charge-offs, as 2005 included charge-offs related to the domestic airline industry, and lower 2006 credit card bankruptcy related charge-offs. Provision expense was essentially flat compared to the third quarter of 2005 as increases from the addition of MBNA were partially offset by reduced credit-related costs on the domestic credit card portfolio.

- Provision for credit losses was $\$ 1.17$ billion, up from $\$ 1.01$ billion in the second quarter of 2006 , and up slightly from $\$ 1.16$ billion a year earlier.
- Net charge-offs were $\$ 1.28$ billion, or 0.75 percent of average loans and leases. Net charge-offs were $\$ 1.02$ billion, or 0.65 percent, in the second quarter of 2006 and $\$ 1.15$ billion, or 0.84 percent, in the third quarter of 2005.
Total managed net losses were $\$ 2.20$ billion, or 1.11 percent of total average managed loans and leases. This compared to $\$ 1.81$ billion, or 0.98 percent in the second quarter of 2006 and $\$ 1.24$ billion, or 0.90 percent in the third quarter of 2005 .
- Nonperforming assets were $\$ 1.66$ billion, or 0.25 percent of total loans, leases and foreclosed properties, as of September 30, 2006. This compared to $\$ 1.64$ billion, or 0.25 percent, at June 30, 2006 and $\$ 1.60$ billion, or 0.29 percent, on September 30, 2005.
- The total allowance for loan and lease losses was $\$ 8.87$ billion, or 1.33 percent of total loans and leases, at September 30, 2006. This compared to $\$ 9.08$ billion, or 1.36 percent, at June 30, 2006 and $\$ 8.33$ billion, or 1.50 percent, at September 30, 2005, which did not include MBNA.


## Capital Management

Total shareholders' equity was $\$ 133.60$ billion at September 30, 2006. Period-end assets were $\$ 1.45$ trillion. The Tier 1 Capital Ratio increased to 8.48 percent from 8.33 percent on June 30, 2006 and 8.27 percent a year earlier.

During the quarter, Bank of America paid a cash dividend of $\$ 0.56$ per share. Additionally, the company issued approximately 30 million common shares primarily related to employee stock options and ownership plans, and repurchased nearly 60 million common shares. Period-ending common shares issued and outstanding were 4.50 billion for the third quarter of 2006, compared to 4.53 billion for the second quarter of 2006 and 4.01 billion for the third quarter of 2005 .

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Third Quarter 2006 Business Segment Results

## Global Consumer and Small Business Banking

| (Dollars in millions) | Q3 2006 | Q3 2005 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ 10,443 | \$ 7,266 |
| Provision for credit losses | 1,144 | 1,107 |
| Noninterest expense | 4,730 | 3,255 |
| Net Income | 2,889 | 1,842 |
| Efficiency ratio | 45.31\% | 44.80\% |
| Return on average equity | 18.42 | 25.23 |
| Loans and leases ${ }^{2}$ | \$193,845 | \$145,726 |
| Deposits ${ }^{2}$ | 330,368 | 310,530 |

1. Fully taxable-equivalent basis

2 Balances averaged for period
Revenue grew 44 percent to $\$ 10.44$ billion and net income increased 57 percent to $\$ 2.89$ billion. Last year's third quarter results did not include MBNA. Results were driven by higher card income due to the MBNA acquisition and higher net interest margin. On a pro forma basis (including MBNA's third quarter of 2005 results), revenue increased 4 percent while net income increased 13 percent.

Sales of consumer financial products increased across-the-board, as the business leveraged its leading franchises in both banking centers and online capabilities. Franchise sales totaled 12 million products, an increase of 9 percent from the third quarter of 2005 , including record performance in checking, debit and online sales.

On a GAAP basis, deposit balances increased by $\$ 20$ billion or 6 percent, driven by the addition of the MBNA deposit portfolio. On a pro forma basis, deposits declined 2 percent from a year ago as the company continued to balance growth and profitability.

E-Commerce sales grew to more than 2 million units in the quarter, driven by checking, savings and credit card sales. Bankofamerica.com now has 20.6 million active users and 10.8 million active bill-payers

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- Deposits revenue increased 10 percent to $\$ 4.37$ billion compared to the third quarter of 2005, while net income increased 7 percent to $\$ 1.30$ billion. On a pro forma basis, deposits revenue increased 9 percent compared to the third quarter of 2005 , while net income increased 6 percent.
- Card Services had revenue of $\$ 5.33$ billion, an increase of 137 percent compared to the third quarter of 2005. Net income more than tripled to $\$ 1.48$ billion. On a pro forma basis, Card Services recorded an increase in revenue of 7 percent compared to the third quarter of 2005, while net income increased 47 percent. The disproportionate increase in net income is driven by a decrease in provision and non-interest expense versus prior year.
- Home Equity had revenue of $\$ 374$ million, an increase of 6 percent from the third quarter of 2005 . Net income increased 5 percent to $\$ 123$ million.
- Mortgage had revenue of $\$ 354$ million compared to $\$ 407$ million in the third quarter of 2005 and net income of $\$ 60$ million compared to $\$ 93$ million a year ago.
- ALM/Other had revenue of $\$ 11$ million compared to $\$ 284$ million in the third quarter of 2005 and a net loss of $\$ 74$ million compared to net income of $\$ 100$ million in the third quarter of 2005 . On a pro forma basis, revenue was $\$ 301$ million while net income was $\$ 110$ million in the third quarter of 2005 . The decrease in net income is due to a lower contribution from ALM activities due to a flatter yield curve.


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## Global Corporate and Investment Banking

| ollars in millions) | Q32006 | Q3 2005 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | 6,015 | \$ 5,289 |
| Provision for credit losses | 22 | 12 |
| Noninterest expense | 2,965 | 2,854 |
| Net Income | 1,922 | 1,551 |
| Efficiency ratio | 49.30\% | 53.96\% |
| Return on average equity | 18.62 | 14.91 |
| Loans and leases ${ }^{2}$ | \$246,419 | \$216,121 |
| Deposits ${ }^{2}$ | 206,576 | 188,901 |
| Trading-related assets ${ }^{2}$ | 340,521 | 328,713 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Revenue increased 14 percent to $\$ 6.02$ billion from $\$ 5.29$ billion. Net income rose 24 percent to $\$ 1.92$ billion. Most of the increase was due to the $\$ 720$ million pre-tax gain from the sale of Bank of America's Brazilian operations. Excluding the impact of the Brazil transaction, revenue grew by 1 percent and net income declined by 4 percent, or $\$ 67$ million.

Besides Brazil, the growth in revenue was driven by increased results in Global Treasury Services and strong growth in loans and deposits, which was somewhat offset by spread compression and lower equity investment gains. Excluding Brazil, net income was lower due to increased personnel costs, reflecting the build out of capital markets services and products.

Capital Markets and Advisory Services benefited from increased sales and trading results in Credit Products and Structured Products, which were offset by lower results in Liquid Products.

- Capital Markets and Advisory Services had revenue of $\$ 1.87$ billion and net income of $\$ 324$ million, compared to revenue of $\$ 1.84$ billion and net income of $\$ 422$ million in the third quarter of 2005.
- Business Lending had revenue of $\$ 1.40$ billion and net income of $\$ 519$ million, compared to revenue of $\$ 1.51$ billion and net income of $\$ 569$ million in the third quarter of 2005.
- Treasury Services had revenue of $\$ 1.70$ billion, up 12 percent from third quarter 2005, generating net income of $\$ 564$ million, or an increase of 20 percent.
- ALM/Other had revenue of $\$ 1.04$ billion and net income of $\$ 515$ million, up nearly six-fold primarily due to the sale of the Brazilian operations, which closed during the quarter.


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## Global Wealth and Investment Management

| (Dollars in millions) | Q3 2006 |  | Q3 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ |  | 1,868 |  | 1,819 |
| Provision for credit losses |  | (1) |  | (1) |
| Noninterest expense |  | 992 |  | 924 |
| Net Income |  | 553 |  | 568 |
| Efficiency ratio |  | 53.12\% |  | 50.79\% |
| Return on average equity |  | 21.68 |  | 22.51 |
| Loans and leases ${ }^{2}$ |  | 62,271 |  | 55,260 |
| Deposits ${ }^{2}$ |  | 113,529 |  | 118,135 |
| (in billions) | At 9/30/06 |  | At 9/30/05 |  |
| Assets under management |  | 517.1 |  | 457.4 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Revenue increased 3 percent, driven by higher asset management fees and continued migration of qualified banking relationships from Global Consumer and Small Business Banking into Premier Banking. Net income decreased slightly due to higher personnel expenses associated with an aggressive hiring strategy of investment professionals.

Asset management fees increased 9 percent from the third quarter of 2005 due to continued strong performance at Columbia Management. Higher assets under management balances were driven by total net asset inflows of $\$ 47$ billion, in addition to increased market values of $\$ 13$ billion.

- Premier Banking \& Investments had revenue of $\$ 704$ million, an increase of 7 percent, and net income of $\$ 228$ million, up 10 percent compared to the same period a year ago.
- The Private Bank had revenue of $\$ 501$ million, down 3 percent from the same period last year and net income of $\$ 103$ million, down nearly 28 percent.
- Columbia Management had revenue of $\$ 377$ million, an increase of 12 percent, and net income of $\$ 80$ million, an increase of 7 percent from the same period a year ago.
- ALM/Other had revenue of $\$ 286$ million, a decrease of 5 percent and net income of $\$ 142$ million, essentially flat from the same period a year ago.

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## All Other

All Other reflected $\$ 52$ million of net income for the quarter, compared to a net loss of $\$ 120$ million in the third quarter of 2005. In 2005, All Other was negatively affected by the results of the ALM process, including the change in the value of derivatives used as economic hedges that did not qualify for SFAS 133 . The third quarter of 2006 included losses on sales of debt securities of $\$ 483$ million, compared to gains on sales of debt securities of $\$ 13$ million in the third quarter of 2005. Equity investment gains in this segment were $\$ 687$ million compared to $\$ 640$ million in the third quarter of 2005.

Note: Al de Molina, chief financial officer, will discuss third quarter 2006 results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a webcast available on the Bank of America Web site at http://investor.bankofamerica.com.

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving more than 55 million consumer and small business relationships with more than 5,700 retail banking offices, nearly 17,000 ATMs and award-winning online banking with more than 20 million active users. Bank of America is the No. 1 overall Small Business Administration (SBA) lender in the United States and the No. 1 SBA lender to minority-owned small businesses. The company serves clients in 175 countries and has relationships with 98 percent of the U.S. Fortune 500 companies and 79 percent of the Global Fortune 500. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forwardlooking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2 ) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) changes in accounting standards, rules or interpretations, 10) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; 11) mergers and acquisitions and their integration into the company; and 12) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov.

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Please consider the investment objectives, risks, charges and expenses of Columbia mutual funds carefully before investing. Contact your financial advisor for a prospectus which contains this and other important information about the fund. Read it carefully before you invest.

Columbia Management is the primary investment management division of Bank of America Corporation. Columbia Management entities furnish investment management services and advise institutional and mutual fund portfolios. Columbia Funds are distributed by Columbia Management Distributors, Inc., member NASD, SIPC. Columbia Management Distributors, Inc. is part of Columbia Management and an affiliate of Bank of America Corporation.

## Bank of America

## Selected Financial Data ${ }^{(1)}$

| (Dollars in millions, except per share data; shares in thousands) | Three Months Ended September 30 |  |  |  | Nine Months <br> Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| Financial Summary |  |  |  |  |  |  |  |  |
| Earnings | \$ | 5,416 | \$ | 3,841 | \$ | 15,877 |  | 12,891 |
| Earnings per common share |  | 1.20 |  | 0.96 |  | 3.49 |  | 3.21 |
| Diluted earnings per common share |  | 1.18 |  | 0.95 |  | 3.44 |  | 3.16 |
| Dividends paid per common share |  | 0.56 |  | 0.50 |  | 1.56 |  | 1.40 |
| Closing market price per common share |  | 53.57 |  | 42.10 |  | 53.57 |  | 42.10 |
| Average common shares issued and outstanding |  | 4,499,704 |  | 4,000,573 |  | 4,547,693 |  | 4,012,924 |
| Average diluted common shares issued and outstanding |  | 4,570,558 |  | 4,054,659 |  | 4,614,599 |  | 4,072,991 |
| Summary Income Statement |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 8,586 | \$ | 7,735 | \$ | 25,992 |  | 22,878 |
| Total noninterest income |  | 10,067 |  | 6,416 |  | 28,566 |  | 19,403 |
| Total revenue |  | 18,653 |  | 14,151 |  | 54,558 |  | 42,281 |
| Provision for credit losses |  | 1,165 |  | 1,159 |  | 3,440 |  | 2,614 |
| Gains (losses) on sales of debt securities |  | (469) |  | 29 |  | (464) |  | 1,013 |
| Other noninterest expense |  | 8,594 |  | 7,165 |  | 25,943 |  | 21,008 |
| Merger and restructuring charges |  | 269 |  | 120 |  | 561 |  | 353 |
| Income before income taxes |  | 8,156 |  | 5,736 |  | 24,150 |  | 19,319 |
| Income tax expense |  | 2,740 |  | 1,895 |  | 8,273 |  | 6,428 |
| Net income | \$ | 5,416 | \$ | 3,841 |  | $\underline{15,877}$ |  | $\underline{\text { 12,891 }}$ |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 673,477 | \$ | 539,497 |  | 641,909 |  | 528,331 |
| Securities |  | 236,033 |  | 225,952 |  | 235,874 |  | 219,314 |
| Total earning assets |  | 1,302,366 |  | 1,137,629 |  | 1,258,927 |  | 1,100,685 |
| Total assets |  | 1,497,987 |  | 1,294,754 |  | 1,457,087 |  | 1,258,041 |
| Total deposits |  | 676,851 |  | 632,771 |  | 670,552 |  | 633,614 |
| Shareholders' equity |  | 129,262 |  | 101,246 |  | 129,256 |  | 99,832 |
| Common shareholders' equity |  | 129,098 |  | 100,974 |  | 129,021 |  | 99,561 |
| Performance Ratios |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.43\% |  | 1.18\% |  | 1.46\% |  | 1.37\% |
| Return on average common shareholders' equity |  | 16.64 |  | 15.09 |  | 16.44 |  | 17.29 |
| Return on average tangible common shareholders' equity |  | 34.90 |  | 27.34 |  | 33.73 |  | 31.76 |
| Credit Quality |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 1,277 | \$ | 1,145 | \$ | 3,122 | \$ | 2,914 |
| Annualized net charge-offs as a \% of average loans and leases outstanding |  | 0.75\% |  | 0.84\% |  | 0.65\% |  | 0.74\% |
| Managed credit card net losses as a \% of average managed credit card receivables |  | 4.23 |  | 5.74 |  | 3.68 |  | 6.04 |


|  | At September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Balance Sheet Highlights |  |  |  |  |
| Loans and leases |  | 669,149 |  | 554,612 |
| Total securities |  | 195,152 |  | 227,485 |
| Total earning assets |  | 1,216,965 |  | 1,091,689 |
| Total assets |  | 1,449,211 |  | 1,252,267 |
| Total deposits |  | 665,905 |  | 626,477 |
| Total shareholders' equity |  | 133,597 |  | 101,728 |
| Common shareholders' equity |  | 132,771 |  | 101,457 |
| Book value per share |  | 29.52 |  | 25.28 |
| Tangible common equity ratio ${ }^{(2)}$ |  | 4.16\% |  | 4.39\% |
| Risk-based capital ratios: |  |  |  |  |
| Tier 1 |  | 8.48* |  | 8.27 |
| Total |  | 11.46* |  | 11.19 |
| Leverage ratio |  | 6.16* |  | 5.90 |
| Period-end common shares issued and outstanding |  | 4,498,145 |  | 4,013,063 |
| Allowance for credit losses: |  |  |  |  |
| Allowance for loan and lease losses | \$ | 8,872 | \$ | 8,326 |
| Reserve for unfunded lending commitments |  | 388 |  | 390 |
| Total | \$ | 9,260 | \$ | 8,716 |
| Allowance for loan and lease losses as a \% of total loans and leases |  | 1.33\% |  | 1.50\% |
| Allowance for loan and lease losses as a \% of total nonperforming loans and leases |  | 562 |  | 556 |
| Total nonperforming loans and leases | \$ | 1,580 | \$ | 1,498 |
| Total nonperforming assets |  | 1,656 |  | 1,597 |
| Nonperforming assets as a \% of: |  |  |  |  |
| Total assets |  | 0.11\% |  | 0.13\% |
| Total loans, leases and foreclosed properties |  | 0.25 |  | 0.29 |
| Nonperforming loans and leases as a \% of total loans and leases |  | 0.24 |  | 0.27 |


| Full-time equivalent employees | $\mathbf{2 0 0 , 2 2 0}$ | 177,539 |  |
| :--- | ---: | ---: | :--- |
| Number of banking centers - domestic | $\mathbf{5 , 7 2 2}$ | 5,844 |  |
| Number of branded ATMs - domestic | $\mathbf{1 6 , 8 4 6}$ | 16,714 |  |

* Preliminary data

Information for periods beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated.

## BUSINESS SEGMENT RESULTS

|  | Global Consumer and Small Business Banking |  | Global Corporate and Investment Banking |  | Global Wealth and Investment Management |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended September 30, 2006 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 10,443 | \$ | 6,015 | \$ | 1,868 |  | \$ 635 |
| Net income |  | 2,889 |  | 1,922 |  | 553 |  | 52 |
| Shareholder value added |  | 1,542 |  | 828 |  | 291 |  | (215) |
| Return on average equity |  | 18.42\% |  | 18.62\% |  | 21.68\% |  | n/m |
| Average loans and leases | \$ | 193,845 | \$ | 246,419 | \$ | 62,271 |  | \$170,942 |
| Three Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 7,266 | \$ | 5,289 | \$ | 1,819 |  | \$ (25) |
| Net income |  | 1,842 |  | 1,551 |  | 568 |  | (120) |
| Shareholder value added |  | 1,177 |  | 450 |  | 310 |  | (614) |
| Return on average equity |  | 25.23\% |  | 14.91\% |  | 22.51\% |  | n/m |
| Average loans and leases | \$ | 145,726 | \$ | 216,121 | \$ | 55,260 |  | \$122,390 |
| Nine Months Ended September 30, 2006 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 31,062 | \$ | 17,293 | \$ | 5,791 |  | \$ 1,280 |
| Net income |  | 8,644 |  | 5,221 |  | 1,801 |  | 211 |
| Shareholder value added |  | 4,546 |  | 1,865 |  | 1,009 |  | (483) |
| Return on average equity |  | 18.16 |  | 16.50 |  | 23.34 |  | n/m |
| Average loans and leases | \$ | 189,378 | \$ | 242,161 | \$ | 60,496 |  | \$149,874 |
| Nine Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 21,028 | \$ | 15,651 | \$ | 5,421 |  | \$ 770 |
| Net income |  | 5,258 |  | 5,108 |  | 1,707 |  | 818 |
| Shareholder value added |  | 3,297 |  | 1,820 |  | 938 |  | (507) |
| Return on average equity |  | 24.29 |  | 16.43 |  | 22.68 |  | n/m |
| Average loans and leases | \$ | 142,267 | \$ | 210,038 | \$ | 53,063 |  | \$122,963 |

$\mathrm{n} / \mathrm{m}=$ not meaningful

|  | Three Months Ended September 30 |  |  |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| SUPPLEMENTAL FINANCIAL DATA |  |  |  |  |  |  |  |  |
| Fully taxable-equivalent basis data ${ }^{(3)}$ |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 8,894 | \$ | 7,933 | \$ | 26,860 |  | \$ 23,467 |
| Total revenue |  | 18,961 |  | 14,349 |  | 55,426 |  | 42,870 |
| Net interest yield |  | 2.73\% |  | 2.78\% |  | 2.85\% |  | 2.85\% |
| Efficiency ratio |  | 46.75 |  | 50.76 |  | 47.82 |  | 49.83 |
| Reconciliation of net income to operating earnings |  |  |  |  |  |  |  |  |
| Net income | \$ | 5,416 | \$ | 3,841 | \$ | 15,877 |  | \$ 12,891 |
| Merger and restructuring charges |  | 269 |  | 120 |  | 561 |  | 353 |
| Related income tax benefit |  | (100) |  | (40) |  | (208) |  | (118) |
| Operating earnings | \$ | 5,585 | \$ | 3,921 | \$ | 16,230 |  | \$ 13,126 |
| Operating Basis |  |  |  |  |  |  |  |  |
| Diluted earnings per common share | \$ | 1.22 | \$ | 0.97 | \$ | 3.52 |  | \$ 3.22 |
| Return on average assets |  | 1.48\% |  | 1.20\% |  | 1.49\% |  | 1.40\% |
| Return on average common shareholders' equity |  | 17.16 |  | 15.39 |  | 16.81 |  | 17.61 |
| Return on average tangible common shareholders' equity |  | 35.16 |  | 27.91 |  | 34.48 |  | 32.34 |
| Efficiency ratio |  | 45.33 |  | 49.92 |  | 46.81 |  | 49.00 |
| Reconciliation of net income to shareholder value added |  |  |  |  |  |  |  |  |
| Net income | \$ | 5,416 | \$ | 3,841 | \$ | 15,877 |  | \$ 12,891 |
| Amortization of intangibles |  | 441 |  | 201 |  | 1,322 |  | 613 |
| Merger and restructuring charges, net of tax benefit |  | 169 |  | 80 |  | 353 |  | 235 |
| Capital charge |  | $(3,580)$ |  | $(2,799)$ |  | $(10,615)$ |  | $(8,191)$ |
| Shareholder value added | \$ | 2,446 | \$ | 1,324 | \$ | 6,937 |  | \$ 5,548 |

[^0]
# Bank of America 

Cl

# Higher Standards 

## Supplemental Information Third Quarter 2006

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

## Bank of America Corporation

## Consolidated Financial Highlights

## (Dollars in millions, except per share information; shares in thousands)



Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Supplemental Financial Data

## (Dollars in millions)

Fully taxable-equivalent basis data

|  | Year-to-Date September 30 |  | Third Quarter 2006 | Second <br> Quarter <br> 2006 | First Quarter 2006 | Fourth Quarter 2005 | Third Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 |  |  |  |  |  |
| Net interest income | \$26,860 | \$23,467 | \$ 8,894 | \$ 8,926 | \$ 9,040 | \$ 8,102 | \$ 7,933 |
| Total revenue | 55,426 | 42,870 | 18,961 | 18,524 | 17,941 | 14,053 | 14,349 |
| Net interest yield | 2.85\% | 2.85\% | 2.73\% | 2.85\% | 2.98\% | 2.82\% | 2.78\% |
| Efficiency ratio | 47.82 | 49.83 | 46.75 | 47.06 | 49.74 | 52.09 | 50.76 |

## Reconciliation to GAAP financial measures

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Shareholder value added (SVA) is a key measure of performance not defined by GAAP that is used in managing our growth strategy orientation and strengthening our focus on generating long-term growth and shareholder value. SVA is used to evaluate the Corporation's use of equity (i.e., capital) at the individual unit level and is an integral component in the analytics for resource allocation. Using SVA as a performance measure places specific focus on whether incremental investments generate returns in excess of the costs of capital associated with those investments. Each business segment has a goal for growth in SVA reflecting the individual segment's business and customer strategy.

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended September 30, 2006, June 30, 2006, March 31, 2006, December 31, 2005, and September 30, 2005, and the nine months ended September 30, 2006 and 2005.


## (1) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

ConsolidatedStatement of Income
(Dollars in millions, except per share information; shares in thousands)

|  | Year-to-Date <br> September 30 |  |  |  | Third Quarter 2006 |  | Second Quarter <br> 2006 |  | First Quarter 2006 |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and fees on loans and leases | \$ | 35,569 | \$ | 25,307 | \$ | 12,638 | \$ | 11,804 | \$ | 11,127 | \$ | 9,536 | \$ | 8,933 |
| Interest and dividends on securities |  | 9,215 |  | 8,122 |  | 3,080 |  | 3,121 |  | 3,014 |  | 2,815 |  | 2,793 |
| Federal funds sold and securities purchased under agreements to resell |  | 5,755 |  | 3,535 |  | 2,146 |  | 1,900 |  | 1,709 |  | 1,477 |  | 1,382 |
| Trading account assets |  | 5,031 |  | 4,158 |  | 1,856 |  | 1,627 |  | 1,548 |  | 1,585 |  | 1,550 |
| Other interest income |  | 2,524 |  | 1,486 |  | 952 |  | 845 |  | 727 |  | 605 |  | 547 |
| Total interest income |  | 58,094 |  | 42,608 |  | 20,672 |  | 19,297 |  | 18,125 |  | 16,018 |  | 15,205 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 10,491 |  | 7,016 |  | 3,976 |  | 3,508 |  | 3,007 |  | 2,476 |  | 2,471 |
| Short-term borrowings |  | 14,618 |  | 7,760 |  | 5,467 |  | 4,842 |  | 4,309 |  | 3,855 |  | 3,190 |
| Trading account liabilities |  | 1,840 |  | 1,745 |  | 727 |  | 596 |  | 517 |  | 619 |  | 707 |
| Long-term debt |  | 5,153 |  | 3,209 |  | 1,916 |  | 1,721 |  | 1,516 |  | 1,209 |  | 1,102 |
| Total interest expense |  | 32,102 |  | 19,730 |  | 12,086 |  | 10,667 |  | 9,349 |  | 8,159 |  | 7,470 |
| Net interest income |  | 25,992 |  | 22,878 |  | 8,586 |  | 8,630 |  | 8,776 |  | 7,859 |  | 7,735 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 6,125 |  | 5,777 |  | 2,147 |  | 2,077 |  | 1,901 |  | 1,927 |  | 2,080 |
| Investment and brokerage services |  | 3,334 |  | 3,122 |  | 1,085 |  | 1,146 |  | 1,103 |  | 1,062 |  | 1,060 |
| Mortgage banking income |  | 415 |  | 590 |  | 189 |  | 89 |  | 137 |  | 215 |  | 180 |
| Investment banking income |  | 1,623 |  | 1,319 |  | 510 |  | 612 |  | 501 |  | 537 |  | 522 |
| Equity investment gains |  | 2,122 |  | 1,691 |  | 705 |  | 699 |  | 718 |  | 521 |  | 713 |
| Card income |  | 10,566 |  | 4,246 |  | 3,473 |  | 3,662 |  | 3,431 |  | 1,507 |  | 1,520 |
| Trading account profits |  | 2,706 |  | 1,464 |  | 731 |  | 915 |  | 1,060 |  | 299 |  | 557 |
| Other income |  | 1,675 |  | 1,194 |  | 1,227 |  | 398 |  | 50 |  | (117) |  | (216) |
| Total noninterest income |  | 28,566 |  | 19,403 |  | 10,067 |  | 9,598 |  | 8,901 |  | 5,951 |  | 6,416 |
| Total revenue |  | 54,558 |  | 42,281 |  | 18,653 |  | 18,228 |  | 17,677 |  | 13,810 |  | 14,151 |
| Provision for credit losses |  | 3,440 |  | 2,614 |  | 1,165 |  | 1,005 |  | 1,270 |  | 1,400 |  | 1,159 |
| Gains (losses) on sales of debt securities |  | (464) |  | 1,013 |  | (469) |  | (9) |  | 14 |  | 71 |  | 29 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 13,767 |  | 11,209 |  | 4,474 |  | 4,480 |  | 4,813 |  | 3,845 |  | 3,837 |
| Occupancy |  | 2,100 |  | 1,889 |  | 696 |  | 703 |  | 701 |  | 699 |  | 638 |
| Equipment |  | 978 |  | 894 |  | 318 |  | 316 |  | 344 |  | 305 |  | 300 |
| Marketing |  | 1,713 |  | 990 |  | 587 |  | 551 |  | 575 |  | 265 |  | 307 |
| Professional fees |  | 710 |  | 647 |  | 259 |  | 233 |  | 218 |  | 283 |  | 254 |
| Amortization of intangibles |  | 1,322 |  | 613 |  | 441 |  | 441 |  | 440 |  | 196 |  | 201 |
| Data processing |  | 1,245 |  | 1,093 |  | 426 |  | 409 |  | 410 |  | 394 |  | 361 |
| Telecommunications |  | 685 |  | 608 |  | 237 |  | 228 |  | 220 |  | 219 |  | 206 |
| Other general operating |  | 3,423 |  | 3,065 |  | 1,156 |  | 1,162 |  | 1,105 |  | 1,055 |  | 1,061 |
| Merger and restructuring charges |  | 561 |  | 353 |  | 269 |  | 194 |  | 98 |  | 59 |  | 120 |
| Total noninterest expense |  | 26,504 |  | 21,361 |  | 8,863 |  | 8,717 |  | 8,924 |  | 7,320 |  | 7,285 |
| Income before income taxes |  | 24,150 |  | 19,319 |  | 8,156 |  | 8,497 |  | 7,497 |  | 5,161 |  | 5,736 |
| Income tax expense |  | 8,273 |  | 6,428 |  | 2,740 |  | 3,022 |  | 2,511 |  | 1,587 |  | 1,895 |
| Net income | \$ | 15,877 | \$ | 12,891 | \$ | 5,416 | \$ | 5,475 | \$ | 4,986 | \$ | 3,574 | \$ | 3,841 |
| Net income available to common shareholders | \$ | 15,868 | \$ | 12,877 | \$ | 5,416 | \$ | 5,471 | \$ | 4,981 | \$ | 3,570 | \$ | 3,836 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 3.49 | \$ | 3.21 | \$ | 1.20 | \$ | 1.21 | \$ | 1.08 | \$ | 0.89 | \$ | 0.96 |
| Diluted earnings | \$ | 3.44 | \$ | 3.16 | \$ | 1.18 | \$ | 1.19 | \$ | 1.07 | \$ | 0.88 | \$ | 0.95 |
| Dividends paid | \$ | 1.56 | \$ | 1.40 | \$ | 0.56 | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 |
| Average common shares issued and outstanding |  | 547,693 |  | ,012,924 |  | 99,704 |  | 534,627 |  | 09,481 |  | 96,024 |  | 00,573 |
| Average diluted common shares issued and outstanding |  | 614,599 |  | 072,991 |  | 70,558 |  | 601,169 |  | 66,405 |  | 53,859 |  | 54,659 |

[^1]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data

# available at the time of the presentation 

## Bank of America Corporation

Consolidated Balance Sheet

| (Dollars in millions) | $\begin{gathered} \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June } 30 \\ 2006 \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and cash equivalents | \$ 31,239 | \$ 34,545 | \$ 32,771 |
| Time deposits placed and other short-term investments | 13,006 | 14,652 | 11,236 |
| Federal funds sold and securities purchased under agreements to resell | 134,595 | 136,645 | 135,409 |
| Trading account assets | 141,211 | 134,708 | 121,256 |
| Derivative assets | 23,121 | 25,526 | 26,005 |
| Securities: |  |  |  |
| Available-for-sale | 195,095 | 235,785 | 227,349 |
| Held-to-maturity, at cost | 57 | 61 | 136 |
| Total securities | 195,152 | 235,846 | 227,485 |
| Loans and leases | 669,149 | 667,953 | 554,612 |
| Allowance for loan and lease losses | $(8,872)$ | (9,080) | $(8,326)$ |
| Loans and leases, net of allowance | 660,277 | 658,873 | 546,286 |
| Premises and equipment, net | 9,205 | 9,334 | 7,659 |
| Mortgage servicing rights (includes \$2,932 and \$3,083 measured at fair value at September 30 and June 30, 2006) | 3,091 | 3,231 | 2,763 |
| Goodwill | 65,818 | 66,095 | 45,298 |
| Intangible assets | 9,758 | 10,338 | 3,356 |
| Other assets | 162,738 | 115,400 | 92,743 |
| Total assets | \$ 1,449,211 | \$ 1,445,193 | \$ 1,252,267 |
| Liabilities |  |  |  |
| Deposits in domestic offices: |  |  |  |
| Noninterest-bearing | \$ 169,540 | \$ 177,209 | \$ 174,990 |
| Interest-bearing | 409,718 | 410,940 | 390,973 |
| Deposits in foreign offices: |  |  |  |
| Noninterest-bearing | 4,371 | 6,765 | 6,750 |
| Interest-bearing | 82,276 | 81,951 | 53,764 |
| Total deposits | 665,905 | 676,865 | 626,477 |
| Federal funds purchased and securities sold under agreements to repurchase | 258,090 | 259,108 | 217,053 |
| Trading account liabilities | 64,936 | 57,486 | 51,244 |
| Derivative liabilities | 15,394 | 18,633 | 15,711 |
| Commercial paper and other short-term borrowings | 135,056 | 136,886 | 107,655 |
| Accrued expenses and other liabilities (includes \$388, \$395 and \$390 of reserve for unfunded lending commitments) | 38,494 | 39,318 | 33,250 |
| Long-term debt | 137,739 | 129,056 | 99,149 |
| Total liabilities | 1,315,614 | 1,317,352 | 1,150,539 |
| Shareholders' equity |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized - 100,000,000 shares; issued and outstanding-40,739; 1,090,189 and 1,090,189 shares | 826 | 271 | 271 |
| Common stock and additional paid-in capital, \$0.01 par value; authorized - 7,500,000,000 shares; issued and outstanding4,498,145,315; 4,527,940,943 and 4,013,063,444 shares | 63,929 | 65,822 | 42,548 |
| Retained earnings | 76,271 | 73,393 | 65,980 |
| Accumulated other comprehensive income (loss) | $(6,867)$ | $(10,973)$ | $(6,580)$ |
| Other | (562) | (672) | (491) |
| Total shareholders' equity | 133,597 | 127,841 | 101,728 |
| Total liabilities and shareholders' equity | \$ 1,449,211 | \$ 1,445,193 | \$ 1,252,267 |

[^2]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Capital Management
(Dollars in millions)

|  |  | Third Quarter $2006{ }^{(1)}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \\ \hline \end{gathered}$ | Fourth Quarter 2005 | Third Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk-based Capital: |  |  |  |  |  |  |  |
| Tier 1 capital | \$ | 88,085 | \$ | 84,978 | \$ 83,174 | \$ 74,375 | \$ 73,572 |
| Total capital |  | 119,074 |  | 114,738 | 111,422 | 99,901 | 99,531 |
| Risk-weighted assets |  | 1,039,283 |  | 1,019,828 | 984,190 | 901,469 | 889,643 |
| Tier 1 capital ratio |  | 8.48\% |  | 8.33\% | 8.45\% | 8.25\% | 8.27\% |
| Total capital ratio |  | 11.46 |  | 11.25 | 11.32 | 11.08 | 11.19 |
| Tangible common equity ratio ${ }^{(2)}$ |  | 4.16 |  | 3.74 | 4.02 | 4.24 | 4.39 |
| Tier 1 leverage ratio |  | 6.16 |  | 6.13 | 6.18 | 5.91 | 5.90 |

(1) Preliminary data on risk-based capital
(2) Tangible common equity ratio equals common shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

## Share Repurchase Program

59.5 million common shares were repurchased in the third quarter of 2006 as a part of an ongoing share repurchase program.
123.2 million shares remain outstanding under the 2006 authorized program.
29.7 million shares were issued in the third quarter of 2006.


[^3]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data avilable at the time of the presentation.

## Bank of America Corporation

Core Net Interest Income - Managed Basis
(Dollars in millions)

|  | Nine Months Ended September 30 |  | Third Quarter 2006 | Second Quarter 2006 | FirstQuarter2006 | Fourth Quarter 2005 | ThirdQuarter2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 |  |  |  |  |  |
| Net Interest Income |  |  |  |  |  |  |  |
| As reported ${ }^{(1)}$ | \$ 26,860 | \$ 23,467 | \$ 8,894 | \$ 8,926 | \$ 9,040 | \$ 8,102 | \$ 7,933 |
| Impact of market-based net interest income ${ }^{(2)}$ | $(1,165)$ | $(1,527)$ | (375) | (379) | (411) | (421) | (453) |
| Core net interest income | 25,695 | 21,940 | 8,519 | 8,547 | 8,629 | 7,681 | 7,480 |
| Impact of securitizations | 5,195 | 313 | 1,760 | 1,710 | 1,725 | 11 | 52 |
| Core net interest income -managed basis | \$ 30,890 | $\underline{\$ \quad 22,253}$ | \$ 10,279 | \$ 10,257 | \$ 10,354 | \$ 7,692 | \$ 7,532 |
| Average Earning Assets |  |  |  |  |  |  |  |
| As reported | \$1,258,927 | \$1,100,685 | \$1,302,366 | \$1,253,895 | \$1,219,611 | \$1,145,550 | \$1,137,629 |
| Impact of market-based earning assets ${ }^{(3)}$ | $(356,831)$ | $(319,856)$ | $(375,960)$ | $(357,549)$ | $(336,552)$ | $(329,299)$ | $(335,043)$ |
| Core average earning assets | 902,096 | 780,829 | 926,406 | 896,346 | 883,059 | 816,251 | 802,586 |
| Impact of securitizations | 97,265 | 9,905 | 98,722 | 96,776 | 96,268 | 6,447 | 7,827 |
| Core average earning assets -managed basis | \$ 999,361 | $\underline{\$ 790,734}$ | $\underline{\text { \$1,025,128 }}$ | $\underline{\$ 993,122}$ | \$ 979,327 | $\underline{\text { \$ 822,698 }}$ | $\underline{\text { \$ 810,413 }}$ |
| Net Interest Yield Contribution |  |  |  |  |  |  |  |
| As reported ${ }^{(1)}$ | 2.85\% | 2.85\% | 2.73\% | 2.85\% | 2.98\% | 2.82\% | 2.78\% |
| Impact of market-based activities | 0.95 | 0.90 | 0.94 | 0.97 | 0.95 | 0.93 | 0.94 |
| Core net interest yield on earning assets | 3.80 | 3.75 | 3.67 | 3.82 | 3.93 | 3.75 | 3.72 |
| Impact of securitizations | 0.32 | 0.01 | 0.33 | 0.31 | 0.32 | (0.02) | (0.01) |
| Core net interest yield on earning assets - managed basis | 4.12\% | 3.76\% | 4.00\% | 4.13\% | 4.25\% | 3.73\% | 3.71\% |

[^4]Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Third Quarter 2006 |  |  |  | Second Quarter 2006 |  |  |  | Third Quarter 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest Income/ Expense |  | Yield/ Rate | Average Balance | Interest Income/ Expense |  | Yield/ <br> Rate | Average <br> Balance |  |  |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 15,629 |  | \$ 173 | 4.39\% | \$ 16,691 |  | \$ 168 | 4.05\% | \$ | 14,498 | \$ | 125 | 3.43\% |
| Federal funds sold and securities purchased under agreements to resell | 173,381 |  | 2,146 | 4.94 | 179,104 |  | 1,900 | 4.25 |  | 176,650 |  | 1,382 | 3.12 |
| Trading account assets | 146,817 |  | 1,928 | 5.24 | 133,556 |  | 1,712 | 5.13 |  | 142,287 |  | 1,578 | 4.42 |
| Securities | 236,033 |  | 3,136 | 5.31 | 236,967 |  | 3,162 | 5.34 |  | 225,952 |  | 2,820 | 4.99 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 222,889 |  | 3,151 | 5.65 | 197,228 |  | 2,731 | 5.54 |  | 171,012 |  | 2,298 | 5.37 |
| Credit card - domestic | 62,508 |  | 2,189 | 13.90 | 64,980 |  | 2,168 | 13.38 |  | 55,271 |  | 1,651 | 11.85 |
| Credit card - foreign | 9,455 |  | 286 | 12.02 | 8,305 |  | 269 | 12.97 |  | - |  | - | - |
| Home equity lines | 70,075 |  | 1,351 | 7.65 | 67,182 |  | 1,231 | 7.35 |  | 58,046 |  | 910 | 6.22 |
| Direct/Indirect consumer | 61,361 |  | 1,193 | 7.74 | 56,715 |  | 1,057 | 7.46 |  | 47,900 |  | 702 | 5.81 |
| Other consumer ${ }^{(2)}$ | 11,075 |  | 298 | 10.66 | 10,804 |  | 294 | 10.95 |  | 6,715 |  | 170 | 10.05 |
| Total consumer | 437,363 |  | 8,468 | 7.71 | 405,214 |  | 7,750 | 7.66 |  | 338,944 |  | 5,731 | 6.73 |
| Commercial - domestic | 153,007 |  | 2,805 | 7.28 | 148,445 |  | 2,695 | 7.28 |  | 127,044 |  | 2,095 | 6.54 |
| Commercial real estate | 37,471 |  | 724 | 7.67 | 36,749 |  | 680 | 7.41 |  | 34,663 |  | 542 | 6.20 |
| Commercial lease financing | 20,875 |  | 232 | 4.46 | 20,896 |  | 262 | 5.01 |  | 20,402 |  | 239 | 4.69 |
| Commercial - foreign | 24,761 |  | 454 | 7.27 | 24,345 |  | 456 | 7.52 |  | 18,444 |  | 349 | 7.51 |
| Total commercial | 236,114 |  | 4,215 | 7.09 | 230,435 |  | 4,093 | 7.12 |  | 200,553 |  | 3,225 | 6.38 |
| Total loans and leases | 673,477 |  | 12,683 | 7.49 | 635,649 |  | 11,843 | 7.47 |  | 539,497 |  | 8,956 | 6.60 |
| Other earning assets | 57,029 |  | 914 | 6.38 | 51,928 |  | 808 | 6.24 |  | 38,745 |  | 542 | 5.57 |
| Total earning assets ${ }^{(3)}$ | 1,302,366 |  | 20,980 | 6.41 | 1,253,895 |  | 19,593 | 6.26 |  | 1,137,629 |  | 15,403 | 5.39 |
| Cash and cash equivalents | 33,495 |  |  |  | 35,070 |  |  |  |  | 32,969 |  |  |  |
| Other assets, less allowance for loan and lease losses | 162,126 |  |  |  | 167,039 |  |  |  |  | 124,156 |  |  |  |
| Total assets | \$1,497,987 |  |  |  | \$1,456,004 |  |  |  |  | $\underline{ }$ |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ 34,268 |  | \$ 69 | 0.81 \% | \$ 35,681 | \$ | 76 | 0.84\% | \$ | 35,853 | \$ | 56 | 0.62\% |
| NOW and money market deposit accounts | 212,690 |  | 1,053 | 1.96 | 221,198 |  | 996 | 1.81 |  | 224,341 |  | 743 | 1.31 |
| Consumer CDs and IRAs | 147,607 |  | 1,658 | 4.46 | 141,408 |  | 1,393 | 3.95 |  | 130,975 |  | 1,094 | 3.31 |
| Negotiable CDs, public funds and other time deposits | 14,105 |  | 150 | 4.19 | 13,005 |  | 123 | 3.80 |  | 4,414 |  | 47 | 4.23 |
| Total domestic interest-bearing deposits | 408,670 |  | 2,930 | 2.84 | 411,292 |  | 2,588 | 2.52 |  | 395,583 |  | 1,940 | 1.95 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries | 38,588 |  | 562 | 5.78 | 32,456 |  | 489 | 6.05 |  | 19,707 |  | 292 | 5.89 |
| Governments and official institutions | 12,801 |  | 156 | 4.83 | 13,428 |  | 155 | 4.63 |  | 7,317 |  | 62 | 3.37 |
| Time, savings and other | 40,444 |  | 328 | 3.22 | 37,178 |  | 276 | 2.98 |  | 32,024 |  | 177 | 2.19 |
| Total foreign interest-bearing deposits | 91,833 |  | 1,046 | 4.52 | 83,062 |  | 920 | 4.44 |  | 59,048 |  | 531 | 3.57 |
| Total interest-bearing deposits | 500,503 |  | 3,976 | 3.15 | 494,354 |  | 3,508 | 2.85 |  | 454,631 |  | 2,471 | 2.16 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | 429,882 |  | 5,467 | 5.05 | 408,734 |  | 4,842 | 4.75 |  | 339,980 |  | 3,190 | 3.72 |
| Trading account liabilities | 69,462 |  | 727 | 4.15 | 61,263 |  | 596 | 3.90 |  | 68,132 |  | 707 | 4.12 |
| Long-term debt | 136,769 |  | 1,916 | 5.60 | 125,620 |  | 1,721 | 5.48 |  | 98,326 |  | 1,102 | 4.48 |
| Total interest-bearing liabilities ${ }^{(3)}$ | 1,136,616 |  | 12,086 | 4.23 | 1,089,971 |  | 10,667 | 3.92 |  | 961,069 |  | 7,470 | 3.09 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 176,348 |  |  |  | 180,442 |  |  |  |  | 178,140 |  |  |  |
| Other liabilities | 55,761 |  |  |  | 58,218 |  |  |  |  | 54,299 |  |  |  |
| Shareholders' equity | 129,262 |  |  |  | 127,373 |  |  |  |  | 101,246 |  |  |  |
| Total liabilities and shareholders' equity | $\underline{\text { \$1,497,987 }}$ |  |  |  | \$1,456,004 |  |  |  |  | 1,294,754 |  |  |  |
| Net interest spread |  |  |  | 2.18 |  |  |  | 2.34 |  |  |  |  | 2.30 |
| Impact of noninterest-bearing sources |  |  |  | 0.55 |  |  |  | 0.51 |  |  |  |  | 0.48 |
| Net interest income/yield on earning assets ${ }^{(4)}$ |  |  | \$ 8,894 | 2.73\% |  |  | 8,926 | 2.85\% |  |  |  | $\underline{\text { 7,933 }}$ | 2.78\% |

(1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(2) Includes consumer finance of $\$ 2.9$ billion and $\$ 3.0$ billion in the third and second quarters of 2006, and $\$ 3.1$ billion in the third quarter of 2005, and foreign consumerof $\$ 8.1$ billion and $\$ 7.8$ billion in the third and second quarters of 2006 , and $\$ 3.5$ billion in the third quarter of 2005 .
(3) Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on the underlying assets \$(128) million and $\$(54)$ million in the third and second quarters of 2006, and $\$ 86$ million in the third quarter of 2005. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on the underlying liabilities \$(48) million and $\$ 87$ million in the third and second quarters of 2006, and $\$ 274$ million in the third quarter of 2005.
(4) Interest income (FTE basis) for the three months ended June 30, 2006, does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to Net Interest Income and net interest yield on earning assets of this retroactive tax adjustment is a reduction of $\$ 270$ million and 9 bps , respectively, for the three months ended June 30, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for Net Interest Income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.

Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Quarterly Average Balances and Interest Rates -Fully Taxable-equivalent Basis -Isolating Derivative Hedge Income/Expense ${ }^{(1)}$
(Dollars in millions)

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.
(2) Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(28)$ million, federal funds sold and securities purchased under agreements to resell \$(93) million, securities \$(1) million, commercial-domestic \$(22) million, commercial-foreign $\$ 7$ million, and other earning assets $\$ 9$ million in the third quarter of 2006 . Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 5$ million, consumer CDs and IRAs $\$ 223$ million, negotiable CDs, public funds and other time deposits $\$ 2$ million, banks located in foreign countries $\$(15)$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$(388)$ million, and long-term debt $\$ 125$ million in the third quarter of 2006. Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(13)$ million, federal funds sold and securities purchased under agreements to resell \$(114) million, securities $\$(2)$ million, commercial-domestic $\$ 76$ million, commercial-foreign $\$ 1$ million, and other earning assets $\$(2)$ million in the second quarter of 2006. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 1$ million, consumer CDs and IRAs $\$ 163$ million, negotiable CDs, public funds and other time deposits $\$ 2$ million, banks located in foreign countries $\$ 13$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$(179)$ million, and long-term debt $\$ 87$ million in the second quarter of 2006. Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(1)$ million, federal funds sold and securities purchased under agreements to resell $\$(75)$ million, securities \$(3) million, residential mortgage \$(2) million, commercial-domestic \$197 million, and other earning assets \$(30) million in the third quarter of 2005. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 1$ million, consumer CDs and IRAs $\$ 205$ million, negotiable CDs, public funds and other time deposits $\$ 13$ million, banks located in foreign countries $\$ 33$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 106$ million, and long-term debt $\$(84)$ million in the third quarter of 2005.
(3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(4) Includes consumer finance of $\$ 2.9$ billion and $\$ 3.0$ billion in the third and second quarters of 2006, and $\$ 3.1$ billion in the third quarter of 2005 , and foreign consumer of $\$ 8.1$ billion and $\$ 7.8$ billion in the third and second quarters of 2006 , and $\$ 3.5$ billion in the third quarter of 2005 .
(5) Interest income (FTE basis) for the three months ended June 30, 2006, does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to Net Interest Income and net interest yield on earning assets of this retroactive tax adjustment is a reduction of $\$ 270$ million and 9 bps, respectively, for the three months ended June 30, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for Net Interest Income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.

Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Nine Months Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |  |  |
|  | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 15,560 | \$ 480 | 4.12\% | \$ 14,175 | \$ 339 | 3.20\% |
| Federal funds sold and securities purchased under agreements to resell | 175,727 | 5,755 | 4.37 | 170,219 | 3,535 | 2.77 |
| Trading account assets | 137,961 | 5,263 | 5.09 | 131,500 | 4,235 | 4.30 |
| Securities | 235,874 | 9,341 | 5.28 | 219,314 | 8,205 | 4.99 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |
| Residential mortgage | 201,777 | 8,406 | 5.56 | 172,090 | 6,997 | 5.43 |
| Credit card - domestic | 65,198 | 6,537 | 13.40 | 53,033 | 4,505 | 11.36 |
| Credit card - foreign | 8,725 | 842 | 12.91 | - | - | - |
| Home equity lines | 67,173 | 3,694 | 7.35 | 54,845 | 2,401 | 5.85 |
| Direct/Indirect consumer | 57,724 | 3,236 | 7.49 | 44,240 | 1,886 | 5.70 |
| Other consumer ${ }^{(2)}$ | 10,748 | 864 | 10.73 | 6,995 | 485 | 9.24 |
| Total consumer | 411,345 | 23,579 | 7.66 | 331,203 | 16,274 | 6.56 |
| Commercial - domestic | 148,746 | 7,990 | 7.18 | 124,937 | 5,987 | 6.41 |
| Commercial real estate | 36,968 | 2,036 | 7.36 | 33,727 | 1,449 | 5.75 |
| Commercial lease financing | 20,762 | 741 | 4.76 | 20,529 | 751 | 4.88 |
| Commercial - foreign | 24,088 | 1,337 | 7.42 | 17,935 | 913 | 6.81 |
| Total commercial | 230,564 | 12,104 | 7.02 | 197,128 | 9,100 | 6.17 |
| Total loans and leases | 641,909 | 35,683 | 7.43 | 528,331 | 25,374 | 6.42 |
| Other earning assets | 51,896 | 2,440 | 6.28 | 37,146 | 1,509 | 5.43 |
| Total earning assets ${ }^{(3)}$ | 1,258,927 | 58,962 | 6.25 | 1,100,685 | 43,197 | 5.24 |
| Cash and cash equivalents | 34,469 |  |  | 33,033 |  |  |
| Other assets, less allowance for loan and lease losses | 163,691 |  |  | 124,323 |  |  |
| Total assets | $\underline{\text { \$1,457,087 }}$ |  |  | \$1,258,041 |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |
| Savings | \$ 35,162 | \$ 221 | 0.84\% | \$ 36,961 | \$ 143 | 0.52\% |
| NOW and money market deposit accounts | 220,443 | 2,957 | 1.79 | 228,936 | 2,118 | 1.24 |
| Consumer CDs and IRAs | 141,407 | 4,228 | 4.00 | 125,755 | 3,063 | 3.26 |
| Negotiable CDs, public funds and other time deposits | 11,907 | 343 | 3.84 | 7,463 | 223 | 4.00 |
| Total domestic interest-bearing deposits | 408,919 | 7,749 | 2.53 | 399,115 | 5,547 | 1.86 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |
| Banks located in foreign countries | 33,751 | 1,475 | 5.84 | 22,437 | 846 | 5.04 |
| Governments and official institutions | 12,152 | 418 | 4.60 | 7,363 | 164 | 2.99 |
| Time, savings and other | 37,606 | 849 | 3.02 | 31,261 | 459 | 1.96 |
| Total foreign interest-bearing deposits | 83,509 | 2,742 | 4.39 | 61,061 | 1,469 | 3.22 |
| Total interest-bearing deposits | 492,428 | 10,491 | 2.85 | 460,176 | 7,016 | 2.04 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | 412,948 | 14,618 | 4.73 | 313,692 | 7,760 | 3.31 |
| Trading account liabilities | 61,126 | 1,840 | 4.03 | 57,962 | 1,745 | 4.03 |
| Long-term debt | 126,541 | 5,153 | 5.43 | 97,072 | 3,209 | 4.41 |
| Total interest-bearing liabilities ${ }^{(3)}$ | 1,093,043 | 32,102 | 3.92 | 928,902 | 19,730 | 2.84 |
| Noninterest-bearing sources: |  |  |  |  |  |  |
| Noninterest-bearing deposits | 178,124 |  |  | 173,438 |  |  |
| Other liabilities | 56,664 |  |  | 55,869 |  |  |
| Shareholders' equity | 129,256 |  |  | 99,832 |  |  |
| Total liabilities and shareholders' equity | \$1,457,087 |  |  | \$1,258,041 |  |  |
| Net interest spread |  |  | 2.33 |  |  | 2.40 |
| Impact of noninterest-bearing sources |  |  | 0.52 |  |  | 0.45 |
| Net interest income/yield on earning assets ${ }^{(4)}$ |  | $\underline{\text { \$26,860 }}$ | 2.85\% |  | $\underline{\text { \$23,467 }}$ | 2.85\% |

[^5]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge Income/Expense ${ }^{(1)}$
(Dollars in millions)

|  | Nine Months Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$ 15,560 | \$ 524 | 4.51\% | \$ 14,175 | \$ 341 | 3.23\% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ | 175,727 | 6,053 | 4.60 | 170,219 | 3,576 | 2.81 |
| Trading account assets | 137,961 | 5,263 | 5.09 | 131,500 | 4,235 | 4.30 |
| Securities ${ }^{(2)}$ | 235,874 | 9,344 | 5.28 | 219,314 | 8,215 | 4.99 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |
| Residential mortgage ${ }^{(2)}$ | 201,777 | 8,406 | 5.56 | 172,090 | 6,977 | 5.41 |
| Credit card - domestic | 65,198 | 6,537 | 13.40 | 53,033 | 4,505 | 11.36 |
| Credit card - foreign | 8,725 | 842 | 12.91 | - | - | - |
| Home equity lines | 67,173 | 3,694 | 7.35 | 54,845 | 2,401 | 5.85 |
| Direct/Indirect consumer | 57,724 | 3,236 | 7.49 | 44,240 | 1,886 | 5.70 |
| Other consumer ${ }^{(4)}$ | 10,748 | 864 | 10.73 | 6,995 | 485 | 9.24 |
| Total consumer | 411,345 | 23,579 | 7.66 | 331,203 | 16,254 | 6.56 |
| Commercial - domestic ${ }^{(2)}$ | 148,746 | 7,825 | 7.03 | 124,937 | 5,157 | 5.52 |
| Commercial real estate | 36,968 | 2,036 | 7.36 | 33,727 | 1,449 | 5.75 |
| Commercial lease financing | 20,762 | 741 | 4.76 | 20,529 | 751 | 4.88 |
| Commercial - foreign ${ }^{(2)}$ | 24,088 | 1,328 | 7.37 | 17,935 | 911 | 6.79 |
| Total commercial | 230,564 | 11,930 | 6.92 | 197,128 | 8,268 | 5.61 |
| Total loans and leases | 641,909 | 35,509 | 7.39 | 528,331 | 24,522 | 6.20 |
| Other earning assets ${ }^{(2)}$ | 51,896 | 2,443 | 6.29 | 37,146 | 1,633 | 5.87 |
| Total earning assets - excluding hedge impact | 1,258,927 | 59,136 | 6.27 | 1,100,685 | 42,522 | 5.16 |
| Net derivative income (expense) on assets |  | (174) |  |  | 675 |  |
| Total earning assets - including hedge impact | 1,258,927 | 58,962 | 6.25 | 1,100,685 | 43,197 | 5.24 |
| Cash and cash equivalents | 34,469 |  |  | 33,033 |  |  |
| Other assets, less allowance for loan and lease losses | 163,691 |  |  | 124,323 |  |  |
| Total assets | \$1,457,087 |  |  | \$1,258,041 |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |
| Savings | \$ 35,162 | \$ 221 | 0.84\% | \$ 36,961 | \$ 143 | 0.52\% |
| NOW and money market deposit accounts ${ }^{(2)}$ | 220,443 | 2,949 | 1.79 | 228,936 | 2,099 | 1.23 |
| Consumer CDs and IRAs ${ }^{(2)}$ | 141,407 | 3,687 | 3.49 | 125,755 | 2,324 | 2.47 |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 11,907 | 337 | 3.78 | 7,463 | 162 | 2.90 |
| Total domestic interest-bearing deposits | 408,919 | 7,194 | 2.35 | 399,115 | 4,728 | 1.58 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 33,751 | 1,456 | 5.77 | 22,437 | 729 | 4.34 |
| Governments and official institutions | 12,152 | 418 | 4.60 | 7,363 | 164 | 2.99 |
| Time, savings and other | 37,606 | 849 | 3.02 | 31,261 | 459 | 1.96 |
| Total foreign interest-bearing deposits | 83,509 | 2,723 | 4.36 | 61,061 | 1,352 | 2.96 |
| Total interest-bearing deposits | 492,428 | 9,917 | 2.69 | 460,176 | 6,080 | 1.77 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings ${ }^{(2)}$ | 412,948 | 15,251 | 4.94 | 313,692 | 7,400 | 3.15 |
| Trading account liabilities | 61,126 | 1,840 | 4.03 | 57,962 | 1,745 | 4.03 |
| Long-term debt ${ }^{(2)}$ | 126,541 | 4,919 | 5.18 | 97,072 | 3,424 | 4.70 |
| Total interest-bearing liabilities - excluding hedge impact | 1,093,043 | 31,927 | 3.90 | 928,902 | 18,649 | 2.68 |
| Net derivative expense on liabilities |  | 175 |  |  | 1,081 |  |
| Total interest-bearing liabilities - including hedge impact | 1,093,043 | 32,102 | 3.92 | 928,902 | 19,730 | 2.84 |
| Noninterest-bearing sources: |  |  |  |  |  |  |
| Noninterest-bearing deposits | 178,124 |  |  | 173,438 |  |  |
| Other liabilities | 56,664 |  |  | 55,869 |  |  |
| Shareholders' equity | 129,256 |  |  | 99,832 |  |  |
| Total liabilities and shareholders' equity | \$1,457,087 |  |  | \$1,258,041 |  |  |
| Net interest spread |  |  | 2.37 |  |  | 2.48 |
| Impact of noninterest-bearing sources |  |  | 0.52 |  |  | 0.41 |
| Net interest income/yield on earning assets - excluding hedge impact |  | $\underline{\text { \$27,209 }}$ | 2.89\% |  | $\underline{\$ 23,873}$ | 2.89\% |
| Net impact of derivative hedge income (expense) |  | (349) | (0.04) |  | (406) | (0.04) |
| Net interest income/yield on earning assets ${ }^{(5)}$ |  | $\underline{\$ 26,860}$ | 2.85\% |  | $\underline{\underline{\$ 23,467}}$ | 2.85\% |

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.
(2) Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(44)$ million, federal funds sold and securities purchased under agreements to resell $\$(298)$ million, securities $\$(3)$ million, commercial-domestic $\$ 165$ million, commercial-foreign $\$ 9$ million, and other earning assets $\$(3)$ million for the nine months ended September 30, 2006. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 8$ million, consumer CDs and IRAs $\$ 541$ million, negotiable CDs, public funds and other time deposits $\$ 6$ million, banks located in foreign countries $\$ 19$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$(633)$ million, and long-term debt $\$ 234$ million for the nine months ended September 30, 2006. Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(2)$ million, federal funds sold and securities purchased under agreements to resell $\$(41)$ million, securities $\$(10)$ million, residential mortgages $\$ 20$ million, commercial-domestic $\$ 830$ million, commercial-foreign $\$ 2$ million, and other earning assets $\$(124)$ million for the nine months ended September 30, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 19$ million, consumer CDs and IRAs $\$ 739$ million, negotiable CDs, public funds and other time deposits $\$ 61$ million, banks located in foreign countries $\$ 117$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 360$ million, and long-term debt $\$(215)$ million for the nine months ended September 30, 2005.
(3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(4) Includes consumer finance of $\$ 3.0$ billion and $\$ 3.2$ billions and foreign consumer of $\$ 7.8$ and $\$ 3.5$ billion for the nine months ended September 30 , 2006 and 2005.
(5) Interest income (FTE basis) for the nine months ended September 30, 2006 does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to Net Interest Income and net interest yield on earning assets of this retroactive tax adjustment is a reduction of $\$ 270$ million and 3 bps, respectively, for the nine months ended September 30, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for Net Interest Income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.

Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.


[^6]This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Segment Results ${ }^{(1)}$

| (Dollars in millions; except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  |  | ThirdQuarter2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Third Quarter 2005 |  |
|  |  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | \$ 15,788 |  | \$ 12,555 |  | 5,243 |  | \$ 5,199 | S | 5,346 | \$ | 4,343 |  | 4,238 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 3,949 |  | 3,734 |  | 1,410 |  | 1,349 |  | 1,190 |  | 1,261 |  | 1,386 |
| Mortgage banking income |  | 630 |  | 741 |  | 215 |  | 210 |  | 205 |  | 271 |  | 230 |
| Card income |  | 9,983 |  | 3,760 |  | 3,262 |  | 3,462 |  | 3,259 |  | 1,325 |  | 1,344 |
| All other income |  | 712 |  | 238 |  | 313 |  | 259 |  | 140 |  | 95 |  | 68 |
| Total noninterest income |  | 15,274 |  | 8,473 |  | 5,200 |  | 5,280 |  | 4,794 |  | 2,952 |  | 3,028 |
| Total revenue ${ }^{(2)}$ |  | 31,062 |  | 21,028 |  | 10,443 |  | 10,479 |  | 10,140 |  | 7,295 |  | 7,266 |
| Provision for credit losses |  | 3,420 |  | 2,973 |  | 1,144 |  | 1,029 |  | 1,247 |  | 1,299 |  | 1,107 |
| Gains (losses) on sales of debt securities |  | (1) |  | (2) |  | - |  | - |  | (1) |  | (1) |  | (1) |
| Noninterest expense |  | 13,957 |  | 9,839 |  | 4,730 |  | 4,542 |  | 4,685 |  | 3,286 |  | 3,255 |
| Income before income taxes ${ }^{(2)}$ |  | 13,684 |  | 8,214 |  | 4,569 |  | 4,908 |  | 4,207 |  | 2,709 |  | 2,903 |
| Income tax expense |  | 5,040 |  | 2,956 |  | 1,680 |  | 1,801 |  | 1,559 |  | 965 |  | 1,061 |
| Net income | \$ | \$ 8,644 |  | \$ 5,258 |  | $\underline{2,889}$ |  | \$ 3,107 | \$ | 2,648 | \$ | 1,744 |  | 1,842 |
| Shareholder value added | \$ | \$ 4,546 |  | \$ 3,297 | \$ | 1,542 |  | \$ 1,753 | \$ | 1,251 | \$ | 1,004 |  | 1,177 |
| Net interest yield ${ }^{(2)}$ |  | 6.40\% |  | 5.61\% |  | 6.33\% |  | 6.31\% |  | 6.58\% |  | 5.78\% |  | 5.61\% |
| Return on average equity |  | 18.16 |  | 24.29 |  | 18.42 |  | 19.71 |  | 16.41 |  | 21.99 |  | 25.23 |
| Efficiency ratio ${ }^{(2)}$ |  | 44.93 |  | 46.79 |  | 45.31 |  | 43.33 |  | 46.21 |  | 45.03 |  | 44.80 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | \$189,378 |  | \$142,267 |  | \$193,845 |  | \$187,607 |  | 186,604 |  | 149,251 |  | 145,726 |
| Total earning assets ${ }^{(3)}$ |  | 329,612 |  | 299,244 |  | 328,861 |  | 330,559 |  | 329,421 |  | 297,894 |  | 299,770 |
| Total assets ${ }^{(3)}$ |  | 392,256 |  | 326,490 |  | 390,895 |  | 393,179 |  | 392,715 |  | 325,511 |  | 326,869 |
| Total deposits |  | 331,546 |  | 305,924 |  | 330,368 |  | 333,999 |  | 330,269 |  | 306,616 |  | 310,530 |
| Allocated equity |  | 63,628 |  | 28,946 |  | 62,239 |  | 63,243 |  | 65,435 |  | 31,464 |  | 28,968 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | \$195,728 |  | \$147,714 |  | \$195,728 |  | \$189,214 |  | 183,836 |  | 151,657 |  | 147,714 |
| Total earning assets ${ }^{(3)}$ |  | 331,734 |  | 299,378 |  | 331,734 |  | 328,607 |  | 338,576 |  | 302,619 |  | 299,378 |
| Total assets ${ }^{(3)}$ |  | 394,920 |  | 326,926 |  | 394,920 |  | 393,991 |  | 401,126 |  | 331,259 |  | 326,926 |
| Total deposits |  | 330,789 |  | 313,059 |  | 330,789 |  | 336,841 |  | 340,463 |  | 306,101 |  | 313,059 |
| Period End (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing portfolio |  | \$ 323.3 |  | \$ 288.5 |  | \$ 323.3 |  | \$ 313.0 | \$ | 302.4 | \$ | 296.8 |  | 288.5 |

[^7]Certainprior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results - GAAP (Purchase View)


|  | Three Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Deposits ${ }^{(1)}$ |  | $\begin{gathered} \text { Card } \\ \text { Services }{ }^{(2)} \end{gathered}$ |  | Mortgage |  | Home Equity |  | $\begin{aligned} & \hline \text { ALM/ } \\ & \text { Other } \\ & \hline \end{aligned}$ |
| Net interest income ${ }^{(3)}$ | \$ | 4,238 |  | 2,182 | \$ | 1,306 | \$ | 194 | \$ | 333 | \$223 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 1,386 |  | 1,386 |  | - |  | - |  | - | - |
| Mortgage banking income |  | 230 |  | - |  | - |  | 209 |  | 21 | - |
| Card income |  | 1,344 |  | 404 |  | 940 |  | - |  | - | - |
| All other income |  | 68 |  | - |  | 3 |  | 4 |  | - | 61 |
| Total noninterest income |  | 3,028 |  | 1,790 |  | 943 |  | 213 |  | 21 | 61 |
| Total revenue ${ }^{(3)}$ |  | 7,266 |  | 3,972 |  | 2,249 |  | 407 |  | 354 | 284 |
| Provision for credit losses |  | 1,107 |  | 38 |  | 1,010 |  | 8 |  | 9 | 42 |
| Gains (losses) on sales of debt securities |  | (1) |  | - |  | - |  | - |  | - | (1) |
| Noninterest expense |  | 3,255 |  | 2,026 |  | 732 |  | 252 |  | 159 | 86 |
| Income before income taxes ${ }^{(3)}$ |  | 2,903 |  | 1,908 |  | 507 |  | 147 |  | 186 | 155 |
| Income tax expense |  | 1,061 |  | 698 |  | 185 |  | 54 |  | 69 | 55 |
| Net income | \$ | 1,842 |  | 1,210 | \$ | 322 | \$ | 93 | \$ | 117 | \$ 100 |
| Shareholder value added | \$ | 1,177 |  | 879 | \$ | 58 | \$ | 45 | \$ | 86 | \$ 109 |
| Net interest yield ${ }^{(3)}$ |  | 5.61\% |  | 2.77\% |  | 9.00\% |  | 2.00\% |  | 2.71\% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 25.23 |  | 32.10 |  | 11.14 |  | 21.04 |  | 40.55 | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(3)}$ |  | 44.80 |  | 51.03 |  | 32.53 |  | 61.94 |  | 44.77 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(4)}$ |  | 326,926 |  | 27,975 | \$ | 63,055 |  | 4,606 |  | 9,653 | $\mathrm{n} / \mathrm{m}$ |

[^8]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results - GAAP (Purchase View)

| (Dollars in millions) | Nine Months Ended September 30, 2006 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Deposits ${ }^{(1)}$ |  | $\begin{gathered} \text { Card } \\ \text { Services }{ }^{(2)} \\ \hline \end{gathered}$ |  | Mortgage |  | $\begin{aligned} & \hline \text { Home } \\ & \text { Equity } \\ & \hline \end{aligned}$ |  | ALM/ Other |  |
| Net interest income ${ }^{(3)}$ | \$ | 15,788 | \$ | 7,279 | \$ | 6,535 | \$ | 445 | , | 1,029 | \$ | 500 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 3,949 |  | 3,949 |  | - |  | - |  | - |  | - |
| Mortgage banking income |  | 630 |  | - |  | - |  | 567 |  | 63 |  | - |
| Card income |  | 9,983 |  | 1,406 |  | 8,577 |  | - |  | - |  | - |
| All other income |  | 712 |  | - |  | 917 |  | 33 |  | - |  | (238) |
| Total noninterest income |  | 15,274 |  | 5,355 |  | 9,494 |  | 600 |  | 63 |  | (238) |
| Total revenue ${ }^{(3)}$ |  | 31,062 |  | 12,634 |  | 16,029 |  | 1,045 |  | 1,092 |  | 262 |
| Provision for credit losses |  | 3,420 |  | 109 |  | 3,142 |  | 15 |  | 31 |  | 123 |
| Gains (losses) on sales of debt securities |  | (1) |  | - |  | - |  | - |  | - |  | (1) |
| Noninterest expense |  | 13,957 |  | 6,693 |  | 5,816 |  | 724 |  | 480 |  | 244 |
| Income before income taxes ${ }^{(3)}$ |  | 13,684 |  | 5,832 |  | 7,071 |  | 306 |  | 581 |  | (106) |
| Income tax expense |  | 5,040 |  | 2,148 |  | 2,604 |  | 113 |  | 214 |  | (39) |
| Net income |  | 8,644 | \$ | 3,684 | \$ | 4,467 | \$ | 193 | \$ | 367 |  | (67) |
| Shareholder value added | \$ | 4,546 | \$ | 2,701 | \$ | 1,656 | \$ | 38 | \$ | 253 |  | (102) |
| Net interest yield ${ }^{(3)}$ |  | 6.40\% |  | 2.91\% |  | 8.95\% |  | 1.77\% |  | 2.48\% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 18.16 |  | 32.57 |  | 13.33 |  | 13.64 |  | 35.50 |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(3)}$ |  | 44.93 |  | 52.98 |  | 36.28 |  | 69.36 |  | 43.98 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(4)}$ |  | 394,920 |  | 45,940 |  | 38,161 |  | 8,206 |  | 5,700 |  | $\mathrm{n} / \mathrm{m}$ |


|  | Nine Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Deposits ${ }^{(1)}$ |  | $\begin{gathered} \text { Card } \\ \text { Services }{ }^{(2)} \\ \hline \end{gathered}$ |  | Mortgage |  | Home Equity |  | $\begin{aligned} & \text { ALM/ } \\ & \text { Other } \\ & \hline \end{aligned}$ |
| Net interest income ${ }^{(3)}$ |  | \$ 12,555 | \$ | 6,202 | \$ | 3,671 | \$ | 574 | \$ | 958 | \$1,150 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 3,734 |  | 3,734 |  | - |  | - |  | - | - |
| Mortgage banking income |  | 741 |  | - |  | - |  | 681 |  | 60 | - |
| Card income |  | 3,760 |  | 1,140 |  | 2,620 |  | - |  | - | - |
| All other income |  | 238 |  | - |  | 50 |  | 13 |  | - | 175 |
| Total noninterest income |  | 8,473 |  | 4,874 |  | 2,670 |  | 694 |  | 60 | 175 |
| Total revenue ${ }^{(3)}$ |  | 21,028 |  | 11,076 |  | 6,341 |  | 1,268 |  | 1,018 | 1,325 |
| Provision for credit losses |  | 2,973 |  | 50 |  | 2,808 |  | 15 |  | 27 | 73 |
| Gains (losses) on sales of debt securities |  | (2) |  | - |  | - |  | - |  | - | (2) |
| Noninterest expense |  | 9,839 |  | 6,026 |  | 2,257 |  | 785 |  | 502 | 269 |
| Income before income taxes ${ }^{(3)}$ |  | 8,214 |  | 5,000 |  | 1,276 |  | 468 |  | 489 | 981 |
| Income tax expense |  | 2,956 |  | 1,803 |  | 458 |  | 169 |  | 177 | 349 |
| Net income |  | \$ 5,258 | \$ | 3,197 | \$ | 818 | \$ | 299 | \$ | 312 | \$ 632 |
| Shareholder value added |  | \$ 3,297 | \$ | 2,217 | \$ | 71 | \$ | 163 | \$ | 222 | \$ 624 |
| Net interest yield ${ }^{(3)}$ |  | 5.61\% |  | 2.69\% |  | 8.91\% |  | 2.05\% |  | 2.74\% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 24.29 |  | 28.51 |  | 9.88 |  | 23.84 |  | 37.82 | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(3)}$ |  | 46.79 |  | 54.41 |  | 35.59 |  | 61.92 |  | 49.26 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(4)}$ |  | \$326,926 |  | 327,975 |  | 63,055 |  | 44,606 |  | 9,653 | $\mathrm{n} / \mathrm{m}$ |

[^9]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results - Pro Forma View ${ }^{(1)}$

| (Dollars in millions) Three Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Deposits ${ }^{(2)}$ |  | $\begin{gathered} \text { Card } \\ \text { Services }{ }^{(3)} \\ \hline \end{gathered}$ |  | Mortgage |  | $\begin{aligned} & \hline \text { Home } \\ & \text { Equity } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { ALM/ } \\ & \text { Other } \end{aligned}$ |  |
| Net interest income ${ }^{(4)}$ | \$ | 5,097 | \$ | 2,213 | \$ | 2,118 | \$ | 194 | , | 333 | \$ | 239 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 1,386 |  | 1,386 |  | - |  | - |  | - |  | - |
| Mortgage banking income |  | 241 |  | - |  | - |  | 220 |  | 21 |  | - |
| Card income |  | 3,207 |  | 404 |  | 2,803 |  | - |  | - |  | - |
| All other income |  | 137 |  | - |  | 71 |  | 4 |  | - |  | 62 |
| Total noninterest income |  | 4,971 |  | 1,790 |  | 2,874 |  | 224 |  | 21 |  | 62 |
| Total revenue ${ }^{(4)}$ |  | 10,068 |  | 4,003 |  | 4,992 |  | 418 |  | 354 |  | 301 |
| Provision for credit losses |  | 1,369 |  | 38 |  | 1,272 |  | 8 |  | 9 |  | 42 |
| Gains (losses) on sales of debt securities |  | (1) |  | - |  | - |  | - |  | - |  | (1) |
| Noninterest expense |  | 4,661 |  | 2,026 |  | 2,138 |  | 252 |  | 159 |  | 86 |
| Income before income taxes ${ }^{(4)}$ |  | 4,037 |  | 1,939 |  | 1,582 |  | 158 |  | 186 |  | 172 |
| Income tax expense |  | 1,477 |  | 710 |  | 578 |  | 58 |  | 69 |  | 62 |
| Net income |  | 2,560 | \$ | 1,229 | \$ | 1,004 | \$ | 100 | \$ | 117 | \$ | 110 |
| Shareholder value added | \$ | 1,315 | \$ | 908 | \$ | 151 | \$ | 52 | \$ | 86 | \$ | 118 |
| Net interest yield ${ }^{(4)}$ |  | 6.14\% |  | 2.58\% |  | 8.72\% |  | 2.00\% |  | 2.71\% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 17.24 |  | 32.62 |  | 9.61 |  | 22.59 |  | 40.55 |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(4)}$ |  | 46.31 |  | 50.63 |  | 42.84 |  | 60.33 |  | 44.77 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(5)}$ |  | 399,479 |  | 54,600 |  | 44,641 |  | 4,914 |  | 9,653 |  | $\mathrm{n} / \mathrm{m}$ |


|  | s Ended September 30, 2005 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Deposits ${ }^{(2)}$ |  | $\begin{gathered} \text { Card } \\ \text { Services }{ }^{(3)} \\ \hline \end{gathered}$ |  | Mortgage |  | Home Equity |  | ALM/ Other |
| Net interest income ${ }^{(4)}$ | $\overline{\$ 14,986}$ | \$ | 6,310 | \$ | 5,870 | \$ | 574 | \$ | 958 | $\overline{\$ 1,274}$ |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |
| Service charges | 3,734 |  | 3,734 |  | - |  | - |  | - | - |
| Mortgage banking income | 773 |  | - |  | - |  | 713 |  | 60 | - |
| Card income | 9,161 |  | 1,140 |  | 8,021 |  | - |  | - | - |
| All other income | 352 |  | - |  | 164 |  | 13 |  | - | 175 |
| Total noninterest income | 14,020 |  | 4,874 |  | 8,185 |  | 726 |  | 60 | 175 |
| Total revenue ${ }^{(4)}$ | 29,006 |  | 11,184 |  | 14,055 |  | 1,300 |  | 1,018 | 1,449 |
| Provision for credit losses | 3,673 |  | 50 |  | 3,508 |  | 15 |  | 27 | 73 |
| Gains (losses) on sales of debt securities | (2) |  | - |  | - |  | - |  | - | (2) |
| Noninterest expense | 14,076 |  | 6,026 |  | 6,494 |  | 785 |  | 502 | 269 |
| Income before income taxes ${ }^{(4)}$ | 11,255 |  | 5,108 |  | 4,053 |  | 500 |  | 489 | 1,105 |
| Income tax expense | 4,052 |  | 1,842 |  | 1,459 |  | 180 |  | 177 | 394 |
| Net income | \$ 7,203 |  | 3,266 | \$ | 2,594 | \$ | 320 | \$ | 312 | \$ 711 |
| Shareholder value added | \$ 3,533 |  | 2,314 | \$ | 111 | \$ | 184 | \$ | 222 | \$ 702 |
| Net interest yield ${ }^{(4)}$ | 6.11\% |  | 2.51\% |  | 8.57\% |  | 2.05\% |  | 2.74\% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity | 16.38 |  | 29.12 |  | 8.47 |  | 25.45 |  | 37.82 | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(4)}$ | 48.53 |  | 53.89 |  | 46.21 |  | 60.41 |  | 49.26 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(5)}$ | \$399,479 |  | 354,600 |  | 144,641 |  | 44,914 |  | 9,653 | $\mathrm{n} / \mathrm{m}$ |

[^10]This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results: Customer Relationship View
(Dollars in millions)
GAAP (Purchase View) ${ }^{(1)}$

|  |  | Three Months Ended <br> September 30, 2006 | Three Months Ended <br> September 30, 2005 |
| :--- | :--- | :--- | :--- | :--- |



[^11]This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking-Key Indicators
(Dollars in millions; except as noted)

|  | Year-to-Date September 30 |  | Third Quarter 2006 | Second Quarter 2006 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 | Third Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 |  |  |  |  |  |
| Deposits Key Indicators |  |  |  |  |  |  |  |
| Average Deposit Balances |  |  |  |  |  |  |  |
| Checking | \$126,309 | \$122,435 | \$124,834 | \$127,754 | \$126,355 | \$125,515 | \$124,424 |
| Savings | 31,919 | 31,995 | 31,209 | 32,453 | 32,104 | 31,898 | 32,016 |
| MMS | 73,575 | 68,752 | 70,339 | 73,532 | 76,925 | 71,941 | 68,848 |
| CD's \& IRA's | 88,835 | 75,240 | 92,644 | 88,932 | 84,842 | 69,382 | 76,790 |
| Foreign and other | 10,908 | 7,502 | 11,342 | 11,328 | 10,043 | 7,880 | 8,452 |
| Total | $\underline{\text { \$331,546 }}$ | \$305,924 | $\underline{\underline{\mathbf{3 3 0 , 3 6 8}}}$ | \$333,999 | \$330,269 | \$306,616 | \$310,530 |
| Average cumulative balances migrated to Premier Banking and Investments | \$ 47,771 | \$ 37,698 | \$ 49,178 | \$ 47,900 | \$ 46,202 | \$ 43,969 | \$ 41,457 |
| Deposit Spreads (excludes noninterest costs) |  |  |  |  |  |  |  |
| Checking | 4.21\% | 4.18\% | 4.23\% | 4.21\% | 4.18\% | 4.16\% | 4.18\% |
| Savings | 3.39 | 4.05 | 3.42 | 3.38 | 3.36 | 3.53 | 3.78 |
| MMS | 2.71 | 1.70 | 2.87 | 2.75 | 2.53 | 2.69 | 2.02 |
| CD's \& IRA's | 1.22 | 0.79 | 1.20 | 1.25 | 1.21 | 1.19 | 0.90 |
| Foreign and other | 3.94 | 3.71 | 4.08 | 4.05 | 3.67 | 4.19 | 3.88 |
| Total | 2.97 | 2.75 | 3.00 | 3.00 | 2.92 | 3.06 | 2.82 |
| Net new checking (units in thousands) | 2,048 | 1,875 | 744 | 701 | 603 | 426 | 635 |
| Debit purchase volumes | \$124,162 | \$102,287 | \$ 42,855 | \$ 42,689 | \$ 38,618 | \$ 39,623 | \$ 36,008 |
| Online Banking (end of period) |  |  |  |  |  |  |  |
| Active accounts (units in thousands) | 20,576 | 14,338 | 20,576 | 19,806 | 19,643 | 14,698 | 14,338 |
| Active billpay accounts (units in thousands) | 10,838 | 6,987 | 10,838 | 10,410 | 10,088 | 7,281 | 6,987 |
| Credit Key Indicators |  |  |  |  |  |  |  |
| Managed Card - US Consumer and Business Card |  |  |  |  |  |  |  |
| Gross interest yield | 12.66\% | 11.58\% | 12.87\% | 12.54\% | 12.56\% | 12.17\% | 11.92\% |
| Risk adjusted margin ${ }^{(1)}$ | 9.56 | 8.00 | 8.83 | 9.49 | 10.39 | 4.37 | 8.44 |
| Loss rates | 3.61 | 6.00 | 4.18 | 3.56 | 3.08 | 9.35 | 5.70 |
| Average outstandings (in millions) | \$145,293 | \$ 60,703 | \$146,287 | \$144,198 | \$145,384 | \$ 62,337 | \$ 61,905 |
| New account growth (in thousands) | 7,018 | 4,383 | 2,522 | 2,332 | 2,164 | 929 | 1,466 |
| Purchase volumes (in millions) | \$171,752 | \$ 67,916 | \$ 59,880 | \$ 59,088 | \$ 52,784 | \$ 26,051 | \$ 24,435 |
| Delinquencies |  |  |  |  |  |  |  |
| 30 Day | 5.13\% | 4.55\% | 5.13\% | 4.71\% | 4.47\% | 4.13\% | 4.55\% |
| 60 Day | 3.47 | 3.17 | 3.47 | 3.23 | 3.01 | 2.89 | 3.17 |
| Mortgage |  |  |  |  |  |  |  |
| Mortgage originations (in millions) ${ }^{(2)}$ | \$ 61,818 | \$ 66,144 | \$ 21,228 | \$ 23,378 | \$ 17,212 | \$ 20,662 | \$ 27,511 |
| Mortgage servicing rights |  |  |  |  |  |  |  |
| Period end balance (in millions) |  |  |  |  |  |  |  |
| Capitalized mortgage servicing rights (\% of loans serviced) | $\begin{aligned} & 127 \\ & \text { bps } \end{aligned}$ | 124 bps | $\begin{aligned} & 127 \\ & \text { bps } \end{aligned}$ | 139 bps | 132 bps | 122 bps | 124 bps |
| Mortgage loans serviced for investors (in billions) | \$ 230 | \$ 212 | \$ 230 | \$ 221 | \$ 221 | \$ 218 | \$ 212 |
| Home equity originations (in millions) ${ }^{(2)}$ | 60,384 | 52,401 | 20,681 | 21,141 | 18,562 | 19,578 | 17,887 |

(1) Reflects margin and noninterest revenue, adjusted for loss rates.
(2) Includes originations across all business segments.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

## E-Commerce \& BankofAmerica.com

Bank of America has the largest active online banking customer base with 20.6 million subscribers.
Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.
10.8 million active bill pay users paid $\$ 48.5$ billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 370 companies are presenting 21.3 million e-bills per quarter.



Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Card Services Results - GAAP (Purchase View)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  |  | Third Quarter 2006 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 |  | ThirdQuarter2005 |  |
|  |  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |
| $\underline{\text { Key Measures - Card Services Data }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Managed Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |
| Held total revenue | \$ | 16,029 | \$ | 6,341 |  | \$ 5,330 | \$ 5,466 | \$ 5,233 |  | 2,245 |  | 2,249 |
| Securitizations impact |  | 2,340 |  | 372 |  | 908 | 778 | 654 |  | 63 |  | 92 |
| Managed total revenue | \$ | 18,369 | \$ | 6,713 |  | \$ 6,238 | \$ 6,244 | \$ 5,887 |  | 2,308 |  | 2,341 |
| \% of average managed outstandings |  | 13.0\% |  | 14.8\% |  | 12.8\% | 13.3\% | 12.8\% |  | 14.7\% |  | 15.0\% |
| Held provision for credit losses | \$ | 3,142 | \$ | 2,808 |  | \$ 1,032 | \$ 956 | \$ 1,154 |  | 1,191 |  | 1,010 |
| Securitizations impact |  | 2,340 |  | 372 |  | 908 | 778 | 654 |  | 63 |  | 92 |
| Managed provision for credit losses | \$ | 5,482 | \$ | 3,180 |  | \$ 1,940 | \$ 1,734 | \$ 1,808 |  | 1,254 |  | 1,102 |
| \% of average managed outstandings |  | 3.9\% |  | 7.0\% |  | 4.0\% | 3.7\% | 3.9\% |  | 8.0\% |  | 7.1\% |
| Held noninterest expense | \$ | 5,816 | \$ | 2,257 |  | \$ 1,956 | \$ 1,844 | \$ 2,016 | \$ | 711 |  | 732 |
| Securitizations impact |  | - |  | - |  | - | - | - |  | - |  | - |
| Managed noninterest expense | \$ | 5,816 | \$ | 2,257 |  | \$ 1,956 | \$ 1,844 | \$ 2,016 | \$ | 711 |  | 732 |
| \% of average managed outstandings |  | 4.1\% |  | 5.0\% |  | 4.0\% | 3.9\% | 4.4\% |  | 4.5\% |  | 4.7\% |
| Held income before income taxes | \$ | 7,071 | S | 1,276 |  | \$ 2,342 | \$ 2,666 | \$ 2,063 | \$ | 343 |  | 507 |
| Securitizations impact |  | - |  | - |  | - | - | - |  | - |  | - |
| Managed income before income taxes | \$ | 7,071 | \$ | 1,276 |  | \$ 2,342 | \$ 2,666 | \$ 2,063 | \$ | 343 |  | 507 |
| \% of average managed outstandings |  | 5.0\% |  | 2.8\% |  | 4.8\% | 5.7\% | 4.5\% |  | 2.2\% |  | 3.2\% |
| $\underline{\text { Shareholder Value Added - Managed }}$ | \$ | 1,609 | \$ | 61 |  | \$ 524 | \$ 725 | \$ 360 | \$ | (54) |  | - 54 |
| Merchant Acquiring Business: |  |  |  |  |  |  |  |  |  |  |  |  |
| Processing volume |  | 282,597 |  | 251,337 |  | \$97,044 | \$97,229 | \$88,324 |  | 101,601 |  | 91,321 |
| Total transactions (units in thousands) |  | 6,057 |  | 5,358 |  | 2,101 | 2,069 | 1,887 |  | 2,058 |  | 1,906 |

(1) Beginning with the first quarter of 2006, Card Services includes U.S. Consumer and Business Card, Consumer Finance, International Card Operations and Merchant Services. Prior to January 1, 2006, Card Services included only U.S. Consumer Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - GAAP (Purchase View) continued
(Dollars in millions)

|  | Year-to-Date September 30 |  |  | Third Quarter 2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 | Third Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 | 2005 |  |  |  |  |  |  |  |
| $\underline{\text { Key Measures - Card Services Data }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |
| Period End: |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet | \$ | 96,173 | \$58,427 |  | \$ 96,173 |  | 93,217 | \$ 90,533 | \$61,397 | \$58,427 |
| Securitizations impact |  | 98,683 | 3,622 |  | 98,683 |  | 96,848 | 94,359 | 2,239 | 3,622 |
| Managed |  | 194,856 | $\underline{\underline{\$ 62,049}}$ |  | $\underline{\$ 194,856}$ |  | $\underline{\text { 190,065 }}$ | \$184,892 | $\underline{\underline{\$ 63,636}}$ | $\underline{\underline{\$ 62,049}}$ |
| Average: |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet |  | 94,332 | \$54,925 |  | \$ 95,948 |  | 93,115 | \$ 93,910 | \$59,479 | \$57,414 |
| Securitizations impact |  | 95,050 | 5,788 |  | 97,371 |  | 94,952 | 92,776 | 2,865 | 4,491 |
| Managed |  | 189,382 | $\underline{\underline{\$ 60,713}}$ |  | $\underline{\underline{\$ 193,319}}$ |  | 188,067 | \$186,686 | $\underline{\underline{\$ 62,344}}$ | $\underline{\underline{\$ 61,905}}$ |
| Credit Quality |  |  |  |  |  |  |  |  |  |  |
| Charge-Offs \$: |  |  |  |  |  |  |  |  |  |  |
| Held net charge-offs | \$ | 2,676 | \$ 2,353 |  | \$ 1,094 | \$ | 904 | \$ 678 | \$ 1,406 | \$ 798 |
| Securitizations impact |  | 2,340 | 372 |  | 908 |  | 778 | 654 | 63 | 92 |
| Managed card services net losses | \$ | 5,016 | \$ 2,725 |  | \$ 2,002 |  | 1,682 | \$ 1,332 | \$ 1,469 | \$ 890 |
| Charge-Offs \%: |  |  |  |  |  |  |  |  |  |  |
| Held net charge-offs |  | 3.79\% | 5.73\% |  | 4.52\% |  | 3.89\% | 2.93\% | 9.38\% | 5.51\% |
| Securitizations impact |  | (0.25) | 0.27 |  | (0.41) |  | (0.30) | (0.04) | (0.03) | 0.19 |
| Managed card services net losses |  | 3.54\% | 6.00\% |  | 4.11\% |  | 3.59\% | 2.89\% | 9.35\% | 5.70\% |
| 30+ Delinquency \$: |  |  |  |  |  |  |  |  |  |  |
| Held delinquency | \$ | 5,123 | \$ 2,574 |  | \$ 5,123 |  | 4,528 | \$ 3,834 | \$ 2,585 | \$ 2,574 |
| Securitizations impact |  | 4,429 | 246 |  | 4,429 |  | 4,141 | 4,241 | 42 | 246 |
| Managed delinquency | \$ | 9,552 | $\underline{\text { \$ 2,820 }}$ |  | \$ 9,552 | \$ | 8,669 | \$ 8,075 | \$ 2,627 | $\underline{\text { \$ 2,820 }}$ |
| 30+ Delinquency \%: |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 5.33\% | 4.41\% |  | 5.33\% |  | 4.86\% | 4.23\% | 4.21\% | 4.41\% |
| Securitizations impact |  | (0.43) | 0.13 |  | (0.43) |  | (0.30) | 0.14 | (0.08) | 0.13 |
| Managed delinquency |  | 4.90\% | 4.54\% |  | 4.90\% |  | 4.56\% | 4.37\% | 4.13\% | 4.54\% |
| 90+ Delinquency \$: |  |  |  |  |  |  |  |  |  |  |
| Held delinquency | \$ | 2,408 | \$ 1,208 |  | \$ 2,408 |  | 2,208 | \$ 1,752 | \$ 1,232 | \$ 1,208 |
| Securitizations impact |  | 1,994 | 121 |  | 1,994 |  | 1,980 | 1,926 | 20 | 121 |
| Managed delinquency | \$ | 4,402 | \$ 1,329 |  | \$ 4,402 | \$ | 4,188 | \$ 3,678 | \$ 1,252 | \$ 1,329 |
| 90+ Delinquency \%: |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 2.50\% | 2.07\% |  | 2.50\% |  | 2.37\% | 1.94\% | 2.01\% | 2.07\% |
| Securitizations impact |  | (0.24) | 0.07 |  | (0.24) |  | (0.17) | 0.05 | (0.04) | 0.07 |
| Managed delinquency |  | 2.26\% | 2.14\% |  | 2.26\% |  | 2.20\% | 1.99\% | 1.97\% | 2.14\% |

(1) Beginning with the first quarter of 2006, Card Services includes U.S. Consumer and Business Card, Consumer Finance, International Card Operations and Merchant Services. Prior to January 1, 2006, Card Services included only U.S. Consumer Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - Pro Forma View

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  | ThirdQuarter2006 | Second Quarter 2006 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 | Third Quarter 2005 |
|  | 2006 | 2005 |  |  |  |  |  |
| Key Measures - Card Services Data ${ }^{(1)}$ |  |  |  |  |  |  |  |
| Managed Income Statement |  |  |  |  |  |  |  |
| Held total revenue | \$ 16,029 | \$ 14,055 | \$ 5,330 | \$ 5,466 | \$ 5,233 | \$ 4,760 | \$ 4,992 |
| Securitizations impact | 2,340 | 3,447 | 908 | 778 | 654 | 1,493 | 1,093 |
| Managed total revenue | \$ 18,369 | \$ 17,502 | \$ 6,238 | \$ 6,244 | \$ 5,887 | \$ 6,253 | \$ 6,085 |
| \% of average managed outstandings | 13.0\% | 13.2\% | 12.8\% | 13.3\% | 12.8\% | 13.4\% | 13.4\% |
| Held provision for credit losses | \$ 3,142 | \$ 3,508 | \$ 1,032 | \$ 956 | \$ 1,154 | \$ 1,402 | \$ 1,272 |
| Securitizations impact | 2,340 | 3,447 | 908 | 778 | 654 | 1,493 | 1,093 |
| Managed provision for credit losses | \$ 5,482 | \$ 6,955 | $\underline{\text { \$ 1,940 }}$ | \$ 1,734 | $\underline{\text { \$ 1,808 }}$ | $\underline{\text { \$ 2,895 }}$ | \$ 2,365 |
| \% of average managed outstandings | 3.9\% | 5.3\% | 4.0\% | 3.7\% | 3.9\% | 6.2\% | 5.2\% |
| Held noninterest expense | \$ 5,816 | \$ 6,494 | \$ 1,956 | \$ 1,844 | \$ 2,016 | \$ 2,367 | \$ 2,138 |
| Securitizations impact | - | - | - | - | - | - | - |
| Managed noninterest expense | $\underline{\text { \$ 5,816 }}$ | \$ 6,494 | $\underline{\text { \$ 1,956 }}$ | \$ 1,844 | \$ 2,016 | \$ 2,367 | \$ 2,138 |
| \% of average managed outstandings | 4.1\% | 4.9\% | 4.0\% | 3.9\% | 4.4\% | 5.1\% | 4.7\% |
| Held income before income taxes | \$ 7,071 | \$ 4,053 | \$ 2,342 | \$ 2,666 | \$ 2,063 | \$ 991 | \$ 1,582 |
| Securitizations impact | - | - | - | - | - | - | - |
| Managed income before income taxes | \$ 7,071 | \$ 4,053 | $\underline{\text { \$ 2,342 }}$ | \$ 2,666 | \$ 2,063 | \$ 991 | \$ 1,582 |
| \% of average managed outstandings | 5.0\% | 3.1\% | 4.8\% | 5.7\% | 4.5\% | 2.1\% | 3.5\% |
| Shareholder Value Added - Managed | \$ 1,609 | \$ 53 | \$ 524 | \$ 725 | \$ 360 | \$ (235) | \$ 132 |
| Merchant Acquiring Business: |  |  |  |  |  |  |  |
| Processing volume | \$282,597 | \$251,337 | \$97,044 | \$97,229 | \$88,324 | \$101,601 | \$91,321 |
| Total transactions (units in thousands) | 6,057 | 5,358 | 2,101 | 2,069 | 1,887 | 2,058 | 1,906 |

(1) Card Services includes U.S. Consumer and Business Card, Consumer Finance, International Card Operations and Merchant Services.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - Pro Forma View continued

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  |  | Third Quarter 2006 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | First Quarter 2006 |  | Fourth Quarter 2005 |  | ThirdQuarter 2005 |  |
|  |  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| $\underline{K e v}$ Measures - Card Services Data ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet |  | 96,173 |  | 91,727 |  | 96,173 |  | 93,217 |  | 90,533 |  | 96,756 |  | 91,727 |
| Securitizations impact |  | 98,683 |  | 90,851 |  | 98,683 |  | 96,848 |  | 94,359 |  | 92,481 |  | 90,851 |
| Managed |  | $\underline{ }$ |  | $\underline{ }$ |  | $\underline{ }$ |  | $\underline{\underline{190,065}}$ |  | $\underline{\text { 184,892 }}$ |  | $\underline{ }$ |  | $\underline{\text { 82,578 }}$ |
| Average: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet |  | 94,332 |  | 85,250 |  | 95,948 |  | 93,115 |  | 93,910 |  | 93,216 |  | 90,068 |
| Securitizations impact |  | 95,050 |  | 91,725 |  | 97,371 |  | 94,952 |  | 92,776 |  | 92,040 |  | 89,912 |
| Managed |  | $\underline{ }$ |  | $\underline{ }$ |  | $\underline{ }$ |  | $\underline{\text { 188,067 }}$ |  | $\underline{ }$ |  | $\underline{ }$ |  | $\xrightarrow{79,980}$ |
| Credit Quality: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charge-Offs \$: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held net charge-offs |  | 2,676 | \$ | 3,154 |  | 1,094 | \$ | 904 | \$ | 678 |  | 1,799 | \$ | 1,066 |
| Securitizations impact |  | 2,340 |  | 3,447 |  | 908 |  | 778 |  | 654 |  | 1,493 |  | 1,093 |
| Managed card services net losses | \$ | 5,016 | \$ | 6,601 |  | $\underline{\text { 2,002 }}$ |  | $\underline{1,682}$ |  | $\underline{\text { 1,332 }}$ |  | $\underline{\text { 3,292 }}$ | \$ | $\xrightarrow{2,159}$ |
| Charge-Offs \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held net charge-offs |  | 3.79\% |  | 4.95\% |  | 4.52\% |  | 3.89\% |  | 2.93\% |  | 7.66\% |  | 4.70\% |
| Securitizations impact |  | (0.25) |  | 0.04 |  | (0.41) |  | (0.30) |  | (0.04) |  | (0.61) |  | 0.06 |
| Managed card services net losses |  | 3.54\% |  | 4.99\% |  | 4.11\% |  | 3.59\% |  | 2.89\% |  | 7.05\% |  | 4.76\% |
| 30+ Delinquency \$: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency | \$ | 5,123 | \$ | 3,708 |  | 5,123 |  | 4,528 |  | 3,834 |  | 3,668 | \$ | 3,708 |
| Securitizations impact |  | 4,429 |  | 4,489 |  | 4,429 |  | 4,141 |  | 4,241 |  | 3,825 |  | 4,489 |
| Managed delinquency | \$ | 9,552 | \$ | 8,197 |  | 9,552 |  | 8,669 | \$ | 8,075 | \$ | 7,493 | \$ | 8,197 |
| 30+ Delinquency \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 5.33\% |  | 4.03\% |  | 5.33\% |  | 4.86\% |  | 4.23\% |  | 3.78\% |  | 4.03\% |
| Securitizations impact |  | (0.43) |  | 0.46 |  | (0.43) |  | (0.30) |  | 0.14 |  | 0.18 |  | 0.46 |
| Managed delinquency |  | 4.90\% |  | 4.49\% |  | 4.90\% |  | 4.56\% |  | 4.37\% |  | 3.96\% |  | 4.49\% |
| 90+ Delinquency \$: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency | \$ | 2,408 | \$ | 1,692 |  | 2,408 |  | 2,208 |  | 1,752 |  | 1,692 | \$ | 1,692 |
| Securitizations impact |  | 1,994 |  | 2,093 |  | 1,994 |  | 1,980 |  | 1,926 |  | 1,777 |  | 2,093 |
| Managed delinquency | \$ | 4,402 | \$ | $\xrightarrow{3,785}$ |  | $\xrightarrow{4,402}$ |  | 4,188 |  | 3,678 |  | $\xrightarrow{3,469}$ | \$ | 3,785 |
| 90+ Delinquency \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 2.50\% |  | 1.84\% |  | 2.50\% |  | 2.37\% |  | 1.94\% |  | 1.74\% |  | 1.84\% |
| Securitizations impact |  | (0.24) |  | 0.23 |  | (0.24) |  | (0.17) |  | 0.05 |  | 0.09 |  | 0.23 |
| Managed delinquency |  | 2.26\% |  | 2.07\% |  | 2.26\% |  | 2.20\% |  | 1.99\% |  | 1.83\% |  | 2.07\% |

(1) Card Services includes U.S. Consumer and Business Card, Consumer Finance, International Card Operations and Merchant Services.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Credit Card Only - GAAP (Purchase View) ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  | Third Quarter 2006 |  | Second <br> Quarter <br> 2006 |  |  |  | Fourth Quarter 2005 |  | Third <br> Quarter <br> 2005 |  |
|  |  | 2006 | 2005 |  |  |  |  |  |  |  |  |  |  |
| Key Measures - Credit Card Data |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet |  | 70,067 | \$56,079 |  | 70,067 |  | \$ 71,566 |  | \$72,279 |  | \$58,548 |  | 56,079 |
| Securitizations impact |  | 94,389 | 3,622 |  | 94,389 |  | 90,564 |  | 87,154 |  | 2,237 |  | 3,622 |
| Managed |  | $\underline{\text { 164,456 }}$ | \$59,701 |  | $\underline{\text { 164,456 }}$ |  | $\underline{\text { 162,130 }}$ |  | 159,433 |  | \$60,785 |  | 59,701 |
| Average: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet |  | 73,923 | \$53,033 |  | 71,963 |  | \$ 73,285 |  | \$76,572 |  | \$56,858 |  | 55,271 |
| Securitizations impact |  | 88,615 | 5,788 |  | 92,175 |  | 88,032 |  | 85,566 |  | 2,865 |  | 4,491 |
| Managed |  | $\underline{162,538}$ | \$58,821 |  | 164,138 |  | $\underline{\text { 161,317 }}$ |  | $\underline{162,138}$ |  | \$59,723 |  | 59,762 |
| Credit Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Charge-Offs \$: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held net charge-offs |  | 2,356 | \$ 2,286 |  | 923 |  | - 780 |  | 653 |  | \$ 1,366 | \$ | 772 |
| Securitizations impact |  | 2,112 | 372 |  | 825 |  | 694 |  | 593 |  | 63 |  | 92 |
| Managed credit card net losses |  | 4,468 | \$ 2,658 |  | $\underline{\text { 1,748 }}$ |  | 5 1,474 |  | $\underline{1,246}$ |  | \$ 1,429 | \$ | 864 |
| Charge-Offs \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held net charge-offs |  | 4.26\% | 5.76\% |  | 5.09\% |  | 4.27\% |  | 3.46\% |  | 9.53\% |  | 5.55\% |
| Securitizations impact |  | (0.58) | 0.28 |  | (0.86) |  | (0.60) |  | (0.34) |  | (0.04) |  | 0.19 |
| Managed credit card net losses |  | 3.68\% | 6.04\% |  | 4.23\% |  | 3.67\% |  | 3.12\% |  | 9.49\% |  | 5.74\% |
| 30+ Delinquency \$: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 4,234 | \$ 2,497 |  | 4,234 |  | 3,874 |  | 3,306 |  | \$ 2,496 | \$ | 2,497 |
| Securitizations impact |  | 4,152 | 246 |  | 4,152 |  | 3,831 |  | 3,924 |  | 42 |  | 246 |
| Managed delinquency |  | 8,386 | \$2,743 |  | 8,386 |  | 7,705 |  | 7,230 |  | \$ 2,538 | \$ | 2,743 |
| 30+ Delinquency \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 6.04\% | 4.45\% |  | 6.04\% |  | 5.41\% |  | 4.57\% |  | 4.26\% |  | 4.45\% |
| Securitizations impact |  | (0.94) | 0.14 |  | (0.94) |  | (0.66) |  | (0.03) |  | (0.08) |  | 0.14 |
| Managed delinquency |  | 5.10\% | 4.59\% |  | 5.10\% |  | 4.75\% |  | 4.54\% |  | 4.18\% |  | 4.59\% |
| 90+ Delinquency \$: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 2,036 | \$ 1,175 |  | 2,036 |  | \$ 1,919 |  | 1,540 |  | \$ 1,197 | \$ | 1,175 |
| Securitizations impact |  | 1,860 | 121 |  | 1,860 |  | 1,826 |  | 1,767 |  | 20 |  | 121 |
| Managed delinquency |  | 3,896 | \$ 1,296 |  | 3,896 |  | 3,745 |  | 3,307 |  | \$ 1,217 | \$ | 1,296 |
| 90+ Delinquency \%: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 2.91\% | 2.09\% |  | 2.91\% |  | 2.68\% |  | 2.13\% |  | 2.05\% |  | 2.09\% |
| Securitizations impact |  | (0.54) | 0.08 |  | (0.54) |  | (0.37) |  | (0.06) |  | (0.05) |  | 0.08 |
| Managed delinquency |  | $\stackrel{.37}{ } \%$ | $\underline{2.17} \%$ |  | $\stackrel{.37}{ } \%$ |  | 2.31\% |  | $\underline{2.07} \%$ |  | $\underline{2.00} \%$ |  | $\underline{2.17} \%$ |

(1) Credit Card includes U.S. Consumer Card and foreign credit card. Does not include Business Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Credit Card Only - Pro Forma View ${ }^{(1)}$
$\left.\begin{array}{llll|lllll}\hline \text { (Dollars in millions) } \\ \text { Key Measures - Credit Card Data }\end{array}\right)$
(1) Credit Card includes U.S. Consumer Card and foreign credit card. Does not include Business Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - Reconciliation - GAAP (Purchase View) to Pro Forma

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | Year-to-Date September 30, 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank of America | $\begin{gathered} \hline \begin{array}{c} \text { Adjustments } \\ \text { to include } \\ \text { MBNA } \end{array} \\ \hline \end{gathered}$ |  | Combined |  |
| Income Statement Data |  |  |  |  |  |
| Held total revenue | \$ 6,341 | \$ | 7,714 |  | 14,055 |
| Securitizations impact | 372 |  | 3,075 |  | 3,447 |
| Managed total revenue | \$6,713 | \$ | 10,789 |  | 17,502 |
| Held provision for credit losses | \$ 2,808 | \$ | 700 | \$ | 3,508 |
| Securitizations impact | 372 |  | 3,075 |  | 3,447 |
| Managed provision for credit losses | \$ 3,180 | \$ | 3,775 | \$ | 6,955 |
| Held noninterest expense | \$ 2,257 | \$ | 4,237 | \$ | 6,494 |
| Securitizations impact | - |  | - |  | - |
| Managed noninterest expense | \$2,257 | \$ | 4,237 | \$ | 6,494 |
| Held income before income taxes | \$ 1,276 | \$ | 2,777 | \$ | 4,053 |
| Securitizations impact | - |  | - |  | - |
| Managed income before income taxes | \$ 1,276 | \$ | 2,777 |  | 4,053 |

(1) Card Services includes U.S. Consumer and Business Card, Consumer Finance, International Card Operations and Merchant Services.
(2) Reflects historical MBNA amounts as well as purchase accounting adjustments which were allocated to the business segments and All Other primarily based on how the assets acquired and liabilities assumed in the MBNA merger were allocated to the respective business segments and All Other. See also Notes to Unaudited Pro Forma Condensed Combined Financial Information in Form 8-K filed on April 10, 2006.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Card Services Results - Reconciliation - GAAP (Purchase View) to Pro Forma continued
(Dollars in millions)


|  | Year-to-Date September 30, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Bank of America | Adjustments to include MBNA ${ }^{(1)}$ |  | Combined |
| Loans |  |  |  |  |
| Period End: |  |  |  |  |
| On-balance sheet | \$ 56,079 | \$ | 19,980 | \$ 76,059 |
| Securitizations impact | 3,622 |  | 80,012 | 83,634 |
| Managed | \$59,701 | \$ | 99,992 | \$ 159,693 |
| Average: |  |  |  |  |
| On-balance sheet | \$ 53,033 | \$ | 17,833 | \$ 70,866 |
| Securitizations impact | 5,788 |  | 79,147 | 84,935 |
| Managed | \$ 58,821 | \$ | 96,980 | \$ 155,801 |

(1) Reflects historical MBNA amounts as well as purchase accounting adjustments which were allocated to the business segments and All Other primarily based on how the assets acquired and liabilities assumed in the MBNA merger were allocated to the respective business segments and All Other. See also Notes to Unaudited Pro Forma Condensed Combined Financial Information in Form 8-K filed on April 10, 2006.
(2) Card Services includes U.S. Consumer and Business Card, Consumer Finance, International Card Operations and Merchant Services.
(3) Credit Card includes U.S. Consumer Card and foreign credit card. Does not include Business Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  |  | ThirdQuarter2006 |  | Second Quarter 2006 |  | FirstQuarter2006 |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  |
|  |  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | \$ | 8,069 | \$ | 8,394 |  | 2,643 | \$ | 2,708 | \$ | 2,718 | \$ | 2,771 | \$ | 2,749 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 2,100 |  | 1,977 |  | 710 |  | 703 |  | 687 |  | 641 |  | 671 |
| Investment and brokerage services |  | 801 |  | 775 |  | 252 |  | 277 |  | 272 |  | 271 |  | 267 |
| Investment banking income |  | 1,721 |  | 1,345 |  | 554 |  | 645 |  | 522 |  | 547 |  | 532 |
| Trading account profits |  | 2,591 |  | 1,463 |  | 711 |  | 872 |  | 1,008 |  | 307 |  | 571 |
| All other income |  | 2,011 |  | 1,697 |  | 1,145 |  | 508 |  | 358 |  | 421 |  | 499 |
| Total noninterest income |  | 9,224 |  | 7,257 |  | 3,372 |  | 3,005 |  | 2,847 |  | 2,187 |  | 2,540 |
| Total revenue ${ }^{(1)}$ |  | 17,293 |  | 15,651 |  | 6,015 |  | 5,713 |  | 5,565 |  | 4,958 |  | 5,289 |
| Provision for credit losses |  | 102 |  | (388) |  | 22 |  | 41 |  | 39 |  | 97 |  | 12 |
| Gains (losses) on sales of debt securities |  | 34 |  | 168 |  | 14 |  | (3) |  | 23 |  | 95 |  | 17 |
| Noninterest expense |  | 8,953 |  | 8,166 |  | 2,965 |  | 2,957 |  | 3,031 |  | 2,967 |  | 2,854 |
| Income before income taxes ${ }^{(1)}$ |  | 8,272 |  | 8,041 |  | 3,042 |  | 2,712 |  | 2,518 |  | 1,989 |  | 2,440 |
| Income tax expense |  | 3,051 |  | 2,933 |  | 1,120 |  | 999 |  | 932 |  | 707 |  | 889 |
| Net income | \$ | 5,221 | \$ | 5,108 |  | 1,922 | + | 1,713 | \$ | 1,586 | \$ | 1,282 | \$ | 1,551 |
| Shareholder value added | \$ | 1,865 | \$ | 1,820 |  | 828 | \$ | 571 | \$ | 466 | \$ | 152 | \$ | 450 |
| Net interest yield ${ }^{(1)}$ |  | 1.76\% |  | 2.06\% |  | 1.65\% |  | 1.77\% |  | 1.88\% |  | 1.92\% |  | 1.92\% |
| Return on average equity |  | 16.50 |  | 16.43 |  | 18.62 |  | 15.92 |  | 15.02 |  | 11.99 |  | 14.91 |
| Efficiency ratio ${ }^{(1)}$ |  | 51.77 |  | 52.17 |  | 49.30 |  | 51.75 |  | 54.46 |  | 59.84 |  | 53.96 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 242,161 |  | 210,038 |  | 246,419 |  | 243,140 |  | 236,818 |  | 28,999 |  | 16,121 |
| Total trading-related assets |  | 330,378 |  | 313,422 |  | 340,521 |  | 332,688 |  | 317,675 |  | 17,970 |  | 328,713 |
| Total earning assets |  | 612,441 |  | 543,719 |  | 636,614 |  | 613,246 |  | 586,916 |  | 71,099 |  | 566,674 |
| Total assets |  | 694,571 |  | 626,041 |  | 715,174 |  | 700,237 |  | 667,783 |  | 654,655 |  | 648,312 |
| Total deposits |  | 203,275 |  | 188,879 |  | 206,576 |  | 205,263 |  | 197,890 |  | 92,771 |  | 88,901 |
| Allocated equity |  | 42,308 |  | 41,556 |  | 40,941 |  | 43,179 |  | 42,824 |  | 42,412 |  | 41,265 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 243,410 |  | 220,873 |  | 243,410 |  | 246,287 |  | 239,066 |  | 32,631 |  | 20,873 |
| Total trading-related assets |  | 296,504 |  | 273,261 |  | 296,504 |  | 294,435 |  | 268,932 |  | 291,267 |  | 273,261 |
| Total earning assets |  | 592,702 |  | 514,944 |  | 592,702 |  | 584,153 |  | 546,026 |  | 53,344 |  | 14,944 |
| Total assets |  | 675,893 |  | 602,008 |  | 675,893 |  | 665,943 |  | 630,960 |  | 633,314 |  | 602,008 |
| Total deposits |  | 199,737 |  | 184,518 |  | 199,737 |  | 203,138 |  | 198,576 |  | 98,352 |  | 84,518 |

## (1) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking Business Results

| Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- |

(1) Fully taxable-equivalent basis
(2) Total Assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking Business Results

| Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
|  |  |  |  |

(1) Fully taxable-equivalent basis
(2) Total Assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking - Business Lending Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  |  | ThirdQuarter2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Business lending revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending ${ }^{(2)}$ | \$ | 548 | \$ | 1,099 | \$ | 194 | \$ | 199 | \$ | 155 | \$ | 248 | \$ | 247 |
| Commercial lending |  | 3,231 |  | 3,121 |  | 1,030 |  | 1,148 |  | 1,053 |  | 986 |  | 1,081 |
| Consumer indirect lending |  | 547 |  | 493 |  | 183 |  | 184 |  | 180 |  | 186 |  | 181 |
| Total revenue | \$ | 4,326 | \$ | 4,713 | \$ | 1,407 | \$ | 1,531 | \$ | 1,388 | \$ | 1,420 | \$ | 1,509 |
| Business lending margin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending |  | 1.32\% |  | 1.80\% |  | 1.25\% |  | 1.36\% |  | 1.35\% |  | 1.53\% |  | 1.68\% |
| Commercial lending |  | 1.65 |  | 1.81 |  | 1.57 |  | 1.66 |  | 1.71 |  | 1.70 |  | 1.73 |
| Consumer indirect lending |  | 1.80 |  | 2.14 |  | 1.76 |  | 1.79 |  | 1.87 |  | 2.01 |  | 2.07 |
| Provision |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending | \$ | (107) | \$ | (231) | \$ | (21) | \$ | (21) | \$ | (65) | \$ | 11 | \$ | (52) |
| Commercial lending |  | (8) |  | (89) |  | 9 |  | (22) |  | 5 |  | 110 |  | 89 |
| Consumer indirect lending |  | 203 |  | 179 |  | 65 |  | 62 |  | 76 |  | 87 |  | 76 |
| Total provision | \$ | 88 | \$ | (141) | \$ | 53 | \$ | 19 | \$ | 16 | \$ | 208 | \$ | 113 |
| Credit quality (\% vs. loans) ${ }^{(3,4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Criticized assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending | \$ | 1,477 | \$ | 1,785 | \$ | 1,477 | \$ | 1,473 | \$ | 1,593 | \$ | 1,602 | \$ | 1,785 |
|  |  | 1.97\% |  | 2.60\% |  | 1.97\% |  | 1.96\% |  | 2.23\% |  | 2.27\% |  | 2.60\% |
| Commercial lending | \$ | 5,132 | \$ | 4,647 | \$ | 5,132 | \$ | 4,609 | \$ | 4,540 | \$ | 4,633 | \$ | 4,647 |
|  |  | 2.99\% |  | 2.92\% |  | 2.99\% |  | 2.72\% |  | 2.75\% |  | 2.82\% |  | 2.92\% |
| Total | \$ | 6,609 | \$ | 6,432 | \$ | 6,609 | \$ | 6,082 | \$ | 6,133 | \$ | 6,235 | \$ | 6,432 |
|  |  | 2.68\% |  | 2.82\% |  | 2.68\% |  | 2.49\% |  | 2.59\% |  | 2.66\% |  | 2.82\% |
| Nonperforming assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending | \$ | 143 | \$ | 230 | \$ | 143 | \$ | 165 | \$ | 178 | \$ | 182 | \$ | 230 |
|  |  | 0.38\% |  | 0.69\% |  | 0.38\% |  | 0.44\% |  | 0.46\% |  | 0.48\% |  | 0.69\% |
| Commercial lending | \$ | 402 | \$ | 469 | \$ | 402 | \$ | 463 | \$ | 474 | \$ | 430 | \$ | 469 |
|  |  | 0.28\% |  | 0.36\% |  | 0.28\% |  | 0.33\% |  | 0.34\% |  | 0.31\% |  | 0.36\% |
| Total | \$ | 545 | \$ | 699 | \$ | 545 | \$ | 628 | \$ | 652 | \$ | 612 | \$ | 699 |
|  |  | 0.30\% |  | 0.42\% |  | 0.30\% |  | 0.35\% |  | 0.37\% |  | 0.35\% |  | 0.42\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 10,375 | S | 97,399 |  | 112,370 |  | 10,391 |  | 08,319 |  | 4,832 | \$ | 99,844 |
| Leases |  | 20,301 |  | 20,300 |  | 20,379 |  | 20,425 |  | 20,096 |  | 19,792 |  | 20,089 |
| Foreign |  | 12,189 |  | 9,033 |  | 12,623 |  | 12,186 |  | 11,748 |  | 0,473 |  | 9,384 |
| Real estate |  | 34,927 |  | 32,086 |  | 35,195 |  | 34,803 |  | 34,778 |  | 34,209 |  | 32,883 |
| Consumer |  | 34,478 |  | 27,634 |  | 35,706 |  | 34,128 |  | 33,579 |  | 32,307 |  | 31,070 |
| Other |  | 2,221 |  | 2,450 |  | 2,167 |  | 2,216 |  | 2,279 |  | 2,334 |  | 2,392 |
| Total average loans and leases |  | 14,491 |  | 88,902 |  | 218,440 |  | 14,149 |  | 10,799 |  | 03,947 |  | 95,662 |


| (1) Includes Gains (Losses) on Sales of Debt Securities. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (2) Total corporate lending revenue | \$ | 548 | \$ | 1,099 | \$ | 194 | \$ | 199 | \$ | 155 | \$ | 248 | \$ | 247 |
| Less: impact of credit mitigation |  | (159) |  | 215 |  | (36) |  | (39) |  | (84) |  | (36) |  | (18) |
| Corporate lending revenues excluding credit mitigation | \$ | 707 | \$ | 884 | \$ | 230 | \$ | 238 | \$ | 239 | \$ | 284 | \$ | 265 |

(3) Criticized assets correspond to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The criticized assets are on an end-ofperiod basis and are also shown as a percentage of total commercial utilized credit exposure, including loans and leases, stand by letters of credit, and financial guarantees, derivative assets, assets held-for-sale and commercial letters of credit.
(4) Nonperforming assets are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
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## Bank of America Corporation

Global Corporate and Investment Banking - Capital Markets and Advisory Services Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date <br> September 30 |  |  |  | Third Quarter 2006 |  | Second Quarter 2006 |  | First Quarter 2006 |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  |
|  |  | 006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| Investment banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory fees | \$ | 215 | \$ | 222 | \$ | 85 | \$ | 54 | \$ | 76 | \$ | 73 | \$ | 89 |
| Debt underwriting |  | 1,273 |  | 933 |  | 417 |  | 476 |  | 380 |  | 390 |  | 348 |
| Equity underwriting |  | 232 |  | 189 |  | 52 |  | 114 |  | 66 |  | 84 |  | 94 |
| Total investment banking income |  | 1,720 |  | 1,344 |  | 554 |  | 644 |  | 522 |  | 547 |  | 531 |
| Sales and trading |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid products |  | 1,607 |  | 1,445 |  | 401 |  | 612 |  | 594 |  | 454 |  | 459 |
| Credit products |  | 678 |  | 570 |  | 238 |  | 141 |  | 299 |  | 64 |  | 219 |
| Structured products |  | 1,103 |  | 762 |  | 373 |  | 382 |  | 348 |  | 271 |  | 278 |
| Total fixed income |  | 3,388 |  | 2,777 |  | 1,012 |  | 1,135 |  | 1,241 |  | 789 |  | 956 |
| Equity income |  | 1,096 |  | 1,131 |  | 310 |  | 340 |  | 446 |  | 239 |  | 360 |
| Total sales and trading |  | 4,484 |  | 3,908 |  | 1,322 |  | 1,475 |  | 1,687 |  | 1,028 |  | 1,316 |
| Total capital markets and advisory services revenue ${ }^{(1)}$ | \$ | 6,204 | \$ | 5,252 |  | S 1,876 |  | 2,119 | \$ | 2,209 | \$ | 1,575 | \$ | 1,847 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance sheet (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 4,663 | \$ | 128,690 |  | 143,250 |  | 130,272 | \$ | 130,323 | \$ | 136,058 | \$ | ,874 |
| Reverse repurchases |  | 2,942 |  | 71,924 |  | 73,136 |  | 70,571 |  | 75,141 |  | 75,229 |  | 8,919 |
| Securities borrowed |  | 6,640 |  | 86,838 |  | 98,375 |  | 102,759 |  | 88,682 |  | 79,993 |  | 8,377 |
| Derivative assets |  | 2,260 |  | 22,156 |  | 21,608 |  | 25,259 |  | 19,894 |  | 21,918 |  | ,437 |
| Trading-related assets |  | 6,505 |  | 309,608 |  | \$ 336,369 |  | 328,861 | \$ | 314,040 | \$ | 313,198 | \$ | 4,607 |
| Sales credits from secondary trading |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid products | \$ | 699 | \$ | 616 | \$ | - 223 | \$ | 246 | \$ | 230 | \$ | 197 | \$ | 192 |
| Credit products |  | 598 |  | 497 |  | 209 |  | 205 |  | 184 |  | 160 |  | 152 |
| Structured products |  | 496 |  | 437 |  | 158 |  | 176 |  | 162 |  | 128 |  | 167 |
| Equities |  | 620 |  | 615 |  | 193 |  | 206 |  | 221 |  | 211 |  | 201 |
| Total | \$ | 2,413 | \$ | 2,165 | \$ | S 783 | \$ | 833 | \$ | 797 | \$ | 696 | \$ | 712 |
| Volatility of product revenues-1 std dev |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid products | \$ | 7.0 | \$ | 10.0 | \$ | \$ 7.8 | \$ | 6.6 | \$ | 5.9 | \$ | 7.0 | \$ | 11.1 |
| Credit products |  | 3.4 |  | 8.6 |  | 2.5 |  | 3.6 |  | 3.3 |  | 4.1 |  | 3.7 |
| Structured products |  | 5.6 |  | 6.8 |  | 5.3 |  | 6.6 |  | 4.6 |  | 6.8 |  | 8.1 |
| Equities |  | 2.0 |  | 4.0 |  | 1.0 |  | 2.7 |  | 2.0 |  | 1.3 |  | 6.0 |
| Total |  | 10.1 |  | 16.7 |  | 9.3 |  | 10.9 |  | 8.8 |  | 12.2 |  | 16.0 |

(1) Includes gains (losses) on sales of debt securities.

Certainprior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

## Global Corporate \& Investment Banking Strategic Progress



Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation.

## Significant U.S. market share gains

- \#1 in syndicated loans and leveraged loans, ranked by number of deals
- Top 5 rankings in:

Syndicated loans
Leveraged loans
High yield debt
Investment grade debt
Convertible debt

- M\&A market share for YTD 05 includes MBNA; market share without MBNA is $9.3 \%$

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Wealth and Investment Management Segment Results ${ }^{(1)}$

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  |  | Third Quarter 2006 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2005 \end{gathered}$ |  | Third Quarter 2005 |  |
|  |  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 2,910 | \$ | 2,814 |  | \$ 943 | \$ | 986 | \$ | 981 | \$ | 1,001 | \$ | 937 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 2,546 |  | 2,348 |  | 843 |  | 870 |  | 833 |  | 792 |  | 793 |
| All other income |  | 335 |  | 259 |  | 82 |  | 99 |  | 154 |  | 98 |  | 89 |
| Total noninterest income |  | 2,881 |  | 2,607 |  | 925 |  | 969 |  | 987 |  | 890 |  | 882 |
| Total revenue ${ }^{(2)}$ |  | 5,791 |  | 5,421 |  | 1,868 |  | 1,955 |  | 1,968 |  | 1,891 |  | 1,819 |
| Provision for credit losses |  | (42) |  | (8) |  | (1) |  | (40) |  | (1) |  | 1 |  | (1) |
| Noninterest expense |  | 2,975 |  | 2,763 |  | 992 |  | 991 |  | 992 |  | 948 |  | 924 |
| Income before income taxes ${ }^{(2)}$ |  | 2,858 |  | 2,666 |  | 877 |  | 1,004 |  | 977 |  | 942 |  | 896 |
| Income tax expense |  | 1,057 |  | 959 |  | 324 |  | 370 |  | 363 |  | 336 |  | 328 |
| Net income | \$ | 1,801 |  | 1,707 |  | 553 | \$ | 634 | \$ | 614 | \$ | 606 | \$ | 568 |
| Shareholder value added | \$ | 1,009 | \$ | 938 | \$ | \$ 291 | \$ | 382 | \$ | 336 | \$ | 322 | \$ | 310 |
| Net interest yield ${ }^{(2)}$ |  | 3.34\% |  | 3.13\% |  | 3.22\% |  | 3.39\% |  | 3.41\% |  | 3.38\% |  | 3.10\% |
| Return on average equity |  | 23.34 |  | 22.68 |  | 21.68 |  | 25.76 |  | 22.69 |  | 21.95 |  | 22.51 |
| Efficiency ratio ${ }^{(2)}$ |  | 51.37 |  | 50.97 |  | 53.12 |  | 50.68 |  | 50.39 |  | 50.12 |  | 50.79 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 60,496 |  | 53,063 |  | 62,271 | \$ | 60,412 |  | 58,766 |  | 57,187 |  | 55,260 |
| Total earning assets ${ }^{(3)}$ |  | 116,490 |  | 120,304 |  | 116,124 |  | 16,571 |  | 16,784 |  | 17,534 |  | 19,974 |
| Total assets ${ }^{(3)}$ |  | 124,234 |  | 128,095 |  | 123,796 |  | 24,345 |  | 24,571 |  | 25,312 |  | 27,805 |
| Total deposits |  | 113,906 |  | 118,174 |  | 113,529 |  | 14,195 |  | 14,001 |  | 14,859 |  | 18,135 |
| Allocated equity |  | 10,316 |  | 10,059 |  | 10,115 |  | 9,867 |  | 0,975 |  | 10,954 |  | 10,014 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 63,301 |  | 56,147 |  | 6 63,301 |  | 61,602 |  | 59,512 |  | 58,380 |  | 56,147 |
| Total earning assets ${ }^{(3)}$ |  | 117,258 |  | 117,613 |  | 117,258 |  | 15,200 |  | 17,779 |  | 21,269 |  | 17,613 |
| Total assets ${ }^{(3)}$ |  | 125,247 |  | 125,684 |  | 125,247 |  | 23,119 |  | 25,799 |  | 29,232 |  | 25,684 |
| Total deposits |  | 114,721 |  | 116,364 |  | 114,721 |  | 13,222 |  | 15,290 |  | 15,454 |  | 16,364 |
| Client Assets (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management |  | 517.1 |  | \$ 457.4 |  | 517.1 | \$ | 500.1 | \$ | 493.9 | \$ | 482.4 | \$ | 457.4 |
| Client brokerage assets |  | 175.9 |  | 155.6 |  | 175.9 |  | 169.5 |  | 170.6 |  | 161.7 |  | 155.6 |
| Assets in custody |  | 93.1 |  | 96.1 |  | 93.1 |  | 95.2 |  | 97.0 |  | 94.2 |  | 96.1 |
| Total client assets |  | 786.1 |  | \$ 709.1 |  | 786.1 |  | 764.8 | \$ | 761.5 |  | 738.3 | \$ | 709.1 |

[^12]Certainprior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Wealth and Investment Management Business Results


|  | Three Months Ended September 30, 2005 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Private Bank |  | ColumbiaManagement |  | Premier <br> Banking <br> and <br> Investments |  | ALM/ Other (1) |  |
| Net interest income ${ }^{(2)}$ | \$ | 937 | \$ | 252 | \$ | (2) | S | 444 | \$ |  |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 793 |  | 252 |  | 330 |  | 176 |  | 35 |
| All other income |  | 89 |  | 15 |  | 10 |  | 40 |  | 24 |
| Total noninterest income |  | 882 |  | 267 |  | 340 |  | 216 |  | 59 |
| Total revenue ${ }^{(2)}$ |  | 1,819 |  | 519 |  | 338 |  | 660 |  | 302 |
| Provision for credit losses |  | (1) |  | (5) |  | - |  | 6 |  | (2) |
| Noninterest expense |  | 924 |  | 302 |  | 221 |  | 329 |  | 72 |
| Income before income taxes ${ }^{(2)}$ |  | 896 |  | 222 |  | 117 |  | 325 |  | 232 |
| Income tax expense |  | 328 |  | 80 |  | 42 |  | 117 |  | 89 |
| Net income | \$ | 568 | \$ | 142 | \$ | 75 | \$ | 208 | \$ |  |
| Shareholder value added | \$ | 310 | \$ | 90 | \$ | 35 | \$ | 124 | \$ | 61 |
| Net interest yield ${ }^{(2)}$ |  | 3.10\% |  | 3.32\% |  | $\mathrm{n} / \mathrm{m}$ |  | 3.15\% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 22.51 |  | 27.16 |  | 16.88\% |  | 26.29 |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(2)}$ |  | 50.79 |  | 58.37 |  | 65.69 |  | 49.85 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(3)}$ |  | 5,684 |  | 30,999 | \$ | 2,928 | \$ | 56,992 |  | $\mathrm{n} / \mathrm{m}$ |

[^13]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation

## Bank of America Corporation

Global Wealth and Investment Management Business Results

| (Dollars in millions) |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

[^14]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation

## Bank of America Corporation

Global Wealth and Investment Management - Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  |  |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ |  | Second Quarter 2006 |  | First Quarter 2006 |  | Fourth <br> Quarter <br> 2005 |  | Third Quarter 2005 |  |
|  |  | 006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| The Private Bank |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ | 748 | \$ | 765 | \$ | 242 | \$ | 260 | \$ | 246 | \$ | 247 | \$ | 247 |
| Brokerage commissions |  | 20 |  | 16 |  | 6 |  | 8 |  | 6 |  | 5 |  | 5 |
| Total Investment and Brokerage Services Income | \$ | 768 | \$ | 781 |  | 248 | \$ |  | \$ | 252 | \$ | 252 | \$ | 252 |
| Assets Under Management |  | 6,570 |  | 65,058 |  | ,570 |  | ,680 |  | ,996 |  | 032 |  | ,058 |
| Columbia Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recurring asset management fees |  | 1,114 | \$ | 973 | \$ | 374 | \$ | 377 | \$ | 363 | \$ | 336 | \$ | 332 |
| Brokerage commissions |  | 1 |  | (8) |  | - |  | - |  | 1 |  | - |  | (2) |
| Total Investment and Brokerage Services Income |  | 1,115 | \$ | 965 |  |  | \$ |  | \$ | 364 | \$ | 336 | \$ | 330 |
| Assets Under Management |  | 0,781 |  | 32,364 |  | ,781 |  | ,355 |  | ,896 |  |  |  | ,364 |
| Premier Banking and Investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ | 137 | \$ | 87 | \$ | 50 | \$ | 46 | \$ | 41 | \$ | 38 | \$ | 33 |
| Brokerage commissions |  | 413 |  | 415 |  | 133 |  | 142 |  | 138 |  | 130 |  | 143 |
| Total Investment and Brokerage Services Income | \$ | 550 | \$ | 502 | \$ | 183 | \$ | 188 | \$ | 179 | \$ | 168 | \$ | 176 |
| Assets Under Management |  | 16,804 | \$ | 12,554 |  | ,804 | \$ | ,116 | \$ | ,325 | \$ |  |  | ,554 |
| Number of client managers |  | 2,292 |  | 2,032 |  | ,292 |  | ,196 |  | ,173 |  | 104 |  | ,032 |
| Number of financial advisors |  | 1,903 |  | 1,925 |  | ,903 |  | ,869 |  | ,873 |  | 895 |  | ,925 |
| Total Premier Banking and Investment Client Advisors |  | 4,195 |  | 3,957 |  | ,195 |  | ,065 |  | ,046 |  | 999 |  | ,957 |
| Brokerage Revenue per Financial Advisor (in thousands) | \$ | 217 | \$ | 213 | \$ | 67 | \$ | 76 | \$ | 74 | \$ | 69 | \$ | 75 |
| All Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ | 91 | \$ | 75 | \$ | 31 | \$ | 30 | \$ | 30 | \$ | 28 | \$ | 25 |
| Brokerage commissions |  | 22 |  | 25 |  | 7 |  | 7 |  | 8 |  | 8 |  | 10 |
| Total Investment and Brokerage Services Income | \$ | 113 | \$ | 100 | \$ | 38 | \$ | 37 | \$ | 38 | \$ | 36 | \$ | 35 |
| Assets Under Management Elimination |  | (7,100) |  | $(52,577)$ |  | ,100) |  | ,007) |  | ,287) |  | 540) |  | 2,577) |
| Total Global Wealth and Investment Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recurring asset management fees |  | 2,090 | \$ | 1,900 | \$ | 697 | \$ | 713 | \$ | 680 | \$ | 649 | \$ | 637 |
| Brokerage commissions |  | 456 |  | 448 |  | 146 |  | 157 |  | 153 |  | 143 |  | 156 |
| Total Investment and Brokerage Services Income | \$ | 2,546 | \$ | 2,348 | \$ |  | \$ |  | \$ | 833 | \$ | 792 | \$ | 793 |
| Assets Under Management |  | 7,055 |  | 57,399 |  | ,055 |  | ,144 |  | ,930 |  | 394 |  | ,399 |
| (\$ in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets Under Management Rollforward |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 482 | \$ | 451 | \$ | 500 | \$ | 494 | \$ | 482 | \$ | 457 | \$ | 442 |
| Net flows |  | 24 |  | 1 |  | 12 |  | 11 |  | 1 |  | 23 |  | 8 |
| Market valuation/other |  | 11 |  | 5 |  | 5 |  | (5) |  | 11 |  | 2 |  | 7 |
| Ending Balance | \$ | 517 | \$ | 457 | \$ | 517 | \$ | 500 | \$ | 494 | \$ | 482 | \$ | 457 |
| Assets Under Management Mix |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market/other | \$ | 198 | \$ | 162 | \$ | 198 | \$ | 192 | \$ | 182 | \$ | 185 | \$ | 162 |
| Fixed income |  | 87 |  | 85 |  | 87 |  | 84 |  | 82 |  | 83 |  | 85 |
| Equity |  | 232 |  | 210 |  | 232 |  | 224 |  | 230 |  | 214 |  | 210 |
| Total Assets Under Management | \$ | 517 | \$ | 457 | \$ | 517 | \$ | 500 | \$ | 494 | \$ | 482 | \$ | 457 |
| \% of Assets Under Management in 4 and 5 Star Funds ${ }^{(1)}$ |  | 61\% |  | 53\% |  | 61\% |  | 59\% |  | 56\% |  | 56\% |  | 53\% |
| \% of Assets Under Management in 1st and 2nd Quartiles ${ }^{(2)}$ |  | 88 |  | 77 |  | 88 |  | 85 |  | 82 |  | 78 |  | 77 |
| Client Brokerage Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total brokerage assets | \$ | 176 | \$ | 156 | \$ | 176 | \$ | 170 | \$ | 171 | \$ | 162 | \$ | 156 |

(1) Results shown are defined by Columbia Management's calculation using Morningstar's Overall Rating criteria for $4 \& 5$ star rating. The assets under management of the Columbia Funds that had a $4 \& 5$ star rating were totaled then divided by the assets under management of all the funds in the ranking.
© 2006 by Morningstar, Inc. All rights reserved. The information contained herein is the proprietary information of Morningstar, Inc., may not be copied or redistributed for any purpose and may only be used for noncommercial, personal purposes. The information contained herein is not represented or warranted to be accurate, correct, complete or timely. Morningstar, Inc. shall not be responsible for investment decisions, damages or other losses resulting from the use of this information. Past performance is no guarantee of future results.
(2) Results shown are defined by Columbia Management's calculation of its percentage of assets under management in the top two quartiles of categories based on Morningstar (Equity categories, Lipper (Fixed Income categories) (iMoneyNet Money Market funds). The category percentile rank was calculated by ranking the three year gross return of share classes within the categories stated above. The assets of the number of funds within the top 2 quartile results include both were added and then divided by Columbia Management's total assets under management. Had fees been included, rankings would have been lower. Past performance is no guarantee of future results.

Certainprior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation

All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year-to-Date September 30 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Second Quarter 2006 | FirstQuarter2006 | Fourth Quarter 2005 | Third Quarter 2005 |
|  | 2006 | 2005 |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ 93 | \$ (296) | \$ 65 | \$ 33 | \$ (5) | \$ (13) | \$ |
| Noninterest income |  |  |  |  |  |  |  |
| Equity investment gains | 1,835 | 1,471 | 687 | 577 | 571 | 493 | 640 |
| All other income | (648) | (405) | (117) | (233) | (298) | (571) | (674) |
| Total noninterest income | 1,187 | 1,066 | 570 | 344 | 273 | (78) | (34) |
| Total revenue ${ }^{(2)}$ | 1,280 | 770 | 635 | 377 | 268 | (91) | (25) |
| Provision for credit losses | (40) | 37 | - | (25) | (15) | 3 | 41 |
| Gains (losses) on sales of debt securities | (497) | 847 | (483) | (6) | (8) | (23) | 13 |
| Merger and restructuring charges | 561 | 353 | 269 | 194 | 98 | 59 | 120 |
| All other noninterest expense | 58 | 240 | (93) | 33 | 118 | 60 | 132 |
| Income before income taxes ${ }^{(2)}$ | 204 | 987 | (24) | 169 | 59 | (236) | (305) |
| Income tax expense (benefit) | (7) | 169 | (76) | 148 | (79) | (178) | (185) |
| Net income | \$ 211 | \$ 818 | \$ 52 | \$ 21 | \$ 138 | \$ (58) | \$ (120) |
| Shareholder value added | \$ (483) | \$ (507) | \$ (215) | \$ (152) | \$ (116) | \$ (432) | \$ (614) |
| Balance Sheet |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |
| Total loans and leases | \$149,874 | \$ 122,963 | \$170,942 | \$ 144,490 | \$ 133,780 | \$ 128,152 | \$ 122,390 |
| Total earning assets | 200,384 | 137,418 | 220,767 | 193,519 | 186,490 | 159,023 | 151,211 |
| Total assets | 246,026 | 177,415 | 268,122 | 238,243 | 231,304 | 199,579 | 191,768 |
| Total deposits | 21,825 | 20,637 | 26,378 | 21,339 | 17,661 | 14,676 | 15,205 |
| Period End |  |  |  |  |  |  |  |
| Total loans and leases | \$166,710 | \$ 129,878 | \$166,710 | \$ 170,850 | \$ 137,111 | \$ 131,123 | \$ 129,878 |
| Total earning assets | 175,271 | 159,754 | 175,271 | 217,314 | 174,313 | 156,002 | 159,754 |
| Total assets | 253,151 | 197,649 | 253,151 | 262,140 | 217,195 | 197,998 | 197,649 |
| Total deposits | 20,658 | 12,536 | 20,658 | 23,664 | 28,120 | 14,763 | 12,536 |

(1) All Other consists primarily of equity investments, the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated.
(2) Fully taxable-equivalent basis

## Components of Equity Investment Gains

| (Dollars in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30 |  |  |  | Nine Months Ended September 30 |  |  |  |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| Principal Investing | S | 604 | \$ | 550 | \$ | 1,347 | \$ | 1,096 |
| Corporate and Strategic Investments ${ }^{(1)}$ |  | 83 |  | 90 |  | 488 |  | 375 |
| Total All Other equity investment gains |  | 687 |  | 640 |  | 1,835 |  | 1,471 |
| Other equity investment gains ${ }^{(2)}$ |  | 18 |  | 73 |  | 287 |  | 220 |
| Total consolidated equity investment gains | \$ | 705 | \$ | 713 | \$ | 2,122 | \$ | 1,691 |

[^15]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Outstanding Loans and Leases

| (Dollars in millions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { ptember } 30 \\ & 2006 \end{aligned}$ | $\begin{gathered} \text { June } 30 \\ 2006 \end{gathered}$ |  | $\begin{aligned} & \text { Decrease) } \\ & / \mathbf{3 0 / 0 6} \end{aligned}$ |
| Consumer |  |  |  |  |  |
| Residential mortgage | \$ | 218,918 | \$222,803 | \$ | $(3,885)$ |
| Credit card - domestic |  | 60,130 | 62,990 |  | $(2,860)$ |
| Credit card - foreign |  | 9,937 | 8,576 |  | 1,361 |
| Home equity lines |  | 71,577 | 68,856 |  | 2,721 |
| Direct/Indirect consumer |  | 62,985 | 59,281 |  | 3,704 |
| Other consumer ${ }^{(1)}$ |  | 10,468 | 10,846 |  | (378) |
| Total consumer |  | 434,015 | 433,352 |  | 663 |
| Commercial |  |  |  |  |  |
| Commercial - domestic |  | 154,578 | 149,871 |  | 4,707 |
| Commercial real estate ${ }^{(2)}$ |  | 37,121 | 37,262 |  | (141) |
| Commercial lease financing |  | 21,289 | 20,974 |  | 315 |
| Commercial - foreign |  | 22,146 | 26,494 |  | $(4,348)$ |
| Total commercial |  | 235,134 | 234,601 |  | 533 |
| Total | \$ | 669,149 | \$667,953 | \$ | 1,196 |

(1) Includes foreign consumer of $\$ 7.6$ billion and $\$ 7.9$ billion; and consumer finance of $\$ 2.9$ billion and $\$ 3.0$ billion at September 30, 2006 and June 30, 2006.
(2) Includes domestic commercial real estate loans of $\$ 36.4$ billion and $\$ 36.5$ billion; and foreign commercial real estate loans of $\$ 768$ million and $\$ 789$ million at September 30, 2006 and June 30, 2006

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Commercial Credit Exposure by Industry ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial Utilized |  |  |  |  |  | Commercial Unfunded |  |  |  |  |  | Total Commercial |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { September 30 } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Increase } \\ \text { (Decrease) } \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30 } \\ 2006 \\ \hline \end{gathered}$ |  | June 30 <br> 2006 |  | Increase <br> (Decrease) |  | $\begin{gathered} \hline \text { September 30 } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2006 \\ \hline \end{gathered}$ |  | Increase <br> (Decrease) |  |
| Real estate ${ }^{(2)}$ | \$ | 52,791 | \$ | 51,133 | \$ | 1,658 | \$ | 22,815 | \$ | 22,283 | \$ | 532 | \$ | 75,606 | \$ | 73,416 | \$ | 2,190 |
| Diversified financials |  | 27,074 |  | 27,179 |  | (105) |  | 40,567 |  | 40,542 |  | 25 |  | 67,641 |  | 67,721 |  | (80) |
| Retailing |  | 28,177 |  | 27,852 |  | 325 |  | 15,496 |  | 15,268 |  | 228 |  | 43,673 |  | 43,120 |  | 553 |
| Government and public education |  | 21,589 |  | 20,351 |  | 1,238 |  | 16,095 |  | 15,364 |  | 731 |  | 37,684 |  | 35,715 |  | 1,969 |
| Capital goods |  | 16,332 |  | 16,137 |  | 195 |  | 18,810 |  | 18,103 |  | 707 |  | 35,142 |  | 34,240 |  | 902 |
| Banks |  | 24,607 |  | 24,429 |  | 178 |  | 10,078 |  | 9,045 |  | 1,033 |  | 34,685 |  | 33,474 |  | 1,211 |
| Consumer services |  | 18,421 |  | 18,210 |  | 211 |  | 12,243 |  | 12,353 |  | (110) |  | 30,664 |  | 30,563 |  | 101 |
| Individuals and trusts |  | 18,720 |  | 18,515 |  | 205 |  | 10,134 |  | 9,913 |  | 221 |  | 28,854 |  | 28,428 |  | 426 |
| Materials |  | 15,710 |  | 17,426 |  | $(1,716)$ |  | 12,131 |  | 12,220 |  | (89) |  | 27,841 |  | 29,646 |  | $(1,805)$ |
| Healthcare equipment and services |  | 15,245 |  | 15,223 |  | 22 |  | 11,874 |  | 12,110 |  | (236) |  | 27,119 |  | 27,333 |  | (214) |
| Commercial services and supplies |  | 14,243 |  | 13,257 |  | 986 |  | 8,118 |  | 7,634 |  | 484 |  | 22,361 |  | 20,891 |  | 1,470 |
| Food, beverage and tobacco |  | 10,675 |  | 11,394 |  | (719) |  | 8,946 |  | 9,191 |  | (245) |  | 19,621 |  | 20,585 |  | (964) |
| Energy |  | 9,516 |  | 9,009 |  | 507 |  | 8,509 |  | 8,470 |  | 39 |  | 18,025 |  | 17,479 |  | 546 |
| Utilities |  | 6,714 |  | 6,868 |  | (154) |  | 11,007 |  | 10,169 |  | 838 |  | 17,721 |  | 17,037 |  | 684 |
| Transportation |  | 11,142 |  | 11,256 |  | (114) |  | 5,997 |  | 5,579 |  | 418 |  | 17,139 |  | 16,835 |  | 304 |
| Insurance |  | 6,646 |  | 6,872 |  | (226) |  | 10,101 |  | 10,685 |  | (584) |  | 16,747 |  | 17,557 |  | (810) |
| Media |  | 6,379 |  | 5,842 |  | 537 |  | 8,763 |  | 9,821 |  | $(1,058)$ |  | 15,142 |  | 15,663 |  | (521) |
| Religious and social organizations |  | 7,817 |  | 7,668 |  | 149 |  | 2,747 |  | 2,564 |  | 183 |  | 10,564 |  | 10,232 |  | 332 |
| Consumer durables and apparel |  | 5,147 |  | 5,399 |  | (252) |  | 4,367 |  | 4,274 |  | 93 |  | 9,514 |  | 9,673 |  | (159) |
| Telecommunication services |  | 3,577 |  | 3,844 |  | (267) |  | 5,092 |  | 5,014 |  | 78 |  | 8,669 |  | 8,858 |  | (189) |
| Pharmaceuticals and biotechnology |  | 3,743 |  | 1,594 |  | 2,149 |  | 3,588 |  | 3,540 |  | 48 |  | 7,331 |  | 5,134 |  | 2,197 |
| Technology hardware and equipment |  | 2,820 |  | 2,903 |  | (83) |  | 4,393 |  | 3,904 |  | 489 |  | 7,213 |  | 6,807 |  | 406 |
| Software and services |  | 2,364 |  | 2,537 |  | (173) |  | 3,481 |  | 2,820 |  | 661 |  | 5,845 |  | 5,357 |  | 488 |
| Automobiles and components |  | 1,481 |  | 1,722 |  | (241) |  | 3,683 |  | 3,509 |  | 174 |  | 5,164 |  | 5,231 |  | (67) |
| Food and staples retailing |  | 2,122 |  | 2,144 |  | (22) |  | 1,960 |  | 2,272 |  | (312) |  | 4,082 |  | 4,416 |  | (334) |
| Household and personal products |  | 672 |  | 896 |  | (224) |  | 1,375 |  | 1,498 |  | (123) |  | 2,047 |  | 2,394 |  | (347) |
| Semiconductors and semiconductor equipment |  | 1,150 |  | 703 |  | 447 |  | 554 |  | 566 |  | (12) |  | 1,704 |  | 1,269 |  | 435 |
| Other |  | 5,531 |  | 4,098 |  | 1,433 |  | 455 |  | 383 |  | 72 |  | 5,986 |  | 4,481 |  | 1,505 |
| Total | \$ | 340,405 |  | 334,461 | \$ | 5,944 | \$ | 263,379 |  | 59,094 | \$ | 4,285 | \$ | 603,784 |  | 593,555 | \$ | 10,229 |

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale and commercial letters of credit. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of $\$ 7.8$ billion and $\$ 10.9$ billion at September 30 , 2006 and June 30 , 2006. In addition to cash collateral, derivative assets are also collateralized by $\$ 7.7$ billion and $\$ 8.2$ billion of other marketable securities at September 30 , 2006 and June 30, 2006 for which the credit risk has not been reduced.
(2) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

## Net Credit Default Protection by Industry

| (Dollars in millions) | $\begin{gathered} \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ \hline 2006 \\ \hline \end{gathered}$ | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Telecommunication services | \$ | $(1,149)$ | \$(1,317) | \$ | 168 |
| Media |  | (971) | $(1,035)$ |  | 64 |
| Retailing |  | (790) | (895) |  | 105 |
| Real estate |  | (785) | (835) |  | 50 |
| Materials |  | (649) | (877) |  | 228 |
| Consumer services |  | (573) | (540) |  | (33) |
| Automobiles and components |  | (518) | (513) |  | (5) |
| Insurance |  | (508) | (965) |  | 457 |
| Utilities |  | (450) | (689) |  | 239 |
| Banks |  | (415) | (364) |  | (51) |
| Capital goods |  | (412) | (426) |  | 14 |
| Commercial services and supplies |  | (407) | (452) |  | 45 |
| Energy |  | (373) | (392) |  | 19 |
| Food, beverage and tobacco |  | (348) | (349) |  | 1 |
| Healthcare equipment and services |  | (317) | (382) |  | 65 |
| Pharmaceuticals and biotechnology |  | (248) | (258) |  | 10 |
| Transportation |  | (222) | (218) |  | (4) |
| Food and staples retailing |  | (201) | (233) |  | 32 |
| Consumer durables and apparel |  | (190) | (210) |  | 20 |
| Software and services |  | (153) | (136) |  | (17) |
| Diversified financials |  | (45) | (129) |  | 84 |
| Semiconductors and semiconductor equipment |  | (45) | (44) |  | (1) |
| Government and public education |  | (30) | (45) |  | 15 |
| Technology hardware and equipment |  | (5) | (65) |  | 60 |
| Individuals and trusts |  | 3 | - |  | 3 |
| Household and personal products |  | 75 | 75 |  | - |
| Other ${ }^{(1)}$ |  | 661 | 1,751 |  | 1,090) |
| Total | \$ | $\underline{(9,065)}$ | $\underline{\text { (9,543) }}$ | \$ | 478 |

(1) Represents net credit default swaps (CDS) index positions, including tranched index exposure, which were principally investment grade. Indices arecomprised of corporate credit derivatives that trade as an aggregate index value. Generally, they are grouped into portfolios based on specific ratings of credit quality or global geographic location. As of September 30, 2006 and June 30, 2006, CDS index positions were sold to reflect our current view of the credit markets.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Net Credit Default Protection by Maturity Profile

|  | $\begin{gathered} \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June } 30 \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year ${ }^{(1)}$ | 2\% | (2)\% |
| Greater than one year and less than or equal to five years | 52 | 57 |
| Greater than five years | 46 | 45 |
| Total | 100\% | 100\% |

(1) In order to mitigate the cost of purchasing ideal levels of credit protection, credit exposure can be added by selling credit protection. In the table, the distribution of maturities for net credit protection purchased is shown as positive percentages and the distribution of maturities for net credit protection sold as negative percentages.

## Net Credit Default Protection by Credit Exposure Debt Rating

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2006 |  |  | June 30, 2006 |  |  |
| Ratings | Net Notional |  | Percent | Net Notional |  | Percent |
| AAA | \$ | (13) | 0.1\% | \$ | (13) | 0.1\% |
| AA |  | (125) | 1.4 |  | (308) | 3.2 |
| A |  | $(2,699)$ | 29.8 |  | $(3,285)$ | 34.4 |
| BBB |  | $(4,946)$ | 54.6 |  | $(5,626)$ | 59.0 |
| BB |  | $(1,463)$ | 16.1 |  | $(1,425)$ | 14.9 |
| B |  | (360) | 4.0 |  | (405) | 4.3 |
| CCC and below |  | (112) | 1.2 |  | (186) | 2.0 |
| NR ${ }^{(1)}$ |  | 653 | (7.2) |  | 1,705 | (17.9) |
| Total | \$ | $(9,065)$ | 100.0\% | \$ | $(9,543)$ | 100.0\% |

(1) In addition to unrated names, "NR" includes $\$ 661$ million and $\$ 1,751$ million in net CDS index positions at September 30, 2006 and June 30, 2006. While index positions are principally investment grade, CDS indices include names in and across each of the ratings categories.

This information is preliminary and based on company data available at the time of the presentation.

| (Dollars in millions) | Loans and Leases, and Loan Commitments |  | Other <br> Financing ${ }^{(2)}$ |  | Derivative <br> Assets ${ }^{(3)}$ |  | $\begin{gathered} \text { Securities/ } \\ \text { Other } \\ \text { Investments }{ }^{(4)} \end{gathered}$ |  | $\begin{gathered} \text { Total } \\ \text { Cross- } \\ \text { border } \\ \text { Exposure }{ }^{(5)} \end{gathered}$ |  | Local Country Exposure Net of Local Liabilities ${ }^{(6)}$ |  | Total <br> Foreign <br> Exposure <br> September 30, <br> 2006 |  | $\begin{gathered} \text { Increase/ } \\ \text { (Decrease) } \\ \text { from } \\ \text { June 30, } \\ 2006 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region/Country |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asia Pacific |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| China ${ }^{(7)}$ | \$ | 230 | \$ | 70 | \$ | 42 | \$ | 3,167 | \$ | 3,509 | \$ | - | \$ | 3,509 | \$ | (42) |
| South Korea |  | 200 |  | 713 |  | 91 |  | 2,064 |  | 3,068 |  | - |  | 3,068 |  | 723 |
| India |  | 792 |  | 419 |  | 234 |  | 695 |  | 2,140 |  | - |  | 2,140 |  | 62 |
| Taiwan |  | 301 |  | 55 |  | 84 |  | 164 |  | 604 |  | 444 |  | 1,048 |  | 247 |
| Hong Kong |  | 367 |  | 51 |  | 23 |  | 374 |  | 815 |  | - |  | 815 |  | (187) |
| Singapore |  | 249 |  | 13 |  | 39 |  | 435 |  | 736 |  | - |  | 736 |  | 164 |
| Macau |  | 69 |  | 17 |  | 6 |  | 66 |  | 158 |  | 179 |  | 337 |  | 76 |
| Malaysia |  | 13 |  | 2 |  | 1 |  | 298 |  | 314 |  | - |  | 314 |  | 99 |
| Other Asia Pacific ${ }^{(8)}$ |  | 4 |  | 21 |  | 9 |  | 317 |  | 351 |  | - |  | 351 |  | (13) |
| Total Asia Pacific |  | 2,225 |  | 1,361 |  | 529 |  | 7,580 |  | 11,695 |  | 623 |  | 12,318 |  | 1,129 |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mexico ${ }^{(9)}$ |  | 958 |  | 257 |  | 128 |  | 2,502 |  | 3,845 |  | - |  | 3,845 |  | 304 |
| Brazil ${ }^{(10)}$ |  | 838 |  | 106 |  | 23 |  | 1,980 |  | 2,947 |  | 426 |  | 3,373 |  | 763 |
| Chile |  | 239 |  | 16 |  | - |  | 1 |  | 256 |  | 329 |  | 585 |  | (527) |
| Argentina |  | 36 |  | 17 |  | - |  | 74 |  | 127 |  | 60 |  | 187 |  | 36 |
| Other Latin America ${ }^{(8)}$ |  | 102 |  | 105 |  | 4 |  | 62 |  | 273 |  | 15 |  | 288 |  | 5 |
| Total Latin America |  | 2,173 |  | 501 |  | 155 |  | 4,619 |  | 7,448 |  | 830 |  | 8,278 |  | 581 |
| Central and Eastern Europe ${ }^{(8)}$ |  | 26 |  | 30 |  | 14 |  | 110 |  | 180 |  | - |  | 180 |  | (12) |
| Total | \$ | 4,424 | \$ | 1,892 | \$ | 698 | \$ | 12,309 | + | 19,323 | \$ | 1,453 | \$ | 20,776 | \$ | 1,698 |

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Asia Pacific excluding Japan, Australia and New Zealand; and all countries in Central and Eastern Europe excluding Greece.
(2) Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
(3) Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of $\$ 18$ million and $\$ 52$ million at September 30 , 2006 and June 30, 2006. There are no other marketable securities collateralizing derivatives assets as of September 30, 2006, and June 30, 2006.
(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty because the counterparty has the legal obligation for repayment except where the underlying securities are U.S. Treasuries, in which case the domicile is the U.S., and are therefore excluded from this presentation. For regulatory reporting under Federal Financial Institutions Examination Council (FFIEC) guidelines, cross-border resale agreements are presented based on the domicile of the issuer of the securities that are held as collateral.
(5) Cross-border exposure includes amounts payable to us by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
(6) Local country exposure includes amounts payable to us by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Management subtracts local funding or liabilities from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at September 30, 2006 was $\$ 22.7$ billion compared to $\$ 26.7$ billion at June 30, 2006. Local liabilities at September 30, 2006 in Asia Pacific and Latin America were $\$ 16.9$ billion and $\$ 5.8$ billion, of which $\$ 7.5$ billion were in Hong Kong, $\$ 6.2$ billion in Singapore, $\$ 2.0$ billion in Chile, $\$ 1.8$ billion in Argentina $\$ 1.2$ billion in Mexico, $\$ 897$ million in South Korea, $\$ 871$ million in India, $\$ 744$ million in Uruguay, and $\$ 532$ million in China. There were no other countries with available local liabilities funding local country exposure greater than $\$ 500$ million.
(7) Securities/Other Investments include an investment of $\$ 3.0$ billion in China Construction Bank.
(8) Other Asia Pacific, Other Latin America, and Central and Eastern Europe include countries each with total foreign exposure of less than $\$ 300$ million.
(9) Securities/Other Investments include an investment of $\$ 2.2$ billion in Grupo Financiero Santander Serfin.
(10) Securities/Other Investments include an investment of $\$ 1.9$ billion in Banco Itau.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Nonperforming Assets

|  | $\begin{gathered} \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2005 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage | \$ | 599 | \$ 537 | \$ 538 | \$ | 570 | \$ | 493 |
| Home equity lines |  | 175 | 134 | 121 |  | 117 |  | 88 |
| Direct/Indirect consumer |  | 37 | 35 | 34 |  | 37 |  | 32 |
| Other consumer |  | 86 | 99 | 92 |  | 61 |  | 75 |
| Total consumer |  | 897 | 805 | 785 |  | 785 |  | 688 |
| Commercial - domestic |  | 544 | 606 | 631 |  | 581 |  | 641 |
| Commercial real estate |  | 68 | 59 | 72 |  | 49 |  | 44 |
| Commercial lease financing |  | 35 | 43 | 53 |  | 62 |  | 61 |
| Commercial - foreign |  | 36 | 54 | 43 |  | 34 |  | 64 |
| Total commercial |  | 683 | 762 | 799 |  | 726 |  | 810 |
| Total nonperforming loans and leases |  | 1,580 | 1,567 | 1,584 |  | 1,511 |  | 1,498 |
| Foreclosed properties |  | 76 | 74 | 96 |  | 92 |  | 99 |
| Total nonperforming assets ${ }^{(1)}$ | \$ | 1,656 | \$1,641 | \$ 1,680 | \$ | 1,603 | \$ | 1,597 |
| Loans past due 90 days or more and still accruing | \$ | 2,719 | \$2,433 | \$ 1,924 | \$ | 1,455 | \$ | 1,417 |
| Nonperforming assets / Total assets |  | 0.11\% | 0.11\% | 0.12\% |  | 0.12\% |  | 0.13\% |
| Nonperforming assets / Total loans, leases and foreclosed properties |  | 0.25 | 0.25 | 0.27 |  | 0.28 |  | 0.29 |
| Nonperforming loans and leases / Total loans and leases |  | 0.24 | 0.23 | 0.26 |  | 0.26 |  | 0.27 |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses | \$ | 8,872 | \$9,080 | \$ 9,067 | \$ | 8,045 | \$ | 8,326 |
| Reserve for unfunded lending commitments |  | 388 | 395 | 395 |  | 395 |  | 390 |
| Total | \$ | 9,260 | \$9,475 | \$ 9,462 | \$ | 8,440 | \$ | 8,716 |
| Allowance for loan and lease losses / Total loans and leases |  | 1.33\% | 1.36\% | 1.46\% |  | 1.40\% |  | 1.50\% |
| Allowance for loan and lease losses / Total nonperforming loans and leases |  | 562 | 579 | 572 |  | 532 |  | 556 |
| Commercial utilized criticized exposure | \$ | 7,553 | \$7,246 | \$ 7,262 | \$ | 7,527 | \$ | 7,632 |
| Commercial utilized criticized exposure / Commercial utilized credit exposure |  | 2.22\% | 2.17\% | 2.26\% |  | 2.42\% |  | 2.57\% |

[^16] sale, included in Other Assets at September 30, 2006, June 30, 2006, March 31, 2006, December 31, 2005, and September 30, 2005, respectively.

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Quarterly Net Charge-offs and Net Charge-off Ratios

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter $2006{ }^{(1)}$ |  | Second <br> Quarter <br> $2006{ }^{(1)}$ |  | FirstQuarter $2006{ }^{(1)}$ |  | Fourth Quarter 2005 |  | Third Quarter 2005 |  |
|  | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Residential mortgage | \$ 6 | 0.01\% | 14 | 0.03\% | 10 | 0.02\% | \$ 5 | 0.01\% | \$ | 0.02\% |
| Credit card - domestic | 853 | 5.42 | 723 | 4.46 | 634 | 3.77 | 1,366 | 9.53 | 772 | 5.55 |
| Credit card - foreign | 70 | 2.94 | 57 | 2.72 | 19 | 0.94 | - | - | - | - |
| Home equity lines | 11 | 0.06 | 12 | 0.07 | 9 | 0.05 | 7 | 0.04 | 9 | 0.06 |
| Direct/Indirect consumer | 152 | 0.99 | 103 | 0.73 | 79 | 0.58 | 81 | 0.69 | 60 | 0.50 |
| Other consumer | 85 | 3.03 | 75 | 2.80 | 42 | 1.67 | 118 | 7.06 | 58 | 3.42 |
| Total consumer | 1,177 | 1.07 | 984 | 0.97 | 793 | 0.82 | 1,577 | 1.79 | 906 | 1.06 |
| Commercial - domestic | 111 | 0.29 | 50 | 0.14 | 52 | 0.14 | 97 | 0.28 | 54 | 0.17 |
| Commercial real estate | 2 | 0.02 | 1 | - | (1) | (0.01) | (3) | (0.03) | 2 | 0.02 |
| Commercial lease financing | - | - | (17) | (0.33) | (23) | (0.45) | (12) | (0.25) | 209 | 4.06 |
| Commercial - foreign | (13) | (0.21) | 5 | 0.08 | 1 | 0.01 | (11) | (0.21) | (26) | (0.55) |
| Total commercial | 100 | 0.17 | 39 | 0.07 | 29 | 0.05 | 71 | 0.13 | 239 | 0.47 |
| Total net charge-offs | \$1,277 | 0.75 | \$1,023 | 0.65 | \$ 822 | 0.54 | \$1,648 | 1.16 | \$1,145 | 0.84 |
| By Business Segment: |  |  |  |  |  |  |  |  |  |  |
| Global Consumer and Small Business Banking | \$1,202 | 2.46\% | \$ 981 | 2.10\% | \$ 763 | 1.65\% | \$1,535 | 4.08\% | \$ 887 | 2.42\% |
| Global Corporate and Investment Banking | 63 | 0.10 | 62 | 0.10 | 50 | 0.09 | 87 | 0.15 | 240 | 0.44 |
| Global Wealth and Investment Management | - | - | (43) | (0.29) | - | - | (1) | (0.01) | (1) | (0.01) |
| All Other | 12 | 0.03 | 23 | 0.06 | 9 | 0.03 | 27 | 0.09 | 19 | 0.06 |
| Total net charge-offs | \$1,277 | 0.75 | \$1,023 | 0.65 | \$822 | 0.54 | \$1,648 | 1.16 | \$1,145 | 0.84 |

(1) Net charge-offs include the impact of SOP 03-3 which decreased net charge-offs on credit card - domestic $\$ 10$ million, $\$ 7$ million and $\$ 71$ million, credit card - foreign $\$ 5$ million, $\$ 6$ million and $\$ 38$ million, direct/indirect consumer $\$ 5$ million, $\$ 7$ million and $\$ 60$ million, other consumer $\$ 6$ million, $\$ 3$ million and $\$ 28$ million, and commercial - domestic $\$ 0$ million, $\$ 4$ million and $\$ 13$ million for the quarters ended September 30, 2006, June 30, 2006 and March 31, 2006. Refer to Exhibit A on page 46 for a reconciliation of net charge-offs and net charge-off ratios to net charge-offs and net charge-off ratios excluding the impact of SOP 03-3.

Loans are classified as domestic or foreign based upon the domicile of the borrower.


Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Year-to-Date Net Charge-offs and Net Charge-off Ratios

| (Dollars in millions) Nine Months Ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $2006{ }^{(1)}$ |  | 2005 |  |
|  | Amount | Percent | Amount | Percent |
| Residential mortgage | \$ 30 | 0.02\% | \$ 22 | 0.02\% |
| Credit card - domestic | 2,210 | 4.53 | 2,286 | 5.76 |
| Credit card - foreign | 146 | 2.24 | - | - |
| Home equity lines | 32 | 0.06 | 24 | 0.06 |
| Direct/Indirect consumer | 334 | 0.77 | 167 | 0.50 |
| Other consumer | 202 | 2.52 | 157 | 3.00 |
| Total consumer | 2,954 | 0.96 | 2,656 | 1.07 |
| Commercial - domestic | 213 | 0.19 | 73 | 0.08 |
| Commercial real estate | 2 | 0.01 | 3 | 0.01 |
| Commercial lease financing | (40) | (0.26) | 243 | 1.58 |
| Commercial - foreign | (7) | (0.04) | (61) | (0.45) |
| Total commercial | 168 | 0.10 | 258 | 0.18 |
| Total net charge-offs | $\underline{\underline{\mathbf{3 , 1 2 2}}}$ | 0.65 | $\underline{\underline{\$ 2,914}}$ | 0.74 |
| By Business Segment: |  |  |  |  |
| Global Consumer and Small Business Banking | \$2,946 | 2.08\% | \$2,565 | 2.41\% |
| Global Corporate and Investment Banking | 175 | 0.10 | 274 | 0.18 |
| Global Wealth and Investment Management | (43) | (0.10) | 4 | 0.01 |
| All Other | 44 | 0.04 | 71 | 0.08 |
| Total net charge-offs | \$3,122 | 0.65 | \$2,914 | 0.74 |

(1) Net charge-offs include the impact of SOP 03-3 which decreased net charge-offs on credit card - domestic $\$ 88$ million, credit card - foreign $\$ 49$ million, direct/indirect consumer $\$ 72$ million, other consumer $\$ 37$ million and commercial - domestic $\$ 17$ million for the nine months ended September 30, 2006. Refer to Exhibit A on page 46 for a reconciliation of net charge-offs and net charge-off ratios to net charge-offs and net charge-off ratios excluding the impact of SOP 03-3.

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Exhibit A
Reconciliation of Net Charge-offs and Net Charge-off Ratios to Net Charge-offs and Net Charge-off Ratios Excluding the Impact of SOP 03-3

Net Charge-offs and Net Charge-off Ratios As Reported ${ }^{(1)}$


Net Charge-offs and Net Charge-off Ratios

| Residential mortgage | \$ 30 | \$ | 201,777 | 0.02\% | \$ 6 | \$ | 222,889 | 0.01\% | \$ 14 | \$ | 197,228 | 0.03\% | \$ 10 | \$ | 184,796 | 0.02\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card - domestic | 2,298 |  | 65,198 | 4.71 | 863 |  | 62,508 | 5.48 | 730 |  | 64,980 | 4.50 | 705 |  | 68,169 | 4.19 |
| Credit card - foreign | 195 |  | 8,725 | 2.98 | 75 |  | 9,455 | 3.13 | 63 |  | 8,305 | 3.02 | 57 |  | 8,403 | 2.77 |
| Home equity lines | 32 |  | 67,173 | 0.06 | 11 |  | 70,075 | 0.06 | 12 |  | 67,182 | 0.07 | 9 |  | 64,198 | 0.05 |
| Direct/Indirect consumer | 406 |  | 57,724 | 0.94 | 157 |  | 61,361 | 1.02 | 110 |  | 56,715 | 0.77 | 139 |  | 55,025 | 1.02 |
| Other consumer | 239 |  | 10,748 | 2.98 | 91 |  | 11,075 | 3.22 | 78 |  | 10,804 | 2.93 | 70 |  | 10,357 | 2.76 |
| Total consumer | 3,200 |  | 411,345 | 1.04 | 1,203 |  | 437,363 | 1.09 | 1,007 |  | 405,214 | 1.00 | 990 |  | 390,948 | 1.03 |
| Commercial - domestic | 230 |  | 148,746 | 0.21 | 111 |  | 153,007 | 0.29 | 54 |  | 148,445 | 0.15 | 65 |  | 144,693 | 0.18 |
| Commercial real estate | 2 |  | 36,968 | 0.01 | 2 |  | 37,471 | 0.02 | 1 |  | 36,749 | - | (1) |  | 36,676 | (0.01) |
| Commercial lease financing | (40) |  | 20,762 | (0.26) | - |  | 20,875 | - | (17) |  | 20,896 | (0.33) | (23) |  | 20,512 | (0.45) |
| Commercial - foreign | (7) |  | 24,088 | (0.03) | (13) |  | 24,761 | (0.21) | 5 |  | 24,345 | 0.08 | 1 |  | 23,139 | 0.01 |
| Total commercial | 185 |  | 230,564 | 0.11 | 100 |  | 236,114 | 0.17 | 43 |  | 230,435 | 0.07 | 42 |  | 225,020 | 0.08 |
| Total net charge-offs | \$3,385 | \$ | 641,909 | 0.70 | \$1,303 | \$ | 673,477 | 0.77 | \$1,050 | \$ | 635,649 | 0.66 | \$1,032 | \$ | 615,968 | 0.68 |

[^17]This information is preliminary and based on company data available at the time of the presentation.


[^0]:    ${ }^{(1)}$ Certain prior period amounts have been reclassified to conform to current period presentation.
    ${ }^{(2)}$ Tangible common equity ratio equals common shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.
    ${ }^{(3)} \quad$ Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

[^1]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^2]:    Certainprior period amounts have been reclassified to conform to current period presentation.

[^3]:    * Preliminary data on risk-based capital

[^4]:    (1) Fully taxable-equivalent basis
    (2) Market-based Net Interest Income represents Net Interest Income from the Capital Markets and Advisory Services business within Global Corporate and Investment Banking.
    (3) Market-based earning assets represents earning assets from the Capital Markets and Advisory Services business within Global Corporate and Investment Banking.

[^5]:    (1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
    (2) Includes consumer finance of $\$ 3.0$ billion and $\$ 3.2$ billion and foreign consumer of $\$ 7.8$ billion and $\$ 3.5$ billion for the nine months ended September 30 , 2006 and 2005.
    (3) Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on the underlying assets $\$(174)$ millionand $\$ 675$ million in the nine months ended September 30, 2006 and 2005. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 175$ million and $\$ 1.1$ billion in the nine months ended September 30, 2006 and 2005.
    (4) Interest income (FTE basis) for the nine months ended September 30, 2006 does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to Net Interest Income and net interest yield on earning assets of this retroactive tax adjustment is a reduction of $\$ 270$ million and 3 bps, respectively, for the nine months ended September 30, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for Net Interest Income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.

[^6]:    * Fully taxable-equivalent basis

[^7]:    (1) Global Consumer and Small Business Banking has four primary businesses: Deposits, Card Services, Mortgage, and Home Equity. In addition, ALM/Other includes the results of ALM activities and other consumer-related businesses (e.g., insurance).
    (2) Fully taxable-equivalent basis
    (3) Total earning assets and Total Assets include asset allocations to match liabilities (i.e., deposits).

[^8]:    (1) Reflects Premier Banking and Investments cumulative migration which decreased average deposits $\$ 49.2$ billion and $\$ 41.5$ billion for the three months ended September 30, 2006 and 2005.
    (2) Card Services presented on a held view
    (3) Fully taxable-equivalent basis
    (4) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^9]:    (1) Reflects Premier Banking and Investments cumulative migration which decreased average deposits $\$ 47.8$ billion and $\$ 37.7$ billion for the nine months ended September 30, 2006 and 2005.
    (2) Card Services presented on a held view
    (3) Fully taxable-equivalent basis
    (4) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^10]:    (1) Pro Forma View includes the results of MBNA for periods prior to the merger on January 1, 2006. This information is being provided for reference purposes and was previously included in the Corporation's Form 8-K filed April 10, 2006 containing Unaudited Pro Forma Condensed Combined Financial Information. Certain amounts have been reclassified to conform to current presentation. Reference should be made to the Form 8-K filed April 10, 2006 and to the Form 8-K filed May 25, 2006, which included the Consolidated Financial Statements of the Corporation.
    (2) Reflects Premier Banking and Investments cumulative migration which decreased average deposits $\$ 41.5$ billion and $\$ 37.7$ billion for the three and nine months ended September 30, 2005.
    (3) Card Services presented on a held view
    (4) Fully taxable-equivalent basis
    (5) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^11]:    (1) Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated.
    (2) Fully taxable-equivalent basis
    (3) Pro Forma View includes the results of MBNA for periods prior to the merger on January 1, 2006. This information is being provided for reference purposes and was previously included in the Corporation's Form 8-K filed April 10, 2006 containing Unaudited Pro Forma Condensed Combined Financial Information. Certain amounts have been reclassified to conform to current presentation. Reference should be made to the Form 8-K filed April 10, 2006 and to the Form 8-K filed May 25, 2006, which included the Consolidated Financial Statements of the Corporation.

[^12]:    (1) Global Wealth and Investment Management services clients through three primary businesses: The Private Bank, Columbia Management, and Premier Banking and Investments. In addition, ALM/Other includes the results of ALM activities and other Global Wealth and Investment Management businesses.
    (2) Fully taxable-equivalent basis
    (3) Total earning assets and Total Assets include asset allocations to match liabilities (i.e., deposits).

[^13]:    (1) Reflects Premier Banking and Investments cumulative migration which increased average deposits $\$ 49.2$ billion and $\$ 41.5$ billion for the three months ended September 30, 2006 and 2005.
    (2) Fully taxable-equivalent basis
    (3) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^14]:    (1) Reflects Premier Banking and Investments cumulative migration which increased average deposits $\$ 47.8$ billion and $\$ 37.7$ billion for the nine months ended September 30, 2006 and 2005.
    (2) Fully taxable-equivalent basis
    (3) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^15]:    (1) Various other equity investments not attributable to the three business segments.
    (2) Other equity investment gains include results from activities within the three business segments.

[^16]:    (1) Balances do not include $\$ 99$ million, $\$ 114$ million, $\$ 84$ million, $\$ 69$ million and $\$ 114$ million of nonperforming commercial assets, primarily commercial loans held-for-

[^17]:    (1) Percentage amounts are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period for each loan category.
    (2) The impact of SOP 03-3 on average outstanding loans and leases for the three months ended September 30, 2006, June 30, 2006 and March 31, 2006, and the nine months ended September 30, 2006 was immaterial.

