UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
January 23, 2007

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)
$\qquad$
Delaware
(State or other jurisdiction of incorporation)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
704.386.8486
(Registrant's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 23, 2007, Bank of America Corporation (the "Registrant") announced financial results for the fourth quarter and year ended December 31, 2006, reporting fourth quarter net income of $\$ 5.26$ billion and diluted earnings per common share of $\$ 1.16$ and for the year net income of $\$ 21.13$ billion and diluted earnings per common share of $\$ 4.59$. A copy of the press release announcing the Registrant's results for the fourth quarter and year ended December 31, 2006 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On January 23, 2007, the Registrant held an investor conference and webcast to disclose financial results for the fourth quarter and year ended December 31, 2006. The Supplemental Information package for use at this conference is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01 . All information in the Supplemental Information package is presented as of December 31, 2006, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the preceding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

## ITEM 8.01. OTHER EVENTS.

On January 23, 2007, the Registrant announced financial results for the fourth quarter and year ended December 31, 2006, reporting fourth quarter net income of $\$ 5.26$ billion and diluted earnings per common share of $\$ 1.16$ and for the year net income of $\$ 21.13$ billion and diluted earnings per common share of $\$ 4.59$. A copy of the press release announcing the Registrant's results for the fourth quarter and year ended December 31, 2006 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

## (d) Exhibits.

The following exhibits are filed herewith:

Exhibit No.
99.1

Press Release dated January 23, 2007 with respect to the Registrant's financial results for the fourth quarter and year ended December 31, 2006.
99.2

Supplemental Information prepared for use on January 23, 2007 in connection with financial results for the fourth quarter and year ended December 31, 2006.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

## EXHIBIT INDEX

| EXHIBIT NO. | DESCRIPTION OF EXHIBIT |
| :--- | :--- |
|  | Press Release dated January 23, 2007 with respect to the Registrant's financial results for the fourth quarter and year ended December 31, 2006. |
| 99.2 | Supplemental Information prepared for use on January 23, 2007 in connection with financial results for the fourth quarter and year ended December 31, |
|  | 2006. |

January 23, 2007

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# Bank of America reports record 2006 earnings of \$21.13 billion, or $\$ 4.59$ per share <br> Fourth quarter earnings were $\$ 5.26$ billion or $\$ 1.16$ per share <br> 2006 EPS grew 14 percent <br> Fourth quarter EPS up 32 percent 

Significant operating leverage drives results
CHARLOTTE - Bank of America Corporation today reported that 2006 net income rose 28 percent to $\$ 21.13$ billion from $\$ 16.47$ billion a year earlier, reflecting both the addition of MBNA at the start of the year and organic growth in most major customer segments.

Per share earnings increased 14 percent to $\$ 4.59$ per diluted share from $\$ 4.04$ per share last year. Return on average common equity for the year was 16.27 percent.
Excluding pre-tax merger and restructuring charges of $\$ 805$ million, or 11 cents per share, Bank of America earned $\$ 21.64$ billion, or $\$ 4.70$ per share, for the full year 2006.
In the fourth quarter of 2006 , net income was $\$ 5.26$ billion, or $\$ 1.16$ per diluted share, compared with $\$ 3.57$ billion, or $\$ 0.88$ per share, a year earlier. Excluding pre-tax merger and restructuring charges of $\$ 244$ million, equal to 3 cents per share, earnings per share were $\$ 1.19$. For the fourth quarter of 2005 , pre-tax merger and restructuring charges were $\$ 59$ million, or 1 cent per share.

The increase in 2006 earnings was driven by growth in card income, including the addition of MBNA, strong growth in capital markets and investment banking activities reflecting the company's recent investments in those areas, increased equity investment gains, growth in service charges paced by deposit account growth, higher other income and strong expense control. These improvements were partially offset by higher credit costs, again in part because of the addition of MBNA.

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For the year, revenue on a fully taxable-equivalent basis increased 30 percent while expenses rose 24 percent. On a pro forma basis (adjusting for the inclusion of MBNA), revenue increased 10 percent while expenses were flat.
"Bank of America had another strong year in 2006," said Kenneth D. Lewis, chairman and chief executive officer. "We created opportunities for our customers and clients through improved service, product innovations such as the $\$ 0$ Online Equity Trade program and Business $24 / 7^{\mathrm{TM}}$ for small businesses, new more convenient ATMs and excellent investment performance in our Columbia Funds. Our capital markets groups served more clients than ever before, increasing our market share in important product categories. In short, our associates are proving that when you combine listening to customers to understand their needs with our advantages of scale, innovation and execution, it creates a powerful value proposition that wins in the marketplace."

## 2006 Business Highlights

- During 2006, the company acquired and successfully integrated MBNA Corporation, making Bank of America the largest credit card issuer in the U.S. and U.K.
- In November, Bank of America entered into an agreement to acquire US Trust to help bolster its capabilities in serving high net worth clients and expand its base of assets under management.
- Total sales of retail products increased 7 percent in 2006 to 44 million, driven by record sales in checking, debit and online banking products. Online sales increased 44 percent in 2006 across all products, representing 16 percent of total retail sales.
- The company opened a record 2.4 million net new checking accounts supported by programs such as Keep the Change ${ }^{\mathrm{TM}}$ as well as eCommerce accessibility and customer referrals.
- Bank of America began offering $\$ 0$ Online Equity Trades on Oct. 12 in selected markets and in November through most of its franchise, contributing to accelerated growth at Banc of America Investments. The program rewards customers who keep at least $\$ 25,000$ in deposit balances. In the fourth quarter, the number of selfdirected brokerage accounts opened was up 54 percent from the third quarter.
- Average aggregate retail deposits and Columbia money market mutual fund balances rose 6 percent from 2005. The company takes an integrated view of these products, encouraging customers to choose what is best for them.
- Debit card revenue increased 23 percent to a record $\$ 1.91$ billion.
- Average small business loans grew 65 percent ( 25 percent pro forma with MBNA) as the bank focused on deepening its penetration of this segment.
- Credit extended to Business Lending clients grew $\$ 15.20$ billion to $\$ 222.91$ billion in the year.
- Capital Markets and Advisory Services revenue rose 21 percent in 2006, driven by a 38 percent rise in debt underwriting fees and a 21 percent increase in fixed income sales and trading as the company invested in its capital markets platforms.
- Total assets under management in Global Wealth and Investment Management grew 13 percent to more than $\$ 542$ billion, driving an 11 percent increase in asset management fees. Seventy-three percent of mutual fund assets under management were invested in funds (equity, fixed income, and money market funds) where at least one share class placed in the top two quartiles of their peer group as of December 31, 2006. ${ }^{1}$


## Fourth Quarter Financial Summary

## Revenue

Revenue on a fully taxable-equivalent basis increased 34 percent to $\$ 18.82$ billion from $\$ 14.05$ billion in the fourth quarter of 2005 . The previous year's results did not include MBNA.

Net interest income on a fully taxable-equivalent basis was $\$ 8.96$ billion, compared with $\$ 8.10$ billion a year earlier. Besides the addition of MBNA, the increase was driven by loan growth and increased benefits from asset and liability management activity, partially offset by lower core deposit levels. The net interest yield tightened 7 basis points to 2.75 percent.

Noninterest income rose 66 percent to $\$ 9.87$ billion from $\$ 5.95$ billion. Besides the addition of MBNA, which helped boost card income, these results were supported by equity investment gains, continued strength in service fee income and investment banking. The sale of Bank of America's Asia Commercial Banking unit resulted in a $\$ 165$ million gain.

Sales of debt securities resulted in a $\$ 21$ million gain in the fourth quarter of 2006 compared with a $\$ 71$ million gain a year earlier.

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## Efficiency

The efficiency ratio on a fully taxable-equivalent basis for the fourth quarter of 2006 was 48.31 percent ( 47.02 percent before merger and restructuring charges) driven by continued positive operating leverage. Noninterest expense increased to $\$ 9.09$ billion from $\$ 7.32$ billion a year ago. Expenses increased primarily because of the addition of MBNA.

Pre-tax cost savings for the merger in the fourth quarter were approximately $\$ 450$ million primarily because of personnel reductions, technology savings and marketing synergies.

## Credit Quality

Credit quality remained stable. Consumer credit costs rose in the fourth quarter from the third quarter of 2006 reflecting portfolio seasoning and the trend toward more normalized levels post-bankruptcy reform. Compared to the fourth quarter of 2005, consumer net charge-offs decreased primarily due to the impact of bankruptcy reform which accelerated charge-offs into 2005. Provision expense in the fourth quarter was higher than a year ago due to the addition of MBNA, partially offset by lower bankruptcy-related credit costs on the domestic consumer credit card portfolio.

- Provision for credit losses was $\$ 1.57$ billion, up from $\$ 1.17$ billion in the third quarter of 2006, and $\$ 1.40$ billion in the fourth quarter of 2005 .
- Net charge-offs were $\$ 1.42$ billion, or 0.82 percent of total average loans and leases. This compared to $\$ 1.28$ billion, or 0.75 percent, in the third quarter of 2006 and $\$ 1.65$ billion, or 1.16 percent, in the fourth quarter of 2005.
- Total managed losses were $\$ 2.45$ billion, or 1.23 percent of total average managed loans and leases. This compared to $\$ 2.20$ billion, or 1.11 percent, in the third quarter of 2006 and $\$ 1.71$ billion, or 1.17 percent, in the fourth quarter of 2005 .
- Nonperforming assets were $\$ 1.86$ billion, or 0.26 percent of total loans, leases and foreclosed properties, at December 31, 2006. This compared to $\$ 1.66$ billion, or 0.25 percent, at September 30, 2006 and $\$ 1.60$ billion, or 0.28 percent at December 31, 2005.
- The allowance for loan and lease losses was $\$ 9.02$ billion, or 1.28 percent of loans and leases, at December 31, 2006. This compared to $\$ 8.87$ billion, or 1.33 percent at September 30, 2006 and $\$ 8.05$ billion, or 1.40 percent, at December 31, 2005, which did not include MBNA.


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## Capital Management

Total shareholders' equity was $\$ 135.27$ billion at December 31, 2006. Period-end assets were $\$ 1.5$ trillion. The Tier 1 Capital Ratio increased to 8.64 percent from 8.48 percent at September 30, 2006 and 8.25 percent a year earlier. The issuance of $\$ 2.03$ billion of non-cumulative preferred stock contributed to the increase during the fourth quarter.

During the quarter, Bank of America paid a cash dividend of $\$ 0.56$ per share. Additionally, the company issued approximately 20 million common shares primarily related to employee stock options and ownership plans, and repurchased 60 million common shares. Period-ending common shares issued and outstanding were 4.46 billion for the fourth quarter of 2006, compared to 4.50 billion for the third quarter of 2006 and 4.00 billion for the fourth quarter of 2005.

## Full-Year 2006 Financial Summary

## Revenue

Revenue on a fully taxable-equivalent basis increased 30 percent to $\$ 74.25$ billion from $\$ 56.92$ billion from the previous year
Net interest income on a fully taxable-equivalent basis increased 13 percent to $\$ 35.82$ billion from $\$ 31.57$ billion in 2005. The increase was driven by the addition of MBNA, consumer and middle market business loan growth and increases in the benefits from asset liability management activity, partially offset by lower core deposit levels and higher trading-related earning assets. The net interest yield tightened 2 basis points to 2.82 percent.

Noninterest income increased 52 percent to $\$ 38.43$ billion from $\$ 25.35$ billion. These results were driven by higher card income, which included MBNA, equity investment gains, increases in investment banking income and trading account profits and an increase in other income related to the sale of the Brazil and Asia Commercial Banking businesses.

Losses on sales of debt securities were $\$ 443$ million in 2006 compared to gains on sales of debt securities of $\$ 1.08$ billion in 2005.

## Efficiency

The efficiency ratio on a fully taxable-equivalent basis for 2006 was 47.94 percent ( 46.86 percent excluding merger and restructuring charges). Noninterest expense increased 24 percent to $\$ 35.60$ billion from $\$ 28.68$ billion a year ago primarily due to MBNA. Included in expenses for 2006 were $\$ 805$ million in pre-tax merger and restructuring charges related to the MBNA merger. Full year 2006 cost savings from the merger with MBNA were approximately $\$ 1.25$ billion, accelerating original projections.

## Credit Quality

Provision expense was $\$ 5.01$ billion in 2006, a 25 percent increase from 2005. The increase in provision expense was driven by the addition of MBNA and 2005 commercial reserve releases, partially offset by lower bankruptcy-related credit costs on the domestic consumer credit card portfolio.

Net charge-offs totaled $\$ 4.54$ billion, or 0.70 percent of average loans and leases, compared with $\$ 4.56$ billion, or 0.85 percent of average loans and leases in 2005 . The decrease in net charge-offs was due to the impact of bankruptcy reform which accelerated net charge-offs into 2005, partially offset by the addition of MBNA.

## Capital Management

For 2006, Bank of America paid $\$ 9.64$ billion in cash dividends to common shareholders. The company also issued 118.4 million common shares, primarily related to employee stock options and ownership plans, and repurchased 291.1 million common shares for $\$ 14.36$ billion.

The company also issued 631 million shares of common stock associated with the acquisition of MBNA, resulting in a net increase of 458.4 million common shares outstanding for the year.

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## 2006 Business Segment Results

Global Consumer and Small Business Banking

| (Dollars in millions) | YTD 2006 | YTD 2005 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ 41,691 | \$ 28,323 |
| Provision for credit losses | 5,172 | 4,243 |
| Noninterest expense | 18,830 | 13,124 |
| Net Income | 11,171 | 7,021 |
| Efficiency ratio | 45.17\% | 46.34\% |
| Return on average equity | 17.70 | 23.73 |
| Loans and leases ${ }^{2}$ | \$192,072 | \$144,027 |
| Deposits ${ }^{2}$ | 330,072 | 306,098 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Net income rose 59 percent to $\$ 11.17$ billion in 2006 and revenue grew 47 percent to $\$ 41.69$ billion from the previous year. Results for 2005 did not include MBNA. Net income was driven by higher card income including the MBNA acquisition, higher net interest income, partially offset by higher provision expense primarily due to MBNA. On a pro forma basis (including MBNA's 2005 results), revenue increased 7 percent while net income increased 19 percent.

Sales of consumer financial products increased across-the-board, as the business leveraged its leading franchises in both banking centers and online capabilities. Franchise sales totaled 44 million units, a 7 percent increase compared to 2005, including record performance in checking, debit and online sales.

Average deposit balances increased by $\$ 23.97$ billion, or 8 percent, driven by the addition of the MBNA deposit portfolio. On a pro forma basis, deposits decreased $\$ 3.21$ billion in 2006 from a year earlier as the company continued to balance growth and profitability. As part of Bank of America's integrated offerings, customers also chose alternative instruments such as Columbia money market mutual funds.

E-Commerce reported sales of more than 7 million units in the year, driven by checking and credit card sales and supported by enhanced website design and a streamlined application process. Bankofamerica.com now has 21.3 million active users and 11.1 million active bill-payers.

- Deposits revenue increased 13 percent to $\$ 17.02$ billion from 2005, while net income increased 11 percent to $\$ 4.93$ billion. On a pro forma basis, deposits revenue increased 12 percent compared with 2005, while net income increased 9 percent.
- Card Services had revenue of $\$ 21.49$ billion, a 150 percent increase from 2005 and recorded a five-fold increase in net income to $\$ 5.64$ billion. On a pro forma basis, Card Services recorded an increase in revenue of 14 percent compared with 2005, while net income increased 74 percent.
- Home Equity revenue rose 9 percent to $\$ 1.49$ billion in 2006 from a year earlier and net income increased 16 percent to $\$ 507$ million. Pro forma results were comparable for both revenue and net income.
- Mortgage revenue decreased 16 percent to $\$ 1.44$ billion in 2006 from a year earlier and net income declined 29 percent to $\$ 282$ million. On a pro forma basis, revenue decreased 17 percent and net income fell 33 percent.
- ALM/Other had revenue of $\$ 259$ million, down significantly compared to 2005 and net income declined as well to a loss of $\$ 186$ million. Pro forma results for this segment were comparable for both revenue and net income.

Fourth quarter net income for Global Consumer and Small Business Banking rose 44 percent to $\$ 2.53$ billion from the year earlier period. Revenue in the period increased 46 percent to $\$ 10.63$ billion, driven primarily by higher credit card income, including the addition of MBNA, and service charges. On a pro forma basis, net income increased 16 percent during the period and revenue increased 8 percent.

## Global Corporate and Investment Banking

| (Dollars in millions) | YTD 2006 | YTD 2005 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ 22,691 | \$ 20,600 |
| Provision for credit losses | (6) | (291) |
| Noninterest expense | 11,998 | 11,133 |
| Net Income | 6,792 | 6,384 |
| Efficiency ratio | 52.87\% | 54.04\% |
| Return on average equity | 16.21 | 15.28 |
| Loans and leases ${ }^{2}$ | \$243,282 | \$214,818 |
| Deposits ${ }^{2}$ | 205,652 | 189,860 |
| Trading-related assets ${ }^{2}$ | 338,364 | 314,568 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Net income increased 6 percent to $\$ 6.79$ billion in 2006 compared with a year earlier impacted by the $\$ 885$ million pre-tax gain from the sale of Bank of America's Brazil operations and its Asia Commercial Banking business. Revenue increased 10 percent to $\$ 22.69$ billion as income from sales and trading, Treasury Services and investment banking increased. Excluding the impact of the Brazil and Asia transactions, revenue rose 6 percent to $\$ 21.17$ billion from 2005 while net income declined less than 1 percent, including a lower provision benefit.

Capital Markets and Advisory Services benefited from strong sales and trading results and an increase in debt underwriting compared with a year earlier.

- Capital Markets and Advisory Services had net income of $\$ 1.69$ billion in 2006, a 26 percent increase from 2005, as investment banking income and sales and trading income rose. Revenue grew 21 percent to $\$ 8.20$ billion. Expenses grew 16 percent driven in part due to increases in performance-based compensation.
- Business Lending net income declined 14 percent to $\$ 2.23$ billion in 2006 from the year ago period due to spread compression and the cost of credit mitigation. Revenue decreased 6 percent to $\$ 5.68$ billion. Average loans and leases rose 12 percent to more than $\$ 216$ billion.
- Treasury Services net income grew 18 percent to $\$ 2.17$ billion from a year earlier as revenue rose 11 percent to $\$ 6.69$ billion and income from commercial credit cards and service charges increased.
- ALM/Other had revenue of $\$ 2.12$ billion and net income of $\$ 702$ million, an increase of 15 percent primarily due to the sale of Brazil operations and the Asia Commercial Banking business.

Global Corporate and Investment Banking's fourth quarter net income rose 23 percent to $\$ 1.57$ billion from the same period a year earlier as income from sales and trading and investment banking increased, reflecting company investments in capital markets platforms and the sale of the Asia business. Revenue rose 9 percent in the quarter to $\$ 5.40$ billion.

## Global Wealth and Investment Management

| (Dollars in millions) | YTD 2006 | YTD 2005 |
| :---: | :---: | :---: |
| Total Revenue ${ }^{1}$ | \$ 7,779 | \$ 7,316 |
| Provision for credit losses | (40) | (7) |
| Noninterest expense | 4,005 | 3,710 |
| Net Income | 2,403 | 2,316 |
| Efficiency ratio | 51.48\% | 50.72\% |
| Return on average equity | 23.20 | 22.52 |
| Loans and leases ${ }^{2}$ | \$ 61,497 | \$ 54,102 |
| Deposits ${ }^{2}$ | 115,071 | 117,338 |
| (in billions) | At 12/31/06 | At 12/31/05 |
| Assets under management | \$ 542.9 | \$ 482.3 |

1 Fully taxable-equivalent basis
2 Balances averaged for period
Net income increased 4 percent to $\$ 2.40$ billion compared with a year earlier. Revenue rose 6 percent, supported by 11 percent growth in asset management fees. Improved spreads on deposits and a 14 percent increase in average loan balances were largely offset by the impact of asset and liability management activity.

Assets Under Management grew $\$ 60.58$ billion, or 13 percent in 2006, reflecting strong net inflows of $\$ 37.87$ billion and market appreciation

- Premier Banking \& Investments had revenue of $\$ 2.88$ billion, a 13 percent increase over 2005 and reported net income of $\$ 948$ million, a 17 percent increase.
- The Private Bank had revenue of $\$ 2.10$ billion up 1 percent over last year, and net income of $\$ 553$ million which declined 1 percent compared with 2005 .
- Columbia Management had revenue of $\$ 1.54$ billion up more than 13 percent and net income of $\$ 335$ million, up 15 percent when compared with 2005 .
- ALM/Other had revenue of $\$ 1.27$ billion, down 4 percent from 2005 and net income of $\$ 567$ million, down 13 percent.

For the fourth quarter of 2006, Global Wealth and Investment Management net income declined 1 percent to $\$ 602$ million from the previous year. Revenue increased 5 percent to $\$ 1.99$ billion.

## All Other

For 2006, All Other reflected $\$ 767$ million of net income, compared with $\$ 744$ million a year earlier. In 2005, All Other was negatively affected by the results of the asset liability management process, including the change in the value of derivatives used as economic hedges that did not qualify for SFAS 133 . Equity Investment gains were $\$ 2.87$ billion in 2006 compared with $\$ 1.96$ billion in 2005 driven by increases in Principal Investing and Corporate and Strategic Investments. For the fourth quarter of 2006, All Other reflected $\$ 556$ million of net income, compared with a net loss of $\$ 63$ million for the same period in 2005. Equity Investment gains were $\$ 1.03$ billion in the fourth quarter of 2006 compared with $\$ 493$ million a year earlier.

Note: Ken Lewis, chairman and chief executive officer, and Joe Price, chief financial officer, will discuss fourth quarter and full-year 2006 results in a conference call at 9:30 a.m. (Eastern Time) today. The call and accompanying presentation can be accessed via a webcast available on the Bank of America Web site at http://www.bankofamerica.com/investor/.

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving more than 55 million consumer and small business relationships with more than 5,700 retail banking offices, through more than 17,000 ATMs and award-winning online banking with more than 21 million active users. Bank of America is the No. 1 overall Small Business Administration (SBA) lender in the United States and the No. 1 SBA lender to minority-owned small businesses. The company serves clients in 175 countries and has relationships with 98 percent of the U.S. Fortune 500 companies and 80 percent of the Global Fortune 500. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

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## Forward-Looking Statements

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forwardlooking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2 ) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; and 10) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov.

Please consider the investment objectives, risks, charges and expenses of Columbia mutual funds carefully before investing. Contact your financial advisor for a prospectus which contains this and other important information about the fund. Read it carefully before you invest.
${ }^{1}$ Results shown are defined by Columbia Management's calculation of its percentage of assets under management in the top two quartiles of categories based on Morningstar (Equity categories), Lipper (Fixed Income categories) iMoneyNet (Money Market categories). The category percentile rank was calculated by ranking the three year gross return of share classes within the categories stated above. The assets of the number of funds within the top 2 quartile results were added and then divided by Columbia Managements total assets under management. Had fees been included, rankings would have been lower. Past performance is no guarantee of future results. The share class earning the ranking may have limited eligibility and may not be available to all investors.

Columbia Management is the primary investment management division of Bank of America Corporation. Columbia Management entities furnish investment management services and advise institutional and mutual fund portfolios. Columbia Funds are distributed by Columbia Management Distributors, Inc., member NASD, SIPC. Columbia Management Distributors, Inc. is part of Columbia Management and an affiliate of Bank of America Corporation.

## Bank of America

## Selected Financial Data ${ }^{(1)}$

|  | Three Months Ended December 31 |  |  |  | Year Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| (Dollars in millions, except per share data; shares in thousands) |  |  |  |  |  |  |  |  |
| Financial Summary |  |  |  |  |  |  |  |  |
| Earnings | \$ | 5,256 | \$ | 3,574 | \$ | 21,133 |  | \$ 16,465 |
| Earnings per common share |  | 1.17 |  | 0.89 |  | 4.66 |  | 4.10 |
| Diluted earnings per common share |  | 1.16 |  | 0.88 |  | 4.59 |  | 4.04 |
| Dividends paid per common share |  | 0.56 |  | 0.50 |  | 2.12 |  | 1.90 |
| Closing market price per common share |  | 53.39 |  | 46.15 |  | 53.39 |  | 46.15 |
| Average common shares issued and outstanding |  | 4,464,110 |  | 3,996,024 |  | 4,526,637 |  | 4,008,688 |
| Average diluted common shares issued and outstanding |  | 4,536,696 |  | 4,053,859 |  | 4,595,896 |  | 4,068,140 |
| Summary Income Statement |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 8,599 | \$ | 7,859 | \$ | 34,591 |  | \$ 30,737 |
| Total noninterest income |  | 9,866 |  | 5,951 |  | 38,432 |  | 25,354 |
| Total revenue |  | 18,465 |  | 13,810 |  | 73,023 |  | 56,091 |
| Provision for credit losses |  | 1,570 |  | 1,400 |  | 5,010 |  | 4,014 |
| Gains (losses) on sales of debt securities |  | 21 |  | 71 |  | (443) |  | 1,084 |
| Other noninterest expense |  | 8,849 |  | 7,261 |  | 34,792 |  | 28,269 |
| Merger and restructuring charges |  | 244 |  | 59 |  | 805 |  | 412 |
| Income before income taxes |  | 7,823 |  | 5,161 |  | 31,973 |  | 24,480 |
| Income tax expense |  | 2,567 |  | 1,587 |  | 10,840 |  | 8,015 |
| Net income | \$ | 5,256 | \$ | 3,574 |  | 21,133 |  | \$ 16,465 |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 683,598 | \$ | 563,589 | , | 652,417 |  | \$ 537,218 |
| Securities |  | 193,601 |  | 221,411 |  | 225,219 |  | 219,843 |
| Total earning assets |  | 1,299,461 |  | 1,145,550 |  | 1,269,144 |  | 1,111,994 |
| Total assets |  | 1,495,150 |  | 1,305,057 |  | 1,466,681 |  | 1,269,892 |
| Total deposits |  | 680,245 |  | 628,922 |  | 672,995 |  | 632,432 |
| Shareholders' equity |  | 134,047 |  | 99,948 |  | 130,463 |  | 99,861 |
| Common shareholders' equity |  | 132,004 |  | 99,677 |  | 129,773 |  | 99,590 |
| Performance Ratios |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.39\% |  | 1.09\% |  | 1.44\% |  | 1.30\% |
| Return on average common shareholders' equity |  | 15.76 |  | 14.21 |  | 16.27 |  | 16.51 |
| Credit Quality |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 1,417 | \$ | 1,648 | \$ | 4,539 | \$ | \$ 4,562 |
| Annualized net charge-offs as a \% of average loans and leases outstanding |  | 0.82\% |  | 1.16\% |  | 0.70\% |  | 0.85\% |
| Managed credit card net losses as a \% of average managed credit card receivables |  | 4.56 |  | 9.49 |  | 3.90 |  | 6.92 |



## Other Data

Full-time equivalent employees

| Number of banking centers - domestic | $\mathbf{5 , 7 4 7}$ | 5,873 |
| :--- | ---: | ---: |
| Number of branded ATMs - domestic | $\mathbf{1 7 , 0 7 9}$ | 16,785 |

* Preliminary data

Information for periods beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated.

## BUSINESS SEGMENT RESULTS

|  | Global Consumer and Small Business Banking |  | Global Corporate and Investment Banking |  | Global Wealth and Investment Management |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended December 31, 2006 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 10,629 | \$ | 5,398 | \$ | 1,988 |  | 806 |
| Net income |  | 2,527 |  | 1,571 |  | 602 |  | 556 |
| Shareholder value added |  | 1,192 |  | 484 |  | 331 |  | 177 |
| Return on average equity |  | 16.27\% |  | 15.33\% |  | 22.80\% |  | n/m |
| Average loans and leases | \$ | 200,063 | \$ | 246,608 | \$ | 64,465 |  | 172,462 |
| Three Months Ended December 31, 2005 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 7,295 | \$ | 4,958 | \$ | 1,891 |  | (91) |
| Net income |  | 1,749 |  | 1,282 |  | 606 |  | (63) |
| Shareholder value added |  | 1,009 |  | 152 |  | 322 |  | (437) |
| Return on average equity |  | 22.05\% |  | 11.99\% |  | 21.97\% |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 149,251 | \$ | 228,999 | \$ | 57,187 |  | 128,152 |
| Year Ended December 31, 2006 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 41,691 | \$ | 22,691 | \$ | 7,779 |  | 2,086 |
| Net income |  | 11,171 |  | 6,792 |  | 2,403 |  | 767 |
| Shareholder value added |  | 5,738 |  | 2,349 |  | 1,340 |  | (306) |
| Return on average equity |  | 17.70\% |  | 16.21\% |  | 23.20\% |  | n/m |
| Average loans and leases | \$ | 192,072 | \$ | 243,282 | \$ | 61,497 |  | 155,566 |
| Year Ended December 31, 2005 |  |  |  |  |  |  |  |  |
| Total revenue (FTE) ${ }^{(3)}$ | \$ | 28,323 | \$ | 20,600 | \$ | 7,316 |  | 684 |
| Net income |  | 7,021 |  | 6,384 |  | 2,316 |  | 744 |
| Shareholder value added |  | 4,318 |  | 1,966 |  | 1,263 |  | (953) |
| Return on average equity |  | 23.73\% |  | 15.28\% |  | 22.52\% |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans and leases | \$ | 144,027 | \$ | 214,818 | \$ | 54,102 |  | 124,271 |

$\mathrm{n} / \mathrm{m}=$ not meaningful

|  | Three Months Ended December 31 |  |  |  | Year Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| SUPPLEMENTAL FINANCIAL DATA |  |  |  |  |  |  |  |  |
| Fully taxable-equivalent basis data ${ }^{(3)}$ |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 8,955 | \$ | 8,102 | \$ | 35,815 |  | \$ 31,569 |
| Total revenue |  | 18,821 |  | 14,053 |  | 74,247 |  | 56,923 |
| Net interest yield |  | 2.75\% |  | 2.82\% |  | 2.82\% |  | 2.84\% |
| Efficiency ratio |  | 48.31 |  | 52.09 |  | 47.94 |  | 50.38 |
| Reconciliation of net income to operating earnings |  |  |  |  |  |  |  |  |
| Net income | \$ | 5,256 | \$ | 3,574 | \$ | 21,133 |  | \$ 16,465 |
| Merger and restructuring charges |  | 244 |  | 59 |  | 805 |  | 412 |
| Related income tax benefit |  | (90) |  | (19) |  | (298) |  | (137) |
| Operating earnings | \$ | 5,410 | \$ | 3,614 | \$ | 21,640 |  | \$ 16,740 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |
| Average shareholders' equity | \$ | 134,047 | \$ | 99,948 | \$ | 130,463 |  | \$ 99,861 |
| Average goodwill |  | $(65,766)$ |  | $(45,305)$ |  | $(66,040)$ |  | $(45,331)$ |
| Average tangible shareholders' equity | \$ | 68,281 | \$ | 54,643 | \$ | 64,423 |  | \$ 54,530 |
| Operating Basis |  |  |  |  |  |  |  |  |
| Diluted earnings per common share | \$ | 1.19 | \$ | 0.89 | \$ | 4.70 |  | \$ 4.11 |
| Return on average assets |  | 1.44\% |  | 1.10\% |  | 1.48\% |  | 1.32\% |
| Return on average common shareholders' equity |  | 16.22 |  | 14.36 |  | 16.66 |  | 16.79 |
| Return on average tangible shareholders' equity |  | 31.44 |  | 26.23 |  | 33.59 |  | 30.70 |
| Efficiency ratio (FTE) ${ }^{(3)}$ |  | 47.02 |  | 51.66 |  | 46.86 |  | 49.66 |
| Reconciliation of net income to shareholder value added |  |  |  |  |  |  |  |  |
| Net income | \$ | 5,256 | \$ | 3,574 | \$ | 21,133 |  | \$ 16,465 |
| Amortization of intangibles |  | 433 |  | 196 |  | 1,755 |  | 809 |
| Merger and restructuring charges, net of tax benefit |  | 154 |  | 40 |  | 507 |  | 275 |
| Capital charge |  | $(3,659)$ |  | $(2,764)$ |  | $(14,274)$ |  | $(10,955)$ |
| Shareholder value added | \$ | 2,184 | \$ | 1,046 | \$ | 9,121 |  | \$ 6,594 |

[^0]

## Higher Standards

Supplemental Information<br>Fourth Quarter 2006

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

## Bank of America Corporation

Consolidated Financial Highlights

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | Fourth Quarter 2005 |  |
|  |  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 34,591 | \$ | 30,737 | \$ | 8,599 | \$ | 8,586 | \$ | 8,630 | \$ | 8,776 |  | 7,859 |
| Noninterest income |  | 38,432 |  | 25,354 |  | 9,866 |  | 10,067 |  | 9,598 |  | 8,901 |  | 5,951 |
| Total revenue |  | 73,023 |  | 56,091 |  | 18,465 |  | 18,653 |  | 18,228 |  | 17,677 |  | 13,810 |
| Provision for credit losses |  | 5,010 |  | 4,014 |  | 1,570 |  | 1,165 |  | 1,005 |  | 1,270 |  | 1,400 |
| Gains (losses) on sales of debt securities |  | (443) |  | 1,084 |  | 21 |  | (469) |  | (9) |  | 14 |  | 71 |
| Noninterest expense |  | 35,597 |  | 28,681 |  | 9,093 |  | 8,863 |  | 8,717 |  | 8,924 |  | 7,320 |
| Income tax expense |  | 10,840 |  | 8,015 |  | 2,567 |  | 2,740 |  | 3,022 |  | 2,511 |  | 1,587 |
| Net income |  | 21,133 |  | 16,465 |  | 5,256 |  | 5,416 |  | 5,475 |  | 4,986 |  | 3,574 |
| Diluted earnings per common share |  | 4.59 |  | 4.04 |  | 1.16 |  | 1.18 |  | 1.19 |  | 1.07 |  | 0.88 |
| Average diluted common shares issued and outstanding |  | ,595,896 |  | ,068,140 |  | 4,536,696 |  | 4,570,558 |  | 4,601,169 |  | 4,666,405 |  | 4,053,859 |
| Dividends paid per common share | \$ | 2.12 | \$ | 1.90 | \$ | 0.56 | \$ | 0.56 | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.44\% |  | 1.30\% |  | 1.39\% |  | 1.43\% |  | 1.51\% |  | 1.43\% |  | 1.09\% |
| Return on average common shareholders' equity |  | 16.27 |  | 16.51 |  | 15.76 |  | 16.64 |  | 17.26 |  | 15.44 |  | 14.21 |
| At period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share of common stock | \$ | 29.70 | \$ | 25.32 | \$ | 29.70 | S | 29.52 | \$ | 28.17 | \$ | 28.19 | \$ | 25.32 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 53.39 | \$ | 46.15 | \$ | 53.39 | \$ | 53.57 | \$ | 48.10 | \$ | 45.54 | \$ | 46.15 |
| High closing price for the period |  | 54.90 |  | 47.08 |  | 54.90 |  | 53.57 |  | 50.47 |  | 47.08 |  | 46.99 |
| Low closing price for the period |  | 43.09 |  | 41.57 |  | 51.66 |  | 47.98 |  | 45.48 |  | 43.09 |  | 41.57 |
| Market capitalization |  | 238,021 |  | 184,586 |  | 238,021 |  | 240,966 |  | 217,794 |  | 208,633 |  | 184,586 |
| Number of banking centers - domestic |  | 5,747 |  | 5,873 |  | 5,747 |  | 5,722 |  | 5,779 |  | 5,786 |  | 5,873 |
| Number of branded ATMs - domestic |  | 17,079 |  | 16,785 |  | 17,079 |  | 16,846 |  | 16,984 |  | 16,716 |  | 16,785 |
| Full-time equivalent employees |  | 203,425 |  | 176,934 |  | 203,425 |  | 200,220 |  | 201,898 |  | 202,503 |  | 176,934 |

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Supplemental Financial Data

## (Dollars in millions)

## Fully taxable-equivalent basis data

|  | Year Ended December 31 |  | Fourth Quarter 2006 | Third Quarter 2006 | SecondQuarter | First Quarter 2006 | Fourth Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 |  |  |  |  |  |
| Net interest income | \$35,815 | \$31,569 | \$8,955 | \$ 8,894 | \$ 8,926 | \$ 9,040 | \$8,102 |
| Total revenue | 74,247 | 56,923 | 18,821 | 18,961 | 18,524 | 17,941 | 14,053 |
| Net interest yield | 2.82\% | 2.84\% | 2.75\% | 2.73\% | 2.85\% | 2.98\% | 2.82\% |
| Efficiency ratio | 47.94 | 50.38 | 48.31 | 46.75 | 47.06 | 49.74 | 52.09 |

## Reconciliation to GAAP financial measures

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Shareholder value added (SVA) is a key measure of performance not defined by GAAP that is used in managing our growth strategy orientation and strengthening our focus on generating long-term growth and shareholder value. SVA is used to evaluate the Corporation's use of equity (i.e., capital) at the individual unit level and is an integral component in the analytics for resource allocation. Using SVA as a performance measure places specific focus on whether incremental investments generate returns in excess of the costs of capital associated with those investments. Each business segment has a goal for growth in SVA reflecting the individual segment's business and customer strategy.

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended December 31, 2006, September 30, 2006, June 30, 2006, March 31, 2006, and December 31, 2005, and the years ended December 31, 2006 and 2005.
Reconciliation of net income to operating earnings

|  | Year Ended December 31 |  |  | Fourth Quarter 2006 |  | ThirdQuarter2006 |  | Second Quarter 2006 |  | First Quarter 2006 |  | Fourth Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 | 2005 |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 21,133 | \$ 16,465 | \$ | 5,256 | \$ | 5,416 | \$ | 5,475 | \$ | 4,986 | \$ | 3,574 |
| Merger and restructuring charges |  | 805 | 412 |  | 244 |  | 269 |  | 194 |  | 98 |  | 59 |
| Related income tax benefit |  | (298) | (137) |  | (90) |  | (100) |  | (71) |  | (37) |  | (19) |
| Operating earnings |  | $\underline{\text { 21,640 }}$ | \$ 16,740 | \$ | 5,410 | \$ | 5,585 | \$ | 5,598 | \$ | 5,047 | \$ | 3,614 |

Reconciliation of average shareholders' equity to average tangible shareholders' equity

| Average shareholders' equity |  | \$130,463 | \$ 99,861 | \$134,047 | \$129,262 | \$127,373 | \$131,153 | \$ 99,948 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average goodwill |  | $(66,040)$ | $(45,331)$ | $(65,766)$ | $(66,077)$ | $(66,226)$ | $(66,094)$ | $(45,305)$ |
| Average tangible shareholders' equity |  | \$ 64,423 | \$ 54,530 | \$ 68,281 | \$63,185 | \$ 61,147 | \$ 65,059 | \$ 54,643 |
| Operating basis |  |  |  |  |  |  |  |  |
| Diluted earnings per common share |  | \$ 4.70 | \$ 4.11 | \$ 1.19 | \$ 1.22 | \$ 1.22 | \$ 1.08 | \$ 0.89 |
| Return on average assets |  | 1.48\% | 1.32\% | 1.44\% | 1.48\% | 1.54\% | 1.45\% | 1.10\% |
| Return on average common shareholders' equity |  | 16.66 | 16.79 | 16.22 | 17.16 | 17.65 | 15.63 | 14.36 |
| Return on average tangible shareholders' equity |  | 33.59 | 30.70 | 31.44 | 35.07 | 36.72 | 31.46 | 26.23 |
| Efficiency ratio ${ }^{(1)}$ |  | 46.86 | 49.66 | 47.02 | 45.33 | 46.01 | 49.19 | 51.66 |
| Reconciliation of net income to shareholder value added |  |  |  |  |  |  |  |  |
| Net income |  | \$ 21,133 | \$ 16,465 | \$ 5,256 | \$ 5,416 | \$ 5,475 | \$ 4,986 | \$ 3,574 |
| Amortization of intangibles |  | 1,755 | 809 | 433 | 441 | 441 | 440 | 196 |
| Merger and restructuring charges, net of tax benefit |  | 507 | 275 | 154 | 169 | 123 | 61 | 40 |
| Capital charge |  | $(14,274)$ | $(10,955)$ | $(3,659)$ | $(3,580)$ | $(3,485)$ | $(3,550)$ | $(2,764)$ |
| Shareholder value added |  | \$ 9,121 | \$ 6,594 | \$ 2,184 | \$ 2,446 | \$ 2,554 | \$ 1,937 | \$ 1,046 |

(1) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Consolidated Statement of Income
(Dollars in millions, except per share information; shares in thousands)

|  | Year Ended December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | Fourth Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and fees on loans and leases | \$ | 48,274 | \$ | 34,843 | \$ | 12,705 | \$ | 12,638 | \$ | 11,804 | \$ | 11,127 | \$ | 9,536 |
| Interest and dividends on securities |  | 11,655 |  | 10,937 |  | 2,440 |  | 3,080 |  | 3,121 |  | 3,014 |  | 2,815 |
| Federal funds sold and securities purchased under agreements to resell |  | 7,823 |  | 5,012 |  | 2,068 |  | 2,146 |  | 1,900 |  | 1,709 |  | 1,477 |
| Trading account assets |  | 7,232 |  | 5,743 |  | 2,201 |  | 1,856 |  | 1,627 |  | 1,548 |  | 1,585 |
| Other interest income |  | 3,601 |  | 2,091 |  | 1,077 |  | 952 |  | 845 |  | 727 |  | 605 |
| Total interest income |  | 78,585 |  | 58,626 |  | 20,491 |  | 20,672 |  | 19,297 |  | 18,125 |  | 16,018 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 14,480 |  | 9,492 |  | 3,989 |  | 3,976 |  | 3,508 |  | 3,007 |  | 2,476 |
| Short-term borrowings |  | 19,840 |  | 11,615 |  | 5,222 |  | 5,467 |  | 4,842 |  | 4,309 |  | 3,855 |
| Trading account liabilities |  | 2,640 |  | 2,364 |  | 800 |  | 727 |  | 596 |  | 517 |  | 619 |
| Long-term debt |  | 7,034 |  | 4,418 |  | 1,881 |  | 1,916 |  | 1,721 |  | 1,516 |  | 1,209 |
| Total interest expense |  | 43,994 |  | 27,889 |  | 11,892 |  | 12,086 |  | 10,667 |  | 9,349 |  | 8,159 |
| Net interest income |  | 34,591 |  | 30,737 |  | 8,599 |  | 8,586 |  | 8,630 |  | 8,776 |  | 7,859 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 14,293 |  | 5,753 |  | 3,719 |  | 3,476 |  | 3,664 |  | 3,434 |  | 1,507 |
| Service charges |  | 8,224 |  | 7,704 |  | 2,099 |  | 2,147 |  | 2,077 |  | 1,901 |  | 1,927 |
| Investment and brokerage services |  | 4,456 |  | 4,184 |  | 1,122 |  | 1,085 |  | 1,146 |  | 1,103 |  | 1,062 |
| Investment banking income |  | 2,317 |  | 1,856 |  | 694 |  | 510 |  | 612 |  | 501 |  | 537 |
| Equity investment gains |  | 3,189 |  | 2,212 |  | 1,067 |  | 705 |  | 699 |  | 718 |  | 521 |
| Trading account profits |  | 3,166 |  | 1,763 |  | 460 |  | 731 |  | 915 |  | 1,060 |  | 299 |
| Mortgage banking income |  | 541 |  | 805 |  | 126 |  | 189 |  | 89 |  | 137 |  | 215 |
| Other income |  | 2,246 |  | 1,077 |  | 579 |  | 1,224 |  | 396 |  | 47 |  | (117) |
| Total noninterest income |  | 38,432 |  | 25,354 |  | 9,866 |  | 10,067 |  | 9,598 |  | 8,901 |  | 5,951 |
| Total revenue |  | 73,023 |  | 56,091 |  | 18,465 |  | 18,653 |  | 18,228 |  | 17,677 |  | 13,810 |
| Provision for credit losses |  | 5,010 |  | 4,014 |  | 1,570 |  | 1,165 |  | 1,005 |  | 1,270 |  | 1,400 |
| Gains (losses) on sales of debt securities |  | (443) |  | 1,084 |  | 21 |  | (469) |  | (9) |  | 14 |  | 71 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 18,211 |  | 15,054 |  | 4,444 |  | 4,474 |  | 4,480 |  | 4,813 |  | 3,845 |
| Occupancy |  | 2,826 |  | 2,588 |  | 726 |  | 696 |  | 703 |  | 701 |  | 699 |
| Equipment |  | 1,329 |  | 1,199 |  | 351 |  | 318 |  | 316 |  | 344 |  | 305 |
| Marketing |  | 2,336 |  | 1,255 |  | 623 |  | 587 |  | 551 |  | 575 |  | 265 |
| Professional fees |  | 1,078 |  | 930 |  | 368 |  | 259 |  | 233 |  | 218 |  | 283 |
| Amortization of intangibles |  | 1,755 |  | 809 |  | 433 |  | 441 |  | 441 |  | 440 |  | 196 |
| Data processing |  | 1,732 |  | 1,487 |  | 487 |  | 426 |  | 409 |  | 410 |  | 394 |
| Telecommunications |  | 945 |  | 827 |  | 260 |  | 237 |  | 228 |  | 220 |  | 219 |
| Other general operating |  | 4,580 |  | 4,120 |  | 1,157 |  | 1,156 |  | 1,162 |  | 1,105 |  | 1,055 |
| Merger and restructuring charges |  | 805 |  | 412 |  | 244 |  | 269 |  | 194 |  | 98 |  | 59 |
| Total noninterest expense |  | 35,597 |  | 28,681 |  | 9,093 |  | 8,863 |  | 8,717 |  | 8,924 |  | 7,320 |
| Income before income taxes |  | 31,973 |  | 24,480 |  | 7,823 |  | 8,156 |  | 8,497 |  | 7,497 |  | 5,161 |
| Income tax expense |  | 10,840 |  | 8,015 |  | 2,567 |  | 2,740 |  | 3,022 |  | 2,511 |  | 1,587 |
| Net income | \$ | 21,133 | \$ | $\underline{16,465}$ | \$ | 5,256 | \$ | 5,416 | \$ | 5,475 | \$ | 4,986 | \$ | 3,574 |
| Net income available to common shareholders | \$ | 21,111 | \$ | 16,447 | \$ | 5,243 | \$ | 5,416 | \$ | 5,471 | \$ | 4,981 | \$ | 3,570 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 4.66 | \$ | 4.10 | \$ | 1.17 | \$ | 1.20 | \$ | 1.21 | \$ | 1.08 | \$ | 0.89 |
| Diluted earnings | \$ | 4.59 | \$ | 4.04 | \$ | 1.16 | \$ | $\underline{1.18}$ | \$ | 1.19 | \$ | $\underline{1.07}$ | \$ | 0.88 |
| Dividends paid | \$ | 2.12 | \$ | 1.90 | \$ | 0.56 | \$ | 0.56 | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 |
| Average common shares issued and outstanding |  | 526,637 |  | 4,008,688 |  | 64,110 |  | 99,704 |  | 34,627 |  | 09,481 |  | 96,024 |
| Average diluted common shares issued and outstanding |  | 595,896 |  | 4,068,140 |  | 36,696 |  | 70,558 |  | 01,169 |  | 66,405 |  | 53,859 |

[^1]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Consolidated Balance Sheet

| (Dollars in millions) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December } 31 \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2005 \\ \hline \end{gathered}$ |
| Assets |  |  |  |
| Cash and cash equivalents | \$ 36,429 | \$ 31,239 | \$ 36,999 |
| Time deposits placed and other short-term investments | 13,952 | 13,006 | 12,800 |
| Federal funds sold and securities purchased under agreements to resell | 135,478 | 134,595 | 149,785 |
| Trading account assets | 153,052 | 141,211 | 131,707 |
| Derivative assets | 23,439 | 23,121 | 23,712 |
| Securities: |  |  |  |
| Available-for-sale | 192,806 | 195,095 | 221,556 |
| Held-to-maturity, at cost | 40 | 57 | 47 |
| Total securities | 192,846 | 195,152 | 221,603 |
| Loans and leases | 706,490 | 669,149 | 573,791 |
| Allowance for loan and lease losses | $(9,016)$ | $(8,872)$ | $(8,045)$ |
| Loans and leases, net of allowance | 697,474 | 660,277 | 565,746 |
| Premises and equipment, net | 9,255 | 9,205 | 7,786 |
| Mortgage servicing rights (includes \$2,869 and \$2,932 measured at fair value at December 31 and September 30, 2006) | 3,045 | 3,091 | 2,806 |
| Goodwill | 65,662 | 65,818 | 45,354 |
| Intangible assets | 9,422 | 9,758 | 3,194 |
| Other assets | 119,683 | 162,738 | 90,311 |
| Total assets | \$ 1,459,737 | $\underline{\underline{\$ 1,449,211}}$ | \$ 1,291,803 |
| Liabilities |  |  |  |
| Deposits in domestic offices: |  |  |  |
| Noninterest-bearing | \$ 180,231 | \$ 169,540 | \$ 179,571 |
| Interest-bearing | 418,100 | 409,718 | 384,155 |
| Deposits in foreign offices: |  |  |  |
| Noninterest-bearing | 4,577 | 4,371 | 7,165 |
| Interest-bearing | 90,589 | 82,276 | 63,779 |
| Total deposits | 693,497 | 665,905 | 634,670 |
| Federal funds purchased and securities sold under agreements to repurchase | 217,527 | 258,090 | 240,655 |
| Trading account liabilities | 67,670 | 64,936 | 50,890 |
| Derivative liabilities | 16,339 | 15,394 | 15,000 |
| Commercial paper and other short-term borrowings | 141,300 | 135,056 | 116,269 |
| Accrued expenses and other liabilities (includes \$397, \$388 and \$395 of reserve for unfunded lending commitments) | 42,132 | 38,494 | 31,938 |
| Long-term debt | 146,000 | 137,739 | 100,848 |
| Total liabilities | 1,324,465 | 1,315,614 | 1,190,270 |
| Shareholders' equity |  |  |  |
| Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding-121,739; 40,739 and 1,090,189 shares | 2,851 | 826 | 271 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized - 7,500,000,000 shares; issued and outstanding4,458,151,391; 4,498,145,315 and 3,999,688,491 shares | 61,574 | 63,929 | 41,693 |
| Retained earnings | 79,024 | 76,271 | 67,552 |
| Accumulated other comprehensive income (loss) | $(7,711)$ | $(6,867)$ | $(7,556)$ |
| Other | (466) | (562) | (427) |
| Total shareholders' equity | 135,272 | 133,597 | 101,533 |
| Total liabilities and shareholders' equity | \$ 1,459,737 | \$ 1,449,211 | \$ 1,291,803 |

[^2]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Capital Management
(Dollars in millions)

|  | Fourth Quarter $2006{ }^{(1)}$ | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2006 \\ \hline \end{gathered}$ | Second Quarter 2006 | First Quarter 2006 | Fourth Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk-based Capital: |  |  |  |  |  |
| Tier 1 capital | \$ 91,065 | \$ 88,085 | \$ 84,978 | \$ 83,174 | \$ 74,375 |
| Total capital | 125,280 | 119,074 | 114,738 | 111,422 | 99,901 |
| Risk-weighted assets | 1,054,555 | 1,039,283 | 1,019,828 | 984,190 | 901,469 |
| Tier 1 capital ratio | 8.64\% | 8.48\% | 8.33\% | 8.45\% | 8.25\% |
| Total capital ratio | 11.88 | 11.46 | 11.25 | 11.32 | 11.08 |
| Tangible equity ratio ${ }^{(2)}$ | 4.35 | 4.22 | 3.76 | 4.04 | 4.26 |
| Tier 1 leverage ratio | 6.36 | 6.16 | 6.13 | 6.18 | 5.91 |

(1) Preliminary data on risk-based capital
(2) Tangible equity ratio equals shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

## Share Repurchase Program

60.1 million common shares were repurchased in the fourth quarter of 2006 as a part of an ongoing share repurchase program.
63.1 million shares remain outstanding under the 2006 authorized program.
20.1 million shares were issued in the fourth quarter of 2006.


[^3]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Core Net Interest Income - Managed Basis
(Dollars in millions)

|  | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | SecondQuarter2006 |  | FirstQuarter2006 |  | Fourth Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported ${ }^{(1)}$ | \$ | 35,815 | \$ | 31,569 | \$ | 8,955 | \$ | 8,894 | \$ | 8,926 | \$ | 9,040 | \$ | 8,102 |
| Impact of market-based net interest income ${ }^{(2)}$ |  | $(1,651)$ |  | $(1,938)$ |  | (486) |  | (375) |  | (379) |  | (411) |  | (421) |
| Core net interest income |  | 34,164 |  | 29,631 |  | 8,469 |  | 8,519 |  | 8,547 |  | 8,629 |  | 7,681 |
| Impact of securitizations |  | 7,045 |  | 323 |  | 1,850 |  | 1,760 |  | 1,710 |  | 1,725 |  | 11 |
| Core net interest income - managed basis | \$ | 41,209 | \$ | $\underline{\text { 29,954 }}$ | \$ | 10,319 | \$ | $\underline{10,279}$ | \$ | $\underline{10,257}$ | \$ | $\underline{10,354}$ | \$ | $\underline{ } 7,692$ |
| Average Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported | \$ | 1,269,144 | \$ | 1,111,994 | \$ | 1,299,461 | \$ | 1,302,366 | \$ | 1,253,895 | \$ | 1,219,611 | \$ | 1,145,550 |
| Impact of market-based earning assets ${ }^{(3)}$ |  | $(369,164)$ |  | $(322,236)$ |  | $(405,763)$ |  | $(375,960)$ |  | $(357,549)$ |  | $(336,552)$ |  | $(329,299)$ |
| Core average earning assets |  | 899,980 |  | 789,758 |  | 893,698 |  | 926,406 |  | 896,346 |  | 883,059 |  | 816,251 |
| Impact of securitizations |  | 98,152 |  | 9,033 |  | 100,786 |  | 98,722 |  | 96,776 |  | 96,268 |  | 6,447 |
| Core average earning assets-managed basis | \$ | $\xrightarrow{998,132}$ | \$ | 798,791 | \$ | 994,484 | \$ | 1,025,128 | \$ | 993,122 | \$ | 979,327 | \$ | 822,698 |
| Net Interest Yield Contribution |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported ${ }^{(1)}$ |  | 2.82\% |  | 2.84\% |  | 2.75\% |  | 2.73\% |  | 2.85\% |  | 2.98\% |  | 2.82\% |
| Impact of market-based activities |  | 0.98 |  | 0.91 |  | 1.03 |  | 0.94 |  | 0.97 |  | 0.95 |  | 0.93 |
| Core net interest yield on earning assets |  | 3.80 |  | 3.75 |  | 3.78 |  | 3.67 |  | 3.82 |  | 3.93 |  | 3.75 |
| Impact of securitizations |  | 0.33 |  | - |  | 0.36 |  | 0.33 |  | 0.31 |  | 0.32 |  | (0.02) |
| Core net interest yield on earning assets - managed basis |  | $4.13 \%$ |  | 3.75\% |  | 4.14\% |  | 4.00\% |  | 4.13\% |  | 4.25\% |  | 3.73\% |

(1) Fully taxable-equivalent basis
(2) Market-based Net Interest Income represents Net Interest Income from the Capital Markets and Advisory Services business within Global Corporate and Investment Banking.
(3) Market-based earning assets represents earning assets from the Capital Markets and Advisory Services business within Global Corporate and Investment Banking.

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Fourth Quarter |  |  |  |  | Third Quarter 2006 |  |  |  |  | Fourth Quarter 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average Balance |  | Interest <br> Income/ <br> Expense |  | $\begin{gathered} \text { Yield/ } / \\ \text { Rate } \\ \hline \end{gathered}$ |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ | 15,760 | \$ | 166 | 4.19\% | \$ | 15,629 | \$ | 173 | 4.39\% | \$ | 14,619 | \$ | 133 | 3.59\% |
| Federal funds sold and securities purchased under agreements to resell |  | 174,167 |  | 2,068 | 4.73 |  | 173,381 |  | 2,146 | 4.94 |  | 165,908 |  | 1,477 | 3.55 |
| Trading account assets |  | 167,163 |  | 2,289 | 5.46 |  | 146,817 |  | 1,928 | 5.24 |  | 139,441 |  | 1,648 | 4.72 |
| Securities |  | 193,601 |  | 2,504 | 5.17 |  | 236,033 |  | 3,136 | 5.31 |  | 221,411 |  | 2,842 | 5.13 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 225,985 |  | 3,202 | 5.66 |  | 222,889 |  | 3,151 | 5.65 |  | 178,764 |  | 2,427 | 5.42 |
| Credit card - domestic |  | 59,802 |  | 2,101 | 13.94 |  | 62,508 |  | 2,189 | 13.90 |  | 56,858 |  | 1,748 | 12.19 |
| Credit card - foreign |  | 10,375 |  | 305 | 11.66 |  | 9,455 |  | 286 | 12.02 |  | - |  | - | - |
| Home equity lines |  | 73,218 |  | 1,411 | 7.65 |  | 70,075 |  | 1,351 | 7.65 |  | 60,571 |  | 1,011 | 6.63 |
| Direct/Indirect consumer |  | 65,158 |  | 1,316 | 8.00 |  | 61,361 |  | 1,193 | 7.74 |  | 47,181 |  | 703 | 5.91 |
| Other consumer ${ }^{(2)}$ |  | 10,606 |  | 225 | 8.47 |  | 11,075 |  | 298 | 10.66 |  | 6,653 |  | 182 | 11.01 |
| Total consumer |  | 445,144 |  | 8,560 | 7.65 |  | 437,363 |  | 8,468 | 7.71 |  | 350,027 |  | 6,071 | 6.90 |
| Commercial - domestic |  | 158,604 |  | 2,907 | 7.27 |  | 153,007 |  | 2,805 | 7.28 |  | 137,224 |  | 2,279 | 6.59 |
| Commercial real estate |  | 36,851 |  | 704 | 7.58 |  | 37,471 |  | 724 | 7.67 |  | 36,017 |  | 597 | 6.58 |
| Commercial lease financing |  | 21,159 |  | 254 | 4.80 |  | 20,875 |  | 232 | 4.46 |  | 20,178 |  | 241 | 4.79 |
| Commercial - foreign |  | 21,840 |  | 337 | 6.12 |  | 24,761 |  | 454 | 7.27 |  | 20,143 |  | 379 | 7.45 |
| Total commercial |  | 238,454 |  | 4,202 | 7.00 |  | 236,114 |  | 4,215 | 7.09 |  | 213,562 |  | 3,496 | 6.50 |
| Total loans and leases |  | 683,598 |  | 12,762 | 7.42 |  | 673,477 |  | 12,683 | 7.49 |  | 563,589 |  | 9,567 | 6.75 |
| Other earning assets |  | 65,172 |  | 1,058 | 6.46 |  | 57,029 |  | 914 | 6.38 |  | 40,582 |  | 594 | 5.83 |
| Total earning assets ${ }^{(3)}$ |  | 1,299,461 |  | 20,847 | 6.39 |  | 1,302,366 |  | 20,980 | 6.41 |  | 1,145,550 |  | 16,261 | 5.65 |
| Cash and cash equivalents |  | 32,816 |  |  |  |  | 33,495 |  |  |  |  | 33,693 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 162,873 |  |  |  |  | 162,126 |  |  |  |  | 125,814 |  |  |  |
| Total assets |  | $\underline{\text { 1,495,150 }}$ |  |  |  | \$ | 1,497,987 |  |  |  | \$ | $\underline{ }$ |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 32,965 | \$ | 48 | 0.58\% | \$ | 34,268 | \$ | 69 | 0.81\% | \$ | 35,535 | \$ | 68 | 0.76\% |
| NOW and money market deposit accounts |  | 211,055 |  | 966 | 1.81 |  | 212,690 |  | 1,053 | 1.96 |  | 224,122 |  | 721 | 1.28 |
| Consumer CDs and IRAs |  | 154,621 |  | 1,794 | 4.60 |  | 147,607 |  | 1,658 | 4.46 |  | 120,321 |  | 1,028 | 3.39 |
| Negotiable CDs, public funds and other time deposits |  | 13,052 |  | 140 | 4.30 |  | 14,105 |  | 150 | 4.19 |  | 5,085 |  | 27 | 2.13 |
| Total domestic interest-bearing deposits |  | 411,693 |  | 2,948 | 2.84 |  | 408,670 |  | 2,930 | 2.84 |  | 385,063 |  | 1,844 | 1.90 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries |  | 38,648 |  | 507 | 5.21 |  | 38,588 |  | 562 | 5.78 |  | 24,451 |  | 356 | 5.77 |
| Governments and official institutions |  | 14,220 |  | 168 | 4.70 |  | 12,801 |  | 156 | 4.83 |  | 7,579 |  | 74 | 3.84 |
| Time, savings and other |  | 41,328 |  | 366 | 3.50 |  | 40,444 |  | 328 | 3.22 |  | 32,624 |  | 202 | 2.46 |
| Total foreign interest-bearing deposits |  | 94,196 |  | 1,041 | 4.38 |  | 91,833 |  | 1,046 | 4.52 |  | 64,654 |  | 632 | 3.87 |
| Total interest-bearing deposits |  | 505,889 |  | 3,989 | 3.13 |  | 500,503 |  | 3,976 | 3.15 |  | 449,717 |  | 2,476 | 2.18 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings |  | 405,748 |  | 5,222 | 5.11 |  | 429,882 |  | 5,467 | 5.05 |  | 364,140 |  | 3,855 | 4.20 |
| Trading account liabilities |  | 75,261 |  | 800 | 4.21 |  | 69,462 |  | 727 | 4.15 |  | 56,880 |  | 619 | 4.32 |
| Long-term debt |  | 140,756 |  | 1,881 | 5.34 |  | 136,769 |  | 1,916 | 5.60 |  | 99,601 |  | 1,209 | 4.85 |
| Total interest-bearing liabilities ${ }^{(3)}$ |  | 1,127,654 |  | 11,892 | 4.19 |  | 1,136,616 |  | 12,086 | 4.23 |  | 970,338 |  | 8,159 | 3.34 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 174,356 |  |  |  |  | 176,348 |  |  |  |  | 179,205 |  |  |  |
| Other liabilities |  | 59,093 |  |  |  |  | 55,761 |  |  |  |  | 55,566 |  |  |  |
| Shareholders' equity |  | 134,047 |  |  |  |  | 129,262 |  |  |  |  | 99,948 |  |  |  |
| Total liabilities and shareholders' equity |  | $\underline{\text { 1,495,150 }}$ |  |  |  | \$ | $\underline{1,497,987}$ |  |  |  | \$ | $\underline{ }$ |  |  |  |
| Net interest spread |  |  |  |  | 2.20 |  |  |  |  | 2.18 |  |  |  |  | 2.31 |
| Impact of noninterest-bearing sources |  |  |  |  | 0.55 |  |  |  |  | 0.55 |  |  |  |  | 0.51 |
| Net interest income/yield on earning assets |  |  | \$ | 8,955 | 2.75\% |  |  | \$ | 8,894 | 2.73\% |  |  | \$ | 8,102 | 2.82\% |

(1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(2) Includes consumer finance of $\$ 2.8$ billion and $\$ 2.9$ billion in the fourth and third quarters of 2006, and $\$ 2.9$ billion in the fourth quarter of 2005, and foreign consumer of $\$ 7.8$ billion and $\$ 8.1$ billion in the fourth and third quarters of 2006 , and $\$ 3.7$ billion in the fourth quarter of 2005 .
(3) Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on the underlying assets \$(198) million and $\$(128)$ million in the fourth and third quarters of 2006, and $\$ 29$ million in the fourth quarter of 2005. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on the underlying liabilities \$(69) million and \$(48) million in the fourth and third quarters of 2006, and \$254 million in the fourth quarter of 2005.

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge
Income/Expense ${ }^{(1)}$
(Dollars in millions)

|  | Fourth Quarter 2006 |  |  |  |  | Third Quarter 2006 |  |  |  |  | Fourth Quarter 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$ | 15,760 | \$ | 199 | 5.01\% | \$ | 15,629 |  | 201 | 5.11\% | \$ | 14,619 | \$ | 135 | 3.63\% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ |  | 174,167 |  | 2,223 | 5.09 |  | 173,381 |  | 2,239 | 5.15 |  | 165,908 |  | 1,540 | 3.70 |
| Trading account assets |  | 167,163 |  | 2,289 | 5.46 |  | 146,817 |  | 1,928 | 5.24 |  | 139,441 |  | 1,648 | 4.72 |
| Securities ${ }^{(2)}$ |  | 193,601 |  | 2,509 | 5.18 |  | 236,033 |  | 3,137 | 5.31 |  | 221,411 |  | 2,842 | 5.13 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{(2)}$ |  | 225,985 |  | 3,202 | 5.66 |  | 222,889 |  | 3,151 | 5.65 |  | 178,764 |  | 2,428 | 5.42 |
| Credit card - domestic |  | 59,802 |  | 2,101 | 13.94 |  | 62,508 |  | 2,189 | 13.90 |  | 56,858 |  | 1,748 | 12.19 |
| Credit card - foreign |  | 10,375 |  | 305 | 11.66 |  | 9,455 |  | 286 | 12.02 |  | - |  | - | - |
| Home equity lines |  | 73,218 |  | 1,411 | 7.65 |  | 70,075 |  | 1,351 | 7.65 |  | 60,571 |  | 1,011 | 6.63 |
| Direct/Indirect consumer |  | 65,158 |  | 1,316 | 8.00 |  | 61,361 |  | 1,193 | 7.74 |  | 47,181 |  | 703 | 5.91 |
| Other consumer ${ }^{(4)}$ |  | 10,606 |  | 225 | 8.47 |  | 11,075 |  | 298 | 10.66 |  | 6,653 |  | 182 | 11.01 |
| Total consumer |  | 445,144 |  | 8,560 | 7.65 |  | 437,363 |  | 8,468 | 7.71 |  | 350,027 |  | 6,072 | 6.90 |
| Commercial - domestic ${ }^{(2)}$ |  | 158,604 |  | 2,918 | 7.30 |  | 153,007 |  | 2,827 | 7.33 |  | 137,224 |  | 2,166 | 6.26 |
| Commercial real estate |  | 36,851 |  | 704 | 7.58 |  | 37,471 |  | 724 | 7.67 |  | 36,017 |  | 597 | 6.58 |
| Commercial lease financing |  | 21,159 |  | 254 | 4.80 |  | 20,875 |  | 232 | 4.46 |  | 20,178 |  | 241 | 4.79 |
| Commercial - foreign ${ }^{(2)}$ |  | 21,840 |  | 332 | 6.02 |  | 24,761 |  | 447 | 7.17 |  | 20,143 |  | 377 | 7.44 |
| Total commercial |  | 238,454 |  | 4,208 | 7.01 |  | 236,114 |  | 4,230 | 7.11 |  | 213,562 |  | 3,381 | 6.29 |
| Total loans and leases |  | 683,598 |  | 12,768 | 7.42 |  | 673,477 |  | 12,698 | 7.50 |  | 563,589 |  | 9,453 | 6.67 |
| Other earning assets ${ }^{(2)}$ |  | 65,172 |  | 1,057 | 6.46 |  | 57,029 |  | 905 | 6.31 |  | 40,582 |  | 614 | 6.01 |
| Total earning assets - excluding hedge impact |  | 1,299,461 |  | 21,045 | 6.45 |  | 1,302,366 |  | 21,108 | 6.45 |  | 1,145,550 |  | 16,232 | 5.64 |
| Net derivative income (expense) on assets |  |  |  | (198) |  |  |  |  | (128) |  |  |  |  | 29 |  |
| Total earning assets - including hedge impact |  | 1,299,461 |  | 20,847 | 6.39 |  | 1,302,366 |  | 20,980 | 6.41 |  | 1,145,550 |  | 16,261 | 5.65 |
| Cash and cash equivalents |  | 32,816 |  |  |  |  | 33,495 |  |  |  |  | 33,693 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 162,873 |  |  |  |  | 162,126 |  |  |  |  | 125,814 |  |  |  |
| Total assets |  | $\xrightarrow{1,495,150}$ |  |  |  |  | $\xrightarrow{1,497,987}$ |  |  |  |  | $\xrightarrow{1,305,057}$ |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 32,965 | \$ | 48 | 0.58\% | \$ | 34,268 | \$ | 69 | 0.81\% | \$ | 35,535 | \$ | 68 | 0.76\% |
| NOW and money market deposit accounts ${ }^{(2)}$ |  | 211,055 |  | 962 | 1.81 |  | 212,690 |  | 1,048 | 1.95 |  | 224,122 |  | 722 | 1.28 |
| Consumer CDs and IRAs ${ }^{(2)}$ |  | 154,621 |  | 1,598 | 4.10 |  | 147,607 |  | 1,435 | 3.86 |  | 120,321 |  | 827 | 2.73 |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ |  | 13,052 |  | 138 | 4.24 |  | 14,105 |  | 148 | 4.14 |  | 5,085 |  | 25 | 2.02 |
| Total domestic interest-bearing deposits |  | 411,693 |  | 2,746 | 2.65 |  | 408,670 |  | 2,700 | 2.62 |  | 385,063 |  | 1,642 | 1.69 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ |  | 38,648 |  | 515 | 5.30 |  | 38,588 |  | 577 | 5.93 |  | 24,451 |  | 326 | 5.30 |
| Governments and official institutions |  | 14,220 |  | 168 | 4.70 |  | 12,801 |  | 156 | 4.83 |  | 7,579 |  | 74 | 3.84 |
| Time, savings and other |  | 41,328 |  | 366 | 3.50 |  | 40,444 |  | 328 | 3.22 |  | 32,624 |  | 202 | 2.46 |
| Total foreign interest-bearing deposits |  | 94,196 |  | 1,049 | 4.42 |  | 91,833 |  | 1,061 | 4.58 |  | 64,654 |  | 602 | 3.70 |
| Total interest-bearing deposits |  | 505,889 |  | 3,795 | 2.98 |  | 500,503 |  | 3,761 | 2.98 |  | 449,717 |  | 2,244 | 1.98 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account liabilities |  | 75,261 |  | 800 | 4.21 |  | 69,462 |  | 727 | 4.15 |  | 56,880 |  | 619 | 4.32 |
| Long-term debt ${ }^{(2)}$ |  | 140,756 |  | 1,844 | 5.24 |  | 136,769 |  | 1,791 | 5.24 |  | 99,601 |  | 1,251 | 5.03 |
| Total interest-bearing liabilities - excluding hedge impact |  | 1,127,654 |  | 11,961 | 4.21 |  | $\underline{1,136,616}$ |  | 12,134 | 4.24 |  | 970,338 |  | 7,905 | 3.24 |
| Net derivative (income) expense on liabilities |  |  |  | (69) |  |  |  |  | (48) |  |  |  |  | 254 |  |
| Total interest-bearing liabilities - including hedge impact |  | 1,127,654 |  | 11,892 | 4.19 |  | 1,136,616 |  | 12,086 | 4.23 |  | 970,338 |  | 8,159 | 3.34 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 174,356 |  |  |  |  | 176,348 |  |  |  |  | 179,205 |  |  |  |
| Other liabilities |  | 59,093 |  |  |  |  | 55,761 |  |  |  |  | 55,566 |  |  |  |
| Shareholders' equity |  | 134,047 |  |  |  |  | 129,262 |  |  |  |  | 99,948 |  |  |  |
| Total liabilities and shareholders' equity |  | $\xrightarrow{1,495,150}$ |  |  |  |  | $\xrightarrow{1,497,987}$ |  |  |  |  | $\xrightarrow{1,305,057}$ |  |  |  |
| Net interest spread |  |  |  |  | 2.24 |  |  |  |  | 2.21 |  |  |  |  | 2.40 |
| Impact of noninterest-bearing sources |  |  |  |  | 0.55 |  |  |  |  | 0.54 |  |  |  |  | 0.50 |
| Net interest income/yield on earning assets - excluding hedge impact |  |  |  | ¢ 9,084 | 2.79\% |  |  |  | 8 8,974 | 2.75\% |  |  | \$ | 8,327 | 2.90\% |
| Net impact of derivative hedge income (expense) |  |  |  | (129) | (0.04) |  |  |  | (80) | (0.02) |  |  |  | (225) | (0.08) |
| Net interest income/yield on earning assets |  |  |  | 8,955 | 2.75\% |  |  |  | 8 8,894 | $\underline{ }$ 2.73\% |  |  | \$ | $\xrightarrow{8,102}$ | 2.82\% |

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.
(2) Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(33)$ million, federal funds sold and securities purchased under agreements to resell \$(155) million, securities \$(5) million, commercial-domestic \$(11) million, commercial-foreign $\$ 5$ million, and other earning assets $\$ 1$ million in the fourth quarter of 2006. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 4$ million, consumer CDs and IRAs $\$ 196$ million, negotiable CDs, public funds and other time deposits $\$ 2$ million, banks located in foreign countries $\$(8)$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$(300)$ million, and long-term debt $\$ 37$ million in the fourth quarter of 2006. Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(28)$ million, federal funds sold and securities purchased under agreements to resell $\$(93)$ million, securities $\$(1)$ million, commercial-domestic $\$(22)$ million, commercial-foreign $\$ 7$ million, and other earning assets $\$ 9$ million in the third quarter of 2006. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 5$ million, consumer CDs and IRAs $\$ 223$ million, negotiable CDs, public funds and other time deposits $\$ 2$ million, banks located in foreign countries $\$(15)$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$(388)$ million, and long-term debt $\$ 125$ million in the third quarter of 2006. Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments \$(2) million, federal funds sold and securities purchased under agreements to resell \$(63) million, residential mortgage \$(1) million, commercial-domestic \$113 million, commercial-foreign \$2 million, and other earning assets \$(20) million in the fourth quarter of 2005. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$(1)$ million, consumer CDs and IRAs $\$ 201$ million, negotiable CDs, public funds and other time deposits $\$ 2$ million, banks located in foreign countries $\$ 30$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 64$ million, and longterm debt \$(42) million in the fourth quarter of 2005.
(3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(4) Includes consumer finance of $\$ 2.8$ billion and $\$ 2.9$ billion in the fourth and third quarters of 2006, and $\$ 2.9$ billion in the fourth quarter of 2005; and foreign consumer of $\$ 7.8$ billion and $\$ 8.1$ billion in the fourth and third quarters of 2006, and $\$ 3.7$ billion in the fourth quarter of 2005 .

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |  |  |
|  | Average Balance | Interest Income/ Expense | $\begin{aligned} & \text { Yield/ } / \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average Balance | Interest Income/ Expense | $\begin{aligned} & \text { Yield/ } / \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| Earning assets |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 15,611 | \$ 646 | 4.14\% | \$ 14,286 | \$ 472 | 3.30\% |
| Federal funds sold and securities purchased under agreements to resell | 175,334 | 7,823 | 4.46 | 169,132 | 5,012 | 2.96 |
| Trading account assets | 145,321 | 7,552 | 5.20 | 133,502 | 5,883 | 4.41 |
| Securities | 225,219 | 11,845 | 5.26 | 219,843 | 11,047 | 5.03 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |
| Residential mortgage | 207,879 | 11,608 | 5.58 | 173,773 | 9,424 | 5.42 |
| Credit card - domestic | 63,838 | 8,638 | 13.53 | 53,997 | 6,253 | 11.58 |
| Credit card - foreign | 9,141 | 1,147 | 12.55 | - | - | - |
| Home equity lines | 68,696 | 5,105 | 7.43 | 56,289 | 3,412 | 6.06 |
| Direct/Indirect consumer | 59,597 | 4,552 | 7.64 | 44,981 | 2,589 | 5.75 |
| Other consumer ${ }^{(2)}$ | 10,713 | 1,089 | 10.17 | 6,908 | 667 | 9.67 |
| Total consumer | 419,864 | 32,139 | 7.65 | 335,948 | 22,345 | 6.65 |
| Commercial - domestic | 151,231 | 10,897 | 7.21 | 128,034 | 8,266 | 6.46 |
| Commercial real estate | 36,939 | 2,740 | 7.42 | 34,304 | 2,046 | 5.97 |
| Commercial lease financing | 20,862 | 995 | 4.77 | 20,441 | 992 | 4.85 |
| Commercial - foreign | 23,521 | 1,674 | 7.12 | 18,491 | 1,292 | 6.99 |
| Total commercial | 232,553 | 16,306 | 7.01 | 201,270 | 12,596 | 6.26 |
| Total loans and leases | 652,417 | 48,445 | 7.43 | 537,218 | 34,941 | 6.50 |
| Other earning assets | 55,242 | 3,498 | 6.33 | 38,013 | 2,103 | 5.53 |
| Total earning assets ${ }^{(3)}$ | 1,269,144 | 79,809 | 6.29 | 1,111,994 | 59,458 | 5.35 |
| Cash and cash equivalents | 34,052 |  |  | 33,199 |  |  |
| Other assets, less allowance for loan and lease losses | 163,485 |  |  | 124,699 |  |  |
| Total assets | $\underline{\underline{\text { 1,466,681 }}}$ |  |  | $\underline{\underline{\$ 1,269,892}}$ |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |
| Savings | \$ 34,608 | \$ 269 | 0.78\% | \$ 36,602 | \$ 211 | 0.58\% |
| NOW and money market deposit accounts | 218,077 | 3,923 | 1.80 | 227,722 | 2,839 | 1.25 |
| Consumer CDs and IRAs | 144,738 | 6,022 | 4.16 | 124,385 | 4,091 | 3.29 |
| Negotiable CDs, public funds and other time deposits | 12,195 | 483 | 3.97 | 6,865 | 250 | 3.65 |
| Total domestic interest-bearing deposits | 409,618 | 10,697 | 2.61 | 395,574 | 7,391 | 1.87 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |
| Banks located in foreign countries | 34,985 | 1,982 | 5.67 | 22,945 | 1,202 | 5.24 |
| Governments and official institutions | 12,674 | 586 | 4.63 | 7,418 | 238 | 3.21 |
| Time, savings and other | 38,544 | 1,215 | 3.15 | 31,603 | 661 | 2.09 |
| Total foreign interest-bearing deposits | 86,203 | 3,783 | 4.39 | 61,966 | 2,101 | 3.39 |
| Total interest-bearing deposits | 495,821 | 14,480 | 2.92 | 457,540 | 9,492 | 2.08 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | 411,132 | 19,840 | 4.83 | 326,408 | 11,615 | 3.56 |
| Trading account liabilities | 64,689 | 2,640 | 4.08 | 57,689 | 2,364 | 4.10 |
| Long-term debt | 130,124 | 7,034 | 5.41 | 97,709 | 4,418 | 4.52 |
| Total interest-bearing liabilities ${ }^{(3)}$ | 1,101,766 | 43,994 | 3.99 | 939,346 | 27,889 | 2.97 |
| Noninterest-bearing sources: |  |  |  |  |  |  |
| Noninterest-bearing deposits | 177,174 |  |  | 174,892 |  |  |
| Other liabilities | 57,278 |  |  | 55,793 |  |  |
| Shareholders' equity | 130,463 |  |  | 99,861 |  |  |
| Total liabilities and shareholders' equity | $\underline{\text { \$1,466,681 }}$ |  |  | $\underline{\underline{\$ 1,269,892}}$ |  |  |
| Net interest spread |  |  | 2.30 |  |  | 2.38 |
| Impact of noninterest-bearing sources |  |  | 0.52 |  |  | 0.46 |
| Net interest income/yield on earning assets ${ }^{(4)}$ |  | $\underline{\mathbf{\$ 3 5 , 8 1 5}}$ | 2.82\% |  | \$31,569 | 2.84\% |

(1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(2) Includes consumer finance of $\$ 2.9$ billion and $\$ 3.1$ billion and foreign consumer of $\$ 7.8$ billion and $\$ 3.6$ billion for the years ended December 31,2006 and 2005.
(3) Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on the underlying assets \$(372) million and $\$ 704$ million for the years ended December 31, 2006 and 2005. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 106$ million and $\$ 1.3$ billion for the years ended December 31, 2006 and 2005.
(4) Interest income (FTE basis) for the year ended December 31, 2006 does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to Net Interest Income and net interest yield on earning assets of this retroactive tax adjustment was a reduction of $\$ 270$ million and 2 bps , respectively, for the year ended December 31, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for Net Interest Income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Derivative Hedge
Income/Expense ${ }^{(1)}$
(Dollars in millions)

|  | Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |  |  |
|  | Average Interest <br> Income/ <br> Balance <br> Expense  |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ | Average Balance | Interest <br> Income/ <br> Expense | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| Earning assets |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$ 15,611 | \$ 723 | 4.63\% | \$ 14,286 | \$ 476 | 3.33\% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ | 175,334 | 8,276 | 4.72 | 169,132 | 5,116 | 3.02 |
| Trading account assets | 145,321 | 7,552 | 5.20 | 133,502 | 5,883 | 4.41 |
| Securities ${ }^{(2)}$ | 225,219 | 11,853 | 5.26 | 219,843 | 11,057 | 5.03 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |
| Residential mortgage ${ }^{(2)}$ | 207,879 | 11,608 | 5.58 | 173,773 | 9,405 | 5.41 |
| Credit card - domestic | 63,838 | 8,638 | 13.53 | 53,997 | 6,253 | 11.58 |
| Credit card - foreign | 9,141 | 1,147 | 12.55 | - | - | - |
| Home equity lines | 68,696 | 5,105 | 7.43 | 56,289 | 3,412 | 6.06 |
| Direct/Indirect consumer | 59,597 | 4,552 | 7.64 | 44,981 | 2,589 | 5.75 |
| Other consumer ${ }^{(4)}$ | 10,713 | 1,089 | 10.17 | 6,908 | 667 | 9.67 |
| Total consumer | 419,864 | 32,139 | 7.65 | 335,948 | 22,326 | 6.65 |
| Commercial - domestic ${ }^{(2)}$ | 151,231 | 10,743 | 7.10 | 128,034 | 7,323 | 5.72 |
| Commercial real estate | 36,939 | 2,740 | 7.42 | 34,304 | 2,046 | 5.97 |
| Commercial lease financing | 20,862 | 995 | 4.77 | 20,441 | 992 | 4.85 |
| Commercial - foreign ${ }^{(2)}$ | 23,521 | 1,660 | 7.06 | 18,491 | 1,288 | 6.97 |
| Total commercial | 232,553 | 16,138 | 6.94 | 201,270 | 11,649 | 5.79 |
| Total loans and leases | 652,417 | 48,277 | 7.40 | 537,218 | 33,975 | 6.32 |
| Other earning assets ${ }^{(2)}$ | 55,242 | 3,500 | 6.33 | 38,013 | 2,247 | 5.91 |
| Total earning assets - excluding hedge impact | 1,269,144 | 80,181 | 6.32 | 1,111,994 | 58,754 | 5.28 |
| Net derivative income (expense) on assets |  | (372) |  |  | 704 |  |
| Total earning assets - including hedge impact | 1,269,144 | 79,809 | 6.29 | 1,111,994 | 59,458 | 5.35 |
| Cash and cash equivalents | 34,052 |  |  | 33,199 |  |  |
| Other assets, less allowance for loan and lease losses | 163,485 |  |  | 124,699 |  |  |
| Total assets | \$1,466,681 |  |  | \$1,269,892 |  |  |

Interest-bearing liabilities

| Domestic interest-bearing deposits: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | \$ 34,608 | \$ 269 | 0.78\% | \$ 36,602 | \$ 211 | 0.58\% |
| NOW and money market deposit accounts ${ }^{(2)}$ | 218,077 | 3,911 | 1.79 | 227,722 | 2,821 | 1.24 |
| Consumer CDs and IRAs ${ }^{(2)}$ | 144,738 | 5,285 | 3.65 | 124,385 | 3,151 | 2.53 |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 12,195 | 475 | 3.90 | 6,865 | 187 | 2.74 |
| Total domestic interest-bearing deposits | 409,618 | 9,940 | 2.43 | 395,574 | 6,370 | 1.61 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 34,985 | 1,971 | 5.64 | 22,945 | 1,055 | 4.60 |
| Governments and official institutions | 12,674 | 586 | 4.63 | 7,418 | 238 | 3.21 |
| Time, savings and other | 38,544 | 1,215 | 3.15 | 31,603 | 661 | 2.09 |
| Total foreign interest-bearing deposits | 86,203 | 3,772 | 4.38 | 61,966 | 1,954 | 3.15 |
| Total interest-bearing deposits | 495,821 | 13,712 | 2.77 | 457,540 | 8,324 | 1.82 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings ${ }^{(2)}$ | 411,132 | 20,773 | 5.05 | 326,408 | 11,191 | 3.43 |
| Trading account liabilities | 64,689 | 2,640 | 4.08 | 57,689 | 2,364 | 4.10 |
| Long-term debt ${ }^{(2)}$ | 130,124 | 6,763 | 5.20 | 97,709 | 4,675 | 4.79 |
| Total interest-bearing liabilities - excluding hedge impact | 1,101,766 | 43,888 | 3.98 | 939,346 | 26,554 | 2.83 |
| Net derivative expense on liabilities |  | 106 |  |  | 1,335 |  |
| Total interest-bearing liabilities - including hedge impact | 1,101,766 | 43,994 | 3.99 | 939,346 | 27,889 | 2.97 |
| Noninterest-bearing sources: |  |  |  |  |  |  |
| Noninterest-bearing deposits | 177,174 |  |  | 174,892 |  |  |
| Other liabilities | 57,278 |  |  | 55,793 |  |  |
| Shareholders' equity | 130,463 |  |  | 99,861 |  |  |
| Total liabilities and shareholders' equity | $\underline{\underline{\text { 1,466,681 }}}$ |  |  | $\underline{\underline{\$ 1,269,892}}$ |  |  |
| Net interest spread |  |  | 2.34 |  |  | 2.45 |
| Impact of noninterest-bearing sources |  |  | 0.52 |  |  | 0.45 |
| Net interest income/yield on earning assets - excluding hedge impact |  | $\underline{\text { \$36,293 }}$ | 2.86\% |  | \$32,200 | 2.90\% |
| Net impact of derivative hedge income (expense) |  | (478) | (0.04) |  | (631) | (0.06) |
| Net interest income/yield on earning assets ${ }^{(5)}$ |  | $\underline{\underline{\mathbf{3 5 , 8 1 5}}}$ | 2.82\% |  | $\underline{\underline{\$ 31,569}}$ | 2.84\% |

[^4](2) Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(77)$ million, federal funds sold and securities purchased under agreements to resell $\$(453)$ million, securities $\$(8)$ million, commercial-domestic $\$ 154$ million, commercial-foreign $\$ 14$ million, and other earning assets $\$(2)$ million for the year ended December 31, 2006. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 12$ million, consumer CDs and IRAs $\$ 737$ million, negotiable CDs, public funds and other time deposits $\$ 8$ million, banks located in foreign countries $\$ 11$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$(933)$ million, and long-term debt $\$ 271$ million for the year ended December 31, 2006. Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on time deposits placed and other short-term investments $\$(4)$ million, federal funds sold and securities purchased under agreements to resell \$(104) million, securities $\$(10)$ million, residential mortgages $\$ 19$ million, commercial-domestic $\$ 943$ million, commercial-foreign $\$ 4$ million, and other earning assets $\$(144)$ million for the year ended December 31, 2005. Interest expense excludes the impact of interest rate risk management contracts which increased (decreased) interest expense on NOW and money market deposit accounts $\$ 18$ million, consumer CDs and IRAs $\$ 940$ million, negotiable CDs, public funds and other time deposits $\$ 63$ million, banks located in foreign countries $\$ 147$ million, federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings $\$ 424$ million, and long-term debt $\$(257)$ million for the year ended December 31, 2005.
(3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(4) Includes consumer finance of $\$ 2.9$ billion and $\$ 3.1$ billion and foreign consumer of $\$ 7.8$ and $\$ 3.6$ billion for the years ended December 31,2006 and 2005.
(5) Interest income (FTE basis) for the year ended December 31, 2006 does not include the cumulative tax charge resulting from a change in tax legislation relating to extraterritorial tax income and foreign sales corporation regimes. The FTE impact to Net Interest Income and net interest yield on earning assets of this retroactive tax adjustment was a reduction of $\$ 270$ million and 2 bps, respectively, for the year ended December 31, 2006. Management has excluded this one-time impact to provide a more comparative basis of presentation for Net Interest Income and net interest yield on earning assets on a FTE basis. The impact on any given future period is not expected to be material.

Certain prior period amounts have been reclassified to conform to current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.


Fourth Quarter 2006


[^5]This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Segment Results ${ }^{(1)}$

| (Dollars in millions; except as noted) | Year Ended December 31 |  | Fourth Quarter 2006 | Third Quarter 2006 | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | 2006 | 2005 |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ 21,100 | \$ 16,898 | \$ 5,312 | \$ 5,243 | \$ 5,199 | \$ 5,346 | \$ 4,343 |
| Noninterest income |  |  |  |  |  |  |  |
| Card income | 13,504 | 5,084 | 3,513 | 3,265 | 3,464 | 3,262 | 1,325 |
| Service charges | 5,343 | 4,996 | 1,394 | 1,410 | 1,349 | 1,190 | 1,261 |
| Mortgage banking income | 877 | 1,012 | 247 | 215 | 210 | 205 | 271 |
| All other income | 867 | 333 | 163 | 310 | 257 | 137 | 95 |
| Total noninterest income | 20,591 | 11,425 | 5,317 | 5,200 | 5,280 | 4,794 | 2,952 |
| Total revenue ${ }^{(2)}$ | 41,691 | 28,323 | 10,629 | 10,443 | 10,479 | 10,140 | 7,295 |
| Provision for credit losses | 5,172 | 4,243 | 1,752 | 1,144 | 1,029 | 1,247 | 1,291 |
| Gains (losses) on sales of debt securities | (1) | (2) | - | - | - | (1) | (1) |
| Noninterest expense | 18,830 | 13,124 | 4,873 | 4,730 | 4,542 | 4,685 | 3,285 |
| Income before income taxes ${ }^{(2)}$ | 17,688 | 10,954 | 4,004 | 4,569 | 4,908 | 4,207 | 2,718 |
| Income tax expense | 6,517 | 3,933 | 1,477 | 1,680 | 1,801 | 1,559 | 969 |
| Net income | \$ 11,171 | \$ 7,021 | $\underline{\text { \$ 2,527 }}$ | \$ 2,889 | \$ 3,107 | \$ 2,648 | \$ 1,749 |
| Shareholder value added | \$ 5,738 | \$ 4,318 | \$ 1,192 | \$ 1,542 | \$ 1,753 | \$ 1,251 | \$ 1,009 |
| Net interest yield ${ }^{(2)}$ | 6.42\% | 5.65\% | 6.48\% | 6.33\% | 6.31\% | 6.58\% | 5.78\% |
| Return on average equity | 17.70 | 23.73 | 16.27 | 18.42 | 19.71 | 16.41 | 22.05 |
| Efficiency ratio ${ }^{(2)}$ | 45.17 | 46.34 | 45.84 | 45.31 | 43.33 | 46.21 | 45.03 |
| Balance Sheet |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |
| Total loans and leases | \$192,072 | \$144,027 | \$200,063 | \$193,845 | \$187,607 | \$186,604 | \$149,251 |
| Total earning assets ${ }^{(3)}$ | 328,528 | 298,904 | 325,295 | 328,877 | 330,559 | 329,421 | 297,894 |
| Total assets ${ }^{(3)}$ | 390,257 | 326,243 | 384,725 | 390,496 | 393,179 | 392,715 | 325,511 |
| Total deposits | 330,072 | 306,098 | 325,697 | 330,368 | 333,999 | 330,269 | 306,616 |
| Allocated equity | 63,121 | 29,581 | 61,617 | 62,239 | 63,243 | 65,435 | 31,464 |
| Period End |  |  |  |  |  |  |  |
| Total loans and leases | \$206,040 | \$151,657 | \$206,040 | \$195,728 | \$189,214 | \$183,836 | \$151,657 |
| Total earning assets ${ }^{(3)}$ | 319,552 | 302,619 | 319,552 | 331,734 | 328,607 | 338,576 | 302,619 |
| Total assets ${ }^{(3)}$ | 382,392 | 331,259 | 382,392 | 394,920 | 393,991 | 401,126 | 331,259 |
| Total deposits | 327,236 | 306,101 | 327,236 | 330,789 | 336,841 | 340,463 | 306,101 |
| Period End (in billions) |  |  |  |  |  |  |  |
| Mortgage servicing portfolio | \$ 333.0 | \$ 296.8 | \$ 333.0 | \$ 323.3 | \$ 313.0 | \$ 302.4 | \$ 296.8 |

[^6]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results - GAAP (Purchase View)
(Dollars in millions)



[^7]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results - GAAP (Purchase View)
(Dollars in millions)



[^8]Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results - Pro Forma View ${ }^{(1)}$
(Dollars in millions)



[^9]This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking Business Results: Customer Relationship View
(Dollars in millions)
GAAP (Purchase View) ${ }^{(1)}$

|  | Three Months Ended December 31, 2006 |  |  |  |  | Three Months Ended December 31, 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Consumer |  | Mass Market and Small Business Banking |  | Total |  | Consumer |  | Mass Market and Small Business Banking |  |
| Net interest income ${ }^{(2)}$ | \$ 5,312 |  | 4,459 | \$ | 853 |  | \$ 4,343 |  | \$ 3,668 | \$ | 675 |
| Noninterest income | 5,317 |  | 4,760 |  | 557 |  | 2,952 |  | 2,577 |  | 375 |
| Total revenue ${ }^{(2)}$ | 10,629 |  | 9,219 |  | 1,410 |  | 7,295 |  | 6,245 |  | 1,050 |
| Provision for credit losses | 1,752 |  | 1,520 |  | 232 |  | 1,291 |  | 1,200 |  | 91 |
| Gains (losses) on sales of debt securities | - |  | - |  | - |  | (1) |  | (1) |  | - |
| Noninterest expense | 4,873 |  | 4,418 |  | 455 |  | 3,285 |  | 2,869 |  | 416 |
| Income before income taxes ${ }^{(2)}$ | 4,004 |  | 3,281 |  | 723 |  | 2,718 |  | 2,175 |  | 543 |
| Income tax expense | 1,477 |  | 1,210 |  | 267 |  | 969 |  | 775 |  | 194 |
| Net income | \$ 2,527 |  | 2,071 | \$ | 456 |  | \$ 1,749 |  | \$ 1,400 | \$ | 349 |


|  | Year Ended December 31, 2006 |  |  |  | Year Ended December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Consumer | Mass Market and Small Business Banking |  | Total | Consumer | Mass Market and Small Business Banking |  |
| Net interest income ${ }^{(2)}$ | \$21,100 | \$17,872 | \$ | 3,228 | \$16,898 | \$14,455 | \$ | 2,443 |
| Noninterest income | 20,591 | 18,474 |  | 2,117 | 11,425 | 9,879 |  | 1,546 |
| Total revenue ${ }^{(2)}$ | 41,691 | 36,346 |  | 5,345 | 28,323 | 24,334 |  | 3,989 |
| Provision for credit losses | 5,172 | 4,418 |  | 754 | 4,243 | 3,961 |  | 282 |
| Gains (losses) on sales of debt securities | (1) | (1) |  | - | (2) | (2) |  | - |
| Noninterest expense | 18,830 | 17,080 |  | 1,750 | 13,124 | 11,560 |  | 1,564 |
| Income before income taxes ${ }^{(2)}$ | 17,688 | 14,847 |  | 2,841 | 10,954 | 8,811 |  | 2,143 |
| Income tax expense | 6,517 | 5,466 |  | 1,051 | 3,933 | 3,167 |  | 766 |
| Net income | \$11,171 | \$ 9,381 | \$ | 1,790 | \$ 7,021 | \$ 5,644 | \$ | 1,377 |

## Pro Forma View ${ }^{(3)}$

|  | Three Months Ended December 31, 2005 |  |  |  |  |  | Year Ended December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Consumer |  | Mass Market and Small Business Banking |  | Total | Consumer | Mass Market and Small Business Banking |  |
| Net interest income ${ }^{(2)}$ |  | \$ 5,166 |  | \$ 4,421 | \$ | 745 | \$20,140 | \$ 17,423 | \$ | 2,717 |
| Noninterest income |  | 4,676 |  | 4,232 |  | 444 | 18,707 | 16,914 |  | 1,793 |
| Total revenue ${ }^{(2)}$ |  | 9,842 |  | 8,653 |  | 1,189 | 38,847 | 34,337 |  | 4,510 |
| Provision for credit losses |  | 1,510 |  | 1,365 |  | 145 | 5,182 | 4,749 |  | 433 |
| Gains (losses) on sales of debt securities |  | (1) |  | (1) |  | - | (2) | (2) |  | - |
| Noninterest expense |  | 4,941 |  | 4,471 |  | 470 | 19,016 | 17,246 |  | 1,770 |
| Income before income taxes ${ }^{(2)}$ |  | 3,390 |  | 2,816 |  | 574 | 14,647 | 12,340 |  | 2,307 |
| Income tax expense |  | 1,210 |  | 1,005 |  | 205 | 5,261 | 4,436 |  | 825 |
| Net income |  | \$ 2,180 |  | \$ 1,811 | \$ | 369 | \$ 9,386 | \$ 7,904 | \$ | 1,482 |

[^10]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Consumer and Small Business Banking - Key Indicators
(Dollars in millions; except as noted)

|  | Year Ended December 31 |  | Fourth Quarter 2006 | Third Quarter 2006 | Second Quarter 2006 | First Quarter 2006 | Fourth Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 |  |  |  |  |  |
| Deposits Key Indicators |  |  |  |  |  |  |  |
| Average Deposit Balances |  |  |  |  |  |  |  |
| Checking | \$125,610 | \$123,211 | \$123,536 | \$124,834 | \$127,754 | \$126,355 | \$125,515 |
| Savings | 31,445 | 31,970 | 30,040 | 31,209 | 32,453 | 32,104 | 31,898 |
| MMS | 72,007 | 69,556 | 67,355 | 70,339 | 73,532 | 76,925 | 71,941 |
| CD's \& IRA's | 90,211 | 73,763 | 94,296 | 92,644 | 88,932 | 84,842 | 69,382 |
| Foreign and other | 10,799 | 7,598 | 10,470 | 11,342 | 11,328 | 10,043 | 7,880 |
| Total | $\underline{\text { \$330,072 }}$ | \$306,098 | $\underline{\text { \$325,697 }}$ | \$330,368 | \$333,999 | \$330,269 | \$306,616 |
| Average cumulative balances migrated to Premier Banking and Investments | \$ 48,477 | \$ 39,278 | \$ 50,573 | \$ 49,178 | \$ 47,900 | \$ 46,202 | \$ 43,969 |
| Deposit Spreads (excludes noninterest costs) |  |  |  |  |  |  |  |
| Checking | 4.22\% | 4.18\% | 4.26\% | 4.23\% | 4.21\% | 4.18\% | 4.16\% |
| Savings | 3.46 | 3.92 | 3.68 | 3.42 | 3.38 | 3.36 | 3.53 |
| MMS | 2.84 | 1.96 | 3.25 | 2.87 | 2.75 | 2.53 | 2.69 |
| CD's \& IRA's | 1.19 | 0.88 | 1.11 | 1.20 | 1.25 | 1.21 | 1.19 |
| Foreign and other | 4.03 | 3.84 | 4.30 | 4.08 | 4.05 | 3.67 | 4.19 |
| Total | 3.00 | 2.83 | 3.07 | 3.00 | 3.00 | 2.92 | 3.06 |
| Net new checking (units in thousands) | 2,411 | 2,301 | 363 | 744 | 701 | 603 | 426 |
| Debit purchase volumes | \$169,026 | \$141,910 | \$ 45,121 | \$ 42,790 | \$ 42,596 | \$ 38,519 | \$ 39,623 |
| Online Banking (end of period) |  |  |  |  |  |  |  |
| Active accounts (units in thousands) | 21,250 | 14,698 | 21,250 | 20,576 | 19,806 | 19,643 | 14,698 |
| Active billpay accounts (units in thousands) | 11,101 | 7,281 | 11,101 | 10,838 | 10,410 | 10,088 | 7,281 |
| Credit Key Indicators |  |  |  |  |  |  |  |
| Managed Card - US Consumer and Business Card |  |  |  |  |  |  |  |
| Gross interest yield | 12.74\% | 11.75\% | 13.00\% | 12.87\% | 12.54\% | 12.56\% | 12.17\% |
| Risk adjusted margin ${ }^{(1)}$ | 9.35 | 7.08 | 8.74 | 8.83 | 9.49 | 10.39 | 4.37 |
| Loss rates | 3.85 | 6.87 | 4.56 | 4.18 | 3.56 | 3.07 | 9.35 |
| Average outstandings (in millions) | \$145,902 | \$ 61,052 | \$147,707 | \$146,287 | \$144,198 | \$145,384 | \$ 62,337 |
| New account growth (in thousands) | 9,508 | 5,312 | 2,492 | 2,520 | 2,332 | 2,164 | 929 |
| Purchase volumes (in millions) | \$221,682 | \$ 93,967 | \$ 60,948 | \$ 57,129 | \$ 54,751 | \$ 48,854 | \$ 26,051 |
| Delinquencies |  |  |  |  |  |  |  |
| 30 Day | 5.47\% | 4.13\% | 5.47\% | 5.13\% | 4.71\% | 4.47\% | 4.13\% |
| 60 Day | 3.79 | 2.89 | 3.79 | 3.47 | 3.23 | 3.01 | 2.89 |
| Mortgage |  |  |  |  |  |  |  |
| Mortgage originations (in millions) ${ }^{(2)}$ | \$ 85,507 | \$ 86,778 | \$ 23,701 | \$ 21,222 | \$ 23,372 | \$ 17,212 | \$ 20,662 |
| Mortgage servicing rights |  |  |  |  |  |  |  |
| Period end balance (in millions) | 2,869 | 2,658 | 2,869 | 2,932 | 3,083 | 2,925 | 2,658 |
| Capitalized mortgage servicing rights (\% of loans serviced) | $\begin{aligned} & 125 \\ & \text { bps } \end{aligned}$ | 122 bps | $\begin{aligned} & 125 \\ & \text { bps } \end{aligned}$ | 127 bps | 139 bps | 132 bps | 122 bps |
| Mortgage loans serviced for investors (in billions) | \$ 230 | \$ 218 | \$ 230 | \$ 230 | \$ 221 | \$ 221 | \$ 218 |
| Home equity originations (in millions) ${ }^{(2)}$ | 80,809 | 71,978 | 20,425 | 20,681 | 21,141 | 18,562 | 19,578 |

(1) Reflects margin and noninterest revenue, adjusted for loss rates.
(2) Includes originations across all business segments.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Bank of America has the largest active online banking customer base with 21.3 million subscribers.
Bank of America uses a strict Active User standard-customers must have used our online services within the last 90 days.
11.1 million active bill pay users paid $\$ 50.6$ billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 376 companies are presenting 23.2 million e-bills per quarter.



Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - GAAP (Purchase View)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  | Fourth Quarter 2006 | Third Quarter 2006 | SecondQuarter2006 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 |  |
|  | 2006 |  | 2005 |  |  |  |  |  |  |
| Key Measures - Card Services Data ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |
| Managed Income Statement |  |  |  |  |  |  |  |  |  |
| Held total revenue | \$ 21,485 | \$ | 8,590 | \$ 5,456 | \$ 5,330 | \$ 5,466 | \$ 5,233 | S | 2,245 |
| Securitizations impact | 3,363 |  | 434 | 1,023 | 908 | 778 | 654 |  | 63 |
| Managed total revenue | \$ 24,848 | \$ | 9,024 | \$ 6,479 | \$ 6,238 | \$ 6,244 | \$ 5,887 | \$ | 2,308 |
| \% of average managed outstandings | 13.0\% |  | 14.8\% | 13.0\% | 12.8\% | 13.3\% | 12.8\% |  | 14.7\% |
| Held provision for credit losses | \$ 4,727 | \$ | 3,999 | \$ 1,585 | \$ 1,032 | \$ 956 | \$ 1,154 | \$ | 1,191 |
| Securitizations impact | 3,363 |  | 434 | 1,023 | 908 | 778 | 654 |  | 63 |
| Managed credit impact | \$ 8,090 | \$ | 4,433 | \$ 2,608 | \$ 1,940 | \$ 1,734 | \$ 1,808 | \$ | 1,254 |
| \% of average managed outstandings | 4.2\% |  | 7.3\% | 5.2\% | 4.0\% | 3.7\% | 3.9\% |  | 8.0\% |
| Held noninterest expense | \$ 7,827 | \$ | 2,968 | \$ 2,011 | \$ 1,956 | \$ 1,844 | \$ 2,016 | \$ | 711 |
| Securitizations impact | - |  | - | - | - | - | - |  | - |
| Managed noninterest expense | \$ 7,827 | \$ | 2,968 | $\underline{\text { \$ 2,011 }}$ | \$ 1,956 | \$ 1,844 | \$ 2,016 | \$ | 711 |
| \% of average managed outstandings | 4.1\% |  | 4.9\% | 4.0\% | 4.0\% | 3.9\% | 4.4\% |  | 4.5\% |
| Held income before income taxes | \$ 8,931 | \$ | 1,623 | \$ 1,860 | \$ 2,342 | \$ 2,666 | \$ 2,063 | \$ | 343 |
| Securitizations impact | - |  | - | - | - | - | - |  | - |
| Managed income before income taxes | \$ 8,931 | \$ | 1,623 | $\underline{\text { \$ 1,860 }}$ | \$ 2,342 | \$ 2,666 | \$ 2,063 | \$ | 343 |
| \% of average managed outstandings | 4.7\% |  | 2.7\% | 3.7\% | 4.8\% | 5.7\% | 4.5\% |  | 2.2\% |
| Shareholder Value Added - Managed | \$ 1,847 | \$ | 7 | \$ 238 | \$ 524 | \$ 725 | \$ 360 | \$ | (54) |
| Merchant Acquiring Business: |  |  |  |  |  |  |  |  |  |
| Processing volume | \$373,923 |  | 52,938 | \$91,326 | \$97,044 | \$97,229 | \$88,324 |  | 01,601 |
| Total transactions (units in thousands) | 8,131 |  | 7,416 | 2,074 | 2,101 | 2,069 | 1,887 |  | 2,058 |

(1) Beginning with the first quarter of 2006, Card Services includes U.S. Consumer and Business Card, Unsecured Lending, International Card Operations and Merchant Services. Prior to January 1, 2006, Card Services included only U.S. Consumer Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - GAAP (Purchase View) continued

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | Third Quarter 2006 | Second Quarter 2006 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 |
|  | 2006 | 2005 |  |  |  |  |  |
| $\underline{\text { Key Measures - Card Services Data }{ }^{(1)}}$ |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |
| Period End: |  |  |  |  |  |  |  |
| On-balance sheet | \$101,532 | \$61,397 | \$101,532 | \$ 96,173 | \$ 93,217 | \$ 90,533 | \$61,397 |
| Securitizations impact | 101,865 | 2,239 | 101,865 | 98,683 | 96,848 | 94,359 | 2,239 |
| Managed | \$203,397 | \$63,636 | $\underline{\text { \$203,397 }}$ | \$194,856 | \$190,065 | \$184,892 | \$63,636 |
| Average: |  |  |  |  |  |  |  |
| On-balance sheet | \$ 95,256 | \$56,072 | \$ 97,997 | \$ 95,948 | \$ 93,115 | \$ 93,910 | \$59,479 |
| Securitizations impact | 96,238 | 5,051 | 99,765 | 97,371 | 94,952 | 92,776 | 2,865 |
| Managed | $\underline{\underline{\text { 191,494 }}}$ | $\underline{\underline{\$ 61,123}}$ | \$197,762 | \$193,319 | $\underline{\underline{\text { 188,067 }}}$ | \$186,686 | $\underline{\underline{\$ 62,344}}$ |
| Credit Ouality |  |  |  |  |  |  |  |
| Charge-Offs \$: |  |  |  |  |  |  |  |
| Held net charge-offs | \$ 3,871 | \$ 3,759 | \$ 1,195 | \$ 1,094 | \$ 904 | \$ 678 | \$ 1,406 |
| Securitizations impact | 3,363 | 434 | 1,023 | 908 | 778 | 654 | 63 |
| Managed card services net losses | \$ 7,234 | \$4,193 | \$ 2,218 | \$ 2,002 | \$ 1,682 | \$ 1,332 | \$ 1,469 |
| Charge-Offs \%: |  |  |  |  |  |  |  |
| Held net charge-offs | 4.06\% | 6.70\% | 4.84\% | 4.52\% | 3.89\% | 2.93\% | 9.38\% |
| Securitizations impact | (0.28) | 0.16 | (0.39) | (0.41) | (0.30) | (0.04) | (0.03) |
| Managed card services net losses | 3.78\% | 6.86\% | 4.45\% | 4.11\% | 3.59\% | 2.89\% | 9.35\% |
| 30+ Delinquency \$: |  |  |  |  |  |  |  |
| Held delinquency | \$ 5,433 | \$ 2,585 | \$ 5,433 | \$ 5,123 | \$ 4,528 | \$ 3,834 | \$ 2,585 |
| Securitizations impact | 5,067 | 42 | 5,067 | 4,429 | 4,141 | 4,241 | 42 |
| Managed delinquency | \$ 10,500 | \$2,627 | \$ 10,500 | \$ 9,552 | \$ 8,669 | \$ 8,075 | \$2,627 |
| 30+ Delinquency \%: |  |  |  |  |  |  |  |
| Held delinquency | 5.35\% | 4.21\% | 5.35\% | 5.33\% | 4.86\% | 4.23\% | 4.21\% |
| Securitizations impact | (0.19) | (0.08) | (0.19) | (0.43) | (0.30) | 0.14 | (0.08) |
| Managed delinquency | 5.16\% | 4.13\% | 5.16\% | 4.90\% | 4.56\% | 4.37\% | 4.13\% |
| 90+ Delinquency \$: |  |  |  |  |  |  |  |
| Held delinquency | \$ 2,651 | \$ 1,232 | \$ 2,651 | \$ 2,408 | \$ 2,208 | \$ 1,752 | \$ 1,232 |
| Securitizations impact | 2,394 | 20 | 2,394 | 1,994 | 1,980 | 1,926 | 20 |
| Managed delinquency | \$ 5,045 | \$ 1,252 | \$ 5,045 | \$ 4,402 | \$ 4,188 | \$ 3,678 | \$ 1,252 |
| 90+ Delinquency \%: |  |  |  |  |  |  |  |
| Held delinquency | 2.61\% | 2.01\% | 2.61\% | 2.50\% | 2.37\% | 1.94\% | 2.01\% |
| Securitizations impact | (0.13) | (0.04) | (0.13) | (0.24) | (0.17) | 0.05 | (0.04) |
| Managed delinquency | 2.48\% | 1.97\% | 2.48\% | 2.26\% | 2.20\% | 1.99\% | 1.97\% |

(1) Beginning with the first quarter of 2006, Card Services includes U.S. Consumer and Business Card, Unsecured Lending, International Card Operations and Merchant Services. Prior to January 1, 2006, Card Services included only U.S. Consumer Credit Card.

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Bank of America Corporation
Card Services Results - Pro Forma View

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  | Fourth Quarter 2006 | ThirdQuarter2006 | Second Quarter 2006 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ | Fourth Quarter 2005 |
|  | 2006 | 2005 |  |  |  |  |  |
| Key Measures - Card Services Data ${ }^{(1)}$ |  |  |  |  |  |  |  |
| Managed Income Statement |  |  |  |  |  |  |  |
| Held total revenue | \$ 21,485 | \$ 18,818 | \$ 5,456 | \$ 5,330 | \$ 5,466 | \$ 5,233 | \$ 4,760 |
| Securitizations impact | 3,363 | 4,940 | 1,023 | 908 | 778 | 654 | 1,493 |
| Managed total revenue | \$ 24,848 | \$ 23,758 | \$ 6,479 | \$ 6,238 | \$ 6,244 | \$ 5,887 | \$ 6,253 |
| \% of average managed outstandings | 13.0\% | 13.3\% | 13.0\% | 12.8\% | 13.3\% | 12.8\% | 13.4\% |
| Held provision for credit losses | \$ 4,727 | \$ 4,909 | \$ 1,585 | \$ 1,032 | \$ 956 | \$ 1,154 | \$ 1,401 |
| Securitizations impact | 3,363 | 4,940 | 1,023 | 908 | 778 | 654 | 1,493 |
| Managed credit impact | \$ 8,090 | \$ 9,849 | \$ 2,608 | \$ 1,940 | \$ 1,734 | \$ 1,808 | \$ 2,894 |
| \% of average managed outstandings | 4.2\% | 5.5\% | 5.2\% | 4.0\% | 3.7\% | 3.9\% | 6.2\% |
| Held noninterest expense | \$ 7,827 | \$ 8,860 | \$ 2,011 | \$ 1,956 | \$ 1,844 | \$ 2,016 | \$ 2,367 |
| Securitizations impact | - | - | - | - | - | - | - |
| Managed noninterest expense | \$ 7,827 | \$ 8,860 | \$ 2,011 | \$ 1,956 | \$ 1,844 | \$ 2,016 | \$ 2,367 |
| \% of average managed outstandings | 4.1\% | 4.9\% | 4.0\% | 4.0\% | 3.9\% | 4.4\% | 5.1\% |
| Held income before income taxes | \$ 8,931 | \$ 5,049 | \$ 1,860 | \$ 2,342 | \$ 2,666 | \$ 2,063 | \$ 992 |
| Securitizations impact | - | - | - | - | - | - | - |
| Managed income before income taxes | \$ 8,931 | \$ 5,049 | \$ 1,860 | \$ 2,342 | \$ 2,666 | \$ 2,063 | \$ 992 |
| \% of average managed outstandings | 4.7\% | 2.8\% | 3.7\% | 4.8\% | 5.7\% | 4.5\% | 2.1\% |
| Shareholder Value Added - Managed | \$ 1,847 | \$ (182) | \$ 238 | \$ 524 | \$ 725 | \$ 360 | \$ (235) |
| Merchant Acquiring Business: |  |  |  |  |  |  |  |
| Processing volume | \$373,923 | \$352,938 | \$91,326 | \$97,044 | \$97,229 | \$88,324 | \$101,601 |
| Total transactions (units in thousands) | 8,131 | 7,416 | 2,074 | 2,101 | 2,069 | 1,887 | 2,058 |

(1) Card Services includes U.S. Consumer and Business Card, Unsecured Lending, International Card Operations and Merchant Services.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - Pro Forma View continued

| (Dollars in millions) | Year Ended December 31 |  | Fourth Quarter 2006 | Third Quarter 2006 | Second Quarter 2006 | FirstQuarter2006 | Fourth Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | 2006 | 2005 |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |
| Period End: |  |  |  |  |  |  |  |
| On-balance sheet | \$101,532 | \$ 96,756 | \$101,532 | \$ 96,173 | \$ 93,217 | \$ 90,533 | \$ 96,756 |
| Securitizations impact | 101,865 | 92,481 | 101,865 | 98,683 | 96,848 | 94,359 | 92,481 |
| Managed | \$203,397 | \$189,237 | $\underline{\underline{\$ 203,397}}$ | \$194,856 | \$190,065 | \$184,892 | \$189,237 |
| Average: |  |  |  |  |  |  |  |
| On-balance sheet | \$ 95,256 | \$ 87,258 | \$ 97,997 | \$ 95,948 | \$ 93,115 | \$ 93,910 | \$ 93,216 |
| Securitizations impact | 96,238 | 91,804 | 99,765 | 97,371 | 94,952 | 92,776 | 92,040 |
| Managed | \$191,494 | \$179,062 | \$197,762 | \$193,319 | \$188,067 | \$186,686 | \$185,256 |
| Credit Quality: |  |  |  |  |  |  |  |
| Charge-Offs \$: |  |  |  |  |  |  |  |
| Held net charge-offs | \$ 3,871 | \$ 4,953 | \$ 1,195 | \$ 1,094 | \$ 904 | \$ 678 | \$ 1,799 |
| Securitizations impact | 3,363 | 4,940 | 1,023 | 908 | 778 | 654 | 1,493 |
| Managed card services net losses | \$ 7,234 | \$ 9,893 | \$ 2,218 | \$ 2,002 | \$ 1,682 | \$ 1,332 | \$ 3,292 |
| Charge-Offs \%: |  |  |  |  |  |  |  |
| Held net charge-offs | 4.06\% | 5.68\% | 4.84\% | 4.52\% | 3.89\% | 2.93\% | 7.66\% |
| Securitizations impact | (0.28) | (0.16) | (0.39) | (0.41) | (0.30) | (0.04) | (0.61) |
| Managed card services net losses | 3.78\% | 5.52\% | 4.45\% | 4.11\% | 3.59\% | 2.89\% | 7.05\% |
| 30+ Delinquency \$: |  |  |  |  |  |  |  |
| Held delinquency | \$ 5,433 | \$ 3,668 | \$ 5,433 | \$ 5,123 | \$ 4,528 | \$ 3,834 | \$ 3,668 |
| Securitizations impact | 5,067 | 3,825 | 5,067 | 4,429 | 4,141 | 4,241 | 3,825 |
| Managed delinquency | \$ 10,500 | \$ 7,493 | \$ 10,500 | \$ 9,552 | \$ 8,669 | \$ 8,075 | \$ 7,493 |
| 30+ Delinquency \%: |  |  |  |  |  |  |  |
| Held delinquency | 5.35\% | 3.78\% | 5.35\% | 5.33\% | 4.86\% | 4.23\% | 3.78\% |
| Securitizations impact | (0.19) | 0.18 | (0.19) | (0.43) | (0.30) | 0.14 | 0.18 |
| Managed delinquency | 5.16\% | 3.96\% | 5.16\% | 4.90\% | 4.56\% | 4.37\% | 3.96\% |
| 90+ Delinquency \$: |  |  |  |  |  |  |  |
| Held delinquency | \$ 2,651 | \$ 1,692 | \$ 2,651 | \$ 2,408 | \$ 2,208 | \$ 1,752 | \$ 1,692 |
| Securitizations impact | 2,394 | 1,777 | 2,394 | 1,994 | 1,980 | 1,926 | 1,777 |
| Managed delinquency | \$ 5,045 | \$ 3,469 | \$ 5,045 | \$ 4,402 | \$ 4,188 | \$ 3,678 | \$ 3,469 |
| 90+ Delinquency \%: |  |  |  |  |  |  |  |
| Held delinquency | 2.61\% | 1.74\% | 2.61\% | 2.50\% | 2.37\% | 1.94\% | 1.74\% |
| Securitizations impact | (0.13) | 0.09 | (0.13) | (0.24) | (0.17) | 0.05 | 0.09 |
| Managed delinquency | 2.48\% | 1.83\% | 2.48\% | 2.26\% | 2.20\% | 1.99\% | 1.83\% |

(1) Card Services includes U.S. Consumer and Business Card, Unsecured Lending, International Card Operations and Merchant Services.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Credit Card Only - GAAP (Purchase View) ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 | Second Quarter 2006 | First Quarter 2006 | Fourth Quarter 2005 |
|  |  | 2006 | 2005 |  |  |  |  |  |  |
| Key Measures - Credit Card Data |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |
| Period End: |  |  |  |  |  |  |  |  |  |
| On-balance sheet | \$ | 72,194 | \$58,548 |  | \$ 72,194 | \$ 70,067 | \$ 71,566 | \$ 72,279 | \$58,548 |
| Securitizations impact |  | 98,295 | 2,237 |  | 98,295 | 94,389 | 90,564 | 87,154 | 2,237 |
| Managed |  | 170,489 | \$60,785 |  | \$170,489 | \$164,456 | \$162,130 | \$159,433 | \$60,785 |
| Average: |  |  |  |  |  |  |  |  |  |
| On-balance sheet | \$ | 72,979 | \$53,997 |  | \$ 70,177 | \$ 71,963 | \$ 73,285 | \$ 76,572 | \$56,858 |
| Securitizations impact |  | 90,430 | 5,051 |  | 95,815 | 92,175 | 88,032 | 85,566 | 2,865 |
| Managed |  | 163,409 | $\underline{\underline{\$ 59,048}}$ |  | $\underline{\$ 165,992}$ | \$164,138 | \$161,317 | \$162,138 | $\underline{\underline{\$ 59,723}}$ |
| Credit Quality |  |  |  |  |  |  |  |  |  |
| Charge-Offs \$: |  |  |  |  |  |  |  |  |  |
| Held net charge-offs | \$ | 3,319 | \$ 3,652 |  | \$ 963 | \$ 923 | \$ 780 | \$ 653 | \$ 1,366 |
| Securitizations impact |  | 3,055 | 434 |  | 943 | 825 | 694 | 593 | 63 |
| Managed credit card net losses | \$ | 6,374 | \$ 4,086 |  | \$ 1,906 | \$ 1,748 | \$ 1,474 | \$ 1,246 | \$ 1,429 |
| Charge-Offs \%: |  |  |  |  |  |  |  |  |  |
| Held net charge-offs |  | 4.55\% | 6.76\% |  | 5.44\% | 5.09\% | 4.27\% | 3.46\% | 9.53\% |
| Securitizations impact |  | (0.65) | 0.16 |  | (0.88) | (0.86) | (0.60) | (0.34) | (0.04) |
| Managed credit card net losses |  | 3.90\% | 6.92\% |  | 4.56\% | 4.23\% | 3.67\% | 3.12\% | 9.49\% |
| 30+ Delinquency \$: |  |  |  |  |  |  |  |  |  |
| Held delinquency | \$ | 4,347 | \$ 2,496 |  | \$ 4,347 | \$ 4,234 | \$ 3,874 | \$ 3,306 | \$ 2,496 |
| Securitizations impact |  | 4,815 | 42 |  | 4,815 | 4,152 | 3,831 | 3,924 | 42 |
| Managed delinquency | \$ | 9,162 | \$ 2,538 |  | \$ 9,162 | \$ 8,386 | \$ 7,705 | \$ 7,230 | \$ 2,538 |
| 30+ Delinquency \%: |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 6.02\% | 4.26\% |  | 6.02\% | 6.04\% | 5.41\% | 4.57\% | 4.26\% |
| Securitizations impact |  | (0.65) | (0.08) |  | (0.65) | (0.94) | (0.66) | (0.03) | (0.08) |
| Managed delinquency |  | 5.37\% | 4.18\% |  | 5.37\% | 5.10\% | 4.75\% | 4.54\% | 4.18\% |
| 90+ Delinquency \$: |  |  |  |  |  |  |  |  |  |
| Held delinquency | \$ | 2,175 | \$ 1,197 |  | \$ 2,175 | \$ 2,036 | \$ 1,919 | \$ 1,540 | \$ 1,197 |
| Securitizations impact |  | 2,261 | 20 |  | 2,261 | 1,860 | 1,826 | 1,767 | 20 |
| Managed delinquency | \$ | 4,436 | $\underline{\text { \$1,217 }}$ |  | \$ 4,436 | \$ 3,896 | \$ 3,745 | \$ 3,307 | \$ 1,217 |
| 90+ Delinquency \%: |  |  |  |  |  |  |  |  |  |
| Held delinquency |  | 3.01\% | 2.05\% |  | 3.01\% | 2.91\% | 2.68\% | 2.13\% | 2.05\% |
| Securitizations impact |  | (0.41) | (0.05) |  | (0.41) | (0.54) | (0.37) | (0.06) | (0.05) |
| Managed delinquency |  | 2.60\% | 2.00\% |  | 2.60\% | 2.37\% | 2.31\% | 2.07\% | 2.00\% |

(1) Credit Card includes U.S. Consumer Card and foreign credit card. Does not include Business Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Credit Card Only - Pro Forma View ${ }^{(1)}$

| (Dollars in millions) | Year Ended <br> December 31 |  | Fourth Quarter 2006 | Third Quarter 2006 | Second Quarter 2006 | First Quarter 2006 | Fourth Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | 2006 | 2005 |  |  |  |  |  |
| Key Measures - Credit Card Data |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |
| Period End: |  |  |  |  |  |  |  |
| On-balance sheet | \$ 72,194 | \$ 79,944 | \$ 72,194 | \$ 70,067 | \$ 71,566 | \$ 72,279 | \$ 79,944 |
| Securitizations impact | 98,295 | 85,272 | 98,295 | 94,389 | 90,564 | 87,154 | 85,272 |
| Managed | \$170,489 | \$165,216 | \$170,489 | \$164,456 | \$162,130 | \$159,433 | \$165,216 |
| Average: |  |  |  |  |  |  |  |
| On-balance sheet | \$ 72,979 | \$ 72,369 | \$ 70,177 | \$ 71,963 | \$ 73,285 | \$ 76,572 | \$ 76,827 |
| Securitizations impact | 90,430 | 84,906 | 95,815 | 92,175 | 88,032 | 85,566 | 84,819 |
| Managed | \$163,409 | \$157,275 | \$165,992 | \$164,138 | \$161,317 | \$162,138 | \$161,646 |
| Credit Quality: |  |  |  |  |  |  |  |
| Charge-Offs \$: |  |  |  |  |  |  |  |
| Held net charge-offs | \$ 3,319 | \$ 4,323 | \$ 963 | \$ 923 | \$ 780 | \$ 653 | \$ 1,569 |
| Securitizations impact | 3,055 | 4,409 | 943 | 825 | 694 | 593 | 1,312 |
| Managed credit card net losses | \$ 6,374 | \$ 8,732 | \$ 1,906 | \$ 1,748 | \$ 1,474 | \$ 1,246 | \$ 2,881 |
| Charge-Offs \%: |  |  |  |  |  |  |  |
| Held net charge-offs | 4.55\% | 5.97\% | 5.44\% | 5.09\% | 4.27\% | 3.46\% | 8.10\% |
| Securitizations impact | (0.65) | (0.42) | (0.88) | (0.86) | (0.60) | (0.34) | (1.03) |
| Managed credit card net losses | 3.90\% | 5.55\% | 4.56\% | 4.23\% | 3.67\% | 3.12\% | 7.07\% |
| 30+ Delinquency \$: |  |  |  |  |  |  |  |
| Held delinquency | \$ 4,347 | \$ 3,204 | \$ 4,347 | \$ 4,234 | \$ 3,874 | \$ 3,306 | \$ 3,204 |
| Securitizations impact | 4,815 | 3,543 | 4,815 | 4,152 | 3,831 | 3,924 | 3,543 |
| Managed delinquency | \$ 9,162 | \$ 6,747 | \$ 9,162 | \$ 8,386 | \$ 7,705 | \$ 7,230 | \$ 6,747 |
| 30+ Delinquency \%: |  |  |  |  |  |  |  |
| Held delinquency | 6.02\% | 4.01\% | 6.02\% | 6.04\% | 5.41\% | 4.57\% | 4.01\% |
| Securitizations impact | (0.65) | 0.07 | (0.65) | (0.94) | (0.66) | (0.03) | 0.07 |
| Managed delinquency | 5.37\% | 4.08\% | 5.37\% | 5.10\% | 4.75\% | 4.54\% | 4.08\% |
| 90+ Delinquency \$: |  |  |  |  |  |  |  |
| Held delinquency | \$ 2,175 | \$ 1,508 | \$ 2,175 | \$ 2,036 | \$ 1,919 | \$ 1,540 | \$ 1,508 |
| Securitizations impact | 2,261 | 1,642 | 2,261 | 1,860 | 1,826 | 1,767 | 1,642 |
| Managed delinquency | \$ 4,436 | \$ 3,150 | \$ 4,436 | \$ 3,896 | \$ 3,745 | \$ 3,307 | \$ 3,150 |
| 90+ Delinquency \%: |  |  |  |  |  |  |  |
| Held delinquency | 3.01\% | 1.89\% | 3.01\% | 2.91\% | 2.68\% | 2.13\% | 1.89\% |
| Securitizations impact | (0.41) | 0.02 | (0.41) | (0.54) | (0.37) | (0.06) | 0.02 |
| Managed delinquency | 2.60\% | 1.91\% | 2.60\% | 2.37\% | 2.31\% | 2.07\% | 1.91\% |

(1) Credit Card includes U.S. Consumer Card and foreign credit card. Does not include Business Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results - Reconciliation - GAAP (Purchase View) to Pro Forma

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Card Services Data ${ }^{(1)}$ | Bank of America | Adjustments to include MBNA ${ }^{(2)}$ |  | Combined |  | Bank of America | Adjustments to include MBNA ${ }^{(2)}$ |  |  | mbined |
| Income Statement Data |  |  |  |  |  |  |  |  |  |  |
| Held total revenue | \$ 2,245 | \$ | 2,515 | \$ | 4,760 | \$ 8,590 | \$ | 10,228 | \$ | 18,818 |
| Securitizations impact | 63 |  | 1,430 |  | 1,493 | 434 |  | 4,506 |  | 4,940 |
| Managed total revenue | \$2,308 | \$ | 3,945 | \$ | 6,253 | \$ 9,024 | \$ | 14,734 | \$ | 23,758 |
| Held provision for credit losses | \$ 1,191 | \$ | 210 | \$ | 1,401 | \$ 3,999 | \$ | 910 | \$ | 4,909 |
| Securitizations impact | 63 |  | 1,430 |  | 1,493 | 434 |  | 4,506 |  | 4,940 |
| Managed credit impact | \$ 1,254 | \$ | 1,640 | \$ | 2,894 | \$ 4,433 | \$ | 5,416 | \$ | 9,849 |
| Held noninterest expense | \$ 711 | \$ | 1,656 | \$ | 2,367 | \$ 2,968 | \$ | 5,892 | \$ | 8,860 |
| Securitizations impact | - |  | - |  | - | - |  | - |  | - |
| Managed noninterest expense | \$ 711 | \$ | 1,656 | \$ | 2,367 | \$ 2,968 | \$ | 5,892 | \$ | 8,860 |
| Held income before income taxes | \$ 343 | \$ | 649 | \$ | 992 | \$ 1,623 | \$ | 3,426 | \$ | 5,049 |
| Securitizations impact | - |  | - |  | - | - |  | - |  | - |
| Managed income before income taxes | \$ 343 | \$ | 649 | \$ | 992 | \$ 1,623 | \$ | 3,426 | \$ | 5,049 |

(1) Card Services includes U.S. Consumer and Business Card, Unsecured Lending, International Card Operations and Merchant Services.
(2) Reflects historical MBNA amounts as well as purchase accounting adjustments which were allocated to the business segments and All Other primarily based on how the assets acquired and liabilities assumed in the MBNA merger were allocated to the respective business segments and All Other. See also Notes to Unaudited Pro Forma Condensed Combined Financial Information in Form 8-K filed on April 10, 2006.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Card Services Results－Reconciliation－GAAP（Purchase View）to Pro Forma continued

| （Dollars in millions） |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Card Services Data ${ }^{(2)}$ | Bank of America |  | $\begin{aligned} & \text { tmits to } \\ & \text { MBNA }^{(1)} \\ & \hline \end{aligned}$ | Combined | Bank of America |  | $\begin{aligned} & \hline \begin{array}{l} \text { ments to } \\ \text { MBNA }^{(1)} \\ \hline \end{array} ⿳ ⺈ ⿴ 囗 十 一 \text { an } \end{aligned}$ |  | Combined |
| Loans |  |  |  |  |  |  |  |  |  |
| Period End： |  |  |  |  |  |  |  |  |  |
| On－balance sheet | \＄61，397 | \＄ | 35，359 | \＄96，756 | \＄61，397 | \＄ | 35，359 |  | 96，756 |
| Securitizations impact | 2，239 |  | 90，242 | 92，481 | 2，239 |  | 90，242 |  | 92，481 |
| Managed | \＄63，636 | \＄ | 125，601 | \＄189，237 | \＄63，636 | \＄ | 125，601 |  | 189，237 |
| Average： |  |  |  |  |  |  |  |  |  |
| On－balance sheet | \＄59，479 | \＄ | 33，737 | \＄93，216 | \＄56，072 | \＄ | 31，186 |  | 87，258 |
| Securitizations impact | 2，865 |  | 89，175 | 92，040 | 5，051 |  | 86，753 |  | 91，804 |
| Managed | \＄62，344 | \＄ | 122，912 | \＄185，256 | \＄61，123 | \＄ | 117，939 |  | 179，062 |
|  |  |  | Quarter 2005 |  |  | r | ecember 31， |  |  |
| Credit Card Data ${ }^{(3)}$ | Bank of America |  | $\begin{aligned} & \text { tmits to } \\ & \text { MBNA }^{(1)} \\ & \hline \end{aligned}$ | Combined | Bank of America |  | $\begin{aligned} & \hline \text { ments to } \\ & \text { MBNA }^{(1)} \\ & \hline \end{aligned}$ |  | Combined |
| Loans |  |  |  |  |  |  |  |  |  |
| Period End： |  |  |  |  |  |  |  |  |  |
| On－balance sheet | \＄58，548 | \＄ | 21，396 | \＄79，944 | \＄58，548 | \＄ | 21，396 |  | 79，944 |
| Securitizations impact | 2，237 |  | 83，035 | 85，272 | 2，237 |  | 83，035 |  | 85，272 |
| Managed | \＄60，785 | \＄ | 104，431 | \＄165，216 | \＄60，785 | \＄ | 104，431 |  | 165，216 |
| Average： |  |  |  |  |  |  |  |  |  |
| On－balance sheet | \＄56，858 | \＄ | 19，969 | \＄76，827 | \＄53，997 | \＄ | 18，372 |  | 72，369 |
| Securitizations impact | 2，865 |  | 81，954 | 84，819 | 5，051 |  | 79，855 |  | 84，906 |
| Managed | \＄59，723 | \＄ | 101，923 | \＄161，646 | \＄59，048 | \＄ | 98，227 |  | 157，275 |

（1）Reflects historical MBNA amounts as well as purchase accounting adjustments which were allocated to the business segments and All Other primarily based on how the assets acquired and liabilities assumed in the MBNA merger were allocated to the respective business segments and All Other．See also Notes to Unaudited Pro Forma Condensed Combined Financial Information in Form 8－K filed on April 10， 2006.
（2）Card Services includes U．S．Consumer and Business Card，Unsecured Lending，International Card Operations and Merchant Services．
（3）Credit Card includes U．S．Consumer Card and foreign credit card．Does not include Business Credit Card．
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation．
This information is preliminary and based on company data available at the time of the presentation．

## Bank of America Corporation

Global Corporate and Investment Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second <br> Quarter <br> 2006 |  | First Quarter 2006 |  | Fourth Quarter 2005 |  |
|  |  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | \$ | 10,693 |  | \$ 11,156 | \$ | \$ 2,624 | \$ | 2,643 | \$ | 2,708 |  | 2,718 | \$ | 2,771 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 2,777 |  | 2,618 |  | 677 |  | 710 |  | 703 |  | 687 |  | 641 |
| Investment and brokerage services |  | 1,027 |  | 1,046 |  | 226 |  | 252 |  | 277 |  | 272 |  | 271 |
| Investment banking income |  | 2,477 |  | 1,892 |  | 756 |  | 554 |  | 645 |  | 522 |  | 547 |
| Trading account profits |  | 3,028 |  | 1,770 |  | 437 |  | 711 |  | 872 |  | 1,008 |  | 307 |
| All other income |  | 2,689 |  | 2,118 |  | 678 |  | 1,145 |  | 508 |  | 358 |  | 421 |
| Total noninterest income |  | 11,998 |  | 9,444 |  | 2,774 |  | 3,372 |  | 3,005 |  | 2,847 |  | 2,187 |
| Total revenue ${ }^{(1)}$ |  | 22,691 |  | 20,600 |  | 5,398 |  | 6,015 |  | 5,713 |  | 5,565 |  | 4,958 |
| Provision for credit losses |  | (6) |  | (291) |  | (108) |  | 22 |  | 41 |  | 39 |  | 97 |
| Gains (losses) on sales of debt securities |  | 53 |  | 263 |  | 19 |  | 14 |  | (3) |  | 23 |  | 95 |
| Noninterest expense |  | 11,998 |  | 11,133 |  | 3,045 |  | 2,965 |  | 2,957 |  | 3,031 |  | 2,967 |
| Income before income taxes ${ }^{(1)}$ |  | 10,752 |  | 10,021 |  | 2,480 |  | 3,042 |  | 2,712 |  | 2,518 |  | 1,989 |
| Income tax expense |  | 3,960 |  | 3,637 |  | 909 |  | 1,120 |  | 999 |  | 932 |  | 707 |
| Net income |  | 6,792 |  | 6,384 |  | \$ 1,571 |  | 1,922 | \$ | 1,713 |  | 1,586 |  | 1,282 |
| Shareholder value added |  | 2,349 |  | 1,966 | \$ | 484 |  | 828 | \$ | 571 | \$ | 466 | \$ | 152 |
| Net interest yield ${ }^{(1)}$ |  | 1.71\% |  | 2.03\% |  | 1.57\% |  | 1.65\% |  | 1.77\% |  | 1.88\% |  | 1.92\% |
| Return on average equity |  | 16.21 |  | 15.28 |  | 15.33 |  | 18.63 |  | 15.92 |  | 15.02 |  | 11.99 |
| Efficiency ratio ${ }^{(1)}$ |  | 52.87 |  | 54.04 |  | 56.41 |  | 49.30 |  | 51.75 |  | 54.46 |  | 59.84 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 243,282 |  | 214,818 |  | \$246,608 |  | 246,419 |  | 243,140 |  | 236,818 |  | 228,999 |
| Total trading-related assets |  | 338,364 |  | 314,568 |  | 361,627 |  | 340,952 |  | 332,688 |  | 317,675 |  | 317,970 |
| Total earning assets |  | 625,212 |  | 550,620 |  | 663,112 |  | 636,614 |  | 613,246 |  | 586,916 |  | 571,099 |
| Total assets |  | 706,906 |  | 633,253 |  | 743,094 |  | 715,588 |  | 700,237 |  | 667,783 |  | 654,655 |
| Total deposits |  | 205,652 |  | 189,860 |  | 212,707 |  | 206,576 |  | 205,263 |  | 197,890 |  | 192,771 |
| Allocated equity |  | 41,892 |  | 41,773 |  | 40,656 |  | 40,941 |  | 43,179 |  | 42,824 |  | 42,412 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 246,490 |  | 232,631 |  | \$246,490 |  | 243,410 |  | 246,287 |  | 239,066 |  | 232,631 |
| Total trading-related assets |  | 309,321 |  | 291,267 |  | 309,321 |  | 296,504 |  | 294,435 |  | 268,932 |  | 291,267 |
| Total earning assets |  | 605,153 |  | 553,390 |  | 605,153 |  | 592,702 |  | 584,249 |  | 546,058 |  | 553,390 |
| Total assets |  | 689,248 |  | 633,362 |  | 689,248 |  | 675,898 |  | 666,070 |  | 630,946 |  | 633,362 |
| Total deposits |  | 216,875 |  | 198,352 |  | 216,875 |  | 199,737 |  | 203,138 |  | 198,576 |  | 198,352 |

## (1) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking Business Results
(Dollars in millions)

|  | Three Months Ended December 31, 2006 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Business Lending |  | Capital Markets and Advisory Services |  | Treasury Services |  | $\begin{aligned} & \text { ALM/ } \\ & \text { Other } \end{aligned}$ |
| Net interest income ${ }^{(1)}$ |  | \$ 2,624 | \$ | 1,138 |  | \$ 486 | \$ | 970 | \$ 30 |
| Noninterest income |  |  |  |  |  |  |  |  |  |
| Service charges |  | 677 |  | 128 |  | 29 |  | 493 | 27 |
| Investment and brokerage services |  | 226 |  | 1 |  | 209 |  | 8 | 8 |
| Investment banking income |  | 756 |  | - |  | 756 |  | - | - |
| Trading account profits |  | 437 |  | 9 |  | 388 |  | 12 | 28 |
| All other income |  | 678 |  | 112 |  | 140 |  | 197 | 229 |
| Total noninterest income |  | 2,774 |  | 250 |  | 1,522 |  | 710 | 292 |
| Total revenue ${ }^{(1)}$ |  | 5,398 |  | 1,388 |  | 2,008 |  | 1,680 | 322 |
| Provision for credit losses |  | (108) |  | (85) |  | 6 |  | (2) | (27) |
| Gains on sales of debt securities |  | 19 |  | 5 |  | 10 |  | - | 4 |
| Noninterest expense |  | 3,045 |  | 550 |  | 1,401 |  | 818 | 276 |
| Income before income taxes ${ }^{(1)}$ |  | 2,480 |  | 928 |  | 611 |  | 864 | 77 |
| Income tax expense |  | 909 |  | 343 |  | 226 |  | 320 | 20 |
| Net income |  | S 1,571 |  | 585 |  | \$ 385 | \$ | 544 | \$ 57 |
| Shareholder value added | \$ | \$ 484 | \$ | 207 | \$ | \$ 95 | \$ | 362 | \$(180) |
| Net interest yield ${ }^{(1)}$ |  | 1.57\% |  | 1.91\% |  | $\mathrm{n} / \mathrm{m}$ |  | 2.83\% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 15.33 |  | 15.76 |  | 14.52\% |  | 31.39 | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(1)}$ |  | 56.41 |  | 39.56 |  | 69.78 |  | 48.69 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(2)}$ |  | \$689,248 |  | 246,414 |  | \$384,151 |  | 66,503 | $\mathrm{n} / \mathrm{m}$ |



[^11]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking Business Results
(Dollars in millions)

|  | Year Ended December 31, 2006 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Business Lending |  | Capital <br> Markets and Advisory Services |  | Treasury Services |  | $\begin{aligned} & \text { ALM/ } \\ & \text { Other } \end{aligned}$ |
| Net interest income ${ }^{(1)}$ | \$ | 10,693 |  | \$ 4,605 | , | 1,651 | \$ | 3,880 | \$ 557 |
| Noninterest income |  |  |  |  |  |  |  |  |  |
| Service charges |  | 2,777 |  | 501 |  | 120 |  | 1,995 | 161 |
| Investment and brokerage services |  | 1,027 |  | 15 |  | 867 |  | 33 | 112 |
| Investment banking income |  | 2,477 |  | - |  | 2,476 |  | - | 1 |
| Trading account profits |  | 3,028 |  | 54 |  | 2,748 |  | 48 | 178 |
| All other income |  | 2,689 |  | 507 |  | 338 |  | 734 | 1,110 |
| Total noninterest income |  | 11,998 |  | 1,077 |  | 6,549 |  | 2,810 | 1,562 |
| Total revenue ${ }^{(1)}$ |  | 22,691 |  | 5,682 |  | 8,200 |  | 6,690 | 2,119 |
| Provision for credit losses |  | (6) |  | 3 |  | 14 |  | (2) | (21) |
| Gains on sales of debt securities |  | 53 |  | 13 |  | 22 |  | - | 18 |
| Noninterest expense |  | 11,998 |  | 2,153 |  | 5,524 |  | 3,248 | 1,073 |
| Income before income taxes ${ }^{(1)}$ |  | 10,752 |  | 3,539 |  | 2,684 |  | 3,444 | 1,085 |
| Income tax expense |  | 3,960 |  | 1,310 |  | 993 |  | 1,274 | 383 |
| Net income |  | 6,792 |  | \$ 2,229 | \$ | 1,691 | \$ | 2,170 | \$ 702 |
| Shareholder value added | \$ | 2,349 |  | \$ 623 | \$ | 517 | \$ | 1,431 | \$ (222) |
| Net interest yield ${ }^{(1)}$ |  | 1.71\% |  | 2.00\% |  | $\mathrm{n} / \mathrm{m}$ |  | 2.85\% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 16.21 |  | 14.23 |  | 15.76\% |  | 30.76 | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(1)}$ |  | 52.87 |  | 37.89 |  | 67.36 |  | 48.55 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(2)}$ |  | 689,248 |  | \$246,414 |  | 384,151 |  | 66,503 | $\mathrm{n} / \mathrm{m}$ |



[^12]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking - Business Lending Key Indicators

| (Dollars in millions) | Year Ended December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | Fourth Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business lending revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending ${ }^{(2)}$ | \$ | 768 | \$ | 1,347 | \$ | 172 | \$ | 198 | \$ | 223 | \$ | 175 | \$ | 248 |
| Commercial lending |  | 4,206 |  | 4,093 |  | 1,047 |  | 1,015 |  | 1,117 |  | 1,027 |  | 981 |
| Consumer indirect lending |  | 721 |  | 679 |  | 174 |  | 183 |  | 184 |  | 180 |  | 186 |
| Total revenue | \$ | 5,695 | \$ | 6,119 | \$ | 1,393 | \$ | 1,396 | \$ | 1,524 | \$ | 1,382 | \$ | 1,415 |
| Business lending margin |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending |  | 1.32\% |  | 1.73\% |  | 1.34\% |  | 1.25\% |  | 1.36\% |  | 1.35\% |  | 1.53\% |
| Commercial lending |  | 1.61 |  | 1.78 |  | 1.51 |  | 1.57 |  | 1.66 |  | 1.71 |  | 1.70 |
| Consumer indirect lending |  | 1.80 |  | 2.11 |  | 1.79 |  | 1.76 |  | 1.79 |  | 1.87 |  | 2.01 |
| Provision |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending | \$ | (203) | \$ | (220) | \$ | (96) | \$ | (21) | \$ | (21) | \$ | (65) | \$ | 11 |
| Commercial lending |  | (67) |  | 21 |  | (59) |  | 9 |  | (22) |  | 5 |  | 109 |
| Consumer indirect lending |  | 273 |  | 266 |  | 70 |  | 65 |  | 62 |  | 76 |  | 87 |
| Total provision | \$ | 3 | \$ | 67 | \$ | (85) | \$ | 53 | \$ | 19 | \$ | 16 | \$ | 207 |
| Credit quality (\% vs. loans) ${ }^{(3,4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Criticized assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending | \$ | 1,314 | \$ | 1,602 | \$ | 1,314 | \$ | 1,477 | \$ | 1,473 | \$ | 1,593 | \$ | 1,602 |
|  |  | 1.80\% |  | 2.27\% |  | 1.80\% |  | 1.97\% |  | 1.96\% |  | 2.23\% |  | 2.27\% |
| Commercial lending | \$ | 4,971 | \$ | 4,633 | \$ | 4,971 | \$ | 5,132 | \$ | 4,609 | \$ | 4,540 | \$ | 4,633 |
|  |  | 2.85\% |  | 2.82\% |  | 2.85\% |  | 2.99\% |  | 2.72\% |  | 2.75\% |  | 2.82\% |
| Total | \$ | 6,285 | \$ | 6,235 | \$ | 6,285 | \$ | 6,609 | \$ | 6,082 | \$ | 6,133 | \$ | 6,235 |
|  |  | 2.54\% |  | 2.66\% |  | 2.54\% |  | 2.68\% |  | 2.49\% |  | 2.59\% |  | 2.66\% |
| Nonperforming assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate lending | \$ | 138 | \$ | 182 | \$ | 138 | \$ | 143 | \$ | 165 | \$ | 178 | \$ | 182 |
|  |  | 0.37\% |  | 0.48\% |  | 0.37\% |  | 0.38\% |  | 0.44\% |  | 0.46\% |  | 0.48\% |
| Commercial lending | \$ | 487 | \$ | 430 | \$ | 487 | \$ | 402 | \$ | 463 | \$ | 474 | \$ | 430 |
|  |  | 0.33\% |  | 0.31\% |  | 0.33\% |  | 0.28\% |  | 0.33\% |  | 0.34\% |  | 0.31\% |
| Total | \$ | 625 | \$ | 612 | \$ | 625 | \$ | 545 | \$ | 628 | \$ | 652 | \$ | 612 |
|  |  | 0.34\% |  | 0.35\% |  | 0.34\% |  | 0.30\% |  | 0.35\% |  | 0.37\% |  | 0.35\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  | 11,590 |  | 99,272 |  | 115,197 |  | 12,370 |  | 10,391 |  | 08,319 |  | 04,832 |
| Leases |  | 20,454 |  | 20,172 |  | 20,908 |  | 20,379 |  | 20,425 |  | 20,096 |  | 19,792 |
| Foreign |  | 12,421 |  | 9,396 |  | 13,110 |  | 12,623 |  | 12,186 |  | 11,748 |  | 10,473 |
| Real estate |  | 34,800 |  | 32,621 |  | 34,422 |  | 35,195 |  | 34,803 |  | 34,778 |  | 34,209 |
| Consumer |  | 34,701 |  | 28,812 |  | 35,362 |  | 35,706 |  | 34,128 |  | 33,579 |  | 32,307 |
| Other |  | 2,208 |  | 2,421 |  | 2,169 |  | 2,167 |  | 2,216 |  | 2,279 |  | 2,334 |
| Total average loans and leases | \$216,174 |  | \$192,694 |  | $\underline{\mathbf{\$ 2 2 1 , 1 6 8}}$ |  | \$218,440 |  | \$214,149 |  | \$210,799 |  | $\underline{\underline{\$ 203,947}}$ |  |
| (1) Includes Gains (Losses) on Sales of Debt Securities. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) Total corporate lending revenue | \$ | 768 | \$ | 1,347 | \$ | 172 | \$ | 198 | \$ | 223 | \$ | 175 | \$ | 248 |
| Less: impact of credit mitigation |  | (222) |  | 179 |  | (63) |  | (36) |  | (39) |  | (84) |  | (36) |
| Corporate lending revenues excluding credit mitigation | \$ | 990 | \$ | 1,168 | \$ | 235 | \$ | 234 | \$ | 262 | \$ | 259 | \$ | 284 |

(3) Criticized assets correspond to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The criticized assets are on an end-of-period basis and are also shown as a percentage of total commercial utilized credit exposure, including loans and leases, stand by letters of credit, and financial guarantees, derivative assets, assets held-for-sale and commercial letters of credit.
(4) Nonperforming assets are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Corporate and Investment Banking - Capital Markets and Advisory Services Key Indicators

| (Dollars in millions) | Year Ended December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | Fourth Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Investment banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory fees | \$ | 338 | \$ | 295 | \$ | 123 | \$ | 85 | \$ | 54 | \$ | 76 | \$ | 73 |
| Debt underwriting |  | 1,822 |  | 1,323 |  | 549 |  | 417 |  | 476 |  | 380 |  | 390 |
| Equity underwriting |  | 316 |  | 273 |  | 84 |  | 52 |  | 114 |  | 66 |  | 84 |
| Total investment banking income |  | 2,476 |  | 1,891 |  | 756 |  | 554 |  | 644 |  | 522 |  | 547 |
| Sales and trading |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid products |  | 2,021 |  | 1,890 |  | 414 |  | 401 |  | 612 |  | 594 |  | 454 |
| Credit products |  | 825 |  | 634 |  | 147 |  | 238 |  | 141 |  | 299 |  | 64 |
| Structured products |  | 1,449 |  | 1,033 |  | 346 |  | 373 |  | 382 |  | 348 |  | 271 |
| Total fixed income |  | 4,295 |  | 3,557 |  | 907 |  | 1,012 |  | 1,135 |  | 1,241 |  | 789 |
| Equity income |  | 1,451 |  | 1,370 |  | 355 |  | 310 |  | 340 |  | 446 |  | 239 |
| Total sales and trading |  | 5,746 |  | 4,927 |  | 1,262 |  | 1,322 |  | 1,475 |  | 1,687 |  | 1,028 |
| Total capital markets and advisory services revenue ${ }^{(1)}$ | \$ | 8,222 | \$ | 6,818 | \$ | 2,018 | \$ | 1,876 | \$ | 2,119 | \$ | 2,209 | \$ | 1,575 |
| Balance sheet (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 42,009 |  | 130,547 |  | 3,809 | \$ | 3,250 | \$ | 0,272 | \$ | 30,323 | \$ | 36,058 |
| Reverse repurchases |  | 73,411 |  | 72,757 |  | 4,803 |  | 3,136 |  | 0,571 |  | 75,141 |  | 75,229 |
| Securities borrowed |  | 97,077 |  | 85,113 |  | 8,372 |  | 8,375 |  | 2,759 |  | 88,682 |  | 79,993 |
| Derivative assets |  | 22,161 |  | 22,096 |  | 1,437 |  | 2,040 |  | 5,259 |  | 19,894 |  | 21,918 |
| Trading-related assets |  | 34,658 |  | 310,513 |  | 8,421 |  | 6,801 |  | 8,861 | \$ | $\underline{ }$ | \$ | 13,198 |
| Sales credits from secondary trading |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid products | \$ | 943 | \$ | 813 | \$ | 244 | \$ | 223 | \$ | 246 | \$ | 230 | \$ | 197 |
| Credit products |  | 847 |  | 657 |  | 249 |  | 209 |  | 205 |  | 184 |  | 160 |
| Structured products |  | 666 |  | 565 |  | 170 |  | 158 |  | 176 |  | 162 |  | 128 |
| Equities |  | 814 |  | 826 |  | 194 |  | 193 |  | 206 |  | 221 |  | 211 |
| Total | \$ | 3,270 | \$ | 2,861 | \$ | 857 | \$ | 783 | \$ | 833 | \$ | 797 | \$ | 696 |
| Volatility of product revenues-1 std dev |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquid products | \$ | 7.1 | \$ | 9.4 | \$ | 7.2 | \$ | 7.8 | \$ | 6.6 | \$ | 5.9 | \$ | 7.0 |
| Credit products |  | 3.3 |  | 7.8 |  | 2.9 |  | 2.5 |  | 3.6 |  | 3.3 |  | 4.1 |
| Structured products |  | 5.1 |  | 4.9 |  | 4.9 |  | 4.6 |  | 5.5 |  | 5.4 |  | 5.1 |
| Equities |  | 4.5 |  | 5.6 |  | 4.2 |  | 3.6 |  | 5.5 |  | 4.0 |  | 3.7 |
| Total |  | 10.7 |  | 15.8 |  | 12.1 |  | 9.3 |  | 10.9 |  | 8.8 |  | 12.2 |

## (1) Includes Gains (Losses) on Sales of Debt Securities.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation

Global Corporate \& Investment Banking Strategic Progress


Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation.

## Significant U.S. market share gains

- \#1 in leveraged loans, ranked by number of deals
- Top 5 rankings in:

Syndicated loans
Leveraged loans
Investment grade debt
Convertible debt

- Highest year-end ranking for investment grade debt at \#3
- M\&A market share for YTD 05 includes MBNA; market share without MBNA is $9.2 \%$

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Wealth and Investment Management Segment Results ${ }^{(1)}$

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | Fourth Quarter 2005 |  |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 3,881 | \$ | 3,820 | \$ | 971 | \$ | 943 | \$ | 986 | \$ | 981 | \$ | 1,001 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 3,449 |  | 3,140 |  | 903 |  | 843 |  | 870 |  | 833 |  | 792 |
| All other income |  | 449 |  | 356 |  | 114 |  | 82 |  | 99 |  | 154 |  | 98 |
| Total noninterest income |  | 3,898 |  | 3,496 |  | 1,017 |  | 925 |  | 969 |  | 987 |  | 890 |
| Total revenue ${ }^{(2)}$ |  | 7,779 |  | 7,316 |  | 1,988 |  | 1,868 |  | 1,955 |  | 1,968 |  | 1,891 |
| Provision for credit losses |  | (40) |  | (7) |  | 2 |  | (1) |  | (40) |  | (1) |  | 1 |
| Noninterest expense |  | 4,005 |  | 3,710 |  | 1,030 |  | 992 |  | 991 |  | 992 |  | 948 |
| Income before income taxes ${ }^{(2)}$ |  | 3,814 |  | 3,613 |  | 956 |  | 877 |  | 1,004 |  | 977 |  | 942 |
| Income tax expense |  | 1,411 |  | 1,297 |  | 354 |  | 324 |  | 370 |  | 363 |  | 336 |
| Net income | \$ | 2,403 | \$ | 2,316 | \$ | 602 |  | 553 |  | 634 | \$ | 614 | \$ | 606 |
| Shareholder value added | \$ | 1,340 | \$ | 1,263 | \$ | 331 | \$ | 291 | \$ | 382 | \$ | 336 | \$ | 322 |
| Net interest yield ${ }^{(2)}$ |  | 3.29\% |  | 3.19\% |  | 3.16\% |  | 3.22\% |  | 3.39\% |  | 3.41\% |  | 3.38\% |
| Return on average equity |  | 23.20 |  | 22.52 |  | 22.80 |  | 21.68 |  | 25.76 |  | 22.69 |  | 21.97 |
| Efficiency ratio ${ }^{(2)}$ |  | 51.48 |  | 50.72 |  | 51.80 |  | 53.12 |  | 50.68 |  | 50.39 |  | 50.09 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 61,497 | \$ | 54,102 |  | 64,465 |  | 62,271 |  | 60,412 |  | 58,766 |  | 57,187 |
| Total earning assets ${ }^{(3)}$ |  | 117,916 |  | 119,607 |  | 122,147 |  | 116,124 |  | 116,571 |  | 116,784 |  | 117,534 |
| Total assets ${ }^{(3)}$ |  | 125,663 |  | 127,394 |  | 129,904 |  | 123,796 |  | 124,345 |  | 124,571 |  | 125,312 |
| Total deposits |  | 115,071 |  | 117,338 |  | 118,527 |  | 113,529 |  | 114,195 |  | 114,001 |  | 114,859 |
| Allocated equity |  | 10,358 |  | 10,284 |  | 10,481 |  | 10,115 |  | 9,867 |  | 10,975 |  | 10,954 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 66,034 | \$ | 58,380 |  | 66,034 |  | 63,301 |  | 61,602 |  | 59,512 |  | 58,380 |
| Total earning assets ${ }^{(3)}$ |  | 129,589 |  | 121,269 |  | 129,589 |  | 117,258 |  | 115,200 |  | 117,779 |  | 121,269 |
| Total assets ${ }^{(3)}$ |  | 137,739 |  | 129,232 |  | 137,739 |  | 125,247 |  | 123,119 |  | 125,799 |  | 129,232 |
| Total deposits |  | 125,622 |  | 115,454 |  | 125,622 |  | 114,721 |  | 113,222 |  | 115,290 |  | 115,454 |
| Client Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management |  | 542,977 |  | 482,394 |  | 542,977 |  | 517,055 |  | 500,144 |  | 493,930 |  | 482,394 |
| Client brokerage assets |  | 184,141 |  | 161,692 |  | 184,141 |  | 175,873 |  | 169,532 |  | 170,600 |  | 161,692 |
| Assets in custody |  | 100,982 |  | 94,184 |  | 100,982 |  | 93,156 |  | 95,128 |  | 96,934 |  | 94,184 |
| Less: Client brokerage assets and assets in custody included in assets under management |  | $(37,788)$ |  | $(29,801)$ |  | $(37,788)$ |  | $(36,852)$ |  | $(34,275)$ |  | $(34,469)$ |  | $(29,801)$ |
| Total net client assets |  | $\underline{ }$ |  | 708,469 |  | $\underline{ }$ |  | $\underline{\text { 749,232 }}$ |  | 730,529 |  | 726,995 |  | $\underline{\text { 708,469 }}$ |

[^13]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Wealth and Investment Management Business Results
(Dollars in millions)



[^14]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Wealth and Investment Management Business Results
(Dollars in millions)


|  | Year Ended December 31, 2005 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | $\begin{gathered} \text { Private } \\ \text { Bank } \end{gathered}$ |  | ColumbiaManagement |  | PremierBankingandInvestments |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 3,820 |  | \$ 1,008 | \$ | 6 | \$ | 1,732 |  |
| Noninterest income |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 3,140 |  | 1,014 |  | 1,321 |  | 670 | 135 |
| All other income |  | 356 |  | 65 |  | 32 |  | 148 | 111 |
| Total noninterest income |  | 3,496 |  | 1,079 |  | 1,353 |  | 818 | 246 |
| Total revenue ${ }^{(2)}$ |  | 7,316 |  | 2,087 |  | 1,359 |  | 2,550 | 1,320 |
| Provision for credit losses |  | (7) |  | (23) |  | - |  | 18 | (2) |
| Noninterest expense |  | 3,710 |  | 1,237 |  | 902 |  | 1,266 | 305 |
| Income before income taxes ${ }^{(2)}$ |  | 3,613 |  | 873 |  | 457 |  | 1,266 | 1,017 |
| Income tax expense |  | 1,297 |  | 314 |  | 165 |  | 456 | 362 |
| Net income | \$ | 2,316 |  | \$ 559 | \$ | 292 | \$ | 810 | \$ 655 |
| Shareholder value added | \$ | 1,263 |  | \$ 337 | \$ | 142 | \$ | 461 | \$ 323 |
| Net interest yield ${ }^{(2)}$ |  | 3.19\% |  | 3.37\% |  | $\mathrm{n} / \mathrm{m}$ |  | 3.13\% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 22.52 |  | 25.28 |  | 16.95\% |  | 24.52 | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(2)}$ |  | 50.72 |  | 59.27 |  | 66.37 |  | 49.65 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(3)}$ |  | 29,232 |  | \$31,736 | \$ | 2,686 | \$ | 60,055 | $\mathrm{n} / \mathrm{m}$ |

[^15]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Global Wealth and Investment Management - Key Indicators
(Dollars in millions, except as noted)

|  | Year Ended December 31 |  | Fourth Quarter 2006 | Third Quarter 2006 | Second <br> Quarter <br> 2006 | First <br> Quarter <br> 2006 | Fourth Quarter 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 |  |  |  |  |  |
| The Private Bank |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ 988 | \$ 993 | \$ 240 | \$ 242 | \$ 260 | \$ 246 | \$ 238 |
| Brokerage commissions | 26 | 21 | 6 | 6 | 8 | 6 | 5 |
| Total Investment and Brokerage Services Income | \$ 1,014 | \$ 1,014 | \$ 246 | \$ 248 | \$ 268 | \$ 252 | $\$ \quad 243$ |
| Assets Under Management | \$171,890 | \$164,032 | \$171,890 | \$166,570 | \$163,680 | \$165,996 | \$164,032 |
| Columbia Management |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ 1,530 | \$ 1,328 | \$ 416 | \$ 374 | \$ 377 | \$ 363 | \$ 345 |
| Brokerage commissions | 2 | (7) | 1 | - | - | 1 | - |
| Total Investment and Brokerage Services Income | \$ 1,532 | \$ 1,321 | \$ 417 | \$ 374 | \$ 377 | \$ 364 | $\$$ |
| Assets Under Management | \$433,426 | \$361,179 | \$433,426 | \$410,781 | \$394,355 | \$385,896 | \$361,179 |
| Premier Banking and Investments |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ 191 | \$ 125 | \$ 54 | \$ 50 | \$ 46 | \$ 41 | \$ 38 |
| Brokerage commissions | 561 | 545 | 148 | 133 | 142 | 138 | 130 |
| Total Investment and Brokerage Services Income | \$ 752 | \$ 670 | \$ 202 | \$ 183 | \$ 188 | \$ 179 | \$ 168 |
| Assets Under Management | \$ 18,640 | \$ 13,723 | \$ 18,640 | \$ 16,804 | \$ 16,116 | \$ 15,325 | \$ 13,723 |
| Number of client managers | 2,395 | 2,104 | 2,395 | 2,292 | 2,196 | 2,173 | 2,104 |
| Number of financial advisors | 1,954 | 1,895 | 1,954 | 1,903 | 1,869 | 1,873 | 1,895 |
| Total Premier Banking and Investment Client Advisors | 4,349 | 3,999 | $\xrightarrow{4,349}$ | $\underline{\text { 4,195 }}$ | 4,065 | 4,046 | 3,999 |
| Brokerage Revenue per Financial Advisor (in thousands) | \$ 287 | \$ 288 | \$ 76 | \$ 70 | \$ 76 | \$ 74 | \$ 69 |
| All Other |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ 124 | \$ 103 | \$ 33 | \$ 31 | \$ 30 | \$ 30 | \$ 28 |
| Brokerage commissions | 27 | 32 | 5 | 7 | 7 | 8 | 8 |
| Total Investment and Brokerage Services Income | \$ 151 | \$ 135 | \$ 38 | \$ 38 | \$ 37 | \$ 38 | \$ 36 |
| Assets Under Management Elimination | \$ (80,979) | \$ $(56,540)$ | \$(80,979) | \$ $(77,100)$ | \$ 74,007 ) | \$ $(73,287)$ | \$ $(56,540)$ |
| Total Global Wealth and Investment Management |  |  |  |  |  |  |  |
| Recurring asset management fees | \$ 2,833 | \$ 2,549 | \$ 743 | \$ 697 | \$ 713 | \$ 680 | \$ 649 |
| Brokerage commissions | 616 | 591 | 160 | 146 | 157 | 153 | 143 |
| Total Investment and Brokerage Services Income | \$ 3,449 | \$ 3,140 | \$ 903 | \$ 843 | \$ 870 | \$ 833 | \$ 792 |
| Assets Under Management | \$542,977 | \$482,394 | \$542,977 | \$517,055 | \$500,144 | \$493,930 | \$482,394 |
| Assets Under Management Rollforward |  |  |  |  |  |  |  |
| Beginning Balance | \$482,394 | \$451,491 | \$517,055 | \$500,144 | \$493,930 | \$482,394 | \$457,398 |
| Net flows | 37,873 | 24,471 | 16,605 | 10,901 | 10,693 | (326) | 23,297 |
| Market valuation/other | 22,710 | 6,432 | 9,317 | 6,010 | $(4,479)$ | 11,862 | 1,699 |
| Ending Balance | $\stackrel{\text { \$542,977 }}{ }$ | $\xlongequal{\$ 482,394}$ | $\stackrel{\text { 542,977 }}{ }$ | $\underline{\text { \$517,055 }}$ | $\stackrel{\text { \$500,144 }}{\underline{ }}$ | $\underline{\underline{\$ 493,930}}$ | $\underline{\underline{\$ 482,394}}$ |
| Assets Under Management Mix |  |  |  |  |  |  |  |
| Money market/other | \$208,549 | \$184,846 | \$208,549 | \$198,385 | \$192,325 | \$182,384 | \$184,846 |
| Fixed income | 86,665 | 82,925 | 86,665 | 87,125 | 83,699 | 82,134 | 82,925 |
| Equity | 247,763 | 214,623 | 247,763 | 231,545 | 224,120 | 229,412 | 214,623 |
| Total Assets Under Management | $\stackrel{\text { \$542,977 }}{\underline{\underline{24}}}$ | $\underline{\$ 482,394}$ | $\stackrel{\text { 542,977 }}{\underline{\underline{247}}}$ | $\underline{\$ 517,055}$ | $\stackrel{\$ 500,144}{ }$ | $\stackrel{\text { \$493,930 }}{\underline{-}}$ | $\underline{\$ 482,394}$ |
| \% of Assets Under Management in 4 and 5 Star Funds ${ }^{(1)}$ | 57\% | 56\% | 57\% | 61\% | 59\% | 56\% | 56\% |
| \% of Assets Under Management in 1st and 2nd Quartiles ${ }^{(2)}$ |  |  |  |  |  |  |  |
| Client Brokerage Assets |  |  |  |  |  |  |  |
| Total brokerage assets | \$184,141 | \$161,692 | \$184,141 | \$175,873 | \$169,532 | \$170,600 | \$161,692 |

(1) Results shown are defined by Columbia Management's calculation using Morningstar's Overall Rating criteria for $4 \& 5$ star rating. The assets under management of the Columbia Funds that had a 4 \& 5 star rating were totaled then divided by the assets under management of all the funds in the ranking.
${ }^{\circ} 2006$ by Morningstar, Inc. All rights reserved. The information contained herein is the proprietary information of Morningstar, Inc., may not be copied or redistributed for any purpose and may only be used for noncommercial, personal purposes. The information contained herein is not represented or warranted to be accurate, correct, complete or timely. Morningstar, Inc. shall not be responsible for investment decisions, damages or other losses resulting from the use of this information. Past performance is no guarantee of future results.
(2) Results shown are defined by Columbia Management's calculation of its percentage of assets under management in the top two quartiles of categories based on Morningstar (Equity categories, Lipper (Fixed Income categories) iMoneyNet (Money Market categories). The category percentile rank was calculated by ranking the three year gross return of share classes within the categories stated above. The assets of the number of funds within the top 2 quartile results were added and then divided by Columbia Management's total assets under management. Had fees been included, rankings would have been lower. Past performance is no guarantee of future results.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  | Fourth Quarter 2005 |  |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 141 | \$ | (305) | \$ | 48 | \$ | 65 | \$ | 33 | \$ | (5) | , | (13) |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity investment gains |  | 2,866 |  | 1,964 |  | 1,031 |  | 687 |  | 577 |  | 571 |  | 493 |
| All other income |  | (921) |  | (975) |  | (273) |  | (117) |  | (233) |  | (298) |  | (571) |
| Total noninterest income |  | 1,945 |  | 989 |  | 758 |  | 570 |  | 344 |  | 273 |  | (78) |
| Total revenue ${ }^{(2)}$ |  | 2,086 |  | 684 |  | 806 |  | 635 |  | 377 |  | 268 |  | (91) |
| Provision for credit losses |  | (116) |  | 69 |  | (76) |  | - |  | (25) |  | (15) |  | 11 |
| Gains (losses) on sales of debt securities |  | (495) |  | 823 |  | 2 |  | (483) |  | (6) |  | (8) |  | (23) |
| Merger and restructuring charges |  | 805 |  | 412 |  | 244 |  | 269 |  | 194 |  | 98 |  | 59 |
| All other noninterest expense |  | (41) |  | 302 |  | (99) |  | (93) |  | 33 |  | 118 |  | 61 |
| Income before income taxes ${ }^{(2)}$ |  | 943 |  | 724 |  | 739 |  | (24) |  | 169 |  | 59 |  | (245) |
| Income tax expense (benefit) |  | 176 |  | (20) |  | 183 |  | (76) |  | 148 |  | (79) |  | (182) |
| Net income | \$ | 767 | \$ | 744 | \$ | 556 | \$ | 52 | \$ | 21 | \$ | 138 | \$ | (63) |
| Shareholder value added | \$ | (306) | \$ | (953) | \$ | 177 | \$ | (215) | \$ | (152) | \$ | (116) | \$ | (437) |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 155,566 |  | 124,271 |  | 172,462 | \$ | 170,942 | \$ | 4,490 | \$ | ,780 | S | 8,152 |
| Total earning assets |  | 197,488 |  | 142,863 |  | 188,907 |  | 220,751 |  | 3,519 |  | 6,490 |  | 9,023 |
| Total assets |  | 243,855 |  | 183,002 |  | 237,427 |  | 268,107 |  | ,243 |  | 1,304 |  | 9,579 |
| Total deposits |  | 22,200 |  | 19,136 |  | 23,314 |  | 26,378 |  | 1,339 |  | 1,661 |  | 4,676 |
| Period End |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 187,926 |  | 131,123 |  | 187,926 |  | 166,710 |  | ,850 |  | ,111 |  | 1,123 |
| Total earning assets |  | 202,980 |  | 155,956 |  | 202,980 |  | 175,271 |  | 7,218 |  | ,281 |  | 5,956 |
| Total assets |  | 250,358 |  | 197,950 |  | 250,358 |  | 253,146 |  | 2,013 |  | 7,209 |  | 7,950 |
| Total deposits |  | 23,764 |  | 14,763 |  | 23,764 |  | 20,658 |  | 3,664 |  | ,120 |  | 4,763 |

(1) All Other consists primarily of equity investments, the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring Charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated.
(2) Fully taxable-equivalent basis

## Components of Equity Investment Gains

| (Dollars in millions) | Year Ended <br> December 31 |  |  |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | Second Quarter 2006 |  | First Quarter 2006 |  | Fourth Quarter 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2006 |  | 2005 |  |  |  |  |  |  |  |  |  |  |  |
| Principal Investing | \$ | 1,894 | \$ | 1,500 | \$ | 547 | \$ | 604 | \$ | 417 | \$ | 326 | \$ | 404 |
| Corporate and Strategic Investments |  | 972 |  | 464 |  | 484 |  | 83 |  | 160 |  | 245 |  | 89 |
| Total All Other equity investment gains |  | 2,866 |  | 1,964 |  | 1,031 |  | 687 |  | 577 |  | 571 |  | 493 |
| Other equity investment gains ${ }^{(1)}$ |  | 323 |  | 248 |  | 36 |  | 18 |  | 122 |  | 147 |  | 28 |
| Total consolidated equity investment gains | \$ | 3,189 | \$ | 2,212 | \$ | 1,067 | \$ | 705 | \$ | 699 | \$ | 718 | \$ | 521 |

(1) Other equity investment gains include results from activities within the three business segments.

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Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Outstanding Loans and Leases
(Dollars in millions)

|  | $\begin{gathered} \text { December } 31 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { ptember } 30 \\ & 2006 \\ & \hline \end{aligned}$ | Increase (Decrease) from 9/30/06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer |  |  |  |  |  |
| Residential mortgage | \$ 241,181 | \$ | 218,918 | \$ | 22,263 |
| Credit card - domestic | 61,195 |  | 60,130 |  | 1,065 |
| Credit card - foreign | 10,999 |  | 9,937 |  | 1,062 |
| Home equity lines | 74,888 |  | 71,577 |  | 3,311 |
| Direct/Indirect consumer ${ }^{(1)}$ | 68,224 |  | 62,985 |  | 5,239 |
| Other consumer ${ }^{(2)}$ | 9,218 |  | 10,468 |  | $(1,250)$ |
| Total consumer | 465,705 |  | 434,015 |  | 31,690 |
| Commercial |  |  |  |  |  |
| Commercial - domestic | 161,982 |  | 154,578 |  | 7,404 |
| Commercial real estate ${ }^{(3)}$ | 36,258 |  | 37,121 |  | (863) |
| Commercial lease financing | 21,864 |  | 21,289 |  | 575 |
| Commercial - foreign | 20,681 |  | 22,146 |  | $(1,465)$ |
| Total commercial | 240,785 |  | 235,134 |  | 5,651 |
| Total | \$ 706,490 | \$ | 669,149 | \$ | $\underline{\text { 37,341 }}$ |

(1) Includes home equity loans of $\$ 12.8$ billion and $\$ 10.6$ billion at December 31, 2006 and September 30, 2006.
(2) Includes foreign consumer of $\$ 6.2$ billion and $\$ 7.6$ billion; consumer finance of $\$ 2.8$ billion and $\$ 2.9$ billion; and reverse mortgages of $\$ 284$ million and $\$ 0$ at December 31, 2006 and September 30, 2006.
(3) Includes domestic commercial real estate loans of $\$ 35.7$ billion and $\$ 36.4$ billion; and foreign commercial real estate loans of $\$ 578$ million and $\$ 768$ million at December 31, 2006 and September 30, 2006.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Commercial Credit Exposure by Industry ${ }^{(1)}$
(Dollars in millions)

|  | Commercial Utilized |  |  |  |  |  | Commercial Unfunded |  |  |  |  |  | Total Commercial |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December } 31 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |  | Increase <br> (Decrease) |  | $\begin{gathered} \hline \text { December } 31 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |  | Increase <br> (Decrease) |  | $\begin{gathered} \hline \text { December } 31 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |  | Increase (Decrease) |  |
| Real estate ${ }^{(2)}$ | \$ | 49,208 | \$ | 52,791 | \$ | $(3,583)$ | \$ | 24,286 | \$ | 22,815 | \$ | 1,471 | \$ | 73,494 | \$ | 75,606 | \$ | $(2,112)$ |
| Diversified financials |  | 24,802 |  | 27,074 |  | $(2,272)$ |  | 42,225 |  | 40,567 |  | 1,658 |  | 67,027 |  | 67,641 |  | (614) |
| Retailing |  | 27,226 |  | 28,177 |  | (951) |  | 16,839 |  | 15,496 |  | 1,343 |  | 44,065 |  | 43,673 |  | 392 |
| Government and public education |  | 22,495 |  | 21,589 |  | 906 |  | 16,759 |  | 16,095 |  | 664 |  | 39,254 |  | 37,684 |  | 1,570 |
| Capital goods |  | 16,804 |  | 16,332 |  | 472 |  | 20,539 |  | 18,810 |  | 1,729 |  | 37,343 |  | 35,142 |  | 2,201 |
| Banks |  | 26,405 |  | 24,607 |  | 1,798 |  | 10,330 |  | 10,078 |  | 252 |  | 36,735 |  | 34,685 |  | 2,050 |
| Consumer services |  | 19,108 |  | 18,421 |  | 687 |  | 13,545 |  | 12,243 |  | 1,302 |  | 32,653 |  | 30,664 |  | 1,989 |
| Healthcare equipment and services |  | 15,787 |  | 15,245 |  | 542 |  | 15,308 |  | 11,874 |  | 3,434 |  | 31,095 |  | 27,119 |  | 3,976 |
| Individuals and trusts |  | 18,792 |  | 18,720 |  | 72 |  | 10,375 |  | 10,134 |  | 241 |  | 29,167 |  | 28,854 |  | 313 |
| Materials |  | 15,882 |  | 15,710 |  | 172 |  | 12,815 |  | 12,131 |  | 684 |  | 28,697 |  | 27,841 |  | 856 |
| Commercial services and supplies |  | 15,204 |  | 14,243 |  | 961 |  | 8,317 |  | 8,118 |  | 199 |  | 23,521 |  | 22,361 |  | 1,160 |
| Food, beverage and tobacco |  | 11,341 |  | 10,675 |  | 666 |  | 9,740 |  | 8,946 |  | 794 |  | 21,081 |  | 19,621 |  | 1,460 |
| Media |  | 8,659 |  | 6,379 |  | 2,280 |  | 10,397 |  | 8,763 |  | 1,634 |  | 19,056 |  | 15,142 |  | 3,914 |
| Energy |  | 9,350 |  | 9,516 |  | (166) |  | 9,055 |  | 8,509 |  | 546 |  | 18,405 |  | 18,025 |  | 380 |
| Utilities |  | 4,951 |  | 6,714 |  | $(1,763)$ |  | 12,270 |  | 11,007 |  | 1,263 |  | 17,221 |  | 17,721 |  | (500) |
| Transportation |  | 11,451 |  | 11,142 |  | 309 |  | 5,749 |  | 5,997 |  | (248) |  | 17,200 |  | 17,139 |  | 61 |
| Insurance |  | 6,573 |  | 6,646 |  | (73) |  | 8,941 |  | 10,101 |  | $(1,160)$ |  | 15,514 |  | 16,747 |  | $(1,233)$ |
| Religious and social organizations |  | 7,840 |  | 7,817 |  | 23 |  | 2,668 |  | 2,747 |  | (79) |  | 10,508 |  | 10,564 |  | (56) |
| Consumer durables and apparel |  | 4,820 |  | 5,147 |  | (327) |  | 4,297 |  | 4,367 |  | (70) |  | 9,117 |  | 9,514 |  | (397) |
| Technology hardware and equipment |  | 3,279 |  | 2,820 |  | 459 |  | 4,767 |  | 4,393 |  | 374 |  | 8,046 |  | 7,213 |  | 833 |
| Telecommunication services |  | 3,513 |  | 3,577 |  | (64) |  | 4,416 |  | 5,092 |  | (676) |  | 7,929 |  | 8,669 |  | (740) |
| Pharmaceuticals and biotechnology |  | 2,530 |  | 3,743 |  | $(1,213)$ |  | 3,759 |  | 3,588 |  | 171 |  | 6,289 |  | 7,331 |  | $(1,042)$ |
| Software and services |  | 2,757 |  | 2,364 |  | 393 |  | 3,449 |  | 3,481 |  | (32) |  | 6,206 |  | 5,845 |  | 361 |
| Automobiles and components |  | 1,529 |  | 1,481 |  | 48 |  | 3,569 |  | 3,683 |  | (114) |  | 5,098 |  | 5,164 |  | (66) |
| Food and staples retailing |  | 2,153 |  | 2,122 |  | 31 |  | 2,069 |  | 1,960 |  | 109 |  | 4,222 |  | 4,082 |  | 140 |
| Household and personal products |  | 720 |  | 672 |  | 48 |  | 1,485 |  | 1,375 |  | 110 |  | 2,205 |  | 2,047 |  | 158 |
| Semiconductors and semiconductor equipment |  | 802 |  | 1,150 |  | (348) |  | 562 |  | 554 |  | 8 |  | 1,364 |  | 1,704 |  | (340) |
| Other |  | 6,396 |  | 5,531 |  | 865 |  | 429 |  | 455 |  | (26) |  | 6,825 |  | 5,986 |  | 839 |
| Total | \$ | 340,377 | \$ | 340,405 | \$ | (28) | \$ | $\underline{278,960}$ | \$ | $\underline{263,379}$ | \$ | $\underline{ }$ | \$ | $\underline{619,337}$ | \$ | 603,784 | \$ | $\underline{15,553}$ |

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale and commercial letters of credit. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of $\$ 7.3$ billion and $\$ 7.8$ billion at December 31, 2006 and September 30, 2006. In addition to cash collateral, derivative assets are also collateralized by $\$ 7.6$ billion and $\$ 7.7$ billion of other marketable securities at December 31 , 2006 and September 30, 2006 for which the credit risk has not been reduced.
(2) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Net Credit Default Protection by Industry
(Dollars in millions)

|  | $\begin{gathered} \text { December } 31 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2006 \end{gathered}$ |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Telecommunication services | \$ | $(1,104)$ | \$ | $(1,149)$ | \$ 45 |
| Media |  | (871) |  | (971) | 100 |
| Real estate |  | (704) |  | (785) | 81 |
| Materials |  | (630) |  | (649) | 19 |
| Retailing |  | (581) |  | (790) | 209 |
| Automobiles and components |  | (483) |  | (518) | 35 |
| Insurance |  | (446) |  | (508) | 62 |
| Consumer services |  | (433) |  | (573) | 140 |
| Banks |  | (409) |  | (415) | 6 |
| Capital goods |  | (402) |  | (412) | 10 |
| Commercial services and supplies |  | (372) |  | (407) | 35 |
| Utilities |  | (362) |  | (450) | 88 |
| Food, beverage and tobacco |  | (319) |  | (348) | 29 |
| Healthcare equipment and services |  | (249) |  | (317) | 68 |
| Energy |  | (236) |  | (373) | 137 |
| Transportation |  | (219) |  | (222) | 3 |
| Pharmaceuticals and biotechnology |  | (181) |  | (248) | 67 |
| Consumer durables and apparel |  | (170) |  | (190) | 20 |
| Software and services |  | (126) |  | (153) | 27 |
| Diversified financials |  | (121) |  | (45) | (76) |
| Food and staples retailing |  | (116) |  | (201) | 85 |
| Technology hardware and equipment |  | (38) |  | (5) | (33) |
| Government and public education |  | (25) |  | (30) | 5 |
| Semiconductors and semiconductor equipment |  | (18) |  | (45) | 27 |
| Individuals and trusts |  | 3 |  | 3 | - |
| Household and personal products |  | 50 |  | 75 | (25) |
| Other ${ }^{(1)}$ |  | 302 |  | 661 | (359) |
| Total | \$ | (8,260) | \$ | $(9,065)$ | \$805 |

(1) Represents net credit default swaps (CDS) index positions, including tranched index exposure, which were principally investment grade. Indices are comprised of corporate credit derivatives that trade as an aggregate index value. Generally, they are grouped into portfolios based on specific ratings of credit quality or global geographic location. As of December 31, 2006 and September 30, 2006, CDS index positions were sold to reflect our current view of the credit markets.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Net Credit Default Protection by Maturity Profile

|  | $\begin{gathered} \text { December } 31 \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | 7\% | 2\% |
| Greater than one year and less than or equal to five years | 46 | 52 |
| Greater than five years | 47 | 46 |
| Total | 100\% | 100\% |

Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2006 |  |  | September 30, 2006 |  |  |
| Ratings | Net Notional |  | Percent | Net Notional |  | Percent |
| AAA | \$ | (23) | 0.3\% | \$ | (13) | 0.1\% |
| AA |  | (237) | 2.9 |  | (125) | 1.4 |
| A |  | $(2,598)$ | 31.5 |  | $(2,699)$ | 29.8 |
| BBB |  | $(3,968)$ | 48.0 |  | $(4,946)$ | 54.6 |
| BB |  | $(1,341)$ | 16.2 |  | $(1,463)$ | 16.1 |
| B |  | (334) | 4.0 |  | (360) | 4.0 |
| CCC and below |  | (50) | 0.6 |  | (112) | 1.2 |
| NR ${ }^{(2)}$ |  | 291 | (3.5) |  | 653 | (7.2) |
| Total |  | $(8,260)$ | 100.0\% | \$ | $(9,065)$ | 100.0\% |

(1) In order to mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as negative amounts and the net notional credit protection sold is shown as positive amounts.
(2) In addition to unrated names, "NR" includes $\$ 302$ million and $\$ 661$ million in net CDS index positions at December 31, 2006 and September 30, 2006. While index positions are principally investment grade, CDS indices include names in and across each of the ratings categories.

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Selected Emerging Markets ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and <br> Leases, and Loan $\underline{\text { Commitments }}$ |  | Other$\text { Financing }{ }^{(2)}$ |  | Derivative$\text { Assets }{ }^{(3)}$ |  | $\begin{gathered} \text { Securities/ } \\ \text { Other } \\ \text { Investments }{ }^{(4)} \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Total } \\ \text { Cross- } \\ \text { border } \\ \text { Exposure }{ }^{(5)} \end{gathered}$ |  | Local <br> Country <br> Exposure <br> Net of <br> Local <br> Liabilities ${ }^{(6)}$ |  | Total <br> Foreign <br> Exposure <br> December 31, <br> 2006 |  | Increase(Decrease)fromSeptember 30,2006 |  |
| Region/Country |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asia Pacific |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| China ${ }^{(7)}$ | \$ | 236 | \$ | 48 | \$ | 88 | \$ | 3,193 | \$ | 3,565 | \$ | 49 | \$ | 3,614 | \$ | 105 |
| South Korea |  | 254 |  | 546 |  | 84 |  | 2,493 |  | 3,377 |  | - |  | 3,377 |  | 309 |
| India |  | 560 |  | 423 |  | 313 |  | 739 |  | 2,035 |  | - |  | 2,035 |  | (105) |
| Singapore |  | 226 |  | 9 |  | 116 |  | 521 |  | 872 |  | - |  | 872 |  | 136 |
| Hong Kong |  | 345 |  | 36 |  | 56 |  | 427 |  | 864 |  | - |  | 864 |  | 49 |
| Taiwan |  | 305 |  | 52 |  | 52 |  | 40 |  | 449 |  | 293 |  | 742 |  | (306) |
| Other Asia Pacific ${ }^{(8)}$ |  | 77 |  | 22 |  | 10 |  | 482 |  | 591 |  | - |  | 591 |  | (411) |
| Total Asia Pacific |  | 2,003 |  | 1,136 |  | 719 |  | 7,895 |  | 11,753 |  | 342 |  | 12,095 |  | (223) |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mexico ${ }^{(9)}$ |  | 924 |  | 195 |  | 204 |  | 2,608 |  | 3,931 |  | - |  | 3,931 |  | 86 |
| Brazil ${ }^{(10)}$ |  | 153 |  | 84 |  | 26 |  | 1,986 |  | 2,249 |  | 402 |  | 2,651 |  | (722) |
| Chile |  | 221 |  | 13 |  | - |  | 9 |  | 243 |  | 83 |  | 326 |  | (259) |
| Argentina |  | 32 |  | 17 |  | - |  | 76 |  | 125 |  | 127 |  | 252 |  | 65 |
| Other Latin America ${ }^{(8)}$ |  | 108 |  | 131 |  | 10 |  | 18 |  | 267 |  | 15 |  | 282 |  | (6) |
| Total Latin America |  | 1,438 |  | 440 |  | 240 |  | 4,697 |  | 6,815 |  | 627 |  | 7,442 |  | (836) |
| Middle East and Africa ${ }^{(8)}$ |  | 484 |  | 261 |  | 140 |  | 231 |  | 1,116 |  | - |  | 1,116 |  | 485 |
| Central and Eastern Europe ${ }^{(8)}$ |  | - |  | 68 |  | 21 |  | 126 |  | 215 |  | - |  | 215 |  | 35 |
| Total | \$ | 3,925 | \$ | 1,905 | \$ | 1,120 | \$ | $\underline{12,949}$ | \$ | $\underline{19,899}$ | \$ | 969 | \$ | $\underline{20,868}$ | \$ | (539) |

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Latin America excluding Cayman Islands and Bermuda, all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Middle East and Africa; and all countries in Central and Eastern Europe excluding Greece.
(2) Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
(3) Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of $\$ 9$ million and $\$ 54$ million at December 31 , 2006 and September 30, 2006. There are less than $\$ 1$ million of other marketable securities collateralizing derivative assets as of December 31, 2006. There are no other marketable securities collateralizing derivative assets as of September 30, 2006.
(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty because the counterparty has the legal obligation for repayment except where the underlying securities are U.S. Treasuries, in which case the domicile is the U.S., and are therefore excluded from this presentation. For regulatory reporting under Federal Financial Institutions Examination Council (FFIEC) guidelines, cross-border resale agreements are presented based on the domicile of the issuer of the securities that are held as collateral.
(5) Cross-border exposure includes amounts payable to us by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
(6) Local country exposure includes amounts payable to us by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Management subtracts local funding or liabilities from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at December 31, 2006 was $\$ 20.7$ billion compared to $\$ 22.7$ billion at September 30, 2006. Local liabilities at December 31, 2006 in Asia Pacific and Latin America were $\$ 14.1$ billion and $\$ 6.6$ billion, of which $\$ 6.6$ billion were in Singapore, $\$ 3.6$ billion in Hong Kong, $\$ 2.5$ billion in Chile, $\$ 1.9$ billion in Argentina $\$ 1.4$ billion in Mexico, $\$ 1.2$ billion in South Korea, $\$ 829$ million in India, $\$ 784$ million in Uruguay, and $\$ 669$ million in China. There were no other countries with available local liabilities funding local country exposure greater than $\$ 500$ million.
(7) Securities/Other Investments include an investment of $\$ 3.0$ billion in China Construction Bank.
(8) No country included in Other Asia Pacific, Other Latin America, Middle East and Africa, and Central and Eastern Europe, had total foreign exposure of more than \$500 million.
(9) Securities/Other Investments include an investment of $\$ 2.3$ billion in Grupo Financiero Santander Serfin.
(10) Securities/Other Investments include an investment of $\$ 1.9$ billion in Banco Itau.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Nonperforming Assets

| (Dollars in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December } 31 \\ & \quad 2006 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2006 \\ \hline \end{gathered}$ | March 31 2006 | $\begin{gathered} \text { December } 31 \\ 2005 \\ \hline \end{gathered}$ |  |
| Residential mortgage | \$ | 660 | \$ | 599 | \$ 537 | \$ 538 | \$ | 570 |
| Home equity lines |  | 249 |  | 175 | 134 | 121 |  | 117 |
| Direct/Indirect consumer |  | 44 |  | 37 | 35 | 34 |  | 37 |
| Other consumer |  | 77 |  | 86 | 99 | 92 |  | 61 |
| Total consumer |  | 1,030 |  | 897 | 805 | 785 |  | 785 |
| Commercial - domestic |  | 584 |  | 544 | 606 | 631 |  | 581 |
| Commercial real estate |  | 118 |  | 68 | 59 | 72 |  | 49 |
| Commercial lease financing |  | 42 |  | 35 | 43 | 53 |  | 62 |
| Commercial - foreign |  | 13 |  | 36 | 54 | 43 |  | 34 |
| Total commercial |  | 757 |  | 683 | 762 | 799 |  | 726 |
| Total nonperforming loans and leases |  | 1,787 |  | 1,580 | 1,567 | 1,584 |  | 1,511 |
| Foreclosed properties |  | 69 |  | 76 | 74 | 96 |  | 92 |
| Total nonperforming assets ${ }^{(1)}$ | \$ | 1,856 | \$ | 1,656 | \$1,641 | \$ 1,680 | \$ | 1,603 |
| Loans past due 90 days or more and still accruing | \$ | 3,056 | \$ | 2,719 | \$2,433 | \$ 1,924 | \$ | 1,455 |
| Nonperforming assets / Total assets |  | 0.13\% |  | 0.11\% | 0.11\% | 0.12\% |  | 0.12\% |
| Nonperforming assets / Total loans, leases and foreclosed properties |  | 0.26 |  | 0.25 | 0.25 | 0.27 |  | 0.28 |
| Nonperforming loans and leases / Total loans and leases |  | 0.25 |  | 0.24 | 0.23 | 0.26 |  | 0.26 |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses | \$ | 9,016 | \$ | 8,872 | \$9,080 | \$ 9,067 | \$ | 8,045 |
| Reserve for unfunded lending commitments |  | 397 |  | 388 | 395 | 395 |  | 395 |
| Total | \$ | 9,413 | \$ | 9,260 | \$9,475 | \$9,462 | \$ | 8,440 |
| Allowance for loan and lease losses / Total loans and leases |  | 1.28\% |  | 1.33\% | 1.36\% | 1.46\% |  | 1.40\% |
| Allowance for loan and lease losses / Total nonperforming loans and leases |  | 505 |  | 562 | 579 | 572 |  | 532 |
| Commercial utilized criticized exposure | \$ | 7,661 | \$ | 7,553 | \$7,246 | \$ 7,262 | \$ | 7,527 |
| Commercial utilized criticized exposure / Commercial utilized credit exposure |  | 2.25\% |  | 2.22\% | 2.17\% | 2.26\% |  | 2.42\% |

(1) Balances do not include $\$ 80$ million, $\$ 99$ million, $\$ 114$ million, $\$ 84$ million and $\$ 69$ million of nonperforming loans held-for-sale included in Other Assets at December 31, 2006, September 30, 2006, June 30, 2006, March 31, 2006, and December 31, 2005, respectively.

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation
Quarterly Net Charge-offs and Net Charge-off Ratios

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter $2006{ }^{(1)}$ |  | Third Quarter $2006{ }^{(1)}$ |  | Second Quarter $2006{ }^{(1)}$ |  | FirstQuarter2006 |  |  | Fourth Quarter 2005 |  |
|  | Amount | Percent | Amount | Percent | Amount | Percent |  | mount | Percent | Amount | Percent |
| Residential mortgage | \$ 9 | 0.02\% | \$ 6 | 0.01\% | \$ 14 | 0.03\% | \$ | 10 | 0.02\% | \$ 5 | 0.01\% |
| Credit card - domestic | 884 | 5.86 | 853 | 5.42 | 723 | 4.46 |  | 634 | 3.77 | 1,366 | 9.53 |
| Credit card - foreign | 79 | 3.03 | 70 | 2.94 | 57 | 2.72 |  | 19 | 0.94 | - | - |
| Home equity lines | 19 | 0.10 | 11 | 0.06 | 12 | 0.07 |  | 9 | 0.05 | 7 | 0.04 |
| Direct/Indirect consumer | 190 | 1.16 | 152 | 0.99 | 103 | 0.73 |  | 79 | 0.58 | 81 | 0.69 |
| Other consumer | 101 | 3.78 | 85 | 3.03 | 75 | 2.80 |  | 42 | 1.67 | 118 | 7.06 |
| Total consumer | 1,282 | 1.14 | 1,177 | 1.07 | 984 | 0.97 |  | 793 | 0.82 | 1,577 | 1.79 |
| Commercial - domestic | 123 | 0.31 | 111 | 0.29 | 50 | 0.14 |  | 52 | 0.14 | 97 | 0.28 |
| Commercial real estate | 1 | 0.01 | 2 | 0.02 | 1 | - |  | (1) | (0.01) | (3) | (0.03) |
| Commercial lease financing | 12 | 0.22 | - | - | (17) | (0.33) |  | (23) | (0.45) | (12) | (0.25) |
| Commercial - foreign | (1) | (0.02) | (13) | (0.21) | 5 | 0.08 |  | 1 | 0.01 | (11) | (0.21) |
| Total commercial | 135 | 0.22 | 100 | 0.17 | 39 | 0.07 |  | 29 | 0.05 | 71 | 0.13 |
| Total net charge-offs | $\underline{\text { \$1,417 }}$ | 0.82 | \$1,277 | 0.75 | \$1,023 | 0.65 | \$ | 822 | 0.54 | \$1,648 | 1.16 |
| By Business Segment: |  |  |  |  |  |  |  |  |  |  |  |
| Global Consumer and Small Business Banking | \$1,314 | 2.60\% | \$1,202 | 2.46\% | \$ 981 | 2.10\% | \$ | 763 | 1.65\% | \$1,535 | 4.08\% |
| Global Corporate and Investment Banking | 92 | 0.15 | 63 | 0.10 | 62 | 0.10 |  | 50 | 0.09 | 87 | 0.15 |
| Global Wealth and Investment Management | 2 | 0.01 | - | - | (43) | (0.29) |  | - | - | (1) | (0.01) |
| All Other | 9 | 0.02 | 12 | 0.03 | 23 | 0.06 |  | 9 | 0.03 | 27 | 0.09 |
| Total net charge-offs | \$1,417 | 0.82 | \$1,277 | 0.75 | \$1,023 | 0.65 | \$ | 822 | 0.54 | \$1,648 | 1.16 |

(1) Net charge-offs include the impact of SOP 03-3 which decreased net charge-offs on credit card -domestic $\$ 11$ million, $\$ 10$ million, $\$ 7$ million and $\$ 71$ million, credit card - foreign $\$ 4$ million, $\$ 5$ million, $\$ 6$ million and $\$ 38$ million, direct/indirect consumer $\$ 6$ million, $\$ 5$ million, $\$ 7$ million and $\$ 60$ million, other consumer $\$ 4$ million, $\$ 6$ million, $\$ 3$ million and $\$ 28$ million, and commercial-domestic $\$ 0, \$ 0, \$ 4$ million and $\$ 13$ million for the quarters ended December 31, 2006, September 30, 2006, June 30, 2006 and March 31, 2006, respectively. Refer to Exhibit A on page 46 for a reconciliation of net charge-offs and net charge-off ratios to net charge-offs and net charge-off ratios excluding the impact of SOP 03-3.
Loans are classified as domestic or foreign based upon the domicile of the borrower.


Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation

Year-to-Date Net Charge-offs and Net Charge-off Ratios

| (Dollars in millions) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Year Ended December 31 |  |  |  |
|  | $2006{ }^{(1)}$ |  | 2005 |  |
|  | Amount | Percent | Amount | Percent |
| Residential mortgage | \$ 39 | 0.02\% | \$ 27 | 0.02\% |
| Credit card - domestic | 3,094 | 4.85 | 3,652 | 6.76 |
| Credit card - foreign | 225 | 2.46 | - | - |
| Home equity lines | 51 | 0.07 | 31 | 0.05 |
| Direct/Indirect consumer | 524 | 0.88 | 248 | 0.55 |
| Other consumer | 303 | 2.83 | 275 | 3.99 |
| Total consumer | 4,236 | 1.01 | 4,233 | 1.26 |
| Commercial - domestic | 336 | 0.22 | 170 | 0.13 |
| Commercial real estate | 3 | 0.01 | - | - |
| Commercial lease financing | (28) | (0.14) | 231 | 1.13 |
| Commercial - foreign | (8) | (0.04) | (72) | (0.39) |
| Total commercial | 303 | 0.13 | 329 | 0.16 |
| Total net charge-offs | $\underline{\$ 4,539}$ | 0.70 | \$4,562 | 0.85 |
| By Business Segment: |  |  |  |  |
| Global Consumer and Small Business Banking | \$4,260 | 2.22\% | \$4,100 | 2.85\% |
| Global Corporate and Investment Banking | 267 | 0.11 | 361 | 0.17 |
| Global Wealth and Investment Management | (41) | (0.07) | 3 | 0.01 |
| All Other | 53 | 0.03 | 98 | 0.08 |
| Total net charge-offs | \$4,539 | 0.70 | \$4,562 | 0.85 |

(1) Net charge-offs include the impact of SOP 03-3 which decreased net charge-offs on credit card - domestic $\$ 99$ million, credit card - foreign $\$ 53$ million, direct/indirect consumer $\$ 78$ million, other consumer $\$ 41$ million and commercial - domestic $\$ 17$ million for the year ended December 31, 2006. Refer to Exhibit A on page 46 for a reconciliation of net charge-offs and net charge-off ratios to net charge-offs and net charge-off ratios excluding the impact of SOP 03-3.

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated. This information is preliminary and based on company data available at the time of the presentation

Net Charge-offs and Net Charge-off Ratios As Reported

| (Dollars in millions) | $\begin{gathered} \text { Year Ended } \\ \text { December 31, } 2006 \end{gathered}$ |  |  |  |  | Fourth Quarter 2006 |  |  |  |  | Third Quarter 2006 |  |  |  |  | Second Quarter 2006 |  |  |  |  | First Quarter 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Outstanding |  |  |  | Average Outstanding Loans and |  |  |  |  | Average Outstanding Loans and |  |  |  |  | Average Outstanding Loans and |  |  |  |  | Average Outstanding Loans and |  |  |  |  |
|  | Amount |  |  | Leases | Percent | Amount |  | Leases |  | Percent ${ }^{(1)}$ | Amount |  |  |  | Percent ${ }^{(1)}$ | Amount |  | Leases |  | Percent ${ }^{(1)}$ | Amount |  | Leases |  | Percent ${ }^{(1)}$ |
| Residential mortgage | \$ | 39 | \$ | 207,879 | $0.02 \%$ | \$ | 9 | \$ | 225,985 | 0.02\% | \$ | 6 | \$ | 222,889 | 0.01\% | \$ | 14 | \$ | 197,228 | 0.03\% | \$ | 10 | \$ | 184,796 | 0.02\% |
| Credit card - domestic |  | 3,094 |  | 63,838 | 4.85 |  | 884 |  | 59,802 | 5.86 |  | 853 |  | 62,508 | 5.42 |  | 723 |  | 64,980 | 4.46 |  | 634 |  | 68,169 | 3.77 |
| Credit card - foreign |  | 225 |  | 9,141 | 2.46 |  | 79 |  | 10,375 | 3.03 |  | 70 |  | 9,455 | 2.94 |  | 57 |  | 8,305 | 2.72 |  | 19 |  | 8,403 | 0.94 |
| Home equity lines |  | 51 |  | 68,696 | 0.07 |  | 19 |  | 73,218 | 0.10 |  | 11 |  | 70,075 | 0.06 |  | 12 |  | 67,182 | 0.07 |  | 9 |  | 64,198 | 0.05 |
| Direct/Indirect consumer |  | 524 |  | 59,597 | 0.88 |  | 190 |  | 65,158 | 1.16 |  | 152 |  | 61,361 | 0.99 |  | 103 |  | 56,715 | 0.73 |  | 79 |  | 55,025 | 0.58 |
| Other consumer |  | 303 |  | 10,713 | 2.83 |  | 101 |  | 10,606 | 3.78 |  | 85 |  | 11,075 | 3.03 |  | 75 |  | 10,804 | 2.80 |  | 42 |  | 10,357 | 1.67 |
| Total consumer |  | 4,236 |  | 419,864 | 1.01 |  | 1,282 |  | 445,144 | 1.14 |  | 1,177 |  | 437,363 | 1.07 |  | 984 |  | 405,214 | 0.97 |  | 793 |  | 390,948 | 0.82 |
| Commercial - domestic |  | 336 |  | 151,231 | 0.22 |  | 123 |  | 158,604 | 0.31 |  | 111 |  | 153,007 | 0.29 |  | 50 |  | 148,445 | 0.14 |  | 52 |  | 144,693 | 0.14 |
| Commercial real estate |  | 3 |  | 36,939 | 0.01 |  | 1 |  | 36,851 | 0.01 |  | 2 |  | 37,471 | 0.02 |  | 1 |  | 36,749 | - |  | (1) |  | 36,676 | (0.01) |
| Commercial lease financing |  | (28) |  | 20,862 | (0.14) |  | 12 |  | 21,159 | 0.22 |  | - |  | 20,875 | - |  | (17) |  | 20,896 | (0.33) |  | (23) |  | 20,512 | (0.45) |
| Commercial - foreign |  | (8) |  | 23,521 | (0.04) |  | (1) |  | 21,840 | (0.02) |  | (13) |  | 24,761 | (0.21) |  | 5 |  | 24,345 | 0.08 |  | 1 |  | 23,139 | 0.01 |
| Total commercial |  | 303 |  | 232,553 | 0.13 |  | 135 |  | 238,454 | 0.22 |  | 100 |  | 236,114 | 0.17 |  | 39 |  | 230,435 | 0.07 |  | 29 |  | 225,020 | 0.05 |
| Total net charge-offs | \$ | 4,539 | \$ | 652,417 | 0.70 | \$ | 1,417 | \$ | 683,598 | 0.82 | \$ | 1,277 | \$ | 673,477 | 0.75 | \$ | 1,023 | \$ | 635,649 | 0.65 | \$ | 822 | \$ | 615,968 | 0.54 |
| Impact of SOP 03-3 ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ |  |  |  |  | \$ | - |  |  |  | \$ | - |  |  |  | \$ | - |  |  |  | \$ | - |  |  |  |
| Credit card - domestic |  | 99 |  |  |  |  | 11 |  |  |  |  | 10 |  |  |  |  | 7 |  |  |  |  | 71 |  |  |  |
| Credit card - foreign |  | 53 |  |  |  |  | 4 |  |  |  |  | 5 |  |  |  |  | 6 |  |  |  |  | 38 |  |  |  |
| Home equity lines |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |
| Direct/Indirect consumer |  | 78 |  |  |  |  | 6 |  |  |  |  | 5 |  |  |  |  | 7 |  |  |  |  | 60 |  |  |  |
| Other consumer |  | 41 |  |  |  |  | 4 |  |  |  |  | 6 |  |  |  |  | 3 |  |  |  |  | 28 |  |  |  |
| Total consumer |  | 271 |  |  |  |  | 25 |  |  |  |  | 26 |  |  |  |  | 23 |  |  |  |  | 197 |  |  |  |
| Commercial - domestic |  | 17 |  |  |  |  | - |  |  |  |  | - |  |  |  |  | 4 |  |  |  |  | 13 |  |  |  |
| Commercial real estate |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |
| Commercial lease financing |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |
| Commercial - foreign |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |  | - |  |  |  |
| Total commercial |  | 17 |  |  |  |  | - |  |  |  |  | - |  |  |  |  | 4 |  |  |  |  | 13 |  |  |  |
| Total net charge-offs | \$ | 288 |  |  |  | \$ | 25 |  |  |  | \$ | 26 |  |  |  | \$ | 27 |  |  |  | \$ | 210 |  |  |  |
| Net Charge-offs and Net Charge-off Ratios Excluding the Impact of SOP 03-3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 39 | \$ | 207,879 | 0.02\% | \$ | 9 | \$ | 225,985 | 0.02\% | \$ | 6 | \$ | 222,889 | 0.01\% | \$ | 14 | \$ | 197,228 | 0.03\% | \$ | 10 | \$ | 184,796 | 0.02\% |
| Credit card - domestic |  | 3,193 |  | 63,838 | 5.00 |  | 895 |  | 59,802 | 5.93 |  | 863 |  | 62,508 | 5.48 |  | 730 |  | 64,980 | 4.50 |  | 705 |  | 68,169 | 4.19 |
| Credit card - foreign |  | 278 |  | 9,141 | 3.05 |  | 83 |  | 10,375 | 3.22 |  | 75 |  | 9,455 | 3.13 |  | 63 |  | 8,305 | 3.02 |  | 57 |  | 8,403 | 2.77 |
| Home equity lines |  | 51 |  | 68,696 | 0.07 |  | 19 |  | 73,218 | 0.10 |  | 11 |  | 70,075 | 0.06 |  | 12 |  | 67,182 | 0.07 |  | 9 |  | 64,198 | 0.05 |
| Direct/Indirect consumer |  | 602 |  | 59,597 | 1.01 |  | 196 |  | 65,158 | 1.19 |  | 157 |  | 61,361 | 1.02 |  | 110 |  | 56,715 | 0.77 |  | 139 |  | 55,025 | 1.02 |
| Other consumer |  | 344 |  | 10,713 | 3.21 |  | 105 |  | 10,606 | 3.92 |  | 91 |  | 11,075 | 3.22 |  | 78 |  | 10,804 | 2.93 |  | 70 |  | 10,357 | 2.76 |
| Total consumer |  | 4,507 |  | 419,864 | 1.07 |  | 1,307 |  | 445,144 | 1.17 |  | 1,203 |  | 437,363 | 1.09 |  | 1,007 |  | 405,214 | 1.00 |  | 990 |  | 390,948 | 1.03 |
| Commercial - domestic |  | 353 |  | 151,231 | 0.23 |  | 123 |  | 158,604 | 0.31 |  | 111 |  | 153,007 | 0.29 |  | 54 |  | 148,445 | 0.15 |  | 65 |  | 144,693 | 0.18 |
| Commercial real estate |  | 3 |  | 36,939 | 0.01 |  | 1 |  | 36,851 | 0.01 |  | 2 |  | 37,471 | 0.02 |  | 1 |  | 36,749 | - |  | (1) |  | 36,676 | (0.01) |
| Commercial lease financing |  | (28) |  | 20,862 | (0.14) |  | 12 |  | 21,159 | 0.22 |  | - |  | 20,875 | - |  | (17) |  | 20,896 | (0.33) |  | (23) |  | 20,512 | (0.45) |
| Commercial - foreign |  | (8) |  | 23,521 | (0.04) |  | (1) |  | 21,840 | (0.02) |  | (13) |  | 24,761 | (0.21) |  | 5 |  | 24,345 | 0.08 |  | 1 |  | 23,139 | 0.01 |
| Total commercial |  | 320 |  | 232,553 | 0.14 |  | 135 |  | 238,454 | 0.22 |  | 100 |  | 236,114 | 0.17 |  | 43 |  | 230,435 | 0.07 |  | 42 |  | 225,020 | 0.08 |
| Total net charge-offs | \$ | 4,827 | \$ | 652,417 | 0.74 | \$ | 1,442 | \$ | 683,598 | 0.84 | \$ | 1,303 | \$ | 673,477 | 0.77 | \$ | 1,050 | \$ | 635,649 | 0.66 | \$ | 1,032 | \$ | 615,968 | 0.68 |

(1) Percentage amounts are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period for each loan category.
(2) The impact of SOP 03-3 on average outstanding loans and leases for the three months ended March 31, 2006, June 30, 2006, September 30, 2006, December 31, 2006, and the year ended December 31, 2006 was immaterial.

This information is preliminary and based on company data available at the time of the presentation.


[^0]:    ${ }^{(1)}$ Certain prior period amounts have been reclassified to conform to current period presentation.
    ${ }^{(2)}$ Tangible equity ratio equals shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.
    ${ }^{(3)}$ Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

[^1]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^2]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^3]:    * Preliminary data on risk-based capital

[^4]:    (1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

[^5]:    * Fully taxable-equivalent basis

[^6]:    (1) Global Consumer and Small Business Banking has four primary businesses: Deposits, Card Services, Mortgage, and Home Equity. In addition, ALM/Other includes the results of ALM activities and other consumer-related businesses (e.g., insurance).
    (2) Fully taxable-equivalent basis
    (3) Total earning assets and Total Assets include asset allocations to match liabilities (i.e., deposits)

[^7]:    (1) Reflects Premier Banking and Investments cumulative migration which decreased average deposits $\$ 50.6$ billion and $\$ 44.0$ billion for the three months ended December 31, 2006 and 2005.
    (2) Card Services presented on a held view
    (3) Fully taxable-equivalent basis
    (4) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^8]:    (1) Reflects Premier Banking and Investments cumulative migration which decreased average deposits $\$ 48.5$ billion and $\$ 39.3$ billion for the years ended December 31 , 2006 and 2005.
    (2) Card Services presented on a held view
    (3) Fully taxable-equivalent basis
    (4) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful
    Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

[^9]:    (1) Pro Forma View includes the results of MBNA for periods prior to the merger on January 1, 2006. This information is being provided for reference purposes and was previously included in the Corporation's Form 8-K filed April 10, 2006 containing Unaudited Pro Forma Condensed Combined Financial Information. Certain amounts have been reclassified to conform to current presentation. Reference should be made to the Form 8-K filed April 10, 2006 and to the Form 8-K filed May 25, 2006, which included the Consolidated Financial Statements of the Corporation.
    (2) Reflects Premier Banking and Investments cumulative migration which decreased average deposits $\$ 44.0$ billion and $\$ 39.3$ billion for the three months and year ended December 31, 2005.
    (3) Card Services presented on a held view
    (4) Fully taxable-equivalent basis
    (5) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^10]:    (1) Information beginning January 1, 2006 includes the MBNA acquisition; prior periods have not been restated
    (2) Fully taxable-equivalent basis
    (3) Pro Forma View includes the results of MBNA for periods prior to the merger on January 1, 2006. This information is being provided for reference purposes and was previously included in the Corporation's Form 8-K filed April 10, 2006 containing Unaudited Pro Forma Condensed Combined Financial Information. Certain amounts have been reclassified to conform to current presentation. Reference should be made to the Form 8-K filed April 10, 2006 and to the Form 8-K filed May 25, 2006, which included the Consolidated Financial Statements of the Corporation.

[^11]:    (1) Fully taxable-equivalent basis
    (2) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^12]:    1) Fully taxable-equivalent basis
    (2) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful
[^13]:    (1) Global Wealth and Investment Management services clients through three primary businesses: The Private Bank, Columbia Management, and Premier Banking and Investments. In addition, ALM/Other includes the results of ALM activities and other Global Wealth and Investment Management businesses.
    (2) Fully taxable-equivalent basis
    (3) Total earning assets and Total Assets include asset allocations to match liabilities (i.e., deposits).

[^14]:    (1) Reflects Premier Banking and Investments cumulative migration which increased average deposits $\$ 50.6$ billion and $\$ 44.0$ billion for the three months ended December 31, 2006 and 2005.
    (2) Fully taxable-equivalent basis
    (3) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^15]:    (1) Reflects Premier Banking and Investments cumulative migration which increased average deposits $\$ 48.5$ billion and $\$ 39.3$ billion for the years ended December 31 , 2006 and 2005.
    (2) Fully taxable-equivalent basis
    (3) Total Assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

