# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 8-K

CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE

 SECURITIES EXCHANGE ACT OF 1934Date of Report (Date of earliest event reported):
July 19, 2007

## BANK OF AMERICA CORPORATION <br> (Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)
1-6523
(Commission File Number)
56-0906609
(IRS Employer Identification No.)
100 North Tryon Street
Charlotte, North Carolina
(Address of principal executive offices)
28255
(Zip Code)
704.386.5681
(Registrant's telephone number, including area code)

## Not Applicable

(Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square \quad$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 19, 2007, Bank of America Corporation (the "Registrant") announced financial results for the second quarter ended June 30, 2007, reporting second quarter net income of $\$ 5.76$ billion and diluted earnings per common share of $\$ 1.28$. A copy of the press release announcing the Registrant's results for the second quarter ended June 30 , 2007 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On July 19, 2007, the Registrant held an investor conference call and webcast to disclose financial results for the second quarter ended June 30, 2007. The Supplemental Information package for use during this conference call is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of June 30, 2007, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the preceding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

## ITEM 8.01. OTHER EVENTS.

On July 19, 2007, the Registrant announced financial results for the second quarter ended June 30, 2007, reporting second quarter net income of $\$ 5.76$ billion and diluted earnings per common share of $\$ 1.28$. A copy of the press release announcing the Registrant's results for the second quarter ended June 30, 2007 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

The following exhibits are filed herewith:
Exhibit No.
Press Release dated July 19, 2007 with respect to the Registrant's financial results for the second quarter ended June 30, 2007.
99.2 Supplemental Information prepared for use on July 19, 2007 in connection with financial results for the second quarter ended June 30, 2007.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

## EXHIBIT INDEX

## EXHIBIT NO. DESCRIPTION OF EXHIBIT

Press Release dated July 19, 2007 with respect to the Registrant's financial results for the second quarter ended June 30, 2007.
Supplemental Information prepared for use on July 19, 2007 in connection with financial results for the second quarter ended June $30,2007$.

## Bank of America

July 19, 2007
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## Bank of America Second Quarter Earnings Per Share Rose 8 Percent

## Businesses Generate Solid Revenue Growth Across Customer Segments

CHARLOTTE - Bank of America Corporation today reported second quarter net income rose 5 percent to $\$ 5.76$ billion from $\$ 5.48$ billion a year earlier. Diluted earnings per share increased 8 percent to $\$ 1.28$ from $\$ 1.19$. Return on average common shareholders' equity was 17.55 percent

All three business segments recorded revenue increases. Results were mainly driven by continued healthy capital markets activity as well as good consumer noninterest income growth.
"Bank of America, with its diverse business model, was able to continue attractive earnings growth despite challenging headwinds," said Chairman and Chief Executive Officer Kenneth D. Lewis. "Our businesses are doing a good job of attracting new customers and expanding our relationships with existing clients. Our investments in a number of businesses such as capital markets, mortgage and services for the affluent, in addition to the equity investment gains produced in the current environment, are generating results that more than offset spread compression impacting virtually all of our businesses and the trend toward more normalized credit costs."

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## Second Quarter 2007 Highlights (vs. a year earlier)

- Investment banking income rose 26 percent. The company gained market share in mergers and acquisitions as Bank of America continues to build its platform.
- Total sales of retail products rose 8 percent, generated by strong growth in sales of first mortgages, checking and savings accounts, credit cards and online banking activations. Net new retail checking accounts rose by 717,000
- Strong originations of first mortgages were boosted by the successful launch of No Fee Mortgage PLUS which accounted for 11 percent of first mortgage production in the second quarter. In addition, the company closed in late June on the purchase of Reverse Mortgage of America, which will significantly increase Bank of America's offerings of reverse mortgages to seniors.
- Keep the Change ${ }^{\text {TM }}$ passed the 5 million mark of customers who have saved more than $\$ 500$ million since the inception of this innovative program.
- Total unit sales to small businesses with less than $\$ 2.5$ million in annual sales rose 41 percent, while average deposits grew 5 percent. Expanding relationships with small businesses is a key strategic priority.
- Total assets under management (AUM) in Global Wealth and Investment Management increased 13 percent to more than $\$ 566$ billion. More than half of the increase represented net new investment inflows by clients. On a 3 -year AUM weighted basis, 93 percent of Columbia's equity funds were in the top 2 performance quartiles compared with their peer group. ${ }^{1}$
- Premier Banking households using both bank and investment services rose 9 percent, reflecting the company's strategy to meet more of the financial needs of these clients.


 available to all investors

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## Second Quarter 2007 Financial Summary

## Revenue

Revenue net of interest expense on a fully taxable-equivalent basis increased 8 percent to $\$ 19.96$ billion from $\$ 18.52$ billion in the second quarter of 2006 .
Noninterest income rose 17 percent to $\$ 11.18$ billion from $\$ 9.59$ billion in the second quarter of 2006, driven by increases in equity investment gains, other income, investment banking and service charges. Equity investment gains included a $\$ 600$ million gain related to the sale of private equity funds to Conversus Capital, an investment partnership, as well as higher dividends from strategic investments.

Net interest income on a managed basis increased 1 percent to $\$ 10.73$ billion compared with the year-ago quarter. Net interest income on a held basis declined 3 percent to $\$ 8.39$ billion from $\$ 8.63$ billion a year earlier. The net interest margin decreased 26 basis points to 2.59 percent.

## Efficiency

The efficiency ratio on a fully taxable-equivalent basis was 45.56 percent for the second quarter of 2007. Noninterest expense increased 4 percent to $\$ 9.09$ billion from $\$ 8.72$ billion a year earlier. Expenses rose mainly because of higher incentive compensation and other personnel expenses, reflecting investment in various business platforms and an increase in litigation reserves. Higher expenses were somewhat offset by lower pretax merger and restructuring charges of $\$ 75$ million compared with $\$ 194$ million a year earlier

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## Credit Quality

Overall credit quality remained sound, but continues to move toward more normalized levels. Compared with the second quarter of 2006 , net charge-offs increased primarily reflecting seasoning and a trend toward more normalized loss levels in the consumer and small business portfolios as well as lower commercial recoveries. Provision expense in the second quarter rose from a year ago due to higher net charge-offs as well as increased reserves for portfolio seasoning and higher loss expectations in the small business and home equity portfolios reflecting the growth of these businesses.

- Net charge-offs were $\$ 1.50$ billion, or 0.81 percent of total average loans and leases compared with $\$ 1.43$ billion, or 0.81 percent, in the first quarter. In the year-ago quarter net charge-offs were $\$ 1.02$ billion, or 0.65 percent.
- Provision for credit losses was $\$ 1.81$ billion, up from $\$ 1.24$ billion in the first quarter and $\$ 1.01$ billion in the second quarter of 2006 .
- Total managed net losses were $\$ 2.77$ billion, or 1.30 percent of total average managed loans and leases, compared with $\$ 2.57$ billion, or 1.26 percent, in the first quarter and $\$ 1.81$ billion, or 0.98 percent, in the second quarter of 2006.
- Nonperforming assets were $\$ 2.39$ billion, or 0.32 percent of total loans, leases and foreclosed properties, at June 30 . This compared with $\$ 2.06$ billion, or 0.29 percent, at March 31 and $\$ 1.64$ billion, or 0.25 percent, at June 30, 2006.
- The allowance for loan and lease losses was $\$ 9.06$ billion, or 1.20 percent of total loans and leases, at June 30 compared with $\$ 8.73$ billion, or 1.21 percent at March 31 and $\$ 9.08$ billion, or 1.36 percent, at June 30, 2006.


## Capital Management

Total shareholders' equity was $\$ 135.75$ billion at June 30. Period-end assets were $\$ 1.5$ trillion. The Tier 1 capital ratio was 8.52 percent, down from 8.57 percent at March 31 and up from 8.33 percent a year ago.

During the quarter, Bank of America paid a cash dividend of $\$ 0.56$ per share. The company also issued 11.3 million common shares related to employee stock options and ownership plans and repurchased 13.5 million common shares. Period-ending common shares issued and outstanding were 4.44 billion for the second quarter of 2007, compared with 4.44 billion for the first quarter and 4.53 billion for the second quarter of 2006.

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## Second Quarter 2007 Business Segment Results

## Global Consumer and Small Business Banking ${ }^{1}$

| (Dollars in millions) | Q2 2007 | Q2 2006 |
| :---: | :---: | :---: |
| Total revenue, net of interest expense ${ }^{2}$ | \$ 11,939 | \$ 11,377 |
| Provision for credit losses ${ }^{3}$ | 3,094 | 1,807 |
| Noninterest expense | 4,969 | 4,508 |
| Net income | 2,459 | 3,204 |
| Efficiency ratio | 41.62\% | 39.62\% |
| Return on average equity | 15.80 | 20.14 |
| Average managed loans and leases | \$317,246 | \$282,390 |
| Average deposits | 326,741 | 336,105 |

${ }^{1}$ Managed basis. Managed basis assumes that loans that have been securitized were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. For more information and a detailed reconciliation, please refer to the data pages supplied with this Press Release
${ }^{2}$ Fully taxable-equivalent basis
${ }^{3}$ Represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
Net revenue rose 5 percent as higher card income, service charges and mortgage banking income contributed to a 9 percent increase in noninterest income. Net income decreased 23 percent from a year ago as managed credit costs rose because of portfolio seasoning, growth in the businesses and the trend toward more normalized levels.

Growth from innovative products like Keep the Change ${ }^{\text {TM }}$, $\$ 0$ Online Equity Trades and No Fee Mortgage PLUS generated increased customer activity.

- Deposits net revenue increased 5 percent to $\$ 4.40$ billion and net income increased 3 percent to $\$ 1.33$ billion. Consumer deposit growth (excluding the impact of balance migration to Premier Banking and Investments) of 1 percent was driven by account growth, especially in promotional and Risk Free $C^{T M} C D$ products.
- Card Services managed net revenue rose 2 percent to $\$ 6.43$ billion while net income declined 44 percent to $\$ 961$ million as credit costs increased.
- Consumer Real Estate, which includes the home equity and mortgage businesses, had $\$ 856$ million in net revenue up 22 percent. Net income decreased 18 percent to $\$ 141$ million because of higher provision expense from increased loss expectations in the home equity portfolio reflecting the growth of this business.


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## Global Corporate and Investment Banking

| (Dollars in millions) | Q2 2007 | Q2 2006 |
| :---: | :---: | :---: |
| Total revenue, net of interest expense ${ }^{1}$ | \$ 5,814 | \$ 5,315 |
| Provision for credit losses | 41 | 22 |
| Noninterest expense | 3,135 | 2,764 |
| Net income | 1,670 | 1,595 |
| Efficiency ratio | 53.91\% | 52.01\% |
| Return on average equity | 16.15 | 15.09 |
| Average loans and leases | \$253,895 | \$231,073 |
| Average trading-related assets | 377,171 | 330,816 |
| Average deposits | 220,063 | 193,620 |

Net revenue rose 9 percent as debt underwriting and advisory fees helped increase noninterest income by 11 percent. Net income increased 5 percent.
The revenue increase was driven by Capital Markets and Advisory Services as investments in personnel and trading infrastructure continued to produce strong results. Investment banking revenue rose 27 percent from the second quarter of 2006, as increased market activity and deal flow continued to produce higher debt underwriting and advisory fees.

Provision expense rose $\$ 19$ million because of lower commercial recoveries

- Business Lending net revenue and net income were flat at $\$ 1.50$ billion and $\$ 589$ million, respectively, as good loan growth and fee generation offset continued spread compression.
- Capital Markets and Advisory Services net revenue increased 23 percent to $\$ 2.66$ billion on strong investment banking fees and sales and trading revenue. Net income rose 32 percent.


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- Treasury Services net revenue was relatively unchanged at $\$ 1.69$ billion, reflecting higher card income and strong average deposit growth of $\$ 5.93$ billion, offset by a continued customer shift from non-interest-bearing to interest-bearing deposits. Net income declined 3 percent reflecting continued investment in upgrading our payments platform.

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## Global Wealth and Investment Management

| (Dollars in millions) | Q2 2007 |  | Q2 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total revenue, net of interest expense ${ }^{1}$ | \$ | 2,008 | \$ | 1,853 |
| Provision for credit losses |  | (14) |  | (40) |
| Noninterest expense |  | 1,044 |  | 971 |
| Net income |  | 619 |  | 582 |
| Efficiency ratio |  | 51.97\% |  | 52.40\% |
| Return on average equity |  | 25.06 |  | 24.59 |
| Average loans and leases | \$ | 67,964 | \$ | 59,803 |
| Average deposits |  | 118,255 |  | 101,251 |
| (in billions) | At 6/30/07 |  | At 6/30/06 |  |
| Assets under management | \$ | 566.2 | \$ | 500.1 |

${ }^{1}$ Fully taxable-equivalent basis
Net revenue increased 8 percent as higher customer activity and improved client asset flows resulted in a 13 percent increase in noninterest income. Net interest income rose 4 percent as loans increased 14 percent and deposits increased 7 percent (excluding balance migration from Global Consumer and Small Business Banking) offset by spread compression. Net income increased 6 percent.

Asset management fees increased 13 percent from the second quarter of 2006 as net asset inflows of $\$ 34.33$ billion and $\$ 31.79$ billion of market value growth produced higher assets under management.

- Premier Banking and Investments net revenue rose 8 percent to $\$ 941$ million on record results in investment and brokerage services, up 24 percent from a year ago. Net income increased 6 percent to $\$ 331$ million.
- The Private Bank had net revenue of $\$ 486$ million, unchanged compared with a year earlier. Net income declined 18 percent to $\$ 125$ million reflecting the impact of lower provision benefit and increased spread compression.
- Columbia Management net revenue rose 25 percent to $\$ 471$ million supported by strong client inflows and increased market values. Net income increased 48 percent to $\$ 120$ million.


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## All Other ${ }^{1}$

| (Dollars in millions) | Q2 2007 | Q2 2006 |
| :---: | :---: | :---: |
| Total revenue, net of interest expense ${ }^{2}$ | \$ 197 | \$ (30) |
| Provision for credit losses ${ }^{3}$ | $(1,311)$ | (784) |
| Noninterest expense | (55) | 474 |
| Net income | 1,013 | 94 |
| Average loans and leases | \$101,094 | \$ 62,383 |

1 All Other consists primarily of equity investments, the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring Charges, intersegment eliminations, and the results of certain consumer finance and commercial lending businesses that are being liquidated. All Other also includes the offsetting securitization impact to present Global Consumer and Small Business Banking on a managed basis. For more information and a detailed reconciliation, please refer to the data pages supplied with this Press Release.
2 Fully taxable-equivalent basis
${ }^{3}$ Represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.
All Other net income rose to $\$ 1.01$ billion from $\$ 94$ million a year earlier. Equity investment gains were $\$ 1.72$ billion, up from $\$ 577$ million. This was driven by an increase of $\$ 833$ million in Principal Investing gains primarily related to the Conversus transaction and from a more than $\$ 200$ million increase in income from strategic investments. Noninterest expense declined because of lower costs related to the sale of certain businesses and declining merger and restructuring charges.

Note: Chief Executive Officer Kenneth D. Lewis and Joe L. Price, chief financial officer, will discuss second quarter 2007 results in a conference call at 9:30 a.m. (Eastern Time) today. The call can be accessed via a Webcast available on the Bank of America Investor Relations Web site at http://investor.bankofamerica.com.

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Bank of America
Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving 57 million consumer and small business relationships with more than 5,700 retail banking offices, more than 17,000 ATMs and award-winning online banking with more than 22 million active users. Bank of America is the No. 1 overall Small Business Administration (SBA) lender in the United States and the No. 1 SBA lender to minority-owned small businesses. The company serves clients in 175 countries and has relationships with 98 percent of the U.S. Fortune 500 companies and 80 percent of the Fortune Global 500. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-Looking Statements

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forward-looking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment reduce interest margins and impact funding sources; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) changes in accounting standards, rules or interpretations, 10) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; 11) mergers and acquisitions and their integration into the company; and 12) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at www.sec.gov.
 important information about the fund. Read it carefully before you invest.

Columbia Management is the primary investment management division of Bank of America Corporation. Columbia Management entities furnish investment management services and advise institutional and mutual fund portfolios. Columbia Funds are distributed by Columbia Management Distributors, Inc., member NASD, SIPC. Columbia Management Distributors, Inc. is part of Columbia Management and an affiliate of Bank of America Corporation.

## Bank of America Corporation

## Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

| Summary Income Statement | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Net interest income |  | 8,386 |  | 8,630 |  | 16,654 |  | 17,406 |
| Total noninterest income |  | 11,177 |  | 9,589 |  | 21,064 |  | 18,504 |
| Total revenue, net of interest expense |  | 19,563 |  | 18,219 |  | 37,718 |  | 35,910 |
| Provision for credit losses |  | 1,810 |  | 1,005 |  | 3,045 |  | 2,275 |
| Other noninterest expense |  | 9,018 |  | 8,523 |  | 18,004 |  | 17,349 |
| Merger and restructuring charges |  | 75 |  | 194 |  | 186 |  | 292 |
| Income before income taxes |  | 8,660 |  | 8,497 |  | 16,483 |  | 15,994 |
| Income tax expense |  | 2,899 |  | 3,022 |  | 5,467 |  | 5,533 |
| Net income | \$ | 5,761 | \$ | 5,475 | \$ | 11,016 | \$ | 10,461 |
| Earnings per common share |  | 1.29 |  | 1.21 |  | 2.47 |  | 2.29 |
| Diluted earnings per common share |  | 1.28 |  | 1.19 |  | 2.44 |  | 2.25 |



| Credit Quality | Three Months Ended June 30 |  |  |  |  | Six Months Ended June 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  | 2007 |  |  | 2006 |  |
| Net charge-offs | \$ | 1,495 |  | \$ | 1,023 | \$ | 2,922 |  | \$ | 1,845 |
| Annualized net charge-offs as a \% of average loans and leases outstanding ${ }^{(1)}$ |  | 0.81 | \% |  | 0.65 \% |  | 0.81 | \% |  | 0.59 \% |
| Provision for credit losses | \$ | 1,810 |  | \$ | 1,005 | \$ | 3,045 |  | \$ | 2,275 |
| Managed credit card net losses |  | 2,099 |  |  | 1,474 |  | 4,052 |  |  | 2,720 |
| Managed credit card net losses as a $\%$ of average managed credit card receivables |  | 5.02 | \% |  | 3.67 \% |  | 4.88 |  |  | 3.39 \% |


|  | June 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |
| Nonperforming assets | \$ | 2,392 |  | \$ | 1,641 |
| Non performing assets as a \% of total loans, leases and foreclosed properties (1) |  | 0.32 | \% |  | 0.25 \% |
| Allowance for loan and lease losses | \$ | 9,060 |  | \$ | 9,080 |
| Allowance for loan and lease losses as a \% of total loans and leases (1) |  | 1.20 | \% |  | 1.36 \% |



| Summary Ending Balance Sheet | June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |
| Total loans and leases | \$ | 758,635 | \$ | 667,953 |
| Total debt securities |  | 173,327 |  | 235,846 |
| Total earning assets |  | 1,328,402 |  | 1,245,274 |
| Total assets |  | 1,534,359 |  | 1,445,193 |
| Total deposits |  | 699,409 |  | 676,865 |
| Total shareholders' equity |  | 135,751 |  | 127,841 |
| Common shareholders' equity |  | 132,900 |  | 127,570 |
| Book value per share |  | 29.95 |  | 28.17 |

[^0]${ }^{(1)}$ Ratios do not include loans measured at fair value in accordance with SFAS 159 at and for the three and six months ended June 30, 2007.
${ }^{(2)}$ Does not include 631,145 shares issued in conjunction with the merger with MBNA.
Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Business Segment Results

(Dollars in millions)

| Global Consumer and Small Business Banking ${ }^{(1)}$ | Three Months Ended June 30 |  |  |  |  |  | Six Months Ended June 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |  | 2007 |  | 2006 |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ | \$ | 11,939 |  | \$ | 11,377 |  | \$ 23,362 |  | \$ | 22,218 |  |
| Provision for credit losses ${ }^{(3)}$ |  | 3,094 |  |  | 1,807 |  | 5,505 |  |  | 3,708 |  |
| Noninterest expense |  | 4,969 |  |  | 4,508 |  | 9,700 |  |  | 9,119 |  |
| Net income |  | 2,459 |  |  | 3,204 |  | 5,154 |  |  | 5,929 |  |
| Efficiency ratio |  | 41.62 | \% |  | 39.62 | \% | 41.52 | \% |  | 41.04 | \% |
| Return on average equity |  | 15.80 |  |  | 20.14 |  | 16.67 |  |  | 18.42 |  |
| Average loans and leases | \$ | 317,246 |  | \$ | 282,390 |  | \$ 312,701 |  | \$ | 280,821 |  |
| Average deposits |  | 326,741 |  |  | 336,105 |  | 326,647 |  |  | 334,413 |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ | \$ | 4,404 |  | \$ | 4,193 |  | \$ 8,645 |  | \$ | 8,099 |  |
| Net income |  | 1,329 |  |  | 1,289 |  | 2,616 |  |  | 2,348 |  |
| Card Services |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ |  | 6,430 |  |  | 6,328 |  | 12,561 |  |  | 12,327 |  |
| Net income |  | 961 |  |  | 1,715 |  | 2,112 |  |  | 3,144 |  |
| CRE |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ |  | 856 |  |  | 701 |  | 1,695 |  |  | 1,417 |  |
| Net income |  | 141 |  |  | 173 |  | 371 |  |  | 359 |  |
| Global Corporate and Investment Banking | Three Months Ended June 30 |  |  |  |  | Six Months Ended June 30 |  |  |  |  |  |
|  | 2007 |  |  | 2006 |  | 2007 |  | 2006 |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ | \$ | 5,814 |  | \$ | 5,315 |  | \$ 11,137 |  | \$ | 10,599 |  |
| Provision for credit losses |  | 41 |  |  | 22 |  | 156 |  |  | 47 |  |
| Noninterest expense |  | 3,135 |  |  | 2,764 |  | 6,035 |  |  | 5,596 |  |
| Net income |  | 1,670 |  |  | 1,595 |  | 3,117 |  |  | 3,120 |  |
| Efficiency ratio |  | 53.91 | \% |  | 52.01 | \% | 54.18 | \% |  | 52.80 | \% |
| Return on average equity |  | 16.15 |  |  | 15.09 |  | 15.27 |  |  | 14.91 |  |
| Average loans and leases | \$ | 253,895 |  | \$ | 231,073 |  | \$ 250,913 |  | \$ | 228,080 |  |
| Average deposits |  | 220,063 |  |  | 193,620 |  | 214,307 |  |  | 190,142 |  |
| Business Lending |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ | \$ | 1,502 |  | \$ | 1,503 |  | \$ 2,850 |  | \$ | 2,862 |  |
| Net income |  | 589 |  |  | 593 |  | 1,047 |  |  | 1,121 |  |
| Capital Markets and Advisory Services |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ |  | 2,663 |  |  | 2,162 |  | 5,023 |  |  | 4,471 |  |
| Net income |  | 639 |  |  | 483 |  | 1,167 |  |  | 1,007 |  |
| Treasury Services |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ |  | 1,689 |  |  | 1,673 |  | 3,312 |  |  | 3,299 |  |
| Net income |  | 518 |  |  | 536 |  | 1,007 |  |  | 1,042 |  |

## Global Wealth and Investment Management

|  |  | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |  | 2007 |  |  | 2006 |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ | \$ | 2,008 |  | \$ | 1,853 |  | \$ | 3,896 |  | \$ | 3,682 |
| Provision for credit losses |  | (14) |  |  | (40) |  |  | 9 |  |  | (40) |
| Noninterest expense |  | 1,044 |  |  | 971 |  |  | 2,061 |  |  | 1,938 |
| Net income |  | 619 |  |  | 582 |  |  | 1,151 |  |  | 1,123 |
| Efficiency ratio |  | 51.97 | \% |  | 52.40 | \% |  | 52.89 | \% |  | 52.65 |
| Return on average equity |  | 25.06 |  |  | 24.59 |  |  | 23.33 |  |  | 22.52 |
| Average loans and leases | \$ | 67,964 |  | \$ | 59,803 |  | \$ | 66,908 |  | \$ | 58,979 |
| Average deposits |  | 118,255 |  |  | 101,251 |  |  | 116,615 |  |  | 101,140 |
| The Private Bank |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ | \$ | 486 |  | \$ | 488 |  | \$ | 943 |  | \$ | 970 |
| Net income |  | 125 |  |  | 153 |  |  | 205 |  |  | 273 |
| Columbia Management |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ |  | 471 |  |  | 378 |  |  | 896 |  |  | 742 |
| Net income |  | 120 |  |  | 81 |  |  | 216 |  |  | 162 |
| Premier Banking and Investments |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ |  | 941 |  |  | 868 |  |  | 1,848 |  |  | 1,698 |
| Net income |  | 331 |  |  | 311 |  |  | 644 |  |  | 583 |
| All Other ${ }^{(1)}$ | Three Months Ended June 30 |  |  |  |  |  | Six Months Ended June 30 |  |  |  |  |
|  | 2007 |  |  | 2006 |  |  | 2007 |  |  | 2006 |  |
| Total revenue, net of interest expense (FTE) ${ }^{(2)}$ | \$ | 197 |  | \$ | (30) |  | \$ | 47 |  | \$ | (29) |
| Provision for credit losses ${ }^{(4)}$ |  | $(1,311)$ |  |  | (784) |  |  | $(2,625)$ |  |  | $(1,440)$ |
| Noninterest expense |  | (55) |  |  | 474 |  |  | 394 |  |  | 988 |
| Net income |  | 1,013 |  |  | 94 |  |  | 1,594 |  |  | 289 |
| Average loans and leases | \$ | 101,094 |  | \$ | 62,383 |  | \$ | 96,671 |  | \$ | 57,983 |
| Average deposits |  | 31,976 |  |  | 43,820 |  |  | 34,329 |  |  | 41,655 |

[^1]
## Bank of America Corporation

## Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent basis data ${ }^{(1)}$ | Three Mon | S En | ded June 30 | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  | 2007 |  | 2006 |  |
| Net interest income | 8,781 |  | 8,926 |  | \$ 17,378 |  | \$ |
| Total revenue, net of interest expense | 19,958 |  | 18,515 |  | 38,442 |  |  |
| Net interest yield | 2.59 | \% | 2.85 | \% | 2.60 | \% |  |
| Efficiency ratio | 45.56 |  | 47.08 |  | 47.32 |  |  |
| Other Data | June 30 |  |  |  |  |  |  |
|  | 2007 |  | 2006 |  |  |  |  |
| Full-time equivalent employees | 195,675 |  | 201,898 |  |  |  |  |
| Number of banking centers - domestic | 5,749 |  | 5,779 |  |  |  |  |
| Number of branded ATMs - domestic | 17,183 |  | 16,984 |  |  |  |  |
| (1)Fully taxable-equivalent (FTE) basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. |  |  |  |  |  |  |  |

## Bank of America Corporation

## Reconciliation - Managed to GAAP

(Dollars in millions; except as noted)



 accounting principles.

 repricing of interest rates as held loans. Global Consumer and Small Business Banking's managed income statement line items differ from its held basis reported in the prior periods as follows:
 to securitized loans.

 as management continues to manage this impact within Global Consumer and Small Business Banking .

- The provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.


## Global Consumer and Small Business Banking

|  | Second Quarter 2007 |  |  |  |  |  | Second Quarter 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ManagedBasis |  | $\begin{aligned} & \hline \text { Securitization } \\ & \text { Impact }^{(1)} \\ & \hline \end{aligned}$ |  | Held <br> Basis |  | Managed Basis |  | Securitization$\text { Impact }{ }^{(1)}$ |  | Held <br> Basis |  |
| Net interest income ${ }^{(2)}$ | \$ | 7,150 | \$ | $(1,981)$ | \$ | 5,169 | \$ | 6,967 | \$ | $(1,846)$ | \$ | 5,121 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 2,676 |  | 793 |  | 3,469 |  | 2,528 |  | 1,136 |  | 3,664 |
| Service charges |  | 1,488 |  | - |  | 1,488 |  | 1,349 |  | - |  | 1,349 |
| Mortgage banking income |  | 297 |  | - |  | 297 |  | 210 |  | - |  | 210 |
| Gains (losses) on sales of debt securities |  | - |  | - |  | - |  | - |  | - |  | - |
| All other income |  | 328 |  | (74) |  | 254 |  | 323 |  | (67) |  | 256 |
| Total noninterest income |  | 4,789 |  | 719 |  | 5,508 |  | 4,410 |  | 1,069 |  | 5,479 |
| Total revenue, net of interest expense |  | 11,939 |  | $(1,262)$ |  | 10,677 |  | 11,377 |  | (777) |  | 10,600 |
| Provision for credit losses ${ }^{(3)}$ |  | 3,094 |  | $(1,262)$ |  | 1,832 |  | 1,807 |  | (777) |  | 1,030 |
| Noninterest expense |  | 4,969 |  | - |  | 4,969 |  | 4,508 |  | - |  | 4,508 |
| Income before income taxes |  | 3,876 |  | - |  | 3,876 |  | 5,062 |  | - |  | 5,062 |
| Income tax expense ${ }^{(2)}$ |  | 1,417 |  | - |  | 1,417 |  | 1,858 |  | - |  | 1,858 |
| Net income |  | 2,459 | \$ | - | \$ | 2,459 | \$ | 3,204 | \$ | - | \$ | 3,204 |
| Average loans and leases |  | 317,246 | \$ | $(101,905)$ |  | 15,341 |  | 282,390 | \$ | $(94,952)$ |  | 187,438 |

## All Other

|  | Second Quarter 2007 |  |  |  |  | Second Quarter 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported | Securitization Offset ${ }^{(1)}$ |  | As Adjusted |  | Reported |  | $\begin{gathered} \hline \text { Securitization } \\ \text { Offset }^{(1)} \\ \hline \end{gathered}$ |  | As <br> Adjusted |  |
| Net interest income ${ }^{(2)}$ | \$ $(1,945)$ | \$ | 1,981 | \$ | 36 | \$ | $(1,404)$ | \$ | 1,846 | \$ | 442 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |
| Card income | 676 |  | (793) |  | (117) |  | 961 |  | $(1,136)$ |  | (175) |
| Equity investment gains | 1,719 |  | - |  | 1,719 |  | 577 |  | - |  | 577 |
| Gains (losses) on sales of debt securities | 2 |  | - |  | 2 |  | (5) |  | - |  | (5) |
| All other income | (255) |  | 74 |  | (181) |  | (159) |  | 67 |  | (92) |
| Total noninterest income | 2,142 |  | (719) |  | 1,423 |  | 1,374 |  | $(1,069)$ |  | 305 |
| Total revenue, net of interest expense | 197 |  | 1,262 |  | 1,459 |  | (30) |  | 777 |  | 747 |
| Provision for credit losses ${ }^{(4)}$ | $(1,311)$ |  | 1,262 |  | (49) |  | (784) |  | 777 |  | (7) |
| Merger and restructuring charges | 75 |  | - |  | 75 |  | 194 |  | - |  | 194 |
| All other noninterest expense | (130) |  | - |  | (130) |  | 280 |  | - |  | 280 |
| Income before income taxes | 1,563 |  | - |  | 1,563 |  | 280 |  | - |  | 280 |
| Income tax expense (benefit) ${ }^{(2)}$ | 550 |  | - |  | 550 |  | 186 |  | - |  | 186 |
| Net income | \$ 1,013 | \$ | - | \$ | 1,013 | \$ | 94 | \$ | - | \$ | 94 |
| Average loans and leases | \$101,094 | \$ | 1,905 |  | 2,999 |  | 62,383 | \$ | 94,952 |  | 7,335 |

(1)The securitization impact on Net Interest Income is on a funds transfer pricing methodology consistent with the way we allocate funding costs to our businesses.
(2) Fully taxable-equivalent basis
(3) Represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized portfolio.
(4)Represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

# Bank of America 



## Supplemental Information

Second Quarter 2007

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.
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## Bank of America Corporation

## Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

(1) Effective April 1, 2007, the Corporation changed its income statement presentation to reflect gains (losses) on sales of debt securities as a component of noninterest income.
 measure provides additional clarity in assessing the results of the Corporation.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Fully taxable-equivalent basis data



## Reconciliation to GAAP financial measures

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Return on average common shareholders' equity and return on average tangible shareholders' equity utilize non-GAAP allocation methodologies. Return on average common shareholders' equity measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit. Return on average tangible shareholders' equity measures the earnings contribution of the Corporation as a percentage of shareholders' equity reduced by goodwill. These measures are used to evaluate our use of equity (i.e., capita) at the individual unit level and are integral components in the analytics for resource allocation. The efficiency ratio measures the costs expended to generate a dollar of revenue. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.
 2007, March 31, 2007, December 31, 2006, September 30, 2006, and June 30, 2006, and the six months ended June 30, 2007 and 2006.

## Reconciliation of net income to operating earnings

|  | Six Months EndedJune $\mathbf{3 0}$ |  | Second Quarter 2007 | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2007 \\ & \hline \end{aligned}$ | Fourth Quarter 2006 | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  |  |  |  |  |
| Net income | \$11,016 | \$10,461 | \$5,761 | \$5,255 | \$5,256 | \$5,416 | \$5,475 |
| Merger and restructuring charges | 186 | 292 | 75 | 111 | 244 | 269 | 194 |
| Related income tax benefit | (69) | (108) | (28) | (41) | (90) | (100) | (71) |
| Operating earnings | \$11,133 | \$10,645 | \$5,808 | \$5,325 | \$5,410 | \$5,585 | \$5,598 |

## Reconciliation of ending common shareholders' equity to ending common tangible shareholders' equity

| Ending common shareholders' equity | \$132,900 | \$127,570 | \$132,900 | \$132,005 | \$132,421 | \$132,771 | \$127,570 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending goodwill | $(65,845)$ | $(66,095)$ | $(65,845)$ | $(65,696)$ | $(65,662)$ | $(65,818)$ | $(66,095)$ |
| Ending common tangible shareholders' equity | \$67,055 | \$61,475 | \$67,055 | \$66,309 | \$66,759 | \$66,953 | \$61,475 |

## Reconciliation of average shareholders' equity to average tangible shareholders' equity

| Average shareholders' equity | \$133,569 |  | \$129,253 |  | \$133,551 |  | \$133,588 |  | \$134,047 |  | \$129,262 |  | \$127,373 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average goodwill | $(65,703)$ |  | $(66,160)$ |  | $(65,704)$ |  | $(65,703)$ |  | $(65,766)$ |  | $(66,077)$ |  | $(66,226)$ |
| Average tangible shareholders' equity | \$67,866 |  | \$63,093 |  | \$67,847 |  | \$67,885 |  | \$68,281 |  | \$63,185 |  | \$61,147 |
| Operating basis |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets | 1.46 | \% | 1.49 | \% | 1.49 | \% | 1.42 | \% | 1.44 | \% | 1.48 | \% | 1.54 \% |
| Return on average common shareholders' equity | 17.04 |  | 16.63 |  | 17.70 |  | 16.38 |  | 16.22 |  | 17.16 |  | 17.65 |
| Return on average tangible shareholders' equity | 33.08 |  | 34.02 |  | 34.34 |  | 31.81 |  | 31.44 |  | 35.07 |  | 36.72 |
| Efficiency ratio ${ }^{(2)}$ | 46.83 |  | 47.57 |  | 45.18 |  | 48.62 |  | 46.96 |  | 46.48 |  | 46.03 |

[^2]
## Bank of America Corporation

Consolidated Statement of Income

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months EndedJune 30 |  | Second Quarter 2007 | First Quarter 2007 | FourthQuarter 2006 | Third Quarter 2006 | Second Quarter 2006 |
|  | 2007 | 2006 |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |
| Interest and fees on loans and leases | \$26,207 | \$22,931 | \$13,323 | \$12,884 | \$12,705 | \$12,638 | \$11,804 |
| Interest on debt securities | 4,712 | 6,135 | 2,332 | 2,380 | 2,440 | 3,080 | 3,121 |
| Federal funds sold and securities purchased under agreements to resell | 4,135 | 3,609 | 2,156 | 1,979 | 2,068 | 2,146 | 1,900 |
| Trading account assets | 4,540 | 3,175 | 2,267 | 2,273 | 2,201 | 1,856 | 1,627 |
| Other interest income | 2,198 | 1,572 | 1,154 | 1,044 | 1,077 | 952 | 845 |
| Total interest income | 41,792 | 37,422 | 21,232 | 20,560 | 20,491 | 20,672 | 19,297 |
| Interest expense |  |  |  |  |  |  |  |
| Deposits | 8,295 | 6,515 | 4,261 | 4,034 | 3,989 | 3,976 | 3,508 |
| Short-term borrowings | 10,855 | 9,151 | 5,537 | 5,318 | 5,222 | 5,467 | 4,842 |
| Trading account liabilities | 1,713 | 1,113 | 821 | 892 | 800 | 727 | 596 |
| Long-term debt | 4,275 | 3,237 | 2,227 | 2,048 | 1,881 | 1,916 | 1,721 |
| Total interest expense | 25,138 | 20,016 | 12,846 | 12,292 | 11,892 | 12,086 | 10,667 |
| Net interest income | 16,654 | 17,406 | 8,386 | 8,268 | 8,599 | 8,586 | 8,630 |
| Noninterest income |  |  |  |  |  |  |  |
| Card income | 6,891 | 7,098 | 3,558 | 3,333 | 3,719 | 3,473 | 3,664 |
| Service charges | 4,272 | 3,978 | 2,200 | 2,072 | 2,099 | 2,147 | 2,077 |
| Investment and brokerage services | 2,342 | 2,249 | 1,193 | 1,149 | 1,122 | 1,085 | 1,146 |
| Investment banking income | 1,412 | 1,113 | 774 | 638 | 694 | 510 | 612 |
| Equity investment gains | 2,843 | 1,417 | 1,829 | 1,014 | 1,067 | 705 | 699 |
| Trading account profits | 1,762 | 1,975 | 890 | 872 | 460 | 731 | 915 |
| Mortgage banking income | 361 | 226 | 148 | 213 | 126 | 189 | 89 |
| Gains (losses) on sales of debt securities ${ }^{(1)}$ | 64 | 5 | 2 | 62 | 21 | (469) | (9) |
| Other income | 1,117 | 443 | 583 | 534 | 579 | 1,227 | 396 |
| Total noninterest income | 21,064 | 18,504 | 11,177 | 9,887 | 9,887 | 9,598 | 9,589 |
| Total revenue, net of interest expense | 37,718 | 35,910 | 19,563 | 18,155 | 18,486 | 18,184 | 18,219 |
| Provision for credit losses | 3,045 | 2,275 | 1,810 | 1,235 | 1,570 | 1,165 | 1,005 |
| Noninterest expense |  |  |  |  |  |  |  |
| Personnel | 9,762 | 9,293 | 4,737 | 5,025 | 4,444 | 4,474 | 4,480 |
| Occupancy | 1,457 | 1,404 | 744 | 713 | 726 | 696 | 703 |
| Equipment | 682 | 660 | 332 | 350 | 351 | 318 | 316 |
| Marketing | 1,092 | 1,126 | 537 | 555 | 623 | 587 | 551 |
| Professional fees | 512 | 451 | 283 | 229 | 368 | 259 | 233 |
| Amortization of intangibles | 780 | 881 | 391 | 389 | 433 | 441 | 441 |
| Data processing | 909 | 819 | 472 | 437 | 487 | 426 | 409 |
| Telecommunications | 495 | 448 | 244 | 251 | 260 | 237 | 228 |
| Other general operating | 2,315 | 2,267 | 1,278 | 1,037 | 1,157 | 1,156 | 1,162 |
| Merger and restructuring charges | 186 | 292 | 75 | 111 | 244 | 269 | 194 |
| Total noninterest expense | 18,190 | 17,641 | 9,093 | 9,097 | 9,093 | 8,863 | 8,717 |
| Income before income taxes | 16,483 | 15,994 | 8,660 | 7,823 | 7,823 | 8,156 | 8,497 |
| Income tax expense | 5,467 | 5,533 | 2,899 | 2,568 | 2,567 | 2,740 | 3,022 |
| Net income | \$11,016 | \$10,461 | \$5,761 | \$5,255 | \$5,256 | \$5,416 | \$5,475 |
| Preferred stock dividends | 86 | 9 | 40 | 46 | 13 |  | 4 |
| Net income available to common shareholders | \$10,930 | \$10,452 | \$5,721 | \$5,209 | \$5,243 | \$5,416 | \$5,471 |
|  |  |  |  |  |  |  |  |
| Per common share information |  |  |  |  |  |  |  |
| Earnings | \$2.47 | \$2.29 | \$1.29 | \$1.18 | \$1.17 | \$1.20 | \$1.21 |
| Diluted earnings | 2.44 | 2.25 | 1.28 | 1.16 | 1.16 | 1.18 | 1.19 |
| Dividends paid | 1.12 | 1.00 | 0.56 | 0.56 | 0.56 | 0.56 | 0.50 |
| Average common shares issued and outstanding | 4,426,046 | 4,572,013 | 4,419,246 | 4,432,664 | 4,464,110 | 4,499,704 | 4,534,627 |
| Average diluted common shares issued and outstanding | 4,487,224 | 4,636,959 | 4,476,799 | 4,497,028 | 4,536,696 | 4,570,558 | 4,601,169 |

(1) Effective April 1, 2007, the Corporation changed its income statement presentation to reflect gains (losses) on sales of debt securities as a component of noninterest income

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Consolidated Balance Sheet

(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2007 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June } 30 \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and cash equivalents | \$35,499 | \$31,549 | \$34,545 |
| Time deposits placed and other short-term investments | 13,151 | 12,037 | 14,652 |
| Federal funds sold and securities purchased under agreements to resell | 131,658 | 138,646 | 136,645 |
| Trading account assets | 182,404 | 174,218 | 134,708 |
| Derivative assets | 29,810 | 25,279 | 25,526 |
| Debt securities: |  |  |  |
| Available-for-sale | 172,332 | 180,961 | 235,785 |
| Held-to-maturity, at cost | 995 | 925 | 61 |
| Total debt securities | 173,327 | 181,886 | 235,846 |
| Loans and leases | 758,635 | 723,633 | 667,953 |
| Allowance for loan and lease losses | $(9,060)$ | $(8,732)$ | $(9,080)$ |
| Loans and leases, net of allowance | 749,575 | 714,901 | 658,873 |
| Premises and equipment, net | 9,482 | 9,271 | 9,334 |
| Mortgage servicing rights (includes $\mathbf{\$ 3 , 2 6 9} ; \mathbf{\$ 2 , 9 6 3}$ and \$3,083 measured at fair value) | 3,508 | 3,141 | 3,231 |
| Goodwill | 65,845 | 65,696 | 66,095 |
| Intangible assets | 8,720 | 9,217 | 10,338 |
| $\underline{\text { Other assets }}$ | 131,380 | 136,316 | 115,400 |
| Total assets | \$1,534,359 | \$1,502,157 | \$1,445,193 |
| Liabilities |  |  |  |
| Deposits in domestic offices: |  |  |  |
| Noninterest-bearing | \$172,573 | \$174,082 | \$177,209 |
| Interest-bearing | 422,201 | 425,197 | 410,940 |
| Deposits in foreign offices: |  |  |  |
| Noninterest-bearing | 3,006 | 3,346 | 6,765 |
| Interest-bearing | 101,629 | 90,176 | 81,951 |
| Total deposits | 699,409 | 692,801 | 676,865 |
| Federal funds purchased and securities sold under agreements to repurchase | 221,064 | 234,413 | 259,108 |
| Trading account liabilities | 75,070 | 77,289 | 57,486 |
| Derivative liabilities | 25,141 | 17,946 | 18,633 |
| Commercial paper and other short-term borrowings | 159,542 | 156,844 | 136,886 |
| Accrued expenses and other liabilities (includes \$376, \$374 and \$395 of reserve for unfunded lending commitments) | 49,065 | 35,446 | 39,318 |
| Long-term debt | 169,317 | 152,562 | 129,056 |
| Total liabilities | 1,398,608 | 1,367,301 | 1,317,352 |
| Shareholders' equity |  |  |  |
| Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 121,739; 121,739 and 1,090,189 shares | 2,851 | 2,851 | 271 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized - $7,500,000,000$ shares; issued and outstanding - $\mathbf{4 , 4 3 6 , 9 3 5 , 9 6 3} ; 4,439,069,837$ and $4,527,940,943$ shares | 60,349 | 60,536 | 65,822 |
| Retained earnings ${ }^{(1)}$ | 83,223 | 79,996 | 73,393 |
| Accumulated other comprehensive income (loss) ${ }^{(2)}$ | $(9,957)$ | $(7,660)$ | $(10,973)$ |
| Other | (715) | (867) | (672) |
| Total shareholders' equity | 135,751 | 134,856 | 127,841 |
| Total liabilities and shareholders' equity | \$1,534,359 | \$1,502,157 | \$1,445,193 |

[^3]Bank of America Corporation

## Capital Management

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter $2007{ }^{(1)}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2006 \\ & \hline \end{aligned}$ |  | Third Quarter 2006 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |
| Risk-based capital: |  |  |  |  |  |  |  |  |  |
| Tier 1 capital | \$94,979 |  | \$91,112 |  | \$91,064 |  | \$88,085 |  | \$84,978 |
| Total capital | 135,059 |  | 126,958 |  | 125,226 |  | 119,074 |  | 114,738 |
| Risk-weighted assets | 1,115,150 |  | 1,062,883 |  | 1,054,533 |  | 1,039,283 |  | 1,019,828 |
| Tier 1 capital ratio | 8.52 | \% | 8.57 | \% | 8.64 | \% | 8.48 | \% | 8.33 |
| Total capital ratio | 12.11 |  | 11.94 |  | 11.88 |  | 11.46 |  | 11.25 |
| Tangible equity ratio ${ }^{(2)}$ | 4.19 |  | 4.20 |  | 4.35 |  | 4.22 |  | 3.76 |
| Tier 1 leverage ratio | 6.33 |  | 6.25 |  | 6.36 |  | 6.16 |  | 6.13 |

(1) Preliminary data on risk-based capital
(2) Tangible equity ratio equals shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

## Share Repurchase Program

13.5 million common shares were repurchased in the second quarter of 2007 as a part of an ongoing share repurchase program.
201.6 million shares remain outstanding under the 2006 and 2007 authorized programs.
11.3 million shares were issued in the second quarter of 2007.


[^4]Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation

## Core Net Interest Income - Managed Basis

(Dollars in millions)

(1) Fully taxable-equivalent basis
(2) Represents market-based amounts included in the Capital Markets and Advisory Services business within Global Corporate and Investment Banking.
(3) Represents the impact of securitizations utilizing actual bond costs. This is different from the segment view which utilizes funds transfer pricing methodologies.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation
Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2007 |  |  | First Quarter 2007 |  |  |  | Second Quarter $2006{ }^{(1)}$ |  |  |  |  |
|  | Interest |  |  | Interest |  |  |  | Interest |  |  |  |  |
|  | Average <br> Balance | Income/ Expense | Yield/ Rate |  | Average Balance | Income/ Expense | Yield/ <br> Rate |  | Average Balance | Income/ Expense | Yield/ Rate |  |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$15,310 | \$188 | 4.92 | \% | \$15,023 | \$169 | 4.57 | \% | \$16,691 | \$168 | 4.05 | \% |
| Federal funds sold and securities purchased under agreements to resell | 166,258 | 2,156 | 5.19 |  | 166,195 | 1,979 | 4.79 |  | 179,104 | 1,900 | 4.25 |  |
| Trading account assets | 188,287 | 2,364 | 5.03 |  | 175,249 | 2,357 | 5.41 |  | 133,556 | 1,712 | 5.13 |  |
| Debt securities ${ }^{(2)}$ | 177,834 | 2,394 | 5.39 |  | 186,498 | 2,451 | 5.27 |  | 236,967 | 3,162 | 5.34 |  |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 260,099 | 3,708 | 5.70 |  | 246,618 | 3,504 | 5.69 |  | 197,228 | 2,731 | 5.54 |  |
| Credit card - domestic | 56,235 | 1,777 | 12.67 |  | 57,720 | 1,887 | 13.26 |  | 64,980 | 2,168 | 13.38 |  |
| Credit card - foreign | 11,946 | 350 | 11.76 |  | 11,133 | 317 | 11.55 |  | 8,305 | 269 | 12.97 |  |
| Home equity ${ }^{(4)}$ | 94,267 | 1,779 | 7.57 |  | 89,559 | 1,679 | 7.60 |  | 75,894 | 1,378 | 7.28 |  |
| Direct/Indirect consumer | 64,227 | 1,354 | 8.46 |  | 60,157 | 1,221 | 8.23 |  | 48,003 | 910 | 7.59 |  |
| Other consumer ${ }^{(5)}$ | 8,101 | 187 | 9.28 |  | 8,809 | 204 | 9.36 |  | 10,804 | 294 | 10.95 |  |
| Total consumer | 494,875 | 9,155 | 7.41 |  | 473,996 | 8,812 | 7.50 |  | 405,214 | 7,750 | 7.66 |  |
| Commercial - domestic | 166,529 | 3,039 | 7.32 |  | 163,620 | 2,934 | 7.27 |  | 148,445 | 2,695 | 7.28 |  |
| Commercial real estate ${ }^{(6)}$ | 36,788 | 687 | 7.49 |  | 36,117 | 672 | 7.55 |  | 36,749 | 680 | 7.41 |  |
| Commercial lease financing | 19,784 | 217 | 4.40 |  | 19,651 | 175 | 3.55 |  | 20,896 | 262 | 5.01 |  |
| Commercial - foreign | 22,223 | 319 | 5.75 |  | 20,658 | 330 | 6.48 |  | 24,345 | 456 | 7.52 |  |
| Total commercial | 245,324 | 4,262 | 6.97 |  | 240,046 | 4,111 | 6.94 |  | 230,435 | 4,093 | 7.12 |  |
| Total loans and leases | 740,199 | 13,417 | 7.26 |  | 714,042 | 12,923 | 7.31 |  | 635,649 | 11,843 | 7.47 |  |
| Other earning assets | 70,311 | 1,108 | 6.31 |  | 64,939 | 1,010 | 6.28 |  | 51,928 | 808 | 6.24 |  |
| Total earning assets ${ }^{(7)}$ | 1,358,199 | 21,627 | 6.38 |  | 1,321,946 | 20,889 | 6.37 |  | 1,253,895 | 19,593 | 6.26 |  |
| Cash and cash equivalents | 33,689 |  |  |  | 33,623 |  |  |  | 35,070 |  |  |  |
| Other assets, less allowance for loan and lease losses | 169,761 |  |  |  | 165,849 |  |  |  | 167,039 |  |  |  |
| Total assets | \$1,561,649 |  |  |  | \$1,521,418 |  |  |  | \$1,456,004 |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$33,039 | \$47 | 0.58 | \% | \$32,773 | \$41 | 0.50 | \% | \$35,681 | \$76 | 0.84 | \% |
| NOW and money market deposit accounts | 212,330 | 987 | 1.86 |  | 212,249 | 936 | 1.79 |  | 221,198 | 996 | 1.81 |  |
| Consumer CDs and IRAs | 161,703 | 1,857 | 4.61 |  | 159,505 | 1,832 | 4.66 |  | 141,408 | 1,393 | 3.95 |  |
| Negotiable CDs, public funds and other time deposits | 16,256 | 191 | 4.70 |  | 13,376 | 136 | 4.12 |  | 13,005 | 123 | 3.80 |  |
| Total domestic interest-bearing deposits | 423,328 | 3,082 | 2.92 |  | 417,903 | 2,945 | 2.86 |  | 411,292 | 2,588 | 2.52 |  |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries | 41,940 | 522 | 4.99 |  | 40,372 | 531 | 5.34 |  | 32,456 | 489 | 6.05 |  |
| Governments and official institutions | 17,868 | 224 | 5.02 |  | 14,482 | 178 | 4.98 |  | 13,428 | 155 | 4.63 |  |
| Time, savings and other | 40,335 | 433 | 4.31 |  | 39,534 | 380 | 3.90 |  | 37,178 | 276 | 2.98 |  |
| Total foreign interest-bearing deposits | 100,143 | 1,179 | 4.72 |  | 94,388 | 1,089 | 4.68 |  | 83,062 | 920 | 4.44 |  |
| Total interest-bearing deposits | 523,471 | 4,261 | 3.27 |  | 512,291 | 4,034 | 3.19 |  | 494,354 | 3,508 | 2.85 |  |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | 419,260 | 5,537 | 5.30 |  | 414,104 | 5,318 | 5.20 |  | 408,734 | 4,842 | 4.75 |  |
| Trading account liabilities | 85,550 | 821 | 3.85 |  | 77,635 | 892 | 4.66 |  | 61,263 | 596 | 3.90 |  |
| Long-term debt | 158,500 | 2,227 | 5.62 |  | 148,627 | 2,048 | 5.51 |  | 125,620 | 1,721 | 5.48 |  |
| Total interest-bearing liabilities ${ }^{(7)}$ | 1,186,781 | 12,846 | 4.34 |  | 1,152,657 | 12,292 | 4.31 |  | 1,089,971 | 10,667 | 3.92 |  |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 173,564 |  |  |  | 174,413 |  |  |  | 180,442 |  |  |  |
| Other liabilities | 67,753 |  |  |  | 60,760 |  |  |  | 58,218 |  |  |  |
| Shareholders' equity | 133,551 |  |  |  | 133,588 |  |  |  | 127,373 |  |  |  |
| Total liabilities and shareholders' equity | \$1,561,649 |  |  |  | \$1,521,418 |  |  |  | \$1,456,004 |  |  |  |
| Net interest spread |  |  | 2.04 | \% |  |  | 2.06 | \% |  |  | 2.34 | \% |
| Impact of noninterest-bearing sources |  |  | 0.55 |  |  |  | 0.55 |  |  |  | 0.51 |  |
| Net interest income/yield on earning assets |  | \$8,781 | 2.59 | \% |  | \$8,597 | 2.61 | \% |  | \$8,926 | 2.85 | \% |

[^5]Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation
Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense ${ }^{(1)}$

| (Dollars in millions) | Second Quarter 2007 |  |  | First Quarter 2007 |  |  |  | Second Quarter 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate |  | Average Balance | Interest Income/ Expense | Yield/ Rate |  | Average Balance | Interest Income/ Expense | Yield/ Rate |  |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$15,310 | \$198 | 5.20 | \% | \$15,023 | \$196 | 5.29 | \% | \$16,691 | \$181 | 4.36 | \% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ | 166,258 | 2,256 | 5.43 |  | 166,195 | 2,085 | 5.04 |  | 179,104 | 2,014 | 4.50 |  |
| Trading account assets | 188,287 | 2,364 | 5.03 |  | 175,249 | 2,357 | 5.41 |  | 133,556 | 1,712 | 5.13 |  |
| Debt securities ${ }^{(2)}$ | 177,834 | 2,401 | 5.40 |  | 186,498 | 2,455 | 5.27 |  | 236,967 | 3,164 | 5.34 |  |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 260,099 | 3,708 | 5.70 |  | 246,618 | 3,504 | 5.69 |  | 197,228 | 2,731 | 5.54 |  |
| Credit card - domestic | 56,235 | 1,777 | 12.67 |  | 57,720 | 1,887 | 13.26 |  | 64,980 | 2,168 | 13.38 |  |
| Credit card - foreign | 11,946 | 350 | 11.76 |  | 11,133 | 317 | 11.55 |  | 8,305 | 269 | 12.97 |  |
| Home equity | 94,267 | 1,779 | 7.57 |  | 89,559 | 1,679 | 7.60 |  | 75,894 | 1,378 | 7.28 |  |
| Direct/Indirect consumer | 64,227 | 1,354 | 8.46 |  | 60,157 | 1,221 | 8.23 |  | 48,003 | 910 | 7.59 |  |
| Other consumer | 8,101 | 187 | 9.28 |  | 8,809 | 204 | 9.36 |  | 10,804 | 294 | 10.95 |  |
| Total consumer | 494,875 | 9,155 | 7.41 |  | 473,996 | 8,812 | 7.50 |  | 405,214 | 7,750 | 7.66 |  |
| Commercial - domestic ${ }^{(2)}$ | 166,529 | 3,048 | 7.34 |  | 163,620 | 2,933 | 7.27 |  | 148,445 | 2,619 | 7.08 |  |
| Commercial real estate | 36,788 | 687 | 7.49 |  | 36,117 | 672 | 7.55 |  | 36,749 | 680 | 7.41 |  |
| Commercial lease financing | 19,784 | 217 | 4.40 |  | 19,651 | 175 | 3.55 |  | 20,896 | 262 | 5.01 |  |
| Commercial - foreign ${ }^{(2)}$ | 22,223 | 302 | 5.45 |  | 20,658 | 312 | 6.12 |  | 24,345 | 455 | 7.50 |  |
| Total commercial | 245,324 | 4,254 | 6.95 |  | 240,046 | 4,092 | 6.91 |  | 230,435 | 4,016 | 6.99 |  |
| Total loans and leases | 740,199 | 13,409 | 7.26 |  | 714,042 | 12,904 | 7.30 |  | 635,649 | 11,766 | 7.42 |  |
| Other earning assets ${ }^{(2)}$ | 70,311 | 1,116 | 6.36 |  | 64,939 | 1,013 | 6.29 |  | 51,928 | 810 | 6.25 |  |
| Total earning assets - excluding hedge impact | 1,358,199 | 21,744 | 6.41 |  | 1,321,946 | 21,010 | 6.41 |  | 1,253,895 | 19,647 | 6.28 |  |
| Net hedge income (expense) on assets |  | (117) |  |  |  | (121) |  |  |  | (54) |  |  |
| Total earning assets - including hedge impact | 1,358,199 | 21,627 | 6.38 |  | 1,321,946 | 20,889 | 6.37 |  | 1,253,895 | 19,593 | 6.26 |  |
| Cash and cash equivalents | 33,689 |  |  |  | 33,623 |  |  |  | 35,070 |  |  |  |
| Other assets, less allowance for loan and lease losses | 169,761 |  |  |  | 165,849 |  |  |  | 167,039 |  |  |  |
| Total assets | \$1,561,649 |  |  |  | \$1,521,418 |  |  |  | \$1,456,004 |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$33,039 | \$47 | 0.58 | \% | \$32,773 | \$41 | 0.50 | \% | \$35,681 | \$76 | 0.84 | \% |
| NOW and money market deposit accounts ${ }^{(2)}$ | 212,330 | 983 | 1.86 |  | 212,249 | 931 | 1.78 |  | 221,198 | 995 | 1.80 |  |
| Consumer CDs and IRAs ${ }^{(2)}$ | 161,703 | 1,699 | 4.22 |  | 159,505 | 1,638 | 4.16 |  | 141,408 | 1,230 | 3.49 |  |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 16,256 | 188 | 4.64 |  | 13,376 | 134 | 4.05 |  | 13,005 | 121 | 3.74 |  |
| Total domestic interest-bearing deposits | 423,328 | 2,917 | 2.76 |  | 417,903 | 2,744 | 2.66 |  | 411,292 | 2,422 | 2.36 |  |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 41,940 | 520 | 4.97 |  | 40,372 | 529 | 5.32 |  | 32,456 | 476 | 5.88 |  |
| Governments and official institutions | 17,868 | 224 | 5.02 |  | 14,482 | 178 | 4.98 |  | 13,428 | 155 | 4.63 |  |
| Time, savings and other | 40,335 | 433 | 4.31 |  | 39,534 | 380 | 3.90 |  | 37,178 | 276 | 2.98 |  |
| Total foreign interest-bearing deposits | 100,143 | 1,177 | 4.71 |  | 94,388 | 1,087 | 4.67 |  | 83,062 | 907 | 4.38 |  |
| Total interest-bearing deposits | 523,471 | 4,094 | 3.14 |  | 512,291 | 3,831 | 3.03 |  | 494,354 | 3,329 | 2.70 |  |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account liabilities | 85,550 | 821 | 3.85 |  | 77,635 | 892 | 4.66 |  | 61,263 | 596 | 3.90 |  |
| Long-term debt ${ }^{(2)}$ | 158,500 | 2,074 | 5.24 |  | 148,627 | 1,924 | 5.18 |  | 125,620 | 1,634 | 5.20 |  |
| Total interest-bearing liabilities - excluding hedge impact | 1,186,781 | 12,639 | 4.27 |  | 1,152,657 | 12,113 | 4.25 |  | 1,089,971 | 10,580 | 3.89 |  |
| Net hedge (income) expense on liabilities |  | 207 |  |  |  | 179 |  |  |  | 87 |  |  |
| Total interest-bearing liabilities - including hedge impact | 1,186,781 | 12,846 | 4.34 |  | 1,152,657 | 12,292 | 4.31 |  | 1,089,971 | 10,667 | 3.92 |  |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 173,564 |  |  |  | 174,413 |  |  |  | 180,442 |  |  |  |
| Other liabilities | 67,753 |  |  |  | 60,760 |  |  |  | 58,218 |  |  |  |
| Shareholders' equity | 133,551 |  |  |  | 133,588 |  |  |  | 127,373 |  |  |  |
| Total liabilities and shareholders' equity | \$1,561,649 |  |  |  | \$1,521,418 |  |  |  | \$1,456,004 |  |  |  |
| Net interest spread |  |  | 2.14 |  |  |  | 2.16 |  |  |  | 2.39 |  |
| Impact of noninterest-bearing sources |  |  | 0.54 |  |  |  | 0.54 |  |  |  | 0.51 |  |
| Net interest income/yield on earning assets - excluding hedge impact |  | \$9,105 | 2.68 | \% |  | \$8,897 | 2.70 | \% |  | \$9,067 | 2.90 | \% |
| Net impact of hedge income (expense) |  | (324) | (0.09) |  |  | (300) | (0.09) |  |  | (141) | (0.05) |  |
| Net interest income/yield on earning assets |  | \$8,781 | 2.59 | \% |  | \$8,597 | 2.61 | \% |  | \$8,926 | 2.85 | \% |

[^6]Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | Second Quarter 2007 | First Quarter 2007 | Second Quarter 2006 |
| :---: | :---: | :---: | :---: |
| Time deposits placed and other short-term investments | \$(10) | \$(27) | \$(13) |
| Federal funds sold and securities purchased under agreements to resell | (100) | (106) | (114) |
| Debt securities | (7) | (4) | (2) |
| Commercial - domestic | (9) | 1 | 76 |
| Commercial - foreign | 17 | 18 | 1 |
| Other earning assets | (8) | (3) | (2) |
| Net hedge income (expense) on assets | \$(117) | \$(121) | \$(54) |

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on.

| NOW and money market deposit accounts | \$4 | \$5 | \$1 |
| :---: | :---: | :---: | :---: |
| Consumer CDs and IRAs | 158 | 194 | 163 |
| Negotiable CDs, public funds and other time deposits | 3 | 2 | 2 |
| Banks located in foreign countries | 2 | 2 | 13 |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | (113) | (148) | (179) |
| Long-term debt | 153 | 124 | 87 |
| Net hedge (income) expense on liabilities | \$207 | \$179 | \$87 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |



 expected to be material.
(2) Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield
(3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
(4) Includes home equity loans of $\$ 14.5$ billion and $\$ 8.5$ billion for the six months ended June 30, 2007 and 2006.
5) Includes consumer finance loans of $\$ 3.2$ billion and $\$ 3.0$ billion, and foreign consumer loans of $\$ 5.3$ billion and $\$ 7.6$ billion for the six months ended June 30,2007 and 2006.
(6) Includes domestic commercial real estate loans of $\$ 35.8$ billion and $\$ 36.0$ billion for the six months ended June 30, 2007 and 2006.
 expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities $\$ 386$ million and $\$ 223$ million in the six months ended June 30,2007 and 2006.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation
Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense ${ }^{(1)}$
(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  |  | 2006 |  |  |  |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate |  | Average Balance | Interest Income/ Expense | Yield/ Rate |  |
| Earning assets |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$15,167 | \$394 | 5.24 | \% | \$15,525 | \$323 | 4.20 | \% |
| Federal funds sold and securities purchased under agreements to resell ${ }^{(2)}$ | 166,227 | 4,341 | 5.24 |  | 176,919 | 3,814 | 4.33 |  |
| Trading account assets | 181,804 | 4,721 | 5.21 |  | 133,459 | 3,335 | 5.01 |  |
| Debt securities ${ }^{(2)}$ | 182,142 | 4,856 | 5.34 |  | 235,793 | 6,207 | 5.27 |  |
| Loans and leases: |  |  |  |  |  |  |  |  |
| Residential mortgage | 253,396 | 7,212 | 5.70 |  | 191,046 | 5,255 | 5.51 |  |
| Credit card - domestic | 56,973 | 3,664 | 12.97 |  | 66,566 | 4,348 | 13.17 |  |
| Credit card - foreign | 11,542 | 667 | 11.66 |  | 8,354 | 556 | 13.41 |  |
| Home equity | 91,926 | 3,458 | 7.59 |  | 74,166 | 2,625 | 7.14 |  |
| Direct/Indirect consumer | 62,204 | 2,575 | 8.35 |  | 47,407 | 1,761 | 7.46 |  |
| Other consumer | 8,452 | 391 | 9.32 |  | 10,581 | 566 | 10.77 |  |
| Total consumer | 484,493 | 17,967 | 7.46 |  | 398,120 | 15,111 | 7.63 |  |
| Commercial - domestic ${ }^{(2)}$ | 165,083 | 5,981 | 7.31 |  | 146,580 | 4,998 | 6.87 |  |
| Commercial real estate | 36,454 | 1,359 | 7.52 |  | 36,713 | 1,312 | 7.20 |  |
| Commercial lease financing | 19,718 | 392 | 3.97 |  | 20,705 | 509 | 4.91 |  |
| Commercial - foreign ${ }^{(2)}$ | 21,445 | 614 | 5.77 |  | 23,745 | 881 | 7.48 |  |
| Total commercial | 242,700 | 8,346 | 6.93 |  | 227,743 | 7,700 | 6.81 |  |
| Total loans and leases | 727,193 | 26,313 | 7.28 |  | 625,863 | 22,811 | 7.33 |  |
| Other earning assets ${ }^{(2)}$ | 67,639 | 2,129 | 6.33 |  | 49,289 | 1,538 | 6.28 |  |
| Total earning assets - excluding hedge impact | 1,340,172 | 42,754 | 6.41 |  | 1,236,848 | 38,028 | 6.18 |  |
| Net hedge income (expense) on assets |  | (238) |  |  |  | (46) |  |  |
| Total earning assets - including hedge impact | 1,340,172 | 42,516 | 6.38 |  | 1,236,848 | 37,982 | 6.17 |  |
| Cash and cash equivalents | 33,656 |  |  |  | 34,964 |  |  |  |
| Other assets, less allowance for loan and lease losses | 167,816 |  |  |  | 164,486 |  |  |  |
| Total assets | \$1,541,644 |  |  |  | \$1,436,298 |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |
| Savings | \$32,907 | \$88 | 0.54 | \% | \$35,616 | \$152 | 0.86 | \% |
| NOW and money market deposit accounts ${ }^{(2)}$ | 212,290 | 1,914 | 1.82 |  | 224,384 | 1,901 | 1.73 |  |
| Consumer CDs and IRAs ${ }^{(2)}$ | 160,610 | 3,337 | 4.19 |  | 138,256 | 2,252 | 3.28 |  |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 14,824 | 322 | 4.38 |  | 10,790 | 189 | 3.53 |  |
| Total domestic interest-bearing deposits | 420,631 | 5,661 | 2.71 |  | 409,046 | 4,494 | 2.23 |  |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 41,160 | 1,049 | 5.14 |  | 31,292 | 879 | 5.66 |  |
| Governments and official institutions | 16,184 | 402 | 5.00 |  | 11,823 | 262 | 4.47 |  |
| Time, savings and other | 39,937 | 813 | 4.11 |  | 36,163 | 521 | 2.91 |  |
| Total foreign interest-bearing deposits | 97,281 | 2,264 | 4.69 |  | 79,278 | 1,662 | 4.23 |  |
| Total interest-bearing deposits <br> Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings <br> (2) | 517,912 | 7,925 | 3.09 |  | 488,324 | 6,156 | 2.55 |  |
|  | 416,696 | 11,116 | 5.38 |  | 404,339 | 9,396 | 4.68 |  |
| $\text { Long-term debt }{ }^{(2)}$ | 81,615 | 1,713 | 4.23 |  | 56,889 | 1,113 | 3.94 |  |
|  | 153,591 | 3,998 | 5.21 |  | 121,343 | 3,128 | 5.16 |  |
| Total interest-bearing liabilities - excluding hedge impact | 1,169,814 | 24,752 | 4.26 |  | 1,070,895 | 19,793 | 3.73 |  |
| Net hedge (income) expense on liabilities |  | 386 |  |  |  | 223 |  |  |
| Total interest-bearing liabilities - including hedge impact | 1,169,814 | 25,138 | 4.33 |  | 1,070,895 | 20,016 | 3.76 |  |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 173,986 |  |  |  | 179,026 |  |  |  |
| Other liabilities | 64,275 |  |  |  | 57,124 |  |  |  |
| Shareholders' equity | 133,569 |  |  |  | 129,253 |  |  |  |
| Total liabilities and shareholders' equity | \$1,541,644 |  |  |  | \$1,436,298 |  |  |  |
| Net interest spread |  |  | 2.15 |  |  |  | 2.45 |  |
| Impact of noninterest-bearing sources |  |  | 0.54 |  |  |  | 0.50 |  |
| Net interest income/yield on earning assets - excluding hedge impact |  | \$18,002 | 2.69 | \% |  | \$18,235 | 2.95 | \% |
| Net impact of hedge income (expense) |  | (624) | (0.09) |  |  | (269) | (0.04) |  |
| Net interest income/yield on earning assets |  | \$17,378 | 2.60 | \% |  | \$17,966 | 2.91 | \% |

 Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.
(2) The following presents the impact of interest rate risk management derivatives on interest income and interest expense.

Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | Six Months Ended June 30 |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
| Time deposits placed and other short-term investments | \$(37) | \$(16) |
| Federal funds sold and securities purchased under agreements to resell | (206) | (205) |
| Debt securities | (11) | (2) |
| Commercial - domestic | (8) | 187 |
| Commercial - foreign | 35 | 2 |
| Other earning assets | (11) | (12) |
| Net hedge income (expense) on assets | \$(238) | \$(46) |
| Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on: |  |  |
| NOW and money market deposit accounts | \$9 | \$3 |
|  | 352 | 318 |
| Kggotumpre CPss, andibfiffunds and other time deposits | 5 | 4 |


| Banks located in foreign countries | 4 | 34 |
| :---: | :---: | :---: |
| Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings | (261) | (245) |
| Long-term debt | 277 | 109 |
| Net hedge (income) expense on liabilities | \$386 | \$223 |

## Net Income

Six Months Ended June 30, 2007


Total Revenue, Net of Interest Expense ${ }^{(1,2,3)}$ Six Months Ended June 30, 2007

(1) Fully taxable-equivalent basis
(2) Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services, with a corresponding offset to All Other.
(3) Total revenue, net of interest expense for All Other was less than one percent of the Corporation's total revenue, net of interest expense for the six months ended June 30, 2007.

## Bank of America Corporation

## Global Consumer and Small Business Banking Segment Results ${ }^{(1,2)}$



[^7]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

## Bank of America Corporation

## Global Consumer and Small Business Banking Business Results

(Dollars in millions)

|  | Three Months Ended June 30, 2007 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total ${ }^{(1)}$ | Deposits ${ }^{(2)}$ |  | $\begin{gathered} \text { Card } \\ \text { Services }^{(1)} \\ \hline \end{gathered}$ | Consumer Real Estate |  | $\begin{aligned} & \text { ALM/ } \\ & \text { Other } \\ & \hline \end{aligned}$ |
| Net interest income ${ }^{(3)}$ | \$7,150 | \$2,378 |  | \$4,044 | \$546 |  | \$182 |
| Noninterest income: |  |  |  |  |  |  |  |
| Card income | 2,676 | 539 |  | 2,135 | 2 |  | - |
| Service charges | 1,488 | 1,487 |  | - | 1 |  | - |
| Mortgage banking income | 297 | - |  | - | 297 |  | - |
| Gains (losses) on sales of debt securities | - | - |  | - | - |  | - |
| All other income | 328 | - |  | 251 | 10 |  | 67 |
| Total noninterest income | 4,789 | 2,026 |  | 2,386 | 310 |  | 67 |
| Total revenue, net of interest expense | 11,939 | 4,404 |  | 6,430 | 856 |  | 249 |
| Provision for credit losses ${ }^{(4)}$ | 3,094 | 56 |  | 2,857 | 125 |  | 56 |
| Noninterest expense | 4,969 | 2,254 |  | 2,058 | 508 |  | 149 |
| Income before income taxes | 3,876 | 2,094 |  | 1,515 | 223 |  | 44 |
| Income tax expense ${ }^{(3)}$ | 1,417 | 765 |  | 554 | 82 |  | 16 |
| Net income | \$2,459 | \$1,329 |  | \$961 | \$141 |  | \$28 |
|  |  |  |  |  |  |  |  |
| Net interest yield ${ }^{(3)}$ | 8.29 | 3.03 | \% | 7.91 \% | 2.07 | \% | n/m |
| Return on average equity | 15.80 | 35.80 |  | 8.74 | 14.92 |  | n/m |
| Efficiency ratio ${ }^{(3)}$ | 41.62 | 51.19 |  | 32.00 | 59.26 |  | n/m |
| Average - total loans and leases | \$317,246 | n/m |  | \$204,332 | \$101,780 |  | n/m |
| Average - total deposits | 326,741 | \$320,282 |  | n/m | n/m |  | n/m |
| Period end - total assets ${ }^{(5)}$ | 402,195 | 336,373 |  | 241,890 | 113,215 |  | n/m |


|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

[^8]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation

## Global Consumer and Small Business Banking Business Results



[^9]
## Bank of America Corporation

Global Consumer and Small Business Banking Business Results: Customer Relationship View ${ }^{(1)}$
(Dollars in millions)

|  | Three Months Ended June 30, 2007 |  |  | Three Months Ended June 30, 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Consumer | Mass Market and Small Business | Total | Consumer | Mass Market and Small Business |
| Net interest income ${ }^{(2)}$ | \$7,150 | \$6,253 | \$897 | \$6,967 | \$6,166 | \$801 |
| Noninterest income | 4,789 | 4,146 | 643 | 4,410 | 3,885 | 525 |
| Total revenue, net of interest expense | 11,939 | 10,399 | 1,540 | 11,377 | 10,051 | 1,326 |
| Provision for credit losses ${ }^{(3)}$ | 3,094 | 2,634 | 460 | 1,807 | 1,636 | 171 |
| Noninterest expense | 4,969 | 4,511 | 458 | 4,508 | 4,095 | 413 |
| Income before income taxes | 3,876 | 3,254 | 622 | 5,062 | 4,320 | 742 |
| Income tax expense ${ }^{(2)}$ | 1,417 | 1,189 | 228 | 1,858 | 1,586 | 272 |
| Net income | $\stackrel{\text { 2,459 }}{ }$ | \$2,065 | \$394 | \$3,204 | \$2,734 | \$470 |
|  | Six Months Ended June 30, 2007 |  |  | Six Months Ended June 30, 2006 |  |  |
|  | Total | Consumer | $\begin{gathered} \text { Mass Market } \\ \text { and } \\ \text { Small Business } \\ \hline \end{gathered}$ | Total | Consumer | Mass Market and $\underline{\text { Small Business }}$ |
| Net interest income ${ }^{(2)}$ | \$14,179 | \$12,420 | \$1,759 | \$14,059 | \$12,511 | \$1,548 |
| Noninterest income | 9,183 | 7,978 | 1,205 | 8,159 | 7,143 | 1,016 |
| Total revenue, net of interest expense | 23,362 | 20,398 | 2,964 | 22,218 | 19,654 | 2,564 |
| Provision for credit losses ${ }^{(3)}$ | 5,505 | 4,761 | 744 | 3,708 | 3,392 | 316 |
| Noninterest expense | 9,700 | 8,808 | 892 | 9,119 | 8,266 | 853 |
| Income before income taxes | 8,157 | 6,829 | 1,328 | 9,391 | 7,996 | 1,395 |
| Income tax expense ${ }^{(2)}$ | 3,003 | 2,514 | 489 | 3,462 | 2,948 | 514 |
| Net income | \$5,154 | \$4,315 | \$839 | \$5,929 | \$5,048 | \$881 |

(1) Presented on a managed basis, specifically Card Services.
(2) Fully taxable-equivalent basis
(3) Represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

## Bank of America Corporation

## Global Consumer and Small Business Banking - Key Indicators

| (Dollars in millions; except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2007 |  | First Quarter 2007 |  | Fourth Quarter 2006 |  | Third Quarter 2006 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |  |
|  | 2007 |  | 2006 |  |  |  |  |  |  |  |  |  |  |  |
| Deposits Key Indicators |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking | \$125,451 |  | \$128,053 |  | \$125,771 |  | \$125,127 |  | \$124,441 |  | \$125,809 |  | \$128,737 |  |
| Savings | 29,882 |  | 32,129 |  | 30,029 |  | 29,732 |  | 29,889 |  | 31,058 |  | 32,303 |  |
| MMS | 63,352 |  | 73,929 |  | 62,554 |  | 64,159 |  | 66,066 |  | 69,049 |  | 72,242 |  |
| CD's \& IRA's | 99,555 |  | 91,769 |  | 99,546 |  | 99,563 |  | 99,165 |  | 97,514 |  | 93,803 |  |
| Foreign and other | 2,372 |  | 2,677 |  | 2,382 |  | 2,364 |  | 2,330 |  | 2,600 |  | 2,817 |  |
| Total average deposit balances | \$320,612 |  | \$328,557 |  | \$320,282 |  | \$320,945 |  | \$321,891 |  | \$326,030 |  | \$329,902 |  |
| Total balances migrated to |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking | 4.25 | \% | 4.18 | \% | 4.27 | \% | 4.24 | \% | 4.23 | \% | 4.19 | \% | 4.18 | \% |
| Savings | 3.74 |  | 3.39 |  | 3.71 |  | 3.77 |  | 3.70 |  | 3.45 |  | 3.40 |  |
| MMS | 3.39 |  | 2.64 |  | 3.36 |  | 3.42 |  | 3.25 |  | 2.87 |  | 2.76 |  |
| CD's \& IRA's | 1.11 |  | 1.24 |  | 1.10 |  | 1.13 |  | 1.11 |  | 1.21 |  | 1.24 |  |
| Foreign and other | 4.34 |  | 4.26 |  | 4.28 |  | 4.41 |  | 4.27 |  | 4.23 |  | 4.25 |  |
| Total deposit spreads | 3.05 |  | 2.92 |  | 3.04 |  | 3.05 |  | 3.00 |  | 2.93 |  | 2.94 |  |
| Net new retail checking (units in thousands) | 1,204 |  | 1,304 |  | 717 |  | 487 |  | 363 |  | 744 |  | 701 |  |
| Debit purchase volumes | \$90,990 |  | \$81,115 |  | \$47,421 |  | \$43,569 |  | \$45,121 |  | \$42,790 |  | \$42,596 |  |
| Online banking (end of period) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Active accounts (units in thousands) | 22,190 |  | 19,208 |  | 22,190 |  | 21,813 |  | 20,552 |  | 19,913 |  | 19,208 |  |
| Active billpay accounts (units in thousands) | 11,567 |  | 10,188 |  | 11,567 |  | 11,285 |  | 10,832 |  | 10,589 |  | 10,188 |  |
| Card Services Key Indicators |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Managed Card - US Consumer and Business Card |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross interest yield | 12.84 | \% | 12.53 | \% | 12.82 | \% | 12.85 | \% | 12.98 | \% | 12.85 | \% | 12.52 | \% |
| Risk adjusted margin ${ }^{(1)}$ | 7.71 |  | 9.95 |  | 7.61 |  | 7.82 |  | 8.74 |  | 8.84 |  | 9.50 |  |
| Loss rates | 5.01 |  | 3.31 |  | 5.20 |  | 4.81 |  | 4.57 |  | 4.18 |  | 3.55 |  |
| Average outstandings | \$147,976 |  | \$144,051 |  | \$147,972 |  | \$147,980 |  | \$146,939 |  | \$145,518 |  | \$143,443 |  |
| Ending outstandings | 150,159 |  | 144,142 |  | 150,159 |  | 146,013 |  | 150,731 |  | 145,891 |  | 144,142 |  |
| New account growth (in thousands) | 4,567 |  | 4,485 |  | 2,432 |  | 2,135 |  | 2,488 |  | 2,516 |  | 2,328 |  |
| Purchase volumes | \$116,900 |  | \$113,324 |  | \$61,383 |  | \$55,517 |  | \$62,073 |  | \$60,662 |  | \$59,817 |  |
| Delinquencies: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 30 Day | 5.24 | \% | 4.73 | \% | 5.24 | \% | 5.44 | \% | 5.49 | \% | 5.14 | \% | 4.73 | \% |
| 90 Day | 2.65 |  | 2.30 |  | 2.65 |  | 2.88 |  | 2.66 |  | 2.38 |  | 2.30 |  |
| Merchant Acquiring Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Processing volume | \$174,345 |  | \$185,553 |  | \$91,517 |  | \$82,828 |  | \$95,173 |  | \$97,044 |  | \$97,229 |  |
| Total transactions (units in thousands) | 4,011 |  | 3,956 |  | 2,099 |  | 1,912 |  | 2,102 |  | 2,101 |  | 2,069 |  |
| Consumer Real Estate Kev Indicators |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage servicing rights at fair value period end balance | \$3,269 |  | \$3,083 |  | \$3,269 |  | \$2,963 |  | \$2,869 |  | \$2,932 |  | \$3,083 |  |
| Capitalized mortgage servicing rights (\% of loans serviced) | 141 | bps | 139 | bps | 141 | bps | 127 | bps | 125 | bps | 127 | bps | 139 | bps |
| Mortgage loans serviced for investors (in billions) | \$232 |  | \$221 |  | \$232 |  | \$234 |  | \$230 |  | \$230 |  | \$221 |  |
| Global Consumer and Small Business Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage production | \$46,401 |  | \$36,448 |  | \$25,755 |  | \$20,646 |  | \$21,370 |  | \$19,095 |  | \$20,968 |  |
| Home equity production | 35,857 |  | 31,804 |  | 18,547 |  | 17,310 |  | 18,460 |  | 17,497 |  | 17,103 |  |
| Total Corporation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage production | 52,621 |  | 40,584 |  | 29,172 |  | 23,449 |  | 23,701 |  | 21,222 |  | 23,372 |  |
| Home equity production | 43,779 |  | 39,891 |  | 22,746 |  | 21,033 |  | 21,882 |  | 21,193 |  | 21,329 |  |

[^10]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

## Bank of America Corporation

## E-Commerce \& BankofAmerica.com

Bank of America has the largest active online banking customer base with 22.2 million subscribers.
Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days
 Currently, approximately 375 companies are presenting 28.8 million e-bills per quarter.




Bank of America Corporation

## Credit Card Data ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

(1)Credit Card includes U.S. Consumer Card and foreign credit card. Does not include Business Credit Card.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation

## Global Corporate and Investment Banking Segment Results ${ }^{(1)}$

(Dollars in millions)

|  | Six Months Ended June 30 |  | Second <br> Quarter <br> 2007 | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2007 \end{aligned}$ | FourthQuarter2006 | ThirdQuarter2006 | SecondQuarter2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$5,030 | \$4,930 | \$2,618 | \$2,412 | \$2,503 | \$2,399 | \$2,441 |
| Noninterest income: |  |  |  |  |  |  |  |
| Service charges | 1,336 | 1,313 | 683 | 653 | 659 | 676 | 663 |
| Investment and brokerage services | 453 | 492 | 221 | 232 | 225 | 225 | 246 |
| Investment banking income | 1,524 | 1,166 | 821 | 703 | 756 | 554 | 644 |
| Trading account profits | 1,715 | 1,831 | 877 | 838 | 429 | 706 | 855 |
| Gains (losses) on sales of debt securities | 2 | 10 | - | 2 | 13 | 11 | (4) |
| All other income | 1,077 | 857 | 594 | 483 | 479 | 400 | 470 |
| Total noninterest income | 6,107 | 5,669 | 3,196 | 2,911 | 2,561 | 2,572 | 2,874 |
| Total revenue, net of interest expense | 11,137 | 10,599 | 5,814 | 5,323 | 5,064 | 4,971 | 5,315 |
| Provision for credit losses | 156 | 47 | 41 | 115 | (73) | 36 | 22 |
| Noninterest expense | 6,035 | 5,596 | 3,135 | 2,900 | 2,969 | 2,797 | 2,764 |
| Income before income taxes | 4,946 | 4,956 | 2,638 | 2,308 | 2,168 | 2,138 | 2,529 |
| Income tax expense ${ }^{(2)}$ | 1,829 | 1,836 | 968 | 861 | 803 | 789 | 934 |
| Net income | $\underline{\text { \$3,117 }}$ | \$3,120 | \$1,670 | \$1,447 | \$1,365 | \$1,349 | \$1,595 |
| Net interest yield ${ }^{(2)}$ | 1.53 | 1.71 \% | 1.56 \% | 1.50 \% | 1.52 \% | 1.54 \% | 1.65 \% |
| Return on average equity | 15.27 | 14.91 | 16.15 | 14.36 | 13.49 | 13.32 | 15.09 |
| Efficiency ratio ${ }^{(2)}$ | 54.18 | 52.80 | 53.91 | 54.47 | 58.63 | 56.27 | 52.01 |
| Balance sheet |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |
| Total loans and leases | \$250,913 | \$228,080 | \$253,895 | \$247,898 | \$239,385 | \$234,800 | \$231,073 |
| Total trading-related assets | 368,896 | 323,316 | 377,171 | 360,530 | 361,247 | 339,119 | 330,816 |
| Total market-based earning assets ${ }^{(3)}$ | 416,928 | 347,170 | 425,647 | 408,113 | 405,811 | 376,010 | 357,617 |
| Total earning assets ${ }^{(4)}$ | 661,832 | 582,075 | 673,184 | 650,353 | 652,272 | 619,097 | 595,013 |
| Total assets ${ }^{(4)}$ | 747,997 | 664,968 | 762,794 | 733,036 | 732,017 | 696,904 | 681,000 |
| Total deposits | 214,307 | 190,142 | 220,063 | 208,488 | 204,395 | 194,728 | 193,620 |
| Allocated equity | 41,163 | 42,203 | 41,459 | 40,863 | 40,150 | 40,191 | 42,392 |
| Period end |  |  |  |  |  |  |  |
| Total loans and leases | \$257,537 | \$234,643 | \$257,537 | \$249,861 | \$242,700 | \$235,807 | \$234,643 |
| Total trading-related assets | 342,629 | 292,891 | 342,629 | 333,681 | 309,097 | 296,054 | 292,891 |
| Total market-based earning assets ${ }^{(3)}$ | 386,187 | 322,574 | 386,187 | 384,294 | 347,624 | 337,740 | 322,574 |
| Total earning assets ${ }^{(4)}$ | 637,880 | 566,750 | 637,880 | 628,831 | 599,326 | 581,733 | 566,750 |
| Total assets ${ }^{(4)}$ | 728,498 | 646,861 | 728,498 | 713,868 | 683,264 | 664,748 | 646,861 |
| Total deposits | 221,771 | 191,661 | 221,771 | 210,055 | 211,979 | 191,552 | 191,661 |

 other Global Corporate and Investment Banking activities.
(2) Fully taxable-equivalent basis
(3) Total market-based earning assets represents market-based amounts included in the Capital Markets and Advisory Services business.
(4) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

## Bank of America Corporation

## Global Corporate and Investment Banking Business Results

(Dollars in millions)

|  |  |  |  |
| :--- | :--- | :--- | :--- |


|  |  |  | Capital Markets <br> and Advisory <br> Services |
| :--- | :--- | :--- | :--- | :--- |

## Bank of America Corporation

## Global Corporate and Investment Banking Business Results

(Dollars in millions)

|  |  |  |  |
| :--- | :--- | ---: | :--- |


|  |  |  |  |
| :--- | :--- | :--- | :--- |

## Bank of America Corporation

## Global Corporate and Investment Banking Business Results: Customer Relationship View

(Dollars in millions)

|  | Three Months Ended June 30, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total | Commercial | Corporate and Investment Bank | Other |
| Net interest income ${ }^{(1)}$ | \$2,618 | \$1,651 | \$1,071 | \$(104) |
| Noninterest income: |  |  |  |  |
| Service charges | 683 | 321 | 362 | - |
| Investment and brokerage services | 221 | 8 | 213 | - |
| Investment banking income | 821 | 20 | 800 | 1 |
| Trading account profits | 877 | 8 | 863 | 6 |
| Gains (losses) on sales of debt securities | - | - | - | - |
| All other income | 594 | 463 | 119 | 12 |
| Total noninterest income | 3,196 | 820 | 2,357 | 19 |
| Total revenue, net of interest expense | 5,814 | 2,471 | 3,428 | (85) |
| Provision for credit losses | 41 | 37 | 4 | - |
| Noninterest expense | 3,135 | 828 | 2,230 | 77 |
| Income before income taxes | 2,638 | 1,606 | 1,194 | (162) |
| Income tax expense (benefit) ${ }^{(1)}$ | 968 | 595 | $439$ | (66) |
| Net income | \$1,670 | \$1,011 | \$755 | \$(90) |
| Net interest yield ${ }^{(1)}$ | 1.56 \% | 3.36 \% | n/m | n/m |
| Return on average equity | 16.15 | 25.57 | 16.75 \% | n/m |
| Efficiency ratio ${ }^{(1)}$ | 53.91 | 33.48 | 65.08 | $\mathrm{n} / \mathrm{m}$ |
| Average - total loans and leases | \$253,895 | \$192,864 | \$60,010 | n/m |
| Average - total deposits | 220,063 | 86,414 | 133,126 | n/m |
| Period end - total assets ${ }^{(2)}$ | 728,498 | 213,837 | 494,753 | n/m |


|  | Three Months Ended June 30, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total | Commercial | Corporate and Investment Bank | Other |
| Net interest income ${ }^{(1)}$ | \$2,441 | \$1,717 | \$831 | \$(107) |
| Noninterest income: |  |  |  |  |
| Service charges | 663 | 308 | 354 | 1 |
| Investment and brokerage services | 246 | 11 | 236 | (1) |
| Investment banking income | 644 | 14 | 630 | - |
| Trading account profits | 855 | 22 | 812 | 21 |
| Gains (losses) on sales of debt securities | (4) | - | (4) | - |
| All other income | 470 | 399 | 62 | 9 |
| Total noninterest income | 2,874 | 754 | 2,090 | 30 |
| Total revenue, net of interest expense | 5,315 | 2,471 | 2,921 | (77) |
| Provision for credit losses | 22 | 46 | (17) | (7) |
| Noninterest expense | 2,764 | 764 | 1,936 | 64 |
| Income before income taxes | 2,529 | 1,661 | 1,002 | (134) |
| Income tax expense (benefit) ${ }^{(1)}$ | 934 | 626 | 372 | (64) |
| Net income | \$1,595 | \$1,035 | \$630 | \$(70) |
| Net interest yield ${ }^{(1)}$ | 1.65 \% | 3.73 \% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity | 15.09 | 25.25 | 13.75 \% | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(1)}$ | 52.01 | 30.90 | 66.24 | $\mathrm{n} / \mathrm{m}$ |
| Average - total loans and leases | \$231,073 | \$181,113 | \$49,088 | $\mathrm{n} / \mathrm{m}$ |
| Average - total deposits | 193,620 | 87,935 | 105,286 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(2)}$ | 646,861 | 203,336 | 424,400 | $\mathrm{n} / \mathrm{m}$ |

(1) Fully taxable-equivalent basis
(2) Total assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation

## Global Corporate and Investment Banking Business Results: Customer Relationship View

| (Dollars in millions) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30, 2007 |  |  |  |
|  | Total | Commercial | Corporate and Investment Bank | Other |
| Net interest income ${ }^{(1)}$ | \$5,030 | \$3,265 | \$1,970 | \$(205) |
| Noninterest income: |  |  |  |  |
| Service charges | 1,336 | 626 | 710 | - |
| Investment and brokerage services | 453 | 17 | 436 | - |
| Investment banking income | 1,524 | 35 | 1,488 | 1 |
| Trading account profits | 1,715 | 6 | 1,696 | 13 |
| Gains (losses) on sales of debt securities | 2 | - | 2 | - |
| All other income | 1,077 | 825 | 192 | 60 |
| Total noninterest income | 6,107 | 1,509 | 4,524 | 74 |
| Total revenue, net of interest expense | 11,137 | 4,774 | 6,494 | (131) |
| Provision for credit losses | 156 | 133 | 21 | 2 |
| Noninterest expense | 6,035 | 1,664 | 4,307 | 64 |
| Income before income taxes | 4,946 | 2,977 | 2,166 | (197) |
| Income tax expense (benefit) ${ }^{(1)}$ | 1,829 | 1,102 | 801 | (74) |
| Net income | $\stackrel{\text { 3,117 }}{ }$ | \$1,875 | \$1,365 | $\underline{\$(123)}$ |
| Net interest yield ${ }^{(1)}$ | 1.53 \% | 3.36 \% | n/m | n/m |
| Return on average equity | 15.27 | 24.04 | 15.43 \% | n/m |
| Efficiency ratio ${ }^{(1)}$ | 54.18 | 34.86 | 66.32 | n/m |
| Average - total loans and leases | \$250,913 | \$191,645 | \$58,281 | n/m |
| Average - total deposits | 214,307 | 86,802 | 127,028 | n/m |
| Period end - total assets ${ }^{(2)}$ | 728,498 | 213,837 | 494,753 | n/m |
|  | Six Months Ended June 30, 2006 |  |  |  |
|  | Total | Commercial | Corporate and Investment Bank | Other |
| Net interest income ${ }^{(1)}$ | \$4,930 | \$3,455 | \$1,693 | \$(218) |
| Noninterest income: |  |  |  |  |
| Service charges | 1,313 | 608 | 706 | (1) |
| Investment and brokerage services | 492 | 20 | 471 | 1 |
| Investment banking income | 1,166 | 23 | 1,143 | - |
| Trading account profits | 1,831 | 38 | 1,769 | 24 |
| Gains (losses) on sales of debt securities | 10 | - | 10 | - |
| All other income | 857 | 700 | 142 | 15 |
| Total noninterest income | 5,669 | 1,389 | 4,241 | 39 |
| Total revenue, net of interest expense | 10,599 | 4,844 | 5,934 | (179) |
| Provision for credit losses | 47 | 128 | (74) | (7) |
| Noninterest expense | 5,596 | 1,520 | 3,967 | 109 |
| Income before income taxes | 4,956 | 3,196 | 2,041 | (281) |
| Income tax expense (benefit) ${ }^{(1)}$ | 1,836 | 1,194 | 757 | (115) |
| Net income | $\stackrel{\text { \$3,120 }}{ }$ | \$2,002 | $\stackrel{\text { \$1,284 }}{ }$ | $\xlongequal{\$(166)}$ |
| Net interest yield ${ }^{(1)}$ | 1.71 \% | 3.81 \% | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity | 14.91 | 23.90 | 14.11 \% | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(1)}$ | 52.80 | 31.38 | 66.86 | n/m |
| Average - total loans and leases | \$228,080 | \$179,475 | \$47,729 | $\mathrm{n} / \mathrm{m}$ |
| Average - total deposits | 190,142 | 89,031 | 100,744 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(2)}$ | 646,861 | 203,336 | 424,400 | $\mathrm{n} / \mathrm{m}$ |

## $n / m=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

## Bank of America Corporation

## Global Corporate and Investment Banking - Business Lending Key Indicators

(Dollars in millions)

|  | Six Months Ended June 30 |  | Second Quarter 2007 | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2007 \end{aligned}$ | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | Second Quarter 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  |  |  |  |  |
| Business lending revenue, net of interest expense |  |  |  |  |  |  |  |
| Corporate lending ${ }^{(1)}$ | \$380 | \$343 | \$201 | \$179 | \$153 | \$177 | \$198 |
| Commercial lending | 2,089 | 2,155 | 1,100 | 989 | 1,041 | 1,015 | 1,121 |
| Consumer indirect lending | 381 | 364 | 201 | 180 | 176 | 183 | 184 |
| Total revenue, net of interest expense | \$2,850 | \$2,862 | \$1,502 | \$1,348 | \$1,370 | \$1,375 | \$1,503 |
| Business lending margin |  |  |  |  |  |  |  |
| Corporate lending | 1.20 \% | 1.33 \% | 1.18 \% | 1.22 \% | 1.33 \% | 1.24 \% | 1.36 \% |
| Commercial lending | 1.46 | 1.69 | 1.49 | 1.44 | 1.52 | 1.57 | 1.65 |
| Consumer indirect lending | 1.69 | 1.83 | 1.72 | 1.66 | 1.78 | 1.74 | 1.78 |
| Provision for credit losses |  |  |  |  |  |  |  |
| Corporate lending | \$3 | \$(86) | \$(4) | \$7 | \$(96) | \$(22) | \$(20) |
| Commercial lending | (19) | (16) | (3) | (16) | (60) | 10 | (22) |
| Consumer indirect lending | 155 | 137 | 41 | 114 | 70 | 65 | 62 |
| Total provision for credit losses | \$139 | \$35 | \$34 | \$105 | \$(86) | \$53 | \$20 |
| Credit quality (\% vs. loans) ${ }^{(2,3,4)}$ |  |  |  |  |  |  |  |
| Criticized assets |  |  |  |  |  |  |  |
| Corporate lending | \$770 | \$1,456 | \$770 | \$935 | \$1,297 | \$1,434 | \$1,456 |
|  | 0.95 \% | $2.09 \%$ | 0.95 \% | 1.23 \% | 1.87 \% | 2.02 \% | $2.09 \%$ |
| Commercial lending | \$5,634 | \$4,626 | \$5,634 | \$5,509 | \$4,987 | \$5,175 | \$4,626 |
|  | 3.13 \% | 2.65 \% | 3.13 \% | 3.09 \% | 2.80 \% | 2.94 \% | 2.65 \% |
| Total criticized assets | \$6,404 | \$6,082 | \$6,404 | \$6,444 | \$6,284 | \$6,609 | \$6,082 |
|  | 2.45 \% | 2.49 \% | 2.45 \% | 2.54 \% | 2.54 \% | 2.68 \% | 2.49 \% |
| Nonperforming assets |  |  |  |  |  |  |  |
| Corporate lending | \$21 | \$165 | \$21 | \$29 | \$138 | \$143 | \$165 |
|  | 0.06 \% | 0.51 \% | 0.06 \% | 0.08 \% | 0.40 \% | 0.42 \% | 0.51 \% |
| Commercial lending | \$688 | \$463 | \$688 | \$564 | \$487 | \$402 | \$463 |
|  | 0.46 \% | 0.32 \% | 0.46 \% | 0.38 \% | 0.33 \% | 0.27 \% | 0.32 \% |
| Total nonperforming assets | \$709 | \$628 | \$709 | \$593 | \$625 | \$545 | \$628 |
|  | 0.38 \% | 0.35 \% | 0.38 \% | 0.32 \% | 0.34 \% | 0.30 \% | 0.35 \% |

Average loans and leases by product

| Commercial | \$117,116 | \$109,452 | \$116,465 | \$117,775 | \$115,224 | \$112,472 | \$110,490 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leases | 21,590 | 20,261 | 21,725 | 21,454 | 20,908 | 20,379 | 20,425 |
| Foreign | 13,828 | 11,969 | 14,049 | 13,604 | 13,110 | 12,623 | 12,186 |
| Real estate | 34,230 | 34,791 | 34,476 | 33,981 | 34,422 | 35,196 | 34,803 |
| Consumer | 40,145 | 33,880 | 40,792 | 39,490 | 35,539 | 35,752 | 34,156 |
| Other | 2,069 | 2,288 | 1,972 | 2,169 | 2,205 | 2,205 | 2,255 |
| Total average loans and leases | \$228,978 | \$212,641 | \$229,479 | \$228,473 | \$221,408 | \$218,627 | \$214,315 |
| (I)Total corporate lending revenue | \$380 | \$343 | \$201 | \$179 | \$153 | \$177 | \$198 |
| Less: impact of credit mitigation | (14) | (123) | (3) | (11) | (63) | (36) | (39) |
| Corporate lending revenues excluding credit mitigation | \$394 | \$466 | \$204 | \$190 | \$216 | \$213 | \$237 |

 commercial utilized credit exposure, including loans and leases, stand by letters of credit, and financial guarantees, derivative assets, and commercial letters of credit.
 commercial foreclosed properties.
(4) Criticized assets related to the fair value option portfolio are not included. There are no nonperforming assets in the fair value portfolio.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation

## Global Corporate and Investment Banking - Capital Markets and Advisory Services Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30 } \\ \hline \end{gathered}$ |  | Second <br> Quarter <br> 2007 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Fourth } \\ \text { Quarter } \\ 2006 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \\ \hline \end{gathered}$ |
|  | 2007 | 2006 |  |  |  |  |  |
| Investment banking income |  |  |  |  |  |  |  |
| Advisory fees | \$240 | \$129 | \$110 | \$130 | \$123 | \$85 | \$53 |
| Debt underwriting | 1,113 | 858 | 610 | 503 | 549 | 417 | 478 |
| Equity underwriting | 170 | 179 | 100 | 70 | 84 | 52 | 113 |
| Total investment banking income | 1,523 | 1,166 | 820 | 703 | 756 | 554 | 644 |
| Sales and trading |  |  |  |  |  |  |  |
| Fixed income: |  |  |  |  |  |  |  |
| Liquid products | 946 | 1,269 | 539 | 407 | 434 | 425 | 640 |
| Credit products | 803 | 438 | 326 | 477 | 146 | 237 | 140 |
| Structured products | 873 | 730 | 521 | 352 | 346 | 373 | 382 |
| Total fixed income | 2,622 | 2,437 | 1,386 | 1,236 | 926 | 1,035 | 1,162 |
| Equity income | 856 | 868 | 435 | 421 | 373 | 330 | 356 |
| Total sales and trading | 3,478 | 3,305 | 1,821 | 1,657 | 1,299 | 1,365 | 1,518 |
| Total Capital Markets and Advisory |  |  |  |  |  |  |  |
| Services market-based revenue ${ }^{(1)}$ | \$5,001 | \$4,471 | \$2,641 | \$2,360 | \$2,055 | \$1,919 | \$2,162 |
| Balance sheet (average) |  |  |  |  |  |  |  |
| Trading account securities | \$178,364 | \$130,337 | \$185,202 | \$171,450 | \$163,842 | \$143,285 | \$130,317 |
| Reverse repurchases | 68,636 | 72,843 | 70,802 | 66,446 | 74,803 | 73,136 | 70,571 |
| Securities borrowed | 94,910 | 95,759 | 92,056 | 97,795 | 98,371 | 98,375 | 102,758 |
| Derivative assets | 24,362 | 22,591 | 26,641 | 22,057 | 21,437 | 22,040 | 25,259 |
| Total trading-related assets | \$366,272 | $\stackrel{\text { \$32,530 }}{ }$ | \$374,701 | \$357,748 | \$358,453 | \$336,836 | \$328,905 |
| Sales credits from secondary trading |  |  |  |  |  |  |  |
| Liquid products | 561 | 515 | 284 | 277 | 249 | 226 | 261 |
| Credit products | 628 | 394 | 335 | 293 | 233 | 191 | 206 |
| Structured products | 430 | 327 | 217 | 213 | 168 | 162 | 164 |
| Equities | 587 | 335 | 303 | 284 | 195 | 192 | 186 |
| Total sales credits | $\underline{2,206}$ | $\underline{1,571}$ | 1,139 | $\underline{\text { 1,067 }}$ | 845 | 771 | 817 |
| Volatility of product revenues - 1 std dev |  |  |  |  |  |  |  |
| Liquid products | \$9.1 | \$6.3 | \$9.0 | \$9.1 | \$7.2 | \$7.8 | \$6.6 |
| Credit products | 6.2 | 3.7 | 6.3 | 6.0 | 2.9 | 2.5 | 3.6 |
| Structured products | 7.5 | 5.5 | 7.2 | 7.6 | 4.9 | 4.6 | 5.5 |
| Equities | 5.6 | 4.9 | 6.3 | 4.9 | 4.2 | 3.6 | 5.5 |
| Total volatility | 15.4 | 10.1 | 16.2 | 14.6 | 12.1 | 9.3 | 10.9 |

[^11]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.


Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation.
(1) M\&A Announced Advisor Rankings

## Highlights

- Top 5 rankings in:

Syndicated loans
Leveraged loans
Investment grade debt
Asset-backed securities

## Bank of America Corporation

Global Wealth and Investment Management Segment Results ${ }^{(1)}$

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June } 30 \\ \hline \end{gathered}$ |  | Second Quarter 2007 | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2007 \end{gathered}$ | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | Third <br> Quarter 2006 | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |
|  | 2007 | 2006 |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$1,884 | \$1,861 | \$958 | \$926 | \$924 | \$887 | \$922 |
| Noninterest income: |  |  |  |  |  |  |  |
| Investment and brokerage services | 1,882 | 1,666 | 972 | 910 | 889 | 828 | 852 |
| All other income | 130 | 155 | 78 | 52 | 86 | 63 | 79 |
| Total noninterest income | 2,012 | 1,821 | 1,050 | 962 | 975 | 891 | 931 |
| Total revenue, net of interest expense | 3,896 | 3,682 | 2,008 | 1,888 | 1,899 | 1,778 | 1,853 |
| Provision for credit losses | 9 | (40) | (14) | 23 | 2 | - | (40) |
| Noninterest expense | 2,061 | 1,938 | 1,044 | 1,017 | 1,000 | 972 | 971 |
| Income before income taxes | 1,826 | 1,784 | 978 | 848 | 897 | 806 | 922 |
| Income tax expense ${ }^{(2)}$ | 675 | 661 | 359 | 316 | 332 | 297 | 340 |
| Net income | \$1,151 | \$1,123 | \$619 | \$532 | \$565 | \$509 | \$582 |
| Net interest yield ${ }^{(2)}$ | 3.18 \% | 3.62 \% | 3.17 \% | 3.19 \% | 3.34 \% | 3.41 \% | 3.57 \% |
| Return on average equity | 23.33 | 22.52 | 25.06 | 21.60 | 22.15 | 20.72 | 24.59 |
| Efficiency ratio ${ }^{(2)}$ | 52.89 | 52.65 | 51.97 | 53.87 | 52.64 | 54.67 | 52.40 |
| Balance sheet |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |
| Total loans and leases | \$66,908 | \$58,979 | \$67,964 | \$65,841 | \$63,935 | \$61,686 | \$59,803 |
| Total earning assets ${ }^{(3)}$ | 119,384 | 103,552 | 121,095 | 117,654 | 109,763 | 103,313 | 103,441 |
| Total assets ${ }^{(3)}$ | 126,908 | 111,105 | 128,563 | 125,235 | 117,323 | 110,787 | 110,989 |
| Total deposits | 116,615 | 101,140 | 118,255 | 114,958 | 106,325 | 100,916 | 101,251 |
| Allocated equity | 9,946 | 10,058 | 9,910 | 9,982 | 10,123 | 9,743 | 9,491 |
| Period end |  |  |  |  |  |  |  |
| Total loans and leases | \$69,217 | \$60,996 | \$69,217 | \$66,695 | \$65,535 | \$62,736 | \$60,996 |
| Total earning assets ${ }^{(3)}$ | 121,833 | 102,035 | 121,833 | 120,725 | 117,376 | 104,620 | 102,035 |
| Total assets ${ }^{(3)}$ | 129,544 | 109,759 | 129,544 | 128,547 | 125,324 | 112,401 | 109,759 |
| Total deposits | 118,973 | 100,360 | 118,973 | 118,125 | 113,569 | 102,251 | 100,360 |
| Client assets |  |  |  |  |  |  |  |
| Assets under management | \$566,267 | \$500,144 | \$566,267 | \$547,448 | \$542,977 | \$517,055 | \$500,144 |
| Client brokerage assets ${ }^{(4)}$ | 213,711 | 186,798 | 213,711 | 209,106 | 203,799 | 193,699 | 186,798 |
| Assets in custody | 109,360 | 102,236 | 109,360 | 109,163 | 107,902 | 100,130 | 102,236 |
| Less: Client brokerage assets and assets in custody included in assets under management | $(80,784)$ | $(58,686)$ | $(80,784)$ | $(73,793)$ | $(67,509)$ | $(64,178)$ | $(58,686)$ |
| Total net client assets | \$808,554 | \$730,492 | \$808,554 | \$791,924 | \$787,169 | \$746,706 | \$730,492 |

[^12]
## Bank of America Corporation

## Global Wealth and Investment Management Business Results

(Dollars in millions)

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

[^13]
## Bank of America Corporation

## Global Wealth and Investment Management Business Results

(Dollars in millions)

|  |  |  |  |
| :--- | :--- | :--- | :--- |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |


(2) Fully taxable-equivalent basis
(3) Total assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

## Bank of America Corporation

## Global Wealth and Investment Management - Key Indicators

(Dollars in millions, except as noted)

|  | Six Months Ended June 30 |  | Second Quarter 2007 | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2007 \end{aligned}$ | $\begin{aligned} & \text { Fourth } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2006 \end{aligned}$ | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  |  |  |  |  |
| Investment and Brokerage Services |  |  |  |  |  |  |  |
| The Private Bank |  |  |  |  |  |  |  |
| Asset management fees | \$457 | \$444 | \$240 | \$217 | \$211 | \$211 | \$228 |
| Brokerage income | 14 | 13 | 8 | 6 | 6 | 6 | 8 |
| Total | \$471 | \$457 | \$248 | \$223 | \$217 | \$217 | \$236 |
| Columbia Management |  |  |  |  |  |  |  |
| Asset management fees | \$865 | \$739 | \$443 | \$422 | \$416 | \$373 | \$376 |
| Brokerage income | 2 | 2 | 1 | 1 | 1 | 1 | $1$ |
| Total | \$867 | \$741 | \$444 | \$423 | \$417 | \$374 | \$377 |
| Premier Banking and Investments |  |  |  |  |  |  |  |
| Asset management fees | \$126 | \$87 | \$66 | \$60 | \$53 | \$50 | \$47 |
| Brokerage income | 321 | 280 | 167 | 154 | 149 | 133 | 141 |
| Total | \$447 | \$367 | \$233 | \$214 | \$202 | \$183 | \$188 |
| All Other |  |  |  |  |  |  |  |
| Asset management fees | \$97 | \$101 | \$47 | \$50 | \$53 | \$54 | \$51 |
| Brokerage income | - | - | - | $\square$ | - | - |  |
| Total | $\stackrel{97}{ }$ | \$101 | \$47 | \$50 | $\stackrel{53}{ }$ | \$54 | \$51 |
| Total Global Wealth and Investment Management |  |  |  |  |  |  |  |
| Asset management fees | \$1,545 | \$1,371 | \$796 | \$749 | \$733 | \$688 | \$702 |
| Brokerage income | 337 | 295 | 176 | 161 | 156 | 140 | 150 |
| Total investment and brokerage services | $\underline{\text { \$1,882 }}$ | $\underline{\$ 1,666}$ | \$972 | \$910 | \$889 | \$828 | \$852 |

Assets Under Management

| Assets under management by business: |  |  |
| :---: | :---: | :---: |
| Private Bank | \$144,054 | \$132,178 |
| Columbia Management | 453,092 | 394,355 |
| Global Products Group ${ }^{(1)}$ | 27,043 | 31,313 |
| Premier Banking and Investments | 22,183 | 16,116 |
| Eliminations ${ }^{(2)}$ | $(81,653)$ | $(75,981)$ |
| International Wealth Management | 1,548 | 2,163 |
| Total assets under management | $\stackrel{\$ 566,267}{ }$ | $\stackrel{\text { \$500,144 }}{\underline{~(~}}$ |
| Assets under management rollforward: |  |  |
| Beginning balance | \$542,977 | \$482,394 |
| Net flows ${ }^{(1)}$ | 8,321 | 10,367 |
| Market valuation/other | 14,969 | 7,383 |
| Ending balance | \$566,267 | \$500,144 |


| \$144,054 | \$140,521 | \$139,172 | \$134,917 | \$132,178 |
| :---: | :---: | :---: | :---: | :---: |
| 453,092 | 438,651 | 433,426 | 410,781 | 394,355 |
| 27,043 | 25,481 | 31,197 | 31,799 | 31,313 |
| 22,183 | 20,312 | 18,640 | 16,804 | 16,116 |
| $(81,653)$ | $(79,568)$ | $(81,435)$ | $(79,256)$ | $(75,981)$ |
| 1,548 | 2,051 | 1,977 | 2,010 | 2,163 |
| $\underline{\text { \$566,267 }}$ | \$547,448 | $\underline{\text { \$542,977 }}$ | $\underline{\text { \$517,055 }}$ | $\stackrel{\text { \$500,144 }}{ }$ |
| \$547,448 | \$542,977 | \$517,055 | \$500,144 | \$493,930 |
| 6,654 | 1,668 | 15,108 | 10,901 | 10,693 |
| 12,165 | 2,803 | 10,814 | 6,010 | $(4,479)$ |
| \$566,267 | \$547,448 | \$542,977 | \$517,055 | \$500,144 |
| \$213,481 | \$208,482 | \$208,549 | \$198,385 | \$192,325 |
| 83,425 | 84,504 | 86,665 | 87,125 | 83,699 |
| 269,361 | 254,462 | 247,763 | 231,545 | 224,120 |
| $\stackrel{\text { \$566,267 }}{ }$ | \$547,448 | $\underline{\text { \$542,977 }}$ | $\underline{\$ 517,055}$ | $\stackrel{\text { \$500,144 }}{\underline{\text { a }}}$ |


| Client Brokerage Assets | \$213,711 | \$186,798 | \$213,711 | \$209,106 | \$203,799 | \$193,699 | \$186,798 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Premier Banking and Investments Metrics

| Client facing associates |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of client managers | 2,498 | 2,196 | 2,498 | 2,525 | 2,420 | 2,292 | 2,196 |
| Number of financial advisors | 1,888 | 1,869 | 1,888 | 1,927 | 1,954 | 1,905 | 1,869 |
| All other | 1,094 | 1,085 | 1,094 | 1,218 | 1,207 | 1,093 | 1,085 |
| Total client facing associates | 5,480 | 5,150 | 5,480 | 5,670 | 5,581 | 5,290 | 5,150 |
| Financial Advisor Productivity ${ }^{(3)}$ (in thousands) | \$216 | \$184 | \$114 | \$102 | \$98 | \$91 | \$95 |
| Total client balances ${ }^{(4)}$ | \$292,455 | \$255,909 | \$292,455 | \$288,138 | \$279,659 | \$265,612 | \$255,909 |
| Number of Households with Banking and Brokerage Relationships (in thousands) | 256 | 235 | 256 | 248 | 244 | 238 | 235 |
| Private Bank Metrics |  |  |  |  |  |  |  |
| Client facing associates | 2,105 | 2,001 | 2,105 | 2,144 | 2,121 | 2,045 | 2,001 |
| Total client balances ${ }^{(4)}$ | \$227,086 | \$203,761 | \$227,086 | \$222,414 | \$219,911 | \$206,777 | \$203,761 |
| Columbia Management Performance Metrics |  |  |  |  |  |  |  |
| \# of 4 or 5 Star Funds by Morningstar | 40 | 37 | 40 | 38 | 35 | 36 | 37 |
| \% of Assets Under Management in 4 or 5 Star Rated Funds ${ }^{(5)}$ | 51 \% | 59 \% | 51 \% | 58 \% | 57 \% | 61 \% | $59 \%$ |

(1)First quarter 2007 balances were impacted by one large $\$ 5.4$ billion outflow related to one large institutional client in the Global Products Group.
(2) The elimination of client brokerage assets and assets in custody that are also included in assets under management.
(3) Financial advisor productivity is defined as full service gross production divided by average number of total financial advisors.
(4)Client balances are defined as deposits, assets under management, client brokerage assets and other assets in custody.
 then divided by the assets under management of all the funds in the ranking.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

## Bank of America Corporation

All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended <br> June 30 |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \end{aligned}$$2007$ | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2007 \end{gathered}$ | Fourth Quarter 2006 | Third Quarter 2006 | Second Quarter 2006 |
|  | 2007 | 2006 |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$(3,715) | \$( 2,884 ) | \$(1,945) | \$(1,770) | \$(1,628) | \$(1,419) | \$ $(1,404)$ |
| Noninterest income: |  |  |  |  |  |  |  |
| Card income | 1,397 | 2,129 | 676 | 721 | 826 | 841 | 961 |
| Equity investment gains | 2,615 | 1,148 | 1,719 | 896 | 1,031 | 687 | 577 |
| Gains (losses) on sales of debt securities | 63 | (4) | 2 | 61 | 9 | (480) | (5) |
| All other income | (313) | (418) | (255) | (58) | (120) | 634 | (159) |
| Total noninterest income | 3,762 | 2,855 | 2,142 | 1,620 | 1,746 | 1,682 | 1,374 |
| Total revenue, net of interest expense | 47 | (29) | 197 | (150) | 118 | 263 | (30) |
| Provision for credit losses ${ }^{(3)}$ | $(2,625)$ | $(1,440)$ | $(1,311)$ | $(1,314)$ | $(1,136)$ | (920) | (784) |
| Merger and restructuring charges | 186 | 292 | 75 | 111 | 244 | 269 | 194 |
| All other noninterest expense | 208 | 696 | (130) | 338 | 31 | 116 | 280 |
| Income before income taxes | 2,278 | 423 | 1,563 | 715 | 979 | 798 | 280 |
| Income tax expense ${ }^{(2)}$ | 684 | 134 | 550 | 134 | 262 | 226 | 186 |
| Net income | \$1,594 | \$289 | $\stackrel{\text { \$1,013 }}{ }$ | \$581 | \$717 | \$572 | \$94 |
| Balance sheet |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |
| Total loans and leases | \$96,671 | \$57,983 | \$101,094 | \$92,198 | \$80,663 | \$85,962 | \$62,383 |
| Total earning assets | 213,153 | 207,468 | 217,875 | 208,381 | 198,849 | 242,911 | 212,348 |
| Total assets | 265,713 | 263,791 | 268,867 | 262,525 | 252,391 | 297,294 | 267,961 |
| Total deposits | 34,329 | 41,655 | 31,976 | 36,706 | 41,563 | 48,629 | 43,820 |
| Period end |  |  |  |  |  |  |  |
| Total loans and leases | \$107,429 | \$86,429 | \$107,429 | \$97,085 | \$90,594 | \$76,399 | \$86,429 |
| Total earning assets | 223,924 | 239,351 | 223,924 | 203,563 | 200,968 | 190,479 | 239,351 |
| Total assets | 274,122 | 292,423 | 274,122 | 252,045 | 252,836 | 273,836 | 292,423 |
| Total deposits | 31,687 | 46,017 | 31,687 | 29,653 | 38,704 | 39,258 | 46,017 |





 Reconciliation on page 42).
(2) Fully taxable-equivalent basis
(3) Represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

## Components of Equity Investment Gains

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Six Months Ended } \\ \text { June } 30 \\ \hline \end{gathered}$ |  | Second Quarter 2007 |  | Fourth Quarter 2006 | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2006 \\ \hline \end{gathered}$ | Second <br> 2006 |
|  | 2007 | 2006 |  |  |  |  |  |
| Principal Investing | \$1,825 | \$743 | \$1,250 | \$575 | \$547 | \$604 | \$417 |
| Corporate and Strategic Investments | 790 | 405 | 469 | 321 | 484 | 83 | 160 |
| Total equity investment gains included in All Other | 2,615 | 1,148 | 1,719 | 896 | 1,031 | 687 | 577 |
| Total equity investment gains included in the business segments | 228 | 269 | 110 | 118 | 36 | 18 | 122 |
| Total consolidated equity investment gains | \$2,843 | \$1,417 | \$1,829 | \$1,014 | \$1,067 | \$705 | \$699 |

[^14]Bank of America Corporation
Outstanding Loans and Leases
(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2007 \\ \hline \end{gathered}$ | March 31 2007 | Increase (Decrease) |
| :---: | :---: | :---: | :---: |
| Consumer |  |  |  |
| Residential mortgage | \$269,721 | \$254,845 | \$14,876 |
| Credit card - domestic | 57,036 | 54,490 | 2,546 |
| Credit card - foreign | 12,205 | 11,430 | 775 |
| Home equity | 96,467 | 91,723 | 4,744 |
| Direct/Indirect consumer | 66,181 | 62,126 | 4,055 |
| Other consumer ${ }^{(1)}$ | 8,041 | 8,189 | (148) |
| Total consumer | 509,651 | 482,803 | 26,848 |
| Commercial |  |  |  |
| Commercial - domestic | 164,620 | 160,190 | 4,430 |
| Commercial real estate ${ }^{(2)}$ | 36,950 | 36,022 | 928 |
| Commercial lease financing | 20,053 | 19,988 | 65 |
| Commercial - foreign | 23,755 | 20,771 | 2,984 |
| Total commercial loans measured at historical cost | 245,378 | 236,971 | 8,407 |
| Commercial loans measured at fair value ${ }^{(3)}$ | 3,606 | 3,859 | (253) |
| Total commercial | 248,984 | 240,830 | 8,154 |
| Total loans and leases | \$758,635 | \$723,633 | $\stackrel{\text { 35,002 }}{ }$ |

(1) Includes foreign consumer loans of $\$ 4.7$ billion and $\$ 4.7$ billion, and consumer finance loans of $\$ 3.3$ billion and $\$ 3.5$ billion at June 30, 2007 and March 31, 2007.
(2) Includes domestic commercial real estate loans of $\$ 36.2$ billion and $\$ 35.4$ billion, and foreign commercial real estate loans of $\$ 674$ million and $\$ 606$ million at June 30,2007 and March $31,2007$.
 commercial real estate loans of $\$ 198$ million and $\$ 179$ million at June 30, 2007 and March 31, 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Average Loans and Leases by Business Segment

(Dollars in millions)

|  | Second Quarter 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Total } \\ \text { Corporation } \\ \hline \end{gathered}$ | Global Consumer and Small Business Banking ${ }^{(1)}$ | Global Corporate and Investment Banking | Global Wealth and Investment Management | All Other ${ }^{(1)}$ |
| Consumer |  |  |  |  |  |
| Residential mortgage | \$260,099 | \$32,564 | \$1,314 | \$25,249 | \$200,972 |
| Credit card - domestic | 56,235 | 138,429 | - | - | $(82,194)$ |
| Credit card - foreign | 11,946 | 29,140 | - | - | $(17,194)$ |
| Home equity | 94,267 | 69,087 | 944 | 20,715 | 3,521 |
| Direct/Indirect consumer | 64,227 | 25,289 | 40,797 | 3,010 | $(4,869)$ |
| Other consumer | 8,101 | 4,714 | 8 | - | 3,379 |
| Total consumer | 494,875 | 299,223 | 43,063 | 48,974 | 103,615 |
| Commercial |  |  |  |  |  |
| Commercial - domestic | 166,529 | 16,619 | 133,079 | 17,898 | $(1,067)$ |
| Commercial real estate | 36,788 | 101 | 35,670 | 996 | 21 |
| Commercial lease financing | 19,784 | - | 21,845 | - | $(2,061)$ |
| Commercial - foreign | 22,223 | 1,303 | 20,238 | 96 | 586 |
| Total commercial | 245,324 | 18,023 | 210,832 | 18,990 | $(2,521)$ |
| Total loans and leases | \$740,199 | \$317,246 | \$253,895 | \$67,964 | \$101,094 |
|  | First Quarter 2007 |  |  |  |  |
|  | Total Corporation | Global Consumer and Small Business Banking ${ }^{(1)}$ | Global Corporate and Investment Banking | Global Wealth and Investment Management | All Other ${ }^{(1)}$ |
| Consumer |  |  |  |  |  |
| Residential mortgage | \$246,618 | \$30,465 | \$1,875 | \$24,201 | \$190,077 |
| Credit card - domestic | 57,720 | 139,389 | - | - | $(81,669)$ |
| Credit card - foreign | 11,133 | 28,003 | - | - | $(16,870)$ |
| Home equity | 89,559 | 65,185 | 1,098 | 20,014 | 3,262 |
| Direct/Indirect consumer | 60,157 | 23,543 | 39,493 | 3,063 | $(5,942)$ |
| Other consumer | 8,809 | 4,618 | 8 | 1 | 4,182 |
| Total consumer | 473,996 | 291,203 | 42,474 | 47,279 | 93,040 |
| Commercial |  |  |  |  |  |
| Commercial - domestic | 163,620 | 15,561 | 131,600 | 17,511 | $(1,052)$ |
| Commercial real estate | 36,117 | 93 | 35,026 | 957 | 41 |
| Commercial lease financing | 19,651 | - | 21,478 | - | $(1,827)$ |
| Commercial - foreign | 20,658 | 1,248 | 17,320 | 94 | 1,996 |
| Total commercial | 240,046 | 16,902 | 205,424 | 18,562 | (842) |
| Total loans and leases | $\xrightarrow{\$ 714,042}$ | $\stackrel{\text { \$308,105 }}{ }$ | \$247,898 | \$65,841 | \$92,198 |


|  | Second Quarter 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Total } \\ \text { Corporation } \\ \hline \end{gathered}$ | Global Consumer and Small Business Banking ${ }^{(1)}$ | Global Corporate and Investment Banking | Global Wealth and Investment Management | All Other ${ }^{(1)}$ |
| Consumer |  |  |  |  |  |
| Residential mortgage | \$197,228 | \$28,059 | \$2,850 | \$21,835 | \$144,484 |
| Credit card - domestic | 64,980 | 137,315 | - | - | $(72,335)$ |
| Credit card - foreign | 8,305 | 24,002 | - | - | $(15,697)$ |
| Home equity | 75,894 | 55,141 | 1,058 | 17,511 | 2,184 |
| Direct/Indirect consumer | 48,003 | 19,475 | 34,163 | 3,035 | $(8,670)$ |
| Other consumer | 10,804 | 3,837 | 9 | 1 | 6,957 |
| Total consumer | 405,214 | 267,829 | 38,080 | 42,382 | 56,923 |
| Commercial |  |  |  |  |  |
| Commercial - domestic | 148,445 | 13,209 | 121,895 | 16,495 | $(3,154)$ |
| Commercial real estate | 36,749 | 98 | 35,583 | 831 | 237 |
| Commercial lease financing | 20,896 | - | 20,447 | - | 449 |
| Commercial - foreign | 24,345 | 1,254 | 15,068 | 95 | 7,928 |
| Total commercial | 230,435 | 14,561 | 192,993 | 17,421 | 5,460 |

## Bank of America Corporation

## Commercial Credit Exposure by Industry ${ }^{(1,2)}$

(Dollars in millions)

|  | Commercial Utilized |  |  | Total Commercial Committed |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2007 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2007 \end{gathered}$ | Increase (Decrease) | $\begin{gathered} \hline \text { June } 30 \\ 2007 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2007 \end{gathered}$ | Increase (Decrease) |
| Diversified financials | \$35,965 | \$28,948 | \$7,017 | \$80,470 | \$71,353 | \$9,117 |
| Real estate ${ }^{(3)}$ | 52,808 | 54,468 | $(1,660)$ | 77,118 | 77,959 | (841) |
| Government and public education | 22,788 | 22,620 | 168 | 50,198 | 40,421 | 9,777 |
| Retailing | 28,009 | 27,558 | 451 | 45,001 | 43,633 | 1,368 |
| Capital goods | 18,295 | 18,482 | (187) | 38,706 | 38,705 | 1 |
| Banks | 27,980 | 27,494 | 486 | 37,725 | 37,570 | 155 |
| Consumer services | 19,514 | 19,337 | 177 | 33,352 | 32,491 | 861 |
| Healthcare equipment and services | 16,535 | 16,592 | (57) | 33,136 | 32,323 | 813 |
| Materials | 16,064 | 15,746 | 318 | 28,776 | 28,117 | 659 |
| Individuals and trusts | 17,898 | 17,868 | 30 | 27,041 | 27,471 | (430) |
| Commercial services and supplies | 16,665 | 14,911 | 1,754 | 25,509 | 23,208 | 2,301 |
| Food, beverage and tobacco | 11,337 | 10,814 | 523 | 22,804 | 20,426 | 2,378 |
| Energy | 9,418 | 9,631 | (213) | 18,996 | 18,608 | 388 |
| Media | 8,267 | 7,592 | 675 | 17,831 | 17,796 | 35 |
| Utilities | 5,145 | 6,073 | (928) | 17,645 | 17,722 | (77) |
| Insurance | 7,477 | 6,466 | 1,011 | 15,861 | 14,243 | 1,618 |
| Transportation | 10,505 | 10,785 | (280) | 15,504 | 16,250 | (746) |
| Religious and social organizations | 7,569 | 7,758 | (189) | 10,042 | 10,293 | (251) |
| Consumer durables and apparel | 4,763 | 4,980 | (217) | 9,175 | 9,335 | (160) |
| Technology hardware and equipment | 3,606 | 2,918 | 688 | 8,580 | 7,550 | 1,030 |
| Telecommunication services | 2,979 | 3,102 | (123) | 7,807 | 7,725 | 82 |
| Pharmaceuticals and biotechnology | 3,516 | 2,925 | 591 | 7,125 | 6,132 | 993 |
| Software and services | 2,977 | 3,175 | (198) | 7,046 | 7,237 | (191) |
| Automobiles and components | 1,629 | 1,449 | 180 | 5,635 | 4,790 | 845 |
| Food and staples retailing | 2,202 | 1,878 | 324 | 4,489 | 4,957 | (468) |
| Household and personal products | 622 | 699 | (77) | 2,156 | 2,451 | (295) |
| Semiconductors and semiconductor equipment | 612 | 720 | (108) | 1,370 | 1,353 | 17 |
| Other | 7,205 | 5,608 | 1,597 | 7,611 | 5,961 | 1,650 |
| Total commercial credit exposure by industry | \$362,350 | \$350,597 | \$11,753 | \$656,709 | \$626,080 | \$30,629 |
| Net credit default protection purchased on total commitments ${ }^{(4)}$ |  |  |  | \$(2,041) | \$(4,274) |  |


 cash collateral, derivative assets are also collateralized by $\$ 7.9$ billion and $\$ 7.5$ billion of primarily other marketable securities at June 30,2007 and March 31 , 2007 for which the credit risk has not been reduced.
 $\$ 3.86$ billion, issued letters of credit at notional value of $\$ 1.1$ billion and $\$ 1.1$ billion, and unfunded loan commitments at notional value of $\$ 20.6$ billion and $\$ 20.4$ billion at June 30 , 2007 and March $31,2007$.
 operating cash flow and primary source of repayment as key factors.
(4) A negative amount reflects net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

Net Credit Default Protection by Maturity Profile

|  | $\begin{gathered} \hline \text { June } 30 \\ 2007 \end{gathered}$ | March 31 2007 |
| :---: | :---: | :---: |
| Less than or equal to one year | 17 \% | 2 \% |
| Greater than one year and less than or equal to five years | 37 | 55 |
| Greater than five years | 46 | 43 |
| Total net credit default protection | 100 \% | $100 \%$ |

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

| Ratings | June 30, 2007 |  | March 31, 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Notional | Percent | Net Notional | Percent |
| AAA | \$6 | (0.3) \% | \$6 | (0.1) \% |
| AA | 36 | (1.8) | (102) | 2.4 |
| A | (598) | 29.3 | $(1,853)$ | 43.4 |
| BBB | (459) | 22.5 | $(1,874)$ | 43.8 |
| BB | (538) | 26.4 | (524) | 12.3 |
| B | (127) | 6.2 | (147) | 3.4 |
| CCC and below | (55) | 2.7 | (85) | 2.0 |
| $\underline{\mathrm{NR}}{ }^{(2)}$ | (306) | 15.0 | 305 | (7.2) |
| Total net credit default protection | \$(2,041) | 100.0 \% | \$(4,274) | 100.0 \% |

 and the net notional credit protection sold is shown as a positive amount.
 default swaps indices include names in and across each of the ratings categories.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation

## Selected Emerging Markets ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  | Local Country |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and Leases, and Loan Commitments | Other $\text { Financing }{ }^{(2)}$ | Derivative <br> Assets ${ }^{(3)}$ | Securities/Other Investments ${ }^{(4)}$ | Total Cross-border Exposure ${ }^{(5)}$ | Exposure Net of Local Liabilities ${ }^{(6)}$ | Total Emerging Markets Exposure June 30, 2007 | Increase <br> (Decrease) from March 31, 2007 |
| By Region/Country |  |  |  |  |  |  |  |  |
| Asia Pacific |  |  |  |  |  |  |  |  |
| South Korea | \$253 | \$578 | \$83 | \$3,030 | \$3,944 | \$ | \$3,944 | \$(234) |
| China ${ }^{(7)}$ | 237 | 60 | 148 | 3,488 | 3,933 | - | 3,933 | 198 |
| India | 1,040 | 1,184 | 359 | 685 | 3,268 | - | 3,268 | 649 |
| Singapore | 267 | 324 | 89 | 448 | 1,128 | - | 1,128 | 310 |
| Taiwan | 304 | 81 | 80 | 62 | 527 | 505 | 1,032 | 264 |
| Hong Kong | 115 | 50 | 68 | 348 | 581 | - | 581 | (120) |
| Other Asia Pacific ${ }^{(8)}$ | 78 | 26 | 9 | 529 | 642 | 14 | 656 | 92 |
| Total Asia Pacific | 2,294 | 2,303 | 836 | 8,590 | 14,023 | 519 | 14,542 | 1,159 |
| Latin America |  |  |  |  |  |  |  |  |
| Mexico ${ }^{(9)}$ | 991 | 365 | 19 | 2,990 | 4,365 | - | 4,365 | 486 |
| Brazil ${ }^{(10)}$ | 249 | 138 | 4 | 2,696 | 3,087 | 208 | 3,295 | 24 |
| Other Latin America ${ }^{(8)}$ | 247 | 261 | 13 | 130 | 651 | 210 | 861 | (76) |
| Total Latin America | 1,487 | 764 | 36 | 5,816 | 8,103 | 418 | 8,521 | 434 |
| Middle East and Africa |  |  |  |  |  |  |  |  |
| South Africa | 1,080 | 13 | 4 | 129 | 1,226 | - | 1,226 | 974 |
| Other Middle East and Africa ${ }^{(8)}$ | 500 | 190 | 77 | 182 | 949 | - | 949 | 13 |
| Total Middle East and Africa | 1,580 | 203 | 81 | 311 | 2,175 | - | 2,175 | 987 |
| Central and Eastern Europe ${ }^{(8)}$ | 1 | 22 | 30 | 275 | 328 | - | 328 | 56 |
| Total emerging markets exposure | \$5,362 | \$3,292 | \$983 | \$14,992 | \$24,629 | \$937 | \$25,566 | \$2,636 |

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe excluding Greece. There was no emerging market exposure included in the portfolio measured at fair value in accordance with SFAS 159 at June 30, 2007 and March 31, 2007
(2) Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
(3) Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of $\$ 98$ million and $\$ 58$ million at June 30, 2007 and March 31, 2007. There are less than $\$ 1$ million of other marketable securities collateralizing derivative assets at June 30, 2007. There were no other marketable securities collateralizing derivative assets at March 31, 2007.
(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with Federal Financial Institutions Examination Council (FFIEC) reporting rules. Cross- border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
(5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
(6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at June 30, 2007 was $\$ 20.2$ billion compared to $\$ 17.6$ billion at March $31,2007$. Local liabilities at June 30, 2007 in Asia Pacific and Latin America were $\$ 19.0$ billion and $\$ 1.2$ billion, of which $\$ 7.4$ billion were in Hong Kong, $\$ 6.1$ billion in Singapore, $\$ 2.4$ billion in South Korea, $\$ 1.1$ billion in Mexico, $\$ 998$ million in India and $\$ 783$ million in China. There were no other countries with available local liabilities funding local country exposure greater than $\$ 500$ million.
(7) Securities/Other Investments include an investment of $\$ 3.0$ billion in China Construction Bank.
(8) No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, and Central and Eastern Europe, had total foreign exposure of more than $\$ 500$ million.
(9) Securities/Other Investments include an investment of $\$ 2.7$ billion in Grupo Financiero Santander Serfin.
(10) Securities/Other Investments include an investment of $\$ 2.6$ billion in Banco Itaú Holding Financeira S.A.

Certainprior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation

## Nonperforming Assets

(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2007 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2006 \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2006 \end{gathered}$ | $\begin{gathered} \text { June } 30 \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage | \$867 | \$732 | \$660 | \$599 | \$537 |
| Home equity ${ }^{(1)}$ | 496 | 363 | 291 | 211 | 167 |
| Direct/Indirect consumer ${ }^{(1)}$ | 3 | 2 | 2 | 1 | 2 |
| Other consumer | 94 | 133 | 77 | 86 | 99 |
| Total consumer | 1,460 | 1,230 | 1,030 | 897 | 805 |
| Commercial - domestic ${ }^{(2)}$ | 500 | 501 | 584 | 544 | 606 |
| Commercial real estate | 280 | 189 | 118 | 68 | 59 |
| Commercial lease financing | 27 | 21 | 42 | 35 | 43 |
| Commercial - foreign | 17 | 29 | 13 | 36 | 54 |
| Total commercial | 824 | 740 | 757 | 683 | 762 |
| Total nonperforming loans and leases | 2,284 | 1,970 | 1,787 | 1,580 | 1,567 |
| Foreclosed properties | 108 | 89 | 69 | 76 | 74 |
| Total nonperforming assets ${ }^{(3,4)}$ | \$2,392 | \$2,059 | \$1,856 | \$1,656 | \$1,641 |
| Loans past due 90 days or more and still accruing (4,5) | \$2,798 | \$2,870 | \$3,056 | \$2,719 | \$2,433 |
| Nonperforming assets / Total assets ${ }^{(6)}$ | 0.16 \% | 0.14 \% | 0.13 \% | 0.11 \% | 0.11 \% |
| Nonperforming assets / Total loans, leases and foreclosed properties ${ }^{(6)}$ | 0.32 | 0.29 | 0.26 | 0.25 | 0.25 |
| Nonperforming loans and leases / Total loans and leases ${ }^{(6)}$ | 0.30 | 0.27 | 0.25 | 0.24 | 0.23 |
| Allowance for credit losses: |  |  |  |  |  |
| Allowance for loan and lease losses | \$9,060 | \$8,732 | \$9,016 | \$8,872 | \$9,080 |
| Reserve for unfunded lending commitments | 376 | 374 | 397 | 388 | 395 |
| Total allowance for credit losses | \$9,436 | \$9,106 | \$9,413 | \$9,260 | \$9,475 |
| Allowance for loan and lease losses / Total loans and leases measured at historical cost (6) | 1.20 \% | 1.21 \% | 1.28 \% | 1.33 \% | 1.36 \% |
| Allowance for loan and lease losses / Total nonperforming loans and leases measured at historical cost | 397 | 443 | 505 | 562 | 579 |
| Commercial criticized exposure ${ }^{(7)}$ | \$7,187 | \$7,119 | \$7,061 | \$7,257 | \$6,925 |
| Commercial criticized exposure / Commercial utilized exposure ${ }^{(7)}$ | 2.17 \% | 2.24 \% | 2.20 \% | 2.29 \% | 2.19 \% |

 conform to the current period presentation.

 2006 and June 30, 2006, respectively.
 measured under fair value in accordance with SFAS 159.
(5) Balances do not include loans held-for-sale past due 90 days or more and still accruing interest included in other assets of $\$ 23$ million and $\$ 107$ million at September 30 , 2006 and June $30,2006$.
(6) Ratios do not include loans measured at fair value in accordance with SFAS 159 of $\$ 3.61$ billion and $\$ 3.86$ billion at June 30, 2007 and March 31, 2007.

 June 30, 2006, respectively.
Loans are classified as domestic or foreign based upon the domicile of the borrower.
Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation
Quarterly Net Charge-offs/Losses and Net Charge-off/Loss Ratios ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SecondQuarter2007 |  | FirstQuarter2007 |  | Fourth Quarter$2006^{(2,3)}$ |  | Third Quarter$2006^{(2,3)}$ |  | Second <br> Quarter $2006^{(2,3)}$ |  |
| Held Basis | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | $\underline{\text { Percent }}$ |
| Residential mortgage | \$11 | 0.02 \% | \$6 | 0.01 \% | \$9 | 0.02 \% | \$6 | 0.01 \% | \$14 | 0.03 \% |
| Credit card - domestic | 807 | 5.76 | 806 | 5.66 | 884 | 5.86 | 853 | 5.42 | 723 | 4.46 |
| Credit card - foreign | 86 | 2.88 | 88 | 3.22 | 79 | 3.03 | 70 | 2.94 | 57 | 2.72 |
| Home equity | 28 | 0.12 | 17 | 0.08 | 19 | 0.09 | 11 | 0.06 | 12 | 0.06 |
| Direct/Indirect consumer | 241 | 1.50 | 235 | 1.59 | 190 | 1.41 | 152 | 1.17 | 103 | 0.86 |
| Other consumer | 100 | 4.96 | 92 | 4.22 | 101 | 3.78 | 85 | 3.03 | 75 | 2.80 |
| Total consumer | 1,273 | 1.03 | 1,244 | 1.06 | 1,282 | 1.14 | 1,177 | 1.07 | 984 | 0.97 |
| Commercial - domestic ${ }^{(4)}$ | 228 | 0.55 | 184 | 0.46 | 123 | 0.31 | 111 | 0.29 | 50 | 0.14 |
| Commercial real estate | (1) | (0.01) | 3 | 0.03 | 1 | 0.01 | 2 | 0.02 | 1 | - |
| Commercial lease financing | (11) | (0.21) | (1) | (0.03) | 12 | 0.22 | - | - | (17) | (0.33) |
| Commercial - foreign | 6 | 0.10 | (3) | (0.05) | (1) | (0.02) | (13) | (0.21) | 5 | 0.08 |
| Total commercial | 222 | 0.36 | 183 | 0.31 | 135 | 0.22 | 100 | 0.17 | 39 | 0.07 |
| Total net charge-offs | \$1,495 | 0.81 | \$1,427 | 0.81 | \$1,417 | 0.82 | \$1,277 | 0.75 | \$1,023 | 0.65 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |
| Global Consumer and Small Business Banking ${ }^{(5)}$ | \$2,662 | 3.37 \% | \$2,433 | 3.20 \% | \$2,336 | 3.09 \% | \$2,109 | 2.87 \% | \$1,759 | 2.50 \% |
| Global Corporate and Investment Banking | 74 | 0.12 | 102 | 0.17 | 85 | 0.14 | 82 | 0.14 | 38 | 0.07 |
| Global Wealth and Investment Management | 4 | 0.03 | 18 | 0.11 | 2 | 0.01 | - | - | (43) | (0.29) |
| All Other ${ }^{(5)}$ | $(1,245)$ | (4.94) | $(1,126)$ | (4.95) | $(1,006)$ | (4.95) | (914) | (4.22) | (731) | (4.71) |
| Total net charge-offs | $\underline{\text { \$1,495 }}$ | 0.81 | $\underline{\text { \$1,427 }}$ | 0.81 | $\underline{\text { \$1,417 }}$ | 0.82 | $\underline{\text { \$1,277 }}$ | 0.75 | $\underline{\text { \$1,023 }}$ | 0.65 |
| Supplemental managed basis data |  |  |  |  |  |  |  |  |  |  |
| Credit card - domestic | \$1,786 | 5.17 \% | \$1,651 | 4.80 \% | \$1,615 | 4.61 \% | \$1,479 | 4.23 \% | \$1,227 | 3.58 \% |
| Credit card - foreign | 313 | 4.31 | 302 | 4.37 | 291 | 4.30 | 269 | 4.17 | 247 | 4.13 |
| Total credit card managed net losses | \$2,099 | 5.02 | \$1,953 | 4.73 | \$1,906 | 4.56 | \$1,748 | 4.23 | \$1,474 | 3.67 |
| Total commercial | 222 | 0.36 | 183 | 0.31 | 135 | 0.22 | 107 | 0.18 | 52 | 0.09 |
| Total managed losses | 2,766 | 1.30 | 2,572 | 1.26 | 2,453 | 1.23 | 2,195 | 1.11 | 1,811 | 0.98 |

 and lease category.


 net charge-offs and net charge-off ratios excluding the impact of SOP 03-3.



 respectively.
(5)Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services. The securitization offset is included within All Other

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Certain prior period amounts have been reclassified to conform to current period presentation.


This information is preliminary and based on company data available at the time of the presentation

## Bank of America Corporation

## Year-to-Date Net Charge-offs/Losses and Net Charge-off/Loss Ratios ${ }^{(1)}$

(Dollars in millions)

| Held Basis | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | $2006{ }^{(2,3)}$ |  |
|  | Amount | Percent | Amount | Percent |
| Residential mortgage | \$17 | 0.01 \% | \$24 | 0.03 \% |
| Credit card - domestic | 1,613 | 5.71 | 1,357 | 4.11 |
| Credit card - foreign | 174 | 3.04 | 76 | 1.83 |
| Home equity | 45 | 0.10 | 21 | 0.06 |
| Direct/Indirect consumer | 476 | 1.54 | 182 | 0.77 |
| Other consumer | 192 | 4.58 | 117 | 2.25 |
| Total consumer | 2,517 | 1.05 | 1,777 | 0.90 |
| Commercial - domestic ${ }^{(4)}$ | 412 | 0.50 | 102 | 0.14 |
| Commercial real estate | 2 | 0.01 | - | - |
| Commercial lease financing | (12) | (0.12) | (40) | (0.39) |
| Commercial - foreign | 3 | 0.03 | 6 | 0.05 |
| Total commercial | 405 | 0.34 | 68 | 0.06 |
| Total net charge-offs | \$2,922 | 0.81 | \$1,845 | 0.59 |
| By Business Segment: |  |  |  |  |
| Global Consumer and Small Business Banking ${ }^{(5)}$ | \$5,095 | 3.29 \% | \$3,177 | 2.28 \% |
| Global Corporate and Investment Banking | 176 | 0.14 | 80 | 0.07 |
| Global Wealth and Investment Management | 22 | 0.07 | (43) | (0.15) |
| All Other ${ }^{(5)}$ | $(2,371)$ | (4.95) | $(1,369)$ | (4.76) |
| Total net charge-offs | \$2,922 | 0.81 | \$1,845 | 0.59 |
| Supplemental managed basis data |  |  |  |  |
| Credit card - domestic | \$3,437 | 4.99 \% | \$2,300 | 3.35 \% |
| Credit card - foreign | 615 | 4.34 | 420 | 3.62 |
| Total credit card managed net losses | \$4,052 | 4.88 | \$2,720 | 3.39 |
| Total commercial | 405 | 0.34 | 92 | 0.08 |
| Total managed losses | 5,338 | 1.28 | 3,292 | 0.91 |

 and lease category.
 commercial - domestic \$17 million for the six months ended June 30, 2006.
 excluding the impact of SOP 03-3.

 small business portfolio, the net charge-off ratio for commercial - domestic loans would have been 0.08 percent and (0.07) percent for the six months ended June 30 , 2007 and 2006.
(5) Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services. The securitization offset is included within All Other.

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations
Bank of America Corporation
Global Consumer and Small Business Banking - Reconciliation
(Dollars in millions)

|  | Six Months Ended June 30, 2007 |  |  | Six Months Ended June 30, 2006 |  |  | Second Quarter 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Managed Basis ${ }^{(1)}$ | $\begin{aligned} & \text { Securitization } \\ & \text { Impact }^{(2)} \\ & \hline \end{aligned}$ | Held Basis | Managed Basis ${ }^{(1)}$ | $\begin{aligned} & \hline \text { Securitization } \\ & \text { Impact }^{(2)} \\ & \hline \end{aligned}$ | Held Basis | Managed Basis ${ }^{(1)}$ | $\begin{aligned} & \text { Securitization } \\ & \text { Impact }^{(2)} \\ & \hline \end{aligned}$ | Held Basis |
| Net interest income ${ }^{(3)}$ | \$14,179 | \$(3,871) | \$10,308 | \$14,059 | \$(3,792) | \$10,267 | \$7,150 | \$(1,981) | \$5,169 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Card income | 5,127 | 1,632 | 6,759 | 4,635 | 2,538 | 7,173 | 2,676 | 793 | 3,469 |
| Service charges | 2,865 | - | 2,865 | 2,539 | - | 2,539 | 1,488 | - | 1,488 |
| Mortgage banking income | 599 | - | 599 | 415 |  | 415 | 297 | - | 297 |
| Gains (losses) on sales of debt securities | (1) | - | (1) | (1) | - | (1) | - | - |  |
| All other income | 593 | (151) | 442 | 571 | (177) | 394 | 328 | (74) | 254 |
| Total noninterest income | 9,183 | 1,481 | 10,664 | 8,159 | 2,361 | 10,520 | 4,789 | 719 | 5,508 |
| Total revenue, net of interest expense | 23,362 | $(2,390)$ | 20,972 | 22,218 | $(1,431)$ | 20,787 | 11,939 | $(1,262)$ | 10,677 |
| Provision for credit losses | 5,505 | $(2,390)$ | 3,115 | 3,708 | $(1,431)$ | 2,277 | 3,094 | $(1,262)$ | 1,832 |
| Noninterest expense | 9,700 | - | 9,700 | 9,119 | - | 9,119 | 4,969 | - | 4,969 |
| Income before income taxes | 8,157 | - | 8,157 | 9,391 | - | 9,391 | 3,876 | - | 3,876 |
| Income tax expense ${ }^{(3)}$ | 3,003 | - | 3,003 | 3,462 | - | 3,462 | 1,417 | - | 1,417 |
| Net income | \$5,154 | \$- | \$5,154 | \$5,929 | \$- | \$5,929 | \$2,459 | \$- | \$2,459 |
| Balance sheet |  |  |  |  |  |  |  |  |  |
| Average - total loans and leases | \$312,701 | \$(101,841) | \$210,860 | \$280,821 | \$(93,870) | \$186,951 | \$317,246 | \$(101,905) | \$215,341 |
| Period end - total loans and leases | 324,452 | $(102,752)$ | 221,700 | 285,885 | $(96,848)$ | 189,037 | 324,452 | $(102,752)$ | 221,700 |
|  | First Quarter 2007 |  |  | Fourth Quarter 2006 |  |  | Third Quarter 2006 |  |  |
|  | Managed <br> Basis ${ }^{(1)}$ | Securitization Impact ${ }^{(2)}$ | Held Basis | Managed Basis ${ }^{(1)}$ | Securitization Impact ${ }^{(2)}$ | Held Basis | Managed Basis ${ }^{(1)}$ | Securitization Impact ${ }^{(2)}$ | Held Basis |
| Net interest income ${ }^{(3)}$ | \$7,029 | \$(1,890) | \$5,139 | \$7,156 | \$(1,929) | \$5,227 | \$7,027 | \$(1,872) | \$5,155 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Card income | 2,451 | 839 | 3,290 | 2,707 | 996 | 3,703 | 2,446 | 1,032 | 3,478 |
| Service charges | 1,377 | - | 1,377 | 1,394 | - | 1,394 | 1,410 | - | 1,410 |
| Mortgage banking income | 302 | - | 302 | 247 | - | 247 | 215 | - | 215 |
| Gains (losses) on sales of debt securities | (1) | - | (1) | (1) | - | (1) | - | - |  |
| All other income | 265 | (77) | 188 | 258 | (90) | 168 | 382 | (68) | 314 |
| Total noninterest income | 4,394 | 762 | 5,156 | 4,605 | 906 | 5,511 | 4,453 | 964 | 5,417 |
| Total revenue, net of interest expense | 11,423 | $(1,128)$ | 10,295 | 11,761 | $(1,023)$ | 10,738 | 11,480 | (908) | 10,572 |
| Provision for credit losses | 2,411 | $(1,128)$ | 1,283 | 2,777 | $(1,023)$ | 1,754 | 2,049 | (908) | 1,141 |
| Noninterest expense | 4,731 | - | 4,731 | 4,849 | - | 4,849 | 4,709 | - | 4,709 |
| Income before income taxes | 4,281 | - | 4,281 | 4,135 | - | 4,135 | 4,722 | - | 4,722 |
| Income tax expense ${ }^{(3)}$ | 1,586 | - | 1,586 | 1,526 | - | 1,526 | 1,736 | - | 1,736 |
| Net income | \$2,695 | \$- | \$2,695 | $\xrightarrow{\text { \$2,609 }}$ | \$- | \$2,609 | $\stackrel{\text { \$2,986 }}{ }$ | \$- | \$2,986 |
| Balance sheet |  |  |  |  |  |  |  |  |  |
| Average - total loans and leases | \$308,105 | \$(101,776) | \$206,329 | \$299,615 | \$(99,765) | \$199,850 | \$291,029 | \$ $(97,371)$ | \$193,658 |
| Period end - total loans and leases | 309,992 | $(102,363)$ | 207,629 | 307,661 | $(101,865)$ | 205,796 | 294,207 | $(98,683)$ | 195,524 |
|  | Second Quarter 2006 |  |  |  |  |  |  |  |  |
|  | Managed | Securitization |  |  |  |  |  |  |  |
|  | Basis ${ }^{(1)}$ | Impact ${ }^{(2)}$ | Held Basis |  |  |  |  |  |  |
| Net interest income ${ }^{(3)}$ | \$6,967 | \$(1,846) | \$5,121 |  |  |  |  |  |  |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Card income | 2,528 | 1,136 | 3,664 |  |  |  |  |  |  |
| Service charges | 1,349 | - | 1,349 |  |  |  |  |  |  |
| Mortgage banking income | 210 | - | 210 |  |  |  |  |  |  |
| Gains (losses) on sales of debt securities | - | - | - |  |  |  |  |  |  |
| All other income | 323 | (67) | 256 |  |  |  |  |  |  |
| Total noninterest income | 4,410 | 1,069 | 5,479 |  |  |  |  |  |  |
| Total revenue, net of interest expense | 11,377 | (777) | 10,600 |  |  |  |  |  |  |
| Provision for credit losses | 1,807 | (777) | 1,030 |  |  |  |  |  |  |
| Noninterest expense | 4,508 | - | 4,508 |  |  |  |  |  |  |
| Income before income taxes | 5,062 | - | 5,062 |  |  |  |  |  |  |
| Income tax expense ${ }^{(3)}$ | 1,858 | - | 1,858 |  |  |  |  |  |  |
| Net income | $\stackrel{\text { \$3,204 }}{ }$ | \$- | $\stackrel{\text { \$3,204 }}{ }$ |  |  |  |  |  |  |
| Balance sheet |  |  |  |  |  |  |  |  |  |
| Average - total loans and leases | \$282,390 | \$(94,952) | \$187,438 |  |  |  |  |  |  |
| Period end - total loans and leases | 285,885 | $(96,848)$ | 189,037 |  |  |  |  |  |  |

(1) Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
(2) The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.



 which is excluded from the Corporation's Consolidated Financial Statements in accordance with generally accepted accounting principles (GAAP).

 repricing of interest rates as held loans. Global Consumer and Small Business Banking's managed income statement line items differ from a held basis reported as follows:
 to securitized loans.

 as management continues to manage this impact within Global Consumer and Small Business Banking .
Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Exhibit A: Non-GAAP Reconciliations - continued

## Bank of America Corporation

## All Other - Reconciliation

## (Dollars in millions)

|  | Six Months Ended June 30, 2007 |  |  | Six Months Ended June 30, 2006 |  |  | Second Quarter 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Reported } \\ \text { Basis }^{(1)} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Securitization } \\ \text { Offset }^{(2)} \\ \hline \end{gathered}$ | As <br> Adjusted | Reported $\text { Basis }{ }^{(1)}$ | $\begin{gathered} \text { Securitization } \\ \text { Offset }^{(2)} \\ \hline \end{gathered}$ | As Adjusted | Reported $\text { Basis }{ }^{(1)}$ | $\begin{gathered} \hline \text { Securitization } \\ \text { Offset }^{(2)} \\ \hline \end{gathered}$ | As Adjusted |
| Net interest income ${ }^{(3)}$ | \$(3,715) | \$3,871 | \$156 | \$ $(2,884)$ | \$3,792 | \$908 | \$(1,945) | \$1,981 | \$36 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Card income | 1,397 | $(1,632)$ | (235) | 2,129 | $(2,538)$ | (409) | 676 | (793) | (117) |
| Equity investment gains | 2,615 | - | 2,615 | 1,148 | - | 1,148 | 1,719 | - | 1,719 |
| Gains (losses) on sales of debt securities | 63 | - | 63 | (4) | - | (4) | 2 | - | 2 |
| All other income | (313) | 151 | (162) | (418) | 177 | (241) | (255) | 74 | (181) |
| Total noninterest income | 3,762 | $(1,481)$ | 2,281 | 2,855 | $(2,361)$ | 494 | 2,142 | (719) | 1,423 |
| Total revenue, net of interest expense | 47 | 2,390 | 2,437 | (29) | 1,431 | 1,402 | 197 | 1,262 | 1,459 |
| Provision for credit losses | $(2,625)$ | 2,390 | (235) | $(1,440)$ | 1,431 | (9) | $(1,311)$ | 1,262 | (49) |
| Merger and restructuring charges | 186 | - | 186 | 292 | - | 292 | 75 | - | 75 |
| All other noninterest expense | 208 | - | 208 | 696 | - | 696 | (130) | - | (130) |
| Income before income taxes | 2,278 | - | 2,278 | 423 | - | 423 | 1,563 | - | 1,563 |
| Income tax expense ${ }^{(3)}$ | 684 | - | 684 | 134 | - | 134 | 550 | - | 550 |
| Net income | \$1,594 | \$- | \$1,594 | \$289 | \$- | \$289 | \$1,013 | \$- | \$1,013 |
| Balance sheet |  |  |  |  |  |  |  |  |  |
| Average - total loans and leases | \$96,671 | \$101,841 | \$198,512 | \$57,983 | \$93,870 | \$151,853 | \$101,094 | \$101,905 | \$202,999 |
| Period end - total loans and leases | 107,429 | 102,752 | 210,181 | 86,429 | 96,848 | 183,277 | 107,429 | 102,752 | 210,181 |
|  |  | First Quarter 2007 |  |  | ourth Quarter 200 |  |  | Third Quarter 2006 |  |
|  | Reported <br> Basis ${ }^{(1)}$ | Securitization Offset ${ }^{(2)}$ | As Adjusted | Reported Basis ${ }^{(1)}$ | Securitization Offset ${ }^{(2)}$ | As Adjusted | Reported Basis ${ }^{(1)}$ | $\begin{gathered} \text { Securitization } \\ \text { Offset }^{(2)} \\ \hline \end{gathered}$ | As Adjusted |
| Net interest income ${ }^{(3)}$ | \$(1,770) | \$1,890 | \$120 | \$ 1,628 ) | \$1,929 | \$301 | \$ $(1,419)$ | \$1,872 | \$453 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Card income | 721 | (839) | (118) | 826 | (996) | (170) | 841 | $(1,032)$ | (191) |
| Equity investment gains | 896 | - | 896 | 1,031 | - | 1,031 | 687 | - | 687 |
| Gains (losses) on sales of debt securities | 61 | - | 61 | 9 | - | 9 | (480) | - | (480) |
| All other income | (58) | 77 | 19 | (120) | 90 | (30) | 634 | 68 | 702 |
| Total noninterest income | 1,620 | (762) | 858 | 1,746 | (906) | 840 | 1,682 | (964) | 718 |
| Total revenue, net of interest expense | (150) | 1,128 | 978 | 118 | 1,023 | 1,141 | 263 | 908 | 1,171 |
| Provision for credit losses | $(1,314)$ | 1,128 | (186) | $(1,136)$ | 1,023 | (113) | (920) | 908 | (12) |
| Merger and restructuring charges | 111 | - | 111 | 244 | - | 244 | 269 | - | 269 |
| All other noninterest expense | 338 | - | 338 | 31 | - | 31 | 116 | - | 116 |
| Income before income taxes | 715 | - | 715 | 979 | - | 979 | 798 | - | 798 |
| Income tax expense ${ }^{(3)}$ | 134 | - | 134 | 262 | - | 262 | 226 | - | 226 |
| Net income | \$581 | \$- | \$581 | \$717 | \$- | \$717 | \$572 | \$- | \$572 |
| Balance sheet |  |  |  |  |  |  |  |  |  |
| Average - total loans and leases | \$92,198 | \$101,776 | \$193,974 | \$80,663 | \$99,765 | \$180,428 | \$85,962 | \$97,371 | \$183,333 |
| Period end - total loans and leases | 97,085 | 102,363 | 199,448 | 90,594 | 101,865 | 192,459 | 76,399 | 98,683 | 175,082 |


|  | Second Quarter 2006 |  |  |
| :---: | :---: | :---: | :---: |
|  | Reported <br> Basis ${ }^{(1)}$ | $\begin{gathered} \text { Securitization } \\ \text { Offset }{ }^{(2)} \end{gathered}$ | As Adjusted |
| Net interest income ${ }^{(3)}$ | \$(1,404) | \$1,846 | \$442 |
| Noninterest income: |  |  |  |
| Card income | 961 | $(1,136)$ | (175) |
| Equity investment gains | 577 | - | 577 |
| Gains (losses) on sales of debt securities | (5) | - | (5) |
| All other income | (159) | 67 | (92) |
| Total noninterest income | 1,374 | $(1,069)$ | 305 |
| Total revenue, net of interest expense | (30) | 777 | 747 |
| Provision for credit losses | (784) | 777 | (7) |
| Merger and restructuring charges | 194 | - | 194 |
| All other noninterest expense | 280 | - | 280 |
| Income before income taxes | 280 | - | 280 |
| Income tax expense ${ }^{(3)}$ | 186 | - | 186 |
| Net income | \$94 | \$- | \$94 |
| Balance sheet |  |  |  |
| Average - total loans and leases | \$62,383 | \$94,952 | \$157,335 |
| Period end - total loans and leases | 86,429 | 96,848 | 183,277 |

(1) Provision for credit losses represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset (2) The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Reconciliation of Net Charge-offs and Net Charge-off Ratios to Net Charge-offs and Net Charge-off Ratios Excluding the Impact of SOP 03-3 ${ }^{22}$

## Net Charge-offs and Net Charge-off Ratios As Reported

| (Dollars in millions) | Six Months Ended June 30, 2006 |  |  | Fourth Quarter 2006 |  |  | Third Quarter 2006 |  |  | Second Quarter 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Outstanding |  |  | Average Outstanding |  |  | Average Outstanding |  |  | Average Outstanding |  |  |
|  | Amount | Loans and Leases | Percent ${ }^{(3)}$ | Amount | Loans and Leases | Percent ${ }^{(3)}$ | Amount | Loans and Leases | Percent ${ }^{(3)}$ | Amount | Loans and Leases | Percent ${ }^{(3)}$ |
| Residential mortgage | \$24 | \$191,046 | 0.03 \% | \$9 | \$225,985 | 0.02 \% | \$6 | \$222,889 | 0.01 \% | \$14 | \$197,228 | 0.03 \% |
| Credit card domestic | 1,357 | 66,566 | 4.11 | 884 | 59,802 | 5.86 | 853 | 62,508 | 5.42 | 723 | 64,980 | 4.46 |
| Credit card - foreign | 76 | 8,354 | 1.83 | 79 | 10,375 | 3.03 | 70 | 9,455 | 2.94 | 57 | 8,305 | 2.72 |
| Home equity | 21 | 74,166 | 0.06 | 19 | 84,904 | 0.09 | 11 | 79,899 | 0.06 | 12 | 75,894 | 0.06 |
| Direct/Indirect consumer | 182 | 47,407 | 0.77 | 190 | 53,481 | 1.41 | 152 | 51,536 | 1.17 | 103 | 48,003 | 0.86 |
| Other consumer | 117 | 10,581 | 2.25 | 101 | 10,597 | 3.78 | 85 | 11,076 | 3.03 | 75 | 10,804 | 2.80 |
| Total consumer | 1,777 | 398,120 | 0.90 | 1,282 | 445,144 | 1.14 | 1,177 | 437,363 | 1.07 | 984 | 405,214 | 0.97 |
| Commercial domestic | 102 | 146,580 | 0.14 | 123 | 158,604 | 0.31 | 111 | 153,007 | 0.29 | 50 | 148,445 | 0.14 |
| Commercial real estate | - | 36,713 | - | 1 | 36,851 | 0.01 | 2 | 37,471 | 0.02 | 1 | 36,749 | - |
| Commercial lease financing | (40) | 20,705 | (0.39) | 12 | 21,159 | 0.22 | - | 20,875 | - | (17) | 20,896 | (0.33) |
| Commercial - foreign | 6 | 23,745 | 0.05 | (1) | 21,840 | (0.02) | (13) | 24,761 | (0.21) | 5 | 24,345 | 0.08 |
| Total commercial | 68 | 227,743 | 0.06 | 135 | 238,454 | 0.22 | 100 | 236,114 | 0.17 | 39 | 230,435 | 0.07 |
| Total net charge-offs | \$1,845 | \$625,863 | 0.59 | \$1,417 | \$683,598 | 0.82 | \$1,277 | \$673,477 | 0.75 | \$1,023 | \$635,649 | 0.65 |

Impact of SOP 03-3 ${ }^{(4)}$

| Residential mortgage | \$- |  |  | \$- |  |  | \$- |  |  | \$- |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card domestic | 78 |  |  | 11 |  |  | 10 |  |  | 7 |  |  |
| Credit card - foreign | 44 |  |  | 4 |  |  | 5 |  |  | 6 |  |  |
| Home equity | - |  |  | - |  |  | - |  |  | - |  |  |
| Direct/Indirect consumer | 67 |  |  | 6 |  |  | 5 |  |  | 7 |  |  |
| Other consumer | 31 |  |  | 4 |  |  | 6 |  |  | 3 |  |  |
| Total consumer | 220 |  |  | 25 |  |  | 26 |  |  | 23 |  |  |
| Commercial domestic | 17 |  |  | - |  |  | - |  |  | 4 |  |  |
| Commercial real estate | - |  |  | - |  |  | - |  |  | - |  |  |
| Commercial lease financing | - |  |  | - |  |  | - |  |  | - |  |  |
| Commercial - foreign | - |  |  | - |  |  | - |  |  | - |  |  |
| Total commercial | 17 |  |  | - |  |  | - |  |  | 4 |  |  |
| Total net charge-offs | \$237 |  |  | \$25 |  |  | \$26 |  |  | \$27 |  |  |
| Net Charge-offs and | et Charg | cluding the | act of SOP | 03-3 |  |  |  |  |  |  |  |  |
| Residential mortgage | \$24 | \$191,046 | 0.03 \% | \$9 | \$225,985 | 0.02 \% | \$6 | \$222,889 | 0.01 \% | \$14 | \$197,228 | 0.03 \% |
| Credit card domestic | 1,435 | 66,566 | 4.35 | 895 | 59,802 | 5.93 | 863 | 62,508 | 5.48 | 730 | 64,980 | 4.50 |
| Credit card - foreign | 120 | 8,354 | 2.90 | 83 | 10,375 | 3.22 | 75 | 9,455 | 3.13 | 63 | 8,305 | 3.02 |
| Home equity | 21 | 74,166 | 0.06 | 19 | 84,904 | 0.09 | 11 | 79,899 | 0.06 | 12 | 75,894 | 0.06 |
| Direct/Indirect consumer | 249 | 47,407 | 1.06 | 196 | 53,481 | 1.45 | 157 | 51,536 | 1.22 | 110 | 48,003 | 0.91 |
| Other consumer | 148 | 10,581 | 2.85 | 105 | 10,597 | 3.93 | 91 | 11,076 | 3.22 | 78 | 10,804 | 2.93 |
| Total consumer | 1,997 | 398,120 | 1.01 | 1,307 | 445,144 | 1.17 | 1,203 | 437,363 | 1.09 | 1,007 | 405,214 | 1.00 |
| Commercial domestic | 119 | 146,580 | 0.16 | 123 | 158,604 | 0.31 | 111 | 153,007 | 0.29 | 54 | 148,445 | 0.15 |
| Commercial real estate | - | 36,713 | - | 1 | 36,851 | 0.01 | 2 | 37,471 | 0.02 | 1 | 36,749 | - |
| Commercial lease financing | (40) | 20,705 | (0.39) | 12 | 21,159 | 0.22 | - | 20,875 | - | (17) | 20,896 | (0.33) |
| Commercial - foreign | 6 | 23,745 | 0.05 | (1) | 21,840 | (0.02) | (13) | 24,761 | (0.21) | 5 | 24,345 | 0.08 |
| Total commercial | 85 | 227,743 | 0.08 | 135 | 238,454 | 0.22 | 100 | 236,114 | 0.17 | 43 | 230,435 | 0.07 |
| Total net charge-offs | \$2,082 | \$625,863 | 0.67 | \$1,442 | \$683,598 | 0.84 | \$1,303 | \$673,477 | 0.77 | \$1,050 | \$635,649 | 0.66 |

[^15]
[^0]:    * Preliminary data

[^1]:    1)GCSBB is presented on a managed basis with a corresponding offset recorded in All Other.
     purposes.

    的
    4)Represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

    Certain prior period amounts have been reclassified to conform to current period presentation.

[^2]:    (1) Effective April 1, 2007, the Corporation changed its income statement presentation to reflect gains (losses) on sales of debt securities as a component of noninterest income
    (2) Fully taxable-equivalent basis

    Certain prior period amounts have been reclassified to conform to current period presentation.

[^3]:    
    
    
     "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109" (FIN 48). The adoption of FIN 48 reduced the beginning balance of retained earnings by $\$ 146$ million.
     which reduced accumulated other comprehensive income (loss) by approximately $\$ 1,308$ million, net of tax.

    Certain prior period amounts have been reclassified to conform to current period presentation.

[^4]:    *Preliminary data on risk-based capital

[^5]:    
    
     expected to be material.
    (2) Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.
    (3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
    (4) Includes home equity loans of $\$ 15.6$ billion and $\$ 13.5$ billion in the second and first quarters of 2007 and $\$ 8.7$ billion in the second quarter of 2006.
     and first quarters of 2007 and $\$ 7.8$ billion in the second quarter of 2006 .
    (6) Includes domestic commercial real estate loans of $\$ 36.2$ billion and $\$ 35.5$ billion in the second and first quarters of 2007 and $\$ 36.0$ billion in the second quarter of 2006 .
    
     and first quarters of 2007 and $\$ 87$ million in the second quarter of 2006.

[^6]:     Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.
    (2) The following presents the impact of interest rate risk management derivatives on interest income and interest expense.

[^7]:     businesses (e.g., insurance)
    2) Presented on a managed basis, specifically Card Services. (See Exhibit A: Non-GAAP Reconciliations - Global Consumer and Small Business Banking - Reconciliation on page 41 ).
    (3) Fully taxable-equivalent basis
    (4) Represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
    (5) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

[^8]:    1) Presented on a managed basis, specifically Card Services
    
    (3) Fully taxable-equivalent basis
    (4) Represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
    (5) Total assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful
[^9]:    (1)Presented on a managed basis, specifically Card Services.
     (3) Fully taxable-equivalent basis
    (4) Represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
    (5)Total assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^10]:    (1) Reflects margin and noninterest revenue, adjusted for loss rates.

[^11]:    (1) Market-based revenue for the three and six months ended June 30, 2007 excludes $\$ 22$ million of net interest income on loans for which the fair value option has been elected.

[^12]:     results of ALM activities.
    (2) Fully taxable-equivalent basis
    (3) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits)
    (4) Client brokerage assets include non-discretionary brokerage and fee-based assets.

    Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

[^13]:    
    (2) Fully taxable-equivalent basis
    (3) Total assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful
    Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

[^14]:    Certain prior period amounts have been reclassified among the segments to conform to the current period presentation

[^15]:     impact on net charge-offs was not material.
    (2) The impact of SOP 03-3 was immaterial for the three months ended March 31, 2007 and June 30, 2007, and for the six months ended June 30, 2007.
    (3) Percentage amounts are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period for each loan category.
    
    Certain prior period amounts have been reclassified to conform to current period presentation.

