# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 21, 2008

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

1-6523 (Commission File Number)

56-0906609

(IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

 $(800)\ 299\hbox{-}2265$  (Registrant's telephone number, including area code)

 $\begin{tabular}{ll} Not \ Applicable \\ (Former name or former address, if changed since last report) \end{tabular}$ 

Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
П	Pro commencement communications pursuant to Pula 12a 4(a) under the Evolunce Act (17 CEP 240 12a 4(a))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 21, 2008, Bank of America Corporation (the "Registrant") announced financial results for the first quarter ended March 31, 2008, reporting first quarter net income of \$1.21 billion and diluted earnings per common share of \$0.23. A copy of the press release announcing the Registrant's results for the first quarter ended March 31, 2008 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 7.01. REGULATION FD DISCLOSURE.

On April 21, 2008, the Registrant held an investor conference call and webcast to disclose financial results for the first quarter ended March 31, 2008. The Supplemental Information package for use during this conference call is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of March 31, 2008, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the preceding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

#### ITEM 8.01. OTHER EVENTS.

On April 21, 2008, the Registrant announced financial results for the first quarter ended March 31, 2008, reporting first quarter net income of \$1.21 billion and diluted earnings per common share of \$0.23. A copy of the press release announcing the Registrant's results for the first quarter ended March 31, 2008 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

The following exhibits are filed herewith:

#### EXHIBIT NO.

99.1 Press Release dated April 21, 2008 with respect to the Registrant's financial results for the first quarter ended March 31, 2008

99.2 Supplemental Information prepared for use on April 21, 2008 in connection with financial results for the first quarter ended March 31, 2008

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

Dated: April 21, 2008

# EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	Press Release dated April 21, 2008 with respect to the Registrant's financial results for the first quarter ended March 31, 2008
99.2	Supplemental Information prepared for use on April 21, 2008 in connection with financial results for the first quarter ended March 31, 2008



April 21, 2008

**Investors May Contact:** Kevin Stitt, Bank of America, 704.386.5667 Lee McEntire, Bank of America, 704.388.6780 Leyla Pakzad, Bank of America, 704.386.2024

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Scott Silvestri, Bank of America, 1.980.388.9921 scott.silvestri@bankofamerica.com

#### Bank of America Earns \$1.21 Billion, or \$0.23 per Share, in the First Quarter

Adds \$3.30 billion to loan loss reserve

First-quarter trading losses, writedowns lower than fourth quarter

Equity investment gains of \$776 million from the Visa IPO

Deposit growth accelerates

Commercial lending strength continues

CHARLOTTE — Bank of America Corporation today reported first-quarter 2008 net income declined to \$1.21 billion from \$5.26 billion a year earlier. Diluted earnings per share fell 80 percent to \$0.23 from \$1.16 in the same period in 2007.

"Despite revenue growth in most of our businesses, these results clearly did not meet our expectations," said Kenneth D. Lewis, chairman and chief executive officer. "The weakness in the economy and prolonged disruptions in the capital markets took their toll on our performance. That said, we are continuing to invest in growth initiatives across the company, and believe our core strengths—including our diverse income stream, liquidity and capital—put us in a strong position to withstand the jolts to the system and emerge even stronger when conditions improve."

With regard to the outlook for the U.S. economy, Lewis noted that gross domestic product (GDP) growth is expected to be minimal at best in the second quarter, with a slight pickup in the second half of the year.

"Our earnings power from our core business activities is strong and growing," Lewis added. "We are bringing innovative new products to market, taking market share and expanding customer relationships across the company. Nevertheless, we remain concerned about the health of the consumer given the prolonged housing slump, subprime issues, employment levels and higher fuel and food prices."

The primary factors reducing first-quarter earnings were the following:

- Provision expense increased by \$4.78 billion from a year-ago, to \$6.01 billion due to rising credit costs particularly in the home equity, small business and homebuilder portfolios including a \$3.30 billion increase to the reserve.
- Trading-related losses were \$1.31 billion compared with income of \$1.66 billion a year earlier, driven primarily by \$1.47 billion in writedowns of collateralized debt obligations (CDOs) and \$439 million in writedowns of leveraged loans. Trading-related losses were \$5.15 billion in the fourth quarter of 2007, which included CDO-related writedowns of \$5.28 billion.

## First Quarter 2008 Business Highlights

- Total retail sales increased 10 percent to 13 million products, driven by strong growth in checking and savings, debit and online banking. Net new
  retail checking accounts grew 14 percent or by 557,000. Key contributors of growth include free Online Checking and our Affinity and Group
  Banking products. Additionally 45 percent of new checking account openings participated in Keep the Change™, Bank of America's savings
  program that combines debit cards and deposit products.
- Total average retail deposits increased \$51 billion, or 11 percent, on solid increases in certificates of deposit and consumer checking accounts and the addition of U.S. Trust and LaSalle. Debit card purchase volume increased 15 percent.
- Direct-to-consumer mortgage originations in the quarter rose 32 percent, resulting in the highest quarter since 2003, as low mortgage rates in January spurred refinancing activity.
- Business Lending, a unit within Global Corporate and Investment Banking, had organic loan growth of 11 percent, or 30 percent including the acquisition of LaSalle. Capital Markets and Advisory Services, also within Global Corporate and Investment Banking, had a record quarter in foreign exchange, a very strong quarter in interest rate products and earned a #3 ranking in U.S. equity underwriting.<sup>1</sup>
- Within Global Wealth and Investment Management, loans rose 30 percent and deposits increased 29 percent, including the impact of the U.S.
   Trust and LaSalle acquisitions.

<sup>&</sup>lt;sup>1</sup> Based on Thomson Financial Rankings

- Total assets under management (AUM) in Global Wealth and Investment Management increased to more than \$607 billion, including the impact of
  the U.S. Trust and LaSalle acquisitions and the sale of Marsico Capital Management in the second half of 2007. On a 1-year and 3-year AUMweighted basis, 75 percent and 86 percent, respectively, of the Columbia and Excelsior equity funds were in the top 2 performance quartiles
  compared with their peer group.<sup>2</sup>
- The integration of U.S. Trust and LaSalle remains on schedule. In May, U.S. Trust is scheduled to convert trust, custody and investment management accounts for legacy U.S. Trust clients to the Bank of America platform, and LaSalle will convert to the Bank of America brand, providing LaSalle customers with even greater access to Bank of America products and services. The Countrywide acquisition is still expected to close in the third quarter of 2008.

#### First Quarter 2008 Business Accomplishments

- The \$0 Online Equity Trades initiative resulted in more than 20,000 net new self-directed accounts.
- Mobile Banking recorded approximately 224,000 activations reaching 840,000 active customers.
- Keep the Change™ reached 8 million net new enrollments since inception, with 974,000 customers alone signing up in the first quarter.
- Columbia Management ranked #1 out of 61 mutual fund families by Lipper/ Barron's in its annual Fund Families Survey for the 5 year period ending December 31, 2007.<sup>3</sup>

# First Quarter 2008 Financial Summary

#### Revenue and Expense

Revenue net of interest expense on a fully taxable-equivalent basis declined 6 percent to \$17.30 billion from \$18.48 billion in the first quarter a year earlier.

Net interest income on a fully taxable-equivalent basis rose 20 percent to \$10.29 billion from \$8.60 billion in the first quarter of 2007 on strong loan growth; an increase from market-based net interest income; and the addition of LaSalle. The increase was partially offset by higher funding costs. The net interest yield improved 12 basis points to 2.73 percent.

<sup>&</sup>lt;sup>2</sup> Results shown are defined by Global Wealth and Investment Management's calculation of the percentage of assets under management in the top two quartiles of categories based on Morningstar as of March 31, 2008. The category percentile rank was calculated by ranking the one and three year net returns of share classes within the categories. The assets of the number of funds within the top 2 quartile results were added and then divided by Columbia Management's total equity fund assets under management. Past performance is no guarantee of future results. The share class earning the ranking may have limited eligibility and may not be available to all investors.

<sup>&</sup>lt;sup>3</sup>Barron's, February 4, 2008. Rankings for the five year period include performance of Excelsior Funds that were acquired by Bank of America Corporation from U.S. Trust on July 1, 2007. For additional important information, please refer to page 10 of this Press Release.

Noninterest income declined 29 percent to \$7.01 billion from \$9.89 billion a year earlier. Increases in service charges, card income, mortgage-banking income and investment and brokerage services were more than offset by trading account losses and lower other income related to CDO writedowns. Equity investment income remained essentially unchanged as the gain from the Visa, Inc. initial public offering was offset by reductions in Principal Investing gains.

Noninterest expense was relatively flat compared to a year earlier as lower personnel expenses and the reversal of litigation costs related to Visa were offset by modest increases in most other expense categories. Pretax merger and restructuring charges related to acquisitions were \$170 million compared with \$111 million a year earlier due to the addition of U.S. Trust and LaSalle.

#### **Credit Quality**

Credit quality deteriorated from more favorable levels experienced in the first half of 2007. Weak markets, particularly geographic regions that have experienced the most significant home price declines, and the slowing economy resulted in credit deterioration in several portfolios particularly home equity, small business and homebuilders.

Provision expense rose \$4.78 billion from the year-ago period mainly because of additions to the allowance for loan and lease losses in consumer and commercial portfolios directly tied to housing. Portfolio seasoning and the impact of a slowing economy on domestic consumer and small business portfolios also drove reserve additions compared with reductions a year earlier from securitization activities and the sale of a portfolio. Net charge-offs increased \$1.29 billion from a year ago, also reflecting housing market deterioration and slowing economic conditions.

- Provision for credit losses was \$6.01 billion, up from \$3.31 billion in the fourth quarter of 2007, and \$1.24 billion in the first quarter of 2007.
- Net charge-offs were \$2.72 billion, or 1.25 percent, of total average loans and leases compared with \$1.99 billion, or 0.91 percent, in the fourth quarter of 2007 and \$1.43 billion, or 0.81 percent, in the first quarter of 2007.
- Total managed net losses were \$4.14 billion, or 1.69 percent, of total average managed loans and leases compared with \$3.31 billion, or 1.34 percent, in the fourth quarter of 2007 and \$2.57 billion, or 1.26 percent, in the first quarter of 2007.
- Nonperforming assets were \$7.83 billion, or 0.90 percent, of total loans, leases and foreclosed properties at quarter-end compared to \$5.95 billion, or 0.68 percent, at December 31, 2007 and \$2.06 billion, or 0.29 percent, at March 31, 2007. Results for the period ended March 31, 2007 do not include LaSalle.
- The allowance for loan and lease losses was \$14.89 billion, or 1.71 percent, of loans and leases measured at historical cost, at March 31, 2008. That compared with \$11.59 billion, or 1.33 percent, at December 31, 2007 and \$8.73 billion, or 1.21 percent, at March 31, 2007. Results for the period ended March 31, 2007 do not include LaSalle.

#### **Capital Management**

Total shareholders' equity was \$156.31 billion at March 31. Period-end assets were \$1.74 trillion. The Tier 1 Capital ratio was 7.51 percent, up from 6.87 percent at December 31, 2007 after the company raised about \$13 billion in capital through the issuance of preferred stock in January. The Tier 1 ratio was 8.57 percent in the year ago quarter.

Bank of America paid a cash dividend of \$0.64 per share in the quarter. The company also issued about 15 million common shares primarily related to restricted stock activity and did not repurchase any shares. Period-end common shares issued and outstanding were 4.45 billion for the first quarter of 2008 and 4.44 billion for the fourth and first quarters of 2007.

## 2008 First Quarter Business Segment Results

#### Global Consumer and Small Business Banking<sup>1</sup>

(Dollars in millions)	Q1 2008	Q1 2007
Total managed revenue, net of interest expense <sup>2</sup>	\$ 13,306	\$ 11,331
Provision for credit losses	6,452	2,411
Noninterest expense	5,139	4,675
Net income	1,090	2,672
Efficiency ratio	38.62%	41.26%
Return on average equity	6.64	17.62
Managed loans <sup>3</sup>	\$ 363,001	\$ 308,105
Deposits <sup>3</sup>	343,436	326,480
	At 3/31/08	At 3/31/07
Period ending deposits	\$ 349,606	\$ 334,918

<sup>&</sup>lt;sup>1</sup> Managed basis. Managed basis assumes that loans that have been securitized were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e. held loans) are presented. For more information and detailed reconciliation, please refer to the data pages supplied with this Press Release.

Managed net revenue rose 17 percent as mortgage banking income more than doubled and both card income and service charges increased 14 percent helping generate a 30 percent increase in noninterest income.

Net income fell 59 percent from a year ago, as credit costs rose and expenses increased 10 percent.

The provision for credit losses increased by \$4.04 billion to \$6.45 billion compared with a year ago. The increase was due to reserve additions for home equity reflecting the impacts of housing weakness and the slowing economy, as well as seasoning of the consumer portfolios and deterioration in the small business portfolio. Net losses increased \$1.25 billion to \$3.69 billion, reflecting housing market deterioration and weakened economic conditions.

<sup>&</sup>lt;sup>2</sup> Fully taxable-equivalent basis

<sup>&</sup>lt;sup>3</sup> Balances averaged for period

- **Deposits** net revenue declined 4 percent to \$4.09 billion as spread compression and competitive pricing of deposits negatively impacted net interest income despite strong average deposit growth of 5 percent. Noninterest expenses increased \$327 million, largely due to the acquisition of LaSalle and higher deposit levels and transaction volume, resulting in net income of \$995 million, down 25 percent.
- Card Services managed net revenue increased 21 percent to \$7.33 billion due to 15 percent growth in net interest income and 33 percent growth in noninterest income driven by 14 percent growth in average loans and leases, Card Services allocation of the Visa, Inc. IPO gain and higher card income. Net income of \$670 million was down 39 percent as the higher net revenue and the reversal of litigation costs related to Visa were more than offset by higher credit costs.
- Consumer Real Estate had \$1.31 billion in net revenue, a 57 percent increase, as mortgage banking income more than doubled to \$656 million. Net income fell to a loss of \$773 million due to higher credit costs related to deterioration in the home equity portfolio.

## Global Corporate and Investment Banking

(Dollars in millions)	Q1 2008	Q1 2007
Total revenue, net of interest expense 1	\$ 3,168	\$ 5,400
Provision for credit losses	523	115
Noninterest expense	2,461	2,930
Net income	115	1,477
Efficiency ratio	77.68%	54.26%
Return on average equity	0.78	14.41
Loans and leases <sup>2</sup>	\$324,733	\$247,898
Trading-related assets <sup>2</sup>	361,921	360,530
Deposits <sup>2</sup>	235,800	208,561

<sup>&</sup>lt;sup>1</sup> Fully taxable-equivalent basis

Net revenue decreased 41 percent and net income fell 92 percent on CDO and leveraged finance-related writedowns. Also impacting net income was an increase in credit costs offset in part by a decline in noninterest expense.

The provision for credit losses increased \$408 million to \$523 million. The impact of the housing market slowdown on the homebuilder loan portfolio drove additions to the credit loss reserves and higher net charge-offs. Higher net charge-offs related to seasoning of the dealer-related retail portfolios, and modest increases in middle market net charge-offs from very low prior year levels also contributed to the increased provision.

<sup>&</sup>lt;sup>2</sup> Balances averaged for period

- Business Lending net revenue increased 22 percent to \$1.64 billion due to improvements in net interest income, driven by an increase in average
  loans and leases of 30 percent due to the acquisition of LaSalle and organic loan growth. Net income declined 27 percent to \$337 million as the
  revenue increase was more than offset by the increase in credit costs.
- Capital Markets and Advisory Services had negative net revenue of \$621 million compared with net revenue of \$2.37 billion a year earlier. This was due primarily to CDO-related losses and writedowns on leveraged loans and commitments. The business had a net loss of \$1.10 billion compared with net income of \$528 million a year earlier.
- Treasury Services net revenue increased 24 percent to \$2.14 billion due to its allocation of the gain from the Visa, Inc. IPO and increased service charges. Net income increased 68 percent to \$875 million as a result of the increased revenues and due to lower expenses related primarily to the reversal of litigation costs related to Visa.

## Global Wealth and Investment Management

(Dollars in millions)	Q1 2008	Q1 2007
Total revenue, net of interest expense <sup>1</sup>	\$ 1,922	\$ 1,781
Provision for credit losses	243	23
Noninterest expense	1,316	975
Net income	228	491
Efficiency ratio	68.49%	54.75%
Return on average equity	7.92	22.61
Loans <sup>2</sup>	\$ 85,642	\$ 65,839
Deposits <sup>2</sup>	148,500	114,955
(in billions)	At 3/31/08	At 3/31/07
Assets under management	\$ 607.5	\$ 547.4

<sup>&</sup>lt;sup>1</sup> Fully taxable-equivalent basis

Net revenue in Global Wealth and Investment Management increased 8 percent. Asset management fees rose 39 percent to \$899 million mainly from the addition of U.S. Trust and LaSalle. The increase was offset by a \$220 million loss related to support provided to certain cash funds.

Net income declined 54 percent as noninterest expense rose 35 percent due mainly to the additions of U.S. Trust and LaSalle combined with increased expenses related to the retirement and mass affluent initiatives. Provision for credit losses increased to \$243 million from \$23 million a year ago due to deterioration in the home equity portfolio from housing market weakness.

<sup>&</sup>lt;sup>2</sup> Balances averaged for period

- U.S. Trust, Bank of America Private Wealth Management net revenue rose 47 percent to \$675 million driven by the acquisition of U.S. Trust and LaSalle. Net income rose 31 percent to \$106 million.
- Columbia Management net revenue declined 44 percent to \$179 million, reflecting the support provided to certain cash funds, offset in part by the addition of U.S. Trust and growth in investment and brokerage services revenue. A net loss of \$79 million resulted from the cash funds support and higher revenue-related operating expenses.
- Premier Banking and Investments net revenue decreased 8 percent to \$841 million on lower net interest income related to spread compression, driven by deposit mix and competitive pricing of deposits. Net income fell 67 percent to \$104 million as credit costs increased by \$238 million reflecting home equity portfolio deterioration.

#### All Other<sup>1</sup>

(Dollars in millions)	Q1 2008	Q1 2007
Total revenue, net of interest expense <sup>2</sup>	\$ (1,093)	\$ (28)
Provision for credit losses	(1,208)	(1,314)
Noninterest expense	279	517
Net income	(223)	615
Loans and leases <sup>3</sup>	\$102.285	\$ 92.200

<sup>&</sup>lt;sup>1</sup> All Other consists primarily of equity investments, the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring Charges, intersegment eliminations, and the results of certain consumer finance, investment management and commercial lending businesses that are being liquidated. All Other also includes the offsetting securitization impact to present Global Consumer and Small Business Banking on a managed basis. For more information and detailed reconciliation, please refer to the data pages supplied with this Press Release.

All Other recorded a net loss of \$223 million compared to net income of \$615 million in the year earlier period. The decline was mainly due to lower equity investment income in Principal Investing and the absence of earnings from certain liquidated businesses when compared to last year. These decreases were partially offset by increases in gains on sales of debt securities and lower expenses related to stock-based compensation granted to retirement-eligible employees.

Note: Chief Executive Officer Kenneth D. Lewis and Chief Financial Officer Joe L. Price will discuss first quarter 2008 results in a conference call at 9:30 a.m. EDT today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>. For a listen-only connection to the conference call, dial 800.894.5910 and the conference ID: 79795.

<sup>&</sup>lt;sup>2</sup> Fully taxable-equivalent basis

<sup>&</sup>lt;sup>3</sup> Balances averaged for period

#### **Bank of America**

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving more than 59 million consumer and small business relationships with more than 6,100 retail banking offices, nearly 18,500 ATMs and award-winning online banking with nearly 25 million active users. Bank of America is the No. 1 overall Small Business Administration (SBA) lender in the United States and the No. 1 SBA lender to minority-owned small businesses. The company serves clients in more than 150 countries and has relationships with 99 percent of the U.S. Fortune 500 companies and 83 percent of the Fortune Global 500. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forward-looking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment and market liquidity reduce interest margins, impact funding sources and effect the ability to originate and distribute financial products in the primary and secondary markets; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) changes in accounting standards, rules or interpretations; 10) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; 11) mergers and acquisitions and their integration into the company; and 12) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. Accordingly, readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date on which they are made. Bank of America does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward

**Columbia Management:** Columbia Management Group, LLC ("Columbia Management") is the primary investment management division of Bank of America Corporation. Columbia Management entities furnish investment management services and products for institutional and individual investors. Columbia Funds and Excelsior Funds are distributed by **Columbia Management Distributors, Inc.**, member FINRA and SIPC. Columbia Management Distributors, Inc. is part of Columbia Management and an affiliate of Bank of America Corporation.

Investors should carefully consider the investment objectives, risks, charges and expenses of any Columbia Fund or Excelsior Fund before investing. Contact your Columbia Management representative for a prospectus, which contains this and other important information about the fund. Read it carefully before investing.

Barron's, February 4, 2008. Past performance is no guarantee of future results. For the one, five and ten year periods ended 12/31/07, our fund family ranked 19 (of 67 fund families), 1 (of 61 fund families) and 17 (of 52 fund families) in the annual Lipper/Barron's Fund Families Survey. Mutual funds are advised by Columbia Management, the primary investment management division of Bank of America Corporation. Lipper calculated the returns of each fund, adjusted for 12b-1 fees and sales charges, and gave it a preliminary ranking, or percentile, in its category measuring how it compared with all peers tracked by Lipper. The percentile ranking was then weighted by asset size relative to the fund family's other assets in its general classification, e.g. world equity. This score was then multiplied by the weighting of its general classification, as determined by the entire Lipper universe of funds. Had 12b-1 fees or sales loads been included, rankings would have been lower.

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# Bank of America Corporation and Subsidiaries Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

Summary Income Statement	Three Months	Ended March 31
	2008	2007
Net interest income	\$ 9,991	\$ 8,268
Total noninterest income	7,012	9,887
Total revenue, net of interest expense	17,003	18,155
Provision for credit losses	6,010	1,235
Noninterest expense, before merger and restructuring charges	9,025	8,986
Merger and restructuring charges	170	111
Income before income taxes	1,798	7,823
Income tax expense	588	2,568
Net income	\$ 1,210	\$ 5,255
Earnings per common share	\$ 0.23	\$ 1.18
Diluted earnings per common share	0.23	1.16

Summary Average Balance Sheet	Three Months	Ended March 31
	2008	2007
Total loans and leases	\$ 875,661	\$ 714,042
Debt securities	219,377	186,498
Total earning assets	1,510,295	1,321,946
Total assets	1,764,927	1,521,418
Total deposits	787,623	686,704
Shareholders' equity	154,728	133,588
Common shareholders' equity	141,456	130,737

Performance Ratios	Three Month	ıs End	led March 31	
	2008		2007	
Return on average assets	0.28	%	1.40	%
Return on average common shareholders' equity	2.90		16.16	

Credit Quality	Three Mo	nths Ende	ed March 31	
	2008		2007	
Total net charge-offs	\$ 2,71	5 \$	1,427	
Annualized net charge-offs as a % of average loans and leases outstanding (1)	1.2	:5 %	0.81	%
Provision for credit losses	\$ 6,01	0 \$	1,235	
Total credit card managed net losses	2,37	2	1,953	
Total credit card managed net losses as a % of average managed credit card receivables	5.1	9 %	4.73	%

		March 31			
	2008			2007	
Total nonperforming assets	\$ 7,8	27	\$	2,059	
Nonperforming assets as a % of total loans, leases and foreclosed properties (1)	0.	90 %		0.29	%
Allowance for loan and lease losses	\$ 14,8	<b>91</b>	\$	8,732	
Allowance for loan and lease losses as a % of total loans and leases measured at historical cost (1)	1.	71 %		1.21	%

Capital Management	Ma	rch 31	
	2008	2007	
Risk-based capital ratios:			
Tier 1	7.51 *	% 8	3.57 %
Total	11.71 *	11	1.94
Tier 1 leverage ratio	5.61 *	6	3.25
Period-end common shares issued and outstanding	4,452,810	4,439,0	070

	Three Months E	nded March 31
	2008	2007
Shares issued	14,925	28,919
Shares repurchased	_	(48,000)
Average common shares issued and outstanding	4,427,823	4,432,664
Average diluted common shares issued and outstanding	4,461,201	4,497,028
Dividends paid per common share	\$ 0.64	\$ 0.56

Summary Ending Balance Sheet	Mar	ch 31
	2008	2007
Total loans and leases	\$ 873,870	\$ 723,633
Total debt securities	223,000	181,886
Total earning assets	1,458,017	1,302,856
Total assets	1,736,502	1,502,157
Total deposits	797,069	692,801
Total shareholders' equity	156,309	134,856
Common shareholders' equity	139,003	132,005
Book value per share of common stock	\$ 31.22	\$ 29.74

<sup>\*</sup> Preliminary data

<sup>(1)</sup> Ratios do not include loans measured at fair value in accordance with SFAS 159 at and for the three months ended March 31, 2008 and 2007.

# **Bank of America Corporation and Subsidiaries Business Segment Results**

(Dollars in millions)

Global Consumer and Small Business Banking (1)	Three Months	Three Months Ended March 31		
	2008		2007	
Total revenue, net of interest expense (2)	\$ 13,306		\$ 11,331	
Provision for credit losses (3)	6,452		2,411	
Noninterest expense	5,139		4,675	
Net income	1,090		2,672	
Efficiency ratio (2)	38.62	%	41.26	%
Return on average equity	6.64		17.62	
Average - total loans and leases	\$ 363,001	\$	308,105	
Average - total deposits	343,436		326,480	
Deposits				
Total revenue, net of interest expense (2)	\$ 4,090	\$	\$ 4,241	
Net income	995		1,318	
Card Services (1)				
Total revenue, net of interest expense (2)	\$ 7,332	\$	6,047	
Net income	670		1,099	
Consumer Real Estate				
Total revenue, net of interest expense (2)	\$ 1,307	\$	833	
Net income (loss)	(773)		205	

Global Corporate and Investment Banking	Three Months Er	nded March 31	
	2008	2007	
Total revenue, net of interest expense (2)	\$ 3,168	\$ 5,400	
Provision for credit losses	523	115	
Noninterest expense	2,461	2,930	
Net income	115	1,477	
Efficiency ratio (2)	77.68	54.26 %	
Return on average equity	0.78 %	14.41	
Average - total loans and leases	\$ 324,733	\$ 247,898	
Average - total deposits	235,800	208,561	
Business Lending			
Total revenue, net of interest expense (2)	\$ 1,636	\$ 1,336	
Net income	337	463	
Capital Markets and Advisory Services			
Total revenue, net of interest expense (2)	\$ (621)	\$ 2,365	
Net income (loss)	(1,103)	528	
Treasury Services			
Total revenue, net of interest expense (2)	\$ 2,136	\$ 1,722	
Net income	875	521	

Global Wealth and Investment Management	Three Mont	ns Ended M	Ended March 31	
	2008		2007	
Total revenue, net of interest expense (2)	\$ 1,922	\$	1,781	
Provision for credit losses	243		23	
Noninterest expense	1,316		975	
Net income	228		491	
Efficiency ratio (2)	68.49	%	54.75	%
Return on average equity	7.92		22.61	
Average - total loans and leases	\$ 85,642	9	65,839	
Average - total deposits	148,500		114,955	
U.S. Trust <sup>(4)</sup>				
Total revenue, net of interest expense (2)	\$ 675	\$	458	
Net income	106		81	
Columbia Management				
Total revenue, net of interest expense (2)	\$ 179	\$	321	
Net income (loss)	(79)		54	
Premier Banking and Investments				
Total revenue, net of interest expense (2)	\$ 841	\$	913	
Net income	104		315	

All Other <sup>(1)</sup>	Three Months End	ed March 31
	2008	2007
Total revenue, net of interest expense (2)	\$ (1,093)	\$ (28)
Provision for credit losses (5)	(1,208)	(1,314)
Noninterest expense	279	517
Net income (loss)	(223)	615
Average - total loans and leases	\$ 102,285	\$ 92,200
Average - total deposits	59,887	36,708

Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services, with a corresponding offset recorded in All Other.
Fully taxable-equivalent (FTE) basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.
Represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

<sup>(5)</sup> 

# Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent basis data	Three Months Ended March 31	
	<b>2008</b> 2007	
Net interest income	<b>\$ 10,291</b> \$ 8,597	
Total revenue, net of interest expense	<b>17,303</b> 18,484	
Net interest yield	<b>2.73</b> % 2.61	
Efficiency ratio	<b>53.13</b> 49.22	
Other Data	March 31	
	<b>2008</b> 2007	
Full-time equivalent employees	<b>209,096</b> 199,429	
Number of banking centers - domestic	<b>6,148</b> 5,737	
Number of branded ATMs - domestic	<b>18,491</b> 17,117	

# **Bank of America Corporation and Subsidiaries** Reconciliation - Managed to GAAP

(Dollars in millions)

The Corporation reports its Global Consumer and Small Business Banking's results, specifically Card Services, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management evaluates the results of Global Consumer and Small Business Banking. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualified special purpose entity which is excluded from the Corporation's Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States (GAAP).

The performance of the managed portfolio is important in understanding Global Consumer and Small Business Banking's and Card Services' results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. Global Consumer and Small Business Banking's managed income statement line items differ from a held basis reported as follows:

- Managed net interest income includes Global Consumer and Small Business Banking's net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income includes Global Consumer and Small Business Banking's noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income as management continues to manage this impact within Global Consumer and Small Business Banking.
- Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized

## Global Consumer and Small Business Banking

	Three	Three Ended March 31, 2008			Three Ended March 31, 2007		
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	
Net interest income (3)	\$ 7,684	\$ (2,055)	\$ 5,629	\$ 7,004	\$ (1,890)	\$ 5,114	
Noninterest income:							
Card income	2,725	704	3,429	2,381	839	3,220	
Service charges	1,566	_	1,566	1,377	_	1,377	
Mortgage banking income	656	_	656	302	_	302	
All other income	675	(65)	610	267	(77)	190	
Total noninterest income	5,622	639	6,261	4,327	762	5,089	
Total revenue, net of interest expense	13,306	(1,416)	11,890	11,331	(1,128)	10,203	
Provision for credit losses	6,452	(1,416)	5,036	2,411	(1,128)	1,283	
Noninterest expense	5,139		5,139	4,675		4,675	
Income before income taxes	1,715	_	1,715	4,245	_	4,245	
Income tax expense (3)	625		625	1,573		1,573	
Net income	\$ 1,090		\$ 1,090	\$ 2,672	<u> </u>	\$ 2,672	
Average - total loans and leases	\$ 363,001	\$ (105,176)	\$257,825	\$308,105	\$ (101,776)	\$206,329	

# All Other

	Three	Three Ended March 31, 2008			2008 Three Ended March 31, 2007			
	Reported Basis <sup>(4)</sup>	Securitization Offset (2)	As Adjusted	Reported Basis (4)	Securitization Offset (2)	As Adjusted		
interest income (3)	\$ (1,990)	\$ 2,055	\$ 65	\$ (1,752)	\$ 1,890	\$ 138		
ninterest income:								
Card income	664	(704)	(40)	721	(839)	(118)		
Equity investment income	268	_	268	896	_	896		
Gains on sales of debt securities	220	_	220	61	_	61		
All other income (loss)	(255)	65	(190)	46	77	123		
Total noninterest income	897	(639)	258	1,724	(762)	962		
Total revenue, net of interest expense	(1,093)	1,416	323	(28)	1,128	1,100		
Provision for credit losses	(1,208)	1,416	208	(1,314)	1,128	(186)		
Merger and restructuring charges	170	_	170	111	_	111		
All other noninterest expense	109		109	406		406		
Income (loss) before income taxes	(164)	_	(164)	769	_	769		
Income tax expense (3)	59	_	59	154	_	154		
Net income (loss)	\$ (223)	\$ <u> </u>	\$ (223)	\$ 615	\$ —	\$ 615		
Average - total loans and leases	\$ 102,285	\$ 105,176	\$207,461	\$ 92,200	\$ 101,776	\$193,976		

Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

The securitization impact/offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

Provision for credit losses represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.



# Supplemental Information First Quarter 2008

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Appendix: Selected Slides from the First Quarter 2008 Earnings Release Presentation

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# Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

Income statement	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income	\$ 9,991	\$ 9,164	\$ 8,615	\$ 8,386	\$ 8,268
Noninterest income	7,012	3,508	7,314	11.177	9,887
Total revenue, net of interest expense	17,003	12,672	15,929	19,563	18,155
Provision for credit losses	6,010	3,310	2,030	1,810	1,235
Noninterest expense, before merger and restructuring charges	9,025	10,137	8,459	9,018	8,986
Merger and restructuring charges	170	140	84	75	111
Income tax expense (benefit)	588	(1,183)	1,658	2,899	2,568
Net income	1,210	268	3,698	5,761	5,255
Diluted earnings per common share	0.23	0.05	0.82	1.28	1.16
Average diluted common shares issued and outstanding	4,461,201	4,470,108	4,475,917	4,476,799	4,497,028
Dividends paid per common share	\$ 0.64	\$ 0.64	\$ 0.64	\$ 0.56	\$ 0.56
Performance ratios					
Return on average assets	0.28	% 0.06	% 0.93	% 1.48	% 1.40 %
Return on average common shareholders' equity	2.90	0.60	11.02	17.55	16.16
At period end					
Book value per share of common stock	\$ 31.22	\$ 32.09	\$ 30.45	\$ 29.95	\$ 29.74
Tangible book value per share of common stock (1)	13.73	14.62	15.25	15.11	14.94
Market price per share of common stock:					
Closing price	\$ 37.91	\$ 41.26	\$ 50.27	\$ 48.89	\$ 51.02
High closing price for the period	45.03	52.71	51.87	51.82	54.05
Low closing price for the period	35.31	41.10	47.00	48.80	49.46
Market capitalization	168,806	183,107	223,041	216,922	226,481
Number of banking centers - domestic	6,148	6,149	5,748	5,749	5,737
Number of branded ATMs - domestic	18,491	18,753	17,231	17,183	17,117
Full-time equivalent employees	209,096	209,718	198,000	195,675	199,429

<sup>(1)</sup> Tangible book value per share of common stock is a non-GAAP measure. For a corresponding reconciliation of common tangible shareholders' equity to a GAAP financial measure, see Supplemental Financial Data on page 3. We believe the use of this non-GAAP measure provides additional clarity in assessing the results of the Corporation.

# Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

# Fully taxable-equivalent basis data

	First	Fourth	Third	Second	F	First
	Quarter	Quarter	Quarter	Quarter	Qι	uarter
	2008	2007	2007	2007	2	2007
Net interest income	\$ 10,291	\$ 9,814	\$ 8,990	\$ 8,781	\$	8,597
Total revenue, net of interest expense	17,303	13,322	16,304	19,958	11	8,484
Net interest yield	2.73	% 2.61	% 2.61	% 2.59	%	2.61 %
Efficiency ratio	53.13	77.14	52.40	45.56		49.22

# **Reconciliation to GAAP financial measures**

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Return on average common shareholders' equity and return on average tangible shareholders' equity utilize non-GAAP allocation methodologies. Return on average common shareholders' equity measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit. Return on average tangible shareholders' equity measures the earnings contribution of the Corporation as a percentage of shareholders' equity reduced by goodwill. These measures are used to evaluate our use of equity (i.e., capital) at the individual unit level and are integral components in the analytics for resource allocation. The efficiency ratio measures the costs expended to generate a dollar of revenue. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007.

## Reconciliation of net income to operating earnings

Net income Merger and restructuring charges Related income tax benefit Operating earnings  Reconciliation of ending common shareholders' equity to ending common tangible shareholders' equity.	First Quarter 2008 \$ 1,210 170 (63) \$ 1,317	Fourth Quarter 2007 \$ 268 140 (52) \$ 356	Third Quarter 2007 \$ 3,698 84 (31) \$ 3,751	Second Quarter 2007 \$ 5,761 75 (28) \$ 5,808	First Quarter 2007 \$ 5,255 111 (41) \$ 5,325
Ending common shareholders' equity	\$ 139,003	\$ 142,394	\$ 135,109	\$ 132,900	\$ 132,005
Ending goodwill	(77,872)	(77,530)	(67,433)	(65,845)	(65,696)
Ending common tangible shareholders' equity	\$ 61,131	\$ 64,864	\$ 67,676	\$ 67,055	\$ 66,309
Reconciliation of average shareholders' equity to average tangible shareholders' equity  Average shareholders' equity	\$ 154,728	\$ 144,924	\$ 134,487	\$ 133,551	\$ 133,588
Average goodwill	(77,628)	(78,308)	(67,499)	(65,704)	(65,703)
Average tangible shareholders' equity  Operating basis	<u>\$ 77,100</u>	\$ 66,616	\$ 66,988	\$ 67,847	\$ 67,885
Return on average assets	0.30	<b>%</b> 0.08	% 0.94	% 1.49	% 1.42 %
Return on average common shareholders' equity	3.20	0.85	11.18	17.70	16.38
Return on average tangible shareholders' equity	6.87	2.12	22.21	34.34	31.81
Efficiency ratio (1)	52.15	76.09	51.89	45.18	48.62

<sup>(1)</sup> Fully taxable-equivalent basis

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Interest income					
Interest and fees on loans and leases	\$ 14,415	\$ 15,363	\$ 14,111	\$ 13,323	\$ 12,884
Interest on debt securities	2,774	2,738	2,334	2,332	2,380
Federal funds sold and securities purchased under agreements to resell	1,208	1,748	1,839	2,156	1,979
Trading account assets	2,364	2,358	2,519	2,267	2,273
Other interest income	1,098	1,272	1,230	1,154	1,04
Total interest income	21,859	23,479	22,033	21,232	20,560
Interest expense					
Deposits	4,588	5,253	4,545	4,261	4,034
Short-term borrowings	4,142	5,599	5,521	5,537	5,318
Trading account liabilities	840	825	906	821	893
Long-term debt	2,298	2,638	2,446	2,227	2,048
Total interest expense	11,868	14,315	13,418	12,846	12,292
Net interest income	9,991	9,164	8,615	8,386	8,268
Noninterest income					
Card income	3,639	3,591	3,595	3,558	3,333
Service charges	2,397	2,415	2,221	2,200	2,072
Investment and brokerage services	1,340	1,427	1,378	1,193	1,149
Investment banking income	476	544	389	774	63
Equity investment income	1,054	317	904	1,829	1,014
Trading account profits (losses)	(1,783)	(5,436)	(1,457)	890	872
Mortgage banking income	451	386	155	148	21:
Gains on sales of debt securities	225	109	7	2	62
Other income (loss)	(787)	155	122	583	534
Total noninterest income	7,012	3,508	7,314	11,177	9,887
Total revenue, net of interest expense	17,003	12,672	15,929	19,563	18,155
Provision for credit losses	6,010	3,310	2,030	1,810	1,235
Noninterest expense					
Personnel	4,726	4,822	4,169	4,737	5,023
Occupancy	849	827	754	744	71:
Equipment	396	373	336	332	350
Marketing	637	712	552	537	55:
Professional fees	285	404	258	283	229
Amortization of intangibles	446 563	467 590	429 463	391 472	389 43°
Data processing Telecommunications	260	263	255	244	25
Other general operating	863	1.679	1,243	1,278	1.03
Merger and restructuring charges	170	140	84	75	1,03
Total noninterest expense	9,195	10,277	8,543	9,093	9,09
Income (loss) before income taxes	1,798	(915)	5,356	8,660	7,82
Income tax expense (benefit)	588	(1,183)	1,658	2,899	2,568
Net income	\$ 1,210	\$ 268	\$ 3,698	\$ 5,761	\$ 5,25
Preferred stock dividends	190	53	43	40	4
Net income available to common shareholders	\$ 1,020	\$ 215	\$ 3,655	\$ 5,721	\$ 5,209
Per common share information					
Earnings	\$ 0.23	\$ 0.05	\$ 0.83	\$ 1.29	\$ 1.13
Diluted earnings	0.23	0.05	0.82	1.28	1.10
Dividends paid	0.64	0.64	0.64	0.56	0.5
Average common shares issued and outstanding	4,427,823	4,421,554	4,420,616	4,419,246	4,432,66
Average diluted common shares issued and outstanding	4,461,201	4,470,108	4,475,917	4,476,799	4,497,02
		., . / 0,100	.,,,,,,	.,,,,,,	.,.,,02

 $\label{lem:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation.}$ 

# Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

(Dollars in millions)

	March 31 2008	December 31 2007	March 31 2007
Assets			
Cash and cash equivalents	\$ 40,512	\$ 42,531	\$ 31,549
Time deposits placed and other short-term investments	8,807	11,773	12,037
Federal funds sold and securities purchased under agreements to resell	120,289	129,552	138,646
Trading account assets	165,693	162,064	174,218
Derivative assets	50,925	34,662	25,279
Debt securities	223,000	214,056	181,886
Loans and leases, net of allowance:			
Loans and leases	873,870	876,344	723,633
Allowance for loan and lease losses	(14,891)	(11,588)	(8,732)
Total loans and leases, net of allowance	858,979	864,756	714,901
Premises and equipment, net	11,297	11.240	9,271
Mortgage servicing rights (includes \$3,163, \$3,053 and \$2,963 measured at fair value)	3,470	3,347	3,141
Goodwill	77,872	77,530	65,696
Intangible assets	9,821	10,296	9,217
Other assets	165,837	153,939	136,316
Total assets	\$1,736,502	\$1,715,746	\$1,502,157
Deposits in domestic offices:  Noninterest-bearing Interest-bearing	\$ 193,789 506,062	\$ 188,466 501,882	\$ 174,082 425,197
micros-ocaring Deposits in foreign offices:	500,002	301,882	423,197
Deposis in Integration Unices. Noninterest-bearing	3,333	3,761	3,346
Nonmetest-bearing Interest-bearing			
	93,885	111,068 805,177	90,176 692,801
Total deposits	,	,	,
Federal funds purchased and securities sold under agreements to repurchase	219,738	221,435	234,413
Trading account liabilities	76,032	77,342	77,289
Derivative liabilities	29,170	22,423	17,946
Commercial paper and other short-term borrowings	190,856	191,089	156,844
Accrued expenses and other liabilities (includes \$507, \$518 and \$374 of reserve for unfunded lending commitments)	64,528	53,969	35,446
Long-term debt	202,800	197,508	152,562
Total liabilities	1,580,193	1,568,943	1,367,301
Shareholders' equity			
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 7,325,067, 185,067 and 121,739 shares	17,306	4,409	2,851
Common stock and additional paid-in capital, \$0.01 par value; authorized - 7,500,000,000 shares; issued and outstanding - 4,452,810,412, 4,437,885,419 and 4,439,069,837 shares	61,080	60,328	60,536
Retained earnings	79,554	81,393	79,996
Accumulated other comprehensive income (loss)	(884)	1,129	(7,660)
Other	(747)	(456)	(867)
Total shareholders' equity	156,309	146,803	134,856
Total liabilities and shareholders' equity	\$1,736,502	\$1,715,746	\$1,502,157

 $\label{thm:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation}.$ 

# Bank of America Corporation and Subsidiaries Capital Management

(Dollars in millions)

	First Quarter 2008 <sup>(1)</sup>	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007		First Quarter 2007	
Risk-based capital:							
Tier 1 capital	\$ 93,910	\$ 83,372	\$ 94,108	\$ 94,979		\$ 91,112	
Total capital	146,547	133,720	135,786	135,059		126,958	
Risk-weighted assets	1,251,301	1,212,905	1,145,069	1,115,150		1,062,883	
Tier 1 capital ratio	7.51	<b>%</b> 6.87	% 8.22	% 8.52	%	8.57	%
Total capital ratio	11.71	11.02	11.86	12.11		11.94	
Tangible equity ratio (2)	4.16	3.62	4.09	4.19		4.20	
Tier 1 leverage ratio	5.61	5.04	6.20	6.33		6.25	

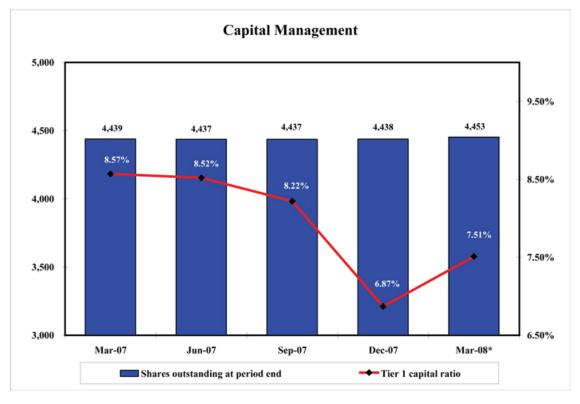
<sup>(1)</sup> Preliminary data on risk-based capital

# **Share Repurchase Program**

No common shares were repurchased in the first quarter of 2008.

 $189.4\ million\ shares\ remain\ outstanding\ under\ the\ 2007\ authorized\ program.$ 

14.9 million shares were issued in the first quarter of 2008.



<sup>\*</sup>Preliminary data on risk-based capital

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Tangible equity ratio equals shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

# **Bank of America Corporation and Subsidiaries Core Net Interest Income - Managed Basis**

(Dollars in millions)

	First Quarter 2008		Fourth Quarter 2007		Third Quarter 2007		Second Quarter 2007		First Quarter 2007	
Net interest income (1)										
As reported	\$ 10,291		\$ 9,814		\$ 8,990		\$ 8,781		\$ 8,597	
Impact of market-based net interest income (2)	(1,308)		(809)		(787)		(633)		(481)	
Core net interest income	8,983		9,005		8,203		8,148		8,116	
Impact of securitizations (3)	2,090		2,021		2,009		1,952		1,859	
Core net interest income - managed basis	\$ 11,073		\$ 11,026		\$ 10,212		\$ 10,100		\$ 9,975	
Average earning assets										
As reported	\$1,510,295		\$1,502,998		\$1,375,795		\$1,358,199		\$1,321,946	
Impact of market-based earning assets (2)	(403,403)		(406,974)		(407,066)		(426,759)		(409,291)	
Core average earning assets	1,106,892		1,096,024		968,729		931,440		912,655	
Impact of securitizations	102,577		104,385		104,181		102,357		102,529	
Core average earning assets - managed basis	\$1,209,469		\$1,200,409		\$1,072,910		\$1,033,797		\$1,015,184	
Net interest yield contribution (1,4)										
As reported	2.73	%	2.61	%	2.61	%	2.59	%	2.61	%
Impact of market-based activities (2)	0.52		0.67		0.77		0.91		0.96	
Core net interest yield on earning assets	3.25		3.28		3.38		3.50		3.57	
Impact of securitizations	0.42		0.38		0.42		0.41		0.38	
Core net interest yield on earning assets - managed basis	3.67	%	3.66	%	3.80	%	3.91	%	3.95	%

Certain prior period amounts have been reclassified to conform to current period presentation.

Represents the impact of market-based amounts included in the Capital Markets and Advisory Services business within Global Corporate and Investment Banking and excludes \$27 million, \$26 million, \$22 million for the three months ended March 31, 2008, December 31, 2007, September 30, 2007 and June 30, 2007, respectively, of net interest income on loans for which the fair value option has been elected.

Represents the impact of securitizations utilizing actual bond costs. This is different from the segment view which utilizes funds transfer pricing methodologies.

Quarterly yields are calculated on an annualized basis.

## **Bank of America Corporation and Subsidiaries**

# Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	First Quarter 2008			Fourth Quarter 2007				First Quarter 2007				
	Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate	_	Average Balance	Interest Income/ Expense	Yield/ Rate	
Earning assets	Бишисс	Expense	Rate		Datanee	Expense	Rute	_	Dalance	Expense	Rute	
Time deposits placed and other short-term investments	\$ 10,596	\$ 94	3.56	%	\$ 10,459	\$ 122	4.63	% \$	15,023	\$ 169	4.57	%
Federal funds sold and securities purchased under agreements to resell	145,043	1,208	3.34		151,938	1,748	4.59		166,195	1,979	4.79	
Trading account assets	192,410	2,417	5.04		190,700	2,422	5.06		175,249	2,357	5.41	
Debt securities (1)	219,377	2,835	5.17		206,873	2,795	5.40		186,498	2,451	5.27	
Loans and leases (2):		_,,,,,				=,,,,,			,	_,		
Residential mortgage	270,541	3,837	5.68		277,058	3,972	5.73		246,618	3,504	5.69	
Credit card - domestic	63,277	1,774	11.28		60,063	1,781	11.76		57,720	1,887	13.26	
Credit card - foreign	15,241	474	12.51		14,329	464	12.86		11,133	317	11.55	
Home equity	116,562	1,872	6.46		112,369	2,043	7.21		89,559	1,679	7.60	
Direct/Indirect consumer (3)	78,941	1,699	8.65		75,426	1,658	8.72		64,038	1,303	8.25	
Other consumer <sup>(4)</sup>	3,813	87			3,918	71			4,928	1,303		
Other consumer (*) Total consumer	548,375		9.14	_			7.24	_		8,812	9.93	
		9,743	7.13	_	543,163	9,989	7.32	_	473,996		7.50	
Commercial - domestic	212,394	3,198	6.06		213,200	3,704	6.89		163,620	2,934	7.27	
Commercial real estate (5)	62,202	887	5.74		59,702	1,053	6.99		36,117	672	7.55	
Commercial lease financing	22,227	261	4.69		22,239	574	10.33		19,651	175	3.55	
Commercial - foreign	30,463	387	5.11	_	29,815	426	5.67		20,658	330	6.48	
Total commercial	327,286	4,733	5.81	_	324,956	5,757	7.03		240,046	4,111	6.94	
Total loans and leases	875,661	14,476	6.64	_	868,119	15,746	7.21		714,042	12,923	7.31	
Other earning assets	67,208	1,129	6.75		74,909	1,296	6.89		64,939	1,010	6.28	
Total earning assets (6)	1,510,295	22,159	5.89		1,502,998	24,129	6.39		1,321,946	20,889	6.37	
Cash and cash equivalents	33,949			_	33,714	•		_	33,623			
Other assets, less allowance for loan and lease losses	220,683				205,755				165,849			
Total assets	\$ 1,764,927				\$ 1,742,467			\$	1,521,418			
Interest-bearing liabilities												
Domestic interest-bearing deposits:												
Savings	\$ 31,798	\$ 50	0.63	%	\$ 31,961	\$ 50	0.63	% \$	32,773	\$ 41	0.50	%
NOW and money market deposit accounts	248,949	1,139	1.84		240,914	1,334	2.20		212,249	936	1.79	
Consumer CDs and IRAs	188,005	2,071	4.43		183,910	2,179	4.70		159,505	1,832	4.66	
Negotiable CDs, public funds and other time deposits	32,201	320	4.00		34,997	420	4.76		13,376	136	4.12	
Total domestic interest-bearing deposits	500,953	3,580	2.87		491,782	3,983	3.21		417,903	2,945	2.86	
Foreign interest-bearing deposits:				_								
Banks located in foreign countries	39,196	400	4.10		45,050	557	4.91		40,372	531	5.34	
Governments and official institutions	14,650	132	3.62		16,506	192	4.62		14,482	178	4.98	
Time, savings and other	53,064	476	3.61		51,919	521	3.98		39,534	380	3.90	
Total foreign interest-bearing deposits	106,910	1,008	3.79		113,475	1,270	4.44		94,388	1,089	4.68	
Total interest-bearing deposits	607,863	4,588	3.04		605,257	5,253	3.44		512,291	4,034	3.19	
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	452,854	4,142	3.68		456,530	5,599	4.87		414,104	5,318	5.20	
Trading account liabilities	82,432	840	4.10		81,500	825	4.02		77,635	892	4.66	
Long-term debt	198,463	2,298	4.63		196,444	2,638	5.37		148,627	2,048	5.51	
Total interest-bearing liabilities (6)	1,341,612	11,868	3.55		1,339,731	14,315	4.25		1,152,657	12,292	4.31	
Noninterest-bearing sources:				_								
Noninterest-bearing deposits	179,760				176,368				174,413			
Other liabilities	88,827				81,444				60,760			
Shareholders' equity	154,728				144,924				133,588			
Total liabilities and shareholders' equity	\$ 1,764,927				\$ 1,742,467			\$	1,521,418			
Net interest spread			2.34	%			2.14	%			2.06	%
Impact of noninterest-bearing sources			0.39				0.47				0.55	
Net interest income/yield on earning assets		\$ 10,291	2.73	%		\$ 9,814	2.61	0/0		\$ 8,597	2.61	%
		-,		/0_		,		70				/0

Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.

Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.

Includes foreign consumer loans of \$3.3 billion in the first quarter of 2008, and \$3.6 billion and \$3.9 billion in the fourth and first quarters of 2007.

Includes consumer loans of \$3.0 billion in the first quarter of 2008, and \$3.1 billion and \$3.0 billion in the fourth and first quarters of 2007; and other foreign consumer loans of \$857 million in the first quarter of 2008, and \$3.4 billion in the fourth and first quarters of 2007; and other foreign consumer loans of \$857 million in the first quarter of 2008, and \$3.4 billion in the fourth and first quarters of 2007.

Includes domestic commercial real estate loans of \$61.0 billion in the first quarter of 2008, and \$58.5 billion and \$35.5 billion in the fourth and first quarters of 2007.

Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$103 million in the first quarter of 2008, and \$134 million and \$121 million in the fourth and first quarters of 2007. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities \$49 million in the first quarter of 2008, and \$201 million and \$179 million in the fourth and first quarters of 2007.

## **Bank of America Corporation and Subsidiaries**

# Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1)

(Dollars in millions)

Part		First	Quarter 200	08		Four	Fourth Quarter 2007				First Quarter 2007			
Part in deposits placed and their short-reminerations of the deposits placed and their short-reminerations of the deposits placed and their short-reminerations central of the deposits placed and as exercities purchased under agreements to receit 194, 194, 194, 194, 194, 194, 194, 194,			Income/				Income/		_		Income/			
The cipant placed and other them themements   1	Farning assets	Вагапсе	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate		
Peter Black ood and security perhapsed under agreements for real part of partial grace of part of pa		\$ 10.596	s 98	3.71	%	\$ 10.459	S 126	4 79	%	\$ 15.023	S 196	5 29	%	
Part	1 1				, 0				70				, 0	
Dels securities   1948   1948   1949   194														
Control cont	· ·													
Credit card - domestic   G.377   1,774   128   0,006   3,78   1,76   1,76   1,776   1,18   1,16   1,006   1,78   1,13   3.17   1,16   1,006   1,16   1,16   1,16   1,17   1,18   1,10			-,			,	_,,,,,			,	_,			
Certain confecigin   1,54	Residential mortgage	270,541	3,837	5.68		277,058	3,972	5.73		246,618	3,504	5.69		
Home quaity   16.5c   1.7c							,							
Professional pr														
Ordinations         3,813         8 m         4,14         3,18         7,1         4,24         4,10         3,10         2,10         3,10		- ,	,			,	,				,			
Total consumer														
Commercial clauseta   12,294   32,75   6.11   12,300   3,731   6.04   16,300   2,931   7.27   Commercial clauseta   12,292   887   49,700   30,31   6.09   36,117   6.02   7.58   7.50   Commercial clause financing   12,227   2.01   4.09   22,227   5.01   4.03   10,301   10,50   3.12   6.12   10,300					-				_					
Commercial cal estates   62,00   887   54   91,00   10,03   69   10,11   617   575   575   500   50					_									
Commercial foreign			-, -				- ,							
Marcial footing														
Total commercial   327.286		, .												
Total leans and leases					-									
Second communic seases   Second communic sea					-				_					
Total carring assets - eculating hedge impact   1510.95   21.261   31.01   3					-									
Note   1,511,025   1,512,025					_									
Total earning assets -including hedge impact   131,045   23,058   131,045   131,04		1,510,295		5.92	-	1,302,998		6.43		1,321,940		6.41		
Gath acts a quivalents         33,94 states         133,71 states         33,62 states         32,62 states         32,62 states         32,62 states         32,62 states         32,62 states         32,62 states         33,62 states         33,62 states         32,62 states	• • • •	1 510 205		£ 90	_	1 502 009		6.20		1 221 046		6 27		
Patron			22,139	5.09	_		24,129	0.39	_		20,889	0.37		
Interest-bearing liabilities   Sayings   Say														
Demostic interest-bearing leabilities		-,,			_				_					
Consumer CDs and IRAs (2)	Savings				%				%				%	
Negotiable CDs, public funds and other time deposits   32,201   318   3.97   34.97   418   4.73   13.376   134   4.05     Total domestic interest-bearing deposits   30,095   3.452   2.77   491,782   3.83   3.09   417,903   2.74   2.66     Torigin interest-bearing deposits   39,196   398   4.08   4.05   5.53   4.87   40,372   5.29   5.32     Governments and official institutions   34,60   4.76   3.06   1.05   5.06   1.05   4.02   1.44   4.07   4.08     Time, savings and other   3.06   1.06   1.06   3.79   113.475   1.26   4.43   94,388   1.087   4.07     Total foreign interest-bearing deposits   4.08   4.08   4.09   4.09   4.09   4.09   4.09   4.09   4.09   4.09     Total interest-bearing deposits   4.08   4.09   4.09   4.09   4.09   4.09   4.09   4.09     Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowing   4.08   4.09   4.09   4.09   4.09   4.09   4.09   4.09     Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowing   4.09   4.09   4.09   4.09   4.09   4.09   4.09     Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowing   4.09   4.09   4.09   4.09   4.09   4.09   4.09     Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowing   4.09   4.09   4.09   4.09   4.09   4.09   4.09     Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowing   4.00   4.00   4.00   4.00   4.00   4.00   4.00     Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowing   4.00   4	NOW and money market deposit accounts (2)	248,949	1,134	1.83		240,914	1,329	2.19		212,249	931	1.78		
Total domestic interest-bearing deposits   \$600,953   3,452   2,77   \$491,782   3,830   3,09   \$417,903   2,744   2,66	Consumer CDs and IRAs (2)	188,005	1,950	4.17		183,910	2,033	4.38		159,505	1,638	4.16		
Total domestic interest-bearing deposits   \$00,953   3,452   2,77   \$491,782   3,830   3,09   \$417,903   2,744   2,66   \$150	Negotiable CDs, public funds and other time deposits (2)	32,201	318	3.97		34,997	418	4.73		13,376	134	4.05		
Banks located in foreign countries (2)   39,196   398   4.08   45,050   553   4.87   40,372   5.29   5.32   60 ornments and official institutions   14,650   132   3.62   16,506   192   4.62   14,482   178   4.98   3.90   10,601   1.000		500,953	3,452	2.77		491,782	3,830	3.09		417,903	2,744	2.66		
Covernments and official institutions	Foreign interest-bearing deposits:		_											
Time, savings and other														
Total foreign interest-bearing deposits														
Total interest-bearing deposits   607,863   4,458   2.95   605,257   5,096   3,34   512,291   3,831   3,03     Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings   2					_				_					
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings   2	- · · · · · · · · · · · · · · · · · · ·									. ,				
Trading account liabilities   S2,432   S40   4.10   S1,500   S25   4.02   77,635   S92   4.66     Long-term debt   C2   198,463   2,387   4.81   196,444   2,554   5.20   148,627   1,924   5.18     Total interest-bearing liabilities - excluding hedge impact   1,341,612   11,819   3.54   1,339,731   14,114   4,19   1,152,657   12,113   4.25     Net hedge (income) expense on liabilities - including hedge impact   1,341,612   11,868   3.55   1,339,731   14,114   4,19   1,152,657   12,113   4.25     No initerest-bearing liabilities - including hedge impact   1,341,612   11,868   3.55   13,39,731   14,115   4.25   1,152,657   12,113   4.25     No initerest-bearing deposits   179,760   176,368   174,413     Other liabilities   1,74,743   1,74,743   1,74,743   1,74,743   1,74,743     Other liabilities and shareholders' equity   1,54,728   1,44,924   1,54,743   1,44,94   1,44,94     Net interest spread   2,38   2,24   2,16     Impact of noninterest-bearing sources   2,38   2,24   2,16     Impact of noninterest-bearing sources   2,38   2,24   2,16     Net interest income/yield on earning assets - excluding hedge impact   5,10,443   2,77   6   5,10,149   2,70   9   5,8,897   2,70     Net impact of hedge income (expense)   1,44,92   1,40	Total interest-bearing deposits	(0)			_				_					
Designation of the designation		,												
Total interest-bearing liabilities - excluding hedge impact   1,341,612   11,819   1,341,612   11,819   1,341,612   11,819   1,341,612   11,819   1,341,612   11,819   1,341,612   11,819   1,341,612   1,341,61								4.02				4.66		
Net hedge (income) expense on liabilities   19					_									
Total interest-bearing liabilities - including hedge impact         1,341,612         11,868         3.55         1,339,731         14,315         4.25         1,152,657         12,292         4.31           Noninterest-bearing sources:         Noninterest-bearing deposits         176,368         174,413		1,341,612		3.54	_	1,339,731		4.19	_	1,152,657		4.25		
Noninterest-bearing sources:         Noninterest-bearing deposits         179,760         176,368         174,413         174,414         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418         184,521,418														

This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

The following presents the impact of interest rate risk management derivatives on interest income and interest expense.

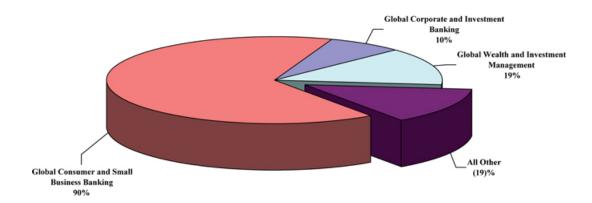
 $Interest\ income\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ income\ on:$ 

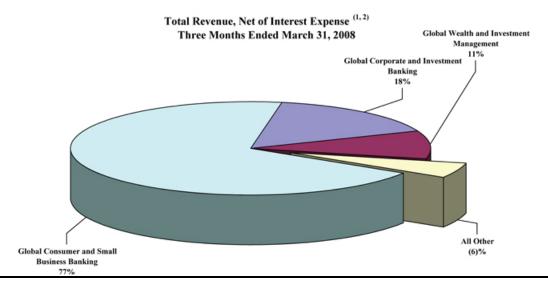
	First Quarter 2008	Fourth Quarter 2007	First Quarter 2007
Time deposits placed and other short-term investments	\$ (4)	\$ (4)	\$ (27)
Federal funds sold and securities purchased under agreements to resell	(70)	(95)	(106)
Debt securities	(1)	_	(4)
Commercial - domestic	(27)	(27)	1
Commercial - foreign	_	1	18
Other earning assets	(1)	(9)	(3)
Net hedge income (expense) on assets	\$(103)	\$(134)	\$(121)

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

NOW and money market deposit accounts	\$ 5	\$ 5	\$ 5
Consumer CDs and IRAs	121	146	194
Negotiable CDs, public funds and other time deposits	2	2	2
Banks located in foreign countries	2	4	2
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	8	(40)	(148)
Long-term debt	(89)	84	124
Net hedge (income) expense on liabilities	\$ 49	\$ 201	\$ 179

# Net Income Three Months Ended March 31, 2008





Fully taxable-equivalent basis
Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services, with a corresponding offset to All Other.

## **Bank of America Corporation and Subsidiaries**

# Global Consumer and Small Business Banking Segment Results (1,2)

(Dollars in millions; except as noted)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income <sup>(3)</sup>	\$ 7,684	\$ 7,462	\$ 7,252	\$ 7,109	\$ 7,004
Noninterest income:					
Card income	2,725	2,625	2,587	2,596	2,381
Service charges	1,566	1,624	1,519	1,488	1,377
Mortgage banking income All other income	656 675	490 374	244 371	297	302 267
				331	
Total noninterest income	5,622	5,113	4,721	4,712	4,327
Total revenue, net of interest expense	13,306	12,575	11,973	11,821	11,331
Provision for credit losses (4)	6,452	4,303	3,121	3,094	2,411
Noninterest expense	5,139	5,495	4,962	4,902	4,675
Income before income taxes	1,715	2,777	3,890	3,825	4,245
Income tax expense (3)	625	868	1,440	1,398	1,573
Net income	\$ 1,090	\$ 1,909	\$ 2,450	\$ 2,427	\$ 2,672
Net interest yield <sup>(3)</sup>	8.25 %	6 8.04 %	8.31	% 8.14 %	8.12 %
Return on average equity	6.64	11.30	15.62	15.79	17.62
Efficiency ratio (3)	38.62	43.70	41.44	41.47	41.26
Balance sheet (2)					
Average					
Total loans and leases	\$363,001	\$353,672	\$331,656	\$317,246	\$308,105
Total earning assets <sup>(5)</sup>	374,409	368,163	346,251	350,201	349,672
Total assets <sup>(5)</sup>	428,756	426,113	399,196	403,258	403,463
Total deposits	343,436	340,940	321,552	326,623	326,480
Allocated equity	65,984	66,989	62,222	61,661	61,493
Period end					
Total loans and leases	\$364,279	\$359,952	\$337,783	\$324,452	\$309,992
Total earning assets (5)	383,874	383,471	347,057	349,138	354,183
Total assets <sup>(5)</sup>	437,237	443,073	401,151	403,689	409,883
Total deposits	349,606	344,850	321,137	326,883	334,918
Period end (in billions)  Mortgage servicing portfolio	\$ 404.3	\$ 399.0	\$ 376.9	\$ 360.1	\$ 345.1

Global Consumer and Small Business Banking has three primary businesses: Deposits, Card Services and Consumer Real Estate. In addition, ALM/Other includes the results of ALM activities and other consumer-related (1) businesses (e.g., insurance).

Presented on a managed basis, specifically Card Services. (See Exhibit A: Non-GAAP Reconciliations - Global Consumer and Small Business Banking - Reconciliation on page 37).

Fully taxable-equivalent basis

Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

(Dollars in millions)

		Three M	onths Ended Marc	ch 31, 2008	
	Total (1)	Deposits (2)	Card Services <sup>(1)</sup>	Consumer Real Estate	ALM/ Other
Net interest income (3)	\$ 7,684	\$ 1,967	\$ 4,573	\$ 633	\$ 511
Noninterest income:					
Card income	2,725	561	2,163	1	_
Service charges	1,566	1,564	_	2	_
Mortgage banking income	656	_	_	656	_
All other income (loss)	675	(2)	596	15	66
Total noninterest income	5,622	2,123	2,759	674	66
Total revenue, net of interest expense	13,306	4,090	7,332	1,307	577
Provision for credit losses (4)	6,452	80	4,312	1,897	163
Noninterest expense	5,139	2,435	1,964	640	100
Income (loss) before income taxes	1,715	1,575	1,056	(1,230)	314
Income tax expense (benefit) <sup>(3)</sup>	625	580	386	(457)	116
Net income (loss)	\$ 1,090	\$ 995	\$ 670	\$ (773)	\$ 198
Net interest yield (3)	8.25 %	2.39	% 8.01	% 2.01	% n/m
Return on average equity	6.64	24.03	5.86	(68.62)	n/m
Efficiency ratio (3)	38.62	59.54	26.79	48.96	n/m
Average - total loans and leases	\$363,001	n/m	\$229,147	\$120,032	n/m
Average - total deposits	343,436	\$337,482	n/m	n/m	n/m
Period end - total assets (5)	437,237	360,483	256,962	133,113	n/m

		Three Months Ended December 31, 2007					
	Total (1)	Deposits (2)	Card Services (1)	Consumer Real Estate	ALM/ Other		
Net interest income (3)	\$ 7,462	\$ 2,303	\$ 4,364	\$ 638	\$ 157		
Noninterest income:							
Card income	2,625	564	2,059	2	_		
Service charges	1,624	1,623	_	1	_		
Mortgage banking income	490	_	_	490	_		
All other income (loss)	374	(2)	224	30	122		
Total noninterest income	5,113	2,185	2,283	523	122		
Total revenue, net of interest expense	12,575	4,488	6,647	1,161	279		
Provision for credit losses (4)	4,303	85	3,418	687	113		
Noninterest expense	5,495	2,442	2,340	604	109		
Income (loss) before income taxes	2,777	1,961	889	(130)	57		
Income tax expense (benefit) (3)	868	681	354	(37)	(130)		
Net income (loss)	\$ 1,909	\$ 1,280	\$ 535	\$ (93)	\$ 187		
Net interest yield <sup>(3)</sup>	8.04 %	2.78	% 7.80	% 1.97	% n/m		
Return on average equity	11.30	29.86	4.73	(8.48)	n/m		
Efficiency ratio (3)	43.70	54.40	35.21	52.05	n/m		
Average - total loans and leases	\$353,672	n/m	\$221,467	\$119,514	n/m		
Average - total deposits	340,940	\$335,438	n/m	n/m	n/m		
Period end - total assets (5)	443,073	358,044	256,401	132,677	n/m		

		Three Months Ended March 31, 2007				
	Total (1)	Deposits (2)	Card Services (1)	Consumer Real Estate	ALM/ Other	
Net interest income <sup>(3)</sup>	\$ 7,004	\$ 2,367	\$ 3,975	\$ 524	\$ 138	
Noninterest income:						
Card income	2,381	499	1,880	2	_	
Service charges	1,377	1,376	_	1	_	
Mortgage banking income	302	_	_	302	_	
All other income (loss)	267	(1)	192	4	72	
Total noninterest income	4,327	1,874	2,072	309	72	
Total revenue, net of interest expense	11,331	4,241	6,047	833	210	
Provision for credit losses <sup>(4)</sup>	2,411	39	2,299	30	43	
Noninterest expense	4,675	2,108	2,003	477	87	
Income before income taxes	4,245	2,094	1,745	326	80	
Income tax expense (3)	1,573	776	646	121	30	
Net income	\$ 2,672	\$ 1,318	\$ 1,099	\$ 205	\$ 50	
Net interest yield <sup>(3)</sup>	8.12 %	3.05	% 7.98	% 2.13	% n/m	
Return on average equity	17.62	35.79	10.31	23.33	n/m	
Efficiency ratio (3)	41.26	49.71	33.13	57.24	n/m	
Average - total loans and leases	\$308,105	n/m	\$201,166	\$95,628	n/m	
Average - total deposits	326,480	\$320,945	n/m	n/m	n/m	
Period end - total assets (5)	409,883	344,727	232,386	106,259	n/m	

 $n/m = not \ meaningful$ 

<sup>(1)</sup> (2) Presented on a managed basis, specifically Card Services.
For the three months ended March 31, 2008, December 31, 2007 and March 31, 2007, a total of \$7.1 billion, \$2.4 billion and \$3.6 billion of deposits were migrated from Global Consumer and Small Business Banking to Global Wealth and Investment Management.

 $Fully\ taxable-equivalent\ basis$ 

Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio. Total assets include asset allocations to match liabilities (i.e., deposits).

# Bank of America Corporation and Subsidiaries

# **Global Consumer and Small Business Banking - Key Indicators**

(Dollars in millions; except as noted)

, , , , , , , , , , , , , , , ,					
	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Deposits Key Indicators		2007	2007	2007	2007
Average deposit balances					
Checking	\$125,358	\$124,340	\$121,904	\$125,771	\$125,127
Savings	28,796	28,927	28,533	30,029	29,732
MMS	66,228	64,628	60,890	62,554	64,159
CD's & IRA's	115,038	114,538	101,358	99,546	99,563
Foreign and other	2,062	3,005	2,713	2,382	2,364
Total average deposit balances	\$337,482	\$335,438	\$315,398	\$320,282	\$320,945
Total balances migrated to					
Premier Banking and Investments	\$ 7,059	\$ 2,443	\$ 2,560	\$ 2,857	\$ 3,551
Deposit spreads (excludes noninterest costs)					
Checking	4.29%	4.31%	4.30%	4.27%	4.24%
Savings	3.89	3.77	3.71	3.71	3.77
MMS	1.54	2.83	3.43	3.36	3.42
CD's & IRA's	0.53	0.89	1.06	1.10	1.13
Foreign and other	4.44	4.38	4.32	4.28	4.41
Total deposit spreads	2.41	2.79	3.02	3.04	3.05
Net new retail checking (units in thousands)	557	343	757	717	487
Debit purchase volumes	\$ 50,090	\$ 51,128	\$ 47,326	\$ 47,421	\$ 43,569
Online banking (end of period)					
Active accounts (units in thousands)	24,949	23,791	23,057	22,190	21,813
Active billpay accounts (units in thousands)	13,081	12,552	11,928	11,567	11,285
Card Services Key Indicators					
Managed Card - US Consumer and Business Card					
Gross interest yield	11.74%	12.32%	12.71%	12.80%	12.84%
Risk adjusted margin (1)	6.51	7.57	7.78	7.61	7.81
Loss rates	5.67	5.03	4.84	5.21	4.82
Average outstandings	\$161,685	\$156,329	\$151,405	\$146,693	\$146,985
Ending outstandings	161,353	161,373	153,039	148,746	144,881
New account growth (in thousands)	2,042	2,164	2,546	2,387	2,092
Purchase volumes	\$ 56,757	\$ 64,713	\$ 61,247	\$ 61,275	\$ 55,428
Delinquencies:					
30 Day	5.93%	5.70%	5.42%	5.29%	5.45%
90 Day	3.01	2.80	2.57	2.68	2.90
Consumer Real Estate Key Indicators					
Mortgage servicing rights at fair value period end balance	\$ 3,163	\$ 3,053	\$ 3,179	\$ 3,269	\$ 2,963
Capitalized mortgage servicing rights (% of loans serviced)	118bps	118bps	130bps	141bps	127bps
Mortgage loans serviced for investors (in billions)	\$ 268	\$ 259	\$ 245	\$ 232	\$ 234
Global Consumer and Small Business Banking					
Mortgage production	\$ 18,044	\$ 22,370	\$ 24,533	\$ 25,755	\$ 20,646
Home equity production	13,821	16,001	17,352	18,552	17,321
Total Corporation					
Mortgage production	21,922	24,834	26,930	29,172	23,449
Home equity production	16,641	19,299	21,105	22,746	21,033

 $<sup>(1) \</sup>qquad \textit{Reflects margin and noninterest revenue, adjusted for loss rates}.$ 

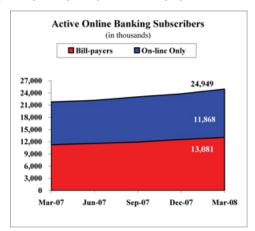
# Bank of America Corporation and Subsidiaries E-Commerce & BankofAmerica.com

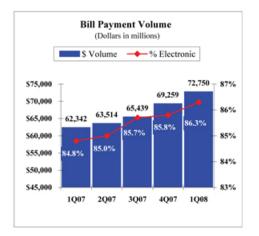
Bank of America has the largest active online banking customer base with 24.9 million subscribers.

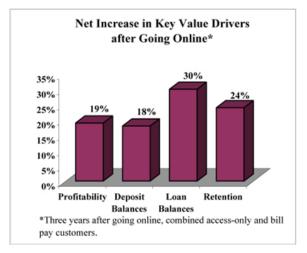
Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.

13.1 million active bill pay users paid \$72.7 billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 399 companies are presenting 35.4 million e-bills per quarter.







# Bank of America Corporation and Subsidiaries Credit Card Data $^{\left( 1\right) }$

(Dollars in millions)

	First Quarter 2008		Fourth Quarter 2007		Third Quarter 2007		Second Quarter 2007		First Quarter 2007	
Loans Period end										
Held credit card outstandings	\$ 75.911		\$ 80,724		\$ 71,702		\$ 69,241		\$ 65,920	
Securitization impact	107,847		102,967		102,068		100,611		99,495	
Managed credit card outstandings	\$183,758		\$183,691		\$173,770		\$169,852		\$165,415	
Average	<del></del>									
Held credit card outstandings	\$ 78,518		\$ 74,392		\$ 69,486		\$ 68,181		\$ 68,853	
Securitization impact	105,176		104,019		102,516		99,388		98,539	
Managed credit card outstandings	\$183,694		\$178,411		\$172,002		\$167,569		\$167,392	
Credit Quality										
Charge-Offs \$	0.00						0.000		0 004	
Held net charge-offs Securitization impact	\$ 956 1,416		\$ 846 1,292		\$ 808 1,216		\$ 893 1,206		\$ 894 1,059	
Managed credit card net losses	<u>\$ 2,372</u>		\$ 2,138		\$ 2,024		\$ 2,099		\$ 1,953	
Charge-Offs %	4.00	0.1		0.1	4.64	0.1		0.1		0.1
Held net charge-offs Securitization impact	4.90 0.29	%	4.51 0.24	%	4.61 0.06	%	5.25 (0.23)	%	5.27 (0.54)	%
Managed credit card net losses	5.19	%	4.75	%	4.67	%	5.02	%		%
-	5.19	70	4.73	70	4.07	70	3.02	70	4./3	70
30+ Delinquency \$	0 401		A 4.200		0 2 727		0 2 502		\$ 3,660	
Held delinquency Securitization impact	\$ 4,017 6,288		\$ 4,298 5,710		\$ 3,727 5,381		\$ 3,593 5,034		5,144	
Managed delinquency	\$ 10,305		\$ 10,008		\$ 9,108		\$ 8,627		\$ 8,804	
	3 10,303		\$ 10,008		\$ 9,108		\$ 6,027		\$ 6,604	
30+ Delinquency % Held delinquency	5.29	0/	5.32	%	5.20	%	5.19	0/	5.55	0/
Securitization impact	0.32	70	0.13	70	0.04	70	(0.11)	70	(0.23)	70
Managed delinquency	5.61	%	5.45	%	5.24	%	5.08	%		%
90+ Delinquency \$	3.01	70	5.45	70	3.24	70	5.00	70	3.32	/0
Held delinquency	\$ 2,055		\$ 2.126		\$ 1,788		\$ 1,850		\$ 1.986	
Securitization impact	3,137		2,757		2,514		2,480		2,633	
Managed delinquency	\$ 5,192		\$ 4,883		\$ 4,302		\$ 4,330		\$ 4,619	
90+ Delinquency %	<u> </u>		- ,							
Held delinquency	2.71	%	2.63	%	2.49	%	2.67	%	3.01	%
Securitization impact	0.12	. •	0.03		(0.01)	. •	(0.12)		(0.22)	
Managed delinquency	2.83	%	2.66	%	2.48	%	2.55	%		%

 $<sup>(1) \</sup>qquad \textit{Credit Card includes U.S. Consumer Card and foreign credit card. Does not include \textit{Business Credit Card.} \\$ 

# **Bank of America Corporation and Subsidiaries**

# Mass Market Small Business Banking Results: Relationship View (1)

(Dollars in millions)

	Т	hree Months Ended March 31, 2008 (2)	
		Global Consumer and	
	Total	Small Business Banking	Other (3)
Net interest income (4)	\$ 935	\$ 890	\$ 45
Noninterest income	624	538	86
Total revenue, net of interest expense	1,559	1,428	131
Provision for credit losses <sup>(5)</sup>	959	954	5
Noninterest expense	522	494	28
Income (loss) before income taxes	78	(20)	98
Income tax expense (benefit) (4)	29	(7)	36
Net income (loss)	\$ 49	\$ (13)	\$ 62
	Т	aree Months Ended December 31, 2007 (2)	
		Global Consumer and	
	Total	Small Business Banking	Other (3)
Net interest income (4)	\$ 951	\$ 900	\$ 51
Noninterest income	636	550	86
Total revenue, net of interest expense	1,587	1,450	137
Provision for credit losses (5)	508	505	3
Noninterest expense	515	477	38
Income before income taxes	564	468	96
Income tax expense (4)	209	172	37
Net income	\$ 355	\$ 296	\$ 59
		Three Months Ended March 31, 2007	
	<del></del>	Global Consumer and	
	Total	Small Business Banking	Other (3)
Net interest income (4)	\$ 861	\$ 799	\$ 62
Noninterest income	537	438	99
Total revenue, net of interest expense	1,398	1,237	161
Provision for credit losses (5)	289	286	3
Noninterest expense	465	409	56
Income before income taxes	644	542	102
Income tax expense (4)	238	200	38
Net income	\$ 406	\$ 342	\$ 64

Presented on a managed basis.
Includes Small Business and Business Banking results of the acquired LaSalle Bank Corporation beginning on October 1, 2007.
Includes Mass Market Small Business Banking results within Global Corporate and Investment Banking and Global Wealth and Investment Management.
Fully taxable-equivalent basis
Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

## **Bank of America Corporation and Subsidiaries**

# Global Corporate and Investment Banking Segment Results (1)

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income (2)	\$ 3,599	\$ 3,434	\$ 2,739	\$ 2,623	\$ 2,422
Noninterest income:					
Service charges	788	760	672	683	654
Investment and brokerage services	245	222	235	221	232
Investment banking income	665	577	436	821	703
Trading account profits (losses) All other income (loss)	(1,790)	(5,434)	(1,445) 241	877 671	838 551
	(339)	(314)			
Total noninterest income	(431)	(4,189)	139	3,273	2,978
Total revenue, net of interest expense	3,168	(755)	2,878	5,896	5,400
Provision for credit losses	523	268	227	42	115
Noninterest expense	2,461	3,352	2,498	3,175	2,930
Income (loss) before income taxes	184	(4,375)	153	2,679	2,355
Income tax expense (benefit) (2)	69	(1,633)	63	984	878
Net income (loss)	\$ 115	\$ (2,742)	\$ 90	\$ 1,695	\$ 1,477
Net interest yield <sup>(2)</sup>	2.01	<b>%</b> 1.90	% 1.64	% 1.56	% 1.51 %
Return on average equity	0.78	(20.32)	0.81	16.19	14.41
Efficiency ratio (2)	77.68	n/m	86.80	53.85	54.26
Balance sheet Average					
Total loans and leases	\$ 324,733	\$ 325,721	\$ 267,758	\$ 253,895	\$ 247,898
Total trading-related assets	361,921	354,334	356,867	377,171	360,530
Total market-based earning assets (3)	403,403	406,974	407,065	426,758	409,290
Total earning assets <sup>(4)</sup>	718,804	718,675	663,181	673,184	650,353
Total assets <sup>(4)</sup>	834,463	823,750	757,645	765,118	734,309
Total deposits	235,800	236,254	217,632	220,180	208,561
Allocated equity	58,911	53,520	44,014	42,000	41,543
Anocated equity	56,911	33,320	44,014	42,000	41,343
Period end					
Total loans and leases	\$ 325,767	\$ 324,174	\$ 275,427	\$ 257,537	\$ 249,861
Total trading-related assets	317,256	308,315	333,107	342,629	333,681
Total market-based earning assets (3)	347,563	359,946	375,100	386,958	385,495
Total earning assets (4)	668,953	673,529	636,794	637,880	628,831
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Total assets (4)	791,962	776,207	738,631	731,378	716,132

Global Corporate and Investment Banking has three primary businesses: Business Lending, Capital Markets and Advisory Services, and Treasury Services. In addition, ALM/Other includes the results of ALM activities and other Global Corporate and Investment Banking activities. (1)

 $\label{thm:continuous} \textit{Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.}$ 

Fully taxable-equivalent basis

Total market-based earning assets represents market-based amounts included in the Capital Markets and Advisory Services business.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

= not meaningful

<sup>(4)</sup> 

n/m

(Dollars in millions)

		Three Mon	ths Ended March 31, 2	008	
	Total	Business Lending	Capital Markets and Advisory Services (1)	Treasury Services	ALM/ Other
Net interest income (2)	\$ 3,599	\$ 1,436	\$ 1,335	\$ 845	\$ (17)
Noninterest income:					
Service charges	788	136	32	619	1
Investment and brokerage services	245	_	234	11	_
Investment banking income	665	_	665	_	_
Trading account profits (losses)	(1,790)	(198)	(1,620)	18	10
All other income (loss)	(339)	262	(1,267)	643	23
Total noninterest income	(431)	200	(1,956)	1,291	34
Total revenue, net of interest expense	3,168	1,636	(621)	2,136	17
Provision for credit losses	523	523	(1)	1	_
Noninterest expense	2,461	576	1,131	746	8
Income (loss) before income taxes	184	537	(1,751)	1,389	9
Income tax expense (benefit) (2)	69	200	(648)	514	3
Net income (loss)	<u>\$ 115</u>	\$ 337	\$ (1,103)	\$ 875	\$ 6
Net interest yield <sup>(2)</sup>	2.01 %	1.93 %	n/m %	2.32 %	
Return on average equity	0.78	6.37	(24.13)	44.79	n/m
Efficiency ratio (2)	77.68	35.21	n/m	34.93	n/m
Average - total loans and leases	\$324,733	\$296,444	\$ 21,155	\$ 7,129	n/m
Average - total deposits	235,800	n/m	68,498	167,055	n/m
Period end - total assets (3)	791,962	310,763	422,484	181,040	n/m

		Three Month	ns Ended December 31,	, 2007	
	Total	Business Lending	Capital Markets and Advisory Services <sup>(1)</sup>	Treasury Services	ALM/ Other
Net interest income <sup>(2)</sup>	\$ 3,434	\$ 1,698	\$ 835	\$ 1,017	\$(116)
Noninterest income:					
Service charges	760	147	35	577	1
Investment and brokerage services	222	_	212	12	(2)
Investment banking income	577	_	577	_	_
Trading account profits (losses)	(5,434)	(138)	(5,321)	18	7
All other income (loss)	(314)	194	(888)	289	91
Total noninterest income	(4,189)	203	(5,385)	896	97
Total revenue, net of interest expense	(755)	1,901	(4,550)	1,913	(19)
Provision for credit losses	268	274	(6)	1	(1)
Noninterest expense	3,352	639	1,462	1,138	113
Income (loss) before income taxes	(4,375)	988	(6,006)	774	(131)
Income tax expense (benefit) (2)	(1,633)	355	(2,226)	286	(48)
Net income (loss)	<u>\$ (2,742)</u>	\$ 633	\$ (3,780)	\$ 488	\$ (83)
Net interest yield <sup>(2)</sup>	1.90 %	2.28 %			% n/m
Return on average equity	(20.32)	12.64	(96.93)	% 24.69	n/m
Efficiency ratio (2)	n/m	33.57	n/m	59.50	n/m
Average - total loans and leases	\$325,721	\$292,933	\$ 26,087	\$ 6,694	n/m
Average - total deposits	236,254	n/m	74,110	161,941	n/m
Period end - total assets (3)	776,207	302,078	413,459	184,078	n/m

			Three	Montl	ns Ended March 31,	2007			
	Total		Business Lending		Capital Markets and Advisory Services		Treasury Services		ALM/ Other
Net interest income (2)	\$ 2,422		\$ 1,060		\$ 481		\$ 965		\$ (84)
Noninterest income:	,		* -,						<b>4</b> (4.)
Service charges	654		126		27		501		_
Investment and brokerage services	232		1		221		10		_
Investment banking income	703		_		703		_		_
Trading account profits (losses)	838		(3)		829		12		_
All other income	551		152		104		234		61
Total noninterest income	2,978		276		1,884		757		61
Total revenue, net of interest expense	5,400		1,336		2,365		1,722		(23)
Provision for credit losses	115		103		11		1		_
Noninterest expense	2,930		490		1,513		894		33
Income (loss) before income taxes	2,355		743		841		827		(56)
Income tax expense (benefit) (2)	878		280		313		306		(21)
Net income (loss)	\$ 1,477		\$ 463		\$ 528		\$ 521		\$ (35)
Net interest yield <sup>(2)</sup>	1.51	%	1.84	%	n/m		2.88	%	n/m
Return on average equity	14.41		12.79		18.36	%	27.37		n/m
Efficiency ratio (2)	54.26		36,68		63.95		51.94		n/m
Average - total loans and leases	\$247,898		\$228,766		\$ 14,139		\$ 4,982		n/m
Average - total deposits	208,561		n/m		59,422		148,989		n/m
Period end - total assets (3)	716,132		240,818		424,877		160,003		n/m

Includes \$27 million and \$26 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income for the three months ended March 31, 2008 and December 31, 2007.

Fully taxable-equivalent basis
Total assets include asset allocations to match liabilities (i.e., deposits).

# Global Corporate and Investment Banking Business Results: Customer Relationship View

(Dollars in millions)

	<u></u>	Three Months Ended March 31, 2008					
	Total		Commercial		Corporate and Investment Bank		Other
Net interest income (1)	\$ 3,599		\$ 1,956		\$ 1,795		\$(152)
Noninterest income:			4 1,500		,		Φ(102)
Service charges	788		415		373		_
Investment and brokerage services Investment banking income	245 665		8 21		237 644		_
Trading account profits (losses)	(1,790)		(176)		(1,622)		-8
All other income (loss)	(339)		772		(1,135)		24
Total noninterest income	(431)		1,040		(1,503)		32
Total revenue, net of interest expense	3,168		2,996		292		(120)
Provision for credit losses	523		516		8		(1)
Noninterest expense	2,461		840		1,597		24
Income (loss) before income taxes	184		1,640		(1,313)		(143)
Income tax expense (benefit) (1)  Net income (loss)	\$ 115		\$ 1,032		(486) \$ (827)		(53) \$ (90)
Net interest yield <sup>(1)</sup>	2.01	%	3.10	%	\$ (827) 1.55	%	n/m
Return on average equity	0.78	%	18.29	%	(13.33)	%	n/m n/m
Efficiency ratio (1)	77.68		28.04		n/m		n/m
Average - total loans and leases	\$324,733		\$248,764		\$ 75,964		n/m
Average - total deposits	235,800		96,263		139,536		n/m
Period end - total assets (2)	791,962		274,014		492,274		n/m
			Three Months En	ded De			
	Total		Commercial		Corporate and Investment Bank		Other
Net interest income (1)	\$ 3,434		\$ 2,315		\$ 1,261		\$(142)
Noninterest income:	\$ 3,134		\$ 2,313		\$ 1,201		ψ(142)
Service charges	760		384		376		_
Investment and brokerage services Investment banking income	222 577		8 26		214 550		
Trading account profits (losses)	(5,434)		(124)		(5,317)		1
All other income (loss)	(314)		431		(829)		84
Total noninterest income	(4,189)		725		(5,006)		92
Total revenue, net of interest expense	(755)		3,040		(3,745)		(50)
Provision for credit losses	268		302		(34)		_
Noninterest expense	3,352		1,253		1,967		132
Income (loss) before income taxes	(4,375)		1,485		(5,678)		(182)
Income tax expense (benefit) (1)	(1,633)		540		(2,105)		(68)
Net income (loss)	<u>\$ (2,742)</u>		\$ 945		\$ (3,573)		\$(114)
Net interest yield <sup>(1)</sup>	1.90	%	3.75	%	1.07	%	n/m
Return on average equity	(20.32)		17.76		(65.59)		n/m
Efficiency ratio (1)	n/m		41.23		n/m		n/m
Average - total loans and leases Average - total deposits	\$325,721 236,254		\$243,104 97,362		\$ 82,609 138,892		n/m n/m
Period end - total assets (2)	776,207		269,703		482,827		n/m
			Three Months I	Ended N	March 31, 2007		
	Total		Commercial		Corporate and Investment Bank		Othor
Net interest income (1)	\$ 2,422		\$ 1,626		\$ 899		Other \$(103)
Noninterest income:	\$ 2,422		\$ 1,020		\$ 899		\$(103)
Service charges	654		305		348		1
Investment and brokerage services	232		9		223		
Investment banking income Trading account profits (losses)	703 838		15 (2)		687 840		1
All other income	551		391		102		58
Total noninterest income	2,978		718		2,200		60
Total revenue, net of interest expense	5,400		2,344		3,099		(43)
Provision for credit losses	115		96		16		3
Noninterest expense	2,930		944		1,954		32
Income (loss) before income taxes	2,355		1,304		1,129		(78)
Income tax expense (benefit) (1)	878		487		420		(29)
Net income (loss)	\$ 1,477		\$ 817		\$ 709		\$ (49)
Net interest yield <sup>(1)</sup>	1.51	%	3.35	%	n/m		n/m
Return on average equity	14.41	70	19.78	/0	16.25	%	n/m
Efficiency ratio (1)	54.26		40.26		63.04		n/m
Average - total loans and leases	\$247,898		\$190,611		\$ 57,726		n/m

Period end - total assets (2)

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

716,132

212,987

n/m

485,228

Fully taxable-equivalent basis
 Total assets include asset allocations to match liabilities (i.e., deposits).

# Global Corporate and Investment Banking - Business Lending Key Indicators

(Dollars in millions)

(Donars in minions)								
	First	Fourth	Third		Second		First	
	Quarter 2008	Quarter 2007	Quarter 2007		Quarter 2007		Quarter 2007	
Business lending revenue, net of interest expense			2007				2007	
Corporate lending (1)	\$ 324	\$ 249	\$ 15	6	\$ 196		\$ 179	
Commercial lending	1,288	1,588	1,03	5	1,092		978	
Consumer indirect lending	24	64	17	<b>'</b> 0	201		179	
Total revenue, net of interest expense	\$ 1,636	\$ 1,901	\$ 1,36	1	\$ 1,489	Ţ	\$ 1,336	
Business lending margin								
Corporate lending	0.96	<b>%</b> 0.77	% 0.5	51 %	0.97	%	1.01	%
Commercial lending	1.60	2.18	1.4	9	1.52		1.46	
Consumer indirect lending	1.81	1.65	1.7	1	1.72		1.66	
Provision for credit losses								
Corporate lending	\$10	\$ (26)			\$ (3)		\$ 5	
Commercial lending	324	138		70	(5)		(16)	
Consumer indirect lending	189	162	10	_	41		114	
Total provision for credit losses	\$ 523	\$ 274	\$ 23	8	\$ 33		\$ 103	
Credit quality (2, 3, 4)								
Utilized criticized exposure								
Corporate lending	\$ 3,242	\$ 2,122	\$ 1,53		\$ 789		\$ 929	
		<b>%</b> 2.45			1.02	%	1.29	%
Commercial lending	\$ 17,349 6.76	\$ 13,902 % 5.64	\$ 8,00 % 4.2		\$ 5,635 3.12	%	\$ 5,509 3.09	%
Total utilized criticized exposure	\$ 20,591	\$ 16,024	\$ 9,54	14	\$ 6,424	-	\$ 6,438	
	5.79	<b>%</b> 4.81	% 3.5	8 %	2.49	%	2.57	%
Nonperforming assets Corporate lending	\$ 150	\$ 115	\$ 26	0	S 21		\$ 33	
Corporate fending	0.30		% 0.6			%	0.09	%
Commercial lending	\$ 2,600	\$ 1,918	\$ 77		\$ 698	/0	\$ 574	/0
Commercial rending	1.02	% 0.78	% 0.3		0.36	%	0.30	%
Total nonperforming assets	\$ 2,750	\$ 2.033	\$ 1.04	_	\$ 719	-	\$ 607	
Town house to the same assets	0.91	. ,	. ,.			%	0.26	%
Average loans and leases by product								
Commercial	\$152,588	\$149,874	\$120,35	5	\$115,814		\$117,216	
Leases	24,264	24,246	22,05	1	21,725		21,454	
Foreign	21,466	22,042	17,43		14,977		14,456	
Real estate	57,482	55,174	36,12		34,476		33,981	
Consumer	38,765	39,614	40,95		40,792		39,489	
Other	1,879	1,983	1,94	_	1,972		2,170	
Total average loans and leases	\$296,444	\$292,933	\$238,85	2	\$229,756		\$228,766	
(1) Total corporate lending revenue	\$ 324	s 249	S 15	i6	\$ 196		\$ 179	_
Less: Impact of credit mitigation	69	7		(7)	(3)		(11)	
Corporate lending revenues excluding credit mitigation	\$ 255	\$ 242	\$ 16	<del></del>	\$ 199		\$ 190	
Corporate tenang revenues excluding evenue minguison	<u> </u>	. = 272			<del>* 1//</del> .		- 170	

Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The criticized exposure is on an end-of-period basis and are also shown as a percentage of total commercial utilized credit exposure, including loans and leases, standby letters of credit, and financial guarantees, derivative assets, and commercial letters of credit. (2)

Nonperforming assets are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

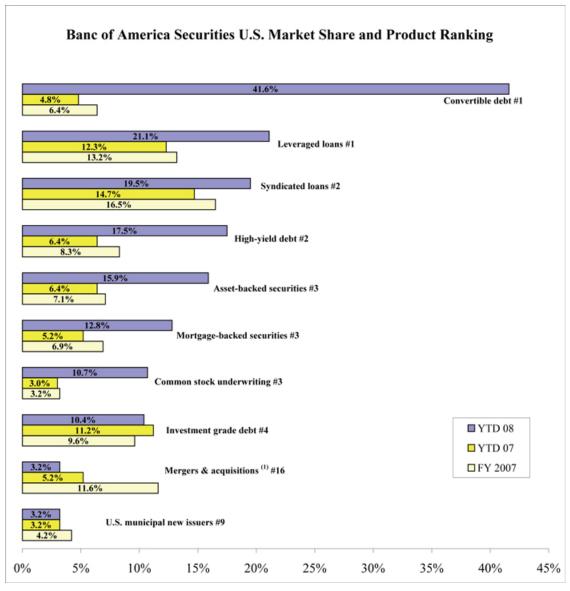
Criticized exposure related to the fair value option portfolio are not included. There are no nonperforming assets in the fair value portfolio.

# Global Corporate and Investment Banking - Capital Markets and Advisory Services Key Indicators

(Dollars in millions)

Investment banking income	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Advisory fees	\$ 66	\$ 112	\$ 94	S 110	\$ 130
Debt underwriting	359	377	281	611	503
Equity underwriting	240	88	61	100	70
Total investment banking income	665	577	436	821	703
Sales and trading revenue					
Fixed income:					
Liquid products	744	580	562	543	413
Credit products	(523)	(420)	(833)	353	511
Structured products	(1,882)	(5,511)	(620)	495	317
Total fixed income	(1,661)	(5,351)	(891)	1,391	1,241
Equity income	348	198	244	435	421
Total sales and trading revenue	(1,313)	(5,153)	(647)	1,826	1,662
Total Capital Markets and Advisory Services market-based revenue (1)	\$ (648)	\$ (4,576)	\$ (211)	\$ 2,647	\$ 2,365
Balance sheet (average)					
Trading account securities	\$ 190,849	\$ 188,925		\$ 185,839	\$ 172,203
Reverse repurchases	56,184	51,266	52,436	70,821	66,476
Securities borrowed	78,839	84,399	81,404	92,056	97,795
Derivative assets	34,953	28,282	28,611	26,644	22,063
Total trading-related assets	\$ 360,825	\$ 352,872	\$ 355,295	\$ 375,360	\$ 358,537
Sales credits from secondary trading					
Liquid products	595	534	577	501	452
Credit products	281	279	352	341	302
Structured products	166	133	161	243	224
Equities	282	262	277	303	284
Total sales credits	1,324	1,208	1,367	1,388	1,262
Volatility of product revenues - 1 std dev					
Liquid products	\$ 28.4	\$ 10.4		\$ 9.0	\$ 9.1
Credit products	13.3	12.0	21.8	6.3	6.0
Structured products	14.0	408.1	33.5	7.2	7.6
Equities	20.3	7.3	16.3	6.3	4.9
Total volatility	61.3	405.5	54.9	16.2	14.8

<sup>(1)</sup> Market-based revenue for the three months ended March 31, 2008, December 31, 2007, September 30, 2007 and June 30, 2007, excludes \$27 million, \$26 million, \$22 million and \$22 million, respectively, of net interest income on loans for which the fair value option has been elected.



Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation. Ranked based on deal size.

#### (1) M&A Announced Advisor Rankings

#### Highlights

Top 5 rankings in:

Convertible debt Leveraged loans Syndicated loans High-yield debt

Asset-backed securities Mortgage-backed securities Common stock underwriting Investment grade debt

Market share for convertible debt, asset-backed securities and investment grade debt for YTD 08 includes self-funded deals, market share without these deals was 9.2%, 7.8% and 10.1%, respectively.

#### **Bank of America Corporation and Subsidiaries Special Purpose Entities Liquidity Exposure**

(Dollars in millions)

	March 31, 2008						
	VI	Es (1)	QSPEs (2)				
	Consolidated	Unconsolidated	Unconsolidated	Total			
Corporation-sponsored multi-seller conduits	\$14,722	\$44,429	s —	\$ 59,151			
Municipal bond trusts and corporate SPEs	5,422	2,770	7,301	15,493			
Asset acquisition conduits	1,495	5,079	_	6,574			
Collateralized debt obligation vehicles	_	6,193	_	6,193			
Customer-sponsored conduits		1,688		1,688			
Total liquidity exposure	\$21,639	\$60,159	\$7,301	\$ 89,099			
		December 3	/				
		Es (1)	QSPEs (2)				
	Consolidated	Unconsolidated	Unconsolidated	Total			
Corporation-sponsored multi-seller conduits	\$16,984	\$47,335	<b>\$</b> —	\$ 64,319			
Municipal bond trusts and corporate SPEs	7,359	3,120	7,251	17,730			
Asset acquisition conduits	1,623	6,399	_	8,022			
Collateralized debt obligation vehicles	3,240	9,026	_	12,266			
Customer-sponsored conduits		1,724		1,724			
Total liquidity exposure	\$29,206	\$67,604	\$7,251	\$104,061			

Variable interest entities (VIEs) are special purpose entities (SPEs) which lack sufficient equity at risk or whose equity investors do not have a controlling financial interest. In accordance with Financial Accounting Standards Board (FASB) Interpretation No. 46 (Revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51" (FIN 46R), a VIE is consolidated by the party known as the primary beneficiary

Certain prior period amounts have been reclassified to conform to current period presentation.

that will absorb the majority of the expected losses or expected residual returns of the VIEs or both. For example, an entity that holds a majority of the expected losses or expected residual returns of the VIEs or both. For example, an entity that holds a majority of the subordinated debt or equity securities issued by a VIE, or protects other investors from loss through a guarantee or similar arrangement, may have to consolidate the VIE. The assets and liabilities of consolidated VIEs are recorded on the Corporation's balance sheet.

Qualifying special purposes entities (QSPEs) are SPEs whose activities are strictly limited to holding and servicing financial assets and meet the requirements set forth in Statement of Financial Accounting Standards (SFAS)

No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities – a replacement of FASB Statement No. 125" (SFAS 140). QSPEs are generally not required to be consolidated by any party. This table includes only those QSPEs to which we have liquidity exposure.

# Super Senior Collateralized Debt Obligation Exposure Rollforward

(Dollars in millions)

	December 31, 2007 Net Exposure	Paydowns /Liquidations / Other	First Quarter 2008 Net Writedowns <sup>(1)</sup>	Reclassifications (2)	March 31, 2008 Net Exposure
Super senior liquidity commitments					
High grade	\$ 5,166	\$ (64)	\$ (388)	\$ (1,822)	\$ 2,892
Mezzanine	358	_	_	_	358
CDOs-squared	2,227	(361)	(468)	(984)	414
Total super senior liquidity commitments	7,751	(425)	(856)	(2,806)	3,664
Other super senior exposure					
High grade	2,125	(375)	(143)	1,822	3,429
Mezzanine	795	24	(324)	_	495
CDOs-squared	959	(36)	(210)	984	1,697
Total other super senior exposure	3,879	(387)	(677)	2,806	5,621
Losses on liquidated CDOs			(39)		
Total super senior exposure	\$ 11,630	\$ (812)	\$ (1,572)	<u> </u>	\$ 9,285

Net of insurance.

#### **Super Senior Collateralized Debt Obligation Exposure**

(Dollars in millions)

				Total C	DO Exposur	e at March	31, 2008				Total	CDO Net		
		Su	bprime Exp	osure (1)			Non-	-Subprime l	Exposure (2)		Exposure			
	Gross	Insured	Net of Insured Amounts	Cumulative Writedowns (3)	Net Exposure	Gross	Insured	Net of Insured Amounts	Cumulative Writedowns (3)	Net Exposure	March 31 2008	December 31 2007		
Super senior liquidity commitments														
High grade	\$ 1,800	\$ (1,800)	s —	\$ —	s —	\$ 3,042	s —	\$ 3,042	\$ (150)	\$ 2,892	\$ 2,892	\$ 5,166		
Mezzanine	363	_	363	(5)	358	_	_	_	_	_	358	358		
CDOs-squared	988		988	(574)	414						414	2,227		
Total super senior liquidity commitments	3,151	(1,800)	1,351	(579)	772	3,042		3,042	(150)	2,892	3,664	7,751		
Other super senior exposure														
High grade	6,242	(2,043)	4,199	(1,228)	2,971	1,192	(734)	458	_	458	3,429	2,125		
Mezzanine	1,570	_	1,570	(1,075)	495	_	_	_	_	_	495	795		
CDOs-squared	4,132		4,132	(2,435)	1,697	376	(376)				1,697	959		
Total other super senior exposure	11,944	(2,043)	9,901	(4,738)	5,163	1,568	(1,110)	458		458	5,621	3,879		
Losses on liquidated CDOs <sup>(4)</sup>				(121)										
Total super senior exposure	\$ 15,095	\$ (3,843)	\$ 11,252	\$ (5,438)	\$ 5,935	\$ 4,610	\$ (1,110)	\$ 3,500	\$ (150)	\$ 3,350	\$ 9,285	\$ 11,630		

Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral.

Certain prior period amounts have been reclassified to conform to current period presentation.

Represents CDO exposure that was reclassified from super senior liquidity commitments to other super senior exposure as the Corporation is no longer providing liquidity.

Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure.

Net of insurance.

At March 31, 2008, the Corporation held \$242 million in assets acquired from liquidated CDO vehicles. During the first quarter of 2008, the Corporation recognized \$25 million in writedowns on these assets.

#### Global Wealth and Investment Management Segment Results (1,2)

(Dollars in millions, except as noted)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007	
Net interest income (3)	\$ 998	\$ 989	\$ 1,002	\$ 949	\$ 923	
Noninterest income:						
Investment and brokerage services	1,081	1,080	1,032	863	806	
All other income (loss)	(157)	(319)	44	77	52	
Total noninterest income	924	761	1,076	940	858	
Total revenue, net of interest expense	1,922	1,750	2,078	1,889	1,781	
Provision for credit losses	243	34	(29)	(13)	23	
Noninterest expense	1,316	1,278	1,234	994	975	
Income before income taxes	363	438	873	908	783	
Income tax expense (3)	135	127	325	333	292	
Net income	\$ 228	\$ 311	\$ 548	\$ 575	\$ 491	
Net interest yield (3)	2.73	% 2.86	% 3.10	% 3.14	% 3.18 %	<b>%</b>
Return on average equity	7.92	10.87	20.30	26.30	22.61	
Efficiency ratio (3)	68.49	73.02	59.37	52.65	54.75	
Balance sheet						
Average						
Total loans and leases	\$ 85,642	\$ 82,809	\$ 77,041	\$ 67,962	\$ 65,839	
Total earning assets (4)	147,111	137,139	128,154	121,022	117,619	
Total assets <sup>(4)</sup>	156,913	147,370	137,081	127,368	124,083	
Total deposits	148,500	138,159	127,819	118,246	114,955	
Allocated equity	11,570	11,345	10,700	8,769	8,802	
Period end						
Total loans and leases	\$ 87,308	\$ 84,600	\$ 78,324	\$ 69,217	\$ 66,695	
Total earning assets (4)	153,747	145,053	130,166	121,808	120,701	
Total assets (4)	163,013	155,667	138,571	128,389	127,404	
Total deposits	154,174	144,865	130,533	118,972	118,124	
Client assets (5)						
Assets under management	\$ 607,521	\$ 643,531	\$ 709,955	\$ 566,267	\$ 547,448	
Client brokerage assets (6)	213,743	222,661	217,916	213,711	209,106	
Assets in custody	158,486	167,575	158,756	109,360	109,163	
Less: Client brokerage assets and assets in custody included in assets under management	(88,755)	(87,071)	(87,386)	(80,784)	(73,793)	
Total net client assets	\$ 890,995	\$ 946,696	\$ 999,241	\$ 808,554	\$ 791,924	

<sup>(1)</sup> Global Wealth and Investment Management services clients through three primary businesses: U.S. Trust, Bank of America Private Wealth Management (U.S. Trust), Columbia Management, and Premier Banking and Investments. In addition, ALM/Other primarily includes the results of ALM activities.

In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank. Fully taxable-equivalent basis

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

In December 2007, the Corporation completed the sale of Marsico Capital Management, LLC (Marsico). Assets under management for the third, second and first quarters of 2007 include assets under management that were managed prior to the sale of Marsico of \$59.5 billion (including \$5.3 billion in eliminations), respectively. Marsico's results of operations for prior periods have been transferred to All Other as a liquidating business.

Client brokerage assets include non-discretionary brokerage and fee-based assets.

(Dollars in millions)

		Т	hree Mo	onths Ended March 3	31, 2008		
	Total	U.S Trus		Columbia Management	(4)		/I/ er
Net interest income (3)	\$ 998	\$	278	\$ 2	\$ 535	\$18	33
Noninterest income:							
Investment and brokerage services	1,081		379	398	258		16
All other income (loss)	(157)		18	(221)	48	(2	
Total noninterest income	924		<u> </u>	177	306		14
Total revenue, net of interest expense	1,922		575	179	841	22	27
Provision for credit losses	243		3	_	240	_	
Noninterest expense	1,316		504	305	436	_	71
Income (loss) before income taxes	363		168	(126)	165	15	56
Income tax expense (benefit) (3)	135		62	(47)	61	5	59
Net income (loss)	<u>\$ 228</u>	\$	06	\$ (79)	\$ 104	\$ 9	)7
Net interest yield (3)	2.73	% 2	.33 %	n/m	1.90	% n/ı	m
Return on average equity	7.92	9	.64	(44.72) %	21.26	n/ı	m
Efficiency ratio (3)	68.49	74	.68	n/m	51.84	n/ı	m
Average - total loans and leases	\$ 85,642	\$47,	29	n/m	\$ 37,679	n/ı	m
Average - total deposits	148,500	34,	34	n/m	113,350	n/ı	m
Period end - total assets (4)	163,013	52,	29	\$ 2,990	120,924	n/ı	m
		Th	ree Mon	ths Ended December	31, 2007		
					Premier		_

		Three I	Months Ended Decen	iber 31, 2007	
				Premier	
		U.S.	Columbia	Banking and	ALM/
	Total	Trust (1)	Management	Investments (2)	Other
Net interest income (3)	\$ 989	\$ 295	\$ 4	\$ 644	\$ 46
Noninterest income:					
Investment and brokerage services	1,080	387	397	246	50
All other income (loss)	(319)	19	(385)	41	6
Total noninterest income	761	406	12	287	56
Total revenue, net of interest expense	1,750	701	16	931	102
Provision for credit losses	34	11	_	22	1
Noninterest expense	1,278	491	298	444	45
Income (loss) before income taxes	438	199	(282)	465	56
Income tax expense (benefit) <sup>(3)</sup>	127	74	(104)	172	(15)
Net income (loss)	\$ 311	\$ 125	\$ (178)	\$ 293	\$ 71
Net interest yield <sup>(3)</sup>	2.86	6 2.54	% n/m	2.42	% n/m
Return on average equity	10.87	12.18	(98.03)	% 53.08	n/m
Efficiency ratio (3)	73.02	69.98	n/m	47.68	n/m
Average - total loans and leases	\$ 82,809	\$46,036	n/m	\$ 36,737	n/m
Average - total deposits	138,159	31,641	n/m	105,907	n/m
Period end - total assets (4)	155,667	51,044	\$ 1,943	113,329	n/m

		Three	Months Ended Mar	ch 31, 2007	
				Premier	
		U.S.	Columbia	Banking and	ALM/
	Total	Trust (1)	Management	Investments (2)	Other
Net interest income <sup>(3)</sup>	\$ 923	\$ 223	\$ —	\$ 658	\$ 42
Noninterest income:					
Investment and brokerage services	806	224	320	221	41
All other income (loss)	52	11	1	34	6
Total noninterest income	858	235	321	255	47
Total revenue, net of interest expense	1,781	458	321	913	89
Provision for credit losses	23	21	_	2	_
Noninterest expense	975	308	236	411	20
Income before income taxes	783	129	85	500	69
Income tax expense (3)	292	48	31	185	28
Net income	\$ 491	\$ 81	\$ 54	\$ 315	\$ 41
Net interest yield <sup>(3)</sup>	3.18 %		% n/m	2.86	% n/m
Return on average equity	22.61	21.94	43.40	% 78.87	n/m
Efficiency ratio (3)	54.75	67.36	73.45	45.06	n/m
Average - total loans and leases	\$ 65,839	\$32,712	n/m	\$ 33,111	n/m
Average - total deposits	114,955	21,372	n/m	93,544	n/m
Period end - total assets <sup>(4)</sup>	127,404	33,989	\$ 1,887	98,137	n/m

In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.

For the three months ended March 31, 2008, December 31, 2007 and March 31, 2007, a total of \$7.1 billion, \$2.4 billion and \$3.6 billion of deposits were migrated to Global Wealth and Investment Management from Global

 $n/m = not \ meaningful$ 

Consumer and Small Business Banking.

<sup>(3)</sup> 

Fully taxable-equivalent basis
Total assets include asset allocations to match liabilities (i.e., deposits). (4)

(Dollars in millions, except as noted)

Dotal's in millions, except as notedy					
	First	Fourth	Third	Second	First
	Quarter	Quarter	Quarter	Quarter	Quarter
Landa and and Daylorous Comban	2008	2007	2007	2007	2007
U.S. Trust (1)					
Asset management fees	\$ 368	\$ 379	\$ 357	\$ 242	\$ 218
Brokerage income	11	8	8	8	6
Total	\$ 379	\$ 387	\$ 365	\$ 250	\$ 224
1 Viiii	317	<del>\$ 367</del>	<del>\$ 505</del>	<del>\$ 230</del>	<del>9</del> 224
Columbia Management					
Asset management fees	\$ 397	\$ 397	\$ 375	\$ 333	\$ 319
Brokerage income	1		1	1	1
Total	\$ 398	\$ 397	\$ 376	\$ 334	\$ 320
Premier Banking and Investments	·			·	
Asset management fees	\$ 88	\$ 81	\$ 81	\$ 73	\$ 67
Brokerage income	170	165	162	167	154
Total	<u>\$ 258</u>	\$ 246	\$ 243	\$ 240	\$ 221
ALM/Other	<u> </u>				
Asset management fees	\$ 46	\$ 50	\$ 48	\$ 39	\$ 41
Brokerage income					
Total	<u>\$ 46</u>	\$ 50	\$ 48	\$ 39	\$ 41
Total Global Wealth and Investment Management					
Asset management fees	\$ 899	\$ 907	\$ 861	\$ 687	\$ 645
Brokerage income	182	173	171	176	161
Total investment and brokerage services	\$ 1,081	\$ 1,080	\$ 1,032	\$ 863	\$ 806
	<u> </u>				
Assets Under Management (2,3)					
Assets under management by business:					
U.S. Trust (1)	\$214,526	\$225,209	\$225,297	\$144,054	\$140,521
Columbia Management	409,064	439,053	511,996	453,092	438,651
Retirement and GWIM Client Solutions	48,655	42,814	44,512	27,043	25,481
Premier Banking and Investments	21,600	22,915	21,392	22,183	20,312
Eliminations (4)	(86,760)	(87,085)	(94,255)	(81,653)	(79,568)
International Wealth Management	436	625	1,013	1,548	2,051
Total assets under management	<u>\$607,521</u>	\$643,531	\$709,955	\$566,267	\$547,448
Assets under management rollforward:					
Beginning balance	\$643,531	\$709,955 (2,226)	\$566,267 18,066	\$547,448	\$542,977
Net flows Market valuation/other	(6,265) (29,745)	(64,198)	125,622	7,763 11,056	1,668 2,803
Ending balance	\$607,521	\$643,531	\$709,955	\$566,267	\$547,448
	3007,321	\$043,331	\$709,933	\$300,207	3347,446
Assets under management mix:  Money market/other	\$242,956	\$246,213	\$246,748	\$213,481	\$208,482
Fixed income	107,365	111,217	109,117	83,425	84,504
Equity	257,200	286,101	354,090	269,361	254,462
Total assets under management	\$607,521	\$643,531	\$709,955	\$566,267	\$547,448
Client Brokerage Assets	\$213,743	\$222,661	\$217,916	\$213,711	\$209,106
Circuit Diokerage Assets	9213,743	\$222,001	3217,710	\$215,711	\$207,100
Premier Banking and Investments Metrics					
Client facing associates					
Number of client managers	2,572	2,548	2,505	2,498	2,525
Number of financial advisors All other	1,952	1,950 1,079	1,847 1,020	1,888 1,094	1,927 1,218
	1,157				
Total client facing associates	5,681	5,577	5,372	5,480	5,670
Financial Advisor Productivity (5) (in thousands)	\$ 118	\$ 113	\$ 116	\$ 114	\$ 102
Total client balances (6)	\$309,687	\$309,190	\$299,275	\$292,455	\$288,138
Number of Households with Banking and Brokerage Relationships (in thousands)	283	277	267	256	248
U.S. Trust Metrics (1)					
Client facing associates	4,055	4,201	3,911	2,105	2,144
Total client balances (6)	\$362,425	\$380,687	\$360,864	\$227,086	\$222,414
		. ,		. ,,	, ,
Columbia Management Performance Metrics					
# of 4 or 5 Star Funds by Morningstar	50	48	47	40	38
% of Assets Under Management in 4 or 5 Star Rated Funds (7)	69%	68%	55%	51%	58%

In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were (1)

reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.

The acquisition of LaSalle Bank Corporation contributed \$7.5 billion to assets under management in fourth quarter 2007. The acquisition of U.S. Trust Corporation contributed \$115.6 billion to assets under management in third quarter 2007. The sale of Marsico resulted in a \$60.9 billion decrease in assets under management in fourth quarter 2007 (including a \$5.3 billion reduction in eliminations). (2)

In December 2007, the Corporation completed the sale of Marsico. Total assets under management for the third, second and first quarters of 2007 include assets under management that were managed prior to the sale of Marsico of \$59.5 billion (including \$5.3 billion in eliminations), \$53.7 billion (including \$5.2 billion in eliminations) and \$51.0 billion (including \$5.2 billion in eliminations), respectively. Marsico's results of operations for

prior periods have been transferred to All Other as a liquidating business.

The elimination of client brokerage assets and assets in custody that are also included in assets under management.

Financial advisor productivity is defined as full service gross production divided by average number of total financial advisors.

Client balances are defined as deposits, assets under management, client brokerage assets and other assets in custody

Results shown are defined by Columbia Management's calculation using Morningstar's Overall Rating criteria for 4 & 5 star rating. The assets under management of the Columbia Funds that had a 4 & 5 star rating were totaled then divided by the assets under management of all the funds in the ranking.

# Bank of America Corporation and Subsidiaries All Other Results (1)

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income <sup>(2)</sup>	\$ (1,990)	\$ (2,071)	\$ (2,003)	\$ (1,900)	\$ (1,752)
Noninterest income:					
Card income	664	680	739	676	721
Equity investment income	268	278	852	1,719	896
Gains on sales of debt securities	220	110	7	2	61
All other income (loss)	(255)	755	(220)	(145)	46
Total noninterest income	897	1,823	1,378	2,252	1,724
Total revenue, net of interest expense	(1,093)	(248)	(625)	352	(28)
Provision for credit losses (3)	(1,208)	(1,295)	(1,289)	(1,313)	(1,314)
Merger and restructuring charges	170	140	84	75	111
All other noninterest expense	109	12	(235)	(53)	406
Income (loss) before income taxes	(164)	895	815	1,643	769
Income tax expense (2)	59	105	205	579	154
Net income (loss)	\$ (223)	\$ 790	\$ 610	\$ 1,064	\$ 615
Balance sheet					
Average					
Total loans and leases	\$102,285	\$105,917	\$104,061	\$101,096	\$ 92,200
Total earning assets	269,971	279,021	238,209	213,792	204,302
Total assets	344,795	345,234	286,643	265,905	259,563
Total deposits	59,887	66,272	35,478	31,986	36,708
Period end					
Total loans and leases	\$ 96,516	\$107,618	\$102,003	\$107,429	\$ 97,085
Total earning assets	251,443	261,517	248,526	219,576	199,141
Total assets	344,290	340,799	300,410	270,903	248,738
Total deposits	59,511	68,674	35,975	31,688	29,654

- All Other consists of equity investment activities including Principal Investing, Corporate Investments and Strategic Investments, the residual impact of the allowance for credit losses and the cost allocation processes, merger and restructuring charges, intersegment eliminations, and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS No. 133 "Accounting for Derivative instruments and Hedging Activities, as amended" hedge accounting treatment, foreign exchange rate fluctuations related to SFAS No. 52, "Foreign Currency Translation" revaluation of foreign-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. All Other also includes adjustments to noninterest income and income tax expense to remove the FTE impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments. In addition, All Other includes the offsetting securitization impact to present Global Consumer and Small Business Banking on a managed basis. (See Exhibit A: Non-GAAP Reconciliations All Other Reconciliation on page 38).
- (2) Fully taxable-equivalent basis
- (3) Provision for credit losses represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

#### **Components of Equity Investment Income**

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Principal Investing	\$ 12	\$117	\$275	\$1,250	\$ 575
Corporate and Strategic Investments	256	161	577	469	321
Total equity investment income included in All Other	268	278	852	1,719	896
Total equity investment income included in the business segments	786	39	52	110	118
Total consolidated equity investment income	\$1,054	\$317	\$904	\$1,829	\$1,014

#### **Bank of America Corporation and Subsidiaries Outstanding Loans and Leases**

(Dollars in millions)

Consumer         \$266,145         \$274,949         \$(8,804)           Credit card - domestic         60,393         65,774         (5,381)           Credit card - foreign         15,518         14,950         568           Home equity         118,381         114,820         3,561           Direct/Indirect consumer (1)         80,446         76,858         3,588           Other consumer (2)         3,746         3,850         (104)           Total consumer         544,629         551,201         (6,572)           Commercial - domestic (3)         208,297         (85)           Commercial real estate (4)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial - foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467           Total commercial         5,057         4,590         467           Total commercial         329,241         325,143         4,098		March 31 2008	December 31 2007	Increase (Decrease)
Credit card - domestic         60,93         65,774         (5,381)           Credit card - foreign         15,518         14,950         568           Home equity         118,381         114,820         3,561           Direct/Indirect consumer (1)         80,446         76,858         3,588           Other consumer (2)         3,746         3,850         (104)           Total consumer         544,629         551,201         (6,572)           Commercial - domestic (3)         208,212         208,297         (85)           Commercial real estate (4)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Consumer			<u>(= 000000)</u>
Credit card - foreign         15,518         14,950         568           Home equity         118,381         114,820         3,561           Direct/Indirect consumer (1)         80,46         76,858         3,588           Other consumer (2)         3,746         3,850         (104)           Total consumer         544,629         551,201         (6,572)           Commercial - domestic (3)         208,217         208,297         (85)           Commercial real estate (4)         62,739         61,298         1,441           Commercial lease finacting         22,132         22,582         (450)           Commercial foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Residential mortgage	\$266,145	\$ 274,949	\$ (8,804)
Home equity         118,381         114,820         3,561           Direct/Indirect consumer (1)         80,446         76,858         3,588           Other consumer (2)         3,746         3,850         (104)           Total consumer         544,629         551,201         (6,572)           Commercial	Credit card - domestic	60,393	65,774	(5,381)
Direct/Indirect consumer (1)         80,446         76,858         3,588           Other consumer (2)         3,746         3,850         (104)           Total consumer         544,629         551,201         (6,572)           Commercial         Commercial constic (3)         208,217         208,297         (85)           Commercial real estate (4)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467				
Other consumer (2)         3,46         3,85         (104)           Total consumer         544,629         551,201         (6,572)           Commercial         208,212         208,297         (85)           Commercial least (3)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Home equity	118,381	114,820	3,561
Total consumer         54,629         551,201         (6,572)           Commercial         Commercial - domestic (3)         208,297         (85)           Commercial real estate (4)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Direct/Indirect consumer (1)	80,446	76,858	3,588
Commercial         208,212         208,297         (85)           Commercial - domestic (3)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial - foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Other consumer <sup>(2)</sup>	3,746	3,850	(104)
Commercial - domestic (3)         208,212         208,297         (85)           Commercial real estate (4)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial - foreign         31,01         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Total consumer	544,629	551,201	(6,572)
Commercial real estate (4)         62,739         61,298         1,441           Commercial lease financing         22,132         22,582         (450)           Commercial - foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Commercial			
Commercial lease financing         22,132         22,582         (450)           Commercial - foreign         31,01         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Commercial - domestic (3)	208,212	208,297	(85)
Commercial - foreign         31,101         28,376         2,725           Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467	Commercial real estate (4)	62,739	61,298	1,441
Total commercial loans measured at historical cost         324,184         320,553         3,631           Commercial loans measured at fair value (5)         5,057         4,590         467		22,132		
Commercial loans measured at fair value (5) 4,590 467	Commercial - foreign	31,101	28,376	2,725
	Total commercial loans measured at historical cost	324,184	320,553	3,631
<b>Total commercial</b> 329,241 325,143 4,098	Commercial loans measured at fair value (5)	5,057	4,590	467
	Total commercial	329,241	325,143	4,098
<b>Total loans and leases</b> \$873,870 \$ 876,344 \$ (2,474)	Total loans and leases	\$873,870	\$ 876,344	\$ (2,474)

- Includes foreign consumer loans of \$3.2 billion and \$3.4 billion at March 31, 2008 and December 31, 2007.

  Includes consumer finance loans of \$2.9 billion and \$3.0 billion, and other foreign consumer loans of \$841 million and \$829 million at March 31, 2008 and December 31, 2007.

  Includes small business commercial domestic loans of \$20.1 billion and \$19.6 billion at March 31, 2008 and December 31, 2007.

- (2) (3) (4) (5) Includes domestic commercial real estate loans of \$61.4 billion and \$60.2 billion, and foreign commercial real estate loans of \$1.1 billion at March 31, 2008 and December 31, 2007.

  Certain commercial loans are measured at fair value in accordance with SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (SFAS 159) and include commercial - domestic loans of \$3.9 billion and \$3.5 billion, commercial - foreign loans of \$949 million and \$790 million, and commercial real estate loans of \$240 million and \$304 million at March 31, 2008 and December 31, 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Bank of America Corporation and Subsidiaries Quarterly Average Loans and Leases by Business Segment

(Dollars in millions)

		First Quarter 2008								
	Total Corporation	Global Consumer and Small Business Banking <sup>(1)</sup>	Global Corporate and Investment Banking	Global Wealth and Investment Management	All Other (1)					
Consumer										
Residential mortgage	\$270,541	\$ 32,797	\$ 974	\$34,338	\$202,432					
Credit card - domestic	63,277	151,829	_	_	(88,552)					
Credit card - foreign	15,241	31,865	_	_	(16,624)					
Home equity	116,562	86,854	898	24,125	4,685					
Direct/Indirect consumer	78,941	36,188	38,768	5,259	(1,274)					
Other consumer	3,813	845	11	_	2,957					
Total consumer	548,375	340,378	40,651	63,722	103,624					
Commercial										
Commercial - domestic	212,394	20,019	172,538	20,442	(605)					
Commercial real estate	62,202	1,124	59,698	1,397	(17)					
Commercial lease financing	22,227	<u> </u>	24,351	<u> </u>	(2,124)					
Commercial - foreign	30,463	1,480	27,495	81	1,407					
Total commercial	327,286	22,623	284,082	21,920	(1,339)					
Total loans and leases	\$875,661	\$363,001	\$324,733	\$85,642	\$102,285					
		F Global Consumer and Small Business	ourth Quarter 2007  Global Corporate and Investment	Global Wealth						
	Total Corporation	Banking (1)	Banking	Management Management	All Other (1)					
Consumor	Total Corporation	Balikilig	Banking	Wanagement	All Other					
Consumer	\$277,058	\$ 35,110	\$ 999	#22 TER	\$207,191					
Residential mortgage Credit card - domestic	60,063	146,902	\$ 999	\$33,758	(86,839)					
Credit card - domestic Credit card - foreign	14,329	31,509	_	_	(17,180)					
	112,369	84,000	— 976	23,319						
Home equity Direct/Indirect consumer	75,426	33,520	39,616	5,005	4,074 (2,715)					
Other consumer	3,918	829	14	3,003	3,075					
Total consumer	543,163	331,870	41,605	62,082	107,606					
Commercial	212.200	10.154	177.063	10.201	(500)					
Commercial - domestic	213,200	19,154	175,263	19,381	(598)					
Commercial real estate	59,702	1,112	57,305	1,262	23					
Commercial lease financing	22,239		24,359		(2,120)					
Commercial - foreign	29,815	1,536	27,189	84	1,006					
Total commercial	324,956	21,802	284,116	20,727	(1,689)					
Total loans and leases	\$868,119	\$353,672	\$325,721	\$82,809	\$105,917					
			First Quarter 2007							
		Global Consumer and	Global Corporate	Global Wealth						
		Small Business	and Investment	and Investment						
	Total Corporation	Banking (1)	Banking	Management	All Other (1)					
Consumer			8							
Residential mortgage	\$246,618	\$ 30,465	\$ 1,875	\$24,201	\$190,077					
Credit card - domestic	57,720	139,389	_	_	(81,669)					
Credit card - foreign	11,133	28,003	_	_	(16,870)					
Home equity	89,559	65,185	1,098	20,014	3,262					
Direct/Indirect consumer	64,038	27,424	39,493	3,063	(5,942)					
Other consumer	4,928	736	9	_	4,183					
Total consumer	473,996	291,202	42,475	47,278	93,041					
Commercial			,	,=. 0	,011					
Commercial - domestic	163,620	15,561	131,599	17,510	(1,050)					
Commercial real estate	36,117	93	35,026	957	41					
Commercial lease financing	19,651	_	21,478	_	(1,827)					
Commercial - foreign	20,658	1,249	17,320	94	1,995					
Total commercial	240,046	16,903	205,423	18,561	(841)					
Total loans and leases	\$714,042	\$308,105	\$247,898	\$65,839	\$ 92,200					
	Ψ, 1 1, 0 TZ	\$550,105	Ψ2.7,050	400,000	\$ 72,200					

 $<sup>(1) \</sup>qquad \textit{Global Consumer and Small Business Banking is presented on a managed basis with a corresponding offset recorded in \textit{All Other}.}$ 

#### **Bank of America Corporation and Subsidiaries** Commercial Credit Exposure by Industry (1,2,3)

(Dollars in millions)

		Commercial Utilized					<b>Total Commercial Committed</b>			
	March 31 2008	December 2007		Increase (Decrease)	March 31 2008	December 31 2007		(Decrease)		
Real estate (4)	\$ 81,102	\$ 8	1,260	\$(158)	\$ 112,698	\$	111,742	\$	956	
Diversified financials	43,065	31	7,872	5,193	92,839		86,118		6,721	
Retailing	33,710	33	3,280	430	54,195		55,184		(989)	
Capital goods	28,168	2:	5,908	2,260	53,897		52,356		1,541	
Government and public education	30,219	3	1,743	(1,524)	52,203		57,437		(5,234)	
Healthcare equipment and services	25,512	24	1,337	1,175	42,253		40,962		1,291	
Consumer services	25,141	23	3,382	1,759	40,744		38,650		2,094	
Materials	24,329	22	2,176	2,153	39,695		38,717		978	
Banks	24,774	2	1,261	3,513	38,339		35,323		3,016	
Individuals and trusts	22,676	22	2,323	353	33,046		32,425		621	
Commercial services and supplies	21,744		1,175	569	31,578		31,858		(280)	
Food, beverage and tobacco	14,170		3,919	251	27,210		25,701		1,509	
Energy	13,276	12	2,772	504	24,461		23,510		951	
Media	8,092	•	7,901	191	20,024		19,343		681	
Utilities	6,135	(	5,438	(303)	19,185		19,281		(96)	
Transportation	13,020	12	2,803	217	19,003		18,824		179	
Insurance	9,032		7,162	1,870	17,343		16,014		1,329	
Religious and social organizations	8,462		3,208	254	11,187		10,982		205	
Consumer durables and apparel	6,137	:	5,802	335	10,833		10,907		(74)	
Telecommunication services	5,782	3	3,475	2,307	10,618		8,235		2,383	
Technology hardware and equipment	4,427	4	1,615	(188)	10,191		10,239		(48)	
Software and services	4,876	4	1,739	137	10,069		10,128		(59)	
Pharmaceuticals and biotechnology	4,701		1,349	352	9,561		8,563		998	
Automobiles and components	2,851		2,648	203	6,519		6,960		(441)	
Food and staples retailing	2,638	1	2,732	(94)	4,943		5,318		(375)	
Household and personal products	989		889	100	2,916		2,776		140	
Semiconductors and semiconductor equipment	986		1,140	(154)	1,657		1,734		(77)	
Other	8,143		3,407	(264)	8,763		8,505		258	
Total commercial credit exposure by industry	\$ 474,157	\$ 452	2,716	\$ 21,441	\$ 805,970	\$	787,792	\$	18,178	
Net credit default protection purchased on total commitments (5)					\$ (9,006)	\$	(7.146)			

- Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$20.3 billion and \$12.8 billion at March 31, 2008 and December 31, 2007. In addition to cash collateral, derivative assets are also collateralized by \$4.5 billion and \$8.5 billion of primarily other marketable securities at March 31, 2008 and December 31, 2007 for which the credit risk has not been reduced.
- Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value in accordance with SFAS 159 and are comprised of loans outstanding of \$5.1 billion and \$4.6 billion and issued letters of credit at notional value of \$1.3 billion and \$1.1 billion at March 31, 2008 and December 31, 2007. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$19.0 billion and \$19.8 billion at March 31, 2008 and December 31, 2007.
- Includes small business commercial—domestic exposure.
- Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors. Represents net notional credit protection purchased.
- (5)

Certain prior period amounts have been reclassified to conform to current period presentation.

## **Net Credit Default Protection by Maturity Profile**

	March 31	December 31
	2008	2007
Less than or equal to one year	2 %	2 %
Greater than one year and less than or equal to five years	75	67
Greater than five years	23	31
Total net credit default protection	100 %	100 %

# Net Credit Default Protection by Credit Exposure Debt Rating (1)

(Dollars in millions)

		March 31, 2	December 31, 2007			
Ratings	Net	t Notional	Percent	Net	Notional	Percent
AAA	S	(19)	0.2 %	\$	(13)	0.2 %
AA		(109)	1.2		(92)	1.3
A		(2,986)	33.2		(2,408)	33.7
BBB		(3,989)	44.3		(3,328)	46.6
BB		(1,633)	18.1		(1,524)	21.3
В		(150)	1.7		(180)	2.5
CCC and below		(75)	0.8		(75)	1.0
NR <sup>(2)</sup>		(45)	0.5		474	(6.6)
Total net credit default protection	\$	(9,006)	100.0 %	\$	(7,146)	100.0 %

In order to mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
 In addition to unrated names, "NR" did not have net credit default swap index positions at March 31, 2008 compared to \$550 million at December 31, 2007. While index positions are principally investment grade, credit

Certain prior period amounts have been reclassified to conform to current period presentation.

In addition to unrated names, "NR" did not have net credit default swap index positions at March 31, 2008 compared to \$550 million at December 31, 2007. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

#### **Bank of America Corporation and Subsidiaries** Selected Emerging Markets (1)

(Dollars in millions)

	and	and Leases, I Loan mitments	Other Financing <sup>(2)</sup>	Derivative Assets (3)	ocurities/ Other estments (4)	Total Cross–border Exposure <sup>(5)</sup>	Local Country Exposure Net of Local Liabilities (6)	osure Net of Local Total Emerging Markets Exposure	
Region/Country									
Asia Pacific									
China (7)	\$	356	\$ 47	\$ 241	\$ 14,790	\$ 15,434	\$ —	\$ 15,434	(1,606)
India		1,336	628	429	1,220	3,613	_	3,613	321
South Korea		178	817	379	2,224	3,598	_	3,598	(804)
Taiwan		328	51	107	140	626	539	1,165	98
Singapore		370	41	211	504	1,126	_	1,126	(166)
Hong Kong		421	63	150	143	777	_	777	(18)
Other Asia Pacific (8)		151	76	48	411	686	_	686	(1)
Total Asia Pacific		3,140	1,723	1,565	19,432	25,860	539	26,399	(2,176)
Latin America									
Mexico (9)		1,421	248	65	2,910	4,644	_	4,644	206
Brazil (10)		659	188	26	2,696	3,569	224	3,793	106
Chile		568	37	1	15	621	8	629	(90)
Other Latin America (8)		248	198	5	73	524	151	675	28
Total Latin America		2,896	671	97	5,694	9,358	383	9,741	250
Middle East and Africa									
Bahrain		119	9	39	403	570	_	570	423
South Africa		377	12	11	113	513	_	513	71
Other Middle East and Africa (8)		370	160	208	155	893	_	893	(459)
Total Middle East and Africa		866	181	258	671	1,976	_	1,976	35
Central and Eastern		•	•						
Europe (8)		66	206	100	110	482	_	482	58
Total emerging markets exposure	\$	6,968	\$ 2,781	\$ 2,020	\$ 25,907	\$ 37,676	\$ 922	\$ 38,598	(1,833)

- There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe excluding Greece. There was no emerging market exposure included in the portfolio measured at fair value in accordance with SFAS 159 at March 31, 2008 and December 31, 2007.
- Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
- Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$145 million and \$57 million at March 31, 2008 and December 31, 2007. At March 31, 2008 and December 31, 2007 there were \$10 million and \$2 million of other marketable securities collateralizing derivative assets for which credit risk has not been reduced.
- Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with Federal Financial Institutions Examination Council (FFIEC) reporting rules. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
- (5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
- Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at March 31, 2008 was \$22.3 billion compared to \$21.6 billion at December 31, 2007. Local liabilities at March 31, 2008 in Asia Pacific and Latin America were \$21.0 billion and \$1.3 billion, of which \$9.0 billion were in Hong Kong, \$5.5 billion in Singapore, \$2.7 billion in South Korea, \$1.3 billion in China, \$1.2 billion in Mexico, \$1.1 billion in India, and \$507 million in Taiwan. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.
- Securities/Other Investments include an investment of \$14.5 billion in China Construction Bank (CCB).
- No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Central and Eastern Europe had total foreign exposure of more than \$500 million. Securities/Other Investments include an investment of \$2.7 billion in Grupo Financiero Santander, S.A. Securities/Other Investments include an investment of \$2.6 billion in Banco Itaú Holding Financeira S.A. (10)

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Nonperforming Assets

(Dollars in millions)

	March 31 2008	Dec	ember 31 2007		tember 30 2007	June 30 2007	March 31 2007
Residential mortgage	\$ 2,576	S	1,999	\$	1,176	\$ 867	\$ 732
Home equity	1,786	-	1,340	-	764	496	363
Direct/Indirect consumer	6		8		6	3	2
Other consumer	91		95		94	94	133
Total consumer	4,459		3,442		2,040	1,460	1,230
Commercial - domestic (1)	996		860		638	392	395
Commercial real estate	1,627		1,099		352	280	189
Commercial lease financing	44		33		29	27	21
Commercial - foreign	54		19		16	17	29
	2,721		2,011		1,035	716	634
Small business commercial - domestic	153		144		105	108	106
Total commercial	2,874		2,155	_	1,140	824	740
Total nonperforming loans and leases	7,333		5,597		3,180	2,284	1,970
Foreclosed properties	494		351		192	108	89
Total nonperforming assets (2,3)	\$ 7,827	\$	5,948	\$	3,372	\$ 2,392	\$ 2,059
Loans past due 90 days or more and still accruing (3, 4)	\$ 4,160	\$	3,736	\$	2,955	\$ 2,798	\$ 2,870
Nonperforming assets/Total assets (5)	0.45%		0.35%		0.21%	0.16%	0.14%
Nonperforming assets/Total loans, leases and foreclosed properties (5)	0.90		0.68		0.43	0.32	0.29
Nonperforming loans and leases/Total loans and leases outstanding measured at historical cost (5)	0.84		0.64		0.40	0.30	0.27
Allowance for credit losses:							
Allowance for loan and lease losses	\$ 14,891	\$	11,588	\$	9,535	\$ 9,060	\$ 8,732
Reserve for unfunded lending commitments	507	_	518	_	392	376	374
Total allowance for credit losses	\$ 15,398	\$	12,106	\$	9,927	\$ 9,436	\$ 9,106
Allowance for loan and lease losses/Total loans and leases outstanding measured at historical cost (5)	1.71%		1.33%		1.21%	1.20%	1.21%
Allowance for loan and lease losses/Total nonperforming loans and leases measured at historical cost	203		207		300	397	443
Commercial utilized criticized exposure (6)	\$ 22,733	\$	17,553	\$	10,820	\$ 7,187	\$ 7,119
Commercial utilized criticized exposure/Commercial utilized exposure (6)	5.15%		4.17%		3.05%	2.17%	2.24%

- Excludes small business commercial—domestic loans.
- (2) Balances do not include nonperforming loans held-for-sale included in other assets of \$327 million, \$188 million, \$93 million, \$73 million and \$94 million at March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007, respectively.
- (3) Balances do not include loans measured at fair value in accordance with SFAS 159. At March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007 there were no nonperforming loans or loans past due 90 days or more and still accruing interest measured at fair value in accordance with SFAS 159.
- (4) Balances do not include loans held-for-sale past due 90 days or more and still accruing interest included in other assets of \$69 million, \$79 million and \$8 million at March 31, 2008, December 31, 2007 and September 30, 2007, respectively.
- (5) Ratios do not include loans measured at fair value in accordance with SFAS 159 of \$5.1 billion, \$4.6 billion, \$4.5 billion, \$3.6 billion and \$3.9 billion at March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007, respectively.
- (6) Criticized exposure and ratios exclude assets held-for-sale and exposure measured at fair value in accordance with SFAS 159. Including assets held-for-sale and commercial loans measured at fair value, the ratios would have been 6.12 percent, 4.77 percent, 3.65 percent, 2.25 percent and 2.41 percent at March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007, respectively.

 $Loans\ are\ classified\ as\ domestic\ or\ for eign\ based\ upon\ the\ domicile\ of\ the\ borrower.$ 

Certain prior period amounts have been reclassified to conform to current period presentation.

(Dollars in millions)

	First		Fou	Fourth Third		rd	Sec	ond	Fir	st
		ırter	Quarter Quarter					Quarter		
	20	08	2007		2007		2007		200	
Held Basis	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Residential mortgage	\$ 66	0.10%	\$ 27	0.04%	\$ 13	0.02%	\$ 11	0.02%	\$ 6	0.01%
Credit card - domestic	847	5.39	738	4.87	712	4.91	807	5.76	806	5.66
Credit card - foreign	109	2.87	108	2.99	96	3.19	86	2.88	88	3.22
Home equity	496	1.71	179	0.63	50	0.20	28	0.12	17	0.08
Direct/Indirect consumer	555	2.83	456	2.40	353	1.91	285	1.67	279	1.77
Other consumer	86	9.15	96	9.75	78	7.64	56	5.44	48	3.95
Total consumer	2,159	1.58	1,604	1.17	1,302	0.99	1,273	1.03	1,244	1.06
Commercial - domestic (3)	82	0.17	64	0.13	11	0.03	29	0.08	24	0.06
Commercial real estate	107	0.70	17	0.12	28	0.28	(1)	(0.01)	3	0.03
Commercial lease financing	15	0.27	17	0.31	(3)	(0.07)	(11)	(0.21)	(1)	(0.03)
Commercial - foreign	<u>(7)</u>	(0.10)	2	0.03	(4)	(0.06)	6	0.10	(3)	(0.05)
	197	0.26	100	0.13	32	0.05	23	0.04	23	0.04
Small business commercial - domestic	359	7.21	281	5.82	239	5.38	199	4.80	160	4.20
Total commercial	556	0.69	381	0.47	271	0.42	222	0.37	183	0.31
Total net charge-offs	\$ 2,715	1.25	\$ 1,985	0.91	\$ 1,573	0.80	\$ 1,495	0.81	\$ 1,427	0.81
By Business Segment										
Global Consumer and Small Business Banking (4)	\$ 3,686	4.08%	\$ 3,033	3.40%	\$ 2,687	3.21%	\$ 2,662	3.37%	\$ 2,433	3.20%
Global Corporate and Investment Banking	329	0.41	214	0.26	114	0.17	74	0.12	102	0.17
Global Wealth and Investment Management	52	0.24	28	0.13	16	0.08	4	0.03	18	0.11
All Other <sup>(4)</sup>	(1,352)	(5.32)	(1,290)	(4.83)	(1,244)	(4.74)	(1,245)	(4.94)	(1,126)	(4.95)
Total net charge-offs	\$ 2,715	1.25	\$ 1,985	0.91	\$ 1,573	0.80	\$ 1,495	0.81	\$ 1,427	0.81
Supplemental managed basis data										
Credit card - domestic	\$ 2,068	5.48%	\$ 1,816	4.90%	\$ 1,707	4.76%	\$ 1,786	5.17%	\$ 1,651	4.80%
Credit card - foreign	304	3.84	322	4.06	317	4.24	313	4.31	302	4.37
Total credit card managed net losses	\$ 2,372	5.19	\$ 2,138	4.75	\$ 2,024	4.67	\$ 2,099	5.02	\$ 1,953	4.73
Total commercial	556	0.69	381	0.47	271	0.42	222	0.37	183	0.31
Total managed losses	4,140	1.69	3,306	1.34	2,839	1.27	2,766	1.31	2,572	1.26

- Net charge-offloss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases measured at historical cost during the period for each loan
- and tease cutegory.

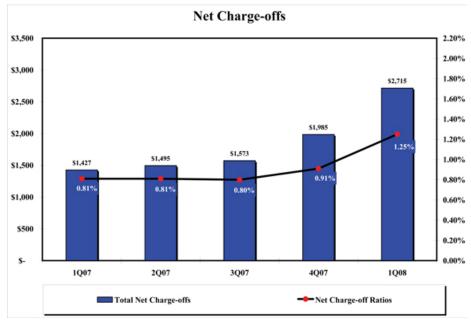
  Net charge-offs include the impact of SOP 03-3 which decreased net charge-offs on residential mortgage \$2 million, home equity \$3 million, commercial domestic \$6 million and commercial real estate \$8 million for the quarter ended March 31, 2008; and on residential mortgage \$2 million, home equity \$8 million, direct/indirect consumer \$2 million, commercial domestic \$34 million, commercial real estate \$27 million and commercial lease financing \$2 million for the quarter ended December 31, 2007. The impact of SOP 03-3 was not material for the quarters ended September 30, 2007, June 30, 2007 and March 31, 2007. Refer to Exhibit A on page 39 for a reconciliation of net charge-offs and net charge-off ratios to the net charge-offs and net charge-off ratios excluding the impact of SOP 03-3.

Excludes small business commercial - domestic loans.

Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services. The securitization offset is included within All Other.

Loans are classified as domestic or foreign based upon the domicile of the borrower.

Certain prior period amounts have been reclassified to conform to current period presentation.



## Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

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Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding measured at historical cost for each loan and lease category. Ratios do not include certain commercial loans measured at fair value in accordance with SFAS 159. Loans measured at fair value in accordance with SFAS 159. Loans measured at fair value include commercial - domestic loans of \$3.9 billion, \$3.5 billion and \$2.7 billion, commercial - foreign loans of \$949 million, \$790 million (1) and \$932 million, and commercial real estate loans of \$240 million, \$304 million and \$179 million at March 31, 2008, December 31, 2007 and March 31, 2007.
Includes allowance for small business commercial - domestic loans of \$2.0 billion, \$1.4 billion and \$681 million at March 31, 2008, December 31, 2007 and March 31, 2007.
Includes allowance for loan and lease losses for impaired commercial loans of \$242 million, \$123 million and \$57 million at March 31, 2008, December 31, 2007 and March 31, 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Exhibit A: Non-GAAP Reconciliations

#### **Bank of America Corporation and Subsidiaries**

#### Global Consumer and Small Business Banking - Reconciliation

		First (	Quarter 2008		1	Fourt	h Quarter 2007	,	
	Managed		uritization	Held	Managed	Se	curitization	Held	
	Basis (1)	I	mpact (2)	Basis	Basis (1)	I	Impact (2)	Basis	
Net interest income (3)	\$ 7,684	\$	(2,055)	\$ 5,629	\$ 7,462	\$	(2,071)	\$ 5,3	91
Noninterest income:									
Card income	2,725		704	3,429	2,625		828	3,4	53
Service charges	1,566		_	1,566	1,624		_	1,6	
Mortgage banking income	656		_	656	490		_		90
All other income	675		(65)	610	374		(67)	3	)7
Total noninterest income	5,622		639	6,261	5,113		761	5,8	74
Total revenue, net of interest expense	13,306		(1,416)	11,890	12,575		(1,310)	11,2	55
Provision for credit losses	6,452		(1,416)	5,036	4,303		(1,310)	2,9	93
Noninterest expense	5,139			5,139	5,495			5,4	95
Income before income taxes	1,715		_	1,715	2,777		_	2,7	77
Income tax expense (3)	625		_	625	868		_	8	58
Net income	\$ 1,090	\$	_	\$ 1,090	\$ 1,909	\$	_	\$ 1,9	)9
Balance sheet									_
Average - total loans and leases	\$ 363,001	\$	(105,176)	\$257,825	\$353,672	\$	(105,091)	\$ 248,5	31
Period end - total loans and leases	364,279		(107,847)	256,432	359,952		(102,967)	256,9	35
		Third	Quarter 2007		5	Secon	d Quarter 200	7	

		Third Quarter 2007		1	7	
	Managed Basis (1)	Securitization Impact (2)	Held Basis	Managed Basis (1)	Securitization Impact (2)	Held Basis
Net interest income (3)	\$ 7,252	\$ (2,085)	\$ 5,167	\$ 7,109	\$ (1,981)	\$ 5,128
Noninterest income:						
Card income	2,587	896	3,483	2,596	793	3,389
Service charges	1,519	_	1,519	1,488	_	1,488
Mortgage banking income	244	_	244	297	_	297
All other income	371	(70)	301	331	(74)	257
Total noninterest income	4,721	826	5,547	4,712	719	5,431
Total revenue, net of interest expense	11,973	(1,259)	10,714	11,821	(1,262)	10,559
Provision for credit losses	3,121	(1,259)	1,862	3,094	(1,262)	1,832
Noninterest expense	4,962		4,962	4,902		4,902
Income before income taxes	3,890	_	3,890	3,825	_	3,825
Income tax expense (3)	1,440		1,440	1,398		1,398
Net income	\$ 2,450	<u> </u>	\$ 2,450	\$ 2,427	<u>\$</u>	\$ 2,427
Balance sheet						
Average—total loans and leases	\$ 331,656	\$ (104,317)	\$227,339	\$317,246	\$ (101,905)	\$ 215,341
Period end—total loans and leases	337,783	(103,542)	234,241	324,452	(102,752)	221,700

	Managed Basis (1)	Securitiza Impact		Held Basis
Net interest income <sup>(3)</sup>	\$ 7,004	\$ (1	,890)	\$ 5,114
Noninterest income:				
Card income	2,381		839	3,220
Service charges	1,377		_	1,377
Mortgage banking income	302		_	302
All other income	267		(77)	190
Total noninterest income	4,327		762	5,089
Total revenue, net of interest expense	11,331	(1	,128)	10,203
Provision for credit losses	2,411	(1	,128)	1,283
Noninterest expense	4,675		_	4,675
Income before income taxes	4,245		_	4,245
Income tax expense (3)	1,573		_	1,573
Net income	\$ 2,672	\$	_	\$ 2,672
Balance sheet				
Average—total loans and leases	\$ 308,105	\$ (101	,776)	\$ 206,329
Period end—total loans and leases	309,992	(102	,363)	207,629

- Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
- The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the busin
- Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

The Corporation reports its Global Consumer and Small Business Banking's results, specifically Card Services, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management evaluates the results of Global Consumer and Small Business Banking. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualified special purpose entity which is excluded from the Corporation's Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States (GAAP).

The performance of the managed portfolio is important in understanding Global Consumer and Small Business Banking's and Card Services' results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. Global Consumer and Small Business Banking's managed income statement line items differ from a held basis reported as follows:

- Managed net interest income includes Global Consumer and Small Business Banking's net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income includes Global Consumer and Small Business Banking's noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income as management continues to manage this impact within Global Consumer and Small Business Banking .
- Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

First Quarter 2007

(Dollars in millions)

		First Quarter 2008			Fourth Quarter 2007			
	Reported Basis (1)	Securitization Offset (2)	As Adjusted	Reported Basis (1)	Securitization Offset (2)	As Adjusted		
Net interest income (3)	\$ (1,990)	\$ 2,055	\$ 65	\$ (2,071)	\$ 2,071	s —		
Noninterest income:								
Card income	664	(704)	(40)	680	(828)	(148)		
Equity investment income	268	_	268	278	_	278		
Gains on sales of debt securities	220	_	220	110	_	110		
All other income (loss)	(255)	65	(190)	755	67	822		
Total noninterest income	897	(639)	258	1,823	(761)	1,062		
Total revenue, net of interest expense	(1,093)	1,416	323	(248)	1,310	1,062		
Provision for credit losses	(1,208)	1,416	208	(1,295)	1,310	15		
Merger and restructuring charges	170	_	170	140	_	140		
All other noninterest expense	109		109	12		12		
Income (loss) before income taxes	(164)	_	(164)	895	_	895		
Income tax expense (3)	59		59	105		105		
Net income (loss)	\$ (223)	<u> </u>	\$ (223)	\$ 790	<u> </u>	\$ 790		
Balance sheet								
Average - total loans and leases	\$102,285	\$105,176	\$207,461	\$105,917	\$105,091	\$211,008		
Period end - total loans and leases	96,516	107,847	204,363	107,618	102,967	210,585		
		Third Quarter 2007		Second Quarter 2007				
	Reported	Securitization		Reported	Securitization			
	Basis (1)	Offset (2)	As Adjusted	Basis (1)	Offset (2)	As Adjusted		
Net interest income (3)	\$ (2,003)	\$ 2,085	\$ 82	\$ (1,900)	\$ 1,981	\$ 81		
Noninterest income:								
Card income	739	(896)	(157)	676	(793)	(117)		
Equity investment income	852	_	852	1,719	_	1,719		
Gains on sales of debt securities	7	_	7	2	_	2		
All other income (loss)	(220)	70	(150)	(145)	74	(71)		
Total noninterest income	1,378	(826)	552	2,252	(719)	1,533		
Total revenue, net of interest expense	(625)	1,259	634	352	1,262	1,614		
Provision for credit losses	(1,289)	1,259	(30)	(1,313)	1,262	(51)		
Merger and restructuring charges	84	_	84	75	_	75		
All other noninterest expense	(235)		(235)	(53)		(53)		

815

205

610

\$104,317 103,542

\$104,061 102,003

815

205

610

\$208,378 205,545

579

\$101,905

102,752

1,643

\$ 1,064

\$101,096

107,429

		First Quarter 200	7
	Reporte Basis <sup>(1</sup>		As Adjusted
Jet interest income (3)	\$(1,752	2) \$ 1,890	\$ 138
Noninterest income:			
Card income	72		(118)
Equity investment income	89	D6 —	896
Gains on sales of debt securities	6		61
All other income	4	16 77	123
Total noninterest income	1,72	(762)	962
Total revenue, net of interest expense	(2	28) 1,128	1,100
Provision for credit losses	(1,31	4) 1,128	(186)
Merger and restructuring charges	11		111
All other noninterest expense	40	<u> </u>	406
Income before income taxes	76	· · · · · · · · · · · · · · · · · · ·	769
Income tax expense (3)	15	<u> </u>	154
Net income	\$ 61	<u> </u>	\$ 615
Balance sheet			
Average - total loans and leases	\$92,20	0 \$101,776	\$193,976
Period end - total loans and leases	97,08	102,363	199,448

Provision for credit losses represents provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

Income before income taxes

Average - total loans and leases

Period end - total loans and leases

Income tax expense (3)

Balance sheet

Net income

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

579

1,643

\$ 1,064

\$203,001

210,181

The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

Fully taxable-equivalent basis

#### Exhibit A: Non-GAAP Reconciliations - continued

## Reconciliation of Net Charge-offs and Net Charge-off Ratios to Net Charge-offs and Net Charge-off Ratios Excluding the Impact of SOP 03-43-2)

## Net Charge-offs and Net Charge-off Ratios As Reported

	First Qu	First Quarter 2008 Fourth Quarter		uarter 2007
(Dollars in millions)	Amount	Percent	Amount	Percent
Residential mortgage	\$ 66	0.10%	\$ 27	0.049
Credit card - domestic	847	5.39	738	4.87
Credit card - foreign	109	2.87	108	2.99
Home equity	496	1.71	179	0.63
Direct/Indirect consumer	555	2.83	456	2.40
Other consumer	86	9.15	96	9.75
Total consumer	2,159	1.58	1,604	1.17
Commercial - domestic	82	0.17	64	0.13
Commercial real estate	107	0.70	17	0.12
Commercial lease financing	15	0.27	17	0.31
Commercial - foreign	(7)	(0.10)	2	0.03
	197	0.26	100	0.13
Small business commercial - domestic	359	7.21	281	5.82
Total commercial	556	0.69	381	0.47
Total net charge-offs	\$2,715	1.25	\$1,985	0.91
Impact of SOP 03-3				
Residential mortgage	\$ 2		\$ 2	
Credit card - domestic	_		_	
Credit card - foreign	_		_	
Home equity	3		8	
Direct/Indirect consumer	_		2	
Other consumer				
Total consumer	5		12	
Commercial - domestic	6		34	
Commercial real estate	8		27	
Commercial lease financing	_		2	
Commercial - foreign				
	14		63	
Small business commercial - domestic	<u> </u>			
Total commercial	14		63	
Total net charge-offs	\$ 19		\$75	
Net Charge-offs and Net Charge-off Ratios Excluding the Impact of SOP 03-3				
Residential mortgage	\$ 68	0.10%	\$ 29	0.04

Residential mortgage	\$ 68	0.10%	\$ 29	0.04%
Credit card - domestic	847	5.39	738	4.87
Credit card - foreign	109	2.87	108	2.99
Home equity	499	1.72	187	0.66
Direct/Indirect consumer	555	2.83	458	2.41
Other consumer	86	9.15	96	9.75
Total consumer	2,164	1.59	1,616	1.18
Commercial - domestic	88	0.19	98	0.20
Commercial real estate	115	0.75	44	0.30
Commercial lease financing	15	0.27	19	0.34
Commercial - foreign	(7)	(0.10)	2	0.03
	211	0.28	163	0.22
Small business commercial - domestic	359	7.21	281	5.82
Total commercial	570	0.71	444	0.55
Total net charge-offs	\$2,734	1.26	\$2,060	0.95

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases measured at historical cost during the period for each loan category. The impact of SOP 03-3 on average outstanding loans and leases for the three months ended March 31, 2008 and December 31, 2007 was not material.

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> The impact of SOP 03-3 was not material for the three months ended March 31, 2007, June 30, 2007 and September 30, 2007.

# Appendix: Selected Slides from the First Quarter 2008 Earnings Release Presentation

This information is preliminary and based on company data available at the time of the presentation.

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# **Key Capital Markets Risk Exposures**

(\$ in millions)	Exposures			s
	3/31	/2008	12	/31/2007
Leveraged lending related: Unfunded Commitments Funded Commitments Net Writedown	\$	3,893 9,550 (439)	\$	12,207 6,085 (41)
CMBS related:     Unfunded Commitments     Funded Commitments     Net Writedown	1	784 1,144 (191)		2,217 13,583 (134)
Super Senior CDO and other subprime related: Super senior subprime, net of insurance Super senior nonsubprime, net of insurance Subprime related warehouse and trading Net Writedown		5,935 3,350 472 (1,465)		8,176 3,454 593 (5,281)



# **Other Capital Markets Positions**

(\$		

Leverage Lending Related				
	U	nfunded	F	unded
Exposures 12/31/07	\$	12,207	\$	6,085
New		3,349		3,849
Syndicated		(6,195)		(449)
Funded and not syndicated		(3,838)		-
Terminations and other		(1,630)		65
Exposures 3/31/08	\$	3,893	\$	9,550
Net writedowns	\$	4	\$	(443)
CMBS Related				
	U	nfunded	F	unded
Exposures 12/31/07	\$	2,217	\$	13,583
Funded/Originated		(1,249)		1,162
Sales/Paydowns/Rate Lock Unwinds		(184)		(3,376)
Q1 Transfer In/Change in Unrealized	_		_	(225)
Exposures 3/31/08	\$	784	\$	11,144
Net writedowns	s		s	(191)

## 1Q08 Highlights:

## Leveraged Lending

- Unfunded commitments dropped \$8.3 billion from 12/31/07 while the funded positions increased \$3.5 billion. Total market exposure decreased \$4.8 billion to \$13.4 billion.
- Writedowns, net of fees, in 1Q08 were \$439 million.
- Sold roughly \$1.3 billion after quarter-end slightly above marks

#### **CMBS**

- Funded exposures declined \$2.4 billion to \$11.1 billion.
  - \$8.7 billion is primarily related to floating rate acquisition related financings
  - Remainder is primarily fixed-rate conduit type product
- Writedowns, net of hedge gains, in 1Q08 were \$191 million.



# **Consumer Asset Quality Key Indicators**

		Credit	C	ırd	(Held)			Hom	e E	qu	ity	_	Re	sidenti	al I	Mort	tgage			0	the	r				Total	Co	nsur	mer	
	=	1Q08	_	_	4Q07	_	_	1Q08	-	_	4Q07		_	1Q08	-	40	207		_	1Q08	-		4Q07		_	1Q08	_	4	Q07	_
Loans EOP	\$	75,91	1	s	80,72	4	5	\$118,381		\$1	14,820		\$2	66,145		\$27	4,949		\$	84,192		\$	80,708		\$5	44,629		\$5	51,201	1
Loans Avg		78,51	8		74,39	2		116,562		1	12,369		2	70,541		27	7,058			82,754			79,344		5	48,375		54	43,163	3
Net charge-offs	\$	95	6	s	84	6	,	\$ 496		s	179		\$	66		\$	27		\$	641		s	552		\$	2,159		\$	1,604	1
% of avg loans		4.9	9	6	4.5	1 9	%	1.71	%		0.63	%		0.10	%		0.04	%		3.11	%		2.76	%		1.58	%		1.17	/ 9
90 Performing DPD	\$	2,05	6	\$	2,12	7		N/A			N/A		\$	248		\$	237		\$	863		\$	749		\$	3,167		\$	3,113	3
% of Loans		2.7	1 %	6	2.6	3 9	%	N/A			N/A			0.09	%		0.09	%		1.03	%		0.93	%		0.58	%		0.56	, ,
Nonperforming loans		N/			N	Α	5	1,786		\$	1,340		\$	2,576		\$	1,999		\$	97		s	103		\$	4,459		\$	3,442	
% of Loans		N/	Α		N	Α		1.51	%		1.17	%		0.97	%		0.73	%		0.12	%		0.13	%		0.82	%		0.62	! !
Allowance for loan losses	\$	3,65	4	\$	3,36			\$ 2,549		\$	963		\$	394		\$	207		\$	2,647		\$	2,228		\$	9,244		\$	6,758	
% of Loans		4.8	1 %	6	4.1	6 9	%	2.15	%		0.84	%		0.15	%		0.08	%		3.14	%		2.76	%		1.70	%		1.23	1 9
Avg. refreshed (C)LTV		N/	Α		N	Α		74			70			62			61			N/A			N/A			N/A			N/A	ā,
90%+ refreshed (C)LTV		N/	Α		N	Α		26			21			10			8			N/A			N/A			N/A	L		N/A	Ą.
Avg. refreshed FICO <sup>2</sup>		68	5		68	8		718			722			733			737			N/A			N/A			N/A			N/A	A,
% below 620 FICO 2		- 1	3 9		- 1	5 9	v.	10	%		8	%		6	%		-	%		N/A			N/A			N/A			N/A	٨

<sup>&</sup>lt;sup>1</sup> Other primarily consists of the following portfolios of loans: Unsecured lending, dealer financial services, marine and RV



<sup>&</sup>lt;sup>2</sup> Credit card shown on a managed, domestic basis.

# **Concentrations in Housing Depressed States Driving Home Equity Losses**

- · California and Florida, franchise originated, combined represent:
  - 39% of the portfolio balance
  - 46% of delinquencies
  - 51% of charge-offs
- California, Florida, Nevada, Arizona and Virginia have experienced a disproportionately higher share of charge-offs and delinquencies relative to share of portfolio balance.

State Franchise Originated	EOP Balances	% of Total Portfolio	30day+ performing as a % of Loans	Nonperforming loans as a % of Loans	% of Total Net Charge-offs	Charge-offs as a % of Loans	Refreshed CLTV	Current FICO
CA	\$ 30,534	26 %						
FL	15,775	13	1.72	2.06	17	2.06	79	708
NJ	7,781	7	0.96	1.07	2	0.68	61	722
NY	7,488	6	1.49	1.48	2	0.66	60	711
MA	5,138	4	0.82	0.83	2	0.73	63	728
VA	3,785	3	1.31	1.42	4	2.23	80	718
MD	3,741	3	1.00	0.87	1	0.60	72	718
AZ	3,626	3	1.37	1.21	4	1.91	81	718
NV	1,950	2	1.83	2.45	3	3.03	83	710
Total franchise originated	114,342	97	1.26	1.36	80	1.41	73	718
Non-franchise originated	4,039	3	3.51	5.66	20	9.66	101	685
Total Home Equity	\$118,381	100	1.33	1.51	100	1.71	74	718



# Origination Period and CLTV are Major Loss Determinants for Home Equity

(Dollars in millions)

# Portfolio Vintage Analysis

	End	ing Balance	Q1	Losses	Q1 Loss Rate	
>= 2004	\$	28,050	\$	32	0.45	%
2005		21,750		84	1.54	
2006		33,530		301	3.57	>
2007		30,066		79	1.08	
2008		4,985			-	
Total amount	\$	118,381	\$	496	1.71	

 60% of 1Q08 losses came from 2006 originations

(\$ in millions)

# Portfolio Refreshed Cumulative Loan to Value

	Portfolio mix	% of NPLs	% of losses	
< = 80%	56 %	28 %	9	%
80% - 90%	17	10	9	
> 90%	26	54	82	
Other	1	8	-	
Total amount	\$ 118,381	\$ 1,786	\$ 496	

 82% of 1Q08 losses came from loans with greater than 90% refreshed cumulative loan to value



# Commercial Asset Quality Key Indicators 1

(\$ in millions)																					
		Comr	norci	2		Comme	rcial state			Small	Rueis			Commer				Total Co		arcial	
	$\equiv$	1Q08		4Q07		1Q08	state	4Q07	=	1Q08		4Q07	=	1Q08		4Q07	- :	1Q08		4Q07	_
Loans EOP	\$2	19,190	\$	217,049		\$ 62,739	ş	61,298		20,123	s	19,624		\$ 22,132		\$ 22,582		\$324,184	ş	320,553	
Loans Avg	2	18,490		219,668		61,890		59,486		20,003		19,144		22,227		22,239		322,610		320,537	
Net charge-offs	\$	75	\$	66		\$ 107	\$	17		359	s	281		\$ 15		\$ 17		\$ 556	\$	381	
% of avg loans		0.14	%	0.12	%	0.70	%	0.12	%	7.21	%	5.82	%	0.27	%	0.31	%	0.69	%	0.47	%
90 Performing DPD	\$	191	\$	135		\$ 223	\$	36		547	s	427		\$ 32		\$ 25		\$ 993	\$	623	
% of Loans		0.09	%	0.06	%	0.36	%	0.06	%	2.72	%	2.18	%	0.14	%	0.11	%	0.31	%	0.19	%
Nonperforming loans	\$	1,050	\$	879		\$ 1,627	\$	1,099	5	153	s	144		\$ 44		\$ 33		\$ 2,874	\$	2,155	
% of Loans		0.48	%	0.40	%	2.59	%	1.79	%	0.76	%	0.73	%	0.20	%	0.15	%	0.89	%	0.67	%
Allowance for loan losses	\$	2,180	\$	2,152		\$ 1,206	\$	1,083		2,034	s	1,377		\$ 227		\$ 218		\$ 5,647	\$	4,830	,
% of Loans		0.99	%	0.99	%	1.92	%	1.77	%	10.11	%	7.02	%	1.03	%	0.97	%	1.74	%	1.51	%
Criticized Utilized Exposure	3 s	11,875	s	9,297		\$ 9,208	s	6.825		1,003	s	837	,	\$ 647		\$ 594		\$ 22,733	ş	17,553	
% of Total Exposure		3.60	%	2.98	%	13.36	%	10.35	%	4.96	%	4.25	%	2.92	%	2.63	%	5.15	%	4.17	%

- Homebuilder utilized balances at 3/31/08, included in commercial real estate, were fairly flat with 4Q07 at \$14 billion. These utilized balances are included in total binding exposure which was \$21 billion.
  - Criticized utilized exposure increased \$1.3 billion, which now represents roughly half of the portfolio
  - NPAs rose \$500 million to \$1.3 billion
  - 1Q08 charge-offs of \$107 million were driven by one large charge-off which made up half of the losses in the quarter
- <sup>1</sup> Does not include certain commercial loans measured at fair value in accordance with SFAS 159.
- <sup>2</sup> Includes Commercial Domestic and Commercial Foreign.
- Excludes Assets Held for Sale.

