#### SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

#### FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 16, 2009

### **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State of Incorporation)

1-6523 (Commission File Number)

56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

 $\begin{tabular}{ll} Not \ Applicable \\ (Former name or former address, if changed since last report) \end{tabular}$ 

Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 16, 2009, Bank of America Corporation (the "Registrant") announced financial results for the fourth quarter and year ended December 31, 2008, reporting a fourth quarter net loss of \$1.79 billion and diluted loss per common share of \$0.48 and for the year net income of \$4.01 billion and diluted earnings per common share of \$0.55. A copy of the press release announcing the Registrant's results for the fourth quarter and year ended December 31, 2008 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

#### ITEM 7.01. REGULATION FD DISCLOSURE.

On January 16, 2009, the Registrant held an investor conference call and webcast to disclose financial results for the fourth quarter and year ended December 31, 2008. The Supplemental Information package for use during this conference call is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of December 31, 2008, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the preceding paragraph, as well as Exhibit 99.2 referenced therein, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

#### ITEM 8.01. OTHER EVENTS.

On January 16, 2009, the Registrant announced financial results for the fourth quarter and year ended December 31, 2008, reporting a fourth quarter net loss of \$1.79 billion and diluted loss per common share of \$0.48 and for the year net income of \$4.01 billion and diluted earnings per common share of \$0.55. A copy of the press release announcing the Registrant's results for the fourth quarter and year ended December 31, 2008 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

The following exhibits are filed herewith:

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	Press Release dated January 16, 2009 with respect to the Registrant's financial results for the fourth quarter and year ended December 31, 2008
99.2	Supplemental Information prepared for use on January 16, 2009 in connection with financial results for the fourth quarter and year ended December 31, 2008

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### BANK OF AMERICA CORPORATION

By: /s/ Craig R. Rosato

Craig R. Rosato Chief Accounting Officer

Dated: January 16, 2009

#### INDEX TO EXHIBITS

# EXHIBIT NO. DESCRIPTION OF EXHIBIT 99.1 Press Release dated January 16, 2009 with respect to the Registrant's financial results for the fourth quarter and year ended December 31, 2008 99.2 Supplemental Information prepared for use on January 16, 2009 in connection with financial results for the fourth quarter and year ended December 31, 2008



January 16, 2009

Investors May Contact: Kevin Stitt, Bank of America, 704.386.5667 Lee McEntire, Bank of America, 704.388.6780 Grace Yoon, Bank of America, 212.449.7323

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#### Bank of America Earns \$4 Billion in 2008

Fourth-Quarter Net Loss of \$1.79 Billion

Extends \$115 Billion in New Credit in Fourth Quarter

\$15.31 Billion Fourth-Quarter Net Loss at Merrill Lynch

U.S. Invests \$20 Billion in Bank of America; Also Provides Insurance for \$118 Billion in Exposure

Quarterly Dividend Reduced to \$.01

CHARLOTTE — Bank of America Corporation today reported full-year 2008 profit of \$4.01 billion compared with net income of \$14.98 billion a year earlier.

Earnings after preferred dividends and available to common shareholders were \$2.56 billion, or \$0.55 per diluted share, down from \$14.80 billion, or \$3.30 per share

In the fourth quarter of 2008, the company had a net loss of \$1.79 billion compared with net income of \$268 million a year earlier. The net loss applicable to common shareholders was \$2.39 billion, or \$0.48 per diluted share, down from net income of \$215 million, or \$0.05 per share, in the same period in 2007. Results include Countrywide Financial, which Bank of America purchased on July 1, but not Merrill Lynch & Co., Inc., which was acquired on January 1, 2009.

Fourth quarter results were driven by escalating credit costs, including additions to reserves, and significant writedowns and trading losses in the capital markets businesses. These actions reflect the deepening economic recession and extremely challenging financial environment, both of which significantly intensified in the last three months of 2008.

Global Consumer and Small Business Banking and Global Wealth and Investment Management were profitable, paced by Bank of America's successful and expanding deposit business. Negative results in Capital Markets and Advisory Services masked the profitability in Business Lending and Treasury Services within Global Corporate and Investment Banking.

Bank of America ended 2008 with a Tier 1 capital ratio of 9.15 percent.

Merrill Lynch preliminary results indicate a fourth-quarter net loss of \$15.31 billion, or \$9.62 per diluted share, driven by severe capital markets dislocations. (See the *Transition Update* section of this news release and supplemental earnings information provided on investor.bankofamerica.com for further details.)

In view of the continuing severe conditions in the markets and economy, the U.S. government agreed to assist in the Merrill acquisition by making a further investment in Bank of America of \$20 billion in preferred stock carrying an 8 percent dividend rate.

In addition, the government has agreed to provide protection against further losses on \$118 billion in selected capital markets exposure, primarily from the former Merrill Lynch portfolio. Under the agreement, Bank of America would cover the first \$10 billion in losses and the government would cover 90 percent of any subsequent losses. Bank of America would pay a premium of 3.4 percent of those assets for this program.

On a pro forma basis this would boost the company's Tier 1 capital ratio to approximately 10.70 percent.

In light of continuing severe economic and financial market conditions, the Bank of America Board of Directors has declared a first quarter dividend of \$.01 per share payable March 27, 2009 to shareholders of record as of March 6, 2009.

Combined, these actions strengthen Bank of America and will allow the company to continue business levels that both support the U.S. economy and create future value for shareholders.

Bank of America extended more than \$115 billion in new credit in the fourth quarter. It is increasing staff in its mortgage unit to meet a surge in demand that began late in December as mortgage rates fell. The company continues to prudently extend credit to commercial and consumer borrowers throughout its product line.

#### **Customer Highlights**

- Of the more than \$115 billion in new credit extended during the quarter, about \$49 billion was in commercial non-real estate; \$45 billion was in mortgages; nearly \$8 billion was in domestic card and unsecured consumer loans; nearly \$7 billion was in commercial real estate; more than \$5 billion was in home equity products; and approximately \$2 billion was in consumer Dealer Financial Services.
- During the fourth quarter, Small Business Banking extended nearly \$1 billion in new credit to over 47,000 new customers.
- Mortgages made to low- and moderate-income borrowers and areas totaled \$11.3 billion in the fourth quarter, serving more than 77,000 borrowers.
- To help homeowners avoid foreclosure, Bank of America and Countrywide modified approximately 230,000 home loans during 2008. This year the company embarked on a home loan modification program projected to modify over \$100 billion in loans to help keep up to 630,000 borrowers in their homes. The centerpiece of the program is a proactive loan modification process to provide relief to eligible borrowers who are seriously delinquent or are likely to become seriously delinquent as a result of loan features, such as rate resets or payment recasts. In some instances, innovative new approaches will be employed to include automatic streamlined loan modifications across certain classes of borrowers. The program utilizes an affordability equation to qualify borrowers for loan modifications at a targeted first year mortgage debt to income ratio of 34 percent.
- The company established a lending initiative group: senior officers meeting with the chief executive every week to evaluate how much Bank of America is lending, to whom, and what more can be done while remaining prudent and responsible. The company will report findings monthly.

#### Fourth Quarter 2008 Financial Summary

#### Revenue and Expense

Revenue net of interest expense on a fully taxable-equivalent basis rose 19 percent to \$15.98 billion from \$13.45 billion a year earlier.

Net interest income on a fully taxable-equivalent basis rose 37 percent to \$13.41 billion from \$9.82 billion in the fourth quarter of 2007 on higher market based income, the favorable rate environment, loan growth and the acquisition of Countrywide. The net interest yield improved 70 basis points to 3.31 percent.

Noninterest income declined 29 percent to \$2.57 billion from \$3.64 billion a year earlier. Mortgage banking income, gains on sales of debt securities, insurance premiums and service charges increased. The increases were more than offset by sales and trading losses in the Capital Markets and Advisory Services business.

Noninterest expense rose 5 percent to \$10.95 billion from a year earlier mainly because of the addition of Countrywide which was partially offset by lower personnel costs. Pretax merger and restructuring charges related to acquisitions were \$306 million compared with \$140 million a year earlier. Given the capital markets disruptions, the company's efficiency ratio remains above normal levels.

#### **Credit Quality**

Credit quality deteriorated further during the quarter as the recession worsened. Consumers continued to experience high levels of stress from declining home prices, rising unemployment and tighter credit conditions. These factors led to higher losses and an increase in delinquencies in all consumer portfolios.

Declining home values, a slowdown in consumer spending and continued turmoil in the global financial markets negatively impacted the commercial portfolios. Commercial losses increased during the quarter driven by higher broad-based losses in the non-real estate domestic portfolios, the homebuilder portfolio, and several large defaults by foreign financial services borrowers.

Nonperforming assets were \$18.23 billion or 1.96 percent of total loans, leases and foreclosed properties, compared with \$13.58 billion, or 1.45 percent, at September 30 and \$5.95 billion, or 0.68 percent, at December 31, 2007.

Total managed net losses were \$7.40 billion, or 2.84 percent, of total average managed loans and leases compared with \$6.11 billion, or 2.32 percent, in the third quarter and \$3.28 billion, or 1.34 percent, in the fourth quarter of 2007.

Net charge-offs were \$5.54 billion, or 2.36 percent of total average loans and leases compared with \$4.36 billion, or 1.84 percent, in the third quarter and \$1.99 billion, or 0.91 percent, in the fourth quarter of 2007.

The provision for credit losses was \$8.54 billion, up from \$6.45 billion in the third quarter and \$3.31 billion in the fourth quarter of 2007. The company added \$2.99 billion to the allowance for loan and lease losses during the quarter. The additions were across most consumer portfolios reflecting economic stress on consumers. Reserves were also increased on commercial portfolios.

#### **Capital Management**

Total shareholders' equity was \$177.05 billion at December 31. Period-end assets were \$1.82 trillion. The Tier 1 capital ratio was 9.15 percent, up from 7.55 percent at September 30, 2008. The Tier 1 ratio was 6.87 percent a year earlier.

Bank of America issued 455 million common shares for \$9.88 billion, \$15 billion of preferred stock issued to the U.S. Department of the Treasury, and did not repurchase any shares in the period. Period-end common shares issued and outstanding were 5.02 billion for the fourth quarter of 2008, 4.56 billion for the third quarter of 2008 and 4.44 billion in the year ago quarter. The company paid a cash dividend of \$0.32 per common share and recorded \$472 million in preferred dividends during the quarter. An additional \$131 million of preferred dividends were deducted in the calculation of net income applicable to common shareholders.

In January 2009, an additional \$10 billion of preferred stock (part of the original \$25 billion assigned to Bank of America and Merrill Lynch) was issued to the U.S. Department of the Treasury as part of the Troubled Asset Relief Program (TARP). The company also issued approximately 1.4 billion shares of common stock associated with the acquisition of Merrill Lynch.

#### **Full-Year 2008 Financial Summary**

#### Revenue and Expense

Revenue on a fully taxable-equivalent basis increased 8 percent to \$73.98 billion from \$68.58 billion a year earlier.

Net interest income on a fully taxable-equivalent basis increased to \$46.55 billion from \$36.19 billion in 2007 on higher market based income, consumer and commercial loan growth, the favorable rate environment and the addition of Countrywide and LaSalle. The net interest yield widened 38 basis points to 2.98 percent reflecting the more favorable interest rate environment and product mix.

Noninterest income fell 15 percent to \$27.42 billion from \$32.39 billion in 2007. Writedowns in the wake of market disruptions of \$10.47 billion reduced results. Higher mortgage banking income, service charges and insurance premiums along with an increase in gains on sales of debt securities partially offset the decline.

Noninterest expense increased 11 percent to \$41.53 billion from \$37.52 billion a year ago mainly due to the addition of Countrywide. The increase was partially offset by lower incentive compensation. Given the capital markets disruptions, the company's efficiency ratio remains above normal levels.

#### **Credit Quality**

Provision expense increased \$18.44 billion to \$26.83 billion in 2008 because of higher net charge-offs and additions to the reserve. The majority of the reserve additions were in the consumer and small business portfolios as the housing markets weakened and the economy slowed. Reserves on commercial portfolios were increased as the homebuilder and commercial domestic portfolios within Global Corporate and Investment Banking deteriorated.

Total managed net losses were \$22.90 billion during 2008, or 2.27 percent of total average managed loans and leases, compared with \$11.25 billion or 1.29 percent during the prior year. Net charge-offs totaled \$16.23 billion, or 1.79 percent of average loans and leases, compared with \$6.48 billion, or 0.84 percent in 2007. Portfolios directly tied to housing, including home equity, residential mortgage and homebuilders drove a significant portion of the increase. The weaker economy also drove higher levels of net losses across the Card Services portfolios as well as the commercial portfolios.

#### **Capital Management**

For 2008, Bank of America recorded \$10.26 billion in dividends to common shareholders and \$1.32 billion to preferred shareholders. The company also issued approximately 580 million common shares, including 455 million during the fourth quarter and 107 million related to the Countrywide acquisition. In addition, Bank of America obtained nearly \$35 billion in additional capital in connection with preferred stock issuances throughout the year.

#### 2008 Business Segment Results

#### Global Consumer and Small Business Banking<sup>1</sup>

(Dollars in millions)	2008		2007	
Total managed revenue, net of interest expense <sup>2</sup>	\$ 58,344		\$ 47,855	
Provision for credit losses <sup>3</sup>	26,841		12,920	
Noninterest expense	24,937		20,349	
Net income	4,234		9,362	
Efficiency ratio <sup>2</sup>	42.74	%	42.52	%
Return on average equity	5.78		14.81	
Managed loans <sup>4</sup>	\$350,264		\$294,030	
Deposits <sup>4</sup>	370,961		330,661	
	At 12/31/08		At 12/31/07	
Period ending deposits	\$393,165		\$346,908	

- Results shown on a managed basis. Managed basis assumes that loans that have been securitized were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. For more information and detailed reconciliation, please refer to the data pages supplied with this Press Release. Fully taxable-equivalent basis

  Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio

  Balances averaged for period

Global Consumer and Small Business Banking net income declined from a year ago as credit costs more than doubled. Expenses rose mostly on the addition of Countrywide.

Managed net revenue rose 22 percent due to the Countrywide acquisition and organic loan and deposit growth.

The provision for credit losses increased by \$13.92 billion to \$26.84 billion. Net losses increased \$8.38 billion to \$19.18 billion as housing market deterioration and weak economic conditions impacted most consumer portfolios. Loan loss reserve additions related to deterioration and increased delinquencies contributed to higher credit costs.

Deposits and Student Lending net income increased by 9 percent to \$6.21 billion, while net revenue increased 10 percent to \$20.65 billion as net interest income, service charges and debit card income all showed strong growth.

- Card Services net income fell 85 percent to \$521 million as credit costs rose. Managed net revenue grew 12 percent to \$28.43 billion as higher average loan balances increased net interest income.
- Mortgage, Home Equity and Insurance Services reported a net loss of \$2.50 billion as home equity credit costs rose. Higher noninterest expense was offset by increases in mortgage banking income, net interest income and insurance premiums. Expense and revenue increases are due to the addition of Countrywide.

Fourth quarter net income for Global Consumer and Small Business Banking declined 56 percent to \$835 million from a year earlier. The provision for credit losses rose 77 percent as the economy weakened, and expenses rose 28 percent due to the addition of Countrywide. Net revenue increased 26 percent to \$15.91 billion on higher net interest income, mortgage banking income and insurance premiums related to the addition of Countrywide and organic loan and deposit growth.

#### **Global Corporate and Investment Banking**

(Dollars in millions)	2008		2007	
Total revenue, net of interest expense <sup>1</sup>	\$ 13,440	!	\$ 13,651	
Provision for credit losses	3,080		658	
Noninterest expense	10,381		12,198	
Net income (loss)	(14)		510	
Efficiency ratio 1	77.24	%	89.36 %	6
Return on average equity	(0.02)		1.12	
Loans and leases <sup>2</sup>	\$337,352		\$274,725	
Trading-related assets <sup>2</sup>	341,544		362,195	
Deposits <sup>2</sup>	239,097		219,891	
Fully taxable-equivalent basis Balances averaged for period				

Global Corporate and Investment Banking had a net loss of \$14 million on significant writedowns, higher credit costs and lower net revenue. A 48 percent increase in net interest income and higher service charges and investment banking income were more than offset by market disruption charges of \$10.47 billion, which were \$6.45 billion a year earlier. Included in those charges were CDO-related writedowns of \$4.78 billion, down from \$5.65 billion during 2007, and leveraged-loan writedowns of \$1.08 billion, compared with \$196 million a year earlier.

The provision for credit losses increased \$2.42 billion to \$3.08 billion. Net charge-offs rose from low 2007 levels and with the exception of homebuilders were across a broad range of borrowers and industries. Reserves were increased due to deterioration in the homebuilder, commercial domestic and dealer-related portfolios.

- Business Lending net income decreased 14 percent to \$1.72 billion as strong revenue growth and lower expenses were offset by higher credit costs. Net revenue increased 29 percent to \$7.82 billion on organic and merger-related average loan growth of more than \$62 billion.
- Capital Markets and Advisory Services recorded a net loss of \$4.95 billion compared with a net loss of \$3.39 billion a year earlier. Net revenue losses of \$3.02 billion, were lower compared with net revenue of \$549 million a year earlier, driven by writedowns associated with credit-related positions including CDO-related investments and auction rate securities.

• Treasury Services net income increased 28 percent to \$2.73 billion as net revenue grew 10 percent to \$7.78 billion. Net revenue increased as favorable pricing and increased volume drove deposits and service charges higher. Both revenue and expenses were favorably impacted by the Visa IPO.

Global Corporate and Investment Banking reported a net loss of \$2.44 billion for the quarter, compared with a net loss of \$2.77 billion last year. The net loss narrowed on lower market disruption losses, higher net interest income due to lower short term rates, wider spreads and increased customer balances, and investment banking income, offset by higher credit costs.

Capital Markets and Advisory Services had negative net revenue of \$4.64 billion in the period.

Market disruption-related impacts of \$4.61 billion in the quarter include:

- Total CDO-related losses of \$1.72 billion.
- Writedowns of commercial mortgage-backed securities and related transactions of \$853 million.
- Leveraged lending related writedowns of \$429 million.
- · Writedowns on auction rate securities of \$353 million.

#### Global Wealth and Investment Management

(Dollars in millions)	2008	2007
Total revenue, net of interest expense <sup>1</sup>	\$ 7,785	\$ 7,553
Provision for credit losses	664	14
Noninterest expense	4,904	4,480
Net income	1,416	1,960
Efficiency ratio <sup>1</sup>	62.99	<b>%</b> 59.31 %
Return on average equity	12.11	19.83
Loans <sup>2</sup>	\$ 87,591	\$ 73,473
Deposits <sup>2</sup>	159,525	124,871
(in billions)	At 12/31/08	At 12/31/07
Assets under management	\$ 524.0	\$ 643.5
1 Fully taxable-equivalent basis		

2 Balances averaged for period

Net income declined 28 percent to \$1.42 billion as support for certain cash funds increased and credit costs rose.

Net revenue increased 3 percent from the 2007 addition of U.S. Trust and LaSalle and organic loan and deposit growth. The increase was offset by support to certain cash funds, writedowns related to auction rate securities and weaker equity markets.

The provision for credit losses increased \$650 million to \$664 million as a result of additions to the reserve and higher net charge-offs reflecting housing market deterioration and the slowing economy.

- U.S. Trust, Bank of America Private Wealth Management net income declined 2 percent to \$460 million. Net revenue rose 14 percent to \$2.65 billion due to the addition of U.S. Trust and LaSalle, partially offset by the weaker equity markets.
- Columbia Management reported a net loss of \$459 million compared with net income of \$21 million a year ago mainly due to an additional \$725 million in support provided to certain cash funds and weaker equity markets.

Premier Banking and Investments net income fell 54 percent to \$584 million as credit costs increased by \$534 million on higher home equity loan losses. Net revenue decreased 15 percent to \$3.20 billion on lower net interest income as spread compression driven by deposit mix and competitive deposit pricing more than offset deposit growth.

Fourth quarter net income for Global Wealth and Investment Management increased 65 percent to \$511 million compared with a year earlier due to higher net revenue and lower expenses. Net revenue increased 12 percent to \$1.98 billion as higher net interest income driven by growth in loans and deposits was partially offset by weaker equity markets. Expenses declined 2 percent on lower incentive compensation.

#### All Other<sup>1</sup>

(Dollars in millions)	2008_	2007
Total revenue net of interest expense <sup>2</sup>	\$ (5,593)	\$ (477)
Provision for credit losses <sup>3</sup>	(3,760)	(5,207)
Merger and restructuring charges	935	410
All other noninterest expense	372	87
Net income (loss)	(1,628)	3,150
Loans and leases <sup>4</sup>	\$135.671	\$133.926

- All Other consists primarily of equity investments, the residential mortgage portfolio associated with asset and liability management activities, the residual impact of the cost allocation processes, merger and restructuring charges, intersegment eliminations, and the results of certain consumer finance, investment management and commercial lending businesses that are being liquidated. All Other also includes the offsetting securitization impact to present Card Services on a managed basis. Our view of Global Consumer and Small Business Banking operations are also shown on a managed basis. For more information and detailed reconciliation, please refer to the data pages supplied with this Press Release. Fully taxable-equivalent basis Represents the provision for credit losses in All Other combined with the GCSBB securitization offset. Balances averaged for period

All Other had a net loss of \$1.63 billion for 2008 compared with net income of \$3.15 billion a year earlier. For the fourth quarter the net loss of \$693 million compared with net income of \$830 million a year earlier. The declines are attributable to lower equity investment income, higher credit costs and increased merger and restructuring charges which more than offset gains on the sales of debt securities. Results were also adversely impacted by the absence of earnings due to the sale of certain businesses and foreign operations during 2007. Credit costs rose, primarily in the residential mortgage portfolio due to deterioration in the housing markets and the impacts of a slowing economy.

#### **Transition Update**

(Merrill Lynch & Co. results are not part of Bank of America fourth-quarter or full-year 2008 results)

Merrill Lynch & Co. was acquired on January 1, 2009 creating a premier financial services franchise with significantly enhanced wealth management, investment banking and international capabilities.

Merrill Lynch preliminary results indicate a fourth-quarter net loss of \$15.31 billion, or \$9.62 per diluted share, driven by severe capital markets dislocations.

Merrill Lynch's Global Wealth Management division generated \$2.6 billion in net revenue in the period as fees held up well in the declining markets. The strongest performance came from the U.S. Advisory portion of the business. Retention of financial advisors remains consistent with historical trends.

Significant negative fourth-quarter items for Merrill Lynch include:

- · Credit valuation adjustments related to monoline financial guarantor exposures of \$3.22 billion.
- · Goodwill impairments of \$2.31 billion.
- Leveraged loan writedowns of \$1.92 billion.
- \$1.16 billion in the U.S. Bank Investment Securities Portfolio writedowns.
- Commercial real estate writedowns of \$1.13 billion.

The **LaSalle** transition reached a significant milestone in the quarter with successful systems conversions, marking the completion of the integration. In addition, cost savings exceeded original projections.

The integration of **Countrywide** is on track and is expected to reach targeted cost savings, which are currently expected to be around \$900 million after-tax, and are expected to be fully realized by 2011.

Note: Chief Executive Officer Kenneth D. Lewis and Chief Financial Officer Joe L. Price will discuss fourth quarter 2008 results in a conference call at 7 a.m. (Eastern Time) today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations Web site at <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>. For a listen-only connection to the conference call, dial 877.585.6241 (domestic) or 785.424.1732 (international) and the conference ID: 79795.

#### Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving more than 59 million consumer and small business relationships with more than 6,100 retail banking offices, nearly 18,700 ATMs and award-winning online banking with nearly 29 million active users. Following the acquisition of Merrill Lynch on January 1, 2009 Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes serving corporations, governments, institutions and individuals around the world. Bank of America offers industry leading support to more than 4 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

#### Forward Looking Statements

Bank of America may make forward-looking statements, including, for example, statements about management expectations and intentions regarding our future financial results, integration plans and cost savings, growth opportunities, business outlook, loan and deposit growth, mortgage production, credit losses, and other similar matters. These forward-looking statements are not historical facts, but instead represent Bank of America's current expectations, intentions or forecasts of future events, circumstances or results. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and often are beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following possible events or factors that could cause results or performance to differ materially from those expressed in the forward-looking statements: negative economic conditions; changes in interest rates and market liquidity; changes in foreign exchange rates; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial products and instruments; estimates of fair value of assets and liabilities; legislative and regulatory actions in the United States and internationally; liabilities resulting from litigation and regulatory investigations; changes in domestic or foreign tax laws, rules and regulations and governmental interpretations thereof; monetary and fiscal policies and regulations; changes in accounting standards, rules and interpretations; increased competition; the ability to grow Bank of America's core businesses; the ability to develop and introduce new banking-related products, services and enhancements; mergers and acquisitions and their integration; decisions to downsize, sell or close units or otherwise change Bank of America's business mix; management's ability to identify and manage these and other risks; and the other risk factors discussed in Bank of America's Annual Report on Form 10-K for 2007, Quarterly Report on Form 10-Q for the quarter ended September 30, 2008, and in any of Bank of America's other subsequent SEC filings.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

#### www.bankofamerica.com

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#### **Bank of America Corporation and Subsidiaries Selected Financial Data**

(Dollars in millions, except per share data; shares in thousands)

Performance Ratios

Summary Income Statement	Three Months Ended	I December 31	Year Ended December 31			
	2008	2007	2008	2007		
Net interest income	\$ 13,106	\$ 9,165	\$ 45,360	\$ 34,441		
Total noninterest income	2,574	3,639	27,422	32,392		
Total revenue, net of interest expense	15,680	12,804	72,782	66,833		
Provision for credit losses	8,535	3,310	26,825	8,385		
Noninterest expense, before merger and restructuring charges	10,641	10,269	40,594	37,114		
Merger and restructuring charges	306	140	935	410		
Income (loss) before income taxes	(3,802)	(915)	4,428	20,924		
Income tax expense (benefit)	(2,013)	(1,183)	420	5,942		
Net income (loss)	\$ (1,789)	\$ 268	\$ 4,008	\$ 14,982		
Preferred stock dividends	603	53	1,452	182		
Net income (loss) applicable to common shareholders	\$ (2,392)	\$ 215	\$ 2,556	\$ 14,800		
Earnings (loss) per common share	\$ (0.48)	\$ 0.05	\$ 0.56	\$ 3.35		
Diluted earnings (loss) per common share <sup>(1)</sup>	(0.48)	0.05	0.55	3.30		
Summary Average Balance Sheet	Three Months Ended	I December 31	Year Ended Dec	ember 31		
	2008	2007	2008	2007		
Total loans and leases	\$ 941,563	\$ 868,119	\$ 910,878	\$ 776,154		
Debt securities	280,942	206,873	250,551	186,466		
Total earning assets	1,616,673	1,502,998	1,562,729	1,390,192		
Total assets	1,948,854	1,742,467	1,843,979	1,602,073		
Total deposits	892,141	781,625	831,144	717,182		
Shareholders' equity	176,566	144,924	164,831	136,662		
Common shareholders' equity	142,535	141,085	141,638	133,555		

	2008		2007		2008		2007	
Return on average assets	(0.37)	%	0.06	%	0.22	%	0.94	%
Return on average common shareholders' equity	(6.68)		0.60		1.80		11.08	
Credit Quality	Three Months	Ended D			Year End	ed Decei		
	2000		2007		2000		2007	

Three Months Ended December 31

Year Ended December 31

	Till CC Mortalio Eriaca December 61											
	200	8		200	7		200	08		200	)7	
Total net charge-offs	\$	5,541		\$	1,985		\$	16,231		\$	6,480	
Annualized net charge-offs as a % of average loans and leases outstanding (2)		2.36	%		0.91	%		1.79	%		0.84	%
Provision for credit losses	\$	8,535		\$	3,310		\$	26,825		\$	8,385	
Total consumer credit card managed net losses		3,263			2,138			11,382			8,214	
Total consumer credit card managed net losses as a % of average managed												
credit card receivables		7.16	%		4.75	%		6.18	%		4.79	%

		December 31					
	2	2008			200	7	
Total nonperforming assets	;	\$ 18	3,232		\$	5,948	
Nonperforming assets as a % of total loans, leases and foreclosed properties (2)			1.96	%		0.68	
Allowance for loan and lease losses	;	\$ 23	3,071		\$	11,588	
Allowance for loan and lease losses as a % of total loans and leases (2)			2.49	%		1.33	

Capital Management	De	cember 3	1	
	2008		2007	
Risk-based capital ratios:				
Tier 1	9.15	%	6.87	%
Total	13.00		11.02	
Tangible equity ratio (3)	5.01		3.62	
Tangible common equity ratio (4)	2.83		3.35	
Period-end common shares issued and outstanding	5,017,436		4,437,885	

	Three Months Ended	d December 31	Year Ended December 31			
	2008	2007	2008	2007		
Shares issued	455,381	3,730	579,551	53,464		
Shares repurchased	_	(2,700)	_	(73,730)		
Average common shares issued and outstanding	4,957,049	4,421,554	4,592,085	4,423,579		
Average diluted common shares issued and outstanding (1)	4,957,049	4,470,108	4,612,491	4,480,254		
Dividends paid per common share	\$ 0.32	\$ 0.64	\$ 2.24	\$ 240		

Summary Ending Balance Sheet	December 31					
	2008	2007				
Total loans and leases	\$ 931,446	\$ 876,344				
Total debt securities	277,589	214,056				
Total earning assets	1,536,198	1,463,570				
Total assets	1,817,943	1,715,746				
Total deposits	882,997	805,177				
Total shareholders' equity	177,052	146,803				
Common shareholders' equity	139,351	142,394				
Book value per share of common stock	\$ 27.77	\$ 32.09				

Due to the net loss for the three months ended December 31, 2008, the impact of antidilutive equity instruments have been excluded from diluted earnings per share and average diluted common

shares.

Shares on the include loans measured at fair value in accordance with SFAS 159 at and for the three months and year ended December 31, 2008 and 2007.

Tangible equity ratio equals shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

Tangible common equity ratio equals common shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

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#### **Bank of America Corporation and Subsidiaries Business Segment Results**

(Dollars in millions)

Global Consumer and Small Business Banking (1)	Three Months	December 31		Year End	ed Decer	nber 31				
	2008	2008			2008	2008				
Total revenue, net of interest expense (2)	\$ 15,911		\$ 12,621		\$ 58,344		\$ 47,855			
Provision for credit losses (3)	7,584		4,287		26,841		12,920			
Noninterest expense	7,145		5,572		24,937		20,349			
Net income	835		1,899		4,234		9,362			
Efficiency ratio (2)	44.91	%	44.15	%	42.74	%	42.52			
Return on average equity	4.13		11.23		5.78		14.81			
Average - total loans and leases	\$364,114		\$317,629		\$350,264		\$294,030			
Average - total deposits	396,497		342,926		370,961		330,661			
Deposits and Student Lending										
Total revenue, net of interest expense (2)	\$ 5,364		\$ 4,843		\$ 20,649		\$ 18,851			
Net income	1,753		1,536		6,210		5,713			
Card Services (1)										
Total revenue, net of interest expense (2)	7,316		6,590		28,433		25,315			
Net income (loss)	(204)		498		521		3,590			
Mortgage, Home Equity and Insurance Services										
Total revenue, net of interest expense (2)	3,231		1,188		9,262		3,689			
Net income (loss)	(714)		(135)		(2,497)		59			

Global Corporate and Investment Banking	Three Months	Ended De	cember 31		Year Ended December 31							
	2008		2007	•	2008		2007					
Total revenue, net of interest expense (2)	\$ (265)		\$ (695)		\$ 13,440	_	\$ 13,651					
Provision for credit losses	1,415		274		3,080		658					
Noninterest expense	2,229		3,453		10,381		12,198					
Net income (loss)	(2,442)		(2,771)		(14)		510					
Efficiency ratio (2)	n/m		n/m		77.24	%	89.36					
Return on average equity	(14.24)	%	(20.53)	%	(0.02)		1.12					
Average - total loans and leases	\$343,379		\$327,622		\$337,352		\$274,725					
Average - total deposits	249,301		235,730		239,097		219,891					
Business Lending												
Total revenue, net of interest expense (2)	\$ 2,226		\$ 1,901		\$ 7,823		\$ 6,085					
Net income	301		608		1,722		2,000					
Capital Markets and Advisory Services												
Total revenue, net of interest expense (2)	(4,639)		(4,489)		(3,018)		549					
Net income (loss)	(3,615)		(3,782)		(4,948)		(3,385)					
Treasury Services	` '		,		` ,		· · · /					
Total revenue, net of interest expense (2)	1,916		1,890		7,784		7,104					
Net income	756		488		2,732		2,136					

Global Wealth and Investment Management	Three Months	Ended D	December 31		Year End	ed Decem	ber 31
	2008		2007		2008		2007
Total revenue, net of interest expense (2)	\$ 1,984		\$ 1,768		\$ 7,785		\$ 7,553
Provision for credit losses	152		34		664		14
Noninterest expense	1,068		1,297		4,904		4,480
Net income	511		310		1,416		1,960
Efficiency ratio (2)	53.77	%	73.34	%	62.99	%	59.31
Return on average equity	17.32		10.85		12.11		19.83
Average - total loans and leases	\$ 88,874		\$ 82,816		\$ 87,591		\$ 73,473
Average - total deposits	171,340		138,163		159,525		124,871
U.S. Trust <sup>(4)</sup>							
Total revenue, net of interest expense (2)	\$ 640		\$ 700		\$ 2,650		\$ 2,320
Net income	121		124		460		470
Columbia Management							
Total revenue, net of interest expense (2)	88		20		391		1,076
Net income (loss)	(64)		(175)		(459)		21
Premier Banking and Investments							
Total revenue, net of interest expense (2)	776		932		3,201		3,749
Net income	201		292		584		1,267

All Other <sup>(1)</sup>					
	2008	2007	2008	2007	
Total revenue, net of interest expense (2)	\$ (1,650)	\$ (240)	\$ (5,593)	\$ (477)	
Provision for credit losses (5)	(616)	(1,285)	(3,760)	(5,207)	
Noninterest expense	505	87	1,307	497	
Net income	(693)	830	(1,628)	3,150	
Average - total loans and leases	145,196	140,052	135,671	133,926	
Average - total deposits	75,003	64,806	61,561	41,759	

Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services, with a corresponding offset recorded in All Other.

Fully taxable-equivalent (FTE) basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of

(3) (4)

Certain prior period amounts have been reclassified to conform to current period presentation.

the interest margin for comparative purposes.
Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank to create U.S. Trust, Bank of America Private

Wealth Management. The results of the

combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank. Represents provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset. (5)

## Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent basis data	Three Months	s Ended De	cember 31		Year End	ed Dece	mber 31	
	2008		2007		2008		2007	
Net interest income	\$ 13,406	,	\$ 9,815		\$46,554		\$36,190	
Total revenue, net of interest expense	15,980		13,454		73,976		68,582	
Net interest yield	3.31	%	2.61	%	2.98	%	2.60	%
Efficiency ratio	68.51		77.36		56.14		54.71	
Other Data	De	ecember 31						
	2008		2007					
Full-time equivalent employees	243,075	,	209,718					
Number of banking centers - domestic	6,139		6,149					
Number of branded ATMs - domestic	18,685		18,753					

Certain prior period amounts have been reclassified to conform to current period presentation.

Information for periods beginning July 1, 2008 includes the Countrywide acquisition; prior periods have not been restated.

This information is preliminary and based on company data available at the time of the presentation.

#### **Bank of America Corporation and Subsidiaries** Reconciliation - Managed to GAAP

(Dollars in millions)

The Corporation reports Global Consumer and Small Business Banking's results, specifically Card Services, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management evaluates the results of Global Consumer and Small Business Banking. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualified special purpose entity which is excluded from the Corporation's Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States (GAAP).

The performance of the managed portfolio is important in understanding Global Consumer and Small Business Banking's and Card Services' results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. Global Consumer and Small Business Banking's managed income statement line items differ from a held basis reported as follows:

- Managed net interest income includes Global Consumer and Small Business Banking's net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income includes Global Consumer and Small Business Banking's noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interestonly strip that are recorded in card income as management continues to manage this impact within Global Consumer and Small Business Banking.
- Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

#### Global Consumer and Small Business Banking

	Yea	r Ended December 31, 2	2008	Yea	r Ended December 31, 2	2007
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis
Net interest income (3)	\$ 33,851	\$ (8,701)	\$ 25,150	\$ 28,712	\$ (8,027)	\$ 20,685
Noninterest income:						
Card income	10,057	2,250	12,307	10,194	3,356	13,550
Service charges	6,807	_	6,807	6,007	_	6,007
Mortgage banking income	4,422	_	4,422	1,332	_	1,332
Insurance premiums	1,968	(186)	1,782	912	(250)	662
All other income	1,239	(33)	1,206	698	(38)	660
Total noninterest income	24,493	2,031	26,524	19,143	3,068	22,211
Total revenue, net of interest expense	58,344	(6,670)	51,674	47,855	(4,959)	42,896
Provision for credit losses	26,841	(6,670)	20,171	12,920	(4,959)	7,961
Noninterest expense	24,937	` <u> </u>	24,937	20,349	· – ′	20,349
Income before income taxes	6,566		6,566	14,586		14,586
Income tax expense (3)	2,332	<u> </u>	2,332	5,224		5,224
Net income	\$ 4,234	<u> </u>	\$ 4,234	\$ 9,362	<u> </u>	\$ 9,362
Average - total loans and leases	\$350,264	\$(104,401)	\$245,863	\$294,030	\$(103,284)	\$190,746

#### All Other

	Year	r Ended December 31, 2	Year Ended December 31, 2007							
	Reported Basis <sup>(4)</sup>	Securitization Offset (2)	As Adjusted	Reported Basis (4)	Securitization Offset (2)	As Adjusted				
Net interest income (3)	\$ (8,610)	\$ 8,701	\$ 91	\$ (7,645)	\$ 8,027	\$ 382				
Noninterest income:										
Card income	2,164	(2,250)	(86)	2,817	(3,356)	(539)				
Equity investment income	265	_	265	3,745	_	3,745				
Gains on sales of debt securities	1,133	_	1,133	180	_	180				
All other income (loss)	(545)	219	(326)	426	288	714				
Total noninterest income	3,017	(2,031)	986	7,168	(3,068)	4,100				
Total revenue, net of interest expense	(5,593)	6,670	1,077	(477)	4,959	4,482				
Provision for credit losses	(3,760)	6,670	2,910	(5,207)	4,959	(248)				
Merger and restructuring charges	935	_	935	410	_	410				
All other noninterest expense	372		372	87		87				
Income (loss) before income taxes	(3,140)	_	(3,140)	4,233	_	4,233				
Income tax expense (benefit) (3)	(1,512)	<u></u> _	(1,512)	1,083		1,083				
Net income (loss)	\$ (1,628)	<u> </u>	\$ (1,628)	\$ 3,150	<u> </u>	\$ 3,150				
Average - total loans and leases	\$135,671	\$ 104,401	\$240,072	\$133,926	\$ 103,284	\$237,210				

- Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio. The securitization impact/offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses. FTE basis Provision for credit losses represents provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Information for periods beginning July 1, 2008 includes the Countrywide acquisition; prior periods have not been restated.





## **Supplemental Information Fourth Quarter 2008**

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Exhibit A: Non-GAAP Reconciliations Exhibit B: Selected Fourth Quarter 2008 Merrill Lynch Results

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#### Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

	_		ar Ended cember 31		Fourth Quarter		Third Quarter	Second Quarter			First Quarter			ourth uarter	
	2008		2007		2008 (1)		2008	2008		2008		20		2007	
ncome statement															
Net interest income	\$ 45,360		\$ 34,441		\$ 13,106		\$ 11,642		\$ 10,621		\$ 9,991		\$	9,165	
Noninterest income	27,422		32,392		2,574		7,979		9,789		7,080			3,639	
Total revenue, net of interest expense	72,782		66,833		15,680		19,621		20,410		17,071			12,804	
Provision for credit losses	26,825		8,385		8,535		6,450		5,830		6,010			3,310	
Noninterest expense, before merger and restructuring charges	40,594		37,114		10,641		11,413		9,447		9,093			10,269	
Merger and restructuring charges	935		410		306		247		212		170			140	
Income tax expense (benefit)	420		5,942		(2,013)		334		1,511		588			(1,183)	
Net income (loss)	4,008		14,982		(1,789)		1,177		3,410		1,210			268	
Preferred stock dividends	1,452		182		603		473		186		190			53	
Net income (loss) applicable to common shareholders	2,556		14,800		(2,392)		704		3,224		1,020			215	
Diluted earnings (loss) per common share	0.55		3.30		(0.48)		0.15		0.72		0.23			0.05	
Average diluted common shares issued and outstanding	4,612,491		4,480,254		4,957,049		4,563,508		4,457,193		4,461,201		4,4	70,108	
Dividends paid per common share	\$ 2.24		\$ 2.40		\$ 0.32		\$ 0.64		\$ 0.64		\$ 0.64		\$	0.64	
Performance ratios															
Return on average assets	0.22	%	0.94	%	(0.37)	%	0.25	%	0.78	%	0.28	%		0.06	%
Return on average common shareholders' equity	1.80		11.08	, ,	(6.68)	, ,	1.97		9.25	,,	2.90			0.60	
At period end															
Book value per share of common stock	\$ 27.77		\$ 32.09		\$ 27.77		\$ 30.01		\$ 31.11		\$ 31.22		\$	32.09	
Tangible book value per share of common stock (2)	11.44		14.62		11.44		12.08		13.65		13.73			14.62	
Market price per share of common stock:															
Closing price	\$ 14.08		\$ 41.26		\$ 14.08		\$ 35.00		\$ 23.87		\$ 37.91		\$	41.26	
High closing price for the period	45.03		54.05		38.13		37.48		40.86		45.03			52.71	
Low closing price for the period	11.25		41.10		11.25		18.52		23.87		35.31			41.10	
Market capitalization	70,645		183,107		70,645		159,672		106,292		168,806		1	83,107	
			6.149		6,139		6.139		6.131		6.148			6.149	
Number of banking centers - domestic	6 1 3 0														
Number of banking centers - domestic Number of branded ATMs - domestic	6,139 18,685		18,753		18,685		18,584		18,531		18,491			18,753	

<sup>(1)</sup> Due to the net loss for the three months ended December 31, 2008, the impact of antidilutive equity instruments have been excluded from diluted earnings per share and average diluted common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Tangible book value per share of common stock is a non-GAAP measure. For a corresponding reconciliation of common tangible shareholders' equity to a GAAP financial measure, see Supplemental Financial Data on page 3. We believe the use of this non-GAAP measure provides additional clarity in assessing the results of the Corporation.

#### Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

#### Fully taxable-equivalent basis data

		ar En			Fourth Ouarter		Third Quarter	Second Quarter			First Quarter		Fourth Quarter	
	2008		2007		2008		2008		2008		2008		2007	
Net interest income	\$ 46,554		\$ 36,190		\$ 13,406		\$ 11,920		\$ 10,937		\$ 10,291		\$ 9,815	
Total revenue, net of interest expense	73,976		68,582		15,980		19,899		20,726		17,371		13,454	
Net interest yield	2.98	%	2.60	%	3.31	%	2.93	%	2.92	%	2.73	%	2.61	%
Efficiency ratio	56.14		54.71		68.51		58.60		46.60		53.32		77.36	

#### **Reconciliation to GAAP financial measures**

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Return on average common shareholders' equity and return on average tangible shareholders' equity utilize non-GAAP allocation methodologies. Return on average common shareholders' equity measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit. Return on average tangible shareholders' equity measures the earnings contribution of the Corporation as a percentage of shareholders' equity reduced by goodwill. These measures are used to evaluate our use of equity (i.e., capital) at the individual unit level and are integral components in the analytics for resource allocation. The efficiency ratio measures the costs expended to generate a dollar of revenue. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the three months ended December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, and the years ended December 31, 2008 and 2007.

#### Reconciliation of net income to operating earnings

	Year Ended December 31			December 31			December 31				Dece			Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter	
		-	2007						2008		2008		2008		2008		2007						
Net income (loss) Merger and restructuring charges	\$ 4,008 935	3	\$ 14,982 410		\$ (1,789) 306		\$ 1,177 247		\$ 3,410 212		\$ 1,210 170		\$ 268 140										
Related income tax benefit	(305)		(152)		(100)		(64)		(78)		(63)		(52)										
		_					-																
Operating earnings (loss)	\$ 4,638	3	5 15,240		\$ (1,583)		\$ 1,360		\$ 3,544		\$ 1,317		\$ 356										
Reconciliation of ending common shareholders' equity to ending common	tangible sh	<u>1areh</u>	olders'	equ	<u>ity</u>																		
Ending common shareholders' equity	\$139,351	S	\$142,394		\$139,351		\$136,888		\$138,540		\$139,003		\$142,394										
Ending goodwill	(81,934)		(77,530)		(81,934)		(81,756)		(77,760)		(77,872)		(77,530)										
Ending common tangible shareholders' equity	\$ 57,417	_	64,864		\$ 57,417		\$ 55,132		\$ 60,780		\$ 61,131		\$ 64,864										
Ending common unignote suniversity equity	<i>\$ 67,117</i>	=	0 1,00 1	I	\$ 27,117		0 55,152		ψ 00,700		01,151		<i>y</i> 01,001										
Reconciliation of average shareholders' equity to average tangible shareholders	<u>olders' equ</u>	<u>ity</u>																					
Average shareholders' equity	\$164,831	\$	\$136,662		\$176,566		\$166,454		\$161,428		\$154,728		\$144,924										
Average goodwill	(79,827)		(69,333)		(81,841)		(81,977)		(77,815)		(77,628)		(78,308)										
Average tangible shareholders' equity	\$ 85,004	\$	67,329		\$ 94,725		\$ 84,477		\$ 83,613		\$ 77,100		\$ 66,616										
		=																					
Operating basis																							
Return on average assets	0.25	%	0.95	%	(0.32)	%	0.28	%	0.81	%	0.30	%	0.08	%									
Return on average common shareholders' equity	2.25	, •	11.27		(6.10)	, .	2.48		9.63	, ,	3.20	, .	0.85										
Return on average tangible shareholders' equity	5.46		22.64		(6.65)		6.40		17.05		6.87		2.12										
Efficiency ratio (1)	54.88		54.12		66.60		57.36		45.58		52.35		76.32										
	21100		2		00100		37.30		.5.50		22.00												

 $<sup>(1) \</sup>qquad \textit{Fully taxable-equivalent basis}$ 

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

		Ended	Fourth	Third	Second	First	Fourth
		2007	Quarter 2008 <sup>(1)</sup>	Quarter 2008	Quarter 2008	Quarter 2008	Quarter 2007
Interest income	2000	2007	2008	2000	2008	2008	2007
Interest and fees on loans and leases	\$ 56,017	\$ 55,681	\$ 14,220	\$ 14,261	\$ 13,121	\$ 14,415	\$ 15,363
Interest on debt securities	13,146	9,784	3,851	3,621	2,900	2,774	2,738
Federal funds sold and securities purchased under agreements to resell	3,313	7,722	393	912	800	1,208	1,748
Trading account assets	9,057	9,417	2,120	2,344	2,229	2,364	2,358
Other interest income	4,151	4,700	1,018	1,058	977	1,098	1,272
Total interest income	85,684	87,304	21,602	22,196	20,027	21,859	23,479
Interest expense							
Deposits	15,250	18,093	3,296	3,846	3,520	4,588	5,253
Short-term borrowings	12,362	21,967	1,910	3,223	3,087	4,142	5,598
Trading account liabilities	2,774	3,444	524	661	749	840	825
Long-term debt	9,938	9,359	2,766	2,824	2,050	2,298	2,638
Total interest expense	40,324	52,863	8,496	10,554	9,406	11,868	14,314
Net interest income	45,360	34,441	13,106	11,642	10,621	9,991	9,165
Noninterest income							
Card income	13,314	14,077	3,102	3,122	3,451	3,639	3,591
Service charges	10,316	8,908	2,559	2,722	2,638	2,397	2,415
Investment and brokerage services	4,972	5,147	1,072	1,238	1,322	1,340	1,427
Investment banking income	2,263	2,345	618	474	695	476	544
Equity investment income (loss)	539	4,064	(791)	(316)	592	1,054	317
Trading account profits (losses)	(5,911)	(4,889)	(4,101)	(384)	357	(1,783)	(5,380)
Mortgage banking income	4,087	902	1,523	1,674	439	451	386
Insurance premiums	1,833	761	741	678	217	197 225	213 109
Gains on sales of debt securities Other income (loss)	1,124 (5,115)	180 897	762 (2,911)	(1,239)	127 (49)	(916)	109
Total noninterest income  Total revenue, net of interest expense	27,422 72,782	32,392 66,833	2,574 15,680	7,979 19,621	9,789	7,080 17,071	3,639 12,804
Provision for credit losses	26,825	8,385	8,535	6,450	5,830	6,010	3,310
Noninterest expense Personnel	18,371	18,753	4,027	5,198	4,420	4,726	4,822
Occupancy	3,626	3,038	1,003	926	4,420 848	4,726 849	4,822 827
Equipment	1,655	1,391	447	440	372	396	373
Marketing	2,368	2,356	555	605	571	637	712
Professional fees	1,592	1,174	521	424	362	285	404
Amortization of intangibles	1,834	1,676	477	464	447	446	467
Data processing	2,546	1,962	641	755	587	563	590
Telecommunications	1,106	1,013	292	288	266	260	263
Other general operating	7,496	5,751	2,678	2,313	1,574	931	1,811
Merger and restructuring charges	935	410	306	247	212	170	140
Total noninterest expense	41,529	37,524	10,947	11,660	9,659	9,263	10,409
Income (loss) before income taxes	4,428	20,924	(3,802)	1,511	4,921	1,798	(915)
Income tax expense (benefit)	420	5,942	(2,013)	334	1,511	588	(1,183)
Net income (loss)	\$ 4,008	\$ 14,982	\$ (1,789)	\$ 1,177	\$ 3,410	\$ 1,210	\$ 268
Preferred stock dividends	1,452	182	603	473	186	190	53
Net income (loss) applicable to common shareholders	\$ 2,556	\$ 14,800	\$ (2,392)	\$ 704	\$ 3,224	\$ 1,020	\$ 215
Per common share information							
Earnings (loss)	\$ 0.56	\$ 3.35	\$ (0.48)	\$ 0.15	\$ 0.73	\$ 0.23	\$ 0.05
Diluted earnings (loss)	0.55	3.30	(0.48)	0.15	0.72	0.23	0.05
Dividends paid	2.24	2.40	0.32	0.64	0.64	0.64	0.64
Average common shares issued and outstanding	4,592,085	4,423,579	4,957,049	4,543,963	4,435,719	4,427,823	4,421,554
Average diluted common shares issued and outstanding	4,612,491	4,480,254	4,957,049	4,563,508	4,457,193	4,461,201	4,470,108
3	-,,121	,,	,,	,,	, ,,,,,,	, ,-,	, ,

<sup>(1)</sup> Due to the net loss for the three months ended December 31, 2008, the impact of antidilutive equity instruments have been excluded from diluted earnings per share and average diluted common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

(Dollars in millions)

	December 31 2008	September 30 2008	December 31 2007
Assets			
Cash and cash equivalents	\$ 32,857	\$ 39,341	\$ 42,531
Time deposits placed and other short-term investments	9,570	11,709	11,773
Federal funds sold and securities purchased under agreements to resell	82,478	87,038	129,552
Trading account assets	159,522	174,859	162,064
Derivative assets	62,252	45,792	34,662
Debt securities	277,589	258,677	214,056
Loans and leases, net of allowance:			
Loans and leases	931,446	942,676	876,344
Allowance for loan and lease losses	(23,071)	(20,346)	(11,588)
Total loans and leases, net of allowance	908,375	922,330	864,756
Premises and equipment, net	13,161	13,000	11,240
Mortgage servicing rights (includes \$12,733, \$20,811 and \$3,053 measured at fair value)	13,056	21,131	3,347
Goodwill	81,934	81,756	77,530
Intangible assets	8,535	9,167	10,296
Loans held-for-sale	31,454	27,414	34,424
Other assets	137,160	138,963	119,515
Total assets	\$1,817,943	\$1,831,177	\$1,715,746
Liabilities			
Deposits in domestic offices:			
Noninterest-bearing	\$ 213,994	\$ 201,025	\$ 188,466
Interest-bearing	576,938	577,503	501,882
Deposits in foreign offices:			
Noninterest-bearing	4,004	3,524	3,761
Interest-bearing	88,061	91,999	111,068
Total deposits	882,997	874,051	805,177
Federal funds purchased and securities sold under agreements to repurchase	206,598	225,729	221,435
Trading account liabilities	57,287	68,229	77,342
Derivative liabilities	30,709	26,466	22,423
Commercial paper and other short-term borrowings	158,056	145,812	191,089
Accrued expenses and other liabilities (includes \$421, \$427 and \$518 of reserve for unfunded lending commitments)	36,952	72,141	53,969
Long-term debt	268,292	257,710	197,508
Total liabilities	1,640,891	1,670,138	1,568,943
Shareholders' equity			
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 8,202,042, 7,602,067 and 185,067 shares	37,701	24,151	4,409
Common stock and additional paid-in capital, \$0.01 par value; authorized - 10,000,000,000, 7,500,000,000, and 7,500,000,000 shares; issued and outstanding -			60.000
<b>5,017,435,592</b> , 4,562,054,554 and 4,437,885,419 shares	76,766	65,361	60,328
Retained earnings	73,823	77,695	81,393
Accumulated other comprehensive income (loss)	(10,825)	(5,647)	1,129
Other	(413)	(521)	(456)
Total shareholders' equity	177,052	161,039	146,803
Total liabilities and shareholders' equity	\$1,817,943	\$1.831.177	\$1,715,746

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Capital Management

(Dollars in millions)

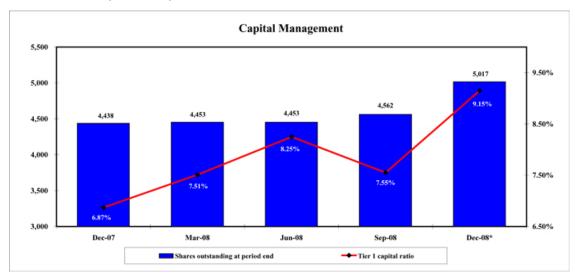
	Fourth Quarter 2008 <sup>(1)</sup>	Thir Quart 200	er	Second Quarter 2008		First Quarter 2008		Fourth Quarter 2007	
Risk-based capital:									
Tier 1 capital	\$ 120,804	\$ 100,	248	\$ 101,439		\$ 93,899		\$ 83,372	
Total capital	171,644	153,	318	154,983		146,531		133,720	
Risk-weighted assets	1,320,824	1,328	)84	1,230,307		1,250,942		1,212,905	
Tier 1 capital ratio	9.15	%	.55 %	8.25	%	7.51	%	6.87	%
Total capital ratio	13.00	1	.54	12.60		11.71		11.02	
Tangible equity ratio (2)	5.01	4	.03	4.62		4.16		3.62	
Tangible common equity ratio (3)	2.83	2	.64	3.14		3.11		3.35	
Tier 1 leverage ratio	6.44	:	.51	6.07		5.59		5.04	

- (1) Preliminary data on risk-based capital
- (2) Tangible equity ratio equals shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.
- (3) Tangible common equity ratio equals common shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

#### **Share Repurchase Program**

No common shares were repurchased in the fourth quarter of 2008.

- 75.0 million shares remain outstanding under the 2008 authorized program.
- 381 thousand shares were issued in the fourth quarter of 2008 under employee stock plans.
- 455.0 million common stock shares were issued to raise capital in the fourth quarter of 2008.



Preliminary data on risk-based capital

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Core Net Interest Income - Managed Basis

(Dollars in millions)

		r End ember			Fourth Ouarter		Third Ouarter		Second Quarter		First Quarter		Fourth Quarter	
	2008		2007		2008		2008		2008		2008		2007	
Net interest income (1)	<u> </u>													
As reported	\$ 46,554		\$ 36,190		\$ 13,406		\$ 11,920		\$ 10,937		\$ 10,291		\$ 9,815	
Impact of market-based net interest income (2)	(6,011)		(2,718)		(1,886)		(1,448)		(1,369)		(1,308)		(810	)
Core net interest income	40,543		33,472		11,520		10,472		9,568		8,983		9,005	
Impact of securitizations (3)	8,910		7,841		2,256		2,310		2,254		2,090		2,021	
Core net interest income - managed basis	\$ 49,453		\$ 41,313		\$ 13,776		\$ 12,782		\$ 11,822		\$ 11,073		\$ 11,026	
Average earning assets														
As reported	\$ 1,562,729		\$ 1,390,192		\$ 1,616,673		\$ 1,622,466		\$ 1,500,234		\$ 1,510,295		\$ 1,502,998	i
Impact of market-based earning assets (2)	(368,751)		(412,587)		(318,818)		(377,630)		(375,274)		(403,733)		(407,315	)
Core average earning assets	1,193,978		977,605		1,297,855		1,244,836		1,124,960		1,106,562		1,095,683	
Impact of securitizations	100,145		103,371		93,189		101,743		103,131		102,577		104,385	
Core average earning assets - managed basis	\$ 1,294,123		\$ 1,080,976		\$ 1,391,044		\$ 1,346,579		\$ 1,228,091		\$ 1,209,139		\$ 1,200,068	•
Net interest yield contribution (1, 4)														
As reported	2.98	%	2.60	%	3.31	%	2.93	%	2.92	%	2.73	%	2.61	%
Impact of market-based activities (2)	0.42		0.82		0.23		0.43		0.49		0.52		0.67	
Core net interest yield on earning assets	3.40		3.42		3.54		3.36		3.41		3.25		3.28	
Impact of securitizations	0.42		0.40		0.41		0.43		0.45		0.42		0.38	
Core net interest yield on earning assets - managed basis	3.82	%	3.82	%	3.95	%	3.79	%	3.86	%	3.67	%	3.66	%

<sup>(1)</sup> Fully taxable-equivalent hasis

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Represents the impact of market-based amounts included in the Capital Markets and Advisory Services business within Global Corporate and Investment Banking. For the year ended December 31, 2008 and 2007, the impact of market-based net interest income excludes \$113 million and \$70 million, and for the three months ended December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, respectively, excludes \$36 million, \$25 million, \$25 million, \$27 million and \$26 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income.

<sup>(3)</sup> Represents the impact of securitizations utilizing actual bond costs. This is different from the segment view which utilizes funds transfer pricing methodologies.

<sup>(4)</sup> Calculated on an annualized basis.

#### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	Fourth	Quarter 20	800		Third (	Quarter 200	8	_	Fourth	Quarter 200	17	
		Interest				Interest				Interest		
	Average	Income/	Yield/		Average	Income/	Yield/		Average	Income/	Yield/	
	Balance	Expense	Rate		Balance	Expense	Rate	_	Balance	Expense	Rate	
Earning assets	\$ 10.511	6 150	5.05	0/	6 11 261	e 101	2.54	0/ 6	10.450	6 122	4.63	0/
Time deposits placed and other short-term investments	,	\$ 158 393	5.97	%	. ,	\$ 101 912	3.54	% 5				%
Federal funds sold and securities purchased under agreements to resell  Trading account assets	104,843 205,698	2,170	1.50 4.21		136,322 191,757	2,390	2.67 4.98		151,938 190,700	1,748 2,422	4.59 5.06	
Debt securities (1)	280,942	3,913	5.57		266,013	3,672	5.52		206,873	2,795	5.40	
Loans and leases <sup>(2)</sup> :												
Residential mortgage	253,468	3,581	5.65		260,748	3,712	5.69		277,058	3,972	5.73	
Home equity	152,035	1,969	5.17		151,142	2,124	5.59		112,369	2,043	7.21	
Discontinued real estate Credit card - domestic	21,324	459	8.60 10.94		22,031	399	7.25		n/a 60,063	n/a	n/a 11.76	
Credit card - domestic Credit card - foreign	64,906 17,211	1,784 521	12.05		63,414 17,075	1,682 535	10.55 12.47		14,329	1,781 464	12.86	
Direct/Indirect consumer (3)	83,331	1,714	8.18		85,392	1,790	8.34		75,138	1,658	8.75	
Other consumer (4)	3,544	70	7.83	_	3,723	80	8.78		4,206	71	6.77	
Total consumer	595,819	10,098	6.76	_	603,525	10,322	6.82		543,163	9,989	7.32	
Commercial - domestic	226,095	2,890	5.09		224,117	2,852	5.06		213,200	3,704	6.89	
Commercial real estate (5)	64,586	706	4.35		63,220	727	4.57		59,702	1,053	6.99	
Commercial lease financing	22,069	242	4.40		22,585	53	0.93		22,239	574	10.33	
Commercial - foreign	32,994	373	4.49		33,467	377	4.48		29,815	426	5.67	
Total commercial	345,744	4,211	4.85		343,389	4,009	4.64		324,956	5,757	7.03	
Total loans and leases	941,563	14,309	6.06		946,914	14,331	6.03		868,119	15,746	7.21	
Other earning assets	73,116	959	5.22		70,099	1,068	6.07		74,909	1,296	6.89	
Total earning assets (6)	1,616,673	21,902	5.40		1,622,466	22,474	5.52		1,502,998	24,129	6.39	
Cash and cash equivalents	77,388			_	36,030				33,714			
Other assets, less allowance for loan and lease losses	254,793				247,195				205,755			
Total assets	\$ 1,948,854				\$ 1,905,691			5	1,742,467			
Interest heaving liabilities												
Interest-bearing liabilities  Domestic interest-bearing deposits:												
Savings	\$ 31,561	\$ 58	0.73	%	\$ 32,297	\$ 58	0.72	% 5	31,961	\$ 50	0.63	%
NOW and money market deposit accounts	285,390	813	1.13	/0	278,520	973	1.39	70 4	240,914	1,334	2.20	
Consumer CDs and IRAs	229,410	1,835	3.18		218,862	1,852	3.37		183,910	2,179	4.70	
Negotiable CDs, public funds and other time deposits	36,510	270	2.94		36,039	291	3.21		34,997	420	4.76	
Total domestic interest-bearing deposits	582,871	2,976	2.03	_	565,718	3,174	2.23		491,782	3,983	3.21	
Foreign interest-bearing deposits:			2.00		,		2.20		. ,		5.21	
Banks located in foreign countries	41,398	125	1.20		36,230	266	2.91		45,050	557	4.91	
Governments and official institutions	13,738	30	0.87		11,847	72	2.43		16,506	192	4.62	
Time, savings and other	48,836	165	1.34		48,209	334	2.76		51,919	521	3.98	
Total foreign interest-bearing deposits	103,972	320	1.22	_	96,286	672	2.78		113,475	1,270	4.44	
Total interest-bearing deposits	686,843	3,296	1.91		662,004	3,846	2.31		605,257	5,253	3.44	
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	459,743	1,910	1.65		465,511	3,223	2.76		456,530	5,598	4.87	
Trading account liabilities	70,859	524	2.94		77,271	661	3.40		81,500	825	4.02	
Long-term debt	255,709	2,766	4.32		264,934	2,824	4.26		196,444	2,638	5.37	
Total interest-bearing liabilities (6)	1,473,154	8,496	2.30		1,469,720	10,554	2.86		1,339,731	14,314	4.25	
Noninterest-bearing sources:				_				_	77			
Noninterest-bearing deposits	205,298				195,841				176,368			
Other liabilities	93,836				73,676				81,444			
Shareholders' equity	176,566				166,454				144,924			
Total liabilities and shareholders' equity	\$ 1,948,854				\$ 1,905,691			5	1,742,467			
Net interest spread			3.10	%			2.66	%			2.14	%
Impact of noninterest-bearing sources			0.21	, •			0.27	, ,			0.47	, ,
Net interest income/yield on earning assets		\$ 13,406	3.31	%		\$ 11,920	2.93	0/2		\$ 9,815	2.61	%
	-	- 10,.00	0.01	/0_		- 11,720	2.,,	/0		- >,015	2.51	/0

<sup>(1)</sup> Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.

 $\label{lem:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation}.$ 

<sup>(2)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. We account for acquired impaired loans in accordance with SOP 03-3. Loans accounted for in accordance with SOP 03-3 were written down to fair value upon acquisition and acrete interest income over the remaining life of the loan.

 <sup>(3)</sup> Includes foreign consumer loans of \$2.0 billion and \$2.6 billion in the fourth and third quarters of 2008, and \$3.6 billion in the fourth quarter of 2007.
 (4) Includes consumer finance loans of \$2.7 billion in both the fourth and third quarters of 2008, and \$3.1 billion in the fourth quarter of 2007; and other foreign consumer loans of \$654 million and \$725 million in the fourth and third quarters of 2008, and \$845 million in the fourth quarter of 2007.

<sup>(5)</sup> Includes domestic commercial real estate loans of \$63.6 billion and \$62.2 billion in the fourth and third quarters of 2008, and \$58.5 billion in the fourth quarter of 2007.

<sup>(</sup>s) includes domestic commercial real estate loans of \$05.0 billion and \$02.2 billion in the fourth and third quarters of 2008, and \$35.3 billion in the fourth quarter of 2007. Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$41 million and \$12 million and \$12 million and \$13 million and \$14 million in the fourth quarters of 2007. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities \$237 million and \$86 million in the fourth and third quarters of 2008, and \$201 million in the fourth quarter of 2007.

#### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense(1)

(Dollars in millions)

	Fourth	Quarter 2	008		Third	Quarter 200 Interest	8	Four	th Quarter 20 Interest	07	
	Average Balance	Income/ Expense	Yield/ Rate		Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	
Earning assets	Datatice	Expense	Kate		Datatice	Expense	Nate	Balance	Expense	Kate	
Time deposits placed and other short-term investments (2)	\$ 10,511	\$ 162	6.13	%	\$ 11,361	\$ 105	3.68%	\$ 10,459	\$ 126	4.79	%
Federal funds sold and securities purchased under agreements to resell (2)	104,843	414	1.57		136,322	948	2.78	151,938		4.84	
Trading account assets	205,698	2,170	4.21		191,757	2,390	4.98	190,700		5.06	
Debt securities <sup>(2)</sup>	280,942	3,928	5.59		266,013	3,675	5.52	206,873	3 2,795	5.40	
Loans and leases:					A CO #40	2 = 4 2					
Residential mortgage Home equity	253,468 152,035	3,581 1,969	5.65 5.17		260,748 151,142	3,712 2,124	5.69 5.59	277,058 112,369		5.73 7.21	
Discontinued real estate	21,324	459	8.60		22,031	399	7.25	112,305 n/s		n/a	
Credit card - domestic	64,906	1,784	10.94		63,414	1,682	10.55	60,063		11.76	
Credit card - foreign	17,211	521	12.05		17,075	535	12.47	14,329		12.86	
Direct/Indirect consumer	83,331	1,714	8.18		85,392	1,790	8.34	75,138		8.75	
Other consumer	3,544	70	7.83		3,723	80	8.78	4,200		6.77	
Total consumer	595,819	10,098	6.76		603,525	10,322	6.82	543,163	9,989	7.32	
Commercial - domestic (2)	226,095	2,893	5.09		224,117	2,820	5.01	213,200	3,731	6.94	
Commercial real estate	64,586	706	4.35		63,220	727	4.57	59,702		6.99	
Commercial lease financing	22,069	242	4.40		22,585	53	0.93	22,239		10.33	
Commercial - foreign (2)	32,994	373	4.49		33,467	377	4.48	29,815		5.67	
Total commercial	345,744	4,214	4.85		343,389	3,977	4.61	324,950		7.07	
Total loans and leases	941,563	14,312	6.06		946,914	14,299	6.02	868,119		7.22	
Other earning assets (2)	73,116	957	5.22		70,099	1,069	6.07	74,909		6.93	
Total earning assets - excluding hedge impact	1,616,673	21,943	5.41		1,622,466	22,486	5.53	1,502,998		6.43	
Net hedge income (expense) on assets		(41)				(12)			(134)		
Total earning assets - including hedge impact	1,616,673	21,902	5.40		1,622,466	22,474	5.52	1,502,998		6.39	
Cash and cash equivalents	77,388				36,030			33,714			
Other assets, less allowance for loan and lease losses  Total assets	254,793 \$ 1,948,854				247,195 \$ 1,905,691			\$ 1,742,46			
Interest-bearing liabilities Domestic interest-bearing deposits: Savings	\$ 31,561	\$ 58	0.73	%	\$ 32,297	\$ 58	0.72	% \$ 31,961	1 \$ 50	0.63	%
NOW and money market deposit accounts (2)	285,390	813	1.13		278,520	973	1.39	240,914		2.19	
Consumer CDs and IRAs (2)	229,410	1,765	3.06		218,862	1,765	3.21	183,910		4.38	
Negotiable CDs, public funds and other time deposits (2)	36,510	267	2.90		36,039	288	3.18	34,997		4.73	
Total domestic interest-bearing deposits	582,871	2,903	1.98		565,718	3,084	2.17	491,782		3.09	
Foreign interest-bearing deposits:	202,071	2,700	1.70	•	505,710	5,001	2.17	.,,,,,,,	2 2,020	3.07	
Banks located in foreign countries (2)	41,398	119	1.14		36,230	279	3.07	45,050	553	4.87	
Governments and official institutions	13,738	30	0.87		11,847	72	2.43	16,500		4.62	
Time, savings and other	48,836	165	1.34		48,209	334	2.76	51,919		3.98	
Total foreign interest-bearing deposits	103,972	314	1.20		96,286	685	2.84	113,475	1,266	4.43	
Total interest-bearing deposits	686,843	3,217	1.86		662,004	3,769	2.27	605,257	7 5,096	3.34	
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	(2) 459,743	1,549	1.34		465,511	2,938	2.51	456,530	5,638	4.90	
Trading account liabilities	70,859	524	2.94		77,271	661	3.40	81,500	825	4.02	
Long-term debt (2)	255,709	2,969	4.64		264,934	3,100	4.68	196,444	1 2,554	5.20	
Total interest-bearing liabilities - excluding hedge impact	1,473,154	8,259	2.23		1,469,720	10,468	2.84	1,339,73		4.19	
Net hedge (income) expense on liabilities		237				86			201		
Total interest-bearing liabilities - including hedge impact	1,473,154	8,496	2.30		1,469,720	10,554	2.86	1,339,73	1 14,314	4.25	
Noninterest-bearing sources:	205 200				105.041			150.20			
Noninterest-bearing deposits Other liabilities	205,298 93,836				195,841 73,676			176,368 81,444			
Shareholders' equity	176,566				166,454			144,924			
Total liabilities and shareholders' equity	\$ 1,948,854				\$ 1,905,691			\$ 1,742,46			
Net interest spread	2 2,7 10,004		3.18		,,		2.69	2 1,7 12,40		2.24	
Impact of noninterest-bearing sources			0.21				0.27			0.47	
Net interest income/yield on earning assets - excluding hedge impact		\$ 13,684	3.39	0/6		\$ 12,018	2.96	%	\$ 10,150	2.71	%
Net impact of hedge income (expense)		(278)	(0.08)	, ,		(98)	(0.03)		(335)	(0.10)	/3
Net interest income/yield on earning assets		\$ 13,406	3.31	%		\$ 11,920	2.93	%	\$ 9,815	2.61	%

<sup>(1)</sup> This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

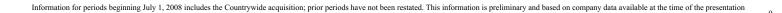
Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Fourth Quarter 2008	Third Quarter 2008	Fourth Quarter 2007
Time deposits placed and other short-term investments	\$ (4)	\$ (4)	\$ (4)
Federal funds sold and securities purchased under agreements to resell	(21)	(36)	(95)
Debt securities	(15)	(3)	_
Commercial - domestic	(3)	32	(27)
Commercial - foreign	<del>-</del>	_	1
Other earning assets	2	(1)	(9)
Net hedge income (expense) on assets	\$ (41)	\$ (12)	\$(134)

 $Interest\ expense\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ expense\ on:$ 

NOW and money market deposit accounts	<b>s</b> —	\$ <i>-</i>	\$ 5
Consumer CDs and IRAs	70	87	146
Negotiable CDs, public funds and other time deposits	3	3	2
Banks located in foreign countries	6	(13)	4
Federal funds purchased, securities sold under agreements to repurchase and other			
short-term borrowings	361	285	(40)
Long-term debt	(203)	(276)	84
Net hedge (income) expense on liabilities	\$ 237	\$ 86	\$ 201

<sup>(2)</sup> The following presents the impact of interest rate risk management derivatives on interest income and interest expense.



#### Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

			Year End	ed Dec	ember 31		
		2008				2007	
		Interest				Interest	
	Average	Income/	Yield/		Average	Income/	Yield/
	Balance	Expense	Rate		Balance	Expense	Rate
Earning assets							
Time deposits placed and other short-term investments	\$ 10,696	\$ 440	4.11	%	\$ 13,152	\$ 627	4.77
Federal funds sold and securities purchased under agreements to resell	128,053	3,313	2.59		155,828	7,722	4.96
Trading account assets	193,631	9,259	4.78		187,287	9,747	5.20
Debt securities (1)	250,551	13,383	5.34		186,466	10,020	5.37
Loans and leases <sup>(2)</sup> :							
Residential mortgage	260,213	14,671	5.64		264,650	15,112	5.71
Home equity	135,091	7,592	5.62		98,765	7,385	7.48
Discontinued real estate Credit card - domestic	10,898	858 6,843	7.87 10.81		n/a	n/a	n/a 12.48
Credit card - domestic	63,318 16,527	2,042	12.36		57,883 12,359	7,225 1,502	12.48
		-					
Direct/Indirect consumer (3)	82,516	6,934	8.40		70,009	6,002	8.57
Other consumer (4)	3,816	321	8.41		4,510	389	8.64
Total consumer	572,379	39,261	6.86		508,176	37,615	7.40
Commercial - domestic	220,561	11,702	5.31		180,102	12,884	7.15
Commercial real estate (5)	63,208	3,057	4.84		42,950	3,145	7.32
Commercial lease financing	22,290	799	3.58		20,435	1,212	5.93
Commercial - foreign	32,440	1,503	4.63		24,491	1,452	5.93
Total commercial	338,499	17,061	5.04		267,978	18,693	6.98
Total loans and leases	910,878	56,322	6.18		776,154	56,308	7.25
Other earning assets	68,920	4,161	6.04		71,305	4,629	6.49
	08,920		0.04				6.49
Total earning assets <sup>(6)</sup>	1,562,729	86,878	5.56		1,390,192	89,053	6.41
Cash and cash equivalents	45,354				33,091		
Other assets, less allowance for loan and lease losses	235,896				178,790		
Total assets	\$1,843,979				\$1,602,073		
Interest-bearing liabilities							
Domestic interest-bearing deposits:							
Savings	\$ 32,204	\$ 230	0.71	%	\$ 32,316	\$ 188	0.58
NOW and money market deposit accounts	267,818	3,781	1.41		220,207	4,361	1.98
Consumer CDs and IRAs	203,887	7,404	3.63		167,801	7,817	4.66
Negotiable CDs, public funds and other time deposits	32,264	1,076	3.33		20,557	974	4.74
Total domestic interest-bearing deposits	536,173	12,491	2.33		440,881	13,340	3.03
Foreign interest-bearing deposits:							
Banks located in foreign countries	37,657	1,063	2.82		42,788	2,174	5.08
Governments and official institutions	13,004	311	2.39		16,523	812	4.91
Time, savings and other	51,363	1,385	2.70		43,443	1,767	4.07
Total foreign interest-bearing deposits	102,024	2,759	2.70		102,754	4,753	4.63
Total interest-bearing deposits	638,197	15,250	2.39		543,635	18,093	3.33
* *	455,710	12,362	2.71		424,814	21,967	5.17
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings  Trading account liabilities	455,/10 75,270	2,774	3.69		424,814 82,721	3,444	4.16
Long-term debt	231,235	9,938	4.30		169,855	9,359	5.51
		<del></del>					
Total interest-bearing liabilities (6)	1,400,412	40,324	2.88		1,221,025	52,863	4.33
Noninterest-bearing sources:							
Noninterest-bearing deposits	192,947				173,547		
Other liabilities	85,789				70,839		
Shareholders' equity	164,831				136,662		
Total liabilities and shareholders' equity	\$1,843,979				\$1,602,073		_
Net interest spread			2.68	%			2.08
Impact of noninterest-bearing sources			0.30	70			0.52
Net interest income/yield on earning assets		\$46,554	2.98	%		\$36,190	2.60

Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.

Certain prior period amounts have been reclassified to conform to current period presentation.

Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. We account for acquired impaired loans in accordance with SOP 03-3. Loans (2)

accounted for in accordance with SOP 03-3 were written down to fair value upon acquisition and acrete interest income over the remaining life of the loan.

Includes foreign consumer loans of \$2.7 billion and \$3.8 billion for the year ended December 31, 2008 and 2007.

Includes consumer finance loans of \$2.8 billion and \$3.2 billion, and other foreign consumer loans of \$774 million and \$1.1 billion for the year ended December 31, 2008 and 2007.

Includes domestic commercial real estate loans of \$62.1 billion and \$42.1 billion for the year ended December 31, 2008 and 2007.

Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$260 million and \$542 million for the year ended December 31, 2008 and 2007. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities \$409 million and \$813 million for the year ended December 31, 2008 and 2007.

# Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1)

(Dollars in millions)

	Year Ended December 31							
		2008	Tun En	eu Dec		2007		
		Interest				Interest		
	Average	Income/	Yield/		Average	Income/	Yield/	
	Balance	Expense	Rate		Balance	Expense	Rate	
Earning assets								
Time deposits placed and other short-term investments (2)	\$ 10,696	\$ 456	4.26	%	\$ 13,152	\$ 672	5.11	
Federal funds sold and securities purchased under agreements to resell (2)	128,053	3,507	2.74		155,828	8,120	5.21	
Trading account assets	193,631	9,259	4.78		187,287	9,747	5.20	
Debt securities (2)	250,551	13,402	5.35		186,466	10,036	5.38	
Loans and leases:								
Residential mortgage	260,213	14,671	5.64		264,650	15,112	5.71	
Home equity	135,091	7,592	5.62		98,765	7,385	7.48	
Discontinued real estate	10,898	858	7.87		n/a	n/a	n/a	
Credit card- domestic Credit card - foreign	63,318 16,527	6,843 2,042	10.81 12.36		57,883 12,359	7,225 1,502	12.48 12.15	
Direct/Indirect consumer	82,516	6,934	8.40		70,009	6,002	8.57	
Other consumer	3,816	321	8.41		4,510	389	8.64	
Total consumer	572,379	39,261	6.86	_	508,176	37,615	7.40	
Commercial - domestic (2)	220,561	11,733	5.32	_	180,102	12.932	7.18	
Commercial - domestic (-) Commercial real estate	63,208	3,057	4.84		42,950	3,145	7.18	
Commercial lease financing	22,290	799	3.58		20,435	1,212	5.93	
Commercial - foreign (2)	32,440	1,503	4.63		24,491	1,450	5.92	
Total commercial	338,499	17,092	5.05		267,978	18,739	6.99	
Total loans and leases	910,878	56,353	6.19	_	776,154	56,354	7.26	
	68,920			_	•	4,666		
Other earning assets (2)  Total earning assets - excluding hedge impact	1,562,729	4,161 87,138	6.04	_	71,305 1,390,192	89,595	6.54	
Net hedge income (expense) on assets	1,302,729	(260)	5.58		1,390,192	(542)	6.44	
Total earning assets - including hedge impact	1,562,729	86,878	5.56	_	1,390,192	89,053	6.41	
Cash and cash equivalents	45,354	00,070	3.30		33,091	67,033	0.71	
Other assets, less allowance for loan and lease losses	235,896				178,790			
Total assets	\$1,843,979			_	\$1,602,073			
				_	, , , , , , , , , , , , , , , , , , , ,			
Interest-bearing liabilities								
Domestic interest-bearing deposits:	0 22 20 4	6 220	0.51	0/	0 22.216	e 100	0.50	
Savings	\$ 32,204	\$ 230	0.71	%	\$ 32,316	\$ 188	0.58	
NOW and money market deposit accounts (2)	267,818	3,771	1.41		220,207	4,342	1.97	
Consumer CDs and IRAs (2)	203,887	7,015	3.44		167,801	7,167	4.27	
Negotiable CDs, public funds and other time deposits (2)	32,264	1,066	3.30		20,557	965	4.69	
Total domestic interest-bearing deposits	536,173	12,082	2.25	_	440,881	12,662	2.87	
Foreign interest-bearing deposits:								
Banks located in foreign countries (2)	37,657	1,068	2.84		42,788	2,168	5.07	
Governments and official institutions	13,004	311	2.39		16,523	812	4.91	
Time, savings and other	51,363	1,385	2.70	_	43,443	1,767	4.07	
Total foreign interest-bearing deposits	102,024	2,764	2.71	_	102,754	4,747	4.62	
Total interest-bearing deposits	638,197	14,846	2.33	_	543,635	17,409	3.20	
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings (2)	455,710	11,601	2.55		424,814	22,309	5.25	
Trading account liabilities	75,270	2,774	3.69		82,721	3,444	4.16	
Long-term debt (2)	231,235	10,694	4.62		169,855	8,888	5.23	
Total interest-bearing liabilities - excluding hedge impact	1,400,412	39,915	2.85		1,221,025	52,050	4.26	
Net hedge (income) expense on liabilities		409		_		813		
Total interest-bearing liabilities - including hedge impact	1,400,412	40,324	2.88	_	1,221,025	52,863	4.33	
Noninterest-bearing sources:	404.07=				1=0 = 1=			
Noninterest-bearing deposits	192,947				173,547			
Other liabilities Shareholders' equity	85,789 164,831				70,839 136,662			
Total liabilities and shareholders' equity	\$1,843,979			_	•			
• •	\$1,043,7/9		2.73		\$1,602,073		2.18	
Net interest spread impact of noninterest-bearing sources			0.30				0.52	
Net interest income/yield on earning assets - excluding hedge impact		\$47,223	3.03	0/		\$37,545	2.70	
Net interest income/yield on earning assets - excluding neage impact  Net impact of hedge income (expense)		(669)	(0.05)	%0		(1,355)	(0.10)	
Net interest income/yield on earning assets		\$46,554	2.98	0/		\$36,190	2.60	
			4.70	<sup>3</sup> /0			2.00	

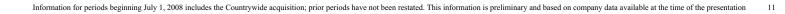
<sup>(1)</sup> This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

Year Ended December 31

 $Interest\ income\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ income\ on:$ 

	2008	2007
Time deposits placed and other short-term investments	\$ (16)	\$ (45)
Federal funds sold and securities purchased under agreements to resell	(194)	(398)
Debt securities	(19)	(16)
Commercial - domestic	(31)	(48)
Commercial - foreign	_	2
Other earning assets		(37)
Net hedge income (expense) on assets	\$(260)	\$(542)
Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:		
	\$ 10	<b>\$</b> 19
Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:  NOW and money market deposit accounts  Consumer CDs and IRAs	\$ 10 389	\$ 19 650
NOW and money market deposit accounts	*	• •
NOW and money market deposit accounts Consumer CDs and IRAs	389	• •
NOW and money market deposit accounts Consumer CDs and IRAs Negotiable CDs, public funds and other time deposits	389 10	• •
NOW and money market deposit accounts Consumer CDs and IRAs Negotiable CDs, public funds and other time deposits Banks located in foreign countries	389 10 (5)	650 9 6

<sup>(2)</sup> The following presents the impact of interest rate risk management derivatives on interest income and interest expense.



# Global Consumer and Small Business Banking Segment Results (1,2)

(Dollars in millions; except as noted)

		ear Endec			Fourth Ouarter		Third Quarter		Second Quarter		First Quarter	Fourth Quarte	Fourth
	2008		2007		2008		2008	_	2008		2008		2007
Net interest income (3)	\$ 33,851		\$ 28,712		\$ 9,274		\$ 8,946		\$ 7,985		\$ 7,646		\$ 7,431
Noninterest income:													
Card income	10,057		10,194		2,474		2,296		2,560		2,727		2,627
Service charges	6,807		6,007		1,677		1,822		1,743		1,565		1,623
Mortgage banking income	4,422		1,332		1,602		1,756		409		655		490
Insurance premiums	1,968		912		765		709		253		241		250
All other income	1,239		698		119		408		208		504		200
Total noninterest income	24,493		19,143		6,637		6,991		5,173		5,692		5,190
Total revenue, net of interest expense	58,344		47,855		15,911		15,937		13,158		13,338		12,621
Provision for credit losses (4)	26,841		12,920		7,584		6,505		6,382		6,370		4,287
Noninterest expense	24,937		20,349		7,145		7,267		5,355		5,170		5,572
Income before income taxes	6,566		14,586		1,182		2,165		1,421		1,798		2,762
Income tax expense (3)	2,332		5,224		347		826		503		656		863
Net income	\$ 4,234		\$ 9,362		\$ 835		\$ 1,339		\$ 918		\$ 1,142		\$ 1,899
Net interest yield (3)	8.43	%	8.03	%	8.55	%	8.29	%	8.60	%	8.28	%	7.90%
Return on average equity	5.78		14.81		4.13		6.70		5.51		6.95		11.23
Efficiency ratio (3)	42.74		42.52		44.91		45.59		40.70		38.76		44.15
Balance sheet (2)  Average  Total loans and leases	\$350.264		\$294,030		\$364,114		\$369,890		\$337,403		\$329,282		\$317,629
Total earning assets <sup>(5)</sup>	401.671		357.639		431,723		429,465		373,345		371,514		373,125
Total assets (5)	. ,		,										
Total assets (5) Total deposits	471,223 370,961		409,999 330,661		511,451 396,497		509,811 397,073		431,665 344,061		431,100 345,647		428,380 342,926
Allocated equity	73,317		63,235		80,520		79,497		66,984		66,119		67,086
Anocated equity	73,317		03,233		00,320		75,457		00,764		00,119		07,000
Period end													
Total loans and leases	\$ 365,198		\$325,759		\$365,198		\$367,673		\$340,392		\$331,441		\$325,759
Total earning assets <sup>(5)</sup>	434,568		381,520		434,568		445,602		375,462		380,282		381,520
Total assets (5)	511,401		445,319		511,401		506,934		429,556		439,828		445,319
Total deposits	393,165		346,908		393,165		400,122		341,924		352,058		346,908
Period end (in billions)													
Mortgage servicing portfolio (6)	\$ 2,057.3		\$ 516.9		\$ 2.057.3		\$ 2,026.2		\$ 540.8		\$ 529.7		\$ 516.9
	\$ 2,00713		J 510.7		\$ <b>2</b> ,00710		Q 2,020.2		\$ 5.0.0		U 527.7		\$ 5.0.7

Global Consumer and Small Business Banking has three primary businesses: Deposits and Student Lending, Card Services, and Mortgage, Home Equity and Insurance Services. Deposits and Student Lending includes the (1) results of ALM activities.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Presented on a managed basis, specifically Card Services. (See Exhibit A: Non-GAAP Reconciliations—Global Consumer and Small Business Banking—Reconciliation on page 40). Fully taxable-equivalent basis

<sup>(3)</sup> 

Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Servicing of residential, home equity and discontinued real estate mortgage loans

(Dollars in millions)

			I hree Month	s Ended l	December 31, 20	008		
	d)		Deposits and		Card		Mortgage, H	
(2)	Total (1)		Student Lending (2)		Services (1)		and Insurar	
et interest income (3) oninterest income:	\$ 9,274		\$ 3,080		\$ 5,206		\$	988
Card income	2,474		601		1,872			1
Service charges	1,677		1,676		1,672			1
Mortgage banking income	1,602				_			1,602
Insurance premiums	765		_		119			646
All other income (loss)	119		7		119			(7)
Total noninterest income	6,637		2,284		2,110			2,243
Total revenue, net of interest expense	15,911		5,364		7,316			3,231
(4)								
ovision for credit losses <sup>(4)</sup> oninterest expense	7,584 7,145		243 2,484		5,716 1,922			1,625 2,739
Income (loss) before income taxes	1,182		2,637		(322)			(1,133)
come tax expense (benefit) (3)	347		884					
1 \ /					(118)			(419)
Net income (loss)	<u>\$ 835</u>		\$ 1,753		\$ (204)		\$	(714)
et interest yield (3)	8.55 %	%	3.32	%	9.16	%		2.27
eturn on average equity	4.13		31.87		(1.89)			(18.05)
ficiency ratio (3)	44.91		46.33		26.28			84.76
verage - total loans and leases	\$364,114		n/m		\$226,144		\$	122,074
rerage - total deposits	396,497		\$ 379,172		n/m			n/m
iod end - total assets (5)	511,401		389,450		249,676			205,386
			Three Months	Ended S	eptember 30, 200	ng.		
			Deposits and	S Eliaca 5	Card	00	Mortgage, H	lome Equity
	Total (1)		Student Lending (2)		Services (1)		and Insuran	
t interest income (3)	\$ 8,946		\$ 2,996		\$ 4,831		\$	1,119
ninterest income:	2206		616		1.670			
Card income Service charges	2,296 1,822		616 1,821		1,679			1
Mortgage banking income	1,822		1,821					1,756
Insurance premiums	709		_		139			570
All other income	408		8		394			6
Total noninterest income	6,991		2,445		2,212			2,334
	15,937		5,441		7,043			3,453
Total revenue, net of interest expense	13,937		3,441		7,043			3,433
ovision for credit losses (4)	6,505		237		5,462			806
ninterest expense	7,267		2,360		2,161			2,746
Income (loss) before income taxes	2,165		2,844		(580)			(99)
ome tax expense (benefit) (3)	826		1,070		(207)			(37)
Net income (loss)	\$ 1,339		\$ 1,774		\$ (373)		\$	(62)
t interest yield (3)		%	3.22	%	8.25	%		3.01
turn on average equity	6.70		32.73		(3.57)			(1.50)
riciency ratio (3)	45.59		43.36		30.68			79.52
erage - total loans and leases	\$369,890		n/m		\$232,578		\$	122,057
erage - total deposits	397,073		\$ 379,298		n/m			n/m
riod end - total assets (5)	506,934	I	396,941		253,671			180,398
	<u></u>			s Ended [	December 31, 200	07		
	(1)		Deposits and		Card		Mortgage, H	
(2)	Total (1)		Student Lending (2)		Services (1)		and Insuran	
interest income (3) ninterest income:	\$ 7,431		\$ 2,602		\$ 4,288		\$	541
Card income	2,627		565		2,060			2
Service charges	1,623				_,,,,,,			1
Mortgage banking income	1,623		1,622					490
Insurance premiums	250		_		154			96
All other income	200		54		88			58
Total noninterest income	5,190		2,241		2,302			647
Total revenue, net of interest expense	12,621		4,843		6,590		_	1,188
, or entertone	12,021		-1,013		0,570			2,100
vision for credit losses (4)	4,287		205		3,413			669
ninterest expense	5,572		2,448		2,390			734
Income (loss) before income taxes	2,762		2,190		787			(215)
ome tax expense (benefit) (3)	863		654		289			(80)
Net income (loss)	\$ 1,899		\$ 1,536		\$ 498		\$	(135)
interest yield (3)		%	3.01	%	7.73	%		2.27
turn on average equity	11.23		24.84		4.95	. 0		(20.52)
iciency ratio (3)	44.15		50.55		36.26			61.78
verage - total loans and leases	\$317,629		n/m		\$ 219,624		\$	84,393
rerage - total deposits	342,926		\$ 337,424		n/m			n/m
riod end - total assets (5)	445,319		380,934		254,356			100,992

Presented on a managed basis, specifically Card Services.

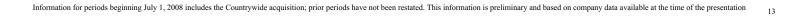
For the three months ended December 31, 2008, September 30, 2008 and December 31, 2007, a total of \$4.5 billion, \$3.3 billion and \$2.4 billion of deposits were migrated from Global Consumer and Small Business Banking to Global Wealth and Investment Management. (1) (2)

Fully taxable-equivalent basis

Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Total assets include asset allocations to match liabilities (i.e., deposits).

<sup>(3)</sup> (4) (5)



# Global Consumer and Small Business Banking Business Results

(Dollars in millions)

			Year	Ended Dece	ember 31, 2008		
	•		Deposits and		Card		Mortgage, Home Equity
	Total (1)		Student Lending (2)		Services (1)		and Insurance Services
Net interest income (3)	\$ 33,851		\$ 11,395		\$ 19,184		\$ 3,272
Noninterest income:							
Card income	10,057		2,397		7,655		5
Service charges	6,807		6,803		_		4
Mortgage banking income	4,422		_		_		4,422
Insurance premiums	1,968		_		552		1,416
All other income	1,239		54		1,042		143
Total noninterest income	24,493		9,254		9,249		5,990
Total revenue, net of interest expense	58,344		20,649		28,433		9,262
Provision for credit losses (4)	26,841		1,014		19,550		6,277
Noninterest expense	24,937		9,869		8,120		6,948
Income (loss) before income taxes	6,566		9,766		763		(3,963)
Income tax expense (benefit) (3)	2,332		3,556		242		(1,466)
Net income (loss)	\$ 4,234		\$ 6,210		\$ 521		\$ (2,497)
Net interest yield (3)	8.43	%	3.23	%	8.36	%	2.52
Return on average equity	5.78		28.37		1.25		(25.79)
Efficiency ratio (3)	42.74		47.79		28.56		75.02
Average - total loans and leases	\$350,264		n/m		\$229,347		\$105,733
Average - total deposits	370,961		\$359,023		n/m		n/m
Period end - total assets (5)	511,401		389,450		249,676		205,386

			Year	r Ended Dece	ember 31, 2007		
	Total (1)		Deposits and Student Lending (2)		Card Services (1)		Mortgage, Home Equity and Insurance Services
Net interest income (3)	\$ 28,712		\$ 10,549		\$ 16,284		\$ 1,879
Noninterest income:							
Card income	10,194		2,156		8,032		6
Service charges	6,007		6,003		_		4
Mortgage banking income	1,332		_		_		1,332
Insurance premiums	912		_		565		347
All other income	698		143		434		121
Total noninterest income	19,143		8,302		9,031		1,810
Total revenue, net of interest expense	47,855		18,851		25,315		3,689
Provision for credit losses (4)	12,920		601		11,305		1,014
Noninterest expense	20,349		9,411		8,358		2,580
Income before income taxes	14,586		8,839		5,652		95
Income tax expense (3)	5,224		3,126		2,062		36
Net income	\$ 9,362		\$ 5,713		\$ 3,590		\$ 59
Net interest yield (3)	8.03	%	3.19	%	7.80	%	2.35
Return on average equity	14.81		26.49		9.13		2.50
Efficiency ratio (3)	42.52		49.93		33.02		69.93
Average - total loans and leases	\$294,030		n/m		\$208,094		\$ 72,825
Average - total deposits	330,661		\$324,777		n/m		n/m
Period end - total assets (5)	445,319		380,934		254,356		100,992

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Presented on a managed basis, specifically Card Services.

For the year ended December 31, 2008 and 2007, a total of \$20.5 billion and \$11.4 billion of deposits were migrated from Global Consumer and Small Business Banking to Global Wealth and Investment Management.

Fully taxable-equivalent basis
Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
Total assets include asset allocations to match liabilities (i.e., deposits). (3) (4)

<sup>(5)</sup> 

 $n/m = not \ meaningful$ 

# Global Consumer and Small Business Banking - Key Indicators

(Dollars in millions; except as noted)

	Year Er Decemb			Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2008	2007		2008	2008	2008	2008	2007
eposits and Student Lending Key Indicators								
Average deposit balances	010 ( 000	0105000		0404064	010000	0100 105	0406.000	0105.005
Checking	\$126,380	\$125,220		\$124,861	\$126,096	\$128,486	\$126,099	\$125,087
Savings	29,249 74,327	29,335		28,687	29,392	30,092	28,828	28,960
MMS CD's & IRA's	125,939	63,155 103,816		80,677 141,895	80,364 139,628	69,772 106,153	66,361 115,753	64,722 114,988
Foreign and other	3,128	3,251		3,052	3,818	2,982	2,653	3,667
Total average deposit balances	\$359,023	\$324,777		\$379,172	\$379,298	\$337,485	\$339,694	\$337,424
	\$337,023	\$324,777		3379,172	\$379,298	\$557,465	\$339,094	\$337,424
Total balances migrated to  Premier Banking and Investments	\$ 20,476	\$ 11,411		\$ 4,542	\$ 3,272	\$ 5,631	\$ 7,031	\$ 2,443
Tremer Zamang and Irrestriction	\$ 20,170	Ψ 11,111		\$ 1,012	U 3,2/2	ψ 5,051	<i>ϕ</i> 7,031	0 2,113
Deposit spreads (excludes noninterest costs)			2.0			1.150/	4.000/	
Checking	4.23%	4.28	%	4.26%	4.24%	4.16%	4.28%	4.31
Savings	3.80	3.74		3.82	3.80	3.70	3.89	3.77
MMS	1.21 0.32	3.26 1.04		0.91 0.26	1.15 0.14	1.30 0.40	1.54	2.83 0.89
CD's & IRA's Foreign and other	3.62	3.51		3.72	3.69	3.59	0.53 3.46	3.59
Total deposit spreads	2.17	2.97		1.99	2.01	2.31	2.40	2.79
1 otai ucposit spicaus	2.17	2.91		1.57	2.01	2.31	2.40	2.19
Net new retail checking (units in thousands)	2,184	2,304		130	823	674	557	343
Debit purchase volumes	\$210,538	\$189,453		\$ 52,935	\$ 53,263	\$ 54,274	\$ 50,066	\$ 51,133
Online banking (end of period)								
Active accounts (units in thousands)	28,854	23,791		28,854	28,636	25,299	24,949	23,791
Active billpay accounts (units in thousands)	15,861	12,552		15,861	15,732	13,269	13,081	12,552
ard Services Key Indicators								
Managed credit card data (1)								
Gross interest yield	11.69%	12.67	%	11.87%	11.52%	11.44%	11.94%	12.48
Risk adjusted margin (1)			70			6.39	6.92	
Loss rates	6.63 6.18	7.70 4.79		6.47 7.16	6.75 6.40	5.96	6.92 5.19	7.74 4.75
Loss rates Average outstandings	\$184,246	\$171,376		\$181,233	\$186,408	\$185,659	\$183,694	\$178,411
Ending outstandings	182,234	183,691		182.234	183,398	187,162	183,758	183,691
New account growth (in thousands)	8,483	11,769		1,432	1,766	2,670	2,615	3,509
Purchase volumes	\$243,525	\$252,345		\$ 56,585	\$ 62,662	\$ 64,457	\$ 59,821	\$ 68,380
Delinquencies:	9243,323	\$232,343		9 30,303	\$ 02,002	\$ 04,437	\$ 57,021	\$ 00,500
30 Day	6.68%	5.45	%	6.68%	5.89%	5.53%	5.61%	5.45
90 Day	3.16	2.66	, ,	3.16	2.88	2.82	2.83	2.66
ortgage, Home Equity and Insurance Services Key Indicators								
ortgage servicing rights at fair value rollforward:								
Beginning balance	\$ 3,053	\$ 2,869		\$ 20,811	\$ 4,250	\$ 3,163	\$ 3,053	\$ 3,179
Countrywide balance, July 1, 2008	17,188	_			17,188	_	_	
Additions	2,587	792		677	875	669	366	253
Impact of customer payments	(3,313)	(766)		(1,458)	(1,425)	(233)	(197)	(212
Other changes in MSR	(6,782)	158		(7,297)	(77)	651	(59)	(167
Ending balance	\$ 12,733	\$ 3,053		\$ 12,733	\$ 20,811	\$ 4,250	\$ 3,163	\$ 3,053
Capitalized mortgage servicing rights (% of loans serviced)	77bps	118	bps	77bps	126bps	145bps	118bps	118
Mortgage loans serviced for investors (in billions)	\$ 1,654	\$ 259	Ŷ	\$ 1,654	\$ 1,654	\$ 292	\$ 268	\$ 259
Global Consumer and Small Business Banking								
Mortgage production	\$128,945	\$ 93,304		\$ 42,761	\$ 49,625	\$ 18,515	\$ 18,044	\$ 22,109
Home equity production	31,998	69,226		3,920	5,260	8,997	13,821	16,001
Total Corporation								
Mortgage production	140,510	104,385		44,611	51,539	22,438	21,922	24,551
	40,490	84,183		5,326	7,023	11,500	16,641	19,299

 $<sup>(1) \</sup>qquad \textit{Credit Card includes U.S. Consumer Card, foreign and U.S. Government card. Does not include \textit{Business Credit Card.} \\$ 

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

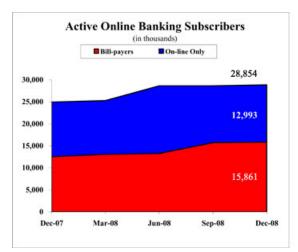
# Bank of America Corporation and Subsidiaries E-Commerce & BankofAmerica.com

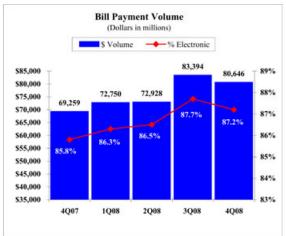
Bank of America has the largest active online banking customer base with 28.9 million subscribers.

Bank of America uses a strict Active User standard—customers must have used our online services within the last 90 days.

15.9 million active bill pay users paid \$80.6 billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 340 companies are presenting 38.9 million e-bills per quarter.





Certain prior period amounts have been reclassified to conform to the current period presentation.

# Bank of America Corporation and Subsidiaries Credit Card Data $^{(1)}$

(Dollars in millions)

	Year Ended I	Year Ended December 31			Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter	
	2008		2007		2008		2008		2008		2008		2007	
Loans														
Period end														
Held credit card outstandings	\$ 81,274		\$ 80,724		\$ 81,274		\$ 81,350		\$ 78,642		\$ 75,911		\$ 80,724	
Securitization impact	100,960		102,967		100,960		102,048		108,520		107,847		102,967	
Managed credit card outstandings	\$ 182,234		\$183,691		\$182,234		\$ 183,398		\$ 187,162		\$ 183,758		\$ 183,691	
Average														
Held credit card outstandings	\$ 79,845		\$ 70,242		\$ 82,117		\$ 80,489		\$ 78,221		\$ 78,518		\$ 74,392	
Securitization impact	104,401		101,134		99,116		105,919		107,438		105,176		104,019	
Managed credit card outstandings	\$ 184,246		\$171,376		\$181,233		\$ 186,408		\$ 185,659		\$ 183,694		\$ 178,411	
Credit Quality														
Charge-Offs \$														
Held net charge-offs	\$ 4,712		\$ 3,442		\$ 1,406		\$ 1,242		\$ 1,108		\$ 956		\$ 846	
Securitization impact	6,670		4,772		1,857		1,754		1,643		1,416		1,292	
Managed credit card net losses	\$ 11,382		\$ 8,214		\$ 3,263		\$ 2,996		\$ 2,751		\$ 2,372		\$ 2,138	
Charge-Offs %														
Held net charge-offs	5.90	%	4.90	%	6.82	%	6.14	%		%	4.90	%	4.51	%
Securitization impact	0.28		(0.11)		0.34		0.26		0.27		0.29		0.24	
Managed credit card net losses	6.18	%	4.79	%	7.16	%	6.40	%	5.96	%	5.19	%	4.75	%
30+ Delinquency \$														
Held delinquency	\$ 5,324		\$ 4,298		\$ 5,324		\$ 4,675		\$ 4,121		\$ 4,017		\$ 4,298	
Securitization impact	6,844		5,710		6,844		6,126		6,226		6,288		5,710	
Managed delinquency	\$ 12,168		\$ 10,008		\$ 12,168		\$ 10,801		\$ 10,347		\$ 10,305		\$ 10,008	
30+ Delinquency %														
Held delinquency	6.55	%	5.32	%	6.55	%	5.75	%	5.24	%		%	5.32	%
Securitization impact	0.13		0.13		0.13		0.14		0.29		0.32		0.13	
Managed delinquency	6.68	%	5.45	%	6.68	%	5.89	%	5.53	%	5.61	%	5.45	%
90+ Delinquency \$														
Held delinquency	\$ 2,565		\$ 2,127		\$ 2,565		\$ 2,330		\$ 2,109		\$ 2,055		\$ 2,127	
Securitization impact	3,185		2,757		3,185		2,958		3,169		3,137		2,757	
Managed delinquency	\$ 5,750		\$ 4,884		\$ 5,750		\$ 5,288		\$ 5,278		\$ 5,192		\$ 4,884	
90+ Delinquency %														
Held delinquency	3.16	%	2.63	%	3.16	%	2.87	%		%		%	2.63	%
Securitization impact			0.03				0.01		0.14		0.12		0.03	
Managed delinquency	3.16	%	2.66	%	3.16	%	2.88	%	2.82	%	2.83	%	2.66	%

<sup>(1)</sup> Credit Card includes U.S. Consumer Card, foreign and U.S. Government card. Does not include Business Credit Card.

 $\label{thm:conform} \textit{Certain prior period amounts have been reclassified to conform to the current period presentation.}$ 

# Global Corporate and Investment Banking Segment Results (1)

(Dollars in millions)

		ar Ended ember 3	-		Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter	
	2008		2007		2008		2008		2008		2008		2007	
Net interest income (2)	\$ 16,538		\$ 11,206		\$ 4,949		\$ 4,140		\$ 3,837		\$ 3,612		\$ 3,435	
Noninterest income:														
Service charges	3,344		2,770		841		858		856		789		761	
Investment and brokerage services	850		913		176		218		211		245		223	
Investment banking income	2,708		2,537		786		491		766		665		577	
Trading account profits (losses)	(5,956)		(4,921)		(4,142)		(393)		369		(1,790)		(5,376)	
All other income (loss)	(4,044)		1,146		(2,875)		(761)		(68)		(340)		(315)	
Total noninterest income (loss)	(3,098)		2,445		(5,214)		413		2,134		(431)		(4,130)	
Total revenue, net of interest expense	13,440		13,651		(265)		4,553		5,971		3,181		(695)	
Provision for credit losses	3,080		658		1,415		779		361		525		274	
Noninterest expense	10,381		12,198		2,229		2,907		2,793		2,452		3,453	
Income (loss) before income taxes	(21)		795		(3,909)		867		2,817		204		(4,422)	
Income tax expense (benefit) (2)	(7)		285		(1,467)		325		1,058		77		(1,651)	
Net income (loss)	\$ (14)		\$ 510		\$ (2,442)		\$ 542		\$ 1,759		\$ 127		\$ (2,771)	
Net interest yield (2)	2.36	%	1.65	%	2.96	%	2.32	%	2.20	%	2.01	%	1.89	%
Return on average equity	(0.02)		1.12		(14.24)		3.49		11.65		0.87		(20.53)	
Efficiency ratio (2)	77.24		89.36		n/m		63.87		46.78		77.07		n/m	
Balance sheet														
Average														
Total loans and leases	\$337,352		\$274,725		\$343,379		\$342,494		\$336,328		\$327,083		\$327,622	
Total loans and leases Total trading-related assets	\$337,352 341,544		\$274,725 362,195		\$343,379 317,306		\$342,494 350,063		\$336,328 337,058		\$327,083 361,923		\$327,622 354,336	
Total loans and leases Total trading-related assets Total market-based earning assets (3)														
Total loans and leases Total trading-related assets Total market-based earning assets (3) Total earning assets (4)	341,544		362,195		317,306		350,063		337,058		361,923		354,336	
Total loans and leases Total trading-related assets Total market-based earning assets (3) Total earning assets (4)	341,544 368,751		362,195 412,587		317,306 318,817		350,063 377,630		337,058 375,274		361,923 403,733		354,336 407,315	
Total loans and leases Total trading-related assets Total market-based earning assets (3)	341,544 368,751 699,708		362,195 412,587 677,215		317,306 318,817 666,084		350,063 377,630 710,004		337,058 375,274 701,834		361,923 403,733 721,165		354,336 407,315 720,587	
Total loans and leases Total trading-related assets Total market-based earning assets (3) Total earning assets (4) Total assets (4) Total deposits Allocated equity	341,544 368,751 699,708 816,832		362,195 412,587 677,215 771,219		317,306 318,817 666,084 793,132		350,063 377,630 710,004 821,444		337,058 375,274 701,834 816,065		361,923 403,733 721,165 836,895		354,336 407,315 720,587 825,697	
Total loans and leases  Total trading-related assets  Total market-based earning assets (3)  Total earning assets (4)  Total assets (4)  Total deposits  Allocated equity  Period end	341,544 368,751 699,708 816,832 239,097 62,441		362,195 412,587 677,215 771,219 219,891 45,309		317,306 318,817 666,084 793,132 249,301 68,217		350,063 377,630 710,004 821,444 237,935 61,798		337,058 375,274 701,834 816,065 233,788 60,718		361,923 403,733 721,165 836,895 235,264 58,973		354,336 407,315 720,587 825,697 235,730 53,558	
Total loans and leases Total trading-related assets Total market-based earning assets (3) Total earning assets (4) Total deposits Allocated equity Period end Total loans and leases	341,544 368,751 699,708 816,832 239,097 62,441 \$340,692		362,195 412,587 677,215 771,219 219,891 45,309 \$326,042		317,306 318,817 666,084 793,132 249,301 68,217		350,063 377,630 710,004 821,444 237,935 61,798		337,058 375,274 701,834 816,065 233,788 60,718 \$346,046		361,923 403,733 721,165 836,895 235,264 58,973 \$328,083		354,336 407,315 720,587 825,697 235,730 53,558 \$326,042	
Total loans and leases Total trading-related assets Total market-based earning assets (3) Total earning assets (4) Total assets (4) Total deposits Allocated equity Period end Total loans and leases Total trading-related assets	341,544 368,751 699,708 816,832 239,097 62,441		362,195 412,587 677,215 771,219 219,891 45,309		317,306 318,817 666,084 793,132 249,301 68,217		350,063 377,630 710,004 821,444 237,935 61,798		337,058 375,274 701,834 816,065 233,788 60,718		361,923 403,733 721,165 836,895 235,264 58,973		354,336 407,315 720,587 825,697 235,730 53,558	
Total loans and leases Total trading-related assets Total market-based earning assets (3) Total earning assets (4) Total assets (4) Total deposits Allocated equity Period end Total loans and leases Total trading-related assets Total market-based earning assets (3)	341,544 368,751 699,708 816,832 239,097 62,441 \$340,692		362,195 412,587 677,215 771,219 219,891 45,309 \$326,042 308,316 360,276		317,306 318,817 666,084 793,132 249,301 68,217		350,063 377,630 710,004 821,444 237,935 61,798		337,058 375,274 701,834 816,065 233,788 60,718 \$346,046		361,923 403,733 721,165 836,895 235,264 58,973 \$328,083		354,336 407,315 720,587 825,697 235,730 53,558 \$326,042	
Total loans and leases  Total trading-related assets  Total market-based earning assets (3)  Total earning assets (4)  Total assets (4)  Total deposits  Allocated equity  Period end  Total loans and leases  Total trading-related assets  Total market-based earning assets (3)  Total earning assets (4)	341,544 368,751 699,708 816,832 239,097 62,441 \$340,692 247,552		362,195 412,587 677,215 771,219 219,891 45,309 \$326,042 308,316		317,306 318,817 666,084 793,132 249,301 68,217 \$340,692 247,552		350,063 377,630 710,004 821,444 237,935 61,798 \$339,645 277,442		337,058 375,274 701,834 816,065 233,788 60,718 \$346,046 303,423		361,923 403,733 721,165 836,895 235,264 58,973 \$328,083 317,256		354,336 407,315 720,587 825,697 235,730 53,558 \$326,042 308,316	
Total loans and leases Total trading-related assets Total market-based earning assets (3) Total earning assets (4) Total assets (4) Total deposits Allocated equity Period end Total loans and leases Total trading-related assets Total market-based earning assets (3)	341,544 368,751 699,708 816,832 239,097 62,441 \$340,692 247,552 244,914		362,195 412,587 677,215 771,219 219,891 45,309 \$326,042 308,316 360,276		317,306 318,817 666,084 793,132 249,301 68,217 \$340,692 247,552 244,914		350,063 377,630 710,004 821,444 237,935 61,798 \$339,645 277,442 289,918		337,058 375,274 701,834 816,065 233,788 60,718 \$346,046 303,423 335,207		361,923 403,733 721,165 836,895 235,264 58,973 \$328,083 317,256 347,877		354,336 407,315 720,587 825,697 235,730 53,558 \$326,042 308,316 360,276	

<sup>(1)</sup> Global Corporate and Investment Banking has three primary businesses: Business Lending, Capital Markets and Advisory Services, and Treasury Services. In addition, ALM/Other includes the results of ALM activities and other Global Corporate and Investment Banking activities.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

<sup>(2)</sup> Fully taxable-equivalent basis

<sup>(3)</sup> Total market-based earning assets represents earning assets included in the Capital Markets and Advisory Services business but excludes loans that are accounted for at fair value in accordance with SFAS 159.

<sup>(4)</sup> Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

(Dollars in millions)

		Three Mon	ths Ended December 31, 2008		
	Total	Business Lending	Capital Markets and Advisory Services <sup>(1)</sup>	Treasury Services	ALM/ Other
Net interest income (2)	\$ 4,949	\$ 1,783	\$ 1,922	\$ 1,009	\$ 235
Noninterest income:	•				
Service charges	841	193	33	615	_
Investment and brokerage services	176	_	167	9	_
Investment banking income	786	_	786	_	_
Trading account profits (losses)	(4,142)	(244)	(3,916)	18	_
All other income (loss)	(2,875)	494	(3,631)	265	(3)
Total noninterest income (loss)	(5,214)	443	(6,561)	907	(3)
Total revenue, net of interest expense	(265)	2,226	(4,639)	1,916	232
Provision for credit losses	1,415	1,381	11	23	_
Noninterest expense	2,229	446	973	773	37
Income (loss) before income taxes	(3,909)	399	(5,623)	1,120	195
Income tax expense (benefit) (2)	(1,467)	98	(2,008)	364	79
Net income (loss)	\$ (2,442)	\$ 301	\$ (3,615)	\$ 756	\$ 116
Net interest yield (2)	2.96%	2.14%	n/m	2.12%	n/m
Return on average equity	(14.24)	4.52	(60.53)%	35.36	n/m
Efficiency ratio (2)	n/m	20.02	n/m	40.28	n/m
Average - total loans and leases	\$343,379	\$323,644	\$ 12,259	\$ 7,444	n/m
Average - total deposits	249,301	n/m	47,593	201,346	n/m
Period end - total assets (3)	707,170	336,561	313,141	223,895	n/m

		Th	ree Months Ended September 30, 20	008	
			Capital Markets		
		Business	and Advisory	Treasury	ALM/
	Total	Lending	Services (1)	Services	Other
Net interest income (2)	\$ 4,140	\$ 1,542	\$ 1,472	\$ 912	\$ 214
Noninterest income:					
Service charges	858	171	37	650	_
Investment and brokerage services	218	_	209	9	_
Investment banking income	491	_	491	_	_
Trading account profits (losses)	(393)	40	(450)	19	(2)
All other income (loss)	(761)	176	(1,472)	295	240
Total noninterest income (loss)	413	387	(1,185)	973	238
Total revenue, net of interest expense	4,553	1,929	287	1,885	452
Provision for credit losses	779	780	33	19	(53)
Noninterest expense	2,907	547	1,340	983	37
Income (loss) before income taxes	867	602	(1,086)	883	468
Income tax expense (benefit) (2)	325	225	(403)	329	174
Net income (loss)	\$ 542	\$ 377	\$ (683)	\$ 554	\$ 294
Net interest yield (2)	2.32%	1.93%	n/m	2.20%	n/m
Return on average equity	3.49	6.44	(13.94)%	26.47	n/m
Efficiency ratio (2)	63.87	28.33	n/m	52.12	n/m
Average - total loans and leases	\$342,494	\$313,364	\$ 21,676	\$ 7,429	n/m
Average - total deposits	237,935	n/m	57,227	180,392	n/m
Period end - total assets (3)	753,495	333,552	356,528	207,168	n/m

		Three M	onths Ended December 31, 2007		
	Total	Business Lending	Capital Markets and Advisory Services <sup>(1)</sup>	Treasury Services	ALM/ Other
Net interest income (2)	\$ 3,435	\$ 1,702	\$ 836	\$ 995	\$ (98)
Noninterest income:					
Service charges	761	150	35	578	(2)
Investment and brokerage services	223	_	211	10	2
Investment banking income	577	_	577	_	_
Trading account profits (losses)	(5,376)	(137)	(5,263)	17	7
All other income (loss)	(315)	186	(885)	290	94
Total noninterest income (loss)	(4,130)	199	(5,325)	895	101
Total revenue, net of interest expense	(695)	1,901	(4,489)	1,890	3
Provision for credit losses	274	280	(6)	_	_
Noninterest expense	3,453	665	1,527	1,125	136
Income (loss) before income taxes	(4,422)	956	(6,010)	765	(133)
Income tax expense (benefit) (2)	(1,651)	348	(2,228)	277	(48)
Net income (loss)	\$ (2,771)	\$ 608	\$ (3,782)	\$ 488	\$ (85)
Net interest yield (2)	1.89%	2.27%	n/m	2.83%	n/m
Return on average equity	(20.53)	12.14	(97.04)%	24.40	n/m
Efficiency ratio (2)	n/m	35.06	n/m	59.44	n/m
Average - total loans and leases	\$327,622	\$294,802	\$ 26,086	\$ 6,688	n/m
Average - total deposits	235,730	n/m	74,111	161,381	n/m
Period end - total assets (3)	778,158	303,966	413,811	183,996	n/m

<sup>(1)</sup> Includes \$36 million, \$25 million and \$26 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income for the three months ended December 31, 2008, September 30, 2008 and December 31, 2007.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

<sup>(2)</sup> Fully taxable-equivalent basis

<sup>(3)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

 $n/m = not \ meaningful$ 

# **Global Corporate and Investment Banking Business Results**

(Dollars in millions)

		Year	r Ended December 31, 2008		
	Total	Business Lending	Capital Markets and Advisory Services <sup>(1)</sup>	Treasury Services	ALM/ Other
Net interest income (2)	\$ 16,538	\$ 6,221	\$ 6,124	\$ 3,610	\$ 583
Noninterest income:					
Service charges	3,344	657	134	2,553	_
Investment and brokerage services	850	_	810	40	_
Investment banking income	2,708	_	2,708	_	_
Trading account profits (losses)	(5,956)	(251)	(5,787)	74	8
All other income (loss)	(4,044)	1,196	(7,007)	1,507	260
Total noninterest income (loss)	(3,098)	1,602	(9,142)	4,174	268
Total revenue, net of interest expense	13,440	7,823	(3,018)	7,784	851
Provision for credit losses	3,080	3,082	5	47	(54)
Noninterest expense	10,381	2,066	4,722	3,459	134
Income (loss) before income taxes	(21)	2,675	(7,745)	4,278	771
Income tax expense (benefit) (2)	(7)	953	(2,797)	1,546	291
Net income (loss)	\$ (14)	\$ 1,722	\$ (4,948)	\$ 2,732	\$ 480
Net interest yield (2)	2.36%	1.97%	n/m	2.17%	n/m
Return on average equity	(0.02)	7.38	(24.32)%	33.21	n/m
Efficiency ratio (2)	77.24	26.40	n/m	44.43	n/m
Average - total loans and leases	\$337,352	\$311,003	\$ 19,021	\$ 7,298	n/m
Average - total deposits	239,097	n/m	57,795	180,974	n/m
Period end - total assets (3)	707,170	336,561	313,141	223,895	n/m
		Yea	r Ended December 31, 2007		
			Capital Markets		
		Business	and Advisory	Treasury	ALM/

		Year Ended December 31, 2007											
	·		Capital Markets		<u> </u>								
		Business	and Advisory	Treasury	ALM/								
	Total	Lending	Services (1)	Services	Other								
Net interest income (2)	\$ 11,206	\$ 4,926	\$ 2,788	\$ 3,792	\$(300)								
Noninterest income:													
Service charges	2,770	516	134	2,121	(1)								
Investment and brokerage services	913	<del>_</del>	869	42	2								
Investment banking income	2,537	_	2,537	_	_								
Trading account profits (losses)	(4,921)	(180)	(4,811)	63	7								
All other income (loss)	1,146	823	(968)	1,086	205								
Total noninterest income (loss)	2,445	1,159	(2,239)	3,312	213								
Total revenue, net of interest expense	13,651	6,085	549	7,104	(87)								
Provision for credit losses	658	653	_	6	(1)								
Noninterest expense	12,198	2,262	5,925	3,713	298								
Income (loss) before income taxes	795	3,170	(5,376)	3,385	(384)								
Income tax expense (benefit) (2)	285	1,170	(1,991)	1,249	(143)								
Net income (loss)	\$ 510	\$ 2,000	\$ (3,385)	\$ 2,136	\$(241)								
Net interest yield (2)	1.65%	1.96%	n/m	2.79%	n/m								
Return on average equity	1.12	12.36	(25.52)%	27.18	n/m								
Efficiency ratio (2)	89.36	37.19	n/m	52.27	n/m								
Average - total loans and leases	\$ 274,725	\$ 248,474	\$ 20,418	\$ 5,860	n/m								
Average - total deposits	219,891	n/m	66,836	152,827	n/m								
Period end - total assets (3)	778,158	303,966	413,811	183,996	n/m								

 $Includes \$113\ million\ and\ \$70\ million\ of\ net\ interest\ income\ on\ loans\ for\ which\ the\ fair\ value\ option\ has\ been\ elected\ and\ is\ not\ considered\ market-based\ income\ for\ the\ year\ ended\ December\ 31,\ 2008\ and\ 2007.$ 

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Fully taxable-equivalent basis

<sup>(2)</sup> (3) Total assets include asset allocations to match liabilities (i.e., deposits).

 $n/m = not \ meaningful$ 

# Global Corporate and Investment Banking - Business Lending Key Indicators

(Dollars in millions)

	Year En Decembe		İ	Fourth Quarter		Third Quarter	Second Ouarter		First Quarter		Fourth Quarter	
	2008	2007		2008		2008	2008		2008		2007	
Business lending revenue, net of interest expense								_				
Corporate lending (1)	\$ 1.547	\$ 745		s 673		\$ 312	\$ 24	9	\$ 313		\$ 236	
Commercial lending	5,534	4,726		1,469		1,293	1,47		1,302		1,601	
Consumer indirect lending	742	614		84		324	31	0	24		64	
Total revenue, net of interest expense	\$ 7,823	\$ 6,085		\$ 2,226		\$ 1,929	\$ 2,02	9	\$ 1,639		\$ 1,901	
Business lending margin	<del></del>							=				
Corporate lending	1.20 %	0.80 %	ó	1.68	%	1.07 %	6 0.9	7 %	0.95	%	0.76	%
Commercial lending	1.55	1.71		1.60		1.50	1.5	1	1.60		2.17	
Consumer indirect lending	1.96	1.68		2.19		1.98	1.8	5	1.81		1.65	
Provision for credit losses												
Corporate lending	\$ 362	\$ 42		\$ 301		\$ 83	\$ (3	3)	\$ 11		\$ (26)	
Commercial lending	1,712	192		666		427	29		323		144	
Consumer indirect lending	1,008	419		414		270	13	5	189		162	
Total provision for credit losses	\$ 3,082	\$ 653		\$ 1,381		\$ 780	\$ 39	8	\$ 523		\$ 280	
Credit quality (2, 3)							_					
Reservable utilized criticized exposure												
Corporate lending	\$ 5,291	\$ 1,886		\$ 5,291		\$ 4,266	\$ 3,31		\$ 2,177		\$ 1,886	
	6.64 %	2.96 %	ó	6.64	%	5.41 %			3.26	%	2.96	%
Commercial lending	\$ 29,027	\$ 13,834	,	\$ 29,027	%	\$ 24,428 9.18	\$ 20,92		\$ 17,199	%	\$ 13,834	0/
	10.82 %	5.66 %	0	10.82	%			_	6.83	%	5.66	%
Total reservable utilized criticized exposure	\$ 34,318 9.86 %	\$ 15,720 5.10 %	٤.	\$ 34,318 9.86	%	\$ 28,694 8.32	\$ 24,23 % 7.2		\$ 19,376 6.08	%	\$ 15,720 5.10	%
Nonperforming assets	2.80 /0	5.10 /0		7.00	70	0.52	0 7.2	0 /0	0.08	/0	5.10	70
Corporate lending	\$ 634	\$ 115		\$ 634		\$ 407	\$ 15	0	\$ 150		\$ 115	
, , , , , , , , , , , , , , , , , , ,	0.99 %	0.24 %	ó	0.99	%	0.65 %			0.30	%	0.24	%
Commercial lending	\$ 5,737	\$ 1,923		\$ 5,737		\$ 4,370	\$ 3,68	0	\$ 2,603		\$ 1,923	
	2.20 %	0.77 %	ó	2.20	%	1.69 %	6 1.4	2 %	1.02	%	0.78	%
Total nonperforming assets	\$ 6,371	\$ 2,038		\$ 6,371		\$ 4,777	\$ 3,83		\$ 2,753		\$ 2,038	
	1.97 %	0.69 %	ó	1.97	%	1.49 %	6 1.2	2 %	0.91	%	0.69	%
Average loans and leases by product	01.00.000	0126.000		0153 000		0160645	0157.03	0	6152 000		0150 104	
Commercial Leases	\$160,878	\$126,008		\$172,000		\$160,645	\$157,83		\$152,909		\$150,194	
Foreign	24,363 24,632	22,375 17,711		24,324 25,308		24,574 25,256	24,28 25,13		24,264 22,818		24,246 22,944	
Real estate	59,098	40,147		60,432		59,169	58,65		58,118		55,814	
Consumer	40,369	40,215		40,144		42,205	40,34		38,765		39,613	
Other	1,663	2,018		1,436		1,515	1,82		1,885		1,991	
Total average loans and leases	\$311,003	\$248,474		\$323,644		\$313,364	\$308,08	_	\$298,759		\$294,802	
	<del></del>							_				
(1) Total corporate lending revenue	\$ 1,547	\$ 745		\$ 673		\$ 312	\$ 24		\$ 313		\$ 236	
Less: Impact of credit mitigation	309	(14)		221		24	_	<u>5)</u>	69			
Corporate lending revenues excluding credit mitigation	\$ 1,238	\$ 759		\$ 452		\$ 288	\$ 25	4	\$ 244		\$ 229	

<sup>(2)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

<sup>(3)</sup> Nonperforming assets are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

# Global Corporate and Investment Banking - Capital Markets and Advisory Services Key Indicators

(Dollars in millions)

	Year Ed Decemb		Fourth Quarter 2008	Third Quarter 2008	Second Quarter 2008	First Quarter 2008	Fourth Quarter 2007
Investment banking income							
Advisory fees	\$ 287	\$ 443	\$ 107	\$ 63	\$ 51	\$ 66	\$ 110
Debt underwriting	1,797	1,775	455	378	605	359	379
Equity underwriting	624	319	224	50	110	240	88
Total investment banking income	2,708	2,537	786	491	766	665	577
Sales and trading revenue							
Fixed income:							
Liquid products	3,608	2,155	602	1,043	1,102	861	596
Credit products	(2,273)	(212)	(2,188)	(113)	683	(655)	(383)
Structured products	(7,987)	(5,326)	(3,876)	(1,339)	(922)	(1,850)	(5,511)
Total fixed income	(6,652)	(3,383)	(5,462)	(409)	863	(1,644)	(5,298)
Equity income	813	1,325	1	180	298	334	206
Total sales and trading revenue	(5,839)	(2,058)	(5,461)	(229)	1,161	(1,310)	(5,092)
Total Capital Markets and Advisory Services market-based revenue (1)	\$ (3,131)	\$479	\$ (4,675)	\$ 262	\$ 1,927	\$ (645)	\$ (4,515)
Balance sheet (average)					<u> </u>		
Trading account securities	\$182,557	\$185,020	\$168,139	\$188,218	\$183,119	\$190,849	\$188,925
Reverse repurchases	56,371	60,187	54,217	63,375	51,655	56,184	51,266
Securities borrowed	62,482	88,856	42,580	62,982	65,742	78,839	84,399
Derivative assets	39,168	26,423	51,453	34,643	35,537	34,953	28,282
Total trading-related assets	\$340,578	\$360,486	\$316,389	\$349,218	\$336,053	\$360,825	\$352,872
Sales credits from secondary trading							
Liquid products	2,392	2,064	692	548	557	595	534
Credit products	1,351	1,274	388	376	306	281	279
Structured products	750	761	190	192	202	166	133
Equities	945	1,126	212	192	259	282	262
Total sales credits	5,438	5,225	1,482	1,308	1,324	1,324	1,208
Volatility of product revenues - 1 std dev							
Liquid products	\$ 60.8	\$ 11.7	\$ 95.6	\$ 50.6	\$ 36.2	\$ 42.2	\$ 10.4
Credit products	37.0	15.7	36.1	49.0	9.0	27.1	12.0
Structured products	65.7	207.8	94.9	34.7	38.5	66.2	408.1
Equities	11.0	9.9	13.1	10.6	8.7	10.1	7.3
Total volatility	88.4	208.9	111.3	82.4	42.2	64.4	405.5

<sup>(1)</sup> Excludes \$113 million and \$70 million for the year ended December 31, 2008 and 2007, and \$36 million, \$25 million, \$25 million, \$27 million and \$26 million, respectively, for the three months ended December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, of net interest income on loans for which the fair value option has been elected and is not considered market-based income.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

## Bank of America Corporation and Subsidiaries Special Purpose Entities Liquidity Exposure

(Dollars in millions)

		December 31, 2008								
		VIEs (1)	QSPEs (2)							
	Consolidated (3)	Unconsolidated	Unconsolidated	Total						
Commercial paper conduits:										
Multi-seller conduits	\$ 11,304	\$ 41,635	s —	\$ 52,939						
Asset acquisition conduits	1,121	2,622	_	3,743						
Other corporate conduits	_	_	1,578	1,578						
Home equity securitizations	_	_	13,064	13,064						
Municipal bond trusts	396	3,872	2,921	7,189						
Customer-sponsored conduits	<del>-</del>	980	_	980						
Credit card securitizations	_	_	946	946						
Collateralized debt obligation vehicles		542		542						
Total liquidity exposure	\$ 12,821	\$ 49,651	\$ 18,509	\$ 80,981						
		,	er 30, 2008							
		VIEs (1)	QSPEs (2)							
	Consolidated (3)	Unconsolidated	Unconsolidated	Total						
Commercial paper conduits:										
Multi-seller conduits	\$ 13,110	\$ 42,440	s —	\$ 55,550						
Asset acquisition conduits	1,130	5,619	_	6,749						
Other corporate conduits	_	_	1,686	1,686						
Home equity securitizations	_	_	13,315							
Municipal bond trusts	4,148	4,714	2.040	13,315						
	4,146		3,049	11,911						
Customer-sponsored conduits	4,146 —	1,142	_	11,911 1,142						
Customer-sponsored conduits Credit card securitizations		1,142		11,911 1,142 300						
Customer-sponsored conduits	<u></u>	1,142	_	11,911 1,142						

<sup>(1)</sup> Variable interest entities (VIEs) are special purpose entities (SPEs) which lack sufficient equity at risk or whose equity investors do not have a controlling financial interest. In accordance with Financial Accounting Standards Board (FASB) Interpretation No. 46 (Revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51" (FIN 46R), a VIE is consolidated by the party known as the primary beneficiary that will absorb the majority of the expected losses or expected residual returns of the VIEs or both. For example, an entity that holds a majority of the subordinated debt or equity securities issued by a VIE, or protects other investors from loss through a guarantee or similar arrangement, may have to consolidate the VIE. The assets and liabilities of consolidated VIEs are recorded on the Corporation's balance sheet.

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Qualifying special purposes entities (QSPEs) are SPEs whose activities are strictly limited to holding and servicing financial assets and meet the requirements set forth in SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities – a replacement of FASB Statement No. 125" (SFAS 140). QSPEs are generally not required to be consolidated by any party. This table includes only those QSPEs to which we have liquidity exposure.

<sup>(3)</sup> We consolidate VIEs when we are the primary beneficiary that will absorb the majority of the expected losses or expected residual returns of the VIEs or both.

## Super Senior Collateralized Debt Obligation Exposure Rollforward

(Dollars in millions)

	September 30, 2008 Net Exposure	Paydowns / Liquidations / Other	Fourth Quarter 2008 Net Writedowns <sup>(1)</sup>	Reclassifications (2)	December 31, 2008 Net Exposure
Super senior liquidity commitments					
High grade	\$ 688	\$ (146)	\$ (66)	<b>\$</b> —	\$ 476
Mezzanine	337	_	_	(337)	_
CDO-squared		<u> </u>			
Total super senior liquidity commitments	1,025	(146)	(66)	(337)	476
Other super senior exposure					
High grade	3,338	(16)	(815)	_	2,507
Mezzanine	179	(65)	(154)	337	297
CDO-squared	1,432	(1,196)	(236)		
Total other super senior	4,949	(1,277)	(1,205)	337	2,804
Total super senior	\$ 5,974	\$(1,423)	\$(1,271)	<u> </u>	\$ 3,280
Purchased securities from liquidated CDOs	1,458	987	(415)		2,030
Total	\$ 7,432	\$ (436)	\$(1,686)	<u>\$</u> —	\$ 5,310
Net writedowns recorded in earnings on super senior positions			(849)		
Net writedowns recorded in earnings on purchased securities			(415)		
Writedowns recorded in OCI			(422)		
Total			\$(1,686)		

 $Net\ of\ insurance\ and\ includes\ unrealized\ losses\ recorded\ in\ OCI.$ 

# **Super Senior Collateralized Debt Obligation Exposure**

(Dollars in millions)

Total CDO Exposure at December 31, 2008											Total CDO	
	Subprime Exposure (1)					Non	Net Exposure					
	Gross	Insured (3)	Net of Insured	Cumulative	Net Exposure	Gross		Net of Insured	Cumulative Writedowns (4,5)	Net Exposure	December 31 2008	September 30 2008
Super senior liquidity commitments												
High grade	s —	<b>s</b> —	<b>\$</b> —	\$ —	<b>s</b> —	\$ 542	s —	\$ 542	\$ (66)	\$ 476	\$ 476	\$ 688
Mezzanine	_	_	_	_	_	_	_	_	_	_	_	337
CDO-squared												
Total super senior liquidity commitments	_	_	_	_	_	542	_	542	(66)	476	476	1,025
Other super senior exposure												
High grade	4,330	(2,519)	1,811	(1,127)	684	3,445	(728)	2,717	(894)	1,823	2,507	3,338
Mezzanine	535	_	535	(238)	297	_	_	_	_	_	297	179
CDO-squared						340	(340)					1,432
Total other super senior	4,865	(2,519)	2,346	(1,365)	981	3,785	(1,068)	2,717	(894)	1,823	2,804	4,949
Total super senior	\$4,865	\$(2,519)	\$2,346	\$ (1,365)	\$ 981	\$4,327	\$ (1,068)	\$ 3,259	\$ (960)	\$2,299	\$3,280	\$ 5,974
Purchased securities from liquidated CDOs	2,737		2,737	(707)	2,030						2,030	1,458
Total	\$7,602	\$(2,519)	\$5,083	\$ (2,072)	\$3,011	\$4,327	\$ (1,068)	\$ 3,259	\$ (960)	\$2,299	\$5,310	\$ 7,432

Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value. Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure.

 $Certain prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$ 

Represents CDO exposure that was reclassified from super senior liquidity commitments to other super senior exposure as the Corporation is no longer providing liquidity.

Insured exposures are presented prior to \$2.1 billion of cumulative writedowns.

Net of insurance and excludes losses taken on liquidated CDOs.

Cumulative writedowns on subprime and non-subprime exposures include unrealized losses of \$111 million and \$311 million and are recorded in OCI.

# Subprime Super Senior Collateralized Debt Obligation Carrying Values (1)

(Dollars in millions)

				December 31, 2008					
		Carrying Value				Vintage	of Sub	prime Collateral	
	Subprime Net Exposure	as a Percent of Original Net Exposure		Subprime Content of Collateral (2)		Percent in 2006/2007 Vintages		Percent in 2005/Prior Vintages	
Other super senior exposure (3)									
High grade	\$ 684	38	%	45	%	12	%	88	%
Mezzanine	297	56		35		66		34	
CDO-squared		_		_		_		_	
Total other super senior	981	42							
Purchased securities from liquidated CDOs	2,030	34		27		26		74	
Total	\$3,011	36							

- Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value.
- (2) (3) Based on current net exposure value.

  At December 31, 2008, the Corporation did not have any subprime super senior liquidity commitments.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Global Wealth and Investment Management Segment Results (1,2)

(Dollars in millions, except as noted)

	Year Ended December 31		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	
	2008	2007		2008	2008	2008	2008	2007
Net interest income (3)	\$ 4,775	\$ 3,917		\$ 1,342	\$ 1,266	\$ 1,149	\$ 1,018	\$ 1,007
Noninterest income:								
Investment and brokerage services	4,059	3,781		881	1,002	1,095	1,081	1,080
All other income (loss)	(1,049)	(145)		(239)	(704)	51	(157)	(319)
Total noninterest income	3,010	3,636		642	298	1,146	924	761
Total revenue, net of interest expense	7,785	7,553		1,984	1,564	2,295	1,942	1,768
Provision for credit losses	664	14		152	150	119	243	34
Noninterest expense	4,904	4,480		1,068	1,284	1,241	1,311	1,297
Income before income taxes	2,217	3,059		764	130	935	388	437
Income tax expense (3)	801	1,099		253	52	352	144	127
Net income	\$ 1,416	\$ 1,960		\$ 511	\$ 78	\$ 583	\$ 244	\$ 310
Net interest yield <sup>(3)</sup>	2.97%	3.11	%	3.03%	3.09%	2.96%	2.78%	2.91%
Return on average equity	12.11	19.83		17.32	2.65	19.90	8.48	10.85
Efficiency ratio (3)	62.99	59.31		53.77	82.10	54.10	67.52	73.34
Balance sheet								
Average								
Total loans and leases	\$ 87,591	\$ 73,473		\$ 88,874	\$ 88,253	\$ 87,573	\$ 85,642	\$ 82,816
Total earning assets (4)	160,699	126,014		176,209	162,859	156,419	147,115	137,144
Total assets (4)	169,986	134,032		184,650	172,313	165,869	156,928	147,390
Total deposits	159,525	124,871		171,340	160,999	157,114	148,503	138,163
Allocated equity	11,697	9,883		11,767	11,677	11,774	11,570	11,345
Period end								
Total loans and leases	\$ 89,400	\$ 84,600		\$ 89,400	\$ 88,979	\$ 88,171	\$ 87,308	\$ 84,600
Total earning assets (4)	178,240	145,056		178,240	169,582	157,334	153,743	145,056
Total assets (4)	187,994	155,683		187,994	179,347	167,197	163,018	155,683
Total deposits	175,107	144,865		175,107	166,273	158,228	154,175	144,865
Client assets								
Assets under management	\$524,026	\$643,531		\$524,026	\$564,438	\$589,459	\$607,521	\$643,531
Client brokerage assets (5)	172,106	222,661		172,106	196,566	210,701	213,743	222,661
Assets in custody	133,726	167,575		133,726	150,575	156,530	158,486	167,575
Less: Client brokerage assets and assets in custody included in assets under								
management	(78,487)	(87,071)		(78,487)	(82,921)	(89,234)	(88,755)	(87,071)
Total net client assets	\$751,371	\$946,696		\$751,371	\$828,658	\$867,456	\$890,995	\$946,696

Global Wealth and Investment Management services clients through three primary businesses: U.S. Trust, Bank of America Private Wealth Management (U.S. Trust), Columbia Management, and Premier Banking and (1) Investments. In addition, ALM/Other primarily includes the results of ALM activities.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank to create U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank. Fully taxable-equivalent basis

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Client brokerage assets include non-discretionary brokerage and fee-based assets.

(Dollars in millions)

			Three Months	Ended December 31,	2008	
	Total		U.S. Trust	Columbia Management	Premier Banking and Investments <sup>(1)</sup>	ALM/ Other
Net interest income (2)	\$ 1,342		\$ 341	\$ 15	\$ 536	\$450
Noninterest income:						
Investment and brokerage services	881		304	301	239	37
All other income (loss)	(239)		(5)	(228)	1	(7)
Total noninterest income	642		299	73	240	30
Total revenue, net of interest expense	1,984		640	88	776	480
Provision for credit losses	152		78	_	74	_
Noninterest expense	1,068		370	190	383	125
Income (loss) before income taxes	764		192	(102)	319	355
Income tax expense (benefit) (2)	253		71	(38)	118	102
Net income (loss)	<u>\$ 511</u>		\$ 121	\$ (64)	\$ 201	\$253
Net interest yield <sup>(2)</sup>	3.03	%	2.53%	n/m	1.63%	n/m
Return on average equity	17.32		10.04	(32.85)%	42.25	n/m
Efficiency ratio (2)	53.77		57.74	n/m	49.44	n/m
Average - total loans and leases	\$ 88,874		\$ 53,359	n/m	\$ 35,514	n/m
Average - total deposits	171,340		41,238	n/m	130,085	n/m
Period end - total assets (3)	187,994		57,166	\$ 2,923	136,079	n/m
			Three Months I	Ended September 30, 2	2008	
				Columbia	Premier Banking and	ALM/
	Total		U.S. Trust	Management	Investments (1)	Other

		Three Months Ended September 30, 2008										
	Total		U.S. Trust	Columbia Management	Premier Banking and Investments (1)	ALM/ Other						
Net interest income (2)	\$ 1,266		\$ 314	\$ 1	\$ 534	\$417						
Noninterest income:												
Investment and brokerage services	1,002		327	394	242	39						
All other income (loss)	(704)		(12)	(635)	(57)							
Total noninterest income (loss)	298		315	(241)	185	39						
Total revenue, net of interest expense	1,564		629	(240)	719	456						
Provision for credit losses	150		15	_	135	_						
Noninterest expense	1,284		486	322	438	38						
Income (loss) before income taxes	130		128	(562)	146	418						
Income tax expense (benefit) (2)	52		47	(208)	54	159						
Net income (loss)	\$ 78		\$ 81	\$ (354)	\$ 92	\$259						
Net interest yield (2)	3.09	%	2.35%	n/m	1.71%	n/m						
Return on average equity	2.65		6.85	n/m	19.48	n/m						
Efficiency ratio (2)	82.10		77.19	n/m	60.89	n/m						
Average - total loans and leases	\$ 88,253		\$53,174	n/m	\$ 35,077	n/m						
Average - total deposits	160,999		37,446	n/m	123,524	n/m						
Period end - total assets (3)	179 347		57 601	\$3.084	128 242	n/m						

		Three Months Ended December 31, 2007									
	Total		U.S. Trust	Columbia Management	Premier Banking and Investments (1)	ALM/ Other					
Net interest income (2)	\$ 1,007		\$ 295	\$ 4	\$ 644	\$ 64					
Noninterest income:											
Investment and brokerage services	1,080		386	401	246	47					
All other income (loss)	(319)		19	(385)	42	5					
Total noninterest income	761		405	16	288	52					
Total revenue, net of interest expense	1,768		700	20	932	116					
Provision for credit losses	34		11	_	22	1					
Noninterest expense	1,297		491	298	447	61					
Income (loss) before income taxes	437		198	(278)	463	54					
Income tax expense (benefit) (2)	127		74	(103)	171	(15)					
Net income (loss)	\$ 310		\$ 124	\$ (175)	\$ 292	\$ 69					
Net interest yield <sup>(2)</sup>	2.91	%	2.54%	n/m	2.42%	n/m					
Return on average equity	10.85		12.07	(96.87)%	52.80	n/m					
Efficiency ratio (2)	73.34		70.20	n/m	47.93	n/m					
Average - total loans and leases	\$ 82,816		\$46,036	n/m	\$ 36,742	n/m					
Average - total deposits	138,163		31,641	n/m	105,909	n/m					
Period end - total assets (3)	155,683		51,043	\$1,943	113,365	n/m					

<sup>(1)</sup> For the three months ended December 31, 2008, September 30, 2008 and December 31, 2007, a total of \$4.5 billion, \$3.3 billion and \$2.4 billion of deposits were migrated to Global Wealth and Investment Management from Global Consumer and Small Business Banking.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

<sup>(2)</sup> Fully taxable-equivalent basis

<sup>(3)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

 $n/m = not \ meaningful$ 

## Global Wealth and Investment Management Business Results

			Year End	ed December 31, 2008		
	Total		U.S. Trust <sup>(1)</sup>	Columbia Management	Premier Banking and Investments <sup>(2)</sup>	ALM/ Other
Net interest income (3)	\$ 4,775		\$ 1,237	\$ 13	\$ 2,141	\$1,384
Noninterest income:						
Investment and brokerage services	4,059		1,397	1,496	1,002	164
All other income (loss)	(1,049)		16	(1,118)	58	(5)
Total noninterest income	3,010		1,413	378	1,060	159
Total revenue, net of interest expense	7,785		2,650	391	3,201	1,543
Provision for credit losses	664		103	_	561	_
Noninterest expense	4,904		1,817	1,120	1,713	254
Income (loss) before income taxes	2,217		730	(729)	927	1,289
Income tax expense (benefit) (3)	801		270	(270)	343	458
Net income (loss)	\$ 1,416		\$ 460	\$ (459)	\$ 584	\$ 831
Net interest yield (3)	2.97	%	2.40%	n/m	1.75%	n/m
Return on average equity	12.11		9.87	(65.35)%	30.41	n/m
Efficiency ratio (3)	62.99		68.54	n/m	53.51	n/m
Average - total loans and leases	\$ 87,591		\$51,388	n/m	\$ 36,189	n/m
Average - total deposits	159,525		37,453	n/m	121,852	n/m
Period end - total assets (4)	187,994		57,166	\$ 2,923	136,079	n/m
			Year Ende	ed December 31, 2007		

		Year Ended December 31, 2007									
					Premier						
			(1)	Columbia	Banking and	ALM/					
	Total	_	U.S. Trust (1)	Management	Investments (2)	Other					
Net interest income (3)	\$ 3,917		\$ 1,033	\$ 7	\$ 2,654	\$223					
Noninterest income:											
Investment and brokerage services	3,781		1,230	1,435	950	166					
All other income (loss)	(145)		57	(366)	145	19					
Total noninterest income	3,636		1,287	1,069	1,095	185					
Total revenue, net of interest expense	7,553		2,320	1,076	3,749	408					
Provision for credit losses	14		(14)	_	27	1					
Noninterest expense	4,480		1,589	1,042	1,711	138					
Income before income taxes	3,059		745	34	2,011	269					
Income tax expense (3)	1,099		275	13	744	67					
Net income	\$ 1,960		\$ 470	\$ 21	\$ 1,267	\$202					
Net interest yield (3)	3.11	%	2.68%	n/m	2.70%	n/m					
Return on average equity	19.83		17.36	3.91%	72.16	n/m					
Efficiency ratio (3)	59.31		68.49	96.85	45.64	n/m					
Average - total loans and leases	\$ 73,473		\$38,529	n/m	\$ 34,917	n/m					
Average - total deposits	124,871		25,944	n/m	98,546	n/m					
Period end - total assets (4)	155,683		51,043	\$1,943	113,365	n/m					

In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank to create U.S. Trust, Bank of America Private Wealth Management. The results of the combined bust reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.

For the year ended December 31, 2008 and 2007, a total of \$20.5 billion and \$11.4 billion of deposits were migrated to Global Wealth and Investment Management from Global Consumer and Small Business Banking. (1)

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Fully taxable-equivalent basis

Total assets include asset allocations to match liabilities (i.e., deposits).

 $n/m = not \ meaningful$ 

## Global Wealth and Investment Management - Key Indicators

(Dollars in millions, except as noted)

	Year E Decemb		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2008	2007	2008	2008	2008	2008	2007
Investment and Brokerage Services							
U.S. Trust <sup>(1)</sup>							
Asset management fees	\$ 1,349	\$ 1,201	\$ 291	\$ 316	\$ 374	\$ 368	\$ 378
Brokerage income	48	29	13	11	13	11	8
Total	\$ 1,397	\$ 1,230	\$ 304	\$ 327	\$ 387	\$ 379	\$ 386
Columbia Management	<u> </u>					<u> </u>	
Asset management fees	\$ 1,494	\$ 1,431	\$ 301	\$ 394	\$ 402	\$ 397	\$ 401
Brokerage income	2	4			1	1	
Total	\$ 1,496	\$ 1,435	\$ 301	\$ 394	\$ 403	\$ 398	\$ 401
Premier Banking and Investments							
Asset management fees	\$ 333	\$ 301	\$ 76	\$ 85	\$ 84	\$ 88	\$ 81
Brokerage income	669	649	163	157	179	170	165
Total	\$ 1,002	\$ 950	\$ 239	\$ 242	\$ 263	\$ 258	\$ 246
	3 1,002	<u> </u>	- 207	<u> </u>	<u> </u>	<u> </u>	<u> </u>
ALM/Other	S 164	0 166	<b>S</b> 37	\$ 39	\$ 42	\$ 46	\$ 47
Asset management fees Brokerage income	\$ 164 —	\$ 166 —				\$ 46	
<u>*</u>							- 47
Total	\$ 164	\$ 166	\$ 37	\$ 39	\$ 42	\$ 46	\$ 47
Total Global Wealth and Investment Management							
Asset management fees	\$ 3,340	\$ 3,099	\$ 705	\$ 834	\$ 902	\$ 899	\$ 907
Brokerage income	719	682	176	168	193	182	173
Total investment and brokerage services	\$ 4,059	\$ 3,781	\$ 881	\$ 1,002	\$ 1,095	\$ 1,081	\$ 1,080
Assets Under Management (2)							
Assets under management by business:							
U.S. Trust (1)	\$ 178,657	\$ 225,209	\$ 178,657	\$ 199,682	\$ 210,969	\$ 214,526	\$ 225,209
Columbia Management	387,340	439,053	387,340	407,345	422,827	409,064	439,053
Retirement and GWIM Client Solutions	33,498	42,814	33,498	39,547	45,907	48,655	42,814
Premier Banking and Investments	16,682	22,915	16,682	20,246	22,404	21,600	22,915
Eliminations (3)	(92,298)	(87,085)	(92,298)	(102,621)	(113,001)	(86,760)	(87,085)
International Wealth Management	147	625	147	239	353	436	625
Total assets under management	\$ 524,026	\$ 643,531	\$ 524,026	\$ 564,438	\$ 589,459	\$ 607,521	\$ 643,531
Assets under management rollforward:							
Beginning balance	\$ 643,531	\$ 542,977	\$ 564,438	\$ 589,459	\$ 607,521	\$ 643,531	\$ 709,955
Net flows	1,197	25,271	12,596	7,477	(12,611)	(6,265)	(2,226)
Market valuation/other	(120,702)	75,283	(53,008)	(32,498)	(5,451)	(29,745)	(64,198)
Ending balance	\$ 524,026	\$ 643,531	\$ 524,026	\$ 564,438	\$ 589,459	\$ 607,521	\$ 643,531
3	\$ 02 i,020	\$ 0.15,551	<u> </u>	\$ 50 1,150	0 000,100	\$ 007,521	Ψ 0 13,531
Assets under management mix:  Money market/other	\$ 253,310	\$ 246,213	\$ 253,310	\$ 238,075	\$ 225,887	\$ 242,956	¢ 246 212
Fixed income	102,747	\$ 246,213 111,217	102,747	\$ 238,075 102,596	107,687	107,365	\$ 246,213 111,217
Equity	167,969	286,101	167,969	223,767	255,885	257,200	286,101
Total assets under management	\$ 524,026	\$ 643,531	\$ 524,026	\$ 564,438	\$ 589,459	\$ 607,521	\$ 643,531
· ·							
Client Brokerage Assets	\$ 172,106	\$ 222,661	\$ 172,106	\$ 196,566	\$ 210,701	\$ 213,743	\$ 222,661
Premier Banking and Investments Metrics  Client facing associates							
Number of client managers	2,481	2,548	2,481	2,492	2,538	2,572	2,548
Number of financial advisors	2,007	1,950	2,007	1,964	1,974	1,952	1,950
All other	1,053	1,079	1,053	1,105	1,086	1,157	1,079
Total client facing associates	5,541	5,577	5,541	5,561	5,598	5,681	5,577
Financial Advisor Productivity (4) (in thousands)	\$ 453	\$ 445	\$ 105	\$ 109	\$ 121	\$ 118	\$ 113
Total client balances (5)	\$ 290,661	\$ 309,190	\$ 290,661	\$ 301,093	\$ 308,174	\$ 309,687	\$ 309,190
Number of Households with Banking and Brokerage	***		***		• • • • • • • • • • • • • • • • • • • •	202	25-
Relationships (in thousands)	303	277	303	292	288	283	277
U.S. Trust Metrics (1)							
Client facing associates	3,733	3,989	3,733	3,747	3,882	3,922	3,989
Total client balances (5)	\$ 308,349	\$ 380,687	\$ 308,349	\$ 344,004	\$ 357,575	\$ 362,425	\$ 380,687
Columbia Management Performance Metrics							
# of 4 or 5 Star Funds by Morningstar	53	48	53	53	50	50	48
% of Assets Under Management in 4 or 5 Star Rated Funds (6)	62%	68%	62%	64%	64%	69%	68%
-							

In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank to create U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

The acquisition of LaSalle Bank Corporation contributed \$7.5 billion to assets under management in fourth quarter 2007. The acquisition of U.S. Trust Corporation contributed \$115.6 billion to assets under management in third quarter 2007. The sale of Marsico resulted in a \$60.9 billion decrease in assets under management in fourth quarter 2007 (including a \$5.3 billion reduction in eliminations). The elimination of assets under management that are managed by two lines of business.

Financial advisor productivity is defined as full service gross production divided by average number of total financial advisors.

Client balances are defined as deposits, assets under management, client brokerage assets and other assets in custody.

Results shown are defined by Columbia Management's calculation using Morningstar's Overall Rating criteria for 4 & 5 star rating. The assets under management of the Columbia Funds that had a 4 & 5 star rating were totaled then divided by the assets under management of all the funds in the ranking.

# Bank of America Corporation and Subsidiaries All Other Results (1)

(Dollars in millions)

	Year Ended December 31 2008 2007		December 31		December 31		December 31		Fourth Quarter 2008	Third Quarter 2008	Second Quarter 2008	First Quarter 2008	Fourth Quarter 2007
Net interest income <sup>(2)</sup>	\$ (8,610)	\$ (7,645)	\$ (2,159)	\$ (2,432)	\$ (2,034)	\$ (1,985)	\$ (2,058)						
Noninterest income:													
Card income	2,164	2,817	368	537	595	664	680						
Equity investment income (loss)	265	3,745	(387)	(326)	710	268	278						
Gains (losses) on sales of debt securities	1,133	180	784	(2)	131	220	110						
All other income (loss)	(545)	426	(256)	68	(100)	(257)	750						
Total noninterest income	3,017	7,168	509	277	1,336	895	1,818						
Total revenue, net of interest expense	(5,593)	(477)	(1,650)	(2,155)	(698)	(1,090)	(240)						
Provision for credit losses (3)	(3,760)	(5,207)	(616)	(984)	(1,032)	(1,128)	(1,285)						
Merger and restructuring charges	935	410	306	247	212	170	140						
All other noninterest expense	372	87	199	(45)	58	160	(53)						
Income (loss) before income taxes	(3,140)	4,233	(1,539)	(1,373)	64	(292)	958						
Income tax expense (benefit) (2)	(1,512)	1,083	(846)	(591)	(86)	11	128						
Net income (loss)	\$ (1,628)	\$ 3,150	\$ (693)	\$ (782)	\$ 150	\$ (303)	\$ 830						
Balance sheet													
Average													
Total loans and leases	\$ 135,671	\$ 133,926	\$ 145,196	\$ 146,277	\$ 117,335	\$ 133,654	\$ 140,052						
Total earning assets	300,651	229,324	342,657	320,138	268,636	270,501	272,142						
Total assets	385,938	286,823	459,621	402,123	341,014	340,004	341,000						
Total deposits	61,561	41,759	75,003	61,838	51,039	58,209	64,806						
Period end													
Total loans and leases	\$ 136,156	\$ 139,943	\$ 136,156	\$ 146,379	\$ 95,855	\$ 127,038	\$ 139,943						
Total earning assets	333,959	261,587	333,959	295,747	256,226	252,713	261,587						
Total assets	411,378	336,586	411,378	391,401	339,618	339,663	336,586						
Total deposits	62,927	67,162	62,927	63,352	56,619	57,616	67,162						

- (1) All Other consists of equity investment activities including Principal Investing, Corporate Investments and Strategic Investments, the residential mortgage portfolio associated with ALM activities, the residual impact of cost allocation processes, merger and restructuring charges, intersegment eliminations, and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS No. 133 "Accounting for Derivative instruments and Hedging Activities, as amended" hedge accounting treatment, foreign exchange rate fluctuations related to SFAS No. 52, "Foreign Currency Translation" revaluation of foreign-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. All Other also includes adjustments to noninterest income tax expense to remove the FTE impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments. In addition, All Other includes the offsetting securitization impact to present Global Consumer and Small Business Banking on a managed basis. (See Exhibit A: Non-GAAP Reconciliations—All Other—Reconciliation on page 41).
- (2) Fully taxable-equivalent basis
- (3) Provision for credit losses represents provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

# **Components of Equity Investment Income**

(Dollars in millions)

		Year Ended December 31		Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2008	2007	2008	2008	2008	2008	2007
Principal Investing	\$ (84)	\$ 2,217	\$ (363)	\$ (29)	\$ 296	\$ 12	\$ 117
Corporate Investments	(520)	445	(295)	(369)	112	32	(7)
Strategic and other investments	869	1,083	271	72	302	224	168
Total equity investment income (loss) included in All Other	265	3,745	(387)	(326)	710	268	278
Total equity investment income (loss) included in the business segments	274	319	(404)	10	(118)	786	39
Total consolidated equity investment income (loss)	\$ 539	\$ 4,064	\$ (791)	\$ (316)	\$ 592	\$ 1,054	\$ 317

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## **Bank of America Corporation and Subsidiaries Outstanding Loans and Leases**

(Dollars in millions)

	December 31 2008	September 30 2008	Increase (Decrease)
Consumer			
Residential mortgage	\$ 247,999	\$ 256,989	\$ (8,990)
Home equity	152,547	151,938	609
Discontinued real estate (1)	19,981	22,081	(2,100)
Credit card - domestic	64,128	63,012	1,116
Credit card - foreign	17,146	18,338	(1,192)
Direct/Indirect consumer <sup>(2)</sup>	83,436	82,849	587
Other consumer (3)	3,442	3,680	(238)
Total consumer	588,679	598,887	(10,208)
Commercial			
Commercial - domestic (4)	219,233	219,303	(70)
Commercial real estate <sup>(5)</sup>	64,701	63,736	965
Commercial lease financing	22,400	22,416	(16)
Commercial - foreign	31,020	32,951	(1,931)
Total commercial loans excluding loans measured at fair value	337,354	338,406	(1,052)
Commercial loans measured at fair value (6)	5,413	5,383	30
Total commercial	342,767	343,789	(1,022)
Total loans and leases	\$ 931,446	\$ 942,676	\$ (11,230)

<sup>(1)</sup> At December 31, 2008 and September 30, 2008, includes \$18.2 billion and \$20.1 billion of pay option loans, and \$1.8 billion and \$1.9 billion of subprime loans obtained as part of the acquisition of Countrywide. The Corporation no longer originates these products.

Includes foreign consumer loans of \$1.8 billion and \$2.4 billion at December 31, 2008 and September 30, 2008.

Includes consumer finance loans of \$2.6 billion and \$2.7 billion, and other foreign consumer loans of \$618 million and \$736 million at December 31, 2008 and September 30, 2008.

Includes small business commercial—domestic loans, primarily card related, of \$19.1 billion and \$19.4 billion at December 31, 2008 and September 30, 2008.

Includes domestic commercial real estate loans of \$63.7 billion and \$62.7 billion, and foreign commercial real estate loans of \$979 million and \$1.0 billion at December 31, 2008 and September 30, 2008.

Certain commercial loans are measured at fair value in accordance with SFAS 159 and include commercial—domestic loans of \$3.5 billion and \$4.0 billion, commercial—foreign loans of \$1.7 billion and \$1.2 billion, and (6) commercial real estate loans of \$203 million and \$213 million at December 31, 2008 and September 30, 2008.

Certain prior period amounts have been reclassified to conform to current period presentation.

		Global Consumer and	Quarter 2008		
	Total Corporation	Small Business  Banking (1)	Global Corporate and Investment Banking	Global Wealth and Investment Management	All Other (1
Consumer	Total Corporation	Danking	Danking	Management	All Other
Residential mortgage	\$ 253,468	\$ 17	\$ 519	\$ 35,278	\$ 217,654
Home equity	152,035	121,129	919	24,621	5,366
Discontinued real estate	21,324	121,129	— — — — — — — — — — — — — — — — — — —	24,021	21,324
	64,906	152,175	_	_	
Credit card - domestic				=	(87,26)
Credit card - foreign	17,211	29,058	-		(11,84
Direct/Indirect consumer	83,331	39,116	40,143	4,647	(57
Other consumer	3,544	946	10	17	2,57
Total consumer	595,819	342,441	41,591	64,563	147,224
Commercial					
Commercial - domestic	226,095	20,047	183,517	22,370	16
Commercial real estate	64,586	260	62,412	1,874	4
Commercial lease financing	22,069	_	24,324	_	(2,25
Commercial - foreign	32,994	1,366	31,535	67	2
Total commercial  Total loans and leases	345,744 \$ 941,563	\$ 364,114	301,788 \$ 343,379	\$ 88,874	(2,02 \$ 145,19
Total loans and leases	<u> </u>	3 304,114	g 343,317	3 66,674	3 143,17
			Quarter 2008		
		Global Consumer and	Global Corporate	Global Wealth	
		Small Business	and Investment	and Investment	
	Total Corporation	Banking (1)	Banking	Management	All Other (1
Consumer					
Residential mortgage	\$ 260,748	\$ 10	\$ 616	\$ 35,050	\$ 225,072
Home equity	151,142	121,089	887	23,644	5,52
Discontinued real estate	22,031		_		22,03
Credit card - domestic	63,414	153,037		_	(89,62)
Credit card - domestic Credit card - foreign	17,075	33,371	_	_	(16,29
			42 205	5.012	
Direct/Indirect consumer	85,392	38,860	42,205	5,013	(68)
Other consumer	3,723	1,097	18	18	2,590
Total consumer	603,525	347,464	43,726	63,725	148,610
Commercial					
Commercial - domestic	224,117	20,505	181,204	22,707	(299
Commercial real estate	63,220	355	61,139	1,740	(14
Commercial lease financing	22,585	_	24,608		(2,02
Commercial - foreign	33,467	1,566	31,817	81	(=,==
~					
Total commercial  Total loans and leases	343,389 \$ 946,914	\$ 369,890	298,768 \$ 342,494	\$ 88,253	(2,33)
rotarioans and leases	<u> </u>	\$ 309,890	\$ 342,494	\$ 88,253	\$ 146,277
			Quarter 2007		
		Global Consumer and	Global Corporate	Global Wealth	
		Small Business	and Investment	and Investment	
	Total Corporation	Banking (1)	Banking	Management	All Other (1)
Consumer					
Residential mortgage	\$ 277,058	\$ 12	\$ 1,007	\$ 33,758	\$ 242,281
Home equity	112,369	84,000	976	23,319	4,074
Discontinued real estate	n/a	n/a	n/a	n/a	n/-
Credit card - domestic	60,063	146,901			(86,83
Credit card - domestic Credit card - foreign	14,329	31,510	_		(17,18
Direct/Indirect consumer	75,138	33,278	39,613	4,980	
					(2,73
Other consumer	4,206	1,087	19	25	3,075
Total consumer	543,163	296,788	41,615	62,082	142,678
Commercial					
Commercial - domestic	213,200	18,817	175,613	19,388	(61)
Commercial real estate	59,702	489	57,945	1,262	
Commercial lease financing	22,239	_	24,359	_	(2,12
		1.525	28,090	84	10
	29,815	1.555			
Commercial - foreign	29,815	1,535			
	29,815 324,956 \$ 868,119	20,841 \$ 317,629	286,007 \$ 327,622	20,734 \$ 82,816	(2,62 \$ 140,05

<sup>(1)</sup> Global Consumer and Small Business Banking, specifically Card Services, is presented on a managed basis with a corresponding offset recorded in All Other.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

## Bank of America Corporation and Subsidiaries Commercial Credit Exposure by Industry (1,2,3)

(Dollars in millions)

	Co	Commercial Utilized			Total Commercial Committed			
	December 31 2008	September 30 2008	Increase (Decrease)	December 31 2008	September 30 2008	Increase (Decrease)		
Real estate (4)	\$ 79,766	\$ 77,955	\$ 1,811	\$103,889	\$ 105,287	\$ (1,398)		
Diversified financials	50,327	49,917	410	103,306	99,909	3,397		
Government and public education	39,386	35,716	3,670	58,608	55,841	2,767		
Capital goods	27,588	27,904	(316)	52,522	53,006	(484)		
Retailing	30,736	32,372	(1,636)	50,102	52,332	(2,230)		
Healthcare equipment and services	31,280	27,479	3,801	46,785	44,189	2,596		
Consumer services	28,715	27,469	1,246	43,948	42,967	981		
Materials	22,825	22,139	686	38,105	37,529	576		
Commercial services and supplies	24,095	21,698	2,397	34,867	31,773	3,094		
Individuals and trusts	22,752	24,071	(1,319)	33,045	34,067	(1,022)		
Food, beverage and tobacco	17,257	14,899	2,358	28,521	28,624	(103)		
Banks	22,134	25,636	(3,502)	26,493	30,699	(4,206)		
Energy	11,885	12,226	(341)	22,732	23,557	(825)		
Media	8,939	8,690	249	19,301	19,966	(665)		
Utilities	8,230	7,549	681	19,272	18,998	274		
Transportation	13,050	12,569	481	18,561	18,258	303		
Insurance	11,223	9,377	1,846	17,855	16,924	931		
Religious and social organizations	9,539	9,020	519	12,576	12,191	385		
Consumer durables and apparel	6,219	6,100	119	10,862	10,798	64		
Technology hardware and equipment	3,971	3,889	82	10,371	10,871	(500)		
Pharmaceuticals and biotechnology	3,721	3,326	395	10,111	9,336	775		
Software and services	4,093	4,268	(175)	9,590	10,130	(540)		
Telecommunication services	3,681	3,851	(170)	8,036	8,214	(178)		
Food and staples retailing	4,282	3,934	348	7,012	6,504	508		
Automobiles and components	3,093	2,788	305	6,081	5,726	355		
Household and personal products	1,137	1,168	(31)	2,817	2,935	(118)		
Semiconductors and semiconductor equipment	1,105	1,036	69	1,822	1,782	40		
Other	7,720	7,399	321	8,142	7,975	167		
Total commercial credit exposure by industry	\$498,749	\$484,445	\$14,304	\$805,332	\$800,388	\$ 4,944		
Net credit default protection purchased on total commitments (5)				\$ (9,654)	\$ (8,914)			

- (1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$34.8 billion and \$18.1 billion at December 31, 2008 and September 30, 2008. In addition to cash collateral, derivative assets are also collateralized by \$7.7 billion and \$4.0 billion of primarily other marketable securities at December 31, 2008 and September 30, 2008 for which the credit risk has not been reduced.
- (2) Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value in accordance with SFAS 159 and are comprised of loans outstanding of \$5.4 billion at both December 31, 2008 and September 30, 2008 and issued letters of credit at notional value of \$1.4 billion and \$1.3 billion for the same periods. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$15.5 billion and \$16.0 billion at December 31, 2008 and September 30, 2008.
- (3) Includes small business commercial domestic exposure.
- (4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.
- (5) Represents net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

## **Bank of America Corporation and Subsidiaries Net Credit Default Protection by Maturity Profile**(1)

	December 31 2008		September 30 2008	
Less than or equal to one year	1	%	(4)	%
Greater than one year and less than or equal to five years	92		94	
Greater than five years	7		10	
Total net credit default protection	100	%	100	%

In order to mitigate the cost of purchasing ideal levels of credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown as (1) positive percentages and the distribution of maturities for net credit protection sold as negative percentages

# Net Credit Default Protection by Credit Exposure Debt Rating(1)

	December 31, 2008			September 30	0, 2008	
Ratings	Net Notional	Percent		Net Notional	Percent	
AAA	\$ 30	(0.3)	%	\$ 48	(0.5)	%
AA	(103)	1.1		(51)	0.6	
A	(2,800)	29.0		(3,269)	36.7	
BBB	(4,856)	50.2		(4,186)	47.0	
BB	(1,948)	20.2		(1,368)	15.3	
B	(579)	6.0		(194)	2.2	
CCC and below	(278)	2.9		(55)	0.6	
NR <sup>(2)</sup>	880	(9.1)		161	(1.9)	
Total net credit default protection	\$(9,654)	100.0	%	\$(8,914)	100.0	%

In order to mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative In addition to unrated names, "NR" includes \$948 million and \$200 million in net credit default swap index positions at December 31, 2008 and at September 30, 2008. While index positions are principally investment

Certain prior period amounts have been reclassified to conform to current period presentation.

 $grade,\ credit\ default\ swaps\ indices\ include\ names\ in\ and\ across\ each\ of\ the\ ratings\ categories.$ 

## Bank of America Corporation and Subsidiaries Selected Emerging Markets (1)

(Dollars in millions)

	Loans and Leases, and Loan Commitments	Other Financing <sup>(2)</sup>	Derivative Assets (3)	Securities/ Other Investments (4)	Total Cross–border Exposure <sup>(5)</sup>	Local Country Exposure Net of Local Liabilities (6)	Total Emerging Markets Exposure December 31, 2008	Increase (Decrease) from September 30, 2008
Region/Country								
Asia Pacific								
China (7)	\$ 285	\$ 48	\$ 499	\$19,827	\$20,659	\$ 46	\$20,705	\$4,759
South Korea	665	871	1,635	1,505	4,676	_	4,676	(280)
India	1,521	689	1,045	1,179	4,434	_	4,434	(111)
Singapore	347	73	813	336	1,569	_	1,569	394
Taiwan	304	26	60	29	419	423	842	(141)
Hong Kong	429	28	143	81	681	_	681	61
Other Asia Pacific (8)	187	97	40	281	605		605	(83)
Total Asia Pacific	3,738	1,832	4,235	23,238	33,043	469	33,512	4,599
Latin America								
Mexico (9)	1,335	301	132	2,264	4,032	125	4,157	(827)
Brazil (10)	350	407	50	2,544	3,351	518	3,869	(1,166)
Chile	294	241	30	11	576	3	579	(76)
Other Latin America (8)	150	273	2	67	492	155	647	(209)
Total Latin America	2,129	1,222	214	4,886	8,451	801	9,252	(2,278)
Middle East and Africa								
Bahrain	269	7	59	854	1,189	_	1,189	(42)
Other Middle East and Africa (8)	661	131	367	107	1,266		1,266	(41)
Total Middle East and Africa	930	138	426	961	2,455		2,455	(83)
Central and Eastern Europe (8)	65	114	262	188	629	_	629	190
Total emerging market exposure	\$6,862	\$3,306	\$5,137	\$29,273	\$44,578	\$1,270	\$45,848	\$2,428

- (1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe excluding Greece. There was no emerging market exposure included in the portfolio measured at fair value in accordance with SFAS 159 at December 31, 2008 and September 30, 2008.
- (2) Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.
- (3) Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$152 million and \$89 million at December 31, 2008 and September 30, 2008, there were \$531 million and \$334 million of other marketable securities collateralizing derivative assets for which credit risk has not been reduced.
- (4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with Federal Financial Institutions Examination Council (FFIEC) reporting rules. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S. are excluded from this presentation.
- agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.

  (5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.
- (6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at December 31, 2008 was \$12.6 billion compared to \$17.6 billion at September 30, 2008. Local liabilities at December 31, 2008 in Asia Pacific and Latin America were \$12.1 billion and \$538 million, of which \$4.9 billion were in Singapore, \$2.2 billion in Hong Kong, \$1.7 billion in South Korea, \$1.0 billion in India, and \$882 million in China. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.
- (7) Securities/Other Investments include an investment of \$19.7 billion in China Construction Bank (CCB).
   (8) No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Central and Eastern Europe had total foreign exposure of more than \$500 million.
- (9) Securities/Other Investments include an investment of \$2.1 billion in Grupo Financiero Santander, S.A.
- (10) Securities/Other Investments include an investment of \$2.5 billion in Banco Itaú Holding Financeira S.A.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Nonperforming Assets

(Dollars in millions)

	December 31 2008	September 30 2008	June 30 2008	March 31 2008	December 31 2007
Residential mortgage	\$ 7,044	\$ 4,638	\$ 3,269	\$ 2,576	\$ 1,999
Home equity	2,670	2,049	1,851	1,786	1,340
Discontinued real estate	77	33	n/a	n/a	n/a
Direct/Indirect consumer	26	13	11	6	8
Other consumer	91	89	89	91	95
Total consumer	9,908	6,822	5,220	4,459	3,442
Commercial - domestic (1)	2,040	1,566	1,079	980	852
Commercial real estate	3,906	3,090	2,616	1,627	1,099
Commercial lease financing	56	35	40	44	33
Commercial - foreign	290	48	48	54	19
	6,292	4,739	3,783	2,705	2,003
Small business commercial - domestic	205	183	153	169	152
Total commercial	6,497	4,922	3,936	2,874	2,155
Total nonperforming loans and leases	16,405	11,744	9,156	7,333	5,597
Foreclosed properties	1,827	1,832	593	494	351
Total nonperforming assets (2, 3, 4,)	\$18,232	\$13,576	\$ 9,749	\$ 7,827	\$ 5,948
Loans past due 90 days or more and still accruing (2, 4, 5)	\$ 5,414	\$ 4,819	\$ 4,548	\$ 4,160	\$ 3,736
Nonperforming assets/Total assets (6)	1.01%	0.74%	0.57%	0.45%	0.35%
Nonperforming assets/Total loans, leases and foreclosed properties (6)	1.96	1.45	1.13	0.90	0.68
Nonperforming loans and leases/Total loans and leases outstanding (6)	1.77	1.25	1.06	0.84	0.64
Allowance for credit losses:					
Allowance for loan and lease losses	\$23,071	\$20,346	\$17,130	\$14,891	\$11,588
Reserve for unfunded lending commitments	421	427	507	507	518
Total allowance for credit losses	\$23,492	\$20,773	\$17,637	\$15,398	\$12,106
Allowance for loan and lease losses/Total loans and leases outstanding (6)	2.49%	2.17%	1.98%	1.71%	1.33%
Allowance for loan and lease losses/Total nonperforming loans and leases (6)	141	173	187	203	207
Reservable commercial utilized criticized exposure (7)	\$36,937	\$31,009	\$25,998	\$21,157	\$17,176
Reservable commercial utilized criticized exposure/Commercial utilized exposure (7)	8.90%	7.45%	6.23%	5.43%	4.46%

- (1) Excludes small business commercial domestic loans.
- (2) Balances do not include loans accounted for in accordance with SOP 03-3 even though the customer may be contractually past due. Loans accounted for in accordance with SOP 03-3 were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
- (3) Balances do not include nonperforming loans held-for-sale included in other assets of \$1.3 billion, \$848 million, \$388 million, \$327 million and \$188 million at December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, respectively.
- 2008, March 31, 2008 and December 31, 2007, respectively.

  Balances do not include loans measured at fair value in accordance with SFAS 159. At December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, there were no nonperforming loans measured at fair value in accordance with SFAS 159. At June 30, 2008, there were 881 million of loans past due 90 days or more and still accruing interest measured at fair value in accordance with SFAS 159. At December 31, 2008, September 30, 2008, March 31, 2008 and December 31, 2007, there were no loans past due 90 days or more and still accruing interest measured at fair value in accordance with SFAS 159.
- (5) Balances do not include loans held-for-sale past due 90 days or more and still accruing interest included in other assets of \$31 million, \$138 million, \$32 million, \$69 million and \$79 million at December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, respectively.
- (6) Ratios do not include loans measured at fair value in accordance with SFAS 159 of \$5.4 billion, \$5.4 billion, \$5.4 billion, \$5.0 billion and \$4.6 billion at December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, respectively.
- (7) Criticized exposure and ratios exclude assets held-for-sale, exposure measured at fair value in accordance with SFAS 159 and other nonreservable exposure. Including assets held-for-sale, other nonreservable exposure and commercial loans measured at fair value, the ratios would have been 9.45 percent, 7.94 percent, 6.62 percent, 6.12 percent and 4.77 percent at December 31, 2008, September 30, 2008, June 30, 2008, March 31, 2008 and December 31, 2007, respectively.

 $n/a = not \ applicable$ 

Loans are classified as domestic or foreign based upon the domicile of the borrower.

Certain prior period amounts have been reclassified to conform to current period presentation.

(Dollars in millions)

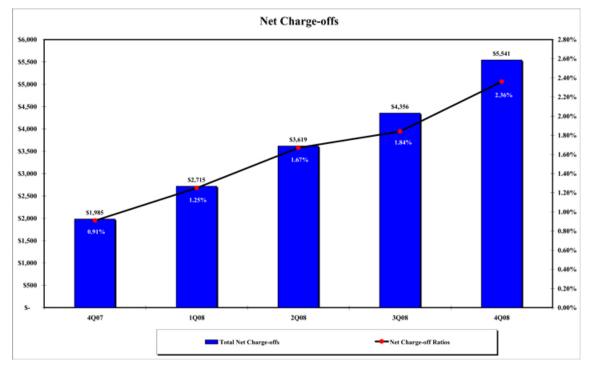
	Fou	rth	Th	ird	Seco	ond	Fir	st	Fou	rth
	Qua		Qua		Qua		Qua		Qua	
	20	08	20	08	200	08	200	08	200	07
Held Basis	Amount	Percent								
Residential mortgage	\$ 466	0.73%	\$ 242	0.37%	\$ 151	0.24%	\$ 66	0.10%	\$ 27	0.04%
Home equity	1,113	2.92	964	2.53	923	3.09	496	1.71	179	0.63
Discontinued real estate	19	0.36	(3)	(0.05)	n/a	n/a	n/a	n/a	n/a	n/a
Credit card - domestic	1,244	7.63	1,094	6.86	976	6.36	847	5.39	738	4.87
Credit card - foreign	162	3.75	148	3.46	132	3.21	109	2.87	108	2.99
Direct/Indirect consumer	1,054	5.03	845	3.94	660	3.22	555	2.84	456	2.41
Other consumer	124	13.79	106	11.36	83	8.47	86	8.61	96	9.08
Total consumer	4,182	2.79	3,396	2.24	2,925	2.17	2,159	1.58	1,604	1.17
Commercial - domestic (2)	255	0.50	117	0.23	70	0.14	77	0.16	64	0.13
Commercial real estate	382	2.36	262	1.65	136	0.88	107	0.70	17	0.12
Commercial lease financing	31	0.57	8	0.13	6	0.11	15	0.27	17	0.31
Commercial - foreign	129	1.63	46	0.56	5	0.06	(7)	(0.10)	2	0.03
	797	0.99	433	0.54	217	0.28	192	0.25	100	0.13
Small business commercial - domestic	562	11.55	527	10.64	477	9.59	364	7.44	281	5.92
Total commercial	1,359	1.59	960	1.13	694	0.84	556	0.69	381	0.47
Total net charge-offs	\$5,541	2.36	\$4,356	1.84	\$3,619	1.67	\$2,715	1.25	\$1,985	0.91
By Business Segment										
Global Consumer and Small Business Banking (3)	\$5,707	6.24%	\$5,112	5.50%	\$4,687	5.59%	\$3,676	4.49%	\$3,028	3.78%
Global Corporate and Investment Banking	1,006	1.18	604	0.71	318	0.39	328	0.41	214	0.26
Global Wealth and Investment Management	144	0.65	108	0.49	92	0.42	52	0.24	28	0.13
All Other (3)	(1,316)	(3.61)	(1,468)	(3.99)	(1,478)	(5.07)	(1,341)	(4.04)	(1,285)	(3.64)
Total net charge-offs	\$5,541	2.36	\$4,356	1.84	\$3,619	1.67	\$2,715	1.25	\$1,985	0.91
Supplemental managed basis data										
Credit card - domestic	\$2,929	7.66%	\$2,643	6.87%	\$2,414	6.36%	\$2,068	5.48%	\$1,816	4.90%
Credit card - foreign	334	4.57	353	4.21	337	4.11	304	3.84	322	4.06
Total credit card managed net losses	\$3,263	7.16	\$2,996	6.40	\$2,751	5.96	\$2,372	5.19	\$2,138	4.75

Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans measured at fair value in accordance with (1) SFAS 159 during the period for each loan and lease category.

 $n/a = not \ applicable$ 

 $Loans\ are\ classified\ as\ domestic\ or\ for eign\ based\ upon\ the\ domicile\ of\ the\ borrower.$ 

Certain prior period amounts have been reclassified to conform to current period presentation.



Excludes small business commercial - domestic loans.

Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services. The securitization offset is included within All Other.

# Year-to-Date Net Charge-offs/Losses and Net Charge-off/Loss Ratios (1)

(Dollars in millions)

		Year Ended Do	ecember 31	
	20	08	200	07
Held Basis	Amount	Percent	Amount	Percent
Residential mortgage	\$ 925	0.36%	\$ 56	0.02%
Home equity	3,496	2.59	274	0.28
Discontinued real estate	16	0.15	n/a	n/a
Credit card - domestic	4,161	6.57	3,063	5.29
Credit card - foreign	551	3.34	379	3.06
Direct/Indirect consumer	3,114	3.77	1,373	1.96
Other consumer	399	10.46	278	6.18
Total consumer	12,662	2.21	5,423	1.07
Commercial - domestic (2)	519	0.26	127	0.08
Commercial real estate	887	1.41	47	0.11
Commercial lease financing	60	0.27	2	0.01
Commercial - foreign	<u>173</u>	0.55	1	_
	1,639	0.52	177	0.07
Small business commercial - domestic	1,930	9.80	880	5.13
Total commercial	3,569	1.07	1,057	0.40
Total net charge-offs	\$16,231	1.79	\$ 6,480	0.84
By Business Segment:				
Global Consumer and Small Business Banking (3)	\$19,182	5.48%	\$10,806	3.68%
Global Corporate and Investment Banking	2,256	0.68	503	0.19
Global Wealth and Investment Management	396	0.45	66	0.09
All Other (3)	(5,603)	(4.13)	(4,895)	(3.66)
Total net charge-offs	\$16,231	1.79	\$ 6,480	0.84
Supplemental managed basis data				
Credit card - domestic	\$10,054	6.60%	\$ 6,960	4.91%
Credit card - foreign	1,328	4.17	1,254	4.24
Total credit card managed net losses	\$11,382	6.18	\$ 8,214	4.79

Net charge-off/loss ratios are calculated as held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans measured at fair value in accordance with SFAS 159 (1) during the period for each loan and lease category.

 $Loans\ are\ classified\ as\ domestic\ or\ for eign\ based\ upon\ the\ domicile\ of\ the\ borrower.$ 

Certain prior period amounts have been reclassified to conform to current period presentation.

Excludes small business commercial -domestic loans.

Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services. The securitization offset is included within All Other. (3)

# Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

	De	cember 31, 2008		Sep	tember 30, 2008		Dec	cember 31, 2007	
		Percent of loans and leases			Percent of loans and leases		'	Percent of loans and leases	
Allowance for loan and lease losses	Amount	outstanding (1)		Amount	outstanding (1)		Amount	outstanding (1)	
Residential mortgage	\$ 1,382	0.56	%	\$ 1,376	0.54	%	\$ 207	0.08	%
Home equity	5,385	3.53		4,744	3.12		963	0.84	
Discontinued real estate	658	3.29		82	0.37		n/a	n/a	
Credit card - domestic	3,947	6.16		3,624	5.75		2,919	4.44	
Credit card - foreign	742	4.33		633	3.45		441	2.95	
Direct/Indirect consumer	4,341	5.20		3,742	4.52		2,077	2.71	
Other consumer	203	5.87		184	5.02		151	3.61	
Total consumer	16,658	2.83		14,385	2.40		6,758	1.23	
Commercial - domestic (2)	4,339	1.98		4,072	1.86		3,194	1.53	
Commercial real estate	1,465	2.26		1,376	2.16		1,083	1.77	
Commercial lease financing	223	1.00		210	0.94		218	0.97	
Commercial - foreign	386	1.25		303	0.92		335	1.18	
Total commercial (3)	6,413	1.90		5,961	1.76		4,830	1.51	
Allowance for loan and lease losses	23,071	2.49		20,346	2.17		11,588	1.33	
Reserve for unfunded lending commitments	421			427			518		
Allowance for credit losses	\$23,492			\$20,773			\$12,106		

<sup>(1)</sup> Ratios are calculated as allowance for loan and lease losses as a percentage of loans and lease outstanding excluding loans measured in accordance with SFAS 159 for each loan and lease category. Loans measured at fair value include commercial - domestic loans of \$3.5 billion, \$4.0 billion and \$3.5 billion, commercial - foreign loans of \$1.7 billion, \$1.2 billion and \$790 million, and commercial real estate loans of \$203 million, \$213 million and \$304 million at December 31, 2008, September 30, 2008 and December 31, 2007.

Includes allowance for small business commercial - domestic loans of \$2.4 billion, \$2.2 billion and \$1.4 billion at December 31, 2008, September 30, 2008 and December 31, 2007.

 $n/a = not \ applicable$ 

Certain prior period amounts have been reclassified to conform to current period presentation.

Includes allowance for loan and lease losses for impaired commercial loans of \$691 million, \$561 million and \$123 million at December 31, 2008, September 30, 2008 and December 31, 2007.

#### **Exhibit A: Non-GAAP Reconciliations**

#### **Bank of America Corporation and Subsidiaries**

## Global Consumer and Small Business Banking - Reconciliation

(Dollars in millions)

	Year I	Ended December 31	, 2008	Year I	Ended December 31	, 2007	I	ourth Quarter 2008	:
	Managed Basis <sup>(1)</sup>	Securitization Impact (2)	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact (2)	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis
Net interest income (3)	\$ 33,851	\$ (8,701)	\$ 25,150	\$ 28,712	\$ (8,027)	\$ 20,685	\$ 9,274	\$ (2,299)	\$ 6,975
Noninterest income:									
Card income	10,057	2,250	12,307	10,194	3,356	13,550	2,474	482	2,956
Service charges	6,807	_	6,807	6,007	_	6,007	1,677	_	1,677
Mortgage banking income	4,422	_	4,422	1,332	_	1,332	1,602	_	1,602
Insurance premiums	1,968	(186)	1,782	912	(250)	662	765	(34)	731
All other income	1,239	(33)	1,206	698	(38)	660	119	(6)	113
Total noninterest income	24,493	2,031	26,524	19,143	3,068	22,211	6,637	442	7,079
Total revenue, net of interest expense	58,344	(6,670)	51,674	47,855	(4,959)	42,896	15,911	(1,857)	14,054
Provision for credit losses	26,841	(6,670)	20,171	12,920	(4,959)	7,961	7,584	(1,857)	5,727
Noninterest expense	24,937		24,937	20,349		20,349	7,145		7,145
Income before income taxes	6,566	_	6,566	14,586	_	14,586	1,182	_	1,182
Income tax expense (3)	2,332		2,332	5,224		5,224	347		347
Net income	\$ 4,234	s —	\$ 4,234	\$ 9,362	\$ —	\$ 9,362	\$ 835	s —	\$ 835
Balance sheet									
Average - total loans and leases	\$350,264	\$(104,401)	\$245,863	\$294,030	\$(103,284)	\$190,746	\$364,114	\$ (99,116)	\$264,998
Period end - total loans and leases	365,198	(100,960)	264,238	325,759	(102,967)	222,792	365,198	(100,960)	264,238

		Third Quarter 2008		5	Second Quarter 200	8		First Quarter 2008	
	Managed Basis <sup>(1)</sup>	Securitization Impact (2)	Held Basis	Managed Basis (1)	Securitization Impact (2)	Held Basis	Managed Basis (1)	Securitization Impact (2)	Held Basis
Net interest income (3)	\$ 8,946	\$ (2,207)	\$ 6,739	\$ 7,985	\$ (2,140)	\$ 5,845	\$ 7,646	\$ (2,055)	\$ 5,591
Noninterest income:									
Card income	2,296	507	2,803	2,560	557	3,117	2,727	704	3,431
Service charges	1,822	_	1,822	1,743	_	1,743	1,565	_	1,565
Mortgage banking income	1,756	_	1,756	409	_	409	655	_	655
Insurance premiums	709	(44)	665	253	(52)	201	241	(56)	185
All other income	408	(10)	398	208	(8)	200	504	(9)	495
Total noninterest income	6,991	453	7,444	5,173	497	5,670	5,692	639	6,331
Total revenue, net of interest expense	15,937	(1,754)	14,183	13,158	(1,643)	11,515	13,338	(1,416)	11,922
Provision for credit losses	6,505	(1,754)	4,751	6,382	(1,643)	4,739	6,370	(1,416)	4,954
Noninterest expense	7,267		7,267	5,355		5,355	5,170		5,170
Income before income taxes	2,165	_	2,165	1,421	_	1,421	1,798	_	1,798
Income tax expense (3)	826		826	503		503	656		656
Net income	\$ 1,339	<u> </u>	\$ 1,339	\$ 918	<u> </u>	\$ 918	\$ 1,142	\$ —	\$ 1,142
Balance sheet									
Average - total loans and leases	\$369,890	\$(105,919)	\$263,971	\$337,403	\$(107,438)	\$229,965	\$329,282	\$(105,176)	\$224,106
Period end - total loans and leases	367,673	(102,048)	265,625	340,392	(108,520)	231,872	331,441	(107,847)	223,594

		Fourth Quarter 2007	
	Managed	Securitization	Held
	Basis (1)	Impact (2)	Basis
Net interest income (3)	\$ 7,431	\$ (2,071)	\$ 5,360
Noninterest income:			
Card income	2,627	828	3,455
Service charges	1,623	_	1,623
Mortgage banking income	490	_	490
Insurance premiums	250	(57)	193
All other income	200	(10)	190
Total noninterest income	5,190	761	5,951
Total revenue, net of interest expense	12,621	(1,310)	11,311
Provision for credit losses	4,287	(1,310)	2,977
Noninterest expense	5,572	_	5,572
Income before income taxes	2,762		2,762
Income tax expense (3)	863	_	863
Net income	\$ 1,899	s —	\$ 1,899
Balance sheet			
Average - total loans and leases	\$317,629	\$(105,091)	\$212,538
Period end - total loans and leases	325,759	(102,967)	222,792

- (1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
- (2) The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
- (3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

The Corporation reports Global Consumer and Small Business Banking's results, specifically Card Services, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management evaluates the results of Global Consumer and Small Business Banking. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualified special purpose entity which is excluded from the Corporation's Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States (GAAP).

The performance of the managed portfolio is important in understanding Global Consumer and Small Business Banking's and Card Services' results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. Global Consumer and Small Business Banking's managed income statement line items differ from a held basis reported as follows:

- Managed net interest income includes Global Consumer and Small Business Banking's net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income includes Global Consumer and Small Business Banking's noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income as management continues to manage this impact within Global Consumer and Small Business Banking.
- Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

# All Other - Reconciliation

(Dollars in millions)

	Year F	Ended December 31	, 2008	Year E	nded December 31	, 2007	Fo	ourth Quarter 2008	
	Reported Basis <sup>(1)</sup>	Securitization Offset (2)	As Adjusted	Reported Basis (1)	Securitization Offset (2)	As Adjusted	Reported Basis (1)	Securitization Offset (2)	As Adjusted
Net interest income (3)	\$ (8,610)	\$ 8,701	\$ 91	\$ (7,645)	\$ 8,027	\$ 382	\$ (2,159)	\$ 2,299	\$ 140
Noninterest income:									
Card income	2,164	(2,250)	(86)	2,817	(3,356)	(539)	368	(482)	(114)
Equity investment income (loss)	265	_	265	3,745	_	3,745	(387)	_	(387)
Gains (losses) on sales of debt securities	1,133	_	1,133	180	_	180	784	_	784
All other income (loss)	(545)	219	(326)	426	288	714	(256)	40	(216)
Total noninterest income	3,017	(2,031)	986	7,168	(3,068)	4,100	509	(442)	67
Total revenue, net of interest expense	(5,593)	6,670	1,077	(477)	4,959	4,482	(1,650)	1,857	207
Provision for credit losses	(3,760)	6,670	2,910	(5,207)	4,959	(248)	(616)	1,857	1,241
Merger and restructuring charges	935	_	935	410	_	410	306	_	306
All other noninterest expense	372		372	87		87	199		199
Income (loss) before income taxes	(3,140)	_	(3,140)	4,233	_	4,233	(1,539)	_	(1,539)
Income tax expense (benefit) (3)	(1,512)		(1,512)	1,083		1,083	(846)		(846)
Net income (loss)	\$ (1,628)	<u> </u>	\$ (1,628)	\$ 3,150	<u> </u>	\$ 3,150	\$ (693)	<u> </u>	\$ (693)
Balance sheet									
Average - total loans and leases	\$135,671	\$104,401	\$240,072	\$133,926	\$103,284	\$237,210	\$145,196	\$ 99,116	\$244,312
Period end - total loans and leases	136,156	100,960	237,116	139,943	102,967	242,910	136,156	100,960	237,116
		Third Quarter 2008		S	econd Quarter 2008	3		First Quarter 2008	

		Third Quarter 2008		S	second Quarter 200	8		First Quarter 2008	
	Reported	Securitization	As	Reported	Securitization	As	Reported	Securitization	As
	Basis (1)	Offset (2)	Adjusted	Basis (1)	Offset (2)	Adjusted	Basis (1)	Offset (2)	Adjusted
Net interest income (3)	\$ (2,432)	\$ 2,207	\$ (225)	\$ (2,034)	\$ 2,140	\$ 106	\$ (1,985)	\$ 2,055	\$ 70
Noninterest income:									
Card income	537	(507)	30	595	(557)	38	664	(704)	(40)
Equity investment income	(326)	_	(326)	710	_	710	268	_	268
Gains on sales of debt securities	(2)	_	(2)	131	_	131	220	_	220
All other income (loss)	68	54	122	(100)	60	(40)	(257)	65	(192)
Total noninterest income	277	(453)	(176)	1,336	(497)	839	895	(639)	256
Total revenue, net of interest expense	(2,155)	1,754	(401)	(698)	1,643	945	(1,090)	1,416	326
Provision for credit losses	(984)	1,754	770	(1,032)	1,643	611	(1,128)	1,416	288
Merger and restructuring charges	247	_	247	212	_	212	170	_	170
All other noninterest expense	(45)		(45)	58		58	160		160
Income (loss) before income taxes	(1,373)	_	(1,373)	64		64	(292)		(292)
Income tax expense (benefit) (3)	(591)	_	(591)	(86)	_	(86)	11	_	11
Net income (loss)	\$ (782)	\$ <u> </u>	\$ (782)	\$ 150	\$ —	\$ 150	\$ (303)	\$ <u> </u>	\$ (303)
Balance sheet									
Average - total loans and leases	\$146,277	\$105,919	\$252,196	\$117,335	\$107,438	\$224,773	\$133,654	\$105,176	\$238,830
Period end - total loans and leases	146.379	102.048	248.427	95.855	108.520	204.375	127.038	107.847	234.885

	I	Fourth Quarter 2007	
	Reported	Securitization	As
	Basis (1)	Offset (2)	Adjusted
Net interest income (3)	\$ (2,058)	\$ 2,071	\$ 13
Noninterest income:			
Card income			
	680	(828)	(148)
Equity investment income	278	_	278
Gains on sales of debt securities	110	_	110
All other income (loss)	750	67	817
Total noninterest income	1,818	(761)	1,057
Total revenue, net of interest expense	(240)	1,310	1,070
Provision for credit losses	(1,285)	1,310	25
Merger and restructuring charges	140	_	140
All other noninterest expense	(53)		(53)
Income before income taxes	958	_	958
Income tax expense (3)	128		128
Net income	\$ 830	s —	\$ 830
Balance sheet			
Average - total loans and leases	\$140,052	\$105,091	\$245,143
Period end - total loans and leases	139,943	102,967	242,910

<sup>(1)</sup> Provision for credit losses represents provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

<sup>(2)</sup> The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

<sup>(3)</sup> Fully taxable-equivalent basis

Exhibit B: Selected Fourth Quarter 2008 Merrill Lynch Results (results are not part of Bank of America fourth quarter results)

This information is preliminary and based on company data available at the time of the presentation.

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(In millions, except per share amounts)

	For the	Three Month	s Ended	Percent In	c / (Dec)
	Dec. 26 2008	Sept. 26, 2008	Dec. 28 2007	4Q08 vs. 3Q08	4Q08 vs. 4Q07
Revenues					
Principal transactions	\$(13,109)	\$(6,573)	\$(12,596)	N/M %	N/M %
Commissions	1,450	1,745	1,924	(17)	(25)
Managed accounts and other fee-based revenues	1,295	1,395	1,440	(7)	(10)
Investment banking	813	845	1,267	(4)	(36)
Earnings from equity method investments	(430)	4,401	531	N/M	N/M
Other (1)	(3,390)	(2,986)	(2,304)	N/M	N/M
Subtotal	(13,371)	(1,173)	(9,738)	N/M	N/M
Interest and dividend revenues	4,624	9,019	14,170	(49)	(67)
Less interest expense	3,804	7,830	12,624	(51)	(70)
Net interest profit	820	1,189	1,546	(31)	(47)
Revenues, net of interest expense	(12,551)	16	(8,192)	N/M	N/M
Non-interest expenses					
Compensation and benefits	3,830	3,483	4,339	10	(12)
Communications and technology	534	546	597	(2)	(11)
Occupancy and related depreciation	316	314	306	1	3
Professional fees	311	242	311	29	0
Brokerage, clearing, and exchange fees	289	348	395	(17)	(27)
Advertising and market development	151	159	249	(5)	(39)
Office supplies and postage	55	48	64	15	(14)
Other <sup>(2)</sup>	3,493	588	467	N/M	N/M
Payment related to price reset on common stock offering	_	2,500	_	N/M	N/M
Restructuring charge	2	39		N/M	N/M
Total non-interest expenses	8,981	8,267	6,728	9	33
Pre-tax loss from continuing operations	(21,532)	(8,251)	(14,920)	N/M	N/M
Income tax benefit	(6,237)	(3,131)	(4,623)	N/M	N/M
Net loss from continuing operations	(15,295)	(5,120)	(10,297)	N/M	N/M
Discontinued operations:					
Pre-tax (loss)/earnings from discontinued operations	(31)	(53)	795	N/M	N/M
Income tax (benefit)/expense	(15)	(21)	331	N/M	N/M
Net (loss)/earnings from discontinued operations	(16)	(32)	464	N/M	N/M
Net loss	\$(15,311)	\$(5,152)	\$ (9,833)	N/M	N/M
Preferred stock dividends	\$ 139	\$ 2,319	\$ 73	N/M	90
Net loss applicable to common stockholders	\$(15,450)	\$(7,471)	\$ (9,906)	N/M	N/M
Basic loss per common share from continuing operations	(9.61)	(5.56)	(12.57)	N/M	N/M
Basic (loss)/earnings per common share from discontinued operations	(0.01)	(0.02)	0.56	N/M	N/M
Basic loss per common share	\$ (9.62)	\$ (5.58)	\$ (12.01)	N/M	N/M
Diluted loss per common share from continuing operations	(9.61)	(5.56)	(12.57)	N/M	N/M
Diluted (loss)/earnings per common share from discontinued operations	(0.01)	(0.02)	0.56	N/M	N/M
Diluted loss per common share	\$ (9.62)	\$ (5.58)	\$ (12.01)	N/M	N/M
Average shares used in computing earnings per common share	- (2)	2 (2.23)	. (1)		/4
Basic	1,606.6	1,339.0	825.0	20	95
Diluted	1,606.6	1,339.0	825.0	20	95

 $N/M = Not \ Meaningful$ 

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

- Includes gains and losses on investment securities, private equity investments, loans and other miscellaneous items. Includes \$2.3 billion related to goodwill impairment and approximately \$0.9 billion of litigation accruals recorded in 4Q08.

# **Preliminary Unaudited Earnings Summary**

Attachment II

(In millions, except per share amounts)

	For the Ye	ar Ended	
	Dec. 26	Dec. 28	Percent
Revenues	2008	2007	Inc / (Dec)
Principal transactions	\$(26,183)	\$(12,067)	N/M %
Commissions	6,895	7,284	(5)
Managed accounts and other fee-based revenues	5,544	5,465	1
Investment banking	3,733	5,582	(33)
Earnings from equity method investments	4,513	1,627	177
Other (1)	(9,700)	(2,190)	N/M
Subtotal	(15,198)	5,701	(367)
Interest and dividend revenues	33,039	56,974	(42)
Less interest expense	29,558	51,425	(43)
Net interest profit	3,481	5,549	(37)
Revenues, net of interest expense	(11,717)	11,250	N/M
Non-interest expenses			
Compensation and benefits	15,000	15,903	(6)
Communications and technology	2,201	2,057	7
Occupancy and related depreciation	1,267	1,139	11
Professional fees	1,058	1,027	3
Brokerage, clearing, and exchange fees	1,394	1,415	(1)
Advertising and market development	652	785	(17)
Office supplies and postage	215	233	(8)
Other (2)	4,705	1,522	209
Payment related to price reset on common stock offering	2,500	_	N/M
Restructuring charge	486		N/M
Total non-interest expenses	29,478	24,081	22
Pre-tax loss from continuing operations	(41,195)	(12,831)	N/M
Income tax benefit	(14,177)	(4,194)	N/M
Net loss from continuing operations	(27,018)	(8,637)	N/M
Discontinued operations:			
Pre-tax (loss)/earnings from discontinued operations	(141)	1,397	N/M
Income (benefit)/tax expense	(80)	537	N/M
Net (loss)/earnings from discontinued operations	(61)	860	N/M
1 (to to for the manage of the			1 1/112
Net loss	<u>\$(27,079)</u>	<u>\$ (7,777)</u>	N/M
Preferred stock dividends	<u>\$ 2,869</u>	\$ 270	N/M
Net loss applicable to common stockholders	<u>\$(29,948)</u>	\$ (8,047)	N/M
Basic loss per common share from continuing operations	(24.39)	(10.73)	N/M
Basic (loss)/earnings per common share from discontinued operations	(0.05)	1.04	N/M
Basic loss per common share	\$ (24.44)		N/M
•			
Diluted loss per common share from continuing operations Diluted (loss)/earnings per common share from discontinued operations	(24.39)	(10.73)	N/M
` '	(0.05)	1.04	N/M
Diluted loss per common share	\$ (24.44)	\$ (9.69)	N/M
Average shares used in computing earnings per common share			
Basic	1,225.6	830.4	48
Diluted	1,225.6	830.4	48

 $N/M = Not \ Meaningful$ 

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Includes gains and losses on investment securities, private equity investments, loans and other miscellaneous items.

Includes \$2.3 billion related to goodwill impairment recorded in 4Q08, approximately \$1.1 billion of litigation accruals and \$0.5 billion associated with the auction rate securities repurchase program.

(Dollars in millions)

	For	the Three Moi	nths Ended	Percent	Inc / (Dec)	For the	Year Ended	
	Dec. 26. 2008				4Q08 vs. 4Q07	Dec. 26, 2008	Dec. 28, 2007	Percent Inc / (Dec)
Global Markets & Investment Banking								
Global Markets	0// / 580	0(0.040)	0/45 455	3726	2777 01	0/0.5.0.60	0/4 5 0 5 0 5	2706
FICC Equity Markets	\$(14,573) (1,774)	\$(9,943) 6,030	\$(15,155) 2,171	N/M % N/M	N/M % N/M	\$(35,962) 7,866	\$(15,873) 8,286	N/M (5)
Total Global Markets net revenues	(16,347)	(3,913)	(12,984)	N/M	N/M	(28,096)	(7,587)	N/M
Investment Banking (1)	(10,547)	(3,713)	(12,704)	14/141	14/141	(28,070)	(7,567)	14/141
Origination:								
Debt	151	182	217	(17)	(30)	931	1,550	(40)
Equity	296	214	375	38	(21)	1,047	1,629	(36)
Strategic Advisory Services	271	354	559	(23)	(52)	1,317	1,740	(24)
Total Investment Banking net revenues	718	750	1,151	(4)	(38)	3,295	4,919	(33)
Total net revenues	(15,629)	(3,163)	(11,833)	N/M	N/M	(24,801)	(2,668)	N/M
Non-interest expenses before restructuring charge	5,793	2,833	4,044	104	43	14,912	13,677	9
Restructuring charge	2	18	_	N/M	N/M	331	_	N/M
Pre-tax (loss) / earnings from continuing operations	(21,424)	(6,014)	(15,877)	N/M	N/M	(40,044)	(16,345)	N/M
Pre-tax (loss) / earnings from continuing operations, before restructuring charge	(21,422)	(5,996)	(15,877)	N/M	N/M	(39,713)	(16,345)	N/M
Pre-tax profit margin	N/M	N/M	N/M			N/M	N/M	
Pre-tax profit margin, before restructuring charge	N/M	N/M	N/M			N/M	N/M	
Global Wealth Management								
Global Private Client Fee-based revenues	\$ 1,387	\$ 1,568	\$ 1,656	(12)	(16)	\$ 6,171	\$ 6,278	(2)
Transactional and origination revenues	761	729	972	4	(22)	3,313	3,887	(15)
Net interest profit and related hedges (2)	558	587	565	(5)	(1)	2,387	2,318	3
Other revenues	(7)	110	116	N/M	N/M	288	416	(31)
Total Global Private Client net revenues	2,699	2,994	3,309	(10)	(18)	12,159	12,899	(6)
Global Investment Management net revenues	(64)	241	286	N/M	N/M	669	1,122	(40)
Total net revenues	2,635	3,235	3,595	(19)	(27)	12,828	14,021	(9)
Non-interest expenses before restructuring charge	2,396	2,461	2,681	(3)	(11)	10,357	10,391	(0)
Restructuring charge	_	21	_	N/M	N/M	155	_	N/M
Pre-tax (loss) / earnings from continuing operations	239	753	914	(68)	(74)	2,316	3,630	(36)
Pre-tax (loss) / earnings from continuing operations, before restructuring charge	239	774	914	(69)	(74)	2,471	3,630	(32)
Pre-tax profit margin	9.1	% 23.3	% 25.4	%		18.1	% 25.9	%
Pre-tax profit margin, before restructuring charge	9.1	% 23.9	% 25.4	%		19.3 %	% 25.9	%
Corporate								
Total net revenues	\$ 443	\$ (56)	\$ 46	N/M	N/M	\$ 256	\$ (103)	N/M
Non-interest expenses before restructuring charge (3)	790	2,934	3	(73)	N/M	3,723	13	N/M
Restructuring charge	_	_	_	N/M	N/M	_	_	N/M
Pre-tax (loss) / earnings from continuing operations	(347)	(2,990)	43	N/M	N/M	(3,467)	(116)	N/M
Total	0/10 551		0 (0.400)	27.0.6	270.6	0(11.515)	0.44.050	272.6
Total net revenues	\$(12,551)	\$ 16	\$ (8,192)	N/M	N/M	\$(11,717)	\$ 11,250	N/M
Non-interest expenses before restructuring charge	8,979	8,228	6,728	9	33	28,992	24,081	20
Restructuring charge	2	39	_	N/M	N/M	486	_	N/M
Pre-tax (loss) / earnings from continuing operations	(21,532)	(8,251)	(14,920)	N/M	N/M	(41,195)	(12,831)	N/M
Pre-tax profit margin	N/M	N/M	N/M			N/M	N/M	

 $N/M = Not \ Meaningful$ 

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

<sup>(2)</sup> (3)

A portion of Origination revenue is recorded in Global Wealth Management.
Includes interest component of non-qualifying derivatives which are included in Other Revenues in Attachment I and II.
For the year ended 2008 amounts include expenses of \$2.5 billion related to the Temasek reset payment in 3Q08, \$0.9 billion of litigation accruals recorded in 4Q08 and \$0.5 billion associated with the auction rate securities repurchase program.

Attachment IV

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1		

Semination		4Q07	1Q08	2Q08	3Q08	4Q08
Listed and over-the-counter securities						
List and over-the-counter securities   1,294   3,194   3,125   3,295   3,500   5,000		\$(12,596)	\$(2,418)	\$(4,083)	\$(6,573)	\$(13,109
Minust Infinish   157   152   153   159   150		1.004	1.210	1 221	1.220	1.064
Defe						1,066
Total   1,924   1,889   1,811   1,745   1,888   1,848   1,845   1,848   1,84						342
Manager accounts and other fee-based revenues   900	Other	60		51	66	42
Portfolio service fees   902   892   835   875   736   Asset management fees   120   117   116   115   136		1,924	1,889	1,811	1,745	1,450
Ascent management fes						
Account fees					857	764
Description		179	206	198	196	18:
Total   1,40	Account fees	120	117	116	115	103
Directment banking	Other fees	239	240	233	227	23
Michamitting	Total	1,440	1,455	1,399	1,395	1,29
Michamitting	Investment banking	,	ĺ	· ·	ĺ	ĺ
Strategic advisory         550         374         317         355         2           Total         1,267         197         1,188         845         845         Earnings from equity method investments         531         431         111         4,001         (40         (01)         (01)         (1,70)		717	543	841	490	54
Total		550	374	317	355	26
Earnings from equity method investments	· · · · · · · · · · · · · · · · · · ·					81
Other of December 1         (2,304)         (1,47)         (1,875)         (2,986)         (3.33)           Subtotal         (9,738)         825         (1,77)         (1,173)         (1,173)         (1,173)         (1,173)         (1,173)         (1,173)         (1,173)         (1,173)         (1,186)         7,535         (9,10)         4,6         Less interest expense         (1,264)         6,752         8,172         7,830         3,8         8.8         Net interest expense         (8,192)         2,934         (2,116)         1,6         (1,25)         8.8         Revenues, net of interest expense         (8,192)         2,934         (2,116)         1,6         (1,25)         8.8         Revenues, net of interest expense         (8,192)         2,934         (2,116)         1,6         (1,25)         8.8         8.8         Revenues, net of interest expense         (8,192)         2,934         (2,116)         1,8         3.8         3.1         1,8         3.8         3.1         1,8         3.8         3.1         1,8         3.8         3.1         3.8         3.1         3.8         3.1         3.8         3.1         3.8         3.1         3.8         3.1         2.5         1,6         5.9         3.1         3.2         2.1				,		(43
Subtotal         9,738         825         (1,479         (1,173         (13,73)           Interest and dividend revenues         12,624         9,752         8,172         7,830         3,83           Net interest expense         12,624         9,752         8,172         7,830         3,83           Net interest sport         1,546         2,09         (637)         1,189         8           Revenues, net of interest expense         (8,192)         2,94         (2,10)         6         1,125           Non-Interest Expense         (8,192)         2,94         (2,10)         3,41         3,48         3,8           Compensation and benefits         4,33         4,196         3,41         3,48         3,8           Compensation and benefits         305         387         370         348         2           Discourage and related depreciation         306         309         328         311         242         23           Occupancy and related depreciation         311         242         23         34         34         34         34         34         34         34         34         34         34         34         34         34         34         34         34 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Interest and dividend revenues						
Less interest expense   12,024 9,752 8,172 7,830 3.3						
Net interest profit         1,546         2,109         637         1,180         8           Revenues, net of interest expense         (8,192)         2,934         (2,116)         16         (12,25)           Non-Interest Expenses         8         4,339         4,196         3,491         3,481         3,83         3,00         3,83         3,83         3,83         3,00         3,84         3,83         3,						4,62
Revenues, net of interest expense   Revenues, net of interest Expenses   Revenues, net of interest Expense   Revenues, net of interest Expenses   Revenues, n	1					
Non-Interest Expenses	Net interest profit	1,546	2,109	(637)	1,189	82
Non-Interest Expenses	Revenues, net of interest expense	(8,192)	2,934	(2,116)	16	(12,55
Compensation and benefits         4,339         4,196         3,491         3,483         3,88         3,88         3,88         3,88         5,56         566         50         38         30           Occupancy and related depreciation         306         307         328         311         22         26         31         26         31         26         31         31         28         34	•					
Communications and technology         597         555         566         546         5           Brokerage, clearing, and exchange fees         395         387         370         348         2           Occupancy and related depreciation         306         309         328         314         23           Professional fees         311         242         263         242         3           Advertising and market development         249         176         166         159         1           Office supplies and postage         64         57         55         48           Office supplies and postage         -         -         -         -         2,50         -           Other         -         -         -         -         2,50         -         -           Restructuring charge         -<		4 339	4 196	3 491	3 483	3,83
Brokerage, clearing, and exchange fees         395         387         370         348         2           Occupancy and related depreciation         306         309         328         314         3           Professional fees         311         242         263         242         3           Advertising and market development         249         176         166         159         1           Office supplies and postage         64         57         55         48           Other         467         313         311         588         3,4           Payment related to common stock offering         —         —         465         39         250         —           Restructuring charge         —         —         462         39         8,567         8,5           Total Non-Interest Expenses         6,728         6,235         5,995         8,267         8,5           Pre-tax loss from continuing operations         (14,920)         (3,30)         (8,111)         (8,251)         (21,5           Pre-tax loss from continuing operations         (10,297)         (1,969)         (4,63)         (3,13)         (3,11)         (6,23)           Net loss from continuing operations         7         5<						534
Occupancy and related depreciation         306         309         328         314         3           Professional fees         311         242         263         242         31           Advertising and market development         249         176         166         159         1           Office supplies and postage         64         57         55         48         34           Other         467         313         311         588         34           Payment related to common stock offering         —         —         —         2,500         —           Restructuring charge         —         —         467         33         311         588         34           Total Non-Interest Expenses         —         —         467         333         311         825         595         826         826           Pre-tax loss from continuing operations         (14,920)         4,331         (8,11)         (8,251)         121,5           Net loss from continuing operations         (10,297)         (1,969)         4,631         (5,120)         (5,20)         (5,20)         (5,20)         (5,20)         15,20         15,20         15,20         15,20         15,20         15,20         1						28
Professional fees						31
Advertising and market development   249   176   166   159   170   176   166   159   170   176						31
Office supplies and postage         64         57         55         48           Other         467         313         311         588         3,4           Payment related to common stock offering         —         —         —         —         2,500         —           Restructuring charge         —         —         445         3.9         —           Total Non-Interest Expenses         (14,920)         (3,301)         (8,111)         (8,251)         21,500           Pre-tax loss from continuing operations         (14,920)         (3,301)         (8,111)         (8,251)         (12,500)           Net loss from continuing operations         (10,297)         (1,069)         (4,634)         (5,120)         (15,200)           Net loss from continuing operations         9         (25)         (32)         (53)         (62)           Net earnings/(loss) from discontinued operations         9         (25)         (32)         (32)         (15,200)           Net loss         \$ (9,833)         \$ (1,962)         \$ (4,623)         (12)         (20)         (32)         (15,200)           Net loss         \$ (9,833)         \$ (1,962)         \$ (4,652)         \$ (2,512)         \$ (2,52)         \$ (3,20)         \$ (3,20) <td></td> <td></td> <td></td> <td></td> <td></td> <td>15</td>						15
Other         467         313         311         588         3,4           Payment related to common stock offering         —         —         —         2,500         —           Restructuring charge         —         —         445         39         —           Total Non-Interest Expenses         6,728         6,235         5,995         8,267         8,9           Pre-tax loss from continuing operations         (14,920)         (3,301)         (8,111)         (8,251)         (21,5)           Income tax benefit         (4,623)         (1,322)         (3,477)         (3,131)         (6,2           Vet loss from continuing operations         (10,297)         (1,969)         (4,634)         (5,120)         (15,2           Discontinued operations         795         (25)         (32)         (53)         0           Income tax expense/(benefit)         331         (32)         (12)         (21)         0           Net loss         \$ (9,833)         \$ (1,922)         \$ (4,654)         \$ (5,152)         \$ (15,32)           Net loss         \$ (9,833)         \$ (1,922)         \$ (4,654)         \$ (5,152)         \$ (15,32)           Net loss         \$ (9,833)         \$ (1,922)         \$ (4,654)						5
Payment related to common stock offering						3,49
Restructuring charge						J,Ŧ/
Total Non-Interest Expenses   6,728   6,235   5,995   8,267   8,507						
Pre-tax loss from continuing operations   (14,920   (3,301   (8,111   (8,251   (21,511 ) (6,20   (1,332   (1,332   (3,477   (3,131   (6,20   (1,332   (1,332   (3,477   (3,131   (6,20   (1,332   (1,332   (1,332   (3,477   (3,131   (6,20   (1,332		6 728				8,98
Net loss from continuing operations   (4,623) (1,332) (3,477) (3,131) (6,2)	·	<del></del>				
Net loss from continuing operations (10,297) (1,969) (4,634) (5,120) (15,20) (	S I					
Pre-tax earnings/(loss) from discontinued operations   795   (25)   (32)   (53)   (10)   (1	income tax benefit	(4,623)	(1,332)	(3,477)	(3,131)	(6,23
Pre-tax earnings/(loss) from discontinued operations       795       (25)       (32)       (53)       (64)       (7)       (20)       (32)       (15,3)         Net loss       \$ (9,833)       \$(1,962)       \$(4,654)       \$(5,152)       \$(15,3)         Common Share Data         Loss from continuing operations - Basic       \$ (12.57)       \$ (2.20)       \$ (4.95)       \$ (5.56)       \$ (9)         Loss from continuing operations - Diluted       (12.57)       \$ (2.20)       \$ (4.95)       \$ (5.56)       \$ (9)         Dividends paid       0.35       0.3	Net loss from continuing operations	(10,297)	(1,969)	(4,634)	(5,120)	(15,29
Income tax expense/(benefit)   331   (32)   (12)   (21)   (21)   (12)   (21)	Discontinued operations:					
Income tax expense/(benefit)   331   (32)   (12)   (21)   (21)   (12)   (21)	Pre-tax earnings/(loss) from discontinued operations	795	(25)	(32)	(53)	(3
Net loss         \$ (9,833)         \$ (1,962)         \$ (4,654)         \$ (5,152)         \$ (15,33)           Common Share Data         4Q07         1Q08         2Q08         3Q08         4Q08           Loss from continuing operations - Basic         \$ (12.57)         \$ (2.20)         \$ (4.95)         \$ (5.56)         \$ (9           Loss from continuing operations - Diluted         (12.57)         \$ (2.20)         \$ (4.95)         \$ (5.56)         \$ (9           Dividends paid         0.35						(1
Net loss         \$ (9,833)         \$ (1,962)         \$ (4,654)         \$ (5,152)         \$ (15,32)           Common Share Data         4007         1Q08         2Q08         3Q08         4Q08           Loss from continuing operations - Basic         \$ (12.57)         \$ (2.20)         \$ (4.95)         \$ (5.56)         \$ (9           Loss from continuing operations - Diluted         (12.57)         \$ (2.20)         \$ (4.95)         \$ (5.56)         \$ (9           Dividends paid         0.35         <						
Common Share Data         4Q07         1Q08         2Q08         3Q08         4Q08           Loss from continuing operations - Basic         \$ (12.57)         \$ (2.20)         \$ (4.95)         \$ (5.56)         \$ (9           Loss from continuing operations - Diluted         (12.57)         \$ (2.20)         \$ (4.95)         \$ (5.56)         \$ (9           Dividends paid         0.35	Net earnings/(loss) from discontinued operations	464		(20)	(32)	(1
Loss from continuing operations - Basic         \$ (12.57)         \$ (2.20)         \$ (4.95)         \$ (5.56)         \$ (9.20)           Loss from continuing operations - Diluted         (12.57)         (2.20)         (4.95)         (5.56)         (9.20)           Dividends paid         0.35         0	Net loss	\$ (9,833)	\$(1,962)	\$(4,654)	\$(5,152)	\$(15,31
Loss from continuing operations - Basic       \$ (12.57)       \$ (2.20)       \$ (4.95)       \$ (5.56)       \$ (9)         Loss from continuing operations - Diluted       (12.57)       (2.20)       (4.95)       (5.56)       (9)         Dividends paid       0.35	Common Share Data					
Loss from continuing operations - Diluted       (12.57)       (2.20)       (4.95)       (5.56)       (9.95)         Dividends paid       0.35 <t< td=""><td></td><td>4Q07</td><td>1Q08</td><td>2Q08</td><td>3Q08</td><td>4Q08</td></t<>		4Q07	1Q08	2Q08	3Q08	4Q08
Loss from continuing operations - Diluted       (12.57)       (2.20)       (4.95)       (5.56)       (9.95)         Dividends paid       0.35 <t< td=""><td></td><td>\$ (12.57)</td><td>\$ (2.20)</td><td>\$ (4.95)</td><td>\$ (5.56)</td><td>\$ (9.6</td></t<>		\$ (12.57)	\$ (2.20)	\$ (4.95)	\$ (5.56)	\$ (9.6
Dividends paid       0.35       0.35       0.35       0.35       0.35         Book value       29.34       25.93       21.43       18.59       7.00	Loss from continuing operations - Diluted	(12.57)				(9.6
Book value 29.34 25.93 21.43 18.59 7.	Dividends paid	0.35		0.35	0.35	0.3
						7.5
	Adjusted book value (2)					8.24

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Includes gains and losses on investment securities, private equity investments, loans and other miscellaneous items.

Adjusted book value per common share is calculated by dividing: common stockholders' equity after giving effect for conversion of convertible preferred on an "if-converted" basis by common shares outstanding adjusted for such conversion.

**Supplemental Data (unaudited)** Attachment V

(Dollars	in billions)	

	4Q07	1Q08	2Q08	3Q08	4Q08
Client Assets					
U.S.	\$ 1,586	\$ 1,479	\$ 1,447	\$ 1,333	\$ 1,108
Non - U.S.	165	158	158	142	139
Total Client Assets	1,751	1,637	1,605	1,475	1,247
Assets in Annuitized-Revenue Products	655	607	630	580	466
Net New Money (1) (2)					
All Client Accounts	\$30	\$6	\$(5)	\$(3)	\$(10)
Annuitized-Revenue Products (3)	_	11	8	2	(10)
Balance Sheet Information: (4)					
Short-term Borrowings	\$ 24.9	\$ 21.6	\$ 19.1	\$ 25.7	\$ 31.2
Deposits	104.0	104.8	100.5	90.0	96.1
Long-term Borrowings	261.0	259.5	270.4	227.3	206.6
Junior Subordinated Notes (related to trust preferred securities)	5.2	5.2	5.2	5.2	5.3
Stockholders' Equity: (4)					
Preferred Stockholders' Equity	4.4	11.0	13.7	8.6	8.6
Common Stockholders' Equity	27.5	25.5	21.1	29.8	12.1
Total Stockholders' Equity	31.9	36.5	34.8	38.4	20.7
Full-Time Employees (5)	64,200	63,100	60,000	60,900	58,500
Financial Advisors	16,740	16,660	16,690	16,850	16,090
Common shares outstanding (in millions):					
Weighted-average - basic	825.0	974.1	984.1	1,339.0	1,606.6
Weighted-average - diluted	825.0	974.1	984.1	1,339.0	1,606.6
Period-end	939.1	985.1	985.4	1,600.1	1,600.1

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Net new money excludes flows associated with the Institutional Advisory Division which serves certain small- and middle-market companies, as well as net inflows at BlackRock from distribution channels other than Merrill (1)

Net new money has been restated to include net inflows of assets which are not held in custody but generate fee revenue.

Includes both net new client assets into annuitized-revenue products, as well as existing client assets transferred into annuitized-revenue products. Balance Sheet Information and Stockholders' Equity are estimated for 4Q08. Excludes full-time employees on salary continuation severance.

Attachment VI

Mark-to-Market

(Dollars in millions)

U.S. Super Senior ABS CDO Exposure	Long	Short <sup>(1)</sup>	Net
September 26, 2008	\$ 6,381	\$(5,295)	\$1,086
4Q Exposure Changes:			
Sale of CDO's and terminations of hedges	(3,228)	3,228	_
Gains / (Losses)	(1,191)	822	(369)
Liquidations / Amortization	(158)	149	(9)
December 26, 2008	\$ 1,804	\$(1,096)	\$ 708

<sup>(1)</sup> Hedges are affected by a variety of factors that impact the degree of their effectiveness. These factors may include differences in attachment point, timing of cash flows, control rights, limited recourse to counterparties and other basis risks.

As of December 26, 2008, Merrill Lynch's secondary trading exposure was (\$281) million compared to (\$273) million at September 26, 2008.

			Mark to Market		
			Prior		
			to Credit	Life-to-Date	
Credit Default Swaps with Financial Guarantors on U.S. Super Senior	Notional of		Valuation	Credit Valuation	Carrying
ABS CDOs	CDS	Potential Exposure	Adjustments	Adjustments	Value
September 26, 2008	\$(2,851)	\$(810)	\$2,041	\$(613)	\$1,428
4Q Activity	20	332	312	(282)	30
December 26, 2008	\$(2,831)	\$(478)	\$2,353	\$(895)	\$1,458

Credit Default Swaps with Financial Guarantors (Excluding U.S. Super Senior ABS CDO)	Notional of CDS <sup>(1)</sup>	Potential Exposure <sup>(2)</sup>	Mark-to-Market Prior to Credit Valuation Adjustments <sup>(3)</sup>	Life-to-Date Credit Valuation Adjustments <sup>(4)</sup>	Carrying Value
By counterparty credit quality (5)					
AAA	\$(17,293)	\$(13,718)	\$ 3,575	\$ (804)	\$2,771
AA	(16,672)	(11,851)	4,821	(1,832)	2,989
A	(1,197)	(879)	318	(118)	200
BBB	(5,570)	(4,522)	1,048	(440)	608
Non-investment grade or unrated	(9,581)	(6,570)	3,011	(1,809)	1,202
Total financial guarantor exposures for ABS CDOs	<u>\$(50,313)</u>	\$(37,540)	\$12,773	\$(5,003)	\$7,770

<sup>(1)</sup> The gross notional amount of CDS purchased as protection to hedge predominantly Corporate CDO, CLO, RMBS and CMBS exposure was \$50.3 billion and \$58.0 billion at December 26, 2008, and September 26, 2008, respectively. This decline was due to terminations, foreign exchange revaluations and amortization of the underlying reference entities on the CDS. Amounts do not include exposure with financial guarantors on U.S. Super Senior ABS CDO's which are reported separately above

Senior ABS CDO's which are reported separately above.

(2) The notional of the total CDS, net of gains prior to credit valuation adjustments, was \$37.5 billion and \$51.4 billion at December 26, 2008 and September 26, 2008, respectively.

<sup>(3)</sup> Represents life-to-date mark-to-market gains prior to credit valuation adjustments. Balance was \$12.8 billion and \$6.6 billion as of December 26, 2008 and September 26, 2008, respectively. This increase was largely driven by further deterioration of U.S. CMBS and CLO underlying assets.

<sup>(4)</sup> Represents life-to-date credit valuation adjustments. Balance was \$5.0 billion and \$2.1 billion as of December 26, 2008 and September 26, 2008, respectively.

<sup>(5)</sup> Represents S&P rating band as of December 26, 2008.

**Attachment VII** 

Residential Mortgage-Related (excluding U.S. Banks investment securities portfolio):	Net exposures as of Sep. 26, 2008	Net gains/(losses) reported in income	Other net changes in net exposures (1)	Net exposures as of Dec. 26, 2008	Perco Inc/(I	
U.S. Prime (2)	\$34,637	\$ 101	\$ 61	\$34,799	0	%
Other Residential:						
U.S. Sub-prime	295	(113)	13	195	(34)	%
U.S. Alt-A	25	(18)	20	27	8	%
Non-U.S.	4,644	(250)	(1,014)	3,380	(27)	%
Total Other Residential (3)	\$ 4,964	\$(381)	\$ (981)	\$ 3,602	(27)	%

- (1) (2) (3)
- Represents U.S. Prime originations, foreign exchange revaluations, hedges, paydowns, changes in loan commitments and related funding.

  As of December 26, 2008, net exposures include approximately \$31.1 billion of prime loans originated with GWM clients (of which \$15.0 billion were originated by First Republic Bank). Includes warehouse lending, whole loans and residential mortgage-backed securities.

	Net exposures as of Sep. 26, 2008	Net gains/(losses) reported in income (2)	Unrealized gains/(losses) included in OCI (pre-tax) <sup>(3)</sup>	Other net changes in net exposures (4)	Net exposures as of Dec. 26, 2008	Perc	
U.S. Banks Investment Securities Portfolio:							
Sub-prime residential mortgage-backed securities	\$ 2,702	\$ (152)	\$ (418)	\$(119)	\$ 2,013	(25)	%
Alt-A residential mortgage-backed securities	3,498	(846)	(209)	(148)	2,295	(34)	%
Commercial mortgage-backed securities	5,040	(99)	(2,407)	591	3,125	(38)	%
Prime residential mortgage-backed securities	2,509	(48)	(464)	(152)	1,845	(26)	%
Non-residential asset-backed securities	723	(2)	(92)	(3)	626	(13)	%
Non-residential CDOs	486	(5)	(145)	(7)	329	(32)	%
Agency residential asset-backed securities	492	(10)	_	(476)	6	(99)	%
Other	207		(13)	(2)	192	(7)	%
Total (1)	\$15,657	\$(1,162)	\$(3,748)	\$(316)	\$10,431	(33)	%

- The December 26, 2008 net exposures include investment securities of approximately \$6.0 billion recorded in a non-U.S. Banks legal entity.
- Primarily represents losses on certain securities deemed to be other-than-temporarily impaired.

  The cumulative, pre-tax balance in OCI related to this portfolio was approximately negative \$9.3 billion as of December 26, 2008. Primarily represents principal paydowns, sales and hedges. (2) (3)

	Net exposures as of Sep. 26, 2008	Net gains/(losses) reported in income	Other net changes in net exposures (1)	Net exposures as of Dec. 26, 2008	Perce Inc/(I	
Commercial Real Estate:						
Whole Loans/Conduits	\$ 6,128	\$ (475)	\$(1,808)	\$3,845	(37)	%
Securities and Derivatives	555	(187)	(194)	174	(69)	%
Real Estate Investments (2)	6,136	(469)	18	5,685	(7)	%
Total Commercial Real Estate, excluding First Republic Bank	\$12,819	\$(1,131)	\$(1,984)	\$9,704	(24)	%
First Republic Bank	\$ 2,933	\$ 12	\$ 174	\$3,119	6	%

Primarily represents sales, paydowns and foreign exchange revaluations.

The Company makes equity and debt investments in entities whose underlying assets are real estate. The Company consolidates those entities in which we are the primary beneficiary in accordance with FIN No. 46-R, Consolidation of Variable Interest Entities (revised December 2003)—an interpretation of ARB No. 51. The Company does not consider itself to have economic exposure to the total underlying assets in those entities. The amounts presented are the Company's net investment and therefore exclude the amounts that have been consolidated but for which the Company does not consider itself to have economic exposure.