# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 15, 2011

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 15, 2011, Bank of America Corporation (the "Registrant") announced financial results for the first quarter ended March 31, 2011, reporting first quarter net income of \$2.0 billion and diluted earnings per common share of \$0.17. A copy of the press release announcing the Registrant's results for the first quarter ended March 31, 2011 as well as certain earnings related slides for use in connection with an earnings investor conference call and webcast are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and incorporated by reference herein.

The information provided under Item 2.02 of this Report, including Exhibit 99.1 and Exhibit 99.2, shall be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended.

### ITEM 7.01. REGULATION FD DISCLOSURE.

On April 15, 2011, the Registrant will hold an investor conference call and webcast to disclose financial results for the first quarter ended March 31, 2011. The Supplemental Information package for use during this conference call and webcast is furnished herewith as Exhibit 99.3 and incorporated by reference in this Item 7.01. All information in the Supplemental Information package is presented as of the particular date or dates referenced therein, and the Registrant does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information in the preceding paragraph, as well as Exhibit 99.3 referenced therein, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filings under the Securities Act of 1933.

#### ITEM 8.01. OTHER EVENTS.

On April 15, 2011, the Registrant announced that it, including its legacy Countrywide Financial Corporation affiliates, has reached an agreement with Assured Guaranty Ltd. and its subsidiaries ("Assured") to resolve all of the monoline insurer's outstanding and potential repurchase claims related to alleged representations and warranties breaches involving 29 first- and second-lien residential mortgage-backed securitization trusts where Assured provided financial guarantee insurance. The agreement also resolves historical loan servicing issues and other potential liabilities with respect to these trusts. A copy of the press release in which the Registrant announced the agreement with Assured is attached hereto as Exhibit 99.4 and incorporated herein by reference.

The information provided under Item 8.01 of this Report, including Exhibit 99.4, shall be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended.

# ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

# (d) Exhibits.

The following exhibits are filed, or furnished in the case of Exhibit 99.3, herewith:

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	Press Release dated April 15, 2011 with respect to the Registrant's financial results for the first quarter ended March 31, 2011
99.2	Select earnings related slides for use on April 15, 2011 with respect to the Registrant's financial results for the first quarter ended March 31, 2011
99.3	Supplemental Information for use on April 15, 2011 with respect to the Registrant's financial results for the first quarter ended March 31, 2011
99.4	Press Release dated April 15, 2011 of the Registrant with respect to its agreement with Assured Guaranty Ltd.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty

Neil A. Cotty Chief Accounting Officer

Dated: April 15, 2011

# INDEX TO EXHIBITS

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April 15, 2011

Investors May Contact: Kevin Stitt, Bank of America, 1.980.386.5667 Lee McEntire, Bank of America, 1.980.388.6780

Reporters May Contact: Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

# Bank of America Earns \$2.0 Billion in First Quarter

Steady Progress on Customer-Focused Strategy

Capital and Liquidity Levels Continue to Strengthen

Credit Costs Continue to Decline, Reflecting Improved Underwriting and a Stronger Economy

Average Deposit Balances Continue to Grow, Extending Beyond \$1 Trillion

Global Wealth and Investment Management Reports Highest Quarterly Revenue Since the Merrill Lynch Acquisition

Investment Banking Ranked No. 2 Globally in Fees

CHARLOTTE – Bank of America Corporation today reported net income of \$2.0 billion, or \$0.17 per diluted share, for the first quarter of 2011, compared with \$3.2 billion, or \$0.28 per diluted share, in the year-ago period and a net loss of \$1.2 billion, or \$0.16 per diluted share, in the fourth quarter of 2010.

Results for the most recent quarter were positively affected by lower credit costs, gains from equity investments, and higher asset management fees and investment banking fees. These factors were partially offset by higher legacy mortgage-related costs, higher litigation expenses, and lower sales and trading revenue from the record levels reported in the first quarter of 2010.

"Strong growth in deposit balances and positive contributions from five of our six businesses reflect the steady improvement in the broader economy," said Chief Executive Officer Brian Moynihan. "Our customer-focused strategy is working well, and we also benefited from improved credit quality.

"While still soft, the economy is healing; we see retail spending up versus the year-ago period and continued declines in bankruptcy filings and delinquency rates."

#### First-Quarter 2011 Financial Highlights

- U.S. credit card performance metrics continued to improve in the first quarter, with 30+ day delinquency rates near all-time lows, net losses declining for the sixth straight quarter, and customer payment rates improving for the seventh straight quarter.
- Average deposit balances were above \$1 trillion, gaining 4 percent from the year-ago period and 2 percent from the fourth quarter of 2010.
- Tangible book value per share 1 rose to \$13.21 in the first quarter of 2011, up from \$12.98 at the end of 2010 and \$11.70 in the first quarter of 2010.
- The company continued to strengthen the balance sheet with risk-weighted assets declining \$23 billion and global excess liquidity increasing \$50 billion from the end of 2010 to \$386 billion at March 31, 2011.
- Regulatory capital ratios remained strong with the Tier 1 common ratio at 8.64 percent at March 31, 2011, compared to 8.60 percent at December 31, 2010, and 7.60 percent at March 31, 2010. The increase from the fourth quarter of 2010 was largely due to higher retained earnings and a reduction in risk-weighted assets, partially offset by an increase in the company's disallowed deferred tax asset (27 basis points of Tier 1 common). The tangible common equity ratio¹ rose to 6.10 percent at March 31, 2011 from 5.99 percent at December 31, 2010 and 5.22 percent at March 31, 2010.
- The provision for credit losses declined 61 percent from the year-ago quarter as net charge-offs fell for the fourth consecutive quarter, reflecting improved credit quality across most consumer and commercial portfolios.
- The allowance for loan and lease losses to annualized net charge-off coverage ratio improved in the first quarter of 2011 to 1.63 times, compared with 1.56 times in the fourth quarter of 2010 and 1.07 times in the first quarter of 2010.

#### First-Quarter Business Highlights

- The Deposits segment returned to profitability in the first quarter of 2011. Average deposit balances grew \$5 billion, or 1 percent, from the fourth quarter of 2010, and the number of net new accounts rose as the business continued to focus on quality sales and retention of customer relationships
- 1 Tangible book value per share of common stock and the tangible common equity ratio are non-GAAP measures. Other companies may define or calculate this measure differently. For reconciliation to GAAP measures, refer to page 21 of this press release.

- Global Commercial Banking saw loan growth of 2 percent in its core middle-market segment, compared to the fourth quarter of 2010, and continued to support small and medium-sized businesses. Combined with the large corporate group, the company made \$69 billion in non-commercial real estate loans and \$7 billion in commercial real estate loans including renewals in the first quarter of 2011.
- Bank of America continued to support the economic recovery by extending approximately \$144 billion in credit in the first quarter of 2011, according
  to preliminary data. In addition to the numbers reported above, credit extensions included \$57 billion in first mortgages, \$4 billion in U.S. consumer
  and small business card, \$2 billion in home equity products and \$5 billion in other consumer credit.
- Global Wealth and Investment Management (GWIM) reported one of its strongest quarters since the acquisition of Merrill Lynch, setting records for
  revenue, asset management fees and brokerage income. In addition, the business more than doubled long-term asset management flows and
  added 184 financial advisors since the end of 2010 through a combination of new hires and high advisor retention rates.
- Bank of America Merrill Lynch (BAML) ranked No. 2 in both global and U.S. investment banking fees for the first quarter of 2011 with a market share of 7.9 percent and 12.3 percent, respectively, according to Dealogic. The global market share improved by 1.6 percentage points from the fourth quarter of 2010 and was the largest increase among the top 15 banks, according to Dealogic.
- BAML gained market share in global and U.S. fee pools compared to the fourth quarter of 2010 and ranked in the top three globally in Leveraged Loans, Asset and Mortgage-Backed Securities, Investment Grade Corporate Debt, Syndicated Loans, High-Yield Corporate Debt and Common Stock Underwriting.
- The \$57 billion in first mortgages funded in the first quarter helped nearly 260,000 homeowners either purchase a home or refinance an existing mortgage. This included approximately 12,000 first-time homebuyer credit-qualified mortgages originated by our retail channels and more than 86,000 mortgages to low- and moderate-income borrowers. Approximately 31 percent of funded first mortgages were for home purchases and 69 percent were refinances.
- Since the start of 2008, Bank of America and previously Countrywide have completed 840,000 loan modifications with customers. During the first quarter, more than 64,000 loan modifications were completed, a 17 percent decrease from the total modifications in the first quarter of 2010.

#### First-Quarter 2011 Revenue and Expense

		Three Months Ended			
(Dollars in millions)	March 31, 2011	Dec	ember 31, 2010	Ma	arch 31, 2010
Net interest income, FTE basis 1	\$ 12,397	\$	12,709	\$	14,070
Noninterest income	14,698		9,959		18,220
Total revenue, net of interest expense, FTE basis	27,095		22,668		32,290
Noninterest expense	\$ 20,283	\$	18,864	\$	17,775
Goodwill impairment charge	_		2,000		_
Net income (loss)	\$ 2,049	\$	(1,244)	\$	3,182

FTE basis is a non-GAAP measure. For reconciliation to GAAP measures, refer to page 21 of this press release.

Revenue, net of interest expense, on a fully taxable-equivalent (FTE) basis was down 16 percent from the first quarter of 2010 and up 20 percent from the fourth quarter of 2010. Net interest income on an FTE basis decreased 12 percent from a year earlier. The net interest yield fell 26 basis points from the year-ago quarter due primarily to lower consumer loan balances and was down 2 basis points from the fourth quarter of 2010.

Noninterest income declined \$3.5 billion, or 19 percent from the year-ago quarter, due to lower trading account profits, a decline in mortgage banking income as a result of a \$487 million increase in the representations and warranties provision and lower mortgage production income, and a decrease in service charge income of \$534 million due to the impact of overdraft policy changes. Additionally, other income declined \$943 million primarily due to negative fair value adjustments related to structured liabilities of \$586 million, reflecting a tightening of credit spreads, compared to positive fair value adjustments of \$224 million in the year-ago period. These declines were partially offset by improvements in equity investment income, which included a \$1.1 billion gain related to an investee IPO.

Noninterest expense was up 14 percent from the year-ago quarter. This was driven in part by \$874 million of mortgage-related assessments and waivers, which included \$548 million for compensatory fees that the company expects to be assessed by the Government Sponsored Enterprises (GSEs) as a result of foreclosure delays, with the remainder being out-of-pocket costs that the company does not expect to recover because of foreclosure delays. Additionally, the increase reflected \$1.0 billion in higher personnel costs as the company continued to build out businesses such as wealth management, expand its international capabilities in Global Banking and Markets, and increase staffing levels in the mortgage servicing business. Litigation expenses were up \$352 million from the first quarter of 2010.

#### First-Quarter 2011 Credit Quality

	Three Months Ended						
	March 31,	December 31,	March 31,				
(Dollars in millions)	2011	2010	2010				
Provision for credit losses	\$ 3,814	\$ 5,129	\$ 9,805				
Net charge-offs	6,028	6,783	10,797				
Net charge-off ratio <sup>1</sup>	2.61 %	2.87 %	4.44 %				

		March 31, 2011	cember 31, 2010	At March 31, 2010		
Nonperforming loans, leases and foreclosed properties	\$	31,643	\$ 32,664	\$	35,925	
Nonperforming loans, leases and foreclosed properties ratio <sup>2</sup>		3.40 %	3.48 %		3.69 %	
Allowance for loan and lease losses	\$	39,843	\$ 41,885	\$	46,835	
Allowance for loan and lease losses ratio 3		4.29 %	4.47 %		4.82 %	

- Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
- Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
- 3 Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and lease outstanding at the end of the period.

Note: Ratios do not include loans measured under the fair value option.

Credit quality improved in the first quarter, with net charge-offs declining across most portfolios compared to the first quarter of 2010. Provision for credit losses was \$6.0 billion less than the year-ago quarter. Additionally, 30+ day performing delinquencies, excluding Federal Housing Administration-insured loans, declined across all major portfolios, and reservable criticized balances also continued to decline, down 29 percent from the year-ago period.

Net charge-offs declined \$4.8 billion from the first quarter of 2010, reflecting improvement in both the consumer and commercial portfolios. The decrease was primarily driven by a decline in bankruptcies and delinquencies across the Global Card Services U.S. loan portfolio, as well as fewer and less severe charge-offs across the core commercial portfolio due to the continuing economic recovery.

The allowance for loan and lease losses to annualized net charge-off coverage ratio improved in the first quarter to 1.63 times, compared with 1.56 times in the fourth quarter of 2010 and 1.07 times in the first quarter of 2010. Excluding purchased

credit-impaired loans, the allowance to annualized net charge-off coverage ratio was 1.31, 1.32 and 0.96 times for the same periods, respectively.

Nonperforming loans, leases and foreclosed properties were \$31.6 billion at March 31, 2011, down from \$32.7 billion at December 31, 2010, and \$35.9 billion at March 31, 2010.

The provision for credit losses was \$3.8 billion, which was \$6.0 billion lower than the same period a year earlier. The provision was lower than net charge-offs, resulting in a \$2.2 billion reduction in the allowance for loan and lease losses, including the reserve for unfunded commitments, in the first quarter of 2011 (net of reserve additions of \$1.6 billion related to consumer purchased credit-impaired portfolios as noted below). This compares with a \$1.0 billion reduction in the first quarter of 2010.

Improved bankruptcies and delinquencies in the U.S. credit card, consumer lending and small business portfolios in the first quarter drove the reduction in the allowance for loan and lease losses. Additionally, stable portfolio performance, including lower delinquencies, within the non-purchased credit-impaired consumer real estate portfolios and the impacts of continuing improvement in economic conditions on the core commercial portfolio resulted in further reserve reductions. These were partially offset by life of loan reserve additions of \$1.6 billion related to consumer purchased credit-impaired portfolios obtained in prior periods through acquisitions, reflecting a more negative outlook for home prices.

#### **Capital and Liquidity Management**

(Dollars in millions, except per share information)

	At March 31, 2011		At December 31, 2010		At	March 31, 2010
Total shareholders' equity	\$	230,876	\$	228,248	\$	229,823
Tier 1 common ratio		8.64 %		8.60 %		7.60 %
Tier 1 capital ratio		11.32 %		11.24 %		10.23 %
Total capital ratio		15.98 %		15.77 %		14.47 %
Tangible common equity ratio 1		6.10 %		5.99 %		5.22 %
Tangible book value per share¹	\$	13.21	\$	12.98	\$	11.70

Tangible common equity ratio and tangible book value per share are non-GAAP measures. Other companies may define or calculate the tangible common equity ratio and tangible book value per share differently. For reconciliation to GAAP measures, refer to page 21 of this press release.

The company's liquidity position strengthened during the first quarter of 2011. The company's total global excess liquidity increased approximately \$50 billion from the end of the fourth quarter of 2010 to \$386 billion at March 31, 2011. The company's time-to-required funding was 25 months at March 31, 2011.

During the first quarter of 2011, a cash dividend of \$0.01 per common share was paid, and the company declared \$310 million in preferred dividends. Periodend common shares issued and outstanding were 10.13 billion for the first quarter of 2011, 10.09 billion and 10.03 billion for the fourth and first quarters of 2010, respectively. The increase in outstanding shares year over year was driven primarily by the issuance of common stock under employee compensation plans during the year.

# **Business Segment Results**

#### Deposits1

	Three Months Ended						
(Dellars in williams)	arch 31, 2011		mber 31,		larch 31, 2010		
(Dollars in millions)  Total revenue, net of interest expense,	 2011	2010			2010		
FTE basis	\$ 3,189	\$	3,003	\$	3,718		
Provision for credit losses	33		41		38		
Noninterest expense	2,592		3,253		2,562		
Net income (loss)	\$ 355	\$	(190)	\$	701		
Return on average equity	6.09 %		n/m		11.78 %		
Return on average economic capital <sup>2</sup>	25.43 %		n/m		46.33 %		
Average deposits	\$ 418,298	\$	413,150	\$	416,842		
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	At March 31, 2011	At December 31, 2010	At March 31, 2010		
Period-end deposits	\$ 431,022	\$ 415,189	\$ 420,251		
Client brokerage assets	\$ 66,703	\$ 63,597	\$ 55,856		

<sup>1</sup> Effective in the first quarter of 2011, the Merrill Edge® business was moved from the GWIM segment along with historical results.

n/m = not meaningfu

**Deposits** reported net income of \$355 million, down \$346 million from the year-ago quarter due to a decline in revenue driven by lower noninterest income due to the impact of overdraft policy changes that were fully implemented in the third quarter of 2010. This compares with a loss of \$190 million in the fourth quarter of 2010.

Return on average economic capital is calculated as net income, excluding costs of funds and earnings credit on intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Net interest income was flat from the first quarter of 2010, as impacts from a customer shift to more liquid products and continued pricing discipline were offset by a lower net interest income allocation related to asset liability management (ALM) activities. Noninterest expense remained flat from a year ago.

Average deposit balances were up \$1.5 billion from a year ago, driven by organic growth in liquid products, including Merrill Edge ®, partially offset by the net transfer of certain deposits to other client-managed businesses.

#### **Global Card Services**

	Three Months Ended						
	March 31,		December 31,			arch 31,	
(Dollars in millions)		2011		2010		2010	
Total revenue, net of interest expense, FTE basis	\$	5,571	\$	6,246	\$	6,803	
Provision for credit losses		964		2,141		3,535	
Noninterest expense		1,887		1,741		1,732	
Net income	\$	1,712	\$	1,488	\$	963	
Return on average equity		26.63 %		21.46 %		9.05 %	
Return on average economic capital 1		51.95 %		40.37 %		20.08 %	
Average loans	\$	162,885	\$	167,156	\$	189,307	
	At March 31,		At December 31,			March 31,	
		2011		2010		2010	
Period-end loans	\$	158,900	\$	167,367	\$	181,763	

Return on average economic capital is calculated as net income, excluding costs of funds and earnings credit on intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

**Global Card Services** reported net income of \$1.7 billion, up \$749 million from the year-ago quarter as lower credit costs more than offset a \$1.2 billion decline in revenue. The lower revenue reflected a drop in net interest income from lower yields and lower average loans, including run-off portfolios, as well as lower noninterest income due to the impact of the CARD Act as provisions became effective throughout 2010.

Compared to the fourth quarter of 2010, net income was up \$224 million as continued credit improvement led to lower credit costs, offsetting lower loan balances and lower yields.

Provision for credit losses decreased \$2.6 billion from a year ago, driven by lower net charge-offs from lower delinquencies and decreasing bankruptcies as a result of the improved economic environment. Compared to a year ago, noninterest expense increased due to higher litigation expense.

# Consumer Real Estate Services (Previously Home Loans and Insurance)

Three Months						
	March 31,		December 31,		M	arch 31,
(Dollars in millions)	2011		2010		2010	
Total revenue, net of interest expense, FTE basis	\$	2,182	\$	484	\$	3,623
Provision for credit losses		1,098		1,198		3,600
Noninterest expense <sup>1</sup>		4,884		6,046		3,328
Net loss	\$	(2,392)	\$	(4,976)	\$	(2,072)
Average loans	\$	120,560	\$	124,934	\$	133,744

	At March 31, 2011	At De	ecember 31, 2010	At	March 31, 2010
			2010		2010
Period-end loans	\$ 118,750	\$	122,934	\$	132,427

Includes a goodwill impairment charge of \$2.0 billion in the fourth quarter of 2010.

On February 4, 2011, the company announced the strategic reorganization of the Home Loans and Insurance segment between its ongoing operations, which is referred to as Home Loans and Insurance, and a newly established team to manage the legacy mortgage portfolio, including owned loans and loans serviced for others, which is referred to as Legacy Asset Servicing.

Consumer Real Estate Services reported a net loss of \$2.4 billion compared to a net loss of \$2.1 billion for the same period in 2010. Revenue declined by \$1.4 billion, and noninterest expense increased by \$1.6 billion from the year-ago quarter. These amounts were partially offset by a decline in the provision for credit losses of \$2.5 billion from a year ago. Home Loans and Insurance activities generated a small profit driven by the insurance business while the loss reported by Consumer Real Estate Services for the period was driven by exposures managed by Legacy Asset Servicing.

The decline in revenue from the same period in 2010 was primarily driven by an increase in representations and warranties provision, which is included in mortgage banking income, and a decline in core production income, driven by lower production volumes and margins. Additionally, net interest income declined mainly due to lower average loan balances.

Representations and warranties provision was \$1.0 billion in the first quarter of 2011, compared to \$526 million in the first quarter of 2010 and \$4.1 billion in the fourth quarter of 2010. Slightly more than half of the \$1.0 billion provision is attributable to the GSEs due to higher estimated repurchase rates related to the GSEs and HPI deterioration. The balance of the provision is related to certain monolines and is primarily attributable to additional experience with a monoline.

Provision for credit losses decreased to \$1.1 billion from \$3.6 billion in the year-ago quarter, driven primarily by improving delinquencies that led to reduced net charge-offs. In addition, the provision for credit losses benefited from a lower reserve addition in the Countrywide purchased credit-impaired home equity portfolio and the absence of the impact from certain modified loans that were written down to the underlying collateral value in the first quarter of 2010.

The increase in noninterest expense from the year-ago quarter was primarily due to mortgage-related assessments and waivers which includes costs related to foreclosure delays and other out-of-pocket costs that the company does not expect to recover, as well as higher litigation expense, and default-related and other loss mitigation expenses. These increases were partially offset by lower production expenses due to lower origination volumes and lower insurance expenses.

#### **Global Commercial Banking**

	Three Months Ended							
	March 31,		December 31,			rch 31,		
(Dollars in millions)	<u></u>	2011	:	2010		2010		
Total revenue, net of interest expense, FTE basis	\$	2,648	\$	2,610	\$	3,088		
Provision for credit losses		76		(132)		936		
Noninterest expense		1,106		1,058		1,030		
Net income	\$	923	\$	1,050	\$	703		
Return on average equity		9.02 %		9.69 %		6.40 %		
Return on average economic capital <sup>1</sup>		17.97 %		18.71 %		11.94 %		
Average loans and leases	\$ 1	91,977	\$	194,819	\$ 2	213,838		
Average deposits	1	60,217		156,671	•	143,635		

Return on average economic capital is calculated as net income, excluding costs of funds and earnings credit on intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Global Commercial Banking reported net income of \$923 million, up \$220 million from a year ago due to lower credit costs, partially offset by lower revenue.

Revenue decreased \$440 million from a year ago, primarily due to a lower net interest income allocation related to asset and liability management activities, lower loan balances, and the absence of a gain on an expired loan purchase agreement in the prior-year period. These factors were partially offset by earnings on higher deposit balances. Compared to the fourth quarter of 2010, revenue increased by \$38 million,

reflecting higher services charges and an increase in commercial and industrial loan balances.

The provision for credit losses decreased \$860 million to \$76 million compared to the first quarter of 2010. The decrease was driven by improvements primarily in the commercial real estate portfolio, reflecting stabilizing values, and in the U.S. commercial portfolio, reflecting improved borrower credit profiles. Most other portfolios experienced lower net charge-offs attributable to more stable economic conditions.

Average deposit balances continued to grow, increasing by \$16.6 billion from the year-ago quarter, as clients managed to new liquidity levels. Although average loan and lease balances decreased \$21.9 billion from a year ago due to client deleveraging, average commercial and industrial loan balances have continued to show modest growth since the fourth quarter of 2010.

#### **Global Banking and Markets**

	Three Months Ended									
	March 31,	De	ecember 31,		arch 31,					
(Dollars in millions)	2011		2010	_	2010					
Total revenue, net of interest expense, FTE basis	\$ 7,887	\$	5,488	\$	9,693					
Provision for credit losses	(202)		(112)		236					
Noninterest expense	4,726		4,394		4,292					
Net income	\$ 2,132	\$	701	\$	3,238					
Return on average equity	20.57	%	5.85 %		24.72 %					
Return on average economic capital <sup>1</sup>	28.00	%	7.80 %		31.14 %					
Total average assets	\$ 708,231	\$	738,036	\$	776,584					
Total average deposits	112,028		114,942		103,634					

Return on average economic capital is calculated as net income, excluding costs of funds and earnings credit on intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

Global Banking and Markets reported net income of \$2.1 billion, down from \$3.2 billion in the year-ago quarter, reflecting a less favorable trading environment than last year's record quarter and higher noninterest expense driven by investments in infrastructure and technology. This was partially offset by higher investment banking fees and lower provision for credit losses. Compared to the fourth quarter of 2010, revenue was up \$2.4 billion, reflecting higher sales and trading revenue and

increased investment banking fees. Provision for credit losses declined \$438 million from the first quarter of 2010, due to stabilization in borrower credit profiles leading to lower reservable criticized levels and lower net charge-offs, which included a legal settlement recovery.

Overall, sales and trading revenue of \$4.9 billion was down \$2.1 billion from the first quarter of 2010 with the current period including Debit Valuation Adjustment (DVA) losses of \$357 million, compared to gains of \$169 million in the first quarter of 2010.

Fixed Income, Currency and Commodities sales and trading revenue of \$3.6 billion declined \$1.8 billion compared to the same quarter in the prior year, reflecting a weaker trading environment, specifically in rates and currencies and the ongoing wind-down of the proprietary trading business. Equities sales and trading revenue declined to \$1.2 billion from \$1.5 billion a year ago, driven primarily by lower equity derivatives trading, partially offset by an increase in commission revenue in the cash business.

Investment banking fees of \$1.5 billion rose 24 percent in the first quarter of 2011, compared to the same period a year ago, reflecting strong performance in mergers and acquisitions as well as debt and equity issuances, particularly leveraged finance. Total investment banking fees for the company were up 27 percent over the year-ago period, outpacing the market fee pool growth, with 24 percent originating outside the U.S., compared to 18 percent in the fourth quarter of 2010.

Average loan and lease balances in the corporate bank increased 7 percent from the same period a year ago primarily from outside the U.S. This is in line with the company's international growth strategy.

#### Global Wealth and Investment Management<sup>1</sup>

	Three Months Ended									
	M	arch 31,	Dec	ember 31,		arch 31,				
(Dollars in millions)		2011		2010		2010				
Total revenue, net of interest expense,										
FTE basis	\$	4,490	\$	4,159	\$	4,038				
Provision for credit losses		46		155		242				
Noninterest expense		3,600		3,494		3,103				
Net income	\$	531	\$	315	\$	434				
Return on average equity		12.01 %		6.84 %		9.87 9				
Return on average economic capital <sup>2</sup>		30.34 %		17.73 %		26.35 °				
Average loans	\$	100,851	\$	100,306	\$	98,841				
Average deposits		258,518		246,281		221,613				

	At March 31,	At December 31,	At March 31,
(in billions)	2011	2010	2010
Assets under management <sup>3</sup>	\$ 664.4	\$ 630.4	\$ 721.0
Total net client balances <sup>3,4</sup>	2,226.1	2,181.3	2,238.3

<sup>1</sup> Effective in the first quarter of 2011, the Merrill Edge® business was moved to the Deposits segment along with historical results.

**Global Wealth and Investment Management** net income increased 22 percent from the year-ago quarter due to higher net interest margin as a result of deposit growth, higher fee-based income and lower credit costs, partially offset by higher expenses. Revenue increased 11 percent from a year earlier to \$4.5 billion, driven by record asset management fees and record brokerage revenue.

Asset management fees rose 6 percent from the fourth quarter of 2010 to \$1.5 billion, while brokerage income was up 3 percent from the fourth quarter of 2010 to \$890 million, the best quarter for both since the acquisition of Merrill Lynch.

The provision for credit losses decreased \$196 million from a year ago, driven by reserve reductions compared to reserve additions in the year-ago quarter. The decrease was primarily due to improving portfolio trends and lower levels of charge-offs.

<sup>2</sup> Return on average economic capital is calculated as net income, excluding costs of funds and earnings credit on intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

<sup>3</sup> Assets under management (AUM) and total client balances both include \$98 billion, respectively, of Columbia Management long-term asset management business through the date of sale on May 1, 2010

<sup>4</sup> Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans.

Noninterest expense increased \$497 million from a year ago due primarily to higher revenue-related expenses, support costs and personnel costs associated with continued build-out of the business.

Average deposit balances grew 5 percent from the fourth quarter of 2010 to \$258.5 billion and average loan balances grew slightly to \$100.9 billion, marking the third consecutive quarter of loan growth.

At the end of the first quarter of 2011, the number of Financial Advisors totaled 15,695, and the total number of wealth advisors was 17,201, both up 3 percent from the first quarter of 2010.

#### All Other

		Three Months Ended										
	March 31,	Dec	ember 31,	Ма	rch 31,							
(Dollars in millions)	2011			2010								
Total revenue, net of interest expense, FTE basis	\$ 1,128	\$	678	\$	1,327							
Provision for credit losses	\$ 1,799	\$	1,838	\$	1,218							
Noninterest expense	1,488		878		1,728							
Net income (loss)	\$ (1,212)	\$	368	\$	(785)							
Average loans	\$ 258,350	\$	252,180	\$ 2	256,156							

All Other reported a net loss of \$1.2 billion, compared to a net loss of \$785 million a year ago, due to lower revenue and higher provision for credit losses. The decrease in revenue was due to negative fair value adjustments of \$586 million related to structured liabilities, compared to positive fair value adjustments of \$224 million in the year-ago period and a reduction in gains on sales of debt securities of \$180 million in the first quarter of 2011. These were partially offset by an increase in net interest income and higher equity investment income, which included a \$1.1 billion gain related to an IPO and a reduction in merger and restructuring charges of \$319 million compared to the year-ago quarter.

Provision for credit losses increased \$581 million to \$1.8 billion driven by reserve additions related to the Countrywide purchased credit-impaired discontinued real estate and residential mortgage portfolios. These increases were partially offset by lower provision for credit losses related to the non-purchased credit-impaired residential mortgage portfolio due to improving portfolio trends.

All Other consists primarily of equity investments, the residential mortgage portfolio associated with ALM activities, the residual impact of the cost allocation process, merger and restructuring charges, intersegment eliminations, fair value adjustments related to structured liabilities and the results of certain consumer finance, investment management and commercial lending businesses that are being liquidated.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Charles Noski will discuss first-quarter 2011 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations Web site at <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>. For a listen-only connection to the conference call, dial 1.888.245.1801 (U.S.) or 1.785.424.1732 (international) and the conference ID: 79795.

#### Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small- and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 58 million consumer and small business relationships with approximately 5,800 retail banking offices and approximately 18,000 ATMs and award-winning online banking with 30 million active users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 4 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "expects," "estimates," "intends," "plans," "goals," "believes" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could." The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and 2011 expense levels; higher revenue and expense reductions in 2012; performance in retail businesses; representations and warranties liabilities, expenses and repurchase activity; loan loss reserve reductions; portfolio performance; net interest income; credit trends and conditions, including credit losses, credit reserves, net loss rates, bankruptcy filing rates, delinquency trends and nonperforming asset levels; liquidity; home price assumptions; mortgage production levels; long-term debt levels; a charge to income tax expense; effective

tax rate; the number of delayed foreclosure sales and the resulting financial impact; and other similar matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. "Risk Factors" of Bank of America's 2010 Annual Report on Form 10-K and in any of Bank of America's subsequent SEC filings: the effectiveness of the companywide efficiency initiative; the Corporation's resolution of certain representations and warranties obligations with the GSEs and our ability to resolve any remaining claims; the Corporation's ability to resolve any representations and warranties obligations with monolines and private investors; failure to satisfy our obligations as servicer in the residential mortgage securitization process; the adequacy of the liability and/or range of possible loss estimates for the representations and warranties exposures to the GSEs, monolines and private-label and other investors; the potential assertion and impact of additional claims not addressed by the GSE agreements; the foreclosure review and assessment process, the effectiveness of the Corporation's response and any governmental or private third-party claims asserted in connection with these foreclosure matters; the adequacy of the reserve for future payment protection insurance claims in the U.K.; negative economic conditions generally including continued weakness in the U.S. housing market, high unemployment in the U.S., as well as economic challenges in many non-U.S. countries in which we operate and sovereign debt challenges; the Corporation's mortgage modification policies and related results; the level and volatility of the capital markets, interest rates, currency values and other market indices; changes in consumer, investor and counterparty confidence in, and the related impact on, financial markets and institutions, including the Corporation as well as its business partners; the Corporation's credit ratings and the credit ratings of its securitizations; estimates of the fair value of certain of the Corporation's assets and liabilities; legislative and regulatory actions in the U.S. (including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act), the Electronic Fund Transfer Act, the Credit Card Accountability Responsibility and Disclosure Act and related regulations and interpretations) and internationally; the identification and effectiveness of any initiatives to mitigate the negative impact of the Financial Reform Act; the impact of litigation and regulatory investigations, including costs, expenses, settlements and judgments as well as any collateral effects on our ability to do business and access the capital markets; various monetary, tax and fiscal policies and regulations of the U.S. and non-U.S. governments; changes in accounting standards, rules and interpretations (including new consolidation guidance), inaccurate estimates or assumptions in the application of accounting policies, including in determining reserves, applicable guidance

regarding goodwill accounting and the impact on the Corporation's financial statements; increased globalization of the financial services industry and competition with other U.S. and international financial institutions; adequacy of the Corporation's risk management framework; the Corporation's ability to attract new employees and retain and motivate existing employees; technology changes instituted by the Corporation, its counterparties or competitors; mergers and acquisitions and their integration into the Corporation, including the Corporation's ability to realize the benefits and cost savings from and limit any unexpected liabilities acquired as a result of the Merrill Lynch and Countrywide acquisitions; the Corporation's reputation, including the effects of continuing intense public and regulatory scrutiny of the Corporation and the financial services industry; the effects of any unauthorized disclosures of our or our customers' private or confidential information and any negative publicity directed toward the Corporation; and decisions to downsize, sell or close units or otherwise change the business mix of the Corporation.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

**BofA Global Capital Management Group, LLC ("BofA Global Capital Management")** is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

Bank of America Merrill Lynch is the marketing name for the global banking and global markets businesses of Bank of America Corporation. Lending, derivatives, and other commercial banking activities are performed by banking affiliates of Bank of America Corporation, including Bank of America, N.A., member FDIC. Securities, financial advisory, and other investment banking activities are performed by investment banking affiliates of Bank of America Corporation ("Investment Banking Affiliates"), including Merrill Lynch, Pierce, Fenner & Smith Incorporated, which are registered broker-dealers and members of FINRA and SIPC. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured \* May Lose Value \* Are Not Bank Guaranteed. Bank of America Corporation's broker-dealers are not banks and are separate legal entities from their bank affiliates. The obligations of the broker-dealers are not obligations of their bank affiliates (unless explicitly stated otherwise), and these bank affiliates are not responsible for securities sold, offered or recommended by the broker-dealers. The foregoing also applies to other non-bank affiliates.

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## **Bank of America Corporation and Subsidiaries Selected Financial Data**

(Dollars in millions, except per share data; shares in thousands)

	First	Fourth	First
Summary Income Statement	Quarter 2011	Quarter 2010	Quarter 2010
Net interest income	\$ 12,179	\$ 12,439	\$ 13,749
Noninterest income	14,698	9,959	18,220
Total revenue, net of interest expense	26,877	22,398	31,969
Provision for credit losses	3,814	5,129	9,805
Goodwill impairment	_	2,000	_
Merger and restructuring charges	202	370	521
All other noninterest expense (1)	20,081	18,494	17,254
Income (loss) before income taxes	2,780	(3,595)	4,389
Income tax expense (benefit)	731	(2,351)	1,207
Net income (loss)	\$ 2,049	\$ (1,244)	\$ 3,182
Preferred stock dividends	310	321	348
Net income (loss) applicable to common shareholders	\$ 1,739	\$ (1,565)	\$ 2,834
Earnings (loss) per common share	\$ 0.17 0.17	\$ (0.16)	\$ 0.28
Diluted (loss) earnings per common share <sup>(2)</sup>	0.17	(0.16)	0.28
	F:	Farmily	First
Summary Average Balance Sheet	First Quarter	Fourth Quarter	Quarter
Summary Average Barance Sheet	2011	2010	2010
Total loans and leases	\$ 938,966	\$ 940,614	\$ 991,615
Debt securities	335,847	341,867	311,136
Total earning assets	1,869,863	1,883,539	1,933,060
Total assets	2,338,538	2,370,258	2,516,609
Total deposits	1,023,140	1,007,738	981,015
Shareholders' equity	230,769	235,525	229,910
. ,			200,399
Common shareholders' equity	214,206	218,728	200,399
	F	E. 0	E
	First	Fourth	First
Performance Ratios	Quarter	Quarter	Quarter
_	2011	2010	2010
Return on average assets	0.36	% n/m	0.51 %
Return on average tangible shareholders' equity <sup>(3)</sup>	5.54	n/m	9.55
	First	Fourth	First
Credit Quality	Quarter	Quarter	Quarter
	2011	2010	2010
Total net charge-offs	\$ 6,028	\$ 6,783	\$ 10,797
Net charge-offs as a % of average loans and leases outstanding (4)	2.61	% 2.87	% 4.44 %
Provision for credit losses	\$ 3,814	\$ 5,129	\$ 9,805
	March 31	December 31	March 31
	March 31 2011	December 31 2010	March 31 2010
Total nonnerforming loans, leases and foreclosed properties <sup>(5)</sup>	2011	2010	2010
Total nonperforming loans, leases and foreclosed properties (5)  Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties. (4)	2011 \$ 31,643	2010 \$ 32,664	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)	2011 \$ 31,643 3.40	2010 \$ 32,664 % 3.48	2010 \$ 35,925 % 3.69 %
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses	2011 \$ 31,643	2010 \$ 32,664	2010 \$ 35,925 % 3.69 %
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases	2011 \$ 31,643 3.40	2010 \$ 32,664 % 3.48 5 \$ 41,885	2010 \$ 35,925 % 3.69 % \$ 46,835
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses	\$ 31,643 3.40 \$ 39,843	2010 \$ 32,664 % 3.48 5 \$ 41,885	2010 \$ 35,925 % 3.69 % \$ 46,835
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)	2011 \$ 31,643 3.40 \$ 39,843 4.29	2010 \$ 32,664 % 3.48 5 \$ 41,885 % 4.47 5	2010 \$ 35,925 % 3.69 % \$ 46,835 % 4.82 %
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases	2011 \$ 31,643 3.40 \$ 39,843 4.29	2010 \$ 32,664 % 3.48 \$ \$ 41,885 % 4.47 \$ December 31	2010 \$ 35,925 % 3.69 % \$ 46,835 % 4.82 %
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management	2011 \$ 31,643 3.40 \$ 39,843 4.29	2010 \$ 32,664 % 3.48 5 \$ 41,885 % 4.47 5	2010 \$ 35,925 % 3.69 % \$ 46,835 % 4.82 %
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011	2010 \$ 32,664 % 3.48 5 \$ 41,885 % 4.47 5 December 31 2010	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011	2010 \$ 32,664 % 3,48 5 \$ 41,885 % 4.47 5 December 31 2010	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32	2010 \$ 32,664 % 3.48 \$ \$ 41,885 % 4.47 \$ December 31 2010 % 8.60 \$ 11.24	2010 \$ 35,925 % 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98	2010 \$ 32,664 % 3.48 9 \$ 41,885 % 4.47 9 December 31 2010 % 8.60 9 11.24 15.77	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6)  Tier 1 common equity ratio (7)  Tier 1 capital ratio  Total capital ratio  Tier 1 leverage ratio	2011 \$ 31,643 3,40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25	2010 \$ 32,664 % 3.48 \$ 41,885  % 4.47  December 31 2010  % 8.60 11.24 15.77 7.21	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47 6.44
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6)  Tier 1 common equity ratio (7)  Tier 1 capital ratio  Total capital ratio  Tier 1 leverage ratio  Tangible equity ratio (8)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85	2010 \$ 32,664 % 3,48 5 \$ 41,885  % 4.47 5  December 31 2010  % 8.60 5 11.24 15.77 7.21 6.75	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47 6.44 6.02
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6)  Tier 1 common equity ratio (7)  Tier 1 capital ratio  Total capital ratio  Tier 1 leverage ratio	2011 \$ 31,643 3,40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25	2010 \$ 32,664 % 3.48 \$ 41,885  % 4.47  December 31 2010  % 8.60 11.24 15.77 7.21	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47 6.44
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8)  Tangible common equity ratio (8)  Tangible common equity ratio (8)	2011 \$ 31,643 3,40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10	2010 \$ 32,664 % 3.48 \$ 41,885  % 4.47  December 31 2010  % 8.60 11.24 15.77 7.21 6.75 5.99	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47 6.44 6.02 5.22
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6)  Tier 1 common equity ratio (7)  Tier 1 capital ratio  Total capital ratio  Tier 1 leverage ratio  Tangible equity ratio (8)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85	2010 \$ 32,664 % 3,48 5 \$ 41,885  % 4.47 5  December 31 2010  % 8.60 5 11.24 15.77 7.21 6.75	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47 6.44 6.02
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8)  Tangible common equity ratio (8)  Tangible common equity ratio (8)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803	2010   \$ 32,664	2010 \$ 35,925 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8)  Tangible common equity ratio (8)  Tangible common equity ratio (8)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10	2010 \$ 32,664 \$ 3.48 5 \$ 41,885  % 4.47 5  December 31 2010  % 8.60 5 11.24 15.77 7.21 6.75 5.99 10,085,155 Fourth	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8)  Tangible common equity ratio (8)  Tangible common equity ratio (8)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter	2010   \$ 32,664   \$ 3.48   \$ \$ 41,885   \$ \$ 41,885   \$ \$ \$ \$ \$ 2010   \$ \$ \$ 2010   \$ \$ \$ \$ \$ 2010   \$ \$ \$ \$ \$ 2010   \$ \$ \$ \$ \$ 2010   \$ \$ \$ \$ \$ 2010   \$ \$ \$ \$ \$ 2010   \$ \$ \$ \$ \$ 2010   \$ \$ \$ \$ 2010   \$ \$ \$ \$ 2010   \$ \$ \$ 2010   \$ \$ 2010   \$ \$ 2010   \$ \$ 2010   \$	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding	2011 \$ 31,643 3,40 \$ 39,843 4,29 March 31 2011 8,64 11,32 15,98 7,25 6,85 6,10 10,131,803 First Quarter 2011	2010   \$ 32,664   \$ 3.48   \$ \$ 41,885   \$ \$ 41,885   \$ \$ \$ 4.47   \$ \$ \$ \$ \$ 2010   \$ \$ 8.60   \$ \$ 11.24   \$ 15.77   \$ 7.21   \$ 6.75   \$ 5.99   \$ 10,085,155   Fourth Quarter 2010   \$ \$ \$ 32,664   \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2010 \$ 35,925 3.69 % \$ 46,835 %  4.82 %  March 31 2010  7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648	2010   \$ 32,664	2010 \$ 35,925 % 3.69 % \$ 46,835 % 4.82 % March 31 2010 % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001 First Quarter 2010 1,381,757
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875	2010   \$ 32,664	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22  10,032,001  First Quarter 2010 1,381,757 9,177,468
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351	2010 \$ 32,664 \$ 3.48 5 \$ 41,885  % 4.47 5  December 31 2010  % 8.60 6 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875	2010   \$ 32,664	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22  10,032,001  First Quarter 2010 1,381,757 9,177,468
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351	2010 \$ 32,664 \$ 3.48 5 \$ 41,885  % 4.47 5  December 31 2010  % 8.60 6 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2)	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01	2010 \$ 32,664 % 3.48 9 \$ 41,885 % 4.47 9  December 31 2010 % 8.60 9 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575 \$ 0.01  December 31	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01	2010   \$ 32,664	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254 \$ 0.01  March 31 2010
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4)  Allowance for loan and lease losses  Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01	2010 \$ 32,664 % 3.48 9 \$ 41,885 % 4.47 9  December 31 2010 % 8.60 9 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575 \$ 0.01  December 31	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (6) Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425	2010 \$ 32,664 % 3.48 9 \$ 41,885  % 4.47 9  December 31 2010  % 8.60 9 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575 10,036,575 \$ 0.01  December 31 2010 \$ 940,440	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tier 1 levrage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases Total debt securities	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425 330,776	2010   \$ 32,664	2010 \$ 35,925 % 3.69 % \$ 46,835 % 4.82 %  March 31 2010 % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254 \$ 0.01  March 31 2010 \$ 976,042 316,360
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tangible equity ratio (8) Tangible common equity ratio (6)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425	2010 \$ 32,664 % 3.48 9 \$ 41,885  % 4.47 9  December 31 2010  % 8.60 9 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575 10,036,575 \$ 0.01  December 31 2010 \$ 940,440	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tier 1 levrage ratio Tangible equity ratio (8) Tangible common equity ratio (8)  Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases Total debt securities	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425 330,776	2010   \$ 32,664	2010 \$ 35,925 % 3.69 % \$ 46,835 % 4.82 %  March 31 2010 % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254 \$ 0.01  March 31 2010 \$ 976,042 316,360
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Targible equity ratio (8) Tangible equity ratio (8) Tangible equity ratio (8) Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases Total dearning assets Total assets Total deposits	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425 330,776 1,838,871	2010 \$ 32,664 % 3.48 9 \$ 41,885 % 4.47 9  December 31 2010 % 8.60 9 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575 10,036,575 \$ 0.01  December 31 2010 \$ 940,440 338,054 1,819,659	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible equity ratio (8) Tangible common equity ratio (8) Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding Average diluted common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases Total debt securities  Total earning assets  Total earning assets	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425 330,776 1,838,871 2,274,532	2010   \$ 32,664	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22  10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254 \$ 0.01  March 31 2010 \$ 976,042 316,360 1,823,932 2,344,634
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Targible equity ratio (8) Tangible equity ratio (8) Tangible equity ratio (8) Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases Total dearning assets Total assets Total deposits	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425 330,776 1,838,871 2,274,532 1,020,175	2010   \$ 32,664	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254 \$ 0.01  March 31 2010 \$ 976,042 316,360 1,823,932 2,344,634 976,102
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tangible equity ratio (8) Tangible equity ratio (8) Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases Total debt securities Total earning assets Total sasets Total sasets Total shareholders' equity	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425 330,776 1,838,871 2,274,532 1,020,175 230,876	2010 \$ 32,664 \$ 3.48 5 \$ 41,885  % 4.47 5  December 31 2010  % 8.60 5 11.24 15.77 7.21 6.75 5.99 10,085,155  Fourth Quarter 2010 51,450 10,036,575 10,036,575 10,036,575 \$ 0.01  December 31 2010 \$ 940,440 338,054 1,819,659 2,264,909 1,010,430 228,248	2010 \$ 35,925
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (4) Allowance for loan and lease losses Allowance for loan and lease losses as a % of total loans and leases outstanding (4)  Capital Management  Risk-based capital: (6) Tier 1 common equity ratio (7) Tier 1 capital ratio Total capital ratio Total capital ratio Tier 1 leverage ratio Tangible equity ratio (8) Tangible common equity ratio (8) Period-end common shares issued and outstanding  Shares issued Average common shares issued and outstanding (2) Dividends paid per common share  Summary Period End Balance Sheet  Total loans and leases Total debt securities Total earning assets Total sasets Total shareholders' equity Common shareholders' equity	2011 \$ 31,643 3.40 \$ 39,843 4.29 March 31 2011 8.64 11.32 15.98 7.25 6.85 6.10 10,131,803 First Quarter 2011 46,648 10,075,875 10,181,351 \$ 0.01 March 31 2011 \$ 932,425 330,776 1,838,871 2,274,532 1,020,175 203,876 214,314	2010   \$ 32,664	2010 \$ 35,925 3.69 % \$ 46,835  % 4.82 %  March 31 2010  % 7.60 % 10.23 14.47 6.44 6.02 5.22 10,032,001  First Quarter 2010 1,381,757 9,177,468 10,005,254 \$ 0.01  March 31 2010 \$ 976,042 316,360 1,823,932 2,344,634 976,102 229,823 211,859

Excludes merger and restructuring charges and goodwill impairment charges.

Due to a net loss applicable to common shareholders for the fourth quarter of 2010, no dilutive potential common shares were included in the calculations of diluted earnings per share and average diluted common shares because they were antidilutive.

Return on average tangible shareholders' equity and tangible book value per share of common stock are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. See Reconciliations to GAAP Financial Measures on pages 21-22.

- (4) Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.
- (5) Balances do not include past due consumer credit card, business card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and in general, consumer loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
- (6) Reflects preliminary data for current period risk-based capital.
- (7) Tier 1 common equity ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.
- (8) Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. See Reconciliations to GAAP Financial Measures on pages 21-22.

n/m = not meaningfu

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment

(Dollars in millions)

								First Quarter 20	111							
				Global Care	t	Re	onsumer eal Estate	Global Commercial		Global Banking &						All
- (4)	-	Deposits		Services	-		Services	Banking		Markets	_		GWIM			ther
Total revenue, net of interest expense (1)	\$	3,189		\$ 5,57		\$	2,182	\$ 2,648		\$ 7,88		9	\$ 4,490			1,128
Provision for credit losses		33		96			1,098	76		(20			46			1,799
Noninterest expense		2,592		1,88	7		4,884	1,106		4,72	26		3,600			1,488
Net income (loss)		355		1,71	2		(2,392)	923		2,13	32		531		(	(1,212
Return on average equity		6.09	%	26.6	3 %		n/m	9.02	%	20.	57 %	6	12.01	%		n/m
Return on average economic capital (2)		25.43		51.9	5		n/m	17.97		28.0	)0		30.34			n/m
Balance Sheet																
Average																
Total loans and leases		n/m		\$ 162,88	5	\$	120,560	\$ 191,977		\$ 103,70		,	\$ 100,851			58,350
Total deposits	\$			n/n	า		n/m	160,217		112,02	28		258,518		4	48,608
Allocated equity		23,641		26,07	3		18,846	41,493		42,02	29		17,938		6	60,749
Economic capital (3)		5,683		13,40	7		16,095	20,793		31,19	97		7,210			n/a
Period end																
Total loans and leases		n/m		\$ 158,90		\$	118,750	\$ 190,293		\$ 105,6		,	\$ 101,286			56,930
Total deposits	\$	431,022		n/n	n		n/m	161,584		115,2	12		256,526		3	34,817
							F	ourth Quarter 2	010							
	_					С	onsumer	Global		Global						
				Global Card	i		eal Estate	Commercial		Banking 8	į.				,	All
		Deposits		Services	=		Services	Banking		Markets			GWIM			ther
Total revenue, net of interest expense (1)	\$	3,003		\$ 6,24	3	\$	484	\$ 2,610		\$ 5,48	20	(	\$ 4,159		\$	678
•	Ψ	3,003		2,14		φ				Ŧ -,		4				
Provision for credit losses							1,198	(132)	)	(11			155			1,838
Noninterest expense		3,253		1,74			6,046	1,058		4,39			3,494			878
Net income (loss)		(190)	)	1,48	8		(4,976)	1,050		70	)1		315			368
Return on average equity		n/m		21.4	6 %		n/m	9.69	%	5.8	85 %	6	6.84	%		n/m
Return on average economic capital (2)		n/m		40.3	7		n/m	18.71		7.8	30		17.73			n/m
Balance Sheet																
Average																
Total loans and leases		n/m		\$ 167,15	6	\$	124,934	\$ 194,819		\$ 100,60	)6	\$	\$ 100,306		\$ 25	52,180
Total deposits	\$	413,150		n/n	n		n/m	156,671		114,94	42		246,281		Δ	14,841
Allocated equity		24,128		27,49	9		24,451	42,978		47,51			18,227		5	50,731
Economic capital (3)		6,161		14,79	3		19,643	22,274		36,81			7,476			n/a
Period end																
Total loans and leases		n/m		\$ 167,36	7	\$	122,934	\$ 193,568		\$ 99,96	34	ą	\$ 100,724		\$ 25	55,213
Total deposits	\$	415,189		n/n	n		n/m	161,278		110,97	71		257,983		3	38,748
								First Quarter 20	10							
	_					С	onsumer	Global		Global						
				Global Card	I	Re	eal Estate	Commercial		Banking &	ι				1	All
		Deposits		Services		5	Services	Banking		Markets			GWIM		Ot	ther
Total revenue, net of interest expense (1)	\$	3,718		\$ 6,80	3	\$	3,623	\$ 3,088		\$ 9,69	93	5	\$ 4,038		\$	1,327
Provision for credit losses		•														
		38		3,53	5		3,600	936		23	36		242			1,218
Noninterest expense		2,562		1,73			3,328	1,030		4,29			3,103			1,728
Net income (loss)		701		96			(2,072)	703		3,23			434			(785)
Datum on outrons or titu		11 70	0/	0.0	F 0/		un lima	6.40	0/	04	70 0	/	0.07	0/		- /
Return on average equity Return on average economic capital <sup>(2)</sup>		11.78 46.33	%	9.0 20.0			n/m n/m	6.40 11.94	%	24.7 31.1		0	9.87 26.35	%		n/m n/m
Balance Sheet																
Average		<u></u>		¢ 400.00	7	•	100 744	¢ 040.000		¢ 00.00	2.4	,	00.044		e 01	EC 4E0
Total loans and leases		n/m		\$ 189,30		ф	133,744	\$ 213,838		\$ 99,03		3	\$ 98,841			56,156
Total deposits	\$	416,842		n/n			n/m	143,635		103,63			221,613			70,858
Allocated equity		24,132		43,17			27,280	44,566		53,13			17,825		1	19,807
Economic capital (3)		6,164		19,90	1		22,466	23,950		42,47	′0		7,037			n/a
Period end				A 404 70	_		100 107			<b>.</b> 05.50	20		t 00 040		<b>A</b> 01	

First Quarter 2011

181,763

n/m

\$ 132,427

\$

211,250

145,669

95,580

104,700

98,343

227,148

420,251

n/m = not meaningful

Total loans and leases

n/a = not applicable

Total deposits

 $\label{thm:continuous} \textit{Certain prior period amounts have been reclassified among the segments to conform to current period presentation.}$ 

\$ 255,869

56,855

<sup>(1)</sup> Fully taxable-equivalent (FTE) basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

<sup>(2)</sup> Return on average economic capital is calculated as net income, excluding goodwill impairment charge, cost of funds and earnings credit on intangibles, divided by average economic capital.

<sup>(3)</sup> Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

## **Bank of America Corporation and Subsidiaries Supplemental Financial Data**

(Dollars in millions)

Fully taxable-equivalent basis data (1)	First Quarter 2011	Qı	ourth larter 010	First Quarter 2010
Net interest income	\$ 12,397	\$	12,709	\$ 14,070
Total revenue, net of interest expense	27,095		22,668	32,290
Net interest yield (2)	2.67	%	2.69 %	2.93 %
Efficiency ratio	74.86		92.04	55.05
Other Data	March 31 		mber 31 010	March 31 
Number of banking centers - U.S.	5,805		5,856	5,939
Number of branded ATMs - U.S.	17,886		17,931	18,135
Full-time equivalent employees	288,062		288,471	284,638

Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 21-22).

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Calculation includes fees earned on overnight deposits placed with the Federal Reserve of \$63 million for the first quarter of 2011, and \$63 million and \$92 million for the fourth and first quarters of 2010,

# Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of average shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred ta

In certain presentations, earnings and diluted earnings per common share, the efficiency ratio, return on average assets, return on common shareholders' equity, return on average tangible common shareholders' equity and return on average tangible shareholders' equity are calculated excluding the impact of goodwill impairment charge of \$2.0 billion recorded in the fourth quarter of 2010. Accordingly, these are non-GAAP measures.

See the tables below and on page 22 for reconciliations of these non-GAAP measures with financial measures defined by GAAP for the three months ended March 31, 2011, December 31, 2010 and March 31, 2010. The Corporation believes the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	First Quarter 2011	Fourth Quarter 2010	First Quarter 2010
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis			
Net interest income	\$12,179	\$12,439	\$13,749
Fully taxable-equivalent adjustment	218	270	321
Net interest income on a fully taxable-equivalent basis	\$12,397	\$12,709	\$14,070
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis			
Total revenue, net of interest expense	\$26,877	\$22,398	\$31,969
Fully taxable-equivalent adjustment	218	270	321
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$27,095	\$22,668	\$32,290
Reconciliation of total noninterest expense to total noninterest expense, excluding goodwill impairment charge			
Total noninterest expense	\$20,283	\$20,864	\$17,775
Goodwill impairment charge		(2,000)	
Total noninterest expense, excluding goodwill impairment charge	\$20,283	\$18,864	\$17,775
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis			
Income tax expense (benefit)	\$ 731	\$ (2,351)	\$ 1,207
Fully taxable-equivalent adjustment	218	270	321
Income tax expense (benefit) on a fully taxable-equivalent basis	\$ 949	\$ (2,081)	\$ 1,528
Reconciliation of net income (loss) to net income, excluding goodwill impairment charge			
Net income (loss)	\$ 2,049	\$ (1,244)	\$ 3,182
Goodwill impairment charge	<u> </u>	2,000	_
Net income, excluding goodwill impairment charge	\$ 2,049	\$ 756	\$ 3,182
Reconciliation of net income (loss) applicable to common shareholders to net income applicable to common shareholders, excluding goodwill impairment charge			
Net income (loss) applicable to common shareholders	\$ 1,739	\$ (1,565)	\$ 2,834
Goodwill impairment charge		2,000	
Net income applicable to common shareholders, excluding goodwill impairment charge	\$ 1,739	\$ 435	\$ 2,834

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures - continued

(Dollars in millions)

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity		First Quarter 2011	_	Fourth Quarter 2010		First Quarter 2010
Common shareholders' equity	\$	214,206	\$	218,728	\$	200,399
Common Equivalent Securities		· <b>-</b>		_		11,760
Goodwill		(73,922)		(75,584)		(86,353)
Intangible assets (excluding mortgage servicing rights)		(9,769)		(10,211)		(11,906)
Related deferred tax liabilities		3,035		3,121		3,497
Tangible common shareholders' equity	\$	133,550	\$	136,054	\$	117,397
Reconciliation of average shareholders' equity to average tangible shareholders' equity						
Shareholders' equity	\$	230,769	\$	235,525	\$	229,910
Goodwill	•	(73,922)	•	(75,584)	Ŧ	(86,353)
Intangible assets (excluding mortgage servicing rights)		(9,769)		(10,211)		(11,906)
Related deferred tax liabilities		3,035		3,121		3,497
Tangible shareholders' equity	\$	150,113	\$	152,851	\$	135,148
Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity						
Common shareholders' equity	\$	214,314	\$	211,686	\$	211,859
Goodwill		(73,869)		(73,861)		(86,305)
Intangible assets (excluding mortgage servicing rights)		(9,560)		(9,923)		(11,548)
Related deferred tax liabilities		2,933	_	3,036	_	3,396
Tangible common shareholders' equity	\$	133,818	\$	130,938	\$	117,402
Reconciliation of period end shareholders' equity to period end tangible shareholders' equity						
Shareholders' equity	\$	230.876	\$	228,248	\$	229.823
Goodwill		(73,869)		(73,861)		(86,305)
Intangible assets (excluding mortgage servicing rights)		(9,560)		(9,923)		(11,548)
Related deferred tax liabilities		2,933		3,036		3,396
Tangible shareholders' equity	\$	150,380	\$	147,500	\$	135,366
Reconciliation of period end assets to period end tangible assets						
Assets	\$	2,274,532	\$	2,264,909	\$	2,344,634
Goodwill		(73,869)		(73,861)		(86,305)
Intangible assets (excluding mortgage servicing rights)		(9,560)		(9,923)		(11,548)
Related deferred tax liabilities		2,933		3,036		3,396
Tangible assets	\$	2,194,036	\$	2,184,161	\$	2,250,177

Certain prior period amounts have been reclassified to conform to current period presentation.

# Net Interest Income <sup>1</sup>



# Commentary vs. 4Q10

- Net interest income declined \$312M and net interest yield declined 2 bps to 2.67%
  - NII was reduced as a result of:
    - Reduction in hedge income
    - Lower consumer loan balances and yields
    - Two fewer days in 1Q11
  - But benefited from:
- Continued reduction in long-term debt levels
  Other items, including deposit growth and certain commercial loan items

  \$14B long-term debt reduction keeps us on track to meet goal of 15-20% long-term debt reduction relative to 3Q10 by end of 2011 and longer term goal of \$150B to \$200B by the end of 2013

  Expect NII to stabilize mid-year 2011

Fully taxable-equivalent basis

# **Representations and Warranties**

### Liability for Representations and Warranties

(\$ in millions)	1Q10	:	2Q10	3Q10	4Q10	,	IQ11
Beginning Balance	\$ 3,507	\$	3,325	\$ 3,939	\$ 4,402	\$	5,438
Provision	526		1,248	872	4,140		1,013
Charge-offs	(718)		(642)	(415)	(3,028)		(238)
Other Activity	10		8	6	(76)		7
Ending Balance	\$ 3,325	\$	3,939	\$ 4,402	\$ 5,438	\$	6,220

#### **Outstanding Claims by Counterparty**

(\$ in millions)		1Q10		2Q10		3Q10		4Q10		1Q11
GSEs	\$	4,094	\$	5,624	\$	6,819	\$	2,821	\$	5,350
Monolines		3,169		4,114		4,304		4,799		5,251
Other	_	1,575	_	1,428	_	1,825	_	3,067	_	2,963
Total	\$	8,838	\$	11,166	\$	12,948	\$	10,687 <sup>1</sup>	\$	13,564

#### New Claim Trends 2

(\$ in millions)	1Q10	2Q10	3Q10	4Q10	1011	Mix
Pre 2005	\$143	\$125	\$147	\$455	\$130	4%
2005	362	710	589	957	409	14%
2006	867	1,276	1,442	2,105	1,584	32%
2007	1,805	2,329	1,664	1,775	2,253	41%
2008	204	278	320	351	483	7%
Post 2008	36	47	56	105	128	2%
New Claims	\$3,417	\$4,765	\$4,218	\$5,748	\$4,987	
% GSEs	83%	77%	82%	57%	88%	
Rescinded Claims	\$1,050	\$1,592	\$1,531	\$4,106	\$934	
Approved Repurchases	1,204	855	1,005	3,934	1,109	
Outstanding Claims	8,838	11,166	12,948	10,687	13,564	
% GSEs	46%	50%	53%	26%	39%	

### Commentary

- 1Q11 reps and warranties provision of \$1.0B is \$3.1B lower than 4Q10, as that quarter included a \$3.0B provision related to the agreements with GSEs
- Outstanding claims increased \$2.9B. The increase in the outstanding GSE claims is primarily attributed to an increase in new claims submitted on both Countrywide originations not covered by the GSE agreements and Bank of America originations compared to 4Q10, combined with an increase in the volume of claims appealed by the company and awaiting review and response from the GSEs
- Rescissions and approvals in 4Q10 were primarily driven by GSE

Includes \$1.7B in demands from private-label securitization investors who do not have the right to demand repurchase of loans directly. However, inclusion of these claims does not mean we believe that the claimant has satisfied the contractual thresholds to direct the securitization trustee to take action or otherwise procedurally or substantitively valid. A claimann has filed illigation against the company relating to certain of these claims.

New claims include Merrill Lynch and First Franklin

# Government Sponsored Enterprise (GSE) Experience – 2004-2008 Originations

		L	.ega	cy Originator			(	Governmen	nent Sponsored Enterprise Mix					
	Coun	trywide		Other	Total		Fre	ddie Mac	Fani	nie Mae		Total		
Original funded balance Less:	\$	846	\$	272	\$ 1,118		\$	292	\$	826	\$	1,118		
Principal payments		420		139	559			134		425		559		
Defaults		40		5	45			9		36		45		
Outstanding balance	\$	386	\$	128	\$ 514		\$	149	\$	365	\$	514		
Outstanding delinquent > 180 days	\$	54	\$	13	\$ 67		\$	20	\$	47	\$	67		
Defaults + severely delinquent	\$	94	\$	18	\$ 112		\$	29	\$	83	\$	112		
Payments made prior to delinquency:														
Less than 13					\$ 16	14%					\$	16	•	
13-24					31	28%						31	2	
25-36					34	30%						34	3	
greater than 36					31	28%						31	2	
Outstanding GSE pipeline on represe	ntations an	d warranti	es c	laims	\$5.4			\$0.6		\$4.8		\$5.4		
Cumulative representations and warra	ntine locan	e 2004.20	ne		\$6.8			\$3.2		\$3.6		\$6.8		

# Non-GSE Experience – 2004-2008 Originations

(\$ in billions)	P	rincipa	Bala	nce									F	rincipa	I at Ri	sk		
Entity	Pri	iginal ncipal lance	Prin	tanding ncipal lance	Pris Bala	tanding ncipal ance > 180		ulted cipal ance		ipal at lisk	Made	ower e < 13 nents	Made	rower 13 to 24 nents	Made	rower 25 to 36 ments	Made	rower e > 36 ments
Bank of America	\$	100	\$	33	\$	5	\$	3	\$	8	\$	1	\$	2	\$	2	\$	3
Countrywide		716		281		85		86		171		24		45		49		53
Merrill Lynch		65		22		7		10		17		3		4		3		7
First Franklin		82		23		7		19		26		4		6		4		12
Total <sup>1,2,3</sup>	\$	963	\$	359	\$	104	\$	118	\$	222	\$	32	\$	57	\$	58	\$	75
	P	rincipa	Bala	nce									F	rincipa	l at Ri	sk		
Product	Ori Pris	rincipa iginal ncipal lance	Outs Prir	anding ncipal lance	Pris Bala	tanding ncipal ance > 180	Prin	ulted cipal ance		cipal at tisk	Made	rower e < 13 ments	Bon Made	Principa rower 13 to 24 nents	Bon Made	sk rower 25 to 36 nents	Made	rower e > 36 ments
	Ori Pris	iginal ncipal	Outs Prir	tanding ncipal	Pris Bala	ncipal ance >	Prin	cipal			Made	e < 13	Bon Made	rower 13 to 24	Bon Made	rower 25 to 36	Made	e > 36 ments
Prime	Ori Pris	iginal ncipal lance	Outs Prir Ba	tanding ncipal ance	Prii Bala	ncipal ance > 180	Prin Bala	cipal ance	R	lisk	Made Payr	e < 13 ments	Borr Made 2 Payr	rower 13 to 24 ments	Bon Made C Payr	rower 25 to 36 ments	Made Payi	e > 36 ments 12
Prime Alt-A	Ori Pris	iginal ncipal lance 302	Outs Prir Ba	tanding ncipal lance	Prii Bala	ncipal ance > 180	Prin Bala	cipal ance 12	R	tisk 28	Made Payr	e < 13 ments	Borr Made 2 Payr	rower e 13 to 24 nents	Bon Made C Payr	rower 25 to 36 ments	Made Payi	e > 36 ments 12 14
Prime Alt-A Pay option	Ori Pris	iginal ncipal lance 302 172	Outs Prir Ba	tanding ncipal lance 117 79	Prii Bala	ncipal ance > 180 16 22	Prin Bala	cipal ance 12 23	R	28 45	Made Payr	2 < 13 ments 2 7	Borr Made 2 Payr	rower a 13 to 24 ments 6 12	Bon Made C Payr	rower 25 to 36 ments 8	Made Payi	2 > 36 ments 12 14 17
Prime Alt-A Pay option Subprime	Ori Pris	iginal ncipal lance 302 172 150	Outs Prir Ba	tanding ncipal lance 117 79 63	Prii Bala	ncipal ance > 180 16 22 30	Prin Bala	cipal ance 12 23 22	R	28 45 52	Made Payr	2 7 5	Borr Made 2 Payr	rower e 13 to 24 ments 6 12 14	Bon Made C Payr	25 to 36 ments 8 12	Made Payi	12 14 17 28
Product Prime Alt-A Pay option Subprime Home Equity Other	Ori Pris	iginal ncipal lance 302 172 150 245	Outs Prir Ba	tanding ncipal lance 117 79 63 81	Prii Bala	ncipal ance > 180 16 22 30	Prin Bala	12 23 22 44	R	28 45 52 80	Made Payr	2 7 5 16	Borr Made 2 Payr	6 12 14 19	Bon Made C Payr	8 12 16 16 17	Made Payi	e > 36 ments 12 14

Includes \$188B of original principal balance related to transactions with monoline participation.

Excludes transactions sponsored by Bank of America and Merrill Lynch where no representations were granted.

Includes exposures on third-party sponsored transactions related to legacy entity originations.





# Supplemental Information First Quarter 2011

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

### Bank of America Corporation and Subsidiaries

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### **Bank of America Corporation and Subsidiaries Consolidated Financial Highlights**

(Dollars in millions, except per share information; shares in thousands)

Noninterest income         14,698           Total revenue, net of interest expense         26,877         2.           Provision for credit losses         3,814           Goodwill impairment         —	2,439 \$ 12,435 9,959 14,265 2,398 26,700 5,129 5,396 2,000 10,400 370 421 8,494 16,395 2,351) 1,387	16,253 29,153 8,105 — 508	\$ 13,749 18,220 31,969 9,805 — 521
Noninterest income         14,698           Total revenue, net of interest expense         26,877         2.           Provision for credit losses         3,814         Goodwill impairment	9,959     14,265       2,398     26,700       5,129     5,396       2,000     10,400       370     421       8,494     16,395	16,253 29,153 8,105 — 508	18,220 31,969 9,805
Total revenue, net of interest expense 26,877 2.  Provision for credit losses 3,814  Goodwill impairment —	2,398     26,700       5,129     5,396       2,000     10,400       370     421       8,494     16,395	29,153 8,105 — 508	31,969 9,805
Provision for credit losses 3,814 Goodwill impairment —	5,129     5,396       2,000     10,400       370     421       8,494     16,395	8,105 — 508	9,805
Goodwill impairment —	2,000 10,400 370 421 8,494 16,395	508	_
	370 421 8,494 16,395	508	
36 1 4 4 1 1	8,494 16,395		501
Merger and restructuring charges 202		16,745	521
All other noninterest expense (1) 20,081	(2.351) 1.387		17,254
Income tax expense (benefit) 731		672	1,207
Net income (loss) 2,049 (	1,244) (7,299)	3,123	3,182
Preferred stock dividends 310	321 348	340	348
Net income (loss) applicable to common shareholders 1,739 (	(7,647)	) 2,783	2,834
Diluted earnings (loss) per common share (2) 0.17	(0.16) (0.77)	0.27	0.28
Average diluted common shares issued and outstanding (2) 10,181,351 10,03	6,575 9,976,351	10,029,776	10,005,254
Dividends paid per common share \$ 0.01 \$	0.01 \$ 0.01	\$ 0.01	\$ 0.01
Performance ratios  Return on average assets Return on average common shareholders' equity  3.29	n/m n/m n/m n/m		% 0.51 % 5.73
Return on average tangible common shareholders' equity (3)  S.28	n/m n/m		9.79
Return on average tangible shareholders' equity (3) 5.54	n/m n/m		9.55
At period end	1711	0.50	7.55
	20.99 \$ 21.17	\$ 21.45	\$ 21.12
	12.98 12.91	12.14	11.70
Market price per share of common stock:			
	13.34 \$ 13.10	\$ 14.37	\$ 17.85
	13.56 15.67	19.48	18.04
	10.95 12.32	14.37	14.45
Market capitalization 135,057 13-	4,536 131,442	144,174	179,071
	5,856 5,879		5,939
	7,931 17,929		18,135
Full-time equivalent employees 288,062 28	8,471 287,293	284,628	284,638

n/m = not meaningful

 $\label{thm:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation}.$ 

Excludes merger and restructuring charges and goodwill impairment charge.

Due to a net loss applicable to common shareholders for the fourth and third quarters of 2010, no dilutive potential common shares were included in the calculations of diluted earnings per share and average diluted common shares because they were antidilutive.

Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-42.)

### Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions, except per share information)

#### Fully taxable-equivalent basis data (1)

	First	Fourth		Third		Second		First	
	Quarter	Quarte	•	Quarter		Quarter		Quarter	
	2011	2010		2010		2010		2010	
Net interest income	\$ 12,397	\$12,709	)	\$12,717		\$13,197		\$14,070	
Total revenue, net of interest expense	27,095	22,668	3	26,982		29,450		32,290	
Net interest yield (2)	2.67	% 2.69	9 %	2.72	%	2.77	%	2.93	%
Efficiency ratio	74.86	92.0	ļ	100.87		58.58		55.05	

# Performance ratios, excluding goodwill impairment charges (3)

	Fourth		Third	
	Quarter		Quarter	
	2010		2010	
Per common share information				
Earnings	\$ 0.04		\$ 0.27	
Diluted earnings	0.04		0.27	
Efficiency ratio (1)	83.22	%	62.33	%
Return on average assets	0.13		0.52	
Return on average common shareholders' equity	0.79		5.06	
Return on average tangible common shareholders' equity (3)	1.27		8.67	
Return on average tangible shareholders' equity (3)	1.96		8.54	

<sup>(1)</sup> Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-42).

 $Certain prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$ 

This information is preliminary and based on company data available at the time of the presentation.

 <sup>(2)</sup> Calculation includes fees earned on overnight deposits placed with the Federal Reserve of \$63 million for the first quarter of 2011, and \$63 million, \$107 million, \$106 million and \$92 million for the fourth, third, second and first quarters of 2010, respectively. For more information see Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis on pages 9-10.
 (3) Total noninterest expense, excluding goodwill impairment charges, net income, excluding goodwill impairment charges and

<sup>(3)</sup> Total noninterest expense, excluding goodwill impairment charges, net income, excluding goodwill impairment charges and net income applicable to common shareholders, excluding goodwill impairment charges and tangible equity ratios are non-GAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-42).

## Bank of America Corporation and Subsidiaries Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

	First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Interest income					
Loans and leases	\$ 11,929	\$ 12,149	\$ 12,485	\$ 12,887	\$ 13,475
Debt securities	2,882 517	3,029 486	2,605 441	2,917 457	3,116 448
Federal funds sold and securities borrowed or purchased under agreements to resell  Trading account assets	1,626	1,661	1,641	1,796	1,743
Other interest income	968	965	1,037	1,062	1,097
Total interest income	17,922	18,290	18,209	19,119	19,879
Interest expense	200	204	0.50	4 004	
Deposits	839 1,184	894	950 848	1,031	1,122
Short-term borrowings Trading account liabilities	1,184	1,142 561	635	891 715	818 660
Long-term debt	3,093	3,254	3,341	3,582	3,530
Total interest expense	5,743	5,851	5,774	6,219	6,130
Net interest income	12,179	12,439	12,435	12,900	13,749
Net interest income	12,179	12,439	12,433	12,900	13,749
Noninterest income	4.040	2.425	4.000		4.084
Card income	1,828	2,127	1,982	2,023	1,976
Service charges	2,032 3,101	2,036 2,879	2,212 2,724	2,576 2,994	2,566 3,025
Investment and brokerage services Investment banking income	1,578	1,590	1,371	1,319	1,240
Equity investment income	1,475	1,512	357	2,766	625
Trading account profits	2,722	995	2,596	1,227	5,236
Mortgage banking income (loss)	630	(1,419)	1,755	898	1,500
Insurance income	613	598	75	678	715
Gains on sales of debt securities	546	872	883	37	734
Other income (loss)	261	(1,114)	433	1,861	1,204
Other-than-temporary impairment losses on available-for-sale debt securities:	(111)	((12)	(150)	(462)	(1.010)
Total other-than-temporary impairment losses	(111)	(612)	(156)	(462)	(1,819)
Less: Portion of other-than-temporary impairment losses recognized in other comprehensive income	23	495	33	336	1,218
Net impairment losses recognized in earnings on available-for-sale debt securities	(88)	(117)	(123)	(126)	(601)
Total noninterest income	14,698	9,959	14,265	16,253	18,220
Total revenue, net of interest expense	26,877	22,398	26,700	29,153	31,969
Provision for credit losses	3,814	5,129	5,396	8,105	9,805
Noninterest expense					
Personnel	10,168	8,800	8,402	8,789	9,158
Occupancy	1,189	1,212	1,150	1,182	1,172
Equipment	606	607	619	613	613
Marketing	564	484	497	495	487
Professional fees Amortization of intangibles	646 385	883 420	651 426	644 439	517 446
Data processing	695	662	602	632	648
Telecommunications	371	366	361	359	330
Other general operating	5,457	5,060	3,687	3,592	3,883
Goodwill impairment	_	2,000	10,400	_	_
Merger and restructuring charges	202	370	421	508	521
Total noninterest expense	20,283	20,864	27,216	17,253	17,775
Income (loss) before income taxes	2,780	(3,595)	(5,912)	3,795	4,389
Income tax expense (benefit)	731	(2,351)	1,387	672	1,207
Net income (loss)	\$ 2,049	\$ (1,244)	\$ (7,299)	\$ 3,123	\$ 3,182
Preferred stock dividends	310	321	348	340	348
Net income (loss) applicable to common shareholders	\$ 1,739	\$ (1,565)	\$ (7,647)	\$ 2,783	\$ 2,834
Per common share information					
Earnings (loss)	\$ 0.17	\$ (0.16)	\$ (0.77)	\$ 0.28	\$ 0.28
Diluted earnings (loss) (1)	0.17	(0.16)	(0.77)	0.27	0.28
Dividends paid	0.01	0.01	0.01	0.01	0.01
Average common shares issued and outstanding	10,075,875	10,036,575	9,976,351	9,956,773	9,177,468
Average diluted common shares issued and outstanding (1)	10,181,351	10,036,575	9,976,351	10,029,776	10,005,254

<sup>(1)</sup> Due to a net loss applicable to common shareholders for the fourth and third quarters of 2010, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

 $\label{lem:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation.}$ 

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

(Dollars in millions)

Assets	March 31 2011	December 31 2010	March 31 2010
Assets and cash equivalents	\$ 97.542	\$ 108.427	\$ 144.794
Casi and Casi equivalents	23,707	26,433	20,256
Time deposits packed and other single-term investments are single-term investments. Federal funds sold and securities berrowed or purchased under agreements to resell	234,056	209,616	197,038
Trading account assets	208,761	194,671	206,018
Derivative assets	65,334	73,000	83,511
Debt securities:	03,534	75,000	05,511
Available-for-sale	330,345	337,627	316,020
Held-to-maturity, at cost	431	427	340
Total debt securities	330,776	338,054	316,360
Loans and leases	932,425	940,440	976,042
Allowance for loan and lease losses	(39,843)	(41,885)	(46,835)
Loans and leases, net of allowance	892,582	898,555	929,207
Premises and equipment, net	14,151	14,306	15,147
Mortgage servicing rights (includes \$15,282, \$14,900 and \$18,842 measured at fair value)	15,560	15,177	19,146
Goodwill	73,869	73,861	86,305
Intangible assets	9,560	9,923	11,548
Loans held-for-sale	25,003	35,058	35,386
Customer and other receivables	97,318	85,704	83,636
Other assets	186,313	182,124	196,282
Total assets	\$2,274,532	\$ 2,264,909	\$ 2,344,634
Assets of consolidated VIEs included in total assets above (substantially all pledged as collateral)			
Trading account assets	\$ 12,012	\$ 19,627	\$ 11,826
Derivative assets	2,280	2,027	4,194
Available-for-sale debt securities	2,104	2,601	12,074
Loans and leases	146,309	145,469	129,432
Allowance for loan and lease losses	(8,335)	(8,935)	(11,140)
Loans and leases, net of allowance	137,974	136,534	118,292
Loans held-for-sale	1,605	1,953	5,471
All other assets	4,883	7,086	9,637
Total assets of consolidated VIEs	\$ 160,858	\$ 169,828	\$ 161,494

 $\label{thm:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation.}$ 

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)

(Dollars in millions)

	March 31 2011	December 31 2010	March 31 2010
Liabilities			
Deposits in U.S. offices:			
Noninterest-bearing	\$ 286,357	\$ 285,200	\$ 255,470
Interest-bearing	652,096	645,713	643,943
Deposits in non-U.S. offices:			
Noninterest-bearing	7,894	6,101	5,614
Interest-bearing	73,828	73,416	71,075
Total deposits	1,020,175	1,010,430	976,102
Federal funds purchased and securities loaned or sold under agreements to repurchase	260,521	245,359	270,601
Trading account liabilities	88,478	71,985	82,532
Derivative liabilities	53,501	55,914	52,861
Commercial paper and other short-term borrowings	58,324	59,962	85,406
Accrued expenses and other liabilities (includes \$961, \$1,188 and \$1,521 of reserve for unfunded lending commitments)	128,221	144,580	135,656
Long-term debt	434,436	448,431	511,653
Total liabilities	2,043,656	2,036,661	2,114,811
Shareholders' equity			
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 3,943,660, 3,943,660 and 3,960,660 shares	16,562	16,562	17,964
Common stock and additional paid-in capital, \$0.01 par value; authorized -12,800,000,000, 12,800,000,000 and 11,300,000,000 shares; issued and outstanding -			
10,131,803,417, 10,085,154,806 and 10,032,001,150 shares	151,379	150,905	149,048
Retained earnings	62,483	60,849	67,811
Accumulated other comprehensive income (loss)	463	(66)	(4,929)
Other	(11)	(2)	(71)
Total shareholders' equity	230,876	228,248	229,823
Total liabilities and shareholders' equity	\$2,274,532	\$ 2,264,909	\$ 2,344,634
Liabilities of consolidated VIEs included in total liabilities above			
Commercial paper and other short-term borrowings	\$ 6,954	\$ 6,742	\$ 21,631
Long-term debt	65,197	71,013	90,329
All other liabilities	1.240	9,141	5,135
Total liabilities of consolidated VIEs	\$ 73,391	\$ 86,896	\$ 117.095

 $\label{lem:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation.}$ 

#### Bank of America Corporation and Subsidiaries Capital Management

(Dollars in millions)

First	Fou	th	Third		Second		First	
Quarter	Quar	er	Quarter		Quarter		Quarter	
2011	201	0	2010		2010		2010	
			·	_				
\$ 123,882	\$ 125	,139	\$ 124,750	5	\$ 119,716		\$ 115,520	
162,295	163	,626	164,76	3	159,551		155,428	
229,094	229	,594	231,120	)	220,827		219,913	
1,433,377	1,455	,951	1,476,77	1	1,494,990		1,519,723	
8.64	%	8.60	% 8.4:	5 %	8.01	%	7.60	%
11.32	1	1.24	11.10	5	10.67		10.23	
15.98	1	5.77	15.6	5	14.77		14.47	
7.25		7.21	7.2		6.68		6.44	
6.85		6.75	6.5	1	6.14		6.02	
6.10		5.99	5.7	1	5.35		5.22	
	Quarter 2011  \$ 123,882 162,295 229,094 1,433,377 8.64 11.32 15.98 7.25 6.85	Quarter 2011         Quarter 2011           \$ 123,882         \$ 125, 162,295           162,295         163, 229,094           229,094         229, 1433,377           8.64         %           11,32         1           15,98         1           7,25         6.85	Quarter 2011         Quarter 2010           \$ 123,882         \$ 125,139           162,295         163,626           229,094         229,594           1,433,377         1,455,951           8.64         %         8.60           11.32         11,24           15.98         15.77           7.25         7,21           6.85         6.75	Quarter 2011         Quarter 2010         Quarter 2010           \$ 123,882         \$ 125,139         \$ 124,756           162,295         163,626         164,763           229,094         229,594         231,126           1,433,377         1,455,951         1,476,77-8           8,64         %         8,60         %         8,41           11.32         11,24         11,16         15,98         15,77         15,62           7,25         7,21         7,21         7,25           6,85         6,75         6,55         6,55	Quarter 2011         Quarter 2010         Quarter 2010           \$ 123,882         \$ 125,139         \$ 124,756           162,295         163,626         164,763           229,094         229,594         231,120           1,433,377         1,455,951         1,476,774           8.64         8.60         %         8.45         %           11.32         11.24         11.16         15.98         15.77         15.65           7.25         7.21         7.21         6.85         6.75         6.54	Quarter 2011         Quarter 2010         Quarter 2010         Quarter 2010           \$ 123,882         \$ 125,139         \$ 124,756         \$ 119,716           162,295         163,626         164,763         159,551           229,094         229,594         231,120         220,827           1,433,377         1,455,951         1,476,774         1,49,990           8.64         %         8.60         %         8.45         %         8.01           11.32         11.24         11.16         10.67           15.98         15.77         15.65         14.77           7.25         7.21         7.21         6.68           6.85         6.75         6.54         6.14	Quarter 2011         Quarter 2010         Quarter 2010         Quarter 2010           \$ 123,882         \$ 125,139         \$ 124,756         \$ 119,716           162,295         163,626         164,763         159,551           229,094         229,594         231,120         220,827           1,433,377         1,455,951         1,476,774         1,494,990           8.64         8.60         %         8.45         %         8.01         %           11.32         11.24         11.16         10.67         15.65         14.77           7.25         7.21         7.21         6.68         6.85         6.75         6.54         6.14	Quarter 2011         Quarter 2010         Quarter 2010         Quarter 2010         Quarter 2010         Quarter 2010         Quarter 2010           \$ 123,882         \$ 125,139         \$ 124,756         \$ 119,716         \$ 115,520           162,295         163,626         164,763         159,551         155,428           229,094         229,594         231,120         220,827         219,913           1,433,377         1,455,951         1,476,774         1,494,990         1,519,723           8.64         %         8.60         %         8.45         %         8.01         %         7.60           11.32         11.24         11.16         10.67         10.23           15.98         15.77         15.65         14.77         14.47           7.25         7.21         7.21         6.68         6.44           6.85         6.75         6.54         6.14         6.02

- (1) Reflects preliminary data for current period risk-based capital.
- (2) Tier 1 common equity ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.
- Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP measures. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on pages 41-42).



<sup>\*</sup> Preliminary data on risk-based capital

#### **Outstanding Common Stock**

No common shares were repurchased in the first quarter of 2011. There is no existing Board authorized share repurchase program.

#### **Bank of America Corporation and Subsidiaries Core Net Interest Income**

(Dollars in millions)

(=)										
	First Quarter 2011		Fourth Quarter 2010		Third Quarter 2010		Second Quarter 2010		First Quarter 2010	
Net interest income (1)										
As reported (2)	\$ 12,397		\$ 12,709		\$ 12,717		\$ 13,197		\$ 14,070	
Impact of market-based net interest income (3)	(1,051)		(1,150)		(1,045)		(1,049)		(1,186)	
Core net interest income	\$ 11,346		\$ 11,559		\$ 11,672		\$ 12,148		\$ 12,884	
Average earning assets										
As reported	\$1,869,863		\$1,883,539		\$1,863,819		\$1,910,790		\$1,933,060	
Impact of market-based earning assets (3)	(467,042)		(475,021)		(494,772)		(521,010)		(527,316)	
Core average earning assets	\$1,402,821		\$1,408,518		\$1,369,047		\$1,389,780		\$1,405,744	
Net interest yield contribution (1,4)										
As reported (2)	2.67	%	2.69	%	2.72	%	2.77	%	2.93	%
Impact of market-based activities (3)	0.59		0.58		0.67		0.73		0.76	
Core net interest yield on earning assets	3.26	%	3.27	%	3.39	%	3.50	%	3.69	%

Fully taxable-equivalent basis

Certain prior period amounts have been reclassified to conform to current period presentation.

Balance and calculation include fees earned on overnight deposits placed with the Federal Reserve of \$63 million for the first quarter of 2011 and \$63 million, \$107 million, \$106 million, and \$92 million for the fourth, third, (2) second and first quarters of 2010, respectively.

Represents the impact of market-based amounts included in Global Banking & Markets.

Calculated on an annualized basis.

#### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	First	Quarter 2011	l	Fourth Quarter 2010					First Quarter 2010			
		Interest				Interest				Interest		
	Average	Income/	Yield/		Average	Income/	Yield/		Average	Income/	Yield/	
	Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
Earning assets							4.05	0.1			0.00	
Time deposits placed and other short-term investments (1)	\$ 31,294	\$ 88	1.14	%	\$ 28,141	\$ 75	1.07	%	\$ 27,600	\$ 61	0.89	%
Federal funds sold and securities borrowed or purchased under agreements to resell	227,379	517	0.92		243,589	486	0.79		266,070	448	0.68	
Trading account assets	221,041	1,669	3.05		216,003	1,710	3.15		214,542	1,795	3.37	
Debt securities (2)	335,847	2,917	3.49		341,867	3,065	3.58		311,136	3,173	4.09	
Loans and leases (3):	333,047	2,917	3.47		341,007	3,003	5.50		311,130	3,173	4.07	
Residential mortgage (4)	262,049	2,881	4.40		254,051	2,857	4.50		243,833	3,100	5.09	
Home equity	136,089	1,335	3.96		139,772	1,410	4.01		152,536	1,586	4.20	
Discontinued real estate	12,899	110	3.42		13,297	118	3.57		14,433	153	4.24	
U.S. credit card	109,941	2,837	10.47		112,673	3,040	10.70		125,353	3,370	10.90	
Non-U.S. credit card	27,633	779	11.43		27,457	815	11.77		29,872	906	12.30	
Direct/Indirect consumer (5)	90,097	993	4.47		91,549	1,088	4.72		100,920	1,302	5.23	
Other consumer (6)	2,753	45	6.58		2,796	45	6.32		3,002	48	6.35	
Total consumer	641,461	8,980	5.65		641,595	9,373	5.81		669,949	10,465	6.30	
U.S. commercial	191,353	1,926	4.08		193,608	1,894	3.88		202,662	1,970	3.94	
Commercial real estate (7)	48,359	437	3.66		51,617	432	3.32		68,526	575	3.40	
Commercial lease financing	21,634	322	5.95		21,363	250	4.69		21,675	304	5.60	
Non-U.S. commercial	36,159	299	3.35		32,431	289	3.53		28,803	264	3.72	
Total commercial	297,505	2,984	4.06		299,019	2,865	3.81		321,666	3,113	3.92	
Total loans and leases	938,966	11,964	5.14		940,614	12,238	5.18		991,615	13,578	5.53	
Other earning assets	115,336	922	3.24		113,325	923	3.23		122,097	1,053	3.50	
Total earning assets (8)	1,869,863	18,077	3.92		1,883,539	18,497	3.90		1,933,060	20,108	4.19	
Cash and cash equivalents (1)	138,241	63			136,967	63			196,911	92		
Other assets, less allowance for loan and lease losses	330,434				349,752				386,638			
Total assets	\$2,338,538				\$2,370,258				\$2,516,609			

- (1) For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Corporation's Consolidated Balance Sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.
- Yields on available-for-sale debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
- Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
- Includes non-U.S. residential mortgages of \$92 million in the first quarter of 2011, and \$96 million and \$538 million in the fourth and first quarters of 2010.
- Includes non-U.S. consumer loans of \$8.2 billion in the first quarter of 2011, and \$7.9 billion and \$8.1 billion in the fourth and first quarters of 2010.
- Includes consumer finance loans of \$1.9 billion in the first quarter of 2011, and \$2.0 billion and \$2.2 billion in the fourth and first quarters of 2010; other non-U.S. consumer loans of \$777 million in the first quarter of 2011, and \$791 million and \$664 million in the fourth and first quarters of 2010, and consumer overdrafts of \$76 million in the first quarter of 2011, and \$34 million and \$132 million for the fourth and first quarters of 2010.

  Includes U.S. commercial real estate loans of \$45.7 billion in the first quarter of 2011, and \$49.0 billion in the fourth and first quarters of 2010, and non-U.S. commercial real estate loans of \$45.7 billion in the first quarter of 2011, and \$49.0 billion in the fourth and first quarters of 2010, and non-U.S. commercial real estate loans of \$2.7 billion in the fourth and \$65.6 billion in the fourth and first quarters of 2010, and non-U.S. commercial real estate loans of \$45.7 billion in the fourth and \$65.6 billion in the fourth and \$65.
- (7) the first quarter of 2011, and \$2.6 billion and \$3.0 billion in the fourth and first quarters of 2010.
- Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$388 million in the first quarter of 2011, and \$29 million and \$272 million in the fourth and first quarters of 2010. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$621 million in the first quarter of 2011, and \$672 million and \$970 million in the fourth and first quarters of 2010.

# 

	First Quarter 2011			Fourth Quarter 2010				First Quarter 2010				
	Average	Interest Income/	Yield/		Average	Interest Income/	Yield/		Average	Interest Income/	Yield/	
	Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
Interest-bearing liabilities												
U.S. interest-bearing deposits:												
Savings	\$ 38,905	\$ 32	0.34	%	\$ 37,145	\$ 35	0.36	%	\$ 35,126	\$ 43	0.50	%
NOW and money market deposit accounts	475,954	316	0.27		464,531	333	0.28		416,110	341	0.33	
Consumer CDs and IRAs	118,306	300	1.03		124,855	338	1.07		166,189	567	1.38	
Negotiable CDs, public funds and other time deposits	13,995	39	1.11		16,334	47	1.16		19,763	63	1.31	
Total U.S. interest-bearing deposits	647,160	687	0.43		642,865	753	0.46		637,188	1,014	0.65	
Non-U.S. interest-bearing deposits:												
Banks located in non-U.S. countries	21,534	38	0.72		16,827	38	0.91		18,424	32	0.71	
Governments and official institutions	2,307	2	0.35		1,560	2	0.42		5,626	3	0.22	
Time, savings and other	60,432	112	0.76		58,746	101	0.69		54,885	73	0.53	
Total non-U.S. interest-bearing deposits	84,273	152	0.73		77,133	141	0.73		78,935	108	0.55	
Total interest-bearing deposits	731,433	839	0.46		719,998	894	0.49		716,123	1,122	0.64	
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-	<u> </u>											
term borrowings	371,573	1,184	1.29		369,738	1,142	1.23		508,332	818	0.65	
Trading account liabilities	83,914	627	3.03		81,313	561	2.74		90,134	660	2.97	
Long-term debt	440,511	3,093	2.84		465,875	3,254	2.78		513,634	3,530	2.77	
Total interest-bearing liabilities (8)	1,627,431	5,743	1.43		1,636,924	5,851	1.42		1,828,223	6,130	1.35	
Noninterest-bearing sources:												
Noninterest-bearing deposits	291,707				287,740				264,892			
Other liabilities	188,631				210,069				193,584			
Shareholders' equity	230,769				235,525				229,910			
Total liabilities and shareholders' equity	\$2,338,538				\$2,370,258				\$2,516,609			
Net interest spread			2.49	%			2.48	%			2.84	%
Impact of noninterest-bearing sources			0.17				0.18				0.08	
Net interest income/yield on earning assets (1)		\$ 12,334	2.66	%		\$12,646	2.66	%		\$13,978	2.92	%

For footnotes see page 9.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$ 

## Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1)

(Dollars in millions)

First	Quarter 2011		Fourth Quarter 2010					First Quarter 2010			
	Interest				Interest				Interest		
Average				Average				Average			
Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
\$ 31,294	\$ 88	1.14	%	\$ 28,141	\$ 75	1.07	%	\$ 27,600	\$ 61	0.89	%
. ,											
335,847	3,279	3.96		341,867	3,085	3.58		311,136	3,454	4.45	
)											
,				. ,	,						
641,461				641,595				669,949	10,465		
191,353								202,662			
48,359		3.66		51,617	432			68,526		3.40	
21,634	322	5.95		21,363	250	4.69		21,675	304	5.60	
36,159	299	3.35		32,431	290	3.54		28,803	264	3.72	
297,505	2,995	4.08		299,019	2,874	3.82		321,666	3,146	3.96	
938,966	11,975	5.17		940,614	12,247	5.18		991,615	13,611	5.54	
115,336	922	3.24		113,325	923	3.23		122,097	1,053	3.50	
1,869,863	18,465	4.00		1,883,539	18,526	3.90		1,933,060	20,380	4.27	
	(388)				(29)				(272)		
1,869,863	18,077	3.92		1,883,539	18,497	3.90		1,933,060	20,108	4.19	
138,241	63			136,967	63			196,911	92		
330,434				349,752				386,638			
\$2,338,538				\$2,370,258				\$2,516,609			
	Average Balance  \$ 31,294  227,379 221,041 335,847  262,049 136,089 12,899 109,941 27,633 90,097 2,753 641,461 191,353 48,359 21,634 36,159 297,505 938,966 115,336 1,869,863  1,869,863  1,869,863	Average Balance Expense  \$ 31,294 \$ 88  227,379 462 221,041 1,739 335,847 3,279  262,049 2,881 136,089 1,335 12,899 110 109,941 2,837 27,633 779 90,097 993 2,753 45 641,461 8,980 191,353 1,937 48,359 437 21,634 322 36,159 299 297,505 2,995 938,966 11,975 115,336 922 1,869,863 18,465 (388) 1,869,863 18,077 138,241 63 330,434	Average Balance         Income/ Expense         Vield/ Rate           \$ 31,294         \$ 88         1.14           227,379         462         0.82           221,041         1,739         3.19           335,847         3,279         3.96           262,049         2,881         4.40           136,089         1,335         3.96           12,899         110         3.42           109,941         2,837         10.47           27,633         779         11.43           90,097         993         4.47           2,753         45         6.58           641,461         8,980         5.65           191,353         1,937         4.11           48,359         437         3.66           21,634         322         5.95           36,159         299         3.35           297,505         2,995         4.08           938,966         11,975         5.17           115,336         922         3.24           1,869,863         18,465         4.00           (388)           1,869,863         18,077         3.92           138,241	Interest   Income/   Expense   Rate	Average Balance         Interest Income/ Expense         Yield/ Rate         Average Balance           \$ 31,294         \$ 88         1.14         %         \$ 28,141           227,379         462         0.82         243,589           221,041         1,739         3.19         216,003           335,847         3,279         3.96         341,867           262,049         2,881         4.40         254,051           136,089         1,335         3.96         139,772           12,899         110         3.42         13,297           109,941         2,837         10.47         112,673           27,633         779         11.43         27,457           90,097         993         4.47         91,549           2,753         45         6.58         2,796           641,461         8,980         5.65         641,595           191,353         1,937         4.11         193,608           48,359         437         3.66         51,617           21,634         332         5.95         21,363           36,159         299         3.35         32,431           297,505         2,995         4.08 </td <td>Average Balance         Interest Income/ Expense         Vield/ Rate         Average Balance         Interest Income/ Expense           \$ 31,294         \$ 88         1.14         %         \$ 28,141         \$ 75           227,379         462         0.82         243,589         420           221,041         1,739         3.19         216,003         1,776           335,847         3,279         3.96         341,867         3,085           262,049         2,881         4.40         254,051         2,857           136,089         1,335         3.96         139,772         1,410           12,899         110         3.42         13,297         118           109,941         2,837         10.47         112,673         3,040           27,633         779         11.43         27,457         815           90,097         993         4.47         91,549         1,088           2,753         45         6.58         2,796         45           641,461         8,980         5.65         641,595         9,373           191,353         1,937         4.11         193,608         1,902           48,359         437         3.66<td>  Interest   Income/ Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Expense   Rate   S 31,294   \$ 88   1.14   % \$ 28,141   \$ 75   1.07    </td><td>  Interest   Income/ Balance   Expense   Rate   Average Balance   Expense   Rate   Average Balance   Expense   Rate   Average Expense   Rate   Palance   Palan</td><td>  Interest   Income/ Balance   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Balance    </td><td>  Interest   Income/   Pick   Rate   Balance   Expense   Rate   Rate</td><td>  Interest   Income/   Piedd   Average   Income/   Piedd   Expense   Rate   Balance   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Balance   Expense   Rate   Expense   Rate   Balance   Expense   Rate   S 31,294   S 88   I.14   %   S 28,141   S 75   I.07   %   S 27,600   S 61   0.89    </td></td>	Average Balance         Interest Income/ Expense         Vield/ Rate         Average Balance         Interest Income/ Expense           \$ 31,294         \$ 88         1.14         %         \$ 28,141         \$ 75           227,379         462         0.82         243,589         420           221,041         1,739         3.19         216,003         1,776           335,847         3,279         3.96         341,867         3,085           262,049         2,881         4.40         254,051         2,857           136,089         1,335         3.96         139,772         1,410           12,899         110         3.42         13,297         118           109,941         2,837         10.47         112,673         3,040           27,633         779         11.43         27,457         815           90,097         993         4.47         91,549         1,088           2,753         45         6.58         2,796         45           641,461         8,980         5.65         641,595         9,373           191,353         1,937         4.11         193,608         1,902           48,359         437         3.66 <td>  Interest   Income/ Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Expense   Rate   S 31,294   \$ 88   1.14   % \$ 28,141   \$ 75   1.07    </td> <td>  Interest   Income/ Balance   Expense   Rate   Average Balance   Expense   Rate   Average Balance   Expense   Rate   Average Expense   Rate   Palance   Palan</td> <td>  Interest   Income/ Balance   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Balance    </td> <td>  Interest   Income/   Pick   Rate   Balance   Expense   Rate   Rate</td> <td>  Interest   Income/   Piedd   Average   Income/   Piedd   Expense   Rate   Balance   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Balance   Expense   Rate   Expense   Rate   Balance   Expense   Rate   S 31,294   S 88   I.14   %   S 28,141   S 75   I.07   %   S 27,600   S 61   0.89    </td>	Interest   Income/ Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Expense   Rate   S 31,294   \$ 88   1.14   % \$ 28,141   \$ 75   1.07	Interest   Income/ Balance   Expense   Rate   Average Balance   Expense   Rate   Average Balance   Expense   Rate   Average Expense   Rate   Palance   Palan	Interest   Income/ Balance   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Balance   Expense   Rate   Balance   Expense   Rate   Balance	Interest   Income/   Pick   Rate   Balance   Expense   Rate   Rate	Interest   Income/   Piedd   Average   Income/   Piedd   Expense   Rate   Balance   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Expense   Rate   Balance   Expense   Rate   Expense   Rate   Balance   Expense   Rate   S 31,294   S 88   I.14   %   S 28,141   S 75   I.07   %   S 27,600   S 61   0.89

<sup>(1)</sup> This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	First	Fourth	First
	Quarter	Quarter	Quarter
	2011	2010	2010
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 55	\$ 66	\$ 80
Trading account assets	(70)	(66)	(38)
Debt securities	(362)	(20)	(281)
U.S. commercial	(11)	(8)	(33)
Non-U.S. commercial	<u> </u>	(1)	<u> </u>
Net hedge expense on assets	\$ (388)	\$ (29)	\$ (272)

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 $\label{thm:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation}.$ 

<sup>(2)</sup> The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

## Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1) (continued)

(Dollars in millions)

	First Quarter 2011			Fourth Quarter 2010				First	Quarter 201	)		
		Interest				Interest	*** ***			Interest	*** ***	
	Average Balance	Income/	Yield/		Average Balance	Income/	Yield/		Average Balance	Income/	Yield/ Rate	
Interest-bearing liabilities	Вагапсе	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
U.S. interest-bearing deposits:												
Savings	\$ 38,905	S 32	0.34	%	\$ 37,145	\$ 35	0.36	%	\$ 35,126	\$ 43	0.50	%
NOW and money market deposit accounts (2)	475,954	317	0.27	,,,	464,531	333	0.28	, ,	416,110	341	0.33	, ,
Consumer CDs and IRAs (2)	118,306	253	0.87		124,855	290	0.92		166,189	523	1.28	
Negotiable CDs, public funds and other time deposits (2)	13,995	35	1.01		16,334	44	1.08		19,763	60	1.23	
Total U.S. interest-bearing deposits	647,160	637	0.40		642,865	702	0.43		637,188	967	0.62	
Non-U.S. interest-bearing deposits:												
Banks located in non-U.S. countries (2)	21,534	20	0.38		16,827	19	0.47		18,424	15	0.33	
Governments and official institutions	2,307	2	0.35		1,560	2	0.42		5,626	3	0.22	
Time, savings and other	60,432	112	0.76		58,746	101	0.69		54,885	73	0.53	
Total non-U.S. interest-bearing deposits	84,273	134	0.64		77,133	122	0.63		78,935	91	0.47	
Total interest-bearing deposits	731,433	771	0.43		719,998	824	0.45		716,123	1,058	0.60	
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-												
term borrowings (2)	371,573	739	0.81		369,738	740	0.79		508,332	716	0.57	
Trading account liabilities	83,914	627	3.03		81,313	561	2.74		90,134	660	2.97	
Long-term debt (2)	440,511	4,227	3.89		465,875	4,398	3.76		513,634	4,666	3.66	
Total interest-bearing liabilities - excluding hedge impact	1,627,431	6,364	1.59		1,636,924	6,523	1.59		1,828,223	7,100	1.57	
Net hedge income on liabilities		(621)				(672)				(970)		
Total interest-bearing liabilities - including hedge impact	1,627,431	5,743	1.43		1,636,924	5,851	1.42		1,828,223	6,130	1.35	
Noninterest-bearing sources:												
Noninterest-bearing deposits	291,707				287,740				264,892			
Other liabilities	188,631				210,069				193,584			
Shareholders' equity	230,769				235,525				229,910			
Total liabilities and shareholders' equity	\$2,338,538				\$2,370,258				\$2,516,609			
Net interest spread			2.41	%			2.31	%			2.70	%
Impact of noninterest-bearing sources			0.21				0.22				0.09	
Net interest income/yield on earning assets - excluding hedge impact		12,101	2.62	%		12,003	2.53	%		13,280	2.79	%
Net impact of hedge income		233	0.04			643	0.13			698	0.13	
Net interest income/yield on earning assets		\$ 12,334	2.66	%		\$12,646	2.66	%		\$13,978	2.92	%

<sup>(1)</sup> This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

 $Interest\ expense\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ expense\ on:$ 

	First	Fourth	First
	Quarter	Quarter	Quarter
	2011	2010	2010
NOW and money market deposit accounts	\$ (1)	<u>s — </u>	\$ —
Consumer CDs and IRAs	47	48	44
Negotiable CDs, public funds and other time deposits	4	3	3
Banks located in non-U.S. countries	18	19	17
Federal funds purchased and securities loaned or sold under agreements to repurchase and other			
short-term borrowings	445	402	102
Long-term debt	(1,134)	(1,144)	(1,136)
Net hedge income on liabilities	<b>\$</b> (621)	\$ (672)	\$ (970)

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

		March 3	1, 2011	
	Amortized	Gross Unrealized	Gross Unrealized	Fair
	Cost	Gains	Losses	Value
Available-for-sale debt securities				
U.S. Treasury and agency securities	\$ 49,361	\$ 625	\$ (887)	\$ 49,099
Mortgage-backed securities:				
Agency	192,301	2,605	(3,136)	191,770
Agency collateralized mortgage obligations	34,819	237	(29)	35,027
Non-agency residential	20,625	536	(507)	20,654
Non-agency commercial	6,116	684	(1)	6,799
Non-U.S. securities	4,250	63	(11)	4,302
Corporate bonds	4,340	134	(5)	4,469
Other taxable securities (1)	12,883	75	(90)	12,868
Total taxable securities	\$ 324,695	\$ 4,959	\$ (4,666)	\$324,988
Tax-exempt securities	5,546	31	(220)	5,357
Total available-for-sale debt securities	\$ 330,24 <u>1</u>	\$ 4,990	\$ (4,886)	\$330,345
Held-to-maturity debt securities	431			431
Total debt securities	\$ 330,672	\$ 4,990	\$ (4,886)	\$330,776
Available-for-sale marketable equity securities (2)	\$ 8,535	\$ 11,925	\$ (15)	\$ 20,445
		December	31, 2010	

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale debt securities				
U.S. Treasury and agency securities	\$ 49,413	\$ 604	\$ (912)	\$ 49,105
Mortgage-backed securities:				
Agency	190,409	3,048	(2,240)	191,217
Agency collateralized mortgage obligations	36,639	401	(23)	37,017
Non-agency residential	23,458	588	(929)	23,117
Non-agency commercial	6,167	686	(1)	6,852
Non-U.S. securities	4,054	92	(7)	4,139
Corporate bonds	5,157	144	(10)	5,291
Other taxable securities (1)	15,514	39	(161)	15,392
Total taxable securities	\$ 330,811	\$ 5,602	\$ (4,283)	\$332,130
Tax-exempt securities	5,687	32	(222)	5,497
Total available-for-sale debt securities	\$ 336,498	\$ 5,634	\$ (4,505)	\$337,627
Held-to-maturity debt securities	427			427
Total debt securities	\$ 336,925	\$ 5,634	\$ (4,505)	\$338,054
Available-for-sale marketable equity securities (2)	\$ 8,650	\$ 10,628	\$ (13)	\$ 19,265

<sup>(1)</sup> Substantially all asset-backed securities.

 <sup>(1)</sup> Substantiary an asset-backet securities.
 (2) Classified in other assets on the Consolidated Balance Sheet.

## Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment (Dollars in millions)

				First Quarter	2011				
			Global	Consumer	Global	Global			
	Total	Donaste	Card	Real Estate	Commercial	Banking &	CWIM	All	
Net interest income (1)	Corporation \$ 12,397	Deposits \$ 2,205	\$ 3,743	Services \$ 904	Banking \$ 1,846	Markets \$ 2,038	\$ 1,569	Other \$ 92	
Noninterest income  Noninterest income	14,698	\$ 2,205 984	1,828	1,278	802	5,849	2,921	1,036	
Total revenue, net of interest expense	27,095	3,189	5,571	2,182	2,648	7,887	4,490	1,128	
Providing Constant Medican	2.014	22	064	1 000	7/	(202)	46	1 700	
Provision for credit losses Noninterest expense	3,814 20,283	33 2,592	964 1,887	1,098 4,884	76 1,106	(202)	46 3,600	1,799	
•						4,726		1,488	
Income (loss) before income taxes	2,998 949	564	2,720 1,008	(3,800)	1,466	3,363	844	(2,159	
Income tax expense (benefit) (1)		209		(1,408)	543	1,231	313	(947	
Net income (loss)	<u>\$ 2,049</u>	\$ 355	<u>\$ 1,712</u>	\$ (2,392)	<u>\$ 923</u>	\$ 2,132	\$ 531	\$ (1,212)	
Average									
Total loans and leases	\$ 938,966	n/m	\$ 162,885	\$ 120,560	\$ 191,977	\$ 103,704	\$ 100,851	\$ 258,350	
Total assets (2)	2,338,538	\$ 443,461	165,170	210,302	312,557	708,231	291,907	206,910	
Total deposits	1,023,140	418,298	n/m	n/m	160,217	112,028	258,518	48,608	
Period end									
Total loans and leases	\$ 932,425	n/m	\$ 158,900	\$ 118,750	\$ 190,293	\$ 105,651	\$ 101,286	\$ 256,930	
Total assets (2)	2,274,532	\$ 456,248	163,435	205,504	309,917	698,399	280,524	160,505	
Total deposits	1,020,175	431,022	n/m	n/m	161,584	115,212	256,526	34,817	
	Fourth Quarter 2010								
			Global	Consumer	Global	Global			
	Total	ъ :	Card	Real Estate	Commercial	Banking &	GWT 4	All	
N	Corporation	Deposits	Services	Services	Banking	Markets	GWIM	Other	
Net interest income (1) Noninterest income (loss)	\$ 12,709	\$ 2,006	\$ 4,203	\$ 1,131	\$ 1,861	\$ 2,007	\$ 1,425	\$ 76	
	9,959	997	2,043	(647)	749	3,481	2,734	602	
Total revenue, net of interest expense	22,668	3,003	6,246	484	2,610	5,488	4,159	678	
Provision for credit losses	5,129	41	2,141	1,198	(132)	(112)	155	1,838	
Noninterest expense	20,864	3,253	1,741	6,046	1,058	4,394	3,494	878	
Income (loss) before income taxes	(3,325)	(291)	2,364	(6,760)	1,684	1,206	510	(2,038	
Income tax expense (benefit) (1)	(2,081)	(101)	876	(1,784)	634	505	195	(2,406	
Net income (loss)	\$ (1,244)	\$ (190)	\$ 1,488	\$ (4,976)	\$ 1,050	\$ 701	\$ 315	\$ 368	
Average									
Total loans and leases	\$ 940,614	n/m	\$ 167,156	\$ 124,934	\$ 194,819	\$ 100,606	\$ 100,306	\$ 252,180	
Total assets (2)	2,370,258	\$ 438,346	167,722	219,106	314,766	738,036	284,881	207,401	
Total deposits	1,007,738	413,150	n/m	n/m	156,671	114,942	246,281	44,841	
Period end									
Total loans and leases	\$ 940,440	n/m	\$ 167,367	\$ 122,934	\$ 193,568	\$ 99,964	\$ 100,724	\$ 255,213	
Total assets (2)	2,264,909	\$ 440,954	169,745	213,363	312,787	651,638	289,954	186,468	
Total deposits	1,010,430	415,189	n/m	n/m	161,278	110,971	257,983	38,748	
				First Quarter 2					
	m . 1		Global	Consumer	Global	Global			
	Total	Danasita	Card	Real Estate	Commercial	Banking &	CWIM	All	
Net interest income (1)	Corporation \$ 14,070	Deposits \$ 2,175	\$ 4,818	Services \$ 1,213	Banking \$ 2,189	Markets \$ 2,170	\$ 1,464	Other \$ 41	
Noninterest income (1)	18,220	1,543	1,985	2,410	899	7,523	2,574	1,286	
Total revenue, net of interest expense	32,290	3,718	6,803	3,623	3,088	9,693	4,038	1,327	
-									
Provision for credit losses	9,805	38	3,535	3,600	936	236	242	1,218	
Noninterest expense	17,775	2,562	1,732	3,328	1,030	4,292	3,103	1,728	
Income (loss) before income taxes Income tax expense (benefit) (1)	4,710 1,528	1,118 417	1,536 573	(3,305) (1,233)	1,122 419	5,165 1,927	693 259	(1,619 (834	
Net income (loss)	\$ 3,182	\$ 701	\$ 963	\$ (2,072)	\$ 703	\$ 3,238	\$ 434	\$ (785	
Avavaga									
Average Total loans and leases	\$ 991,615	n/m	\$ 189,307	\$ 133,744	\$ 213,838	\$ 99,034	\$ 98,841	\$ 256,156	
Total assets (2)	2,516,609	\$ 441,854	195,809	234,010	298,007	776,584	249,799	320,546	
Total deposits	981,015	416,842	n/m	n/m	143,635	103,634	221,613	70,858	
Period end									
Total loans and leases	\$ 976,042	n/m	\$ 181,763	\$ 132,427	\$ 211,250	\$ 95,580	\$ 98,343	\$ 255,869	
Total assets (2)	2,344,634	\$ 445,237	190,949	224,469	304,058	685,445	257,299	237,177	
Total deposits	976,102	420,251	n/m	n/m	145,669	104,700	227,148	56,855	
	·								

Fully taxable-equivalent basis

Total assets include asset allocations to match liabilities (i.e., deposits).

= not meaningful

<sup>(1)</sup> (2) n/m

## **Bank of America Corporation and Subsidiaries Deposits Segment Results**

(Dollars in millions)

	First	Fourth	Third	Second	First
	Quarter	Quarter	Quarter	Quarter	Quarter
	2011	2010	2010	2010	2010
Net interest income (1)	\$ 2,205	\$ 2,006	\$ 1,953	\$ 2,144	\$ 2,175
Noninterest income:					
Service charges	923	946	1,138	1,494	1,479
All other income	61	51	55	57	64
Total noninterest income	984	997	1,193	1,551	1,543
Total revenue, net of interest expense	3,189	3,003	3,146	3,695	3,718
Provision for credit losses	33	41	62	60	38
Noninterest expense	2,592	3,253	2,756	2,567	2,562
Income (loss) before income taxes	564	(291)	328	1,068	1,118
ncome tax expense (benefit) (1)	209	(101)	119	390	417
Net income (loss)	<u>\$ 355</u>	\$ (190)	\$ 209	\$ 678	\$ 701
V. V					
Net interest yield (1)	2.14 6.09	% 1.93	% 1.89 3.40	% 2.06 11.22	% 2.12 11.78
Leturn on average equity Leturn on average economic capital (2)	25.43	n/m n/m	13.09	43.74	46.33
Efficiency ratio (1)	81.28	108.33	87.61	69.45	68.92
inicially fauto (7)	01.20	100.55	67.01	07.43	08.72
Balance sheet					
Average					
Total earning assets (3)	\$417,218	\$411,765	\$410,330	\$417,132	\$415,228
otal assets (3)	443,461	438,346	436,479	443,520	441,854
otal deposits	418,298	413,150	411,117	418,480	416,842
Allocated equity	23,641	24,128	24,402	24,226	24,132
economic capital (4)	5,683	6,161	6,424	6,239	6,164
Period end					
Total earning assets (3)	\$429,956	\$414,215	\$408,734	\$413,648	\$418,873
Total assets (3)	456,248	440,954	434,854	439,770	445,237
Fotal danceits	421 022	415 100	400.265	414 470	420.251

<sup>(1)</sup> (2) (3)

Total deposits

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

420,251

\$413,648 439,770 414,470

415,189

431,022

434,854 409,365

Fully taxable-equivalent basis

Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

<sup>(4)</sup> 

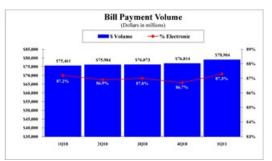
n/m $= not\ meaningful$ 

## Bank of America Corporation and Subsidiaries Deposits Key Indicators

(Dollars in millions, except as noted)

	First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	
Average deposit balances						
Checking	\$160,452	\$154,333	\$150,117	\$152,130	\$146,610	
Savings	36,701	35,120	35,135	35,467	33,345	
MMS	125,941	124,446	122,996	122,123	116,826	
CDs and IRAs	91,954	95,860	99,702	105,592	116,907	
Non-U.S. and other	3,250	3,391	3,167	3,168	3,154	
Total average deposit balances	\$418,298	\$413,150	\$411,117	\$418,480	\$416,842	
Deposit spreads (excludes noninterest costs)  Checking Savings MMS CDs and IRAs Non-U.S. and other Total deposit spreads	3.50 3.42 1.55 0.35 3.97 2.20	% 3.60 3.51 1.55 0.32 4.10 2.20	% 3.76 3.63 1.53 0.28 4.24 2.23	% 3.81 3.70 0.84 0.22 4.34 2.02	% 3.82 % 3.73 0.77 0.12 4.40 1.91	%
Client brokerage assets (1)	\$ 66,703	\$ 63,597	\$ 59,984	\$ 51,102	\$ 55,856	
Online banking (end of period) Active accounts (units in thousands)	30,065	29,345	29,313	29,195	29,850	
Active billpay accounts (units in thousands)	15,345	14,986	14,941	14,902	15,078	





Bank of America maintains a strong active online banking customer base with 30.1 million subscribers.

Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.

15.3 million active bill pay users paid \$78.9 billion worth of bills this quarter.

<sup>(1)</sup> During the first quarter of 2011, the Merrill Edge business was moved from GWIM along with historical results.

### **Bank of America Corporation and Subsidiaries Global Card Services Segment Results**

(Dollars	in	mil	lione)	

	First	Fourth	Third	Second	First
	Quarter	Quarter	Quarter	Quarter	Quarter
	2011	2010	2010	2010	2010
Net interest income (1)	\$ 3,743	\$ 4,203	\$ 4,361	\$ 4,439	\$ 4,818
Noninterest income:					
Card income	1,728	2,000	1,877	1,900	1,881
All other income (loss)	100	43	(527)	522	104
Total noninterest income	1,828	2,043	1,350	2,422	1,985
Total revenue, net of interest expense	5,571	6,246	5,711	6,861	6,803
Provision for credit losses	964	2,141	3,177	3,795	3,535
Goodwill impairment	_	_	10,400	_	_
All other noninterest expense	1,887	1,741	1,706	1,776	1,732
Income (loss) before income taxes	2,720	2,364	(9,572)	1,290	1,536
Income tax expense (1)	1,008	876	303	470	573
Net income (loss)	<u>\$ 1,712</u>	\$ 1,488	\$ (9,875)	\$ 820	\$ 963
Net interest yield (1)	9.28%	9.94%	10.09%	10.01%	10.32%
Return on average equity	26.63	21.46	n/m	8.12	9.05
Return on average economic capital (2)	51.95	40.37	13.94	19.44	20.08
Efficiency ratio (1)	33.89	27.89	n/m	25.88	25.47
Efficiency ratio, excluding goodwill impairment charge (1)	33.89	27.89	29.85	25.88	25.47
<b>Balance sheet</b>					
Average					
Total loans and leases	\$162,885	\$167,156	\$171,191	\$177,571	\$189,307
Total earning assets	163,577	167,716	171,456	177,868	189,353
Total assets	165,170	167,722	177,602	186,153	195,809
Allocated equity	26,073	27,499	35,270	40,517	43,170
Economic capital (3)	13,407	14,798	15,529	17,349	19,901
Period end					
Total loans and leases	\$158,900	\$167,367	\$168,845	\$173,021	\$181,763
Total earning assets	159,971	168,224	169,615	173,497	182,267
Total assets	163,435	169,745	169,786	183,298	190,949

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Fully taxable-equivalent basis
Return on average economic capital is calculated as net income, excluding goodwill impairment charge, cost of funds and earnings credit on intangibles, divided by average economic capital.
Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

## Bank of America Corporation and Subsidiaries Global Card Services Key Indicators

(Dollars in millions)

Dollars in millions)										
	First		Fourth		Third		Second		First	
	Quarter		Quarter		Quarter		Quarter		Quarter	
	2011		2010		2010		2010		2010	
Credit Card Data (1)										
<u>oans</u>										
Average credit card outstandings	\$137,574		\$140,130		\$142,298		\$146,444		\$155,225	
Ending credit card outstandings	134,342		141,250		140,871		143,130		149,555	
redit Quality										
Net charge-offs	\$ 2,676		\$ 2,911		\$ 3,270		\$ 4,459		\$ 4,594	
	7.89	%	8.24	%	9.12	%	12.21	%	12.00	
30+ delinquency	\$ 6,478		\$ 7,268		\$ 7,643		\$ 8,256		\$ 10,172	
	4.82	%	5.15	%	5.43	%	5.77	%	6.80	
90+ delinquency	\$ 3,570	0/	\$ 3,919	0./	\$ 4,007	0/	\$ 4,542	0/	\$ 5,589	
	2.65	%	2.77	%	2.84	%	3.17	%	3.74	
Other Global Card Services Key Indicators										
·										
Credit card data										
Gross interest yield	10.67	%	10.92	%	11.13	%	10.89	%	11.18	
Risk adjusted margin	4.97		5.40		3.28		1.33		1.83	
New account growth (in thousands)	918		790		710		664		739	
Purchase volumes	\$ 50,496		\$ 56,458		\$ 54,257		\$ 53,924		\$ 48,677	
Debit Card Data										
Debit purchase volumes	\$ 59,996		\$ 60,866		\$ 58,011		\$ 59,136		\$ 56,067	

<sup>(1)</sup> Credit Card includes U.S., Europe and Canada consumer credit card and does not include business card, debit card and unsecured consumer lending.

Certain prior period amounts have been reclassified to conform to current period presentation.

## **Consumer Real Estate Services Segment Results**

(Dollars in millions; except as noted)

Net interest income (1)	First Quarter 2011 \$ 904	Fourth Quarter 2010 \$ 1.131	Third Quarter 2010 \$ 1,346	Second Quarter 2010 \$ 1,000	First Quarter 2010 \$ 1,213	
Noninterest income:	*	7 1,101	,	,	,	
Mortgage banking income (loss)	694	(1,338)	1,756	1,020	1,641	
Insurance income	499	532	574	561	590	
All other income	85	159	68	215	179	
Total noninterest income (loss)	1,278	(647)	2,398	1,796	2,410	
Total revenue, net of interest expense	2,182	484	3,744	2,796	3,623	
Provision for credit losses	1,098	1,198	1,302	2,390	3,600	
Goodwill impairment	_	2,000	_	_	_	
All other noninterest expense	4,884	4,046	2,971	2,819	3,328	
Loss before income taxes	(3,800)	(6,760)	(529)	(2,413)	(3,305)	
Income tax benefit (1)	(1,408)	(1,784)	(190)	(878)	(1,233)	
Net loss	\$ (2,392)	\$ (4,976)	\$ (339)	\$ (1,535)	\$ (2,072)	
Not interest yield (1)	2 11	9/2 2.48	0/. 2.87	0/2 2.13	0/2 2.58	0/2
Net interest yield (1) Efficiency ratio (1)	2.11 n/m	% 2.48 n/m	% 2.87 79.38	% 2.13 100.84	% 2.58 91.84	%
						%
Efficiency ratio (1)						%
Efficiency ratio (1)  Balance sheet						%
Efficiency ratio (1)  Balance sheet  Average	n/m	n/m	79.38	100.84	91.84	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases  Total earning assets Total assets	n/m \$120,560	n/m \$124,934	79.38 \$127,713	100.84 \$130,663	\$133,744 190,804 234,010	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases  Total earning assets  Total assets  Allocated equity	n/m \$120,560 173,315 210,302 18,846	n/m \$124,934 180,960 219,106 24,451	79.38 \$127,713 186,021 223,042 26,627	\$130,663 188,145 229,070 26,346	\$133,744 190,804 234,010 27,280	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases  Total earning assets Total assets	n/m \$120,560 173,315 210,302	n/m \$124,934 180,960 219,106	\$127,713 186,021 223,042	\$130,663 188,145 229,070	\$133,744 190,804 234,010	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases  Total earning assets  Total assets  Allocated equity	n/m \$120,560 173,315 210,302 18,846	n/m \$124,934 180,960 219,106 24,451	79.38 \$127,713 186,021 223,042 26,627	\$130,663 188,145 229,070 26,346	\$133,744 190,804 234,010 27,280	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases Total earning assets Total assets Allocated equity Economic capital (2)	n/m \$120,560 173,315 210,302 18,846	n/m \$124,934 180,960 219,106 24,451	79.38 \$127,713 186,021 223,042 26,627	\$130,663 188,145 229,070 26,346	\$133,744 190,804 234,010 27,280	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases  Total earning assets  Total assets  Allocated equity  Economic capital (2)  Period end  Total loans and leases  Total earning assets	n/m \$120,560 173,315 210,302 18,846 16,095	n/m \$124,934 180,960 219,106 24,451 19,643 \$122,934 173,032	79.38 \$127,713 186,021 223,042 26,627 21,818 \$127,700 178,969	\$130,663 188,145 229,070 26,346 21,535 \$129,798 188,090	91.84 \$133,744 190,804 234,010 27,280 22,466 \$132,427 183,897	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases  Total earning assets  Total assets  Allocated equity Economic capital (2)  Period end  Total loans and leases	n/m \$120,560 173,315 210,302 18,846 16,095	n/m \$124,934 180,960 219,106 24,451 19,643	79.38 \$127,713 186,021 223,042 26,627 21,818 \$127,700	\$130,663 188,145 229,070 26,346 21,535	91.84 \$133,744 190,804 234,010 27,280 22,466	%
Efficiency ratio (1)  Balance sheet  Average  Total loans and leases Total earning assets Total assets Allocated equity Economic capital (2)  Period end  Total loans and leases Total earning assets	n/m \$120,560 173,315 210,302 18,846 16,095	n/m \$124,934 180,960 219,106 24,451 19,643 \$122,934 173,032	79.38 \$127,713 186,021 223,042 26,627 21,818 \$127,700 178,969	\$130,663 188,145 229,070 26,346 21,535 \$129,798 188,090	91.84 \$133,744 190,804 234,010 27,280 22,466 \$132,427 183,897	%

Fully taxable-equivalent basis

Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights). Servicing of residential mortgage loans, home equity lines of credit, home equity loans and discontinued real estate mortgage loans. = not meaningful

<sup>(2)</sup> (3)

n/m

#### **Bank of America Corporation and Subsidiaries** Consumer Real Estate Services Results (1)

(Dollars in millions)

	Th	Three Months Ended March 31, 2011								
	Total									
	Consumer Real	Home Loans			icy Asset					
	Estate Services		nsurance	Servicing		Other				
Net interest income (2)	\$ 904	\$	571	\$	342	\$ (9)				
Noninterest income:										
Mortgage banking income (loss)	694		711		(19)	2				
Insurance income	499		499		_					
All other income	85		79		6					
Total noninterest income (loss)	1,278		1,289		(13)	2				
Total revenue, net of interest expense	2,182		1,860		329	(7)				
Provision for credit losses	1,098		_		1,098	_				
Noninterest expense	4,884		1,654		3,230	_				
Income (loss) before income taxes	(3,800)		206		(3,999)	(7)				
Income tax expense (benefit) (2)	(1,408)		76		(1,482)	(2)				
Net income (loss)	<u>\$ (2,392)</u>	\$	130	\$	(2,517)	\$ (5)				
Balance sheet										
Average										
Total loans and leases	\$ 120,560	\$	56,282	\$	64,278	\$ —				
Total earning assets	173,315		80,582		66,625	26,108				
Total assets	210,302		88,679		78,293	43,330				
Allocated equity	18,846		n/a		n/a	n/a				
Economic capital (3)	16,095		n/a		n/a	n/a				
Period end										
Total loans and leases	\$ 118,750	\$	55,694	\$	63,056	\$ —				
Total earning assets	167,280		75,038		65,251	26,991				
Total assets	205,504		82,301		76,600	46,603				

Consumer Real Estate Services includes Home Loans & Insurance and Legacy Asset Servicing with results related to mortgage servicing rights included in Other. Fully taxable-equivalent basis

Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

<sup>(1)</sup> (2) (3)

<sup>=</sup> not meaningful = not applicable

n/a

## **Consumer Real Estate Services Key Indicators**

(Dollars in millions, except as noted)

	First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Mortgage servicing rights at fair value rollforward:					
Balance, beginning of period	\$ 14,900	\$12,251	\$14,745	\$18,842	\$19,465
Net additions	841	757	745	882	1,131
Impact of customer payments	(706)	(799)	(923)	(981)	(1,056)
Other changes in mortgage servicing rights fair value (1)	247	2,691	(2,316)	(3,998)	(698)
Balance, end of period	\$ 15,282	\$14,900	\$12,251	\$14,745	\$18,842
Capitalized mortgage servicing rights					
(% of loans serviced for investors)	95	<b>bps</b> 92	bps 73	bps 86	bps 110 bps
Mortgage loans serviced for investors (in billions)	\$ 1,610	\$ 1,628	\$ 1,669	\$ 1,706	\$ 1,717
Loan production:					
Consumer Real Estate Services					
First mortgage	\$ 52,519	\$81,255	\$69,875	\$69,141	\$66,965
Home equity	1,575	2,024	2,000	1,831	1,771
Total Corporation (2)					
First mortgage	56,734	84,673	71,925	71,938	69,502
Home equity	1,728	2,137	2,136	2,137	2,027
Mortgage banking income (loss)					
Production income (loss):					
Core production revenue	\$ 668	\$ 1,538	\$ 1,849	\$ 1,428	\$ 1,283
Representations and warranties provision	(1,013)	(4,140)	(872)	(1,248)	(526)
Total production income (loss)	(345)	(2,602)	977	180	757
Servicing income:					
Servicing fees	1,606	1,634	1,623	1,649	1,569
Impact of customer payments (3)	(706)	(799)	(924)	(981)	(1,056)
Fair value changes of mortgage servicing rights, net of economic hedge results (4)	2	257	(90)	12	197
Other servicing-related revenue	137	172	170	160	174
Total net servicing income	1,039	1,264	779	840	884
Total Consumer Real Estate Services mortgage banking income (loss)	694	(1,338)	1,756	1,020	1,641
Other business segments' mortgage banking loss (5)	(64)	(81)	(1)	(122)	(141)
Total consolidated mortgage banking income (loss)	\$ 630	\$ (1,419)	\$ 1,755	\$ 898	\$ 1,500

These amounts reflect the change in discount rates and prepayment speed assumptions, mostly due to changes in interest rates, as well as the effect of changes in other assumptions. In addition to loan production in Consumer Real Estate Services, the remaining first mortgage and home equity loan production is primarily in GWIM. Represents the change in the market value of the mortgage servicing rights asset due to the impact of customer payments received during the year.

Includes sale of mortgage servicing rights.

Includes the effect of transfers of mortgage loans from Consumer Real Estate Services to the asset and liability management portfolio included in All Other.

## **Global Commercial Banking Segment Results**

(Dollars in millions)

	First	Fourth	Third	Second	First
	Quarter	Quarter	Quarter	Quarter	Quarter
	2011	2010	2010	2010	2010
Net interest income (1)	\$ 1,846	\$ 1,861	\$ 1,849	\$ 2,093	\$ 2,189
Noninterest income:					
Service charges	606	563	589	589	599
All other income	196	186	191	198	300
Total noninterest income	802	749	780	787	899
Total revenue, net of interest expense	2,648	2,610	2,629	2,880	3,088
Provision for credit losses	76	(132)	556	623	936
Noninterest expense	1,106	1,058	1,059	974	1,030
Income before income taxes	1,466	1,684	1,014	1,283	1,122
Income tax expense (1)	543	634	371	470	419
Net income	<u>\$ 923</u>	\$ 1,050	\$ 643	\$ 813	\$ 703
Net interest yield (1)	2.73	% 2.66	% 2.60	% 3.13	% 3.39 %
Return on average equity	9.02	9.69	5.94	7.44	6.40
Return on average economic capital (2)	17.97	18.71	11.50	14.11	11.94
Efficiency ratio (1)	41.74	40.58	40.30	33.80	33.35
Balance sheet					
Average					
Total loans and leases	\$191,977	\$194,819	\$198,835	\$206,107	\$213,838
Total earning assets (3)	274,648	277,385	281,732	268,533	261,640
Total assets (3)	312,557	314,766	318,382	305,776	298,007
Total deposits	160,217	156,671	148,605	145,499	143,635
Allocated equity	41,493	42,978	42,912	43,858	44,566
Economic capital (4)	20,793	22,274	22,205	23,147	23,950
Period end					
Total loans and leases	\$190,293	\$193,568	\$195,853	\$203,169	\$211,250
Total earning assets (3)	272,410	274,622	267,817	269,492	268,141
Total assets (3)	309,917	312,787	304,521	306,222	304,058
Total deposits	161,584	161,278	150,994	147,414	145,669

Fully taxable-equivalent basis

Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital. Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

<sup>(1)</sup> Pully landote-eq
(2) Return on avera
(3) Total earning as
(4) Economic capite
n/m = not meaningful

### **Bank of America Corporation and Subsidiaries Global Commercial Banking Key Indicators**

(Dollars in millions)										
	First Quarter 2011		Fourth Quarter 2010		Third Quarter 2010		Second Quarter 2010		First Quarter 2010	
Revenue, net of interest expense by service segment										
Business lending	\$ 1,484		\$ 1,505		\$ 1,556		\$ 1,656		\$ 1,879	
Treasury services	1,164		1,105		1,073		1,224		1,209	
Total revenue, net of interest expense (1)	\$ 2,648		\$ 2,610		\$ 2,629		\$ 2,880		\$ 3,088	
Average loans and leases by product										
U.S. commercial	\$104,703		\$102,914		\$101,447		\$104,262		\$108,081	
Commercial real estate	42,796		45,854		49,747		53,721		57,918	
Direct/Indirect consumer	41,976		43,711		45,400		45,776		45,400	
Other	2,502		2,340		2,241		2,348		2,439	
Total average loans and leases	<u>\$191,977</u>		\$194,819		\$198,835		\$206,107		\$213,838	
Loan spread	2.39	%	2.27	%	2.29	%	2.32	%	2.30	%
Credit quality										
Reservable utilized criticized exposure (2)	\$ 30,643		\$ 32,816		\$ 36,332		\$ 37,613		\$ 39,586	
•	15.83	%	16.74	%	18.45	%	18.50	%	18.53	%
Nonperforming loans, leases and foreclosed properties (3)	\$ 8,321		\$ 8,681		\$ 9,414		\$ 10,027		\$ 10,814	
	4.36	%	4.47	%	4.79	%	4.92	%	5.10	%
Average deposit balances										
Interest-bearing	\$ 54,678		\$ 55,354		\$ 53,565		\$ 54,195		\$ 54,189	
Noninterest-bearing	105,539		101,317		95,040		91,304		89,446	
Total	<u>\$160,217</u>		\$156,671		\$148,605		\$145,499		\$143,635	

 $Fully\ taxable-equivalent\ basis$ 

Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers acceptances.

Nonperforming loans, leases and foreclosed properties are presented on an end-of-period basis. The nonperforming ratio is calculated as nonperforming loans, leases and foreclosed properties divided by loans, leases and (2)

foreclosed properties.

### **Bank of America Corporation and Subsidiaries Global Banking & Markets Segment Results**

(Dollars in millions)

(Donard III millions)					
	First	Fourth	Third	Second	First
	Quarter	Quarter	Quarter	Quarter	Quarter
	2011	2010	2010	2010	2010
Net interest income (1)	\$ 2,038	\$ 2,007	\$ 1,901	\$ 2,002	\$ 2,170
Noninterest income:					
Service charges	475	501	459	468	463
Investment and brokerage services	677	563	581	676	623
Investment banking income	1,511	1,583	1,306	1,301	1,216
Trading account profits	2,620	962	2,453	1,202	5,072
All other income (loss)	566	(128)	407	255	149
Total noninterest income	5,849	3,481	5,206	3,902	7,523
Total revenue, net of interest expense	7,887	5,488	7,107	5,904	9,693
Provision for credit losses	(202)	(112)	(157)	(133)	236
Noninterest expense	4,726	4,394	4,393	4,733	4,292
Income before income taxes	3,363	1,206	2,871	1,304	5,165
Income tax expense (1)	1,231	505	1,433	405	1,927
Net income	\$ 2,132	\$ 701	\$ 1,438	\$ 899	\$ 3,238
Return on average equity	20.57	% 5.85	% 11.24	% 7.04	% 24.72 %
Return on average economic capital (2)	28.00	7.80	14.41	9.08	31.14
Efficiency ratio (1)	59.92	80.06	61.82	80.16	44.28
Balance sheet					
Average					
Total trading-related assets (3)	\$ 455,932	\$ 478,554	\$ 497,896	\$ 512,529	\$ 508,914
Total loans and leases	103,704	100,606	98,874	95,839	99,034
Total market-based earning assets	467,042	475,021	494,772	521,010	527,316
Total earning assets (4)	573,505	584,632	590,503	613,044	625,339
Total assets (4)	708,231	738,036	743,041	769,285	776,584
Total deposits	112,028	114,942	106,472	112,565	103,634
Allocated equity	42,029 31,197	47,511 36,810	50,756 40,237	51,245 40,705	53,131 42,470
Economic capital (5)	31,197	30,810	40,237	40,703	42,470
Period end  Total trading-related assets (3)	\$ 455.889	\$ 413,567	\$ 508,577	\$ 471.117	\$ 440.479
Total loans and leases	105,651	\$ 413,367 99,964	99,525	95,756	\$ 440,479 95,580
Total market-based earning assets	465,609	416,174	500.664	463.069	440,304
Total earning assets (4)	563,921	510,358	599,139	552,556	535,770
Total assets (4)	698,399	651,638	746,777	705,911	685,445
Total deposits	115,212	110,971	109,601	105,678	104,700
Trading-related assets (average)					
Trading account securities	\$ 206,177	\$ 201,006	\$ 201,494	\$ 204,139	\$ 203,996
Reverse repurchases	149,667	160,266	174,297	184,146	189,118
	44,799	50,491	54,730	57,276	54,783
Securities borrowed	44./77				
Securities borrowed Derivative assets	55,289	66,791	67,375	66,968	61,017

Fully taxable-equivalent basis

Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital.

<sup>(1)</sup> (2) (3) (4) (5)

Includes assets which are not considered earning assets (i.e. derivative assets).

Total earning assets and total assets include asset allocations to match liabilities (i.e. deposits).

Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

#### **Bank of America Corporation and Subsidiaries** Global Banking & Markets Key Indicators

										_
(Dollars in millions)										_
	First		Fourth		Third		Second		First	
	Quarter		Quarter		Quarter		Quarter		Quarter	
	2011		2010		2010		2010		2010	
Sales and trading revenue										
Fixed income, currency and commodities	\$ 3,646		\$ 1,757		\$ 3,477		\$ 2,230		\$ 5,487	
Equity income	1,249		781		967		882		1,514	
Total sales and trading revenue	\$ 4,895		\$ 2,538		\$ 4,444		\$ 3,112		\$ 7,001	
Investment banking income										
Advisory (1)	\$ 319		\$ 336		\$ 273		\$ 242		\$ 167	
Debt issuance	799		808		743		773		735	
Equity issuance	393		439		290		286		314	
Total investment banking income	\$ 1,511		\$ 1,583		\$ 1,306		\$ 1,301		\$ 1,216	
Corporate Banking										
Business lending	\$ 841		\$ 750		\$ 778		\$ 872		\$ 874	
Treasury services	640		617		579		619		602	
Total revenue, net of interest expense	<u>\$ 1,481</u>		\$ 1,367		\$ 1,357		\$ 1,491		\$ 1,476	
Average deposit balances Interest-bearing Noninterest-bearing	\$ 53,145 52,214		\$ 59,068 48,454		\$55,833 43,981		\$ 55,109 49,009		\$50,607 44,426	
•										
Total average deposits	<u>\$105,359</u>		\$107,522		\$99,814		\$104,118		\$95,033	
Loan spread	2.29	%	1.62	%	1.77	%	1.94	%	1.94	%
Provision for credit losses	\$ (164)		\$ (110)		\$ (102)		\$ (191)		\$ 201	
Credit quality (2, 3)										
Reservable utilized criticized exposure	\$ 5,298		\$ 5,924		\$ 7,131		\$ 7,290		\$ 9,664	
	4.87	%	5.67	%	6.95	%	7.29	%	9.69	%
Nonperforming loans, leases and foreclosed properties	\$ 314		\$ 645		\$ 993		\$ 905		\$ 922	
	0.35	%	0.76	%	1.19	%	1.13	%	1.16	%
Average loans and leases by product U.S. commercial	\$ 33,704		\$ 33,522		\$32,681		\$ 33,593		\$36,178	
Commercial real estate	\$ 33,704 82		\$ 33,322		352,081		3 33,393		36	
Commercial lease financing	23,478		23,271		23,356		23,250		23,696	
Non-U.S. commercial	30,220		26,550		24,650		22,710		21,905	
Other	46		42		43		43		44	
Total average loans and leases	\$ 87,530		\$ 83,409		\$80,756		\$ 79,627		\$81,859	

Advisory includes fees on debt and equity advisory and mergers and acquisitions.

Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

Nonperforming loans, leases and foreclosed properties are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by  $commercial\ loans\ and\ leases\ plus\ commercial\ foreclosed\ properties.$ 

### Bank of America Corporation and Subsidiaries **Super Senior Collateralized Debt Obligation Exposure**

(Dollars in millions)

		March 31, 2011							
	Subn		Retained Total				Subprime	Total	
	<u> </u>								
Unhedged	\$	404	\$ 101	\$ 505	\$ 483	\$ 988			
Hedged (3)		679		679	229	908			
Total	<u>\$</u>	1,083	<u>\$ 101</u>	\$ 1,184	\$ 712	\$1,896			

- Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value. Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure. Hedged amounts are presented at carrying value before consideration of the insurance.

## **Credit Default Swaps with Monoline Financial Guarantors**

		March 31, 2011				
	Super	Other				
	Senior	Guaranteed				
	CDOs	Positions	Total			
Notional	\$ 3,225	\$ 35,273	\$38,498			
Mark-to-market or guarantor receivable	2,693	5,623	8,316			
Credit valuation adjustment	(2,444)	(2,838)	(5,282)			
Total	\$ 249	\$ 2,785	\$ 3,034			
Credit valuation adjustment %	91 %	50	% 64 %			
Losses during the three months ended March 31, 2011	\$ (276)	\$ (131)	\$ (407)			

 $\label{thm:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation}.$ 

#### **Bank of America Corporation and Subsidiaries Investment Banking Product Rankings**

	Three Months Ended March 31, 2011							
	Glo	bal		U.:	S.			
	Product	Market		Product	Market			
	Ranking	Share		Ranking	Share			
High-yield corporate debt	3	10.3	%	2	11.7	%		
Leveraged loans	1	15.1		1	18.1			
Mortgage-backed securities	3	9.4		2	11.3			
Asset-backed securities	2	11.5		2	18.9			
Convertible debt	8	4.0		5	6.4			
Common stock underwriting	2	7.9		4	9.8			
Investment grade corporate debt	2	6.9		2	12.8			
Syndicated loans	2	9.4		2	17.9			
Net investment banking revenue	2	7.9		2	12.3			
Announced mergers and acquisitions	7	14.3		8	18.0			
Equity capital markets	2	7.4		5	9.4			
Debt capital markets	5	5.3		4	9.4			

Source: Dealogic data as of April 4, 2011. Figures above include self-led transactions.

- Rankings based on deal volumes except for investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans.

  Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and give full credit to all advisors advising either the target or acquiror.

#### **Highlights**

#### Global top 3 rankings in:

High-yield corporate debt	Common stock underwriting
Leveraged loans	Investment grade corporate debt
Mortgage-backed securities	Syndicated loans
Asset-backed securities	Equity capital markets

#### U.S. top 3 rankings in:

High-yield corporate debt	Asset-backed securities
Leveraged loans	Investment grade corporate debt
Mortgage-backed securities	Syndicated loans

#### Excluding self-mandated deals:

Global: #1 - Leveraged loans, investment grade corporate debt

Global: #2 - Mortgage-backed securities, asset-backed securities, common stock underwriting, syndicated loans, equity capital markets

Global: #3 - High-yield corporate debt

US: #1 - Leveraged loans, investment grade corporate debt

 $US: \#2 - High-yield\ corporate\ debt,\ mortgage-backed\ securities,\ asset-backed\ securities,\ syndicated\ loans$ 

US: #3 - Debt capital markets

## Global Wealth & Investment Management Segment Results

(Dollars in millions, except as noted)

	First	Fourth	Third	Second	First
	Quarter	Quarter	Quarter	Quarter	Quarter
	2011	2010	2010	2010	2010
Net interest income (1)	\$ 1,569	\$ 1,425	\$ 1,344	\$ 1,442	\$ 1,464
Noninterest income:					
Investment and brokerage services	2,377	2,265	2,089	2,194	2,106
All other income	544	469	463	552	468
Total noninterest income	2,921	2,734	2,552	2,746	2,574
Total revenue, net of interest expense	4,490	4,159	3,896	4,188	4,038
Provision for credit losses	46	155	128	121	242
Noninterest expense	3,600	3,494	3,373	3,277	3,103
Income before income taxes	844	510	395	790	693
Income tax expense (1)	313	195	145	466	259
Net income	\$ 531	\$ 315	\$ 250	\$ 324	\$ 434
Net interest yield (1)	2.34	% 2.14	% 2.21	% 2.45	% 2.60 %
Return on average equity	12.01	6.84	5.50	7.15	9.87
Return on average economic capital (2)	30.34	17.73	14.81	18.81	26.35
Efficiency ratio (1)	80.18	84.03	86.57	78.24	76.86
Balance sheet					
Average					
Total loans and leases	\$100,851	\$100,306	\$ 99,103	\$ 98,811	\$ 98,841
Total earning assets (3)	271,564	264,110	241,559	236,583	227,956
Total assets (3)	291,907	284,881	262,053	257,198	249,799
Total deposits	258,518	246,281	234,808	226,277	221,613
Allocated equity	17,938	18,227	18,039	18,179	17,825
Economic capital (4)	7,210	7,476	7,264	7,381	7,037
Period end					
Total loans and leases	\$101,286	\$100,724	\$ 99,511	\$ 99,157	\$ 98,343
Total earning assets (3)	259,805	268,963	242,203	229,890	235,519
Total assets (3)	280,524	289,954	263,322	251,022	257,299
Total deposits	256,526	257,983	240,381	226,572	227,148

Fully taxable-equivalent basis

Return on average economic capital is calculated as net income, excluding cost of funds and earnings credit on intangibles, divided by average economic capital.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding mortgage servicing rights).

#### Global Wealth & Investment Management - Key Indicators and Metrics

(Dollars in millions, except as noted)

	First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Revenues	0 2540	0 2 420	A 2.170	0 2 120	6 2.000
Merrill Lynch Global Wealth Management	\$ 3,540	\$ 3,428	\$ 3,178	\$ 3,138	\$ 2,988
U.S. Trust	696 272	709 225	691 243	681 244	641 239
Retirement Services Other (1)					
	(18)	(203)	(216)	125	170
Total revenues	<u>\$ 4,490</u>	\$ 4,159	\$ 3,896	\$ 4,188	\$ 4,038
Client Balances (2)					
Client Balances by Business					
Merrill Lynch Global Wealth Management	\$ 1,554,300	\$ 1,515,903	\$ 1,466,354	\$ 1,402,554	\$ 1,453,722
U.S. Trust	345,086	340,334	334,142	327,335	351,525
Retirement Services	255,046	246,775	234,249	224,930	233,304
Other (1, 3)	71,759	78,275	86,199	92,227	199,738
Client Balances by Type					
Assets under management (3)	\$ 664,466	\$ 630,498	\$ 611,461	\$ 591,872	\$ 721,022
Client brokerage assets	1,087,097	1,077,049	1,055,384	1,010,751	1,062,292
Assets in custody	116,816	115,033	114,207	118,694	129,484
Client deposits	256,526	257,983	240,381	226,572	227,148
Loans and leases	101,286	100,724	99,511	99,157	98,343
Total client balances	\$ 2,226,191	\$ 2,181,287	\$ 2,120,944	\$ 2,047,046	\$ 2,238,289
Assets Under Management Flows (3)					
Liquidity assets under management (4)	\$ (6,659)	\$ (8,050)	\$ (6,599)	\$ (9,788)	\$ (17,278)
Long-term assets under management (5)	14,117	5,507	3,935	1,257	3,014
Total assets under management	\$ 7,458	\$ (2,543)	\$ (2,664)	\$ (8,531)	\$ (14,264)
Associates (6)					
Number of Financial Advisors	15,695	15,511	15,486	15,299	15,178
	,		ĺ	ĺ	ĺ
Total Wealth Advisors	17,201	17,025	16,983	16,781	16,682
Total Client Facing Professionals	20,273	20,069	20,014	19,745	19,573
Merrill Lynch Global Wealth Management Metrics					
Financial Advisor Productivity (7) (in thousands)	\$ 931	\$ 913	\$ 846	\$ 843	\$ 808
U.S. Trust Metrics					
Client Facing Professionals	2,313	2,311	2,302	2,277	2,302

Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and residual net interest income. During the first quarter of 2011, the Merrill Edge business was moved to Deposits along with historical results.

Includes the Columbia Management long-term asset management business through the date of sale on May 1, 2010.

Assets under advisory and discretion of GWIM in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies are less than one year.

Assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.

Includes Merrill Edge ®

<sup>(5)</sup> (6)

Financial Advisor Productivity is defined as annualized MLGWM total revenue divided by the total number of financial advisors (excluding Merrill Edge Financial Advisors).

### **Bank of America Corporation and Subsidiaries** All Other Results (1)

(Dollars in millions)

	First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Net interest income (2)	\$ 92	\$ 76	\$ (37)	\$ 77	\$ 41
Noninterest income:					
Equity investment income	1,409	1,500	267	2,253	512
Gains on sales of debt securities	468	858	794	14	648
All other income (loss)	(841)	(1,756)	(275)	782	126
Total noninterest income	1,036	602	786	3,049	1,286
Total revenue, net of interest expense	1,128	678	749	3,126	1,327
Provision for credit losses	1,799	1,838	328	1,249	1,218
Merger and restructuring charges	202	370	421	508	521
All other noninterest expense	1,286	508	137	599	1,207
Income (loss) before income taxes	(2,159)	(2,038)	(137)	770	(1,619)
Income tax benefit (2)	(947)	(2,406)	(512)	(354)	(834)
Net income (loss)	\$ (1,212)	\$ 368	\$ 375	\$ 1,124	\$ (785)
Balance sheet					
Average	0.250.250	6.252.100	0.000 441	6 257 222	0.056.156
Total loans and leases Total assets (3)	\$ 258,350 206,910	\$ 252,180	\$ 238,441	\$ 257,322	\$ 256,156
Total absent of Total deposits	48,608	207,401 44,841	218,798 44,870	303,430 64,708	320,546 70,858
Total deposits Allocated equity	60,749	50,731	35,972	29,090	19,807
Period end	00,749	30,731	33,972	29,090	19,807
Total loans and leases	\$ 256,930	\$ 255,213	\$ 241,799	\$ 254,515	\$ 255,869
Total assets (3)	160,505	186,468	204,895	256,763	237,177
Total deposits	34,817	38,748	37,653	57,425	56,855

All Other consists of equity investment activities including Global Principal Investments, Corporate Investments prior to its sale in the first quarter of 2010 and Strategic Investments (including the Corporation's equity investment interest in BlackRock, Inc.), the residual impact of cost allocation processes, merger and restructuring charges, intersegment eliminations, the results of First Republic Bank prior to its sale on July 1, 2010, fair value adjustments related to certain structured notes and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with asset and liability management activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations, foreign exchange rate fluctuations related to revaluation of non-U.S.-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, gains (losses) on sales of debt securities and impairment on debt securities. All Other also includes adjustments to noninterest income and income tax expense to remove the fully taxable-equivalent basis impact of items (primarily lowincome housing tax credits) that have been grossed up within noninterest income to a fully taxable-equivalent basis amount in the business segments.

Fully taxable-equivalent basis

Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) of \$668.4 billion, \$661.1 billion, \$634.3 billion, \$611.7 billion and \$589.4 billion for the first quarter of 2011, and the fourth, third, second and first quariers of 2010, and \$661.6 billion, \$647.8 billion, \$621.5 billion, \$604.0 billion and \$612.1 billion for the first quarter of 2011, and the fourth, third, second and first quarters of 2010.

## Bank of America Corporation and Subsidiaries Equity Investments

(Dollars in millions)

	Global Principal Investments Exposures																			
					Dece	ember 31,	Equit	y Investment												
		March 31	, 2011			2010	!	Income												
	Book Unfunded		Unfunded		Book Unfunded			Fir	st Quarter											
	Value	Commitments		Commitments		Commitments		Commitments		Commitments		Commitments		Commitments		Total		Total		2011
Global Principal Investments:																				
Private Equity Investments	\$ 5,008	\$	186	\$ 5,194	\$	4,988	\$	1,203												
Global Real Estate	1,492		212	1,704		1,995		74												
Global Strategic Capital	2,469		464	2,933		3,122		92												
Legacy/Other Investments	2,252		404	2,656		2,935		(4)												
Total Global Principal Investments	\$11,221	\$	1,266	\$12,487	\$	13,040	\$	1,365												

## **Components of Equity Investment Income**

(Dollars in millions)

	First Quarter 	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Global Principal Investments	\$ 1,365	\$ 867	\$ 46	\$ 814	\$ 577
Corporate Investments	14	6	6	6	(311)
Strategic and other investments (1)	30	627	215	1,433	246
Total equity investment income included in All Other	1,409	1,500	267	2,253	512
Total equity investment income included in the business segments	66	12	90	513	113
Total consolidated equity investment income	\$ 1,475	\$ 1,512	\$ 357	\$ 2,766	\$ 625

<sup>(1)</sup> Includes the Corporation's equity investment interest in BlackRock.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

#### **Bank of America Corporation and Subsidiaries Outstanding Loans and Leases**

(Dollars in millions)

	N	March 31 2011	De	2010	Increase (Decrease)
Consumer					
Residential mortgage (1)	\$	261,934	\$	257,973	\$ 3,961
Home equity		133,629		137,981	(4,352)
Discontinued real estate (2)		12,694		13,108	(414)
U.S. credit card		107,107		113,785	(6,678)
Non-U.S. credit card		27,235		27,465	(230)
Direct/Indirect consumer (3)		89,444		90,308	(864)
Other consumer (4)		2,754		2,830	(76)
Total consumer	_	634,797		643,450	(8,653)
Commercial					
U.S. commercial (5)		188,449		190,305	(1,856)
Commercial real estate (6)		47,008		49,393	(2,385)
Commercial lease financing		21,563		21,942	(379)
Non-U.S. commercial		36,921		32,029	4,892
Total commercial loans excluding loans measured at fair value		293,941		293,669	272
Commercial loans measured at fair value (7)		3,687		3,321	366
Total commercial		297,628		296,990	638
Total loans and leases	\$	932,425	\$	940,440	\$ (8,015)

- Includes non-U.S. residential mortgages of \$92 million and \$90 million at March 31, 2011 and December 31, 2010.
  Includes \$11.4 billion and \$11.8 billion of pay option loans, and \$1.3 billion and \$1.3 billion of subprime loans at March 31, 2011 and December 31, 2010. The Corporation no longer originates these products.
- Includes dealer financial services loans of \$41.0 billion and \$42.9 billion, consumer lending of \$11.5 billion and \$12.9 billion, U.S. securities-based lending margin loans of \$19.7 billion and \$16.6 billion, student loans of \$6.6 billion and \$6.8 billion, non-U.S. consumer loans of \$8.5 billion and \$8.0 billion, and other consumer loans of \$2.1 billion and \$3.1 billion at March \$1, 2011 and December 31, 2010.
- (4) Includes consumer finance loans of \$1.9 billion and \$1.9 billion, other non-U.S. consumer loans of \$818 million and \$803 million, and consumer overdrafts of \$69 million and \$88 million at March 31, 2011 and December 31, 2010.
- Includes U.S. small business commercial loans, including card related products, of \$14.3 billion and \$14.7 billion at March 31, 2011 and December 31, 2010.
- (6) (7)
- Includes U.S. commercial real estate loans of \$44.7 billion and \$46.9 billion, and non-U.S. commercial real estate loans of \$2.4 billion at March 31, 2011 and December 31, 2010.

  Certain commercial loans are accounted for under the fair value option and include U.S. commercial loans of \$1.4 billion, non-U.S. commercial loans of \$2.3 billion and \$1.7 billion, and commercial real estate loans of \$68 million and \$79 million at March 31, 2011 and December 31, 2010.

			Global	Consumer	Global	Global		
	Total		Card	Real Estate	Commercial	Banking &		
Consumer	Corporation	Deposits	Services	Services	Banking	Markets	GWIM	All Other
Residential mortgage	\$ 262,049	\$ 183	s —	s —	\$ 283	\$ 99	\$ 35,752	\$ 225,732
Home equity	136,089	131	_	119,123	1,013		15,686	136
Discontinued real estate	12,899			117,123	1,015			12,899
U.S. credit card	109,941	_	109,941					-
					_	_		_
Non-U.S. credit card	27,633	_	27,633	-	41.056			
Direct/Indirect consumer	90,097	56	12,744	97	41,976	371	28,110	6,743
Other consumer	2,753	69	771	(15)		5	17	1,906
Total consumer	641,461	439	151,089	119,205	43,272	475	79,565	247,416
Commercial	101.252	100	10.721	1.240	104 803	45.511	10.255	0.516
U.S. commercial	191,353	198	10,521	1,349	104,703	45,511	19,355	9,716
Commercial real estate	48,359	2	257	5	42,796	934	1,731	2,634
Commercial lease financing	21,634	_				23,478	34	(1,878)
Non-U.S. commercial	36,159		1,018	1	1,206	33,306	166	462
Total commercial	297,505	200	11,796	1,355	148,705	103,229	21,286	10,934
Total loans and leases	\$ 938,966	\$ 639	\$162,885	\$ 120,560	\$ 191,977	\$ 103,704	\$100,851	\$ 258,350
	<del></del>	. —						
				Fourth Quar				
			Global	Consumer	Global	Global		
	Total		Card	Real Estate	Commercial	Banking &		
C	Corporation	Deposits	Services	Services	Banking	Markets	GWIM	All Other
Consumer Residential mortgage	\$ 254,051	\$ 160	s —	s —	\$ 282	\$ 104	\$ 35,327	\$ 218,178
		131	, — —	122,521	974	5 104		142
Home equity	139,772	i i	_			_	16,004	
Discontinued real estate	13,297	_	110 (72				_	13,297
U.S. credit card	112,673	_	112,673	_	_	_	_	_
Non-U.S. credit card	27,457	_	27,457			_		
Direct/Indirect consumer	91,549	60	14,197	107	43,711	302	26,224	6,948
Other consumer	2,796	27	785	(356)		5	18	2,317
Total consumer	641,595	378	155,112	122,272	44,967	411	77,573	240,882
Commercial								
U.S. commercial	193,608	231	10,730	2,656	102,914	46,386	20,711	9,980
		L.						
Commercial real estate	51,617	2	234	6	45,853	952	1,830	2,740
Commercial lease financing	21,363	_		_	1	23,271	35	(1,944)
Non-U.S. commercial	32,431	2	1,080		1,084	29,586	157	522
Total commercial	299,019	235	12,044	2,662	149,852	100,195	22,733	11,298
Total loans and leases	\$ 940,614	\$ 613	\$167,156	\$ 124,934	\$ 194,819	\$ 100,606	\$100,306	\$ 252,180
				First Quarte				
			Global	Consumer	Global	Global		
	Total		Card	Real Estate	Commercial	Banking &		
	Corporation	Deposits	Services	Services	Banking	Markets	GWIM	All Other
Consumer								
Residential mortgage	\$ 243,833	\$ (5)	\$ —	\$ —	\$ 323	\$ 545	\$ 35,346	\$ 207,624
Home equity	152,536	123	_	133,018	980	_	16,692	1,723
Discontinued real estate	14,433	_	_	_	_	_	_	14,433
U.S. credit card	125,353	_	125,348	_	_	_	_	5
Non-U.S. credit card	29,872	_	29,878	_	_	_	_	(6)
Direct/Indirect consumer	100,920	74	19,846	87	45,400	67	23,595	11,851
Other consumer	3,002	119	657	(790)		7	23	2,986
Total consumer	669,949	311	175,729	132,315	46,703	619	75,656	238,616
Commercial	202.552	25.5	10.000	1 401	100.001	40.00=	20.025	11.606
U.S. commercial	202,662	376	12,086	1,421	108,081	48,087	20,925	11,686
Commercial real estate	68,526	6	178	8	57,917	1,079	2,085	7,253
Commercial lease financing	21,675	_	_	_	1	23,696	31	(2,053)
Non-U.S. commercial	28,803	2	1,314		1,136	25,553	144	654
Total commercial	321,666	384	13,578	1,429	167,135	98,415	23,185	17,540
Total loans and leases	\$ 991,615	\$ 695	\$189,307	\$ 133,744	\$ 213,838	\$ 99,034	\$ 98,841	\$ 256,156

#### Commercial Credit Exposure by Industry (1,2,3)

(Dollars in millions)

	(	Commercial Utilize	d	Total	mitted		
	March 31					ember 31	Increase
	2011	2010	(Decrease)	2011		2010	(Decrease)
Diversified financials	\$ 54,085	\$ 55,196	\$ (1,111)	\$ 81,676	\$	83,248	\$ (1,572)
Real estate (4)	56,084	58,531	(2,447)	69,273		72,004	(2,731)
Government and public education	42,292	44,131	(1,839)	58,174		59,594	(1,420)
Healthcare equipment and services	29,227	30,420	(1,193)	46,124		47,569	(1,445)
Capital goods	22,151	21,940	211	45,833		46,087	(254)
Retailing	24,994	24,660	334	44,506		43,950	556
Consumer services	23,261	24,759	(1,498)	38,441		39,694	(1,253)
Materials	16,162	15,873	289	34,277		33,046	1,231
Banks	29,454	26,831	2,623	32,894		29,667	3,227
Commercial services and supplies	21,013	20,056	957	31,139		30,517	622
Food, beverage and tobacco	14,789	14,777	12	28,550		28,126	424
Energy	10,426	9,765	661	27,471		26,328	1,143
Utilities	7,355	6,990	365	26,325		24,207	2,118
Insurance, including monolines	16,673	17,263	(590)	23,483		24,417	(934)
Individuals and trusts	16,935	18,278	(1,343)	21,802		22,899	(1,097)
Media	10,517	11,611	(1,094)	19,944		20,619	(675)
Transportation	11,721	12,070	(349)	17,894		18,436	(542)
Pharmaceuticals and biotechnology	4,569	3,859	710	12,063		11,009	1,054
Technology hardware and equipment	4,270	4,373	(103)	10,798		10,932	(134)
Religious and social organizations	8,013	8,409	(396)	10,384		10,823	(439)
Telecommunication services	3,717	3,823	(106)	9,527		9,321	206
Software and services	3,358	3,837	(479)	8,882		9,531	(649)
Consumer durables and apparel	4,247	4,297	(50)	8,599		8,836	(237)
Food and staples retailing	3,824	3,222	602	6,940		6,161	779
Automobiles and components	2,256	2,090	166	5,905		5,941	(36)
Other	7,556	13,361	(5,805)	11,122		17,133	(6,011)
Total commercial credit exposure by industry	\$ 448,949	\$ 460,422	\$ (11,473)	\$ 732,026	\$	740,095	\$ (8,069)
Net credit default protection purchased on total commitments (5)				\$ (19,179)	\$	(20,118)	

<sup>(1)</sup> Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$57.7 billion and \$58.3 billion at March 31, 2011 and December 31, 2010.

Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$14.9 billion and \$17.7 billion which consists primarily of other marketable securities at March 31, 2011 and December 31, 2010.

<sup>(2)</sup> Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value and are comprised of loans outstanding of \$3.7 billion and \$3.3 billion and issued letters of credit at notional value of \$1.4 billion at both March 31, 2011 and December 31, 2010. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$27.0 billion and \$25.9 billion at March 31, 2011 and December 31, 2010.

<sup>(3)</sup> Includes U.S. small business commercial exposure.

<sup>(4)</sup> Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

<sup>(5)</sup> Represents net notional credit protection purchased.

#### **Net Credit Default Protection by Maturity Profile**(1)

	March 31		December 31	
	2011		2010	
Less than or equal to one year	13	%	14	%
Greater than one year and less than or equal to five years	78		80	
Greater than five years	9		6	
Total net credit default protection	100	%	100	%

To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

#### Net Credit Default Protection by Credit Exposure Debt Rating (1,2)

(Dollars in millions)

	March 31	, 2011	December	31, 2010		
Ratings (3)	Net Notional	Percent		Net Notional	Percent	
AA	\$ (223)	1.2	%	\$ (188)	0.9	%
A	(6,967)	36.3		(6,485)	32.2	
BBB	(7,105)	37.0		(7,731)	38.4	
BB	(1,871)	9.8		(2,106)	10.5	
В	(1,231)	6.4		(1,260)	6.3	
CCC and below	(756)	3.9		(762)	3.8	
NR (4)	(1,026)	5.4		(1,586)	7.9	
Total net credit default protection	\$ (19.179)	100.0	%	\$ (20,118)	100.0	%

To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the

Certain prior period amounts have been reclassified to conform to current period presentation.

net notional credit protection sold is shown as a positive amount.
Ratings are refreshed on a quarterly basis.
The Corporation considers ratings of BBB- or higher to meet the definition of investment grade.

In addition to names which have not been rated, "NR" includes \$(\dold 21)\$ million and \$(1.5)\$ billion in net credit default swap index positions at March 31, 2011 and December 31, 2010. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

#### Bank of America Corporation and Subsidiaries Selected Emerging Markets (1)

(Dollars in millions)

	Loan Lease Lo Commi	s, and an	Other Financing (2)	rivative sets (3)	Securities / Other Investments (4)		Cros	Total Cross-border Exposure (5)		ol Country osure Net F Local oilities (6)	Total Emerging Markets Exposure at March 31, 2011	(Dece	ncrease ecrease) from ember 31, 2010
Region/Country													
Asia Pacific													
China (7)	\$	2,044	\$ 864	\$ 659	\$	22,587	\$	26,154	\$	_	\$ 26,154	\$	2,226
India		3,461	1,716	554		2,657		8,388		428	8,816		548
South Korea		395	1,408	557		2,582		4,942		2,322	7,264		1,985
Singapore		473	67	557		1,398		2,495		_	2,495		(51)
Taiwan		387	122	66		765		1,340		1,006	2,346		491
Hong Kong		454	310	198		1,084		2,046		_	2,046		4
Thailand		20	14	19		471		524		108	632		(37)
Indonesia		53	19	13		443		528		_	528		379
Other Asia Pacific (8)		256	41	194		354		845		_	845		280
Total Asia Pacific		7,543	4,561	2,817		32,341		47,262		3,864	51,126		5,825
Latin America													
Brazil		1,006	321	1,174		3,378		5,879		1,876	7,755		1,949
Mexico		1,863	286	266		882		3,297		_	3,297		(1,088)
Chile		988	134	302		49		1,473		39	1,512		(14)
Colombia		136	468	11		4		619		_	619		(58)
Other Latin America (8)		266	329	22		376		993		150	1,143		(235)
Total Latin America		4,259	1,538	1,775		4,689		12,261		2,065	14,326		554
Middle East and Africa													
United Arab Emirates		937	4	133		52		1,126		_	1,126		(50)
Bahrain		79	1	4		1,000		1,084		2	1,086		(74)
Other Middle East and Africa (8)		769	90	206		245		1,310		26	1,336		(16)
Total Middle East and Africa		1,785	95	343		1,297		3,520		28	3,548		(140)
Central and Eastern Europe													
Turkey		371	31	20		218		640		98	738		238
Russian Federation		216	93	32		139		480		22	502		(34)
Other Central and Eastern Europe (8)		120	184	360		827		1,491		_	1,491		238
Total Central and Eastern Europe		707	308	412		1,184		2,611		120	2,731		442
Total emerging market exposure	\$	14,294	\$ 6,502	\$ 5,347	\$	39,511	\$	65,654	\$	6,077	\$ 71,731	\$	6,681

- (1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe. At March 31, 2011 and December 31, 2010, there was \$368 million and \$460 million in emerging market exposure accounted for under the fair value option.
  - Includes acceptances, due froms, standby letters of credit, commercial letters of credit and formal guarantees.
- (3) Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of \$881 million and \$1.2 billion at March 31, 2011 and December 31, 2010. At March 31, 2011 and December 31, 2010, there were \$306 million and \$408 million of other marketable securities collateralizing derivative assets.
- (4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with Federal Financial Institutions Examination Council (FFIEC) reporting requirements. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
- (5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.
- (6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures consistent with FFIEC reporting requirements. Total amount of available local liabilities funding local country exposure at March 31, 2011 was \$18.4 billion compared to \$15.7 billion at December 31, 2010. Local liabilities at March 31, 2011 in Asia Pacific, Latin America, and Middle East and Africa were \$16.3 billion, \$1.9 billion and \$263 million, respectively, of which \$7.4 billion was in Singapore, \$2.5 billion in Hong Kong, \$2.1 billion in China, \$1.9 billion in Mexico, \$1.5 billion in India, \$983 million in Korea, and \$713 million in Taiwan. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.
- (7) Securities/Other Investments includes an investment of \$21.0 billion in China Construction Bank.
- (8) No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Other Central and Eastern Europe had total non-U.S. exposure of more than \$500 million.

#### **Bank of America Corporation and Subsidiaries** Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

		Iarch 31 2011		De	2010		Sep	tember 30 2010			une 30 2010			Iarch 31 2010	
Residential mortgage	\$	17,466		\$	17,691		\$	18,291		\$	18,283		\$	17,763	
Home equity		2,559			2,694			2,702			2,951			3,335	
Discontinued real estate		327			331			297			293			279	
Direct/Indirect consumer		68			90			83			85			91	
Other consumer		36			48			56			72			89	
Total consumer		20,456			20,854			21,429			21,684			21,557	
U.S. commercial (1)		3,056			3,453			3,894			4,217			4,407	
Commercial real estate		5,695			5,829			6,376			6,704			7,177	
Commercial lease financing		53			117			123			140			147	
Non-U.S. commercial		155			233			272			130			150	
		8,959			9,632			10,665			11,191			11,881	
U.S. small business commercial		172			204			202			222			179	
Total commercial		9,131			9,836			10,867			11,413			12,060	
Total nonperforming loans and leases	· ·	29,587			30,690			32,296			33,097			33,617	
Foreclosed properties		2,056			1,974			2,260			2,501			2,308	
Total nonperforming loans, leases and foreclosed properties (2, 3, 4)	\$	31,643		\$	32,664		\$	34,556		\$	35,598		\$	35,925	
Federal Housing Administration insured loans past due 90 days or more and still accruing	\$	19,754		\$	16,768		\$	16,427		\$	15,338		\$	13,589	
Other loans past due 90 days or more and still accruing		5,129			5,611			5,781			6,448			7,851	
Total loans past due 90 days or more and still accruing (3, 5)	\$	24,883		\$	22,379		\$	22,208		\$	21,786		\$	21,440	
Nonperforming loans, leases and foreclosed properties/Total assets (6)		1.39	%		1.44	%		1.48	%		1.51	%		1.53	%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (6)		3.40			3.48			3.71			3.73			3.69	
Nonperforming loans and leases/Total loans and leases (6)		3.19			3.27			3.47			3.48			3.46	
Allowance for credit losses:															
Allowance for loan and lease losses (7)	\$	39,843		\$	41,885		\$	43,581		\$	45,255		\$	46,835	
Reserve for unfunded lending commitments		961			1,188			1,294			1,413			1,521	
Total allowance for credit losses	\$	40,804		\$	43,073		\$	44,875		\$	46,668		\$	48,356	
Allowance for loan and lease losses/Total loans and leases (6)		4.29	%		4.47	%		4.69	%		4.75	%		4.82	%
Allowance for loan and lease losses/Total nonperforming loans and leases		135			136			135			137			139	
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases		108			116			118			121			124	
Commercial utilized reservable criticized exposure (8)	\$	39,435		\$	42,621		s	47,698		s	50,319		s	55,322	
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (8)	-	10.94	%	_	11.80	%	_	13.06	%	-	13.48	%	-	14.43	%
Total commercial utilized criticized exposure/Commercial utilized exposure (8)		11.73			12.43			13.61			14.26			15.49	
															_

- Excludes U.S. small business commercial loans.
- Balances do not include past due consumer credit card, business card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and in general, consumer loans not secured by real estate.
- (3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.

		March 31		December 3		Septe.	mber 30	June 30		Ma	rch 31																																		
(	(4) Balances do not include the following:	2011		2011		2011		2011		2011		2010		2010		2010		2010		2010		2010		2010		2010		2010		2010		2010		2010		2010		2010		2	010	2	2010	2	010
	Nonperforming loans held-for-sale	\$	2,421	\$	2,540	\$	3,654	\$	4,044	\$	4,195																																		
	Nonperforming loans accounted for under the fair value option		15		30		15		15		70																																		
	Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1,																																												
	2010		456		426		378		403		301																																		
(	5) Balances do not include the following:																																												
	Loans accounted for under the fair value option past due 90 days or more and still accruing	\$	_	\$	_	\$	_	\$	_	\$	49																																		
	Loans held-for-sale past due 90 days or more and still accruing		48		60		79		158		241																																		
-	(6) Ratios do not include loans accounted for under the fair value ontion of \$3.7 billion \$3.3 billion \$3.7 b	4 1 hilli	on at March	31 20	11 Decembe	- 31 201	0 Sentember	r 30 20	10 June 30	2010	nd																																		

- March 31, 2010, respectively.
- Balances include the allowance for loan and lease losses on purchased credit-impaired loans of \$8.0 billion, \$5.6 billion, \$5.6 billion, \$5.3 billion and \$5.1 billion at March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010, respectively.

  Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable exposure excludes loans held-for-sale exposure accounted for under the (7)
- (8) fair value option and other nonreservable exposure both of which are included in total commercial utilized exposure.

Loans are classified as U.S. or non-U.S. based upon the domicile of the borrower.

#### **Bank of America Corporation and Subsidiaries** Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)

	First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Nonperforming Consumer Loans:					
Balance, beginning of period	\$ 20,854	\$ 21,429	\$ 21,684	\$ 21,557	\$ 20,839
Additions to nonperforming loans:					
Consolidation of VIEs	_	_	_	_	448
New nonaccrual loans	4,127	4,568	4,551	5,409	6,608
Reductions in nonperforming loans:					
Paydowns and payoffs	(779)	(739)	(917)	(528)	(625)
Returns to performing status (2)	(1,340)	(1,841)	(1,469)	(1,816)	(2,521)
Charge-offs (3)	(2,020)	(2,261)	(1,987)	(2,607)	(2,917)
Transfers to foreclosed properties	(386)	(302)	(433)	(331)	(275)
Total net additions to (reductions in) nonperforming loans	(398)	(575)	(255)	127	718
Total nonperforming consumer loans, end of period	20,456	20,854	21,429	21,684	21,557
Foreclosed properties	1,331	1,249	1,485	1,744	1,388
Total nonperforming consumer loans and foreclosed properties, end of period	\$ 21,787	\$ 22,103	\$ 22,914	\$ 23,428	\$ 22,945
Nonperforming Commercial Loans and Leases (4):	<u> </u>				
Balance, beginning of period	\$ 9,836	\$ 10,867	\$ 11,413	\$ 12,060	\$ 12,703
Additions to nonperforming loans and leases:					
New nonaccrual loans and leases	1,299	1,820	1,852	2,256	1,881
Advances	67	102	83	62	83
Reductions in nonperforming loans and leases:					
Paydowns and payoffs	(764)	(1,113)	(906)	(1,148)	(771)
Sales	(247)	(228)	(187)	(256)	(170)
Return to performing status (5)	(320)	(465)	(415)	(404)	(323)
Charge-offs (6)	(488)	(767)	(628)	(870)	(956)
Transfers to foreclosed properties	(200)	(304)	(217)	(205)	(319)
Transfers to loans held-for-sale	(52)	(76)	(128)	(82)	(68)
Total net reductions in nonperforming loans and leases	(705)	(1,031)	(546)	(647)	(643)
Total nonperforming loans and leases, end of period	9,131	9,836	10,867	11,413	12,060
Foreclosed properties	725	725	775	757	920
Total nonperforming commercial loans, leases and foreclosed properties, end of period	\$ 9,856	\$ 10,561	\$ 11,642	\$ 12,170	\$ 12,980

Includes U.S. small business commercial activity.

For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 37.

Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-(2) secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's

sustained repayment performance for a reasonable period, generally six months.

Our policy generally is not to classify consumer credit card and consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and therefore are excluded from this table.

Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

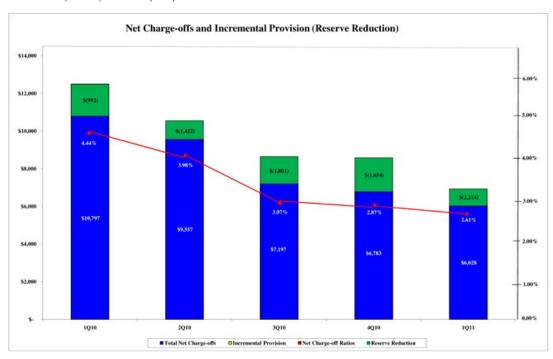
Business card loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity. (5)

(Dollars in millions)

	Fir	rst	Fou	ırth		Third		Sec	ond	First			
		ırter		Quarter Quar				Qua		Quarter			
	20	11	20	10	2010			20	2010		10		
Net Charge-offs	Amount	Percent	Amount	Percent	Amou	nt Percent		Amount	Percent	Amount	Percent		
Residential mortgage	\$ 905	1.40 %	\$ 970	1.51 %	% \$ 6	50 1.10	%	\$ 971	1.57 %	\$ 1,069	1.78 %		
Home equity	1,179	3.51	1,271	3.61	1,3	2 3.80		1,741	4.71	2,397	6.37		
Discontinued real estate	20	0.61	11	0.35		7 0.48		19	0.54	21	0.60		
U.S. credit card	2,274	8.39	2,572	9.05	2,9	5 10.24		3,517	11.88	3,963	12.82		
Non-U.S. credit card	402	5.91	339	4.90	2	5 4.32		942	13.64	631	8.57		
Direct/Indirect consumer	525	2.36	641	2.78	7	7 2.93		879	3.58	1,109	4.46		
Other consumer	40	5.93	50	6.96		10.68		73	10.01	58	7.80		
Total consumer	5,345	3.38	5,854	3.62	6,1	3.81		8,142	4.96	9,248	5.60		
U.S. commercial (2)	(21)	(0.05)	210	0.47	2	0.47		179	0.41	286	0.63		
Commercial real estate	288	2.42	347	2.67	4	.0 2.93		645	4.03	615	3.64		
Commercial lease financing	1	0.02	20	0.38		9 0.34		(3)	(0.06)	21	0.40		
Non-U.S. commercial	103	1.22	- 8	0.10		2 0.17		66	0.98	25	0.37		
	371	0.54	585	0.83	6	7 0.91		887	1.23	947	1.28		
U.S. small business commercial	312	8.68	344	9.13	4	11.38		528	12.94	602	14.21		
Total commercial	683	0.94	929	1.25	1,0	1.46		1,415	1.86	1,549	1.98		
Total net charge-offs	\$ 6,028	2.61	\$ 6,783	2.87	\$ 7,1	3.07		\$ 9,557	3.98	\$10,797	4.44		
By Business Segment													
Deposits	\$ 34	21.34 %	\$ 40		% \$	0 39.43	%	\$ 66	35.64 %	\$ 43	25.26 %		
Global Card Services	3,343	8.32	3,693	8.76	4,2	9.81		5,674	12.82	6,011	12.88		
Consumer Real Estate Services	1,114	3.75	1,183	3.76	1,3	.3 4.11		1,664	5.11	2,317	7.03		
Global Commercial Banking	513	1.08	639	1.30	7.	28 1.45		958	1.87	1,076	2.04		
Global Banking & Markets	(3)	(0.01)	25	0.10		0.22		87	0.38	143	0.61		
Global Wealth & Investment Management	88	0.36	131	0.52		2 0.45		115	0.47	119	0.49		
All Other	939	1.47	1,072	1.69	6	_		993	1.55	1,088	1.72		
Total net charge-offs	\$ 6,028	2.61	\$ 6,783	2.87	\$ 7,1	3.07		\$ 9,557	3.98	\$10,797	4.44		

Net charge-off/loss ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.
Excludes U.S. small business commercial loans.

Loans are classified as U.S. or non-U.S. based upon the domicile of the borrower.



This information is preliminary and based on company data available at the time of the presentation.

#### **Bank of America Corporation and Subsidiaries**

#### Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		March	31, 2011		Decemb	er 31, 2010		March	131, 2010
			Percent of Loans			Percent of Loans			Percent of Loans
		Percent of	and Leases		Percent of	and Leases		Percent of	and Leases
Allowance for loan and lease losses	Amount	Total	Outstanding (1)	Amount	Total	Outstanding (1)	Amount	Total	Outstanding (1)
Residential mortgage	\$ 5,369	13.48	% 2.05	<b>%</b> \$ 5,082	12.14	% 1.97	% \$ 4,960	10.59	% 2.02 %
Home equity	12,857	32.27	9.62	12,887	30.77	9.34	12,133	25.91	8.09
Discontinued real estate	1,871	4.69	14.74	1,283	3.06	9.79	878	1.87	6.18
U.S. credit card	9,100	22.84	8.50	10,876	25.97	9.56	13,703	29.26	11.34
Non-U.S.credit card	2,069	5.19	7.60	2,045	4.88	7.45	2,394	5.11	8.32
Direct/Indirect consumer	1,939	4.87	2.17	2,381	5.68	2.64	3,395	7.25	3.42
Other consumer	163	0.41	5.92	161	0.38	5.67	191	0.41	6.35
Total consumer	33,368	83.75	5.26	34,715	82.88	5.40	37,654	80.40	5.70
U.S. commercial (2)	3,156	7.92	1.67	3,576	8.54	1.88	4,956	10.58	2.53
Commercial real estate	2,904	7.29	6.18	3,137	7.49	6.35	3,569	7.62	5.36
Commercial lease financing	124	0.31	0.57	126	0.30	0.57	278	0.59	1.30
Non-U.S.commercial	291	0.73	0.79	331	0.79	1.03	378	0.81	1.41
Total commercial (3)	6,475	16.25	2.20	7,170	17.12	2.44	9,181	19.60	2.95
Allowance for loan and lease losses	39,843	100.00%	4.29	41,885	100.00%	4.47	46,835	100.00%	4.82
Reserve for unfunded lending commitments	961			1,188			1,521		
Allowance for credit losses (4)	\$ 40,804			\$43,073			\$48,356		

Ratios are calculated as allowance for loan and lease losses as a percentage of loans and lease outstanding excluding loans accounted for under the fair value option for each loan and lease category. Loans accounted for under the fair value option include U.S. commercial loans of \$1.4 billion, \$1.6 billion and \$2.5 billion, non-U.S. commercial loans of \$2.3 billion, \$1.7 billion and \$1.5 billion, and commercial real estate loans of \$68 million, \$79 million and \$101 million at March 31, 2011, December 31, 2010 and March 31, 2010, respectively.

Includes allowance for U.S. small business commercial loans of \$1.3 billion, \$1.5 billion and \$2.1 billion at March 31, 2011, December 31, 2010 and March 31, 2010, respectively.

Includes allowance for loan and lease losses for impaired commercial loans of \$996 million, \$1.1 billion and \$1.5 billion at March 31, 2011, December 31, 2010 and March 31, 2010, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

Includes \$8.0 billion, \$6.4 billion and \$5.1 billion of allowance for credit losses related to purchased credit-impaired loans at March 31, 2011, December 31, 2010 and March 31, 2010, respectively.

#### **Exhibit A: Non-GAAP Reconciliations**

## Bank of America Corporation and Subsidiaries

### Reconciliations to GAAP Financial Measures

(Dollars in millions

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible per common shareholders' equity less goodwill and intangible assets (excluding mortgage servic

In certain presentations, earnings and diluted earnings per common share, the efficiency ratio, return on average assets, return on common shareholders' equity, return on average tangible common shareholders' equity are calculated excluding the impact of goodwill impairment charges of \$2.0 billion and \$10.4 billion recorded in the fourth and third quarters of 2010. Accordingly, these are non-GAAP measures.

See the tables below and on page 42 for reconciliations of these non-GAAP measures with financial measures defined by GAAP for the three months ended March 31, 2011, December 31, 2010, September 30, 2010, June 30, 2010 and March 31, 2010. The Corporation believes the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	First Quarter 2011	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis					
Net interest income	\$ 12,179	\$12,439	\$ 12,435	\$12,900	\$13,749
Fully taxable-equivalent adjustment	218	270	282	297	321
Net interest income on a fully taxable-equivalent basis	\$ 12,397	\$12,709	\$ 12,717	\$13,197	\$14,070
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-ed	<u>quivalen</u> t				
<u>basis</u>	-				
Total revenue, net of interest expense	\$ 26,877	\$22,398	\$ 26,700	\$29,153	\$31,969
Fully taxable-equivalent adjustment	218	270	282	297	321
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$ 27,095	\$22,668	\$ 26,982	\$29,450	\$32,290
Reconciliation of total noninterest expense to total noninterest expense, excluding goodwill impairment charges	·				
Total noninterest expense	\$ 20,283	\$20,864	\$ 27,216	\$17,253	\$17,775
Goodwill impairment charges		(2,000)	(10,400)		
Total noninterest expense, excluding goodwill impairment charges	\$ 20,283	\$18,864	\$ 16,816	\$17,253	\$17,775
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis					
Income tax expense (benefit)	\$ 731	\$ (2,351)	\$ 1,387	\$ 672	\$ 1,207
Fully taxable-equivalent adjustment	218	270	282	297	321
Income tax expense (benefit) on a fully taxable-equivalent basis	\$ 949	\$ (2,081)	\$ 1,669	\$ 969	\$ 1,528
Reconciliation of net income (loss) to net income, excluding goodwill impairment charges					
Net income (loss)	\$ 2,049	\$ (1,244)	\$ (7,299)	\$ 3,123	\$ 3,182
Goodwill impairment charges		2,000	10,400		
Net income, excluding goodwill impairment charges	\$ 2,049	\$ 756	\$ 3,101	\$ 3,123	\$ 3,182
Reconciliation of net income (loss) applicable to common shareholders to net income applicable to common shareholders goodwill impairment charges	olders,				
Net income (loss) applicable to common shareholders	\$ 1,739	\$(1,565)	\$ (7,647)	\$ 2,783	\$ 2,834
Goodwill impairment charges	_	2,000	10,400		_
Net income applicable to common shareholders, excluding goodwill impairment charges	\$ 1,739	\$ 435	\$ 2,753	\$ 2,783	\$ 2,834

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$ 

## Exhibit A: Non-GAAP Reconciliations - continued

## Bank of America Corporation and Subsidiaries

## **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

Conception Equivalent Securities         Conception         CR 30,20 gr 30,50 g	er Quarter	Second Quarter 2010	Third Quarter 2010	Fourth Quarter 2010	First Quarter 2011	Reconciliation of average common shareholders' equity to average tangible common shareholders' equity
Conception Equivalent Scuries         Conception         CR 30,20 (30,50)         CR 26,20 (	.468 \$ 200.399	\$ 215,468	\$ 215.911	\$ 218 728	\$ 214.206	Common shareholders' equity
Goodwill funagible saest (excluding mortgage servicing rights)         (73,92)         (75,58)         (82,48)         (81,08)         (11,18)	— 11,760		3 213,711 —	\$ 216,726 —	3 214,200 —	
Related deferred tax liabilities   3.05   3.121   3.214   3.2   4.3.2   4.3.2   4.3.2   4.3.2   5.3.		(86,099)	(82,484)	(75,584)	(73,922)	
Paragible common shareholders' equity to average tangible shareholders' equity   Shareholders' equity   Substitution of average shareholders' equity   Shareholders' equity   Substitution of average servicing rights   Substitution of average servicing ri	,216) (11,906)	(11,216)	(10,629)	(10,211)	(9,769)	Intangible assets (excluding mortgage servicing rights)
Starcholders' equity (a verage shareholders' equity to average tangible shareholders' equity   Shareholders' equity (a verage shareholders' equity (b verice task insibilities (b verice)	,395 3,497	3,395	3,214	3,121	3,035	Related deferred tax liabilities
Sharcholders' equity         \$ 23,0,76         \$ 23,525         \$ 233,788         \$ 233,788           Goodwill         (73,922)         (75,584)         (82,484)         (86,61           Intangible assets (excluding mortgage servicing rights)         3,035         3,121         3,214         3,33           Related deferred tax liabilities         3,035         3,121         3,214         3,33           Tangible shareholders' equity         \$ 150,113         \$ 15,013         \$ 12,102         \$ 13,02           Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity         (73,869)         (73,861)         (75,602)         85,8           Goodwill         (73,869)         (73,861)         (75,602)         85,8           Intangible assets (excluding mortgage servicing rights)         (73,869)         (73,861)         (75,602)         85,8           Intangible common shareholders' equity to period end tangible shareholders' equity         \$ 133,818         \$ 10,903         \$ 121,1         \$ 121,1           Reconciliation of period end shareholders' equity to period end tangible shareholders' equity         \$ 23,876         \$ 23,248         \$ 230,495         \$ 233,1           Goodwill         (73,869)         (73,861)         (75,002)         85,8           Intangible assets	,548 \$ 117,397	\$ 121,548	\$ 126,012	\$ 136,054	\$ 133,550	Tangible common shareholders' equity
Goodwill Intangible assets (excluding mortgage servicing rights)         (73,92) (75,584 (82,484) (86,60)         (80,00)         (10,211) (10,629)         (10,212) (10,629)         (10,212) (10,629)         (33,25) (10,629)         (33,21) (32,24)         (33,25) (32						Reconciliation of average shareholders' equity to average tangible shareholders' equity
Godwill Intangible assets (excluding mortgage servicing rights)         (73,92) (75,584 (82,48) (86,60)         (80,00)         (10,211) (10,629)         (10,212) (10,629)         (10,212) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (33,22) (10,629)         (32,23) (10,629)         (32,24) (10,629)         (32,24) (10,629)         (32,24) (10,629)         (32,24) (10,629)         (32,24) (10,629)         (32,24) (10,629)         (32,24) (10,629)	.461 \$ 229.910	\$ 233,461	\$ 233.978	\$ 235,525	\$ 230,769	Shareholders' equity
Related deferred tax liabilities   3,035   3,121   3,214   3,35   3,105   3,	,	(86,099)	,	,	,	
Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity   Common shareho	,216) (11,906)	(11,216)	(10,629)	(10,211)	(9,769)	Intangible assets (excluding mortgage servicing rights)
Common shareholders' equity to period end tangible common shareholders' equity	,395 3,497	3,395	3,214	3,121	3,035	Related deferred tax liabilities
Common shareholders' equity         \$ 214,314         \$ 211,686         \$ 212,391         \$ 215,000           Goodwill         (73,869)         (73,861)         (75,602)         (85,81)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,402)           Related deferred tax liabilities         2,933         3,036         3,123         3,22           Tangible common shareholders' equity         \$ 133,818         \$ 130,938         \$ 129,510         \$ 121,71           Reconciliation of period end shareholders' equity to period end tangible shareholders' equity         \$ 230,876         \$ 228,248         \$ 230,495         \$ 233,100           Goodwill         (73,869)         (73,861)         (75,602)         (85,810)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,702)           Related deferred tax liabilities         2,933         3,303         3,123         3,33           Tangible shareholders' equity         \$ 150,380         \$ 147,500         \$ 147,612         \$ 139,73           Reconciliation of period end assets to period end tangible assets         \$ 2,274,532         \$ 2,264,909         \$ 2,396,60         \$ 2,368,73	,541 \$ 135,148	\$ 139,541	\$ 144,079	\$ 152,851	\$ 150,113	Tangible shareholders' equity
Goodwill         (73,86)         (73,86)         (73,60)         (85,8)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,02)         (10,02)           Related deferred tax liabilities         2,933         3,036         3,123         3,23           Tangible common shareholders' equity         \$133,818         \$130,938         \$129,510         \$121,72           Shareholders' equity         \$230,876         \$232,828         \$230,495         \$233,1           Goodwill         (73,869)         (73,861)         (75,602)         88,8           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,7           Related deferred tax liabilities         2,933         3,036         3,123         3,2           Tangible shareholders' equity         \$150,380         \$147,500         \$147,614         \$139,7           Reconciliation of period end assets to period end tangible assets         \$2,274,532         \$2,264,909         \$2,339,600         \$2,388,3           Goodwill         (73,869)         (73,861)         (75,602)         85,8           Intangible assets (excluding mortgage servicing rights)         (73,869)         (73,861)         \$2,062,99 </th <th></th> <th></th> <th></th> <th></th> <th>ıity</th> <th>Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity tangible common shareholders' equit</th>					ıity	Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity tangible common shareholders' equit
Intangible assets (excluding mortgage servicing rights)   Related deferred tax liabilities   2,933   3,036   3,123   3,24     Tangible common shareholders' equity   Tangible sasets (excluding mortgage servicing rights)   Tangible sasets (excluding mortgage servicing rights)   Tangible shareholders' equity   Tangible sh	,181 \$ 211,859	\$ 215,181	\$ 212,391	\$ 211,686	\$ 214,314	Common shareholders' equity
Related deferred tax liabilities         2,933         3,036         3,123         3,24           Tangible common shareholders' equity         \$ 133,818         \$ 130,938         \$ 120,510         \$ 121,32           Reconciliation of period end shareholders' equity to period end tangible shareholders' equity           Shareholders' equity         \$ 230,876         \$ 228,248         \$ 230,495         \$ 233,1           Goodwill         (73,869)         (73,861)         (75,602)         (85,86)           Intangible assets (excluding mortgage servicing rights)         9,560         (9,923)         3,036         3,123         3,23           Tangible shareholders' equity         \$ 150,380         \$ 147,601         \$ 130,301		(85,801)			( - , ,	
Tangible common shareholders' equity         \$ 133,818         \$ 130,938         \$ 129,510         \$ 121,73           Reconciliation of period end shareholders' equity           Shareholders' equity           Shareholders' equity         \$ 230,876         \$ 228,248         \$ 230,495         \$ 233,1           Goodwill         (73,869)         (73,861)         (75,602)         (85,8           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,7           Related deferred tax liabilities         2,933         3,036         3,123         3,2           Tangible shareholders' equity         \$ 150,380         \$ 147,500         \$ 147,614         \$ 139,7           Reconciliation of period end assets to period end tangible assets           Assets         \$ 2,274,532         \$ 2,264,909         \$ 2,339,600         \$ 2,368,800           Goodwill         (73,869)         (73,861)         (75,602)         (85,800)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,402)           Related deferred tax liabilities         2,933         3,036         3,123         3,23		(10,796)			( ) /	
Reconciliation of period end shareholders' equity to period end tangible shareholders' equity   Shareholders' equity   \$230,876   \$228,248   \$230,495   \$233,100   \$230,405   \$233,100   \$230,405   \$233,100   \$230,405   \$233,100		3,215				
Shareholders' equity         \$ 230,876         \$ 228,248         \$ 230,495         \$ 231,495         \$ 230,495         \$ 231,495         \$ 231,495         \$ 231,495         \$ 231,495         \$ 230,495         \$ 233,495         \$ 230,495         \$ 230,495         \$ 28,248         \$ 230,495         \$ 28,248         \$ 230,495         \$ 28,248         \$ 230,495         \$ 28,248         \$ 230,495         \$ 28,248         \$ 230,495         \$ 28,248         \$ 230,495         \$ 28,248         \$ 230,495         \$ 28,248         \$ 230,495	,799 \$ 117,402	\$ 121,799	\$ 129,510	\$ 130,938	\$ 133,818	Tangible common shareholders' equity
Goodwill         (73,86)         (73,86)         (75,602)         (85,8)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,7           Related deferred tax liabilities         2,933         3,036         3,123         3,2           Tangible shareholders' equity         \$ 150,380         \$ 147,500         \$ 147,614         \$ 139,7           Reconciliation of period end assets to period end tangible assets           Assets         \$ 2,274,532         \$ 2,264,909         \$ 2,339,600         \$ 2,368,600           Goodwill         (73,869)         (73,861)         (75,602)         (85,800)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,23)         (10,402)         (10,402)           Related deferred tax liabilities         2,933         3,036         3,123         3,23						Reconciliation of period end shareholders' equity to period end tangible shareholders' equity
Goodwill         (73,86)         (73,86)         (75,602)         (85,8)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,7           Related deferred tax liabilities         2,933         3,036         3,123         3,2           Tangible shareholders' equity         \$ 150,380         \$ 147,500         \$ 147,614         \$ 139,7           Reconciliation of period end assets to period end tangible assets           Assets         \$ 2,274,532         \$ 2,264,909         \$ 2,339,600         \$ 2,368,600           Goodwill         (73,869)         (73,861)         (75,602)         (85,800)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,23)         (10,402)         (10,402)           Related deferred tax liabilities         2,933         3,036         3,123         3,23	.174 \$ 229.823	\$ 233,174	\$ 230,495	\$ 228,248	\$ 230,876	Shareholders' equity
Related deferred tax liabilities         2,933         3,036         3,123         3,24           Tangible shareholders' equity         \$ 150,380         \$ 147,600         \$ 139,70           Reconciliation of period end assets to period end tangible assets           Assets         \$2,274,532         \$2,264,909         \$2,339,660         \$2,368,300           Goodwill         (73,869)         (73,861)         (75,602)         (85,800)           Intangible assets (excluding mortgage servicing rights)         (9,950)         (9,923)         (10,402)         (10,702)           Related deferred tax liabilities         2,933         3,036         3,123         3,22		(85,801)			(73,869)	
Tangible shareholders' equity         \$ 150,380         \$ 147,500         \$ 147,614         \$ 139,70           Reconciliation of period end assets to period end tangible assets           Assets         \$2,274,532         \$2,264,909         \$2,339,600         \$2,368,600           Goodwill         (73,869)         (73,861)         (75,602)         (85,800)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,702)           Related deferred tax liabilities         2,933         3,036         3,123         3,236		(10,796)				
Reconciliation of period end assets to period end tangible assets         \$2,274,532         \$2,264,909         \$2,339,600         \$2,368,600           Goodwill         (73,869)         (73,861)         (75,602)         (85,800)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,702)           Related deferred tax liabilities         2,933         3,036         3,123         3,236	,215 3,396	3,215	3,123	3,036	2,933	Related deferred tax liabilities
Assets         \$2,274,532         \$2,264,909         \$2,339,660         \$2,386,260           Goodwill         (73,869)         (73,861)         (75,602)         (85,800)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,402)           Related deferred tax liabilities         2,933         3,036         3,123         3,23	,792 \$ 135,366	\$ 139,792	\$ 147,614	\$ 147,500	\$ 150,380	Tangible shareholders' equity
Goodwill         (73,869)         (73,861)         (75,602)         (85,81)           Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,702)           Related deferred tax liabilities         2,933         3,036         3,123         3,23						Reconciliation of period end assets to period end tangible assets
Intangible assets (excluding mortgage servicing rights)         (9,560)         (9,923)         (10,402)         (10,702)           Related deferred tax liabilities         2,933         3,036         3,123         3,23	,384 \$ 2,344,634	\$ 2,368,384	\$ 2,339,660	\$2,264,909	\$2,274,532	Assets
Related deferred tax liabilities 2,933 3,036 3,123 3,2		(85,801)				
		(10,796)				
m nt .	,215 3,396	3,215	3,123	3,036	2,933	Related deferred tax liabilities
langible assets         \$2,194,036         \$2,184,161         \$2,256,779         \$2,275,0	,002 \$ 2,250,177	\$ 2,275,002	\$ 2,256,779	\$2,184,161	\$2,194,036	Tangible assets

Certain prior period amounts have been reclassified to conform to current period presentation.

# Appendix: Selected Slides from the First Quarter 2011 Earnings Release Presentation

This information is preliminary and based on company data available at the time of the presentation.

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## **Key Takeaways from 1Q11 Results**

# Franchise Growth

- · Key hires in Capital Markets and Corporate & Investment Banking
- · Consumer banking transformation on schedule
- · Increasing financial advisors and small business bankers

## Credit Quality

- Net losses improved \$755M from 4Q10 to lowest level since 2Q08
- Consumer 30+ performing delinquencies, excluding FHA, improved 12% from 4Q10
- Nonperforming loans, leases and foreclosed properties improved 3% from 4Q10
- · Loan loss reserves remain strong, covering current period annualized losses 1.6 times

# Capital & Liquidity

- Tangible Common Equity of \$133.8B, or \$13.21 per share
- Tier 1 Common Equity ratio up slightly to 8.64%
- Global excess liquidity grew to \$386B
- Long-term debt levels were reduced \$14.0B

## Customer Demand

- · Core commercial loans increased slightly
- Deposit balances grew to \$1.02T
- Consumer spending up 6% over last year
- Long-term AUM flows of client assets into wealth management of \$14.1B

# Simplification Progress

- Sale of Balboa on target
- · Reduced capital markets legacy assets by 13% in the quarter
- · Reduced mortgage exposure to monolines with key settlement

# **Balance Sheet Highlights**

(\$ in billions except per share amounts)	Mar	ch 31, 2011	П	Mar	ch 31, 2010		crease ecrease)	
Total assets	\$	2,274.5		\$	2,344.6		\$ (70.1)	
Total risk-weighted assets		1,433.4			1,519.7		(86.3)	
Total deposits		1,020.2			976.1		44.1	
Long-term debt		434.4			511.7		(77.3)	
Tangible common shareholders' equity 1		133.8			117.4		16.4	
Tier 1 common equity		123.9			115.5		8.4	
Global excess liquidity sources		386			269		117	
Tier 1 common equity ratio		8.64	%		7.60	%	104	bps
Tangible book value per share <sup>1</sup>	\$	13.21		\$	11.70		\$ 1.51	
Asset Quality								
Allowance for loan and lease losses	\$	39.8		\$	46.8		\$ (7.0)	
as a % of loans and leases 2		4.29	%		4.82	%	(53)	bps
coverage for annualized net losses		1.63	х		1.07	х	0.56	х
Nonperforming loans, leases								
and foreclosed properties	\$	31.6		\$	35.9		\$ (4.3)	

<sup>&</sup>lt;sup>1</sup> Represents non-GAAP financial measure <sup>2</sup> Excluded FVO loans

## **Business Segment Highlights**

### Deposits

- Net income of \$355M in 1Q11 improved from a loss of \$190M in 4Q10 due to higher litigation costs in the prior quarter
- · Solid deposit growth with disciplined pricing
  - Rates paid on deposits improved 4 bps down to 32 bps
- Improvement in account closures and new accounts reflect continued focus on quality relationships and retention
- Early test market results are very positive in our consumer banking transformation
  - Launched Customer Solutions in test markets allowing sales efforts to focus on the value of relationships with retail customers
  - Platinum Privileges<sup>TM</sup> was rolled out in test markets focused on our Preferred Customer segment

#### **Global Card Services**

- Net income of \$1.7B increased 15% over 4Q10 as credit improvements more than offset lower net interest income from continued loan balance declines and lower yields as well as seasonal decline in retail volume.
- Total retail volume of debit and credit transactions was down seasonally from 4Q10, but increased 6% from 1Q10
- U.S. credit card net losses improved for the 6th consecutive quarter as delinquencies near all-time lows
- · Payment rate on U.S. credit card improved for the 7th straight quarter
- New U.S. credit card accounts continue to grow and are up 26% from 4Q10

## **Business Segment Highlights (cont'd)**

#### Global Wealth & Investment Management

- Net income of \$531M improved \$216M from 4Q10 driven by a record quarter in fee income, higher net interest income and lower credit costs offset somewhat by higher advisor compensation expenses
- Client balances grew by \$45B driven by market and long-term AUM flows of \$14B
- Experienced the 7<sup>th</sup> consecutive quarter of increasing client-facing associates driven by 184 new Financial Advisors

## **Global Commercial Banking**

- · Net income of \$923M was down \$127M from 4Q10 driven by lower credit reserve reductions
- Continue to see moderate deposit growth across most commercial segments as customers remain liquid
- Loan pipeline is robust in upper-end middle market and real estate, and soft but promising growth across other segments
  - Average commercial and industrial loans grew 2% from 4Q10
- Middle market revolver utilization rates improved to 35%
- Asset quality solidly improved

## **Business Segment Highlights (cont'd)**

## **Global Banking & Markets**

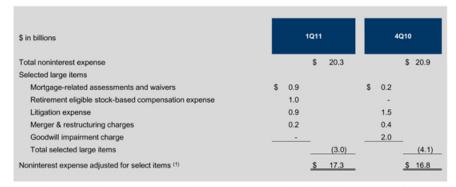
- Net income of \$2.1B improved \$1.4B from 4Q10 on higher sales and trading results as well as strong investment banking fees and corporate banking revenue somewhat offset by continued investment in the franchise
- Sales and trading was up significantly from 4Q10 but below the record quarter of 1Q10
  - Results include DVA losses of \$357M in 1Q11 compared to gains of \$31M in 4Q10 and gains of \$169M in 1Q10
- Strong investment banking fees were in line with 4Q10 and up 24% compared to 1Q10
  - Significant deals in Asia and Emerging Markets helped diversify revenue outside the U.S.
- · Investment banking pipeline looks strong and ahead of last year at this time
- Legacy capital markets assets were reduced 13% from 4Q10, generally at levels at or above their valuations
- Increase in corporate loan balances, primarily non-U.S., reflecting growth in international trade finance and core loans

## **Business Segment Highlights (cont'd)**

#### Consumer Real Estate Services (previously Home Loans & Insurance)

- A net loss of \$2.4B improved from a loss of \$5.0B in 4Q10, but legacy costs continue to impact results and originations have slowed
- 1Q11 includes roughly \$3.0B in costs for representations and warranties, litigation, and mortgagerelated assessments and waivers
- This quarter, for the first time, we have segregated the results of our Legacy Asset Servicing unit from the rest of our Home Loans & Insurance operations
  - Legacy Asset Servicing recorded a loss of \$2.5B while Home Loans & Insurance reported a small profit
- · We continue to make solid progress in addressing legacy issues
  - Comprehensive action plan reached and identified in a consent order outlining remediation measures on foreclosure process
  - Restarted foreclosures in 4Q10 with the progress mostly in non-judicial states
  - Announced agreement with monoline insurer, Assured Guaranty, fully addressing their outstanding and potential repurchase claims representing original collateral exposure of \$35.8B and principal at-risk of \$10.9B

## **Focus on Costs**



- 1Q11 vs. 4Q10 expense, adjusted for large items, reflects slightly higher costs for increased revenue in our capital markets and wealth management businesses
- · Launching company-wide efficiency initiative
  - Goal is to increase earnings by reducing expenses, increasing revenue, enhancing risk control and making changes to allow us to better execute and serve customers while delivering more value for shareholders
  - Tangible results on expense levels expected to benefit financial performance in second half of 2012

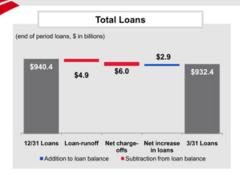
Represents non-GAAP financial measure

# Significant Items in 1Q11

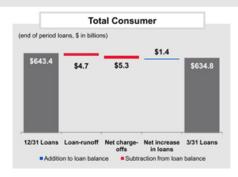
Significant items in 1Q11 earnings include (\$ in billions, except EPS)	Pr	e-tax	 roximate Impact <sup>1</sup>
Revenue			
Representations and warranties provision	\$	(1.0)	\$ (0.06)
Negative fair value adjustment on structured liabilities		(0.6)	(0.04)
Equity investment gains		1.1	0.07
Debt securities gains		0.5	0.03
Trading DVA loss		(0.4)	(0.02)
Expense			
Litigation expense		(0.9)	(0.06)
Mortgage-related assessments and waivers		(0.9)	(0.06)
Retirement eligible stock-based compensation expense		(1.0)	(0.06)
Merger and restructuring charges		(0.2)	(0.01)
Provision			
Loan loss reserve reduction		2.2	0.14

<sup>1</sup> Reflects estimated diluted EPS impact

## 1Q11 Loan Activity 1



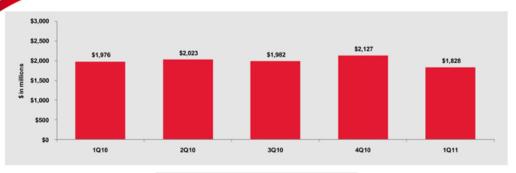






Loan run-off excludes the impact of net charge-offs as total net charge-offs are shown as a separate column.

## **Card Revenue**



#### Commentary vs. 4Q10

- · Card revenue decreased \$299M primarily as a result of seasonally lower retail volume
  - Retail spending volume (debit and credit) decreased 6% from 4Q10, but is up 6% from 1Q10
- · Continue to see signals of increasing consumer confidence and improving economy
  - Unemployment rate declined to less than 9%
  - In U.S. card, retail spend per average active account has increased 13% from 1Q10
  - In U.S. card, payment rate, or the rate at which customers are paying off balances, improved for the seventh straight quarter
- · Focus remains on growth with lower risk customers and continued expansion of existing customer relationships
- · New U.S. consumer card accounts opened in the quarter were up 26% from 4Q10

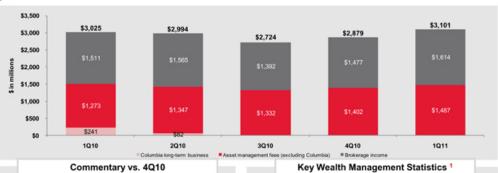
## **Consumer Real Estate Services**

Consumer Real Estate Services (previously Home Loans & Insurance) originates first- and second-lien mortgage loans. The first-lien mortgage loans are generally sold into the secondary mortgage market or to Corporate Investments in All Other while retaining servicing and the customer relationship. Second-lien mortgages are retained on Consumer Real Estate Services' balance sheet. Consumer Real Estate Services mortgage loans, including those it owns, loans owned by other segments and loans owned by outside investors. Consumer Real Estate Services receives fees from other segments for servicing their loans. The financial results of the on-balance sheet loans are reported in the segment that owns the loan. Consumer Real Estate Services also provides insurance services. The components of Consumer Real Estate Services are:

- Home Loans & Insurance includes the ongoing loan production activities, servicing activities related to current loans, insurance operations and the Consumer Real Estate Services home equity portfolio not selected for inclusion in the Legacy Asset Servicing portfolio. Its results represent the ongoing activities of Consumer Real Estate Services.
- Legacy Asset Servicing is responsible for servicing delinquent loans and managing the runoff and exposures related
  to selected residential mortgage, home equity and discontinued loan portfolios, including owned loans and loans
  serviced for others (Legacy Asset Servicing portfolio). Its results represent the net cost of legacy exposures that is
  included in the results of Consumer Real Estate Services, including representations and warranties provision, litigation
  costs, financial results of the Consumer Real Estate Services home equity portfolio selected as part of the Legacy
  Asset Servicing portfolio and the financial results of the Legacy Asset Servicing portfolio serviced for others, including
  fees from other segments.
- Other includes the results related to MSRs, including risk management. It includes the change in MSR value, net of hedge results, together with any related assets or liabilities. These amounts are not allocated between Home Loans & Insurance and Legacy Asset Servicing since the MSR is managed as a single asset.

Note: Home Loans & Insurance and Legacy Asset Servicing provide services to each other and receive fees for such services.

## **Investment and Brokerage Revenue**



Commentary vs. 4Q10

Investment and brokerage revenue increased by \$222M due to higher asset management fees and brokerage

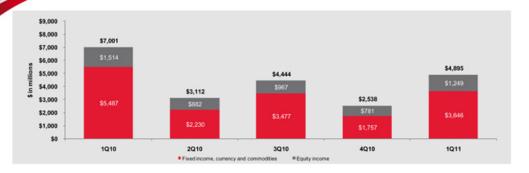
- Asset management fees increased \$85M, reflecting a strong market and positive long-term AUM flows
  - Revenue from inflows into higher valued products more than offset outflows in lower valued products such as custody and money market funds
- Brokerage fees increased \$137M due to increased transactional activity

1Q11	4010
IQII	40210

	1Q11	4Q10	1Q10
Financial Advisors	15,695	15,511	15,178
Client Facing Professionals	20,273	20,069	19,573
Assets under management (\$ in B) <sup>2</sup>	\$ 664.7	\$ 630.8	\$ 721.4
Total client balances (\$ in B) 2	\$2,277.0	\$2,229.8	\$2,283.5
Memill Lynch: Active accounts (in millions)	3.33	3.31	3.14
Memill Lynch: Net new \$250K+ households	5,833	8,052	7,285

Includes Merrill Edge®
2 1Q10 includes \$98B in both assets under management (AUM) and total client balances of Columbia Management long-term asset management business through the date of sale on May 1, 2010

## **Sales and Trading Revenue**



#### Commentary vs. 4Q10

- Sales and trading revenue increased \$2.4B from 4Q10 as intra-quarter volatility increased investor demand and positive market and event-specific news resulted in a more favorable trading environment
  - Compared to record results in 1Q10, results were down 30%
- · FICC revenue of \$3.6B increased \$1.9B compared to 4Q10 due to increased client activity
- Equity revenue of \$1.2B increased \$468M from 4Q10 primarily due to improved positioning and client activity in the
  equity derivatives business and higher commission revenue in the cash business
- Proprietary trading revenue was down 54% vs. 1Q10 as a result of downsizing the business, consistent with new regulatory guidelines
- · Results for 1Q11 include DVA losses of \$357M

## **Investment Banking Fees**



#### Commentary vs. 4Q10

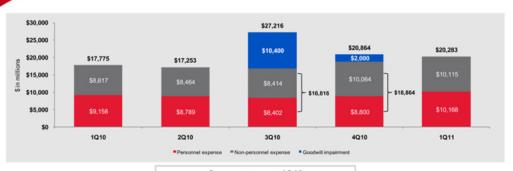
- Investment banking fees remained strong and BAML maintained a #2 ranking globally. Global market share of 7.9% reflects a 1.6% improvement over the quarter and was the largest increase among the top 15 banks <sup>2</sup>
- Strong performance outside the US as demonstrated by the Strong performance outside the US as demonstrated by the execution of several large transactions, including: the largest Japanese equity deal of 2011, on which BAML was the only non-Japanese book manager, and Joint Global Coordinator and Joint Bookrunner on the largest ECM deal in Russia since May 2007
- Continued leadership and strength globally in Leveraged Finance with lead involvement on several significant transactions

## BAML 1Q11 Product Ranking Highlights 1,2

2	0
-	2
1	1
2	2
2	2
2	2
2	4
3	2
3	2
	3

BAML = Bank of America Merrill Lynch.
 Source: Dealogic data as of April 4, 2011; includes self-led transactions.

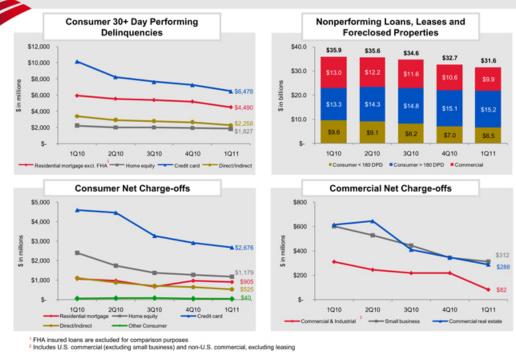
## **Noninterest Expense Levels**



Commentary vs. 4Q10

- Excluding the goodwill impairment charge in 4Q10, 1Q11 expense increased \$1.4B, or 8%, from 4Q10
  - Personnel costs increased \$1.4B primarily as a result of \$1.0B retirement eligible stock-based compensation expense and compensation costs linked to increased revenue in sales and trading and investment and brokerage fees
  - Non-personnel expenses were flat as costs outside of mortgage and litigation were managed down
    - · Litigation costs of \$940M in 1Q11 were lower than 4Q10 of \$1.5B
    - Costs associated with mortgage-related assessments and waivers were \$874M, including \$548M for compensatory fees resulting from foreclosure delays compared to \$230M in 4Q10, with the remainder being out-of-pocket costs that we do not expect to recover.

## **Credit Trends Are Positive**



# **Credit Highlights**

(\$ in millions)		<b>Net Charge-offs</b>		Allowance for Credit Losses				
	1Q11	4Q10	Inc/ (Dec)	1Q11	4Q10	Inc/ (Dec)		
Residential mortgage	\$ 905	\$ 970	\$ (65)	\$ 5,369	\$ 5,082	\$ 287		
Home equity	1,179	1,271	(92)	12,857	12,887	(30)		
Discontinued real estate	20	11	9	1,871	1,283	588		
U.S. credit card	2,274	2,572	(298)	9,100	10,876	(1,776)		
Non-U.S. credit card	402	339	63	2,069	2,045	24		
Direct / Indirect consumer	525	641	(116)	1,939	2,381	(442)		
Other consumer	40	50	(10)	163	161	2		
Total consumer	5,345	5,854	(509)	33,368	34,715	(1,347)		
J.S. Commercial (excl small business)	(21)	210	(231)	1,893	2,062	(169)		
J.S. small business commercial	312	344	(32)	1,263	1,514	(251)		
Commercial real estate	288	347	(59)	2,904	3,137	(233)		
Commercial leasing financing	1	20	(19)	124	126	(2)		
Non-U.S. commercial	103	8	95	291	331	(40)		
Total commercial	683	929	(246)	6,475	7,170	(695)		
Total loans and leases	\$ 6,028	\$ 6,783	\$ (755)	39,843	41,885	(2,042)		
Reserve for unfunded lending commitments				961	1,188	(227)		
Allowance for credit losses				\$ 40,804	\$ 43,073	\$ (2,269)		

#### Commentary vs. 4Q10

- Net charge-offs declined \$755M to \$6.0B in 1Q11 and the net charge-off ratio declined 26 bps to 2.61%
  - Charge-offs declined across most products with the greatest decline in U.S. credit card
- Total provision expense was \$3.8B (\$6.0B charge-offs and reserve release of \$2.2B)
- \$39.8B allowance for loan and lease losses provides coverage for 4.29% of loans compared to \$41.9B and 4.47% coverage in 4Q10
  - Allowance now covers 1.63 times current period annualized net charge-offs compared to 1.56 times in 4Q10 (excluding purchased credit-impaired allowance: 1.31 times in 1Q11 vs. 1.32 times in 4Q10)

## **Consumer Purchased Credit-Impaired Loans**

\$ in billions	lm	1Q11 pairment	3/31/2011 Illowance
Home equity	\$	0.5	\$ 5.0
Residential mortgage		0.2	1.1
Discontinued real estate		0.8	 1.8
Total Legacy Countrywide		1.5	7.9
Merrill Lynch consumer		0.1	 0.1
Total purchased credit-impaired	\$	1.6	\$ 8.0
Total carrying value, net of allowance			\$ 27.7
Legal claim as of March 31, 2011			\$ 41.7
Carrying value as % of legal claim			66%

## Commentary

- 1Q11 included \$1.6B impairment driven primarily by deterioration in home prices resulting in a revised home price outlook
  - Given recent observed declines in both home price data and industry expectations, we revised our forecast for home prices downward, reflecting further declines in prices over 2011 and slower appreciation versus previous expectations in 2012-2015
- Including the \$8.0B allowance, the portfolio is now carried at 66% of legal claim

# 1Q11 Results by Business Segment

(\$ in millions)	Total Corporation	Deposits	Global Card Services	Consumer Real Estate Services	Global Commercial Banking	Global Banking & Markets	Global Wealth & Investment Management	All Other
Net interest income (FTE)	\$12,397	\$2,205	\$3,743	\$904	\$1,846	\$2,038	\$1,569	\$92
Card income	1,828	1	1,728	1	60	19	19	
Service charges	2,032	923		5	606	475	23	
Investment and brokerage services	3,101	44			9	677	2,377	(6
Investment banking income (loss)	1,578				8	1,511	94	(35
Equity investment income	1,475		6	1	6	41	12	1,409
Trading account profits (losses)	2,722				(3)	2,620	44	61
Mortgage banking income (loss)	630			694		13	9	(86
nsurance income (loss)	613	2	69	499			81	(38
Gains on sales of debt securities	546			6		72		468
All other income (loss)	173	14	25	72	116	421	262	(737
Total noninterest income	14,698	984	1,828	1,278	802	5,849	2,921	1,036
Total revenue, net of interest expense (FTE)	27,095	3,189	5,571	2,182	2,648	7,887	4,490	1,128
Total noninterest expense	20,283	2,592	1,887	4,884	1,106	4,726	3,600	1,488
Pre-tax, pre-provision earnings (loss)	6,812	597	3,684	(2,702)	1,542	3,161	890	(360
Provision for credit losses	3,814	33	964	1,098	76	(202)	46	1,799
Income (loss) before income taxes	2,998	564	2,720	(3,800)	1,466	3,363	844	(2,159
Income tax expense (benefit) FTE	949	209	1,008	(1,408)	543	1,231	313	(947
Net income (loss)	\$2,049	\$355	\$1,712	\$(2,392)	\$923	\$2,132	\$531	\$(1,212

## **Impact of FHA-Insured Loans on Delinquencies**

(\$ in millions)	1Q10	2Q10	3Q10		4Q10	1Q11
FHA-insured 30+ Day Performing Delinquencies	\$ 14,917	\$ 16,988	\$ 18,178	s	19,069	\$ 22,891
Change from prior period	2,676	2,071	1,190		891	3,822
30+ Day Performing Delinquency Amounts						
Total consumer as reported	36,799	35,860	36,167		36,254	38,072
Total consumer excluding FHA <sup>1</sup>	21,882	18,872	17,989		17,185	15,181
Residential mortgages as reported	20,858	22,536	23,573		24,267	27,381
Residential mortgages excluding FHA <sup>1</sup>	5,941	5,548	5,395		5,198	4,490
30+ Day Performing Delinquency Ratios						
Total consumer as reported	5.57%	5.52%	5.70%		5.63%	6.00%
Total consumer excluding FHA <sup>1</sup>	3.64%	3.22%	3.21%		3.10%	2.83%
Residential mortgages as reported	8.51%	9.18%	9.69%		9.41%	10.45%
Residential mortgages excluding FHA 1	2.81%	2.68%	2.77%		2.69%	2.39%

#### Commentary vs. 4Q10

- We continue to repurchase delinquent FHA-insured loans which masks the continued improvement in our 30+ day performing delinquency trends
  - Total consumer 30+ day performing delinquency excluding FHA improved for the 8<sup>th</sup> consecutive quarter, lower by \$2.0B driven by declines in U.S. Credit Card of \$820M and Residential Mortgage excluding FHA of \$708M

<sup>&</sup>lt;sup>1</sup>Excludes purchased credit-impaired loans

# **Consumer Asset Quality Key Indicators**

(\$ in millions)		Residenti	al Mortgage			Home	Equity		Discontinued Real Estate							
1011			Q10	1	Q11	4	Q10	1	IQ11	4	Q10					
	As Reported	Excluding Countrywide Purchased Credit- Impaired and FHA Insured Portfolios	As Reported	Excluding Countrywide Purchased Credit- Impaired and FHA Insured Portfolios	As Reported	Excluding Countrywide Purchased Credit- Impaired	As Reported	Excluding Countrywide Purchased Credit- Impaired	As Reported	Excluding Countrywide Purchased Credit- Impaired	As Reported	Excluding Countrywide Purchased Credit- Impaired				
Loans end of period Loans average	\$ 261,934 262,049	\$ 187,895 191,309	\$ 257,973 254,051	\$ 193,435 196,693	\$ 133,629 136,089	\$ 121,160 123,589	\$ 137,981 139,772	\$ 125,391 127,116	\$ 12,694 12,899	,	\$ 13,108 13,297	\$ 1,456 1,508				
Net charge-offs % of average loans	\$ 905 1.409				\$ 1,179 3.519				\$ 20 0.61			\$ 11 3.10%				
Allowance for loan losses % of Loans	\$ 5,369 2.05%				\$ 12,857 9.629				\$ 1,871 14.74							
Average refreshed (C)LTV	1	82		81		86		85		80		81				
90%+ refreshed (C)LTV 1		331		33%		44%		41%		289		29%				
Average refreshed FICO		718		719		723		723		637		639				
% below 620 FICO		149	6	14%		13%		12%		469		46%				

Loan-to-value (LTV) calculations apply to the residential mortgage and discontinued real estate portfolio. Combined loan-to-value (CLTV) calculations apply to the home equity portfolio

# **Consumer Asset Quality Key Indicators (cont'd)**

	Credi	t Ca	ard	Oth	er	1	Total Consumer						
	1Q11		4Q10	1Q11		4Q10		1Q11		4Q10			
Loans end of period Loans average	\$ 134,342 137,574	\$	141,250 140,130	\$ 92,198 92,850	\$	93,138 94,345	\$	634,797 641,461	\$	643,450 641,595			
Net charge-offs % of average loans	\$ 2,676 7.89%	\$	2,911 8.24%	\$ 565 2.47%	\$	691 2.91%	\$	5,345 3.38%	\$	5,854 3.62%			
Allowance for loan losses % of Loans	\$ 11,169 8.31%	\$	12,921 9.15%	\$ 2,102 2.28%	\$	2,542 2.73%	\$	33,368 5.26%	\$	34,715 5.40%			

#### Commentary vs. 4Q10

- The average refreshed FICO for the U.S. Credit Card portfolio was 707 at 1Q11 compared to 706 at 4Q10
- The percentage below 620 was 12% at both 1Q11 and 4Q10
- The 1Q11 credit card loss rate of 7.89% is down 35bps from 8.24% in 4Q10

<sup>&</sup>lt;sup>1</sup> Other primarily consists of the consumer lending and dealer financial services portfolios

# Commercial Asset Quality Key Indicators 1

(\$ in millions)	Commercial and Industrial 3					Comm Real I		Small Business					Comm Lease F		Total Commercial				
		1Q11		4Q10		1Q11		4Q10		1Q11		4Q10		1Q11	4Q10		1Q11		4Q10
Loans end of period	\$	211,064	\$	207,615	\$	47,008	\$	49,393	\$	14,306	\$	14,719	\$	21,563	\$ 21,942	\$	293,941	\$	293,66
Loans average	\$	209,339	S	207,551	\$	48,286	\$	51,538	\$	14,542	\$	14,939	\$	21,634	\$ 21,363	\$	293,801	\$	295,39
Net Charge-offs	\$	82	\$	218	\$	288	\$	347	\$	312	\$	344	\$	1	\$ 20	\$	683	\$	92
% of average loans		0.16%		0.42%		2.42%		2.67%		8.68%		9.13%		0.02%	0.38%		0.94%		1.259
90+ DPD Performing <sup>3</sup>	\$	130	\$	242	s	168	\$	47	s	302	\$	325	\$	16	\$ 18	\$	616	\$	63
% of loans 3		0.06%		0.12%		0.36%		0.10%		2.11%		2.21%		0.07%	0.08%		0.21%		0.22
Nonperforming loans 3	\$	3,211	\$	3,686	s	5,695	\$	5,829	\$	172	\$	204	\$	53	\$ 117	\$	9,131	\$	9,83
% of loans 3		1.52%		1.78%		12.11%		11.80%		1.20%		1.39%		0.25%	0.53%		3.11%		3.35
Allowance for loan losses	\$	2,184	\$	2,393	\$	2,904	\$	3,137	\$	1,263	\$	1,514	\$	124	\$ 126	s	6,475	\$	7,17
% of loans		1.03%		1.15%		6.18%		6.35%		8.83%		10.28%		0.57%	0.57%		2.20%		2.449
Reservable criticized utilized																			
exposure 1, 3	\$	17,455	\$	19,238	\$	19,186	\$	20,518	\$	1,637	\$	1,677	\$	1,157	\$ 1,188	\$	39,435	\$	42,62

<sup>Excludes derivatives, foreclosed property, assets held for sale, debt securities and FVO loans Includes U.S. commercial, excluding small business, and non-U.S. commercial Excludes the Merrill Lynch purchased credit-impaired loan portfolio</sup> 

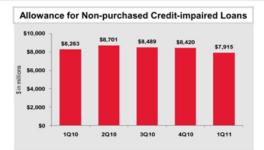
## **Focus on Home Equity Loans**

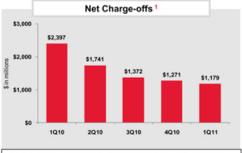




- 90% of portfolio are stand-alone originations versus piggy back loans
- \$12.5B legacy Countrywide purchased credit-impaired (PCI) loan portfolio
- For the non-PCI portfolio:
  - \$25.4B are in first-lien position; \$95.7B are second-lien positions
    - Of second-liens, ~40% or \$38.5B have CLTV greater than

      - Does not mean 100% severity in the event of default
         Assuming proceeds of 85% of the collateral value, we estimate collateral value of \$9.7B available for second liens
      - Additionally, on 93% of second liens with CLTVs greater than 100%, the customer is current
- Allowance on the non-PCI home equity portfolio is \$7.9B





Net charge-offs include \$643M in 1Q10 and \$128M in 2Q10 on collateral dependent modified loans

Charge-offs do not include Countrywide purchased credit-impaired portfolio as those losses were considered in establishing the nonaccretable difference in the original purchase accounting

## **Run-off Loan Portfolios**

(\$ in billions)	Loan balances (end of period)									
	 rch 31, 2011		mber 31, 010		rease rease)	1Q11 Revenue les net charge-of				
Residential mortgage	\$ 12.1	\$	12.4	\$	(0.3)	\$	(0.3)			
Home equity	35.3		36.7		(1.4)		(0.7)			
Discontinued real estate	12.7		13.1		(0.4)		(0.7)			
Direct/Indirect consumer	32.0		35.4		(3.4)		(0.1)			
Other consumer	 1.4		1.4				-			
Total consumer	93.5		99.0		(5.5)		(1.8)			
Total commercial	7.3		7.6		(0.3)		(0.1)			
Total run-off loans	\$ 100.8	\$	106.6	\$	(5.8)	\$	(1.9)			

### 1Q11 Run-off Portfolio Highlights

- Total run-off loans were down \$5.8B from 4Q10
- Includes purchased credit-impaired loans of \$35.7B (\$11.8B residential mortgage, \$12.6B home equity, \$11.3B discontinued real estate)
- Direct/Indirect consumer loans include consumer finance loans of \$11.1B, bulk purchase programs of \$12.3B and other loans of \$8.6B

Incremental provisions to the lifetime loss estimates of the purchased credit-impaired portfolios have been included in revenue less net charge-offs



April 15, 2011

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## Bank of America Announces Agreement on Mortgage Repurchase Claims With Monoline Insurer Assured Guaranty

Fully Addresses Assured Guaranty's Outstanding and Potential Repurchase Claims Representing Original Collateral Exposure of Approximately \$35.8 Billion

CHARLOTTE – Bank of America Corporation today announced that the company, including legacy Countrywide Financial Corporation affiliates, has reached an agreement with Assured Guaranty Ltd. and its subsidiaries to resolve all of the monoline insurer's outstanding and potential repurchase claims related to alleged representations and warranties breaches involving 29 first- and second-lien residential mortgage-backed securitization (RMBS) trusts where Assured provided financial guarantee insurance. The agreement also resolves historical loan servicing issues and other potential liabilities with respect to these trusts.

"This agreement is an important step towards resolving non-Government Sponsored Enterprise legacy issues on terms beneficial to our company," said Terry Laughlin, Legacy Asset Servicing executive. "As we have said on numerous occasions, our goals remain the same: focus on serving customers and clients, continue to help distressed homeowners facing difficult times and address our legacy issues."

The agreement covers 21 first-lien RMBS trusts and eight second- lien RMBS trusts, representing total original collateral exposure of approximately \$35.8 billion, with total principal at risk (which is the sum of outstanding principal balance on severely delinquent loans and principal balance on previously defaulted loans) of approximately \$10.9 billion, which includes principal at risk previously resolved.

The agreement includes a cash payment of approximately \$1.1 billion to Assured Guaranty, as well as a loss-sharing reinsurance arrangement that has an expected value of approximately \$470 million, and other terms. The total cost

More

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of the agreement is currently estimated to be approximately \$1.6 billion, which the company has fully provided for in its accounts as of March 31, 2011.

#### Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small- and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 58 million consumer and small business relationships with approximately 5,800 retail banking offices and approximately 18,000 ATMs and award-winning online banking with 30 million active users. Bank of America is among the world's leading wealth management companies, and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 4 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

#### Forward-Looking Statements

Certain statements in this press release are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to future events, including the impact of the Assured agreement and its cost, including the expected loss value of the reinsurance arrangement. These statements are not guarantees and involve certain risks, uncertainties and assumptions that are difficult to predict and often are beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, the forward-looking statements. You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Part 1, Item 1A. "Risk Factors" of Bank of America's 2010 Annual Report on Form 10-K and in any of Bank of America's other subsequent Securities and Exchange Commission (SEC) fillings: the potential assertion and impact of additional claims not addressed by the agreement and the accuracy and variability of estimates and assumptions in determining the expected loss value of the reinsurance arrangement and the total cost of the agreement to the company. Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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