SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934


PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements


| Subtotal | 5,834 | 4,898 | 19.1 |
| :---: | :---: | :---: | :---: |
| Interest and dividend revenues | 5,065 | 3,732 | 35.7 |
| Less interest expense | 4,202 | 3,190 | 31.7 |
| Net interest profit | 863 | 542 | 59.2 |
| TOTAL NET REVENUES | 6,697 | 5,440 | 23.1 |
| NON-INTEREST EXPENSES |  |  |  |
| Compensation and benefits | 3,443 | 2,729 | 26.2 |
| Communications and technology | 579 | 536 | 8.0 |
| Occupancy and related depreciation | 256 | 232 | 10.3 |
| Advertising and market development | 262 | 201 | 30.3 |
| Brokerage, clearing, and exchange fees | 196 | 170 | 15.3 |
| Professional fees | 166 | 143 | 16.1 |
| Goodwill amortization | 54 | 56 | (3.6) |
| Other | 363 | 342 | 6.1 |
| TOTAL NON-INTEREST EXPENSES | 5,319 | 4,409 | 20.6 |
| EARNINGS BEFORE INCOME TAXES AND DIVIDENDS ON |  |  |  |
| PREFERRED SECURITIES ISSUED BY SUBSIDIARIES | 1,378 | 1,031 | 33.7 |
| Income Tax Expense | 427 | 310 | 37.7 |
| Dividends on Preferred Securities Issued by Subsidiaries | 49 | 48 | 2.1 |
| NET EARNINGS | \$ 902 | \$ 673 | 34.0 |
| NET EARNINGS APPLICABLE TO COMMON STOCKHOLDERS | \$ 892 | \$ 664 | 34.3 |
| EARNINGS PER COMMON SHARE |  |  |  |
| Basic | \$ 2.29 | \$ 1.80 |  |
| Diluted | \$ 2.01 | \$ 1.57 |  |
| DIVIDEND PAID PER COMMON SHARE | \$ 0.30 | \$ 0.27 |  |
| AVERAGE SHARES USED IN COMPUTING |  |  |  |
| EARNINGS PER COMMON SHARE |  |  |  |
| Basic | 389.1 | 368.3 |  |
| Diluted | 443.7 | 421.3 |  |

</TABLE>
See Notes to Consolidated Financial Statements
2

MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline JUNE 30, & JUNE 25, 1999 & \[
\begin{aligned}
& \text { PERCENT } \\
& \text { INC. (DEC.) }
\end{aligned}
\] \\
\hline <C> & <C> & <C> \\
\hline \$ 3,794 & \$ 3,159 & 20.1 \\
\hline 3,207 & 2,509 & 27.8 \\
\hline 2,083 & 1,540 & 35.3 \\
\hline 2,803 & 2,268 & 23.6 \\
\hline 510 & 308 & 65.6 \\
\hline 12,397 & 9,784 & 26.7 \\
\hline
\end{tabular}


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</TABLE>
See Notes to Consolidated Financial Statements
3

> MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

## <TABLE> <br> <CAPTION>



| Corporate debt and preferred stock | 18,165 | 20,346 |
| :---: | :---: | :---: |
| Contractual agreements | 17,869 | 22,701 |
| U.S. Government and agencies | 8,750 | 15,376 |
| Non-U.S. governments and agencies | 8,148 | 4,892 |
| Mortgages, mortgage-backed, and asset-backed | 8,194 | 7,394 |
| Municipals and money markets | 3,191 | 2,427 |
|  | 92,578 | 96,729 |
| Securities received as collateral, net of securities pledged as collateral | 12,292 | 10,005 |
| Total | 104,870 | 106,734 |
| SECURITIES PLEDGED AS COLLATERAL | 9,818 | 9,699 |
| OTHER RECEIVABLES |  |  |
| Customers (net of allowance for doubtful accounts of \$79 in 2000 and \$56 in 1999) | 44,650 | 39,850 |
| Brokers and dealers | 15,638 | 9,095 |
| Interest and other | 7,497 | 7,505 |
| Total | 67,785 | 56,450 |
| INVESTMENTS OF INSURANCE SUBSIDIARIES | 4,002 | 4,097 |
| LOANS, NOTES, AND MORTGAGES (net of allowance for loan losses of \$171 in 2000 and $\$ 146$ in 1999) | 12,133 | 11,187 |
| OTHER INVESTMENTS | 3,472 | 3,410 |
| EQUIPMENT AND FACILITIES (net of accumulated depreciation and amortization of $\$ 4,398$ in 2000 and $\$ 4,069$ in 1999) | 3,172 | 3,117 |
| GOODWILL (net of accumulated amortization of \$626 in 2000 and \$543 in 1999) | 4,592 | 4,952 |
| OTHER ASSETS | 2,321 | 1,832 |
| TOTAL ASSETS | \$ 355,108 | \$ 328,071 |

## </TABLE>

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## MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

## <TABLE> <br> <CAPTION>

JUNE 30, 2000
DECEMBER 31,
(dollars in millions, except per share amount)
1999

------------
<S>
<C>

## LIABILITIES

PAYABLES UNDER REPURCHASE AGREEMENTS AND SECURITIES LOANED TRANSACTIONS
\$ 71,578
COMMERCIAL PAPER AND OTHER SHORT-TERM BORROWINGS
25,595
DEMAND AND TIME DEPOSITS
17,602
TRADING LIABILITIES, AT FAIR VALUE
Contractual agreements
27,030
Equities and convertible debentures
20,231
U.S. Government and agencies

17,812
\$ 83,613

20,556

29,902

26,544
9,532

3,405
$\qquad$

64,458
Total
67,793
----------
OBLIGATION TO RETURN SECURITIES RECEIVED AS COLLATERAL
22,110 19,704
----------
OTHER PAYABLES
Customers
23,132
22,722
$\quad$ Brokers and dealers
8,872
11,397
Interest and other
18,601
$\qquad$
Total
52,720
----------

LIABILITIES OF INSURANCE SUBSIDIARIES
4,087
LONG-TERM BORROWINGS
61,489
53,465
---------

TOTAL LIABILITIES
336,659
312,544
----------
PREFERRED SECURITIES ISSUED BY SUBSIDIARIES
2,722
2,725
$\qquad$

STOCKHOLDERS' EQUITY

PREFERRED STOCKHOLDERS' EQUITY
425
425
----------
COMMON STOCKHOLDERS' EQUITY
Shares exchangeable into common stock
59
Common stock, par value $\$ 1.331 / 3$ per share; authorized: 1,000,000,000 shares;
issued: 2000-472,716,448 shares; 1999-472,714,925 shares 630
630
Paid-in capital 3,065
1,863
Accumulated other comprehensive loss (net of tax)
(389)

Retained earnings
14,368
12,667
----------
14,830
Less: Treasury stock, at cost: 2000-84,320,231 shares; 1999-104,949,595 shares 1,407
1,817
Employee stock transactions
636

TOTAL COMMON STOCKHOLDERS' EQUITY 12,377

15,302
$\qquad$

15,727

```
TOTAL LIABILITIES, PREFERRED SECURITIES ISSUED BY SUBSIDIARIES,
    AND STOCKHOLDERS' EQUITY $ 355,108
$ 328,071
=========
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</TABLE>
See Notes to Consolidated Financial Statements
```

5
MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

<TABLE>
<CAPTION>
(dollars in millions)
25,
1999
---
<S>
<C>
CASH FLOWS FROM OPERATING ACTIVITIES:
Net earnings
\(\$ 1,939\)
\$
1,282
Noncash items included in earnings:
Depreciation and amortization
336
    Policyholder reserves 97
104
Goodwill amortization 110
113
Amortization of stock-based compensation 244
222
Other
179
(Increase) decrease in operating assets(a):
    Trading assets
4,727
Cash and securities segregated for regulatory purposes
or deposited with clearing organizations
869
    Receivables under resale agreements and securities borrowed transactions
\((18,803)\)
    Customer receivables
\((4,823)\)
\((5,729)\)
    Brokers and dealers receivables
1,500
Other
\((1,397)\)
Increase (decrease) in operating liabilities(a):
        Trading liabilities
    \((3,335)\)
8,442
Payables under repurchase agreements and securities loaned transactions 12,035
11,460
Customer payables 410
\((2,606)\)
Brokers and dealers payables (2,525)
116
Other
40

1,927

CASH (USED FOR) PROVIDED BY OPERATING ACTIVITIES
\((4,731)\)
2,742

CASH FLOWS FROM INVESTING ACTIVITIES:
Proceeds from (payments for):
```
2,666
    Sales of available-for-sale securities 2,308
1,808
    Purchases of available-for-sale securities (16,036)
    (4,804)
    Maturities of held-to-maturity securities
329
Purchases of held-to-maturity securities
(346)
Loans, notes, and mortgages(960)
(317)
    Acquisitions, net of cash acquired
(20)
Other investments and other assets
(984)
    Equipment and facilities
(425)
CASH USED FOR INVESTING ACTIVITIES
(10,924)
(2,093)
```

```
CASH FLOWS FROM FINANCING ACTIVITIES:
Proceeds from (payments for):
    Commercial paper and other short-term borrowings (5,039)
(3,052)
    Demand and time deposits
2,700
    Issuance and resale of long-term borrowings
11,395
    Settlement and repurchase of long-term borrowings (8,395)
(12,194)
    Issuance of treasury stock
149
Other common and preferred stock transactions
184)
CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES
(1,392)
--
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS
(743)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR 10,827
12,530
CASH AND CASH EQUIVALENTS, END OF PERIOD
11,787
=======
(a) Net of effects of acquisitions.
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:
Cash paid for:
    Income taxes 290
33
    Interest
6,360
```

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</TABLE>
See Notes to Consolidated Financial Statements

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```

            MERRILL LYNCH & CO., INC. AND SUBSIDIARIES
    NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
JUNE 30, 2000
(dollars in millions, except per share amounts)

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NOTE 1. BASIS OF PRESENTATION
- ----------------------------------------------------------------------------------------
The Consolidated Financial Statements include the accounts of Merrill Lynch \&

Co., Inc. ("ML \& Co.") and subsidiaries (collectively, "Merrill Lynch"). All material intercompany balances have been eliminated. The December 31, 1999 consolidated balance sheet was derived from the audited financial statements. The interim consolidated financial statements for the three- and six-month periods are unaudited; however, in the opinion of Merrill Lynch management, all adjustments, consisting only of normal recurring accruals, necessary for a fair statement of the results of operations have been included.

These unaudited financial statements should be read in conjunction with the audited financial statements included in Merrill Lynch's Annual Report included as an exhibit to Form 10-K for the year ended December 31, 1999. The nature of Merrill Lynch's business is such that the results of any interim period are not necessarily indicative of results for a full year. Certain reclassifications have also been made to prior period financial statements, where appropriate, to conform to the current period presentation.



NOTE 3. SEGMENT INFORMATION
In reporting to management, Merrill Lynch's operating results are categorized into three business segments: the Corporate and Institutional Client Group ("CICG"), the Private Client Group ("PCG") and Merrill Lynch Investment Managers ("MLIM"). Prior period amounts have been restated to distribute the Corporate
tax benefit to the segments and to more closely align revenues and expenses with segment balance sheets. For information on each segment's activities, see Management's Discussion and Analysis - Business Segments and the 1999 Annual Report included as an exhibit to Form 10-K.

Operating results by business segment follow:
```

<TABLE>
```
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & CICG & PCG & MLIM & CORPORATE ITEMS & TOTAL \\
\hline
\end{tabular}

THREE MONTHS ENDED

JUNE 30, 2000
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline Non-interest revenues & \$ & 2,684 & \$ & 2,603 & \$ & 589 & \$ & (42) (a) & \$ & 5,834 \\
\hline Net interest revenue (b) & & 495 & & 389 & & 13 & & (34) (c) & & 863 \\
\hline - & & & & & & & & & & \\
\hline Net revenues & & 3,179 & & 2,992 & & 602 & & (76) & & 6,697 \\
\hline Non-interest expenses & & 2,152 & & 2,674 & & 480 & & 13 (d) & & 5,319 \\
\hline - & & & & & & & & & & \\
\hline Earnings (loss) before income taxes and dividends on preferred securities issued by subsidiaries & & 1,027 & & 318 & & 122 & & (89) & & 1,378 \\
\hline Income tax expense (benefit) & & 314 & & 102 & & 38 & & (27) & & 427 \\
\hline Dividends on preferred securities issued by subsidiaries & & _ & & - & & - & & 49 & & 49 \\
\hline - & & & & & & & & & & \\
\hline Net earnings (loss) & \$ & 713 & \$ & 216 & \$ & 84 & \$ & (111) & \$ & 902 \\
\hline Total assets & & 77,883 & & 0,435 & & 198 & & , 592 & & 5,108 \\
\hline
\end{tabular}
---
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(a) Represents the elimination of intersegment revenues.
(b) Management views interest income net of interest expense in evaluating results.
(c) Represents Mercury financing costs.
(d) Represents goodwill amortization of \(\$ 54\) million and \(\$ 56\) million, net of elimination of intersegment expenses of \(\$ 41\) million and \(\$ 56\) million, for the three months ended June 30, 2000 and June 25, 1999, respectively.



Diluted earnings per common share
\$ 2.01
\$ 1.57
\$
```
--------
```
</TABLE>
(1) During the 2000 second quarter and the 1999 second quarter, there were 404 thousand and 3,785 thousand instruments, respectively, that were considered antidilutive and were not included in the above computations.
(2) See Note 11 to Consolidated Financial Statements in the 1999 Annual Report included as an exhibit to Form $10-\mathrm{K}$ for a description of these instruments.

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$$

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NOTE 6. DERIVATIVES, COMMITMENTS, AND OTHER CONTINGENCIES
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Merrill Lynch enters into various derivative contracts to meet clients' needs and to manage its own market risks. Derivative contracts often involve future commitments to exchange interest payment streams or currencies (such as interest rate and currency swaps or foreign exchange forwards) or to purchase or sell other financial instruments at specified terms on a specified date. Options, for example, can be purchased or written on a wide range of financial instruments such as securities, currencies, futures, and various market indices.

The notional or contractual amounts of derivatives provide only a measure of involvement in these types of transactions and represent neither the amounts subject to the various types of market risk nor the future cash requirements under these instruments. The notional or contractual amounts of derivatives used for trading purposes and included in trading inventory by type of risk follow:
<TABLE>
<CAPTION>
<CAPTION>

| (in billions) | INTEREST |  | CURRENCY (3) |  | EQUITY <br> PRICE |  | COMMODITY PRICE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <S> |  | <C> |  |  |  |  |  |  |
| JUNE 30, 2000 |  |  |  |  |  |  |  |  |
| Swap agreements | \$ | 2,586 | \$ | 180 | \$ | 45 | \$ | 1 |
| Forward contracts |  | 161 |  | 175 |  | 4 |  | 5 |
| Futures contracts |  | 214 |  | 4 |  | 12 |  | 2 |
| Options purchased |  | 64 |  | 120 |  | 46 |  | 2 |
| Options written |  | 76 |  | 70 |  | 54 |  | 3 |
| DECEMBER 31, 1999 |  |  |  |  |  |  |  |  |
| Swap agreements | \$ | 2,470 | \$ | 175 | \$ | 27 | \$ | 3 |
| Forward contracts |  | 94 |  | 153 |  | 3 |  | 1 |
| Futures contracts |  | 224 |  | 3 |  | 12 |  | 3 |
| Options purchased |  | 216 |  | 102 |  | 53 |  | 2 |
| Options written |  | 270 |  | 71 |  | 53 |  | 4 |

## </TABLE>

(1) Certain derivatives subject to interest rate risk are also exposed to the credit spread risk of the underlying financial instrument.
(2) Forward contracts subject to interest rate risk principally represent "To Be Announced" mortgage pools that bear interest rate as well as principal prepayment risk.
(3) Included in the currency risk category are certain contracts that are also subject to interest rate risk.

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$$

The notional or contractual amounts of non-trading derivatives used to hedge market risk exposures on non-trading assets and liabilities at June 30, 2000 and December 31, 1999 follow:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline (in billions) & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { DEC. } 31, \\
1999
\end{array}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Borrowings:} \\
\hline Interest rate risk(1) & \$ 40 & \$ 44 \\
\hline Currency risk & 1 & 1 \\
\hline
\end{tabular}
(1) Includes \(\$ 9\) billion and \(\$ 10\) billion of instruments that also contain currency risk at June 30,2000 and December 31, 1999, respectively, and \(\$ 4\) billion of instruments that also contain equity risk at both June 30, 2000 and December 31, 1999.
(2) Primarily hedging interest rate risk.
(3) Hedging currency risk.

Most of these derivatives are entered into with Merrill Lynch's derivative dealer subsidiaries, which hedge interest rate, currency, and equity risks in the normal course of their trading activities. Realized gains and losses on early terminations of derivatives are deferred over the remaining lives of the hedged assets or liabilities. At June 30, 2000, there were \(\$ 13\) million in deferred gains relating to a derivative contract terminated during 1999.

In the normal course of business, Merrill Lynch enters into underwriting commitments and commitments to extend credit. Settlement of these commitments as of June 30,2000 would not have a material effect on the consolidated financial condition of Merrill Lynch.

As of June 30, 2000, Merrill Lynch has been named as parties in various actions, some of which involve claims for substantial amounts. Although the results of legal actions cannot be predicted with certainty, it is the opinion of management that the resolution of these actions will not have a material adverse effect on Merrill Lynch's financial condition; however, such resolution could have a material adverse impact on quarterly operating results in future periods, depending in part on the results for such periods. Refer to Part II - Other Information for additional information on legal proceedings.

\section*{NOTE 7. REGULATORY REQUIREMENTS}

Merrill Lynch, Pierce, Fenner \& Smith Incorporated ("MLPF\&S"), a registered broker-dealer, is subject to the net capital requirements of Rule 15c3-1 under the Securities Exchange Act of 1934. Under the alternative method permitted by this rule, the minimum required net capital, as defined, shall not be less than \(2 \%\) of aggregate debit items arising from customer transactions. At June 30, 2000, MLPF\&S's regulatory net capital of \(\$ 3.7\) billion was \(13 \%\) of aggregate debit items, and its regulatory net capital in excess of the minimum required was \$3.1 billion.

Merrill Lynch International ("MLI"), a U.K. registered broker-dealer, is subject to the capital requirements of the Financial Services Authority ("FSA"). Financial resources, as defined, must exceed the total financial resources requirement of the FSA. At June 30,2000 , MLI's financial resources were \(\$ 4.3\) billion and exceeded the minimum requirement by \(\$ 1.0\) billion.

Merrill Lynch Government Securities Inc. ("MLGSI"), a primary dealer in U.S. Government securities, is subject to the capital adequacy requirements of the Government Securities Act of 1986. This rule requires dealers to maintain liquid capital in excess of market and credit risk, as defined, by 20\% (a 1.2-to-1 capital-to-risk standard). At June 30, 2000, MLGSI's liquid capital of \(\$ 1.6\) billion was \(371 \%\) of its total market and credit risk, and liquid capital in excess of the minimum required was \(\$ 1.1\) billion.

\section*{NOTE 8. SUBSEQUENT EVENTS}

On July 14, 2000, Merrill Lynch acquired Herzog, Heine, Geduld, Inc. ("Herzog"), a leading Nasdaq market maker, through an exchange offer followed by a merger of a wholly-owned subsidiary of Merrill Lynch \& Co., Inc. with and into Herzog. Pursuant to the offer and the merger, each Herzog shareholder was entitled to receive 141.87751 shares of \(M L\) \& Co. common stock for each Herzog share held. A total of \(8,550,300\) shares of \(M L \& C o\). common stock will be issued in connection with this transaction. Of this amount, \(8,466,597\) shares were issued on July 14, 2000, and 83,703 shares will be issued upon receipt of required documents from certain Herzog shareholders.

The merger will be accounted for as a pooling-of-interests and is not expected to have a significant impact on the results of operations, financial position, and cash flows of Merrill Lynch.

On July 18, 2000, Merrill Lynch's Board of Directors declared a two-for-one common stock split, to be effected in the form of a \(100 \%\) stock dividend, payable on August 31, 2000 to stockholders of record on August 4, 2000. The par value of the common stock will remain at \(\$ 1.331 / 3\) per share. Accordingly, an adjustment from paid-in capital to common stock will be required to preserve the par value of the post-split shares. Pro forma earnings per share, giving retroactive effect to the two-for-one common stock split, for the three- and six-month periods ended June 30, 2000 and June 25, 1999 follow:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{THREE MONTHS ENDED} & \multicolumn{2}{|r|}{SIX MONTHS ENDED} \\
\hline & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { JUNE } 25, \\
1999
\end{array}
\] & \[
\text { JUNE } 30 \text {, }
\] & JUNE 25, 1999 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Earning per common share:} \\
\hline Basic & \$1.15 & \$0.90 & \$2.49 & \$1.72 \\
\hline Diluted & \$1.01 & \$0.79 & \$2.19 & \$1.51 \\
\hline \multicolumn{5}{|l|}{Weighted average shares (in millions):} \\
\hline Basic & 778.2 & 736.5 & 770.7 & 732.3 \\
\hline Diluted & 887.3 & 842.5 & 876.0 & 836.9 \\
\hline
\end{tabular}
</TABLE>

Financial information contained elsewhere in these financial statements has not been adjusted to reflect the impact of the common stock split.

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INDEPENDENT ACCOUNTANTS' REPORT
- -----------------------------------

To the Board of Directors and Stockholders of Merrill Lynch \& Co., Inc.:

We have reviewed the accompanying condensed consolidated balance sheet of Merrill Lynch \& Co., Inc. and subsidiaries ("Merrill Lynch") as of June 30, 2000, and the related condensed consolidated statements of earnings for the three- and six-month periods ended June 30, 2000 and June 25, 1999, and the consolidated statements of cash flows for the six-month periods ended June 30, 2000 and June 25 , 1999. These financial statements are the responsibility of Merrill Lynch's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and of making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America (hereinafter referred to as "generally accepted auditing standards"), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to such condensed consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet of Merrill Lynch as of December 31, 1999, and the related consolidated statements of earnings, changes in stockholders' equity, comprehensive income and cash flows for the year then ended (not presented herein); and in our report dated February 28, 2000, we expressed an unqualified opinion and included an explanatory paragraph for the change in accounting method in 1998 for certain internal-use software development costs to conform with Statement of Position 98-1. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 1999 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.
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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
    AND RESULTS OF OPERATIONS
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Merrill Lynch \& Co., Inc. ("ML \& Co." and, together with its subsidiaries and affiliates, "Merrill Lynch") is a holding company that, through its subsidiaries and affiliates, provides investment, financing, advisory, insurance, and related services worldwide. Merrill Lynch conducts its businesses in global financial markets that are influenced by numerous unpredictable factors including economic conditions, monetary policies, liquidity, international and regional political events, regulatory developments, the competitive environment, and investor sentiment. These conditions or events can significantly affect the volatility of financial markets. While greater volatility increases risk, it may also increase order flow in businesses such as trading and brokerage. Revenues and net earnings may vary significantly from period to period due to these unpredictable factors and the resulting market volatility.

The financial services industry continues to be affected by the intensifying competitive environment, as demonstrated by consolidation through mergers and acquisitions, as well as diminishing margins in many mature products and services, and competition from new entrants as well as established competitors using the internet to establish or expand their businesses. In addition, the passage of the Gramm-Leach-Bliley Act in November of 1999 represented a significant accomplishment in the effort to modernize the financial services industry in the U.S. by repealing anachronistic laws that separated commercial banking, investment banking and insurance activities. The Gramm-Leach-Bliley Act, together with other changes in the financial services industry made possible by previous reforms, has increased the number of companies competing for a similar customer base.

In addition to providing historical information, Merrill Lynch may make or publish forward-looking statements about management expectations, strategic objectives, business prospects, anticipated financial performance, and other similar matters. A variety of factors, many of which are beyond its control, affect the operations, performance, business strategy, and results of Merrill Lynch and could cause actual results and experience to differ materially from the expectations expressed in these statements. These factors include, but are not limited to, the factors listed in the previous paragraphs, as well as actions and initiatives taken by both current and potential competitors, the impact of current pending and future legislation and regulation throughout the world, and the other risks detailed in the following sections.

MERRILL LYNCH UNDERTAKES NO RESPONSIBILITY TO UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENTS.

\section*{BUSINESS ENVIRONMENT}

Global financial markets experienced a slowdown in activity in the second quarter of 2000, as evidenced by a decline in stock and bond issuances and lower exchange trading volumes. The Federal Reserve Board's campaign to curb inflation through a series of interest rate hikes beginning in June of 1999 started to effect the U.S. economy, as evidenced by a mild decline in consumer spending. In addition, the downturns experienced in market indices, such as the mid-April dip in the Nasdaq Composite Index, led to a decline in investor confidence and a less favorable IPO environment.

Long-term U.S. interest rates, as measured by the yield on the 10-year U.S. Treasury bond, remained essentially unchanged from the end of the first quarter, ending the period at approximately \(6.01 \%\). Short-term U.S. rates, however, were on the rise, after the Federal Reserve Board raised interest rates a half a point to the highest level since 1991, the sixth interest rate hike over the past year. Short-term interest rates in Europe generally increased during the second quarter, and were higher compared with the 1999 second quarter. Credit spreads, which represent the risk premium over the risk-free rate paid by an issuer (based on the issuer's perceived creditworthiness), widened in the second quarter of 2000.
U.S. equity indices, which achieved extraordinary gains in 1999, declined substantially in the 2000 second quarter. Investor concern about the direction of interest rates, inflation, and stock overvaluation contributed to market corrections in most equity indices. The technology-heavy Nasdaq Composite Index was down \(13.3 \%\) from the start of the quarter, but up \(47.7 \%\) from June of 1999. The decline for the quarter was due in part to increased investor emphasis on future earnings, which caused a shift from growth to value stocks. The Dow Jones

Industrial Average dropped a modest \(4.3 \%\) during the quarter, and was down \(4.8 \%\) from the end of the second quarter of 1999. The \(S \& P 500\) also fell slightly from the end of the 2000 first quarter, but advanced \(6.0 \%\) from the end of the corresponding 1999 period.

Global equity markets, as measured by the Dow Jones World Index, declined 5.9\% during the quarter, but were up \(14.3 \%\) since the end of the second quarter of 1999. The renewed strength of both the Japanese yen and the euro, and concern over rising U.S. interest rates prevented many global equity markets from achieving any significant gains. During the quarter, Tokyo stocks fell 10\% in U.S. dollar and \(8 \%\) in local currency terms as the Bank of Japan maintained its zero-interest rate policy. With the exception of Venezuela, which led all Dow Jones country indices with a \(26 \%\) gain, Latin American equity markets were primarily flat compared with the first quarter. European markets also suffered during the quarter, as the European Central Bank raised its key interest rate during the quarter in order to control inflation.

Rising interest rates contributed to a decrease in global debt underwriting volume during the second quarter of 2000 , which dropped to \(\$ 617\) billion from \(\$ 772\) billion in the 2000 first quarter and \(\$ 816\) billion in the 1999 second quarter, according to Thomson Financial Securities Data. Equity underwriting was stronger in dollar terms, as total proceeds from IPO underwriting in the U.S. reached \(\$ 25\) billion for the quarter, which was only slightly lower than the \(\$ 29\) billion record achieved in the 1999 fourth quarter. However, only 104 companies entered the market compared with 141 during the first quarter of 2000 and 168 during the fourth quarter of 1999, as the market for initial public offerings of dot-com retailers and Web-based business-to-business companies disappeared.

After a strong beginning, U.S. merger and acquisition activities tapered off in the 2000 second quarter, due in part to the higher cost of financing deals. U.S. announced mergers and acquisitions totalled only \(\$ 251\) billion in the quarter, compared with \(\$ 490\) billion in the second quarter of 1999 , and \(\$ 566\) billion in the first quarter of 2000, according to Thomson Financial Securities Data. The first quarter of 2000 benefited from the AOL/Time Warner merger. However, global announced mergers and acquisitions remained strong for the first half of 2000 at \(\$ 1.7\) trillion compared with \(\$ 1.5\) trillion in the first half of 1999 , due to both the buoyant first quarter and strong levels of merger activity in Europe.

Merrill Lynch continually evaluates its businesses for profitability and performance under varying market conditions and, in light of the evolving conditions in its competitive environment, for alignment with its long-term strategic objectives. Maintaining long-term client relationships, closely monitoring costs and risks, diversifying revenue sources, and expanding strategically, all contribute to mitigating the effects of market volatility on Merrill Lynch's business as a whole.

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\section*{</TABLE>}

The following discussion compares the second quarters of 2000 and 1999 and, where deemed appropriate, contrasts the second and first quarters of 2000.

Merrill Lynch's 2000 second quarter net earnings were \(\$ 902\) million, the second highest quarterly earnings ever, up \(34 \%\) from the \(\$ 673\) million reported in the 1999 second quarter, and down \(13 \%\) from the record \(\$ 1.037\) billion reported in the first quarter of 2000. Earnings per common share were \(\$ 2.29\) basic and \(\$ 2.01\) diluted, compared with \(\$ 1.80\) basic and \(\$ 1.57\) diluted in the 1999 second quarter.

Net revenues were \(\$ 6.7\) billion, up \(23 \%\) from the 1999 second quarter, as new highs were achieved in asset management and portfolio service fees, underwriting fees, and net interest income.

Annualized return on common equity was \(24.3 \%\) in the second quarter of 2000 . The pre-tax profit margin was \(20.6 \%\).

For the first half of 2000 , net earnings reached a record \(\$ 1.9\) billion, up 51\% from the previous record of \(\$ 1.3\) billion set in the first half of 1999. Year-to-date earnings per common share were \(\$ 4.98\) basic and \(\$ 4.38\) diluted, compared with \(\$ 3.45\) basic and \(\$ 3.02\) diluted in the comparable period a year ago. Annualized return on average common stockholders' equity was \(27.6 \%\) for the first six months of 2000 versus \(25.0 \%\) for the first six months of 1999 .

Commissions revenues are summarized as follows:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{THREE MONTHS ENDED} & & \multicolumn{2}{|r|}{SIX MONTHS ENDED} \\
\hline & JUN & E 30, & JUN & 25, & \% & JUNE 30, & JUNE 25, \\
\hline \multicolumn{8}{|l|}{\%} \\
\hline (in millions) & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{2000}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1999}} & \multirow[t]{2}{*}{INC. (DEC.)} & \multirow[t]{2}{*}{2000} & \multirow[t]{2}{*}{1999} \\
\hline INC. (DEC.) & & & & & & & \\
\hline \multirow[t]{2}{*}{\[
\begin{aligned}
& <S> \\
& <C>
\end{aligned}
\]} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multirow[t]{2}{*}{<C>} & \multirow[t]{2}{*}{<C>} & \multirow[t]{2}{*}{<C>} \\
\hline & & & & & & & \\
\hline Listed and over-the-counter & \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{903} & \multirow[t]{2}{*}{\$} & \multirow[t]{2}{*}{914} & \multirow[t]{2}{*}{(1) \%} & \multirow[t]{2}{*}{\$2,156} & \multirow[t]{2}{*}{\$1,796} \\
\hline 20 \% & & & & & & & \\
\hline Mutual funds & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{525}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{469}} & \multirow[t]{2}{*}{12} & \multirow[t]{2}{*}{1,186} & \multirow[t]{2}{*}{952} \\
\hline 25 & & & & & & & \\
\hline Other & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{214}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{209}} & \multirow[t]{2}{*}{2} & \multirow[t]{2}{*}{452} & \multirow[t]{2}{*}{411} \\
\hline 10 & & & & & & & \\
\hline \multirow[t]{3}{*}{Total
\[
20
\]} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,642}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,592}} & \multirow[t]{2}{*}{3} & \multirow[t]{2}{*}{\$3,794} & \multirow[t]{2}{*}{\$3,159} \\
\hline & & & & & & & \\
\hline & & \(===\) & & === & & ===== & ==== \\
\hline
\end{tabular}
-------------
</TABLE>

18

Commissions revenues were \(\$ 1.6\) billion, up 3\% from the 1999 second quarter, primarily due to higher mutual fund sales. The growth in Unlimited Advantage (Service Mark) and other asset-priced services resulted in the shift of certain revenues previously recorded as commissions to asset management and portfolio service fees.

Net trading revenues, representing principal transactions revenues and related net interest, are presented in the table below. Interest revenue and expense amounts are based on management's assessment of the cost to finance trading positions, after consideration of the underlying liquidity of these positions.

Trading and related hedging and financing activities affect the recognition of both principal transactions revenues and net interest and dividend revenues. In assessing the profitability of its trading activities, Merrill Lynch aggregates net interest and principal transactions revenues. For financial reporting
purposes, however, realized and unrealized gains and losses on trading positions, including hedges, are recorded in principal transactions revenues. The net interest carry (i.e., the spread representing interest earned less financing costs) for trading positions, including hedges, is recorded either as principal transactions revenues or net interest revenues, depending on the nature of the specific instruments. Changes in the composition of trading inventories and hedge positions can cause the recognition of revenues within these categories to fluctuate.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & PRINCIPAL TRANSACTIONS & \multicolumn{2}{|l|}{NET INTEREST} & \multirow[t]{2}{*}{NET} \\
\hline TRADING & & & & \\
\hline & REVENUES & \multicolumn{2}{|c|}{REVENUES} & \\
\hline \multicolumn{5}{|l|}{REVENUES} \\
\hline (in millions) & 20001999 & 2000 & 1999 & 2000 \\
\hline 1999 & & & & \\
\hline
\end{tabular}

</TABLE>
Net trading revenues were \(\$ 1.6\) billion, up 28\% from \(\$ 1.3\) billion in the 1999 second quarter primarily as a result of higher revenues from equities and equity derivatives.

Equities and equity derivatives net trading revenues were \(\$ 892\) million, up 58\% from the second quarter of 1999 , primarily driven by an increase in global equity portfolio trading. Higher trading volume in U.S. and global equity markets also contributed to the year-over-year increase.

Debt and debt derivatives net trading revenues were \(\$ 753\) million, up 4\% from the second quarter a year ago, due to higher revenues from U.S. debt derivatives and mortgages, partially offset by lower revenues from global high-yield secondary trading.

Investment banking revenues were \(\$ 1.1\) billion in the second quarter of 2000, up \(20 \%\) from the second quarter a year ago.

A summary of Merrill Lynch's investment banking revenues follows:
<TABLE>
<CAPTION>


A summary of asset management and portfolio service fees is as follows:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(in millions)} & \multicolumn{4}{|c|}{THREE MONTHS ENDED} & \multirow[b]{2}{*}{\%} & \multirow[b]{2}{*}{\% INC.} & \multicolumn{2}{|r|}{SIX MONTHS ENDED} \\
\hline & JUN & \[
\begin{aligned}
& \text { IE 30, } \\
& 2000
\end{aligned}
\] & & \[
\begin{aligned}
& \text { E 25, } \\
& 1999
\end{aligned}
\] & & & \[
\begin{array}{r}
\text { JUNE 30, } \\
2000
\end{array}
\] & JUNE 25, 1999 \\
\hline <S> & <C> & & <C> & & & & <C> & <C> \\
\hline \multicolumn{9}{|l|}{<C>} \\
\hline Asset management fees & \$ & 597 & \$ & 545 & & & \$1,235 & \$1,070 \\
\hline \multicolumn{9}{|l|}{15 \%} \\
\hline Portfolio service fees & & 546 & & 362 & & & 1,029 & 695 \\
\hline \multicolumn{9}{|l|}{48} \\
\hline Account fees & & 133 & & 130 & & 2 & 268 & 257 \\
\hline \multicolumn{9}{|l|}{4} \\
\hline Other fees & & 137 & & 122 & & & 271 & 246 \\
\hline \multicolumn{9}{|l|}{10 ( 10} \\
\hline Total & & , 413 & & 159 & & & \$2,803 & \$2,268 \\
\hline 24 & & & & & & & & \\
\hline
\end{tabular}
---------------
</TABLE>
Asset management and portfolio service fees rose \(22 \%\) from the 1999 second quarter to a new quarterly high of \(\$ 1.4\) billion. Asset management fees increased \(10 \%\) from a year ago, as a result of the continued growth in assets under management, which reached \(\$ 555\) billion at the end of the second quarter of 2000 . Excluding retail money market funds, which declined as a result of the implementation of Merrill Lynch's U.S. banking strategy, assets under management grew 11\% from the second quarter of 1999. (For further information on the U.S. banking strategy, see Business Segments - Private Client Group.) This growth was attributable to a net inflow of customer assets as well as asset appreciation. Portfolio service fees increased 51\% from the comparable period last year, as assets in asset-priced accounts continued to grow, driven by growth in Unlimited Advantage(Service Mark) and Merrill Lynch Consults (Registered Trademark). The majority of the revenues associated with these accounts is included in portfolio service fees, with the remainder in asset management fees.

Total assets in Private Client accounts or under management were \(\$ 1.8\) trillion at the end of the second quarter of 2000, representing an increase of \(\$ 242\) billion, or \(16 \%\), from the end of the second quarter a year ago. Assets under management, which are included in total assets in Private Client accounts or under management, totalled \(\$ 555\) billion at the end of the second quarter of 2000, an increase of \(\$ 39\) billion from the end of the second quarter last year, as discussed in the previous paragraph. The changes in these balances are noted as follows:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{NET CHANGES DUE TO} \\
\hline (in billions) & \[
\begin{array}{r}
\text { JUNE 25, } \\
1999
\end{array}
\] & NET NEW MONEY(1) & ASSET
APPRECIATION (2) & \[
\begin{array}{r}
\text { JUNE 30, } \\
2000
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Total assets in Private Client accounts or under management & \$ 1,530 & \$ 148 & \$ 94 & \$ 1,772 \\
\hline Total assets under management & 516 & 21 (3) & 18 & 555 \\
\hline
\end{tabular}

\section*{</TABLE>}
1. Includes reinvested dividends.
2. Includes foreign exchange translation adjustments of \(\$(10)\) billion.
3. Includes net outflows of retail money market funds due to the implementation of Merrill Lynch's U.S. banking strategy.

Other revenues were up 55\% from the 1999 second quarter to \(\$ 272\) million, primarily due to increased income from investments.
\begin{tabular}{|c|c|c|c|c|}
\hline Significant components of interest follow: & revenu & rest & & \\
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}}} \\
\hline & & & & \\
\hline & \multicolumn{2}{|l|}{THREE MONTHS ENDED} & \multicolumn{2}{|c|}{SIX MONTHS ENDED} \\
\hline (in millions) & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { JUNE 25, } \\
1999
\end{array}
\] & JUNE 30,
2000 & \[
\begin{array}{r}
\text { JUNE 25, } \\
1999
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{INTEREST AND DIVIDEND REVENUES} \\
\hline \multicolumn{5}{|l|}{Resale agreements and securities} \\
\hline borrowed transactions & \$1,876 & \$1,421 & \$3,553 & \$2,788 \\
\hline Trading assets & 783 & 790 & 1,620 & 1,741 \\
\hline Margin lending & 1,209 & 685 & 2,270 & 1,368 \\
\hline Dividends & 326 & 235 & 452 & 315 \\
\hline Other & 871 & 601 & 1,633 & 1,201 \\
\hline Total & 5,065 & 3,732 & 9,528 & 7,413 \\
\hline \multicolumn{5}{|l|}{INTEREST EXPENSE} \\
\hline \multicolumn{5}{|l|}{Repurchase agreements and securities} \\
\hline loaned transactions & 1,602 & 1,258 & 2,952 & 2,494 \\
\hline Borrowings & 1,597 & 1,104 & 2,976 & 2,215 \\
\hline Trading liabilities & 410 & 424 & 858 & 951 \\
\hline Other & 593 & 404 & 1,195 & 831 \\
\hline Total & 4,202 & 3,190 & 7,981 & 6,491 \\
\hline NET INTEREST AND DIVIDEND PROFIT & \$ 863 & \$ 542 & \$1,547 & \$ 922 \\
\hline
\end{tabular}
</TABLE>

Interest and dividend revenues and expenses are a function of the level and mix of interest-earning assets and interest-bearing liabilities and the prevailing level, term structure, and volatility of interest rates. Net interest and dividend profit was a record \(\$ 863\) million in the second quarter of 2000 , up \(59 \%\) from the second quarter of 1999, mainly due to increased customer-lending balances, higher dividend revenues, and changes in asset/liability composition. (For further information on balance sheet composition, see Average Assets and Liabilities.)

Merrill Lynch hedges certain of its long- and short-term borrowings, primarily with interest rate and currency swaps, to better match the interest rate and currency characteristics of the borrowings to the assets funded by borrowing proceeds. The effect of this hedging activity, which is included in "Borrowings" in the previous table, increased/(decreased) interest expense by \(\$ 44\) million and \$(87) million for the 2000 and 1999 second quarters, respectively, and by \(\$ 36\) million and \(\$(165)\) million for the 2000 and 1999 six months, respectively.

Merrill Lynch's non-interest expenses are summarized below:
<TABLE>
<CAPTION>

\begin{tabular}{|c|c|c|c|c|}
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{<C>} \\
\hline Compensation and benefits & \$3,443 & \$3,808 & \$2,729 & \$7,251 \\
\hline \$5,490 & & & & \\
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{Non-interest expenses,}} \\
\hline & & & & \\
\hline Communications and technology & 579 & 578 & 536 & 1,157 \\
\hline \multicolumn{5}{|l|}{1,016} \\
\hline Occupancy and related depreciation & 256 & 250 & 232 & 506 \\
\hline \multicolumn{5}{|l|}{459} \\
\hline Advertising and market development & 262 & 244 & 201 & 506 \\
\hline \multicolumn{5}{|l|}{353 (} \\
\hline Brokerage, clearing, and exchange fees & 196 & 192 & 170 & 388 \\
\hline \multicolumn{5}{|l|}{324} \\
\hline Professional fees & 166 & 147 & 143 & 313 \\
\hline \multicolumn{5}{|l|}{261} \\
\hline Goodwill amortization & 54 & 56 & 56 & 110 \\
\hline \multicolumn{5}{|l|}{113} \\
\hline Other & 363 & 397 & 342 & 760 \\
\hline \multicolumn{5}{|l|}{663} \\
\hline \multicolumn{5}{|l|}{Total non-interest expenses,} \\
\hline excluding compensation and benefits & 1,876 & 1,864 & 1,680 & 3,740 \\
\hline \multicolumn{5}{|l|}{3,189} \\
\hline Total non-interest expenses & \$5,319 & \$5,672 & \$4,409 & \$10,991 \\
\hline \multicolumn{5}{|l|}{\$8,679} \\
\hline \multicolumn{5}{|l|}{Compensation and benefits} \\
\hline as a percentage of net revenues & 51.4\% & 52.5\% & 50.2\% & 52.0\% \\
\hline \multicolumn{5}{|l|}{51.3\%} \\
\hline Compensation and benefits as a percentage of pre-tax earnings before compensation and benefits & 71.4 & 70.7 & 72.6 & 71.1 \\
\hline \[
73.0
\] & & & & \\
\hline
\end{tabular}

Non-interest expenses, excluding compensation costs, were virtually unchanged from the first quarter of 2000 and up 12\% from the second quarter of 1999. These expenses were \(28.0 \%\) of net revenues for the second quarter of 2000 , down from \(30.9 \%\) for the comparable quarter in 1999.

Compensation and benefits, the largest expense category, were \(\$ 3.4\) billion, up \(26 \%\) from the 1999 second quarter, as increased profitability led to higher incentive compensation, but down \(10 \%\) from the first quarter of 2000. Compensation and benefits as a percentage of net revenues was \(51.4 \%\) for the second quarter of 2000, compared to \(50.2 \%\) in the second quarter last year and down from \(52.5 \%\) in the previous quarter.

Communications and technology expenses were \(\$ 579\) million, unchanged from the previous quarter. These expenses increased 8\% from the 1999 second quarter, mainly due to higher technology-related depreciation and increased communication maintenance costs.

Occupancy and related depreciation expense was \(\$ 256\) million in the second quarter of 2000, virtually unchanged from the first quarter of 2000 and up \(10 \%\) from the comparable quarter a year ago.

Advertising and market development expense rose 7\% from the previous quarter and \(30 \%\) from the 1999 second quarter to \(\$ 262\) million. The increases were due to higher business development expenses and sales promotion costs associated with increased business activity. In addition, higher advertising costs resulting from the launch of new products and corporate brand promotion contributed to the year-over-year increase.

Brokerage, clearing, and exchange fees of \(\$ 196\) million for the second quarter remained unchanged from the first quarter and were up 15\% from the first quarter a year ago, mainly due to increased transaction volume.

Professional fees were \(\$ 166\) million, up \(13 \%\) from the prior quarter and up \(16 \%\) from the 1999 second quarter, primarily due to higher employment service fees, partially offset by lower consulting fees. In addition, higher legal fees contributed to the year-over-year increase.

Goodwill amortization was \(\$ 54\) million in the second quarter of 2000 , virtually unchanged from the first quarter of 2000 and the second quarter of 1999. Other expenses were \(\$ 363\) million, down \(9 \%\) from the preceding quarter and up 6\% from the second quarter of last year.

The effective tax rate was \(31.0 \%\) for the second and first quarters of 2000 , compared to \(30.1 \%\) in the second quarter of 1999. The effective tax rates for the first six months of 2000 and 1999 were \(31.0 \%\) and \(32.0 \%\), respectively.

\section*{BUSINESS SEGMENTS}

Merrill Lynch reports the results of its business within three business segments: Corporate and Institutional Client Group ("CICG"), Private Client Group ("PCG"), and Merrill Lynch Investment Managers ("MLIM"). CICG's activities primarily involve providing services to corporate, institutional, and governmental clients throughout the world. PCG provides investment, financing, insurance, tax, and other financial services and products to retail clients globally. MLIM provides investment management services to a wide variety of retail and institutional clients. For further information on services provided to clients within these segments, see the 1999 Form \(10-\mathrm{K}\) and the 1999 Annual Report included as an exhibit thereto.

Certain MLIM and CICG products are distributed by PCG distribution networks, and to a more limited extent, certain MLIM products are distributed through the distribution capabilities of CICG. Expenses and revenues associated with these intersegment activities are recognized in each segment and eliminated at the corporate level. Expenses of \(\$ 41\) million and \(\$ 56\) million for the 2000 and 1999 second quarters, and \(\$ 109\) million and \(\$ 120\) million for the 2000 and 1999 six months, respectively, were eliminated. Revenues of \(\$ 42\) million and \(\$ 54\) million for the 2000 and 1999 second quarters, and \(\$ 133\) million and \(\$ 117\) million for the 2000 and 1999 six months, respectively, were also eliminated. In addition, revenue sharing agreements for shared activities are in place and the results of each segment reflect the agreed upon portion of these activities. The segment operating results exclude certain corporate items, which reduced net earnings for the 2000 and 1999 second quarters by \(\$ 111\) million and \(\$ 124\) million, and the 2000 and 1999 six months by \(\$ 243\) million and \(\$ 249\) million, respectively. (See Note 3 to Consolidated Financial Statements - Unaudited.)
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& \text { <TABLE> } \\
& \text { <CAPTION> }
\end{aligned}
\]}} \\
\hline & & & & \\
\hline & \multicolumn{2}{|l|}{THREE MONTHS ENDED} & \multicolumn{2}{|r|}{SIX MONTHS ENDED} \\
\hline (in millions) & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & JUNE 25,
\[
1999
\] & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { JUNE 25, } \\
1999
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Net revenues & \$3,179 & \$2,386 & \$6,559 & \$4,691 \\
\hline Net earnings & 713 & 482 & 1,510 & 954 \\
\hline
\end{tabular}
</TABLE>
CICG posted strong results for the quarter in a less robust market environment. Net revenues were \(\$ 3.2\) billion for the quarter, representing a \(33 \%\) increase from the second quarter of 1999, and net earnings were \(\$ 713\) million, up 48\% from the 1999 second quarter. Equity markets had a particularly outstanding quarter, emphasized by growth in equity trading revenues worldwide. Equity underwriting revenues were also up from the second quarter of 1999, as Merrill Lynch's global market share increased to \(13.4 \%\) from \(11.1 \%\) in the second quarter of 1999, according to Thomson Financial Securities Data. The strategic advisory business also posted solid results for the quarter, due to the execution of numerous landmark merger and acquisition transactions, with revenues \(17 \%\) above the second quarter of 1999. Revenues from the Debt Markets business were down from the second quarter of 1999, as rising interest rates during the quarter led to decreased industry-wide debt underwriting activity. Total global debt underwriting volume declined 24\%, from \(\$ 816\) billion in the 1999 second quarter to \(\$ 617\) billion in the second quarter of 2000 . Merrill Lynch retained its position as the leading underwriter of total debt and equity securities, both in the U.S. and globally, as well as the \#1 position in U.S. and global debt underwriting, according to Thomson Financial Securities Data.

CICG continued to pursue several strategic initiatives during the quarter. A merger with Herzog, Heine, Geduld, Inc., the third largest Nasdaq market maker, was announced during the quarter. This transaction, which closed in July, will expand Merrill Lynch's market-making activity in Nasdaq and other over-the-counter stocks and enhance its global equity franchise. Merrill Lynch also collaborated with other financial firms to create BondBook LLC, an electronic bond trading system and TheMuniCenter, a web-based marketplace for municipal securities.
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{PRIVATE CLIENT GROUP} \\
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}}} \\
\hline & & & & \\
\hline & \multicolumn{2}{|l|}{THREE MONTHS ENDED} & \multicolumn{2}{|l|}{SIX MONTHS ENDED} \\
\hline (in millions) & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & JUNE 25, 1999 & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { JUNE } 25, \\
1999
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Net revenues & \$2,992 & \$2,628 & \$6,380 & \$5,225 \\
\hline Net earnings & 216 & 241 & 517 & 469 \\
\hline
\end{tabular}
</TABLE>
Net revenues for PCG were \(\$ 3.0\) billion in the second quarter of 2000 , up \(14 \%\) from \(\$ 2.6\) billion in the 1999 second quarter. In the U.S., net revenues for the second quarter were up \(12 \%\) from the year ago period, and internationally, net revenues were up 26\%, driven primarily by increased volumes of equity and mutual fund transactions. Net earnings for the quarter were \(\$ 216\) million, down \(10 \%\) from the 1999 second quarter, as a result of increased expenses. The decrease was due in part to an increase in headcount during the twelve months, as PCG's worldwide financial consultant force grew by 1,700. In July 2000, it was announced that actions were being taken to realign and strengthen the U.S. private client business, which would include both the reallocation and reduction of staff.

Total assets in U.S. client accounts remained essentially unchanged from the first quarter at \(\$ 1.4\) trillion; net new money inflows were \(\$ 11\) billion during the quarter. Outside the U.S., client assets were \(\$ 146\) billion, with \(\$ 7\) billion of net new money in the second quarter. Total assets in asset-priced accounts rose \(3 \%\) from the first quarter to \(\$ 209\) billion, an increase of \(80 \%\) from the second quarter of 1999.

Unlimited Advantage, Merrill Lynch's total access fee-based account, continued to grow, with an increase in revenues of \(25 \%\) compared with the first quarter of 2000. Client assets in Unlimited Advantage accounts reached \(\$ 90\) billion at the end of the quarter. Additionally, client assets in ML Direct, the online investing service for self-directed investors, grew \(28 \%\) during the quarter to \(\$ 2.7\) billion in its second full quarter of operation. In the U.S., two-thirds of a million clients now have on-line access to their accounts through ML Online and ML Direct, compared with fewer than 250,000 a year ago. ML Direct was named as one of the "Best Online Brokers of 2000 " by Money magazine, receiving four and a half out of five possible stars, and was praised as one of the "best values of all surveyed brokers" by Business Week.

As part of its U.S. Banking Strategy, in June of 2000 Merrill Lynch began to redirect cash inflows from certain Cash Management Accounts ("CMA") and other types of accounts from taxable money market funds included in assets under management, to bank deposits at Merrill Lynch banks. As a result, U.S. bank deposits included on the consolidated balance sheet grew to \$19 billion from \$3 billion at the end of the 1999 second quarter and \(\$ 7\) billion at the end of the first quarter of 2000 .

In April 2000, Merrill Lynch announced a \(50 / 50\) joint venture with HSBC to create the first global online banking and investment services company, serving individual customers outside the U.S. The rollout of the joint venture is on schedule, and is expected to launch in the United Kingdom before the end of the year.
\begin{tabular}{|c|c|c|c|c|}
\hline (in millions) & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & JUNE 25, 1999 & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { JUNE 25, } \\
1999
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Net revenues & \$602 & \$536 & \$1,212 & \$1,022 \\
\hline Net earnings & 84 & 74 & 155 & 108 \\
\hline
\end{tabular}
</TABLE>

The asset management business was re-branded during the quarter as Merrill Lynch Investment Managers. Net revenues and net earnings for MLIM were \(\$ 602\) million and \(\$ 84\) million, respectively, in the second quarter of 2000 , up \(12 \%\) and \(14 \%\) from \(\$ 536\) million and \(\$ 74\) million in the 1999 second quarter. Assets under management ended the quarter at \(\$ 555\) billion, up \(8 \%\) from the end of the 1999 second quarter. Excluding retail money market funds, which declined as a result of the implementation of the U.S. banking strategy, assets under management grew \(11 \%\) from the same period last year. MLIM had net new money of \(\$ 18\) billion in the quarter, excluding the retail money market outflows. Much of the new money during the quarter was attributable to Merrill Lynch Quantitative Advisors, which won sizable mandates from a number of New York City pension plans.

\section*{CAPITAL ADEQUACY AND LIQUIDITY}


The primary objectives of Merrill Lynch's capital structure and funding policies are to:
1. Ensure sufficient equity capital to absorb losses,
2. Support the business strategies, and
3. Assure liquidity at all times, across market cycles, and through periods of financial stress.
These objectives and Merrill Lynch's capital structure and funding policies are discussed more fully in the 1999 Annual Report included as an exhibit to Form 10-K.

Among U.S. institutions engaged primarily in the global securities business, Merrill Lynch is one of the most highly capitalized, with \(\$ 15.3\) billion in common equity, \(\$ 425\) million in preferred stock, and \(\$ 2.7\) billion of preferred securities issued by subsidiaries at June 30 , 2000. Preferred securities issued by subsidiaries consist primarily of Trust Originated Preferred Securities (Service Mark) ("TOPrS"(Service Mark)). Based on various analyses and criteria, management believes that Merrill Lynch's equity capital base of \(\$ 18.4\) billion is adequate.

Merrill Lynch's leverage ratios were as follows:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & LEVERAGE
RATIO (1) & ADJUSTED LEVERAGE RATIO (2) \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{PERIOD END} \\
\hline June 30, 2000 & 19.2x & 12.2x \\
\hline December 31, 1999 & 21.1x & 13.4 x \\
\hline \multicolumn{3}{|l|}{AVERAGE (3)} \\
\hline Six months ended June 30, 2000 & 21.0x & 13.1x \\
\hline Year ended December 31, 1999 & 23.2x & 14.4 x \\
\hline
\end{tabular}
</TABLE>
(1) Total assets to total stockholders' equity and preferred securities issued by subsidiaries.
(2) Total assets less (a) securities received as collateral, net of securities pledged as collateral, (b) securities pledged as collateral, and (c) receivables under resale agreements and securities borrowed transactions, to total stockholders' equity and preferred securities issued by subsidiaries.
(3) Computed using month-end balances.

An asset-to-equity leverage ratio does not reflect the risk profile of assets, hedging strategies, or off-balance sheet exposures. Thus, Merrill Lynch does not rely on overall leverage ratios to assess risk-based capital adequacy.
billion at December 31, 1999, which was equal to \(5.1 \%\) and \(7.4 \%\) of total assets at June 30, 2000 and year-end 1999, respectively. This decrease was due in part to the U.S. banking strategy. Outstanding long-term borrowings increased to \(\$ 61.5\) billion at June 30, 2000 from \(\$ 53.5\) billion at December 31, 1999. Major components of the change in long-term borrowings during the first six months of 2000 follow:
<TABLE>
<CAPTION>

</TABLE>
(1) At June 30,2000 , \(\$ 45.1\) billion of long-term borrowings had maturity dates beyond one year.

In addition to equity capital sources, Merrill Lynch views long-term debt as a stable funding source for its core balance sheet assets. Other sources of liquidity include a committed, senior, unsecured bank credit facility that, at June 30, 2000, totalled \(\$ 8.0\) billion and was not drawn upon. Additionally, Merrill Lynch maintains access to significant uncommitted credit lines, both secured and unsecured, from a large group of banks.

The cost and availability of unsecured financing generally are dependent on credit ratings. Merrill Lynch's senior long-term debt, preferred stock, and TOPrS were rated by several recognized credit rating agencies at June 30, 2000 as follows:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline RATING AGENCY & \[
\begin{gathered}
\text { SENIOR } \\
\text { DEBT } \\
\text { RATINGS }
\end{gathered}
\] & PREFERRED STOCK AND TOPrS RATINGS \\
\hline <S> & <C> & <C> \\
\hline Fitch & AA & AA- \\
\hline Moody's Investors Service, Inc. & Aa 3 & aa3 \\
\hline Rating and Investment Information, Inc. (Japan) & AA & A+ \\
\hline Standard \& Poor's & AA- & A \\
\hline Thomson Financial BankWatch, Inc. & AA+ & Not Rated \\
\hline
\end{tabular}
</TABLE>

AVERAGE ASSETS AND LIABILITIES

Merrill Lynch monitors changes in its balance sheet using average daily balances that are determined on a settlement date basis and reported for management information purposes. For financial statements and risk management purposes, balances are recorded on a trade date basis. The following discussion compares changes in settlement date average daily balances.

For the first six months of 2000, average total assets were \(\$ 361\) billion, up 8\% from \(\$ 333\) billion for the 1999 fourth quarter. Average total liabilities increased 8\% to \(\$ 344\) billion from \(\$ 318\) billion for the 1999 fourth quarter. The major components in the changes in average total assets and liabilities for the first six months of 2000 as compared with the fourth quarter of 1999 are summarized as follows:
\begin{tabular}{|c|c|c|}
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{AVERAGE ASSETS} \\
\hline Trading assets & \$ 9,593 & \(9 \%\) \\
\hline Receivables under resale agreements and securities borrowed transactions & 5,688 & 6 \\
\hline Customer receivables & 5,246 & 11 \\
\hline Marketable investment securities & 5,085 & 68 \\
\hline Securities pledged as collateral & \((3,330)\) & (25) \\
\hline \multicolumn{3}{|l|}{AVERAGE LIABILITIES} \\
\hline Trading liabilities & \$ 8,517 & 13 \% \\
\hline Commercial paper and other short-term borrowings & 6,954 & 41 \\
\hline Customer payables & 4,438 & 20 \\
\hline Long-term borrowings & 3,673 & 7 \\
\hline Payables under repurchase agreements and securities loaned transactions & 3,298 & 4 \\
\hline Demand and time deposits & 2,902 & 18 \\
\hline
\end{tabular}
</TABLE>

During the first six months of 2000, trading assets and liabilities rose as volume increased, benefiting from higher customer demand. Additionally, securities borrowed and securities loaned transactions rose due to increased matched-book activity. Higher trading volume during the first six months, as compared with the fourth quarter of 1999, also caused an increase in the average customer receivable and payable balances. The growth in marketable investment securities was due to increased portfolio investments by Merrill Lynch's U.S. bank subsidiaries, resulting from the U.S. banking strategy. (For further information on the U.S. banking strategy, see Business Segments - Private Client Group.) In addition to the increase in securities loaned transactions, the growth in average assets was funded by an increase in commercial paper, demand and time deposits, and long-term borrowings, particularly medium-term notes.
```
NON-INVESTMENT GRADE HOLDINGS
```

Non-investment grade holdings, which include transactions with highly leveraged counterparties, involve risks related to the creditworthiness of the issuers or counterparties and the liquidity of the market for such investments. Merrill Lynch recognizes these risks and, whenever possible, employs strategies to mitigate exposures. The specific components and overall level of non-investment grade positions may vary significantly from period to period as a result of inventory turnover, investment sales, and asset redeployment.

In the normal course of business, Merrill Lynch underwrites, trades, and holds non-investment grade cash instruments in connection with its investment banking, market-making, and derivative structuring activities. Non-investment grade holdings have been defined as debt and preferred equity securities rated as BB+ or lower, or equivalent ratings by recognized credit rating agencies, sovereign debt in emerging markets, amounts due under derivative contracts from non-investment grade counterparties, and other instruments that, in the opinion of management, are non-investment grade.

In addition to the amounts included in the following table, derivatives may also expose Merrill Lynch to credit risk related to the underlying security where a derivative contract can either synthesize ownership of the underlying security (e.g., long total return swaps) or potentially force ownership of the underlying security (e.g., short put options). At June 30, 2000, Merrill Lynch had derivatives with notionals of \(\$ 2.0\) billion with non-investment grade credit exposure. Derivatives may also subject Merrill Lynch to credit spread or issuer default risk, in that changes in credit spreads or in the credit quality of the underlying securities may adversely affect the derivatives' fair values. Merrill Lynch seeks to manage these risks by engaging in various hedging strategies to reduce its exposure associated with non-investment grade positions, such as purchasing an option to sell the related security or entering into other offsetting derivative contracts. At June 30, 2000, Merrill Lynch had derivatives with notionals of \(\$ 2.0\) billion that hedged non-investment grade credit exposure.

Merrill Lynch provides financing and advisory services to, and invests in, companies entering into leveraged transactions, which may include leveraged buyouts, recapitalizations, and mergers and acquisitions. Merrill Lynch provides extensions of credit to leveraged companies in the form of senior and subordinated debt, as well as bridge financing on a select basis. In addition, Merrill Lynch syndicates loans for non-investment grade companies or in connection with highly leveraged transactions and may retain a residual portion of these loans.

Merrill Lynch holds direct equity investments in leveraged companies and interests in partnerships that invest in leveraged transactions. Merrill Lynch has also committed to participate in limited partnerships that invest in leveraged transactions. Future commitments to participate in limited partnerships and other direct equity investments will be made on a select basis.
\(\qquad\)

\section*{TRADING EXPOSURES}


The following table summarizes Merrill Lynch's non-investment grade trading exposures:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline (in millions) & \[
\begin{array}{r}
\text { June } 30, \\
2000
\end{array}
\] & \[
\begin{gathered}
\text { Dec. } 31, \\
1999
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Trading assets:} \\
\hline Cash instruments & \$5,786 & \$5,630 \\
\hline Derivatives & 4,552 & 4,033 \\
\hline Trading liabilities - cash instruments & (834) & (997) \\
\hline Collateral on derivative assets & \((2,419)\) & \((1,344)\) \\
\hline Net trading asset exposure & \$7,085 & \$7,322 \\
\hline
\end{tabular}

\section*{</TABLE>}

Among the trading exposures included in the preceding table are debt and equity securities and bank loans of companies in various stages of bankruptcy proceedings or in default. At June 30, 2000, the carrying value of such debt and equity securities totaled \(\$ 259\) million, of which 98\% resulted from Merrill Lynch's market-making activities in such securities. This compared with \$133 million at December 31, 1999, of which 89\% related to market-making activities. Also included are distressed bank loans with a carrying value totaling \(\$ 120\) million and \(\$ 86\) million at June 30,2000 and December 31, 1999, respectively.


The following table summarizes Merrill Lynch's non-investment grade non-trading exposures:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline (in millions) & \[
\begin{array}{r}
\text { JUNE } 30, \\
2000
\end{array}
\] & \[
\begin{gathered}
\text { DEC. } 31, \\
1999
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline Marketable investment securities & \$ 256 & \$ 58 \\
\hline Investments of insurance subsidiaries & 119 & 108 \\
\hline Loans (net of allowance for loan losses): & & \\
\hline Bridge loans & 190 & 68 \\
\hline Other loans(1) & 1,758 & 1,331 \\
\hline \multicolumn{3}{|l|}{Other investments:} \\
\hline Partnership interests (2) & 1,267 & 1,368 \\
\hline Other equity investments (3) & 288 & 369 \\
\hline
\end{tabular}
</TABLE>
(1) Represents outstanding loans to 124 and 115 companies at June 30, 2000 and December 31, 1999, respectively.
(2) Includes \(\$ 604\) million and \(\$ 599\) million in investments at June 30, 2000 and December 31, 1999, respectively, related to deferred compensation plans, for which the default risk of the investments generally rests with the participating employees.
(3) Includes investments in 60 and 62 enterprises at June 30, 2000 and December 31, 1999, repectively.

(1) Subsequent to the end of the second quarter, these commitments were reduced by \(\$ 465\) million.

\(15.8 \%\)
- -----------------------------

FULL-TIME EMPLOYEES:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \[
\begin{array}{r}
\text { U.S. } \\
51,500
\end{array}
\] & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& 46,700 \\
& 17,300
\end{aligned}
\]}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& 48,000 \\
& 18,000
\end{aligned}
\]}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& 49,000 \\
& 18,200
\end{aligned}
\]}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{}} \\
\hline \[
\begin{aligned}
& \text { Non-U.S. } \\
& 19,200
\end{aligned}
\] & & & & & & & & \\
\hline \[
\begin{aligned}
& \text { Total } \\
& 70,700
\end{aligned}
\] & & 64,000 & & 66,000 & & , 200 & & 68,600 \\
\hline Financial Consultants and Other Investment Professionals 20,200 & & 8,400 & & 18,700 & & , 000 & & 9,400 \\
\hline \begin{tabular}{l}
INCOME STATEMENT: \\
Net Earnings (in millions)
\[
\$ \quad 902
\]
\end{tabular} & \$ & 673 & \$ & 572 & \$ & 764 & \$ & 1,037 \\
\hline Annualized Return on Average Common Stockholders' Equity 24.3\% & & 25.4\% & & 20.2\% & & 23.8\% & & 31.1\% \\
\hline Earnings per Common Share: Basic
\[
\$ \quad 2.29
\] & \$ & 1.80 & \$ & 1.52 & \$ & 2.03 & \$ & 2.69 \\
\hline \[
\begin{aligned}
& \text { Diluted } \\
& 2.01
\end{aligned}
\] & & 1.57 & & 1.34 & & 1.80 & & 2.38 \\
\hline
\end{tabular}
------------------
BALANCE SHEET (in millions):
Total Assets \$324,740 \$312,936 \$363,944
\$355,108
Total Stockholders' Equity
15,727
Book Value Per Common Share
11,446
12,100
12,802
14,467
39.04
- -----------------------------

SHARE INFORMATION (in thousands):
Weighted-Average Shares Outstanding:
\begin{tabular}{|c|c|c|c|c|}
\hline Basic & 368,273 & 370,347 & 371,962 & 381,641 \\
\hline \multicolumn{5}{|l|}{389,077} \\
\hline Diluted & 421,267 & 419,090 & 420,603 & 432,372 \\
\hline \multicolumn{5}{|l|}{443,665} \\
\hline Common Shares Outstanding & 368,960 & 370,777 & 372,839 & 386,071 \\
\hline
\end{tabular}

391,974
- -----------------------------
</TABLE>
(1) Certain prior period amounts have been restated to conform to the current period presentation.
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PART II - OTHER INFORMATION
```
------------------------------

ITEM 1. LEGAL PROCEEDINGS

JAS SECURITIES LITIGATION. The JAS Securities Litigation case described in ML \& Co.'s 1999 Form 10-K and Form 10-Q for the 2000 first quarter has been settled for \(\$ 8.9\) million, subject to execution of a definitive settlement agreement and court approval.

SUMITOMO CORPORATION LITIGATION. Merrill Lynch paid Sumitomo Corporation \(\$ 275\) million plus legal fees, and Sumitomo released Merrill Lynch from any claims stemming from losses in connection with unauthorized copper trading. Merrill Lynch had substantially provided for the settlement, which did not have a material impact on the earnings reported in the second quarter of 2000. The settlement was previously reported in ML \& Co.'s Form 8-K dated May 24, 2000.

Both the JAS Securities Litigation and Sumitomo Corporation Litigation were settled without an adjudication of the merits of the claims and Merrill Lynch denied liability in connection with the settlements.

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

ML \& Co. has issued unregistered common stock in connection with the Herzog, Heine, Geduld, Inc. ("Herzog") merger described in Note 8 to the Consolidated Financial Statements - Unaudited in this report. Under the merger agreement, ML \& Co. acquired all of the outstanding common stock of Herzog and each Herzog shareholder is entitled to receive 141.87751 shares of ML \& Co. common stock for each Herzog share. A total of \(8,550,300\) shares of ML \& Co. common stock will be issued to the Herzog shareholders. Of this amount, 8,466,597 shares were issued on July 14, 2000, and 83,703 shares will be issued upon receipt of required documents from certain Herzog shareholders. The ML \& Co. common stock was issued in accordance with Rule 506 of Regulation \(D\) in transactions not involving any public offering within the meaning of Section \(4(2)\) of the Securities Act of 1933. There is no underwriter for the shares sold to the Herzog shareholders. ML \& Co. plans to file a registration statement under the Securities Act of 1933 to register the resale of the ML \& Co. shares by the Herzog shareholders.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On April 18, 2000, ML \& Co. held its Annual Meeting of Stockholders. Further details concerning matters submitted for stockholder vote can be found in ML \& Co.'s Quarterly Report on Form 10-Q for the 2000 first quarter.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
----------------------------------------1
(a) Exhibits
(4) Instruments defining the rights of security holders, including indentures:

Pursuant to Item \(601(\mathrm{~b})(4)(\mathrm{iii})(\mathrm{A})\) of Regulation \(\mathrm{S}-\mathrm{K}\), ML \& Co. hereby undertakes to furnish to the Securities and Exchange Commission, upon request, copies of the instruments defining the rights of holders of long-term debt securities of ML \& Co. that authorize an amount of securities constituting 10\% or less of the total assets of ML \& Co. and its subsidiaries on a consolidated basis.
(11) Statement re: computation of per common share earnings.
(12) Statement re: computation of ratios.
(15) Letter re: unaudited interim financial information.
(27) Financial Data Schedule.
(b) Reports on Form 8-K

The following Current Reports on Form 8-K were filed by ML \& Co. with the Securities and Exchange Commission during the quarterly period covered by this Report:
(i) Current Report dated April 17, 2000 for the purpose of filing the Preliminary Unaudited Earnings Summary of ML \& Co. for the threemonth period ended March 31, 2000.
(ii) Current Report dated May 3, 2000 for the purpose of filing the Preliminary Unaudited Consolidated Balance Sheet of ML \& Co. as of March 31, 2000.
(iii)Current Report dated May 24, 2000 for the purpose of announcing the resolution of issues between Merrill Lynch and Sumitomo Corporation concerning losses sustained by Sumitomo in connection with unauthorized copper trading.
(iv) Current Report dated June 29, 2000 for the purpose of filing the form of ML \& Co.'s S\&P 500 Market Index Target-Term Securities (Registered Trademark) due June 29, 2007.

\section*{SIGNATURE}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 11, 2000

By: /s/ Thomas H. Patrick
-----------------------------------
Thomas H. Patrick
Executive Vice President and Chief Financial Officer

INDEX TO EXHIBITS

Exhibits

Statement re: computation of per common share earnings.
Statement re: computation of ratios.
Letter re: unaudited interim financial information.
Financial Data Schedule.
<TABLE>
<CAPTION>

EXHIBIT 11

> MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES COMPUTATION OF EARNINGS PER COMMON SHARE (in millions, except per share amounts)

\(=====\)
Basic and diluted earnings per share are based on actual numbers before
rounding. rounding.
</TABLE>

MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES AND COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS (dollars in millions)
\begin{tabular}{|c|c|c|c|c|}
\hline & FOR THE T & THS ENDED & FOR THE & HS ENDED \\
\hline \multicolumn{5}{|l|}{\(\begin{array}{rrrr}\text { JUNE 30, JUNE 25, JUNE 30, } & \text { JUNE 25, } \\ 2000 & 1999 & 2000 & 1999\end{array}\)} \\
\hline \multicolumn{5}{|l|}{-} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Pre-tax earnings from continuing operations & \$ 1,378 & \$ 1,031 & \$ 2,953 & \$ 2,027 \\
\hline Add: Fixed charges (excluding capitalized interest and preferred security dividend requirements of subsidiaries) & 4,256 & 3,243 & 8,094 & 6,595 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Pre-tax earnings before fixed charges & 5,634 & 4,274 & 11,047 & 8,622 \\
\hline \multicolumn{5}{|l|}{Fixed charges:} \\
\hline Interest & 4,193 & 3,183 & 7,966 & 6,475 \\
\hline Other (a) & 115 & 110 & 233 & 220 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline Total fixed charges & 4,308 & 3,293 & 8,199 & 6,695 \\
\hline Preferred stock dividends & 14 & 14 & 28 & 28 \\
\hline \multicolumn{5}{|l|}{-} \\
\hline \multicolumn{4}{|l|}{Total combined fixed charges} & \$ 6,723 \\
\hline Ratio of earnings to fixed charges & 1.31 & 1.30 & 1.35 & 1.29 \\
\hline Ratio of earnings to combined fixed charges and preferred stock dividends & 1.30 & 1.29 & 1.34 & 1.28 \\
\hline
\end{tabular}
(a) Other fixed charges consist of the interest factor in rentals, amortization of debt issuance costs, preferred security dividend requirements of subsidiaries, and capitalized interest.
</TABLE>
August 11, 2000

Merrill Lynch \& Co., Inc.
4 World Financial Center
New York, NY 10080

We have made a review, in accordance with standards established by the American Institute of Certified Public Accountants, of the unaudited interim condensed consolidated financial information of Merrill Lynch \& Co., Inc. and subsidiaries ("Merrill Lynch") as of June 30, 2000 and for the three- and six-month periods ended June 30, 2000 and June 25, 1999, as indicated in our report dated August 11, 2000; because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in your Quarterly Report on Form 10-Q for the quarter ended June 30, 2000, is incorporated by reference in the following documents, as amended:

Filed on Form S-8:
Registration Statement No. 33-41942 (1986 Employee Stock Purchase Plan)
Registration Statement No. 33-17908 (Incentive Equity Purchase Plan)
Registration Statement No. 33-33336 (Long-Term Incentive Compensation Plan)
Registration Statement No. 33-51831 (Long-Term Incentive Compensation Plan)

Registration Statement No. 33-51829 (401(k) Savings and Investment Plan)

Registration Statement No. 33-54154 (Non-Employee Directors' Equity Plan)
Registration Statement No. 33-54572 (401(k) Savings and Investment Plan (Puerto Rico))

Registration Statement No. 33-56427 (Amended and Restated 1994 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 33-55155 (1995 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 33-60989 (1996 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-00863 (401(k) Savings \& Investment Plan)

Registration Statement No. 333-09779 (1997 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-13367 (Restricted Stock Plan for Former Employees of Hotchkis and Wiley)

Registration Statement No. 333-15009 (1997 KECALP Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-17099 (Deferred Unit and Stock Unit Plan for Non-Employee Directors)

Registration Statement No. 333-18915 (Long-Term Incentive Compensation Plan for Managers and Producers)

Registration Statement No. 333-32209 (1998 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-33125 (Employee Stock Purchase Plan for Employees of Merrill Lynch Partnerships)

Registration Statement No. 333-41425 (401(k) Savings \& Investment Plan)
Registration Statement No. 333-56291 (Long-Term Incentive Compensation Plan for Managers and Producers)

Registration Statement No. 333-60211 (1999 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-62311 (Replacement Options; Midland Walwyn Inc.)

Registration Statement No. 333-85421 (401(k) Savings and Investment Plan)

Registration Statement No. 333-85423 (2000 Deferred Compensation Plan For a Select Group of Eligible Employees)

Registration Statement No. 333-92663 (Long-Term Incentive Compensation Plan for Managers and Producers)

Filed on Form S-3:

Debt Securities, Warrants, Common Stock, Preferred Securities, and/or Depository Shares:

Registration Statement No. 33-54218
Registration Statement No. 2-78338

Registration Statement No. 2-89519

Registration Statement No. 2-83477

Registration Statement No. 33-03602
Registration Statement No. 33-17965
Registration Statement No. 33-27512
Registration Statement No. 33-33335
Registration Statement No. 33-35456
Registration Statement No. 33-42041

Registration Statement No. 33-45327

Registration Statement No. 33-45777

Registration Statement No. 33-49947
Registration Statement No. 33-51489
Registration Statement No. 33-52647
Registration Statement No. 33-55363
Registration Statement No. 33-60413
Registration Statement No. 33-61559
Registration Statement No. 33-65135

Registration Statement No. 333-13649

Registration Statement No. 333-16603

Registration Statement No. 333-20137
Registration Statement No. 333-25255
Registration Statement No. 333-28537
Registration Statement No. 333-42859
Registration Statement No. 333-44173
Registration Statement No. 333-59997

Registration Statement No. 333-68747

Registration Statement No. 333-38792

Medium Term Notes:
Registration Statement No. 2-96315
Registration Statement No. 33-03079
Registration Statement No. 33-05125
Registration Statement No. 33-09910
Registration Statement No. 33-16165
Registration Statement No. 33-19820

Registration Statement No. 33-23605

Registration Statement No. 33-27549
Registration Statement No. 33-38879
Other Securities:
Registration Statement No. 333-02275 (Long-Term Incentive Compensation Plan)

Registration Statement No. 333-24889 (Long-Term Incentive Compensation Plan, and Long-Term Incentive Compensation Plan for Managers and Producers)

Registration Statement No. 333-36651 (Hotchkis and Wiley Resale)
Registration Statement No. 333-59263 (Exchangeable Shares of Merrill Lynch \& Co., Canada Ltd. re: Midland Walwyn Inc.)

Registration Statement No. 333-67903 (Howard Johnson \& Company Resale)

We are also aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.
/s/ Deloitte \& Touche LLP
New York, New York
August 11, 2000

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