UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(d)$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 1999
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 1-6523
Exact name of registrant as specified in its charter:
Bank of America Corporation
State or jurisdiction of incorporation or organization:
Delaware
I.R.S. Employer Identification Number:

56-0906609
Address of principal executive offices:
Bank of America Corporate Center Charlotte, North Carolina 28255

Registrant's telephone number, including area code:
$(704) \quad 386-5000$
Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during
the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days.

On July 31, 1999, there were $1,727,403,256$ shares of Bank of America Corporation Common Stock outstanding.

Bank of America Corporation

<TABLE>
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June 30, 1999 Form 10-Q
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- -----------------------------
Total deposits ..... 339,045
357,260- ------------------
Federal funds purchased and securities sold under agreements to repurchase ..... 78,317
67,543
Trading account liabilities 16,394
\[
14,170
\]
Derivative-dealer liabilities ..... 13,506
16,835
Commercial paper ..... 7,604
6,749
Other short-term borrowings ..... 34,045
Acceptances outstanding ..... 1,908
2,671
Accrued expenses and other liabilities ..... 17,638

30,929
Trust preferred securities 4, 955
4,954
Long-term debt ..... 55,05945,888
- ------------------
Total liabilities ..... 568,471
571,741

Contingent liabilities and other financial commitments (Note Six)
Shareholders' Equity
Preferred stock, \(\$ 0.01\) par value; authorized - \(100,000,000\) shares; issued and outstanding - 1,871,753 and 1,952,039 shares ..... 8083
Common stock, \(\$ 0.01\) par value; authorized - 5,000,000,000 shares; issued and outstanding - 1,722,930,646 and 1,724,484,305 shares ..... 14,433
14,837
Retained earnings ..... 33,25630,998
Accumulated other comprehensive income ..... \((1,595)\)
\[
152
\]
Other(543)
(132)

Total shareholders' equity ..... 45,631
45,938
-------
Total liabilities and shareholders' equity ..... \(\$ 614,102\)
\$617, 679
\(=============\)
See accompanying notes to consolidated financial statements.
</TABLE>
<TABLE>
<CAPTION>---------


Loans transferred to foreclosed properties amounted to \(\$ 198\) and \(\$ 197\) for the six months ended June 30 , 1999 and 1998 ,
respectively.
Loans securitized and retained in the trading and available for sale securities portfolios amounted to \(\$ 367\) and \(\$ 2,607\)
for the
six months ended June 30,1999 and 1998 , respectively.
See accompanying notes to consolidated financial statements.
</TABLE>
<TABLE>
<CAPTION>
\(\qquad\)

Bank of America Corporation and Subsidiaries
Consolidated Statement of Changes in Shareholders' Equity
\(\qquad\)
\(\qquad\)

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline reinvestment and employee plans & & 21,286 & 972 & & & (32) & 940 \\
\hline Stock issued in acquisitions & & 385 & 15 & & & & 15 \\
\hline Common stock repurchased
(600) & & \((9,349)\) & (600) & & & & \\
\hline Conversion of preferred stock & (9) & 373 & 9 & & & & \\
\hline Redemption of preferred stock
(614) & (614) & & & & & & \\
\hline Other & & & (1) & & & 12 & \\
\hline 11 & & & & & & & \\
\hline Balance on June 30, 1998 & \$85 & 1,735,233 & \$15,535 & \$30,847 & \$ 371 & \$ (129) & \$46,709 \\
\hline Balance on December 31, 1998 & \$83 & 1,724,484 & \$14,837 & \$30,998 & \$ 152 & \$(132) & \$45,938 \\
\hline Net income & & & & 3,829 & & & \\
\hline 3,829 \$ 3,829 & & & & & & & \\
\hline Other comprehensive income, net of tax (1,747)
\[
(1,747)
\] & & & & & \((1,747)\) & & \\
\hline Comprehensive income & & & & & & & \\
\hline \$ 2,082 & & & & & & & \\
\hline Cash dividends: & & & & & & & \\
\hline Common & & & & \((1,568)\) & & & \\
\hline \((1,568)\) & & & & & & & \\
\hline Preferred & & & & (3) & & & \\
\hline (3) & & & & & & & \\
\hline Common stock issued under dividend reinvestment and employee plans & & 23,307 & 1,097 & & & (420) & 677 \\
\hline Common stock repurchased (1, 722) & & \((25,000)\) & \((1,722)\) & & & & \\
\hline Conversion of preferred stock & (3) & 136 & 3 & & & & \\
\hline Other & & 4 & 218 & & & 9 & \\
\hline 227 & & & & & & & \\
\hline Balance on June 30, 1999 & \$80 & 1,722,931 & \$14,433 & \$33,256 & \$ \((1,595)\) & \$(543) & \$45,631 \\
\hline
\end{tabular}
(1) Changes in Accumulated Other Comprehensive Income include after-tax net unrealized losses on securities available for sale and marketable equity securities of \(\$ 1,710\) and \(\$ 37\), and after-tax net unrealized losses (gains) on foreign currency translation adjustments of \(\$ 37\) and \(\$(1)\) for the six months ended June 30 , 1999 and 1998 , respectively.

See accompanying notes to consolidated financial statements.

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</TABLE>
Bank of America Corporation and Subsidiaries
Notes to Consolidated Financial Statements


On September 30, 1998, BankAmerica Corporation (BankAmerica) merged with and into NationsBank Corporation (the Merger). The combined company was renamed BankAmerica Corporation and on April 28, 1999, BankAmerica Corporation changed its name to Bank of America Corporation (the Corporation). The transaction was accounted for as a pooling of interests. The consolidated financial statements have been restated to present the combined results of the Corporation as if the Merger had been in effect for all periods presented.

On January 9, 1998, the Corporation completed its merger with Barnett Banks, Inc. (Barnett). The transaction was accounted for as a pooling of interests. The consolidated financial statements have been restated to present the combined results of the Corporation and Barnett as if the merger had been in effect for all periods presented.

The Corporation is a Delaware corporation and a multi-bank holding company registered under the Bank Holding Company Act of 1956, as amended, with its principal assets being the stock of its subsidiaries. Through its banking and nonbanking subsidiaries, the Corporation provides a diverse range of financial services and products throughout the U.S. and in selected international markets.

Note One - Accounting Policies

The consolidated financial statements include the accounts of the Corporation and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated.

The information contained in the consolidated financial statements is unaudited. In the opinion of management, all normal recurring adjustments necessary for a fair statement of the interim period results have been made. Certain prior period amounts have been reclassified to conform to current period
classifications.
Accounting policies followed in the presentation of interim financial results are presented on pages 56 to 61 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 1998.

In 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No.133, "Accounting for Derivative and Hedging Activities" (SFAS 133). This standard requires all derivative instruments to be recognized as assets or liabilities and measured at their fair values. In addition, SFAS 133 provides for special hedge accounting, for fair value, cash flow and foreign currency hedges, provided certain criteria are met. The Corporation is required to adopt SFAS 133 on or before January 1, 2001. Upon adoption, all hedging relationships must be redesignated and documented pursuant to the provisions of the statement. The corporation is in the process of evaluating the impact of this statement on its risk management strategies and processes, information systems and financial statements.

Note Two - Merger-Related Activity
On September 30, 1998, the Corporation completed its merger with BankAmerica, a multi-bank holding company headquartered in San Francisco, California. BankAmerica provided banking and other financial services throughout the U.S. and in selected international markets to consumers and business customers including corporations, governments and other institutions. As a result of the Merger, each outstanding share of BankAmerica common stock was converted into 1.1316 shares of the Corporation's common stock, resulting in the net issuance of approximately 779 million shares of the Corporation's common stock to the former BankAmerica shareholders. Each share of NationsBank Corporation (NationsBank) common stock continued as one share in the new company's common stock. In addition, approximately 88 million options to
purchase the Corporation's common stock were issued to convert similar stock options granted to certain BankAmerica employees. This transaction was accounted for as a pooling of interests. Under this method of accounting, the recorded assets, liabilities, shareholders' equity, income and expenses of NationsBank and BankAmerica have been combined and reflected at their historical amounts. NationsBank's total assets, total deposits and total shareholders' equity on the date of the Merger were approximately $\$ 331.9$ billion, $\$ 166.8$ billion and $\$ 27.7$ billion, respectively. BankAmerica's total assets, total deposits and total shareholders' equity on the date of the Merger amounted to approximately $\$ 263.4$ billion, $\$ 179.0$ billion and $\$ 19.6$ billion, respectively.

In connection with the Merger, the Corporation recorded a $\$ 1,325 \mathrm{million}$ pre-tax merger-related charge in 1998 of which $\$ 725$ million ( $\$ 519$ million after-tax) and $\$ 600$ million ( $\$ 441$ million after-tax) were recorded in the third and fourth quarters of 1998, respectively. The total pre-tax charge for 1998 consisted of approximately $\$ 740$ million primarily of severance and change in control and other employee-related items, $\$ 150$ million of conversion and related costs including occupancy, equipment and customer communication expenses, $\$ 300$ million of exit and related costs and $\$ 135$ million of other merger costs (including legal, investment banking and filing fees). In the second quarter of 1999, the Corporation also recorded a pre-tax merger-related charge of $\$ 200$ million ( $\$ 145$ million after-tax) in connection with the Merger. The pre-tax charge consisted of approximately $\$ 94$ million primarily of severance and change in control and other employee-related items, $\$ 7$ million of conversion and related costs including occupancy, equipment and customer communication expenses, $\$ 97$ million of exit and related costs and $\$ 2$ million of other merger costs. The Corporation anticipates recording an additional pre-tax merger-related charge of approximately $\$ 325$ million ( $\$ 272$ million after-tax) in 1999.

The following table summarizes the activity in the BankAmerica merger-related reserve during the six months ended June 30, 1999:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline (Dollars in Millions) & Balance on January 1 1999 & \begin{tabular}{l}
Amount \\
Included \\
Expense
\end{tabular} & \begin{tabular}{l}
Cash Payments \\
Applied to \\
Reserve
\end{tabular} & \begin{tabular}{l}
Non-Cash \\
Reductions \\
Applied to Reserve
\end{tabular} & Balance on June 30 1999 \\
\hline - & & & & & \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline Severance, change in control and other employee-related costs & \$487 & \$ 94 & \$(374) & \$- & \$207 \\
\hline Conversion and related costs & 143 & 7 & (9) & (46) & 95 \\
\hline Exit and related costs & 194 & 97 & (109) & (92) & 90 \\
\hline Other merger costs & 18 & 2 & (5) & (5) & 10 \\
\hline Total & \$842 & \$200 & \$(497) & \$(143) & \$402 \\
\hline
\end{tabular}
</TABLE>
On January 9, 1998, the Corporation completed its merger with Barnett Banks, Inc., a multi-bank holding company headquartered in Jacksonville, Florida (the Barnett merger). Barnett's total assets, total deposits and total shareholders' equity on the date of the merger were approximately $\$ 46.0$ billion, $\$ 35.4$ billion and $\$ 3.4$ billion, respectively. As a result of the Barnett merger, each outstanding share of Barnett common stock was converted into 1.1875 shares of the Corporation's common stock, resulting in the net issuance of approximately 233 million common shares to the former Barnett shareholders. In addition, approximately 11 million options to purchase the Corporation's common stock were issued to convert stock options granted to certain Barnett employees. This transaction was also accounted for as a pooling of interests.

In connection with the Barnett merger, the Corporation incurred a pre-tax merger-related charge during the first quarter of 1998, of approximately $\$ 900$ million ( $\$ 642$ million after-tax), which consisted of approximately $\$ 375$ million primarily in severance and change in control payments, $\$ 300$ million of conversion and related costs including occupancy and equipment expenses (primarily lease exit costs and the elimination of duplicate facilities and other capitalized assets), $\$ 125$ million of exit costs related to contract
terminations and $\$ 100$ million of other merger costs (including legal, investment banking and filing fees). In the second quarter of 1998, the corporation recognized a $\$ 430$ million gain resulting from the regulatory required divestitures of certain Barnett branches. As of June 30, 1999, substantially all of the Barnett merger-related reserves have been utilized.

In 1996, the Corporation completed the initial public offering of 16.1 million shares of Class A Common Stock of BA Merchant Services, Inc. (BAMS), a subsidiary of the Corporation. On December 22, 1998, the Corporation and BAMS signed a definitive merger agreement on which the Corporation agreed to buy BAMS outstanding shares of Class A Common Stock other than the shares owned by the Corporation. On April 28, 1999, BAMS became a wholly-owned subsidiary of Bank of America National Trust and Savings Association (Bank of America NT\&SA) and each outstanding share of BAMS common stock other than the shares owned by the Corporation was converted into the right to receive a cash payment equal to $\$ 20.50$ per share without interest, or $\$ 339.2$ million.

As of June 30, 1999, the Corporation operated its banking activities primarily under three charters: Bank of America NT\&SA, NationsBank, N.A. and Bank of America, N.A. (USA). On March 31, 1999, NationsBank of Delaware, N.A. merged with and into Bank of America, N.A. (USA), an Arizona corporation (formerly known as Bank of America National Association), which operates the Corporation's credit card business. On April 1, 1999, the mortgage business of BankAmerica transferred to NationsBanc Mortgage Corporation, which changed its name to Bank of America Mortgage. On April 8, 1999, the Corporation merged Bank of America Texas, N.A. into NationsBank, N.A. On July 5, 1999, NationsBank, N.A. changed its name to Bank of America, N.A. On July 23, 1999, Bank of America, N.A. merged into Bank of America NT\&SA, and the surviving entity of that merger changed its name to Bank of America, N.A. The Corporation expects to continue the consolidation of other banking subsidiaries (other than Bank of America, N.A. (USA)) throughout the remainder of 1999.

Note Three - Trading Account Assets and Liabilities
The fair value of the components of trading account assets and liabilities on June 30, 1999 and December 31, 1998 and the average fair value for the six months ended June 30, 1999 were:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{for} \\
\hline & June 30 & December 31 & \begin{tabular}{l}
the Six \\
Months
\end{tabular} \\
\hline ```
Ended
    (Dollars in Millions)
1 9 9 9
``` & 1999 & 1998 & June 30, \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{Securities owned:} \\
\hline U.S. Treasury securities & \$7,182 & \$7,854 & \$7,789 \\
\hline Securities of other U.S. Government agencies and corporations & 1,598 & 524 & 1,036 \\
\hline Certificates of deposit, bankers' acceptances and commercial paper & 2,490 & 2,723 & 2,464 \\
\hline Corporate debt & 2,949 & 1,666 & 3,012 \\
\hline Foreign sovereign debt & 9,751 & 11,774 & 11,523 \\
\hline Mortgage-backed securities & 4,028 & 7,489 & 7,260 \\
\hline Other securities & 7,429 & 7,572 & 7,396 \\
\hline Total trading account assets & \$35,427 & \$ 39,602 & \$40,480 \\
\hline
\end{tabular}
\begin{tabular}{lr} 
Short sales: & \$12,982 \\
U.S. Treasury securities & 399
\end{tabular}
====
</TABLE>
See Note Six of the consolidated financial statements on page 12 for additional information on derivative-dealer positions, including credit risk.

Note Four - Loans and Leases

<TABLE>
<CAPTION>

</TABLE>
The table below summarizes the changes in the allowance for credit losses on loans and leases for the three months and six months ended June 30, 1999 and 1998:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline \multirow[b]{2}{*}{30} & \multicolumn{2}{|c|}{\begin{tabular}{l}
Three Months \\
Ended June 30
\end{tabular}} & Six Months Ended June \\
\hline & & & \\
\hline \[
\begin{aligned}
& \text { (Dollars in Millions) } \\
& 1998
\end{aligned}
\] & 1999 & 1998 & 1999 \\
\hline <S> & <C> & <C> & <C> \\
\hline <C> & & & \\
\hline Balance, beginning of period
\[
6,778
\] & \$ 7,123 & \$ 6,763 & \$ 7,122 \\
\hline Loans and leases charged off \((1,328)\) & (672) & (649) & \((1,338)\) \\
\hline Recoveries of loans and leases previously charged off 307 & 152 & 144 & 299 \\
\hline Net charge-offs & (520) & (505) & \((1,039)\) \\
\hline (1,021) & & & \\
\hline Provision for credit losses & 510 & 495 & 1,020 \\
\hline 1,005 & & & \\
\hline Other, net & (17) & (22) & (7) \\
\hline
\end{tabular}

Other, net
(22)
(31)
```
-----------
```
Balance on June 30

The following table presents the recorded investment in specific loans that were considered impaired on June 30, 1999 and December 31, 1998.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline (Dollars in Millions) & June 30, 1999 & December 31, 1998 \\
\hline <S> & <C> & <C> \\
\hline Commercial - domestic & \$1,100 & \$ 796 \\
\hline Commercial - foreign & 487 & 314 \\
\hline Commercial real estate - domestic & 494 & 554 \\
\hline Total commercial & \$2,081 & \$1,664 \\
\hline
\end{tabular}
</TABLE>

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the agreement. Once a loan has been identified as impaired, management measures impairment in accordance with Statement of Financial Accounting

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Standards No. 114, "Accounting by Creditors for Impairment of a Loan" (SFAS 114). Impaired loans are measured based on the present value of payments expected to be received, observable market prices, or for loans that are solely dependent on the collateral for repayment, the estimated fair value of the collateral. If the recorded investment in impaired loans exceeds the measure of estimated fair value, a valuation allowance is established as a component of the allowance for credit losses.

On June 30, 1999 and December 31, 1998, nonperforming loans, including certain loans which are considered to be impaired, totaled \(\$ 2.8\) billion and \(\$ 2.5\) billion, respectively. Foreclosed properties amounted to \(\$ 258\) million and \(\$ 282\) million on June 30, 1999 and December 31, 1998, respectively.

Note Five - Debt
In the second quarter of 1999, the Corporation issued \(\$ 2.2\) billion in senior and subordinated long-term debt, with maturities ranging from 2002 to 2039. Of the \(\$ 2.2\) billion issued, \(\$ 1.7\) billion was converted from fixed rates ranging from 5.75 percent to 7.25 percent to floating rates through interest rate swaps at spreads ranging from zero to 29 basis points over the three-month London InterBank Offered Rate (LIBOR). The remaining \(\$ 440\) million of debt issued bears interest at spreads ranging from five basis points below three-month LIBOR to 20 basis points over three-month LIBOR, and at spreads equal to five basis points below one-month LIBOR.

Bank of America, N.A. maintains a program to offer up to \(\$ 35\) billion of bank notes from time to time with fixed or floating rates and maturities of 7 days or more from date of issue. On June 30, 1999 there were short-term and long-term bank notes outstanding under current and former programs of \(\$ 11.3\) billion and \(\$ 10.4\) billion, respectively.

Since October 1996, the Corporation has formed thirteen wholly-owned grantor trusts to issue trust preferred securities to the public. The grantor trusts invested the proceeds of such trust preferred securities into junior subordinated notes of the Corporation. Certain of the trust preferred securities were issued at a discount. Such trust preferred securities may be redeemed prior to maturity at the option of the Corporation. The sole assets of each of the grantor trusts are the Junior Subordinated Deferrable Interest Notes of the Corporation (the Notes) held by such grantor trusts. The terms of the outstanding trust preferred securities at June 30 , 1999 are summarized as follows:
\begin{tabular}{cccc} 
Aggregate & & Per & \\
Principal & Aggregate & Annum & \\
Amount of & Principal & Interest & Stated \\
Trust Preferred & Amount of & Rate of & Maturity of
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline (Dollars in Millions) & Issued & Securities & the Notes & the Notes & the Notes \\
\hline \multicolumn{6}{|l|}{-} \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{6}{|l|}{NationsBank} \\
\hline Capital Trust I & December 1996 & \$600 & \$619 & \(7.84 \%\) & December 2026 \\
\hline Capital Trust II & December 1996 & 365 & 376 & 7.83 & December 2026 \\
\hline Capital Trust III & February 1997 & 500 & 516 & \[
\begin{aligned}
& \text { 3-mo. LIBOR } \\
& +55 \mathrm{bps}
\end{aligned}
\] & January 2027 \\
\hline Capital Trust IV & April 1997 & 500 & 516 & 8.25 & April 2027 \\
\hline \multicolumn{6}{|l|}{BankAmerica} \\
\hline Institutional Capital A & November 1996 & 450 & 464 & 8.07 & December 2026 \\
\hline Institutional Capital B & November 1996 & 300 & 309 & 7.70 & December 2026 \\
\hline Capital I & December 1996 & 300 & 309 & 7.75 & December 2026 \\
\hline Capital II & December 1996 & 450 & 464 & 8.00 & December 2026 \\
\hline Capital III & January 1997 & 400 & 412 & \[
\begin{array}{r}
3-\mathrm{mo} . \operatorname{LIBOR} \\
+57 \mathrm{bps}
\end{array}
\] & January 2027 \\
\hline Capital IV & February 1998 & 350 & 361 & 7.00 & March 2028 \\
\hline \multicolumn{6}{|l|}{Barnett} \\
\hline Capital I & November 1996 & 300 & 309 & 8.06 & December 2026 \\
\hline Capital II & December 1996 & 200 & 206 & 7.95 & December 2026 \\
\hline Capital III & January 1997 & 250 & 258 & \[
\begin{array}{r}
\text { 3-mo. LIBOR } \\
+62.5 \mathrm{bps}
\end{array}
\] & February 2027 \\
\hline Total & & \$4,965 & \$5,119 & & \\
\hline
\end{tabular}
</TABLE>
For additional information on trust preferred securities, see Note Nine of the Corporation's 1998 Annual Report on Form 10-K on pages 71-72.

At June 30, 1999, the Corporation had commercial paper back-up lines of credit totaling $\$ 1.1$ billion, of which $\$ 669$ million expires in October 1999 and $\$ 479$ million expires in October 2002. In addition, the Corporation had a $\$ 1.6$ billion line of credit which expires in May 2001. At June 30, 1999, there were no amounts outstanding under these credit facilities. These lines are supported by fees paid to unaffiliated banks.

As of June 30, 1999, the Corporation had the authority to issue approximately $\$ 4.7$ billion of corporate debt and other securities under its existing shelf registration statement. On July 22, 1999, the Corporation filed a shelf registration statement for the issuance of $\$ 15.0$ billion of corporate debt and other securities. The SEC declared the shelf registration statement effective as of August 5, 1999.

Under a joint Euro medium-term note program, the Corporation and Bank of America, N.A. may offer an aggregate of $\$ 15.0$ billion of senior long-term debt or, in the case of the Corporation, subordinated notes exclusively to non-United States residents. The notes bear interest at fixed or floating rates and may be denominated in U.S. dollars or foreign currencies. The corporation uses foreign currency contracts to convert certain foreign-denominated debt into the economic equivalent of U.S. dollars. On June 30, 1999, $\$ 3.9$ billion of notes were outstanding under this program. On June 30, 1999, $\$ 3.5$ billion of notes were outstanding under the former BankAmerica Euro medium-term note program, which was terminated in connection with the Merger. As of July 30, 1999, the Corporation and Bank of America, N.A. had the authority to issue approximately $\$ 10.6$ billion in the aggregate of debt securities under the current program.

In the second quarter of 1999, Bank of America, N.A. issued $\$ 2.5$ billion in senior long-term bank notes, with maturities in 2000 and 2001. Of the $\$ 2.5$ billion issued, $\$ 1.52$ billion bears interest at floating rates with spreads ranging from 284 to 285 basis points below the prime rate. Of the remaining $\$ 1.0$

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billion, $\$ 783$ million bears interest at spreads ranging from two to 15 basis points above three-month LIBOR, and $\$ 188$ million was issued with fixed rates ranging from 5.19 percent to 5.64 percent which were converted to floating rates through interest rate swaps at spreads ranging from 11 to 13 basis points below three-month LIBOR. During the second quarter of 1999, Bank of America, F.S.B. received advances from the Federal Home Loan Bank totaling $\$ 208$ million, with maturities ranging from 2004 to 2029. Of the $\$ 208$ million in advances, $\$ 200$ million bears interest at a floating rate of one basis point below three-month LIBOR. The remaining $\$ 8$ million bears interest at fixed rates ranging from 6.06 percent to 6.56 percent.

From July 1, 1999, through August 13, 1999, Bank of America, N.A. issued $\$ 650$ million of long-term bank notes.

From July 1, 1999, through August 13, 1999, the Corporation issued $\$ 476$ million of long-term debt.

On May 25, 1999, Main Place Funding, LLC issued $\$ 1.5$ billion in Mortgage-Backed Bonds due May 28, 2002. The bonds were issued at a floating rate of 12 basis points above three-month LIBOR.

Note Six - Commitments and Contingencies

Credit Extension Commitments
The Corporation enters into commitments to extend credit, standby letters of credit and commercial letters of credit to meet the financing needs of its customers. The commitments shown below have been reduced by amounts collateralized by cash and amounts participated to other financial institutions. The following summarizes outstanding commitments to extend credit:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline (Dollars in Millions) & \[
\begin{gathered}
\text { June } 30 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline Credit card commitments & \$ 65,621 & \$ 67,018 \\
\hline Other loan commitments & 241,938 & 234,453 \\
\hline Standby letters of credit and financial guarantees & 31,685 & 33,311 \\
\hline Commercial letters of credit & 4,159 & 3,035 \\
\hline
\end{tabular}
</TABLE>
Derivatives
Credit Risk Associated with Derivative-Dealer Activities
The table on page 13 presents the notional or contract amounts on June 30, 1999 and December 31, 1998 and the credit risk amounts (the net replacement cost of contracts in a gain position) of the Corporation's derivative-dealer positions which are primarily executed in the over-the-counter market. This table should be read in conjunction with the Off-Balance Sheet section on pages 29 through 33 and Note Eleven of the Corporation's 1998 Annual Report on Form $10-\mathrm{K}$. The notional or contract amounts indicate the total volume of transactions and significantly exceed the amount of the Corporation's credit or market risk associated with these instruments. Credit risk associated with derivatives is measured as the net replacement cost should the counterparties with contracts in a gain position to the Corporation completely fail to perform under the terms of those contracts and any collateral underlying the contracts proves to be of no value. The credit risk presented in the following table does not consider the value of any collateral, but generally takes into consideration the effects of legally enforceable master netting agreements.

<TABLE>
<CAPTION>
Derivative-Dealer Positions
\begin{tabular}{|c|c|c|c|c|}
\hline (Dollars in Millions) & \multicolumn{2}{|l|}{June 30, 1999} & \multicolumn{2}{|l|}{December 31, 1998} \\
\hline & \begin{tabular}{l}
Contract/ \\
Notional
\end{tabular} & \[
\begin{gathered}
\text { Credit } \\
\text { Risk }
\end{gathered}
\] & \begin{tabular}{l}
Contract/ \\
Notional
\end{tabular} & \[
\begin{gathered}
\text { Credit } \\
\text { Risk }
\end{gathered}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Interest rate contracts:} \\
\hline Swaps & \$1,860,051 & \$5,053 & \$1,539,862 & \$ 5,470 \\
\hline Futures and forwards & 819,963 & 210 & 808,284 & 290 \\
\hline Written options & 482,246 & - & 494,608 & - \\
\hline Purchased options & 545,940 & 1,168 & 615,492 & 2,125 \\
\hline \multicolumn{5}{|l|}{Foreign exchange contracts:} \\
\hline Swaps & 37,941 & 1,466 & 37,357 & 1,403 \\
\hline Spot, futures and forwards & 564,455 & 3,064 & 623,977 & 5,136 \\
\hline Written options & 43,285 & - & 56,287 & - \\
\hline Purchased options & 39,208 & 1,115 & 53,426 & 703 \\
\hline \multicolumn{5}{|l|}{Commodity and other contracts:} \\
\hline Swaps & 10,220 & 513 & 5,685 & 370 \\
\hline Futures and forwards & 26,324 & - & 5,292 & - \\
\hline Written options & 27,010 & - & 22,382 & - \\
\hline Purchased options & 29,222 & 1,552 & 22,134 & 989 \\
\hline Total before cross product netting & & 14,141 & & 16,486 \\
\hline Cross product netting & & 314 & & 1,274 \\
\hline Net replacement cost & & \$13,827 & & \$15,212 \\
\hline
\end{tabular}
</TABLE>
The table above includes both long and short derivative-dealer positions.
The average fair value of derivative-dealer assets for the six months ended June

30, 1999 and for year ended December 31, 1998 was $\$ 14.7$ billion and $\$ 14.3$ billion, respectively. The average fair value of derivative-dealer liabilities for the six months ended June 30, 1999 and for the year ended December 31, 1998 was $\$ 15.1$ billion and $\$ 13.3$ billion, respectively. The fair value of derivative-dealer assets at June 30, 1999 and December 31, 1998 was $\$ 13.8$ billion and $\$ 16.4$ billion, respectively. The fair value of derivative-dealer liabilities at June 30, 1999 and December 31, 1998 was $\$ 13.5$ billion and $\$ 16.8$ billion, respectively.

The Corporation uses credit derivatives to diversify credit risk and lower its risk portfolio by transferring the exposure of an underlying credit to another counterparty. The Corporation also uses credit derivatives to generate revenue by taking on exposure to underlying credits. On the client side, the Corporation provides credit derivatives to sophisticated customers who wish to hedge existing credit exposures or take on additional credit exposure to generate revenue. The majority of the Corporation's credit derivative positions consist of credit default swaps and total return swaps. As of June 30, 1999 and December 31, 1998, the Corporation had a notional amount of $\$ 14.6$ billion and $\$ 16.9$ billion, respectively, in credit derivatives.

Asset and Liability Management (ALM) Activities
The table on page 14 outlines the notional amount and fair value of the Corporation's ALM contracts on June 30, 1999 and December 31, 1998. This table should be read in conjunction with the Off-Balance Sheet section on pages 29 through 33 and Note Eleven of the Corporation's 1998 Annual Report on Form $10-\mathrm{K}$.

| <TABLE> <br> <CAPTION> |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 1999 |  | December 31, 1998 |  |
| (Dollars in Millions) | Notional Amount | Fair <br> Value | Notional Amount | Fair <br> Value |
| <S> | <C> | <C> | <C> | <C> |
| Interest rate contracts: |  |  |  |  |
| Receive fixed swaps | \$68,064 | \$ (543) | \$60,450 | \$ 1,958 |
| Pay fixed swaps | 24,450 | (263) | 25,770 | $(1,006)$ |
| Net receive fixed | 43,614 | (806) | 34,680 | 952 |
| Basis swaps | 8,444 | (5) | 7,736 | (10) |
| Total net swap position | 52,058 | (811) | 42,416 | 942 |
| Futures and forward contracts | - | - | 6,348 | 2 |
| Option products | 32,291 | (20) | 26,836 | (46) |
| Total interest rate contracts(1) |  | \$ (831) |  | \$898 |

(1) Not meaningful to sum notional amounts of different off-balance sheet products.

## </TABLE>

When-Issued Securities
On June 30, 1999, the Corporation had commitments to purchase and sell when-issued securities of $\$ 15.4$ billion and $\$ 17.9$ billion, respectively. On December 31, 1998, the Corporation had commitments to purchase and sell when-issued securities of $\$ 1.3$ billion and $\$ 2.4$ billion, respectively.

## Litigation

In the ordinary course of business, the Corporation and its subsidiaries are routinely defendants in or parties to a number of pending and threatened legal actions and proceedings, including actions brought on behalf of various classes of claimants. In certain of these actions and proceedings substantial money damages are asserted against the Corporation and its subsidiaries and certain of these actions and proceedings are based on alleged violations of consumer protection, securities, environmental, banking and other laws.

The Corporation and certain present and former officers and directors have been named as defendants in a number of actions filed in several federal courts that have been consolidated for pretrial purposes before a Missouri federal court. The amended complaint in the consolidated actions alleges, among other things, that the defendants failed to disclose material facts about
BankAmerica's losses relating to D.E. Shaw \& Co., L.P. until mid-October 1998, in violation of various provisions of federal and state laws. The amended complaint also alleges that the proxy statement-prospectus of August 4, 1998, falsely stated that the Merger would be one of equals and alleges a scheme to have NationsBank gain control over the newly merged entity. The Missouri federal court has certified classes consisting generally of persons who were shareholders of NationsBank or BankAmerica on September 30, 1998, or were entitled to vote on the Merger, or who purchased or acquired securities of the Corporation or its predecessors between August 4, 1998 and October 13, 1998. Similar uncertified class actions (including one limited to California residents) are pending in California state court, alleging violations of the California Corporations Code and other state laws. The Corporation believes the
actions lack merit and will defend them vigorously. The amount of any ultimate exposure cannot be determined with certainty at this time.

Management believes that the actions and proceedings and the losses, if any, resulting from the final outcome thereof, will not be material in the aggregate to the Corporation's financial position or results of operations.

Note Seven - Stock Repurchase Program
On June 23, 1999, the Corporation's Board of Directors authorized the repurchase of up to 130 million shares of the Corporation's common stock at an aggregate cost of up to $\$ 10.0$ billion. At June 30, 1999, the Corporation had repurchased 25 million shares of its common stock under an accelerated share repurchase program, which reduced shareholders' equity by $\$ 1.7$ billion. Upon final settlement, the average per-share price of this accelerated share
repurchase was $\$ 72.63$. The remaining buyback authority for common stock under the current program totaled $\$ 8.3$ billion at June 30, 1999.

Note Eight - Business Segment Information
Management reports the results of operations of the Corporation through four business segments: Consumer Banking, which provides comprehensive retail banking services to individuals and small businesses through multiple delivery channels; Commercial Banking, which provides a wide range of commercial banking services for businesses with annual revenues of up to $\$ 500$ million; Global Corporate and Investment Banking, which provides a broad array of financial and investment banking products such as capital-raising products, trade finance, treasury management, capital markets and financial advisory services to domestic and international corporations, financial institutions and government entities; and Principal Investing and Asset Management, which includes direct equity investments in businesses and investments in general partnership funds, provides asset management, banking and trust services for high net worth clients both in the U.S. and internationally through its Private Bank, provides full service and discount brokerage, investment advisory and investment management, as well as advisory services for the Corporation's affiliated family of mutual funds.

The following table includes revenue and net income for the six months ended June 30, 1999 and 1998, and total assets as of June 30, 1999 and 1998 for each business segment:
<TABLE>
<CAPTION>

|  | Revenue |  | Net Income |  | Total Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Millions) | 1999 | 1998 | 1999 | 1998 | 1999 | 1998 |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |
| Consumer Banking | \$8,864 | \$9,242 | \$1,851 | \$1,856 | \$272,966 | \$259,533 |
| Commercial Banking | 1,483 | 1,499 | 417 | 516 | 61,092 | 63,893 |
| Global Corporate and Investment Banking | 4,174 | 4,217 | 1,072 | 918 | 218,076 | 217,665 |
| Principal Investing and Asset Management | 1,318 | 1,334 | 392 | 367 | 23,589 | 21,361 |
| Total | \$15,839 | \$16,292 | \$3,732 | \$3,657 | \$575,723 | \$562,452 |



Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On September 25, 1998, BankAmerica Corporation reincorporated in Delaware and on September 30, 1998, NationsBank Corporation (NationsBank) completed its merger with the former BankAmerica Corporation (BankAmerica) and changed its name to "BankAmerica Corporation". On April 28, 1999, BankAmerica Corporation changed its name to Bank of America Corporation (the Corporation). In addition, on January 9, 1998, the Corporation completed its merger with Barnett Banks, Inc. (Barnett). The BankAmerica and Barnett mergers were each accounted for as a pooling of interests and, accordingly, all financial information has been restated for all periods presented.

This report on Form $10-Q$ contains certain forward-looking statements that are subject to risks and uncertainties and include information about possible or assumed future results of operations. Many possible events or factors could affect the future financial results and performance of the Corporation. This could cause results or performance to differ materially from those expressed in our forward-looking statements. Words such as "expects", "anticipates", "believes", "estimates", variations of such words and other similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in, or implied by, such forward-looking statements. Readers of the Corporation's Form 10-Q should not rely solely on the forward-looking statements and should consider all uncertainties and risks discussed throughout this report, as well as those discussed in the Corporation's 1998 Annual Report on Form 10-K filed March 22, 1999. These statements are representative only on the date hereof, and the Corporation undertakes no obligation to update any forward-looking statements made.

The possible events or factors include the following: the Corporation's loan growth is dependent on economic conditions, as well as various discretionary factors, such as decisions to securitize, sell, or purchase certain loans or loan portfolios; syndications or participations of loans; retention of residential mortgage loans; and the management of borrower, industry, product and geographic concentrations and the mix of the loan portfolio. The rate of charge-offs and provision expense can be affected by local, regional and international economic and market conditions, concentrations of borrowers, industries, products and geographic locations, the mix of the loan portfolio and management's judgments regarding the collectibility of loans. Liquidity requirements may change as a result of fluctuations in assets and liabilities and off-balance sheet exposures, which will impact the capital and debt financing needs of the corporation and the mix of funding sources. Decisions to purchase, hold or sell securities are also dependent on liquidity requirements and market volatility, as well as on- and off-balance sheet positions. Factors that may impact interest rate risk include local, regional and international economic conditions, levels, mix, maturities, yields or rates of assets and liabilities, utilization and effectiveness of interest rate contracts and the wholesale and retail funding sources of the corporation. Factors that may cause actual noninterest expense to differ from estimates include the ability of third parties with whom the Corporation has business relationships to fully accommodate uncertainties relating to the Corporation's efforts to prepare its technology systems and non-information technology systems for the Year 2000, as well as uncertainties relating to the ability of third parties with whom the Corporation has business relationships to address the Year 2000 issue in a timely and adequate manner. The Corporation is also exposed to the potential of losses arising from adverse changes in market rates and prices which can adversely impact the value of financial products, including securities, loans, deposits, debt and derivative financial instruments, such as futures, forwards, swaps, options and other financial instruments with similar characteristics.

In addition, the banking industry in general is subject to various monetary and fiscal policies and regulations, which include those determined by the Federal Reserve Board, the Office of the Comptroller of the Currency (OCC), Federal Deposit Insurance Corporation, state regulators and the Office of Thrift Supervision, which policies and regulations could affect the Corporation's results. Other factors that may cause actual results to differ from the forward-looking statements include the following: competition with other local,
regional and international banks, savings and loan associations, credit unions and other nonbank financial institutions, such as investment banking firms, investment advisory firms, brokerage firms, mutual funds and insurance companies, as well as other entities which offer financial services, located both within and outside the United States; interest rate, market and monetary fluctuations; inflation; market volatility; general economic conditions and economic conditions in the geographic regions and industries in which the

Corporation operates; introduction and acceptance of new banking-related products, services and enhancements; fee pricing strategies, mergers and acquisitions and their integration into the Corporation and management's ability to manage these and other risks.

Earnings Review

Table One presents a comparison of selected operating results for the three months and six months ended June 30, 1999 and 1998. Significant changes in the Corporation's results of operations and financial position are discussed in the sections that follow.

Net income for the three months ended June 30 , 1999 decreased 16.7 percent to $\$ 1.9$ billion from $\$ 2.3$ billion in the same period of 1998. Earnings per common share and diluted earnings per common share were $\$ 1.10$ and $\$ 1.07$, respectively, for the three months ended June 30, 1999, compared to \$1.32 and $\$ 1.28$, respectively, in the comparable period of 1998. Operating net income (net income excluding merger-related charges) for the three months ended June 30,1999, was $\$ 2.1$ billion as compared to $\$ 2.0$ billion from the same period in 1998. Operating earnings per common share and diluted operating earnings per common share were $\$ 1.18$ and $\$ 1.15$, respectively, for the three months ended June 30, 1999, compared to $\$ 1.16$ and $\$ 1.13$ in the comparable period for 1998.
See Note Two of the consolidated financial statements on page 6 for additional information on merger-related activity.

Operating net income for the six months ended June 30, 1999 remained constant at $\$ 4.0$ billion as compared to the six months ended June 30, 1998. Operating earnings per common share and diluted operating earnings per common share were $\$ 2.28$ and $\$ 2.23$, respectively, for the six months ended June 30, 1999 compared to $\$ 2.30$ and $\$ 2.23$ in the comparable prior year period. Including merger-related charges for the six months ended June 30, 1999 of $\$ 200$ million, net income increased 5.5 percent to $\$ 3.8$ billion from $\$ 3.6$ billion for the six months ended June 30, 1998, which included net merger-related charges of $\$ 470$ million. The earnings per common share and diluted earnings per common share for the six months ended June 30, 1999 were $\$ 2.20$ and $\$ 2.15$, respectively, compared to $\$ 2.09$ and $\$ 2.03$ in the comparable prior year period.

Key performance highlights for the six months ended June 30, 1999 were:
Taxable-equivalent net interest income for the six months ended June 30, 1999 remained constant at $\$ 9.3$ billion as compared to the six months ended June 30, 1998. The net interest yield decreased to 3.55 percent for the six months ended June 30, 1999 compared to 3.81 percent for the six months ended June 30, 1998 due primarily to higher levels of lower-yielding investment securities.

1998, the result of higher commercial nonperforming loans. ended June 30 , 1999 compared to $\$ 7$ 1 billion in the same perioc This decrease was primarily attributable to lower levels of investment banking income, mortgage servicing income and other income. The decrease
was partially offset by higher levels of income from trading account profits and fees, credit card income and deposit account service charges. months ended June 30, 1999 compared to $\$ 9.5$ billion for the six months ended June 30 , 1998. This decrease was attributable to merger-related savings resulting in lower levels of personnel expense, professional fees, other general operating expense and general administrative expense.
and and other intangible assets and the related amortization expense, improved with cash basis diluted earnings per common share increasing by 4.8 percent to $\$ 2.40$ for the six months ended June 30 , 1999 compared to $\$ 2.29$ for the same period a year ago. Excluding merger-related charges, cash basis diluted earnings per common share were $\$ 2.48$ and $\$ 2.49$ for the six months ended June 30, 1999 and 1998, respectively. For the six months ended June 30, 1999, return on average tangible common shareholders' equity excluding merger-related charges decreased to 27.97 percent compared to 31.88 percent for the same period in 1998. Including merger-related charges, the return on average tangible common shareholders' equity was 27.05 percent and 29.25 percent for the six months ended June 30,1999 and 1998, respectively. percent for the six months ended June 30, 1999, an improvement of 208 basis points from the same period in 1998, primarily due to the $\$ 561$ million decrease in other noninterest expense for the six months ended June 30,



The Corporation provides a diversified range of banking and certain nonbanking financial services and products through its various subsidiaries. Management reports the results of the Corporation's operations through four business segments: Consumer Banking, Commercial Banking, Global Corporate and Investment Banking, and Principal Investing and Asset Management.

The business segments summarized in Table Two are primarily managed with a focus on various performance objectives including net income, return on average equity and operating efficiency. These performance objectives are also presented on a cash basis, which excludes the impact of goodwill and other intangible assets and related amortization expense. The net interest income of the business segments reflects the results of a funds transfer pricing process which derives net interest income by matching assets and liabilities with similar interest rate sensitivity and maturity characteristics. Equity capital is allocated to each business segment based on an assessment of its inherent risk.

See Note Eight of the consolidated financial statements on page 15 for additional business segment information, including adjustments and a reconciliation to consolidated net income.

Consumer Banking
The Consumer Banking segment provides comprehensive retail banking products and services to individuals and small businesses through multiple delivery channels including approximately 4,500 banking centers and 14,000 automated
teller machines (ATMs). These banking centers and ATMs are located principally throughout the Corporation's franchise and serve approximately 30 million households in 21 states and the District of Columbia. This segment also provides specialized services such as the origination and servicing of residential mortgage loans, issuance and servicing of credit cards, direct banking via telephone and personal computer, student lending and certain insurance services. The consumer finance component provides mortgage, home equity and automobile loans to consumers, retail finance programs to dealers and lease financing to purchasers of new and used cars.

Consumer Banking's earnings remained essentially unchanged at $\$ 1.9$ billion for the six months ended June 30 , 1999 compared to the six months ended June 30, 1998. Taxable-equivalent net interest income decreased one percent to $\$ 5.9$ billion, primarily reflecting the impact of securitizations, loan sales and divestitures partially offset by average managed loan growth and reduced funding costs from deposit expense management. As the Corporation continues to securitize loans, its role becomes that of a servicer and the servicing income, as well as the gains on securitizations, are reflected in noninterest income. Excluding the impact of securitizations, acquisitions and divestitures, average total loans and leases for the six months ended June 30, 1999 increased 14 percent over average levels for the six months ended June 30, 1998. Average total deposits for the six months ended June 30, 1999 of $\$ 231.4$ billion were essentially unchanged compared to the six months ended June 30, 1998. The net interest yield increased one basis point for the six months ended June 30, 1999 to 5.02 percent.

The provision for credit losses of $\$ 664$ million for the six months ended June 30, 1999 remained essentially unchanged from the same period during 1998.

Noninterest income in Consumer Banking declined nine percent to $\$ 3.0$
billion for the six months ended June 30 , 1999 due to lower mortgage servicing and production fees and lower other income. Mortgage servicing and production fees decreased primarily due to higher amortization expense and lower valuation of servicing rights partially offset by increased mortgage servicing fees.

Noninterest expense decreased seven percent to $\$ 5.2$ billion due to reductions primarily in personnel expense, professional fees, other general operating expense and data processing expense. These decreases mainly reflect successful merger-related savings efforts. The cash basis efficiency ratio was 55.4 percent, an improvement of 200 basis points over the six months ended June 30 , 1998. The return on tangible equity remained essentially unchanged at 29 percent.

Commercial Banking
The Commercial Banking segment provides a wide range of commercial banking
services for businesses with annual revenues of up to $\$ 500$ million. Services provided include commercial lending, treasury and cash management services, asset-backed lending and factoring. Also included in this segment are the Corporation's commercial finance operations which provide: equipment loans and leases, loans for debt restructuring, mergers and working capital, real estate and health care financing and inventory financing to manufacturers, distributors and dealers.

Commercial Banking's earnings decreased 19 percent to $\$ 417$ million for the six months ended June 30,1999 compared to $\$ 516$ million for the six months ended June 30, 1998. Taxable-equivalent net interest income decreased $\$ 41$ million from the comparable period in 1998, primarily reflecting lower yields on earning assets. Commercial Banking's average managed loan and lease portfolio during the six months ended June 30,1999 increased slightly to $\$ 56.7$ billion compared to $\$ 55.8$ billion during the same period of 1998.

The provision for credit losses for the six months ended June 30, 1999 of $\$ 88$ million increased from $\$ 30$ million for the six months ended June 30, 1998. Noninterest income increased seven percent to $\$ 409$ million over the six months ended June 30 , 1998 primarily due to increased revenue from investment banking activities.

Noninterest expense for the period increased 10 percent to $\$ 743$ million primarily due to an increase in other general operating expense. The cash basis efficiency ratio increased 500 basis points to 46.9 percent. The return on tangible equity decreased to 24 percent from 27 percent.

Global Corporate and Investment Banking
The Global Corporate and Investment Banking segment provides a broad array of financial and investment banking products such as capital-raising products, trade finance, treasury management, investment banking, capital markets, leasing and financial advisory services to domestic and international corporations, financial institutions and government entities. Clients are supported through offices in 37 countries in four distinct geographic regions: U.S. and Canada; Asia; Europe, Middle East and Africa; and Latin America. Products and services provided include loan origination, cash management, foreign exchange, leasing, leveraged finance, project finance, real estate, senior bank debt, structured finance and trade services. The Global Corporate and Investment Banking segment also provides commercial banking services for businesses with annual revenues of $\$ 500$ million or more. Through a separate subsidiary, Banc of America Securities LLC, Global Corporate and Investment Banking is a primary dealer of U.S. Government Securities, underwrites and makes markets in equity securities, and underwrites and deals in high-grade and high-yield corporate debt securities,
commercial paper, mortgage-backed and asset-backed securities, federal agencies securities and municipal securities. Banc of America Securities LLC also provides correspondent clearing services for other securities broker/dealers, offers traditional brokerage service to high net worth individuals and provides prime-brokerage services. Debt and equity securities research, loan syndications, mergers and acquisitions advisory services and private placements are also provided through Banc of America Securities LLC. Additionally, Global Corporate and Investment Banking is a market maker in derivative products which include swap agreements, option contracts, forward settlement contracts, financial futures, and other derivative products in certain interest rate, foreign exchange, commodity and equity markets. In support of these activities, Global Corporate and Investment Banking takes positions in securities and derivatives to support client demands and for its own account.

Global Corporate and Investment Banking's net income increased 17 percent to $\$ 1.1$ billion for the six months ended June 30,1999 compared to $\$ 918$ million for the six months ended June 30, 1998. Taxable-equivalent net interest income for the six months ended June 30, 1999 decreased one percent to $\$ 1.9$ billion primarily due to the impact of lower rates and spread compression on loans and deposits. The average managed loan and lease portfolio increased eight percent to $\$ 113.6$ billion for the six months ended June 30, 1999 compared to $\$ 105.6$ billion for the six months ended June 30, 1998.

The provision for credit losses decreased from $\$ 304$ million for the six months ended June 30, 1998 to $\$ 224$ million during the same period of 1999 . The decrease is primarily attributable to financial problems in the Asian economies. Noninterest income for the six months ended June 30, 1999 declined one percent to $\$ 2.3$ billion over the six months ended June 30, 1998, reflecting lower principal investment income, brokerage income and other income partially
offset by an increase in trading account profits and fees. The decrease in investment banking fees and brokerage income is partially attributable to the sale of the investment banking operations of Robertson Stephens in the third quarter of 1998.

Noninterest expense decreased six percent, due primarily to decreased personnel expense and other general operating expense. The cash basis efficiency ratio decreased to 53.2 percent for the six months ended June 30,1999 compared to 56.5 percent for the six months ended June 30 , 1998. The return on tangible equity increased three percent to 21 percent.

Principal Investing and Asset Management
The Principal Investing and Asset Management segment includes Asset Management which provides asset management, banking and trust services for high net worth clients both in the U.S. and internationally through its Private Bank. In addition, this segment provides full service and discount brokerage, investment advisory and investment management, as well as advisory services for the Corporation's affiliated family of mutual funds. The Principal Investing area includes direct equity investments in businesses and investments in general partnership funds.

Principal Investing and Asset Management earned $\$ 392$ million for the six months ended June 30, 1999 compared to $\$ 367$ million for the six months ended June 30, 1998, an increase of seven percent. Taxable-equivalent net interest income for the six months ended June 30, 1999 increased nine percent to $\$ 247$ million compared to $\$ 227$ million for the six months ended June 30, 1998, reflecting increased loan volumes partially offset by increased funding costs. The average managed loan and lease portfolio for the six months ended June 30, 1999 increased 34 percent to $\$ 18.5$ billion compared to $\$ 13.8$ billion in the same period during 1998.

The provision for credit losses for the six months ended June 30, 1999 increased $\$ 34$ million from the same period during 1998 primarily due to portfolio growth.

Noninterest income for the six months ended June 30, 1999 fell three percent to $\$ 1.1$ billion compared to the six months ended June $30,1998$. Investment banking fees decreased due to more favorable market conditions in the first half of 1998. Asset management fees and brokerage income had strong core growth in the first half of 1999 which was somewhat mitigated by the sale of the investment management operations of Robertson Stephens.

Noninterest expense decreased 13 percent to $\$ 656$ million, due primarily to lower personnel expense, professional fees, other general operating expense and data processing expense. The cash basis efficiency ratio decreased 740 basis points to 48.4 percent. The return on tangible equity decreased to 30 percent for the six months ended June 30, 1999 from 35 percent for the six months ended June 30, 1998.
<CAPTION>
Table Two
Business Segment Summary
For the Six Months Ended June 30

<TABLE>
<CAPTION>

(1) Cash basis calculations exclude goodwill and other intangible assets and the related amortization expense. </TABLE>

## Net Interest Income

An analysis of the Corporation's taxable-equivalent net interest income and average balance sheet levels for the most recent five quarters and for the six months ended June 30, 1999 and 1998 is presented in Tables Three and Four, respectively.

Taxable-equivalent net interest income remained flat at approximately \$4.7 billion for the three months ended June 30, 1999 and 1998 and amounted to $\$ 9.3$ billion for the six months ended June 30, 1999 and 1998. Managed loan growth and increases in core funding levels were offset by the impact of securitizations, divestitures, asset sales and lower yields on investment securities. The impact of lower market interest rates and continuing spread compression on loans and deposits were materially offset by the favorable impact of these lower rates on the interest rate spread of the investment securities and swap portfolios

Average earning assets increased nearly $\$ 38.1$ billion and $\$ 34.0$ billion from the three months ended and six months ended June 30, 1998, respectively, to $\$ 530.0$ billion and $\$ 526.9$ billion in the same periods of 1999 . These increases are primarily attributable to higher levels of investment securities and 11 percent managed loan growth, offset by securitizations, loans sales and divestitures. Managed consumer loans increased 16 percent, led by franchise-wide growth in residential mortgages of 24 percent and strong growth in real-estate secured consumer finance loans of 32 percent. As the Corporation continues to securitize loans, its role becomes that of a servicer and the servicing income, as well as the gains on securitizations, is reflected in noninterest income. Loan growth is dependent on economic conditions as well as various discretionary
factors, such as decisions to securitize certain loan portfolios and the management of borrower, industry, product and geographic concentrations.

The net interest yield decreased 27 basis points to 3.53 percent for the three months ended June 30, 1999 and decreased 26 basis points to 3.55 percent for the six months ended June 30 , 1999, compared to 3.80 percent and 3.81 percent in the comparable periods of 1998, primarily due to higher levels of lower-yielding investment securities.

Provision for Credit Losses

The provision for credit losses totaled $\$ 510$ million and $\$ 1.0$ billion for the three months and six months ended June 30, 1999, respectively, compared to $\$ 495$ million and $\$ 1.0$ billion for the same periods in 1998. Total net charge-offs were essentially covered by the provision for credit losses. Higher total commercial net charge-offs were offset by lower net charge-offs in the total consumer loan portfolio. For additional information on the allowance for credit losses, certain credit quality ratios and credit quality information on specific loan categories see the "Allowance for Credit Losses" and "Concentrations of Credit Risk" sections.

Gains on Sales of Securities
Gains on sales of securities were $\$ 52$ million and $\$ 182$ million for the three months and six months ended June 30, 1999, respectively, compared to \$120 million and $\$ 333$ million in the respective periods for 1998. Securities gains were lower in 1999 as a result of decreased activity connected with the Corporation's overall risk management operations and less favorable market conditions for certain debt instruments.
<TABLE>
<CAPTION>
Table Three
Quarterly Taxable-Equivalent Data



| Interest-bearing liabilities Domestic interest-bearing deposits: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 71 1.33 Savings | \$ 21,799 | 67 | 1.24 | \$ 21,637 |
| NOW and money market deposit accounts | 100,897 | 581 | 2.31 | 99,864 |
| 575 2.33 Consumer CDs and IRAs | 73,601 | 847 | 4.61 | 74,362 |
| $857 \quad 4.68$ <br> Negotiated CDs, public funds and other time deposits | 6,238 | 80 | 5.14 | 6,914 |
| 895.20 |  |  |  |  |
| Total domestic interest-bearing deposits | 202,535 | 1,575 | 3.12 | 202,777 |
| 1,592 3.18 |  |  |  |  |



## =ー=ー=


(2) The average balance and yield on securities available for sale are based on the average of historical amortized
cost balances.
 1999 and $\$ 41, \$ 40$ and $\$ 42$ in the fourth, third, and second quarters of 1998 , respectively. Interest income also includes
the impact of risk management interest rate contracts, which increased interest income on the underlying inked assets
$\$ 83$ and $\$ 63$ in the second and first quarters of 1999 and $\$ 70, \$ 46$ and $\$ 29$ in the fourth, third, and second quarters of 1998, respectively.
(4) Primarily consists of time deposits in denominations of $\$ 100,000$ or more.
(5) Long-term debt includes trust preferred securities.
 expense
on the underlying linked liabilities $\$ 52$ and $\$ 60$ in the second and first quarters of 1999 and $\$ 27, \$ 9$ and $\$ 4$ in the fourth, third, and second quarters of 1998 , respectively.

25
<CAPTION>

| Fourth Quarter 1998 |  | Third Quarter 1998 |  | Second Quarter 1998 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest |  | Interest |  | Interest |  |
| Average | Income/ Yield/ | Average | Income/ Yield/ | Average | Income/ | Yield/ |
| Balance | Expense Rate | Balance | Expense Rate | Balance | Expense | Rate |


| <S> | <C> | <C> |  | <C> | <C> | <C> |  | <C> | <C> | <C> |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$136,629 | \$2,542 | 7.39 | \% | \$132,537 | \$2,538 | 7.59 | \% | \$127,788 | \$2,496 | 7.84 | \% |
| 32,893 | 569 | 6.86 |  | 31,245 | 578 | 7.35 |  | 30,046 | 556 | 7.41 |  |
| 28,427 | 601 | 8.38 |  | 28,027 | 610 | 8.64 |  | 28,228 | 644 | 9.15 |  |
| 319 | 8 | 9.39 |  | 338 | 8 | 10.51 |  | 334 | 9 | 9.82 |  |
| 198,268 | 3,720 | 7.45 |  | 192,147 | 3,734 | 7.71 |  | 186,396 | 3,705 | 7.97 |  |
| 73,033 | 1,336 | 7.30 |  | 70,619 | 1,155 | 6.53 |  | 69,337 | 1,171 | 6.76 |  |
| 15,781 | 326 | 8.17 |  | 16,024 | 485 | 12.03 |  | 16,271 | 473 | 11.64 |  |
| 40,557 | 876 | 8.57 |  | 39,582 | 854 | 8.56 |  | 40,404 | 895 | 8.90 |  |
| 14,368 | 338 | 9.33 |  | 14,197 | 385 | 10.76 |  | 14,249 | 387 | 10.88 |  |
| 12,078 | 366 | 12.01 |  | 12,751 | 399 | 12.43 |  | 12,780 | 409 | 12.83 |  |
| 3,551 | 94 | 10.47 |  | 3,465 | 93 | 10.57 |  | 3,350 | 87 | 10.53 |  |
| 159,368 | 3,336 | 8.32 |  | 156,638 | 3,371 | 8.56 |  | 156,391 | 3,422 | 8.77 |  |
| 357,636 | 7,056 | 7.84 |  | 348,785 | 7,105 | 8.09 |  | 342,787 | 7,127 | 8.34 |  |
| 2,948 | 44 | 6.09 |  | 4,286 | 76 | 6.99 |  | 4,525 | 79 | 7.03 |  |
| 69,354 | 1,162 | 6.68 |  | 61,250 | 1,046 | 6.82 |  | 58,527 | 1,017 | 6.95 |  |
| 72,302 | 1,206 | 6.66 |  | 65,536 | 1,122 | 6.83 |  | 63,052 | 1,096 | 6.96 |  |
| 29,564 | 486 | 6.53 |  | 27,646 | 492 | 7.06 |  | 25,275 | 433 | 6.86 |  |
| 6,702 | 111 | 6.56 |  | 7,483 | 138 | 7.31 |  | 7,916 | 129 | 6.54 |  |
| 39,391 | 613 | 6.19 |  | 35,487 | 587 | 6.59 |  | 42,421 | 693 | 6.56 |  |
| 11,471 | 207 | 7.19 |  | 10,974 | 204 | 7.42 |  | 10,494 | 201 | 7.68 |  |
| 517,066 | 9,679 | 7.44 |  | 495,911 | 9,648 | 7.73 |  | 491,945 | 9,679 | 7.89 |  |
| $\begin{aligned} & 25,834 \\ & 63,641 \end{aligned}$ |  |  |  | $\begin{aligned} & 24,160 \\ & 58,282 \end{aligned}$ |  |  |  | $\begin{aligned} & 25,071 \\ & 56,959 \end{aligned}$ |  |  |  |
| \$606,541 |  |  |  | \$578, 353 |  |  |  | \$573,975 |  |  |  |



<TABLE>
<CAPTION>
Table Four
Six Month Taxable-Equivalent Data

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Interest-bearing liabilities} \\
\hline \multicolumn{7}{|l|}{Domestic interest-bearing deposits:} \\
\hline \multicolumn{7}{|l|}{1.94} \\
\hline \multicolumn{6}{|l|}{\[
2.67
\]} & 1,280 \\
\hline \multicolumn{6}{|l|}{\[
5.33
\]} & 1,975 \\
\hline Negotiated CDs, public funds and other time deposits & 6,574 & 169 & 5.17 & & 7,159 & 198 \\
\hline \multicolumn{7}{|l|}{5.59 (} \\
\hline Total domestic interest-bearing deposits & 202,656 & 3,167 & 3.15 & & 201,655 & 3,676 \\
\hline \multicolumn{7}{|l|}{3.68} \\
\hline \multicolumn{7}{|l|}{Foreign interest-bearing deposits (4) :} \\
\hline \multicolumn{7}{|l|}{\[
5.87
\]} \\
\hline Governments and official institutions & 8,628 & 211 & 4.92 & & 10,350 & 291 \\
\hline \multicolumn{7}{|l|}{5.67} \\
\hline 6.60 Time, savings, and other & 26,665 & 638 & 4.83 & & 23,027 & 754 \\
\hline \multicolumn{7}{|l|}{6.60} \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{6.13 Total foreign interest-bearing deposits 53,946 1,313 4.91 56,105 1,707}} \\
\hline & & & & & & \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
\[
4.21
\] \\
Total interest-bearing deposits
\end{tabular}} & 256,602 & 4,480 & 3.52 & & 257,760 & 5,383 \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{Federal funds purchased, securities sold under agreements to repurchase and other}} \\
\hline & & & & & & \\
\hline \multicolumn{7}{|l|}{5.89 ( 2,751} \\
\hline Trading account liabilities & 13,433 & 279 & 4.19 & & 20,165 & 536 \\
\hline \multicolumn{7}{|l|}{5.36} \\
\hline Long-term debt (5) & 55,487 & 1,685 & 6.07 & & 48,340 & 1,639 \\
\hline \multicolumn{7}{|l|}{} \\
\hline Total interest-bearing liabilities (6) & 439,895 & 9,195 & 4.21 & & 413,112 & 10,097 \\
\hline \multicolumn{7}{|l|}{4.92} \\
\hline \multicolumn{7}{|l|}{Noninterest-bearing sources:} \\
\hline Noninterest-bearing deposits & 87,478 & & & & 83,365 & \\
\hline Other liabilities & 38,550 & & & & 35,671 & \\
\hline Shareholders' equity & 46,587 & & & & 44,246 & \\
\hline Total liabilities and shareholders' equity & \$612,510 & & & & 576,394 & \\
\hline \multicolumn{3}{|l|}{Net interest spread} & 2.86 & & & \\
\hline \multicolumn{7}{|l|}{3.01} \\
\hline \multicolumn{3}{|l|}{Impact of noninterest-bearing sources} & . 69 & & & \\
\hline \multicolumn{7}{|l|}{\[
.80
\]} \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Net interest income/yield on earning assets
\[
3.81 \%
\]}} & \$9,308 & 3.55 & & & \$9,327 \\
\hline & & & & & & \\
\hline
\end{tabular}

\section*{=========}
(1) Nonperforming loans are included in the respective average loan balances. Income on such nonperforming loans is recognized on
a cash basis.
(2) The average balance and yield on securities available for sale are based on the average of historical amortized cost balances.
(3) Interest income includes taxable-equivalent adjustments of \(\$ 96\) and \(\$ 82\) in the six months ended June 30 , 1999 and 1998,
respectively. Interest income also includes the impact of risk management interest rate contracts, which increased interest
income on the underlying linked assets \(\$ 146\) and \(\$ 58\) in the six months ended June 30 , 1999 and 1998 , respectively.
(4) Primarily consists of time deposits in denominations of \(\$ 100,000\) or more.
(5) Long-term debt includes trust preferred securities.
(6) Interest expense includes the impact of risk management interest rate contracts, which decreased interest expense on the
underlying linked liabilities \(\$ 112\) and \(\$ 9\) in the six months ended June 30, 1999 and 1998, respectively.
</TABLE>
27

Noninterest Income
As presented in Table Five, noninterest income decreased three percent to $\$ 3.5$ billion and five percent to $\$ 6.7$ billion for the three months and six months ended June 30 , 1999, respectively, reflecting lower levels of investment banking income, other income, mortgage servicing income and nondeposit-related service fees. These decreases were partially offset by higher levels of income from trading account profits and fees, credit card income and deposit account service fees.

<TABLE>
<CAPTION>
Table Five
Noninterest Income
Three Months
Ended June 30

Change
Six Months Ended June 30 Ended June 30

</TABLE>
- Mortgage servicing income decreased $\$ 82$ million to $\$ 125$ million and $\$ 122$ million to $\$ 257$ million for the three months and six months ended June 30 , 1999, respectively, as higher service fees and gains from the capitalization of mortgaging service rights were more than offset by higher amortization of servicing rights. The average portfolio of loans serviced increased 13 percent from $\$ 216$ billion in the six months ended June 30 , 1998 to $\$ 245$ billion in the six months ended June 30, 1999. Mortgage loan originations through the Corporation's mortgage units were $\$ 30.6$ billion for the six months ended June 30,1999 compared to $\$ 30.7$ billion in the same period in 1998. Origination volume for the six months ended June 30 , 1999 was composed of approximately $\$ 14.3$ billion of retail loans and $\$ 16.3$ billion of correspondent and wholesale loans.

In conducting its mortgage production activities, the Corporation is exposed to interest rate risk for the period between loan commitment date and subsequent delivery date. To manage this risk, the Corporation enters into various financial instruments including forward delivery and option contracts. The notional amount of such contracts was approximately $\$ 6$ billion on June 30, 1999 with an associated net unrealized appreciation of $\$ 30$ million. These contracts have an average expected maturity of less than 90 days. To manage risk associated with changes in prepayment rates and the impact on mortgage servicing rights, the Corporation uses various financial instruments including options and certain swap contracts. The notional amount of such contracts on June 30 , 1999 was $\$ 37$ billion with associated
net unrealized depreciation of $\$ 240$ million.
Investment banking income decreased 16 percent to $\$ 555$ million and 26 percent to $\$ 943$ million for the three months and six months ended June 30, 1999, respectively. The decrease was primarily attributable to lower levels of securities underwriting fees and advisory services fees due to the sale of the investment banking operations of Robertson Stephens in the third quarter of 1998. Principal investing income decreased $\$ 39$ million and $\$ 128$ million for the three months and six months ended June 30, 1999, respectively, compared to the same prior year periods, primarily due to fewer sales of publicly-traded marketable equity securities. Other income increased $\$ 56$ million and $\$ 82$ million for the three months and six months
ended June 30, 1999, respectively, primarily due to a $\$ 39$ million gain on the sale of securities in the second quarter of 1999. Investment banking income by major business activity follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Three Months Ended June 30} & \multicolumn{2}{|l|}{Six Months Ended June 30} \\
\hline (Dollars in Millions) & 1999 & 1998 & 1999 & 1998 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Investment Banking Income & & & & \\
\hline Principal investing & \$135 & \$174 & \$290 & \$418 \\
\hline Securities underwriting & 119 & 244 & 191 & 437 \\
\hline Syndications & 120 & 130 & 190 & 217 \\
\hline Advisory services & 111 & 102 & 153 & 168 \\
\hline Other & 70 & 14 & 119 & 37 \\
\hline Total & \$555 & \$664 & \$943 & \$1,277 \\
\hline
\end{tabular}
</TABLE>
- Trading account profits and fees increased 70 percent to $\$ 395$ million and 48 percent to $\$ 895$ million for the three months and six months ended June 30, 1999, respectively, over the comparable 1998 periods. The increase is primarily attributable to increased customer activity in interest-rate and equity derivatives products during the three months ended June 30, 1999. The fair value of the components of the Corporation's trading account assets and liabilities on June 30, 1999 and December 31, 1998, as well as their average fair value for the six months ended June 30, 1999 are disclosed in Note Three of the consolidated financial statements on page 8. Trading account profits and fees by major business activity follows:
<TABLE>
<CAPTION>

|  | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in Millions) | 1999 | 1998 | 1999 | 1998 |
| <S> | <C> | <C> | <C> | <C> |
| Trading Account Profits and Fees |  |  |  |  |
| Derivatives and securities trading | \$225 | \$51 | \$549 | \$239 |
| Foreign exchange contracts | 151 | 173 | 305 | 344 |
| Other | 19 | 8 | 41 | 21 |
| Total | \$395 | \$232 | \$895 | \$604 |

## $</$ TABLE $>$

- Credit card income increased 27 percent to $\$ 448$ million and 20 percent to $\$ 808$ million for the three months and six months ended June 30, 1999, respectively. This increase was primarily due to higher transaction and merchant volumes, as well as higher excess servicing income, a result of higher levels of securitizations compared to the three months and six months ended June 30, 1998.
o Other income totaled $\$ 510$ million and $\$ 935$ million for the three months and six months ended June 30, 1999, respectively, a decrease of $\$ 214$ million and $\$ 390$ million over the same periods for 1998. The decline was primarily due to a $\$ 110$ million gain on the sale of a partial ownership interest in a mortgage company in the first quarter of 1998 and a $\$ 84$ million gain on the sale of real estate in the second quarter of 1998. Other income includes securitization gains of $\$ 32$ million and $\$ 59$ million for the three months and six months ended June 30, 1999, respectively, compared to $\$ 89$ million and $\$ 116$ million for the three months and six months ended June 30, 1998, respectively.

Other Noninterest Expense
As presented in Table Six, the Corporation's other noninterest expense decreased seven percent and six percent to $\$ 4.5$ billion and $\$ 8.9$ billion for the three months and six months ended June 30 , 1999, respectively, over the same periods of 1998. This decrease was attributable to merger-related savings
resulting in lower levels of personnel expense, occupancy, professional fees, other general operating expense and general administrative and other expenses.

<TABLE>
<CAPTION>
Table Six
Other Noninterest Expense
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Three Months Ended June 30} & \multicolumn{2}{|l|}{Change} & & \multicolumn{2}{|l|}{\begin{tabular}{l}
Six Months \\
Ended June 30
\end{tabular}} & \multicolumn{3}{|l|}{Change} \\
\hline (Dollars in Millions) & 1999 & 1998 & Amount & Percen & & 1999 & 1998 & Amount & Percen & \\
\hline <S> & <C> & <C> & <C> & <C> & & <C> & <C> & <C> & <C> & \\
\hline Personnel & \$2,261 & \$2,425 & \$ (164) & (6.8) & \% & \$4,594 & \$4,865 & \$ (271) & (5.6) & \% \\
\hline Occupancy & 395 & 421 & (26) & (6.2) & & 791 & 803 & (12) & (1.5) & \\
\hline Equipment & 339 & 334 & 5 & 1.5 & & 697 & 674 & 23 & 3.4 & \\
\hline Marketing & 147 & 145 & 2 & 1.4 & & 294 & 303 & (9) & (3.0) & \\
\hline Professional fees & 166 & 209 & (43) & (20.6) & & 292 & 404 & (112) & (27.7) & \\
\hline Amortization of intangibles & 225 & 227 & (2) & (.9) & & 447 & 455 & (8) & (1.8) & \\
\hline Data processing & 214 & 186 & 28 & 15.1 & & 404 & 365 & 39 & 10.7 & \\
\hline Telecommunications & 140 & 138 & 2 & 1.4 & & 276 & 269 & 7 & 2.6 & \\
\hline Other general operating & 446 & 528 & (82) & (15.5) & & 866 & 1,041 & (175) & (16.8) & \\
\hline General administrative and other & 124 & 154 & (30) & (19.5) & & 249 & 292 & (43) & (14.7) & \\
\hline Total & \$4,457 & \$4,767 & \$ (310) & (6.5) & \% & \$8,910 & \$9,471 & \$ (561) & (5.9) & \% \\
\hline
\end{tabular}
</TABLE>
A discussion of the significant components of other noninterest expense for the three months and six months ended June 30 , 1999 compared to the same periods in 1998 follows:

- Personnel expense decreased $\$ 164$ million and $\$ 271$ million for the three months and six months ended June 30, 1999, respectively, compared to the same periods in 1998 due mainly to merger-related savings in salaries and wages, incentive compensation and other employee compensation. On June 30, 1999, the Corporation had approximately 162,000 full-time equivalent employees compared to approximately 171,000 full-time equivalent employees on December 31, 1998.
- Professional fees decreased 21 percent to $\$ 166$ million for the three months ended June 30, 1999 and 28 percent to $\$ 292$ million for the six months ended June 30, 1999 compared to the same periods in 1998, primarily due to decreases in outside legal and professional services.
- Other general operating expense decreased $\$ 82$ million and $\$ 175$ million for the three months and six months ended June 30, 1999, respectively, mainly as a result of decreases in supplies and other operating expenses.
- General administrative and other expense declined $\$ 30$ million and $\$ 43$ million for the three months and six months ended June 30, 1999, respectively, due mainly to decreased travel expenses and franchise and personal property taxes.

Year 2000 Project
The following is a Year 2000 Readiness Disclosure.
General
Because computers frequently use only two digits to recognize years, on January 1, 2000, many computer systems, as well as equipment that uses embedded computer chips, may be unable to distinguish between 1900 and 2000. If not remediated, this problem could create system errors and failures resulting in the disruption of normal business operations. Since 2000 is a leap year, there could also be business disruptions as a result of the inability of many computer systems to recognize February 29, 2000.

In October 1995, the Corporation began establishing project teams to address Year 2000 issues. Personnel from these project teams and the Corporation's business segments have identified and analyzed, and are correcting and testing, computer systems throughout the Corporation ("Systems"). Personnel have also taken inventory of equipment that uses embedded computer chips (i.e., "non-information technology systems" or "Infrastructure") and scheduled remediation or replacement of this Infrastructure, as necessary. Examples of

Infrastructure include ATMs, building security systems, fire alarm systems, identification and access cards, date stamps and elevators. The Corporation tracks certain Systems and Infrastructure collectively ("Projects"). For purposes of this section, the information provided for Systems and Projects is generally provided on a combined basis.

State of Readiness
The Corporation's Year 2000 efforts are generally divided into phases for analysis, remediation, testing and compliance. In the analysis phase, the Corporation identifies Systems/Projects and Infrastructure that have Year 2000 issues and determines the steps necessary to remediate these issues. In the remediation phase, the Corporation replaces, modifies or retires Systems/Projects or Infrastructure, as necessary. During the testing phase, the Corporation performs testing to determine whether the remediated Systems/Projects and Infrastructure accurately process and identify dates. In the compliance phase, the Corporation internally certifies the Systems/Projects and Infrastructure that are Year 2000 ready and implements processes to enable these Systems/Projects and Infrastructure to continue to identify and process dates accurately through the Year 2000 and thereafter.

As of June 30, 1999, the Corporation has identified approximately 4,500 Systems/Projects. In addition, the Corporation has identified over 16,000 Infrastructure items that may have Year 2000 implications. For Systems/Projects and Infrastructure, as of June 30, 1999, the analysis, remediation, testing and compliance phases were all substantially complete. As of June 30, 1999, the Corporation substantially completed all phases, in accordance with guidelines established by the Federal Financial Institutions Examination Council (FFIEC), as such guidelines are interpreted by the OCC.

The Corporation tracks Systems/Projects and Infrastructure for Year 2000-required changes based on a risk evaluation. Of the identified Systems/Projects and Infrastructure, approximately 1,900 Systems/Projects and approximately 850 Infrastructure items have been designated "mission critical" (i.e., if not made Year 2000 ready, these Systems/Projects or Infrastructure items would substantially impact the normal conduct of business). For mission critical Systems/Projects and Infrastructure, as of June 30, 1999, the analysis, remediation, testing and compliance phases were all substantially complete. The Corporation is also performing additional "time machine testing" (i.e., emulating Year 2000 conditions in dedicated environments) on selected mission critical Systems.

Ultimately, the potential impact of Year 2000 issues will depend not only on corrective measures the Corporation undertakes, but also on the way in which Year 2000 issues are addressed by governmental agencies, businesses and other entities which provide data to, or receive data from, the Corporation, or whose financial condition or operational capability is important to the Corporation as borrowers, vendors, customers, investment opportunities (either for the Corporation's accounts or for the accounts of others) or lenders. In addition, the Corporation's business may be affected by the corrective measures taken by 31
the landlords and managers of buildings leased by the Corporation. Accordingly, the Corporation is communicating with certain of these parties to evaluate any potential impact on the Corporation.

In particular, the Corporation has contacted its service providers and software vendors (collectively, "Vendors") and has requested information on their Year 2000 project plans with respect to the services and products provided by these Vendors. As of June 30, 1999, any Vendor which had not provided appropriate documentation was placed in an "in process" category, which includes those Vendors previously called "at risk." In addition, as of June 30, 1999, the Corporation has designated approximately 36 percent of its Vendors as "mission critical." As of June 30, 1999, the Corporation has confirmed or received assurances that approximately 98 percent of the services and products provided by its Vendors, and approximately 97 percent of the mission critical services and products provided by its Vendors, are Year 2000 ready, the remainder of which were "in process." In accordance with its contingency plans, the Corporation will continue to focus on "in process" mission critical Vendors in order to mitigate any potential risk.

The Corporation is also tracking the Year 2000 compliance efforts of certain domestic and international agencies involved with payment systems for cash and securities clearings. The Corporation has identified 202 agencies, all of which have responded to the Corporation's inquiries that they are Year 2000 ready as of June $30,1999$.

In addition, the Corporation has completed Year 2000 risk assessments for substantially all of its commercial credit exposure. By June 30, 1999, the Corporation reassessed all customers deemed to be "high risk" and "medium risk." For any customers deemed "high risk", on a quarterly basis, the Corporation's Credit Review Committee reviews the results of customer assessments prepared by the customers' relationship managers. Weakness in a borrower's Year 2000 strategy is part of the overall risk assessment process. Risk ratings and exposure strategy are adjusted as required after consideration of all risk issues. Any impact on the allowance for credit losses is determined through the normal risk rating process.

The Corporation is also assessing potential Year 2000 risks associated with its investment advisory and fiduciary activities. Each investment subsidiary has a defined investment process and is integrating the consideration of Year 2000 issues into that process. When making investment decisions or recommendations,
the Corporation's investment research areas consider the Year 2000 issue as a factor in their analysis and may take certain steps to investigate Year 2000 readiness, such as reviewing ratings, research reports and other publicly available information. In the fiduciary area, the corporation is continuing to assess Year 2000 risks for business, real estate, oil and gas, and mineral interests that are held in trust.

Following the merger with BankAmerica, the Corporation identified its significant depositors and assessed the Year 2000 readiness of these customers. The Corporation will continue to monitor these depositors for purposes of determining any potential liquidity risks to the Corporation.

## Costs

The Corporation currently estimates the total cost of the Year 2000 project to be approximately $\$ 550$ million. Of this amount, the Corporation has incurred cumulative Year 2000 costs of approximately $\$ 477$ million through June 30, 1999. A significant portion of the costs through June 30, 1999 was not incremental to the Corporation but instead constituted a reallocation of existing internal systems technology resources and, accordingly, was funded from normal operations. Remaining costs are expected to be similarly funded.

## Contingency Plans

The Corporation has existing business continuity plans that address its response to disruptions to business due to natural disasters, civil unrest, utility outages or other occurrences. Using these existing plans, the Corporation has developed supplements to address potential Year 2000 issues that could impact its business processes.

The Corporation has completed approximately 1,100 supplemental plans, of which approximately 784 are deemed "high risk" or "medium risk" plans that have been tested to date. The remaining "high risk" supplemental plans, of which there are currently four, will be tested prior to September 1, 1999. In addition to these plans, the Corporation has designed and implemented an event management 32
communications center as a single corporate-wide point of coordination and information about all Year 2000 events, whether internal or external, that may impact normal business processes. In addition to this center, the Corporation has developed regional and functional event management teams. The corporation is conducting regional and global exercises simulating multiple, simultaneous and diverse events to practice communication and coordination skills and processes.

During October and November 1999, the Corporation has scheduled all "high risk" business continuity plans to be reviewed and revalidated to ensure readiness for possible implementation in 2000.

## Risks

Although the Corporation's remediation efforts are directed at reducing its Year 2000 exposure, there can be no assurance that these efforts will fully mitigate the effect of Year 2000 issues and it is likely that one or more events may disrupt the corporation's normal business operations. In the event the Corporation fails to identify or correct a material Year 2000 problem, there could be disruptions in normal business operations, which could have a material adverse effect on the Corporation's results of operations, liquidity or financial condition. In addition, there can be no assurance that significant foreign and domestic third parties will adequately address their Year 2000 issues. Further, there may be some parties, such as governmental agencies, utilities, telecommunication companies, financial services vendors and other providers, for which alternative arrangements or resources are not available. Also, risks associated with some foreign third parties may be greater than those of domestic parties since there is general concern that some third parties operating outside the United States are not addressing Year 2000 issues on a timely basis.

In addition to the foregoing, the Corporation is subject to credit risk to the extent borrowers fail to adequately address Year 2000 issues, to fiduciary risk to the extent fiduciary assets fail to adequately address Year 2000 issues, and to liquidity risk to the extent of deposit withdrawals and to the extent its lenders are unable to provide the Corporation with funds due to Year 2000 issues. Although it is not possible to quantify the potential impact of these risks at this time, there may be increases in future years in problem loans, credit losses, losses in the fiduciary business and liquidity problems, as well as the risk of litigation and potential losses from litigation related to the foregoing.

Forward-looking statements contained in the foregoing "Year 2000 Project" section should be read in conjunction with the cautionary statements included in the introductory paragraphs under "Management's Discussion and Analysis of Results of Operations and Financial Condition" on pages 16 and 17.

## Income Taxes

The Corporation's income tax expense for the three months and six months ended June 30, 1999 was $\$ 1.1$ billion and $\$ 2.2$ billion, respectively, for effective tax rates of 37 percent and 36 percent, respectively, or 36 percent for both periods excluding merger-related charges. Income tax expense for the three months and six months ended June 30, 1998 was $\$ 1.25$ billion and $\$ 2.13$ billion, respectively, for effective tax rates of 35 percent and 37 percent, or

## Balance Sheet Review and Liquidity Risk Management

The Corporation utilizes an integrated approach in managing its balance sheet, which includes management of interest rate sensitivity, credit risk, liquidity risk and its capital position. The average balances discussed below can be derived from Table Four. The following discussion addresses changes in average balances for the six months ended June 30, 1999 compared to the same period in 1998.

Average levels of customer-based funds increased \$5.1 billion to \$290.1 billion for the six months ended June 30, 1999 compared to average levels for the six months ended June 30, 1998. As a percentage of total sources, average levels of customer-based funds decreased to 47.4 percent for the six months ended June 30, 1999 from 49.4 percent for the six months ended June 30, 1998.

Average levels of market-based funds increased $\$ 18.6$ billion for the six months ended June 30, 1999 to $\$ 181.8$ billion compared to $\$ 163.1$ billion for the six months ended June 30, 1998. In addition, 1999 average levels of long-term debt increased by $\$ 7.1$ billion over average levels during the same six month period in 1998, mainly the result of borrowings to fund earning asset growth, business development opportunities and share repurchases, and to replace maturing debt.

Average loans and leases, the Corporation's primary use of funds, increased $\$ 20.4$ billion to $\$ 362.8$ billion during the six months ended June 30, 1999. Average managed loans and leases during the same period increased $\$ 37.9$ billion, or 10.8 percent, to $\$ 387.2$ billion. This increase in average managed loans and leases reflects strong loan growth in commercial and consumer products throughout the franchise, partly attributable to continued strength in consumer product introductions in certain regions.

The average securities portfolio for the six months ended June 30, 1999 increased $\$ 12.4$ billion over 1998 levels, representing 12.6 percent of total uses of funds in the first half of 1999 compared to 11.2 percent in the first half of 1998. See the following "Securities" section for additional information on the securities portfolio.

Average other assets and cash and cash equivalents increased \$2.1 billion to $\$ 85.6$ billion for the six months ended June 30 , 1999 due largely to increases in the average balances of cash and cash equivalents, derivative-dealer assets and secured accounts receivable, partially offset by a decrease in customers' acceptance liability.

On June 30, 1999, cash and cash equivalents were $\$ 24.2$ billion, a decrease of $\$ 4.1$ billion from December 31, 1998. During the six months ended June 30, 1999, net cash provided by operating activities was $\$ 1.7$ billion, net cash used in investing activities was $\$ 15.3$ billion and net cash provided by financing activities was $\$ 9.5$ billion. For further information on cash flows, see the Consolidated Statement of Cash Flows on page 4 in the consolidated financial statements.

Liquidity is a measure of the Corporation's ability to fulfill its cash requirements and is managed by the Corporation through its asset and liability management process. The Corporation monitors its assets and liabilities and modifies these positions as liquidity requirements change. This process, coupled with the Corporation's ability to raise capital and debt financing, is designed to cover the liquidity needs of the Corporation. Management believes that the Corporation's sources of liquidity are more than adequate to meet its cash requirements. The following discussion provides an overview of significant onand off-balance sheet components.

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## Securities

The securities portfolio on June 30 , 1999 consisted of securities held for investment totaling $\$ 1.5$ billion and securities available for sale totaling $\$ 75.0$ billion compared to $\$ 2.0$ billion and $\$ 78.6$ billion, respectively, on December 31, 1998.

On June 30, 1999 and December 31, 1998, the market value of the Corporation's securities held for investment reflected net unrealized depreciation of $\$ 188$ million and $\$ 144$ million, respectively.

The valuation allowance for securities available for sale, marketable equity securities and certain servicing assets decreased shareholders' equity by $\$ 1.4$ billion on June 30 , 1999, primarily reflecting pre-tax depreciation of $\$ 2.4$ billion on debt securities and pre-tax appreciation of $\$ 128$ million on marketable equity securities. The valuation allowance increased shareholders' equity by $\$ 303$ million on December 31, 1998. The change in the valuation allowance was primarily attributable to an upward shift in certain segments of the U.S. Treasury yield curve during the first half of 1999.

The estimated average duration of securities held for investment and securities available for sale portfolios were 6.86 years and 4.04 years, respectively, on June 30, 1999 compared to 5.59 years and 4.14 years, respectively, on December 31, 1998.

The Corporation performs periodic and systematic detailed reviews of its loan and lease portfolios to identify risks inherent in and to assess the overall collectibility of those portfolios. As discussed below, certain homogeneous loan portfolios are evaluated collectively, while remaining portfolios are reviewed on an individual loan basis. These detailed reviews, combined with historical loss experience and other factors, result in the identification and quantification of specific reserves and loss factors which are used in determining the amount of the allowance and related provision for credit losses. The actual amount of credit losses realized may vary from estimated losses due to changing economic conditions or changes in industry or geographic concentrations. The Corporation has procedures in place to limit differences between estimated and actual credit losses, which include detailed periodic assessments by senior management of the various credit portfolios and the models used to estimate credit losses in those portfolios.

Due to their homogeneous nature, consumer loans and certain smaller business loans and leases, which includes residential mortgages, home equity lines, direct/indirect, consumer finance, bankcard, and foreign consumer loans, are generally evaluated as a group, based on individual loan type. This evaluation is based primarily on historical, current and projected delinquency and loss trends and provides a basis for establishing an adequate level of allowance for credit losses.

Commercial and commercial real estate loans and leases are generally evaluated individually due to a general lack of uniformity among individual loans within each loan type and business segment. If necessary, an allowance for credit losses is established for individual impaired loans. A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the agreement. Once a loan has been identified as impaired, management measures impairment in accordance with SFAS 114. Impaired loans are measured based on the present value of payments expected to be received, observable market prices, or for loans that are solely dependent on the collateral for repayment, the estimated fair value of the collateral. If the recorded investment in impaired loans exceeds the measure of estimated fair value, a valuation allowance is established as a component of the allowance for credit losses.

Portions of the allowance for credit losses are assigned to cover the estimated probable losses in each loan and lease category based on the results of the Corporation's detail review process as described above. Further assignments are made based on general and specific economic conditions, as well as performance trends within specific portfolio segments and individual concentrations of credit, including geographic and industry concentrations. The assigned portion of the allowance for credit losses continues to be weighted toward the commercial loan portfolio, reflecting a higher level of nonperforming loans and the potential for higher individual losses. The remaining unassigned portion of the allowance for credit losses, determined separately from the procedures outlined above, addresses certain industry and geographic concentrations, including global economic uncertainty, covers exposures for approved but unfunded legally binding commitments and minimizes the risk related to the margin of imprecision inherent in the estimation of assigned reserves. Due to the subjectivity involved in the determination of the unassigned portion of the allowance for credit losses, the relationship of the unassigned component to the total allowance for credit losses may fluctuate from period to period. Management evaluates the adequacy of the allowance for credit losses based on the combined total of the assigned and unassigned components.

The nature of the process by which the Corporation determines the appropriate allowance for credit losses requires the exercise of considerable judgment. After review of all relevant matters affecting loan collectibility, management believes that the allowance for credit losses is appropriate given its analysis of inherent credit losses on June 30, 1999.

## <TABLE>

<CAPTION>
Table Seven

| Allowance For Credit Losses | Three Months <br> Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in Millions) | 1999 | 1998 | 1999 | 1998 |
| <S> | <C> | <C> | <C> | <C> |
| Balance, beginning of period | \$ 7,123 | \$ 6,763 | \$ 7,122 | \$ |

 6,731

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |


| Loans and leases outstanding at end of period | \$363,581 | \$344,358 | \$363,581 | \$344,358 |
| :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses as a percentage of |  |  |  |  |
| loans and leases outstanding at end of period | 1.95\% | 1.95\% | 1.95\% |  |
| 1.95\% |  |  |  |  |
| Average loans and leases outstanding during the period | \$364,753 | \$342,787 | \$362,760 | \$342,381 |
| Net charge-offs as a percentage of average loans and leases outstanding during the period | . $57 \%$ | . $59 \%$ | . $58 \%$ |  |
| .60\% |  |  |  |  |
| Allowance for credit losses as a percentage of nonperforming loans at end of period | 252.38 | 299.98 | 252.38 |  |
| 299.98 |  |  |  |  |
| </TABLE> |  |  |  |  |

Nonperforming Assets
As presented in Table Eight, on June 30, 1999, nonperforming assets were 0.84 percent of net loans, leases and foreclosed properties, compared to 0.86 percent on March 31, 1999, and 0.77 percent, on December 31, 1998. Nonperforming loans increased to $\$ 2.8$ billion on June 30 , 1999 from $\$ 2.5$ billion on December 31, 1998 due to higher commercial nonperforming loans. The increase in nonperforming loans was attributable to a few large credits and several smaller credits in various industries throughout the United States and overseas. The increase was not concentrated in any single geographic region or industry. The allowance coverage of nonperforming loans was 252 percent on June 30, 1999 compared to 287 percent on December 31, 1998.

<TABLE>
<CAPTION>
Table Eight
Nonperforming Assets
\begin{tabular}{llll} 
& June & 30 & March 31
\end{tabular}
```
$2,526
===
Nonperforming assets as a percentage of
    Total assets
.44%
    Loans, leases and foreclosed
        properties
.73
Loans past due 90 days or more and not
    classified as nonperforming
$631
. 50 %
.51 %
    .45 %
    .43 %
    . }8
                            . }8
                                    . }7
                                    . }7
$571
$611
$540
$
5 3 9
</TABLE>
```

The Corporation's investment in specific loans that were considered to be impaired on June 30, and March 31, 1999 were \(\$ 2.1\) billion compared to \(\$ 1.7\) billion as of December 31, 1998. Note Four of the consolidated financial statements on page 9 provides the reported investment in specific loans considered to be impaired on June 30, 1999 and December 31, 1998. Commercial-domestic impaired loans were \(\$ 1.1\) billion at June 30, and March 31, 1999 from \(\$ 0.8\) billion at December 31, 1998. Commercial - foreign impaired loans increased to \(\$ 0.5\) billion at June 30, and March 31, 1999 from \(\$ 0.3\) billion at December 31, 1998. Commercial real estate - domestic impaired loans decreased to \(\$ 0.5\) billion at June 30, and March 31, 1999 from \(\$ 0.6\) billion at December 31, 1998.

Concentrations of Credit Risk
In an effort to minimize the adverse impact of any single event or set of occurrences, the Corporation strives to maintain a diverse credit portfolio as outlined in Tables Ten and Eleven. The following section discusses credit risk in the loan portfolio, including net charge-offs by loan categories as presented in Table Nine.
<TABLE>
<CAPTION>
Table Nine
Net Charge-offs in Dollars and as a Percentage of Average Loans and Leases Outstanding

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
Total net charge-offs \\
\(.60 \%\)
\end{tabular} & \$520 & . 57 & \% & \$505 & . 59 & \% & \$1,039 & . 58 & \% & \$1,021 \\
\hline ==== & & & & & & & & & & \\
\hline Selected managed net charge-offs and ratios & & & & & & & & & & \\
\hline Managed bankcard & \$294 & 6.13 & \% & \$331 & 6.52 & \% & \$587 & 6.07 & \% & \$671 \\
\hline 6.65 \% & & & & & & & & & & \\
\hline
\end{tabular}

Net charge-offs for each loan type are calculated as a percentage of average outstanding or managed loans for each loan category.
Total net charge-offs are calculated based on total average outstanding loans and leases. </TABLE>

\begin{abstract}
Commercial Real Estate - Total commercial real estate - domestic loans totaled \(\$ 25.1\) billion and \(\$ 26.9\) billion on June 30, 1999 and December 31, 1998, respectively, or 7 percent and 8 percent of loans and leases, respectively.

Total commercial real estate - domestic loans, the
portion of such loans which are nonperforming, and other credit exposures are presented in Table Ten. The exposures presented represent credit extensions for real estate-related purposes to borrowers or counterparties who are primarily in the real estate development or investment business and for which the ultimate repayment of the credit is dependent on the sale, lease, rental or refinancing of the real estate.

Commercial real estate - domestic loans past due 90 days or more and still accruing interest were \(\$ 19\) million, or 0.08 percent of commercial real estate - domestic loans, on June 30, 1999 and \(\$ 12\) million, or 0.04 percent, on December 31, 1998.

The exposures included in Table Ten do not include credit extensions which were made on the general creditworthiness of the borrower for which real estate was obtained as security and for which the ultimate repayment of the credit is not dependent on the sale, lease, rental or refinancing of the real estate. Accordingly, the exposures presented do not include commercial loans secured by owner-occupied real estate, except where the borrower is a real estate developer. In addition to the amounts presented in the tables, on June 30, 1999, the Corporation had approximately \(\$ 15\) billion of commercial loans which were not real estate dependent but for which the Corporation had obtained real estate as secondary repayment security.
\end{abstract}

\footnotetext{
<TABLE>
<CAPTION>
Table Ten
Real Estate Commercial Loans, Foreclosed Properties
and Other Real Estate Credit Exposures
June 30, 1999
}

\begin{tabular}{|c|c|c|c|c|}
\hline Miscellaneous commercial & 883 & 7 & 7 & 36 \\
\hline Multiple use & 845 & 4 & - & 6 \\
\hline Unsecured & 403 & 1 & - & 93 \\
\hline Non-US & 297 & - & - & - \\
\hline Other & 2,569 & 44 & 21 & 1,300 \\
\hline Total & \$25,365 & \$207 & \$118 & \$3,735 \\
\hline
\end{tabular}
(1) Foreclosed properties include commercial real estate loans only.
(2) Other credit exposures include primarily letters of credit and loans held for sale.
(3) Distribution based on geographic location of collateral.
</TABLE>

Commercial - Total commercial - domestic loans outstanding totaled \$136.7 billion and \(\$ 137.4\) billion on June 30,1999 and December 31, 1998, respectively, or 38 percent and 39 percent of loans and leases, respectively. The Corporation had commercial domestic loan net charge-offs for the six months ended June 30, 1999 of \(\$ 328\) million, or 0.48 percent of average commercial - domestic loans, compared to \(\$ 77\) million, or 0.12 percent of average commercial - domestic loans for the six months ended June 30 , 1998. The increase was spread across several borrowers without concentration in any single industry or geographic region. Nonperforming commercial - domestic

\begin{tabular}{|c|c|}
\hline (Dollars in Millions) & Outstanding \\
\hline <S> & <C> \\
\hline Transportation & \$10,556 \\
\hline Media & 8,603 \\
\hline Health care & 8,537 \\
\hline Equipment and general manufacturing & 8,477 \\
\hline Oil and gas & 7,999 \\
\hline Agribusiness & 7,398 \\
\hline Retail & 7,378 \\
\hline Business services & 7,221 \\
\hline Autos & 6,656 \\
\hline Telecom & 5,017 \\
\hline
\end{tabular}
(1) Includes only non-real estate commercial loans and leases.
</TABLE>

Consumer - On June 30, 1999 and December 31, 1998, total domestic consumer loans outstanding totaled \(\$ 167.4\) billion and \(\$ 157.6\) billion, respectively, or 46 percent and 44 percent of loans and leases, respectively.

Average residential mortgage loans were \(\$ 80.2\) billion and \(\$ 78.0\) billion, respectively, for the three months and six months ended June 30, 1999 compared to \(\$ 69.3\) billion and \(\$ 69.8\) billion for the same prior year periods, reflecting an increase in retail origination activity due to a decline in the general level of interest rates.

Average managed bankcard receivables were \(\$ 19.2\) billion and \(\$ 19.5\) billion, respectively, for the three months and six months ended June 30, 1999 compared to \(\$ 20.4\) billion for both the periods in 1998.

Average other consumer loans for the three months and six months ended June 30, 1999 were \(\$ 75.9\) billion and \(\$ 74.5\) billion, respectively, compared to
\(\$ 70.9\) billion and \(\$ 71.2\) billion for the same prior year periods. The increase was net of the impact of approximately \(\$ 4.5\) billion of securitizations that occurred throughout 1998 and \(\$ 1.9\) billion of securitizations for the six months ended June 30, 1999. Average managed other consumer loans, which include direct and indirect consumer loans and home equity lines of credit, as well as indirect auto loan and consumer finance securitizations, totaled \(\$ 86.5\) billion and \(\$ 84.9\) 41
billion in the three months and six months ended June 30, 1999, respectively, and \(\$ 75.1\) billion and \(\$ 74.4\) billion in the same periods of 1998 .

Total domestic consumer net charge-offs during the six months ended June 30, 1999 decreased \(\$ 273\) million compared to the same period in 1998 due mainly to lower bankcard and consumer finance net charge-offs.

Total consumer loans past due 90 days or more and still accruing interest were \(\$ 356\) million, or 0.21 percent of total consumer loans, on June 30, 1999 compared to \(\$ 441\) million, or 0.27 percent, on December 31, 1998. Total consumer nonperforming loans were \(\$ 1.0\) billion, or 0.60 percent of total consumer loans and \(\$ 1.1\) billion, or 0.65 percent on June 30, 1999 and December 31, 1998, respectively.

International Developments - During 1998, and continuing into 1999, a number of countries in Asia, Latin America and Eastern Europe experienced economic difficulties due to a combination of structural problems and negative market reaction that resulted from increased awareness of these problems. While each country's situation is unique, many share common factors such as: (1) government actions which restrain normal functioning of free markets in physical goods, capital and/or currencies; (2) perceived weaknesses of the banking systems; and (3) perceived overvaluation of local currencies. In addition, since these factors have resulted in capital movement out of the countries or in reduced capital inflows, many of these countries are experiencing liquidity problems in addition to the structural problems.

Where appropriate, the Corporation has adjusted its activities (including its borrower selection) in light of the risks and opportunities discussed above. The Corporation also has continued to reduce its exposures in Asia, Latin America and Central and Eastern Europe throughout 1999. The Corporation will continue to monitor and adjust its foreign activities on a country by country basis depending on management's judgment of the likely developments in each country and will take action as deemed appropriate. For a more comprehensive discussion of the Corporation's risk management processes, refer to pages 29 through 35 of the Corporation's Annual Report on Form 10-K for the year ended December 31, 1998.

Regional Foreign Exposure - Through its credit and market risk management activities, the Corporation has been devoting special attention to those countries that have been negatively impacted by increasing global economic pressure. This includes special attention to those Asian countries that are currently experiencing currency and other economic problems, as well as countries within Latin America and Eastern Europe which are also experiencing similar problems.

In connection with its efforts to maintain a diversified portfolio, the Corporation limits its exposure to any one geographic region or country and monitors this exposure on a continuous basis. Table Twelve sets forth selected regional exposures as of June 30, 1999. On June 30, 1999, the Corporation's total exposure was \(\$ 31.7\) billion, a decrease of \(\$ 5.0\) billion from December 31, 1998.

42

The following table is based on the Federal Financial Institutions Examination Council's instructions for periodic reporting of foreign exposures. The table has been expanded to include "Gross Local Country Claims" as defined in the table below and may not be consistent with disclosures by other financial institutions.
<TABLE>
<CAPTION>
- --------------------------

Table Twelve
Regional Foreign Exposure
\begin{tabular}{llll} 
Increase & & & Increase \\
(Decrease) & Total & Gross & Other
\end{tabular}
\(\qquad\)

\(========\)
(1) Includes the following claims by the Corporation's foreign offices on local country residents regardless of the currency: loans,
trading account securities, derivative products, unused commitments, standby letters of credit, commercial letters of credit,
formal guarantees, and securities available for sale (at market value) and held for investment (at cost).
(2) Includes: accrued interest receivable, acceptances, interest-bearing deposits in banks, trading account securities, other
interest-earning investments, other short-term monetary assets, unrealized gains on off-balance sheet instruments, unused
commitments, standby letters of credit, commercial letters of credit, formal guarantees, and available for sale and held to
maturity securities, including securities that are collateralized by U.S. Treasury securities as follows: Mexico

Venezuela - \$199, Philippines - \$22 and Latin America Other - \$83. Held for investment securities amounted to \$767
with a fair value of \(\$ 566\).
</TABLE>

Off-Balance Sheet Financial Instruments
Derivatives - Asset and Liability Management (ALM) Activities
Interest rate contracts are used in the Corporation's ALM process. These contracts, which are generally non-leveraged generic interest rate and basis swaps, options and futures, allow the Corporation to effectively manage its interest rate risk position. Generic interest rate swaps involve the exchange of fixed-rate and variable-rate interest payments based on the contractual underlying notional amount. Basis swaps involve the exchange of interest payments based on the contractual underlying notional amounts, where both the pay rate and the receive rate are floating rates based on different indices. Option products primarily consist of caps and floors. Interest rate caps and floors are agreements where, for a fee, the purchaser obtains the right to receive interest payments when a variable interest rate moves above or below a specified cap or floor rate, respectively. Futures contracts used for ALM activities are primarily index futures providing for cash payments based upon the movements of a deposit rate index.

The amount of net realized deferred gains associated with terminated ALM swaps were \(\$ 246\) million and \(\$ 294\) million at June 30, 1999 and December 31, 1998, respectively. The amount of net realized deferred losses associated with terminated ALM futures and forward rate contracts was \(\$ 16\) million and \(\$ 1\) million at June 30, 1999 and December 31, 1998, respectively. The amount of net realized deferred gains associated with terminated ALM options were \(\$ 41\) million and \(\$ 26\) million at June 30, 1999 and December 31, 1998, respectively. See Note Six of the consolidated financial statements on page 12 for information on the notional amount and fair value of the Corporation's ALM interest rate contracts.

In addition, the Corporation uses foreign currency contracts to manage the foreign exchange risk associated with foreign-denominated assets and liabilities, as well as the Corporation's equity investments in foreign subsidiaries. Foreign exchange contracts, which include spot, forward and futures contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price, on an agreed-upon settlement date. At June 30, 1999, these contracts had a notional amount of \(\$ 8.8\) billion and an unrealized loss of \(\$ 10.0\) million.

The fair values of the ALM interest rate and foreign exchange portfolios should be viewed in the context of the overall balance sheet. The value of any single component of the balance sheet or off-balance sheet positions should not be viewed in isolation.

For a discussion of the Corporation's management of risk associated with mortgage production and servicing activities, see the "Noninterest Income" section on page 28.

Market Risk Management
In the normal course of conducting its business activities, the Corporation is exposed to market risks including price and liquidity risk. Market risk is the potential for loss arising from adverse changes in market rates and prices, such as interest rates (interest rate risk), foreign currency exchange rates (foreign exchange risk), commodity prices (commodity risk) and prices of equity securities (equity risk). Financial products that expose the Corporation to market risk include securities, loans, deposits, debt and derivative financial instruments such as futures, forwards, swaps, options and other financial instruments with similar characteristics. Liquidity risk arises from the possibility that the Corporation may not be able to satisfy current or future financial commitments or that the Corporation may be more reliant on alternative funding sources such as long-term debt.

Market risk is managed by the Corporation's Finance Committee, which formulates policy based on desirable levels of market risk. In setting desirable levels of market risk, the Finance Committee considers the impact on both earnings and capital of the current outlook in market rates, potential changes in market rates, world and regional economies, liquidity, business strategies and other factors.

With the exception of securities available for sale, which had an unrealized loss of \(\$ 2.4\) billion at June 30 , 1999 , compared to an unrealized gain of \(\$ 0.4\) billion at December 31, 1998, the expected maturities, unrealized gains and losses and weighted average effective yields and rates associated with the
instruments see page 30 and Table Nine on page 31 of the Market Risk Management section of the Corporation's 1998 Annual Report on Form 10-K.

Risk management interest rate contracts are utilized in the ALM process. Such contracts, which are generally non-leveraged generic interest rate and basis swaps, futures, forwards, and options, allow the Corporation to effectively manage its interest rate risk position. As reflected in Table Thirteen, the notional amount of the Corporation's receive fixed and pay fixed interest rate swaps on June 30 , 1999 was \(\$ 68.1\) billion and \(\$ 24.5\) billion, respectively. The receive fixed interest rate swaps are primarily converting variable-rate commercial loans to fixed-rate. The net receive fixed position on June 30, 1999 was \(\$ 43.6\) billion notional compared to \(\$ 34.7\) billion notional on December 31, 1998. In addition, the Corporation had \(\$ 8.4\) billion notional of basis swaps at June 30, 1999 linked primarily to loans and long-term debt.

Table Thirteen also summarizes the estimated duration, weighted average pay and receive rates and the unrealized gains and losses on June 30, 1999 of the Corporation's ALM interest rate swaps, as well as the estimated duration and unrealized gains and losses on June 30, 1999 of the Corporation's ALM basis swaps and options contracts. Unrealized gains and losses are based on the last repricing and will change in the future primarily based on movements in one-, three- and six-month LIBOR rates. The ALM swap portfolio had an unrealized loss of \(\$ 811\) million at June 30, 1999 and an unrealized gain of \(\$ 942\) million at December 31, 1998. The change is primarily attributable to an increase in interest rates. The net unrealized loss in the estimated value of the ALM interest rate contracts should be viewed in the context of the overall balance sheet. The value of any single component of the balance sheet or off-balance sheet positions should not be viewed in isolation.

For a discussion of the Corporation's management of risk associated with mortgage production and servicing activities, see the "Noninterest Income" section on page 28.
<TABLE>
<CAPTION>
- ----------------------------

Table Thirteen
Asset and Liability Management Interest Rate Contracts
June 30, 1999


Total interest rate contracts \$(831)
=======

\section*{</TABLE>}

The table on the following page sets forth the calculated value-at-risk
calculation assumes that each portfolio segment experiences adverse price movements at the same time (i.e., the price movements are perfectly correlated). The second calculation assumes that these adverse price movements within the major portfolio segments do not occur at the same time (i.e., they are uncorrelated). While the Corporation's trading positions resulted in improved trading results in the six months ended June 30, 1999, compared to the same period in 1998, the Corporation continued to lower its market risk. For additional discussion of market risk associated with the trading portfolio, the VAR model and how the Corporation manages its exposure to market risk, see pages 32 and 33 of the Corporation's 1998 Annual Report on Form 10-K. The composition of the trading portfolio and the related fair values are included in Note Three of the consolidated financial statements on page 8.
<TABLE>
<CAPTION>
Trading Activities Market Risk
\begin{tabular}{|c|c|c|c|}
\hline \multirow[b]{2}{*}{(US Dollar Equivalents in Millions)} & \multicolumn{3}{|c|}{Six Months Ended June 30, 1999} \\
\hline & Average VAR & High VAR (1) & Low VAR (1) \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{Based on perfect positive correlation:} \\
\hline Interest rate & \$96.6 & \$126.8 & \$74.9 \\
\hline Foreign currency & 12.5 & 18.2 & 7.9 \\
\hline Commodities & 1.7 & 3.5 & . 9 \\
\hline Equity & 9.0 & 13.9 & 3.0 \\
\hline \multicolumn{4}{|l|}{Based on zero correlation:} \\
\hline Interest rate & 28.4 & 41.2 & 21.2 \\
\hline Foreign currency & 10.0 & 15.4 & 6.1 \\
\hline Commodities & 1.3 & 3.0 & . 6 \\
\hline Equity & 8.2 & 12.4 & 2.6 \\
\hline
\end{tabular}
(1) The high and low for the entire trading account may not equal the sum of the individual components as the highs or lows of the components occurred on different trading days.
</TABLE>

Capital Resources and Capital Management
Presented below are the Corporation's regulatory capital ratios on June 30, 1999 and December 31, 1998. The Corporation and its significant banking subsidiaries were considered "well-capitalized" on June 30, 1999.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline (Dollars in Millions) & \[
\begin{gathered}
\text { June } 30 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] & \\
\hline <S> & <C> & <C> & \\
\hline \multicolumn{4}{|l|}{Risk-Based Capital Ratios:} \\
\hline Tier 1 Capital & \$ 38,145 & \$ 36,849 & \\
\hline Tier 1 Capital ratio & 7.38 & 7.06 & \% \\
\hline Total Capital & \$ 57,365 & \$ 57,055 & \\
\hline Total Capital ratio & 11.09 & 10.94 & \% \\
\hline Leverage ratio & 6.34 & 6.22 & \\
\hline Risk-weighted assets & \$ 517,130 & \$ 521,637 & \\
\hline
\end{tabular}
</TABLE>
The regulatory capital guidelines measure capital in relation to the credit and market risk of both on- and off-balance sheet items using various risk weights. Under the regulatory capital guidelines, Total Capital consists of three tiers of capital. Tier 1 Capital includes common shareholders' equity and qualifying preferred stock, less goodwill and other adjustments. Tier 2 Capital consists of preferred stock not qualifying as Tier 1 Capital, mandatory convertible debt, limited amounts of subordinated debt, other qualifying term debt and the allowance for credit losses up to 1.25 percent of risk-weighted assets. Tier 3 Capital includes subordinated debt that is unsecured, fully paid, has an original maturity of at least two years, is not redeemable before maturity without prior approval by the Federal Reserve and includes a lock-in clause precluding payment of either interest or principal if the payment would cause the issuing bank's risk-based capital ratio to fall or remain below the
required minimum. At June 30, 1999, the Corporation had no subordinated debt that qualified as Tier 3 Capital.

The Corporation's and its significant banking subsidiaries' regulatory capital ratios on June 30,1999 exceeded the regulatory minimums of four
```

percent for Tier 1 risk-based capital, eight percent for total risk-based
capital and the leverage guidelines of 100 to 200 basis points above the
minimum ratio of three percent.

```

\section*{<TABLE>}
<CAPTION>
Table Fourteen
Selected Quarterly Operating Results
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(Dollars in Millions, Except Per-Share Information)} & \multicolumn{6}{|c|}{1999 Quarters} \\
\hline & \multicolumn{2}{|r|}{Second} & \multicolumn{4}{|c|}{First} \\
\hline <S> & & <C> & & & <C> & \\
\hline Interest income & & \$ 9,206 & & & \$ 9,201 & \\
\hline Interest expense & & 4,594 & & & 4,601 & \\
\hline Net interest income & & 4,612 & & & 4,600 & \\
\hline Net interest income (taxable-equivalent) & & 4,663 & & & 4,645 & \\
\hline Provision for credit losses & & 510 & & & 510 & \\
\hline Gains on sales of securities & & 52 & & & 130 & \\
\hline Noninterest income & & 3,522 & & & 3,223 & \\
\hline Merger-related charges, net & & 200 & & & - & \\
\hline Other noninterest expense & & 4,457 & & & 4,453 & \\
\hline Income before income taxes & & 3,019 & & & 2,990 & \\
\hline Income tax expense & & 1,104 & & & 1,076 & \\
\hline Net income & & 1,915 & & & 1,914 & \\
\hline Net income (excluding merger-related charges) & & 2,060 & & & 1,914 & \\
\hline Earnings per common share & & 1.10 & & & 1.10 & \\
\hline Earnings per common share (excluding merger-related charges) & & 1.18 & & & 1.10 & \\
\hline Diluted earnings per common share & & 1.07 & & & 1.08 & \\
\hline Diluted earnings per common share (excluding merger-related charges) & & 1.15 & & & 1.08 & \\
\hline Dividends per common share & & . 45 & & & . 45 & \\
\hline Yield on average earning assets & & 7.00 & \% & & 7.13 & \% \\
\hline Rate on average interest-bearing liabilities & & 4.16 & & & 4.26 & \\
\hline Net interest spread & & 2.84 & & & 2.87 & \\
\hline Net interest yield & & 3.53 & & & 3.58 & \\
\hline Average total assets & & 615,364 & & \$ & 609,624 & \\
\hline Average total deposits & & 342,249 & & & 345,931 & \\
\hline Average total shareholders' equity & & 46,891 & & & 46,279 & \\
\hline Return on average assets & & 1.25 & \% & & 1.27 & \% \\
\hline Return on average assets (excluding merger-related charges) & & 1.34 & & & 1.27 & \\
\hline Return on average common shareholders' equity & & 16.40 & & & 16.78 & \\
\hline Return on average common shareholders' equity (excluding merger-related charges) & & 17.64 & & & 16.78 & \\
\hline \multicolumn{7}{|l|}{Cash basis financial data (1)} \\
\hline Earnings per common share & \$ & 1.23 & & \$ & 1.23 & \\
\hline Earnings per common share (excluding merger-related charges) & & 1.31 & & & 1.23 & \\
\hline Diluted earnings per common share & & 1.20 & & & 1.20 & \\
\hline Diluted earnings per common share (excluding merger-related charges) & & 1.28 & & & 1.20 & \\
\hline Return on average tangible assets & & 1.43 & \% & & 1.46 & \% \\
\hline Return on average tangible assets (excluding merger-related charges) & & 1.53 & & & 1.46 & \\
\hline Return on average tangible common shareholders' equity & & 26.68 & & & 27.44 & \\
\hline Return on average tangible common shareholders' equity (excluding merger-related charges) & & 28.49 & & & 27.44 & \\
\hline \multicolumn{7}{|l|}{Market price per share of common stock} \\
\hline Closing price & & 73 5/16 & & \$ & 70 5/8 & \\
\hline High for the period & & 76 1/8 & & & 74 1/2 & \\
\hline Low for the period & & 61 1/2 & & & 59 1/2 & \\
\hline \multicolumn{7}{|l|}{Risk-based capital ratios (period-end)} \\
\hline Tier 1 capital & & 7.38 & \% & & 7.40 & \% \\
\hline Total capital & & 11.09 & & & 11.17 & \\
\hline
\end{tabular}
(1) Cash basis calculations exclude goodwill and other intangible assets and the related amortization expense. </TABLE>

Market Risk Management" on page 44 and the sections referenced therein for Quantitative and Qualitative Disclosures about Market Risk.

Part II. Other Information
Item 1. Legal Litigation

Proceedings
In the ordinary course of business, the Corporation and its subsidiaries are routinely defendants in or parties to a number of pending and threatened legal actions and proceedings, including actions brought on behalf of various classes of claimants. In certain of these actions and proceedings substantial money damages are asserted against the Corporation and its subsidiaries and certain of these actions and proceedings are based on alleged violations of consumer protection, securities, environmental, banking and other laws.

The Corporation and certain present and former officers and directors have been named as defendants in a number of actions filed in several federal courts that have been consolidated for pretrial purposes before a Missouri federal court. The amended complaint in the consolidated actions alleges, among other things, that the defendants failed to disclose material facts about BankAmerica's losses relating to D.E. Shaw \& Co., L.P. until mid-October 1998, in violation of various provisions of federal and state laws. The amended complaint also alleges that the proxy statement-prospectus of August 4, 1998, falsely stated that the Merger would be one of equals and alleges a scheme to have NationsBank gain control over the newly merged entity. The Missouri federal court has certified classes consisting generally of persons who were shareholders of NationsBank or BankAmerica on September 30, 1998, or were entitled to vote on the Merger, or who purchased or acquired securities of the Corporation or its predecessors between August 4, 1998 and October 13, 1998. Similar uncertified class actions (including one limited to California residents) are pending in California state court, alleging violations of the California Corporations Code and other state laws. The Corporation believes the actions lack merit and will defend them vigorously. The amount of any ultimate exposure cannot be determined with certainty at this time.

Management believes that the actions and proceedings and the losses, if any, resulting from the final outcome thereof, will not be material in the aggregate to the Corporation's financial position or results of operations.

Item 6. Exhibits
and Reports on
Form 8-K
a) Exhibits

Exhibit 11-Earnings Per Common Share Computation Exhibit \(12(a)\)-Ratio of Earnings to Fixed Charges Exhibit 12 (b)-Ratio of Earnings to Fixed Charges and Preferred Dividends
Exhibit 27-Financial Data Schedule
b) Reports on Form 8-K

The following reports on Form \(8-K\) were filed by the Corporation during the quarter ended June 30, 1999:

Current Report on Form 8-K dated April 19, 1999 and filed April 23, 1999, Items 5 and 7.

Current Report on Form 8-K dated April 28, 1999 and filed May 7, 1999, Items 5 and 7.

Current Report on Form 8-K dated June 9, 1999 and filed June 15, 1999, Items 5 and 7.

Current Report on Form 8-K dated June 23, 1999 and filed June 30, 1999, Items 5 and 7.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.
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Bank of America Corporation
Registrant

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Date: August 16 , 1999
/s / MARC D. OKEN
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MARC D. OKEN
Executive Vice President and
Principal Financial Executive
(Duly Authorized Officer and
Chief Accounting Officer)

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Bank of America Corporation
Form 10-Q
Index to Exhibits

Exhibit Description

12(a) Ratio of Earnings to Fixed Charges
12 (b) Ratio of Earnings to Fixed Charges and Preferred Dividends
27 Financial Data Schedule

Diluted Earnings Per Common Share and Diluted Average Common Shares Outstanding
 shareholders can be affected by the conversion of the registrant's convertible preferred stock. Where the effect of this conversion would have been dilutive, net income available to common shareholders is adjusted by the associated preferred dividends. This adjusted net income is divided by the weighted average number of common shares outstanding for each period plus amounts representing the dilutive effect of stock options outstanding and the dilution resulting from the conversion of the registrant's convertible preferred stock, if applicable. The effect of convertible preferred stock is excluded from the computation of diluted earnings per common share in periods in which the effect would be antidilutive.

Diluted earnings per common share was determined as follows:
<TABLE>
<CAPTION>



\section*{<TABLE>}
<CAPTION>

\section*{Bank of America Corporation and Subsidiaries \\ Exhibit \(12(b)\) \\ Ratio of Earnings to Fixed Charges and Preferred Dividends}
\(\qquad\)

\(======\)
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & \multicolumn{4}{|c|}{Year Ended December 31} \\
\hline \[
\begin{aligned}
& \text { (Dollars in Millions) } \\
& 1994
\end{aligned}
\] & \[
\begin{aligned}
& \text { Ended } \\
& \text { June } 30,1999
\end{aligned}
\] & 1998 & 1997 & 1996 & 1995 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline <C> & & & & & \\
\hline Including Interest on Deposits & & & & & \\
\hline Income before income taxes \$7,010 & \$6,009 & \$8,048 & \$10,556 & \$9,311 & \$8,377 \\
\hline Less: Equity in undistributed (earnings) losses of unconsolidated subsidiaries
(55) & (73) & 162 & (49) & (7) & (19) \\
\hline Fixed charges: & & & & & \\
\hline Interest expense (including capitalized interest) & 9,195 & 20,290 & 18,903 & 16,682 & 16,369 \\
\hline \(1 / 3\) of net rent expense & 166 & 335 & 302 & 282 & 275 \\
\hline
\end{tabular}


\section*{<TABLE>}
<CAPTION>

\section*{Bank of America Corporation and Subsidiaries \\ Exhibit \(12(b)\) \\ Ratio of Earnings to Fixed Charges and Preferred Dividends}
\(\qquad\)

\(======\)
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & \multicolumn{4}{|c|}{Year Ended December 31} \\
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\begin{aligned}
& \text { (Dollars in Millions) } \\
& 1994
\end{aligned}
\] & \[
\begin{aligned}
& \text { Ended } \\
& \text { June } 30,1999
\end{aligned}
\] & 1998 & 1997 & 1996 & 1995 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline <C> & & & & & \\
\hline Including Interest on Deposits & & & & & \\
\hline Income before income taxes \$7,010 & \$6,009 & \$8,048 & \$10,556 & \$9,311 & \$8,377 \\
\hline Less: Equity in undistributed (earnings) losses of unconsolidated subsidiaries
(55) & (73) & 162 & (49) & (7) & (19) \\
\hline Fixed charges: & & & & & \\
\hline Interest expense (including capitalized interest) & 9,195 & 20,290 & 18,903 & 16,682 & 16,369 \\
\hline \(1 / 3\) of net rent expense & 166 & 335 & 302 & 282 & 275 \\
\hline
\end{tabular}

```

<TABLE> <S> <C>

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</EN>```

