FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934

(212) 449-1000

Registrant's telephone number, including area code
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES X NO
_ -

APPLICABLE ONLY TO CORPORATE ISSUERS:
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
$363,473,557$ shares of Common Stock and 4,386,135 Exchangeable Shares as of the close of business on April 30, 1999. The Exchangeable Shares, which were issued by Merrill Lynch \& Co., Canada Ltd. in connection with the merger with Midland Walwyn Inc., are exchangeable at any time into Common Stock on a one-for-one basis and entitle holders to dividend, voting, and other rights equivalent to Common Stock.

## PART I. FINANCIAL INFORMATION

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ITEM 1. Financial Statements

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MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)
<TABLE>
<CAPTION>

| MARCH 26, 1999 | $\begin{gathered} \text { MARCH } 27,(1) \\ 1998 \end{gathered}$ | $\begin{aligned} & \text { PERCENT (2) } \\ & \text { INC. (DEC.) } \end{aligned}$ |
| :---: | :---: | :---: |
| <C> | <C> | <C> |
| \$1,567 | \$1,463 | 7.1\% |
| 3,965 | 4,814 | (17.6) |
| 1,444 | 1,171 | 23.3 |
| 633 | 831 | (23.9) |
| 1,110 | 1,029 | 7.8 |
| 132 | 80 | 65.9 |


| TOTAL REVENUES | 8,851 | 9,388 | (5.7) |
| :---: | :---: | :---: | :---: |
| Interest Expense | 3,585 | 4,626 | (22.5) |
| NET REVENUES | 5,266 | 4,762 | 10.6 |
| NON-INTEREST EXPENSES |  |  |  |
| Compensation and benefits | 2,762 | 2,499 | 10.5 |
| Communications and technology | 480 | 392 | 22.5 |
| Occupancy and related depreciation | 227 | 201 | 12.5 |
| Advertising and market development | 152 | 177 | (14.0) |
| Brokerage, clearing, and exchange fees | 154 | 156 | (1.2) |
| Professional fees | 117 | 152 | (22.7) |
| Goodwill amortization | 57 | 55 | 2.9 |
| Other | 321 | 263 | 22.3 |
| Total Non-Interest Expenses | 4,270 | 3,895 | 9.6 |
| EARNINGS BEFORE INCOME TAXES AND DIVIDENDS ON |  |  |  |
| PREFERRED SECURITIES ISSUED BY SUBSIDIARIES | 996 | 867 | 14.8 |
| INCOME TAX EXPENSE | 338 | 330 | 2.5 |
| Dividends on Preferred Securities Issued by Subsidiaries | 49 | 23 | 110.1 |
| NET EARNINGS | \$ 609 | \$ 514 | $18.4 \%$ |
| NET EARNINGS APPLICABLE TO COMMON STOCKHOLDERS | \$ 599 | \$ 504 | 18.8\% |
| EARNINGS PER COMMON SHARE Basic | \$ 1.65 | \$1.44 |  |
| Diluted | \$ 1.44 | \$1.26 |  |
| DIVIDEND PAID PER COMMON SHARE | \$ . 24 | \$ . 20 |  |
| AVERAGE SHARES USED IN COMPUTING EARNINGS PER COMMON SHARE |  |  |  |
| Basic | 364.0 | 349.5 |  |
| Diluted | 415.7 | 400.2 |  |
| </TABLE> |  |  |  |
| (1) Amounts have been restated from that originally reported on Form 10-Q to reflect the 1998 merger with Midland Walwyn Inc., accounted for as a pooling-of-interests. |  |  |  |
| (2) Percentages are based on actual numbers before round |  |  |  |

See Notes to Consolidated Financial Statements
2

MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

<TABLE>
<CAPTION>


CASH AND SECURITIES SEGREGATED FOR REGULATORY PURPOSES
OR DEPOSITED WITH CLEARING ORGANIZATIONS 5,857
6,590
\(\qquad\)

RECEIVABLES UNDER RESALE AGREEMENTS AND SECURITIES BORROWED TRANSACTIONS


SECURITIES PLEDGED AS COLLATERAL
8,184
-------
OTHER RECEIVABLES
Customers (net of allowance for doubtful accounts of \(\$ 68\) in 1999 and \(\$ 48\) in 1998)
29,559
Brokers and dealer
8,872
Interest and other
9,278
\(\qquad\)
Total
13,750
101,739
Securities received as collateral, net of securities pledged as collateral
8,556
6,106

Total
107,845
-------

31,120
5,054
9,594
---------

7otal
45,768
47,709
-------

TOTAL ASSETS
\(\$ 299,804\)
\(========\)
</TABLE>
See Notes to Consolidated Financial Statements

MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & MARCH & \\
\hline \begin{tabular}{l}
DECEMBER 25, \\
(dollars in millions, except per share amount) 1998
\end{tabular} & & \\
\hline <S> & <C> & <C> \\
\hline LIABILITIES & & \\
\hline PAYABLES UNDER REPURCHASE AGREEMENTS AND SECURITIES LOANED TRANSACTIONS 67,127 & \$ 70,012 & \$ \\
\hline COMMERCIAL PAPER AND OTHER SHORT-TERM BORROWINGS 18,679 & 11,431 & \\
\hline DEMAND AND TIME DEPOSITS 13,744 & 13,553 & \\
\hline TRADING LIABILITIES, AT FAIR VALUE Contractual agreements & 21,063 & \\
\hline \begin{tabular}{l}
\[
23,840
\] \\
Equities and convertible debentures
\end{tabular} & 21,328 & \\
\hline \[
\begin{aligned}
& 21,558 \\
& \text { U.S. Government and agencies }
\end{aligned}
\] & 12,102 & \\
\hline \begin{tabular}{l}
\[
7,939
\] \\
Non-U.S. governments and agencies
\end{tabular} & 8,760 & \\
\hline \begin{tabular}{l}
\[
7,245
\] \\
Corporate debt and preferred stock
\end{tabular} & 2,968 & \\
\hline \begin{tabular}{l}
\[
2,878
\] \\
Other
\end{tabular} & 289 & \\
\hline 254 & & \\
\hline \[
\begin{aligned}
& \text { Total } \\
& 63,714
\end{aligned}
\] & 66,510 & \\
\hline OBLIGATION TO RETURN SECURITIES RECEIVED AS COLLATERAL 14,290 & 22,306 & \\
\hline \begin{tabular}{l}
OTHER PAYABLES \\
Customers
\end{tabular} & 18,103 & \\
\hline \begin{tabular}{l}
\[
20,972
\] \\
Brokers and dealers
\end{tabular} & 17,217 & \\
\hline \[
\begin{aligned}
& 7,899 \\
& \quad \text { Interest and other } \\
& 18,738
\end{aligned}
\] & 18,002 & \\
\hline \[
\begin{aligned}
& \text { Total } \\
& 47,609
\end{aligned}
\] & 53,322 & \\
\hline LIABILITIES OF INSURANCE SUBSIDIARIES 4,319 & 4,260 & \\
\hline LONG-TERM BORROWINGS
\[
57,563
\] & 59,907 & \\
\hline
\end{tabular}
```
TOTAL LIABILITIES
```

301,301 287,045
-----
PREFERRED SECURITIES ISSUED BY SUBSIDIARIES

2,627


STOCKHOLDERS' EQUITY
PREFERRED STOCKHOLDERS' EQUITY
425 \(\qquad\)
-----
COMMON STOCKHOLDERS' EQUITY
    Shares exchangeable into common stock
        65
66
    Common stock, par value \(\$ 1.331 / 3\) per share; authorized: 1,000,000,000 shares;
        issued: 1999-472,661,774; 1998-472,660,324
630
    Paid-in capital 1,624
1,427
    Accumulated other comprehensive loss (net of tax)
        (272)
    (122)
        Retained earnings 10,986
10,475
-_---
    13,033
12,476
    Less: Treasury stock, at cost: 1999-111,326,144 shares; 1998-116,376,259 shares
    1,957
2,101
    Employee stock transactions
        809
668
-----
TOTAL COMMON STOCKHOLDERS' EQUITY
9,707
-----
TOTAL STOCKHOLDERS' EQUITY
10,132
_-_--
\$314, 620
TOTAL LIABILITIES, PREFERRED SECURITIES ISSUED BY SUBSIDIARIES,
    AND STOCKHOLDERS' EQUITY
AND STO
\(\$ 299,804\)
\(=======\)
</TABLE>
See Notes to Consolidated Financial Statements

4
MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
<TABLE>
<CAPTION>
(dollars in millions)
<S>
CASH FLOWS FROM OPERATING ACTIVITIES:
Net earnings
Noncash items included in earnings:
Depreciation and amortization
Policyholder reserves
Goodwill amortization
Other
(Increase) decrease in operating assets(a):
Trading assets


| Cash and securities segregated for regulatory purposes or deposited with clearing organizations | 733 | (785) |
| :---: | :---: | :---: |
| Receivables under resale agreements and securities borrowed transactions | $(14,006)$ | $(13,720)$ |
| Customer receivables | $(1,566)$ | $(2,826)$ |
| Brokers and dealers receivables | 3,818 | (957) |
| Other | (861) | (676) |
| Increase (decrease) in operating liabilities(a): |  |  |
| Trading liabilities | 2,796 | 1,965 |
| Payables under repurchase agreements and securities loaned transactions | 2,885 | 17,955 |
| Customer payables | $(2,869)$ | 1,128 |
| Brokers and dealers payables | 9,318 | 4,604 |
| Other | (700) | 1,626 |
| CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES | 4,335 | $(5,408)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| Proceeds from (payments for): |  |  |
| Maturities of available-for-sale securities | 1,563 | 1,000 |
| Sales of available-for-sale securities | 951 | 659 |
| Purchases of available-for-sale securities | $(2,533)$ | $(1,799)$ |
| Maturities of held-to-maturity securities | 205 | 237 |
| Purchases of held-to-maturity securities | (222) | (179) |
| Loans, notes, and mortgages | (782) | $(1,331)$ |
| Acquisitions, net of cash acquired | (20) | $(5,220)$ |
| Other investments and other assets | (424) | (435) |
| Equipment and facilities | (202) | (280) |
| CASH USED FOR INVESTING ACTIVITIES | $(1,464)$ | $(7,348)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Proceeds from (payments for): |  |  |
| Commercial paper and other short-term borrowings | $(7,248)$ | 4,494 |
| Demand and time deposits | (191) | 748 |
| Issuance and resale of long-term borrowings | 8,914 | 7,763 |
| Settlement and repurchase of long-term borrowings | $(5,921)$ | $(3,144)$ |
| Issuance of subsidiaries' preferred securities | - | 750 |
| Issuance of treasury stock | 75 | 56 |
| Other common stock transactions | (171) | (129) |
| Dividends | (98) | (79) |
| CASH (USED FOR) PROVIDED BY FINANCING ACTIVITIES | $(4,640)$ | 10,459 |
| DECREASE IN CASH AND CASH EQUIVALENTS | $(1,769)$ | $(2,297)$ |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 12,530 | 12,072 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 10,761 | \$ 9,775 |
| (a) Net of effects of acquisitions. |  |  |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: |  |  |
| Cash paid for: |  |  |
| Income taxes | \$ 111 | \$ 95 |
| Interest | 3,537 | 4,333 |
| </TABLE> |  |  |

CASH FLOWS FROM INVESTING ACTIVITIES:
Maturities of available-for-sale securities

CASH FLOWS FROM FINANCING ACTIVITIES:
Proceeds from (payments for):
commercial paper and other short-term borrowings
Issuance and resale of long-term borrowings
Settlement and repurchase of long-term borrowings
Issuance of subsidiaries' preferred securities
Issuance of treasury stock
Other common stock transactions

CASH (USED FOR) PROVIDED BY FINANCING ACTIVITIES
where appropriate, to conform to the current period presentation.


NOTE 3. COMMON STOCK


In February 1999, ML \& Co. issued 1,450 shares of Common Stock to certain nonU.S. employees in connection with an employee incentive plan grant, thereby increasing issued shares to $472,661,774$.

## 6

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NOTE 4. SEGMENT INFORMATION
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In reporting to management, Merrill Lynch's operating results are categorized
into two business segments: Wealth Management and Corporate and Institutional
Client Group ("CICG"). For more information on these segments, see the 1998
Annual Report included as an exhibit to Form 10-K.
Operating results by business segment follow:
<TABLE>
<CAPTION>


THREE MONTHS ENDED
MARCH 26, 1999
<S>
Net interest revenue (a)
All other revenues

All other revenues

Net revenues
Non-interest expenses
-2,278

| <C> | <C> |  |  |
| :---: | :---: | :---: | :---: |
|  | (66) (b) | \$ | 380 |
|  | - |  | 4,886 |
|  | (66) |  | 5,266 |
|  | 57 (c) |  | 4,270 |



(1) Certain derivatives subject to interest rate risk are also exposed to the credit spread risk of the underlying financial instrument.
(2) Forward contracts subject to interest rate risk principally represent "To Be Announced" mortgage pools that bear interest rate as well as principal prepayment risk.
(3) Included in the currency risk category are certain contracts that are also subject to interest rate risk.


The notional or contractual amounts of derivatives at March 26, 1999 and December 25, 1998 used to hedge all other exposures, primarily borrowings, follow:

| (in billions) | $\begin{array}{r} \text { MARCH } 26, \\ 1999 \end{array}$ |  | DECEMBER 25, 1998 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest rate derivatives (1) | \$ | 69 | \$ | 71 |
| Currency derivatives (1) |  | 22 |  | 19 |
| Equity derivatives |  | 5 |  | 5 |

(1) Includes swap contracts totaling $\$ 2$ billion in notional amounts that contain embedded options hedging callable debt at March 26, 1999 and December 25, 1998.

9

Most of these derivatives are entered into with Merrill Lynch's derivative dealer subsidiaries, which intermediate interest rate, currency, and equity risks with third parties.

In the normal course of business, Merrill Lynch enters into underwriting commitments and commitments to extend credit. Settlement of these commitments as of March 26, 1999 would not have a material effect on the consolidated financial condition of Merrill Lynch.

Subsequent to quarter-end, Merrill Lynch extended a $\$ 3,675$ loan commitment to an investment grade company in connection with a proposed acquisition transaction. Merrill Lynch intends to syndicate a significant portion of this loan commitment.

As disclosed in the 1998 Annual Report included as an exhibit to Form $10-\mathrm{K}$, Merrill Lynch has agreed to pay $\$ 400$ and $\$ 17$ in settlement of the Orange County action and the related Irvine Ranch Water District action, respectively. At March 26, 1999, Merrill Lynch has remaining liabilities of these amounts plus interest.

NOTE 8. REGULATORY REQUIREMENTS

Merrill Lynch, Pierce, Fenner \& Smith Incorporated ("MLPF\&S"), a registered broker-dealer, is subject to the net capital requirements of Rule 15c3-1 under the Securities Exchange Act of 1934. Under the alternative method permitted by this rule, the minimum required net capital, as defined, shall not be less than $2 \%$ of aggregate debit items arising from customer transactions. At March 26, 1999, MLPF\&S's regulatory net capital of $\$ 3,887$ was $17 \%$ of aggregate debit items, and its regulatory net capital in excess of the minimum required was $\$ 3,438$.

Merrill Lynch International ("MLI"), a U.K. registered broker-dealer, is subject to the capital requirements of the Financial Services Authority ("FSA"). Financial resources, as defined, must exceed the total financial resources requirement of the FSA. At March 26,1999 , MLI's financial resources were $\$ 3,555$ and exceeded the minimum requirement by $\$ 1,125$.

Merrill Lynch Government Securities Inc. ("MLGSI"), a primary dealer in U.S. Government securities, is subject to the capital adequacy requirements of the Government Securities Act of 1986. This rule requires dealers to maintain liquid capital in excess of market and credit risk, as defined, by 20\% (a 1.2-to-1 capital-to-risk standard). At March 26, 1999, MLGSI's liquid capital of $\$ 1,488$ was $282 \%$ of its total market and credit risk, and liquid capital in excess of the minimum required was $\$ 855$.

10
INDEPENDENT ACCOUNTANTS' REPORT

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To the Board of Directors and Stockholders of
Merrill Lynch \& Co., Inc.:
We have reviewed the accompanying condensed consolidated balance sheet of
Merrill Lynch \& Co., Inc. and subsidiaries ("Merrill Lynch") as of March 26, 1999, and the related condensed consolidated statements of earnings and cash flows for the three-month periods ended March 26, 1999 and March 27, 1998. These financial statements are the responsibility of Merrill Lynch's management. The unaudited interim condensed consolidated financial information for the three-
month period ended March 27, 1998 gives retroactive effect to the 1998 merger of Merrill Lynch and Midland Walwyn Inc., which has been accounted for as a pooling-of-interests, as disclosed in Note 1 to the condensed consolidated financial statements.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and of making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to such condensed consolidated financial statements for them to be in conformity with generally accepted accounting principles.

We have previously audited, in accordance with generally accepted auditing standards, the consolidated balance sheet of Merrill Lynch as of December 25, 1998, and the related consolidated statements of earnings, changes in stockholders' equity, comprehensive income, and cash flows for the year then ended (not presented herein); and in our report dated February 22, 1999, we expressed an unqualified opinion and included an explanatory paragraph for the change in accounting method for certain internal-use software development costs to conform with Statement of Position 98-1. In our opinion, the information set forth in the accompanying condensed consolidated balance sheets as of December 25, 1998 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.
/s/ Deloitte \& Touche LLP
New York, New York
May 7, 1999

11

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Merrill Lynch \& Co., Inc. ("ML \& Co." and, together with its subsidiaries and affiliates, "Merrill Lynch") is a holding company that, through its subsidiaries and affiliates, provides investment, financing, advisory, insurance, and related services worldwide. Merrill Lynch conducts its businesses in global financial markets that are influenced by numerous unpredictable factors including economic conditions, monetary policies, liquidity, international and regional political events, regulatory developments, the competitive environment, and investor sentiment. These conditions or events can significantly affect the volatility of financial markets. While greater volatility increases risk, it may also increase order flow in businesses such as trading and brokerage. Revenues and net earnings may vary significantly from period to period due to these unpredictable factors and the resulting market volatility.

The financial services industry continues to be affected by the intensifying competitive environment, as demonstrated by consolidation through mergers and acquisitions, as well as diminishing margins in many mature products and services. In addition, the relaxation of banks' barriers to entry into the securities industry and expansion by insurance companies into traditional brokerage products, coupled with the potential repeal of the laws separating commercial and investment banking activities in the future, have increased the number of companies competing for a similar customer base.

In addition to providing historical information, Merrill Lynch may make or publish forward-looking statements about management expectations, strategic objectives, business prospects, anticipated financial performance, and other similar matters. A variety of factors, many of which are beyond its control, affect the operations, performance, business strategy, and results of Merrill Lynch and could cause actual results and experience to differ materially from the expectations expressed in these statements. These factors include, but are not limited to, the factors listed in the previous paragraphs, as well as: actions and initiatives taken by both current and potential competitors, the impact of current and future legislation and regulation throughout the world, and
. the other risks and uncertainties detailed in the following sections.
MERRILL LYNCH UNDERTAKES NO RESPONSIBILITY TO UPDATE PUBLICLY OR REVISE ANY FORWARD-LOOKING STATEMENTS.

BUSINESS ENVIRONMENT

Global financial markets, which experienced significant volatility during the
latter half of 1998, stabilized during the 1999 first quarter as market conditions generally improved. Markets continued to benefit from credit spread tightening, increased investor demand, liquidity in debt markets, and record highs on many equity indices. These conditions contributed to strong trading, commissions, and asset management revenues industrywide during the 1999 first quarter. Several emerging markets, including Japan and Korea, showed signs of improvement during the 1999 first quarter, while European markets generally continued their strong performance.

Long-term U.S. interest rates, as measured by the yield on 30 -year U.S. Treasury bonds, rose during the 1999 first quarter, as favorable market conditions increased investor demand for higher-yielding securities and equities. Longterm U.S. rates, however, were lower compared to the year-ago period. European rates, following the U.S. trend, generally increased during the 1999 first quarter and were lower compared to the 1998 first quarter. In Japan, rates increased substantially in January, but gradually fell in February and March, ending the quarter down from year-end 1998 and up slightly from a year ago. International Monetary Fund support, as well as a reduction in interest rates, helped Brazilian markets recover from the devaluation of its currency in January.

Credit spreads, which represent the risk premium over the risk-free rate paid by an issuer based on the issuer's credit rating or perceived creditworthiness, tightened significantly during the 1999 first quarter relative to the 1998 fourth quarter, indicative of restored liquidity in credit markets. Credit spreads also tightened more in the 1999 first quarter compared with the year-ago period, driving trading revenues to record levels.
U.S. equity indices, which posted significant gains during 1998, continued to advance during the 1999 first quarter, due to low interest rates and renewed investor confidence. Although the Dow Jones Industrial Average rose 6.6\% from year-end 1998 and $11.2 \%$ from a year ago, the majority of the advance during the 1999 first quarter resulted from increases in a small number of large capitalization stocks, as well as those in the Internet, technology, and financial services sector. In addition, both the Nasdaq and S\&P 500 reached record highs during the 1999 first quarter, and were up $12.3 \%$ and $4.6 \%$ from year-end 1998 and $34.1 \%$ and $16.8 \%$ from the end of the 1998 first quarter.

Global equity markets rose $2.8 \%$ during the 1999 first quarter and $9.0 \%$ from the end of the 1998 first quarter, as measured by the Dow Jones World Index. Prospects of corporate restructuring and increased consumer spending led many Asian equity markets, including Japan, South Korea, and Hong Kong, to rebound during the 1999 first quarter. Many other emerging market indices, particularly in Brazil, produced favorable gains during the 1999 first quarter aided by a reduction in interest rates. European market indices were generally up during the 1999 first quarter, despite the euro's 8\% year-to-date drop against the U.S. dollar. For the 1999 first quarter, equity prices in certain countries, when measured in local currency terms, were up more than U.S. equity prices; however, in U.S. dollar terms, only a few of these increases exceeded the U.S. advance due to the overall strengthening of the U.S. dollar versus many local currencies.

Global underwriting volume reached near-record levels during the 1999 first quarter, driven by a strong economy and renewed stability in the bond market. Total underwriting revenues were down 23\%, however, from the 1998 first quarter, as equity offerings, which typically yield higher fees than debt issuances, declined industrywide.

Strategic services activities remained strong during the 1999 first quarter, reflecting a continuation of the high level of merger and acquisition activity experienced in 1998. U.S. and global announced mergers and acquisitions reached new highs during the 1999 first quarter, up $58 \%$ and $75 \%$, respectively, from 1998 first quarter volume. For the first time since the 1996 first quarter, non-U.S. strategic services activity dominated the quarter, with Europe representing 40\% of total announced merger and acquisition activity.

Due to the volatility of the financial services industry, Merrill Lynch continually evaluates its businesses across varying market conditions for profitability and alignment with long-term strategic objectives. Merrill Lynch seeks to mitigate the effects of market downturns by selectively expanding its global presence in non-U.S. markets, developing and maintaining long-term client relationships, monitoring costs and risks, and continuing to diversify revenue sources.

## RESULTS OF OPERATIONS

<TABLE>
<CAPTION>
(DECREASE)

| (dollars in millions, except per share amounts) | $\begin{array}{r} \text { MARCH } 26, \\ 1999 \end{array}$ | DECEMBER 25,1998 | $\begin{array}{r} \text { MARCH } 27, \\ 1998 \end{array}$ | 1299 VERSUS |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 4Q98 | 1098 |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Total revenues $(5.7) \%$ | \$8,851 | \$8,172 | \$9,388 | 8.3\% |  |
| Net revenues | 5,266 | 4,081 | 4,762 | 29.0 | 10.6 |
| Pre-tax earnings | 996 | 519 | 867 | 91.9 | 14.8 |
| Net earnings | 609 | 359 | 514 | 69.7 | 18.4 |
| Net earnings applicable to common stockholders | 599 | 349 | 504 | 71.6 | 18.8 |
| Earnings per common share |  |  |  |  |  |
| Basic | 1.65 | . 97 | 1.44 | 70.1 | 14.6 |
| Diluted | 1.44 | . 86 | 1.26 | 67.4 | 14.3 |
| Annualized return on average common stockholders' equity | 24.6\% | 14.8\% | 24.0\% |  |  |
| Effective tax rate | 34.0 | 22.8 | 38.1 |  |  |

The following discussion compares the first quarters of 1999 and 1998 and, where appropriate, contrasts the 1999 first quarter and 1998 fourth quarter.

Merrill Lynch's net earnings were a record $\$ 609$ million, up 18\% and 70\% from the $\$ 514$ million and $\$ 359$ million reported in the 1998 first and fourth quarters, respectively. These results also surpassed the previous quarterly record of $\$ 549$ million set in the 1998 second quarter. Record revenues were achieved in commissions, principal transactions, asset management and portfolio service fees, and net interest. Overall results also benefited from continued cost management, including lower advertising and market development expense and professional fees, partially offset by higher costs primarily related to compensation and benefits and communications and technology.

Net revenues were a record, up 11\% and 29\% from the 1998 first and fourth quarters, respectively, to $\$ 5.3$ billion in the 1999 first quarter. Non-U.S. net revenues also grew, representing 36\% of total net revenues in the 1999 first quarter, up from $30 \%$ in the 1998 first quarter.

Commissions revenues are summarized as follows:

|  | THREE MONTHS ENDED |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | MAR | $\begin{aligned} & \text { H } 26, \\ & 1999 \end{aligned}$ | MARC | $\begin{aligned} & \text { H } 27, \\ & 1998 \end{aligned}$ | $\begin{gathered} \% \\ \text { INC. } \end{gathered}$ |
| Listed and over-the-counter | \$ |  | \$ |  | 10\% |
| Mutual funds |  | 483 |  | 479 | 1 |
| Other |  | 202 |  | 179 | 13 |
| Total |  | , 567 |  | 463 | 7 |

Commissions revenues reached record levels primarily due to higher fees from global listed and over-the-counter securities transactions. Listed securities revenues benefited from increased trading volumes on most European and U.S stock exchanges. Higher fees from Nasdaq retail equities led to an increase in over-the-counter securities transactions.

14
Significant components of interest and dividend revenues and interest expense follow:

| (in millions) | THREE MONTHS ENDED |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} \text { MARCH } 26, \\ 1999 \end{array}$ | $\begin{array}{r} \text { MARCH } 27, \\ 1998 \end{array}$ |
| INTEREST AND DIVIDEND REVENUES |  |  |
| Resale agreements and securities borrowed transactions | \$1,651 | \$2,300 |
| Trading assets | 1,030 | 1,322 |
| Margin lending | 683 | 667 |
| Other | 601 | 525 |
| Total | 3,965 | 4,814 |

INTEREST EXPENSE


Interest and dividend revenues and expenses are a function of the level and mix of interest-earning assets and interest-bearing liabilities and the prevailing level, term structure, and volatility of interest rates. Net interest and dividend profit more than doubled from the 1998 first quarter, primarily due to changes in asset composition and lower funding costs triggered by a decline in interest rates.

Merrill Lynch hedges certain of its long- and short-term borrowings, primarily with interest rate and currency swaps, to better match the interest rate and currency characteristics of the borrowings to the assets funded by borrowing proceeds. The effect of this hedging activity, which is included in "Borrowings" above, decreased interest expense by $\$ 62$ million and $\$ 14$ million for the 1999 and 1998 first quarters, respectively.

## 15

The following table provides information on aggregate trading revenues, including related net interest. Interest revenue and expense amounts are based on management's assessment of the cost to finance trading positions, after consideration of the underlying liquidity of these positions.

Trading and related hedging and financing activities affect the recognition of both principal transactions revenues and net interest and dividend revenues. In assessing the profitability of its trading activities, Merrill Lynch aggregates net interest and principal transactions revenues. For financial reporting purposes, however, realized and unrealized gains and losses on trading positions, including hedges, are recorded in principal transactions revenues. The net interest carry (i.e., the spread representing interest earned less financing costs) for trading positions, including hedges, is recorded either as principal transactions revenues or net interest revenues, depending on the nature of the specific instruments. Changes in the composition of trading inventories and hedge positions can cause the recognition of revenues within these categories to fluctuate.

| (in millions) | PRINCIPAL TRANSACTIONS REVENUES | $\begin{array}{r} \text { NET } \\ \text { INTEREST } \\ \text { REVENUES } \end{array}$ | $\begin{array}{r} \text { NET } \\ \text { TRADING } \\ \text { REVENUES } \end{array}$ |
| :---: | :---: | :---: | :---: |
| 1999 FIRST QUARTER |  |  |  |
| Equities and equity derivatives | \$ 671 | \$ 33 | \$ 704 |
| Debt derivatives | 223 | 22 | 245 |
| Government and agency obligations | 200 | 18 | 218 |
| Corporate debt and preferred stock | 168 | (3) | 165 |
| Mortgages and municipals | 124 | 75 | 199 |
| Foreign exchange | 58 | (1) | 57 |
| Total | \$1,444 | \$144 | \$1,588 |
| 1998 FIRST QUARTER |  |  |  |
| Equities and equity derivatives | \$ 474 | \$ 1 | \$ 475 |
| Debt derivatives | 320 | (53) | 267 |
| Government and agency obligations | 82 | 23 | 105 |
| Corporate debt and preferred stock | 172 | (39) | 133 |
| Mortgages and municipals | 77 | 58 | 135 |
| Foreign exchange | 46 | (1) | 45 |
| Total | \$1,171 | \$ (11) | \$1,160 |

Net trading revenues were a record $\$ 1.6$ billion in the 1999 first quarter, up $37 \%$ from the 1998 first quarter and up over $\$ 1$ billion from the weak 1998 fourth quarter. Increases in equities and equity derivatives, government and agency obligations, corporate debt and preferred stock, mortgages and municipals, and foreign exchange revenues were partially offset by a modest decrease in debt derivatives compared with the 1998 first quarter.

Equities and equity derivatives trading revenues were $\$ 704$ million, up 48\% from
the 1998 first quarter as a result of sharply higher revenues from global equity
derivatives and consistent strength in U.S. and European equities. Global equity derivatives benefited in part from higher revenues from certain emerging market positions. U.S. equities increased primarily due to higher demand for technology securities.

Debt derivatives revenues decreased 8\% to $\$ 245$ million in the 1999 first quarter, resulting from declines in currency trading in Latin American and Asian debt, compared with the corresponding 1998 period. A favorable U.S. interest rate environment and increased volume in Japanese markets led to a 108\% gain in government and agency obligations revenues, which were $\$ 218$ million in the 1999 first quarter. Corporate debt and preferred stock revenues were up 24\% to \$165 million, primarily due to the tightening of credit spreads and the general strengthening in investment grade markets.

16
Mortgages and municipals revenues were up $47 \%$ from last year's first quarter to $\$ 199$ million in the 1999 first quarter attributable to increased customer demand driven by a low interest rate environment and realized losses in the 1998 first quarter. Foreign exchange revenues increased $27 \%$ to $\$ 57$ million in the 1999 first quarter due to fluctuations in the U.S. dollar versus various currencies, including the Japanese yen.

Investment banking revenues declined 24\% from the 1998 first quarter to $\$ 633$ million in the 1999 first quarter, primarily due to a decrease in equity underwriting revenues and slightly lower fees from strategic services activities. A summary of Merrill Lynch's investment banking revenues follows:

|  | THREE MONTHS ENDED |  |  |
| :---: | :---: | :---: | :---: |
| (in millions) | MARCH 26, 1999 | MARCH 27, 1998 | (Dec.) |
| Underwriting | \$427 | \$616 | (31) \% |
| Strategic services | 206 | 215 | (4) |
| Total | \$633 | \$831 | (24) |

Merrill Lynch remained the leading underwriter of total debt issuances and total debt and equity offerings during the 1999 first quarter. An industrywide decline in equity issuances, in addition to lower convertible and high-yield revenues, however, led to a $31 \%$ reduction in underwriting revenues compared with the 1998 first quarter. Merrill Lynch's underwriting market share information based on transaction value follows:

|  | THREE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | MARCH 26, 1999 |  | MARCH 27, 1998 |  |
|  | MARKET SHARE | RANK | MARKET SHARE | RANK |
| U.S. PROCEEDS |  |  |  |  |
| Debt | 15.5\% | 1 | 14.2\% | 1 |
| Equity | 16.8 | 2 | 13.7 | 2 |
| Debt and Equity | 16.0 | 1 | 14.7 | 1 |
| GLOBAL PROCEEDS |  |  |  |  |
| Debt | 11.4 | 1 | 11.9 | 1 |
| Equity | 10.6 | 3 | 12.2 | 2 |
| Debt and Equity | 11.7 | 1 | 12.4 | 1 |

Source: Securities Data Co. ("SDC") statistics based on full credit to book manager.

Strategic services fees fell 4\% to $\$ 206$ million in the 1999 first quarter due to a slight decline industrywide in the number of completed merger and acquisition transactions compared with the 1998 first quarter. Deal flow remains strong, however, as evidenced by Merrill Lynch's $22.5 \%$ first quarter market share in U.S. announced transactions. Merrill Lynch's merger and acquisition market share information for the 1999 and 1998 first quarter based on transaction value follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & MARKET SHARE & RANK & MARKET SHARE & RANK \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{COMPLETED TRANSACTIONS} \\
\hline U.S. & 37.1\% & 3 & 36.5\% & 1 \\
\hline Global & 28.0 & 3 & 23.8 & 2 \\
\hline \multicolumn{5}{|l|}{ANNOUNCED TRANSACTIONS} \\
\hline U.S. & 22.5 & 4 & 22.3 & 3 \\
\hline Global & 21.7 & 4 & 23.5 & 1 \\
\hline
\end{tabular}

Source: SDC statistics based on full credit to both target and acquiring companies' advisors.
Merrill Lynch's asset management and portfolio service fees are summarized below:
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|c|}{THREE MONTHS ENDED} \\
\hline (in millions) & MARC & \[
\begin{aligned}
& \text { H } 26 \text {, } \\
& 1999
\end{aligned}
\] & MARCH & \[
\begin{aligned}
& \text { H 27, } \\
& 1998
\end{aligned}
\] & \[
\begin{aligned}
& \stackrel{\circ}{\circ} \\
& \text { INC. (DEC.) }
\end{aligned}
\] \\
\hline Asset management fees & \$ & & \$ & 521 & 1\% \\
\hline Portfolio service fees & & 333 & & 252 & 32 \\
\hline Account fees & & 127 & & 116 & 9 \\
\hline Other fees & & 124 & & 140 & (12) \\
\hline Total & & 110 & \$1, & , 029 & 8 \\
\hline
\end{tabular}
</TABLE>
Total assets in client accounts or under management and assets under management increased $\$ 122$ billion and $\$ 25$ billion, respectively, from the end of the 1998 first quarter to $\$ 1.5$ trillion and $\$ 515$ billion at the end of the 1999 first quarter. The changes in these balances are noted as follows:

<TABLE>
<CAPTION>
 ------
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(in billions)} & \multicolumn{4}{|c|}{NET CHANGES DUE TO} \\
\hline & MARCH 27, 1998 & \[
\begin{gathered}
\text { NEW } \\
\text { MONEY (1) }
\end{gathered}
\] & ASSET
APPRECIATION & MARCH 26, 1999 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Total assets in client accounts or under management & \$1,356 & \$68 & \$54 & \$1,478 \\
\hline Total assets under management & 490 & 21 & 4 & 515 \\
\hline
\end{tabular}
------
</TABLE>
(1) Includes reinvested dividends of $\$ 11$ billion.

Asset management fees increased slightly from the 1998 first quarter due to growth in assets under management attributable to a net inflow of customer assets and asset appreciation. Portfolio service fees were up $32 \%$ from the corresponding 1998 period due to increased revenues from various fee-based products, including Merrill Lynch Consults (Registered Trademark), Financial Advantage (Service Mark), Asset Power (Service Mark), and Mutual Fund Advisor (Service Mark). Account fees rose due in part to record Cash Management Account fees resulting from an increase in the number of customer accounts. Other feebased revenues were down primarily due to lower revenues from mortgage-related activities, attributable in part to the 1998 third quarter sale of a majority interest in Lender's Service, Inc., a residential real estate services provider. This decrease was partially offset by higher transfer agency fees.

## 18

Other revenues were up 66\% from the 1998 first quarter to $\$ 132$ million in the 1999 first quarter attributable in part to higher net realized investment gains, income from partnership investments, and consulting revenues from Howard Johnson \& Co., a 1998 fourth quarter acquisition.

Merrill Lynch's non-interest expenses are summarized below.

```
<TABLE>
<CAPTION>
```

| (in millions) | MARCH 26, 1999 | MARCH 27, 1998 |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| Compensation and benefits | \$2,762 | \$2,499 |
| Non-interest expenses, excluding compensation and benefits: |  |  |
| Communications and technology | 480 | 392 |
| Occupancy and related depreciation | 227 | 201 |
| Advertising and market development | 152 | 177 |
| Brokerage, clearing, and exchange fees | 154 | 156 |
| Professional fees | 117 | 152 |
| Goodwill amortization | 57 | 55 |
| Other | 321 | 263 |
| Total non-interest expenses, excluding compensation and benefits | 1,508 | 1,396 |
| Total non-interest expenses | \$4,270 | \$3,895 |
| Compensation and benefits as a percentage of net revenues | 52.4\% | 52.5\% |
| ```Compensation and benefits as a percentage of pre-tax earnings before compensation and benefits </TABLE>``` | 73.5\% | 74.2\% |

In terms of its cost base, Merrill Lynch has achieved its objectives in repositioning resources consistent with market opportunities and strategic investment for future growth. Non-interest expenses were up 10\% from the 1998 first quarter to $\$ 4.3$ billion, as higher compensation and benefits expense and increases in technology costs more than offset cost savings in professional fees and advertising and market development. Non-interest expenses were up only $7 \%$ excluding the impact of Merrill Lynch Japan Securities ("MLJS"). Fixed and semi-fixed costs, however, were down 8\%, or $\$ 186$ million, from peak levels of the 1998 third quarter.

Compensation and benefits, the largest expense category, was up 11\% from the 1998 first quarter to $\$ 2.8$ billion, due to higher incentive and productionrelated compensation and increased headcount versus the year-ago period. However, non-producer salary expense and total headcount were both down slightly from the 1998 fourth quarter. The percentage of non-interest expenses, excluding compensation and benefits costs and goodwill amortization, to net revenues was $27.6 \%$ in the 1999 first quarter, the lowest in ten quarters.

Communications and technology expense was $\$ 480$ million, up $22 \%$ from the 1998 first quarter because of increased systems consulting costs related in part to the Year 2000 initiative and higher technology-related depreciation. Occupancy and related depreciation advanced $13 \%$ to $\$ 227$ million due to continued global expansion. MLJS accounted for nearly two-thirds of the increase.

Advertising and market development expense was down $14 \%$ to $\$ 152$ million as a result of reductions in travel and entertainment and sales promotion costs. Brokerage, clearing, and exchange fees were $\$ 154$ million, relatively unchanged from a year ago. Professional fees decreased 23\% to $\$ 117$ million, primarily due to lower legal and consulting costs. Goodwill amortization was $\$ 57$ million, in line with the 1998 first quarter expense. Other expenses increased $22 \%$ to $\$ 321$ million due in part to higher loss provisions related to various business and legal matters.

19
The effective tax rate was $34.0 \%$ in the 1999 first quarter, down from $38.1 \%$ in the 1998 first quarter, due to additional tax-advantaged financing and higher tax-exempt and non-U.S. income. The 1999 first quarter effective tax rate was virtually unchanged from the full-year 1998 rate.

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BUSINESS SEGMENTS
```

Merrill Lynch reports the results of its four strategic business priorities within two business segments: Wealth Management and Corporate and Institutional Client. Wealth Management is comprised of Merrill Lynch's U.S. Private Client, International Private Client, and Asset Management strategic priorities, all of which provide services related to the accumulation and management of wealth. Although managed by separate individuals, these strategic priorities serve largely the same customer base, provide similar products and services, utilize comparable distribution channels to deliver those products and services, operate in a highly regulated environment, and accordingly, are managed and evaluated on an aggregate basis. The Corporate and Institutional Client Group ("CICG"), Merrill Lynch's other strategic priority, is reported as a separate business segment due to the distinct nature of the products it provides and the clients
it serves. CICG's activities predominantly involve providing equity and debt trading, origination and strategic advisory services, and other capital markets services to corporate, institutional, and governmental clients throughout the world. For further information on services provided to clients within these segments, see the 1998 Annual Report included as an exhibit to Form 10-K.

The segment operating results exclude certain corporate items, which reduced net earnings for the 1999 and 1998 first quarters by $\$ 144$ million and $\$ 127$ million, respectively (see Note 4 to Consolidated Financial Statements - Unaudited).

| WEALTH MANAGEMENT |  |  |
| :---: | :---: | :---: |
|  | THREE MONTHS ENDED |  |
| (in millions) | MARCH 26, 1999 | MARCH 27, 1998 |
| Net revenues | \$3,054 | \$2,805 |
| Net earnings | 316 | 306 |

Net revenues and net earnings for Wealth Management were $\$ 3.1$ billion and $\$ 316$ million, respectively, in the 1999 first quarter, up $9 \%$ and $3 \%$ from $\$ 2.8$ billion and $\$ 306$ million in the 1998 first quarter. Increased trading volumes on global exchanges and the continued growth in fee-based revenues, resulting from market appreciation and net inflows of assets, led to record revenues in brokerage, which includes commissions, and asset management and portfolio service fees.

In the U.S., total assets in client accounts or under management were $\$ 1.2$ trillion at March 26, 1999, which included $\$ 309$ billion in assets under management. Outside the U.S., total assets in client accounts or under management were approximately $\$ 300$ billion. Non-U.S. assets under management were $\$ 206$ billion at quarter end. Total assets in client accounts or under management have benefited from the successful integration of Mercury Asset Management, which introduced two new mutual funds to U.S. investors during the quarter, resulting in $\$ 810$ million of new money. Merrill Lynch Canada and MLJS client assets have also steadily increased, with $\$ 34$ billion in total assets at quarter end. In addition, during the quarter, Merrill Lynch advanced its on-line trading efforts by purchasing the financial technology assets of D.E. Shaw Financial Technology, a developer of Internet technology for financial institutions, which is expected to benefit the Wealth Management segment.

## 20

| CICG |  |  |
| :---: | :---: | :---: |
|  | THREE MONTHS ENDED |  |
| (in millions) | MARCH 26, 1999 | $\begin{array}{r} \text { MARCH } 27, \\ 1998 \end{array}$ |
| Net revenues | \$2,278 | \$2,025 |
| Net earnings | 437 | 335 |

CICG net revenues were $\$ 2.3$ billion in the 1999 first quarter, up $12 \%$ from the 1998 first quarter. CICG net earnings also increased, up $30 \%$ from the 1998 first quarter to $\$ 437$ million due to record revenues in both debt and equity businesses. Debt trading revenues benefited from improved results in both liquidity and credit products and were up across the board from the 1998 fourth quarter as credit spreads tightened, emerging markets stabilized, and general market conditions improved. Equities and equity derivatives trading revenues also rose sharply from both the 1998 first and fourth quarters, primarily due to growth from equity derivatives and continued strength in secondary trading, particularly in the U.S. and Europe.

Merrill Lynch remained the leading underwriter of total debt and equity securities in the 1999 first quarter, with U.S. and global market shares of $16.0 \%$ and $11.7 \%$, respectively, according to SDC. Equity issuance volume was down from the 1998 first quarter, which contributed to a decline in origination revenues. Revenues from strategic service fees were down slightly from last year's first quarter.

CAPITAL ADEQUACY AND LIQUIDITY

The primary objectives of Merrill Lynch's capital structure and funding policies are to:

1. Ensure sufficient equity capital to absorb losses,
2. Support the business strategies, and
3. Assure liquidity at all times, across market cycles, and through periods of financial stress.
These objectives and Merrill Lynch's capital structure and funding policies are
discussed more fully in the 1998 Annual Report included as an exhibit to Form 10-K.

Among U.S. institutions engaged primarily in the global securities business, Merrill Lynch is one of the most highly capitalized, with $\$ 10.3$ billion in common equity, $\$ 425$ million in preferred stock, and $\$ 2.6$ billion of preferred securities issued by subsidiaries at March 26, 1999. Preferred securities issued by subsidiaries consist primarily of Trust Originated Preferred Securities (Service Mark) ("TOPrS" (Service Mark)). Based on various analyses and criteria, management believes that Merrill Lynch's equity capital base of $\$ 13.3$ billion is adequate.

Merrill Lynch's leverage ratios were as follows:

|  | Leverage Ratio | Adjusted Leverage Ratio (2) |
| :---: | :---: | :---: |
| PERIOD-END |  |  |
| March 26, 1999 | 23.6x | 14.3x |
| December 25, 1998 | 23.5x | 15.5x |
| AVERAGE (3) |  |  |
| Quarter ended March 26, 1999 | 24.4 x | 15.4 x |
| Year ended December 25, 1998 | 32.9 x | 19.2x |

(1) Total assets to total stockholders' equity and preferred securities issued by subsidiaries.
(2) Total assets less (a) securities received as collateral, net of securities pledged as collateral, (b) securities pledged as collateral, and (c) receivables under resale agreements and securities borrowed transactions, to total stockholders' equity and preferred securities issued by subsidiaries.
(3) Computed using month-end balances.

An asset-to-equity leverage ratio does not reflect the risk profile of assets, hedging strategies, or off-balance sheet exposures. Thus, Merrill Lynch does not rely on overall leverage ratios to assess risk-based capital adequacy.

Commercial paper decreased from $\$ 16.8$ billion at year-end 1998 to $\$ 9.4$ billion at March 26, 1999 in order to reduce Merrill Lynch's use of short-term unsecured funding. Commercial paper represented $3 \%$ and $6 \%$ of total assets at March 26, 1999 and year-end 1998, respectively. Outstanding long-term borrowings increased to $\$ 59.9$ billion at March 26, 1999 from $\$ 57.6$ billion at December 25, 1998. Major components of the change in long-term borrowings during the 1999 first quarter follow:

| Balance at December 25, 1998 | \$57.6 |
| :---: | :---: |
| Issuances | 8.9 |
| Maturities | (5.9) |
| Other, net | (.7) |
| Balance at March 26, 1999 (1) | \$59.9 |

(1) At the end of the 1999 first quarter, $\$ 47.1$ billion of long-term borrowings had maturity dates beyond one year.

In addition to equity capital sources, Merrill Lynch views long-term debt as a stable funding source for its core balance sheet assets. Other sources of liquidity are unsecured bank credit facilities that, at March 26, 1999, totaled $\$ 7.2$ billion and were not drawn upon. Additionally, Merrill Lynch maintains access to significant uncommitted credit lines, both secured and unsecured, from a large group of banks.

The cost and availability of unsecured financing generally are dependent on credit ratings. Merrill Lynch's senior long-term debt, preferred stock, and TOPrS were rated by several recognized credit rating agencies at March 26, 1999 as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & SENIOR & PREFERRED STOCK \\
\hline & DEBT & AND TOPRS \\
\hline RATING AGENCY & RATINGS & RATINGS \\
\hline
\end{tabular}
\begin{tabular}{lll} 
<S> & <C \(>\) & <C> \\
Duff \& Phelps Credit Rating Co. & AA & AA- \\
Fitch IBCA, Inc. & AA & AA- \\
Japan Rating \& Investment Information, Inc. & AA & Not Rated \\
Moody's Investors Service, Inc. & Aa3 & aa3 \\
Standard \& Poor's & AA+ & A \\
Thomson BankWatch, Inc. & Not Rated
\end{tabular}

Not Rated
</TABLE>

## CAPITAL PROJECTS AND EXPENDITURES

Merrill Lynch continually prepares for the future by expanding its operations and investing in new technology to improve service to clients. For more information, see the 1998 Annual Report included as an exhibit to Form 10-K.

## YEAR 2000 COMPLIANCE

As the Year 2000 approaches, Merrill Lynch has undertaken initiatives to address the Year 2000 problem (the "Y2K problem"), as more fully described in the 1998 Annual Report. The failure of Merrill Lynch's technology systems relating to a Y2K problem would likely have a material adverse effect on the company's business, results of operations, and financial condition. This effect could include disruption of normal business transactions, such as the settlement, execution, processing, and recording of trades in securities, commodities, currencies, and other assets. The Y2K problem could also increase Merrill Lynch's exposure to risk and legal liability and its need for liquidity.

The renovation phase of Merrill Lynch's Year 2000 efforts, as described in the 1998 Annual Report, was approximately $99.7 \%$ completed as of April 16, 1999, and production testing was approximately 99.1\% completed as of that date. In March and April 1999, Merrill Lynch continued its participation in U.S. industrywide testing sponsored by the Securities Industry Association. These tests involved an expanded number of firms, transactions, and conditions compared with those previously conducted.

In light of the interdependency of the parties in or serving the financial markets, there can be no assurance that all Y2K problems will be identified and remedied on a timely basis or that all remediation will be successful. Disruption or suspension of activity in the world's financial markets is also possible. In some non-U.S. markets in which Merrill Lynch does business, the level of awareness and remediation efforts relating to the Y2K problem are thought to be less advanced than in the U.S. Management is unable at this point to ascertain whether all significant third parties will successfully address the Y2K problem. Merrill Lynch will continue to monitor third parties' Year 2000 readiness to determine if additional or alternative measures are necessary. The failure of exchanges, clearing organizations, vendors, service providers, clients and counterparties, regulators, or others to resolve their own processing issues in a timely manner could have a material adverse effect on Merrill Lynch's business, results of operations, and financial condition.

As of March 26, 1999, the total estimated expenditures for the Year 2000 compliance initiative are approximately $\$ 520$ million. This estimate includes $\$ 104$ million of occupancy, communications, and other related overhead expenditures as Merrill Lynch is applying a fully costed pricing methodology for this project. Of the total estimated expenditures, approximately $\$ 157$ million remains to be spent, primarily on continued testing, contingency planning, and risk management. There can be no assurance that the costs associated with remediation efforts will not exceed those currently anticipated by Merrill Lynch, or that the possible failure of such remediation efforts will not have a material adverse effect on Merrill Lynch's business, results of operations, or financial condition.

AVERAGE ASSETS AND LIABILITIES

Merrill Lynch monitors changes in its balance sheet using average daily balances that are determined on a settlement date basis and reported for management
information purposes. Financial statement balances are recorded on a trade date basis as required under generally accepted accounting principles. The following discussion compares changes in settlement date average daily balances.

For the first three months of 1999, average total assets were $\$ 322$ billion, down $6 \%$ from $\$ 342$ billion for the 1998 fourth quarter. Average total liabilities decreased 6\% to $\$ 309$ billion from $\$ 329$ billion for the 1998 fourth quarter. The major components in the decline in average total assets and liabilities for the first three months of 1999 are summarized as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline (in millions) & INCREASE (DECREASE) & CHANGE \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{AVERAGE ASSETS} \\
\hline Trading assets & \$ \((12,140)\) & (10) \% \\
\hline Securities pledged as collateral & \((3,648)\) & (27) \\
\hline Receivables under resale agreements and securities borrowed transactions & \((2,010)\) & (2) \\
\hline
\end{tabular}

AVERAGE LIABILITIES
Payables under repurchase agreements and securities loaned transactions (14) \$(14,755)
Commercial paper and other short-term borrowings
\((9,183)\)

Obligation to return securities received as collateral
\((2,708)\)
(13)

Trading liabilities
4,360
7
Long-term borrowings
3,175
6
</TABLE>
Merrill Lynch strategically reduced its balance sheet levels during the 1998 fourth quarter. Average balances in the 1999 first quarter were lower in comparison due to continued strategic reductions in debt trading assets and related funding, primarily repurchase agreements. Lower matched-book activity also contributed to the decrease in payables under repurchase agreements and securities loaned transactions, and resulted in a decline in securities pledged as collateral, receivables under resale agreements and securities borrowed transactions, and obligation to return securities received as collateral. The decrease in commercial paper and other short-term borrowings resulted from a shift towards longer-term borrowings and reductions in non-trading assets. Trading liabilities rose in connection with an increase in equity trading activities.

NON-INVESTMENT GRADE HOLDINGS

Non-investment grade holdings, which include transactions with highly leveraged counterparties involve risks related to the creditworthiness of the issuers or counterparties, and the liquidity of the market for such investments. Merrill Lynch recognizes these risks and, whenever possible, employs strategies to mitigate exposures. The specific components and overall level of non-investment grade positions may vary significantly from period to period as a result of inventory turnover, investment sales, and asset redeployment.

In the normal course of business, Merrill Lynch underwrites, trades, and holds non-investment grade cash instruments in connection with its investment banking, market-making, and derivative structuring activities. Non-investment grade trading inventories have increased in recent years to satisfy growing client demand for higher-yielding investments, including emerging market and other nonU.S. securities. During the second half of 1998 and the first quarter of 1999, however, these exposures were strategically reduced as a result of market volatility. Non-investment grade holdings have been defined as debt and preferred equity securities rated as BB+ or lower, or equivalent ratings by recognized credit rating agencies, sovereign debt in emerging markets, amounts due under derivative contracts from non-investment grade counterparties, and other instruments that, in the opinion of management, are non-investment grade.

$$
24
$$

Derivatives may also expose Merrill Lynch to credit risk related to the underlying security where a derivative contract can either synthesize ownership of the underlying security (e.g., long total return swap) or potentially force ownership of the underlying security (e.g., short put option). In addition, derivatives may subject Merrill Lynch to credit spread or issuer default risk, in that changes in credit spreads or in the credit quality of the underlying securities may adversely affect the derivatives' fair values. Merrill Lynch engages in various hedging strategies to reduce its exposure associated with non-investment grade positions, such as purchasing an option to sell the related security or entering into other offsetting derivative contracts.

In addition to engaging in business involving non-investment grade positions, Merrill Lynch provides financing and advisory services to, and invests in, companies entering into leveraged transactions, which may include leveraged buyouts, recapitalizations, and mergers and acquisitions. Merrill Lynch provides extensions of credit to leveraged companies in the form of senior and subordinated debt, as well as bridge financing on a select basis. In addition, Merrill Lynch syndicates loans for non-investment grade companies or in connection with highly leveraged transactions and may retain a residual portion of these loans.

Merrill Lynch holds direct equity investments in leveraged companies and
interests in partnerships that invest in leveraged transactions. Merrill Lynch has also committed to participate in limited partnerships that invest in leveraged transactions. Future commitments to participate in limited partnerships and other direct equity investments will be made on a select basis.

## TRADING EXPOSURES

The following table summarizes Merrill Lynch's non-investment grade trading exposures:

| (in millions) | $\begin{gathered} \text { March } 26, \\ 1999 \end{gathered}$ | $\begin{array}{r} \text { December } 25, \\ 1998 \end{array}$ |
| :---: | :---: | :---: |
| Trading assets |  |  |
| Cash instruments | \$ 6,687 | \$ 8,024 |
| Derivatives | 4,020 | 4,675 |
| Trading liabilities |  |  |
| Cash instruments | (994) | (920) |
| Collateral on derivative assets | $(1,324)$ | $(2,192)$ |
| Net trading asset exposure | 8,389 | 9,587 |
| Derivatives notionals with credit exposure (1) | 1,777 | 1,631 |
| Derivatives notionals that hedge credit exposure(1) | $(3,956)$ | $(4,663)$ |
| Net exposure | \$ 6,210 | \$ 6,555 |

(1) Represents amount subject to strike or reference price.

Included in the preceding table are debt and equity securities and bank loans of companies in various stages of bankruptcy proceedings or in default. At March 26, 1999, the carrying value of such debt and equity securities totaled \$91 million, of which 66\% resulted from Merrill Lynch's market-making activities in such securities. This compared with $\$ 74$ million at December 25, 1998, of which 84\% related to market-making activities. Also included are distressed bank loans totaling $\$ 247$ million and $\$ 156$ million at March 26, 1999 and December 25, 1998, respectively.

NON-TRADING EXPOSURES
The following table summarizes Merrill Lynch's non-investment grade non-trading exposures:



At March 26, 1999, the largest industry exposure was to the financial services sector, which accounted for $36 \%$ of total non-investment grade positions.
<TABLE>
<CAPTION>
STATISTICAL DATA

|  |  | $\begin{aligned} & \text { T QTR. } \\ & 1998 \end{aligned}$ | 2ND | $\begin{aligned} & \text { QTR. } \\ & 1998 \end{aligned}$ | 3 RD | $\begin{aligned} & \text { QTR. } \\ & 1998 \end{aligned}$ | 4 TH | $\begin{aligned} & \text { QTR. } \\ & 1998 \end{aligned}$ | $\begin{array}{r} \text { 1ST QTR. } \\ 1999 \end{array}$ |  |
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| <S> | <C> |  | <C> |  | <C> |  | <C> |  | <C> |  |
| CLIENT ACCOUNTS (in billions) : |  |  |  |  |  |  |  |  |  |  |
| U.S. Client Assets |  | 1,086 |  | 1,110 |  | 1,065 |  | 1,164 | \$ | 1,186 |
| Non-U.S. Client Assets |  | 270 |  | 270 |  | 254 |  | 278 |  | 292 |
| Total Assets in Client Accounts or Under Management |  | 1,356 |  | 1,380 |  | 1,319 |  | 1,442 |  | 1,478 |
| ASSETS UNDER MANAGEMENT: | \$ | 490 | \$ | 491 | \$ | 467 | \$ | 501 | \$ | 515 |
| Retail |  | 263 |  | 263 |  | 255 |  | 258 |  | 267 |
| Institutional |  | 227 |  | 228 |  | 212 |  | 243 |  | 248 |
| Equity |  | 271 |  | 266 |  | 238 |  | 262 |  | 267 |
| Fixed-Income/Other |  | 219 |  | 225 |  | 229 |  | 239 |  | 248 |
| U.S |  | 285 |  | 292 |  | 279 |  | 298 |  | 309 |
| Non-U.S. |  | 205 |  | 199 |  | 188 |  | 203 |  | 206 |
| FEE-BASED PROGRAM ASSETS (a) | \$ | 54 | \$ | 58 | \$ | 55 | \$ | 64 | \$ | 70 |

UNDERWRITING:

| Volume (in billions) | \$ | 102 | \$ | 120 | \$ | 82 | \$ | 88 | \$ | 112 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Market Share |  | 12.4\% |  | 14.6\% |  | 13.6\% |  | 13.9\% |  | 11.7\% |
| U.S. Debt and Equity: |  |  |  |  |  |  |  |  |  |  |
| Volume (in billions) | \$ | 88 | \$ | 107 | \$ | 69 | \$ | 74 | \$ | 97 |
| Market Share |  | 14.7\% |  | 16.9\% |  | 15.0\% |  | 15.5\% |  | 16.0\% |


| FULL-TIME EMPLOYEES: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. | 46,100 | 47,100 | 47,700 | 46,700 | 46,300 |
| Non-U.S. | 14,200 | 16,500 | 17,900 | 17,100 | 16,800 |
| Total | 60,300 | 63,600 | 65,600 | 63,800 | 63,100 |
| Financial Consultants and |  |  |  |  |  |
| Other Investment Professionals | 16,600 | 17,600 | 18,100 | 18,200 | 18,200 |



## </TABLE>

(a) Includes Merrill Lynch Consults (Registered Trademark), Mutual Fund Advisor (Service Mark), Asset Power (Service Mark), Global Funds Advisor (Service Mark), and Financial Advantage (Service Mark).

Item 1. Legal Proceedings
-------------------

The following events have occurred since the filing of the 1998 Form 10-K. The court in Miller v. Peters, et al. has issued an order discontinuing the action with the parties' consent.

Item 4. Submission of Matters to a Vote of Security Holders
-------------------------------------------------------------
On April 14, 1999, ML \& Co. held its Annual Meeting of Stockholders, at which $86.4 \%$ of the shares of Common Stock, par value $\$ 1.331 / 3$ per share (the "Common Stock"), outstanding and eligible to vote, either in person or by proxy, were represented, constituting a quorum. At this Annual Meeting, the following matters were voted upon: (i) the election of five directors to the Board of Directors to hold office for a term of three years; and (ii) a stockholder proposal concerning cumulative voting in the election of directors. Proxies for the Annual Meeting of Stockholders were solicited by the Board of Directors pursuant to Regulation 14A of the Securities Exchange Act of 1934.

The stockholders elected all five nominees to three-year terms as members of the Board of Directors as set forth in ML \& Co.'s Proxy Statement. There was no solicitation in opposition to such nominees. The votes cast for or withheld from the election of directors were as follows: Jill K. Conway received $310,681,518$ votes in favor and $4,074,955$ votes were withheld; George B. Harvey received $311,469,460$ votes in favor and $3,287,013$ votes were withheld; David H. Komansky received $310,999,540$ votes in favor and 3,756,933 votes were withheld; John L. Steffens received $310,806,489$ votes in favor and 3,949,984 votes were withheld; and William L. Weiss received $311,414,878$ votes in favor and 3,341,595 votes were withheld.

The stockholders did not approve the stockholder proposal concerning cumulative voting in election of directors. The votes cast for and against, as well as the number of abstentions and broker non-votes for this proposal were as follows: $74,975,991$ votes in favor, $158,342,060$ votes against, $3,660,552$ shares abstained, and 77,777,870 shares represented broker non-votes.

Item 6. Exhibits and Reports on Form 8-K
----------------------------------
(a) Exhibits
(4) Instruments defining the rights of security holders, including
indentures:
Pursuant to Item 601 (b) (4) (iii) (A) of Regulation S-K, ML \& Co.
hereby undertakes to furnish to the Securities and Exchange
Commission, upon request, copies of the instruments defining the
rights of holders of long-term debt securities of ML \& Co. that
authorize an amount of securities constituting 10\% or less of
the total assets of ML \& Co. and its subsidiaries on a
consolidated basis.
(11) Statement re: computation of per share earnings
(12) Statement re: computation of ratios
(15) Letter re: unaudited interim financial information

28
(27) Financial Data Schedule
(b) Reports on Form 8-K

The following Current Reports on Form 8-K were filed by ML \& Co. with the Securities and Exchange Commission during the quarterly period covered by this Report:
(i) Current Report dated December 28, 1998 for the purpose of filing the form of ML \& Co.'s Nikkei 225 Market Index Target-Term Securities (Registered Trademark) due September 21, 2005.
(ii) Current Report dated January 19, 1999 for the purpose of filing ML \& Co.'s Preliminary Unaudited Earnings Summary for the three months and the year ended December 25, 1998.
(iii) Current Report dated February 17, 1999 for the purpose of filing the
form of ML \& Co.'s 6\% Notes due February 17, 2009.
(iv) Current Report dated February 18, 1999 for the purpose of filing the form of ML \& Co.'s Energy Select Sector SPDRs* Fund Market Index Target-Term Securities (Registered Trademark) due February 21, 2006.
(v) Current Report dated February 22, 1999 for the purpose of filing ML \& Co.'s Preliminary Unaudited Consolidated Balance Sheet as of December 25, 1998.
(vi) Current Report dated February 23, 1999 for the purpose of filing the form of ML \& Co.'s 5 1/4\% Stock Return Income Debt Securities (Service Mark) due August 23, 2000.
(vii) Current Report dated March 26, 1999 for the purpose of filing the form of ML \& Co.'s S\&P 500 Market Index Target-Term Securities (Registered Trademark) due March 27, 2006.

* SPDRs is a registered trademark of The McGraw-Hill Companies, Inc. and has been licensed for use in connection with the listing and trading of Select Sector SPDRs on the American Stock Exchange.

29
Signature
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

> MERRILL LYNCH \& CO., INC.
> -------------------
> (Registrant)

Date: May 7, 1999
By: /s/ E. Stanley O'Neal

E. Stanley O'Neal

Executive Vice President and Chief Financial Officer

30
INDEX TO EXHIBITS

Exhibits

Letter re: unaudited interim financial information
Financial Data Schedule

MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES
COMPUTATION OF PER COMMON SHARE EARNINGS
(in millions, except per share amounts)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{FOR THE THREE MONTHS ENDED} \\
\hline & \[
\begin{array}{r}
\text { March } 26, \\
1999
\end{array}
\] & \[
\begin{gathered}
\text { March } 27,(a) \\
1998
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline Net earnings & \$ 609 & \$ 514 \\
\hline Preferred stock dividends & (10) & (10) \\
\hline Net earnings applicable to common stockholders & \$ 599 & \$ 504 \\
\hline Weighted-average shares outstanding (basic shares) & 364.0 & 349.5 \\
\hline Effect of dilutive instruments: & & \\
\hline Employee stock options & 29.8 & 29.3 \\
\hline FCCAAP shares & 16.6 & 16.8 \\
\hline Restricted units & 5.2 & 4.5 \\
\hline ESPP shares & . 1 & . 1 \\
\hline Dilutive potential common shares & 51.7 & 50.7 \\
\hline Total weighted-average diluted shares & 415.7 & 400.2 \\
\hline BASIC EARNINGS PER SHARE & \$1.65 & \$1.44 \\
\hline DILUTED EARNINGS PER SHARE & \$1.44 & \$1.26 \\
\hline
\end{tabular}
</TABLE>
(a) Amounts have been restated from that originally reported on Form 10-Q to reflect the 1998 merger with Midland Walwyn Inc., accounted for as a pooling-of-interests.

Basic and diluted earnings per share are based on actual numbers before rounding.

MERRILL LYNCH \& CO., INC. AND SUBSIDIARIES
COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES AND COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS
(dollars in million)

(a) Amounts have been restated from that originally reported on Form $10-\mathrm{Q}$ to reflect the 1998 merger with Midland Walwyn Inc., accounted for as a pooling-of-interests.
(b) Other fixed charges consist of the interest factor in rentals, amortization of debt issuance costs, preferred security dividend requirements of subsidiaries, and capitalized interest.

May 7, 1999

Merrill Lynch \& Co., Inc.
World Financial Center
North Tower
New York, NY 10281

We have made a review, in accordance with standards established by the American Institute of Certified Public Accountants, of the unaudited interim condensed consolidated financial information of Merrill Lynch \& Co., Inc. and subsidiaries ("Merrill Lynch") as of March 26, 1999 and for the three-month periods ended March 26, 1999 and March 27, 1998 as indicated in our report dated May 7, 1999; because we did not perform an audit, we expressed no opinion on that
information. The unaudited interim condensed consolidated financial information for the three-month period ended March 27, 1998 gives retroactive effect to the 1998 merger of Merrill Lynch and Midland Walwyn Inc., which has been accounted for as a pooling-of-interests, as disclosed in Note 1 to the condensed consolidated financial statements.

We are aware that our report referred to above, which is included in your Quarterly Report on Form 10-Q for the quarter ended March 26, 1999, is incorporated by reference in the following documents, as amended:

Filed on Form S-8:

Registration Statement No. 33-41942 (1986 Employee Stock Purchase Plan)

Registration Statement No. 33-17908 (Incentive Equity Purchase Plan)

Registration Statement No. 33-33336 (Long-Term Incentive Compensation Plan)

Registration Statement No. 33-51831 (Long-Term Incentive Compensation Plan)
Registration Statement No. 33-51829 (401(k) Savings and Investment Plan)

Registration Statement No. 33-54154 (Non-Employee Directors' Equity Plan)

Registration Statement No. 33-54572 (401(k) Savings and Investment Plan (Puerto Rico))

Registration Statement No. 33-56427 (Amended and Restated 1994 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 33-55155 (1995 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 33-60989 (1996 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-09779 (1997 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-32209 (1998 Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-00863 (401(k) Savings \& Investment Plan)
Registration Statement No. 333-13367 (Restricted Stock Plan for Former Employees of Hotchkis and Wiley)

Registration Statement No. 333-15009 (1997 KECALP Deferred Compensation Plan for a Select Group of Eligible Employees)

Registration Statement No. 333-17099 (Deferred Unit and Stock Unit Plan for Non-Employee Directors)

Registration Statement No. 333-18915 (Long-Term Incentive Compensation Plan for Managers and Producers)

Registration Statement No. 333-33125 (Employee Stock Purchase Plan for Employees of Merrill Lynch Partnerships)

Registration Statement No. 333-41425 (401(k) Savings \& Investment Plan)
Registration Statement No. 333-56291 (Long-Term Incentive Compensation Plan for Managers and Producers)

Registration Statement No. 333-60211 (1999 Deferred Compensation Plan for a

Select Group of Eligible Employees)
Registration Statement No. 333-62311 (Replacement Options; Midland Walwyn Inc.)

Filed on Form S-3:
Debt Securities:
Registration Statement No. 33-54218
Registration Statement No. 2-78338

Registration Statement No. 2-89519
Registration Statement No. 2-83477
Registration Statement No. 33-03602
Registration Statement No. 33-17965
Registration Statement No. 33-27512
Registration Statement No. 33-35456
Registration Statement No. 33-42041
Registration Statement No. 33-45327
Registration Statement No. 33-49947

Registration Statement No. 33-51489
Registration Statement No. 33-52647
Registration Statement No. 33-60413
Registration Statement No. 33-61559
Registration Statement No. 33-65135
Registration Statement No. 333-13649
Registration Statement No. 333-25255
Registration Statement No. 333-28537
Registration Statement No. 333-44173

Registration Statement No. 333-59997
Registration Statement No. 333-68747

Medium Term Notes:
Registration Statement No. 2-96315
Registration Statement No. 33-03079
Registration Statement No. 33-05125

Registration Statement No. 33-09910
Registration Statement No. 33-16165
Registration Statement No. 33-19820
Registration Statement No. 33-23605

Registration Statement No. 33-27549

Registration Statement No. 33-38879

Other Securities:

Registration Statement No. 33-33335 (Common Stock)

Registration Statement No. 33-45777 (Common Stock)

```
Registration Statement No. 33-55363 (Preferred Stock)
Registration Statement No. 333-02275 (Long-Term Incentive Compensation Plan)
Registration Statement No. 333-16603 (TOPrS)
Registration Statement No. 333-20137 (TOPrS)
Registration Statement No. 333-24889 (Long-Term Incentive Compensation Plan,
    and Long-Term Incentive Compensation Plan for Managers and Producers)
Registration Statement No. 333-36651 (Hotchkis and Wiley Resale)
Registration Statement No. 333-42859 (TOPrS)
Registration Statement No. 333-59263 (Exchangeable Shares of Merrill Lynch &
        Co., Canada Ltd. re: Midland Walwyn Inc.)
Registration Statement No. 333-67903 (Howard Johnson & Company Resale)
```

We are also aware that the aforementioned report, pursuant to Rule 436(c) under
the Securities Act of 1933, is not considered a part of the Registration
Statement prepared or certified by an accountant or a report prepared or
certified by an accountant within the meaning of Sections 7 and 11 of that Act.
/s/ Deloitte \& Touche LLP
New York, New York
May 7, 1999

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| <EPS-DILUTED> |  | 1.44 |

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$<$ F1>Includes $\$ 8,556$ of securities received as collateral, net of securities
pledged as collateral, and $\$ 13,750$ of securities pledged as collateral,
recorded pursuant to the provisions of Statement of Financial Accounting
Standards No. 127 ("SFAS NO. 127")
$<$ F2>Includes $\$ 22,306$ of obligation to return securities received as collateral,
recorded pursuant to the provisions of SFAS NO. 127.
$<$ F3>Includes $\$ 2,627$ of Preferred Securities issued by Subsidiaries.
</FN>
$</$ TABLE $>$

