# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

[✓] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2008

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

**Commission file number:** 

1-6523

**Exact Name of Registrant as Specified in its Charter:** 

Bank of America Corporation

State or Other Jurisdiction of Incorporation or Organization:

Delaware

IRS Employer Identification Number:

56-0906609

**Address of Principal Executive Offices:** 

Bank of America Corporate Center 100 N. Tryon Street Charlotte, North Carolina 28255

Registrant's telephone number, including area code:

(704) 386-5681

Former name, former address and former fiscal year, if changed since last report:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ✓ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\checkmark$ 

Accelerated filer

Non-accelerated filer (do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes No ✓

On July 31, 2008, there were 4,560,112,687 shares of Bank of America Corporation Common Stock outstanding.

#### **Bank of America Corporation** June 30, 2008 Form 10-Q **INDEX** Page Financial Statements: Part I. Item 1. Financial Information Consolidated Statement of Income for the Three and Six Months Ended June 30, 2008 and 2007 3 Consolidated Balance Sheet at June 30, 2008 and December 31, 2007 Consolidated Statement of Changes in Shareholders' Equity for the Six Months Ended June 30, 2008 and 2007 5 Consolidated Statement of Cash Flows for the Six Months Ended June 30, 2008 and 2007 Notes to Consolidated Financial Statements Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Table of Contents 47 **Discussion and Analysis** 48 Item 3. Quantitative and Qualitative Disclosures about Market Risk 153 Item 4. Controls and Procedures 153 Part II. Other Information Item 1. **Legal Proceedings** 153 153 Item 1A. **Risk Factors** Item 2. Unregistered Sales of Equity Securities and the Use of Proceeds 154 Item 4. Submission of Matters to a Vote of Security Holders 155 **Exhibits** 156 Item 6. Signature 157 Index to Exhibits 158

Bank of America Corporation and Subsidiaries								
Consolidated Statement of Income	-	Three Months	Ended Ju	ine 30		Six Months E	nded Ju	ne 30
Dollars in millions, except per share information)		2008		2007		2008		2007
Interest income								
Interest and fees on loans and leases	\$	13,121	\$	13,323	\$	27,536	\$	26,20
Interest on debt securities		2,900		2,332		5,674		4,71
Federal funds sold and securities purchased under agreements to resell		800		2,156		2,008		4,13
Trading account assets		2,229		2,267		4,593		4,54
Other interest income		977		1,154		2,075		2,19
Total interest income		20,027		21,232		41,886		41,79
Interest expense						0.400		0.00
Deposits		3,520		4,261		8,108		8,29
Short-term borrowings		3,087		5,534		7,229		10,85
Trading account liabilities		749		821		1,589		1,71
Long-term debt		2,050		2,227		4,348		4,27
Total interest expense		9,406		12,843		21,274		25,13
Net interest income		10,621		8,389		20,612		16,65
Noninterest income								
Card income		3,451		3,558		7,090		6,89
Service charges		2,638		2,200		5,035		4,27
Investment and brokerage services		1,322		1,193		2,662		2,34
Investment banking income		695		774		1,171		1,41
Equity investment income		592		1,829		1,646		2,84
Trading account profits (losses)		357		949		(1,426)		1,87
Mortgage banking income		439		148		890		36
Gains on sales of debt securities		127		2		352		$\epsilon$
Other income (loss)		73		583		(714)		1,11
Total noninterest income		9,694		11,236		16,706		21,18
Total revenue, net of interest expense		20,315		19,625		37,318		37,84
Provision for credit losses		5,830		1,810		11,840		3,04
Noninterest expense								
Personnel		4,420		4,737		9,146		9,76
Occupancy		848		744		1,697		1,45
Equipment		372		332		768		68
Marketing		571		537		1,208		1,09
Professional fees		362		283		647		51
Amortization of intangibles		447		391		893		78
Data processing		587		472		1,150		90
Telecommunications		266		244		526		49
Other general operating		1,479		1,340		2,342		2,43
Merger and restructuring charges		212		75		382		18
Total noninterest expense		9,564		9,155		18,759		18,31
Income before income taxes		4,921		8,660		6,719		16,48
Income tax expense		1,511		2,899		2,099		5,46
Net income	\$	3,410	\$	5,761	\$	4,620	\$	11,01
Preferred stock dividends		186		40		376		8
Net income available to common shareholders	\$	3,224	\$	5,721	\$	4,244	\$	10,93
Per common share information	_	0.77		1.00		0.05	_	
Earnings	\$	0.73	\$	1.29	\$	0.96	\$	2.4
Diluted earnings		0.72		1.28		0.95		2.4
Dividends paid		0.64		0.56		1.28		1.1
					31.870 4.4			
Average common shares issued and outstanding (in thousands)	4.	435,719	4	419,246	4.	431,870	4	,426,04

(Dollars in millions)	June 30 2008	December 31 2007
Assets	2008	2007
Cash and cash equivalents	\$ 39,127	\$ 42,531
Time deposits placed and other short-term investments	7,649	11,773
Federal funds sold and securities purchased under agreements to resell (includes \$2,644 and \$2,578 measured at fair value, and \$106,335 and	7,012	11,//2
\$128,887 pledged as collateral)	107,070	129,552
Trading account assets (includes \$95,125 and \$88,745 pledged as collateral)	167,837	162,064
Derivative assets	42,039	34,662
Debt securities:	,	- 1,00
Available–for-sale (includes \$127,204 and \$107,440 pledged as collateral)	248,591	213,330
Held-to-maturity, at cost (fair value -\$1,268 and \$726)	1,268	726
Total debt securities	249,859	214,056
Loans and leases (includes \$5,014 and \$4,590 measured at fair value and \$111,026 and \$115,285 pledged as collateral)	870,464	876,344
Allowance for loan and lease losses	(17,130)	(11,588
Loans and leases, net of allowance	853,334	864,756
Premises and equipment, net	11,627	11,240
Mortgage servicing rights (includes \$4,250 and \$3,053 measured at fair value)	4,577	3,347
Goodwill	77,760	77,530
Intangible assets	9,603	10,296
Other assets (includes \$38,539 and \$41,088 measured at fair value)	146,393	153,939
Total assets	\$1,716,875	\$1,715,746
Liabilities	ψ1,710,075	Ψ1,/15,/16
Deposits in domestic offices:		
Noninterest-bearing	\$ 199,587	\$ 188,466
Interest-bearing (includes \$1,912 and \$2,000 measured at fair value)	497,631	501,882
Deposits in foreign offices:	477,031	301,002
Noninterest-bearing	3,432	3,761
Interest-bearing	84,114	111,068
morest ocaring	04,114	111,000
Total deposits	784,764	805,177
Federal funds purchased and securities sold under agreements to repurchase	238,123	221,435
Trading account liabilities	70,806	77,342
Derivative liabilities	21,095	22,423
Commercial paper and other short-term borrowings	177,753	191,089
Accrued expenses and other liabilities (includes \$723 and \$660 measured at fair value and \$507 and \$518 of reserve for unfunded lending		
commitments)	55,038	53,969
Long-term debt	206,605	197,508
Total liabilities	1,554,184	1,568,943
Commitments and contingencies (Note 9 - Variable Interest Entities and Note 11 - Commitments and Contingencies)		
Shareholders' equity		
Preferred stock, \$0.01 par value; authorized – 100,000,000 shares; issued and outstanding – <b>7,602,067</b> and 185,067 shares	24,151	4,409
Common stock and additional paid-in capital, \$0.01 par value; authorized -7,500,000,000 shares; issued and outstanding -4,452,947,217 and		
4,437,885,419 shares	61,109	60,328
Retained earnings	79,920	81,393
Accumulated other comprehensive income (loss)	(1,864)	1,129
Other	(625)	(456
Total shareholders' equity	162,691	146,803
Total liabilities and shareholders' equity	\$1,716,875	\$1,715,746

	Preferred	Common S Additiona Cap	l Paid-in	Retained	Accumulated Other Comprehensive		Total Shareholders'	Comprehensive
(Dollars in millions, shares in thousands)	Stock	Shares	Amount	Earnings	Income (Loss) (1)	Other	Equity	Income
Balance, December 31, 2006	\$2,851	4,458,151	\$61,574	\$79,024	\$(7,711)	\$(466)	\$135,272	
Cumulative adjustment for accounting changes (2):								
Leveraged leases				(1,381)			(1,381)	
Fair value option and measurement				(208)			(208)	
Income tax uncertainties				(146)			(146)	
Net income				11,016			11,016	\$11,016
Net changes in available-for-sale debt and marketable equity securities					(2,823)		(2,823)	(2,823)
Net changes in foreign currency translation adjustments					103		103	103
Net changes in derivatives					416		416	416
Employee benefit plan adjustments					58		58	58
Cash dividends paid:								
Common				(4,996)			(4,996)	
Preferred				(86)			(86)	
Common stock issued under employee plans and related tax benefits		40,235	1,965			(249)	1,716	
Common stock repurchased		(61,450)	(3,190)				(3,190)	
Balance, June 30, 2007	\$2,851	4,436,936	\$60,349	\$83,223	\$(9,957)	\$(715)	\$135,751	\$8,770
Balance, December 31, 2007	\$4,409	4,437,885	\$60,328	\$81,393	\$1,129	\$(456)	\$146,803	
Net income				4,620			4,620	\$4,620
Net changes in available-for-sale debt and marketable equity securities					(3,102)		(3,102)	(3,102)
Net changes in foreign currency translation adjustments					62		62	62
Net changes in derivatives					24		24	24
Employee benefit plan adjustments					23		23	23
Cash dividends paid:								
Common				(5,717)			(5,717)	
Preferred				(376)			(376)	
Issuance of preferred stock	19,742						19,742	
Common stock issued under employee plans and related tax benefits		15,062	781			(169)	612	
Balance, June 30, 2008	\$24,151	4,452,947	\$61,109	\$79,920	\$(1,864)	\$(625)	\$162,691	\$1,627

<sup>(1)</sup> Amounts shown are net-of-tax. For additional information on accumulated OCI, see Note 12 – Shareholders' Equity and Earnings Per Common Share to the Consolidated Financial Statements.

<sup>2)</sup> Effective January 1, 2007, the Corporation adopted FSP 13-2, SFAS 159 and FIN 48. For additional information on the adoption of these accounting pronouncements, see

Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

Bank of America Corporation and Subsidiaries Consolidated Statement of Cash Flows			
Consolidated Statement of Cash Flows	Six Months Ended June		
(Dollars in millions)	2008	2007	
Operating activities			
Net income	\$ 4,620	\$ 11,016	
Reconciliation of net income to net cash provided by (used in) operating activities:			
Provision for credit losses	11,840	3,045	
Gains on sales of debt securities	(352)	(64)	
Depreciation and premises improvements amortization	676	555	
Amortization of intangibles	893	780	
Deferred income tax (benefit) expense	(769)	210	
Net increase in trading and derivative instruments	(20,866)	(16,029)	
Net (increase) decrease in other assets	8,261	(10,172)	
Net increase in accrued expenses and other liabilities	3,400	8,346	
Other operating activities, net	3,495	(408)	
Net cash provided by (used in) operating activities	11,198	(2,721)	
Investing activities			
Net decrease in time deposits placed and other short-term investments	4,124	813	
Net decrease in federal funds sold and securities purchased under agreements to resell	22,482	3,640	
Proceeds from sales of available-for-sale debt securities	48,991	6,078	
Proceeds from paydowns and maturities of available-for-sale debt securities	12,710	10,713	
Purchases of available-for-sale debt securities	(82,343)	(5,874)	
Proceeds from maturities of held-to-maturity debt securities	63	24	
Purchases of held-to-maturity debt securities	(745)	(70)	
Proceeds from sales of loans and leases	36,523	29,309	
Other changes in loans and leases, net	(58,559)	(91,018)	
Net purchases of premises and equipment	(1,109)	(849)	
Proceeds from sales of foreclosed properties	138	52	
(Acquisition) divestiture of business activities, net	-	(685)	
Other investing activities, net	(198)	(631)	
Net cash used in investing activities	(17,923)	(48,498)	
Financing activities	. , ,		
Net increase (decrease) in deposits	(20,413)	11,079	
Net increase in federal funds purchased and securities sold under agreements to repurchase	16,688	3,636	
Net increase (decrease) in commercial paper and other short-term borrowings	(13,336)	18,315	
Proceeds from issuance of long-term debt	20,489	41,374	
Retirement of long-term debt	(13,750)	(16,728)	
Proceeds from issuance of preferred stock	19,742	` _	
Proceeds from issuance of common stock	28	682	
Common stock repurchased	-	(3,190)	
Cash dividends paid	(6,093)	(5,082)	
Excess tax benefits of share-based payments	26	190	
Other financing activities, net	(18)	(36)	
Net cash provided by financing activities	3,363	50,240	
Effect of exchange rate changes on cash and cash equivalents	(42)	49	
Net decrease in cash and cash equivalents	(3,404)	(930)	
Cash and cash equivalents at January 1	42,531	36,429	
Cash and cash equivalents at June 30	\$ 39,127	\$ 35,499	

During the six months ended June 30, 2007, the Corporation sold its operations in Chile and Uruguay for approximately \$750 million in equity in Banco Itaú Holding Financeira S.A., and its assets in BankBoston Argentina for the assumption of its liabilities. The total assets and liabilities in these divestitures were \$6.1 billion and \$5.6 billion.

On January 1, 2007, the Corporation transferred \$3.7 billion of AFS debt securities to trading account assets following the adoption of SFAS 159.

### Bank of America Corporation and Subsidiaries Notes to Consolidated Financial Statements

On October 1, 2007, Bank of America Corporation and its subsidiaries (the Corporation) acquired all the outstanding shares of ABN AMRO North America Holding Company, parent of LaSalle Bank Corporation (LaSalle), for \$21.0 billion in cash. On July 1, 2007, the Corporation acquired all the outstanding shares of U.S. Trust Corporation for \$3.3 billion in cash. These mergers were accounted for under the purchase method of accounting. Consequently, LaSalle's and U.S. Trust Corporation's results of operations were included in the Corporation's results from their dates of acquisition.

On July 1, 2008, the Corporation acquired Countrywide Financial Corporation (Countrywide) through its merger with a subsidiary of the Corporation. For more information related to our Countrywide acquisition, see *Note 2 – Merger and Restructuring Activity* to the Consolidated Financial Statements.

The Corporation, through its banking and nonbanking subsidiaries, provides a diverse range of financial services and products throughout the U.S. and in selected international markets. At June 30, 2008, the Corporation operated its banking activities primarily under three charters: Bank of America, National Association (Bank of America, N.A.), FIA Card Services, N.A. and LaSalle Bank, N.A.

#### NOTE 1 - Summary of Significant Accounting Principles

#### Principles of Consolidation and Basis of Presentation

The Consolidated Financial Statements include the accounts of the Corporation and its majority-owned subsidiaries, and those variable interest entities (VIEs) where the Corporation is the primary beneficiary. All significant intercompany accounts and transactions have been eliminated. Results of operations of companies purchased are included from the dates of acquisition and for VIEs, from the dates that the Corporation became the primary beneficiary. Assets held in an agency or fiduciary capacity are not included in the Consolidated Financial Statements. The Corporation accounts for investments in companies for which it owns a voting interest of 20 percent to 50 percent and for which it has the ability to exercise significant influence over operating and financing decisions using the equity method of accounting. These investments are included in other assets and the Corporation's proportionate share of income or loss is included in equity investment income.

The information contained in the Consolidated Financial Statements is unaudited. In the opinion of management, normal recurring adjustments necessary for a fair statement of the interim period results have been made.

Certain prior period amounts have been reclassified to conform to current period presentation.

### Recently Proposed and Issued Accounting Pronouncements

The FASB has decided to amend SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities – a replacement of FASB Statement No. 125" (SFAS 140), impacting the accounting for qualifying special-purpose entities (QSPEs), and make certain changes to FASB Interpretation (FIN) No. 46 (revised December 2003) "Consolidation of Variable Interest Entities – an interpretation of ARB No. 51" (FIN 46R). Exposure drafts of the proposed requirements are expected in the third quarter of 2008. Based on the preliminary discussions and tentative decisions, and assuming no changes to the Corporation's current product offerings, it is possible that these changes may lead to the consolidation of certain QSPEs and VIEs. However, the impact on the Corporation and the timing of adoption cannot be determined until the FASB issues the final amendments to SFAS 140 and FIN 46R.

On June 16, 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" (FSP 03-6-1). FSP 03-6-1 defines unvested share-based payment awards that contain nonforfeitable rights to dividends as participating securities that should be included in computing earnings per share (EPS) using the two-class method under SFAS No. 128, "Earnings per Share." FSP 03-6-1 is

effective for the Corporation's financial statements for the year beginning on January 1, 2009 and earlier adoption is not permitted. Additionally, all prior-period EPS data shall be adjusted retrospectively. The adoption of FSP 03-6-1 is not expected to have a material impact on the Corporation's financial condition and results of operations.

On March 19, 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities – an amendment of FASB No. 133" (SFAS 161). SFAS 161 requires expanded qualitative, quantitative and credit-risk disclosures about derivatives and hedging activities and their effects on the Corporation's financial position, financial performance and cash flows. SFAS 161 also clarifies that derivatives are subject to credit risk disclosures as required by SFAS No. 107, "Disclosures about Fair Value of Financial Instruments." SFAS 161 is effective for the Corporation's financial statements for the year beginning on January 1, 2009. The adoption of SFAS 161 will not impact the Corporation's financial condition and results of operations.

On February 20, 2008, the FASB issued FSP No. FAS 140-3, "Accounting for Transfers of Financial Assets and Repurchase Financing Transactions" (FSP 140-3). FSP 140-3 requires that an initial transfer of a financial asset and a repurchase financing that was entered into contemporaneously with, or in contemplation of, the initial transfer be evaluated together as a linked transaction under SFAS 140, unless certain criteria are met. FSP 140-3 is effective for the Corporation's financial statements for the year beginning on January 1, 2009 and earlier adoption is not permitted. The adoption of FAS 140-3 will not have a material impact on the Corporation's financial condition and results of operations.

On December 4, 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations" (SFAS 141R). SFAS 141R modifies the accounting for business combinations and requires, with limited exceptions, the acquirer in a business combination to recognize 100 percent of the assets acquired, liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition-date fair value. In addition, SFAS 141R requires the expensing of acquisition-related transaction and restructuring costs, and certain contingent assets and liabilities acquired, as well as contingent consideration, to be recognized at fair value. SFAS 141R also modifies the accounting for certain acquired income tax assets and liabilities. SFAS 141R is effective for new acquisitions consummated on or after January 1, 2009 and earlier adoption is not permitted.

On December 4, 2007, the FASB also issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" (SFAS 160). SFAS 160 requires all entities to report noncontrolling (i.e., minority) interests in subsidiaries as equity in the Consolidated Financial Statements and to account for transactions between an entity and noncontrolling owners as equity transactions if the parent retains its controlling financial interest in the subsidiary. SFAS 160 also requires expanded disclosure that distinguishes between the interests of the controlling owners and the interests of the noncontrolling owners of a subsidiary. SFAS 160 is effective for the Corporation's financial statements for the year beginning on January 1, 2009 and earlier adoption is not permitted. The adoption of SFAS 160 will not have a material impact on the Corporation's financial condition and results of operations.

The Corporation adopted the Securities and Exchange Commission's (SEC) Staff Accounting Bulletin (SAB) No. 109, "Written Loan Commitments Recorded at Fair Value Through Earnings" (SAB 109) for loan commitments measured at fair value through earnings which were issued or modified since adoption. SAB 109 requires that the expected net future cash flows related to servicing of a loan be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The adoption of SAB 109 generally has resulted in higher fair values being recorded upon initial recognition of derivative interest rate lock commitments.

The Corporation adopted Emerging Issues Task Force (EITF) consensus on Issue No. 06–11, "Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards" (EITF 06-11) effective January 1, 2008. EITF 06–11 requires on a prospective basis that the tax benefit related to dividend equivalents paid on restricted stock and restricted stock units which are expected to vest be recorded as an increase to additional paid-in capital. The adoption of EITF 06–11 did not have a material impact on the Corporation's financial condition and results of operations.

# NOTE 2 - Merger and Restructuring Activity

On July 1, 2007, the Corporation acquired all the outstanding shares of U.S. Trust Corporation for \$3.3 billion in cash. The Corporation allocated \$1.7 billion to goodwill and \$1.2 billion to intangible assets as part of the purchase price allocation. U.S. Trust Corporation's results of operations were included in the Corporation's results beginning July 1, 2007. The acquisition significantly increased the size and capabilities of the Corporation's wealth management business and positions it as one of the largest financial services companies managing private wealth in the U.S.

On October 1, 2007, the Corporation acquired all the outstanding shares of LaSalle, for \$21.0 billion in cash. As part of the acquisition, ABN AMRO Bank N.V. (the seller) capitalized approximately \$6.3 billion as equity of intercompany debt prior to the date of acquisition. With this acquisition, the Corporation significantly expanded its presence in metropolitan Chicago, Illinois and Michigan by adding LaSalle's commercial banking clients, retail customers and banking centers. LaSalle's results of operations were included in the Corporation's results beginning October 1, 2007.

The LaSalle acquisition was accounted for under the purchase method of accounting in accordance with SFAS No. 141, "Business Combinations" (SFAS 141). The preliminary purchase price has been allocated to the assets acquired and the liabilities assumed based on their fair values at the LaSalle acquisition date as summarized in the following table.

#### LaSalle Preliminary Purchase Price Allocation

(Dollars in millions)	
Purchase price	\$21,015
Preliminary allocation of the purchase price	
LaSalle stockholders' equity	12,495
LaSalle goodwill and other intangible assets	(2,728)
Adjustments to reflect assets acquired and liabilities assumed at fair value:	
Loans and leases	(88)
Premises and equipment	(185)
Identified intangibles (1)	1,029
Other assets	(265)
Exit and termination liabilities	(426)
Other liabilities and deferred income taxes	5_
Fair value of net assets acquired	9,837
Preliminary goodwill resulting from the LaSalle merger <sup>(2)</sup>	\$11,178

<sup>(1)</sup> Includes core deposit intangibles of \$700 million, and other intangibles of \$329 million. The amortization life for core deposit intangibles and other intangibles is 10 years. These intangibles are amortized on an accelerated basis.

<sup>(2)</sup> No goodwill is expected to be deductible for federal income tax purposes. The goodwill has been allocated across all of the Corporation's business segments.

# Merger and Restructuring Charges

Merger and restructuring charges are recorded in the Consolidated Statement of Income and include incremental costs to integrate the operations of the Corporation and those of acquired entities. These charges represent costs associated with these one-time activities and do not represent ongoing costs of the fully integrated combined organization. The following table presents severance and employee-related charges, systems integrations and related charges, and other merger-related charges for the three and six months ended June 30, 2008 and 2007.

	Three Months Ended June 30					Six Months Ended June				
(Dollars in millions)		2008		2007		2008		2007		
Severance and employee-related charges	\$	30	\$	5	\$	75	\$	17		
Systems integrations and related charges		155		58		245		137		
Other		27		12		62		32		
Total merger and restructuring charges (1)	\$	212	\$	75	\$	382	\$	186		

(1) Included for the three and six months ended June 30, 2008, are merger-related charges of \$174 million and \$303 million related to the LaSalle merger and \$38 million and \$79 million related to the U.S. Trust Corporation merger.

# Merger-related Exit Cost and Restructuring Reserves

The following table presents the changes in exit cost and restructuring reserves for the three and six months ended June 30, 2008 and 2007.

	Exit Cost Reserves (1)			Restructuring Res			serves (2)	
(Dollars in millions)		2008		2007				2007
Balance, January 1	\$	377	\$	125	\$	108	\$	67
Exit cost and restructuring charges:								
LaSalle		87		-		31		-
U.S. Trust Corporation		-		-		13		-
MBNA		-		-		-		11
Cash payments		(59)		(26)		(55)		(33)
Balance, March 31		405		99		97		45
Exit cost and restructuring charges:								
LaSalle		-		-		15		-
U.S. Trust Corporation		-		-		13		-
MBNA		(2)		-		-		5
Cash payments		(53)		(19)		(12)		(14)
Balance, June 30	\$	350	\$	80	\$	113	\$	36

<sup>(1)</sup> Exit cost reserves were established in purchase accounting resulting in an increase in goodwill.

As of December 31, 2007, there were \$377 million of exit cost reserves related to the MBNA Corporation (MBNA), U.S. Trust Corporation and LaSalle mergers, including \$187 million for severance, relocation and other employee-related costs and \$190 million for contract terminations. Cash payments of \$53 million during the three months ended June 30, 2008 consisted of \$42 million in severance, relocation and other employee-related costs and \$11 million for contract terminations. During the six months ended June 30, 2008, a net amount of \$85 million was added to the exit cost reserves related to the MBNA and LaSalle mergers which were all included in severance, relocation and other employee-related costs. Cash payments of \$112 million during the six months ended June 30, 2008 consisted of \$100 million in severance, relocation and other employee-related costs and \$12 million for contract terminations.

<sup>(2)</sup> Restructuring reserves were established by a charge to merger and restructuring charges.

As of December 31, 2007, there were \$108 million of restructuring reserves related to the MBNA, U.S. Trust Corporation and LaSalle mergers, including \$104 million related to severance and other employee-related costs and \$4 million related to contract terminations. During the three and six months ended June 30, 2008, \$28 million and \$72 million were added to the restructuring reserves, related to severance and other employee-related costs. Cash payments of \$12 million during the three months ended June 30, 2008 were all related to severance and other employee-related costs. Cash payments of \$67 million during the six months ended June 30, 2008 consisted of \$65 million in severance and other employee-related costs and \$2 million in contract terminations.

Payments under exit cost and restructuring reserves associated with the MBNA merger were substantially completed in 2007 while payments associated with the U.S. Trust Corporation and LaSalle mergers will continue into 2009.

#### Countrywide Acquisition

On July 1, 2008, the Corporation acquired Countrywide through its merger with a subsidiary of the Corporation. Under the terms of the agreement, Countrywide shareholders received 0.1822 of a share of Bank of America Corporation common stock in exchange for one share of Countrywide common stock. The acquisition of Countrywide significantly improved the Corporation's mortgage originating and servicing capabilities, while making us the nation's leading mortgage originator and servicer.

As provided by the merger agreement, 583 million shares of Countrywide common stock were exchanged for 106 million shares of the Corporation's common stock. This represents approximately two percent of the Corporation's outstanding common stock. Countrywide shareholders also received cash of \$346 thousand in place of any fractional shares of the Corporation's common stock that would have otherwise been issued on July 1, 2008. The \$2.0 billion of Countrywide's Series B convertible preferred shares that were previously held by the Corporation were cancelled.

The merger is being accounted for as a purchase in accordance with SFAS 141. Accordingly, the purchase price was preliminarily allocated to the assets acquired and the liabilities assumed based on their estimated fair values at the merger date as summarized below. The final allocation of the purchase price will be finalized upon completing the analysis determining the fair values of Countrywide's assets and liabilities.

# **Countrywide Preliminary Purchase Price Allocation**

(Dollars in billions, except per share information)		
Purchase price		
Countrywide common stock exchanged (in thousands)	583,256	
Exchange ratio	0.1822	
Total shares of the Corporation's common stock exchanged (in thousands)	106,269	
Purchase price per share of the Corporation's common stock <sup>(1)</sup>	\$ 38.73	
Total purchase price		\$ 4.1
Preliminary allocation of the purchase price		
Countrywide stockholders' equity (2)		8.4
Pre-tax adjustments to reflect assets acquired and liabilities assumed at fair value:		
Loans (3)		(8.1)
Mortgage servicing rights		(1.7)
Deferred costs and currency adjustments on loans and debt		1.6
All other		(4.6)
Pre-tax total adjustments		(12.8)
Deferred income taxes		4.5
After-tax total adjustments		(8.3)
Fair value of net assets acquired		0.1
Preliminary goodwill resulting from the Countrywide merger <sup>(4)</sup>		\$ 4.0

<sup>(1)</sup> The value of the shares of common stock exchanged with Countrywide shareholders was based upon the average of the closing prices of the Corporation's common stock for the period commencing two trading days before, and ending two trading days after January 11, 2008, the date of the Countrywide merger agreement.

<sup>(2)</sup> Represents the value of the remaining Countrywide shareholders' equity as of the acquisition date after the cancellation of the \$2.0 billion of Series B convertible preferred shares owned by the Corporation, as part of the merger.

<sup>(3)</sup> Loan portfolio credit adjustment of \$14.3 billion less the allowance for loan and lease losses of \$5.1 billion at the acquisition date and other miscellaneous adjustments.

<sup>(4)</sup> No goodwill is expected to be deductible for federal income tax purposes.

# NOTE 3 - Trading Account Assets and Liabilities

The following table presents the fair values of the components of trading account assets and liabilities at June 30, 2008 and December 31, 2007.

	June 30	December 31
(Dollars in millions)	2008	2007
Trading account assets		
U.S. Government and agency securities (1)	\$ 76,798	\$ 48,240
Corporate securities, trading loans, and other	43,006	55,360
Equity securities	19,168	22,910
Foreign sovereign debt	15,581	17,161
Mortgage trading loans and asset-backed securities	13,284	18,393
Total trading account assets	\$167,837	\$ 162,064
Trading account liabilities		
U.S. Government and agency securities	\$ 34,978	\$ 35,375
Equity securities	20,628	25,926
Foreign sovereign debt	9,865	9,292
Corporate securities and other	5,335	6,749
Total trading account liabilities	\$ 70,806	\$ 77,342

<sup>(1)</sup> Includes \$49.2 billion and \$21.5 billion at June 30, 2008 and December 31, 2007 of government-sponsored enterprise obligations that are not backed by the full faith and credit of the U.S. Government.

#### **NOTE 4 – Derivatives**

All derivatives are recognized on the Consolidated Balance Sheet at fair value, taking into consideration the effects of legally enforceable master netting agreements that allow the Corporation to settle positive and negative positions and offset cash collateral held with the same counterparty on a net basis. For exchange-traded contracts, fair value is based on quoted market prices. For non-exchange traded contracts, fair value is based on dealer quotes, pricing models or quoted prices for instruments with similar characteristics. The Corporation designates at inception whether the derivative contract is considered hedging or non-hedging for SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133) accounting purposes. Derivatives held for trading purposes are included in derivative assets or derivative liabilities with changes in fair value reflected in trading account profits (losses). Other derivatives that are used as economic hedges, but not designated in a hedging relationship for accounting purposes, are also included in derivative assets or derivative liabilities with changes in fair value recorded in mortgage banking income or other income (loss). A detailed discussion of derivative trading activities and asset and liability management (ALM) activities is presented in Note 1 – Summary of Significant Accounting Principles and Note 4 – Derivatives to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

The following table presents the contract/notional amounts and credit risk amounts at June 30, 2008 and December 31, 2007 of all the Corporation's derivative positions. These derivative positions are primarily executed in the over-the-counter market. The credit risk amounts take into consideration the effects of legally enforceable master netting agreements, and on an aggregate basis have been reduced by the cash collateral applied against derivative assets. At June 30, 2008 and December 31, 2007, the cash collateral applied against derivative assets was \$16.5 billion and \$12.8 billion. In addition, at June 30, 2008 and December 31, 2007, the cash collateral applied against derivative liabilities was \$10.1 billion and \$10.0 billion. The average fair value of derivative assets, less cash collateral, for the three months ended June 30, 2008 and December 31, 2007 was \$45.1 billion and \$33.9 billion. The average fair value of derivative liabilities, less cash collateral, for the three months ended June 30, 2008 and December 31, 2007 was \$24.4 billion and \$20.7 billion.

	June 30,	June 30, 2008		
	Contract/	Credit	Contract/	Credit
(Dollars in millions)	Notional (1)	Risk	Notional (1)	Risk
Interest rate contracts				
Swaps	\$26,162,587	\$15,136	\$22,472,949	\$15,368
Futures and forwards	4,810,793	322	2,596,146	10
Written options	1,734,740	-	1,402,626	-
Purchased options	1,844,397	2,428	1,479,985	2,508
Foreign exchange contracts				
Swaps	478,193	9,572	505,878	7,350
Spot, futures and forwards	1,955,306	5,189	1,600,683	4,124
Written options	270,806	-	341,148	-
Purchased options	241,966	1,303	339,101	1,033
Equity contracts				
Swaps	29,551	2,038	56,300	2,026
Futures and forwards	16,926	106	12,174	10
Written options	232,166	-	166,736	-
Purchased options	272,998	8,842	195,240	6,337
Commodity contracts				
Swaps	10,159	2,521	13,627	770
Futures and forwards	13,332	36	14,391	12
Written options	22,038	-	14,206	-
Purchased options	18,775	1,195	13,093	372
Credit derivatives	2,693,324	9,870	3,046,381	7,493
Credit risk before cash collateral		58,558		47,413
Less: Cash collateral applied		16,519		12,751
Total derivative assets		\$42,039		\$34,662

<sup>(1)</sup> Represents the total contract/notional amount of the derivatives outstanding and includes both written and purchased protection.

### Fair Value, Cash Flow and Net Investment Hedges

The Corporation uses various types of interest rate and foreign exchange derivative contracts to protect against changes in the fair value of its assets and liabilities due to fluctuations in interest rates and exchange rates (fair value hedges). The Corporation also uses these types of contracts to protect against changes in the cash flows of its assets and liabilities, and other forecasted transactions (cash flow hedges). During the next 12 months, net losses on derivative instruments included in accumulated OCI of approximately \$1.6 billion (\$1.0 billion after-tax) are expected to be reclassified into earnings. These net losses reclassified into earnings are expected to reduce net interest income related to the respective hedged items.

The following table summarizes certain information related to the Corporation's derivative hedges accounted for under SFAS 133 for the three and six months ended June 30, 2008 and 2007.

Three Months Ended June 30						30		
(Dollars in millions)	2008		2007		2008		2	
Fair value hedges								
Hedge ineffectiveness recognized in net interest income	\$	(59)	\$	(38)	\$	2	\$	(36)
Cash flow hedges								
Hedge ineffectiveness recognized in net interest income		(5)		7		(8)		7
Net losses on transactions which are probable of not occurring recognized in other								
income		-		(14)		-		(14)

The Corporation hedges its net investment in consolidated foreign operations determined to have functional currencies other than the U.S. dollar using forward foreign exchange contracts that typically settle in 90 days. The Corporation recorded a net derivative loss of \$46 million and a net derivative gain of \$8 million in accumulated OCI associated with net investment hedges for the three and six months ended June 30, 2008 as compared to losses of \$267 million and \$302 million for the same periods in the prior year.

# NOTE 5 – Securities

The amortized cost, gross unrealized gains and losses, and fair value of available-for-sale (AFS) debt and marketable equity securities at June 30, 2008 and December 31, 2007 were:

(Dollars in millions)	Amortized Cost	Unre	oss alized ains	Gross Unrealized Losses	Fair Value
Available-for-sale debt securities, June 30, 2008					
U.S. Treasury securities and agency debentures	\$ 807	\$	9	<b>\$</b> (5)	\$ 811
Mortgage-backed securities (1)	214,161		69	(7,347)	206,883
Foreign securities	6,624		28	(88)	6,564
Corporate/Agency bonds	4,081		4	(275)	3,810
Other taxable securities (2)	21,343		52	(199)	21,196
Total taxable securities	247,016		162	(7,914)	239,264
Tax-exempt securities	9,692		3	(368)	9,327
Total available-for-sale debt securities	\$256,708	\$	165	\$ (8,282)	\$248,591
Available-for-sale marketable equity securities (3)	\$ 10,281	\$ 14	1,569	\$ (910)	\$ 23,940
Available-for-sale debt securities, December 31, 2007					
U.S. Treasury securities and agency debentures	\$ 749	\$	10	\$ -	\$ 759
Mortgage-backed securities (1)	166,768		92	(3,144)	163,716
Foreign securities	6,568		290	(101)	6,757
Corporate/Agency bonds	3,107		2	(76)	3,033
Other taxable securities (2)	24,608		69	(84)	24,593
Total taxable securities	201,800		463	(3,405)	198,858
Tax-exempt securities	14,468		73	(69)	14,472
Total available-for-sale debt securities	\$216,268	\$	536	\$ (3,474)	\$213,330
Available-for-sale marketable equity securities (3)	\$ 6,562	\$ 13	3,530	\$ (352)	\$ 19,740

- (1) Substantially all securities were issued by U.S. government-backed or government-sponsored enterprises.
- (2) Includes asset-backed securities (ABS).

At June 30, 2008 and December 31, 2007, both the amortized cost and fair value of held-to-maturity debt securities was \$1.3 billion and \$726 million and the accumulated net unrealized gains on AFS debt and marketable equity securities included in accumulated OCI were \$3.4 billion and \$6.6 billion, net of the related income tax expense of \$2.1 billion and \$3.7 billion.

<sup>(3)</sup> Represents those AFS marketable equity securities that are recorded in other assets on the Consolidated Balance Sheet.

The Corporation recognized \$515 million and \$1.1 billion of other-than-temporary impairment losses on AFS debt, primarily CDO-related, and marketable equity securities during the three and six months ended June 30, 2008. No such losses were recognized during the three and six months ended June 30, 2007. At June 30, 2008 and December 31, 2007, the Corporation had nonperforming AFS debt securities of \$676 million and \$180 million.

The impairment of AFS debt and marketable equity securities is based on a variety of factors, including the length of time and extent to which the market value has been less than cost; the historical and implied volatility of the security; the financial condition of the issuer of the security; and the Corporation's intent and ability to hold the security to recovery. Based on the Corporation's evaluation of the above and other relevant factors, the Corporation does not believe that the AFS debt and marketable equity securities that are in an unrealized loss position at June 30, 2008 are other-than-temporarily impaired.

#### Certain Corporate and Strategic Investments

At June 30, 2008 and December 31, 2007, the Corporation owned approximately eight percent, or 19.1 billion common shares, of China Construction Bank (CCB). These common shares are accounted for at fair value and recorded as AFS marketable equity securities in other assets with an offset to accumulated OCI. These shares are non-transferable until October 2008. At June 30, 2008 and December 31, 2007, the cost of the CCB investment was \$3.0 billion and the fair value was \$15.6 billion and \$16.4 billion. Dividend income on this investment is recorded in equity investment income. The Corporation also holds an option to increase its ownership interest in CCB to 19.1 percent. Additional shares received upon exercise of this option are restricted through August 2011. This option expires in February 2011. The strike price of the option is based on the greater of 1.2 times the book value per share for the most recent calendar year end or the IPO price that steps up on an annual basis and is currently at 103 percent of the IPO price. When based on the IPO price the strike price is capped at 118 percent.

Additionally, the Corporation owned approximately 171.3 million and 51.3 million of preferred and common shares of Banco Itaú Holding Financeira S.A. (Banco Itaú) at both June 30, 2008 and December 31, 2007. This investment in Banco Itaú is accounted for at fair value and recorded as AFS marketable equity securities in other assets with an offset to accumulated OCI. Prior to the second quarter of 2008, these shares were accounted for at cost. Dividend income on this investment is recorded in equity investment income. At June 30, 2008 and December 31, 2007, the cost of this investment was \$2.6 billion and the fair value was \$4.5 billion and \$4.6 billion.

The Corporation has a 24.9 percent, or \$3.0 billion, investment in Grupo Financiero Santander, S.A., the subsidiary of Grupo Santander, S.A. This investment is recorded in other assets and is accounted for under the equity method of accounting with income being recorded in equity investment income.

For additional information on securities, see Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

# NOTE 6 - Outstanding Loans and Leases

Outstanding loans and leases at June 30, 2008 and December 31, 2007 were:

(Dollars in millions)	June 30 2008	December 31 2007
Consumer		
Residential mortgage	\$235,472	\$ 274,949
Credit card – domestic	62,081	65,774
Credit card – foreign	16,561	14,950
Home equity	121,409	114,820
Direct/Indirect consumer (1)	84,907	76,538
Other consumer (2)	3,859	4,170
Total consumer	524,289	551,201
Commercial		
Commercial – domestic (3)	220,610	208,297
Commercial real estate (4)	62,897	61,298
Commercial lease financing	22,815	22,582
Commercial – foreign	34,839	28,376
Total commercial loans measured at historical cost	341,161	320,553
Commercial loans measured at fair value <sup>(5)</sup>	5,014	4,590
Total commercial	346,175	325,143
Total loans and leases	\$870,464	\$ 876,344

- (1) Includes foreign consumer loans of \$2.9 billion and \$3.4 billion at June 30, 2008 and December 31, 2007.
- (2) Includes consumer finance loans of \$2.8 billion and \$3.0 billion, and other foreign consumer loans of \$839 million and \$829 million at June 30, 2008 and December 31, 2007.
- (3) Includes small business commercial domestic loans, primarily card related, of \$19.9 billion and \$19.6 billion at June 30, 2008 and December 31, 2007.
- (4) Includes domestic commercial real estate loans of \$61.8 billion and \$60.2 billion, and foreign commercial real estate loans of \$1.1 billion at both June 30, 2008 and December 31, 2007.
- (5) Certain commercial loans are measured at fair value in accordance with SFAS 159 and include commercial domestic loans of \$3.5 billion and \$3.5 billion, commercial foreign loans of \$1.3 billion and \$790 million, and commercial real estate loans of \$176 million and \$304 million at June 30, 2008 and December 31, 2007. See Note 14 Fair Value Disclosures to the Consolidated Financial Statements for additional discussion of fair value for certain financial instruments.

The following table presents the recorded loan amounts, without consideration for the specific component of the allowance for loan and lease losses, that were considered individually impaired in accordance with SFAS No. 114, "Accounting by Creditors for Impairment of a Loan" (SFAS 114), at June 30, 2008 and December 31, 2007. SFAS 114 defines impairment to include performing loans which had previously entered into a troubled debt restructuring and excludes all commercial leases.

	June 30	December 31
(Dollars in millions)	2008	2007
Commercial – domestic (1)	\$1,232	\$ 1,018
Commercial real estate	2,616	1,099
Commercial – foreign	48	19
Total impaired loans	\$3,896	\$ 2,136

(1) Includes small business commercial - domestic loans of \$153 million and \$152 million at June 30, 2008 and December 31, 2007.

At June 30, 2008 and December 31, 2007, nonperforming loans and leases, including impaired and nonaccrual consumer loans, totaled \$9.2 billion and \$5.6 billion. In addition, included in other assets were consumer and commercial nonperforming loans held-for-sale (LHFS) of \$388 million and \$188 million at June 30, 2008 and December 31, 2007.

# NOTE 7 – Allowance for Credit Losses

The following table summarizes the changes in the allowance for credit losses for the three and six months ended June 30, 2008 and 2007.

	Six Months Ended June 30			
(Dollars in millions)	2008	2007	2008	2007
Allowance for loan and lease losses, beginning of period	\$ 14,891	\$ 8,732	\$ 11,588	\$ 9,016
Adjustment due to the adoption of SFAS 159	-	-	-	(32)
Loans and leases charged off	(4,140)	(1,805)	(7,320)	(3,548)
Recoveries of loans and leases previously charged off	521	310	986	626
Net charge-offs	(3,619)	(1,495)	(6,334)	(2,922)
Provision for loan and lease losses	5,830	1,808	11,851	3,036
Other	28	15	25	(38)
Allowance for loan and lease losses, June 30	17,130	9,060	17,130	9,060
Reserve for unfunded lending commitments, beginning of period	507	374	518	397
Adjustment due to the adoption of SFAS 159	-	-	-	(28)
Provision for unfunded lending commitments	-	2	(11)	9
Other	-	-	-	(2)
Reserve for unfunded lending commitments, June 30	507	376	507	376
Allowance for credit losses, June 30	\$ 17,637	\$ 9,436	\$ 17,637	\$ 9,436

# NOTE 8 - Securitizations

The Corporation securitizes loans which may be serviced by the Corporation or by third parties. With each securitization, the Corporation may retain all or a portion of the securities, subordinated tranches, interest-only strips, subordinated interests in accrued interest and fees on the securitized receivables, and, in some cases, cash reserve accounts, all of which are called retained interests. These retained interests are recorded in other assets and/or AFS debt securities and are carried at fair value or amounts that approximate fair value with changes recorded in income or accumulated OCI. Changes in the fair value for credit card related interest-only strips are recorded in card income.

As of June 30, 2008 and December 31, 2007 the aggregate debt securities outstanding for the Corporation's credit card securitization trusts were \$106.9 billion and \$101.3 billion. Key economic assumptions used in measuring the fair value of certain residual interests that continue to be held by the Corporation (included in other assets) from credit card securitizations and the sensitivity of the current fair value of residual cash flows to changes in those assumptions are as follows:

(Dollars in millions)	June 30 2008	December 31 2007
Carrying amount of residual interests (at fair value) (1)	\$ 2,722	\$ 2,766
Balance of unamortized securitized loans	108,521	102,967
Weighted average life to call or maturity (in years)	0.3	0.3
Monthly payment rate	10.2-15.2 %	11.6-16.6 %
Impact on fair value of 10% favorable change	\$ 50	\$ 51
Impact on fair value of 25% favorable change	142	158
Impact on fair value of 10% adverse change	(47)	(35)
Impact on fair value of 25% adverse change	(101)	(80)
Expected credit losses (annual rate)	3.9-6.3 %	3.7-5.4 %
Impact on fair value of 10% favorable change	\$ 179	\$ 141
Impact on fair value of 25% favorable change	479	374
Impact on fair value of 10% adverse change	(179)	(133)
Impact on fair value of 25% adverse change	(448)	(333)
Residual cash flows discount rate (annual rate)	11.5 %	11.5 %
Impact on fair value of 100 bps favorable change	\$ 4	\$ 9
Impact on fair value of 200 bps favorable change	5	13
Impact on fair value of 100 bps adverse change	(7)	(12)
Impact on fair value of 200 bps adverse change	(14)	(23)

<sup>(1)</sup> Residual interests include interest-only strips, subordinated interests in accrued interest and fees on the securitized receivables and cash reserve accounts which are carried at fair value or amounts that approximate fair value.

The sensitivities in the preceding table are hypothetical and should be used with caution. As the amounts indicate, changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of an interest that continues to be held by the Corporation is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Additionally, the Corporation has the ability to hedge interest rate risk associated with retained residual positions. The above sensitivities do not reflect any hedge strategies that may be undertaken to mitigate such risk.

Principal proceeds from collections reinvested in revolving credit card securitizations were \$43.2 billion and \$88.8 billion for the three and six months ended June 30, 2008 compared to \$44.6 billion and \$89.3 billion for the same periods in 2007. Contractual credit card servicing fee income totaled \$548 million and \$1.1 billion for the three and six months ended June 30, 2008 compared to \$514 million and \$1.0 billion for the same periods in 2007. Other cash flows received on retained interests, such as cash flow from interest-only strips, were \$1.6 billion and \$3.3 billion for the three and six months ended June 30, 2008 compared to \$1.5 billion and \$3.2 billion for the same periods in 2007, for credit card securitizations.

#### **NOTE 9 – Variable Interest Entities**

The following table presents total assets of those VIEs in which the Corporation holds a significant variable interest and, in the unlikely event that all of the assets in the VIEs become worthless, the Corporation's maximum exposure to loss. The Corporation's maximum exposure to loss incorporates not only potential losses associated with assets recorded on the Corporation's balance sheet but also off-balance sheet commitments, such as unfunded liquidity and lending commitments and other contractual arrangements. In addition to the table below, the Corporation also provided support to certain cash funds managed within *Global Wealth and Investment Management (GWIM)* as described in more detail in *Note 11 – Commitments and Contingencies* to the Consolidated Financial Statements.

	Cons		Unconsolidated			
(Dollars in millions)	Total Assets Loss Exposure		osure Total Ass	ets	Loss Exposure	
Variable interest entities, June 30, 2008						
Corporation-sponsored multi-seller conduits	\$ 11,218	\$ 14	,214 \$ 29,85	50	\$ 47,754	
Collateralized debt obligation vehicles	5,775	5	5,775 2,62	24	1,960	
Leveraged lease trusts	6,051	6	,051	-	-	
Other	8,521	7	,856 7,95	54	6,569	
Total variable interest entities	\$ 31,565	\$ 33	,896 \$ 40,42	28	\$ 56,283	
Variable interest entities, December 31, 2007						
Corporation-sponsored multi-seller conduits	\$ 11,944	\$ 16	,984 \$ 29,36	53	\$ 47,335	
Collateralized debt obligation vehicles	4,464	4	,311 8,32	24	7,410	
Leveraged lease trusts	6,236	6	,236	-	-	
Other	13,771	12	,347 8,20	50	5,953	
Total variable interest entities	\$ 36,415	\$ 39	,878 \$ 45,94	17	\$ 60,698	

<sup>(1)</sup> The Corporation consolidates VIEs when it is the primary beneficiary that will absorb the majority of the expected losses or expected residual returns of the VIEs or both.

### Corporation-Sponsored Multi-Seller Conduits

The Corporation administers four multi-seller conduits, three of which are unconsolidated, which provide a low-cost funding alternative to its customers by facilitating their access to the commercial paper market. These customers sell or otherwise transfer assets to the conduits, which in turn issue short-term commercial paper that is rated high-grade and is collateralized by the underlying assets. The Corporation receives fees for providing combinations of liquidity and standby letters of credit (SBLCs) or similar loss protection commitments to the conduits. Third parties participate in a small number of the liquidity facilities on a pari passu basis with the Corporation. At June 30, 2008, the Corporation's liquidity commitments to the conduits were collateralized by various classes of assets. Assets held in the conduits incorporate features such as overcollateralization and cash reserves which are designed to provide credit support to the conduits.

The Corporation is the primary beneficiary of one of the above conduits and consequently it is included in the Consolidated Financial Statements. The assets of this conduit are included in AFS and held-to-maturity debt securities, and other assets. At June 30, 2008, liquidity commitments to the conduit were mainly collateralized by credit card loans (23 percent), auto loans (12 percent), capital commitments (eight percent), and equipment loans (seven percent). None of these assets are subprime residential mortgages. In addition, 33 percent of the Corporation's liquidity commitments were collateralized by projected cash flows from long-term contracts (e.g., television broadcast contracts, stadium revenues and royalty payments) which, as mentioned above, incorporate features that provide credit support. Amounts advanced under these arrangements will be repaid when cash flows due under the long-term contracts are received. Approximately 65 percent of this exposure is insured. At June 30, 2008, the weighted average life of assets in the consolidated conduit was 5.4 years and the weighted average maturity of commercial paper issued by this conduit was 34 days. Assets of the Corporation are not available to pay creditors of the consolidated conduit except to the extent the Corporation may be obligated to perform under the liquidity commitments and SBLCs. Assets of the consolidated conduit are not available to pay creditors of the Corporation.

The Corporation does not consolidate the other three conduits which issued capital notes and equity interests to independent third parties as it does not expect to absorb a majority of the variability of the conduits. At June 30, 2008, the Corporation's liquidity commitments to the unconsolidated conduits were collateralized by credit card loans (23 percent), student loans (22 percent), auto loans (13 percent), equipment loans and trade receivables (eight percent each). Less than one percent of these assets are subprime residential mortgages. In addition, 19 percent of the Corporation's commitments were collateralized by the conduits' short-term lending arrangements with investment funds, primarily real estate funds, which, as mentioned above, incorporate features that provide credit support. Amounts advanced under these arrangements will be repaid when the investment funds issue capital calls to their qualified equity investors. At June 30, 2008, the weighted average life of assets in the unconsolidated conduit was 2.6 years and the weighted average maturity of commercial paper issued by these conduits was 40 days.

Net revenues earned from fees associated with these commitments were \$78 million and \$147 million for the three and six months ended June 30, 2008 compared to \$54 million and \$86 million for the same periods in 2007.

#### **Collateralized Debt Obligation Vehicles**

CDO vehicles hold diversified pools of fixed income securities. They issue multiple tranches of debt securities, including commercial paper, and equity securities. The Corporation also provides liquidity support to certain CDO vehicles.

The Corporation is the primary beneficiary of certain CDOs which are included in the Consolidated Financial Statements at June 30, 2008 and December 31, 2007. Assets held at fair value in the consolidated CDOs include AFS debt securities of \$4.6 billion and \$2.8 billion and trading account assets of \$1.2 billion and \$1.3 billion at June 30, 2008 and December 31, 2007. Substantially all of these investments were acquired in connection with liquidity support in the form of written put options that had been provided to CDO vehicles and other liquidity support which had been provided to the CDO conduit which are discussed below. The creditors of the consolidated CDOs have no recourse to the general credit of the Corporation.

The Corporation's exposure to unconsolidated CDOs relates principally to liquidity support in the form of written put options with a notional amount of \$1.1 billion and \$6.8 billion at June 30, 2008 and December 31, 2007. The written put options pertain to commercial paper which is the most senior class of securities issued by the CDOs and benefits from the subordination of all other securities issued by the CDOs. The Corporation is obligated to provide funding to the CDOs by purchasing the commercial paper at predetermined contractual yields in the event of a severe disruption in the short-term funding market. The underlying collateral for commitments outstanding at June 30, 2008 consists principally of commercial mortgage-backed securities, ABS and other securities, including trust preferred securities. Subprime residential mortgage-backed securities comprise less than 20 percent of total collateral. These written put options are recorded as derivatives and are carried at fair value with changes in fair value recorded in trading account profits (losses).

Prior to the second quarter of 2008, the Corporation's liquidity support to unconsolidated CDOs also included other liquidity support of \$2.3 billion at December 31, 2007 to a CDO conduit administered by the Corporation that obtained funds by issuing commercial paper to third party investors. The conduit held \$2.3 billion of assets at December 31, 2007 consisting of super senior tranches of debt securities issued by other CDOs. During the three months ended June 30, 2008, the CDO conduit was liquidated due to a threatened downgrade of its commercial paper. In accordance with its liquidity obligation, the Corporation purchased the assets of the CDO conduit.

At June 30, 2008 and December 31, 2007, the Corporation held commercial paper with a carrying value of \$686 million and \$6.6 billion on the balance sheet that was issued by unconsolidated CDO vehicles, of which \$686 million and \$5.0 billion related to these written put options and at December 31, 2007, \$1.6 billion related to other liquidity support.

# **Leveraged Lease Trusts**

The Corporation's net investment in leveraged lease trusts totaled \$6.1 billion and \$6.2 billion at June 30, 2008 and December 31, 2007. These amounts, which were recorded in loans and leases, represent the Corporation's maximum loss exposure to these entities in the unlikely event that the leveraged lease investments become worthless. Debt issued by the leveraged lease trusts is nonrecourse to the Corporation. The Corporation has no liquidity exposure to these leveraged lease trusts.

#### Other

Other consolidated VIEs at June 30, 2008 and December 31, 2007 consisted primarily of securitization vehicles, including an asset acquisition conduit that holds securities on the Corporation's behalf and term securitization vehicles that did not meet QSPE status, as well as managed investment vehicles that invest in financial assets, primarily debt securities. Included within maximum exposure to loss of these VIEs was \$4.6 billion and \$7.4 billion of liquidity exposure to consolidated trusts that hold municipal bonds and \$1.2 billion and \$1.6 billion of liquidity exposure to the consolidated asset acquisition conduit at June 30, 2008 and December 31, 2007. The assets of these consolidated VIEs were recorded in trading account assets, AFS debt securities and other assets. Other unconsolidated VIEs at June 30, 2008 and December 31, 2007 consisted primarily of securitization vehicles, managed investment vehicles that invest in financial assets, primarily debt securities, and investments in affordable housing investment partnerships. Revenues associated with administration, asset management, liquidity, and other services were \$2 million and \$4 million for the three and six months ended June 30, 2008 compared to \$3 million for the same periods in 2007.

# NOTE 10 – Goodwill and Intangible Assets

The following tables present goodwill and intangible assets at June 30, 2008 and December 31, 2007.

	June 30	December 51
(Dollars in millions)	2008	2007
Global Consumer and Small Business Banking	\$40,537	\$ 40,340
Global Corporate and Investment Banking	29,523	29,648
Global Wealth and Investment Management	6,505	6,451
All Other	1,195	1,091
Total goodwill	\$77,760	\$ 77,530

The gross carrying values and accumulated amortization related to intangible assets at June 30, 2008 and December 31, 2007 are presented below:

		June 30		December 31, 2007						
	Gross Carrying Accumulate		Accumulated		rying Accumulated		Gro	ss Carrying	Ace	cumulated
(Dollars in millions)		Value		ortization	on Value		Amortizati			
Purchased credit card relationships	\$	7,283	\$	2,352	\$	7,027	\$	1,970		
Core deposit intangibles		4,594		3,058		4,594		2,828		
Affinity relationships		1,679		497		1,681		406		
Other intangibles		2,996		1,042		3,050		852		
Total intangible assets	\$	16,552	\$	6,949	\$	16,352	\$	6,056		

Amortization of intangibles expense was \$447 million and \$391 million for the three months ended June 30, 2008 and 2007 and \$893 million and \$780 million for the six months ended June 30, 2008 and 2007. The Corporation estimates that aggregate amortization expense is expected to be approximately \$430 million for each of the remaining quarters of 2008. In addition, the Corporation estimates the aggregate amortization expense will be approximately \$1.5 billion, \$1.3 billion, \$1.2 billion, \$1.0 billion and \$840 million for 2009 through 2013, respectively.

#### NOTE 11 - Commitments and Contingencies

In the normal course of business, the Corporation enters into a number of off-balance sheet commitments. These commitments expose the Corporation to varying degrees of credit and market risk and are subject to the same credit and market risk limitation reviews as those instruments recorded on the Corporation's Consolidated Balance Sheet.

# Credit Extension Commitments

The Corporation enters into commitments to extend credit such as loan commitments, SBLCs and commercial letters of credit to meet the financing needs of its customers. The unfunded legally binding lending commitments shown in the following table are net of amounts distributed (e.g., syndicated) to other financial institutions of \$48.8 billion and \$39.2 billion at June 30, 2008 and December 31, 2007. At June 30, 2008, the carrying amount of these commitments, excluding fair value adjustments, was \$539 million, including deferred revenue of \$32 million and a reserve for unfunded legally binding lending commitments of \$507 million. At December 31, 2007, the comparable amounts were \$550 million, \$32 million and \$518 million. The carrying amount of these commitments is recorded in accrued expenses and other liabilities. For information regarding the Corporation's loan commitments accounted for at fair value, see *Note 14 – Fair Value Disclosures* to the Consolidated Financial Statements.

		Expires afte year throug	th Expires a		
(Dollars in millions)	Expires in 1 year or less	years	years thr 5 year		Total
Credit extension commitments,					
June 30, 2008					
Loan commitments	\$ 163,093	\$ 103,5	30 \$ 95	,797 \$ 26,441	\$ 388,861
Home equity lines of credit	8,278	1,7	87 3	,041 101,209	114,315
Standby letters of credit and financial guarantees	33,989	20,3	09 9	,631 9,860	73,789
Commercial letters of credit	3,751		30	27 1,522	5,330
Legally binding commitments (1)	209,111	125,6	56 108	,496 139,032	582,295
Credit card lines	885,022	28,7	87		913,809
Total credit extension commitments	\$1,094,133	\$ 154,4	43 \$ 108	,496 \$ 139,032	\$1,496,104
Credit extension commitments,					
December 31, 2007					
Loan commitments	\$ 178,931	\$ 92,1:	53 \$ 106	,904 \$ 27,902	\$ 405,890
Home equity lines of credit	8,482	1,8	28 2	,758 107,055	120,123
Standby letters of credit and financial guarantees	31,629	14,4	93 7	,943 8,731	62,796
Commercial letters of credit	3,753	:	50	33 717	4,553
Legally binding commitments (1)	222,795	108,5	24 117	,638 144,405	593,362
Credit card lines	876,393	17,8	64		894,257
Total credit extension commitments	\$1,099,188	\$ 126,3	88 \$ 117	,638 \$ 144,405	\$1,487,619

<sup>(1)</sup> Includes commitments to VIEs disclosed in Note 9 – Variable Interest Entities to the Consolidated Financial Statements, including \$47.8 billion and \$47.3 billion to corporation-sponsored multi-seller conduits and \$0 and \$2.3 billion to CDOs at June 30, 2008 and December 31, 2007. Also includes commitments to SPEs that are not disclosed in Note 9 – Variable Interest Entities to the Consolidated Financial Statements because the Corporation does not hold a significant variable interest or because they are QSPEs, including \$7.1 billion and \$6.1 billion to municipal bond trusts and \$1.2 billion and \$1.7 billion to customer-sponsored conduits at June 30, 2008 and December 31, 2007.

Legally binding commitments to extend credit generally have specified rates and maturities. Certain of these commitments have adverse change clauses that help to protect the Corporation against deterioration in the borrowers' ability to pay.

The Corporation also facilitates bridge financing (high grade debt, high yield debt and equity) to fund acquisitions, recapitalizations and other short-term needs as well as provide syndicated financing for clients. These concentrations are managed in part through the Corporation's established "originate to distribute" strategy. These client transactions are sometimes large and leveraged. They can also have a higher degree of risk as the Corporation is providing offers or commitments for various components of the clients' capital structures, including lower-rated unsecured and subordinated debt tranches and/or equity. In many cases, these offers to finance will not be accepted. If accepted, these conditional commitments are often retired prior to or shortly following funding via the placement of securities, syndication or the client's decision to terminate. Where the Corporation has a commitment and there is a market disruption or other unexpected event, there may be heightened exposure in the portfolios, and higher potential for loss, unless an orderly disposition of the exposure can be made. These commitments are not necessarily indicative of actual risk or funding requirements as the commitments may expire unused, the borrower may not be successful in completing the proposed transaction or may utilize multiple financing sources, including other investment and commercial banks, as well as accessing the general capital markets instead of drawing on the commitment. In addition, the Corporation may reduce its portion of the commitment through syndications to investors and/or lenders prior to funding. Therefore, these commitments are generally significantly greater than the amounts the Corporation will ultimately fund. Additionally, the borrower's ability to draw on the commitment may be subject to there being no material adverse change in the borrower's financial condition, among other factors. Commitments also generally contain certain flexible pricing features to adjust for changing market conditions prior to

At June 30, 2008 and December 31, 2007, the Corporation's share of the leveraged finance forward calendar was \$4.1 billion and \$12.2 billion. During the six months ended June 30, 2008, the Corporation had new transactions of \$7.7 billion, syndications of \$8.8 billion, closed but not yet syndicated of \$3.9 billion, and had client terminations and other transactions of \$3.1 billion related to the leveraged finance forward calendar. The Corporation also had unfunded real estate loan commitments of \$717 million at June 30, 2008 compared to \$2.2 billion at December 31, 2007 with the primary change resulting from \$1.2 billion of transactions that were funded. Pre-market disruption exposures originated prior to September 30, 2007, included in the leveraged finance forward calendar, amounted to \$599 million at June 30, 2008 compared to \$10.7 billion at December 31, 2007. We have not originated new unfunded real estate loan commitments subsequent to September 30, 2007.

# Other Commitments

### **Principal Investing and Other Equity Investments**

At June 30, 2008 and December 31, 2007, the Corporation had unfunded equity investment commitments of approximately \$1.9 billion and \$2.6 billion. These commitments relate primarily to the Strategic Investments portfolio, as well as equity commitments included in the Corporation's Principal Investing business, which is comprised of a diversified portfolio of investments in privately-held and publicly-traded companies at all stages of their life cycle from start-up to buyout. These investments are made either directly in a company or held through a fund and are accounted for at fair value. Bridge equity commitments provide equity bridge financing to facilitate clients' investment activities. These conditional commitments are often retired prior to or shortly following funding via syndication or the client's decision to terminate. Where the Corporation has a binding equity bridge commitment and there is a market disruption or other unexpected event, there may be heightened exposure in the portfolio and higher potential for loss, unless an orderly disposition of the exposure can be made. At June 30, 2008 the Corporation did not have any unfunded bridge equity commitments and had previously funded \$1.2 billion of equity bridges which are considered held for investment. During the three months ended June 30, 2008, the Corporation recorded \$184 million in losses related to these investments through equity investment income.

# U.S. Government Guaranteed Charge Cards

At June 30, 2008 and December 31, 2007, the unfunded lending commitments related to charge cards (nonrevolving card lines) to individuals and government entities guaranteed by the U.S. Government in the amount of \$9.2 billion and \$9.9 billion were not included in credit card line commitments in the previous table. The outstanding balances related to these charge cards were \$308 million and \$193 million at June 30, 2008 and December 31, 2007.

#### **Loan Purchases**

At June 30, 2008, the Corporation had no collateralized mortgage obligation loan purchase commitments related to the Corporation's ALM activities. At December 31, 2007, the Corporation had net collateralized mortgage obligation loan purchase commitments related to the Corporation's ALM activities of \$752 million, all of which settled in the first quarter of 2008.

The Corporation entered into an agreement for the committed purchase of retail automotive loans over a five-year period, ending June 30, 2010. The Corporation purchased \$5.0 billion of such loans under this agreement for the six months ended June 30, 2008. In 2007, the Corporation purchased \$4.5 billion of such loans. Under the agreement, the Corporation is committed to purchase up to \$10.0 billion in each of the agreement's following two fiscal years. As of June 30, 2008, the Corporation was committed for additional purchases of up to \$20.0 billion over the remaining term of the agreement. All loans purchased under this agreement are subject to a comprehensive set of credit criteria.

#### **Operating Leases**

The Corporation is a party to operating leases for certain of its premises and equipment. Commitments under these leases approximate \$2.0 billion, \$1.9 billion, \$1.7 billion, \$1.4 billion and \$1.2 billion for 2008 through 2012, respectively, and \$8.6 billion for all years thereafter.

#### Other Commitments

Beginning in the second half of 2007, the Corporation provided support to certain cash funds managed within *GWIM*. The funds for which the Corporation provided support typically invest in high quality, short-term securities with a portfolio weighted average maturity of 90 days or less, including a limited number of securities issued by SIVs. Due to market disruptions, certain SIV investments were downgraded by the rating agencies and experienced a decline in fair value. The Corporation entered into capital commitments which required the Corporation to provide cash to these funds in the event the net asset value per unit of a fund declined below certain thresholds. The capital commitments expire no later than the third quarter of 2010. At June 30, 2008 and December 31, 2007, the Corporation had gross (i.e., funded and unfunded) capital commitments to the funds of \$760 million and \$565 million. For the three and six months ended June 30, 2008, the Corporation incurred losses of \$36 million and \$163 million related to these capital commitments. At June 30, 2008 and December 31, 2007, the remaining loss exposure was \$212 million and \$183 million. Additionally, during the six months ended June 30, 2008, the Corporation purchased \$994 million of certain investments from the funds and recorded losses of \$93 million. The Corporation did not purchase any of these investments or record any losses during the three months ended June 30, 2008.

The Corporation may from time to time, but is under no obligation to, provide additional support to funds managed within GWIM. Future support, if any, may take the form of additional capital commitments to the funds or the purchase of assets from the funds.

The Corporation is not the primary beneficiary of the cash funds and does not consolidate the cash funds managed within GWIM because the subordinated support provided by the Corporation will not absorb a majority of the variability created by the assets of the funds. The cash funds had total assets under management of \$163.4 billion and \$189.5 billion at June 30, 2008 and December 31, 2007.

#### Other Guarantees

# Written Put Options

At June 30, 2008 and December 31, 2007, the Corporation provided liquidity support in the form of written put options on \$1.1 billion and \$10.0 billion of commercial paper issued by CDOs, including \$3.2 billion issued by a consolidated CDO and \$6.8 billion issued by unconsolidated CDOs at December 31, 2007. These agreements have various maturities ranging from two to five years. For more information regarding written put options, see *Note 9 – Variable Interest Entities* to the Consolidated Financial Statements.

#### **Merchant Services**

The Corporation provides credit and debit card processing services to various merchants by processing credit and debit card transactions on their behalf. In connection with these services, a liability may arise in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder's favor and the merchant defaults upon its obligation to reimburse the cardholder. A cardholder, through its issuing bank, generally has until the later of up to six months after the date a transaction is processed or the delivery of the product or service to present a chargeback to the Corporation as the merchant processor. If the Corporation is unable to collect this amount from the merchant, it bears the loss for the amount paid to the cardholder. For the three months ended June 30, 2008 and 2007, the Corporation processed \$95.1 billion and \$91.5 billion of transactions and recorded losses as a result of these chargebacks of \$5 million and \$4 million. For the six months ended June 30, 2008 and 2007, the Corporation processed \$183.4 billion and \$174.3 billion of transactions and recorded losses as a result of these chargebacks of \$10 million and \$8 million.

At June 30, 2008 and December 31, 2007, the Corporation held as collateral \$23 million and \$19 million of merchant escrow deposits which the Corporation has the right to offset against amounts due from the individual merchants. The Corporation also has the right to offset any payments with cash flows otherwise due to the merchant. Accordingly, the Corporation believes that the maximum potential exposure is not representative of the actual potential loss exposure. The Corporation believes the maximum potential exposure for chargebacks would not exceed the total amount of merchant transactions processed through Visa and MasterCard for the last six months, which represents the claim period for the cardholder, plus any outstanding delayed-delivery transactions. As of June 30, 2008 and December 31, 2007, the maximum potential exposure totaled approximately \$146.3 billion and \$151.2 billion.

#### **Other Guarantees**

For additional information on other guarantees, see *Note 13 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K. For additional information on recourse obligations related to residential mortgage loans sold and other guarantees related to securitizations, see *Note 8 – Securitizations* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

# Litigation and Regulatory Matters

The following supplements the disclosure in *Note 13 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K and in the Corporation's Quarterly Report on Form 10-Q for the period ended March 31, 2008.

# **Adelphia Communications Corporation**

On June 17, 2008, the U.S. District Court for the Southern District of New York entered an order dismissing 25 claims from the lawsuit, including the majority of the fraudulent transfer claims, the preference claims, and the equitable subordination and equitable disallowance claims. The primary claims remaining against Bank of America, N.A., Banc of America Securities, LLC (BAS), Fleet National Bank, and Fleet Securities, Inc. include fraud, aiding and abetting breach of fiduciary duty and aiding and abetting fraud. Plaintiffs have indicated they intend to appeal the court's decision.

# **Auction Rate Securities Litigation and Investigations**

Four purported class actions have been filed against Bank of America Corporation, Banc of America Investment Services, Inc. (BAI) and Banc of America Securities LLC (BAS) (collectively "Bank of America"), all of which allege, among other things, that Bank of America violated of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 thereunder in connection with the sale of auction rate securities (ARS). Bondar v. Bank of America Corporation was filed in the United States District Court for the Northern District of California on May 22, 2008. Bearman v. Bank of America Corporation was filed in the United States District Court for the Southern District of California on June 23, 2008. Cattell v. Bank of America Corporation was filed in the United States District Court for the Southern District of Illinois on July 13, 2008.Ben-Tal v. Bank of America Corporation was filed in the United States District of California on July 21, 2008. The four putative class actions all purport to assert claims on behalf of purchasers of auction rate securities between May 2003 and February 2008 and contain substantively similar allegations regarding Bank of America's sales and marketing practices in connection with ARS. A related individual federal action as well as several related Financial Industry Regulatory Authority (FINRA) arbitrations have also been filed. The actions seek damages, attorneys' fees, and rescission. BAI and BAS have also received subpoenas and requests for information from various state and federal governmental agencies regarding auction rate securities and are cooperating fully with those requests.

# **Countrywide Consolidated Securities Litigation**

Prior to its July 1, 2008 merger with Red Oak Merger Subsidiary, a wholly-owned subsidiary of the Corporation, Countrywide Financial Corporation (CFC), had been named as a defendant in a consolidated putative class action entitled *In re Countrywide Financial Corp. Securities Litigation* filed in the U.S. District Court for the Central District of California by certain New York state and municipal pension funds on behalf of purchasers of CFC common stock and other securities. Other defendants include certain of CFC's current and former officers, directors, and public auditors and various underwriting firms (including BAS) that underwrote certain public offerings of CFC debt or other securities. The consolidated complaint alleges, among other things, that CFC made misstatements in certain SEC filings as well as in registration statements and prospectuses filed in connection with such public offerings, including misstatements concerning its financial results during the alleged relevant period and the nature and quality of its loan underwriting practices. Plaintiffs assert claims against CFC for violation of the antifraud provisions of the Exchange Act and against BAS and the other underwriter defendants under Sections 11 and 12 of the Securities Act of 1933. This action seeks unspecified compensatory damages, among other remedies. Defendants have filed a motion to dismiss the consolidated complaint.

CFC has also responded to subpoenas from the SEC, which has advised CFC that it is conducting a formal investigation. Beginning in March 2008, certain news media reported that numerous industry participants, including CFC, were subject to an investigation by the Federal Bureau of Investigation (FBI) in connection with mortgage business practices.

# **Countrywide State and Local Enforcement Actions**

Certain state and local government officials have filed proceedings against CFC and/or various of CFC's wholly-owned subsidiaries, including lawsuits brought by the state attorneys general of California, Florida, Illinois, and Connecticut in their respective state courts. These lawsuits allege, among other things, that CFC and/or its subsidiaries violated state consumer protection laws by engaging in deceptive marketing practices designed to increase the volume of loans it originated and then sold into the secondary market. These lawsuits seek, among other remedies, restitution, other monetary relief, penalties and, in the Illinois action, rescission or repurchase of mortgage loans made to Illinois consumers. In addition, the Director of the Washington State Department of Financial Institutions has commenced an administrative proceeding against a CFC wholly-owned subsidiary alleging, among other things, that such subsidiary did not provide borrowers with certain required disclosures and that the loan products made available to Washington borrowers of protected races or ethnicities were less favorable than those made available to other, similarly situated borrowers. This proceeding seeks, among other things, a monetary fine and an order barring the CFC subsidiary from making consumer loans in the state of Washington for five years.

#### Interchange Antitrust Litigation and Visa-Related Litigation

On May 8, 2008, plaintiffs filed a motion for class certification, to which the defendants have not yet responded. On March 19, 2008, Visa Inc. completed its initial public offering (Visa IPO). Visa Inc. has stated that a portion of the proceeds from the Visa IPO is being used to fund liabilities arising from the Visa-Related Litigation.

#### **IPO Underwriting Fee Litigation**

On May 23, 2008, the court entered Stipulations and Orders of Dismissal in In re Public Offering Fee Antitrust Litigation and in In re Plaintiff Initial Public Offering Fee Antitrust Litigation. These cases are concluded.

#### **Municipal Derivatives Matters**

Beginning in April 2008, the Corporation and Bank of America, N.A. received subpoenas, interrogatories and/or civil investigative demands from the attorneys general of a number of states requesting documents and information regarding municipal derivatives transactions from 1992 through the present. The Corporation and Bank of America, N.A. are cooperating with the state attorneys general.

#### **Pension Plan Matters**

IRS Audit

In May 2008, the Corporation and the Internal Revenue Service (IRS) entered into a closing agreement resolving all matters relating to an audit by the IRS of the 1998 and 1999 tax returns of The Bank of America Pension Plan and The Bank of America 401(k) Plan. The audit included a review of voluntary transfers by participants of 401(k) Plan accounts to The Bank of America Pension Plan. In connection with the agreement, the Bank of America Pension Plan will transfer certain assets and liabilities associated with the transferred accounts to a defined contribution plan.

# NOTE 12 - Shareholders' Equity and Earnings Per Common Share

#### Common Stock

The Corporation may repurchase shares, from time to time, in the open market or in private transactions through the Corporation's approved repurchase program. For the six months ended June 30, 2008, the Corporation did not repurchase shares of common stock and issued 15.1 million shares under employee stock plans.

In July 2008, the Board declared a quarterly cash dividend of \$0.64 per common share payable on September 26, 2008 to common shareholders of record on September 5, 2008. In April 2008, the Board declared a quarterly cash dividend of \$0.64 per common share which was paid on June 27, 2008 to shareholders of record on June 6, 2008. In January 2008, the Board declared a first quarter cash dividend of \$0.64 per common share which was paid on March 28, 2008 to shareholders of record on March 7, 2008.

# Preferred Stock

During the second quarter of 2008, the Corporation declared aggregate dividends on preferred stock of \$186 million. During the first quarter of 2008, the Corporation declared aggregate dividends on preferred stock of \$190 million.

In May and June 2008, the Corporation issued 117 thousand shares of Bank of America Corporation 8.20% Non-Cumulative Preferred Stock, Series H (Series H Preferred Stock) with a par value of \$0.01 per share for \$2.9 billion. Ownership is held in the form of depositary shares, each representing a 1/1,000th interest in a share of Series H Preferred Stock, paying a quarterly cash dividend on the liquidation preference of \$25,000 per share of Series H Preferred Stock at an annual rate of 8.20 percent. On any dividend date on or after May 1, 2013, the Corporation may redeem Series H Preferred Stock, in whole or in part, at its option, at \$25,000 per share, plus declared and unpaid dividends. The Series H Preferred Stock is not convertible.

In April 2008, the Corporation issued 160 thousand shares of Bank of America Corporation Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series M (Series M Preferred Stock) with a par value of \$0.01 per share for \$4.0 billion. The fixed rate is 8.125 percent through May 14, 2018 and then adjusts to three-month LIBOR plus 364 basis points (bps) thereafter. Ownership is held in the form of depositary shares, each representing a 1/25th interest in a share of Series M Preferred Stock, paying a semiannual cash dividend through May 14, 2018 then adjusts to a quarterly cash dividend, on the liquidation preference of \$25,000 per share of Series M Preferred Stock. On any dividend date on or after May 15, 2018, the Corporation may redeem the Series M Preferred Stock, in whole or in part, at its option, at \$25,000 per share, plus declared and unpaid dividends. The Series M Preferred Stock is not convertible.

In January 2008, the Corporation issued 240 thousand shares of Bank of America Corporation Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series K (Series K Preferred Stock) with a par value of \$0.01 per share for \$6.0 billion. The fixed rate is 8.00 percent through January 29, 2018 and then adjusts to three-month LIBOR plus 363 bps thereafter. Ownership is held in the form of depositary shares, each representing a 1/25th interest in a share of Series K Preferred Stock, paying a semiannual cash dividend through January 29, 2018 then adjusts to a quarterly cash dividend, on the liquidation preference of \$25,000 per share of Series K Preferred Stock. On any dividend date on or after January 30, 2018, the Corporation may redeem the Series K Preferred Stock, in whole or in part, at its option, at \$25,000 per share, plus declared and unpaid dividends. The Series K Preferred Stock is not convertible.

Also in January 2008, the Corporation issued 6.9 million shares of Bank of America Corporation 7.25% Non-Cumulative Perpetual Convertible Preferred Stock, Series L (Series L Preferred Stock) with a par value of \$0.01 per share for \$6.9 billion, paying a quarterly cash dividend on the liquidation preference of \$1,000 per share of Series L Preferred Stock at an annual rate of 7.25 percent. Each share of the Series L Preferred Stock may be converted at any time, at the option of the holder, into 20 shares of the Corporation's common stock plus cash in lieu of fractional shares. On or after January 30, 2013, the Corporation may cause some or all of the Series L Preferred Stock, at its option, at any time or from time to time, to be converted into shares of common stock at the then-applicable conversion rate if, for 20 trading days during any period of 30 consecutive trading days, the closing price of common stock exceeds 130 percent of the then-applicable conversion price of the Series L Preferred Stock. If the Corporation exercises its right to cause the automatic conversion of Series L Preferred Stock on January 30, 2013, it will still pay any accrued dividends payable on January 30, 2013 to the applicable holders of record.

The shares of the series of preferred stock discussed above are not subject to the operation of a sinking fund and have no participation rights. The holders of these series have no general voting rights. If any dividend payable on these series is in arrears for three or more semiannual or six or more quarterly dividend periods, as applicable (whether consecutive or not), the holders of these series and any other class or series of preferred stock ranking equally as to payment of dividends and upon which equivalent voting rights have been conferred and are exercisable (voting as a single class) will be entitled to vote for the election of two additional directors. These voting rights terminate when the Corporation has paid in full dividends on these series for at least two semiannual or four quarterly dividend periods, as applicable, following the dividend arrearage.

# Accumulated OCI

The following table presents the changes in accumulated OCI for the six months ended June 30, 2008 and 2007, net-of-tax.

					E	mployee	F	oreign	
(Dollars in millions)	Se	curities <sup>(1)</sup>	Der	ivatives <sup>(2)</sup>	Bei	nefit Plans	Cu	irrency	Total
Balance, December 31, 2007	\$	6,536	\$	(4,402)	\$	(1,301)	\$	296	\$ 1,129
Net change in fair value recorded in accumulated OCI		(3,491)		(359)		-		62	(3,788)
Net realized losses reclassified into earnings (3)		389		383		23		-	795
Balance, June 30, 2008	\$	3,434	\$	(4,378)	\$	(1,278)	\$	358	\$(1,864)
Balance, December 31, 2006	\$	(2,733)	\$	(3,697)	\$	(1,428)	\$	147	\$(7,711)
Net change in fair value recorded in accumulated OCI		(2,561)		197		-		90	(2,274)
Net realized (gains) losses reclassified into earnings <sup>(3)</sup>		(262)		219		58		13	28
Balance, June 30, 2007	\$	(5,556)	\$	(3,281)	\$	(1,370)	\$	250	\$(9,957)

- (1) For the six months ended June 30, 2008 and 2007, the Corporation reclassified net realized (gains) losses into earnings on the sale and other-than-temporary impairments of AFS debt securities of \$457 million and \$(41) million, net-of-tax, and net realized (gains) on the sales and other-than-temporary impairments of AFS marketable equity securities of \$(68) million and \$(221) million, net-of-tax.
- (2) The amounts included in accumulated OCI for terminated interest rate derivative contracts were losses of \$4.0 billion and \$3.3 billion, net-of-tax, at June 30, 2008 and 2007.
- (3) Included in this line item are amounts related to derivatives used in cash flow hedge relationships. These amounts are reclassified into earnings in the same period or periods during which the hedged forecasted transactions affect earnings. This line item also includes (gains) losses on AFS debt and marketable equity securities and impairment charges. These amounts are reclassified into earnings upon sale of the related security or when the other-than-temporary impairment charge is recognized.

# Earnings per Common Share

Earnings per common share is computed by dividing net income available to common shareholders by the weighted average common shares issued and outstanding. For diluted earnings per common share, net income available to common shareholders can be affected by the conversion of the registrant's convertible preferred stock. Where the effect of this conversion would have been dilutive, net income available to common shareholders is adjusted by the associated preferred dividends. This adjusted net income is divided by the weighted average number of common shares issued and outstanding for each period plus amounts representing the dilutive effect of stock options outstanding, restricted stock, restricted stock units and the dilution resulting from the conversion of the registrant's convertible preferred stock, if applicable. The effects of convertible preferred stock, restricted stock, restricted stock units and stock options are excluded from the computation of diluted earnings per common share in periods in which the effect would be antidilutive.

The calculation of earnings per common share and diluted earnings per common share for the three and six months ended June 30, 2008 and 2007 is presented below.

	Three Months Ended June 30				Six Months Ended June 30			
(Dollars in millions, except per share information; shares in thousands)		2008		2007	2008			2007
Earnings per common share								
Net income	\$	3,410	\$	5,761	\$	4,620	\$	11,016
Preferred stock dividends		(186)		(40)		(376)		(86)
Net income available to common shareholders	\$	3,224	\$	5,721	\$	4,244	\$	10,930
Average common shares issued and outstanding	4,4	135,719	4,419,246		4,431,870		4	,426,046
Earnings per common share	\$	\$ 0.73		1.29	\$	0.96	\$	2.47
Diluted earnings per common share								
Net income available to common shareholders	\$	3,224	\$	5,721	\$	4,244	\$	10,930
Average common shares issued and outstanding	4,4	135,719	4,	419,246	4,	431,870	4	,426,046
Dilutive potential common shares (1, 2)		21,474		57,553		28,763		61,178
Total diluted average common shares issued and outstanding	4,4	157,193	4,	476,799	4,	460,633	4	,487,224
Diluted earnings per common share	\$	0.72	\$	1.28	\$	0.95	\$	2.44

<sup>(1)</sup> For the three and six months ended June 30, 2008, average options to purchase 177 million and 140 million shares were outstanding but not included in the computation of earnings per common share because they were antidilutive. For the three and six months ended June 30, 2007, average options to purchase 34 million and 24 million shares were outstanding but not included in the computation of earnings per common share because they were antidilutive. For the three and six months ended June 30, 2008, 138 million and 117 million average dilutive potential common shares associated with the convertible Series L Preferred Stock issued in January of 2008 were excluded from the diluted share count because the result would have been antidilutive under the "if-converted" method.

<sup>(2)</sup> Includes incremental shares from restricted stock units, restricted stock shares and stock options.

# NOTE 13 – Pension and Postretirement Plans

The Corporation sponsors noncontributory trusteed qualified pension plans that cover substantially all officers and employees, a number of noncontributory nonqualified pension plans, and postretirement health and life plans. The Bank of America Pension Plan (the Pension Plan) allows participants to select from various earnings measures, which are based on the returns of certain funds or common stock of the Corporation. The participant-selected earnings measures determine the earnings rate on the individual participant account balances in the Pension Plan. A detailed discussion of these plans is presented in *Note 16 – Employee Benefit Plans* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

Net periodic benefit cost (income) for the three and six months ended June 30, 2008 and 2007 included the following components:

	Three Months Ended June 30											
										Postretiren	ient Health an	d
		Qualified Pension Plans				Nonqualified	Pension Plan	ıs	Life Plans			
(Dollars in millions)		2008	2	007	20	008	20	007	20	008	20	007
Components of net periodic benefit cost (income)												
Service cost	\$	69	\$	65	\$	1	\$	1	\$	3	\$	4
Interest cost		201		180		19		16		20		19
Expected return on plan assets		(355)		(312)		-		-		(3)		(1)
Amortization of transition obligation		-		-		-		-		8		8
Amortization of prior service cost (credits)		5		12		(2)		(2)		-		-
Recognized net actuarial loss (gain)		22		43		4		4		(28)		(25)
Recognized loss due to settlements and curtailments		-		-		-		13		-		-
Net periodic benefit cost (income)	\$	(58)	\$	(12)	\$	22	\$	32	\$	-	\$	5

	Six Months Ended June 30											
											ent Health a	nd
		Qualified F	Pension Plan	ıs		Nonqualified	Pension Plan	ıs	Life Plans			
(Dollars in millions)	2	2008	2	007	20	008	20	007	20	008	2007	
Components of net periodic benefit cost (income)												
Service cost	\$	157	\$	151	\$	3	\$	4	\$	8	\$	7
Interest cost		411		360		38		34		43		41
Expected return on plan assets		(716)		(628)		-		-		(6)		(3)
Amortization of transition obligation		-		-		-		-		16		16
Amortization of prior service cost (credits)		17		24		(4)		(4)		-		-
Recognized net actuarial loss (gain)		38		76		7		9		(36)		(31)
Recognized loss due to settlements and curtailments		-		-		-		13		-		-
Net periodic benefit cost (income)	\$	(93)	\$	(17)	\$	44	\$	56	\$	25	\$	30

During 2008, the Corporation expects to contribute \$124 million and \$101 million to its nonqualified pension plans and postretirement health and life plans. For the six months ended June 30, 2008, the Corporation contributed \$78 million and \$51 million to these plans. The Corporation does not expect to contribute to its qualified pension plans during 2008.

#### Note 14 - Fair Value Disclosures

#### Fair Value Option

#### **Corporate Loans and Loan Commitments**

The Corporation accounts for certain large corporate loans and loan commitments which exceeded the Corporation's single name credit risk concentration guidelines at fair value in accordance with SFAS 159. Lending commitments, both funded and unfunded, are actively managed and monitored, and, as appropriate, credit risk for these lending relationships may be mitigated through the use of credit derivatives, with the Corporation's credit view and market perspectives determining the size and timing of the hedging activity. These credit derivatives do not meet the requirements for hedge accounting under SFAS 133 and are therefore carried at fair value with changes in fair value recorded in other income. SFAS 159 allows the Corporation to account for these loans and loan commitments at fair value, which is more consistent with the manner in which they are managed. In addition, accounting for these loans and loan commitments at fair value reduces the accounting asymmetry that would otherwise result from carrying the loans at historical cost and the credit derivatives at fair value.

At June 30, 2008 and December 31, 2007, funded loans that the Corporation fair values had an aggregate fair value of \$5.01 billion and \$4.59 billion recorded in loans and leases and an aggregate outstanding principal balance of \$5.31 billion and \$4.82 billion. At June 30, 2008 and December 31, 2007, unfunded loan commitments that the Corporation fair values had an aggregate fair value of \$723 million and \$660 million recorded in accrued expenses and other liabilities and an aggregate committed exposure of \$18.7 billion and \$20.9 billion. Interest income on these loans and commitment fees on these loan commitments are recorded in interest and fees on loans and leases. At June 30, 2008, \$81 million of these loans were 90 days or more past due and still accruing interest (with an aggregate outstanding principal balance of \$83 million), while none of these loans have been placed on nonaccrual status. At December 31, 2007, none of these loans were 90 days or more past due and still accruing interest or had been placed on nonaccrual status. Net gains (losses) resulting from changes in fair value of these loans and loan commitments of \$234 million and \$(13) million were recorded in other income during the three months ended June 30, 2008 and 2007 while net losses of \$127 million and \$40 million were recorded during the six months ended June 30, 2008 and 2007. These gains and losses were primarily attributable to changes in instrument-specific credit risk. These changes in fair value were predominately offset by hedging activities.

#### Loans Held-for-Sale

The Corporation also accounts for certain LHFS at fair value. Using fair value allows a better offset of the changes in fair values of the loans and the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting under SFAS 133. The Corporation does not fair value other LHFS primarily because these loans are floating rate loans that are not economically hedged using derivative instruments. Fair values for LHFS are based on quoted market prices, where available, or are determined by discounting estimated cash flows using interest rates approximating the Corporation's current origination rates for similar loans and adjusted to reflect the inherent credit risk. At June 30, 2008 and December 31, 2007, residential mortgage loans, commercial mortgage loans, and other LHFS that the Corporation fair values had an aggregate fair value of \$9.03 billion and \$15.77 billion and an aggregate outstanding principal balance of \$9.73 billion and \$16.72 billion and were recorded in other assets. Interest income on these loans is recorded in other interest income. Net gains (losses) resulting from changes in fair value of these loans during the three months ended June 30, 2008 and 2007, including realized gains (losses) on sale, of \$102 million and \$3 million were recorded in mortgage banking income, \$114 million and \$(237) million were recorded in trading account profits (losses) on sale, of \$117 million and \$59 million were recorded in mortgage banking income, \$(497) million and \$(244) million were recorded in trading account profits (losses), and \$(18) million and \$(10) million were recorded in mortgage banking income, \$(497) million and \$(244) million were recorded in trading account profits (losses), and \$(18) million and \$(10) million were recorded in other income. Approximately \$50 million of losses were attributable to instrument-specific credit risk during the six months ended June 30, 2008. These changes in fair value were predominately offset by hedgi

# Structured Reverse Repurchase Agreements

The Corporation fair values certain structured reverse repurchase agreements which are hedged with derivatives. Using fair value allows the Corporation to reduce volatility in earnings without the burden of complying with the requirements of hedge accounting under SFAS 133. At June 30, 2008 and December 31, 2007, these instruments had an aggregate fair value of \$2.64 billion and \$2.58 billion and a principal balance of \$2.64 billion recorded in federal funds sold and securities purchased under agreements to resell. Interest earned on these instruments continues to be recorded in interest income. Net gains (losses) resulting from changes in fair value of these instruments of \$(10) million and \$6 million were recorded in other income for the three months ended June 30, 2008 and 2007, while gains (losses) of \$(7) million and \$8 million were recorded for the six months ended June 30, 2008 and 2007. The Corporation does not fair value other financial instruments within the same balance sheet category because they were not economically hedged using derivatives.

#### Long-term Deposits

The Corporation fair values certain long-term fixed rate deposits which are economically hedged with derivatives. At June 30, 2008 and December 31, 2007, these instruments had an aggregate fair value of \$1.91 billion and \$2.00 billion and a principal balance of \$1.88 billion and \$1.99 billion recorded in interest-bearing deposits. Interest paid on these instruments continues to be recorded in interest expense. Net gains resulting from changes in fair value of these instruments of \$33 million and \$22 million were recorded in other income for the three months ended June 30, 2008 and 2007 while net gains (losses) of \$(21) million and \$21 million were recorded for the six months ended June 30, 2008 and 2007. Using fair value allows the Corporation to reduce the accounting volatility that would otherwise result from the accounting asymmetry created by accounting for the financial instruments at historical cost and the economic hedges at fair value. The Corporation does not fair value other financial instruments within the same balance sheet category because they were not economically hedged using derivatives.

# Fair Value Measurement

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Corporation determines the fair values of its financial instruments based on the fair value hierarchy established in SFAS 157 which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value. The Corporation carries certain corporate loans and loan commitments, LHFS, structured reverse repurchase agreements, and long-term deposits at fair value in accordance with SFAS 159. The Corporation also carries at fair value trading account assets and liabilities, derivative assets and liabilities, AFS debt securities, mortgage servicing rights (MSRs), and certain other assets. A detailed discussion on how the Corporation measures fair value is presented in *Note 1 - Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

#### Level 1, 2 and 3 Valuation Techniques

Financial instruments are considered Level 1 when valuation can be based on quoted prices in active markets for identical assets or liabilities. Level 2 financial instruments are valued using quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data of substantially the full term of the assets or liabilities. Financial instruments are considered Level 3 when their values are determined using pricing models, discounted cash flow methodologies or similar techniques and at least one significant model assumption or input is unobservable and when determination of the fair value requires significant management judgment or estimation.

The Corporation also uses market indices for direct inputs to certain models, where the cash settlement is directly linked to appreciation or depreciation of that particular index (primarily in the context of structured credit products). In those cases, no material adjustments are made off of the index-based values. In other cases, market indices are also used as inputs to valuation, but are adjusted for trade specific factors such as rating, credit quality, vintage and other factors.

#### **Corporate Loans and Loan Commitments**

The fair values of loans and loan commitments are based on market prices, where available, or discounted cash flows using market-based credit spreads of comparable debt instruments or credit derivatives of the specific borrower or comparable borrowers. Results of discounted cash flow calculations may be adjusted, as appropriate, to reflect other market conditions or the perceived credit risk of the borrower.

#### Structured Reverse Repurchase Agreements and Long-term Deposits

The fair values of structured reverse repurchase agreements and long-term deposits are determined using quantitative models, including discounted cash flow models, that require the use of multiple market inputs including interest rates and spreads to generate continuous yield or pricing curves and volatility factors, which are used to value the position. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services.

# Trading Account Assets and Liabilities and Available-for-Sale Debt Securities

The fair values of trading account assets and liabilities are primarily based on actively traded markets where prices are based on either direct market quotes or observed transactions. The fair values of AFS debt securities are generally based on quoted market prices or market prices for similar assets. Liquidity is a significant factor in the determination of the fair values of trading account assets or liabilities and AFS debt securities. Market price quotes may not be readily available for some positions, or positions within a market sector where trading activity has slowed significantly or ceased such as certain CDO positions and other ABS. Some of these instruments are valued using a net asset value approach, which considers the value of the underlying securities. Underlying assets are valued using external pricing services, where available, or matrix pricing based on the vintages and ratings. Situations of illiquidity generally are triggered by the market's perception of credit uncertainty regarding a single company or a specific market sector. In these instances, fair value is determined based on limited available market information and other factors, principally from reviewing the issuer's financial statements and changes in credit ratings made by one or more rating agencies.

# **Derivative Assets and Liabilities**

The fair values of derivative assets and liabilities traded in the over-the-counter market are determined using quantitative models that require the use of multiple market inputs including interest rates, prices, and indices to generate continuous yield or pricing curves and volatility factors, which are used to value the position. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Estimation risk is greater for derivative asset and liability positions that are either option-based or have longer maturity dates where observable market inputs are less readily available or are unobservable, in which case, quantitative-based extrapolations of rate, price or index scenarios are used in determining fair values. The fair values of derivative assets and liabilities include adjustments for market liquidity, counterparty credit quality and other deal specific factors, where appropriate.

# Mortgage Servicing Rights

The fair values of MSRs are determined using models which depend on estimates of prepayment rates, the resultant weighted average lives of the MSRs and the option adjusted spread levels. For more information on MSRs, see *Note 15 - Mortgage Servicing Rights* to the Consolidated Financial Statements.

#### Other Assets

The Corporation fair values certain other assets including certain LHFS, AFS equity securities and certain retained residual interests in securitization vehicles. The fair values of LHFS are based on quoted market prices, where available, or are determined by discounting estimated cash flows using interest rates approximating the Corporation's current origination rates for similar loans adjusted to reflect the inherent credit risk. The fair values of AFS equity securities are generally based on quoted market prices or market prices for similar assets. However, non-public investments are initially valued at transaction price and subsequently adjusted when evidence is available to support such adjustments. Retained residual interests in securitization vehicles are based on certain observable inputs such as interest rates and credit spreads, as well as unobservable inputs such as estimated net charge-off and payment rates.

Assets and liabilities measured at fair value on a recurring basis, including financial instruments that the Corporation accounts for at fair value in accordance with SFAS 159, are summarized below:

		June 30, 2008					
	Fair Value Measurements Using						
				Netting	Assets/Liabilities at Fair Value		
(Dollars in millions)	Level 1	Level 2	Level 3	Adjustments (1)	at	Fair Value	
Assets	•	0 2 6 4 4	•	0	•	2 (11	
Federal funds sold and securities purchased under agreements to resell	\$ -	\$ 2,644	\$ -	\$ -	\$	2,644	
Trading account assets	39,049	123,142	5,646	(514.020)		167,837	
Derivative assets	1,486	545,213	10,269	(514,929)		42,039	
Available-for-sale debt securities	2,560	237,707	8,324	-		248,591	
Loans and leases (2)	-	-	5,014	-		5,014	
Mortgage servicing rights	-	-	4,250	-		4,250	
Other assets (3)	24,061	8,454	6,024	-		38,539	
Total assets	\$67,156	\$917,160	\$39,527	\$ (514,929)	\$	508,914	
Liabilities							
Interest-bearing deposits in domestic offices	\$ -	\$ 1,912	\$ -	\$ -	\$	1,912	
Trading account liabilities	51,500	19,306	-	-		70,806	
Derivative liabilities	1,250	519,410	8,952	(508,517)		21,095	
Accrued expenses and other liabilities	-	-	723	-		723	
Total liabilities	\$52,750	\$540,628	\$ 9,675	\$ (508,517)	\$	94,536	
		December 31, 2007					
Assets				-,			
Federal funds sold and securities purchased under agreements to resell	\$ -	\$ 2,578	\$ -	\$ -	\$	2,578	
Trading account assets	42,986	115,051	4,027	-		162,064	
Derivative assets	516	442,471	8,972	(417,297)		34,662	
Available-for-sale debt securities	2,089	205,734	5,507	<u> </u>		213,330	
Loans and leases (2)	-	-	4,590	-		4,590	
Mortgage servicing rights	-	-	3,053	-		3,053	
Other assets (3)	19,796	15,971	5,321	-		41,088	
Total assets	\$65,387	\$781,805	\$31,470	\$ (417,297)	\$	461,365	
Liabilities							
Interest-bearing deposits in domestic offices	\$ -	\$ 2,000	\$ -	\$ -	\$	2,000	
Trading account liabilities	57,331	20,011	_	_	-	77,342	
Derivative liabilities	534	426,223	10,175	(414,509)		22,423	
Accrued expenses and other liabilities	-	-	660	(111,505)		660	
Total liabilities	\$57,865	\$448,234	\$10,835	\$ (414,509)	\$	102,425	

<sup>(1)</sup> Amounts represent the impact of legally enforceable master netting agreements that allow the Corporation to settle positive and negative positions and also cash collateral held or placed with the same counterparties.

<sup>(2)</sup> Loans and leases at June 30, 2008 and December 31, 2007 included \$22.8 billion and \$22.6 billion of leases that were not eligible for the fair value option as leases are specifically excluded from fair value option election in accordance with SFAS 159.

<sup>(3)</sup> Other assets include equity investments held by Principal Investing, AFS equity securities and certain retained residual interests in securitization vehicles, including interest-only strips. Certain LHFS are also accounted for at fair value in accordance with SFAS 159. Substantially all of other assets are eligible for, and the Corporation has not chosen to, elect fair value accounting at June 30, 2008 and December 31, 2007.

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three and six months ended June 30, 2008 and 2007, including realized and unrealized gains (losses) included in earnings and OCI.

# Level 3 - Fair Value Measurements

(Dollars in millions)		Three Months Ended June 30, 2008												
	Deri	Net Derivatives <sup>(1)</sup>		fe	vailable- or-Sale Debt ccurities	Loans and Leases <sup>(2)</sup>	Servicing 2) Rights		Other Assets (3)	Exp and	crued penses Other ilities <sup>(2)</sup>			
Balance, March 31, 2008	<u> </u>	316	\$ 5,522	\$	9,658	\$ 5,057	\$ 3,1	63	\$ 5,496	\$	(903)			
Included in earnings		(801)	(211)		(310)	55	6	35	121		180			
Included in other comprehensive income		-	-		78	-		-	-		-			
Purchases, issuances, and settlements		1,949	(227)		(2,263)	(98)	4	52	(741)		-			
Transfers in to (out of) Level 3		(147)	562		1,161	-		-	1,148		-			
Balance, June 30, 2008	\$	1,317	\$ 5,646	\$	8,324	\$ 5,014	\$ 4,2	50	\$ 6,024	\$	(723)			
					Three Mo	onths Ended June	30, 2007							
Balance, March 31, 2007	\$	608	\$ 269	\$	1,072	\$ 3,859	\$ 2,9	63	\$ 5,867	\$	(377)			
Included in earnings		(519)	3		-	-	4	18	1,211		(14)			
Included in other comprehensive income		` -	-		-	-		-	(12)		-			
Purchases, issuances, and settlements		(351)	6		(70)	(253)	(1	12)	(747)		-			
Transfers in to (out of) Level 3		(1,039)	11		231	` _	`	-	351		-			
Balance, June 30, 2007	\$	(1,301)	\$ 289	\$	1,233	\$ 3,606	\$ 3,2	69	\$ 6,670	\$	(391)			
					C'- M	ths Ended June 3	20. 2000							
Balance, January 1, 2008	<u> </u>	(1,203)	\$ 4,027	\$	5,507	\$ 4,590	\$ 3.0	<b>5</b> 2	\$ 5,321	S	(660)			
Included in earnings	3	(311)	(771)	J	(799)	(70)		88	544	J	(63)			
Included in other comprehensive income		(311)	(//1)		(504)	(70)		-	-		(03)			
Purchases, issuances, and settlements		2,473	(795)		(1,011)	494	6	09	(865)		_			
Transfers in to Level 3		358	3,185		5,131	7/7		-	1,024					
Balance, June 30, 2008	\$	1,317	\$ 5,646	\$	8,324	\$ 5,014	\$ 4,2	50	\$ 6,024	\$	(723)			
, ,														
D. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		=00				ths Ended June 3				_	(2.10)			
Balance, January 1, 2007	\$	788	\$ 303	\$	1,133	\$ 3,947	\$ 2,8		\$ 6,605	\$	(349)			
Included in earnings		(583)	(27)		4	1	3	39	1,941		(42)			
Included in other comprehensive income		(450)	-		-	(2.42)		200	(63)		-			
Purchases, issuances, and settlements		(459)	2		(135)	(342)	(1	39)	(2,150)		-			
Transfers in to (out of) Level 3		(1,047)	11		231			-	337		-			
Balance, June 30, 2007	\$	(1,301)	\$ 289	\$	1,233	\$ 3,606	\$ 3,2	69	\$ 6,670	\$	(391)			

<sup>(1)</sup> Net derivatives at June 30, 2008 and 2007 included derivative assets of \$10.27 billion and \$7.58 billion and derivative liabilities of \$8.95 billion and \$8.88 billion.

<sup>(2)</sup> Amounts represent items which are accounted for at fair value in accordance with SFAS 159 including commercial loan commitments recorded in accrued expenses and other liabilities.

<sup>(3)</sup> Other assets include equity investments held by Principal Investing and certain retained interests in securitization vehicles, including interest-only strips. Certain portfolios of LHFS are also accounted for at fair value in accordance with SFAS 159.

The table below summarizes gains and losses due to changes in fair value, including both realized and unrealized gains and losses, recorded in earnings for Level 3 assets and liabilities during the three and six months ended June 30, 2008 and 2007. These amounts include those gains and losses generated by loans, LHFS and loan commitments which are accounted for at fair value in accordance with SFAS 159.

Level 3 - Total Realized and Unrealized Gains (Losses) Included in Earnings

lars in millions)	 			Th	ree Mo	onths Enc	led Ju	ne 30, 20	08			
	Net ivatives	Trading Available- Account for-Sale Debt Assets Securities		and Servi		Mortgage Servicing Other Rights Assets (2)				Total		
Card income	\$ -	\$ -	\$	-	\$	-	\$	-	\$ (87)	\$	-	\$ (87)
Equity investment income	-	-		-		-		-	258		-	258
Trading account profits (losses)	(708)	(211)		-		-		-	(10)		1	(928)
Mortgage banking income (loss)	(93)	-		-		-		635	(40)		-	502
Other income (loss)	-	-		(310)		55		-	-		179	(76)
Total	\$ (801)	\$ (211)	\$	(310)	\$	55	\$	635	\$ 121	\$	180	\$ (331)
				Thr	ree Mo	nths Ende	d June	30, 2007				
Card income	\$ -	\$ -	\$	-	\$	-	\$	-	\$ 99	\$	-	\$ 99
Equity investment income	-	-		-		-		-	1,103		-	1,103
Trading account profits (losses)	(396)	3		-		-		-	-		(1)	(394)
Mortgage banking income (loss)	(123)	-		-		-		418	-		-	295
Other income (loss)	-	-		-		-		-	9		(13)	(4)
Total	\$ (519)	\$ 3	\$	-	\$	-	\$	418	\$1,211	\$	(14)	\$ 1,099
				Six	Mont	hs Ended	l June	30, 2008				
Card income	\$ -	\$ -	\$	-	\$	-	\$	_	\$ 377	\$	-	\$ 377
Equity investment income	-	-		-		-		-	264		-	264
Trading account losses	(350)	(771)		-		(2)		-	(40)		(4)	(1,167)
Mortgage banking income (loss)	39	_		-		-		588	(65)		-	562
Other income (loss)	-	-		(799)		(68)		-	8		(59)	(918)
Total	\$ (311)	\$ (771)	\$	(799)	\$	(70)	\$	588	\$ 544	\$	(63)	\$ (882)
				Ç;	v Mon	ths Ended	June 3	80. 2007				
Card income	\$ -	\$ -	\$	-	\$	-	\$	-	\$ 280	\$	-	\$ 280
Equity investment income	-	-		-		-		-	1,611		-	1,611
Trading account losses	(465)	(27)		-		-		-	-		(1)	(493)
Mortgage banking income (loss)	(118)	-		-		-		539	-		-	421
Other income (loss)	· -	-		-		1		-	50		(41)	10
Total	\$ (583)	\$ (27)	\$	-	\$	1	\$	539	\$ 1,941	\$	(42)	\$ 1,829

<sup>(1)</sup> Amounts represent items which are accounted for at fair value in accordance with SFAS 159.

<sup>(2)</sup>Amounts include certain portfolios of LHFS which are accounted for at fair value in accordance with SFAS 159.

The table below summarizes changes in unrealized gains or losses recorded in earnings during the three and six months ended June 30, 2008 and 2007 for Level 3 assets and liabilities that are still held at June 30, 2008 and 2007. These amounts include changes in fair value of loans, LHFS and loan commitments which are accounted for at fair value in accordance with SFAS 159.

Level 3 - Changes in Unrealized Gains (Losses) Relating to Assets Still Held at Reporting Date

ars in millions)			•		TI	hree Mo	onths End	led June	e 30, 200	8					
		Net ivatives	Trading Account Assets	Sal	lable-for- le Debt curities		ns and	Serv	rtgage vicing ghts		ther sets <sup>(2)</sup>	Exp and	crued penses Other ilities <sup>(1)</sup>	т	Γotal
Card income	\$	-	<b>\$</b> -	\$	-	\$	-	\$	_	\$	(103)	\$	-	\$	(103)
Equity investment income		-	-		-		-		-		171		-		171
Trading account losses		(562)	(212)		-		-		-		(14)		-		(788)
Mortgage banking income (loss)		(86)	-		-		-		615		(6)		-		523
Other income (loss)		-	-		(282)		(1)		-		-		25		(258
Total	\$	(648)	\$ (212)	\$	(282)	\$	(1)	\$	615	\$	48	\$	25	\$	(455
					TI	ree Mo	nths Ende	d June 3	10 2007						
Card income	\$		\$ -	\$	- 11	\$	-	\$ \$	-0, 2007	\$	64	\$	_	\$	64
Equity investment income	Ψ	_	Ψ - -	Ψ	_	Ψ	_	Ψ	_	Ψ	668	Ψ	_	Ψ	668
Trading account profits (losses)		(487)	3		_		_		_		-		(1)		(485
Mortgage banking income (loss)		(114)	_		_		_		343		_		(1)		229
Other income (loss)		-	_		_		(10)		-		(4)		(47)		(6)
Total	\$	(601)	\$ 3	\$	_	\$	(10)	\$	343	\$	728	\$	(48)	\$	415
* ***	·	( , ,		,								,	( -)		
Card income	<u> </u>		<b>\$</b> -	S	Si	ix Mont \$	ths Ended	June 3		\$	100	\$		\$	100
	Ф	-	<b>)</b> -	Э	-	Э	-	•	-	Þ	118	Þ	-	Þ	118
Equity investment income Trading account losses		(404)	(800)								(53)		-	(1	1,25'
Mortgage banking income (loss)		(38)	(000)		-		-		519		(66)		_	(.	41:
Other income (loss)		(36)			(758)		(152)		319		(00)		(309)	(1	1,219
Total	\$	(442)	\$ (800)	\$	(758)		(152)	\$	519	\$	99	\$	(309)	_	1,843
Total	Ψ	(442)	\$ (600)	Ψ	(736)	Ψ	(132)	Ψ	31)	Ψ	,,	Ψ	(307)	Φ(.	1,07.
					S		ths Ended		, 2007						
Card income	\$	-	\$ -	\$	-	\$	-	\$	-	\$	92	\$	-	\$	92
Equity investment income		-	-		-		-		-		787		-		787
Trading account losses		(637)	(30)		-		-		-		-		(1)		(668
Mortgage banking income (loss)		(111)	-		-		-		403		-		-		292
Other income (loss)		-	-		-		(11)		-		(4)		(79)		(9
Total	\$	(748)	\$ (30)	\$	-	\$	(11)	\$	403	\$	875	\$	(80)	\$	409

<sup>(1)</sup> Amounts represented items which are accounted for at fair value in accordance with SFAS 159.

Certain assets and liabilities are measured at fair value on a non-recurring basis (e.g., LHFS, unfunded loan commitments held-for-sale, and commercial and residential reverse mortgage MSRs, all of which are carried at the lower of cost or market). At June 30, 2008 and December 31, 2007, LHFS that the Corporation accounts for at the lower of cost or market with an aggregate cost of \$13.65 billion and \$14.70 billion had been written down to fair value of \$13.49 billion and \$14.50 billion (of which \$1.56 billion and \$1.20 billion were measured using Level 2 inputs, and \$11.93 billion and \$13.30 billion were measured using Level 3 inputs within the fair value hierarchy). During the three months ended June 30, 2008 and 2007, losses of \$208 million and \$22 million were recorded in other income (primarily commercial mortgage LHFS) and losses of \$7 million and \$0 were recorded in mortgage banking income (primarily commercial mortgage LHFS). During the six months ended June 30, 2008 and 2007, losses of \$896 million and \$26 million were recorded in other income (primarily commercial mortgage LHFS) and losses of \$9 million and \$4 million were recorded in mortgage banking income (primarily consumer mortgage LHFS).

<sup>(2)</sup> Amounts include certain portfolios of LHFS which are accounted for at fair value in accordance with SFAS 159.

#### NOTE 15 - Mortgage Servicing Rights

The Corporation accounts for residential first mortgage MSRs at fair value with changes in fair value recorded in the Consolidated Statement of Income in mortgage banking income. The Corporation economically hedges these MSRs with certain derivatives such as options, forward settlement contracts and interest rate swaps.

The following table presents activity for residential first mortgage MSRs for the three and six months ended June 30, 2008 and 2007.

		Three N	Ionths Ended J	Six Months Ended June 30			
(Dollars in millions)	_	2008		2007	2008		2007
Balance, beginning of period	\$	3,163	3 \$	2,963	\$ 3,053	\$	2,869
Additions		669	)	97	1,035		268
Impact of customer payments		(233	3)	(184)	(430)		(367)
Other changes in MSR market value		651	1	393	592		499
Balance, June 30	\$	4,25	0 \$	3,269	\$ 4,250	\$	3,269

For the three and six months ended June 30, 2008, other changes in MSR market value of \$651 million and \$592 million reflect the changes in discount rates and prepayment speed assumptions, mostly due to changes in interest rates, as well as the effect of model changes. The amounts do not include \$(16) million and \$(4) million resulting from the actual cash received trailing expected prepayments. The net amounts of \$635 million and \$588 million are included in the line "mortgage banking income (loss)" in the table "Level 3 - Total Realized and Unrealized Gains (Losses) Included in Earnings" in *Note 14 - Fair Value Disclosures* to the Consolidated Financial Statements.

The key economic assumptions used in valuations of MSRs include modeled prepayment rates, the resultant weighted average lives of the MSRs and the option adjusted spread levels. Commercial and residential reverse mortgage MSRs are accounted for using the amortization method (i.e., lower of cost or market). Commercial and residential reverse mortgage MSRs totaled \$327 million and \$294 million at June 30, 2008 and December 31, 2007 and are not included in the table above.

### NOTE 16 – Business Segment Information

The Corporation reports the results of its operations through three business segments: Global Consumer and Small Business Banking (GCSBB), Global Corporate and Investment Banking (GCIB) and Global Wealth and Investment Management (GWIM). The Corporation may periodically reclassify business segment results based on modifications to its management reporting methodologies and changes in organizational alignment.

# Global Consumer and Small Business Banking

GCSBB provides a diversified range of products and services to individuals and small businesses. The Corporation reports GCSBB's results, specifically credit card, business card and certain unsecured lending portfolios, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management evaluates the results of GCSBB. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet QSPE which is excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP.

The performance of the managed portfolio is important in understanding GCSBB's results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. GCSBB's managed income statement line items differ from a held basis as follows:

- Managed net interest income includes GCSBB's net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income includes GCSBB's noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income as management continues to manage this impact within GCSBB.
- Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

# Global Corporate and Investment Banking

GCIB provides a wide range of financial services to both the Corporation's issuer and investor clients that range from business banking clients to large international corporate and institutional investor clients using a strategy to deliver value-added financial products and advisory solutions.

### Global Wealth and Investment Management

GWIM offers investment and brokerage services, estate management, financial planning services, fiduciary management, credit and banking expertise, and diversified asset management products to institutional clients, as well as affluent and high net-worth individuals. GWIM also includes the impact of migrated qualifying affluent customers, including their related deposit balances, from GCSBB. After migration, the associated net interest income, service charges and noninterest expense on the deposit balances are recorded in GWIM.

### All Other

All Other consists of equity investment activities including Principal Investing, Corporate Investments and Strategic Investments, the residual impact of the allowance for credit losses and the cost allocation processes, merger and restructuring charges, and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities and a corresponding "securitization offset" which removes the "securitization impact" of sold loans in GCSBB, in order to present the consolidated results of the Corporation on a GAAP basis (i.e., held basis).

### Basis of Presentation

Total revenue, net of interest expense, includes net interest income on a FTE basis and noninterest income. The adjustment of net interest income to a FTE basis results in a corresponding increase in income tax expense. The net interest income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. Net interest income of the business segments also includes an allocation of net interest income generated by the Corporation's ALM activities.

Certain expenses not directly attributable to a specific business segment are allocated to the segments based on pre-determined means. The most significant of these expenses include data processing costs, item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain centralized or shared functions are allocated based on methodologies which reflect utilization.

The following tables present total revenue, net of interest expense, on a FTE basis and net income for the three and six months ended June 30, 2008 and 2007, and total assets at June 30, 2008 and 2007 for each business segment, as well as *All Other*.

**Business Segments** 

Three Months Ended June 30												
						Global Cons	umer	and Small		Global Co	rpora	ite and
		Total Cor	porat	tion (1)		<b>Business I</b>	Banki	ng <sup>(2, 3)</sup>		Investmen	t Banking (2)	
(Dollars in millions)		2008		2007		2008		2007		2008		2007
Net interest income (4)	\$	10,937	\$	8,784	\$	8,015	\$	7,109	\$	3,824	\$	2,609
Noninterest income		9,694		11,236		5,077		4,712		2,136		3,334
Total revenue, net of interest expense		20,631		20,020		13,092		11,821		5,960		5,943
Provision for credit losses (5)		5,830		1,810		6,545		3,094		363		42
Amortization of intangibles		447		391		331		331		49		42
Other noninterest expense		9,117		8,764		4,962		4,579		2,752		3,185
Income before income taxes		5,237		9,055		1,254		3,817		2,796		2,674
Income tax expense (4)		1,827		3,294		442		1,395		1,050		982
Net income	\$	3,410	\$	5,761	\$	812	\$	2,422	\$	1,746	\$	1,692
Period-end total assets	\$1	,716,875	\$1.	,534,359	\$	426,562	\$	403,684	\$7	779,138	\$ 7	731,377

	Global Wealth and						
	In	vestment M	anage	ment <sup>(2)</sup>	All Oth	er <sup>(2, 3)</sup>	
(Dollars in millions)		2008		2007	2008	2007	
Net interest income (4)	\$	1,133	\$	949	\$ (2,035)	\$ (1,883)	
Noninterest income		1,146		940	1,335	2,250	
Total revenue, net of interest expense		2,279		1,889	(700)	367	
Provision for credit losses (5)		119		(13)	(1,197)	(1,313)	
Amortization of intangibles		60		16	7	2	
Other noninterest expense		1,181		977	222	23	
Income before income taxes		919		909	268	1,655	
Income tax expense (benefit) (4)		346		333	(11)	584	
Net income	\$	573	\$	576	\$ 279	\$ 1,071	
Period-end total assets	\$ 1	167,187	\$	128,388	\$343,988	\$270,910	

 $<sup>{\</sup>footnotesize \hbox{(1)}} \quad \text{There were no material intersegment revenues among the segments.}$ 

<sup>(2)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

<sup>(3)</sup> GCSBB is presented on a managed basis with a corresponding offset recorded in All Other.

<sup>(4)</sup> FTE basis

<sup>(5)</sup> Provision for credit losses represents: For GCSBB – Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio and for All Other – Provision for credit losses combined with the GCSBB securitization offset.

**Business Segments** 

Six Months Ended June 30												
					Global Consumer and Small					Global Co	rpor	ate and
_		Total Corporation (1)				Business 1	Banki	ng <sup>(2, 3)</sup>	Investme			nking <sup>(2)</sup>
(Dollars in millions)		2008 2007				2008		2007		2008		2007
Net interest income (4)	\$	21,228	\$	17,383	\$	15,699	\$	14,113	\$	7,415	\$	5,017
Noninterest income		16,706		21,181		10,699		9,039		1,704		6,369
Total revenue, net of interest expense		37,934		38,564		26,398		23,152		9,119		11,386
Provision for credit losses (5)		11,840		3,045		13,000		5,505		886		157
Amortization of intangibles		893		780		662		660		97		84
Other noninterest expense		17,866		17,532		9,764		8,933		5,168		6,121
Income before income taxes		7,335		17,207		2,972		8,054		2,968		5,024
Income tax expense (4)		2,715		6,191		1,068		2,965		1,115		1,858
Net income	\$	4,620	\$	11,016	\$	1,904	\$	5,089	\$	1,853	\$	3,166
Period-end total assets	\$1,	716,875	\$1	,534,359	\$	426,562	\$	403,684	\$	779,138	\$	731,377

	Global Wealth and						
	I	nvestment M	Ianag	gement <sup>(2)</sup>	All Ot	her <sup>(2, 3)</sup>	
(Dollars in millions)		2008		2007	2008	2007	
Net interest income (4)	\$	2,131	\$	1,871	\$ (4,017)	\$ (3,618)	
Noninterest income		2,070		1,799	2,233	3,974	
Total revenue, net of interest expense		4,201		3,670	(1,784)	356	
Provision for credit losses (5)		362		9	(2,408)	(2,626)	
Amortization of intangibles		120		32	14	4	
Other noninterest expense		2,436		1,935	498	543	
Income before income taxes		1,283		1,694	112	2,435	
Income tax expense (4)		481		627	51	741	
Net income	\$	802	\$	1,067	\$ 61	\$ 1,694	
Period-end total assets	\$	167,187	\$	128,388	\$343,988	\$270,910	

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- (1) There were no material intersegment revenues among the segments.
- (2) Total assets include asset allocations to match liabilities (i.e., deposits).
- (3) GCSBB is presented on a managed basis with a corresponding offset recorded in All Other.
- (4) FTE basis
- (5) Provision for credit losses represents: For GCSBB Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio and for All Other Provision for credit losses combined with the GCSBB securitization offset.

GCSBB is reported on a managed basis which includes a "securitization impact" adjustment which has the effect of presenting securitized loans in a manner similar to the way loans that have not been sold are presented. All Other's results include a corresponding "securitization offset" which removes the impact of these securitized loans in order to present the consolidated results of the Corporation on a held basis. The tables below reconcile GCSBB and All Other to a held basis by reclassifying net interest income, all other income and realized credit losses associated with the securitized loans to card income.

Global Consumer and Small Business Banking – Reconciliation

	Three I	Months Ended June 3	0, 2008	Three Months Ended June 30, 2007					
	Managed	Securitization	Held	Managed	Securitization	Held			
(Dollars in millions)	Basis (1)	Impact (2)	Basis	Basis (1)	Impact (2)	Basis			
Net interest income (3)	\$ 8,015	\$ (2,140)	\$ 5,875	\$ 7,109	\$ (1,981)	\$ 5,128			
Noninterest income:									
Card income	2,560	557	3,117	2,596	793	3,389			
Service charges	1,743	-	1,743	1,488	-	1,488			
Mortgage banking income	409	-	409	297	-	297			
All other income	365	(61)	304	331	(74)	257			
Total noninterest income	5,077	496	5,573	4,712	719	5,431			
Total revenue, net of interest expense	13,092	(1,644)	11,448	11,821	(1,262)	10,559			
Provision for credit losses	6,545	(1,644)	4,901	3,094	(1,262)	1,832			
Noninterest expense	5,293	-	5,293	4,910	-	4,910			
Income before income taxes	1,254	-	1,254	3,817	-	3,817			
Income tax expense (3)	442	-	442	1,395	-	1,395			
Net income	\$ 812	<b>\$</b> -	\$ 812	\$ 2,422	\$ -	\$ 2,422			

	Six M	onths Ended	l June 30	, 2008	Six M	Ionths Ended June	30, 2007
	Managed	Securitiz		Held	Managed	Securitization	Held
(Dollars in millions)	Basis (1)	Impact	t <sup>(2)</sup>	Basis	Basis (1)	Impact (2)	Basis
Net interest income (3)	\$15,699	\$ (4,	,195)	\$11,504	\$14,113	\$ (3,871	\$10,242
Noninterest income:							
Card income	5,285	1,	,261	6,546	4,977	1,632	6,609
Service charges	3,309		-	3,309	2,865	-	2,865
Mortgage banking income	1,065		-	1,065	599	-	599
All other income	1,040	(	(126)	914	598	(151	) 447
Total noninterest income	10,699	1,	,135	11,834	9,039	1,481	10,520
Total revenue, net of interest expense	26,398	(3,	,060)	23,338	23,152	(2,390	) 20,762
Provision for credit losses	13,000	(3,	,060)	9,940	5,505	(2,390	3,115
Noninterest expense	10,426		-	10,426	9,593	-	9,593
Income before income taxes	2,972		-	2,972	8,054	-	8,054
Income tax expense (3)	1,068		-	1,068	2,965	-	2,965
Net income	\$ 1,904	\$	-	\$ 1,904	\$ 5,089	\$ -	\$ 5,089

<sup>(1)</sup> Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

<sup>(2)</sup> The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

<sup>(3)</sup> FTE basis

# All Other - Reconciliation

	Three M	Months E	nded June 30,	, 2008	Three I	Months Er	In June 30, 200	
	Reported	Secu	ritization	As	Reported	Secu	ritization	As
(Dollars in millions)	Basis (1)	0	ffset (2)	Adjusted	Basis (1)	Of	fset (2)	Adjusted
Net interest income (3)	\$(2,035)	\$	2,140	\$ 105	\$(1,883)	\$	1,981	\$ 98
Noninterest income:								
Card income	595		(557)	38	676		(793)	(117)
Equity investment income	710		-	710	1,719		-	1,719
Gains on sales of debt securities	131		-	131	2		-	2
All other income (loss)	(101)		61	(40)	(147)		74	(73)
Total noninterest income	1,335		(496)	839	2,250		(719)	1,531
Total revenue, net of interest expense	(700)		1,644	944	367		1,262	1,629
Provision for credit losses	(1,197)		1,644	447	(1,313)		1,262	(51)
Merger and restructuring charges	212		-	212	75		-	75
All other noninterest expense	17		-	17	(50)		-	(50)
Income before income taxes	268		-	268	1,655		-	1,655
Income tax expense (benefit) (3)	(11)		-	(11)	584		-	584
Net income	\$ 279	\$	-	\$ 279	\$ 1,071	\$	-	\$1,071

	Six M	onths Ended June	30, 2008	Six M	In June 30, 20	007
	Reported	Securitization	As	Reported	Securitization	As
(Dollars in millions)	Basis (1)	Offset (2)	Adjusted	Basis (1)	Offset (2)	Adjusted
Net interest income (3)	\$(4,017)	\$ 4,195	\$ 178	\$(3,618)	\$ 3,871	\$ 253
Noninterest income:						
Card income	1,259	(1,261)	(2)	1,397	(1,632)	(235)
Equity investment income	978	-	978	2,615	-	2,615
Gains on sales of debt securities	351	-	351	63	-	63
All other income (loss)	(355)	126	(229)	(101)	151	50
Total noninterest income	2,233	(1,135)	1,098	3,974	(1,481)	2,493
Total revenue, net of interest expense	(1,784)	3,060	1,276	356	2,390	2,746
Provision for credit losses	(2,408)	3,060	652	(2,626)	2,390	(236)
Merger and restructuring charges	382	-	382	186	-	186
All other noninterest expense	130	-	130	361	-	361
Income before income taxes	112	-	112	2,435	-	2,435
Income tax expense (3)	51	-	51	741	-	741
Net income	\$ 61	\$ -	\$ 61	\$ 1,694	\$ -	\$1,694

<sup>(1)</sup> Provision for credit losses represents provision for credit losses in All Other combined with the GCSBB securitization offset.

<sup>(2)</sup> The securitization offset to net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

<sup>(3)</sup> FTE basis

The following table presents reconciliations of the three business segments' (GCSBB, GCIB and GWIM) total revenue, net of interest expense, on a FTE basis and net income to the Consolidated Statement of Income. The adjustments presented in the table below include consolidated income and expense amounts not specifically allocated to individual business segments.

	 Three Months	Ended	June 30	Six Months E	nded	June 30
(Dollars in millions)	2008		2007	2008		2007
Segments' total revenue, net of interest expense <sup>(1)</sup>	\$ 21,331	\$	19,653	\$ 39,718	\$	38,208
Adjustments:						
ALM activities	291		(136)	508		(40)
Equity investment income	710		1,719	978		2,615
Liquidating businesses	100		243	174		669
FTE basis adjustment	(316)		(395)	(616)		(724)
Managed securitization impact to total revenue, net of interest expense	(1,644)		(1,262)	(3,060)		(2,390)
Other	(157)		(197)	(384)		(498)
Consolidated revenue, net of interest expense	\$ 20,315	\$	19,625	\$ 37,318	\$	37,840
Segments' net income	\$ 3,131	\$	4,690	\$ 4,559	\$	9,322
Adjustments, net of taxes:						
ALM activities	(135)		(141)	(159)		(145)
Equity investment income	447		1,083	616		1,647
Liquidating businesses	24		132	57		437
Merger and restructuring charges	134		47	241		117
Other	(191)		(50)	(694)		(362)
Consolidated net income	\$ 3,410	\$	5,761	\$ 4,620	\$	11,016

<sup>(1)</sup> FTE basis

ank of America Corporation and Subsidiaries  Ianagement's Discussion and Analysis of Financial Condition and Results of Operations	
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 $\label{eq:continuous} Throughout the MD\&A, we use certain acronyms and abbreviations which are defined in the Glossary beginning on page 150.$ 

### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report on Form 10-Q contains certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Actual outcomes and results may differ materially from those expressed in, or implied by, our forward-looking statements. Words such as "expects," "anticipates," "believes," "estimates" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could" are intended to identify such forward-looking statements. Readers of the Form 10-Q of Bank of America Corporation and its subsidiaries (the Corporation) should not rely solely on the forward-looking statements and should consider all uncertainties and risks throughout this report as well as those discussed under Item 14. "Risk Factors" of the Corporation's 2007 Annual Report on Form 10-K. The statements are representative only as of the date they are made, and the Corporation undertakes no obligation to update any forward-looking statement.

Possible events or factors that could cause results or performance to differ materially from those expressed in our forward-looking statements include the following: changes in general economic conditions and economic conditions in the geographic regions and industries in which the Corporation operates which may affect, among other things, the level of nonperforming assets, charge-offs and provision expense; changes in the interest rate environment and market liquidity which may reduce interest margins, impact funding sources and affect the ability to originate and distribute financial products in the primary and secondary markets; changes in foreign exchange rates; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial products including securities, loans, deposits, debt and derivative financial instruments, and other similar financial instruments; political conditions and related actions by the United States abroad which may adversely affect the Corporation's businesses and economic conditions as a whole; liabilities resulting from litigation and regulatory investigations, including costs, expenses, settlements and judgments; changes in domestic or foreign tax laws, rules and regulations as well as court, Internal Revenue Service or other governmental agencies' interpretations thereof; various monetary and fiscal policies and regulations, including those determined by the Board of Governors of the Federal Reserve System, the Office of the Comptroller of Currency, the Federal Deposit Insurance Corporation, state regulators and the Financial Services Authority; changes in accounting standards, rules and interpretations; competition with other local, regional and international banks, thrifts, credit unions and other nonbank financial institutions; ability to grow core businesses; ability to develop and introduce new banking-related products, services and enhancements, and gain market acceptance of such products; ma

The Corporation, headquartered in Charlotte, North Carolina, operates in 32 states, the District of Columbia and more than 30 foreign countries. The Corporation provides a diversified range of banking and nonbanking financial services and products domestically and internationally through three business segments: *Global Consumer and Small Business Banking (GCSBB)*, *Global Corporate and Investment Banking (GCIB)*, and *Global Wealth and Investment Management (GWIM)*.

At June 30, 2008, the Corporation had \$1.7 trillion in assets and approximately 207,000 full-time equivalent employees. Notes to Consolidated Financial Statements referred to in the MD&A are incorporated by reference into the MD&A. Certain prior period amounts have been reclassified to conform to current period presentation.

### 2008 Economic Environment

The slowing economy and declining housing prices continued to negatively affect our home equity and residential mortgage portfolios, as well as other areas of our consumer portfolio. In addition, we have seen sustained stress in the credit quality of our small business and commercial homebuilder portfolios. These factors have driven increases in consumer and commercial net charge-offs and nonperforming assets as well as higher commercial criticized utilized exposure and reserve increases across most portfolios during the first half of 2008. For more information on credit quality, see the Credit Risk Management discussion beginning on page 107.

The market dislocations that have been experienced in the financial markets over the past year continue to impact our results although to a lesser extent in the second quarter of 2008. We have incurred additional losses on CDOs and related subprime exposure (CDO exposure) and continue to reduce our exposure to these vehicles. For more information on CDOs, the related ongoing exposure and the impacts of the continuing market dislocation (e.g., leveraged finance and CMBS writedowns), see the *Capital Markets and Advisory Services (CMAS)* discussion beginning on page 77.

The market illiquidity continued to impact the credit ratings of certain structured investment vehicles (SIVs). During the first half of 2008, we provided additional support to certain cash funds managed within *GWIM* by utilizing existing capital commitments and purchasing certain investments from these funds. Further, some of the SIVs that we have purchased or are held by these funds are expected to be restructured which may result in additional losses. For more information on our cash fund support, see the *GWIM* discussion beginning on page 86.

The subprime mortgage dislocation also impacted the ratings of certain monoline insurance providers (monolines), which has affected the pricing of certain municipal securities and the liquidity of the short-term public finance markets. We have direct and indirect exposure to monolines and, in certain situations, recognized losses related to some of these exposures during the first half of 2008. For more information related to our monoline exposure, see the Industry Concentrations discussion on page 128.

The above conditions together with deterioration in the overall economy will continue to affect these and other markets in which we do business and will adversely impact our results throughout the remainder of 2008. The degree of the impact is dependent upon the duration and severity of the aforementioned conditions.

On July 1, 2008, the Corporation acquired Countrywide Financial Corporation (Countrywide) through its merger with a subsidiary of the Corporation. The impacts of the slowing economy and declining housing prices could also negatively affect the results of operations stemming from this acquisition that will be included in our results beginning July 1, 2008.

### Recent Events

In July 2008, the Board of Directors (the Board) authorized a stock repurchase program of up to 75 million shares of the Corporation's common stock at an aggregate cost not to exceed \$3.75 billion and is limited to a period of 12 to 18 months. This stock repurchase program replaced the previous stock repurchase program that expired in July 2008.

In July 2008, the Board declared a regular quarterly cash dividend on common stock of \$0.64 per share, payable on September 26, 2008 to common shareholders of record on September 5, 2008. In April 2008, the Board declared a regular quarterly cash dividend on common stock of \$0.64 per share which was paid on June 27, 2008 to common shareholders of record on June 6, 2008. In June and July 2008, we declared aggregate dividends on preferred stock of \$472 million, and in March and April 2008 declared aggregate dividends on preferred stock of \$187 million.

On July 1, 2008, the Corporation acquired Countrywide through its merger with a subsidiary of the Corporation. Under the terms of the agreement, Countrywide shareholders received 0.1822 of a share of Bank of America Corporation common stock in exchange for one share of Countrywide common stock. The acquisition of Countrywide significantly improved our mortgage originating and servicing capabilities, while making us the nation's leading mortgage originator and servicer. For more information related to our Countrywide acquisition, see *Note 2 – Merger and Restructuring Activity* to the Consolidated Financial Statements.

In June 2008, we reached a definitive agreement to sell our equity prime brokerage business to BNP Paribas. The decision to sell the business is part of a strategic realignment within *GCIB* which reflects the decision to exit certain brokerage processing and balance sheet-intensive activities. We remain committed to our hedge fund clients in equities as well as across asset classes and investment banking. The completion of this transaction is subject to obtaining all regulatory approvals and is expected to close in the third quarter of 2008.

In May and June 2008, we issued 117 thousand shares of Bank of America Corporation 8.20% Non-Cumulative Preferred Stock, Series H (Series H Preferred Stock) with a par value of \$0.01 per share for \$2.9 billion. Further, in April 2008, we issued 160 thousand shares of Bank of America Corporation Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series M (Series M Preferred Stock) with a par value of \$0.01 per share for \$4.0 billion. The fixed rate is 8.125 percent through May 14, 2018 and then adjusts to three-month LIBOR plus 364 basis points (bps) thereafter.

### Recent Accounting and Regulatory Developments

In July 2008, the President signed into law the Housing and Economic Recovery Act of 2008 (the Act). The Act has several provisions including the establishment of a voluntary program that permits the Federal Housing Administration (FHA) to refinance eligible mortgages for certain qualified borrowers. Some of the Act's other provisions include changes to the FHA program, increases in the limits on the principal balances of mortgage loans that the FHA and government sponsored enterprises (GSEs) can purchase, creating a new regulator for the GSEs, and establishing a registration system for loan originators. We are currently determining how we might use this new program in connection with ongoing home retention efforts within our mortgage business.

In May 2008, federal bank regulators in the U.S. proposed amendments to the rules regarding Unfair or Deceptive Acts or Practices (UDAP) and Truth in Lending that would restrict certain credit and charge card practices and require expanded disclosures to consumers. Similar legislative initiatives have been proposed. The proposed regulatory amendments include, among other matters, rules relating to the imposition by card issuers of interest rate increases on outstanding balances and the allocation of payments in respect of outstanding balances with different interest rates. If new regulations are adopted as proposed, we would likely make significant changes to our card practices. Also in the May 2008 proposal, the federal bank regulators proposed new regulations under the same UDAP authority and under the Truth in Savings Act that would require banks to offer consumer deposit customers the opportunity to opt-out of overdraft services and fees. If the new regulations are adopted as proposed, we would need to make significant changes in the manner in which we process transactions that affect consumer deposit accounts. We are continuing to evaluate the proposals and the potential impact on our financial condition and results of operations.

The FASB has decided to amend SFAS 140 which would impact the accounting for QSPEs and make certain changes to FIN 46R. Exposure drafts of the proposed requirements are expected in the third quarter of 2008. Based on the preliminary discussions and tentative decisions, and assuming no changes to the Corporation's current product offerings, it is possible that these changes may lead to the consolidation of certain QSPEs and VIEs. These consolidations may result in an increase in outstanding loans and on-balance sheet funding, higher provision and allowance for credit losses as well as changes in the timing of recognition and location of where items are classified on our income statement. In addition, regulatory capital amounts and ratios may be negatively impacted based on the outcome of the FASB's decisions. However, the impact on the Corporation cannot be determined until the FASB issues the final amendments to SFAS 140 and FIN 46R and regulators provide guidance on how these amendments will impact regulatory capital. See *Note 1 - Summary of Significant Accounting Principles* to the Consolidated Financial Statements for a further discussion of recently issued accounting pronouncements.

# **Performance Overview**

Net income was \$3.4 billion, or \$0.72 per diluted common share for the three months ended June 30, 2008, as compared to \$5.8 billion, or \$1.28 per diluted common share, for the three months ended June 30, 2007. Net income was \$4.6 billion, or \$0.95 per diluted common share for the six months ended June 30, 2008, as compared to \$11.0 billion, or \$2.44 per diluted common share, for the six months ended June 30, 2007.

Table 1 Business Segment Total Revenue and Net Income

	Т	hree Months l	Ended June 3	0		Six Months E	nded June 30	
	Total Re	venue (1)	Net I	ncome	Total Re	venue (1)	Net Ir	ncome
(Dollars in millions)	2008	2007	2008	2007	2008	2007	2008	2007
Global Consumer and Small Business Banking (2)	\$ 13,092	\$ 11,821	\$ 812	\$ 2,422	\$ 26,398	\$ 23,152	\$ 1,904	\$ 5,089
Global Corporate and Investment Banking	5,960	5,943	1,746	1,692	9,119	11,386	1,853	3,166
Global Wealth and Investment Management	2,279	1,889	573	576	4,201	3,670	802	1,067
All Other (2)	(700)	367	279	1,071	(1,784)	356	61	1,694
Total FTE basis	20,631	20,020	3,410	5,761	37,934	38,564	4,620	11,016
FTE adjustment	(316)	(395)	-	-	(616)	(724)	-	-
Total Consolidated	\$ 20,315	\$ 19,625	\$ 3,410	\$ 5,761	\$ 37,318	\$ 37,840	\$ 4,620	\$ 11,016

(1) Total revenue is net of interest expense, and is on a FTE basis for the business segments and (2) GCSBB is presented on a managed basis with a corresponding offset recorded in All Other.

The table above presents total revenue and net income for the business segments and All Other and the following discussion presents a summary of the related results. For more information on these results, see Business Segment Operations beginning on page 65.

• For the three months ended June 30, 2008, GCSBB's net income decreased as higher revenue was more than offset by increased provision for credit losses and noninterest expense. Total revenue increased driven by the organic and merger-related average loan and deposit growth, as well as higher service charges and mortgage banking income. Higher provision for credit losses resulted from the impacts of the housing weakness and slowing economy. Noninterest expense increased due to the addition of LaSalle Bank Corporation (LaSalle).

In addition to the drivers discussed above, during the six months ended June 30, 2008, GCSBB's results were favorably impacted by the Card Services' portion of the Visa IPO transactions. For more information on GCSBB, see page 66.

• For the three months ended June 30, 2008, GCIB's net income increased as lower incentive compensation more than offset higher provision for credit losses. Revenue remained relatively flat as an increase in net interest income, primarily market-based, was offset by CDO-related writedowns and other market disruption-related losses incurred in CMAS. The higher provision for credit losses was due to the impact of the housing markets slowdown on the homebuilder loan portfolio.

In addition to the drivers discussed above, during the six months ended June 30, 2008, GCIB's results were favorably impacted by the Treasury Services' portion of the Visa IPO transactions. For more information on GCIB, see page 74.

- For the three months ended June 30, 2008, *GWIM's* net income remained relatively flat as higher total revenue was offset by higher noninterest expense and provision for credit losses. Total revenue increased due to growth in investment and brokerage services income, resulting from the U.S. Trust Corporation and LaSalle acquisitions, and higher net interest income. The increase in provision for credit losses was driven by deterioration in the housing markets. Noninterest expense increased due to the addition of U.S. Trust Corporation and LaSalle.
  - In addition to the drivers discussed above, during the six months ended June 30, 2008, GWIM's results were impacted by losses associated with the support provided to certain cash funds managed within GWIM. For more information on GWIM, see page 86.
- For the three months ended June 30, 2008, All Other's net income decreased due to lower equity investment income, higher credit costs related to our ALM residential mortgage portfolio and an increase in merger and restructuring charges.

In addition to the drivers discussed above, during the six months ended June 30, 2008, All Other's results were impacted by the absence of our Latin America operations, which were sold in the first quarter of 2007. For more information on All Other, see page 92.

# **Financial Highlights**

#### Net Interest Income

Net interest income on a FTE basis increased \$2.2 billion to \$10.9 billion and \$3.8 billion to \$21.2 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007. The increases were driven by the beneficial impact of the current interest rate environment, strong loan growth, and the acquisition of LaSalle. The net interest yield on a FTE basis increased 33 bps to 2.92 percent and 23 bps to 2.83 percent for the three and six months ended June 30, 2008 compared to the same periods in 2007, due to the improvement in the market-based yield related to our *CMAS* business as well as an increase in loan levels originated at higher spreads partially offset by the impact of the LaSalle acquisition. For more information on net interest income on a FTE basis, see Tables 8 and 9 on pages 62 and 64.

### Noninterest Income

### Table 2 Noninterest Income

	-	Three Mont	hs Ended	June 30	Six	Months l	Ended Ju	ine 30
(Dollars in millions)		2008		2007	200	2008		2007
Card income	\$	3,451	\$	3,558	\$ 7	7,090	\$	6,891
Service charges		2,638		2,200	5	5,035		4,272
Investment and brokerage services		1,322		1,193	2	2,662		2,342
Investment banking income		695		774	1	,171		1,412
Equity investment income		592		1,829	1	,646		2,843
Trading account profits (losses)		357		949	(1	,426)		1,879
Mortgage banking income		439		148		890		361
Gains on sales of debt securities		127		2		352		64
Other income (loss)		73		583		(714)		1,117
Total noninterest income	\$	9,694	\$	11,236	\$ 16	5,706	\$	21,181

Noninterest income decreased \$1.5 billion to \$9.7 billion and \$4.5 billion to \$16.7 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007

- Card income on a held basis decreased \$107 million for the three months ended June 30, 2008 primarily due to the unfavorable change in value of the interest-only strip partially offset by increases in debit card income and various fees. Card income increased \$199 million for the six months ended June 30, 2008 due to the same factors noted above except that the change in the value of the interest-only strip increased earnings when compared to the prior period.
- Service charges grew \$438 million and \$763 million resulting from increased volume, new account growth in deposit accounts and the beneficial impact of the LaSalle acquisition.
- Investment and brokerage services increased \$129 million and \$320 million due primarily to the U.S. Trust Corporation and LaSalle acquisitions. This increase was partially offset by the absence of fees related to Marsico Capital Management, LLC (Marsico) which was sold in late 2007.
- Investment banking income decreased \$79 million and \$241 million driven by reduced underwriting and advisory fees due to current markets disruptions.
- Equity investment income decreased \$1.2 billion for both the three and the six months ended June 30, 2008. This was due to a reduction in gains from our
  Principal Investing portfolio attributable to the lack of liquidity in the marketplace including the absence of the \$600 million increase in value during the second
  quarter of 2007 of private equity funds which were sold during July 2007. For the six months ended June 30, 2008, the decrease was partially offset by the \$776
  million gain associated with the Visa IPO.
- Trading account profits (losses) decreased \$592 million and \$3.3 billion driven by continued losses related to CDO exposure and the continuing impact of the market disruptions on various parts of our CMAS business. For more information on the impact of these events refer to the GCIB discussion beginning on page 83.
- Mortgage banking income increased \$291 million and \$529 million due to increased production income driven by improved margins on higher mortgage volume originated for distribution and an increased MSR valuation.
- Other income (loss) decreased \$510 million and \$1.8 billion due to impairment writedowns of \$501 million and \$1.1 billion associated with CDOs classified as AFS debt securities and \$64 million and \$503 million of writedowns associated with our leveraged finance loans and commitments. In addition, we recorded losses of \$36 million and \$256 million associated with the support provided to certain cash funds managed within *GWIM* and writedowns related to certain investments that were previously purchased from the funds.

#### Provision for Credit Losses

The provision for credit losses increased \$4.0 billion to \$5.8 billion and \$8.8 billion to \$11.8 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007. Deterioration in the housing markets, particularly in geographic areas that have experienced the most significant home price declines, seasoning of the portfolio, reflective of growth, and the impacts of a slowing economy drove higher net charge-offs and reserve increases.

For more information on credit quality, see Provision for Credit Losses beginning on page 134.

### Noninterest Expense

Table 3 Noninterest Expense

	Three Months		ths Ended June 30		 Six Months	Ended J	une 30
(Dollars in millions)		2008		2007	2008		2007
Personnel	\$	4,420	\$	4,737	\$ 9,146	\$	9,762
Occupancy		848		744	1,697		1,457
Equipment		372		332	768		682
Marketing		571		537	1,208		1,092
Professional fees		362		283	647		512
Amortization of intangibles		447		391	893		780
Data processing		587		472	1,150		909
Telecommunications		266		244	526		495
Other general operating		1,479		1,340	2,342		2,437
Merger and restructuring charges		212		75	382		186
Total noninterest expense	\$	9,564	\$	9,155	\$ 18,759	\$	18,312

Noninterest expense increased \$409 million to \$9.6 billion and \$447 million to \$18.8 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007 primarily due to increases in various line items including data processing, occupancy and merger and restructuring charges. These increases were primarily attributable to the LaSalle and U.S. Trust Corporation acquisitions. Personnel expense decreased \$317 million and \$616 million as the impact of the acquisitions of LaSalle and U.S. Trust Corporation were more than offset by a reduction in performance-based incentive compensation expense due in part to modifications to certain employee incentive programs primarily in *GCIB*. The six months ended June 30, 2008 was also impacted by the reversal of certain Visa-related litigation costs associated with the completion of the Visa IPO and a decrease in stock-based compensation granted to eligible employees.

# Income Tax Expense

Income tax expense was \$1.5 billion for the three months ended June 30, 2008 compared to \$2.9 billion for the same period in 2007, resulting in an effective tax rate of 30.7 percent and 33.5 percent. Income tax expense was \$2.1 billion for the six months ended June 30, 2008 compared to \$5.5 billion for the same period in 2007, resulting in an effective tax rate of 31.2 percent and 33.2 percent. The decreases in the effective tax rates reflect the impact of lower pre-tax income.

On April 29, 2008, the U.S. Court of Appeals for the Fourth Circuit affirmed a lower court's decision that related to another taxpayer to disallow tax benefits associated with leveraged lease transactions commonly referred to as lease-in, lease-out (LILOs). As a result of this decision, during the second quarter of 2008 in accordance with FSP 13-2, we revised our assumptions related to the projected cash flows of these and certain other leveraged lease transactions (e.g., sale-in, lease-out (SILOs)). The resulting charge, including accrued interest, did not have a significant impact on our financial position or results of operations.

On August 6, 2008, the Internal Revenue Service (IRS) announced a program giving taxpayers 30 days to accept an income tax settlement for LILO and SILO transactions. The Corporation has not received an official communication from the IRS of the settlement proposal and is evaluating the reported proposal settlement and impact of any such resolution on our financial statements or results of operations. Based on publicly available information, such impact is not expected to be material.

### Assets

At June 30, 2008, total assets remained relatively flat with December 31, 2007 at \$1.7 trillion as an increase in debt securities was offset by decreases in federal funds sold and securities purchased under agreements to resell, and other assets. Debt securities increased due to net purchases of securities and the securitization of residential mortgage loans into mortgage-backed securities which we retained. The decrease in other assets was primarily attributable to lower loans held for sale.

Average total assets for the three and six months ended June 30, 2008 increased \$193.0 billion, or 12 percent, and \$218.1 billion, or 14 percent, from the same periods in 2007, primarily due to higher loans and leases and debt securities. The increase in average loans and leases was attributable to organic growth and the LaSalle merger. The increase in debt securities was driven by the same factors as noted above and the LaSalle merger.

### Liabilities and Shareholders' Equity

At June 30, 2008, total liabilities were \$1.6 trillion, a decrease of \$14.8 billion from December 31, 2007. The decrease in total liabilities was primarily attributable to lower interest-bearing foreign deposits, and commercial paper and other short-term borrowings, partially offset by an increase in federal funds purchased and securities sold under agreements to repurchase, and long term debt.

Average total liabilities for the three and six months ended June 30, 2008 increased \$165.1 billion, or 12 percent, and \$193.6 billion, or 14 percent, from the same periods in 2007. The increase in average total liabilities was attributable to higher deposits and long-term debt to support growth in overall assets and fund the LaSalle merger. In addition these increases were attributable to the assumption of liabilities associated with LaSalle.

Period end shareholders' equity was \$162.7 billion at June 30, 2008, an increase of \$15.9 billion from December 31, 2007, due to the issuance of preferred stock of \$19.7 billion and net income of \$4.6 billion, partially offset by dividend payments of \$6.1 billion and a decrease in accumulated OCI of \$3.0 billion.

Average shareholders' equity for the three and six months ended June 30, 2008 compared to the same periods in 2007, increased \$27.9 billion and \$24.5 billion due to the same period-end factors discussed above except that accumulated OCI increased due to the fair value adjustment related to our investment in China Construction Bank (CCB).

Table 4

Selected Quarterly Financial Data

	2008	Quarters		2007 Quarters	
Dollars in millions, except per share information)	Second	First	Fourth	Third	Second
ncome statement					
Net interest income	\$ 10,621	\$ 9,991	\$ 9,165	\$ 8,617	\$ 8,389
Noninterest income	9,694	7,012	3,564	7,383	11,236
Total revenue, net of interest expense	20,315	17,003	12,729	16,000	19,625
Provision for credit losses	5,830	6,010	3,310	2,030	1,810
Noninterest expense, before merger and restructuring charges	9,352	9,025	10,194	8,530	9,080
Merger and restructuring charges	212	170	140	84	75
Income (loss) before income taxes	4,921	1,798	(915)	5,356	8,660
Income tax expense (benefit)	1,511	588	(1,183)	1,658	2,899
Net income	\$ 3,410	\$ 1,210	\$ 268	\$ 3,698	\$ 5,761
Average common shares issued and outstanding (in thousands)	4,435,719	4,427,823	4,421,554	4,420,616	4,419,246
Average diluted common shares issued and outstanding (in thousands)	4,457,193	4,461,201	4,470,108	4,475,917	4,476,799
erformance ratios	4,437,173	4,401,201	4,470,100	4,473,317	4,470,799
	0.50	0.20 0/	0.06 0/	0.02 0/	1.40
Return on average assets	0.78 %		0.06 %	0.93 %	1.48
Return on average common shareholders' equity	9.25	2.90	0.60	11.02	17.55
Return on tangible shareholders' equity (1)	16.40	6.31	1.60	21.90	34.06
Total ending equity to total ending assets	9.48	9.00	8.56	8.77	8.85
Total average equity to total average assets	9.20	8.77	8.32	8.51	8.55
Dividend payout	88.67	n/m	n/m	77.97	43.60
er common share data					
Earnings	\$ 0.73	\$ 0.23	\$ 0.05	\$ 0.83	\$ 1.29
Diluted earnings	0.72	0.23	0.05	0.82	1.28
Dividends paid	0.64	0.64	0.64	0.64	0.56
Book value	31.11	31.22	32.09	30.45	29.95
	31.11	31.22	32.09	30.43	29.93
larket price per share of common stock	0 22.05	0 27.01	0 41.06	A 50.27	A 40.00
Closing	\$ 23.87	\$ 37.91	\$ 41.26	\$ 50.27	\$ 48.89
High closing	40.86	45.03	52.71	51.87	51.82
Low closing	23.87	35.31	41.10	47.00	48.80
Iarket capitalization	\$ 106,292	\$ 168,806	\$ 183,107	\$ 223,041	\$ 216,922
verage balance sheet					
Total loans and leases	\$ 878,639	\$ 875,661	\$ 868,119	\$ 780,516	\$ 740,199
Total assets	1,754,613	1,764,927	1,742,467	1,580,565	1,561,649
Total deposits	786,002	787,623	781,625	702,481	697,035
Long-term debt	205,194	198,463	196,444	175,265	158,500
Common shareholders' equity	140,243	141,456	141,085	131,606	130,700
Total shareholders' equity	161,428	154,728	144,924	134,487	133,551
sset quality					
Allowance for credit losses (2)	\$ 17,637	\$ 15,398	\$ 12,106	\$ 9,927	\$ 9,436
	9,749	7,827	5,948	3,372	2,392
Nonperforming assets measured at historical cost (3)	9,749	7,827	5,948	3,372	2,392
Allowance for loan and lease losses as a percentage of total loans and leases outstanding measured at					
historical cost <sup>(4)</sup>	1.98 %	1.71 %	1.33 %	1.21 %	1.20
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases measured					
at historical cost					
	187	203	207	300	397
Net charge-offs	\$ 3,619	\$ 2,715	\$ 1,985	\$ 1,573	\$ 1,495
Annualized net charge-offs as a percentage of average loans and leases outstanding measured at	0 0,019	2,715	4 1,705	Ψ 1,575	ų 1,190
historical cost <sup>(4)</sup>	1.07 0.	1.25 0/	0.01 0/	0.00 0/	0.01
	1.67 %	1.25 %	0.91 %	0.80 %	0.81
Nonperforming loans and leases as a percentage of total loans and leases outstanding measured at					
historical cost <sup>(4)</sup>	1.06	0.84	0.64	0.40	0.30
Nonperforming assets as a percentage of total loans, leases and foreclosed properties (3, 4)	1.13	0.90	0.68	0.43	0.32
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs	1.18	1.36	1.47	1.53	1.51
apital ratios (period end)	1.10	1.30	1.4/	1.33	1.31
isk-based capital:	0.4# 0		C 07 C	0.00	0.50
Tier 1	8.25 %		6.87 %	8.22 %	8.52
Total Tier 1 Leverage	12.60 6.09	11.71 5.59	11.02 5.04	11.86 6.20	12.11 6.33

Tangible shareholders' equity is a non-GAAP measure. For additional information on ROTE and a corresponding reconciliation of tangible shareholders' equity to a GAAP financial measure, see Supplemental Financial Data beginning on page 58.

(2) Includes the allowance for loan and lease losses, and the reserve for unfunded lending commitments.

(3) Balances and ratios do not include nonperforming LHFS included in other assets and nonperforming AFS debt securities.

(4) Ratios do not include loans measured at fair value in accordance with SFAS 159.

n/m = not meaningful

Table 5 Selected Year-to-Date Financial Data

		Six	Months Ended June 30	
Dollars in millions, except per share information)		2008		2007
ncome statement				
Net interest income	\$	20,612	\$	16,659
Noninterest income		16,706		21,181
Total revenue, net of interest expense		37,318		37,840
Provision for credit losses		11,840		3,045
Noninterest expense, before merger and restructuring charges		18,377		18,126
Merger and restructuring charges		382		186
Income before income taxes		6,719		16,483
Income tax expense		2,099		5,467
Net income	\$	4,620	\$	11,016
Average common shares issued and outstanding (in thousands)		4,431,870		4,426,046
Average diluted common shares issued and outstanding (in thousands)		4,460,633		4,487,224
erformance ratios				
Return on average assets			%	1.44
Return on average common shareholders' equity		6.06		16.86
Return on tangible shareholders' equity (1)		11.56		32.73
Total ending equity to total ending assets		9.48		8.85
Total average equity to total average assets		8.98		8.66
Dividend payout		134.71		45.71
er common share data				
Earnings	\$	0.96	\$	2.47
Diluted earnings		0.95		2.44
Dividends paid		1.28		1.12
Book value		31.11		29.95
larket price per share of common stock				
Closing	\$	23.87	\$	48.89
High closing		45.03		54.05
Low closing		23.87		48.80
larket capitalization	\$	106,292	\$	216,922
verage balance sheet				
Total loans and leases	\$	877,150	\$	727,193
Total assets		1,759,770		1,541,644
Total deposits		786,813		691,898
Long-term debt		201,828		153,591
Common shareholders' equity		140,849		130,718
Total shareholders' equity		158,078		133,569
sset quality				
Allowance for credit losses (2)	\$	17,637	\$	9,436
Nonperforming assets measured at historical cost (3)		9,749		2,392
Allowance for loan and lease losses as a percentage of total loans and leases outstanding measured at historical cost (4)		1.98	9/.	1.20
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases measured at historical cost		1.98	/0	397
Anowance to from and lease rosses as a percentage of total nonperforming froms and leases measured at institute cost  Net charge-offs	\$	6,334	\$	2,922
Annualized net charge-offs as a percentage of average loans and leases outstanding measured at historical cost (4)	•	1.46		0.81
Nonperforming loans and leases as a percentage of total loans and leases outstanding measured at historical cost (4)		1.06	/•	0.30
Nonperforming assets as a percentage of total loans, leases and foreclosed properties (3,4)		1.13		0.30
Ratio of the allowance for loan and lease losses at period end to annualized net charge-offs		1.13		1.54

<sup>(1)</sup> Tangible shareholders' equity is a non-GAAP measure. For additional information on ROTE and a corresponding reconciliation of tangible shareholders' equity to a GAAP financial measure, see Supplemental Financial Data heginning on page 58.

Includes the allowance for loan and lease losses, and the reserve for unfunded lending commitments.

Balances and ratios do not include nonperforming LHFS included in other assets and nonperforming AFS debt securities.

Ratios do not include loans measured at fair value in accordance with SFAS 159.

### Supplemental Financial Data

Table 6 provides a reconciliation of the supplemental financial data mentioned below with financial measures defined by GAAP. Other companies may define or calculate supplemental financial data differently.

### **Operating Basis Presentation**

In managing our business, we may at times look at performance excluding certain nonrecurring items. For example, as an alternative to net income, we view results on an operating basis, which represents net income excluding merger and restructuring charges. The operating basis of presentation is not defined by GAAP. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

# Net Interest Income - FTE Basis

In addition, we view net interest income and related ratios and analysis (i.e., efficiency ratio, net interest yield and operating leverage) on a FTE basis. Although this is a non-GAAP measure, we believe managing the business with net interest income on a FTE basis provides a more accurate picture of the interest margin for comparative purposes. To derive the FTE basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, we use the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources.

#### Performance Measures

As mentioned above, certain performance measures including the efficiency ratio, net interest yield and operating leverage utilize net interest income (and thus total revenue) on a FTE basis. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates how many basis points we are earning over the cost of funds. Operating leverage measures the total percentage revenue growth minus the total percentage expense growth for the corresponding period. During our annual integrated planning process, we set operating leverage and efficiency targets for the Corporation and each line of business. We believe the use of these non-GAAP measures provides additional clarity in assessing our results. Targets vary by year and by business, and are based on a variety of factors including maturity of the business, investment appetite, competitive environment, market factors, and other items (e.g., risk appetite). The aforementioned performance measures and ratios, return on average assets and dividend payout ratio, as well as those measures discussed more fully below, are presented in Table 6.

### Return on Average Common Shareholders' Equity and Return on Average Tangible Shareholders' Equity

We also evaluate our business based upon ROE and ROTE measures. ROE and ROTE utilize non-GAAP allocation methodologies. ROE measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit. ROTE measures our earnings contribution as a percentage of shareholders' equity reduced by goodwill. These measures are used to evaluate our use of equity (i.e., capital) at the individual unit level and are integral components in the analytics for resource allocation. In addition, profitability, relationship, and investment models all use ROE as key measures to support our overall growth goal.

Table 6
Supplemental Financial Data and Reconciliations to GAAP Financial Measures

		Thr	ee Months June 3					Six Month June		
(Dollars in millions)	-	2008			2007		2008			2007
Operating basis										
Operating earnings	\$	3,544		\$	5,808		\$ 4,861		\$	11,133
Return on average assets		0.81	%		1.49	%	0.56	%		1.46
Return on average common shareholders' equity		9.63			17.70		6.40			17.04
Return on average tangible shareholders' equity		17.05			34.34		12.17			33.08
Operating efficiency ratio (FTE basis)		45.32			45.35		48.44			47.00
Dividend payout ratio		85.13			43.24		127.47			45.22
Operating leverage (FTE basis)		0.07			1.94		(3.01)			1.58
FTE basis data										
Net interest income	\$	10,937		\$	8,784		\$ 21,228		\$	17,383
Total revenue, net of interest expense		20,631			20,020		37,934			38,564
Net interest yield		2.92	%		2.59	%	2.83	%		2.60
Efficiency ratio		46.35			45.73		49.45			47.48
Reconciliation of net income to operating earnings										
Net income	S	3,410		\$	5,761		\$ 4,620		\$	11,016
Merger and restructuring charges		212			75		382			186
Related income tax benefit		(78)			(28)		(141)			(69)
Operating earnings	s	3,544		\$	5,808		\$ 4,861		\$	11,133
Reconciliation of average shareholders' equity to average tangible shareholders' equity										
Average shareholders' equity	S	161,428		S	133,551		\$ 158,078		S	133,569
Average goodwill		(77,815)			(65,704)		(77,721)			(65,703)
Average tangible shareholders' equity	S	83,613		S	67,847		\$ 80,357		S	67,866
Reconciliation of return on average assets to operating return on average assets					,					,
Return on average assets		0.78	0/0		1.48	%	0.53	%		1.44
Effect of merger and restructuring charges, net-of-tax		0.03	, <b>u</b>		0.01	, 0	0.03	, •		0.02
Operating return on average assets		0.81	%		1.49	%	0.56	%		1.46
Reconciliation of return on average common shareholders' equity to operating return on average		0.01	, <b>v</b>		1	, ,	0.20	,,,		1.10
common shareholders' equity										
Return on average common shareholders' equity		9.25	0/0		17.55	%	6.06	%		16.86
Effect of merger and restructuring charges, net-of-tax		0.38	/•		0.15	, ,	0.34	, 0		0.18
Operating return on average common shareholders' equity		9,63	0/0		17.70	%	6.40	0/0		17.04
Reconciliation of return on average tangible shareholders' equity to operating return on average		7.05	/0		17.70	70	0.40	70		17.04
tangible shareholders' equity										
Return on average tangible shareholders' equity		16.40	0/0		34.06	0/0	11.56	0/0		32.73
Effect of merger and restructuring charges, net-of-tax		0.65	70		0.28	70	0.61	70		0.35
Operating return on average tangible shareholders' equity		17.05	%		34.34	%	12.17	0/2		33.08
Reconciliation of efficiency ratio to operating efficiency ratio (FTE basis)		17.03	/0		27.27	70	12.17	/0		33.00
Efficiency ratio		46.35	0/.		45.73	0/.	49,45	0/.		47.48
Effect of merger and restructuring charges		(1.03)	70		(0.38)		(1.01)	, .		(0.48)
Operating efficiency ratio		45.32	%		45.35	%	48.44	%		47.00
Reconciliation of dividend payout ratio to operating dividend payout ratio		43.32	/0		43.33	/0	40.44	/0		47.00
Dividend payout ratio		88.67	0/		43.60	0/	134.71	0/		45.71
Effect of merger and restructuring charges, net-of-tax		(3.54)	/0		(0.36)		(7.24)			(0.49)
Operating dividend payout ratio		85.13	0/		43.24		127.47			
		85.13	70		45.24	70	12/.4/	70		45.22
Reconciliation of operating leverage to operating basis operating leverage (FTE basis)		(1.41)	0/		2.42	0/	(4.08)	0/		2.24
Operating leverage		(1.41)	70		3.43	%	(4.07)	%		2.24
Effect of merger and restructuring charges		1.48			(1.49)		1.06			(0.66)
Operating leverage		0.07	%		1.94	%	(3.01)	%		1.58

# Core Net Interest Income - Managed Basis

We manage core net interest income - managed basis, which adjusts reported net interest income on a FTE basis for the impact of market-based activities and certain securitizations, net of retained securities. As discussed in the GCIB business segment section beginning on page 74, we evaluate our market-based results and strategies on a total market-based revenue approach by combining net interest income and noninterest income for CMAS. We also adjust for loans that we originated and subsequently sold into certain securitizations. These securitizations include off-balance sheet loans and leases, primarily credit card securitizations where servicing is retained by the Corporation, but excludes first mortgage securitizations. Noninterest income, rather than net interest income and provision for credit losses, is recorded for assets that have been securitized as we are compensated for servicing the securitized assets and record servicing income and gains or losses on securitizations, where appropriate. We believe the use of this non-GAAP presentation provides additional clarity in managing our results. An analysis of core net interest income - managed basis, core average earning assets - managed basis and core net interest yield on earning assets - managed basis, which adjusts for the impact of these two non-core items from reported net interest income on a FTE basis, is shown below.

Table 7 Core Net Interest Income - Managed Basis

	Three M	onths I	Ended June 30		Six Mo	nths E	nded June 30	
(Dollars in millions)	2008		2007		2008		2007	
Net interest income (1)								
As reported	\$ 10,937		\$ 8,784	9	21,228		\$ 17,383	
Impact of market-based net interest income (2)	(1,369)		(636)		(2,677)	)	(1,119)	)
Core net interest income	9,568		8,148		18,551		16,264	
Impact of securitizations (3)	2,254		1,952		4,344		3,811	
Core net interest income – managed basis	\$ 11,822		\$ 10,100	\$	22,895		\$ 20,075	
Average earning assets								
As reported	\$1,500,234		\$1,358,199	\$	1,505,265		\$1,340,172	
Impact of market-based earning assets (2)	(375,274)		(426,759)		(389,504)	)	(418,073)	)
Core average earning assets	1,124,960		931,440		1,115,761		922,099	
Impact of securitizations	103,131		102,357		102,854		102,442	
Core average earning assets – managed basis	\$1,228,091		\$1,033,797	\$	1,218,615		\$1,024,541	
Net interest yield contribution (1, 4)								
As reported	2.92	%	2.59	%	2.83	%	2.60	9
Impact of market-based activities (2)	0.49		0.91		0.51		0.94	
Core net interest yield on earning assets	3.41		3.50		3.34		3.54	
Impact of securitizations	0.45		0.41		0.43		0.39	
Core net interest yield on earning assets – managed basis	3.86	%	3.91	%	3.77	%	3.93	9/

(4) Calculated on an annualized basis.

<sup>(2)</sup> Represents the impact of market-based amounts included in the CMAS business within GCIB. For the three and six months ended June 30, 2008, the impact of market-based net interest income excludes \$52 million and \$25 million of net interest income on loans that are accounted for at fair value in accordance with SFAS 159. For both the three and six months ended June 30, 2007, the impact of market-based net interest income excludes \$22 million of net interest income on loans that are accounted for at fair value in accordance with SFAS 159. For more information, see the market-based revenue discussion on page 79. Represents the impact of securitizations utilizing actual bond costs. This is different from the segment view which utilizes funds transfer pricing methodologies.

Core net interest income on a managed basis increased \$1.7 billion and \$2.8 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007. The increases were driven by strong loan growth, the acquisition of LaSalle, and the beneficial impact of the current interest rate environment.

On a managed basis, core average earning assets increased \$194.3 billion and \$194.1 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007 due to higher levels of managed loans, increased levels from ALM activities and the impact of the LaSalle acquisition.

Core net interest yield on a managed basis decreased 5 bps to 3.86 percent and 16 bps to 3.77 percent for the three and six months ended June 30, 2008 compared to the same periods in 2007 and was driven by the impact of the LaSalle acquisition, partially offset by an increase in loan levels originated at higher spreads and the beneficial impact of the current interest rate environment.

Table 8 Quarterly Average Balances and Interest Rates - FTE Basis

		Second Quarte	er 2008		F	irst Quarter 2008		
		Interest				Interest		
	Average	Income/	Yield/		Average	Income/	Yield/	
(Dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate	
Earning assets								
Time deposits placed and other short-term investments	\$ 10,310	\$ 87	3.40	%	\$ 10,596	\$ 94	3.56	%
Federal funds sold and securities purchased under agreements to resell	126,169	800	2.54		145,043	1,208	3.34	
Trading account assets	184,547	2,282	4.95		192,410	2,417	5.04	
Debt securities (1)	235,369	2,963	5.04		219,377	2,835	5.17	
Loans and leases <sup>(2)</sup> :								
Residential mortgage	256,164	3,541	5.54		270,541	3,837	5.68	
Credit card – domestic	61,655	1,603	10.45		63,277	1,774	11.28	
Credit card – foreign	16,566	512	12.43		15,241	474	12.51	
Home equity	120,265	1,627	5.44		116,562	1,872	6.46	
Direct/Indirect consumer (3)	82,593	1,731	8.43		78,705	1,699	8.68	
Other consumer (4)	3,953	84	8.36		4,049	87	8.61	
Total consumer	541,196	9,098	6.75		548,375	9,743	7.13	
Commercial – domestic	219,537	2,762	5.06		212,394	3,198	6.06	
Commercial real estate (5)	62,810	737	4.72		62,202	887	5.74	
Commercial lease financing	22,276	243	4.37		22,227	261	4.69	
Commercial – foreign	32,820	366	4.48		30,463	387	5.11	
Total commercial	337,443	4,108	4.89		327,286	4,733	5.81	
Total loans and leases	878,639	13,206	6.04		875,661	14,476	6.64	
Other earning assets	65,200	1,005	6.19		67,208	1,129	6.75	
Total earning assets (6)	1,500,234	20,343	5.44		1,510,295	22,159	5.89	
Cash and cash equivalents	33,799	20,545	3.44		33,949	22,137	5.67	
Other assets, less allowance for loan and lease losses	220,580				220,683			
Total assets	\$ 1,754,613				\$ 1,764,927			
2000-200	4 -,,,,,,,,				+ -,, · · ·, · - ·			
Interest-bearing liabilities								
Domestic interest-bearing deposits:								
Savings	\$ 33,164	\$ 64	0.77	%	\$ 31,798	\$ 50	0.63	%
NOW and money market deposit accounts	258,104	856	1.33	70	248,949	1,139	1.84	70
Consumer CDs and IRAs	178,828	1,646	3.70		188,005	2,071	4.43	
Negotiable CDs, public funds and other time deposits	24,216	195	3.25		32,201	320	4.00	
Total domestic interest-bearing deposits	494,312	2,761	2.25		500,953	3,580	2.87	
Foreign interest-bearing deposits:	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		2,20		200,000		2.07	
Banks located in foreign countries	33,777	272	3.25		39,196	400	4.10	
Governments and official institutions	11,789	77	2.62		14,650	132	3.62	
Time, savings and other	55,403	410	2.97		53,064	476	3.61	
Total foreign interest-bearing deposits	100,969	759	3.02		106,910	1,008	3.79	
Total interest-bearing deposits	595,281	3,520	2.38		607,863	4,588	3.04	
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	444,578	3,087	2.79		452,854	4,142	3.68	
Trading account liabilities	70,546	749	4.27		82,432	840	4.10	
Long-term debt	205,194	2,050	4.00		198,463	2,298	4.63	
Total interest-bearing liabilities (6)	1,315,599	9,406	2.87		1,341,612	11,868	3.55	
Noninterest-bearing sources:	2,020,000	2,100			-,,,,,,,	,		
Noninterest-bearing deposits	190,721				179,760			
Other liabilities	86,865				88,827			
Shareholders' equity	161,428				154,728			
Total liabilities and shareholders' equity	\$ 1,754,613				\$ 1,764,927			
			2.57	%			2.34	%
Net interest spread			2.5/	70				
Net interest spread Impact of noninterest-bearing sources			0.35	70			0.39	70

- Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.
- Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
- Includes foreign consumer loans of \$3.0 billion and \$3.3 billion in the second and first quarters of 2008, and \$3.6 billion, \$3.8 billion and \$3.9 billion in the fourth, third and second quarters of 2007, respectively. (3)
- Includes consumer finance loans of \$2.8 billion and \$3.0 billion in the second and first quarters of 2008, and \$3.1 billion and \$3.4 billion in the fourth, third and second quarters of 2007, respectively; and other foreign consumer loans of \$862 million and \$857 million in the second and first quarters of 2008, and \$845 million and \$775 million in the fourth, third and second quarters of 2007, respectively. Includes domestic commercial real estate loans of \$61.6 billion and \$61.0 billion in the second and first quarters of 2007, (5)
- respectively.
  Interest income on assets \$104 million and \$103 million in the second and first quarters of 2008, and \$134 million, \$170 million and \$117 million in the fourth, third and second quarters of 2007, respectively. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on liabilities \$37 million and \$49 million in the second quarters of 2008, and \$201 million, \$226 million and \$207 million in the fourth, third and second quarters of 2007, respectively. For further information on interest rate contracts, see Interest Rate Risk Management for Nontrading Activities beginning on page 143.

Quarterly Average Balances and Interest Rates –FTE Basis (continued)

<u> </u>	Fourth	Quarter 200	)7	Thi	rd Quarter 200	07	Se	econd Qu	arter 200	)7	
	•	Interest			Interest			In	nterest		•
	Average	Income/	Yield/	Average	Income/	Yield/	Averag	e Inc	come/	Yield/	
(Dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate	Balanc	e Ex	xpense	Rate	
Earning assets											
Time deposits placed and other short-term investments	\$ 10,459		4.63			4.92		310 \$	188	4.92	9
Federal funds sold and securities purchased under agreements to resell	151,938	1,748	4.59	139,25		5.27	166,2		2,156	5.19	
Trading account assets	190,700	2,422	5.06	194,66	1 2,604	5.33	188,2	287	2,364	5.03	
Debt securities (1)	206,873	2,795	5.40	174,56	8 2,380	5.45	177,	834	2,394	5.39	
Loans and leases <sup>(2)</sup> :											
Residential mortgage	277,058	3,972	5.73	274,38	5 3,928	5.72	260,0	099	3,708	5.70	
Credit card – domestic	60,063	1,781	11.76	57,49	1 1,780	12.29	56,2	235	1,777	12.67	
Credit card – foreign	14,329	464	12.86	11,99		12.25		946	350	11.76	
Home equity	112,369	2,043	7.21	98,61	1 1,884	7.58	94,2	267	1,779	7.57	
Direct/Indirect consumer (3)	75,138	1,658	8.75	72,97	8 1,600	8.70	67,9	927	1,441	8.51	
Other consumer (4)	4,206	71	6.77	4,32	2 96	8.90	4,4	401	100	9.16	
Total consumer	543,163	9,989	7.32	519,78		7.39	494,	875	9,155	7.41	
Commercial – domestic	213,200	3,704	6.89	176,55	4 3,207	7.21	166,	529	3,039	7.32	
Commercial real estate (5)	59,702	1,053	6.99	38,97		7.47	36,		687	7.49	
Commercial lease financing	22,239	574	10.33	20,04		4.91	19,		217	4.40	
Commercial – foreign	29,815	426	5.67	25,15		5.95	22,3		319	5.75	
Total commercial	324,956	5,757	7.03	260,73		6.95	245,	324	4,262	6.97	
Total loans and leases	868,119	15,746	7.21	780,51		7.25	740,		13,417	7.26	
Other earning assets	74,909	1,296	6.89	74,91	2 1,215	6.46	70,	311	1,108	6.31	
Total earning assets (6)	1,502,998	24,129	6.39	1,375,79	5 22,408	6.48	1,358,	199	21,627	6.38	
Cash and cash equivalents	33,714	,		31,35			33,0			0.00	
Other assets, less allowance for loan and lease losses	205,755			173,41			169,				
Total assets	\$ 1,742,467			\$ 1,580,56			\$ 1,561,				-
											_
Interest-bearing liabilities											
Domestic interest-bearing deposits:											
Savings	\$ 31,961	\$ 50	0.63	% \$ 31,51	0 \$ 50	0.62	% \$ 33,0	039 \$	47	0.58	
NOW and money market deposit accounts	240,914	1,334	2.20	215,07		2.04	212.		987	1.86	
Consumer CDs and IRAs	183,910	2,179	4.70	165,84		4.66	161,		1,857	4.61	
Negotiable CDs, public funds and other time deposits	34,997	420	4.76	17,39		5.20	16,2		191	4.70	
Total domestic interest-bearing deposits	491,782	3,983	3.21	429,82		3.07	423,		3,082	2.92	
Foreign interest-bearing deposits:											
Banks located in foreign countries	45,050	557	4.91	43,72	7 564	5.12	41,9	940	522	4.99	
Governments and official institutions	16,506	192	4.62	17,20	6 218	5.03	17,	868	224	5.02	
Time, savings and other	51,919	521	3.98	41,86		4.09	40,3		433	4.31	
Total foreign interest-bearing deposits	113,475	1,270	4.44	102,80	1 1,215	4.69	100,	143	1,179	4.72	
Total interest-bearing deposits	605,257	5,253	3.44	532,62	1 4,545	3.39	523,	471	4,261	3.27	
Federal funds purchased, securities sold under agreements to repurchase and other short-term											
borrowings	456,530	5,598	4.87	409,07		5.36	419,2		5,534	5.29	
Trading account liabilities	81,500	825	4.02	86,11		4.17	85,		821	3.85	
Long-term debt	196,444	2,638	5.37	175,26	5 2,446	5.58	158,	500	2,227	5.62	
Total interest-bearing liabilities (6)	1,339,731	14,314	4.25	1,203,07	4 13,416	4.43	1,186,	781	12,843	4.34	
Noninterest-bearing sources:											
Noninterest-bearing deposits	176,368			169,86			173,				
Other liabilities	81,444			73,14			67,				
Shareholders' equity	144,924			134,48			133,				
Total liabilities and shareholders' equity	\$ 1,742,467			\$ 1,580,56	5		\$ 1,561,	649			
Net interest spread			2.14	%		2.05	%			2.04	
Impact of noninterest-bearing sources  Net interest income/yield on earning assets		\$ 9,815	0.47 2.61	%	\$ 8,992	0.56 2.61	%	\$	8,784	0.55 2.59	_ (

For Footnotes, see page 62.

Table 9 Year-to-Date Average Balances and Interest Rates - FTE Basis

			SIX Mont	us Ende	d June 30		
	-	2008		_		2007	
		Interest				Interest	
	Average	Income/	Yield/		Average	Income/	Yield/
(Dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate
Earning assets							
Time deposits placed and other short-term investments	\$ 10,453		3.48	% \$	15,167		4.75
Federal funds sold and securities purchased under agreements to resell	135,606	2,008	2.97		166,227	4,135	4.9
Trading account assets	188,478	4,699	5.00		181,804	4,721	5.2
Debt securities (1)	227,373	5,798	5.10		182,142	4,845	5.33
Loans and leases (2):	·						
Residential mortgage	263,352	7,378	5.61		253,396	7,212	5.70
Credit card – domestic	62,466	3,377	10.87		56,973	3,664	12.9
Credit card – foreign	15,904	986	12.47		11,542	667	11.6
Home equity	118,413	3,499	5.94		91,926	3,458	7.5
Direct/Indirect consumer (3)	80,649	3,430	8.55		65,893	2,744	8.40
Other consumer (4)	4,001	171	8.49		4,763	222	9.3
Total consumer	544,785	18,841	6.94		484,493	17,967	7.4
Commercial – domestic	215,965	5,960	5.55		165,083	5,973	7.3
Commercial real estate (5)	62,506	1,624	5.22		36,454	1,359	7.5
Commercial lease financing	22,252	504	4.53		19,718	392	3.9
Commercial – foreign	31,642	753	4.78		21,445	649	6.1
Total commercial	332,365	8,841	5.35		242,700	8,373	6.9
Total loans and leases	877,150	27,682	6.34		727,193	26,340	7.2
Other earning assets	66,205	2,134	6.47		67,639	2,118	6.2
Total earning assets <sup>(6)</sup>	1,505,265	42,502	5.67		1,340,172	42,516	6.3
Cash and cash equivalents	33,874	42,302	3.07		33,656	42,310	0.5
Other assets, less allowance for loan and lease losses	220,631				167,816		
Total assets	\$ 1,759,770			-	1,541,644		
Interest-bearing liabilities							
Domestic interest-bearing deposits:	0 22 401	0 114	0.50	0/ 0	22.007	<b>6</b> 00	0.5
Savings	\$ 32,481	\$ 114	0.70	% \$	32,907	\$ 88	0.5
NOW and money market deposit accounts	253,526	1,995	1.58		212,290	1,923	1.8
Consumer CDs and IRAs	183,417	3,717	4.08		160,610	3,689	4.6
Negotiable CDs, public funds and other time deposits	28,208	515	3.68		14,824	327	4.4
Total domestic interest-bearing deposits	497,632	6,341	2.56		420,631	6,027	2.8
Foreign interest-bearing deposits:							
Banks located in foreign countries	36,487	672	3.71		41,160	1,053	5.1
Governments and official institutions	13,219	209	3.17		16,184	402	5.0
Time, savings and other	54,234	886	3.28		39,937	813	4.1
Total foreign interest-bearing deposits	103,940	1,767	3.42		97,281	2,268	4.7
Total interest-bearing deposits	601,572	8,108	2.71		517,912	8,295	3.2
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	448,717	7,229	3.24		416,696	10,850	5.2
	76,489	1,589	4.18		81,615	1,713	4.2
Trading account liabilities			4.31		153,591	4,275	5.5
Trading account liabilities Long-term debt	201,828	4,348	4.31			25,133	4.3
Trading account liabilities Long-term debt		4,348 21,274	3.22		1,169,814	25,133	
Trading account liabilities	201,828				1,169,814	25,133	
Trading account liabilities Long-term debt  Total interest-bearing liabilities <sup>(6)</sup>	201,828			_	1,169,814	25,133	
Trading account liabilities Long-term debt  Total interest-bearing liabilities (6)  Noninterest-bearing sources:	201,828 1,328,606					25,133	
Trading account liabilities Long-term debt  Total interest-bearing liabilities (6)  Noninterest-bearing sources: Noninterest-bearing deposits	201,828 1,328,606 185,241 87,845				173,986 64,275	25,133	
Trading account liabilities Long-term debt  Total interest-bearing liabilities (6)  Noninterest-bearing sources: Noninterest-bearing deposits Other liabilities	201,828 1,328,606 185,241			<u> </u>	173,986	25,133	
Trading account liabilities Long-term debt  Total interest-bearing liabilities (6)  Noninterest-bearing sources: Noninterest-bearing deposits Other liabilities Shareholders' equity  Total liabilities and shareholders' equity	201,828 1,328,606 185,241 87,845 158,078			\$	173,986 64,275 133,569	25,133	2.0
Trading account liabilities Long-term debt  Total interest-bearing liabilities (6)  Noninterest-bearing sources: Noninterest-bearing deposits Other liabilities Shareholders' equity	201,828 1,328,606 185,241 87,845 158,078		3.22		173,986 64,275 133,569	25,133	2.0 0.5

- (1) Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.
- (2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.
- (3) Includes foreign consumer loans of \$3.1 billion and \$3.9 billion for the six months ended June 30, 2008 and 2007.
- (4) Includes consumer finance loans of \$2.9 billion and \$3.2 billion, and other foreign consumer loans of \$859 million and \$1.4 billion for the six months ended June 30, 2008 and 2007.
- (5) Includes domestic commercial real estate loans of \$61.3 billion and \$35.8 billion for the six months ended June 30, 2008 and 2007.
- (6) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on assets \$207 million and \$238 million for the six months ended June 30, 2008 and 2007. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on liabilities \$86 million and \$386 million for the six months ended June 30, 2008 and 2007. For further information on interest rate contracts, see Interest Rate Risk Management for Nontrading Activities beginning on page 143.

### **Business Segment Operations**

### Segment Description

We report the results of our operations through three business segments: GCSBB, GCIB and GWIM, with the remaining operations recorded in All Other. Certain prior period amounts have been reclassified to conform to current period presentation. For more information on our basis of presentation, selected financial information for the business segments and reconciliations to consolidated total revenue and net income, see Note 16 – Business Segment Information to the Consolidated Financial Statements.

### Basis of Presentation

We prepare and evaluate segment results using certain non-GAAP methodologies and performance measures, many of which are discussed in Supplemental Financial Data beginning on page 58. We begin by evaluating the operating results of the businesses which by definition excludes merger and restructuring charges. The segment results also reflect certain revenue and expense methodologies which are utilized to determine net income. The net interest income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics.

The management accounting reporting process derives segment and business results by utilizing allocation methodologies for revenue, expense and capital. The net income derived for the businesses is dependent upon revenue and cost allocations using an activity-based costing model, funds transfer pricing, and other methodologies and assumptions management believes are appropriate to reflect the results of the business.

Our ALM activities maintain an overall interest rate risk management strategy that incorporates the use of interest rate contracts to manage fluctuations in earnings that are caused by interest rate volatility. Our goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect net interest income. The results of the business segments will fluctuate based on the performance of corporate ALM activities. Some ALM activities are recorded in the businesses (e.g., *Deposits*) such as external product pricing decisions, including deposit pricing strategies, as well as the effects of our internal funds transfer pricing process. The net effects of other ALM activities are reported in each of our segments under *ALM/Other*. In addition, certain residual impacts of the funds transfer pricing process are retained in *All Other*.

Certain expenses not directly attributable to a specific business segment are allocated to the segments based on pre-determined means. The most significant of these expenses include data processing costs, item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain centralized or shared functions are allocated based on methodologies which reflect utilization.

Equity is allocated to business segments and related businesses using a risk-adjusted methodology incorporating each unit's credit, market, interest rate and operational risk components. The Corporation as a whole benefits from risk diversification across the different businesses. This benefit is reflected as a reduction to allocated equity for each segment and is recorded in *ALM/Other*. The nature of these risks is discussed further beginning on page 101. Average equity is allocated to the business segments and related businesses, and is impacted by the portion of goodwill that is specifically assigned to the businesses and the unallocated portion of goodwill that resides in *ALM/Other*.

# Global Consumer and Small Business Banking

		Three Months Ended June 30, 2008								
(Dollars in millions)	Total <sup>(1)</sup>	Deposits	:	Card Services <sup>(1)</sup>		Consumer Real Estate		ALM/ Other		
Net interest income (2)	\$ 8,015	\$ 1,873	\$	4,727	\$	686		\$ 729		
Noninterest income:		·		·						
Card income	2,560	617		1,940		3		-		
Service charges	1,743	1,742		-		1		-		
Mortgage banking income	409	-		-		409		-		
All other income (loss)	365	(1)		181		100		85		
Total noninterest income	5,077	2,358		2,121		513		85		
Total revenue, net of interest expense	13,092	4,231		6,848		1,199		814		
Provision for credit losses (3)	6,545	86		4,071		2,198		190		
Noninterest expense	5,293	2,446		2,149		598		100		
Income (loss) before income taxes	1,254	1,699		628		(1,597)		524		
Income tax expense (benefit) (2)	442	634		226		(615)		197		
Net income (loss)	\$ 812	\$ 1,065	\$	402	\$	(982)		\$ 327		
Net interest yield (2)	8.52 %	2.30	%	8.12	%	2.13	%	n/m		
Return on average equity (4)	4.89	25.79		3.47		(74.43)		n/m		
Efficiency ratio (2)	40.43	57.82		31.39		50.01		n/m		
Period end – total assets (5)	\$ 426,562	\$ 350,232	\$	262,165	\$	127,572		n/m		

		Three Months Ended June 30, 2007												
(Dollars in millions)	Total <sup>(1)</sup>		Deposits	Card Services <sup>(1)</sup>			Consumer Real Estate		ALM/ Other					
Net interest income (2)	\$ 7,109	\$	2,376	\$	4,026	:	\$ 547		\$ 160					
Noninterest income:														
Card income	2,596		540		2,055		1		-					
Service charges	1,488		1,487		-		1		-					
Mortgage banking income	297		-		-		297		-					
All other income (loss)	331		(1)		255		5		72					
Total noninterest income	4,712		2,026		2,310		304		72					
Total revenue, net of interest expense	11,821		4,402		6,336		851		232					
Provision for credit losses (3)	3,094		55		2,857		127		55					
Noninterest expense	4,910		2,196		2,079		541		94					
Income before income taxes	3,817		2,151		1,400		183		83					
Income tax expense (2)	1,395		785		512		68		30					
Net income	\$ 2,422	\$	1,366	\$	888		\$ 115		\$ 53					
Net interest yield <sup>(2)</sup>	8.14	2/0	3.03	%	7.87	%	2.07	%	n/m					
Return on average equity (4)	15.76		36.84		8.22		12.21		n/m					
Efficiency ratio (2)	41.54		49.87		32.81		63.60		n/m					
Period end – total assets (5)	\$ 403,684	\$	336,371	\$	238,861	:	\$ 113,215		n/m					

<sup>(1)</sup> Presented on a managed basis, specifically Card Services.

 $n/m = not \ meaningful$ 

<sup>(2)</sup> FTE basis

<sup>(3)</sup> Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

<sup>(4)</sup> Average allocated equity for GCSBB was \$66.8 billion and \$61.7 billion for the three months ended June 30, 2008 and 2007.

<sup>(5)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# Global Consumer and Small Business Banking

				Six Mon	ths En	ded June 3	30, 2008					
						Card		C	Consumer		ALN	vI/
(Dollars in millions)	Total (1)		Deposits		Ser	rvices (1)		R	eal Estate		Othe	er
Net interest income (2)	\$ 15,699		\$ 3,838		\$	9,301		\$	1,319		\$ 1,24	41
Noninterest income:												
Card income	5,285		1,178			4,103			4			-
Service charges	3,309		3,307			-			2			-
Mortgage banking income	1,065		-			-			1,065			-
All other income (loss)	1,040		(3)			777			116		15	
Total noninterest income	10,699		4,482			4,880			1,187		15	50
Total revenue, net of interest expense	26,398		8,320			14,181			2,506		1,39	91
Provision for credit losses (3)	13,000		166			8,383			4,095		35	
Noninterest expense	10,426		4,881			4,113			1,237		19	95
Income (loss) before income taxes	2,972		3,273			1,685			(2,826)		84	40
Income tax expense (benefit) (2)	1,068		1,214			613			(1,071)		31	
Net income (loss)	\$ 1,904		\$ 2,059		\$	1,072		\$	(1,755)		\$ 52	28
Net interest yield <sup>(2)</sup>	8.40	%	2.35	%		8.07	%		2.07	%	n/ı	m
Return on average equity (4)	5.77		24.93			4.66			(71.72)		n/ı	m
Efficiency ratio (2)	39.50		58.67			29.00			49.41		n/ı	m
Period end – total assets (5)	\$ 426,562		\$ 350,232		\$	262,165		\$	127,572		n/ı	m

		Six Months Ended June 30, 2007												
					Card		Consumer		AL					
(Dollars in millions)	Total (1)		Deposits		Services (1)		Real Estate		Oth	ner				
Net interest income (2)	\$ 14,113		\$ 4,741	\$	8,003		1,070		\$ 2	299				
Noninterest income:														
Card income	4,977		1,039		3,935		3			-				
Service charges	2,865		2,863		-		2			-				
Mortgage banking income	599		-		-		599			-				
All other income (loss)	598		(2)		447		10		1	143				
Total noninterest income	9,039		3,900		4,382		614		1	143				
Total revenue, net of interest expense	23,152		8,641		12,385		1,684		4	442				
Provision for credit losses (3)	5,505		94		5,156		157			98				
Noninterest expense	9,593		4,304		4,090		1,018		1	181				
Income before income taxes	8,054		4,243		3,139		509		1	163				
Income tax expense (2)	2,965		1,562		1,156		188			59				
Net income	\$ 5,089		\$ 2,681	\$	1,983		\$ 321		\$ 1	104				
Net interest yield <sup>(2)</sup>	8.13	%	3.04	%	7.93	%	2.10	%	n	n/m				
Return on average equity (4)	16.67		36.35		9.23		17.58		n	n/m				
Efficiency ratio (2)	41.43		49.81		33.03		60.44		n	n/m				
Period end – total assets (5)	\$ 403,684		\$ 336,371	\$	238,861		\$ 113,215		n	n/m				

 $<sup>{\</sup>hbox{\small (1)}} \quad \hbox{Presented on a managed basis, specifically } \ {\it Card Services}.$ 

<sup>(2)</sup> FTE basis

<sup>(3)</sup> Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

<sup>(4)</sup> Average allocated equity for GCSBB was \$66.4 billion and \$61.6 billion for the six months ended June 30, 2008 and 2007.

<sup>(5)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

 $n/m = not \ meaningful$ 

	Ending	Bala	nce	Average Balance							
	Jun	e 30			Three Months	Ende	d June 30		Six Months E	nded	June 30
(Dollars in millions)	2008		2007		2008		2007		2008		2007
Total loans and leases	\$ 364,535	\$	324,452	\$	368,136	\$	317,247	\$	365,581	\$	312,701
Total earning assets (1)	374,801		349,134		378,575		350,200		375,781		349,937
Total assets (1)	426,562		403,684		430,179		403,257		428,764		403,359
Total deposits	339,098		326,878		341,339		326,622		342,387		326,550

<sup>(1)</sup> Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

The strategy for *GCSBB* is to attract, retain and deepen customer relationships. We achieve this strategy through our ability to offer a wide range of products and services through a franchise that stretches coast to coast through 32 states and the District of Columbia. We also provide credit card products to customers in Canada, Ireland, Spain and the United Kingdom. In the U.S., we serve approximately 59 million consumer and small business relationships utilizing our network of 6,131 banking centers, 18,531 domestic branded ATMs, and telephone and Internet channels. Within *GCSBB*, there are three primary businesses: *Deposits*, *Card Services* and *Consumer Real Estate*. In addition, *ALM/Other* includes the results of ALM activities and other consumer-related businesses (e.g., insurance and certain noncard small business lending activities). *GCSBB*, specifically *Card Services*, is presented on a managed basis. For a reconciliation of managed *GCSBB* to held *GCSBB*, see *Note 16 – Business Segment Information* to the Consolidated Financial Statements.

### Three months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income decreased \$1.6 billion, or 66 percent, as increases in net interest income and noninterest income were more than offset by higher provision for credit losses and noninterest expense.

Net interest income increased \$906 million, or 13 percent, due to organic growth in average loans and leases, increased spreads and higher margin on ALM activities. Partially offsetting these increases was the impact of competitive deposit pricing. Noninterest income increased \$365 million, or eight percent, mainly due to higher service charges and mortgage banking income.

Provision for credit losses increased \$3.5 billion, or 112 percent, driven by an increase of \$2.1 billion and \$1.2 billion in Consumer Real Estate and Card Services. For further discussion related to Card Services and Consumer Real Estate, see their respective discussions beginning on pages 69 and 72.

Noninterest expense increased \$383 million, or eight percent, largely due to the addition of LaSalle as well as higher deposit account and transaction volumes.

### Six months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$3.2 billion, or 63 percent, as increases in noninterest income of \$1.7 billion and net interest income of \$1.6 billion were more than offset by higher provision for credit losses of \$7.5 billion and noninterest expense of \$833 million. In addition to the factors described in the three-month discussion above, noninterest income and noninterest expense benefited from the favorable impact of the Visa IPO transactions.

### Deposits

Deposits provides a comprehensive range of products to consumers and small businesses. Our products include traditional savings accounts, money market savings accounts, CDs and IRAs, and noninterest and interest-bearing checking accounts. Debit card results are also included in Deposits.

Deposit products provide a relatively stable source of funding and liquidity. We earn net interest spread revenues from investing this liquidity in earning assets through client-facing lending activity and our ALM activities. The revenue is allocated to the deposit products using our funds transfer pricing process which takes into account the interest rates and

maturity characteristics of the deposits. Deposits also generate fees such as account service fees, non-sufficient fund fees, overdraft charges and ATM fees, while debit cards generate merchant interchange fees based on purchase volume.

We added 674 thousand and 1.2 million net new retail checking accounts for the three and six months ended June 30, 2008. These additions resulted from continued improvement in sales and service results in the Banking Center Channel and Online, and the success of such products as Keep the Change<sup>TM</sup> and new Affinity relationships. During the first half of 2008, we added 1.5 million subscribers to our active online banking customer base. In addition, our active bill pay users paid \$145.7 billion worth of bills online for the six months ended June 30, 2008.

We continue to migrate qualifying affluent customers and their related deposit balances from GCSBB to GWIM. For the three and six months ended June 30, 2008, a total of \$5.6 billion and \$12.6 billion of deposits, including \$2.3 billion during the first quarter of 2008 related to the one-time migration of legacy LaSalle accounts, were migrated from GCSBB to GWIM. For the three and six months ended June 30, 2007 a total of \$2.9 billion and \$6.4 billion were migrated from GCSBB to GWIM. After migration, the associated net interest income, service charges and noninterest expense are recorded in GWIM.

### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income decreased \$301 million, or 22 percent, as an increase in noninterest income was more than offset by lower net interest income combined with higher noninterest expense. Net interest income decreased \$503 million, or 21 percent, due to the impact of competitive deposit pricing partially offset by growth in average deposits. Average deposits increased \$14.5 billion, or five percent, due to the acquisition of LaSalle and organic growth partially offset by the migration of customer relationships and related deposit balances to *GWIM*. The increase in noninterest income was driven by higher service charges of \$255 million, or 17 percent, primarily as a result of increased volume, new demand deposit account growth and the addition of LaSalle. Additionally, debit card revenue growth of \$77 million, or 14 percent, was due to new account and card growth, increased usage and the addition of LaSalle.

Noninterest expense increased \$250 million, or 11 percent, primarily due to the addition of LaSalle, a higher number of accounts and transaction volumes.

#### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$622 million, or 23 percent, driven by lower net interest income of \$903 million, or 19 percent, combined with higher noninterest expense of \$577 million, or 13 percent, partially offset by an increase in noninterest income of \$582 million, or 15 percent. These period-over-period changes were driven by the same factors as described in the three-month discussion above.

#### Card Services

Card Services, which excludes the results of debit cards (included in Deposits), provides a broad offering of products, including U.S. Consumer and Business Card, Unsecured Lending, and International Card. We offer a variety of co-branded and affinity credit card products and have become the leading issuer of credit cards through endorsed marketing in the U.S. and Europe.

The Corporation reports its GCSBB results, specifically Card Services, on a managed basis, which is consistent with the way that management evaluates the results of GCSBB. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet QSPE which is excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP.

Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income decreased \$486 million, or 55 percent, as growth in net interest income was more than offset by higher provision for credit losses and lower noninterest income

Net interest income grew \$701 million, or 17 percent, driven by higher managed average loans and leases of \$29.3 billion, or 14 percent combined with the beneficial impact of the decrease in short-term interest rates on our funding costs. Noninterest income decreased \$189 million, or eight percent, as card income was impacted by an unfavorable change in the value of the interest-only strip and lower interchange income partially offset by increases in cash advance and other fees.

Provision for credit losses increased \$1.2 billion, or 42 percent, primarily driven by higher managed losses and reserve increases reflecting the impacts of the slowing economy and seasoning of the portfolio, reflective of growth. For further discussion, see Provision for Credit Losses beginning on page 134.

#### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$911 million, or 46 percent, as growth in net interest income of \$1.3 billion was more than offset by higher provision for credit losses of \$3.2 billion. These period-over-period changes were driven by the same factors as described in the three-month discussion above. Also, for the six-month comparison, noninterest income increased \$498 million, or 11 percent, mainly due to the \$388 million gain related to *Card Services'* allocation of the Visa IPO and an increase of \$168 million in card income. Card income was impacted by a favorable change in the value of the interest-only strip and higher cash advance fees. Noninterest expense remained flat at \$4.1 billion as higher personnel-related expenses and technology-related costs primarily driven by increased customer assistance and collection infrastructure were offset by the reversal of certain Visa-related litigation costs associated with the completion of the Visa IPO.

#### **Key Statistics**

	Three M	Ionths Ended June 30	Six M	Six Months Ended June 30						
(Dollars in millions)	2008	2007	2008		2007					
Card Services										
Average – total loans and leases:										
Managed	\$ 233,593	\$ 204,332	\$ 231,370		\$ 202,758					
Held	126,155	102,427	125,063		100,917					
Period end – total loans and leases:										
Managed	235,625	208,130	235,625		208,130					
Held	127,104	105,378	127,104		105,378					
Managed net losses (1):										
Amount	3,667	2,534	6,740		4,865					
Percent (3)	6.31	<b>%</b> 4.98	% 5.86	%	4.84 %					
Credit Card (2)										
Average – total loans and leases:										
Managed	\$ 185,659	\$ 167,569	\$ 184,676		\$ 167,481					
Held	78,221	68,181	78,370		68,515					
Period end – total loans and leases:										
Managed	187,162	169,852	187,162		169,852					
Held	78,642	69,241	78,642		69,241					
Managed net losses (1):										
Amount	2,751	2,099	5,123		4,052					
Percent (3)	5.96	<b>%</b> 5.02	% 5.58	%	4.88 %					

<sup>(1)</sup>Represents net charge-offs on held loans combined with realized credit losses associated with the securitized loan portfolio.

The table above and the following discussion presents select key indicators for the Card Services and credit card portfolios.

### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Managed Card Services net losses increased \$1.1 billion to \$3.7 billion, or 6.31 percent of average outstandings compared to \$2.5 billion, or 4.98 percent for the same period in 2007. This increase was driven by portfolio seasoning, the impacts of a slowing economy and higher bankruptcies.

Managed credit card net losses increased \$652 million to \$2.8 billion, or 5.96 percent of average credit card outstandings compared to \$2.1 billion, or 5.02 percent for the same period in 2007. The increase was driven by the same factors as described above.

### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Managed Card Services net losses increased \$1.9 billion to \$6.7 billion, or 5.86 percent of average outstandings compared to \$4.9 billion, or 4.84 percent for the same period in 2007. This increase was driven by portfolio seasoning, the impacts of a slowing economy and higher bankruptcies.

Managed credit card net losses increased \$1.1 billion to \$5.1 billion, or 5.58 percent of average credit card outstandings compared to \$4.1 billion, or 4.88 percent for the same period in 2007. The increase was driven by the same factors as described above.

For more information on credit quality, see Consumer Portfolio Credit Risk Management beginning on page 108.

<sup>(2)</sup>Includes U.S. consumer card and foreign credit card. Does not include business card and unsecured lending.

<sup>(3)</sup>Ratios are calculated as annualized managed net losses divided by average outstanding managed loans and leases during the period.

#### Consumer Real Estate

Consumer Real Estate generates revenue by providing an extensive line of consumer real estate products and services to customers nationwide. Consumer Real Estate products are available to our customers through a retail network of personal bankers located in 6,131 banking centers, mortgage loan officers in nearly 160 locations and through a sales force offering our customers direct telephone and online access to our products. Consumer Real Estate products include fixed and adjustable rate loans for home purchase and refinancing needs, reverse mortgages, lines of credit and home equity loans. First mortgage products are either sold into the secondary mortgage market to investors, while retaining the Bank of America customer relationships, or are held on our balance sheet for ALM purposes. Consumer Real Estate is not impacted by the Corporation's mortgage production retention decisions as Consumer Real Estate is compensated for the decision on a management accounting basis with a corresponding offset recorded in All Other.

The Consumer Real Estate business includes the origination, fulfillment, sale and servicing of first mortgage loan products, reverse mortgage products and home equity products. Servicing activities primarily include collecting cash for principal, interest and escrow payments from borrowers, disbursing customer draws for lines of credit and accounting for and remitting principal and interest payments to investors and escrow payments to third parties. Servicing income includes ancillary income derived in connection with these activities such as late fees.

Within GCSBB, the Consumer Real Estate first mortgage and home equity production was \$18.5 billion and \$9.0 billion, and \$36.6 billion and \$22.8 billion for the three and six months ended June 30, 2008 compared to \$25.8 billion and \$18.6 billion, and \$46.4 billion and \$35.9 billion for the same periods in 2007.

In July 2008, the Corporation acquired Countrywide through its merger with a subsidiary of the Corporation. Countrywide's results of operations will be included in our results beginning July 1, 2008. For more information related to the Countrywide acquisition, see *Note 2 – Merger and Restructuring Activity* to the Consolidated Financial Statements.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Consumer Real Estate had a net loss of \$982 million, a \$1.1 billion decrease, as growth in net interest income and noninterest income were more than offset by higher provision for credit losses and an increase in noninterest expense. Net interest income grew \$139 million, or 25 percent, driven by an increase in average loans and leases. The growth in average loans and leases of \$19.8 billion, or 19 percent, was attributable to growth in our home equity portfolio as a result of slower prepayment speeds and organic growth as well as the LaSalle acquisition. Mortgage banking income grew \$112 million due to increased production income driven by improved margins and an increased MSR valuation.

Provision for credit losses increased \$2.1 billion to \$2.2 billion compared to the same period in 2007. This increase was driven primarily by reserve increases and higher losses in the home equity portfolio, reflective of deterioration in the housing markets particularly in geographic areas that have experienced the most significant declines in home prices. In addition, most home equity loans are secured by second lien positions, significantly reducing and in some cases resulting in no collateral value after consideration of the first lien position. This drove more severe charge-offs as borrowers defaulted. To a lesser extent, seasoning of the portfolio, reflective of growth contributed to the increase in net charge-offs. For further discussion, see Provision for Credit Losses beginning on page 134.

Noninterest expense increased \$57 million, or 11 percent, driven by costs associated with increased direct-to-consumer volume as well as higher operating expenses to service the portfolio.

# Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Consumer Real Estate had a net loss of \$1.8 billion, a \$2.1 billion decrease, as growth in noninterest income of \$573 million and net interest income of \$249 million were more than offset by higher provision for credit losses of \$3.9 billion and an increase in noninterest expense of \$219 million. These period-over-period changes were driven by the same factors as described in the three-month discussion above. Additionally, mortgage banking income benefited from the adoption of SAB 109 which was partially offset by illiquidity in the secondary market which drove reduced valuations for certain loans held for sale. For more information on the adoption of SAB 109 on mortgage banking income, see Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements.

The Consumer Real Estate servicing portfolio includes loans serviced for others, and originated and retained residential mortgages. The servicing portfolio at June 30, 2008 was \$540.8 billion, \$23.9 billion higher than at December 31, 2007, driven by production. Included in this amount was \$292.4 billion of residential first mortgage loans serviced for others

At June 30, 2008, the residential first mortgage MSR balance was \$4.3 billion, an increase of \$1.2 billion, or 39 percent, from December 31, 2007. This value represented 145 bps of the related unpaid principal balance, a 27 bps increase from December 31, 2007.

## ALM/Other

ALM/Other is comprised primarily of the allocation of a portion of the Corporation's net interest income from ALM activities and the results of other consumer-related businesses (e.g., insurance and certain noncard small business lending activities).

Net income increased \$274 million and \$424 million for the three and six months ended June 30, 2008 compared to the same periods in 2007 as higher contributions from ALM activities, which was due in part to investing the Corporation's deposits at profitable spreads, were offset by higher provision for credit losses. Provision for credit losses increased \$135 million and \$258 million for the three and six months ended June 30, 2008 compared to the same periods in 2007. These increases were driven primarily by higher losses in the small business lending portfolio managed outside of *Card Services* due to seasoning of the portfolio, reflective of growth as well as the impacts of a slowing economy. For more information on the Corporation's small business commercial – domestic portfolio, see Commercial Portfolio Credit Risk Management beginning on page

## **Global Corporate and Investment Banking**

	Three Months Ended June 30, 2008											
(Dollars in millions)	Total	Business Lending	ar	Capital Markets and Advisory Services <sup>(1)</sup>		Treasury Services		ALM/ Other				
Net interest income (2)	\$ 3,824	\$ 1,452	\$	1,394		\$ 863	!	\$ 115				
Noninterest income:												
Service charges	856	154		31		670		1				
Investment and brokerage services	210	-		200		10		-				
Investment banking income	765	-		765		-		-				
Trading account profits (losses)	369	151		200		19		(1)				
All other income (loss)	(64)	270		(640)		303		3				
Total noninterest income	2,136	575		556		1,002		3				
Total revenue, net of interest expense	5,960	2,027		1,950		1,865		118				
Provision for credit losses	363	397		(38)		4		-				
Noninterest expense	2,801	563		1,280		896		62				
Income before income taxes	2,796	1,067		708		965		56				
Income tax expense (2)	1,050	416		259		357		18				
Net income	\$ 1,746	\$ 651	\$	449		\$ 608		\$ 38				
(2)												
Net interest yield <sup>(2)</sup>	2.20 %	1.89	%	n/m		2.10	%	n/m				
Return on average equity (3)	11.57	11.76		9.14	%	30.48		n/m				
Efficiency ratio (2)	46.99	27.76		65.63		48.03		n/m				
Period end – total assets (4)	\$779,138	\$321,263	\$	393,564		\$195,554		n/m				

			Three Months	Ended June 30,	2007			
		Business	Cap	ital Markets d Advisory	2007	Treasury		ALM/
(Dollars in millions)	Total	Lending	S	ervices (1)		Services		Other
Net interest income (2)	\$ 2,609	\$ 1,089	\$	658		\$ 943		\$ (81)
Noninterest income:								• •
Service charges	683	123		36		524		-
Investment and brokerage services	221	-		211		10		-
Investment banking income	821	-		821		-		-
Trading account profits	937	5		916		16		-
All other income	672	270		90		291		21
Total noninterest income	3,334	398		2,074		841		21
Total revenue, net of interest expense	5,943	1,487		2,732		1,784		(60)
Provision for credit losses	42	33		(1)		10		_
Noninterest expense	3,227	541		1,741		867		78
Income (loss) before income taxes	2,674	913		992		907		(138)
income tax expense (benefit) (2)	982	332		365		336		(51)
Net income (loss)	\$ 1,692	\$ 581	\$	627		\$ 571		\$ (87)
Net interest yield <sup>(2)</sup>	1.55 %	1.87	%	n/m		2.75	%	n/m
Return on average equity (3)	16.15	15.83		20.57	%	29.60		n/m
Efficiency ratio (2)	54.31	36.47		63.74		48.59		n/m
reriod end – total assets (4)	\$731.377	\$241.497	S	436.002		\$162,472		n/m

<sup>(1)</sup> Includes \$25 million and \$22 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income for the three months ended June 30, 2008 and 2007. For more

<sup>(2)</sup> FTE basis

<sup>(3)</sup> Average allocated equity for GCIB was \$60.7 billion and \$42.0 billion for the three months ended June 30, 2008 and 2007. The increase was attributable to goodwill associated with the LaSalle acquisition, portfolio growth, and higher trading and operational risk.

<sup>(4)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

## Global Corporate and Investment Banking

		Six Months Ended June 30, 2008										
(Dollars in millions)	Total	Business Lending	and	tal Markets Advisory rvices <sup>(1)</sup>	Treasury Services		ALM/ Other					
Net interest income <sup>(2)</sup>	\$ 7,415	\$ 2,887	\$	2,729	\$ 1,699	s						
Noninterest income:	,,	,		-,,	,	-						
Service charges	1,644	291		63	1,289		1					
Investment and brokerage services	455	-		434	21		-					
Investment banking income	1,430	-		1,430	-		-					
Trading account profits (losses)	(1,421)	(47)		(1,420)	37		9					
All other income (loss)	(404)	532		(1,905)	945		24					
Total noninterest income	1,704	776		(1,398)	2,292		34					
Total revenue, net of interest expense	9,119	3,663		1,331	3,991		134					
Provision for credit losses	886	920		(39)	5		_					
Noninterest expense	5,265	1,160		2,411	1,624		70					
Income (loss) before income taxes	2,968	1,583		(1,041)	2,362		64					
Income tax expense (benefit) (2)	1,115	608		(388)	874		21					
Net income (loss)	\$ 1,853	\$ 975	\$	(653)	\$ 1,488	\$	43					
Net interest yield <sup>(2)</sup>	2.10 %	6 1.91	%	n/m	2.19	%	n/m					
Return on average equity (3)	6.23	9.01		(6.88)	% 37.57		n/m					
Efficiency ratio (2)	57.74	31.66		n/m	40.70		n/m					
Period end – total assets (4)	\$779,138	\$321,263	\$	393,564	\$195,554		n/m					

		Six Months Ended June 30, 2007										
				tal Markets								
		Business	and	l Advisory	Treasury	ALM/						
(Dollars in millions)	Total	Lending	Se	rvices (1)	Services	Other						
Net interest income (2)	\$ 5,017	\$ 2,148	\$	1,141	\$ 1,893	\$ (165)						
Noninterest income:												
Service charges	1,337	248		63	1,026	-						
Investment and brokerage services	454	1		432	21	-						
Investment banking income	1,524	-		1,524	-	-						
Trading account profits	1,832	2		1,801	28	1						
All other income	1,222	423		195	524	80						
Total noninterest income	6,369	674		4,015	1,599	81						
Total revenue, net of interest expense	11,386	2,822		5,156	3,492	(84)						
Provision for credit losses	157	136		10	12	(1)						
Noninterest expense	6,205	1,039		3,319	1,736	111						
Income (loss) before income taxes	5,024	1,647		1,827	1,744	(194)						
Income tax expense (benefit) (2)	1,858	609		676	645	(72)						
Net income (loss)	\$ 3,166	\$ 1,038	\$	1,151	\$ 1,099	\$ (122)						
Net interest yield <sup>(2)</sup>	1.53 %	1.86	%	n/m	2.79	% n/m						
Return on average equity (3)	15.28	14.24		19.42	% 28.67	n/m						
Efficiency ratio (2)	54.50	36.83		64.39	49.72	n/m						
Period end – total assets (4)	\$731,377	\$241,497	\$	436,002	\$162,472	n/m						

<sup>(1)</sup> Includes \$52 million and \$22 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income for the six months ended June 30, 2008 and 2007. For more information, see the market-based revenue discussion on page 79.

<sup>(3)</sup> Average allocated equity for GCIB was \$59.8 billion and \$41.8 billion for the six months ended June 30, 2008 and 2007. The increase was attributable to goodwill associated with the LaSalle acquisition, portfolio growth, and higher trading and operational risk.

<sup>(4)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

		Ending	Balan	ice	Average Balance								
		Jun	e 30		Th	ree Months	Ende	d June 30	Six Months Ended June 3				
(Dollars in millions)	2	2008		2007		2008		2007	2008	2007			
Total loans and leases	\$	344,628	\$	257,537	\$	334,680	\$	253,895	\$ 329,714	\$ 250,913			
Total trading-related assets		303,423		342,629		337,059		377,171	349,490	368,896			
Total market-based earning assets (1)		335,207		386,958		375,274		426,759	389,504	418,073			
Total earning assets (2)		668,348		637,880		700,178		673,184	709,498	661,832			
Total assets (2)		779,138		731,377		814,358		765,118	824,417	749,798			
Total deposits		228,817		221,866		234,605		220,180	235,202	214,402			

- (1) Total market-based earning assets represents earning assets included in CMAS but excludes loans that are accounted for at fair value in accordance with SFAS 159.
- (2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

GCIB provides a wide range of financial services to both our issuer and investor clients that range from business banking clients to large international corporate and institutional investor clients using a strategy to deliver value-added financial products, transaction and advisory services. GCIB's products and services are delivered from three primary businesses: Business Lending, CMAS, and Treasury Services, and are provided to our clients through a global team of client relationship managers and product partners. In addition, ALM/Other includes the results of ALM activities and other GCIB activities. Our clients are supported through offices in 22 countries that are divided into four distinct geographic regions: U.S. and Canada; Asia; Europe, Middle East, and Africa; and Latin America. For more information on our foreign operations, see Foreign Portfolio beginning on page 133.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income increased \$54 million, or three percent, to \$1.7 billion as growth in net interest income and decrease in noninterest expense more than offset decreases in market-based noninterest income related to the *CMAS* business, including CDO-related writedowns, and a higher provision for credit losses.

Net interest income increased \$1.2 billion, or 47 percent, driven primarily by higher market-based net interest income which benefited from the decrease in the cost of market-based funding due to a decline in short-term interest rates and trading strategies. Additionally, net interest income benefited from growth in average loans and leases of \$80.8 billion, or 32 percent, combined with a higher margin on ALM activities. These benefits were partially offset by the impact of competitive deposit pricing and a shift in the deposit product mix as more customers moved their deposits to higher yielding products. The growth in average loans and average deposits was due to the LaSalle merger as well as organic growth.

Noninterest income decreased \$1.2 billion, or 36 percent, driven by declines in trading account profits (losses) of \$568 million and all other income (loss) of \$736 million. For more information on the aforementioned decreases, see the CMAS discussion.

The provision for credit losses increased \$321 million to \$363 million driven by higher credit costs in Business Lending. For further information, see the Business Lending discussion.

Noninterest expense decreased \$426 million, or 13 percent, mainly due to a reduction in performance-based incentive compensation in CMAS partially offset by the addition of LaSalle.

## Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$1.3 billion, or 41 percent driven by lower noninterest income of \$4.7 billion and an increase of \$729 million in provision for credit losses. These items were partially offset by an increase in net interest income of \$2.4 billion and a decrease of \$940 million in noninterest expense. These period-over-period changes were driven by the same factors as described in the three-month discussion above, except that noninterest income and noninterest expense benefited from the favorable impact of the Visa IPO transactions.

## **Business Lending**

Business Lending provides a wide range of lending-related products and services to our clients through client relationship teams along with various product partners. Products include commercial and corporate bank loans and commitment facilities which cover our business banking clients, middle market commercial clients and our large multinational corporate clients. Real estate lending products are issued primarily to public and private developers, homebuilders and commercial real estate firms. Leasing and asset-based lending products offer our clients innovative financing products. Products also include indirect consumer loans which allow us to offer financing through automotive, marine, motorcycle and recreational vehicle dealerships across the U.S. Business Lending also contains the results for the economic hedging of our risk to certain middle market and real estate-related commercial credit counterparties utilizing various risk mitigation tools.

## Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income increased \$70 million, or 12 percent, to \$651 million as the increases in net interest income and noninterest income were partially offset by higher provision for credit losses and noninterest expense. Net interest income increased \$363 million, or 33 percent, driven by average loan growth of 33 percent to \$306.5 billion. The increase in average loans and leases was attributable to the LaSalle merger and organic growth primarily in commercial domestic and real estate loans. The increase in noninterest income of \$177 million, or 44 percent, was mainly driven by an increase in trading account profits which was attributable to a positive valuation adjustment related to our option to purchase loans. In addition, service charges increased \$31 million due to the LaSalle merger.

The provision for credit losses increased \$364 million to \$397 million reflecting reserve increases and higher charge-offs primarily due to the continued weakness in the housing markets on the homebuilder loan portfolio. Also contributing to the increase were higher net charge-offs in the dealer-related retail portfolios due to deterioration and seasoning of the portfolio reflective of growth, and higher commercial domestic net charge-offs from very low prior year levels.

Noninterest expense increased \$22 million, or four percent, primarily due to the LaSalle merger.

#### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$63 million, or six percent, to \$975 million as increases in net interest income of \$739 million and noninterest income of \$102 million were more than offset by increases in provision for credit losses of \$784 million and noninterest expense of \$121 million. These period-over-period changes were driven by the same factors as described in the three-month discussion above, except the increase in all other income primarily resulted from improved economic hedging results of our exposures to certain commercial clients. These increases were partially offset by lower trading account profits (losses) due to a net writedown related to an option to purchase loans.

## Capital Markets and Advisory Services

CMAS provides financial products, advisory services and financing globally to our institutional investor clients in support of their investing and trading activities. We also work with our commercial and corporate issuer clients to provide debt and equity underwriting and distribution capabilities, merger-related advisory services and risk management products using interest rate, equity, credit, currency and commodity derivatives, foreign exchange, fixed income and mortgage-related products. The business may take positions in these products and participate in market-making activities dealing in government securities, equity and equity-linked securities, high-grade and high-yield corporate debt securities, commercial paper, mortgage-backed securities and ABS. Underwriting debt and equity, securities research and certain market-based activities are executed through Banc of America Securities, LLC, which is a primary dealer in the U.S.

In January 2008, we announced changes in our CMAS business which better align the strategy of this business with GCIB's broader integrated platform. We continue to provide corporate, commercial and institutional clients with debt and equity capital-raising services, strategic advice, and a wide range of corporate banking capabilities. However, we have reduced activities in certain structured products (e.g., CDOs) and are resizing the international platform to emphasize debt, cash management, and selected trading services, including rates and foreign exchange. As of June 30, 2008, the expected reductions of 650 front office personnel have been achieved. The cost benefit of these reductions has been minimal to date, due to severance costs. In addition, in June 2008, we reached a definitive agreement to sell our equity prime brokerage

business to BNP Paribas reflecting our decision to exit certain brokerage processing and balance sheet-intensive activities. We remain committed to our hedge fund clients in equities as well as across asset classes and investment banking. The completion of this transaction is subject to obtaining all regulatory approvals and is expected to close in the third quarter of 2008.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

CMAS recognized net income of \$449 million, a decrease of \$178 million, or 28 percent, driven by lower market-based revenue of \$785 million, partially offset by a decline in noninterest expense of \$461 million. The lower market-based revenue was driven by \$645 million of losses, net of hedges, resulting from CDO exposure, \$184 million in losses associated with equity investments we made in acquisition-related financing transactions, \$79 million of losses on CMBS funded debt and the forward calendar, \$64 million of losses on leveraged finance loans and the leveraged forward calendar, and losses on several other credit-related books. These losses were partially offset by favorable results in liquid and credit products. Noninterest expense declined \$461 million due to lower performance-based incentive compensation. For more information relating to our market-based revenue, see the discussion below.

## Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

CMAS recognized a net loss of \$653 million, a decrease of \$1.8 billion, driven by lower market-based revenue of \$3.9 billion. The decrease was driven by \$2.1 billion of losses, net of hedges, resulting from our CDO exposure, \$503 million of losses on leveraged finance loans and the leveraged forward calendar, \$271 million of losses on CMBS funded debt and the forward calendar, \$245 million of losses for counterparty credit risk valuations included in our structured credit trading business, \$250 million of net losses on auction rate securities (ARS) in our public finance business, and \$184 million in losses associated with equity investments we made in acquisition-related financing transactions. Partially offsetting these declines were favorable results in our liquid products business. In addition, noninterest expense declined \$908 million primarily due to lower performance-based incentive compensation. For more information relating to our market-based revenue, see the discussion below.

#### Market-Based Revenue

CMAS evaluates its results using market-based revenue that is comprised of net interest income and noninterest income. The following table presents further detail regarding market-based revenue. Sales and trading revenue is segregated into fixed income from liquid products (primarily interest rate and commodity derivatives, foreign exchange contracts and public finance), credit products (primarily investment and noninvestment grade corporate debt obligations and credit derivatives), structured products (primarily CMBS, residential mortgage-backed securities, structured credit trading and CDOs), and equity income from equity-linked derivatives and cash equity activity.

		Three Months	Ended Jur	ie 30	Six Months Ended June 30				
(Dollars in millions)	2008			2007		2008		2007	
Investment banking income									
Advisory fees	\$	51	\$	110	\$	117	\$	240	
Debt underwriting		604		611		963		1,114	
Equity underwriting		110		100		350		170	
Total investment banking income		765		821		1,430		1,524	
Sales and trading revenue									
Fixed income:									
Liquid products		1,290		592		2,012		1,049	
Credit products		495		362		(18)		883	
Structured products		(923)		494		(2,776)		811	
Total fixed income		862		1,448		(782)		2,743	
Equity income		298		441		631		867	
Total sales and trading revenue		1,160		1,889		(151)		3,610	
Total Capital Markets and Advisory Services market-based revenue (1)	\$	1,925	\$	2,710	\$	1,279	\$	5,134	

<sup>(1)</sup> Excludes \$25 million and \$22 million for the three months ended June 30, 2008 and 2007, and \$52 million and \$22 million for the six months ended June 30, 2008 and 2007, of net interest income on loans for which the fair value option has been elected and is not considered market-based income. Effective April 1, 2007, the results of loans and loan commitments to certain large corporate clients for which we elected the fair value option (including the associated risk mitigation tools) were transferred from Business Lending to CMAS to reflect the manner in which they are managed.

#### Three and Six Months Ended June 30, 2008 Compared to the Same Periods in 2007

Investment banking income was \$765 million and \$1.4 billion, decreases of \$56 million and \$94 million compared to record results in 2007. The six-month comparison for debt underwriting was adversely impacted by the utilization of fees to distribute leveraged loan commitments during the first quarter of 2008. Equity underwriting income was also driven by fees earned on the Corporation's preferred stock issuances in the first and second quarters of 2008 for which CMAS was compensated on a management accounting basis with a corresponding offset in All Other.

Sales and trading revenue declined \$729 million and \$3.8 billion to \$1.2 billion and a loss of \$151 million for the three and six months ended June 30, 2008 compared to the same periods in 2007.

- Liquid products sales and trading revenue increased \$698 million and \$963 million for the three and six months ended June 30, 2008 compared to the same periods in 2007 as *CMAS* took advantage of trending volatility in interest rate and foreign exchange markets which also drove favorable client flows. For the six-month period ending June 30, 2008, this growth was partially offset by the impact of net losses on ARS of \$250 million, of which \$204 million was related to student loan ARS. For further discussion on our ARS exposure, see Industry Concentrations beginning on page 128.
- Credit products sales and trading revenue increased \$133 million to \$495 million for the three months ended June 30, 2008 compared to the same period in 2007 as favorable trading results were partially offset by losses of \$64 million incurred on leveraged finance loans and the leveraged forward calendar, as liquidity in these

markets continues to be limited. No fees were utilized to distribute leveraged loan commitments during the three months ended June 30, 2008. Credit products sales and trading revenue declined \$901 million to a loss of \$18 million for the six months ended June 30, 2008 compared to the same period in 2007 due to losses of \$503 million, net of \$286 million of fees, incurred on leveraged finance loans and the leveraged forward calendar as these markets continued to experience illiquidity during the first half of the year. Losses incurred on our leveraged exposure were not concentrated in any one type (senior secured or subordinated/senior unsecured) and were generally due to wider new issuance credit spreads as compared to the negotiated spreads.

At June 30, 2008 and December 31, 2007, the Corporation's leveraged forward calendar was \$4.1 billion and \$12.2 billion and funded position held for distribution was \$6.2 billion and \$6.1 billion. The decrease of \$8.1 billion in the leveraged forward finance calendar was primarily due to the funding of outstanding commitments, approximately 80 percent of which were distributed through syndication, and client-terminated commitments. These decreases were partially offset by new commitments that were entered into during the period. The leveraged forward calendar at June 30, 2008 generally represents new business at market terms. Pre-market disruption exposure originated prior to September 30, 2007, included in the leveraged finance forward calendar and funded portfolio amounted to \$599 million and \$6.1 billion at June 30, 2008 compared to \$10.7 billion at \$6.1 billion at December 31, 2007. Over 60 percent of the leveraged forward calendar and the funded positions held for distribution are senior secured.

Structured products sales and trading revenue was a loss of \$923 million and \$2.8 billion, which represented declines in revenue of \$1.4 billion and \$3.6 billion for the three and six months ended June 30, 2008 compared to the same periods in the prior year. The decreases were driven by \$645 million and \$2.1 billion of losses resulting from our CDO exposure, which includes our super senior, warehouse, and sales and trading positions, and our hedging activities including counterparty credit valuations. See the detailed CDO exposure discussion below. Also, structured products was adversely impacted by \$79 million and \$271 million of losses (net of hedges) on CMBS funded debt and the forward calendar for the three and six months ended June 30, 2008, and losses related to other structured products including \$245 million of losses for counterparty credit risk valuations related to our structured credit trading business during the six months ended June 30, 2008. In addition, the three and six months ended June 30, 2008 included \$184 million in losses associated with equity investments we made in acquisition-related financing transactions. Other structured products, including residential mortgage-backed securities as well as other residual structured credit positions were negatively impacted by spread widening due to the credit market disruptions that continued into the second quarter of 2008.

At June 30, 2008 and December 31, 2007, we held \$8.5 billion and \$13.6 billion of funded CMBS debt of which \$7.6 billion and \$8.9 billion were primarily floating-rate acquisition-related financings to major, well known operating companies. In addition, at June 30, 2008 and December 31, 2007, we had a forward calendar of \$717 million and \$2.2 billion. The decrease in funded CMBS debt was driven by securitizations, including the securitization of a portion of the legacy LaSalle portfolio, while the decrease in the forward calendar was driven by the funding of outstanding commitments and the business decision not to enter into any new floating-rate acquisition-related financings. The forward calendar at June 30, 2008 was comprised primarily of fixed-rate conduit product financings. The \$79 million and \$271 million of losses recorded during the three and six months ended June 30, 2008, associated with our CMBS exposure were concentrated in the more difficult to hedge floating-rate debt. We have not originated new CMBS exposures subsequent to September 30, 2007.

Equity products sales and trading revenue decreased \$143 million and \$236 million to \$298 million and \$631 million for the three and six months ended June 30, 2008 compared to the same periods in 2007 primarily due to lower trading results in the equity structured derivative businesses.

#### Collateralized Debt Obligation Exposure at June 30, 2008

CDO vehicles hold diversified pools of fixed income securities. CDO vehicles issue multiple tranches of debt securities, including commercial paper, mezzanine and equity securities.

Our CDO exposure can be divided into funded and unfunded super senior liquidity commitment exposure, other super senior exposure (i.e., cash positions and derivative contracts), warehouse, and sales and trading positions. For more information on our CDO liquidity commitments, refer to Collateralized Debt Obligation Vehicles as part of Off- and On-Balance Sheet Arrangements beginning on page 94. Super senior exposure represents the most senior class of commercial paper or notes that are issued by the CDO vehicles. These financial instruments benefit from the subordination of all other securities issued by the CDO vehicles.

During the three and six months ended June 30, 2008, we recorded CDO-related losses of \$645 million and \$2.1 billion including losses on super senior exposure of \$444 million and \$2.0 billion. Also included in the above amounts, we liquidated certain CDO vehicles and purchased underlying securities from the vehicles at auction and recorded losses of \$115 million and \$140 million related to these assets subsequent to their purchase. These combined losses reduced trading account profits (losses) by \$58 million and \$1.1 billion and other income by \$501 million and \$1.1 billion. Also included during the three and six months ended June 30, 2008, we recorded gains in trading account profits (losses) of \$219 million and \$635 million related to our hedging activity, \$75 million and \$199 million of losses related to subprime sales and trading and CDO warehouse positions, and \$230 million and \$337 million of losses to cover counterparty risk on our CDO and subprime-related exposure. The losses recorded in other income were other-than-temporary impairment charges related to CDOs and purchased securities classified as AFS debt securities at June 30, 2008.

The CDO and related markets continued to deteriorate, although to a lesser extent in the second quarter of 2008, experiencing significant illiquidity impacting the availability and reliability of transparent pricing. At June 30, 2008, we valued these CDO structures assuming they would terminate and looked through the structures to the underlying net asset values of the securities. We were able to obtain security values using either external pricing services or offsetting trades for approximately 72 percent of the CDO exposure and purchased securities for which we used the average of all prices obtained by security. The majority of the remaining positions where no pricing quotes were available were valued using matrix pricing by aligning the value to securities that had similar vintage of underlying assets and ratings, using the lowest rating between the rating services. The remaining securities were valued as interest-only strips, based on estimated average life, exposure type and vintage of the underlying assets. We assigned a zero value to the CDO positions for which an event of default has been triggered and liquidation notice has been issued. The value of cash held by the trustee for all CDO structures was also incorporated into the resulting net asset value.

As presented in the following table, during the three and six months ended June 30, 2008, our super senior net exposure, excluding purchased securities from liquidated CDOs, decreased \$2.5 billion and \$4.9 billion to \$6.8 billion at June 30, 2008, primarily driven by paydowns, liquidations and writedowns. In addition, during these periods we reclassified \$2.4 billion and \$5.2 billion of super senior liquidity commitments exposure to other super senior exposure as the liquidity commitments were triggered and, as a result, we now own super senior securities issued by the CDOs. Including purchased securities our super senior net exposure decreased \$1.1 billion and \$3.2 billion to \$8.4 billion

The following table presents a rollforward of our super senior CDO exposure for the three and six months ended June 30, 2008.

# Super Senior Collateralized Debt Obligation Exposure Rollforward Three Months Ended June 30, 2008

(Dollars in millions)		March 31, 2008 Net Exposure				•	Reclassifications (2)			une 30, 2008 Exposure
Super senior liquidity commitments										
High grade	\$	2,892	\$	(51)	\$	(32)	\$	(2,095)	\$	714
Mezzanine		358		-		-		-		358
CDO-squared		414		-		(80)		(334)		-
Total super senior liquidity commitments		3,664		(51)		(112)		(2,429)		1,072
Other super senior exposure										
High grade		3,429		(1,842)		(74)		2,095		3,608
Mezzanine		495		(174)		(44)		-		277
CDO-squared		1,697		(13)		(214)		334		1,804
Total other super senior		5,621		(2,029)		(332)		2,429		5,689
Total super senior	\$	9,285	\$	(2,080)	\$	(444)	\$	-	\$	6,761
Purchased securities from liquidated CDOs		264		1,518		(115)		-		1,667
Total	\$	9,549	\$	(562)	\$	(559)	\$	-	\$	8,428

Six Months Ended June 30, 2008										
	December 31, 2007		Liq	ydowns / uidations /		to-Date 2008				30, 2008 Net
(Dollars in millions)	Net	Exposure		Other	Net W	ritedowns <sup>(1)</sup>	Recla	ssifications (2)	Ex	posure
Super senior liquidity commitments										
High grade	\$	5,166	\$	(115)	\$	(420)	\$	(3,917)	\$	714
Mezzanine		358		-		-		-		358
CDO-squared		2,227		(361)		(548)		(1,318)		-
Total super senior liquidity commitments		7,751		(476)		(968)		(5,235)		1,072
Other super senior exposure										
High grade		2,125		(2,178)		(256)		3,917		3,608
Mezzanine		795		(150)		(368)		-		277
CDO-squared		959		(49)		(424)		1,318		1,804
Total other super senior		3,879		(2,377)		(1,048)		5,235		5,689
Total super senior	\$	11,630	\$	(2,853)	\$	(2,016)	\$	-	\$	6,761
Purchased securities from liquidated CDOs		-		1,807		(140)		-		1,667
Total	\$	11,630	\$	(1,046)	\$	(2,156)	\$	-	\$	8,428

<sup>(1)</sup> Net of insurance.
(2) Represents CDO exposure that was reclassified from super senior liquidity commitments to other super senior exposure as the Corporation is no longer providing liquidity.

The following table presents our super senior CDO exposure at June 30, 2008 and December 31, 2007.

#### Super Senior Collateralized Debt Obligation Exposure

	Total CDO Exposure at June 30, 2008											
		Su	bprime Ex	posure (1)			Non	-Subprime	Exposure (2)		Total C	DO Net Exposure
(Dollars in millions)	Gross	Insured	Net of Insured Amount	Cumulative Write- downs (3)	Net Exposure	Gross	Insured	Net of Insured Amount	Cumulative Write- downs (3)	Net Exposure	June 30 2008	December 31 2007
Super senior liquidity commitments										_		
High grade	\$ -	\$ -	\$ -	\$ -	s -	\$ 714	<b>s</b> -	\$ 714	s -	\$ 714	\$ 714	\$ 5,166
Mezzanine	363	-	363	(5)	358	-	-	-	-	-	358	358
CDO-squared	-	-	-	-			-	-	-			2,227
Total super senior liquidity commitments	363	-	363	(5)	358	714	-	714	-	714	1,072	7,751
Other super senior exposure												
High grade	5,170	(3,741)	1,429	(367)	1,062	3,463	(735)	2,728	(182)	2,546	3,608	
Mezzanine	1,019	-	1,019	(742)	277	-	-	-	-	-	277	795
CDO-squared	5,107	-	5,107	(3,303)	1,804	365	(365)	-	-	-	1,804	959
Total other super senior	11,296	(3,741)	7,555	(4,412)	3,143	3,828	(1,100)	2,728	(182)	2,546	5,689	3,879
Total super senior	\$11,659	\$ (3,741)	\$ 7,918	\$ (4,417)	\$ 3,501	\$4,542	\$ (1,100)	\$ 3,442	\$ (182)	\$ 3,260	\$ 6,761	\$ 11,630
Purchased securities from liquidated CDOs					1,667						1,667	
Total					\$ 5,168						\$ 8,428	\$ 11,630

- Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value.
   Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure.
   Net of insurance excluding losses taken on liquidated CDOs.

At June 30, 2008, we held \$3.7 billion of purchased insurance on our subprime super senior CDO exposure of which 59 percent was provided by monolines in the form of CDS, total-return-swaps (TRS) or financial guarantees. In the case of default, we will first look to the underlying securities and then to recovery on purchased insurance. At June 30, 2008, these contracts were valued at \$1.6 billion by referencing the fair value of the CDO which is valued in the same manner as the unhedged portion. We have adjusted these values downward by \$477 million to reflect counterparty credit risk to the issuers of the insurance. In addition, we held collateral in the form of cash and marketable securities of \$307 million related to our purchased insurance. The underlying insured CDOs are collateralized with approximately 45 percent of subprime assets of which approximately 66 percent are of higher quality vintages from 2005 and prior. For more information on our credit exposure to monolines, see Industry Concentrations beginning on page 128.

At June 30, 2008, super senior exposure, net of writedowns, in the form of cash positions, liquidity commitments, and derivative contracts consisted of net subprime super senior exposure of \$3.5 billion and net non-subprime super senior exposure of \$3.3 billion. In addition, we had \$1.7 billion of exposure in purchased securities from liquidated CDOs. At June 30, 2008, these purchased securities were carried at approximately 44 percent of their original net exposure amount and approximately 51 percent of the underlying assets are subprime. For more information on our super senior liquidity exposure, see the CDO discussion beginning on page 98.

The following table presents the carrying values of our subprime net exposures including subprime collateral content and percentages of recent vintages.

## Subprime Super Senior Collateralized Debt Obligation Carrying Values(1) June 30, 2008

,						Vintage of S	Subprin	ne Collateral					
(Dollars in millions)	bprime Exposure	Carrying Value as a Percent of Original Net Exposure		Subprime Content of Collateral <sup>(2)</sup>		Content of		Content of		Percent in 2006/2007 Vintages		Percent in 2005/Prior Vintages	
Super senior liquidity commitments													
High grade Mezzanine	\$ 358	- 99	%	34	%	- 55	%	- % 45	, D				
CDO-squared		-		-		-		-					
Total super senior liquidity commitments	358	99											
Other super senior exposure													
High grade	1,062	73		53		13		87					
Mezzanine	277	28		81		59		41					
CDO-squared	1,804	33		23		71		29					
Total other super senior	3,143	39											
Total super senior	\$ 3,501	42											
Purchased securities from liquidated CDOs	1,667	44		51		43		57					
Total	\$ 5,168	43											

<sup>(1)</sup> Classified as subprime when subprime consumer real estate loans make up at least 55 percent of the ultimate underlying collateral's original net exposure value

Net subprime super senior liquidity commitments were \$358 million at June 30, 2008. This mezzanine exposure is collateralized with about 34 percent of subprime assets of which approximately 45 percent are of higher quality vintages from 2005 and prior. We did not record any losses associated with these exposures during the three and six months ended June 30, 2008.

Net other subprime super senior exposure was \$3.1 billion at June 30, 2008. Other subprime super senior exposure consists primarily of cash and CDS on CDO positions. The collateral supporting the high grade exposure consisted of about 53 percent subprime, of which approximately 13 percent was made up of 2006 and 2007 vintages while the remaining amount was comprised of higher quality vintages from 2005 and prior. The mezzanine exposure underlying collateral was heavily weighted to subprime with approximately 59 percent coming from later vintages while the CDO-squared collateral was approximately 23 percent subprime of which approximately 71 percent was comprised of later vintages. We recorded losses associated with these exposures of \$412 million and \$1.9 billion for the three and six months ended June 30, 2008.

We also had net non-subprime super senior exposure of \$3.3 billion which primarily included highly-rated CLO and CMBS super senior exposures. The net non-subprime super senior exposure is comprised of \$714 million of high grade super senior liquidity commitment exposure and \$2.5 billion of high grade other super senior exposure. We recorded losses of \$32 million and \$125 million associated with these exposures during the three and six months ended June 30, 2008. These losses were primarily driven by spread widening rather than impairment of principal.

In addition to the super senior exposure including purchased securities at June 30, 2008, we also had commercial real estate and mortgage-related security exposure with a market value of \$799 million in our CDO sales and trading portfolio, of which approximately \$431 million was classified as subprime. This subprime exposure is carried at approximately 18 percent of par value and includes \$188 million of positions in legacy warehouses, which were initiated in 2007. We also had purchased exposure related to a subprime mortgage securitization of \$65 million.

<sup>(2)</sup> Based on current net exposure value

## Treasury Services

Treasury Services provides integrated working capital management and treasury solutions to clients worldwide through our network of proprietary offices and special clearing arrangements. Our clients include multinationals, middle-market companies, correspondent banks, commercial real estate firms and governments. Our products and services include treasury management, trade finance, foreign exchange, short-term credit facilities and short-term investing options. Net interest income is derived from interest-bearing and noninterest-bearing deposits, sweep investments, and other liability management products. Deposit products provide a relatively stable source of funding and liquidity. We earn net interest spread revenues from investing this liquidity in earning assets through client-facing lending activity and our ALM activities. The revenue is attributed to the deposit products using our funds transfer pricing process which takes into account the interest rates and maturity characteristics of the deposits. Noninterest income is generated from payment and receipt products, merchant services, wholesale card products, and trade services and is comprised largely of service charges which are net of market-based earnings credit rates applied against noninterest-bearing deposits.

## Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income increased \$37 million, or six percent, driven by higher noninterest income partially offset by a decline in net interest income and an increase in noninterest expense. Net interest income decreased \$80 million, or eight percent, primarily due to spread compression resulting from the impact of competitively pricing our deposits in a decreasing rate environment and the change in the mix between interest-bearing and noninterest-bearing deposits as clients shifted to interest-bearing and/or higher yielding investment alternatives. Partially offsetting these impacts was an increase in average deposits of \$23.1 billion due to organic growth as well as the LaSalle merger. Noninterest income grew \$161 million, or 19 percent, driven by increased service charges of \$146 million which was due to organic growth, changes in our pricing structure, and the LaSalle merger. Noninterest expense increased \$29 million, or three percent, due to the acquisition of LaSalle.

## Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income increased \$389 million, or 35 percent, as an increase of \$693 million in noninterest income combined with a decrease of \$112 million in noninterest expense were partially offset by a decrease in net interest income of \$194 million. These period-over-period changes were driven by the same factors as described in the three-month discussion above, except that noninterest income and noninterest expense benefited from the favorable impact of the Visa IPO transactions.

## ALM/Other

ALM/Other includes an allocation of a portion of the Corporation's net interest income from ALM activities as well as residual amounts related to discontinued business activities.

Net income increased \$125 million and \$165 million for the three and six months ended June 30, 2008 compared to the same periods in 2007 mainly due to increases in net interest income of \$196 million and \$265 million, resulting from a higher contribution from the Corporation's ALM activities, which was due in part to investing the Corporation's deposits at profitable spreads.

## **Global Wealth and Investment Management**

		Three Months Ended June 30, 2008												
(Dollars in millions)	Total	U.S. Trust <sup>(1)</sup>	Colu Manag	mbia gement		Premier Banking and nvestments		ALM/ Other						
Net interest income (2)	\$ 1,133	\$ 304	\$	(5)	\$	536		\$ 298						
Noninterest income:														
Investment and brokerage services	1,095	387		403		263		42						
All other income (loss)	51	15		(33)		66		3						
Total noninterest income	1,146	402		370		329		45						
Total revenue, net of interest expense	2,279	706		365		865		343						
Provision for credit losses	119	6		-		113		-						
Noninterest expense	1,241	458		302		452		29						
Income before income taxes	919	242		63		300		314						
Income tax expense <sup>(2)</sup>	346	90		24		111		121						
Net income	\$ 573	\$ 152	\$	39	\$	189		\$ 193						
Net interest visit (2)	201 0/	2.40	0/	/		1.70	0/	1						
Net interest yield <sup>(2)</sup>	2.91 %		%	n/m		1.79	%	n/m						
Return on average equity (3)	19.58	12.95		23.54	%	39.03		n/m						
Efficiency ratio (2)	54.44	64.79		82.63		52.30		n/m						
Period end - total assets (4)	\$167,187	\$ 56,560	\$	2,819	\$	123,359		n/m						

		Three Months Ended June 30, 2007											
(Dollars in millions)	Total	U.S. Trust <sup>(1)</sup>		mbia gement		Premier anking and avestments		ALM/ Other					
Net interest income (2)	\$ 949	\$ 226	\$	1	\$	672		\$ 50					
Noninterest income:													
Investment and brokerage services	863	253		335		240		35					
All other income	77	13		24		36		4					
Total noninterest income	940	266		359		276		39					
Total revenue, net of interest expense	1,889	492		360		948		89					
Provision for credit losses	(13)	(12)		-		(1)		-					
Noninterest expense	993	310		242		421		20					
Income before income taxes	909	194		118		528		69					
Income tax expense (2)	333	72		43		195		23					
Net income	\$ 576	\$ 122	\$	75	\$	333		\$ 46					
Net interest yield (2)	3.14 %	6 2.69	%	n/m		2.81	%	n/m					
Return on average equity (3)	26.35	34.39		66.93	%	83.24		n/m					
Efficiency ratio (2)	52.57	62.93		67.11		44.46		n/m					
Period end – total assets (4)	\$128,388	\$ 35,102	\$	1,443	\$	98,464		n/m					

In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.
 FTE basis

n/m = not meaningful

 $<sup>(3) \</sup>quad \text{Average allocated equity for } \textit{GWIM} \text{ was $11.8 billion and $8.8 billion for the three months ended June 30, 2008 and 2007.}$ 

<sup>(4)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

## **Global Wealth and Investment Management**

			Six Months E	nded June 3	30, 2008			
(Dollars in millions)  Net interest income (2)  Noninterest income: Investment and brokerage services All other income (loss)  Total noninterest income  Total revenue, net of interest expense  Provision for credit losses  Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2)  Net income (loss)  Net interest yield (2)  Return on average equity (3)  Efficiency ratio (2)	Total	U.S. Trust <sup>(1)</sup>		olumbia nagement		Premier anking and nvestments		ALM/ Other
Net interest income (2)	\$ 2,131	\$ 582	\$	(3)	s	1,071		\$ 481
Noninterest income:								
	2,176	766		801		521		88
All other income (loss)	(106)	33		(254)		114		1
Total noninterest income	2,070	799		547		635		89
Total revenue, net of interest expense	4,201	1,381		544		1,706		570
Provision for credit losses	362	9		-		353		-
Noninterest expense	2,556	962		607		891		96
Income (loss) before income taxes	1,283	410		(63)		462		474
Income tax expense (benefit) (2)	481	152		(23)		171		181
Net income (loss)	\$ 802	\$ 258	\$	(40)	\$	291		\$ 293
Net interest yield <sup>(2)</sup>	2.82 %	6 2.36	%	n/m		1.84	%	n/m
Return on average equity (3)	13.82	11.36		(11.40)	%	29.92		n/m
Efficiency ratio (2)	60.84	69.61		n/m		52.26		n/m
Period end - total assets (4)	\$167,187	\$ 56,560	\$	2,819	s	123,359		n/m

		Six Months Ended June 30, 2007											
(Dollars in millions)	Total	U.S. Trust <sup>(1)</sup>		ımbia gement	Ba	Premier inking and vestments		ALM/ Other					
Net interest income <sup>(2)</sup>	\$ 1,871	\$ 449	\$	1	\$	1,331		\$ 90					
Noninterest income:													
Investment and brokerage services	1,669	480		654		460		75					
All other income	130	24		26		70		10					
Total noninterest income	1,799	504		680		530		85					
Total revenue, net of interest expense	3,670	953		681		1,861		175					
Provision for credit losses	9	9		-		-		-					
Noninterest expense	1,967	617		477		834		39					
Income before income taxes	1,694	327		204		1,027		136					
Income tax expense (2)	627	121		75		380		51					
Net income	\$ 1,067	\$ 206	\$	129	\$	647		\$ 85					
Net interest yield <sup>(2)</sup>	3.16	% 2.73	%	n/m		2.83	%	n/m					
Return on average equity (3)	24.51	28.33		54.66	%	81.05		n/m					
Efficiency ratio (2)	53.59	64.83		70.05		44.79		n/m					
Period end – total assets (4)	\$128,388	\$ 35,102	\$	1,443	\$	98,464		n/m					

<sup>(1)</sup> In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management . The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.

 $n/m = not \ meaningful$ 

<sup>(2)</sup> FTE basis

<sup>(3)</sup> Average allocated equity for GWIM was \$11.7 billion and \$8.8 billion for the six months ended June 30, 2008 and 2007.

<sup>(4)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

	Endir	ng Balance				Average 1	Balance	e		
	Jı	une 30	- 1	Three Months	Ende	d June 30	Six Months End			d June 30
(Dollars in millions)	2008	2007		2008		2007		2008		2007
Total loans and leases	\$ 88,171	\$ 69,217	\$	87,572	\$	67,964	\$	86,607	\$	66,907
Total earning assets (1)	157,333	121,806		156,418		121,024		151,765		119,329
Total assets (1)	167,187	128,388		165,860		127,372		161,387		125,735
Total deposits	158,227	118,972		157,113		118,254		152,807		116,614

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

GWIM provides a wide offering of customized banking, investment and brokerage services tailored to meet the changing wealth management goals of our individual and institutional customer base. Our clients have access to a range of services offered through three primary businesses: U.S. Trust, Bank of America Private Wealth Management (U.S. Trust); Columbia Management (Columbia); and Premier Banking and Investments (PB&I). In addition, ALM/Other primarily includes the results of ALM activities.

In December 2007, we completed the sale of Marsico. Prior year Marsico business results have been transferred to All Other to better facilitate year-over-year comparisons.

## Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income was relatively flat, as an increase in total revenue was offset by higher noninterest expense and provision for credit losses.

Net interest income increased \$184 million, or 19 percent, due to higher margin on ALM activities, the acquisitions of U.S. Trust Corporation and LaSalle, and growth in average deposit and loan balances. These increases were partially offset by spread compression driven by deposit mix and competitive deposit pricing. *GWIM* deposit growth benefited from the U.S. Trust Corporation and LaSalle acquisitions, the migration of customer relationships and related deposit balances from *GCSBB*, and organic growth. A more detailed discussion regarding migrated customer relationships and related deposit balances is provided in the *PB&I* discussion beginning on page 91.

Noninterest income increased \$206 million, or 22 percent, driven by higher investment and brokerage services income primarily attributable to the impact of the U.S. Trust Corporation and LaSalle acquisitions, partially offset by \$36 million in losses related to the support provided to certain cash funds managed within *Columbia*.

Provision for credit losses increased \$132 million to \$119 million as a result of increased reserves and higher net charge-offs due to the deterioration in the housing markets.

Noninterest expense increased \$248 million, or 25 percent, driven by the additions of U.S. Trust Corporation and LaSalle.

#### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$265 million, or 25 percent, as increases of \$507 million in investment and brokerage services income and \$260 million in net interest income were more than offset by increases of \$589 million in noninterest expense and \$353 million in provision for credit losses. These period-over-period changes were driven by the same factors as discussed in the three-month discussion above. In addition during 2008, losses of \$256 million were recorded in all other income related to the support provided to certain cash funds managed within *Columbia*.

#### **Client Assets**

The following table presents client assets which consist of AUM, client brokerage assets and assets in custody.

#### Client Assets (1)

	Jur	ie 30	
(Dollars in millions)	 2008		2007
Assets under management	\$ 589,459	\$	566,267
Client brokerage assets	210,701		213,711
Assets in custody	156,530		109,360
Less: Client brokerage assets and assets in custody included in assets under management	(89,234)		(80,784)
Total net client assets	\$ 867,456	\$	808,554

<sup>(1)</sup> In December 2007, the Corporation completed the sale of Marsico. Total AUM at June 30, 2007 includes AUM that were managed prior to the sale of Marsico of \$53.7 billion (including \$5.2 billion in eliminations). Prior year Marsico business results have been transferred to All Other to better facilitate year-over-year comparisons.

AUM increased \$23.2 billion, or four percent, as of June 30, 2008 compared to the same period in 2007, driven by the U.S. Trust Corporation and LaSalle acquisitions, which contributed \$115.6 billion and \$7.5 billion. These increases were partially offset by the sale of Marsico, which resulted in a decrease of \$60.9 billion, and market declines. As of June 30, 2008, client brokerage assets decreased by \$3.0 billion, or one percent, compared to the same period in 2007, driven by market declines partially offset by the addition of LaSalle. Assets in custody increased \$47.2 billion, or 43 percent, to \$156.5 billion compared to the same period in 2007, driven by U.S. Trust Corporation which contributed \$45.0 billion.

## U.S. Trust, Bank of America Private Wealth Management

In July 2007, the acquisition of U.S. Trust Corporation was completed for \$3.3 billion in cash combining it with the Private Bank, to form U.S. Trust. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank. U.S. Trust provides comprehensive wealth management solutions to wealthy and ultra-wealthy clients with investable assets of more than \$3 million. In addition, U.S. Trust provides resources and customized solutions to meet clients' wealth structuring, investment management, trust and banking needs as well as specialty asset management services (oil and gas, real estate, farm and ranch, timberland, private businesses and tax advisory). Clients also benefit from access to resources available through the Corporation including capital markets products, large and complex financing solutions, and its extensive banking platform.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income increased \$30 million, or 25 percent, due to higher noninterest income and net interest income partially offset by higher noninterest expense. Net interest income increased \$78 million, or 35 percent, driven by growth in average deposits of \$14.5 billion and average loans and leases of \$17.4 billion, partially offset by deposit spread compression. The growth in average balances is attributable to the U.S. Trust Corporation and LaSalle acquisitions coupled with organic growth. Noninterest income grew \$136 million, or 51 percent, and noninterest expense increased \$148 million, or 48 percent, primarily driven by the U.S. Trust Corporation and LaSalle acquisitions.

## Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income increased \$52 million, or 25 percent, driven by increases of \$295 million in noninterest income and \$133 million in net interest income partially offset by an increase of \$345 million in noninterest expense. These period-over-period changes were driven by the same factors as discussed in the three-month discussion above.

#### Columbia Management

Columbia is an asset management business serving the needs of both institutional clients and individual customers. Columbia provides asset management products and services, including mutual funds and separate accounts. Columbia mutual fund offerings provide a broad array of investment strategies and products including equity, fixed income (taxable and nontaxable) and money market (taxable and nontaxable) funds. Columbia distributes its products and services to institutional clients and individuals directly and through U.S. Trust, PB&I, GCIB, and nonproprietary channels including other brokerage firms.

In December 2007, we completed the sale of Marsico. Prior year Marsico business results have been transferred to All Other to better facilitate year-over-year comparisons.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income decreased \$36 million, or 48 percent, as higher investment and brokerage services income was more than offset by an increase in noninterest expense and a loss of \$36 million recorded in all other income (loss) related to the support provided to certain cash funds as discussed below. The increases in investment and brokerage services income of \$68 million and noninterest expense of \$60 million were primarily driven by the U.S. Trust Corporation acquisition.

#### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income declined \$169 million to a loss of \$40 million driven primarily by losses recorded in all other income (loss) of \$256 million related to the support provided to certain cash funds combined with an increase in noninterest expense of \$130 million. These items were partially offset by an increase of \$147 million in investment and brokerage services income. The increase in investment and brokerage services income and noninterest expense were driven by the same factors as discussed in the three-month discussion above. In addition, noninterest expense increased due to higher revenue-related expenses.

#### **Cash Funds Support**

Beginning in the second half of 2007, we provided support to certain cash funds managed within Columbia. The funds for which we provided support typically invest in high quality, short-term securities with a portfolio weighted average maturity of 90 days or less, including a limited number of securities issued by SIVs. Due to market disruptions, certain SIV investments were downgraded by the rating agencies and experienced a decline in fair value. We entered into capital commitments which required the Corporation to provide cash to these funds in the event the net asset value per unit of a fund declined below certain thresholds. The capital commitments expire no later than the third quarter of 2010. At June 30, 2008 and December 31, 2007 we had gross (i.e., funded and unfunded) capital commitments to the funds of \$760 million and \$565 million. For the three and six months ended June 30, 2008, we incurred losses of \$36 million and \$163 million related to these capital commitments. At June 30, 2008 and December 31, 2007 the remaining loss exposure on capital commitments was \$212 million and \$183 million.

Additionally, during the six months ended June 30, 2008 we purchased \$994 million of certain investments from the funds and recorded losses of \$93 million. We did not purchase any of these investments or record any losses during the three months ended June 30, 2008. At June 30, 2008 and December 31, 2007, \$660 million and \$159 million of investments purchased from the funds were classified as nonperforming AFS securities.

We may from time to time, but are under no obligation to, provide additional support to funds managed within Columbia. Future support, if any, may take the form of additional capital commitments to the funds or the purchase of assets from the funds. During the third quarter of 2008, we purchased \$525 million of assets in connection with a SIV restructuring. This restructuring resulted in a decrease in our gross capital commitments of \$173 million of which \$158 million was expensed during the first six months of 2008. In addition, other SIVs that we have purchased or are held by these funds are expected to be restructured and may result in further losses.

We are not the primary beneficiary of the cash funds and we do not consolidate the cash funds managed within *Columbia* because the subordinated support provided by the Corporation will not absorb a majority of the variability created by the assets of the funds. The cash funds had total AUM of \$163.4 billion and \$189.5 billion at June 30, 2008 and December 31, 2007.

## Premier Banking and Investments

PB&I includes Banc of America Investments, our full-service retail brokerage business and our Premier Banking channel. PB&I brings personalized banking and investment expertise through priority service with client-dedicated teams. PB&I provides a high-touch client experience through a network of approximately 5,600 client facing associates to our affluent customers with a personal wealth profile of at least \$100,000 of investable assets.

PB&I includes the impact of migrating qualifying affluent customers, including their related deposit balances, from GCSBB to our PB&I model. After migration, the associated net interest income, service charges and noninterest expense are recorded in PB&I. The change reported in the financial results of PB&I includes both the impact of migration, as well as the impact of incremental organic growth from providing a broader array of financial products and services to PB&I customers. For the three and six months ended June 30, 2008 a total of \$5.6 billion and \$12.6 billion of deposits, including \$2.3 billion during the first quarter of 2008 related to the one-time migration of legacy LaSalle accounts, were migrated from GCSBB to PB&I. For the three and six months ended June 30, 2007 a total of \$2.9 billion and \$6.4 billion of deposits were migrated from GCSBB to PB&I.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income decreased \$144 million, or 43 percent, due to lower net interest income and an increase in provision for credit losses, partially offset by higher noninterest income. Net interest income declined \$136 million, or 20 percent, as spread compression, driven by deposit mix and competitive deposit pricing, more than offset higher average deposit and loan balances. Noninterest income increased \$53 million, or 19 percent, partially driven by higher investment and brokerage services income. Provision for credit losses increased \$114 million primarily driven by higher credit costs in the home equity portfolio reflective of deterioration in the housing markets.

#### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$356 million, or 55 percent, primarily due to an increase of \$353 million in provision for credit losses and a decrease of \$260 million in net interest income partially offset by an increase of \$105 million in noninterest income. These period-over-period changes were driven by the same factors as discussed in the three-month discussion above.

## ALM/Other

ALM/Other primarily includes the results of ALM activities.

Net income increased \$147 million and \$208 million for the three and six months ended June 30, 2008, compared to the same period in the prior year, driven by higher net interest income of \$248 million and \$391 million primarily due to the increased contribution from ALM activities. In addition, noninterest expense increased \$57 million for the six months ended June 30, 2008, primarily driven by higher expenses related to the mass affluent and retirement initiatives.

## All Other

	For the T	hree Mo	nths Ended Jur	ne 30, 2008		For the Thi	ree Mon	ths Ended June 30, 2007		
(Dollars in millions)	Reported Basis <sup>(1)</sup>		uritization Offset <sup>(2)</sup>	As Adjus	ed	Reported Basis <sup>(1)</sup>		uritization ffset <sup>(2)</sup>		As justed
Net interest income (3)	\$ (2,035)	\$	2,140	\$	105	\$ (1,883)	\$	1,981	\$	98
Noninterest income:										
Card income	595		(557)		38	676		(793)		(117)
Equity investment income	710		-		710	1,719		-		1,719
Gains on sales of debt securities	131		-		131	2		-		2
All other income (loss)	(101)		61		(40)	(147)		74		(73)
Total noninterest income	1,335		(496)		839	2,250		(719)		1,531
Total revenue, net of interest expense	(700)		1,644		944	367		1,262		1,629
Provision for credit losses	(1,197)		1,644		147	(1,313)		1,262		(51)
Merger and restructuring charges (4)	212		-		212	75		-		75
All other noninterest expense	17		-		17	(50)		-		(50)
Income before income taxes	268		-		268	1,655		-		1,655
Income tax expense (benefit) (3)	(11)		-		(11)	584		-		584
Net income	\$ 279	\$	-	\$	279	\$ 1,071	\$	-	\$	1,071

	For the S	ix Months Ended June	30, 2008	For the Six	x Months Ended June 3	30, 2007	
(Dollars in millions)	Reported Basis <sup>(1)</sup>	Securitization Offset (2)	As Adjusted	Reported Basis <sup>(1)</sup>	Securitization Offset (2)	As Adjusted	
Net interest income (3)	\$ (4,017)	\$ 4,195	\$ 178	\$ (3,618)	\$ 3,871	\$ 253	
Noninterest income:							
Card income	1,259	(1,261)	(2)	1,397	(1,632)	(235)	
Equity investment income	978	-	978	2,615	-	2,615	
Gains on sales of debt securities	351	-	351	63	-	63	
All other income (loss)	(355)	126	(229)	(101)	151	50	
Total noninterest income	2,233	(1,135)	1,098	3,974	(1,481)	2,493	
Total revenue, net of interest expense	(1,784)	3,060	1,276	356	2,390	2,746	
Provision for credit losses	(2,408)	3,060	652	(2,626)	2,390	(236)	
Merger and restructuring charges (4)	382	-	382	186	-	186	
All other noninterest expense	130	-	130	361	-	361	
Income before income taxes	112	-	112	2,435	-	2,435	
Income tax expense (3)	51	-	51	741	-	741	
Net income	\$ 61	\$ -	\$ 61	\$ 1,694	\$ -	\$ 1,694	

<sup>(1)</sup> Provision for credit losses represents provision for credit losses in All Other combined with the GCSBB securitization offset.

<sup>(2)</sup> The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

<sup>(3)</sup> FTE basis

<sup>(4)</sup> For more information on merger and restructuring charges, see Note 2 – Merger and Restructuring Activity to the Consolidated Financial Statements.

GCSBB is reported on a managed basis which includes a "securitization impact" adjustment which has the effect of assuming that loans that have been securitized were not sold and presenting these loans in a manner similar to the way loans that have not been sold are presented. All Other's results include a corresponding "securitization offset" which removes the impact of these securitized loans in order to present the consolidated results on a GAAP basis (i.e., held basis). See the GCSBB section beginning on page 66 for information on the GCSBB managed results. The following All Other discussion focuses on the results on an as adjusted basis excluding the securitization offset. For additional information, see Note 16 – Business Segment Information to the Consolidated Financial Statements.

In addition to the securitization offset discussed above, All Other includes our Equity Investments businesses and Other.

Equity Investments includes Principal Investing, Corporate Investments and Strategic Investments. Principal Investing is comprised of a diversified portfolio of investments in privately-held and publicly-traded companies at all stages of their life cycle from start-up to buyout. These investments are made either directly in a company or held through a fund and are accounted for at fair value. In addition, Principal Investing has unfunded equity commitments related to some of these investments. For more information on these commitments see Note 11 – Commitments and Contingencies to the Consolidated Financial Statements.

Corporate Investments primarily includes investments in publicly-traded equity securities and funds which are accounted for as AFS marketable equity securities. Strategic Investments includes investments of \$15.6 billion in CCB, \$4.5 billion in Banco Itaú, \$3.0 billion in Grupo Financiero Santander, S.A. (Santander) and other investments. Shares of CCB are accounted for as AFS marketable equity securities and carried at fair value with a corresponding net-of-tax offset to accumulated OCI. These shares are non-transferable until October 2008. We also hold an option to increase our ownership interest in CCB to 19.1 percent. Additional shares received upon exercise of this option are restricted through August 2011. This option expires in February 2011. The strike price of the option is based on the greater of 1.2 times the book value per share for the most recent calendar year-end or the IPO price that steps up on an annual basis and is currently at 103 percent of the IPO price. The strike price of the option when based upon the IPO price is capped at 118 percent. On July 21, 2008, under the terms of our purchase option we increased our ownership to 10.8 percent by purchasing approximately \$1.9 billion of the common shares of CCB. These recently purchased shares are restricted through August 2011 and are carried at cost. The restricted shares of Banco Itaú are carried at fair value with an offset, net-of-tax, to accumulated OCI and are accounted for as AFS marketable equity securities. Prior to the second quarter of 2008, these shares were accounted for at cost. Our investment in Santander is accounted for under the equity method of accounting. Income associated with Equity Investments is recorded in equity investment income

The following table presents the components of *All Other*'s equity investment income and a reconciliation to the total consolidated equity investment income for the three and six months ended June 30, 2008 and 2007.

Components of Equity Investment Income

	Three Month	s Ended Jun	ie 30		e 30		
(Dollars in millions)	 2008		2007		2008		2007
Principal Investing	\$ 296	\$	1,250	\$	308	\$	1,825
Corporate Investments	112		150		144		340
Strategic and other investments	302		319		526		450
Total equity investment income included in All Other	710		1,719		978		2,615
Total equity investment income included in the business segments	(118)		110		668		228
Total consolidated equity investment income	\$ 592	\$	1,829	\$	1,646	\$	2,843

Other includes the residual impact of the allowance for credit losses and the cost allocation processes, merger and restructuring charges, intersegment eliminations, and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS 133 hedge accounting treatment, foreign exchange rate fluctuations related to SFAS 52 revaluation of foreign denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. Other also includes adjustments to noninterest income and income tax expense to remove the FTE impact of items (primarily low-

income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments.

#### Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007

Net income decreased \$792 million to \$279 million due to a decline in noninterest income combined with higher provision for credit losses and increased merger and restructuring charges.

Noninterest income declined \$692 million to \$839 million due to a decrease in equity investment income of \$1.0 billion due to a reduction in gains from our Principal Investing portfolio attributable to a lack of liquidity in the marketplace. This decrease included the absence of the \$600 million increase in value during the second quarter of 2007 of private equity funds which were sold during July 2007. This decrease was partially offset by the increase in card income of \$155 million driven by the difference between the funds transfer pricing allocations and the actual bond costs associated with our *Card Services* securitizations due to the rapid decrease in short-term interest rates over the past nine months.

Provision for credit losses increased \$498 million to \$447 million primarily due to higher credit costs related to our ALM residential mortgage portfolio reflective of deterioration in the housing markets.

Merger and restructuring charges increased \$137 million to \$212 million due to the integration costs associated with the LaSalle and U.S. Trust Corporation mergers. For additional information on merger and restructuring charges, see *Note 2 – Merger and Restructuring Activity* to the Consolidated Financial Statements.

Income tax expense (benefit) decreased \$595 million to \$(11) million primarily due to lower pre-tax income and increased low-income housing tax credits.

#### Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007

Net income decreased \$1.6 billion to \$61 million primarily due to a decrease of \$1.4 billion in noninterest income, combined with a higher provision for credit losses of \$888 million and increased merger and restructuring charges of \$196 million partially offset by a decrease of \$690 million in income tax expense. These changes were due to the same factors as described in the three-month discussion above. In addition, *All Other's* results were adversely impacted by the absence of earnings due to the sale of our Latin American operations in the first quarter of 2007.

#### Off- and On-Balance Sheet Arrangements

In the ordinary course of business, we support our customers' financing needs by facilitating their access to the commercial paper market. In addition, we utilize certain financing arrangements to meet our balance sheet management, funding and liquidity needs. For additional information on our liquidity risk, see Liquidity Risk and Capital Management beginning on page 102. These activities utilize SPEs, typically in the form of corporations, limited liability companies, or trusts, which raise funds by issuing short-term commercial paper or similar instruments to third party investors. These SPEs typically hold various types of financial assets whose cash flows are the primary source of repayment for the liabilities of the SPEs. Investors have recourse to the assets in the SPE and often benefit from other credit enhancements, such as overcollateralization in the form of excess assets in the SPE, liquidity facilities, and other arrangements. As a result, the SPEs can typically obtain a favorable credit rating from the rating agencies, resulting in lower financing costs for our customers.

We have liquidity agreements, SBLCs or other arrangements with the SPEs, as described below, under which we are obligated to provide funding in the event of a market disruption or other specified event or otherwise provide credit support to the entities (hereinafter referred to as liquidity exposure). We manage our credit risk and any market risk on these arrangements by subjecting them to our normal underwriting and risk management processes. Our credit ratings and changes thereto will affect the borrowing cost and liquidity of these SPEs. In addition, significant changes in counterparty asset valuation and credit standing may also affect the ability of the SPEs to issue commercial paper. The contractual or notional amount of these commitments as presented in Table 10 represents our maximum possible funding obligation and is not, in management's view, representative of expected losses or funding requirements. From time to time, we may purchase commercial paper issued by these SPEs in connection with market-making activities or for investment purposes. During the second half of 2007 and into the first half of 2008, there were instances in which the asset-backed commercial paper market became illiquid due to market perceptions of uncertainty and certain investment activities were affected. As a

result, at June 30, 2008 and December 31, 2007, we held \$686 million and \$6.6 billion of commercial paper on the Corporation's Consolidated Balance Sheet that was issued in connection with our liquidity obligations to unconsolidated CDOs summarized in the table below.

The following table presents our liquidity exposure to these consolidated and unconsolidated SPEs, which include VIEs and QSPEs. VIEs are SPEs which lack sufficient equity at risk or whose equity investors do not have a controlling financial interest. QSPEs are SPEs whose activities are strictly limited to holding and servicing financial assets. Some, but not all, of the liquidity commitments to VIEs are considered to be significant variable interests and are disclosed in *Note 9 – Variable Interest Entities* to the Consolidated Financial Statements. Those liquidity commitments that are not significant variable interests are not required to be included in *Note 9 – Variable Interest Entities* to the Consolidated Financial Statements.

Table 10
Special Purpose Entities Liquidity Exposure (1)

				June	e 30, 2008		
		,	/IEs			QSPEs	
(Dollars in millions)	Co	onsolidated (2)	Un	consolidated	Unce	onsolidated	Total
Corporation-sponsored multi-seller conduits	\$	14,214	\$	47,754	\$	-	\$ 61,968
Municipal bond trusts and corporate SPEs		4,645		4,168		5,419	14,232
Asset acquisition conduits		1,157		4,116		-	5,273
Customer-sponsored conduits		-		1,231		-	1,231
Collateralized debt obligation vehicles (3)		-		1,077		-	1,077
Total liquidity exposure	\$	20,016	\$	58,346	\$	5,419	\$ 83,781

				Decen	nber 31, 2007		
		V	TEs			QSPEs	
(Dollars in millions)	Cor	nsolidated (2)	Un	consolidated	U	nconsolidated	Total
Corporation-sponsored multi-seller conduits	\$	16,984	\$	47,335	\$	-	\$ 64,319
Municipal bond trusts and corporate SPEs		7,359		3,120		7,251	17,730
Asset acquisition conduits		1,623		6,399		-	8,022
Customer-sponsored conduits		-		1,724		-	1,724
Collateralized debt obligation vehicles (3)		3,240		9,026		=	12,266
Total liquidity exposure	\$	29,206	\$	67,604	\$	7,251	\$104,061

- (1) Note 9 Variable Interest Entities to the Consolidated Financial Statements is related to this table but only reflects those entities in which we hold a significant variable interest.
- (2) We consolidate VIEs when we are the primary beneficiary that will absorb the majority of the expected losses or expected residual returns of the VIEs or both.
- (3) For additional information on our CDO exposures at June 30, 2008 and December 31, 2007 and related writedowns, see the CDO discussion beginning on page 81.

At June 30, 2008 the Corporation's total liquidity exposure to SPEs was \$83.8 billion, a decrease of \$20.3 billion from December 31, 2007 due to lower liquidity exposure in all categories. Of this amount, \$11.2 billion was attributable to a decline in CDO liquidity exposure.

## **Corporation-Sponsored Multi-Seller Conduits**

We administer four multi-seller conduits, three of which are unconsolidated, which provide a low-cost funding alternative to our customers by facilitating their access to the commercial paper market. We receive fees for providing combinations of liquidity and SBLCs or similar loss protection commitments to the conduits. These commitments represent significant variable interests in the SPEs, which are discussed in more detail in *Note 9 – Variable Interest Entities* to the Consolidated Financial Statements.

At June 30, 2008, our liquidity commitments to the conduits were collateralized by various classes of assets which incorporate features such as overcollateralization and cash reserves which are designed to provide credit support at a level equivalent to investment grade as determined in accordance with internal risk rating guidelines.

Our liquidity, SBLCs and similar loss protection commitments obligate us to purchase assets from the conduits at the conduits' cost. Subsequent realized losses on assets purchased from the unconsolidated conduits would be reimbursed from the cash received from the sale of capital notes and equity interests to third party investors. We would absorb losses in excess of such amounts. If a conduit is unable to re-issue commercial paper due to illiquidity in the commercial paper markets or deterioration in the asset portfolio, we are obligated to provide funding subject to the following limitations. Our obligations to purchase assets under the SBLCs and similar loss protection commitments are subject to a maximum commitment amount which is typically set at eight to 10 percent of total outstanding commercial paper. Our obligation to purchase assets under the liquidity agreements, which comprise the remainder of our exposure, is generally limited to the amount of non-defaulted assets. We are not obligated to fund under the liquidity, SBLCs or similar loss protection commitments if the conduit is the subject of a voluntary or involuntary bankruptcy proceeding.

One of the unconsolidated conduits holds CDO investments with an aggregate outstanding par value of \$461 million. The underlying collateral includes middle market loans held in an insured CDO (69 percent) and subprime residential mortgages (11 percent). During the first half of 2008, these investments were downgraded or threatened with a downgrade by the rating agencies. In accordance with the terms of our existing liquidity obligations, these investments were funded by the Corporation through a secured borrowing transaction with the conduit and therefore they no longer serve as collateral for commercial paper issuances. We will be reimbursed for any realized losses on these investments up to the amount of capital notes issued by the conduit. There were no other significant downgrades of assets and there were no writedowns of assets held by any of the conduits during this period.

During the three months ended June 30, 2008, we issued additional capital notes to third parties due in part to the risk inherent in the CDO investments described above and in connection with a new multi-seller conduit. On a combined basis, the unconsolidated conduits have now issued approximately \$97 million of capital notes and equity interests to third parties, \$92 million of which were outstanding at June 30, 2008. This represents the maximum amount of loss that would be absorbed by the third party investors. Based on an analysis of projected cash flows, we have determined that we will not absorb a majority of the variability created by the assets of the unconsolidated conduits

The liquidity commitments and SBLCs provided to unconsolidated conduits are included in *Note 11 – Commitments and Contingencies* to the Consolidated Financial Statements. We have no other contractual obligations to the unconsolidated conduits, nor do we intend to provide noncontractual or other forms of support.

Despite the market disruptions in the second half of 2007 and through the first half of 2008, the conduits did not experience any material difficulties in issuing commercial paper. The Corporation did not purchase any commercial paper issued by the conduits other than incidentally and in its role as a commercial paper dealer.

#### **Municipal Bond Trusts and Corporate SPEs**

We have provided a total of \$14.2 billion and \$17.7 billion in liquidity support to municipal bond trusts and corporate SPEs at June 30, 2008 and December 31, 2007. We administer municipal bond trusts that hold highly-rated, long-term, fixed-rate municipal bonds, some of which are callable prior to maturity, for which we provided liquidity support of \$11.7 billion and \$13.4 billion at June 30, 2008 and December 31, 2007. In addition, we administer several conduits to which we provided \$2.5 billion and \$4.3 billion of liquidity support at June 30, 2008 and December 31, 2007.

As it relates to the municipal bond trusts the weighted average remaining life of the bonds at June 30, 2008 was 19.2 years. Substantially all of the bonds are rated AAA or AA and some of the bonds benefit from insurance provided by monolines. There were no material writedowns or downgrades of assets or issuers during the three and six months ended June 30, 2008. The trusts obtain financing by issuing floating-rate trust certificates that reprice on a weekly basis to third party investors. The floating-rate investors have the right to tender the certificates at any time upon seven days notice. We serve as remarketing agent and liquidity provider for the trusts. Should we be unable to remarket the tendered certificates, we are generally obligated to purchase them at par. We are not obligated to purchase the certificate if a bond's credit rating declines below investment grade or in the event of certain defaults or bankruptcy of the issuer and insurer. Some of these trusts are QSPEs. We consolidate those trusts that are not QSPEs if we hold the residual interest or otherwise expect to absorb a majority of the variability of the trusts. Included in liquidity support are \$7.1 billion and \$6.1 billion of liquidity commitments to unconsolidated trusts at June 30, 2008 and December 31, 2007, which are included in *Note 11* —

Commitments and Contingencies to the Consolidated Financial Statements. At June 30, 2008 and December 31, 2007, we held \$291 million and \$125 million of floating rate certificates issued by unconsolidated municipal bond trusts.

Assets of the other corporate conduits consisted primarily of high-grade, long-term municipal, corporate, and mortgage-backed securities which had a weighted average remaining life of approximately 5.5 years at June 30, 2008. Substantially all of the securities are rated AAA or AA and some of the bonds benefit from insurance provided by monolines. These conduits, which are QSPEs, obtain funding by issuing commercial paper to third party investors. At June 30, 2008, the weighted average maturity of the commercial paper was 32 days. We have entered into derivative contracts which provide interest rate, currency and a pre-specified amount of credit protection to the entities in exchange for the commercial paper rate. In addition, we may be obligated to purchase assets from the vehicles if the assets or insurers are downgraded. If an asset's rating declines below a certain investment quality as evidenced by its credit rating or defaults, we are no longer exposed to the risk of loss. During the three months ended June 30, 2008 two monoline insurers were downgraded by the rating agencies which resulted in the mandatory sale of \$1.2 billion of assets out of the conduits. We purchased a majority of these assets, and they are recorded within trading account assets at June 30, 2008, at fair value. Due to the market disruptions beginning in the second half of 2007 these conduits experienced difficulties in issuing commercial paper. At June 30, 2008, we held \$121 million and at December 31, 2007 we did not hold any of the commercial paper. In the event that we are unable to remarket the conduits' commercial paper such that they no longer qualify as QSPEs, we would consolidate the conduits which may have an adverse impact on the fair value of the related derivative contracts.

We have no other contractual obligations to the unconsolidated bond trusts and conduits described above, nor do we intend to provide noncontractual or other forms of support.

Derivative activity related to these entities is included in *Note 4 – Derivatives* to the Consolidated Financial Statements. For more information on QSPEs, see *Note 9 – Variable Interest Entities* to the Consolidated Financial Statements. For additional information on our monoline exposure, see Industry Concentrations beginning on page 128.

#### **Asset Acquisition Conduits**

We administer two unconsolidated conduits which acquire assets on behalf of our customers. The return on the assets held in the conduits, which consist principally of liquid exchange-traded securities and some leveraged loans, is passed through to our customers through a series of derivative contracts. We consolidate a third conduit which holds subordinated debt securities for our benefit. These conduits obtain funding through the issuance of commercial paper and subordinated certificates to third party investors. Repayment of the commercial paper and certificates is assured by total return swap contracts between the Corporation and the conduits, and we are reimbursed through total return swap contracts with our customers.

Assets are placed into the unconsolidated asset acquisition conduits at the request of a customer who wishes to benefit from the economic returns of the specified asset on a leveraged basis. At the time the conduit acquires an asset, we enter into back-to-back total return swaps with the conduit and the customer such that the economic returns of the assets are passed through to the customer. Our performance under the derivatives is collateralized by the underlying assets. Derivative activity related to these entities is included in *Note 4 – Derivatives* to the Consolidated Financial Statements.

Despite the market disruptions in the second half of 2007 and first half of 2008, the conduits did not experience any significant difficulties in issuing commercial paper. The Corporation held \$53 million and \$27 million of commercial paper and certificates issued by the conduits at June 30, 2008 and December 31, 2007. The weighted average maturity of commercial paper issued by the conduits at June 30, 2008 was 42 days.

We have no other contractual obligations to the conduits described above, nor do we intend to provide noncontractual or other forms of support.

## **Customer-Sponsored Conduits**

We provide liquidity facilities to conduits that are sponsored by our customers and which provide them with direct access to the commercial paper market. We are typically one of several liquidity providers for a customer's conduit. We do not provide SBLCs or other forms of credit enhancement to these conduits. Assets of these conduits consist primarily of auto loans, student loans and credit card receivables. The liquidity commitments benefit from structural protections which vary depending upon the program, but given these protections, the exposures are viewed to be of investment grade quality.

These commitments are included in *Note 11 – Commitments and Contingencies* to the Consolidated Financial Statements. As we typically provide less than 20 percent of the total liquidity commitments to these conduits and do not provide other forms of support, we have concluded that we do not hold a significant variable interest in the conduits and they are not included in our discussion of VIEs in *Note 9 – Variable Interest Entities* to the Consolidated Financial Statements.

#### **Collateralized Debt Obligation Vehicles**

We provided liquidity support in the form of written put options to several CDOs totaling \$1.1 billion and \$10.0 billion at June 30, 2008 and December 31, 2007. In addition, we provided other liquidity support to a CDO conduit of \$2.3 billion at December 31, 2007.

The decrease of \$8.9 billion in the notional amount of written put options was due primarily to the elimination of liquidity commitments to certain CDOs for which we no longer provide liquidity support, including \$3.2 billion related to a CDO which was consolidated at December 31, 2007. We are obligated under the remaining written put options to provide funding to the CDOs by purchasing the commercial paper at predetermined contractual yields in the event of a severe disruption in the short-term funding market as evidenced by the inability of the CDOs to issue commercial paper at spreads below a predetermined rate. No third parties provide similar commitments to these CDOs. For additional information refer to the CDO exposure discussion beginning on page 81. See *Note 9 – Variable Interest Entities* to the Consolidated Financial Statements for more information on the written put options. These written put options are recorded as derivatives and are carried at fair value with changes in fair value recorded in trading account profits (losses). Derivative activity related to these entities is included in *Note 4 – Derivatives* to the Consolidated Financial Statements.

Prior to the second quarter of 2008, we also administered a CDO conduit that obtained funds by issuing commercial paper to third party investors. The conduit held \$2.3 billion of assets at December 31, 2007 consisting of super senior tranches of debt securities issued by other CDOs. During the second quarter of 2008, we liquidated the CDO conduit and purchased the assets due to a threatened downgrade of the CDO conduit's commercial paper. Two CDO vehicles which issued securities formerly held in the CDO conduit are consolidated on our balance sheet at June 30, 2008.

Prior to the second half of 2007, we believed that the likelihood of our experiencing an economic loss as the result of these liquidity obligations was remote. However, due to severe market disruptions beginning in the second half of 2007 the CDOs holding the put options and the CDO conduit began to experience difficulties in issuing commercial paper. Shortly thereafter, a significant portion of the assets held in these CDOs were downgraded or threatened with downgrade by the rating agencies. As a result of these factors, we began to purchase commercial paper that could not be issued to third parties at less than the contractual yield specified in our liquidity obligations. At December 31, 2007, we held commercial paper with a carrying value of \$6.6 billion on the balance sheet that was issued by the unconsolidated CDOs and the CDO conduit. During the first half of 2008 we consolidated several CDO vehicles due to a change in contractual arrangements such as a conversion of commercial paper into term notes. In addition, as discussed above, we liquidated the CDO conduit. As a result, commercial paper held by the Corporation due to these liquidity commitments declined to \$686 million at June 30, 2008. For more information on our super senior CDO exposure and related writedowns see our CDO exposure discussion beginning on page 81.

#### **Obligations and Commitments**

We have contractual obligations to make future payments on debt and lease agreements. Additionally, in the normal course of business, we enter into a number of off-balance sheet commitments. These obligations and commitments are more fully discussed in *Note 11 – Commitments and Contingencies* to the Consolidated Financial Statements and in *Note 12 – Short-term Borrowings and Long-term Debt*, and *Note 13 – Commitments and Contingencies* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

#### Fair Values of Level 3 Assets and Liabilities

We fair value certain assets and liabilities that are classified as Level 3 under the fair value hierarchy established in SFAS 157. These Level 3 assets and liabilities are valued using significant unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities. These Level 3 financial assets and liabilities, include private equity investments, retained residual interests in securitizations, residential MSRs, ABSs, highly structured or long-term derivative contracts and certain CDOs, for which there is not an active market for identical assets from which to determine fair value. Neither is there sufficient, current market information about similar assets to use as observable, corroborated data for all significant inputs into a valuation model. In those cases, the fair values of these Level 3 financial assets and liabilities are determined using pricing models, discounted cash flow methodologies, a net asset value approach for certain structured securities, or similar techniques, for which the determination of fair value requires significant management judgment or estimation.

Valuations of products using models or other techniques are sensitive to assumptions used for the significant inputs. Where market data is available, the inputs used for valuation reflect that information as of our valuation date. In periods of extreme volatility, lessened liquidity or in illiquid markets, there may be more variability in market pricing or a lack of market data to use in the valuation process. Judgment is then applied in formulating those inputs. Our valuation risk, however, is mitigated through the holding of valuation adjustments for particular inputs, performance of stress testing of those inputs to understand the impact that varying assumptions may have on the valuation and other review processes performed to ensure appropriate valuation.

For example, at June 30, 2008, classified within Level 3 are \$2.4 billion of trading account assets, \$4.5 billion of AFS debt securities, and \$1.2 billion of net derivative assets associated with our CDO exposures which were valued using certain techniques. Substantially all of the AFS debt securities were acquired as a result of our liquidity obligations to certain CDOs. For more information regarding our CDO exposure, the types of assets underlying these exposures (e.g., percentage of subprime assets and vintages) and related valuation techniques see our CDO exposure discussion on page 81. At June 30, 2008, Level 3 AFS debt securities and trading account assets also included \$2.2 billion of securities primarily backed by prime and residential reverse mortgages.

Another example of Level 3 assets are consumer MSRs which also require significant management judgment and estimation. The fair value of consumer MSRs is determined using models which depend on estimates of prepayment rates, the resultant weighted average lives of the MSRs and the option adjusted spread (OAS) levels. For more information on Level 3 MSRs and their sensitivity to prepayment rates and OAS levels, see *Note 15 – Mortgage Servicing Rights* to the Consolidated Financial Statements and *Note 21 – Mortgage Servicing Rights* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

For additional information on our Level 1, 2 and 3 fair value measurements, including the valuation techniques utilized to determine their fair values, see Note 14 – Fair Value Disclosures to the Consolidated Financial Statements.

The table below presents a reconciliation for all Level 3 assets and liabilities measured at fair value on a recurring basis during the three and six months ended June 30, 2008, including realized and unrealized gains (losses) included in earnings and OCI. Level 3 assets, before the impact of counterparty netting related to our derivative positions, were \$39.5 billion as of June 30, 2008 and represented approximately eight percent of assets measured at fair value (or two percent of total assets). Level 3 liabilities, before the impact of counterparty netting related to our derivative positions, were \$9.7 billion as of June 30, 2008 and represented approximately 10 percent of the liabilities measured at fair value (or less than one percent of total liabilities). See page 36 of Note 14 - Fair Value Disclosures for a table that presents the fair value of Level 1, 2 and 3 assets and liabilities at June 30, 2008.

Level 3 Fair Value Measurements

					Three M	onths Ended June	30, 2008			
(Dollars in millions)	Der	Net ivatives <sup>(1)</sup>	Trading Account Assets	S	ailable-for- ale Debt ecurities	Loans and Leases (2)	Mortgage Servicing Rights	Other Assets (3)	an	ed Expenses d Other bilities <sup>(2)</sup>
Balance, March 31, 2008	\$	316	\$5,522	\$	9,658	\$ 5,057	\$ 3,163	\$ 5,496	\$	(903)
Included in earnings		(801)	(211)		(310)	55	635	121		180
Included in other comprehensive income		-	` -		78	-	-	-		-
Purchases, issuances, and settlements		1,949	(227)		(2,263)	(98)	452	(741)		-
Transfers in to (out of) Level 3		(147)	562		1,161	-	-	1,148		-
Balance, June 30, 2008	\$	1,317	\$5,646	\$	8,324	\$ 5,014	\$ 4,250	\$ 6,024	\$	(723)
					Six Mo	nths Ended June 3	0, 2008			
Balance, January 1, 2008	\$	(1,203)	\$4,027	\$	5,507	\$ 4,590	\$ 3,053	\$ 5,321	\$	(660)
Included in earnings		(311)	(771)		(799)	(70)	588	544		(63)
Included in other comprehensive income		-			(504)	-	-	-		-
Purchases, issuances, and settlements		2,473	(795)		(1,011)	494	609	(865)		-
Transfers in to Level 3		358	3,185		5,131	-	-	1,024		-
Balance June 30, 2008	S	1.317	\$5,646	\$	8.324	\$ 5.014	\$ 4.250	\$ 6.024	S	(723)

Net derivatives at June 30, 2008 included derivative assets of \$10.27 billion and derivative liabilities of \$8.95 billion.

Amounts represent items which are accounted for at fair value in accordance with SFAS 159 including commercial loan commitments recorded in accrued expenses and other liabilities.

Other assets included equity investments held by Principal Investing and certain retained interests in securitization vehicles, including interest-only strips. Certain portfolios of LHFS are also accounted for at fair value in accordance with SFAS 159.

During the three and six months ended June 30, 2008, valuations of certain CDO securities and related written put options continued to decline in response to market concerns. Additionally, liquidity issues in the ARS sector have impacted the value of such securities. It is possible that the economic value of these securities could be different as the cash flows from the underlying assets may ultimately be higher or lower than the assumptions used in current valuation models. With the exception of the changes discussed below, there have been no significant changes to the valuation methodologies used to value Level 3 assets and liabilities during the period.

During the three and six months ended June 30, 2008, we recognized net realized and unrealized losses of \$331 million and \$882 million on Level 3 assets and liabilities which were primarily related to losses on derivatives, AFS debt securities and trading account assets which were partially offset by gains on our MSRs. The losses in AFS debt securities and trading account assets were due to CDO-related exposures. The six months ended June 30, 2008 also included losses on ARS. We also recorded unrealized gains (losses) of \$78 million and \$(504) million (pre-tax) through OCI during the three and six months ended June 30, 2008, due primarily to residential mortgage-backed securities backed principally by prime collateral, as related credit spreads tightened at June 30, 2008 when compared to March 31, 2008. These same spreads widened when compared to December 31, 2007 resulting in an unrealized loss for the six months ended June 30, 2008.

Level 3 financial instruments may be economically hedged with derivatives not classified as Level 3; therefore, gains or losses associated with Level 3 financial instruments may be offset by gains or losses associated with financial instruments classified in other levels of the fair value hierarchy. The net losses recorded in earnings and OCI did not have a significant impact on our liquidity or capital resources.

During the three months ended June 30, 2008, we had net settlements of \$(2.3) billion of Level 3 AFS debt securities mainly due to changes in certain super senior CDO exposures from commercial paper carried at par to term notes. These changes were also the primary driver of net settlements of \$1.9 billion of Level 3 net derivatives as derivative liabilities associated with our liquidity exposure to the commercial paper were extinguished.

During the six months ended June 30, 2008, we had net settlements of \$(1.0) billion of Level 3 AFS debt securities and a \$2.5 billion net settlement in Level 3 net derivative assets which included the changes in CDO exposures mentioned in the paragraph above partially offset by certain investments purchased for \$994 million from the *Columbia* mutual funds during the first quarter and classified as AFS debt securities. Losses of \$93 million were recorded on these investments for the six months ended June 30, 2008. No such losses were recorded during the second quarter of 2008.

Transfers into or out of Level 3 were made if the inputs used in the financial models measuring the fair values of the assets and liabilities became unobservable or observable respectively, in the current marketplace. These transfers are effective as of the beginning of the quarter, therefore any gains or losses occurring on these assets and liabilities are included in the table above.

During the three months ended June 30, 2008, there were two significant transfers into Level 3. The first involves \$1.1 billion of AFS debt securities in the form of residential mortgage-backed securities for which no observable model inputs existed in the marketplace. The second significant transfer of \$1.1 billion relates to commercial and consumer LHFS, included in other assets in the table above, which were transferred due to a lack of liquidity caused by market disruptions. In light of market conditions, we implemented a change in our valuation approach for these loans, basing the valuation on pricing models including discounted cash flow methodologies. Previously, these loans were valued based on quoted prices from market participants.

During the six months ended June 30, 2008, we had transfers into Level 3 AFS debt securities of \$5.1 billion, trading account assets of \$3.2 billion, and other assets of \$1.0 billion. In addition to the amounts disclosed in the preceding paragraph, AFS debt securities included \$4.4 billion of securities in the form of commercial paper issued by CDOs which were transferred due to a lack of liquidity in the market in the first quarter. Trading account assets transfers related primarily to ARS of \$2.3 billion that were transferred in during the six months ended June 30, 2008. Of these, \$1.5 billion were ARS backed by student loans, and prices for these assets became unobservable in the marketplace due to a lack of liquidity in the first half of 2008. A loss of \$250 million was recognized in earnings due to a decline in market value of the ARS, primarily student loan ARS, during the six months ended June 30, 2008. In light of the illiquidity in the student loan ARS sector, we implemented a change to our valuation approach for these instruments, basing the valuation on assumptions about the weighted average life of the security, estimated future coupons to be paid and spreads observed in pricing of similar instruments. The other assets transfers were driven by the same factors as described in the three-month discussion above.

## **Managing Risk**

Our management governance structure enables us to manage all major aspects of our business through an integrated planning and review process that includes strategic, financial, associate, customer and risk planning. We derive much of our revenue from managing risk from customer transactions for profit. In addition to qualitative factors, we utilize quantitative measures to optimize risk and reward trade offs in order to achieve growth targets and financial objectives while reducing the variability of earnings and minimizing unexpected losses. Risk metrics that allow us to measure performance include economic capital targets and corporate risk limits. By allocating economic capital to a line of business, we effectively manage the ability to take on risk. Review and approval of business plans incorporate approval of economic capital allocation, and economic capital usage is monitored through financial and risk reporting. Industry, country, trading, asset allocation and other limits supplement the allocation of economic capital. These limits are based on an analysis of risk and reward in each line of business and management is responsible for tracking and reporting performance measurements as well as any exceptions to guidelines or limits. Our risk management process continually evaluates risk and appropriate metrics needed to measure it. Our business exposes us to the following major risks: strategic, liquidity, credit, market and

operational risk. For a more detailed discussion of our risk management activities, see pages 40 through 68 of the MD&A of the Corporation's 2007 Annual Report on Form 10-

#### Strategic Risk Management

Strategic risk is the risk that adverse business decisions, ineffective or inappropriate business plans, or failure to respond to changes in the competitive environment, business cycles, customer preferences, product obsolescence, execution and/or other intrinsic risks of business will impact our ability to meet our objectives. We use an integrated planning process to help manage strategic risk. A key component of the planning process aligns strategies, goals, tactics and resources throughout the enterprise. The process begins with the creation of a corporate-wide business plan which incorporates an assessment of the strategic risks. This business plan establishes the corporate strategic direction. The planning process then cascades through the lines of business, creating business line plans that are aligned with the Corporation's strategic direction. At each level, tactics and metrics are identified to measure success in achieving goals and assure adherence to the plans. As part of this process, the lines of business continuously evaluate the impact of changing market and business conditions, and the overall risk in meeting objectives. See the Operational Risk Management section beginning on page 148 for a further description of this process. Corporate Audit in turn monitors, and independently reviews and evaluates, the plans and measurement processes.

One of the key tools we use to manage strategic risk is economic capital allocation. Through the economic capital allocation process, we effectively manage each line of business's ability to take on risk. Review and approval of business plans incorporate approval of economic capital allocation, and economic capital usage is monitored through financial and risk reporting. Economic capital allocation plans for the lines of business are incorporated into the Corporation's operating plan that is approved by the Board on an annual basis.

## **Liquidity Risk and Capital Management**

## Liquidity Risk

Liquidity is the ongoing ability to accommodate liability maturities and deposit withdrawals, fund asset growth and business operations, and meet contractual obligations through unconstrained access to funding at reasonable market rates. Liquidity management involves forecasting funding requirements and maintaining sufficient capacity to meet the needs and accommodate fluctuations in asset and liability levels due to changes in our business operations or unanticipated events. A more detailed discussion of our liquidity risk is included beginning on page 41 of the MD&A of the Corporation's 2007 Annual Report on Form 10-K.

Our borrowing costs and ability to raise funds are directly impacted by our credit ratings. The credit ratings of Bank of America Corporation and Bank of America, N.A. as of August 7, 2008 are reflected in the table below.

Table 12
Credit Ratings

		Bank of America Corporation	n	Bank of An	nerica, N.A.
	Senior Debt	Subordinated Debt	Commercial Paper	Short-term Borrowings	Long-term Debt
Moody's Investors Service	Aa2	Aa3	P-1	P-1	Aaa
Standard & Poor's	AA	AA-	A-1+	A-1+	AA+
Fitch Ratings	A+	A	F1+	F1+	AA-

The parent company maintains a cushion of excess liquidity that would be sufficient to fully fund the holding company and nonbank affiliate operations for an extended period during which funding from normal sources is disrupted. The primary measure used to assess the parent company's liquidity is the "Time to Required Funding" during such a period of liquidity disruption. This measure assumes that the parent company is unable to generate funds from debt or equity issuance, receives no dividend income from subsidiaries, and no longer pays dividends to shareholders while continuing to meet nondiscretionary uses needed to maintain bank operations and repayment of contractual principal and interest

payments owed by the parent company and affiliated companies. Under this scenario, the amount of time the parent company and its nonbank subsidiaries can operate and meet all obligations before the current liquid assets are exhausted is considered the "Time to Required Funding." ALCO approves the target range set for this metric, in months, and monitors adherence to the target. Maintaining excess parent company cash helps to facilitate the target range of 21 to 27 months for "Time to Required Funding" and is the primary driver of the timing and amount of the Corporation's debt issuances. As of June 30, 2008, "Time to Required Funding" was 22 months compared to 19 months at December 31, 2007.

One ratio that can be used to monitor the stability of funding composition is the "loan to domestic deposit" ratio. This ratio reflects the percent of loans and leases that are funded by domestic core deposits, a relatively stable funding source. A ratio below 100 percent indicates that our loan portfolio is completely funded by domestic core deposits. The ratio was 125 percent at June 30, 2008 compared to 127 percent at December 31, 2007.

The financial market disruptions that began in 2007 continued to impact the economy and financial services sector during the six months ended June 30, 2008. While market conditions have been challenging, we have taken direct actions to enhance our liquidity position during the first half of 2008 including the issuance of \$19.7 billion of preferred stock, \$6.0 billion of senior notes and \$1.0 billion of Eurodollar floating rate notes by the parent company. In addition, Bank of America N.A. issued \$6.0 billion of extendible bank notes and \$4.0 billion of senior bank notes. It remains unclear when the current market conditions will subside, however, the conservative management of our liquidity position enables us to meet our liquidity requirements and manage within our usual parameters.

## Regulatory Capital

As a regulated financial services company, we are governed by certain regulatory capital requirements. To meet minimum, adequately-capitalized regulatory requirements, an institution must maintain a Tier 1 Capital ratio of four percent and a Total Capital ratio of eight percent. A well-capitalized institution must generally maintain capital ratios 200 bps higher than the minimum guidelines. The risk-based capital rules have been further supplemented by a leverage ratio, defined as Tier 1 Capital divided by adjusted quarterly average total assets, after certain adjustments. "Well-capitalized" bank holding companies must maintain a minimum Tier 1 leverage ratio of three percent. National banks must maintain a Tier 1 leverage ratio of at least five percent to be classified as "well-capitalized."

At June 30, 2008 and December 31, 2007, the Corporation, Bank of America, N.A., FIA Card Services, N.A., and LaSalle Bank, N.A., were classified as "well-capitalized" for regulatory purposes, the highest classification. There have been no conditions or events since June 30, 2008 that have changed the Corporation's, Bank of America, N.A.'s, FIA Card Services, N.A.'s, and LaSalle Bank, N.A.'s capital classifications.

Presented in Table 13 are the regulatory capital ratios, actual capital amounts and minimum required capital amounts for the Corporation, Bank of America, N.A., FIA Card Services, N.A., and LaSalle Bank, N.A. at June 30, 2008 and December 31, 2007.

Table 13 Regulatory Capital

			June 30, 2008					December 31, 200	7	
		Actu	al	N	Aini mum		Actu	al	M	Iinimum
(Dollars in millions)	Ratio		Amount	R	equired <sup>(1)</sup>	Ratio		Amount	R	equired (1)
Risk-based capital										
Tier 1										
Bank of America Corporation	8.25	%	\$ 101,541	\$	49,217	6.87	%	\$ 83,372	\$	48,516
Bank of America, N.A.	7.94		76,178		38,361	8.23		75,395		36,661
FIA Card Services, N.A.	13.73		21,346		6,217	14.29		21,625		6,053
LaSalle Bank, N.A.	11.20		6,848		2,445	9.91		6,838		2,759
Total										
Bank of America Corporation	12.60		155,089		98,434	11.02		133,720		97,032
Bank of America, N.A.	10.92		104,724		76,722	11.01		100,891		73,322
FIA Card Services, N.A.	16.11		25,043		12,435	16.82		25,453		12,105
LaSalle Bank, N.A.	12.57		7,682		4,890	11.02		7,605		5,518
Tier 1 Leverage										
Bank of America Corporation	6.09		101,541		50,029	5.04		83,372		49,595
Bank of America, N.A.	5.83		76,178		39,181	5.94		75,395		38,092
FIA Card Services, N.A.	15.06		21,346		4,251	16.37		21,625		3,963
LaSalle Bank, N.A.	11.47		6,848		1,790	9.21		6,838		2,226

<sup>(1)</sup> Dollar amount required to meet guidelines for adequately capitalized institutions.

Table 14 reconciles the Corporation's total shareholders' equity to Tier 1 and Total Capital as defined by the regulations issued by the FRB, the FDIC, and the OCC at June 30, 2008 and December 31, 2007.

#### Table 14

Reconciliation of Tier 1 and Total Capital

(Dollars in millions)	June 30 2008	December 31 2007
Tier 1 Capital		
Total shareholders' equity	\$162,691	\$146,803
Goodwill	(77,760)	(77,530)
Nonqualifying intangible assets (1)	(4,672)	(5,239)
Effect of net unrealized (gains) losses on AFS debt and marketable equity securities and net (gains) losses on derivatives recorded in accumulated OCI, net-of-tax	944	(2,149)
Unamortized net periodic benefit costs recorded in accumulated OCI, net-of-tax	1,278	1,301
Trust securities	16,873	16,863
Other	2,187	3,323
Total Tier 1 Capital	101,541	83,372
Long-term debt qualifying as Tier 2 Capital	31,881	31,771
Allowance for loan and lease losses	17,130	11,588
Reserve for unfunded lending commitments	507	518
Other (2)	4,030	6,471
Total Capital	\$155,089	\$133,720

<sup>(1)</sup> Nonqualitying intangible assets of the Corporation are comprised of core deposit intangibles, affinity relationships and other intangibles.

At June 30, 2008 and December 31, 2007, includes 45 percent of the pre-tax fair value adjustment of \$5.7 billion and \$6.0 billion related to the Corporation's stock investment in CCB. At June 30, 2008, includes 45 percent of the pre-tax fair value adjustment of \$872 million related to the Corporation's stock investment in Banco Itaú.

In July 2008, the Corporation acquired Countrywide through its merger with a subsidiary of the Corporation. Under the terms of the agreement, Countrywide shareholders received 0.1822 of a share of Bank of America Corporation common stock in exchange for one share of Countrywide common stock. The Corporation estimates that the addition of Countrywide will reduce its Tier 1 Capital ratio by approximately 65 basis points at the date of acquisition.

#### Dividends

In July 2008, the Board declared a regular quarterly cash dividend on common stock of \$0.64 per share payable on September 26, 2008 to shareholders of record on September 5, 2008.

In April 2008, the Board declared a regular quarterly cash dividend on common stock of \$0.64 per share which was paid on June 27, 2008 to shareholders of record on June 6, 2008.

In January 2008, the Board declared a first quarter cash dividend of \$0.64 per common share which was paid on March 28, 2008 to shareholders of record on March 7, 2008.

In June and July 2008, we declared seven dividends in regards to preferred stock. The first was a \$1.75 regular quarterly cash dividend on the 7 percent Cumulative Redeemable Preferred Stock, Series B, payable on October 24, 2008 to shareholders of record on October 8, 2008. The second was a \$0.38775 quarterly cash dividend per depositary share on the 6.204% Non-Cumulative Preferred Stock, Series D, payable on September 15, 2008 to shareholders of record on August 29, 2008. The third was a regular quarterly cash dividend of \$0.25556 per depositary share on the Floating Rate Non-Cumulative Preferred Stock, Series E, which is payable on August 15, 2008 to shareholders of record on July 31, 2008. The fourth was an initial quarterly cash dividend of \$0.3929 per depositary share on the 8.20% Non-Cumulative Preferred Stock, Series H, which was paid on August 1, 2008 to shareholders of record on July 15, 2008. The fifth was a regular

quarterly cash dividend of \$0.41406 per depositary share on the 6.625% Non-Cumulative Preferred Stock, Series I, which is payable on October 1, 2008 to shareholders of record on September 15, 2008. The sixth was a regular quarterly cash dividend of \$0.45312 per depositary share on the 7.25% Non-Cumulative Preferred Stock, Series J, which was paid on August 1, 2008 to shareholders of record on July 15, 2008. The seventh was a \$40.00 initial semi-annual cash dividend per depositary share on the Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series K, which was paid on July 30, 2008 to shareholders of record on July 15, 2008. In June 2008, we declared an \$18.125 quarterly cash dividend on the 7.25% Non-Cumulative Convertible Preferred Stock, Series L, which was paid on July 30, 2008 to shareholders of record on July 1, 2008.

In April 2008, we declared five dividends in regards to preferred stock. The first was a \$1.75 regular quarterly cash dividend on the 7 percent Cumulative Redeemable Preferred Stock, Series B, which was paid on July 25, 2008 to shareholders of record on July 9, 2008. The second was a \$0.38775 regular quarterly cash dividend per depositary share on the 6.204% Non-Cumulative Preferred Stock, Series D, which was paid on June 16, 2008 to shareholders of record on May 30, 2008. The third was a regular quarterly cash dividend of \$0.25 per depositary share on the Floating Rate Non-Cumulative Preferred Stock, Series E, which was paid on May 15, 2008 to shareholders of record on April 30, 2008. The fourth was a regular quarterly cash dividend of \$0.41406 per depositary share on the 6.625% Non-Cumulative Preferred Stock, Series I, which was paid on July 1, 2008 to shareholders of record on June 15, 2008. The fifth was a regular quarterly cash dividend of \$0.45312 per depositary share on the 7.25% Non-Cumulative Preferred Stock, Series J, which was paid on May 1, 2008 to shareholders of record on April 15, 2008. In March 2008, we declared an \$18.3264 quarterly cash dividend on the 7.25% Non-Cumulative Perpetual Convertible Preferred Stock, Series L, which was paid on April 30, 2008 to shareholders of record on April 1, 2008.

In January 2008, we declared five dividends in regards to preferred stock. The first was a \$1.75 regular quarterly cash dividend on the 7 percent Cumulative Redeemable Preferred Stock, Series B, which was paid on April 25, 2008 to shareholders of record on April 11, 2008. The second was a regular quarterly cash dividend of \$0.38775 per depositary share on the 6.204% Non-Cumulative Preferred Stock, Series D, which was paid on March 14, 2008 to shareholders of record on February 29, 2008. The third was a regular quarterly cash dividend of \$0.33342 per depositary share on the Floating Rate Non-Cumulative Preferred Stock, Series E, which was paid on February 15, 2008 to shareholders of record on January 31, 2008. The fourth was a regular quarterly cash dividend of \$0.41406 per depositary share on the 6.625% Non-Cumulative Preferred Stock, Series I, which was paid on April 1, 2008 to shareholders of record on March 15, 2008. The fifth was the initial cash dividend of \$0.35750 per depositary share on the 7.25% Non-Cumulative Preferred Stock, Series J, which was paid on February 1, 2008 to shareholders of record on January 15, 2008.

Declaration of preferred stock dividends results in a decrease in net income available to common shareholders in the quarter such dividends are declared. Preferred stock dividends may be declared from time to time by the Board (or a designated committee of the Board). The terms of the outstanding series of preferred stock provide for dividends on a quarterly or semi-annual basis should the Board declare any such dividends. During the first and second quarters of 2008, the aggregate dividends on preferred stock declared were \$190 million and \$186 million. The Corporation estimates that potential aggregate dividends in the third and fourth quarters of 2008, subject to the Board's future declaration and assuming no conversion of convertible shares, are \$472 million and \$422 million.

#### Common Share Repurchases

We may repurchase shares, from time to time, in the open market or in private transactions through our approved repurchase programs. For the six months ended June 30, 2008, we did not repurchase any shares of the Corporation's common stock and issued 15.1 million shares under employee stock plans.

To replace the existing stock repurchase program, in July 2008, the Board authorized a stock repurchase program of up to 75 million shares of the Corporation's common stock at an aggregate cost not to exceed \$3.75 billion and is limited to a period of 12 to 18 months.

In January 2007, the Board authorized a stock repurchase program of up to 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$14.0 billion, of which the lesser of approximately \$13.5 billion, or 189.4 million shares, remained available for repurchase under the program at June 30, 2008. This stock repurchase program expired in July 2008.

## Preferred Stock

In May and June 2008, we issued 117 thousand shares of Series H Preferred Stock with a par value of \$0.01 per share for \$2.9 billion.

In April 2008, we issued 160 thousand shares of Series M Preferred Stock with a par value of \$0.01 per share for \$4.0 billion. The fixed rate is 8.125 percent through May 14, 2018 and then adjusts to three-month LIBOR plus 364 bps thereafter.

In January 2008, we issued 240 thousand shares of Bank of America Corporation Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series K with a par value of \$0.01 per share for \$6.0 billion. The fixed rate is 8.00 percent through January 29, 2018 and then adjusts to three-month LIBOR plus 363 bps thereafter. In addition, we issued 6.9 million shares of Bank of America Corporation 7.25% Non-Cumulative Perpetual Convertible Preferred Stock, Series L with a par value of \$0.01 per share for \$6.9 billion.

For additional information on the issuance of preferred stock, see Note 12 - Shareholders' Equity and Earnings per Common Share to the Consolidated Financial Statements.

#### Credit Risk Management

Credit risk is the risk of loss arising from the inability of a borrower or counterparty to meet its obligations. Credit risk can also arise from operational failures that result in an erroneous advance, commitment or investment of funds. We define the credit exposure to a borrower or counterparty as the loss potential arising from all product classifications including loans and leases, deposit overdrafts, derivatives, assets held-for-sale and unfunded lending commitments that include loan commitments, letters of credit and financial guarantees. Derivative positions are recorded at fair value and assets held-for-sale are recorded at fair value or the lower of cost or fair value. Certain loans and unfunded commitments are accounted for at fair value in accordance with SFAS 159. Credit risk for these categories of assets is not accounted for as part of the allowance for credit losses but as part of the fair value adjustment recorded in earnings in the period incurred. For derivative positions, our credit risk is measured as the net replacement cost in the event the counterparties with contracts in a gain position to us fail to perform under the terms of those contracts. We use the current mark-to-market value to represent credit exposure without giving consideration to future mark-to-market changes. The credit risk amounts take into consideration the effects of legally enforceable master netting agreements and cash collateral. Our consumer and commercial credit extension and review procedures take into account funded and unfunded credit exposures. For additional information on derivatives and credit extension commitments, see *Note 4 - Derivatives* and *Note 11 - Commitments and Contingencies* to the Consolidated Financial Statements.

For credit risk purposes, we evaluate our consumer businesses on both a held and managed basis. Managed basis assumes that loans that have been securitized were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. We evaluate credit performance on a managed basis as the receivables that have been securitized are subject to the same underwriting standards and ongoing monitoring as held loans. In addition to the discussion of credit quality statistics of both held and managed loans included in this section, refer to the *Card Services* discussion beginning on page 69. For additional information on our managed portfolio and securitizations, see *Note 8 – Securitizations* to the Consolidated Financial Statements.

We manage credit risk based on the risk profile of the borrower or counterparty, repayment sources, the nature of underlying collateral, and other support given current events, conditions and expectations. We classify our portfolios as either consumer or commercial and monitor credit risk in each as discussed below.

The financial market conditions that existed in the second half of 2007 have continued to affect the economy and the financial services sector in 2008. It remains unclear what impact the housing downturn and the overall economic slowdown will ultimately have and how long these conditions will exist. We expect that certain industry sectors, in particular those that are dependent on the housing sector and discretionary consumer spending, and certain geographic regions will continue to experience further stress. Continued deterioration of the housing markets and economy will negatively impact the credit quality of our consumer portfolio as well as the credit quality of the consumer dependent sectors of our commercial portfolio and may result in a higher provision for credit losses in future periods.

As part of our credit risk management culture, we continue to refine our credit standards to meet the changing economic environment. We have adjusted our underwriting criteria, as well as enhanced our line management and collection strategies across the consumer businesses in an attempt to mitigate losses. Additionally, we have implemented several initiatives to mitigate losses in our domestic consumer card business including increased use of judgmental lending, adjusted underwriting and account management standards, particularly in higher-risk geographies, and increased collections staffing levels. In response to the significant deterioration in the home equity portfolio we have implemented initiatives including underwriting changes on newly originated home equity loans which increased the minimum FICO score and reduced the maximum combined loan-to-value (CLTV) to 85 percent. Additional CLTV reductions were implemented for higher risk geographies. In addition, we have reduced unfunded lines on deteriorating accounts with declining equity positions where allowed. Further, we are increasing our customer assistance and collections infrastructure and expanding the use of current loss mitigation options including an enhanced set of workout solutions.

Additionally, in response to weakness in our direct/indirect portfolio, we have implemented several initiatives to mitigate losses, including losses in our unsecured lending business such as increased use of judgmental lending and tighter underwriting and account management standards for higher risk customers and higher-risk geographies. In our automotive and dealer-related portfolios, we have tightened underwriting criteria and improved the risk-based pricing for purchased loans.

To mitigate losses in the commercial businesses, we have increased the frequency and intensity of portfolio monitoring, hedging activity and our efforts in managing the exposure when we begin to see signs of deterioration. A number of initiatives have also been implemented in our small business commercial – domestic portfolio including changes to underwriting thresholds, augmented by granular decisioning by experienced underwriters including increasing minimum FICO scores and lowering initial line assignments. We have also decreased credit lines on higher risk customers in higher risk states and industries.

In addition to the above, we have instituted a number of other initiatives related to the various credit portfolios in an attempt to mitigate losses. However, we cannot determine how effective any of the aforementioned initiatives will be as they are dependent upon a variety of factors including the duration and severity of the housing downturn, uncertainty in energy and commodity costs and the overall economic and regulatory environments.

On July 1, 2008, the Corporation acquired Countrywide through its merger with a subsidiary of the Corporation creating the nation's largest mortgage originator and servicer. We plan to follow our practice of not originating subprime mortgages and intend to not originate certain nontraditional mortgages, including Countrywide's pay-option and payment advantage adjustable-rate mortgages (ARMs). We intend to also significantly curtail the production of other nontraditional mortgages, such as certain low-documentation loans. Those products being offered will be subject to our underwriting process and credit risk management culture.

In addition, we plan to offer first-lien mortgages conforming to the underwriting standards of government-sponsored enterprises and the government, including loans supported by the Federal Housing Administration and the Department of Veterans Affairs and other loans designed for low and moderate income borrowers (e.g., Community Reinvestment Act). We will also offer first-lien non-conforming loans, interest-only fixed-rate and ARMs that are subject to a 10-year minimum interest-only period, and fixed-period ARMs.

#### **Consumer Portfolio Credit Risk Management**

Credit risk management for the consumer portfolio begins with initial underwriting and continues throughout a borrower's credit cycle. Statistical techniques in conjunction with experiential judgment are used in all aspects of portfolio management including underwriting, product pricing, risk appetite, setting credit limits, operating processes and metrics to quantify and balance risks and returns. Statistical models are built using detailed behavioral information from external sources such as credit bureaus and/or internal historical experience. These models are a critical component of our consumer credit risk management process and are used in the determination of both new and existing credit decisions, portfolio management strategies including authorizations and line management, collection practices and strategies, determination of the allowance for credit losses, and economic capital allocations for credit risk.

For information on our accounting policies regarding delinquencies, nonperforming status and charge-offs for the consumer portfolio, seeNote 1 - Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

#### Management of Consumer Credit Risk Concentrations

Consumer credit risk is evaluated and managed with a goal that credit concentrations do not result in undesirable levels of risk. We review, measure and manage credit exposure in numerous ways such as by product and geography in order to achieve the desired mix. Additionally, to enhance our overall risk management strategy credit protection is purchased on certain portions of our portfolio.

## Consumer Credit Portfolio

Table 15 presents our held and managed consumer loans and leases, and related credit quality information. Overall, consumer credit quality indicators continued to deteriorate during the three and six months ended June 30, 2008. Continued weakness in the housing markets, the slowing economy and seasoning of recent vintages in certain higher growth portfolios, resulted in rising credit risk, most notably in home equity and residential mortgage.

Consumer Loans and Leases

						Accruing	g Past	Due 90
	Outst	andings	Nonper	forming <sup>(1</sup>	1, 2)	Days	or Mo	re <sup>(3)</sup>
(Dollars in millions)	June 30 2008	December 31 2007	June 30 2008	Decemb 200		June 30 2008		2007
Held basis	2000	2007	2000	200	· ·	2000		2007
Residential mortgage	\$235,472	\$ 274,949	\$3,269	\$ 1	,999	\$ 278	\$	237
Credit card – domestic	62,081	65,774	n/a		n/a	1,805		1,855
Credit card – foreign	16,561	14,950	n/a		n/a	304		272
Home equity	121,409	114,820	1,851	1	,340	-		-
Direct/Indirect consumer (4)	84,907	76,538	11		8	997		745
Other consumer (5)	3,859	4,170	89		95	4		4
Total held	524,289	551,201	5,220	3	,442	3,388		3,113
Securitization impact	113,073	108,646	1		2	3,174		2,764
Total consumer loans and leases – managed	\$637,362	\$ 659,847	\$5,221	\$ 3	,444	\$6,562	\$	5,877
Managed basis								
Residential mortgage	\$238,861	\$ 278,733	\$3,269	\$ 1	,999	\$ 278	\$	237
Credit card – domestic	153,293	151,862	n/a		n/a	4,498		4,170
Credit card – foreign	33,869	31,829	n/a		n/a	780		714
Home equity	121,523	114,995	1,852	1	,342	-		-
Direct/Indirect consumer (4)	85,957	78,258	11		8	1,002		752
Other consumer (5)	3,859	4,170	89		95	4		4
Total consumer loans and leases - managed	\$637,362	\$ 659,847	\$5,221	\$ 3	,444	\$6,562	\$	5,877

The definition of nonperforming does not include consumer credit card and consumer non-real estate loans and leases. These loans are charged-off no later than the end of the month in which the account becomes 180 days (1) past due.
Nonperforming consumer loans and leases as a percentage of outstanding consumer loans and leases were 1.00 percent and 0.62 percent on a held basis and 0.82 percent and 0.52 percent on a managed basis at June 30,

n/a = not applicable

<sup>(2)</sup> 2008 and December 31, 2007.
Accruing consumer loans and leases past due 90 days or more as a percentage of outstanding consumer loans and leases were 0.65 percent and 0.57 percent on a held basis, and 1.03 percent and 0.89 percent on a managed basis at June 30, 2008 and December 31, 2007.
Outstandings include foreign consumer loans of \$2.9 billion and \$3.4 billion at June 30, 2008 and December 31, 2007.
Outstandings include consumer finance loans of \$2.8 billion and \$3.0 billion, and other foreign consumer loans of \$839 million and \$829 million at June 30, 2008 and December 31, 2007. (3)

Table 16 presents net charge-offs and managed net losses, and related ratios for our held and managed consumer loans and leases for the three and six months ended June 30, 2008 and 2007.

Table 16
Consumer Net Charge-offs/Managed Net Losses and Related Ratios

	Ne	Net Charge-offs/Losses (1)						tios (2)
	Three Mor	ths Ended	Six Montl June	hs Ended	Three M	onths Ended ine 30	Six N	onths Ended June 30
(Dollars in millions)	2008	2007	2008	2007	2008	2007	2008	2007
Held basis								
Residential mortgage	\$ 151	\$ 11	\$ 217	\$ 17	0.24 %	0.02 %	0.17	<b>%</b> 0.01 %
Credit card – domestic	976	807	1,823	1,613	6.36	5.76	5.87	5.71
Credit card – foreign	132	86	241	174	3.21	2.88	3.05	3.04
Home equity	923	28	1,419	45	3.09	0.12	2.41	0.10
Direct/Indirect consumer	660	285	1,215	564	3.22	1.68	3.03	1.72
Other consumer	83	56	169	104	8.47	5.14	8.54	4.42
Total held	2,925	1,273	5,084	2,517	2.17	1.03	1.88	1.05
Securitization impact	1,649	1,271	3,074	2,415	5.91	4.67	5.55	4.45
Total managed	\$ 4,574	\$ 2,544	\$8,158	\$4,932	2.82	1.69	2.50	1.67
Managed basis								
Residential mortgage	\$ 151	\$ 11	\$ 217	\$ 17	0.23 %	0.02 %	0.16	<b>%</b> 0.01 %
Credit card – domestic	2,414	1,786	4,482	3,437	6.36	5.17	5.92	4.99
Credit card – foreign	337	313	641	615	4.11	4.31	3.97	4.34
Home equity	923	28	1,419	45	3.08	0.12	2.41	0.10
Direct/Indirect consumer	666	350	1,230	714	3.20	1.91	3.02	2.01
Other consumer	83	56	169	104	8.47	5.14	8.54	4.42
Total managed	\$ 4,574	\$ 2,544	\$8,158	\$4,932	2.82	1.69	2.50	1.67

<sup>(1)</sup> Includes a reduction in net charge-offs on residential mortgage of \$3 million and \$5 million, and home equity of \$4 million and \$7 million as a result of the impact of SOP 03-3 for the three and six months ended June 30, 2008.

## Residential Mortgage

The residential mortgage portfolio makes up the largest percentage of our consumer loan portfolio at 45 percent of held consumer loans and leases at June 30, 2008. Approximately 25 percent of the managed residential portfolio is in *GCSBB* and *GWIM* and represents residential mortgages that are originated for the home purchase and refinancing needs of our customers. The remaining portion of the managed portfolio is mostly in *All Other*, and is comprised of purchased and originated residential mortgage loans used in our overall ALM activities.

On a held basis, outstanding loans and leases decreased \$39.5 billion at June 30, 2008 compared to December 31, 2007 as new loan originations were more than offset by sales and the conversion of loans into mortgage-backed securities which we retained. Nonperforming balances increased \$1.3 billion due to the impacts of weak housing markets and seasoning of the portfolio, reflective of growth in the business. At June 30, 2008 and December 31, 2007, loans past due 90 days or more and still accruing interest of \$278 million and \$237 million were related to repurchases pursuant to our servicing agreements with Government National Mortgage Association (GNMA) mortgage pools where repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. Residential mortgage loans with refreshed CLTV greater than 90 percent comprised approximately 16 percent of the residential mortgage portfolio while six percent reported FICOs less than 620 at June 30, 2008.

Net charge-offs increased \$140 million to \$151 million for the three months ended June 30, 2008, or 0.24 percent of total average held residential mortgage loans compared to 0.02 percent for the same period in 2007. For the six-month period ended June 30, 2008, net charge-offs increased \$200 million to \$217 million, or 0.17 percent of total average held residential mortgage loans compared to 0.01 percent for the same period in 2007. These increases were reflective of the impacts of weak housing markets as well as seasoning of the portfolio, reflective of growth in the business.

<sup>2008.
(2)</sup> Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases during the period for each loan and lease category.

We mitigate a portion of our credit risk through synthetic securitizations which are cash collateralized and provide mezzanine risk protection which will begin to reimburse us in the event that losses exceed 10 bps of the original pool balance. As of June 30, 2008 and December 31, 2007, \$120.4 billion and \$140.0 billion of mortgage loans were protected by these agreements. As of June 30, 2008, the portion of the portfolio covered by these agreements was performing better than the portfolio as a whole, and reimbursements are not expected to be material in 2008. In addition, we have entered into credit protection agreements with government-sponsored agencies on \$12.0 billion and \$33.0 billion as of June 30, 2008 and December 31, 2007, providing full protection on conforming residential mortgage loans that become severely delinquent. These agreements provided combined risk mitigation for approximately 56 percent of our held residential mortgage portfolio. The reduction in the protection provided by these agreements was driven by an increase in loan sales and securitizations during the period, some of which were insured. Our regulatory risk-weighted assets are reduced as a result of these transactions because we transferred a portion of our credit risk to unaffiliated parties. At June 30, 2008 and December 31, 2007, these transactions had the cumulative effect of reducing our risk-weighted assets by \$38.2 billion and \$49.0 billion, and resulted in an increase of 26 bps and 27 bps in our Tier 1 Capital ratio at June 30, 2008 and December 31, 2007.

Residential mortgage loans to borrowers in the state of California represented 35 percent and 32 percent of total residential mortgage managed loans at June 30, 2008 and December 31, 2007. The Los Angeles-Long Beach-Santa Ana Metropolitan Statistical Area (MSA) within California represented 12 percent and 11 percent of the total residential mortgage portfolio at June 30, 2008 and December 31, 2007. In addition, residential mortgage loans to borrowers in the state of Florida represented six percent of the total residential mortgage portfolio at both June 30, 2008 and December 31, 2007. In aggregate, California and Florida represented 59 percent and 55 percent of the net losses during the three and six months ended June 30, 2008. At June 30, 2008, 60 percent and 41 percent of loans in California and Florida are in reference pools of synthetic securities, as described above, which provide mezzanine protection. Additionally, total credit risk on one percent and four percent of our mortgage loans in California and Florida has been mitigated through the purchase of protection from government sponsored entities. See Geographic Concentrations beginning on page 116 for more information on our significant state concentrations.

The Community Reinvestment Act (CRA) encourages banks to meet the credit needs of their communities for housing and other purposes, particularly in neighborhoods with low or moderate incomes. At June 30, 2008, our CRA portfolio comprised eight percent of the total ending residential mortgage loan balances but comprised 28 percent of nonperforming residential mortgage loans. This portfolio also comprised 29 percent and 31 percent of residential mortgage net charge-offs during the three and six month periods ending June 30, 2008. While approximately 56 percent of our residential mortgage portfolio carries risk mitigation protection, our CRA portfolio is not covered by this protection.

Due to current market conditions, members of the mortgage servicing industry are evaluating a number of programs for identifying residential mortgage loan borrowers who are at risk of default and offering loss mitigation strategies, including repayment plans and loan modifications, to such borrowers. Generally these programs require that these borrowers or these residential mortgage loans meet certain criteria in order to qualify for a modification. The SEC's Office of the Chief Accountant (OCA) has noted that if certain loan modification requirements are met, the OCA will not object to continued status of the transferee as a QSPE under SFAS 140.

#### Credit Card - Domestic

The consumer domestic credit card portfolio is managed in *Card Services*. Outstandings in the held domestic credit card loan portfolio decreased \$3.7 billion at June 30, 2008 compared to December 31, 2007 due to an increase in securitized levels. Held domestic loans past due 90 days or more and still accruing interest decreased \$50 million.

Net charge-offs for the held domestic portfolio increased \$169 million to \$976 million for the three months ended June 30, 2008, or 6.36 percent of total average held credit card – domestic loans compared to 5.76 percent for the same period in 2007. For the six months ended June 30, 2008, net charge-offs increased \$210 million to \$1.8 billion, or 5.87 percent of total average loans compared to 5.71 percent for the same period a year ago. These increases were primarily due to seasoning of recent vintages, the impacts of a slowing economy particularly in geographic areas that have experienced the most significant home price declines, and higher bankruptcies, partially offset by higher loss profile accounts added to the securitization trust.

Managed domestic credit card outstandings increased \$1.4 billion to \$153.3 billion at June 30, 2008 compared to December 31, 2007. Managed domestic credit card reported an average FICO of 686 and 16 percent of this portfolio reported a FICO less than 620 at June 30, 2008. Managed net losses increased \$628 million to \$2.4 billion for the three

months ended June 30, 2008, or 6.36 percent of total average managed domestic loans compared to 5.17 percent for the same period in 2007. For the six months ended June 30, 2008, net losses increased \$1.0 billion to \$4.5 billion, or 5.92 percent of total average managed domestic loans compared to 4.99 percent for the same period a year ago. The increase was due to the seasoning of recent vintages, the impacts of a slowing economy particularly in geographic areas that have experienced the most significant home price declines and higher bankruptcies.

Managed consumer credit card unused lines of credit, for both domestic and foreign credit card, totaled \$857.7 billion at June 30, 2008 compared to \$848.7 billion at December 31, 2007. The \$9.0 billion increase was driven by organic growth in the portfolio, partially offset by account management initiatives which resulted in reduced credit line increases. The utilization rate remained flat at 18 percent at June 30, 2008 compared to December 31, 2007 as the increase in unused lines was accompanied by a \$3.5 billion increase in managed credit card outstandings.

#### Credit Card - Foreign

The consumer foreign credit card portfolio is managed in *Card Services*. Outstandings in the held foreign credit card loan portfolio increased \$1.6 billion to \$16.6 billion at June 30, 2008 compared to December 31, 2007 primarily due to organic growth. Net charge-offs for the held foreign portfolio increased \$46 million to \$132 million for the three months ended June 30, 2008, or 3.21 percent of total average held credit card – foreign loans compared to 2.88 percent for the same period in 2007. For the six months ended June 30, 2008, net charge-offs increased \$67 million to \$241 million, or 3.05 percent of total average held credit card – foreign loans compared to 3.04 percent for the same period in 2007. The increase in held net charge-offs was driven primarily by seasoning of the portfolio, reflective of growth as well as a lower level of securitizations in 2008.

Managed foreign credit card outstandings increased \$2.0 billion to \$33.9 billion at June 30, 2008 compared to December 31, 2007 due to organic growth. Net losses for the managed foreign portfolio increased \$24 million to \$337 million for the three months ended June 30, 2008, or 4.11 percent of total average managed credit card – foreign loans compared to 4.31 percent for the same period in 2007. For the six months ended June 30, 2008, net losses increased \$26 million to \$641 million, or 3.97 percent of total average managed credit card – foreign loans compared to 4.34 percent for the same period in 2007. The increases in the net losses were driven by seasoning of the portfolio, reflective of growth, partially offset by higher recoveries in the Canadian portfolio.

#### **Home Equity**

At June 30, 2008, approximately 76 percent of the managed home equity portfolio was included in *GCSBB*, while the remainder of the portfolio was mostly in *GWIM*. This portfolio consists of both revolving and non-revolving first and second lien residential mortgage loans and lines of credit, of which we are in a first lien position on approximately 17 percent of the portfolio and are behind a Bank of America first mortgage on approximately 27 percent of the portfolio. In addition, we are behind a mortgage that we service, but do not own, on approximately 22 percent of the portfolio. On a held basis, outstanding home equity loans increased \$6.6 billion, or six percent, at June 30, 2008 compared to December 31, 2007, due to a combination of organic growth, drawdowns on existing lines and slower payment rates.

Nonperforming home equity loans increased \$511 million compared to December 31, 2007 and net charge-offs increased \$895 million to \$923 million for the three months ended June 30, 2008, or 3.09 percent of total average held home equity loans compared to 0.12 percent for the same period in 2007. For the six months ended June 30, 2008, net charge-offs increased to \$1.4 billion, or 2.41 percent of total average held home equity loans compared to 0.10 percent for the same period in 2007. These increases were driven by the continued weakness in the housing markets, the slowing economy and seasoning of recent vintages originated in periods of higher growth. Additionally, these increases were driven by high CLTV loans in geographic areas that have experienced the most significant declines in home prices. Home price declines coupled with the fact that most home equity loans are secured by second lien positions have significantly reduced and in some cases resulted in no collateral value after consideration of the first lien position. This drove more severe charge-offs as borrowers defaulted.

Home equity loans with greater than 90 percent refreshed CLTV comprised 35 percent of the home equity portfolio and represented 69 percent of the home equity nonperforming loans at June 30, 2008. These loans also represented 82 percent of net charge-offs for both the three and six months ended June 30, 2008. In addition, \$32.8 billion, or 27 percent of our home equity portfolio was comprised of 2006 vintages which continue to season and have a higher refreshed CLTV. These 2006 vintage loans accounted for approximately 54 percent and 57 percent in net charge offs for the three and six months ended June 30, 2008. The 2007 vintages, which comprised 25 percent of the portfolio at June 30, 2008, are showing similar

asset quality characteristics as the 2006 vintages and accounted for 23 percent and 20 percent of net charge-offs in the three and six months ended June 30, 2008. Furthermore, deterioration was driven by loans that were not originated through the franchise which represented only three percent of the portfolio but accounted for 21 percent of net charge-offs for both the three and six months ended June 30, 2008. We discontinued the program of purchasing non-franchise originated loans in the second quarter of 2007.

Our home equity loan portfolio in the states of California and Florida represented in aggregate 41 percent and 39 percent of outstanding home equity loans at June 30, 2008 and December 31, 2007. These states accounted for \$1.0 billion, or 54 percent, of nonperforming home equity loans at June 30, 2008. In addition, these states represented 63 percent of the home equity net losses for both the three and six months ended June 30, 2008. In the New York area, the New York-Northern New Jersey-Long Island MSA made up 10 percent of outstanding home equity loans at June 30, 2008 but comprised only six percent and five percent of net losses for the three and six months ended June 30, 2008. The Los Angeles-Long Beach-Santa Ana MSA within California made up 10 percent of outstanding home equity loans at June 30, 2008 and 11 percent of net losses for both the three and six months ended June 30, 2008. See Geographic Concentrations beginning on page 116 for more information on our significant state concentrations.

Home equity unused lines of credit totaled \$114.3 billion at June 30, 2008 compared to \$120.1 billion at December 31, 2007. The decrease of \$5.8 billion was driven primarily by line management initiatives which reduced risk on existing lines with high CLTVs, particularly in those states that have experienced the most significant housing price declines. The home equity utilization rate increased to 52 percent at June 30, 2008 from 49 percent at December 31, 2007 driven in part by the line management initiatives, as well as an increase in outstandings driven by a combination of organic growth, drawdowns on existing lines, and slower payment rates.

#### Direct/Indirect Consumer

At June 30, 2008, approximately 49 percent of the managed direct/indirect portfolio was included in Business Lending (automotive, marine, motorcycle and recreational vehicle loans), 45 percent was included in GCSBB (unsecured personal loans, student and other non-real estate secured) and the remainder was included in GWIM (principally other non-real estate secured and unsecured personal loans).

On a held basis, outstanding loans and leases increased \$8.4 billion at June 30, 2008 compared to December 31, 2007 due to growth in the Card Services unsecured lending product and purchases of automobile loan portfolios. Loans past due 90 days or more and still accruing interest increased \$252 million due primarily to portfolio seasoning reflective of growth in the unsecured lending product. Net charge-offs increased \$375 million to \$660 million for the three months ended June 30, 2008, or 3.22 percent of total average held direct/indirect loans compared to 1.68 percent for the same period in 2007. For the six months ended June 30, 2008, net charge-offs increased \$611 million to \$1.2 billion, or 3.03 percent of total average held direct/indirect compared to 1.72 percent for the same period in 2007. The increase was concentrated in the Card Services unsecured lending portfolio, driven by seasoning of the portfolio, reflective of growth and recent portfolio deterioration reflecting the effects of a slowing economy particularly in states most impacted by the slowdown in housing, notably California and Florida. To a lesser extent, deterioration, growth and seasoning in the retail automotive and other dealer-related portfolios also contributed to the increase.

Managed direct/indirect loans outstanding increased \$7.7 billion to \$86.0 billion at June 30, 2008 compared to December 31, 2007, driven by growth in the Card Services unsecured lending product. Net losses for the managed loan portfolio increased \$316 million to \$666 million for the three months ended June 30, 2008, or 3.20 percent of total average managed direct/indirect loans compared to 1.91 percent for the same period in 2007. For the six months ended June 30, 2008, net losses increased \$516 million to \$1.2 billion, or 3.02 percent of managed loans compared to 2.01 percent for the same period in 2007. The increase was primarily driven by seasoning of the portfolio, reflective of growth as well as recent portfolio deterioration in the Card Services unsecured lending portfolio, and to a lesser extent, deterioration, growth and seasoning in the retail automotive and other dealer-related portfolios.

## Other Consumer

At June 30, 2008, approximately 73 percent of the other consumer portfolio was associated with portfolios from certain consumer finance businesses that we have previously exited and is included in *All Other*. The remainder consisted of the foreign consumer loan portfolio which is mostly included in *Card Services* and deposit overdrafts. Other consumer outstanding loans and leases decreased \$311 million at June 30, 2008 compared to December 31, 2007. Net charge-offs increased \$27 million and \$65 million for the three and six months ended June 30, 2008 from the same period a year ago driven by deposit overdraft net charge-offs reflecting growth and higher overdraft levels per account.

## Nonperforming Consumer Assets Activity

Table 17 presents nonperforming consumer assets activity during the most recent five quarters. Total net additions to nonperforming loans and leases in the second quarter of 2008 were \$761 million compared to \$1.0 billion in the first quarter of 2008. In both periods, these net additions were driven by the home equity and residential mortgage portfolios reflective of the weakening housing markets as well as seasoning of the portfolio, reflective of growth and to a lesser extent the CRA portfolio, which represented approximately 35 percent of the net increase in nonperforming loans at June 30, 2008. These factors also drove the increase in foreclosed properties of \$73 million.

Nonperforming Consumer Assets Activity (1)

Nonperforming Consumer Assets Activity (7)					
	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
(Dollars in millions)	2008	2008	2007	2007	2007
Nonperforming loans and leases					
Balance, beginning of period	\$ 4,459	\$3,442	\$2,040	\$1,460	\$1,230
Additions to nonperforming loans and leases:					
LaSalle balance, October 1, 2007	-	-	232	-	-
New nonaccrual loans and leases	2,540	2,088	1,691	998	625
Reductions in nonperforming loans and leases:					
Paydowns and payoffs	(40)	(36)	(19)	(108)	(101)
Returns to performing status (2)	(398)	(380)	(225)	(187)	(219)
Charge-offs (3)	(1,084)	(572)	(216)	(73)	(50)
Transfers to foreclosed properties	(257)	(83)	(56)	(49)	(24)
Transfers to loans held-for-sale	-	-	(5)	(1)	(1)
Total net additions to nonperforming loans and leases	761	1,017	1,402	580	230
Total nonperforming loans and leases, end of period	5,220	4,459	3,442	2,040	1,460
Foreclosed properties					
Balance, beginning of period	402	276	159	82	74
Additions to foreclosed properties:					
LaSalle balance, October 1, 2007	-	-	70	-	-
New foreclosed properties (4)	172	216	128	125	54
Reductions in foreclosed properties:					
Sales	(80)	(25)	(28)	(8)	(12)
Writedowns	(19)	(65)	(53)	(40)	(34)
Total net additions to foreclosed properties	73	126	117	77	8
Total foreclosed properties, end of period	475	402	276	159	82
Nonperforming consumer assets, end of period	\$ 5,695	\$4,861	\$3,718	\$2,199	\$1,542
Nonperforming consumer loans and leases as a percentage of outstanding consumer loans and leases	1.00%	0.82%	0.62%	0.39%	0.29%
Nonperforming consumer assets as a percentage of outstanding consumer loans, leases and	1.00	0.80	0.67	0.42	0.20
foreclosed properties  (2) Polymondo and include accomplished LIFES included in other accepts of \$218 million \$157 million \$65 million \$66 million and the control of the c	1.09	0.89	0.67	0.42	0.30

(1) Balances do not include nonperforming LHFS included in other assets of \$218 million, \$157 million, \$95 million and \$48 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007 and

June 30, 2007, respectively.

Consumer loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes

well-secured and is in the process of collection.

(3) Our policy is not to classify consumer credit card and consumer non-real estate loans and leases as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

(4) Our policy is to record any losses in the value of foreclosed properties as a charge against the allowance for credit losses during the first 90 days after transfer of a loan into foreclosed properties. Thereafter, all losses in value are recorded as noninterest expense. New foreclosed properties in the table above are reflected net of the charge-offs taken during the first 90 days after transfer.

## **Geographic Concentrations**

Our managed consumer loan portfolio in the states of California, Florida, New York and Texas represented in aggregate 43 percent and 41 percent of total managed consumer loans at June 30, 2008 and December 31, 2007. Our managed consumer loan portfolio in the state of California represented approximately 24 percent and 23 percent of total managed consumer loans at June 30, 2008 and December 31, 2007, primarily driven by the consumer real estate portfolios. Our managed consumer loan portfolio in the state of Florida is our second largest concentration and represented approximately eight percent of total managed consumer loans at both June 30, 2008 and December 31, 2007, primarily driven by the consumer real estate portfolios. New York and Texas represented six and five percent of total managed consumer loans at June 30, 2008 compared to five percent for both at December 31, 2007. No other single state represented over five percent of total managed consumer loans. No state other than California, and no single MSA within California represented more than 10 percent of the total managed consumer portfolio.

Table 18 presents certain state loan concentrations for the consumer loan portfolio on a managed basis.

Table 18
Consumer Loan State Concentration – Managed Basis

June 30, 2008

	Total Co	onsumer			Residenti	al Mortgage			Credi	it Card	
		Percent of				Percent of				Percent of	
(Dollars in millions)	Amount	total		A	Amount	total		A	Amount	total	
California	\$ 152,578	23.9	%	\$	83,661	35.0	%	\$	23,441	12.5	%
Florida	52,498	8.2			15,170	6.4			12,921	6.9	
New York	38,099	6.0			15,387	6.4			9,528	5.1	
Texas	30,721	4.8			10,402	4.4			10,164	5.4	
New Jersey	25,878	4.1			9,055	3.8			6,092	3.3	
Virginia	21,517	3.4			10,323	4.3			4,700	2.5	
Other U.S./Foreign	316,071	49.6			94,863	39.7			120,316	64.3	
Total consumer loans	\$ 637,362	100.0	%	\$	238,861	100.0	%	\$	187,162	100.0	%

		Home Equity			Direc	t/Indirect			Ot	her	
		Percent of	-			Percent of				Percent of	
	Amour	t total		A	Amount	total		A	mount	total	
California	\$ 33,	169 27.5	%	\$	11,858	13.8	%	\$	149	3.9	%
Florida	16.	343 13.5			7,806	9.1			258	6.7	
New York	7,	893 6.5			5,207	6.1			84	2.2	
Texas	2.	299 1.9			7,559	8.8			297	7.7	
New Jersey	8.	153 6.7			2,562	3.0			16	0.4	
Virginia	4.	118 3.4			2,309	2.7			67	1.7	
Other U.S./Foreign	49.	248 40.5			48,656	56.5			2,988	77.4	
Total consumer loans	\$ 121,	523 100.0	%	\$	85,957	100.0	%	\$	3,859	100.0	%

December 31, 2007

		Total Co	onsumer			Resident	ial Mortgage		Credi	it Card	
	' <u></u>		Percent of				Percent of			Percent of	
(Dollars in millions)	A	Amount	total		1	Amount	total		Amount	total	
California	\$	150,659	22.8	%	\$	88,703	31.8	%	\$ 22,231	12.1	%
Florida		50,881	7.7			16,497	5.9		12,503	6.8	
New York		35,527	5.4			15,333	5.5		9,420	5.1	
Texas		31,797	4.8			13,193	4.7		10,098	5.5	
New Jersey		25,979	3.9			10,346	3.7		5,937	3.2	
Virginia		21,900	3.3			11,535	4.2		4,669	2.6	
Other U.S./Foreign		343,104	52.1			123,126	44.2		118,833	64.7	
Total consumer loans	\$	659,847	100.0	%	\$	278,733	100.0	%	\$ 183,691	100.0	%

	Н	Home Equity			Direct/Indirect				Other		
		Percent of				Percent of				Percent of	
	Amount	total		A	mount	total		Aı	nount	total	
California	\$ 29,89	26.0	%	\$	9,703	12.4	%	\$	131	3.1	%
Florida	15,442	2 13.4			6,219	7.9			220	5.3	
New York	7,439	6.5			3,262	4.2			73	1.8	
Texas	2,23	1.9			6,025	7.7			250	6.0	
New Jersey	7,779	6.8			1,903	2.4			14	0.3	
Virginia	3,86	3.4			1,777	2.3			58	1.4	
Other U.S./Foreign	48,352	2 42.0			49,369	63.1			3,424	82.1	
Total consumer loans	\$ 114,995	5 100.0	%	\$	78,258	100.0	%	\$	4,170	100.0	%

As discussed previously, the credit quality in our residential mortgage and home equity portfolios, including the CRA portfolio, deteriorated during the three and six months ended June 30, 2008. The deterioration in these portfolios was driven by continued weakness in the housing markets which impacted home prices, as well as seasoning of the portfolio reflective of growth. Home equity loans were also impacted by home price declines associated with loans which are secured by second lien positions which significantly reduced and in some cases resulted in no collateral value after consideration of the first lien position. This drove more severe home equity charge-offs as borrowers defaulted. Tables 19 and 20 present asset quality indicators by certain state concentrations for the residential mortgage and home equity portfolios on a managed basis.

Table 19 Residential Mortgage State Concentration – Managed Basis

		June 30, 2008					Net L	osses			
	Outstand	lings	Nonper	forming			nonths ended e 30, 2008		ths ended 30, 2008		
	-	Percent of		Percent of			Percent of		Percent of		
(Dollars in millions)	Amount	total	Amount	total		Amount	total	Amount	total		
California	\$ 83,661	35.0 %	6 \$ 897	27.4	%	\$ 59	39.1 %	6 \$ 81	37.3 %		
Florida	15,170	6.4	463	14.2		30	19.9	38	17.5		
New York	15,387	6.4	134	4.1		2	1.3	3	1.4		
Texas	10,402	4.4	152	4.6		5	3.3	9	4.1		
New Jersey	9,055	3.8	121	3.7		3	2.0	5	2.3		
Virginia	10,323	4.3	101	3.1		6	4.0	8	3.7		
Other U.S./Foreign	94,863	39.7	1,401	42.9		46	30.4	73	33.7		
Total residential											
mortgage loans	\$ 238,861	100.0 %	\$ 3,269	100.0	%	\$ 151	100.0 %	\$ 217	100.0 %		

Table 20 Home Equity State Concentration – Managed Basis

		Jui	ne 30, 2008			Net Los	ses	
	Outs	standings	Non	performing		nonths ended e 30, 2008		hs ended 0, 2008
	·	Percent of		Percent of		Percent of		Percent of
(Dollars in millions)	Amount	total	Amount	total	Amount	total	Amount	total
California	\$ 33,469	27.5	% \$ 638	34.5	% \$ 390	42.3 %	\$ 604	42.5 %
Florida	16,343	13.5	367	19.8	193	20.9	287	20.2
New York	7,893	6.5	124	6.7	32	3.5	46	3.2
Texas	2,299	1.9	19	1.0	4	0.4	8	0.6
New Jersey	8,153	6.7	91	4.9	31	3.4	45	3.2
Virginia	4,118	3.4	67	3.6	46	5.0	71	5.0
Other U.S./Foreign	49,248	40.5	546	29.5	227	24.5	358	25.3
Total home		•	•	•		•	•	
equity loans	\$ 121,523	100.0	% \$ 1,852	100.0 %	% \$ 923	100.0 %	\$ 1,419	100.0 %

#### Commercial Portfolio Credit Risk Management

Credit risk management for the commercial portfolio begins with an assessment of the credit risk profile of the borrower or counterparty based on an analysis of their financial position. As part of the overall credit risk assessment of a borrower or counterparty, most of our commercial credit exposure or transactions are assigned a risk rating and are subject to approval based on defined credit approval standards. Subsequent to loan origination, risk ratings are monitored on an ongoing basis. If necessary, risk ratings are adjusted to reflect changes in the financial condition, cash flow or financial situation of a borrower or counterparty. We use risk rating aggregations to measure and evaluate concentrations within portfolios. Risk ratings are a factor in determining the level of assigned economic capital and the allowance for credit losses. In making credit decisions, we consider risk rating, collateral, country, industry and single name concentration limits while also balancing the total borrower or counterparty relationship. Our lines of business and risk management personnel use a variety of tools to continuously monitor the ability of a borrower or counterparty to perform under its obligations.

For information on our accounting policies regarding delinquencies, nonperforming status and charge-offs for the commercial portfolio, see Note 1 – Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K.

## Management of Commercial Credit Risk Concentrations

Commercial credit risk is evaluated and managed with a goal that concentrations of credit exposure do not result in undesirable levels of risk. We review, measure, and manage concentrations of credit exposure by industry, product, geography and customer relationship. Distribution of loans and leases by loan size is an additional measure of the portfolio risk diversification. We also review, measure, and manage commercial real estate loans by geographic location and property type. In addition, within our international portfolio, we evaluate borrowings by region and by country. Tables 23, 25 and 27 summarize our concentrations. Additionally, we utilize the syndication of exposure to third parties, loan sales, hedging and other risk mitigation techniques to manage the size and risk profile of the portfolio.

From the perspective of portfolio risk management, customer concentration management is most relevant in GCIB. Within that segment's Business Lending and CMAS businesses, we facilitate bridge financing (high grade debt, high yield debt, CMBS and equity) to fund acquisitions, recapitalizations and other short-term needs as well as provide syndicated financing for our clients. These concentrations are managed in part through our established "originate to distribute" strategy. These client transactions are sometimes large and leveraged. They can also have a higher degree of risk as we are providing offers or commitments for various components of the clients' capital structures, including lower rated unsecured and subordinated debt tranches and/or equity. In many cases, these offers to finance will not be accepted, these conditional commitments are often retired prior to or shortly following funding via the placement of securities, syndication or the client's decision to terminate. Where we have a binding commitment and there is a market disruption or other unexpected event, there may be heightened exposure in the portfolios and forward calendar, and a higher potential for writedown or loss unless the terms of the commitment can be modified and/or an orderly disposition of the exposure can be made.

The Corporation's share of the leveraged finance and CMBS forward calendars was \$4.1 billion and \$717 million at June 30, 2008 compared to \$12.2 billion and \$2.2 billion at December 31, 2007. Funded leveraged finance and CMBS exposure both of which are included in assets held-for-sale totaled \$6.2 billion and \$8.5 billion at June 30, 2008 compared to \$6.1 billion and \$13.6 billion at December 31, 2007. The funded CMBS debt consisted of \$7.6 billion of floating-rate financings, most of which were acquisition-related financing to major, well known operating companies. Net writedowns and losses on sales of \$143 million, net of fees and hedges, comprised of \$64 million related to leveraged finance and \$79 million related to CMBS were taken during the three months ended June 30, 2008 on both funded and forward calendar commitments to reflect the current market prices, where available, or the estimated price at which the exposures could be distributed in the market. Pre-market disruption exposure originated prior to September 30, 2007, included in the leveraged finance forward calendar and funded portfolio amounted to \$599 million and \$6.1 billion at June 30, 2008 compared to \$10.7 billion at December 31, 2007. We have not originated new CMBS exposures subsequent to September 30, 2007.

We account for certain large corporate loans and loan commitments (including issued but unfunded letters of credit which are considered utilized for credit risk management purposes), which exceed our single name credit risk concentration

guidelines at fair value in accordance with SFAS 159. Any fair value adjustment upon origination and subsequent changes in the fair value of these loans and unfunded commitments are recorded in other income. By including the credit risk of the borrower in the fair value adjustments, any credit deterioration or improvement is recorded immediately as part of the fair value adjustment. As a result, the allowance for loan and lease losses and the reserve for unfunded lending commitments are not used to capture credit losses inherent in these nonperforming or impaired loans and unfunded commitments. The Commercial Credit Portfolio tables have been modified to exclude loans and unfunded commitments that are carried at fair value and to adjust related ratios. See the Commercial Loans Measured at Fair Value section on page 126 for more information on the performance of these loans and loan commitments and see Note 14 - Fair Value Disclosures to the Consolidated Financial Statements for additional information on our SFAS 159 elections.

#### Commercial Credit Portfolio

Commercial credit quality indicators continued to deteriorate for the three and six months ended June 30, 2008 due to the weakness in the housing and financial markets. The commercial nonperforming loan ratio increased to 1.15 percent at June 30, 2008 compared to 0.67 percent at December 31, 2007 driven by the continued deterioration in the homebuilder sector within commercial real estate. The commercial utilized criticized exposure ratio, excluding assets held for sale and assets in the fair value portfolio, increased to 6.15 percent at June 30, 2008 from 4.17 percent at December 31, 2007, rising from very low 2007 levels. The increase was driven by commercial real estate (largely homebuilders), continued deterioration in reservable exposure across various other portfolios within GCIB and non-reservable mark-to-market derivative assets. In addition, the increase in utilized criticized exposure was partially driven by the final stages of integration of the LaSalle portfolio into our credit processes.

Table 21 presents our commercial loans and leases, and related credit quality information at June 30, 2008 and December 31, 2007.

Commercial Loans and Leases

								Accruir	ig Past Du	e 90
Ou	tstanding	şs		Nonpe	erforming	(1)		Days	or More	2)
June 30	De									ember 31
2008		2007		2008		2007	2	2008	2	2007
\$ 200,701	\$	188,656	\$	1,079	\$	852	\$	260	\$	119
62,897		61,298		2,616		1,099		262		36
22,815		22,582		40		33		27		25
34,839		28,376		48		19		17		16
321,252		300,912		3,783		2,003		566		196
19,909		19,641		153		152		595		427
341,161		320,553		3,936		2,155		1,161		623
5,014		4,590		-		-		81		_
\$ 346,175	\$	325,143	\$	3,936	\$	2,155	\$	1,242	\$	623
	June 30 2008 \$ 200,701 62,897 22,815 34,839 321,252 19,909 341,161 5,014	June 30 De 2008  \$ 200,701 \$ 62,897  22,815  34,839  321,252  19,909  341,161  5,014	2008         2007           \$ 200,701         \$ 188,656           62,897         61,298           22,815         22,582           34,839         28,376           321,252         300,912           19,909         19,641           341,161         320,553           5,014         4,590	June 30 2008         December 31 2007         Ji           \$ 200,701         \$ 188,656         \$           62,897         61,298         61,298           22,815         22,582         34,839         28,376           321,252         300,912         19,641           19,909         19,641         341,161         320,553           5,014         4,590	June 30 2008         December 31 2007         June 30 2008           \$ 200,701         \$ 188,656         \$ 1,079           62,897         61,298         2,616           22,815         22,582         40           34,839         28,376         48           321,252         300,912         3,783           19,909         19,641         153           341,161         320,553         3,936           5,014         4,590         -	June 30 2008         December 31 2007         June 30 2008         December 31 2007           \$ 200,701         \$ 188,656         \$ 1,079         \$ 62,897         61,298         2,616           22,815         22,582         40         48         321,252         300,912         3,783           19,909         19,641         153         341,161         320,553         3,936           5,014         4,590         -         -         -	June 30 2008         December 31 2007         June 30 2008         December 31 2007           \$ 200,701         \$ 188,656         \$ 1,079         \$ 852           62,897         61,298         2,616         1,099           22,815         22,582         40         33           34,839         28,376         48         19           321,252         300,912         3,783         2,003           19,909         19,641         153         152           341,161         320,553         3,936         2,155           5,014         4,590         -         -	June 30 2008         December 31 2007         June 30 2008         December 31 2007         June 30 2007           \$ 200,701         \$ 188,656         \$ 1,079         \$ 852         \$           62,897         61,298         2,616         1,099         1,	Outstandings         Nonperforming (1)         Days           June 30 2008         December 31 2007         June 30 2008         December 31 2008           \$ 200,701         \$ 188,656         \$ 1,079         \$ 852         \$ 260           62,897         61,298         2,616         1,099         262           22,815         22,582         40         33         27           34,839         28,376         48         19         17           321,252         300,912         3,783         2,003         566           19,909         19,641         153         152         595           341,161         320,553         3,936         2,155         1,161           5,014         4,590         -         -         8	June 30 2008         December 31 2007         June 30 2008         December 31 2007         June 30 2008         December 31 2007           \$ 200,701         \$ 188,656         \$ 1,079         \$ 852         \$ 260         \$ 260           62,897         61,298         2,616         1,099         262           22,815         22,582         40         33         27           34,839         28,376         48         19         17           321,252         300,912         3,783         2,003         566           19,909         19,641         153         152         595           341,161         320,553         3,936         2,155         1,161           5,014         4,590         -         -         81

Nonperforming commercial loans and leases as a percentage of outstanding commercial loans and leases measured at historical cost were 1.15 percent and 0.67 percent at June 30, 2008 and December 31, 2007. Including

commercial loans and leases measured at fair value the ratios would have been 1.13 percent and 0.66 percent at June 30, 2008 and December 31, 2007.
Accruing commercial loans and leases past due 90 days or more as a percentage of outstanding commercial loans and leases measured at historical cost were 0.34 percent and 0.19 percent at June 30, 2008 and (2) December 31, 2007. Including commercial loans and leases measured at fair value the ratios were 0.36 at June 30, 2008 and would have remained unchanged at December 31, 2007. Excludes small business commercial - domestic loans.

Small business commercial - domestic is primarily card related.

Certain commercial loans are measured at fair value in accordance with SFAS 159 and include commercial - domestic loans of \$3.5 billion and \$3.5 billion, commercial - foreign loans of \$1.3 billion and \$790 million and commercial real estate loans of \$176 million and \$304 million at June 30, 2008 and December 31, 2007.

Table 22 presents our commercial net charge-offs and net charge-off ratios for the three and six months ended June 30, 2008 and 2007. The loans and leases net charge-off ratio increased to 0.84 and 0.77 percent for the three and six months ended June 30, 2008 compared to a net charge-off ratio of 0.37 and 0.34 percent in the same periods in 2007. The increase was principally attributable to higher net charge-offs in our small business portfolio in *GCSBB* and the homebuilder loan portfolio in *GCIB*. The increased net charge-offs were primarily driven by the impacts of a slowing economy, particularly in geographic areas that have experienced the most significant housing declines and portfolio seasoning reflective of growth in these businesses. Excluding small business commercial – domestic the total commercial net charge-off ratio was 0.28 and 0.27 percent for the three and six months ended June 30, 2008, compared to a net charge-off ratio of 0.04 percent for both of the same periods in 2007, primarily due to higher net charge-offs in the homebuilder loan portfolio in *GCIB* reflecting the impacts of a slowing economy, particularly in geographic areas that have experienced the most significant home price declines.

Table 22 Commercial Net Charge-offs and Net Charge-off Ratios

		Net Charg	ge-offs (1)		Net Charge-off Ratios (2)					
	Three Months I June 30	June 30 June 30				Months Ended June 30	Six Months End June 30			
(Dollars in millions)	2008 2	007	2008	2007	2008	2007	2008	2007		
Commercial – domestic (3)	<b>\$</b> 70 \$	29	\$ 147	\$ 53	0.14	<b>%</b> 0.08	% 0.15	<b>%</b> 0.07 %		
Commercial real estate	136	(1)	243	2	0.88	(0.01)	0.79	0.01		
Commercial lease financing	6	(11)	21	(12)	0.11	(0.21)	0.19	(0.12)		
Commercial – foreign	5	6	(2)	3	0.06	0.10	(0.02	0.03		
	217	23	409	46	0.28	0.04	0.27	0.04		
Small business commercial – domestic (4)	477	199	841	359	9.53	4.80	8.42	4.51		
Total commercial net charge-offs	\$ 694 \$	222	\$1,250	\$405	0.84	0.37	0.77	0.34		

<sup>(1)</sup> Includes a reduction in net charge-offs on commercial – domestic of \$3 million and \$6 million, commercial real estate of \$8 million and \$16 million, and small business commercial – domestic of \$2 million and \$5 million as a result of the impact of SOP 03-3 for the three and six months ended June 30, 2008.

<sup>(2)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases measured at historical cost during the period for each loan and lease category.

<sup>(3)</sup> Excludes small business commercial - domestic loans.

<sup>(4)</sup> Small business commercial – domestic is primarily card related.

Table 23 presents commercial credit exposure by type for utilized, unfunded and total binding committed credit exposure. The increase in commercial committed exposure was due to organic growth as discussed in the sections below. The increase in standby letters of credit and financial guarantees of \$11.0 billion was centered in *Business Lending* primarily concentrated in government and healthcare provider related industries. The increase in derivative assets of \$7.4 billion was centered in foreign exchange contracts, purchased options and credit derivatives, and was driven by the strengthening of foreign currencies against the U.S. dollar, growth in the businesses and widening credit spreads. The decrease of \$8.9 billion in assets held-for-sale was driven primarily by distributions and sales as well as a commercial mortgage-backed securitization which occurred during the first quarter of 2008. For more information on our credit derivatives, see Industry Concentrations beginning on page 128 and for more information on our funded leveraged finance and CMBS exposures refer to Management of Commercial Credit Risk Concentrations on page 119.

Table 23 Commercial Credit Exposure by Type

	Commercial	l Utilized (1, 2)	Commercial U	U <b>nfunded <sup>(3, 4)</sup></b>	Total Commer	cial Committed
(D. II	June 30	December 31	June 30	December 31	June 30	December 31
(Dollars in millions)	2008	2007	2008	2007	2008	2007
Loans and leases	\$346,175	\$ 325,143	\$ 325,331	\$ 329,396	\$ 671,506	\$ 654,539
Standby letters of credit and financial guarantees	69,276	58,747	4,513	4,049	73,789	62,796
Derivative assets (5)	42,039	34,662	-	-	42,039	34,662
Assets held-for-sale (6)	18,335	26,475	734	1,489	19,069	27,964
Commercial letters of credit	4,816	4,413	514	140	5,330	4,553
Bankers' acceptances	3,727	2,411	40	2	3,767	2,413
Securitized assets	789	790	-	-	789	790
Foreclosed properties	118	75	-	-	118	75
Total commercial credit exposure	\$485,275	\$ 452,716	\$ 331,132	\$ 335,076	\$ 816,407	\$ 787,792

- (1) Exposure includes standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances for which the bank is legally bound to advance funds under prescribed conditions, during a specified period. Although funds have not been advanced, these exposure types are considered utilized for credit risk management purposes.
- (2) Total commercial utilized exposure includes loans and issued letters of credit measured at fair value in accordance with SFAS 159 and is comprised of loans outstanding of \$5.0 billion and \$4.6 billion, and letters of credit at notional value of \$1.4 billion at June 30, 2008 and December 31, 2007.
- (3) Total commercial unfunded exposure includes loan commitments measured at fair value in accordance with SFAS 159 with a notional value of \$17.3 billion and \$19.8 billion at June 30, 2008 and December 31, 2007.
- (4) Excludes unused business card lines which are not legally binding.
- (5) Derivative assets are reported on a mark-to-market basis, reflect the effects of legally enforceable master netting agreements, and have been reduced by cash collateral of \$16.5 billion and \$12.8 billion at June 30, 2008 and December 31, 2007. In addition to cash collateral, derivative assets are also collateralized by \$5.9 billion and \$8.5 billion of primarily other marketable securities at June 30, 2008 and December 31, 2007 for which credit risk has not been reduced.
- (6) Total commercial committed exposure consists of \$16.3 billion and \$23.9 billion of commercial LHFS exposure (e.g., commercial mortgage and leveraged finance) and \$2.8 billion and \$4.1 billion of investments held-for-sale exposure at June 30, 2008 and December 31, 2007.

Table 24 presents commercial utilized reservable criticized exposure by product type and other utilized non-reservable criticized exposure. Commercial utilized criticized exposure, excluding assets held-for-sale and the fair value portfolio, increased \$10.8 billion, or 61 percent, primarily due to increases in commercial real estate reflecting the housing markets weakness on the homebuilder sector of the portfolio and commercial – domestic reflecting deterioration across various industries. The increase in other utilized non-reservable criticized exposure was driven by the marking-to-market of derivative assets. The table below excludes utilized criticized exposure related to assets held-for-sale of \$2.8 billion and \$2.9 billion and \$2.9 billion at June 30, 2008 and December 31, 2007 and other utilized criticized exposure measured at fair value in accordance with SFAS 159 of \$930 million and \$1.1 billion at June 30, 2008 and December 31, 2007. See Commercial Loans Measured at Fair Value on page 126 for a discussion of the fair value portfolio. Criticized assets in the held-for-sale portfolio, are carried at the lower of cost or market, including bridge exposure of \$2.4 billion and \$2.3 billion at June 30, 2008 and December 31, 2007 which are funded in the normal course of our *Business Lending* and *CMAS* businesses and are managed in part through our "originate to distribute" strategy (see Management of Commercial Credit Risk Concentrations beginning on page 119 for more information on bridge financing).

Table 24
Commercial Utilized Criticized Exposure (1)

	June 3	0, 2008		December	r 31, 2007	
(Dollars in millions)	Amount	Percent (2)		Amount	Percent (2)	
Commercial – domestic (3)	\$12,414	4.76	%	\$ 8,537	3.55	%
Commercial real estate	10,658	15.48		6,750	10.25	
Commercial lease financing	870	3.81		594	2.63	
Commercial – foreign	998	2.21		449	1.23	
	24,940	6.27		16,330	4.47	
Small business commercial – domestic	1,058	5.29		846	4.29	
Commercial utilized reservable criticized exposure (4)	25,998	6.23		17,176	4.46	
Other utilized non-reservable criticized exposure (5)	2,338	5.44		377	1.06	
Total commercial utilized criticized exposure excluding assets-held-for-sale and the fair value portfolio	\$28,336	6.15		\$17,553	4.17	

- (1) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. Balances and ratios have been adjusted to exclude assets held-for-sale and exposure measured at fair value in accordance with SFAS 159 at June 30, 2008 and December 31, 2007. Had criticized exposure in the assets held-for-sale and fair value portfolios been included, the ratio of commercial utilized criticized exposure to total commercial utilized exposure would have been 6.61 percent and 4.77 percent at June 30, 2008 and December 31, 2007.
- (2) Ratios are calculated as commercial utilized criticized exposure divided by total commercial utilized exposure for each exposure category.
- (3) Excludes small business commercial domestic exposure.
- (4) In addition to loans and leases, exposure includes standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances for which the bank is legally bound to advance funds under prescribed conditions, during a specified period. Although funds have not been advanced, these exposure types are considered utilized for credit risk management purposes.
- (5) Other utilized non-reservable criticized exposure includes derivative assets, foreclosed properties and securitized assets.

#### Commercial - Domestic

At June 30, 2008, approximately 83 percent of the commercial – domestic portfolio, excluding small business, was included in GCIB, primarily in Business Lending (business banking, middle market and large multinational corporate loans and leases) and CMAS (acquisition and bridge financing and institutional investor services). The remaining 17 percent was mostly in GWIM (business-purpose loans for wealthy individuals). Outstanding commercial – domestic loans and leases increased \$12.0 billion to \$200.7 billion at June 30, 2008 compared to December 31, 2007 driven by increased margin loans in CMAS, and growth in corporate lending and multiple regions across GWIM. Nonperforming commercial – domestic loans increased \$227 million to \$1.1 billion from December 31, 2007. Net charge-offs were up \$41 million and \$94 million, for the three and six months ended June 30, 2008. Criticized utilized commercial – domestic reservable exposure, increased \$3.9 billion from December 31, 2007, to \$12.4 billion primarily driven by deterioration across various portfolios within GCIB. Additionally, commercial – domestic drove the increase in other utilized non-reservable criticized exposure, primarily mark-to-market derivative assets. The increases in nonperforming loans, net charge-offs and utilized criticized exposure were broad-based in terms of borrowers and industries and were up from very low levels in 2007.

#### **Commercial Real Estate**

The commercial real estate portfolio is mostly managed in *Business Lending* and consists of loans issued primarily to public and private developers, homebuilders and commercial real estate firms. Outstanding loans and leases increased \$1.6 billion to \$62.9 billion at June 30, 2008 compared to December 31, 2007 primarily driven by organic growth in California and in industrial/warehouse, shopping centers/retail and multiple use partially offset by decreases in other and residential property types.

Nonperforming commercial real estate loans increased \$1.5 billion to \$2.6 billion and utilized criticized reservable exposure increased \$3.9 billion to \$10.7 billion from December 31, 2007 attributable to the continuing impact of the housing slowdown on the homebuilder sector. Net charge-offs were \$136 million and \$243 million for the three and six months ended June 30, 2008, up \$137 million and \$241 million from the prior year driven almost entirely by the homebuilder sector. Nonperforming assets and utilized criticized exposure in the homebuilder sector were \$2.2 billion and \$7.5 billion respectively, at June 30, 2008, compared to \$829 million and \$5.4 billion at December 31, 2007. At June 30, 2008, we had homebuilder-related utilized exposure of \$13.1 billion and commercial committed exposure of \$19.3 billion most of which is well-collateralized. The utilized criticized ratio and the nonperforming asset ratio for the homebuilder sector was 57.24 percent and 17.16 percent at June 30, 2008 compared to 38.47 percent and 6.11 percent at December 31, 2007. Assets held-for-sale associated with commercial real estate decreased \$5.2 billion to \$8.6 billion at June 30, 2008 compared to December 31, 2007, driven by distributions and sales as well as a commercial mortgage-backed securitization which occurred during the first quarter of 2008. Refer to Management of Commercial Credit Risk Concentrations on page 119 for a discussion of our CMBS exposure.

Table 25 presents outstanding commercial real estate loans by geographic region and property type diversification.

Table 25
Outstanding Commercial Real Estate Loans (1)

	June 30	December 3
Dollars in millions)	2008	2007
By Geographic Region <sup>(2)</sup>		
California	\$10,377	\$ 9,68
Northeast	8,688	8,97
Midwest	7,893	8,00
Southeast	7,080	6,49
Illinois	6,712	6,83
Southwest	5,931	5,61
Florida	4,987	4,90
Midsouth	3,127	2,91
Northwest	2,877	2,64
Other	2,006	2,19
Geographically diversified (3)	2,328	2,28
Non-U.S.	1,067	1,06
Total outstanding commercial real estate loans (4)	\$63,073	\$ 61,60
By Property Type		
Residential	\$ 9,459	\$ 10,47
Office buildings	9,450	8,74
Shopping centers/retail	9,350	8,44
Apartments	7,677	7,61
Industrial/warehouse	6,784	5,41
Land and land development	6,160	6,28
Multiple use	2,529	1,68
Hotels/motels	1,824	1,53
Other (5)	9,840	11,39
Total outstanding commercial real estate loans (4)	\$63,073	\$ 61,60

<sup>(1)</sup> Primarily includes commercial loans and leases secured by non owner-occupied real estate which are dependent on the sale or lease of the real estate as the primary source of repayment.

 $<sup>(2) \</sup>qquad \text{Distribution is based on geographic location of collateral. Geographic regions are in the U.S. unless otherwise noted.}$ 

<sup>(3)</sup> The geographically diversified category is comprised primarily of unsecured outstandings to real estate investment trusts and national home builders whose portfolios of properties span multiple geographic regions.

<sup>(4)</sup> Includes commercial real estate loans measured at fair value in accordance with SFAS 159 of \$176 million and \$304 million at June 30, 2008 and December 31, 2007.

<sup>(5)</sup> Represents loans mainly to borrowers whose primary business is commercial real estate, but the exposure is not secured by the listed property types.

#### Commercial - Foreign

The commercial – foreign portfolio is managed primarily in *Business Lending* and *CMAS*. Outstanding loans and leases increased \$6.5 billion to \$34.8 billion at June 30, 2008 compared to December 31, 2007 driven by organic growth combined with strengthening of foreign currencies against the U.S. dollar. Criticized utilized reservable exposure increased \$549 million to \$998 million. Net charge-offs of \$5 million and net recoveries of \$2 million mainly in our large corporate portfolio for the three and six months ended June 30, 2008 compared to net charge-offs of \$6 million and \$3 million for the same periods in 2007. For additional information on the commercial – foreign portfolio, refer to the Foreign Portfolio discussion beginning on page 133.

#### Small Business Commercial - Domestic

The small business commercial – domestic portfolio (business card and small business loans) is managed in GCSBB. Outstanding small business commercial – domestic loans and leases increased \$268 million to \$19.9 billion at June 30, 2008 compared to December 31, 2007 driven by organic growth in the small business card portfolio. Approximately 60 percent of the small business commercial – domestic outstanding loans and leases at June 30, 2008 were credit card related products. Nonperforming small business commercial – domestic loans were flat at \$153 million, loans past due 90 days or more and still accruing interest increased \$168 million to \$595 million and criticized reservable exposure increased \$212 million, to \$1.1 billion, or 5.29 percent at June 30, 2008 compared to 4.29 percent, at December 31, 2007. Small business commercial – domestic net charge-offs were up \$278 million, to \$477 million, or 9.53 percent for the three months ended June 30, 2008 compared to 4.80 percent for the same period in 2007. For the six months ended June 30, 2008, net charge-offs increased \$482 million to \$841 million, or 8.42 percent of small business commercial – domestic net charge-offs increased were primarily driven by the impacts of a slowing economy, particularly in geographic areas that have experienced the most significant housing declines and portfolio seasoning reflective of growth in these businesses. Approximately 73 percent of the small business commercial – domestic net charge-offs for the three and six months ended June 30, 2008 were credit card related products.

#### Commercial Loans Measured at Fair Value

The commercial loans measured at fair value portfolio are managed in CMAS. At June 30, 2008, outstanding commercial loans measured at fair value increased \$424 million to an aggregate fair value of \$5.0 billion recorded in loans and leases and included commercial – domestic loans of \$3.5 billion, commercial – foreign loans of \$1.3 billion and commercial real estate loans of \$176 million. The Corporation recorded net gains (losses) of \$55 million and \$(68) million in other income resulting from changes in the fair value of the loan portfolio during the three and six months ended June 30, 2008 compared to gains of \$1 million for the six months ended June 30, 2007. These gains (losses) were primarily attributable to changes in instrument-specific credit risk and were predominately offset by hedging activities. At June 30, 2008, \$81 million of these loans were 90 days or more past due and still accruing interest, while none of these loans have been placed on nonaccrual status. At December 31, 2007, none of these loans were 90 days or more past due and still accruing interest or had been placed on nonaccrual status. Utilized criticized exposure in the fair value portfolio was \$930 million and \$1.1 billion at June 30, 2008 and December 31, 2007.

In addition, unfunded lending commitments and letters of credit had an aggregate fair value of \$723 million and \$660 million at June 30, 2008 and December 31, 2007 and were recorded in accrued expenses and other liabilities. The associated aggregate notional amount of unfunded lending commitments and letters of credit subject to fair value treatment was \$18.7 billion and \$20.9 billion at June 30, 2008 and December 31, 2007. Net gains (losses) resulting from changes in fair value of commitments and letters of credit of \$179 million and \$(59) million were recorded in other income during the three and six months ended June 30, 2008 compared to losses of \$(13) million and \$(41) million for the same period in 2007. These gains (losses) were primarily attributable to changes in instrument-specific credit risk and were predominately offset by hedging activities

## Nonperforming Commercial Assets Activity

Table 26 presents the additions and reductions to nonperforming assets in the commercial portfolio during the most recent five quarters. The increase in nonaccrual loans and leases for the second quarter of 2008 was primarily attributable to continuing deterioration in our homebuilder portfolio.

Table 26
Nonperforming Commercial Assets Activity (1, 2)

	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
(Dollars in millions)	2008	2008	2007	2007	2007
Nonperforming loans and leases					
Balance, beginning of period	\$2,874	\$2,155	\$1,140	\$824	\$740
Additions to nonperforming loans and leases:					
LaSalle balance, October 1, 2007	-	-	413	-	-
New nonaccrual loans and leases	1,714	1,399	1,129	583	398
Advances	38	21	62	6	4
Reductions in nonperforming loans and leases:					
Paydowns and payoffs	(345)	(383)	(249)	(155)	(173)
Sales	(12)	-	(33)	(1)	(23)
Returns to performing status (3)	(32)	(29)	(130)	(21)	(32)
Charge-offs (4)	(248)	(261)	(134)	(86)	(77)
Transfers to foreclosed properties	(53)	(28)	(43)	(10)	(13)
Total net additions to nonperforming loans and leases	1,062	719	1,015	316	84
Total nonperforming loans and leases, end of period	3,936	2,874	2,155	1,140	824
Foreclosed properties					
Balance, beginning of period	92	75	33	26	15
Additions to foreclosed properties:					
LaSalle balance, October 1, 2007	-	-	16	-	-
New foreclosed properties	53	28	43	10	13
Reductions in foreclosed properties:					
Sales	(25)	(8)	(16)	-	(2)
Writedowns	(2)	(3)	(1)	(3)	-
Total net additions to foreclosed properties	26	17	42	7	11
Total foreclosed properties, end of period	118	92	75	33	26
Nonperforming commercial assets, end of period	\$4,054	\$2,966	\$2,230	\$1,173	\$850
Nonperforming commercial loans and leases as a percentage of outstanding commercial					
loans and leases measured at historical cost	1.15%	0.89%	0.67%	0.43%	0.34%
Nonperforming commercial assets as a percentage of outstanding commercial loans and					
leases measured at historical cost and foreclosed properties	1.19	0.91	0.70	0.44	0.35

<sup>(1)</sup> Balances do not include nonperforming LHFS included in other assets of \$170 million, \$170 million, \$93 million and \$25 million at June 30, 2008, March 31 2008, December 31, 2007, September 30, 2007 and June 30, 2007, respectively. There were no nonperforming loans measured at fair value in accordance with SFAS 159 at June 30, 2008, March 31, 2008 and December 31, 2007. Balances do not include nonperforming AFS debt securities of \$676 million, \$180 million, \$180 million at June 30, 2008, March 31, 2008, December 31, 2007, September 30, 2007 and June 30, 2007, respectively. For more information on nonperforming AFS securities see the cash funds support discussion on page 90.

<sup>(2)</sup> Includes small business commercial - domestic activity.

<sup>(3)</sup> Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection.

<sup>(4)</sup> Certain loan and lease products, including business card, are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

#### Industry Concentrations

Table 27 presents commercial committed and commercial utilized credit exposure by industry and the total net credit default protection purchased to cover the funded and the unfunded portion of certain credit exposure. Our commercial credit exposure is diversified across a broad range of industries.

Industry limits are used internally to manage industry concentrations and are based on committed exposure and capital usage that are allocated on an industry-by-industry basis. A risk management framework is in place to set and approve industry limits, as well as to provide ongoing monitoring. The CRC oversees industry limits governance.

Total commercial committed credit exposure increased by \$28.6 billion, or four percent, at June 30, 2008 compared to December 31, 2007. Total commercial utilized credit exposure increased by \$32.6 billion, or seven percent, at June 30, 2008 compared to December 31, 2007. The overall commercial credit utilization rate was largely unchanged from December 31, 2007, increasing from 57 percent to 59 percent.

Real estate remains our largest industry concentration, accounting for 13 percent of total commercial committed exposure. The decrease of \$5.5 billion, or five percent in real estate, was driven primarily by a decline in CMBS assets held-for-sale and a decrease in residential properties which includes homebuilders. Diversified financials grew by \$9.2 billion, or 11 percent reflecting increases in capital markets exposure and consumer finance. Consumer services increased \$4.8 billion, or 12 percent driven by education and gaming. Energy grew by \$4.3 billion, or 18 percent driven by growth in exploration and production sector and to a lesser extent refining and marketing. Capital goods grew by \$3.4 billion, or six percent, driven by growth in trading companies, distributors and construction and engineering sectors.

Monoline exposure is reported in the insurance industry and managed under the insurance portfolio industry limits. Direct loan exposure to monolines consisted of revolvers in the amount of \$164 million at June 30, 2008 and \$203 million at December 31, 2007. Net mark-to-market counterparty derivative credit exposure was \$1.5 billion at June 30, 2008 compared to \$420 million at December 31, 2007. The increase in the mark-to-market exposure was due to credit deterioration related to underlying counterparties and spread widening in both wrapped CDO and structured finance related exposures.

We have indirect exposure to monolines primarily in the form of guarantees supporting our loans, investment portfolios, securitizations, credit enhanced securities as part of our public finance business and other selected products. Such indirect exposure exists when we purchase credit protection from monolines to hedge all or a portion of the credit risk on certain credit exposures including loans and CDOs. We underwrite our public finance exposure by evaluating the underlying securities. In the case of default we first look to the underlying securities and then to recovery on the purchased insurance. See page 81 for discussion on our CDO exposure and related credit protection.

We also have indirect exposure as we invest in securities where the issuers have purchased wraps (i.e., insurance). For example, municipalities and corporations purchase protection in order to enhance their pricing power which has the effect of reducing their cost of borrowings. If the rating agencies downgrade the monolines, the credit rating of the bond may fall and may have an adverse impact on the market value of the security.

We have further exposure related to our public finance business where we are the lead manager or remarketing agent for transactions that are wrapped including ARS, tender option municipal bonds (TOBs), and variable rate demand notes (VRDNs). Recent concerns about monoline downgrades or insolvency have caused disruptions in each of these markets as investor concerns have impacted overall market liquidity and bond prices. We are the lead manager on municipal and, to a lesser extent, student loan ARS where a high percentage of the programs are wrapped by either monolines or other financial guarantors. We are the remarketing agent on TOBs and VRDN transactions and also provide commitments on approximately \$13.5 billion of VRDNs, which increased approximately \$3.0 billion in the second quarter, driven by the conversion by clients of ARS to VRDN structures, including those issued by municipalities and other organizations. These commitments obligate us to purchase the VRDNs in the event that they can not be remarketed or otherwise provide funding to the issuer, and are primarily held and reported in government and education related industry portfolios and managed under respective industry limits.

In addition, at June 30, 2008, we also held trading account assets of approximately \$2.6 billion in ARS, \$2.0 billion in VRDNs and \$291 million in TOBs acquired in connection with these activities. During the six months ended June 30, 2008, we recorded losses of \$250 million on the ARS, primarily related to student loan-backed securities. We no longer

serve in our role as lead manager for these securities. We did not record any losses on the VRDNs and only minimal losses on the TOBs during the six months ended June 30, 2008 as we continue to have liquidity exposure to these markets and instruments. As market conditions continue to evolve, these conditions may impact our results. For additional information on our liquidity exposure to tender option bond municipal trusts, see the municipal bond trusts and corporate SPEs discussion beginning on page 96.

Table 27
Commercial Credit Exposure by Industry<sup>(1,2)</sup>

Commercial Creat Exposure by Industry	Com	mercial Ut	ilized	Total Comme	rcial Con	nmitted	_
(Dollars in millions)	June 30 2008	1	December 31 2007	 June 30 2008	De	cember 31 2007	
Real estate (3)	\$ 77,070	\$	81,260	\$ 106,265	\$	111,742	
Diversified financials	44,603		37,872	95,325		86,118	
Government and public education	34,620	ı	31,743	56,727		57,437	
Capital goods	29,764		25,908	55,730		52,356	
Retailing	33,229	1	33,280	54,336		55,184	
Healthcare equipment and services	26,938	1	24,337	44,027		40,962	
Consumer services	27,729	1	23,382	43,415		38,650	
Materials	23,020		22,176	38,508		38,717	
Banks	23,845		21,261	35,349		35,323	
Individuals and trusts	23,661		22,323	34,467		32,425	
Commercial services and supplies	22,874		21,175	32,878		31,858	
Energy	15,628	1	12,772	27,790		23,510	
Food, beverage and tobacco	15,72	'	13,919	27,087		25,701	
Media	8,10	;	7,901	20,166		19,343	
Utilities	7,20	5	6,438	19,432		19,281	
Transportation	12,66	'	12,803	18,462		18,824	
Insurance	9,57		7,162	17,752		16,014	
Religious and social organizations	8,71	'	8,208	11,944		10,982	
Consumer durables and apparel	6,669	)	5,802	11,626		10,907	
Technology hardware and equipment	4,384	ļ	4,615	10,827		10,239	
Pharmaceuticals and biotechnology	4,16	ļ	4,349	10,226		8,563	
Software and services	4,72	ļ	4,739	9,795		10,128	
Telecommunication services	4,39		3,475	9,305		8,235	
Automobiles and components	2,74	ļ	2,648	6,253		6,960	
Food and staples retailing	3,004		2,732	5,223		5,318	
Household and personal products	1,020		889	2,891		2,776	
Semiconductors and semiconductor equipment	1,180		1,140	1,920		1,734	
Other	8,013		8,407	 8,681		8,505	
Total commercial credit exposure by industry	\$ 485,27	\$	452,716	\$ 816,407	\$	787,792	
Net credit default protection purchased on total commitments (4)				\$ (9,302)	\$	(7,146)	

<sup>(1)</sup> Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value in accordance with SFAS 159 and are comprised of loans outstanding of \$5.0 billion and \$4.6 billion, and issued letters of credit at notional value of \$1.4 billion and \$1.1 billion at June 30, 2008 and December 31, 2007. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$17.3 billion and \$19.8 billion at June 30, 2008 and December 31, 2007.

 $<sup>(2) \</sup>quad Includes \ small \ business \ commercial-domestic \ exposure.$ 

<sup>(3)</sup> Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.

<sup>(4)</sup> Represents net notional credit protection purchased.

Credit protection is purchased to cover the funded portion as well as the unfunded portion of certain credit exposure. To lessen the cost of obtaining our desired credit protection levels, credit exposure may be added within an industry, borrower or counterparty group by selling protection.

At June 30, 2008 and December 31, 2007, we had net notional credit default protection purchased in our credit derivatives portfolio to cover the funded and unfunded portion of certain credit exposures of \$9.3 billion and \$7.1 billion. The mark-to-market impacts, including the cost of the net credit default protection hedging our credit exposure, resulted in net gains (losses) of \$(234) million and \$104 million for the three and six months ended June 30, 2008 compared to net losses of \$(7) million and \$(21) million in the same periods a year ago. The net gains (losses) for the three and six months ended June 30, 2008 predominantly offset the gains (losses) recorded on loans and unfunded lending commitments measured at fair value. For further discussion see the Commercial Loans Measured at Fair Value section on page 126. The average VAR for our net credit default protection hedging our credit exposure was \$14 million and \$16 million for the three and six months ended June 30, 2008 compared to \$21 million and \$24 million for the same periods a year ago. The decreases in VAR were driven by an increase in the average amount of credit protection outstanding during the periods. There is a diversification effect between the net credit default protection hedging our credit exposure and the market-based trading portfolio such that their combined average VAR was \$91 million and \$93 million for the three and six months ended June 30, 2008 compared to \$49 million and \$44 million for the same periods a year ago. Refer to the Trading Risk Management discussion beginning on page 139 for a description of our VAR calculation for the market-based trading portfolio.

Tables 28 and 29 present the maturity profiles and the credit exposure debt ratings of the net credit default protection portfolio at June 30, 2008 and December 31, 2007.

Table 28
Net Credit Default Protection by Maturity Profile (1)

	June 30	December 31
	2008	2007
Less than or equal to one year	(3) %	2 %
Greater than one year and less than or equal to five years	87	67
Greater than five years	16	31
Total net credit default protection	100 %	100 %

<sup>(1)</sup> In order to mitigate the cost of purchasing ideal levels of credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown as positive percentages and the distribution of maturities for net credit protection sold as negative percentages.

Table 29

Net Credit Default Pro	tection by Credi	it Exposure I	eht Rating(1)

(Dollars in millions)	June 30, 2	June 30, 2008								
Ratings	Net Notional	Percent		N	et Notional	Percent				
AAA	\$ 4	-	%	\$	(13)	0.2	%			
AA	(66)	0.7			(92)	1.3				
A	(3,687)	39.6			(2,408)	33.7				
BBB	(4,413)	47.5			(3,328)	46.6				
BB	(1,388)	14.9			(1,524)	21.3				
В	(175)	1.9			(180)	2.5				
CCC and below	(85)	0.9			(75)	1.0				
NR <sup>(2)</sup>	508	(5.5)			474	(6.6)				
Total net credit default protection	\$ (9,302)	100.0	%	\$	(7,146)	100.0	%			

In order to mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

In addition to our net notional credit default protection purchased to cover the funded and unfunded portion of certain credit exposures, credit derivatives are used for market making activities for clients and establishing proprietary positions intended to profit from directional or relative value changes. We execute the majority of our credit derivative positions in the over-the-counter market with large, international financial institutions, including broker/dealers and to a lesser degree with a variety of investors such as hedge funds and other entities. Because these transactions are executed in the over-the-counter market we are subject to settlement risk. We are also subject to credit risk in the event that these counterparties fail to perform under the terms of these contracts. In most cases, credit derivative transactions are executed on a daily margin basis. Therefore, events such as a credit downgrade (depending on the ultimate rating level) or a breach of credit covenants would typically require an increase in the amount of collateral required of the counterparty (where applicable), and/or allow us to take additional protective measures such as early termination of all trades. Further, we enter into legally enforceable master netting agreements which reduce risk by permitting the closeout and netting of transactions with the same counterparty upon the occurrence of certain events.

In addition to unrated names, "NR" includes \$550 million of net credit default swap index positions at both June 30, 2008 and December 31, 2007. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

The notional amounts presented in the following table represent the total contract/notional amount of credit derivatives outstanding and includes both purchased and written protection. The significant increase in credit spreads across nearly all major credit indices during the six months ended June 30, 2008 drove the \$2.4 billion increase in counterparty credit risk for purchased protection. The \$353.1 billion decrease in the contract/notional value of credit derivatives was driven by our continued efforts to reduce aggregate positions to minimize market and operational risk.

Table 30
Credit Derivatives

Credit Derivatives				
	June 30, 2	008	December 3	1, 2007
(Dollars in millions)	Contract/Notional	Credit Risk	Contract/Notional	Credit Risk
Credit derivatives				
Purchased protection:				
Credit default swaps	\$1,324,870	\$8,832	\$1,482,210	\$6,806
Total return swaps	8,436	1,028	13,551	671
Other credit derivatives	5,284	10	8,431	16
Total purchased protection	1,338,590	9,870	1,504,192	7,493
Written protection:				
Credit default swaps	1,338,262	-	1,517,305	-
Total return swaps	14,897	-	24,884	-
Other credit derivatives	1,575	-	-	_
Total written protection	1,354,734	-	1,542,189	-
Total credit derivatives	\$2,693,324	\$9,870	\$3,046,381	\$7,493

#### Foreign Portfolio

Our foreign credit and trading portfolio is subject to country risk. We define country risk as the risk of loss from unfavorable economic and political conditions, currency fluctuations, social instability and changes in government policies. A risk management framework is in place to measure, monitor and manage foreign risk and exposures. Management oversight of country risk including cross-border risk is provided by the Country Risk Committee.

Table 31 sets forth total foreign exposure to borrowers or counterparties in emerging markets. Foreign exposure includes credit exposure net of local liabilities, securities, and other investments domiciled in countries other than the United States. Credit card exposure is reported on a funded basis. Total foreign exposure can be adjusted for externally guaranteed exposure and certain collateral types. Exposure which is assigned external guarantees is reported under the country of the guarantor. Exposure with tangible collateral is reflected in the country where the collateral is held. For securities received, other than cross-border resale agreements, exposure is assigned to the domicile of the issuer of the securities. Resale agreements are generally presented based on the domicile of the counterparty consistent with FFIEC reporting rules.

Selected Emerging Markets (1)

(Dollars in millions)	Lea	ans and ses, and Loan mitments		other	Derivativ			curities/ Other stments <sup>(4)</sup>	1	Total Cross- border posure <sup>(5)</sup>	C Ex Net	Local country sposure of Local collities (6)	Er N Exp Ju	Total merging Market posure at une 30, 2008	(D Dec	ncrease becrease) From ember 31, 2007
Region/Country																
Asia Pacific																
China	\$	354	\$	284	\$ 32	3	\$	15,999	\$	16,960	\$	-	\$	16,960	\$	(80)
South Korea		480		1,308	68	1		2,615		5,084		-		5,084		682
India		1,616		770	74	6		959		4,091		136		4,227		935
Taiwan		342		83	10	1		165		691		798		1,489		422
Singapore		414		29	23	1		386		1,060		-		1,060		(232)
Hong Kong		465		76	7	78		92	711		-		711		(84)	
Other Asia Pacific (7)		157		110	2	25		333		625		-		625	625 (62)	
Total Asia Pacific		3,828		2,660	2,18	5		20,549		29,222		934		30,156		1,581
Latin America																
Brazil		708		219	6	8		4,624		5,619		249		5,868		2,181
Mexico		1,361		430	4	3		3,257		5,091		-		5,091		653
Chile		541		36		7		12		596		6		602		(117)
Other Latin America (7)		314		208		3		140		665		156		821		174
Total Latin America		2,924	·	893	12	1	•	8,033	•	11,971	•	411	•	12,382	•	2,891
Middle East and Africa <sup>(7)</sup>		896		248	19	1		472		1,807		-		1,807		(134)
Central and Eastern Europe (7)		75		60	9	3		98		326		-		326		(98)
Total emerging market exposure	\$	7,723	\$	3,861	\$ 2,59		\$	29,152	\$	43,326	\$	1,345	\$	44,671	\$	4,240

<sup>(</sup>f)There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Jápan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe excluding Greece. There was no emerging market exposure included in the portfolio measured at fair value in accordance with SFAS 159 at June 30, 2008 and December 31, 2007.

<sup>(2)</sup>Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.

<sup>(3)</sup>Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$77 million and \$57 million at June 30, 2008 and December 31, 2007. At June 30, 2008 and December 31, 2007, there were \$98 million and \$2 million of other marketable securities collateralizing derivative assets for which credit risk has not been reduced.

<sup>(4)</sup>Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with FFIEC reporting rules. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.

<sup>(5)</sup>Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.

<sup>(6)</sup>Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at June 30, 2008 was \$16.9 billion compared to \$21.6 billion at December 31, 2007. Local liabilities at June 30, 2008 in Asia Pacific and Latin America were \$15.1 billion and \$1.8 billion, of which \$5.4 billion were in Hong Kong, \$3.4 billion in Singapore, \$2.7 billion in South Korea, \$1.8 billion in Mexico, \$1.2 billion in China, and \$1.0 billion in India. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.

<sup>(7)</sup>No country included in Other Asia Pacific, Other Latin America, Middle East and Africa, or Central and Eastern Europe had total foreign exposure of more than \$500 million

As presented in Table 31, foreign exposure to borrowers or counterparties in emerging markets increased \$4.2 billion to \$44.7 billion at June 30, 2008 compared to \$40.4 billion at December 31, 2007. The increase was primarily due to the fair value adjustment associated with our investment in Banco Itaú, as well as increased cross-border exposures in India, South Korea, and Mexico. Foreign exposure to borrowers or counterparties in emerging markets represented 33 percent and 29 percent of total foreign exposure at June 30, 2008 and December 31, 2007.

At June 30, 2008, 68 percent of the emerging markets exposure was in Asia Pacific, compared to 71 percent at December 31, 2007. Asia Pacific emerging markets exposure increased by \$1.6 billion, driven by increased cross-border exposures in India, South Korea, and Taiwan, partially offset by the lower value of our investment in CCB. The CCB investment, classified in Table 31 as securities and other investments, accounted for \$15.6 billion and \$16.4 billion of exposure in China at June 30, 2008 and December 31, 2007. On July 21, 2008, under the terms of our purchase option we increased our ownership to 10.8 percent by purchasing approximately \$1.9 billion of the common shares of CCB. These recently purchased shares are restricted through August 2011 and are carried at cost.

At June 30, 2008, 28 percent of the emerging markets exposure was in Latin America compared to 23 percent at December 31, 2007. Latin America emerging markets exposure increased by \$2.9 billion, driven by the initial fair value adjustment associated with our investment in Banco Itaú and higher cross-border exposures in Brazil and Mexico. Our exposure in Brazil was primarily related to the carrying value of our investment in Banco Itaú, which accounted for \$4.5 billion and \$2.6 billion of exposure in Brazil at June 30, 2008 and December 31, 2007. Our investment in Banco Itaú is classified in Table 31 as securities and other investments. At June 30, 2008 and December 31, 2007, the equity investment in Banco Itaú represented seven percent of its outstanding voting and non-voting shares. Our 24.9 percent investment in Santander accounted for \$3.0 billion and \$2.6 billion of exposure in Mexico at June 30, 2008 and December 31, 2007.

#### **Provision for Credit Losses**

The provision for credit losses increased \$4.0 billion to \$5.8 billion and \$8.8 billion to \$11.8 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007.

The consumer portion of the provision for credit losses increased \$3.7 billion to \$5.1 billion and \$7.3 billion to \$9.7 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007. These increases were primarily driven by reserve increases and higher net charge-offs in our home equity and residential mortgage portfolios, reflective of deterioration in the housing markets particularly in geographic areas that have experienced the most significant declines in home prices. Portfolio seasoning and the slowing economy resulted in reserve increases and higher net charge-offs in the unsecured lending and domestic credit card portfolios. In the six month comparison, the absence of prior year reserve reductions that resulted from additions of higher loss profile accounts to the domestic credit card securitization trust also contributed to the increase in provision.

The commercial portion of the provision for credit losses increased \$293 million to \$740 million and \$1.5 billion to \$2.1 billion for the three and six months ended June 30, 2008 compared to the same periods in 2007. The increased provision expense was primarily driven by higher net charge-offs from deterioration in our small business portfolios within *GCSBB* and in the homebuilder loan portfolio within *GCIB*. Weakness in the housing markets also drove increases in the reserves on the homebuilder loan portfolio within *GCIB*. In the six-month comparison the increase was also attributed to reserve increases for higher inherent losses in the small business portfolio within *GCSBB* as well as the absence of 2007 reserve releases in *All Other* reflecting the sale of our Argentina portfolio.

#### **Allowance for Credit Losses**

#### Allowance for Loan and Lease Losses

The allowance for loan and lease losses excludes loans measured at fair value in accordance with SFAS 159 as subsequent mark-to-market adjustments related to loans measured at fair value include a credit risk component. The allowance for loan and lease losses is allocated based on two components. We evaluate the adequacy of the allowance for loan and lease losses based on the combined total of these two components.

The first component of the allowance for loan and lease losses covers those commercial loans measured at historical cost that are either nonperforming or impaired. An allowance is allocated when the discounted cash flows (or collateral value or observable market price) are lower than the carrying value of that loan. For purposes of computing the specific loss component of the allowance, larger impaired loans are evaluated individually and smaller impaired loans are evaluated as a pool using historical loss experience for the respective product type and risk rating of the loans.

The second component of the allowance for loan and lease losses covers performing consumer and commercial loans and leases measured at historical cost. The allowance for commercial loan and lease losses is established by product type after analyzing historical loss experience by internal risk rating, current economic conditions, industry performance trends, geographic or obligor concentrations within each portfolio segment, and any other pertinent information. The commercial historical loss experience is updated quarterly to incorporate the most recent data reflective of the current economic environment. As of June 30, 2008, our updated evaluations resulted in an increase in commercial real estate reserves, principally for homebuilders, and slight reductions in commercial domestic and leasing reserves based on updated assessments of the estimated loss content in these portfolios. The allowance for consumer and certain homogeneous commercial loan and lease products is based on aggregated portfolio segment evaluations, generally by product type. Loss forecast models are utilized that consider a variety of factors including, but not limited to, historical loss experience, estimated defaults or foreclosures based on portfolio trends, delinquencies, economic trends and credit scores. These loss forecast models are updated on a quarterly basis in order to incorporate information reflective of the current economic environment. As of June 30, 2008, quarterly updating of the loss forecast models resulted in increases in the allowance for loan and lease losses driven by higher losses in the home equity and residential mortgage portfolios, reflective of deterioration in the housing markets and portfolio seasoning and to a lesser extent the impacts of portfolio seasoning and the slowing economy on the unsecured lending portfolio. Included within this second component of the allowance for loan and lease losses and determined separately from the procedures outlined above are reserves which are maintained to cover uncertainti

We monitor differences between estimated and actual incurred loan and lease losses. This monitoring process includes periodic assessments by senior management of loan and lease portfolios and the models used to estimate incurred losses in those portfolios.

Additions to the allowance for loan and lease losses are made by charges to the provision for credit losses. Credit exposures deemed to be uncollectible are charged against the allowance for loan and lease losses. Recoveries of previously charged off amounts are credited to the allowance for loan and lease losses.

The allowance for loan and lease losses for the consumer portfolio as presented in Table 33 was \$11.4 billion at June 30, 2008, an increase of \$4.7 billion from December 31, 2007. This increase was primarily driven by reserve increases related to higher losses in our home equity and residential mortgage portfolios. Portfolio seasoning and to a lesser extent the slowing economy resulted in reserve increases in the unsecured lending and domestic consumer credit card portfolios. For further discussion, see Provision for Credit Losses beginning on page 134.

The allowance for commercial loan and lease losses was \$5.7 billion at June 30, 2008, an \$863 million increase from December 31, 2007. The increase in allowance levels was driven by higher losses in the small business portfolio within *GCSBB* and reserve increases on the homebuilder loan portfolio within *GCIB*. For further discussion, see Provision for Credit Losses beginning on page 134.

The allowance for loan and lease losses as a percentage of total loans and leases outstanding was 1.98 percent at June 30, 2008, compared to 1.33 percent at December 31, 2007. The increase in the ratio was primarily driven by reserve increases for higher losses in the home equity, residential mortgage and commercial homebuilder loan portfolios, reflective of deterioration in the housing markets particularly in geographic areas that have experienced the most significant home price declines. Reserve increases for portfolio seasoning and the impacts of a slowing economy on the *Card Services'* unsecured lending, small business and domestic credit card portfolios also contributed to the higher ratio.

# Reserve for Unfunded Lending Commitments

In addition to the allowance for loan and lease losses, we also estimate probable losses related to unfunded lending commitments measured at historical cost, such as letters of credit and financial guarantees, and binding unfunded loan commitments. Unfunded lending commitments are subject to the same assessment as funded loans, except utilization assumptions are considered. The reserve for unfunded lending commitments is included in accrued expenses and other liabilities on the Consolidated Balance Sheet with changes to the reserve generally made through the provision for credit losses.

The reserve for unfunded lending commitments at June 30, 2008 was \$507 million compared to \$518 million at December 31, 2007.

Table 32 presents a rollforward of the allowance for credit losses for the three and six months ended June 30, 2008 and 2007.

Table 32
Allowance for Credit Losses

	Three Mo	onths Ended June 3	Six Months	Ended June 30
(Dollars in millions)	2008	2007	2008	2007
Allowance for loan and lease losses, beginning of period	\$ 14,891	\$ 8,732	\$ 11,588	\$ 9,016
Adjustment due to the adoption of SFAS 159	-	-	-	(32)
Loans and leases charged off				
Residential mortgage	(185)	(17)	(270)	(30)
Credit card – domestic	(1,056)	(890)	(2,006)	(1,789)
Credit card – foreign	(155)	(107)	(290)	(209)
Home equity	(1,090)	(31)	(1,672)	(51)
Direct/Indirect consumer	(819)	(409)	(1,538)	(814)
Other consumer	(99)	(72)	(202)	(140)
Total consumer charge-offs	(3,404)	(1,526)	(5,978)	(3,033)
Commercial – domestic (1)	(579)	(259)	(1,049)	(473)
Commercial real estate	(136)	(3)	(244)	(7)
Commercial lease financing	(12)	(11)	(33)	(21)
Commercial – foreign	(9)	(6)	(16)	(14)
Total commercial charge-offs	(736)	(279)	(1,342)	(515)
Total loans and leases charged off	(4,140)	(1,805)	(7,320)	(3,548)
Recoveries of loans and leases previously charged off				
Residential mortgage	34	6	53	13
Credit card – domestic	80	83	183	176
Credit card – foreign	23	21	49	35
Home equity	167	3	253	6
Direct/Indirect consumer	159	124	323	250
Other consumer	16	16	33	36
Total consumer recoveries	479	253	894	516
Commercial – domestic (2)	32	31	61	61
Commercial real estate		4	1	5
Commercial lease financing	6	22	12	33
Commercial – foreign	4	-	18	11
Total commercial recoveries	42	57	92	110
Total recoveries of loans and leases previously charged off	521	310	986	626
Net charge-offs	(3,619)	(1,495)	(6,334)	(2,922)
Provision for loan and lease losses	5,830	1,808	11,851	3,036
Other	28	15	25	(38)
Allowance for loan and lease losses, June 30	17,130	9,060	17,130	9,060
Reserve for unfunded lending commitments, beginning of period	507	374	518	397
Adjustment due to the adoption of SFAS 159	-	-	-	(28)
Provision for unfunded lending commitments	-	2	(11)	9
Other	-	-	-	(2)
Reserve for unfunded lending commitments, June 30	507	376	507	376
Allowance for credit losses, June 30	\$ 17,637	\$ 9,436	\$ 17,637	\$ 9,436
Loans and leases outstanding measured at historical cost at June 30	\$ 865,450	\$ 755,029	\$ 865,450	\$ 755,029
Allowance for loan and lease losses as a percentage of total loans and leases outstanding measured at historical cost at June 30 (3)	1.98	% 1.20	% 1.98	<b>%</b> 1.20
Consumer allowance for loan and lease losses as a percentage of total consumer loans and leases outstanding inclusions and state of the	2.18	1.07	2.18	1.07
·		1.47	1.67	1.47
Commercial allowance for loan and lease losses as a percentage of total commercial loans and leases outstanding measured at historical cost at June 30			\$ 872.352	
Average loans and leases outstanding measured at historical cost during the period	\$ 873,723	\$ 736,491	,	\$ 725,150
Annualized net charge-offs as a percentage of average loans and leases outstanding measured at historical cost during the period (3)	1.67	<b>%</b> 0.81	% 1.46	<b>%</b> 0.81
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases measured at historical cost at June 30	187	397	187	397
Ratio of the allowance for loan and lease losses at June 30 to annualized net charge-offs	1.18	1.51	1.34	1.54

<sup>(1)</sup> Includes small business commercial – domestic charge-offs of \$489 million and \$213 million for the three months ended June 30, 2008 and 2007 and \$862 million and \$384 million for the six months ended June 30, 2008 and 2007.

and 2007.

(2) Includes small business commercial – domestic recoveries of \$12 million and \$14 million for the three months ended June 30, 2008 and 2007 and \$21 million and \$25 million for the six months ended June 30, 2008 and

<sup>2007.

(3)</sup> Ratios do not include loans measured at fair value in accordance with SFAS 159 at and for the periods ended June 30, 2008 and 2007. Loans measured at fair value were \$5.0 billion and \$3.6 billion at June 30, 2008 and 2007.

For reporting purposes, we allocate the allowance for credit losses across products. However, the allowance is available to absorb any credit losses without restriction. Table 33 presents our allocation by product type.

Table 33
Allocation of the Allowance for Credit Losses by Product Type

	Jun	ne 30, 2008	Decem	ber 31, 2007
Dollars in millions)	Amount	Percent of Total	Amount	Percent of Total
Allowance for loan and lease losses				
Residential mortgage	\$ 792	4.6%	\$ 207	1.8%
Credit card – domestic	3,210	18.7	2,919	25.2
Credit card – foreign	474	2.8	441	3.8
Home equity	3,812	22.3	963	8.3
Direct/Indirect consumer	2,964	17.3	2,077	17.9
Other consumer	185	1.1	151	1.3
Total consumer	11,437	66.8	6,758	58.3
Commercial – domestic (1)	3,844	22.4	3,194	27.6
Commercial real estate	1,333	7.8	1,083	9.3
Commercial lease financing	199	1.2	218	1.9
Commercial – foreign	317	1.8	335	2.9
Total commercial (2)	5,693	33.2	4,830	41.7
Allowance for loan and lease losses	17,130	100.0%	11,588	100.0%
Reserve for unfunded lending commitments	507		518	
Allowance for credit losses	\$ 17,637		\$ 12,106	

(1)Includes allowance for small business commercial – domestic loans of \$2.1 billion and \$1.4 billion at June 30, 2008 and December 31, 2007. (2)Includes allowance for loan and lease losses for impaired commercial loans of \$417 million and \$123 million at June 30, 2008 and December 31, 2007.

## Market Risk Management

Market risk is the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions such as market movements. This risk is inherent in the financial instruments associated with our operations and/or activities including loans, deposits, securities, short-term borrowings, long-term debt, trading account assets and liabilities, and derivatives. Market-sensitive assets and liabilities are generated through loans and deposits associated with our traditional banking business, customer and proprietary trading operations, ALM process, credit risk mitigation activities and mortgage banking activities. In the event of market volatility, factors such as underlying market movements and liquidity have an impact on the results of the Corporation. More detailed information on our market risk management process is included on pages 61 through 68 of MD&A filed in the Corporation's 2007 Annual Report on Form 10-K.

#### **Trading Risk Management**

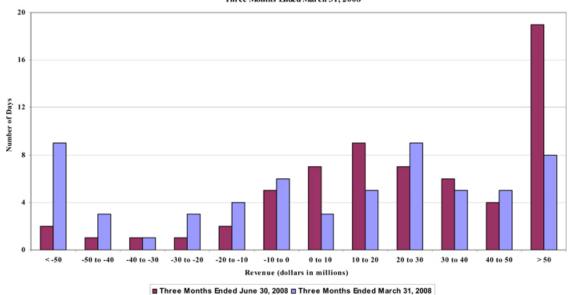
Trading-related revenues represent the amount earned from trading positions, including market-based net interest income, which are taken in a diverse range of financial instruments and markets. Trading account assets and liabilities and derivative positions are reported at fair value. For more information on fair value, see *Note 14 – Fair Value Disclosures* to the Consolidated Financial Statements. Trading-related revenues can be volatile and are largely driven by general market conditions and customer demand. Trading-related revenues are dependent on the volume and type of transactions, the level of risk assumed, and the volatility of price and rate movements at any given time within the ever-changing market environment.

The GRC, chaired by the Global Markets Risk Executive, has been designated by ALCO as the primary governance authority for Global Markets Risk Management including trading risk management. The GRC's focus is to take a forward-looking view of the primary credit and market risks impacting CMAS and prioritize those that need a proactive risk mitigation strategy.

At the GRC meetings, the committee considers significant daily revenues and losses by business along with an explanation of the primary driver of the revenue or loss. Thresholds are established for each of our businesses in order to determine if the revenue or loss is considered to be significant for that business. If any of the thresholds are exceeded, an explanation of the variance is made to the GRC. The thresholds are developed in coordination with the respective risk managers to highlight those revenues or losses which exceed what is considered to be normal daily income statement volatility.

The following histogram is a graphic depiction of trading volatility and illustrates the daily level of trading-related revenue for the three months ended June 30, 2008 as compared with the three months ended March 31, 2008. During the three months ended June 30, 2008, positive trading-related revenue was recorded for 81 percent of the trading days, 11 percent of the trading days had losses greater than \$10 million, and the largest loss was \$100 million. This can be compared to the three months ended March 31, 2008, where positive trading-related revenue was recorded for 57 percent of the trading days, 33 percent of the trading days had losses greater than \$10 million, and the largest loss was \$98 million.

Histogram of Daily Trading-Related Revenue Three Months Ended June 30, 2008 versus Three Months Ended March 31, 2008



To evaluate risk in our trading activities, we focus on the actual and potential volatility of individual positions as well as portfolios. VAR is a key statistic used to measure market risk. In order to manage day-to-day risks, VAR is subject to trading limits both for our overall trading portfolio and within individual businesses. All limit excesses are communicated to management for review.

A VAR model simulates the value of a portfolio under a range of hypothetical scenarios in order to generate a distribution of potential gains and losses. The VAR represents the worst loss the portfolio is expected to experience based on historical trends with a given level of confidence. VAR depends on the volatility of the positions in the portfolio and on how strongly their risks are correlated. Within any VAR model, there are significant and numerous assumptions that will differ from company to company. In addition, the accuracy of a VAR model depends on the availability and quality of historical data for each of the positions in the portfolio. A VAR model may require additional modeling assumptions for new products which do not have extensive historical price data, or for illiquid positions for which accurate daily prices are not consistently available. Our VAR model uses a historical simulation approach based on three years of historical data and assumes a 99 percent confidence level. Statistically, this means that losses will exceed VAR, on average, one out of 100 trading days, or two to three times each year.

A VAR model is an effective tool in estimating ranges of potential gains and losses on our trading portfolios. There are however many limitations inherent in a VAR model as it utilizes historical results over a defined time period to estimate future performance. Historical results may not always be indicative of future results and changes in market conditions or in the composition of the underlying portfolio could have a material impact on the accuracy of the VAR model. This was of particular relevance during the second half of 2007 when markets experienced a period of extreme illiquidity resulting in losses that were far outside of the normal loss forecasts by VAR models. As such, from time to time, we update the assumptions and historical data underlying our VAR model. During the first quarter of 2008, we increased the frequency with which we update the historical data to a weekly basis. Previously, this was updated on a quarterly basis.

Due to the limitations mentioned above, we have historically used the VAR model as only one of the components in managing our trading risk and also use other techniques such as stress testing and desk level limits. Periods of extreme market stress influence the reliability of these techniques to various degrees. See discussion on stress testing below.

On a quarterly basis, the accuracy of the VAR methodology is reviewed by backtesting (i.e., comparing actual results against expectations derived from historical data) the VAR results against the daily profit and loss. Graphic representation

of the backtesting results with additional explanation of backtesting excesses are reported to the GRC. Backtesting excesses occur when trading losses exceed the VAR. Senior management reviews and evaluates the results of these tests.

During the second half of 2007, CDO-related markets experienced significant illiquidity impacting the availability and reliability of transparent pricing resulting in the valuation of CDOs becoming more complex and time consuming. Accordingly, it was not possible to mark these positions to market on a daily basis. As a result, during the three months ended December 31, 2007, we recorded valuation adjustments in trading account profits (losses) of approximately \$4.0 billion on certain discrete dates relating to our super senior CDO exposure. During the six months ended June 30, 2008, we continued to take writedowns on our CDO exposure, but revalued these positions on a more regular basis, and therefore no CDO-related losses were excluded from the following table for the six months ended June 30, 2008. For more information on our CDO exposure and related losses, see the CDO discussion beginning on page 81.

The following graph shows daily trading-related revenue and VAR, excluding the discrete writedowns on our super senior CDO exposure taken in the fourth quarter of 2007 as discussed above, for the twelve months ended June 30, 2008. Excluding these writedowns, actual losses exceeded daily trading VAR fifteen times in the twelve months ended June 30, 2008 and losses did not exceed daily trading VAR in the twelve months ended June 30, 2007. The losses that exceeded daily trading VAR for the twelve months ended June 30, 2008, occurred during the market disruption which took place during the second half of 2007, with the exception of one trading day during the second quarter of 2008 which resulted from rating agency actions on assets held by conduits to which we provide credit support. Our increase in total trading VAR resulted from sharply increased volatility in the markets over the past twelve months. During the first half of 2008, we have begun to see a decrease in total trading VAR due to a reduction in our exposure.

# Trading Risk and Return Daily Trading-Related Revenue and VAR

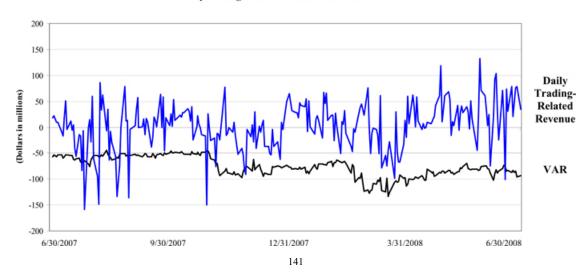


Table 34 presents average, high and low daily trading VAR for the three months ended June 30, 2008, March 31, 2008 and June 30, 2007, as well as average daily trading VAR for the six months ended June 30, 2008 and June 30, 2007.

Trading Activities Market Risk VAR

V		Three Months Ended June 30, 2008					Three Months Ended March 31, 2008				Three Months Ended June 30, 2007						Six Months En June 30			ıded		
																		2008	- :	2007		
(Dollars in millions)	A	verage	1	High <sup>(1)</sup>	Lo	w <sup>(1)</sup>	Α	verage	]	High <sup>(1)</sup>	I	ow (1)	Δ	verage		High (1)	I	ow (1)	A	verage	A٠	verage
Foreign exchange	\$	7.9	\$	11.2	\$	6.2	\$	6.7	\$	9.5	\$	5.0	\$	6.3	\$	9.6	\$	3.8	\$	7.3	\$	7.4
Interest rate		39.2		68.3	:	23.4		19.1		28.7		12.4		17.6		31.9		9.6		29.4		14.2
Credit		67.5		106.6	:	57.0		67.9		102.7		44.1		33.7		45.6		28.3		67.7		31.7
Real estate/mortgage		23.9		36.4		16.1		20.0		28.0		15.4		10.0		12.4		7.2		22.0		10.3
Equities		24.4		40.0		18.4		26.8		33.2		20.9		24.3		35.3		12.0		25.6		20.4
Commodities		11.1		15.0		7.7		9.5		12.5		6.6		6.3		8.9		4.1		10.3		6.3
Portfolio diversification		(86.5)		-		-		(59.9)		-		-		(50.5)		-		-		(73.5)		(45.9)
Total market-based trading portfolio (2)	\$	87.5	\$	113.0	\$	70.1	\$	90.1	\$	133.6	\$	64.1	\$	47.7	\$	64.7	\$	35.0	\$	88.8	\$	44.4

- The high and low for the total portfolio may not equal the sum of the individual components as the highs or lows of the individual portfolios may have occurred on different trading days. The table above does not include credit protection purchased to manage our counterparty credit risk.

The decrease in average VAR for the three months ended June 30, 2008, as compared to the three months ended March 31, 2008, was due to risk reduction and improved portfolio diversification during the second quarter of 2008, primarily resulting from favorable correlations between interest rate and credit positions. The increases in average VAR during the three and six months ended June 30, 2008 as compared to the same periods in 2007 were due to the increased market volatility that started during the second half of 2007 and continued through the second quarter of 2008. As discussed above, we updated our VAR model during the first quarter of 2008 and as the increased market volatility was incorporated into the historical price data, the level of VAR increased substantially. The increase in average interest rate VAR for the three months ended June 30, 2008 was primarily due to market volatility and larger positions taken by our Global Rates trading desk, and client transactions. In periods of market stress, the GRC members communicate daily to discuss losses and VAR limit excesses. As a result of this process, the lines of business may selectively reduce risk. Where economically feasible, positions are sold or macro economic hedges are executed to reduce the exposure.

Counterparty credit risk is an adjustment to the mark-to-market value of derivative exposures reflecting the impact of the credit quality of counterparties on derivative assets and the impact of our credit quality on derivative liabilities. Since counterparty credit exposure is not included in the VAR component of the regulatory capital allocation, we do not include it in trading VAR, and it is therefore not included in the daily trading-related revenue illustrated in our histogram and used for backtesting. As of June 30, 2008 and March 31, 2008, the VAR for counterparty credit risk, together with associated hedges that are marked to market, was \$67 million and \$64 million.

#### Stress Testing

Because the very nature of a VAR model suggests results can exceed our estimates, we also "stress test" our portfolio. Stress testing estimates the value change in our trading portfolio that may result from abnormal market movements. Various types of stress tests are run regularly against the overall trading portfolio and individual businesses. Historical scenarios simulate the impact of price changes which occurred during a set of extended historical market events. The results of these scenarios are reported daily to management. During the three months ended June 30, 2008, the largest daily losses among the historical scenarios ranged from \$28 million to \$459 million. This can be compared with losses from \$133 million to \$525 million during the three months ended March 31, 2008. Hypothetical scenarios simulate the anticipated shocks from predefined market stress events. These stress events include shocks to underlying market risk variables which may be well beyond the shocks found in the historical data used to calculate the VAR. In addition to the value afforded by the results themselves this information provides senior management with a clear picture of the trend of risk being taken given the relatively static nature of the shocks applied. During the three months ended June 30, 2008, the largest losses among these

scenarios ranged from \$360 million to \$620 million. This is down from \$582 million to \$1.1 billion for the three months ended March 31, 2008. The results of these stress tests point to a decrease in risk taken during the three months ended June 30, 2008.

# Interest Rate Risk Management for Nontrading Activities

Interest rate risk represents the most significant market risk exposure to our nontrading positions. Our overall goal is to manage interest rate risk so that movements in interest rates do not adversely affect core net interest income – managed basis. Interest rate risk is measured as the potential volatility in our core net interest income – managed basis caused by changes in market interest rates. Client facing activities, primarily lending and deposit-taking, create interest rate sensitive positions on our balance sheet. Interest rate risk from these activities, as well as the impact of changing market conditions, is managed through our ALM activities.

Simulations are used to estimate the impact on core net interest income – managed basis using numerous interest rate scenarios, balance sheet trends and strategies. These simulations evaluate how the above mentioned scenarios impact core net interest income – managed basis on short-term financial instruments, debt securities, loans, deposits, borrowings, and derivative instruments. In addition, these simulations incorporate assumptions about balance sheet dynamics such as loan and deposit growth and pricing, changes in funding mix, and asset and liability repricing and maturity characteristics. These simulations do not include the impact of hedge ineffectiveness.

Management analyzes core net interest income – managed basis forecasts utilizing different rate scenarios, with the base case utilizing forward interest rates. Management frequently updates the core net interest income – managed basis forecast for changing assumptions and differing outlooks based on economic trends and market conditions. Thus, we continually monitor our balance sheet position in an effort to maintain an acceptable level of exposure to interest rate changes.

We prepare forward-looking forecasts of core net interest income – managed basis. These baseline forecasts take into consideration expected future business growth, ALM positioning, and the direction of interest rate movements as implied by forward interest rates. We then measure and evaluate the impact that alternative interest rate scenarios have to these static baseline forecasts in order to assess interest rate sensitivity under varied conditions. The spot and 12-month forward monthly rates used in our respective baseline forecasts at June 30, 2008 and December 31, 2007 were as follows:

Table 35 Forward Rates

	June 30, 2	June 30, 2008		December 31, 2007	
	Federal Funds Ten-Year Swap		Federal Funds	Ten-Year Swap	
Spot rates	2.00 %	4.68 %	4.25 %	4.67 %	
12-month forward rates	3.00	4.92	3.13	4.79	

The following table reflects the pre-tax dollar impact to forecasted core net interest income – managed basis over the next twelve months from June 30, 2008 and December 31, 2007, resulting from a 100 bp gradual parallel increase, a 100 bp gradual parallel decrease, a 100 bp gradual curve flattening (increase in short-term rates or decrease in long-term rates) and a 100 bp gradual curve steepening (decrease in short-term rates or increase in long-term rates) from the forward market curve. For further discussion of core net interest income – managed basis see page 60.

Frimated Core Net Interest Income – Managed Rasis at Risk

(Dollars in millions) Curve Change	Short Rate Loi		June 30 2008	December 31 2007	
+100 Parallel shift	+100	Long Rate +100	\$ (1,189)	\$ (952)	
-100 Parallel shift	-100	-100	1,113	865	
Flatteners					
Short end	+100	-	(1,283)	(1,127)	
Long end	-	-100	(234)	(386)	
Steepeners					
Short end	-100	-	1,350	1,255	
Long end	-	+100	93	181	

The sensitivity analysis above assumes that we take no action in response to these rate shifts over the indicated years. The estimated exposure is reported on a managed basis and reflects impacts that may be realized primarily in net interest income and card income on the Consolidated Statement of Income. This sensitivity analysis excludes any impact that could occur in the valuation of retained interests in the Corporation's securitizations due to changes in interest rate levels. For additional information on securitizations, see *Note 8 – Securitizations* to the Consolidated Financial Statements.

Our core net interest income – managed basis was liability sensitive at both June 30, 2008 and December 31, 2007. Beyond what is already implied in the forward market curve, the interest rate risk position has become more exposed to rising rates since December 31, 2007. Over a 12-month horizon, we would benefit from falling rates or a steepening of the yield curve beyond what is already implied in the forward market curve.

As part of our ALM activities, we use securities, residential mortgages, and interest rate and foreign exchange derivatives in managing interest rate sensitivity.

#### Securities

The securities portfolio is an integral part of our ALM position. The securities portfolio is primarily comprised of debt securities and includes mortgage-backed securities and to a lesser extent corporate, municipal and other investment grade debt securities. During the three months ended June 30, 2008 and 2007, we purchased AFS debt securities of \$47.2 billion and \$2.9 billion, sold \$22.4 billion and \$1.9 billion, and had maturities and received paydowns of \$7.5 billion and \$5.6 billion. In addition, we securitized \$16.7 billion of residential mortgage loans into mortgage-backed securities which we retained during the three months ended June 30, 2008. We realized gains of \$127 million and \$2 million on sales of debt securities during the three months ended June 30, 2008 and 2007.

During the six months ended June 30, 2008 and 2007, we purchased AFS debt securities of \$82.3 billion and \$5.9 billion, sold \$48.6 billion and \$6.0 billion, and had maturities and received paydowns of \$12.7 billion and \$11.1 billion. In addition, we securitized \$21.5 billion of residential mortgage loans into mortgage-backed securities which we retained during the six months ended June 30, 2008. We realized gains of \$352 million and \$64 million on sales of debt securities during the six months ended June 30, 2008 and 2007. The ending balance at June 30, 2008 was \$248.6 billion compared to \$213.3 billion at December 31, 2007. This increase was attributable to the repositioning of our ALM portfolio, driven by market liquidity, as we increased the level of mortgage-backed securities relative to loans.

The amount of our accumulated OCI loss related to AFS debt securities increased by pre-tax losses of \$4.8 billion and \$5.2 billion during the three and six months ended June 30, 2008, driven by increasing rates associated with mortgage-backed securities. For those securities that are in an unrealized loss position we have the intent and ability to hold these securities to recovery.

Accumulated OCI includes \$3.4 billion in after-tax gains at June 30, 2008, including \$8.5 billion of unrealized gains related to AFS marketable equity securities and \$5.1 billion of unrealized losses related to AFS debt securities. Total market value of the AFS debt securities was \$248.6 billion at June 30, 2008 with a weighted average duration of 5.0 years and primarily relates to our mortgage-backed securities portfolio.

Prospective changes to the accumulated OCI amounts for the AFS securities portfolio will be driven by further interest rate, credit or price fluctuations (including market value fluctuations associated with our CCB and Banco Itaú investments), the collection of cash flows including prepayment and maturity activity, and the passage of time. Shares of the Corporation's strategic investments in CCB and Banco Itaú are carried at fair values of \$15.4 billion and \$4.5 billion, and the unrealized gains on these investments of \$7.9 billion and \$1.2 billion, net-of-tax, are subject to currency and price fluctuation, and are recorded in accumulated OCI. On July 21, 2008, under the terms of our purchase option we increased our ownership to 10.8 percent by purchasing approximately \$1.9 billion of the common shares of CCB. These recently purchased shares are restricted through August 2011 and are carried at cost.

### Residential Mortgage Portfolio

During the three months ended June 30, 2008, we purchased \$239 million of residential mortgages related to ALM activities compared to purchases of \$5.4 billion during the same period in 2007. We also added \$9.0 billion and \$22.3 billion of originated residential mortgages and we sold \$14.7 billion and \$7.0 billion of residential mortgages during the three months ended June 30, 2008 and 2007, which included \$14.3 billion and \$0.1 billion of originated residential mortgages, resulting in gains of \$243 million and \$54 million. We received paydowns of \$8.5 billion and \$8.1 billion during the three months ended June 30, 2008 and 2007. Additionally, we securitized \$16.7 billion of residential mortgage loans into mortgage-backed securities which we retained during the three months ended June 30, 2008.

During the six months ended June 30, 2008, we purchased \$283 million of residential mortgages related to ALM activities compared to purchases of \$21.9 billion during the same period in 2007. We also added \$21.6 billion and \$40.4 billion of originated residential mortgages and we sold \$23.2 billion and \$18.3 billion of residential mortgages during the six months ended June 30, 2008 and 2007, which included \$19.9 billion and \$8.0 billion of originated residential mortgages, resulting in gains of \$402 million and \$176 million. We received paydowns of \$16.7 billion and \$15.4 billion during the six months ended June 30, 2008 and 2007. Additionally, we securitized \$21.5 billion of residential mortgage loans into mortgage-backed securities which we retained during the six months ended June 30, 2008. The ending balance at June 30, 2008 was \$235.5 billion compared to \$274.9 billion at December 31, 2007. This decrease was attributable to the repositioning of our ALM portfolio, driven by market liquidity, as we increased the level of mortgage-backed securities relative to loans.

# Interest Rate and Foreign Exchange Derivative Contracts

Interest rate and foreign exchange derivative contracts are utilized in our ALM activities and serve as an efficient tool to mitigate our interest rate and foreign exchange risk. We use derivatives to hedge the changes in cash flows or changes in fair value on our balance sheet due to interest rate and foreign exchange components. For additional information on our hedging activities, see *Note 4 – Derivatives* to the Consolidated Financial Statements.

Our interest rate contracts are generally non-leveraged generic interest rate and foreign exchange basis swaps, options, futures, and forwards. In addition, we use foreign exchange contracts, including cross-currency interest rate swaps and foreign currency forward contracts, to mitigate the foreign exchange risk associated with foreign currency-denominated assets and liabilities, as well as certain equity investments in foreign subsidiaries. Table 37 reflects the notional amounts, fair value, weighted average receive fixed and pay fixed rates, expected maturity, and estimated duration of our open ALM derivatives at June 30, 2008 and December 31, 2007.

Changes to the composition of our derivatives portfolio during the six months ended June 30, 2008 reflect actions taken for interest rate and foreign exchange rate risk management. The decisions to reposition our derivative portfolio are based upon the current assessment of economic and financial conditions including the interest rate environment, balance sheet composition and trends, and the relative mix of our cash and derivative positions. The notional amount of our option positions decreased from \$140.1 billion at December 31, 2007 to \$20.0 billion at June 30, 2008 driven by the expiration of caps during the three months ended June 30, 2008. Our interest rate swap positions (including foreign exchange contracts) were a net receive fixed position of \$94.0 billion on June 30, 2008 compared to a net receive fixed position of \$101.9 billion on December 31, 2007. Changes in the notional levels of our interest rate swap position were driven by the net termination and maturity of \$17.0 billion in U.S. dollar denominated receive fixed swaps, net terminations of \$11.3 billion in our pay fixed swaps, and the net termination of \$2.2 billion in foreign denominated receive fixed swaps. The notional amount of our foreign exchange basis swaps increased \$2.9 billion to \$57.4 billion at June 30, 2008 compared to \$54.5 billion at December 31, 2007. The notional amount of our futures and forward rate contracts increased \$32.2 billion to \$33.0 billion compared to \$752 million at December 31, 2007.

The following table includes derivatives utilized in our ALM activities, including those designated as SFAS 133 accounting hedges and economic hedges. The fair value of net ALM contracts increased \$3.2 billion from a gain of \$6.1 billion at December 31, 2007 to a gain of \$9.3 billion at June 30, 2008. The increase was primarily attributable to gains from changes in the value of foreign exchange basis swaps of \$3.3 billion, U.S. dollar denominated pay fixed interest rate swaps of \$429 million and option products of \$161 million. These gains were partially offset by losses from changes in the value of foreign exchange contracts of \$397 million and U.S. dollar denominated receive fixed interest rate swaps of \$227 million. The increase in the value of foreign exchange basis swaps was mostly attributable to the strengthening of most foreign currencies against the U.S. dollar during the six months ended June 30, 2008.

Table 37
Asset and Liability Management Interest Rate and Foreign Exchange Contracts

				I	Expected Matu	urity				
(Dollars in millions, average estimated duration in years)	Fair Value	Total	2008	2009	2010	2011	2012	T	hereafter	Average Estimated Duration
Receive fixed interest rate swaps (1, 2)	\$ 765									4.40
Notional amount		\$ 64,981	\$ 11,348	\$ 8,924	\$3,252	\$12,147	\$2,508	\$	26,802	
Weighted average fixed rate		4.25	% 2.48	% 3.73	% 4.35	% 3.68	% 4.88	%	5.36	%
Pay fixed interest rate swaps (1)	-									
Notional amount		s -	<b>\$</b> -	<b>\$</b> -	s -	<b>\$</b> -	s -	\$	-	
Weighted average fixed rate		-	% -	% -	% - 9	% -	% -	%	-	%
Foreign exchange basis swaps (2, 3, 4)	9,425									
Notional amount		\$ 57,404	\$ 1,147	\$ 4,727	\$6,210	\$ 4,518	\$9,151	\$	31,651	
Option products (5)	6									
Notional amount		20,016	15,000	5,000	19	-	-		(3)	
Foreign exchange contracts (2, 4, 6)	(896)									
Notional amount (7)		28,853	(6)	2,209	4,399	1,286	3,380		17,585	
Futures and forward rate contracts	(3)									
Notional amount (7)		33,000	33,000	-	-	-	-		-	
Net ALM contracts	\$ 9,297									

December 31, 2007	-					Expected	Maturit	ty					
(Dollars in millions, average estimated duration in years)	Fair Value	Total	2	008	2009	20	10	2011	2012		Thereafter		Average Estimated Duration
Receive fixed interest rate swaps (1, 2)	\$ 992												3.70
Notional amount		\$ 81,965	\$ 4	4,869	\$48,908	\$3,2	52	\$ 1,630	\$2,508	\$	20,798		
Weighted average fixed rate		4.34	%	4.03	% 3.91	% 4.	35 %	4.50	% 4.88	%	5.34	%	
Pay fixed interest rate swaps (1)	(429)												5.37
Notional amount		\$ 11,340	\$	-	\$ -	\$	-	\$ -	\$1,000	\$	10,340		
Weighted average fixed rate		5.04	%	-	% -	%	- %	-	% 5.45	%	5.00	%	
Foreign exchange basis swaps (2, 3, 4)	6,164												
Notional amount		\$ 54,531	\$ 2	2,537	\$ 4,463	\$5,8	39	\$ 4,294	\$8,695	\$	28,703		
Option products (5)	(155)												
Notional amount		140,114	130	0,000	10,000		76	-	-		38		
Foreign exchange contracts (2, 4, 6)	(499)												
Notional amount (7)	· ·	31,054	1	1,438	2,047	4,1	71	1,235	3,150		19,013		
Futures and forward rate contracts	(3)												
Notional amount (7)		752		752	-		-	-	-		-		
Net ALM contracts	\$ 6,070												

- (1) At June 30, 2008 and December 31, 2007, the receive fixed interest rate swap notional that represented forward starting swaps and will not be effective until their respective contractual start dates were \$15.5 billion and \$45.0 billion. There were no forward starting pay fixed swap positions at either June 30, 2008 or December 31, 2007.
- (2) Does not include basis adjustments on fixed rate debt issued by the Corporation and hedged under fair value hedge relationships pursuant to SFAS 133 that substantially offset the fair values of these derivatives.
- (3) Foreign exchange basis swaps consist of cross-currency variable interest rate swaps used separately or in conjunction with receive fixed interest rate swaps.
- (4) Does not include foreign currency translation adjustments on certain foreign debt issued by the Corporation which substantially offset the fair values of these derivatives.
- (5) Option products of \$20.0 billion at June 30, 2008 were comprised completely of purchased caps. Option products of \$140.1 billion at December 31, 2007 were comprised of \$120.1 billion in purchased caps and \$20.0 billion in sold floors.
- (6) Foreign exchange contracts include foreign-denominated and cross-currency receive fixed interest rate swaps as well as foreign currency forward rate contracts. Total notional was comprised of \$29.0 billion in foreign-denominated and cross-currency receive fixed swaps and \$194 million in foreign currency forward rate contracts at June 30, 2008, and \$31.3 billion in foreign-denominated and cross-currency receive fixed swaps and \$211 million in foreign currency forward rate contracts at December 31, 2007.
- (7) Reflects the net of long and short positions.

The Corporation uses interest rate derivative instruments to hedge the variability in the cash flows of its assets and liabilities, and other forecasted transactions (cash flow hedges). From time to time, the Corporation also utilizes equity-indexed derivatives accounted for as SFAS 133 cash flow hedges to minimize exposure to price fluctuations on the forecasted purchase or sale of equity investments. The net losses on both open and terminated interest rate derivative instruments recorded in accumulated OCI net-of-tax was \$4.4 billion at June 30, 2008. These net losses are expected to be reclassified into earnings in the same period when the hedged cash flows affect earnings and will decrease income or increase expense on the respective hedged cash flows. Assuming no change in open cash flow derivative hedge positions

and no changes to interest rates beyond what is implied in forward yield curves at June 30, 2008, the pre-tax net losses are expected to be reclassified into earnings as follows: \$1.6 billion, or 23 percent within the next year, 70 percent within five years, and 90 percent within 10 years, with the remaining 10 percent thereafter. For more information on derivatives designated as cash flow hedges, see *Note 4 – Derivatives* to the Consolidated Financial Statements.

The amounts included in accumulated OCI for terminated interest rate derivative contracts were losses of \$4.0 billion and \$3.8 billion, net-of-tax, at June 30, 2008 and December 31, 2007. Losses on these terminated derivative contracts are reclassified into earnings in the same period or periods during which the hedged forecasted transaction affects earnings.

### Mortgage Banking Risk Management

IRLCs and the related residential first mortgage LHFS are subject to interest rate risk between the date of the IRLC and the date the loans are sold to the secondary market. To hedge interest rate risk, we utilize forward loan sale commitments and other derivative instruments including purchased options. These instruments are used as economic hedges of IRLCs and residential first mortgage LHFS. At June 30, 2008 and December 31, 2007, the notional amount of derivatives economically hedging the IRLCs and residential first mortgage LHFS was \$25.8 billion and \$18.6 billion. On January 1, 2008, we adopted SAB 109 which generally has resulted in higher fair values being recorded upon initial recognition of derivative interest rate lock commitments. For more information on the adoption of SAB 109, see *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements.

We manage changes in the value of MSRs by entering into derivative financial instruments. MSRs are a nonfinancial asset created when the underlying mortgage loan is sold to investors and we retain the right to service the loan. We use certain derivatives such as options and interest rate swaps as economic hedges of MSRs. At June 30, 2008 and December 31, 2007, the amount of MSRs identified as being hedged by derivatives was approximately \$4.3 billion and \$3.1 billion. The notional amount of the derivative contracts designated as economic hedges of MSRs at June 30, 2008 and December 31, 2007 was \$100.7 billion and \$69.0 billion. For additional information on MSRs see *Note 15 – Mortgage Servicing Rights* to the Consolidated Financial Statements.

# **Operational Risk Management**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people, systems and external events. Operational Risk also encompasses the failure to implement strategic objectives and initiatives in a successful, timely, and cost-effective manner. Successful operational risk management is particularly important to diversified financial services companies because of the nature, volume and complexity of the financial services business.

We approach operational risk from two perspectives: corporate-wide and line of business-specific. The Compliance and Operational Risk Committee provides oversight of significant corporate-wide compliance and operational issues. Within Global Risk Management, Global Compliance & Operational Risk Management develops and guides the strategies, policies, practices, controls and monitoring tools for assessing and managing operational risks across the Corporation. Through training and communication efforts, compliance and operational risk awareness is driven across the Corporation.

We also mitigate operational risk through a broad-based approach to process management and process improvement. We have a dedicated Quality and Productivity team to manage and certify the process management and improvement efforts. For selected risks, we use specialized support groups, such as Information Security and Supply Chain Management, to develop corporate-wide risk management practices, such as an information security program and a supplier program to ensure that suppliers adopt appropriate policies and procedures when performing work on behalf of the Corporation. These specialized groups also assist the lines of business in the development and implementation of risk management practices specific to the needs of the individual businesses. These groups also work with line of business executives and risk executives to develop and guide appropriate strategies, policies, practices, controls and monitoring tools for each line of business.

The lines of business are responsible for all the risks within the business line, including operational risks. Compliance and Operational Risk executives, working in conjunction with senior line of business executives, have developed key tools to help identify, measure, mitigate and monitor operational risk in each business line. Examples of these include personnel management practices, data reconciliation processes, fraud management units, transaction processing monitoring and

analysis, business recovery planning and new product introduction processes. In addition, the lines of business are responsible for monitoring adherence to corporate practices. Line of business management uses a self-assessment process, which helps to identify and evaluate the status of risk and control issues, including mitigation plans, as appropriate. The goal of the self-assessment process is to periodically assess changing market and business conditions, to evaluate key operational risks impacting each line of business, and assess the controls in place to mitigate the risks. In addition to information gathered from the self-assessment process, key operational risk indicators have been developed and are used to help identify trends and issues on both a corporate and a line of business level.

### **Complex Accounting Estimates**

Our significant accounting principles, as described in *Note 1 – Summary of Significant Accounting Principles* to the Consolidated Financial Statements of the Corporation's 2007 Annual Report on Form 10-K, are essential in understanding the MD&A. Many of our significant accounting principles require complex judgments to estimate values of assets and liabilities. We have procedures and processes to facilitate making these judgments. For a complete discussion of our more judgmental and complex accounting estimates, see Complex Accounting Estimates on pages 68 through 71 of the MD&A of the Corporation's 2007 Annual Report on Form 10-K.

### Glossary

Assets in Custody – Consist largely of custodial and non-discretionary trust assets administered for customers excluding brokerage assets. Trust assets encompass a broad range of asset types including real estate, private company ownership interest, personal property and investments.

Assets Under Management (AUM) – The total market value of assets under the investment advisory and discretion of Global Wealth and Investment Management which generate asset management fees based on a percentage of the assets' market value. AUM reflects assets that are generally managed for institutional, high net-worth and retail clients and are distributed through various investment products including mutual funds, other commingled vehicles and separate accounts.

Bridge Loan – A loan or security which is expected to be replaced by permanent financing (debt or equity securities, loan syndication or asset sales) prior to the maturity date of the loan. Bridge loans may include an unfunded commitment, as well as funded amounts, and are generally expected to be retired in one year or less.

CDO-Squared — A type of CDO where the underlying collateralizing securities include tranches of other CDOs.

Client Brokerage Assets – Include client assets which are held in brokerage accounts. This includes non-discretionary brokerage and fee-based assets which generate brokerage income and asset management fee revenue.

Committed Credit Exposure – Committed credit exposure includes any funded portion of a facility plus the unfunded portion of a facility on which the Corporation is legally bound to advance funds during a specified period under prescribed conditions.

Core Net Interest Income - Managed Basis - Net interest income on a fully taxable-equivalent basis excluding the impact of market-based activities and certain securitizations.

Credit Default Swaps (CDS) – A derivative contract that provides protection against the deterioration of credit quality and would allow one party to receive payment in the event of default by a third party under a borrowing arrangement.

**Derivative** – A contract or agreement whose value is derived from changes in an underlying index such as interest rates, foreign exchange rates or prices of securities. Derivatives utilized by the Corporation include swaps, financial futures and forward settlement contracts, and option contracts.

Excess Servicing Income – For certain assets that have been securitized, interest income, fee revenue and recoveries in excess of interest paid to the investors, gross credit losses and other trust expenses related to the securitized receivables are all reclassified into excess servicing income, which is a component of card income. Excess servicing income also includes the changes in fair value of the Corporation's card related retained interests.

Interest-only (IO) Strip – A residual interest in a securitization trust representing the right to receive future net cash flows from securitized assets after payments to third party investors and net credit losses. These arise when assets are transferred to a special purpose entity as part of an asset securitization transaction qualifying for sale treatment under GAAP.

Interest Rate Lock Commitments (IRLCs) – Commitment with a loan applicant in which the loan terms, including interest rate, are guaranteed for a designated period of time subject to credit approval.

Letter of Credit – A document issued by the Corporation on behalf of a customer to a third party promising to pay that third party upon presentation of specified documents. A letter of credit effectively substitutes the Corporation's credit for that of the Corporation's customer.

Managed Basis – Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income.

Managed Net Losses - Represents net charge-offs on held loans combined with realized credit losses associated with the securitized loan portfolio.

Mortgage Servicing Right (MSR) – The right to service a mortgage loan when the underlying loan is sold or securitized. Servicing includes collections for principal, interest and escrow payments from borrowers and accounting for and remitting principal and interest payments to investors.

Net Interest Yield - Net interest income divided by average total interest-earning assets.

Operating Basis – A basis of presentation not defined by GAAP that excludes merger and restructuring charges.

Qualified Special Purpose Entity (QSPE) – A special purpose entity whose activities are strictly limited to holding and servicing financial assets and meet the requirements set forth in SFAS 140. A qualified special purpose entity is generally not required to be consolidated by any party.

Return on Average Common Shareholders' Equity (ROE) – Measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit.

Return on Average Tangible Shareholders' Equity (ROTE) — Measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit reduced by allocated goodwill.

Securitize / Securitization – A process by which financial assets are sold to a special purpose entity, which then issues securities collateralized by those underlying assets, and the return on the securities issued is based on the principal and interest cash flow of the underlying assets.

Structured Investment Vehicle (SIV) - An entity that issues short duration debt and uses the proceeds from the issuance to purchase longer-term fixed income securities.

Super Senior CDO Exposure – Represents the most senior class of commercial paper or notes that are issued by the CDO vehicles. These financial instruments benefit from the subordination of all other securities, including AAA-rated securities, issued by the CDO vehicles.

Unrecognized Tax Benefit (UTB) – The difference between the benefit recognized for a tax position in accordance with FIN 48, which is measured as the largest dollar amount of that position that is more-likely-than-not to be sustained upon settlement, and the tax benefit claimed on a tax return.

Value-at-Risk (VAR) – A VAR model estimates a range of hypothetical scenarios to calculate a potential loss which is not expected to be exceeded with a specified confidence level. VAR is a key statistic used to measure and manage market risk.

Variable Interest Entities (VIE) – A term defined by FIN 46R for an entity whose equity investors do not have a controlling financial interest. The entity may not have sufficient equity at risk to finance its activities without additional subordinated financial support from third parties. The equity investors may lack the ability to make significant decisions about the entity's activities, or they may not absorb the losses or receive the residual returns generated by the assets and other contractual arrangements of the VIE. The entity that will absorb a majority of expected variability (the sum of the absolute values of the expected losses and expected residual returns) consolidates the VIE and is referred to as the primary beneficiary.

Accounting Pr	onouncements
SFAS 52	Foreign Currency Translation
SFAS 109	Accounting for Income Taxes
<b>SFAS 133</b>	Accounting for Derivative Instruments and Hedging Activities, as amended
SFAS 140	Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities - a replacement of FASB Statement No. 125
<b>SFAS 142</b>	Goodwill and Other Intangible Assets
SFAS 157	Fair Value Measurements
SFAS 159	The Fair Value Option for Financial Assets and Financial Liabilities
FIN 46R	Consolidation of Variable Interest Entities (revised December 2003)—an interpretation of ARB No. 51
FIN 48	Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109
SAB 109	Written Loan Commitments Recorded at Fair Value Through Earnings
FSP 13-2	Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction
SOP 03-3	Accounting for Certain Loans or Debt Securities Acquired in a Transfer
Acronyms	

ABS	Asset-backed securities
AFS	Available-for-sale

AICPA American Institute of Certified Public Accountants

ALCO Asset and Liability Committee
ALM Asset and liability management
CDO Collateralized debt obligation
CLO Collateralized loan obligation

CMBS Commercial mortgage-backed securities

CRC Credit Risk Committee

EPS Earnings per common share

FASB Financial Accounting Standards Board

FDIC Federal Deposit and Insurance Corporation

FFIEC Federal Financial Institutions Examination Council

FIN Financial Accounting Standards Board Interpretation

FRB Board of Governors of the Federal Reserve System

FSP Financial Accounting Standards Board Staff Position

FTE Fully taxable-equivalent

GAAP Generally accepted accounting principles in the United States

GRC Global Markets Risk Committee

IPO Initial public offering LHFS Loans held-for-sale

LIBOR London InterBank Offered Rate

MD&A Management's Discussion and Analysis of Financial Condition and Results of Operations

OCC Office of the Comptroller of the Currency

OCI Other comprehensive income SBLCs Standby letters of credit

SEC Securities and Exchange Commission

SFAS Financial Accounting Standards Board Statement of Financial Accounting Standards

SOP American Institute of Certified Public Accountants Statement of Position

SPE Special purpose entity

# Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Management's Discussion and Analysis of Financial Condition and Results of Operations – Market Risk Management beginning on page 138 and the sections referenced therein for Quantitative and Qualitative Disclosures about Market Risk.

# Item 4. CONTROLS AND PROCEDURES

#### Evaluation of disclosure controls and procedures

The Corporation's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Exchange Act securities laws is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer.

As of the end of the period covered by this report and pursuant to Rule 13a-15 of the Securities Exchange Act of 1934 (the Exchange Act), the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness and design of the Corporation's disclosure controls and procedures (as that term is defined in Rule 13a-15(e) of the Exchange Act). Based upon that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded, as of the end of the period covered by this report, that the Corporation's disclosure controls and procedures were effective in recording, processing, summarizing and reporting information required to be disclosed by the Corporation, within the time periods specified in the Securities and Exchange Commission's rules and forms.

# Changes in internal controls

In addition and as of the end of the period covered by this report, there have been no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter to which this report relates that have materially affected or are reasonably likely to materially affect the Corporation's internal control over financial reporting.

# Part II. OTHER INFORMATION

# Item 1. Legal Proceedings

See Note 11 – Commitments and Contingencies to the Consolidated Financial Statements for litigation and regulatory disclosure that supplements the disclosure in the Corporation's 2007 Annual Report on Form 10-K.

### Item 1A. Risk Factors

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in the Corporation's 2007 Annual Report on Form 10-K.

# Item 2. Unregistered Sales of Equity Securities and the Use of Proceeds

The table below presents share repurchase activity for the three and six months ended June 30, 2008 and 2007, including total common shares repurchased under announced programs, weighted average per share price and the remaining buyback authority under announced programs. For additional information on shareholders' equity and earnings per common share, see *Note 12 – Shareholders' Equity and Earnings Per Common Share* to the Consolidated Financial Statements.

(D.H. in all lines are also as in Comparison shows in	Common Shares	Weighted	Remaining Buyba	ck Authority <sup>(2)</sup>
(Dollars in millions, except per share information; shares in thousands)	Repurchased (1)	Average Per Share Price	Amounts	Shares
April 1 - 30, 2008	-	-	\$ 13,480	189,358
May 1 - 31, 2008	-	-	13,480	189,358
June 1 - 30, 2008	-	-	13,480	189,358
Three months ended June 30, 2008	-	-	·	·
Six months ended June 30, 2008	-	-		
(Dollars in millions, except per share information; shares in	Common Shares Repurchased (3)	Weighted Average Per	Remaining Buyba	
thousands) April 1 - 30, 2007	3,750	Share Price \$ 50.90	Amounts \$ 16,175	Shares 211,338
May 1 - 31, 2007	6,050	51.19	15,865	205,288
June 1 - 30, 2007	3,650	50.44	15,681	201,638
Three months ended June 30, 2007	13,450	50.91		
Six months ended June 30, 2007	61.450	51.94		

<sup>(1)</sup> There were no share repurchases during the six months ended June 30, 2008.

<sup>(2)</sup> On July 23, 2008, the Board of Directors (the Board) authorized a stock repurchase program of up to 75 million shares of the Corporation's common stock at an aggregate cost not to exceed \$3.75 billion and is limited to a period of 12 to 18 months. On January 24, 2007, the Board authorized a stock repurchase program of up to 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$14.0 billion. This stock repurchase program expired on July 24, 2008. On April 26, 2008, the Board authorized a stock repurchase program of up to 200 million shares of the Corporation's common stock at an aggregate cost not to exceed \$12.0 billion and to be completed within a period of 12 to 18 months. This stock repurchase plan was completed during the third quarter of 2007.

<sup>(3)</sup> Reduced shareholders' equity by \$3.2 billion and increased diluted earnings per common share by approximately \$0.01 for the six months ended June 30, 2007. These repurchases were partially offset by the issuance of approximately 40.2 million shares of common stock under employee plans, which increased shareholders' equity by \$1.7 billion, net of \$249 million of deferred compensation related to restricted stock awards, and decreased diluted earnings per common share by approximately \$0.01 for the six months ended June 30, 2007.

# Item 4. Submission of Matters to a Vote of Security Holders

- 1. The Annual Meeting of Stockholders was held on April 23, 2008.
- 2. The following are the voting results on each matter submitted to the stockholders:
- a. To elect 16 directors

	For	Against	Abstain
William Barnet, III	3,745,089,813	64,957,217	58,701,074
Frank P. Bramble, Sr.	3,640,666,870	169,561,313	58,519,921
John T. Collins	3,749,089,642	61,964,451	57,694,011
Gary L. Countryman	3,750,455,461	60,542,724	57,749,919
Tommy R. Franks	3,740,678,877	71,425,424	56,642,803
Charles K. Gifford	3,722,654,285	87,534,895	58,558,924
Kenneth D. Lewis	3,713,921,500	96,278,225	58,548,379
Monica C. Lozano	3,681,782,716	130,050,351	56,915,037
Walter E. Massey	3,730,377,757	79,650,338	58,720,009
Thomas J. May	3,747,487,633	63,692,298	57,568,173
Patricia E. Mitchell	3,736,408,010	74,305,768	58,034,326
Thomas M. Ryan	3,727,732,646	83,086,670	57,928,788
O. Temple Sloan, Jr.	3,708,329,561	102,231,808	58,186,735
Meredith R. Spangler	3,716,896,165	93,075,035	58,776,904
Robert L. Tillman	3,685,772,638	126,025,398	56,950,068
Jackie M. Ward	3,545,995,580	264,632,847	58,119,677

b. To ratify the selection of PricewaterhouseCoopers LLP as our independent registered public accounting firm for 2008

For	Against	Abstentions
3,748,249,820	67,953,489	52,544,795

c. To consider a stockholder proposal regarding stock options

For	Against	Abstentions	Broker Non-Vote
127,354,278	2,838,020,915	66,700,883	836,672,028

d. To consider a stockholder proposal regarding advisory vote on executive compensation

For	Against	Abstentions	Broker Non-Vote
1.273.370.745	1,560,087,111	198.618.220	836,672,028

e. To consider a stockholder proposal regarding determination of CEO compensation

For	Against	Abstentions	Broker Non-Vote
188,235,264	2,779,521,437	64,319,375	836,672,028

f. To consider a stockholder proposal regarding cumulative voting

For	Against	Abstentions	Broker Non-Vote
1 089 282 325	1 877 737 523	65 056 228	836 672 028

g. To consider a stockholder proposal regarding an independent board chairman

1,116,415,126         1,850,208,428           To consider a stockholder proposal regarding special shareholder meeting         For         Against           1,312,919,719         1,646,585,978           To consider a stockholder proposal regarding equator principles           For         Against           96,303,177         2,437,528,269	65,452,522  S  Abstentions  72,570,379  Abstentions	836,672,028  Broker Non-Vote 836,672,028
For Against 1,312,919,719 1,646,585,978  To consider a stockholder proposal regarding equator principles  For Against	Abstentions 72,570,379	
1,312,919,719 1,646,585,978  To consider a stockholder proposal regarding equator principles  For Against	72,570,379	
To consider a stockholder proposal regarding equator principles  For Against		836,672,028
For Against	Abstantions	
	Abstentions	Broker Non-Vote
70,303,177	498,244,630	836,672,028
To consider a stockholder proposal regarding human rights		
For Against	Abstentions	Broker Non-Vote
160,725,847 2,480,208,860	391,141,369	836,672,028

Exhibit 3(a)	Amended and Restated Certificate of Incorporation of the Registrant, as in effect on the date hereof
Exhibit 3(b)	Amended and Restated Bylaws of the Registrant, as in effect on the date hereof, incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K filed January 24, 2007
Exhibit 4(a)	Certificate of Designations of 8.20% Non-Cumulative Preferred Stock, Series H, of the Registrant, included in Exhibit 3(a) hereof
Exhibit 4(b)	Amended and Restated Agency Agreement dated as of July 25, 2008, among the Registrant, The Bank of New York Mellon, as Principal Agent, The Bank of New York (Luxembourg) S.A., as Registrar and Transfer Agent, and the other agents named therein, incorporated by reference to Exhibit 4.1 of the Registrant's Current Report on Form 8-K filed on July 31, 2008
Exhibit 11	Earnings Per Share Computation - included in Note 12 - Shareholders' Equity and Earnings Per Common Share to the Consolidated Financial Statements
Exhibit 12	Ratio of Earnings to Fixed Charges Ratio of Earnings to Fixed Charges and Preferred Dividends
Exhibit 31(a)	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 31(b)	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32(a)	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32(b)	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Bank of America Corporation** 

Registrant

Date: August 7, 2008

/s/ Neil A. Cotty Neil A. Cotty Chief Accounting Officer (Duly Authorized Officer)

# **Bank of America Corporation**

# Form 10-Q

# Index to Exhibits

Exhibit	Description
3(a)	Amended and Restated Certificate of Incorporation of the Registrant, as in effect on the date hereof
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4(a)	Certificate of Designations of 8.20% Non-Cumulative Preferred Stock, Series H, of the Registrant, included in Exhibit 3(a) hereof
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32(a)	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32(b)	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

# AMENDED AND RESTATED CERTIFICATE OF INCORPORATION OF BANKAMERICA CORPORATION

BankAmerica Corporation, a corporation organized and existing under the laws of the State of Delaware (the "Corporation"), hereby certifies that (i) the Certificate of Incorporation of the Corporation was originally filed on July 31, 1998, (ii) the Corporation was originally incorporated under the name "NationsBank (DE) Corporation," which name was changed to "NationsBank Corporation" on September 25, 1998 and to "BankAmerica Corporation" on September 30, 1998, (iii) this Amended and Restated Certificate of Incorporation has been duly adopted in accordance with Sections 242 and 245 of the General Corporation Law of the State of Delaware, and (iv) the Amended and Restated Certificate of Incorporation of the Corporation is hereby amended and restated to read in its entirety as follows:

- 1. The name of the Corporation is Bank of America Corporation.
- 2. The purposes for which the Corporation is organized are to engage in any lawful act or activity for which corporations may be organized and incorporated under the General Corporation Law of the State of Delaware.
- 3. The number of shares, par value \$.01 per share, the Corporation is authorized to issue is Five Billion One Hundred Million (5,100,000,000), divided into the following classes:

Class	Number of Shares
Common	5,000,000,000
Preferred	100,000,000

The class of common ("Common Stock") has unlimited voting rights and, after satisfaction of claims, if any, of the holders of preferred shares, is entitled to receive the net assets of the Corporation upon distribution.

The Board of Directors of the Corporation shall have full power and authority to establish one or more series within the class of preferred shares (the "Preferred Shares"), to define the designations, preferences, limitations and relative rights (including conversion rights) of shares within such class and to determine all variations between series.

The Board of Directors of the Corporation has

designated, established and authorized the following series of Preferred Shares:

(a) 7% Cumulative Redeemable Preferred Stock, Series B.

### A. Designation.

The designation of this series is "7% Cumulative Redeemable Preferred Stock, Series B" (hereinafter referred to as the "Series B Preferred Stock") and the number of shares constituting such series is Thirty-Five Thousand Forty-Five (35,045). Shares of Series B Preferred Stock shall have a stated value of \$100.00 per share.

#### B Dividends

The holders of record of the shares of the Series B Preferred Stock shall be entitled to receive, when and as declared by the Board of Directors of the Corporation, out of any funds legally available for such purpose, cumulative cash dividends at an annual dividend rate per share of 7% of the stated value thereof, which amount is \$7.00 per annum, per share, and no more. Such dividends shall be payable each calendar quarter at the rate of \$1.75 per share on such dates as shall be fixed by resolution of the Board of Directors of the Corporation. The date from which dividends on such shares shall be cumulative shall be the first day after said shares are issued. Accumulations of dividends shall not bear interest. No cash dividend shall be declared, paid or set apart for any shares of Common Stock unless all dividends on all shares of the Series B Preferred Stock at the time outstanding for all past dividend periods and for the then current dividend shall have been paid, or shall have been declared and a sum sufficient for the payment thereof, shall have been set apart. Subject to the foregoing provisions of this paragraph B, cash dividends or other cash distributions as may be determined by the Board of Directors of the Corporation may be declared and paid upon the shares of the Common Stock of the Corporation from time to time out of funds legally available therefor, and the shares of the Series B Preferred Stock shall not be entitled to participate in any such cash dividend or other such cash distribution so declared and paid or made on such shares of Common Stock.

#### C. Redemption.

From and after October 31, 1988, any holder may, by written request, call upon the Corporation to redeem all or any part of said holder's shares of said Series B Preferred Stock at a redemption price of \$100.00 per share plus accumulated unpaid dividends to the date said request for redemption is received by the Corporation and no more (the "Redemption Price"). Any such request for redemption shall be accompanied by the certificates for which redemption is requested, duly endorsed or with appropriate stock power attached, in either case with signature guaranteed. Upon receipt by the Corporation of any such request for redemption from any holder of the Series B Preferred Stock, the Corporation shall forthwith redeem said stock at the

Redemption Price, provided that: (i) full cumulative dividends have been paid or declared and set apart for payment upon all shares of any series of preferred stock ranking superior to the Series B Preferred Stock as to dividends or other distributions (collectively the "Superior Stock"); and (ii) the Corporation is not then in default or in arrears with respect to any sinking or analogous fund or call for tenders obligation or agreement for the purchase, redemption or retirement of any shares of Superior Stock. In the event that, upon receipt of a request for redemption, either or both of the conditions set forth in clauses (i) and (ii) above are not met, the Corporation shall forthwith return said request to the submitting shareholder along with a statement that the Corporation is unable to honor such request and explanation of the reasons therefor. From and after the receipt by the Corporation of a request for redemption from any holder of said Series B Preferred Stock, which request may be honored consistent with the foregoing provisions, all rights of such holder in the Series B Preferred Stock for which redemption is requested shall cease and terminate, except only the right to receive the Redemption Price thereof, but without interest.

# D. Liquidation Preference.

In the event of any voluntary or involuntary liquidation, dissolution or winding up of the Corporation, the holders of the Series B Preferred Stock shall be entitled to receive, subject to the provisions of paragraph G and before any payment shall be made to the holders of the shares of Common Stock, the amount of \$100.00 per share, plus accumulated dividends. After payment to the holders of the Series B Preferred Stock of the full amount as aforesaid, the holders of the Series B Preferred Stock as such shall have no right or claim to any of the remaining assets which shall be distributed ratably to the holders of the Common Stock. If, upon any such liquidation, dissolution or winding up, the assets available therefor are not sufficient to permit payments to the holders of Series B Preferred Stock of the full amount as aforesaid, then subject to the provisions of paragraph G, the holders of the Series B Preferred Stock then outstanding shall share ratably in the distribution of assets in accordance with the sums which would be payable if such holders were to receive the full amounts as aforesaid.

### E. Sinking Fund.

There shall be no sinking fund applicable to the shares of Series B Preferred Stock.

### F. Conversion.

The shares of Series B Preferred Stock shall not be convertible into any shares of Common Stock or any other class of shares, nor exchanged for any shares of Common Stock or any other class of shares.

### G. Superior Stock.

The Corporation may issue stock with preferences superior or equal to the shares of the Series B Preferred Stock without the consent of the holders thereof.

#### H. Voting Rights.

Each share of the Series B Preferred Stock shall be entitled to equal voting rights, share for share, with each share of the Common Stock.

### (b) ESOP Convertible Preferred Stock, Series C.

The shares of the ESOP Convertible Preferred Stock, Series C, of the Corporation shall be designated "ESOP Convertible Preferred Stock, Series C," and the number of shares constituting such series shall be 3,000,000. The ESOP Convertible Preferred Stock, Series C, shall hereinafter be referred to as the "ESOP Preferred Stock."

### Special Purpose Restricted Transfer Issue.

Shares of ESOP Preferred Stock shall be issued only to a trustee acting on behalf of an employee stock ownership plan or other employee benefit plan of the Corporation or any subsidiary of the Corporation. In the event of any transfer of shares of ESOP Preferred Stock to any person other than any such plan trustee or the Corporation, the shares of ESOP Preferred Stock so transferred, upon such transfer and without any further action by the Corporation or the holder, shall be automatically converted into shares of Common Stock on the terms otherwise provided for the conversion of shares of ESOP Preferred Stock into shares of Common Stock pursuant to paragraph E hereof and no such transferee shall have any of the voting powers, preferences and relative, participating, optional or special rights ascribed to shares of ESOP Preferred Stock hereunder but, rather, only the powers and rights pertaining to the Common Stock into which such shares of ESOP Preferred Stock shall be so converted. Certificates representing shares of ESOP Preferred Stock shall be legended to reflect such restrictions on transfer. Notwithstanding the foregoing provisions of this paragraph A, shares of ESOP Preferred Stock (i) may be converted into shares of Common Stock as provided by paragraph E hereof and the shares of Common Stock issued upon such conversion may be transferred by the holder thereof as permitted by law and (ii) shall be redeemable by the Corporation upon the terms and conditions provided by paragraphs F, G and H hereof.

# B. Dividends and Distributions.

(1) Subject to the provisions for adjustment hereinafter set forth, the holders of shares of ESOP Preferred Stock shall be entitled to receive, when, as and if declared by the Board of Directors out of funds legally available therefor, cash dividends ("Preferred Dividends") in an amount equal to \$3.30 per share per annum, and no more, payable semi-annually, one-half on the first day of January and one-half on the first day of July of each year (each a "Dividend Payment Date") to holders of record at the

start of business on such Dividend Payment Date. Preferred Dividends shall accrue on a daily basis whether or not the Corporation shall have earnings or surplus at the time, but Preferred Dividends on the shares of ESOP Preferred Stock for any period less than a full semi-annual period between Dividend Payment Dates shall be computed on the basis of a 360-day year of 30-day months. Accumulated but unpaid Preferred Dividends shall accumulate as of the Dividend Payment Date on which they first become payable, but no interest shall accrue on accumulated but unpaid Preferred Dividends.

(2) So long as any ESOP Preferred Stock shall be outstanding, no dividend shall be declared or paid or set apart for payment on any other series of stock ranking on a parity with the ESOP Preferred Stock as to dividends, unless there shall also be or have been declared and paid or set apart for payment on the ESOP Preferred Stock, like dividends for all dividend payment periods of the ESOP Preferred Stock ending on or before the dividend payment date of such parity stock, ratably in proportion to the respective amounts of dividends accumulated and unpaid through such dividend payment period on the ESOP Preferred Stock and accumulated and unpaid or payable on such parity stock through the dividend payment period on such parity stock next preceding such Dividend Payment Date. In the event that full cumulative dividends on the ESOP Preferred Stock have not been declared and paid or set apart for payment when due, the Corporation shall not declare or pay or set apart for payment any dividends or make any other distributions on, or make any payment on account of the purchase, redemption or other retirement of any other class of stock or series thereof of the Corporation ranking, as to dividends or as to distributions in the event of a liquidation, dissolution or winding-up of the Corporation, junior to the ESOP Preferred Stock shall have been paid or declared and provided for; provided, however, that the foregoing shall not apply to (i) any dividend payable solely in any shares of any stock ranking, as to dividends or as to distributions in the event of the liquidation, dissolution or winding-up of the Corporation, junior to the ESOP Preferred Stock, or (ii) the acquisition of shares of any stock ranking, as to dividends or as to distributions in the event of a liquidation, dissolution or winding-up of the Corporation, junior to the ESOP Preferred Stock either (A) pursuant to any employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corpora

# C. Voting Rights.

The holders of shares of ESOP Preferred Stock shall have the following voting rights:

(1) The holders of ESOP Preferred Stock shall be entitled to vote on all matters submitted to a vote of the holders of Common Stock of the Corporation, voting together with the holders of

Common Stock as one class. Each share of the ESOP Preferred Stock shall be entitled to the number of votes equal to the number of shares of Common Stock into which such share of ESOP Preferred Stock could be converted on the record date for determining the shareholders entitled to vote, rounded to the nearest whole vote; it being understood that whenever the "Conversion Ratio" (as defined in paragraph E hereof) is adjusted as provided in paragraph I hereof, the voting rights of the ESOP Preferred Stock shall also be similarly adjusted.

(2) Except as otherwise required by the General Corporation Law of the State of Delaware or set forth in paragraph C(l), holders of ESOP Preferred Stock shall have no special voting rights and their consent shall not be required for the taking of any corporate action.

# D. Liquidation, Dissolution or Winding-Up.

- (1) Upon any voluntary or involuntary liquidation, dissolution or winding-up of the Corporation, the holders of ESOP Preferred Stock shall be entitled to receive out of the assets of the Corporation which remain after satisfaction in full of all valid claims of creditors of the Corporation and which are available for payment to shareholders and subject to the rights of the holders of any stock of the Corporation ranking senior to or on a parity with the ESOP Preferred Stock in respect of distributions upon liquidation, dissolution or winding-up of the Corporation, before any amount shall be paid or distributed among the holders of Common Stock or any other shares ranking junior to the ESOP Preferred Stock in respect of the distributions upon liquidation, dissolution or winding-up of the Corporation, liquidating distributions in the amount of \$42.50 per share, plus an amount equal to all accrued and unpaid dividends thereon to the date fixed for distribution, and no more. If upon any liquidation, dissolution or winding-up of the Corporation, the amounts payable with respect to the ESOP Preferred Stock and any other stock ranking as to any such distribution on a parity with the ESOP Preferred Stock are not paid in full, the holders of the ESOP Preferred Stock and such other stock shall share ratably in any distribution of assets in proportion to the full respective preferential amounts to which they are entitled. After payment of the full amount to which they are entitled as provided by the foregoing provisions of this paragraph D(l), the holders of shares of ESOP Preferred Stock shall not be entitled to any further right or claim to any of the remaining assets of the Corporation.
- (2) Neither the merger or consolidation of the Corporation with or into any other corporation, nor the merger or consolidation of any other corporation with or into the Corporation, nor the sale, transfer or lease of all or any portion of the assets of the Corporation, shall be deemed to be a dissolution, liquidation or winding-up of the affairs of the Corporation for purposes of this paragraph D, but the holders of ESOP Preferred Stock shall nevertheless be entitled in the event of any such merger or consolidation to the rights provided by paragraph H hereof.

(3) Written notice of any voluntary or involuntary liquidation, dissolution or winding-up of the Corporation, stating the payment date or dates when, and the place or places where, the amounts distributable to holders of ESOP Preferred Stock in such circumstances shall be payable, shall be given by first-class mail, postage prepaid, mailed not less than twenty (20) days prior to any payment date stated therein, to the holders of ESOP Preferred Stock, at the address shown on the books of the Corporation or any transfer agent for the ESOP Preferred Stock.

### E. Conversion into Common Stock.

- (1) A holder of shares of ESOP Preferred Stock shall be entitled, at any time prior to the close of business on the date fixed for redemption of such shares pursuant to paragraph F, G or H hereof, to cause any or all of such shares to be converted into shares of Common Stock at a conversion rate equal to the ratio of 1.0 share of ESOP Preferred Stock to 1.68 shares of Common Stock (as adjusted as hereinafter provided, the "Conversion Ratio"). The Conversion Ratio set forth above is subject to adjustment pursuant to this Certificate of Incorporation.
- (2) Any holder of shares of ESOP Preferred Stock desiring to convert such shares into shares of Common Stock shall surrender the certificate or certificates representing the shares of ESOP Preferred Stock being converted, duly assigned or endorsed for transfer to the Corporation (or accompanied by duly executed stock powers relating thereto), at the principal executive office of the Corporation or the offices of the transfer agent for the ESOP Preferred Stock or such office or offices in the continental United States of an agent for conversion as may from time to time be designated by notice to the holders of the ESOP Preferred Stock by the Corporation or the transfer agent for the ESOP Preferred Stock, accompanied by written notice of conversion. Such notice of conversion shall specify (i) the number of shares of ESOP Preferred Stock to be converted and the name or names in which such holder wishes the certificate or certificates for Common Stock and for any shares of ESOP Preferred Stock not to be so converted to be issued, and (ii) the address to which such holder wishes delivery to be made of such new certificates to be issued upon such conversion.
- (3) Upon surrender of a certificate representing a share or shares of ESOP Preferred Stock for conversion, the Corporation shall issue and send by hand delivery (with receipt to be acknowledged) or by first-class mail, postage prepaid, to the holder thereof or to such holder's designee, at the address designated by such holder, a certificate or certificates for the number of shares of Common Stock to which such holder shall be entitled upon conversion. In the event that there shall have been surrendered a certificate or certificates representing shares of ESOP Preferred Stock, only part of which are to be converted, the Corporation shall issue and deliver to such holder or such holder's designee a new certificate or certificates representing the number of shares of ESOP Preferred Stock which shall not have been converted.

- (4) The issuance by the Corporation of shares of Common Stock upon a conversion of shares of ESOP Preferred Stock into shares of Common Stock made at the option of the holder thereof shall be effective as of the earlier of (i) the delivery to such holder or such holder's designee of the certificate or certificates representing the shares of Common Stock issued upon conversion thereof or (ii) the commencement of business on the second business day after the surrender of the certificate or certificates for the shares of ESOP Preferred Stock to be converted, duly assigned or endorsed for transfer to the corporation (or accompanied by duly executed stock powers relating thereto) as provided hereby. On and after the effective date of conversion, the person or persons entitled to receive the Common Stock issuable upon such conversion shall be treated for all purposes as the record holder of such shares of Common Stock, but no allowance or adjustment shall be made in respect of dividends payable to holders of Common Stock in respect of any period prior to such effective date. The Corporation shall not be obligated to pay any dividends which shall have been declared and shall be payable to holders of shares of ESOP Preferred Stock on a Dividend Payment Date if such Dividend Payment Date for such dividend shall coincide with or be on or subsequent to the effective date of conversion of such shares.
- (5) The Corporation shall not be obligated to deliver to holders of ESOP Preferred Stock any fractional share or shares of Common Stock issuable upon any conversion of such shares of ESOP Preferred Stock, but in lieu thereof may make a cash payment in respect thereof in any manner permitted by law.
- (6) The Corporation shall at all times reserve and keep available out of its authorized and unissued Common Stock, solely for issuance upon the conversion of shares of ESOP Preferred Stock as herein provided, free from any preemptive rights, such number of shares of Common Stock as shall from time to time be issuable upon the conversion of all shares of ESOP Preferred Stock then outstanding. The Corporation shall prepare and shall use its best efforts to obtain and keep in force such governmental or regulatory permits or other authorizations as may be required by law, and shall comply with all requirements as to registration or qualification of the Common Stock, in order to enable the Corporation lawfully to issue and deliver to each holder of record of ESOP Preferred Stock such number of shares of its Common Stock as shall from time to time be sufficient to effect the conversion of all shares of ESOP Preferred Stock then outstanding and convertible into shares of Common Stock.
  - F. Redemption At the Option of the Corporation.
- (1) The ESOP Preferred Stock shall be redeemable, in whole or in part, at the option of the Corporation at any time, at a redemption price per share (except as to redemption pursuant to paragraph F(3)) of \$42.83 prior to July 1, 1999 and \$42.50 thereafter, plus, in each case, an amount equal to all accrued and unpaid dividends thereon to the date fixed for redemption. Payment of the redemption price shall be made by the Corporation

in cash or shares of Common Stock, or a combination thereof, as permitted by paragraph F(5). From and after the date fixed for redemption, dividends on shares of ESOP Preferred Stock called for redemption will cease to accrue, such shares will no longer be deemed to be outstanding and all rights in respect of such shares of the Corporation shall cease, except the right to receive the redemption price. If less than all of the outstanding shares of ESOP Preferred Stock are to be redeemed, the Corporation shall either redeem a portion of the shares of each holder determined pro rata based on the number of shares held by each holder or shall select the shares to be redeemed by lot, as may be determined by the Board of Directors of the Corporation.

(2) Unless otherwise required by law, notice of redemption will be sent to the holders of ESOP Preferred Stock at the address shown on the books of the Corporation or any transfer agent for the ESOP Preferred Stock by first-class mail, postage prepaid, mailed not less than twenty (20) days nor more than sixty (60) days prior to the redemption date. Each such notice shall state: (i) the redemption date; (ii) the total number of shares of the ESOP Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where certificates for such shares are to be surrendered for payment of the redemption price; (v) that dividends on the shares to be redeemed will cease to accrue on such redemption date; and (vi) the conversion rights of the shares to be redeemed, the period within which conversion rights may be exercised, and the Conversion Ratio and number of shares of Common Stock issuable upon conversion of a share of ESOP Preferred Stock at the time. These notice provisions may be supplemented if necessary in order to comply with optional redemption provisions for preferred stock which may be required under the Internal Revenue Code of 1986, as amended, or the Employee Retirement Income Security Act of 1974, as amended ("ERISA"). Upon surrender of the certificates for any shares so called for redemption and not previously converted (properly endorsed or assigned for transfer, if the Board of Directors of the Corporation shall so require and the notice shall so state), such shares shall be redeemed by the Corporation at the date fixed for redemption and at the applicable redemption price set forth in this paragraph F.

(3) In the event of a change in the federal tax law of the United States of America which has the effect of precluding the Corporation from claiming any of the tax deductions for dividends paid on the ESOP Preferred Stock when such dividends are used as provided under Section 404(k)(2) of the Internal Revenue Code of 1986, as amended and in effect on the date shares of ESOP Preferred Stock are initially issued, the Corporation may, within 180 days following the effective date of such tax legislation and implementing regulations of the Internal Revenue Service, if any, in its sole discretion and notwithstanding anything to the contrary in paragraph F(l), elect to redeem any or all such shares for the amount payable in respect of the shares upon liquidation of the Corporation pursuant to paragraph D.

(4) In the event the C&S/Sovran Retirement Savings, ESOP and Profit Sharing Plan (as amended, together with any successor plan, the "Plan") is terminated, the Corporation shall, notwithstanding anything to the contrary in paragraph F(l), redeem all shares of ESOP Preferred Stock for the amount payable in respect of the shares upon redemption of the ESOP Preferred Stock pursuant to paragraph F(l) hereof.

(5) The Corporation, at its option, may make payment of the redemption price required upon redemption of shares of ESOP Preferred Stock in cash or in shares of Common Stock, or in a combination of such shares and cash, any such shares to be valued for such purpose at their Fair Market Value (as defined in paragraph I(7) hereof).

### G. Other Redemption Rights.

Shares of ESOP Preferred Stock shall be redeemed by the Corporation at a price which is the greater of the Conversion Value (as defined in paragraph I) of the ESOP Preferred Stock on the date fixed for redemption or a redemption price of \$42.50 per share plus accrued and unpaid dividends thereon to the date fixed for redemption, for shares of Common Stock (any such shares of Common Stock to be valued for such purpose as provided by paragraph F(5) hereof), at the option of the holder, at any time and from time upon notice to the Corporation given not less than five (5) business days prior to the date fixed by the Corporation in such notice for such redemption, when and to the extent necessary (i) to provide for distributions required to be made under, or to satisfy an investment election provided to participants in accordance with, the Plan to participants in the Plan or (ii) to make payment of principal, interest or premium due and payable (whether as scheduled or upon acceleration) on any indebtedness incurred by the holder or Trustee under the Plan for the benefit of the Plan.

### H. Consolidation, Merger, etc.

(1) In the event that the Corporation shall consummate any consolidation or merger or similar transaction, however named, pursuant to which the outstanding shares of Common Stock are by operation of law exchanged solely for or changed, reclassified or converted solely into stock of any successor or resulting company (including the Corporation and any company that directly or indirectly owns all of the outstanding capital stock of such successor or resulting company) that constitutes "qualifying employer securities" with respect to a holder of ESOP Preferred Stock within the meaning of Section 409(1) of the Internal Revenue Code of 1986, as amended, and Section 407(d)(5) of ERISA, or any successor provisions of law, and, if applicable, for a cash payment in lieu of fractional shares, if any, the shares of ESOP Preferred Stock of such holder shall be assumed by and shall become preferred stock of such successor or resulting company, having in respect of such company insofar as possible the same powers, preferences and relative, participating, optional or other special rights (including the redemption rights provided by paragraphs F, G and H hereof), and the qualifications,

limitations or restrictions thereon, that the ESOP Preferred Stock had immediately prior to such transaction, except that after such transaction each share of the ESOP Preferred Stock shall be convertible, otherwise on the terms and conditions provided by paragraph E hereof, into the qualifying employer securities so receivable by a holder of the number of shares of Common Stock into which such shares of ESOP Preferred Stock could have been converted immediately prior to such transaction if such holder of Common Stock failed to exercise any rights of election to receive any kind or amount of stock, securities, cash or other property (other than such qualifying employer securities and a cash payment, if applicable, in lieu of fractional shares) receivable upon such transaction (provided that, if the kind or amount of qualifying employer securities receivable upon such transaction is not the same for each non-electing share, then the kind and amount of qualifying employer securities receivable upon such transaction for each non-electing share shall be the kind and amount so receivable per share by a plurality of the non-electing shares). The rights of the ESOP Preferred Stock as preferred stock of such successor or resulting company shall successively be subject to adjustments pursuant to paragraph I hereof after any such transaction as nearly equivalent to the adjustments provided for by such paragraph prior to such transaction. The Corporation shall not consummate any such merger, consolidation or similar transaction unless all then outstanding shares of the ESOP Preferred Stock shall be assumed and authorized by the successor or resulting company as aforesaid.

(2) In the event that the Corporation shall consummate any consolidation or merger or similar transaction, however named, pursuant to which the outstanding shares of Common Stock are by operation of law exchanged for or changed, reclassified or converted into other stock or securities or cash or any other property, or any combination thereof, other than any such consideration which is constituted solely of qualifying employer securities (as referred to in paragraph H(1)) and cash payments, if applicable, in lieu of fractional shares, all outstanding shares of ESOP Preferred Stock shall, without any action on the part of the Corporation or any holder thereof (but subject to paragraph H(3)), be deemed converted by virtue of such merger, consolidation or similar transaction immediately prior to such consummation into the number of shares of Common Stock into which such shares of ESOP Preferred Stock could have been converted at such time, and each share of ESOP Preferred Stock shall, by virtue of such transaction and on the same terms as apply to the holders of Common Stock, be converted into or exchanged for the aggregate amount of stock, securities, cash or other property (payable in like kind) receivable by a holder of the number of shares of Common Stock into which such shares of ESOP Preferred Stock could have been converted immediately prior to such transaction if such holder of Common Stock failed to exercise any rights of election as to the kind or amount of stock, securities, cash or other property receivable upon such transaction is not the same for each non-electing share, then the kind and amount of stock,

securities, cash or other property receivable upon such transaction for each non-electing share shall be the kind and amount so receivable per share by a plurality of the non-electing shares).

(3) In the event the Corporation shall enter into any agreement providing for any consolidation or merger or similar transaction described in paragraph H(2), then the Corporation shall as soon as practicable thereafter (and in any event at least ten (10) business days before consummation of such transaction) give notice of such agreement and the material terms thereof to each holder of ESOP Preferred Stock and each such holder shall have the right to elect, by written notice to the Corporation, to receive, upon consummation of such transaction (if and when such transaction is consummated), from the Corporation or the successor of the Corporation, in redemption and retirement of such ESOP Preferred Stock, a cash payment equal to the amount payable in respect of shares of ESOP Preferred Stock upon redemption pursuant to paragraph F(I) hereof. No such notice of redemption shall be effective unless given to the Corporation prior to the close of business on the second business day prior to consummation of such transaction, unless the Corporation prior to the close of business on the second business given prior to such time may be withdrawn by notice of withdrawal given to the Corporation prior to the close of business on the second business day prior to consummation of such transaction.

#### I. Anti-dilution Adjustments.

(1) In the event the Corporation shall, at any time or from time to time while any of the shares of the ESOP Preferred Stock are outstanding, (i) pay a dividend or make a distribution in respect of the Common Stock in shares of Common Stock, (ii) subdivide the outstanding shares of Common Stock, or (iii) combine the outstanding shares of Common Stock into a smaller number of shares, in each case whether by reclassification of shares, recapitalization of the Corporation (including a recapitalization effected by a merger or consolidation to which paragraph H hereof does not apply) or otherwise, the Conversion Ratio in effect immediately prior to such action shall be adjusted by multiplying such Conversion Ratio by the fraction the numerator of which is the number of shares of Common Stock outstanding immediately before such event and the denominator of which is the number of shares of Common Stock outstanding immediately after such event. An adjustment made pursuant to this paragraph I(1) shall be given effect, upon payment of such a dividend or distribution, as of the record date for the determination of shareholders entitled to receive such dividend or distribution (on a retroactive basis) and in the case of a subdivision or combination shall become effective immediately as of the effective date thereof.

(2) In the event that the Corporation shall, at any time or from time to time while any of the shares of ESOP Preferred Stock are outstanding, issue to holders of shares of Common Stock as a dividend or distribution, including by way of a reclassification of shares or a recapitalization of the Corporation, any right or

warrant to purchase shares of Common Stock (but not including as such a right or warrant any security convertible into or exchangeable for shares of Common Stock) at a purchase price per share less than the Fair Market Value (as hereinafter defined) of a share of Common Stock on the date of issuance of such right or warrant, then, subject to the provisions of paragraphs I(5) and I(6), the Conversion Ratio shall be adjusted by multiplying such Conversion Ratio by the fraction the numerator of which shall be the number of shares of Common Stock outstanding immediately before such issuance of rights or warrants plus the number of shares of Common Stock which could be purchased at the Fair Market Value of a share of Common Stock at the time of such issuance for the maximum aggregate consideration payable upon exercise in full of all such rights or warrants and the denominator of which shall be the number of shares of Common Stock outstanding immediately before such issuance of rights or warrants plus the maximum number of shares of Common Stock that could be acquired upon exercise in full of all such rights and warrants.

(3) In the event the Corporation shall, at any time and from time to time while any of the shares of ESOP Preferred Stock are outstanding, issue, sell or exchange shares of Common Stock (other than pursuant to any right or warrant to purchase or acquire shares of Common Stock (including as such a right or warrant any security convertible into or exchangeable for shares of Common Stock) and other than pursuant to any dividend reinvestment plan or employee or director incentive or benefit plan or arrangement, including any employment, severance or consulting agreement, of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted) for a consideration having a Fair Market Value on the date of such issuance, sale or exchange, then, subject to the provisions of paragraphs I(5) and (6), the Conversion Ratio shall be adjusted by multiplying such Conversion Ratio by the fraction the numerator of which shall be the sum of (i) the Fair Market Value of all the shares of Common Stock outstanding on the day immediately preceding the first public announcement of such issuance, sale or exchange plus (ii) the Fair Market Value of the consideration received by the Corporation in respect of such issuance, sale or exchange of shares of Common Stock, and the denominator of which shall be the product of (i) the Fair Market Value of a share of Common Stock on the day immediately preceding the first public announcement of such issuance, sale or exchange multiplied by (ii) the sum of the number of shares of Common Stock outstanding on such day plus the number of shares of Common Stock outstanding, issue, sell or exchange any right or warrant to purchase or acquire shares of Common Stock (including as such a right or warrant any security convertible into or exchangeable for shares of Common Stock), other than any such issuance to holders of shares of Common Stock as a dividend or distribution (including by way of a reclassification of shares or a recapitalization of the Corporation) and other than pursuant to

plan or employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted, for a consideration having a Fair Market Value on the date of such issuance, sale or exchange less than the Non-Dilutive Amount (as hereinafter defined), then, subject to the provisions of paragraphs I(5) and (6), the Conversion Ratio shall be adjusted by multiplying such Conversion Ratio by a fraction the numerator of which shall be the sum of (a) the Fair Market Value of all the shares of Common Stock outstanding on the day immediately preceding the first public announcement of such issuance, sale or exchange plus (b) the Fair Market Value of the consideration received by the Corporation in respect of such issuance, sale or exchange of such rights or warrant plus (c) the Fair Market Value at the time of such issuance of the consideration which the Corporation would receive upon exercise in full of all such rights or warrants, and the denominator of which shall be the product of (a) the Fair Market Value of a share of Common Stock on the day immediately preceding the first public announcement of such issuance, sale or exchange multiplied by (b) the sum of the number of shares of Common Stock outstanding on such day plus the maximum number of shares of Common Stock which could be acquired pursuant to such right or warrant at the time of the issuance, sale or exchange of such right or warrant (assuming shares of Common Stock could be acquired pursuant to such right or warrant at such time).

(4) In the event the Corporation shall, at any time or from time to time while any of the shares of ESOP Preferred Stock are outstanding, make any Extraordinary Distribution (as hereinafter defined) in respect of the Common Stock, whether by dividend, distribution, reclassification of shares or recapitalization of the Corporation (including a recapitalization or reclassification effected by a merger or consolidation to which paragraph H hereof does not apply) or effect a Pro Rata Repurchase (as hereinafter defined) of Common Stock, the Conversion Ratio in effect immediately prior to such Extraordinary Distribution or Pro Rata Repurchase shall, subject to paragraphs I(5) and (6), be adjusted by multiplying such Conversion Ratio by a fraction the numerator of which shall be (a) the product of (i) the number of shares of Common Stock outstanding immediately before such Extraordinary Distribution or Pro Rata Repurchase multiplied by (ii) the Fair Market Value (as herein defined) of a share of Common Stock on the Valuation Date (as hereinafter defined) with respect to an Extraordinary Distribution, or on the applicable expiration date (including all extensions thereof) of any tender offer which is a Pro Rata Repurchase, or on the date of purchase with respect to any Pro Rata Repurchase which is not a tender offer, as the case may be, minus (b) the Fair Market Value of the Extraordinary Distribution or the aggregate purchase price of the Pro Rata Repurchase, as the case may be, and the denominator of which shall be the product of (i) the number of shares of Common Stock outstanding immediately before such Extraordinary Distribution or Pro Rata Repurchase minus, in the case of a Pro Rata Repurchase, the number of shares of Common Stock on the record date with respect to an analysis of Common Stock on the record date with respect to an analysis of Common Stock on the record date with respect to an analysis of Common Stock on the record date with respect to an analysis of Common Stock on the record date with respect to

Extraordinary Distribution or on the applicable expiration date (including all extensions thereof) of any tender offer which is a Pro Rata Repurchase or on the date of purchase with respect to any Pro Rata Repurchase which is not a tender offer, as the case may be. The Corporation shall send each holder of ESOP Preferred Stock (x) notice of its intent to make any Extraordinary Distribution and (y) notice of any offer by the Corporation to make a Pro Rata Repurchase, in each case at the same time as, or as soon as practicable after, such offer is first communicated (including by announcement of a record date in accordance with the rules of any stock exchange on which the Common Stock is listed or admitted to trading) to holders of Common Stock. Such notice shall indicate the intended record date and the amount and nature of such dividend or distribution, or the number of shares subject to such offer for a Pro Rata Repurchase and the purchase price payable by the Corporation pursuant to such offer, as well as the Conversion Ratio and the number of shares of Common Stock into which a share of ESOP Preferred Stock may be converted at such time.

(5) Notwithstanding any other provisions of this paragraph I, the Corporation shall not be required to make any adjustment of the Conversion Ratio unless such adjustment would require an increase or decrease of at least one percent (1%) in the Conversion Ratio. Any lesser adjustment shall be carried forward and shall be made no later than the time of, and together with, the next subsequent adjustment which, together with any adjustment or adjustments so carried forward, shall amount to an increase or decrease of at least one percent (1%) in the Conversion Ratio.

(6) If the Corporation shall make any dividend or distribution on the Common Stock or issue any Common Stock, other capital stock or other security of the Corporation or any rights or warrants to purchase or acquire any such security, which transaction does not result in an adjustment to the Conversion Ratio pursuant to the foregoing provisions of this paragraph I, the Board of Directors of the Corporation shall consider whether such action is of such a nature that an adjustment to the Conversion Ratio should equitably be made in respect of such transaction. If in such case the Board of Directors of the Corporation determines that the adjustment to the Conversion Ratio should be made, an adjustment shall be made effective as of such date, as determined by the Board of Directors of the Corporation. The determination of the Board of Directors of the Corporation as to whether an adjustment to the Conversion Ratio should be made pursuant to the foregoing provisions of this paragraph I(6), and, if so, as to what adjustment should be made and when, shall be final and binding on the Corporation and all shareholders of the Corporation. The Corporation shall be entitled to make such additional adjustments in the Conversion Ratio, in addition to those required by the foregoing provisions of this paragraph I, as shall be necessary in order that any dividend or distribution in shares of capital stock of the Corporation, subdivision, reclassification or combination of shares of stock of the Corporation or any recapitalization of the Corporation shall not be taxable to holders of the Common Stock.

(7) For purposes of this paragraph I, the following definitions shall apply:

"Conversion Value" shall mean the Fair Market Value of the aggregate number of shares of Common Stock into which a share of ESOP Preferred Stock is convertible.

"Extraordinary Distribution" shall mean any dividend or other distribution (effected while any of the shares of ESOP Preferred Stock are outstanding) (a) of cash, where the aggregate amount of such cash dividend and distribution together with the amount of all cash dividends and distributions made during the preceding period of 12 months, when combined with the aggregate amount of all Pro Rata Repurchases (for this purpose, including only that portion of the aggregate purchase price of such Pro Rata Repurchase which is in excess of the Fair Market Value of the Common Stock repurchased as determined on the applicable expiration date (including all extensions thereof) of any tender offer or exchange offer which is a Pro Rata Repurchase, or the date of purchase with respect to any other Pro Rata Repurchase which is not a tender offer or exchange offer made during such period), exceeds Twelve and One- Half percent (12.5%) of the aggregate Fair Market Value of all shares of Common Stock outstanding on the record date for determining the shareholders entitled to receive such Extraordinary Distribution and (b) any shares of capital stock of the Corporation (other than shares of Common Stock), other securities of the Corporation (other than securities of the type referred to in paragraph I(2)), evidence of indebtedness of the Corporation or any other property (including shares of any subsidiary of the Corporation), or any combination thereof. The Fair Market Value of an Extraordinary Distribution for purposes of paragraph I(4) shall be the sum of the Fair Market Value of such Extraordinary Distribution plus the amount of any cash dividends which are not Extraordinary Distributions made during such twelve- month period and not previously included in the calculation of an adjustment pursuant to paragraph I(4).

"Fair Market Value" shall mean, as to shares of Common Stock or any other class of capital stock or securities of the Corporation or any other issuer which are publicly traded, the average of the Current Market Prices (as hereinafter defined) of such shares or securities for each day of the Adjustment Period (as hereinafter defined). "Current Market Price" of publicly traded shares of Common Stock or any other class of capital stock or other security of the Corporation or any other issuer for a day shall mean the last reported sales price, regular way, or, in case

no sale takes place on such day, the average of the reported closing bid and asked prices, regular way, in either case as reported on the New York Stock Exchange Composite Tape or, if such security is not listed or admitted to trading on the New York Stock Exchange, on the principal national securities exchange on which such security is listed or admitted to trading on any national securities exchange, on The Nasdaq National Market or, if such security is not quoted on Nasdaq, the average of the closing bid and asked prices on each such day in the over-the-counter market as reported by Nasdaq or, if bid and asked prices for such security on each such day shall not have been reported through Nasdaq, the average of the bid and asked prices for such day as furnished by any New York Stock Exchange member firm selected for such purpose by the Board of Directors of the Corporation or a committee thereof on each trading day during the Adjustment Period. "Adjustment Period" shall mean the period of five (5) consecutive trading days preceding the date as of which the Fair Market Value of a security is to be determined. The "Fair Market Value" of any security which is not publicly traded or of any other property shall mean the fair value thereof as determined by an independent investment banking or appraisal firm experienced in the valuation of such securities or property selected in good faith by the Board of Directors of the Corporation or a committee thereof, or, if no such investment banking or appraisal firm is in the good faith judgment of the Board of Directors or such committee.

"Non-Dilutive Amount" in respect of an issuance, sale or exchange by the Corporation of any right or warrant to purchase or acquire shares of Common Stock (including any security convertible into or exchangeable for shares of Common Stock) shall mean the remainder of (a) the product of the Fair Market Value of a share of Common Stock on the day preceding the first public announcement of such issuance, sale or exchange multiplied by the maximum number of shares of Common Stock which could be acquired on such date upon the exercise in full of such rights and warrants (including upon the conversion or exchange of all such convertible or exchangeable securities), whether or not exercisable (or convertible or exchangeable) at such date, minus (b) the aggregate amount payable pursuant to such right or warrant to purchase or acquire such maximum number of shares of Common Stock; provided, however, that in no event shall the Non-Dilutive Amount be less than zero. For purposes of the foregoing sentence, in the case of a security convertible into or exchangeable for shares of Common Stock, the amount payable pursuant to a right or

warrant to purchase or acquire shares of Common Stock shall be the Fair Market Value of such security on the date of the issuance, sale or exchange of such security by the Corporation.

"Pro Rata Repurchase" shall mean any purchase of shares of Common Stock by the Corporation or any subsidiary thereof, whether for cash, shares of capital stock of the Corporation, other securities of the Corporation, evidences of indebtedness of the Corporation or any other person or any other property (including shares of a subsidiary of the Corporation), or any combination thereof, effected while any of the shares of ESOP Preferred Stock are outstanding, pursuant to any tender offer or exchange offer subject to Section 13(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or any successor provision of law, or pursuant to any other offer available to substantially all holders of Common Stock; provided, however, that no purchase of shares by the Corporation or any subsidiary thereof made in open market transactions shall be deemed a Pro Rata Repurchase. For purposes of this paragraph I(7), shares shall be deemed to have been purchased by the Corporation or any subsidiary thereof "in open market transactions" if they have been purchased substantially in accordance with the requirements of Rule 10b-18 as in effect under the Exchange Act, on the date shares of ESOP Preferred Stock are initially issued by the Corporation or on such other terms and conditions as the Board of Directors of the Corporation or a committee thereof shall have determined are reasonably designed to prevent such purchases from having a material effect on the trading market for the Common Stock.

"Valuation Date" with respect to an Extraordinary Distribution shall mean the date that is five (5) business days prior to the record date for such Extraordinary Distribution.

(8) Whenever an adjustment to the Conversion Ratio is required pursuant hereto, the Corporation shall forthwith place on file with the transfer agent for the Common Stock and the ESOP Preferred Stock if there be one, and with the Secretary of the Corporation, a statement signed by two officers of the Corporation, stating the adjusted Conversion Ratio determined as provided herein and the voting rights (as appropriately adjusted) of the ESOP Preferred Stock. Such statement shall set forth in reasonable detail such facts as shall be necessary to show the reason and the manner of computing such adjustment, including any determination of Fair Market Value involved in such computation. Promptly after each adjustment to the Conversion Ratio and the related voting rights of the ESOP Preferred Stock, the Corporation shall mail a notice thereof to each holder of shares of the ESOP Preferred Stock.

### J. Ranking; Retirement of Shares.

- (1) The ESOP Preferred Stock shall rank (a) senior to the Common Stock as to the payment of dividends and the distribution of assets on liquidation, dissolution and winding-up of the Corporation and (b) unless otherwise provided in the Articles of Incorporation of the Corporation or an amendment to such Articles of Incorporation relating to a subsequent series of Preferred Shares, junior to all other series of Preferred Shares as to the payment of dividends and the distribution of assets on liquidation, dissolution or winding-up.
- (2) Any shares of ESOP Preferred Stock acquired by the Corporation by reason of the conversion or redemption of such shares as provided hereby, or otherwise so acquired, shall be retired as shares of ESOP Preferred Stock and restored to the status of authorized but unissued shares of Preferred Shares, undesignated as to series, and may thereafter be reissued as part of a new series of such Preferred Shares as permitted by law.

### K. Miscellaneous.

- (1) All notices referred to herein shall be in writing, and all notices hereunder shall be deemed to have been given upon the earlier of receipt thereof or three (3) business days after the mailing thereof if sent by registered mail (unless first-class mail shall be specifically permitted for such notice under the terms hereof) with postage prepaid, addressed: (a) if to the Corporation, to its office at Bank of America Corporate Center, Charlotte, North Carolina 28255 (Attention: Treasurer) or to the transfer agent for the ESOP Preferred Stock, or other agent of the Corporation designated as permitted hereby or (b) if to any holder of the ESOP Preferred Stock or Common Stock, as the case may be, to such holder at the address of such holder as listed in the stock record books of the Corporation (which may include the records of any transfer agent for the ESOP Preferred Stock or Common Stock, as the case may be) or (c) to such other address as the Corporation or any such holder, as the case may be, shall have designated by notice similarly given.
- (2) The term "Common Stock" as used herein means the Corporation's Common Stock, as the same existed at the date of filing of the Amendment to the Corporation's Articles of Incorporation relating to the ESOP Preferred Stock or any other class of stock resulting from successive changes or reclassification of such Common Stock consisting solely of changes in par value, or from par value to no par value. In the event that, at any time as a result of an adjustment made pursuant to paragraph I hereof, the holder of any share of the ESOP Preferred Stock upon thereafter surrendering such shares for conversion shall become entitled to receive any shares or other securities of the Corporation other than shares of Common Stock, the Conversion Ratio in respect of such other shares or securities so receivable upon conversion of shares of ESOP Preferred Stock shall thereafter be adjusted, and shall be subject to further adjustment from time to time, in a manner and on terms as nearly equivalent as practicable to the provisions

with respect to Common Stock contained in paragraph I hereof, and the provisions of paragraphs A through H, J, and K hereof with respect to the Common Stock shall apply on like or similar terms to any such other shares or securities.

- (3) The Corporation shall pay any and all stock transfer and documentary stamp taxes that may be payable in respect of any issuance or delivery of shares of ESOP Preferred Stock or shares of Common Stock or other securities issued on account of ESOP Preferred Stock pursuant hereto or certificates representing such shares or securities. The Corporation shall not, however, be required to pay any such tax which may be payable in respect of any transfer involved in the issuance or delivery of shares of ESOP Preferred Stock or Common Stock or other securities in a name other than that in which the shares of ESOP Preferred Stock with respect to which such shares or other securities are issued or delivered were registered, or in respect of any payment to any person with respect to any such shares or securities other than a payment to the registered holder thereof, and shall not be required to make any such issuance, delivery or payment unless and until the person otherwise entitled to such issuance, delivery or payment has paid to the Corporation the amount of any such tax or has established, to the satisfaction of the Corporation, that such tax has been paid or is not payable.
- (4) In the event that a holder of shares of ESOP Preferred Stock shall not by written notice designate the name in which shares of Common Stock to be issued upon conversion of such shares should be registered or to whom payment upon redemption of shares of ESOP Preferred Stock should be made or the address to which the certificate or certificates representing such shares, or such payment, should be sent, the Corporation shall be entitled to register such shares, and make such payment, in the name of the holder of such ESOP Preferred Stock as shown on the records of the Corporation and to send the certificate or certificates representing such shares, or such payment, to the address of such holder shown on the records of the Corporation.
- (5) The Corporation may appoint, and from time to time discharge and change, a transfer agent for the ESOP Preferred Stock. Upon any such appointment or discharge of a transfer agent, the Corporation shall send notice thereof by first-class mail, postage prepaid, to each holder of record of ESOP Preferred Stock.
  - (c) \$2.50 Cumulative Convertible Preferred Stock, Series BB.

# A. Designation.

The designation of this series is "\$2.50 Cumulative Convertible Preferred Stock, Series BB" (hereinafter referred to as the "Series BB Preferred Stock"), and the initial number of shares constituting such series shall be 20,000,000, which number may be increased or decreased (but not below the number of shares then outstanding) from time to time by the Board of Directors. The Series BB Preferred Stock shall rank prior to each of the Common Stock, the Series B Preferred Stock and the ESOP Preferred

Stock with respect to the payment of dividends and the distribution of assets.

### B. Dividend Rights.

- (1) The holders of shares of Series BB Preferred Stock shall be entitled to receive, when and as declared by the Board of Directors, out of funds legally available therefor, cumulative preferential cash dividends, accruing from January 1, 1998, at the annual rate of \$2.50 per share, and no more, payable quarterly on the first day of January, April, July and October of each year (each of the quarterly periods ending on the last day of March, June, September and December being hereinafter referred to as a "dividend period"). Dividends on the Series BB Preferred Stock shall first become payable on the first day of January, April, July or October, as the case may be, next following the date of issuance; provided, however, that if the first dividend period ends within 20 days of the date of issuance, such initial dividend shall be payable at the completion of the first full dividend period.
- (2) Dividends on shares of Series BB Preferred Stock shall be cumulative from January 1, 1998, whether or not there shall be funds legally available for the payment thereof. Accumulations of dividends on the Series BB Preferred Stock shall not bear interest. The Corporation shall not (i) declare or pay or set apart for payment any dividends or distributions on any stock ranking as to dividends junior to the Series BB Preferred Stock (other than dividends paid in shares of such junior stock) or (ii) make any purchase or redemption of, or any sinking fund payment for the purchase or redemption of, any stock ranking as to dividends junior to the Series BB Preferred Stock (other than a purchase or redemption made by issue or delivery of such junior stock) unless all dividends payable on all outstanding shares of Series BB Preferred Stock for all past dividend periods shall have been paid in full or declared and a sufficient sum set apart for payment thereof; provided, however, that any moneys theretofore deposited in any sinking fund with respect to any preferred stock of the Corporation in compliance with the provisions of such sinking fund may thereafter be applied to the purchase or redemption of such preferred stock in accordance with the terms of such sinking fund regardless of whether at the time of such application all dividends payable on all outstanding shares of Series BB Preferred Stock for all past dividend periods shall have been paid in full or declared and a sufficient sum set apart for payment thereof.
- (3) All dividends declared on shares of Series BB Preferred Stock and any other class of preferred stock or series thereof ranking on a parity as to dividends with the Series BB Preferred Stock shall be declared pro rata, so that the amounts of dividends declared on the Series BB Preferred Stock and such other preferred stock for the same dividend period, or for the dividend period of the Series BB Preferred Stock ending within the dividend period of such other stock, shall, in all cases, bear to each other the same ratio that accrued dividends on the shares of Series BB Preferred Stock and such other stock bear to

each other.

#### C. Liquidation Preference.

- (1) In the event of any liquidation, dissolution or winding up of the affairs of the Corporation, whether voluntary or involuntary, the holders of Series BB Preferred Stock shall be entitled to receive out of the assets of the Corporation available for distribution to shareholders an amount equal to \$25 per share plus an amount equal to accrued and unpaid dividends thereon to and including the date of such distribution, and no more, before any distribution shall be made to the holders of any class of stock of the Corporation ranking junior to the Series BB Preferred Stock as to the distribution of assets.
- (2) In the event the assets of the Corporation available for distribution to shareholders upon any liquidation, dissolution or winding up of the affairs of the Corporation, whether voluntary or involuntary, shall be insufficient to pay in full the amounts payable with respect to the Series BB Preferred Stock and any other shares of preferred stock of the Corporation ranking on a parity with the Series BB Preferred Stock as to the distribution of assets, the holders of Series BB Preferred Stock and the holders of such other preferred stock shall share ratably in any distribution of assets of the Corporation in proportion to the full respective preferential amounts to which they are entitled.
- (3) The merger or consolidation of the Corporation into or with any other corporation, the merger or consolidation of any other corporation into or with the Corporation or the sale of the assets of the Corporation substantially as an entirety shall not be deemed a liquidation, dissolution or winding up of the affairs of the Corporation within the meaning of this paragraph C.

### D. Redemption.

- (1) The Corporation, at its option, may redeem all or any shares of the Series BB Preferred Stock at any time at a redemption price (the "Redemption Price") consisting of the sum of (i) \$25 per share and (ii) an amount equal to accrued and unpaid dividends thereon to and including the date of redemption.
- (2) If less than all the outstanding shares of Series BB Preferred Stock are to be redeemed, the shares to be redeemed shall be selected pro rata as nearly as practicable or by lot, as the Board of Directors may determine.
- (3) Notice of any redemption shall be given by first class mail, postage prepaid, mailed not less than 60 nor more than 90 days prior to the date fixed for redemption to the holders of record of the shares of Series BB Preferred Stock to be redeemed, at their respective addresses appearing on the books of the Corporation. Notice so mailed shall be conclusively presumed to have been duly given whether or not actually received. Such notice shall state: (1) the date fixed for redemption; (2) the Redemption Price; (3) the right of the holders of Series BB Preferred Stock to convert such stock into Common Stock until the

close of business on the 15th day prior to the redemption date (or the next succeeding business day, if the 15th day is not a business day); (4) if less than all the shares held by such holder are to be redeemed, the number of shares to be redeemed from such holder; and (5) the place(s) where certificates for such shares are to be surrendered for payment of the Redemption Price. If such notice is mailed as aforesaid, and if on or before the date fixed for redemption funds sufficient to redeem the shares called for redemption are set aside by the Corporation in trust for the account of the holders of the shares to be redeemed, notwithstanding the fact that any certificate for shares called for redemption shall not have been surrendered for cancellation, on and after the redemption date the shares represented thereby so called for redemption shall be deemed to be no longer outstanding, dividends thereon shall cease to accrue, and all rights of the holders of such shares as shareholders of the corporation shall cease, except the right to receive the Redemption Price, without interest, upon surrender of the certificate(s) representing such shares. Upon surrender in accordance with the aforesaid notice of the certificate(s) for any shares so redeemed (duly endorsed or accompanied by appropriate instruments of transfer, if so required by the Corporation in such notice), the holders of record of such shares shall be entitled to receive the Redemption Price, without interest.

(4) At the option of the Corporation, if notice of redemption is mailed as aforesaid, and if prior to the date fixed for redemption funds sufficient to pay in full the Redemption Price are deposited in trust, for the account of the holders of the shares to be redeemed, with a bank or trust company named in such notice doing business in the Borough of Manhattan, the City of New York, State of New York or the City of Charlotte, State of North Carolina and having capital, surplus and undivided profits of at least \$3 million, which bank or trust company also may be the Transfer Agent and/or Paying Agent for the Series BB Preferred Stock, notwithstanding the fact that any certificate for shares called for redemption shall not have been surrendered for cancellation, on and after such date of deposit the shares represented thereby so called for redemption shall be deemed to be no longer outstanding, and all rights of the holders of such shares as shareholders of the Corporation shall cease, except the right of the holders thereof to convert such shares in accordance with the provisions of paragraph F at any time prior to the close of business on the 15th day prior to the redemption date (or the next succeeding business day, if the 15th day is not a business day), and the right of the holders thereof to receive out of the funds so deposited in trust the Redemption Price, without interest, upon surrender of the certificate(s) representing such shares. Any funds so deposited with such bank or trust company in respect of shares of Series BB Preferred Stock converted before the close of business on the 15th day prior to the redemption date (or the next succeeding business day, if the 15th day is not a business day) shall be returned to the Corporation upon such conversion. Any funds so deposited with such a bank or trust company which shall remain unclaimed by the holders of shares called for redemption at the end of six years after the

redemption date shall be repaid to the Corporation, on demand, and thereafter the holder of any such shares shall look only to the Corporation for the payment, without interest, of the Redemption Price.

(5) Any provisions of paragraph D or E to the contrary notwithstanding, in the event that any quarterly dividend payable on the Series BB Preferred Stock shall be in arrears and until all such dividends in arrears shall have been paid or declared and set apart for payment, the Corporation shall not redeem any shares of Series BB Preferred Stock unless all outstanding shares of Series BB Preferred Stock are simultaneously redeemed and shall not purchase or otherwise acquire any shares of Series BB Preferred Stock except in accordance with a purchase offer made by the Corporation on the same terms to all holders of record of Series BB Preferred Stock for the purchase of all outstanding shares thereof.

#### E. Purchase by the Corporation.

(1) Except as provided in paragraph D(5), the Corporation shall be obligated to purchase shares of Series BB Preferred Stock tendered by the holder thereof for purchase hereunder, at a purchase price consisting of the sum of (i) \$25 per share and (ii) an amount equal to accrued and unpaid dividends thereon to and including the date of purchase. In order to exercise his right to require the Corporation to purchase his shares of Series BB Preferred Stock, the holder thereof shall surrender the Certificate(s) therefor duly endorsed if the Corporation shall so require or accompanied by appropriate instruments of transfer satisfactory to the Corporation, at the office of the Transfer Agent(s) for the Series BB Preferred Stock, or at such other office as may be designated by the Corporation, together with written notice that such holder irrevocably elects to sell such shares to the Corporation. Shares of Series BB Preferred Stock shall be deemed to have been purchased by the Corporation immediately prior to the close of business on the date such shares are tendered for sale to the Corporation and notice of election to sell the same is received by the Corporation in accordance with the foregoing provisions. As of such date the shares so tendered for sale shall be deemed to be no longer outstanding, dividends thereon shall cease to accrue and all rights of the holder of such shares as a shareholder of the Corporation shall cease, except the right to receive the purchase price.

#### F. Conversion Rights.

The holders of shares of Series BB Preferred Stock shall have the right, at their option, to convert such shares into shares of Common Stock on the following terms and conditions:

(1) Shares of Series BB Preferred Stock shall be convertible at any time into fully paid and nonassessable shares of Common Stock (calculated as to each conversion to the nearest 1/1,000 of a share) at the initial rate of 6.17215 shares of Common Stock for

each share of Series BB Preferred Stock surrendered for conversion (the "Conversion Rate"). The Conversion Rate shall be subject to adjustment from time to time as hereinafter provided. No payment or adjustment shall be made on account of any accrued and unpaid dividends on shares of Series BB Preferred Stock surrendered for conversion prior to the record date for the determination of shareholders entitled to such dividends or on account of any dividends on the Common Stock issued upon such conversion subsequent to the record date for the determination of shareholders entitled to such dividends. If any shares of Series BB Preferred Stock shall be called for redemption, the right to convert the shares designated for redemption shall terminate at the close of business on the 15th day prior to the redemption date (or the next succeeding business day, if the 15th day is not a business day) unless default be made in the payment of the Redemption Price. In the event of default in the payment of the Redemption Price, the right to convert the shares designated for redemption shall terminate at the close of business on the business day immediately preceding the date that such default is cured.

(2) In order to convert shares of Series BB Preferred Stock into Common Stock, the holder thereof shall surrender the certificate(s) therefor, duly endorsed if the Corporation shall so require, or accompanied by appropriate instruments of transfer satisfactory to the Corporation, at the office of the Transfer Agent(s) for the Series BB Preferred Stock, or at such other office as may be designated by the Corporation, together with written notice that such holder irrevocably elects to convert such shares. Such notice shall also state the name(s) and address(es) in which such holder wishes the certificate(s) for the shares of Common Stock issuable upon conversion to be issued. As soon as practicable after receipt of the certificate(s) representing the shares of Series BB Preferred Stock to be converted and the notice of election to convert the same, the Corporation shall issue and deliver at said office a certificate or certificates for the number of whole shares of Common Stock issuable upon conversion of the shares of Series BB Preferred Stock surrendered for conversion, together with a cash payment in lieu of any fraction of a share, as hereinafter provided, to the person(s) entitled to receive the same. Shares of Series BB Preferred Stock shall be deemed to have been converted immediately prior to the close of business on the date such shares are surrendered for conversion and notice of election to convert the same is received by the Corporation in accordance with the foregoing provisions, and the person(s) entitled to receive the Common Stock issuable upon such conversion shall be deemed for all purposes as record holder(s) of such Common Stock as of such date.

(3) No fractional shares of Common Stock shall be issued upon conversion of any shares of Series BB Preferred Stock. If more than one share of Series BB Preferred Stock is surrendered at one time by the same holder, the number of full shares issuable upon conversion thereof shall be computed on the basis of the aggregate number of shares so surrendered. If the conversion of any shares of Series BB Preferred Stock results in a fractional

share of Common Stock, the Corporation shall pay cash in lieu thereof in an amount equal to such fraction multiplied times the closing price of the Common Stock on the date on which the shares of Series BB Preferred Stock were duly surrendered for conversion, or if such date is not a trading date, on the next succeeding trading date. The closing price of the Common Stock for any day shall mean the last reported sales price regular way on such day or, in case no such sale takes place on such day, the average of the reported closing bid and asked prices, regular way, on the New York Stock Exchange, or, if the Common Stock is not then listed on such Exchange, on the principal national securities exchange on which the Common Stock is listed for trading, or, if not then listed for trading on any national securities exchange, the average of the closing bid and asked prices of the Common Stock as furnished by the National Quotation Bureau, Inc., or if the National Quotation Bureau, Inc. ceases to furnish such information, by a comparable independent securities quotation service.

- (4) In the event the Corporation shall at any time (i) pay a dividend or make a distribution to holders of Common Stock in shares of Common Stock, (ii) subdivide its outstanding shares of Common Stock into a larger number of shares, or (iii) combine its outstanding shares of Common Stock into a smaller number of shares, the Conversion Rate in effect at the time of the record date for such dividend or distribution or the effective date of such subdivision or combination shall be adjusted so that the holder of any shares of Series BB Preferred Stock surrendered for conversion after such record date or effective date shall be entitled to receive the number of shares of Common Stock which he would have owned or have been entitled to receive immediately following such record date or effective date had such shares of Series BB Preferred Stock been converted immediately prior thereto.
- (5) Whenever the Conversion Rate shall be adjusted as herein provided (i) the Corporation shall forthwith keep available at the office of the Transfer Agent(s) for the Series BB Preferred Stock a statement describing in reasonable detail the adjustment, the facts requiring such adjustment and the method of calculation used; and (ii) the Corporation shall cause to be mailed by first class mail, postage prepaid, as soon as practicable to each holder of record of shares of Series BB Preferred Stock a notice stating that the Conversion Rate has been adjusted and setting forth the adjusted Conversion Rate.
- (6) In the event of any consolidation of the Corporation with or merger of the Corporation into any other corporation (other than a merger in which the Corporation is the surviving corporation) or a sale of the assets of the Corporation substantially as an entirety, the holder of each share of Series BB Preferred Stock shall have the right, after such consolidation, merger or sale to convert such share into the number and kind of shares of stock or other securities and the amount and kind of property receivable upon such consolidation, merger or sale by a holder of the number of shares of Common Stock issuable upon conversion of such share of Series BB Preferred Stock immediately prior to such

consolidation, merger or sale. Provision shall be made for adjustments in the Conversion Rate which shall be as nearly equivalent as may be practicable to the adjustments provided for in paragraph F(4). The provisions of this paragraph F(6) shall similarly apply to successive consolidations, mergers and sales.

- (7) The Corporation shall pay any taxes that may be payable in respect of the issuance of shares of Common Stock upon conversion of shares of Series BB Preferred Stock, but the Corporation shall not be required to pay any taxes which may be payable in respect of any transfer involved in the issuance of shares of Common Stock in a name other than that in which the shares of Series BB Preferred Stock so converted are registered, and the Corporation shall not be required to issue or deliver any such shares unless and until the person(s) requesting such issuance shall have paid to the Corporation the amount of any such taxes, or shall have established to the satisfaction of the Corporation that such taxes have been paid.
- (8) The Corporation shall at all times reserve and keep available out of its authorized but unissued Common Stock the full number of shares of Common Stock issuable upon the conversion of all shares of Series BB Preferred Stock then outstanding.

#### (9) In the event that:

- (i) The Corporation shall declare a dividend or any other distribution on its Common Stock, payable otherwise than in cash out of retained earnings; or
- (ii) The Corporation shall authorize the granting to the holders of its Common Stock of rights to subscribe for or purchase any shares of capital stock of any class or of any other rights; or
- (iii) The Corporation shall propose to effect any consolidation of the Corporation with or merger of the Corporation with or into any other corporation or a sale of the assets of the company substantially as an entirety which would result in an adjustment under paragraph F(6), the Corporation shall cause to be mailed to the holders of record of Series BB Preferred Stock at least 20 days prior to the applicable date hereinafter specified a notice stating (x) the date on which a record is to be taken for the purpose of such dividend, distribution or rights or, if a record is not to be taken, the date as of which the holders of Common Stock of record to be entitled to such dividend, distribution or rights are to be determined or (y) the date on which such consolidation, merger or sale is expected to become effective, and the date as of which it is expected that holders of Common Stock of record shall be entitled to exchange their shares of Common Stock for securities or other property deliverable upon such consolidation, merger or sale. Failure to give such notice, or any defect therein, shall not affect the legality or validity of such dividend, distribution, consolidation, merger or sale.

#### G. Voting Rights.

Holders of Series BB Preferred Stock shall have no voting rights except as required by law and as follows: in the event that any quarterly dividend payable on the Series BB Preferred Stock is in arrears, the holders of Series BB Preferred Stock shall be entitled to vote together with the holders of Common Stock at the Corporation's next meeting of shareholders and at each subsequent meeting of shareholders unless all dividends in arrears have been paid or declared and set apart for payment prior to the date of such meeting. For the purpose of this paragraph G, each holder of Series BB Preferred Stock shall be entitled to cast the number of votes equal to the number of whole shares of Common Stock into which his Series BB Preferred Stock is then convertible.

#### H. Reacquired Shares.

Shares of Series BB Preferred Stock converted, redeemed, or otherwise purchased or acquired by the Corporation shall be restored to the status of authorized but unissued shares of preferred stock without designation as to series.

#### I. No Sinking Fund.

Shares of Series BB Preferred Stock are not subject to the operation of a sinking fund.

- 4. The address of the Corporation's registered office in the State of Delaware is Corporation Trust Center, 1209 Orange Street in the City of Wilmington, County of New Castle. The name of the Corporation's registered agent at such address is The Corporation Trust Company.
- 5. No holder of any stock of the Corporation of any class now or hereafter authorized shall have any preemptive right to purchase, subscribe for, or otherwise acquire any shares of stock of the Corporation of any class now or hereafter authorized, or any securities exchangeable for or convertible into any such shares, or any warrants or other instruments evidencing rights or options to subscribe for, purchase or otherwise acquire any such shares whether such shares, securities, warrants or other instruments be unissued, or issued and thereafter acquired by the Corporation.
- 6. To the fullest extent permitted by the General Corporation Law of the State of Delaware, as the same exists or may hereafter be amended, a director of the Corporation shall not be personally liable to the Corporation, its shareholders or otherwise for monetary damage for breach of his duty as a director. Any repeal or modification of this Article shall be prospective only and shall not adversely affect any limitation on the personal liability of a director of the Corporation existing at the time of such repeal or modification.
  - 7. In furtherance and not in limitation of the powers conferred

by law, the Board of Directors of the Corporation is expressly authorized and empowered to make, alter and repeal the Bylaws of the Corporation by a majority vote at any regular or special meeting of the Board of Directors or by written consent, subject to the power of the stockholders of the Corporation to alter or repeal any Bylaws made by the Board of Directors.

- 8. The Corporation reserves the right at any time from time to time to amend or repeal any provision contained in this Certificate of Incorporation, and to add any other provisions authorized by the laws of the State of Delaware at the time in force; and all rights, preferences and privileges conferred upon stockholders, directors or any other persons by and pursuant to this Certificate of Incorporation in its present form or as hereafter amended are granted subject to the rights reserved in this Article.
  - 9. Unless and except to the extent that the Bylaws of the Corporation shall so require, the election of directors of the Corporation need not be by written ballot.
- 10. Any action required or permitted to be taken by the stockholders of the Corporation must be effected at a duly called annual or special meeting of stockholders of the Corporation or may be effected by consent in writing in lieu of a meeting of such stockholders only if consents are signed by all stockholders of the Corporation entitled to vote on such action.

IN WITNESS WHEREOF, BankAmerica Corporation has caused this Amended and Restated Certificate of Incorporation to be signed by Hugh L. McColl, Jr., its Chairman of the Board and Chief Executive Officer, and attested to by James W. Kiser, its Secretary, this 28th day of April, 1999.

#### BANKAMERICA CORPORATION

By: /s/ Hugh L. McColl, Jr.

Hugh L. McColl, Jr.

Chairman of the Board and Chief Executive Officer

ATTEST:

By: /s/ James W. Kiser James W. Kiser Secretary

#### CERTIFICATE OF AMENDMENT

OF

#### AMENDED AND RESTATED CERTIFICATE OF INCORPORATION

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#### BANK OF AMERICA CORPORATION

Bank of America Corporation, a Delaware corporation (the "Corporation"), does hereby certify as follows:

FIRST: That at a meeting of the Board of Directors of the Corporation, resolutions were duly adopted setting forth a proposed amendment of the Amended and Restated Certificate of Incorporation of the Corporation, declaring said amendment to be advisable and calling a meeting of the stockholders of the Corporation for consideration thereof. The resolution setting forth the proposed amendment is as follows:

RESOLVED, that Article 3 of the Amended and Restated Certificate of Incorporation of the Corporation be amended by changing the number of shares of stock the Corporation is authorized to issue, so that, as amended, the first sentence of said Article 3 shall be and read as follows:

"3. The number of shares, par value \$.01 per share, the Corporation is authorized to issue is Seven Billion Six Hundred Million (7,600,000,000), divided into the following classes:

	Number of Shares	
Class		
Common	7,500,000,000	
Preferred	100.000.000."	

The balance of said Article 3 shall remain unchanged.

SECOND: That said amendment was duly adopted in accordance with the provisions of Section 242 of the Delaware General Corporation Law.

IN WITNESS WHEREOF, the Corporation has caused this Certificate of Amendment to be executed by a duly authorized officer on this 26th day of March, 2004.

By: /s/ James H. Hance, Jr.

Name: James H. Hance, Jr.

Title: Vice Chairman and Chief Financial Officer

#### CERTIFICATE OF DESIGNATION

OF

#### FIXED/ADJUSTABLE RATE CUMULATIVE

#### PREFERRED STOCK

OF

#### **Bank of America Corporation**

(Pursuant to Section 151 of the Delaware Corporation Law)

Bank of America Corporation, a corporation organized and existing under the General Corporation Law of the State of Delaware (the "Corporation"), hereby certifies that the following resolutions were adopted by the Board of Directors of the Corporation (the "Board of Directors") pursuant to the authority of the Board of Directors as required by Section 151 of the General Corporation Law of the State of Delaware, at a meeting duly convened and held on January 28, 2004:

RESOLVED, that pursuant to the authority granted to and vested in the Board of Directors in accordance with the provisions of the Amended and Restated Certificate of Incorporation of the Corporation, the Board of Directors hereby creates a series of the Corporation's previously authorized preferred stock, without par value (the "Preferred Stock") and hereby states the designation and number thereof and fixes the voting powers, preferences and relative, participating, optional and other special rights, and the qualifications, limitations and restrictions thereof, as follows:

(a) <u>Designation</u>. The designation of the series of Preferred Stock shall be "Fixed/Adjustable Rate Cumulative Preferred Stock" (hereinafter called this "Series") and the number of shares constituting this Series is Eight Hundred Five Thousand (805,000).

#### (b) Dividend Rate.

(1) The holders of shares of this Series shall be entitled to receive dividends thereon at a rate of 6.60% per annum computed on the basis of an issue price thereof of \$250 per share, and no more, payable quarterly out of the funds of the Corporation legally available for the payment of dividends. Such dividends shall be cumulative from the date of original issue of such shares and shall be payable, when, as and if declared by the Board, on January 1, April 1, July 1 and October 1 of each year, commencing July 1, 2004 (a "Dividend Payment Date") through April 1, 2006. Each such dividend shall be paid to the holders of record of shares of this Series as they appear on the stock register of the Corporation on such record date, not exceeding 30 days preceding the payment date thereof, as shall be fixed by the Board. Dividends on account of arrears for any past quarters may be declared and paid at any time, without reference to any regular dividend

payment date, to holders of record on such date, not exceeding 45 days preceding the payment date thereof, as may be fixed by the Board.

After April 1, 2006, dividends on this Series will be payable quarterly, as, if and when declared by the Board of Directors or a duly authorized committee thereof on each Dividend Payment Date at the Applicable Rate from time to time in effect. The Applicable Rate per annum for any dividend period beginning on or after April 1, 2006 will be equal to .50% plus the highest of the Treasury Bill Rate, the Ten Year Constant Maturity Rate and the Thirty Year Constant Maturity Rate (each as defined below under "Adjustable Rate Dividends"), as determined in advance of such dividend period. The Applicable Rate per annum for any dividend period beginning on or after April 1, 2006 will not be less than 7.0% nor greater than 13.0% (without taking into account any adjustments as described below in subsection (3) of this Section (b)).

- (2) Except as provided below in this paragraph, the "Applicable Rate" per annum for any dividend period beginning on or after April 1, 2006 will be equal to .50% plus the Effective Rate (as defined below), but not less than 7.0% nor greater than 13.0% (without taking into account any adjustments as described below in subsection (3) of this Section (b)). The "Effective Rate" for any dividend period beginning on or after April 1, 2006 will be equal to the highest of the Treasury Bill Rate, the Ten Year Constant Maturity Rate and the Thirty Year Constant Maturity Rate (each as defined below) for such dividend period. In the event that the Corporation determines in good faith that for any reason:
  - (i) any one of the Treasury Bill Rate, the Ten Year Constant Maturity Rate or the Thirty Year Constant Maturity Rate cannot be determined for any dividend period, then the Effective Rate for such dividend period will be equal to the higher of whichever two of such rates can be so determined;
  - (ii) only one of the Treasury Bill Rate, the Ten Year Constant Maturity Rate or the Thirty Year Constant Maturity Rate can be determined for any dividend period, then the Effective Rate for such dividend period will be equal to whichever such rate can be so determined; or
  - (iii) none of the Treasury Bill Rate, the Ten Year Constant Maturity Rate or the Thirty Year Constant Maturity Rate can be determined for any dividend period, then the Effective Rate for the preceding dividend period will be continued for such dividend period.

Except as described below in this paragraph, the "Treasury Bill Rate" for each dividend period will be the arithmetic average of the two most recent weekly per annum market discount rates (or the one weekly per annum market discount rate, if only one such rate is published during the relevant Calendar Period (as defined below)) for three-month U.S. Treasury bills, as published weekly by the Federal Reserve Board (as defined below) during the Calendar Period immediately preceding the last ten calendar days preceding the dividend period for which the dividend rate on this Series is being determined. In the event that the Federal Reserve Board does not publish such a weekly per annum market discount rate during any such Calendar Period, then the Treasury Bill Rate for such dividend period will be the arithmetic average of the two most recent weekly per annum market discount rate discount rate is published during the relevant Calendar Period) for three-month U.S. Treasury bills, as published weekly during such Calendar Period by any Federal Reserve Bank or by any U.S. Government department or agency selected by the Corporation. In the event that a per annum market discount rate for three-month U.S. Treasury bills is not published by the Federal Reserve Board or by any Federal Reserve Bank or by any U.S. Government department or agency during

such Calendar Period, then the Treasury Bill Rate for such dividend period will be the arithmetic average of the two most recent weekly per annum market discount rates (or the one weekly per annum market discount rate, if only one such rate is published during the relevant Calendar Period) for all of the U.S. Treasury bills then having remaining maturities of not less than 80 nor more than 100 days, as published during such Calendar Period by the Federal Reserve Board or, if the Federal Reserve Board does not publish such rates, by any Federal Reserve Bank or by any U.S. Government Department or agency selected by the Corporation. In the event that the Corporation determines in good faith that for any reason no such U.S. Treasury Bill Rate are published as provided above during such Calendar Period, then the Treasury Bill Rate for such dividend period will be the arithmetic average of the per annum market discount rates based upon the closing bids during such Calendar Period for each of the issues of marketable non-interest-bearing U.S. Treasury securities with a remaining maturity of not less than 80 nor more than 100 days from the date of each such quotation, as chosen and quoted daily for each business day in New York City (or less frequently if daily quotations are not generally available) to the Corporation by at least three recognized dealers in U.S. Government securities selected by the Corporation. In the event that the Corporation determines in good faith that for any reason the Corporation cannot determine the Treasury Bill Rate for any dividend period as provided above in this paragraph, the Treasury Bill Rate for such dividend period will be the arithmetic average of the per annum market discount rates based upon the closing bids during such Calendar Period for each of the issues of marketable interest-bearing U.S. Treasury securities with a remaining maturity of not less than 80 nor more than 100 days, as chosen and quoted daily for each business day in New York City (or less frequently if daily qu

Except as described below in this paragraph, the "Ten Year Constant Maturity Rate" for each dividend period will be the arithmetic average of the two most recent weekly per annum Ten Year Average Yields (as defined below) (or the one weekly per annum Ten Year Average Yield, if only one such yield is published during the relevant Calendar Period), as published weekly by the Federal Reserve Board during the Calendar Period immediately preceding the last ten calendar days preceding the dividend period for which the dividend rate on this Series is being determined. In the event that the Federal Reserve Board does not publish such a weekly per annum Ten Year Average Yield during such Calendar Period, then the Ten Year Constant Maturity Rate for such dividend period will be the arithmetic average of the two most recent weekly per annum Ten Year Average Yields (or the one weekly per annum Ten Year Average Yield, if only such yield is published during the relevant Calendar Period), as published weekly during such Calendar Period by any Federal Reserve Bank or by any U.S. Government department or agency selected by the Corporation. In the event that a per annum Ten Year Average Yield is not published by the Federal Reserve Board or by any Federal Reserve Bank or by any U.S. Government department or agency during such Calendar Period, then the Ten Year Constant Maturity Rate for such dividend period will be the arithmetic average of the two most recent weekly per annum average yields to maturity (or the one weekly per annum average yield to maturity, if only one such yield is published during the relevant Calendar Period) for all of the actively traded marketable U.S. Treasury fixed interest rate securities (other than Special Securities (as defined below)) then having remaining maturities of not less than eight nor more than twelve years, as published during such Calendar Period by the Federal Reserve Board or, if the Federal Reserve Board does not publish such yields, by any Federal Reserve Bank or by any U.S. Governme

Corporation. In the event that the Corporation determines in good faith that for any reason the Corporation cannot determine the Ten Year Constant Maturity Rate for any dividend period as provided above in this paragraph, then the Ten Year Constant Maturity Rate for such dividend period will be the arithmetic average of the per annum average yields to maturity based upon the closing bids during such Calendar Period for each of the issues of actively traded marketable U.S. Treasury fixed interest rate securities (other than Special Securities) with a final maturity date not less than eight nor more than twelve years from the date of each such quotation, as chosen and quoted daily for each business day in New York City (or less frequently if daily quotations are not generally available) to the Corporation by at least three recognized dealers in U.S. Government securities selected by the Corporation.

Except as described below in this paragraph, the "Thirty Year Constant Maturity Rate" for each dividend period will be the arithmetic average of the two most recent weekly per annum Thirty Year Average Yields (as defined below) (or the one weekly per annum Thirty Year Yield, if only one such yield is published during the relevant Calendar Period), as published weekly by the Federal Reserve Board during the Calendar Period immediately preceding the last ten calendar days preceding the dividend period for which the dividend rate on this Series is being determined. In the event that the Federal Reserve Board does not publish such a weekly per annum Thirty Year Average Yield during such Calendar Period, then the Thirty Year Constant Maturity Rate for such dividend period will be the arithmetic average of the two most recent weekly per annum Thirty Year Average Yields (or the one weekly per annum Thirty Year Average Yield, if only one such yield is published during the relevant Calendar Period), as published weekly during such Calendar Period by any Federal Reserve Bank or by any U.S. Government department or agency selected by the Corporation. In the event that a per annum Thirty Year Average Yield is not published by the Federal Reserve Board or by any Federal Reserve Bank or by any U.S. Government department or agency during such Calendar Period, then the Thirty Year Constant Maturity Rate for such dividend period will be the arithmetic average of the two most recent weekly per annum average yields to maturity (or the one weekly per annum average yield to maturity, if only one such yield is published during the relevant Calendar Period) for all of the actively traded marketable U.S. Treasury fixed interest rate securities (other than Special Securities) then having remaining maturities of not less than twenty-eight nor more than thirty years, as published during such Calendar Period by the Federal Reserve Board or, if the Federal Reserve Board does not publish such yields, by any Federal Reserve Bank or by any U.S. Government department or agency selected by the Corporation. In the event that the Corporation determines in good faith that for any reason the Corporation cannot determine the Thirty Year Constant Maturity Rate for any dividend period as provided above in this paragraph, then the Thirty Year Constant Maturity Rate for such dividend period will be the arithmetic average of the per annum average yields to maturity based upon the closing bids during such Calendar Period for each of the issues of actively traded marketable U.S. Treasury fixed interest rate securities (other than Special Securities) with a final maturity date not less than twenty-eight nor more than thirty years from the date of such quotation, as chosen and quoted daily for each business day in New York City (or less frequently if daily quotations are not generally available) to the Corporation by at least three recognized dealers in U.S. Government securities selected by the Corporation.

The Treasury Bill Rate, the Ten Year Constant Maturity Rate and the Thirty Year Constant Maturity Rate will each be rounded to the nearest five hundredths of a percent.

The Applicable Rate with respect to each dividend period beginning on or after April 1, 2006 will be calculated as promptly as practicable by the Corporation according to the appropriate method described above. The Corporation will cause notice of each Applicable Rate to be enclosed with the dividend payment checks next mailed to the holders of this Series.

As used above, the term "Calendar Period" means a period of fourteen calendar days; the term "Federal Reserve Board" means the Board of Governors of the Federal Reserve System; the term "Special Securities" means securities which can, at the option of the holder, be surrendered at face value in payment of any Federal estate tax or which provide tax benefits to the holder and are priced to reflect such tax benefits or which were originally issued at a deep or substantial discount; the term "Ten Year Average Yield" means the average yield to maturity for actively traded marketable U.S. Treasury fixed interest rate securities (adjusted to constant maturities of the years); and the term "Thirty Year Average Yield" means the average yield to maturity for actively traded marketable U.S. Treasury fixed interest rate securities (adjusted to constant maturities of thirty years.)

(3) If one or more amendments to the Internal Revenue Code of 1986, as amended (the "Code"), are enacted that change the percentage of the dividends received deduction (currently 70%) as specified in Section 243(a)(1) of the Code or any successor provision (the "Dividends Received Percentage"), the amount of each dividend payable per share of this Series for dividend payments made on or after the date of enactment of such change shall be adjusted by multiplying the amount of the dividend payable determined as described above (before adjustment) by a factor which shall be the number determined in accordance with the following formula (the "DRD Formula"), and rounding the result to the nearest cent:

$$1 - .35(1 - .70)/1 - .35(1 - DRP)$$

For the purposes of the DRD Formula, "DRP" means the Dividends Received Percentage applicable to the dividend in question. No amendment to the Code, other than a change in the percentage of the dividends received deduction set forth in Section 243(a)(1) of the Code or any successor provision, will give rise to an adjustment. Notwithstanding the foregoing provisions, in the event that, with respect to any such amendment, the Corporation shall receive either an unqualified opinion of independent recognized tax counsel or a private letter ruling or similar form of authorization from the Internal Revenue Service to the effect that such an amendment would not apply to dividends payable on shares of this Series, then any such amendment shall not result in the adjustment provided for pursuant to the DRD Formula. The Corporation's calculation of the dividends payable as so adjusted and as certified accurate as to calculation and reasonable as to method by the independent certified public accountants then regularly engaged by the Corporation shall be final and not subject to review.

If any amendment to the Code which reduces the Dividends Received Percentage is enacted after a dividend payable on a Dividend Payment Date has been declared, the amount of dividend payable on such Dividend Payment Date will not be increased; but instead, an amount, equal to the excess of (x) the product of the dividends paid by the Corporation on such Dividend Payment Date and the DRD Formula (where the DRP used in the DRD Formula would be equal to the reduced Dividends Received Percentage) and (y) the dividends paid by the Corporation on such Dividend

Payment Date, will be payable to holders of record on the next succeeding Dividend Payment Date in addition to any other amounts payable on such date.

- (4) No full dividends shall be declared or paid or set apart for payment on the Preferred Stock of any series ranking, as to dividends, on a parity with or junior to this Series for any period unless full cumulative dividends have been or contemporaneously are declared and paid or declared and a sum sufficient for the payment thereof set apart for such payment on this Series for all dividend payment periods terminating on or prior to the date of payment of such full cumulative dividends. When dividends are not paid in full, as aforesaid, upon the shares of this Series and any other preferred stock ranking on a parity as to dividends with this Series, all dividends declared upon shares of this Series and any other class or series of preferred stock of the Corporation ranking on a parity as to dividends with this Series shall be declared pro rata so that the amount of dividends declared per share on this Series and such other preferred stock shall in all cases bear to each other the same ratio that accrued dividends per share on the shares of this Series and such other preferred stock bear to each other. Holders of shares of this Series shall not be entitled to any dividend, whether payable in cash, property or stocks, in excess of full cumulative dividends, as herein provided, on this Series. No interest, or sum of money in lieu of interest, shall be payable in respect of any dividend payment or payments on this Series which may be in arrears.
- (5) So long as any shares of this Series are outstanding, no dividend (other than a dividend in Common Stock or in any other stock ranking junior to this Series as to dividends and upon liquidation and other than as provided in subsection (4) of this Section (b)) shall be declared or paid or set aside for payment or other distribution declared or made upon the Common Stock or upon any other stock ranking junior to or on a parity with this Series as to dividends or upon liquidation, nor shall any Common Stock nor any other stock of the Corporation ranking junior to or on a parity with this Series as to dividends or upon liquidation be redeemed, purchased or otherwise acquired for any consideration (or any moneys be paid to or made available for a sinking fund for the redemption of any shares of any such stock) by the Corporation (except by conversion into or exchange for stock of the Corporation ranking junior to this Series as to dividends and upon liquidation) unless, in each case, the full cumulative dividends on all outstanding shares of this Series shall have been paid for all past dividend payment periods.
  - (6) Dividends payable on this Series for any period shall be computed on the basis of a 360-day year consisting of twelve 30-day months.

#### (c) Redemption.

- (1) (A) The shares of this Series shall not be redeemable prior to April 1, 2006. On and after April 1, 2006, the Corporation, at its option, may redeem shares of this Series, in whole or in part, at any time or from time to time, at a redemption price or \$250 per share, plus accrued and unpaid dividends thereon to the date fixed for redemption.
- (B) In the event that fewer than all the outstanding shares of this Series are to be redeemed pursuant to subsection (1)(A), the number of shares to be redeemed shall be determined by the Board and the shares to be redeemed shall be determined by lot or pro rata as may be determined

by the Board or by any other method as may be determined by the Board in its sole discretion to be equitable.

- (2) (A) Notwithstanding subsection (1) above, if the Dividends Received Percentage is equal to or less than 40% and, as a result, the amount of dividends on the shares of this Series payable on any Dividend Payment Date will be or is adjusted upwards as described in Section (b)(2) above, the Corporation, at its Option, may redeem all, but not less than all, of the outstanding shares of this Series; provided, that within sixty days of the date on which an amendment to the Code is enacted which reduces the Dividends Received Percentage to 40% or less, the Corporation sends notice to holders of shares of this Series of such redemption in accordance with subsection (3) below.
- (B) Any redemption of this Series in accordance with this subsection (2) shall be at the applicable redemption price set forth in the following table, in each case plus accrued and unpaid dividends (whether or not declared) thereon to the date fixed for redemption, including any changes in dividends payable due to changes in the Dividends Received Percentage.

	Redemption	Price Per
	Price Per	Depositary
Redemption Period_	Share	Share
April 2, 2004 to March 31, 2005	252.50	50.50
April 1, 2005 to March 31, 2006	251.25	50.25
On or after April 1, 2006	250.00	50.00

Redemption

- (3) In the event the Corporation shall redeem shares of this Series pursuant to subsections (1) or (2) above, notice of such redemption shall be given by first class mail, postage prepaid, mailed not less than 30 nor more than 60 days prior to the redemption date, to each holder of record of the shares to be redeemed, at such holder's address as the same appears on the stock register of the Corporation. Each such notice shall state: (i) the redemption date; (ii) the number of shares of this Series to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where certificates for such shares are to be surrendered for payment of the redemption price; and (v) that dividends on the shares to be redeemed will cease to accrue on such redemption date.
- (4) Notice having been mailed as aforesaid, from and after the redemption date (unless default shall be made by the Corporation in providing money for the payment of the redemption price) dividends on the shares of this Series so called for redemption under either subsection (1) or (2) above shall cease to accrue, and said shares shall no longer be deemed to be outstanding, and all rights of the holders thereof as stockholders of the Corporation (except the right to receive from the Corporation the redemption price) shall cease. Upon surrender in accordance with said notice of the certificates for any shares so redeemed (properly endorsed or assigned for transfer, if the Board shall so require and the notice shall so state), such shares shall be redeemed by the Corporation at the applicable redemption price. In case fewer than all the shares represented by

any such certificate are redeemed, a new certificate shall be issued representing the unredeemed shares without cost to the holder thereof.

(5) Notwithstanding the foregoing provisions of this Section (c), if any dividends on this Series are in arrears, no shares of this Series shall be redeemed unless all outstanding shares of this Series are simultaneously redeemed, and the Corporation shall not purchase or otherwise acquire any shares of this Series; provided, however, that the foregoing shall not prevent the purchase or acquisition of shares of this Series pursuant to a purchase or exchange offer made on the same terms to holders of all outstanding shares of this Series.

#### (d) Liquidation Rights.

- (1) Upon the dissolution, liquidation or winding up of the Corporation, the holders of the shares of this Series shall be entitled to receive and be paid out of the assets of the Corporation available for distribution to its stockholders, before any payment or distribution shall be made on the Common Stock or on any other class of stock ranking junior to the shares of this Series upon liquidation, the amount of \$250 per share, plus a sum equal to all dividends (whether or not earned or declared) on such shares accrued and unpaid thereon to the date of final distribution.
- (2) Neither the sale of all or substantially all the property or business of the Corporation nor the merger or consolidation of the Corporation into or with any other corporation or the merger or consolidation of any other corporation into or with the Corporation, shall be deemed to be a dissolution, liquidation or winding up, voluntary or involuntary, for the purposes of this Section (d).
- (3) After the payment to the holders of the shares of this Series of the full preferential amounts provided for in this Section (d), the holders of this Series as such shall have no right or claim to any of the remaining assets of the Corporation.
- (4) In the event the assets of the Corporation available for distribution to the holders of shares of this Series upon any dissolution, liquidation or winding up of the Corporation, whether voluntary or involuntary, shall be insufficient to pay in full all amounts to which such holders are entitled pursuant to paragraph (1) of this Section (d), no such distribution shall be made on account of any shares of any other class or series of Preferred Stock ranking on a parity with the shares of this Series upon such dissolution, liquidation or winding up unless proportionate distributive amounts shall be paid on account of the shares of this Series, ratably, in proportion to the full distributable amounts for which holders of all such parity shares are respectively entitled upon such dissolution, liquidation or winding up.
- (e) <u>Conversion or Exchange</u>. The holders of shares of this Series shall not have any rights herein to convert such shares into or exchange such shares for shares of any other class or classes or of any other series of any class or classes of capital stock of the Corporation.
  - (f) Voting. The shares of this Series shall not have any voting powers, either general or special, except that:

- (1) Unless the vote or consent of the holders of a greater number of shares shall then be required by law, the consent of the holders of at least 66 2/3% of all of the shares of this Series at the time outstanding, given in person or by proxy, either in writing or by a vote at a meeting called for the purpose at which the holders of shares of this Series shall vote together as a separate class, shall be necessary for authorizing, effecting or validating the amendment, alteration or repeal of any of the provisions of the Corporation's Amended and Restated Certificate of Incorporation or of any certificate amendatory thereof or supplemental thereto (including any Certificate of the Voting Powers, Designations, Preferences and Relative, Participating, Optional or Other Special Rights, and the Qualifications, Limitations or Restrictions thereof, or any similar document relating to any series of Preferred Stock) which would adversely affect the preferences, rights, powers or privileges of this Series;
- (2) Unless the vote or consent of the holders of a greater number of shares shall then be required by law, the consent of the holders of at least 66 2/3% of all of the shares of this Series and all other series of Preferred Stock ranking on a parity with shares of this Series, either as to dividends or upon liquidation, at the time outstanding, given in person or by proxy, either in writing or by a vote at a meeting called for the purpose at which the holders of shares of this Series and such other series of Preferred Stock shall vote together as a single class without regard to series, shall be necessary for authorizing, effecting, increasing or validating the creation, authorization or issue of any shares of any class of stock of the Corporation ranking prior to the shares of this Series as to dividends or upon liquidation, or the reclassification of any authorized stock of the Corporation into any such prior shares, or the creation, authorization or issue of any obligation or security convertible into or evidencing the right to purchase any such prior shares.
- (3) If, at the time of any annual meeting of stockholders for the election of directors, a default in preference dividends on any series of the Preferred Stock or any other class or series of preferred stock of the Corporation (other than any other class or series of the Corporation's preferred stock expressly entitled to elect additional directors to the Board by a vote separate and distinct from the vote provided for in this paragraph (3) ("Voting Preferred")) shall exist, the number of directors constituting the Board shall be increased by two (without duplication of any increase made pursuant to the terms of any other class or series of the Corporation's preferred stock other than any Voting Preferred) and the holders of the Corporation's preferred stock of all classes and series (other than any such Voting Preferred) shall have the right at such meeting, voting together as a single class without regard to class or series, to the exclusion of the holders of Common Stock and the Voting Preferred, to elect two directors of the Corporation to fill such newly created directorships. Such right shall continue until there are no dividends in arrears upon shares of any class or series of the Corporation's preferred stock ranking prior to or on a parity with shares of this Series as to dividends (other than any Voting Preferred). Each director elected by the holders of shares of any series of the Preferred Stock or any other class or series of the Corporation's preferred stock in an election provided for by this paragraph (3) (herein called a "Preferred Director") shall continue to serve as such director for the full term for which he shall have been elected, notwithstanding that prior to the end of such term a default in preference dividends shall cease to exist. Any Preferred Director may be removed by, and shall not be removed except by, the vote of the holders of record of the outstanding shares of the Corporation's preferred stock entitled to have originally voted for such director's election, voting together a

shares of the Corporation's preferred stock, called for that purpose. So long as a default in any preference dividends on any series of the Preferred Stock or any other class or series of preferred stock of the Corporation shall exist (other than any Voting Preferred) (A) any vacancy in the office of a Preferred Director may be filled (except as provided in the following clause (B)) by an instrument in writing signed by the remaining Preferred Director and filed with the Corporation and (B) in the case of the removal of any Preferred Director, the vacancy may be filled by the vote of the holders of the outstanding shares of the Corporation's preferred stock entitled to have originally voted for the removed director's election, voting together as a single class without regard to class or series, at the same meeting at which such removal shall be voted. Each director appointed as aforesaid shall be deemed for all purposes hereto to be a Preferred Director. Whenever the term of office of the Preferred Directors shall end and a default in preference dividends shall no longer exist, the number of directors constituting the Board shall be reduced by two. For purposes hereof, a "default in preference dividends" on any series of the Preferred Stock or any other class or series of preferred stock of the Corporation shall be deemed to have occurred whenever the amount of accrued dividends upon such class or series of the Corporation's preferred stock shall be equivalent to six full quarterly dividends or more, and, having so occurred, such default shall be deemed to exist thereafter until, but only until, all accrued dividends on all such shares of the Corporation's preferred stock of each and every series then Outstanding (other than any Voting Preferred or shares of any class or series ranking junior to shares of this Series as to dividends) shall have been paid to the end of the last preceding quarterly dividend period.

- (4) Without limiting the foregoing, under any circumstances in which the Series would have additional rights under Rhode Island law if the Corporation were incorporated under the Rhode Island Business Corporation Act (rather than the Delaware General Corporation Law), holders of shares of the Series shall be entitled to such rights, including, without limitation, voting rights under Chapter 7-1.1-55, voting and notice rights under Chapter 7-1.1-67 and dissenters' rights under Chapters 7-1.1-73 and 7-1.1-74 of the Rhode Island Business Corporation Act (as such Chapters may be amended from time to time).
- (g) <u>Reacquired Shares</u>. Shares of this Series which have been issued and reacquired through redemption or purchase shall, upon compliance with an applicable provision of the Delaware General Corporation Law, have the status of authorized and unissued shares of Preferred Stock and may be reissued but only as part of a new series of Preferred Stock to be created by resolution or resolutions of the Board.
- (h) <u>Relation to Existing Preferred Classes of Stock</u>. Shares of this Series are equal in rank and preference with all other series of the Preferred Stock (other than the ESOP Convertible Preferred Stock, Series C) outstanding on the date of original issue of the shares of this Series and are senior in rank and preference to the Common Stock and the ESOP Convertible Preferred Stock, Series C of the Corporation.
  - (i) Relation to Other Preferred Classes of Stock. For purposes of this resolution, any stock of any class or classes of the Corporation shall be deemed to rank:
- (1) prior to the shares of this Series, either as to dividends or upon liquidation, if the holders of such class or classes shall be entitled to the receipt of dividends or of amounts

distributable upon dissolution, liquidation or winding up of the Corporation, as the case may be, in preference or priority to the holders of shares of this Series;

- (2) on a parity with shares of this Series, either as to dividends or upon liquidation, whether or not the dividend rates, dividend payment dates or redemption or liquidation prices per share or sinking fund provisions, if any, be different from those of this Series, if the holders of such stock shall be entitled to the receipt of dividends or of amounts distributable upon dissolution, liquidation or winding up of the Corporation, as the case may be, in proportion to their respective dividend rates or liquidation prices, without preference or priority, one over the other, as between the holders of such stock and the holders of shares of this Series; and
- (3) junior to the shares of this Series, either as to dividends or upon liquidation, if such class shall be Common Stock or if the holders of shares of this Series shall be entitled to receipt of dividends or of amounts distributable upon dissolution, liquidation or winding up of the Corporation, as the case may be, in preference or priority to the holders of shares of such class or classes.

IN WITNESS WHEREOF, the Corporation has caused this Certificate of Designation to be duly executed by James H. Hance, Jr., its Vice Chairman and Chief Financial Officer, and attested to by Rachel R. Cummings, its Corporate Secretary, and has caused the corporate seal to be affixed hereto, this 26th day of March, 2004.

BANK OF AMERICA CORPORATION

By: /s/ James H. Hance, Jr.

Vice Chairman and Chief Financial Officer

ATTEST:

/s/ Rachel R. Cummings

Corporate Secretary

(Corporate Seal)

#### CERTIFICATE OF DESIGNATION

OF

#### 6.75% PERPETUAL PREFERRED STOCK

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#### BANK OF AMERICA CORPORATION

(Pursuant to Section 151 of the Delaware Corporation Law)

Bank of America Corporation, a corporation organized and existing under the General Corporation Law of the State of Delaware (the "Corporation"), hereby certifies that the following resolutions were adopted by the Board of Directors of the Corporation (the "Board of Directors") pursuant to the authority of the Board of Directors as required by Section 151 of the General Corporation Law of the State of Delaware, at a meeting duly convened and held on January 28, 2004:

RESOLVED, that pursuant to the authority granted to and vested in the Board of Directors in accordance with the provisions of the Amended and Restated Certificate of Incorporation of the Corporation, the Board of Directors hereby creates a series of the Corporation's previously authorized preferred stock, without par value (the "Preferred Stock") and hereby states the designation and number thereof and fixes the voting powers, preferences and relative, participating, optional and other special rights, and the qualifications, limitations and restrictions thereof, as follows:

(a) <u>Designation</u>. The designation of the series of Preferred Stock shall be "6.75% Perpetual Preferred Stock" (hereinafter called this "Series") and the number of shares constituting this Series is Six Hundred Ninety Thousand (690,000).

#### (b) Dividend Rate.

(1) The holders of shares of this Series shall be entitled to receive dividends thereon at a rate of 6.75% per annum computed on the basis of an issue price thereof of \$250 per share, and no more, payable quarterly out of the funds of the Corporation legally available for the payment of dividends. Such dividends shall be cumulative from the date of original issue of such shares and shall be payable, when, as and if declared by the Board, on January 15, April 15, July 15 and October 15 of each year, commencing April 15, 2004 (a "Dividend Payment Date"). Each such dividend shall be paid to the holders of record of shares of this Series as they appear on the stock register of the Corporation on such record date, not exceeding 30 days preceding the payment date

thereof, as shall be fixed by the Board. Dividends on account of arrears for any past quarters may be declared and paid at any time, without reference to any regular dividend payment date, to holders of record on such date, not exceeding 45 days preceding the payment date thereof, as may be fixed by the Board.

(2) If one or more amendments to the Internal Revenue Code of 1986, as amended (the "Code"), are enacted that change the percentage of the dividends received deduction (currently 70%) as specified in Section 243(a)(1) of the Code or any successor provision (the "Dividends Received Percentage"), the amount of each dividend payable per share of this Series for dividend payments made on or after the date of enactment of such change shall be adjusted by multiplying the amount of the dividend payable determined as described above (before adjustment) by a factor which shall be the number determined in accordance with the following formula (the "DRD Formula"), and rounding the result to the nearest cent:

$$1 - .35(1 - .70)/1 - .35(1 - DRP)$$

For the purposes of the DRD Formula, "DRP" means the Dividends Received Percentage applicable to the dividend in question. No amendment to the Code, other than a change in the percentage of the dividends received deduction set forth in Section 243(a)(1) of the Code or any successor provision, will give rise to an adjustment. Notwithstanding the foregoing provisions, in the event that, with respect to any such amendment, the Corporation shall receive either an unqualified opinion of independent recognized tax counsel or a private letter ruling or similar form of authorization from the Internal Revenue Service to the effect that such an amendment would not apply to dividends payable on shares of this Series, then any such amendment shall not result in the adjustment provided for pursuant to the DRD Formula. The Corporation's calculation of the dividends payable as so adjusted and as certified accurate as to calculation and reasonable as to method by the independent certified public accountants then regularly engaged by the Corporation shall be final and not subject to review.

If any amendment to the Code which reduces the Dividends Received Percentage is enacted after a dividend payable on a Dividend Payment Date has been declared, the amount of dividend payable on such Dividend Payment Date will not be increased; but instead, an amount, equal to the excess of (x) the product of the dividends paid by the Corporation on such Dividend Payment Date and the DRD Formula (where the DRP used in the DRD Formula would be equal to the reduced Dividends Received Percentage) and (y) the dividends paid by the Corporation on such Dividend Payment Date, will be payable to holders of record on the next succeeding Dividend Payment Date in addition to any other amounts payable on such date.

(3) No full dividends shall be declared or paid or set apart for payment on the Preferred Stock of any series ranking, as to dividends, on a parity with or junior to this Series for any period unless full cumulative dividends have been or contemporaneously are declared and paid or declared and a sum sufficient for the

payment thereof set apart for such payment on this Series for all dividend payment periods terminating on or prior to the date of payment of such full cumulative dividends. When dividends are not paid in full, as aforesaid, upon the shares of this Series and any other preferred stock ranking on a parity as to dividends with this Series, all dividends declared upon shares of this Series and any other class or series of preferred stock of the Corporation ranking on a parity as to dividends with this Series shall be declared pro rata so that the amount of dividends declared per share on this Series and such other preferred stock shall in all cases bear to each other the same ratio that accrued dividends per share on the shares of this Series and such other preferred stock bear to each other. Holders of shares of this Series shall not be entitled to any dividend, whether payable in cash, property or stocks, in excess of full cumulative dividends, as herein provided, on this Series. No interest, or sum of money in lieu of interest, shall be payable in respect of any dividend payment or payments on this Series which may be in arrears.

- (4) So long as any shares of this Series are outstanding, no dividend (other than a dividend in Common Stock or in any other stock ranking junior to this Series as to dividends and upon liquidation and other than as provided in subsection (3) of this Section (b)) shall be declared or paid or set aside for payment or other distribution declared or made upon the Common Stock or upon any other stock ranking junior to or on a parity with this Series as to dividends or upon liquidation, nor shall any Common Stock nor any other stock of the Corporation ranking junior to or on a parity with this Series as to dividends or upon liquidation be redeemed, purchased or otherwise acquired for any consideration (or any moneys be paid to or made available for a sinking fund for the redemption of any shares of any such stock) by the Corporation (except by conversion into or exchange for stock of the Corporation ranking junior to this Series as to dividends and upon liquidation) unless, in each case, the full cumulative dividends on all outstanding shares of this Series shall have been paid for all past dividend payment periods.
  - (5) Dividends payable on this Series for any period shall be computed on the basis of a 360-day year consisting of twelve 30-day months.

#### (c) Redemption.

- (1) (A) The shares of this Series shall not be redeemable prior to April 15, 2006. On and after April 15, 2006, the Corporation, at its option, may redeem shares of this Series, in whole or in part, at any time or from time to time, at a redemption price of \$250 per share, plus accrued and unpaid dividends thereon to the date fixed for redemption.
- (B) In the event that fewer than all the outstanding shares of this Series are to be redeemed pursuant to subsection (1)(A), the number of shares to be redeemed shall be determined by the Board and the shares to be redeemed shall be determined by lot or pro rata as may be determined by the Board or by any other method as may be determined by the Board in its sole discretion to be equitable.

- (2) (A) Notwithstanding subsection (1) above, if the Dividends Received Percentage is equal to or less than 40% and, as a result, the amount of dividends on the shares of this Series payable on any Dividend Payment Date will be or is adjusted upwards as described in Section (b)(2) above, the Corporation, at its option, may redeem all, but not less than all, of the outstanding shares of this Series; provided, that within sixty days of the date on which an amendment to the Code is enacted which reduces the Dividends Received Percentage to 40% or less, the Corporation sends notice to holders of shares of this Series of such redemption in accordance with subsection (3) below.
- (B) Any redemption of the Perpetual Preferred Stock in accordance with this subsection (2) shall be at the applicable redemption price set forth in the following table, in each case plus accrued and unpaid dividends (whether or not declared) thereon to the date fixed for redemption, including any changes in dividends payable due to changes in the Dividends Received Percentage.

	Redemption Price Per	Redemption Price Per
Redemption Period	Share	Depositary Share
April 2, 2004 to April 14, 2004	253.75	50.75
April 15, 2004 to April 14, 2005	252.50	50.50
April 15, 2005 to April 14, 2006	251.25	50.25
On or after April 15, 2006	250.00	50.00

- (3) In the event the Corporation shall redeem shares of this Series pursuant to subsections (1) or (2) above, notice of such redemption shall be given by first class mail, postage prepaid, mailed not less than 30 nor more than 60 days prior to the redemption date, to each holder of record of the shares to be redeemed, at such holder's address as the same appears on the stock register of the Corporation. Each such notice shall state: (i) the redemption date; (ii) the number of shares of this Series to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where certificates for such shares are to be surrendered for payment of the redemption price; and (v) that dividends on the shares to be redeemed will cease to accrue on such redemption date.
- (4) Notice having been mailed as aforesaid, from and after the redemption date (unless default shall be made by the Corporation in providing money for the payment of the redemption price) dividends on the shares of this Series so called for redemption under either subsection (1) or (2) above shall cease to accrue, and said shares shall no longer be deemed to be outstanding, and all rights of the holders thereof as stockholders of the Corporation (except the right to receive from the Corporation the redemption price) shall cease. Upon surrender in accordance with said notice of the certificates for any shares so redeemed (properly endorsed or assigned for transfer, if the Board shall so require and the notice shall so state), such shares shall be redeemed by the Corporation at the applicable redemption price. In case fewer than all the shares represented by

any such certificate are redeemed, a new certificate shall be issued representing the unredeemed shares without cost to the holder thereof.

(5) Notwithstanding the foregoing provisions of this Section (c), if any dividends on this Series are in arrears, no shares of this Series shall be redeemed unless all outstanding shares of this Series are simultaneously redeemed, and the Corporation shall not purchase or otherwise acquire any shares of this Series; provided, however, that the foregoing shall not prevent the purchase or acquisition of shares of this Series pursuant to a purchase or exchange offer made on the same terms to holders of all outstanding shares of this Series.

#### (d) Liquidation Rights.

- (1) Upon the dissolution, liquidation or winding up of the Corporation, the holders of the shares of this Series shall be entitled to receive and be paid out of the assets of the Corporation available for distribution to its stockholders, before any payment or distribution shall be made on the Common Stock or on any other class of stock ranking junior to the shares of this Series upon liquidation, the amount of \$250 per share, plus a sum equal to all dividends (whether or not earned or declared) on such shares accrued and unpaid thereon to the date of final distribution.
- (2) Neither the sale of all or substantially all the property or business of the Corporation nor the merger or consolidation of the Corporation into or with any other corporation or the merger or consolidation of any other corporation into or with the Corporation, shall be deemed to be a dissolution, liquidation or winding up, voluntary or involuntary, for the purposes of this Section (d).
- (3) After the payment to the holders of the shares of this Series of the full preferential amounts provided for in this Section (d), the holders of this Series as such shall have no right or claim to any of the remaining assets of the Corporation.
- (4) In the event the assets of the Corporation available for distribution to the holders of shares of this Series upon any dissolution, liquidation or winding up of the Corporation, whether voluntary or involuntary, shall be insufficient to pay in full all amounts to which such holders are entitled pursuant to paragraph (1) of this Section (d), no such distribution shall be made on account of any shares of any other class or series of Preferred Stock ranking on a parity with the shares of this Series upon such dissolution, liquidation or winding up unless proportionate distributive amounts shall be paid on account of the shares of this Series, ratably, in proportion to the full distributable amounts for which holders of all such parity shares are respectively entitled upon such dissolution, liquidation or winding up.
- (e) <u>Conversion or Exchange</u>. The holders of shares of this Series shall not have any rights herein to convert such shares into or exchange such shares for shares of any other class or classes or of any other series of any class or classes of capital stock of the Corporation.
- (f) Voting. The shares of this Series shall not have any voting powers, either general or special, except that:

- (1) Unless the vote or consent of the holders of a greater number of shares shall then be required by law, the consent of the holders of at least 66 2/3% of all of the shares of this Series at the time outstanding, given in person or by proxy, either in writing or by a vote at a meeting called for the purpose at which the holders of shares of this Series shall vote together as a separate class, shall be necessary for authorizing, effecting or validating the amendment, alteration or repeal of any of the provisions of the Corporation's Amended and Restated Certificate of Incorporation or of any certificate amendatory thereof or supplemental thereto (including any Certificate of the Voting Powers, Designations, Preferences and Relative, Participating, Optional or Other Special Rights, and the Qualifications, Limitations or Restrictions thereof, or any similar document relating to any series of Preferred Stock) which would adversely affect the preferences, rights, powers or privileges of this Series;
- (2) Unless the vote or consent of the holders of a greater number of shares shall then be required by law, the consent of the holders of at least 66 2/3% of all of the shares of this Series and all other series of Preferred Stock ranking on a parity with shares of this Series, either as to dividends or upon liquidation, at the time outstanding, given in person or by proxy, either in writing or by a vote at a meeting called for the purpose at which the holders of shares of this Series and such other series of Preferred Stock shall vote together as a single class without regard to series, shall be necessary for authorizing, effecting, increasing or validating the creation, authorization or issue of any shares of any class of stock of the Corporation ranking prior to the shares of this Series as to dividends or upon liquidation, or the reclassification of any authorized stock of the Corporation into any such prior shares, or the creation, authorization or issue of any obligation or security convertible, into or evidencing the right to purchase any such prior shares.
- (3) If, at the time of any annual meeting of stockholders for the election of directors, a default in preference dividends on any series of the Preferred Stock or any other class or series of preferred stock of the Corporation (other than any other class or series of the Corporation's preferred stock expressly entitled to elect additional directors to the Board by a vote separate and distinct from the vote provided for in this paragraph (3) ("Voting Preferred")) shall exist, the number of directors constituting the Board shall be increased by two (without duplication of any increase made pursuant to the terms of any other class or series of the Corporation's preferred stock other than any Voting Preferred) and the holders of the Corporation's preferred stock of all classes and series (other than any such Voting Preferred) shall have the right at such meeting, voting together as a single class without regard to class or series, to the exclusion of the holders of Common Stock and the Voting Preferred, to elect two directors of the Corporation to fill such newly created directorships. Such right shall continue until there are no dividends in arrears upon shares of any class or series of the Corporation's preferred stock ranking prior to or on a parity with shares of this Series as to dividends (other than any Voting Preferred). Each director elected by the holders of shares of any series of the Preferred Stock or any other class or series of the Corporation's preferred stock in an election provided for by this paragraph (3) (herein called a "Preferred Director") shall continue to serve as such director for the full term for which he shall have been elected, notwithstanding that prior to the end of such term a default in preference dividends shall cease to exist. Any Preferred Director may be removed by, and shall not be removed except by, the vote of the holders of record of the outstanding shares of the Corporation's preferred stock entitled to have originally voted for such director's election, voting together a

shares of the Corporation's preferred stock, called for that purpose. So long as a default in any preference dividends on any series of the Preferred Stock or any other class or series of preferred stock of the Corporation shall exist (other than any Voting Preferred) (A) any vacancy in the office of a Preferred Director may be filled (except as provided in the following clause (B)) by an instrument in writing signed by the remaining Preferred Director and filed with the Corporation and (B) in the case of the removal of any Preferred Director, the vacancy may be filled by the vote of the holders of the outstanding shares of the Corporation's preferred stock entitled to have originally voted for the removed director's election, voting together as a single class without regard to class or series, at the same meeting at which such removal shall be voted. Each director appointed as aforesaid shall be deemed for all purposes hereto to be a Preferred Director.

Whenever the term of office of the Preferred Directors shall end and a default in preference dividends shall no longer exist, the number of directors constituting the Board shall be reduced by two. For purposes hereof, a "default in preference dividends" on any series of the Preferred Stock or any other class or series of preferred stock of the Corporation shall be deemed to have occurred whenever the amount of accrued dividends upon such class or series of the Corporation's preferred stock shall be equivalent to six full quarterly dividends or more, and, having so occurred, such default shall be deemed to exist thereafter until, but only until, all accrued dividends on all such shares of the Corporation's preferred stock of each and every series then outstanding (other than any Voting Preferred or shares of any class or series ranking junior to shares of this Series as to dividends) shall have been paid to the end of the last preceding quarterly dividend period.

- (4) Without limiting the foregoing, under any circumstances in which the Series would have additional rights under Rhode Island law if the Corporation were incorporated under the Rhode Island Business Corporation Act (rather than the Delaware General Corporation Law), holders of shares of the Series shall be entitled to such rights, including, without limitation, voting rights under Chapter 7-1.1-55, voting and notice rights under Chapter 7-1.1-67 and dissenters' rights under Chapters 7-1.1-73 and 7-1.1-74 of the Rhode Island Business Corporation Act (as such Chapters may be amended from time to time).
- (g) <u>Reacquired Shares</u>. Shares of this Series which have been issued and reacquired through redemption or purchase shall, upon compliance with an applicable provision of the Delaware General Corporation Law, have the status of authorized and unissued shares of Preferred Stock and may be reissued but only as part of a new series of Preferred Stock to be created by resolution or resolutions of the Board.
- (h) Relation to Existing Preferred Classes of Stock. Shares of this Series are equal in rank and preference with all other series of the Preferred Stock (other than the ESOP Convertible Preferred Stock, Series C) outstanding on the date of original issue of the shares of this Series and are senior in rank and preference to the Common Stock and the ESOP Convertible Preferred Stock, Series C of the Corporation.
  - (i) Relation to Other Preferred Classes of Stock. For purposes of this resolution, any stock of any class or classes of the Corporation shall be deemed to rank:

- (1) prior to the shares of this Series, either as to dividends or upon liquidation, if the holders of such class or classes shall be entitled to the receipt of dividends or of amounts distributable upon dissolution, liquidation or winding up of the Corporation, as the case may be, in preference or priority to the holders of shares of this Series;
- (2) on a parity with shares of this Series, either as to dividends or upon liquidation, whether or not the dividend rates, dividend payment dates or redemption or liquidation prices per share or sinking fund provisions, if any, be different from those of this Series, if the holders of such stock shall be entitled to the receipt of dividends or of amounts distributable upon dissolution, liquidation or winding up of the Corporation, as the case may be, in proportion to their respective dividend rates or liquidation prices, without preference or priority, one over the other, as between the holders of such stock and the holders of shares of this Series; and
- (3) junior to the shares of this Series, either as to dividends or upon liquidation, if such class shall be Common Stock or if the holders of shares of this Series shall be entitled to receipt of dividends or of amounts distributable upon dissolution, liquidation or winding up of the Corporation, as the case may be, in preference or priority to the holders of shares of such class or classes.

IN WITNESS WHEREOF, the Corporation has caused this Certificate of Designation to be duly executed by James H. Hance, Jr., its Vice Chairman and Chief Financial Officer, and attested to by Rachel R. Cummings, its Corporate Secretary, and has caused the corporate seal to be affixed hereto, this 26th day of March, 2004.

BANK OF AMERICA CORPORATION

By: /s/ James H. Hance, Jr.

Vice Chairman and Chief Financial Officer

ATTEST:

/s/ Rachel R. Cummings

Corporate Secretary

(Corporate Seal)

## CERTIFICATE OF MERGER OF FLEETBOSTON FINANCIAL CORPORATION INTO BANK OF AMERICA CORPORATION

In accordance with Section 252 of the General Corporation Law of the State of Delaware, Bank of America Corporation, a Delaware corporation ("Bank of America"), does hereby certify as follows:

FIRST: That the name and state of incorporation of each of the constituent corporations of the merger herein certified are as follows:

 Name
 State of Incorporation

 FleetBoston Financial Corporation
 Rhode Island

 Bank of America Corporation
 Delaware

SECOND: That an Agreement and Plan of Merger, dated as of October 27, 2003, by and between FleetBoston Financial Corporation ("FleetBoston"), a Rhode Island Corporation, and Bank of America, was approved, adopted, certified, executed and acknowledged by each of the constituent corporations in accordance with the requirements of Section 252 of the General Corporation Law of the State of Delaware.

THIRD: That Bank of America will continue as the surviving corporation.

FOURTH: That the Amended and Restated Certificate of Incorporation of Bank of America at the effective time of the merger shall be the certificate of incorporation of the surviving corporation.

FIFTH: That a copy of the executed Agreement and Plan of Merger is on file at the offices of the surviving corporation at Bank of America Corporate Center, Charlotte, North Carolina 28255.

SIXTH: That a copy of the Agreement and Plan of Merger will be furnished by Bank of America, on request and without cost, to any stockholder of any constituent corporation.

SEVENTH: The authorized capital stock of FleetBoston consisted of 2,000,000,000 shares of Common Stock, \$0.01 par value per share, and 16,000,000 shares of Preferred Stock, \$1.00 par value per share, of which 690,000 shares were designated as Series VI 6.75% Perpetual Preferred Stock and 805,000 shares were designated as Series VII Fixed/Adjustable Rate Cumulative Preferred Stock.

EIGHTH: This Certificate of Merger shall become effective on April 1, 2004 at 12:01 a.m., Eastern Time.

 $IN\ WITNESS\ WHEREOF,\ Bank\ of\ America\ has\ caused\ this\ Certificate\ of\ Merger\ to\ be\ executed\ by\ a\ duly\ authorized\ officer\ on\ this\ 3\$\ day\ of\ March,\ 2004.$ 

#### BANK OF AMERICA CORPORATION

By: /s/ JAMES H. HANCE, JR.

Name: James H. Hance, Jr. Title: Chief Financial Officer

#### CERTIFICATE OF MERGER

OF

### MBNA CORPORATION (a Maryland corporation)

with and into

## BANK OF AMERICA CORPORATION (a Delaware corporation)

Pursuant to Section 252 of the General Corporation Law of the State of Delaware (the "DGCL"), Bank of America Corporation, a Delaware corporation ("Bank of America"), hereby certifies the following information relating to the merger of MBNA Corporation, a Maryland corporation ("MBNA"), with and into Bank of America (the "Merger"):

FIRST: The name and state of incorporation of each of the constituent corporations (the "Constituent Corporations") in the Merger are:

Name: State of Incorporation Delaware

 Bank of America Corporation
 Delaware

 MBNA Corporation
 Maryland

SECOND: The Agreement and Plan of Merger, dated as of June 30, 2005, by and between MBNA and Bank of America (the "Plan of Merger"), setting forth the terms and

conditions of the Merger has been approved, adopted, certified, executed and acknowledged by each of the Constituent Corporations in accordance with the

requirements of Section 252 of the DGCL.

**THIRD:** The name of the surviving corporation of the Merger (the "Surviving Corporation") is Bank of America Corporation.

FOURTH: The Amended and Restated Certificate of Incorporation of Bank of America in effect immediately prior to the effective time of the Merger shall be the

certificate of incorporation of the Surviving Corporation.

FIFTH: The executed Plan of Merger is on file at the principal place of business of the Surviving Corporation at Bank of America Corporate Center, 100 N. Tryon

Street, Charlotte, North Carolina 28255.

SIXTH: A copy of the Plan of Merger will be furnished by the Surviving Corporation, on request and without cost, to any stockholder of either Constituent Corporation.

SEVENTH: The authorized capital stock of MBNA consisted of 1,500,000,000 shares of

common stock, par value \$0.01 per share, and 20,000,000 shares of preferred stock, par value \$0.01 per share.

**EIGHTH:** The Merger shall become effective as of 12:01 a.m., Eastern time, on January 1, 2006.

IN WITNESS WHEREOF, Bank of America has caused this Certificate of Merger to be executed by its duly authorized officer on this 29 day of December, 2005.

#### BANK OF AMERICA CORPORATION

By: /s/ WILLIAM J. MOSTYN

Name: William J. Mostyn Title: Secretary

# CERTIFICATE OF ELIMINATION OF FIXED/ADJUSTABLE RATE CUMULATIVE PREFERRED STOCK AND 6.75% PERPETUAL PREFERRED STOCK OF BANK OF AMERICA CORPORATION

Pursuant to Section 151(g)

of the General Corporation Law of the State of Delaware

Bank of America Corporation, a corporation organized and existing under the laws of the State of Delaware (the "Company"), in accordance with the provisions of Section 151(g) of the General Corporation Law of the State of Delaware (the "DGCL"), hereby certifies as follows:

- 1. That, pursuant to Section 151 of the DGCL and the authority granted in the Amended and Restated Certificate of Incorporation of the Company (the "Certificate of Incorporation"), the Board of Directors of the Company (the "Board"), by resolution duly adopted, authorized the issuance of a series of 805,000 shares of Fixed/Adjustable Rate Cumulative Preferred Stock, without par value (the "Fixed/Adjustable Preferred Stock"), and established the powers, designations, preferences and relative, participating and other rights, and the qualifications, limitations or restrictions thereof, and, on March 29, 2004, filed a Certificate of Designation with respect to such Fixed/Adjustable Preferred Stock in the office of the Secretary of State of Delaware (the "Secretary of State").
- 2. That, pursuant to Section 151 of the DGCL and the authority granted in the Certificate of Incorporation, the Board, by resolution duly adopted, authorized the issuance of a series of 690,000 shares of 6.75% Perpetual Preferred Stock, without par value (the "Perpetual Preferred Stock"), and established the powers, designations, preferences and relative, participating and other rights, and the qualifications, limitations or restrictions thereof, and, on March 29, 2004, filed a Certificate of Designation with respect to such Perpetual Preferred Stock in the office of the Secretary of State.
- 3. That on May 26, 2006 the Special Preferred Stock Committee of the Board (the "Committee") authorized and approved the redemption of the issued and outstanding shares of Fixed/Adjustable Preferred Stock on July 3, 2006 and the redemption of the Fixed/Adjustable Preferred Stock on July 14, 2006.
- 4. That all of the issued and outstanding shares of Fixed/Adjustable Preferred Stock were redeemed on July 3, 2006 and all of the issued and outstanding shares of Perpetual Preferred Stock were redeemed on July 14, 2006, and, therefore, no shares of

Fixed/Adjustable Preferred Stock or Perpetual Preferred Stock are outstanding and no shares thereof will be issued subject to such Certificates of Designation.

5. That the Board has adopted the following resolutions:

WHEREAS, by resolution of the Board of Directors of the Company (the "Board") and by a Certificate of Designation filed in the office of the Secretary of State of the State of Delaware (the "Secretary of State") on March 29, 2004, this Company authorized the issuance of a series of 805,000 shares of Fixed/Adjustable Rate Cumulative Preferred Stock, without par value, of the Company (the "Fixed/Adjustable Preferred Stock") and established the voting powers, designations, preferences and relative, participating and other rights, and the qualifications, limitations or restrictions thereof; and

WHEREAS, by resolution of the Board and by a Certificate of Designation filed in the office of the Secretary of State on March 29, 2004, this Company authorized the issuance of a series of 690,000 shares of 6.75% Perpetual Preferred Stock, without par value, of the Company (the "Perpetual Preferred Stock") and established the voting powers, designations, preferences and relative, participating and other rights, and the qualifications, limitations and restrictions thereof;

WHEREAS, on May 26, 2006, the Special Preferred Stock Committee of the Board (the "Committee") authorized and approved the redemption of all the issued and outstanding shares of the Fixed/Adjustable Preferred Stock on July 3, 2006 and the Perpetual Preferred Stock on July 14, 2006;

WHEREAS, all of the issued and outstanding shares of Fixed/Adjustable Preferred Stock were redeemed on July 3, 2006 and all issued and outstanding shares of Perpetual Preferred Stock were redeemed on July 14, 2006, and, therefore, no shares of Fixed/Adjustable Preferred Stock or Perpetual Preferred Stock are outstanding and no shares thereof will be issued subject to such Certificates of Designation;

WHEREAS, it is desirable that all matters set forth in the Certificates of Designation with respect to such Fixed/Adjustable Preferred Stock and Perpetual Preferred Stock be eliminated from the Amended and Restated Certificate of Incorporation, as heretofore amended, of the Company (the "Certificate of Incorporation").

NOW, THEREFORE, BE IT AND IT HEREBY IS:

RESOLVED, that all matters set forth in the Certificates of Designation with respect to such Fixed/Adjustable Preferred Stock and Perpetual Preferred Stock be eliminated from the Certificate of Incorporation; and it is further

RESOLVED, that the officers of the Company be, and hereby are,

authorized and directed to file a Certificate with the office of the Secretary of State setting forth a copy of these resolutions whereupon all matters set forth in the Certificates of Designation with respect to such Fixed/Adjustable Preferred Stock and Perpetual Preferred Stock shall be eliminated from the Certificate of Incorporation; and it is further

RESOLVED, that the officers of the Corporation be, and each of them hereby is, authorized and directed, for and on behalf of the Corporation, to take any and all actions, to perform all such acts and things, to execute, file, deliver or record in the name and on behalf of the Corporation, all such certificates, instruments, agreements or other documents, and to make all such payments as they, in their judgment, or in the judgment of any one or more of them, may deem necessary, advisable or appropriate in order to carry out the purpose and intent of the foregoing resolutions and the transactions contemplated therein or thereby, the authorization therefor to be conclusively evidenced by the taking of such action or the execution and delivery of such certificates, instruments, agreements or documents.

6. That, accordingly, all matters set forth in the Certificates of Designation with respect to such Fixed/Adjustable Preferred Stock and Perpetual Preferred Stock be, and hereby are, eliminated from the Certificate of Incorporation, as heretofore amended.

IN WITNESS WHEREOF, the Company has caused this Certificate to be signed by its duly authorized officer as of this 31st day of July, 2006.

#### BANK OF AMERICA CORPORATION

By: /s/ Teresa M. Brenner Name: Teresa M. Brenner

Title: Associate General Counsel

# CERTIFICATE OF DESIGNATIONS OF 6.204% NON-CUMULATIVE PREFERRED STOCK, SERIES D OF BANK OF AMERICA CORPORATION

Pursuant to Section 151 of the General Corporation Law of the State of Delaware

Bank of America Corporation, a corporation organized and existing under the General Corporation Law of the State of Delaware (the 'Corporation'), does hereby certify that:

- 1. At a meeting duly convened and held on July 26, 2006, the Board of Directors of the Corporation (the "Board") duly adopted resolutions (a) authorizing the issuance and sale by the Corporation of one or more series of the Corporation's preferred stock, and (b) appointing a Committee (the "Committee") of the Board to act on behalf of the Board in establishing the number of authorized shares, the dividend rate and other powers, designations, preferences and rights of the preferred stock.
- 2. Thereafter, on September 6, 2006, the Committee duly adopted the following resolution by written consent:

"RESOLVED, that the powers, designations, preferences and relative, participating, optional or other special rights, and the qualifications, limitations or restrictions thereof, of the Corporation's 6.204% Non-Cumulative Preferred Stock, Series D, including those established by the Board and the number of authorized shares and dividend rate established hereby, are authorized and approved as set forth in Exhibit A hereto, which is incorporated herein by reference."

IN WITNESS WHEREOF, this Certificate of Designations is executed on behalf of the Corporation by its duly authorized officer this 13th day of September, 2006.

BANK OF AMERICA CORPORATION

/s/ TERESA M. BRENNER

Name: Teresa M. Brenner Title: Associate General Counsel

#### **EXHIBIT A**

TO

#### CERTIFICATE OF DESIGNATIONS

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#### 6.204% NON-CUMULATIVE PREFERRED STOCK, SERIES D

OF

#### BANK OF AMERICA CORPORATION

Section 1. Designation. The designation of the series of preferred stock shall be "6.204% Non-Cumulative Preferred Stock, Series D" (the "Series D Preferred Stock"). Each share of Series D Preferred Stock shall be identical in all respects to every other share of Series D Preferred Stock. Series D Preferred Stock will rank equally with Parity Stock, if any, will rank senior to Junior Stock and will rank junior to Senior Stock, if any, with respect to the payment of dividends and the distribution of assets in the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 2. Number of Shares. The number of authorized shares of Series D Preferred Stock shall be 34,500. That number from time to time may be increased (but not in excess of the total number of authorized shares of preferred stock) or decreased (but not below the number of shares of Series D Preferred Stock then outstanding) by further resolution duly adopted by the Board of Directors of the Corporation, the Committee or any other duly authorized committee of the Board of Directors of the Corporation and by the filing of a certificate pursuant to the provisions of the General Corporation Law of the State of Delaware stating that such increase or reduction, as the case may be, has been so authorized. The Corporation shall have the authority to issue fractional shares of Series D Preferred Stock.

#### Section 3. Definitions. As used herein with respect to Series D Preferred Stock:

"Business Day" means each Monday, Tuesday, Wednesday, Thursday or Friday on which banking institutions are not authorized or obligated by law, regulation or executive order to close in New York, New York or in Charlotte, North Carolina.

"Depositary Company" shall have the meaning set forth in Section 6(d) hereof.

"Dividend Payment Date" shall have the meaning set forth in Section 4(a) hereof.

"Dividend Period" shall have the meaning set forth in Section 4(a) hereof.

"DTC" means The Depositary Trust Company, together with its successors and assigns.

"Junior Stock" means the Corporation's common stock and any other class or series of stock of the Corporation now existing or hereafter authorized over which Series D Preferred Stock has preference or priority in the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.

"Parity Stock" means (a) the Corporation's 7% Cumulative Redeemable Preferred Stock, Series B and (b) any other class or series of stock of the Corporation hereafter authorized that ranks on a par with the Series D Preferred Stock in the payment of dividends and in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.

"Senior Stock" means any class or series of stock of the Corporation now existing or hereafter authorized which has preference or priority over the Series D Preferred Stock as to the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.

"Series D Preferred Stock" shall have the meaning set forth in Section 1 hereof.

### Section 4. Dividends.

(a) Rate. Holders of Series D Preferred Stock shall be entitled to receive, if, as and when declared by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation, but only out of assets legally available therefor, non-cumulative cash dividends on the liquidation preference of \$25,000 per share of Series D Preferred Stock, and no more, payable quarterly in arrears on each March 14, June 14, September 14 and December 14; provided, however, if any such day is not a Business Day, then payment of any dividend otherwise payable on that date will be made on the next succeeding day that is a Business Day, unless that day falls in the next calendar year, in which case payment of such dividend will occur on the immediately preceding Business Day (in either case, without any interest or other payment in respect of such day) (each such day on which dividends are payable a "Dividend Payment Date"). The period from and including the date of issuance of the Series D Preferred Stock or any Dividend Payment Date to but excluding the next Dividend Payment Date is a "Dividend Period." Dividends on each share of Series D Preferred Stock will accrue on the liquidation preference of \$25,000 per share at a rate per annum equal to 6.204%. The record date for payment of dividends on the Series D Preferred Stock shall be the last Business Day of the calendar month immediately preceding the month during which the Dividend Payment Date falls. The amount of dividends payable shall be computed on the basis of a 360-day year of twelve 30-day months.

(b) Non-Cumulative Dividends. Dividends on shares of Series D Preferred Stock shall be non-cumulative. To the extent that any dividends payable on the shares of Series D Preferred Stock on any Dividend Payment Date are not declared and paid, in full or otherwise, on such Dividend Payment Date, then such unpaid dividends shall not cumulate and shall cease to accrue and be payable, and the Corporation shall have no obligation to pay, and the holders of Series D Preferred Stock shall have no right to receive, dividends accrued for such Dividend Period after the Dividend Payment Date for such Dividend Period or interest with respect to such

dividends, whether or not dividends are declared for any subsequent Dividend Period with respect to Series D Preferred Stock, Parity Stock, Junior Stock or any other class or series of authorized preferred stock of the Corporation.

(c) Priority of Dividends. So long as any share of Series D Preferred Stock remains outstanding, (i) no dividend shall be declared or paid or set aside for payment and no distribution shall be declared or made or set aside for payment on any Junior Stock, other than a dividend payable solely in shares of Junior Stock, (ii) no shares of Junior Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation, directly or indirectly (other than as a result of a reclassification of Junior Stock for or into other Junior Stock, or the exchange or conversion of one share of Junior Stock for or into another share of Junior Stock, and other than through the use of the proceeds of a substantially contemporaneous sale of other shares of Junior Stock), nor shall any monies be paid to or made available for a sinking fund for the redemption of any such Junior Stock by the Corporation and (iii) no shares of Parity Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation otherwise than pursuant to *pro rata* offers to purchase all, or *apro rata* portion, of the Series D Preferred Stock and such Parity Stock except by conversion into or exchange for Junior Stock, in each case unless full dividends on all outstanding shares of Series D Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. The foregoing limitations do not apply to purchases or acquisitions of the Corporation's Junior Stock pursuant to any employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corporation or any subsidiary of the Corporation hereofore or hereafter adopted.

Subject to the succeeding sentence, for so long as any shares of Series D Preferred Stock remain outstanding, no dividends shall be declared or paid or set aside for payment on any Parity Stock for any period unless full dividends on all outstanding shares of Series D Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. To the extent the Corporation declares dividends on the Series D Preferred Stock and on any Parity Stock but cannot make full payment of such declared dividends, the Corporation will allocate the dividend payments on a pro rate basis among the holders of the shares of Series D Preferred Stock and the holders of any Parity Stock. For purposes of calculating the pro rate allocation of partial dividend payments, the Corporation will allocate dividend payments based on the ratio between the then-current dividend payments due on the Parity Stock. No interest will be payable in respect of any dividend payment on shares of Series D Preferred Stock that may be in arrears. Subject to the foregoing, and not otherwise, such dividends (payable in cash, stock or otherwise) as may be determined by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may be declared and paid on any Junior Stock from time to time out of any assets legally available therefor, and the shares of Series D Preferred Stock shall not be entitled to participate in any such dividend.

### Section 5. Liquidation Rights.

- (a) Liquidation. In the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation, holders of Series D Preferred Stock shall be entitled, out of assets legally available therefor, before any distribution or payment out of the assets of the Corporation may be made to or set aside for the holders of any Junior Stock and subject to the rights of the holders of any class or series of securities ranking senior to or on parity with Series D Preferred Stock upon liquidation and the rights of the Corporation's depositors and other creditors, to receive in full a liquidating distribution in the amount of the liquidation preference of \$25,000 per share, plus any dividends which have been declared but not yet paid, without accumulation of any undeclared dividends, to the date of liquidation. The holders of Series D Preferred Stock shall not be entitled to any further payments in the event of any such voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation other than what is expressly provided for in this Section 5.
- **(b) Partial Payment.** If the assets of the Corporation are not sufficient to pay in full the liquidation preference plus any dividends which have been declared but not yet paid to all holders of Series D Preferred Stock and all holders of any Parity Stock, the amounts paid to the holders of Series D Preferred Stock and to the holders of all Parity Stock shall be *pro rata* in accordance with the respective aggregate liquidation preferences plus any dividends which have been declared but not yet paid of Series D Preferred Stock and all such Parity Stock.
- (c) Residual Distributions. If the liquidation preference plus any dividends which have been declared but not yet paid has been paid in full to all holders of Series D Preferred Stock and all holders of any Parity Stock, the holders of Junior Stock shall be entitled to receive all remaining assets of the Corporation according to their respective rights and preferences.
- (d) Merger, Consolidation and Sale of Assets Not Liquidation. For purposes of this Section 5, the sale, conveyance, exchange or transfer (for cash, shares of stock, securities or other consideration) of all or substantially all of the property and assets of the Corporation shall not be deemed a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation, nor shall the merger, consolidation or any other business combination transaction of the Corporation into or with any other corporation or person or the merger, consolidation or any other business combination transaction of any other corporation or with the Corporation be deemed to be a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation.

### Section 6. Redemption.

(a) Optional Redemption. The Corporation, at the option of its Board of Directors or any duly authorized committee of the Board of Directors of the Corporation, may redeem out of funds legally available therefor, in whole or in part, the shares of Series D Preferred Stock at the time outstanding, at any time on any Dividend Payment Date on or after the Dividend Payment Date on September 14, 2011, upon notice given as provided in Section 6(b) below. The redemption price for shares of Series D Preferred Stock shall be \$25,000 per share plus dividends that have been declared but not paid.

- (b) Notice of Redemption. Notice of every redemption of shares of Series D Preferred Stock shall be mailed by first class mail, postage prepaid, addressed to the holders of record of such shares to be redeemed at their respective last addresses appearing on the stock register of the Corporation. Such mailing shall be at least 30 days and not more than 60 days before the date fixed for redemption. Any notice mailed as provided in this Section 6(b) shall be conclusively presumed to have been duly given, whether or not the holder receives such notice, but failure duly to give such notice by mail, or any defect in such notice or in the mailing thereof, to any holder of shares of Series D Preferred Stock designated for redemption shall not affect the validity of the proceedings for the redemption of any other shares of Series D Preferred Stock. Each notice shall state (i) the redemption date; (ii) the number of shares of Series D Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where the certificates for such shares are to be surrendered for payment of the redemption price; and (v) that dividends on the shares to be redeemed will cease to accrue on the redemption date. Notwithstanding the foregoing, if the Series D Preferred Stock is held in book-entry form through DTC, the Corporation may give such notice in any manner permitted by DTC.
- (c) Partial Redemption. In case of any redemption of only part of the shares of Series D Preferred Stock at the time outstanding, the shares of Series D Preferred Stock to be redeemed shall be selected either pro rata from the holders of record of Series D Preferred Stock in proportion to the number of Series D Preferred Stock held by such holders or by lot or in such other manner as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine to be fair and equitable. Subject to the provisions of this Section 6, the Board of Directors of the Corporation, the Committee or any duly authorized committee of the Board of Directors shall have full power and authority to prescribe the terms and conditions upon which shares of Series D Preferred Stock shall be redeemed from time to
- (d) Effectiveness of Redemption. If notice of redemption has been duly given and if on or before the redemption date specified in the notice all funds necessary for the redemption have been set aside by the Corporation, separate and apart from its other assets, in trust for the pro rata benefit of the holders of the shares called for redemption, so as to be and continue to be available therefor, or deposited by the Corporation with a bank or trust company selected by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors (the "Depositary Company") in trust for the pro rata benefit of the holders of the shares called for redemption, then, notwithstanding that any certificate for any share so called for redemption has not been surrendered for cancellation, on and after the redemption date all shares so called for redemption shall cease to be outstanding, all dividends with respect to such shares shall cease to accrue after such redemption date, and all rights with respect to such shares shall forthwith on such redemption date cease and terminate, except only the right of the holders thereof to receive the amount payable on such redemption from such bank or trust company at any time after the redemption date from the funds so deposited, without interest. The Corporation shall be entitled to receive, from time to time, from the Depositary Company any interest accrued on such funds, and the holders of any shares called for redemption shall have no claim to any such interest. Any funds so deposited and unclaimed at the end of three years from the redemption date shall, to the extent permitted by law, be released or repaid to the Corporation, and in the event of such repayment to

the Corporation, the holders of record of the shares so called for redemption shall be deemed to be unsecured creditors of the Corporation for an amount equivalent to the amount deposited as stated above for the redemption of such shares and so repaid to the Corporation, but shall in no event be entitled to any interest.

### Section 7. Voting Rights.

(a) General. The holders of Series D Preferred Stock shall not be entitled to vote on any matter except as set forth in paragraph 7(b) below or as required by Delaware law.

### (b) Special Voting Right.

(i) Voting Right. If and whenever dividends on the Series D Preferred Stock or any other class or series of preferred stock that ranks on parity with Series D Preferred Stock as to payment of dividends, and upon which voting rights equivalent to those granted by this Section 7(b) have been conferred and are exercisable, have not been paid in an aggregate amount equal, as to any class or series, to at least six quarterly Dividend Periods (whether consecutive or not), the number of directors constituting the Board of Directors of the Corporation shall be increased by two, and the holders of the Series D Preferred Stock (together with holders of any other class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of the such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist), shall have the right, voting separately as a single class without regard to series, to the exclusion of the holders of common stock, to elect two directors of the Corporation to fill such newly created directorships (and to fill any vacancies in the terms of such directorships), provided that the election of such directors must not cause the Corporation to violate the corporate governance requirements of the New York Stock Exchange (or other exchange on which the Corporation's securities must be listed) that listed companies must have a majority of independent directors and further provided that the Board of Directors of the Corporation shall at no time include more than two such directors. Each such director elected by the holders of shares of Series D Preferred Stock and any other class or series of preferred stock that ranks on parity with the Series D Preferred Stock as to payment of dividends is a "Preferred Director".

(ii) Election. The election of the Preferred Directors will take place at any annual meeting of stockholders or any special meeting of the holders of Series D Preferred Stock and any other class or series of our stock that ranks on parity with Series D Preferred Stock as to payment of dividends and for which dividends have not been paid, called as provided herein. At any time after the special voting power has vested pursuant to Section 7(b)(i) above, the secretary of the Corporation may, and upon the written request of any holder of Series D Preferred Stock (addressed to the secretary at the Corporation's principal office) must (unless such request is received less than 90 days before the date fixed for the next annual or special meeting of the stockholders, in which event such election shall be held at such next annual or special meeting of stockholders), call a special meeting of the holders of Series D Preferred Stock and any other class or series of preferred stock that ranks on parity with Series D Preferred Stock as to payment of dividends and for which dividends have not been paid for the election of the two directors to be

elected by them as provided in Section 7(b)(iii) below. The Preferred Directors shall each be entitled to one vote per director on any matter.

- (iii) Notice of Special Meeting. Notice for a special meeting will be given in a similar manner to that provided in the Corporation's by-laws for a special meeting of the stockholders. If the secretary of the Corporation does not call a special meeting within 20 days after receipt of any such request, then any holder of Series D Preferred Stock may (at our expense) call such meeting, upon notice as provided in this Section 7(b)(iii), and for that purpose will have access to the stock register of the Corporation. The Preferred Directors elected at any such special meeting will hold office until the next annual meeting of our stockholders unless they have been previously terminated or removed pursuant to Section 7(b)(iv). In case any vacancy in the office of a Preferred Director occurs (other than prior to the initial election of the Preferred Directors), the vacancy may be filled by the written consent of the Preferred Director remaining in office, or if none remains in office, by the vote of the holders of the Series D Preferred Stock (together with holders of any other class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist) to serve until the next annual meeting of the stockholders.
- (iv) Termination; Removal. Whenever full dividends have been paid regularly on the Series D Preferred Stock and any other class or series of preferred stock that ranks on parity with Series D Preferred Stock as to payment of dividends, if any, for at least four quarterly Dividend Periods, then the right of the holders of Series D Preferred Stock to elect the Preferred Directors will cease (but subject always to the same provisions for the vesting of the special voting rights in the case of any similar non-payment of dividends in respect of future Dividend Periods). The terms of office of the Preferred Directors will immediately terminate, and the number of directors constituting the board of directors will be reduced accordingly. Any Preferred Director may be removed at any time without cause by the holders of record of a majority of the outstanding shares of the Series D Preferred Stock (together with holders of any other class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist) when they have the voting rights described in this Section 7(b).
- Section 8. Preemption and Conversion. The holders of Series D Preferred Stock shall not have any rights of preemption or rights to convert such Series D Preferred Stock into shares of any other class of capital stock of the Corporation.
- Section 9. Rank. Notwithstanding anything set forth in the Certificate of Incorporation or this Certificate of Designations to the contrary, the Board of Directors of the Corporation, the Committee or any authorized committee of the Board of Directors of the Corporation, without the vote of the holders of the Series D Preferred Stock, may authorize and issue additional shares of Junior Stock, Parity Stock or any class or series of Senior Stock or any other securities ranking senior to the Series D Preferred Stock as to dividends and the distribution of assets upon any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 10. Repurchase. Subject to the limitations imposed herein, the Corporation may purchase and sell Series D Preferred Stock from time to such extent, in such manner, and upon such terms as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine; provided, however, that the Corporation shall not use any of its funds for any such purchase when there are reasonable grounds to believe that the Corporation is, or by such purchase would be, rendered insolvent.

Section 11. Unissued or Reacquired Shares. Shares of Series D Preferred Stock not issued or which have been issued and converted, redeemed or otherwise purchased or acquired by the Corporation shall be restored to the status of authorized but unissued shares of preferred stock without designation as to series.

Section 12. No Sinking Fund. Shares of Series D Preferred Stock are not subject to the operation of a sinking fund.

# CERTIFICATE OF DESIGNATIONS OF FLOATING RATE NON-CUMULATIVE PREFERRED STOCK, SERIES E OF BANK OF AMERICA CORPORATION

Pursuant to Section 151 of the General Corporation Law of the State of Delaware

Bank of America Corporation, a corporation organized and existing under the General Corporation Law of the State of Delaware (the 'Corporation''), does hereby certify that:

- 1. At a meeting duly convened and held on July 26, 2006, the Board of Directors of the Corporation (the "Board") duly adopted resolutions (a) authorizing the issuance and sale by the Corporation of one or more series of the Corporation's preferred stock, and (b) appointing a Committee (the "Committee") of the Board to act on behalf of the Board in establishing the number of authorized shares, the dividend rate and other powers, designations, preferences and rights of the preferred stock.
  - 2. Thereafter, on October 30, 2006, the Committee duly adopted the following resolution by written consent:

"RESOLVED, that the powers, designations, preferences and relative, participating, optional or other special rights, and the qualifications, limitations or restrictions thereof, of the Corporation's Floating Rate Non-Cumulative Preferred Stock, Series E, including those established by the Board and the number of authorized shares and dividend rate established hereby, are authorized and approved as set forth in Exhibit A hereto, which is incorporated herein by reference."

IN WITNESS WHEREOF, this Certificate of Designations is executed on behalf of the Corporation by its duly authorized officer this 3rd day of November, 2006.

BANK OF AMERICA CORPORATION

/s/ TERESA M. BRENNER

Name: Teresa M. Brenner Title: Associate General Counsel

### **EXHIBIT A**

TO

### CERTIFICATE OF DESIGNATIONS

OE

# FLOATING RATE NON-CUMULATIVE PREFERRED STOCK, SERIES E

OF

# BANK OF AMERICA CORPORATION

Section 1. Designation. The designation of the series of preferred stock shall be "Floating Rate Non-Cumulative Preferred Stock, Series E" (the "Series E Preferred Stock"). Each share of Series E Preferred Stock shall be identical in all respects to every other share of Series E Preferred Stock. Series E Preferred Stock will rank equally with Parity Stock, if any, will rank senior to Junior Stock and will rank junior to Senior Stock, if any, with respect to the payment of dividends and the distribution of assets in the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 2. Number of Shares. The number of authorized shares of Series E Preferred Stock shall be 85,100. That number from time to time may be increased (but not in excess of the total number of authorized shares of preferred stock) or decreased (but not below the number of shares of Series E Preferred Stock then outstanding) by further resolution duly adopted by the Board of Directors of the Corporation, the Committee or any other duly authorized committee of the Board of Directors of the Corporation and by the filing of a certificate pursuant to the provisions of the General Corporation Law of the State of Delaware stating that such increase or reduction, as the case may be, has been so authorized. The Corporation shall have the authority to issue fractional shares of Series E Preferred Stock.

### **Section 3. Definitions.** As used herein with respect to Series E Preferred Stock:

"Business Day" means each Monday, Tuesday, Wednesday, Thursday or Friday on which banking institutions are not authorized or obligated by law, regulation or executive order to close in New York, New York or in Charlotte, North Carolina.

"Calculation Agent" shall mean The Bank of New York Trust Company, N.A., or such other bank or entity as may be appointed by the Corporation to act as calculation agent for the Series E Preferred Stock.

"Depositary Company" shall have the meaning set forth in Section 6(d) hereof.

"Dividend Determination Date" shall have the meaning set forth below in the definition of "Three-Month LIBOR."

"Dividend Payment Date" shall have the meaning set forth in Section 4(a) hereof.

"Dividend Period" shall have the meaning set forth in Section 4(a) hereof.

"DTC" means The Depository Trust Company, together with its successors and assigns.

"Junior Stock" means the Corporation's common stock and any other class or series of stock of the Corporation now existing or hereafter authorized over which Series E Preferred Stock has preference or priority in the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.

"London Banking Day" means any day on which commercial banks are open for general business (including dealings in deposits in U.S. dollars) in London, England.

"Parity Stock" means (a) the Corporation's 7% Cumulative Redeemable Preferred Stock, Series B, (b) the Corporation's 6.204% Non-Cumulative Preferred Stock, Series D and (c) any other class or series of stock of the Corporation hereafter authorized that ranks on a par with the Series E Preferred Stock in the payment of dividends and in the distribution of assets on any liquidation, dissolution or winding up of the Corporation.

"Senior Stock" means any class or series of stock of the Corporation now existing or hereafter authorized which has preference or priority over the Series E Preferred Stock as to the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.

"Series E Preferred Stock" shall have the meaning set forth in Section 1 hereof.

"Telerate Page 3750" means the display page so designated on the Moneyline/Telerate Service (or any other page as may replace that page on that service, or any other service as may be nominated as the information vendor, for the purpose of displaying rates or prices comparable to the London Interbank Offered Rate for U.S. dollar deposits).

"Three-Month LIBOR" means, with respect to any Dividend Period, the offered rate (expressed as a percentage per annum) for deposits in U.S. dollars for a three-month period commencing on the first day of that Dividend Period (the "Dividend Determination Date"). If such rate does not appear on Telerate Page 3750, Three-Month LIBOR will be determined on the basis of the rates at which deposits in U.S. dollars for a three-month period commencing on the first day of that Dividend Period and in a principal amount of not less than \$1,000,000 are offered to prime banks in the London interbank market by four major banks in the London interbank market selected by the Corporation, at approximately 11:00 A.M., London time on the second London Banking Day immediately preceding the first day of that Dividend Period. The Calculation Agent will request the principal London office of each of such banks to provide a quotation of its rate. If at least two such quotations are provided, Three-Month LIBOR with respect to that Dividend Period will be the arithmetic mean (rounded upward if necessary to the nearest .00001 of 1%) of such quotations. If fewer than two quotations are provided, Three-Month LIBOR with respect to that Dividend Period will be the arithmetic mean (rounded upward if necessary to the nearest .00001 of 1%) of the rates quoted by three major banks in New York City selected by the Corporation, at approximately 11:00 a.m., New York City time, on the first day of that Dividend Period for loans in U.S. dollars to leading European banks for a three-month period commencing on the first day of that Dividend Period and in a principal amount of not less than \$1,000,000. However, if fewer than three banks selected by the Corporation to provide quotations are not quoting as described above, Three-Month LIBOR for that Dividend Period will be the same as Three-Month LIBOR as determined for the previous Dividend Period, or in the case of the first Dividend Period, the most

recent rate that could have been determined in accordance with the first sentence of this paragraph had Series E Preferred Stock been outstanding. The calculation agent's establishment of Three-Month LIBOR and calculation of the amount of dividends for each Dividend Period will be on file at the principal offices of the Corporation, will be made available to any holder of Series E Preferred Stock upon request and will be final and binding in the absence of manifest error.

### Section 4. Dividends.

- (a) Rate. Holders of Series E Preferred Stock shall be entitled to receive, if, as and when declared by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation, but only out of assets legally available therefor, non-cumulative cash dividends on the liquidation preference of \$25,000 per share of Series E Preferred Stock, and no more, payable quarterly in arrears on each February 15, May 15, August 15 and November 15; provided, however, if any such day is not a Business Day, then payment of any dividend otherwise payable on that date will be made on the next succeeding day that is a Business Day, unless that day falls in the next calendar year, in which case payment of such dividend will occur on the immediately preceding Business Day (in either case, without any interest or other payment in respect of such delay) (each such day on which dividends are payable a "Dividend Payment Date"). The period from and including the date of issuance of the Series E Preferred Stock or any Dividend Payment Date to but excluding the next Dividend Payment Date is a "Dividend Period." Dividends on each share of Series E Preferred Stock will accrue on the liquidation preference of \$25,000 per share at a rate per annum equal to the greater of (i) Three-Month LIBOR plus a spread of 0.35% and (ii) 4.00%. The record date for payment of dividends on the Series E Preferred Stock shall be the last Business Day of the calendar month immediately preceding the month during which the Dividend Payment Date falls. The amount of dividends payable shall be computed on the basis of a 360-day year and the actual number of days elapsed in a Dividend Period.
- (b) Non-Cumulative Dividends. Dividends on shares of Series E Preferred Stock shall be non-cumulative. To the extent that any dividends payable on the shares of Series E Preferred Stock on any Dividend Payment Date are not declared and paid, in full or otherwise, on such Dividend Payment Date, then such unpaid dividends shall not cumulate and shall cease to accrue and be payable and the Corporation shall have no obligation to pay, and the holders of Series E Preferred Stock shall have no right to receive, dividends accrued for such Dividend Period after the Dividend Payment Date for such Dividend Period or interest with respect to such dividends, whether or not dividends are declared for any subsequent Dividend Period with respect to Series E Preferred Stock, Parity Stock, Junior Stock or any other class or series of authorized preferred stock of the Corporation.
- (c) Priority of Dividends. So long as any share of Series E Preferred Stock remains outstanding, (i) no dividend shall be declared or paid or set aside for payment and no distribution shall be declared or made or set aside for payment on any Junior Stock, other than a dividend payable solely in shares of Junior Stock, (ii) no shares of Junior Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation, directly or indirectly (other than as a result of a reclassification of Junior Stock for or into other Junior Stock, or the exchange or conversion of one share of Junior Stock for or into another share of Junior Stock, and other than through the use of the proceeds of a substantially contemporaneous sale of other shares of Junior Stock), nor shall any monies be paid to or made available for a sinking fund for the redemption of

any such Junior Stock by the Corporation and (iii) no shares of Parity Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation otherwise than pursuant to *pro rata* offers to purchase all, or a *pro rata* portion, of the Series E Preferred Stock and such Parity Stock except by conversion into or exchange for Junior Stock, in each case unless full dividends on all outstanding shares of Series E Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. The foregoing limitations do not apply to purchases or acquisitions of the Corporation's Junior Stock pursuant to any employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted. Subject to the succeeding sentence, for so long as any shares of Series E Preferred Stock remain outstanding, no dividends shall be declared or paid or set aside for payment on any Parity Stock for any period unless full dividends on all outstanding shares of Series E Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. To the extent the Corporation declares dividends on the Series E Preferred Stock and on any Parity Stock but cannot make full payment of such declared dividends, the Corporation will allocate the dividend payments on a pro rate basis among the holders of the shares of Series E Preferred Stock and the holders of any Parity Stock. For purposes of calculating the *pro rata* allocation of partial dividend payments, the Corporation will allocate dividend payments based on the ratio between the then-current dividend payment on shares of Series E Preferred Stock and the aggregate of the current and accrued dividends due on the Parity Stock. No interest will be payable in respect of any dividend payment on shares of Ser

# Section 5. Liquidation Rights.

- (a) Liquidation. In the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation, holders of Series E Preferred Stock shall be entitled, out of assets legally available therefor, before any distribution or payment out of the assets of the Corporation may be made to or set aside for the holders of any Junior Stock and subject to the rights of the holders of any class or series of securities ranking senior to or on parity with Series E Preferred Stock upon liquidation and the rights of the Corporation's depositors and other creditors, to receive in full a liquidating distribution in the amount of the liquidation preference of \$25,000 per share, plus any dividends which have been declared but not yet paid, without accumulation of any undeclared dividends, to the date of liquidation. The holders of Series E Preferred Stock shall not be entitled to any further payments in the event of any such voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation other than what is expressly provided for in this Section 5.
- **(b) Partial Payment.** If the assets of the Corporation are not sufficient to pay in full the liquidation preference plus any dividends which have been declared but not yet paid to all holders of Series E Preferred Stock and all holders of any Parity Stock, the amounts paid to the holders of Series E Preferred Stock and to the holders of all Parity Stock shall be *pro rata* in accordance with

the respective aggregate liquidation preferences plus any dividends which have been declared but not yet paid of Series E Preferred Stock and all such Parity Stock.

- (c) Residual Distributions. If the liquidation preference plus any dividends which have been declared but not yet paid has been paid in full to all holders of Series E Preferred Stock and all holders of any Parity Stock, the holders of Junior Stock shall be entitled to receive all remaining assets of the Corporation according to their respective rights and preferences.
- (d) Merger, Consolidation and Sale of Assets Not Liquidation. For purposes of this Section 5, the sale, conveyance, exchange or transfer (for cash, shares of stock, securities or other consideration) of all or substantially all of the property and assets of the Corporation shall not be deemed a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation, nor shall the merger, consolidation or any other business combination transaction of the Corporation into or with any other corporation or person or the merger, consolidation or any other business combination transaction of any other corporation or with the Corporation be deemed to be a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation.

### Section 6. Redemption.

- (a) Optional Redemption. The Corporation, at the option of its Board of Directors or any duly authorized committee of the Board of Directors of the Corporation, may redeem out of funds legally available therefor, in whole or in part, the shares of Series E Preferred Stock at the time outstanding, at any time on any Dividend Payment Date on or after the Dividend Payment Date on November 15, 2011, upon notice given as provided in Section 6(b) below. The redemption price for shares of Series E Preferred Stock shall be \$25,000 per share plus dividends that have been declared but not paid.
- (b) Notice of Redemption. Notice of every redemption of shares of Series E Preferred Stock shall be mailed by first class mail, postage prepaid, addressed to the holders of record of such shares to be redeemed at their respective last addresses appearing on the stock register of the Corporation. Such mailing shall be at least 30 days and not more than 60 days before the date fixed for redemption. Any notice mailed as provided in this Section 6(b) shall be conclusively presumed to have been duly given, whether or not the holder receives such notice, but failure duly to give such notice by mail, or any defect in such notice or in the mailing thereof, to any holder of shares of Series E Preferred Stock designated for redemption shall not affect the validity of the proceedings for the redemption of any other shares of Series E Preferred Stock. Each notice shall state (i) the redemption date; (ii) the number of shares of Series E Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where the certificates for such shares are to be surrendered for payment of the redemption price; and (v) that dividends on the shares to be redeemed will cease to accrue on the redemption date. Notwithstanding the foregoing, if the Series E Preferred Stock is held in book-entry form through DTC, the Corporation may give such notice in any manner permitted by DTC.
- (c) Partial Redemption. In case of any redemption of only part of the shares of Series E Preferred Stock at the time outstanding, the shares of Series E Preferred Stock to be redeemed shall be selected either *pro rata* from the holders of record of Series E Preferred Stock in proportion to the number of Series E Preferred Stock held by such holders or by lot or in such other manner as

the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine to be fair and equitable. Subject to the provisions of this Section 6, the Board of Directors of the Corporation, the Committee or any duly authorized committee of the Board of Directors shall have full power and authority to prescribe the terms and conditions upon which shares of Series E Preferred Stock shall be redeemed from time to time.

(d) Effectiveness of Redemption. If notice of redemption has been duly given and if on or before the redemption date specified in the notice all funds necessary for the redemption have been set aside by the Corporation, separate and apart from its other assets, in trust for the pro rata benefit of the holders of the shares called for redemption, so as to be and continue to be available therefor, or deposited by the Corporation with a bank or trust company selected by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors (the "Depositary Company") in trust for the pro rata benefit of the holders of the shares called for redemption, then, notwithstanding that any certificate for any share so called for redemption has not been surrendered for cancellation, on and after the redemption date all shares so called for redemption shall cease to be outstanding, all dividends with respect to such shares shall cease to accrue after such redemption date, and all rights with respect to such shares shall forthwith on such redemption date cease and terminate, except only the right of the holders thereof to receive the amount payable on such redemption from such bank or trust company at any time after the redemption date from the funds so deposited, without interest. The Corporation shall be entitled to receive, from time to time, from the Depositary Company any interest accrued on such funds, and the holders of any shares called for redemption shall have no claim to any such interest. Any funds so deposited and unclaimed at the end of three years from the redemption date shall, to the extent permitted by law, be released or repaid to the Corporation, and in the event of such repayment to the Corporation, the holders of record of the shares so called for redemption shall be deemed to be unsecured creditors of the Corporation for an amount equivalent to the amount deposited as stated above for the redemption of such shares and so repaid to the Corporation, but shall in no event be e

# Section 7. Voting Rights.

(a) General. The holders of Series E Preferred Stock shall not be entitled to vote on any matter except as set forth in paragraph 7(b) below or as required by Delaware law.

# (b) Special Voting Right.

(i) Voting Right. If and whenever dividends on the Series E Preferred Stock or any other class or series of preferred stock that ranks on parity with Series E Preferred Stock as to payment of dividends, and upon which voting rights equivalent to those granted by this Section 7(b) have been conferred and are exercisable, have not been paid in an aggregate amount equal, as to any class or series, to at least six quarterly Dividend Periods (whether consecutive or not), the number of directors constituting the Board of Directors of the Corporation shall be increased by two, and the holders of the Series E Preferred Stock (together with holders of any class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of the such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist), shall have the right, voting separately as a single class without regard to series, to the exclusion of the holders of common stock, to elect two directors of the Corporation to fill such newly created directorships (and to fill any vacancies in the terms of

such directorships), provided that the election of such directors must not cause the Corporation to violate the corporate governance requirements of the New York Stock Exchange (or other exchange on which the Corporation's securities may be listed) that listed companies must have a majority of independent directors and further provided that the Board of Directors of the Corporation shall at no time include more than two such directors. Each such director elected by the holders of shares of Series E Preferred Stock and any other class or series of preferred stock that ranks on parity with the Series E Preferred Stock as to payment of dividends is a "Preferred Director."

- (ii) Election. The election of the Preferred Directors will take place at any annual meeting of stockholders or any special meeting of the holders of Series E Preferred Stock and any other class or series of our stock that ranks on parity with Series E Preferred Stock as to payment of dividends and for which dividends have not been paid, called as provided herein. At any time after the special voting power has vested pursuant to Section 7(b)(i) above, the secretary of the Corporation may, and upon the written request of any holder of Series E Preferred Stock (addressed to the secretary at the Corporation's principal office) must (unless such request is received less than 90 days before the date fixed for the next annual or special meeting of the stockholders, in which event such election shall be held at such next annual or special meeting of stockholders, in which event such election shall be held at such next annual or special meeting of stock as to payment of dividends and for which dividends have not been paid for the election of the two directors to be elected by them as provided in Section 7(b)(iii) below. The Preferred Directors shall each be entitled to one vote per director on any matter.
- (iii) Notice of Special Meeting. Notice for a special meeting will be given in a similar manner to that provided in the Corporation's by-laws for a special meeting of the stockholders. If the secretary of the Corporation does not call a special meeting within 20 days after receipt of any such request, then any holder of Series E Preferred Stock may (at our expense) call such meeting, upon notice as provided in this Section 7(b)(iii), and for that purpose will have access to the stock register of the Corporation. The Preferred Directors elected at any such special meeting will hold office until the next annual meeting of our stockholders unless they have been previously terminated or removed pursuant to Section 7(b)(iv). In case any vacancy in the office of a Preferred Director occurs (other than prior to the initial election of the Preferred Directors), the vacancy may be filled by the written consent of the Preferred Director remaining in office, or if none remains in office, by the vote of the holders of the Series E Preferred Stock (together with holders of any other class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist) to serve until the next annual meeting of the stockholders.
- (iv) Termination; Removal. Whenever full dividends have been paid regularly on the Series E Preferred Stock and any other class or series of preferred stock that ranks on parity with Series E Preferred Stock as to payment of dividends, if any, for at least four quarterly Dividend Periods, then the right of the holders of Series E Preferred Stock to elect the Preferred Directors will cease (but subject always to the same provisions for the vesting of the special voting rights in the case of any similar non-payment of dividends in respect of future Dividend Periods). The terms of office of the Preferred Directors will immediately terminate and the number of directors constituting the board of directors will be reduced accordingly. Any Preferred Director may be removed at any

time without cause by the holders of record of a majority of the outstanding shares of the Series E Preferred Stock (together with holders of any other class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist) when they have the voting rights described in this Section 7(b).

Section 8. Preemption and Conversion. The holders of Series E Preferred Stock shall not have any rights of preemption or rights to convert such Series E Preferred Stock into shares of any other class of capital stock of the Corporation.

Section 9. Rank. Notwithstanding anything set forth in the Certificate of Incorporation or this Certificate of Designations to the contrary, the Board of Directors of the Corporation, the Committee or any authorized committee of the Board of Directors of the Corporation, without the vote of the holders of the Series E Preferred Stock, may authorize and issue additional shares of Junior Stock, Parity Stock or any class or series of Senior Stock or any other securities ranking senior to the Series E Preferred Stock as to dividends and the distribution of assets upon any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 10. Repurchase. Subject to the limitations imposed herein, the Corporation may purchase and sell Series E Preferred Stock from time to time to such extent, in such manner, and upon such terms as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine; provided, however, that the Corporation shall not use any of its funds for any such purchase when there are reasonable grounds to believe that the Corporation is, or by such purchase would be, rendered insolvent.

Section 11. Unissued or Reacquired Shares. Shares of Series E Preferred Stock not issued or which have been issued and converted, redeemed or otherwise purchased or acquired by the Corporation shall be restored to the status of authorized but unissued shares of preferred stock without designation as to series.

Section 12. No Sinking Fund. Shares of Series E Preferred Stock are not subject to the operation of a sinking fund.

# CERTIFICATE OF DESIGNATIONS OF FLOATING RATE NON-CUMULATIVE PREFERRED STOCK, SERIES F OF BANK OF AMERICA CORPORATION

Pursuant to Section 151 of the General Corporation Law of the State of Delaware

Bank of America Corporation, a corporation organized and existing under the General Corporation Law of the State of Delaware (the 'Corporation''), does hereby certify that:

- 1. At a meeting duly convened and held on April 26, 2006, the Board of Directors of the Corporation (the 'Board') duly adopted resolutions (a) authorizing the issuance and sale by the Corporation of one or more series of the Corporation's preferred stock, and (b) appointing a Committee (the "Committee") of the Board to act on behalf of the Board in establishing the number of authorized shares, the dividend rate and other powers, designations, preferences and rights of the preferred stock.
  - 2. Thereafter, on February 12, 2007, the Committee duly adopted the following resolution by written consent:

"RESOLVED, that the powers, designations, preferences and relative, participating, optional or other special rights, and the qualifications, limitations or restrictions thereof, of the Corporation's Floating Rate Non-Cumulative Preferred Stock, Series F, including those established by the Board and the number of authorized shares and dividend rate established hereby, are authorized and approved as set forth in Exhibit A hereto, which is incorporated herein by reference."

IN WITNESS WHEREOF, this Certificate of Designations is executed on behalf of the Corporation by its duly authorized officer this 15th day of February, 2007.

BANK OF AMERICA CORPORATION

/s/ TERESA M. BRENNER

Name: Teresa M. Brenner Title: Associate General Counsel

### **EXHIBIT A**

TO

### CERTIFICATE OF DESIGNATIONS

OE

# FLOATING RATE NON-CUMULATIVE PREFERRED STOCK, SERIES F

OF

# BANK OF AMERICA CORPORATION

Section 1. Designation. The designation of the series of preferred stock shall be "Floating Rate Non-Cumulative Preferred Stock, Series F" (the "Series F Preferred Stock"). Each share of Series F Preferred Stock shall be identical in all respects to every other share of Series F Preferred Stock. Series F Preferred Stock will rank equally with Parity Stock, if any, will rank senior to Junior Stock and will rank junior to Senior Stock, if any, with respect to the payment of dividends and the distribution of assets in the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 2. Number of Shares. The number of authorized shares of Series F Preferred Stock shall be 7,001. That number from time to time may be increased (but not in excess of the total number of authorized shares of preferred stock) or decreased (but not below the number of shares of Series F Preferred Stock then outstanding) by further resolution duly adopted by the Board of Directors of the Corporation, the Committee or any other duly authorized committee of the Board of Directors of the Corporation and by the filing of a certificate pursuant to the provisions of the General Corporation Law of the State of Delaware stating that such increase or reduction, as the case may be, has been so authorized. The Corporation shall have the authority to issue fractional shares of Series F Preferred Stock.

### **Section 3. Definitions**. As used herein with respect to Series F Preferred Stock:

"Business Day" means each Monday, Tuesday, Wednesday, Thursday or Friday on which banking institutions are not authorized or obligated by law, regulation or executive order to close in New York, New York or in Charlotte, North Carolina.

"Calculation Agent" shall mean The Bank of New York Trust Company, N.A., or such other bank or entity as may be appointed by the Corporation to act as calculation agent for the Series F Preferred Stock.

"Depositary Company" shall have the meaning set forth in Section 6(d) hereof.

"Dividend Determination Date" shall have the meaning set forth below in the definition of "Three-Month LIBOR."

- "Dividend Payment Date" shall have the meaning set forth in Section 4(a) hereof.
- "Dividend Period" shall have the meaning set forth in Section 4(a) hereof.
- "DTC" means The Depository Trust Company, together with its successors and assigns.
- "Junior Stock" means the Corporation's common stock and any other class or series of stock of the Corporation now existing or hereafter authorized over which Series F Preferred Stock has preference or priority in the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.
  - "London Banking Day" means any day on which commercial banks are open for general business (including dealings in deposits in U.S. dollars) in London, England.
- "Parity Stock" means (a) the Corporation's 7% Cumulative Redeemable Preferred Stock, Series B, (b) the Corporation's 6.204% Non-Cumulative Preferred Stock, Series D, (c) the Corporation's Floating Rate Non-Cumulative Preferred Stock, Series E, (d) the Corporation's Adjustable Rate Non-Cumulative Preferred Stock, Series G and (e) any other class or series of stock of the Corporation hereafter authorized that ranks on a par with the Series F Preferred Stock in the payment of dividends or in the distribution of assets on any liquidation, dissolution or winding up of the Corporation.
- "Senior Stock" means any class or series of stock of the Corporation now existing or hereafter authorized which has preference or priority over the Series F Preferred Stock as to the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.
  - "Series F Preferred Stock" shall have the meaning set forth in Section 1 hereof.
- "Telerate Page 3750" means the display page so designated on the Moneyline/Telerate Service (or any other page as may replace that page on that service, or any other service as may be nominated as the information vendor, for the purpose of displaying rates or prices comparable to the London Interbank Offered Rate for U.S. dollar deposits).

"Three-Month LIBOR" means, with respect to any Dividend Period, the offered rate (expressed as a percentage per annum) for deposits in U.S. dollars for a three-month period commencing on the first day of that Dividend Period that appears on Telerate Page 3750 as of 11:00 a.m. (London time) on the second London Banking Day immediately preceding the first day of that Dividend Period (the "Dividend Determination Date"). If such rate does not appear on Telerate Page 3750, Three-Month LIBOR will be determined on the basis of the rates at which deposits in U.S. dollars for a three-month period commencing on the first day of that Dividend Period and in a principal amount of not less than \$1,000,000 are offered to prime banks in the London interbank market by four major banks in the London interbank market selected by the Corporation, at approximately 11:00 a.m., London time on the second London Banking Day immediately preceding the first day of that Dividend Period. The Calculation Agent will request the principal London office of each of such banks to provide a quotation of its rate. If at least two such quotations are provided, Three-Month LIBOR with respect to that Dividend Period will be the arithmetic mean (rounded upward if necessary to the nearest .00001 of 1%) of such

quotations. If fewer than two quotations are provided, Three-Month LIBOR with respect to that Dividend Period will be the arithmetic mean (rounded upward if necessary to the nearest .00001 of 1%) of the rates quoted by three major banks in New York City selected by the Corporation, at approximately 11:00 a.m., New York City time, on the first day of that Dividend Period for loans in U.S. dollars to leading European banks for a three-month period commencing on the first day of that Dividend Period and in a principal amount of not less than \$1,000,000. However, if fewer than three banks selected by the Corporation to provide quotations are not quoting as described above, Three-Month LIBOR for that Dividend Period will be the same as Three-Month LIBOR as determined for the previous Dividend Period, or in the case of the first Dividend Period, the most recent rate that could have been determined in accordance with the first sentence of this paragraph had Series F Preferred Stock been outstanding. The Calculation Agent's establishment of Three-Month LIBOR and calculation of the amount of dividends for each Dividend Period will be on file at the principal offices of the Corporation, will be made available to any holder of Series F Preferred Stock upon request and will be final and binding in the absence of manifest error.

### Section 4. Dividends.

- (a) Rate. Holders of Series F Preferred Stock shall be entitled to receive, if, as and when declared by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation, but only out of assets legally available therefor, non-cumulative cash dividends on the liquidation preference of \$100,000 per share of Series F Preferred Stock, and no more, payable quarterly in arrears on each March 15, June 15, September 15 and December 15; provided, however, if any such day is not a Business Day, then payment of any dividend otherwise payable on that date will be made on the next succeeding day that is a Business Day, unless that day falls in the next calendar year, in which case payment of such dividend will occur on the immediately preceding Business Day (in either case, without any interest or other payment in respect of such delay) (each such day on which dividends are payable a "Dividend Payment Date"). The period from and including the date of issuance of the Series F Preferred Stock or any Dividend Payment Date to but excluding the next Dividend Payment Date is a "Dividend Period." Dividends on each share of Series F Preferred Stock will accrue on the liquidation preference of \$100,000 per share for each Dividend Period (1) from the date of issuance to, but excluding, the Dividend Payment Date in March 2012 (if issued prior to that date) at a rate per annum equal to Three-Month LIBOR plus a spread of 0.40% and (2) thereafter at a rate per annum equal to the greater of (i) Three-Month LIBOR plus a spread of 0.40% and (ii) 4.00%. The record date for payment Date falls. The amount of dividends payable shall be the last Business Day of the calendar month immediately preceding the month during which the Dividend Payment Date falls. The amount of dividends payable shall be computed on the basis of a 360-day year and the actual number of days elapsed in a Dividend Period.
- (b) Non-Cumulative Dividends. Dividends on shares of Series F Preferred Stock shall be non-cumulative. To the extent that any dividends payable on the shares of Series F Preferred Stock on any Dividend Payment Date are not declared and paid, in full or otherwise, on such Dividend Payment Date, then such unpaid dividends shall not cumulate and shall cease to accrue and be payable and the Corporation shall have no obligation to pay, and the holders of Series F Preferred Stock shall have no right to receive, dividends accrued for such Dividend Period after the Dividend Payment Date for such Dividend Period or interest with respect to such

dividends, whether or not dividends are declared for any subsequent Dividend Period with respect to Series F Preferred Stock, Parity Stock, Junior Stock or any other class or series of authorized preferred stock of the Corporation.

(c) Priority of Dividends. So long as any share of Series F Preferred Stock remains outstanding, (i) no dividend shall be declared or paid or set aside for payment and no distribution shall be declared or made or set aside for payment on any Junior Stock, other than a dividend payable solely in shares of Junior Stock, (ii) no shares of Junior Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation, directly or indirectly (other than as a result of a reclassification of Junior Stock for or into other Junior Stock, or the exchange or conversion of one share of Junior Stock for or into another share of Junior Stock, and other than through the use of the proceeds of a substantially contemporaneous sale of other shares of Junior Stock), nor shall any monies be paid to or made available for a sinking fund for the redemption of any such Junior Stock by the Corporation and (iii) no shares of Parity Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation otherwise than pursuant to pro rata offers to purchase all, or apro rata portion, of the Series F Preferred Stock and such Parity Stock except by conversion into or exchange for Junior Stock, in each case unless full dividends on all outstanding shares of Series F Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. The foregoing limitations do not apply to purchases or acquisitions of the Corporation's Junior Stock pursuant to any employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted. Subject to the succeeding sentence, for so long as any shares of Series F Preferred Stock remain outstanding, no dividends shall be declared or paid or set aside for payment on any Parity Stock for any period unless full dividends on all outstanding shares of Series F Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. To the extent the Corporation declares dividends on the Series F Preferred Stock and on any Parity Stock but cannot make full payment of such declared dividends, the Corporation will allocate the dividend payments on a pro rata basis among the holders of the shares of Series F Preferred Stock and the holders of any Parity Stock. For purposes of calculating the pro rata allocation of partial dividend payments, the Corporation will allocate dividend payments based on the ratio between the then-current dividend payments due on the shares of Series F Preferred Stock and the aggregate of the current and accrued dividends due on the Parity Stock. No interest will be payable in respect of any dividend payment on shares of Series F Preferred Stock that may be in arrears. Subject to the foregoing, and not otherwise, such dividends (payable in cash, stock or otherwise) as may be determined by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may be declared and paid on any Junior Stock from time to time out of any assets legally available therefor, and the shares of Series F Preferred Stock shall not be entitled to participate in any such dividend.

# Section 5. Liquidation Rights.

(a) Liquidation. In the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation, holders of Series F Preferred Stock shall be entitled, out of assets legally available therefor, before any distribution or payment out of the assets of the Corporation may be made to or set aside for the holders of any Junior Stock and

subject to the rights of the holders of any class or series of securities ranking senior to or on parity with Series F Preferred Stock upon liquidation and the rights of the Corporation's depositors and other creditors, to receive in full a liquidating distribution in the amount of the liquidation preference of \$100,000 per share, plus any dividends which have been declared but not yet paid, without accumulation of any undeclared dividends, to the date of liquidation. The holders of Series F Preferred Stock shall not be entitled to any further payments in the event of any such voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation other than what is expressly provided for in this Section 5.

- **(b) Partial Payment.** If the assets of the Corporation are not sufficient to pay in full the liquidation preference plus any dividends which have been declared but not yet paid to all holders of Series F Preferred Stock and all holders of any Parity Stock, the amounts paid to the holders of Series F Preferred Stock and to the holders of all Parity Stock shall be *pro rata* in accordance with the respective aggregate liquidation preferences plus any dividends which have been declared but not yet paid of Series F Preferred Stock and all such Parity Stock.
- (c) Residual Distributions. If the liquidation preference plus any dividends which have been declared but not yet paid has been paid in full to all holders of Series F Preferred Stock and all holders of any Parity Stock, then the holders of Junior Stock shall be entitled to receive all remaining assets of the Corporation according to their respective rights and preferences.
- (d) Merger, Consolidation and Sale of Assets Not Liquidation. For purposes of this Section 5, the sale, conveyance, exchange or transfer (for cash, shares of stock, securities or other consideration) of all or substantially all of the property and assets of the Corporation shall not be deemed a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation, nor shall the merger, consolidation or any other business combination transaction of the Corporation into or with any other corporation or person or the merger, consolidation or any other business combination transaction of any other corporation or person into or with the Corporation be deemed to be a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation.

# Section 6. Redemption.

- (a) Optional Redemption. The Corporation, at the option of its Board of Directors or any duly authorized committee of the Board of Directors of the Corporation, may redeem out of funds legally available therefor, in whole or in part, the shares of Series F Preferred Stock at the time outstanding, at any time on or after the later of March 15, 2012 and the date of original issuance of the Series F Preferred Stock, upon notice given as provided in Section 6(b) below. The redemption price for shares of Series F Preferred Stock shall be \$100,000 per share plus dividends that have been declared but not paid plus accrued and unpaid dividends for the then-current Dividend Period to the redemption date.
- (b) Notice of Redemption. Notice of every redemption of shares of Series F Preferred Stock shall be mailed by first class mail, postage prepaid, addressed to the holders of record of such shares to be redeemed at their respective last addresses appearing on the stock register of the Corporation. Such mailing shall be at least 15 days and not more than 60 days

before the date fixed for redemption. Any notice mailed as provided in this Section 6(b) shall be conclusively presumed to have been duly given, whether or not the holder receives such notice, but failure duly to give such notice by mail, or any defect in such notice or in the mailing thereof, to any holder of shares of Series F Preferred Stock designated for redemption shall not affect the validity of the proceedings for the redemption of any other shares of Series F Preferred Stock. Each notice shall state (i) the redemption date; (ii) the number of shares of Series F Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where the certificates for such shares are to be surrendered for payment of the redemption price; and (v) that dividends on the shares to be redeemed will cease to accrue on the redemption date. Notwithstanding the foregoing, if the Series F Preferred Stock is held in book-entry form through DTC, the Corporation may give such notice in any manner permitted by DTC.

- (c) Partial Redemption. In case of any redemption of only part of the shares of Series F Preferred Stock at the time outstanding, the shares of Series F Preferred Stock to be redeemed shall be selected either *pro rata* from the holders of record of Series F Preferred Stock in proportion to the number of Series F Preferred Stock held by such holders or by lot or in such other manner as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine to be fair and equitable. Subject to the provisions of this Section 6, the Board of Directors of the Corporation, the Committee or any duly authorized committee of the Board of Directors shall have full power and authority to prescribe the terms and conditions upon which shares of Series F Preferred Stock shall be redeemed from time to time.
- (d) Effectiveness of Redemption. If notice of redemption has been duly given and if on or before the redemption date specified in the notice all funds necessary for the redemption have been set aside by the Corporation, separate and apart from its other assets, in trust for the *pro rata* benefit of the holders of the shares called for redemption, so as to be and continue to be available therefor, or deposited by the Corporation with a bank or trust company selected by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors (the "Depositary Company") in trust for the *pro rata* benefit of the holders of the shares called for redemption, then, notwithstanding that any certificate for any share so called for redemption has not been surrendered for cancellation, on and after the redemption date all shares so called for redemption shall cease to be outstanding, all dividends with respect to such shares shall cease to accrue after such redemption date, and all rights with respect to such shares shall forthwith on such redemption date cease and terminate, except only the right of the holders thereof to receive the amount payable on such redemption from such bank or trust company at any time after the redemption date from the funds so deposited, without interest. The Corporation shall be entitled to receive, from time to time, from the Depositary Company any interest accrued on such funds, and the holders of any shares called for redemption shall have no claim to any such interest. Any funds so deposited and unclaimed at the end of three years from the redemption date shall, to the extent permitted by law, be released or repaid to the Corporation, and in the event of such repayment to the Corporation, the holders of record of the shares so called for redemption shall be deemed to be unsecured creditors of the Corporation for an amount equivalent to the amount deposited as stated above for the redemption of such shares and so repaid to the Corporation, but shall in no event

- Section 7. Voting Rights. The holders of the Series F Preferred Stock will have no voting rights and will not be entitled to elect any directors, except as expressly provided by law.
- Section 8. Preemption and Conversion. The holders of Series F Preferred Stock shall not have any rights of preemption or rights to convert such Series F Preferred Stock into shares of any other class of capital stock of the Corporation.
- Section 9. Rank. Notwithstanding anything set forth in the Certificate of Incorporation or this Certificate of Designations to the contrary, the Board of Directors of the Corporation, the Committee or any authorized committee of the Board of Directors of the Corporation, without the vote of the holders of the Series F Preferred Stock, may authorize and issue additional shares of Junior Stock, Parity Stock or any class or series of Senior Stock or any other securities ranking senior to the Series F Preferred Stock as to dividends and the distribution of assets upon any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.
- Section 10. Repurchase. Subject to the limitations imposed herein, the Corporation may purchase and sell Series F Preferred Stock from time to time to such extent, in such manner, and upon such terms as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine; provided, however, that the Corporation shall not use any of its funds for any such purchase when there are reasonable grounds to believe that the Corporation is, or by such purchase would be, rendered insolvent.
- Section 11. Unissued or Reacquired Shares. Shares of Series F Preferred Stock not issued or which have been issued and converted, redeemed or otherwise purchased or acquired by the Corporation shall be restored to the status of authorized but unissued shares of preferred stock without designation as to series.
  - Section 12. No Sinking Fund. Shares of Series F Preferred Stock are not subject to the operation of a sinking fund.

# CERTIFICATE OF DESIGNATIONS OF ADJUSTABLE RATE NON-CUMULATIVE PREFERRED STOCK, SERIES G OF BANK OF AMERICA CORPORATION

Pursuant to Section 151 of the General Corporation Law of the State of Delaware

Bank of America Corporation, a corporation organized and existing under the General Corporation Law of the State of Delaware (the "Corporation"), does hereby certify that:

- 1. At a meeting duly convened and held on April 26, 2006, the Board of Directors of the Corporation (the 'Board') duly adopted resolutions (a) authorizing the issuance and sale by the Corporation of one or more series of the Corporation's preferred stock, and (b) appointing a Committee (the "Committee") of the Board to act on behalf of the Board in establishing the number of authorized shares, the dividend rate and other powers, designations, preferences and rights of the preferred stock.
  - 2. Thereafter, on February 12, 2007, the Committee duly adopted the following resolution by written consent:

"RESOLVED, that the powers, designations, preferences and relative, participating, optional or other special rights, and the qualifications, limitations or restrictions thereof, of the Corporation's Adjustable Rate Non-Cumulative Preferred Stock, Series G, including those established by the Board and the number of authorized shares and dividend rate established hereby, are authorized and approved as set forth in Exhibit A hereto, which is incorporated herein by reference."

IN WITNESS WHEREOF, this Certificate of Designations is executed on behalf of the Corporation by its duly authorized officer this 15th day of February, 2007.

BANK OF AMERICA CORPORATION

/s/ TERESA M. BRENNER

Name: Teresa M. Brenner Title: Associate General Counsel

### **EXHIBIT A**

TO

### CERTIFICATE OF DESIGNATIONS

OF

### ADJUSTABLE RATE NON-CUMULATIVE PREFERRED STOCK, SERIES G

OF

# BANK OF AMERICA CORPORATION

Section 13. Designation. The designation of the series of preferred stock shall be "Adjustable Rate Non-Cumulative Preferred Stock, Series G" (the "Series G Preferred Stock"). Each share of Series G Preferred Stock shall be identical in all respects to every other share of Series G Preferred Stock. Series G Preferred Stock will rank equally with Parity Stock, if any, will rank senior to Junior Stock and will rank junior to Senior Stock, if any, with respect to the payment of dividends and the distribution of assets in the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 14. Number of Shares. The number of authorized shares of Series G Preferred Stock shall be 8,501. That number from time to time may be increased (but not in excess of the total number of authorized shares of preferred stock) or decreased (but not below the number of shares of Series G Preferred Stock then outstanding) by further resolution duly adopted by the Board of Directors of the Corporation, the Committee or any other duly authorized committee of the Board of Directors of the Corporation and by the filing of a certificate pursuant to the provisions of the General Corporation Law of the State of Delaware stating that such increase or reduction, as the case may be, has been so authorized. The Corporation shall have the authority to issue fractional shares of Series G Preferred Stock.

**Section 15. Definitions**. As used herein with respect to Series G Preferred Stock:

"Business Day" means each Monday, Tuesday, Wednesday, Thursday or Friday on which banking institutions are not authorized or obligated by law, regulation or executive order to close in New York, New York or in Charlotte, North Carolina.

"Calculation Agent" shall mean The Bank of New York Trust Company, N.A., or such other bank or entity as may be appointed by the Corporation to act as calculation agent for the Series G Preferred Stock.

"Depositary Company" shall have the meaning set forth in Section 6(d) hereof.

"Dividend Determination Date" shall have the meaning set forth below in the definition of "Three-Month LIBOR."

- "Dividend Payment Date" shall have the meaning set forth in Section 4(a) hereof.
- "Dividend Period" shall have the meaning set forth in Section 4(a) hereof.
- "DTC" means The Depository Trust Company, together with its successors and assigns.
- "Junior Stock" means the Corporation's common stock and any other class or series of stock of the Corporation now existing or hereafter authorized over which Series G Preferred Stock has preference or priority in the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.
  - "London Banking Day" means any day on which commercial banks are open for general business (including dealings in deposits in U.S. dollars) in London, England.
- "Parity Stock" means (a) the Corporation's 7% Cumulative Redeemable Preferred Stock, Series B, (b) the Corporation's 6.204% Non-Cumulative Preferred Stock, Series D, (c) the Corporation's Floating Rate Non-Cumulative Preferred Stock, Series E, (d) the Corporation's Floating Rate Non-Cumulative Preferred Stock, Series F and (e) any other class or series of stock of the Corporation hereafter authorized that ranks on a par with the Series G Preferred Stock in the payment of dividends or in the distribution of assets on any liquidation, dissolution or winding up of the Corporation.
- "Senior Stock" means any class or series of stock of the Corporation now existing or hereafter authorized which has preference or priority over the Series G Preferred Stock as to the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.
  - "Series G Preferred Stock" shall have the meaning set forth in Section 1 hereof.
- "Telerate Page 3750" means the display page so designated on the Moneyline/Telerate Service (or any other page as may replace that page on that service, or any other service as may be nominated as the information vendor, for the purpose of displaying rates or prices comparable to the London Interbank Offered Rate for U.S. dollar deposits).

"Three-Month LIBOR" means, with respect to any Dividend Period, the offered rate (expressed as a percentage per annum) for deposits in U.S. dollars for a three-month period commencing on the first day of that Dividend Period that appears on Telerate Page 3750 as of 11:00 a.m. (London time) on the second London Banking Day immediately preceding the first day of that Dividend Period (the "Dividend Determination Date"). If such rate does not appear on Telerate Page 3750, Three-Month LIBOR will be determined on the basis of the rates at which deposits in U.S. dollars for a three-month period commencing on the first day of that Dividend Period and in a principal amount of not less than \$1,000,000 are offered to prime banks in the London interbank market by four major banks in the London interbank market selected by the Corporation, at approximately 11:00 a.m., London time on the second London Banking Day immediately preceding the first day of that Dividend Period. The Calculation Agent will request the principal London office of each of such banks to provide a quotation of its rate. If at least two such quotations are provided, Three-Month LIBOR with respect to that Dividend Period will be the arithmetic mean (rounded upward if necessary to the nearest .00001 of 1%) of such

quotations. If fewer than two quotations are provided, Three-Month LIBOR with respect to that Dividend Period will be the arithmetic mean (rounded upward if necessary to the nearest .00001 of 1%) of the rates quoted by three major banks in New York City selected by the Corporation, at approximately 11:00 a.m., New York City time, on the first day of that Dividend Period for loans in U.S. dollars to leading European banks for a three-month period commencing on the first day of that Dividend Period and in a principal amount of not less than \$1,000,000. However, if fewer than three banks selected by the Corporation to provide quotations are not quoting as described above, Three-Month LIBOR for that Dividend Period will be the same as Three-Month LIBOR as determined for the previous Dividend Period, or in the case of the first Dividend Period, the most recent rate that could have been determined in accordance with the first sentence of this paragraph had Series G Preferred Stock been outstanding. The Calculation Agent's establishment of Three-Month LIBOR and calculation of the amount of dividends for each Dividend Period will be on file at the principal offices of the Corporation, will be made available to any holder of Series G Preferred Stock upon request and will be final and binding in the absence of manifest error.

### Section 16. Dividends.

(a) Rate. Holders of Series G Preferred Stock shall be entitled to receive, if, as and when declared by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation, but only out of assets legally available therefor, non-cumulative cash dividends on the liquidation preference of \$100,000 per share of Series G Preferred Stock, and no more, payable as follows: (i) if the Series G Preferred Stock is issued prior to March 15, 2012, semi-annually in arrears on each March 15 and September 15 through March 15, 2012; and (ii) from and including the later of March 15, 2012 and the date of issuance, quarterly in arrears on each March 15, June 15, September 15 and December 15; provided, however, if any such day is not a Business Day, then payment of any dividend otherwise payable on that date will be made on the next succeeding day that is a Business Day, unless that day falls in the next calendar year, in which case payment of such dividend will occur on the immediately preceding Business Day (in either case, without any interest or other payment in respect of such delay) (each such day on which dividends are payable a "Dividend Payment Date"). The period from and including the date of issuance of the Series G Preferred Stock or any Dividend Payment Date to but excluding the next Dividend Payment Date is a "Dividend Period." Dividends on each share of Series G Preferred Stock will accrue on the liquidation preference of \$100,000 per share for each Dividend Period (1) from the date of issuance to, but excluding, the Dividend Payment Date in March 2012 (if issued prior to that date) at a rate per annum equal to 5.63% and (2) thereafter at a rate per annum equal to the greater of (x) Three-Month LIBOR plus a spread of 0.40% and (y) 4.00%. The record date for payment Date falls. The amount of dividends payable shall be computed on the basis of a 360-day year and the actual number of days elapsed in a Dividend Period.

**(b)** Non-Cumulative Dividends. Dividends on shares of Series G Preferred Stock shall be non-cumulative. To the extent that any dividends payable on the shares of Series G Preferred Stock on any Dividend Payment Date are not declared and paid, in full or otherwise, on such Dividend Payment Date, then such unpaid dividends shall not cumulate and shall cease to accrue and be payable and the Corporation shall have no obligation to pay, and the holders of

Series G Preferred Stock shall have no right to receive, dividends accrued for such Dividend Period after the Dividend Payment Date for such Dividend Period or interest with respect to such dividends, whether or not dividends are declared for any subsequent Dividend Period with respect to Series G Preferred Stock, Parity Stock, Junior Stock or any other class or series of authorized preferred stock of the Corporation.

(c) Priority of Dividends. So long as any share of Series G Preferred Stock remains outstanding, (i) no dividend shall be declared or paid or set aside for payment and no distribution shall be declared or made or set aside for payment on any Junior Stock, other than a dividend payable solely in shares of Junior Stock, (ii) no shares of Junior Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation, directly or indirectly (other than as a result of a reclassification of Junior Stock for or into other Junior Stock, or the exchange or conversion of one share of Junior Stock for or into another share of Junior Stock, and other than through the use of the proceeds of a substantially contemporaneous sale of other shares of Junior Stock), nor shall any monies be paid to or made available for a sinking fund for the redemption of any such Junior Stock by the Corporation and (iii) no shares of Parity Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation otherwise than pursuant to pro rata offers to purchase all, or a pro rata portion, of the Series G Preferred Stock and such Parity Stock except by conversion into or exchange for Junior Stock, in each case unless full dividends on all outstanding shares of Series G Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. The foregoing limitations do not apply to purchases or acquisitions of the Corporation's Junior Stock pursuant to any employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted. Subject to the succeeding sentence, for so long as any shares of Series G Preferred Stock remain outstanding, no dividends shall be declared or paid or set aside for payment on any Parity Stock for any period unless full dividends on all outstanding shares of Series G Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. To the extent the Corporation declares dividends on the Series G Preferred Stock and on any Parity Stock but cannot make full payment of such declared dividends, the Corporation will allocate the dividend payments on a pro rata basis among the holders of the shares of Series G Preferred Stock and the holders of any Parity Stock. For purposes of calculating the pro rata allocation of partial dividend payments, the Corporation will allocate dividend payments based on the ratio between the then-current dividend payments due on the shares of Series G Preferred Stock and the aggregate of the current and accrued dividends due on the Parity Stock. No interest will be payable in respect of any dividend payment on shares of Series G Preferred Stock that may be in arrears. Subject to the foregoing, and not otherwise, such dividends (payable in cash, stock or otherwise) as may be determined by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may be declared and paid on any Junior Stock from time to time out of any assets legally available therefor, and the shares of Series G Preferred Stock shall not be entitled to participate in any such dividend.

### Section 17. Liquidation Rights.

- (a) Liquidation. In the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation, holders of Series G Preferred Stock shall be entitled, out of assets legally available therefor, before any distribution or payment out of the assets of the Corporation may be made to or set aside for the holders of any Junior Stock and subject to the rights of the holders of any class or series of securities ranking senior to or on parity with Series G Preferred Stock upon liquidation and the rights of the Corporation's depositors and other creditors, to receive in full a liquidating distribution in the amount of the liquidation preference of \$100,000 per share, plus any dividends which have been declared but not yet paid, without accumulation of any undeclared dividends, to the date of liquidation. The holders of Series G Preferred Stock shall not be entitled to any further payments in the event of any such voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation other than what is expressly provided for in this Section 5.
- **(b) Partial Payment.** If the assets of the Corporation are not sufficient to pay in full the liquidation preference plus any dividends which have been declared but not yet paid to all holders of Series G Preferred Stock and all holders of any Parity Stock, the amounts paid to the holders of Series G Preferred Stock and to the holders of all Parity Stock shall be *pro rata* in accordance with the respective aggregate liquidation preferences plus any dividends which have been declared but not yet paid of Series G Preferred Stock and all such Parity Stock.
- (c) Residual Distributions. If the liquidation preference plus any dividends which have been declared but not yet paid has been paid in full to all holders of Series G Preferred Stock and all holders of any Parity Stock, then the holders of Junior Stock shall be entitled to receive all remaining assets of the Corporation according to their respective rights and preferences.
- (d) Merger, Consolidation and Sale of Assets Not Liquidation. For purposes of this Section 5, the sale, conveyance, exchange or transfer (for cash, shares of stock, securities or other consideration) of all or substantially all of the property and assets of the Corporation shall not be deemed a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation, nor shall the merger, consolidation or any other business combination transaction of the Corporation into or with any other corporation or person or the merger, consolidation or any other business combination transaction of any other corporation or with the Corporation be deemed to be a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation.

## Section 18. Redemption.

(a) Optional Redemption. The Corporation, at the option of its Board of Directors or any duly authorized committee of the Board of Directors of the Corporation, may redeem out of funds legally available therefor, in whole or in part, the shares of Series G Preferred Stock at the time outstanding, at any time on or after the later of March 15, 2012 and the date of original issuance of the Series G Preferred Stock, upon notice given as provided in Section 6(b) below. The redemption price for shares of Series G Preferred Stock shall be \$100,000 per share plus

dividends that have been declared but not paid plus accrued and unpaid dividends for the then-current Dividend Period to the redemption date.

- (b) Notice of Redemption. Notice of every redemption of shares of Series G Preferred Stock shall be mailed by first class mail, postage prepaid, addressed to the holders of record of such shares to be redeemed at their respective last addresses appearing on the stock register of the Corporation. Such mailing shall be at least 15 days and not more than 60 days before the date fixed for redemption. Any notice mailed as provided in this Section 6(b) shall be conclusively presumed to have been duly given, whether or not the holder receives such notice, but failure duly to give such notice by mail, or any defect in such notice or in the mailing thereof, to any holder of shares of Series G Preferred Stock designated for redemption shall not affect the validity of the proceedings for the redemption of any other shares of Series G Preferred Stock. Each notice shall state (i) the redemption date; (ii) the number of shares of Series G Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where the certificates for such shares are to be surrendered for payment of the redemption price; and (v) that dividends on the shares to be redeemed will cease to accrue on the redemption date. Notwithstanding the foregoing, if the Series G Preferred Stock is held in book-entry form through DTC, the Corporation may give such notice in any manner permitted by DTC.
- (c) Partial Redemption. In case of any redemption of only part of the shares of Series G Preferred Stock at the time outstanding, the shares of Series G Preferred Stock to be redeemed shall be selected either pro rata from the holders of record of Series G Preferred Stock in proportion to the number of Series G Preferred Stock held by such holders or by lot or in such other manner as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine to be fair and equitable. Subject to the provisions of this Section 6, the Board of Directors of the Corporation, the Committee or any duly authorized committee of the Board of Directors shall have full power and authority to prescribe the terms and conditions upon which shares of Series G Preferred Stock shall be redeemed from time to
- (d) Effectiveness of Redemption. If notice of redemption has been duly given and if on or before the redemption date specified in the notice all funds necessary for the redemption have been set aside by the Corporation, separate and apart from its other assets, in trust for the pro rata benefit of the holders of the shares called for redemption, so as to be and continue to be available therefor, or deposited by the Corporation with a bank or trust company selected by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors (the "Depositary Company") in trust for the pro rata benefit of the holders of the shares called for redemption, then, notwithstanding that any certificate for any share so called for redemption has not been surrendered for cancellation, on and after the redemption date all shares so called for redemption shall cease to be outstanding, all dividends with respect to such shares shall cease to accrue after such redemption date, and all rights with respect to such shares shall forthwith on such redemption date cease and terminate, except only the right of the holders thereof to receive the amount payable on such redemption from such bank or trust company at any time after the redemption date from the funds so deposited, without interest. The Corporation shall be entitled to receive, from time to time, from the Depositary Company any

interest accrued on such funds, and the holders of any shares called for redemption shall have no claim to any such interest. Any funds so deposited and unclaimed at the end of three years from the redemption date shall, to the extent permitted by law, be released or repaid to the Corporation, and in the event of such repayment to the Corporation, the holders of record of the shares so called for redemption shall be deemed to be unsecured creditors of the Corporation for an amount equivalent to the amount deposited as stated above for the redemption of such shares and so repaid to the Corporation, but shall in no event be entitled to any interest.

- Section 19. Voting Rights. The holders of the Series G Preferred Stock will have no voting rights and will not be entitled to elect any directors, except as expressly provided by law.
- Section 20. Preemption and Conversion. The holders of Series G Preferred Stock shall not have any rights of preemption or rights to convert such Series G Preferred Stock into shares of any other class of capital stock of the Corporation.
- Section 21. Rank. Notwithstanding anything set forth in the Certificate of Incorporation or this Certificate of Designations to the contrary, the Board of Directors of the Corporation, the Committee or any authorized committee of the Board of Directors of the Corporation, without the vote of the holders of the Series G Preferred Stock, may authorize and issue additional shares of Junior Stock, Parity Stock or any class or series of Senior Stock or any other securities ranking senior to the Series G Preferred Stock as to dividends and the distribution of assets upon any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.
- Section 22. Repurchase. Subject to the limitations imposed herein, the Corporation may purchase and sell Series G Preferred Stock from time to time to such extent, in such manner, and upon such terms as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine; provided, however, that the Corporation shall not use any of its funds for any such purchase when there are reasonable grounds to believe that the Corporation is, or by such purchase would be, rendered insolvent.
- Section 23. Unissued or Reacquired Shares. Shares of Series G Preferred Stock not issued or which have been issued and converted, redeemed or otherwise purchased or acquired by the Corporation shall be restored to the status of authorized but unissued shares of preferred stock without designation as to series.
  - Section 24. No Sinking Fund. Shares of Series G Preferred Stock are not subject to the operation of a sinking fund.

# CERTIFICATE OF DESIGNATIONS OF 8.20% NON-CUMULATIVE PREFERRED STOCK, SERIES H OF BANK OF AMERICA CORPORATION

Pursuant to Section 151 of the General Corporation Law of the State of Delaware

Bank of America Corporation, a corporation organized and existing under the General Corporation Law of the State of Delaware (the 'Corporation''), does hereby certify that:

- 1. At meetings duly convened and held on December 11, 2007, January 23, 2008 and April 23, 2008, the Board of Directors of the Corporation (the <u>Board</u>") duly adopted resolutions (a) authorizing the issuance and sale by the Corporation of one or more series of the Corporation's preferred stock, and (b) appointing a Special Committee (the "<u>Committee</u>") of the Board to act on behalf of the Board in establishing the number of authorized shares, the dividend rate and other powers, designations, preferences and rights of the preferred stock.
  - 2. Thereafter, on May 21, 2008, the Committee duly adopted the following resolution by written consent:

"RESOLVED, that the powers, designations, preferences and relative, participating, optional or other special rights, and the qualifications, limitations or restrictions thereof, of the Corporation's 8.20% Non-Cumulative Preferred Stock, Series H, including those established by the Board and the number of authorized shares and dividend rate established hereby, are authorized and approved as set forth in the Certificate of Designations attached hereto as Exhibit A, which is incorporated herein and made a part of these resolutions by reference."

IN WITNESS WHEREOF, this Certificate of Designations is executed on behalf of the Corporation by its duly authorized officer this 22nd day of May, 2008.

BANK OF AMERICA CORPORATION

/s/ TERESA M. BRENNER

Name: Teresa M. Brenner Title: Associate General Counsel

### EXHIBIT A

# CERTIFICATE OF DESIGNATIONS

OF

# 8.20% NON-CUMULATIVE PREFERRED STOCK, SERIES H

OE

# BANK OF AMERICA CORPORATION

Section 1. Designation. The designation of the series of preferred stock shall be "8.20% Non-Cumulative Preferred Stock, Series H" (the 'Series H Preferred Stock'). Each share of Series H Preferred Stock shall be identical in all respects to every other share of Series H Preferred Stock. Series H Preferred Stock will rank equally with Parity Stock, if any, will rank senior to Junior Stock and will rank junior to Senior Stock, if any, with respect to the payment of dividends and the distribution of assets in the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 2. Number of Shares. The number of authorized shares of Series H Preferred Stock shall be 124,200. That number from time to time may be increased (but not in excess of the total number of authorized shares of preferred stock) or decreased (but not below the number of shares of Series H Preferred Stock then outstanding) by further resolution duly adopted by the Board of Directors of the Corporation, the Committee or any other duly authorized committee of the Board of Directors of the Corporation and by the filing of a certificate pursuant to the provisions of the General Corporation Law of the State of Delaware stating that such increase or reduction, as the case may be, has been so authorized. The Corporation shall have the authority to issue fractional shares of Series H Preferred Stock.

# Section 3. Definitions. As used herein with respect to Series H Preferred Stock:

- "Business Day" means each Monday, Tuesday, Wednesday, Thursday or Friday on which banking institutions are not authorized or obligated by law, regulation or executive order to close in New York, New York or in Charlotte, North Carolina.
  - "Depositary Company" shall have the meaning set forth in Section 6(d) hereof.
  - "Dividend Payment Date" shall have the meaning set forth in Section 4(a) hereof.
  - "Dividend Period" shall have the meaning set forth in Section 4(a) hereof.
  - "DTC" means The Depository Trust Company, together with its successors and assigns.

"Junior Stock" means the Corporation's common stock and any other class or series of stock of the Corporation now existing or hereafter authorized over which Series H Preferred

Stock has preference or priority in the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.

"Parity Stock" means (a) the Corporation's 7% Cumulative Redeemable Preferred Stock, Series B, (b) the Corporation's 6.204% Non-Cumulative Preferred Stock, Series D, (c) the Corporation's Floating Rate Non-Cumulative Preferred Stock, Series E, (d) the Corporation's Floating Rate Non-Cumulative Preferred Stock, Series F (if and when issued and outstanding), (e) the Corporation's Adjustable Rate Non-Cumulative Preferred Stock, Series G (if and when issued and outstanding), (f) the Corporation's 6.625% Non-Cumulative Preferred Stock, Series J, (h) the Corporation's Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series K, (i) the Corporation's 7.25% Non-Cumulative Preferred Stock, Series L, (j) the Corporation's Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series M, and (k) any other class or series of stock of the Corporation hereafter authorized that ranks on a par with the Series H Preferred Stock in the payment of dividends and in the distribution of assets on any liquidation, dissolution or winding up of the Corporation.

"Senior Stock" means any class or series of stock of the Corporation now existing or hereafter authorized which has preference or priority over the Series H Preferred Stock as to the payment of dividends or in the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the Corporation.

"Series H Preferred Stock" shall have the meaning set forth in Section 1 hereof.

### Section 4. Dividends.

(a) Rate. Holders of Series H Preferred Stock shall be entitled to receive, if, as and when declared by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation, but only out of assets legally available therefor, non-cumulative cash dividends at a rate per annum equal to 8.20% on the liquidation preference of \$25,000 per share of Series H Preferred Stock, and no more, payable quarterly in arrears on each February 1, May 1, August 1 and November 1; provided, however, if any such day is not a Business Day, then payment of any dividend otherwise declared and payable on that date will be made on the next succeeding day that is a Business Day, unless that day falls in the next calendar year, in which case payment of such dividend will occur on the immediately preceding Business Day (in either case, without any interest or other payment in respect of such delay) (each such day on which dividends are payable a "Dividend Payment Date"). The period from, and including, the date of issuance of the Series H Preferred Stock or any Dividend Payment Date to, but excluding, the next Dividend Payment Date is a "Dividend Period." Dividends on each share of Series H Preferred Stock will accrue on the liquidation preference of \$25,000 per share at a rate per annum equal to 8.20%. The record date for payment of dividends on the Series H Preferred Stock shall be the fifteenth day of the calendar month immediately preceding the month during which the Dividend Payment Date falls. The amount of dividends payable shall be computed on the basis of a 360-day year of twelve 30-day months.

(b) Non-Cumulative Dividends. Dividends on shares of Series H Preferred Stock shall be non-cumulative. To the extent that any dividends payable on the shares of Series H

Preferred Stock on any Dividend Payment Date are not declared and paid, in full or otherwise, on such Dividend Payment Date, then such unpaid dividends shall not cumulate and shall cease to accrue and be payable and the Corporation shall have no obligation to pay, and the holders of Series H Preferred Stock shall have no right to receive, dividends accrued for such Dividend Period after the Dividend Payment Date for such Dividend Period or interest with respect to such dividends, whether or not dividends are declared for any subsequent Dividend Period with respect to Series H Preferred Stock, Parity Stock, Junior Stock or any other class or series of authorized preferred stock of the Corporation.

(c) Priority of Dividends. So long as any share of Series H Preferred Stock remains outstanding, (i) no dividend shall be declared or paid or set aside for payment and no distribution shall be declared or made or set aside for payment on any Junior Stock, other than a dividend payable solely in shares of Junior Stock, (ii) no shares of Junior Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation, directly or indirectly (other than as a result of a reclassification of Junior Stock for or into other Junior Stock, or the exchange or conversion of one share of Junior Stock for or into another share of Junior Stock, and other than through the use of the proceeds of a substantially contemporaneous sale of other shares of Junior Stock), nor shall any monies be paid to or made available for a sinking fund for the redemption of any such Junior Stock by the Corporation and (iii) no shares of Parity Stock shall be repurchased, redeemed or otherwise acquired for consideration by the Corporation otherwise than pursuant to pro rata offers to purchase all, or a pro rata portion, of the Series H Preferred Stock and such Parity Stock except by conversion into or exchange for Junior Stock, in each case unless full dividends on all outstanding shares of Series H Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. The foregoing limitations do not apply to purchases or acquisitions of the Corporation's Junior Stock pursuant to any employee or director incentive or benefit plan or arrangement (including any employment, severance or consulting agreement) of the Corporation or any subsidiary of the Corporation heretofore or hereafter adopted. Subject to the succeeding sentence, for so long as any shares of Series H Preferred Stock remain outstanding, no dividends shall be declared or paid or set aside for payment on any Parity Stock for any period unless full dividends on all outstanding shares of Series H Preferred Stock for the then-current Dividend Period have been paid in full or declared and a sum sufficient for the payment thereof set aside. To the extent the Corporation declares dividends on the Series H Preferred Stock and on any Parity Stock but cannot make full payment of such declared dividends, the Corporation will allocate the dividend payments on a pro rata basis among the holders of the shares of Series H Preferred Stock and the holders of any Parity Stock then outstanding. For purposes of calculating the pro rata allocation of partial dividend payments, the Corporation will allocate dividend payments based on the ratio between the then-current dividend payments due on the shares of Series H Preferred Stock and the aggregate of the current and accrued dividends due on the outstanding Parity Stock. No interest will be payable in respect of any dividend payment on shares of Series H Preferred Stock that may be in arrears. Subject to the foregoing, and not otherwise, such dividends (payable in cash, stock or otherwise) as may be determined by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may be declared and paid on any Junior Stock from time to time out of any assets legally available therefor, and the shares of Series H Preferred Stock shall not be entitled to participate in any such dividend.

### Section 5. Liquidation Rights.

- (a) Liquidation. In the event of any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation, holders of Series H Preferred Stock shall be entitled, out of assets legally available therefor, before any distribution or payment out of the assets of the Corporation may be made to or set aside for the holders of any Junior Stock and subject to the rights of the holders of any class or series of securities ranking senior to or on parity with Series H Preferred Stock upon liquidation and the rights of the Corporation's depositors and other creditors, to receive in full a liquidating distribution in the amount of the liquidation preference of \$25,000 per share, plus any dividends which have been declared but not yet paid, without accumulation of any undeclared dividends, to the date of liquidation. The holders of Series H Preferred Stock shall not be entitled to any further payments in the event of any such voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation other than what is expressly provided for in this Section 5.
- **(b) Partial Payment.** If the assets of the Corporation are not sufficient to pay in full the liquidation preference plus any dividends which have been declared but not yet paid to all holders of Series H Preferred Stock and all holders of any Parity Stock, the amounts paid to the holders of Series H Preferred Stock and to the holders of all Parity Stock shall be *pro rata* in accordance with the respective aggregate liquidation preferences plus any dividends which have been declared but not yet paid of Series H Preferred Stock and all such Parity Stock.
- (c) Residual Distributions. If the liquidation preference plus any dividends which have been declared but not yet paid has been paid in full to all holders of Series H Preferred Stock and all holders of any Parity Stock, the holders of Junior Stock shall be entitled to receive all remaining assets of the Corporation according to their respective rights and preferences.
- (d) Merger, Consolidation and Sale of Assets Not Liquidation. For purposes of this Section 5, the sale, conveyance, exchange or transfer (for cash, shares of stock, securities or other consideration) of all or substantially all of the property and assets of the Corporation shall not be deemed a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation, nor shall the merger, consolidation or any other business combination transaction of the Corporation into or with any other corporation or person or the merger, consolidation or any other business combination transaction or person into or with the Corporation be deemed to be a voluntary or involuntary dissolution, liquidation or winding up of the affairs of the Corporation.

## Section 6. Redemption.

(a) Optional Redemption. The Corporation, at the option of its Board of Directors or any duly authorized committee of the Board of Directors of the Corporation, may redeem out of funds legally available therefor, in whole or in part, the shares of Series H Preferred Stock at the time outstanding, at any time on any Dividend Payment Date on or after the Dividend Payment Date on May 1, 2013, upon notice given as provided in Section 6(b) below. The redemption price for shares of Series H Preferred Stock shall be \$25,000 per share plus dividends that have been declared but not paid.

- (b) Notice of Redemption. Notice of every redemption of shares of Series H Preferred Stock shall be mailed by first class mail, postage prepaid, addressed to the holders of record of such shares to be redeemed at their respective last addresses appearing on the stock register of the Corporation. Such mailing shall be at least 30 days and not more than 60 days before the date fixed for redemption. Any notice mailed as provided in this Section 6(b) shall be conclusively presumed to have been duly given, whether or not the holder receives such notice, but failure duly to give such notice by mail, or any defect in such notice or in the mailing thereof, to any holder of shares of Series H Preferred Stock designated for redemption shall not affect the validity of the proceedings for the redemption of any other shares of Series H Preferred Stock. Each notice shall state (i) the redemption date; (ii) the number of shares of Series H Preferred Stock to be redeemed and, if fewer than all the shares held by such holder are to be redeemed, the number of such shares to be redeemed from such holder; (iii) the redemption price; (iv) the place or places where the certificates for such shares are to be surrendered for payment of the redemption price; and (v) that dividends on the shares to be redeemed will cease to accrue on the redemption date. Notwithstanding the foregoing, if the Series H Preferred Stock is held in book-entry form through DTC, the Corporation may give such notice in any manner permitted by DTC.
- (c) Partial Redemption. In case of any redemption of only part of the shares of Series H Preferred Stock at the time outstanding, the shares of Series H Preferred Stock to be redeemed shall be selected either pro rata from the holders of record of Series H Preferred Stock in proportion to the number of Series H Preferred Stock held by such holders or by lot or in such other manner as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine to be fair and equitable. Subject to the provisions of this Section 6, the Board of Directors of the Corporation, the Committee or any duly authorized committee of the Board of Directors shall have full power and authority to prescribe the terms and conditions upon which shares of Series H Preferred Stock shall be redeemed from time to
- (d) Effectiveness of Redemption. If notice of redemption has been duly given and if on or before the redemption date specified in the notice all funds necessary for the redemption have been set aside by the Corporation, separate and apart from its other assets, in trust for the pro rata benefit of the holders of the shares called for redemption, so as to be and continue to be available therefor, or deposited by the Corporation with a bank or trust company selected by the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors (the "Depositary Company") in trust for the pro rata benefit of the holders of the shares called for redemption, then, notwithstanding that any certificate for any share so called for redemption has not been surrendered for cancellation, on and after the redemption date all shares so called for redemption shall cease to be outstanding, all dividends with respect to such shares shall cease to accrue after such redemption date, and all rights with respect to such shares shall forthwith on such redemption date cease and terminate, except only the right of the holders thereof to receive the amount payable on such redemption from such bank or trust company at any time after the redemption date from the funds so deposited, without interest. The Corporation shall be entitled to receive, from time to time, from the Depositary Company any interest accrued on such funds, and the holders of any shares called for redemption shall have no claim to any such interest. Any funds so deposited and unclaimed at the end of three years from the redemption date shall, to the extent permitted by law, be released or repaid to the

Corporation, and in the event of such repayment to the Corporation, the holders of record of the shares so called for redemption shall be deemed to be unsecured creditors of the Corporation for an amount equivalent to the amount deposited as stated above for the redemption of such shares and so repaid to the Corporation, but shall in no event be entitled to any interest.

# Section 7. Voting Rights.

(a) General. The holders of Series H Preferred Stock shall not be entitled to vote on any matter except as set forth in paragraph 7(b) below or as required by Delaware law.

# (b) Special Voting Right.

(i) Voting Right. If and whenever dividends on the Series H Preferred Stock or any other class or series of preferred stock that ranks on parity with Series H Preferred Stock as to payment of dividends, and upon which voting rights equivalent to those granted by this Section 7(b)(i) have been conferred and are exercisable, have not been paid, as to any class or series, for the equivalent of at least six quarterly Dividend Periods (whether consecutive or not), the number of directors constituting the Board of Directors of the Corporation shall be increased by two, and the holders of the Series H Preferred Stock (together with holders of any class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of the such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist), shall have the right, voting separately as a single class without regard to series, to the exclusion of the holders of common stock, to elect two directors of the Corporation to fill such newly created directorships (and to fill any vacancies in the terms of such directorships), provided that the election of such directors must not cause the Corporation to violate the corporate governance requirements of the New York Stock Exchange (or other exchange on which the Corporation's securities may be listed) that listed companies must have a majority of independent directors and further provided that the Board of Directors of the Corporation shall at no time include more than two such directors. Each such director elected by the holders of shares of Series H Preferred Stock and any other class or series of preferred stock that ranks on parity with the Series H Preferred Stock as to payment of dividends and having equivalent voting rights is a "Preferred Director."

(ii) Election. The election of the Preferred Directors will take place at any annual meeting of stockholders or any special meeting of the holders of Series H Preferred Stock and any other class or series of our stock that ranks on parity with Series H Preferred Stock as to payment of dividends and having equivalent voting rights and for which dividends have not been paid, called as provided herein. At any time after the special voting power has vested pursuant to Section 7(b)(i) above, the secretary of the Corporation may, and upon the written request of any holder of Series H Preferred Stock (addressed to the secretary at the Corporation's principal office) must (unless such request is received less than 90 days before the date fixed for the next annual or special meeting of the stockholders, in which event such election shall be held at such next annual or special meeting of stockholders), call a special meeting of the holders of Series H Preferred Stock and any other class or series of preferred stock that ranks on parity with Series H Preferred Stock as to payment of dividends and having equivalent voting rights and for which dividends have not been paid for the election of the two directors to be elected by them as

provided in Section 7(b)(iii) below. The Preferred Directors shall each be entitled to one vote per director on any matter.

- (iii) Notice of Special Meeting. Notice for a special meeting will be given in a similar manner to that provided in the Corporation's by-laws for a special meeting of the stockholders. If the secretary of the Corporation does not call a special meeting within 20 days after receipt of any such request, then any holder of Series H Preferred Stock may (at our expense) call such meeting, upon notice as provided in this Section 7(b)(iii), and for that purpose will have access to the stock register of the Corporation. The Preferred Directors elected at any such special meeting will hold office until the next annual meeting of our stockholders unless they have been previously terminated or removed pursuant to Section 7(b)(iv). In case any vacancy in the office of a Preferred Director occurs (other than prior to the initial election of the Preferred Directors), the vacancy may be filled by the written consent of the Preferred Director remaining in office, or if none remains in office, by the vote of the holders of the Series H Preferred Stock (together with holders of any other class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist) to serve until the next annual meeting of the stockholders.
- (iv) Termination; Removal. Whenever full dividends have been paid regularly on the Series H Preferred Stock and any other class or series of preferred stock that ranks on parity with Series H Preferred Stock as to payment of dividends, if any, for at least four quarterly Dividend Periods, then the right of the holders of Series H Preferred Stock to elect the Preferred Directors will cease (but subject always to the same provisions for the vesting of the special voting rights in the case of any similar non-payment of dividends in respect of future Dividend Periods). The terms of office of the Preferred Directors will immediately terminate and the number of directors constituting the Board of Directors will be reduced accordingly. Any Preferred Director may be removed at any time without cause by the holders of record of a majority of the outstanding shares of the Series H Preferred Stock (together with holders of any other class of the Corporation's authorized preferred stock having equivalent voting rights, whether or not the holders of such preferred stock would be entitled to vote for the election of directors if such default in dividends did not exist) when they have the voting rights described in this Section 7(b).

Section 8. Preemptive Rights and Conversion. The holders of Series H Preferred Stock shall not have any preemptive rights or rights to convert such Series H Preferred Stock into shares of any other class of capital stock of the Corporation.

Section 9. Rank. Notwithstanding anything set forth in the Certificate of Incorporation or this Certificate of Designations to the contrary, the Board of Directors of the Corporation, the Committee or any authorized committee of the Board of Directors of the Corporation, without the vote of the holders of the Series H Preferred Stock, may authorize and issue additional shares of Junior Stock, Parity Stock or any class or series of Senior Stock or any other securities ranking senior to the Series H Preferred Stock as to dividends and the distribution of assets upon any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Corporation.

Section 10. Repurchase. Subject to the limitations imposed herein, the Corporation may purchase and sell Series H Preferred Stock from time to such extent, in such manner, and upon such terms as the Board of Directors of the Corporation or any duly authorized committee of the Board of Directors of the Corporation may determine; provided, however, that the Corporation shall not use any of its funds for any such purchase when there are reasonable grounds to believe that the Corporation is, or by such purchase would be, rendered insolvent.

Section 11. Unissued or Reacquired Shares. Shares of Series H Preferred Stock not issued or which have been redeemed or otherwise purchased or acquired by the Corporation shall be restored to the status of authorized but unissued shares of preferred stock without designation as to series.

Section 12. No Sinking Fund. Shares of Series H Preferred Stock are not subject to the operation of a sinking fund.

	Six	Months Ended	Year Ended December 31					
(Dollars in millions)		June 30, 2008		2006	2005	2004	2003	
Excluding Interest on Deposits								
Income before income taxes	\$	6,719	\$20,924	\$31,973	\$24,480	\$20,908	\$15,781	
Equity in undistributed earnings of unconsolidated subsidiaries		(185)	(95)	(315)	(151)	(135)	(125)	
Fixed charges:								
Interest expense		13,166	34,778	29,514	18,397	9,072	6,105	
1/3 of net rent expense (1)		367	669	609	585	512	398	
Total fixed charges		13,533	35,447	30,123	18,982	9,584	6,503	
Preferred dividend requirements		547	254	33	27	23	6	
Fixed charges and preferred dividends		14,080	35,701	30,156	19,009	9,607	6,509	
Earnings	\$	20,067	\$56,276	\$61,781	\$43,311	\$30,357	\$22,159	
Ratio of earnings to fixed charges		1.48	1.59	2.05	2.28	3.17	3.41	
Ratio of earnings to fixed charges and preferred dividends	·	1.43	1.58	2.05	2.28	3.16	3.40	

	Six Months Ended		Year Ended December 31					
(Dollars in millions)		June 30, 2008		2006	2005	2004	2003	
Including Interest on Deposits								
Income before income taxes	\$	6,719	\$20,924	\$31,973	\$24,480	\$20,908	\$15,781	
Equity in undistributed earnings of unconsolidated subsidiaries		(185)	(95)	(315)	(151)	(135)	(125)	
Fixed charges:								
Interest expense		21,274	52,871	43,994	27,889	14,993	10,667	
1/3 of net rent expense (1)		367	669	609	585	512	398	
Total fixed charges		21,641	53,540	44,603	28,474	15,505	11,065	
Preferred dividend requirements		547	254	33	27	23	6	
Fixed charges and preferred dividends		22,188	53,794	44,636	28,501	15,528	11,071	
Earnings	\$	28,175	\$74,369	\$76,261	\$52,803	\$36,278	\$26,721	
Ratio of earnings to fixed charges		1.30	1.39	1.71	1.85	2.34	2.41	
Ratio of earnings to fixed charges and preferred dividends		1.27	1.38	1.71	1.85	2.34	2.41	

<sup>(1)</sup> Represents an appropriate interest factor.

## Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for the Chief Executive Officer

### I, Kenneth D. Lewis, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Bank of America Corporation (the registrant);
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2008

/s/ Kenneth D. Lewis

Kenneth D. Lewis

Chairman, Chief Executive

Officer and President

## Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 for the Chief Financial Officer

### I, Joe L. Price, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Bank of America Corporation (the registrant);
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2008

/s/ Joe L. Price

Joe L. Price

Chief Financial Officer

# Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

# I, Kenneth D. Lewis, state and attest that:

- 1. I am the Chief Executive Officer of Bank of America Corporation (the registrant).
- 2. I hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
  - the Quarterly Report on Form 10-Q of the registrant for the quarter ended June 30, 2008 (the periodic report) containing financial statements fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 780(d)); and
  - the information contained in the periodic report fairly presents, in all material respects, the financial condition and results of operations of the registrant as of, and for, the periods presented.

Date: August 7, 2008

/s/ Kenneth D. Lewis Kenneth D. Lewis Chairman, Chief Executive Officer and President

# Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

# I, Joe L. Price, state and attest that:

- 1. I am the Chief Financial Officer of Bank of America Corporation (the registrant).
- 2. I hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
  - the Quarterly Report on Form 10-Q of the registrant for the quarter ended June 30, 2008 (the periodic report) containing financial statements fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 780(d)); and
  - the information contained in the periodic report fairly presents, in all material respects, the financial condition and results of operations of the registrant as of, and for, the periods presented.

Date: August 7, 2008

/s/ Joe L. Price
Joe L. Price
Chief Price with

Chief Financial Officer