UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
April 11, 2012

BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the	$appropriate \ box \ below \ if the \ Form \ 8-K \ filing \ is \ intended \ to \ simultaneously \ satisfy \ the \ filing \ obligation \ of \ the \ registrant \ under \ any \ of \ the \ following \ provisions:$
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 7.01. REGULATION FD DISCLOSURE.

From time to time, including in its Annual Report on Form 10-K for the year ended December 31, 2011 (the Annual Report), Bank of America Corporation and its subsidiaries (the Corporation) have indicated that the Corporation may reclassify its business segment results based on, among other things, changes in its organizational alignment. In the Annual Report, the Corporation reported its results of operations through six business segments: Deposits, Card Services, Consumer Real Estate Services (CRES), Global Commercial Banking, Global Banking & Markets (GBAM) and Global Wealth & Investment Management (GWIM), with the remaining operations recorded in All Other. During the three months ended March 31, 2012, the Corporation changed its basis of presentation from six segments to five segments: Consumer & Business Banking (CBB), CRES, Global Banking, Global Markets and GWIM, with the remaining operations recorded in All Other. The former Deposits and Card Services segments, as well as the Business Banking business, which was included in the former Global Commercial Banking segment was combined with the Global Corporate and Investment Banking business, which was included in the former Global Banking & Markets (GBAM) segment, to form Global Banking. The remaining global markets business of GBAM is now reported as a separate Global Markets segment. In addition, certain management accounting methodologies and related allocations were refined.

The information contained in this Form 8-K is being furnished to assist investors in understanding how the the Corporation's business segment results would have been presented in previously filed reports had such results been reported to reflect the realignment discussed above. This business segment realignment did not affect the Consolidated Statement of Income or Consolidated Balance Sheet.

Revised Supplemental Information to reflect the segment realignment is attached hereto as Exhibit 99.1. This Revised Supplemental Information is being furnished pursuant to Item 7.01, and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the Revised Supplemental Information be deemed incorporated by reference into any filings under the Securities Act of 1933, as amended.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits.

Exhibit 99.1 is furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	Revised Supplemental Information to Reflect Segment Realignment - Full Years 2011 and 2010, Quarterly Information for 2011

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty

Neil A. Cotty

Chief Accounting Officer

Dated: April 11, 2012

INDEX TO EXHIBITS

EXHIBIT NO. DESCRIPTION OF EXHIBIT

99.1 Revised Supplemental Information to Reflect Segment Realignment - Full Years 2011 and 2010, Quarterly Information for 2011



Revised Supplemental Information to Reflect Segment Realignment Full Years 2011 and 2010 Quarterly Information for 2011

This segment information is preliminary and based on company data available at the time of this filing. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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Annual Results by Business Segment

(Dollars in millions)

			Year	Ended	December 31, 201	1				
	Total Corporation	Consumer & siness Banking	Consumer Real Estate Services		Global Banking	Global Markets		GWIM		All Other
Net interest income (FTE basis)(1)	\$ 45,588	\$ 21,377	\$ 3,207	\$	9,490	\$	3,682	\$	6,052	\$ 1,780
Noninterest income (loss)	48,838	11,496	(6,361)		7,828		11,103		11,344	13,428
Total revenue, net of interest expense (FTE basis)(1)	94,426	32,873	(3,154)		17,318		14,785		17,396	15,208
Provision for credit losses	13,410	3,490	4,524		(1,118)		(56)		398	6,172
Noninterest expense	80,274	17,704	21,804		8,888		12,236		14,357	5,285
Income (loss) before income taxes	 742	11,679	(29,482)		9,548		2,605		2,641	3,751
Income tax expense (benefit) (FTE basis)(1)	 (704)	 4,227	 (10,009)		3,501		1,620		969	 (1,012)
Net income (loss)	\$ 1,446	\$ 7,452	\$ (19,473)	\$	6,047	\$	985	\$	1,672	\$ 4,763
Average										
Total loans and leases	\$ 938,096	\$ 153,641	\$ 119,820	\$	265,560		n/m	\$	102,144	\$ 283,890
Total assets (2)	2,296,322	517,523	190,367		338,455	\$	589,753		290,565	369,659
Total deposits	1,035,802	462,087	n/m		237,193		n/m		254,997	49,267
Period end										
Total loans and leases	\$ 926,200	\$ 146,378	\$ 112,359	\$	278,177		n/m	\$	103,460	\$ 267,621
Total assets (2)	2,129,046	520,503	163,712		350,148	\$	501,150		284,062	309,471
Total deposits	1,033,041	464,263	n/m		246,466		n/m		253,264	32,729

					Year	Ended	December 31, 201	10			
	C	Total Corporation	onsumer & iness Banking		Consumer Real Estate Services		Global Banking		Global Markets	GWIM	All Other
Net interest income (FTE basis)(1)	\$	52,693	\$ 24,298	\$	4,662	\$	10,064	\$	4,332	\$ 5,682	\$ 3,655
Noninterest income		58,697	13,883		5,667		7,684		14,786	10,609	6,068
Total revenue, net of interest expense (FTE basis)(1)		111,390	38,181		10,329		17,748		19,118	16,291	9,723
Provision for credit losses		28,435	11,647		8,490		1,298		30	646	6,324
Noninterest expense		83,108	 28,579		14,806		8,672		11,769	13,209	6,073
Income (loss) before income taxes		(153)	(2,045)		(12,967)		7,778		7,319	2,436	(2,674)
Income tax expense (benefit) (FTE basis)(1)		2,085	 3,089		(4,070)		2,887		3,073	1,083	(3,977)
Net income (loss)	\$	(2,238)	\$ (5,134)	s	(8,897)	\$	4,891	\$	4,246	\$ 1,353	\$ 1,303
Average											
Total loans and leases	\$	958,331	\$ 175,746	\$	129,234	\$	260,970		n/m	\$ 99,269	\$ 281,642
Total assets (2)		2,439,606	516,511		224,994		312,922	\$	644,561	267,365	473,253
Total deposits		988,586	451,553		n/m		203,459		n/m	232,519	66,882
Period end											
Total loans and leases	\$	940,440	\$ 166,007	\$	122,933	\$	254,841		n/m	\$ 100,725	\$ 285,086
Total assets (2)		2,264,909	510,986		212,412		311,788	\$	537,270	296,478	395,975
Total deposits		1,010,430	452,871		n/m		217,262		n/m	258,210	48,767

⁽¹⁾ Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. Other companies may define or calculate this measure differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
(2) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment

(Dollars in millions)

				Fourth	h Quarter 2011			
	 Total Corporation	Consumer & iness Banking	Consumer Real Estate Services		Global Banking	Global Markets	GWIM	All Other
Net interest income (FTE basis) ⁽¹⁾	\$ 10,959	\$ 5,079	\$ 809	\$	2,309	\$ 863	\$ 1,496	\$ 403
Noninterest income	 14,187	2,526	 2,467		1,694	 942	2,671	 3,887
Total revenue, net of interest expense (FTE basis)(1)	25,146	7,605	3,276		4,003	1,805	4,167	4,290
Provision for credit losses	2,934	1,297	1,001		(256)	(18)	118	792
Noninterest expense	 19,522	4,426	4,573		2,137	2,893	3,637	1,856
Income (loss) before income taxes	2,690	1,882	(2,298)		2,122	(1,070)	412	1,642
Income tax expense (benefit) (FTE basis)(1)	 699	639	 (854)		785	(302)	153	278
Net income (loss)	\$ 1,991	\$ 1,243	\$ (1,444)	\$	1,337	\$ (768)	\$ 259	\$ 1,364
Average								
Total loans and leases	\$ 932,898	\$ 147,150	\$ 116,993	\$	276,844	n/m	\$ 102,709	\$ 272,808
Total assets (2)	2,207,567	514,798	171,763		348,469	\$ 552,190	284,629	335,718
Total deposits	1,032,531	459,819	n/m		240,732	n/m	250,040	46,055
Period end								
Total loans and leases	\$ 926,200	\$ 146,378	\$ 112,359	\$	278,177	n/m	\$ 103,460	\$ 267,621
Total assets (2)	2,129,046	520,503	163,712		350,148	\$ 501,150	284,062	309,471
Total deposits	1,033,041	464,263	n/m		246,466	n/m	253,264	32,729

				Third	Quarter 2011			
	 Total Corporation	Consumer & iness Banking	Consumer Real Estate Services		Global Banking	Global Markets	GWIM	All Other
Net interest income (FTE basis)(1)	\$ 10,739	\$ 5,149	\$ 923	\$	2,323	\$ 925	\$ 1,412	\$ 7
Noninterest income	 17,963	 2,976	 1,899		1,629	 2,370	 2,826	 6,263
Total revenue, net of interest expense (FTE basis)(1)	28,702	8,125	2,822		3,952	3,295	4,238	6,270
Provision for credit losses	3,407	1,132	918		(182)	3	162	1,374
Noninterest expense	 17,613	 4,342	 3,829		2,219	 2,966	 3,507	 750
Income (loss) before income taxes	7,682	2,651	(1,925)		1,915	326	569	4,146
Income tax expense (benefit) (FTE basis)(1)	 1,450	 985	(802)		710	878	211	(532)
Net income (loss)	\$ 6,232	\$ 1,666	\$ (1,123)	\$	1,205	\$ (552)	\$ 358	\$ 4,678
Average								
Total loans and leases	\$ 942,032	\$ 151,492	\$ 120,079	\$	268,170	n/m	\$ 102,786	\$ 286,753
Total assets (2)	2,301,454	518,945	182,843		349,237	\$ 603,661	290,974	355,794
Total deposits	1,051,320	464,256	n/m		246,291	n/m	255,882	52,846
Period end								
Total loans and leases	\$ 932,531	\$ 149,739	\$ 119,823	\$	273,549	n/m	\$ 102,362	\$ 274,268
Total assets (2)	2,219,628	519,562	188,769		342,038	\$ 552,097	280,897	336,265
Total deposits	1,041,353	465,773	n/m		236,264	n/m	251,251	53,248

For footnotes see page 4.

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Quarterly Results by Business Segment (continued)

(Dollars in millions)

			:	Seco	nd Quarter 2011			
	Total Corporation	Consumer & siness Banking	Consumer Real Estate Services		Global Banking	Global Markets	GWIM	All Other
Net interest income (FTE basis)(1)	\$ 11,493	\$ 5,549	\$ 579	\$	2,376	\$ 874	\$ 1,573	\$ 542
Noninterest income	1,990	3,130	(11,894)		2,285	3,539	2,922	2,008
Total revenue, net of interest expense (FTE basis)(1)	13,483	8,679	(11,315)		4,661	4,413	4,495	2,550
Provision for credit losses	3,255	400	1,507		(557)	(8)	72	1,841
Noninterest expense	 22,856	4,375	8,625		2,223	3,263	 3,624	 746
Income (loss) before income taxes	(12,628)	3,904	(21,447)		2,995	1,158	799	(37)
Income tax expense (benefit) (FTE basis)(1)	 (3,802)	1,402	(6,941)		1,074	247	 286	 130
Net income (loss)	\$ (8,826)	\$ 2,502	\$ (14,506)	\$	1,921	\$ 911	\$ 513	\$ (167)
Average								
Total loans and leases	\$ 938,513	\$ 155,122	\$ 121,683	\$	260,132	n/m	\$ 102,201	\$ 287,840
Total assets (2)	2,339,110	522,693	198,030		332,361	\$ 622,251	289,262	374,513
Total deposits	1,035,944	467,179	n/m		235,699	n/m	255,432	48,072
Period end								
Total loans and leases	\$ 941,257	\$ 153,391	\$ 121,553	\$	263,066	n/m	\$ 102,878	\$ 287,425
Total assets (2)	2,261,319	521,306	185,398		341,587	\$ 560,684	284,504	367,840
Total deposits	1,038,408	465,457	n/m		243,885	n/m	255,796	43,908

					First	Quarter 2011			
	Total Corporation		Consumer & siness Banking	Consumer Real Estate Services		Global Banking	Global Markets	GWIM	All Other
Net interest income (FTE basis)(1)	\$ 12,397	\$	5,600	\$ 896	\$	2,482	\$ 1,020	\$ 1,571	\$ 828
Noninterest income	 14,698		2,864	 1,167		2,220	 4,252	 2,925	 1,270
Total revenue, net of interest expense (FTE basis)(1)	27,095		8,464	2,063		4,702	5,272	4,496	2,098
Provision for credit losses	3,814		661	1,098		(123)	(33)	46	2,165
Noninterest expense	 20,283		4,561	 4,777		2,309	 3,114	 3,589	 1,933
Income (loss) before income taxes	2,998		3,242	(3,812)		2,516	2,191	861	(2,000)
Income tax expense (benefit) (FTE basis)(1)	 949		1,201	 (1,412)		932	 797	 319	 (888)
Net income (loss)	\$ 2,049	\$	2,041	\$ (2,400)	\$	1,584	\$ 1,394	\$ 542	\$ (1,112)
Average									
Total loans and leases	\$ 938,966	s	160,976	\$ 120,560	\$	256,846	n/m	\$ 100,852	\$ 288,301
Total assets (2)	2,338,538		513,629	209,328		323,357	\$ 581,074	297,531	413,619
Total deposits	1,023,140		457,037	n/m		225,785	n/m	258,719	50,107
Period end									
Total loans and leases	\$ 932,425	\$	156,950	\$ 118,749	\$	257,468	n/m	\$ 101,287	\$ 286,531
Total assets (2)	2,274,532		526,848	204,484		327,611	\$ 576,487	285,690	353,412
Total deposits	1,020,175		471,009	n/m		229,199	n/m	256,751	36,154

⁽¹⁾ Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. Other companies may define or calculate this measure differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
(2) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Consumer & Business Banking Segment Results

(Dollars in millions)							
	 Year Decen	Ended aber 31		Fourth Quarter	Third Quarter	Second Quarter	First Quarter
	 2011		2010	2011	 2011	 2011	 2011
Net interest income (FTE basis)	\$ 21,377	\$	24,298	\$ 5,079	\$ 5,149	\$ 5,549	\$ 5,600
Noninterest income:							
Card income	6,286		7,054	1,303	1,720	1,686	1,577
Service charges	4,518		5,584	1,144	1,202	1,094	1,078
All other income	 692		1,245	79	54	350	209
Total noninterest income	 11,496		13,883	2,526	2,976	3,130	2,864
Total revenue, net of interest expense (FTE basis)	32,873		38,181	7,605	8,125	8,679	8,464
Provision for credit losses	3,490		11,647	1,297	1,132	400	661
Goodwill impairment	_		10,400	_	_	_	_
All other noninterest expense	17,704		18,179	4,426	4,342	4,375	4,561
Income (loss) before income taxes	 11,679		(2,045)	1,882	2,651	3,904	3,242
Income tax expense (FTE basis)	4,227		3,089	639	985	1,402	1,201
Net income (loss)	\$ 7,452	\$	(5,134)	\$ 1,243	\$ 1,666	\$ 2,502	\$ 2,041
Net interest yield (FTE basis)	4.45%		5.09%	4.23 %	4.26%	4.58%	4.75%
Return on average allocated equity	14.09		n/m	9.31	12.61	19.09	15.41
Return on average economic capital ⁽¹⁾	33.55		19.91	22.10	30.45	45.86	36.10
Efficiency ratio (FTE basis)	53.86		74.85	58.20	53.44	50.41	53.89
Efficiency ratio, excluding goodwill impairment charge (FTE basis)	53.86		47.61	58.20	53.44	50.41	53.89
Balance Sheet							
Average							
Total loans and leases	\$ 153,641	\$	175,746	\$ 147,150	\$ 151,492	\$ 155,122	\$ 160,976
Total earning assets (2)	480,039		477,269	475,859	479,746	486,115	478,468
Total assets (2)	517,523		516,511	514,798	518,945	522,693	513,629
Total deposits	462,087		451,553	459,819	464,256	467,179	457,037
Allocated equity	52,908		64,578	53,005	52,382	52,559	53,700
Economic capital (1)	22,273		26,860	22,418	21,781	21,904	23,002
Period end							
Total loans and leases	\$ 146,378	\$	166,007	\$ 146,378	\$ 149,739	\$ 153,391	\$ 156,950
Total earning assets (2)	480,378		475,716	480,378	480,597	482,728	490,106
Total assets (2)	520,503		510,986	520,503	519,562	521,306	526,848
Total deposits	464,263		452,871	464,263	465,773	465,457	471,009

⁽¹⁾ Return on average economic capital is calculated as net income adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets. Economic capital and return on average economic capital are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures pages 25-27.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

 $n/m = not \ meaningful$

Consumer & Business Banking Annual Results

Consumer	& Dusiness	Danking	XIIIIuai	itcsuits

(Dollars in millions)				
		Year Ended Dece		n :
	Total Consumer & Business Banking	Deposits	Card Services	Business Banking (1)
Net interest income (FTE basis)	\$ 21,377	\$ 8,471	\$ 11,502	\$ 1,404
Noninterest income:				
Card income	6,286	_	6,286	_
Service charges	4,518	3,995	_	523
All other income	692	223	328	141
Total noninterest income	11,496	4,218	6,614	664
Total revenue, net of interest expense (FTE basis)	32,873	12,689	18,116	2,068
Provision for credit losses	3,490	173	3,072	245
Noninterest expense	17,704	10,578	5,961	1,165
Income before income taxes	11,679	1,938	9,083	658
Income tax expense (FTE basis)	4,227	711	3,272	244
Net income	\$ 7,452	\$ 1,227	\$ 5,811	\$ 414
Net interest yield (FTE basis)	4.45%	2.02%	9.04%	3.23 %
Return on average allocated equity	14.09	5.17	27.50	5.15
Return on average economic capital (2)	33.55	21.26	55.30	6.97
Efficiency ratio (FTE basis)	53.86	83.36	32.90	56.36
Balance Sheet				
Average				
Total loans and leases	\$ 153,641	n/m	\$ 126,083	\$ 26,889
Total earning assets (3)	480,039	\$ 419,444	127,258	43,542
Total assets (3)	517,523	445,922	130,254	51,553
Total deposits	462,087	421,106	n/m	40,679
Allocated equity	52,908	23,735	21,127	8,046
Economic capital (2)	22,273	5,786	10,538	5,949
Period end			,,,,,	
Total loans and leases	\$ 146,378	n/m	\$ 120,668	\$ 25,006
Total earning assets (3)	480,378	\$ 418,622	121,991	46,515
Total assets (3)	520,503	445,680	127,623	53,949
Total deposits	464,263	421,871	n/m	41,518
		Year Ended Dece	ember 31, 2010	
	Total Consumer & Business Banking	Donosito	Card Services	Business
Net interest income (FTE basis)	\$ 24,298	Deposits	•	Banking (1)
Noninterest income:	\$ 24,298	\$ 8,278	\$ 14,408	\$ 1,612
Card income				
Service charges	7,054	_	7,054	_
All other income	5,584 1,245	5,057 227	851	527
Total noninterest income		_		
Total revenue, net of interest expense (FTE basis)	13,883 38,181	5,284 13,562	7,905	2,306
Provision for credit losses	11,647	201	10,962	484
		201		
Goodwill impairment	10,400	_	10,400	_
All other noninterest expense	18,179	11,150	5,901	1,128
Income (loss) before income taxes	(2,045)	2,211	(4,950)	694
Income tax expense (FTE basis) Net income (loss)	3,089	820	2,012	257
	\$ (5,134)	\$ 1,391	\$ (6,962)	\$ 437
Net interest yield (FTE basis)	5.09%	2.00%	9.85%	4.11%
Return on average allocated equity	n/m	5.74	n/m	5.51
Return on average economic capital (2)	19.91	22.44	23.75	7.49
Efficiency ratio (FTE basis)	74.85	82.21	73.06	48.89
Efficiency ratio, excluding goodwill impairment charge (FTE basis)	47.61	82.21	26.45	48.89
Balance Sheet Avanage				
Average				

Total loans and leases	s	175,746		n/m	s	145,081	\$ 29,977
Total earning assets (3)		477,269	s	413,595		146,303	39,210
Total assets (3)		516,511		440,030		150,660	47,660
Total deposits		451,553		414,877		n/m	36,466
Allocated equity		64,578		24,222		32,416	7,940
Economic capital (2)		26,860		6,247		14,772	5,841
Period end							
Total loans and leases	s	166,007		n/m	s	137,024	\$ 28,313
Total earning assets (3)		475,716	s	414,215		138,071	39,697
Total assets (3)		510,986		440,953		138,479	47,820
Total deposits		452,871		415,189		n/m	37,379

For footnotes see page 8.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

6

Consumer & Business Banking Quarterly Results (Dollars in millions)

## 1985			tal Consumer & usiness Banking	Deposits	Card Services	Ba:	Business nking (1)
Obtained 100 1	Net interest income (FTE basis)						
## 1985	Noninterest income:						
변	Card income		1,303	_	1,303		_
ভাষাক্ষ কৰ্মা	Service charges		1,144	1,036	_		108
स्थान कर्णा करण	All other income (loss)		79	46	(15)		48
	Total noninterest income		2,526	1,082	1,288		156
	Total revenue, net of interest expense (FTE basis)		7,605	3,080	4,054		471
	Provision for credit losses		1,297	57	1,138		102
State of State of Market 0 <td>Noninterest expense</td> <td></td> <td>4,426</td> <td>2,785</td> <td>1,376</td> <td></td> <td>265</td>	Noninterest expense		4,426	2,785	1,376		265
	Income before income taxes		1,882	238	1,540		104
Manusa (1971)	Income tax expense (FTE basis)		639	89	511		39
## 1987	Net income	S	1,243	\$ 149	\$ 1,029	s	65
## 1985	Net interest yield (FTE basis)		4.23%	1.91%	8.96%		2.69%
सिकार कारिने के	Return on average allocated equity		9.31	2.46	19.80		3.13
Marsian (Return on average economic capital (2)		22.10	10.00	40.71		4.15
Note of the part	Efficiency ratio (FTE basis)		58.20	90.46	33.97		55.82
日本日本 日本 日	Balance Sheet						
日本日本 日本日本 日本日本 日本日本 日本日本 日本日本 日本日本 日	Average						
	Total loans and leases	\$	147,150	n/m	\$ 121,122	s	25,306
大田	Total earning assets (3)		475,859	\$ 414,905	122,374		46,707
	Total assets (3)		514,798	441,629	127,530		53,767
Romeinqual(f) 25.18 5.05 5.00 4.04 Vision 1 5.00 5.00 5.00 6.00	Total deposits		459,819	417,110	n/m		42,388
Protest Section (Continuo) Section (Continuo	Allocated equity		53,005	23,862	20,610		8,533
Total issum and kenore \$ 14,000 \$ 14,000 \$ 12,000 \$ 2,000 Total company (5) 48,000 \$ 41,000 \$ 12,000 \$ 5,000 Total deports \$ 50,000 \$ 41,000 \$ 12,000 \$ 5,000 Total deports \$ 50,000 \$ 20,000 \$ 20,000 \$ 20,000 \$ 20,000 All deports \$ 10,000 \$ 20,000	Economic capital (2)		22,418	5,923	10,061		6,434
Total caliming and O 8 (8),00 \$ (18,02) \$ (12,00) \$ (3,0)	Period end						
Toll allests (1) \$50,93 445,60 127,20 \$1,00 Toll allests (1) 464,20 42,10 127,20 \$1,00 Toll allests (1) Toll Comments (2) \$2,00	Total loans and leases	\$	146,378	n/m	\$ 120,668	\$	25,006
Total dopoins 44.26 42.17 no. 4.18 Total Comment & Dopoins Total Comment & Dopoins Total Comment & Dopoins Call Districts Total Comment & Dopoins Total Comment & Dopoins Call Districts Call	Total earning assets (3)		480,378	\$ 418,622	121,991		46,515
Tail Commer & Finderson Tail Commer & Fi			520,503	445,680	127,623		53,949
Residenciation (FIE basis) Residenciation (FIE basis) Deposit Services Card Services Services <t< td=""><td>Total deposits</td><td></td><td>464,263</td><td>421,871</td><td>n/m</td><td></td><td>41,518</td></t<>	Total deposits		464,263	421,871	n/m		41,518
Keineret incent (FT basis) Genoma (PT basis) Company Services Assistance (PT basis) No interest incent (FT basis) 1,70 - <td< td=""><td></td><td></td><td></td><td>Third Qua</td><td>rter 2011</td><td></td><td></td></td<>				Third Qua	rter 2011		
Neinterest income (FTE bais) 5 1,947 \$ 2,000 \$ 1,942 Nomineer 1,720 — 1,270 — — Scroke changs 1,200 1,071 — 1,311 All other income (loss) 4 6 1,312 1,614 1,616 Total recent, et of interest expense (FTE bais) 8,125 3,119 4,498 5,088 Powision for credit losses 1,132 2 1,037 4,348 Nominerest expense (FTE bais) 1,312 2 1,049 2,041 Income before income taxes 2,611 4,543 2,017 3,14 Income before income taxes 9,85 1,68 3,01 4,64 Income before income taxes 9,85 1,68 3,01 6 Income tax capters (FTE basis) 4,26 1,88 3,01 3,01		To Bi	stal Consumer & usiness Banking	Deposits		Bar Bar	usiness nking (1)
Nomineter strictmen 1,720 — 1,720 —<	Net interest income (FTE basis)	\$	5,149	\$ 1,987	\$ 2,820	s	342
Service charges	Noninterest income:						
All other income (boss)	Card income		1,720	_	1,720		_
Total nominerest income	Service charges		1,202	1,071	_		131
Total revenue, net of interest expense (FTE basis)	All other income (loss)		54	61	(42)		35
Provision for credit losses 1,132 52 1,037 43 Noninterest expense 4,342 2,614 1,444 2,84 Income before income taxes 2,651 453 2,017 1,81 Income tax expense (FTE basis) 985 168 7,50 6,7 Net income \$ 1,666 \$ 285 \$ 1,267 \$ 114 Net interest yield (FTE basis) 4,26% 1,88% 8,97% 3,06% Return on average allocated equity 12,61 4,75 2,422 5,75 Return on average conomic capital (2) 30,45 19,36 49,50 7,86 Efficiency ratio (FTE basis) 53,44 83,80 32,09 56,06 Balance Sheet Total carning assets (3) 123,547 \$ 27,258 Total carning assets (3) 49,766 \$ 42,0310 124,766 44,342	Total noninterest income		2,976	1,132	1,678		166
Noninterest expense 4.342 2.614 1.444 2.84	Total revenue, net of interest expense (FTE basis)		8,125	3,119	4,498		508
Income before income taxes 2,651 453 2,017 181 Income tax expense (FTE basis) 985 168 750 67 Net incree to 1,666 1,886 2,855 1,267 1,267 1,267 Net interest yield (FTE basis) 4,26% 1,88% 8,97% 3,06% Return on average allocated equity 12,61 4,75 24,22 5,75 Return on average economic capital (2) 30,45 19,36 49,50 7,86 Efficiency ratio (FTE basis) 33,44 83,80 32,09 56,06 Balance Sheet 5,006 5,007 5,007 Total loans and leases 5,007 151,492 n/m 5,007 123,547 5,007 Total carriang assets (3) 479,746 5,007 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32 Total carriang assets (3) 479,746 5,007 420,310 124,766 44,32	Provision for credit losses		1,132	52	1,037		43
Income before income taxes 2,651	Noninterest expense		4.242	2017	1.44		207
Income tax expense (FTE basis) 985 168 750 67 Net income \$ 1,666 \$ 285 \$ 1,267 \$ 114 Net interest yield (FTE basis) 426% 1.88% 8.97% 3.06% Return on average allocated equity 12.61 4.75 24.22 5.75 Return on average economic capital (2) 30.45 19.36 49.50 7.86 Efficiency ratio (FTE basis) 53.44 83.80 32.09 56.06 Balance Sheet 5 151,492 n/m \$ 123,547 \$ 27,258 Total loans and leases 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 \$ 420,310 124,766 44,322 Total earning assets (3) 479,746 479,746 479,746 479,746 Total earning assets (3) 479,746 479,746 479,746 479,746				_			
Net income \$ 1,666 \$ 285 \$ 1,267 \$ 114 Net interest yield (FTE basis) 4,26% 1,88% 8,97% 3,06% Return on average allocated equity 12,61 4,75 24,22 5,75 Return on average economic capital (2) 30,45 19,36 49,50 7,86 Efficiency ratio (FTE basis) 53,44 83,80 32,09 56,06 Balance Sheet 5 151,492 n/m \$ 123,547 \$ 27,258 Total loans and leases \$ 151,492 n/m \$ 123,547 \$ 27,258 Total earning assets (3) 49,746 \$ 420,310 124,766 44,342							
Return on average allocated equity 12.61 4.75 24.22 5.75 Return on average economic capital (2) 30.45 19.36 49.50 7.86 Efficiency ratio (FTE basis) 53.44 83.80 32.09 56.06 Balance Sheet 5 151.492 m/m \$ 123.547 \$ 27.258 Total loans and leases 479.746 \$ 420,310 124.766 44.342		s				s	
Return on average allocated equity 12.61 4.75 24.22 5.75 Return on average economic capital (2) 30.45 19.36 49.50 7.86 Efficiency ratio (FTE basis) 53.44 83.80 32.09 56.06 Balance Sheet 5 151.492 m/m \$ 123.547 \$ 27.258 Total loans and leases 479.746 \$ 420,310 124.766 44.342	Net interest yield (FTE basis)		4 26%	1 89 9/	g 070/		3.069/
Return on average economic capital (2) 30.45 19.36 49.50 7.86 Efficiency ratio (FTE basis) 53.44 83.80 32.09 56.06 Balance Sheet S 151.492 n/m \$ 123,547 \$ 27,258 Total loans and leases 479,746 \$ 420,310 124,766 44,342							
Efficiency ratio (FTE basis) 53.44 83.80 32.09 56.06 Balance Sheet S 151,492 N/m \$ 123,547 \$ 27,258 Total learning assets (3) 479,746 \$ 420,310 124,766 44,342							
Average S 151,492 n/m S 123,547 S 27,258 Total earning assets (3) 479,746 S 420,310 124,766 44,342							
Total loans and leases \$ 151,492 n/m \$ 123,547 \$ 27,258 Total earning assets (3) 479,746 \$ 420,310 124,766 44,342	Balance Sheet						
Total earning assets (3) 479,746 \$ 420,310 124,766 44,342	Average						
Total earning assets (3) 479,746 \$ 420,310 124,766 44,342	Total loans and leases	S	151,492	n/m	\$ 123,547	s	27,258
17,10	Total earning assets (3)						
	Total assets (3)		518,945	447,053	129,170		52,394

Total deposits		464,256	422,331		n/m	41,622
Allocated equity		52,382	23,820		20,755	7,807
Economic capital (2)		21,781	5,873		10,194	5,714
Period end						
Total loans and leases	s	149,739	n/m	s	122,222	\$ 26,839
Total earning assets (3)		480,597	\$ 422,196		123,509	44,403
Total assets (3)		519,562	448,906		128,747	51,422
Total deposits		465,773	424,267		n/m	41,182

For footnotes see page 8.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

7

Consumer & Business Banking Quarterly Results (continued) (Dollars in millions)

		Second Qua	rter 2011	
	Total Consumer & Business Banking	Deposits	Card Services	Business Banking (1)
Net interest income (FTE basis)	\$ 5,549	\$ 2,281	\$ 2,903	\$ 365
Noninterest income:				
Card income	1,686	_	1,686	_
Service charges	1,094	965	_	129
All other income	350	55	260	35
Total noninterest income	3,130	1,020	1,946	164
Total revenue, net of interest expense (FTE basis)	8,679	3,301	4,849	529
Provision for credit losses	400	31	302	67
Noninterest expense	4,375	2,596	1,517	262
Income before income taxes	3,904	674	3,030	200
Income tax expense (FTE basis)	1,402	242	1,086	74
Net income	\$ 2,502	\$ 432	\$ 1,944	\$ 126
Net interest yield (FTE basis)		-	2000	2.450
	4.58%	2.15%	9.06%	3.45%
Return on average allocated equity Return on average economic capital (2)	19.09	7.34	37.11	6.34
Efficiency ratio (FTE basis)	45.86 50.41	30.58 78.64	75.04 31.27	8.62
	50.41	/8.64	31.2/	49.73
Balance Sheet				
Average				
Total loans and leases	\$ 155,122	n/m	\$ 127,343	\$ 27,153
Total earning assets (3)	486,115	\$ 425,362	128,505	42,352
Total assets (3)	522,693	451,554	130,356	50,886
Total deposits	467,179	426,684	n/m	40,190
Allocated equity	52,559	23,612	21,016	7,931
Economic capital (2)	21,904	5,662	10,409	5,833
Period end				
Total loans and leases	\$ 153,391	n/m	\$ 125,139	\$ 27,590
Total earning assets (3)	482,728	\$ 422,646	126,322	44,034
Total assets (3)	521,306	449,123	130,704	51,751
Total deposits	465,457	424,579	n/m	40,572
		First Quart		
	Total Consumer & Business Banking	Deposits	Card Services	Business Banking (1)
Net interest income (FTE basis)	\$ 5,600	\$ 2,205	\$ 3,013	\$ 382
Noninterest income:				
Card income	1,577	_	1,577	_
Service charges	1,078	923	_	155
All other income	209	61	125	23
Total noninterest income	2,864	984	1,702	178
Total revenue, net of interest expense (FTE basis)	8,464	3,189	4,715	560
Provision for credit losses	661	33	595	33
Noninterest expense	4,561	2,583	1,624	354
Income before income taxes	3,242	573	2,496	173
Income tax expense (FTE basis)	1,201	212	925	64
Net income	S 2,041	\$ 361	\$ 1,571	\$ 109
Net interest yield (FTE basis)	4.75%	2.14%	9.15%	3.81%
Return on average allocated equity	4./5%	6.19	28.77	5.58
Return on average economic capital (2)	36.10	25.87	55.54	7.60
Efficiency ratio (FTE basis)	53.89	80.98	34.44	63.34
Balance Sheet				
Average				
Total loans and leases	\$ 160,976	n/m	\$ 132,472	\$ 27,864
Total earning assets (3)	478,468	\$ 417,218	133,538	40,690
Total assets (3)	513,629	443,461	134,043	49,103
	313,029	775,701	נדט,דכו	77,103

Total deposits		457,037	418,298	n/m	38,462
Allocated equity		53,700	23,641	22,149	7,910
Economic capital (2)		23,002	5,683	11,509	5,810
Period end					
Total loans and leases	s	156,950	n/m	\$ 128,844	\$ 27,491
Total earning assets (3)		490,106	\$ 429,956	129,944	41,536
Total assets (3)		526,848	456,247	132,410	49,520
Total deposits		471,009	431,022	n/m	39,693

Business Banking, formerly part of Global Commercial Banking, provides a wide range of lending-related products and services, integrated working capital and treasury solutions to U.S.-based companies with annual sales generally in the range of S1 million to \$50 million, and also includes the results of the Corporation's investment in a merchant processing joint venture.

(2) Return on average economic capital as alculated as a eliculated as a

Consumer & Business Banking Key Indicators (Dollars in millions, except as noted)

(Dollars in millions, except as noted)												
		Year l Decen				Fourth		Third		Second		First
		2011		2010		Quarter 2011		Quarter 2011		Quarter 2011		Quarter 2011
Average deposit balances												
Checking	\$	194,814	\$	175,946	\$	198,274	\$	196,807	\$	195,968	\$	188,073
Savings		38,128		34,939		37,409		38,822		39,391		36,875
MMS		136,336		130,131		136,257		137,508		137,094		134,454
CDs and IRAs		88,812		106,834		83,719		87,105		90,729		93,824
Non-U.S. and other		3,997		3,703		4,160		4,014		3,997		3,811
Total average deposit balances	\$	462,087	\$	451,553	\$	459,819	\$	464,256	\$	467,179	\$	457,037
Deposit spreads (excludes noninterest costs)												
Checking		3.16%		3.62%		2.95%		3.09%		3.25%		3.38%
Savings		3.27		3.64		3.11		3.25		3.32		3.42
MMS		1.40		1.14		1.35		1.37		1.41		1.49
CDs and IRAs		0.39		0.23		0.46		0.39		0.36		0.34
Non-U.S. and other		3.71		4.26		3.44		3.63		3.82		3.97
Total deposit spreads		2.12		2.09		2.03		2.09		2.15		2.20
Client brokerage assets	\$	66,576	\$	63,597	\$	66,576	\$	61,918	\$	69,000	\$	66,703
Online banking active accounts (units in thousands)		29,870		29,345		29,870		29,917		29,660		30,065
Mobile banking active accounts (units in thousands)												
Banking centers		9,166		6,285		9,166		8,531		7,652		6,970
ATMs		5,702		5,856		5,702		5,715		5,742		5,805
ALNO		17,756		17,926		17,756		17,752		17,817		17,886
U.S. Credit Card Loans												
Average credit card outstandings	s	105,478	\$	117,962	\$	102,241	\$	103,671	\$	106,164	\$	109,941
Ending credit card outstandings	Ψ	102,291	ų.	113,785	9	102,291	Ψ	102,803	,	104,659	y.	107,107
Credit quality		102,271		113,703		102,271		102,003		101,057		107,107
Net charge-offs	\$	7,276	\$	13,027	\$	1,432	\$	1,639	\$	1,931	\$	2,274
	*	6.90%		11.04%		5.55%		6.28%		7.29%		8.39%
30+ delinquency	\$	3,823	\$	5,914	\$	3,823	\$	4,019	\$	4,263	\$	5,093
		3.74%		5.20%		3.74%		3.91%		4.07%		4.75%
90+ delinquency	\$	2,070	\$	3,320	\$	2,070	\$	2,128	\$	2,413	\$	2,879
		2.02%		2.92%		2.02%		2.07%		2.31%		2.68%
Other U.S. credit card indicators												
Gross interest yield		10.25%		10.72%		10.10%		10.14%		10.27%		10.47%
Risk adjusted margin		5.82		2.42		6.77		6.08		6.23		4.25
New account growth (in thousands)		3,035		1,814		797		851		730		657
Purchase volumes	\$	192,358	\$	185,985	\$	50,901	\$	48,547	\$	48,974	\$	43,936
Debit card data												
Purchase volumes	\$	250,545	\$	234,080	\$	63,726	\$	62,774	\$	64,049	\$	59,996
Business Banking												
Loans												
Average outstandings	\$	26,889	\$	29,977	\$	25,306	\$	27,258	\$	27,153	\$	27,864
Credit spread		2.36%		2.64%		1.77%		2.37%		2.44%		2.83 %
		2.30 /0		2.04 /0		1.///0		2.3 / /0		2.17 /0		2.03 70
Credit quality Net charge-offs						4.7						
Net charge-on8	\$	462	\$	751	\$	118	\$	100	\$	127	\$	117
Nonperforming accepts		1.72%		2.50%		1.85%		1.46%		1.88%		1.70%
Nonperforming assets	\$	1,300	\$	1,959	\$	1,300	\$	1,548	\$	1,716	\$	1,844
		5.20%		6.92%		5.20%		5.77%		6.22%		6.71%

9

Consumer Real Estate Services Segment Results

Net interest income (FTE basis) Noninterest income: Mortgage banking income (loss) Insurance income (loss) All other income Total noninterest income (loss) Total revenue, net of interest expense (FTE basis)	s	Year Decem 2011 3,207 (8,193) 750 1,082 (6,361) (3,154)	\$	2010 4,662 3,164 2,061 442 5,667	(Fourth Quarter 2011 809 2,330 (3)	\$ Third Quarter 2011 923 1,800 23	s	Second Quarter 2011 579 (13,018)	\$ First Quarter 2011 896
Noninterest income: Mortgage banking income (loss) Insurance income (loss) All other income Total noninterest income (loss)	S	3,207 (8,193) 750 1,082 (6,361)	\$	4,662 3,164 2,061 442 5,667		2011 809 2,330 (3)	 923		579	 2011 896
Noninterest income: Mortgage banking income (loss) Insurance income (loss) All other income Total noninterest income (loss)	\$	(8,193) 750 1,082 (6,361)	\$	3,164 2,061 442 5,667	\$	2,330 (3)	\$ 1,800	\$		\$
Mortgage banking income (loss) Insurance income (loss) All other income Total noninterest income (loss)	_	750 1,082 (6,361)		2,061 442 5,667		(3)			(13,018)	
Insurance income (loss) All other income Total noninterest income (loss)	<u>-</u>	750 1,082 (6,361)	_	2,061 442 5,667		(3)			(13,018)	
All other income Total noninterest income (loss)	_	1,082 (6,361)		5,667			23			695
Total noninterest income (loss)	_	(6,361)	_	5,667		1.40			299	431
					_	140	76		825	 41
Total revenue, net of interest expense (FTE basis)		(3,154)		10.220		2,467	1,899		(11,894)	 1,167
				10,329		3,276	2,822		(11,315)	2,063
Provision for credit losses		4,524		8,490		1,001	918		1,507	1,098
Goodwill impairment		2,603		2,000		_	_		2,603	_
All other noninterest expense		19,201		12,806		4,573	3,829		6,022	4,777
Loss before income taxes		(29,482)		(12,967)		(2,298)	(1,925)		(21,447)	 (3,812)
Income tax benefit (FTE basis)		(10,009)		(4,070)		(854)	(802)		(6,941)	(1,412)
Net loss	\$	(19,473)	\$	(8,897)	\$	(1,444)	\$ (1,123)	\$	(14,506)	\$ (2,400)
Net interest yield (FTE basis)		2.07%		2.52%		2.30%	2.45%		1.46%	2.11%
Balance Sheet										
Average										
Total loans and leases	\$	119,820	\$	129,234	\$	116,993	\$ 120,079	\$	121,683	\$ 120,560
Total earning assets		154,890		185,344		139,789	149,177		158,674	172,339
Total assets		190,367		224,994		171,763	182,843		198,030	209,328
Allocated equity		16,202		26,016		14,757	14,240		17,139	18,736
Economic capital (1)		14,852		21,214		14,757	14,240		14,437	15,994
Period end										
Total loans and leases	\$	112,359	\$	122,933	\$	112,359	\$ 119,823	\$	121,553	\$ 118,749
Total earning assets		132,381		172,082		132,381	144,831		149,908	166,265
Total assets		163,712		212,412		163,712	188,769		185,398	204,484
Period end (in billions)										
Mortgage servicing portfolio (2)	\$	1,763.0	\$	2,056.8	\$	1,763.0	\$ 1,917.4	\$	1,991.3	\$ 2,028.4

⁽¹⁾ Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding MSRs). Economic capital is a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segment. Other companies may define or calculate this measure differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measureson pages 25-27.)

[2] Includes servicing of residential mortgage loans, home equity lines of credit, home equity loans and discontinued real estate mortgage loans.

Consumer Real Estate Services Annual Results (1)

(Dollars in millions)

		Year Ended December 31, 2011						
	Total Consumer Real Estate Services	1 cm	Home Loans		Legacy Assets & Servicing			
Net interest income (FTE basis)	\$ 3,207	\$	1,828	\$	1,379			
Noninterest income:								
Mortgage banking income (loss)	(8,193)		2,502		(10,695)			
Insurance income	750		750		_			
All other income	1,082	_	972		110			
Total noninterest income (loss)	(6,361)		4,224		(10,585)			
Total revenue, net of interest expense (FTE basis)	(3,154)		6,052		(9,206)			
Provision for credit losses	4,524		234		4,290			
Goodwill impairment	2,603		_		2,603			
Noninterest expense	19,201		4,659		14,542			
Income (loss) before income taxes	(29,482)		1,159		(30,641)			
Income tax expense (benefit) (FTE basis)	(10,009)		426		(10,435)			
Net income (loss)	\$ (19,473)	\$	733	\$	(20,206)			
Balance Sheet								
Average								
Total loans and leases	\$ 119,820	\$	54,783	\$	65,037			
Total earning assets	154,890		70,613		84,277			
Total assets	190,367		71,644		118,723			
Allocated equity	16,202		n/a		n/a			
Economic capital (2)	14,852		n/a		n/a			
Period end								
Total loans and leases	\$ 112,359	\$	52,371	\$	59,988			
Total earning assets	132,381		58,823		73,558			
Total assets	163,712		59,660		104,052			

For footnotes including a description of the business activities within Consumer Real Estate Services, see page 13.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

Consumer Real Estate Services Quarterly Results (1)

(Dollars in millions)

(Dollars in millions)				
			Fourth Quarter 2011	
	Tota	Consumer Real Estate Services	Home Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	s	809	\$ 384	\$ 425
Noninterest income:				
Mortgage banking income		2,330	508	1,822
Insurance loss		(3)	(3)	_
All other income		140	99	41
Total noninterest income		2,467	604	1,863
Total revenue, net of interest expense (FTE basis)		3,276	988	2,288
Provision for credit losses		1,001	63	938
Noninterest expense		4,573	749	3,824
Income (loss) before income taxes		(2,298)	176	(2,474)
Income tax expense (benefit) (FTE basis)		(854)	66	(920)
Net income (loss)	\$	(1,444)	\$ 110	\$ (1,554)
Balance Sheet				
Average				
Total loans and leases	\$	116,993	\$ 54,301	\$ 62,692
Total earning assets		139,789	63,738	76,051
Total assets		171,763	65,004	106,759
Allocated equity		14,757	n/a	n/a
Economic capital (2)		14,757	n/a	n/a
Period end				
Total loans and leases	\$	112,359	\$ 52,371	\$ 59,988
Total earning assets		132,381	58,823	73,558
Total assets		163,712	59,660	104,052

			Third	Quarter 2011	
	Total Co	onsumer Real Estate Services	Н	ome Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$	923	\$	446	\$ 477
Noninterest income:					
Mortgage banking income		1,800		732	1,068
Insurance income		23		23	_
All other income		76		43	 33
Total noninterest income		1,899		798	1,101
Total revenue, net of interest expense (FTE basis)		2,822		1,244	1,578
Provision for credit losses		918		50	868
Noninterest expense		3,829		1,099	2,730
Income (loss) before income taxes		(1,925)		95	(2,020)
Income tax expense (benefit) (FTE basis)		(802)		33	(835)
Net income (loss)	\$	(1,123)	\$	62	\$ (1,185)
Balance Sheet					
Average					
Total loans and leases	\$	120,079	\$	54,802	\$ 65,277
Total earning assets		149,177		68,764	80,413
Total assets		182,843		71,379	111,464
Allocated equity		14,240		n/a	n/a
Economic capital (2)		14,240		n/a	n/a
Period end					
Total loans and leases	\$	119,823	\$	55,171	\$ 64,652
Total earning assets		144,831		66,619	78,212
Total assets		188,769		79,650	109,119

For footnotes including a description of the business activities within Consumer Real Estate Services, see page 13.

Consumer Real Estate Services Quarterly Results (1) (continued)

(Dollars in millions)

			Second	d Quarter 2011	
	Tota	ll Consumer Real Estate Services	H	Home Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$	579	\$	450	\$ 129
Noninterest income:					
Mortgage banking income (loss)		(13,018)		695	(13,713)
Insurance income		299		299	_
All other income		825		799	 26
Total noninterest income (loss)		(11,894)		1,793	(13,687)
Total revenue, net of interest expense (FTE basis)		(11,315)		2,243	(13,558)
Provision for credit losses		1,507		121	1,386
Goodwill Impairment		2,603		_	2,603
Noninterest expense		6,022		1,332	4,690
Income (loss) before income taxes		(21,447)		790	(22,237)
Income tax expense (benefit) (FTE basis)		(6,941)		291	(7,232)
Net income (loss)	\$	(14,506)	\$	499	\$ (15,005)
Balance Sheet					
Average					
Total loans and leases	\$	121,683	\$	55,270	\$ 66,413
Total earning assets		158,674		71,879	86,795
Total assets		198,030		72,085	125,945
Allocated equity		17,139		n/a	n/a
Economic capital (2)		14,437		n/a	n/a
Period end					
Total loans and leases	s	121,553	\$	55,283	\$ 66,270
Total earning assets		149,908		69,651	80,257
Total assets		185,398		70,280	115,118

			First Quarter 2011	
	Total Consumer Real Services	Estate	Home Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	S	896	\$ 548	\$ 348
Noninterest income:				
Mortgage banking income		695	567	128
Insurance income		431	431	_
All other income		41	31	10
Total noninterest income		1,167	1,029	138
Total revenue, net of interest expense (FTE basis)		2,063	1,577	486
Provision for credit losses		1,098	_	1,098
Noninterest expense		4,777	1,479	 3,298
Income (loss) before income taxes		(3,812)	98	(3,910)
Income tax expense (benefit) (FTE basis)		[1,412]	36	(1,448)
Net income (loss)	\$	(2,400)	\$ 62	\$ (2,462)
Balance Sheet				
Average				
Total loans and leases	\$ 13	20,560	\$ 54,763	\$ 65,797
Total earning assets	17	2,339	78,250	94,089
Total assets	20	9,328	78,256	131,072
Allocated equity	1	8,736	n/a	n/a
Economic capital (2)	1	5,994	n/a	n/a
Period end				
Total loans and leases	\$ 1	18,749	\$ 54,423	\$ 64,326
Total earning assets	16	66,265	72,862	93,403
Total assets	20	14,484	72,189	132,295

⁽¹⁾ Consumer Real Estate Services includes Home Loans and Legacy Assets & Servicing. The results of certain mortgage servicing right activities, including net hedge results which were previously included in Home Loans, together with any related assets or liabilities used as economic hedges are included in Legacy Assets & Servicing. The goodwill asset and related impairment charge that was recorded in 2011 are included in Legacy Assets & Servicing.

(2) Economic capital represents allocated equity less goodwill and a percentage of intangible assets (excluding MSRs). Economic capital is a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segment. Other companies may define or calculate this measure differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measureson pages 25-27.)

Consumer Real Estate Services Key Indicators

(Dollars in millions, except as noted)			•			
	Year I Decem		Fourth	Third	Second	First
	2011	2010	Quarter 2011	Quarter 2011	Quarter 2011	Quarter 2011
Mortgage servicing rights at fair value rollforward:						
Balance, beginning of period	\$ 14,900	\$ 19,465	\$ 7,881	\$ 12,372	\$ 15,282	\$ 14,900
Net additions	760	3,515	(290)	33	176	841
Impact of customer payments ⁽¹⁾	(2,621)	(3,759)	(612)	(664)	(639)	(706)
Other changes in mortgage servicing rights fair value ⁽²⁾	(5,661)	(4,321)	399	(3,860)	(2,447)	247
Balance, end of period	\$ 7,378	\$ 14,900	\$ 7,378	\$ 7,881	\$ 12,372	\$ 15,282
Capitalized mortgage servicing rights (% of loans serviced for investors)	54 bps	92 bps	54 bps	52 bp	s 78 bps	95 bps
Mortgage loans serviced for investors (in billions)	\$ 1,379	\$ 1,628	\$ 1,379	\$ 1,512	\$ 1,578	\$ 1,610
Loan production:						
Consumer Real Estate Services						
First mortgage	\$ 139,273	\$ 287,236	\$ 18,053	\$ 30,448	\$ 38,253	\$ 52,519
Home equity	3,694	7,626	580	660	879	1,575
Total Corporation (3)						
First mortgage	151,756	298,038	21,614	33,038	40,370	56,734
Home equity	4,388	8,437	759	847	1,054	1,728
Mortgage banking income (loss)						
Production income (loss):						
Core production revenue	\$ 2,797	\$ 6,182	\$ 502	\$ 803	\$ 824	\$ 668
Representations and warranties provision	(15,591)	(6,785)	(263)	(278)	(14,037)	(1,013)
Total production income (loss)	(12,794)	(603)	239	525	(13,213)	(345)
Servicing income:						
Servicing fees	5,959	6,475	1,333	1,464	1,556	1,606
Impact of customer payments ⁽¹⁾	(2,621)	(3,759)	(612)	(664)	(639)	(706)
Fair value changes of mortgage servicing rights, net of economic hedge results ⁽⁴⁾	656	376	1,165	361	(873)	3
Other servicing-related revenue	607	675	205	114	151	137
Total net servicing income	4,601	3,767	2,091	1,275	195	1,040
Total Consumer Real Estate Services mortgage banking income (loss)	(8,193)	3,164	2,330	1,800	(13,018)	695
Other business segments' mortgage banking loss(5)	(637)	(430)	(211)	(183)	(178)	(65)
Total consolidated mortgage banking income (loss)	\$ (8,830)	\$ 2,734	\$ 2,119	\$ 1,617	\$ (13,196)	\$ 630

⁽¹⁾ Represents the change in the market value of the mortgage servicing rights asset due to the impact of customer payments received during the

year.

(2) These amounts reflect the change in discount rates and prepayment speed assumptions, mostly due to changes in interest rates, as well as the effect of changes in other

⁽⁴⁾ These amounts reflect the change in discount rates and prepayment speed assumptions, mostly due to changes in interest rates, as well as the effect assumptions.
(3) In addition to loan production in Consumer Real Estate Services, the remaining first mortgage and home equity loan production is primarily in GWIM.
(4) Includes sale of mortgage servicing rights.
(5) Includes the effect of transfers of mortgage loans from Consumer Real Estate Services to the asset and liability management portfolio included in All Other.

Global Banking Segment Results

(Dollars in millions)								
	Year Decen	Ended nber 3		Fourth	Third		Second	First
	 2011		2010	Quarter 2011	Quarter 2011		Quarter 2011	Quarter 2011
Net interest income (FTE basis)	\$ 9,490	\$	10,064	\$ 2,309	\$ 2,323	s	2,376	\$ 2,482
Noninterest income:								
Service charges	3,425		3,656	803	830		877	915
Investment banking fees	3,061		2,982	629	616		948	868
All other income	 1,342		1,046	 262	 183		460	 437
Total noninterest income	 7,828		7,684	 1,694	 1,629		2,285	2,220
Total revenue, net of interest expense (FTE basis)	17,318		17,748	4,003	3,952		4,661	4,702
Provision for credit losses	(1,118)		1,298	(256)	(182)		(557)	(123)
Noninterest expense	8,888		8,672	 2,137	 2,219		2,223	2,309
Income before income taxes	9,548		7,778	2,122	1,915		2,995	2,516
Income tax expense (FTE basis)	 3,501		2,887	785	710		1,074	932
Net income	\$ 6,047	\$	4,891	\$ 1,337	\$ 1,205	\$	1,921	\$ 1,584
Net interest yield (FTE basis)	3.26%		3.76%	3.04%	3.05%		3.33%	3.66%
Return on average allocated equity	12.58		9.20	11.34	9.89		16.14	13.00
Return on average economic capital ⁽¹⁾	26.59		17.47	25.06	20.87		34.06	26.46
Efficiency ratio (FTE basis)	51.32		48.86	53.37	56.14		47.71	49.11
Balance Sheet								
Average								
Total loans and leases	\$ 265,560	\$	260,970	\$ 276,844	\$ 268,170	\$	260,132	\$ 256,846
Total earnings assets (2)	291,234		267,325	301,448	301,853		285,808	275,424
Total assets (2)	338,455		312,922	348,469	349,237		332,361	323,357
Total deposits	237,193		203,459	240,732	246,291		235,699	225,785
Allocated equity	48,059		53,169	46,762	48,356		47,735	49,407
Economic capital (1)	22,761		28,064	21,187	22,957		22,631	24,299
Period end								
Total loans and leases	\$ 278,177	\$	254,841	\$ 278,177	\$ 273,549	\$	263,066	\$ 257,468
Total earnings assets (2)	302,353		261,902	302,353	294,072		294,164	279,134
Total assets (2)	350,148		311,788	350,148	342,038		341,587	327,611
Total deposits	246,466		217,262	246,466	236,264		243,885	229,199

⁽¹⁾ Return on average economic capital is calculated as net income adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets. Economic capital and return on average economic capital are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provide additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measureson pages 25-27.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Global Banking Key Indicators

(Dollars in millions)							
	Year I Decem			Fourth	Third	Second	First
	2011	 2010		Quarter 2011	Quarter 2011	Quarter 2011	Quarter 2011
Investment Banking fees (1)	 	 	-				
Advisory (2)	\$ 1,182	\$ 934	\$	265	\$ 260	\$ 356	\$ 301
Debt issuance	1,294	1,433		255	230	420	389
Equity issuance	585	615		109	126	172	178
Total Investment Banking fees ⁽³⁾	\$ 3,061	\$ 2,982	\$	629	\$ 616	\$ 948	\$ 868
Business Lending							
Corporate	\$ 3,246	\$ 3,459	\$	694	\$ 777	\$ 788	\$ 987
Commercial	4,953	5,507		1,177	1,169	1,369	1,238
Total Business Lending revenue ⁽³⁾	\$ 8,199	\$ 8,966	\$	1,871	\$ 1,946	\$ 2,157	\$ 2,225
Treasury Services							
Corporate	\$ 2,507	\$ 2,296	\$	632	\$ 616	\$ 638	\$ 621
Commercial	3,532	3,414		909	856	912	855
Total Treasury Services revenue ⁽³⁾	\$ 6,039	\$ 5,710	\$	1,541	\$ 1,472	\$ 1,550	\$ 1,476
Average deposit balances							
Interest-bearing	\$ 90,095	\$ 86,848	\$	78,598	\$ 90,689	\$ 96,731	\$ 94,532
Noninterest-bearing	 147,098	 116,611		162,134	 155,602	 138,968	 131,253
Total average deposits	\$ 237,193	\$ 203,459	\$	240,732	\$ 246,291	\$ 235,699	\$ 225,785
Loan spread	2.03 %	2.12%		1.85%	1.97%	2.02%	2.33 %
Provision for credit losses	\$ (1,118)	\$ 1,298	\$	(256)	\$ (182)	\$ (557)	\$ (123)
Credit quality (4, 5)							
Reservable utilized criticized exposure	\$ 20,072	\$ 32,751	\$	20,072	\$ 22,859	\$ 26,813	\$ 30,336
	6.12%	10.30%		6.12%	7.03%	8.42%	9.52%
Nonperforming loans, leases and foreclosed properties	\$ 4,646	\$ 7,366	\$	4,646	\$ 5,377	\$ 5,984	\$ 6,791
	1.70%	2.92%		1.70%	2.00%	2.31%	2.67%
Average loans and leases by product							
U.S. commercial	\$ 119,833	\$ 116,342	\$	124,882	\$ 119,155	\$ 118,160	\$ 117,057
Commercial real estate	37,665	49,136		34,604	36,458	38,770	40,913
Commercial lease financing	23,166	23,392		23,050	23,101	23,041	23,478
Non-U.S. commercial	42,589	26,544		50,878	47,181	39,089	32,961
Direct/Indirect consumer	42,288	45,532		43,427	42,253	41,048	42,412
Other	 19	 24		3	 22	 24	 25
Total average loans and leases	\$ 265,560	\$ 260,970	\$	276,844	\$ 268,170	\$ 260,132	\$ 256,846
Total Corporation-wide Investment Banking fees							
Advisory (2)	\$ 1,248	\$ 1,019	\$	273	\$ 273	\$ 382	\$ 320
Debt issuance	2,888	3,267		589	515	939	845
Equity issuance	1,453	1,498		267	316	422	448
Total investment hanking fees		 	_				
Total investment banking fees	5,589	5,784		1,129	1,104	1,743	1,613
Self-Led	\$ 5,589 (372)	5,784 (264)		1,129 (116) 1,013	\$ 1,104	\$ 1,743	\$ 1,613

⁽¹⁾ Includes self-led deals and represents fees attributable toGlobal Banking under an internal sharing

arrangement.

(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.

(3) Total Global Banking revenue includes certain insignificant items that are not included in Investment Banking fees, Business Lending revenue or Treasury Services

⁽s) Total Global Banking revenue includes certain insignificant items that are not included in Investment Banking fees, Business Lending revenue or Treasury Services revenue.

(4) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

Global Markets Segment Results

(Dollars in millions)								
	Y Do				Fourth	Third	Second	First
		2011		2010	Quarter 2011	Quarter 2011	Quarter 2011	Quarter 2011
Net interest income (FTE basis)	\$	3,682	\$	4,332	\$ 863	\$ 925	\$ 874	\$ 1,020
Noninterest income:								
Investment and brokerage services		2,235		2,312	447	584	557	647
Investment banking fees		2,212		2,456	424	438	699	651
Trading account profits		6,424		9,630	370	1,422	2,016	2,616
All other income (loss)		232		388	(299)	(74)	267	338
Total noninterest income		11,103		14,786	942	2,370	3,539	4,252
Total revenue, net of interest expense (FTE basis)(1)		14,785		19,118	1,805	3,295	4,413	5,272
Provision for credit losses		(56)		30	(18)	3	(8)	(33)
Noninterest expense		12,236		11,769	2,893	2,966	3,263	3,114
Income (loss) before income taxes		2,605		7,319	(1,070)	326	1,158	2,191
Income tax expense (benefit) (FTE basis)		1,620		3,073	 (302)	 878	247	797
Net income (loss)	\$	985	\$	4,246	\$ (768)	\$ (552)	\$ 911	\$ 1,394
Return on average allocated equity		4.48%		13.06%	n/m	n/m	16.38%	22.02%
Return on average economic capital (2)		5.53		14.72	n/m	n/m	19.99	25.99
Efficiency ratio (FTE basis)		82.76		61.56	n/m	90.01%	73.94	59.06
Balance Sheet								
Average								
Total trading-related assets(3)	\$	472,444	\$	506,508	\$ 444,319	\$ 489,172	\$ 499,274	\$ 456,966
Total earning assets (3)		445,531		508,920	414,141	445,435	457,857	465,255
Total assets		589,753		644,561	552,190	603,661	622,251	581,074
Allocated equity		21,995		32,518	19,130	20,934	22,315	25,687
Economic capital (2)		18,045		28,932	15,154	16,954	18,345	21,814
Period end								
Total trading-related assets ⁽³⁾	\$	397,876	\$	417,157	\$ 397,876	\$ 446,697	\$ 444,556	\$ 454,855
Total earning assets (3)		372,852		416,315	372,852	413,677	405,396	461,427
Total assets		501,150		537,270	501,150	552,097	560,684	576,487
Trading-related assets (average)								
Trading account securities	\$	197,735	\$	201,754	\$ 172,955	\$ 199,201	\$ 213,631	\$ 205,497
Reverse repurchases		165,447		184,700	162,507	174,574	173,270	151,211
Securities borrowed		48,050		54,576	46,476	46,930	53,756	45,033
Derivative assets		61,212		65,478	 62,381	68,467	58,617	55,225
Total trading-related assets ⁽³⁾	\$	472,444	\$	506,508	\$ 444,319	\$ 489,172	\$ 499,274	\$ 456,966

n/m = not meaningful

⁽¹⁾ Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 18.

(2) Return on average economic capital is calculated as net income adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets. Economic capital and return on average economic capital are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)

(3) Trading-related assets includes assets which are not considered earning assets (i.e., derivative

Global Markets Key Indicators

(Dollars in millions)											
	Year Ended December 31					Fourth Quarter	Third Quarter		Second Quarter		First
		2011		2010		2011		2011		2011	 Quarter 2011
Sales and trading revenue											
Fixed income, currency and commodities	\$	8,901	\$	12,585	\$	809	\$	2,059	\$	2,643	\$ 3,390
Equity income		3,943		4,101		670		957		1,077	1,239
Total sales and trading revenue	\$	12,844	\$	16,686	\$	1,479	\$	3,016	\$	3,720	\$ 4,629
											 <u> </u>
Sales and trading revenue breakdown											
Net interest income	\$	3,682	\$	4,332	\$	863	\$	925	\$	874	\$ 1,020
Commissions		2,235		2,312		447		584		557	647
Trading		6,424		9,630		370		1,422		2,016	2,616
Other		503		412		(201)		85		273	346
Total sales and trading revenue	\$	12,844	\$	16,686	\$	1,479	\$	3,016	\$	3,720	\$ 4,629

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This segment information is preliminary and based on company data available at the time of this filing.

Global Wealth & Investment Management Segment Results

(Dollars in millions)							
	Year Decen	Ended iber 3		Fourth	Third	Second	First
	2011		2010	Quarter 2011	Quarter 2011	Quarter 2011	Quarter 2011
Net interest income (FTE basis)	\$ 6,052	\$	5,682	\$ 1,496	\$ 1,412	\$ 1,573	\$ 1,571
Noninterest income:							
Investment and brokerage services	9,310		8,660	2,190	2,364	2,378	2,378
All other income	 2,034		1,949	481	462	 544	547
Total noninterest income	11,344		10,609	 2,671	2,826	2,922	2,925
Total revenue, net of interest expense (FTE basis)	17,396		16,291	4,167	4,238	4,495	4,496
Provision for credit losses	398		646	118	162	72	46
Noninterest expense	14,357		13,209	3,637	3,507	3,624	3,589
Income before income taxes	2,641		2,436	412	569	799	861
Income tax expense (FTE basis)	969		1,083	 153	 211	 286	319
Net income	\$ 1,672	\$	1,353	\$ 259	\$ 358	\$ 513	\$ 542
Net interest yield (FTE basis)	2.24%		2.31 %	2.24%	2.07%	2.34%	2.30%
Return on average allocated equity	9.40		7.49	5.78	7.97	11.71	12.26
Return on average economic capital ⁽¹⁾	24.00		19.74	14.73	20.30	30.45	30.98
Efficiency ratio (FTE basis)	82.53		81.08	87.25	82.74	80.64	79.83
Balance Sheet							
Average							
Total loans and leases	\$ 102,144	\$	99,269	\$ 102,709	\$ 102,786	\$ 102,201	\$ 100,852
Total earning assets (2)	270,658		246,428	265,122	271,207	269,208	277,222
Total assets (2)	290,565		267,365	284,629	290,974	289,262	297,531
Total deposits	254,997		232,519	250,040	255,882	255,432	258,719
Allocated equity	17,790		18,070	17,845	17,826	17,560	17,932
Economic capital (1)	7,094		7,292	7,182	7,135	6,854	7,204
Period end							
Total loans and leases	\$ 103,460	\$	100,725	\$ 103,460	\$ 102,362	\$ 102,878	\$ 101,287
Total earning assets (2)	263,586		275,520	263,586	260,940	264,104	265,005
Total assets (2)	284,062		296,478	284,062	280,897	284,504	285,690
Total deposits	253,264		258,210	253,264	251,251	255,796	256,751

⁽¹⁾ Return on average economic capital is calculated as net income adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average economic capital. Economic capital represents allocated equity less goodwill and a percentage of intangible assets. Economic capital are return on average economic capital are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 25-27.)
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Global Wealth & Investment Management - Key Indicators and Metrics

Part Part	
Part Part	First
Merrill Lynch Global Wealth Management \$ 14,616 \$ 13,500 \$ 3,635 \$ 3,707 U.S. Trast 2,603 2,661 679 626 706 Other () 87 130 25 138 140 Total revenues \$ 13,730 \$ 16,291 \$ 4,167 \$ 4,238 \$ 4,405 Client Balance Wear III Lynch Global Wealth Management \$ 1,749,059 \$ 1,766,368 \$ 1,749,059 \$ 1,868,40 \$ 1,798,600 U.S. Trast 324,003 340,00 324,003 315,244 \$ 141,02 Other (1) 66,182 78,275 66,182 56,153 56,785 Client Balance by Type Assets under management \$ 64,712 \$ 643,43 \$ 647,126 \$ 61,689 \$ 66,100 Client Balance by Type 100,413 1,004,516 1,024,19 9,867,18 1,060,500 Assets under management \$ 647,126 \$ 643,434 \$ 647,126 \$ 616,899 \$ 616,000 Client Balance by Type \$ 1,024,139 1,004,516	Quarter 2011
U.S. Trust	
Marie 187 130 25 18 19 19 19 19 19 19 19	\$ 3,789
Total revenues	682
Client Balances Client Balances by Business Merrill Lynch Global Wealth Management \$ 1,749,059 \$ 1,766,368 \$ 1,749,059 \$ 1,686,404 \$ 1,795,860 U.S. Trust 324,003 340,360 324,003 315,244 341,924 Other (f) 66,182 78,275 66,182 65,153 67,875 Client Balances by Type Assess under management \$ 647,126 \$ 643,343 \$ 647,126 \$ 616,899 \$ 66,100 Client bokerage assets 1,004,193 1,004,516 1,024,193 986,718 1,065,996 Assets incustedy 107,999 114,721 107,999 106,293 116,499 Client deposits 233,264 228,210 253,264 225,324 221,251 225,796 Loans and leases(2) 106,672 104,213 106,672 105,691 206,891 2,206,891 Assets Under Management Flowy(5) Liquidity assets under management(4) \$ (11,99) 1(4,1715) \$ 1,029 \$ 2,268 (3,771)	25
Merrill Lynch Global Wealth Management S 1,749,059 S 1,766,368 S 1,749,059 S 1,686,404 S 1,795,800 U.S. Trust 324,003 340,360 324,003 315,244 341,924 Other (i)	\$ 4,496
Merrill Lynch Global Wealth Management \$ 1,749,059 \$ 1,766,368 \$ 1,749,059 \$ 1,686,404 \$ 1,795,80 U.S. Trust 324,003 340,360 324,003 315,244 341,924 Other (1) 66.182 78,275 66.182 65,153 67,875 Client Balances by Type Assets under management \$ 647,126 \$ 613,343 \$ 647,126 \$ 616,890 \$ 66,101 Client Balances by Type \$ 647,126 \$ 618,890 \$ 66,101 \$ 61,001 \$	
US. Trust 324,003 340,360 324,003 315,244 341,924 Other (1) 66,182 78,275 66,182 65,153 67,875 Client Balances by Type Assets under management \$ 647,126 \$ 643,343 \$ 647,126 \$ 616,899 \$ 661,010 Client brokerage assets 1,024,193 1,064,516 1,024,193 986,718 1,065,996 Assets in custody 107,989 114,721 107,989 106,923 116,999 Client deposits 253,264 258,210 253,264 251,251 255,796 Loans and leases(2) 106,672 104,213 106,672 105,640 106,358 Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Flows ⁽³⁾ \$ (11,969) \$ (41,715) \$ 1,029 \$ 2,258 \$ 0,37711 Long-tern assets under management(6) 27,649 12,033 4,462 4,493 4,535 Total assets under management flows \$ 15,680 \$ (29,682) <td></td>	
Other (1) 66,182 78,275 66,182 65,153 67,875 Client Balances by Type 8 647,126 8 643,343 \$ 647,126 \$ 643,343 \$ 647,126 \$ 616,899 \$ 66,1010 Client brokerage assets 1,024,193 1,064,516 1,024,193 986,718 1,065,996 Assets in custody 107,989 114,721 107,989 106,293 116,499 Client deposits 253,264 258,210 253,264 251,251 255,796 Loans and leases (2) 106,672 104,213 106,672 105,640 106,358 Total client balances \$ 2,139,244 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Floxy(5) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) (3,771) Long-term assets under management (6) 27,649 12,033 4,462 4,493 4,535 Total assets under management (6) 27,6	\$ 1,813,547
Client Balances by Type Assets under management \$ 647,126 \$ 643,343 \$ 647,126 \$ 616,899 \$ 661,010 Client brokerage assets 1,024,193 1,064,516 1,024,193 986,718 1,065,996 Assets in custody 107,989 114,721 107,989 106,293 116,499 Client deposits 253,264 258,210 253,264 251,251 255,796 Loans and leases(2) 106,672 104,213 106,672 105,640 106,388 Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Flows(3) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management(4) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) \$ 1,308 15,611 17,308 17,094 16,443	345,111
Assets under management \$ 647,126 \$ 643,343 \$ 647,126 \$ 616,899 \$ 661,010 Client brokerage assets 1,024,193 1,064,516 1,024,193 986,718 1,065,996 Assets in custody 107,989 114,721 107,989 106,293 116,499 Client deposits 253,264 258,210 253,264 251,251 255,796 Loans and leases(2) 106,672 104,213 106,672 105,640 106,388 Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Flows(3) Liquidity assets under management(4) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management(6) 27,649 12,033 4,462 4,493 4,535 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) Number of Financial Advisors 17,308 15,611 17,308 17,094	71,759
Client brokerage assets 1,024,193 1,064,516 1,024,193 986,718 1,065,996 Assets in custody 107,989 114,721 107,989 106,293 116,499 Client deposits 253,264 258,210 253,264 251,251 255,796 Loans and leases (2) 106,672 104,213 106,672 105,640 106,358 Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Flows (3) Liquidity assets under management (4) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management (5) 27,649 12,033 4,462 4,493 4,335 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	
Assets in custody 107,989 114,721 107,989 106,293 116,499 Client deposits 253,264 258,210 253,264 251,251 255,796 Loans and leases(2) 106,672 104,213 106,672 105,640 106,358 Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Flows(3) Liquidity assets under management(4) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management(6) 27,649 12,033 4,462 4,493 4,351 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	\$ 664,554
Client deposits 253,264 258,210 253,264 251,251 255,796 Loans and leases(2) 106,672 104,213 106,672 105,640 106,358 Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Flows ⁽³⁾ Liquidity assets under management ⁽⁴⁾ \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management ⁽⁵⁾ 27,649 12,033 4,462 4,493 4,535 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates ⁽⁶⁾ Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	1,087,536
Loans and leases(2) 106,672 104,213 106,672 105,640 106,358 Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659 Assets Under Management Flows(3) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management(6) 27,649 12,033 4,462 4,493 4,535 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) 17,308 15,611 17,308 17,094 16,443	116,816
Total client balances \$ 2,139,244 \$ 2,185,003 \$ 2,139,244 \$ 2,066,801 \$ 2,205,659	256,751
Assets Under Management Flows ⁽³⁾ \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management ⁽⁵⁾ 27,649 12,033 4,462 4,493 4,535 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates ⁽⁶⁾ Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	104,760
Liquidity assets under management(4) \$ (11,969) \$ (41,715) \$ 1,029 \$ (2,568) \$ (3,771) Long-term assets under management(5) 27,649 12,033 4,462 4,493 4,535 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	\$ 2,230,417
Long-term assets under management (5) 27,649 12,033 4,462 4,493 4,535 Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	
Total assets under management flows \$ 15,680 \$ (29,682) \$ 5,491 \$ 1,925 \$ 764 Associates (6) Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	\$ (6,659)
Associates (6) Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	14,159
Number of Financial Advisors 17,308 15,611 17,308 17,094 16,443	\$ 7,500
1,500	
Total Wealth Advisors 18,667 17,041 18,667 18,498 17,836	15,797
	17,217
Total Client Facing Professionals 21,784 20,143 21,784 21,624 20,957	20,347
Merrill Lynch Global Wealth Management Metrics	
Financial Advisory Productivity ⁽⁷⁾ (in thousands) \$ 942 \$ 916 \$ 881 \$ 921 \$ 965	\$ 1,005
U.S. Trust Metrics	
Client Facing Professionals 2,247 2,311 2,247 2,270 2,279	2,312

⁽¹⁾ Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and other administrative

items.

(2) Includes margin receivables which are classified in other assets on the Consolidated Balance

Sheet.

(3) Includes the Columbia Management long-term asset management business through the date of sale on May 1,

<sup>2010.

(4)</sup> Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is less than

one year.

(5) Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one

year.
(6) Includes Merrill Edge

⁽⁷⁾ Financial Advisor Productivity is defined as annualized MLGWM total revenue divided by the total number of financial advisors (excluding Merrill Edge Financial Advisors). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

All Other Results (1)

(Dollars in millions)									
	Year End December				Fourth	Third	Second		First
	 2011		2010		Quarter 2011	Quarter 2011	Quarter 2011 \$ 542		Quarter 2011
Net interest income (FTE basis)	\$ 1,780	\$	3,655	s	403	\$ 7	\$ 542	\$	828
Noninterest income:									
Card income ⁽²⁾	465		615		90	72	149		154
Equity investment income	7,044		4,574		3,110	1,380	1,139		1,415
Gains on sales of debt securities	3,098		2,313		1,102	697	831		468
All other income (loss)	2,821		(1,434)		(415)	4,114	(111)		(767)
Total noninterest income	 13,428		6,068		3,887	6,263	 2,008		1,270
Total revenue, net of interest expense (FTE basis)	15,208		9,723		4,290	6,270	2,550		2,098
Provision for credit losses	6,172		6,324		792	1,374	1,841		2,165
Goodwill impairment	581		_		581	_	_		_
Merger and restructuring charges	638		1,820		101	176	159		202
All other noninterest expense	4,066		4,253		1,174	574	587		1,731
Income (loss) before income taxes	 3,751		(2,674)		1,642	4,146	(37)		(2,000)
Income tax expense (benefit) (FTE basis)	(1,012)		(3,977)		278	(532)	130		(888)
Net income (loss)	\$ 4,763	\$	1,303	\$	1,364	\$ 4,678	\$ (167)	\$	(1,112)
Balance sheet									
Average									
Total loans and leases	\$ 283,890	\$	281,642	\$	272,808	\$ 286,753	\$ 287,840	\$	288,301
Total assets (3)	369,659		473,253		335,718	355,794	374,513		413,619
Total deposits	49,267		66,882		46,055	52,846	48,072		50,107
Allocated equity (4)	72,141		38,884		76,736	68,672	77,759		65,307
Period end									
Total loans and leases	\$ 267,621	\$	285,086	\$	267,621	\$ 274,268	\$ 287,425	\$	286,531
Total assets (5)	309,471		395,975		309,471	336,265	367,840		353,412
Total deposits	32,729		48,767		32,729	53,248	43,908		36,154

⁽¹⁾ All Other consists of two broad groupings, Equity Investments and Other. Equity Investments includes Global Principal Investments, Strategic and other investments, and Corporate Investments. Substantially all of the equity investments in Corporate Investments were sold during 2010. Other includes liquidating businesses, merger and restructuring charges, ALM functions (i.e., residential mortgage portfolio and investment securities) and related activities (i.e., economic hedges, fair value option on structured liabilities), and the impact of certain allocation methodologies. Other also includes certain residential mortgage and discontinued real estate products that are managed by Legacy Assets & Servicing within Consumer Real Estate Services reclassified.

Olinique third quarter of 2011, the international consumer card business results were moved toll Other from Consumer & Business Banking and prior periods were reclassified.

Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) of \$591.4 billion and \$546.2 billion for the fourth, third, second and first quarters of 2011, respectively.

(4) Represents both the risk-based capital and the portion of goodwill and intangibles assigned toll Other as well as the remaining portion of equity not specifically allocated to the business segments.

(5) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) of \$580.7 billion, \$581.2 billion, \$596.0 billion, \$593.1 billion and \$565.0 billion advecember 31, 2011, September 30, 2011, June 30, 2011, March 31, 2011 and December 31, 2010, respectively.

$\underline{\textbf{Quarterly Average Loans and Leases by Business Segment}}$

(Dollars in millions)				Fourth Quarter 2011			
	Total Corporation	Consumer & Business Banking	Consumer Real Estate Services	Global Banking	Global Markets	GWIM	All Other
Consumer							
Residential mortgage	\$ 266,144	s —	\$ 1,106	s —	\$ 95	\$ 37,025	\$ 227,918
Home equity	126,251	_	111,138	_	_	14,805	308
Discontinued real estate	14,073	_	2,848	_	_	_	11,225
U.S. credit card	102,241	102,241	_	_	_	_	_
Non-U.S. credit card	15,981	_	_	_	_	_	15,981
Direct/Indirect consumer	90,861	8,546	93	43,427	726	31,984	6,085
Other consumer	2,751	654	_	3	_	13	2,081
Total consumer	618,302	111,441	115,185	43,430	821	83,827	263,598
Commercial							
U.S. commercial	196,778	33,217	1,807	124,882	11,432	17,111	8,329
Commercial real estate	40,673	2,477	1	34,604	428	1,589	1,574
Commercial lease financing	21,278	_	_	23,050	_	4	(1,776)
Non-U.S. commercial	55,867	15		50,878	(12,681)	178	17,477
Total commercial	314,596	35,709	1,808	233,414	(821)	18,882	25,604
Total loans and leases	\$ 932,898	\$ 147,150	\$ 116,993	\$ 276,844	n/m	\$ 102,709	\$ 289,202
	Total Corporation	Consumer & Business Banking	Consumer Real Estate Services	Third Quarter 2011 Global Banking	Global Markets	GWIM	All Other
Consumer							
Residential mortgage	\$ 268,494	s —	\$ 1,196	s —	\$ 99	\$ 36,656	\$ 230,543
Home equity	129,125	_	112,781	17	_	15,029	1,298
Discontinued real estate	15,923	_	4,052	_	_	_	11,871
U.S. credit card	103,671	103,671	_	_	_	_	_
Non-U.S. credit card	25,434	_	_	_	_	_	25,434
Direct/Indirect consumer	90,280	9,492	100	42,253	505	31,390	6,540
Other consumer	2,795	1,745		5		14	1,031
Total consumer	635,722	114,908	118,129	42,275	604	83,089	276,717
Commercial							
U.S. commercial	191,439	34,040	1,948	119,155	9,590	17,829	8,877
Commercial real estate	42,931	2,526	2	36,458	432	1,653	1,860
Commercial lease financing	21,342	_	_	23,101	2	19	(1,780)
Non-U.S. commercial	50,598	18		47,181	(10,628)	196	13,831
Total commercial	306,310	36,584	1,950	225,895	(604)	19,697	22,788

Quarterly Average Loans and Leases by Business Segment (continued)

(Dollars in millions)			5	Second Quarter 2011			
	Total Corporation	Consumer & Business Banking	Consumer Real Estate Services	Global Banking	Global Markets	GWIM	All Other
Consumer						-	-
Residential mortgage	\$ 265,420	s —	\$ 1,167	s —	\$ 101	\$ 36,367	\$ 227,78
Home equity	131,786	_	115,250	15	_	15,248	1,2
Discontinued real estate	15,997	_	3,548	_	_	_	12,44
U.S. credit card	106,164	106,164	_	_	_	_	
Non-U.S. credit card	27,259	_	_	_	_	_	27,2:
Direct/Indirect consumer	89,403	10,564	94	41,048	559	30,231	6,9
Other consumer	2,745	1,692	_	9	_	18	1,00
Total consumer	638,774	118,420	120,059	41,072	660	81,864	276,69
Commercial							
U.S. commercial	190,479	34,118	1,619	118,160	8,885	18,322	9,3
Commercial real estate	45,762	2,567	5	38,770	445	1,792	2,13
Commercial lease financing	21,284	_	_	23,041	1	34	(1,79
Non-U.S. commercial	42,214	17		39,089	(9,991)	189	12,9
Total commercial	299,739	36,702	1,624	219,060	(660)	20,337	22,6
Total loans and leases	\$ 938,513	\$ 155,122	\$ 121,683	\$ 260,132	n/m	\$ 102,201	\$ 299,3
	Total Corporation	Consumer & Business Banking	Consumer Real Estate Services	First Quarter 2011 Global Banking	Global Markets	GWIM	All Other
Consumer							
Residential mortgage	\$ 262,049	s —					
Home equity		-	s —	s —	\$ 99	\$ 35,752	\$ 226,19
	136,089	_	\$ — 119,123	\$ — 13	\$ 99 —	\$ 35,752 15,686	\$ 226,19 1,20
Discontinued real estate	136,089 12,899	_ 	·		\$ 99 — —		
U.S. credit card		109,941	·		\$ 99 — — —		1,20
	12,899	109,941 —	·		\$ 99 — — — —	15,686	1,20
U.S. credit card	12,899 109,941	109,941 — — ————————————————————————————————	·	13 — —	\$ 99 ———————————————————————————————————	15,686 — —	1,20 12,89
U.S. credit card Non-U.S. credit card	12,899 109,941 27,633	_	119,123 — — —	13 — — —	- - - -	15,686	1,20 12,89 - 27,63
U.S. credit card Non-U.S. credit card Direct/Indirect consumer	12,899 109,941 27,633 90,097	11,839	119,123 — — — — 97	13 — — — — 42,412		15,686 — — — — — 28,110	1,2i 12,8i - 27,6i 7,2i
U.S. credit card Non-U.S. credit card Direct/Indirect consumer Other consumer	12,899 109,941 27,633 90,097 2,753	11,839	119,123 ————————————————————————————————————	13 — — — — 42,412 —		15,686 — — — — 28,110	1,2i 12,8i 27,6: 7,2i
U.S. credit card Non-U.S. credit card Direct/Indirect consumer Other consumer Total consumer	12,899 109,941 27,633 90,097 2,753	11,839	119,123 ————————————————————————————————————	13 — — — — 42,412 —		15,686 — — — — 28,110	1,2i 12,8i 27,6: 7,2i
U.S. credit card Non-U.S. credit card Direct/Indirect consumer Other consumer Total consumer Commercial U.S. commercial	12,899 109,941 27,633 90,097 2,753	11,839	119,123 ————————————————————————————————————	13 — — — — 42,412 —		15,686 — — — — 28,110	1,2i 12,8i 27,6: 7,2i
U.S. credit card Non-U.S. credit card Direct/Indirect consumer Other consumer Total consumer Commercial U.S. commercial Commercial real estate	12,899 109,941 27,633 90,097 2,753 641,461	11,839 1,660 123,440	119,123 ————————————————————————————————————	13 — — 42,412 — 42,437 — 117,057 40,913		15,686 — — — — — — — — — — — — — — — — — — —	1,24 12,85 27,6: 7,2' 1,00 276,3: 9,7
U.S. credit card Non-U.S. credit card Direct/Indirect consumer Other consumer Total consumer Commercial U.S. commercial Commercial real estate Commercial lease financing	12,899 109,941 27,633 90,097 2,753 641,461	11,839 1,660 123,440	119,123 ————————————————————————————————————	13 ————————————————————————————————————		15,686 ———————————————————————————————————	1,24 12,89 27,62 7,2 1,00 276,33
U.S. credit card Non-U.S. credit card Direct/Indirect consumer Other consumer Total consumer Commercial U.S. commercial Commercial real estate Commercial lease financing Non-U.S. commercial	12,899 109,941 27,633 90,097 2,753 641,461 191,353 48,359 21,634 36,159	11,839 1,660 123,440 34,886 2,618 —	119,123 — — — 97 (16) 119,204 1,349 7 — —	13 42,412 12 42,437 117,057 40,913 23,478 32,961		15,686 — — — — — — — — — — — 28,110 — 17 — 79,565 — 19,355 — 1,731 — 34 — 167	1,24 12,81 27,6: 7,2' 1,0i 276,3: 9,7 2,6: (1,8'
U.S. credit card Non-U.S. credit card Direct/Indirect consumer Other consumer Total consumer Commercial U.S. commercial Commercial real estate Commercial lease financing	12,899 109,941 27,633 90,097 2,753 641,461 191,353 48,359 21,634	11,839 1,660 123,440 34,886 2,618	119,123 — — — — 97 (16) 119,204	13 ————————————————————————————————————		15,686 — — — — — — — — — — — — — — — — — — —	1,24 12,85 27,65 7,22 1,06 276,35 9,7 2,66 (1,8)

Net Charge-offs and Net Charge-off Ratios (1)

(Dollars in millions)												
			Ended nber 31			ourth iarter		Third uarter		cond arter		irst arter
	2	2011	20	010		011		2011		011	20	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Consumer & Business Banking	\$ 9,768	6.36%	\$ 18,219	10.37%	\$ 1,925	5.19%	\$ 2,179	5.71%	\$ 2,598	6.72%	\$ 3,066	7.72 %
Consumer Real Estate Services	4,257	3.66	6,487	5.02	894	3.14	1,036	3.58	1,213	4.16	1,114	3.75
Global Banking	1,258	0.48	2,892	1.12	304	0.45	374	0.56	184	0.29	396	0.63
Global Markets	9	0.07	70	0.61	10	0.26	_	_	_	_	(1)	(0.03)
Global Wealth & Investment Management	465	0.46	477	0.48	113	0.44	135	0.52	129	0.50	88	0.36
All Other	5,076	1.79	6,189	2.20	808	1.17	1,362	1.89	1,541	2.15	1,365	1.92
Total net charge-offs	\$ 20,833	2.24	\$ 34,334	3.60	\$ 4,054	1.74	\$ 5,086	2.17	\$ 5,665	2.44	\$ 6,028	2.61

⁽¹⁾ Net charge-off ratios are calculated as net charge-offs, annualized for the quarterly periods, divided by average outstanding loans and leases excluding loans accounted for under the fair value option for each loan and lease category.

Exhibit A: Non-GAAP Reconciliations

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources.

In addition, the Corporation evaluates its business segment results based on return on average economic capital, a non-GAAP financial measure. Return on average economic capital for the segments is calculated as net income adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average economic capital. Economic capital represents average allocated equity less goodwill and a percentage of intangible assets. It also believes the use of this non-GAAP financial measure provides additional clarity in assessing the segments.

See the tables below and on pages 26-27 for reconciliations of these non-GAAP financial measures with financial measures defined by GAAP for the years ended December 31, 2011 and 2010, and the three months ended December 31, 2011, September 30, 2011, June 30, 2011 and March 31, 2011. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

		Decer	Ended nber 3	<u> </u>		Fourth Quarter	Third Quarter	Second Quarter	First Quarter
		2011		2010	l	2011	 2011	 2011	 2011
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis									
Net interest income	\$	44,616	\$	51,523	\$	10,701	\$ 10,490	\$ 11,246	\$ 12,179
Fully taxable-equivalent adjustment		972		1,170		258	249	247	218
Net interest income on a fully taxable-equivalent basis	\$	45,588	\$	52,693	\$	10,959	\$ 10,739	\$ 11,493	\$ 12,397
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully ta	xable-eq	uivalent basis							
Total revenue, net of interest expense	\$	93,454	\$	110,220	\$	24,888	\$ 28,453	\$ 13,236	\$ 26,877
Fully taxable-equivalent adjustment		972		1,170		258	249	247	218
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	94,426	\$	111,390	\$	25,146	\$ 28,702	\$ 13,483	\$ 27,095
Reconciliation of total noninterest expense to total noninterest expense, excluding goodwill impairment ch	arges								
Total noninterest expense	\$	80,274	\$	83,108	\$	19,522	\$ 17,613	\$ 22,856	\$ 20,283
Goodwill impairment charges		(3,184)		(12,400)		(581)		(2,603)	_
Total noninterest expense, excluding goodwill impairment charges	\$	77,090	\$	70,708	\$	18,941	\$ 17,613	\$ 20,253	\$ 20,283
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent	t basis								
Income tax expense (benefit)	\$	(1,676)	\$	915	\$	441	\$ 1,201	\$ (4,049)	\$ 731
Fully taxable-equivalent adjustment		972		1,170		258	 249	 247	 218
Income tax expense (benefit) on a fully taxable-equivalent basis	\$	(704)	\$	2,085	\$	699	\$ 1,450	\$ (3,802)	\$ 949

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)												
			Year Ended December 31			Fourth Quarter		Third Quarter	Second Quarter		First	
		2011		2010	2011		2011		2011		Quarter 2011	
Reconciliation of return on average economic capital												
Consumer & Business Banking												
Reported net income (loss)	\$	7,452	\$	(5,134)	s	1,243	\$	1,666	\$	2,502	\$	2,041
Adjustment related to intangibles ⁽¹⁾		20		81		5		6		2		7
Goodwill impairment charges	_	_		10,400		_	_	_	_			_
Adjusted net income	<u> </u>	7,472	\$	5,347	\$	1,248	\$	1,672	\$	2,504	\$	2,048
Average allocated equity	\$	52,908	\$	64,578	\$ 5	3,005	\$	52,382	\$	52,559	\$	53,700
Adjustment related to goodwill and a percentage of intangibles	_	(30,635)		(37,718)	(3	0,587)		(30,601)		(30,655)		(30,698)
Average economic capital	<u> </u>	3 22,273	\$	26,860	\$ 2	2,418	\$	21,781	\$	21,904	\$	23,002
Consumer Real Estate Services												
Reported net loss	\$	(19,473)	\$	(8,897)	\$ (1,444)	\$	(1,123)	\$	(14,506)	\$	(2,400)
Adjustment related to intangibles ⁽¹⁾		_		3		_		_		_		_
Goodwill impairment charges	_	2,603		2,000				_		2,603		_
Adjusted net loss	<u> </u>	(16,870)	\$	(6,894)	\$ (1,444)	\$	(1,123)	\$	(11,903)	\$	(2,400)
Average allocated equity	\$	6 16,202	\$	26,016	\$ 1	4,757	\$	14,240	\$	17,139	\$	18,736
Adjustment related to goodwill and a percentage of intangibles, excluding MSRs	_	(1,350)		(4,802)				_		(2,702)		(2,742)
Average economic capital	9	14,852	\$	21,214	\$ 1	4,757	\$	14,240	\$	14,437	\$	15,994
Global Banking												
Reported net income	S	6,047	\$	4,891	\$	1,337	\$	1,205	\$	1,921	\$	1,584
Adjustment related to intangibles ⁽¹⁾	_	6		10		1		2		1		2
Adjusted net income	<u> </u>	6,053	\$	4,901	\$	1,338	\$	1,207	\$	1,922	\$	1,586
Average allocated equity	\$	48,059	\$	53,169	\$ 4	6,762	\$	48,356	\$	47,735	\$	49,407
Adjustment related to goodwill and a percentage of intangibles	_	(25,298)		(25,105)	(2	5,575)		(25,399)		(25,104)		(25,108)
Average economic capital	\$	22,761	\$	28,064	\$ 2	1,187	\$	22,957	\$	22,631	\$	24,299
Global Markets												
Reported net income (loss)	\$	985	\$	4,246	\$	(768)	\$	(552)	\$	911	\$	1,394
Adjustment related to intangibles ⁽¹⁾	_	12		13		3		3		3		3
Adjusted net income (loss)	\$	997	\$	4,259	\$	(765)	\$	(549)	\$	914	\$	1,397
Average allocated equity	S	21,995	\$	32,518	\$ 1	9,130	\$	20,934	\$	22,315	\$	25,687
Adjustment related to goodwill and a percentage of intangibles	_	(3,950)		(3,586)	(3,976)		(3,980)		(3,970)		(3,873)
Average economic capital	\$	18,045	\$	28,932	s 1	5,154	\$	16,954	\$	18,345	\$	21,814
Global Wealth & Investment Management												
Reported net income	S	1,672	\$	1,353	\$	259	\$	358	\$	513	\$	542
Adjustment related to intangibles ⁽¹⁾		30		86		7		7		7		9
Adjusted net income	9		\$	1,439	\$	266	\$	365	\$	520	\$	551
Average allocated equity	S	17,790	\$	18,070	\$ 1	7,845	\$	17,826	s	17,560	\$	17,932
Adjustment related to goodwill and a percentage of intangibles		(10,696)		(10,778)		0,663)	-	(10,691)		(10,706)		(10,728)
	9		\$				\$		\$		\$	7,204
Adjustment related to goodwill and a percentage of intangibles Average economic capital	9		\$	7,292		7,182	\$	7,135	\$	(10,706) 6,854	\$	

For footnote see page 27.

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

		Vear											
		Year Ended December 31				Fourth		Third		Second		First	
		2011			Quarter 2011		Quarter 2011		Quarter 2011		Quarter 2011		
ımer & Business Banking	-				-								
•													
<u>its</u>													
ted net income	\$	1,227	\$	1,391	\$	149	\$	285	\$	432	\$	361	
tment related to intangibles(1)		3		11		1		1				1	
justed net income	\$	1,230	\$	1,402	\$	150	\$	286	\$	432	\$	362	
ge allocated equity	\$	23,735	s	24,222	s	23,862	\$	23,820	\$	23,612	\$	23,641	
tment related to goodwill and a percentage of intangibles		(17,949)		(17,975)		(17,939)		(17,947)	•	(17,950)		(17,958)	
erage economic capital	\$	5,786	\$	6,247	\$	5,923	\$	5,873	\$	5,662	\$	5,683	
					_								
Gervices													
ted net income (loss)	\$	5,811	\$	(6,962)	\$	1,029	\$	1,267	\$	1,944	\$	1,571	
tment related to intangibles(1)		17		70		4		5		2		6	
vill impairment charges				10,400								_	
justed net income	\$	5,828	\$	3,508	\$	1,033	\$	1,272	\$	1,946	\$	1,577	
ge allocated equity	\$	21,127	\$	32,416	\$	20,610	\$	20,755	\$	21,016	\$	22,149	
tment related to goodwill and a percentage of intangibles		(10,589)		(17,644)		(10,549)		(10,561)		(10,607)		(10,640)	
erage economic capital	\$	10,538	\$	14,772	\$	10,061	\$	10,194	\$	10,409	\$	11,509	
ess Banking													
ted net income	\$	414	\$	437	\$	65	\$	114	\$	126	\$	109	
tment related to intangibles ⁽¹⁾	_		_		_		_		_		_		
justed net income	\$	414	\$	437	\$	65	\$	114	\$	126	\$	109	
ge allocated equity	\$	8,046	\$	7,940	\$	8,533	\$	7,807	\$	7,931	\$	7,910	
tment related to goodwill and a percentage of intangibles		(2,097)		(2,099)		(2,099)		(2,093)		(2,098)		(2,100)	
erage economic capital	\$	5,949	\$	5,841	\$	6,434	\$	5,714	\$	5,833	\$	5,810	

⁽¹⁾ Represents cost of funds, earnings credits and certain expenses related to intangibles.