

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported):
April 17, 2013

BANK OF AMERICA CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-6523
(Commission File Number)

56-0906609
(IRS Employer Identification No.)

**100 North Tryon Street
Charlotte, North Carolina 28255**
(Address of principal executive offices)

(704) 386-5681
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On April 17, 2013, Bank of America Corporation (the "Corporation") announced financial results for the first quarter ended March 31, 2013, reporting first quarter net income of \$2.6 billion, or \$0.20 per diluted share. A copy of the press release announcing the Corporation's results for the first quarter ended March 31, 2013 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

ITEM 7.01. REGULATION FD DISCLOSURE.

On April 17, 2013, the Corporation will hold an investor conference call and webcast to discuss financial results for the first quarter ended March 31, 2013, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the quarter ended March 31, 2013 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.**(d) Exhibits.**

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

| EXHIBIT NO. | DESCRIPTION OF EXHIBIT |
|-------------|------------------------------|
| 99.1 | The Press Release |
| 99.2 | The Presentation Materials |
| 99.3 | The Supplemental Information |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BANK OF AMERICA CORPORATION

By: /s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer

Dated: April 17, 2013

INDEX TO EXHIBITS

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|-------------|------------------------------|
| 99.1 | The Press Release |
| 99.2 | The Presentation Materials |
| 99.3 | The Supplemental Information |

April 17, 2013

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Bank of America Reports First-Quarter 2013 Net Income of \$2.6 Billion, or \$0.20 per Diluted Share

Business Momentum Continues

- *Deposit Balances up 5 Percent From Q1-12 to \$1.1 Trillion*
- *First-lien Mortgage Production up 57 Percent From Q1-12 to \$24 Billion*
- *Global Wealth and Investment Management Reports Record Post-merger Revenue, Net Income and Long-term Assets Under Management Flows*
- *Consumer Credit Loss Rates Reaching Five-year Lows*
- *Commercial Loan Balances up 17 Percent From Q1-12 to \$367 Billion*
- *Maintains No. 2 Ranking in Global Investment Bank Fees; up 26 Percent From Q1-12 to \$1.5 Billion*
- *Noninterest Expense Down Nearly \$1.0 Billion From Q1-12, Driven Primarily by Project New BAC Initiatives*
- *Significant Progress in Legacy Assets and Servicing; Number of 60+ Days Delinquent Mortgage Loans Down 39 Percent From Q1-12 to 667,000 Loans*

Capital and Liquidity Remain Strong

- *Basel 1 with Market Risk Final Rule Tier 1 Common Capital Ratio of 10.58 Percent, up From Pro Forma 10.38 Percent in Prior Quarter ^A*
- *Estimated Basel 3 Tier 1 Common Capital Ratio of 9.42 Percent, up From 9.25 Percent in Prior Quarter ^B*
- *Long-term Debt Down \$75.3 Billion From Year-ago Quarter, Driven by Maturities and Liability Management Actions; Time-to-required Funding Remains Strong at 30 Months*
- *2013 Capital Plan Actions Expected to Begin in Q2-13; Approved Actions Include \$5.5 Billion of Preferred Stock Redemptions and \$5 Billion of Common Stock Repurchases*

CHARLOTTE — Bank of America Corporation today reported net income of \$2.6 billion, or \$0.20 per diluted share, for the first quarter of 2013, compared to \$653 million, or \$0.03 per diluted share, in the first quarter of 2012. Revenue, net of interest expense, on a fully taxable-equivalent (FTE)^C basis rose 5 percent to \$23.7 billion from \$22.5 billion a year ago.

Relative to the same period a year ago, the results for the first quarter of 2013 were driven by increased brokerage income, higher investment banking fees, and improved credit quality across all major portfolios, partially offset by lower mortgage banking income and lower net gains on the sales of debt securities. The first quarter of 2013 included \$893 million of pretax annual expense associated with retirement-eligible stock compensation costs, compared to \$892 million in the first quarter of 2012. In addition, the year-ago quarter included significant negative Debit Valuation Adjustments (DVA), negative fair value option (FVO) adjustments on structured liabilities and gains on the redemption of debt and trust-preferred securities.

"Our strategy of connecting our customers to all we can do for them is working," said Chief Executive Officer Brian Moynihan. "Solid increases in loan growth to small businesses and middle-market companies, four straight quarters of steady growth in mortgage originations, record earnings in wealth management, and another quarter near the top in investment banking fees show we are balanced, focused and moving forward."

"There were many examples of progress this quarter," said Chief Financial Officer Bruce Thompson. "We reduced noninterest expense by nearly \$1 billion year-over-year, and credit costs continued to decline. Our relentless focus on capital, liquidity, and expense reduction enables us to be in position to return excess capital to investors through the previously announced common stock repurchase program and preferred stock redemptions."

Selected Financial Highlights

| | Three Months Ended | | | |
|---|--------------------|---------------------|------------------|--|
| | March 31 2013 | December 31 2012 | March 31 2012 | |
| <i>(Dollars in millions, except per share data)</i> | | | | |
| Net interest income, FTE basis ¹ | \$ 10,875 | \$ 10,555 | \$ 11,053 | |
| Noninterest income | 12,833 | 8,336 | 11,432 | |
| Total revenue, net of interest expense, FTE basis | 23,708 | 18,891 | 22,485 | |
| Total revenue, net of interest expense, FTE basis, excluding DVA, FVO and gains on exchanges² | 23,852 | 19,610 | 26,040 | |
| Provision for credit losses | 1,713 | 2,204 | 2,418 | |
| Noninterest expense | 18,152 | 18,360 | 19,141 | |
| Net income | \$ 2,623 | \$ 732 | \$ 653 | |
| Diluted earnings per common share | \$ 0.20 | \$ 0.03 | \$ 0.03 | |

¹ Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-25 of this press release. Net interest income on a GAAP basis was \$10.7 billion, \$10.3 billion and \$10.8 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Total revenue, net of interest expense, on a GAAP basis was \$23.5 billion, \$18.7 billion and \$22.3 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

² Total revenue, net of interest expense, on an FTE basis excluding DVA, FVO and gains on exchanges are non-GAAP financial measures. DVA losses, net of hedges, were \$54 million, \$277 million and \$1.5 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Negative FVO adjustments on structured liabilities were \$90 million, \$442 million and \$3.3 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively. The gains related to subordinated debt repurchases and exchanges of trust-preferred securities were \$0 for the three months ended March 31, 2013 and December 31, 2012, and \$1.2 billion for the three months ended March 31, 2012.

Revenue, net of interest expense, on an FTE basis rose \$1.2 billion, or 5 percent, from the first quarter of 2012, to \$23.7 billion, led by higher noninterest income.

Net interest income, on an FTE basis, totaled \$10.9 billion in the first quarter of 2013, compared to \$10.6 billion in the fourth quarter of 2012 and \$11.1 billion in the first quarter of 2012^B. The improvement from the fourth quarter of 2012 was driven by the favorable market-related impact of lower premium amortization expense of \$340 million, higher commercial loan balances, lower average long-term debt, and lower rates paid on deposits, partially offset by lower consumer loan balances and yields, and the impact of two fewer days in the quarter.

The decline in net interest income from the year-ago quarter was due to the impact of lower consumer loan balances as well as lower asset yields driven by the low rate environment, partially offset by reductions in long-term debt balances and lower rates paid on deposits.

Net interest margin was 2.43 percent in the first quarter of 2013, compared to 2.35 percent in the fourth quarter of 2012 and 2.51 percent in the first quarter of 2012.

Noninterest income increased \$1.4 billion from the year-ago quarter. The most significant drivers of the increase were negative FVO adjustments on structured liabilities of \$90 million, compared to negative FVO adjustments of \$3.3 billion for the first quarter of 2012 and DVA losses, net of hedges, on derivatives of \$54 million, compared to DVA losses, net of hedges, of \$1.5 billion for the first quarter of 2012. These drivers were partially offset by \$1.2 billion of gains related to subordinated debt repurchases and exchanges of trust-preferred securities in the year-ago quarter, lower mortgage banking income and lower net gains on sales of debt securities compared to the first quarter of 2012.

Noninterest expense decreased \$1.0 billion compared to the year-ago quarter to \$18.2 billion, driven primarily by Project New BAC initiatives to streamline processes and the company's ongoing focus to reduce costs to service delinquent mortgage loans. Excluding litigation costs, noninterest expense in Legacy Assets and Servicing was \$2.6 billion in the first quarter of 2013. This compares with \$3.1 billion in the prior quarter, which also excludes a \$1.1 billion provision for the Independent Foreclosure Review (IFR) acceleration agreement, and \$2.7 billion in the first quarter of 2012^D.

As previously announced, Bank of America expects total cost savings from Project New BAC to reach \$8.0 billion per year, or \$2.0 billion per quarter, by mid-2015. The company expects to achieve approximately \$1.5 billion in cost savings, per quarter, by the fourth quarter of 2013, representing 75 percent of the quarterly target.

Litigation expense was \$881 million in the first quarter of 2013, compared to \$916 million in the fourth quarter of 2012 and \$793 million in the first quarter of 2012. Included in litigation expense for the first quarter of 2013 is a class action settlement in principle between certain Countrywide entities and various institutional and individual plaintiffs (collectively, the Luther, Maine State, and Western Teamsters plaintiffs) concerning residential mortgage-backed securities (RMBS) issued by subsidiaries of Countrywide Financial Corporation.

The first of these class action lawsuits was filed in November 2007, and they collectively concern the disclosures that were made in connection with 429 Countrywide RMBS offerings issued from 2005 through 2007. The original principal balance of the RMBS involved in these cases exceeded \$350 billion, and the unpaid principal balance of these securities as of February 2013 (excluding securities that are the subject of individual or threatened actions) was \$95 billion.

Under the settlement in principle, the lawsuits will be dismissed in their entirety, and defendants will receive a global release in exchange for a settlement payment of \$500 million. The settlement will not affect investors' rights to receive trust distributions upon final court approval of the \$8.5 billion settlement with Bank of New York Mellon as trustee.

The settlement is subject to final court approval. If approved, and all class members who have not already filed or threatened individual suits participate, the settlement is expected to resolve approximately 80 percent of the unpaid principal balance of the Countrywide-issued RMBS as to which securities disclosure claims have been filed or threatened, and approximately 70 percent of the unpaid principal balance of all RMBS as to which securities disclosure claims have been filed or threatened as to all Bank of America-related entities. The amounts to be paid in the settlement are covered by a combination of pre-existing litigation reserves and additional litigation reserves recorded in the quarter ended March 31, 2013.

Income tax expense for the first quarter of 2013 was \$1.0 billion on \$3.6 billion of pretax income, resulting in a 28 percent effective tax rate. This compares to income tax expense of \$66 million on \$719 million of pretax income resulting in a 9 percent effective tax rate in the year-ago quarter.

At March 31, 2013, the company had 262,812 full-time employees, down from 267,190 at December 31, 2012 and 278,688 at March 31, 2012.

Business Segment Results

The company reports results through five business segments: Consumer and Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth and Investment Management (GWIM), Global Banking, and Global Markets, with the remaining operations recorded in All Other.

Unless otherwise noted, business segment revenue, on an FTE basis, is net of interest expense.

Consumer and Business Banking (CBB)

| | Three Months Ended | | |
|--|--------------------|---------------------|-------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 |
| <i>(Dollars in millions)</i> | | | |
| Total revenue, net of interest expense, FTE basis | \$ 7,214 | \$ 7,212 | \$ 7,422 |
| Provision for credit losses | 906 | 961 | 877 |
| Noninterest expense | 4,108 | 4,141 | 4,263 |
| Net income | \$ 1,382 | \$ 1,421 | \$ 1,445 |
| Return on average allocated capital ^{1, 2} | 20.05% | - | - |
| Return on average economic capital ^{1, 2} | - | 23.90% | 26.05% |
| Average loans | \$ 129,570 | \$ 131,217 | \$ 140,341 |
| Average deposits | 502,483 | 484,062 | 464,023 |
| At period-end | | | |
| Brokerage assets | \$ 82,616 | \$ 75,946 | \$ 73,422 |

¹ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the Corporation updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-25 of this press release.

² Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-25 of this press release.

Business Highlights

- Average deposit balances of \$502.5 billion increased \$38.5 billion, or 8 percent, from the same period a year ago. The increase was driven by growth in liquid products in a low-rate environment and a \$7 billion average impact of migration of deposits from Global Wealth and Investment Management. The average rate paid on deposits declined 7 basis points in the first quarter of 2013 to 13 basis points from 20 basis points in the year-ago quarter due to pricing discipline and a shift in the mix of deposits.
- The number of mobile banking customers increased 30 percent from the year-ago quarter to 12.6 million, and 9.3 million checks were deposited this quarter via Mobile Check Deposits, reflecting a continued focus on enhancing the customer experience.
- U.S. consumer credit card retail spending per average active account increased 7 percent from the first quarter of 2012.
- Merrill Edge brokerage assets increased 13 percent from the same period a year ago due to positive account flows and market growth.
- The company had \$2.2 billion in small business loan originations and commitments in the first quarter of 2013, up 29 percent from the year-ago quarter.
- The company's specialized sales force of financial solutions advisors, mortgage loan officers and small business bankers increased 28 percent in the first quarter of 2013 to nearly 6,400 specialists.

Financial Overview

Consumer and Business Banking reported net income of \$1.4 billion, down \$63 million, or 4 percent, from the year-ago quarter, due to lower net interest income, partially offset by lower noninterest expense.

Net interest income of \$4.8 billion was down \$250 million from the year-ago quarter, driven by the continued low-rate environment and lower average loans, partially offset by higher asset and liability management (ALM) activities.

Noninterest expense was down \$155 million from the year-ago quarter to \$4.1 billion primarily due to lower operating expenses, partially offset by higher litigation expense.

Provision for credit losses increased \$29 million from the year-ago quarter to \$906 million as improvements in portfolio trends have stabilized.

Consumer Real Estate Services (CRES)

| | Three Months Ended | | |
|--|--------------------|---------------------|------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 |
| <i>(Dollars in millions)</i> | | | |
| Total revenue, net of interest expense, FTE basis | \$ 2,312 | \$ 475 | \$ 2,664 |
| Provision for credit losses | 335 | 485 | 507 |
| Noninterest expense | 4,059 | 5,607 | 3,884 |
| Net loss | \$ (1,308) | \$ (3,704) | \$ (1,138) |
| Average loans and leases | 92,963 | 96,605 | 109,601 |
| At period-end | | | |
| Loans and leases | \$ 90,971 | \$ 94,660 | \$ 108,063 |

Business Highlights

- Bank of America funded \$25 billion in residential home loans and home equity loans during the first quarter of 2013, up 11 percent from the fourth quarter of 2012, and 56 percent higher than the first quarter of 2012.
- The residential fundings helped more than 106,000 homeowners either refinance an existing mortgage or purchase a home through our retail channels, including more than 2,700 first-time homebuyer mortgages and more than 37,000 mortgages to low- and moderate-income borrowers.
- The number of 60+ days delinquent first mortgage loans serviced by Legacy Assets and Servicing declined during the first quarter of 2013 to 667,000 loans from 773,000 loans at the end of the fourth quarter of 2012, and 1.09 million loans at the end of the first quarter of 2012.

Financial Overview

Consumer Real Estate Services reported a net loss of \$1.3 billion for the first quarter of 2013, compared to a net loss of \$1.1 billion for the same period in 2012. Revenue declined \$352 million to \$2.3 billion. Noninterest income was \$1.6 billion, a decrease of \$327 million from the year-ago quarter, driven by lower mortgage banking income due primarily to lower servicing income. Core production revenue was \$815 million in the first quarter of 2013, down from \$928 million in the year-ago quarter as higher originations were offset by lower margins.

Approximately 91 percent of funded first mortgages were refinances, and 9 percent were for home purchases.

Representations and warranties provision was \$250 million in the first quarter of 2013, compared to \$282 million in the first quarter of 2012.

The provision for credit losses decreased \$172 million from the same period a year ago to \$335 million, driven by continued improvements in portfolio trends.

Noninterest expense increased to \$4.1 billion from \$3.9 billion in the first quarter of 2012, primarily due to an increase of \$355 million in litigation expense and higher default-related expenses, which were partially offset by lower mortgage-related assessments, waivers and similar costs related to foreclosure delays, and lower costs due to the divestiture of certain ancillary servicing business units.

Global Wealth and Investment Management (GWIM)

| | Three Months Ended | | |
|--|--------------------|---------------------|------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 |
| <i>(Dollars in millions)</i> | | | |
| Total revenue, net of interest expense, FTE basis | \$ 4,421 | \$ 4,193 | \$ 4,147 |
| Provision for credit losses | 22 | 112 | 46 |
| Noninterest expense | 3,253 | 3,196 | 3,232 |
| Net income | \$ 720 | \$ 576 | \$ 550 |
| Return on average allocated capital ^{1, 2} | 29.38% | - | - |
| Return on average economic capital ^{1, 2} | - | 28.36% | 34.85% |
| Average loans and leases | \$ 106,082 | \$ 103,785 | \$ 98,016 |
| Average deposits | 253,413 | 249,658 | 239,859 |
| At period-end (Dollars in billions) | | | |
| Assets under management | \$ 745.3 | \$ 698.1 | \$ 677.6 |
| Total client balances ³ | 2,248.7 | 2,166.7 | 2,123.6 |

¹ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the Corporation updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-25 of this press release.

² Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-25 of this press release.

³ Total client balances are defined as assets under management, assets in custody, client brokerage assets, client deposits and loans (including margin receivables).

Business Highlights

- Record quarterly results in revenue, pretax margin, net income, asset management fees, long-term assets under management (AUM) flows and client balances.
- Record asset management fees of \$1.6 billion, up 9 percent from the year-ago quarter.
- Long-term AUM flows were a record \$20.4 billion, marking the 15th consecutive quarter of positive flows.
- Period-end deposit balances of \$240 billion were flat from the year-ago quarter as organic growth was offset by \$19 billion of net migration of deposits to Consumer and Business Banking during the first quarter of 2013. Period-end loan balances grew \$9.1 billion, or 9 percent, to a record \$107.0 billion.

Financial Overview

Global Wealth and Investment Management net income rose 31 percent from the first quarter of 2012 to \$720 million.

Revenue increased 7 percent from the year-ago quarter to \$4.4 billion, driven by higher asset management fees related to higher market levels and long-term AUM flows, higher transactional revenue and higher net interest income. The pretax margin was a record 26 percent for the first quarter of 2013, up from 21 percent in the year-ago quarter.

The provision for credit losses decreased \$24 million from the year-ago quarter to \$22 million driven by improvement in the home equity portfolio. Noninterest expense of \$3.3 billion remained relatively unchanged as higher volume-driven expenses and litigation expense were offset by lower other personnel costs.

Client balances rose 6 percent from the year-ago quarter to \$2.25 trillion, reflecting higher market levels and net inflows, driven by client activity in long-term AUM, deposits and loans. Assets under management grew \$67.7 billion from the first quarter of 2012 to \$745.3 billion, driven by long-term AUM flows and market impact.

Global Banking

| | Three Months Ended | | |
|--|--------------------|---------------------|-------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 |
| <i>(Dollars in millions)</i> | | | |
| Total revenue, net of interest expense, FTE basis | \$ 4,225 | \$ 4,138 | \$ 4,236 |
| Provision for credit losses | 195 | 179 | (245) |
| Noninterest expense | 1,900 | 1,796 | 1,997 |
| Net income | \$ 1,338 | \$ 1,409 | \$ 1,573 |
| Return on average allocated capital ^{1, 2} | 21.72% | - | - |
| Return on average economic capital ^{1, 2} | - | 28.09% | 31.34% |
| Average loans and leases | \$ 280,305 | \$ 268,364 | \$ 266,206 |
| Average deposits | 221,492 | 242,241 | 210,940 |

¹ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the Corporation updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-25 of this press release.

² Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-25 of this press release.

Business Highlights

- Bank of America Merrill Lynch (BAML) maintained its No. 2 ranking in global net investment banking fees in the first quarter of 2013, based on reported competitor results as of April 17, 2013.
- According to Dealogic, BAML was ranked among the top three financial institutions in leveraged loans, investment-grade corporate debt, asset-backed securities, convertible debt, mortgage-backed securities and syndicated loans during the first quarter.
- Average loan and lease balances increased \$14.1 billion, or 5 percent, from the year-ago quarter to \$280.3 billion with growth in the U.S. and non-U.S. commercial and industrial, leasing and commercial real estate portfolios. Higher period-end balances of \$287.3 billion reflect solid loan growth.
- Average international loans grew 11 percent from the year-ago quarter, driven by gains in the Emerging Markets and Asia Pacific regions. Average international deposits grew 24 percent from the year-ago quarter particularly in Europe and Asia, reflecting the strength of the international franchise.
- Average deposits rose \$10.6 billion, or 5 percent, from the year-ago quarter to \$221.5 billion, due to client liquidity. Compared to the prior quarter, average deposits were down \$20.7 billion due to the expiration of the Transaction Account Guarantee (TAG) Program, as well as acceleration of certain corporate payments such as dividends.

Financial Overview

Global Banking reported net income of \$1.3 billion in the first quarter of 2013, down \$235 million from the year-ago quarter, as an increase in provision expense was partially offset by a decline in noninterest expense. Revenue of \$4.2 billion was relatively flat from the year-ago quarter, as higher investment banking fees and net interest income were offset by gains on the liquidation of legacy portfolios in the first quarter of 2012.

Firmwide investment banking fees of \$1.5 billion, excluding self-led deals, increased 26 percent from the year-ago quarter, mainly due to a strong performance in debt underwriting and advisory fees. Global Banking investment banking fees, excluding self-led deals, increased 21 percent to \$762 million from \$631 million in the year-ago quarter.

Global Corporate Banking revenue of \$1.5 billion and Global Commercial Banking revenue of \$1.9 billion remained relatively unchanged compared to the year-ago quarter. Business Lending revenue of \$2.0 billion and Treasury Services revenue of \$1.4 billion remained in line with the year-ago quarter.

The provision for credit losses increased \$440 million from the year-ago quarter to \$195 million with stabilization in asset quality as well as growth in commercial loans. Noninterest expense was \$1.9 billion, down 5 percent from the year-ago quarter, primarily from lower personnel-related expenses.

Global Markets

| | Three Months Ended | | |
|--|--------------------|---------------------|-------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 |
| <i>(Dollars in millions)</i> | | | |
| Total revenue, net of interest expense, FTE basis | \$ 5,172 | \$ 3,023 | \$ 4,411 |
| Total revenue, net of interest expense, FTE basis, excluding DVA ¹ | 5,227 | 3,299 | 5,845 |
| Provision for credit losses | 5 | 17 | (13) |
| Noninterest expense | 3,076 | 2,627 | 3,239 |
| Net income | \$ 1,358 | \$ 183 | \$ 828 |
| Net income, excluding DVA ¹ | 1,393 | 357 | 1,731 |
| Return on average allocated capital ^{2, 3} | 18.38 % | - | - |
| Return on average economic capital ^{2, 3} | - | 5.18 % | 23.22 % |
| Total average assets | \$ 666,629 | \$ 642,252 | \$ 573,305 |

¹ Total revenue, net of interest expense, on an FTE basis excluding DVA and net income excluding DVA are non-GAAP financial measures. DVA losses were \$55 million, \$276 million and \$1.4 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

² Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with this change in methodology, the Corporation updated the applicable terminology to allocated capital from economic capital as reported in prior periods. For reconciliation of allocated capital, refer to pages 22-25 of this press release.

³ Return on average allocated capital and return on average economic capital are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. For reconciliation to GAAP financial measures, refer to pages 22-25 of this press release.

Business Highlights

- Return on average allocated capital was 18.38 percent in the first quarter of 2013, reflecting stable revenues and continued expense discipline.
- Equities revenue, excluding DVA^F, rose 8 percent from the first quarter of 2012, driven by expanding market share and continued growth in client balances.

Financial Overview

Global Markets reported net income of \$1.4 billion in the first quarter of 2013, compared to \$828 million in the year-ago quarter. Excluding DVA^E losses, net income was \$1.4 billion in the first quarter of 2013, compared to \$1.7 billion in the year-ago quarter.

Global Markets revenue increased \$761 million from the year-ago quarter to \$5.2 billion. Excluding DVA^E, revenue decreased \$618 million to \$5.2 billion driven by lower sales and trading revenue partially offset by an increase in debt issuance activity. DVA losses were \$55 million, compared to \$1.4 billion in the year-ago quarter.

Fixed Income, Currency and Commodities sales and trading revenue, excluding DVA^F, was \$3.3 billion in the first quarter of 2013, a decrease of \$829 million from the year-ago quarter, driven by a large gain in the year-ago period in mortgage products, significantly lower spreads, particularly in credit-related products, and less favorable markets in commodities. Equities sales and trading revenue, excluding DVA^F, was \$1.1 billion, an increase of \$90 million, or 8 percent, from the year-ago quarter primarily due to increased client balances in financing businesses.

Noninterest expense declined \$163 million to \$3.1 billion from the year-ago quarter primarily driven by lower operating costs.

All Other¹

| | Three Months Ended | | |
|--|--------------------|---------------------|-------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 |
| <i>(Dollars in millions)</i> | | | |
| Total revenue, net of interest expense, FTE basis | \$ 364 | \$ (150) | \$ (395) |
| Provision for credit losses | 250 | 450 | 1,246 |
| Noninterest expense | 1,756 | 993 | 2,526 |
| Net income (loss) | \$ (867) | \$ 847 | \$ (2,605) |
| Total average loans | 244,557 | 247,128 | 270,228 |

¹ All Other consists of ALM activities, equity investments, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, gains/losses on structured liabilities, and the impact of certain allocation methodologies and accounting hedge ineffectiveness. Equity Investments includes Global Principal Investments (GPI), strategic and certain other investments. Other includes certain residential mortgage loans that are managed by Legacy Assets and Servicing within CRES.

All Other reported a net loss of \$867 million in the first quarter of 2013, compared to a net loss of \$2.6 billion for the same period a year ago. Revenue increased \$759 million to \$364 million, driven by a significant decline in negative FVO adjustments on structured liabilities to \$90 million in the first quarter of 2013 compared to negative FVO adjustments of \$3.3

billion in the year-ago quarter. Equity investment income was \$520 million in the first quarter of 2013, up from \$429 million in the same period a year ago, reflecting gains on the sale of certain investments in the first quarter. In addition, the year-ago quarter had \$1.2 billion in gains related to exchanges of debt and trust-preferred securities. Gains on sales of debt securities were \$67 million in the first quarter of 2013, down \$645 million from the first quarter of 2012.

The provision for credit losses declined \$996 million to \$250 million in the first quarter of 2013, compared to a year ago, driven primarily by the impact of an improved home price outlook on the residential mortgage purchased credit-impaired (PCI) portfolio driving a reserve reduction in the current quarter compared to a reserve build a year ago. Noninterest expense includes, before segment allocations, \$893 million of pretax annual expense associated with retirement-eligible stock compensation costs in the first quarter of 2013, compared to \$892 million in the first quarter of 2012.

Credit Quality

| (Dollars in millions) | Three Months Ended | | |
|--|--------------------|---------------------|------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 |
| Provision for credit losses | \$ 1,713 | \$ 2,204 | \$ 2,418 |
| Net charge-offs ¹ | 2,517 | 3,104 | 4,056 |
| Net charge-off ratio ^{1, 2} | 1.14 % | 1.40 % | 1.80 % |
| Net charge-off ratio, excluding the PCI loan portfolio ^{2, 3} | 1.18 | 1.44 | 1.87 |
| Net charge-off ratio, including PCI write-offs ^{2, 3} | 1.52 | 1.90 | 1.80 |
| At period-end | | | |
| Nonperforming loans, leases and foreclosed properties | \$ 22,842 | \$ 23,555 | \$ 27,790 |
| Nonperforming loans, leases and foreclosed properties ratio ⁴ | 2.53 % | 2.62 % | 3.10 % |
| Allowance for loan and lease losses | \$ 22,441 | \$ 24,179 | \$ 32,211 |
| Allowance for loan and lease losses ratio ⁵ | 2.49 % | 2.69 % | 3.61 % |

¹ Excludes write-offs of PCI loans of \$839 million and \$1.1 billion for the three months ended March 31, 2013 and December 31, 2012. There were no write-offs of PCI loans for the three months ended March 31, 2012.

² Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases during the period; quarterly results are annualized.

³ Represents a non-GAAP financial measure.

⁴ Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

⁵ Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

Note: Ratios do not include loans measured under the fair value option.

Credit quality continued to improve in first quarter of 2013, with net charge-offs declining across nearly all major portfolios and the provision for credit losses decreasing from the fourth quarter of 2012 as well as the year-ago quarter. Additionally, 30+ days performing delinquent loans, excluding fully-insured loans, declined across all consumer portfolios, and reservable criticized balances also continued to decline, down 39 percent from the year-ago period.

Net charge-offs were \$2.5 billion in the first quarter of 2013, down from \$3.1 billion in the fourth quarter of 2012 and \$4.1 billion in the first quarter of 2012. The improvement from both periods was driven by credit quality improvement across nearly all portfolios.

The provision for credit losses was \$1.7 billion, a decline of \$491 million from the fourth quarter of 2012 and a decline of \$705 million from the first quarter of 2012. The provision for credit losses in the first quarter of 2013 was \$804 million lower than net charge-offs, resulting in a reduction in the allowance for credit losses. This included a \$207 million benefit in the PCI portfolio primarily due to an improved home price outlook. The remaining reduction was driven by improvement in the consumer real estate portfolios, primarily due to increased home prices and continued portfolio improvement, as well as lower levels of bankruptcies and delinquencies across the Card Services portfolio.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 2.20 times in the first quarter of 2013, compared with 1.96 times in the fourth quarter of 2012 and 1.97 times in the first quarter of 2012. The increase was due to the improvement in net charge-offs discussed above. The allowance to annualized net charge-off coverage ratio, excluding PCI, was 1.76 times, 1.51 times and 1.43 times for the same periods, respectively.

Nonperforming loans, leases and foreclosed properties were \$22.8 billion at March 31, 2013, a decrease from \$23.6 billion at December 31, 2012 and \$27.8 billion at March 31, 2012.

Capital and Liquidity Management

| <i>(Dollars in millions, except per share information)</i> | At March 31 2013 | At December 31 2012 | At March 31 2012 |
|---|------------------------|------------------------|---------------------|
| Total shareholders' equity | \$ 238,433 | \$ 236,956 | \$ 232,499 |
| Tier 1 common capital | 137,540 | 133,403 | 131,602 |
| | Pro forma ² | | |
| Tier 1 common capital ratio including Market Risk Final Rule ¹ | 10.58% | 10.38% | - |
| Tangible common equity ratio ³ | 6.94 | 6.74 | 6.58 |
| Common equity ratio | 10.10 | 9.87 | 9.80 |
| Tangible book value per share ³ | \$ 13.46 | \$ 13.36 | \$ 12.87 |
| Book value per share | 20.30 | 20.24 | 19.83 |

¹ Includes the Market Risk Final Rule at March 31, 2013 and the pro forma Tier 1 common capital ratio at December 31, 2012, which was adjusted for the estimated impact of the Market Risk Final Rule.

² Pro Forma December 31, 2012 Tier 1 common capital ratio includes the estimated impact of the Market Risk Final Rule, an increase of approximately \$78.8 billion of risk-weighted assets, as of December 31, 2012.

³ Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages 22-25 of this press release.

Prior to March 31, 2013, reported Basel 1 results were not calculated using the Market Risk Final Rule, which became effective on January 1, 2013. Including the Market Risk Final Rule, the Tier 1 common capital ratio under Basel 1 was 10.58 percent at March 31, 2013, compared with a pro forma Tier 1 common capital ratio of 10.38 percent at December 31, 2012.

As of March 31, 2013, the company's Tier 1 common capital ratio on a Basel 3 fully phased-in basis was estimated at 9.42 percent, up from 9.25 percent at December 31, 2012^B. Basel 3 estimates are based on the company's current understanding of the U.S. Basel 3 NPRs, assuming all regulatory model approvals, except for the potential reduction to the risk-weighted assets resulting from the Comprehensive Risk Measure after one year. Under Basel 3, the Tier 1 common capital ratio increased from the estimate for the fourth quarter of 2012 primarily due to growth in Tier 1 common capital, driven by favorable net income, excluding DVA and FVO, and a benefit from reduced threshold deductions, partially offset by higher unrealized losses on available-for-sale debt securities recognized in other comprehensive income.

At both March 31, 2013 and December 31, 2012, the company's total Global Excess Liquidity Sources were \$372 billion, down from \$406 billion at March 31, 2012, with long-term debt reductions of \$75.3 billion from the year-ago period. Time-to-required funding was 30 months at March 31, 2013, compared to 33 months at December 31, 2012 and 31 months at March 31, 2012. Time-to-required funding includes the \$5.5 billion in preferred stock redemptions, which should be completed in May 2013.

During the first quarter of 2013, a cash dividend of \$0.01 per common share was paid and the company recorded \$373 million in preferred dividends. Period-end common shares issued and outstanding were 10.82 billion and 10.78 billion for the first quarter of 2013 and 2012.

As previously announced, the company plans to repurchase up to \$5.0 billion of common stock and redeem approximately \$5.5 billion in preferred stock. The timing and exact amount of common share repurchases will be consistent with the company's capital plan and will be subject to various factors, including the company's capital position, liquidity, financial performance and alternative uses of capital, stock trading price, and general market conditions, and may be suspended at any time. The common stock repurchases may be effected through open market purchases or privately negotiated transactions, including Rule 10b5-1 plans, over the next four quarters, beginning in the second quarter of 2013.

Tangible book value per share^C increased to \$13.46 at March 31, 2013, compared to \$13.36 at December 31, 2012 and \$12.87 at March 31, 2012. Book value per share was \$20.30 at March 31, 2013, compared to \$20.24 at December 31, 2012 and \$19.83 at March 31, 2012.

A As of January 1, 2013, the Market Risk Final Rule became effective under Basel 1. The Market Risk Final Rule introduces new measures of market risk including a charge related to a stressed Value-at-Risk (VaR), an incremental risk charge and a comprehensive risk measure, as well as other technical modifications.

B Basel 3 Tier 1 common capital ratio is a non-GAAP financial measure. For a reconciliation to GAAP financial measures, refer to page 18 of this press release. Basel 3 estimates reflect the company's current understanding of the U.S. Basel 3 NPRs and assume all necessary regulatory model approvals, except for the potential reduction to the risk-weighted assets resulting from the Comprehensive Risk Measure after one year.

C Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. Revenue, net of interest expense, on an FTE basis excluding debit valuation adjustments and fair value option adjustments are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages 22-25 of this press release. Net interest income on a GAAP basis was \$10.7 billion, \$10.3 billion and \$10.8 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Total revenue, net of interest expense, on a GAAP basis, was \$23.5 billion, \$18.7 billion and \$22.3 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

D Represents a non-GAAP financial measure. Excludes mortgage-related litigation expense of \$665 million, \$661 million and \$289 million for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Also excludes \$1.1 billion provision for IFR acceleration agreement in the fourth quarter of 2012.

E Sales and trading revenue, excluding the impact of DVA and net income excluding DVA losses, are non-GAAP financial measures. DVA losses were \$55 million, \$276 million and \$1.4 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

F Fixed Income, Currency and Commodities (FICC) sales and trading revenue, excluding DVA, and Equity sales and trading revenue, excluding DVA, are non-GAAP financial measures. FICC DVA losses were \$65 million, \$237 million and \$1.3 billion for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Equities DVA gains (losses) were \$10 million, \$(39) million and \$(147) million for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

G Tangible book value per share of common stock is a non-GAAP measure. Other companies may define or calculate this measure differently. For reconciliation to GAAP measures, refer to pages 22-25 of this press release.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss first-quarter 2013 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <http://investor.bankofamerica.com>. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1734 (international) and the conference ID: 79795.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay of the conference call will also be available beginning at noon on April 17 through midnight, April 25 by telephone at 800.753.8546 (U.S.) or 1.402.220.0685 (international).

Bank of America

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Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "estimates," "intends," "plans," "goals," "believes" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could." The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, including expectations

regarding the timing and amount of cost savings due to Project New BAC; expectations regarding previously announced stock repurchases; and other similar matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. "Risk Factors" of Bank of America's 2012 Annual Report on Form 10-K, and in any of Bank of America's subsequent SEC filings; the company's ability to obtain required approvals or consents from third parties with respect to the MSR sale agreements; the company's resolution of remaining differences with the government-sponsored enterprises (GSEs) regarding representations and warranties repurchase claims, including in some cases with respect to mortgage insurance rescissions and foreclosure delays; the company's ability to resolve representations and warranties claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the company could face related servicing, securities, fraud, indemnity or other claims from one or more of the monolines or private-label and other investors; that final court approval of negotiated settlements is not obtained; if future representations and warranties losses occur in excess of the company's recorded liability and estimated range of possible loss for GSE and non-GSE exposures; uncertainties about the financial stability of several countries in the European Union (EU), the increasing risk that those countries may default on their sovereign debt or exit the EU and related stresses on financial markets, the euro and the EU and the company's direct and indirect exposures to such risks; the uncertainty regarding the timing and final substance of any capital or liquidity standards, including the final Basel 3 requirements and their implementation for U.S. banks through rulemaking by the Federal Reserve, including anticipated requirements to hold higher levels of regulatory capital, liquidity and meet higher regulatory capital ratios as a result of final Basel 3 or other capital or liquidity standards; the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the company's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the company's actions to mitigate such impacts; the company's satisfaction of its borrower assistance programs under the global settlement agreement with federal agencies and state attorneys general and under the acceleration agreement with the OCC and the Federal Reserve; adverse changes to the company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the company's assets and liabilities; the inherent uncertainty of litigation and, while litigation expense is expected to continue in future periods, it is expected to vary from period to period; unexpected claims, damages and fines resulting from pending or future litigation and regulatory proceedings; the company's ability to fully realize the cost savings and other anticipated benefits from Project New BAC, including in accordance with currently anticipated timeframes; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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Bank of America Corporation and Subsidiaries

Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

| <u>Summary Income Statement</u> | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|
| Net interest income | \$ 10,664 | \$ 10,324 | \$ 10,846 |
| Noninterest income | 12,833 | 8,336 | 11,432 |
| Total revenue, net of interest expense | 23,497 | 18,660 | 22,278 |
| Provision for credit losses | 1,713 | 2,204 | 2,418 |
| Noninterest expense | 18,152 | 18,360 | 19,141 |
| Income (loss) before income taxes | 3,632 | (1,904) | 719 |
| Income tax expense (benefit) | 1,009 | (2,636) | 66 |
| Net income | \$ 2,623 | \$ 732 | \$ 653 |
| Preferred stock dividends | 373 | 365 | 325 |
| Net income applicable to common shareholders | \$ 2,250 | \$ 367 | \$ 328 |
| Earnings per common share | \$ 0.21 | \$ 0.03 | \$ 0.03 |
| Diluted earnings per common share | 0.20 | 0.03 | 0.03 |

| <u>Summary Average Balance Sheet</u> | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--------------------------------------|--------------------------|---------------------------|--------------------------|
| Total loans and leases | \$ 906,259 | \$ 893,166 | \$ 913,722 |
| Debt securities | 356,399 | 360,213 | 341,619 |
| Total earning assets | 1,800,786 | 1,788,936 | 1,768,105 |
| Total assets | 2,212,427 | 2,210,365 | 2,187,174 |
| Total deposits | 1,075,280 | 1,078,076 | 1,030,112 |
| Common shareholders' equity | 218,238 | 219,744 | 214,150 |
| Total shareholders' equity | 237,008 | 238,512 | 232,566 |

| <u>Performance Ratios</u> | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|
| Return on average assets | 0.48 % | 0.13 % | 0.12 % |
| Return on average tangible shareholders' equity ⁽¹⁾ | 6.53 | 1.77 | 1.67 |

| <u>Credit Quality</u> | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|
| Total net charge-offs | \$ 2,517 | \$ 3,104 | \$ 4,056 |
| Net charge-offs as a % of average loans and leases outstanding ⁽²⁾ | 1.14 % | 1.40 % | 1.80 % |
| Provision for credit losses | \$ 1,713 | \$ 2,204 | \$ 2,418 |

| | March 31 2013 | December 31 2012 | March 31 2012 |
|--|------------------|---------------------|------------------|
| Total nonperforming loans, leases and foreclosed properties ⁽³⁾ | \$ 22,842 | \$ 23,555 | \$ 27,790 |
| Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties ⁽²⁾ | 2.53 % | 2.62 % | 3.10 % |
| Allowance for loan and lease losses | \$ 22,441 | \$ 24,179 | \$ 32,211 |
| Allowance for loan and lease losses as a % of total loans and leases outstanding ⁽²⁾ | 2.49 % | 2.69 % | 3.61 % |

For footnotes see page 19.

More

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Selected Financial Data (continued)

(Dollars in millions, except per share data; shares in thousands)

Capital Management

| | March 31 2013 | December 31 2012 | March 31 2012 |
|---|------------------|---------------------|------------------|
| Risk-based capital^(4, 5): | | | |
| Tier 1 common capital | \$ 137,540 | \$ 133,403 | \$ 131,602 |
| Tier 1 common capital ratio ^(6, 7) | 10.58% | 11.06% | 10.78% |
| Tier 1 leverage ratio | 7.56 | 7.37 | 7.79 |
| Tangible equity ratio ⁽⁸⁾ | 7.83 | 7.62 | 7.48 |
| Tangible common equity ratio ⁽⁸⁾ | 6.94 | 6.74 | 6.58 |
| Period-end common shares issued and outstanding | 10,822,380 | 10,778,264 | 10,775,604 |

Basel 1 to Basel 3 (fully phased-in) Reconciliation^(5, 9)

| | March 31 2013 | December 31 2012 |
|--|---------------------|---------------------|
| Regulatory capital – Basel 1 to Basel 3 (fully phased-in) | | |
| Basel 1 Tier 1 capital | \$ 160,098 | \$ 155,461 |
| Deduction of qualifying preferred stock and trust preferred securities | (22,558) | (22,058) |
| Basel 1 Tier 1 common capital | 137,540 | 133,403 |
| Deduction of defined benefit pension assets | (776) | (737) |
| Change in deferred tax assets and threshold deductions (deferred tax asset timing differences, MSRs and significant investments) | (3,983) | (3,020) |
| Change in all other deductions, net | (2,032) | (1,020) |
| Basel 3 (fully phased-in) Tier 1 common capital | <u>\$ 130,749</u> | <u>\$ 128,626</u> |
| Risk-weighted assets – Basel 1 to Basel 3 (fully phased-in) | | |
| Basel 1 risk-weighted assets | \$ 1,299,414 | \$ 1,205,976 |
| Net change in credit and other risk-weighted assets | 89,313 | 103,085 |
| Increase due to Market Risk Final Rule | — | 81,811 |
| Basel 3 (fully phased-in) risk-weighted assets | <u>\$ 1,388,727</u> | <u>\$ 1,390,872</u> |

Tier 1 common capital ratios

| | | |
|--|--------------------------|---------------------------|
| Basel 1 | 10.58% | 11.06% |
| Basel 3 (fully phased-in) | 9.42 | 9.25 |
| | First Quarter 2013 | Fourth Quarter 2012 |
| Common shares issued | 44,116 | 997 |
| Average common shares issued and outstanding | 10,798,975 | 10,777,204 |
| Average diluted common shares issued and outstanding | 11,154,778 | 10,884,921 |
| Dividends paid per common share | \$ 0.01 | \$ 0.01 |

Summary Period-End Balance Sheet

| | March 31 2013 | December 31 2012 | March 31 2012 |
|--|------------------|---------------------|------------------|
| Total loans and leases | \$ 911,592 | \$ 907,819 | \$ 902,294 |
| Total debt securities | 354,709 | 360,331 | 346,943 |
| Total earning assets | 1,763,737 | 1,788,305 | 1,744,452 |
| Total assets | 2,174,611 | 2,209,974 | 2,181,449 |
| Total deposits | 1,095,183 | 1,105,261 | 1,041,311 |
| Total shareholders' equity | 238,433 | 236,956 | 232,499 |
| Common shareholders' equity | 219,653 | 218,188 | 213,711 |
| Book value per share of common stock | \$ 20.30 | \$ 20.24 | \$ 19.83 |
| Tangible book value per share of common stock ⁽¹⁾ | 13.46 | 13.36 | 12.87 |

⁽¹⁾ Return on average tangible shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-25.

⁽²⁾ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.

⁽³⁾ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.

⁽⁴⁾ Reflects preliminary data for current period risk-based capital.

⁽⁵⁾ Basel 1 includes the Market Risk Final Rule at March 31, 2013. At December 31, 2012 and March 31, 2012, Basel 1 did not include the Market Risk Final Rule.

⁽⁶⁾ On a pro-forma basis, under the Market Risk Final Rule, the December 31, 2012 Tier 1 common capital ratio would have been 10.38 percent.

⁽⁷⁾ Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

⁽⁸⁾ Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-25.

⁽⁹⁾ Basel 3 estimates are based on the U.S. Basel 3 Advanced NPR.

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment

(Dollars in millions)

| | First Quarter 2013 | | | | | |
|---|-----------------------------|-------------------------------|----------------|----------------|------------|------------|
| | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
| Total revenue, net of interest expense (FTE basis) ⁽¹⁾ | \$ 7,214 | \$ 2,312 | \$ 4,225 | \$ 5,172 | \$ 4,421 | \$ 364 |
| Provision for credit losses | 906 | 335 | 195 | 5 | 22 | 250 |
| Noninterest expense | 4,108 | 4,059 | 1,900 | 3,076 | 3,253 | 1,756 |
| Net income (loss) | 1,382 | (1,308) | 1,338 | 1,358 | 720 | (867) |
| Return on average allocated capital ^(2, 3) | 20.05 | n/m | 21.72 | 18.38 | 29.38 | n/m |
| Balance Sheet | | | | | | |
| Average | | | | | | |
| Total loans and leases | \$ 129,570 | \$ 92,963 | \$ 280,305 | n/m | \$ 106,082 | \$ 244,557 |
| Total deposits | 502,483 | n/m | 221,492 | n/m | 253,413 | 35,550 |
| Allocated capital ^(2, 3) | 28,000 | 24,000 | 25,000 | 30,000 | 10,000 | n/m |
| Period end | | | | | | |
| Total loans and leases | \$ 127,502 | \$ 90,971 | \$ 287,263 | n/m | \$ 107,048 | \$ 241,407 |
| Total deposits | 530,552 | n/m | 227,647 | n/m | 239,853 | 35,758 |

| | Fourth Quarter 2012 | | | | | |
|---|-----------------------------|-------------------------------|----------------|----------------|------------|------------|
| | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
| Total revenue, net of interest expense (FTE basis) ⁽¹⁾ | \$ 7,212 | \$ 475 | \$ 4,138 | \$ 3,023 | \$ 4,193 | \$ (150) |
| Provision for credit losses | 961 | 485 | 179 | 17 | 112 | 450 |
| Noninterest expense | 4,141 | 5,607 | 1,796 | 2,627 | 3,196 | 993 |
| Net income (loss) | 1,421 | (3,704) | 1,409 | 183 | 576 | 847 |
| Return on average economic capital ^(2, 3) | 23.90 | n/m | 28.09 | 5.18 | 28.36 | n/m |
| Balance Sheet | | | | | | |
| Average | | | | | | |
| Total loans and leases | \$ 131,217 | \$ 96,605 | \$ 268,364 | n/m | \$ 103,785 | \$ 247,128 |
| Total deposits | 484,062 | n/m | 242,241 | n/m | 249,658 | 36,939 |
| Economic capital ^(2, 3) | 23,713 | 12,474 | 19,966 | 14,188 | 8,149 | n/m |
| Period end | | | | | | |
| Total loans and leases | \$ 133,287 | \$ 94,660 | \$ 278,286 | n/m | \$ 105,928 | \$ 241,980 |
| Total deposits | 496,127 | n/m | 242,596 | n/m | 266,188 | 36,060 |

| | First Quarter 2012 | | | | | |
|---|-----------------------------|-------------------------------|----------------|----------------|-----------|------------|
| | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
| Total revenue, net of interest expense (FTE basis) ⁽¹⁾ | \$ 7,422 | \$ 2,664 | \$ 4,236 | \$ 4,411 | \$ 4,147 | \$ (395) |
| Provision for credit losses | 877 | 507 | (245) | (13) | 46 | 1,246 |
| Noninterest expense | 4,263 | 3,884 | 1,997 | 3,239 | 3,232 | 2,526 |
| Net income (loss) | 1,445 | (1,138) | 1,573 | 828 | 550 | (2,605) |
| Return on average economic capital ^(2, 3) | 26.05 | n/m | 31.34 | 23.22 | 34.85 | n/m |
| Balance Sheet | | | | | | |
| Average | | | | | | |
| Total loans and leases | \$ 140,341 | \$ 109,601 | \$ 266,206 | n/m | \$ 98,016 | \$ 270,228 |
| Total deposits | 464,023 | n/m | 210,940 | n/m | 239,859 | 52,529 |
| Economic capital ^(2, 3) | 22,368 | 14,791 | 20,200 | 14,384 | 6,420 | n/m |
| Period end | | | | | | |
| Total loans and leases | \$ 137,718 | \$ 108,063 | \$ 261,480 | n/m | \$ 97,953 | \$ 266,095 |
| Total deposits | 484,003 | n/m | 211,363 | n/m | 239,915 | 42,873 |

⁽¹⁾ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

⁽²⁾ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-25.

⁽³⁾ Return on average allocated capital and return on average economic capital are calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital or average economic capital, as applicable. Allocated capital, economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-25.)

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent (FTE) basis data ⁽¹⁾ | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|
| Net interest income | \$ 10,875 | \$ 10,555 | \$ 11,053 |
| Total revenue, net of interest expense | 23,708 | 18,891 | 22,485 |
| Net interest yield ⁽²⁾ | 2.43 % | 2.35 % | 2.51 % |
| Efficiency ratio | 76.57 | 97.19 | 85.13 |
| | | | |
| Other Data | March 31 2013 | December 31 2012 | March 31 2012 |
| Number of banking centers - U.S. | 5,389 | 5,478 | 5,651 |
| Number of branded ATMs - U.S. | 16,311 | 16,347 | 17,255 |
| Ending full-time equivalent employees | 262,812 | 267,190 | 278,688 |

⁽¹⁾ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 22-25.

⁽²⁾ Calculation includes fees earned on overnight deposits placed with the Federal Reserve and, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks of \$33 million for the first quarter of 2013, and \$42 million and \$47 million for the fourth and first quarters of 2012, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

More This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of average common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of average shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total ending shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity (i.e., capital). In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

Effective January 1, 2013, on a prospective basis, the Corporation adjusted the amount of capital being allocated to its business segments. The adjustment reflects an enhancement to prior-year methodology (economic capital) which focused solely on internal risk-based economic capital models. The enhanced methodology (allocated capital) now also considers the effect of regulatory capital requirements and future business plans in addition to internal risk-based economic capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. The capital allocated to the Corporation's business segments is referred to as allocated capital, a non-GAAP financial measure. Allocated capital in the Corporation's business segments is subject to change over time.

See the tables below and on pages 23-25 for reconciliations of these non-GAAP financial measures with financial measures defined by GAAP for the three months ended March 31, 2013, December 31, 2012 and March 31, 2012. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

| | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis | | | |
| Net interest income | \$ 10,664 | \$ 10,324 | \$ 10,846 |
| Fully taxable-equivalent adjustment | 211 | 231 | 207 |
| Net interest income on a fully taxable-equivalent basis | \$ 10,875 | \$ 10,555 | \$ 11,053 |

Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis

| | | | |
|---|------------------|------------------|------------------|
| Total revenue, net of interest expense | \$ 23,497 | \$ 18,660 | \$ 22,278 |
| Fully taxable-equivalent adjustment | 211 | 231 | 207 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ 23,708 | \$ 18,891 | \$ 22,485 |

Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis

| | | | |
|---|-----------------|-------------------|---------------|
| Income tax expense (benefit) | \$ 1,009 | \$ (2,636) | \$ 66 |
| Fully taxable-equivalent adjustment | 211 | 231 | 207 |
| Income tax expense (benefit) on a fully taxable-equivalent basis | \$ 1,220 | \$ (2,405) | \$ 273 |

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

| | | | |
|---|-------------------|-------------------|-------------------|
| Common shareholders' equity | \$ 218,238 | \$ 219,744 | \$ 214,150 |
| Goodwill | (69,945) | (69,976) | (69,967) |
| Intangible assets (excluding mortgage servicing rights) | (6,549) | (6,874) | (7,869) |
| Related deferred tax liabilities | 2,425 | 2,490 | 2,700 |
| Tangible common shareholders' equity | \$ 144,169 | \$ 145,384 | \$ 139,014 |

Reconciliation of average shareholders' equity to average tangible shareholders' equity

| | | | |
|---|-------------------|-------------------|-------------------|
| Shareholders' equity | \$ 237,008 | \$ 238,512 | \$ 232,566 |
| Goodwill | (69,945) | (69,976) | (69,967) |
| Intangible assets (excluding mortgage servicing rights) | (6,549) | (6,874) | (7,869) |
| Related deferred tax liabilities | 2,425 | 2,490 | 2,700 |
| Tangible shareholders' equity | \$ 162,939 | \$ 164,152 | \$ 157,430 |

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|
| <u>Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity</u> | | | |
| Common shareholders' equity | \$ 219,653 | \$ 218,188 | \$ 213,711 |
| Goodwill | (69,930) | (69,976) | (69,976) |
| Intangible assets (excluding mortgage servicing rights) | (6,379) | (6,684) | (7,696) |
| Related deferred tax liabilities | 2,363 | 2,428 | 2,628 |
| Tangible common shareholders' equity | \$ 145,707 | \$ 143,956 | \$ 138,667 |

Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity

| | | | |
|---|-------------------|-------------------|-------------------|
| Shareholders' equity | \$ 238,433 | \$ 236,956 | \$ 232,499 |
| Goodwill | (69,930) | (69,976) | (69,976) |
| Intangible assets (excluding mortgage servicing rights) | (6,379) | (6,684) | (7,696) |
| Related deferred tax liabilities | 2,363 | 2,428 | 2,628 |
| Tangible shareholders' equity | \$ 164,487 | \$ 162,724 | \$ 157,455 |

Reconciliation of period-end assets to period-end tangible assets

| | | | |
|---|---------------------|---------------------|---------------------|
| Assets | \$ 2,174,611 | \$ 2,209,974 | \$ 2,181,449 |
| Goodwill | (69,930) | (69,976) | (69,976) |
| Intangible assets (excluding mortgage servicing rights) | (6,379) | (6,684) | (7,696) |
| Related deferred tax liabilities | 2,363 | 2,428 | 2,628 |
| Tangible assets | \$ 2,100,665 | \$ 2,135,742 | \$ 2,106,405 |

Book value per share of common stock

| | | | |
|---|-----------------|-----------------|-----------------|
| Common shareholders' equity | \$ 219,653 | \$ 218,188 | \$ 213,711 |
| Ending common shares issued and outstanding | 10,822,380 | 10,778,264 | 10,775,604 |
| Book value per share of common stock | \$ 20.30 | \$ 20.24 | \$ 19.83 |

Tangible book value per share of common stock

| | | | |
|--|-----------------|-----------------|-----------------|
| Tangible common shareholders' equity | \$ 145,707 | \$ 143,956 | \$ 138,667 |
| Ending common shares issued and outstanding | 10,822,380 | 10,778,264 | 10,775,604 |
| Tangible book value per share of common stock | \$ 13.46 | \$ 13.36 | \$ 12.87 |

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|
| <u>Reconciliation of return on average allocated capital/economic capital⁽¹⁾</u> | | | |
| <u>Consumer & Business Banking</u> | | | |
| Reported net income | \$ 1,382 | \$ 1,421 | \$ 1,445 |
| Adjustment related to intangibles ⁽²⁾ | 2 | 3 | 3 |
| Adjusted net income | \$ 1,384 | \$ 1,424 | \$ 1,448 |
| Average allocated equity | \$ 58,388 | \$ 54,131 | \$ 52,890 |
| Adjustment related to goodwill and a percentage of intangibles | (30,388) | (30,418) | (30,522) |
| Average allocated capital/economic capital | \$ 28,000 | \$ 23,713 | \$ 22,368 |
| <u>Global Banking</u> | | | |
| Reported net income | \$ 1,338 | \$ 1,409 | \$ 1,573 |
| Adjustment related to intangibles ⁽²⁾ | 1 | 1 | 1 |
| Adjusted net income | \$ 1,339 | \$ 1,410 | \$ 1,574 |
| Average allocated equity | \$ 49,828 | \$ 44,815 | \$ 45,060 |
| Adjustment related to goodwill and a percentage of intangibles | (24,828) | (24,849) | (24,860) |
| Average allocated capital/economic capital | \$ 25,000 | \$ 19,966 | \$ 20,200 |
| <u>Global Markets</u> | | | |
| Reported net income | \$ 1,358 | \$ 183 | \$ 828 |
| Adjustment related to intangibles ⁽²⁾ | 2 | 2 | 2 |
| Adjusted net income | \$ 1,360 | \$ 185 | \$ 830 |
| Average allocated equity | \$ 34,645 | \$ 18,836 | \$ 19,032 |
| Adjustment related to goodwill and a percentage of intangibles | (4,645) | (4,648) | (4,648) |
| Average allocated capital/economic capital | \$ 30,000 | \$ 14,188 | \$ 14,384 |
| <u>Global Wealth & Investment Management</u> | | | |
| Reported net income | \$ 720 | \$ 576 | \$ 550 |
| Adjustment related to intangibles ⁽²⁾ | 4 | 5 | 6 |
| Adjusted net income | \$ 724 | \$ 581 | \$ 556 |
| Average allocated equity | \$ 20,323 | \$ 18,489 | \$ 16,822 |
| Adjustment related to goodwill and a percentage of intangibles | (10,323) | (10,340) | (10,402) |
| Average allocated capital/economic capital | \$ 10,000 | \$ 8,149 | \$ 6,420 |

For footnotes see page 25.

Certain prior period amounts have been reclassified to conform to current period presentation.

More

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|
| Consumer & Business Banking | | | |
| <u>Deposits</u> | | | |
| Reported net income | \$ 398 | \$ 322 | \$ 403 |
| Adjustment related to intangibles ⁽²⁾ | — | — | — |
| Adjusted net income | \$ 398 | \$ 322 | \$ 403 |
| Average allocated equity | \$ 35,407 | \$ 33,479 | \$ 32,219 |
| Adjustment related to goodwill and a percentage of intangibles | (20,007) | (20,013) | (20,030) |
| Average allocated capital/economic capital | \$ 15,400 | \$ 13,466 | \$ 12,189 |
| <u>Card Services</u> | | | |
| Reported net income | \$ 984 | \$ 1,099 | \$ 1,042 |
| Adjustment related to intangibles ⁽²⁾ | 2 | 3 | 3 |
| Adjusted net income | \$ 986 | \$ 1,102 | \$ 1,045 |
| Average allocated equity | \$ 22,981 | \$ 20,652 | \$ 20,671 |
| Adjustment related to goodwill and a percentage of intangibles | (10,381) | (10,405) | (10,492) |
| Average allocated capital/economic capital | \$ 12,600 | \$ 10,247 | \$ 10,179 |

⁽¹⁾ There are no adjustments to reported net income (loss) or average allocated equity for Consumer Real Estate Services.

⁽²⁾ Represents cost of funds, earnings credits and certain expenses related to intangibles.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America 1Q13 Financial Results

April 17, 2013

Bank of America 

Bank of America Merrill Lynch U.S. Bank of America
America ynch Trust Merrill Lynch



Forward-Looking Statements

Bank of America and its management may make certain statements that constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as “anticipates,” “targets,” “expects,” “hopes,” “estimates,” “intends,” “plans,” “goals,” “believes,” “continue” and other similar expressions or future or conditional verbs such as “will,” “should,” “would” and “could.” The forward-looking statements made in this presentation represent Bank of America's current expectations, plans or forecasts of its future results and revenues and include statements regarding: the expectation that time to required funding will remain above two years’ coverage; expectations regarding long-term debt levels, including that long-term debt will continue its downward trend over the remainder of 2013; expectations regarding parent liquidity levels; estimates regarding the future levels of quarterly net interest income; expectations regarding LAS expense levels; expectations regarding the amount and timing of cost savings the Company will have via Project New BAC; expectations regarding the effective tax rate for 2013; the impact of an additional U.K. corporate tax rate reduction; expectations regarding future credit quality; expectations regarding the impact of sale of mortgage servicing rights; expectations regarding loans levels, including 60+ days delinquent loans, and the impact on expenses and servicing revenue; estimates of liability and range of possible loss for various representations and warranties claims; statements regarding final settlement of Countrywide RMBS class action litigation; expectations regarding the Company's plans to return capital to shareholders; expectations regarding continuation of low credit costs and contributions from corporate ALM activities and their impact on pre-tax margins; and other similar matters.

These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements. You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. “Risk Factors” of Bank of America's 2012 Annual Report on Form 10-K, and in any of Bank of America's subsequent SEC filings: the Company's ability to obtain required approvals or consents from third parties with respect to the MSR sale agreements; the Company's resolution of remaining differences with the government-sponsored enterprise (GSE)s regarding representations and warranties repurchase claims, including in some cases with respect to mortgage insurance rescissions, and foreclosure delays; the Company's ability to resolve representations and warranties claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the Company could face related servicing, securities, fraud, indemnity or other claims from one or more of the monolines or private-label and other investors; that final court approval of negotiated settlements is not obtained; future representations and warranties losses occurring in excess of the Company's recorded liability and estimated range of possible loss for GSE and non-GSE exposures; uncertainties about the financial stability of several countries in the European Union (EU), the increasing risk that those countries may default on their sovereign debt or exit the EU, and the related stresses on financial markets, the Euro and the EU and the Company's direct and indirect exposures to such risks; the uncertainty regarding the timing and final substance of any capital or liquidity standards, including the final Basel 3 requirements and their implementation for U.S. banks through rulemaking by the Board of Governors of the Federal Reserve System (Federal Reserve), including anticipated requirements to hold higher levels of regulatory capital, liquidity and meet higher regulatory capital ratios as a result of final Basel 3 or other capital or liquidity standards; the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the Company's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the Company's actions to mitigate such impacts; the Company's satisfaction of its borrower assistance programs under the global settlement agreement with federal agencies and state attorneys general (National Mortgage Settlement) and under the agreement with the Office of the Comptroller of the Currency (OCC) and Federal Reserve; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; the inherent uncertainty of litigation and, while litigation expense is expected to continue in future periods, it is expected to vary from period to period; unexpected claims, damages and fines resulting from pending or future litigation and regulatory proceedings; the Company's ability to fully realize the cost savings and other anticipated benefits from Project New BAC, including in accordance with currently anticipated timeframes; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

Important Presentation Information

- The information contained herein is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided.
- Certain prior period amounts have been reclassified to conform to current period presentation
- The Company's estimates under Basel 3 are based on its current understanding of the U.S. Basel 3 Advanced NPR, assuming all relevant regulatory model approvals. These estimates under Basel 3 will evolve over time as the Company's businesses change and as a result of further rulemaking or clarification by U.S. regulatory agencies. The U.S. Basel 3 Advanced NPR requires approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the Company's capital ratio would likely be adversely impacted, which in some cases could be significant. In addition to Basel 1 with Market Risk Final Rule capital ratios, these estimates assist management, investors and analysts in assessing capital adequacy and comparability under Basel 3 capital standards to other financial services companies. The Company continues to evaluate the potential impact of proposed rules and anticipates it will be in compliance with any final rules by the proposed effective dates.
- Certain financial measures contained herein represent non-GAAP financial measures. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended March 31, 2013 and other earnings-related information available through the Bank of America Investor Relations web site at: <http://investor.bankofamerica.com>

1Q13 Results

Summary Income Statement (\$B except EPS)

| | |
|--|--------|
| Net interest income ^{1, 2} | \$10.9 |
| Noninterest income | 12.8 |
| Total revenue, net of interest expense ^{1, 2} | 23.7 |
| Noninterest expense | 18.2 |
| Pre-tax, pre-provision earnings ¹ | 5.5 |
| Provision for credit losses | 1.7 |
| Income before income taxes | 3.8 |
| Income tax expense ^{1, 2} | 1.2 |
| Net income | \$2.6 |
| Diluted earnings per share | \$0.20 |
| Avg. diluted common shares (in billions) | 11.2 |

- Pre-tax results include \$0.9B annual first quarter expense associated with retirement-eligible compensation costs

¹ Fully taxable-equivalent (FTE) basis. Represents a non-GAAP financial measure.

² Represents a non-GAAP financial measure. On a GAAP basis, net interest income; total revenue, net of interest expense; and income tax expense were \$10.7B, \$23.5B and \$1.0B for 1Q13, respectively. For reconciliations of these measures to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

Balance Sheet Highlights – End of Period

| \$ in billions, except per share amounts | 1Q13 | Inc / (Dec) | |
|---|---------|-------------|----------|
| | | 4Q12 | 1Q12 |
| Total consumer loans and leases | \$545.1 | (\$8.4) | (\$44.4) |
| Total commercial loans and leases | 366.5 | 12.1 | 53.7 |
| Total loans and leases | 911.6 | 3.8 | 9.3 |
| Total assets | 2,174.6 | (35.4) | (6.8) |
| Total deposits | 1,095.2 | (10.1) | 53.9 |
| Tangible common shareholders' equity ¹ | 145.7 | 1.8 | 7.0 |
| Tangible common equity ratio ¹ | 6.94 % | 20 bps | 36 bps |
| Common shareholders' equity | \$219.7 | \$1.5 | \$5.9 |
| Common equity ratio | 10.10 % | 23 bps | 30 bps |
| Tangible book value per common share ¹ | \$13.46 | \$0.10 | \$0.59 |
| Book value per common share | 20.30 | 0.06 | 0.47 |
| Outstanding common shares (in billions) | 10.82 | 0.04 | 0.04 |

¹ Represents a non-GAAP financial measure. For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

Regulatory Capital

| \$ in billions | 2Q12 | 3Q12 | 4Q12 | Proforma 4Q12 ^{1, 2} | 1Q13 |
|---|---------|---------|---------|----------------------------------|---------|
| Basel 1 ¹ | | | | | |
| Tier 1 common capital | \$134.1 | \$136.4 | \$133.4 | \$133.4 | \$137.5 |
| Risk-weighted assets | 1,193.4 | 1,195.7 | 1,206.0 | 1,284.8 | 1,299.4 |
| Tier 1 common ratio | 11.24 % | 11.41 % | 11.06 % | 10.38 % | 10.58 % |
| Basel 3 (fully phased-in) ³ | | | | | |
| Tier 1 common capital | \$124.8 | \$134.6 | \$128.6 | | \$130.7 |
| Risk-weighted assets | 1,571.0 | 1,500.8 | 1,390.9 | | 1,388.7 |
| Tier 1 common ratio | 7.95 % | 8.97 % | 9.25 % | | 9.42 % |

Basel 1 ¹

- On a pro-forma basis, the Tier 1 common capital ratio increased 20bps from 4Q12 to 10.58% ²
- Tier 1 common capital increased \$4.1B from 4Q12 primarily driven by pretax earnings of \$3.6B
- Risk-weighted assets increased from \$1,206B at 4Q12 to \$1,299B at 1Q13, driven by the implementation of the Market Risk Final Rule

Basel 3 ³

- Estimated Tier 1 common capital ratio of 9.42% reflects capital improvement of \$2.1B from 4Q12
 - Estimated Tier 1 common capital increased \$2.1B primarily driven by net income of \$2.4B, excluding FVO and DVA, and \$1B from improvement in threshold deductions, partially offset by a \$1B decline in OCI from AFS debt securities
 - Estimated risk-weighted assets were relatively flat

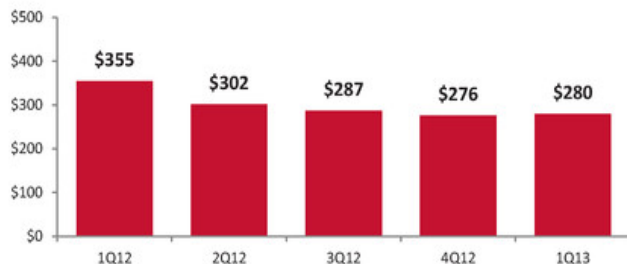
¹ As of January 1, 2013, the Market Risk Final Rule became effective under Basel 1. The Market Risk Final Rule introduces new measures of market risk including a charge related to a stressed Value-at-Risk (sVaR), an incremental risk charge and a comprehensive risk measure, as well as other technical modifications. Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-9C.

² Pro-forma 4Q12 Tier 1 common capital ratio includes the estimated impact of the Market Risk Final Rule, an increase of approximately \$78.8B of risk-weighted assets, as of 4Q12. Represents a non-GAAP financial measure.

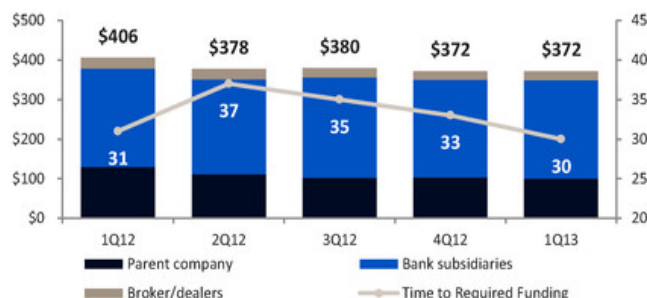
³ Represents a non-GAAP financial measure. For important presentation information, see slide 3 and reconciliations on slide 26.

Funding and Liquidity

Long-term Debt (\$B)



Global Excess Liquidity Sources (\$B) and Time to Required Funding (months)^{1, 2}



- Ending long-term debt increased \$4.1B from 4Q12 as we funded the January payment for the Fannie Mae (FNMA) Settlement and opportunistically accelerated 2013 issuance plans
 - Issued \$11.5B of vanilla parent company debt
 - Long-term debt is expected to decline over the remainder of 2013 and 2014
 - Scheduled parent company debt maturities are \$21B in 2013 and \$39B in 2014³
- Global Excess Liquidity Sources continued to be robust
 - Parent company liquidity remains strong at \$100B
 - Time to Required Funding² was 30 months; expected to remain above two years coverage

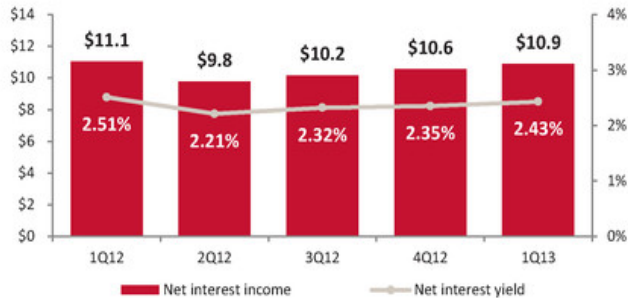
¹ Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or broker/dealer subsidiaries are subject to certain regulatory restrictions.

² Time to Required Funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of both Bank of America Corporation and Merrill Lynch & Co., Inc. can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. For 1Q12 through 1Q13, we have included in the amount of unsecured contractual obligations the \$8.6B liability, including estimated costs, for the previously announced BNY Mellon private-label securitization settlement. 1Q13 also includes the redemption of \$5.5B of preferred stock in May 2013.

³ Parent maturities are defined as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation or Merrill Lynch & Co., Inc.

Net Interest Income

Reported Net Interest Income (\$B) ¹



Net Interest Income Adjusted for Market-related Items (\$B) ^{1, 2}



- 1Q13 reported NII and net interest yield increased \$0.3B and 8bps from 4Q12 due to the following:

Benefits from:

- Positive impacts from market-related premium amortization expense
- Higher commercial loan balances
- Reduction in average long-term debt and deposit rates paid

Partially offset by:

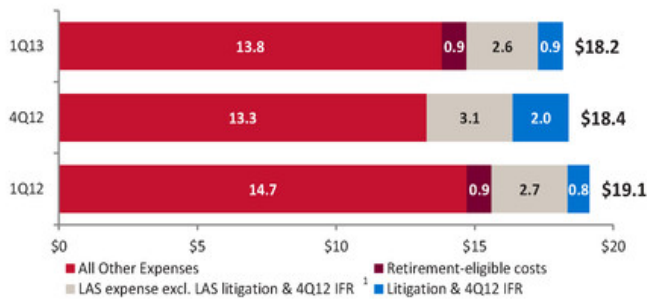
- Lower consumer loan balances and yields
- Fewer interest accrual days

¹ FTE basis. NII on a FTE basis represents a non-GAAP financial measure. On a GAAP basis, reported NII was \$10.7B, \$10.3B, \$9.9B, \$9.5B and \$10.8B for 1Q13, 4Q12, 3Q12, 2Q12 and 1Q12, respectively. For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

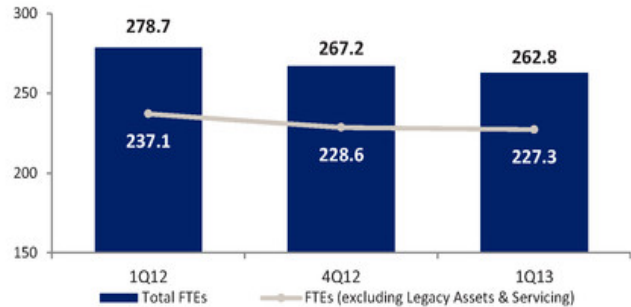
² NII on a FTE basis adjusted for market-related items represents a non-GAAP financial measure. The difference between reported NII on a FTE basis and adjusted reflects market-related impacts of premium amortization expense and hedge ineffectiveness of \$0.3B, \$0.0B, (\$0.3)B, (\$0.5)B and \$0.4B for 1Q13, 4Q12, 3Q12, 2Q12 and 1Q12, respectively.

Expense Highlights

Noninterest Expense (\$B)



Full-time Equivalent Employees (000's)



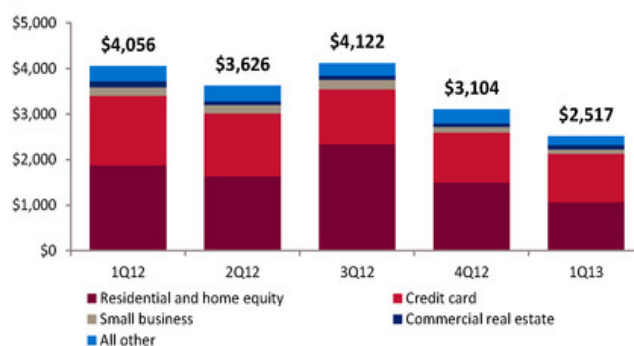
- Progress on Project New BAC and LAS expense continues to be on target or ahead of schedule
- Reported expense includes \$0.9B annual retirement-eligible compensation costs in both 1Q12 and 1Q13
- Legacy Assets & Servicing costs, excluding mortgage-related litigation and 4Q12 Independent Foreclosure Review (IFR) cost ¹, declined \$0.5B from 4Q12
- Litigation costs of \$0.9B in 1Q13 include notable progress on RMBS litigation. For more information, see slide 24.
- All other expense of \$13.8B in 1Q13
 - Declined \$0.9B from 1Q12, primarily reflecting Project New BAC cost savings
 - Linked quarter increase driven by approximately \$0.8B higher incentive compensation costs primarily associated with performance-based incentive compensation in our markets, banking and, to a lesser degree, wealth management businesses

¹ Represents a non-GAAP financial measure. Excludes mortgage-related litigation expense of \$665MM, \$661MM and \$289MM in 1Q13, 4Q12 and 1Q12, respectively. Also excludes \$1.1B provision for IFR acceleration agreement in 4Q12.

Asset Quality Trends Continued to Improve

| Credit Metrics (\$ in millions) | 1Q12 | 4Q12 | 1Q13 |
|--|----------|---------|---------|
| Net charge-offs ¹ | \$4,056 | \$3,104 | \$2,517 |
| Net charge-off ratio ¹ | 1.80 % | 1.40 % | 1.14 % |
| Net charge-off ratio (excl. PCI) ² | 1.87 | 1.44 | 1.18 |
| Net charge-off ratio, incl. PCI write-offs ² | 1.80 | 1.90 | 1.52 |
| Provision expense | \$2,418 | \$2,204 | \$1,713 |
| Allowance for loans and leases | 32,211 | 24,179 | 22,441 |
| Allowance / Loans and leases | 3.61 % | 2.69 % | 2.49 % |
| Allowance / Annualized NCOs ¹ | 1.97 x | 1.96 x | 2.20 x |
| Allowance / Annualized NCOs (excl. PCI) ² | 1.43 | 1.51 | 1.76 |
| Allowance / Annualized NCOs and PCI write-offs ² | 1.97 | 1.44 | 1.65 |
| Consumer 30+ days performing past due (excl. FHA and other fully ins.) | \$10,173 | \$8,788 | \$7,898 |
| Nonperforming assets | 27,790 | 23,555 | 22,842 |
| Commercial utilized reservable criticized exposure | 24,457 | 15,936 | 15,006 |

Net Charge-offs (\$MM) ³



- Net charge-offs declined \$587MM, or 19% from 4Q12, driven primarily by continued improvement in consumer real estate portfolio quality
- Consumer loss rates are reaching five-year lows while commercial loss rates are near six-year lows
- Provision expense of \$1.7B includes reserve reduction of \$804MM reflecting the improving trends
- Reserve coverage levels remain strong
- 30+ days performing consumer delinquencies, excluding fully-insured consumer real estate loans, declined \$890MM, or 10% from 4Q12
- NPAs decreased \$713MM, or 3% from 4Q12, driven by improvements in both commercial and consumer
- Commercial utilized reservable criticized exposure improved \$930MM, or 6% from 4Q12

¹ 1Q13 and 4Q12 exclude write-offs of consumer PCI loans of \$839MM and \$1.1B. There were no write-offs of consumer PCI loans in 1Q12.

² Represents a non-GAAP financial measure.

³ 3Q12 includes the impact of the National Mortgage Settlement of \$435MM and regulatory guidance on bankruptcy treatment of \$478MM.

Consumer & Business Banking (CBB)

| \$ in millions | 1Q13 | Inc/(Dec) | |
|---|---------|-----------|---------|
| | | 4Q12 | 1Q12 |
| Net interest income ¹ | \$4,820 | \$136 | (\$250) |
| Noninterest income | 2,394 | (134) | 42 |
| Total revenue, net of interest expense ¹ | 7,214 | 2 | (208) |
| Provision for credit losses | 906 | (55) | 29 |
| Noninterest expense | 4,108 | (33) | (155) |
| Income tax expense ¹ | 818 | 129 | (19) |
| Net income | \$1,382 | (\$39) | (\$63) |

| Key Indicators (\$ in billions) | 1Q13 | 4Q12 | 1Q12 |
|--|---------|---------|---------|
| Average deposits | \$502.5 | \$484.1 | \$464.0 |
| End of period deposits | 530.6 | 496.1 | 484.0 |
| Average loans | 129.6 | 131.2 | 140.3 |
| End of period loans | 127.5 | 133.3 | 137.7 |
| Brokerage assets | 82.6 | 75.9 | 73.4 |
| Rate paid on deposits | 0.13 % | 0.16 % | 0.20 % |
| Mobile banking customers (MM) | 12.6 | 12.0 | 9.7 |
| Number of banking centers | 5,389 | 5,478 | 5,651 |
| Credit card purchase volumes | \$52.2 | \$57.5 | \$50.0 |
| Debit card purchase volumes | 64.6 | 66.2 | 63.0 |
| Return on average allocated capital ² | 20.1 % | - | - |

¹ FTE basis.

² Represents a non-GAAP financial measure. For important presentation information, see slide 22 and for reconciliation to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

- Net income of \$1.4B decreased modestly compared to 1Q12 as revenue pressure from balance declines and rates was offset by lower operating costs
- Customer activity was highlighted by:
 - Increase in average deposits of \$31.4B, or 6.8% from 1Q12 excluding transfers from GWIM (\$7B average impact, increase of \$19B end of period from Q412)
 - Extended small business loans and commitments of approximately \$2.2B in 1Q13, a 29% increase over 1Q12
 - Increase in brokerage assets of \$9.2B over 1Q12 to \$82.6B, due to account flows and market growth
- We continue to optimize the delivery network
 - Continue to migrate from direct contact to self-service channels
 - Mobile Banking users are up 30% from 1Q12
 - 9.3MM checks deposited, a 36% increase from 4Q12; capability launched in mid-2012
 - Banking centers of 5,389 were reduced by 262 from 1Q12
- The average rate paid on deposits decreased 3bps from 4Q12 and 7bps from 1Q12
- U.S. consumer credit card retail spend per average active account increased 7% from 1Q12

Consumer Real Estate Services (CRES): Home Loans ¹

| \$ in millions | 1Q13 | Inc/(Dec) | |
|---|-------|-----------|--------|
| | | 4Q12 | 1Q12 |
| Net interest income ² | \$347 | (\$1) | \$- |
| Noninterest income | 633 | (271) | (110) |
| Total revenue, net of interest expense ² | 980 | (272) | (110) |
| Provision for credit losses | 92 | 15 | 39 |
| Noninterest expense | 814 | 72 | (43) |
| Income tax expense ² | 28 | (125) | (38) |
| Net income | \$46 | (\$234) | (\$68) |

| Key Indicators (\$ in billions) | 1Q13 | 4Q12 | 1Q12 |
|---|--------|--------|--------|
| Average loans and leases | \$47.2 | \$48.3 | \$51.7 |
| Total Corporation home loan originations: | | | |
| First mortgage | 23.9 | 21.5 | 15.2 |
| Home equity | 1.1 | 1.0 | 0.8 |
| Core production revenue | 0.8 | 1.0 | 0.9 |

First Mortgage Production (\$B)

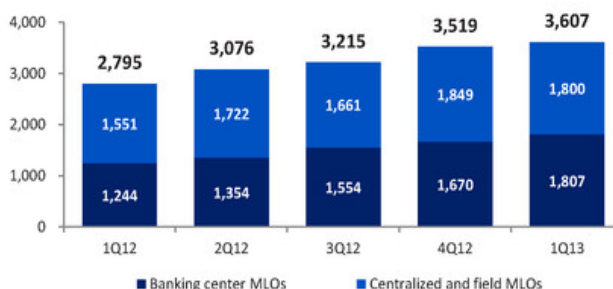


¹ CRES includes Home Loans and Legacy Assets & Servicing.

² FTE basis.

- Total Corporation first-lien mortgage retail originations increased 11% to \$23.9B from 4Q12, and 57% from 1Q12
 - Direct-to-retail market share improved to an estimated 4.7%
- Core production revenue declined \$0.2B from 4Q12 primarily due to industry-wide compression in gain on sale margins
- Expenses increased from 4Q12 as employees were added to increase sales and fulfillment capacity
- Net income declined \$234MM

Mortgage Loan Officers



CRES: Legacy Assets & Servicing ¹

| \$ in millions | 1Q13 | Inc/(Dec) | |
|---|-----------|-----------|---------|
| | | 4Q12 | 1Q12 |
| Net interest income ² | \$396 | \$15 | (\$25) |
| Noninterest income | 936 | 2,094 | (217) |
| Total revenue, net of interest expense ² | 1,332 | 2,109 | (242) |
| Provision for credit losses | 243 | (165) | (211) |
| Noninterest expense | 3,245 | (1,620) | 218 |
| Income tax benefit ² | (802) | 1,264 | (147) |
| Net loss | (\$1,354) | \$2,630 | (\$102) |

| Key Indicators (\$ in billions) | 1Q13 | 4Q12 | 1Q12 |
|--|--------|--------|--------|
| Average loans and leases | \$45.7 | \$48.3 | \$57.9 |
| MSR, end of period (EOP) | 5.8 | 5.7 | 7.6 |
| Capitalized MSR (bps) | 61 | 55 | 58 |
| Serviced for investors (EOP, in trillions) | 0.9 | 1.0 | 1.3 |
| Servicing income | 0.9 | 1.7 | 1.2 |

- Net loss in 1Q13 improved by \$2.6B compared to 4Q12, which included \$2.9B related to the FNMA agreement, MSR sales, IFR acceleration agreement and litigation
 - Excluding 1Q13 litigation and the above noted 4Q12 items, pre-tax net loss was modestly higher in 1Q13 compared to 4Q12 as lower revenue was mostly offset by reduced costs and lower provision
- Revenue, excluding 4Q12 items noted above, was lower by \$0.5B due to a smaller servicing portfolio and a reduction in net MSR hedge performance
- Representations and warranties provision within CRES was \$250MM
- Excluding litigation and 4Q12 IFR, expense in 1Q13 of \$2.6B was \$0.5B lower from 4Q12 ³
 - 60+ days delinquent loans of 667K declined 106K from 4Q12 and 422K from 1Q12
 - LAS FTEs declined 3.1K from 4Q12 and 6.1K from 1Q12

Servicing Portfolio (# loans in MM, \$B)

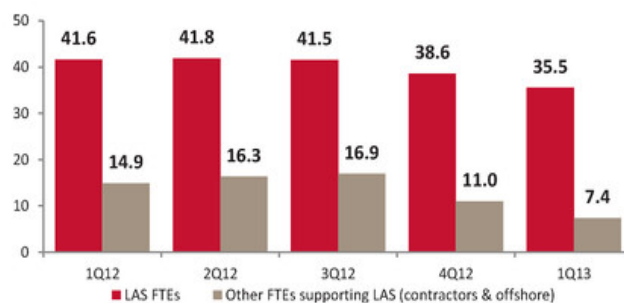


¹ CRES includes Home Loans and Legacy Assets & Servicing.

² FTE basis.

³ Represents a non-GAAP financial measure. Excludes mortgage-related litigation expense of \$665MM, \$661MM and \$289MM in 1Q13, 4Q12 and 1Q12, respectively. Also excludes \$1.1B provision for IFR acceleration agreement in 4Q12.

LAS Employees ('000's)

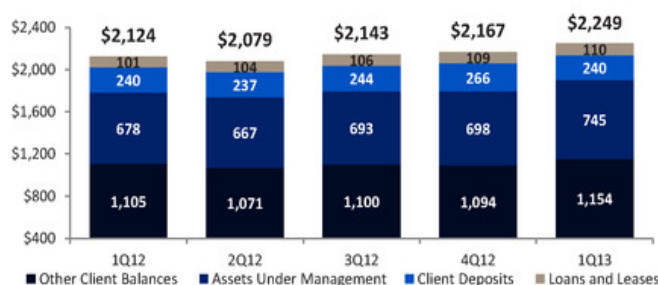


Global Wealth & Investment Management (GWIM)

| \$ in millions | 1Q13 | Inc/(Dec) | |
|---|---------|-----------|-------|
| | | 4Q12 | 1Q12 |
| Net interest income ¹ | \$1,596 | \$106 | \$65 |
| Noninterest income | 2,825 | 122 | 209 |
| Total revenue, net of interest expense ¹ | 4,421 | 228 | 274 |
| Provision for credit losses | 22 | (90) | (24) |
| Noninterest expense | 3,253 | 57 | 21 |
| Income tax expense ¹ | 426 | 117 | 107 |
| Net income | \$720 | \$144 | \$170 |

| Key Indicators (\$ in billions) | 1Q13 | 4Q12 | 1Q12 |
|--|---------|--------|--------|
| Liquidity AUM flows | (\$2.2) | \$2.5 | \$0.1 |
| Long-term AUM flows | 20.4 | 9.1 | 7.7 |
| Financial advisors (in thousands) | 16.1 | 16.4 | 16.7 |
| Pre-tax margin | 25.9 % | 21.1 % | 21.0 % |
| Return on average allocated capital ² | 29.4 | - | - |

Total Client Balances (\$B, EOP)



¹ FTE basis.

² Represents a non-GAAP financial measure. For important presentation information, see slide 22 and for reconciliation to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

Record quarter (post-merger) highlighted by the following achievements:

- Record revenue of \$4.4B increased \$228MM from 4Q12 driven by higher net interest income and higher noninterest income due to higher transactional revenue and long-term AUM flows
- Record net income of \$720MM and pre-tax margin of 25.9%
- Client balances increased \$82B from 4Q12, including:
 - Record long-term AUM flows of \$20.4B, up from \$9.1B; 15th consecutive positive quarter
 - Net migration of \$19B end of period deposits to Consumer & Business Banking segment
- Provision for credit losses decreased \$90MM as improvements in consumer real estate drove \$30MM improvement in net charge-offs and \$60MM benefit from reserves
- Noninterest expense increased \$57MM driven by volume-related expenses, support costs and annual financial advisor licensing costs

Global Banking

| \$ in millions | 1Q13 | Inc/(Dec) | |
|---|---------|-----------|---------|
| | | 4Q12 | 1Q12 |
| Net interest income ¹ | \$2,351 | \$69 | \$55 |
| Noninterest income | 1,874 | 18 | (66) |
| Total revenue, net of interest expense ¹ | 4,225 | 87 | (11) |
| Provision for credit losses | 195 | 16 | 440 |
| Noninterest expense | 1,900 | 104 | (97) |
| Income tax expense ¹ | 792 | 38 | (119) |
| Net income | \$1,338 | (\$71) | (\$235) |

| Key Indicators (\$ in billions) | 1Q13 | 4Q12 | 1Q12 |
|--|---------|---------|---------|
| End of period loans and leases | \$287.3 | \$278.3 | \$261.5 |
| End of period deposits | 227.6 | 242.6 | 211.4 |
| Business Lending revenue | 2.0 | 1.8 | 2.0 |
| Treasury Services revenue | 1.4 | 1.4 | 1.4 |
| Return on average allocated capital ² | 21.7 % | - | - |
| Net charge-off ratio | 0.17 | 0.35 % | 0.26 % |
| Reservable criticized | \$10.3 | \$10.9 | \$17.9 |
| Nonperforming assets | 1.7 | 2.1 | 4.1 |

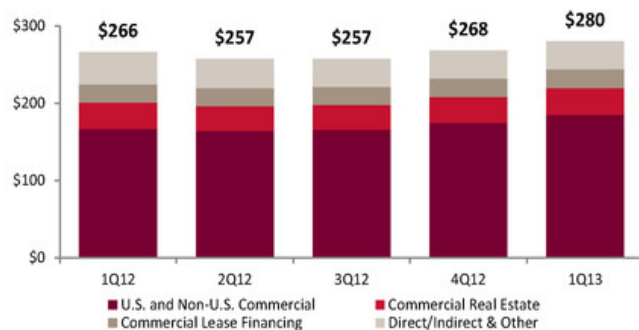
- Revenue increased \$87MM from 4Q12 mainly due to higher net interest income, and was essentially flat with 1Q12
- Corporation-wide investment banking fees of \$1.5B (excluding self-led) increased 26% from 1Q12 and were down 4.1% from 4Q12
- Noninterest expense increased \$104MM from 4Q12 due to higher incentive compensation
- Average loans and leases increased \$11.9B over 4Q12 driven by growth in Commercial & Industrial and Commercial Real Estate; higher ending balances continue to reflect loan growth momentum
 - Balances from international regions increased \$5.8B or 10% compared to 4Q12
- Average deposit balances declined \$20.7B from 4Q12 but are up \$10.6B from 1Q12

¹ FTE basis.

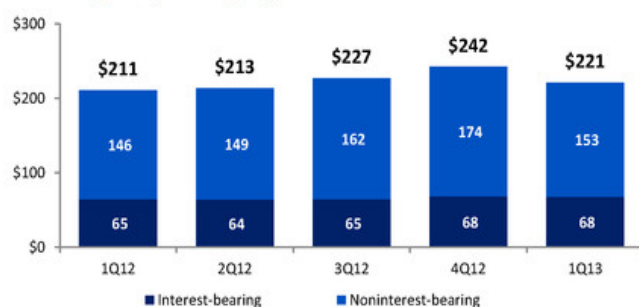
² Represents a non-GAAP financial measure. For important presentation information, see slide 22 and for reconciliation to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

Global Banking Highlights

Average Loans and Leases (\$B)



Average Deposits (\$B)



Corporation-wide Investment Banking Fees ¹

| \$ in millions | 1Q13 | Inc/(Dec) | |
|--------------------------------|---------|-----------|-------|
| | | 4Q12 | 1Q12 |
| Products | | | |
| Advisory | \$257 | (\$44) | \$54 |
| Debt | 1,022 | (56) | 247 |
| Equity | 323 | 73 | 18 |
| Gross IB fees (incl. self-led) | 1,602 | (27) | 319 |
| Self-led | (67) | (38) | (1) |
| Net IB fees (excl. self-led) | \$1,535 | (\$65) | \$318 |
| Regions | | | |
| U.S./Canada | \$1,284 | (\$31) | \$330 |
| International | 318 | 4 | (11) |
| Gross IB fees (incl. self-led) | \$1,602 | (\$27) | \$319 |

**Maintains Strong #2 Ranking in
Global Investment Banking Fees ²**

¹ Total Corporation investment banking fees represent fees in all segments and All Other.

² As of 1Q13 and based on reported competitor results as of April 17, 2013.

Global Markets

| \$ in millions | 1Q13 | Inc/(Dec) | |
|---|---------|-----------|-------|
| | | 4Q12 | 1Q12 |
| Net interest income ¹ | \$1,111 | (\$5) | \$201 |
| Noninterest income (excl. DVA) ² | 4,116 | 1,933 | (819) |
| Total revenue (excl. DVA) ^{2,3} | 5,227 | 1,928 | (618) |
| DVA | (55) | 221 | 1,379 |
| Total revenue, net of interest expense ¹ | 5,172 | 2,149 | 761 |
| Provision for credit losses | 5 | (12) | 18 |
| Noninterest expense | 3,076 | 449 | (163) |
| Income tax expense ¹ | 733 | 537 | 376 |
| Net income | \$1,358 | \$1,175 | \$530 |
| Net income (excl. DVA) ² | 1,393 | 1,036 | (338) |

| Key Indicators (\$ in billions) | 1Q13 | 4Q12 | 1Q12 |
|--|---------|---------|---------|
| Average trading-related assets | \$504.3 | \$493.2 | \$448.7 |
| IB fees | 0.7 | 0.7 | 0.6 |
| Sales and trading revenue | 4.4 | 2.2 | 3.8 |
| Sales and trading revenue (excl. DVA) ² | 4.5 | 2.5 | 5.2 |
| FICC (excl. DVA) ² | 3.3 | 1.8 | 4.1 |
| Equity income (excl. DVA) ² | 1.1 | 0.7 | 1.1 |
| Average VaR (\$ in MM) ⁴ | 80.5 | 100.0 | 84.1 |
| Return on average allocated capital ⁵ | 18.4% | - | - |

¹ FTE basis.

² Represents a non-GAAP financial measure.

³ In addition to sales and trading revenue, Global Markets shares with Global Banking in certain deal economics from investment banking and loan origination activities.

⁴ VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level.

⁵ Represents a non-GAAP financial measure. For important presentation information, see slide 22 and for reconciliation to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

- Excluding DVA losses, 1Q13 net income of \$1.4B increased \$1.0B compared to 4Q12 and decreased \$338MM compared to 1Q12 ²
 - DVA losses were \$55MM, \$276MM and \$1.4B in 1Q13, 4Q12 and 1Q12, respectively
- Excluding DVA, sales and trading revenue of \$4.5B increased \$1.9B, or 78% from 4Q12; and decreased \$739MM, or 14% from 1Q12 ²
 - FICC revenue (excl. DVA) of \$3.3B increased \$1.5B, or 85% compared to 4Q12 largely due to improved customer activity across all lines of business; and decreased \$829MM, or 20% from 1Q12, driven by a large 1Q12 gain in mortgage products, significantly less spread tightening, and less favorable markets in commodities ²
 - Equity revenue (excl. DVA) of \$1.1B increased \$436MM, or 61% compared to 4Q12 primarily driven by improved trading performance and increased volumes in cash markets; and increased \$90MM, or 8% from 1Q12 largely due to increase in client financing balances ²
- Noninterest expense increased \$449MM, or 17% from 4Q12 primarily driven by higher incentive compensation; and decreased \$163MM, or 5% from 1Q12 due to lower operating costs

All Other ¹

| \$ in millions | 1Q13 | Inc/(Dec) | |
|---|---------|-----------|---------|
| | | 4Q12 | 1Q12 |
| Total revenue, net of interest expense ² | \$364 | \$514 | \$759 |
| Provision for credit losses | 250 | (200) | (996) |
| Noninterest expense | 1,756 | 763 | (770) |
| Income tax benefit ² | (775) | 1,665 | 787 |
| Net loss | (\$867) | (\$1,714) | \$1,738 |

| Key Indicators (\$ in billions) | 1Q13 | 4Q12 | 1Q12 |
|--|---------|---------|---------|
| Average loans and leases | \$244.6 | \$247.1 | \$270.2 |
| Average deposits | 35.6 | 36.9 | 52.5 |
| Book value of Global Principal Investments | 2.8 | 3.5 | 4.7 |
| Total BAC equity investment exposure | 15.0 | 15.6 | 17.2 |

- Net loss of \$0.9B decreased \$1.7B from 4Q12 primarily driven by the absence of a 4Q12 tax benefit

- Revenue was impacted by the following selected items:

| \$ in millions | 1Q13 | 4Q12 | 1Q12 |
|--|--------|---------|-----------|
| FVO on structured liabilities | (\$90) | (\$442) | (\$3,314) |
| Equity investment income | 520 | 569 | 429 |
| Gains on sales of debt securities | 67 | 117 | 712 |
| Payment protection insurance provision ³ | - | (225) | (200) |
| Gains (losses) on debt repurchases and exchanges of trust preferred securities | - | (110) | 1,218 |

- Noninterest expense increase over 4Q12 was driven by 1Q13 annual retirement-eligible compensation costs

¹ All Other consists of ALM activities, equity investments, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, gains/losses on structured liabilities, and the impact of certain allocation methodologies and accounting hedge ineffectiveness. Equity Investments include Global Principal Investments, strategic and certain other investments. Other includes certain residential mortgage loans that are managed by Legacy Assets & Servicing.

² FTE basis.

³ In the U.K., we previously sold payment protection insurance through our international card services business to credit card and consumer loan customers.

Delivering for Shareholders

Driving Core Earnings

Results

Stability

- Normalized net interest income and revenue have stabilized
- Additional progress on legacy mortgage issues
- Continued asset quality trends with consumer and commercial loss rates at lowest level since 1Q08 and 4Q06, respectively
- Estimated Basel 3 Tier 1 common capital ratio of 9.42%¹; well ahead of 2019 8.50% requirement
- Received Federal Reserve approval for capital distributions

Leverage

- Liability management actions contributed to stability of net interest income
- Progress on cost savings on target or ahead of schedule

Momentum

- GWIM revenue, earnings and margin at record levels
- Maintains #2 market share position globally in Investment Banking fees²
- Commercial loan growth of \$54B, or 17% from 1Q12
- Increasing international revenue with corporations and institutional investors
- Improvement in customer activity marked by:
 - Average CBB deposits up \$31B from 1Q12, excluding transfers from GWIM (\$7B average impact)
 - Highest level of credit card issuance since 2008
 - Mobile Banking users of 12.6MM, up 30% from 1Q12
 - Retail mortgage production up 57% from 1Q12; market share improved

¹ Represents a non-GAAP financial measure. For important presentation information, see slide 3 and reconciliations on slide 26.

² As of 1Q13 and based on reported competitor results as of April 17, 2013.



Appendix

Results by Business Segment

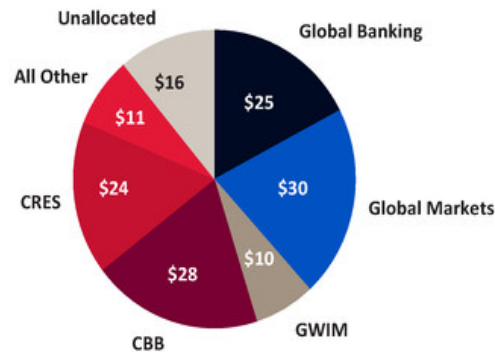
| \$ in millions | 1Q13 | | | | | | |
|--|-------------------|----------------|------------------|----------------|----------------|----------------|----------------|
| | Total Corporation | CBB | CRES | GWIM | Global Banking | Global Markets | All Other |
| Net interest income ^{1,2} | \$10,875 | \$4,820 | \$743 | \$1,596 | \$2,351 | \$1,111 | \$254 |
| Card income | 1,410 | 1,207 | - | 30 | 73 | 15 | 85 |
| Service charges | 1,799 | 1,013 | - | 21 | 685 | 78 | 2 |
| Investment and brokerage services | 3,027 | 47 | - | 2,331 | 25 | 528 | 96 |
| Investment banking income (loss) | 1,535 | 1 | - | 133 | 790 | 679 | (68) |
| Equity investment income (loss) | 563 | 31 | - | - | (1) | 13 | 520 |
| Trading account profits (losses) | 2,989 | (1) | 2 | 40 | 11 | 2,890 | 47 |
| Mortgage banking income (loss) | 1,263 | - | 1,487 | 5 | - | 4 | (233) |
| Gains on sales of debt securities | 68 | - | 1 | - | - | - | 67 |
| All other income (loss) | 179 | 96 | 79 | 265 | 291 | (146) | (406) |
| Total noninterest income | 12,833 | 2,394 | 1,569 | 2,825 | 1,874 | 4,061 | 110 |
| Total revenue, net of interest expense ^{1,2} | 23,708 | 7,214 | 2,312 | 4,421 | 4,225 | 5,172 | 364 |
| Total noninterest expense | 18,152 | 4,108 | 4,059 | 3,253 | 1,900 | 3,076 | 1,756 |
| Pre-tax, pre-provision earnings (loss) ¹ | 5,556 | 3,106 | (1,747) | 1,168 | 2,325 | 2,096 | (1,392) |
| Provision for credit losses | 1,713 | 906 | 335 | 22 | 195 | 5 | 250 |
| Income (loss) before income taxes | 3,843 | 2,200 | (2,082) | 1,146 | 2,130 | 2,091 | (1,642) |
| Income tax expense (benefit) ^{1,2} | 1,220 | 818 | (774) | 426 | 792 | 733 | (775) |
| Net income (loss) | \$2,623 | \$1,382 | (\$1,308) | \$720 | \$1,338 | \$1,358 | (\$867) |

¹ FTE basis. FTE basis for the Total Corporation and pre-tax, pre-provision earnings are non-GAAP financial measures.

² For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information.

Line of Business Capital Allocations

Capital Allocations (\$B) - \$144B



- Effective January 1, 2013, on a prospective basis, the Corporation adjusted the amount of capital being allocated to the business segments
- The adjustment reflects an enhancement to prior-year methodology (diversified economic capital) which focused solely on internal risk-based economic capital models
- The enhanced methodology (allocated capital) now also considers the effect of regulatory capital requirements in addition to internal risk-based economic capital models
- The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components
- The capital allocated to the Corporation's business segments is referred to as allocated capital¹, a non-GAAP financial measure, and is subject to change over time

¹ Represents a non-GAAP financial measure. For reconciliations to GAAP financial measures, see the accompanying reconciliations in the earnings press release and other earnings-related information. Allocations are subject to change over time but the corporation used 12/31/12 as a base when tangible common shareholder's equity was \$144B.

Representations and Warranties Exposure ¹

(2004-2008 vintages)

| New Claim Trends (UPB) | | | | | | |
|------------------------|---------|---------|---------|---------|---------|------------------|
| \$ in millions | 1Q12 | 2Q12 | 3Q12 | 4Q12 | 1Q13 | Mix ² |
| Pre 2005 | \$86 | \$117 | \$73 | \$79 | \$29 | 2 % |
| 2005 | 516 | 619 | 393 | 307 | 220 | 8 |
| 2006 | 2,302 | 3,768 | 1,485 | 1,566 | 737 | 39 |
| 2007 | 1,382 | 2,752 | 2,135 | 1,830 | 693 | 38 |
| 2008 | 264 | 412 | 701 | 490 | 40 | 8 |
| Post 2008 | 193 | 545 | 196 | 189 | 129 | 5 |
| New Claims | \$4,743 | \$8,213 | \$4,983 | \$4,461 | \$1,848 | |
| % GSEs | 63 % | 53 % | 54 % | 57 % | 22 % | |
| Rescinded claims | \$773 | \$876 | \$1,877 | \$1,131 | \$409 | |
| Approved repurchases | 480 | 704 | 322 | 468 | 311 | |

| Outstanding Claims by Counterparty (UPB) | | | | | |
|--|----------|----------|----------|----------|----------|
| \$ in millions | 1Q12 | 2Q12 | 3Q12 | 4Q12 | 1Q13 |
| GSEs | \$8,063 | \$10,936 | \$12,274 | \$13,530 | \$1,138 |
| Private | 4,895 | 8,641 | 10,559 | 12,299 | 13,509 |
| Monolines | 3,136 | 3,128 | 2,629 | 2,449 | 2,488 |
| Total | \$16,094 | \$22,705 | \$25,462 | \$28,278 | \$17,135 |

4Q12 GSE claims included \$12.2B associated with the January 2013 FNMA settlement

| Reserves Established (Balances Shown for 2004-2008 Originations) (\$B) | | | | | |
|--|------------------|---------------------|-----------|-------------------------------------|---|
| Counterparty | Original Balance | Outstanding Balance | Have Paid | Reserves Established ^{3,4} | Commentary ^{3,5} |
| GSE - FHLMC (CFC) | \$196 | \$62 | | | FHLMC Agreement |
| GSE - FNMA (LCHL and LBAC) | 824 | 220 | | | FNMA Agreement |
| GSE All Other | 98 | 28 | | | Reserves established; Included in RPL |
| Second-lien monoline | 81 | 11 | | | Completed agreements with Assured and Syncora |
| Whole loans sold | 55 | 12 | | | Reserves established |
| Private label (CFC issued) | 409 | 123 | | | BNY Mellon settlement pending court approval |
| Private label (non CFC bank issued) | 242 | 52 | | | Reserves established; Included in RPL |
| Private label (3rd party issued) | 176 | 51 | | | Reserves established; Included in RPL |
| | \$2,081 | \$559 | \$19.1 | \$14.1 | |

¹ Exposures identified above relate only to repurchase claims associated with purported representations and warranties breaches. They do not include any exposures associated with related litigation matters; separate foreclosure costs and related costs and assessments; or possible losses related to potential claims for breaches of performance of servicing obligations, potential securities law or fraud claims, potential indemnity or other claims against us, including claims related to loans guaranteed by the FHA. If adverse to us, the aforementioned items could have a material adverse effect on our financial results in future periods.

² Mix for new claims trend is calculated based on last four quarters.

³ Level of reserves established and RPL are subject to adjustments in future periods based on a number of factors including ultimate resolution of the BNY Mellon settlement, changes in estimated repurchase rates, economic conditions, home prices, consumer and counterparty behavior, and a variety of judgmental factors.

⁴ Does not include litigation reserves established. In addition, the company currently estimates the RPL could be up to \$4B over accruals at March 31, 2013 compared to up to \$4B over accruals at December 31, 2012. Following the FNMA settlement, the remaining RPL covers principally non-GSE exposures.

⁵ Refer to pages 57-59 of Bank of America's 2012 Form 10-K on file with SEC for additional disclosures.

Settlement of Countrywide RMBS Class Actions

- We reached an agreement to settle three class action lawsuits involving Countrywide-issued residential mortgage-backed securities: Maine State Retirement System v. Countrywide Financial Corp.; David H. Luther v. Countrywide Financial Corp.; and Western Conference of Teamsters Pension Trust Fund v. Countrywide Financial Corp.
- The first of these suits was filed in November 2007, and they collectively concern the disclosures that were made in connection with 429 Countrywide RMBS offerings issued from 2005 through 2007
- These cases principally allege that the RMBS offering materials did not accurately describe: (a) how the loans backing the RMBS had been originated; (b) how those loans were appraised; and (c) how much equity borrowers had in their homes. The plaintiffs sought damages and alternatively, rescission of their investments and other unspecified relief
- The original principal balance of the RMBS involved in these cases exceeded \$350B, and the unpaid principal balance of these securities as of February 2013 was \$95B
- Under this settlement, these suits will be dismissed in their entirety with prejudice, and we will receive a global release in exchange for a settlement payment of \$500MM. The amount to be paid in the settlement is covered by a combination of pre-existing litigation reserves and additional litigation reserves recorded in 1Q13
- The settlement is subject to final court approval
- Assuming it is approved and all class members who have not already filed or threatened individual suits participate in the settlement, the settlement will resolve approximately 80% of the unpaid principal balance of the Countrywide-issued RMBS as to which securities disclosure claims have been filed or threatened, and more than 70% of the unpaid principal balance of all RMBS as to which securities disclosure claims have been filed or threatened as to all Bank of America-related entities
- The settlement will not affect investors' rights to participate in our \$8.5B R&W settlement that is pending court approval

Home Loans Asset Quality Key Indicators

| \$ in millions | Residential Mortgage ¹ | | | | Home Equity | | | |
|---------------------------------------|-----------------------------------|---|-------------|---|-------------|-------------------------------------|-------------|-------------------------------------|
| | 1Q13 | | 4Q12 | | 1Q13 | | 4Q12 | |
| | As Reported | Excluding Purchased Credit-impaired and Fully-insured Loans | As Reported | Excluding Purchased Credit-impaired and Fully-insured Loans | As Reported | Excluding Purchased Credit-impaired | As Reported | Excluding Purchased Credit-impaired |
| Loans end of period | \$256,924 | \$143,967 | \$253,073 | \$144,648 | \$103,218 | \$95,558 | \$107,996 | \$99,449 |
| Loans average | 257,751 | 146,056 | 255,651 | 148,207 | 105,797 | 97,844 | 110,105 | 101,219 |
| Net charge-offs ² | \$383 | \$383 | \$730 | \$730 | \$684 | \$684 | \$767 | \$767 |
| % of average loans | 0.60 % | 1.06 % | 1.14 % | 1.96 % | 2.62 % | 2.83 % | 2.77 % | 3.02 % |
| Allowance for loan losses | \$6,731 | \$3,927 | \$7,088 | \$3,980 | \$6,707 | \$5,021 | \$7,845 | \$5,417 |
| % of loans | 2.62 % | 2.73 % | 2.80 % | 2.75 % | 6.50 % | 5.25 % | 7.26 % | 5.45 % |
| Average refreshed (C)LTV ³ | | 75 | | 78 | | 79 | | 81 |
| 90%+ refreshed (C)LTV ³ | | 26 % | | 30 % | | 37 % | | 39 % |
| Average refreshed FICO | | 718 | | 717 | | 744 | | 742 |
| % below 620 FICO | | 14 % | | 14 % | | 8 % | | 8 % |

¹ Excludes FVO loans.

² 1Q13 excludes write-offs of consumer PCI loans of \$94MM related to residential mortgage and \$745MM related to home equity. 4Q12 excludes write-offs of consumer PCI loans of \$1.1B related to home equity. 1Q13 net charge-off ratios including the PCI write-offs for residential mortgage and home equity were 0.75% and 5.48%. 4Q12 net charge-off ratio including the PCI write-offs for home equity was 6.80%.

³ Loan-to-value (LTV) calculations apply to the residential mortgage portfolio. Combined loan-to-value (CLTV) calculations apply to the home equity portfolio.

Basel 1 to Basel 3 (Fully Phased-in) ^{1, 2}

| \$ in millions | March 31, 2013 | December 31, 2012 | September 30, 2012 | June 30, 2012 |
|--|--------------------|----------------------|-----------------------|--------------------|
| Regulatory Capital – Basel 1 to Basel 3 (fully phased-in) | | | | |
| Base 1 Tier 1 capital | \$160,098 | \$155,461 | \$163,063 | \$164,665 |
| Deduction of qualifying preferred stock and trust preferred securities | (22,558) | (22,058) | (26,657) | (30,583) |
| Base 1 Tier 1 common capital | \$137,540 | \$133,403 | \$136,406 | \$134,082 |
| Deduction of defined benefit pension assets | (776) | (737) | (1,709) | (3,057) |
| Change in DTA and other threshold deductions (DTA temporary differences, MSRs and significant investments) | (3,983) | (3,020) | (1,102) | (3,745) |
| Change in all other deductions, net | (2,032) | (1,020) | 1,040 | (2,459) |
| Base 3 (fully phased-in) Tier 1 common capital | <u>\$130,749</u> | <u>\$128,626</u> | <u>\$134,635</u> | <u>\$124,821</u> |
| Risk-weighted Assets – Basel 1 to Basel 3 (fully phased-in) | | | | |
| Base 1 risk-weighted assets | \$1,299,414 | \$1,205,976 | \$1,195,722 | \$1,193,422 |
| Net change in credit and other risk-weighted assets | 89,313 | 103,085 | 216,244 | 298,003 |
| Increase due to Market Risk Final Rule | - | 81,811 | 88,881 | 79,553 |
| Base 3 (fully phased-in) risk-weighted assets | <u>\$1,388,727</u> | <u>\$1,390,872</u> | <u>\$1,500,847</u> | <u>\$1,570,978</u> |
| Tier 1 Common Capital Ratios | | | | |
| Base 1 | 10.58 % | 11.06 % | 11.41 % | 11.24 % |
| Base 3 (fully phased-in) | 9.42 | 9.25 | 8.97 | 7.95 |

¹ Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-9C. For important presentation information, see slide 3.

² Base 1 includes the Market Risk Final Rule at March 31, 2013. At December 31, 2012, September 30, 2012 and June 30, 2012, Base 1 did not include the Market Risk Final Rule.

Bank of America



Bank of America
Merrill Lynch
U.S. Bank of America
Trust Merrill Lynch



Supplemental Information First Quarter 2013

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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Bank of America Corporation and Subsidiaries

Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Income statement | | | | | |
| Net interest income | \$ 10,664 | \$ 10,324 | \$ 9,938 | \$ 9,548 | \$ 10,846 |
| Noninterest income | 12,833 | 8,336 | 10,490 | 12,420 | 11,432 |
| Total revenue, net of interest expense | 23,497 | 18,660 | 20,428 | 21,968 | 22,278 |
| Provision for credit losses | 1,713 | 2,204 | 1,774 | 1,773 | 2,418 |
| Noninterest expense | 18,152 | 18,360 | 17,544 | 17,048 | 19,141 |
| Income tax expense (benefit) | 1,009 | (2,636) | 770 | 684 | 66 |
| Net income | 2,623 | 732 | 340 | 2,463 | 653 |
| Preferred stock dividends | 373 | 365 | 373 | 365 | 325 |
| Net income (loss) applicable to common shareholders | 2,250 | 367 | (33) | 2,098 | 328 |
| Diluted earnings per common share ⁽¹⁾ | 0.20 | 0.03 | 0.00 | 0.19 | 0.03 |
| Average diluted common shares issued and outstanding ⁽¹⁾ | 11,154,778 | 10,884,921 | 10,776,173 | 11,556,011 | 10,761,917 |
| Dividends paid per common share | \$ 0.01 | \$ 0.01 | \$ 0.01 | \$ 0.01 | \$ 0.01 |
| Performance ratios | | | | | |
| Return on average assets | 0.48 % | 0.13 % | 0.06 % | 0.45 % | 0.12 % |
| Return on average common shareholders' equity | 4.18 | 0.67 | n/m | 3.89 | 0.62 |
| Return on average tangible common shareholders' equity ⁽²⁾ | 6.33 | 1.01 | n/m | 5.95 | 0.95 |
| Return on average tangible shareholders' equity ⁽²⁾ | 6.53 | 1.77 | 0.84 | 6.16 | 1.67 |
| At period end | | | | | |
| Book value per share of common stock | \$ 20.30 | \$ 20.24 | \$ 20.40 | \$ 20.16 | \$ 19.83 |
| Tangible book value per share of common stock ⁽²⁾ | 13.46 | 13.36 | 13.48 | 13.22 | 12.87 |
| Market price per share of common stock: | | | | | |
| Closing price | \$ 12.18 | \$ 11.61 | \$ 8.83 | \$ 8.18 | \$ 9.57 |
| High closing price for the period | 12.78 | 11.61 | 9.55 | 9.68 | 9.93 |
| Low closing price for the period | 11.03 | 8.93 | 7.04 | 6.83 | 5.80 |
| Market capitalization | 131,817 | 125,136 | 95,163 | 88,155 | 103,123 |
| Other | | | | | |
| Number of banking centers - U.S. | 5,389 | 5,478 | 5,540 | 5,594 | 5,651 |
| Number of branded ATMs - U.S. | 16,311 | 16,347 | 16,253 | 16,220 | 17,255 |
| Full-time equivalent employees | 262,812 | 267,190 | 272,594 | 275,460 | 278,688 |

⁽¹⁾ Due to a net loss applicable to common shareholders for the third quarter of 2012, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

⁽²⁾ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Supplemental Financial Data

(Dollars in millions, except per share information)

Fully taxable-equivalent (FTE) basis data⁽¹⁾

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income | \$ 10,875 | \$ 10,555 | \$ 10,167 | \$ 9,782 | \$ 11,053 |
| Total revenue, net of interest expense | 23,708 | 18,891 | 20,657 | 22,202 | 22,485 |
| Net interest yield ⁽²⁾ | 2.43% | 2.35% | 2.32% | 2.21% | 2.51% |
| Efficiency ratio | 76.57 | 97.19 | 84.93 | 76.79 | 85.13 |

⁽¹⁾ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

⁽²⁾ Calculation includes fees earned on overnight deposits placed with the Federal Reserve and, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks of \$33 million for the first quarter of 2013; \$42 million, \$48 million, \$52 million and \$47 million for the fourth, third, second and first quarters of 2012, respectively. For more information, see Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis on pages 10-11.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Interest income | | | | | |
| Loans and leases | \$ 9,178 | \$ 9,366 | \$ 9,597 | \$ 9,744 | \$ 10,173 |
| Debt securities | 2,549 | 2,196 | 2,062 | 1,905 | 2,746 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 315 | 329 | 353 | 360 | 460 |
| Trading account assets | 1,337 | 1,307 | 1,189 | 1,246 | 1,352 |
| Other interest income | 722 | 773 | 775 | 737 | 730 |
| Total interest income | 14,101 | 13,971 | 13,976 | 13,992 | 15,461 |
| Interest expense | | | | | |
| Deposits | 382 | 438 | 484 | 519 | 549 |
| Short-term borrowings | 749 | 855 | 893 | 943 | 881 |
| Trading account liabilities | 472 | 420 | 418 | 448 | 477 |
| Long-term debt | 1,834 | 1,934 | 2,243 | 2,534 | 2,708 |
| Total interest expense | 3,437 | 3,647 | 4,038 | 4,444 | 4,615 |
| Net interest income | 10,664 | 10,324 | 9,938 | 9,548 | 10,846 |
| Noninterest income | | | | | |
| Card income | 1,410 | 1,548 | 1,538 | 1,578 | 1,457 |
| Service charges | 1,799 | 1,820 | 1,934 | 1,934 | 1,912 |
| Investment and brokerage services | 3,027 | 2,889 | 2,781 | 2,847 | 2,876 |
| Investment banking income | 1,535 | 1,600 | 1,336 | 1,146 | 1,217 |
| Equity investment income | 563 | 699 | 238 | 368 | 765 |
| Trading account profits | 2,989 | 792 | 1,239 | 1,764 | 2,075 |
| Mortgage banking income (loss) | 1,263 | (540) | 2,019 | 1,659 | 1,612 |
| Gains on sales of debt securities | 68 | 171 | 339 | 400 | 752 |
| Other income (loss) | 188 | (642) | (928) | 730 | (1,194) |
| Other-than-temporary impairment losses on available-for-sale debt securities: | | | | | |
| Total other-than-temporary impairment losses | (14) | (1) | (9) | (13) | (51) |
| Less: Portion of other-than-temporary impairment losses recognized in other comprehensive income | 5 | — | 3 | 7 | 11 |
| Net impairment losses recognized in earnings on available-for-sale debt securities | (9) | (1) | (6) | (6) | (40) |
| Total noninterest income | 12,833 | 8,336 | 10,490 | 12,420 | 11,432 |
| Total revenue, net of interest expense | 23,497 | 18,660 | 20,428 | 21,968 | 22,278 |
| Provision for credit losses | 1,713 | 2,204 | 1,774 | 1,773 | 2,418 |
| Noninterest expense | | | | | |
| Personnel | 9,891 | 8,300 | 8,431 | 8,729 | 10,188 |
| Occupancy | 1,154 | 1,151 | 1,160 | 1,117 | 1,142 |
| Equipment | 550 | 551 | 561 | 546 | 611 |
| Marketing | 429 | 480 | 479 | 449 | 465 |
| Professional fees | 649 | 996 | 873 | 922 | 783 |
| Amortization of intangibles | 276 | 309 | 315 | 321 | 319 |
| Data processing | 812 | 773 | 640 | 692 | 856 |
| Telecommunications | 409 | 433 | 410 | 417 | 400 |
| Other general operating | 3,982 | 5,367 | 4,675 | 3,855 | 4,377 |
| Total noninterest expense | 18,152 | 18,360 | 17,544 | 17,048 | 19,141 |
| Income (loss) before income taxes | 3,632 | (1,904) | 1,110 | 3,147 | 719 |
| Income tax expense (benefit) | 1,009 | (2,636) | 770 | 684 | 66 |
| Net income | \$ 2,623 | \$ 732 | \$ 340 | \$ 2,463 | \$ 653 |
| Preferred stock dividends | 373 | 365 | 373 | 365 | 325 |
| Net income (loss) applicable to common shareholders | \$ 2,250 | \$ 367 | \$ (33) | \$ 2,098 | \$ 328 |
| Per common share information | | | | | |
| Earnings | \$ 0.21 | \$ 0.03 | \$ 0.00 | \$ 0.19 | \$ 0.03 |
| Diluted earnings | 0.20 | 0.03 | 0.00 | 0.19 | 0.03 |
| Dividends paid | 0.01 | 0.01 | 0.01 | 0.01 | 0.01 |
| Average common shares issued and outstanding | 10,798,975 | 10,777,204 | 10,776,173 | 10,775,695 | 10,651,367 |
| Average diluted common shares issued and outstanding (1) | 11,154,778 | 10,884,921 | 10,776,173 | 11,556,011 | 10,761,917 |

(1) Due to a net loss applicable to common shareholders for the third quarter of 2012, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Consolidated Statement of Comprehensive Income

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net income | \$ 2,623 | \$ 732 | \$ 340 | \$ 2,463 | \$ 653 |
| Other comprehensive income, net-of-tax: | | | | | |
| Net change in available-for-sale debt and marketable equity securities | (906) | (1,169) | 2,365 | 1,530 | (924) |
| Net change in derivatives | 172 | 381 | 234 | (81) | 382 |
| Employee benefit plan adjustments | 85 | (1,171) | 75 | 79 | 952 |
| Net change in foreign currency translation adjustments | (42) | (27) | 15 | (32) | 31 |
| Other comprehensive income (loss) | (691) | (1,986) | 2,689 | 1,496 | 441 |
| Comprehensive income (loss) | \$ 1,932 | \$ (1,254) | \$ 3,029 | \$ 3,959 | \$ 1,094 |

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

5

Bank of America Corporation and Subsidiaries
Consolidated Balance Sheet

(Dollars in millions)

| | March 31 2013 | December 31 2012 | March 31 2012 |
|--|---------------------|---------------------|---------------------|
| Assets | | | |
| Cash and cash equivalents | \$ 100,980 | \$ 110,752 | \$ 128,792 |
| Time deposits placed and other short-term investments | 12,740 | 18,694 | 20,479 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 220,623 | 219,924 | 225,784 |
| Trading account assets | 223,028 | 227,775 | 194,094 |
| Derivative assets | 52,247 | 53,497 | 59,051 |
| Debt securities: | | | |
| Carried at fair value | 305,132 | 310,850 | 312,738 |
| Held-to-maturity, at cost | 49,577 | 49,481 | 34,205 |
| Total debt securities | 354,709 | 360,331 | 346,943 |
| Loans and leases | 911,592 | 907,819 | 902,294 |
| Allowance for loan and lease losses | (22,441) | (24,179) | (32,211) |
| Loans and leases, net of allowance | 889,151 | 883,640 | 870,083 |
| Premises and equipment, net | 11,085 | 11,858 | 13,104 |
| Mortgage servicing rights (includes \$5,776, \$5,716 and \$7,589 measured at fair value) | 5,896 | 5,851 | 7,723 |
| Goodwill | 69,930 | 69,976 | 69,976 |
| Intangible assets | 6,379 | 6,684 | 7,696 |
| Loans held-for-sale | 19,278 | 19,413 | 12,973 |
| Customer and other receivables | 71,281 | 71,467 | 74,358 |
| Other assets | 137,284 | 150,112 | 150,393 |
| Total assets | \$ 2,174,611 | \$ 2,209,974 | \$ 2,181,449 |

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

| | | | |
|--|-------------------|-------------------|-------------------|
| Trading account assets | \$ 9,113 | \$ 7,906 | \$ 8,920 |
| Derivative assets | 187 | 333 | 1,109 |
| Loans and leases | 116,236 | 123,227 | 133,742 |
| Allowance for loan and lease losses | (3,310) | (3,658) | (4,509) |
| Loans and leases, net of allowance | 112,926 | 119,569 | 129,233 |
| Loans held-for-sale | 3,229 | 1,969 | 1,577 |
| All other assets | 4,728 | 4,654 | 3,118 |
| Total assets of consolidated variable interest entities | \$ 130,183 | \$ 134,431 | \$ 143,957 |

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Consolidated Balance Sheet (continued)

(Dollars in millions)

| | March 31 2013 | December 31 2012 | March 31 2012 |
|--|---------------------|---------------------|---------------------|
| Liabilities | | | |
| Deposits in U.S. offices: | | | |
| Noninterest-bearing | \$ 357,623 | \$ 372,546 | \$ 338,215 |
| Interest-bearing | 661,930 | 654,332 | 630,822 |
| Deposits in non-U.S. offices: | | | |
| Noninterest-bearing | 7,177 | 7,573 | 7,240 |
| Interest-bearing | 68,453 | 70,810 | 65,034 |
| Total deposits | 1,095,183 | 1,105,261 | 1,041,311 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | 248,149 | 293,259 | 258,491 |
| Trading account liabilities | 90,547 | 73,587 | 70,414 |
| Derivative liabilities | 47,825 | 46,016 | 49,172 |
| Short-term borrowings | 42,148 | 30,731 | 39,254 |
| Accrued expenses and other liabilities (includes \$486, \$513 and \$651 of reserve for unfunded lending commitments) | 132,685 | 148,579 | 135,396 |
| Long-term debt | 279,641 | 275,585 | 354,912 |
| Total liabilities | 1,936,178 | 1,973,018 | 1,948,950 |
| Shareholders' equity | | | |
| Preferred stock, \$0.01 par value; authorized –100,000,000 shares; issued and outstanding –3,685,410 shares | 18,780 | 18,768 | 18,788 |
| Common stock and additional paid-in capital, \$0.01 par value; authorized –12,800,000,000 shares; issued and outstanding –10,822,379,936, 10,778,263,628 and 10,775,604,276 shares | 158,157 | 158,142 | 157,973 |
| Retained earnings | 64,984 | 62,843 | 60,734 |
| Accumulated other comprehensive income (loss) | (3,488) | (2,797) | (4,996) |
| Total shareholders' equity | 238,433 | 236,956 | 232,499 |
| Total liabilities and shareholders' equity | \$ 2,174,611 | \$ 2,209,974 | \$ 2,181,449 |
| Liabilities of consolidated variable interest entities included in total liabilities above | | | |
| Short-term borrowings | \$ 2,539 | \$ 3,731 | \$ 5,598 |
| Long-term debt | 31,461 | 34,256 | 44,267 |
| All other liabilities | 345 | 360 | 978 |
| Total liabilities of consolidated variable interest entities | \$ 34,345 | \$ 38,347 | \$ 50,843 |

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Capital Management

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Risk-based capital^(1, 2): | | | | | |
| Tier 1 common capital | \$ 137,540 | \$ 133,403 | \$ 136,406 | \$ 134,082 | \$ 131,602 |
| Tier 1 capital | 160,098 | 155,461 | 163,063 | 164,665 | 163,199 |
| Total capital | 202,648 | 196,680 | 205,172 | 208,936 | 213,480 |
| Risk-weighted assets ⁽³⁾ | 1,299,414 | 1,205,976 | 1,195,722 | 1,193,422 | 1,220,827 |
| Tier 1 common capital ratio ^(3, 4) | 10.58% | 11.06% | 11.41% | 11.24% | 10.78% |
| Tier 1 capital ratio | 12.32 | 12.89 | 13.64 | 13.80 | 13.37 |
| Total capital ratio | 15.60 | 16.31 | 17.16 | 17.51 | 17.49 |
| Tier 1 leverage ratio | 7.56 | 7.37 | 7.84 | 7.84 | 7.79 |
| Tangible equity ratio ⁽⁵⁾ | 7.83 | 7.62 | 7.85 | 7.73 | 7.48 |
| Tangible common equity ratio ⁽⁵⁾ | 6.94 | 6.74 | 6.95 | 6.83 | 6.58 |

⁽¹⁾ Reflects preliminary data for current period risk-based capital.

⁽²⁾ Basel 1 includes the Market Risk Final Rule for the first quarter of 2013. Basel 1 did not include the Market Risk Final Rule for the fourth, third, second and first quarters of 2012.

⁽³⁾ On a pro-forma basis, under the Market Risk Final Rule, fourth quarter 2012 risk-weighted assets and the Tier 1 common capital ratio would have been \$1,284,799 million and 10.38 percent, respectively.

⁽⁴⁾ Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

⁽⁵⁾ Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 41-44.)

Basel 1 to Basel 3 (fully phased-in) Reconciliation^(1, 2)

(Dollars in millions)

| | March 31 2013 | December 31 2012 | September 30 2012 | June 30 2012 |
|--|---------------------|---------------------|----------------------|---------------------|
| Regulatory capital – Basel 1 to Basel 3 (fully phased-in) | | | | |
| Basel 1 Tier 1 capital | \$ 160,098 | \$ 155,461 | \$ 163,063 | \$ 164,665 |
| Deduction of qualifying preferred stock and trust preferred securities | (22,558) | (22,058) | (26,657) | (30,583) |
| Basel 1 Tier 1 common capital | 137,540 | 133,403 | 136,406 | 134,082 |
| Deduction of defined benefit pension assets | (776) | (737) | (1,709) | (3,057) |
| Change in deferred tax assets and other threshold deductions (deferred tax asset temporary differences, mortgage servicing rights and significant investments) | (3,983) | (3,020) | (1,102) | (3,745) |
| Change in all other deductions, net | (2,032) | (1,020) | 1,040 | (2,459) |
| Basel 3 (fully phased-in) Tier 1 common capital | <u>\$ 130,749</u> | <u>\$ 128,626</u> | <u>\$ 134,635</u> | <u>\$ 124,821</u> |
| Risk-weighted assets – Basel 1 to Basel 3 (fully phased-in) | | | | |
| Basel 1 risk-weighted assets | \$ 1,299,414 | \$ 1,205,976 | \$ 1,195,722 | \$ 1,193,422 |
| Net change in credit and other risk-weighted assets | 89,313 | 103,085 | 216,244 | 298,003 |
| Increase due to Market Risk Final Rule | — | 81,811 | 88,881 | 79,553 |
| Basel 3 (fully phased-in) risk-weighted assets | <u>\$ 1,388,727</u> | <u>\$ 1,390,872</u> | <u>\$ 1,500,847</u> | <u>\$ 1,570,978</u> |
| Tier 1 common capital ratios | | | | |
| Basel 1 | 10.58% | 11.06% | 11.41% | 11.24% |
| Basel 3 (fully phased-in) | 9.42 | 9.25 | 8.97 | 7.95 |

⁽¹⁾ Basel 3 estimates are based on the U.S. Basel 3 Advanced NPR.

⁽²⁾ Basel 1 includes the Market Risk Final Rule at March 31, 2013. At December 31, 2012, September 30, 2012 and June 30, 2012, Basel 1 did not include the Market Risk Final Rule.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

8

Bank of America Corporation and Subsidiaries

Net Interest Income Excluding Trading-related Net Interest Income

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income (FTE basis) | | | | | |
| As reported ⁽¹⁾ | \$ 10,875 | \$ 10,555 | \$ 10,167 | \$ 9,782 | \$ 11,053 |
| Impact of trading-related net interest income | (1,010) | (1,012) | (847) | (653) | (796) |
| Net interest income excluding trading-related net interest income⁽²⁾ | \$ 9,865 | \$ 9,543 | \$ 9,320 | \$ 9,129 | \$ 10,257 |
| Average earning assets | | | | | |
| As reported | \$ 1,800,786 | \$ 1,788,936 | \$ 1,750,275 | \$ 1,772,568 | \$ 1,768,105 |
| Impact of trading-related earning assets | (497,730) | (482,366) | (446,948) | (444,584) | (424,414) |
| Average earning assets excluding trading-related earning assets⁽²⁾ | \$ 1,303,056 | \$ 1,306,570 | \$ 1,303,327 | \$ 1,327,984 | \$ 1,343,691 |
| Net interest yield contribution (FTE basis) ⁽³⁾ | | | | | |
| As reported ⁽¹⁾ | 2.43 % | 2.35 % | 2.32 % | 2.21 % | 2.51 % |
| Impact of trading-related activities | 0.62 | 0.56 | 0.53 | 0.55 | 0.55 |
| Net interest yield on earning assets excluding trading-related activities⁽²⁾ | 3.05 % | 2.91 % | 2.85 % | 2.76 % | 3.06 % |

⁽¹⁾ Net interest income and net interest yield include fees earned on overnight deposits placed with the Federal Reserve and, beginning in the third quarter 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, of \$33 million for the first quarter of 2013 and \$42 million, \$48 million, \$52 million and \$47 million for the fourth, third, second and first quarters of 2012, respectively.

⁽²⁾ Represents a non-GAAP financial measure.

⁽³⁾ Calculated on an annualized basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

9

Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

| | First Quarter 2013 | | | Fourth Quarter 2012 | | | First Quarter 2012 | | |
|--|---------------------|-------------------------|-------------|---------------------|-------------------------|-------------|---------------------|-------------------------|-------------|
| | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| Earning assets | | | | | | | | | |
| Time deposits placed and other short-term investments ⁽¹⁾ | \$ 16,129 | \$ 46 | 1.17 % | \$ 16,967 | \$ 50 | 1.14 % | \$ 31,404 | \$ 65 | 0.83 % |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 237,463 | 315 | 0.54 | 241,950 | 329 | 0.54 | 233,061 | 460 | 0.79 |
| Trading account assets | 194,364 | 1,380 | 2.87 | 186,252 | 1,362 | 2.91 | 164,114 | 1,399 | 3.42 |
| Debt securities ⁽²⁾ | 356,399 | 2,556 | 2.87 | 360,213 | 2,201 | 2.44 | 341,619 | 2,752 | 3.22 |
| Loans and leases⁽³⁾: | | | | | | | | | |
| Residential mortgage | 258,772 | 2,342 | 3.62 | 256,729 | 2,293 | 3.57 | 272,655 | 2,592 | 3.80 |
| Home equity | 105,797 | 995 | 3.80 | 110,105 | 1,067 | 3.86 | 122,933 | 1,164 | 3.80 |
| U.S. credit card | 91,712 | 2,249 | 9.95 | 92,849 | 2,336 | 10.01 | 98,334 | 2,459 | 10.06 |
| Non-U.S. credit card | 11,027 | 329 | 12.10 | 13,081 | 383 | 11.66 | 14,151 | 408 | 11.60 |
| Direct/Indirect consumer | 82,364 | 620 | 3.06 | 82,583 | 662 | 3.19 | 88,321 | 801 | 3.65 |
| Other consumer | 1,666 | 19 | 4.36 | 1,602 | 19 | 4.57 | 2,617 | 40 | 6.24 |
| Total consumer | 551,338 | 6,554 | 4.79 | 556,949 | 6,760 | 4.84 | 599,011 | 7,464 | 5.00 |
| U.S. commercial | 210,706 | 1,666 | 3.20 | 209,496 | 1,729 | 3.28 | 195,111 | 1,756 | 3.62 |
| Commercial real estate | 39,179 | 326 | 3.38 | 38,192 | 341 | 3.55 | 39,190 | 339 | 3.48 |
| Commercial lease financing | 23,534 | 236 | 4.01 | 22,839 | 184 | 3.23 | 21,679 | 272 | 5.01 |
| Non-U.S. commercial | 81,502 | 467 | 2.32 | 65,690 | 433 | 2.62 | 58,731 | 391 | 2.68 |
| Total commercial | 354,921 | 2,695 | 3.07 | 336,217 | 2,687 | 3.18 | 314,711 | 2,758 | 3.52 |
| Total loans and leases | 906,259 | 9,249 | 4.12 | 893,166 | 9,447 | 4.21 | 913,722 | 10,222 | 4.49 |
| Other earning assets | 90,172 | 733 | 3.29 | 90,388 | 771 | 3.40 | 84,185 | 723 | 3.46 |
| Total earning assets⁽⁴⁾ | 1,800,786 | 14,279 | 3.20 | 1,788,936 | 14,160 | 3.16 | 1,768,105 | 15,621 | 3.55 |
| Cash and cash equivalents ⁽¹⁾ | 92,846 | 33 | | 111,671 | 42 | | 112,512 | 47 | |
| Other assets, less allowance for loan and lease losses | 318,795 | | | 309,758 | | | 306,557 | | |
| Total assets | \$ 2,212,427 | | | \$ 2,210,365 | | | \$ 2,187,174 | | |

⁽¹⁾ For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Corporation's Consolidated Balance Sheet presentation of these deposits. In addition, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, which are included in the time deposits placed and other short-term investments line in prior periods, have been included in the cash and cash equivalents line. Net interest income and net interest yield are calculated excluding these fees.

⁽²⁾ Yields on debt securities carried at fair value are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.

⁽³⁾ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

⁽⁴⁾ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

| | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--|--------------------|---------------------|--------------------|
| Time deposits placed and other short-term investments | \$ — | \$ (1) | \$ — |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 11 | 11 | 51 |
| Debt securities | (122) | (134) | (140) |
| U.S. commercial | (29) | (21) | (16) |
| Non-U.S. commercial | (1) | (1) | (1) |
| Net hedge expenses on assets | \$ (141) | \$ (146) | \$ (106) |

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

| | First Quarter 2013 | | | Fourth Quarter 2012 | | | First Quarter 2012 | | |
|---|---------------------|-------------------------|-------------|---------------------|-------------------------|-------------|---------------------|-------------------------|-------------|
| | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| Interest-bearing liabilities | | | | | | | | | |
| U.S. interest-bearing deposits: | | | | | | | | | |
| Savings | \$ 42,934 | \$ 6 | 0.05 % | \$ 41,294 | \$ 6 | 0.06 % | \$ 40,543 | \$ 14 | 0.14 % |
| NOW and money market deposit accounts | 501,177 | 117 | 0.09 | 479,130 | 146 | 0.12 | 458,649 | 186 | 0.16 |
| Consumer CDs and IRAs | 88,376 | 138 | 0.63 | 91,256 | 156 | 0.68 | 100,044 | 194 | 0.78 |
| Negotiable CDs, public funds and other deposits | 20,880 | 26 | 0.52 | 19,904 | 27 | 0.54 | 22,586 | 36 | 0.64 |
| Total U.S. interest-bearing deposits | 653,367 | 287 | 0.18 | 631,584 | 335 | 0.21 | 621,822 | 430 | 0.28 |
| Non-U.S. interest-bearing deposits: | | | | | | | | | |
| Banks located in non-U.S. countries | 12,153 | 19 | 0.64 | 11,964 | 22 | 0.71 | 18,170 | 28 | 0.62 |
| Governments and official institutions | 901 | 1 | 0.23 | 876 | 1 | 0.29 | 1,286 | 1 | 0.41 |
| Time, savings and other | 54,599 | 75 | 0.56 | 53,655 | 80 | 0.60 | 55,241 | 90 | 0.66 |
| Total non-U.S. interest-bearing deposits | 67,653 | 95 | 0.57 | 66,495 | 103 | 0.62 | 74,697 | 119 | 0.64 |
| Total interest-bearing deposits | 721,020 | 382 | 0.22 | 698,079 | 438 | 0.25 | 696,519 | 549 | 0.32 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings | 337,644 | 749 | 0.90 | 336,341 | 855 | 1.01 | 293,056 | 881 | 1.21 |
| Trading account liabilities | 92,047 | 472 | 2.08 | 80,084 | 420 | 2.09 | 71,872 | 477 | 2.67 |
| Long-term debt | 273,999 | 1,834 | 2.70 | 277,894 | 1,934 | 2.77 | 363,518 | 2,708 | 2.99 |
| Total interest-bearing liabilities⁽¹⁾ | 1,424,710 | 3,437 | 0.98 | 1,392,398 | 3,647 | 1.04 | 1,424,965 | 4,615 | 1.30 |
| Noninterest-bearing sources: | | | | | | | | | |
| Noninterest-bearing deposits | 354,260 | | | 379,997 | | | 333,593 | | |
| Other liabilities | 196,449 | | | 199,458 | | | 196,050 | | |
| Shareholders' equity | 237,008 | | | 238,512 | | | 232,566 | | |
| Total liabilities and shareholders' equity | \$ 2,212,427 | | | \$ 2,210,365 | | | \$ 2,187,174 | | |
| Net interest spread | | 2.22 % | | | 2.12 % | | | 2.25 % | |
| Impact of noninterest-bearing sources | | 0.21 | | | 0.22 | | | 0.25 | |
| Net interest income/yield on earning assets⁽²⁾ | \$ 10,842 | 2.43 % | | \$ 10,513 | 2.34 % | | \$ 11,006 | 2.50 % | |

⁽¹⁾ The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

| | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|---|--------------------|---------------------|--------------------|
| Consumer CDs and IRAs | \$ 13 | \$ 15 | \$ 34 |
| Negotiable CDs, public funds and other deposits | 3 | 3 | 3 |
| Banks located in non-U.S. countries | 3 | 3 | 4 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings | 260 | 311 | 325 |
| Long-term debt | (897) | (930) | (1,024) |
| Net hedge income on liabilities | \$ (618) | \$ (598) | \$ (658) |

⁽²⁾ For this presentation, fees earned on overnight deposits placed with the Federal Reserve are included in the cash and cash equivalents line, consistent with the Corporation's Consolidated Balance Sheet presentation of these deposits. In addition, beginning in the third quarter of 2012, fees earned on deposits, primarily overnight, placed with certain non-U.S. central banks, which are included in the time deposits placed and other short-term investments line in prior periods, have been included in the cash and cash equivalents line. Net interest income and net interest yield are calculated excluding these fees.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

| | March 31, 2013 | | | |
|---|-------------------|------------------------|-------------------------|-------------------|
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Available-for-sale debt securities | | | | |
| U.S. Treasury and agency securities | \$ 17,186 | \$ 315 | \$ (62) | \$ 17,439 |
| Mortgage-backed securities: | | | | |
| Agency | 170,842 | 4,050 | (624) | 174,268 |
| Agency-collateralized mortgage obligations | 33,573 | 1,405 | (217) | 34,761 |
| Non-agency residential | 8,591 | 402 | (116) | 8,877 |
| Non-agency commercial | 3,539 | 295 | — | 3,834 |
| Non-U.S. securities | 5,606 | 52 | (8) | 5,650 |
| Corporate/Agency bonds | 1,349 | 47 | (11) | 1,385 |
| Other taxable securities, substantially all asset-backed securities | 11,014 | 52 | (12) | 11,054 |
| Total taxable securities | 251,700 | 6,618 | (1,050) | 257,268 |
| Tax-exempt securities | 4,607 | 17 | (42) | 4,582 |
| Total available-for-sale debt securities | 256,307 | 6,635 | (1,092) | 261,850 |
| Other debt securities carried at fair value | 43,442 | 129 | (289) | 43,282 |
| Total debt securities carried at fair value | 299,749 | 6,764 | (1,381) | 305,132 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities | 49,577 | 446 | (249) | 49,774 |
| Total debt securities | \$ 349,326 | \$ 7,210 | \$ (1,630) | \$ 354,906 |
| Available-for-sale marketable equity securities⁽¹⁾ | \$ 769 | \$ 795 | \$ — | \$ 1,564 |

| | December 31, 2012 | | | |
|---|-------------------|------------------------|-------------------------|-------------------|
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Available-for-sale debt securities | | | | |
| U.S. Treasury and agency securities | \$ 24,232 | \$ 324 | \$ (84) | \$ 24,472 |
| Mortgage-backed securities: | | | | |
| Agency | 183,247 | 5,048 | (146) | 188,149 |
| Agency-collateralized mortgage obligations | 36,329 | 1,427 | (218) | 37,538 |
| Non-agency residential | 9,231 | 391 | (128) | 9,494 |
| Non-agency commercial | 3,576 | 348 | — | 3,924 |
| Non-U.S. securities | 5,574 | 50 | (6) | 5,618 |
| Corporate/Agency bonds | 1,415 | 51 | (16) | 1,450 |
| Other taxable securities, substantially all asset-backed securities | 12,089 | 54 | (15) | 12,128 |
| Total taxable securities | 275,693 | 7,693 | (613) | 282,773 |
| Tax-exempt securities | 4,167 | 13 | (47) | 4,133 |
| Total available-for-sale debt securities | 279,860 | 7,706 | (660) | 286,906 |
| Other debt securities carried at fair value | 23,927 | 120 | (103) | 23,944 |
| Total debt securities carried at fair value | 303,787 | 7,826 | (763) | 310,850 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities | 49,481 | 815 | (26) | 50,270 |
| Total debt securities | \$ 353,268 | \$ 8,641 | \$ (789) | \$ 361,120 |
| Available-for-sale marketable equity securities⁽¹⁾ | \$ 780 | \$ 732 | \$ — | \$ 1,512 |

⁽¹⁾ Classified in other assets on the Corporation's Consolidated Balance Sheet.

Other Debt Securities Carried at Fair Value

| | March 31 2013 | December 31 2012 |
|--|------------------|------------------|
| U.S. government and agency securities | \$ 3,861 | \$ 491 |
| Agency mortgage-backed securities | 29,178 | 13,074 |
| Agency-collateralized mortgage obligations | 958 | 929 |
| Commercial mortgage-backed securities | 103 | — |
| Non-U.S. securities ⁽¹⁾ | 9,182 | 9,450 |
| Total | \$ 43,282 | \$ 23,944 |

⁽¹⁾ Amounts include debt securities used to satisfy certain international regulatory liquidity requirements.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment

(Dollars in millions)

| | First Quarter 2013 | | | | | | |
|--|--------------------|-----------------------------|-------------------------------|----------------|----------------|----------|-----------|
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
| Net interest income (FTE basis) | \$ 10,875 | \$ 4,820 | \$ 743 | \$ 2,351 | \$ 1,111 | \$ 1,596 | \$ 254 |
| Noninterest income | 12,833 | 2,394 | 1,569 | 1,874 | 4,061 | 2,825 | 110 |
| Total revenue, net of interest expense (FTE basis) | 23,708 | 7,214 | 2,312 | 4,225 | 5,172 | 4,421 | 364 |
| Provision for credit losses | 1,713 | 906 | 335 | 195 | 5 | 22 | 250 |
| Noninterest expense | 18,152 | 4,108 | 4,059 | 1,900 | 3,076 | 3,253 | 1,756 |
| Income (loss) before income taxes | 3,843 | 2,200 | (2,082) | 2,130 | 2,091 | 1,146 | (1,642) |
| Income tax expense (benefit) (FTE basis) | 1,220 | 818 | (774) | 792 | 733 | 426 | (775) |
| Net income (loss) | \$ 2,623 | \$ 1,382 | \$ (1,308) | \$ 1,338 | \$ 1,358 | \$ 720 | \$ (867) |

Average

| | | | | | | | |
|-----------------------------|------------|------------|-----------|------------|------------|------------|------------|
| Total loans and leases | \$ 906,259 | \$ 129,570 | \$ 92,963 | \$ 280,305 | n/m | \$ 106,082 | \$ 244,557 |
| Total assets ⁽¹⁾ | 2,212,427 | 560,721 | 128,331 | 332,781 | \$ 666,629 | 282,298 | 241,667 |
| Total deposits | 1,075,280 | 502,483 | n/m | 221,492 | n/m | 253,413 | 35,550 |

Period end

| | | | | | | | |
|-----------------------------|------------|------------|-----------|------------|------------|------------|------------|
| Total loans and leases | \$ 911,592 | \$ 127,502 | \$ 90,971 | \$ 287,263 | n/m | \$ 107,048 | \$ 241,407 |
| Total assets ⁽¹⁾ | 2,174,611 | 589,410 | 129,116 | 340,281 | \$ 625,734 | 268,263 | 221,807 |
| Total deposits | 1,095,183 | 530,552 | n/m | 227,647 | n/m | 239,853 | 35,758 |

Fourth Quarter 2012

| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
|--|-------------------|-----------------------------|-------------------------------|----------------|----------------|----------|-----------|
| Net interest income (FTE basis) | \$ 10,555 | \$ 4,684 | \$ 729 | \$ 2,282 | \$ 1,116 | \$ 1,490 | \$ 254 |
| Noninterest income (loss) | 8,336 | 2,528 | (254) | 1,856 | 1,907 | 2,703 | (404) |
| Total revenue, net of interest expense (FTE basis) | 18,891 | 7,212 | 475 | 4,138 | 3,023 | 4,193 | (150) |
| Provision for credit losses | 2,204 | 961 | 485 | 179 | 17 | 112 | 450 |
| Noninterest expense | 18,360 | 4,141 | 5,607 | 1,796 | 2,627 | 3,196 | 993 |
| Income (loss) before income taxes | (1,673) | 2,110 | (5,617) | 2,163 | 379 | 885 | (1,593) |
| Income tax expense (benefit) (FTE basis) | (2,405) | 689 | (1,913) | 754 | 196 | 309 | (2,440) |
| Net income (loss) | \$ 732 | \$ 1,421 | \$ (3,704) | \$ 1,409 | \$ 183 | \$ 576 | \$ 847 |

Average

| | | | | | | | |
|-----------------------------|------------|------------|-----------|------------|------------|------------|------------|
| Total loans and leases | \$ 893,166 | \$ 131,217 | \$ 96,605 | \$ 268,364 | n/m | \$ 103,785 | \$ 247,128 |
| Total assets ⁽¹⁾ | 2,210,365 | 538,205 | 131,652 | 339,085 | \$ 642,252 | 276,408 | 282,763 |
| Total deposits | 1,078,076 | 484,062 | n/m | 242,241 | n/m | 249,658 | 36,939 |

Period end

| | | | | | | | |
|-----------------------------|------------|------------|-----------|------------|------------|------------|------------|
| Total loans and leases | \$ 907,819 | \$ 133,287 | \$ 94,660 | \$ 278,286 | n/m | \$ 105,928 | \$ 241,980 |
| Total assets ⁽¹⁾ | 2,209,974 | 552,238 | 131,047 | 334,264 | \$ 629,896 | 297,326 | 265,203 |
| Total deposits | 1,105,261 | 496,127 | n/m | 242,596 | n/m | 266,188 | 36,060 |

First Quarter 2012

| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
|--|-------------------|-----------------------------|-------------------------------|----------------|----------------|----------|------------|
| Net interest income (FTE basis) | \$ 11,053 | \$ 5,070 | \$ 768 | \$ 2,296 | \$ 910 | \$ 1,531 | \$ 478 |
| Noninterest income (loss) | 11,432 | 2,352 | 1,896 | 1,940 | 3,501 | 2,616 | (873) |
| Total revenue, net of interest expense (FTE basis) | 22,485 | 7,422 | 2,664 | 4,236 | 4,411 | 4,147 | (395) |
| Provision for credit losses | 2,418 | 877 | 507 | (245) | (13) | 46 | 1,246 |
| Noninterest expense | 19,141 | 4,263 | 3,884 | 1,997 | 3,239 | 3,232 | 2,526 |
| Income (loss) before income taxes | 926 | 2,282 | (1,727) | 2,484 | 1,185 | 869 | (4,167) |
| Income tax expense (benefit) (FTE basis) | 273 | 837 | (589) | 911 | 357 | 319 | (1,562) |
| Net income (loss) | \$ 653 | \$ 1,445 | \$ (1,138) | \$ 1,573 | \$ 828 | \$ 550 | \$ (2,605) |

Average

| | | | | | | | |
|-----------------------------|------------|------------|------------|------------|------------|-----------|------------|
| Total loans and leases | \$ 913,722 | \$ 140,341 | \$ 109,601 | \$ 266,206 | n/m | \$ 98,016 | \$ 270,228 |
| Total assets ⁽¹⁾ | 2,187,174 | 521,321 | 157,957 | 320,252 | \$ 573,305 | 269,674 | 344,665 |
| Total deposits | 1,030,112 | 464,023 | n/m | 210,940 | n/m | 239,859 | 52,529 |

Period end

| | | | | | | | |
|-----------------------------|------------|------------|------------|------------|------------|-----------|------------|
| Total loans and leases | \$ 902,294 | \$ 137,718 | \$ 108,063 | \$ 261,480 | n/m | \$ 97,953 | \$ 266,095 |
| Total assets ⁽¹⁾ | 2,181,449 | 541,578 | 157,027 | 314,681 | \$ 563,130 | 263,500 | 341,533 |

| | | | | | | | |
|----------------|-----------|---------|-----|---------|-----|---------|--------|
| Total deposits | 1,041,311 | 484,003 | n/m | 211,363 | n/m | 239,915 | 42,873 |
|----------------|-----------|---------|-----|---------|-----|---------|--------|

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Consumer & Business Banking Segment Results

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income (FTE basis) | \$ 4,820 | \$ 4,684 | \$ 4,643 | \$ 4,695 | \$ 5,070 |
| Noninterest income: | | | | | |
| Card income | 1,207 | 1,342 | 1,340 | 1,345 | 1,289 |
| Service charges | 1,013 | 1,034 | 1,101 | 1,080 | 1,062 |
| All other income (loss) | 174 | 152 | (10) | 209 | 1 |
| Total noninterest income | 2,394 | 2,528 | 2,431 | 2,634 | 2,352 |
| Total revenue, net of interest expense (FTE basis) | 7,214 | 7,212 | 7,074 | 7,329 | 7,422 |
| Provision for credit losses | 906 | 961 | 971 | 1,131 | 877 |
| Noninterest expense | 4,108 | 4,141 | 4,079 | 4,378 | 4,263 |
| Income before income taxes | 2,200 | 2,110 | 2,024 | 1,820 | 2,282 |
| Income tax expense (FTE basis) | 818 | 689 | 749 | 674 | 837 |
| Net income | \$ 1,382 | \$ 1,421 | \$ 1,275 | \$ 1,146 | \$ 1,445 |
| Net interest yield (FTE basis) | 3.75 % | 3.74 % | 3.75 % | 3.86 % | 4.23 % |
| Return on average allocated capital ^(1, 2) | 20.05 | — | — | — | — |
| Return on average economic capital ^(1, 2) | — | 23.90 | 21.67 | 20.19 | 26.05 |
| Efficiency ratio (FTE basis) | 56.95 | 57.41 | 57.68 | 59.74 | 57.43 |
| Balance Sheet | | | | | |
| Average | | | | | |
| Total loans and leases | \$ 129,570 | \$ 131,217 | \$ 132,814 | \$ 135,736 | \$ 140,341 |
| Total earning assets ⁽³⁾ | 520,899 | 498,209 | 492,233 | 489,775 | 482,297 |
| Total assets ⁽³⁾ | 560,721 | 538,205 | 531,664 | 529,369 | 521,321 |
| Total deposits | 502,483 | 484,062 | 478,123 | 474,316 | 464,023 |
| Allocated capital ^(1, 2) | 28,000 | — | — | — | — |
| Economic capital ^(1, 2) | — | 23,713 | 23,470 | 22,903 | 22,368 |
| Period end | | | | | |
| Total loans and leases | \$ 127,502 | \$ 133,287 | \$ 132,277 | \$ 134,427 | \$ 137,718 |
| Total earning assets ⁽³⁾ | 548,776 | 511,961 | 497,330 | 495,697 | 500,575 |
| Total assets ⁽³⁾ | 589,410 | 552,238 | 537,923 | 535,359 | 541,578 |
| Total deposits | 530,552 | 496,127 | 484,598 | 479,775 | 484,003 |

⁽¹⁾ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.

⁽²⁾ Return on average allocated capital and return on average economic capital are calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital or average economic capital, as applicable. Allocated capital, economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

⁽³⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Consumer & Business Banking Quarterly Results

(Dollars in millions)

| | First Quarter 2013 | | |
|--|-----------------------------------|---------------|---------------|
| | Total Consumer & Business Banking | Deposits (1) | Card Services |
| Net interest income (FTE basis) | \$ 4,820 | \$ 2,387 | \$ 2,433 |
| Noninterest income: | | | |
| Card income | 1,207 | 15 | 1,192 |
| Service charges | 1,013 | 1,013 | — |
| All other income | 174 | 102 | 72 |
| Total noninterest income | 2,394 | 1,130 | 1,264 |
| Total revenue, net of interest expense (FTE basis) | 7,214 | 3,517 | 3,697 |
| Provision for credit losses | 906 | 63 | 843 |
| Noninterest expense | 4,108 | 2,820 | 1,288 |
| Income before income taxes | 2,200 | 634 | 1,566 |
| Income tax expense (FTE basis) | 818 | 236 | 582 |
| Net income | \$ 1,382 | \$ 398 | \$ 984 |
| Net interest yield (FTE basis) | 3.75 % | 1.91 % | 9.19 % |
| Return on average allocated capital (2, 3) | 20.05 | 10.49 | 31.74 |
| Efficiency ratio (FTE basis) | 56.95 | 80.20 | 34.82 |

| | | | |
|--------------------------|------------|-----------|------------|
| Balance Sheet | | | |
| Average | | | |
| Total loans and leases | \$ 129,570 | \$ 22,616 | \$ 106,954 |
| Total earning assets (4) | 520,899 | 506,530 | 107,396 |
| Total assets (4) | 560,721 | 539,319 | 114,429 |
| Total deposits | 502,483 | 502,063 | n/m |
| Allocated capital (2, 3) | 28,000 | 15,400 | 12,600 |
| Period end | | | |
| Total loans and leases | \$ 127,502 | \$ 22,488 | \$ 105,014 |
| Total earning assets (4) | 548,776 | 534,098 | 105,460 |
| Total assets (4) | 589,410 | 567,346 | 112,846 |
| Total deposits | 530,552 | 529,501 | n/m |

| | Fourth Quarter 2012 | | |
|--|-----------------------------------|---------------|-----------------|
| | Total Consumer & Business Banking | Deposits (1) | Card Services |
| Net interest income (FTE basis) | \$ 4,684 | \$ 2,213 | \$ 2,471 |
| Noninterest income: | | | |
| Card income | 1,342 | 16 | 1,326 |
| Service charges | 1,034 | 1,034 | — |
| All other income | 152 | 124 | 28 |
| Total noninterest income | 2,528 | 1,174 | 1,354 |
| Total revenue, net of interest expense (FTE basis) | 7,212 | 3,387 | 3,825 |
| Provision for credit losses | 961 | 75 | 886 |
| Noninterest expense | 4,141 | 2,816 | 1,325 |
| Income before income taxes | 2,110 | 496 | 1,614 |
| Income tax expense (FTE basis) | 689 | 174 | 515 |
| Net income | \$ 1,421 | \$ 322 | \$ 1,099 |
| Net interest yield (FTE basis) | 3.74 % | 1.81 % | 9.02 % |
| Return on average economic capital (2, 3) | 23.90 | 9.53 | 42.77 |
| Efficiency ratio (FTE basis) | 57.41 | 83.11 | 34.66 |

| | | | |
|--------------------------|------------|-----------|------------|
| Balance Sheet | | | |
| Average | | | |
| Total loans and leases | \$ 131,217 | \$ 22,695 | \$ 108,522 |
| Total earning assets (4) | 498,209 | 485,913 | 109,006 |
| Total assets (4) | 538,205 | 519,064 | 115,851 |
| Total deposits | 484,062 | 483,686 | n/m |
| Economic capital (2, 3) | 23,713 | 13,466 | 10,247 |

| Period end | | | | |
|-------------------------------------|----|---------|----|---------|
| Total loans and leases | \$ | 133,287 | \$ | 22,907 |
| Total earning assets ⁽⁴⁾ | | 511,961 | | 498,150 |
| Total assets ⁽⁴⁾ | | 552,238 | | 531,354 |
| Total deposits | | 496,127 | | 495,711 |
| | | | | n/m |

For footnotes see page 16.
 Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Consumer & Business Banking Quarterly Results (continued)

(Dollars in millions)

| | Total Consumer & Business Banking | First Quarter 2012 | |
|--|--------------------------------------|--------------------|-----------------|
| | | Deposits (1) | Card Services |
| Net interest income (FTE basis) | \$ 5,070 | \$ 2,454 | \$ 2,616 |
| Noninterest income: | | | |
| Card income | 1,289 | 12 | 1,277 |
| Service charges | 1,062 | 1,062 | — |
| All other income (loss) | 1 | 85 | (84) |
| Total noninterest income | 2,352 | 1,159 | 1,193 |
| Total revenue, net of interest expense (FTE basis) | 7,422 | 3,613 | 3,809 |
| Provision for credit losses | 877 | 87 | 790 |
| Noninterest expense | 4,263 | 2,890 | 1,373 |
| Income before income taxes | 2,282 | 636 | 1,646 |
| Income tax expense (FTE basis) | 837 | 233 | 604 |
| Net income | \$ 1,445 | \$ 403 | \$ 1,042 |
| Net interest yield (FTE basis) | 4.23% | 2.11% | 8.95% |
| Return on average economic capital (2, 3) | 26.05 | 13.31 | 41.30 |
| Efficiency ratio (FTE basis) | 57.43 | 79.98 | 36.05 |
| Balance Sheet | | | |
| Average | | | |
| Total loans and leases | \$ 140,341 | \$ 24,074 | \$ 116,267 |
| Total earning assets (4) | 482,297 | 467,011 | 117,580 |
| Total assets (4) | 521,321 | 500,436 | 123,179 |
| Total deposits | 464,023 | 463,715 | n/m |
| Economic capital (2, 3) | 22,368 | 12,189 | 10,179 |
| Period end | | | |
| Total loans and leases | \$ 137,718 | \$ 23,857 | \$ 113,861 |
| Total earning assets (4) | 500,575 | 486,267 | 115,177 |
| Total assets (4) | 541,578 | 521,022 | 121,425 |
| Total deposits | 484,003 | 483,193 | n/m |

(1) During the first quarter of 2013, Business Banking results were moved to Deposits and prior periods were reclassified to conform to current period presentation.

(2) Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.

(3) Return on average allocated capital and return on average economic capital are calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital or average economic capital, as applicable. Allocated capital, economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

(4) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, we allocate assets to match liabilities. As a result, total earning assets and total assets of the businesses may not equal total *Consumer & Business Banking*.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries
Consumer & Business Banking Key Indicators

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Average deposit balances | | | | | |
| Checking | \$ 227,892 | \$ 217,784 | \$ 212,120 | \$ 209,235 | \$ 202,680 |
| Savings | 40,959 | 39,121 | 39,371 | 40,119 | 38,286 |
| MMS | 155,088 | 148,171 | 145,592 | 142,096 | 138,066 |
| CDs and IRAs | 74,217 | 74,589 | 76,801 | 78,604 | 80,807 |
| Non-U.S. and other | 4,327 | 4,397 | 4,239 | 4,262 | 4,184 |
| Total average deposit balances | \$ 502,483 | \$ 484,062 | \$ 478,123 | \$ 474,316 | \$ 464,023 |
| Deposit spreads (excludes noninterest costs) | | | | | |
| Checking | 2.06 % | 2.28 % | 2.46 % | 2.65 % | 2.82 % |
| Savings | 2.20 | 2.48 | 2.62 | 2.78 | 2.97 |
| MMS | 1.04 | 1.11 | 1.16 | 1.22 | 1.31 |
| CDs and IRAs | 0.55 | 0.57 | 0.58 | 0.62 | 0.55 |
| Non-U.S. and other | 1.02 | 0.93 | 1.02 | 1.06 | 1.00 |
| Total deposit spreads | 1.52 | 1.66 | 1.76 | 1.88 | 1.96 |
| Brokerage assets | \$ 82,616 | \$ 75,946 | \$ 75,852 | \$ 72,226 | \$ 73,422 |
| Online banking active accounts (units in thousands) | 30,102 | 29,638 | 29,809 | 30,232 | 30,439 |
| Mobile banking active accounts (units in thousands) | 12,641 | 12,013 | 11,097 | 10,290 | 9,702 |
| Banking centers | 5,389 | 5,478 | 5,540 | 5,594 | 5,651 |
| ATMs | 16,311 | 16,347 | 16,253 | 16,220 | 17,255 |
| U.S. credit card | | | | | |
| Loans | | | | | |
| Average credit card outstandings | \$ 91,712 | \$ 92,849 | \$ 93,292 | \$ 95,018 | \$ 98,334 |
| Ending credit card outstandings | 90,047 | 94,835 | 93,162 | 94,291 | 96,433 |
| Credit quality | | | | | |
| Net charge-offs | \$ 947 | \$ 978 | \$ 1,079 | \$ 1,244 | \$ 1,331 |
| | 4.19 % | 4.19 % | 4.60 % | 5.27 % | 5.44 % |
| 30+ delinquency | \$ 2,510 | \$ 2,748 | \$ 2,855 | \$ 2,948 | \$ 3,384 |
| | 2.79 % | 2.90 % | 3.06 % | 3.13 % | 3.51 % |
| 90+ delinquency | \$ 1,360 | \$ 1,437 | \$ 1,471 | \$ 1,594 | \$ 1,866 |
| | 1.51 % | 1.52 % | 1.58 % | 1.69 % | 1.93 % |
| Other U.S. credit card indicators | | | | | |
| Gross interest yield | 9.95 % | 10.01 % | 10.04 % | 9.97 % | 10.06 % |
| Risk-adjusted margin | 8.39 | 8.48 | 7.66 | 7.51 | 6.54 |
| New account growth (in thousands) | 906 | 837 | 857 | 782 | 782 |
| Purchase volumes | \$ 46,632 | \$ 51,628 | \$ 48,189 | \$ 48,886 | \$ 44,797 |
| Debit card data | | | | | |
| Purchase volumes | \$ 64,635 | \$ 66,217 | \$ 64,121 | \$ 64,993 | \$ 63,032 |

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Consumer Real Estate Services Segment Results

(Dollars in millions; except as noted)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income (FTE basis) | \$ 743 | \$ 729 | \$ 719 | \$ 713 | \$ 768 |
| Noninterest income: | | | | | |
| Mortgage banking income (loss) | 1,487 | (284) | 2,188 | 1,820 | 1,828 |
| All other income (loss) | 82 | 30 | 176 | (4) | 68 |
| Total noninterest income (loss) | 1,569 | (254) | 2,364 | 1,816 | 1,896 |
| Total revenue, net of interest expense (FTE basis) | 2,312 | 475 | 3,083 | 2,529 | 2,664 |
| Provision for credit losses | 335 | 485 | 263 | 187 | 507 |
| Noninterest expense | 4,059 | 5,607 | 4,180 | 3,526 | 3,884 |
| Loss before income taxes | (2,082) | (5,617) | (1,360) | (1,184) | (1,727) |
| Income tax benefit (FTE basis) | (774) | (1,913) | (503) | (439) | (589) |
| Net loss | \$ (1,308) | \$ (3,704) | \$ (857) | \$ (745) | \$ (1,138) |
| Net interest yield (FTE basis) | 2.85% | 2.66% | 2.41% | 2.28% | 2.39% |

Balance Sheet

| | | | | | |
|-------------------------------------|-----------|-----------|------------|------------|------------|
| Average | | | | | |
| Total loans and leases | \$ 92,963 | \$ 96,605 | \$ 102,472 | \$ 105,507 | \$ 109,601 |
| Total earning assets | 105,715 | 109,139 | 118,909 | 125,600 | 129,039 |
| Total assets | 128,331 | 131,652 | 140,510 | 151,514 | 157,957 |
| Allocated capital ^(1, 2) | 24,000 | — | — | — | — |
| Economic capital ^(1, 2) | — | 12,474 | 13,336 | 14,120 | 14,791 |

Period end

| | | | | | |
|------------------------|-----------|-----------|-----------|------------|------------|
| Total loans and leases | \$ 90,971 | \$ 94,660 | \$ 98,642 | \$ 104,079 | \$ 108,063 |
| Total earning assets | 105,544 | 106,974 | 112,977 | 123,629 | 129,219 |
| Total assets | 129,116 | 131,047 | 138,108 | 146,386 | 157,027 |

Period end (in billions)

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Mortgage serviced portfolio ^(3, 4) | \$ 1,185.0 | \$ 1,331.8 | \$ 1,461.8 | \$ 1,593.8 | \$ 1,686.4 |
|---|------------|------------|------------|------------|------------|

⁽¹⁾ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment in connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.

⁽²⁾ Allocated capital and economic capital are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

⁽³⁾ Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

⁽⁴⁾ Excludes loans for which servicing transferred to third parties as of March 31, 2013 with an effective mortgage servicing right sale date of April 1, 2013.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Consumer Real Estate Services Quarterly Results ⁽¹⁾

(Dollars in millions)

| | First Quarter 2013 | | |
|--|-------------------------------------|------------|---------------------------|
| | Total Consumer Real Estate Services | Home Loans | Legacy Assets & Servicing |
| Net interest income (FTE basis) | \$ 743 | \$ 347 | \$ 396 |
| Noninterest income: | | | |
| Mortgage banking income | 1,487 | 697 | 790 |
| All other income (loss) | 82 | (64) | 146 |
| Total noninterest income | 1,569 | 633 | 936 |
| Total revenue, net of interest expense (FTE basis) | 2,312 | 980 | 1,332 |
| Provision for credit losses | 335 | 92 | 243 |
| Noninterest expense | 4,059 | 814 | 3,245 |
| Income (loss) before income taxes | (2,082) | 74 | (2,156) |
| Income tax expense (benefit) (FTE basis) | (774) | 28 | (802) |
| Net income (loss) | \$ (1,308) | \$ 46 | \$ (1,354) |

Balance Sheet

| | | | |
|-------------------------------------|-----------|-----------|-----------|
| Average | | | |
| Total loans and leases | \$ 92,963 | \$ 47,228 | \$ 45,735 |
| Total earning assets | 105,715 | 53,746 | 51,969 |
| Total assets | 128,331 | 54,505 | 73,826 |
| Allocated capital ^(2, 3) | 24,000 | 6,000 | 18,000 |
| Period end | | | |
| Total loans and leases | \$ 90,971 | \$ 46,929 | \$ 44,042 |
| Total earning assets | 105,544 | 55,111 | 50,433 |
| Total assets | 129,116 | 55,581 | 73,535 |

| | Fourth Quarter 2012 | | |
|--|-------------------------------------|------------|---------------------------|
| | Total Consumer Real Estate Services | Home Loans | Legacy Assets & Servicing |
| Net interest income (FTE basis) | \$ 729 | \$ 348 | \$ 381 |
| Noninterest income: | | | |
| Mortgage banking income (loss) | (284) | 891 | (1,175) |
| All other income | 30 | 13 | 17 |
| Total noninterest income | (254) | 904 | (1,158) |
| Total revenue, net of interest expense (FTE basis) | 475 | 1,252 | (777) |
| Provision for credit losses | 485 | 77 | 408 |
| Noninterest expense | 5,607 | 742 | 4,865 |
| Income (loss) before income taxes | (5,617) | 433 | (6,050) |
| Income tax expense (benefit) (FTE basis) | (1,913) | 153 | (2,066) |
| Net income (loss) | \$ (3,704) | \$ 280 | \$ (3,984) |

Balance Sheet

| | | | |
|------------------------------------|-----------|-----------|-----------|
| Average | | | |
| Total loans and leases | \$ 96,605 | \$ 48,312 | \$ 48,293 |
| Total earning assets | 109,139 | 54,720 | 54,419 |
| Total assets | 131,652 | 55,609 | 76,043 |
| Economic capital ^(2, 3) | 12,474 | 3,888 | 8,586 |
| Period end | | | |
| Total loans and leases | \$ 94,660 | \$ 47,742 | \$ 46,918 |
| Total earning assets | 106,974 | 54,394 | 52,580 |
| Total assets | 131,047 | 55,463 | 75,584 |

For footnotes see page 20.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Consumer Real Estate Services Quarterly Results ⁽¹⁾ (continued)

(Dollars in millions)

| | First Quarter 2012 | | |
|--|-------------------------------------|------------|---------------------------|
| | Total Consumer Real Estate Services | Home Loans | Legacy Assets & Servicing |
| Net interest income (FTE basis) | \$ 768 | \$ 347 | \$ 421 |
| Noninterest income: | | | |
| Mortgage banking income | 1,828 | 714 | 1,114 |
| All other income | 68 | 29 | 39 |
| Total noninterest income | 1,896 | 743 | 1,153 |
| Total revenue, net of interest expense (FTE basis) | 2,664 | 1,090 | 1,574 |
| Provision for credit losses | 507 | 53 | 454 |
| Noninterest expense | 3,884 | 857 | 3,027 |
| Income (loss) before income taxes | (1,727) | 180 | (1,907) |
| Income tax expense (benefit) (FTE basis) | (589) | 66 | (655) |
| Net income (loss) | \$ (1,138) | \$ 114 | \$ (1,252) |
| Balance Sheet | | | |
| Average | | | |
| Total loans and leases | \$ 109,601 | \$ 51,663 | \$ 57,938 |
| Total earning assets | 129,039 | 57,474 | 71,565 |
| Total assets | 157,957 | 58,348 | 99,609 |
| Economic capital ^(2, 3) | 14,791 | 3,467 | 11,324 |
| Period end | | | |
| Total loans and leases | \$ 108,063 | \$ 51,002 | \$ 57,061 |
| Total earning assets | 129,219 | 57,723 | 71,496 |
| Total assets | 157,027 | 58,682 | 98,345 |

⁽¹⁾ *Consumer Real Estate Services* includes Home Loans and Legacy Assets & Servicing. The results of certain mortgage servicing rights activities, including net hedge results, which were previously included in Home Loans, together with any related assets or liabilities used as economic hedges are included in Legacy Assets & Servicing. The goodwill asset and related impairment charge that was recorded in 2011 are included in Legacy Assets & Servicing.

⁽²⁾ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.

⁽³⁾ Allocated capital and economic capital are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

n/a = not applicable

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries
Consumer Real Estate Services Key Indicators

(Dollars in millions, except as noted)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 | | | | | |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|-----|----|-----|----|-----|
| Mortgage servicing rights at fair value rollforward: | | | | | | | | | | |
| Balance, beginning of period | \$ 5,716 | \$ 5,087 | \$ 5,708 | \$ 7,589 | \$ 7,378 | | | | | |
| Net additions | (60) | 97 | 85 | (7) | 77 | | | | | |
| Impact of customer payments ⁽¹⁾ | (314) | (335) | (346) | (282) | (521) | | | | | |
| Other changes in mortgage servicing rights fair value ⁽²⁾ | 434 | 867 | (360) | (1,592) | 655 | | | | | |
| Balance, end of period | \$ 5,776 | \$ 5,716 | \$ 5,087 | \$ 5,708 | \$ 7,589 | | | | | |
| | | | | | | | | | | |
| Capitalized mortgage servicing rights (% of loans serviced for investors) | 61 | bps | 55 | bps | 45 | bps | 47 | bps | 58 | bps |
| Mortgage loans serviced for investors (in billions) | \$ 949 | \$ 1,045 | \$ 1,142 | \$ 1,224 | \$ 1,313 | | | | | |
| | | | | | | | | | | |
| Loan production: | | | | | | | | | | |
| Total Corporation ⁽³⁾ | | | | | | | | | | |
| First mortgage | \$ 23,920 | \$ 21,516 | \$ 20,315 | \$ 18,005 | \$ 15,238 | | | | | |
| Home equity | 1,116 | 962 | 933 | 930 | 760 | | | | | |
| | | | | | | | | | | |
| Consumer Real Estate Services | | | | | | | | | | |
| First mortgage | \$ 19,269 | \$ 16,561 | \$ 15,566 | \$ 14,206 | \$ 12,185 | | | | | |
| Home equity | 942 | 765 | 746 | 724 | 597 | | | | | |
| | | | | | | | | | | |
| Mortgage banking income (loss) | | | | | | | | | | |
| Production income (loss): | | | | | | | | | | |
| Core production revenue | \$ 815 | \$ 986 | \$ 944 | \$ 902 | \$ 928 | | | | | |
| Representations and warranties provision | (250) | (2,955) | (307) | (395) | (282) | | | | | |
| Total production income (loss) | 565 | (1,969) | 637 | 507 | 646 | | | | | |
| | | | | | | | | | | |
| Servicing income: | | | | | | | | | | |
| Servicing fees | 913 | 1,096 | 1,089 | 1,205 | 1,329 | | | | | |
| Impact of customer payments ⁽¹⁾ | (314) | (335) | (346) | (282) | (521) | | | | | |
| Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risk ⁽⁴⁾ | 312 | 912 | 560 | 194 | 194 | | | | | |
| Other servicing-related revenue | 11 | 12 | 248 | 196 | 180 | | | | | |
| Total net servicing income | 922 | 1,685 | 1,551 | 1,313 | 1,182 | | | | | |
| Total Consumer Real Estate Services mortgage banking income (loss) | 1,487 | (284) | 2,188 | 1,820 | 1,828 | | | | | |
| Other business segments' mortgage banking loss ⁽⁵⁾ | (224) | (256) | (169) | (161) | (216) | | | | | |
| Total consolidated mortgage banking income (loss) | \$ 1,263 | \$ (540) | \$ 2,019 | \$ 1,659 | \$ 1,612 | | | | | |

⁽¹⁾ Represents the change in the market value of the mortgage servicing rights asset due to the impact of customer payments received during the period.

⁽²⁾ These amounts reflect the change in discount rates and prepayment speed assumptions, mostly due to changes in interest rates, as well as the effect of changes in other assumptions.

⁽³⁾ In addition to loan production in *Consumer Real Estate Services*, the remaining first mortgage and home equity loan production is primarily in *GIWM*.

⁽⁴⁾ Includes gains and losses on sales of mortgage servicing rights.

⁽⁵⁾ Includes the effect of transfers of mortgage loans from *Consumer Real Estate Services* to the asset and liability management portfolio included in *All Other*.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Global Banking Segment Results

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income (FTE basis) | \$ 2,351 | \$ 2,282 | \$ 2,188 | \$ 2,120 | \$ 2,296 |
| Noninterest income: | | | | | |
| Service charges | 685 | 693 | 724 | 725 | 721 |
| Investment banking income | 790 | 842 | 662 | 632 | 651 |
| All other income | 399 | 321 | 395 | 593 | 568 |
| Total noninterest income | 1,874 | 1,856 | 1,781 | 1,950 | 1,940 |
| Total revenue, net of interest expense (FTE basis) | 4,225 | 4,138 | 3,969 | 4,070 | 4,236 |
| Provision for credit losses | 195 | 179 | 58 | (126) | (245) |
| Noninterest expense | 1,900 | 1,796 | 1,973 | 2,006 | 1,997 |
| Income before income taxes | 2,130 | 2,163 | 1,938 | 2,190 | 2,484 |
| Income tax expense (FTE basis) | 792 | 754 | 717 | 811 | 911 |
| Net income | \$ 1,338 | \$ 1,409 | \$ 1,221 | \$ 1,379 | \$ 1,573 |
| Net interest yield (FTE basis) | 3.29 % | 3.09 % | 3.07 % | 3.15 % | 3.33 % |
| Return on average allocated capital ^(1, 2) | 21.72 | — | — | — | — |
| Return on average economic capital ^(1, 2) | — | 28.09 | 23.79 | 27.25 | 31.34 |
| Efficiency ratio (FTE basis) | 44.96 | 43.40 | 49.71 | 49.28 | 47.13 |

Balance Sheet

| | | | | | |
|--------------------------------------|------------|------------|------------|------------|------------|
| Average | | | | | |
| Total loans and leases | \$ 280,305 | \$ 268,364 | \$ 257,427 | \$ 257,302 | \$ 266,206 |
| Total earnings assets ⁽³⁾ | 289,452 | 294,176 | 283,585 | 270,757 | 277,039 |
| Total assets ⁽³⁾ | 332,781 | 339,085 | 328,781 | 313,878 | 320,252 |
| Total deposits | 221,492 | 242,241 | 226,877 | 213,376 | 210,940 |
| Allocated capital ^(1, 2) | 25,000 | — | — | — | — |
| Economic capital ^(1, 2) | — | 19,966 | 20,436 | 20,373 | 20,200 |

Period end

| | | | | | |
|--------------------------------------|------------|------------|------------|------------|------------|
| Total loans and leases | \$ 287,263 | \$ 278,286 | \$ 262,136 | \$ 255,318 | \$ 261,480 |
| Total earnings assets ⁽³⁾ | 297,382 | 289,455 | 283,307 | 268,831 | 269,555 |
| Total assets ⁽³⁾ | 340,281 | 334,264 | 328,119 | 313,677 | 314,681 |
| Total deposits | 227,647 | 242,596 | 234,366 | 216,015 | 211,363 |

⁽¹⁾ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.

⁽²⁾ Return on average allocated capital and return on average economic capital are calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital or average economic capital, as applicable. Allocated capital, economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

⁽³⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Global Banking Key Indicators

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Investment Banking fees ⁽¹⁾ | | | | | |
| Advisory ⁽²⁾ | \$ 233 | \$ 285 | \$ 207 | \$ 314 | \$ 190 |
| Debt issuance | 428 | 450 | 341 | 247 | 347 |
| Equity issuance | 129 | 107 | 114 | 71 | 114 |
| Total Investment Banking fees ⁽³⁾ | \$ 790 | \$ 842 | \$ 662 | \$ 632 | \$ 651 |
| Business Lending | | | | | |
| Corporate | \$ 845 | \$ 739 | \$ 765 | \$ 836 | \$ 861 |
| Commercial | 1,143 | 1,101 | 1,105 | 1,079 | 1,098 |
| Total Business Lending revenue ⁽³⁾ | \$ 1,988 | \$ 1,840 | \$ 1,870 | \$ 1,915 | \$ 1,959 |
| Treasury Services | | | | | |
| Corporate | \$ 671 | \$ 687 | \$ 660 | \$ 630 | \$ 655 |
| Commercial | 716 | 726 | 735 | 727 | 777 |
| Total Treasury Services revenue ⁽³⁾ | \$ 1,387 | \$ 1,413 | \$ 1,395 | \$ 1,357 | \$ 1,432 |
| Average deposit balances | | | | | |
| Interest-bearing | \$ 68,500 | \$ 68,104 | \$ 64,576 | \$ 63,932 | \$ 64,556 |
| Noninterest-bearing | 152,992 | 174,137 | 162,301 | 149,444 | 146,384 |
| Total average deposits | \$ 221,492 | \$ 242,241 | \$ 226,877 | \$ 213,376 | \$ 210,940 |
| Loan spread | 1.87 % | 1.85 % | 1.91 % | 1.88 % | 1.94 % |
| Provision for credit losses | \$ 195 | \$ 179 | \$ 58 | \$ (126) | \$ (245) |
| Credit quality ^(4,5) | | | | | |
| Reservable utilized criticized exposure | \$ 10,339 | \$ 10,949 | \$ 12,297 | \$ 14,794 | \$ 17,937 |
| | 3.71 % | 4.06 % | 4.81 % | 5.86 % | 6.97 % |
| Nonperforming loans, leases and foreclosed properties | \$ 1,692 | \$ 2,110 | \$ 2,647 | \$ 3,305 | \$ 4,130 |
| | 0.59 % | 0.77 % | 1.02 % | 1.32 % | 1.61 % |
| Average loans and leases by product | | | | | |
| U.S. commercial | \$ 124,853 | \$ 121,503 | \$ 115,958 | \$ 114,923 | \$ 118,006 |
| Commercial real estate | 34,824 | 33,403 | 31,938 | 32,326 | 33,642 |
| Commercial lease financing | 24,486 | 24,057 | 23,214 | 23,123 | 23,387 |
| Non-U.S. commercial | 59,859 | 53,391 | 50,031 | 49,088 | 49,123 |
| Direct/Indirect consumer | 36,141 | 36,003 | 36,283 | 37,833 | 42,040 |
| Other | 142 | 7 | 3 | 9 | 8 |
| Total average loans and leases | \$ 280,305 | \$ 268,364 | \$ 257,427 | \$ 257,302 | \$ 266,206 |
| Total Corporation Investment Banking fees | | | | | |
| Advisory ⁽²⁾ | \$ 257 | \$ 301 | \$ 221 | \$ 340 | \$ 203 |
| Debt issuance | 1,022 | 1,078 | 865 | 646 | 775 |
| Equity issuance | 323 | 250 | 279 | 192 | 305 |
| Total investment banking fees | 1,602 | 1,629 | 1,365 | 1,178 | 1,283 |
| Self-led | (67) | (29) | (29) | (32) | (66) |
| Total Investment Banking fees | \$ 1,535 | \$ 1,600 | \$ 1,336 | \$ 1,146 | \$ 1,217 |

⁽¹⁾ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.

⁽²⁾ Advisory includes fees on debt and equity advisory and mergers and acquisitions.

⁽³⁾ Investment banking fees represent only the fee component of Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.

⁽⁴⁾ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

⁽⁵⁾ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Investment Banking Product Rankings

| | Three Months Ended March 31, 2013 | | | |
|------------------------------------|-----------------------------------|--------------|-----------------|--------------|
| | Global | | U.S. | |
| | Product Ranking | Market Share | Product Ranking | Market Share |
| High-yield corporate debt | 4 | 7.3% | 3 | 8.8% |
| Leveraged loans | 1 | 16.0 | 1 | 16.0 |
| Mortgage-backed securities | 3 | 9.9 | 2 | 11.2 |
| Asset-backed securities | 1 | 14.1 | 1 | 16.5 |
| Convertible debt | 2 | 10.3 | 1 | 21.7 |
| Common stock underwriting | 7 | 5.6 | 5 | 9.5 |
| Investment-grade corporate debt | 2 | 7.0 | 2 | 14.3 |
| Syndicated loans | 2 | 9.1 | 2 | 13.1 |
| Net investment banking revenue | 2 | 7.8 | 1 | 11.6 |
| Announced mergers and acquisitions | 5 | 14.4 | 5 | 22.6 |
| Equity capital markets | 5 | 6.2 | 4 | 11.1 |
| Debt capital markets | 5 | 5.8 | 2 | 10.2 |

Source: Dealogic data as of April 2, 2013. Figures above include self-led transactions.

- Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising the target or acquiror.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

Highlights

Global top 3 rankings in:

| | |
|----------------------------|---------------------------------|
| Leveraged loans | Convertible debt |
| Mortgage-backed securities | Investment-grade corporate debt |
| Asset-backed securities | Syndicated loans |

U.S. top 3 rankings in:

| | |
|----------------------------|---------------------------------|
| High-yield corporate debt | Convertible debt |
| Leveraged loans | Investment-grade corporate debt |
| Mortgage-backed securities | Syndicated loans |
| Asset-backed securities | Debt capital markets |

Top 3 rankings excluding self-led deals:

Global: Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans

U.S.: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans

Bank of America Corporation and Subsidiaries

Global Markets Segment Results

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income (FTE basis) | \$ 1,111 | \$ 1,116 | \$ 932 | \$ 724 | \$ 910 |
| Noninterest income: | | | | | |
| Investment and brokerage services | 528 | 430 | 428 | 448 | 514 |
| Investment banking fees | 679 | 668 | 552 | 438 | 556 |
| Trading account profits | 2,890 | 725 | 1,237 | 1,706 | 2,037 |
| All other income (loss) | (36) | 84 | 133 | 265 | 394 |
| Total noninterest income | 4,061 | 1,907 | 2,350 | 2,857 | 3,501 |
| Total revenue, net of interest expense (FTE basis) ⁽¹⁾ | 5,172 | 3,023 | 3,282 | 3,581 | 4,411 |
| Provision for credit losses | 5 | 17 | 31 | (1) | (13) |
| Noninterest expense | 3,076 | 2,627 | 2,576 | 2,855 | 3,239 |
| Income before income taxes | 2,091 | 379 | 675 | 727 | 1,185 |
| Income tax expense (FTE basis) | 733 | 196 | 949 | 228 | 357 |
| Net income (loss) | \$ 1,358 | \$ 183 | \$ (274) | \$ 499 | \$ 828 |
| Return on average allocated capital ^(2, 3) | 18.38% | — | — | — | — |
| Return on average economic capital ^(2, 3) | — | 5.18% | n/m | 15.15% | 23.22% |
| Efficiency ratio (FTE basis) | 59.46 | 86.88 | 78.49% | 79.73 | 73.44 |

Balance Sheet

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Average | | | | | |
| Total trading-related assets ⁽⁴⁾ | \$ 504,266 | \$ 493,188 | \$ 462,138 | \$ 459,869 | \$ 448,731 |
| Total earning assets ⁽⁴⁾ | 509,732 | 493,935 | 458,370 | 456,584 | 436,871 |
| Total assets | 666,629 | 642,252 | 597,949 | 596,182 | 573,305 |
| Allocated capital ^(2, 3) | 30,000 | — | — | — | — |
| Economic capital ^(2, 3) | — | 14,188 | 13,418 | 13,320 | 14,384 |

Period end

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Total trading-related assets ⁽⁴⁾ | \$ 467,826 | \$ 465,836 | \$ 455,161 | \$ 443,948 | \$ 440,091 |
| Total earning assets ⁽⁴⁾ | 480,077 | 486,503 | 456,616 | 440,499 | 429,985 |
| Total assets | 625,734 | 629,896 | 596,907 | 575,495 | 563,130 |

Trading-related assets (average)

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Trading account securities | \$ 235,437 | \$ 220,434 | \$ 193,694 | \$ 190,250 | \$ 185,890 |
| Reverse repurchases | 157,847 | 166,399 | 162,040 | 160,832 | 160,079 |
| Securities borrowed | 57,425 | 52,391 | 51,757 | 53,297 | 47,286 |
| Derivative assets | 53,557 | 53,964 | 54,647 | 55,490 | 55,476 |
| Total trading-related assets ⁽⁴⁾ | \$ 504,266 | \$ 493,188 | \$ 462,138 | \$ 459,869 | \$ 448,731 |

⁽¹⁾ Substantially all of *Global Markets* total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 26.

⁽²⁾ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segments. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.

⁽³⁾ Return on average allocated capital and return on average economic capital are calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital or average economic capital, as applicable. Allocated capital, economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

⁽⁴⁾ Trading-related assets include assets which are not considered earning assets (i.e., derivative assets).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Global Markets Key Indicators

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Sales and trading revenue⁽¹⁾ | | | | | |
| Fixed income, currency and commodities | \$ 3,236 | \$ 1,551 | \$ 2,000 | \$ 2,418 | \$ 2,843 |
| Equities | 1,159 | 674 | 667 | 761 | 912 |
| Total sales and trading revenue | \$ 4,395 | \$ 2,225 | \$ 2,667 | \$ 3,179 | \$ 3,755 |
| Sales and trading revenue, excluding debit valuation adjustment⁽²⁾ | | | | | |
| Fixed income, currency and commodities | \$ 3,301 | \$ 1,788 | \$ 2,534 | \$ 2,555 | \$ 4,130 |
| Equities | 1,149 | 713 | 715 | 780 | 1,059 |
| Total sales and trading revenue, excluding debit valuation adjustment | \$ 4,450 | \$ 2,501 | \$ 3,249 | \$ 3,335 | \$ 5,189 |
| Sales and trading revenue breakdown | | | | | |
| Net interest income | \$ 1,020 | \$ 1,014 | \$ 846 | \$ 650 | \$ 798 |
| Commissions | 528 | 430 | 428 | 448 | 514 |
| Trading | 2,890 | 725 | 1,237 | 1,706 | 2,037 |
| Other | (43) | 56 | 156 | 375 | 406 |
| Total sales and trading revenue | \$ 4,395 | \$ 2,225 | \$ 2,667 | \$ 3,179 | \$ 3,755 |

⁽¹⁾ Includes *Global Banking* sales and trading revenue of \$68 million for the first quarter of 2013, and \$49 million, \$110 million, \$248 million and \$114 million for the fourth, third, second and first quarters of 2012, respectively.

⁽²⁾ For this presentation, sales and trading revenue excludes the impact of credit spreads on debit valuation adjustment which represents a non-GAAP financial measure. Net debit valuation adjustment losses included in fixed income, currency and commodities revenue were \$65 million for the first quarter of 2013, and \$237 million, \$534 million, \$137 million and \$1.3 billion for the fourth, third, second and first quarters of 2012, respectively. Net debit valuation adjustment gains (losses) included in equities revenue were \$10 million for the first quarter of 2013, and \$(39) million, \$(48) million, \$(19) million and \$(147) million for the fourth, third, second and first quarters of 2012, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Global Wealth & Investment Management Segment Results

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income (FTE basis) | \$ 1,596 | \$ 1,490 | \$ 1,413 | \$ 1,393 | \$ 1,531 |
| Noninterest income: | | | | | |
| Investment and brokerage services | 2,331 | 2,272 | 2,181 | 2,221 | 2,175 |
| All other income | 494 | 431 | 489 | 480 | 441 |
| Total noninterest income | 2,825 | 2,703 | 2,670 | 2,701 | 2,616 |
| Total revenue, net of interest expense (FTE basis) | 4,421 | 4,193 | 4,083 | 4,094 | 4,147 |
| Provision for credit losses | 22 | 112 | 61 | 47 | 46 |
| Noninterest expense | 3,253 | 3,196 | 3,115 | 3,177 | 3,232 |
| Income before income taxes | 1,146 | 885 | 907 | 870 | 869 |
| Income tax expense (FTE basis) | 426 | 309 | 336 | 322 | 319 |
| Net income | \$ 720 | \$ 576 | \$ 571 | \$ 548 | \$ 550 |
| Net interest yield (FTE basis) | 2.46% | 2.30% | 2.28% | 2.31% | 2.46% |
| Return on average allocated capital ^(1, 2) | 29.38 | — | — | — | — |
| Return on average economic capital ^(1, 2) | — | 28.36 | 29.22 | 31.76 | 34.85 |
| Efficiency ratio (FTE basis) | 73.58 | 76.24 | 76.30 | 77.61 | 77.92 |
| Balance Sheet | | | | | |
| Average | | | | | |
| Total loans and leases | \$ 106,082 | \$ 103,785 | \$ 101,016 | \$ 98,964 | \$ 98,016 |
| Total earning assets ⁽³⁾ | 263,484 | 257,339 | 246,674 | 242,843 | 250,727 |
| Total assets ⁽³⁾ | 282,298 | 276,408 | 265,639 | 262,124 | 269,674 |
| Total deposits | 253,413 | 249,658 | 241,411 | 238,540 | 239,859 |
| Allocated capital ^(1, 2) | 10,000 | — | — | — | — |
| Economic capital ^(1, 2) | — | 8,149 | 7,840 | 7,011 | 6,420 |
| Period end | | | | | |
| Total loans and leases | \$ 107,048 | \$ 105,928 | \$ 102,390 | \$ 100,261 | \$ 97,953 |
| Total earning assets ⁽³⁾ | 248,960 | 277,103 | 248,807 | 243,552 | 244,174 |
| Total assets ⁽³⁾ | 268,263 | 297,326 | 268,408 | 263,006 | 263,500 |
| Total deposits | 239,853 | 266,188 | 243,518 | 237,339 | 239,915 |

⁽¹⁾ Effective January 1, 2013, the Corporation revised, on a prospective basis, its methodology for allocating capital to the business segment. In connection with the change in methodology, the Corporation updated the applicable terminology in the above table to allocated capital from economic capital as reported in prior periods. For more information, see Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.

⁽²⁾ Return on average allocated capital and return on average economic capital are calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital or average economic capital, as applicable. Allocated capital, economic capital and the related returns are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 41-44.)

⁽³⁾ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Revenues | | | | | |
| Merrill Lynch Global Wealth Management | \$ 3,680 | \$ 3,500 | \$ 3,407 | \$ 3,387 | \$ 3,441 |
| U.S. Trust | 721 | 690 | 656 | 683 | 680 |
| Other ⁽¹⁾ | 20 | 3 | 20 | 24 | 26 |
| Total revenues | \$ 4,421 | \$ 4,193 | \$ 4,083 | \$ 4,094 | \$ 4,147 |

Client Balances

Client Balances by Business

| | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|
| Merrill Lynch Global Wealth Management | \$ 1,829,400 | \$ 1,758,496 | \$ 1,746,191 | \$ 1,689,257 | \$ 1,723,402 |
| U.S. Trust | 354,721 | 341,292 | 332,792 | 323,711 | 333,876 |
| Other ⁽¹⁾ | 64,603 | 66,874 | 64,239 | 66,091 | 66,309 |

Client Balances by Type

| | | | | | |
|---------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Assets under management | \$ 745,260 | \$ 698,095 | \$ 692,854 | \$ 667,452 | \$ 677,602 |
| Brokerage assets | 1,026,495 | 975,388 | 985,699 | 959,210 | 989,860 |
| Assets in custody | 127,013 | 117,686 | 115,350 | 111,351 | 114,931 |
| Deposits | 239,853 | 266,188 | 243,518 | 237,339 | 239,915 |
| Loans and leases ⁽²⁾ | 110,103 | 109,305 | 105,801 | 103,707 | 101,279 |
| Total client balances | \$ 2,248,724 | \$ 2,166,662 | \$ 2,143,222 | \$ 2,079,059 | \$ 2,123,587 |

Assets Under Management Flows

| | | | | | |
|--|------------------|------------------|-----------------|-----------------|-----------------|
| Liquidity assets under management ⁽³⁾ | \$ (2,227) | \$ 2,545 | \$ (1,875) | \$ (122) | \$ 70 |
| Long-term assets under management ⁽⁴⁾ | 20,361 | 9,120 | 5,779 | 3,796 | 7,695 |
| Total assets under management flows | \$ 18,134 | \$ 11,665 | \$ 3,904 | \$ 3,674 | \$ 7,765 |

Associates ⁽⁵⁾

| | | | | | |
|-----------------------------------|--------|--------|--------|--------|--------|
| Number of Financial Advisors | 16,084 | 16,411 | 16,759 | 16,764 | 16,692 |
| Total Wealth Advisors | 17,312 | 17,640 | 18,036 | 18,060 | 18,004 |
| Total Client Facing Professionals | 20,037 | 20,386 | 20,778 | 20,844 | 20,982 |

Merrill Lynch Global Wealth Management Metrics

| | | | | | |
|---|--------|--------|--------|--------|--------|
| Financial Advisory Productivity ⁽⁶⁾ (in thousands) | \$ 971 | \$ 927 | \$ 897 | \$ 895 | \$ 891 |
|---|--------|--------|--------|--------|--------|

U.S. Trust Metrics

| | | | | | |
|-----------------------------|-------|-------|-------|-------|-------|
| Client Facing Professionals | 2,090 | 2,077 | 2,119 | 2,162 | 2,223 |
|-----------------------------|-------|-------|-------|-------|-------|

⁽¹⁾ Other includes the results of BofA Global Capital Management and other administrative items.

⁽²⁾ Includes margin receivables which are classified in customer and other receivables on the Corporation's Consolidated Balance Sheet.

⁽³⁾ Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is less than one year.

⁽⁴⁾ Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one year.

⁽⁵⁾ Includes Financial Advisors in the *Consumer & Business Banking* segment of 1,610, 1,496, 1,457, 1,383 and 1,337 at March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively.

⁽⁶⁾ Financial Advisor Productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of financial advisors (excluding Financial Advisors in the *Consumer & Business Banking* segment). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

Bank of America Corporation and Subsidiaries

All Other Results ⁽¹⁾

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Net interest income (FTE basis) | \$ 254 | \$ 254 | \$ 272 | \$ 137 | \$ 478 |
| Noninterest income: | | | | | |
| Card income | 85 | 96 | 93 | 84 | 87 |
| Equity investment income (loss) | 520 | 569 | 172 | (36) | 429 |
| Gains on sales of debt securities | 67 | 117 | 328 | 354 | 712 |
| All other income (loss) | (562) | (1,186) | (1,699) | 60 | (2,101) |
| Total noninterest income (loss) | 110 | (404) | (1,106) | 462 | (873) |
| Total revenue, net of interest expense (FTE basis) | 364 | (150) | (834) | 599 | (395) |
| Provision for credit losses | 250 | 450 | 390 | 535 | 1,246 |
| Noninterest expense | 1,756 | 993 | 1,621 | 1,106 | 2,526 |
| Loss before income taxes | (1,642) | (1,593) | (2,845) | (1,042) | (4,167) |
| Income tax benefit (FTE basis) | (775) | (2,440) | (1,249) | (678) | (1,562) |
| Net income (loss) | <u>\$ (867)</u> | <u>\$ 847</u> | <u>\$ (1,596)</u> | <u>\$ (364)</u> | <u>\$ (2,605)</u> |

Balance Sheet

| | | | | | |
|-----------------------------|------------|------------|------------|------------|------------|
| Average | | | | | |
| Total loans and leases | \$ 244,557 | \$ 247,128 | \$ 256,131 | \$ 263,649 | \$ 270,228 |
| Total assets ⁽²⁾ | 241,667 | 282,763 | 308,769 | 341,496 | 344,665 |
| Total deposits | 35,550 | 36,939 | 39,266 | 43,722 | 52,529 |
| Period end | | | | | |
| Total loans and leases | \$ 241,407 | \$ 241,980 | \$ 252,592 | \$ 259,830 | \$ 266,095 |
| Total assets ⁽³⁾ | 221,807 | 265,203 | 296,697 | 326,931 | 341,533 |
| Total deposits | 35,758 | 36,060 | 37,555 | 39,362 | 42,873 |

⁽¹⁾ All Other consists of ALM activities, equity investments, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, gains/losses on structured liabilities, and the impact of certain allocation methodologies and accounting hedge ineffectiveness. Equity Investments include Global Principal Investments, strategic and certain other investments. Other includes certain residential mortgage loans that are managed by Legacy Assets & Servicing.

⁽²⁾ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) of \$538.0 billion, \$526.4 billion, \$513.9 billion, \$492.3 billion and \$486.5 billion for the first quarter of 2013, and the fourth, third, second and first quarters of 2012, respectively.

⁽³⁾ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) of \$552.8 billion, \$537.8 billion, \$513.3 billion, \$501.6 billion and \$496.4 billion at March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Equity Investments

(Dollars in millions)

| | Global Principal Investments Exposures | | | | | | Equity Investment Income (Loss) | | | |
|------------------------------------|--|-------------------------|----|-------|----|---------------------|------------------------------------|-------|----|------|
| | March 31, 2013 | | | | | December 31 2012 | | | | |
| | Book Value | Unfunded Commitments | | Total | | Total | First Quarter 2013 | | | |
| Global Principal Investments: | | | | | | | | | | |
| Private Equity Investments | \$ | 630 | \$ | 42 | \$ | 672 | \$ | 1,098 | \$ | 113 |
| Global Real Estate | | 422 | | 29 | | 451 | | 506 | | (26) |
| Global Strategic Capital | | 995 | | 125 | | 1,120 | | 1,385 | | (25) |
| Legacy/Other Investments | | 739 | | 2 | | 741 | | 705 | | 42 |
| Total Global Principal Investments | \$ | 2,786 | \$ | 198 | \$ | 2,984 | \$ | 3,694 | \$ | 104 |

Components of Equity Investment Income

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Global Principal Investments | \$ 104 | \$ 167 | \$ 156 | \$ (137) | \$ 403 |
| Strategic and other investments | 416 | 402 | 16 | 101 | 26 |
| Total equity investment income (loss) included in All Other | 520 | 569 | 172 | (36) | 429 |
| Total equity investment income included in the business segments | 43 | 130 | 66 | 404 | 336 |
| Total consolidated equity investment income | \$ 563 | \$ 699 | \$ 238 | \$ 368 | \$ 765 |

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Outstanding Loans and Leases

(Dollars in millions)

| | March 31 2013 | December 31 2012 | March 31 2012 |
|--|-------------------|---------------------|-------------------|
| Consumer | | | |
| Residential mortgage ⁽¹⁾ | \$ 256,924 | \$ 253,073 | \$ 266,884 |
| Home equity | 103,218 | 107,996 | 121,246 |
| U.S. credit card | 90,047 | 94,835 | 96,433 |
| Non-U.S. credit card | 10,620 | 11,697 | 13,914 |
| Direct/Indirect consumer ⁽²⁾ | 81,518 | 83,205 | 86,128 |
| Other consumer ⁽³⁾ | 1,696 | 1,628 | 2,607 |
| Total consumer loans excluding loans accounted for under the fair value option | 544,023 | 552,434 | 587,212 |
| Consumer loans accounted for under the fair value option ⁽⁴⁾ | 1,041 | 1,005 | 2,204 |
| Total consumer | 545,064 | 553,439 | 589,416 |
| Commercial | | | |
| U.S. commercial ⁽⁵⁾ | 213,762 | 209,719 | 193,684 |
| Commercial real estate ⁽⁶⁾ | 39,060 | 38,637 | 38,049 |
| Commercial lease financing | 23,467 | 23,843 | 21,556 |
| Non-U.S. commercial | 82,460 | 74,184 | 52,601 |
| Total commercial loans excluding loans accounted for under the fair value option | 358,749 | 346,383 | 305,890 |
| Commercial loans accounted for under the fair value option ⁽⁴⁾ | 7,779 | 7,997 | 6,988 |
| Total commercial | 366,528 | 354,380 | 312,878 |
| Total loans and leases | \$ 911,592 | \$ 907,819 | \$ 902,294 |

⁽¹⁾ Includes pay option loans of \$6.5 billion, \$6.7 billion and \$7.4 billion, subprime loans of \$512 million, \$509 million and \$653 million, and non-U.S. residential mortgages of \$86 million, \$93 million and \$87 million at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. The Corporation no longer originates pay option and subprime loans.

⁽²⁾ Includes dealer financial services loans of \$36.1 billion, \$35.9 billion and \$40.2 billion, consumer lending loans of \$4.1 billion, \$4.7 billion and \$7.1 billion, U.S. securities-based lending margin loans of \$28.2 billion, \$28.3 billion and \$24.0 billion, student loans of \$4.6 billion, \$4.8 billion and \$5.7 billion, non-U.S. consumer loans of \$7.4 billion, \$8.3 billion and \$7.6 billion, and other consumer loans of \$1.1 billion, \$1.2 billion and \$1.5 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽³⁾ Includes consumer finance loans of \$1.4 billion, \$1.4 billion and \$1.6 billion, other non-U.S. consumer loans of \$5 million, \$5 million and \$951 million, and consumer overdrafts of \$115 million, \$177 million and \$58 million at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽⁴⁾ Consumer loans accounted for under the fair value option were residential mortgage loans of \$1.0 billion, \$1.0 billion and \$2.2 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans of \$2.1 billion, \$2.3 billion and \$2.2 billion, non-U.S. commercial loans of \$5.7 billion, \$5.7 billion and \$4.8 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽⁵⁾ Includes U.S. small business commercial loans, including card-related products, of \$2.4 billion, \$12.6 billion and \$13.0 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽⁶⁾ Includes U.S. commercial real estate loans of \$37.6 billion, \$37.2 billion and \$36.3 billion, and non-U.S. commercial real estate loans of \$1.4 billion, \$1.5 billion and \$1.7 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries
Quarterly Average Loans and Leases by Business Segment

(Dollars in millions)

| First Quarter 2013 | | | | | | | |
|-------------------------------|-------------------|-----------------------------|-------------------------------|-------------------|------------------|-------------------|-------------------|
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
| Consumer | | | | | | | |
| Residential mortgage | \$ 258,772 | \$ 499 | \$ 1,332 | \$ — | \$ 90 | \$ 41,509 | \$ 215,342 |
| Home equity | 105,797 | 144 | 91,509 | — | 84 | 12,674 | 1,386 |
| U.S. credit card | 91,712 | 91,712 | — | — | — | — | — |
| Non-U.S. credit card | 11,027 | — | — | — | — | — | 11,027 |
| Direct/Indirect consumer | 82,364 | 4,468 | 59 | 36,141 | 3 | 32,261 | 9,432 |
| Other consumer | 1,666 | 135 | — | 142 | — | 7 | 1,382 |
| Total consumer | 551,338 | 96,958 | 92,900 | 36,283 | 177 | 86,451 | 238,569 |
| Commercial | | | | | | | |
| U.S. commercial | 210,706 | 30,585 | 62 | 124,853 | 30,051 | 18,121 | 7,034 |
| Commercial real estate | 39,179 | 2,021 | 1 | 34,824 | 446 | 1,369 | 518 |
| Commercial lease financing | 23,534 | — | — | 24,486 | 694 | 4 | (1,650) |
| Non-U.S. commercial | 81,502 | 6 | — | 59,859 | 21,414 | 137 | 86 |
| Total commercial | 354,921 | 32,612 | 63 | 244,022 | 52,605 | 19,631 | 5,988 |
| Total loans and leases | \$ 906,259 | \$ 129,570 | \$ 92,963 | \$ 280,305 | \$ 52,782 | \$ 106,082 | \$ 244,557 |
| Fourth Quarter 2012 | | | | | | | |
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
| Consumer | | | | | | | |
| Residential mortgage | \$ 256,729 | \$ 426 | \$ 1,113 | \$ — | \$ 93 | \$ 40,204 | \$ 214,893 |
| Home equity | 110,105 | 146 | 95,343 | — | 84 | 13,164 | 1,368 |
| U.S. credit card | 92,849 | 92,849 | — | — | — | — | — |
| Non-U.S. credit card | 13,081 | — | — | — | — | — | 13,081 |
| Direct/Indirect consumer | 82,583 | 5,097 | 75 | 36,003 | 23 | 31,225 | 10,160 |
| Other consumer | 1,602 | 149 | — | 7 | — | 7 | 1,439 |
| Total consumer | 556,949 | 98,667 | 96,531 | 36,010 | 200 | 84,600 | 240,941 |
| Commercial | | | | | | | |
| U.S. commercial | 209,496 | 30,203 | 73 | 121,503 | 32,931 | 17,691 | 7,095 |
| Commercial real estate | 38,192 | 2,330 | 1 | 33,403 | 341 | 1,427 | 690 |
| Commercial lease financing | 22,839 | — | — | 24,057 | 458 | 4 | (1,680) |
| Non-U.S. commercial | 65,690 | 17 | — | 53,391 | 12,137 | 63 | 82 |
| Total commercial | 336,217 | 32,550 | 74 | 232,354 | 45,867 | 19,185 | 6,187 |
| Total loans and leases | \$ 893,166 | \$ 131,217 | \$ 96,605 | \$ 268,364 | \$ 46,067 | \$ 103,785 | \$ 247,128 |
| First Quarter 2012 | | | | | | | |
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | Global Banking | Global Markets | GWIM | All Other |
| Consumer | | | | | | | |
| Residential mortgage | \$ 272,655 | \$ 297 | \$ 2,254 | \$ — | \$ 95 | \$ 37,203 | \$ 232,806 |
| Home equity | 122,933 | 146 | 107,181 | — | — | 14,372 | 1,234 |
| U.S. credit card | 98,334 | 98,334 | — | — | — | — | — |
| Non-U.S. credit card | 14,151 | — | — | — | — | — | 14,151 |
| Direct/Indirect consumer | 88,321 | 7,648 | 89 | 42,040 | 61 | 27,634 | 10,849 |
| Other consumer | 2,617 | 84 | — | 8 | — | 6 | 2,519 |
| Total consumer | 599,011 | 106,509 | 109,524 | 42,048 | 156 | 79,215 | 261,559 |
| Commercial | | | | | | | |
| U.S. commercial | 195,111 | 31,470 | 75 | 118,006 | 24,066 | 17,108 | 4,386 |
| Commercial real estate | 39,190 | 2,348 | 2 | 33,642 | 199 | 1,551 | 1,448 |
| Commercial lease financing | 21,679 | — | — | 23,387 | — | 4 | (1,712) |
| Non-U.S. commercial | 58,731 | 14 | — | 49,123 | 4,909 | 138 | 4,547 |
| Total commercial | 314,711 | 33,832 | 77 | 224,158 | 29,174 | 18,801 | 8,669 |
| Total loans and leases | \$ 913,722 | \$ 140,341 | \$ 109,601 | \$ 266,206 | \$ 29,330 | \$ 98,016 | \$ 270,228 |

Bank of America Corporation and Subsidiaries
Commercial Credit Exposure by Industry (1, 2, 3)

(Dollars in millions)

| | Commercial Utilized | | | Total Commercial Committed | | |
|---|---------------------|---------------------|-------------------|----------------------------|---------------------|-------------------|
| | March 31 2013 | December 31 2012 | March 31 2012 | March 31 2013 | December 31 2012 | March 31 2012 |
| Diversified financials | \$ 68,559 | \$ 66,201 | \$ 56,119 | \$ 103,745 | \$ 99,673 | \$ 87,171 |
| Real estate ⁽⁴⁾ | 47,513 | 47,479 | 45,779 | 65,855 | 65,639 | 60,770 |
| Retailing | 29,337 | 28,065 | 25,663 | 49,757 | 47,719 | 45,088 |
| Capital goods | 24,995 | 25,071 | 23,127 | 48,444 | 49,196 | 49,730 |
| Government and public education | 39,671 | 41,449 | 41,981 | 48,022 | 50,285 | 55,126 |
| Healthcare equipment and services | 29,107 | 29,396 | 30,636 | 45,556 | 45,488 | 47,590 |
| Banking | 37,895 | 40,245 | 30,562 | 43,383 | 45,238 | 34,433 |
| Materials | 22,243 | 21,809 | 19,875 | 42,264 | 40,493 | 37,863 |
| Energy | 21,167 | 17,684 | 15,569 | 40,853 | 38,464 | 32,476 |
| Consumer services | 22,193 | 23,093 | 24,111 | 35,195 | 36,367 | 37,799 |
| Food, beverage and tobacco | 14,909 | 14,738 | 14,817 | 32,936 | 37,344 | 29,296 |
| Commercial services and supplies | 18,345 | 19,020 | 18,431 | 29,861 | 30,257 | 29,290 |
| Utilities | 8,900 | 8,410 | 7,938 | 23,104 | 23,432 | 24,229 |
| Transportation | 15,606 | 13,791 | 12,625 | 21,968 | 20,255 | 19,503 |
| Media | 12,907 | 13,091 | 11,037 | 21,835 | 21,705 | 21,091 |
| Individuals and trusts | 14,107 | 13,916 | 14,483 | 18,166 | 17,801 | 18,239 |
| Insurance, including monolines | 7,100 | 8,519 | 8,998 | 12,803 | 14,145 | 15,344 |
| Software and services | 5,571 | 5,549 | 4,517 | 11,740 | 12,125 | 10,676 |
| Pharmaceuticals and biotechnology | 4,439 | 3,854 | 4,463 | 11,191 | 11,409 | 11,678 |
| Technology hardware and equipment | 4,735 | 5,118 | 4,680 | 10,761 | 11,108 | 10,954 |
| Telecommunication services | 3,689 | 4,029 | 3,936 | 10,191 | 10,297 | 9,977 |
| Consumer durables and apparel | 5,198 | 4,246 | 4,370 | 9,362 | 8,438 | 8,726 |
| Religious and social organizations | 6,235 | 6,850 | 7,989 | 8,435 | 9,107 | 10,868 |
| Automobiles and components | 3,349 | 3,312 | 2,951 | 7,702 | 7,675 | 7,363 |
| Food and staples retailing | 4,004 | 3,528 | 3,226 | 7,334 | 6,838 | 6,470 |
| Other | 8,807 | 3,264 | 6,345 | 11,792 | 6,507 | 8,954 |
| Total commercial credit exposure by industry | \$ 480,581 | \$ 471,727 | \$ 444,228 | \$ 772,255 | \$ 767,005 | \$ 730,704 |
| Net credit default protection purchased on total commitments ⁽⁵⁾ | | | | \$ (12,444) | \$ (14,657) | \$ (19,880) |

⁽¹⁾ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of \$57.7 billion, \$58.1 billion and \$60.6 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Not reflected in utilized and committed exposure is additional derivative collateral held of \$18.0 billion, \$18.7 billion and \$16.7 billion which consists primarily of other marketable securities March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽²⁾ Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value and are comprised of loans outstanding of \$7.8 billion, \$8.0 billion and \$7.0 billion and issued letters of credit at notional value of \$567 million, \$672 million and \$1.0 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$15.1 billion, \$17.6 billion and \$23.0 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽³⁾ Includes U.S. small business commercial exposure.

⁽⁴⁾ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

⁽⁵⁾ Represents net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Net Credit Default Protection by Maturity Profile ⁽¹⁾

| | March 31 2013 | December 31 2012 |
|--|------------------|---------------------|
| Less than or equal to one year | 26 % | 21 % |
| Greater than one year and less than or equal to five years | 71 | 75 |
| Greater than five years | 3 | 4 |
| Total net credit default protection | 100 % | 100 % |

⁽¹⁾ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

Net Credit Default Protection by Credit Exposure Debt Rating ⁽¹⁾

(Dollars in millions)

| Ratings ^(2, 3) | March 31, 2013 | | December 31, 2012 | |
|--|-----------------------------|----------------|-----------------------------|----------------|
| | Net Notional ⁽⁴⁾ | Percent | Net Notional ⁽⁴⁾ | Percent |
| AAA | \$ (120) | 1.0 % | \$ (120) | 0.8 % |
| AA | (412) | 3.3 | (474) | 3.2 |
| A | (4,951) | 39.8 | (5,861) | 40.0 |
| BBB | (5,133) | 41.2 | (6,067) | 41.4 |
| BB | (1,075) | 8.6 | (1,101) | 7.5 |
| B | (699) | 5.6 | (937) | 6.4 |
| CCC and below | (216) | 1.7 | (247) | 1.7 |
| NR ⁽⁵⁾ | 162 | (1.2) | 150 | (1.0) |
| Total net credit default protection | \$ (12,444) | 100.0 % | \$ (14,657) | 100.0 % |

⁽¹⁾ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

⁽²⁾ Ratings are refreshed on a quarterly basis.

⁽³⁾ Ratings of BBB- or higher are considered to meet the definition of investment grade.

⁽⁴⁾ Represents net credit default protection (purchased) sold.

⁽⁵⁾ "NR" is comprised of names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

| | Funded Loans and Loan Equivalents ⁽¹⁾ | Unfunded Loan Commitments | Net Counterparty Exposure ⁽²⁾ | Securities/ Other Investments ⁽³⁾ | Country Exposure at March 31 2013 | Hedges and Credit Default Protection ⁽⁴⁾ | Net Country Exposure at March 31 2013 ⁽⁵⁾ | Increase (Decrease) from December 31 2012 |
|---|---|------------------------------|---|--|---|--|--|---|
| United Kingdom | \$ 26,266 | \$ 10,666 | \$ 5,173 | \$ 7,539 | \$ 49,644 | \$ (3,129) | \$ 46,515 | \$ (677) |
| Canada | 6,132 | 6,538 | 2,652 | 5,340 | 20,662 | (1,411) | 19,251 | 275 |
| France | 3,233 | 6,101 | 1,358 | 5,898 | 16,590 | (2,650) | 13,940 | (2,351) |
| Brazil | 8,739 | 460 | 248 | 4,135 | 13,582 | (187) | 13,395 | 892 |
| India | 8,235 | 636 | 267 | 3,685 | 12,823 | (223) | 12,600 | (1,118) |
| Germany | 6,919 | 5,377 | 2,860 | 1,750 | 16,906 | (5,220) | 11,686 | 666 |
| China | 8,069 | 282 | 662 | 2,529 | 11,542 | (1,003) | 10,539 | 1,352 |
| Australia | 4,781 | 3,310 | 665 | 2,172 | 10,928 | (839) | 10,089 | 360 |
| Netherlands | 4,067 | 2,277 | 572 | 2,330 | 9,246 | (1,173) | 8,073 | (2,609) |
| South Korea | 4,983 | 577 | 486 | 2,503 | 8,549 | (1,090) | 7,459 | 310 |
| Japan | 4,396 | 466 | 820 | 2,944 | 8,626 | (1,818) | 6,808 | (17,031) |
| Russian Federation | 5,861 | 288 | 58 | 771 | 6,978 | (614) | 6,364 | 1,452 |
| Hong Kong | 4,636 | 612 | 150 | 1,026 | 6,424 | (112) | 6,312 | 869 |
| Switzerland | 2,330 | 3,336 | 352 | 638 | 6,656 | (747) | 5,909 | 89 |
| Singapore | 2,823 | 253 | 280 | 2,435 | 5,791 | (154) | 5,637 | (4,537) |
| Italy | 3,386 | 2,640 | 1,944 | 321 | 8,291 | (4,332) | 3,959 | (879) |
| Mexico | 2,392 | 711 | 208 | 930 | 4,241 | (418) | 3,823 | 164 |
| Taiwan | 2,128 | 43 | 146 | 1,355 | 3,672 | (15) | 3,657 | 435 |
| Turkey | 1,900 | 107 | 149 | 531 | 2,687 | (16) | 2,671 | 531 |
| Spain | 2,534 | 956 | 177 | 299 | 3,966 | (1,311) | 2,655 | 1 |
| Total top 20 non-U.S. countries exposure | \$ 113,810 | \$ 45,636 | \$ 19,227 | \$ 49,131 | \$ 227,804 | \$ (26,462) | \$ 201,342 | \$ (21,806) |

⁽¹⁾ Includes loans, leases and other extensions of credit or funds including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans are reported net of charge-offs but prior to any allowance for loan and lease losses.

⁽²⁾ Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps and secured financing transactions. Derivative exposures are presented net of \$41.6 billion in collateral, predominantly in cash, pledged under legally enforceable netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was \$80.0 billion. Counterparty exposure is not presented net of hedges or credit default protection.

⁽³⁾ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and indexed and tranch credit default swaps.

⁽⁴⁾ Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of single-name and indexed and tranch credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

⁽⁵⁾ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Select European Countries

(Dollars in millions)

| | Funded Loans and Loan Equivalents ⁽¹⁾ | | Unfunded Loan Commitments | | Net Counterparty Exposure ⁽²⁾ | | Securities/ Other Investments ⁽³⁾ | | Country Exposure at March 31 2013 | | Hedges and Credit Default Protection ⁽⁴⁾ | | Net Country Exposure at March 31 2013 ⁽⁵⁾ | | Increase (Decrease) from December 31 2012 | |
|--------------------------------|---|-------|------------------------------|-------|---|-------|---|-----|---|--------|--|---------|---|-------|---|-------|
| Greece | | | | | | | | | | | | | | | | |
| Sovereign | \$ | — | \$ | — | \$ | — | \$ | 7 | \$ | 7 | \$ | — | \$ | 7 | \$ | 5 |
| Financial institutions | | — | | — | | — | | 7 | | 7 | | (9) | | (2) | | 3 |
| Corporates | | 64 | | 117 | | 13 | | 6 | | 200 | | (5) | | 195 | | (114) |
| Total Greece | \$ | 64 | \$ | 117 | \$ | 13 | \$ | 20 | \$ | 214 | \$ | (14) | \$ | 200 | \$ | (106) |
| Ireland | | | | | | | | | | | | | | | | |
| Sovereign | \$ | 17 | \$ | — | \$ | 26 | \$ | 62 | \$ | 105 | \$ | (10) | \$ | 95 | \$ | 37 |
| Financial institutions | | 357 | | 30 | | 255 | | 38 | | 680 | | (34) | | 646 | | 54 |
| Corporates | | 597 | | 257 | | 28 | | 50 | | 932 | | (2) | | 930 | | 1 |
| Total Ireland | \$ | 971 | \$ | 287 | \$ | 309 | \$ | 150 | \$ | 1,717 | \$ | (46) | \$ | 1,671 | \$ | 92 |
| Italy | | | | | | | | | | | | | | | | |
| Sovereign | \$ | 21 | \$ | — | \$ | 1,638 | \$ | 10 | \$ | 1,669 | \$ | (2,265) | \$ | (596) | \$ | (626) |
| Financial institutions | | 1,861 | | 89 | | 198 | | 28 | | 2,176 | | (778) | | 1,398 | | 321 |
| Corporates | | 1,504 | | 2,551 | | 108 | | 283 | | 4,446 | | (1,289) | | 3,157 | | (574) |
| Total Italy | \$ | 3,386 | \$ | 2,640 | \$ | 1,944 | \$ | 321 | \$ | 8,291 | \$ | (4,332) | \$ | 3,959 | \$ | (879) |
| Portugal | | | | | | | | | | | | | | | | |
| Sovereign | \$ | — | \$ | — | \$ | 26 | \$ | 35 | \$ | 61 | \$ | (44) | \$ | 17 | \$ | 54 |
| Financial institutions | | 6 | | — | | 5 | | 32 | | 43 | | (18) | | 25 | | (13) |
| Corporates | | 142 | | 89 | | 6 | | 13 | | 250 | | (149) | | 101 | | 16 |
| Total Portugal | \$ | 148 | \$ | 89 | \$ | 37 | \$ | 80 | \$ | 354 | \$ | (211) | \$ | 143 | \$ | 57 |
| Spain | | | | | | | | | | | | | | | | |
| Sovereign | \$ | 34 | \$ | — | \$ | 54 | \$ | 1 | \$ | 89 | \$ | (277) | \$ | (188) | \$ | (415) |
| Financial institutions | | 808 | | 6 | | 68 | | 110 | | 992 | | (148) | | 844 | | 686 |
| Corporates | | 1,692 | | 950 | | 55 | | 188 | | 2,885 | | (886) | | 1,999 | | (270) |
| Total Spain | \$ | 2,534 | \$ | 956 | \$ | 177 | \$ | 299 | \$ | 3,966 | \$ | (1,311) | \$ | 2,655 | \$ | 1 |
| Total | | | | | | | | | | | | | | | | |
| Sovereign | \$ | 72 | \$ | — | \$ | 1,744 | \$ | 115 | \$ | 1,931 | \$ | (2,596) | \$ | (665) | \$ | (945) |
| Financial institutions | | 3,032 | | 125 | | 526 | | 215 | | 3,898 | | (987) | | 2,911 | | 1,051 |
| Corporates | | 3,999 | | 3,964 | | 210 | | 540 | | 8,713 | | (2,331) | | 6,382 | | (941) |
| Total select European exposure | \$ | 7,103 | \$ | 4,089 | \$ | 2,480 | \$ | 870 | \$ | 14,542 | \$ | (5,914) | \$ | 8,628 | \$ | (835) |

⁽¹⁾ Includes loans, leases and other extensions of credit or funds including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans are reported net of charge-offs but prior to any allowance for loan and lease losses.

⁽²⁾ Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps and secured financing transactions. Derivative exposures are presented net of \$7.9 billion in collateral, predominantly in cash, pledged under legally enforceable netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was \$3.1 billion. Counterparty exposure is not presented net of hedges or credit default protection.

⁽³⁾ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures of \$7.7 billion and net credit default swaps purchased of \$1.5 billion, consisting of \$1.5 billion of net single-name credit default swaps purchased and \$13 million of net indexed and tranching credit default swaps sold.

⁽⁴⁾ Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, including \$6.6 billion, consisting of \$3.2 billion in net single-name credit default swaps purchased and \$397 million in net indexed and tranching credit default swaps purchased, to hedge loans and securities \$2.2 billion in additional credit default protection purchased to hedge derivative assets and \$148 million in other short exposures. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

⁽⁵⁾ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

| | March 31 2013 | December 31 2012 | September 30 2012 | June 30 2012 | March 31 2012 |
|--|------------------|---------------------|----------------------|------------------|------------------|
| Residential mortgage ⁽¹⁾ | \$ 15,002 | \$ 15,056 | \$ 15,441 | \$ 14,878 | \$ 15,318 |
| Home equity ^(1, 2) | 4,195 | 4,281 | 4,275 | 4,207 | 4,360 |
| Direct/Indirect consumer | 84 | 92 | 36 | 35 | 41 |
| Other consumer | 1 | 2 | 1 | 1 | 5 |
| Total consumer | 19,282 | 19,431 | 19,753 | 19,121 | 19,724 |
| U.S. commercial | 1,354 | 1,484 | 1,609 | 1,841 | 2,048 |
| Commercial real estate | 1,139 | 1,513 | 2,028 | 2,498 | 3,404 |
| Commercial lease financing | 19 | 44 | 33 | 39 | 38 |
| Non-U.S. commercial | 112 | 68 | 139 | 194 | 140 |
| | 2,624 | 3,109 | 3,809 | 4,572 | 5,630 |
| U.S. small business commercial | 110 | 115 | 139 | 143 | 121 |
| Total commercial | 2,734 | 3,224 | 3,948 | 4,715 | 5,751 |
| Total nonperforming loans and leases | 22,016 | 22,655 | 23,701 | 23,836 | 25,475 |
| Foreclosed properties ⁽³⁾ | 826 | 900 | 1,224 | 1,541 | 2,315 |
| Total nonperforming loans, leases and foreclosed properties^(4, 5, 6) | \$ 22,842 | \$ 23,555 | \$ 24,925 | \$ 25,377 | \$ 27,790 |
| Fully-insured home loans past due 90 days or more and still accruing | \$ 21,617 | \$ 22,157 | \$ 21,817 | \$ 22,287 | \$ 21,176 |
| Consumer credit card past due 90 days or more and still accruing | 1,541 | 1,649 | 1,695 | 1,847 | 2,160 |
| Other loans past due 90 days or more and still accruing | 655 | 776 | 807 | 865 | 984 |
| Total loans past due 90 days or more and still accruing^(5, 7, 8) | \$ 23,813 | \$ 24,582 | \$ 24,319 | \$ 24,999 | \$ 24,320 |
| Nonperforming loans, leases and foreclosed properties/Total assets ⁽⁹⁾ | 1.05 % | 1.07 % | 1.15 % | 1.18 % | 1.28 % |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties ⁽⁹⁾ | 2.53 | 2.62 | 2.81 | 2.87 | 3.10 |
| Nonperforming loans and leases/Total loans and leases ⁽⁹⁾ | 2.44 | 2.52 | 2.68 | 2.70 | 2.85 |
| Commercial utilized reservable criticized exposure ⁽¹⁰⁾ | \$ 15,006 | \$ 15,936 | \$ 17,374 | \$ 20,442 | \$ 24,457 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure ⁽¹⁰⁾ | 3.75 % | 4.10 % | 4.69 % | 5.64 % | 6.77 % |
| Total commercial utilized criticized exposure/Commercial utilized exposure ⁽¹⁰⁾ | 4.08 | 4.44 | 5.03 | 5.92 | 6.86 |

⁽¹⁾ During the fourth and third quarters of 2012, as a result of regulatory guidance, we changed the treatment of loans discharged in Chapter 7 bankruptcy to write down these loans to collateral value and classify as nonperforming. As a result of this change, we reclassified residential mortgage loans of \$49 million, home equity loans of \$5 million and direct/indirect consumer loans of \$58 million to nonperforming as of December 31, 2012, and residential mortgage loans of \$567 million and home equity loans of \$483 million as of September 30, 2012. Prior period amounts have not been restated.

⁽²⁾ During the first quarter of 2012, the bank regulatory agencies jointly issued interagency supervisory guidance on nonaccrual status for junior-lien consumer real estate loans. In accordance with this regulatory interagency guidance, we classify junior-lien home equity loans as nonperforming when the first-lien loan becomes 90 days past due even if the junior-lien loan is performing. As a result of this change, we reclassified \$1.9 billion of current home equity loans to nonperforming as of March 31, 2012.

⁽³⁾ Foreclosed property balances do not include loans that are insured by the Federal Housing Administration and have entered foreclosure of \$2.3 billion, \$2.5 billion, \$2.4 billion, \$1.2 billion and \$1.1 billion at March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively.

⁽⁴⁾ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

⁽⁵⁾ Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

⁽⁶⁾ Balances do not include the following:

| | March 31 2013 | December 31 2012 | September 30 2012 | June 30 2012 | March 31 2012 |
|--|------------------|---------------------|----------------------|-----------------|------------------|
| Nonperforming loans held-for-sale | \$ 1,051 | \$ 1,113 | \$ 1,397 | \$ 1,363 | \$ 1,491 |
| Nonperforming loans accounted for under the fair value option | 412 | 401 | 458 | 453 | 798 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 | 512 | 521 | 540 | 461 | 459 |

⁽⁷⁾ Balances do not include loans held-for-sale past due 90 days or more and still accruing of \$18 million, \$130 million, \$26 million, \$31 million and \$49 million at March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively. At March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, there were no loans accounted for under the fair value option past due 90 days or more and still accruing interest.

⁽⁸⁾ These balances are excluded from total nonperforming loans, leases and foreclosed properties.

⁽⁹⁾ Total assets and total loans and leases do not include loans accounted for under the fair value option of \$8.8 billion, \$9.0 billion, \$7.6 billion, \$8.4 billion and \$9.2 billion at March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively.

⁽¹⁰⁾ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ⁽¹⁾

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Nonperforming Consumer Loans: | | | | | |
| Balance, beginning of period | \$ 19,431 | \$ 19,753 | \$ 19,121 | \$ 19,724 | \$ 18,768 |
| Additions to nonperforming loans: | | | | | |
| New nonperforming loans | 2,661 | 3,211 | 3,306 | 3,259 | 3,308 |
| Implementation of change in treatment of loans discharged in bankruptcies ⁽²⁾ | n/a | 112 | 1,050 | n/a | n/a |
| Implementation of regulatory interagency guidance ⁽³⁾ | n/a | n/a | n/a | n/a | 1,853 |
| Reductions in nonperforming loans: | | | | | |
| Paydowns | (680) | (968) | (822) | (858) | (1,153) |
| Sales | — | (47) | — | — | — |
| Returns to performing status ⁽⁴⁾ | (943) | (1,076) | (943) | (1,271) | (913) |
| Charge-offs ⁽⁵⁾ | (1,072) | (1,439) | (1,827) | (1,541) | (1,737) |
| Transfers to foreclosed properties | (115) | (115) | (132) | (192) | (402) |
| Total net additions (reductions) to nonperforming loans | (149) | (322) | 632 | (603) | 956 |
| Total nonperforming consumer loans, end of period | 19,282 | 19,431 | 19,753 | 19,121 | 19,724 |
| Foreclosed properties | 620 | 650 | 799 | 1,108 | 1,805 |
| Nonperforming consumer loans and foreclosed properties, end of period | \$ 19,902 | \$ 20,081 | \$ 20,552 | \$ 20,229 | \$ 21,529 |
| Nonperforming Commercial Loans and Leases ⁽⁶⁾: | | | | | |
| Balance, beginning of period | \$ 3,224 | \$ 3,948 | \$ 4,715 | \$ 5,751 | \$ 6,337 |
| Additions to nonperforming loans and leases: | | | | | |
| New nonperforming loans and leases | 350 | 473 | 474 | 788 | 599 |
| Advances | 6 | 5 | 42 | 14 | 24 |
| Reductions in nonperforming loans and leases: | | | | | |
| Paydowns | (328) | (445) | (548) | (806) | (573) |
| Sales | (147) | (198) | (113) | (392) | (137) |
| Return to performing status ⁽⁷⁾ | (167) | (249) | (262) | (152) | (145) |
| Charge-offs ⁽⁸⁾ | (177) | (273) | (221) | (379) | (291) |
| Transfers to foreclosed properties | (21) | (37) | (93) | (109) | (63) |
| Transfers to loans held-for-sale | (6) | — | (46) | — | — |
| Total net reductions in nonperforming loans and leases | (490) | (724) | (767) | (1,036) | (586) |
| Total nonperforming commercial loans and leases, end of period | 2,734 | 3,224 | 3,948 | 4,715 | 5,751 |
| Foreclosed properties | 206 | 250 | 425 | 433 | 510 |
| Nonperforming commercial loans, leases and foreclosed properties, end of period | \$ 2,940 | \$ 3,474 | \$ 4,373 | \$ 5,148 | \$ 6,261 |

⁽¹⁾ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 37.

⁽²⁾ During the fourth and third quarters of 2012, as a result of regulatory guidance, we changed the treatment of loans discharged in Chapter 7 bankruptcy to write down these loans to collateral value and classify as nonperforming. Prior period amounts have not been restated.

⁽³⁾ During the first quarter of 2012, the bank regulatory agencies jointly issued interagency supervisory guidance on nonaccrual status for junior-lien consumer real estate loans. In accordance with this regulatory interagency guidance, we classify junior-lien home equity loans as nonperforming when the first-lien loan becomes 90 days past due even if the junior-lien loan is performing. As a result of this change, we reclassified \$1.9 billion of current home equity loans to nonperforming as of March 31, 2012.

⁽⁴⁾ Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

⁽⁵⁾ Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and accordingly are excluded from this table.

⁽⁶⁾ Includes U.S. small business commercial activity.

⁽⁷⁾ Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

⁽⁸⁾ Small business card loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and accordingly are excluded from this table.

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Quarterly Net Charge-offs and Net Charge-off Ratios (1, 2, 3, 4)

(Dollars in millions)

| Net Charge-offs | First Quarter 2013 | | Fourth Quarter 2012 | | Third Quarter 2012 | | Second Quarter 2012 | | First Quarter 2012 | |
|--------------------------------|--------------------|-------------|---------------------|-------------|--------------------|-------------|---------------------|-------------|--------------------|-------------|
| | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Residential mortgage | \$ 383 | 0.60 % | \$ 730 | 1.14 % | \$ 722 | 1.10 % | \$ 750 | 1.14 % | \$ 914 | 1.36 % |
| Home equity | 684 | 2.62 | 767 | 2.77 | 1,621 | 5.55 | 892 | 3.00 | 957 | 3.13 |
| U.S. credit card | 947 | 4.19 | 978 | 4.19 | 1,079 | 4.60 | 1,244 | 5.27 | 1,331 | 5.44 |
| Non-U.S. credit card | 112 | 4.14 | 119 | 3.62 | 124 | 3.70 | 135 | 3.97 | 203 | 5.78 |
| Direct/Indirect consumer | 124 | 0.61 | 195 | 0.94 | 161 | 0.78 | 181 | 0.86 | 226 | 1.03 |
| Other consumer | 52 | 12.76 | 64 | 15.78 | 63 | 9.53 | 49 | 7.71 | 56 | 8.59 |
| Total consumer | 2,302 | 1.70 | 2,853 | 2.04 | 3,770 | 2.64 | 3,251 | 2.25 | 3,687 | 2.48 |
| U.S. commercial ⁽⁵⁾ | 45 | 0.09 | 27 | 0.05 | 55 | 0.12 | 94 | 0.20 | 66 | 0.15 |
| Commercial real estate | 93 | 0.96 | 84 | 0.88 | 91 | 0.97 | 77 | 0.83 | 132 | 1.36 |
| Commercial lease financing | (10) | (0.18) | 1 | 0.02 | (12) | (0.22) | 14 | 0.25 | (9) | (0.16) |
| Non-U.S. commercial | (15) | (0.08) | 17 | 0.12 | 9 | 0.06 | 7 | 0.06 | (5) | (0.04) |
| | 113 | 0.14 | 129 | 0.16 | 143 | 0.19 | 192 | 0.26 | 184 | 0.25 |
| U.S. small business commercial | 102 | 3.33 | 122 | 3.86 | 209 | 6.59 | 183 | 5.74 | 185 | 5.63 |
| Total commercial | 215 | 0.25 | 251 | 0.30 | 352 | 0.45 | 375 | 0.49 | 369 | 0.48 |
| Total net charge-offs | \$ 2,517 | 1.14 | \$ 3,104 | 1.40 | \$ 4,122 | 1.86 | \$ 3,626 | 1.64 | \$ 4,056 | 1.80 |

By Business Segment

| | | | | | | | | | | |
|---------------------------------------|-----------------|-------------|-----------------|-------------|-----------------|-------------|-----------------|-------------|-----------------|-------------|
| Consumer & Business Banking | \$ 1,196 | 3.74 % | \$ 1,284 | 3.89 % | \$ 1,499 | 4.49 % | \$ 1,669 | 4.95 % | \$ 1,766 | 5.06 % |
| Consumer Real Estate Services | 660 | 2.91 | 732 | 3.05 | 1,567 | 6.15 | 845 | 3.25 | 915 | 3.43 |
| Global Banking | 113 | 0.17 | 230 | 0.35 | 116 | 0.18 | 159 | 0.25 | 165 | 0.26 |
| Global Markets | 2 | 0.01 | 1 | 0.01 | — | — | — | — | 13 | 0.18 |
| Global Wealth & Investment Management | 61 | 0.23 | 91 | 0.35 | 97 | 0.38 | 88 | 0.36 | 94 | 0.38 |
| All Other | 485 | 0.80 | 766 | 1.23 | 843 | 1.31 | 865 | 1.32 | 1,103 | 1.64 |
| Total net charge-offs | \$ 2,517 | 1.14 | \$ 3,104 | 1.40 | \$ 4,122 | 1.86 | \$ 3,626 | 1.64 | \$ 4,056 | 1.80 |

(1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 1.18, 1.44, 1.93, 1.69 and 1.87 for the three months ended March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively.

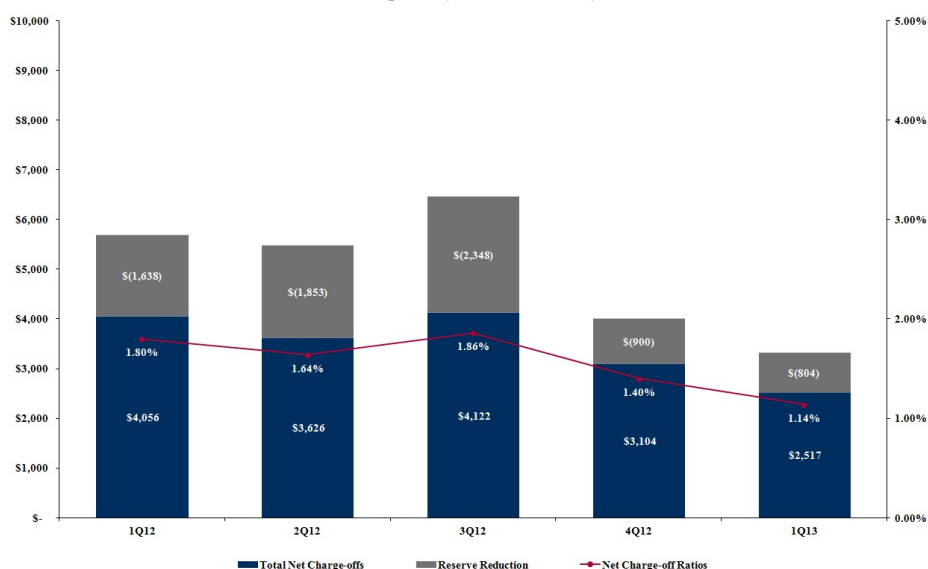
(2) Excludes write-offs of purchased credit-impaired loans of \$839 million, \$1.1 billion and \$1.7 billion for the three months ended March 31, 2013, December 31, 2012 and September 30, 2012, respectively. There were no write-offs of purchased credit-impaired loans at June 30, 2012 and March 31, 2012. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 1.52, 1.90 and 2.63 for the three months ended March 31, 2013, December 31, 2012 and September 30, 2012, respectively.

(3) During the three months ended September 30, 2012, the Corporation changed the treatment of loans discharged in Chapter 7 bankruptcy to write down these loans to collateral value irrespective of the borrower's payment status. As a result of the completion of implementation, the Corporation charged off \$73 million and \$478 million of current or less than 60 days delinquent loans for the three months ended December 31, 2012 and September 30, 2012.

(4) Includes \$435 million of charge-offs incurred during the three months ended September 30, 2012 as a result of National Mortgage Settlement activities.

(5) Excludes U.S. small business commercial loans.

Net Charge-offs (Reserve Reduction)



Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

| | March 31, 2013 | | | December 31, 2012 | | | March 31, 2012 | | |
|---|------------------|------------------|--|-------------------|------------------|--|------------------|------------------|--|
| | Amount | Percent of Total | Percent of Loans and Leases Outstanding ⁽¹⁾ | Amount | Percent of Total | Percent of Loans and Leases Outstanding ⁽¹⁾ | Amount | Percent of Total | Percent of Loans and Leases Outstanding ⁽¹⁾ |
| Allowance for loan and lease losses | | | | | | | | | |
| Residential mortgage | \$ 6,731 | 29.99% | 2.62 % | \$ 7,088 | 29.31% | 2.80 % | \$ 8,272 | 25.68% | 3.10 % |
| Home equity | 6,707 | 29.89 | 6.50 | 7,845 | 32.45 | 7.26 | 12,701 | 39.43 | 10.48 |
| U.S. credit card | 4,506 | 20.08 | 5.00 | 4,718 | 19.51 | 4.97 | 5,680 | 17.63 | 5.89 |
| Non-U.S. credit card | 572 | 2.55 | 5.38 | 600 | 2.48 | 5.13 | 828 | 2.57 | 5.95 |
| Direct/Indirect consumer | 690 | 3.08 | 0.85 | 718 | 2.97 | 0.86 | 1,001 | 3.11 | 1.16 |
| Other consumer | 106 | 0.47 | 6.24 | 104 | 0.43 | 6.40 | 155 | 0.48 | 5.96 |
| Total consumer | 19,312 | 86.06 | 3.55 | 21,073 | 87.15 | 3.81 | 28,637 | 88.90 | 4.88 |
| U.S. commercial ⁽²⁾ | 1,866 | 8.31 | 0.87 | 1,885 | 7.80 | 0.90 | 2,098 | 6.51 | 1.08 |
| Commercial real estate | 815 | 3.63 | 2.09 | 846 | 3.50 | 2.19 | 1,166 | 3.62 | 3.06 |
| Commercial lease financing | 85 | 0.38 | 0.36 | 78 | 0.32 | 0.33 | 79 | 0.25 | 0.37 |
| Non-U.S. commercial | 363 | 1.62 | 0.44 | 297 | 1.23 | 0.40 | 231 | 0.72 | 0.44 |
| Total commercial ⁽³⁾ | 3,129 | 13.94 | 0.87 | 3,106 | 12.85 | 0.90 | 3,574 | 11.10 | 1.17 |
| Allowance for loan and lease losses | 22,441 | 100.00 % | 2.49 | 24,179 | 100.00 % | 2.69 | 32,211 | 100.00 % | 3.61 |
| Reserve for unfunded lending commitments | 486 | | | 513 | | | 651 | | |
| Allowance for credit losses | \$ 22,927 | | | \$ 24,692 | | | \$ 32,862 | | |

Asset Quality Indicators

| | | | |
|--|--------|--------|--------|
| Allowance for loan and lease losses/Total loans and leases ⁽⁴⁾ | 2.49 % | 2.69 % | 3.61 % |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) ^(4, 5) | 2.06 | 2.14 | 2.70 |
| Allowance for loan and lease losses/Total nonperforming loans and leases ⁽⁶⁾ | 102 | 107 | 126 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases ⁽⁵⁾ | 82 | 82 | 91 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs ⁽⁷⁾ | 2.20 | 1.96 | 1.97 |
| Ratio of the allowance for loan and lease losses (excluding purchased credit-impaired loans)/Annualized net charge-offs ⁽⁵⁾ | 1.76 | 1.51 | 1.43 |
| Ratio of the allowance for loan and lease losses/Annualized net charge-offs and purchased credit-impaired write-offs ⁽⁸⁾ | 1.65 | 1.44 | 1.97 |

⁽¹⁾ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$1.0 billion, \$1.0 billion and \$2.2 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of \$2.1 billion, \$2.3 billion and \$2.2 billion and non-U.S. commercial loans of \$5.7 billion, \$5.7 billion and \$4.8 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽²⁾ Includes allowance for loan and lease losses for U.S. small business commercial loans of \$11 million, \$642 million and \$811 million at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽³⁾ Includes allowance for loan and lease losses for impaired commercial loans of \$408 million, \$475 million and \$635 million at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽⁴⁾ Total loans and leases do not include loans accounted for under the fair value option of \$8.8 billion, \$9.0 billion and \$9.2 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽⁵⁾ Excludes valuation allowance on purchased credit-impaired loans of \$4.5 billion, \$5.5 billion and \$8.9 billion at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽⁶⁾ Allowance for loan and lease losses includes \$10.7 billion, \$12.0 billion and \$17.0 billion allocated to products (primarily the Card Services portfolios within Consumer & Business Banking and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at March 31, 2013, December 31, 2012 and March 31, 2012, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 3 percent, 54 percent and 60 percent at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

⁽⁷⁾ Net charge-offs exclude \$839 million and \$1.1 billion of write-offs in the purchased credit-impaired loan portfolio at March 31, 2013 and December 31, 2012. These write-offs decreased the purchased credit-impaired valuation allowance included as part of the allowance for loan and lease losses.

⁽⁸⁾ There were no write-offs of purchased credit-impaired loans at March 31, 2012.

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations

Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of average common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of average shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total ending shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity (i.e., capital). In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

Effective January 1, 2013, on a prospective basis, the Corporation adjusted the amount of capital being allocated to its business segments. The adjustment reflects an enhancement to prior-year methodology (economic capital) which focused solely on internal risk-based economic capital models. The enhanced methodology (allocated capital) now also considers the effect of regulatory capital requirements and future business plans in addition to internal risk-based economic capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. The capital allocated to the Corporation's business segments is referred to as allocated capital, a non-GAAP financial measure. Allocated capital in the Corporation's business segments is subject to change over time.

See the tables below and on pages 42-44 for reconciliations of these non-GAAP financial measures with financial measures defined by GAAP for the three months ended March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis | | | | | |
| Net interest income | \$ 10,664 | \$ 10,324 | \$ 9,938 | \$ 9,548 | \$ 10,846 |
| Fully taxable-equivalent adjustment | 211 | 231 | 229 | 234 | 207 |
| Net interest income on a fully taxable-equivalent basis | \$ 10,875 | \$ 10,555 | \$ 10,167 | \$ 9,782 | \$ 11,053 |

Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis

| | | | | | |
|---|------------------|------------------|------------------|------------------|------------------|
| Total revenue, net of interest expense | \$ 23,497 | \$ 18,660 | \$ 20,428 | \$ 21,968 | \$ 22,278 |
| Fully taxable-equivalent adjustment | 211 | 231 | 229 | 234 | 207 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ 23,708 | \$ 18,891 | \$ 20,657 | \$ 22,202 | \$ 22,485 |

Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis

| | | | | | |
|---|-----------------|-------------------|---------------|---------------|---------------|
| Income tax expense (benefit) | \$ 1,009 | \$ (2,636) | \$ 770 | \$ 684 | \$ 66 |
| Fully taxable-equivalent adjustment | 211 | 231 | 229 | 234 | 207 |
| Income tax expense (benefit) on a fully taxable-equivalent basis | \$ 1,220 | \$ (2,405) | \$ 999 | \$ 918 | \$ 273 |

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

| | | | | | |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Common shareholders' equity | \$ 218,238 | \$ 219,744 | \$ 217,273 | \$ 216,782 | \$ 214,150 |
| Goodwill | (69,945) | (69,976) | (69,976) | (69,976) | (69,967) |
| Intangible assets (excluding mortgage servicing rights) | (6,549) | (6,874) | (7,194) | (7,533) | (7,869) |
| Related deferred tax liabilities | 2,425 | 2,490 | 2,556 | 2,626 | 2,700 |
| Tangible common shareholders' equity | \$ 144,169 | \$ 145,384 | \$ 142,659 | \$ 141,899 | \$ 139,014 |

Reconciliation of average shareholders' equity to average tangible shareholders' equity

| | | | | | |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Shareholders' equity | \$ 237,008 | \$ 238,512 | \$ 236,039 | \$ 235,558 | \$ 232,566 |
| Goodwill | (69,945) | (69,976) | (69,976) | (69,976) | (69,967) |
| Intangible assets (excluding mortgage servicing rights) | (6,549) | (6,874) | (7,194) | (7,533) | (7,869) |
| Related deferred tax liabilities | 2,425 | 2,490 | 2,556 | 2,626 | 2,700 |
| Tangible shareholders' equity | \$ 162,939 | \$ 164,152 | \$ 161,425 | \$ 160,675 | \$ 157,430 |

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Exhibit A: Non-GAAP Reconciliations (continued)**Bank of America Corporation and Subsidiaries****Reconciliations to GAAP Financial Measures**

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| <u>Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity</u> | | | | | |
| Common shareholders' equity | \$ 219,653 | \$ 218,188 | \$ 219,838 | \$ 217,213 | \$ 213,711 |
| Goodwill | (69,930) | (69,976) | (69,976) | (69,976) | (69,976) |
| Intangible assets (excluding mortgage servicing rights) | (6,379) | (6,684) | (7,030) | (7,335) | (7,696) |
| Related deferred tax liabilities | 2,363 | 2,428 | 2,494 | 2,559 | 2,628 |
| Tangible common shareholders' equity | \$ 145,707 | \$ 143,956 | \$ 145,326 | \$ 142,461 | \$ 138,667 |
| <u>Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity</u> | | | | | |
| Shareholders' equity | \$ 238,433 | \$ 236,956 | \$ 238,606 | \$ 235,975 | \$ 232,499 |
| Goodwill | (69,930) | (69,976) | (69,976) | (69,976) | (69,976) |
| Intangible assets (excluding mortgage servicing rights) | (6,379) | (6,684) | (7,030) | (7,335) | (7,696) |
| Related deferred tax liabilities | 2,363 | 2,428 | 2,494 | 2,559 | 2,628 |
| Tangible shareholders' equity | \$ 164,487 | \$ 162,724 | \$ 164,094 | \$ 161,223 | \$ 157,455 |
| <u>Reconciliation of period-end assets to period-end tangible assets</u> | | | | | |
| Assets | \$ 2,174,611 | \$ 2,209,974 | \$ 2,166,162 | \$ 2,160,854 | \$ 2,181,449 |
| Goodwill | (69,930) | (69,976) | (69,976) | (69,976) | (69,976) |
| Intangible assets (excluding mortgage servicing rights) | (6,379) | (6,684) | (7,030) | (7,335) | (7,696) |
| Related deferred tax liabilities | 2,363 | 2,428 | 2,494 | 2,559 | 2,628 |
| Tangible assets | \$ 2,100,665 | \$ 2,135,742 | \$ 2,091,650 | \$ 2,086,102 | \$ 2,106,405 |

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | Third Quarter 2012 | Second Quarter 2012 | First Quarter 2012 |
|---|--------------------------|---------------------------|--------------------------|---------------------------|--------------------------|
| Reconciliation of return on average allocated capital/economic capital⁽¹⁾ | | | | | |
| Consumer & Business Banking | | | | | |
| Reported net income | \$ 1,382 | \$ 1,421 | \$ 1,275 | \$ 1,146 | \$ 1,445 |
| Adjustment related to intangibles ⁽²⁾ | 2 | 3 | 3 | 4 | 3 |
| Adjusted net income | \$ 1,384 | \$ 1,424 | \$ 1,278 | \$ 1,150 | \$ 1,448 |
| Average allocated equity | \$ 58,388 | \$ 54,131 | \$ 53,918 | \$ 53,387 | \$ 52,890 |
| Adjustment related to goodwill and a percentage of intangibles | (30,388) | (30,418) | (30,448) | (30,484) | (30,522) |
| Average allocated capital/economic capital | \$ 28,000 | \$ 23,713 | \$ 23,470 | \$ 22,903 | \$ 22,368 |
| Global Banking | | | | | |
| Reported net income | \$ 1,338 | \$ 1,409 | \$ 1,221 | \$ 1,379 | \$ 1,573 |
| Adjustment related to intangibles ⁽²⁾ | 1 | 1 | 1 | 1 | 1 |
| Adjusted net income | \$ 1,339 | \$ 1,410 | \$ 1,222 | \$ 1,380 | \$ 1,574 |
| Average allocated equity | \$ 49,828 | \$ 44,815 | \$ 45,288 | \$ 45,229 | \$ 45,060 |
| Adjustment related to goodwill and a percentage of intangibles | (24,828) | (24,849) | (24,852) | (24,856) | (24,860) |
| Average allocated capital/economic capital | \$ 25,000 | \$ 19,966 | \$ 20,436 | \$ 20,373 | \$ 20,200 |
| Global Markets | | | | | |
| Reported net income (loss) | \$ 1,358 | \$ 183 | \$ (274) | \$ 499 | \$ 828 |
| Adjustment related to intangibles ⁽²⁾ | 2 | 2 | 2 | 3 | 2 |
| Adjusted net income (loss) | \$ 1,360 | \$ 185 | \$ (272) | \$ 502 | \$ 830 |
| Average allocated equity | \$ 34,645 | \$ 18,836 | \$ 18,070 | \$ 17,929 | \$ 19,032 |
| Adjustment related to goodwill and a percentage of intangibles | (4,645) | (4,648) | (4,652) | (4,609) | (4,648) |
| Average allocated capital/economic capital | \$ 30,000 | \$ 14,188 | \$ 13,418 | \$ 13,320 | \$ 14,384 |
| Global Wealth & Investment Management | | | | | |
| Reported net income | \$ 720 | \$ 576 | \$ 571 | \$ 548 | \$ 550 |
| Adjustment related to intangibles ⁽²⁾ | 4 | 5 | 6 | 6 | 6 |
| Adjusted net income | \$ 724 | \$ 581 | \$ 577 | \$ 554 | \$ 556 |
| Average allocated equity | \$ 20,323 | \$ 18,489 | \$ 18,199 | \$ 17,391 | \$ 16,822 |
| Adjustment related to goodwill and a percentage of intangibles | (10,323) | (10,340) | (10,359) | (10,380) | (10,402) |
| Average allocated capital/economic capital | \$ 10,000 | \$ 8,149 | \$ 7,840 | \$ 7,011 | \$ 6,420 |

For footnotes see page44.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | First Quarter 2013 | Fourth Quarter 2012 | First Quarter 2012 |
|--|--------------------------|---------------------------|--------------------------|
| <u>Consumer & Business Banking</u> | | | |
| <u>Deposits</u> | | | |
| Reported net income | \$ 398 | \$ 322 | \$ 403 |
| Adjustment related to intangibles ⁽²⁾ | — | — | — |
| Adjusted net income | \$ 398 | \$ 322 | \$ 403 |
| Average allocated equity | \$ 35,407 | \$ 33,479 | \$ 32,219 |
| Adjustment related to goodwill and a percentage of intangibles | (20,007) | (20,013) | (20,030) |
| Average allocated capital/economic capital | \$ 15,400 | \$ 13,466 | \$ 12,189 |
| <u>Card Services</u> | | | |
| Reported net income | \$ 984 | \$ 1,099 | \$ 1,042 |
| Adjustment related to intangibles ⁽²⁾ | 2 | 3 | 3 |
| Adjusted net income | \$ 986 | \$ 1,102 | \$ 1,045 |
| Average allocated equity | \$ 22,981 | \$ 20,652 | \$ 20,671 |
| Adjustment related to goodwill and a percentage of intangibles | (10,381) | (10,405) | (10,492) |
| Average allocated capital/economic capital | \$ 12,600 | \$ 10,247 | \$ 10,179 |

⁽¹⁾ There are no adjustments to reported net income (loss) or average allocated equity for *Consumer Real Estate Services*.

⁽²⁾ Represents cost of funds, earnings credits and certain expenses related to intangibles.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.