# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 14, 2021

# BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the	e appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	BAC	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of Floating Rate Non- Cumulative Preferred Stock, Series E	BAC PrE	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 6.000% Non-Cumulative Preferred Stock, Series GG	BAC PrB	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 5.875% Non-Cumulative Preferred Stock, Series HH	BAC PrK	New York Stock Exchange
7.25% Non-Cumulative Perpetual Convertible Preferred Stock, Series L	BAC PrL	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of  Bank of America Corporation Floating Rate Non-Cumulative  Preferred Stock, Series 1	BML PrG	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of Bank of America Corporation Floating Rate Non-Cumulative Preferred Stock, Series 2	BML PrH	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of Bank of America Corporation Floating Rate Non-Cumulative Preferred Stock, Series 4	BML PrJ	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of Bank of America Corporation Floating Rate Non-Cumulative Preferred Stock, Series 5	BML PrL	New York Stock Exchange
Floating Rate Preferred Hybrid Income Term Securities of BAC Capital Trust XIII (and the guarantee related thereto)	BAC/PF	New York Stock Exchange
5.63% Fixed to Floating Rate Preferred Hybrid Income Term Securities of BAC Capital Trust XIV (and the guarantee related thereto)	BAC/PG	New York Stock Exchange
Income Capital Obligation Notes initially due December 15, 2066 of Bank of America  Corporation	MER PrK	New York Stock Exchange
Senior Medium-Term Notes, Series A, Step Up Callable Notes, due November 28, 2031 of BofA Finance LLC (and the guarantee of the Registrant with respect thereto)	BAC/31B	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 5.375% Non-Cumulative Preferred Stock, Series KK	BAC PrM	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 5.000% Non-Cumulative Preferred Stock, Series LL	BAC PrN	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 4.375% Non-Cumulative Preferred Stock, Series NN	BAC PrO	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 4.125% Non-Cumulative Preferred Stock, Series PP	BAC PrP	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2).	
Emerging growth company	
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.	

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 14, 2021, Bank of America Corporation (the "Corporation") announced financial results for the second quarter ended June 30, 2021, reporting second quarter net income of \$9.2 billion, or \$1.03 per diluted share. A copy of the press release announcing the Corporation's results for the second quarter ended June 30, 2021 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### ITEM 7.01. REGULATION FD DISCLOSURE.

On July 14, 2021, the Corporation will hold an investor conference call and webcast to discuss financial results for the second quarter ended June 30, 2021, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the second quarter ended June 30, 2021 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

Exhibit 99.1 filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
<u>99.1</u>	The Press Release
<u>99.2</u>	The Presentation Materials
99.3	The Supplemental Information
104	Cover Page Interactive Data File (embedded in the cover page formatted in Inline XBRL)

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Rudolf A. Bless

Rudolf A. Bless

Chief Accounting Officer

Dated: July 14, 2021



Bank of America Reports Q2 Net Income of \$9.2 Billion, EPS of \$1.03 CET1 Ratio of 11.5%, Average Deposits up \$231 Billion to \$1.9 Trillion<sup>(A)</sup>

## Q2-21 Financial Highlights1

- Net income of \$9.2 billion, or \$1.03 per diluted share, including:
  - \$1.6 billion provision for credit losses benefit<sup>(C)</sup>
  - \$2.0 billion positive tax adjustment related to revaluation of UK deferred tax assets
- Revenue, net of interest expense, decreased 4% to \$21.5 billion
  - Net interest income (NII)<sup>(D)</sup> declined 6% to \$10.2 billion, driven primarily by lower interest rates
  - Noninterest income down 2% to \$11.2 billion, driven by lower sales and trading revenue and the absence of a \$704 million gain in the yearago quarter, partially offset by higher Consumer and Wealth Management revenues
- Provision for credit losses decreased \$6.7 billion to a benefit of \$1.6 billion, reflecting a reserve release of \$2.2 billion amid an improved macroeconomic outlook<sup>(C)</sup>
- Noninterest expense rose \$1.6 billion, or 12%, to \$15.0 billion, including higher compensation and benefits costs, a \$500 million contribution to the Bank of America Foundation to support ESG initiatives, and \$300 million associated with processing transactional card claims related to state unemployment benefits
- Average loan and lease balances in business segments declined 11% YoY to \$889 billion but increased \$1.8 billion QoQ; excluding Paycheck Protection Program, loan balances grew \$5.1 billion QoQ
- · Deposits rose \$231 billion, or 14%, to \$1.9 trillion
- Average Global Liquidity Sources rose \$267 billion, or 34%, to a record \$1.1 trillion, reflecting strong deposit balance growth<sup>(E)</sup>
- Common equity tier 1 (CET1) ratio strong at 11.5% (Standardized)<sup>(A)</sup>
- Returned \$5.8 billion to shareholders through common dividends and share repurchases

## From Chairman and CEO Brian Moynihan

"We delivered solid earnings and returned more capital to shareholders during the quarter as we moved to a more open economy. Our team continued to do a great job serving clients, as shown by the increased levels of client activity across all of our businesses.

"More than 85% of our buildings and offices are open, and we're welcoming our teammates back. This means more face-to-face meetings; helping to increase sales of Consumer products and drive strong household growth in Wealth Management, and increased prospect calling in Commercial Banking.

"Consumer spending has significantly surpassed pre-

Q2-21 Business Segment Highlights<sup>1,2(B)</sup>

## **Consumer Banking**

- · Net income of \$3.0 billion
- · Deposits up 21% to a record \$979 billion
- Consumer investment assets up \$100 billion, or 40%, to a record \$346 billion, driven by market valuations and client flows of \$21 billion since Q2-20
- · Accelerated Client Activity
  - Combined credit and debit card spend up 16% QoQ to \$200 billion
  - Total mortgage originations up 36% QoQ to \$21.4 billion
- 70% of overall households actively using digital platforms

## **Global Wealth and Investment Management**

- Net income of \$991 million
- Record client balances of \$3.7 trillion, up \$725 billion, or 25%, driven by higher market valuations and positive client flows; including Consumer Investments, total client balances of \$4.1 trillion, up 26%
- · Deposits up 16% to \$333 billion
- · Pretax margin of 26%
- · Accelerated Client Activity
  - Record quarterly loan balance growth of \$8.3 billion, ending balances up 8% to \$198 billion
  - Merrill Lynch Wealth Management added ~6,000 net new households; Private Bank added ~475 net new relationships

## **Global Banking**

- · Net income of \$2.4 billion
- Total investment banking fees (excl. self-led) of \$2.1 billion remained near record levels
  - No. 3 in investment banking fees<sup>3</sup>
- · Deposits up 3% to \$507 billion
- · Accelerated Client Activity
  - Total Commercial Committed Exposure increased \$24 billion QoQ to \$1.1 trillion
  - Raised \$500 billion in capital on behalf of clients YTD<sup>4</sup>

## **Global Markets**

- · Net income of \$908 million
- Sales and trading revenue of \$3.6 billion, including net debit valuation adjustment (DVA) losses of \$34 million, with FICC revenue of \$1.9 billion and Equities revenue of \$1.6 billion
- Excluding net DVA, sales and trading revenue down 19% to \$3.6 billion;
   FICC down 38% to \$2.0 billion;
   Equities up 33% to \$1.6 billion
- · Accelerated Client Activity
  - Average assets increased \$134 billion to \$798 billion, driven by higher client balances in equities and loan growth

## pandemic levels, deposit growth is strong, and loan levels have begun to grow."

See page 10 for endnotes.

- <sup>1</sup> Financial Highlights and Business Segment Highlights are compared to the year-ago quarter unless noted. Loan and deposit balances are shown on an average basis unless noted.

  <sup>2</sup> The Corporation reports the results of operations of its four business segments and All Other on a fully taxable-equivalent (FTE) basis.

<sup>3</sup> Source: Dealogic as of July 1, 2021

Source: Dealogic as of July 1, 2021. Global Capital Raise includes Equity, Debt, Loans (MBS, ABS, and self-funded deals are excluded). Shown on a proportional share basis.

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## From Chief Financial Officer Paul Donofrio:

"Despite the continued challenge of low interest rates, the diversity and leadership positions of our eight lines of business enabled us to benefit from a faster economic recovery this quarter. We believe our continued focus on client selection and responsible growth has positioned us well. Total loan balances grew for the first time since the first quarter of 2020 even as we recorded the lowest credit loss rates in 25 years.

"At the same time, our balance sheet remains a source of strength, as supported by our performance in the most recent stress tests, which showed significant excess capital. We returned nearly \$6 billion this quarter in common dividends and share repurchases and we expect to return a higher amount in the coming quarters, while we continue to deliver for our clients and the communities that we are so fortunate to serve."

## Bank of America Financial Highlights(G)

## Three Months Ended

(\$ in billions, except per share data)	6/30/2021	3/31/2021	6/30/2020
Total revenue, net of interest expense	\$21.5	\$22.8	\$22.3
Provision for credit losses	(1.6)	(1.9)	5.1
Noninterest expense	15.0	15.5	13.4
Pretax income	8.0	9.2	3.8
Pretax, pre-provision income <sup>1(G)</sup>	6.4	7.3	8.9
Income tax expense	(1.2)	1.1	0.3
Net Income	9.2	8.1	3.5
Diluted earnings per share	\$1.03	\$0.86	\$0.37

<sup>&</sup>lt;sup>1</sup> Pretax, pre-provision income represents a non-GAAP financial measure. For more information, see page 18.

# Strength of Responsible Growth





## Consumer Banking<sup>1,2</sup>

- Net income increased to \$3.0 billion, reflecting higher revenue and lower credit costs
- Revenue of \$8.2 billion increased 4%, driven by increased card income and higher deposit balances
- Provision for credit losses improved \$3.7 billion to a benefit of \$697 million, reflecting an improved macroeconomic outlook
  - Net charge-off ratio improved to 0.89%, compared to 1.05%
- Noninterest expense increased 3% to \$4.9 billion, as lower COVID-19 costs were more than offset by investments for business growth

## Business Highlights<sup>1,3(B)</sup>

- Average deposits grew \$168 billion, or 21%, to \$979 billion; average loans declined \$40 billion, or 12%, to \$282 billion, driven by lower first mortgage and card balances
- Consumer investment assets grew \$100 billion, or 40%, to \$346 billion, driven by market performance and strong client flows
  - \$21 billion of client flows since Q2-20
  - 3.2 million client accounts, up 9%
- Combined credit/debit card spend up \$57 billion, or 40%; credit card up 46% and debit card up 36%
- 7.5 million Consumer clients enrolled in Preferred Rewards, up 14%, with 99% annualized retention rate

## Digital Usage Continued to Grow<sup>1</sup>

- 40.5 million active digital banking users, up 3%
- 1.4 million digital sales, up 26%
- · 2.6 billion digital logins
- 14.3 million active Zelle® users, now including small businesses, sent and received 189 million transfers worth \$56.5 billion, up 62% and 76% YoY, respectively
- Clients booked a record ~871,000 digital appointments with an associate

#### Financial Results<sup>1</sup>

	Three months ended			
(\$ in millions)	6/30/2021	3/31/2021	6/30/2020	
Total revenue <sup>2</sup>	\$8,186	\$8,069	\$7,852	
Provision for credit losses	(697)	(617)	3,024	
Noninterest expense	4,859	5,131	4,735	
Pretax income	4,024	3,555	93	
Income tax expense	986	871	23	
Net income	\$3,038	\$2,684	\$70	

## Business Highlights<sup>1,3(B)</sup>

	Thre	ee months end	led
(\$ in billions)	6/30/2021	3/31/2021	6/30/2020
Average deposits	\$979.1	\$924.1	\$810.7
Average loans and leases	281.8	290.9	321.6
Consumer investment assets (EOP)	345.8	324.5	246.1
Active mobile banking users (MM)	31.8	31.5	30.3
Number of financial centers	4,296	4,324	4,298
Efficiency ratio	59 %	64 %	60 %
Return on average allocated capital	32	28	1
Total Consumer Credit Card <sup>3</sup>			
Average credit card outstanding balances	\$73.4	\$74.2	\$86.2
Total credit/debit spend	200.3	172.5	143.3
Risk-adjusted margin	9.8 %	9.3 %	8.5 %

<sup>1</sup> Comparisons are to the year-ago quarter unless noted.

#### **Continued Business Leadership**

- No. 1 in customer satisfaction for U.S. Online<sup>(A)</sup> Banking among National Banks by J.D. Power<sup>(B)</sup>
- No. 1 in customer satisfaction for U.S. Mobile Banking Apps among National Banks by J.D. Power<sup>(B)</sup>
- · No. 1 in customer satisfaction for U.S. Retail Banking Advice by J.D. Power (2021)
- No. 1 Consumer Deposit Market Share (Estimated retail consumer deposits based on June 30, 2020 FDIC deposit data)
- No. 1 Online Banking and Mobile Banking Functionality (Keynova Q2-21 Online Banker Scorecard, Keynova Q1-21 Mobile Banker Scorecard, Javelin 2021 Online and Mobile Banking Scorecards)
- No. 1 in Prime Auto Credit Distribution of New Originations Among Peers (Experian AutoCount; Franchised Dealers; largest percentage of 680+ Vantage 3.0 loan originations among key competitors as of April 2021)
- Best Mortgage Lender for First Time Homebuyers (Nerdwallet, 2021)
- Merrill Edge Self-Directed No. 1 for Overall Client Experience, ESG Investing, Client Dashboard and Banking (StockBrokers.com, January 2021)

(A) Tied in the national segment of the LD. Power 2021 U.S. Online Banking Satisfaction Study

<sup>&</sup>lt;sup>2</sup> Revenue, net of interest expense.

<sup>3</sup> The Consumer credit card portfolio includes Consumer Banking and GWIM.

(B) J.D. Power's 2021 U.S. Banking Mobile App Satisfaction, U.S. Online Banking Satisfaction studies measure overall satisfaction with banking digital channels based on four factors: navigation; speed; visual appeal; and information/content. The studies are based on responses from 9,926 retail bank customers nationwide and were fielded in March-April 2021. For J.D. Power award information, visit jdpower.com/awards.



## Global Wealth and Investment Management<sup>1,2</sup>

- Net income increased \$368 million, or 59%, to \$991 million, reflecting record asset management fees and lower credit costs
- Record revenue of \$5.1 billion, up 14%, driven by a \$656 million increase in asset management fees
- Noninterest expense increased 10% to \$3.8 billion, primarily driven by higher revenue-related incentives

## Business Highlights 1(B)

- Total client balances up \$725 billion, or 25%, to a record of \$3.7 trillion, driven by higher market valuations and positive client flows
  - Average deposits increased \$46 billion, or 16%, to \$333 billion; average loans and leases grew \$12 billion, or 6%, to \$194 billion, driven by securitiesbased lending and custom lending
  - Strong AUM flows of \$12 billion in Q2-21

## Merrill Lynch Wealth Management Highlights1

## · Strong Client Growth and Advisor Engagement

- Record client balances of \$3.1 trillion, up 25%
- Record AUM balances of \$1.2 trillion, up 29%
- Added ~6,000 net new households in Q2-21

## Digital Usage Continued to Grow

- 79% of Merrill Lynch households actively using an online or mobile platform; 39% Merrill Lynch mobile app usage, up from 32%
- Continued growth of advisor/client digital communications; 348,000 households exchanged ~1.5 million messages through Secure Messaging
- 279,000 forms signed digitally in Q2-21, 53% of eligible transactions
- Number of checks deposited through automated channels: 51% of all eligible checks deposited in Q2-21, up from 45%

## Bank of America Private Bank Highlights<sup>1</sup>

## Strong Client Engagement

- Record client balances of \$580 billion, up 21% YoY
- Record AUM balances of \$340 billion, up 22% YoY
- Added ~475 net new relationships in Q2-21
- Conducted ~8,200 client WebEx sessions in Q2-21

## Digital Usage Continued to Grow

- Record 81% of clients digitally active across the enterprise, up from 78% in Q2-20
- 73% of checks deposited through automated channels, up from 69%
- Logins up 6%; once clients are digitally engaged they are using features more frequently:

## Financial Results<sup>1</sup>

	Three months ended			
(\$ in millions)	6/30/2021	3/31/2021	6/30/2020	
Total revenue <sup>2</sup>	\$5,065	\$4,971	\$4,425	
Provision for credit losses	(62)	(65)	136	
Noninterest expense	3,814	3,868	3,464	
Pretax income	1,313	1,168	825	
Income tax expense	322	286	202	
Net income	\$991	\$882	\$623	

## Business Highlights<sup>1(B)</sup>

#### Three months ended

(\$ in billions)	6/30/2021	3/31/2021	6/30/2020		
Average deposits	\$333.5	\$326.4	\$287.1		
Average loans and leases	194.0	188.5	182.2		
Total client balances (EOP)	3,652.8	3,480.3	2,927.8		
AUM flows	11.7	18.2	3.6		
Pretax margin	26 %	23 %	19 %		
Return on average allocated capital	24	22	17		

<sup>1</sup> Comparisons are to the year-ago quarter unless noted.

## **Continued Business Leadership**

- Most advisors (286) on Barron's 2021 Top 1,200 Financial Advisors list for the 12th consecutive year
- Most advisors (1,319) on Forbes' Best-In-State Wealth Advisors list (2021)
- · No. 1 in Forbes' Top Next Generation Advisors (2020)
- · No. 1 in Financial Times Top 401K Retirement Plan Advisors (2020)
- No. 1 in Barron's Top 100 Women Advisors (2021)
- No. 1 in personal trust assets under management (industry Q1-21 FDIC call reports)
- Recognized as best Private Bank for Customer Service (North America) and Best Private Bank for Philanthropy Services (globally) by Professional Wealth Management (2020)

## **Digital Investment Recognition**

- Recognized by Celent with the 2021 Wealth Manager Award for emerging technology
- Received Aite Group's 2021 Digital Wealth Management Impact Innovation Award for digital engagement
- Awarded by Professional Wealth Management, a Financial Times publication, in the 2021 Wealth Tech Awards for best use of technology (North America) and best use of technology for client acquisition (North America)
- Recognized by WealthManagement.com in the 2020 industry awards for best technology for digital advice & collaboration and best social media leadership

<sup>2</sup> Revenue, net of interest expense.

- Erica sessions up 115%
- Zelle transactions up 61%
- Digital wallet transactions up 84%

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## Global Banking<sup>1,2</sup>

- Net income increased \$1.7 billion to \$2.4 billion, driven primarily by lower provision for credit losses
- Revenue of \$5.1 billion was relatively flat as higher leasing-related revenue and treasury fees were offset by lower NII
- Provision for credit losses improved \$2.7 billion to a benefit of \$831 million, reflecting an improved macroeconomic outlook
- Noninterest expense increased \$377 million, or 17%, to \$2.6 billion, reflecting higher operating costs

## Business Highlights<sup>1,2(B)</sup>

- Average deposits increased \$13 billion, or 3%, to \$507 billion, reflecting client liquidity and valued relationships
- Average loans and leases declined \$99 billion, or 23%, to \$325 billion, driven by continued paydowns
- Total corporation investment banking fees of \$2.1 billion (excl. self-led), remained near record levels

#### Digital Usage Continued to Grow<sup>1</sup>

- 75% digitally active clients across commercial, corporate, and business banking clients (CashPro & BA360 platforms) (as of May 2021)
- CashPro App Active Users increased 57% and signins increased 39% (rolling 12 months), surpassing 1 million sign-ins in the past year
- CashPro App Payment Approvals value was \$248 billion, with volumes increasing 54% (rolling 12 months)
- Number of checks deposited via CashPro App increased 88% and dollar volume increased 89% (rolling 12 months)
- ~22 million incoming receivables were digitally matched in last 12 months using Intelligent Receivables, which uses AI to match payments and accounts receivables (as of May 2021)
- Digital Wallet Enrollment adoption for commercial cards grew by 5% YoY (as of May 2021)
- Global Digital disbursements up 30% YTD YoY (as of May 2021), 85% of volume sent via Zelle (as of May 2021)

#### Financial Results<sup>1</sup>

	Three months ended				
(\$ in millions)	6/30/2021	3/31/2021	6/30/2020		
Total revenue <sup>2,3</sup>	\$5,089	\$4,633	\$5,091		
Provision for credit losses	(831)	(1,126)	1,873		
Noninterest expense	2,599	2,781	2,222		
Pretax income	3,321	2,978	996		
Income tax expense	897	804	269		
Net income	\$2,424	\$2,174	\$727		

## Business Highlights<sup>1,2(B)</sup>

	nree	mo	ntns	ena	ea
021	3	/31	/202	1	6/

(\$ in billions)	6/30/2021	3/31/2021	6/30/2020
Average deposits	\$506.6	\$487.0	\$493.9
Average loans and leases	325.1	330.1	423.6
Total Corp. IB fees (excl. self-led) <sup>2</sup>	2.1	2.2	2.2
Global Banking IB fees <sup>2</sup>	1.2	1.2	1.2
Business Lending revenue	1.9	1.6	1.9
Global Transaction Services revenue	1.7	1.6	1.8
Efficiency ratio	51 %	60 %	44 %
Return on average allocated capital	23	21	7

Comparisons are to the year-ago quarter unless noted.

loan origination activities, and sales and trading activities.

## <sup>3</sup> Revenue, net of interest expense.

#### Continued Business Leadership

- Outstanding Financial Innovator 2021 Global (Global Finance, 2021)
- North America's Best Bank for Small to Medium-sized Enterprises (Euromoney, 2020)
- Best Global Bank for Cash Management and Payments & Collections (Global Finance Treasury & Cash Management Awards, 2021)
- Best Mobile Cash Management Software (Global Finance Treasury & Cash Management Awards, 2021)
- North America and Latin America's Best Bank for Transaction Services (Euromoney, 2020)
- 2020 Quality, Share and Excellence Awards for U.S. Large Corporate Banking and Cash Management (Greenwich, 2021)
- Relationships with 74% of the Global Fortune 500; 95% of the U.S. Fortune 1,000 (2020)

<sup>&</sup>lt;sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking,



## Global Markets<sup>1,2,6</sup>

- · Net income decreased \$987 million to \$908 million
  - Excluding net DVA, net income decreased 55% to \$934 million<sup>4</sup>
- Revenue of \$4.7 billion decreased 12%, driven by lower sales and trading results from a strong yearago period
  - Excluding net DVA, revenue decreased 15%<sup>4</sup>
- Noninterest expense increased \$787 million, or 29%, to \$3.5 billion, driven by higher costs associated with processing state unemployment benefit claims and activity-related expenses in sales and trading
- Average VaR of \$77 million<sup>5</sup>

## Business Highlights<sup>1,2,6(B)</sup>

- · Reported sales and trading revenue of \$3.6 billion
  - FICC revenue of \$1.9 billion
  - Equities revenue of \$1.6 billion
- Excluding net DVA, sales and trading revenue decreased 19% to \$3.6 billion<sup>(F)</sup>
  - FICC revenue decreased 38% to \$2.0 billion, as the prior year benefited from a robust trading environment for macro products and strengthening markets for credit products after their pandemic related sell-off, whereas markets in Q2-21 were more benign and weak for agency mortgages
  - Equities revenue increased 33% to \$1.6 billion, driven by a stronger trading performance and increased client activity in derivatives and Asia

#### Additional Highlights

 650+ research analysts covering 3,300+ companies, 1,200+ corporate bond issuers across 55+ economies and 24 industries

#### Financial Results<sup>1</sup>

#### Three months ended

(\$ in millions)	6/30/2021	3/31/2021	6/30/2020
Total revenue <sup>2,3</sup>	\$4,720	\$6,198	\$5,350
Net DVA <sup>4</sup>	(34)	(2)	(261)
Total revenue (excl. net DVA) <sup>2,3,4</sup>	\$4,754	\$6,200	\$5,611
Provision for credit losses	22	(5)	105
Noninterest expense	3,471	3,427	2,684
Pretax income	1,227	2,776	2,561
Income tax expense	319	722	666
Net income	\$908	\$2,054	\$1,895
Net income (excl. net DVA) <sup>4</sup>	\$934	\$2,056	\$2,093

## Business Highlights<sup>1,2(B)</sup>

#### Three months ended

(\$ in billions)	6/30/2021	3/31/2021	6/30/2020
Average total assets	\$797.6	\$723.3	\$663.1
Average trading-related assets	566.8	501.8	467.0
Average loans and leases	87.8	77.4	74.1
Sales and trading revenue <sup>2</sup>	3.6	5.1	4.2
Sales and trading revenue (excl. net DVA) <sup>2(F)</sup>	3.6	5.1	4.4
Global Markets IB fees <sup>2</sup>	1.0	1.0	0.9
Efficiency ratio	74 %	55 %	50 %
Return on average allocated capital	10	22	21

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.

## **Continued Business Leadership**

- CMBS Bank of the Year (GlobalCapital US Securitization Awards, 2020)
- · Equity Derivatives House of the Year (GlobalCapital, 2020)
- · No. 2 Global Research Firm (Institutional Investor, 2020)
- No. 2 Global Fixed Income Research Team (Institutional Investor, 2020)
- No. 1 Municipal Bonds Underwriter (Refinitiv, 2021)

<sup>&</sup>lt;sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.

<sup>3</sup> Revenue, net of interest expense.

Revenue and net income, excluding net DVA, are non-GAAP financial measures. See endnote F on page 10 for more information.

VaR model uses a historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Average VaR was \$77MM, \$74MM and \$81MM for Q2-21, Q1-21 and Q2-20, respectively.

<sup>&</sup>lt;sup>6</sup> The explanations for current period-over-period changes for Global Markets are the same for amounts including and excluding net DVA.



## All Other1

- Net income increased \$1.6 billion to \$1.9 billion, driven by a \$2.0 billion positive tax adjustment related to the revaluation of UK deferred tax assets, triggered by a change in UK tax law
- Revenue decreased \$1.2 billion, driven primarily by lower other income and market making and similar activities. The year-ago quarter included a \$704 million gain on sales of certain mortgage loans
- Q2-21 total corporate effective tax rate (ETR) was a benefit of ~15%; excluding the UK tax revaluation, the ETR for the quarter would have been approximately 11%; further adjusting for Environmental, Social and Governance (ESG) tax credits, the ETR would have been 25%

#### Financial Results<sup>1</sup>

	Thr	ee months end	ed
(\$ in millions)	6/30/2021	3/31/2021	6/30/2020
Total revenue <sup>2</sup>	\$(1,484)	\$(939)	\$(264)
Provision for credit losses	(53)	(47)	(21)
Noninterest expense	302	308	305
Pretax loss	(1,733)	(1,200)	(548)
Income tax expense (benefit)	(3,596)	(1,456)	(766)
Net income	\$1,863	\$256	\$218

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.

Note: All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and foreign currency risk management activities for which substantially all of the results are allocated to our business segments.

<sup>&</sup>lt;sup>2</sup> Revenue, net of interest expense.



## **Credit Quality**

## Charge-offs

- · Total net charge-offs decreased \$228 million, or 28%, from the prior quarter to \$595 million
  - Consumer net charge-offs decreased \$180 million to \$513 million
  - Commercial net charge-offs decreased \$48 million to \$82 million
- Net charge-off ratio decreased 10 basis points from the prior quarter to 0.27%

## Provision for credit losses

- Provision for credit losses was a benefit of \$1.6 billion, reflecting an improved macroeconomic outlook
  - Consumer reserve release of \$1.2 billion
  - Commercial reserve release of \$1.0 billion

#### Allowance for credit losses

- · Allowance for credit losses, including unfunded commitments, decreased 12% from the prior quarter to \$15.8 billion
  - Allowance for loan and lease losses decreased \$2.1 billion, or 13%, from the prior quarter to \$14.1 billion, representing 1.55% of total loans and leases
- · Nonperforming loans decreased \$255 million from the prior quarter to \$4.9 billion, primarily driven by Commercial
- Commercial reservable criticized utilized exposure decreased \$5.4 billion from the prior quarter to \$28.9 billion, driven by improvements across a broad range of industries

## Highlights1

	Thre	Three months ende							
(\$ in millions)	6/30/2021	3/31/2021	6/30/2020						
Provision for credit losses	(\$1,621)	(\$1,860)	\$5,117						
Net charge-offs	595	823	1,146						
Net charge-off ratio <sup>2</sup>	0.27 %	0.37 %	0.45 %						
At period-end									
Nonperforming loans and leases	\$4,907	\$5,162	\$4,393						
Nonperforming loans and leases ratio	0.54 %	0.58 %	0.44 %						
Allowance for loan and lease losses	\$14,095	\$16,168	\$19,389						
Allowance for loan and lease losses ratio <sup>3</sup>	1.55 %	1.80 %	1.96 %						

Comparisons are to the year-ago quarter unless noted.

<sup>2</sup> Net charge-off ratio is calculated as annualized net charge-offs divided by average

outstanding loans and leases during the period.

3 Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

Note: Ratios do not include loans accounted for under the fair value option.

See page 10 for endnotes.



Balance Sheet, Liquidity and Capital Highlights (\$ in billions except per share data, end of period, unless otherwise noted)(A)(B)(E)

	Thro	ee months ended	
	6/30/2021	3/31/2021	6/30/2020
Ending Balance Sheet			
Total assets	\$3,029.9	\$2,970.0	\$2,741.7
Total loans and leases	918.9	903.1	998.9
Total loans and leases in business segments (excluding All Other)	900.6	883.2	973.8
Total deposits	1,909.1	1,884.9	1,718.7
Average Balance Sheet			
Average total assets	\$3,015.1	\$2,879.2	\$2,704.2
Average loans and leases	907.9	907.7	1,031.4
Average deposits	1,888.8	1,805.7	1,658.2
Funding and Liquidity			
Long-term debt	\$274.6	\$251.2	\$261.6
Global Liquidity Sources, average <sup>(E)</sup>	1,063	1,003	796
Equity			
Common shareholders' equity	\$253.7	\$249.7	\$242.2
Common equity ratio	8.4 %	8.4 %	8.8 %
Tangible common shareholders' equity	\$183.4	\$179.5	\$172.4
Tangible common equity ratio <sup>1</sup>	6.2 %	6.2 %	6.5 %
Per Share Data			
Common shares outstanding (in billions)	8.49	8.59	8.66
Book value per common share	\$29.89	\$29.07	\$27.96
Tangible book value per common share <sup>1</sup>	21.61	20.90	19.90
Regulatory Capital <sup>(A)</sup>			
CET1 capital	\$178.8	\$177.8	\$171.0
Standardized approach			
Risk-weighted assets	\$1,553	\$1,508	\$1,475
CET1 ratio	11.5 %	11.8 %	11.6 %
Advanced approaches			
Risk-weighted assets	\$1,380	\$1,365	\$1,504
CET1 ratio	13.0 %	13.0 %	11.4 %
Supplementary leverage			
Supplementary leverage ratio (SLR)	5.9 %	7.0 %	7.1 %

<sup>&</sup>lt;sup>1</sup> Represents a non-GAAP financial measure. For reconciliation, see page 18.

#### **Endnotes**



- A Regulatory capital ratios at June 30, 2021 are preliminary. The Corporation reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which for Common equity tier 1 (CET1) is the Standardized approach for June 30, 2021 and March 31, 2021 and the Advanced approaches for June 30, 2020. Supplementary leverage exposure at March 31, 2021 and June 30, 2020 excludes U.S. Treasury securities and deposits at Federal Reserve Banks.
- B We present certain key financial and nonfinancial performance indicators (KPIs) that management uses when assessing consolidated and/or segment results. We believe this information is useful because it provides management and investors with information about underlying operational performance and trends. KPIs are presented in Balance Sheet, Liquidity and Capital Highlights and on the Segment pages for each segment.
- C Reserve Build (or Release) is calculated by subtracting net charge-offs for the period from the provision for credit losses recognized in that period.

  The period-end allowance, or reserve, for credit losses reflects the beginning of the period allowance adjusted for net charge-offs recorded in that period plus the provision for credit losses recognized in that period.
- We measure net interest income on an FTE basis, which is a non-GAAP financial measure. FTE basis is a performance measure used in operating the business that management believes provides investors a more accurate picture of the interest margin for comparative purposes. We believe that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practice. Net interest income on an FTE basis was \$10.3 billion, \$10.3 billion and \$11.0 billion for the three months ended June 30, 2021, March 31, 2021 and June 30, 2020, respectively. The FTE adjustment was \$110 million, \$111 million and \$128 million for the three months ended June 30, 2021, March 31, 2021 and June 30, 2020, respectively.
- E Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, inclusive of U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and other investment-grade securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions.
- F The following table includes Global Markets sales and trading revenue, excluding net DVA, which is a non-GAAP financial measure.

		Thr	ree months ended						
(Dollars in millions)	6/3	0/2021	3/3	1/2021	6/3	0/2020			
Sales and trading revenue:									
Fixed-income, currencies and commodities	\$	1,937	\$	3,242	\$	2,941			
Equities		1,624		1,836		1,210			
Total sales and trading revenue	\$	3,561	\$	5,078	\$	4,151			
Sales and trading revenue, excluding net debit valuation adjustment:									
Fixed-income, currencies and commodities	\$	1,965	\$	3,251	\$	3,186			
Equities		1,630		1,829		1,226			
Total sales and trading revenue, excluding net debit valuation adjustment	\$	3,595	\$	5,080	\$	4,412			

For the three months ended June 30, 2021, March 31, 2021 and June 30, 2020, net DVA losses were \$(34) million, \$(2) million and \$(261) million, FICC net DVA losses were \$(28) million, \$(9) million and \$(245) million, and Equities net DVA gains (losses) were \$(6) million, \$7 million and \$(16) million, respectively.

Pretax, pre-provision income (PTPI) at the consolidated level is a non-GAAP financial measure calculated by adjusting consolidated pretax income to add back provision for credit losses. Management believes that PTPI is a useful financial measure as it enables an assessment of the Company's ability to generate earnings to cover credit losses through a credit cycle and provides an additional basis for comparing the Company's results of operations between periods by isolating the impact of provision for credit losses, which can vary significantly between periods. For Reconciliations to GAAP financial measures, see page 18.



## Contact Information and Investor Conference Call Invitation

#### Investor Call Information

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss secondquarter 2021 financial results in a conference call at **9:00 a.m. ET** today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at https://investor.bankofamerica.com.

For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international). The conference ID is 79795. Please dial in 10 minutes prior to the start of the call. Investors can access replays of the conference call by visiting the Investor Relations website or by calling 1.800.934.4850 (U.S.) or 1.402.220.1178 (international) from July 14 through 11:59 p.m. ET on July 24.

## **Investors May Contact:**

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#### Bank of America

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## Forward-Looking Statements

Bank of America Corporation (the "Company") and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Company's current expectations, plans or forecasts of its future results, revenues, provision for credit losses, expenses, efficiency ratio, capital measures, strategy, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond the Company's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.



You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Company's 2020 Annual Report on Form 10-K and in any of the Company's subsequent Securities and Exchange Commission filings: the Company's potential judgments, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory investigations, proceedings and enforcement actions, including as a result of our participation in and execution of government programs related to the Coronavirus Disease 2019 (COVID-19) pandemic; the possibility that the Company's future liabilities may be in excess of its recorded liability and estimated range of possible loss for litigation, and regulatory and government actions; the possibility that the Company could face increased claims from one or more parties involved in mortgage securitizations; the Company's ability to resolve representations and warranties repurchase and related claims; the risks related to the discontinuation of the London Interbank Offered Rate and other reference rates, including increased expenses and litigation and the effectiveness of hedging strategies; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, inflation, currency exchange rates, economic conditions, trade policies and tensions, including tariffs, and potential geopolitical instability; the impact of the interest rate environment on the Company's business, financial condition and results of operations; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior, adverse developments with respect to U.S. or global economic conditions and other uncertainties; the Company's concentration of credit risk; the Company's ability to achieve its expense targets and expectations regarding revenue, net interest income, provision for credit losses, net charge-offs, effective tax rate, loan growth or other projections; adverse changes to the Company's credit ratings from the major credit rating agencies; an inability to access capital markets or maintain deposits or borrowing costs; estimates of the fair value and other accounting values, subject to impairment assessments, of certain of the Company's assets and liabilities; the estimated or actual impact of changes in accounting standards or assumptions in applying those standards; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the impact of adverse changes to total loss-absorbing capacity requirements, stress capital buffer requirements and/or global systemically important bank surcharges; the potential impact of actions of the Board of Governors of the Federal Reserve System on the Company's capital plans; the effect of changes in or interpretations of income tax laws and regulations; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, Federal Deposit Insurance Corporation assessments, the Volcker Rule, fiduciary standards, derivatives regulations and the Coronavirus Aid, Relief, and Economic Security Act and any similar or related rules and regulations; a failure or disruption in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber-attacks or campaigns; the impact on the Company's business, financial condition and results of operations from the United Kingdom's exit from the European Union; the impact of climate change; the impact of any future federal government shutdown and uncertainty regarding the federal government's debt limit or changes in fiscal, monetary or regulatory policy; the emergence of widespread health emergencies or pandemics, including the magnitude and duration of the COVID-19 pandemic and its impact on the U.S. and/or global, financial market conditions and our business, results of operations, financial condition and prospects; the impact of natural disasters. extreme weather events, military conflict, terrorism or other geopolitical events; and other matters.

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

"Bank of America" and "BofA Securities" are the marketing names used by the Global Banking and Global Markets divisions of Bank of America Corporation. Lending, other commercial banking activities, and trading in certain financial instruments are performed globally by banking affiliates of Bank of America Corporation, including Bank of America, N.A., Member FDIC. Trading in securities and financial instruments, and strategic advisory, and other investment banking activities, are performed globally by investment banking affiliates of Bank of America Corporation ("Investment Banking Affiliates") or other affiliates, including, in the United States, BofA Securities, Inc., Merrill Lynch Professional Clearing Corp. and Merrill Lynch, Pierce, Fenner & Smith Incorporated, each of which are registered broker-dealers and Members of SIPC, and, in other jurisdictions, by locally registered entities. BofA Securities, Inc. and Merrill Lynch Professional Clearing Corp. are registered as futures commission merchants with the CFTC and are members of the NFA. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured • May Lose Value • Are Not Bank Guaranteed. Bank of America Corporation's broker-dealers are not banks and are separate legal entities from their bank affiliates. The obligations of the broker-dealers are not obligations of their bank affiliates (unless explicitly stated otherwise), and these bank affiliates are not responsible for securities sold, offered, or recommended by the broker-dealers. The foregoing also applies to other non-bank affiliates.

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## **Bank of America Corporation and Subsidiaries Selected Financial Data**

		Six Mo	onths une 30			Second Quarter		First Quarter		Second Quarter
Summary Income Statement	107	2021	20000	2020		2021	Wilder -	2021		2020
Net interest income	\$	20,430	\$	22,978	\$	10,233	\$	10,197	\$	10,848
Noninterest income		23,857	15-003	22,115		11,233		12,624		11,478
Total revenue, net of interest expense		44,287		45,093		21,466		22,821		22,326
Provision for credit losses		(3,481)		9,878		(1,621)		(1,860)		5,117
Noninterest expense		30,560		26,885		15,045		15,515		13,410
Income before income taxes	"	17,208	-1814	8,330		8,042		9,166		3,799
Income tax expense		(66)		787		(1,182)		1,116		266
Net income	\$	17,274	\$	7,543	\$	9,224	\$	8,050	\$	3,533
Preferred stock dividends	10.	750	11.841	718	100	260		490		249
Net income applicable to common shareholders	\$	16,524	\$	6,825	\$	8,964	\$	7,560	\$	3,284
Average common shares issued and outstanding		8,660.4		8,777.6		8,620.8		8,700.1		8,739.9
Average diluted common shares issued and outstanding		8,776.2		8,813.3		8,735.5		8,755.6		8,768.1
Summary Average Balance Sheet										
Total debt securities	\$	842,566	\$	470,638	\$	895,902	5	788,638	5	476,060
Total loans and leases		907,812		1,010,835		907,900		907,723		1,031,387
Total earning assets		2,530,563		2,239,406		2,578,668		2,481,925		2,358,782
Total assets		2,947,542		2,599,557		3,015,113		2,879,221		2,704,186
Total deposits		1,847,520		1,548,766		1,888,834		1,805,747		1,658,197
Common shareholders' equity		250,302		241,983		250,948		249,648		242,889
Total shareholders' equity		274,341		265,425		274,632		274,047		266,316
Performance Ratios										
Return on average assets		1.18	%	0.58 %	ı	1.23 %		1.13 %		0.53 %
Return on average common shareholders' equity		13.31		5.67		14.33		12.28		5.44
Return on average tangible common shareholders' equity (1)		18.51		7.97		19.90		17.08		7.63
Per Common Share Information										
Earnings	\$	1.91	\$	0.78	\$	1.04	\$	0.87	S	0.38
Diluted earnings		1.90		0.77		1.03		0.86		0.37
Dividends paid		0.36		0.36		0.18		0.18		0.18
Book value		29.89		27.96		29.89		29.07		27.96
Tangible book value (1)		21.61		19.90		21.61		20.90		19.90
						June 30		March 31		June 30
Summary Period-End Balance Sheet					Ś	940,314	-	2021 856,912	•	2020
Fotal debt securities					7	918,928	\$		\$	471,861
Total loans and leases								903,088		998,944
Fotal earning assets Fotal assets						2,608,408		2,548,811		2,391,043
						3,029,894 1,909,142		2,969,992 1,884,938		2,741,688 1,718,666
Fotal deposits  Common shareholders' equity										
						253,678		249,681		242,210 265,637
Total shareholders' equity						277,119		274,000 8,589.7		
Common shares issued and outstanding						8,487.2		0,309./		8,664.1
		Six Mo	onths une 30			Second Quarter		First Quarter		Second Quarter
Credit Quality	E.I.	2021	Negotia.	2020		2021		2021		2020
Total net charge-offs	\$	1,418	Ś	0.100,000	\$		5		S	1,146
Net charge-offs as a percentage of average loans and leases outstanding (2)		0.32		0.46 %	- 17	0.27 %	7	0.37 %	100	0.45 %
Provision for credit losses	\$	(3,481)		9,878	\$		\$	(1,860)	\$	5,117
						June 30 2021		March 31 2021		June 30 2020
Total nonperforming loans, leases and foreclosed properties (3)					\$	5,031	5	5,299	\$	4,611
Nonnerforming loans, leases and foreclosed properties as a percentage of total loans						0.55.06		0.50 %		

0.47 %

1.96 %

0.59 % **\$ 14,095** \$ 16,168 \$ 19,389

1.80 %

0.55 %

1.55 %

Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties (3)

Allowance for loan and lease losses as a percentage of total loans and leases outstanding  $^{\left( 2\right) }$ 

Allowance for loan and lease losses

or footnotes, see page 14.	or	footnotes.	see	page	14.
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Current-period information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries Selected Financial Data (continued)

(Dollars in millions)

	June 30 2021		March 31 2021		June 30 2020
-					
\$	178,818	\$	177,789	\$	171,020
	11.5 %		11.8 %		11.6 %
	13.0		13.0		11.4
	6.9		7.2		7.4
	5.9		7.0		7.1
	7.0		7.0		7.3
	6.2		6.2		6.5
	ş	\$ 178,818 11.5 % 13.0 6.9 5.9	\$ 178,818 \$ 11.5 % 13.0 6.9 5.9 7.0	2021     2021       \$ 178,818     \$ 177,789       11.5 %     11.8 %       13.0     13.0       6.9     7.2       5.9     7.0       7.0     7.0	2021     2021       \$ 178,818     \$ 177,789     \$       11.5 %     11.8 %       13.0     13.0       6.9     7.2       5.9     7.0       7.0     7.0

Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. See Reconciliations to GAAP Financial Measures on page 18.

Ratios do not include loans accounted for under the fair value option. Charge-off ratios are annualized for the quarterly presentation.

Balances do not include past due consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully insured home loans), and in general, other consumer and commercial loans not secured by real estate, and nonperforming loans held for sale or accounted for under the fair value option.

Regulatory capital ratios at June 30, 2021 are preliminary. Bank of America Corporation reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which for Common equity tier 1 (CET1) is the Standardized approach for June 30, 2021 and March 31, 2021 and the Advanced approaches for June 30, 2020. Supplementary leverage exposure at March 31, 2021 and June 30, 2020 excluded U.S. Treasury securities and deposits at Federal Reserve Banks.

Tangible equity ratio equals period-end tangible assets are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. See Reconciliations to GAAP Financial Measures on page 18.

Current-period information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment and All Other

(Dollars in millions)					Se	cor	nd Quarter 20	021		
			nsumer anking		GWIM		Global Banking		Global Markets	All Other
Total revenue, net of interest expense	\$		8,186	\$	5,065	\$	5,089	\$	4,720	\$ (1,484)
Provision for credit losses			(697)		(62)		(831)		22	(53)
Noninterest expense			4,859		3,814		2,599		3,471	302
Net income			3,038		991		2,424		908	1,863
Return on average allocated capital (1)			32 %		24 %		23 %		10 %	n/m
Balance Sheet										
Average										
Total loans and leases	\$	2	81,767	\$	193,988	\$	325,110	\$	87,826	\$ 19,209
Total deposits		9	79,072		333,487		506,618		55,584	14,073
Allocated capital (1)			38,500		16,500		42,500		38,000	n/m
Quarter end										
Total loans and leases	\$	2	82,900	\$	198,361	\$	323,256	\$	96,105	\$ 18,306
Total deposits		9	87,655		330,624		520,026		57,297	13,540
	_				15 20	Firs	t Quarter 202	1		
			onsumer Banking		GWIM		Global Banking		Global Markets	All Other
Total revenue, net of interest expense	\$		8,069	\$	4,971	\$	4,633	\$	6,198	\$ (939)
Provision for credit losses			(617)		(65)		(1,126)		(5)	(47)
Noninterest expense			5,131		3,868		2,781		3,427	308
Net income			2,684		882		2,174		2,054	256
Return on average allocated capital (1)			28 %		22 %		21 %		22 %	n/m
Balance Sheet										
Average										
Total loans and leases	\$	7	290,891	\$	188,495	\$	330,107	\$	77,415	\$ 20,815
Total deposits		9	924,137		326,370		487,034		53,852	14,354
Allocated capital (1)			38,500		16,500		42,500		38,000	n/m
Quarter end										
Total loans and leases	\$	7	282,935	\$	190,060	\$	325,996	\$	84,247	\$ 19,850
Total deposits		9	971,709		333,254		506,012		61,450	12,513
	_				S	eco	nd Quarter 20	20		
			onsumer Banking	25	GWIM	920	Global Banking	2019-	Global Markets	All Other
Total revenue, net of interest expense	\$		7,852	\$	4,425	\$	5,091	\$	5,350	\$ (264)
Provision for credit losses			3,024		136		1,873		105	(21)
Noninterest expense			4,735		3,464		2,222		2,684	305
Net income			70		623		727		1,895	218
Return on average allocated capital (1)			1 %		17 %		7 %		21 %	n/m
Balance Sheet										
Average										
Total loans and leases	\$	3	321,558	\$	182,150	\$	423,625	\$	74,131	\$ 29,923
Total deposits		8	810,700		287,109		493,918		45,083	21,387
Allocated capital (1)			38,500		15,000		42,500		36,000	n/m
Quarter end										
Total loans and leases	\$	3	325,105	\$	184,293	\$	390,108	\$	74,342	\$ 25,096
Total deposits		8	854,017		291,740		500,918		52,842	19,149

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

n/m = not meaningful

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

# Year-to-Date Results by Business Segment and All Other

(Dollars in millions)								
	://		Six Mor	ths	Ended June	30,	2021	
	Consumer Banking	688	GWIM		Global Banking		Global Markets	All Other
Total revenue, net of interest expense	\$ 16,255	\$	10,036	\$	9,722	\$	10,918	\$ (2,423)
Provision for credit losses	(1,314)		(127)		(1,957)		17	(100)
Noninterest expense	9,990		7,682		5,380		6,898	610
Net income	5,722		1,873		4,598		2,962	2,119
Return on average allocated capital (1)	30 9	6	23 %		22 %		16 %	n/m
Balance Sheet								
Average								
Total loans and leases	\$ 286,304	\$	191,257	\$	327,595	\$	82,649	\$ 20,007
Total deposits	951,757		329,948		496,880		54,723	14,212
Allocated capital (1)	38,500		16,500		42,500		38,000	n/m
Period end								
Total loans and leases	\$ 282,900	\$	198,361	\$	323,256	\$	96,105	\$ 18,306
Total deposits	987,655		330,624		520,026		57,297	13,540

	Six Months Ended June 30, 2020								
	Consumer Banking GWIM	Global Banking	Global Markets	All Other					
Total revenue, net of interest expense	\$ 16,980 \$ 9,361	\$ 9,691	\$ 10,575	\$ (1,242)					
Provision for credit losses	5,282 325	3,966	212	93					
Noninterest expense	9,230 7,064	4,540	5,498	553					
Net income (loss)	1,863 1,489	865	3,600	(274)					
Return on average allocated capital (1)	10 % 20 %	4 %	20 %	n/m					
Balance Sheet									
Average									
Total loans and leases	\$ 319,252 \$ 180,395	\$ 405,054	\$ 72,896	\$ 33,238					
Total deposits	773,685 275,260	438,145	39,203	22,473					
Allocated capital (1)	38,500 15,000	42,500	36,000	n/m					
Period end									
Total loans and leases	\$ 325,105 \$ 184,293	\$ 390,108	\$ 74,342	\$ 25,096					
Total deposits	854,017 291,740	500,918	52,842	19,149					

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

n/m = not meaningful

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

#### Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)										
	_	Six Months Ended June 30			Second Quarter			First Ouarter		Second Quarter
FTE basis data (1)		2021		2020		2021	2012	2021		2020
Net interest income	\$	20,651	\$	23,250	\$	10,343	\$	10,308	\$	10,976
Total revenue, net of interest expense		44,508		45,365		21,576		22,932		22,454
Net interest yield		1.64 %	0	2.09 %		1.61 %	o o	1.68 %	,	1.87 %
Efficiency ratio		68.66		59.26		69.73		67.65		59.72

Other Data	June 30 2021	March 31 2021	June 30 2020
Number of financial centers - U.S.	4,296	4,324	4,298
Number of branded ATMs - U.S.	16,795	16,905	16,862
Headcount	211,608	212,201	212,796

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of \$221 million and \$272 million for the six months ended June 30, 2021 and 2020, respectively; \$110 million and \$111 million for the second and first quarters of 2021, respectively, and \$128 million for the second quarter of 2020.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

#### Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions, except per share information)

The Corporation evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's net income applicable to common shareholders as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's net income as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to the most closely related financial measures defined by GAAP for the six months ended June 30, 2021 and 2020, and the three months ended June 30, 2021, March 31, 2021 and June 30, 2020. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

	Six Months Ended June 30		Second Quarter			First Quarter		Second Quarter		
	_	2021	_	2020	<u> </u>	2021		2021	_	2020
Reconciliation of income before income taxes to pretax, pre-provision income										
Income before income taxes	\$	17,208	\$	8,330	\$	8,042	\$	9,166	\$	3,799
Provision for credit losses		(3,481)		9,878	100	(1,621)		(1,860)		5,117
Pretax, pre-provision income	\$	13,727	\$	18,208	\$	6,421	\$	7,306	\$	8,916
Reconciliation of average shareholders' equity to average tangible shareholders' equity and average tangible common shareholders' equity										
Shareholders' equity	\$	274,341	\$	265,425	\$	274,632	\$	274,047	\$	266,316
Goodwill		(68,987)		(68,951)	-	(69,023)		(68,951)		(68,951
Intangible assets (excluding mortgage servicing rights)		(2,179)		(1,648)		(2,212)		(2,146)		(1,640
Related deferred tax liabilities		917		759		915		920		790
Tangible shareholders' equity	\$	204,092	\$	195,585	5	204,312	\$	203,870	\$	196,515
Preferred stock		(24,039)		(23,442)		(23,684)		(24,399)		(23,427
Tangible common shareholders' equity	\$	180,053	\$	172,143	\$	180,628	\$	179,471	\$	173,088
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity and period-end tangible common shareholders' equity										
Shareholders' equity	\$	277,119	\$	265,637	\$	277,119	5	274,000	\$	265,637
Goodwill		(69,023)		(68,951)		(69,023)		(68,951)		(68,951
Intangible assets (excluding mortgage servicing rights)		(2,192)		(1,630)		(2,192)		(2,134)		(1,630
Related deferred tax liabilities		915		789		915		915		789
Tangible shareholders' equity	\$	206,819	\$	195,845	\$	206,819	\$	203,830	\$	195,845
Preferred stock		(23,441)		(23,427)		(23,441)		(24,319)		(23,427
Tangible common shareholders' equity	\$	183,378	\$	172,418	\$	183,378	\$	179,511	\$	172,418
Reconciliation of period-end assets to period-end tangible assets										
Assets	\$	3,029,894	\$	2,741,688	\$	3,029,894	\$	2,969,992	\$	2,741,688
Goodwill		(69,023)		(68,951)		(69,023)		(68,951)		(68,951
Intangible assets (excluding mortgage servicing rights)		(2,192)		(1,630)		(2,192)		(2,134)		(1,630
Related deferred tax liabilities		915		789		915		915		789
Tangible assets	\$	2,959,594	\$	2,671,896	\$	2,959,594	\$	2,899,822	\$	2,671,896
Book value per share of common stock										
Common shareholders' equity	\$	253,678	\$	242,210	\$	253,678	\$	249,681	\$	242,210
Ending common shares issued and outstanding		8,487.2		8,664.1		8,487.2		8,589.7		8,664.1
Book value per share of common stock	\$	29.89	\$	27.96	\$	29.89	\$	29.07	\$	27.96
Tangible book value per share of common stock										
Tangible common shareholders' equity	\$	183,378	\$	172,418	\$	183,378	\$	179,511	\$	172,418
Ending common shares issued and outstanding		8,487.2		8,664.1		8,487.2		8,589.7		8,664.1
Tangible book value per share of common stock	\$	21.61	S	19.90	Ś	21.61	Ś	20.90	S	19.90

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

# Bank of America 2Q21 Financial Results

July 14, 2021

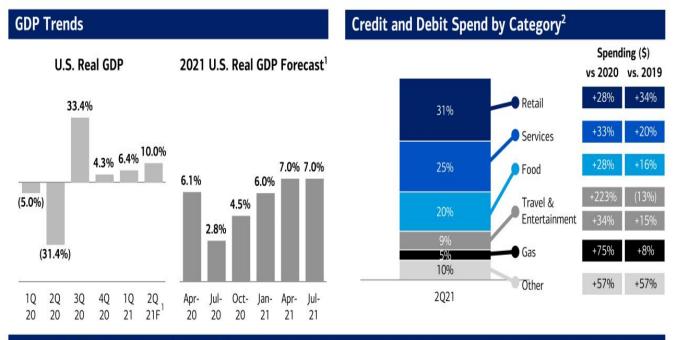


## 2Q21 Highlights

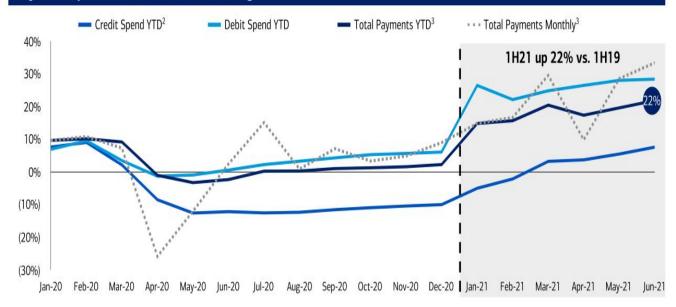
- Diluted earnings per share of \$1.03, net income of \$9.2B included the following significant items:
  - \$1.6B provision for credit losses benefit
  - \$2.0B positive tax adjustment related to revaluation of UK deferred tax assets
- Noninterest expense of \$15.0B declined \$0.5B, or 3%, from 1Q21, including:
  - S0.5B charitable contribution to Bank of America Foundation
  - \$0.3B associated with processing transactional card claims related to state unemployment benefits
- Revenue of \$21.5B decreased 6% vs. 1021
  - Net interest income was flat, as long-end rates declined
  - Noninterest income declined, driven by lower sales and trading revenue, partially offset by higher Consumer and Wealth Management revenues
- Balance sheet is strong with CET1 ratio of 11.5%; average global liquidity sources increased to \$1.1T
  - \$25B ongoing share repurchase program initiated in April 2021
  - Repurchased \$4.2B in 2Q21, including repurchases to offset shares awarded under equity-based compensation plans; paid \$1.5B in common dividends
  - Announced expectation for 17% increase in quarterly dividend to begin in 3Q21
- Vaccination progress aided faster reopening of U.S. economy
  - Year-to-date, Bank of America consumers spent at a 22% higher rate than 1H19
  - Deposits grew \$190B vs. 2Q20; up \$24B from 1Q21
  - Consumer and Commercial Loans in aggregate grew \$16B from 1Q21
- Asset quality continued to improve from 1Q21
  - Lower net charge-offs
  - Lower consumer delinquencies
  - Lower nonperforming loans
  - Lower reservable criticized commercial loans



## U.S. Economic Recovery Continues



### Payment Spend Year-over-Year % Change



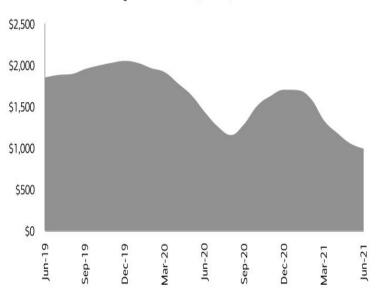


<sup>2</sup> Includes consumer and small business credit card portfolios in Consumer Banking and GWIM.

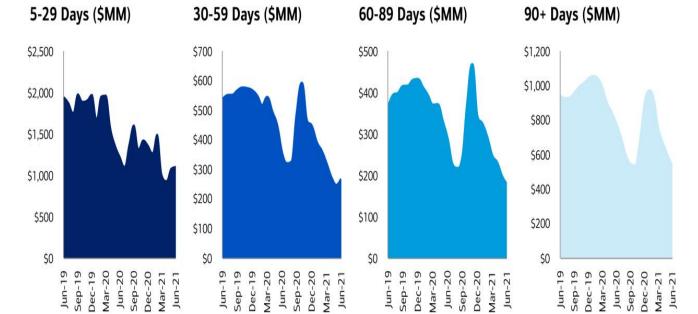


## Credit Card Days Past Due Trend

#### Credit Card 30+ Days Past Due (\$MM)



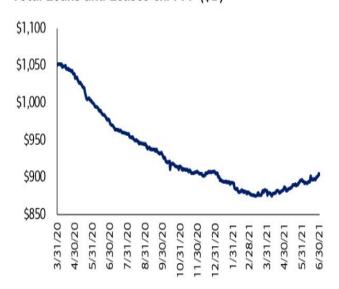
- Credit card delinquencies remain below prepandemic levels as deferrals expired and balances declined
- As of the end of 2Q21, most early-stage delinquency categories are at or near historical lows
- 2Q21 30+ and 90+ days past due ratios of 1.29% and 0.71% remain well below the pre-pandemic 4Q19 level of 2.09% and 1.07%, respectively



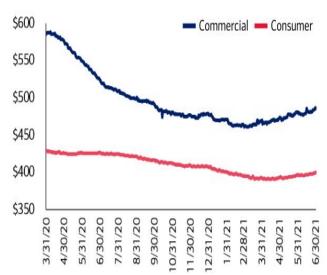


## Daily Loans and Leases Balance Trends

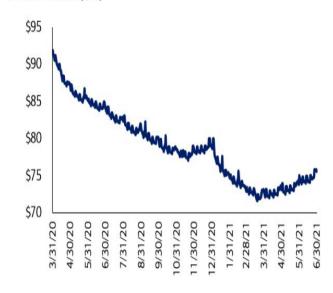
#### Total Loans and Leases ex. PPP (\$B)1



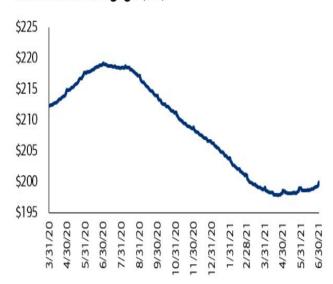
### Total Loans and Leases by Product ex. PPP (\$B)1



### Credit Card (\$B)



### Residential Mortgage (\$B)<sup>2</sup>



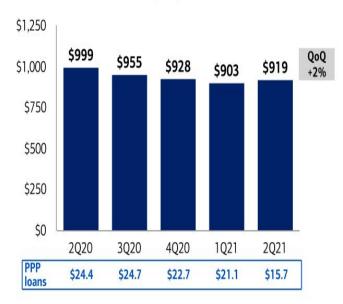


<sup>&</sup>lt;sup>1</sup> Excludes balances related to the Paycheck Protection Program (PPP) of \$15.7B, \$21.1B, \$22.7B, \$24.7B, and \$24.4B recorded in Commercial for 2Q21, 1Q21, 4Q20, 3Q20 and 2Q20, respectively. Ending Commercial loans and leases were \$500.8B, \$490.9B, \$499.1B, \$515.4B, and \$547.4B for 2Q21, 1Q21, 4Q20, 3Q20 and 2Q20, respectively.

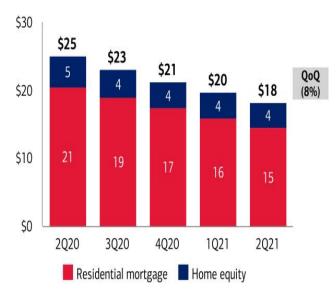
<sup>2</sup> Only includes Residential Mortgages recorded in Consumer and GWIM.

# Ending Loans and Leases<sup>1</sup>

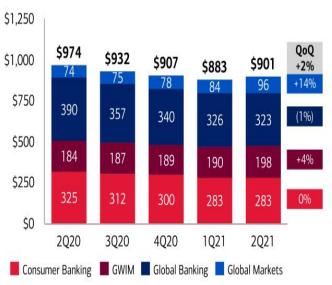
### Total Loans and Leases (\$B)



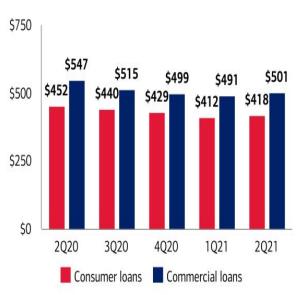
#### Total Loans and Leases in All Other (\$B)



### Loans and Leases in Business Segments (\$B)



#### Total Loans and Leases by Portfolio (\$B)





Note: Amounts may not total due to rounding.

Includes balances related to PPP of \$15.7B recorded in Consumer \$9.9B, GWIM \$0.6B and Global Banking \$5.1B for 2Q21, balances of \$21.1B recorded in Consumer \$11.9B, GWIM \$0.8B and Global Banking \$8.4B for 1Q21, balances of \$22.7B recorded in Consumer \$14.6B, GWIM \$0.8B and Global Banking \$9.4B for 3Q20, and balances of \$24.7B recorded in Consumer \$14.6B, GWIM \$0.8B and Global Banking \$9.4B for 2Q20.

# 2Q21 Financial Results

Summary Income Statement (SB, except per share data)	2Q21	1Q21	Inc / (D	ec)	2Q20	Inc / ([	Dec)
Total Revenue, net of interest expense	\$21.5	\$22.8	(\$1.4)	(6) %	\$22.3	(\$0.9)	(4) %
Provision (benefit) for credit losses	(1.6)	(1.9)	0.2	(13)	5.1	(6.7)	(132)
Net charge-offs	0.6	0.8	(0.2)	(28)	1.1	(0.6)	(48)
Reserve build (release) <sup>1</sup>	(2.2)	(2.7)	0.5	(17)	4.0	(6.2)	N/M
Noninterest Expense	15.0	15.5	(0.5)	(3)	13.4	1.6	12
Pretax Income	8.0	9.2	(1.1)	(12)	3.8	4.2	112
Pretax, pre-provision income <sup>2</sup>	6.4	7.3	(0.9)	(12)	8.9	(2.5)	(28)
Income tax expense	(1.2)	1.1	(2.3)	N/M	0.3	(1.4)	N/M
Net income	\$9.2	\$8.1	\$1.2	15	\$3.5	\$5.7	N/M
Diluted earnings per share	\$1.03	\$0.86	\$0.17	20	\$0.37	\$0.66	N/M
Average diluted common shares (in millions)	8,735	8,756	(20)	_	8,768	(33)	_

Return Metrics and Efficiency Ratio			
Return on average assets	1.23 %	1.13 %	0.53 %
Return on average common shareholders' equity	14.3	12.3	5.4
Return on average tangible common shareholders' equity <sup>2</sup>	19.9	17.1	7.6
Efficiency ratio	70	68	60

## Balance Sheet, Liquidity and Capital

(EOP basis unless noted)

Balance Sheet Metrics	2Q21		1Q21		2Q20	
Assets (\$B)						
Total assets	\$3,030		\$2,970		\$2,742	
Total loans and leases	919		903		999	
Total loans and leases in business segments <sup>1</sup>	901		883		974	
Total debt securities	940		857		472	
Funding & Liquidity (\$B)						
Total deposits	\$1,909		\$1,885		\$1,719	
Long-term debt	275		251		262	
Global Liquidity Sources (average) <sup>2</sup>	1,063		1,003		796	
Equity (\$B)						
Common shareholders' equity	\$254		\$250		\$242	
Common equity ratio	8.4	%	8.4	%	8.8	%
Tangible common shareholders' equity <sup>3</sup>	\$181		\$179		\$173	
Tangible common equity ratio <sup>3</sup>	6.2	%	6.2	%	6.5	%
Per Share Data						
Book value per common share	\$29.89		\$29.07		\$27.96	
Tangible book value per common share <sup>3</sup>	\$21.61		\$20.90		\$19.90	
Common shares outstanding (in billions)	8.49		8.59		8.66	

Basel 3 Capital (\$B) <sup>4</sup>	2Q21		1Q21		2Q20	
Common equity tier 1 capital (CET1)	\$179		\$178		\$171	
Standardized approach						
Risk-weighted assets	\$1,553		\$1,508		\$1,475	
CET1 ratio	11.5	%	11.8	%	11.6	%
Advanced approaches						
Risk-weighted assets	\$1,380		\$1,365		\$1,504	
CET1 ratio	13.0	%	13.0	%	11.4	%
Supplementary leverage (SLR)						
SLR as reported <sup>5</sup>	5.9	%	7.0	%	7.1	%
SLR (without temporary exclusions)			6.1		6.3	

- CET1 ratio increased 14 bps vs. 2Q20<sup>4</sup>
  - 2Q21 CET1 ratio (Standardized) of 11.5%
  - 2Q21 CET1 ratio (Advanced) of 13.0%
  - CET1 capital of \$179B rose \$1.0B from 1Q21
  - Standardized RWA of \$1,553B increased \$45B from 1Q21
- Book value per share improved 7% from 2Q20, to \$29.89
- \$1.1T in average Global Liquidity Sources, up \$267B, or 34%, from 2Q20

<sup>1</sup> Excludes loans and leases in All Other.



<sup>&</sup>lt;sup>2</sup> See note C on Side 28 for definition of Global Liquidity Sources.

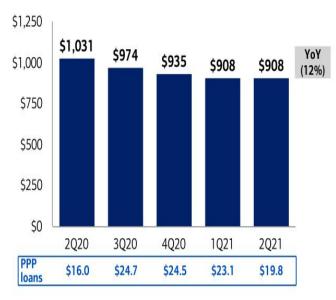
<sup>3</sup> Represent non-GAAP financial measures. For important presentation information, see slide 31.

<sup>4</sup> Regulatory capital ratios at June 30, 2021 are preliminary. The Corporation reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which for Common equity tier 1 (CET1) is the Standardized approach for June 30, 2021 and March 31, 2021 and the Advanced approaches for June 30, 2020.

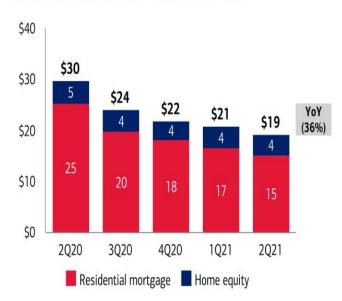
<sup>&</sup>lt;sup>5</sup> Supplementary leverage exposure at March 31, 2021 and June 30, 2020 excludes U.S. Treasury securities and deposits at Federal Reserve Banks.

# Average Loans and Leases<sup>1</sup>

### Total Loans and Leases (\$B)



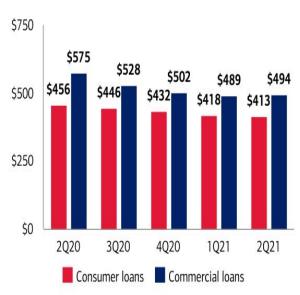
#### Total Loans and Leases in All Other (\$B)



### Loans and Leases in Business Segments (\$B)



#### Total Loans and Leases by Portfolio (\$B)



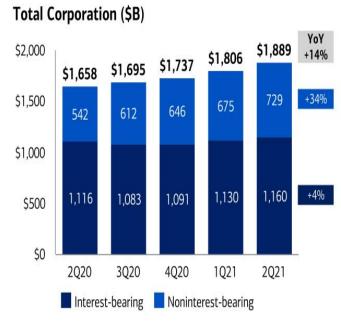


Note: Amounts may not total due to rounding.

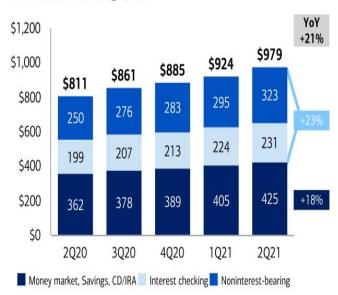
Includes balances related to PPP of \$19.88 recorded in Consumer \$11.4B, GWIM \$0.7B and Global Banking \$7.7B for 2Q21, balances of \$23.1B recorded in Consumer \$13.9B, GWIM \$0.7B and Global Banking \$8.5B for 1Q21, balances of \$24.5B recorded in Consumer \$14.5B, GWIM \$0.8B and Global Banking \$9.4B for 3Q20, and balances of \$16.0B recorded in Consumer \$14.5B, GWIM \$0.5B and Global Banking \$9.4B for 3Q20, and balances of \$16.0B recorded in Consumer \$9.2B, GWIM \$0.5B and Global Banking \$6.2B for 2Q20.

### Average Deposits

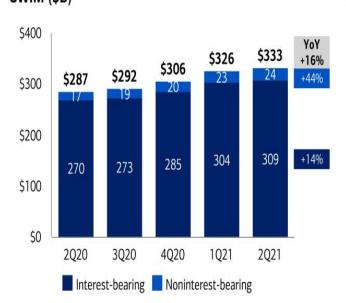
Bank of America Ranked #1 in U.S. Deposit Market Share<sup>1</sup>



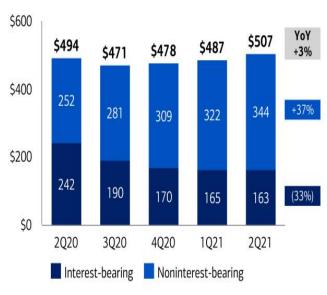
### Consumer Banking (\$B)



#### GWIM (\$B)



### Global Banking (\$B)



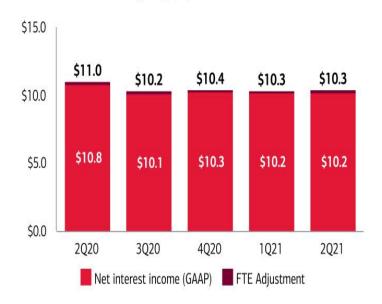


Note: Amounts may not total due to rounding. Total Corporation also includes Global Markets and All Other. 

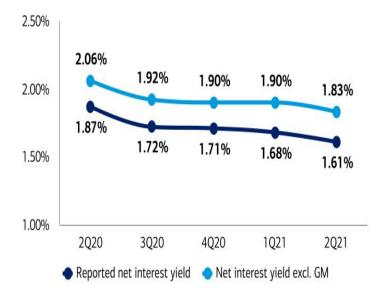
Based on June 30, 2020 FDIC deposit data.

### Net Interest Income

#### Net Interest Income (FTE, \$B)1



#### Net Interest Yield (FTE)1



- Net interest income of \$10.2B (\$10.3B FTE<sup>1</sup>)
  - Increased \$36MM from 1Q21, driven by higher investment securities balances due to the deployment of excess cash and one additional accrual day, partially offset by lower PPP fees, the absence of 1Q legacy litigation settlement proceeds, and higher premium amortization
- Net interest yield of 1.61% decreased 7 bps from 1Q21<sup>1</sup>
  - Excluding Global Markets, net interest yield of 1.83%
- Interest rate sensitivity as of June 30, 2021<sup>2</sup>
  - +100 bps parallel shift in the interest rate yield curve is estimated to benefit net interest income by \$8.0B over the next 12 months



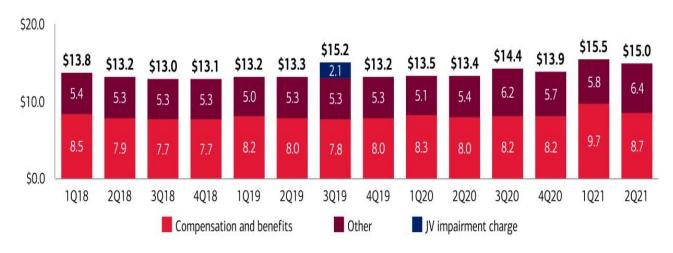
Notes: FTE stands for fully taxable-equivalent basis. GM stands for Global Markets.

Represent non-GAAP financial measures. Net interest yield adjusted to exclude Global Markets NII of \$1.0B, \$1.0B, \$1.0B, \$1.1B and \$1.3B and average earning assets of \$531.0B, \$495.3B, \$472.4B, \$476.2B and \$478.6B for 2Q21, 1Q21, 4Q20, 3Q20 and 2Q20, respectively. The Company believes the presentation of net interest yield excluding Global Markets provides investors with transparency of NII and net interest yield in core banking activities. For important presentation information, see slide 31.

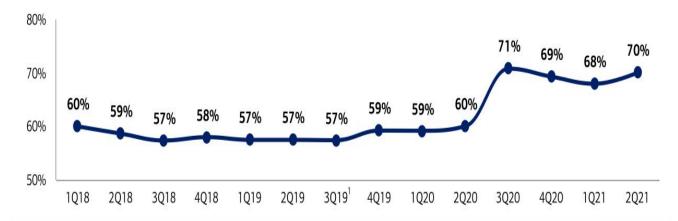
<sup>2</sup> NII asset sensitivity represents banking book positions.

### **Expense and Efficiency**

#### Total Noninterest Expense (\$B)



#### **Efficiency Ratio**

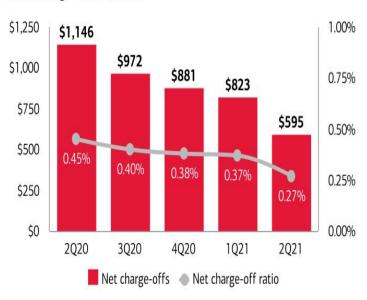


- Noninterest expense of \$15.0B declined \$0.5B from 1Q21, driven by the absence of seasonally elevated payroll taxes, ~\$300MM for the acceleration
  of expenses due to incentive compensation award changes, and a \$240MM impairment charge for real estate rationalization, which were incurred in
  1Q21, as well as lower incentive compensation and severance costs during 2Q21, partially offset by a \$500MM contribution to the Bank of America
  Foundation, and ~\$300MM associated with processing transactional card claims related to unemployment benefits
- 2Q21 expenses increased \$1.6B from 2Q20, and reflect higher compensation and benefits, a \$500MM contribution to the Bank of America Foundation, and ~\$300MM associated with processing transactional card claims related to unemployment benefits

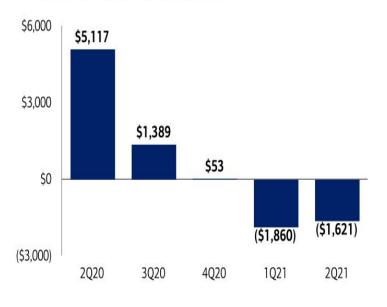


### **Asset Quality**

### Net Charge-offs (\$MM)1



#### Provision for Credit Losses (\$MM)



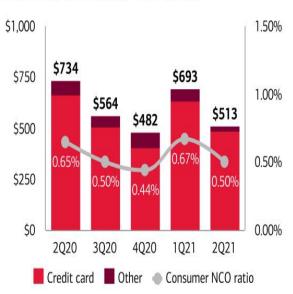
- Total net charge-offs of \$595MM<sup>1</sup> decreased \$228MM from 1Q21
  - Consumer net charge-offs of \$513MM decreased \$180MM, driven by Card, as charge-off volume from expired deferrals decreased
  - Commercial net charge-offs of \$82MM decreased \$48MM
- Net charge-off ratio of 27 bps decreased 10 bps from 1021
- Provision benefit of \$1.6B included a \$2.2B net reserve release, reflecting an improved macroeconomic outlook
  - Consumer reserve release of \$1.2B, primarily driven by Card
  - Commercial reserve release of \$1.0B
- Allowance for loan and lease losses of \$14.1B represented 1.55% of total loans and leases<sup>1</sup>
  - Total allowance of \$15.8B includes \$1.7B for unfunded commitments
- Nonperforming loans (NPLs) decreased \$0.3B from 1Q21, driven by Commercial
  - 51% of Consumer NPLs are contractually current
- Commercial reservable criticized utilized exposure of \$28.9B decreased \$5.4B from 1Q21, driven by broadbased declines across industries



<sup>1</sup> Excludes loans measured at fair value.

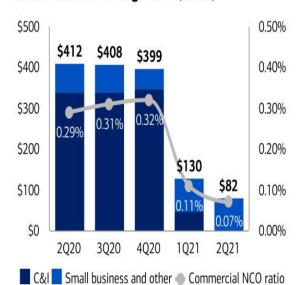
# Asset Quality – Consumer and Commercial Portfolios

### Consumer Net Charge-offs (\$MM)



Consumer Metrics (\$MM)	2Q21		1Q21		2Q20	
Provision	(\$707)		(\$756)	Ŋ.	\$2,614	
Nonperforming loans and leases	3,044		3,091		2,191	
% of loans and leases <sup>1</sup>	0.73	%	0.75	%	0.49	%
Consumer 30+ days performing past due	\$3,233		\$3,863		\$3,927	
Fully-insured <sup>2</sup>	997		1,030		1,153	
Non fully-insured	2,236		2,833		2,774	
Consumer 90+ days performing past due	1,235		1,508		1,663	
Allowance for loans and leases	7,432		8,635		10,955	
% of loans and leases <sup>1</sup>	1.78	%	2.10	%	2.43	%
# times annualized NCOs	3.61	х	3.07	Х	3.71	Х

### Commercial Net Charge-offs (\$MM)



Commercial Metrics (\$MM)	2Q21	1Q21	2Q20
Provision	(\$914)	(\$1,104)	\$2,503
Reservable criticized utilized exposure	28,878	34,283	25,950
Nonperforming loans and leases	1,863	2,071	2,202
% of loans and leases <sup>1</sup>	0.38 %	0.43 %	0.41 %
Allowance for loans and leases	\$6,663	\$7,533	\$8,434
% of loans and leases <sup>1</sup>	1.35 %	1.55 %	1.57 %



<sup>&</sup>lt;sup>1</sup> Excludes loans measured at fair value.

<sup>&</sup>lt;sup>2</sup>Fully-insured loans are FHA-insured loans and other loans individually insured under long-term standby agreements.

### Consumer Banking

		Inc /	(Dec)
Summary Income Statement (\$MM)	2Q21	1Q21	2Q20
Total revenue, net of interest expense	\$8,186	\$117	\$334
Provision (benefit) for credit losses	(697)	(80)	(3,721)
Net charge-offs	625	(185)	(218)
Reserve build (release)	(1,322)	105	(3,503)
Noninterest expense	4,859	(272)	124
Pretax income	4,024	469	3,931
Pretax, pre-provision income <sup>1</sup>	3,327	389	210
Income tax expense	986	115	963
Net income	\$3,038	\$354	\$2,968

Key Indicators (\$B)	2Q21		1Q21		2Q20	
Average deposits	\$979.1		\$924.1		\$810.7	
Rate paid on deposits	0.02	%	0.03	%	0.07	%
Cost of deposits <sup>2</sup>	1.18		1.42		1.43	
Average loans and leases	\$281.8		\$290.9		\$321.6	
Net charge-off ratio	0.89	%	1.13	%	1.05	%
Consumer investment assets <sup>3</sup>	\$345.8		\$324.5		\$246.1	
Active mobile banking users (MM)	31.8		31.5		30.3	
% Consumer sales through digital channels	44	%	49	%	47	%
Number of financial centers	4,296		4,324		4,298	
Combined credit /debit purchase volumes <sup>4</sup>	\$200.3		\$172.5		\$143.3	
Total consumer credit card risk-adjusted margin <sup>4</sup>	9.76	%	9.29	%	8.49	%
Return on average allocated capital	32		28		1	
Allocated capital	\$38.5		\$38.5		\$38.5	
Efficiency ratio	59	%	64	%	60	%

- Net income of \$3.0B increased significantly from 2Q20, as a result of improved revenue and lower credit costs
- Revenue of \$8.2B increased 4% from 2Q20, driven by increased card income and higher deposit balances
- Provision expense improved \$3.7B, driven by a reserve release, reflecting an improved macroeconomic outlook
- Noninterest expense of \$4.9B increased 3% from 2Q20, but decreased 5% from 1Q21
- Average deposits of \$979B grew \$168B, or 21%, from 2020
  - 56% of deposits in checking accounts; 93% primary accounts<sup>5</sup>
  - Average cost of deposits<sup>2</sup> of 1.18%
- Average loans and leases of \$282B decreased \$40B, or 12%, from 2Q20
  - Ending loans and leases, excluding PPP, grew \$2B vs. 1021<sup>6</sup>
- Combined credit / debit card spend<sup>4</sup> increased 40% from 2Q20
  - Credit up 46%; debit up 36%
- Consumer investment assets<sup>3</sup> of \$346B grew \$100B, or 40%, from 2Q20, driven by market performance and inflows from new and existing clients
  - \$21B of client flows since 2Q20
  - 3.2MM client accounts, up 9% YoY
- 7.5MM Consumer clients enrolled in Preferred Rewards, up ~1MM, or 14%, from 2Q20
  - 99% annualized retention rate



<sup>1</sup> Represents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note B on slide 28. For important presentation information, see slide 31.

<sup>&</sup>lt;sup>2</sup> Cost of deposits calculated as annualized noninterest expense as a percentage of total average deposits within the Deposits sub-segment.

<sup>&</sup>lt;sup>3</sup> Consumer investment assets include client brokerage assets, deposit sweep balances and assets under management (AUM) in Consumer Banking.

Includes consumer credit card portfolios in Consumer Banking and GWIM.

<sup>5</sup> Represents the percentage of consumer checking accounts that are estimated to be the customer's primary account based on multiple relationship factors (e.g., linked to their direct deposit).

<sup>6</sup> Represents a non-GAAP financial measure. Ending loans and leases were \$282.9B, and \$282.9B, and \$PP balances were \$9.9B, and \$11.9B for 2Q21 and 1Q21. For important presentation information, see slide 31.

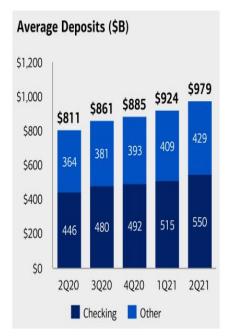
## **Consumer Banking Trends**

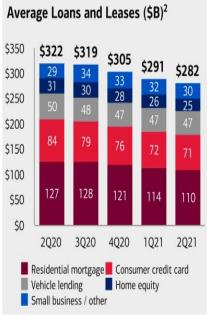
#### Business Leadership<sup>1</sup>

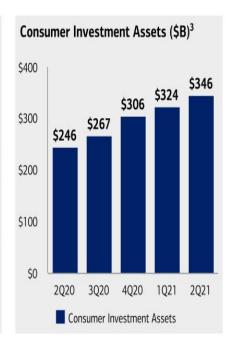
- #1 in customer satisfaction for U.S. Online<sup>(A)</sup> Banking among National Banks by J.D. Power<sup>(B)</sup>
- #1 in customer satisfaction for U.S. Mobile Banking Apps among National Banks by J.D. Power<sup>(B)</sup>
- #1 in customer satisfaction for U.S. Retail Banking Advice by J.D. Power<sup>(C)</sup>
- #1 Consumer Deposit Market Share<sup>(D)</sup>
- #1 Online Banking and Mobile Banking Functionality<sup>(E)</sup>
- #1 in Prime Auto Credit Distribution of New Originations Among Peers<sup>(F)</sup>
- Best Mortgage Lender for First Time Home Buyers<sup>(G)</sup>
- Merrill Edge Self-Directed #1 for Overall Client Experience, ESG Investing, Client Dashboard and Banking<sup>(H)</sup>











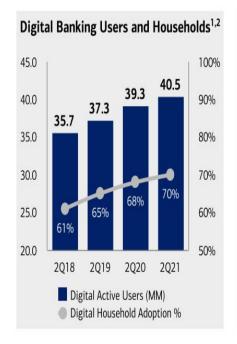


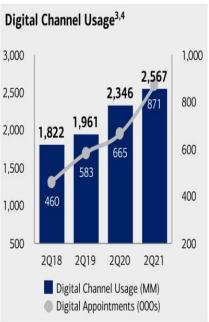
Note: Amounts may not total due to rounding.

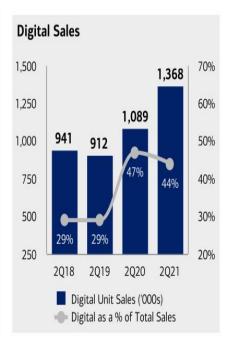
See slide 29 for business leadership sources.

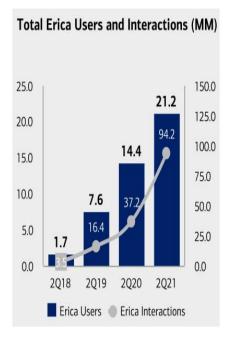
<sup>2</sup> Average loans and leases include PPP balances of \$11.4B in 2Q21, \$13.9B in 1Q21, \$14.5B in 4Q20, \$14.5B in 3Q20, and \$9.2B in 2Q20.
<sup>3</sup> End of period. Consumer investment assets include client brokerage assets, deposit sweep balances and AUM in Consumer Banking.

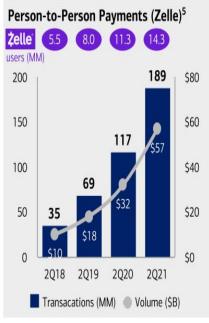
### Record 40.5MM Digital Users, up 1.2MM Year-over-Year

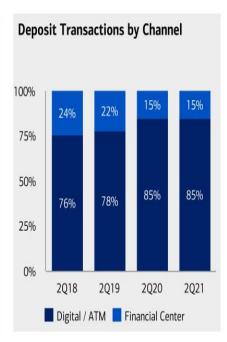














Note: Amounts may not total due to rounding.

Digital active users represents mobile and/or online 90-day active users.

<sup>2</sup> Household adoption represents households with consumer bank login activities in a 90-day period.

Digital channel usage represents the total number of desktop and mobile banking sessions.

<sup>4</sup> Digital appointments represent the number of client-scheduled appointments made via online, smartphone or tablet.

<sup>5</sup> Includes Bank of America person-to-person payments sent and received through e-mail or mobile identification. Zelle users represent 90-day active users.

### Global Wealth & Investment Management

		Inc /	(Dec)	
Summary Income Statement (\$MM)	2Q21	1Q21	2Q20	
Total revenue, net of interest expense	\$5,065	\$94	\$640	
Provision (benefit) for credit losses	(62)	3	(198)	
Net charge-offs		(13)	(9)	
Reserve build (release)	(62)	16	(189)	
Noninterest expense	3,814	(54)	350	
Pretax income	1,313	145	488	
Pretax, pre-provision income <sup>1</sup>	1,251	148	290	
Income tax expense	322	36	120	
Net income	\$991	\$109	\$368	

Key Indicators (\$B)	2Q21		1Q21		2Q20	
Average deposits	\$333.5		\$326.4		\$287.1	
Rate paid on deposits	0.03	%	0.03	%	0.06	%
Average loans and leases	\$194.0		\$188.5		\$182.2	
Net charge-off ratio	0.00	%	0.03	%	0.02	%
AUM flows	\$11.7		\$18.2		\$3.6	
Pretax margin	26	%	23	%	19	%
Return on average allocated capital	24		22		17	
Allocated capital	\$16.5		\$16.5		\$15.0	

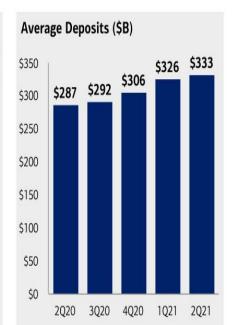
- Net income of \$1.0B increased 59% from 2Q20
  - Pretax margin of 26% in 2Q21
- Record revenue of \$5.1B increased 14% compared to 2Q20, driven by record asset management fees
- Noninterest expense of \$3.8B increased 10% vs. 2Q20, mainly driven by higher revenue-related incentives
- Record client balances of \$3.7T increased 25% from 2Q20, driven by higher market valuations and positive client flows
  - Strong AUM flows of \$12B in 2Q21
  - Record quarterly loan balance growth of \$8.3B
- Average deposits of \$333B increased \$46B, or 16%, from 2Q20
- Average loans and leases of \$194B increased \$12B, or 6%, from 2Q20, driven by securities-based lending and custom lending
  - 45th consecutive quarter of average loan and lease balance growth
- ~6,000 net new households in Merrill Lynch and ~475 net new relationships in Private Bank in 2Q21
- 79% of Merrill Lynch households actively using online or mobile platforms; record 81% of Private Bank clients digitally active across the enterprise
  - In 2Q21, a record 51% of eligible checks were deposited through automated channels by Merrill Lynch clients and 73% by Private Bank clients, up from 45% and 69%, respectively, in 2Q20



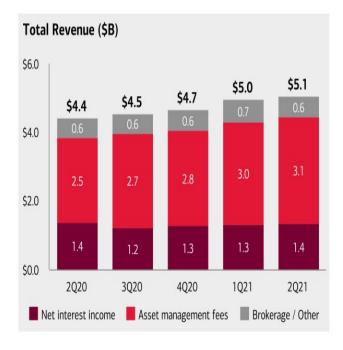
### Global Wealth & Investment Management Trends

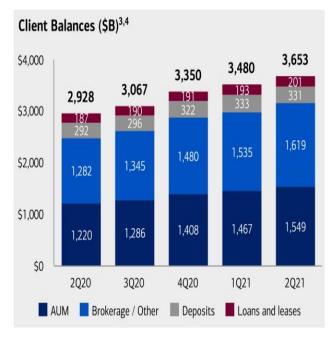
#### Business Leadership<sup>1</sup>

- · #1 in Barron's Top 1,200 ranked Financial Advisors and Top 100 Women Advisors (2021)
- · #1 in Forbes' Top Next Generation Advisors (2020) and Best-in-State Wealth Advisors (2021)
- · Best Private Bank for Customer Service (North America)(I)
- #1 in Financial Times Top 401K Retirement Plan Advisors (2020)
- #1 in personal trust assets under management<sup>(j)</sup>
- · Digital Wealth Impact Innovation Award for Digital Engagement(K)
- · Wealth Tech Award Best Use of Technology (North America) and Best Use of Technology for client acquisition (North America)(L)
- Best Private Bank for Philanthropy Services (globally)<sup>(l)</sup>
- Wealth Manager award for emerging technology<sup>(M)</sup>











Note: Amounts may not total due to rounding.

See slide 29 for business leadership sources.

Average loans and leases include PPP balances of \$0.7B in 2Q21, \$0.7B in 1Q21, \$0.8B in 4Q20, \$0.8B in 3Q20, and \$0.5B in 2Q20.

<sup>3</sup> End of period. Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

Amanaged deposits in investment accounts of \$478, \$498, \$528, \$508 and \$538 for 2Q21, 1Q21, 4Q20, 3Q20 and 2Q20, respectively, are included in both AUM and Deposits. Total client balances only include these balances once.

### Advisor-Led Client Interactions Powered by Digital

# Digital Adoption



#### Merrill Lynch

- 79% of households using digital across the enterprise, up from 77% in 2Q20
- Record 73% of households enrolled in eDelivery, up from 67% in 2Q20

#### **Private Bank**

- Record 81% of clients digitally active across the enterprise, up from 78% in 2Q20
- 2.8MM total logins across enterprise online and mobile platforms in 2Q21, up 6% YoY

### Platform Modernization



- National launch of fully digital Client Onboarding Experience (COBE)
- Erica-based Al capabilities integrated into new financial advisor workstation (97% adoption rate)
- Expanded proactive client insights leveraging enterprise activity (3.2MM insights YTD)
- New enhanced PB online experience deployed to all clients; delivers intuitive account views, improved navigation, simple access to holdings and activity
- New My Financial Picture enables clients to link external accounts in PB online and mobile; provides advisory team visibility for holistic management
- Cash transfers across PB and BofA accounts now available in BofA online and mobile applications



- ~1.5MM client advisor secure messages, up 23% YoY
- 116K Webex meetings hosted by advisors in 2Q21, up 18% YoY
- 279K forms signed digitally in 2Q; 349K secure texts exchanged, up 6% YoY
- 63K client advisor secure messages YTD vs. 55K for all of 2020
- Erica interactions up 115%; record Zelle transactions, up 61% YoY
- Launched Digital Champions Program nationally to drive awareness and engagement with digital capabilities internally and among clients







## Global Banking

		Inc /	(Dec)
Summary Income Statement (\$MM)	2Q21	1Q21	2Q20
Total revenue, net of interest expense <sup>1</sup>	\$5,089	\$456	(\$2)
Provision (benefit) for credit losses	(831)	295	(2,704)
Net charge-offs	3	(33)	(327)
Reserve build (release)	(834)	328	(2,377)
Noninterest expense	2,599	(182)	377
Pretax income	3,321	343	2,325
Pretax, pre-provision income <sup>2</sup>	2,490	638	(379)
Income tax expense	897	93	628
Net income	\$2,424	\$250	\$1,697

Selected Revenue Items (\$MM)	2Q21	1Q21	2Q20
Total Corporation IB fees (excl. self-led) <sup>1</sup>	\$2,122	\$2,246	\$2,159
Global Banking IB fees <sup>1</sup>	1,173	1,172	1,181
Business Lending revenue	1,912	1,607	1,863
Global Transaction Services revenue	1,720	1,645	1,811

Key Indicators (\$B)	2Q21		1Q21		2Q20	
Average deposits	\$506.6		\$487.0		\$493.9	
Average loans and leases	325.1		330.1		423.6	
Net charge-off ratio	0.00	%	0.05	%	0.32	%
Return on average allocated capital	23		21		7	
Allocated capital	\$42.5		\$42.5		\$42.5	
Efficiency ratio	51	%	60	%	44	%

- Net income of \$2.4B increased \$1.7B from 2Q20, driven primarily by lower provision for credit losses
- Revenue of \$5.1B was relatively flat vs. 2Q20, as higher leasing-related revenue and treasury fees were offset by lower NII
- Total Corporation investment banking fees of \$2.1B (excl. self-led) decreased \$37MM, or 2%, from 2Q20
  - Third best quarter for firm-wide fees post-merger, after 1Q21 and 2Q20
- Provision benefit of \$0.8B reflects the current quarter reserve release, compared to a reserve build in the year-ago quarter, due to an improved macroeconomic outlook
- Noninterest expense of \$2.6B increased 17% from 2Q20, reflecting higher operating costs
- Average deposits of \$507B increased \$13B, or 3%, from 2Q20, reflecting client liquidity and valued relationships
- Average loans and leases of \$325B decreased 23% from 2Q20, driven by continued paydowns

<sup>11/1</sup> 

Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities and sales and trading activities.

<sup>&</sup>lt;sup>2</sup>Represents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note 8 on slide 28. For important presentation information about this measure, see slide 31.

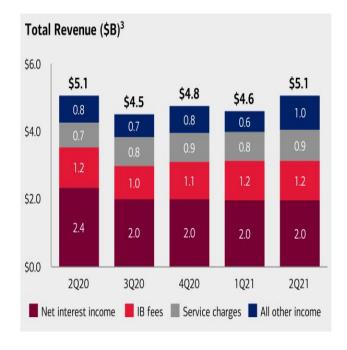
### **Global Banking Trends**

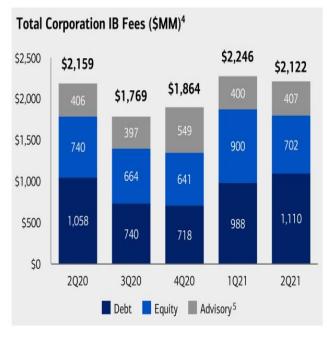
#### Business Leadership<sup>1</sup>

- Outstanding Financial Innovator 2021 Global<sup>(N)</sup>
- North America's Best Bank for Small to Mediumsized Enterprises<sup>(0)</sup>
- Best Global Bank for Cash Management and Payments & Collections<sup>(P)</sup>
- Best Mobile Cash Management Software<sup>(P)</sup>
- North America and Latin America's Best Bank for Transaction Services<sup>(0)</sup>
- 2020 Quality, Share and Excellence Awards for U.S. Large Corporate Banking and Cash Management<sup>(Q)</sup>
- Relationships with 74% of the Global Fortune 500; 95% of the U.S. Fortune 1,000 (2020)











Note: Amounts may not total due to rounding.

See slide 29 for business leadership sources.

<sup>2</sup> Average loans and leases include PPP balances of \$7.7B in 2Q21, \$8.5B in 1Q21, \$9.2B in 4Q20, \$9.4B in 3Q20 and \$6.2B in 2Q20.

Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.

4Self-led deals of \$97MM, \$42MM, \$44MM, \$32MM and \$45MM for 2Q21, 1Q21, 4Q20, 3Q20 and 2Q20, respectively are embedded within Debt, Equity, and Advisory. Total Corporation IB fees excludes self-led deals.

<sup>5</sup> Advisory includes fees on debt and equity advisory and mergers and acquisitions.

# Global Banking Digital Update

### Creating an innovative digital experience for our clients

### **Active Digital Clients**

75%







Mobile Connect



#### **Digitally Active Clients**

across commercial, corporate, and business banking clients (CashPro® & BA360 platforms)



2% YoY1

#### **Customer Engagement**



Sign-ins on the CashPro® App

Rolling 12 months<sup>2</sup>



**Global Digital Disbursements** YTD YoY1

YTD 85% of volume sent via Zelle®



Checks Deposited on the CashPro® App

Rolling 12 months<sup>2</sup>



#### **Intelligent Receivables**

Incoming receivables digitally matched in last 12 months<sup>1</sup>

#### Volume



\$248B



Payment Approvals on the CashPro® App

12 months<sup>2</sup>





**Digital Wallet Enrollment for Commercial Cards** 

YoY (North America)<sup>1</sup>



### Global Markets<sup>1</sup>

		Inc /	(Dec)	
Summary Income Statement (\$MM)	2Q21	1Q21	2Q20	
Total revenue, net of interest expense <sup>2</sup>	\$4,720	(\$1,478)	(\$630)	
Net DVA	(34)	(32)	227	
Total revenue (excl. net DVA) <sup>2,3</sup>	4,754	(1,446)	(857)	
Provision (benefit) for credit losses	22	27	(83)	
Net charge-offs	<u> </u>	(3)	_	
Reserve build (release)	22	30	(83)	
Noninterest expense	3,471	44	787	
Pretax income	1,227	(1,549)	(1,334)	
Pretax, pre-provision income <sup>4</sup>	1,249	(1,522)	(1,417)	
Income tax expense	319	(403)	(347)	
Net income	\$908	(\$1,146)	(\$987)	
Net income (excl. net DVA) <sup>3</sup>	\$934	(\$1,122)	(\$1,159)	

Selected Revenue Items (\$MM) <sup>2</sup>	2Q21	1Q21	2Q20
Sales and trading revenue	\$3,561	\$5,078	\$4,151
Sales and trading revenue (excl. net DVA) <sup>3</sup>	3,595	5,080	4,412
FICC (excl. net DVA) <sup>3</sup>	1,965	3,251	3,186
Equities (excl. net DVA) <sup>3</sup>	1,630	1,829	1,226
Global Markets IB fees	959	981	939

Key Indicators (\$B)	2Q21	1Q21	1	2Q20	П
Average total assets	\$797.6	\$723.3		\$663.1	
Average trading-related assets	566.8	501.8		467.0	
Average 99% VaR (\$MM) <sup>5</sup>	77	74		81	
Average loans and leases	87.8	77.4		74.1	
Return on average allocated capital	10 %	6 22	%	21	%
Allocated capital	\$38.0	\$38.0		\$36.0	
Efficiency ratio	74 %	<b>6</b> 55	%	50	%

- Net income of \$0.9B decreased \$1.0B from 2Q20
  - Excluding net DVA, net income of \$0.9B decreased 55%<sup>3</sup>
- Revenue of \$4.7B decreased 12% from 2Q20; excluding net DVA, revenue decreased 15%<sup>3</sup> driven by lower sales and trading
- · Reported sales and trading revenue of \$3.6B
  - FICC revenue of \$1.9B
  - Equities revenue of \$1.6B
- Excluding net DVA, sales and trading revenue of \$3.6B decreased 19% from 2Q20<sup>3</sup>
  - FICC revenue of \$2.0B decreased 38%, as the prior year benefited from a robust trading environment for macro products and strengthening markets for credit products after their pandemic related sell-off, whereas markets were more benign in 2Q21 and weak for agency mortgages<sup>3</sup>
  - Equities revenue of \$1.6B increased 33%, driven by a stronger trading performance and increased client activity in derivatives and Asia<sup>3</sup>
- Noninterest expense of \$3.5B increased 29% vs. 2Q20, driven by higher costs associated with processing state unemployment benefit claims and activity-related expenses in sales and trading
- Average VaR of \$77MM in 2Q21<sup>5</sup>



<sup>&</sup>lt;sup>1</sup> The explanation for current period-over-period changes for Global Markets are the same for amounts including and excluding net DVA.

<sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.

Represents a non-GAAP financial measure. Reported FICC sales and trading revenue was \$1.9B, \$3.2B and \$2.9B for 2Q21, 1Q21 and 2Q20, respectively. Reported Equities sales and trading revenue was \$1.6B, \$1.8B and \$1.2B for 2Q21, 1Q21 and 2Q20, respectively. See note E on slide 28 and slide 31 for important presentation information.

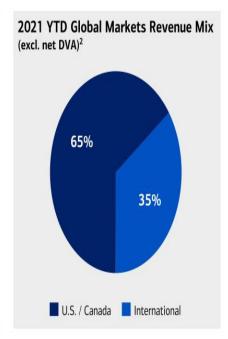
A Represents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note B on slide 28. For important presentation information, see slide 31.

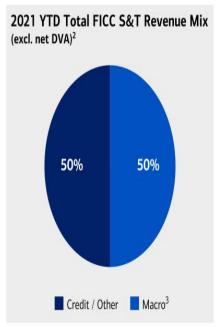
5 See note F on slide 28 for the definition of VaR.

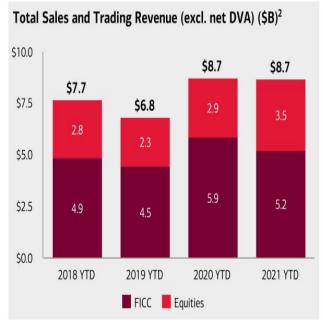
### Global Markets Trends and Revenue Mix

#### Business Leadership<sup>1</sup>

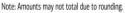
- · CMBS Bank of the Year(R)
- Equity Derivatives House of the Year(S)
- #2 Global Research Firm<sup>(T)</sup>
- #2 Global Fixed Income Research Team<sup>(T)</sup>
- #1 Municipal Bonds Underwriter<sup>(U)</sup>



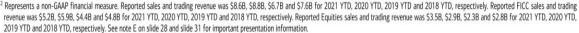








See slide 29 for business leadership sources.



3 Macro includes currencies, interest rates and commodities products.

<sup>4</sup> See note F on slide 28 for definition of VaR.



### All Other<sup>1</sup>

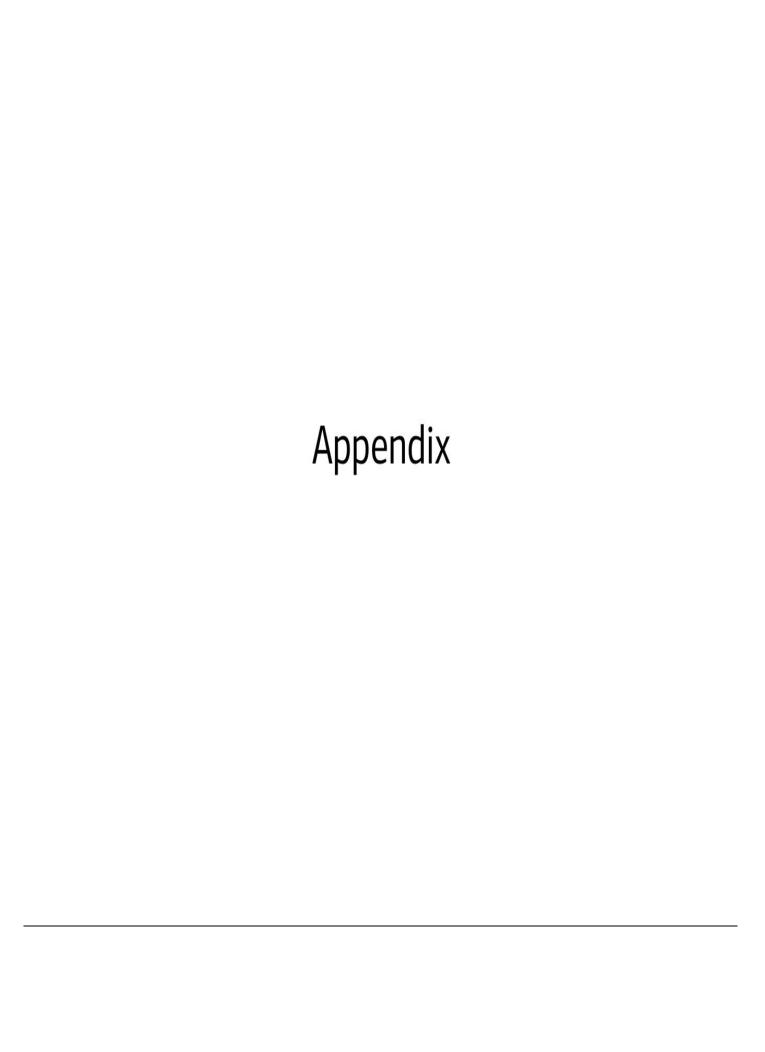
	and the second	Inc/	(Dec)
Summary Income Statement (\$MM)	2Q21	1Q21	2Q20
Total revenue, net of interest expense	(\$1,484)	(\$545)	(\$1,220)
Provision (benefit) for credit losses	(53)	(6)	(32)
Net charge-offs	(33)	6	3
Reserve build (release)	(20)	(12)	(35)
Noninterest expense	302	(6)	(3)
Pretax income	(1,733)	(533)	(1,185)
Pretax, pre-provision income <sup>2</sup>	(1,786)	(539)	(1,217)
Income tax (benefit)	(3,596)	(2,140)	(2,830)
Net income	\$1,863	\$1,607	\$1,645

- Net income of \$1.9B increased \$1.6B from 1Q21, driven by a \$2.0B positive income tax adjustment related to the revaluation of U.K. deferred tax assets, triggered by a change in U.K. tax law<sup>3</sup>
- · Revenue decreased QoQ, primarily due to higher Environmental, Social and Governance (ESG) investment activity and the absence of mark-tomarket gains that benefited 1Q21
- Total Corporate effective tax rate (ETR) for the quarter was a benefit of 15%; excluding the U.K. tax revaluation, the ETR for the quarter would have been approximately 11%; further adjusting for ESG tax credits, the ETR would have been 25%

All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and Foreign currency risk management activities for which substantially all of the results are allocated to our business segments.

Pepresents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note B on slide 28. For important presentation information, see slide 31.

Absent the \$2.0B income tax adjustment, the reported 2Q21 net income (loss) would have been (\$176MM) and a decline of \$432MM from 1Q21. For important presentation information, see slide 31.



### **Notes**

- A Reserve Build (or Release) is calculated by subtracting net charge-offs for the period from the provision for credit losses recognized in that period. The period-end allowance, or reserve, for credit losses reflects the beginning of the period allowance adjusted for net charge-offs recorded in that period plus the provision for credit losses recognized in that period.
- <sup>B</sup> Pretax, pre-provision income (PTPI) at the consolidated level is a non-GAAP financial measure calculated by adjusting consolidated pretax income to add back provision for credit losses. Similarly, PTPI at the segment level is a non-GAAP financial measure calculated by adjusting the segments' pretax income to add back provision for credit losses. Management believes that PTPI (both at the consolidated and segment level) is a useful financial measure as it enables an assessment of the Company's ability to generate earnings to cover credit losses through a credit cycle as well as provides an additional basis for comparing the Company's results of operations between periods by isolating the impact of provision for credit losses, which can vary significantly between periods. See reconciliation below.

						,	1Q21		2Q20				
\$ Millions	1	Pretax Income (GAAP)	Provision for Credit Losses (GAAP)	Pretax, Pre-provision Income		Pretax Income (GAAP)	Provision for Credit Losses (GAAP)	Pretax, Pre-provision Income	Pretax Income (GAAP)	Provision for Credit Losses (GAAP)	Pretax, Pre-provision Income		
Consumer Banking	\$	4,024	\$ (697)	\$ 3,327	\$	3,555	\$ (617)	\$ 2,938	\$ 93	\$ 3,024	\$ 3,117		
Global Wealth & Investment Management		1,313	(62)	1,251		1,168	(65)	1,103	825	136	961		
Global Banking		3,321	(831)	2,490	Г	2,978	(1,126)	1,852	996	1,873	2,869		
Global Markets		1,227	22	1,249	Т	2,776	(5)	2,771	2,561	105	2,666		
All Other		(1,733)	(53)	(1,786		(1,200)	(47)	(1,247)	(548)	(21)	(569)		
Total Corporation	\$	8,042	\$ (1,621)	\$ 6,421	\$	9,166	\$ (1,860)	\$ 7,306	\$ 3,799	\$ 5,117	\$ 8,916		

<sup>&</sup>lt;sup>c</sup> Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, inclusive of U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and other investment-grade securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions.

F VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Using a 95% confidence level, average VaR was \$32MM, \$26MM and \$21MM for 2Q21, 1Q21 and 2Q20, respectively, and \$29MM, \$24MM, \$20MM and \$19MM for 2Q21 YTD, 2020 YTD, 2019 YTD and 2018 YTD, respectively.



<sup>&</sup>lt;sup>D</sup> The non-cash impairment charge related to the notice of termination of the merchant services joint venture reduced 3Q19 net income by \$1.7B, which included an increase in noninterest expense a reduction in pretax income of \$2.1B and a reduction in income tax expense of \$373MM. The impairment charge negatively impacted the Company's 3Q19 efficiency ratio by 909 bps.

ERevenue for all periods included net debit valuation adjustments (DVA) on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Net DVA gains (losses) were (\$34MM), (\$2MM) and (\$261MM) for 2Q21, 1Q21 and 2Q20, respectively, and (\$36MM), \$39MM, (\$121MM) and (\$115MM) for 2021 YTD, 2020 YTD, 2019 YTD and 2018 YTD, respectively. Net DVA gains (losses) included in FICC revenue were (\$28MM), (\$9MM) and (\$245MM) for 2Q21, 1Q21 and 2Q20, respectively, and (\$37MM), \$29MM, (\$109MM) and (\$106MM) for 2021 YTD, 2020 YTD, 2019 YTD and 2018 YTD, respectively. Net DVA gains (losses) included in Equities revenue were (\$6MM), \$7MM and (\$16MM) for 2Q21, 1Q21 and 2Q20, respectively, and \$1MM, \$10MM, (\$12MM) and (\$9MM) for 2021 YTD, 2020 YTD, 2019 YTD and 2018 YTD, respectively.

### Sources

- (A) Tied in the national segment of the J.D. Power 2021 U.S. Online Banking Satisfaction Study.
- (B) J.D. Power's 2021 U.S. Banking Mobile App Satisfaction, U.S. Online Banking Satisfaction studies measure overall satisfaction with banking digital channels based on four factors: navigation; speed; visual appeal; and information/content. The studies are based on responses from 9,926 retail bank customers nationwide and were fielded in March-April 2021. For J.D. Power award information, visit jdpower.com/awards.
- (C) J.D. Power 2021 U.S. Retail Banking Advice Satisfaction Study.
- (D) Estimated retail consumer deposits based on June 30, 2020 FDIC deposit data.
- (E) Keynova 2Q21 Online Banker Scorecard; Keynova 1Q21 Mobile Banker Scorecard; Javelin 2021 Online and Mobile Banking Scorecards.
- (F) Experian AutoCount; Franchised Dealers; Largest percentage of 680+ Vantage 3.0 loan originations among key competitors as of April 2021.
- (G) Nerdwallet, 2021.
- (H) StockBrokers.com, January 2021.
- (I) Professional Wealth Management, a Financial Times publication, 2020.
- Industry 1Q21 FDIC call reports.
- (K) AITE Group, 2021.
- (L) Professional Wealth Management, a Financial Times publication, 2021.
- (M) Celent, 2021.
- (N) Global Finance, 2021.
- (0) Euromoney, 2020.
- (P) Global Finance Treasury & Cash Management Awards, 2021.
- (Q) Greenwich, 2021.
- (R) GlobalCapital US Securitization Awards, 2020.
- (S) GlobalCapital, 2020.
- (T) Institutional Investor, 2020.
- (U) Refinitiv, 2021.



### Forward-Looking Statements

Bank of America Corporation (the "Company") and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Company's current expectations, plans or forecasts of its future results, revenues, provision for credit losses, expenses, efficiency ratio, capital measures, strategy, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond the Company's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Company's 2020 Annual Report on Form 10-K and in any of the Company's subsequent Securities and Exchange Commission filings: the Company's potential judgments, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory investigations, proceedings and enforcement actions, including as a result of our participation in and execution of government programs related to the Coronavirus Disease 2019 (COVID-19) pandemic; the possibility that the Company's future liabilities may be in excess of its recorded liability and estimated range of possible loss for litigation, and regulatory and government actions; the possibility that the Company could face increased claims from one or more parties involved in mortgage securitizations; the Company's ability to resolve representations and warranties repurchase and related claims; the risks related to the discontinuation of the London Interbank Offered Rate and other reference rates, including increased expenses and litigation and the effectiveness of hedging strategies; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, inflation, currency exchange rates, economic conditions, trade policies and tensions, including tariffs, and potential geopolitical instability; the impact of the interest rate environment on the Company's business, financial condition and results of operations; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior, adverse developments with respect to U.S. or global economic conditions and other uncertainties; the Company's concentration of credit risk; the Company's ability to achieve its expense targets and expectations regarding revenue, net interest income, provision for credit losses, net charge-offs, effective tax rate, loan growth or other projections; adverse changes to the Company's credit ratings from the major credit rating agencies; an inability to access capital markets or maintain deposits or borrowing costs; estimates of the fair value and other accounting values, subject to impairment assessments, of certain of the Company's assets and liabilities; the estimated or actual impact of changes in accounting standards or assumptions in applying those standards; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the impact of adverse changes to total loss-absorbing capacity requirements, stress capital buffer requirements and/or global systemically important bank surcharges; the potential impact of actions of the Board of Governors of the Federal Reserve System on the Company's capital plans; the effect of changes in or interpretations of income tax laws and regulations; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, Federal Deposit Insurance Corporation assessments, the Volcker Rule, fiduciary standards, derivatives regulations and the Coronavirus Aid, Relief, and Economic Security Act and any similar or related rules and regulations; a failure or disruption in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber-attacks or campaigns; the impact on the Company's business, financial condition and results of operations from the United Kingdom's exit from the European Union; the impact of climate change; the impact of any future federal government shutdown and uncertainty regarding the federal government's debt limit or changes in fiscal, monetary or regulatory policy; the emergence of widespread health emergencies or pandemics, including the magnitude and duration of the COVID-19 pandemic and its impact on the U.S. and/or global, financial market conditions and our business, results of operations, financial condition and prospects; the impact of natural disasters, extreme weather events, military conflict, terrorism or other geopolitical events; and other matters.

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.



### Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of
  the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to,
  update any of the information provided.
- The Company may present certain metrics and ratios, including year-over-year comparisons of revenue, noninterest expense and pretax income, excluding certain items (e.g., DVA) that are in non-GAAP financial measures. The Company believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended June 30, 2021, and other earnings-related information available through the Bank of America Investor Relations website at: <a href="https://investor.bankofamerica.com/quarterly-earnings">https://investor.bankofamerica.com/quarterly-earnings</a>.
- The Corporation presents certain key financial and nonfinancial performance indicators that management uses when assessing consolidated and/or segment results. The Corporation believes this information is useful because it provides management with information about underlying operational performance and trends. KPIs are presented in 2Q21 Financial Results on slide 7 and on the Summary Income Statement for each segment.
- The Company views net interest income and related ratios and analyses on a fully taxable-equivalent (FTE) basis, which when presented on a
  consolidated basis are non-GAAP financial measures. The Company believes managing the business with net interest income on an FTE basis
  provides investors with a more accurate picture of the interest margin for comparative purposes. The Company believes that the presentation allows
  for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. The FTE adjustment was \$110MM,
  \$111MM, \$113MM, \$114MM and \$128MM for 2Q21, 1Q21, 4Q20, 3Q20 and 2Q20, respectively.
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As a result of this process, in the first quarter of 2021, the Company adjusted the amount of capital being allocated to its business segments.







# **Supplemental Information Second Quarter 2021**

Current-period information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America Corporation (the Corporation) does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in the Corporation's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at the Corporation's website (www.bankofamerica.com). The Corporation's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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#### Key Performance Indicators

The Corporation presents certain key financial and nonfinancial performance indicators that management uses when assessing consolidated and/or segment results. The Corporation believes this information is useful because it provides management with information about underlying operational performance and trends. Key performance indicators are presented in Consolidated Financial Highlights on page 2 and on the Key Indicators pages for each segment.

#### **Business Segment Operations**

The Corporation reports the results of operations of its four business segments and *All Other* on a fully taxable-equivalent (FTE) basis. Additionally, the results for the total Corporation as presented on pages 11 - 13 are reported on an FTE basis.

#### **Consolidated Financial Highlights**

(In millions, except per share information)														
	_	Six Mo Ju	nths En ine 30	ded		Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
		2021		2020	l	2021		2021		2020		2020		2020
Income statement														
Net interest income	S	20,430	\$	22,978	\$	10,233	\$	10,197	\$	10,253	\$	10,129	\$	10,848
Noninterest income		23,857		22,115		11,233		12,624		9,846		10,207		11,478
Total revenue, net of interest expense		44,287		45,093		21,466		22,821		20,099		20,336		22,326
Provision for credit losses		(3,481)		9,878		(1,621)		(1,860)		53		1,389		5,117
Noninterest expense		30,560		26,885		15,045		15,515		13,927		14,401		13,410
Income before income taxes		17,208		8,330		8,042		9,166		6,119		4,546		3,799
Pretax, pre-provision income(1)		13,727		18,208		6,421		7,306		6,172		5,935		8,916
Income tax expense		(66)		787		(1,182)		1,116		649		(335)		266
Net income		17,274		7,543		9,224		8,050		5,470		4,881		3,533
Preferred stock dividends		750		718		260		490		262		441		249
Net income applicable to common shareholders		16,524		6,825		8,964		7,560		5,208		4,440		3,284
Diluted earnings per common share		1.90		0.77		1.03		0.86		0.59		0.51		0.37
Average diluted common shares issued and outstanding		8,776.2		8,813.3		8,735.5		8,755.6		8,785.0		8,777.5		8,768.1
Dividends paid per common share	S	0.36	\$	0.36	\$	0.18	\$	0.18	\$	0.18	\$	0.18	\$	0.18
Performance ratios														
Return on average assets		1.18 %	6	0.58 %		1.23 %		1.13 %	·	0.78 %	ó	0.71 %	6	0.53 %
Return on average common shareholders' equity		13.31		5.67		14.33		12.28		8.39		7.24		5.44
Return on average shareholders' equity		12.70		5.71		13.47		11.91		8.03		7.26		5.34
Return on average tangible common shareholders' equity(2)		18.51		7.97		19.90		17.08		11.73		10.16		7.63
Return on average tangible shareholders' equity(2)		17.07		7.76		18.11		16.01		10.84		9.84		7.23
Efficiency ratio		69.00		59.62		70.09		67.98		69.29		70.81		60.06
At period end		29.89	S	27.96	6	29.89	S	20.07	S	20.72	S	28.33	S	27.96
Book value per share of common stock	S	29.89	3	19.90	\$	29.89	5	29.07 20.90	3	28.72 20.60	3	28.33	3	19.90
Tangible book value per share of common stock <sup>(2)</sup>		349,925		205,772		349,925		332,337		262,206		20.23		205,772
Market capitalization  Number of financial centers - U.S.														
		4,296		4,298		4,296		4,324		4,312		4,309		4,298
Number of branded ATMs - U.S.		16,795		16,862		16,795		16,905		16,904		16,962		16,862
Headcount		211,608		212,796	1	211,608		212,201		212,505		211,225		212,796

<sup>(1)</sup> Pretax, pre-provision income (PTPI) is a non-GAAP financial measure calculated by adjusting pretax income to add back provision for credit losses. Management believes that PTPI is a useful financial measure because it enables an assessment of the Corporation's ability to generate earnings to cover credit losses through a credit cycle.
(2) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on page 33.)

# Consolidated Statement of Income (In millions, except per share information)

(In millions, except per share information)					i					
	s	Six Months I	Ended	June 30		Second Quarter	First Quarter	Fourth Quarter	Third Juarter	Second Quarter
		2021		2020		2021	2021	2020	2020	2020
Net interest income										
Interest income	\$	22,782	\$	28,638	\$	11,387	\$ 11,395	\$ 11,461	\$ 11,486	\$ 12,540
Interest expense		2,352		5,660		1,154	1,198	1,208	1,357	1,692
Net interest income		20,430		22,978		10,233	10,197	10,253	10,129	10,848
Noninterest income										
Fees and commissions		19,241		16,713		9,705	9,536	9,061	8,777	8,392
Market making and similar activities		5,355		5,294		1,826	3,529	1,372	1,689	2,487
Other income (loss)		(739)		108		(298)	(441)	(587)	(259)	599
Total noninterest income		23,857		22,115		11,233	12,624	9,846	10,207	11,478
Total revenue, net of interest expense		44,287		45,093		21,466	22,821	20,099	20,336	22,326
Provision for credit losses		(3,481)		9,878		(1,621)	(1,860)	53	1,389	5,117
Noninterest expense										
Compensation and benefits		18,389		16,335		8,653	9,736	8,190	8,200	7,994
Occupancy and equipment		3,589		3,504		1,759	1,830	1,839	1,798	1,802
Information processing and communications		2,873		2,474		1,448	1,425	1,415	1,333	1,265
Product delivery and transaction related		1,953		1,588		976	977	915	930	811
Marketing		1,181		930		810	371	463	308	492
Professional fees		829		756		426	403	488	450	381
Other general operating		1,746		1,298		973	773	617	 1,382	 665
Total noninterest expense		30,560		26,885		15,045	15,515	13,927	14,401	13,410
Income before income taxes		17,208		8,330		8,042	9,166	6,119	4,546	3,799
Income tax expense		(66)		787		(1,182)	1,116	649	(335)	266
Net income	S	17,274	\$	7,543	\$	9,224	\$ 8,050	\$ 5,470	\$ 4,881	\$ 3,533
Preferred stock dividends		750		718		260	490	 262	 441	249
Net income applicable to common shareholders	\$	16,524	\$	6,825	\$	8,964	\$ 7,560	\$ 5,208	\$ 4,440	\$ 3,284
Per common share information										
Earnings	S	1.91	\$	0.78	\$	1.04	\$ 0.87	\$ 0.60	\$ 0.51	\$ 0.38
Diluted earnings		1.90		0.77	l _	1.03	0.86	0.59	0.51	0.37
Average common shares issued and outstanding		8,660.4		8,777.6		8,620.8	8,700.1	8,724.9	8,732.9	8,739.9
Average diluted common shares issued and outstanding		8,776.2		8,813.3		8,735.5	8,755.6	8,785.0	8,777.5	8,768.1

# **Consolidated Statement of Comprehensive Income**

(Dollars in millions)			i							
	Si	x Months F	une 30	econd rter 2021	First Quarte		Fourth Quarter 2020	Third Qu 2020		Second Quarter 2020
Net income	\$	17,274	\$ 7,543	\$ 9,224	\$ 8,050	\$	5,470	\$ 4,	881	\$ 3,533
Other comprehensive income (loss), net-of-tax:										
Net change in debt securities		(1,090)	4,693	(250)	(840	)	5		101	(102)
Net change in debit valuation adjustments		265	53	149	116		(493)		(58)	(1,293)
Net change in derivatives		(699)	732	415	(1,114	)	18		76	315
Employee benefit plan adjustments		120	100	69	51		(242)		44	57
Net change in foreign currency translation adjustments		(3)	(107)	26	(29	)	34		21	(19)
Other comprehensive income (loss)		(1,407)	5,471	409	(1,816	)	(678)		184	(1,042)
Comprehensive income	\$	15,867	\$ 13,014	\$ 9,633	\$ 6,234	\$	4,792	\$ 5,	065	\$ 2,491

#### **Net Interest Income and Noninterest Income**

(Dollars in millions)					i							
	Si	x Months I	Ended	June 30		Second Quarter		irst arter	ourth		Third Quarter	econd uarter
No. of		2021	_	2020	l —	2021	2	021	 2020		2020	 2020
Net interest income												
Interest income				40.500							# 00 t	0.50
Loans and leases	s	14,357	\$	18,532	s	7,123	\$	7,234	\$ 7,603	\$	7,894	\$ 8,569
Debt securities		5,550		5,283		2,820		2,730	2,377		2,130	2,440
Federal funds sold and securities borrowed or purchased under agreements to resell		(49)		845		(42)		(7) 872	925		55 948	26
Trading account assets Other interest income		1,826 1,098		2,255		954		566	553		459	1,008 497
				1,723	l —	532		-	 			
Total interest income		22,782	_	28,638	l —	11,387		11,395	 11,461	_	11,486	 12,540
Interest expense												
Deposits		261		1,557		128		133	159		227	373
Short-term borrowings		(164)		1,048		(85)		(79)	(37)		(24)	(72)
Trading account liabilities		539		552		293		246	210		212	223
Long-term debt		1,716		2,503		818		898	876		942	1,168
Total interest expense		2,352		5,660		1,154		1,198	1,208		1,357	1,692
Net interest income	S	20,430	\$	22,978	S	10,233	\$	10,197	\$ 10,253	\$	10,129	\$ 10,848
Noninterest income												
Fees and commissions												
Card income												
Interchange fees <sup>(1)</sup>	\$	2,277	\$	1,622	\$	1,210	\$	1,067	\$ 1,160	\$	1,172	\$ 830
Other card income		744		899	L	376		368	 407		396	419
Total card income		3,021		2,521		1,586		1,435	1,567		1,568	1,249
Service charges												
Deposit-related fees		3,052		2,926		1,557		1,495	1,550		1,515	1,299
Lending-related fees		614		539	L	317		297	309		302	263
Total service charges		3,666		3,465		1,874		1,792	1,859		1,817	1,562
Investment and brokerage services												
Asset management fees		6,158		5,165		3,156		3,002	2,803		2,740	2,483
Brokerage fees		2,028		2,015	L	967		1,061	968		883	939
Total investment and brokerage services		8,186		7,180		4,123		4,063	3,771		3,623	3,422
Investment banking fees												
Underwriting income		2,860		2,371		1,314		1,546	1,088		1,239	1,523
Syndication fees		701		501		401		300	227		133	230
Financial advisory services		807		675		407		400	549		397	406
Total investment banking fees		4,368		3,547	L	2,122		2,246	 1,864		1,769	2,159
Total fees and commissions		19,241		16,713		9,705		9,536	9,061		8,777	 8,392
Market making and similar activities		5,355		5,294		1,826		3,529	1,372		1,689	2,487
Other income (loss)		(739)		108		(298)		(441)	(587)		(259)	599
Total noninterest income	S	23,857	\$	22,115	\$	11,233	\$	12,624	\$ 9,846	\$	10,207	\$ 11,478

<sup>(1)</sup> Gross interchange fees and merchant income were \$5.4 billion and \$4.3 billion and are presented net of \$3.1 billion and \$2.7 billion, \$1.4 billion, \$1.5 billion, \$1.5 billion, \$1.5 billion and \$1.2 billion

# Consolidated Balance Sheet (Dollars in millions)

(Dollars in millions)						
	•	June 30 2021		March 31 2021	June 3 2020	
Assets						
Cash and due from banks	\$	30,327	\$	33,560	\$	33,915
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		229,703		292,541		255,431
Cash and cash equivalents		260,030		326,101		289,346
Time deposits placed and other short-term investments		7,356		7,859		6,071
Federal funds sold and securities borrowed or purchased under agreements to resell		268,594		259,147		451,179
Trading account assets		291,733		276,881		226,465
Derivative assets		41,498		45,898		45,184
Debt securities:  Carried at fair value		288,913		280,912		202.012
		,-		280,912 576,000		202,912 268,949
Held-to-maturity, at cost		651,401		,		,
Total debt securities		940,314		856,912		471,861
Loans and leases		918,928		903,088		998,944
Allowance for loan and lease losses		(14,095)		(16,168)		(19,389)
Loans and leases, net of allowance		904,833		886,920		979,555
Premises and equipment, net		10,747		10,803		10,790
Goodwill		69,023		68,951		68,951
Loans held-for-sale		8,277		7,895		7,381
Customer and other receivables		67,967		66,404		55,392
Other assets		159,522		156,221		129,513
Total assets	\$	3,029,894	\$	2,969,992	\$	2,741,688
Liabilities						
Deposits in U.S. offices:						
·	•	710 401	S	702 922	6	500 ((7
Noninterest-bearing	\$	719,481 1,076,355	3	703,822	\$	580,667
Interest-bearing Deposits in non-U.S. offices:		1,070,355		1,079,551		1,048,012
•		25,190		22,423		15,082
Noninterest-bearing Interest-bearing		25,190 88,116		79,142		74,905
		1,909,142		1,884,938		1,718,666
Total deposits						
Federal funds purchased and securities loaned or sold under agreements to repurchase		213,787		199,443		179,024
Trading account liabilities		110,084		102,788		80,912
Derivative liabilities		38,916		42,325		42,511
Short-term borrowings		21,635		21,724		17,998
Accrued expenses and other liabilities		184,607		193,563		175,302
Long-term debt		274,604		251,211		261,638
Total liabilities		2,752,775		2,695,992		2,476,051
Shareholders' equity  Preferred stock, \$0.01 par value; authorized -100,000,000 shares; issued and outstanding -3,887,686, 3,923,686 and 3,887,440 shares		23,441		24,319		23,427
Common stock and additional paid-in capital, \$0.01 par value; authorized -12,800,000,000 shares; issued and outstanding - 8,487,151,465, 8,589,731,470 and		23,441		24,317		23,421
8,664,081,625 shares		79,242		83,071		85,794
Retained earnings		177,499		170,082		157,578
Accumulated other comprehensive income (loss)		(3,063)		(3,472)		(1,162)
Total shareholders' equity		277,119		274,000		265,637
Total liabilities and shareholders' equity	\$	3,029,894	\$	2,969,992	\$	2,741,688
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)						
Trading account assets	s	4,418	\$	4,530	\$	4,390
Loans and leases		16,970		19,346		25,532
Allowance for loan and lease losses		(1,047)		(1,261)		(1,869)
Loans and leases, net of allowance		15,923		18,085		23,663
All other assets		1,134		1,387		563
Total assets of consolidated variable interest entities	\$	21,475	\$	24,002	\$	28,616
Liabilities of consolidated variable interest entities included in total liabilities above						
LIADINGS OF CONSOLUATED VALIABLE INTEREST ENTINES INCIDICUM INTOTAL HABIIITIES ABOVE		324	S	338	S	739
	S					, , , ,
Short-term borrowings	\$			5.286		6.861
	S	5,137 15		5,286 11		6,861 22

Capital Management
(Dollars in millions)

(Dollars in millions)						
		June 30 2021		March 31 2021		June 30 2020
Risk-based capital metrics <sup>(1)</sup> :		2021		2021		2020
Standardized Approach						
Common equity tier 1 capital	\$	178,818	\$	177,789	\$	171,020
Tier 1 capital		202,245		201,224		194,441
Total capital		234,484		236,000		233,764
Risk-weighted assets		1,552,869		1,508,057		1,475,133
Common equity tier 1 capital ratio		11.5 %		11.8 %		11.6 %
Tier 1 capital ratio		13.0		13.3		13.2
Total capital ratio		15.1		15.6		15.8
Advanced Approaches						
Common equity tier 1 capital	S	178,818	\$	177,789	\$	171,020
Tier 1 capital		202,245		201,224		194,441
Total capital		227,740		227,693		223,225
Risk-weighted assets		1,380,382		1,365,368		1,503,565
Common equity tier 1 capital ratio		13.0 %		13.0 %		11.4 %
Tier 1 capital ratio		14.7		14.7		12.9
Total capital ratio		16.5		16.7		14.8
Leverage-based metrics <sup>(1)</sup> :						
Adjusted average assets	S	2,938,476	\$	2,805,021	\$	2,632,225
Tier 1 leverage ratio		6.9 %		7.2 %		7.4 %
Supplementary leverage exposure	s	3,443,870	s	2,868,314	s	2,756,799
Supplementary leverage ratio		5.9 %		7.0 %		7.1 %
Tanaikla aquity estia(!)		7.0		7.0		7.3
Tangible equity ratio <sup>(2)</sup>						
Tangible common equity ratio <sup>(2)</sup>		6.2		6.2		6.5

<sup>(1)</sup> Regulatory capital ratios at June 30, 2021 are preliminary. We report regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy. Supplementary leverage exposure at March 31, 2021 and June 30, 2020 excludes U.S. Treasury securities and deposits at Federal Reserve Banks.
(2) Tangible equity ratio equals period-end tangible sarsets. Tangible common equity ratio equals period-end tangible assets. Tangible assets. Tangible equity divided by period-end tangible assets. Tangible equity provides additional useful information because they present measures of those assets that can generate income. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations - Reconciliations on GAAP Financial Measures on page 33.)

# Capital Composition under Basel 3

(Dollars in millions)		June 30 2021	March 31 2021	June 30 2020
Total common shareholders' equity	S	253,678	\$ 249,681	\$ 242,210
CECL transitional amount (1)		2,994	3,544	4,302
Goodwill, net of related deferred tax liabilities		(68,638)	(68,565)	(68,570)
Deferred tax assets arising from net operating loss and tax credit carryforwards		(7,641)	(5,904)	(5,263)
Intangibles, other than mortgage servicing rights, net of related deferred tax liabilities		(1,662)	(1,604)	(1,221)
Defined benefit pension plan net assets		(1,196)	(1,181)	(1,025)
Cumulative unrealized net (gain) loss related to changes in fair value of financial liabilities attributable to own creditworthiness, net-of-tax		1,499	1,625	1,108
Other		(216)	193	(521)
Common equity tier 1 capital		178,818	177,789	171,020
Qualifying preferred stock, net of issuance cost		23,440	23,440	23,426
Other		(13)	(5)	(5)
Tier 1 capital		202,245	201,224	194,441
Tier 2 capital instruments		20,669	21,137	23,424
Qualifying allowance for credit losses		11,993	13,642	15,917
Other		(423)	(3)	(18)
Total capital under the Standardized approach		234,484	236,000	233,764
Adjustment in qualifying allowance for credit losses under the Advanced approaches?)		(6,744)	(8,307)	(10,539)
Total capital under the Advanced approaches	S	227,740	\$ 227,693	\$ 223,225

<sup>(1)</sup> Includes the impact of the Corporation's adoption of the current expected credit losses (CECL) accounting standard on January 1, 2020 and 25 percent of the increase in reserves since the initial adoption.
(2) Includes the impact of transition provisions related to the CECL accounting standard.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

# 

(Dollars in millions)	Se	cond Quarter 2021				First Quarter 2	021			S	econd Ç	uarter 2020	
	Average Balance	Interest Income/ Expense (1)	Yield/ Rate		Average Balance	Interes: Income Expense	/	Yield/ Rate		Average Balance	I	Interest income/ spense (1)	Yield/ Rate
Earning assets	Datanec	Expense	Rate	-	Dalance	Lapense		Rute	_	Datance	LA	крепас	rate
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 247,673	\$ 27	0.04 %	s	278,098	\$	29	0.04 %	\$	314,661	s	33	0.04 %
Time deposits placed and other short-term investments	8,079	_	0.02		8,742		4	0.18		8,644		5	0.25
Federal funds sold and securities borrowed or purchased under													
agreements to resell	270,443	(42)	(0.06)		249,985		(7)	(0.01)		312,404		26	0.03
Trading account assets	152,307	967	2.55		145,089		885	2.47		143,370		1,021	2.86
Debt securities	895,902	2,834	1.27		788,638	2	,745	1.41		476,060		2,462	2.10
Loans and leases (2)													
Residential mortgage	214,096	1,498	2.80		219,005	1	,529	2.80		241,486		1,880	3.11
Home equity	31,621	267	3.39		33,634		281	3.38		39,308		308	3.15
Credit card	73,399	1,876	10.25		74,165	1	,947	10.65		86,191		2,140	9.99
Direct/Indirect and other consumer	94,321	561	2.38		91,430		559	2.48		88,962		623	2.81
Total consumer	413,437	4,202	4.07		418,234	4	,316	4.17		455,947		4,951	4.36
U.S. commercial	322,633	2,049	2.55		322,010	2	,051	2.58		374,965		2,526	2.71
Non-U.S. commercial	96,343	429	1.78		90,904		409	1.83		116,040		578	2.00
Commercial real estate	59,276	371	2.51		59,736		365	2.48		65,515		430	2.64
Commercial lease financing	16,211	108	2.67		16,839		132	3.15		18,920		128	2.71
Total commercial	494,463	2,957	2.40		489,489	2	,957	2.45		575,440		3,662	2.56
Total loans and leases	907,900	7,159	3.16		907,723	7	,273	3.24		1,031,387		8,613	3.35
Other earning assets	96,364	552	2.30		103,650		577	2.26		72,256		508	2.82
Total earning assets	2,578,668	11,497	1.79		2,481,925	11	,506	1.87		2,358,782		12,668	2.16
Cash and due from banks	31,675	,,		_	33,925		,			31,256		,	
Other assets, less allowance for loan and lease losses	404,770				363,371					314,148			
Total assets	\$ 3,015,113			s	2,879,221				S	2,704,186			
Interest-bearing liabilities	3 3,013,113			φ	2,879,221				Ф	2,704,180			
U.S. interest-bearing deposits													
Savings	\$ 72,798	\$ 1	0.01 %	\$	67,588	\$	2	0.01 %	\$	56,931	\$	2	0.01 %
Demand and money market deposit accounts	915,420	78	0.03	ų.	889,793	ý.	77	0.04	Ψ	850,274	9	152	0.07
Consumer CDs and IRAs	36,181	16	0.17		38,207		26	0.28		50,882		123	0.97
Negotiable CDs, public funds and other deposits	53,537	23	0.17		52,780		23	0.18		81,532		56	0.29
Total U.S. interest-bearing deposits	1,077,936	118	0.04	_	1,048,368		128	0.05	-	1,039,619		333	0.13
	1,077,930	110	0.04	_	1,048,308		120	0.03		1,039,019		333	0.15
Non-U.S. interest-bearing deposits  Banks located in non-U.S. countries	1,191	<u>_</u>			1,030		_	0.12		1,807			0.04
Governments and official institutions	204	_			1,030		_	0.12		1,807		_	0.04
Time, savings and other	80,747	10	0.05		80,737		5	0.02		74,158		40	0.21
	82,142	10	0.05		81,966		5	0.02				40	0.21
Total non-U.S. interest-bearing deposits										76,148			
Total interest-bearing deposits	1,160,078	128	0.04		1,130,334		133	0.05		1,115,767		373	0.13
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities	320,314	(85)	(0.11)		293,236		(79)	(0.11)		295,465		(72)	(0.10)
Trading account liabilities	58,823	293	2.01		42,923		246	2.32		40,717		223	2.20
Long-term debt	232,034	818	1.42		220,836		898	1.65		221,167		1,168	2.12
Total interest-bearing liabilities	1,771,249	1,154	0.26	_	1,687,329	1	,198	0.29	_	1,673,116		1,692	0.41
5	1,//1,249	1,154	0.20	_	1,087,329	1	,198	0.29	_	1,0/3,110		1,092	0.41
Noninterest-bearing sources Noninterest-bearing deposits	728,756				675,413					542,430			
Other liabilities (3)	240,476				242,432					222,324			
Shareholders' equity	274,632			0	274,047				C	266,316			
Total liabilities and shareholders' equity	\$ 3,015,113			2	2,879,221			4.60	2	2,704,186			4.00
Net interest spread			1.53 %					1.58 %					1.75 %
Impact of noninterest-bearing sources			0.08	_				0.10	_		_		0.12
Net interest income/yield on earning assets <sup>(4)</sup>		\$ 10,343	1.61 %			\$ 10	,308	1.68 %			\$	10,976	1.87 %

<sup>(1)</sup> Includes the impact of interest rate risk management contracts.
(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis.
(3) Includes \$30.5 billion, \$31.3 billion and \$35.5 billion of structured notes and liabilities for the second and first quarters of 2021 and the second quarter of 2020, respectively.
(4) Net interest income includes FTE adjustments of \$110 million, \$111 million and \$128 million for the second and first quarters of 2021 and the second quarter of 2020, respectively.

#### **Debt Securities**

(Dollars in millions) June 30, 2021 Gross Unrealized Gross Unrealized Amortized Fair Cost Gains Value Available-for-sale debt securities Mortgage-backed securities: 56,258 1.696 (65) S 57,889 Agency Agency-collateralized mortgage obligations 4,111 123 4,226 (8) 18,062 18,919 Commercial 882 (25) Non-agency residential 829 33 (10)852 Total mortgage-backed securities 79,260 2,734 (108)81,886 U.S. Treasury and agency securities 158,691 (264) 160,333 1,906 17,167 Non-U.S. securities 17,165 4 (2) Other taxable securities, substantially all asset-backed securities 46 2,921 2.873 257,989 4,690 (372)262,307 Total taxable securities Tax-exempt securities 15.529 347 15,874 (2) Total available-for-sale debt securities 273,518 5.037 (374)278,181 Other debt securities carried at fair value(1) 10,713 113 (94) 10,732 Total debt securities carried at fair value 284,231 5,150 (468) 288,913 Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities 651,434 6,613 (8,022) 650,025 Total debt securities 935,665 11,763 (8,490) 938,938 March 31, 2021 Available-for-sale debt securities Mortgage-backed securities 52,395 2,169 (30) \$ 54,534 Agency-collateralized mortgage obligations 4,618 132 (17) 4,733 Commercial 16,013 840 (53) 16,800 Non-agency residential 871 30 (43) 858 Total mortgage-backed securities 73,897 3,171 (143) 76,925 U.S. Treasury and agency securities 158,352 2,161 (492) 160,021 Non-U.S. securities 14,767 (6) 14,768 Other taxable securities, substantially all asset-backed securities 2,519 43 (4) 2,558 Total taxable securities 249,535 5,382 (645) 254,272 Tax-exempt securities 16,023 328 (10) 16,341 Total available-for-sale debt securities 265,558 5,710 270,613 (655) Other debt securities carried at fair value(1) 143 10,299 10,322 (166) Total debt securities carried at fair value 275.880 5.853 (821)280.912 Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities 576,031 6,895 (13,668) 569,258 Total debt securities 851,911 12,748 (14,489) 850,170

<sup>(1)</sup> Primarily includes non-U.S. securities used to satisfy certain international regulatory requirements.

# Supplemental Financial Data (Dollars in millions)

		Six Mon Jui	ths End ie 30	ed		Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	:	2021		2020		2021	2021	 2020	 2020	2020
FTE basis data (1)										
Net interest income	\$	20,651	\$	23,250	s	10,343	\$ 10,308	\$ 10,366	\$ 10,243	\$ 10,976
Total revenue, net of interest expense		44,508		45,365		21,576	22,932	20,212	20,450	22,454
Net interest yield		1.64 %		2.09 %		1.61 %	1.68 %	1.71 %	1.72 %	1.87 %
Efficiency ratio		68.66		59.26		69.73	67.65	68.90	70.42	59.72

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of \$221 million for the six months ended June 30, 2021 and 2020, \$110 million and \$111 million for the second and first quarters of 2021, and \$113 million, \$114 million and \$128 million for the fourth, third and second quarters of 2020, respectively.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

# Quarterly Results by Business Segment and All Other (Dollars in millions)

					Second Qua	rter 2021				
	Total Corporation		Consumer Banking	G	WIM	Global B	anking	Global Markets	All Othe	
Net interest income	\$ 10,343	\$	5,973	\$	1,354	\$	1,984	\$ 991	s	41
Noninterest income										
Fees and commissions:										
Card income	1,586		1,312		21		180	74		(1
Service charges	1,874		851		18		900	103		2
Investment and brokerage services	4,123		78		3,537		40	473		(5
Investment banking fees	2,122	1			88		1,173	959		(98)
Total fees and commissions	9,705		2,241		3,664		2,293	1,609		(102)
Market making and similar activities	1,826		_		11		28	1,964		(177)
Other income (loss)	(298)	<u> </u>	(28)		36		784	156	_	(1,246)
Total noninterest income (loss)	11,233	1_	2,213		3,711		3,105	3,729		(1,525)
Total revenue, net of interest expense	21,576		8,186		5,065		5,089	4,720		(1,484)
Provision for credit losses	(1,621)		(697)		(62)		(831)	22		(53)
Noninterest expense	15,045		4,859		3,814		2,599	3,471		302
Income (loss) before income taxes	8,152		4,024		1,313		3,321	1,227		(1,733)
Income tax expense (benefit)	(1,072)		986		322		897	319		(3,596)
Net income	\$ 9,224	\$	3,038	\$	991	\$	2,424	\$ 908	s	1,863
		_				-				
Average			***		404.000					40.000
Total loans and leases	\$ 907,900	\$	281,767	\$	193,988		, .	\$ 87,826		19,209
Total assets (1)	3,015,113		1,054,516		380,315		595,498	797,558		187,226
Total deposits	1,888,834		979,072		333,487		506,618	55,584		14,073
Quarter end			***		400.464					40.000
Total loans and leases	\$ 918,928	\$	282,900	\$	198,361		323,256 607,969			18,306
Total assets (1) Total deposits	3,029,894 1,909,142		1,063,650 987,655		378,220 330,624		520,026	773,714 57,297		206,341 13,540
Net interest income	Total	Co	nsumer Banking	-					AII	
		Φ.		_	WIM	Global B		Global Markets	All Othe	er
	\$ 10,308	\$	5,920	\$	1,331	Global B	3anking 1,980	Global Markets \$ 990		
Noninterest income	\$ 10,508	\$		_					Othe	er
Fees and commissions:		\$	5,920	_	1,331		1,980	\$ 990	Othe	er 87
Fees and commissions: Card income	1,435	\$	5,920	_	1,331		1,980	\$ 990 76	Othe	87 1
Fees and commissions: Card income Service charges	1,435 1,792	\$	5,920 1,189 831	_	1,331 19 18		1,980 150 847	\$ 990 76 94	Othe	87 1 2
Fees and commissions: Card income Service charges Investment and brokerage services	1,435 1,792 4,063	\$	5,920	_	1,331 19 18 3,391		1,980 150 847 41	\$ 990 76 94 560	Othe	87 1 2 (6)
Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees	1,435 1,792 4,063 	\$	5,920 1,189 831 77	_	1,331 19 18 3,391 135		1,980 150 847 41 1,172	76 94 560 981	Othe	87 1 2 (6) (42)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions	1,435 1,792 4,063 2,246 9,536	\$	5,920 1,189 831	_	1,331 19 18 3,391 135 3,563		1,980 150 847 41 1,172 2,210	76 94 560 981 1,711	Othe	1 2 (6) (42) (45)
Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities	1,435 1,792 4,063 2,246 9,536 3,529	\$	5,920  1,189  831  77  —  2,097	_	1,331 19 18 3,391 135 3,563 11		1,980 150 847 41 1,172 2,210 31	76 94 560 981 1,711 3,470	Othe	87 1 2 (6) (42) (45)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss)	1,435 1,792 4,063 2,246 9,536 3,539 (441)	\$	5,920  1,189 831 77 — 2,097 — 52	_	1,331 19 18 3,391 135 3,563 11 66		1,980 150 847 41 1,172 2,210 31 412	76 94 560 981 1,711 3,470 27	Other \$	87 1 2 (6) (42) (45) 17 (998)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss)	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624	\$	5,920  1,189 831 77 — 2,097 — 52 2,149	_	1,331 19 18 3,391 135 3,563 11 66 3,640		1,980 150 847 41 1,172 2,210 31 412 2,653	76 94 560 981 1,711 3,470 27 5,208	Other \$	1 2 (6) (42) (45) 17 (998) (1,026)
Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss)	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932	\$	5,920  1,189 831 77 — 2,097 — 52 2,149 8,069	_	1,331 19 18 3,391 135 3,563 11 66 3,640 4,971		1,980 150 847 41 1,172 2,210 31 412 2,653 4,633	76 94 560 981 1,711 3,470 27 5,208 6,198	Other \$	1 2 (6) (42) (45) 17 (998) (1,026) (939)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860)	\$	5,920  1,189 831 77 — 2,097 — 52 2,149 8,069 (617)	_	1,331 19 18 3,391 135 3,563 11 66 3,640 4,971 (65)		1,980 150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126)	76 94 560 981 1,711 3,470 27 5,208 6,198 (5)	Other \$	1 2 (6) (42) (45) 17 (998) (1,026) (939) (47)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515	s	5,920  1,189 831 77 2,097 52 2,149 8,069 (617) 5,131	_	1,331 19 18 3,391 135 3,563 11 66 3,640 4,971 (65) 3,868		1,980 150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427	S	1 2 (6) (42) (45) 17 (998) (1,026) (939) (47) 308
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes	1,435 1,792 4,063 2,246 9,536 3,529 (,441) 12,624 22,932 (1,860) 15,515 9,277	\$	5,920  1,189 831 77 — 2,097 52 2,149 8,069 (617) 5,131 3,555	_	1,331 19 18 3,391 135 3,563 11 66 3,640 4,971 (65) 3,868 1,168		1,980 150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978	\$ 990 76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776	Other	1 2 (6) (42) (45) 17 (998) (1,026) (939) (47) 308 (1,200)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit)	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515	s	5,920  1,189 831 77 2,097 52 2,149 8,069 (617) 5,131	_	1,331 19 18 3,391 135 3,563 11 66 3,640 4,971 (65) 3,868		1,980 150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427	Other	1 2 (6) (42) (45) 17 (998) (1,026) (47) 308 (1,200) (1,456)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,2,77 1,227		5,920  1,189 831 77 — 2,097 52 2,149 8,069 (617) 5,131 3,555 871	s	1,331 19 18 3,391 135 3,563 111 66 3,640 4,971 (65) 3,868 1,168 286	s	1,980 150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722	Others	1 2 (6) (42) (45) 17 (998) (1,026) (939) (47) 308 (1,200)
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total rovenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,277 1,227 \$ 8,050	<u>s</u>	5,920  1,189 831 77 — 2,097 — 52 2,149 8,069 (617) 5,131 3,555 871 2,684	<u>s</u>	1,331 19 18 3,391 135 3,563 3,640 4,971 (65) 3,868 1,168 286 882	<u>s</u>	1,980 150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804 2,174	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722 \$ 2,054	Othe \$	1 1 2 2 (6) (42) (45) (1,200) (1,456) (256)
Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income  Average Total loans and leases	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,277 1,227 \$ 8,050		5,920  1,189 831 77 — 2,097 52 2,149 8,069 (617) 5,131 3,555 871 2,684	s	1,331 19 18 3,391 135 3,563 11 66 3,640 4,971 (65) 3,868 1,168 286 882	<u>s</u>	1,980  150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804 2,174	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722 \$ 2,054	Othe   S	1 1 2 2 (6) (42) (45) 17 (998) (47) 308 (1,200) (1,456) 256
Fees and commissions:  Card income  Service charges Investment and brokerage services Investment and brokerage services Investment banking fees  Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit)  Net income  Average  Total loans and leases Total assets (1)	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,2277 1,227 \$ 8,050	<u>s</u>	5,920  1,189 831 77 — 2,097 52 2,149 8,069 (617) 5,131 3,555 871 2,684	<u>s</u>	1,331 19 18 3,391 135 3,563 111 66 3,640 4,971 (65) 3,868 1,168 286 882	\$ \$ \$	1,980  150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804 2,174  330,107 576,145	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722 \$ 2,054  \$ 77,415 723,264		1 1 2 2 (6) (42) (45) 17 (10,26) (399) (47) 308 (1,200) (1,456) 256
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income Average Total loans and leases Total assets (1) Total deposits	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,277 1,227 \$ 8,050	<u>s</u>	5,920  1,189 831 77 — 2,097 52 2,149 8,069 (617) 5,131 3,555 871 2,684	<u>s</u>	1,331 19 18 3,391 135 3,563 11 66 3,640 4,971 (65) 3,868 1,168 286 882	\$ \$ \$	1,980  150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804 2,174	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722 \$ 2,054		1 1 2 2 (6) (42) (45) 17 (998) (47) 308 (1,200) (1,456) 256
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income  Average Total loans and leases Total assets (1) Total deposits Quarter end	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,277 1,227 \$ 8,050	<u>s</u>	5,920  1,189 831 77 — 2,097 — 52 2,149 8,069 (617) 5,131 3,555 871 2,684  290,891 999,769 924,137	<u>s</u>	1,331 19 18 3,391 135 3,563 3,640 4,971 (65) 3,868 1,168 286 882 188,495 372,594 326,370	<u>s</u>	1,980  150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804 2,174  330,107 576,145 487,034	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722 \$ 2,054  \$ 77,415 723,264 53,852	S S 2	1 1 2 (66 (422 (45) 177 (998 (1,026 (1,260 (
Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income  Average Total loans and leases Total assets (1) Total deposits Quarter end Total loans and leases	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,277 1,227 \$ 8,050  \$ 907,723 2,879,221 1,805,747 \$ 903,088	<u>s</u>	5,920  1,189 831 77 — 2,097 52 2,149 8,069 (617) 5,131 3,555 871 2,684  290,891 999,769 924,137 282,935	<u>s</u>	1,331 19 18 3,391 135 3,563 111 66 3,640 4,971 (65) 3,868 1,168 286 882 188,495 372,594 326,370 190,060	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,980  150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804 2,174  330,107 576,145 487,034 325,996	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722 \$ 2,054  \$ 77,415 723,264 53,852 \$ 84,247	S S 2	1 1 2 2 (6) (42) (45) (7) (7) (98) (1,026) (939) (47) 308 (1,200) (1,456) 220,815 200,7449 14,354 19,850
Fees and commissions:  Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income  Average Total loans and leases Total assets (1) Total deposits Quarter end	1,435 1,792 4,063 2,246 9,536 3,529 (441) 12,624 22,932 (1,860) 15,515 9,277 1,227 \$ 8,050	<u>s</u>	5,920  1,189 831 77 — 2,097 — 52 2,149 8,069 (617) 5,131 3,555 871 2,684  290,891 999,769 924,137	<u>s</u>	1,331 19 18 3,391 135 3,563 3,640 4,971 (65) 3,868 1,168 286 882 188,495 372,594 326,370	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,980  150 847 41 1,172 2,210 31 412 2,653 4,633 (1,126) 2,781 2,978 804 2,174  330,107 576,145 487,034	\$ 990  76 94 560 981 1,711 3,470 27 5,208 6,198 (5) 3,427 2,776 722 \$ 2,054  \$ 77,415 723,264 53,852	Othe   S	1 2 (66 (422) (45)) 177 (998) (1,026) (256) 256

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)										
					Seco	nd Qu	arter 2020			
	(	Total Corporation	Consum	er Banking	GWIM		Global Bankin	g	Global Markets	All Other
Net interest income	\$	10,976	\$	5,991	\$ 1	,378	\$ 2,30	63	\$ 1,297	\$ (53)
Noninterest income										
Fees and commissions:										
Card income		1,249		1,053		18		68	111	(1)
Service charges		1,562		706		14	7.	38	95	9
Investment and brokerage services		3,422		66	2	,854		23	480	(1)
Investment banking fees		2,159				84	1,13	81	939	(45)
Total fees and commissions		8,392		1,825	2	,970	2,0	10	1,625	(38)
Market making and similar activities		2,487		1		18	(	15)	2,360	123
Other income (loss)		599		35	_	59	7.	33	68	(296)
Total noninterest income (loss)		11,478		1,861	3	,047	2,73	28	4,053	(211)
Total revenue, net of interest expense		22,454		7,852	4	,425	5,0	91	5,350	(264)
Provision for credit losses		5,117		3,024		136	1,8	73	105	(21)
Noninterest expense		13,410		4,735	3	,464	2,2	22	2,684	305
Income (loss) before income taxes		3,927		93		825	9	96	2,561	(548)
Income tax expense (benefit)		394		23		202	20	69	666	(766)
Net income	\$	3,533	\$	70	\$	623	\$ 7	27	\$ 1,895	\$ 218
Average										
Total loans and leases	\$	1,031,387	\$	321,558	\$ 182	,150	\$ 423,63	25	\$ 74,131	\$ 29,923
Total assets (1)		2,704,186		885,568	327	,594	578,10	06	663,072	249,846
Total deposits		1,658,197		810,700	287	,109	493,9	18	45,083	21,387
Quarter end										
Total loans and leases	\$	998,944	\$	325,105	\$ 184	,293	\$ 390,10	08	\$ 74,342	\$ 25,096
Total assets (1)		2,741,688		929,193	334	,190	586,0	78	652,068	240,159
Total deposits		1,718,666		854,017	291	,740	500,9	18	52,842	19,149

 $<sup>^{\</sup>left(1\right)}$  Total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

(Dollars in millions)

Provision for credit losses

Noninterest expense

#### Year-to-Date Results by Business Segment and All Other

Six Months Ended June 30, 2021 Total All Other Consumer Corporation Banking GWIM Global Banking Global Markets Net interest income 2,685 \$ 3,964 \$ 128 20,651 11.893 1,981 Noninterest income Fees and commissions: 3,021 2,501 40 330 150 Card income Service charges 3,666 1,682 36 1,747 197 Investment and brokerage services 8,186 155 6,928 81 1.033 (11) Investment banking fees 2,345 4,368 223 1,940 (140)Total fees and commissions 19,241 4,338 7,227 4,503 3,320 (147)Market making and similar activities 5,355 22 5,434 (160)59 (2,244) Other income (loss) (739)24 102 1,196 183 Total noninterest income (loss) 23,857 4,362 7,351 5,758 8,937 (2,551) Total revenue, net of interest expense 44,508 16,255 10,036 9,722 10,918 (2,423)

Income (loss) before income taxes	17,429	7,579		2,481	6,2	99	4,003	(2,933)
Income tax expense (benefit)	155	1,857		608	1,7	01	1,041	(5,052)
Net income	\$ 17,274	\$ 5,722	\$	1,873	\$ 4,5	98	\$ 2,962	\$ 2,119
	 _				•			
Average								
Total loans and leases	\$ 907,812	\$ 286,304	\$ 1	91,257	\$ 327,5	95	S 82,649	\$ 20,007
Total assets (1)	2,947,542	1,027,294	3	76,476	585,8	75	760,616	197,281
Total deposits	1,847,520	951,757	3	29,948	496,8	80	54,723	14,212
Period end								
Total loans and leases	\$ 918,928	\$ 282,900	\$ 1	98,361	\$ 323,2	56	\$ 96,105	\$ 18,306
Total assets (1)	3,029,894	1,063,650	3	78,220	607,9	69	773,714	206,341
Total deposits	1,909,142	987,655	3	30,624	520,0	26	57,297	13,540

(3,481)

30,560

(1,314)

9,990

(127)

7,682

(1,957)

5,380

17

6,898

(100)

610

					Six Months Ended	d June	30, 2020				
	(	Total Corporation	Co	onsumer Banking	GWIM	G	lobal Banking	Glob	al Markets		All Other
Net interest income	\$	23,250	\$	12,853	\$ 2,949	\$	4,975	\$	2,449	\$	24
Noninterest income											
Fees and commissions:											
Card income		2,521		2,163	35		191		132		
Service charges		3,465		1,701	32		1,533		182		17
Investment and brokerage services		7,180		137	5,976		31		1,048		(12)
Investment banking fees		3,547			199		1,942		1,542		(136)
Total fees and commissions		16,713		4,001	6,242		3,697		2,904		(131)
Market making and similar activities		5,294		2	39		72		5,334		(153)
Other income (loss)		108		124	131		947		(112)		(982)
Total noninterest income (loss)		22,115		4,127	6,412		4,716		8,126		(1,266)
Total revenue, net of interest expense		45,365		16,980	9,361		9,691		10,575		(1,242)
Provision for credit losses		9,878		5,282	325		3,966		212		93
Noninterest expense		26,885		9,230	7,064		4,540		5,498		553
Income (loss) before income taxes		8,602		2,468	1,972		1,185		4,865		(1,888)
Income tax expense (benefit)		1,059		605	483		320		1,265		(1,614)
Net income (loss)	\$	7,543	\$	1,863	\$ 1,489	\$	865	\$	3,600	\$	(274)
Average											
Total loans and leases	\$	1,010,835	s	319,252	\$ 180,395	s	405,054	S	72,896	S	33,238
Total assets (1)		2,599,557		848,422	315,383		522,016		688,062		225,674
Total deposits		1,548,766		773,685	275,260		438,145		39,203		22,473
Period end											
Total loans and leases	\$	998,944	\$	325,105	\$ 184,293	\$	390,108	\$	74,342	\$	25,096
Total assets (1)		2,741,688		929,193	334,190		586,078		652,068		240,159
Total deposits		1,718,666	l	854,017	291,740		500,918		52,842		19,149

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# **Consumer Banking Segment Results**

(Dollars in millions)									
			nths En		Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
		2021		2020	 2021	 2021	2020	 2020	 2020
Net interest income	\$	11,893	\$	12,853	\$ 5,973	\$ 5,920	\$ 5,955	\$ 5,890	\$ 5,991
Noninterest income:									
Card income		2,501		2,163	1,312	1,189	1,289	1,220	1,053
Service charges		1,682		1,701	851	831	879	837	706
All other income	_	179		263	 50	129	119	 92	102
Total noninterest income		4,362		4,127	2,213	2,149	2,287	2,149	1,861
Total revenue, net of interest expense		16,255		16,980	8,186	8,069	8,242	8,039	7,852
Provision for credit losses		(1,314)		5,282	(697)	(617)	4	479	3,024
Noninterest expense		9,990		9,230	4,859	5,131	4,809	4,842	4,735
Income before income taxes		7,579		2,468	4,024	3,555	3,429	2,718	93
Income tax expense		1,857		605	986	871	840	666	23
Net income	\$	5,722	\$	1,863	\$ 3,038	\$ 2,684	\$ 2,589	\$ 2,052	\$ 70
Net interest yield		2.44 %	,	3.19 %	2.37 %	2.51 %	2.58 %	2.61 %	2.85 %
Return on average allocated capital <sup>(1)</sup>		30		10	32	28	27	21	1
Efficiency ratio		61.46		54.36	59.36	63.59	58.34	60.24	60.31
Balance Sheet									
Average									
Total loans and leases	\$	286,304	\$	319,252	\$ 281,767	\$ 290,891	\$ 305,146	\$ 318,751	\$ 321,558
Total earning assets (2)		984,891		809,436	1,012,364	957,112	918,086	896,867	845,236
Total assets (2)		1,027,294		848,422	1,054,516	999,769	960,376	936,112	885,568
Total deposits		951,757		773,685	979,072	924,137	885,210	860,999	810,700
Allocated capital (1)		38,500		38,500	38,500	38,500	38,500	38,500	38,500
Period end									
Total loans and leases	s	282,900	\$	325,105	\$ 282,900	\$ 282,935	\$ 299,934	\$ 312,447	\$ 325,105
Total earning assets (2)		1,022,092		890,244	1,022,092	1,004,896	945,343	906,994	890,244
Total assets (2)		1,063,650		929,193	1,063,650	1,047,413	988,580	947,513	929,193
Total deposits		987,655		854,017	987,655	971,709	912,652	872,022	854,017

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# Consumer Banking Key Indicators

(Dollars in millions)														
		Six Moi Ju	nths End ne 30	ded		Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
		2021		2020	l	2021		2021		2020		2020		2020
Average deposit balances														
Checking	\$	532,815	\$	420,562	\$	550,009	\$	515,430	\$	492,332	\$	479,963	\$	446,445
Savings		68,418		52,482		70,945		65,863		62,070		59,817		55,607
MMS		312,203		255,361		320,594		303,719		289,682		277,896		263,703
CDs and IRAs		34,603		42,499		33,728		35,488		37,674		40,163		42,256
Other		3,718		2,781		3,796		3,637		3,452		3,160		2,689
Total average deposit balances	\$	951,757	\$	773,685	\$	979,072	\$	924,137	\$	885,210	\$	860,999	\$	810,700
Deposit spreads (excludes noninterest costs)														
Checking		1.98 %		2.18 %		1.97 %		1.99 %		2.02 %		2.07 %		2.14 %
Savings		2.27		2.42		2.26		2.28		2.31		2.35		2.39
MMS		1.31		1.92		1.29		1.32		1.52		1.59		1.68
CDs and IRAs		0.45		1.11		0.41		0.48		0.58		0.72		0.93
Other		0.29		1.58		0.27		0.31		0.34		0.60		1.28
Total deposit spreads		1.72		2.05		1.71		1.73		1.81		1.87		1.94
Consumer investment assets	s	345,809	\$	246,146	s	345,809	\$	324,479	\$	306,104	\$	266,733	\$	246,146
Active digital banking users (units in thousands)(1)		40,512		39,294		40,512		40,286		39,315		39,267		39,294
Active mobile banking users (units in thousands)		31,796		30,307		31,796		31,487		30,783		30,601		30,307
Financial centers		4,296		4,298		4,296		4,324		4,312		4,309		4,298
ATMs		16,795		16,862		16,795		16,905		16,904		16,962		16,862
Total credit card <sup>(2)</sup>														
Loans														
Average credit card outstandings	\$	73,780	\$	90,331	\$	73,399	\$	74,165	\$	78,210	\$	81,309	\$	86,191
Ending credit card outstandings		75,599		84,244		75,599		72,786		78,708		79,834		84,244
Credit quality														
Net charge-offs	\$	1,122	\$	1,435	\$	488	\$	634	\$	405	\$	509	\$	665
		3.07 %		3.19 %		2.67 %		3.47 %		2.06 %		2.49 %		3.10 %
30+ delinquency	\$	976	\$	1,420	\$	976	\$	1,317	\$	1,689	\$	1,270	\$	1,420
		1.29 %		1.69 %		1.29 %	,	1.81 %		2.15 %		1.59 %		1.69 %
90+ delinquency	\$	533	\$	782	S	533	\$	755	\$	903	\$	545	\$	782
		0.71 %		0.93 %		0.71 %		1.04 %		1.15 %		0.68 %		0.93 %
Other total credit card indicators(2)		10.21.0/		10.22.0/		10.10.0/		10.52.0/		10.40.0/		10.16.0/		0.05.0
Gross interest yield		10.31 %		10.23 %		10.10 %	•	10.52 %		10.49 %		10.16 %		9.95 %
Risk-adjusted margin		9.53		8.20		9.76		9.29		10.84		9.66		8.49
New accounts (in thousands) Purchase volumes	\$	1,605 142,975	\$	1,504 118,073	s	931 78,384	\$	674 64,591	\$	514 69,466	\$	487 64,060	\$	53,694
Debit card data														
Purchase volumes	s	229,812	\$	178,219	\$	121,905	\$	107,907	\$	104,280	\$	102,004	\$	89,631
Loan production (3)														
Consumer Banking:														
First mortgage	s	20,684	\$	27,930	s	11,502	\$	9,182	\$	7,969	\$	7,298	\$	15,049
Home equity	3	1,317	φ	5,817	و	907	Ф	410	J.	375	φ	7,298	Φ	3,176
Total <sup>(4)</sup> :		1,31/		3,017		907		410		3/3		/38		3,176
	s	25 400	\$	42,062	s	20,266	\$	15,233	S	12 664	S	13,360	\$	23,124
First mortgage	5	35,499	3		3		Þ	15,233	3	13,664 469	3	13,360	\$	
Home equity		1,669		6,707	I	1,166		503		469		984		3,683

Digital active users represents mobile and/or online 90 day active users.
 In addition to the credit card portfolio irConsumer Banking, the remaining credit card portfolio is inGWIM.
 Loan production amounts represent the unpaid principal balance of loans and, in the case of home equity, the principal amount of the total line of credit.
 In addition to loan production inConsumer Banking, there is also first mortgage and home equity loan production inGWIM.

**Consumer Banking Quarterly Results** 

(Dollars in millions)											
			Second Q	uarter 2021				Fir	st Quarter 2021		
	To	tal Consumer Banking	De	eposits	Consumer Lending	Total C	onsumer Banking		Deposits		Consumer Lending
Net interest income	s	5,973	\$	3,480	\$ 2,493	\$	5,920	\$	3,278	S	2,642
Noninterest income:											
Card income		1,312		(7)	1,319		1,189		(5)		1,194
Service charges		851		851	_		831		830		1
All other income		50		21	29		129		73		56
Total noninterest income		2,213		865	1,348		2,149		898		1,251
Total revenue, net of interest expense		8,186		4,345	3,841		8,069		4,176		3,893
Provision for credit losses		(697)		47	(744)		(617)		74		(691)
Noninterest expense		4,859		2,856	2,003		5,131		3,209		1,922
Income before income taxes		4,024		1,442	2,582		3,555		893		2,662
Income tax expense		986		353	633		871		219		652
Net income	s	3,038	\$	1,089	\$ 1,949	\$	2,684	\$	674	S	2,010
Net interest yield		2.37 %		1.44 %	3.60 %		2.51 %		1.46 %		3.74 %
Return on average allocated capital (1)		32		36	30		28		23		31
Efficiency ratio		59.36		65.73	52.16		63.59		76.87		49.34
Balance Sheet											
Average											
Total loans and leases	S	281,767	\$	4,447	\$ 277,320	\$	290,891	\$	4,607	\$	286,284
Total earning assets (2)		1,012,364		968,491	277,742		957,112		912,135		286,720
Total assets (2)		1,054,516		1,005,237	283,148		999,769		950,803		290,709
Total deposits		979,072		972,016	7,056		924,137		917,319		6,818
Allocated capital (1)		38,500		12,000	26,500		38,500		12,000		26,500
Period end											
Total loans and leases	S	282,900	\$	4,410	\$ 278,490	\$	282,935	\$	4,490	\$	278,445
Total earning assets (2)		1,022,092		978,402	278,850		1,004,896		960,132		278,984
Total assets (2)		1,063,650		1,013,887	284,923		1,047,413		997,601		284,032
Total deposits		987,655		980,486	7,169		971,709		964,406		7,303

				Second Quarter 2020		
		Total Consumer Bankir	ıg	Deposits		Consumer Lending
Net interest income		5,991	\$	3,299	\$	2,692
Noninterest income:						
Card income		1,053		(4)		1,057
Service charges		706		706		_
All other income	_	102		62		40
Total noninterest income		1,861		764		1,097
Total revenue, net of interest expense		7,852		4,063		3,789
Provision for credit losses		3,024		154		2,870
Noninterest expense		4,735		2,869		1,866
Income (loss) before income taxes		93		1,040		(947)
Income tax expense (benefit)		23		255		(232)
Net income (loss)		5 70	\$	785	S	(715)
Net interest yield		2.85	%	1.66 %		3.42 %
Return on average allocated capital (1)		1		26		(11)
Efficiency ratio		60.31		70.62		49.25
Balance Sheet						
Average						
Total loans and leases		. ,	\$		S	316,244
Total earning assets (2)		845,236		801,391		316,622
Total assets (2)		885,568		837,367		320,978
Total deposits		810,700		804,418		6,282
Allocated capital (i)		38,500		12,000		26,500
Period end						
Total loans and leases		325,105	\$		\$	319,959
Total earning assets (2)		890,244		843,132		320,461
Total assets (2)		929,193		879,641		322,900
Total deposits		854,017		846,622		7,395

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets froatil Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.

# Bank of America Corporation and Subsidiaries Consumer Banking Year-to-Date Results

(Dollars in millions)					C' M d F	1 1 7 20					
			2021		Six Months E	nded June 30			2020		
	Total Cor Bank		Deposits		Consumer Lending	Total Consum	er Banking		Deposits		Consumer Lending
Net interest income	s	11,893 \$	6,758	\$	5,135	\$	12,853	\$	7,247	S	5,606
Noninterest income:											
Card income		2,501	(12)		2,513		2,163		(12)		2,175
Service charges		1,682	1,681		1		1,701		1,700		1
All other income		179	94		85		263		159		104
Total noninterest income	·	4,362	1,763		2,599		4,127		1,847		2,280
Total revenue, net of interest expense		16,255	8,521		7,734		16,980		9,094		7,886
Provision for credit losses		(1,314)	121		(1,435)		5,282		269		5,013
Noninterest expense		9,990	6,065		3,925		9,230	_	5,593		3,637
Income (loss) before income taxes		7,579	2,335		5,244		2,468		3,232		(764)
Income tax expense (benefit)		1,857	572		1,285		605		792		(187)
Net income (loss)	\$	5,722 \$	1,763	\$	3,959	\$	1,863	\$	2,440	\$	(577)
Net interest yield		2.44 %	1.45 %		3.67 %		3.19 %		1.90 %		3.59 %
Return on average allocated capital (1)		30	30		30		10		41		(4)
Efficiency ratio		61.46	71.19		50.74		54.36		61.50		46.12
Balance Sheet											
Average											
Total loans and leases		286,304 \$	4,527	\$	281,777		319,252	\$	5,374	S	313,878
Total earning assets (2)		984,891	940,469		282,206		809,436		766,660		314,375
Total assets (2)		,027,294	978,170		286,908		848,422		800,742		319,279
Total deposits		951,757	944,819		6,938		773,685		767,848		5,837
Allocated capital (1)		38,500	12,000		26,500		38,500		12,000		26,500
Period end											
Total loans and leases	s	282,900 \$	4,410	S	278,490	\$	325,105	\$	5,146	S	319,959
Total earning assets (2)	1	,022,092	978,402		278,850		890,244		843,132		320,461
Total assets (2)	1	,063,650	1,013,887		284,923		929,193		879,641		322,900
Total deposits		987,655	980,486		7,169		854,017		846,622		7,395

For footnotes, see page 16.

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

# Global Wealth & Investment Management Segment Results

(Dollars in millions)														
			nths En			Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
	_	2021	_	2020	_	2021	_	2021	_	2020	_	2020	•	2020
Net interest income	\$	2,685	\$	2,949	\$	1,354	\$	1,331	\$	1,282	\$	1,237	\$	1,378
Noninterest income:														
Investment and brokerage services		6,928		5,976		3,537		3,391		3,189		3,105		2,854
All other income	_	423		436		174		249	_	206		204		193
Total noninterest income		7,351		6,412		3,711		3,640		3,395		3,309		3,047
Total revenue, net of interest expense		10,036		9,361		5,065		4,971		4,677		4,546		4,425
Provision for credit losses		(127)		325		(62)		(65)		8		24		136
Noninterest expense		7,682		7,064		3,814		3,868		3,564		3,533		3,464
Income before income taxes		2,481		1,972		1,313		1,168		1,105	_	989		825
Income tax expense		608		483		322		286		271		242		202
Net income	s	1,873	\$	1,489	s	991	s	882	\$	834	s	747	\$	623
Net income	<u>=</u>	2,0,0	: <u> </u>	-,,,	<u> </u>		Ě		=		Ě		=	
Net interest yield		1.49 %		1.96 %		1.48 %		1.50 %		1.52 %		1.53 %		1.76 %
Return on average allocated capital <sup>(1)</sup>		23		20		24		22		22		20		17
Efficiency ratio		76.54		75.46		75.29		77.81		76.19		77.70		78.26
Balance Sheet														
Average														
Total loans and leases	\$	191,257	\$	180,395	\$	193,988	\$	188,495	\$	187,167	\$	185,587	\$	182,150
Total earning assets (2)		363,960		303,089		367,778		360,099		336,165		321,410		315,258
Total assets (2)		376,476		315,383		380,315		372,594		348,693		333,794		327,594
Total deposits		329,948		275,260		333,487		326,370		305,870		291,845		287,109
Allocated capital (1)		16,500		15,000		16,500		16,500		15,000		15,000		15,000
Period end														
Total loans and leases	\$	198,361	\$	184,293	S	198,361	\$	190,060	\$	188,562	\$	187,211	\$	184,293
Total earning assets (2)		365,496		321,846		365,496		365,854		356,873		324,889		321,846
Total assets (2)		378,220		334,190		378,220		378,655		369,736		337,576		334,190
Total deposits		330,624		291,740		330,624		333,254		322,157		295,893		291,740

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## Global Wealth & Investment Management Key Indicators

(Dollars in millions)

	 Six Mon Jur 2021	ths E ie 30	2020		Second Quarter 2021		First Quarter 2021		Fourth Quarter 2020		Third Quarter 2020		Second Quarter 2020
Revenue by Business	 2021	_	2020	-	2021	_	2021	_	2020	_	2020		2020
Merrill Lynch Global Wealth Management	\$ 8,445	S	7.698	s	4,260	S	4.185	S	3,846	S	3,748	S	3,625
Bank of America Private Bank	1,591		1,663		805		786		831		798		800
Total revenue, net of interest expense	\$ 10,036	\$	9,361	\$	5,065	\$	4,971	\$	4,677	\$	4,546	\$	4,425
Client Balances by Business, at period end													
Merrill Lynch Global Wealth Management	\$ 3,073,252	\$	2,449,305	\$	3,073,252	\$	2,922,770	\$	2,808,340	\$	2,570,252	\$	2,449,305
Bank of America Private Bank	579,562		478,521		579,562		557,569		541,464		496,369		478,521
Total client balances	\$ 3,652,814	\$	2,927,826	\$	3,652,814	\$	3,480,339	\$	3,349,804	\$	3,066,621	\$	2,927,826
Client Balances by Type, at period end													
Assets under management <sup>(1)</sup>	\$ 1,549,069	\$	1,219,748	\$	1,549,069	\$	1,467,487	\$	1,408,465	\$	1,286,145	\$	1,219,748
Brokerage and other assets	1,619,246		1,282,044		1,619,246		1,535,424		1,479,614		1,344,538		1,282,044
Deposits	330,624		291,740		330,624		333,254		322,157		295,893		291,740
Loans and leases (2)	201,154		187,004		201,154		192,725		191,124		189,952		187,004
Less: Managed deposits in assets under management	(47,279)		(52,710)	<u> </u>	(47,279)		(48,551)		(51,556)		(49,907)		(52,710)
Total client balances	\$ 3,652,814	\$	2,927,826	\$	3,652,814	\$	3,480,339	\$	3,349,804	\$	3,066,621	\$	2,927,826
Assets Under Management Rollforward													
Assets under management, beginning balance	\$ 1,408,465	\$	1,275,555	\$	1,467,487	\$	1,408,465	\$	1,286,145	\$	1,219,748	\$	1,092,482
Net client flows	29,922		10,608		11,714		18,208		7,603		1,385		3,573
Market valuation/other	110,682		(66,415)		69,868		40,814		114,717		65,012		123,693
Total assets under management, ending balance	\$ 1,549,069	\$	1,219,748	\$	1,549,069	\$	1,467,487	\$	1,408,465	\$	1,286,145	\$	1,219,748
Advisors, at period end													
Total wealth advisors (3)	19,385		20,622		19,385		19,808		20,103		20,487		20,622

Defined as managed assets under advisory and/or discretion of WIM.
 Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
 Includes advisors across all wealth management businesses in GWIM and Consumer Banking.

## **Global Banking Segment Results**

(Dollars in millions)										
		Six Mor Ju	nths En			Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
		2021		2020		2021	 2021	 2020	 2020	 2020
Net interest income	\$	3,964	\$	4,975	S	1,984	\$ 1,980	\$ 2,010	\$ 2,028	\$ 2,363
Noninterest income:										
Service charges		1,747		1,533		900	847	859	846	738
Investment banking fees		2,345		1,942		1,173	1,172	1,098	970	1,181
All other income		1,666		1,241		1,032	634	812	673	809
Total noninterest income		5,758		4,716		3,105	 2,653	 2,769	 2,489	 2,728
Total revenue, net of interest expense		9,722		9,691		5,089	4,633	4,779	4,517	5,091
Provision for credit losses		(1,957)		3,966		(831)	(1,126)	48	883	1,873
Noninterest expense		5,380		4,540		2,599	2,781	2,432	2,364	2,222
Income before income taxes		6,299		1,185		3,321	2,978	2,299	1,270	996
Income tax expense		1,701		320		897	804	621	343	269
Net income	\$	4,598	\$	865	\$	2,424	\$ 2,174	\$ 1,678	\$ 927	\$ 727
Net interest yield		1.52 %		2.15 %		1.49 %	1.56 %	1.57 %	1.61 %	1.82 %
Return on average allocated capital(1)		22		4		23	21	16	9	7
Efficiency ratio		55.34		46.86		51.07	60.03	50.88	52.34	43.65
Balance Sheet										
Average										
Total loans and leases	s	327,595	\$	405,054	s	325,110	\$ 330,107	\$ 346,323	\$ 373,118	\$ 423,625
Total earning assets (2)		525,332		465,491		534,680	515,880	509,759	501,572	521,930
Total assets (2)		585,875		522,016		595,498	576,145	566,845	557,889	578,106
Total deposits		496,880		438,145		506,618	487,034	478,269	471,288	493,918
Allocated capital (1)		42,500		42,500		42,500	42,500	42,500	42,500	42,500
Period end										
Total loans and leases	\$	323,256	\$	390,108	S	323,256	\$ 325,996	\$ 339,649	\$ 356,919	\$ 390,108
Total earning assets (2)		547,278		531,649		547,278	533,852	522,650	496,825	531,649
Total assets (2)		607,969		586,078		607,969	594,235	580,561	553,776	586,078
Total deposits		520,026		500,918		520,026	506,012	493,748	465,399	500,918

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### **Global Banking Key Indicators**

(Dollars in millions)														
		Six Mont Jun	ths En ie 30	ded		Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
		2021		2020		2021		2021		2020		2020		2020
Investment Banking fees (1)					-									
Advisory (2)	\$	733	\$	592	\$	376	\$	357	\$	510	\$	356	\$	345
Debt issuance		905		927		482		423		308		320		503
Equity issuance		707		423		315		392		280		294		333
Total Investment Banking fees <sup>(3)</sup>	\$	2,345	\$	1,942	\$	1,173	\$	1,172	\$	1,098	\$	970	\$	1,181
Business Lending														
Corporate	\$	1,643	\$	1,867	\$	989	\$	654	\$	894	\$	791	\$	916
Commercial		1,765		1,862		867		898		928		953		881
Business Banking		111		148		56		55		54		59		66
Total Business Lending revenue	\$	3,519	\$	3,877	\$	1,912	\$	1,607	\$	1,876	\$	1,803	\$	1,863
Global Transaction Services														
Corporate	\$	1,424	\$	1,656	\$	734	\$	690	\$	672	\$	658	\$	785
Commercial		1,515		1,687		771		744		737		745		809
Business Banking		426		473		215		211		211		209		217
Total Global Transaction Services revenue	\$	3,365	\$	3,816	\$	1,720	\$	1,645	\$	1,620	\$	1,612	\$	1,811
	_		_		=		_		_		=		_	
Average deposit balances														
Interest-bearing	\$	163,785	\$	224,630	\$	162,947	\$	164,633	\$	169,637	\$	190,417	\$	242,408
Noninterest-bearing		333,095		213,515		343,671		322,401		308,632		280,871		251,510
Total average deposits	\$	496,880	\$	438,145	\$	506,618	\$	487,034	\$	478,269	\$	471,288	\$	493,918
Loan spread		1.59 %		1.38 %		1.57 %		1.60 %		1.58 %		1.52 %		1.37 %
Provision for credit losses	s	(1,957)	\$	3,966	\$	(831)	\$	(1,126)	\$	48	\$	883	\$	1,873
Credit quality (4,5)														
Reservable criticized utilized exposure	S	25,158	\$	22,900	\$	25,158	\$	29,954	\$	34,001	\$	30,803	\$	22,900
reservable emerged unified exposure	•	7.33 %	Ψ	5.62 %		7.33 %	Ψ	8.66 %		9.45 %		8.18 %		5.62 %
Nonperforming loans, leases and foreclosed properties	s	1,651	\$	2,035	\$	1,651	S	1,812	\$	1,979	\$	1,935	\$	2,035
Nonperforming sound, seures and totectored properties		0.52 %	Ψ	0.53 %		0.52 %	Ψ	0.56 %		0.59 %	Ψ	0.55 %	Ψ	0.53 %
Average loans and leases by product														
U.S. commercial	\$	190,661	\$	236,808	\$	188,716	\$	192,628	\$	200,670	\$	218,063	\$	252,649
Non-U.S. commercial		70,620		94,634		70,666		70,573		76,634		83,950		96,742
Commercial real estate		49,410		53,974		49,139		49,685		51,254		52,607		54,938
Commercial lease financing		16,902		19,637		16,588		17,221		17,765		18,498		19,293
Other		2		1		1		_		_		_		3
Total average loans and leases	\$	327,595	\$	405,054	\$	325,110	\$	330,107	\$	346,323	\$	373,118	\$	423,625
Total Corporation Investment Banking fees														
Advisory (2)	\$	807	\$	675	\$	407	\$	400	\$	549	\$	397	\$	406
Debt issuance		2,098		1,985		1,110		988		718		740		1,058
Equity issuance		1,602		1,023		702		900		641		664		740
Total investment banking fees including self-led deals		4,507	_	3,683	_	2,219		2,288	_	1,908	_	1,801		2,204
Self-led deals		(139)		(136)		(97)		(42)		(44)		(32)		(45)
Total Investment Banking fees	\$	4,368	\$	3,547	\$	2,122	\$	2,246	\$	1,864	\$	1,769	\$	2,159
Total Investment Danking Ices	Ť	-,	=	-,	1 <u>~</u>	-,	=	-,0	=	-,	Ě	-,	=	

<sup>(1)</sup> Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.
(3) Investment banking fees represent only the fee component in Global Banking and do not include certain other items shared with the Investment Banking Group under internal revenue sharing agreements.
(4) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial reservable utilized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

# **Global Markets Segment Results**

	 Six Moi Ju	nths En ne 30	ded	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	 2021		2020	2021	2021	2020	2020	2020
Net interest income	\$ 1,981	\$	2,449	\$ 991	\$ 990	\$ 1,088	\$ 1,108	\$ 1,297
Noninterest income:								
Investment and brokerage services	1,033		1,048	473	560	487	439	480
Investment banking fees	1,940		1,542	959	981	712	738	939
Market making and similar activities	5,434		5,334	1,964	3,470	1,413	1,725	2,360
All other income	 530		202	 333	197	207	273	 274
Total noninterest income	 8,937		8,126	3,729	 5,208	2,819	3,175	4,053
Total revenue, net of interest expense <sup>(1)</sup>	10,918		10,575	4,720	6,198	3,907	4,283	5,350
Provision for credit losses	17		212	22	(5)	18	21	105
Noninterest expense	6,898		5,498	3,471	3,427	2,821	3,103	2,684
Income before income taxes	4,003		4,865	1,227	 2,776	1,068	1,159	2,561
Income tax expense	1,041		1,265	319	722	278	301	666
Net income	\$ 2,962	\$	3,600	\$ 908	\$ 2,054	\$ 790	\$ 858	\$ 1,895
Return on average allocated capital <sup>(2)</sup>	16 %		20 %	10 %	22 %	9 %	9 %	21 9
Efficiency ratio	63.19		51.99	73.55	55.30	72.20	72.44	50.17
Balance Sheet								
Average								
Total trading-related assets	\$ 534,496	\$	485,054	\$ 566,842	\$ 501,789	\$ 476,607	\$ 485,314	\$ 466,990
Total loans and leases	82,649		72,896	87,826	77,415	74,133	72,319	74,131
Total earning assets	513,261		490,132	531,000	495,324	472,410	476,182	478,648
Total assets	760,616		688,062	797,558	723,264	683,146	680,983	663,072
Total deposits	54,723		39,203	55,584	53,852	54,539	56,475	45,083
Allocated capital (2)	38,000		36,000	38,000	38,000	36,000	36,000	36,000
Period end								
Total trading-related assets	\$ 542,614	\$	468,309	\$ 542,614	\$ 524,188	\$ 421,698	\$ 477,552	\$ 468,309
Total loans and leases	96,105		74,342	96,105	84,247	78,415	75,475	74,342
Total earning assets	527,983		462,184	527,983	496,103	447,350	461,855	462,184
Total assets	773,714		652,068	773,714	745,681	616,609	676,242	652,068
Total deposits	57,297		52,842	57,297	61,450	53,925	56,727	52,842
Trading-related assets (average)								
Trading account securities	\$ 285,081	\$	236,704	\$ 304,760	\$ 265,181	\$ 248,785	\$ 251,735	\$ 216,157
Reverse repurchases	108,201		110,291	116,424	99,886	97,932	100,395	104,883
Securities borrowed	95,231		89,860	101,144	89,253	82,331	86,508	96,448
Derivative assets	 45,983		48,199	 44,514	47,469	47,559	46,676	49,502
Total trading-related assets	\$ 534,496	\$	485,054	\$ 566,842	\$ 501,789	\$ 476,607	\$ 485,314	\$ 466,990

<sup>(1)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 23.
(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

#### **Global Markets Key Indicators**

		Six Mon Jur	ths En 1e 30	nded		Second Ouarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
		2021		2020		2021		2021		2020		2020		2020
Sales and trading revenue <sup>(1)</sup>														
Fixed-income, currencies and commodities	\$	5,179	\$	5,886	\$	1,937	\$	3,242	\$	1,690	\$	2,019	\$	2,941
Equities		3,460		2,900		1,624		1,836		1,317		1,205		1,210
Total sales and trading revenue	\$	8,639	\$	8,786	\$	3,561	\$	5,078	\$	3,007	\$	3,224	\$	4,151
Sales and trading revenue, excluding net debit valuation adjustment(2)(3)														
Fixed-income, currencies and commodities	\$	5,216	\$	5,857	\$	1,965	\$	- , -	\$	, ,	\$	2,126	\$	3,186
Equities		3,459		2,890		1,630		1,829		1,321		1,214		1,226
Total sales and trading revenue, excluding net debit valuation adjustment	\$	8,675	\$	8,747	\$	3,595	\$	5,080	\$	3,063	\$	3,340	\$	4,412
Calcara dan dina manana karabahan														
Sales and trading revenue breakdown  Net interest income	s	1,813	•	2,182	s	914	\$	899	S	999	S	960	c	1,158
Commissions		1,010	φ	1,027	Φ	462	φ	548	φ	476	φ	429	φ	470
Trading		5,433		5,333		1,963		3,470		1,412		1,725		2,360
Other		383		244		222		161		120		110		163
			-				•				•		-	
Total sales and trading revenue	\$	8,639	2	8,786	3	3,561	\$	5,078	3	3,007	2	3,224	2	4,151

<sup>(1)</sup> Includes Global Banking sales and trading revenue of \$274 million and \$294 million for the six months ended June 30, 2021 and 2020, and \$170 million and \$104 million for the second and first quarters of 2021, and \$101 million, \$85 million and \$65

<sup>10</sup> Includes Global Banking sales and trading revenue of \$274 million and \$294 million for the six months ended June 30, 2021 and 2020, and \$170 million for the second and first quarters of 2021, and \$101 million, \$85 million and \$65 million for the fourth, third and second quarters of 2020, respectively.

12 For this presentation, sales and trading revenue excluding net DVA gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional useful information to assess the underlying performance of these businesses and to allow better comparison of period-to-period-operating performance.

13 Net DVA gains (losses) were \$(36) million and \$39 million for the six months ended June 30, 2021 and 2020, respectively. FICC net DVA gains (losses) were \$(37) million and \$(261) million for the second and first quarters of 2021, respectively. FICC net DVA gains (losses) were \$(37) million and \$(245) million for the second and first quarters of 2021 and the fourth, third and second quarters of 2020, respectively. Equities net DVA gains (losses) were \$1 million and \$(30) million for the second and first quarters of 2021 and 2020, and \$(60) million, \$(70) million, \$(70) million, \$(70) million for the second and first quarters of 2021 and the fourth, third and second quarters of 2020, respectively. Equities net DVA gains (losses) were \$1 million and \$(70) million for the second and \$(70) million, \$(70) million, \$(70) million, \$(70) million, \$(70) million for the second and \$(70) million for the second and \$(70) million, \$(70) million for the second and \$(70) mil

# All Other Results (1) (Dollars in millions)

		Six Mont Jun	ths Ende e 30	ed	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
		2021		2020	2021	2021	2020	2020	2020
Net interest income	s	128	\$	24	\$ 41	\$ 87	\$ 31	\$ (20)	\$ (53)
Noninterest income (loss)		(2,551)		(1,266)	(1,525)	(1,026)	(1,424)	(915)	(211)
Total revenue, net of interest expense		(2,423)		(1,242)	(1,484)	(939)	(1,393)	(935)	(264)
Provision for credit losses		(100)		93	(53)	(47)	(25)	(18)	(21)
Noninterest expense		610		553	302	308	301	559	305
Loss before income taxes		(2,933)		(1,888)	(1,733)	(1,200)	(1,669)	(1,476)	(548)
Income tax expense (benefit)		(5,052)		(1,614)	(3,596)	(1,456)	(1,248)	(1,773)	(766)
Net income (loss)	\$	2,119	\$	(274)	\$ 1,863	\$ 256	\$ (421)	\$ 297	\$ 218
Balance Sheet									
Average									
Total loans and leases	s	20,007	\$	33,238	\$ 19,209	\$ 20,815	\$ , , ,	\$ 24,243	\$ 29,923
Total assets (2)		197,281		225,674	187,226	207,449	232,814	230,906	249,846
Total deposits		14,212		22,473	14,073	14,354	13,251	14,881	21,387
Period end									
Total loans and leases	S	18,306	\$	25,096	\$ 18,306	\$ 19,850	\$ 21,301	\$ 23,120	\$ 25,096
Total assets (3)		206,341		240,159	206,341	204,008	264,141	223,345	240,159
Total deposits		13,540		19,149	13,540	12,513	12,998	12,839	19,149

<sup>(1)</sup> All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and foreign currency risk management activities for which substantially all of the results are allocated to our business segments.
(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$1.0 trillion and \$656.5 billion for the six months ended June 30, 2021 and 2020, \$1.1 trillion and \$1.0 trillion for the second and first quarters of 2021, and \$908.7 billion, \$828.3 billion and \$740.7 billion for the forth, third and second quarters of 2020, respectively.
(3) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$1.1 trillion, \$917.7 billion, \$857.8 billion and \$829.1 billion at June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020, respectively.

# Outstanding Loans and Leases (Dollars in millions)

Dollars in millions)					
	June 30 2021		March 31 2021		June 30 2020
Consumer			<u> </u>		
Residential mortgage	\$ 214,	24 \$	214,779	\$	239,500
Home equity	30,	69	32,078		38,396
Credit card	75,	99	72,786		84,244
Direct/Indirect consumer (1)	96,	03	91,737		88,628
Other consumer (2)		72	132		120
Total consumer loans excluding loans accounted for under the fair value option	417,	67	411,512		450,888
Consumer loans accounted for under the fair value option <sup>(3)</sup>		54	693		684
Total consumer	418,	21	412,205		451,572
Commercial					
U.S. commercial	291,	22	283,229		313,938
Non-U.S. commercial	98,	50	91,335		103,684
Commercial real estate <sup>(4)</sup>	59,	06	58,764		64,095
Commercial lease financing	15,	68	16,359		18,200
	464,	346	449,687		499,917
U.S. small business commercial <sup>(5)</sup>	29,	67	34,886		38,963
Total commercial loans excluding loans accounted for under the fair value option	494.	113	484,573		538,880
Commercial loans accounted for under the fair value option <sup>(3)</sup>	6,	94	6,310		8,492
Total commercial	500,	807	490,883		547,372
Total loans and leases	\$ 918,	28 \$	903,088	\$	998,944
	· · · · · · · · · · · · · · · · · · ·			_	

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Includes primarily auto and specialty lending loans and leases of \$46.4 billion, \$45.4 billion and \$48.4 billion, U.S. securities-based lending loans of \$46.4 billion, \$42.4 billion and \$36.6 billion and non-U.S. consumer loans of \$3.0 billion, \$3.1 billion and \$2.8 billion at June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

(2) Substantially all of other consumer is consumer overdrafts.

(3) Consumer loans accounted for under the fair value option includes residential mortgage loans of \$257 million, \$275 million and \$330 million and home equity loans of \$397 million, \$418 million and \$354 million at June 30, 2021, March 31, 2021 and June 30, 2020, respectively. Commercial loans accounted for under the fair value option include U.S. commercial loans of \$4.2 billion and \$5.1 billion and non-U.S. commercial loans of \$1.9 billion, \$2.1 billion and \$3.4 billion at June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

(4) Includes U.S. commercial real estate loans of \$55.8 billion, \$55.8 billion, \$55.8 billion and \$60.6 billion and non-U.S. commercial real estate loans of \$3.8 billion, \$3.0 billion at June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

# Quarterly Average Loans and Leases by Business Segment and All Other

(Dollars in millions)						Second Qua	irter 2	2021				
		Total poration		sumer iking		GWIM		Global Banking		Global Markets		All Other
Consumer				,								
Residential mortgage	s	214,096	\$	109,652	\$	89,129	\$	1	\$	_	\$	15,314
Home equity		31,621		24,839		2,670		_		275		3,837
Credit card		73,399		70,900		2,499		_		_		_
Direct/Indirect and other consumer		94,321		46,233		48,085		_		_		3
Total consumer		413,437		251,624		142,383		1		275		19,154
Commercial												
U.S. commercial		322,633		30,131		46,253		188,716		57,188		345
Non-U.S. commercial		96,343		_		1,078		70,666		24,490		109
Commercial real estate		59,276		12		4,274		49,139		5,847		4
Commercial lease financing		16,211		_		_		16,588		26		(403)
Total commercial		494,463	-	30,143		51,605		325,109		87,551		55
Total loans and leases	s	907,900	\$	281,767	\$	193,988	\$	325,110	\$	87,826	\$	19,209
						First Quar	ter 20	21				
		Total poration	Consumo	er Banking		GWIM		Global Banking		Global Markets		All Other
Consumer												
Residential mortgage	\$	219,005	\$	113,729	\$	88,532	\$	_	\$	_	\$	16,744
Home equity		33,634		26,490		2,812		_		284		4,048
Credit card		74,165		71,805		2,360		_		_		_
Direct/Indirect and other consumer		91,430		46,320		45,107		_		_		3
Total consumer		418,234		258,344		138,811		_		284		20,795
Commercial												
U.S. commercial		322,010		32,535		44,436		192,628		52,016		395
Non-U.S. commercial		90,904		_		932		70,573		19,369		30
Commercial real estate		59,736		12		4,316		49,685		5,717		6
Commercial lease financing		16,839		_				17,221		29		(411)
Total commercial		489,489		32,547		49,684		330,107		77,131		20
Total loans and leases	\$	907,723	s	290,891	\$	188,495	\$	330,107	\$	77,415	\$	20,815
						Second Qua	arter 2	020				
		Total	_					Global		Global		All
		poration	Consumo	er Banking		GWIM		Banking		Markets		Other
Consumer  Pacidential martage	\$	241 496	S	127 200	e	00 710	e	3	s	_	S	25 205
Residential mortgage	3	241,486 39,308	3	127,380 31,220	\$	88,718 3,160	\$	3	3	304	3	25,385 4,624
Home equity  Credit card		39,308 86,191		83,890		2,301				504		4,624
Direct/Indirect and other consumer		88,962		49,390		39,569		_		_		3
Total consumer		455,947		291,880		133,748		3		304		30,012
		,		,,,,,,,		,.						, .
Commercial U.S. commercial		374,965		29,662		43,244		252,649		49,184		226
Non-U.S. commercial		116,040		29,002		675		96,742		18,520		103
Commercial real estate		65,515		16		4,482		54,938		6,069		103
Commercial lease financing		18,920		10		4,402		19,293		54		(428)
· · · · · · · · · · · · · · · · · · ·				20.670			_					
Total commercial	\$	1,031,387	s	29,678 321,558	\$	48,402 182,150	S	423,622 423,625	\$	73,827 74,131	\$	29,923
Total loans and leases	3	1,051,58/	3	321,338	3	182,130	<b>3</b>	423,023	3	/4,131	Þ	29,923

# Commercial Credit Exposure by Industry (1, 2, 3, 4, 6)

(Dollars in millions)

(Dollars in millions)		Commercial Utilized		Te	otal Commercial Commi	tted
	June 30 2021	March 31 2021	June 30 2020	June 30 2021	March 31 2021	June 30 2020
Asset managers and funds	\$ 78,769	\$ 68,195	\$ 63,675	\$ 120,332	\$ 105,459	\$ 99,566
Real estate <sup>(5)</sup>	66,707	66,159	73,887	92,609	89,891	95,492
Capital goods	38,906	37,030	47,600	84,180	78,134	85,571
Finance companies	52,314	49,483	40,661	78,342	76,246	63,767
Healthcare equipment and services	32,112	31,750	39,453	62,851	56,118	63,421
Materials	23,641	23,474	28,768	50,630	50,704	52,411
Government and public education	38,295	39,093	43,787	50,561	51,381	55,972
Retailing	23,388	23,857	28,479	48,318	47,562	48,403
Consumer services	28,438	29,877	34,238	48,055	47,471	48,272
Food, beverage and tobacco	22,569	22,597	24,529	46,276	44,651	45,909
Commercial services and supplies	20,027	21,139	24,635	39,836	37,768	38,091
Individuals and trusts	28,785	28,326	25,940	38,329	37,989	36,270
Transportation	21,842	21,745	26,011	32,210	32,032	35,111
Energy	13,223	13,596	16,948	31,830	32,416	37,377
Utilities	13,044	11,681	13,310	31,777	29,481	29,978
Media	12,318	12,358	14,117	29,342	25,262	25,939
Technology hardware and equipment	9,446	9,248	9,760	25,208	24,434	21,899
Software and services	8,213	10,536	10,741	21,991	25,674	19,843
Global commercial banks	20,143	21,019	24,946	21,818	23,048	27,202
Consumer durables and apparel	8,587	8,507	10,931	19,731	19,484	21,061
Telecommunication services	8,983	8,752	7,939	18,456	24,422	13,581
Automobiles and components	9,340	11,694	12,336	17,091	20,213	18,477
Pharmaceuticals and biotechnology	4,934	4,216	6,395	16,099	16,932	17,029
Vehicle dealers	10,821	13,487	15,369	14,852	16,877	19,798
Insurance	5,123	6,052	6,644	13,791	14,567	14,022
Food and staples retailing	5,354	5,499	6,383	10,716	10,570	10,613
Religious and social organizations	4,042	4,473	5,321	5,828	6,347	7,132
Financial markets infrastructure (clearinghouses)	3,666	4,271	4,852	5,779	7,275	7,330
Total commercial credit exposure by industry	\$ 613,030	\$ 608,114	\$ 667,655	\$ 1,076,838	\$ 1,052,408	\$ 1,059,537

<sup>(1)</sup> Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$32.3 billion, \$35.3 billion and \$42.2 billion at June 30, 2021, March 31, 2021 and June 30, 2020, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$37.1 billion, \$39.4 billion and \$32.2 billion, which consists primarily of other marketable securities, at June 30, 2021, March 31, 2021 and June 30, 2020,

Certain prior-period amounts have been reclassified to conform to current-period presentation.

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respectively.

(2) Total utilized and committed exposure is adultonan non-casa derivative confactar need of \$57.1 billion, \$59.4 billion and \$52.2 billion, which consists primarily of other marketable securities, at June 30, 2021, waren 31, 2021 and June 30, 2021, march 31, 2021 and June 30, 2021, march 31, 2021 and June 30, 2020, respectively.

(2) Total utilized and total committed exposure includes loans of \$6.1 billion, \$6.3 billion and \$8.5 billion and \$8.5 billion and issued letters of credit with a notional amount of \$80 million, \$79 million and \$152 million accounted for under the fair value option with a notional amount of \$5.2 billion, \$4.5 billion and \$2.7 billion at June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

(3) Includes U.S. small business commercial exposure.

 <sup>(3)</sup> Includes U.S. small business commercial exposure.
 (4) Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions.
 (5) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the primary business activity of the borrowers or the counterparties using operating cash flows and primary source of repayment as key factors.
 (6) Includes \$15.7 billion, \$21.1 billion and \$25.1 billion of PPP loan exposure across impacted industries at June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

#### Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)										
		June 30 2021		March 31 2021	Γ	December 31 2020	S	eptember 30 2020		June 30 2020
Residential mortgage	\$	2,343	\$	2,366	\$	2,005	\$	1,675	\$	1,552
Home equity		651		669		649		640		594
Direct/Indirect consumer		50		56		71		42		45
Total consumer	·	3,044		3,091		2,725		2,357		2,191
U.S. commercial		1,060		1,228		1,243		1,351		1,247
Non-U.S. commercial		275		342		418		338		387
Commercial real estate		404		354		404		414		474
Commercial lease financing		81		80		87		14		17
		1,820		2,004		2,152		2,117		2,125
U.S. small business commercial		43		67		75		76		77
Total commercial		1,863		2,071		2,227		2,193		2,202
Total nonperforming loans and leases		4,907		5,162		4,952		4,550		4,393
Foreclosed properties (1)		124		137		164		180		218
Total nonperforming loans, leases and foreclosed properties <sup>(2,3)</sup>	\$	5,031	\$	5,299	\$	5,116	\$	4,730	\$	4,611
Fully-insured home loans past due 30 days or more and still accruing	s	997	s	1.030	s	1.090	S	1.213	S	1,153
Consumer credit card past due 30 days or more and still accruing	•	976	Ψ	1,317	Ψ	1,689	Ψ	1,270	Ψ	1,420
Other loans past due 30 days or more and still accruing		2,699		3,506		3,398		3,322		2,980
Total loans past due 30 days or more and still accruing <sup>(4,5)</sup>	\$	4,672	\$	5,853	\$	6,177	\$	5,805	\$	5,553
Fully-insured home loans past due 90 days or more and still accruing	s	687	s	728	s	762	s	837	s	854
Consumer credit card past due 90 days or more and still accruing		533		755	-	903	_	546	_	782
Other loans past due 90 days or more and still accruing		299		309		417		365		579
Total loans past due 90 days or more and still accruing <sup>(4,5)</sup>	\$	1,519	\$	1,792	\$	2,082	\$	1,748	\$	2,215
Nonperforming loans, leases and foreclosed properties/Total assets <sup>(6)</sup>		0.17 %	,	0.18 %		0.18 %		0.17 %		0.17 %
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties/		0.55		0.59		0.56		0.50		0.47
Nonperforming loans and leases/Total loans and leases <sup>(6)</sup>		0.54		0.58		0.54		0.48		0.44
Commercial reservable criticized utilized exposure <sup>(7)</sup>	\$	28,878	\$	34,283	\$	38,666	\$	35,710	\$	25,950
Commercial reservable criticized utilized exposure/Commercial reservable utilized exposure <sup>(7)</sup>		5.45 %	,	6.59 %		7.31 %		6.55 %		4.51 %
Total commercial criticized utilized exposure/Commercial utilized exposure <sup>(7)</sup>		5.37		6.41		7.22		6.34		4.34

Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally loans insured by the Federal Housing Administration (FHA), that entered foreclosure of \$66 million, \$87 million, \$119 million, \$131 million and \$124 million and \$1

June 30, 2020, respectively.

O Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

#### Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

	Second Quarter 2021 3,091 431 (160) (1) (291) (25) (1)	First Quarter 2021  \$ 2,725 851 (123) (1) (347)	Fourth Quarter 2020  \$ 2,357 860  (137) (7)	Third Quarter 2020 \$ 2,191 587	Second Quarter 2020 \$ 2,204 354
Balance, beginning of period \$ Additions  Reductions: Paydowns and payoffs Sales Returns to performing status(2) Charge-offs (3) Transfers to foreclosed properties Total net additions (reductions) to nonperforming loans and leases Total nonperforming consumer loans and leases, end of period  Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  S  Nonperforming Commercial Loans and Leases (4): Balance, beginning of period  \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(160) (1) (291) (25)	(123) (1)	860 (137)	587	354
Additions  Reductions: Paydowns and payoffs Sales Returns to performing status(2) Charge-offs (3) Transfers to foreclosed properties Total net additions (reductions) to nonperforming loans and leases Total nonperforming consumer loans and leases, end of period Foreclosed properties Nonperforming consumer loans, leases and foreclosed properties, end of period  Sometime of period  Nonperforming Commercial Loans and Leases (4): Balance, beginning of period  \$ \$	(160) (1) (291) (25)	(123) (1)	860 (137)	587	354
Reductions: Paydowns and payoffs Sales Returns to performing status <sup>(2)</sup> Charge-offs <sup>(3)</sup> Transfers to foreclosed properties Total net additions (reductions) to nonperforming loans and leases Total nonperforming consumer loans and leases, end of period Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  Someoreforming consumer loans and Leases <sup>(4)</sup> : Balance, beginning of period  S	(160) (1) (291) (25)	(123) (1)	(137)		
Paydowns and payoffs  Sales  Returns to performing status <sup>(2)</sup> Charge-offs <sup>(3)</sup> Transfers to foreclosed properties  Total net additions (reductions) to nonperforming loans and leases  Total nonperforming consumer loans and leases, end of period  Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  Someoreforming Commercial Loans and Leases <sup>(4)</sup> :  Balance, beginning of period  S	(1) (291) (25)	(1)		(113)	
Sales Returns to performing status(2) Charge-offs (3) Transfers to foreclosed properties Total net additions (reductions) to nonperforming loans and leases Total nonperforming consumer loans and leases, end of period Foreclosed properties Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4): Balance, beginning of period  S	(1) (291) (25)	(1)		(113)	
Returns to performing status <sup>(2)</sup> Charge-offs <sup>(3)</sup> Transfers to foreclosed properties  Total net additions (reductions) to nonperforming loans and leases  Total nonperforming consumer loans and leases, end of period  Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  \$  Nonperforming Commercial Loans and Leases <sup>(4)</sup> :  Balance, beginning of period  \$	(291) (25)		(7)		(84)
Charge-offs (3)  Transfers to foreclosed properties  Total net additions (reductions) to nonperforming loans and leases  Total nonperforming consumer loans and leases, end of period  Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  \$  Nonperforming Commercial Loans and Leases (6):  Balance, beginning of period  \$	(25)	(347)		_	(25)
Transfers to foreclosed properties  Total net additions (reductions) to nonperforming loans and leases  Total nonperforming consumer loans and leases, end of period  Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  S  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  \$	. ,		(325)	(291)	(233)
Total net additions (reductions) to nonperforming loans and leases  Total nonperforming consumer loans and leases, end of period  Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  S  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  S	(1)	(12)	(16)	(13)	(22)
Total nonperforming consumer loans and leases, end of period  Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  S  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  S		(2)	(7)	(4)	(3)
Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  \$	(47)	366	368	166	(13)
Nonperforming consumer loans, leases and foreclosed properties, end of period  S  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  S	3,044	3,091	2,725	2,357	2,191
Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period \$	93	101	123	135	169
Balance, beginning of period \$	3,137	\$ 3,192	\$ 2,848	\$ 2,492	\$ 2,360
, , ,					
Additions	2,071	\$ 2,227	\$ 2,193	\$ 2,202	\$ 1,852
ruditions	503	472	1,192	656	889
Reductions:					
Paydowns	(264)	(312)	(397)	(216)	(177)
Sales	(77)	(22)	(274)	(50)	(10)
Return to performing status <sup>(5)</sup>	(59)	(28)	(127)	(21)	(8)
Charge-offs	(108)	(78)	(313)	(367)	(344)
Transfers to foreclosed properties	_	_	(2)	_	_
Transfers to loans held-for-sale	(203)	(188)	(45)	(11)	
Total net additions (reductions) to nonperforming loans and leases	(208)	(156)	34	(9)	350
Total nonperforming commercial loans and leases, end of period	1,863	2,071	2,227	2,193	2,202
Foreclosed properties	31	36	41	45	49
Nonperforming commercial loans, leases and foreclosed properties, end of period	1,894	\$ 2,107	\$ 2,268	\$ 2,238	\$ 2,251

<sup>(1)</sup> For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 28.
(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable repair of the performance for a reasonable repayment performance for a reasonable repayment performance for a reasonable repair of the performance for a reasonable repayment performance for a reasonable repayment performance for a reasonable repayment performance for a reasonable repair of the performance for a reasonable repair o

process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

(b) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

(c) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.

(c) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

# Quarterly Net Charge-offs and Net Charge-off Ratios (1) (Dollars in millions)

(Dollas in initions)		Seco Quai 202	ter	Qu	irst arter )21	Qua	urth arter 020	Th Qua 20	rter	Seco Qua 202	rter
	Am	ount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Net Charge-offs											
Residential mortgage	\$	(6)	(0.01)%	. ()	(0.01)%		-%	. (.)	(0.01)%		(0.03)%
Home equity		(24)	(0.31)	(35)	(0.42)	(28)	(0.31)	(20)	(0.21)	(14)	(0.14)
Credit card		488	2.67	634	3.47	405	2.06	509	2.49	665	3.10
Direct/Indirect consumer		(9)	(0.04)	31	0.14	38	0.17	18	0.08	26	0.12
Other consumer		64	n/m	67	n/m	70	n/m	63	n/m	77	n/m
Total consumer		513	0.50	693	0.67	482	0.44	564	0.50	734	0.65
U.S. commercial		(31)	(0.04)	12	0.02	182	0.25	154	0.20	219	0.26
Non-U.S. commercial		14	0.06	26	0.12	65	0.28	57	0.23	32	0.12
Total commercial and industrial		(17)	(0.02)	38	0.04	247	0.26	211	0.21	251	0.22
Commercial real estate		17	0.11	11	0.07	101	0.66	106	0.66	57	0.35
Commercial lease financing			_		_	(1)	(0.03)	24	0.53	31	0.66
			_	49	0.04	347	0.30	341	0.28	339	0.25
U.S. small business commercial		82	0.98	81	0.89	52	0.53	67	0.69	73	0.96
Total commercial		82	0.07	130	0.11	399	0.32	408	0.31	412	0.29
Total net charge-offs	\$	595	0.27	\$ 823	0.37	\$ 881	0.38	\$ 972	0.40	\$ 1,146	0.45
By Business Segment and All Other											
Consumer Banking	\$	625	0.89 %	\$ 810	1.13 %	\$ 563	0.73 %	\$ 658	0.82 %	\$ 843	1.05 %
Global Wealth & Investment Management		_	_	13	0.03	9	0.02	(6)	(0.01)	9	0.02
Global Banking		3	_	36	0.05	314	0.37	328	0.36	330	0.32
Global Markets		_	_	3	0.01	24	0.13	17	0.10	_	_
All Other		(33)	(0.70)	(39)	(0.78)	(29)	(0.53)	(25)	(0.40)	(36)	(0.49)
Total net charge-offs	\$	595	0.27	\$ 823	0.37	\$ 881	0.38	\$ 972	0.40	\$ 1,146	0.45

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. n/m = not meaningful

Certain prior-period amounts have been reclassified to conform to current-period presentation.

# Year-to-Date Net Charge-offs and Net Charge-off Ratios (1)

(Dollars in millions)						
			Six Months E	nded June		
		2021			2020	
		Amount	Percent	A	mount	Percent
Net Charge-offs						
Residential mortgage	\$	(10)	(0.01)%	\$	(21)	(0.02)%
Home equity		(59)	(0.37)		(25)	(0.13)
Credit card		1,122	3.07		1,435	3.19
Direct/Indirect consumer		22	0.05		66	0.15
Other consumer	_	131	n/m		151	n/m
Total consumer		1,206	0.59		1,606	0.70
U.S. commercial		(19)	(0.01)		382	0.24
Non-U.S. commercial		40	0.09		33	0.06
Total commercial and industrial		21	0.01		415	0.19
Commercial real estate		28	0.09		63	0.20
Commercial lease financing		_	_		36	0.38
		49	0.02		514	0.20
U.S. small business commercial		163	0.93		148	1.29
Total commercial		212	0.09		662	0.25
Total net charge-offs	<u>s</u>	1,418	0.32	\$	2,268	0.46
By Business Segment and All Other						
Consumer Banking	\$	1,435	1.01 %	\$	1,806	1.14 %
Global Wealth & Investment Management		13	0.01		18	0.02
Global Banking		39	0.02		490	0.25
Global Markets		3	0.01		7	0.02
All Other		(72)	(0.74)		(53)	(0.33)
Total net charge-offs	<u>s</u>	1,418	0.32	\$	2,268	0.46

<sup>(1)</sup> Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. n/m = not meaningful

# Allocation of the Allowance for Credit Losses by Product Type

Anocation of the An	owance for	Cicuit	Lusses n	<i>,</i> .
(Dollars in millions)				

	Ju	ne 30, 2021	Ma	rch 31, 2021	Ju	ne 30, 2020
	Amount	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Loans and Leases Outstanding (1,2)	Amount	Percent of Loans and Leases Outstanding (1, 2)
Allowance for loan and lease losses	·					
Residential mortgage	\$ 394	0.18%	\$ 428	0.20%	\$ 439	0.18%
Home equity	203	0.67	261	0.81	394	1.03
Credit card	6,234	8.25	7,278	10.00	9,247	10.98
Direct/Indirect consumer	555	0.57	617	0.67	800	0.90
Other consumer	46	n/m	51	n/m	75	n/m
Total consumer	7,432	1.78	8,635	2.10	10,955	2.43
U.S. commercial (3)	3,529	1.10	4,131	1.30	4,788	1.36
Non-U.S.commercial	1,091	1.11	1,154	1.26	1,321	1.27
Commercial real estate	1,956	3.28	2,148	3.66	2,235	3.49
Commercial lease financing	87	0.55	100	0.61	90	0.50
Total commercial	6,663	1.35	7,533	1.55	8,434	1.57
Allowance for loan and lease losses	14,095	1.55	16,168	1.80	19,389	1.96
Reserve for unfunded lending commitments	1,687		1,829		1,702	
Allowance for credit losses	\$ 15,782		\$ 17,997		\$ 21,091	
Asset Quality Indicators						
Allowance for loan and lease losses/Total loans and leases <sup>(2)</sup>		1.55%		1.80%		1.96%
Allowance for loan and lease losses/Total nonperforming loans and leases(4)		287		313		441
Ratio of the allowance for loan and lease losses/Annualized net charge-offs		5.90		4.85		4.21

<sup>(</sup>I) Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option include residential mortgage loans of \$257 million, \$275 million and \$330 million and home equity loans of \$397 million, \$418 million and \$354 million at June 30, 2021, March 31, 2021 and June 30, 2020, respectively. Commercial loans of \$42 billion, \$42 billion, \$42 billion and \$5.1 billion and \$5.1 billion and \$5.2 billion and \$5.2 billion at June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

(S) Includes allowance for loan and lease losses for U.S. small business commercial loans of \$1.5 billion at \$1.4 billion at June 30, 2021, March 31, 2021 and June 30, 2020, respectively.

(A) Allowance for loan and lease losses includes \$7.5 billion, \$8.7 billion and \$10.5 billion allocated to products (primarily the Consumer Lending portfolios within consumer Banking) that are excluded from nonperforming loans and leases at June 30, 2021, March 31, 2021 and June 30, 2020, respectively. Excluding these amounts, allowance for loan and lease was 134 percent, 144 percent and 202 percent at June 30, 2021, March 31, June 30, 2020, respectively.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

June 30, 2020, respectively. n/m = not meaningful

#### **Exhibit A: Non-GAAP Reconciliations**

#### **Bank of America Corporation and Subsidiaries**

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions, except per share information)

The Corporation evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's net income applied common shareholders as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible ending common shareholders' equity measures the Corporation's net income as a percentage of adjusted average total shareholders' equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to the most closely related financial measures defined by GAAP for the six months ended June 30, 2021 and 2020, and the three months ended June 30, 2021, March 31, 2021, December 31, 2020, September 30, 2020 and June 30, 2020. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

	 Six Months Ended June 30				Second	First Quarter		Fourth Quarter		Third Quarter		Second Quarter		
	 2021	_	2020	Ç	Quarter 2021		2021		2020		2020		2020	
Reconciliation of income before income taxes to pretax, pre-provision income														
Income before income taxes	\$ 17,208	\$	8,330	\$	8,042	\$	9,166	\$	6,119	\$	4,546	\$	3,799	
Provision for credit losses	(3,481)		9,878		(1,621)		(1,860)		53		1,389		5,117	
Pretax, pre-provision income	\$ 13,727	\$	18,208	\$	6,421	\$	7,306	\$	6,172	\$	5,935	\$	8,916	
Reconciliation of average shareholders' equity to average tangible shareholders' equity and average tangible common shareholders' equity														
Shareholders' equity	\$ 274,341	\$	265,425	\$	274,632	\$	274,047	\$	271,020	\$	267,323	\$	266,316	
Goodwill	(68,987)		(68,951)		(69,023)		(68,951)		(68,951)		(68,951)		(68,951)	
Intangible assets (excluding mortgage servicing rights)	(2,179)		(1,648)		(2,212)		(2,146)		(2,173)		(1,976)		(1,640)	
Related deferred tax liabilities	917		759		915		920		910		855		790	
Tangible shareholders' equity	\$ 204,092	\$	195,585	\$	204,312	\$	203,870	\$	200,806	\$	197,251	\$	196,515	
Preferred stock	(24,039)		(23,442)		(23,684)		(24,399)		(24,180)		(23,427)		(23,427)	
Tangible common shareholders' equity	\$ 180,053	\$	172,143	\$	180,628	\$	179,471	\$	176,626	\$	173,824	\$	173,088	
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity and period-end tangible common shareholders' equity														
Shareholders' equity	\$ 277,119	\$	265,637	\$	277,119	\$	274,000	\$	272,924	\$	268,850	\$	265,637	
Goodwill	(69,023)		(68,951)		(69,023)		(68,951)		(68,951)		(68,951)		(68,951)	
Intangible assets (excluding mortgage servicing rights)	(2,192)		(1,630)		(2,192)		(2,134)		(2,151)		(2,185)		(1,630)	
Related deferred tax liabilities	915		789		915		915		920		910		789	
Tangible shareholders' equity	\$ 206,819	\$	195,845	\$	206,819	\$	203,830	\$	202,742	\$	198,624	\$	195,845	
Preferred stock	(23,441)		(23,427)		(23,441)		(24,319)		(24,510)		(23,427)		(23,427)	
Tangible common shareholders' equity	\$ 183,378	\$	172,418	\$	183,378	\$	179,511	\$	178,232	\$	175,197	\$	172,418	
Reconciliation of period-end assets to period-end tangible assets														
Assets	\$ 3,029,894	\$	2,741,688	\$	3,029,894	\$	2,969,992	\$	2,819,627	\$	2,738,452	\$	2,741,688	
Goodwill	(69,023)		(68,951)		(69,023)		(68,951)		(68,951)		(68,951)		(68,951)	
Intangible assets (excluding mortgage servicing rights)	(2,192)		(1,630)		(2,192)		(2,134)		(2,151)		(2,185)		(1,630)	
Related deferred tax liabilities	915		789		915		915		920		910		789	
Tangible assets	\$ 2,959,594	\$	2,671,896	\$	2,959,594	\$	2,899,822	\$	2,749,445	\$	2,668,226	\$	2,671,896	
Book value per share of common stock														
Common shareholders' equity	\$ 253,678	\$	242,210	\$	253,678	\$	249,681	\$	248,414	\$	245,423	\$	242,210	
Ending common shares issued and outstanding	8,487.2		8,664.1		8,487.2		8,589.7		8,650.8		8,661.5		8,664.1	
Book value per share of common stock	\$ 29.89	\$	27.96	\$	29.89	\$	29.07	\$	28.72	\$	28.33	\$	27.96	
Tangible book value per share of common stock														
Tangible common shareholders' equity	\$ 183,378	\$	172,418	\$	183,378	\$	179,511	\$	178,232	\$	175,197	\$	172,418	
Ending common shares issued and outstanding	8,487.2		8,664.1		8,487.2		8,589.7		8,650.8		8,661.5		8,664.1	
Tangible book value per share of common stock	\$ 21.61	\$	19.90	\$	21.61	\$	20.90	\$	20.60	\$	20.23	\$	19.90	