# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 19, 2022

## BANK OF AMERICA CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the	appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	BAC	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of Floating Rate Non- Cumulative Preferred Stock, Series E	BAC PrE	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 6.000% Non-Cumulative Preferred Stock, Series GG	BAC PrB	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 5.875% Non-Cumulative Preferred Stock, Series HH	BAC PrK	New York Stock Exchange
7.25% Non-Cumulative Perpetual Convertible Preferred Stock, Series L	BAC PrL	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of Bank of America Corporation Floating Rate Non-Cumulative Preferred Stock, Series 1	BML PrG	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of Bank of America Corporation Floating Rate Non-Cumulative Preferred Stock, Series 2	BML PrH	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of Bank of America Corporation Floating Rate Non-Cumulative Preferred Stock, Series 4	BML PrJ	New York Stock Exchange
Depositary Shares, each representing a 1/1,200th interest in a share of Bank of America Corporation Floating Rate Non-Cumulative Preferred Stock, Series 5	BML PrL	New York Stock Exchange
Floating Rate Preferred Hybrid Income Term Securities of BAC Capital Trust XIII (and the guarantee related thereto)	BAC/PF	New York Stock Exchange
5.63% Fixed to Floating Rate Preferred Hybrid Income Term Securities of BAC Capital Trust XIV (and the guarantee related thereto)	BAC/PG	New York Stock Exchange
Income Capital Obligation Notes initially due December 15, 2066 of Bank of America  Corporation	MER PrK	New York Stock Exchange
Senior Medium-Term Notes, Series A, Step Up Callable Notes, due November 28, 2031 of BofA Finance LLC (and the guarantee of the Registrant with respect thereto)	BAC/31B	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 5.375% Non-Cumulative Preferred Stock, Series KK	BAC PrM	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 5.000% Non-Cumulative Preferred Stock, Series LL	BAC PrN	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 4.375% Non-Cumulative Preferred Stock, Series NN	BAC PrO	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 4.125% Non-Cumulative Preferred Stock, Series PP	BAC PrP	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 4.250% Non-Cumulative Preferred Stock, Series QQ	BAC PrQ	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as the Securities Exchange Act of 1934 (17 CFR 240.12b-2).	defined in Rule 405 of the Secur	rities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of	
Emerging growth company			
If an emerging growth company, indicate by check mark if the registrant has elect- financial accounting standards provided pursuant to Section 13(a) of the Exchange		tion period for complying with any new or revised	

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 19, 2022, Bank of America Corporation (the "Corporation") announced financial results for the fourth quarter and year ended December 31, 2021, reporting fourth quarter net income of \$7.0 billion, or \$0.82 per diluted share, and net income for the year of \$32.0 billion, or \$3.57 per diluted share. A copy of the press release announcing the Corporation's results for the fourth quarter and year ended December 31, 2021 (the "Press Release") is attached hereto as Exhibit 99.1 and is incorporated by reference in this Item 2.02. The Press Release is available on the Corporation's website.

The information provided in Item 2.02 of this report, including Exhibit 99.1, shall be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### ITEM 7.01. REGULATION FD DISCLOSURE.

On January 19, 2022, the Corporation will hold an investor conference call and webcast to discuss financial results for the fourth quarter and year ended December 31, 2021, including the Press Release and other matters relating to the Corporation.

The Corporation has also made available on its website presentation materials containing certain historical and forward-looking information relating to the Corporation (the "Presentation Materials") and materials that contain additional information about the Corporation's financial results for the fourth quarter and year ended December 31, 2021 (the "Supplemental Information"). The Presentation Materials and the Supplemental Information are furnished herewith as Exhibit 99.2 and Exhibit 99.3, respectively, and are incorporated by reference in this Item 7.01. All information in Exhibits 99.2 and 99.3 is presented as of the particular date or dates referenced therein, and the Corporation does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The information provided in Item 7.01 of this report, including Exhibits 99.2 and 99.3, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall the information or Exhibits 99.2 or 99.3 be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

Exhibit 99.1 is filed herewith. Exhibits 99.2 and 99.3 are furnished herewith.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
<u>99.1</u>	The Press Release
<u>99.2</u>	The Presentation Materials
<u>99.3</u>	The Supplemental Information
104	Cover Page Interactive Data File (embedded in the cover page formatted in Inline XBRL)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Corporation has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## BANK OF AMERICA CORPORATION

By: /s/ Rudolf A. Bless

Rudolf A. Bless

Chief Accounting Officer

Dated: January 19, 2022



Bank of America Reports Q4-21 Net Income of \$7.0 Billion; EPS of \$0.82
Ending Loan Balances up \$51 Billion to \$979 Billion; Ending Deposit Balances up \$269 Billion to \$2.1 Trillion
Record Full-Year 2021 Net Income of \$32.0 Billion; EPS of \$3.57

## Q4-21 Financial Highlights<sup>1</sup>

- Net income rose 28% to \$7.0 billion, or \$0.82 per diluted share, reflecting strong operating leverage as revenues grew faster than expenses
- Revenue, net of interest expense, increased 10% to \$22.1 billion
  - Net interest income (NII)<sup>(B)</sup> up \$1.2 billion, or 11%, to \$11.4 billion, driven by strong deposit growth and investment of excess liquidity
  - Noninterest income up 8% to \$10.7 billion, driven by record asset management fees and record investment banking revenue
- Provision for credit losses improved by \$542 million to a benefit of \$489 million, driven by asset quality and macroeconomic improvements, partially offset by loan growth; net reserve release of \$851 million<sup>(C)</sup>
- Noninterest expense rose 6% to \$14.7 billion, driven by higher revenue-related incentive compensation, partially offset by lower COVID-19 related costs; positive operating leverage of 4%<sup>(D)</sup>
- Average loan and lease balances up \$10 billion to \$945 billion; ending balances up \$51 billion to \$979 billion, led by strong commercial loan growth as well as higher card balances
- Average deposits up \$280 billion, or 16%, to \$2.0 trillion
- Average Global Liquidity Sources rose \$215 billion, or 23%, to record \$1.2 trillion<sup>(E)</sup>
- Common equity tier 1 (CET1) ratio 10.6% (Standardized)<sup>(F)</sup>; returned \$31.7 billion to shareholders in 2021 through common stock dividends and share repurchases

#### From Chairman and CEO Brian Moynihan:

"Our fourth-quarter results were driven by strong organic growth, record levels of digital engagement, and an improving economy. We grew loans by \$51 billion and added \$100 billion of deposits during the quarter, further strengthening our position as the leader in retail deposits.

"We earned a record \$32 billion in 2021, with every business line solidly contributing. In Consumer, we added millions of new credit card accounts and nearly a million net new checking accounts as we continued to demonstrate the value we provide through our physical and digital capabilities. Wealth Management had record client flows and the strongest client acquisition numbers since before the pandemic. Investment Banking had its best year ever and Global Markets had its highest sales and trading revenue in a decade, led by record Equities performance as we invested in the business.

"We also continued to support our communities, helping them address some of society's biggest challenges, including the environment, the pandemic, racial equality and Q4-21 Business Segment Highlights<sup>1,2(A)</sup>

## **Consumer Banking**

- · Net income of \$3.1 billion
- Deposit balances up 16% to more than \$1.0 trillion
- Consumer investment assets up \$63 billion, or 20%, to a record \$369 billion, driven by market valuations and inflows from new and existing clients; \$23 billion of client flows since Q4-20
- · Organic Client Growth
  - Added ~901,000 net new Consumer checking accounts and ~525,000 new Consumer investment accounts in 2021, up 64% and 24%, respectively, compared to 2019

## Global Wealth and Investment Management

- Net income of \$1.2 billion
- Record client balances of \$3.8 trillion, up \$491 billion, or 15%, driven by higher market valuations and \$149 billion in client flows in 2021
- · Deposits up 18% to \$361 billion
- · Pretax margin of 30%
- · Organic Client Growth
  - Record AUM balances of \$1.6 trillion, up 16%
  - Average loan and lease balances up 10% to \$205 billion; 47<sup>th</sup> consecutive quarter of average loan and lease balance growth
  - Merrill Lynch Wealth Management added ~6,700 net new households; Private Bank added ~500 net new relationships

## **Global Banking**

- · Net income of \$2.7 billion
- Record total investment banking fees (excl. self-led) of \$2.4 billion, up 26%; record advisory fees of \$850 million, up 55%
- No. 3 in investment banking fees with 6.6% market share, up 50bps<sup>3</sup>
- · Deposits up 18% to \$562 billion
- · Organic Client Growth
  - Debt underwriting fees rose 37% to \$984 million; 7 of the top 10 debt deals<sup>3</sup>
  - Raised \$963 billion in capital on behalf of clients in 2021<sup>4</sup>

#### **Global Markets**

- · Net income of \$669 million
- Sales and trading revenue down 2% to \$2.9 billion, including net debit valuation adjustment (DVA) gains of \$2 million; Fixed Income Currencies and Commodities (FICC) revenue of \$1.6 billion and Equities revenue of \$1.4 billion
- Excluding net DVA, (G) sales and trading revenue down 4% to \$2.9 billion; FICC down 10% to \$1.6 billion; Equities up 3% to \$1.4 billion
- · Organic Client Growth

economic opportunity. I want to thank our talented teammates across the globe for all their work over the past - Average assets increased \$134 billion to \$817 billion, driven by higher client balances in Equities and loan growth in FICC

See page 10 for endnotes.

Financial Highlights and Business Segment Highlights are compared to the year-ago quarter unless noted. Loan and deposit balances are shown on an average basis unless noted.

The Corporation reports the results of operations of its four business segments and All Other on a fully taxable-equivalent (FTE) basis.

Source: Dealogic as of Jan. 3, 2022.

Source: Dealogic as of Jan. 3, 2022. Global Capital Raise includes Equity, Debt. Loans (Mortgage Backed Securities, Asset Backed Securitizations and self-funded deals are excluded). Shown on a proportional share basis.

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## From Chief Financial Officer Alastair Borthwick:

"We ended the year on a strong note. Revenue rose faster than expenses, producing our second straight quarter of year-over-year positive operating leverage. Also, we significantly grew loans and deposits, which allowed us to increase net interest income by \$1.2 billion versus the year-ago quarter despite a challenging rate environment. In addition, our investment banking and wealth management businesses continued to benefit from robust markets and the strong relationships we have built with our clients over many years.

"Asset quality remained strong with loss rates at historically low levels as the global economy continued to improve. This enabled us to release loan loss reserves again this quarter. For our shareholders, we increased book value per share by 6% to \$30.37 and returned nearly \$32 billion in 2021 through common stock repurchases and dividends."

## **Bank of America Financial Highlights**

(\$ in billions, except per share data)	Q4-21	Q4-20
Total revenue, net of interest expense	\$22.1	\$20.1
Provision for credit losses	(0.5)	0.1
Noninterest expense	14.7	13.9
Pretax income	7.8	6.1
Pretax, pre-provision income <sup>1(H)</sup>	7.3	6.2
Income tax expense	0.8	0.6
Net Income	7.0	5.5
Diluted earnings per share	\$0.82	\$0.59

(\$ in billions, except per share data)	FY 2021	FY 2020
Total revenue, net of interest expense	\$89.1	\$85.5
Provision for credit losses	(4.6)	11.3
Noninterest expense	59.7	55.2
Pretax income	34.0	19.0
Pretax, pre-provision income <sup>1(H)</sup>	29.4	30.3
Income tax expense	2.0	1.1
Net Income	32.0	17.9
Diluted earnings per share	\$3.57	\$1.87

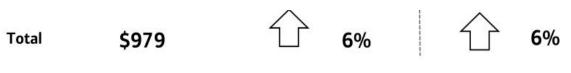
<sup>&</sup>lt;sup>1</sup> Pretax, pre-provision income represents a non-GAAP financial measure. For more information, see page 19.

## Spotlight on Loan Growth - Total Ending Loan Balances (\$B)

		Q4-21	Change vs.	Q3-21	Change v	s. Q4-20
â	Commercial	\$543	分	8%	$\bigcirc$	9%
硷	Consumer	\$436	$\bigcirc$	3%	$\bigcirc$	2%









## Consumer Banking<sup>1,2</sup>

- Net income increased to \$3.1 billion, as higher revenue and lower expenses combined to create 9% operating leverage<sup>(D)</sup>
- Revenue of \$8.9 billion increased 8%, driven by higher NII and higher card income
- Provision for credit losses increased \$28 million to \$32 million; net charge-off ratio improved to 0.58%, compared to 0.73%
- Noninterest expense decreased 1% to \$4.7 billion, driven by lower COVID-19 related costs, partially offset by investments in the business

## Business Highlights<sup>1,4(A)</sup>

- Average deposits grew \$142 billion, or 16%, to more than \$1.0 trillion
  - 56% of deposits in checking accounts; 93% primary accounts<sup>4</sup>
- Average loans and leases declined \$23 billion, or 7%, YoY to \$282 billion; average loans and leases, excluding Paycheck Protection Program (PPP), grew \$5 billion, or 2%, versus Q3-21 to \$279 billion<sup>5</sup>
- Consumer investment assets grew \$63 billion, or 20%, to \$369 billion, driven by market performance and strong flows from new and existing clients
  - \$23 billion of client flows since Q4-20
  - 3.3 million client accounts, up 8%
- Combined credit/debit card spend up \$38 billion, or 22%; credit card up 26% and debit card up 19%
- 9.3 million total clients<sup>6</sup> enrolled in Preferred Rewards, up 11%, with 99% annualized retention rate

#### Digital Usage Continued to Grow<sup>1</sup>

- 70% of overall households actively using digital platforms
- 41.4 million active digital banking users, up 5%, or 2.0 million
- 1.5 million digital sales, up 46%
- · 2.7 billion digital logins
- 15.8 million active Zelle® users, now including small businesses, sent and received 218 million transfers worth \$65 billion, up 39% and 53% YoY, respectively
- Clients booked ~764,000 digital appointments

#### **Financial Results**

	Three months ended			
(\$ in millions)	12/31/2021	9/30/2021	12/31/2020	
Total revenue <sup>2</sup>	\$8,912	\$8,838	\$8,242	
Provision for credit losses	32	247	4	
Noninterest expense	4,742	4,558	4,809	
Pretax income	4,138	4,033	3,429	
Income tax expense	1,014	988	840	
Net income	\$3,124	\$3,045	\$2,589	

## Business Highlights<sup>3(A)</sup>

#### Three months ended

	Tillee months ended			
(\$ in billions)	12/31/2021	9/30/2021	12/31/2020	
Average deposits	\$1,026.8	\$1,000.8	\$885.2	
Average loans and leases	282.3	281.4	305.1	
Consumer investment assets (EOP)	368.8	353.3	306.1	
Active mobile banking users (MM)	33.0	32.5	30.8	
Number of financial centers	4,173	4,215	4,312	
Efficiency ratio	53 %	52 %	58 %	
Return on average allocated capital	32	31	27	
<b>Total Consumer Credit Card</b>	3			
Average credit card outstanding balances	\$78.4	\$75.6	\$78.2	
Total credit/debit spend	211.9	200.6	173.7	
Risk-adjusted margin	10.9 %	10.7 %	10.8 %	

- Comparisons are to the year-ago quarter unless noted.
- <sup>2</sup> Revenue, net of interest expense.

The Consumer credit card portfolio includes Consumer Banking and GWIM.

- <sup>4</sup> Represents the percentage of consumer checking accounts that are estimated to be the customer's primary account based on multiple relationship factors (e.g., linked to their direct deposit).
- 5 Average loans and leases was \$282B and \$281B for Q4-21 and Q3-21. Excluding average PPP loan balances of \$4B and \$8B, loan balances were \$279B and \$273B for the same period.

<sup>6</sup> Includes clients in Consumer, Small Business and GWIM.

#### **Continued Business Leadership**

- No. 1 in customer satisfaction for U.S. Online (a) Banking among National Banks by J.D. Power (b)
- No. 1 in customer satisfaction for U.S. Mobile Banking Apps among National Banks by J.D. Power<sup>(b)</sup>
- · No. 1 in customer satisfaction for U.S. Retail Banking Advice by J.D. Power<sup>(c)</sup>
- No. 1 in estimated U.S. Retail Deposits<sup>(d)</sup>
- · No. 1 Online Banking and Mobile Banking Functionality(e)
- Highest mix (%) of prime (680+ Vantage 3.0) Auto originations amongst national banks<sup>(f)</sup>
- · No. 1 Mortgage and Home Equity Lending Digital Experience(g)
- Best Consumer Digital Bank in the U.S.<sup>(h)</sup>



## Global Wealth and Investment Management<sup>1,2</sup>

- Net income increased \$392 million, or 47%, to \$1.2 billion
  - 8% operating leverage<sup>(D)</sup>
  - Pretax margin of 30%
- Record revenue of \$5.4 billion, up 16%, driven by higher asset management and brokerage fees, and the impact of strong loan and deposit growth
- Noninterest expense increased 8% to \$3.8 billion, primarily driven by higher revenue-related incentives

## Business Highlights<sup>1(A)</sup>

- Total client balances up \$491 billion, or 15%, to a record of \$3.8 trillion, driven by higher market valuations and record client flows
  - Strong AUM flows of \$22 billion in Q4-21
  - Average deposits increased \$55 billion, or 18%, to \$361 billion; average loans and leases grew \$18 billion, or 10%, to \$205 billion, driven by securitiesbased lending, custom lending and residential mortgage lending

## Merrill Lynch Wealth Management Highlights<sup>1</sup> Strong Client Growth and Advisor Engagement

- Record client balances of \$3.2 trillion, up 14%
- Record AUM balances of \$1.3 trillion, up 17%
- Added ~6,700 net new households in Q4-21, up 32%, and more than 23,000 in 2021, up 6% from 2020

## **Digital Usage Continued to Grow**

- 79% of Merrill Lynch households digitally active across the enterprise
- Continued growth of advisor/client digital communications; 397,000 households exchanged ~1.5 million secure messages
- 230,000 forms signed digitally in Q4-21, 47% of eligible transactions
- Record 74% of eligible checks deposited through automated channels

## Bank of America Private Bank Highlights<sup>1</sup>

## Strong Client Engagement

- Record client balances of \$625 billion, up 16%
- Record AUM balances of \$360 billion, up 15%
- Added ~500 net new relationships in Q4-21, up 30%, and ~1,900 net new relationships in 2021, up 7% from 2020
- In addition, added ~2,500 new individual clients to

#### **Financial Results**

#### Three months ended

(\$ in millions)	12/31/2021	9/30/2021	12/31/2020	
Total revenue <sup>2</sup>	\$5,402	\$5,310	\$4,677	
Provision for credit losses	(56)	(58)	8	
Noninterest expense	3,834	3,744	3,564	
Pretax income	1,624	1,624	1,105	
Income tax expense	398	398	271	
Net income	\$1,226	\$1,226	\$834	

## Business Highlights(A)

#### Three months ended

(\$ in billions)	12/31/2021	9/30/2021	12/31/2020
Average deposits	\$360.9	\$339.4	\$305.9
Average loans and leases	205.2	199.7	187.2
Total client balances (EOP)	3,840.3	3,692.8	3,349.8
AUM flows	21.6	14.8	7.6
Pretax margin	30 %	31 %	24 %
Return on average allocated capital	30	30	22

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.

#### **Continued Business Leadership**

- No. 1 in Barron's Top 1,200 Financial Advisors and Top 100 Women Advisors (2021)
- No. 1 in Forbes' Top Next Generation Advisors and Best-in-State Wealth Advisors (2021)
- · Barron's Industry Awards for Digital Innovation Digital Wealth Overview (2021)
- Wealth Tech Award Best Use of Technology (North America) and Best Use of Technology for client acquisition (North America)<sup>(i)</sup>
- Best Technology for The Client Engagement Workstation and Redefining Wealth Planning<sup>(i)</sup>
- No. 1 in personal trust AUM<sup>(k)</sup>
- Best Private Bank for Customer Service (U.S.)<sup>(f)</sup>
- Best Private Bank for Philanthropic Services (Global) and Most Innovative Private Bank (North America)<sup>(m)</sup>
- Best Private Bank in North America<sup>(n)</sup>

See page 11 for Business Leadership sources.

## **Digital Usage Continued to Grow**

- Record 85% of clients digitally active across the enterprise
- 74% of checks deposited through automated channels
- Clients increasingly leveraging the convenience and effectiveness of our digital capabilities:
  - Erica interactions up 418%
  - Zelle® transactions up 45%

<sup>2</sup> Revenue, net of interest expense.

existing relationships, reflecting an ~10% increase in multi-generational accounts

- Digital wallet transactions up 60%

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## Global Banking<sup>1,2,3</sup>

- Net income increased \$1.0 billion to \$2.7 billion, driven by higher revenue and lower credit costs, partially offset by higher noninterest expense
  - 12% operating leverage<sup>(D)</sup>
- Revenue of \$5.9 billion rose 24%, reflecting record investment banking fees, higher leasing-related revenue, and strong deposit growth, which benefited NII
- Provision for credit losses improved \$511 million to a benefit of \$463 million, reflecting improved asset quality and macroeconomic improvements, partially offset by loan growth
- Noninterest expense rose \$284 million, or 12%, to \$2.7 billion, largely driven by higher revenue-related costs and continued investments in the franchise

## Business Highlights 1,2(A)

- Average deposits increased \$84 billion, or 18%, to \$562 billion, reflecting client liquidity and valued relationships
- Average loans and leases declined \$8 billion, or 2%, to \$339 billion, driven by paydowns; compared to the prior quarter, ending loans and leases increased \$24 billion, or 7%, to \$353 billion, with growth in corporate and commercial banking, partially offset by declines in PPP balances
- Total investment banking fees (excl. self-led) rose 26% to a record \$2.4 billion; record advisory fees of \$850 million and strong debt underwriting and equity underwriting fees of \$984 million and \$545 million, respectively
- Full-year investment banking fees (excl. self-led) rose 24% to a record \$8.9 billion

#### Digital Usage Continued to Grow<sup>1</sup>

- 75% digitally active clients across commercial, corporate, and business banking clients (CashPro & BA360 platforms) (as of November 2021)
- CashPro App Active Users increased 58% and signins increased 55% (rolling 12 months), surpassing
   1.5 million sign-ins in the past year
- CashPro App Payment Approvals value was \$384 billion, with volumes increasing 119% (rolling 12 months)
- Global Digital disbursements up 33% YTD YoY (as of November 2021), 85% of volume sent via Zelle<sup>®</sup> (as of November 2021)

#### **Financial Results**

	Three months ended			
(\$ in millions)	12/31/2021	9/30/2021	12/31/2020	
Total revenue <sup>2,3</sup>	\$5,907	\$5,245	\$4,779	
Provision for credit losses	(463)	(781)	48	
Noninterest expense	2,717	2,534	2,433	
Pretax income	3,653	3,492	2,298	
Income tax expense	986	943	621	
Net income	\$2,667	\$2,549	\$1,677	

## Business Highlights<sup>2(A)</sup>

	Thr	ee months en	ded
(\$ in billions)	12/31/2021	9/30/2021	12/31/2020
Average deposits	\$562.4	\$534.2	\$478.3
Average loans and leases	338.6	324.7	346.3
Total Corp. IB fees (excl. self-led) $^{2}$	2.4	2.2	1.9
Global Banking IB fees <sup>2</sup>	1.5	1.3	1.1
Business Lending revenue	2.2	1.9	1.9
Global Transaction Services revenue	2.0	1.9	1.6
Efficiency ratio	46 %	48 %	51 %
Return on average allocated capital	25	24	16

Comparisons are to the year-ago quarter unless noted.

<sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking,

loan origination activities, and sales and trading activities.

<sup>3</sup> Revenue, net of interest expense.

#### **Continued Business Leadership**

- Outstanding Financial Innovator 2021 Global<sup>(m)</sup>
- North America's Best Bank for Small to Medium-sized Enterprises<sup>(o)</sup>
- Best Global Bank for Cash Management and Payments & Collections<sup>(p)</sup>
- Best Mobile Cash Management Software For CashPro App<sup>(q)</sup>
- World's Best Bank for Payments and Treasury and North America's Best Bank for Transaction Services<sup>(o)</sup>
- Best Transaction Bank in North America, Best Supply Chain Finance Bank<sup>(r)</sup>
- 2020 Quality, Share and Excellence Awards for U.S. Large Corporate Banking and Cash Management<sup>(s)</sup>
- Outstanding Global Leader in Social Bonds, Outstanding Leader in Social Bonds and Sustainable Loans for North America<sup>(m)</sup>
- Relationships with 74% of the Global Fortune 500; 95% of the U.S. Fortune 1,000 (2021)

See page 11 for Business Leadership sources.



## Global Markets<sup>1,2,3,6</sup>

- Net income decreased \$122 million to \$669 million
  - Excluding net DVA, net income decreased 20% to \$667 million4
- · Revenue of \$3.8 billion decreased 2%, driven by lower sales and trading results
  - Excluding net DVA, revenue decreased 4%<sup>4</sup>
- · Noninterest expense increased \$62 million, or 2%, to \$2.9 billion, driven by higher revenue-related expenses, partially offset by the realignment of a liquidating business activity from Global Markets to All Other(1)
- Average VaR of \$63 million<sup>5</sup>

## Business Highlights<sup>1,2,6(A)</sup>

- Sales and trading revenue decreased 2% to \$2.9 billion
  - FICC revenue declined to \$1.6 billion, driven by a weaker credit trading environment
  - Equities revenue increased to \$1.4 billion, driven by growth in client financing activities
- · Excluding net DVA, sales and trading revenue decreased 4% to \$2.9 billion(G)
  - FICC revenue decreased 10% to \$1.6 billion
  - Equities revenue increased 3% to \$1.4 billion

## Additional Highlights

 690+ research analysts covering 3,400+ companies. 1,200+ corporate bond issuers across 55+ economies and 24 industries

#### Financial Results

#### Three months ended

(\$ in millions)	12/31/2021	9/30/2021	12/31/2020
Total revenue <sup>2,3</sup>	\$3,818	\$4,519	\$3,907
Net DVA <sup>4</sup>	2	(20)	(56)
Total revenue (excl. net DVA) <sup>2,3,4</sup>	\$3,816	\$4,539	\$3,963
Provision for credit losses	32	16	18
Noninterest expense <sup>(I)</sup>	2,882	3,252	2,820
Pretax income	904	1,251	1,069
Income tax expense	235	325	278
Net income	\$669	\$926	\$791
Net income (excl. net DVA) <sup>4</sup>	\$667	\$941	\$834

## Business Highlights<sup>2(A)</sup>

#### Three months ended

(\$ in billions)	12/31/2021	9/30/2021	12/31/2020
Average total assets	\$817.0	\$804.9	\$683.1
Average trading-related assets	564.3	563.7	476.6
Average loans and leases	102.6	97.1	74.1
Sales and trading revenue <sup>2</sup>	2.9	3.6	3.0
Sales and trading revenue (excl. net DVA) <sup>2(G)</sup>	2.9	3.6	3.1
Global Markets IB fees <sup>2</sup>	0.8	0.8	0.7
Efficiency ratio	75 %	72 %	72 %
Return on average allocated capital	7	10	9

#### Continued Business Leadership

- Global Derivatives House of the Year<sup>(t)</sup>
- Clearing House of the Year<sup>(t)</sup>
- Overall Leader for North America in Sustainable Finance<sup>(m)</sup>
- No. 2 Global Research Firm<sup>(u)</sup>
- No. 2 Global Fixed Income Research Team(v)
- No. 1 Municipal Bonds Underwriter<sup>(w)</sup>

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.
<sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking. loan origination activities, and sales and trading activities.

<sup>3</sup> Revenue, net of interest expense.

Revenue and net income, excluding net DVA, are non-GAAP financial measures. See endnote G on page 10 for more information.

VaR model uses a historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Average VaR was \$63MM, \$78MM and \$81MM for Q4-21, Q3-21 and Q4-20, respectively.

The explanations for current period-over-period changes for Global Markets are the same for amounts including and excluding net DVA.

See page 11 for business Leadership sources.

6



## All Other<sup>1,2</sup>

- Net loss of \$673 million compared to net loss of \$421 million
- Revenue was down \$481 million, reflecting higher partnership losses for Environmental, Social and Governance (ESG) investments (offset in All Other tax expense)
- Noninterest expense increased \$255 million to \$556 million, driven primarily by the realignment of a liquidating business activity from Global Markets to All Other, partially offset by decreases in other expenses<sup>(1)</sup>
- For the full year, the total corporate effective tax rate (ETR) was 5.9%; excluding the Q2-21 positive tax adjustment related to the revaluation of U.K. net deferred tax assets (triggered by a change in U.K. tax law) and other discrete items, the ETR would have been 13.6%; further adjusting for ESG tax credits, the ETR would have been approximately 25%

## Financial Results(B)

#### Three months ended

	Timee months chaca						
(\$ in millions)	12/31/2021	9/30/2021	12/31/2020				
Total revenue <sup>2</sup>	\$(1,874)	\$(1,045)	\$(1,393)				
Provision for credit losses	(34)	(48)	(25)				
Noninterest expense(I)	556	352	301				
Pretax loss	(2,396)	(1,349)	(1,669)				
Income tax expense (benefit)	(1,723)	(1,294)	(1,248)				
Net income (loss)	\$(673)	\$(55)	\$(421)				

<sup>&</sup>lt;sup>1</sup> Comparisons are to the year-ago quarter unless noted.

Note: All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and foreign currency risk management activities for which substantially all of the results are allocated to our business segments.

<sup>&</sup>lt;sup>2</sup> Revenue, net of interest expense.



## Credit Quality<sup>1</sup>

## Charge-offs

- Total net charge-offs decreased \$101 million, or 22%, from the prior quarter to \$362 million
  - Consumer net charge-offs decreased \$17 million to \$312 million, driven by lower credit card losses
    - Credit card loss rate 1.42% vs. 1.69% in Q3-21, and 2.06% in Q4-20
  - Commercial net charge-offs remained low at \$50 million
- Historically low net charge-off ratio of 0.15%, down 5 basis points from the prior quarter

### Provision for credit losses

- Provision for credit losses was a benefit of \$489 million, reflecting asset quality and macroeconomic improvements, partially offset by loan growth; the quarter included a net reserve release of \$0.9 billion<sup>(C)</sup>
  - Commercial reserve release of \$0.7 billion
  - Consumer reserve release of \$0.2 billion

#### Allowance for credit losses

- Allowance for credit losses, including unfunded commitments, decreased 6% from the prior quarter to \$13.8 billion
  - Allowance for loan and lease losses decreased \$0.8 billion, or 6%, from the prior quarter to \$12.4 billion, representing 1.28% of total loans and leases
- Nonperforming loans decreased \$147 million from the prior quarter to \$4.6 billion, primarily within Commercial
- Commercial reservable criticized utilized exposure decreased \$1.8 billion from the prior quarter to \$22.4 billion, driven by improvements across a broad range of industries

## Highlights

	Thre	ee months end	ded
(\$ in millions)	12/31/2021	9/30/2021	12/31/2020
Provision for credit losses	(\$489)	(\$624)	\$53
Net charge-offs	362	463	881
Net charge-off ratio <sup>2</sup>	0.15 %	0.20 %	0.38 %
At period-end			
Nonperforming loans and leases	\$4,567	\$4,714	\$4,952
Nonperforming loans and leases ratio	0.47 %	0.51 %	0.54 %
Allowance for loan and lease losses	\$12,387	\$13,155	\$18,802
Allowance for loan and lease losses ratio <sup>3</sup>	1.28 %	1.43 %	2.04 %

1 Comparisons are to the year-ago quarter unless noted.

Net charge-off ratio is calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.

<sup>3</sup> Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

Note: Ratios do not include loans accounted for under the fair value option.



 $Balance \ Sheet, \ Liquidity \ and \ Capital \ Highlights \ (\$ \ in \ billions \ except \ per \ share \ data, \ end \ of \ period, \ unless \ otherwise \ noted)^{(A)(E)(F)}$ 

	Thre	ee months ended	
	12/31/2021	9/30/2021	12/31/2020
Ending Balance Sheet			
Total assets	\$3,169.9	\$3,085.4	\$2,819.6
Total loans and leases	979.1	927.7	927.9
Total loans and leases in business segments (excluding All Other)	963.3	910.9	906.6
Total deposits	2,064.4	1,964.8	1,795.5
Average Balance Sheet			
Average total assets	\$3,164.1	\$3,076.5	\$2,791.9
Average loans and leases	945.1	920.5	934.8
Average deposits	2,017.2	1,942.7	1,737.1
Funding and Liquidity			
Long-term debt	\$280.1	\$278.6	\$262.9
Global Liquidity Sources, average <sup>(E)</sup>	1,158	1,120	943
Equity			
Common shareholders' equity	\$245.4	\$249.0	\$248.4
Common equity ratio	7.7 %	8.1 %	8.8 %
Tangible common shareholders' equity <sup>1</sup>	\$175.1	\$178.7	\$178.2
Tangible common equity ratio <sup>1</sup>	5.6 %	5.9 %	6.5 %
Per Share Data			
Common shares outstanding (in billions)	8.08	8.24	8.65
Book value per common share	\$30.37	\$30.22	\$28.72
Tangible book value per common share <sup>1</sup>	21.68	21.69	20.60
Regulatory Capital <sup>(F)</sup>			
CET1 capital	\$171.8	\$174.4	\$176.7
Standardized approach			
Risk-weighted assets	\$1,617	\$1,568	\$1,480
CET1 ratio	10.6 %	11.1 %	11.9 %
Advanced approaches			
Risk-weighted assets	\$1,398	\$1,380	\$1,371
CET1 ratio	12.3 %	12.6 %	12.9 %
Supplementary leverage			
Supplementary leverage ratio (SLR)	5.5 %	5.6 %	7.2 %

<sup>&</sup>lt;sup>1</sup> Represents a non-GAAP financial measure. For reconciliation, see page 19.

#### **Endnotes**



- A We present certain key financial and nonfinancial performance indicators (KPIs) that management uses when assessing consolidated and/or segment results. We believe this information is useful because it provides management and investors with information about underlying operational performance and trends. KPIs are presented in Balance Sheet, Liquidity and Capital Highlights and on the Segment pages for each segment.
- We also measure NII on an FTE basis, which is a non-GAAP financial measure. FTE basis is a performance measure used in operating the business that management believes provides investors with meaningful information on the interest margin for comparative purposes. We believe that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practice. NII on an FTE basis was \$11.5 billion, \$11.2 billion and \$10.4 billion for the three months ended December 31, 2021, September 30, 2021 and December 31, 2020, respectively. The FTE adjustment was \$105 million, \$101 million and \$113 million for the three months ended December 31, 2021, September 30, 2021 and December 31, 2020, respectively.
- Reserve Build (or Release) is calculated by subtracting net charge-offs for the period from the provision for credit losses recognized in that period. The period-end allowance, or reserve, for credit losses reflects the beginning of the period allowance adjusted for net charge-offs recorded in that period plus the provision for credit losses recognized in that period.
- D Operating leverage is calculated as the year-over-year percentage change in revenue, net of interest expense, less the percentage change in noninterest expense.
- E Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, inclusive of U.S. government securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and other investment-grade securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions.
- F Regulatory capital ratios at December 31, 2021 are preliminary. The Corporation reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which for Common equity tier 1 (CET1) is the Standardized approach for all periods presented. Supplementary leverage exposure at December 31, 2020 excludes U.S. Treasury securities and deposits at Federal Reserve Banks.
- G The below table includes Global Markets sales and trading revenue, excluding net DVA, which is a non-GAAP financial measure. We believe that the presentation of measures that exclude this item is useful because such measures provide additional information to assess the underlying operational performance and trends of our businesses and to allow better comparison of period-to-period operating performance.

	Three months ended						
(Dollars in millions)	12/	12/31/2021			12/3	31/2020	
Sales and trading revenue:							
Fixed-income, currencies and commodities	\$	1,573	\$	2,009	\$	1,690	
Equities		1,363		1,605		1,317	
Total sales and trading revenue	\$	2,936	\$	3,614	\$	3,007	
Sales and trading revenue, excluding net debit valuation adjustment:							
Fixed-income, currencies and commodities	\$	1,569	\$	2,025	\$	1,742	
Equities		1,365		1,609		1,321	
Total sales and trading revenue, excluding net debit valuation adjustment	\$	2,934	\$	3,634	5	3,063	

For the three months ended December 31, 2021, September 30, 2021 and December 31, 2020, net DVA gains (losses) were \$2 million, \$(20) million and \$(56) million, FICC net DVA gains (losses) were \$4 million, \$(16) million and \$(52) million, and Equities net DVA losses were \$(2) million, \$(4) million, respectively.

- Pretax, pre-provision income (PTPI) at the consolidated level is a non-GAAP financial measure calculated by adjusting consolidated pretax income to add back provision for credit losses. Management believes that PTPI is a useful financial measure as it enables an assessment of the Company's ability to generate earnings to cover credit losses through a credit cycle and provides an additional basis for comparing the Company's results of operations between periods by isolating the impact of provision for credit losses, which can vary significantly between periods. For Reconciliations to GAAP financial measures, see page 19.
- Effective October 1, 2021, a business activity previously included in the Global Markets segment is being reported as a liquidating business in All Other, consistent with a realignment in performance reporting to senior management. The activity was not material to Global Markets' results of operations and historical results have not been restated.

## **Business Leadership Sources**



- (a) Tied in the national segment of the J.D. Power 2021 U.S. Online Banking Satisfaction Study.
- (b) J.D. Power's 2021 U.S. Banking Mobile App Satisfaction, U.S. Online Banking Satisfaction studies measure overall satisfaction with banking digital channels based on four factors: navigation; speed; visual appeal; and information/content. The studies are based on responses from 9,926 retail bank customers nationwide and were fielded in March-April 2021. For J.D. Power award information, visit jdpower.com/awards.
- (c) J.D. Power 2021 U.S. Retail Banking Advice Satisfaction Study.
- (d) Estimated U.S. retail deposits based on June 30, 2021 FDIC deposit data.
- (e) Javelin 2021 Online and Mobile Banking Scorecards.
- (f) Experian AutoCount; Franchised Dealers; Largest percentage of 680+ Vantage 3.0 loan originations among key competitors as of October 2021.
- (g) Keynova 2021 Mortgage-Home Equity Scorecard.
- (h) Global Finance, August 2021.
- (i) Professional Wealth Management, a Financial Times publication, 2021.
- (j) WealthManagement.com, 2021.
- (k) Industry 3Q21 FDIC call reports.
- (I) PWM, a Financial Times publication, 2021.
- (m) Global Finance, 2021.
- (n) The Digital Banker, 2021.
- (o) Euromoney, 2021.
- (p) Global Finance Treasury & Cash Management Awards, 2021.
- (q) Global Finance Treasury & Cash Management Awards, 2022.
- (r) Transaction Banking Awards, The Banker, 2021.
- (s) Greenwich, 2021.
- (t) GlobalCapital, 2021.
- (u) Institutional Investor, 2020.
- (v) Institutional Investor, 2021.
- (w) Refinitiv, 2021.



#### Contact Information and Investor Conference Call Invitation

#### Investor Call Information

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Alastair Borthwick will discuss fourth-quarter 2021 financial results in a conference call at **11:00 a.m. ET** today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <a href="https://investor.bankofamerica.com">https://investor.bankofamerica.com</a>.

For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international). The conference ID is 79795. Please dial in 10 minutes prior to the start of the call. Investors can access replays of the conference call by visiting the Investor Relations website or by calling 1.800.934.4850 (U.S.) or 1.402.220.1178 (international) from January 19 through 11:59 p.m. ET on January 29.

### **Investors May Contact:**

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#### Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 67 million consumer and small business clients with approximately 4,200 retail financial centers, approximately 16,000 ATMs, and award-winning digital banking with approximately 41 million active users, including approximately 33 million mobile users. Bank of America is a global leader in wealth management, corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business households through a suite of innovative, easy-to-use online products and services. The company serves clients through operations across the United States, its territories and approximately 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

#### Forward-Looking Statements

Bank of America Corporation (the "Company") and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Company's current expectations, plans or forecasts of its future results, revenues, provision for credit losses, expenses, efficiency ratio, capital measures, strategy, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond the Company's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.



You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Company's 2020 Annual Report on Form 10-K and in any of the Company's subsequent Securities and Exchange Commission filings: the Company's potential judgments, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory investigations, proceedings and enforcement actions, including as a result of our participation in and execution of government programs related to the Coronavirus Disease 2019 (COVID-19) pandemic; the possibility that the Company's future liabilities may be in excess of its recorded liability and estimated range of possible loss for litigation, and regulatory and government actions; the possibility that the Company could face increased claims from one or more parties involved in mortgage securitizations; the Company's ability to resolve representations and warranties repurchase and related claims; the risks related to the discontinuation of the London Interbank Offered Rate and other reference rates, including increased expenses and litigation and the effectiveness of hedging strategies; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, inflation, currency exchange rates, economic conditions, trade policies and tensions, including tariffs, and potential geopolitical instability; the impact of the interest rate and inflationary environment on the Company's business, financial condition and results of operations; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior, adverse developments with respect to U.S. or global economic conditions and other uncertainties, including the impact of supply chain disruptions, inflationary pressures and labor shortages on the economic recovery and our business; the Company's concentration of credit risk; the Company's ability to achieve its expense targets and expectations regarding revenue, net interest income, provision for credit losses, net charge-offs, effective tax rate, loan growth or other projections; adverse changes to the Company's credit ratings from the major credit rating agencies; an inability to access capital markets or maintain deposits or borrowing costs; estimates of the fair value and other accounting values, subject to impairment assessments, of certain of the Company's assets and liabilities; the estimated or actual impact of changes in accounting standards or assumptions in applying those standards; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the impact of adverse changes to total loss-absorbing capacity requirements, stress capital buffer requirements and/or global systemically important bank surcharges; the potential impact of actions of the Board of Governors of the Federal Reserve System on the Company's capital plans; the effect of changes in or interpretations of income tax laws and regulations; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, Federal Deposit Insurance Corporation assessments, the Volcker Rule, fiduciary standards, derivatives regulations and the Coronavirus Aid, Relief, and Economic Security Act and any similar or related rules and regulations; a failure or disruption in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber-attacks or campaigns; the impact on the Company's business, financial condition and results of operations from the United Kingdom's exit from the European Union; the impact of climate change; the ability to achieve environmental, social and governance goals and commitments; the impact of any future federal government shutdown and uncertainty regarding the federal government's debt limit or changes in fiscal, monetary or regulatory policy; the emergence of widespread health emergencies or pandemics, including the magnitude and duration of the COVID-19 pandemic and its impact on the U.S. and/or global, financial market conditions and our business, results of operations, financial condition and prospects; the impact of natural disasters, extreme weather events, military conflict, terrorism or other geopolitical events; and other matters.

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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## Bank of America Corporation and Subsidiaries Selected Financial Data

Total nonperforming loans, leases and foreclosed properties  $\ensuremath{^{(3)}}$ 

Allowance for loan and lease losses

Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties (3)

Allowance for loan and lease losses as a percentage of total loans and leases outstanding  $^{\left( 2\right) }$ 

(In millions, except per share data)

		Year Decer				Fourth		Third		Fourth
Summani Incomo Statement		2021	noer	2020		Quarter 2021		Quarter 2021		Quarter 2020
Summary Income Statement Net interest income	Ś	42,934	5	43,360	\$	11,410	S		Ś	10,253
Noninterest income	7	46,179	7	42,168	7	10,650	,	11,672	,	9,846
Total revenue, net of interest expense		89,113	-	85,528	-	22,060	_	22,766	-	20,099
Provision for credit losses		(4,594)		11,320		(489)		(624)		53
Noninterest expense		59,731		55,213		14,731		14,440		13,927
Income before income taxes		33,976	_	18,995	_	7,818	_	8,950	_	6,119
Income tax expense		1,998		1,101		805		1,259		649
Net income	\$	31,978	\$	17,894	\$	7,013	\$	7,691	\$	5,470
Preferred stock dividends	- 37	1,421		1,421	_	240	-	431		262
Net income applicable to common shareholders	\$	30,557	\$	16,473	\$	6,773	5	7,260	\$	5,208
Average common shares issued and outstanding		8,493.3		8,753.2		8,226.5		8,430.7		8,724.9
Average diluted common shares issued and outstanding		8,558.4		8,796.9		8,304.7		8,492.8		8,785.0
Summary Average Balance Sheet										
Total debt securities	\$	905,169	\$	532,266	\$	984,493	\$	949,009	\$	653,189
Total loans and leases		920,401		982,467		945,062		920,509		934,798
Total earning assets		2,616,428		2,317,899		2,747,769		2,654,015		2,416,153
Total assets		3,034,623		2,683,122		3,164,118		3,076,452		2,791,874
Total deposits		1,914,286		1,632,998		2,017,223		1,942,705		1,737,139
Common shareholders' equity		249,787		243,685		246,519		252,043		246,840
Total shareholders' equity		273,757		267,309		270,883		275,484		271,020
Performance Ratios										
Return on average assets		1.05 %	•	0.67 %		0.88 %		0.99 %		0.78 %
Return on average common shareholders' equity		12.23		6.76		10.90		11.43		8.39
Return on average tangible common shareholders' equity (1)		17.02		9.48		15.25		15,85		11.73
Per Common Share Information										
Earnings	\$	3.60	\$	1.88	\$	0.82	\$		\$	0.60
Diluted earnings		3.57		1.87		0.82		0.85		0.59
Dividends paid		0.78		0.72		0.21		0.21		0.18
Book value		30.37 21.68		28.72 20.60		30.37 21.68		30.22 21.69		28.72 20.60
Tangible book value (1)		21.08		20.60		21.68		21.09		20.60
Summary Period-End Balance Sheet					D	ecember 31 2021	5	September 30 2021	D	ecember 31 2020
Total debt securities					\$	982,627	S	968,617	S	684,850
Total loans and leases						979,124		927,736		927,861
Total earning assets						2,803,620		2,658,502		2,480,665
Total assets						3,169,948		3,085,446		2,819,627
Total deposits						2,064,446		1,964,804		1,795,480
Common shareholders' equity						245,358		249,023		248,414
Total shareholders' equity						270,066		272,464		272,924
Common shares issued and outstanding						8,077.8		8,241.2		8,650.8
	<i>0</i> 2	Year Decer	-	55700		Fourth Quarter		Third Quarter		Fourth Quarter
Credit Quality		2021		2020	_	2021	_	2021	_	2020
Total net charge-offs	\$		\$	4,121	\$		\$		S	881
Net charge-offs as a percentage of average loans and leases outstanding $^{\left( 2\right) }$		0.25 %	,	0.42 %		0.15 %		0.20 %		0.38 %
Provision for credit losses	\$	(4,594)	\$	11,320	\$	(489)	\$	(624)	\$	53
					D	ecember 31 2021	9	September 30 2021	D	ecember 31 2020
T. (1)					-	4.607	-	4.021	-	E 116

4,697 \$

0.48 %

1.28 %

4,831 \$

0.52 %

1.43 %

**\$ 12,387** \$ 13,155 \$ 18,802

5,116

0.56 %

2.04 %

For footnotes, see page 15.

Current-period information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries Selected Financial Data (continued)

(Dollars in millions)

Capital Management	De	ecember 31 2021	Se	ptember 30 2021	De	ecember 31 2020
Regulatory capital metrics (4):					_	
Common equity tier 1 capital	\$	171,759	\$	174,407	\$	176,660
Common equity tier 1 capital ratio - Standardized approach		10.6 %		11.1 %		11.9 %
Common equity tier 1 capital ratio - Advanced approaches		12.3		12.6		12.9
Tier 1 leverage ratio		6.4		6.6		7.4
Supplementary leverage ratio		5.5		5.6		7.2
Tangible equity ratio (5)		6.4		6.7		7.4
Tangible common equity ratio (5)		5.6		5.9		6.5

Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. See Reconciliations to GAAP Financial Measures on page 19.

Ratios do not include loans accounted for under the fair value option. Charge-off ratios are annualized for the quarterly presentation.

Balances do not include past due consumer credit card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully insured home loans), and in general, other consumer and commercial loans not secured by real estate, and nonperforming loans held for sale or accounted for under the fair value option.

Regulatory capital ratios at December 31, 2021 are preliminary. Bank of America Corporation reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which for Common equity tier 1 (CET1) is the Standardized approach for all periods presented. Supplementary leverage exposure at December 31, 2020 excluded U.S. Treasury securities and deposits at Federal Reserve Banks.

Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. See Reconciliations to GAAP Financial Measures on page 19.

Current-period information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment and All Other

(Dollars in millions)	Fourth Quarter 2021	Fourth Quarter 2021					
	Consumer Global Global Banking GWIM Banking Markets	Al Oth					
Total revenue, net of interest expense	\$ 8,912 \$ 5,402 \$ 5,907 \$ 3,818	\$ \$	(1,874)				
Provision for credit losses	32 (56) (463) 32	2	(34)				
Noninterest expense	4,742 3,834 2,717 2,882	ž.	556				
Net income (losses)	3,124 1,226 2,667 669	•	(673)				
Return on average allocated capital (1)	32 % 30 % 25 %	7 %	n/m				
Balance Sheet							
Average							
Total loans and leases	\$ 282,332 \$ 205,236 \$ 338,627 \$ 102,627	7 \$ 1	16,240				
Total deposits	1,026,810 360,912 562,390 43,331	1 7	23,780				
Allocated capital (1)	38,500 16,500 42,500 38,000	)	n/m				
Quarter end							
Total loans and leases	\$ 286,511 \$ 208,971 \$ 352,933 \$ 114,846	5 \$ 1	15,863				
Total deposits	1,054,995 390,143 551,752 46,374	ļ 2	21,182				
	Third Quarter 2021						
	Consumer Global Global Banking GWIM Banking Markets	Al Oth					
Total revenue, net of interest expense	\$ 8,838 \$ 5,310 \$ 5,245 \$ 4,519	\$	(1,045)				
Provision for credit losses	247 (58) (781) 16	ŝ	(48)				
Noninterest expense	4,558 3,744 2,534 3,252	2	352				
Net income	3,045 1,226 2,549 926	5	(55				
Return on average allocated capital (1)	31 % 30 % 24 % 10	0 %	n/m				
Balance Sheet							
Average							
Total loans and leases	\$ 281,380 \$ 199,664 \$ 324,736 \$ 97,148	8 \$	17,581				
Total deposits	1,000,765 339,357 534,166 54,650		13,767				
Allocated capital (1)	38,500 16,500 42,500 38,000	)	n/m				
Quarter end							
Total loans and leases	\$ 280,803 \$ 202,268 \$ 328,893 \$ 98,892	2 \$	16,880				
Total deposits	1,015,276 345,590 536,476 54,94		12,521				
	Fourth Quarter 2020						
	Consumer Global Global Banking GWIM Banking Markets	Al Oth					
Total revenue, net of interest expense	\$ 8,242 \$ 4,677 \$ 4,779 \$ 3,900	7 \$	(1,393)				
Provision for credit losses	4 8 48 18	3	(25)				
Noninterest expense	4,809 3,564 2,433 2,820	)	301				
Net income	2,589 834 1,677 79	ı	(421)				
Return on average allocated capital (1)	27 % 22 % 16 %	9 %	n/m				
Balance Sheet							
Average							
Total loans and leases	\$ 305,146 \$ 187,167 \$ 346,323 \$ 74,133	3 \$ :	22,029				
Total deposits	885,210 305,870 478,269 54,539		13,251				
Allocated capital (1)	38,500 15,000 42,500 36,000		n/m				
Quarter end	ADEXTOR ADTORN HOME TO ADDRESS		00000				
Total loans and leases	\$ 299,934 \$ 188,562 \$ 339,649 \$ 78,415	5 \$ :	21,301				
Total deposits	912,652 322,157 493,748 53,925		12,998				

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

n/m = not meaningful

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

#### Bank of America Corporation and Subsidiaries Annual Results by Business Segment and All Other

(Dollars in millions)									
	.19		Year Er	nded	December 3	31, 2	2021		
	Cons Ban	umer king	GWIM	A)/-	Global Banking		Global Markets	8	All Other
Total revenue, net of interest expense	\$ 34	,005	20,748	\$	20,875	\$	19,255	\$	(5,343)
Provision for credit losses	(1	,035)	(241)		(3,201)		65		(182)
Noninterest expense	19	,290	15,258		10,632		13,032		1,519
Net income	11	,891	4,327		9,814		4,557		1,389
Return on average allocated capital (1)		31 %	26 %		23 %		12 %		n/m
Balance Sheet									
Average									
Total loans and leases	\$ 284	,061	196,899	\$	329,655	\$	91,339	\$	18,447
Total deposits	983	,027	340,124		522,790		51,833		16,512
Allocated capital (1)	38	,500	16,500		42,500		38,000		n/m
Year end									
Total loans and leases	\$ 286	,511 \$	208,971	\$	352,933	\$	114,846	\$	15,863
Total deposits	1,054	,995	390,143		551,752		46,374		21,182

			Year E	nde	d December 3	31, 20	020		
	Consumer Banking	310	GWIM		Global Banking	V. C.S.	Global Markets		All Other
Total revenue, net of interest expense	\$ 33,262	\$	18,584	\$	18,987	\$	18,765	\$	(3,571)
Provision for credit losses	5,765		357		4,897		251		50
Noninterest expense	18,882		14,160		9,342		11,417		1,412
Net income (loss)	6,504		3,071		3,466		5,252		(399)
Return on average allocated capital (1)	17 %		21 %	i i	8 %	y	15 %	,	n/m
Balance Sheet									
Average									
Total loans and leases	\$ 315,580	\$	183,402	\$	382,264	\$	73,062	\$	28,159
Total deposits	823,666		287,123		456,562		47,400		18,247
Allocated capital (1)	38,500		15,000		42,500		36,000		n/m
Year end									
Total loans and leases	\$ 299,934	\$	188,562	\$	339,649	\$	78,415	\$	21,301
Total deposits	912,652		322,157		493,748		53,925		12,998

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

n/m = not meaningful

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

#### Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)									
	Year Ended December 31			Fourth Ouarter	Third Ouarter				
FTE basis data (1)		2021	55	2020	2021	281	2021		
Net interest income	\$	43,361	\$	43,859	\$ 11,515	\$	11,195	\$	10,366
Total revenue, net of interest expense		89,540		86,027	22,165		22,867		20,212
Net interest yield		1.66 %	,	1.90 %	1.67 %	6	1.68 %	,	1.71 %
Efficiency ratio		66.71		64.18	66.46		63.14		68.90

Other Data	December 31 2021	September 30 2021	December 31 2020
Number of financial centers - U.S.	4,173	4,215	4,312
Number of branded ATMs - U.S.	16,209	16,513	16,904
Headcount	208,248	209,407	212,505

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with meaningful information on the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of \$427 million and \$499 million for the years ended December 31, 2021 and 2020, \$105 million and \$101 million for the fourth and third quarters of 2021, and \$113 million for the fourth quarter of 2020.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

#### Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions, except per share information)

The Corporation evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents shareholders' equity or common shareholders' equity reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities ('adjusted' shareholders' equity or common shareholders' equity). Return on average tangible common shareholders' equity measures the Corporation's net income applicable to common shareholders as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total tangible assets (total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities). Return on average tangible shareholders' equity measures the Corporation's net income as a percentage of adjusted average total shareholders' equity. The tangible equity represents adjusted ending shareholders' equity divided by total tangible assets. Tangible book value per common share represents adjusted ending common share shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to the most closely related financial measures defined by GAAP for the years ended December 31, 2021 and 2020, and the three months ended December 31, 2021, September 30, 2021 and December 31, 2020. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

	-	Year Decem				Fourth Quarter		Third Quarter		Fourth Quarter
	_	2021	_	2020	<u> </u>	2021	_	2021	_	2020
Reconciliation of income before income taxes to pretax, pre-provision income										
Income before income taxes	\$	33,976	\$	18,995	\$	7,818	\$	8,950	\$	6,119
Provision for credit losses		(4,594)		11,320		(489)		(624)		53
Pretax, pre-provision income	\$	29,382	\$	30,315	\$	7,329	\$	8,326	\$	6,172
Reconciliation of average shareholders' equity to average tangible shareholders' equity and average tangible common shareholders' equity										
Shareholders' equity	\$	273,757	\$	267,309	\$	270,883	5	275,484	5	271,020
Goodwill		(69,005)		(68,951)		(69,022)		(69,023)		(68,951
Intangible assets (excluding mortgage servicing rights)		(2,177)		(1,862)		(2,166)		(2,185)		(2,173
Related deferred tax liabilities		916		821		913		915		910
Tangible shareholders' equity	\$	203,491	\$	197,317	\$	200,608	\$	205,191	\$	200,806
Preferred stock		(23,970)		(23,624)		(24,364)		(23,441)		(24,180
Tangible common shareholders' equity	\$	179,521	\$	173,693	\$	176,244	\$	181,750	\$	176,626
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity and period-end tangible common shareholders' equity										
Shareholders' equity	\$	270,066	\$	272,924	\$	270,066	\$	272,464	\$	272,924
Goodwill		(69,022)		(68,951)		(69,022)		(69,023)		(68,951)
Intangible assets (excluding mortgage servicing rights)		(2,153)		(2,151)		(2,153)		(2,172)		(2,151)
Related deferred tax liabilities		929		920		929		913		920
Tangible shareholders' equity	\$	199,820	\$	202,742	\$	199,820	\$	202,182	\$	202,742
Preferred stock		(24,708)		(24,510)		(24,708)		(23,441)		(24,510)
Tangible common shareholders' equity	\$	175,112	\$	178,232	\$	175,112	\$	178,741	\$	178,232
Reconciliation of period-end assets to period-end tangible assets										
Assets	\$	3,169,948	\$	2,819,627	\$	3,169,948	\$	3,085,446	\$	2,819,627
Goodwill		(69,022)		(68,951)		(69,022)		(69,023)		(68,951)
Intangible assets (excluding mortgage servicing rights)		(2,153)		(2,151)		(2,153)		(2,172)		(2,151)
Related deferred tax liabilities		929		920		929		913		920
Tangible assets	\$	3,099,702	\$	2,749,445	\$	3,099,702	\$	3,015,164	\$	2,749,445
Book value per share of common stock										
Common shareholders' equity	\$	245,358	\$	248,414	\$	245,358	\$	249,023	\$	248,414
Ending common shares issued and outstanding		8,077.8		8,650.8		8,077.8		8,241.2		8,650.8
Book value per share of common stock	\$	30.37	\$	28.72	\$	30.37	\$	30.22	\$	28.72
Tangible book value per share of common stock										
Tangible common shareholders' equity	\$	175,112	\$	178,232	\$	175,112	\$	178,741	\$	178,232
Ending common shares issued and outstanding		8,077.8		8,650.8		8,077.8		8,241.2		8,650.8
Tangible book value per share of common stock	\$	21.68	\$	20.60	\$	21.68	\$	21.69	\$	20.60

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

## Bank of America 4Q21 Financial Results

January 19, 2022



## 2021 Financial Highlights

- Record full year net income of \$32.0B on revenue of \$89.1B; diluted earnings per share of \$3.57
- · Balance sheet
  - Deposits increased \$269B, or 15% YoY, to \$2.1T
  - Loans and leases grew \$51B, or 6% YoY, to \$979B, and have nearly returned to pre-pandemic levels
  - CET1 capital of \$172B and standardized CET1 ratio of 10.6%
- · Capital returned to shareholders
  - Repurchased \$25.1B of common stock, including repurchases to offset shares awarded under equity-based compensation plans
  - Paid \$6.6B in common dividends

Return on Equity 12.2%

Shareholders' Equity \$270B

Return on Tangible Common Equity<sup>1</sup>
17.0%

Net Payout Ratio<sup>2</sup> 99%

<sup>&</sup>lt;sup>2</sup> Represents capital returned via common stock repurchases, net of repurchases to offset shares awarded under equity-based compensation plans, and dividend payments divided by net income available to common shareholders.



<sup>&</sup>lt;sup>1</sup> Represents a non-GAAP financial measure. For important presentation information about this measure, see slide 34.

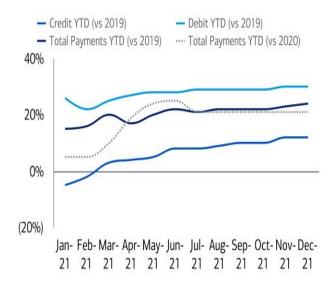
## Return to Pre-pandemic Organic Growth

		20	21	vs. 2019
	Net New Consumer Checking Accounts	90	1K	+64%
(\$)	Average Consumer Checking Account Balance	\$10	).4K	+37%
0	New Consumer Investment Accounts	52.	5K	+24%
$\stackrel{\diamond}{\triangleright}$	Total Preferred Rewards Enrolled Clients <sup>1</sup>	9.3MM		+31%
	Consumer and Small Business Digital Sales (units)	5.6MM		+45%
<b>(2)</b>	Total Erica Interactions	427MM		+476%
FUNDS	AUM Net Flows <sup>2</sup>	\$7.	3B	+173%
(\$→	GWIM Net Loan Flows	\$2:	2B	+87%
<b>(E)</b>	GTS <sup>3</sup> FX <sup>4</sup>	Volume: Value:	19MM \$277B	+86% +30%
	CashPro® App Payment Approvals <sup>4</sup>	Volume: Value:	8MM \$384B	+239% +140%
\$0	Commercial Committed Exposure	\$1,1	31B	+6%
%	Investment Banking Fee Market Share <sup>5</sup>	6.4	1%	+35 bps
\$	Global Markets Average Assets	\$78	36B	+16%
283	Equities Sales & Trading Revenues (incl. DVA)	\$6.	.4B	+43%

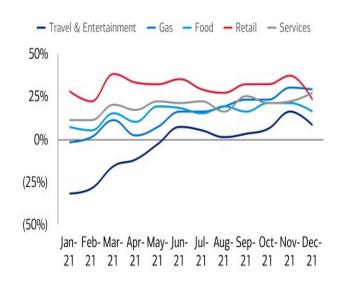
<sup>&</sup>lt;sup>1</sup> As of November, 2021. Includes clients in Consumer, Small Business and Global Wealth and Investment Management (GWIM).
<sup>2</sup> AUM stands for Assets Under Management. Represents Consumer and GWIM AUM flows.
<sup>3</sup> GTS stands for Global Transaction Services.
<sup>4</sup> Volume represents number of transactions; value represents notional dollars.
<sup>5</sup> As per Dealogic data for the respective periods; includes self-led and asset-backed securities and mortgage-backed securities.

## Record Consumer Spend of \$3.8T in 2021 Increased 24% vs. 2019

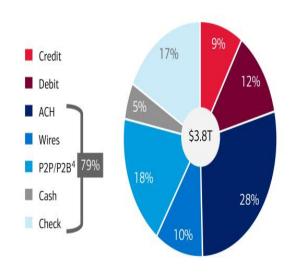
#### Payment Spend<sup>1,2</sup> % Growth



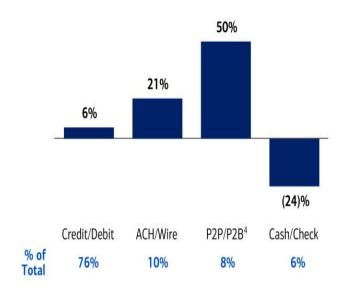
#### Credit and Debit Spend<sup>2,3</sup> by Category vs 2019



#### 2021 Payment Spend<sup>2</sup> by Type



#### 2021 Payment Transactions by Type vs 2019



Note: Amounts may not total due to rounding.

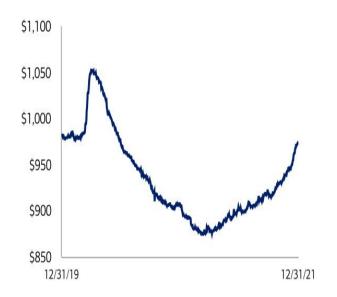
<sup>1</sup> Total payments include total credit card, debit card, ACH, wires, billpay, person-to-person (P2P), cash and checks.



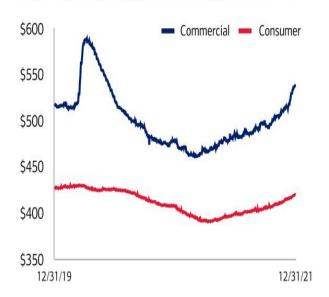
P2B stands for person-to-business.

## Daily Loan and Lease Balance Trends (\$B)

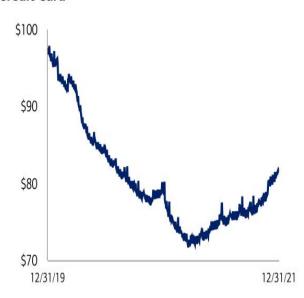
#### Total Loans and Leases ex. PPP<sup>1,2</sup>



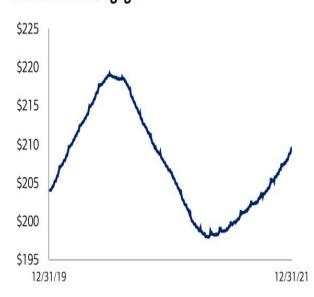
#### Loans and Leases in Business Segments ex. PPP<sup>2</sup>



#### Credit Card<sup>3</sup>



#### Residential Mortgage<sup>3</sup>



<sup>1</sup> PPP stands for Paycheck Protection Program.



<sup>&</sup>lt;sup>2</sup> Excludes balances related to PPP (recorded in Commercial) of \$4.7B, \$8.4B, \$15.7B, \$21.1B, and \$22.7B for 4Q21, 3Q21, 2Q21, 1Q21 and 4Q20, respectively. End of period total loans and leases were \$979.1B, \$927.7B, \$918.9B, \$903.1B, and \$937.9B for 4Q21, 3Q21, 2Q21, 1Q21 and 4Q20, respectively. End of period Commercial loans and leases were \$543.4B, \$504.3B, \$500.8B, \$490.9B and \$499.1B for 4Q21, 3Q21, 1Q21 and 4Q20, respectively. Excluding end of period PPP loan balances, total loans and leases were \$974.4B and \$919.4B for 4Q21 and 3Q21, and Commercial loan balances were \$538.7B and \$495.9B. Total loans and leases increased \$51.4B, and excluding PPP loan balances, increased \$55.1B, quarter-over-quarter. Total Commercial loans and leases increased \$39.2B, and excluding PPP loan balances, increased \$42.8B, quarter-over-quarter.

<sup>&</sup>lt;sup>3</sup> Credit card and residential mortgage only include balances recorded in Consumer Banking and GWIM.

## Making Financial Lives Better via Community Banking

Community Banking focuses on the financial well-being of our mass market clients, providing products, employment opportunities, and capital to help them meet their financial goals



## Providing the right products to help clients manage their financial lives

- ~1,200 Financial Centers with ~5,300 ATMs and ~8,000 associates in low- and moderate-income (LMI) neighborhoods
- · Essential Solutions:
  - 3.2MM SafeBalance accounts
  - +465K Secured Card accounts
  - +100K Balance Assist loans
  - ~\$15B saved through "Keep the Change" savings program
- 73% of Hispanic-Latino Households are active mobile users<sup>1</sup>
- In 2021, 23% of home purchase originations were to LMI clients



## Financial Empowerment

## Helping clients discover the route to financial health

- Hiring of more than 12K teammates through the Pathways<sup>2</sup> development and education program, with a commitment of 20K teammates by 2025
- Bank of America Community Homeownership Commitment® of \$15B through 2025, with more than \$8.1B in lending deployed since April 2019, assisting nearly 32,000 families, including distributing over \$300MM in grants
- Consumers have accessed financial education on the Better Money Habits website 7.7MM times in 2021
- Announced (in January 2022) sweeping changes to non-sufficient funds and overdraft fees/policies



#### **Access to Capital**

#### Investing capital in underrepresented populations

- Provide access to more than \$2B in capital via our Community Development Financial Institutions (CDFIs) portfolio, with over 250 partners across 50 states
- Directly funded or invested more than \$450MM, including:
  - 21 direct equity investments in Minority Depository Institutions and CDFIs
  - \$300MM to 100 equity funds providing capital to diverse entrepreneurs and small business owners
  - \$25MM to 21 Historically Black Colleges and Universities, Hispanic-serving institutions, and community colleges in support of job-skilling and placement
- Deployed more than \$50MM of our social bond commitment to help underserved minority business owners in the healthcare sector and have renewed the initiative for another year
- ~\$2B annual spend on Supplier Diversity Program
- Expanded the \$20MM Veterans Entrepreneur Lending Program with an additional \$5MM loan to the PeopleFund to support veteran-owned small businesses

<sup>&</sup>lt;sup>2</sup> Bank of America's Pathways program is an ongoing hiring and professional skills training commitment to drive economic mobility in LMI communities.

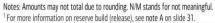


As of September, 2021

## 4Q21 Financial Results

Summary Income Statement (SB, except per share data)	4Q21	3Q21	Inc / (Dec)		4Q20	Inc / (	(Dec)
Total Revenue, net of interest expense	\$22.1	\$22.8	(\$0.7)	(3) %	\$20.1	\$2.0	10 %
Provision (benefit) for credit losses	(0.5)	(0.6)	0.1	(22)	0.1	(0.5)	N/M
Net charge-offs	0.4	0.5	(0.1)	(22)	0.9	(0.5)	(59)
Reserve build (release) <sup>1</sup>	(0.9)	(1.1)	0.2	(22)	(0.8)	-	3
Noninterest Expense	14.7	14.4	0.3	2	13.9	0.8	6
Pretax Income	7.8	9.0	(1.1)	(13)	6.1	1.7	28
Pretax, pre-provision income <sup>2</sup>	7.3	8.3	(1.0)	(12)	6.2	1.2	19
Income tax expense	0.8	1.3	(0.5)	(36)	0.6	0.2	24
Net income	\$7.0	\$7.7	(\$0.7)	(9)	\$5.5	\$1.5	28
Diluted earnings per share	\$0.82	\$0.85	(\$0.03)	(4)	\$0.59	\$0.23	39
Average diluted common shares (in millions)	8,305	8,493	(188)	(2)	8,785	(480)	(5)

Return Metrics and Efficiency Ratio			
Return on average assets	0.88 %	0.99 %	0.78 %
Return on average common shareholders' equity	10.9	11.4	8.4
Return on average tangible common shareholders' equity <sup>2</sup>	15.2	15.8	11.7
Efficiency ratio	67	63	69



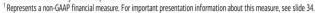


## 4Q21 Highlights

(Comparison to 4Q20, unless otherwise noted)

- Net income of \$7.0B; diluted earnings per share of \$0.82
- Revenue, net of interest expense, of \$22.1B increased \$2.0B, or 10%
  - Net interest income (NII) of \$11.4B (\$11.5B FTE<sup>1</sup>) increased \$1.2B, or 11%, driven by strong deposit growth and related investment of excess liquidity
  - Noninterest income of \$10.7B increased \$0.8B, or 8%, driven by record asset management fees and record investment banking revenue
  - Consumer and Small Business digital sales grew 46%
- Provision for credit loss benefit of \$489MM decreased by \$542MM, driven by asset quality and macroeconomic improvements, partially offset by loan growth
  - Net charge-offs of \$362MM improved from 4Q20 and 3Q21, and resulted in a historically low net charge-off ratio of 15 bps
  - Reserve release of \$851MM
- · Noninterest expense of \$14.7B increased \$0.3B, or 2%, from 3Q21
  - Generated operating leverage<sup>2</sup> for the second consecutive quarter (400 bps in 4Q21)
- · Balance sheet expanded and remains strong
  - Deposits increased \$100B from 3Q21
  - Loans and leases grew \$51B from. 3Q21
  - CET1 ratio of 10.6% (9.5% minimum); average global liquidity sources<sup>3</sup> increased to \$1.2T
  - Repurchased \$7.5B of common stock, including repurchases to offset shares awarded under equity-based compensation plans
  - Paid \$1.7B in common dividends







See note C on slide 31 for definition of Global Liquidity Sources.



## Balance Sheet, Liquidity and Capital

(EOP basis unless noted)

Balance Sheet Metrics	4Q21		3Q21		4Q20	
Assets (\$B)						
Total assets	\$3,170		\$3,085		\$2,820	
Total loans and leases	979		928		928	
Total loans and leases in business segments <sup>1</sup>	963		911		907	
Total debt securities	983		969		685	
Funding & Liquidity (\$B)						
Total deposits	\$2,064		\$1,965		\$1,795	
Long-term debt	280		279		263	
Global Liquidity Sources (average) <sup>2</sup>	1,158		1,120		943	
Equity (\$B)						
Common shareholders' equity	\$245		\$249		\$248	
Common equity ratio	7.7	%	8.1	%	8.8	%
Tangible common shareholders' equity <sup>3</sup>	\$175		\$179		\$178	
Tangible common equity ratio <sup>3</sup>	5.6	%	5.9	%	6.5	%
Per Share Data						
Book value per common share	\$30.37		\$30.22		\$28.72	
Tangible book value per common share <sup>3</sup>	21.68		21.69		20.60	
Common shares outstanding (in billions)	8.08		8.24		8.65	

Basel 3 Capital (\$B) <sup>4</sup>	4Q21		3Q21		4Q20	
Common equity tier 1 capital (CET1)	\$172		\$174		\$177	
Standardized approach						
Risk-weighted assets	\$1,617		\$1,568		\$1,480	
CET1 ratio	10.6	%	11.1	%	11.9	%
Advanced approaches						
Risk-weighted assets	\$1,398		\$1,380		\$1,371	
CET1 ratio	12.3	%	12.6	%	12.9	%
Supplementary leverage (SLR)						
SLR as reported <sup>5</sup>	5.5	%	5.6	%	7.2	%
SLR (without temporary exclusions)					6.2	

- CET1 ratio decreased 50 bps vs. 3Q21<sup>4</sup>
  - 4Q21 CET1 ratio (Standardized) of 10.6%
  - 4Q21 CET1 ratio (Advanced) of 12.3%
  - CET1 capital of \$172B decreased \$3B from 3Q21, driven by capital return activity, partially offset by net income
  - Standardized RWA of \$1,617B increased \$49B from 3Q21, driven by loan growth
- Book value per share improved 6% from 4Q20, to \$30.37
- \$1.2T in average Global Liquidity Sources, up \$215B, or 23%, from 4Q20

<sup>2</sup> See note C on slide 31 for definition of Global Liquidity Sources.

<sup>3</sup> Represent non-GAAP financial measures. For important presentation information, see slide 34.

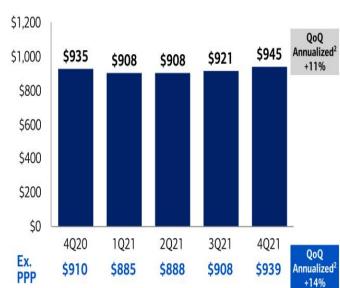
<sup>&</sup>lt;sup>1</sup> Excludes loans and leases in All Other.

Regulatory capital ratios at December 31, 2021 are preliminary. The Corporation reports regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which for Common Equity Tier 1 (CETT) is the Standardized approach for all reporting periods presented.

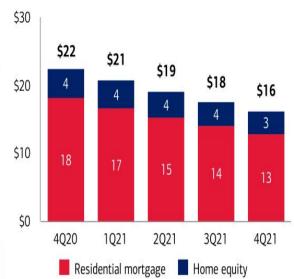
5 Supplementary leverage exposure at December 31, 2020 excludes U.S. Treasury securities and deposits at Federal Reserve Banks.

## Average Loans and Leases<sup>1</sup>

#### Total Loans and Leases (\$B)



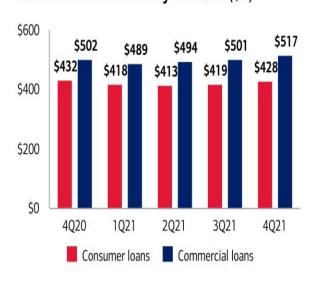
#### Total Loans and Leases in All Other (\$B)



#### Loans and Leases in Business Segments (\$B)

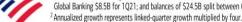


#### Total Loans and Leases by Portfolio (\$B)



Note: Amounts may not total due to rounding.

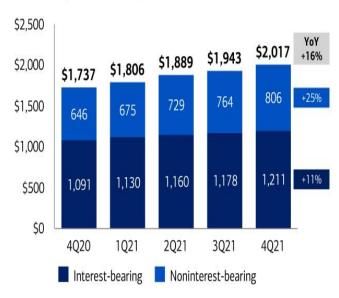
1 Includes balances related to PPP (included in Commercial loans) of \$6.4B split between Consumer \$3.7B, GWIM \$0.2B and Global Banking \$2.4B for 4Q21; balances of \$12.8B split between Consumer \$8.1B, GWIM \$0.5B and Global Banking \$4.1B for 3Q21; balances of \$19.8B split between Consumer \$11.4B, GWIM \$0.7B and Global Banking \$7.7B for 2Q21; balances of \$23.1B split between Consumer \$13.9B, GWIM \$0.7B and Global Banking \$8.5B for 1Q21; and balances of \$24.5B split between Consumer \$14.5B, GWIM \$0.8B and Global Banking \$9.2B for 4Q20.



## Average Deposits

Bank of America Ranked #1 in U.S. Retail Deposit Market Share<sup>1</sup>

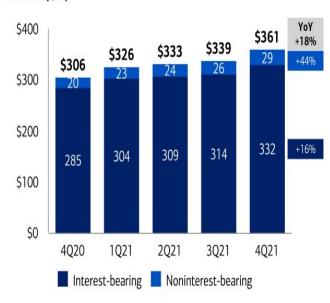




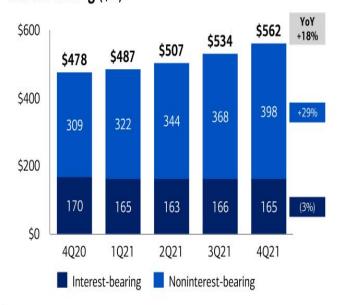
#### Consumer Banking (\$B)



#### GWIM (\$B)



#### Global Banking (\$B)



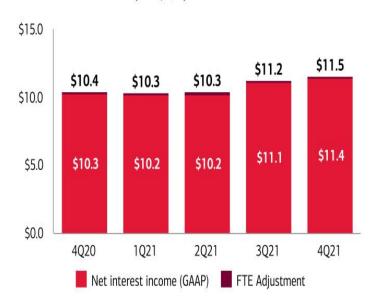
Note: Amounts may not total due to rounding. Total Corporation also includes Global Markets and All Other.

<sup>1</sup> Estimated U.S. retail deposits based on June 30, 2021 FDIC deposit data.

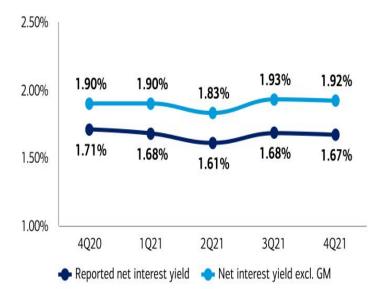


#### Net Interest Income

#### Net Interest Income (FTE, \$B)1

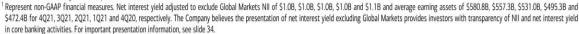


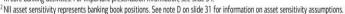
#### Net Interest Yield (FTE)1



- Net interest income of \$11.4B (\$11.5B FTE<sup>1</sup>)
  - Increased \$316MM from 3Q21, driven by higher loan balances, deposit growth and related investment of liquidity, and lower premium amortization expense, partially offset by lower PPP NII
    - Premium amortization expense of \$1.3B vs. \$1.4B in 3Q21
    - PPP NII of \$156MM vs. \$309MM in 3Q21
- Net interest yield of 1.67% decreased 1 bp from 3Q21
  - Excluding Global Markets, net interest yield of 1.92%<sup>1</sup>
- Interest rate sensitivity as of December 31, 2021<sup>2</sup>
  - +100 bps parallel shift in the interest rate yield curve is estimated to benefit net interest income by \$6.5B over the next 12 months

Notes: FTE stands for fully taxable-equivalent basis. GM stands for Global Markets.







## Net Interest Income, Net Interest Yield, Average Balances, and Rates

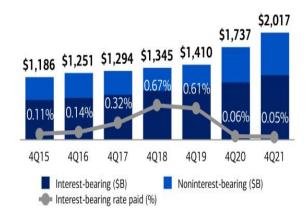
#### Net Interest Income (FTE, \$B)1



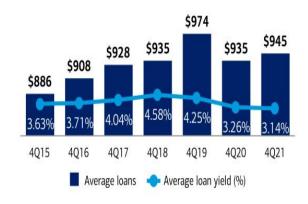
#### Average Debt Securities and Cash Balances (\$B)



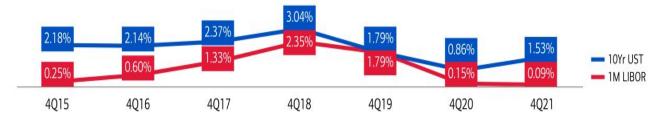
#### Average Deposits (\$B)



#### Average Loans (\$B)



#### Quarterly Average 1M LIBOR and 10YR UST Rates

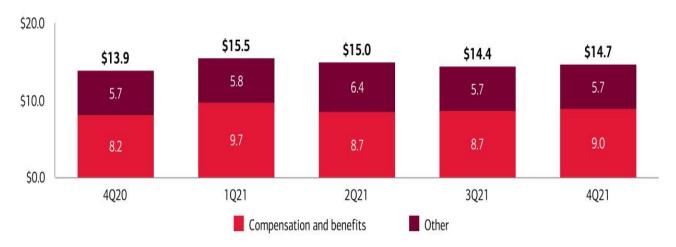


Notes: Amounts may not total due to rounding. FTE stands for fully taxable-equivalent basis.  $^1 Represent non\text{-}GAAP financial measures. For important presentation information, see slide 34.$ 

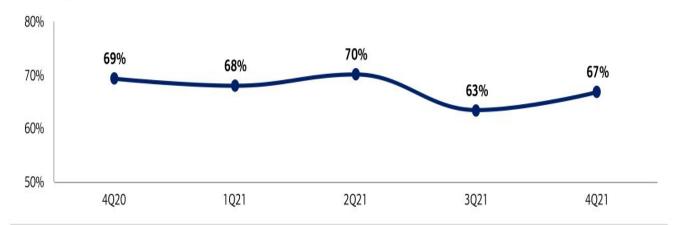


## **Expense and Efficiency**

#### Total Noninterest Expense (\$B)



#### **Efficiency Ratio**



- Noninterest expense of \$14.7B increased \$0.3B from 3Q21, driven by higher revenue-related costs and seasonally higher marketing spend
- 4Q21 expenses increased \$0.8B vs. 4Q20, driven by higher revenue-related incentive compensation, partially offset by lower COVID-19 related costs
- Absent unusual items and assuming various other factors, we expect full year noninterest expense for 2022 to approximate that of 2021<sup>1</sup>
  - 1Q22 expenses are expected to include seasonally elevated personnel costs of approximately \$400MM

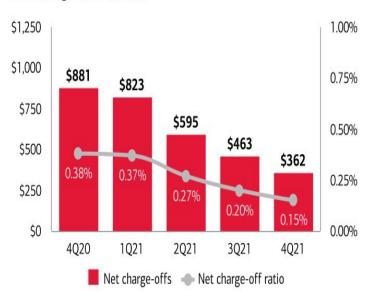
Note: Amounts may not total due to rounding.

<sup>1</sup> Represents a forward-looking statement. See slide 33 for uncertainties and risks related to forward-looking statements.

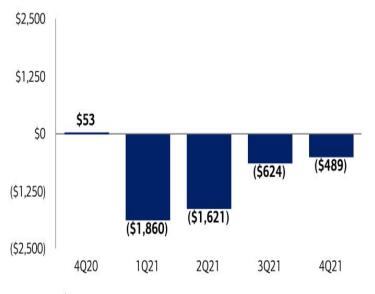


## **Asset Quality**

#### Net Charge-offs (\$MM)1



#### Provision (Benefit) for Credit Losses (\$MM)



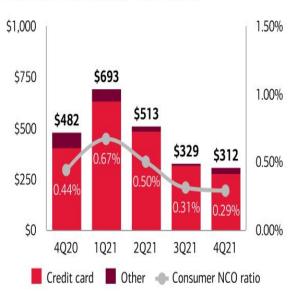
<sup>1</sup> Excludes loans measured at fair value.

- Total net charge-offs of \$362MM<sup>1</sup> decreased \$101MM from 3Q21
  - Consumer net charge-offs of \$312MM decreased \$17MM, driven by lower Credit Card losses
  - Commercial net charge-offs of \$50MM remained low
- Historically low net charge-off ratio of 15 bps decreased 5 bps from 3Q21
- Provision for credit losses was a benefit of \$489MM, reflecting asset quality and macroeconomic improvements, partially offset by loan growth; the quarter included a net reserve release of \$0.9B
  - Commercial reserve release of \$0.7B
  - Consumer reserve release of \$0.2B
- Allowance for loan and lease losses of \$12.4B represented 1.28% of total loans and leases<sup>1</sup>
  - Total allowance of \$13.8B included \$1.5B for unfunded commitments
- Nonperforming loans (NPLs) decreased \$147MM from 3Q21, driven by Commercial
  - 48% of Consumer NPLs are contractually current
- Commercial reservable criticized utilized exposure of \$22.4B decreased \$1.8B from 3Q21, driven by decreases across a broad range of industries
  - Reservable criticized exposure has declined \$16.3B, or 42%, since the end of 2020



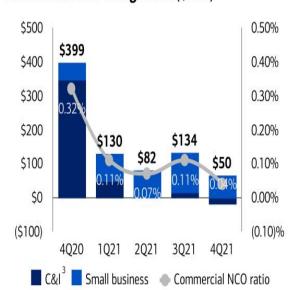
## Asset Quality – Consumer and Commercial Portfolios

#### Consumer Net Charge-offs (\$MM)



Consumer Metrics (\$MM)	4Q21		3Q21		4Q20	
Provision	\$149		\$81		(\$139)	
Nonperforming loans and leases	2,989		3,017		2,725	
% of loans and leases <sup>1</sup>	0.69	%	0.71	%	0.64	%
Consumer 30+ days performing past due	\$3,105		\$3,001		\$4,498	
Fully-insured <sup>2</sup>	887		930		1,090	
Non fully-insured	2,218		2,071		3,408	
Consumer 90+ days performing past due	1,132		1,106		1,698	
Allowance for loans and leases	7,033		7,194		10,071	
% of loans and leases <sup>1</sup>	1.62	%	1.70	%	2.35	%
# times annualized NCOs	5.68	х	5.52	Х	5.25	Х

#### Commercial Net Charge-offs (\$MM)



Commercial Metrics (\$MM)	4Q21		3Q21		4Q20	
Provision	(\$638)		(\$705)		\$192	
Reservable criticized utilized exposure	22,381		24,142		38,666	
Nonperforming loans and leases	1,578		1,697		2,227	
% of loans and leases <sup>1</sup>	0.29	%	0.34	%	0.45	%
Allowance for loans and leases	\$5,354		\$5,961		\$8,731	
% of loans and leases <sup>1</sup>	1.00	%	1.20	%	1.77	%

<sup>1</sup> Excludes loans measured at fair value.

<sup>&</sup>lt;sup>2</sup> Fully-insured loans are FHA-insured loans and other loans individually insured under long-term standby agreements.





## Consumer Banking

		Inc /	(Dec)	
Summary Income Statement (\$MM)	4Q21	3Q21	4Q20	
Total revenue, net of interest expense	\$8,912	\$74	\$670	
Provision (benefit) for credit losses	32	(215)	28	
Net charge-offs	411	(78)	(152)	
Reserve build (release)	(379)	(137)	180	
Noninterest expense	4,742	184	(67)	
Pretax income	4,138	105	709	
Pretax, pre-provision income <sup>1</sup>	4,170	(110)	737	
Income tax expense	1,014	26	174	
Net income	\$3,124	\$79	\$535	

Key Indicators (\$B)	4Q21		3Q21		4Q20	
Average deposits	\$1,026.8		\$1,000.8		\$885.2	
Rate paid on deposits	0.02	%	0.02	%	0.04	%
Cost of deposits <sup>2</sup>	1.11		1.09		1.35	
Average loans and leases	\$282.3		\$281.4		\$305.1	
Net charge-off ratio	0.58	%	0.69	%	0.73	%
Consumer investment assets <sup>3</sup>	\$368.8		\$353.3		\$306.1	
Active mobile banking users (MM)	33.0		32.5		30.8	
% Consumer sales through digital channels	49	%	43	%	45	%
Number of financial centers	4,173		4,215		4,312	
Combined credit /debit purchase volumes <sup>4</sup>	\$211.9		\$200.6		\$173.7	
Total consumer credit card risk-adjusted margin <sup>4</sup>	10.85	%	10.70	%	10.84	%
Return on average allocated capital	32		31		27	
Allocated capital	\$38.5		\$38.5		\$38.5	
Efficiency ratio	53	%	52	%	58	%

- Net income of \$3.1B increased significantly from 4Q20 as a result of improved revenue and lower expenses
- Revenue of \$8.9B increased 8% from 4Q20, driven by higher NII and higher card income
- Provision expense of \$32MM increased \$28MM from 4Q20
- Noninterest expense of \$4.7B decreased 1% from 4Q20, driven by lower COVID-19 related costs, partially offset by investments in the business
- Average deposits of more than \$1T grew \$142B, or 16%, from 4Q20
  - 56% of deposits in checking accounts;
     93% primary accounts<sup>5</sup>
  - Average cost of deposits<sup>2</sup> of 1.11%
- Average loans and leases of \$282B decreased \$23B, or 7%, from 4Q20
  - Excluding PPP, average loans and leases grew \$5B vs. 3Q21<sup>6</sup>
- Combined credit / debit card spend<sup>4</sup> of \$212B increased 22% from 4Q20
  - Credit up 26%; debit up 19%
- Consumer investment assets<sup>3</sup> of \$369B grew \$63B, or 20%, from 4Q20, driven by market performance and client flows from new and existing clients
  - \$23B of client flows since 4Q20
  - 3.3MM client accounts, up 8% YoY
- 9.3MM Total<sup>7</sup> clients enrolled in Preferred Rewards, up 11%, from 4Q20
  - 99% annualized retention rate

<sup>3</sup> Consumer investment assets includes client brokerage assets, deposit sweep balances and assets under management in Consumer Banking.

4 Includes consumer credit card portfolios in Consumer Banking and GWIM.

5 Represents the percentage of consumer checking accounts that are estimated to be the customer's primary account based on multiple relationship factors (e.g., linked to their direct deposit).

<sup>6</sup> Average loans and leases was \$282B and \$281B for 4Q21 and 3Q21. Excluding average PPP loan balances of \$4B and \$8B, average loan balances were \$279B and \$273B for the same period. For important presentation information, see slide 34.

Represents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note B on slide 31. For important presentation information, see slide 34.

<sup>&</sup>lt;sup>2</sup>Cost of deposits calculated as annualized noninterest expense as a percentage of total average deposits within the Deposits sub-segment.

<sup>7</sup> Includes clients in Consumer, Small Business and Global Wealth and Investment Management.

## Global Wealth & Investment Management

		Inc / (Dec)		
Summary Income Statement (\$MM)	4Q21	3Q21	4Q20	
Total revenue, net of interest expense	\$5,402	\$92	\$725	
Provision (benefit) for credit losses	(56)	2	(64)	
Net charge-offs	5	(2)	(4)	
Reserve build (release)	(61)	4	(60)	
Noninterest expense	3,834	90	270	
Pretax income	1,624	1-2	519	
Pretax, pre-provision income <sup>1</sup>	1,568	2	455	
Income tax expense	398	_	127	
Net income	\$1,226	\$—	\$392	

Key Indicators (\$B)	4Q21		3Q21		4Q20	
Average deposits	\$360.9		\$339.4		\$305.9	
Rate paid on deposits	0.03	%	0.03	%	0.03	%
Average loans and leases	\$205.2		\$199.7		\$187.2	
Net charge-off ratio	0.01	%	0.01	%	0.02	%
AUM flows	\$21.6		\$14.8		\$7.6	
Pretax margin	30	%	31	%	24	%
Return on average allocated capital	30		30		22	
Allocated capital	\$16.5		\$16.5		\$15.0	

- Net income of \$1.2B increased 47% from 4Q20
  - Pretax margin of 30% in 4Q21
- Record revenue of \$5.4B increased 16% compared to 4Q20, driven by higher asset management and brokerage fees, and the impact of strong loan and deposit growth
- Noninterest expense of \$3.8B increased 8% vs. 4Q20, primarily driven by higher revenue-related incentives
- Record client balances of \$3.8T increased 15% from 4Q20, driven by higher market valuations and record client flows
  - Strong AUM flows of \$22B in 4Q21
- Average deposits of \$361B increased \$55B, or 18%, from 4Q20
- Average loans and leases of \$205B increased \$18B, or 10%, from 4Q20, driven by securities-based lending, custom lending and residential mortgage lending
  - 47th consecutive quarter of average loan and lease balance growth
- Added ~6,700 net new households in Merrill Lynch and ~500 net new relationships in Private Bank in 4021
- 79% of Merrill Lynch households digitally active across the enterprise, and a record 85% of Private Bank clients
  - In 4Q21, a record 74% of eligible checks were deposited through automated channels by Merrill Lynch clients and 74% by Private Bank clients

<sup>1</sup> Represents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note B on slide 31. For important presentation information, see slide 34.



## Global Banking

		Inc / (Dec)		
Summary Income Statement (\$MM)	4Q21	3Q21	4Q20	
Total revenue, net of interest expense <sup>1</sup>	\$5,907	\$662	\$1,128	
Provision (benefit) for credit losses	(463)	318	(511)	
Net charge-offs	(28)	(36)	(342)	
Reserve build (release)	(435)	354	(169)	
Noninterest expense	2,717	183	284	
Pretax income	3,653	161	1,355	
Pretax, pre-provision income <sup>2</sup>	3,190	479	844	
Income tax expense	986	43	365	
Net income	\$2,667	\$118	\$990	

Selected Revenue Items (\$MM)	4Q21	3Q21	4Q20
Total Corporation IB fees (excl. self-led) <sup>1</sup>	\$2,351	\$2,168	\$1,864
Global Banking IB fees <sup>1</sup>	1,465	1,297	1,098
Business Lending revenue	2,242	1,865	1,876
Global Transaction Services revenue	1,993	1,867	1,620

Key Indicators (\$B)	4Q21	3Q21	4Q20
Average deposits	\$562.4	\$534.2	\$478.3
Average loans and leases	338.6	324.7	346.3
Net charge-off ratio	(0.03) %	0.01 9	% 0.37 %
Return on average allocated capital	25	24	16
Allocated capital	\$42.5	\$42.5	\$42.5
Efficiency ratio	46 %	48 %	% 51 %

- Net income of \$2.7B increased \$1.0B from 4Q20, driven by higher revenue and lower credit costs, partially offset by higher noninterest expense
- Revenue of \$5.9B increased \$1.1B vs. 4Q20, reflecting record investment banking fees, higher leasing-related revenue, and strong deposit growth, which benefited NII
- Total Corporation investment banking fees of \$2.4B (excl. self-led) increased \$0.5B, or 26%, from 4Q20
  - Record quarter for firm-wide fees post-merger (previous best 1Q21)
  - Record M&A fees (previous best 3Q21)
- Provision for credit losses improved \$0.5B to a benefit of \$0.5B, reflecting asset quality and macroeconomic improvements, partially offset by loan growth
- Noninterest expense of \$2.7B increased 12% from 4Q20, largely driven by higher revenue-related costs and continued investments in the franchise
- Average deposits of \$562B increased \$84B, or 18%, from 4Q20, reflecting client liquidity and valued relationships
- Average loans and leases of \$339B decreased 2% from 4Q20, driven by paydowns, but increased \$14B, or 4%, vs. 3Q21

<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note B on slide 31. For important presentation information about this measure, see slide 34.



<sup>&</sup>lt;sup>1</sup> Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities and sales and trading activities.

## Global Markets<sup>1</sup>

		Inc / (Dec)		
Summary Income Statement (\$MM)	4Q21	3Q21	4Q20	
Total revenue, net of interest expense <sup>2</sup>	\$3,818	(\$701)	(\$89)	
Net DVA	2	22	58	
Total revenue (excl. net DVA) <sup>2,3</sup>	3,816	(723)	(147)	
Provision (benefit) for credit losses	32	16	14	
Net charge-offs	10	10	(14)	
Reserve build (release)	22	6	28	
Noninterest expense	2,882	(370)	62	
Pretax income	904	(347)	(165)	
Pretax, pre-provision income <sup>4</sup>	936	(331)	(151)	
Income tax expense	235	(90)	(43)	
Net income	\$669	(\$257)	(\$122)	
Net income (excl. net DVA) <sup>3</sup>	\$667	(\$274)	(\$167)	

Selected Revenue Items (\$MM) <sup>2</sup>	4Q21	3021	4Q20
Sales and trading revenue	\$2,936	\$3,614	\$3,007
Sales and trading revenue (excl. net DVA) <sup>3</sup>	2,934	3,634	3,063
FICC (excl. net DVA) <sup>3</sup>	1,569	2,025	1,742
Equities (excl. net DVA) <sup>3</sup>	1,365	1,609	1,321
Global Markets IB fees	832	844	712

Key Indicators (\$B)	4Q21		3Q21		4Q20	
Average total assets	\$817.0		\$804.9		\$683.1	
Average trading-related assets	564.3		563.7		476.6	
Average 99% VaR (\$MM) <sup>6</sup>	63		78		81	
Average loans and leases	102.6		97.1		74.1	
Return on average allocated capital	7	%	10	%	9	%
Allocated capital	\$38.0		\$38.0		\$36.0	
Efficiency ratio	75	%	72	%	72	%

- Net income of \$0.7B decreased \$122MM from 4Q20
  - Excluding net DVA, net income of \$0.7B decreased 20%<sup>3</sup>
- Revenue of \$3.8B decreased 2% from 4Q20; excluding net DVA, revenue decreased 4%<sup>3</sup>
- Reported sales and trading revenue of \$2.9B, decreased 2%
  - FICC revenue decreased to \$1.6B, driven by a weaker credit trading environment
  - Equities revenue increased to \$1.4B, driven by growth in client financing activities
- Excluding net DVA, sales and trading revenue of \$2.9B decreased 4% from 4Q20<sup>3</sup>
  - FICC revenue of \$1.6B decreased 10%<sup>3</sup>
  - Equities revenue of \$1.4B increased 3%<sup>3</sup>
- Noninterest expense of \$2.9B increased 2% vs. 4Q20, driven by higher revenue-related expenses, partially offset by the realignment of a liquidating business activity from Global Markets to All Other<sup>5</sup>
- Average VaR of \$63MM in 4Q21<sup>6</sup>

<sup>5</sup> For more information on the liquidating business realignment, see note F on slide 31.

<sup>&</sup>lt;sup>6</sup> See note G on slide 31 for the definition of VaR.



<sup>&</sup>lt;sup>1</sup>The explanations for current period-over-period changes for Global Markets are the same for amounts including and excluding net DVA.

<sup>&</sup>lt;sup>2</sup> Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.

<sup>&</sup>lt;sup>3</sup> Represents a non-GAAP financial measure. Reported FICC sales and trading revenue was \$1.6B, \$2.0B and \$1.7B for 4Q21, 3Q21 and 4Q20, respectively. Reported Equities sales and trading revenue was \$1.4B, \$1.6B and \$1.3B for 4Q21, 3Q21 and 4Q20, respectively. See note E on slide 31 and slide 34 for important presentation information.

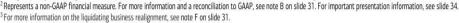
ARepresents a non-GAAP financial measure. For more information and a reconciliation to GAAP, see note B on slide 31. For important presentation information, see slide 34.

## All Other<sup>1</sup>

	13.00	Inc/(Dec)		
Summary Income Statement (\$MM)	4Q21	3Q21	4Q20	
Total revenue, net of interest expense	(\$1,874)	(\$829)	(\$481)	
Provision (benefit) for credit losses	(34)	14	(9)	
Net charge-offs	(36)	5	(7)	
Reserve build (release)	2	9	(2)	
Noninterest expense	556	204	255	
Pretax income	(2,396)	(1,047)	(727)	
Pretax, pre-provision income <sup>2</sup>	(2,430)	(1,033)	(736)	
Income tax (benefit)	(1,723)	(429)	(475)	
Net income (loss)	(\$673)	(\$618)	(\$252)	

- Net loss of \$673MM, compared to net loss of \$421MM in 4Q20
- Revenue declined \$481MM, reflecting higher partnership losses for Environmental, Social and Governance (ESG) investments (offset in All Other tax expense)
- Noninterest expense increased \$255MM to \$556MM, driven primarily by the realignment of a liquidating business activity from Global Markets to All Other,<sup>3</sup> partially offset by decreases in other expenses
- For the full year, the total corporate effective tax rate (ETR) was 5.9%; excluding the 2Q21 positive tax adjustment related to the revaluation of U.K. net deferred tax assets (triggered by a change in U.K. tax law), and other discrete items, the ETR would have been 13.6%; further adjusting for ESG tax credits, the ETR would have been approximately 25%

All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and foreign currency risk management activities for which substantially all of the results are allocated to our business segments.



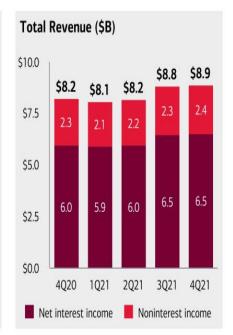


# Supplemental Business Segment Trends

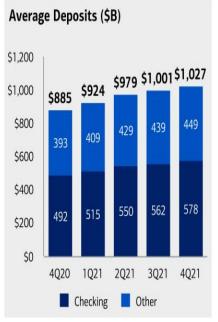
## Consumer Banking Trends

#### Business Leadership<sup>1</sup>

- No. 1 in customer satisfaction for U.S. Online<sup>(A)</sup>
   Banking among National Banks by J.D. Power<sup>(B)</sup>
- No. 1 in customer satisfaction for U.S. Mobile Banking Apps among National Banks by J.D. Power<sup>(B)</sup>
- No. 1 in customer satisfaction for U.S. Retail Banking Advice by J.D. Power<sup>(C)</sup>
- No. 1 in estimated U.S. Retail Deposits<sup>(D)</sup>
- No. 1 Online Banking and Mobile Banking Functionality<sup>(E)</sup>
- Highest mix (%) of prime (680+ Vantage 3.0) Auto originations amongst national banks<sup>(F)</sup>
- No. 1 Mortgage and Home Equity Lending Digital Experience<sup>(G)</sup>
- Best Consumer Digital Bank in the U.S.<sup>(H)</sup>

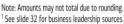








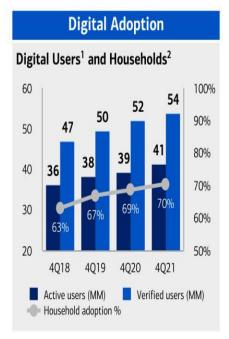


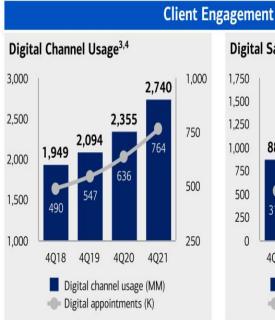


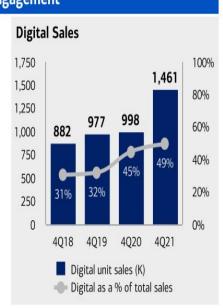
<sup>2</sup> Average loans and leases includes PPP balances of \$4B in 4Q21, \$8B in 3Q21, \$11B in 2Q21, \$14B in 1Q21, and \$14B in 4Q20.
<sup>3</sup> End of period. Consumer investment assets includes client brokerage assets, deposit sweep balances and AUM in Consumer Banking.

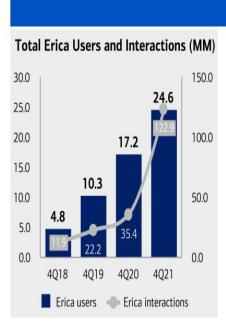


## 54MM Verified Digital Users in 4Q21, with 41MM Active



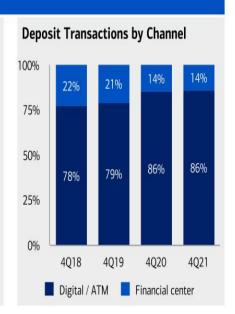








**Digital Volumes** 



Note: Amounts may not total due to rounding.

Digital active users represents mobile and/or online 90-day active users; verified users represent those with a digital identification and password.

<sup>2</sup> Household adoption represents households with consumer bank login activities in a 90-day period.

<sup>3</sup> Digital channel usage represents the total number of desktop and mobile banking sessions.

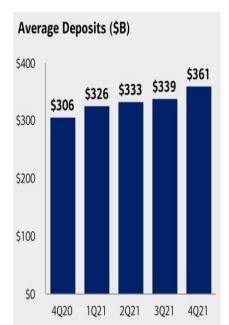
<sup>4</sup> Digital appointments represent the number of client-scheduled appointments made via online, smartphone or tablet.

5 Includes Bank of America person-to-person payments sent and received through e-mail or mobile identification. Zelle users represent 90-day active users.

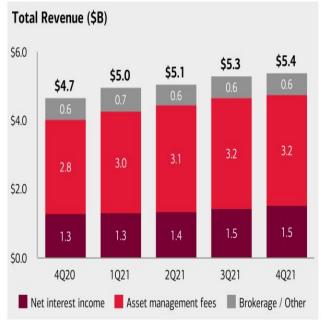
## Global Wealth & Investment Management Trends

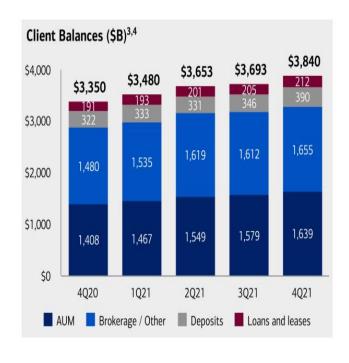
#### Business Leadership<sup>1</sup>

- No. 1 in Barron's Top 1,200 Financial Advisors and Top 100 Women Advisors (2021)
- No. 1 in Forbes' Top Next Generation Advisors and Best-in-State Wealth Advisors (2021)
- Barron's Industry Awards for Digital Innovation Digital Wealth Overview (2021)
- Wealth Tech Award Best Use of Technology (North America) and Best Use of Technology for client acquisition (North America)<sup>(I)</sup>
- Best Technology for The Client Engagement Workstation and Redefining Wealth Planning<sup>(I)</sup>
- No. 1 in personal trust AUM<sup>(K)</sup>
- Best Private Bank for Customer Service (U.S.)<sup>(L)</sup>
- Best Private Bank for Philanthropic Services (Global) and Most Innovative Private Bank (North America)<sup>(M)</sup>
- Best Private Bank in North America<sup>(N)</sup>









Note: Amounts may not total due to rounding.

See slide 32 for business leadership sources.

Average loans and leases includes PPP balances of \$0.2B in 4Q21, \$0.5B in 3Q21, \$0.7B in 2Q21, \$0.7B in 1Q21, and \$0.8B in 4Q20.

End of period. Loans and leases include margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

Amanaged deposits in investment accounts of \$56B, \$49B, \$47B, \$49B and \$52B for 4Q21, 3Q21, 2Q21, 1Q21 and 4Q20, respectively, are included in both AUM and Deposits. Total client balances only include these balances once.

## Global Wealth & Investment Management Digital Update<sup>1</sup>

#### **Advisor-led Client Interactions, Powered by Digital**

#### **Digital Adoption**

GWIM<sup>2</sup> 79%.



up from 77%

79% of Merrill Lynch<sup>3</sup> households digitally active across the enterprise, up from 77% in 4Q20 Record 85% of Private Bank<sup>4</sup> relationships digitally active across the enterprise, up from 82% in 4Q20

#### **Client Engagement**

## Merrill Lynch



1.5MM

#### Client advisor secure messages

**89K** digital meetings<sup>5</sup> hosted by advisors, includes Webex and Zoom

#### **Digital Volume**



75%

#### Households enrolled in eDelivery

230K forms signed digitally in 4Q21 405K secure texts exchanged, up 28% YoY



1.0MM

#### Proactive client insights

100% associate adoption of Erica-based Al workstation

#### **Private Bank**



112K

#### Secure messages YTD

Client advisor messages up 102% YoY vs. 55K for all of 2020



**=** 3.3MM

#### 4Q21 digital logins up 6% YoY

Mobile accounts for 53% of all logins



(II) +418%

#### Growth YoY in Erica interactions

Zelle transactions up 45% YoY Digital wallet transactions up 60% YoY

Private Banking core relationships reflect relationships \$3MM+ and excludes: Irrevocable Trust-only relationships; Institutional Philanthropic relationships; Exiting relationships as of November, 2021.

Represents Merrill Lynch digital meetings from September, October and November, 2021.

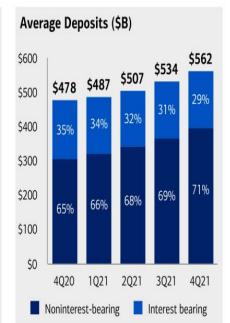
Except where otherwise noted, reflects figures for 4Q21.

<sup>&</sup>lt;sup>2</sup> GWIM Digital Adoption is Merrill Digital Households, plus Digital Private Bank Relationships out of total Merrill Primary Households, plus Private Bank Core Relationships as of November, 2021 vs. November, 2020. <sup>3</sup> Merrill Lynch households represent those households \$250K+ as of December, 2021.

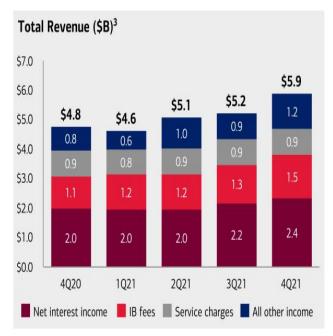
## **Global Banking Trends**

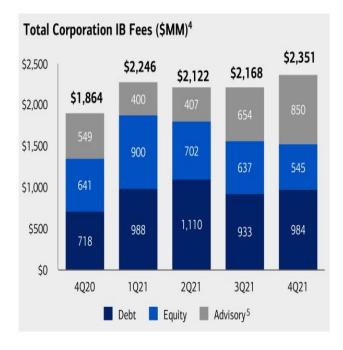
#### Business Leadership<sup>1</sup>

- Outstanding Financial Innovator 2021 Global<sup>(M)</sup>
- North America's Best Bank for Small to Medium-sized Enterprises<sup>(0)</sup>
- Best Global Bank for Cash Management and Payments & Collections<sup>(P)</sup>
- Best Mobile Cash Management Software For CashPro App<sup>(Q)</sup>
- World's Best Bank for Payments and Treasury and North America's Best Bank for Transaction Services<sup>(0)</sup>
- Best Transaction Bank in North America, Best Supply Chain Finance Bank<sup>(R)</sup>
- 2020 Quality, Share and Excellence Awards for U.S. Large Corporate Banking and Cash Management<sup>(5)</sup>
- Outstanding Global Leader in Social Bonds, Outstanding Leader in Social Bonds and Sustainable Loans for North America<sup>M</sup>
- Relationships with 74% of the Global Fortune 500; 95% of the U.S. Fortune 1,000 (2021)









Note: Amounts may not total due to rounding.

<sup>1</sup> See slide 32 for business leadership sources.

<sup>2</sup> Average loans and leases includes PPP balances of \$2B in 4Q21, \$4B in 3Q21, \$8B in 2Q21, \$9B in 1Q21 and \$9B in 4Q20.

<sup>3</sup> Global Banking and Global Markets share in certain deal economics from investment banking, loan origination activities, and sales and trading activities.

4Self-led deals of \$28MM, \$56MM, \$97MM, \$42MM and \$44MM for 4Q21, 3Q21, 2Q21, 1Q21 and 4Q20, respectively are embedded within Debt, Equity, and Advisory. Total Corporation IB fees excludes self-led deals.

5 Advisory includes fees on debt and equity advisory and mergers and acquisitions.

## Global Banking Digital Update

#### Creating an innovative digital experience for our clients

#### **Digital Adoption**

75%







Mobile Connect



#### **Digitally Active Clients**

across commercial, corporate, and business banking clients (CashPro® & BA360 platforms)



2% YoY1

#### **Client Engagement**



Sign-ins on the CashPro® App

Rolling 12 months<sup>2</sup>

~61MM (>

**Proactive Alerts and Insights** from CashPro®

17%, rolling 12 months<sup>2</sup>

#### **Digital Volume**



Payment Approvals on the CashPro® App

119% in volume, rolling 12 months<sup>2</sup>



#### **Global Digital Disbursements**

Payments to Digital Wallets, YTD YoY<sup>1</sup>

YTD 85% of volume sent via Zelle®

~28MM 📳



#### **Intelligent Receivables**

Incoming receivables digitally matched in last 12 months<sup>1</sup>



Digital Wallet Enrollment for **Commercial Cards** 

YoY (North America)<sup>1</sup>

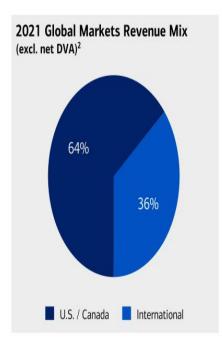
As of November, 2021. <sup>2</sup> As of December, 2021.

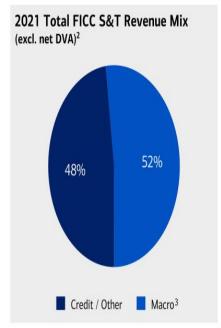


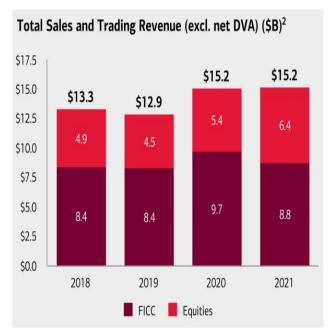
#### Global Markets Trends and Revenue Mix

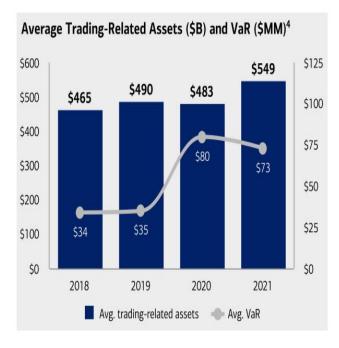
#### Business Leadership<sup>1</sup>

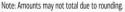
- Global Derivatives House of the Year<sup>(T)</sup>
- Clearing House of the Year<sup>(T)</sup>
- Overall Leader for North America in Sustainable Finance<sup>(M)</sup>
- No. 2 Global Research Firm<sup>(U)</sup>
- No. 2 Global Fixed Income Research Team<sup>(V)</sup>
- No. 1 Municipal Bonds Underwriter<sup>(W)</sup>











<sup>1</sup> See slide 32 for business leadership sources.

<sup>3</sup> Macro includes currencies, interest rates and commodities products.

<sup>&</sup>lt;sup>2</sup> Represents a non-GAAP financial measure. Reported Global Markets revenue was \$19.3B for 2021. Reported sales and trading revenue was \$15.2B, \$15.0B, \$12.7B and \$13.2B for 2021, 2020, 2019 and 2018, respectively. Reported FICC sales and trading revenue was \$6.4B, \$5.4B, \$4.5B and \$4.9B for 2021, 2020, 2019 and 2018, respectively. See note E on slide 31 and slide 34 for important presentation information.

<sup>&</sup>lt;sup>4</sup>See note G on slide 31 for definition of VaR.



### **Notes**

<sup>&</sup>lt;sup>B</sup> Pretax, pre-provision income (PTPI) at the consolidated level is a non-GAAP financial measure calculated by adjusting consolidated pretax income to add back provision for credit losses. Similarly, PTPI at the segment level is a non-GAAP financial measure calculated by adjusting the segments' pretax income to add back provision for credit losses. Management believes that PTPI (both at the consolidated and segment level) is a useful financial measure as it enables an assessment of the Company's ability to generate earnings to cover credit losses through a credit cycle as well as provides an additional basis for comparing the Company's results of operations between periods by isolating the impact of provision for credit losses, which can vary significantly between periods. See reconciliation below.

	- C - C - C - C - C - C - C - C - C - C	4Q21	90		3Q21	m	4Q20						
\$ Millions	Pretax Income (GAAP)	Provision for Credit Losses (GAAP)	Pretax, Pre-provision Income	Pretax Income (GAAP)	Provision for Credit Losses (GAAP)	Pretax, Pre-provision Income	Pretax Income (GAAP)	Provision for Credit Losses (GAAP)	Pretax, Pre-provision Income				
Consumer Banking	\$ 4,138	\$ 32	\$ 4,170	\$ 4,033	\$ 247	\$ 4,280	\$ 3,429	\$ 4	\$ 3,433				
Global Wealth & Investment Management	1,624	(56)	1,568	1,624	(58)	1,566	1,105	8	1,113				
Global Banking	3,653	(463)	3,190	3,492	(781)	2,711	2,298	48	2,346				
Global Markets	904	32	936	1,251	16	1,267	1,069	18	1,087				
All Other	(2,396)	(34)	(2,430)	(1,349)	(48)	(1,397)	(1,669)	(25)	(1,694)				
Total Corporation	\$ 7,818	\$ (489)	\$ 7,329	\$ 8,950	\$ (624)	\$ 8,326	\$ 6,119	\$ 53	\$ 6,172				

<sup>&</sup>lt;sup>C</sup> Global Liquidity Sources (GLS) include cash and high-quality, liquid, unencumbered securities, inclusive of U.S. government securities, U.S. agency Securities, unding requirements and supranational securities, and other investment-grade securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity among legal entities may be subject to certain regulatory and other restrictions.

The sensitivity analysis assumes no change in deposit portfolio size or mix from our baseline forecast to the alternate rate environment. In higher rate scenarios, any customer activity resulting in the replacement of low-cost or noninterest-bearing deposits with higher yielding deposits or market-based funding would reduce our benefit in those scenarios.

<sup>&</sup>lt;sup>6</sup> VaR model uses historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99% confidence level. Using a 95% confidence level, average VaR was \$26MM, \$28MM and \$23MM for 4Q21, 3Q21 and 4Q20, respectively, and \$28MM, \$23MM, \$20MM and \$19MM for 2021, 2020, 2019 and 2018, respectively.



A Reserve Build (or Release) is calculated by subtracting net charge-offs for the period from the provision for credit losses recognized in that period. The period-end allowance, or reserve, for credit losses reflects the beginning of the period allowance adjusted for net charge-offs recorded in that period plus the provision for credit losses recognized in that period.

Interest rate sensitivity as of December 31, 2021, reflects the pretax impact to forecasted net interest income over the next 12 months from December 31, 2021 resulting from an instantaneous parallel shock to the market-based forward curve. The sensitivity analysis assumes that we take no action in response to this rate shock and does not assume any change in other macroeconomic variables normally correlated with changes in interest rates. As part of our asset and liability management activities, we use securities, certain residential mortgages, and interest rate and foreign exchange derivatives in managing interest rate sensitivity. The behavior of our deposits portfolio in the forecast is a key assumption in our projected estimate of net interest income.

ERevenue for all periods included net debit valuation adjustments (DVA) on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Net DVA gains (losses) were \$2MM, (\$20MM) and (\$56MM) for 4Q21, 3Q21 and 4Q20, respectively, and (\$54MM), (\$133MM), (\$222MM) and (\$162MM) for 2021, 2020, 2019 and 2018, respectively. Net DVA gains (losses) included in FICC revenue were \$4MM, (\$16MM) and (\$52MM) for 4Q21, 3Q21 and 4Q20, respectively, and (\$49MM), (\$130MM), (\$208MM) and (\$142MM) for 2021, 2020, 2019 and 2018, respectively. Net DVA (losses) included in Equities revenue were (\$2MM), (\$4MM) and (\$4MM) for 4Q21, 3Q21 and 4Q20, respectively, and (\$55MM), (\$514MM) and (\$20MM) for 2021, 2020, 2019 and 2018, respectively.

F Effective October 1, 2021, a business activity previously included in the Global Markets segment is being reported as a liquidating business in All Other, consistent with a realignment in performance reporting to senior management. The activity was not material to Global Market's results of operations and historical results have not been restated.

## Business Leadership Sources

- (A) Tied in the national segment of the J.D. Power 2021 U.S. Online Banking Satisfaction Study.
- (B) J.D. Power's 2021 U.S. Banking Mobile App Satisfaction, U.S. Online Banking Satisfaction studies measure overall satisfaction with banking digital channels based on four factors: navigation; speed; visual appeal; and information/content. The studies are based on responses from 9,926 retail bank customers nationwide and were fielded in March-April 2021. For J.D. Power award information, visit jdpower.com/awards.
- (C) J.D. Power 2021 U.S. Retail Banking Advice Satisfaction Study.
- (D) Estimated U.S. retail deposits based on June 30, 2021 FDIC deposit data.
- (E) Javelin 2021 Online and Mobile Banking Scorecards.
- (F) Experian AutoCount; Franchised Dealers; Largest percentage of 680+ Vantage 3.0 loan originations among key competitors as of October 2021.
- (6) Keynova 2021 Mortgage-Home Equity Scorecard.
- (H) Global Finance, August 2021
- (I) Professional Wealth Management, a Financial Times publication, 2021.
- (J) WealthManagement.com, 2021.
- (K) Industry 3Q21 FDIC call reports.
- (L) PWM, a Financial Times publication, 2021.
- (M) Global Finance, 2021.
- (N) The Digital Banker, 2021.
- (0) Euromoney, 2021.
- (P) Global Finance Treasury & Cash Management Awards, 2021.
- (Q) Global Finance Treasury & Cash Management Awards, 2022.
- (R) Transaction Banking Awards, The Banker, 2021.
- (S) Greenwich, 2021.
- (T) GlobalCapital, 2021.
- (U) Institutional Investor, 2020.
- (V) Institutional Investor, 2021.
- (W) Refinitiv, 2021.



## Forward-Looking Statements

Bank of America Corporation (the "Company") and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent the Company's current expectations, plans or forecasts of its future results, revenues, provision for credit losses, expenses, efficiency ratio, capital measures, strategy, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond the Company's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of the Company's 2020 Annual Report on Form 10-K and in any of the Company's subsequent Securities and Exchange Commission filings: the Company's potential judgments, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory investigations, proceedings and enforcement actions, including as a result of our participation in and execution of government programs related to the Coronavirus Disease 2019 (COVID-19) pandemic; the possibility that the Company's future liabilities may be in excess of its recorded liability and estimated range of possible loss for litigation, and regulatory and government actions; the possibility that the Company could face increased claims from one or more parties involved in mortgage securitizations; the Company's ability to resolve representations and warranties repurchase and related claims; the risks related to the discontinuation of the London Interbank Offered Rate and other reference rates, including increased expenses and litigation and the effectiveness of hedging strategies; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, inflation, currency exchange rates, economic conditions, trade policies and tensions, including tariffs, and potential geopolitical instability; the impact of the interest rate and inflationary environment on the Company's business, financial condition and results of operations; the possibility that future credit losses may be higher than currently expected due to changes in economic assumptions, customer behavior, adverse developments with respect to U.S. or global economic conditions and other uncertainties, including the impact of supply chain disruptions, inflationary pressures and labor shortages on the economic recovery and our business; the Company's concentration of credit risk; the Company's ability to achieve its expense targets and expectations regarding revenue, net interest income, provision for credit losses, net charge-offs, effective tax rate, loan growth or other projections; adverse changes to the Company's credit ratings from the major credit rating agencies; an inability to access capital markets or maintain deposits or borrowing costs; estimates of the fair value and other accounting values, subject to impairment assessments, of certain of the Company's assets and liabilities; the estimated or actual impact of changes in accounting standards or assumptions in applying those standards; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements; the impact of adverse changes to total loss-absorbing capacity requirements, stress capital buffer requirements and/or global systemically important bank surcharges; the potential impact of actions of the Board of Governors of the Federal Reserve System on the Company's capital plans; the effect of changes in or interpretations of income tax laws and regulations; the impact of implementation and compliance with U.S. and international laws, regulations and regulatory interpretations, including, but not limited to, recovery and resolution planning requirements, Federal Deposit Insurance Corporation assessments, the Volcker Rule, fiduciary standards, derivatives regulations and the Coronavirus Aid, Relief, and Economic Security Act and any similar or related rules and regulations; a failure or disruption in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber-attacks or campaigns; the impact on the Company's business, financial condition and results of operations from the United Kingdom's exit from the European Union; the impact of climate change; the ability to achieve environmental, social and governance goals and commitments; the impact of any future federal government shutdown and uncertainty regarding the federal government's debt limit or changes in fiscal, monetary or regulatory policy: the emergence of widespread health emergencies or pandemics, including the magnitude and duration of the COVID-19 pandemic and its impact on the U.S. and/or global, financial market conditions and our business, results of operations, financial condition and prospects; the impact of natural disasters, extreme weather events, military conflict, terrorism or other geopolitical events; and other matters.

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.



## Important Presentation Information

- The information contained herein is preliminary and based on Company data available at the time of the earnings presentation. It speaks only as of
  the particular date or dates included in the accompanying slides. Bank of America does not undertake an obligation to, and disclaims any duty to,
  update any of the information provided.
- The Company may present certain metrics and ratios, including year-over-year comparisons of revenue, noninterest expense and pretax income, excluding certain items (e.g., DVA) that are in non-GAAP financial measures. The Company believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. For more information about the non-GAAP financial measures contained herein, please see the presentation of the most directly comparable financial measures calculated in accordance with GAAP and accompanying reconciliations in the earnings press release for the quarter ended December 31, 2021, and other earnings-related information available through the Bank of America Investor Relations website at: <a href="https://investor.bankofamerica.com/quarterly-earnings">https://investor.bankofamerica.com/quarterly-earnings</a>.
- The Corporation presents certain key financial and nonfinancial performance indicators that management uses when assessing consolidated and/or segment results. The Corporation believes this information is useful because it provides management with information about underlying operational performance and trends. KPIs are presented in 2021 Financial Highlights on slide 2, 4Q21 Financial Results on slide 7 and on the Summary Income Statement for each segment.
- The Company views net interest income and related ratios and analyses on a fully taxable-equivalent (FTE) basis, which when presented on a
  consolidated basis are non-GAAP financial measures. The Company believes managing the business with net interest income on an FTE basis
  provides investors with meaningful information on the interest margin for comparative purposes. The Company believes that the presentation allows
  for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. The FTE adjustment was \$105MM,
  \$101MM, \$110MM, \$111MM, \$113MM, \$145MM, \$155M, \$251MM, \$234MM, and \$225MM for 4Q21, 3Q21, 2Q21, 1Q21, 4Q20, 4Q19, 4Q18,
  4Q17, 4Q16 and 4Q15, respectively.
- The Company allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Company's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As a result of this process, in the first quarter of 2021, the Company adjusted the amount of capital being allocated to its business segments.







# Supplemental Information Fourth Quarter 2021

Current-period information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America Corporation (the Corporation) does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in the Corporation's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at the Corporation's website (www.bankofamerica.com). The Corporation's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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#### Key Performance Indicators

The Corporation presents certain key financial and nonfinancial performance indicators that management uses when assessing consolidated and/or segment results. The Corporation believes this information is useful because it provides management with information about underlying operational performance and trends. Key performance indicators are presented in Consolidated Financial Highlights on page 2 and on the Key Indicators pages for each segment.

#### **Business Segment Operations**

The Corporation reports the results of operations of its four business segments and All Other on a fully taxable-equivalent (FTE) basis. Additionally, the results for the total Corporation as presented on pages 11 - 13 are reported on an FTE basis.

#### **Bank of America Corporation and Subsidiaries Consolidated Financial Highlights**

(In millions, except per share information)

	 Year Dece	Ende mber		Fo	urth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2021		2020	. •	2021	2021	2021	2021	2020
Income statement									
Net interest income	\$ 42,934	\$	43,360	\$	11,410	\$ 11,094	\$ 10,233	\$ 10,197	\$ 10,253
Noninterest income	46,179		42,168		10,650	11,672	11,233	12,624	9,846
Total revenue, net of interest expense	89,113		85,528		22,060	22,766	21,466	22,821	20,099
Provision for credit losses	(4,594)		11,320		(489)	(624)	(1,621)	(1,860)	53
Noninterest expense	59,731		55,213		14,731	14,440	15,045	15,515	13,927
Income before income taxes	33,976		18,995		7,818	8,950	8,042	9,166	6,119
Pretax, pre-provision income (1)	29,382		30,315		7,329	8,326	6,421	7,306	6,172
Income tax expense	1,998		1,101		805	1,259	(1,182)	1,116	649
Net income	31,978		17,894		7,013	7,691	9,224	8,050	5,470
Preferred stock dividends	1,421		1,421		240	431	260	490	262
Net income applicable to common shareholders	30,557		16,473		6,773	7,260	8,964	7,560	5,208
Diluted earnings per common share	3.57		1.87		0.82	0.85	1.03	0.86	0.59
Average diluted common shares issued and outstanding	8,558.4		8,796.9		8,304.7	8,492.8	8,735.5	8,755.6	8,785.0
Dividends paid per common share	\$ 0.78	\$	0.72	\$	0.21	\$ 0.21	\$ 0.18	\$ 0.18	\$ 0.18
Performance ratios									
Return on average assets	1.05 %		0.67 %		0.88 %	0.99 %	1.23 %	1.13 %	0.78 %
Return on average common shareholders' equity	12.23		6.76		10.90	11.43	14.33	12.28	8.39
Return on average shareholders' equity	11.68		6.69		10.27	11.08	13.47	11.91	8.03
Return on average tangible common shareholders' equity (2)	17.02		9.48		15.25	15.85	19.90	17.08	11.73
Return on average tangible shareholders' equity (2)	15.71		9.07		13.87	14.87	18.11	16.01	10.84
Efficiency ratio	67.03		64.55		66.78	63.43	70.09	67.98	69.29
At period end									
Book value per share of common stock	\$ 30.37	\$	28.72	\$	30.37	\$ 30.22	\$ 29.89	\$ 29.07	\$ 28.72
Tangible book value per share of common stock (2)	21.68		20.60		21.68	21.69	21.61	20.90	20.60
Market capitalization	359,383		262,206		359,383	349,841	349,925	332,337	262,206
Number of financial centers - U.S.	4,173		4,312		4,173	4,215	4,296	4,324	4,312
Number of branded ATMs - U.S.	16,209		16,904		16,209	16,513	16,795	16,905	16,904
Headcount	208,248		212,505	l	208,248	209,407	211,608	212,201	212,505

<sup>(1)</sup> Pretax, pre-provision income (PTPI) is a non-GAAP financial measure calculated by adjusting pretax income to add back provision for credit losses. Management believes that PTPI is a useful financial measure because it enables an assessment of the Corporation's ability to generate earnings to cover credit losses through a credit cycle. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on page 33.)
(2) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on page 33.)

## Bank of America Corporation and Subsidiaries Consolidated Statement of Income

(In millions, except per share information)					ı								
	Y	ear Ended	Dece	mber 31	F	ourth	Third Quarter		Second Quarter		First Quarter		Fourth Quarter
		2021		2020		ter 2021		2021		2021		2021	2020
Net interest income				,									
Interest income	\$	47,672	\$	51,585	\$	12,554	\$	12,336	\$	11,387	\$	11,395	\$ 11,461
Interest expense		4,738		8,225		1,144		1,242		1,154		1,198	1,208
Net interest income		42,934		43,360		11,410		11,094		10,233		10,197	10,253
Noninterest income													
Fees and commissions		39,299		34,551		10,143		9,915		9,705		9,536	9,061
Market making and similar activities		8,691		8,355		1,331		2,005		1,826		3,529	1,372
Other income (loss)		(1,811)		(738)		(824)		(248)		(298)		(441)	(587)
Total noninterest income		46,179		42,168		10,650		11,672		11,233		12,624	9,846
Total revenue, net of interest expense		89,113		85,528		22,060		22,766		21,466		22,821	20,099
Provision for credit losses		(4,594)		11,320		(489)		(624)		(1,621)		(1,860)	53
Noninterest expense													
Compensation and benefits		36,140		32,725		9,037		8,714		8,653		9,736	8,190
Occupancy and equipment		7,138		7,141		1,785		1,764		1,759		1,830	1,839
Information processing and communications		5,769		5,222		1,480		1,416		1,448		1,425	1,415
Product delivery and transaction related		3,881		3,433		941		987		976		977	915
Marketing		1,939		1,701		411		347		810		371	463
Professional fees		1,775		1,694		512		434		426		403	488
Other general operating	_	3,089		3,297		565		778		973		773	617
Total noninterest expense		59,731		55,213		14,731		14,440		15,045		15,515	13,927
Income before income taxes		33,976		18,995		7,818		8,950		8,042		9,166	6,119
Income tax expense		1,998		1,101		805		1,259		(1,182)		1,116	649
Net income	\$	31,978	\$	17,894	\$	7,013	\$	7,691	\$	9,224	\$	8,050	\$ 5,470
Preferred stock dividends		1,421		1,421		240		431		260		490	262
Net income applicable to common shareholders	\$	30,557	\$	16,473	\$	6,773	\$	7,260	\$	8,964	\$	7,560	\$ 5,208
Per common share information													
Earnings	\$	3.60	\$	1.88	\$	0.82	\$	0.86	\$	1.04	\$	0.87	\$ 0.60
Diluted earnings	_	3.57		1.87		0.82		0.85		1.03		0.86	0.59
Average common shares issued and outstanding		8,493.3		8,753.2		8,226.5		8,430.7		8,620.8		8,700.1	8,724.9
Average diluted common shares issued and outstanding		8,558.4		8,796.9		8,304.7		8,492.8		8,735.5		8,755.6	 8,785.0

#### **Consolidated Statement of Comprehensive Income**

(Dollars in millions)											
	Year Ended December 31  2021 2020 \$ 31 978 \$ 17 894 \$		C	ourth luarter 2021	Third Quarte		Second arter 2021	First Quar 21 2021		ourth orter 2020	
Net income	\$	31,978	\$ 17,894	\$	7,013	\$	7,691	\$ 9,224	\$	8,050	\$ 5,470
Other comprehensive income (loss), net-of-tax:											
Net change in debt securities		(2,077)	4,799		(834)		(153)	(250)		(840)	5
Net change in debit valuation adjustments		356	(498)		64		27	149		116	(493)
Net change in derivatives		(2,306)	826		(1,176)		(431)	415		(1,114)	18
Employee benefit plan adjustments		624	(98)		454		50	69		51	(242)
Net change in foreign currency translation adjustments		(45)	(52)		(16)		(26)	26		(29)	34
Other comprehensive income (loss)		(3,448)	4,977		(1,508)		(533)	409		(1,816)	(678)
Comprehensive income	\$	28,530	\$ 22,871	\$	5,505	\$	7,158	\$ 9,633	\$	6,234	\$ 4,792

 $\label{thm:conform} \textbf{Certain prior-period amounts have been reclassified to conform to current-period presentation.}$ 

## Bank of America Corporation and Subsidiaries Net Interest Income and Noninterest Income

(Dollars in millions)					i									
	Ye	ear Ended	Dece	ember 31		Fourth Quarter		Third Quarter		Second Quarter	(	First Quarter		Fourth Quarter
		2021		2020		2021	_	2021	_	2021		2021		2020
Net interest income														
Interest income														
Loans and leases	\$	29,282	\$	34,029	\$	7,423	\$	7,502	\$	7,123	\$	7,234	\$	7,603
Debt securities		12,376		9,790 903		3,544		3,282 6		2,820		2,730		2,377
Federal funds sold and securities borrowed or purchased under agreements to resell		(90)				(47) 977		967		(42)		(7)		
Trading account assets Other interest income		3,770 2,334		4,128 2,735		657		579		954 532		872 566		925 553
	_		_		_		_		_		_		_	
Total interest income	_	47,672		51,585	-	12,554	_	12,336	_	11,387	_	11,395		11,461
Interest expense														
Deposits		537		1,943		143		133		128		133		159
Short-term borrowings		(358)		987		(153)		(41)		(85)		(79)		(37)
Trading account liabilities		1,128		974		304		285		293		246		210
Long-term debt		3,431		4,321		850		865		818		898		876
Total interest expense		4,738	,	8,225		1,144		1,242		1,154		1,198		1,208
Net interest income	\$	42,934	\$	43,360	\$	11,410	\$	11,094	\$	10,233	\$	10,197	\$	10,253
Noninterest income														
Fees and commissions														
Card income														
Interchange fees (1)	\$	4,560	\$	3,954	\$	1,129	\$	1,154	\$	1,210	\$	1,067	\$	1,160
Other card income		1,658		1,702		485		429		376		368		407
Total card income		6,218		5.656	_	1,614		1.583		1,586		1,435		1,567
Service charges		•				·								
Deposit-related fees		6,271		5,991		1,600		1,619		1,557		1,495		1,550
Lending-related fees		1,233		1,150		310		309		317		297		309
Total service charges		7,504		7,141		1,910		1,928		1,874		1,792		1,859
Investment and brokerage services														
Asset management fees		12,729		10,708		3,295		3,276		3,156		3,002		2,803
Brokerage fees		3,961		3,866		973		960		967		1,061		968
Total investment and brokerage services		16,690		14,574		4,268		4,236		4,123		4,063		3,771
Investment banking fees														
Underwriting income		5,077		4,698		1,049		1,168		1,314		1,546		1,088
Syndication fees		1,499		861		452		346		401		300		227
Financial advisory services		2,311		1,621		850		654		407		400		549
Total investment banking fees		8,887		7,180		2,351		2,168		2,122		2,246		1,864
Total fees and commissions		39,299		34,551		10,143		9,915		9,705		9,536		9,061
Market making and similar activities		8,691		8,355		1,331		2,005		1,826		3,529		1,372
Other income (loss)		(1,811)		(738)		(824)		(248)		(298)		(441)		(587)
Total noninterest income	\$	46,179	\$	42,168	\$	10,650	\$	11,672	\$	11,233	\$	12,624	\$	9,846

<sup>(1)</sup> Gross interchange fees and merchant income were \$11.5 billion and \$9.2 billion and are presented net of \$6.9 billion and \$5.5 billion of expenses for rewards and partner payments as well as certain other card costs for the years ended December 31, 2021 and 2020. Gross interchange fees and merchant income were \$3.1 billion, \$3.0 billion, \$2.5 billion and \$2.5 billion and are presented net of \$2.0 billion, \$1.8 billi

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

(Dollars in millions)						
	De	cember 31		September 30		December 31 2020
Assets		2021	. —	2021		2020
Cash and due from banks	\$	29,222	\$	28,689	\$	36,430
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		318,999		251,165		344,033
Cash and cash equivalents		348,221		279,854		380,463
Time deposits placed and other short-term investments		7,144		6,518		6,546
Federal funds sold and securities borrowed or purchased under agreements to resell		250,720		261,934		304,058
Trading account assets		247,080		288,566		198,854
Derivative assets		35,344		40,829		47,179
Debt securities:						
Carried at fair value		308,073		285,377		246,601
Held-to-maturity, at cost		674,554		683,240		438,249
Total debt securities		982,627		968,617		684,850
Loans and leases		979,124		927,736		927,861
Allowance for loan and lease losses		(12,387)		(13,155)		(18,802)
Loans and leases, net of allowance		966,737		914,581		909,059
Premises and equipment, net		10,833		10,684		11,000
Goodwill		69,022		69,023		68,951
Loans held-for-sale		15,635		9,415		9,243
Customer and other receivables		72,716		74,998		64,221
Other assets		163,869		160,427		135,203
Total assets	\$	3,169,948	\$	3,085,446	\$	2,819,627
Liabilities						
Deposits in U.S. offices:						
Noninterest-bearing	\$	784,189	\$	753,107	\$	650,674
Interest-bearing		1,165,914		1,108,490		1,038,341
Deposits in non-U.S. offices:						
Noninterest-bearing		27,457		25,336		17,698
Interest-bearing		86,886		77,871		88,767
Total deposits		2,064,446		1,964,804		1,795,480
Federal funds purchased and securities loaned or sold under agreements to repurchase		192,329		207,428		170,323
Trading account liabilities		100,690		112,217		71,320
Derivative liabilities		37,675		38,062		45,526
Short-term borrowings		23,753		20,278		19,321
Accrued expenses and other liabilities		200,872		191,572		181,799
Long-term debt		280,117		278,621		262,934
Total liabilities		2,899,882		2,812,982		2,546,703
Shareholders' equity						
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 3,939,686, 3,887,686 and 3,931,440 shares		24,708		23,441		24,510
Common stock and additional paid-in capital, \$0.01 par value; authorized - 12,800,000,000 shares; issued and outstanding - 8,077,831,463,						
8,241,243,911 and 8,650,814,105 shares		62,398		69,612		85,982
Retained earnings		188,064		183,007		164,088
Accumulated other comprehensive income (loss)		(5,104)		(3,596)		(1,656)
Total shareholders' equity		270,066		272,464		272,924
Total liabilities and shareholders' equity	\$	3,169,948	\$	3,085,446	\$	2,819,627
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest	entities)					
Trading account assets	\$	5,004	\$	4,432	\$	5,225
Loans and leases		17,135		16,857		23,636
Allowance for loan and lease losses		(958)		(994)		(1,693)
Loans and leases, net of allowance		16,177		15,863		21,943
All other assets		189		136		1,387
Total assets of consolidated variable interest entities	\$	21,370	\$	20,431	\$	28,555
Liabilities of consolidated variable interest entities included in total liabilities above					_	
Short-term borrowings	\$	247	\$	330	\$	454
Long-term debt		3,587		3,830		7,053
		7		10		16
All other liabilities  Total liabilities of consolidated variable interest entities	\$	3,841	\$	4,170	\$	7,523

Capital Management

(Dollars in millions)				
	December 31 2021		September 30 2021	December 31 2020
Risk-based capital metrics (1):	 2021		2021	 2020
Standardized Approach				
Common equity tier 1 capital	\$ 171,759	\$	174,407	\$ 176,660
Tier 1 capital	196,465		197,842	200,096
Total capital	228,007		230,506	237,936
Risk-weighted assets	1,616,880		1,568,069	1,479,749
Common equity tier 1 capital ratio	10.6 %	,	11.1 %	11.9 %
Tier 1 capital ratio	12.2		12.6	13.5
Total capital ratio	14.1		14.7	16.1
Advanced Approaches				
Common equity tier 1 capital	\$ 171,759	\$	174,407	\$ 176,660
Tier 1 capital	196,465		197,842	200,096
Total capital	221,031		223,997	227,685
Risk-weighted assets	1,398,299		1,380,475	1,371,316
Common equity tier 1 capital ratio	12.3 %	ı	12.6 %	12.9 %
Tier 1 capital ratio	14.1		14.3	14.6
Total capital ratio	15.8		16.2	16.6
Leverage-based metrics (1):				
Adjusted average assets	\$ 3,087,247	\$	2,999,663	\$ 2,718,802
Tier 1 leverage ratio	6.4 %		6.6 %	7.4 %
Supplementary leverage exposure	\$ 3,603,900	\$	3,515,654	\$ 2,785,747
Supplementary leverage ratio	5.5 %	ı	5.6 %	7.2 %
Tangible equity ratio (2)	6.4		6.7	7.4
Tangible common equity ratio (2)	5.6		5.9	6.5

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

<sup>(1)</sup> Regulatory capital ratios at December 31, 2021 are preliminary. We report regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy. Supplementary leverage exposure at December 31, 2020 excludes U.S. Treasury securities and deposits at Federal Reserve Banks.
(2) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page 33.)

#### **Bank of America Corporation and Subsidiaries Capital Composition under Basel 3**

(Dollars in millions)					
	December 31 2021		September 30 2021	De	cember 31 2020
Total common shareholders' equity	\$ 245,358	\$	249,023	\$	248,414
CECL transitional amount (1)	2,508		2,722		4,213
Goodwill, net of related deferred tax liabilities	(68,641	)	(68,638)		(68,565)
Deferred tax assets arising from net operating loss and tax credit carryforwards	(7,743	)	(7,638)		(5,773)
Intangibles, other than mortgage servicing rights, net of related deferred tax liabilities	(1,605	)	(1,644)		(1,617)
Defined benefit pension plan net assets	(1,261	)	(1,223)		(1,164)
Cumulative unrealized net (gain) loss related to changes in fair value of financial liabilities attributable to own creditworthiness, net-of-tax	1,400		1,477		1,753
Accumulated net (gain) loss on certain cash flow hedges (2)	1,870		693		(436)
Other	(127	)	(365)		(165)
Common equity tier 1 capital	171,759		174,407		176,660
Qualifying preferred stock, net of issuance cost	24,707		23,440		23,437
Other	(1	)	(5)		(1)
Tier 1 capital	196,465		197,842		200,096
Tier 2 capital instruments	21,165		21,756		22,213
Qualifying allowance for credit losses (3)	10,534		11,177		15,649
Other	(157	)	(269)		(22)
Total capital under the Standardized approach	228,007		230,506		237,936
Adjustment in qualifying allowance for credit losses under the Advanced approaches (3)	(6,976	)	(6,509)		(10,251)
Total capital under the Advanced approaches	\$ 221,031	\$	223,997	\$	227,685

<sup>(1)</sup> Includes the impact of the Corporation's adoption of the current expected credit losses (CECL) accounting standard on January 1, 2020 and 25 percent of the increase in reserves since the initial adoption.
(2) Includes amounts in accumulated other comprehensive income related to the hedging of items that are not recognized at fair value on the Consolidated Balance Sheet.
(3) Includes the impact of transition provisions related to the CECL accounting standard.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

### Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)	Fourth Quarter 2021						Т	hird C	Quarter 2021		Fourth Quarter 2020					
		verage alance	In	terest come/ ense (1)	Yield/ Rate		Average Balance		Interest Income/ expense (1)	Yield/ Rate		Average Balance	- 1	nterest ncome/ pense (1)	Yield/ Rate	
Earning assets					,											
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$	256,955	\$	66	0.10 %	\$	240,054	\$	50	0.08 %	\$	321,612	\$	48	0.06 %	
Time deposits placed and other short-term investments		7,200		7	0.36		6,419		4	0.24		8,154		(2)	(0.09)	
Federal funds sold and securities borrowed or purchased under agreements to resell		278,163		(47)	(0.07)		270,094		6	0.01		264,048		3	_	
Trading account assets		146,958		992	2.68		147,196		979	2.64		145,319		938	2.57	
Debt securities		984,493		3,558	1.45		949,009		3,296	1.39		653,189		2,391	1.48	
Loans and leases (2)																
Residential mortgage		219,193		1,481	2.70		215,652		1,487	2.76		228,069		1,660	2.91	
Home equity		28,796		255	3.52		30,069		263	3.47		35,789		277	3.07	
Credit card		78,358		1,997	10.11		75,569		1,952	10.25		78,210		2,069	10.53	
Direct/Indirect and other consumer		101,854		578	2.25		98,148		578	2.34		90,424		583	2.57	
Total consumer		428,201		4,311	4.00		419,438		4,280	4.06		432,492		4,589	4.23	
U.S. commercial		330,796		2,191	2.63		323,659		2,315	2.84		327,650		2,111	2.56	
Non-U.S. commercial		108,899		468	1.71		101,967		446	1.73		95,739		427	1.77	
Commercial real estate		62,296		382	2.43		59,881		378	2.51		61,540		384	2.48	
Commercial lease financing		14,870		106	2.83		15,564		116	2.98		17,377		132	3.03	
Total commercial		516,861		3,147	2.42		501,071		3,255	2.58		502,306		3,054	2.42	
Total loans and leases		945.062		7.458	3.14		920.509		7,535	3.25		934,798		7.643	3.26	
Other earning assets		128,938		625	1.93	_	120,734		567	1.86	_	89,033		553	2.47	
Total earning assets	- 2	2.747.769		12.659	1.83	_	2.654.015		12.437	1.86	_	2.416.153		11.574	1.91	
Cash and due from banks		29,219		.2,000		_	30,101		12,107	1.00	_	35,524		11,071	1.01	
Other assets, less allowance for loan and lease losses		387,130					392,336					340,197				
Total assets	• 1	3,164,118				\$	3.076.452				s	2,791,874				
Interest-bearing liabilities	* .	,,104,110				Ψ	3,070,432				Ψ	2,731,074				
U.S. interest-bearing deposits																
Demand and money market deposit accounts	\$	965.801	\$	80	0.03 %	\$	931,964	\$	79	0.03 %	\$	854.723	\$	79	0.04 %	
Time and savings deposits	•	162,567	Ψ	38	0.10	Ψ	162,337	Ψ	41	0.10	Ψ	157,273	Ψ	76	0.19	
Total U.S. interest-bearing deposits		,128,368		118	0.04	_	1,094,301		120	0.04	_	1,011,996		155	0.06	
		82,846		25	0.04	_			13	0.04	-	78,858		4	0.00	
Non-U.S. interest-bearing deposits		1.211.214		143		_	84,098		133		_	1.090.854		159		
Total interest-bearing deposits		,211,214		143	0.05	_	1,178,399		133	0.04	_	1,090,854		159	0.06	
Federal funds purchased and securities loaned or sold under agreements to repurchase		218,018		80	0.14		216,869		147	0.27		187,424		152	0.32	
Short-term borrowings and other interest-bearing liabilities		114.637		(233)	(0.80)		107,713		(188)	(0.69)		100.035		(189)	(0.75)	
		57,993		(233)	2.08		56,496		(188)	2.00		37,061		210	2.24	
Trading account liabilities							-					-				
Long-term debt		248,525		1.144	1.35 0.24	_	248,988		865	1.37	_	225,423		1,208	1.54	
Total interest-bearing liabilities		,850,387		1,144	0.24	_	1,808,465		1,242	0.27	_	1,640,797		1,208	0.29	
Noninterest-bearing sources		000 000					704.000					0.40.005				
Noninterest-bearing deposits		806,009					764,306					646,285				
Other liabilities (3)		236,839					228,197					233,772				
Shareholders' equity		270,883				_	275,484				_	271,020				
Total liabilities and shareholders' equity	\$ 3	3,164,118				\$	3,076,452				\$	2,791,874				
Net interest spread					1.59 %					1.59 %					1.62 %	
Impact of noninterest-bearing sources					80.0	_				0.09	_				0.09	
Net interest income/yield on earning assets (4)			\$	11,515	1.67 %			\$	11,195	1.68 %			\$	10,366	1.71 %	

<sup>(1)</sup> Includes the impact of interest rate risk management contracts.
(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis.
(3) Includes \$30.4 billion, \$29.6 billion and \$31.8 billion of structured notes and liabilities for the fourth and third quarters of 2021 and the fourth quarter of 2020, respectively.
(4) Net interest income includes FTE adjustments of \$105 million, \$101 million and \$113 million for the fourth and third quarters of 2021 and the fourth quarter of 2020, respectively.

## **Bank of America Corporation and Subsidiaries Debt Securities**

(Dollars in millions)							
	<u></u>	December 31, 2021  Gross Gross  Amortized Unrealized Unrealized Cost Gains Losses					
			Unrealized	Unrealized		Fair Value	
Available-for-sale debt securities	_				. —		
Mortgage-backed securities:							
Agency	\$	45,268	\$ 1,257	\$ (186)	\$	46,339	
Agency-collateralized mortgage obligations		3,331	74	(25)		3,380	
Commercial		19,036	647	(79)		19,604	
Non-agency residential		591	25	(33)		583	
Total mortgage-backed securities		68,226	2,003	(323)		69,906	
U.S. Treasury and government agencies		197,853	1,610	(318)		199,145	
Non-U.S. securities		11,933	_	_		11,933	
Other taxable securities		2,725	39	(3)		2,761	
Tax-exempt securities		15,155	317	(39)		15,433	
Total available-for-sale debt securities	_	295,892	3,969	(683)		299,178	
Other debt securities carried at fair value (1)		8,873	105	(83)		8,895	
Total debt securities carried at fair value	_	304,765	4,074	(766)		308,073	
Held-to-maturity debt securities		<b>,</b>				,	
Agency mortgage-backed securities		553,721	3,855	(10,366)		547,210	
U.S. Treasury and government agencies		111,859	254	(2,395)		109,718	
Other taxable securities		9,011	147	(196)		8,962	
Total held-to-maturity debt securities		674,591	4,256	(12,957)		665,890	
Total debt securities	\$	979,356	\$ 8,330	\$ (13,723)	\$	973,963	
	<u> </u>		Septemb	er 30, 2021			
Available-for-sale debt securities							
Mortgage-backed securities:							
Agency	\$	50,756	\$ 1,631	\$ (90)	\$	52,297	
Agency-collateralized mortgage obligations		3,684	103	(11)		3,776	
Commercial		18,091	778	(50)		18,819	
Non-agency residential		799	39	(35)		803	
Total mortgage-backed securities		73,330	2,551	(186)		75,695	
U.S. Treasury and government agencies		167,419	1,869	(163)		169,125	
Non-U.S. securities		12,289	4	_		12,293	
Other taxable securities		2,589	45	(1)		2,633	
Tax-exempt securities		15,312	321	(21)		15,612	
Total available-for-sale debt securities		270,939	4,790	(371)		275,358	
Other debt securities carried at fair value (1)		10,076	101	(158)		10,019	
Total debt securities carried at fair value	<u> </u>	281,015	4,891	(529)		285,377	
Held-to-maturity debt securities							
Agency mortgage-backed securities		562,124	5,497	(8,031)		559,590	
U.S. Treasury and government agencies		111,855	167	(2,614)		109,408	
Other taxable securities		9,295	197	(157)		9,335	
Total held-to-maturity debt securities		683,274	5,861	(10,802)		678,333	

964,289 \$

10,752 \$

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Total debt securities

Current-period information is preliminary and based on company data available at the time of the presentation.

963,710

(11,331) \$

<sup>(1)</sup> Primarily includes non-U.S. securities used to satisfy certain international regulatory requirements.

## Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

	Year Dece	Ende mber		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	 2021		2020	 2021	 2021	 2021	 2021	 2020
FTE basis data (1)								
Net interest income	\$ 43,361	\$	43,859	\$ 11,515	\$ 11,195	\$ 10,343	\$ 10,308	\$ 10,366
Total revenue, net of interest expense	89,540		86,027	22,165	22,867	21,576	22,932	20,212
Net interest yield	1.66 %		1.90 %	1.67 %	1.68 %	1.61 %	1.68 %	1.71 %
Efficiency ratio	66.71		64.18	66.46	63.14	69.73	67.65	68.90

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with meaningful information on the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of \$427 million and \$499 million for the years ended December 31, 2021 and 2020, \$105 million, \$110 million, \$110 million, \$111 million and \$113 million for the fourth, third, second and first quarters of 2021 and the fourth quarter of 2020, respectively.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

#### **Quarterly Results by Business Segment and All Other**

(Dollars in millions)

(Dollars in millions)					Fourth Qua	rter 2021				
	Total Corporatio	n	Consumer Banking		GWIM	Global	Banking	Global Markets		All Other
Net interest income	\$ 11,5	15	\$ 6,543	\$	1,526	\$	2,362	\$ 1,031	\$	53
Noninterest income										
Fees and commissions:										
Card income	1,6		1,354		22		198	12		28
Service charges	1,9		921		18		887	84		_
Investment and brokerage services	4,2		84		3,703		14	474		(7)
Investment banking fees	2,3		_		82		1,465	832		(28)
Total fees and commissions	10,1	43	2,359		3,825		2,564	1,402		(7)
Market making and similar activities	1,3		1		9		46	1,312		(37)
Other income (loss)		24)	9		42		935	73		(1,883)
Total noninterest income (loss)	10,6	50	2,369		3,876	_	3,545	2,787		(1,927)
Total revenue, net of interest expense	22,1	65	8,912		5,402		5,907	3,818		(1,874)
Provision for credit losses	(4	89)	32		(56)		(463)	32		(34)
Noninterest expense	14,7	31	4,742		3,834		2,717	2,882		556
Income (loss) before income taxes	7,9	23	4,138		1,624		3,653	904		(2,396)
Income tax expense (benefit)	g	10	1,014		398		986	235		(1,723)
Net income (loss)	\$ 7,0	13	\$ 3,124	\$	1,226	\$	2,667	\$ 669	\$	(673)
A				_						
Average Total lane and lanes	\$ 945,0	62	ė 101 221		205 226		220 627	¢ 400.607	•	46 240
Total loans and leases Total assets (1)			\$ 282,332	\$	205,236		338,627	\$ 102,627 816,994	\$	16,240
	3,164,1		1,102,444		408,033		650,940	•		185,707
Total deposits	2,017,2	23	1,026,810		360,912		562,390	43,331		23,780
Quarter end	¢ 070.4	0.4	6 000 544		000 074		352.933		\$	45.000
Total loans and leases Total assets (1)	\$ 979,1 3,169,9		\$ 286,511 1,131,142	\$	208,971 438,275		352,933 638,131	\$ 114,846 748,248	\$	15,863
Total deposits	2,064,4		1,131,142		390,143		551,752	46,374		214,152 21,182
Total deposits	2,004,4	40	1,034,993		•		331,732	40,374		21,102
	Total		Consumer		Third Quar	ter 2021				All
	Corporation	1	Banking		GWIM	Global	Banking	Global Markets		Other
Net interest income	\$ 11,1	95	\$ 6,493	\$	1,452	\$	2,185	\$ 1,000	\$	65
Noninterest income										
Fees and commissions:										
Card income	1,5		1,317		23		185	59		(1)
Service charges		28	935		18		889	83		3
Investment and brokerage services	4,2		81		3,682		9	471		(7)
Investment banking fees		68		_	83		1,297	844		(56)
Total fees and commissions		15	2,333		3,806		2,380	1,457		(61)
Market making and similar activities		05			9		40	2,014		(58)
Other income (loss)		48)	12		43		640	48	_	(991)
Total noninterest income (loss)	11,6		2,345		3,858		3,060	3,519		(1,110)
Total revenue, net of interest expense	22,8		8,838		5,310		5,245	4,519		(1,045)
Provision for credit losses		24)	247		(58)		(781)	16		(48)
	14,4		4,558		3,744		2,534	3,252		352
Noninterest expense		151	4,033		1,624		3,492	1,251		(1,349)
Noninterest expense Income (loss) before income taxes	9,0							205		(1,294)
Income (loss) before income taxes	1,3	60	988		398		943	325		
Income (loss) before income taxes			988 \$ 3,045	\$	1,226	\$	943 2,549	\$ 926	\$	(55)
Income tax expense (benefit)  Net income (loss)	1,3			\$		\$			\$	(55)
Income (loss) before income taxes Income tax expense (benefit)  Net income (loss)  Average	1,5 \$ 7,6	91	\$ 3,045	<u> </u>	1,226	<u>-</u>	2,549	\$ 926	\$	
Income (loss) before income taxes Income tax expense (benefit)  Net income (loss)  Average  Total loans and leases	1,5 \$ 7,6 \$ 920,5	609	\$ 3,045	\$	1,226	\$	2,549 324,736	\$ 926 \$ 97,148	\$	17,581
Income (loss) before income taxes Income tax expense (benefit)  Net income (loss)  Average  Total loans and leases Total assets (1)	1,3 \$ 7,6 \$ 920,5 3,076,4	609 52	\$ 3,045 \$ 281,380 1,076,236	<u> </u>	1,226 199,664 386,346	<u>-</u>	2,549 324,736 621,699	\$ 926 \$ 97,148 804,938	\$	17,581 187,233
Income (loss) before income taxes Income tax expense (benefit)  Net income (loss)  Average  Total loans and leases  Total assets (1)  Total deposits	1,5 \$ 7,6 \$ 920,5	609 52	\$ 3,045	<u> </u>	1,226	<u>-</u>	2,549 324,736	\$ 926 \$ 97,148	\$	17,581
Income (loss) before income taxes Income tax expense (benefit)  Net income (loss)  Average  Total loans and leases  Total assets (1)  Total deposits  Quarter end	1,3 \$ 7,6 \$ 920,5 3,076,4 1,942,7	609 52 05	\$ 3,045 \$ 281,380 1,076,236 1,000,765	\$	1,226 199,664 386,346 339,357	\$	2,549 324,736 621,699 534,166	\$ 926 \$ 97,148 804,938 54,650		17,581 187,233 13,767
Income (loss) before income taxes Income tax expense (benefit)  Net income (loss)  Average  Total loans and leases  Total assets (1)  Total deposits  Quarter end  Total loans and leases	\$ 7.6 \$ 920,5 3,076,4 1,942,7 \$ 927,7	609 52 605	\$ 3,045 \$ 281,380 1,076,236 1,000,765 \$ 280,803	<u> </u>	1,226 199,664 386,346 339,357 202,268	<u>-</u>	2,549 324,736 621,699 534,166 328,893	\$ 926 \$ 97,148 804,938 54,650 \$ 98,892	\$	17,581 187,233 13,767
Income (loss) before income taxes Income tax expense (benefit)  Net income (loss)  Average  Total loans and leases  Total assets (1)  Total deposits  Quarter end	1,3 \$ 7,6 \$ 920,5 3,076,4 1,942,7	609 52 736 46	\$ 3,045 \$ 281,380 1,076,236 1,000,765	\$	1,226 199,664 386,346 339,357	\$	2,549 324,736 621,699 534,166	\$ 926 \$ 97,148 804,938 54,650		187,233 13,767

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

## Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)								
				Fourth Qua	rter 2020			
		Total Corporation	onsumer Banking	GWIM	Global	l Banking	Global Markets	All Other
Net interest income	\$	10,366	\$ 5,955	\$ 1,282	\$	2,010	\$ 1,088	\$ 31
Noninterest income								
Fees and commissions:								
Card income		1,567	1,289	22		166	89	1
Service charges		1,859	879	18		859	97	6
Investment and brokerage services		3,771	68	3,189		29	487	(2)
Investment banking fees		1,864	_	99		1,098	712	(45)
Total fees and commissions	·	9,061	2,236	3,328		2,152	1,385	 (40)
Market making and similar activities		1,372	_	11		15	1,413	(67)
Other income (loss)		(587)	51	56		602	21	(1,317)
Total noninterest income (loss)		9,846	2,287	3,395		2,769	2,819	(1,424)
Total revenue, net of interest expense		20,212	 8,242	4,677		4,779	3,907	(1,393)
Provision for credit losses		53	4	8		48	18	(25)
Noninterest expense		13,927	4,809	3,564		2,433	2,820	301
Income (loss) before income taxes		6,232	3,429	1,105		2,298	1,069	(1,669)
Income tax expense (benefit)		762	840	271		621	278	(1,248)
Net income (loss)	\$	5,470	\$ 2,589	\$ 834	\$	1,677	\$ 791	\$ (421)
Average								
Total loans and leases	\$	934,798	\$ 305,146	\$ 187,167	\$	346,323	\$ 74,133	\$ 22,029
Total assets (1)		2,791,874	960,376	348,693		566,845	683,146	232,814
Total deposits		1,737,139	885,210	305,870		478,269	54,539	13,251
Quarter end								
Total loans and leases	\$	927,861	\$ 299,934	\$ 188,562	\$	339,649	\$ 78,415	\$ 21,301
Total assets (1)		2,819,627	988,580	369,736		580,561	616,609	264,141
Total deposits		1,795,480	912,652	322,157		493,748	53,925	12,998

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

## Annual Results by Business Segment and All Other (Dollars in millions)

		Total		Consumer		ar Ended Dece					All
		orporation	_	Banking	_	GWIM		al Banking	Global Markets	_	Other
Net interest income	\$	43,361	\$	24,929	\$	5,664	\$	8,511	\$ 4,011	\$	246
Noninterest income											
Fees and commissions:		0.040		- 4-0							
Card income		6,218		5,172		85		713	220		28
Service charges		7,504		3,538		72		3,523	364		7
Investment and brokerage services		16,690		320		14,312		104	1,979		(25
Investment banking fees		8,887			_	388		5,107	3,616	_	(224
Total fees and commissions		39,299		9,030		14,857		9,447	6,179		(214
Market making and similar activities		8,691		1		40		145	8,760		(255
Other income (loss)		(1,811)		45		187		2,772	305		(5,120
Total noninterest income (loss)		46,179		9,076		15,084		12,364	15,244		(5,589
Total revenue, net of interest expense		89,540		34,005		20,748		20,875	19,255		(5,343
Provision for credit losses		(4,594)		(1,035)		(241)		(3,201)	65		(182
Noninterest expense		59,731		19,290		15,258		10,632	13,032		1,519
Income (loss) before income taxes		34,403		15,750		5,731		13,444	6,158		(6,680
Income tax expense (benefit)		2,425		3,859		1,404		3,630	1,601		(8,069
Net income	\$	31,978	\$	11,891	\$	4,327	\$	9,814	\$ 4,557	\$	1,389
Het moone	<del></del>		÷		_		_			_	, , , , , , , , , , , , , , , , , , , ,
Average											
Total loans and leases	s	920,401	\$	284,061	\$	196,899	\$	329,655	\$ 91,339	\$	18,447
Total assets (1)	•	3,034,623	Ť	1,058,572	•	386,918	Ť	611,304	785,998	•	191,831
Total deposits		1,914,286		983,027		340,124		522,790	51,833		16,512
Year end		1,314,200		303,021		340,124		322,730	31,033		10,512
Total loans and leases	\$	979,124	\$	286,511	\$	208,971	\$	352,933	\$ 114,846	\$	15,863
Total assets (1)	•	3,169,948	Ţ	1,131,142	÷	438,275	ð	638,131	748,248	Ą	214,152
Total assets 17						430,273					214,132
Total deposits				1 054 005		200 142		EE4 7E2			24 402
Total deposits		2,064,446		1,054,995		390,143		551,752	46,374		21,182
Total deposits				1,054,995	Ye	390,143 ear Ended Dece	mber 3	-	46,374		21,182
Total deposits			(	1,054,995  Consumer Banking	Ye	•		-	46,374  Global Markets		All Other
Total deposits  Net interest income		2,064,446 Total	\$	Consumer	Ye	ear Ended Dece		1, 2020		\$	All
·		2,064,446  Total orporation		Consumer Banking		ear Ended Dece	Glob	1, 2020 pal Banking	Global Markets	\$	All Other
Net interest income		2,064,446  Total orporation		Consumer Banking		ear Ended Dece	Glob	1, 2020 pal Banking	Global Markets	\$	All Other
Net interest income Noninterest income		2,064,446  Total orporation		Consumer Banking		ear Ended Dece	Glob	1, 2020 pal Banking	Global Markets	\$	All Other
Net interest income Noninterest income Fees and commissions: Card income		Total orporation 43,859 5,656		Consumer Banking 24,698		GWIM 5,468	Glob	1, 2020 pal Banking 9,013	Global Markets \$ 4,646	\$	All Other
Net interest income Noninterest income Fees and commissions: Card income Service charges		Total orporation 43,859 5,656 7,141		Consumer Banking 24,698 4,673 3,417		GWIM 5,468 78 67	Glob	1, 2020 pal Banking 9,013	Global Markets \$ 4,646	\$	All Other 34
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services		Total orporation 43,859 5,656 7,141 14,574		Consumer Banking 24,698		GWIM 5,468 78 67 12,270	Glob	1, 2020 pal Banking 9,013 513 3,238 74	Global Markets \$ 4,646 391 387 1,973	\$	All Other 34
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180		Consumer Banking 24,698 4,673 3,417 273		GWIM 5,468 78 67 12,270 391	Glob	1, 2020 pal Banking 9,013 513 3,238 74 4,010	Global Markets \$ 4,646 391 387 1,973 2,991	\$	All Other 34 1 32 (16 (212
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551		Consumer Banking 24,698 4,673 3,417 273 — 8,363		78 67 12,270 391 12,806	Glob	1, 2020 pal Banking 9,013 513 3,238 74 4,010 7,835	Global Markets \$ 4,646 391 387 1,973 2,991 5,742	\$	All Other 34 1 32 (16 (212 (195
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355		24,698  4,673 3,417 273 — 8,363 2		78 67 12,270 391 12,806 63	Glob	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103	Global Markets \$ 4,646 391 387 1,973 2,991 5,742 8,471	\$	All Other 34 1 32 (16 (212 (195 (284
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss)		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738)		24,698  24,698  4,673 3,417 273 — 8,363 2 199		78 67 12,270 391 12,806 63 247	Glob	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036	Global Markets \$ 4,646 391 387 1,973 2,991 5,742 8,471 (94)	\$	All Other 34  1 32 (166 (212 (195 (284 (3,126
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss)		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168		24,698  4,673 3,417 273 — 8,363 2 199 8,564		78 67 12,270 391 12,806 63 247 13,116	Glob	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974	Global Markets \$ 4,646 391 387 1,973 2,991 5,742 8,471 (94) 14,119	\$	All Other 34  1 32 (16 (212 (195) (284 (3,126 (3,605)
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027		Consumer Banking 24,698 4,673 3,417 273 — 8,363 2 199 8,564 33,262		78 67 12,270 391 12,806 63 247 13,116 18,584	Glob	1, 2020  sal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987	Global Markets \$ 4,646 391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765	\$	All Other 34  1 1 32 (16 (212 (195 (284 (3.126 (3.571
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320		24,698  4,673 3,417 273 — 8,363 2 199 8,564 33,262 5,765		78 67 12,270 391 12,806 63 247 13,116 18,584 357	Glob	1, 2020  al Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897	Global Markets \$ 4,646 391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251	\$	All Other 34 32 (16 (2121 (195 (284 (3,126 (3,605 (3,577 )50 )50 )50 )60 )60 )60 )60 )60 )60 )60 )60 )60 )6
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213		24,698  4,673 3,417 273 8,363 2 199 8,564 33,262 5,765 18,882		78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160	Glob	1, 2020 pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342	Global Markets \$ 4,646 391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417	\$	All Other 34  1 32 (16 (212 (195) (284 (3.126 (3.605 (3.571 50) 1,412
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494		24,698  4,673 3,417 273 — 8,363 2 199 8,564 33,262 5,765 18,882 8,615		78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067	Glob	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097	\$	All Other 34  1 32 166 (212 (195 (284 (3,126 (3,605 (3,571 50 1,412 (5,033
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense	\$	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600	\$	24,698  4,673 3,417 273 — 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111	\$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996	\$	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 4,897 9,342 4,748 1,282	Global Markets \$ 4,646 391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845		All Other 34 1 32 (166 (212 (195 (3.605 (3.571 50 1.412 (6.634 (4
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes		7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494		24,698  4,673 3,417 273 — 8,363 2 199 8,564 33,262 5,765 18,882 8,615		78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067	Glob	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097	\$	All Other 34  1 32 166 (212 (195 (284 (3,126 (3,605 (3,571 50 1,412 (5,033
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income (loss) Average	\$	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600 17,894	\$	24,698  4,673 3,417 273 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111 6,504	\$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996 3,071	\$ \$	1, 2020  al Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748 1,282 3,466	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845 \$ 5,252	\$	All Other 34  1 32 (16 (212 (1955) (284 (3.126 (3.605) (3.571 50) 1.412 (5.033 (4.634) (399
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income (loss)  Average Total loans and leases	\$	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600 17,894	\$	24,698  4,673 3,417 273 — 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111 6,504	\$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996 3,071	\$	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748 1,282 3,466	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845 \$ 5,252		All Other 34  1 32 (166 (212) (1955 (284) (3,126) (3,571 (5,033) (4,634) (399 (28,159) (28,159) (28,159) (3,159) (3,159) (3,159) (4,15
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income (loss)  Average Total loans and leases Total assets (1)	\$	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600 17,894	\$	Consumer Banking 24,698 4,673 3,417 273 — 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111 6,504	\$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996 3,071	\$ \$	1, 2020  sal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748 1,282 3,466  382,264 542,302	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845 \$ 5,252  \$ 73,062 685,047	\$	All Other 34  1 32 (166 (212) (195 (284 (3,126 (3,605) (4,634 (4,634) (399)  28,159 (28,783
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total rovenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income (loss) before income taxes Income (loss) Average Total loans and leases Total lassets (1) Total deposits	\$	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600 17,894	\$	24,698  4,673 3,417 273 — 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111 6,504	\$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996 3,071	\$ \$	1, 2020  pal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748 1,282 3,466	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845 \$ 5,252	\$	All Other 34  1 32 (166 (212) (195 (284 (3,126 (3,605) (4,634 (4,634) (399)  28,159 (28,783
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income (loss)  Average Total loans and leases Total assets (1) Total deposits Year end	\$ 	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600 17,894  982,467 2,683,122 1,632,998	\$ \$	24,698  4,673 3,417 273 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111 6,504  315,580 898,606 823,666	\$ \$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996 3,071 183,402 328,384 287,123	\$ \$	1, 2020 al Banking 9,013 513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748 1,282 3,466 382,264 542,302 456,562	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845 \$ 5,252  \$ 73,062 685,047 47,400	<u>\$</u>	All Other 34  1 32 (16 (212 (195) (284 (3.126 (3.605) 1.412 (5.033 (4.634 (399) 28.159 228.783 18.247
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total rovenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income (loss) before income taxes Income (loss) Average Total loans and leases Total lassets (1) Total deposits	\$	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600 17,894	\$	24,698  4,673 3,417 273 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111 6,504  315,580 898,606 823,666	\$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996 3,071 183,402 328,384 287,123	\$ \$	1, 2020  sal Banking 9,013  513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748 1,282 3,466  382,264 542,302	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845 \$ 5,252  \$ 73,062 685,047	<u>\$</u>	All Other 34  1 32 (16 (212 (195) (284 (3.126 (3.605) 1.412 (5.033 (4.634 (399) 28.159 228.783 18.247
Net interest income Noninterest income Fees and commissions: Card income Service charges Investment and brokerage services Investment banking fees Total fees and commissions Market making and similar activities Other income (loss) Total noninterest income (loss) Total revenue, net of interest expense Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) Net income (loss)  Average Total loans and leases Total assets (1) Total deposits Year end	\$ 	7,064,446  Total orporation 43,859  5,656 7,141 14,574 7,180 34,551 8,355 (738) 42,168 86,027 11,320 55,213 19,494 1,600 17,894  982,467 2,683,122 1,632,998	\$ \$	24,698  4,673 3,417 273 8,363 2 199 8,564 33,262 5,765 18,882 8,615 2,111 6,504  315,580 898,606 823,666	\$ \$	78 67 12,270 391 12,806 63 247 13,116 18,584 357 14,160 4,067 996 3,071 183,402 328,384 287,123	\$ \$	1, 2020 al Banking 9,013 513 3,238 74 4,010 7,835 103 2,036 9,974 18,987 4,897 9,342 4,748 1,282 3,466 382,264 542,302 456,562	Global Markets \$ 4,646  391 387 1,973 2,991 5,742 8,471 (94) 14,119 18,765 251 11,417 7,097 1,845 \$ 5,252  \$ 73,062 685,047 47,400	<u>\$</u>	All Other 34 1 32 (166 (212 (195 (3.605 (3.571 50 1.412 (6.634 (4

 $<sup>^{\</sup>left(1\right)}\,$  Total assets include asset allocations to match liabilities (i.e., deposits).

#### **Bank of America Corporation and Subsidiaries Consumer Banking Segment Results**

(Dollars in millions)									
	 Dece	Ended mber 3	1		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	 2021		2020		2021	 2021	 2021	 2021	 2020
Net interest income	\$ 24,929	\$	24,698	\$	6,543	\$ 6,493	\$ 5,973	\$ 5,920	\$ 5,955
Noninterest income:									
Card income	5,172		4,673		1,354	1,317	1,312	1,189	1,289
Service charges	3,538		3,417		921	935	851	831	879
All other income	 366		474		94	 93	 50	 129	 119
Total noninterest income	 9,076		8,564		2,369	2,345	 2,213	 2,149	2,287
Total revenue, net of interest expense	34,005		33,262		8,912	8,838	8,186	8,069	8,242
Provision for credit losses	(1,035)		5,765		32	247	(697)	(617)	4
Noninterest expense	19,290		18,882		4,742	4,558	4,859	5,131	4,809
Income before income taxes	15,750		8,615		4,138	4,033	 4,024	3,555	3,429
Income tax expense	3,859		2,111		1,014	988	986	871	840
Net income	\$ 11,891	\$	6,504	\$	3,124	\$ 3,045	\$ 3,038	\$ 2,684	\$ 2,589
Net interest yield	2.45 %		2.88 %		2.44 %	2.49 %	2.37 %	2.51 %	2.58 %
Return on average allocated capital (1)	31		17		32	31	32	28	27
Efficiency ratio	56.73		56.77		53.22	51.56	59.36	63.59	58.34
Balance Sheet									
Average									
Total loans and leases	\$ 284,061	\$	315,580	\$	282,332	\$ 281,380	\$ 281,767	\$ 290,891	\$ 305,146
Total earning assets (2)	1,016,751		858,724		1,061,742	1,034,471	1,012,335	957,112	918,086
Total assets (2)	1,058,572		898,606		1,102,444	1,076,236	1,054,516	999,769	960,376
Total deposits	983,027		823,666		1,026,810	1,000,765	979,072	924,137	885,210
Allocated capital (1)	38,500		38,500		38,500	38,500	38,500	38,500	38,500
Period end									
Total loans and leases	\$ 286,511	\$	299,934	\$	286,511	\$ 280,803	\$ 282,900	\$ 282,935	\$ 299,934
Total earning assets (2)	1,090,331		945,343		1,090,331	1,050,331	1,022,092	1,004,896	945,343
Total assets (2)	1,131,142		988,580		1,131,142	1,091,431	1,063,650	1,047,413	988,580
Total deposits	1,054,995		912,652	l	1,054,995	1,015,276	987,655	971,709	912,652

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### **Bank of America Corporation and Subsidiaries Consumer Banking Key Indicators**

	Year Ended	Decen	nber 31		Fourth	Third		Second		First		Fourth
	 2021		2020		Quarter 2021	Quarter 2021		Quarter 2021		Quarter 2021		Quarter 2020
Average deposit balances										-		
Checking	\$ 551,392	\$	453,534	\$	577,703	\$ 561,629	\$	550,009	\$	515,430	\$	492,332
Savings	69,598		56,736		70,719	70,799		70,945		65,863		62,070
MMS	324,889		269,653		342,812	331,924		320,594		303,719		289,682
CDs and IRAs	33,332		40,699		31,584	32,578		33,728		35,488		37,674
Other	3,816		3,044		3,992	3,835		3,796		3,637		3,452
Total average deposit balances	\$ 983,027	\$	823,666	\$	1,026,810	\$ 1,000,765	\$	979,072	\$	924,137	\$	885,210
Deposit spreads (excludes noninterest costs)												
Checking	1.96 %	)	2.11 %		1.92 %	1.95 %	)	1.97 %		1.99 %	)	2.02
Savings	2.24		2.37		2.21	2.23		2.26		2.28		2.31
MMS	1.28		1.73		1.24	1.26		1.29		1.32		1.52
CDs and IRAs	0.39		0.89		0.32	0.34		0.41		0.48		0.58
Other	0.26		0.96		0.22	0.24		0.27		0.31		0.34
Total deposit spreads	1.69		1.94		1.66	1.68		1.71		1.73		1.81
Consumer investment assets	\$ 368,831	\$	306,104	\$	368,831	\$ 353,280	\$	345,809	\$	324,479	\$	306,104
Active digital banking users (in thousands) (1)	41,365		39,315		41,365	40,911		40,512		40,286		39,315
Active mobile banking users (in thousands) (2)	32,980		30,783		32,980	32,455		31,796		31,487		30,783
Financial centers	4,173		4,312		4,173	4,215		4,296		4,324		4,312
ATMs	16,209		16,904		16,209	16,513		16,795		16,905		16,904
7.11110	.0,200		10,001		10,200	10,010		10,700		10,000		10,001
Total credit card (3)												
Loans												
Average credit card outstandings	\$ 75,385	\$	85,017	\$	78,358	\$ 75,569	\$	73,399	\$	74,165	\$	78,210
Ending credit card outstandings	81,438		78,708		81,438	76,869		75,599		72,786		78,708
Credit quality												
Net charge-offs	\$ 1,723	\$	2,349	\$	280	\$ 321	\$	488	\$	634	\$	405
	2.29 %		2.76 %		1.42 %	1.69 %		2.67 %		3.47 %		2.06
30+ delinquency	\$ 997	\$	1,689	\$	997	\$ 934	\$	976	\$	1,317	\$	1,689
	1.22 %		2.15 %		1.22 %	1.21 %		1.29 %		1.81 %		2.15
90+ delinquency	\$ 487	\$	903	\$	487	\$ 450	\$	533	\$	755	\$	903
Other total credit card indicators (3)	0.60 %	•	1.15 %		0.60 %	0.58 %	)	0.71 %	'	1.04 %	)	1.15
Gross interest yield	10.17 %		10.27 %		9.96 %	10.10 %		10.10 %		10.52 %		10.49
Risk-adjusted margin	10.17		9.16		10.85	10.70	,	9.76		9.29	,	10.43
New accounts (in thousands)	3,594		2,505		940	1,049		931		674		514
Purchase volumes	\$ 311,571	\$	251,599	\$	87,671	\$ 80,925	\$	78,384	\$	64,591	\$	69,466
<b>.</b>												
Debit card data Purchase volumes	\$ 473.770	•	204 502	•	124,278	\$ 440.000	•	404.005	•	107.907	œ.	104.280
Purchase volumes	\$ 4/3,//0	\$	384,503	\$	124,278	\$ 119,680	\$	121,905	\$	107,907	\$	104,280
Loan production (4)												
Consumer Banking:												
First mortgage	\$ 45,976	\$	43,197	\$	12,782	\$ 12,510	\$	11,502	\$	9,182	\$	7,969
Home equity	3,996		6,930		1,417	1,262		907		410		375
Total (5):												
First mortgage	\$ 79,692	\$	69,086	\$	22,961	\$ 21,232	\$	20,266	\$	15,233	\$	13,664
Home equity	4,895		8,160	1	1,703	1,523		1,166		503		469

<sup>(1)</sup> Represents mobile and/or online active users over the past 90 days.
(2) Represents mobile active users over the past 90 days.
(3) In addition to the credit card portfolio in Consumer Banking, the remaining credit card portfolio is in GWIM.
(4) Loan production amounts represent the unpaid principal balance of loans and, in the case of home equity, the principal amount of the total line of credit.
(5) In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.

#### **Bank of America Corporation and Subsidiaries Consumer Banking Quarterly Results**

(Dollars in millions)										
			Fourt	h Quarter 2021				Thir	d Quarter 2021	
	Tot	al Consumer Banking		Deposits	Consumer Lending	T	otal Consumer Banking		Deposits	Consumer Lending
Net interest income	\$	6,543	\$	3,870	\$ 2,673	\$	6,493	\$	3,730	\$ 2,763
Noninterest income:										
Card income		1,354		(9)	1,363		1,317		(7)	1,324
Service charges		921		921	_		935		934	1
All other income		94		70	24		93		58	35
Total noninterest income		2,369		982	1,387	-	2,345		985	 1,360
Total revenue, net of interest expense		8,912		4,852	 4,060		8,838		4,715	4,123
Provision for credit losses		32		66	(34)		247		53	194
Noninterest expense		4,742		2,862	1,880		4,558		2,724	1,834
Income before income taxes		4,138		1,924	2,214		4,033		1,938	2,095
Income tax expense		1,014		471	543		988		475	513
Net income	\$	3,124	\$	1,453	\$ 1,671	\$	3,045	\$	1,463	\$ 1,582
Net interest yield		2.44 %		1.51 %	3.81 %		2.49 %		1.49 %	3.95 %
Return on average allocated capital (1)		32		48	25		31		48	24
Efficiency ratio		53.22		58.98	46.33		51.56		57.75	44.48
Balance Sheet										
Average										
Total loans and leases	\$	282,332	\$	4,290	\$ 278,042	\$	281,380	\$	4,387	\$ 276,993
Total earning assets (2)		1,061,742		1,018,888	278,488		1,034,471		991,186	277,491
Total assets (2)		1,102,444		1,053,379	284,698		1,076,236		1,026,811	283,631
Total deposits		1,026,810		1,020,092	6,718		1,000,765		993,624	7,141
Allocated capital (1)		38,500		12,000	26,500		38,500		12,000	26,500
Period end										
Total loans and leases	\$	286,511	\$	4,206	\$ 282,305	\$	280,803	\$	4,345	\$ 276,458
Total earning assets (2)		1,090,331		1,048,009	282,850		1,050,331		1,006,593	277,056
Total assets (2)		1,131,142		1,082,449	289,220		1,091,431		1,041,487	283,262
Total deposits		1,054,995		1,049,085	5,910		1,015,276		1,008,051	7,225

•	•					
				Fourt	h Quarter 2020	
		То	tal Consumer Banking		Deposits	Consumer Lending
Net interest income		\$	5,955	\$	3,247	\$ 2,708
Noninterest income:						
Card income			1,289		(5)	1,294
Service charges			879		879	_
All other income			119		67	52
Total noninterest income			2,287		941	1,346
Total revenue, net of interest expense			8,242		4,188	4,054
Provision for credit losses			4		51	(47)
Noninterest expense			4,809		2,977	1,832
Income before income taxes			3,429		1,160	2,269
Income tax expense			840		284	556
Net income		\$	2,589	\$	876	\$ 1,713
Net interest yield			2.58 %		1.48 %	3.58 %
Return on average allocated capital (1)			27		29	26
Efficiency ratio			58.34		71.08	45.19
Balance Sheet						
Average						
Total loans and leases		\$	305,146	\$	4,786	\$ 300,360
Total earning assets (2)			918,086		871,583	300,694
Total assets (2)			960,376		910,735	303,832
Total deposits			885,210		877,656	7,554
Allocated capital (1)			38,500		12,000	26,500
Period end						
Total loans and leases		\$	299,934	\$	4,673	\$ 295,261
Total earning assets (2)			945,343		899,951	295,627
Total assets (2)			988,580		939,629	299,185
Total deposits			912,652		906,092	6,560

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
(2) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from All Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.

## Bank of America Corporation and Subsidiaries Consumer Banking Annual Results

(Dollars in millions)

		Year	Ende	ed December 31, 2	2021			Yea	r Ende	d December 31, 2	020	
	То	tal Consumer Banking		Deposits		Consumer Lending	T	otal Consumer Banking		Deposits		Consumer Lending
Net interest income	\$	24,929	\$	14,358	\$	10,571	\$	24,698	\$	13,739	\$	10,959
Noninterest income:												
Card income		5,172		(28)		5,200		4,673		(20)		4,693
Service charges		3,538		3,535		3		3,417		3,416		1
All other income		366		223		143		474		310		164
Total noninterest income		9,076		3,730		5,346		8,564		3,706		4,858
Total revenue, net of interest expense		34,005		18,088		15,917		33,262		17,445		15,817
Provision for credit losses		(1,035)		240		(1,275)		5,765		379		5,386
Noninterest expense		19,290		11,650		7,640		18,882		11,508		7,374
Income before income taxes		15,750		6,198		9,552		8,615		5,558		3,057
Income tax expense		3,859		1,519		2,340		2,111		1,362		749
Net income	\$	11,891	\$	4,679	\$	7,212	\$	6,504	\$	4,196	\$	2,308
Net interest yield		2.45 %		1.48 %		3.77 %		2.88 %		1.69 %		3.53 %
Return on average allocated capital (1)		31		39		27		17		35		9
Efficiency ratio		56.73		64.41		48.00		56.77		65.97		46.62
Balance Sheet												
Average												
Total loans and leases	\$	284,061	\$	4,431	\$	279,630	\$	315,580	\$	5,144	\$	310,436
Total earning assets (2)		1,016,751		973,018		280,080		858,724		813,779		310,862
Total assets (2)		1,058,572		1,009,387		285,532		898,606		849,924		314,599
Total deposits		983,027		976,093		6,934		823,666		816,968		6,698
Allocated capital (1)		38,500		12,000		26,500		38,500		12,000		26,500
Year end												
Total loans and leases	\$	286,511	\$	4,206	\$	282,305	\$	299,934	\$	4,673	\$	295,261
Total earning assets (2)		1,090,331		1,048,009		282,850		945,343		899,951		295,627
Total assets (2)		1,131,142		1,082,449		289,220		988,580		939,629		299,185
Total deposits		1,054,995	l	1,049,085		5,910		912,652	l	906,092		6,560

For footnotes, see page 16.

Certain prior-period amounts have been reclassified among the segments to conform to current-period presentation.

 $\label{prop:current-period} \textbf{Current-period information is preliminary and based on company data available at the time of the presentation.}$ 

#### Global Wealth & Investment Management Segment Results

(Dollars in millions)										
		Dece	Ended mber 3	31		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	_	2021		2020		2021	2021	2021	 2021	 2020
Net interest income	\$	5,664	\$	5,468	\$	1,526	\$ 1,452	\$ 1,355	\$ 1,331	\$ 1,282
Noninterest income:										
Investment and brokerage services		14,312		12,270		3,703	3,682	3,536	3,391	3,189
All other income		772		846		173	176	174	249	206
Total noninterest income		15,084		13,116	L	3,876	3,858	3,710	3,640	3,395
Total revenue, net of interest expense		20,748		18,584		5,402	5,310	5,065	4,971	4,677
Provision for credit losses		(241)		357		(56)	(58)	(62)	(65)	8
Noninterest expense		15,258		14,160		3,834	3,744	3,813	3,867	3,564
Income before income taxes	<u></u>	5,731		4,067		1,624	1,624	1,314	1,169	1,105
Income tax expense		1,404		996		398	398	322	286	271
Net income	\$	4,327	\$	3,071	\$	1,226	\$ 1,226	\$ 992	\$ 883	\$ 834
Net interest yield		1.51 %		1.73 %		1.53 %	1.54 %	1.48 %	1.50 %	1.52 %
Return on average allocated capital (1)		26		21		30	30	24	22	22
Efficiency ratio		73.54		76.19		70.95	70.51	75.29	77.79	76.19
Balance Sheet										
Average										
Total loans and leases	\$	196,899	\$	183,402	\$	205,236	\$ 199,664	\$ 193,988	\$ 188,495	\$ 187,167
Total earning assets (2)		374,273		316,008		395,144	373,691	367,778	360,099	336,165
Total assets (2)		386,918		328,384		408,033	386,346	380,315	372,594	348,693
Total deposits		340,124		287,123		360,912	339,357	333,487	326,370	305,870
Allocated capital (1)		16,500		15,000		16,500	16,500	16,500	16,500	15,000
Period end										
Total loans and leases	\$	208,971	\$	188,562	\$	208,971	\$ 202,268	\$ 198,361	\$ 190,060	\$ 188,562
Total earning assets (2)		425,112		356,873		425,112	380,857	365,496	365,853	356,873
Total assets (2)		438,275		369,736		438,275	393,708	378,220	378,654	369,736
Total deposits		390,143		322,157		390,143	345,590	330,624	333,254	322,157

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### Global Wealth & Investment Management Key Indicators

Ciobai Wealth	& IIIVCStillClit	manag
(Dollars in millions)		

	 Year I Decen			Fourth Quarter		Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2021	2020		2021		2021	2021	2021	2020
Revenue by Business			_		_				
Merrill Lynch Global Wealth Management	\$ 17,448	\$ 15,292	\$	4,532	\$	4,471	\$ 4,260	\$ 4,185	\$ 3,846
Bank of America Private Bank	3,300	3,292		870		839	805	786	831
Total revenue, net of interest expense	\$ 20,748	\$ 18,584	\$	5,402	\$	5,310	\$ 5,065	\$ 4,971	\$ 4,677
Client Balances by Business, at period end									
Merrill Lynch Global Wealth Management	\$ 3,214,881	\$ 2,808,340	\$	3,214,881	\$	3,108,358	\$ 3,073,252	\$ 2,922,770	\$ 2,808,340
Bank of America Private Bank	625,453	541,464		625,453		584,475	579,562	557,569	541,464
Total client balances	\$ 3,840,334	\$ 3,349,804	\$	3,840,334	\$	3,692,833	\$ 3,652,814	\$ 3,480,339	\$ 3,349,804
Client Balances by Type, at period end									
Assets under management (1)	\$ 1,638,782	\$ 1,408,465	\$	1,638,782	\$	1,578,630	\$ 1,549,069	\$ 1,467,487	\$ 1,408,465
Brokerage and other assets	1,655,021	1,479,614		1,655,021		1,612,472	1,619,246	1,535,424	1,479,614
Deposits	390,143	322,157		390,143		345,590	330,624	333,254	322,157
Loans and leases (2)	212,251	191,124		212,251		205,055	201,154	192,725	191,124
Less: Managed deposits in assets under management	(55,863)	(51,556)		(55,863)		(48,914)	(47,279)	(48,551)	(51,556)
Total client balances	\$ 3,840,334	\$ 3,349,804	\$	3,840,334	\$	3,692,833	\$ 3,652,814	\$ 3,480,339	\$ 3,349,804
Assets Under Management Rollforward									
Assets under management, beginning balance	\$ 1,408,465	\$ 1,275,555	\$	1,578,630	\$	1,549,069	\$ 1,467,487	\$ 1,408,465	\$ 1,286,145
Net client flows	66,250	19,596		21,552		14,776	11,714	18,208	7,603
Market valuation/other	164,067	113,314		38,600		14,785	69,868	40,814	114,717
Total assets under management, ending balance	\$ 1,638,782	\$ 1,408,465	\$	1,638,782	\$	1,578,630	\$ 1,549,069	\$ 1,467,487	\$ 1,408,465
Advisors, at period end									
Total wealth advisors (3)	18,846	20,103		18,846		18,855	19,385	19,808	20,103

 <sup>(1)</sup> Defined as managed assets under advisory and/or discretion of GWIM.
 (2) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
 (3) Includes advisors across all wealth management businesses in GWIM and Consumer Banking.

#### **Bank of America Corporation and Subsidiaries Global Banking Segment Results**

(Dollars in millions)					ı									
			Ende mber			Fourth Quarter 2021		Third Quarter 2021		Second Quarter 2021		First Quarter 2021		Fourth Quarter 2020
Net interest income	\$	8.511	\$	9.013	\$	2.362	\$	2.185	\$	1.984	\$	1,980	\$	2.010
Noninterest income:	•	0,011	Ψ.	0,010		2,002	•	2,100	Ţ	1,001	Ť	1,000	Ψ.	2,010
Service charges		3,523		3,238		887		889		900		847		859
Investment banking fees		5,107		4,010		1,465		1,297		1,173		1,172		1,098
All other income		3,734		2,726		1,193		874		1,033		634		812
Total noninterest income	_	12,364		9,974		3,545		3,060	_	3,106	_	2,653		2,769
Total revenue, net of interest expense		20,875		18,987	-	5,907		5,245		5,090		4,633		4,779
Provision for credit losses		(3,201)		4,897		(463)		(781)		(831)		(1,126)		48
Noninterest expense		10,632		9,342		2,717		2,534		2,599		2,782		2,433
Income before income taxes	· <u></u>	13,444		4,748		3,653		3,492		3,322		2,977		2,298
Income tax expense		3,630		1,282		986		943		897		804		621
Net income	\$	9,814	\$	3,466	\$	2,667	\$	2,549	\$	2,425	\$	2,173	\$	1,677
Net interest yield		1.55 %		1.86 %		1.59 %		1.55 %		1.49 %		1.56 %		1.57 %
Return on average allocated capital (1)		23		8		25		24		23		21		16
Efficiency ratio		50.93		49.20		45.99		48.31		51.07		60.04		50.90
Balance Sheet														
Average														
Total loans and leases	\$	329,655	\$	382,264	\$	338,627	\$	324,736	\$	325,110	\$	330,107	\$	346,323
Total earning assets (2)		549,749		485,688		587,472		560,181		534,562		515,880		509,759
Total assets (2)		611,304		542,302		650,940		621,699		595,498		576,145		566,845
Total deposits		522,790		456,562		562,390		534,166		506,618		487,034		478,269
Allocated capital (1)		42,500		42,500		42,500		42,500		42,500		42,500		42,500
Period end														
Total loans and leases	\$	352,933	\$	339,649	\$	352,933	\$	328,893	\$	323,256	\$	325,996	\$	339,649
Total earning assets (2)		574,583		522,650		574,583		561,239		547,278		533,852		522,650
Total assets (2)		638,131		580,561		638,131		623,640		607,969		594,235		580,561
Total deposits		551,752		493,748		551,752		536,476		520,026		506,012		493,748

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### **Bank of America Corporation and Subsidiaries Global Banking Key Indicators**

(Dollars in millions)		Year Decer			Ī	Fourth Quarter	Third Quarter		Second Quarter		First Quarter		Fourth Quarter
		2021		2020		2021	2021		2021		2021		2020
Investment Banking fees (1)			_		-		 	_		_		-	
Advisory (2)	\$	2,139	\$	1,458	\$	798	\$ 608	\$	376	\$	357	\$	510
Debt issuance		1,736		1,555		430	401		482		423		308
Equity issuance		1,232		997		237	288		315		392		280
Total Investment Banking fees (3)	\$	5,107	\$	4,010	\$	1,465	\$ 1,297	\$	1,173	\$	1,172	\$	1,098
Business Lending													
Corporate	\$	3,725	\$	3,552	\$	1,196	\$ 886	\$	989	\$	654	\$	894
Commercial		3,676		3,743		987	924		867		898		928
Business Banking		225		261		59	55		56		55		54
Total Business Lending revenue	\$	7,626	\$	7,556	\$	2,242	\$ 1,865	\$	1,912	\$	1,607	\$	1,876
Global Transaction Services													
Corporate	\$	3,127	\$	2,986	\$	882	\$ 821	\$	734	\$	690	\$	672
Commercial		3,209		3,169		875	819		771		744		737
Business Banking		889		893		236	227		215		211		211
Total Global Transaction Services revenue	\$	7,225	\$	7,048	\$	1,993	\$ 1,867	\$	1,720	\$	1,645	\$	1,620
Average deposit balances													
Interest-bearing	\$	164,446	\$	202,207	\$	164,522	\$ 165,669	\$	162,947	\$	164,633	\$	169,637
Noninterest-bearing		358,344		254,355		397,868	368,497		343,671		322,401		308,632
Total average deposits	\$	522,790	\$	456,562	\$	562,390	\$ 534,166	\$	506,618	\$	487,034	\$	478,269
Loan spread		1.59 %		1.46 %		1.58 %	1.60 %		1.57 %		1.60 %		1.58 %
Provision for credit losses	\$	(3,201)	\$	4,897	\$	(463)	\$ (781)	\$	(831)	\$	(1,126)	\$	48
Credit quality (4, 5)													
Reservable criticized utilized exposure	\$	19,873	\$	34,001	\$	19,873	\$ 20,894	\$	25,158	\$	29,954	\$	34,001
		5.34 %		9.45 %		5.34 %	5.99 %		7.33 %		8.66 %		9.45 %
Nonperforming loans, leases and foreclosed properties	\$	1,351	\$	1,979	\$	1,351	\$ 1,504	\$	1,651	\$	1,812	\$	1,979
		0.39 %		0.59 %		0.39 %	0.46 %		0.52 %		0.56 %		0.59 %
Average loans and leases by product													
U.S. commercial	\$	191,138	\$	223,012	\$	196,168	\$ 187,047	\$	188,716	\$	192,628	\$	200,670
Non-U.S. commercial		72,190		87,424		75,611	71,859		70,666		70,573		76,634
Commercial real estate		50,070		52,946		51,570	49,868		49,139		49,685		51,254
Commercial lease financing		16,251		18,880		15,261	15,961		16,588		17,221		17,765
Other	<del>_</del>	6	_	2	_	17	 1	_	1	_			
Total average loans and leases	\$	329,655	\$	382,264	\$	338,627	\$ 324,736	\$	325,110	\$	330,107	\$	346,323
Total Corporation Investment Banking fees													
Advisory (2)	\$	2,311	\$	1,621	\$	850	\$ 654	\$	407	\$	400	\$	549
Debt issuance		4,015		3,443		984	933		1,110		988		718
Equity issuance		2,784	_	2,328		545	 637		702		900		641
Total investment banking fees including self-led deals		9,110		7,392		2,379	2,224		2,219		2,288		1,908
Self-led deals		(223)		(212)		(28)	 (56)		(97)		(42)		(44)
Total Investment Banking fees	\$	8,887	\$	7,180	\$	2,351	\$ 2,168	\$	2,122	\$	2,246	\$	1,864

<sup>(1)</sup> Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.
(3) Investment banking fees represent only the fee component in Global Banking and do not include certain other items shared with the Investment Banking Group under internal revenue sharing agreements.
(4) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial reservable utilized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

#### **Bank of America Corporation and Subsidiaries** Global Markets Segment Results (1)

(Dollars in millions)				i					
		Ende mber			Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	 2021		2020		2021	2021	2021	 2021	2020
Net interest income	\$ 4,011	\$	4,646	\$	1,031	\$ 1,000	\$ 990	\$ 990	\$ 1,088
Noninterest income:									
Investment and brokerage services	1,979		1,973		474	471	474	560	487
Investment banking fees	3,616		2,991		832	844	959	981	712
Market making and similar activities	8,760		8,471		1,312	2,014	1,964	3,470	1,413
All other income	 889		684		169	 190	 333	 197	 207
Total noninterest income	 15,244		14,119	l	2,787	 3,519	 3,730	 5,208	2,819
Total revenue, net of interest expense (2)	19,255		18,765		3,818	4,519	4,720	6,198	3,907
Provision for credit losses	65		251		32	16	22	(5)	18
Noninterest expense	 13,032		11,417		2,882	3,252	3,471	3,427	2,820
Income before income taxes	6,158		7,097		904	1,251	1,227	2,776	1,069
Income tax expense	 1,601		1,845	<u> </u>	235	 325	 319	722	278
Net income	\$ 4,557	\$	5,252	\$	669	\$ 926	\$ 908	\$ 2,054	\$ 791
Return on average allocated capital (3)	12 %	1	15 %		7 %	10 %	10 %	22 %	9 %
Efficiency ratio	67.68		60.84		75.49	71.94	73.55	55.29	72.18
Balance Sheet									
Average									
Total trading-related assets	\$ 549,368	\$	482,996	\$	564,282	\$ 563,715	\$ 566,842	\$ 501,789	\$ 476,607
Total loans and leases	91,339		73,062		102,627	97,148	87,826	77,415	74,133
Total earning assets	541,391		482,171		580,794	557,333	531,000	495,324	472,410
Total assets	785,998		685,047		816,994	804,938	797,558	723,264	683,146
Total deposits	51,833		47,400		43,331	54,650	55,584	53,852	54,539
Allocated capital (3)	38,000		36,000		38,000	38,000	38,000	38,000	36,000
Period end									
Total trading-related assets	\$ 491,160	\$	421,698	\$	491,160	\$ 536,125	\$ 542,614	\$ 524,188	\$ 421,698
Total loans and leases	114,846		78,415		114,846	98,892	96,105	84,247	78,415
Total earning assets	561,135		447,350		561,135	526,585	527,983	496,103	447,350
Total assets	748,248		616,609		748,248	776,929	773,714	745,681	616,609
Total deposits	46,374		53,925		46,374	54,941	57,297	61,450	53,925
Trading-related assets (average)									
Trading account securities	\$ 291,505	\$	243,519	\$	291,518	\$ 304,133	\$ 304,760	\$ 265,181	\$ 248,785
Reverse repurchases	113,989		104,697		121,878	117,486	116,424	99,886	97,932
Securities borrowed	100,292		87,125		109,455	101,086	101,144	89,253	82,331
Derivative assets	 43,582		47,655	<u> </u>	41,431	41,010	44,514	 47,469	47,559
Total trading-related assets	\$ 549,368	\$	482,996	\$	564,282	\$ 563,715	\$ 566,842	\$ 501,789	\$ 476,607

<sup>(1)</sup> Effective October 1, 2021, a business activity previously included in the Global Markets segment is being reported as a liquidating business in All Other, consistent with a realignment in performance reporting to senior management. The activity was not material to Global Markets' results of operations and historical results have not been restated.
(2) Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 23.
(3) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

#### **Bank of America Corporation and Subsidiaries Global Markets Key Indicators**

_					Fourth Quarter 2021		Third Quarter		Second Quarter		First Quarter		Fourth Quarter
	2021		2020		2021		2021		2021		2021		2020
\$	8,761	\$	9,595	\$	1,573	\$	2,009	\$	1,937	\$	3,242	\$	1,690
	6,428		5,422		1,363		1,605		1,624		1,836		1,317
\$	15,189	\$	15,017	\$	2,936	\$	3,614	\$	3,561	\$	5,078	\$	3,007
\$	8,810	\$	9,725	\$	1,569	\$	2,025	\$	1,965	\$	3,251	\$	1,742
	6,433		5,425		1,365		1,609		1,630		1,829		1,321
\$	15,243	\$	15,150	\$	2,934	\$	3,634	\$	3,595	\$	5,080	\$	3,063
\$	3,687	\$	4,141	\$	954	\$	920	\$	914	\$	899	\$	999
	1,933		1,932		464		459		462		548		476
	8,758		8,470		1,311		2,014		1,963		3,470		1,412
	811		474		207		221		222		161		120
\$	15,189	\$	15,017	\$	2,936	\$	3,614	\$	3,561	\$	5,078	\$	3,007
	\$ \$ \$ \$	\$ 8,761 6,428 \$ 15,189 \$ 8,810 6,433 \$ 15,243 \$ 3,687 1,933 8,758 811	December 2021  \$ 8,761 \$ 6,428  \$ 15,189 \$  \$ 8,810 \$ 6,433  \$ 15,243 \$  \$ 3,687 \$ 1,933 8,758 811	\$ 8,761 \$ 9,595 6,428 5,422 \$ 15,189 \$ 15,017 \$ 8,810 \$ 9,725 6,433 5,425 \$ 15,243 \$ 15,150 \$ 3,687 \$ 4,141 1,933 1,932 8,758 8,470 811 474	December 31           2021         2020           \$ 8,761         \$ 9,595         \$ 6,428           5,422         \$ 15,189         \$ 15,017         \$           \$ 8,810         \$ 9,725         \$ 6,433         5,425         \$ 15,150         \$           \$ 15,243         \$ 15,150         \$         \$           \$ 3,687         \$ 4,141         \$ 1,932         \$ 8,758         8,470         \$ 811         474	December 31         Fourth Quarter 2021           \$ 8,761         \$ 9,595         \$ 1,573           6,428         5,422         1,363           \$ 15,189         \$ 15,017         \$ 2,936           \$ 8,810         \$ 9,725         \$ 1,569           6,433         5,425         1,365           \$ 15,243         \$ 15,150         \$ 2,934           \$ 3,687         \$ 4,141         \$ 954           1,933         1,932         464           8,758         8,470         1,311           811         474         207	December 31   Quarter   Quarter   Quarter   2021	December 31         Fourth Quarter Qua	December 31	December 31         Fourth Quarter 2021         Clauster 2021         Clauster 2021         Second Quarter 2021           \$ 8,761         \$ 9,595         \$ 1,573         \$ 2,009         \$ 1,937           6,428         5,422         1,363         1,605         1,624           \$ 15,189         \$ 15,017         \$ 2,936         \$ 3,614         \$ 3,561           \$ 8,810         \$ 9,725         \$ 1,569         \$ 2,025         \$ 1,965           6,433         5,425         1,365         1,609         1,630           \$ 15,243         \$ 15,150         \$ 2,934         \$ 3,634         \$ 3,595           \$ 3,687         \$ 4,141         \$ 954         \$ 920         \$ 914           1,933         1,932         464         459         462           8,758         8,470         1,311         2,014         1,963           811         474         207         221         222	December 31	December 31         Fourth Quarter 2021         Clauster 2021         Second Quarter 2021         Fruith Quarter 2021         Second Quarter 2021           \$ 8,761         \$ 9,595         \$ 1,573         \$ 2,009         \$ 1,937         \$ 3,242           6,428         5,422         1,363         1,605         1,624         1,836           \$ 15,189         \$ 15,017         \$ 2,936         \$ 3,614         \$ 3,561         \$ 5,078           \$ 8,810         \$ 9,725         \$ 1,569         \$ 2,025         \$ 1,965         \$ 3,251           6,433         5,425         1,365         1,609         1,630         1,829           \$ 15,243         \$ 15,150         \$ 2,934         \$ 3,634         \$ 3,595         \$ 5,080           \$ 3,687         \$ 4,141         \$ 954         \$ 920         \$ 914         \$ 899           \$ 1,933         1,932         464         459         462         548           8,758         8,470         1,311         2,014         1,963         3,470           811         474         207         221         222         161	December 31         Fourth Quarter 2021         Clare 2021         Second Quarter 2021         Second Quarter 2021           \$ 8,761         \$ 9,595         \$ 1,573         \$ 2,009         \$ 1,937         \$ 3,242         \$ 6,428         5,422         1,363         1,605         1,624         1,836         1,836         \$ 15,189         \$ 15,017         \$ 2,936         \$ 3,614         \$ 3,561         \$ 5,078         \$ \$ \$ 5,078         \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

<sup>(1)</sup> Includes *Global Banking* sales and trading revenue of \$510 million and \$479 million for the years ended December 31, 2021 and 2020, and \$98 million, \$138 million, \$170 million, \$104 million and \$101 million for the fourth, third, second and first quarters of 2021 and the fourth quarter of 2020, respectively.

(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional useful information to assess the underlying performance of these businesses and to allow better comparison of period-to-period operating performance.

(3) Net DVA gains (losses) were \$(54) million and \$(133) million for the years ended December 31, 2021 and 2020, and \$2 million, \$(2) million, \$(2) million, \$(2) million and \$(56) million, \$(310) million for the years ended December 31, 2021 and 2020, and \$4 million, \$(310) million, \$(310) million for the years ended December 31, 2021 and 2020, and \$4 million, \$(310) million, \$(310) million for the years ended December 31, 2021 and 2020, and \$(310) million for the years ended December 31, 2021 and 2020, and \$(310) million, \$(310) million for the years ended December 31, 2021 and 2020, and \$(310) million, \$(310) million, \$(310) million for the years ended December 31, 2021 and 2020, and \$(3100) million, \$(310) million, \$(310) million, \$(310) million for the years ended December 31, 2021 and 2020, and \$(3100) million, \$(3100)

All Other Results (1,2)

(Dollars in millions)													
		Year En December			Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter
		2021		2020	2021		2021		2021		2021		2020
Net interest income	\$	246	\$	34	\$ 53	\$	65	\$	41	\$	87	\$	31
Noninterest income (loss)		(5,589)		(3,605)	(1,927)		(1,110)		(1,526)		(1,026)		(1,424)
Total revenue, net of interest expense		(5,343)		(3,571)	(1,874)		(1,045)		(1,485)		(939)		(1,393)
Provision for credit losses		(182)		50	(34)		(48)		(53)		(47)		(25)
Noninterest expense	<u> </u>	1,519	_	1,412	 556	_	352	_	303	_	308	_	301
Loss before income taxes		(6,680)		(5,033)	(2,396)		(1,349)		(1,735)		(1,200)		(1,669)
Income tax expense (benefit)		(8,069)		(4,634)	 (1,723)		(1,294)		(3,596)		(1,456)		(1,248)
Net income (loss)	\$	1,389	\$	(399)	\$ (673)	\$	(55)	\$	1,861	\$	256	\$	(421)
Balance Sheet													
Average													
Total loans and leases	\$	18,447	\$	28,159	\$ 16,240	\$	17,581	\$	19,209	\$	20,815	\$	22,029
Total assets (3)		191,831		228,783	185,707		187,233		187,226		207,449		232,814
Total deposits		16,512		18,247	23,780		13,767		14,073		14,354		13,251
Period end													
Total loans and leases	\$	15,863	\$	21,301	\$ 15,863	\$	16,880	\$	18,306	\$	19,850	\$	21,301
Total assets (4)		214,152		264,141	214,152		199,738		206,341		204,009		264,141
Total deposits		21,182		12,998	21,182		12,521		13,540		12,513		12,998

Effective October 1, 2021, a business activity previously included in the Global Markets segment is being reported as a liquidating business in All Other, consistent with a realignment in performance reporting to senior management. The activity was not material to Global Markets' results of operations and historical results have not been restated.

(2) All Other primarily consists of asset and liability management (ALM) activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass interest rate and foreign currency risk management activities for which substantially all of the results are allocated to our business segments.

(3) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$1.1 trillion and \$763.1 billion for the years ended December 31, 2021 and 2020, and \$1.2 trillion, \$1.1 trillion, \$1.1 trillion, \$1.1 trillion, \$1.2 trillion, \$1.2 trillion, \$1.2 trillion, \$1.2 trillion, \$1.3 trillion,

#### **Bank of America Corporation and Subsidiaries** Outstanding Loans and Leases

(Dollars in millions)				
	December 31 2021	S	eptember 30 2021	December 31 2020
Consumer				
Residential mortgage	\$ 221,96	3 \$	216,940	\$ 223,555
Home equity	27,93	5	29,000	34,311
Credit card	81,43	3	76,869	78,708
Direct/Indirect consumer (1)	103,56	)	99,845	91,363
Other consumer (2)	19	ס	202	124
Total consumer loans excluding loans accounted for under the fair value option	435,08	3	422,856	428,061
Consumer loans accounted for under the fair value option (3)	61	3	616	735
Total consumer	435,70	Ţ	423,472	428,796
Commercial				
U.S. commercial	325,93	3	295,927	288,728
Non-U.S. commercial	113,26	3	102,850	90,460
Commercial real estate (4)	63,00	)	60,723	60,364
Commercial lease financing	14,82	5	15,044	17,098
	517,03	3	474,544	456,650
U.S. small business commercial (5)	19,18	3	22,770	36,469
Total commercial loans excluding loans accounted for under the fair value option	536,21	,	497,314	493,119
Commercial loans accounted for under the fair value option (3)	7,20	ı	6,950	5,946
Total commercial	543,42	)	504,264	499,065
Total loans and leases	\$ 979,12	\$	927,736	\$ 927,861
	•			

<sup>(1)</sup> Includes primarily auto and specialty lending loans and leases of \$48.5 billion, \$47.2 billion and \$46.4 billion, U.S. securities-based lending loans of \$51.1 billion, \$48.7 billion and \$41.1 billion and non-U.S. consumer loans of \$3.0 billion at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.
(2) Substantially all of other consumer is consumer overdrafts.
(3) Consumer loans accounted for under the fair value option includes residential mortgage loans of \$279 million, \$241 million and \$298 million and home equity loans of \$339 million, \$375 million and \$437 million at December 31, 2021, September 30, 2021 and December 31, 2020, respectively. Commercial loans of \$2.6 billion, \$2.4 billion and \$3.0 billion at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.
(4) Includes U.S. commercial real estate loans of \$58.2 billion, \$56.6 billion, \$56.6 billion and \$57.2 billion and non-U.S. commercial real estate loans of \$4.8 billion, \$4.1 billion and \$3.2 billion at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.
(5) Includes card-related products and Paycheck Protection Program (PPP) loans.

#### Quarterly Average Loans and Leases by Business Segment and All Other

(Dollars in millions)						Fourth Qua	arter	2021				
		Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer			_		_							
Residential mortgage	\$	219,193	\$	112,937	\$	93,294	\$	1	\$	_	\$	12,961
Home equity		28,796		22,672		2,476		_		253		3,395
Credit card		78,358		75,649		2,709		_		_		_
Direct/Indirect and other consumer		101,854	_	48,118		53,717		16				3
Total consumer		428,201		259,376		152,196		17		253		16,359
Commercial												
U.S. commercial		330,796		22,943		47,354		196,168		64,105		226
Non-U.S. commercial		108,899		_		1,276		75,611		31,968		44
Commercial real estate		62,296		13		4,410		51,570		6,301		2
Commercial lease financing		14,870						15,261				(391)
Total commercial		516,861		22,956		53,040		338,610		102,374		(119)
Total loans and leases	\$	945,062	\$	282,332	\$	205,236	\$	338,627	\$	102,627	\$	16,240
						Third Quar	rter 2	021				
		Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer												
Residential mortgage	\$	215,652	\$	110,549	\$	91,015	\$	1	\$	_	\$	14,087
Home equity		30,069		23,627		2,565		_		266		3,611
Credit card		75,569		72,981		2,588		_		_		_
Direct/Indirect and other consumer		98,148	_	47,059		51,084						5
Total consumer		419,438		254,216		147,252		1		266		17,703
Commercial												
U.S. commercial		323,659		27,151		46,891		187,047		62,329		241
Non-U.S. commercial		101,967		_		1,237		71,859		28,836		35
Commercial real estate		59,881		13		4,284		49,868		5,714		2
Commercial lease financing		15,564	_					15,961	_	3		(400)
Total commercial		501,071	l _	27,164		52,412		324,735		96,882		(122)
Total loans and leases	\$	920,509	\$	281,380	\$	199,664	\$	324,736	\$	97,148	\$	17,581
						Fourth Qua	rter :	2020				
		Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer												
Residential mortgage	\$	228,069	\$	120,548	\$	89,278	\$	_	\$	_	\$	18,243
Home equity		35,789		28,300		2,977		_		293		4,219
Credit card		78,210		75,748		2,463		_		_		(1)
Direct/Indirect and other consumer	<u> </u>	90,424	_	47,094		43,327	_					3
Total consumer		432,492		271,690		138,045		_		293		22,464
Commercial												
U.S. commercial		327,650		33,443		43,832		200,670		49,760		(55)
Non-U.S. commercial		95,739		_		933		76,634		18,143		29
Commercial real estate		61,540		13		4,357		51,254		5,909		7
Commercial lease financing		17,377	_		_		_	17,765	_	28	_	(416)
Total commercial		502,306	I _	33,456		49,122		346,323		73,840		(435)
Total loans and leases	\$	934,798	\$	305,146	\$	187,167	\$	346,323	\$	74,133	\$	22,029

#### Commercial Credit Exposure by Industry (1, 2, 3, 4, 6)

(Dollars in millions)

		C	ommercial Utilized		_	To			
	December 31 2021		September 30 2021	December 31 2020		December 31 2021	September 30 2021		December 31 2020
Asset managers & funds	\$ 89,786	\$	84,420	\$ 67,360	\$	136,914	\$ 132,205	\$	100,296
Real estate (5)	69,384		67,925	68,967		96,202	94,462		91,730
Finance companies	59,327		49,979	46,948		86,009	78,110		70,004
Capital goods	42,784		40,501	39,807		84,293	87,011		80,815
Healthcare equipment and services	32,003		30,442	33,488		58,195	59,632		57,540
Materials	25,133		24,629	24,516		53,652	53,967		50,757
Retailing	24,514		22,882	23,700		50,816	47,037		48,306
Government & public education	37,597		37,468	41,669		50,066	49,730		56,212
Consumer services	28,172		27,856	31,993		48,052	48,559		47,997
Food, beverage and tobacco	21,584		21,813	22,755		45,419	44,508		44,417
Commercial services and supplies	22,390		19,192	21,107		42,451	38,222		38,092
Individuals and trusts	29,752		28,379	24,727		39,869	38,119		34,036
Utilities	17,082		14,475	12,387		38,106	32,975		29,234
Energy	14,217		14,850	13,930		34,136	33,378		32,974
Transportation	21,079		21,862	23,126		32,015	32,753		33,082
Software and services	10,663		9,553	10,853		27,643	24,549		22,524
Technology hardware and equipment	10,159		9,866	9,935		26,910	25,520		24,196
Media	12,495		12,450	12,632		26,318	26,521		24,120
Global commercial banks	20,062		19,017	20,544		21,390	21,168		22,595
Telecommunication services	10,056		8,435	9,411		21,270	19,072		15,605
Consumer durables and apparel	9,740		9,028	9,232		21,226	20,243		20,223
Pharmaceuticals and biotechnology	5,608		4,534	4,830		19,439	17,672		15,901
Automobiles and components	9,236		9,104	10,792		17,052	16,967		20,575
Vehicle dealers	11,030		9,282	15,028		15,678	15,247		18,696
Insurance	5,743		4,977	5,772		14,323	13,381		13,277
Food and staples retailing	6,902		5,322	5,209		12,226	11,424		11,795
Financial markets infrastructure (clearinghouses)	3,876		3,680	4,939		6,076	5,905		8,648
Religious and social organizations	 3,154		3,446	 4,646		5,394	 5,383		6,597
Total commercial credit exposure by industry	\$ 653,528	\$	615,367	\$ 620,303	\$	1,131,140	\$ 1,093,720	\$	1,040,244

Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$30.9 billion, \$31.2 billion and \$42.5 billion and \$40.3 billion and \$40.3 billion and \$39.3 billion, which consists primarily of other marketable securities, at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.

Total utilized and total committed exposure includes loans of \$7.2 billion, \$6.9 billion and \$5.9 billion an

 <sup>(3)</sup> Includes U. S. small business commercial exposure.
 (4) Includes U. S. small business commercial exposure.
 (5) Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions.
 (6) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the primary business activity of the borrowers or the counterparties using operating cash flows and primary source of repayment as key factors.
 (6) Includes \$4.7 billion, \$8.4 billion and \$22.7 billion of PPP loan exposure across impacted industries at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.

#### Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)	·							
	De	ecember 31 2021	5	September 30 2021	June 30 2021	March 31 2021	D	ecember 31 2020
Residential mortgage	\$	2,284	\$	2,296	\$ 2,343	\$ 2,366	\$	2,005
Home equity		630		676	651	669		649
Direct/Indirect consumer		75		45	50	56		71
Total consumer	· · · · · · · · · · · · · · · · · · ·	2,989		3,017	3,044	3,091		2,725
U.S. commercial		825		909	1,060	1,228		1,243
Non-U.S. commercial		268		272	275	342		418
Commercial real estate		382		414	404	354		404
Commercial lease financing		80		70	81	80		87
		1,555		1,665	1,820	2,004		2,152
U.S. small business commercial		23		32	43	67		75
Total commercial		1,578		1,697	1,863	2,071		2,227
Total nonperforming loans and leases		4,567		4,714	4,907	5,162		4,952
Foreclosed properties (1)		130		117	124	137		164
Total nonperforming loans, leases and foreclosed properties (2, 3)	\$	4,697	\$	4,831	\$ 5,031	\$ 5,299	\$	5,116
Fully-insured home loans past due 30 days or more and still accruing	\$	887	\$	930	\$ 997	\$ 1,030	\$	1,090
Consumer credit card past due 30 days or more and still accruing		997		934	976	1,317		1,689
Other loans past due 30 days or more and still accruing		3,398		2,583	2,699	3,506		3,398
Total loans past due 30 days or more and still accruing (4,5)	\$	5,282	\$	4,447	\$ 4,672	\$ 5,853	\$	6,177
Fully-insured home loans past due 90 days or more and still accruing	\$	634	\$	648	\$ 687	\$ 728	\$	762
Consumer credit card past due 90 days or more and still accruing		487		450	533	755		903
Other loans past due 90 days or more and still accruing		336		232	299	309		417
Total loans past due 90 days or more and still accruing (4,5)	\$	1,457	\$	1,330	\$ 1,519	\$ 1,792	\$	2,082
Nonperforming loans, leases and foreclosed properties/Total assets (6)		0.15 %		0.16 %	0.17 %	0.18 %		0.18 %
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (6)		0.48		0.52	0.55	0.59		0.56
Nonperforming loans and leases/Total loans and leases (6)		0.47		0.51	0.54	0.58		0.54
Commercial reservable criticized utilized exposure (7)	\$	22,381	\$	24,142	\$ 28,878	\$ 34,283	\$	38,666
Commercial reservable criticized utilized exposure/Commercial reservable utilized exposure (7)		3.91 %	,	4.53 %	5.45 %	6.59 %		7.31 %

(1) Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally loans insured by the Federal Housing Administration (FHA), that entered foreclosure of \$52 million, \$56 million, \$66 million, \$87 million and \$119 million at December 31, 2021, September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020, respectively.

[2] Balances do not include past due consumer credit card, consumer foredit card, consumer foredit

3.91

4.55

5.37

6.41

lastances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the FHA and individually insured long-term stand-by agreements (fully-insured nome loans), and in general, other consumer and commercial loans not secured by real estate.

Balances do not include nonperforming loans held-for-sale of \$264 million, \$270 million, \$348 million and \$359 million and nonperforming loans accounted for under the fair value option of \$21 million, \$13 million, \$13 million, \$12 million and \$11 million at December 31, 2021, September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$42 million, \$70 million, \$70 million, \$70 million and \$32 million at December 31, 2021, September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$41 million, \$70 million,

(6) Total assets and total loans and leases do not include loans accounted for under the fair value option of \$7.8 billion, \$7.6 billion, \$7.0 billion, \$7.0 billion and \$6.7 billion at December 31, 2021, September 30, 2021, June 30,

Total commercial criticized utilized exposure/Commercial utilized exposure (7)

Certain prior-period amounts have been reclassified to conform to current-period presentation.

7.22

<sup>2021,</sup> March 31, 2021 and December 31, 2020, respectively.

(7) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

#### Nonperforming Loans, Leases and Foreclosed Properties Activity<sup>(1)</sup>

(Dollars in millions)							
	Fourth Quarter 2021	Third Quarter 2021		Second Quarter 2021	First Quarter 2021	(	Fourth Quarter 2020
Nonperforming Consumer Loans and Leases:							
Balance, beginning of period	\$ 3,017	\$ 3,044	\$	3,091	\$ 2,725	\$	2,357
Additions	371	353		431	851		860
Reductions:							
Paydowns and payoffs	(179)	(163)		(160)	(123)		(137)
Sales	(1)	(1)		(1)	(1)		(7)
Returns to performing status (2)	(198)	(201)		(291)	(347)		(325)
Charge-offs (3)	(15)	(12)		(25)	(12)		(16)
Transfers to foreclosed properties	(6)	(3)	_	(1)	 (2)		(7)
Total net additions (reductions) to nonperforming loans and leases	(28)	(27)		(47)	366		368
Total nonperforming consumer loans and leases, end of period	2,989	3,017		3,044	3,091		2,725
Foreclosed properties	101	87		93	101		123
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$ 3,090	\$ 3,104	\$	3,137	\$ 3,192	\$	2,848
Nonperforming Commercial Loans and Leases (4):							
Balance, beginning of period	\$ 1,697	\$ 1,863	\$	2,071	\$ 2,227	\$	2,193
Additions	372	275		503	472		1,192
Reductions:							
Paydowns	(290)	(297)		(264)	(312)		(397)
Sales	(71)	(29)		(77)	(22)		(274)
Return to performing status (5)	(95)	(82)		(59)	(28)		(127)
Charge-offs	(35)	(33)		(108)	(78)		(313)
Transfers to foreclosed properties	_	_		_	_		(2)
Transfers to loans held-for-sale	 	 		(203)	(188)		(45)
Total net additions (reductions) to nonperforming loans and leases	(119)	(166)		(208)	(156)		34
Total nonperforming commercial loans and leases, end of period	1,578	1,697		1,863	2,071		2,227
Foreclosed properties	29	30		31	36		41
Nonperforming commercial loans, leases and foreclosed properties, end of period	\$ 1,607	\$ 1,727	\$	1,894	\$ 2,107	\$	2,268

<sup>(1)</sup> For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 28.
(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
(3) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
(4) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
(5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

#### Quarterly Net Charge-offs and Net Charge-off Ratios<sup>(1)</sup>

(Dollars in millions)											
		Fou Qua 202	rter	Qu	nird arter 021	Qu	cond arter 021	Qu	irst arter 021	Qua	urth arter 20
	Am	ount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Net Charge-offs											,
Residential mortgage	\$	(11)	(0.02)%	\$ (7)	(0.01)%	\$ (6)	(0.01)%		(0.01)%	\$ (3)	— %
Home equity		(26)	(0.37)	(34)	(0.46)	(24)	(0.31)	(35)	(0.42)	(28)	(0.31)
Credit card		280	1.42	321	1.69	488	2.67	634	3.47	405	2.06
Direct/Indirect consumer		(3)	(0.01)	(18)	(0.07)	(9)	(0.04)	31	0.14	38	0.17
Other consumer		72	n/m	67	n/m	64	n/m	67	n/m	70	n/m
Total consumer		312	0.29	329	0.31	513	0.50	693	0.67	482	0.44
U.S. commercial		(19)	(0.02)	15	0.02	(31)	(0.04)	12	0.02	182	0.25
Non-U.S. commercial		(6)	(0.02)	1	_	14	0.06	26	0.12	65	0.28
Total commercial and industrial		(25)	(0.02)	16	0.02	(17)	(0.02)	38	0.04	247	0.26
Commercial real estate		6	0.04	_	_	17	0.11	11	0.07	101	0.66
Commercial lease financing		_	_	(1)	_	_	_	_	_	(1)	(0.03)
		(19)	(0.02)	15	0.01	_	_	49	0.04	347	0.30
U.S. small business commercial		69	1.32	119	1.76	82	0.98	81	0.89	52	0.53
Total commercial		50	0.04	134	0.11	82	0.07	130	0.11	399	0.32
Total net charge-offs	\$	362	0.15	\$ 463	0.20	\$ 595	0.27	\$ 823	0.37	\$ 881	0.38
By Business Segment and All Other											
Consumer Banking	\$	411	0.58 %	\$ 489	0.69 %	\$ 625	0.89 %	\$ 810	1.13 %	\$ 563	0.73 %
Global Wealth & Investment Management		5	0.01	7	0.01	_	_	13	0.03	9	0.02
Global Banking		(28)	(0.03)	8	0.01	3	_	36	0.05	314	0.37
Global Markets		10	0.04	_	_	_	_	3	0.01	24	0.13
All Other		(36)	(0.91)	(41)	(0.92)	(33)	(0.70)	(39)	(0.78)	(29)	(0.53)
Total net charge-offs	\$	362	0.15	\$ 463	0.20	\$ 595	0.27	\$ 823	0.37	\$ 881	0.38

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. n/m = not meaningful

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

### Annual Net Charge-offs and Net Charge-off Ratios(1)

(Dollars in millions)					
	 	Year Ended D	ecemb		
	 2021			2020	
	 Amount	Percent		Amount	Percent
Net Charge-offs					
Residential mortgage	\$ (28)	(0.01)%	\$	(30)	(0.01)%
Home equity	(119)	(0.39)		(73)	(0.19)
Credit card	1,723	2.29		2,349	2.76
Direct/Indirect consumer	1	_		122	0.14
Other consumer	 270	n/m		284	n/m
Total consumer	1,847	0.44		2,652	0.59
U.S. commercial	(23)	(0.01)		718	0.23
Non-U.S. commercial	35	0.04		155	0.15
Total commercial and industrial	12	_		873	0.21
Commercial real estate	34	0.06		270	0.43
Commercial lease financing	(1)	_		59	0.32
	45	0.01		1,202	0.24
U.S. small business commercial	351	1.19		267	0.86
Total commercial	 396	0.08		1,469	0.28
Total net charge-offs	\$ 2,243	0.25	\$	4,121	0.42
By Business Segment and All Other					
Consumer Banking	\$ 2,335	0.82 %	\$	3,027	0.96 %
Global Wealth & Investment Management	25	0.01		21	0.01
Global Banking	19	0.01		1,132	0.30
Global Markets	13	0.01		48	0.07
All Other	 (149)	(0.82)		(107)	(0.38)
Total net charge-offs	\$ 2,243	0.25	\$	4,121	0.42
=			_		

<sup>(1)</sup> Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. n/m = not meaningful

#### Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)						
		December 31, 2021	Septe	ember 30, 2021	Dece	ember 31, 2020
	Amou	Percent of Loans and Leases nt Outstanding <sup>(1, 2)</sup>	Amount	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Loans and Leases Outstanding (1, 2)
Allowance for loan and lease losses						
Residential mortgage	\$	351 0.16%	\$ 353	0.16%	\$ 459	0.21%
Home equity		206 0.74	202	0.70	399	1.16
Credit card	5,	007 7.25	6,055	7.88	8,420	10.70
Direct/Indirect consumer		523 0.51	541	0.54	752	0.82
Other consumer		46 n/m	43	n/m	41	n/m
Total consumer	7,	1.62	7,194	1.70	10,071	2.35
U.S. commercial (3)	3,	0.87	3,235	1.02	5,043	1.55
Non-U.S. commercial		0.86	1,032	1.00	1,241	1.37
Commercial real estate	1,3	292 2.05	1,621	2.67	2,285	3.79
Commercial lease financing		68 0.46	73	0.48	162	0.95
Total commercial	5,	1.00	5,961	1.20	8,731	1.77
Allowance for loan and lease losses	12,	1.28	13,155	1.43	18,802	2.04
Reserve for unfunded lending commitments	1,4	156	1,538		1,878	
Allowance for credit losses	\$ 13,	43	\$ 14,693		\$ 20,680	
Asset Quality Indicators						
Allowance for loan and lease losses/Total loans and leases (2)		1.28%		1.43%		2.04%
Allowance for loan and lease losses/Total nonperforming loans and leases (4)		271		279		380
Ratio of the allowance for loan and lease losses/Annualized net charge-offs		8.62		7.16		5.37

Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option include residential mortgage loans of \$279 million, \$241 million and \$298 million, and home equity loans of \$339 million, \$375 million and \$437 million at December 31, 2021, September 30, 2021 and December 31, 2020, respectively. Commercial loans accounted for under the fair value option include U.S. commercial loans of \$4.6 billion and \$2.9 billion and non-U.S. commercial loans of \$2.6 billion, \$2.4 billion, \$2.4 billion and \$2.9 billion and non-U.S. commercial loans of \$2.6 billion, \$2.4 billion, \$2.4 billion, \$2.4 billion and \$2.9 billion and non-U.S. commercial loans of \$2.6 billion, \$2.4 billion, \$2.6 billion and s2.9 billion and non-U.S. commercial loans of \$2.6 billion, \$2.4 billion, \$2.6 billion and s2.9 billion at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.

(a) Includes allowance for loan and lease losses for U.S. small business commercial loans of \$1.2 billion, \$1.4 billion and \$1.5 billion at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.

(b) Allowance for loan and lease losses includes \$7.0 billion, \$7.4 billion and \$9.9 billion allocated to products (primarily the Consumer Lending portfolios within Consumer Banking) that are excluded from nonperforming loans and leases at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.

(c) Allowance for loan and lease losses for loan and lease losses as a percentage of total nonperforming loans and leases was 117 percent, 123 percent and 181 percent at December 31, 2021, September 30, 2021 and December 31, 2020, respectively.

Certain prior-period amounts have been reclassified to conform to current-period presentation.

Current-period information is preliminary and based on company data available at the time of the presentation.

#### **Exhibit A: Non-GAAP Reconciliations**

#### **Bank of America Corporation and Subsidiaries**

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions, except per share information)

The Corporation evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents shareholders' equity or common shareholders' equity reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities ("adjusted" shareholders' equity or common shareholders' equity). Return on average tangible common shareholders' equity measures the Corporation's net income applicable to common shareholders as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity measures the Corporation's net income as a percentage of adjusted average total shareholders' equity. The tangible equity alore persents adjusted ending shareholders' total tangible assets. Tangible book value per common share represents adjusted ending shareholders' equity divided by total tangible assets. Tangible book value per common share represents adjusted ending shareholders' equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to the most closely related financial measures defined by GAAP for the years ended December 31, 2021 and 2020, and the three months ended December 31, 2021, September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

		Year Ended December 31		Eo	Fourth Quarter		nird Quarter	Second		Ei	First Quarter		ourth Quarter	
		2021	2020			2021		2021	Quarter 2021		2021			2020
Reconciliation of income before income taxes to pretax, pre-provision income														
Income before income taxes	\$	33,976	\$	18,995	\$	7,818	\$	8,950	\$	8,042	\$	9,166	\$	6,119
Provision for credit losses		(4,594)		11,320		(489)		(624)		(1,621)		(1,860)		53
Pretax, pre-provision income	\$	29,382	\$	30,315	\$	7,329	\$	8,326	\$	6,421	\$	7,306	\$	6,172
Reconciliation of average shareholders' equity to average tangible shareholders' equity and average tangible common shareholders' equity														
Shareholders' equity	\$	273,757	\$	267,309	\$	270,883	\$	275,484	\$	274,632	\$	274,047	\$	271,020
Goodwill		(69,005)		(68,951)		(69,022)		(69,023)		(69,023)		(68,951)		(68,951)
Intangible assets (excluding mortgage servicing rights)		(2,177)		(1,862)		(2,166)		(2,185)		(2,212)		(2,146)		(2,173)
Related deferred tax liabilities		916		821		913		915		915		920		910
Tangible shareholders' equity	\$	203,491	\$	197,317	\$	200,608	\$	205,191	\$	204,312	\$	203,870	\$	200,806
Preferred stock		(23,970)		(23,624)		(24,364)		(23,441)		(23,684)		(24,399)		(24,180)
Tangible common shareholders' equity	\$	179,521	\$	173,693	\$	176,244	\$	181,750	\$	180,628	\$	179,471	\$	176,626
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity and period-end tangible common shareholders' equity														
Shareholders' equity	\$	270,066	\$	272,924	\$	270,066	\$	272,464	\$	277,119	\$	274,000	\$	272,924
Goodwill		(69,022)		(68,951)		(69,022)		(69,023)		(69,023)		(68,951)		(68,951)
Intangible assets (excluding mortgage servicing rights)		(2,153)		(2,151)		(2,153)		(2,172)		(2,192)		(2,134)		(2,151)
Related deferred tax liabilities		929		920		929		913		915		915		920
Tangible shareholders' equity	\$	199,820	\$	202,742	\$	199,820	\$	202,182	\$	206,819	\$	203,830	\$	202,742
Preferred stock		(24,708)		(24,510)		(24,708)		(23,441)		(23,441)		(24,319)		(24,510)
Tangible common shareholders' equity	\$	175,112	\$	178,232	\$	175,112	\$	178,741	\$	183,378	\$	179,511	\$	178,232
Reconciliation of period-end assets to period-end tangible assets														
Assets	\$	3,169,948	\$	2,819,627	\$	3,169,948	\$	3,085,446	\$	3,029,894	\$	2,969,992	\$	2,819,627
Goodwill		(69,022)		(68,951)		(69,022)		(69,023)		(69,023)		(68,951)		(68,951)
Intangible assets (excluding mortgage servicing rights)		(2,153)		(2,151)		(2,153)		(2,172)		(2,192)		(2,134)		(2,151)
Related deferred tax liabilities		929		920		929		913		915		915		920
Tangible assets	\$	3,099,702	\$	2,749,445	\$	3,099,702	\$	3,015,164	\$	2,959,594	\$	2,899,822	\$	2,749,445
Book value per share of common stock	_			_			_				_			
Common shareholders' equity	\$	245,358	\$	248,414	\$	245,358	\$	249,023	\$	253,678	\$	249,681	\$	248,414
Ending common shares issued and outstanding		8,077.8		8,650.8		8,077.8		8,241.2		8,487.2		8,589.7		8,650.8
Book value per share of common stock	\$	30.37	\$	28.72	\$	30.37	\$	30.22	\$	29.89	\$	29.07	\$	28.72
Tangible book value per share of common stock														
Tangible common shareholders' equity	\$	175,112	\$	178,232	\$	175,112	\$	178,741	\$	183,378	\$	179,511	\$	178,232
Ending common shares issued and outstanding		8.077.8		8.650.8	1	8.077.8		8,241.2		8,487.2		8,589.7		8,650.8
Tangible book value per share of common stock				.,										