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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 13, 2007

**Merrill Lynch & Co., Inc.**

(Exact name of Registrant as specified in its charter)

Delaware

1-7182

13-2740599

(State or other  
jurisdiction of  
incorporation)

(Commission  
File Number)

(I.R.S. Employer  
Identification No.)

4 World Financial Center, New York, New York 10080

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (212) 449-1000

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(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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## Item 8.01. Other Events

On August 13, 2007, Merrill Lynch & Co., Inc. and subsidiaries (the “Company”) announced that an agreement had been signed by AEGON, N.V. (“AEGON”) to acquire Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York. This transaction is expected to close by the end of the fourth quarter of 2007. The results of Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York were formerly included within Global Wealth Management (“GWM”). The Company is filing this Current Report on Form 8-K (the “Form 8-K”) to update the historical consolidated financial statements and Management’s Discussion and Analysis of Financial Condition and Results of Operations included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 29, 2006 (the “2006 Form 10-K”) and Quarterly Reports on Form 10-Q for the periods ended June 29, 2007 and March 30, 2007 for discontinued operations that have resulted from the classification of Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York as “held for sale” in accordance with Statement of Financial Accounting Standards No. 144, “Accounting for the Impairment or Disposal of Long-Lived Assets” (“SFAS No. 144”). In accordance with SFAS No. 144, revenues and expenses associated with Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York have been classified as discontinued operations in the Company’s Quarterly Report on Form 10-Q for the quarterly period ended September 28, 2007 that was filed with the Securities and Exchange Commission (the “SEC”) on November 7, 2007.

Under requirements of the SEC, the same classification as discontinued operations required by SFAS No. 144 is also required for previously issued financial statements for each of the three years presented in the Company’s 2006 Form 10-K and the Quarterly Reports on Form 10-Q for the periods ended March 30, 2007 and June 29, 2007, if those financial statements are incorporated by reference in subsequent filings with the SEC made under the Securities Act of 1933, as amended, even though those financial statements relate to periods prior to the classification of Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York as “held for sale.” This reclassification has no effect on the Company’s reported net income for any reporting period and the assets and liabilities were not considered material for separate presentation.

The net earnings from discontinued operations that has been reclassified from continuing operations was as follows (dollars in millions):

<u>Fiscal 2002</u>	<u>Fiscal 2003</u>	<u>Fiscal 2004</u>	<u>Fiscal 2005</u>	<u>Fiscal 2006</u>
\$64	\$ 56	\$ 67	\$ 103	\$ 106

The historical financial information in Exhibits 99.1, 99.2, 99.3, 99.4 and 99.5 has been revised and updated from its previous presentation solely to reflect the reclassifications for discontinued operations described above for the following periods:

- Fiscal years ended the last Friday in December 2006, 2005, 2004, 2003, 2002
- Three months ended March 30, 2007, March 31, 2006, June 29, 2007 and June 30, 2006
- Six months ended June 29, 2007 and June 30, 2006

There is no requirement to update or modify any other disclosures included in the 2006 Form 10-K and Quarterly Reports on Form 10-Q for the periods ended March 30, 2007 and June 29, 2007, and no other updates or modifications have been made.

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### Item 9.01. Financial Statements, Pro Forma Financial Information and Exhibits

15.1	Letter of Awareness of Deloitte & Touche LLP (1st Quarter 2007)
15.2	Letter of Awareness of Deloitte & Touche LLP (2nd Quarter 2007)
23.1	Consent of Deloitte & Touche LLP
99.1	Selected financial data, Management's Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements and notes thereto restated to reflect discontinued operations for fiscal years ended December 29, 2006, December 30, 2005 and December 31, 2004 (which replaces and supersedes Part II, Item 6, Item 7, Item 8 and Item 9A, respectively, of the 2006 Form 10-K filed with the SEC on February 26, 2007).
99.2	Condensed Consolidated Financial Statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations restated to reflect discontinued operations for the three and six months ended June 29, 2007 and June 30, 2006 (which replaces and supersedes Part I, Item 1 and Item 2 of the quarterly Report on Form 10-Q for the quarter ended June 29, 2007 filed with the SEC on August 3, 2007).
99.3	Condensed Consolidated Financial Statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations restated to reflect discontinued operations for the three months ended March 30, 2007 and March 31, 2006 (which replaces and supersedes Part I, Item 1 and Item 2 of the quarterly Report on Form 10-Q for the quarter ended March 30, 2007 filed with the SEC on May 7, 2007).
99.4	Reconciliation of Non-GAAP measures
99.5	Reconciliation of Non-GAAP measures: Segment Data
99.6	Report of Deloitte & Touche LLP

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

MERRILL LYNCH & CO., INC.  
(Registrant)

By: /s/ Christopher Hayward  
Christopher Hayward  
Vice President and Finance Director  
Principal Accounting Officer

Date: November 13, 2007

November 13, 2007

Merrill Lynch & Co., Inc.  
4 World Financial Center  
New York, NY 10080

We have reviewed, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the unaudited condensed consolidated interim financial information of Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") as of March 30, 2007 and for the three-month periods ended March 30, 2007 and March 31, 2006, as indicated in our report dated May 7, 2007 (November 13, 2007 as to the effects of discontinued operations discussed in Note 17) (which report included an explanatory paragraph regarding the adoption of Statement of Financial Accounting Standards No. 157, "*Fair Value Measurement*," and Statement of Financial Accounting Standards No. 159, "*The Fair Value Option for Financial Assets and Financial Liabilities—Including an amendment of FASB Statement No. 1*" and FASB Interpretation No. 48, "*Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109*"); because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in your Current Report on Form 8-K dated November 13, 2007, is incorporated by reference in the following Registration Statements, as amended:

Filed on Form S-8:

Registration Statement No. 33-41942 (1986 Employee Stock Purchase Plan)

Registration Statement No. 33-17908 (Incentive Equity Purchase Plan)

Registration Statement No. 33-33336 (Long-Term Incentive Compensation Plan)

Registration Statement No. 33-51831 (Long-Term Incentive Compensation Plan)

Registration Statement No. 33-51829 (401(k) Savings and Investment Plan)

Registration Statement No. 33-54154 (Non-Employee Directors' Equity Plan)

Registration Statement No. 33-54572 (401(k) Savings and Investment Plan (Puerto Rico))

Registration Statement No. 33-56427 (Amended and Restated 1994 Deferred Compensation Plan for a Select Group of Eligible Employees)

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Registration Statement No. 33-55155 (1995 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 33-60989 (1996 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-00863 (401(k) Savings & Investment Plan)  
Registration Statement No. 333-09779 (1997 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-13367 (Restricted Stock Plan for Former Employees of Hotchkis and Wiley)  
Registration Statement No. 333-15009 (1997 KECALP Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-17099 (Deferred Unit and Stock Unit Plan for Non-Employee Directors)  
Registration Statement No. 333-18915 (Long-Term Incentive Compensation Plan for Managers and Producers)  
Registration Statement No. 333-32209 (1998 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-33125 (Employee Stock Purchase Plan for Employees of Merrill Lynch Partnerships)  
Registration Statement No. 333-41425 (401(k) Savings & Investment Plan)  
Registration Statement No. 333-56291 (Long-Term Incentive Compensation Plan for Managers and Producers)  
Registration Statement No. 333-60211 (1999 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-62311 (Replacement Options; Midland Walwyn Inc.)  
Registration Statement No. 333-85421 (401(k) Savings and Investment Plan)  
Registration Statement No. 333-85423 (2000 Deferred Compensation Plan For a Select Group of Eligible Employees)  
Registration Statement No. 333-92663 (Long-Term Incentive Compensation Plan for Managers and Producers)

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Registration Statement No. 333-44912 (2001 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-64676 (1986 Employee Stock Purchase Plan)  
Registration Statement No. 333-64674 (Long-Term Incentive Compensation Plan for Managers and Producers)  
Registration Statement No. 333-68330 (2002 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-99105 (2003 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-108296 (2004 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-109236 (Employee Stock Compensation Plan)  
Registration Statement No. 333-118615 (2005 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-125109 (2006 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-125181 (Deferred Stock Unit Plan for Non-Employees)  
Registration Statement No. 333-134065 (2007 Deferred Compensation Plan for a Select Group of Eligible Employees)  
Registration Statement No. 333-142962 (2008 Deferred Compensation Plan for a Select Group of Eligible Employees)

Filed on Form S-3:

Debt Securities, Warrants, Common Stock, Preferred Securities, and/or Depositary Shares:

Registration Statement No. 33-54218  
Registration Statement No. 2-78338  
Registration Statement No. 2-89519  
Registration Statement No. 2-83477  
Registration Statement No. 33-03602  
Registration Statement No. 33-17965

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Registration Statement No. 33-27512  
Registration Statement No. 33-33335  
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Registration Statement No. 333-59997  
Registration Statement No. 333-68747  
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Registration Statement No. 333-52822

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Registration Statement No. 333-83374  
Registration Statement No. 333-97937  
Registration Statement No. 333-105098  
Registration Statement No. 333-109802  
Registration Statement No. 333-122639  
Registration Statement No. 333-132911

Medium Term Notes:

Registration Statement No. 2-96315  
Registration Statement No. 33-03079  
Registration Statement No. 33-05125  
Registration Statement No. 33-09910  
Registration Statement No. 33-16165  
Registration Statement No. 33-19820  
Registration Statement No. 33-23605  
Registration Statement No. 33-27549  
Registration Statement No. 33-38879

Other Securities:

Registration Statement No. 333-02275 (Long-Term Incentive Compensation Plan)  
Registration Statement No. 333-24889 (Long-Term Incentive Compensation Plan, and Long-Term Incentive Compensation Plan for Managers and Producers)  
Registration Statement No. 333-36651 (Hotchkis and Wiley Resale)  
Registration Statement No. 333-59263 (Exchangeable Shares of Merrill Lynch & Co., Canada Ltd. re: Midland Walwyn Inc.)  
Registration Statement No. 333-67903 (Howard Johnson & Company Resale)  
Registration Statement No. 333-45880 (Herzog, Heine, Geduld, Inc. Resale)

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Registration Statement No. 333-142690 (First Republic Merger)

Registration Statement No. 333-146204 (First Republic Bank Amended and Restated Employee Stock Purchase Plan)

We are also aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of a Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

/s/ Deloitte & Touche LLP  
New York, New York

November 13, 2007

Merrill Lynch & Co., Inc.  
4 World Financial Center  
New York, NY 10080

We have reviewed, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the unaudited condensed consolidated interim financial information of Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") as of June 29, 2007 and for the three-month and six-month periods ended June 29, 2007 and June 30, 2006, as indicated in our report dated August 3, 2007 (November 13, 2007 as to the effects of discontinued operations discussed in Note 17) (which report included an explanatory paragraph regarding the adoption of Statement of Financial Accounting Standards No. 157, "*Fair Value Measurement*," Statement of Financial Accounting Standards No. 159, "*The Fair Value Option for Financial Assets and Financial Liabilities—Including an amendment of FASB Statement No. 115*," and FASB Interpretation No. 48, "*Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109*"); because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in your Current Report on Form 8-K dated November 13, 2007, is incorporated by reference in the following Registration Statements, as amended:

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Registration Statement No. 2-78338  
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Registration Statement No. 333-109802

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Medium Term Notes:

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Registration Statement No. 33-09910

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Other Securities:

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Registration Statement No. 333-142690 (First Republic Merger)

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Registration Statement No. 333-146204 (First Republic Bank Amended and Restated Employee Stock Purchase Plan)

We are also aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of a Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

/s/ Deloitte & Touche LLP  
New York, New York

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the following Registration Statements (as amended) of Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") of our reports dated February 26, 2007 (November 13, 2007 as to the effects of discontinued operations discussed in Note 18), relating to the consolidated financial statements of Merrill Lynch (which report expressed an unqualified opinion on those financial statements and included an explanatory paragraph regarding the change in accounting method in 2006 for share-based payments to conform to Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*), and the information set forth in the "Selected Financial Data" table under the captions "Results of Operations," "Financial Position" and "Common Share Data," and our report dated February 26, 2007 relating to management's report of the effectiveness of internal control over financial reporting, appearing in the Current Report on Form 8-K of Merrill Lynch dated November 13, 2007.

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Registration Statement No. 2-83477  
Registration Statement No. 33-03602  
Registration Statement No. 33-17965  
Registration Statement No. 33-27512  
Registration Statement No. 33-33335

Registration Statement No. 33-35456  
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Registration Statement No. 333-142690 (First Republic Merger)

Registration Statement No. 333-146204 (First Republic Bank Amended and Restated Employee Stock Purchase Plan)

/s/ Deloitte & Touche LLP  
New York, New York  
November 13, 2007

## Selected Financial Data

	Year Ended Last Friday in December				
	2006	2005	2004	2003	2002
(dollars in millions, except per share amounts)	(52 weeks)	(52 weeks)	(53 weeks)	(52 weeks)	(52 weeks)
<b>Results of Operations</b>					
Total Revenues	\$ 70,215	\$ 47,369	\$ 32,249	\$ 27,558	\$ 27,946
Less Interest Expense	35,822	21,660	10,430	7,885	9,839
Net Revenues	34,393	25,709	21,819	19,673	18,107
Non-Interest Expenses	24,124	18,626	16,073	14,531	15,883
Earnings From Continuing Operations Before					
Income Taxes	10,269	7,083	5,746	5,142	2,224
Income Tax Expense	2,876	2,070	1,377	1,362	580
Net Earnings from Continuing Operations	\$ 7,393	\$ 5,013	\$ 4,369	\$ 3,780	\$ 1,644
Earnings From Discontinued Operations Before					
Income Taxes	\$ 157	\$ 148	\$ 90	\$ 78	\$ 88
Income Tax Expense	51	45	23	22	24
Net Earnings from Discontinued Operations	\$ 106	\$ 103	\$ 67	\$ 56	\$ 64
Net Earnings Applicable to Common Stockholders <sup>(1)</sup>	\$ 7,311	\$ 5,046	\$ 4,395	\$ 3,797	\$ 1,670
<b>Financial Position</b>					
Total Assets	\$841,299	\$681,015	\$ 628,098	\$480,233	\$440,252
Short-Term Borrowings <sup>(2)</sup>	284,226	221,389	180,058	111,727	98,371
Deposits	84,124	80,016	79,746	79,457	81,842
Long-Term Borrowings	181,400	132,409	119,513	85,178	79,788
Junior Subordinated Notes (related to trust preferred securities)	3,813	3,092	3,092	3,203	3,188
Total Stockholders' Equity	39,038	35,600	31,370	28,884	24,081
<b>Common Share Data</b>					
(in thousands, except per share amounts)					
Basic Earnings Per Common Share From Continuing Operations	\$ 8.30	\$ 5.55	\$ 4.74	\$ 4.16	\$ 1.86
Basic Earnings Per Common Share From Discontinued Operations	0.12	0.11	0.07	0.06	0.08
Basic Earnings Per Common Share	\$ 8.42	\$ 5.66	\$ 4.81	\$ 4.22	\$ 1.94
Diluted Earnings Per Common Share From Continuing Operations	\$ 7.48	\$ 5.06	\$ 4.31	\$ 3.82	\$ 1.70
Diluted Earnings Per Common Share From Discontinued Operations	0.11	0.10	0.07	0.05	0.07
Diluted Earnings Per Common Share	\$ 7.59	\$ 5.16	\$ 4.38	\$ 3.87	\$ 1.77
Weighted-Average Shares Outstanding:					
Basic	868,095	890,744	912,935	900,711	862,318
Diluted	962,962	977,736	1,003,779	980,947	947,282
Shares Outstanding at Year-End	867,972	919,201	931,826	949,907	873,780
Book Value Per Share	\$ 41.35	\$ 35.82	\$ 32.99	\$ 29.96	\$ 27.07
Dividends Paid Per Share	\$ 1.00	\$ 0.76	\$ 0.64	\$ 0.64	\$ 0.64
<b>Financial Ratios</b>					
Pre-Tax Profit Margin from Continuing Operations	29.9%	27.6%	26.3%	26.1%	12.3%
Common Dividend Payout Ratio	11.9%	13.4%	13.3%	15.2%	33.0%
Return on Average Assets	0.9%	0.7%	0.8%	0.8%	0.4%
Return on Average Common Stockholders' Equity	21.3%	16.0%	14.9%	14.8%	7.5%
<b>Other Statistics</b>					
Full-Time Employees:					
U.S.	43,700	43,200	40,200	38,200	40,000
Non-U.S.	12,500	11,400	10,400	9,900	10,900
Total <sup>(3)</sup>	56,200	54,600	50,600	48,100	50,900
Private Client Financial Advisors	15,880	15,160	14,140	13,530	14,010
Private Client Assets (dollars in billions)	\$ 1,619	\$ 1,458	\$ 1,359	\$ 1,267	\$ 1,098

(1) Net earnings less preferred stock dividends.

(2) Consists of payables under repurchase agreements and securities loaned transactions and short-term borrowings.

(3) Excludes 100, 200, 100, 200, and 1,500 full-time employees on salary continuation severance at year-end 2006, 2005, 2004, 2003 and 2002, respectively.



# Management's Discussion and Analysis of Financial Condition and Results of Operations



## Forward-Looking Statements and Non-GAAP Financial Measures

Certain statements in this report may be considered forward-looking, including those about management expectations, strategic objectives, growth opportunities, business prospects, anticipated financial results, the impact of off-balance sheet arrangements, significant contractual obligations, anticipated results of litigation and regulatory investigations and proceedings, and other similar matters. These forward-looking statements represent only Merrill Lynch & Co., Inc.'s ("ML & Co.") and, together with its subsidiaries, "Merrill Lynch", "we", "our" or "us") beliefs regarding future performance, which is inherently uncertain. There are a variety of factors, many of which are beyond our control, which affect our operations, performance, business strategy and results and could cause our actual results and experience to differ materially from the expectations and objectives expressed in any forward-looking statements. These factors include, but are not limited to, actions and initiatives taken by both current and potential competitors, general economic conditions, the effects of current, pending and future legislation, regulation and regulatory actions, and the other risks and uncertainties detailed in this report. See "Risk Factors that Could Affect Our Business". Accordingly, readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the dates on which they are made. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the dates they are made. You should, however, consult further disclosures we make in future filings of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

From time to time, we may also disclose financial information on a non-GAAP basis where management uses this information and believes this information will be valuable to investors in gauging the quality of Merrill Lynch's financial performance, identifying trends in our results and providing more meaningful period-to-period comparisons. For a reconciliation of non-GAAP measures presented throughout our Annual Report see Exhibits 99.4 and 99.5.

## Available Information

We file annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission ("SEC"). You may read and copy any document we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Room 1580, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for information on the Public Reference Room. The SEC maintains an internet site that contains annual, quarterly and current reports, proxy and information statements and other information that we file electronically with the SEC. The SEC's internet site is [www.sec.gov](http://www.sec.gov).

Our internet address is [www.ml.com](http://www.ml.com), and the investor relations section of our website can be accessed directly at [www.ir.ml.com](http://www.ir.ml.com). We make available, free of charge, our proxy statements, Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934. These reports are available through our website as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC. We have also posted on our website corporate governance materials including our Guidelines for Business Conduct, Code of Ethics for Financial Professionals, Director Independence Standards, Corporate Governance Guidelines, Related Party Transactions Policy and charters for the committees of our Board of Directors. In addition, our website includes information on purchases and sales of our equity securities by our executive officers and directors, as well as disclosures relating to certain non-GAAP financial measures (as defined in the SEC's Regulation G) that we may make public orally, telephonically, by webcast, by broadcast or by similar means from time to time.

We will post on our website amendments to our Guidelines for Business Conduct and Code of Ethics for Financial Professionals and any waivers that are required to be disclosed by the rules of either the SEC or the New York Stock Exchange. The information on our website is not incorporated by reference into this Report. You can obtain printed copies of these documents, free of charge, upon written request to Judith A. Witterschein, Corporate Secretary, Merrill Lynch & Co., Inc., 222 Broadway, 17th Floor, New York, NY 10038 or by email at [corporate\\_secretary@ml.com](mailto:corporate_secretary@ml.com).

## Overview

Merrill Lynch was formed in 1914 and became a publicly traded company on June 23, 1971. In 1973, we created the holding company, ML & Co., a Delaware corporation that, through its subsidiaries, is one of the world's leading wealth management, capital markets and advisory companies with offices in 37 countries and territories and total client assets of approximately \$1.6 trillion at December 29, 2006. As an investment bank, we are a leading global trader and underwriter of securities and derivatives across a broad range of asset classes, and we serve as a strategic advisor to corporations, governments, institutions and individuals worldwide. In addition, we own a 45% voting interest and approximately half of the economic interest of BlackRock, Inc. ("BlackRock"), one of the world's largest publicly traded investment management companies with approximately \$1.1 trillion in assets under management at December 31, 2006.

On August 13, 2007, we announced that we will form a strategic business relationship with AEGON, N.V. ("AEGON") in the areas of insurance and investment products. As part of this relationship, we have agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together "Merrill Lynch Insurance Group" or "MLIG") to AEGON for \$1.3 billion. We will continue to serve the insurance needs of our clients through our core distribution and advisory capabilities. This transaction is expected to close by the end of the fourth quarter of 2007, subject to regulatory approvals. We have included results for MLIG within discontinued operations for all periods presented. We previously reported the results of MLIG in the Global Wealth Management ("GWM") business segment. Refer to Note 18 to the Consolidated Financial Statements for additional information.

We conduct our business from various locations throughout the world. Our world headquarters is located in the World Financial Center in New York City, and our other principal United States business and operational centers are located in New Jersey and Florida. Our major geographic regions of operations include the United States; Europe, the Middle East and Africa ("EMEA"); the Pacific Rim; Canada; and Latin America.

Since the fourth quarter of 2006, our business segment reporting reflects the management reporting lines established after the merger of our Merrill Lynch Investment Managers ("MLIM") business with BlackRock on September 29, 2006 (the "BlackRock merger"), as well as the economic and long-term financial performance characteristics of the underlying businesses.

Prior to the fourth quarter of 2006, we reported our business activities in three operating segments: Global Markets and Investment Banking ("GMI"), Global Private Client ("GPC"), and MLIM. Effective with the BlackRock merger, MLIM ceased to exist as a separate business segment. Accordingly, a new business segment, Global Wealth Management ("GWM"), was created, consisting of GPC and Global Investment Management ("GIM"). GWM along with GMI will now be our business segments. We have restated prior period segment information to conform to the current period presentation and, as a result, are presenting GWM as if it had existed for these prior periods. See Note 3 to the Consolidated Financial Statements for further information on segments.

The BlackRock merger closed on the last day of our third fiscal quarter, and as a result, our 2006 results of operations for MLIM include only results through the first nine months of 2006. For more information on the BlackRock merger, refer to Note 2 to the Consolidated Financial Statements.

The following is a description of our business segments, including MLIM, which ceased to exist as a separate business segment effective with the BlackRock merger:

- *GMI*, our institutional business segment, provides trading, capital markets services, investment banking and advisory services to corporations, financial institutions, institutional investors, and governments around the world. GMI's Global Markets division facilitates client transactions and is a market maker in securities, derivatives, currencies, commodities and other financial instruments to satisfy client demands. In addition, GMI also engages in certain proprietary trading activities. Global Markets also provides clients with financing, securities clearing, settlement, and custody services and also engages in principal and private equity investing. GMI's Investment Banking division provides a wide range of securities origination and strategic advisory services for issuer clients, including underwriting and placement of public and private equity, debt and related securities, as well as lending and other financing activities for clients globally. These services also include advising clients on strategic issues, valuation, mergers, acquisitions and restructurings. In 2006, GMI generated 57% of our net revenues and 65% of our pre-tax earnings. GMI's growth strategy entails a program of investments in personnel and technology to gain further scale in certain asset classes and geographies.
- *GWM*, our full-service retail wealth management segment, provides brokerage, investment advisory and financial planning services, offering a broad range of both proprietary and third-party wealth management products and services globally to individuals, small- to mid-size businesses, and employee benefit plans. Within the GPC division, most of our services are delivered by our Financial Advisors ("FAs") through a global network of branch offices. GPC's offerings include commission and fee-based investment accounts; banking, cash management, and credit services, including consumer and small business lending and Visa® cards; trust and generational planning; retirement services; and insurance products. GWM's GIM division includes a business that creates and manages hedge fund and other alternative investment products for GPC clients, and Merrill Lynch's share of net earnings from its ownership positions in other investment management companies, including our investment in BlackRock. In 2006, GWM generated 37% of our net revenues and 28% of our pre-tax earnings. GWM's growth priorities include continued growth in client assets, the hiring of additional FAs, client segmentation, annuitization of revenues through fee-based products, diversification of revenues through adding products and services, investments in technology to enhance productivity and efficiency, and disciplined expansion into additional geographic areas globally.
- *MLIM*, our asset management segment through the third quarter of 2006 and prior to the BlackRock merger, offered a wide range of investment management capabilities to retail and institutional investors through proprietary and third-party distribution channels globally. Asset management capabilities included equity, fixed income, money market, index, enhanced index and alternative investments, which were offered through vehicles such as mutual funds, privately managed accounts, and retail and institutional separate accounts. In 2006, MLIM generated 6% of our net revenues and 7% of our pre-tax earnings, which reflects its results only for the first nine months of 2006 prior to the BlackRock merger.

We also provide a variety of research services on a global basis through our Global Securities Research & Economics Group. These services are at the core of the value proposition we offer to institutional and individual client sales forces and their customers, and are an integral component of the product offering to GMI and GWM clients. This group distributes research focusing on four main disciplines globally: fundamental equity research, fixed income and equity-linked research, economics and foreign exchange research and investment strategy research. We consistently rank among the leading research providers in the industry, and our analysts and other professionals cover approximately 3,000 companies.

We are a Consolidated Supervised Entity ("CSE") and subject to group-wide supervision by the SEC. As a CSE, we compute our allowable capital and allowances and permit the SEC to examine the books and records of the holding company and any subsidiary that does not have a principal regulator; and we have adopted various additional SEC reporting, record-keeping, and notification requirements. We are in compliance with applicable CSE standards. Being a CSE has imposed additional costs, although not material to date, and has introduced new requirements to monitor capital adequacy. In respect of the European Union ("EU") Financial Conglomerates (or "Financial Groups") Directive, the U.K. Financial Services Authority ("FSA") has determined that the SEC undertakes equivalent consolidated supervision for Merrill Lynch.

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## Risk Factors that Could Affect Our Business

In the course of conducting our business operations, we could be exposed to a variety of risks that are inherent to the financial services business. A summary of some of the significant risks that could affect our financial condition and results of operations is included below. Some of these risks are managed in accordance with established risk management policies and procedures, most of which are described in the Risk Management section of the Management's Discussion and Analysis.

### Market Risk

**Our business may be adversely impacted by global market and economic conditions that may cause fluctuations in interest rates, exchange rates, equity and commodity prices and credit spreads.** We are exposed to potential changes in the value of financial instruments caused by fluctuations in interest rates, exchange rates, equity and commodity prices, credit spreads, and/or other risks. These fluctuations may result from changes in economic conditions, monetary and fiscal policies, the liquidity of global markets, availability and cost of capital, international and regional political events, acts of war or terrorism and investor sentiment. We have a large and increasing amount of proprietary trading and investment positions, which include proprietary trading positions in fixed income, currency, commodities and equity securities, as well as in real estate, private equity and other investments. We may incur losses as a result of increased market volatility, as these fluctuations may adversely impact the valuation of our trading and investment positions. Conversely, a decline in volatility may adversely affect the results in our trading business, which depend on market volatility to create client and proprietary trading opportunities.

### Credit Risk

**Our business may be adversely impacted by an increase in our credit exposure related to trading, lending, and other business activities.** We are exposed to the potential for credit-related losses that can occur as a result of an individual, counterparty or issuer being unable or unwilling to honor its contractual obligations. These credit exposures exist within lending relationships, commitments, letters of credit, derivatives, foreign exchange and other transactions. These exposures may arise, for example, from a decline in the financial condition of a counterparty, from entering into swap or other derivative contracts under which counterparties have obligations to make payments to us, from a decrease in the value of securities of third parties that we hold as collateral, or from extending credit to clients through loans or other arrangements. As our credit exposure increases, it could have an adverse effect on our business and profitability if material unexpected credit losses occur.

### Liquidity Risk

**Our business and financial condition may be adversely impacted by an inability to borrow funds or sell assets to meet maturing obligations.** We are exposed to liquidity risk, which is the potential inability to repay short-term borrowings with new borrowings or assets that can be quickly converted into cash while meeting other obligations and continuing to operate as a going concern. Our liquidity may be impaired due to circumstances that we may be unable to control, such as general market disruptions or an operational problem that affects our trading clients or ourselves. Our ability to sell assets may also be impaired if other market participants are seeking to sell similar assets at the same time. Our inability to borrow funds or sell assets to meet maturing obligations, a negative change in our credit ratings that would have an adverse effect on our ability to borrow funds, or regulatory capital restrictions imposed on the free flows of funds between us and our subsidiaries may have a negative effect on our business and financial condition.

### Operational Risk

**We may incur losses due to the failure of people, internal processes and systems or from external events.** Our business may be adversely impacted by operational failures or from unfavorable external events. We are exposed to the risk of loss resulting from the failure of people, internal processes and systems or from external events. Such operational risks may include, exposure to theft and fraud, improper business practices, client suitability and servicing risks, product complexity and pricing risk or from improper recording, evaluating or accounting for transactions. We could suffer financial loss, disruption of our business, liability to clients, regulatory intervention or reputational damage from such events, which would affect our business and financial condition.

### Litigation Risk

**Legal proceedings could adversely affect our operating results for a particular period and impact our credit ratings.** We have been named as a defendant in various legal actions, including arbitrations, class actions, and other litigation arising in connection with our activities as a global diversified financial services institution. Some of the legal actions against us include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. In some cases, the issuers who would otherwise be the primary defendants are bankrupt or otherwise in financial distress. Given the number of these matters, some are likely to result in adverse judgments, penalties, injunctions, fines, or other relief. We are also involved in investigations and/or proceedings by governmental and self-regulatory agencies.

We may explore potential settlements before a case is taken through trial because of uncertainty, risks, and costs inherent in the litigation process. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 5, *Accounting for Contingencies*, we will accrue a liability when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In many lawsuits and arbitrations, including almost all of the class action lawsuits disclosed in "Other Information (Unaudited) – Legal Proceedings", it is not possible to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no accrual is made until that time. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, we cannot predict what the eventual loss or range of loss related to such matters will be. Potential losses may be material to our operating results or cash flows for any particular period and may impact our credit ratings.

## Regulatory and Legislative Risks

**Many of our businesses are highly regulated and could be impacted, and in some instances adversely impacted, by regulatory and legislative initiatives around the world.** Our business may be affected by various U.S. and non-U.S. legislative bodies and regulatory and exchange authorities, such as federal and state securities and bank regulators including the SEC, the FSA, the Federal Deposit Insurance Corporation, the Office of Thrift Supervision ("OTS"), and the Utah Department of Finance Institutions, and self-regulatory organizations including The New York Stock Exchange, Inc. ("NYSE"), the National Association of Securities Dealers, Inc. ("NASD"), the Commodity Futures Trading Commission ("CFTC") and industry participants that continue to review and, in many cases, adopt changes to their established rules and policies. Such changes have occurred in areas such as corporate governance, anti-money laundering, privacy, research analyst conflicts of interest and qualifications, practices related to the issuance of securities, mutual fund trading, disclosure practices and auditor independence.

## Competitive Environment

**Competitive pressures in the financial services industry could adversely affect our business and results of operations.** We compete globally for clients on the basis of price, the range of products that we offer, the quality of our services, our financial resources, and product and service innovation. The financial services industry continues to be affected by an intensifying competitive environment, as demonstrated by the introduction of new technology platforms, consolidation through mergers, increased competition from new and established industry participants and diminishing margins in many mature products and services. We compete with U.S. and non-U.S. commercial banks and other broker-dealers in brokerage, underwriting, trading, financing and advisory businesses. For example, the financial services industry in general, including us, has experienced intense price competition in brokerage, as the ability to execute trades electronically, through the internet and through other alternative trading systems has pressured trading commissions and spreads. Many of our non-U.S. competitors may have competitive advantages in their home markets. In addition, our business is substantially dependent on our continuing ability to compete effectively to attract and retain qualified employees, including successful FAs, investment bankers, trading professionals and other revenue-producing or support personnel.

For further information on Risks refer to Note 6 to the Consolidated Financial Statements.

## Critical Accounting Policies and Estimates

### Use of Estimates

In presenting the Consolidated Financial Statements, our management makes estimates regarding:

- Valuations of assets and liabilities requiring fair value estimates including:
  - Trading inventory and investment securities;
  - Private equity and principal investments;
  - Loans and allowance for loan losses;
- The outcome of litigation;
- The realization of deferred tax assets and tax reserves;
- Assumptions and cash flow projections used in determining whether variable interest entities ("VIEs") should be consolidated and the determination of the qualifying status of special purpose entities ("QSPEs");
- The carrying amount of goodwill and other intangible assets;
- The amortization period of intangible assets with definite lives;
- Valuation of share-based payment compensation arrangements;
- Insurance reserves and recovery of insurance deferred acquisition costs; and
- Other matters that affect the reported amounts and disclosure of contingencies in the financial statements.



Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on the Consolidated Financial Statements, and it is possible that such changes could occur in the near term. For more information regarding the specific methodologies used in determining estimates, refer to Use of Estimates in Note 1 to the Consolidated Financial Statements.

The following is a summary of our critical accounting policies and estimates.

## Valuation of Financial Instruments

Proper valuation of financial instruments is a critical component of our financial statement preparation. Fair values for exchange-traded securities and certain exchange-traded derivatives, principally futures and certain options, are based on quoted market prices. Fair values for over-the-counter ("OTC") derivative financial instruments, principally forwards, options, and swaps, represent amounts estimated to be received from or paid to a third party in settlement of these instruments. These derivatives are valued using pricing models based on the net present value of estimated future cash flows, and directly observed prices from exchange-traded derivatives, other OTC trades, or external pricing services, while taking into account the counterparty's credit ratings, or our own credit ratings as appropriate.

New and/or complex instruments may have immature or limited markets. As a result, the pricing models used for valuation often incorporate significant estimates and assumptions, which may impact the level of precision in the Consolidated Financial Statements. For long-dated and illiquid contracts, we apply extrapolation methods to observed market data in order to estimate inputs and assumptions that are not directly observable. This enables us to mark-to-market all positions consistently when only a subset of prices is directly observable. Values for OTC derivatives are verified using observed information about the costs of hedging the risk and other trades in the market. As the markets for these products develop, we continually refine our pricing models based on experience to correlate more closely to the market risk of these instruments. Obtaining the fair value for OTC derivative contracts requires the use of management judgment and estimates. At the inception of the contract, unrealized gains for these instruments are not recognized unless significant inputs to the valuation model are observable in the market.

We hold investments that may have quoted market prices but that are subject to restrictions (e.g., consent of the issuer or other investors to sell) that may limit our ability to realize the quoted market price. Accordingly, we estimate the fair value of these securities based on management's best estimate, which incorporates pricing models based on projected cash flows, earnings multiples, comparisons based on similar market transactions and/or review of underlying financial conditions and other market factors.

Valuation adjustments are an integral component of the mark-to-market process and may be taken where either the sheer size of the trade or other specific features of the trade or particular market (such as counterparty credit quality, concentration or market liquidity) requires adjustment to the values derived from the pricing models.

Because valuation may involve significant estimation where readily observable prices are not available, we have categorized our financial instruments based on liquidity of the instrument and the amount of estimation we make when determining its value as recorded in the Consolidated Financial Statements. In preparing the categorization, we have made estimates regarding the allocation of netting adjustments permitted under FASB Interpretation No. 39, *Offsetting of Amounts Related to Certain Contracts*, and other adjustments.

Assets and liabilities recorded on the Consolidated Balance Sheets can be broadly categorized as follows:

*Category 1.* Highly liquid cash, securities and derivative instruments, primarily carried at fair value, for which quoted market prices are readily available (for example, exchange-traded equity securities, certain listed options, and U.S. Government securities).

*Category 2.* Liquid instruments, primarily carried at fair value, including:

- a) Cash instruments for which quoted prices are available but which trade less frequently such that there may not be complete pricing transparency for these instruments across all market cycles (for example, corporate and municipal bonds and certain physical commodities);
- b) Derivative instruments that are valued using a model, where inputs to the model are directly observable in the market (for example, U.S. dollar interest rate swaps); and
- c) Instruments that are priced with reference to financial instruments whose parameters can be directly observed (for example, certain mortgage loans).

*Category 3.* Less liquid instruments that are valued using management's best estimate of fair value, and instruments which are valued using a model, where either the inputs to the model and/or the models themselves require significant judgment by management. Areas where these valuation methodologies are primarily applied include private equity investments, long-dated or complex derivatives such as certain

foreign exchange options and credit default swaps, and distressed debt and commodity derivatives, such as long-dated options on gas and power and weather derivatives. In applying these models, we consider such factors as projected cash flows, market comparables, volatility, and various market inputs.

At December 29, 2006 and December 30, 2005, certain assets and liabilities on the Consolidated Balance Sheets can be categorized using the above classification scheme as follows:

(dollars in millions)

<b>2006</b>	<b>Category 1</b>	<b>Category 2</b>	<b>Category 3</b>	<b>Total</b>
<b>Assets</b>				
Trading assets, excluding contractual agreements	\$ 76,519	\$ 91,446	\$ 3,970	\$171,935
Contractual agreements	4,974	23,698	3,241	31,913
Investment securities <sup>(1)</sup> (2)	6,239	62,279	14,892	83,410
<b>Liabilities</b>				
Trading liabilities, excluding contractual agreements	\$ 49,068	\$ 11,441	\$ 42	\$ 60,551
Contractual agreements	6,633	22,703	8,975	38,311
<b>2005</b>				
<b>Assets</b>				
Trading assets, excluding contractual agreements	\$ 56,556	\$ 63,344	\$ 2,594	\$122,494
Contractual agreements	5,008	18,177	3,031	26,216
Investment securities <sup>(1)</sup>	6,115	54,805	8,353	69,273
<b>Liabilities</b>				
Trading liabilities, excluding contractual agreements	\$ 48,688	\$ 11,248	\$ 242	\$ 60,178
Contractual agreements	4,623	17,490	6,642	28,755

(1) Includes investments that are not carried at fair value. See Note 5 to the Consolidated Financial Statements for additional information on investment securities.

(2) The increase in category 3 investment securities from year-end 2005 to year-end 2006 primarily relates to increases in private equity investments.

In addition, other trading-related assets recorded in the Consolidated Balance Sheets at year-end 2006 and 2005 include \$297.0 billion and \$255.5 billion, respectively, of receivables under resale agreements and receivables under securities borrowed transactions. Trading-related liabilities recorded in the Consolidated Balance Sheets at year-end 2006 and 2005 include \$266.1 billion and \$212.4 billion, respectively, of payables under repurchase agreements and payables under securities loaned transactions. We have recorded these securities financing transactions at their contractual amounts, which approximate fair value, and little or no estimation is required by management.

## Litigation

We have been named as a defendant in various legal actions, including arbitrations, class actions, and other litigation arising in connection with our activities as a global diversified financial services institution. We are also involved in investigations and/or proceedings by governmental and self-regulatory agencies. In accordance with SFAS No. 5, *Accounting for Contingencies*, we will accrue a liability when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In many lawsuits and arbitrations, including class action lawsuits, it is not possible for us to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no accrual is made until that time. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, we cannot predict what the eventual loss or range of loss related to such matters will be. See Note 12 to the Consolidated Financial Statements and Other Information (Unaudited) — Legal Proceedings for further information.

## Variable Interest Entities

In the normal course of business, we enter into a variety of transactions with VIEs. We are required by the applicable accounting guidance to perform a qualitative and/or quantitative analysis of each new VIE at inception to determine whether we are the primary beneficiary of the VIE and therefore must consolidate the VIE. In performing this analysis, we make assumptions regarding future performance of assets held by the VIE, taking into account estimates of credit risk, estimates of the fair value of assets, timing of cash flows, and other significant factors. Although a VIE's actual results may differ from projected outcomes, a revised consolidation analysis is generally not required subsequent to the initial assessment. If a VIE meets the conditions to be considered a QSPE, we are not typically required to consolidate the QSPE in our financial statements. A QSPE's activities must be significantly limited. A servicer of the assets held by a QSPE may have discretion in restructuring or working out assets held by the QSPE as long as the discretion is significantly limited and the parameters of that discretion are fully described in the legal documents that established the QSPE. Determining whether the activities of a QSPE and its servicer meet these conditions requires the use of judgment by management.



## Income Taxes

Merrill Lynch is under examination by the Internal Revenue Service ("IRS") and other tax authorities including Japan and the United Kingdom, and states in which Merrill Lynch has significant business operations, such as New York. The tax years under examination vary by jurisdiction. An IRS examination covering the years 2001–2003 was completed in 2006, subject to the resolution of the Japanese issue discussed below. As previously disclosed, there were carryback claims from the years 2001 and 2002 which were under Joint Committee review. During the third quarter of 2006, Merrill Lynch received notice that the Joint Committee had not taken exception and the refund claims have now been received. As a result, Merrill Lynch's 2006 effective tax rate reflects a \$296 million reduction in the tax provision. IRS audits are also in progress for the tax years 2004–2006. The IRS field audit for the 2004 and 2005 tax years is expected to be completed in 2007. New York State and City audits for the years 1997–2001 were also completed in 2006 and did not have a material impact on the Consolidated Financial Statements. In the second quarter of 2005, Merrill Lynch paid a tax assessment from the Tokyo Regional Tax Bureau for the years 1998–2002. The assessment reflected the Japanese tax authority's view that certain income on which Merrill Lynch previously paid income tax to other international jurisdictions, primarily the United States, should have been allocated to Japan. Merrill Lynch has begun the process of obtaining clarification from international authorities on the appropriate allocation of income among multiple jurisdictions to prevent double taxation. Merrill Lynch regularly assesses the likelihood of additional assessments in each of the tax jurisdictions resulting from these examinations. Tax reserves have been established, which Merrill Lynch believes to be adequate in relation to the potential for additional assessments. However, there is a reasonable possibility that additional amounts may be incurred. The estimated additional possible amounts are no more than \$120 million. Merrill Lynch adjusts the level of reserves and the reasonably possible amount when there is more information available, or when an event occurs requiring a change. The reassessment of tax reserves could have a material impact on Merrill Lynch's effective tax rate in the period in which it occurs.

## Business Environment<sup>(1)</sup>

Global financial markets performed well for most of 2006 as the U.S. Federal Reserve System's Federal Open Market Committee ("FOMC") ended its two-year campaign of raising interest rates. This, coupled with a fourth consecutive year of double-digit percentage growth in corporate profits and falling oil prices, supported a U.S. stock market surge in the second half of the year. The U.S. economy performed well as the gross domestic product increased slightly compared to 2005, despite a significant slowdown in the housing market and a lower rate of consumer spending. Non-U.S. markets outperformed U.S. markets. Increased global liquidity fueled significant merger and acquisition ("M&A") activity and share buy-back activity. Long-term interest rates, as measured by the yield on the 10-year U.S. Treasury bond, began 2006 at 4.39%, rose during the middle of the year, then retreated to end the year at 4.71%. Long-term interest rates were below short-term interest rates for the majority of 2006, and the FOMC raised the federal funds rate from 4.25% to 5.25%, with its last increase in July 2006.

U.S. equity markets performed well for most of 2006 with all major U.S. equity indices increasing for the year, despite a pronounced downturn in the financial markets from mid-May through August. The Dow Jones Industrial Average, Standard & Poor's 500 Index and the Nasdaq Composite Index rose 16.3%, 13.6% and 9.5%, respectively.

Non-U.S. equity markets generally outperformed those in the U.S. The Dow Jones World Index, excluding the United States, rose 23% during the year in dollar terms. European stocks had a solid performance in 2006 as the Dow Jones Stoxx 50 index and the FTSE 100 index rose 10% and 11%, respectively. Despite a significant decline in emerging markets around the middle of the year, India and China posted strong gains for the full year with the Bombay Sensex index and the Hang Seng index increasing 47% and 34%, respectively. The Dow Jones China 88 index, a measure of China's largest and most traded stocks, rose 97% for the year. Japan's Nikkei Stock Average rose 7%, making it one of the weaker performing equity markets in 2006, primarily resulting from a weaker than anticipated economic recovery.

U.S. equity trading volumes for 2006 were higher than in 2005. On the NYSE and the Nasdaq both the dollar volume of shares and the number of shares traded increased compared to the prior year. U.S. equity market volatility was mixed, as measured by the VIX and QQQV volatility indices.

Global debt underwriting volumes increased to \$6.5 trillion, up 9% from 2005, while global equity underwriting volumes of \$735 billion were up 29% from 2005. The value of global initial public offerings was a record \$214 billion in 2006.

Global M&A activity increased significantly in 2006 with the total value of announced deals rising 35% to \$4.0 trillion, making it the most active year since 2000. The total value of global completed M&A activity was \$3.4 trillion, 34% higher than in 2005.

(1) Debt and equity underwriting and merger and acquisition statistics were obtained from Dealogic.

## Results of Operations

(dollars in millions, except per share amounts)	2006(1)	2005	2004	% Change	
				2006 vs. 2005	2005 vs. 2004
Net revenues					
Principal transactions	\$ 7,034	\$ 3,545	\$ 2,196	98%	61%
Managed accounts and other fee-based revenues	6,288	5,710	5,197	10	10
Commissions	5,985	5,277	4,769	13	11
Investment banking	4,680	3,798	3,473	23	9
Revenues from consolidated investments	570	438	346	30	27
Other	3,256	2,189	1,448	49	51
Subtotal	27,813	20,957	17,429	33	20
Interest and dividend revenues	40,433	26,412	14,820	53	78
Less interest expense	35,822	21,660	10,430	65	108
Net interest profit	4,611	4,752	4,390	(3)	8
Gain on merger	1,969	—	—	N/M	N/M
Total net revenues	34,393	25,709	21,819	34	18
Non-interest expenses					
Compensation and benefits	16,989	12,398	10,662	37	16
Communications and technology	1,842	1,604	1,457	15	10
Brokerage, clearing, and exchange fees	1,097	856	773	28	11
Occupancy and related depreciation	998	937	892	7	5
Professional fees	880	723	712	22	2
Advertising and market development	692	598	533	16	12
Expenses of consolidated investments	380	258	231	47	12
Office supplies and postage	226	209	202	8	3
Other	1,020	1,043	611	(2)	71
Total non-interest expenses	24,124	18,626	16,073	30	16
Earnings from continuing operations before income taxes	\$ 10,269	\$ 7,083	\$ 5,746	45	23
Income tax expense	2,876	2,070	1,377	39	50
Net earnings from continuing operations	\$ 7,393	\$ 5,013	\$ 4,369	47	15
Discontinued Operations:					
Earnings from Discontinued Operations	\$ 157	\$ 148	\$ 90	6	64
Income tax expense	51	45	23	13	96
Net earnings from Discontinued Operations	\$ 106	\$ 103	\$ 67	3	54
Net Earnings	\$ 7,499	\$ 5,116	\$ 4,436	47	15
Basic Earnings Per Common Share From Continuing Operations	\$ 8.30	\$ 5.55	\$ 4.74	50	17
Basic Earnings Per Common Share From Discontinued Operations	0.12	0.11	0.07	9	57
Basic Earnings Per Common Share	\$ 8.42	\$ 5.66	\$ 4.81	49	18
Diluted Earnings Per Common Share From Continuing Operations	\$ 7.48	\$ 5.06	\$ 4.31	48	17
Diluted Earnings Per Common Share From Discontinued Operations	0.11	0.10	0.07	10	43
Diluted Earnings Per Common Share	\$ 7.59	\$ 5.16	\$ 4.38	47	18
Return on average common stockholders' equity	21.3%	16.0%	14.9%		
Pre-tax profit margin from continuing operations	29.9%	27.6%	26.3%		
Compensation and benefits as a percentage of net revenues	49.4%	48.2%	48.9%		
Non-compensation expenses as a percentage of net revenues	20.7%	24.2%	24.8%		
Book value per share	\$ 41.35	\$ 35.82	\$ 32.99	15	9

N/M = Not Meaningful

(1) Includes the one-time first quarter compensation expenses associated with the adoption of SFAS No. 123 as revised in 2004, *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R") and the third quarter positive net impact from the closing of the BlackRock merger. For more information on SFAS No. 123R or the BlackRock merger, refer to Notes 1 and 2, respectively, to the Consolidated Financial Statements.

## Consolidated Results of Operations

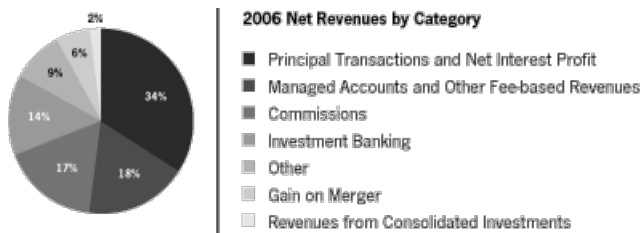
Our net earnings per diluted share from continuing operations were a record \$7.48 in 2006 up 48% from \$5.06 in 2005. Net earnings from continuing operations were a record \$7.4 billion in 2006, up 47% from 2005 on net revenues of \$34.4 billion, an increase of 34% from 2005. The 2006 results included the net gain arising from the closing of the BlackRock merger during the third quarter, which was essentially offset by one-time non-cash compensation costs arising from modifications to the retirement eligibility requirements for existing stock-based employee compensation awards and the adoption of SFAS No. 123R, recorded in the first quarter.

These items, in aggregate, increased both full year net revenues and non-interest expenses by approximately \$2.0 billion, resulting in a negative net impact to 2006 net earnings of \$72 million, or \$0.09 per diluted share. See Exhibit 99.4, for further information on these one-time items.





The following chart illustrates the composition of net revenues by category in 2006:



#### 2006 compared to 2005

Principal transactions revenues include realized gains and losses from the purchase and sale of securities, such as equity securities and fixed income securities including government bonds and municipal securities, in which we act as principal, as well as unrealized gains and losses on trading assets and liabilities, including commodities, derivatives, and loans. Principal transactions revenues were \$7.0 billion, 98% higher than a year ago, due primarily to increased revenues from trading of fixed income, currency, commodity and equity products with the strongest increases coming from credit products, commodities and proprietary trading. These increases reflect higher client flows, increased proprietary trading activities and the impact of overall higher markets during most of 2006.

Net interest profit is a function of (i) the level and mix of our total assets and liabilities, including trading assets owned, deposits, financing and lending transactions and trading strategies associated with our institutional securities business, and (ii) the prevailing level, term structure and volatility of interest rates. Net interest profit is an integral component of our trading activity. In assessing the profitability of our client facilitation and trading activities, we view principal transactions and net interest profit in the aggregate as net trading revenues. Changes in the composition of trading inventories and hedge positions can cause the mix of principal transactions and net interest profit to fluctuate. Net interest profit was \$4.6 billion, down 3% from 2005, due primarily to the impact of rising rates on municipal and equity derivatives and increased interest expense from higher long-term borrowings and funding charges, partially offset by higher short-term interest rates on deposit spreads earned.

Managed accounts and other fee-based revenues primarily consist of asset-priced portfolio service fees earned from the administration of separately managed and other investment accounts for retail investors, annual account fees, and certain other account-related fees. In addition, until the BlackRock merger at the end of the third quarter of 2006, managed accounts and other fee-based revenues also included fees earned from the management and administration of retail mutual funds and institutional funds such as pension assets, and performance fees earned on certain separately managed accounts and institutional money management arrangements. Managed accounts and other fee-based revenues were \$6.3 billion, up 10% from 2005. The increase is mainly due to higher portfolio service fees reflecting the impact of net inflows into annuitized-revenue accounts as well as higher equity market values. As a result of the BlackRock merger, managed accounts and other fee-based revenues only reflect nine months of operations associated with MLIM for 2006. For more information on the BlackRock merger, please refer to Note 2 to the Consolidated Financial Statements.

Commissions revenues primarily arise from agency transactions in listed and OTC equity securities and commodities, insurance products and options. Commissions revenues also include distribution fees for promoting and distributing mutual funds ("12b-1 fees") and hedge funds, as well as contingent deferred sales charges earned when a shareholder redeems shares prior to the end of the required holding period. Commissions revenues were \$6.0 billion, up 13% from 2005, due primarily to a global increase in client transaction volumes, particularly in listed equities and mutual funds.

Investment banking revenues include (i) origination revenues representing fees earned from the underwriting of debt, equity and equity-linked securities, as well as loan syndication and commitment fees and (ii) strategic advisory services revenues including merger and acquisition and other investment banking advisory fees. Investment banking revenues were \$4.7 billion, up 23% from 2005, reflecting increases in both debt and equity origination revenues as well as increases in merger and acquisition advisory revenues, driven by increased overall activity.

Other revenues include realized investment gains and losses, distributions on cost method investments, fair value adjustments on private equity investments that are held for capital appreciation and/or current income, gains related to the sale of mortgages, write-downs of certain available-for-sale securities, and translation gains and losses on foreign denominated assets and liabilities. Other revenues were \$3.3 billion in 2006, up 49% from 2005 due primarily to higher revenues from private equity businesses and gains from the sale of mortgages and other loans, partially offset by lower net foreign exchange gains.

The gain on merger was \$2.0 billion for 2006. This gain entirely relates to the BlackRock merger. For more information on this merger, refer to Note 2 to the Consolidated Financial Statements.

Revenues from consolidated investments include revenues from investments that are consolidated under SFAS No. 94, *Consolidation of All Majority-owned Subsidiaries* and FASB Interpretation No. 46, *Consolidation of Variable Interest Entities – an interpretation of APB No. 51* ("FIN 46R"). Revenues from consolidated investments were \$570 million, up 30% from 2005, reflecting higher investment gains and additional investments.

Compensation and benefits expenses were \$17.0 billion in 2006, up 37% from a year-ago, reflecting higher incentive compensation accruals associated with increased net revenues, as well as higher staffing levels. Our 2006 compensation and benefit expenses also reflect the non-cash compensation expenses incurred in the first quarter of 2006 of \$1.8 billion related to the adoption of SFAS No. 123R. Compensation and benefits expenses were 49.4% of net revenues for 2006, as compared to 48.2% a year ago. Excluding the one-time impacts related to the adoption of SFAS No. 123R and the BlackRock merger, compensation and benefits were 46.5% of net revenues. See Exhibit 99.4, for a reconciliation of non-GAAP measures. The compensation ratio depends on the absolute level of net revenues, the business mix underlying those revenues and industry compensation trends.

Non-compensation expenses were \$7.1 billion in 2006, up 15% from 2005. Communications and technology costs were \$1.8 billion, up 15% from 2005, due primarily to costs related to technology investments for growth, including acquisitions, and higher market information and communications costs. Brokerage, clearing and exchange fees were \$1.1 billion, up 28% from 2005, mainly due to increased transaction volumes. Professional fees were \$880 million, up 22% from 2005, reflecting higher legal and consulting fees primarily associated with increased business activity levels. Advertising and market development expenses were \$692 million, up 16% from 2005, due primarily to higher travel expenses associated with increased business activity levels and increased sales promotion and advertising costs. Expenses of consolidated investments were \$380 million, up from \$258 million in 2005, principally due to increased minority interest expenses associated with related increased revenues from consolidated investments.

#### **2005 compared to 2004**

Net revenues in 2005 were \$25.7 billion, 18% higher than in 2004. Managed accounts and other fee-based revenues in 2005 were \$5.7 billion, up 10%, reflecting the impact of net inflows into annuitized-revenue products, and the increase in managed account fees which reflects the impact of net inflows of higher-yielding assets as well as higher equity market values. Principal transactions revenues in 2005 increased 61%, to \$3.5 billion, due primarily to increased revenues from trading of debt and equity products, as well as our addition of the commodities business, which was acquired in November 2004. Commission revenues in 2005 were \$5.3 billion, up 11% due primarily to a global increase in client transaction volumes, particularly in listed equities and mutual funds. Net interest profit in 2005 was \$4.8 billion, up 8% due primarily to the impact of rising short-term interest rates on deposit spreads earned. Investment banking revenues of \$3.8 billion in 2005 increased 9% from 2004 due to increased M&A advisory revenues as well as higher debt origination fees. Revenues from consolidated investments were \$438 million, up from \$346 million in 2004 reflecting higher investment gains. Other revenues were \$2.2 billion, up from \$1.4 billion due primarily to higher revenues in principal investing and private equity businesses.

Compensation and benefits expenses were \$12.4 billion in 2005, up 16% from 2004 reflecting higher incentive compensation accruals associated with increased net revenues, as well as higher staffing levels. Compensation and benefits expenses were 48.2% of net revenues in 2005, compared to 48.9% of net revenues in 2004.

Non-compensation expenses were \$6.2 billion in 2005, 15% higher than 2004. Communications and technology costs were \$1.6 billion, up 10%, due primarily to higher system consulting costs related to investments for growth, including acquisitions, and higher market information and communications costs. Other expenses were \$1.0 billion, up from \$611 million in 2004, primarily reflecting higher litigation provisions.

#### **Income Taxes**

Our 2006 income tax provision from continuing operations was \$2.9 billion representing a 28.0% effective tax rate compared with 29.2% in 2005 and reflected a \$296 million reduction in the tax provision arising from carry-back claims covering the years 2001 and 2002. Our 2005 tax provision was \$2.1 billion and the effective tax rate increased from the 2004 rate of 24.0% reflecting the net impact of the business mix, tax settlements, and \$97 million of tax associated with the repatriation of \$1.8 billion of foreign earnings. We have recorded deferred tax assets and liabilities for the effects of temporary differences between the tax basis of an asset or liability and its reported amount in the Consolidated Financial Statements. We assess our ability to realize deferred tax assets within each jurisdiction, primarily based on a strong earnings history and other factors as discussed in SFAS No. 109, *Accounting for Income Taxes*. During the last 10 years, average annual pre-tax earnings were \$4.5 billion. Accordingly, management believes that it is more likely than not those remaining deferred tax assets, net of the remaining related valuation allowance, will be realized. See Note 15 to the Consolidated Financial Statements for further information.



## Business Segments

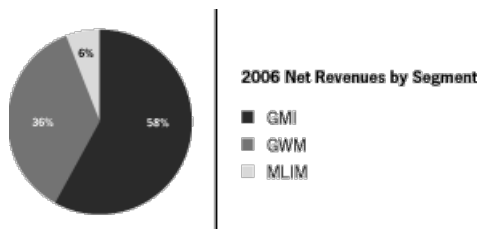
The following discussions provide details of the operating performance for each of our business segments, as well as details of products and services offered. The discussion also includes details of net revenues by segment. Since the fourth quarter of 2006, our business segment reporting reflects the management reporting lines established as a result of the BlackRock merger, as well as the economic and long-term financial performance characteristics of the underlying businesses.

Prior to the fourth quarter of 2006, we reported our business activities in three operating segments: GMI, GPC, and MLIM. Effective with the BlackRock merger, MLIM ceased to exist as a separate business segment. Accordingly, a new business segment, GWM, was created, consisting of GPC and GIM. We have restated all prior period segment information to conform to the current period presentation. See Note 3 to the Consolidated Financial Statements for further information on segments.

The BlackRock merger closed the last day of the third fiscal quarter, and as a result, our 2006 results of operations for MLIM include only results through the first nine months of 2006. For more information on the BlackRock merger, refer to Note 2 to the Consolidated Financial Statements.

The following segment results represent the information that is relied upon by management in its decision-making processes. These results exclude corporate items and are presented before discontinued operations. Prior year business segment results are restated to reflect reallocations of revenues and expenses that result from changes in our business strategy and organizational structure. Revenues and expenses associated with inter-segment activities are recognized in each segment. In addition, revenue and expense sharing agreements for joint activities between segments are in place, and the results of each segment reflect their agreed-upon apportionment of revenues and expenses associated with these activities. See Note 3 to the Consolidated Financial Statements for further information.

The following chart depicts our 2006 net revenues by segment, excluding corporate items. The MLIM information reflects net revenues for the first nine months of 2006.



### Global Markets and Investment Banking

GMI provides trading, capital markets services, and investment banking services to issuer and investor clients around the world. Global Markets makes a market in securities, derivatives, currencies, and other financial instruments to satisfy client demands. In addition, GMI engages in certain proprietary trading activities. The Global Markets division combines the fixed income, currencies, commodities, and equity sales and trading activities for investor clients, while the Investment Banking division provides a wide range of origination and strategic advisory services for issuer clients. Global Markets is a leader in the global distribution of fixed income, currency and energy commodity products and derivatives. Global Markets also has one of the largest equity trading operations in the world and is a leader in the origination and distribution of equity and equity-related products. Further, Global Markets provides clients with financing, securities clearing, settlement, and custody services and also engages in principal investing in a variety of asset classes and private equity investing. The Investment Banking division raises capital for its clients through underwritings and private placements of equity, debt and related securities, and loan syndications. Investment Banking also offers advisory services to clients on strategic issues, valuation, mergers, acquisitions and restructurings.

#### Global Markets

Global Markets revenues are reported in two major categories based on asset class: Fixed Income, Currencies and Commodities ("FICC") and Equity Markets. These categories include the following businesses:

##### *Fixed Income, Currencies and Commodities*

FICC includes the following groups:

- *Global Credit* – responsible on a global basis for credit trading of money market instruments, investment grade debt, credit derivatives, structured credit products, syndicated loans, high-yield debt, distressed and emerging markets debt, as well as collateralized mortgage obligations, asset-backed securities trading, and pass-through mortgage obligations trading;

- *Global Commercial Real Estate* — responsible on a global basis for secured commercial real estate lending, securitizations related to these transactions, as well as principal and equity investments in real estate;
- *Global Structured Finance & Investments* — responsible for asset-based lending, residential real estate lending, servicing and securitizations related to these transactions, asset-liability management for the investment securities portfolios of our bank subsidiaries, as well as principal and equity investments in other secured assets;
- *Global Rates* — responsible on a global basis for sales and trading activities for interest rate derivatives, U.S. government and other federal agency securities, obligations of other sovereigns, municipal securities, repurchase and resale financing and debt financial futures and options;
- *Global Foreign Exchange* — responsible on a global basis for sales and trading activities for currency, exotic options, forwards and local currency trading; and
- *Global Commodities* — responsible for energy and weather risk management, as well as marketing and trading of natural gas, power, oil, coal, metals, emissions, crude, refined products, natural gas liquids and commodity indices on a global basis.

#### *Equity Markets*

Equity Markets includes the following groups:

- *Global Cash Equity Trading* — responsible for our full-service cash equity trading and portfolio and electronic trading capabilities on a global basis;
- *Global Equity-Linked* — responsible for trading activities in equity-linked derivatives including exchange-traded options, convertible securities, financial futures and structured products on a global basis;
- *Global Markets Financing and Services* — responsible for equity financing and services, including prime brokerage, stock lending, money manager services and clearing, settlement and custody functions;
- *Strategic Risk* — responsible for proprietary risk trading that encompasses both qualitative and quantitative strategies across multiple asset classes on a global basis; and
- *Global Private Equity* — executes private equity investments and manages these assets primarily for its own account and for that of certain investment partnerships, including employee partnerships.

#### *Investment Banking*

Investment Banking includes the following groups:

- *Country/Sector Coverage* — responsible for all origination and advisory activities, across countries and sectors, on behalf of issuer clients;
- *Corporate Finance* — responsible for structured product capabilities, financial product development and commodities origination;
- *Equity Capital Markets* — responsible for all capital related activities for issuer clients generated in the equity markets, including convertible securities and equity derivative products;
- *Debt Capital Markets* — responsible for all capital related activities for issuer clients generated in the high-grade debt markets including derivative products, liability management, private placements, money markets, and structured transactions;
- *Leveraged Finance* — responsible for all financing activities for non-investment grade issuer clients, including high-yield bonds and syndicated loans;
- *Mergers and Acquisitions* — responsible for advising corporate clients regarding strategic alternatives, divestitures, mergers, acquisition and restructuring activities; and
- *Executive Client Coverage* — senior client relationship managers who focus exclusively on strengthening relationships and maximizing opportunities with key clients.

#### *GMI's 2006 Developments*

During 2006, our GMI business generated record-setting financial performance by continuing to serve clients well, take measured principal risk and execute on a variety of key growth initiatives around the world. Every major GMI business produced revenue growth over 2005 against a market backdrop that was favorable for most of the year. Across all businesses, GMI had a net increase of more than 200 managing directors and directors and 280 vice presidents to its headcount.

In FICC, we continued to broaden the scope of the commodities trading business in terms of product, geography, and linkage to the broader client franchise, including trading in oil and metals and geographically in the Pacific Rim. We also enhanced our structured finance business with three strategic transactions in the U.S., United Kingdom and South Korea that we expect to provide additional sources of origination and servicing for our non-prime mortgage-backed securitization and trading platform. We also made progress in key investment areas including both interest rate and credit derivatives, principal investing/real estate, and foreign exchange.

Within FICC, on September 5, 2006, we announced an agreement to acquire the First Franklin mortgage origination franchise and related servicing platform from National City Corporation. We expect First Franklin to accelerate our vertical integration in mortgages,



adding scale to our mortgage securitization and trading platform. This acquisition was completed on December 30, 2006, the first day of our 2007 fiscal year.

In Equity Markets, we continued to enhance our leading cash equity trading platform by adding to our portfolio and electronic trading capabilities through additional investments in personnel and technology, as well as additional acquisitions, partnerships and investments. We also made progress in our equity-linked trading business, another key area of investment which increased its revenues more than 50% in 2006. Our equity financing and services business, which includes prime brokerage, set a revenue record in 2006 and continued to gain scale as we further expanded our relationships with hedge funds. The strategic risk group, our distinct proprietary trading business, also generated record revenues, benefiting from continued investments in personnel and infrastructure that provided the capabilities to take more risk when market opportunities arose. We also continued to generate increased revenues and make significant new investments in our private equity business.

In Investment Banking, we continued to expand our origination and advisory capabilities, adding to our global headcount in a targeted manner to improve the breadth and depth of our client franchise. In addition to traditional underwriting and advisory services, we are increasingly providing clients with integrated, multi-faceted solutions that span geographies, asset classes and products such as private equity, derivatives and commodities. We made significant progress in key focus areas, including global leveraged finance where we continued to gain market share.

Also, during the fourth quarter, we completed the acquisition of Petrie Parkman & Co., a niche investment bank focused on the North American oil and gas industry. This acquisition is intended to expand our energy investment banking franchise and complement our growing commodities platform.

Importantly, a significant portion of GMI's growth and investments in 2006 took place outside the U.S., and net revenues and pre-tax earnings from non-U.S. regions now exceed those from the U.S. During the first quarter of 2006, we increased our stake in our Indian joint venture, DSP Merrill Lynch, to further expand the capabilities of that platform and capitalize on the opportunities in that market. In the fourth quarter, we acquired Tat Yatirim Bankasi, a bank in Turkey that will serve as a base for our activities in that country.

#### GMI's Results of Operations

(dollars in millions)	2006	2005	2004	% Change	
				2006 vs. 2005	2005 vs. 2004
Global Markets					
FICC	\$ 8,133	\$ 6,210	\$ 5,090	31%	22%
Equity Markets	6,730	4,356	3,036	54	43
Total Global Markets net revenues	14,863	10,566	8,126	41	30
Investment Banking					
Origination:					
Debt	1,735	1,444	1,258	20	15
Equity	1,220	952	1,001	28	(5)
Strategic Advisory Services	1,099	882	678	25	30
Total Investment Banking net revenues	4,054	3,278	2,937	24	12
Total GMI net revenues	18,917	13,844	11,063	37	25
Non-interest expenses before one-time compensation expenses	11,797	8,854	7,194	33	23
One-time compensation expenses	1,369	—	—	N/M	N/M
Pre-tax earnings from continuing operations	\$ 5,751	\$ 4,990	\$ 3,869	15	29
Pre-tax profit margin from continuing operations	30.4%	36.0%	35.0%		
Total full-time employees	15,900	13,400	12,000		

N/M = Not Meaningful

GMI's 2006 net revenues were \$18.9 billion, up 37% from the prior year. Pre-tax earnings of \$5.8 billion and pre-tax profit margin of 30.4% included \$1.4 billion in one-time compensation expenses incurred in the first quarter of 2006. Excluding these one-time compensation expenses, pre-tax earnings for 2006 were \$7.1 billion, up 43% from the prior year, and the pre-tax profit margin was 37.6%, compared to 36.0% in 2005. Refer to Note 1 to the Consolidated Financial Statements for further detail on the one-time compensation expenses. See Exhibits 99.4 and 99.5 for a reconciliation of non-GAAP measures. GMI's growth in net revenues and pre-tax earnings were a result of increased revenues in all three of GMI's major business lines: FICC, Equity Markets and Investment Banking.

In 2005, GMI's net revenues were \$13.8 billion, up 25% from the prior year, and pre-tax earnings increased 29% from 2004 to \$5.0 billion. GMI's pre-tax profit margin was 36.0%, up from 35.0% in the prior year. Similar to 2006, GMI's growth in net revenues and pre-tax earnings in 2005 resulted from increased revenues in all three of GMI's major business lines: FICC, Equity Markets and Investment Banking.

A detailed discussion of GMI's net revenues follows:

#### *Fixed Income, Currencies and Commodities*

FICC net revenues include principal transactions and net interest profit (which we believe should be viewed in aggregate to assess trading results), commissions, revenues from principal investments, fair value adjustments on private equity investments that are held for capital appreciation and/or current income, and other revenues.

In 2006, FICC net revenues of \$8.1 billion increased 31% from 2005, as net revenues increased for all major products. The increases in net revenues were primarily driven by record year-over-year results in commodities, credit trading, foreign exchange, and structured finance. In 2005, FICC net revenues of \$6.2 billion increased 22% from 2004, primarily resulting from increases in principal investing and structured finance, the commodities business that was acquired in late 2004, and the trading of credit products.

#### *Equity Markets*

Equity Markets net revenues include commissions, principal transactions and net interest profit (which we believe should be viewed in aggregate to assess trading results), revenues from equity method investments, fair value adjustments on private equity investments that are held for capital appreciation and/or current income, and other revenues.

Equity Markets net revenues of \$6.7 billion increased 54% from 2005 with positive results across every major line of business. The increase in revenues was primarily driven by private equity, the strategic risk group, equity-linked trading and the equity financing and services business, which includes prime brokerage. In 2005, Equity Markets net revenues increased 43% from 2004 to \$4.4 billion. This increase was due principally to private equity, cash and equity-linked trading, and the equity financing and services business, which includes prime brokerage and clearing, and reflected the acquisition of Pax Clearing Corporation, a Chicago-based options, stock and futures clearing firm.

#### *Investment Banking*

Investment Banking net revenues set a new record in 2006, increasing 24% to \$4.1 billion with strong revenue growth generated from both debt and equity origination, as well as strategic advisory services. Investment Banking net revenues increased 12% in 2005 to \$3.3 billion, as increased strategic advisory services and debt origination revenues were partially offset by lower equity origination revenues.

#### *Origination*

Origination revenues represent fees earned from the underwriting of debt, equity and equity-linked securities, as well as loan syndication fees.

Origination revenues in 2006 were \$3.0 billion, up 23% from 2005, driven by increased overall origination activity and our improved market share during 2006. Debt origination revenues set a new record at \$1.7 billion, increasing 20% from the prior year. Equity origination revenues of \$1.2 billion increased 28% from the prior year. Origination revenues in 2005 were \$2.4 billion, up 6% from 2004, reflecting higher debt underwriting revenues, which increased 15% from 2004, partially offset by equity underwriting revenues, which declined 5% from 2004. The increase in debt origination revenues reflected higher revenues from syndicated lending activities, as well as increased overall debt origination activity.

#### *Strategic Advisory Services*

Strategic advisory services revenues, which include merger and acquisition and other investment banking and advisory fees, were \$1.1 billion in 2006, up 25% on increased transaction volumes. In 2005, strategic advisory services revenues increased 30% to \$882 million, reflecting an increase in transaction volumes.

#### **Global Wealth Management**

GWM, our full-service retail wealth management segment, provides brokerage, investment advisory and financial planning services, offering a broad range of both proprietary and third-party wealth management products and services globally to individuals, small- to mid-size businesses, and employee benefit plans.

GPC provides a full range of wealth management products and services to assist clients in managing all aspects of their financial profile through the Total MerrillSM platform. GPC's offerings include commission and fee-based investment accounts; banking, cash management, and credit services, including consumer and small business lending and Visa® cards; trust and generational planning; retirement services; and insurance products. GPC services individuals and small- and middle-market corporations and institutions through approximately 15,880 FAs in approximately 680 offices around the world as of year-end 2006.



GIM includes Merrill Lynch's interests in creating and managing wealth management products, including alternative investment products for clients, for which revenues were previously included within GPC. GIM also includes our share of net earnings from our ownership positions in other investment management companies, including BlackRock. Apart from the new investment in BlackRock, earnings from such ownership positions in other investment management companies were previously reported in GMI.

#### Global Private Client

##### *Advisory Division*

We provide comprehensive brokerage and advisory financial services in the United States to GPC clients principally through our FA network. Outside the United States, we provide comprehensive brokerage and investment services and related products through a network of offices located in 26 countries. We also offer banking and trust services, as well as investment management services, to our clients in many countries.

To be more responsive to our clients' needs and to enhance the quality of our clients' experience, GPC offers a multi-channel service model that more closely aligns our FAs with clients based on levels of investable assets. The Advisory Division's FAs focus primarily on clients with more than \$100,000, but less than \$10 million of investable assets. Private Wealth Advisors who have completed a rigorous accreditation program focus primarily on clients with more than \$10 million of investable assets. GPC's Financial Advisory Center, a team-based service platform with access by telephone and internet, is focused primarily on U.S. clients with less than \$100,000 of investable assets. GPC also uses International Financial Advisory Centers to more effectively serve non-U.S. clients with lower levels of investable assets.

To help align products and services to each client's specific investment requirements and goals, GPC offers a choice of traditional commission-based investment accounts, a variety of asset-priced brokerage and investment advisory services and self-directed online accounts. Assets in GPC accounts totaled \$1.6 trillion at December 29, 2006, an 11% increase from December 30, 2005, due primarily to market appreciation and, to a lesser extent, net new money.

Individual clients access the full range of GPC brokerage and advisory services through the Cash Management Account® ("CMA®"), a product that combines investment and cash management transactions, as well as Visa® cards, check writing and ATM access. At the end of 2006, there were approximately 2.3 million CMA® accounts with aggregate assets of approximately \$770 billion. Small- and medium-sized businesses obtain a wide range of securities account and cash management services through the Working Capital Management Account® ("WCMA account") and related services. The WCMA account combines business checking, investment and electronic funds transfer services into one account for participating business clients. At the end of 2006, there were approximately 115,000 WCMA accounts with aggregate assets of more than \$114 billion.

GPC provides electronic brokerage services through Merrill Lynch Direct®, an internet-based brokerage service for U.S. clients preferring a self-directed approach to investing. Merrill Lynch Direct® offers trading of equities, mutual funds and select fixed income securities, access to our proprietary research as well as other research, and a variety of online investing tools.

Total MerrillSM is the platform for GPC's core strategy offering investment choices, brokerage, advice, planning and/or performance analysis to its clients.

##### *Banking, Trust and Insurance Services*

GPC clients place deposits in our banking entities which are used for lending and investment activities. GPC also has a number of different business lines including residential mortgage financing, small and mid-size business lending and securities based lending. GPC also sells life insurance and annuity products and provides personal trust, employee benefit trust and custodial services for its clients. These activities are conducted through our various bank, trust and insurance subsidiaries and are more fully described in the Activities of Principal Subsidiaries section.

##### *Retirement Services*

The Merrill Lynch Retirement Group is responsible for approximately \$410 billion in retirement assets for approximately 6.3 million individuals. This group provides a wide variety of investment and custodial services to individuals in the United States through Individual Retirement Accounts ("IRAs") or through one of approximately 35,000 workplace-based retirement programs serviced by the group. We also provide investment, administration, communications and consulting services to corporations and their employees for their retirement programs. These programs include equity award and executive services, 401(k), pension, profit-sharing and non-qualified deferred compensation plans, as well as other retirement benefit plans. In addition, we offer *Merrill Lynch Advice Access®*, an investment advisory service for individuals in retirement plans that provides plan participants with the option of obtaining advice through their local FA, an advisor at the Financial Advisory Center or through our Benefits Online® website.

#### Global Investment Management

GIM creates and manages alternative investment products for clients. GIM's results include revenues derived from those activities, as well as our share of earnings from our ownership positions in other investment management companies, including our investment in BlackRock.

### Alternative Investments

Through its alternative investments business, GIM creates and manages a broad array of alternative investment choices for clients. Unlike traditional investments such as mutual funds, whose performance is largely dependent on the direction of the broader market, many alternative investment strategies seek positive returns in any market or economic environment. Our alternative investments business offers a range of investment choices, including offering qualified high-net-worth clients access to a wide range of hedge fund strategies.

### BlackRock

BlackRock is one of the world's largest publicly traded investment management firms with approximately \$1.1 trillion in assets under management at the end of 2006. BlackRock manages assets on behalf of institutions and individuals worldwide through a variety of equity, fixed income, cash management, and alternative investment products.

### GWM's 2006 Developments

GWM continued to focus on growth initiatives during 2006, driving operating leverage through a strategy of revenue and product diversification, annuitization, client segmentation, growth in client assets, the hiring of additional FAs, and investments to improve productivity. Over 700 FAs were added during 2006, and productivity per FA increased over 2005. The growth in FAs came through recruiting efforts, and the continued low rate of turnover among our most productive FAs. GWM continues to make investments to carefully expand both within and outside the United States, where we believe substantial opportunity for growth exists in a number of markets.

GWM continued to make progress in diversifying revenues by increasing recurring revenue sources, including fee-based revenues and net interest profit. Fee-based revenue and net interest profit and related hedges as a percentage of GPC's total net revenues rose to 69%, compared to 66% in 2005, despite a year-over-year increase in transactional and origination revenues. GPC fee-based revenues from asset-priced and managed account products, including Merrill Lynch Consults® and Unlimited AdvantageSM, rose 14% in 2006.

GPC continues to invest to expand its franchise outside the United States as evidenced by the private banking joint venture launched during the second quarter of 2006 with Mitsubishi UFJ Financial Group ("MUFG") in Japan, bringing GPC's private banking platform to MUFG's large high-net-worth client base.

On September 29, 2006, Merrill Lynch merged MLIM with BlackRock in exchange for a total of 65 million common and preferred shares representing a 45% voting interest and an economic interest of approximately half of the newly combined BlackRock. The earnings associated with our investment in BlackRock are recorded in GIM within the GWM segment.

On January 29, 2007, Merrill Lynch announced that it entered into a definitive agreement with First Republic Bank ("First Republic") to acquire all of the outstanding common shares of First Republic in exchange for a combination of cash and stock for a total transaction value of \$1.8 billion. First Republic is a private banking and wealth management firm focused on high-net-worth individuals and their businesses. The transaction is expected to close in the third quarter of 2007, pending necessary regulatory and shareholder approvals. The results of operations of First Republic will be included in GWM.

### GWM Results of Operations

				% Change	
(dollars in millions)	2006	2005	2004	2006 vs. 2005	2005 vs. 2004
GPC					
Fee-based revenues	\$ 5,499	\$ 4,743	\$ 4,315	16%	10%
Transactional and origination revenues	3,397	3,264	3,249	4	0
Net interest profit and related hedges <sup>(1)</sup>	2,103	1,763	1,251	19	41
Other revenues	301	310	435	(3)	(29)
Total GPC net revenues	11,300	10,080	9,250	12	9
GIM					
Total GIM net revenues	541	409	337	32	21
Total GWM net revenues	11,841	10,489	9,587	13	9
Non-interest expenses before one-time compensation expenses	9,270	8,422	7,804	10	8
One-time compensation expenses	281	—	—	N/M	N/M
Pre-tax earnings from continuing operations	\$ 2,290	\$ 2,067	\$ 1,783	11	16
Pre-tax profit margin from continuing operations	19.3%	19.7%	18.6%		
Total Full time employees	33,900	33,000	31,000		
Total Financial Advisors	15,880	15,160	14,140		

N/M = Not Meaningful

(1) Includes interest component of non-qualifying derivatives which are included in other revenues on the Consolidated Statements of Earnings.





GWM's revenues in 2006 were \$11.8 billion, an increase of 13% over the prior year, reflecting strong growth in both GPC and GIM's businesses, as well as the inclusion of our share of fourth quarter 2006 after-tax earnings of BlackRock. GWM generated \$2.3 billion of pre-tax earnings, and the pre-tax profit margin was 19.3% in 2006, which included \$281 million in one-time compensation expenses incurred in the first quarter of 2006. Excluding these one-time compensation expenses, GWM's pre-tax earnings were \$2.6 billion, up 24% from the prior year. On the same basis, the pre-tax profit margin was 21.7%, up from 19.7% in 2005, and non-interest expenses were 10% higher in 2006, principally reflecting increased compensation costs associated with higher revenues and growth in FA headcount. Refer to Note 1 to the Consolidated Financial Statements for further detail on the one-time compensation expenses. See Exhibits 99.4 and 99.5 for a reconciliation of non-GAAP measures.

GWM's net inflows of client assets into annuitized-revenue products were \$48 billion in 2006, up 19% from 2005. Assets in annuitized-revenue products finished the year at \$613 billion, up 16% from 2005, driven by both market appreciation and net inflows. Total net new money was \$61 billion in 2006, up 15% from 2005, and total client assets ended the year at a record \$1.6 trillion.

#### *Global Private Client*

GPC generated net revenues of \$11.3 billion in 2006, up 12% from the prior year, as revenues increased in nearly every major revenue category. GPC's net revenues were \$10.1 billion in 2005, up 9% from the prior year. Both 2006 and 2005 increases in net revenues were due to higher asset values and strong annuitized net asset inflows that led to increased fee-based revenues, which were supplemented by higher net interest profit.

In 2006, GPC added a net of 720 FAs, driven by continued low turnover of current FAs and recruitment of new FAs. We improved our FA recruiting performance relative to nearly all major competitors in 2006, adding FAs at a faster pace outside the United States than in the United States.

#### *Fee-based Revenues*

Fee-based revenues are primarily comprised of portfolio service fees that are derived from accounts that charge an annual fee based on net asset value (generally billed in advance quarterly based on prior quarter asset values), such as Merrill Lynch Consults® (a separately managed account product) and Unlimited Advantage® (a fee-based brokerage account). Fee-based revenues also include fees from insurance products, taxable and tax-exempt money market funds, and alternative investment products, as well as fixed annual account fees and other account-related fees, and commissions related to distribution fees on mutual funds.

GPC generated \$5.5 billion of fee-based revenues in 2006, up 16% from 2005. This increase reflected both increased asset values and continued strong net inflows of client assets into annuitized-revenue products. In 2005, fee-based revenues totaled \$4.7 billion, up 10% from 2004, reflecting growth in client assets due to higher market valuations and annuitized net asset inflows. This asset growth resulted in higher portfolio service fees and increased distribution fees related to mutual fund sales.

The value of assets in client accounts at year-end 2006, 2005 and 2004 follows:

(dollars in billions)	2006	2005	2004
Assets in client accounts			
U.S.	\$ 1,483	\$ 1,341	\$ 1,244
Non-U.S.	136	117	115
Total	\$ 1,619	\$ 1,458	\$ 1,359

#### *Transactional and Origination Revenues*

Transactional and origination revenues include certain commission revenues, such as those that arise from agency transactions in listed and OTC equity securities, insurance products, and mutual funds. These revenues also include principal transactions revenues which primarily represent bid-offer revenues on government bonds and municipal securities, as well as new issue revenues which include selling concessions on newly issued debt and equity securities, including shares of closed-end funds.

Transactional and origination revenues were \$3.4 billion in 2006, up 4% from the prior year with increases in both transaction-related revenues and origination revenues. In 2005, transactional and origination revenues totaled \$3.3 billion, relatively unchanged from 2004 as a marginal increase in transaction-related revenues was offset by lower origination revenues.

#### *Net Interest Profit and Related Hedges*

Net interest profit (interest revenues less interest expenses) and related hedges includes GPC's allocation of the interest spread earned in Merrill Lynch's banks for deposits, as well as interest earned, net of provisions for loan losses, on margin, small- and middle-market business and other loans, corporate funding allocations, and the interest component of non-qualifying derivatives.

GPC's net interest profit and related hedges were \$2.1 billion in 2006, up 19% from 2005. GPC's net interest profit and related hedges were \$1.8 billion in 2005, up 41% from 2004. Both 2006 and 2005 increases primarily reflected higher margins on deposits resulting from rising short-term interest rates and lower provisions for loan losses associated with the small- and middle-market business loan portfolio.

#### Other Revenues

GPC's other revenues were \$301 million in 2006, down 3% in 2005, due in part to lower mortgage-related revenues. Other revenues in 2005 were down 29% from 2004 to \$310 million, reflecting lower mortgage-related revenues which were driven in part by lower variable rate mortgage originations.

#### Global Investment Management

GIM includes revenues from the creation and management of hedge fund and other alternative investment products for clients, as well as our share of net earnings from our ownership positions in other investment management companies, including BlackRock.

GIM's 2006 revenues of \$541 million were up 32% from 2005. GIM revenue growth was driven primarily by our share of the fourth quarter 2006 after-tax earnings of BlackRock, as well as increased revenues from the alternative investments business and other ownership positions. GIM's 2005 revenues were up 21% from 2004, due to increased revenues from the alternative investments business and other ownership positions.

#### Merrill Lynch Investment Managers

Prior to the BlackRock merger on September 29, 2006 (see Note 2 to the Consolidated Financial Statements), MLIM was among the world's largest asset managers with approximately \$593 billion of assets under management at the end of the third quarter of 2006.

#### 2006 Developments

On September 29, 2006, Merrill Lynch merged MLIM with BlackRock in exchange for a total of 65 million common and preferred shares, representing a 45% voting interest and approximately half of the economic interest of the newly combined BlackRock.

#### MLIM's Results of Operations

(dollars in millions)	2006(1)	2005	2004	% Change	
				2006 vs. 2005	2005 vs. 2004
<b>MLIM</b>					
Asset management fees	\$ 1,560	\$ 1,573	\$ 1,413	(1)%	11%
Commissions	83	105	116	(21)	(9)
Other revenues	257	129	51	99	153
Total MLIM net revenues	1,900	1,807	1,580	5	14
Non-interest expenses before one-time compensation expenses	1,154	1,221	1,120	(5)	9
One-time compensation expenses	109	—	—	N/M	N/M
Pre-tax earnings from continuing operations	\$ 637	\$ 586	\$ 460	9	27
Pre-tax profit margin from continuing operations	33.5%	32.4%	29.1%		
Total full-time employees	—	2,600	2,500		

N/M = Not Meaningful

(1) 2006 results include only nine months of operations prior to the BlackRock merger at the end of the third quarter of 2006.

MLIM produced record pre-tax earnings for the first nine months of 2006 as the business generated strong relative investment performance and improved net inflows leading up to the merger with BlackRock at the end of the third quarter.

MLIM's net revenues for 2006, reflecting only nine months of operations, increased 5% over those for the full year 2005, to \$1.9 billion, driven by strong net sales and asset appreciation. Pre-tax earnings of \$637 million, reflecting only nine months of operations, and pretax profit margin of 33.5% included \$109 million in one-time compensation expenses incurred in the first quarter of 2006. Excluding these one-time compensation expenses, pre-tax earnings were \$746 million, increasing 27% over the prior-year, and the pre-tax profit margin was 39.3%, up nearly 7 percentage points from 32.4% in 2005. Refer to Note 1 to the Consolidated Financial Statements for further detail on the one-time compensation expenses. See Exhibits 99.4 and 99.5 for a reconciliation of non-GAAP measures.

MLIM's 2005 net revenues were \$1.8 billion, up 14% from 2004, due primarily to higher average long-term asset values as well as increases in performance fees and an improvement in the fee profile of assets under management. Pre-tax earnings were \$586 million, up 27% from 2004, driven principally by higher net revenues and continued expense discipline as non-compensation expenses were essentially unchanged from 2004. MLIM's pre-tax profit margin was 32.4% in 2005, up from 29.1% in 2004.

#### Asset Management Fees

Asset management fees primarily consisted of fees earned from the management and administration of retail mutual funds and separately managed accounts for retail investors, as well as institutional funds such as pension assets. Asset management fees also included performance fees, which are generated in some cases by separately managed accounts and institutional money management arrangements.



Asset management fees for the first nine months of 2006 were \$1.6 billion, down slightly from the full year revenues in 2005, but up 37% from the first nine months of 2005, driven by strong net sales and asset appreciation. In 2005, asset management fees were \$1.6 billion, up 11% from 2004 due to higher average equity market values and an improvement in the fee profile of assets under management.

#### Commissions

Commissions for MLIM principally consisted of distribution fees and contingent deferred sales charges ("CDSC") related to mutual funds. The distribution fees represented revenues earned for promoting and distributing mutual funds, and the CDSC represented fees earned when a shareholder redeemed shares prior to the required holding period. Commission revenues were \$83 million for the first nine months of 2006, down 21% from the full year of 2005, but up 5% from the first nine months of 2005. Commission revenues declined to \$105 million in 2005, down 9% from 2004. This 2005 decrease reflected the decline over time in sales of rear-load shares.

#### Other Revenues

Other revenues primarily included net interest profit, investment gains and losses and revenues from consolidated investments. Other revenues totaled \$257 million for the first nine months of 2006, up from \$129 million for the full year of 2005 reflecting increased investment gains from consolidated investments.

## Geographic Information

Our operations are organized into five regions which include: the United States; Europe, Middle East, and Africa; Pacific Rim; Latin America; and Canada. The following chart depicts our 2006 net revenues by region, including corporate items:

(dollars in millions)	2006	2005	2004	% Change	
				2006 vs. 2005	2005 vs. 2004
<b>Net revenues</b>					
Europe, Middle East, and Africa (EMEA)	\$ 6,967	\$ 4,770	\$ 3,406	46%	40%
Pacific Rim	3,691	2,680	2,367	38	13
Latin America	1,020	839	656	22	28
Canada	378	229	251	65	(9)
Total Non-U.S.	12,056	8,518	6,680	42	28
United States <sup>(1)</sup>	22,337	17,191	15,139	30	14
<b>Total</b>	<b>\$ 34,393</b>	<b>\$ 25,709</b>	<b>\$ 21,819</b>	<b>34</b>	<b>18</b>

(1) 2006 revenues include a gain of approximately \$2.0 billion, resulting from the closing of the BlackRock merger.

Non-U.S. net revenues for 2006 increased to a record \$12.1 billion, up 42% from 2005. Non-U.S. net revenues represented 35% of our 2006 total net revenues, compared to 33% in 2005. Excluding the gain of approximately \$2.0 billion resulting from the closing of the BlackRock merger, non-U.S. net revenues would have represented 37% of our 2006 total net revenues. The 2006 growth of non-U.S. net revenues was due to our rapidly expanding international operations, especially in EMEA and the Pacific Rim regions. While we experienced growth of non-U.S. net revenues across all businesses in 2006, the most significant increases were from our Global Markets and Investment Banking businesses. For GMI, non-U.S. net revenues represented 52% of total GMI net revenues in 2006, up from 48% in 2005. For GWM, non-U.S. net revenues represented 11% of total GWM net revenues in both 2006 and 2005.

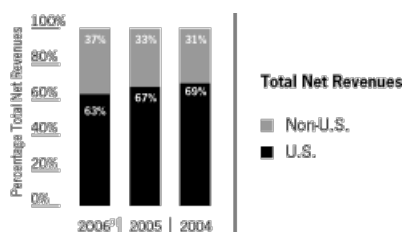
Net revenues in EMEA were \$7.0 billion in 2006, an increase of 46% from 2005. These results were spread across multiple products and businesses mainly within Global Markets and Investments Banking. In Global Markets, we had strong growth in our FICC business, mainly reflecting higher revenues from commodities, credit related products and structured finance products, while Equity Markets' strong results reflected increases from equity-linked products, private equity investments and increases from cash and proprietary trading activities. Investment Banking benefited from higher revenues from both debt and equity origination fees, as well as higher revenues from our strategic advisory services. Net revenues were \$4.8 billion in 2005, up 40% from 2004. This increase resulted from higher revenues in FICC primarily associated with commodities, interest rate products and structured finance products, and higher revenues in Equity Markets primarily due to increases from equity-linked trading, private equity investments and cash trading. Increased revenues from Investment Banking activities mainly reflected higher revenues from our strategic advisory services.

Net revenues in the Pacific Rim were \$3.7 billion in 2006, an increase of 38% from 2005. These results reflected increases across multiple businesses and products mainly within GMI. In Global Markets, the growth experienced in FICC primarily related to higher revenues in real estate and interest rate products, while Equity Markets increased revenues were driven by cash trading and private equity investments. Investment Banking benefited from higher revenues in both debt and equity originations. Net revenues were \$2.7 billion in 2005, an increase of 13% from 2004, mainly due to growth in Equity Markets reflecting higher revenues from cash and equity-linked trading.

Net revenues in Latin America increased 22% in 2006, primarily reflecting strong results in both our GMI and GWM businesses.

Net revenues in Canada increased 65% in 2006, due to strong results in our GMI businesses.

The following chart illustrates U.S. and non-U.S. net revenues as a percentage of total net revenues.



(1) Excludes the net gain of approximately \$2.0 billion resulting from the closing of the BlackRock merger.

For further geographic information, including our earnings by region and the methodology used in preparing this data, refer to Note 3 to the Consolidated Financial Statements.

## Consolidated Balance Sheets

### Overview

We continuously monitor and evaluate the size and composition of the Consolidated Balance Sheets. The following table summarizes the year-end and average balance sheets for 2006 and 2005:

(dollars in billions)	Dec. 29, 2006	2006 Average <sup>(1)</sup>	Dec. 30, 2005	2005 Average <sup>(1)</sup>
<b>Assets</b>				
<b>Trading-Related</b>				
Securities financing assets	\$ 321.9	\$ 362.1	\$ 272.3	\$ 268.3
Trading assets	203.8	193.9	148.7	182.9
Other trading-related receivables	71.7	69.5	54.3	60.9
	597.4	625.5	475.3	512.1
<b>Non-Trading-Related</b>				
Cash	45.6	37.8	26.5	38.7
Investment securities	83.4	70.8	69.3	71.2
Loans, notes, and mortgages, net	73.0	71.0	66.0	60.6
Other non-trading assets	41.9	43.0	43.9	47.8
	243.9	222.6	205.7	218.3
<b>Total assets</b>	<b>\$ 841.3</b>	<b>\$ 848.1</b>	<b>\$ 681.0</b>	<b>\$ 730.4</b>
<b>Liabilities</b>				
<b>Trading-Related</b>				
Securities financing liabilities	\$ 291.0	\$ 332.7	\$ 229.2	\$ 265.2
Trading liabilities	98.9	117.9	88.9	105.7
Other trading-related payables	75.6	80.2	56.9	63.8
	465.5	530.8	375.0	434.7
<b>Non-Trading-Related</b>				
Short-term borrowings	18.1	17.1	9.0	13.9
Deposits	84.1	81.1	80.0	79.2
Long-term borrowings	181.4	141.3	132.4	122.4
Junior subordinated notes (related to trust preferred securities)	3.8	3.1	3.1	3.1
Other non-trading liabilities	49.4	37.3	45.9	43.9
	336.8	279.9	270.4	262.5
<b>Total liabilities</b>	<b>802.3</b>	<b>810.7</b>	<b>645.4</b>	<b>697.2</b>
<b>Total stockholders' equity</b>	<b>39.0</b>	<b>37.4</b>	<b>35.6</b>	<b>33.2</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 841.3</b>	<b>\$ 848.1</b>	<b>\$ 681.0</b>	<b>\$ 730.4</b>

(1) Averages represent our daily balance sheet estimates, which may not fully reflect netting and other adjustments included in period-end balances. Balances for certain assets and liabilities are not updated on a daily basis.

The discussion that follows analyzes the changes in year-end financial statement balances and yearly average balances of the major asset and liability categories.



## Trading-Related Assets and Liabilities

Trading-related balances primarily consist of securities financing transactions, trading assets and liabilities, and certain interest receivable/payable balances that result from trading activities. At December 29, 2006, total trading-related assets and liabilities were \$597.4 billion and \$465.5 billion, respectively. Average trading-related assets and liabilities for 2006 were \$625.5 billion and \$530.8 billion, respectively.

The increases in trading-related assets and liabilities in 2006 primarily reflect higher levels of securities financing activity, which includes increased client matched-book transactions. We continued to expand our prime brokerage businesses during the year, which resulted in increases in securities financing transactions and other trading-related receivables.

Although trading-related balances comprise a significant portion of the Consolidated Balance Sheets, the magnitude of these balances does not necessarily result in an increase in risk. The market and credit risks associated with trading-related balances are mitigated through various hedging strategies, as discussed in the following section. See Note 6 to the Consolidated Financial Statements for descriptions of market and credit risks.

We reduce a significant portion of the credit risk associated with trading-related assets by requiring counterparties to post cash or securities as collateral in accordance with collateral maintenance policies. Conversely, we may be required to post cash or securities to counterparties in accordance with similar policies.

### Securities Financing Transactions

Securities financing transactions include resale and repurchase agreements, securities borrowed and loaned transactions, securities received as collateral, and obligations to return securities received as collateral. Repurchase agreements and, to a lesser extent, securities loaned transactions are used to fund a portion of trading assets. Likewise, we use resale agreements and securities borrowed transactions to obtain the securities needed for delivery on short positions. These transactions are typically short-term in nature, with a significant portion entered into on an overnight or open basis.

We also enter into matched-book transactions to meet clients' needs. These matched-book repurchase and resale agreements or securities borrowed and loaned transactions are entered into with different clients using the same underlying securities, generating a spread between the interest revenue on the resale agreements or securities borrowed transactions and the interest expense on the repurchase agreements or securities loaned transactions. Our exposures on these transactions are limited by collateral maintenance policies and the typically short-term nature of the transactions.

Securities financing assets at year-end 2006 were \$321.9 billion, up 18% from 2005 year-end, and securities financing liabilities were \$291.0 billion at 2006 year-end, up 27% from year-end 2005. Average securities financing assets in 2006 were \$362.1 billion, up 35% from the 2005 average. Average securities financing liabilities in 2006 were \$332.7 billion, up 25% from the 2005 average.

### Trading Assets and Liabilities

Trading inventory principally represents securities purchased ("long positions"), securities sold but not yet purchased ("short positions"), the fair value of derivative contracts, and commodities and related contracts. See Note 1 to the Consolidated Financial Statements for related accounting policies. These positions primarily arise from market-making, hedging, and proprietary activities.

We act as a market maker in a wide range of securities, resulting in a significant amount of trading inventory that is required to facilitate client transaction flow. We also maintain inventory for our proprietary trading activities, where we seek to profit from existing or projected market opportunities.

We use both "cash instruments" (e.g., securities) and derivatives to manage trading inventory market risks. As a result of these economic hedging techniques, a significant portion of our trading assets and liabilities represents hedges of other trading positions. We may use long positions in U.S. Government securities, for example, to hedge our short positions in interest rate futures contracts. These hedging techniques, which are generally initiated at the trading unit level, are supplemented by corporate risk management policies and procedures (see the Risk Management section for a description of risk management policies and procedures).

Trading assets at year-end 2006 were \$203.8 billion, up 37% from 2005, and trading liabilities at year-end 2006 were \$98.9 billion, up 11% from 2005. Average trading assets in 2006 were \$193.9 billion, up 6% from the 2005 average. Average trading liabilities in 2006 were \$117.9 billion, up 12% from the 2005 average.

### Other Trading-Related Receivables and Payables

Securities trading may lead to various customer or broker-dealer receivable and payable balances. Broker-dealer receivable and payable balances may also result from recording trading inventory on a trade date basis. Certain receivable and payable balances also arise when customers or broker-dealers fail to pay for securities purchased or fail to deliver securities sold, respectively. These receivables are generally collateralized by the securities that the customer or broker-dealer purchased but did not receive. Customer receivables also include certain commodities transactions, margin loans and similar loan arrangements collateralized by customer-owned securities that we hold. Collateral

policies significantly limit our credit exposure to customers and broker-dealers. In accordance with regulatory requirements, we will sell securities that have not been paid for, or purchase securities sold but not delivered, after a relatively short period of time, or will require additional margin collateral, as necessary. These measures reduce market risk exposure related to these balances.

Interest receivable and payable balances related to trading inventory are principally short-term in nature. We consider interest balances for resale and repurchase agreements and securities borrowed and loaned transactions when determining the collateral requirements related to these transactions.

Other trading-related receivables at year-end 2006 were \$71.7 billion, up 32% from 2005, and other trading-related payables were \$75.6 billion at year-end 2006, up 33% from 2005. Average other trading-related receivables in 2006 were \$69.5 billion, up 14% from the 2005 average. Average other trading-related payables were \$80.2 billion in 2006, up 26% from the 2005 average.

## Non-Trading-Related Assets and Liabilities

Non-trading-related balances primarily consist of cash; investment securities; loans, notes, and mortgages; short- and long-term borrowings; and other non-trading assets and liabilities. At December 29, 2006, total non-trading-related assets and liabilities were \$243.9 billion and \$336.8 billion, respectively. Average non-trading-related assets for 2006 were \$222.6 billion, and average non-trading-related liabilities were \$279.9 billion.

### Cash

Cash includes cash, cash equivalents and cash and securities segregated for regulatory purposes or deposited with clearing organizations. Cash at year-end 2006 was \$45.6 billion, up 72% from 2005. Average cash in 2006 was \$37.8 billion, down 2% from the 2005 average.

### Investment Securities

Investment securities principally consist of debt securities, including those that we hold for investment and liquidity and collateral management purposes; equity securities; and private equity investments, including investments in partnerships and joint ventures.

Investment securities were \$83.4 billion at year-end 2006, up 20% from 2005. Average investment securities were \$70.8 billion in 2006, down 1% from the 2005 average. See Note 5 to the Consolidated Financial Statements for further information.

### Loans, Notes, and Mortgages, net

Our portfolio of loans, notes, and mortgages includes corporate and institutional loans, residential and commercial mortgages, asset-based loans and other loans to individuals and other businesses. We maintain collateral to mitigate risk of loss in the event of default on some of these extensions of credit in the form of securities, liens on real estate, perfected security interests in other assets of the borrower or other loan parties, and guarantees. We also economically hedge portions of the credit risk in certain commercial loans by purchasing credit default swaps. Loans, notes, and mortgages were \$73.0 billion at year-end 2006, up 11% from 2005 as a result of strong market demand driven by favorable borrower fundamentals and business growth. Average loans, notes, and mortgages in 2006 were \$71.0 billion, up 17% from the 2005 average. These amounts do not include loans held for trading purposes, which are included in trading assets. See Note 8 to the Consolidated Financial Statements for additional information.

### Borrowings and Deposits

Portions of trading and non-trading assets are funded through short- and long-term borrowings and deposits. See the Capital and Funding section for further information on funding sources.

Our short-term borrowings were \$18.1 billion at 2006 year-end, up from \$9.0 billion at the end of 2005. This increase in short-term borrowings was driven primarily by a \$4.7 billion increase in our secured short-term borrowings and a \$2.9 billion increase in commercial paper. A portion of our short-term borrowings are secured under a master note lending program, and these notes are similar in nature to other collateralized financing sources such as securities sold under agreements to repurchase. The average short-term borrowings balance in 2006 was \$17.1 billion, up 23% from the 2005 average. See Note 9 to the Consolidated Financial Statements for additional information.

Long-term borrowings, excluding junior subordinated notes (related to trust preferred securities), were \$181.4 billion at year-end 2006, up 37% from year-end 2005 to support business growth. Average long-term borrowings, excluding junior subordinated notes (related to trust preferred securities), in 2006 were \$141.3 billion, up 15% from the 2005 average. Junior subordinated notes (related to trust preferred securities) were \$3.8 billion at year-end 2006, up from \$3.1 billion at year-end 2005. For capital management purposes, we view trust preferred securities as a component of equity capital, although the junior subordinated notes (related to trust preferred securities) are recorded as a liability for accounting purposes. Deposits were \$84.1 billion at year-end 2006, up 5% from 2005. Average deposits in 2006 were \$81.1 billion, up 2% from the 2005 average.

### Other Non-Trading Assets and Liabilities

Other non-trading assets, which include separate accounts assets, equipment and facilities, goodwill and other intangible assets, other non-interest receivables (\$17.8 billion in 2006 and \$14.0 billion in 2005) and other assets, were \$41.9 billion at year-end 2006, down 4% from



2005. Average other non-trading assets in 2006 were \$43.0 billion, down 10% from the 2005 average. Separate accounts assets are related to our insurance businesses and represent segregated funds that are invested for certain policyholders and other customers. The assets of each account are legally segregated and are generally not subject to claims that arise from any of our other businesses.

Other non-trading liabilities, which include liabilities of insurance subsidiaries, separate accounts liabilities, and other non-interest payables (\$34.3 billion in 2006 and \$26.8 billion in 2005), were \$49.4 billion at year-end 2006, up 7% from 2005. Average other non-trading liabilities were \$37.3 billion in 2006, down 15% from the 2005 average. Separate accounts liabilities represent our obligations to our customers related to separate accounts assets.

## Stockholders' Equity

Stockholders' equity at December 29, 2006 was \$39.0 billion, up 10% from December 30, 2005. This increase primarily resulted from net earnings, preferred stock issuances and the net effect of employee stock transactions, partially offset by common stock repurchases and dividends.

At December 29, 2006, total common shares outstanding, excluding shares exchangeable into common stock, were 864.7 million, 6% lower than the 915.6 million shares outstanding at December 30, 2005. The decrease reflected common stock repurchases, partially offset by shares issued to employees.

Total shares exchangeable into common stock at year-end 2006 were 2.7 million, essentially unchanged from year-end 2005. For additional information, see Note 11 to the Consolidated Financial Statements.

## Off-Balance Sheet Arrangements

As a part of our normal operations, we enter into various off-balance sheet arrangements that may require future payments. The table below outlines our significant off-balance sheet arrangements, as well as the future expiration as of December 29, 2006:

(dollars in millions)	Expiration				
	Total	Less than 1 Year	1-3 Years	3+-5 Years	Over 5 Years
Liquidity and default facilities with SPEs (1)	\$49,180	\$ 46,688	\$ 2,231	\$ 97	\$ 164
Residual value guarantees(2)	990	46	414	123	407
Standby letters of credit and other guarantees (3)	4,333	1,576	593	1,812	352

(1) Amounts relate primarily to liquidity facilities and credit default protection provided to municipal bond securitization SPEs and asset-backed commercial paper conduits that we sponsor.

(2) Includes residual value guarantees associated with the Hopewell campus and aircraft leases of \$322 million.

(3) Includes \$66 million of reimbursement agreements with the Mortgage 100SM program, guarantees related to principal-protected mutual funds, and certain indemnifications related to foreign tax planning strategies.

We provide guarantees to Special Purpose Entities ("SPEs") in the form of liquidity facilities, credit default protection and residual value guarantees for equipment leasing entities. The liquidity facilities and credit default protection relate primarily to municipal bond securitization SPEs and asset-backed commercial paper conduits. To protect against declines in value of the assets held by the SPEs for which we provide either liquidity facilities or default protection, we generally economically hedge our exposure through derivative positions that principally offset the risk of loss of these guarantees. The residual value guarantees are primarily related to leasing SPEs where either we or a third-party is the lessee. We also make guarantees to counterparties in the form of standby letters of credit and reimbursement agreements issued in conjunction with sales of loans originated under our Mortgage 100SM program. At December 29, 2006, we held \$539 million of marketable securities as collateral to secure these guarantees. In conjunction with certain principal-protected mutual funds, we guarantee the return of the initial principal investment at the termination date of the fund. We also provide indemnifications related to the U.S. tax treatment of certain foreign tax planning transactions. The maximum exposure to loss associated with these transactions is \$165 million; however, we believe that the likelihood of loss with respect to these arrangements is remote.

The amounts in the preceding table show the maximum future cash flow requirements and therefore do not represent expected future cash flow requirements. Refer to Note 7 and Note 12 to the Consolidated Financial Statements for a further discussion of these arrangements.

## Contractual Obligations and Commitments

### Contractual Obligations

In the normal course of business, we enter into various contractual obligations that may require future cash payments. The table below summarizes our contractual obligations by remaining maturity at December 29, 2006. Excluded from this table are obligations recorded on the Consolidated Balance Sheets that are: (i) generally short-term in nature, including securities financing transactions, trading liabilities, including contractual agreements, short-term borrowings and other payables; (ii) deposits; (iii) obligations that are related to our insurance subsidiaries, including liabilities of insurance subsidiaries, which are subject to significant variability; and (iv) separate accounts liabilities, which fund separate accounts assets.

(dollars in millions)	Expiration				
	Total	Less than 1 Year	1-3 Years	3+ Years	Over 5 Years
Long-term borrowings	\$181,400	\$ 38,180	\$ 61,209	\$ 38,656	\$ 43,355
Purchasing and other commitments	14,439	10,597	1,224	566	2,052
Junior subordinated notes (related to trust preferred securities)	3,813	—	—	—	3,813
Operating lease commitments	3,275	567	1,067	850	791

We issue U.S. and non-U.S. dollar-denominated long-term borrowings with both variable and fixed interest rates, as part of our overall funding strategy. For further information on funding and long-term borrowings, see the Capital and Funding section and Note 9 to the Consolidated Financial Statements. In the normal course of business, we enter into various noncancellable long-term operating lease agreements, various purchasing commitments, commitments to extend credit and other commitments. For detailed information regarding these commitments, see Note 12 to the Consolidated Financial Statements.

## Commitments

At December 29, 2006, our commitments had the following expirations:

(dollars in millions)	Expiration				
	Total	Less than 1 Year	1-3 Years	3+ Years	Over 5 Years
Commitments to extend credit	\$96,370	\$ 52,728	\$ 11,561	\$ 22,580	\$ 9,501
Commitments to enter into resale agreements	10,304	10,304	—	—	—

For further information regarding these commitments, see Note 12 to the Consolidated Financial Statements.

## Capital and Funding

The primary objectives of our capital management and funding strategies are as follows:

- Maintain sufficient long-term capital to support the execution of our business strategies and to achieve our financial performance objectives;
- Ensure liquidity across market cycles and through periods of financial stress; and
- Comply with regulatory capital requirements.

## Long-Term Capital

Our long-term capital sources include equity capital, long-term borrowings and certain deposits in bank subsidiaries that we consider to be long-term or stable in nature.

At December 29, 2006 and December 30, 2005, total long-term capital consisted of the following:

(dollars in millions)	2006	2005
Common equity	\$ 35,893	\$ 32,927
Preferred stock	3,145	2,673
Trust preferred securities(1)	3,323	2,544
Equity capital	42,361	38,144
Subordinated long-term borrowings	6,429	—
Senior long-term borrowings(2)	120,122	96,361
Deposits(3)	71,204	70,271
Total long-term capital	\$240,116	\$204,776

(1) Represents junior subordinated notes (related to trust preferred securities), net of related investments. The related investments are reported as investment securities and were \$490 million at December 29, 2006 and \$548 million at December 30, 2005.

(2) Excludes junior subordinated notes, (related to trust preferred securities), the current portion of long-term borrowings and the long-term portion of other subsidiary financing that is non-recourse to or not guaranteed by ML & Co. Borrowings that mature in more than one year, but contain provisions whereby the holder has the option to redeem the obligations within one year, are reflected as current portion of long-term borrowings and are not included in long-term capital.

(3) Includes \$59,341 million and \$11,863 million of deposits in U.S. and non-U.S. banking subsidiaries, respectively, in 2006, and \$60,575 million and \$9,696 million of deposits, respectively, in 2005 that we consider to be long-term based on our liquidity models.

At December 29, 2006, our long-term capital sources of \$240.1 billion exceeded our estimated long-term capital requirements. See Liquidity Risk in the Risk Management Section for additional information.





## Equity Capital

At December 29, 2006, equity capital, as defined by Merrill Lynch, was \$42.4 billion and comprised of \$35.9 billion of common equity, \$3.1 billion of preferred stock, and \$3.3 billion of trust preferred securities. We define equity capital more broadly than stockholders' equity under U.S. generally accepted accounting principles, as we include other capital instruments with equity-like characteristics such as trust preferred securities. We view trust preferred securities as equity capital because they are either perpetual or have maturities of at least 60 years at issuance. These trust preferred securities represent junior subordinated notes, net of related investments. Junior subordinated notes (related to trust preferred securities) are reported on the Consolidated Balance Sheets as a liability for accounting purposes. The related investments are reported as investment securities on the Consolidated Balance Sheets.

We regularly assess the adequacy of our equity capital base relative to the estimated risks and needs of our businesses, the regulatory and legal capital requirements of our subsidiaries, standards required by the CSE rules and considerations of rating agencies. Refer to Note 16 to the Consolidated Financial Statements for additional information on regulatory requirements. We also assess the impact of our capital structure on financial performance metrics.

We developed economic capital models to determine the amount of equity capital we need to cover potential losses arising from market, credit and operational risks. We developed these statistical risk models in conjunction with our risk management practices, and they allow us to attribute an amount of equity to each of our businesses that reflects the risks of that business, both on- and off-balance sheet. We review regularly and refine periodically models and other tools used to estimate risks, as well as the assumptions used in those models and tools to provide a reasonable and conservative assessment of our risks across a stressed market cycle. We also assess the need for equity capital to support risks that may not be adequately measured through these risk models. When we deem prudent, we purchase insurance to protect against certain risks.

In addition, we consider how much equity capital we may need to support normal business growth and strategic initiatives. In the event that we generate common equity capital beyond our estimated needs, we seek to return that capital to shareholders through share repurchases and dividends, considering the impact on our financial performance metrics.

The major components of the changes in equity capital for 2006 and 2005 are as follows:

(dollars in millions)	2006	2005
Beginning of year	\$ 38,144	\$ 33,914
Net earnings	7,499	5,116
Issuance of preferred stock, net of repurchases and re-issuances	472	2,043
Issuance of trust preferred securities, net of redemptions and related investments	779	—
Common and preferred stock dividends	(1,106)	(777)
Common stock repurchases	(9,088)	(3,700)
Net effect of employee stock transactions and other (1)	5,661	1,548
End of year	\$ 42,361	\$ 38,144

(1) Includes the impact of our adoption of SFAS No. 123R and related policy modifications to previous stock awards, as well as accumulated other comprehensive loss and other items.

Our equity capital of \$42.4 billion at December 29, 2006 increased \$4.2 billion, or 11%, from December 30, 2005. Equity capital increased in 2006 primarily through net earnings, issuance of preferred stock and trust preferred securities and the net effect of employee stock transactions, including the impact of our adoption of SFAS No. 123R and related policy modifications to previous stock awards. The equity capital increase was partially offset by common stock repurchases, dividends and the redemption of trust preferred securities.

During 2006 and 2005, we issued \$360 million and \$2.2 billion face value, respectively, of floating and fixed rate, non-cumulative, perpetual preferred stock. Refer to Note 11 to the Consolidated Financial Statements for additional information.

On December 14, 2006, Merrill Lynch Capital Trust I issued \$1,050 million of 6.45% trust preferred securities. On December 29, 2006, Merrill Lynch Preferred Capital Trust I redeemed all of the outstanding \$275 million of 7.75% trust preferred securities. Refer to Note 9 to the Consolidated Financial Statements for additional information.

On January 18, 2006, the Board of Directors declared a 25% increase in the regular quarterly dividend to 25 cents per common share. On January 17, 2007, the Board of Directors declared an additional 40% increase in the regular quarterly dividend to 35 cents per common share.

In 2005 and 2006, the Board of Directors authorized three share repurchase programs to provide greater flexibility to return capital to shareholders. For the year ended December 30, 2005, we repurchased a total of 63.1 million shares of common stock at a cost of \$3.7 billion. For the year ended December 29, 2006, we repurchased a total of 116.6 million shares of common stock at a cost of \$9.1 billion. At December 29, 2006, we had \$3.2 billion of authorized repurchase capacity remaining from the \$5 billion repurchase program authorized in October 2006. At December 29, 2006, we had completed all other previously authorized share repurchase programs.

The table below sets forth the information with respect to purchases made by or on behalf of us or any "affiliated purchaser" of our common stock during the year ended December 29, 2006.

(dollars in millions, except per share amounts)

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program(1)	Approximate Dollar Value of Shares that May Yet be Purchased Under the Program
First Quarter 2006 (Dec. 31, 2005 – Mar. 31, 2006)				
Capital Management Program	25,800,000	\$ 76.55	25,800,000	\$ 5,356
Employee Transactions(2)	1,129,779	74.77	N/A	N/A
Second Quarter 2006 (Apr. 1 – Jun. 30)				
Capital Management Program	41,405,976	\$ 73.26	41,405,976	\$ 2,323
Employee Transactions(2)	1,062,468	72.02	N/A	N/A
Third Quarter 2006 (Jul. 1 – Sep. 29)				
Capital Management Program	18,346,200	\$ 71.56	18,346,200	\$ 1,010
Employee Transactions(2)	996,470	75.17	N/A	N/A
Month #10 (Sep. 30 – Nov. 3)				
Capital Management Program	8,036,600	\$ 85.87	8,036,600	\$ 5,320
Employee Transactions(2)	256,299	84.49	N/A	N/A
Month #11 (Nov. 4 – Dec. 1)				
Capital Management Program	11,719,100	\$ 89.53	11,719,100	\$ 4,271
Employee Transactions(2)	196,248	89.60	N/A	N/A
Month #12 (Dec. 2 – Dec. 29)				
Capital Management Program	11,303,000	\$ 90.92	11,303,000	\$ 3,243
Employee Transactions(2)	170,694	90.80	N/A	N/A
Fourth Quarter 2006 (Sep. 30 – Dec. 29)				
Capital Management Program	31,058,700	\$ 89.09	31,058,700	\$ 3,243
Employee Transactions(2)	623,241	87.83	N/A	N/A
Full Year 2006 (Dec. 31, 2005 – Dec. 29, 2006)				
Capital Management Program	116,610,876	\$ 77.94	116,610,876	\$ 3,243
Employee Transactions(2)	3,811,958	76.24	N/A	N/A

(1) Share repurchases under the program were made pursuant to open-market purchases, Rule 10b5-1 plans or privately negotiated transactions as market conditions warranted and at prices we deemed appropriate.

(2) Included in the total number of shares purchased are: (i) shares purchased during the period by participants in the Merrill Lynch 401(k) Savings and Investment Plan ("401(k)") and the Merrill Lynch Retirement Accumulation Plan ("RAP"), (ii) shares delivered or attested to in satisfaction of the exercise price by holders of ML & Co. employee stock options (granted under employee stock compensation plans) and (iii) Restricted Shares withheld (under the terms of grants under employee stock compensation plans) to offset tax withholding obligations that occur upon vesting and release of Restricted Shares. Our employee stock compensation plans provide that the value of the shares delivered or attested, or withheld, shall be the average of the high and low price of our common stock (Fair Market Value) on the date the relevant transaction occurs. See Notes 13 and 14 to the Consolidated Financial Statements for additional information on these plans.

#### Balance Sheet Leverage

Assets-to-equity leverage ratios are commonly used to assess a company's capital adequacy. We believe that a leverage ratio adjusted to exclude certain assets considered to have low risk profiles and assets in customer accounts financed primarily by customer liabilities provides a more meaningful measure of balance sheet leverage in the securities industry than an unadjusted ratio. We calculate adjusted assets by reducing total assets by (1) securities financing transactions and securities received as collateral less trading liabilities net of contractual agreements and (2) segregated cash and securities and separate accounts assets.

As leverage ratios are not risk sensitive, we do not rely on them to measure capital adequacy. When we assess our capital adequacy, we consider more sophisticated measures that capture the risk profiles of the assets, the impact of hedging, off-balance sheet exposures, operational risk and other considerations.



The following table provides calculations of our leverage ratios at December 29, 2006 and December 30, 2005:

(dollars in millions)	2006	2005
Total assets	<b>\$841,299</b>	\$681,015
Less: Receivables under resale agreements	<b>178,368</b>	163,021
Receivables under securities borrowed transactions	<b>118,610</b>	92,484
Securities received as collateral	<b>24,929</b>	16,808
Add: Trading liabilities, at fair value, excluding contractual agreements	<b>60,551</b>	60,178
Sub-total	<b>579,943</b>	468,880
Less: Segregated cash and securities balances	<b>13,449</b>	11,949
Separate accounts assets	<b>12,314</b>	16,185
Adjusted assets	<b>554,180</b>	440,746
Less: Goodwill and other intangible assets	<b>2,457</b>	6,035
Tangible adjusted assets	<b>\$551,723</b>	\$434,711
Stockholders' equity	<b>\$ 39,038</b>	\$ 35,600
Trust preferred securities(1)	<b>3,323</b>	2,544
Equity capital	<b>\$ 42,361</b>	\$ 38,144
Tangible equity capital(2)	<b>\$ 39,904</b>	\$ 32,109
Leverage ratio(3)	<b>19.9x</b>	17.9x
Adjusted leverage ratio(4)	<b>13.1x</b>	11.6x
Tangible adjusted leverage ratio(5)	<b>13.8x</b>	13.5x

(1) Represents junior subordinated notes, net of related investments. The related investments are reported as investment securities and were \$490 million at December 29, 2006 and \$548 million at December 30, 2005.

(2) Equity capital less goodwill and other intangible assets.

(3) Total assets divided by equity capital.

(4) Adjusted assets divided by equity capital.

(5) Tangible adjusted assets divided by tangible equity capital.

## Funding

We fund our assets primarily with a mix of secured and unsecured liabilities through a globally coordinated funding strategy. We fund a portion of our trading assets with secured liabilities, including repurchase agreements, securities loaned and other short-term secured borrowings, which are less sensitive to our credit ratings due to the underlying collateral. A portion of our short-term borrowings are secured under a master note lending program. These notes are similar in nature to other collateralized financing sources such as securities sold under agreements to repurchase. Refer to Note 9 to the Consolidated Financial Statements for additional information regarding our borrowings.

We use unsecured liabilities to fund certain trading assets, as well as other long-dated assets not funded with equity. Our unsecured liabilities consist of the following:

(dollars in billions)	December 29, 2006	December 30, 2005
Commercial paper	<b>\$ 6.4</b>	\$ 3.4
Other unsecured short-term borrowings(1)	<b>2.0</b>	0.5
Current portion of long-term borrowings(2)	<b>37.7</b>	21.9
Total unsecured short-term borrowings	<b>46.1</b>	25.8
Senior long-term borrowings(3)	<b>120.1</b>	96.4
Subordinated long-term borrowings	<b>6.4</b>	—
Total unsecured long-term borrowings	<b>126.5</b>	96.4
Deposits	<b>84.1</b>	80.0

(1) Excludes \$9.8 billion and \$5.1 billion of secured short-term borrowings at December 29, 2006 and December 30, 2005, respectively; these short-term borrowings are represented under a master note lending program.

(2) Excludes \$460 million and \$850 million of the current portion of other subsidiary financing that is non-recourse or not guaranteed by ML & Co. at December 29, 2006 and December 30, 2005, respectively.

(3) Excludes junior subordinated notes (related to trust preferred securities), current portion of long-term borrowings, and the long-term portion of other subsidiary financing that is non-recourse or not guaranteed by ML & Co.

Our primary funding objectives are maintaining sufficient funding sources to support our existing business activities and future growth while ensuring that we have liquidity across market cycles and through periods of financial stress. To achieve our objectives, we have established a set of funding strategies that are described below:

- Diversify funding sources;
- Maintain sufficient long-term borrowings;
- Concentrate unsecured funding at ML & Co.;
- Use deposits as a source of funding; and
- Adhere to prudent governance principles.

### Diversification of Funding Sources

We strive to diversify and expand our funding globally across programs, markets, currencies and investor bases. We issue debt through syndicated U.S. registered offerings, U.S. registered and 144A medium-term note programs, non-U.S. medium-term note programs, non-U.S. private placements, U.S. and non-U.S. commercial paper and through other methods. We distribute a significant portion of our debt offerings through our retail and institutional sales forces to a large, diversified global investor base. Maintaining relationships with our investors is an important aspect of our funding strategy. We also make markets in our debt instruments to provide liquidity for investors.

At December 29, 2006 and December 30, 2005, our total short- and long-term borrowings were issued in the following currencies:

(USD equivalent in millions)	2006		2005	
USD	\$120,852	61%	\$ 88,073	62%
EUR	43,323	22	27,313	19
JPY	11,822	6	11,225	8
GBP	10,228	5	8,269	6
AUD	3,777	1	2,329	2
CAD	2,727	1	2,377	2
CHF	1,487	1	529	—
INR	1,461	1	—	—
Other <sup>(1)</sup>	3,833	2	1,281	1
Total	\$199,510	100%	\$141,396	100%

Note: excludes junior subordinated notes (related to trust preferred securities).

(1) Includes various other foreign currencies, none of which individually exceed 1% of total issuances.

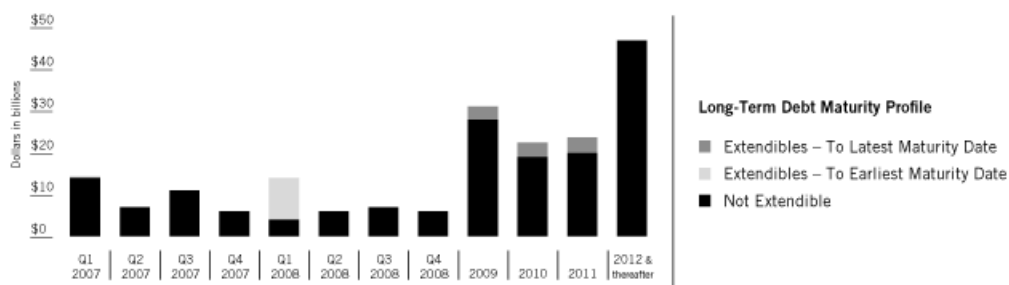
We also diversify our funding sources by issuing various types of debt instruments, including structured notes and extendible notes. Structured notes are debt obligations with returns that are linked to other debt or equity securities, indices, currencies or commodities. We typically hedge these notes with positions in derivatives and/or in the underlying instruments. We could be required to immediately settle certain structured note obligations for cash or other securities under certain circumstances, which we take into account for liquidity planning purposes. Structured notes outstanding were \$33.8 billion and \$19.4 billion at December 29, 2006 and December 30, 2005, respectively.

Extendible notes are debt obligations that have an extendible maturity. The initial maturity of the majority of our extendible notes is thirteen months. These notes automatically extend before they become current, unless the holders exercise their option to redeem the notes. Extendible notes are included in long-term borrowings while the remaining maturity is greater than one year. Based on current market conditions, we expect that these notes will automatically extend. Total extendible notes outstanding were \$10.6 billion and \$10.4 billion at December 29, 2006 and December 30, 2005, respectively.

### Maintenance of Sufficient Long-Term Borrowings

An important objective of our asset-liability management is maintaining sufficient long-term borrowings to meet our long-term capital requirements. As such, we routinely issue debt in a variety of maturities and currencies to achieve cost efficient funding and an appropriate maturity profile. While the cost and availability of unsecured funding may be negatively impacted by general market conditions or by matters specific to the financial services industry or Merrill Lynch, we seek to mitigate this refinancing risk by actively managing the amount of our borrowings we anticipate will mature within any one month or quarter.

At December 29, 2006, the weighted average maturity of our long-term borrowings exceeded five years. The following chart presents our long-term borrowings maturity profile as of December 29, 2006 (quarterly for two years and annually thereafter):



Note: excludes junior subordinated notes (related to trust preferred securities).

The major components of the changes in our long-term borrowings, excluding junior subordinated notes (related to trust preferred securities), for 2006 and 2005 are as follows:

(dollars in billions)	2006	2005
Beginning of year	\$ 132.4	\$ 119.5
Issuance and resale	86.8	49.7
Settlement and repurchase	(42.2)	(31.2)
Other(1)	4.4	(5.6)
End of year(2)	\$ 181.4	\$ 132.4

(1) Primarily foreign exchange movements.

(2) See the preceding chart and Note 9 to the Consolidated Financial Statements for additional information on our long-term borrowings maturity schedule.

Subordinated debt is an important part of our long-term borrowings. During 2006, ML & Co. issued \$6.4 billion of subordinated debt across various currencies and maturities ranging from 2016 through 2026. This subordinated debt was issued to satisfy certain anticipated CSE capital requirements. All of ML & Co.'s subordinated debt is junior in right of payment to ML & Co.'s senior indebtedness.

At December 29, 2006, senior and subordinated debt issued by ML & Co. or by subsidiaries and guaranteed by ML & Co. totaled \$182.4 billion. Except for the \$2.2 billion of zero-coupon contingent convertible debt (Liquid Yield Option Notes or "LYONs") that were outstanding at December 29, 2006, senior and subordinated debt obligations issued by ML & Co. and senior debt issued by subsidiaries and guaranteed by ML & Co. do not contain provisions that could, upon an adverse change in ML & Co.'s credit rating, financial ratios, earnings, cash flows, or stock price, trigger a requirement for an early repayment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation. See Note 9 to the Consolidated Financial Statements for additional information.

We use derivative transactions to more closely match the duration of borrowings to the duration of the assets being funded, thereby enabling interest rate risk to be within limits set by our Market Risk Management Group. Interest rate swaps also serve to convert our interest expense and effective borrowing rate principally to floating rate. We also enter into currency swaps to hedge assets that are not financed through debt issuance in the same currency. We hedge investments in subsidiaries in non-U.S. dollar currencies in whole or in part to mitigate foreign exchange translation adjustments in accumulated other comprehensive loss. See Notes 1 and 6 to the Consolidated Financial Statements for further information.

#### Concentration of Unsecured Funding at ML & Co.

ML & Co. is the primary issuer of all unsecured, non-deposit financing instruments that we use predominantly to fund assets in subsidiaries, some of which are regulated. The primary benefits of this strategy are greater control, reduced funding costs, wider name recognition by investors, and greater flexibility to meet variable funding requirements of subsidiaries. Where regulations, time zone differences, or other business considerations make this impractical, certain subsidiaries enter into their own financing arrangements. See Note 9 to the Consolidated Financial Statements for more information on borrowings.

#### Deposit Funding

At December 29, 2006, our bank subsidiaries had \$84.1 billion in customer deposits, which provide a diversified and stable base for funding assets within those entities. Our U.S. deposit base of \$62.3 billion includes an estimated \$52.9 billion of FDIC-insured deposits, which we believe are less sensitive to our credit ratings. We predominantly source deposit funding from our customer base in the form of our bank sweep programs and time deposits.

Deposits are not available as a source of funding to ML & Co. See Liquidity Risk in the Risk Management section for more information regarding our deposit liabilities.

#### Prudent Governance

We manage the growth and composition of our assets and set limits on the overall level of unsecured funding. Funding activities are subject to regular senior management review and control through Asset/Liability Committee meetings with Treasury management and other independent risk and control groups. Our funding strategy and practices are reviewed by the Risk Oversight Committee ("ROC"), Merrill Lynch's executive management and the Finance Committee of the Board of Directors.

#### Credit Ratings

The cost and availability of our unsecured funding are impacted by our credit ratings, and it is our objective to maintain high quality credit ratings. In addition, credit ratings are important when we compete in certain markets and when we seek to engage in certain long-term transactions, including OTC derivatives. Factors that influence our credit ratings include the credit rating agencies' assessment of the general operating environment, our relative positions in the markets in which we compete, our reputation, level and volatility of our earnings, our corporate governance and risk management policies, and our capital management practices.

On October 27, 2006, Standard & Poor's raised by one-notch ML & Co.'s senior debt rating to AA-, subordinated debt rating to A+, preferred stock rating to A and commercial paper rating to A-1+.

The following table sets forth ML & Co.'s unsecured credit ratings as of February 16, 2007. Rating agencies express outlooks from time to time on these credit ratings, and each of these agencies describes its current outlook as stable.

Rating Agency	Senior Debt Ratings	Subordinated Debt Ratings	Preferred Stock Ratings	Commercial Paper Ratings
Dominion Bond Rating Service Ltd.	AA (low)	A (high)	Not Rated	R-1 (middle)
Fitch Ratings	AA-	A+	A+	F1+
Moody's Investors Service, Inc.	Aa3	A1	A2	P-1
Rating & Investment Information, Inc. (Japan)	AA	Not Rated	A+	a-1+
Standard & Poor's Ratings Services	AA-	A+	A	A-1+

In connection with certain OTC derivatives transactions and other trading agreements, we could be required to provide additional collateral to certain counterparties in the event of a downgrade of the senior debt ratings of ML & Co. At December 29, 2006, the amount of additional collateral that would be required for such derivatives transactions and trading agreements was approximately \$511 million in the event of a one-notch downgrade and approximately \$789 million in the event of a two-notch downgrade of ML & Co.'s long-term senior debt credit ratings. We consider additional collateral on derivative contracts that may be required in the event of changes in ML & Co.'s credit ratings as part of our liquidity management practices.

#### Cash Flows

Our cash and cash equivalents increased \$17.5 billion to \$32.1 billion at year-end 2006. Cash flows from financing activities provided \$67.9 billion in 2006, primarily due to the issuances and resales of long-term borrowings, net of settlements and repurchases, of \$45.3 billion and cash from derivative financing transactions of \$16.3 billion. Cash flows used for investing activities in 2006 were \$11.0 billion and were primarily due to purchases of available-for-sale securities, net of sales and maturities, of \$2.0 billion, and cash used for other investments of \$6.5 billion. Cash flows used for operating activities in 2006 were \$39.4 billion and were primarily due to net cash used for trading assets and liabilities of \$61.5 billion, offset by increases in customer payables of \$13.8 billion.

Our cash and cash equivalents decreased \$6.2 billion to \$14.6 billion at year-end 2005. Cash flows from financing activities provided \$23.3 billion in 2005, primarily due to the issuances and resales of long-term borrowings, net of settlements and repurchases, of \$18.5 billion. Cash flows used for investing activities in 2005 were \$639 million and were primarily due to cash used for loans, notes, and mortgages transactions offset by cash flows from available-for-sale securities. Cash flows used for operating activities in 2005 were \$28.9 billion and were primarily due to cash used for resale agreements offset by cash received for repurchase agreements.

## Risk Management

### Risk Management Philosophy

Risk-taking is integral to the core businesses in which we operate. In the course of conducting our business operations, we are exposed to a variety of risks including market, credit, liquidity, operational and other risks that are material and require comprehensive controls and ongoing oversight. Senior managers of our core businesses are responsible and accountable for management of the risks associated with their business activities. In addition, independent risk groups manage market risk, credit risk, liquidity risk and operational risk. These independent risk groups fall under the management responsibility of our Chief Financial Officer. Along with other independent control groups, including Corporate Audit, Finance and the Office of General Counsel, these disciplines work to ensure risks are properly identified, measured, monitored, and managed throughout Merrill Lynch. To accomplish this, we have established a risk management process which includes:

- A formal risk governance structure that defines the oversight process and its components;
- A regular review of the risk management process by the Audit Committee of the Board of Directors (the "Audit Committee") as well as a regular review of credit, market and liquidity risks and processes by the Finance Committee of the Board of Directors ("the Finance Committee");
- Clearly defined risk management policies and procedures supported by a rigorous analytical framework;
- Communication and coordination among the businesses, executive management, and risk functions while maintaining strict segregation of responsibilities, controls, and oversight; and
- Clearly articulated risk tolerance levels, defined and regularly reviewed by the ROC, that are consistent with our business strategy, capital structure, and current and anticipated market conditions.

The risk management and control process ensures that our risk tolerance is well-defined and understood by our businesses as well as by our executive management. Independent risk and control groups interact with the core businesses to establish and maintain this overall risk management control process. While no risk management system can ever be absolutely complete, the goal of these independent risk and control groups is to mitigate risk-related losses so that they fall within acceptable, predefined levels, under foreseeable scenarios.



## Risk Governance Structure

Our risk governance structure is comprised of the Audit Committee and the Finance Committee, the Executive Committee, the ROC, the business units, the independent risk and control groups, and various other corporate governance committees.

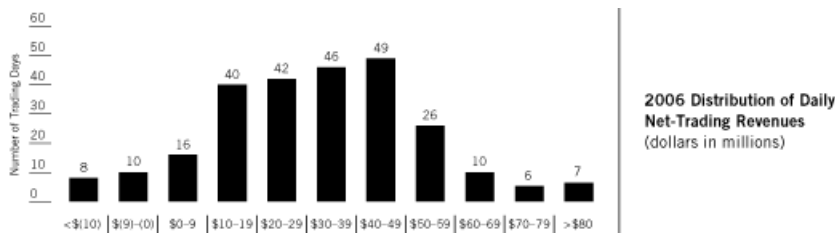
The Audit Committee, which is comprised entirely of independent directors, reviews and oversees management's policies and processes for managing all major categories of risk affecting the firm, including operational, legal and reputational risks. In addition, the Audit Committee also approves the ROC charter and has authorized the ROC to establish our risk management policies. The Finance Committee, which is also comprised entirely of independent directors, is responsible for reviewing our policies and procedures for managing exposure to market, credit and liquidity risk, including risk limits for both market and credit risk, Value at Risk ("VaR"), liquidity models, and other relevant models. The Executive Committee, a group comprised of executive management, approves the risk tolerance levels established by the ROC and receives regular updates from the ROC on risk-related matters. The Executive Committee pays particular attention to risk concentrations and liquidity concerns.

The ROC is comprised of senior business and control managers and is chaired by our Chief Financial Officer. The ROC establishes risk tolerance levels for the firm and authorizes material changes in our risk profile. The ROC works to ensure that the risks that we assume are managed within these tolerance levels and verifies that we have implemented appropriate processes to identify, measure, monitor and manage our risks.

Market and credit risk tolerance levels are represented in part by framework limits, which are established by the ROC and reviewed and approved annually by the Executive Committee, which must also approve certain intra-year changes. Substantive market and credit risk framework limit changes are reported to the Audit and Finance Committees. The frameworks are reviewed by the Finance Committee in the context of its evaluation of market and credit risk exposures. Risk framework exceptions and violations are reported and investigated at predefined and appropriate levels of management.

Both the Audit Committee and the Finance Committee are provided with regular risk updates, and significant issues and transactions are reported to the Executive Committee, the Audit Committee and the Finance Committee. Various governance committees exist to create policy, review activity, and verify that new and existing business initiatives remain within established risk tolerance levels. Representatives of the independent risk and control groups participate as voting members of these committees. The activities of these committees are monitored by the ROC.

The overall effectiveness of our risk processes and policies can be seen on a broader level when analyzing daily net trading revenues over time. Our policies and procedures for monitoring and controlling risk, combined with the businesses' focus on customer order-flow-driven revenues and selective proprietary positioning have helped us to mitigate earnings volatility within our trading portfolios. While no guarantee can be given regarding future earnings volatility, we will continue to pursue policies and procedures that assist us in measuring and monitoring our risks. The histogram below shows the distribution of daily net revenues from our trading businesses (principal transactions and net interest profit) for 2006.



## Market Risk

We define market risk as the potential change in value of financial instruments caused by fluctuations in interest rates, exchange rates, equity and commodity prices, credit spread, and/or other risks. We have a Market Risk Framework that defines and communicates our market risk tolerance and broad overall limits across Merrill Lynch by defining and constraining exposure to specific asset classes, market risk factors and value at risk, or VaR. VaR is a statistical measure of the potential loss in the fair value of a portfolio due to adverse movements in underlying risk factors.

Our Market Risk Management Group and other independent risk and control groups are responsible for approving the products and markets in which our business units and functions will transact and take risk. Moreover, this group is responsible for identifying the risks to which these business units will be exposed in these approved products and markets. Market Risk Management uses a variety of quantitative methods to assess the risk of our positions and portfolios. In particular, Market Risk Management quantifies the sensitivities of our

current portfolios to changes in market variables. These sensitivities are then utilized in the context of historical data to estimate earnings and loss distributions that our current portfolios would have incurred throughout the historical period. From these distributions, Market Risk Management derives a number of useful risk statistics, including VaR.

The VaR disclosed in the accompanying table is an estimate of the amount that our current trading portfolios could lose with a specified degree of confidence, over a given time interval. The aggregate VaR for our trading portfolios is less than the sum of the VaRs for individual risk categories because movements in different risk categories occur at different times and, historically, extreme movements have not occurred in all risk categories simultaneously. The difference between the sum of the VaRs for individual risk categories and the VaR calculated for all risk categories is shown in the following table and may be viewed as a measure of the diversification within our portfolios. We believe that the tabulated risk measures provide broad guidance as to the amount we could lose in future periods, and we work continually to improve our measurement and the methodology of our VaR. However, the calculation of VaR requires numerous assumptions and thus VaR should not be viewed as a precise measure of risk. In addition, VaR is not intended to capture worst case scenario losses.

To calculate VaR, we aggregate sensitivities to market risk factors and combine them with a database of historical market factor movements to simulate a series of profits and losses. The level of loss that is exceeded in that series 5% of the time is used as the estimate for the 95% confidence level VaR. The overall total VaR amounts are presented across major risk categories, which include exposure to volatility risk found in certain products, such as options.

The table that follows presents our average and year-end VaR for trading instruments for 2006 and 2005. Additionally, high and low VaR for 2006 is presented independently for each risk category and overall. Because high and low VaR numbers for these risk categories may have occurred on different days, high and low numbers for diversification benefit would not be meaningful.

(dollars in millions)	Year-end 2006	Daily Average 2006	High 2006	Low 2006	Year-end 2005	Daily Average 2005
Trading Value-at-Risk(1)						
Interest rate and credit spread	\$ 48	\$ 48	\$ 66	\$ 33	\$ 37	\$ 37
Equity	29	19	39	5	16	12
Commodity	13	11	22	4	6	8
Currency	3	4	12	2	2	3
Subtotal(2)	93	82			61	60
Diversification benefit	(41)	(32)			(23)	(25)
Overall(3)	\$ 52	\$ 50	\$ 71	\$ 30	\$ 38	\$ 35

(1) Based on a 95% confidence level and a one-day holding period.

(2) Subtotals are not provided for highs and lows as they are not meaningful.

(3) Overall trading VaR using a 95% confidence level and a one-week holding period was \$94 million and \$63 million at year-end 2006 and 2005, respectively.

Trading VaR increased during 2006 due to increased levels of equity, commodity and credit trading. If market conditions are favorable, we may increase our risk-taking in a number of our businesses, including our proprietary trading activities. These activities provide revenue opportunities while also increasing the loss potential under certain market conditions. We monitor these risk levels on a daily basis to verify they remain within corporate risk guidelines and tolerance levels.

To complement VaR and in recognition of its inherent limitations, we use a number of additional risk measurement methods and tools as part of our overall market risk management process. These include stress testing and event risk analysis, which examine portfolio behavior under significant adverse market conditions, including scenarios that would result in material losses for the firm.

### Non-Trading Market Risk

Non-trading market risk includes the risks associated with certain non-trading activities, including investment securities, securities financing transactions and equity and certain principal investments. Also included are the risks related to funding activities. Risks related to lending activities are covered in the Credit Risk section that follows.

The primary market risk of non-trading investment securities and non-trading repurchase and reverse repurchase agreements is expressed as sensitivity to changes in the general level of credit spreads which are defined as the differences in the yields on debt instruments from relevant LIBOR/Swap rates. Non-trading investment securities include securities that are classified as available-for-sale and held-to-maturity as well as investments of insurance subsidiaries. At year-end 2006, the total credit spread sensitivity of these instruments was a pre-tax loss of \$24 million in fair market value for an increase of one basis point, which is one one-hundredth of a percent, in credit spreads, compared to a pre-tax loss of \$19 million at year-end 2005. This change in fair market value is a measurement of economic risk which may differ significantly in magnitude and timing from the actual profit or loss that would be realized under generally accepted accounting principles.





The interest rate risk associated with the non-trading positions, together with funding activities, is expressed as sensitivity to changes in the general level of interest rates. Our funding activities include LYONs®, trust preferred securities and other long-term debt issuances together with interest rate hedges. At year-end 2006, the net interest rate sensitivity of these positions is a pre-tax loss in fair market value of \$2 million for a parallel one basis point increase in interest rates across all yield curves, compared to a pre-tax loss of \$1 million at year-end 2005. This change in fair market value is a measurement of economic risk which may differ significantly in magnitude and timing from the actual profit or loss that would be realized under generally accepted accounting principles.

Other non-trading equity investments include direct private equity interests, private equity fund investments, hedge fund interests, certain direct and indirect real estate investments and other principal investments. These investments are broadly sensitive to general price levels in the equity or commercial real estate markets as well as to specific business, financial and credit factors which influence the performance and valuation of each investment uniquely. Refer to Note 5 to the Consolidated Financial Statements for additional information on these investments.

## Credit Risk

We define credit risk as the potential for loss that can occur as a result of an individual, counterparty or issuer being unable or unwilling to honor its contractual obligations to us. The Credit Risk Framework is the primary tool that we use to communicate firm-wide credit limits and monitor exposure by constraining the magnitude and tenor of exposure to counterparty and issuer families. Additionally, we have country risk limits that constrain total aggregate exposure across all counterparties and issuers (including sovereign entities) for a given country within predefined tolerance levels.

We have a Global Credit and Commitments Group that assesses the creditworthiness of existing and potential individual clients, institutional counterparties and issuers, and determines firm-wide credit risk levels within the Credit Risk Framework among other tools. This group reviews and monitors specific transactions as well as portfolio and other credit risk concentrations both within and across businesses. This group is also responsible for ongoing monitoring of credit quality and limit compliance and actively works with all of our business units to manage and mitigate credit risk.

The Global Credit and Commitments Group uses a variety of methodologies to set limits on exposure and potential loss resulting from an individual, counterparty or issuer failing to fulfill its contractual obligations. The group performs analyses in the context of industrial, regional, and global economic trends and incorporates portfolio and concentration effects when determining tolerance levels. Credit risk limits take into account measures of both current and potential exposure as well as potential loss and are set and monitored by broad risk type, product type, and maturity. Credit risk mitigation techniques include, where appropriate, the right to require initial collateral or margin, the right to terminate transactions or to obtain collateral should unfavorable events occur, the right to call for collateral when certain exposure thresholds are exceeded, the right to call for third party guarantees and the purchase of credit default protection. With senior management involvement, we conduct regular portfolio reviews, monitor counterparty creditworthiness, and evaluate potential transaction risks with a view toward early problem identification and protection against unacceptable credit-related losses. We continue to invest additional resources to enhance Merrill Lynch's methods and policies to assist in managing our credit risk and to address evolving regulatory requirements.

Senior members of the Global Credit and Commitments Group chair various commitment committees with membership across business, control and support units. These committees review and approve commitments, underwritings and syndication strategies related to debt, syndicated loans, equity, real estate and asset-based finance, among other products and activities.

## Commercial Lending

Our commercial lending activities consist primarily of corporate and institutional lending, asset-based finance, commercial finance, and commercial real estate related activities. In evaluating certain potential commercial lending transactions, we use a risk-adjusted-return-on-capital model in addition to other methodologies. We typically provide corporate and institutional lending facilities to clients for general corporate purposes, backup liquidity lines, bridge financings, and acquisition-related activities. We often syndicate corporate and institutional loans through assignments and participations to unaffiliated third parties. While these facilities may be supported by credit enhancing arrangements such as property liens or claims on operating assets, we generally expect repayment through other sources including cash flow and/or recapitalization. As part of portfolio management activities, the Global Credit and Commitments Group mitigates certain exposures in the corporate and institutional lending portfolio by purchasing single name and basket credit default swaps as well as by evaluating and selectively executing loan sales in the secondary markets.

Asset-based finance facilities are typically secured by financial assets such as mortgages, auto loans, leases, credit card and other receivables. Clients often use these facilities for the origination and purchase of assets during a warehousing period leading up to securitization.

Credit assessment for these facilities relies primarily on the amount, asset type, quality, and liquidity of the supporting collateral, as the collateral is the expected source of repayment. Limits are monitored against potential loss upon default taking these factors into consideration.

Our commercial finance activities primarily consist of corporate finance, healthcare finance, equipment finance and commercial real estate lending to qualifying business clients. Substantially all of these facilities are secured by liens on property, plant, and equipment, third party guarantees or other similar arrangements. Our other commercial real estate related activities consist of commercial mortgage originations and other extensions of credit connected to the financing of commercial properties or portfolios of properties. We may reduce or eliminate these exposures through third-party syndications or securitizations. Our assessment of creditworthiness and credit approval is highly dependent upon the anticipated performance of the underlying property and/or associated cash flows.

The following tables present a distribution of commercial loans and closed commitments by credit quality, industry and country for year-end 2006, gross of allowances for loan losses and reserves, without considering the impact of purchased credit protection. Closed commitments represent the unfunded portion of existing commitments available for draw down and do not include contingent commitments extended but not yet closed. These tables do not include our large, diversified portfolio of loans and commitments to small- and middle-market businesses, totaling approximately \$3.1 billion in loans and \$2.1 billion in closed commitments as of December 29, 2006. The majority of these counterparties carry non-investment grade ratings and are predominantly domiciled in the United States.

(dollars in millions)

By Credit Quality <sup>(1)</sup>	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
AA or above	\$ 12,216	\$ 19	\$ 6,549	\$ 16,377
A	2,566	1,180	2,251	11,191
BBB	6,648	1,671	2,143	8,150
BB	12,587	1,323	6,613	966
Other	9,250	422	6,059	570
Total	\$ 43,267	\$ 4,615	\$ 23,615	\$ 37,254

(1) Based on credit rating agency equivalent of internal credit ratings.

By Industry	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
Financial Institutions	36%	11%	32%	20%
Consumer Goods and Services	22	32	22	46
Real Estate	18	12	8	2
Industrial/Manufacturing Goods and Services	4	1	11	6
Technology/Media/Telecommunications	3	30	7	8
Energy/Utilities	1	9	5	12
All Other	16	5	15	6
Total	100%	100%	100%	100%

By Country	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
United States	62%	64%	80%	50%
United Kingdom	16	3	7	4
Japan	6	5	—	33
Germany	2	2	—	6
France	2	1	6	1
All Other	12	25	7	6
Total	100%	100%	100%	100%

As of December 29, 2006, our largest commercial lending industry concentration was to consumer goods and services. Commercial borrowers were predominantly domiciled in the United States or had principal operations tied to the United States or its economy. The majority of all outstanding commercial loan balances had a remaining maturity of less than three years. Additional detail on our commercial lending related activities can be found in Note 8 to the Consolidated Financial Statements.



## Residential Mortgage Lending

We originate and purchase residential mortgage loans, certain of which include features that may result in additional credit risk when compared to more traditional types of mortgages. The potential additional credit risk arising from these mortgages is addressed through adherence to underwriting guidelines as described below. Credit risk is closely monitored in order to confirm that reserves are sufficient and valuations are appropriate. These loans are predominantly extended to high credit quality borrowers and include:

- Loans where the borrower is subject to payment increases over the life of the loan including:
  - Interest-only loans where the borrower makes no principal payments on the loan during an initial period and is required to make both interest and principal payments either during the later stages of the loan or in one lump sum at maturity. These loans therefore require the borrower to make larger payments later in the life of the loans if the loans are not otherwise repaid through a refinancing or sale of the property. These loans are underwritten based on a variety of factors including, for example, the borrower's credit history, the debt-to-income ratio, employment, the loan-to-value ("LTV") ratio on the property, and the borrower's disposable income and cash reserves; typically using a qualifying formula that assesses the borrower's ability to make interest payments at a minimum of 2% above the initial rate. In instances where the borrower is of lower credit standing, the loans are typically underwritten to have a lower LTV ratio and/or other mitigating factors. Interest-only loans are the significant majority of the loans that we hold where the borrower may be subject to payment increases.
  - Loans with low rates early in the loan term. We offer these loans primarily in the United Kingdom. The loans are underwritten based on the borrower's ability to make the principal and interest payments, and borrowers of a lower credit standing are typically underwritten to a lower LTV ratio.
- High LTV ratio loans where the principal amount of the loan is greater than 80% of the value of the mortgaged property and the borrower is not required to obtain private mortgage insurance ("PMI"), and/or loans where a mortgage and home equity loan are simultaneously established for the same property. Under our policy, the maximum LTV ratio for originated residential mortgages with no PMI or other security is 95%. High LTV ratio loans also include Merrill Lynch's Mortgage100SM product. The Mortgage100SM product permits borrowers to pledge securities in lieu of a cash down payment. The securities are subject to daily monitoring and additional collateral is required if the value of the pledged securities declines below certain levels. The LTV on real estate collateral in the Mortgage 100SM program typically does not exceed 70%.

The following table shows the percentages of these types of loans compared to the overall residential mortgage portfolio held in loans, notes, and mortgages:

	Loan and Unfunded Commitment Balance as a % of all Residential Mortgages and Unfunded Residential Commitments at December 29, 2006 <sup>(2)</sup>	Originated/Purchased Loans as a % of all Residential Mortgages Originated/Purchased during 2006
Loans where borrowers may be subject to payment increases <sup>(1)</sup>	65%	54%
Loans with high LTV ratios	8	5
Loans with both high LTV ratios and loans where borrowers may be subject to payment increases	21	17
Total	94%	76%

(1) Includes interest-only loans and loans with low initial rates.

(2) Total residential mortgages were \$18.3 billion and unfunded commitments were \$7.7 billion as of December 29, 2006.

Approximately half of the high LTV ratio loans were made to borrowers in the United States; the majority of the remaining loans were made to borrowers in the United Kingdom. Approximately 5% of the loans where the borrower is subject to payment increases were made to borrowers in the United Kingdom; the majority of the remaining loans were made to borrowers in the United States. The majority of these loans are with high credit quality borrowers.

We do not currently originate or purchase residential mortgage loans that allow for minimum monthly payments less than the interest accrued on the loan (i.e., negative amortizing loans) or option adjustable rate mortgages.

During the third quarter of 2006, Merrill Lynch announced an agreement to acquire the First Franklin mortgage origination franchise and related servicing platform which is focused on originating non-prime residential mortgage loans through a wholesale network. As a result of this acquisition which was completed in the fiscal first quarter of 2007, the credit profile of our mortgage lending portfolio may be impacted in future periods.

## Derivatives

We enter into International Swaps and Derivatives Association, Inc. master agreements or their equivalent ("master netting agreements") with substantially all of our derivative counterparties as soon as possible. Master netting agreements provide protection in bankruptcy in certain circumstances and, in some cases, enable receivables and payables with the same counterparty to be offset for risk management purposes. Agreements are negotiated bilaterally and can require complex terms. While we make every effort to execute such agreements, it is possible that a counterparty may be unwilling to sign such an agreement and, as a result, would subject us to additional credit risk. The enforceability of master netting agreements under bankruptcy laws in certain countries or in certain industries is not free from doubt, and receivables and payables with counterparties in these countries or industries are accordingly recorded on a gross basis.

In addition, to reduce the risk of loss, we require collateral, principally cash and U.S. Government and agency securities, on certain derivative transactions. From an economic standpoint, we evaluate risk exposures net of related collateral that meets specified standards. See Note 1 to the Consolidated Financial Statements for additional information.

The following is a summary of counterparty credit ratings for the replacement cost (net of \$11.5 billion of collateral, of which \$7.2 billion represented cash collateral) of OTC trading derivatives in a gain position by maturity at December 29, 2006.

(dollars in millions) Credit Rating(1)	Years to Maturity				Cross-Maturity Netting(2)	Total
	0 to 3	3+ to 5	5+ to 7	Over 7		
AA or Above	\$ 4,711	\$1,552	\$1,243	\$ 4,830	\$ (2,175)	\$10,161
A	2,771	1,391	965	3,293	(1,863)	6,557
BBB	1,494	435	278	1,591	(416)	3,382
BB	365	369	133	221	(158)	930
Other	3,986	673	333	1,127	(400)	5,719
Total	\$13,327	\$4,420	\$2,952	\$11,062	\$ (5,012)	\$26,749

(1) Represents credit rating agency equivalent of internal credit ratings.

(2) Represents netting of payable balances with receivable balances for the same counterparty across maturity band categories. Receivable and payable balances with the same counterparty, within the same maturity category, are netted within that maturity category.

In addition to obtaining collateral, we attempt to mitigate our default risk on derivatives whenever possible by entering into transactions with provisions that enable us to terminate or reset the terms of our derivative contracts.

## Liquidity Risk

We define liquidity risk as the potential inability to meet financial obligations, on- or off-balance sheet, as they come due. Liquidity risk relates to the ability of a company to repay short-term borrowings with new borrowings or with assets that can be quickly converted into cash while meeting other obligations and continuing to operate as a going concern. This is particularly important for financial services firms. Liquidity risk also includes both the potential inability to raise funding with appropriate maturity, currency and interest rate characteristics and the inability to liquidate assets in a timely manner at a reasonable price. We actively manage the liquidity risks in our business that can arise from asset-liability mismatches, credit sensitive funding, commitments or contingencies.

The Liquidity Risk Management Group is responsible for measuring, monitoring and controlling our liquidity risks. This group establishes methodologies and specifications for measuring liquidity risks, performs scenario analysis and liquidity stress testing, and sets and monitors liquidity limits. The group works with our business units to limit liquidity risk exposures and reviews liquidity risks associated with new products and new business strategies. The Liquidity Risk Management Group also reviews liquidity risk with other independent risk and control groups and Treasury Management in Asset/Liability Committee meetings.

Our primary liquidity objectives are to ensure liquidity through market cycles and periods of financial stress and to ensure that all funding requirements and unsecured debt obligations that mature within one year can be met without issuing new unsecured debt or requiring



liquidation of business assets. In managing liquidity, we place significant emphasis on monitoring the near term cash flow profiles and exposures through extensive scenario analysis and stress testing. To achieve our objectives, we have established a set of liquidity management practices that are outlined below:

- Maintain excess liquidity in the form of unencumbered liquid assets and committed credit facilities;
- Match asset and liability profiles appropriately;
- Perform scenario analysis and stress testing; and
- Maintain a well formulated and documented contingency funding plan, including access to lenders of last resort.

#### Excess Liquidity and Unencumbered Assets

Consistent with our objectives, we maintain excess liquidity at ML & Co. and selected subsidiaries in the form of cash and high quality unencumbered liquid assets, which represent our "Global Liquidity Sources" and serve as our primary source of liquidity risk protection. We maintain these sources of liquidity at levels we believe are sufficient to sustain Merrill Lynch in the event of stressed liquidity conditions. In assessing liquidity, we monitor the extent to which the unencumbered assets are available as a source of funds, taking into consideration any regulatory or other restrictions that may limit the availability of unencumbered assets of subsidiaries to ML & Co. or other subsidiaries.

As of December 29, 2006 and December 30, 2005, the Global Liquidity Sources were \$178 billion and \$136 billion, respectively, consisting of the following:

(dollars in billions)	December 29, 2006	December 30, 2005
Excess liquidity pool	\$ 63	\$ 37
Unencumbered assets at regulated bank subsidiaries	57	53
Unencumbered assets at regulated non-bank subsidiaries	58	46
Global Liquidity Sources	\$ 178	\$ 136

The excess liquidity pool is maintained at, or readily available to, ML & Co. and can be deployed to meet cash outflow obligations under stressed liquidity conditions. The excess liquidity pool includes cash and cash equivalents, investments in short-term money market mutual funds, U.S. government and agency obligations and other liquid securities. At December 29, 2006 and December 30, 2005, the total carrying value of the excess liquidity pool, net of related hedges, was \$63 billion and \$37 billion, respectively, which included liquidity sources at subsidiaries that we believe are available to ML & Co. without restrictions. We regularly test our ability to access all components of our excess liquidity pool. We fund our excess liquidity pool with debt that has an appropriate term maturity structure. Additionally, our policy is to fund at least \$15 billion of our excess liquidity pool with debt that has a remaining maturity of at least one year. At December 29, 2006, the amount of our excess liquidity pool funded with debt with a remaining maturity of at least one year exceeded this requirement.

We manage the size of our excess liquidity pool by taking into account the potential impact of unsecured debt maturities, normal business volatility, cash and collateral outflows under various stressed scenarios, and stressed draws for unfunded commitments and contractual obligations. At December 29, 2006, our excess liquidity pool and other liquidity sources including maturing short-term assets and committed credit facilities, significantly exceeded short-term obligations and other contractual and contingent cash outflows based on our estimates.

At December 29, 2006 and December 30, 2005, unencumbered liquid assets of \$57 billion and \$53 billion, respectively, in the form of unencumbered high investment grade asset-backed securities and prime residential mortgage-backed securities were available at our regulated bank subsidiaries to meet potential deposit obligations, business activity demands and stressed liquidity needs of the bank subsidiaries. Our liquidity model conservatively assumes that these unencumbered assets are restricted from transfer and unavailable as a liquidity source to ML & Co. and other non-bank subsidiaries.

At December 29, 2006 and December 30, 2005, our regulated non-bank subsidiaries, including broker-dealer subsidiaries, maintained \$58 billion and \$46 billion, respectively, of unencumbered securities, which are an important source of liquidity for broker-dealer activities and other individual subsidiary financial commitments. These unencumbered securities are generally restricted from transfer and unavailable to support liquidity needs of ML & Co. or other subsidiaries.

#### Committed Credit Facilities

In addition to the Global Liquidity Sources, we maintain credit facilities that are available to cover immediate and contingent funding needs. We maintain a committed, multi-currency, unsecured bank credit facility that totaled \$4.5 billion and \$4.0 billion at December 29, 2006

and December 30, 2005, respectively. This 364-day facility permits borrowings by ML & Co. and select subsidiaries and expires in June 2007. The facility includes a one-year term-out feature that allows ML & Co., at its option, to extend borrowings under the facility for an additional year beyond the expiration date in June 2007. At December 29, 2006 and December 30, 2005, we had no borrowings outstanding under this credit facility, although we do borrow regularly from it.

We also maintain two committed, secured credit facilities which totaled \$7.5 billion at December 29, 2006 and \$5.5 billion at December 30, 2005. One of these facilities is multi-currency and includes a tranche of \$1.2 billion that is available on an unsecured basis, at our option. These facilities expire in May 2007 and December 2007. Both facilities include a one-year term-out feature that allows ML & Co., at its option, to extend borrowings under the facilities for an additional year beyond their respective expiration dates. The secured facilities permit borrowings by ML & Co. and select subsidiaries, secured by a broad range of collateral. At December 29, 2006 and December 30, 2005, we had no borrowings outstanding under either facility.

In addition, we maintain committed, secured credit facilities with two financial institutions that totaled \$11.75 billion at December 29, 2006 and \$6.25 billion at December 30, 2005. The secured facilities may be collateralized by government obligations eligible for pledging. The facilities expire at various dates through 2014, but may be terminated earlier with at least a nine-month notice by either party. At December 29, 2006 and December 30, 2005, we had no borrowings outstanding under these facilities.

### **Asset-Liability Management**

We manage the profiles of our assets and liabilities and the relationships between them with the objective of ensuring that we maintain sufficient liquidity to meet our funding obligations in all environments, including periods of financial stress. This asset-liability management involves maintaining the appropriate amount and mix of financing related to the underlying asset profiles and liquidity characteristics, while monitoring the relationship between cash flow sources and uses. Our asset-liability management takes into account restrictions at the subsidiary level with coordinated and centralized oversight at ML & Co. We consider a legal entity focus essential in view of the regulatory, tax and other considerations that can affect the transfer and availability of liquidity between legal entities. We assess the availability of cash flows to fund maturing liability obligations when due under stressed market liquidity conditions in time frames from overnight through one year, with an emphasis on the near term periods during which liquidity risk is considered to be the greatest.

An important objective of our asset-liability management is ensuring that sufficient funding is available for our long-term assets and other long-term capital requirements. Long-term capital requirements are determined using a long-term capital model that takes into account:

- The portion of assets that cannot be self-funded in the secured financing markets, considering stressed market conditions, including illiquid and less liquid assets;
- Subsidiaries' regulatory capital;
- Collateral on derivative contracts that may be required in the event of changes in our credit ratings or movements in the underlying instruments;
- Portions of commitments to extend credit based on our estimate of the probability of draws on these commitments; and
- Other contingencies based on our estimates.

In assessing the appropriateness of our long-term capital, we seek to: (1) ensure sufficient matching of our assets based on factors such as holding period, contractual maturity and regulatory restrictions and (2) limit the amount of liabilities maturing in any particular period. We also consider liquidity needs for business growth and circumstances that might cause contingent liquidity obligations. Our policy is to operate with an excess of long-term capital sources of at least \$15 billion over our long-term capital requirements. At December 29, 2006, our long-term capital sources of \$240.1 billion exceeded our estimated long-term capital requirements by more than \$15 billion.

Our regulated bank subsidiaries maintain strong liquidity positions and manage the liquidity profile of their assets, liabilities and commitments so that they can appropriately balance cash flows and meet all of their deposit and other funding obligations when due. This asset-liability management includes: projecting cash flows, monitoring balance sheet liquidity ratios against internal and regulatory requirements, monitoring depositor concentrations, and maintaining liquidity and contingency plans. In managing liquidity, our bank subsidiaries place emphasis on a stable and diversified retail deposit base, which serves as a reliable source of liquidity. The banks' liquidity models use behavioral and statistical approaches to measure and monitor the liquidity characteristics of the deposits.

Our asset-liability management process also focuses on maintaining diversification and appropriate mix of borrowings through application and monitoring of internal concentration limits and guidelines on various factors, including debt instrument types, maturities, currencies, and single investors.



### **Scenario Analysis and Stress Testing**

Scenario analysis and stress testing is an important part of our liquidity management process. Our Liquidity Risk Management Group performs regular scenario-based stress tests covering credit rating downgrades and stressed market conditions both market-wide and in specific market segments. We run scenarios covering crisis durations ranging from as short as one week through as long as one year. Some scenarios assume that normal business is not interrupted.

In our scenario analysis, we assume loss of access to unsecured funding markets during periods of financial stress. Various levels of severity are assessed through sensitivity analysis around key liquidity risk drivers and assumptions. Key assumptions that are stressed include diminished access to the secured financing markets, run-off in deposits, draws on liquidity facilities, and derivative collateral outflows. We assess the liquidity sources that can be accessed during the crisis and the residual positions.

Management judgment is applied in scenario modeling. The Liquidity Risk Management Group works with our Credit and Market Risk Management groups to incorporate the results of their judgment and analytics where credit or market risk implications exist. We assess the cash flow exposures under the various scenarios and use the results to refine liquidity assumptions, size our excess liquidity pools and/or adjust the asset-liability profiles.

### **Contingency Funding Plan**

We maintain a contingency funding plan that outlines our responses to liquidity stress events of various levels of severity. The plan includes the funding action steps, potential funding strategies and a range of communication procedures that we will implement in the event of stressed liquidity conditions. We periodically review and test the contingency funding plan to achieve ongoing validity and readiness.

Our U.S. bank subsidiaries also retain access to contingency funding through the Federal Reserve discount window and Federal Home Loan Banks, while certain non-U.S. subsidiaries have access to central banks. While we do not rely on these sources in our liquidity modeling, we maintain the policies, procedures and governance processes that would enable us to access these sources.

### **Operational Risk**

We define operational risk as the risk of loss resulting from the failure of people, internal processes and systems or from external events. The primary responsibility for managing operational risk on a day-to-day basis lies with our businesses and support groups. The Operational Risk Management Group provides the framework within which these groups manage operational risk. These groups manage operational risk in a number of ways, including the use of technology to automate processes; the establishment of policies and key controls; the provision and testing of business continuity plans; and the training, supervision, and development of staff.

The Operational Risk Management Group has established our approach to operational risk management through the documentation of key principles and policies. The group provides an independent assessment of operational risk through the monitoring and reporting of risk exposures and loss events. This includes analysis and reporting of internal and external losses in order to provide a comprehensive profile of the risk exposure facing the industry and Merrill Lynch. The group works closely with our businesses and other independent risk and control groups in assessing and managing operational risks.

### **Other Risks**

We encounter a variety of other risks, which could have the ability to impact the viability, profitability, and cost-effectiveness of present or future transactions. Such risks include political, tax, and regulatory risks that may arise due to changes in local laws, regulations, accounting standards, or tax statutes. To assist in the mitigation of such risks, we rigorously review new and pending legislation and regulations. Additionally, we employ professionals in jurisdictions in which we operate to actively follow issues of potential concern or impact to Merrill Lynch and to participate in related interest groups.

## Non-Investment Grade Holdings and Highly Leveraged Transactions

Non-investment grade holdings and highly leveraged transactions involve risks related to the creditworthiness of the issuers or counterparties and the liquidity of the market for such investments. We recognize these risks and, whenever possible, employ strategies to mitigate exposures. The specific components and overall level of non-investment grade and highly leveraged positions may vary significantly from period-to-period as a result of inventory turnover, investment sales, and asset redeployment.

In the normal course of business, we underwrite, trade, and hold non-investment grade cash instruments in connection with our investment banking, market-making, and derivative structuring activities. Non-investment grade holdings are defined as debt and preferred equity securities rated lower than BBB or equivalent ratings by recognized credit rating agencies, sovereign debt in emerging markets, amounts due under derivative contracts from non-investment grade counterparties, and other instruments that, in the opinion of management, are non-investment grade.

In addition to the amounts included in the following table, we may also be exposed to credit risk through derivatives related to the underlying security where a derivative contract can either replicate ownership of the underlying security (e.g., long total return swaps) or potentially force ownership of the underlying security (e.g., short put options). Derivatives may also subject us to credit spread or issuer default risk, in that changes in credit spreads or in the credit quality of the underlying securities may adversely affect the derivatives' fair values. We seek to manage these risks by engaging in various hedging strategies to reduce our exposure associated with non-investment grade positions, such as purchasing an option to sell the related security or entering into other offsetting derivative contracts.

We provide financing and advisory services to, and invest in, companies entering into leveraged transactions, which may include leveraged buyouts, recapitalizations, and mergers and acquisitions. On a selected basis, we provide extensions of credit to leveraged companies, in the form of senior and subordinated debt, as well as bridge financing. In addition, we syndicate loans for non-investment grade companies or in connection with highly leveraged transactions and may retain a portion of these loans.

We hold direct equity investments in leveraged companies and interests in partnerships that invest in leveraged transactions. We have also committed to participate in limited partnerships that invest in leveraged transactions. We anticipate that we will continue to make future commitments to participate in limited partnerships and other direct equity investments on a selective basis.

## Trading Exposures

The following table summarizes our trading exposures to non-investment grade or highly leveraged corporate issuers or counterparties at year-end 2006 and 2005:

(dollars in millions)	2006	2005
Trading assets:		
Cash instruments	\$ 26,855	\$ 15,578
Derivatives	9,661	6,750
Trading liabilities – cash instruments	(4,034)	(3,400)
Collateral on derivative assets	(3,012)	(3,123)
Net trading asset exposure	\$ 29,470	\$ 15,805

Included in the preceding table are debt and equity securities and traded bank loans of companies in various stages of bankruptcy proceedings or in default. At December 29, 2006, the carrying value of such debt and equity securities totaled \$618 million, of which 49% resulted from our market-making activities in such securities. This compared with \$900 million at December 30, 2005, of which 61% related to market-making activities. Also included are distressed bank loans totaling \$219 million and \$290 million at year-end 2006 and 2005, respectively.

## Non-Trading Exposures

The following table summarizes our non-trading exposures to non-investment grade or highly leveraged corporate issuers or counterparties at year-end 2006 and 2005. This table excludes lending-related exposures which are included in the Credit Risk section of Risk Management.

(dollars in millions)	2006	2005
Investment securities	\$ 900	\$ 524
Other investments(1):		
Partnership interests	4,710	2,223
Other equity investments(2)	4,284	2,086
Other assets	618	76

(1) Includes a total of \$777 million and \$556 million in investments held by employee partnerships at year-end 2006 and 2005, respectively, for which a portion of the market risk of the investments rests with the participating employees.

(2) Includes investments in 155 and 167 enterprises at year-end 2006 and 2005, respectively.





In addition, we had commitments to non-investment grade or highly leveraged corporate issuers or counterparties of \$1.6 billion and \$1.2 billion at year-end 2006 and 2005, respectively, which primarily relate to commitments to invest in partnerships.

At December 29, 2006, our single largest non-investment grade industry exposure was to the Technology/Media/Telecommunication sector, principally within the media and entertainment industry.

## Recent Accounting Developments

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Liabilities* ("SFAS No. 159"). SFAS No. 159 provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities, with changes in fair value recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument by instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided that the entity makes that choice in the first 120 days of that fiscal year, has not yet issued financial statements for any interim period of the fiscal year of adoption, and also elects to apply the provisions of Statement No. 157, *Fair Value Measurements* ("SFAS No. 157"). We intend to early adopt SFAS No. 159 as of the first quarter of fiscal 2007 and are currently assessing the impact of adoption on the Consolidated Financial Statements.

In September 2006, the FASB issued SFAS No. 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and enhances disclosure about fair value measurements. SFAS No. 157 nullifies the guidance provided by the Emerging Issues Task Force on Issue 02-3, *Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities* ("EITF 02-3") that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 with early adoption permitted provided that the entity has not yet issued financial statements for that fiscal year, including any interim periods. The provisions of SFAS No. 157 are to be applied prospectively, except that the provisions related to block discounts and existing derivative financial instruments measured under EITF 02-3 are to be applied as a one-time cumulative effect adjustment to opening retained earnings in the year of the adoption. We intend to early adopt SFAS No. 157 as of the first quarter of fiscal 2007 and do not expect the adoption to have a material impact on the Consolidated Financial Statements.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R* ("SFAS No. 158"). SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of its defined benefit pension and other postretirement plans, measured as the difference between the fair value of plan assets and the benefit obligation as an asset or liability in its statement of financial condition. Upon adoption, SFAS No. 158 requires an entity to recognize previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income (loss), net of tax. In accordance with the guidance in SFAS No. 158, we adopted this provision of the standard for year-end 2006. The adoption of SFAS No. 158 resulted in a net credit of \$65 million to accumulated other comprehensive loss recorded on the Consolidated Financial Statements at December 29, 2006. See Note 13 to the Consolidated Financial Statements for further information regarding the incremental effect of applying this provision. SFAS No. 158 also requires defined benefit plan assets and benefit obligations to be measured as of the date of the company's fiscal year-end. We have historically used a September 30 measurement date. Under the provisions of SFAS No. 158, we will be required to change our measurement date to coincide with our fiscal year-end. This provision of SFAS No. 158 will be effective for us in fiscal 2008. We are currently assessing the impact of adoption of this provision of SFAS No. 158 on the Consolidated Financial Statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108 ("SAB No. 108") to provide guidance on how the effects of the carryover or reversal of prior year unrecorded misstatements should be considered in quantifying a current year misstatement. SAB 108 requires a company to apply an approach that considers the amount by which the current year income statement is misstated ("rollover approach") and an approach that considers the cumulative amount by which the current year balance sheet is misstated ("iron-curtain approach"). Prior to the issuance of SAB No. 108, many companies applied either the rollover or iron-curtain approach for purposes of assessing materiality of misstatements. SAB No. 108 is effective for fiscal years ending after November 15, 2006. Upon adoption, SAB No. 108 allows a one-time cumulative effect adjustment against retained earnings for those prior year misstatements that were not material under a company's prior approach, but that are deemed material under SAB No. 108. Adoption of SAB No. 108 did not have a material impact on the Consolidated Financial Statements.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position.

taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 will be effective for us beginning in the first quarter of 2007. We do not expect the impact of adoption of FIN 48 to be material to the opening balance of retained earnings.

In April 2006, the FASB issued a FASB Staff Position FIN 46(R)-6, *Determining the Variability to be Considered in Applying FIN 46R* ("the FSP"). The FSP requires that the variability to be included when applying FIN 46R be based on a "by-design" approach and should consider what risks the variable interest entity was designed to create. We adopted the FSP beginning in the third quarter of 2006 for all new entities with which we became involved. We will apply the provisions of the FSP to all entities previously required to be analyzed under FIN 46R when a reconsideration event occurs as defined under paragraph 7 of FIN 46R. The adoption of the FSP during the third quarter did not have a material impact on the Consolidated Financial Statements.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets* ("SFAS No. 156"). SFAS No. 156 amends Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, to require all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. For those companies that elect to measure their servicing assets and liabilities at fair value, SFAS No. 156 requires the difference between the carrying value and fair value at the date of adoption to be recognized as a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the election is made. We will adopt SFAS No. 156 beginning in the first quarter of 2007. We do not expect the impact of adopting SFAS No. 156 to have a material impact on the Consolidated Financial Statements.

In February 2006, the FASB issued Statement No. 155, *Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140* ("SFAS No. 155"). SFAS No. 155 clarifies the bifurcation requirements for certain financial instruments and permits hybrid financial instruments that contain a bifurcable embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments will be recognized as a cumulative-effect adjustment to beginning retained earnings. We will adopt SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. As a result, there will be no cumulative-effect adjustment on the Consolidated Financial Statements upon adoption of the standard.

During the first quarter of 2006, we adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R"). Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require future service continue to be amortized into expense over the relevant service period. We adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, we had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, we had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

In addition, beginning with performance year 2006, for which we granted stock awards in January 2007, we accrued the expense for future awards granted to retirement-eligible employees over the award performance year instead of recognizing the entire expense related to the award on the grant date. Compensation expense for the 2006 performance year and all future stock awards granted to employees not eligible for retirement with respect to those awards will be recognized over the applicable vesting period.

SFAS No. 123R also requires expected forfeitures of share-based compensation awards for non-retirement-eligible employees to be included in determining compensation expense. Prior to the adoption of SFAS No. 123R, any benefits of employee forfeitures of such awards were recorded as a reduction of compensation expense when the employee left Merrill Lynch and forfeited the award. In the first quarter of 2006, we recorded a benefit based on expected forfeitures which was not material to the results of operations for the quarter.



The adoption of SFAS No. 123R resulted in a first quarter charge to compensation expense of approximately \$550 million on a pre-tax basis and \$370 million on an after-tax basis.

The adoption of SFAS No. 123R, combined with other business and competitive considerations, prompted us to undertake a comprehensive review of our stock-based incentive compensation awards, including vesting schedules and retirement eligibility requirements, examining their impact to both Merrill Lynch and its employees. Upon the completion of this review, the Management Development and Compensation Committee of Merrill Lynch's Board of Directors determined that to fulfill the objective of retaining high quality personnel, future stock grants should contain more stringent retirement provisions. These provisions include a combination of increased age and length of service requirements. While the stock awards of employees who retire continue to vest, retired employees are subject to continued compliance with the strict non-compete provisions of those awards. To facilitate transition to the more stringent future requirements, the terms of most outstanding stock awards previously granted to employees, including certain executive officers, were modified, effective March 31, 2006, to permit employees to be immediately eligible for retirement with respect to those earlier awards. While we modified the retirement-related provisions of the previous stock awards, the vesting and non-compete provisions for those awards remain in force.

Since the provisions of SFAS No. 123R apply to awards modified in 2006, these modifications required us to record additional one-time compensation expense in the first quarter of 2006 for the remaining unamortized amount of all awards to employees who had not previously been retirement-eligible under the original provisions of those awards.

The one-time, non-cash charge associated with the adoption of SFAS No. 123R, and the policy modifications to previous awards resulted in a net charge to compensation expense in the first quarter of 2006 of approximately \$1.8 billion pre-tax, and \$1.2 billion after-tax, or a net impact of \$1.34 and \$1.21 on basic and diluted earnings per share, respectively. Policy modifications to previously granted awards amounted to \$1.2 billion of the pre-tax charge and impacted approximately 6,300 employees.

Prior to the adoption of SFAS No. 123R, we presented the cash flows related to income tax deductions in excess of the compensation expense recognized on share-based compensation as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123R requires cash flows resulting from tax deductions in excess of the grant-date fair value of share-based awards to be included in cash flows from financing activities. The excess tax benefits of \$283 million related to total share-based compensation included in cash flows from financing activities in the first quarter of 2006 would have been included in cash flows from operating activities if we had not adopted SFAS No. 123R.

As a result of adopting SFAS No. 123R, approximately \$600 million of liabilities associated with the Financial Advisor Capital Accumulation Award Plan ("FACAAP") were reclassified to stockholders' equity. In addition, as a result of adopting SFAS No. 123R, the unamortized portion of employee stock grants, which was previously reported as a separate component of stockholders' equity on the Consolidated Balance Sheets, has been reclassified to paid-in capital. Refer to Note 14 to the Consolidated Financial Statements for additional information.

In June 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force on Issue 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ("EITF 04-5"). EITF 04-5 presumes that a general partner controls a limited partnership, and should therefore consolidate a limited partnership, unless the limited partners have the substantive ability to remove the general partner without cause based on a simple majority vote or can otherwise dissolve the limited partnership, or unless the limited partners have substantive participating rights over decision making. The guidance in EITF 04-5 was effective beginning in the third quarter of 2005 for all new limited partnership agreements and any limited partnership agreements that were modified. For those partnership agreements that existed at the date EITF 04-5 was issued, the guidance became effective in the first quarter of 2006. The adoption of this guidance did not have a material impact on the Consolidated Financial Statements.

In December 2005, the FASB issued FASB Staff Position ("FSP") SOP 94-6-1, *Terms of Loan Products That May Give Rise to a Concentration of Credit Risk*. The guidance requires the disclosure of concentrations of loans with certain features that may increase the creditor's exposure to risk of nonpayment or realization. These loans are often referred to as "non-traditional" loans and include features such as high LTV ratios, terms that permit payments smaller than the interest accruals and loans where the borrower is subject to significant payment increases over the life of the loan. We adopted the provisions of this guidance in the fourth quarter of 2005. See Note 8 to the Consolidated Financial Statements for this disclosure.

## Activities of Principal Subsidiaries

**Merrill Lynch, Pierce, Fenner & Smith Incorporated ("MLPF&S")** in the United States, acts as a broker (i.e., agent) for corporate, institutional, government, and other clients and as a dealer (i.e., principal) in the purchase and sale of corporate securities. MLPF&S also acts as a broker and/or a dealer in the purchase and sale of mutual funds, money market instruments, government securities, high yield bonds, municipal securities, financial futures contracts and options. The futures business and foreign exchange activities are conducted through MLPF&S and other subsidiaries. MLPF&S holds memberships and/or has third-party clearing relationships with all major commodity and financial futures exchanges and clearing associations in the United States and it also carries positions reflecting trades executed on exchanges outside of the United States through affiliates and/or third-party clearing brokers. As a leading investment banking entity, MLPF&S provides corporate, institutional, and government clients with a wide variety of financial services including underwriting the sale of securities to the public, structured and derivative financing, private placements, mortgage and lease financing and financial advisory services, including advice on mergers and acquisitions.

MLPF&S also provides securities clearing services for its own account and for unaffiliated broker-dealers through its *Broadcort Correspondent Clearing Division* and through its subsidiary Merrill Lynch Professional Clearing Corp. ("ML Pro"). ML Pro is involved in our prime brokerage business and also makes a market in listed option contracts on various options exchanges.

MLPF&S also provides discretionary and non-discretionary investment advisory services. These advisory services include Merrill Lynch Consults® Service, the Personal Investment Advisory Program, the Merrill Lynch Mutual Fund Advisor® program, the Merrill Lynch Mutual Fund Advisor Selects® program, Merrill Lynch Personal Advisor program, and Merrill Lynch Global Selects. MLPF&S also offers fee-based financial planning services, including the Financial Foundation® report. MLPF&S provides financing to clients, including margin lending and other extensions of credit. Through the *Beyond Banking®* account, our customers have access to a special securities account product designed for everyday transactions, savings and cash management that combines Visa, check writing and ATM access with available advice and guidance. We also offer Merrill Lynch branded credit cards.

Through its retirement group, MLPF&S provides a wide variety of investment and custodial services to individuals through Individual Retirement Accounts and small business retirement programs. MLPF&S also provides investment, administration, communications, and consulting services to corporations and their employees for their retirement programs, including 401(k), pension, profit-sharing and non-qualified deferred compensation plans.

**Merrill Lynch International ("MLI")** is a United Kingdom-based dealer in equity and fixed income securities of a significant number of global issuers, sovereign government obligations and asset-backed securities, and in loans and related financial instruments. Outside the United States, MLI is a registered market maker and regularly makes a market in the equity securities of the more actively traded non-U.S. corporations. MLI is also our primary non-U.S. credit and equity derivatives and futures product dealer.

**Merrill Lynch Government Securities, Inc. ("MLGSI")** is a primary dealer in obligations issued or guaranteed by the U.S. Government and regularly makes a market in securities issued by Federal agencies and other government-sponsored entities, such as, among others, Government National Mortgage Association, Fannie Mae and Freddie Mac. MLGSI deals in mortgage-backed pass-through instruments issued by certain of these entities and also in related futures, options, and forward contracts for its own account, to hedge its own risk, and to facilitate customers' transactions. As a primary dealer, MLGSI acts as a counterparty to the Federal Reserve Bank of New York ("FRBNY") in the conduct of open market operations and regularly reports positions and activities to the FRBNY. An integral part of MLGSI's business involves entering into repurchase agreements and securities lending transactions.



**Merrill Lynch Capital Services, Inc. ("MLCS") and Merrill Lynch Derivative Products AG ("MLDP")** are Merrill Lynch's primary interest rate and currency derivative product dealers. MLCS primarily acts as a counterparty for certain derivative financial products, including interest rate and currency swaps, caps and floors and options. MLCS maintains positions in interest-bearing securities, financial futures and forward contracts to hedge its interest rate and currency risk related to derivative exposures. In the normal course of its business, MLCS enters into repurchase and resale agreements with certain affiliated companies. MLDP acts as an intermediary for certain derivative products, including interest rate and currency swaps, between MLCS and counterparties that are highly rated or otherwise acceptable to MLDP. Its activities address certain swap customers' preference to limit their trading to those dealers having the highest credit quality. MLDP has been assigned the Aaa, AAA and AAA counterparty rating by the rating agencies Moody's Investors Service, Standard & Poor's Ratings Services and Fitch Ratings, respectively. Customers meeting certain credit criteria enter into swaps with MLDP and, in turn, MLDP enters into offsetting mirror swaps with MLCS. However, MLCS is required to provide MLDP with collateral to mitigate certain exposures MLDP may have to MLCS. In addition, MLCS's subsidiaries, Merrill Lynch Commodities, Inc., Merrill Lynch Commodities (Europe) Trading Limited and other Merrill Lynch subsidiaries trade as principal in physically and financially settled contracts in energy, weather and a broad range of other commodities. These subsidiaries also provide asset optimization and other energy management and risk management services for third parties.

**Merrill Lynch Bank USA ("MLBUSA") and Merrill Lynch Bank & Trust Co., FSB ("MLBT-FSB")** are part of the Merrill Lynch Global Bank Group, which provides the management platform for Merrill Lynch's banking products and services. In July 2006, Merrill Lynch Trust Company, FSB ("MLTC-FSB") received approval from the Office of Thrift Supervision ("OTS") to become a full service thrift institution as part of an internal reorganization of certain banking businesses of Merrill Lynch. On August 5, 2006, Merrill Lynch Bank & Trust Co. ("MLB&T"), an existing Federal Deposit Insurance Corporation ("FDIC")-insured depository institution, was merged into MLTC-FSB, and MLTC-FSB was renamed Merrill Lynch Bank & Trust Co., FSB.

Merrill Lynch, primarily through MLBUSA, provides syndicated and bridge financing, asset-based lending, commercial real estate lending, equipment financing, and standby or "backstop" credit in various forms for large institutional clients generally in connection with their commercial paper programs. MLBUSA also offers securities-based loans primarily to individual clients. MLBUSA is a state-chartered depository institution whose deposits are insured by the FDIC, and is a wholesale bank for Community Reinvestment Act ("CRA") purposes. MLBT-FSB is an FDIC-insured federal savings bank and is a retail bank for CRA purposes. MLBUSA and MLBT-FSB offer certificates of deposit, transaction accounts and money market deposit accounts and issue Visa® debit cards.

MLBT-FSB, through its subsidiary Merrill Lynch Credit Corporation, offers residential mortgage financing throughout the United States enabling clients to purchase and refinance their homes as well as to manage their other personal credit needs. In addition, Merrill Lynch Business Financial Services Inc. ("MLBFS"), a subsidiary of MLBUSA, engages in commercial financing for qualifying small- and middle-market businesses, including lines of credit, revolving loans, term loans and equipment leases and loans. MLBFS provides qualifying business clients with acquisition, working capital and equipment financing, commercial real estate financing, and other specialized asset financing.

Financial Data Services Inc., a wholly-owned subsidiary of MLBUSA, is a registered transfer agent and provides support and services for mutual fund products.

**Merrill Lynch International Bank Limited ("MLIB")**, formerly known as Merrill Lynch Capital Markets Bank Limited, is the primary non-U.S. banking entity for Merrill Lynch. Headquartered in Ireland, with branch offices in Amsterdam, Bahrain, Frankfurt, London, Madrid, Milan and Singapore, MLIB acts as a principal for debt derivative transactions and engages in advisory, lending, loan trading, and institutional sales activities. MLIB also provides collateralized (including mortgage) lending, letters of credit, guarantees and foreign exchange services to, and accepts deposits from, its clients.

MLIB, through its subsidiaries, Mortgages plc and Freedom Funding Limited, provides mortgage lending, administration and servicing in the U.K. nonconforming residential mortgage market.

Merrill Lynch Bank (Suisse) S.A., a subsidiary of MLIB, is a Swiss licensed bank that provides a full array of banking, asset management and brokerage products and services to international clients, including securities trading and custody, secured loans and overdrafts, fiduciary deposits, foreign exchange trading and portfolio management services.

On September 30, 2006, Merrill Lynch completed an internal reorganization of its non-U.S. banking structure, when the entire business of mlib (historic) (the UK entity previously known as Merrill Lynch International Bank Limited) was transferred to MLIB after obtaining all necessary regulatory approvals and pursuant to High Court Orders granted in London and Singapore. The two entities were renamed as part of this reorganization. Following the transfer, mlib (historic) ceased to conduct business activity.

**Merrill Lynch Mortgage Capital Inc. ("MLMCI")** is a dealer in syndicated commercial loans. As an integral part of its business, MLMCI enters into repurchase agreements whereby it obtains funds by pledging its own whole loans as collateral. The repurchase agreements provide financing for MLMCI's inventory and serve as short-term investments for MLMCI's customers. MLMCI also enters into reverse repurchase agreements through which it provides funds to customers collateralized by whole loan mortgages, thereby providing the customers with temporary liquidity. MLMCI, through its subsidiary Merrill Lynch Mortgage Lending, Inc. ("MLML"), is a dealer in whole loan mortgages, mortgage loan participations, mortgage loan servicing and a commercial mortgage conduit that makes, and purchases from lenders, both commercial and multi-family mortgage loans and then securitizes these loans for sale to investors. MLML purchases prime, subprime, nonperforming and subperforming residential mortgage loans from originators of these loans and aggregates these loans for sale in the securitization market. Wilshire Credit Corporation, a subsidiary of MLMCI, services subprime, nonperforming and reperforming residential mortgages.

**Merrill Lynch Japan Securities Co., Ltd. ("MLJS")** is a Japan-based broker-dealer that provides clients with a variety of financial services, including the purchase and sale of equity and fixed income securities, futures and options. MLJS also acts as an underwriter and seller of securities in both publicly registered transactions and private placements.

**Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York** issue annuity products. The sale of non-proprietary insurance products and proprietary and non-proprietary annuity products are made through Merrill Lynch Life Agency Inc. and other affiliated insurance agencies operating in the United States.

**ML IBK Positions, Inc.** is a U.S.-based entity involved in private equity and principal investing that makes proprietary investments in all levels of the capital structure of U.S. and non-U.S. companies, and in special purpose companies owning real estate, mortgage loans, consumer receivables and other assets, and may make direct equity investments in real estate assets, mortgage loans and other assets. In addition, through its subsidiary, Merrill Lynch Capital Corporation, it provides senior and subordinated financing to certain companies.

# Management's Discussion of Financial Responsibility, Disclosure Controls and Procedures, and Report on Internal Control Over Financial Reporting



## Financial Responsibility

Oversight is provided by independent units within Merrill Lynch, working together to maintain Merrill Lynch's internal control standards. Corporate Audit reports directly to the Audit Committee of the Board of Directors, providing independent appraisals of Merrill Lynch's internal controls and compliance with established policies and procedures. Finance management establishes accounting policies and procedures, measures and monitors financial risk, and independently from the businesses prepares financial statements that fairly present the underlying transactions and events of Merrill Lynch. Independent risk groups monitor capital adequacy and liquidity management and have oversight responsibility for Merrill Lynch's market and credit risks independent from business line management. These groups have clear authority to enforce trading and credit limits using various systems and procedures to monitor positions and risks. The Office of the General Counsel serves in a counseling and advisory role to management and the business groups. In this role, the Office of the General Counsel develops policies; works with the business in monitoring compliance with internal policies, external rules, and industry regulations; and provides legal advice, representation, execution, and transaction support to the businesses.

ML & Co. has established a Disclosure Committee to assist the Chief Executive Officer and Chief Financial Officer in fulfilling their responsibilities for overseeing the accuracy and timeliness of disclosures made by ML & Co. The Disclosure Committee is made up of senior representatives of Merrill Lynch's Finance, Investor Relations, Office of the General Counsel, Treasury, Tax and independent risk groups, and is responsible for implementing and evaluating disclosure controls and procedures on an ongoing basis. The Disclosure Committee meets at least eight times a year. Meetings are held as needed to review key events and disclosures impacting the period throughout each fiscal quarter and prior to the filing of ML & Co.'s Form 10-K and 10-Q reports and proxy statement with the SEC.

The Board of Directors designated Merrill Lynch's Guidelines for Business Conduct as the Company's code of ethics for directors, officers and employees in performing their duties. The Guidelines set forth written standards for employee conduct with respect to conflicts of interest, disclosure obligations, compliance with applicable laws and rules and other matters. The Guidelines also set forth information and procedures for employees to report ethical or accounting concerns, misconduct or violations of the Guidelines in a confidential manner. The Board of Directors adopted Merrill Lynch's Code of Ethics for Financial Professionals in 2003. The Code, which applies to all Merrill Lynch professionals who participate in our public disclosure process, supplements our Guidelines for Business Conduct and is designed to promote honest and ethical conduct, full, fair and accurate disclosure and compliance with applicable laws.

The independent registered public accounting firm, Deloitte & Touche LLP, performs annual audits of Merrill Lynch's financial statements in accordance with the Standards of the Public Company Accounting Oversight Board (United States). They openly discuss with the Audit Committee their views on the quality of the financial statements and related disclosures and the adequacy of Merrill Lynch's internal accounting controls. Quarterly review reports on the unaudited interim financial statements are also issued by Deloitte & Touche LLP. The Audit Committee appoints the independent registered public accounting firm. The independent registered public accounting firm is given unrestricted access to all financial records and related data, including minutes of meetings of stockholders, the Board of Directors, and committees of the Board.

As part of their oversight role, committees of the Board supervise management in the formulation of corporate policies, procedures and controls. The Audit Committee, which consists of five independent directors, oversees Merrill Lynch's system of internal accounting controls and the internal audit function. In addition, the Audit Committee oversees the development and implementation of risk management and compliance policies, procedures, and functions. It also reviews the annual Consolidated Financial Statements with management and Merrill Lynch's independent registered public accounting firm, and evaluates the performance, independence and fees of our independent registered public accounting firm and the professional services it provides. The Audit Committee also has the sole authority to appoint or replace the independent registered public accounting firm.

The Finance Committee, which consists of four independent directors, reviews, recommends, and approves policies regarding financial commitments and other expenditures. It also reviews and approves certain financial commitments, acquisitions, divestitures, and proprietary investments. In addition, the Finance Committee oversees balance sheet and capital management, corporate funding policies and financing plans. It also reviews Merrill Lynch's policies and procedures for managing exposure to market and credit risks.

## Disclosure Controls and Procedures

ML & Co.'s Disclosure Committee assists with implementing, monitoring and evaluating our disclosure controls and procedures. ML & Co.'s Chief Executive Officer, Chief Financial Officer and Disclosure Committee have evaluated the effectiveness of ML & Co.'s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this Report. Based on that evaluation, ML & Co.'s Chief Executive Officer and Chief Financial Officer have concluded that ML & Co.'s disclosure controls and procedures are effective.

In addition, no change in ML & Co.'s internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) occurred during the fourth fiscal quarter of 2006 that has materially affected, or is reasonably likely to materially affect, ML & Co.'s internal control over financial reporting.

## Report on Internal Control Over Financial Reporting

Management recognizes its responsibility for establishing and maintaining adequate internal control over financial reporting and has designed internal controls and procedures to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements and related notes in accordance with generally accepted accounting principles in the United States of America. Management assessed the effectiveness of Merrill Lynch's internal control over financial reporting as of December 29, 2006. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework*. Based on our assessment, management believes that Merrill Lynch maintained effective internal control over financial reporting as of December 29, 2006.

Deloitte & Touche LLP, Merrill Lynch's independent registered public accounting firm, has issued an attestation report on management's assessment of Merrill Lynch's internal control over financial reporting and on the effectiveness of Merrill Lynch's internal control over financial reporting. This report appears under "*Report of Independent Registered Public Accounting Firm*" on the following page.

New York, New York  
February 26, 2007



## Report of Independent Registered Public Accounting Firm

### To the Board of Directors and Stockholders of Merrill Lynch & Co., Inc.:

We have audited management's assessment, included in the accompanying Report on Internal Control Over Financial Reporting, that Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") maintained effective internal control over financial reporting as of December 29, 2006, based on criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Merrill Lynch's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of Merrill Lynch's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Merrill Lynch maintained effective internal control over financial reporting as of December 29, 2006, is fairly stated, in all material respects, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, Merrill Lynch maintained, in all material respects, effective internal control over financial reporting as of December 29, 2006, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 29, 2006 of Merrill Lynch and our report dated February 26, 2007 expressed an unqualified opinion on those financial statements and included an explanatory paragraph regarding the change in accounting method in 2006 for share-based payments to conform to Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*.

*Deloitte + Touche LLP*

New York, New York  
February 26, 2007

## Report of Independent Registered Public Accounting Firm

### To the Board of Directors and Stockholders of Merrill Lynch & Co., Inc.:

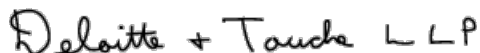
We have audited the accompanying consolidated balance sheets of Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") as of December 29, 2006 and December 30, 2005, and the related consolidated statements of earnings, changes in stockholders' equity, comprehensive income and cash flows for each of the three years in the period ended December 29, 2006. These financial statements are the responsibility of Merrill Lynch's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Merrill Lynch as of December 29, 2006 and December 30, 2005, and the results of its operations and its cash flows for each of the three years in the period ended December 29, 2006, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 1 to the consolidated financial statements, in 2006 Merrill Lynch changed its method of accounting for share-based payments to conform to Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Merrill Lynch's internal control over financial reporting as of December 29, 2006, based on the criteria established in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 26, 2007 expressed an unqualified opinion on management's assessment of the effectiveness of Merrill Lynch's internal control over financial reporting and an unqualified opinion on the effectiveness of Merrill Lynch's internal control over financial reporting.



New York, New York

February 26, 2007 (November 13, 2007 as to the effects of discontinued operations discussed in Note 18)

# Consolidated Statements of Earnings



	Year Ended Last Friday in December		
	2006	2005	2004
(dollars in millions, except per share amounts)	(52 weeks)	(52 weeks)	(53 weeks)
<b>Net Revenues</b>			
Principal transactions	\$ 7,034	\$ 3,545	\$ 2,196
Managed accounts and other fee-based revenues	6,288	5,710	5,197
Commissions	5,985	5,277	4,769
Investment banking	4,680	3,798	3,473
Revenues from consolidated investments	570	438	346
Other	3,256	2,189	1,448
	<u>27,813</u>	<u>20,957</u>	<u>17,429</u>
Interest and dividend revenues	40,433	26,412	14,820
Less interest expense	35,822	21,660	10,430
Net interest profit	4,611	4,752	4,390
Gain on merger	1,969	—	—
Total Net Revenues	<u>34,393</u>	<u>25,709</u>	<u>21,819</u>
<b>Non-Interest Expenses</b>			
Compensation and benefits	16,989	12,398	10,662
Communications and technology	1,842	1,604	1,457
Brokerage, clearing, and exchange fees	1,097	856	773
Occupancy and related depreciation	998	937	892
Professional fees	880	723	712
Advertising and market development	692	598	533
Expenses of consolidated investments	380	258	231
Office supplies and postage	226	209	202
Other	1,020	1,043	611
Total Non-Interest Expenses	<u>24,124</u>	<u>18,626</u>	<u>16,073</u>
<b>Earnings From Continuing Operations Before Income Taxes</b>	<u>10,269</u>	<u>7,083</u>	<u>5,746</u>
Income tax expense	2,876	2,070	1,377
Net Earnings From Continuing Operations	<u>7,393</u>	<u>5,013</u>	<u>4,369</u>
<b>Discontinued Operations:</b>			
Earnings from Discontinued Operations	157	148	90
Income tax expense	51	45	23
Net Earnings on Discontinued Operations	<u>106</u>	<u>103</u>	<u>67</u>
<b>Net Earnings</b>	<u>\$ 7,499</u>	<u>\$ 5,116</u>	<u>\$ 4,436</u>
Preferred Stock Dividends	188	70	41
<b>Net Earnings Applicable to Common Stockholders</b>	<u>\$ 7,311</u>	<u>\$ 5,046</u>	<u>\$ 4,395</u>
Basic Earnings Per Common Share From Continuing Operations	\$ 8.30	\$ 5.55	\$ 4.74
Basic Earnings Per Common Share From Discontinued Operations	0.12	0.11	0.07
<b>Basic Earnings Per Common Share</b>	<u>\$ 8.42</u>	<u>\$ 5.66</u>	<u>\$ 4.81</u>
Diluted Earnings Per Common Share From Continuing Operations	\$ 7.48	\$ 5.06	\$ 4.31
Diluted Earnings Per Common Share From Discontinued Operations	0.11	0.10	0.07
<b>Diluted Earnings Per Common Share</b>	<u>\$ 7.59</u>	<u>\$ 5.16</u>	<u>\$ 4.38</u>
<b>Dividends Paid Per Common Share</b>	<u>\$ 1.00</u>	<u>\$ 0.76</u>	<u>\$ 0.64</u>
<b>Average Shares Used in Computing Earnings Per Common Share</b>			
Basic	868.1	890.7	912.9
Diluted	<u>963.0</u>	<u>977.7</u>	<u>1,003.8</u>

See Notes to Consolidated Financial Statements.

## Consolidated Balance Sheets

(dollars in millions, except per share amounts)	Dec. 29, 2006	Dec. 30, 2005
<b>Assets</b>		
Cash and cash equivalents	\$ 32,109	\$ 14,586
Cash and securities segregated for regulatory purposes or deposited with clearing organizations	13,449	11,949
Securities financing transactions		
Receivables under resale agreements	178,368	163,021
Receivables under securities borrowed transactions	118,610	92,484
	<b>296,978</b>	<b>255,505</b>
Trading assets, at fair value <i>(includes securities pledged as collateral that can be sold or repledged of \$58,966 in 2006 and \$31,471 in 2005)</i>		
Equities and convertible debentures	48,527	32,933
Mortgages, mortgage-backed, and asset-backed	44,588	29,233
Corporate debt and preferred stock	32,854	27,436
Contractual agreements	31,913	26,216
Non-U.S. governments and agencies	21,075	15,157
U.S. Government and agencies	13,086	8,936
Municipals and money markets	7,243	5,694
Commodities and related contracts	4,562	3,105
	<b>203,848</b>	<b>148,710</b>
Investment securities	83,410	69,273
Securities received as collateral	24,929	16,808
Other receivables		
Customers <i>(net of allowance for doubtful accounts of \$41 in 2006 and \$46 in 2005)</i>	49,427	40,451
Brokers and dealers	18,900	12,127
Interest and other	21,054	15,619
	<b>89,381</b>	<b>68,197</b>
Loans, notes, and mortgages <i>(net of allowance for loan losses of \$478 in 2006 and \$406 in 2005)</i>	73,029	66,041
Separate accounts assets	12,314	16,185
Equipment and facilities <i>(net of accumulated depreciation and amortization of \$5,213 in 2006 and \$4,865 in 2005)</i>	2,924	2,313
Goodwill and other intangible assets	2,457	6,035
Other assets	6,471	5,413
<b>Total Assets</b>	<b>\$ 841,299</b>	<b>\$ 681,015</b>

# Consolidated Balance Sheets



(dollars in millions, except per share amounts)

Dec. 29, 2006

Dec. 30, 2005

## Liabilities

Securities financing transactions		
Payables under repurchase agreements	\$ 222,624	\$ 193,067
Payables under securities loaned transactions	43,492	19,335
	<b>266,116</b>	<b>212,402</b>
Short-term borrowings	18,110	8,987
Deposits	84,124	80,016
Trading liabilities, at fair value		
Contractual agreements	38,311	28,755
Equities and convertible debentures	23,268	19,119
Non-U.S. governments and agencies	13,385	19,217
U.S. Government and agencies	12,510	12,478
Corporate debt and preferred stock	6,323	6,203
Commodities and related contracts	3,606	2,029
Municipals, money markets and other	1,459	1,132
	<b>98,862</b>	<b>88,933</b>
Obligation to return securities received as collateral	24,929	16,808
Other payables		
Customers	49,414	35,619
Brokers and dealers	24,282	19,528
Interest and other	36,096	28,501
	<b>109,792</b>	<b>83,648</b>
Liabilities of insurance subsidiaries	2,801	2,935
Separate accounts liabilities	12,314	16,185
Long-term borrowings	181,400	132,409
Junior subordinated notes (related to trust preferred securities)	3,813	3,092
<b>Total Liabilities</b>	<b>802,261</b>	<b>645,415</b>

## Commitments and Contingencies

### Stockholders' Equity

Preferred Stockholders' Equity ( <i>liquidation preference of \$30,000 per share; issued: 2006 – 105,000 shares; 2005 – 93,000 shares</i> )	3,145	2,673
Common Stockholders' Equity		
Shares exchangeable into common stock	39	41
Common stock ( <i>par value \$1.33 1/8 per share; authorized: 3,000,000,000 shares; issued: 2006 – 1,215,381,006 shares and 2005 – 1,148,714,008 shares</i> )	1,620	1,531
Paid-in capital	18,919	13,320
Accumulated other comprehensive loss (net of tax)	(784)	(844)
Retained earnings	33,217	26,824
	<b>53,011</b>	<b>40,872</b>
Less: Treasury stock, at cost ( <i>2006 – 350,697,271 shares; 2005 – 233,112,271 shares</i> )	17,118	7,945
Total Common Stockholders' Equity	<b>35,893</b>	<b>32,927</b>
<b>Total Stockholders' Equity</b>	<b>39,038</b>	<b>35,600</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 841,299</b>	<b>\$ 681,015</b>

See Notes to Consolidated Financial Statements.

## Consolidated Statements of Changes in Stockholders' Equity

(dollars in millions)	Amounts			Shares		
	2006	2005	2004	2006	2005	2004
<b>Preferred Stock, net</b>						
Balance, beginning of year	\$ 2,673	\$ 630	\$ 425	89,685	21,000	42,500
Issuances	374	2,143	630	12,000	72,000	21,000
Redemptions	—	—	(425)	—	—	(42,500)
Shares (repurchased) re-issuances	98	(100)	—	3,243	(3,315)	—
Balance, end of year	3,145	2,673	630	104,928	89,685	21,000
<b>Common Stockholders' Equity</b>						
Shares Exchangeable into Common Stock						
Balance, beginning of year	41	41	43	2,707,797	2,782,712	2,899,923
Exchanges	(2)	—	(2)	(47,871)	(74,915)	(117,211)
Balance, end of year	39	41	41	2,659,926	2,707,797	2,782,712
Common Stock						
Balance, beginning of year	1,531	1,465	1,417	1,148,714,008	1,098,991,806	1,063,205,274
Shares issued to employees	89	66	48	66,666,998	49,722,202	35,786,532
Balance, end of year	1,620	1,531	1,465	1,215,381,006	1,148,714,008	1,098,991,806
Paid-in Capital						
Balance, beginning of year	13,320	11,460	10,053			
Employee stock plan activity	2,351	1,173	891			
Amortization of employee stock grants	3,248	687	516			
Balance, end of year	18,919	13,320	11,460			
Accumulated Other Comprehensive Loss						
Foreign Currency Translation Adjustment (net of tax)						
Balance, beginning of year	(507)	(289)	(301)			
Translation adjustment	77	(218)	12			
Balance, end of year	(430)	(507)	(289)			
Net Unrealized Gains (Losses) on Investment Securities						
Available-for-Sale Securities (net of tax)						
Balance, beginning of year	(181)	(91)	(111)			
Net unrealized gains (losses) on available-for-sale	(15)	(156)	30			
Other adjustments <sup>(1)</sup>	4	66	(10)			
Balance, end of year	(192)	(181)	(91)			
Deferred Gains (losses) on Cash Flow Hedges (net of tax)						
Balance, beginning of year	(3)	21	11			
Net deferred gains on cash flow hedges	5	(24)	10			
Balance, end of year	2	(3)	21			
Defined benefit pension and postretirement plans (net of tax)						
Balance, beginning of year	(153)	(122)	(150)			
Minimum pension liability adjustment	(76)	(31)	28			
Adjustment to initially apply SFAS 158 <sup>(2)</sup>	65	—	—			
Balance, end of year	(164)	(153)	(122)			
Balance, end of year	(784)	(844)	(481)			
Retained Earnings						
Balance, beginning of year	26,824	22,485	18,692			
Net earnings	7,499	5,116	4,436			
Preferred stock dividends declared	(188)	(70)	(41)			
Common stock dividends declared	(918)	(707)	(602)			
Balance, end of year	33,217	26,824	22,485			
Treasury Stock, at cost						
Balance, beginning of year	(7,945)	(4,230)	(1,195)	(233,112,271)	(170,955,057)	(117,294,392)
Shares repurchased	(9,088)	(3,700)	(2,968)	(116,610,876)	(63,068,200)	(54,029,600)
Shares issued to (reacquired from) employees <sup>(3)</sup>	(89)	(18)	(74)	(1,021,995)	836,071	251,724
Share exchanges	4	3	7	47,871	74,915	117,211
Balance, end of year	(17,118)	(7,945)	(4,230)	(350,697,271)	(233,112,271)	(170,955,057)
<b>Total Common Stockholders' Equity</b>	<b>35,893</b>	<b>32,927</b>	<b>30,740</b>			
<b>Total Stockholders' Equity</b>	<b>\$ 39,038</b>	<b>\$ 35,600</b>	<b>\$ 31,370</b>			

(1) Other adjustments relate to policyholder liabilities, deferred policy acquisition costs, and income taxes.

(2) For the initial year of application, the adjustment is not reflected on the Statement of Comprehensive Income.

(3) Share amounts are net of reacquisitions from employees of 6,622,887 shares, 4,360,607 shares and 4,982,481 shares in 2006, 2005 and 2004, respectively.

See Notes to Consolidated Financial Statements

# Consolidated Statements of Comprehensive Income



(dollars in millions)	Year Ended Last Friday in December		
	2006	2005	2004
<b>Net Earnings</b>	<b>\$ 7,499</b>	<b>\$ 5,116</b>	<b>\$ 4,436</b>
Other Comprehensive Income (Loss)			
Foreign currency translation adjustment:			
Foreign currency translation gains (losses)	(366)	129	(359)
Income tax (expense) benefit	443	(347)	371
Total	77	(218)	12
Net unrealized gains (losses) on investment securities available-for-sale:			
Net unrealized holding gains (losses) arising during the period	(16)	184	365
Reclassification adjustment for realized (gains) losses included in net earnings	1	(340)	(335)
Net unrealized gains (losses) on investment securities available-for-sale	(15)	(156)	30
Adjustments for:			
Policyholder liabilities	1	12	19
Deferred policy acquisition costs	—	(2)	—
Income tax (expense) benefit	3	56	(29)
Total	(11)	(90)	20
Deferred gains (losses) on cash flow hedges:			
Deferred gains (losses) on cash flow hedges	9	(2)	(7)
Reclassification adjustment for realized losses (gains) included in net earnings	(2)	(23)	10
Income tax (expense) benefit	(2)	1	7
Total	5	(24)	10
Defined benefit pension and postretirement plans:			
Minimum pension liability adjustment	(110)	(46)	38
Income tax (expense) benefit	34	15	(10)
Total	(76)	(31)	28
Total Other Comprehensive Income (Loss)	(5)	(363)	70
<b>Comprehensive Income</b>	<b>\$ 7,494</b>	<b>\$ 4,753</b>	<b>\$ 4,506</b>

See Notes to Consolidated Financial Statements

# Consolidated Statements of Cash Flows

(dollars in millions)	Year Ended Last Friday in December		
	2006	2005	2004
<b>Cash flows from operating activities</b>			
Net earnings	\$ 7,499	\$ 5,116	\$ 4,436
Non-cash items included in earnings:			
Gain on merger	(1,969)	—	—
Depreciation and amortization	523	473	506
Share-based compensation expense	3,156	1,003	876
Deferred taxes	(360)	232	2
Policyholder reserves	123	129	144
Undistributed earnings from equity investments	(421)	(417)	(400)
Other	922	888	23
Changes in operating assets and liabilities:			
Trading assets	(55,392)	25,902	(46,918)
Cash and securities segregated for regulatory purposes or deposited with clearing organizations	(1,019)	3,259	(5,466)
Receivables under resale agreements	(15,346)	(84,166)	(17,835)
Receivables under securities borrowed transactions	(26,126)	2,014	(38,426)
Customer receivables	(9,562)	(2,217)	(7,041)
Brokers and dealers receivables	(6,825)	(19)	(4,768)
Proceeds from loans, notes, and mortgages held for sale	41,317	31,255	29,399
Other changes in loans, notes, and mortgages held for sale	(47,670)	(34,554)	(30,731)
Trading liabilities	(6,097)	(17,007)	14,447
Payables under repurchase agreements	29,557	44,386	58,846
Payables under securities loaned transactions	24,157	(2,901)	11,155
Customer payables	13,795	1,238	12,141
Brokers and dealers payables	4,791	(605)	1,024
Other, net	5,533	(2,889)	2,962
Cash used for operating activities	(39,414)	(28,880)	(15,624)
<b>Cash flows from investing activities</b>			
Proceeds from (payments for):			
Maturities of available-for-sale securities	13,222	25,452	26,602
Sales of available-for-sale securities	16,176	36,574	27,983
Purchases of available-for-sale securities	(31,357)	(51,283)	(54,498)
Sales and maturities of held-to-maturity securities	18	16	37
Purchases of held-to-maturity securities	(15)	—	(4)
Loans, notes, and mortgages held for investment	(681)	(9,678)	(902)
Transfer of cash balances related to merger	(651)	—	—
Other investments and other assets	(6,546)	(1,442)	(1,854)
Equipment and facilities, net	(1,174)	(278)	(402)
Cash used for investing activities	(11,008)	(639)	(3,038)
<b>Cash flows from financing activities</b>			
Proceeds from (payments for):			
Short-term borrowings	9,123	(154)	(1,670)
Deposits	4,108	270	289
Issuance and resale of long-term borrowings	87,814	49,703	50,535
Settlement and repurchase of long-term borrowings	(42,545)	(31,195)	(23,231)
Derivative financing transactions	16,259	6,347	6,642
Issuance of common stock	1,838	858	589
Issuance of preferred stock, net	472	2,043	205
Common stock repurchases	(9,088)	(3,700)	(2,968)
Other common stock transactions	539	(80)	41
Excess tax benefits related to stock-based compensation	531	—	—
Dividends	(1,106)	(777)	(643)
Cash provided by financing activities	67,945	23,315	29,789
Increase (decrease) in cash and cash equivalents	17,523	(6,204)	11,127
Cash and cash equivalents, beginning of year	14,586	20,790	9,663
Cash and cash equivalents, end of year	\$ 32,109	\$ 14,586	\$ 20,790
<b>Supplemental disclosure of cash flow information:</b>			
Cash paid for:			
Income taxes	\$ 2,638	\$ 1,443	\$ 661
Interest	35,685	21,519	10,345

Non-cash investing and financing activities:  
The investment recorded in connection with the merger of the MLIM business with BlackRock (See Note 2) totaled \$7.7 billion. The book value of net asset transfers, derecognition of goodwill and other adjustments totaled \$4.9 billion.  
See Notes to Consolidated Financial Statements.





## NOTE 1 Summary of Significant Accounting Policies

### Description of Business

Merrill Lynch & Co., Inc. ("ML & Co.") and together with its subsidiaries, ("Merrill Lynch", "we", "our", or "us") provide investment, financing, insurance, and related services to individuals and institutions on a global basis through its broker, dealer, banking, insurance, and other financial services subsidiaries. Its principal subsidiaries include:

- Merrill Lynch, Pierce, Fenner & Smith Incorporated ("MLPF&S"), a U.S.-based broker-dealer in securities and futures commission merchant;
- Merrill Lynch International ("MLI"), a U.K.-based broker-dealer in securities and dealer in equity and credit derivatives;
- Merrill Lynch Government Securities Inc. ("MLGSI"), a U.S.-based dealer in U.S. Government securities;
- Merrill Lynch Capital Services, Inc., a U.S.-based dealer in interest rate, currency, credit derivatives and commodities;
- Merrill Lynch Bank USA ("MLBUSA"), a U.S.-based, state chartered, Federal Deposit Insurance Corporation ("FDIC")-insured depository institution;
- Merrill Lynch Bank & Trust Co., FSB ("MLBT-FSB"), a U.S.-based, federally chartered, FDIC-insured depository institution;
- Merrill Lynch International Bank Limited ("MLIB"), an Ireland-based bank;
- Merrill Lynch Mortgage Capital, Inc., a U.S.-based dealer in syndicated commercial loans;
- Merrill Lynch Japan Securities Co., Ltd. ("MLJS"), a Japan-based broker-dealer;
- Merrill Lynch Life Insurance Company ("MLLIC"), a U.S.-based provider of annuity products;
- ML Life Insurance Company of New York ("ML Life"), a U.S.-based provider of annuity products;
- Merrill Lynch Derivative Products, AG, a Switzerland-based derivatives dealer; and
- ML IBK Positions Inc., a U.S.-based entity involved in private equity and principal investing.

Services provided to clients by Merrill Lynch and other activities include:

- Securities brokerage, trading and underwriting;
- Investment banking, strategic advisory services (including mergers and acquisitions) and other corporate finance activities;
- Wealth management products and services, including financial, retirement and generational planning;
- Investment management and advisory and related record-keeping services;
- Origination, brokerage, dealer, and related activities in swaps, options, forwards, exchange-traded futures, other derivatives, commodities and foreign exchange products;
- Securities clearance, settlement financing services and prime brokerage;
- Private equity and other principal investing activities;
- Proprietary trading of securities, derivatives and loans;
- Banking, trust, and lending services, including deposit-taking, consumer and commercial lending, including mortgage loans, and related services;
- Insurance and annuities sales; and
- Research across the following disciplines: global fundamental equity research, global fixed income and equity-linked research, global economics and foreign exchange research and global investment strategy.

### Basis of Presentation

The Consolidated Financial Statements include the accounts of Merrill Lynch and its subsidiaries. The Consolidated Financial Statements are presented in accordance with U.S. Generally Accepted Accounting Principles, which include industry practices. Intercompany transactions and balances have been eliminated.

The Consolidated Financial Statements are presented in U.S. dollars. Many non-U.S. subsidiaries have a functional currency (i.e., the currency in which activities are primarily conducted) that is other than the U.S. dollar, often the currency of the country in which a subsidiary is domiciled. Subsidiaries' assets and liabilities are translated to U.S. dollars at year-end exchange rates, while revenues and expenses are translated at average exchange rates during the year. Adjustments that result from translating amounts in a subsidiary's functional currency and related hedging, net of related tax effects, are reported in stockholders' equity as a component of accumulated other comprehensive loss. All other translation adjustments are included in earnings. Merrill Lynch uses derivatives to manage the currency exposure arising from activities in non-U.S. subsidiaries. See the Derivatives section for additional information on accounting for derivatives.

During the second quarter of 2006, Merrill Lynch began reporting cash flows from loans held for sale as operating activities, whereas in prior periods, these cash flows were classified as investing activities. Merrill Lynch corrected the previously presented cash flows for these loans to conform to U.S. Generally Accepted Accounting Principles. All prior period amounts have been restated to conform to this presentation.

During the fourth quarter of 2006, Merrill Lynch began reporting its master note program borrowings as secured short-term borrowings, whereas in prior periods, these borrowings were classified as payables under repurchase agreements. The impact on the December 30, 2005 balance sheet was \$5.1 billion. In addition, Merrill Lynch has restated all prior period cash flows to conform to this presentation.

Merrill Lynch offers a broad array of products and services to its diverse client base of individuals, small to mid-size businesses, employee benefit plans, corporations, financial institutions, and governments around the world. These products and services are offered from a number of locations around the world. In some cases, the same or similar products and services may be offered to both individual and institutional clients, utilizing the same infrastructure. In other cases, a single infrastructure may be used to support multiple products and services offered to clients. When Merrill Lynch analyzes its profitability, it does not focus on the profitability of a single product or service. Instead, Merrill Lynch looks at the profitability of businesses offering an array of products and services to various types of clients. The profitability of the products and services offered to individuals, small to mid-size businesses, and employee benefit plans is analyzed separately from the profitability of products and services offered to corporations, financial institutions, and governments, regardless of whether there is commonality in products and services infrastructure. As such, Merrill Lynch does not separately disclose the costs associated with the products and services sold or general and administrative costs, in total or by product.

When pricing its various products and services, Merrill Lynch considers multiple factors, including prices being offered in the market for similar products and services, the competitiveness of its pricing compared to competitors, the profitability of its businesses and its overall profitability, as well as the profitability, creditworthiness, and importance of the overall client relationships.

Expenses which are incurred to support products and services and infrastructures shared by businesses are allocated to the businesses based on various methodologies which may include headcount, square footage, and certain other criteria. Similarly, certain revenues may be shared based upon agreed methodologies. When looking at the profitability of various businesses, Merrill Lynch considers all expenses incurred, including overhead and the costs of shared services, as all are considered integral to the operation of the businesses.

## Discontinued Operations

On August 13, 2007, Merrill Lynch announced that it had agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together "Merrill Lynch Insurance Group" or "MLIG"). Consequently, the financial results of MLIG are reported as discontinued operations for all periods presented. The results of MLIG were formerly reported in the Global Wealth Management business segment. Refer to Note 18 to the Consolidated Financial Statements for additional information.

## Consolidation Accounting Policies

The Consolidated Financial Statements include the accounts of Merrill Lynch, whose subsidiaries are generally controlled through a majority voting interest. In certain cases, Merrill Lynch subsidiaries may also be consolidated based on a risks and rewards approach. Merrill Lynch does not consolidate those special purpose entities that meet the criteria of a qualified special purpose entity ("QSPE").

Merrill Lynch determines whether it is required to consolidate an entity by first evaluating whether the entity qualifies as a voting rights entity ("VRE"), a variable interest entity ("VIE"), or a QSPE.

**VREs** — In accordance with the guidance in Financial Accounting Standards Board ("FASB") Interpretation No. 46, *Consolidation of Variable Interest Entities* — an interpretation of ARB No. 51 ("FIN 46R"), VREs consolidated by Merrill Lynch have both equity at risk that is sufficient to fund future operations and have equity investors with decision making ability that absorb the majority of the expected losses and expected returns of the entity. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 94, *Consolidation of All Majority-Owned Subsidiaries* ("SFAS No. 94"), Merrill Lynch generally consolidates those VREs where it holds a controlling financial interest. For investments in limited partnerships and certain limited liability corporations that Merrill Lynch does not control, Merrill Lynch applies Emerging Issues Task Force Topic D-46, *Accounting for Limited Partnership Investments*, which requires use of the equity method of accounting for investors that have more than a minor influence, which is typically defined as an investment of greater than 3% of the outstanding equity in the entity. For more traditional corporate structures, Merrill Lynch applies the guidance in Accounting Principles Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*, where Merrill Lynch has significant influence over the investee, which can be evidenced by a significant ownership interest (i.e., generally defined as ownership and voting interest of 20% to 50%), significant board of director representation, or other contracts and arrangements.

**VIEs** — Those entities that do not meet the criteria of a VRE as defined in FIN 46R are generally analyzed for consolidation as VIEs or QSPEs. Merrill Lynch consolidates those VIEs in which it absorbs the majority of the expected returns and/or the expected losses of the entity as required by FIN 46R. As discussed in the Use of Estimates section, Merrill Lynch relies on a quantitative and/or qualitative analysis, including an analysis of the purpose of the design of the entity, to determine whether it is the primary beneficiary of the VIE and therefore must consolidate the entity.

**QSPEs** — QSPEs are passive entities with significantly limited permitted activities. QSPEs are generally used as securitization vehicles and are limited in the type of assets they may hold, the derivatives that they can enter into and the level of discretion they may exercise through servicing activities. In accordance with SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities*, and FIN 46R, Merrill Lynch does not consolidate QSPEs.



## Use of Estimates

In presenting the Consolidated Financial Statements, management makes estimates regarding:

- Valuations of assets and liabilities requiring fair value estimates including:
  - Trading inventory and investment securities;
  - Private equity and principal investments;
  - Loans and allowance for loan losses;
- The outcome of litigation;
- The realization of deferred taxes and tax reserves;
- Assumptions and cash flow projections used in determining whether VIEs should be consolidated and the determination of the qualifying status of special purpose entities;
- The carrying amount of goodwill and other intangible assets;
- The amortization period of intangible assets with definite lives;
- Valuation of share-based payment compensation arrangements;
- Insurance reserves and recovery of insurance deferred acquisition costs; and
- Other matters that affect the reported amounts and disclosure of contingencies in the financial statements.

Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on the Consolidated Financial Statements, and it is possible that such changes could occur in the near term. A discussion of certain areas in which estimates are a significant component of the amounts reported in the Consolidated Financial Statements follows:

### Trading Assets and Liabilities

Trading assets and liabilities are accounted for at fair value with realized and unrealized gains and losses reported in earnings. Fair values of trading securities are based on quoted market prices, pricing models (utilizing indicators of general market conditions and other economic measurements), or management's estimates of amounts to be realized on settlement, assuming current market conditions and an orderly disposition over a reasonable period of time. Estimating the fair value of certain illiquid securities requires significant management judgment. Merrill Lynch values trading security assets at the institutional bid price and recognizes bid-offer revenues when assets are sold. Trading security liabilities are valued at the institutional offer price and bid-offer revenues are recognized when the positions are closed.

Fair values for over-the-counter ("OTC") derivative financial instruments, principally forwards, options, and swaps, represent the present value of amounts estimated to be received from or paid to a third-party in settlement of these instruments. These derivatives are valued using pricing models based on the net present value of estimated future cash flows and directly observed prices from exchange-traded derivatives, other OTC trades, or external pricing services, while taking into account the counterparty's credit ratings, or Merrill Lynch's own credit ratings, as appropriate. Obtaining the fair value for OTC derivatives contracts requires the use of management judgment and estimates.

New and/or complex instruments may have immature or limited markets. As a result, the pricing models used for valuation often incorporate significant estimates and assumptions, which may impact the results of operations reported in the Consolidated Financial Statements. For long-dated and illiquid contracts, extrapolation methods are applied to observed market data in order to estimate inputs and assumptions that are not directly observable. This enables Merrill Lynch to mark-to-market all positions consistently when only a subset of prices are directly observable. Values for OTC derivatives are verified using observed information about the costs of hedging the risk and other trades in the market. As the markets for these products develop, Merrill Lynch continually refines its pricing models based on experience to correlate more closely to the market risk of these instruments. Unrealized gains at the inception of the derivative contract are not recognized unless the valuation model incorporates significant observable market inputs.

Valuation adjustments are an integral component of the fair valuation process and may be taken where either the sheer size of the trade or other specific features of the trade or particular market (such as counterparty credit quality or concentration or market liquidity) requires the valuation to be based on more than simple application of the pricing models.

### Investment Securities

ML & Co. and certain of its non-broker-dealer subsidiaries follow the guidance prescribed by SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, when accounting for investments in debt and publicly traded equity securities. Merrill Lynch classifies those debt securities that it has the intent and ability to hold to maturity as held-to-maturity securities, which are carried at cost unless a decline in value is deemed other-than-temporary, in which case the carrying value is reduced. Those securities that are bought and held principally for the purpose of selling them in the near term are classified as trading and marked to fair value through earnings. All other qualifying securities are classified as available-for-sale with unrealized gains and losses reported in accumulated other comprehensive loss. Any unrealized losses deemed other-than-temporary are included in current period earnings and removed from accumulated other comprehensive loss.

Investment securities are reviewed for other-than-temporary impairment on a quarterly basis. The determination of other-than-temporary impairment will often depend on several factors, including the severity and duration of the decline in value of the investment securities and the financial condition of the issuer, and requires judgment. To the extent that Merrill Lynch has the ability and intent to hold the investments for a period of time sufficient for a forecasted market price recovery up to or beyond the cost of the investment, no impairment charge will be recognized.

#### **Restricted Investments**

Merrill Lynch holds investments that may have quoted market prices but that are subject to restrictions (e.g., requires consent of the issuer or other investors to sell) that may limit Merrill Lynch's ability to realize the quoted market price. Restricted investments may be recorded in either trading assets or investment securities. Merrill Lynch estimates the fair value of these securities taking into account the restrictions, which may result in a fair value for a security that is less than its quoted market price.

#### **Private Equity Investments**

Certain private equity investments are held at fair value. Private equity investments that have defined exit strategies and are held for capital appreciation and/or current income are accounted for under the AICPA Accounting and Auditing Guide, *Investment Companies* ("Investment Company Guide") and carried at fair value. Investments are initially carried at original cost, and are adjusted when changes in the underlying fair values are readily ascertainable, generally based on specific events (for example recapitalizations and initial public offerings ("IPOs")), or expected cash flows and market comparables of similar companies.

#### **Loans and Allowance for Loan Losses**

Certain loans held by Merrill Lynch are carried at fair value or lower of cost or market ("LOCOM"), and estimation is required in determining these fair values. The fair value of loans made in connection with commercial lending activity, consisting primarily of senior debt, is primarily estimated using discounted cash flows or the market value of publicly issued debt instruments. Merrill Lynch's estimate of fair value for other loans, notes, and mortgages is determined based on the individual loan characteristics. For certain homogeneous categories of loans, including residential mortgages and home equity loans, fair value is estimated using market price quotations or previously executed transactions for securities backed by similar loans, adjusted for credit risk and other individual loan characteristics. For Merrill Lynch's variable-rate loan receivables, carrying value approximates fair value.

Loans held for investment are carried at cost, less a provision for loan losses. This provision for loan losses is based on management's estimate of the amount necessary to maintain the allowance at a level adequate to absorb probable incurred loan losses. Management's estimate of loan losses is influenced by many factors, including adverse situations that may affect the borrower's ability to repay, current economic conditions, prior loan loss experience, and the estimated fair value of any underlying collateral. The fair value of collateral is generally determined by third-party appraisals in the case of residential mortgages or quoted market prices for securities, or estimates of fair value for other assets. Management's estimates of loan losses include considerable judgment about collectibility based on available facts and evidence at the balance sheet date, and the uncertainties inherent in those assumptions. While management uses the best information available on which to base its estimates, future adjustments to the allowance may be necessary based on changes in the economic environment or variances between actual results and the original assumptions used by management.

#### **Legal and Other Reserves**

Merrill Lynch is a party in various actions, some of which involve claims for substantial amounts. Amounts are accrued for the financial resolution of claims that have either been asserted or are deemed probable of assertion if, in the opinion of management, it is both probable that a liability has been incurred and the amount of the liability can be reasonably estimated. In many cases, it is not possible to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until years after the litigation has been commenced, in which case no accrual is made until that time. Accruals are subject to significant estimation by management with input from outside counsel.

#### **Income Taxes**

Merrill Lynch provides for income taxes on all transactions that have been recognized in the Consolidated Financial Statements in accordance with SFAS No. 109 *Accounting for Income Taxes*. Accordingly, deferred taxes are adjusted to reflect the tax rates at which future taxable amounts will likely be settled or realized. The effects of tax rate changes on future deferred tax liabilities and deferred tax assets, as well as other changes in income tax laws, are recognized in net earnings in the period during which such changes are enacted. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be realized. Merrill Lynch assesses its ability to realize deferred tax assets primarily based on the earnings history and future earnings potential of the legal entities through which the deferred tax assets will be realized as discussed in SFAS No. 109, *Accounting for Income Taxes*. See Note 15 to the Consolidated Financial Statements for further discussion of income taxes.

ML & Co. and certain of its wholly-owned subsidiaries file a consolidated U.S. federal income tax return. Certain other Merrill Lynch entities file tax returns in their local jurisdictions.



### **Variable Interest Entities**

In the normal course of business, Merrill Lynch enters into a variety of transactions with VIEs. The applicable accounting guidance requires Merrill Lynch to perform a qualitative and/or quantitative analysis of a VIE to determine whether it is the primary beneficiary of the VIE and therefore must consolidate the VIE. In performing this analysis, Merrill Lynch makes assumptions regarding future performance of assets held by the VIE, taking into account estimates of credit risk, estimates of the fair value of assets, timing of cash flows, and other significant factors. It should also be noted that although a VIE's actual results may differ from projected outcomes, a revised consolidation analysis is not required. If a VIE meets the conditions to be considered a QSPE, it is not required to be consolidated by Merrill Lynch. A QSPE's activities must be significantly limited. A servicer of the assets held by a QSPE may have discretion in restructuring or working out assets held by the QSPE as long as the discretion is significantly limited and the parameters of that discretion are fully described in the legal documents that established the QSPE. Determining whether the activities of a QSPE and its servicer meet these conditions requires the use of judgment by management.

### **Goodwill and Other Intangibles**

Merrill Lynch makes certain subjective and complex judgments with respect to its goodwill and other intangible assets. These include assumptions and estimates used to determine the fair value of its reporting units. Reporting unit fair value is measured based on the market approach, using market-multiple analyses. Merrill Lynch also makes assumptions and estimates in valuing its intangible assets and determining the useful lives of its intangible assets with definite lives.

### **Employee Stock Options**

The fair value of stock options is estimated as of the grant date based on a Black-Scholes option pricing model. The Black-Scholes model takes into account the exercise price and expected life of the option, the current price of the underlying stock and its expected volatility, expected dividends, and the risk-free interest rate for the expected term of the option. Judgment is required in determining certain of the inputs to the model. The expected life of the option is based on an analysis of historical employee exercise behavior. The expected volatility is based on Merrill Lynch's historical monthly stock price volatility for the same number of months as the expected life of the option. The fair value of the option estimated at grant date is not adjusted for subsequent changes in assumptions.

### **Insurance Reserves and Deferred Acquisition Costs Relating to Insurance Policies**

Merrill Lynch records reserves related to life insurance and annuity contracts. Included in these reserves is a mortality reserve that is determined by projecting expected guaranteed benefits under multiple scenarios. Merrill Lynch uses estimates for mortality and surrender assumptions based on actual and projected experience for each contract type. These estimates are consistent with the estimates used in the calculation of deferred policy acquisition costs.

Merrill Lynch records deferred policy acquisition costs that are amortized in proportion to the estimated future gross profits for each group of contracts over the anticipated life of the insurance contracts, utilizing an effective yield methodology. These future gross profit estimates are subject to periodic evaluation by Merrill Lynch, with necessary revisions applied against amortization to date.

### **Fair Value**

At December 29, 2006, \$774 billion, or 92%, of Merrill Lynch's total assets and \$775 billion, or 97%, of Merrill Lynch's total liabilities were carried at fair value or at amounts that approximate fair value. At December 30, 2005, \$613 billion, or 90%, of Merrill Lynch's total assets and \$622 billion, or 96%, of Merrill Lynch's total liabilities were carried at fair value or at amounts that approximate such values. Financial instruments that are carried at fair value include cash and cash equivalents, cash and securities segregated for regulatory purposes or deposited with clearing organizations, trading assets and liabilities, securities received as collateral and obligations to return securities received as collateral, available-for-sale and trading securities included in investment securities, certain private equity investments, certain investments of insurance subsidiaries and certain other investments.

Financial instruments recorded at amounts that approximate fair value include receivables under resale agreements, receivables under securities borrowed transactions, other receivables, payables under repurchase agreements, payables under securities loaned transactions, commercial paper and other short-term borrowings, deposits, other payables, and certain long-term borrowings. The fair value of these items is not materially sensitive to shifts in market interest rates because of the short-term nature of many of these instruments and/or their variable interest rates.

The fair value amounts for financial instruments are disclosed in each respective Note to the Consolidated Financial Statements.

### **Revenue Recognition**

Principal transactions revenues include both realized and unrealized gains and losses on trading assets and trading liabilities and investment securities classified as trading investments. Realized gains and losses are recognized on a trade date basis.

Managed accounts and other fee-based revenues primarily consist of asset-priced portfolio service fees earned from the administration of separately managed and other investment accounts for retail investors, annual account fees, and certain other account-related fees.

In addition, until the BlackRock merger at the end of the third quarter of 2006, managed accounts and other fee-based revenues also included fees earned from the management and administration of retail mutual funds and institutional funds such as pension assets, and performance fees earned on certain separately managed accounts and institutional money management arrangements.

Commissions revenues includes commissions, mutual fund distribution fees and contingent deferred sales charge revenue, which are all accrued as earned. Commissions revenues also includes mutual fund redemption fees, which are recognized at the time of redemption. Commissions revenues earned from certain customer equity transactions are recorded net of related brokerage, clearing and exchange fees.

Investment banking revenues include underwriting revenues and fees for merger and acquisition advisory services, which are accrued when services for the transactions are substantially completed. Transaction-related expenses are deferred to match revenue recognition. Investment banking and advisory services revenues are presented net of transaction-related expenses.

Revenues from consolidated investments and expenses of consolidated investments are related to investments that are consolidated under SFAS No. 94 and FIN 46R. Expenses of consolidated investments primarily consist of minority interest expense and are part of Merrill Lynch's private equity and principal investment activities.

Other revenues include fair value adjustments to Merrill Lynch's private equity investments, earnings from investments accounted for using the equity method and other miscellaneous revenues.

## Balance Sheet Captions

The following are descriptions of specific balance sheet captions. Refer to the related Notes to the Consolidated Financial Statements for additional information.

### Cash and Cash Equivalents

Merrill Lynch defines cash equivalents as short-term, highly liquid securities, federal funds sold, and interest-earning deposits with maturities, when purchased, of 90 days or less, that are not used for trading purposes.

### Cash and Securities Segregated for Regulatory Purposes or Deposited with Clearing Organizations

Merrill Lynch maintains relationships with clients around the world and, as a result, it is subject to various regulatory regimes. As a result of its client activities, Merrill Lynch is obligated by rules mandated by its primary regulators, including the Securities and Exchange Commission ("SEC") and the Commodities Futures Trading Commission ("CFTC") in the United States and the Financial Services Authority ("FSA") in the United Kingdom to segregate or set aside cash and/or qualified securities to satisfy these regulations, which have been promulgated to protect customer assets. In addition, Merrill Lynch is a member of various clearing organizations at which it maintains cash and/or securities required for the conduct of its day-to-day clearance activities.

### Securities Financing Transactions

Merrill Lynch enters into repurchase and resale agreements and securities borrowed and loaned transactions to accommodate customers (also referred to as "matched-book transactions"), and earn residual interest rate spreads, obtain securities for settlement and finance inventory positions. Merrill Lynch also engages in securities financing for customers through margin lending (see the customer receivables and payables section).

Resale and repurchase agreements are accounted for as collateralized financing transactions and are recorded at their contractual amounts plus accrued interest. Merrill Lynch's policy is to obtain possession of collateral with a market value equal to or in excess of the principal amount loaned under resale agreements. To ensure that the market value of the underlying collateral remains sufficient, collateral is valued daily, and Merrill Lynch may require counterparties to deposit additional collateral or return collateral pledged, when appropriate.

Substantially all repurchase and resale activities are transacted under master netting agreements that give Merrill Lynch the right, in the event of default, to liquidate collateral held and to offset receivables and payables with the same counterparty. Merrill Lynch offsets certain repurchase and resale agreement balances with the same counterparty on the Consolidated Balance Sheets.

Merrill Lynch may use securities received as collateral for resale agreements to satisfy regulatory requirements such as Rule 15c3-3 of the SEC.

Securities borrowed and loaned transactions are recorded at the amount of cash collateral advanced or received. Securities borrowed transactions require Merrill Lynch to provide the counterparty with collateral in the form of cash, letters of credit, or other securities. Merrill Lynch receives collateral in the form of cash or other securities for securities loaned transactions. For these transactions, the fees received or paid by Merrill Lynch are recorded as interest revenue or expense. On a daily basis, Merrill Lynch monitors the market value of securities borrowed or loaned against the collateral value, and Merrill Lynch may require counterparties to deposit additional collateral or return collateral pledged, when appropriate.

All firm-owned securities pledged to counterparties where the counterparty has the right, by contract or custom, to sell or repledge the securities are disclosed parenthetically in trading assets and investment securities on the Consolidated Balance Sheets.



In transactions where Merrill Lynch acts as the lender in a securities lending agreement and receives securities that can be pledged or sold as collateral, it recognizes an asset on the Consolidated Balance Sheets, representing the securities received (securities received as collateral), and a liability for the same amount, representing the obligation to return those securities (obligation to return securities received as collateral). The amounts on the Consolidated Balance Sheets result from non-cash transactions.

#### **Trading Assets and Liabilities**

Merrill Lynch's trading activities consist primarily of securities brokerage and trading; derivatives dealing and brokerage; commodities trading and brokerage; and securities financing transactions. Trading assets and trading liabilities consist of cash instruments (such as securities and loans) and derivative instruments used for trading purposes or for managing risk exposures in other trading inventory. See the Derivatives section for additional information on accounting policy for derivatives. Trading assets and trading liabilities also include commodities inventory.

Trading securities and other cash instruments (e.g., loans held for trading purposes) are recorded on a trade date basis at fair value. Included in trading liabilities are securities that Merrill Lynch has sold but did not own and will therefore be obligated to purchase at a future date ("short sales"). Commodities inventory is recorded at the lower of cost or market value. Changes in fair value of trading assets and liabilities (i.e., unrealized gains and losses) are recognized as principal transactions revenues in the current period. Realized gains and losses and any related interest amounts are included in principal transactions revenues and interest revenues and expenses, depending on the nature of the instrument.

Fair values of trading assets and liabilities are based on quoted market prices, pricing models (utilizing indicators of general market conditions or other economic measurements), or management's best estimates of amounts to be realized on settlement, assuming current market conditions and an orderly disposition over a reasonable period of time. As previously noted, estimating the fair value of certain trading assets and liabilities requires significant management judgment.

#### **Derivatives**

A derivative is an instrument whose value is derived from an underlying instrument or index such as a future, forward, swap, or option contract, or other financial instrument with similar characteristics. Derivative contracts often involve future commitments to exchange interest payment streams or currencies based on a notional or contractual amount (e.g., interest rate swaps or currency forwards) or to purchase or sell other financial instruments at specified terms on a specified date (e.g., options to buy or sell securities or currencies). Derivative activity is subject to Merrill Lynch's overall risk management policies and procedures. See Note 6 to the Consolidated Financial Statements for further information.

#### **Accounting for Derivatives and Hedging Activities**

SFAS No. 133, *Accounting for Derivatives and Hedging Activities*, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts ("embedded derivatives") and for hedging activities. SFAS No. 133 requires that an entity recognize all derivatives as either assets or liabilities in the Consolidated Balance Sheets and measure those instruments at fair value. The fair value of all derivatives is recorded on a net-by-counterparty basis on the Consolidated Balance Sheets where management believes a legal right of setoff exists under an enforceable netting agreement.

The accounting for changes in fair value of a derivative instrument depends on its intended use and if it is designated and qualifies as an accounting hedging instrument.

Merrill Lynch enters into derivatives to facilitate client transactions, for proprietary trading and financing purposes, and to manage its risk exposures arising from trading assets and liabilities. Derivatives entered into for these purposes are recognized at fair value on the Consolidated Balance Sheets as trading assets and liabilities in contractual agreements and the change in fair value is reported in current period earnings as principal transactions revenues.

Merrill Lynch also enters into derivatives in order to manage its risk exposures arising from assets and liabilities not carried at fair value as follows:

1. Merrill Lynch routinely issues debt in a variety of maturities and currencies to achieve the lowest cost financing possible. In addition, Merrill Lynch's regulated bank entities accept time deposits of varying rates and maturities. Merrill Lynch enters into derivative transactions to hedge these liabilities. Derivatives used most frequently include swap agreements that:
  - Convert fixed-rate interest payments into variable payments
  - Change the underlying interest rate basis or reset frequency
  - Change the settlement currency of a debt instrument.
2. Merrill Lynch enters into hedges on marketable investment securities to manage the interest rate risk, currency risk, and net duration of its investment portfolios.
3. Merrill Lynch enters into fair value hedges of long-term fixed rate resale and repurchase agreements to manage the interest rate risk of these assets and liabilities.

4. Merrill Lynch uses foreign-exchange forward contracts, foreign-exchange options, currency swaps, and foreign-currency-denominated debt to hedge its net investments in foreign operations. These derivatives and cash instruments are used to mitigate the impact of changes in exchange rates.
5. Merrill Lynch enters into futures and forwards to manage the price risk of certain commodity inventory.

Derivatives entered into by Merrill Lynch to hedge its funding, marketable investment securities and net investments in foreign subsidiaries are reported at fair value in other assets or interest and other payables on the Consolidated Balance Sheets. Derivatives used to hedge commodity inventory are included in trading assets and trading liabilities on the Consolidated Balance Sheets.

Derivatives that qualify as accounting hedges under the guidance in SFAS No. 133 are designated, on the date they are entered into, as one of the following:

1. A hedge of the fair value of a recognized asset or liability ("fair value" hedge). Changes in the fair value of derivatives that are designated and qualify as fair value hedges of interest rate risk, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings as interest revenue or expense. Changes in the fair value of derivatives that are designated and qualify as fair value hedges of commodity price risk, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings in principal transactions.
2. A hedge of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow" hedge). Changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recorded in accumulated other comprehensive loss until earnings are affected by the variability of cash flows of the hedged asset or liability (e.g., when periodic interest accruals on a variable-rate asset or liability are recorded in earnings).
3. A hedge of a net investment in a foreign operation. Changes in the fair value of derivatives that are designated and qualify as hedges of a net investment in a foreign operation are recorded in the foreign currency translation adjustment account within accumulated other comprehensive loss. Changes in the fair value of the hedge instruments that are associated with the difference between the spot translation rate and the forward translation rate are recorded in current period earnings in other revenues.

Merrill Lynch formally assesses, both at the inception of the hedge and on an ongoing basis, whether the hedging derivatives are highly effective in offsetting changes in fair value or cash flows of hedged items. When it is determined that a derivative is not highly effective as a hedge, Merrill Lynch discontinues hedge accounting. Under the provisions of SFAS No. 133, 100% hedge effectiveness is assumed for those derivatives whose terms meet the conditions of SFAS No. 133 "short-cut method."

As noted above, Merrill Lynch enters into fair value hedges of interest rate exposure associated with certain investment securities and debt issuances. Merrill Lynch uses interest rate swaps to hedge this exposure. Hedge effectiveness testing is required for certain of these hedging relationships on a quarterly basis. Merrill Lynch assesses effectiveness on a prospective basis by comparing the expected change in the price of the hedge instrument to the expected change in the value of the hedged item under various interest rate shock scenarios. In addition, Merrill Lynch assesses effectiveness on a retrospective basis using the Dollar-Offset ratio approach. When assessing hedge effectiveness, there are no attributes of the derivatives used to hedge the fair value exposure that are excluded from the assessment. In addition, the amount of hedge ineffectiveness on fair value hedges reported in earnings was not material for all periods presented. Merrill Lynch also enters into fair value hedges of commodity price risk associated with certain commodity inventory. For these hedges, Merrill Lynch assesses effectiveness on a prospective and retrospective basis using regression techniques. The difference between the spot rate and the contracted forward rate which represents the time value of money is excluded from the assessment of hedge effectiveness and is recorded in principal transactions. The amount of hedge ineffectiveness on these fair value hedges reported in earnings was not material for all periods presented.

The majority of deferred net gains (losses) on derivative instruments designated as cash flow hedges that were in accumulated other comprehensive loss at December 29, 2006 are expected to be reclassified into earnings over the next three years. The amount of ineffectiveness related to these hedges reported in earnings was not material for all periods presented.

For the years ended 2006 and 2005, respectively, \$1.1 billion and \$731 million of net losses related to non-U.S. dollar hedges of investments in non-U.S. dollar subsidiaries were included in accumulated other comprehensive loss on the Consolidated Balance Sheets. These amounts were substantially offset by net gains on the hedged investments.

Changes in the fair value of derivatives that are economically used to hedge non-trading assets and liabilities, but that do not meet the criteria in SFAS No. 133 to qualify as an accounting hedge, are reported in current period earnings as either principal transactions revenues, other revenues or expenses, or interest revenues or expenses, depending on the nature of the transaction.

#### *Embedded Derivatives*

Merrill Lynch issues debt whose coupons or repayment terms are linked to the performance of debt or equity securities, indices or currencies. The contingent payment components of these obligations may meet the definition in SFAS No. 133 of an "embedded derivative." These debt instruments are assessed to determine if the embedded derivative requires separate reporting and accounting, and if so, the





embedded derivative is accounted for at fair value and reported in long-term borrowings on the Consolidated Balance Sheets along with the debt obligation. Changes in the fair value of the embedded derivative and related economic hedges are reported in principal transactions revenues. Separating an embedded derivative from its host contract requires careful analysis, judgment, and an understanding of the terms and conditions of the instrument.

Merrill Lynch may also purchase financial instruments that contain embedded derivatives. These instruments may be part of either trading inventory or trading marketable investment securities. These instruments are generally accounted for at fair value in their entirety; the embedded derivative is not separately accounted for, and all changes in fair value are reported in principal transactions revenues.

#### *Derivatives that Contain a Significant Financing Element*

In the ordinary course of trading activities, Merrill Lynch enters into certain transactions that are documented as derivatives where a significant cash investment is made by one party. These transactions can be in the form of simple interest rate swaps where the fixed leg is prepaid or may be in the form of equity-linked or credit-linked transactions where the initial investment equals the notional amount of the derivative. Certain derivative instruments entered into or modified after June 30, 2003 that contain a significant financing element at inception and where Merrill Lynch is deemed to be the borrower, are included in financing activities in the Consolidated Statements of Cash Flows. Prior to July 1, 2003, the activity associated with such derivative instruments was included in operating activities in the Consolidated Statements of Cash Flows. In addition, the cash flows from all other derivative transactions that do not contain a significant financing element at inception are included in operating activities.

#### **Investment Securities**

Investment securities consist of marketable investment securities, investments of Merrill Lynch insurance subsidiaries, and other investments. Refer to Note 5 to the Consolidated Financial Statements for further information.

##### **Marketable Investment Securities**

ML & Co. and certain of its non-broker-dealer subsidiaries hold debt and equity investments, which are primarily classified as available-for-sale.

Debt and marketable equity securities classified as available-for-sale are reported at fair value. Unrealized gains or losses on these securities are reported in stockholders' equity as a component of accumulated other comprehensive loss, net of income taxes and other related items. However, to the extent that Merrill Lynch enters into interest rate swaps to hedge the interest rate exposure of certain available-for-sale investment securities, the gain or loss on the derivative instrument, as well as the offsetting loss or gain on the investment security, are recorded in current period earnings as interest revenue or expense (Refer to the Derivatives section for additional information). Any unrealized losses deemed other-than-temporary are included in current period earnings.

Debt securities that Merrill Lynch has the positive intent and ability to hold to maturity are classified as held-to-maturity. These investments are recorded at amortized cost unless a decline in value is deemed other-than-temporary, in which case the carrying value is reduced. The amortization of premiums or accretion of discounts and any unrealized losses deemed other-than-temporary are included in current period earnings.

Debt and marketable equity securities purchased principally for the purpose of resale in the near term are classified as trading investments and are reported at fair value. Unrealized gains or losses on these investments are included in current period earnings.

Realized gains and losses on all investment securities are included in current period earnings. For purposes of computing realized gains and losses, the cost basis of each investment sold is generally based on the average cost method.

##### **Investments of Insurance Subsidiaries and Related Liabilities**

Insurance liabilities are future benefits payable under annuity and life insurance contracts and include deposits received plus interest credited during the contract accumulation period, the present value of future payments for contracts that have annuitized, and a mortality provision for certain products. Certain policyholder liabilities are also adjusted for those investments classified as available-for-sale. Liabilities for unpaid claims consist of the mortality benefit for reported claims and an estimate of unreported claims based upon actual and projected experience for each contract type.

Security investments of insurance subsidiaries are classified as available-for-sale and recorded at fair value. These investments support Merrill Lynch's in-force, universal life-type contracts. Merrill Lynch records adjustments to policyholder account balances which equals the gain or loss that would have been recorded if those available-for-sale investments had been sold at their estimated fair values and the proceeds reinvested at current yields. The corresponding credits or charges for these adjustments are recorded in stockholders' equity as a component of accumulated other comprehensive loss, net of applicable income taxes.

Certain variable costs related to the sale or acquisition of new and renewal insurance contracts have been deferred, to the extent deemed recoverable, and amortized over the estimated lives of the contracts in proportion to the estimated gross profit for each group of contracts.

#### Other Investments

Other investments include private equity investments, which are accounted for at fair value in accordance with the Investment Company Guide.

Merrill Lynch has minority investments in the common shares of corporations and in partnerships that do not fall within the scope of SFAS No. 115 or the Investment Company Guide. Where the investments are strategic in nature, Merrill Lynch will account for the investments using either the cost or the equity method of accounting based on management's ability to influence the investees (See Consolidation Accounting Policies section for more information).

For investments accounted for using the equity method, income is recognized based on Merrill Lynch's share of the earnings (or losses) of the investee. Dividend distributions are recorded as reductions in the investment balance. Impairment testing is based on the guidance provided in FASB Staff Position SFAS No. 115, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments* ("FSP SFAS No. 115"), and the investment would be reduced when an impairment is deemed other than temporary.

For investments accounted for at cost, income is recognized as dividends are received. Impairment testing is based on the guidance provided in FSP SFAS No. 115, and the cost basis would be reduced when an impairment is deemed other than temporary.

#### Other Receivables and Payables

##### Customer Receivables and Payables

Customer securities transactions are recorded on a settlement date basis. Receivables from and payables to customers include amounts due on cash and margin transactions, including futures contracts transacted on behalf of Merrill Lynch customers. Securities owned by customers, including those that collateralize margin or other similar transactions, are not reflected on the Consolidated Balance Sheets.

##### Brokers and Dealers Receivables and Payables

Receivables from brokers and dealers include amounts receivable for securities not delivered by Merrill Lynch to a purchaser by the settlement date ("fails to deliver"), margin deposits, commissions, and net receivables arising from unsettled trades. Payables to brokers and dealers include amounts payable for securities not received by Merrill Lynch from a seller by the settlement date ("fails to receive"). Brokers and dealers receivables and payables also include amounts related to futures contracts on behalf of Merrill Lynch customers as well as net payables and receivables from unsettled trades.

##### Interest and Other Receivables and Payables

Interest and other receivables include interest receivable on corporate and governmental obligations, customer or other receivables, and stock-borrowed transactions. Also included are receivables from income taxes, underwriting and advisory fees, commissions and fees, and other receivables. Interest and other payables include interest payable for stock-loaned transactions, and short-term and long-term borrowings. Also included are amounts payable for employee compensation and benefits, income taxes, minority interest, non-trading derivatives, dividends, other reserves, and other payables.

#### Loans, Notes, and Mortgages, Net

Merrill Lynch's lending and related activities include loan originations, syndications, and securitizations. Loan originations include corporate and institutional loans, residential and commercial mortgages, asset-based loans, and other loans to individuals and businesses. Merrill Lynch also engages in secondary market loan trading and margin lending (see trading assets and liabilities and customer receivables and payables sections, respectively). Loans included in loans, notes, and mortgages are classified for accounting purposes as loans held for investment and loans held for sale.

Loans held for investment purposes include:

- commercial loans (includes small- and middle-market business loans);
- certain consumer loans; and
- certain residential mortgage loans.

These loans are carried at their principal amount outstanding. An allowance for loan losses is established through provisions that are based on management's estimate of probable incurred losses. Loans are charged off against the allowance for loan losses when management determines that the loan is uncollectible. The loan loss provision related to loans held for investment is included in interest revenue in the Consolidated Statements of Earnings. In general, loans are evaluated for impairment when they are greater than 90 days past due or exhibit credit quality weakness. Loans are considered impaired when it is probable that Merrill Lynch will not be able to collect the contractual principal and interest due from the borrower. All payments received on impaired loans are applied to principal until the principal



balance has been reduced to a level where collection of the remaining recorded investment is not in doubt. Typically, when collection of principal on an impaired loan is not in doubt, contractual interest will be credited to interest income when received.

Loans held for sale include:

- commercial loans that are in the process of being syndicated;
- certain purchased automobile loans; and
- certain residential mortgage loans which are typically sold via securitization.

These loans are reported at LOCOM. Declines in the carrying value of loans held for sale are included in other revenues in the Consolidated Statements of Earnings.

Nonrefundable loan origination fees, loan commitment fees, and "draw down" fees received in conjunction with financing arrangements are generally deferred and recognized over the contractual life of the loan as an adjustment to the yield. If, at the outset, or any time during the term of the loan, it becomes highly probable that the repayment period will be extended, the amortization is recalculated using the expected remaining life of the loan. When the loan contract does not provide for a specific maturity date, management's best estimate of the repayment period is used. At repayment of the loan, any unrecognized deferred fee is immediately recognized in earnings.

#### **Separate Accounts Assets and Liabilities**

Merrill Lynch maintains separate accounts representing segregated funds held for purposes of funding variable life and annuity contracts. The separate accounts assets are not subject to general claims of Merrill Lynch. These accounts and the related liabilities are recorded as separate accounts assets and separate accounts liabilities on the Consolidated Balance Sheets.

Absent any contract provision wherein Merrill Lynch guarantees either a minimum return or account value upon death or annuitization, the net investment income and net realized and unrealized gains and losses attributable to separate accounts assets supporting variable life and annuity contracts accrue directly to the contract owner and are not reported as revenue in the Consolidated Statements of Earnings. Mortality, policy administration and withdrawal charges associated with separate accounts products are included in other revenues in the Consolidated Statements of Earnings.

#### **Equipment and Facilities**

Equipment and facilities consist primarily of technology hardware and software, leasehold improvements, and owned facilities. Equipment and facilities are reported at historical cost, net of accumulated depreciation and amortization, except for land, which is reported at historical cost.

Depreciation and amortization are computed using the straight-line method. Equipment is depreciated over its estimated useful life, while leasehold improvements are amortized over the lesser of the improvement's estimated economic useful life or the term of the lease. Maintenance and repair costs are expensed as incurred.

Included in the occupancy and related depreciation expense category was depreciation and amortization of \$219 million, \$200 million, and \$198 million in 2006, 2005, and 2004, respectively. Depreciation and amortization recognized in the communications and technology expense category was \$304 million, \$273 million, and \$308 million for 2006, 2005, and 2004, respectively.

Qualifying costs incurred in the development of internal-use software are capitalized when costs exceed \$5 million and are amortized over the useful life of the developed software, generally not exceeding three years.

#### **Goodwill**

Goodwill is tested annually (or more frequently under certain conditions) for impairment in accordance with SFAS 142, "*Goodwill and Other Intangible Assets*". Merrill Lynch has reviewed its goodwill and determined that there was no impairment related to any period presented.

Goodwill at December 29, 2006 was \$2,209 million compared to \$5,803 million at December 30, 2005. The majority of the goodwill balance at December 29, 2006 and December 30, 2005, related to the Global Markets and Investment Banking ("GMI") business and the Merrill Lynch Investment Managers ("MLIM") business, respectively. The decrease in goodwill during 2006 was primarily due to the merger of the MLIM business with BlackRock for which goodwill associated with the MLIM business was derecognized. The decrease in goodwill was partially offset by an increase in the ownership of a joint venture related to the GMI business segment and other acquisitions.

Goodwill at December 30, 2005 was \$5,803 million compared to \$6,035 million at December 31, 2004. The majority of the goodwill balance at December 30, 2005 and December 31, 2004 related to the MLIM business. The decrease in goodwill during 2005 was primarily due to the translation impact of changes in foreign exchange rates. The decrease was partially offset by an increase in goodwill related to the acquisition of The Advest Group, Inc. ("Advest") within the Global Wealth Management ("GWM") segment.

Accumulated amortization of goodwill amounted to \$314 million and \$1,040 million at year-end 2006 and 2005, respectively.

### **Intangible Assets**

Intangible assets are tested annually (or more frequently under certain conditions) for impairment in accordance with SFAS 144, *"Accounting for the Impairment or Disposal of Long-Lived Assets"*. Intangible assets with definite useful lives are amortized over their respective estimated useful lives.

Intangible assets, net of accumulated amortization, were \$248 million and \$232 million at December 29, 2006 and December 30, 2005, respectively. Accumulated amortization of other intangible assets amounted to \$70 million and \$36 million at year-end 2006 and 2005, respectively.

### **Other Assets**

Other assets includes unrealized gains on derivatives used to hedge Merrill Lynch's non-trading borrowing and investing activities. All of these derivatives are recorded at fair value with changes reflected in earnings or accumulated other comprehensive loss (refer to the Derivatives section for more information). Other assets also includes prepaid pension expense related to plan contributions in excess of obligations, other prepaid expenses, and other deferred charges. Refer to Note 13 to the Consolidated Financial Statements for further information.

In addition, real estate purchased for investment purposes is also included in this category. Real estate held in this category may be classified as either held and used or held for sale depending on the facts and circumstances. Real estate held and used is valued at cost, less depreciation, and real estate held for sale is valued at the lower of cost or fair value, less estimated cost to sell.

### **Short- and Long-Term Borrowings**

Merrill Lynch's general-purpose funding is principally obtained from medium-term and long-term borrowings. Commercial paper, when issued at a discount, is recorded at the proceeds received and accreted to its par value. Long-term borrowings are carried at the principal amount borrowed, net of unamortized discounts or premiums, adjusted for the effects of fair-value hedges.

Merrill Lynch is an issuer of debt whose coupons or repayment terms are linked to the performance of debt or equity securities, indices, currencies or commodities. These debt instruments must be separated into a debt host and an embedded derivative if the derivative is not considered clearly and closely related under the criteria established in SFAS No. 133. Embedded derivatives are recorded at fair value and changes in fair value are reflected in earnings. Beginning in 2004, in accordance with SEC guidance, Merrill Lynch amortizes any observable upfront profit associated with the embedded derivative into income as a yield adjustment over the life of the related debt instrument or certificate of deposit. This resulted in deferred revenue, net of related amortization, of \$218 million and \$126 million for the years ended December 29, 2006 and December 30, 2005, respectively. See the Embedded Derivatives section above for additional information.

Merrill Lynch uses derivatives to manage the interest rate, currency, equity, and other risk exposures of its borrowings. See the Derivatives section for additional information on accounting policy for derivatives.

### **Deposits**

Savings deposits are interest-bearing accounts that have no maturity or expiration date, whereby the depositor is not required by the deposit contract, but may at any time be required by the depository institution, to give written notice of an intended withdrawal not less than seven days before withdrawal is made. Time deposits are accounts that have a stipulated maturity and interest rate. Depositors holding time deposits may recover their funds prior to the stated maturity but may pay a penalty to do so. In certain cases, Merrill Lynch enters into interest rate swaps to hedge the fair value risk in these time deposits. See the Derivatives section for additional information.

### **New Accounting Pronouncements**

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Liabilities* ("SFAS No. 159"). SFAS No. 159 provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities, with changes in fair value recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument by instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided that the entity makes that choice in the first 120 days of that fiscal year, has not yet issued financial statements for any interim period of the fiscal year of adoption, and also elects to apply the provisions of Statement No. 157, *Fair Value Measurements* ("SFAS No. 157"). We intend to early adopt SFAS No. 159 as of the first quarter of fiscal 2007 and are currently assessing the impact of adoption on the Consolidated Financial Statements.

In September 2006, the FASB issued SFAS No. 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and enhances disclosure about fair value measurements. SFAS No. 157 nullifies the guidance provided by the Emerging Issues Task Force on Issue 02-3, *Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities* ("EITF 02-3") that prohibits recognition of day one gains or losses on derivative transactions where



model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 with early adoption permitted provided that the entity has not yet issued financial statements for that fiscal year, including any interim periods. The provisions of SFAS No. 157 are to be applied prospectively, except that the provisions related to block discounts and existing derivative financial instruments measured under EITF 02-3 are to be applied as a one-time cumulative effect adjustment to opening retained earnings in the year of the adoption. We intend to early adopt SFAS No. 157 as of the first quarter of fiscal 2007 and do not expect the adoption to have a material impact on the Consolidated Financial Statements.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R* ("SFAS No. 158"). SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of its defined benefit pension and other postretirement plans, measured as the difference between the fair value of plan assets and the benefit obligation as an asset or liability in its statement of financial condition. Upon adoption, SFAS No. 158 requires an entity to recognize previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income (loss), net of tax. In accordance with the guidance in SFAS No. 158, we adopted this provision of the standard for year-end 2006. The adoption of SFAS No. 158 resulted in a net credit of \$65 million to accumulated other comprehensive loss recorded on the Consolidated Financial Statements at December 29, 2006. See Note 13 to the Consolidated Financial Statements for further information regarding the incremental effect of applying this provision. SFAS No. 158 also requires defined benefit plan assets and benefit obligations to be measured as of the date of the company's fiscal year-end. We have historically used a September 30 measurement date. Under the provisions of SFAS No. 158, we will be required to change our measurement date to coincide with our fiscal year-end. This provision of SFAS No. 158 will be effective for us in fiscal 2008. We are currently assessing the impact of adoption of this provision of SFAS No. 158 on the Consolidated Financial Statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108 ("SAB No. 108") to provide guidance on how the effects of the carryover or reversal of prior year unrecorded misstatements should be considered in quantifying a current year misstatement. SAB 108 requires a company to apply an approach that considers the amount by which the current year income statement is misstated ("rollover approach") and an approach that considers the cumulative amount by which the current year balance sheet is misstated ("iron-curtain approach"). Prior to the issuance of SAB No. 108, many companies applied either the rollover or iron-curtain approach for purposes of assessing materiality of misstatements. SAB No. 108 is effective for fiscal years ending after November 15, 2006. Upon adoption, SAB No. 108 allows a one-time cumulative effect adjustment against retained earnings for those prior year misstatements that were not material under a company's prior approach, but that are deemed material under SAB No. 108. Adoption of SAB No. 108 did not have a material impact on the Consolidated Financial Statements.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 will be effective for us beginning in the first quarter of 2007. We do not expect the impact of adoption of FIN 48 to be material on the opening balance of retained earnings.

In April 2006, the FASB issued a FASB Staff Position FIN 46(R)-6, *Determining the Variability to be Considered in Applying FIN 46R* ("the FSP"). The FSP requires that the variability to be included when applying FIN 46R be based on a "by-design" approach and should consider what risks the variable interest entity was designed to create. We adopted the FSP beginning in the third quarter of 2006 for all new entities with which we became involved. We will apply the provisions of the FSP to all entities previously required to be analyzed under FIN 46R when a reconsideration event occurs as defined under paragraph 7 of FIN 46R. The adoption of the FSP during the third quarter did not have a material impact on the Consolidated Financial Statements.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets* ("SFAS No. 156"). SFAS No. 156 amends Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, to require all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. For those companies that elect to measure their servicing assets and liabilities at fair value, SFAS No. 156 requires the difference between the carrying value and fair value at the date of adoption to be recognized as a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the election is made. We will adopt SFAS No. 156 beginning in the first quarter of 2007. We do not expect the impact of adopting SFAS No. 156 to have a material impact on the Consolidated Financial Statements.

In February 2006, the FASB issued Statement No. 155, *Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140* ("SFAS No. 155"). SFAS No. 155 clarifies the bifurcation requirements for certain financial instruments

and permits hybrid financial instruments that contain a bifurcated embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments will be recognized as a cumulative-effect adjustment to beginning retained earnings. We will adopt SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. As a result, there will be no cumulative-effect adjustment on our Consolidated Financial Statements upon adoption of the standard.

During the first quarter of 2006, we adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R"). Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require future service continue to be amortized into expense over the relevant service period. We adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, we had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, we had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

In addition, beginning with performance year 2006, for which we granted stock awards in January 2007, we accrued the expense for future awards granted to retirement-eligible employees over the award performance year instead of recognizing the entire expense related to the award on the grant date. Compensation expense for 2006 performance year and all future stock awards granted to employees not eligible for retirement with respect to those awards will be recognized over the applicable vesting period.

SFAS No. 123R also requires expected forfeitures of share-based compensation awards for non-retirement-eligible employees to be included in determining compensation expense. Prior to the adoption of SFAS No. 123R, any benefits of employee forfeitures of such awards were recorded as a reduction of compensation expense when the employee left Merrill Lynch and forfeited the award. In the first quarter of 2006, we recorded a benefit based on expected forfeitures which was not material to the results of operations for the quarter.

The adoption of SFAS No. 123R resulted in a first quarter charge to compensation expense of approximately \$550 million on a pre-tax basis and \$370 million on an after-tax basis.

The adoption of SFAS No. 123R, combined with other business and competitive considerations, prompted us to undertake a comprehensive review of our stock-based incentive compensation awards, including vesting schedules and retirement eligibility requirements, examining their impact to both Merrill Lynch and its employees. Upon the completion of this review, the Management Development and Compensation Committee of Merrill Lynch's Board of Directors determined that to fulfill the objective of retaining high quality personnel, future stock grants should contain more stringent retirement provisions. These provisions include a combination of increased age and length of service requirements. While the stock awards of employees who retire continue to vest, retired employees are subject to continued compliance with the strict non-compete provisions of those awards. To facilitate transition to the more stringent future requirements, the terms of most outstanding stock awards previously granted to employees, including certain executive officers, were modified, effective March 31, 2006, to permit employees to be immediately eligible for retirement with respect to those earlier awards. While we modified the retirement-related provisions of the previous stock awards, the vesting and non-compete provisions for those awards remain in force.

Since the provisions of SFAS No. 123R apply to awards modified in 2006, these modifications required us to record additional one-time compensation expense in the first quarter of 2006 for the remaining unamortized amount of all awards to employees who had not previously been retirement-eligible under the original provisions of those awards.

The one-time, non-cash charge associated with the adoption of SFAS No. 123R, and the policy modifications to previous awards resulted in a net charge to compensation expense in the first quarter of 2006 of approximately \$1.8 billion pre-tax, and \$1.2 billion after-tax, or a net impact of \$1.34 and \$1.21 on basic and diluted earnings per share, respectively. Policy modifications to previously granted awards amounted to \$1.2 billion of the pre-tax charge and impacted approximately 6,300 employees.

Prior to the adoption of SFAS No. 123R, we presented the cash flows related to income tax deductions in excess of the compensation expense recognized on share-based compensation as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123R requires cash flows resulting from tax deductions in excess of the grant-date fair value of share-based awards to be included in cash flows



from financing activities. The excess tax benefits of \$283 million related to total share-based compensation included in cash flows from financing activities in the first quarter of 2006 would have been included in cash flows from operating activities if we had not adopted SFAS No. 123R.

As a result of adopting SFAS No. 123R, approximately \$600 million of liabilities associated with the Financial Advisor Capital Accumulation Award Plan ("FACAAP") were reclassified to stockholders' equity. In addition, as a result of adopting SFAS No. 123R, the unamortized portion of employee stock grants, which was previously reported as a separate component of stockholders' equity on the Consolidated Balance Sheets, has been reclassified to Paid-in Capital. Refer to Note 14 to the Consolidated Financial Statements for additional information.

In June 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force on Issue 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ("EITF 04-5"). EITF 04-5 presumes that a general partner controls a limited partnership, and should therefore consolidate a limited partnership, unless the limited partners have the substantive ability to remove the general partner without cause based on a simple majority vote or can otherwise dissolve the limited partnership, or unless the limited partners have substantive participating rights over decision making. The guidance in EITF 04-5 was effective beginning in the third quarter of 2005 for all new limited partnership agreements and any limited partnership agreements that were modified. For those partnership agreements that existed at the date EITF 04-5 was issued, the guidance became effective in the first quarter of 2006. The adoption of this guidance did not have a material impact on the Consolidated Financial Statements.

In December 2005, the FASB issued FASB Staff Position ("FSP") SOP 94-6-1, *Terms of Loan Products That May Give Rise to a Concentration of Credit Risk*. The guidance requires the disclosure of concentrations of loans with certain features that may increase the creditor's exposure to risk of nonpayment or realization. These loans are often referred to as "non-traditional" loans and include features such as high loan-to-value ("LTV") ratios, terms that permit payments smaller than the interest accruals and loans where the borrower is subject to significant payment increases over the life of the loan. We adopted the provisions of this guidance in the fourth quarter of 2005. See Note 8 to the Consolidated Financial Statements for this disclosure.

## NOTE 2 BlackRock Merger

On September 29, 2006, Merrill Lynch completed the merger of its Merrill Lynch Investment Managers ("MLIM") business with BlackRock, Inc. ("BlackRock") (the "BlackRock merger"). In connection with the BlackRock merger, Merrill Lynch received 65 million BlackRock common and preferred shares and owns a 45% voting interest and approximately half of the economic interest of the combined company. At the completion of the BlackRock merger, Merrill Lynch recognized a pre-tax gain of \$2.0 billion, along with related non-interest expenses of \$202 million for a total after-tax net benefit of \$1.1 billion. Merrill Lynch's initial investment in BlackRock as of September 29, 2006 was \$7.7 billion and is included in investment securities on the Consolidated Balance Sheet and in the Global Wealth Management ("GWM") segment at December 29, 2006. Additionally, in connection with the BlackRock merger, the goodwill associated with the MLIM business was derecognized on the Consolidated Balance Sheet as of September 29, 2006. Merrill Lynch accounts for its investment in BlackRock under the equity method of accounting and records its share of BlackRock's earnings, net of expenses and taxes, in other revenues on the Consolidated Statement of Earnings. The results of operations and cash flows associated with the MLIM business for the first nine months of 2006 are included in Merrill Lynch's Consolidated Statement of Earnings and Consolidated Statement of Cash Flows, respectively.

## NOTE 3 Segment and Geographic Information

### Segment Information

Since the fourth quarter of 2006, Merrill Lynch's business segment reporting reflects the management reporting lines established after the BlackRock merger (see Note 2), as well as the economic and long-term financial performance characteristics of the underlying businesses. Merrill Lynch has restated prior period segment information to conform to the current period presentation.

Prior to the fourth quarter of 2006, Merrill Lynch reported its business activities in three operating segments: Global Markets and Investment Banking ("GMI"), Global Private Client ("GPC"), and MLIM. Effective with the BlackRock merger, MLIM ceased to exist as a separate business segment. Accordingly, a new business segment, GWM, was created, consisting of GPC and Global Investment Management ("GIM"). GMI continues to provide full service global markets and origination capabilities, products and services to corporate, institutional, and government clients around the world. GWM creates and distributes investment products and services for clients. GPC services include specialized brokerage, advisory, banking, trust, insurance, and retirement services. GIM creates and manages investment products, including creating and managing hedge fund and other alternative investment products for GPC clients, which had formerly been included within GPC; and records Merrill Lynch's share of net earnings from its ownership positions in other investment

management companies, including its investment in BlackRock. Apart from the new investment in BlackRock, earnings from such ownership positions in other investment management companies were previously reported in GMI.

The principal methodologies used in preparing the segment results in the table that follows are:

- Revenues and expenses are assigned to segments where directly attributable;
- Principal transactions, net interest and investment banking revenues and related costs resulting from the client activities of GWM are allocated among GMI and GWM based on production credits, share counts, trade counts, and other measures which estimate relative value;
- Through the third quarter of 2006, MLIM received a net advisory fee from GWM relating to certain MLIM-branded products offered through GWM's 401(k) product offering;
- Through the third quarter of 2006, revenues and expenses related to mutual fund shares bearing a contingent deferred sales charge were reflected in segment results as if MLIM and GWM were unrelated entities;
- Interest (cost of carry) is allocated by charging each segment based on its capital usage and Merrill Lynch's blended cost of capital;
- Acquisition financing costs and other corporate interest are included in the Corporate items because management excludes these items from segment operating results in evaluating segment performance;
- Merrill Lynch has revenue and expense sharing agreements for joint activities between segments, and the results of each segment reflect the agreed-upon apportionment of revenues and expenses associated with these activities; and
- Residual expenses (i.e., those related to overhead and support units) are attributed to segments based on specific methodologies (e.g., headcount, square footage, intersegment agreements).

Management believes that the following information by business segment provides a reasonable representation of each segment's contribution to the consolidated net revenues and pre-tax earnings from continuing operations, and represents information that is relied upon by management in its decision-making processes:

(dollars in millions)	GMI	GWM	MLIM	Corporate	Total
<b>2006(4)(5)</b>					
Non-interest revenues	\$ 16,167	\$ 9,738	\$ 1,867	\$ 2,010 <sup>(1)</sup>	\$ 29,782
Net interest profit <sup>(3)</sup>	2,750	2,103	33	(275) <sup>(2)</sup>	4,611
Net revenues	18,917	11,841	1,900	1,735	34,393
Non-interest expenses	13,166	9,551	1,263	144 <sup>(1)</sup>	24,124
Pre-tax earnings from continuing operations <sup>(6)</sup>	\$ 5,751	\$ 2,290	\$ 637	\$ 1,591	\$ 10,269
Year-end total assets <sup>(7)</sup>	\$ 745,692	\$ 92,660	\$ –	\$ 2,947	\$ 841,299
<b>2005</b>					
Non-interest revenues	\$ 10,295	\$ 8,844	\$ 1,780	\$ 38	\$ 20,957
Net interest profit <sup>(3)</sup>	3,549	1,645	27	(469) <sup>(2)</sup>	4,752
Net revenues	13,844	10,489	1,807	(431)	25,709
Non-interest expenses	8,854	8,422	1,221	129	18,626
Pre-tax earnings (loss) from continuing operations <sup>(6)</sup>	\$ 4,990	\$ 2,067	\$ 586	\$ (560)	\$ 7,083
Year-end total assets <sup>(7)</sup>	\$ 590,054	\$ 76,908	\$ 7,470	\$ 6,583	\$ 681,015
<b>2004</b>					
Non-interest revenues	\$ 7,519	\$ 8,346	\$ 1,567	\$ (3)	\$ 17,429
Net interest profit <sup>(3)</sup>	3,544	1,241	13	(408) <sup>(2)</sup>	4,390
Net revenues	11,063	9,587	1,580	(411)	21,819
Non-interest expenses	7,194	7,804	1,120	(45)	16,073
Pre-tax earnings (loss) from continuing operations <sup>(6)</sup>	\$ 3,869	\$ 1,783	\$ 460	\$ (366)	\$ 5,746
Year-end total assets <sup>(7)</sup>	\$ 537,124	\$ 74,849	\$ 9,415	\$ 6,710	\$ 628,098

(1) Corporate's 2006 results include \$2.0 billion of non-interest revenues (gain on merger) and \$202 million of non-interest expenses related to the closing of the BlackRock merger.

(2) Includes the impact of junior subordinated notes (related to trust preferred securities) and other corporate items.

(3) Management views interest income net of interest expense in evaluating results.

(4) 2006 results include the impact of the \$1.8 billion, pre-tax, one-time compensation expenses incurred in the first quarter of 2006. These one-time compensation expenses were recorded as follows: \$1.4 billion to GMI, \$281 million to GWM and \$109 million to MLIM; refer to Note 1 to the Consolidated Financial Statements for further information.

(5) MLIM's 2006 results include revenues and earnings for the first nine months of 2006 prior to the BlackRock merger.

(6) See Note 18 of the Consolidated Financial Statements for further information on discontinued operations.

(7) Includes assets related to discontinued operations. Please see Note 18 of the Consolidated Financial Statements for further information.

## Geographic Information

Merrill Lynch operates in both U.S. and non-U.S. markets. Merrill Lynch's non-U.S. business activities are conducted through offices in four regions:

- Europe, Middle East, and Africa;
- Pacific Rim;





- Latin America; and
- Canada.

The principal methodologies used in preparing the geographic data below are as follows:

- Revenue and expenses are generally recorded based on the location of the employee generating the revenue or incurring the expense;
- Pre-tax earnings include the allocation of certain shared expenses among regions; and
- Intercompany transfers are based primarily on service agreements.

The information that follows, in management's judgment, provides a reasonable representation of each region's contribution to the consolidated net revenues and pre-tax earnings:

(dollars in millions)	2006	2005	2004
<b>Net revenues</b>			
Europe, Middle East, and Africa	\$ 6,967	\$ 4,770	\$ 3,406
Pacific Rim	3,691	2,680	2,367
Latin America	1,020	839	656
Canada	378	229	251
Total Non-U.S.	12,056	8,518	6,680
United States <sup>(1)</sup>	22,337	17,191	15,139
Total net revenues	\$ 34,393	\$ 25,709	\$ 21,819
<b>Pre-tax earnings from continuing operations<sup>(2)(3)</sup></b>			
Europe, Middle East, and Africa	\$ 2,065	\$ 1,319	\$ 650
Pacific Rim	1,242	964	906
Latin America	390	344	203
Canada	175	46	82
Total Non-U.S.	3,872	2,673	1,841
United States <sup>(1)</sup>	6,397	4,410	3,905
Total pre-tax earnings from continuing operations <sup>(3)</sup>	\$ 10,269	\$ 7,083	\$ 5,746

(1) United States 2006 net revenues and pre-tax earnings include \$2.0 billion of revenues (gain on merger) and \$202 million of expenses related to the closing of the BlackRock merger.

(2) 2006 pre-tax earnings include the impact of the \$1.8 billion of one-time compensation expenses incurred in the first quarter of 2006. These costs have been allocated to each of the regions, accordingly. Refer to Note 1 to the Consolidated Financial Statements for further information.

(3) See Note 18 of the Consolidated Financial Statements for further information on discontinued operations.

## NOTE 4 Securities Financing Transactions

Merrill Lynch enters into secured borrowing and lending transactions in order to meet customers' needs and earn residual interest rate spreads, obtain securities for settlement and finance trading inventory positions.

Under these transactions, Merrill Lynch either receives or provides collateral, including U.S. Government and agencies, asset-backed, corporate debt, equity, and non-U.S. governments and agencies securities. Merrill Lynch receives collateral in connection with resale agreements, securities borrowed transactions, customer margin loans, and other loans. Under many agreements, Merrill Lynch is permitted to sell or repledge the securities received (e.g., use the securities to secure repurchase agreements, enter into securities lending transactions, or deliver to counterparties to cover short positions). At December 29, 2006 and December 30, 2005, the fair value of securities received as collateral where Merrill Lynch is permitted to sell or repledge the securities was \$634 billion and \$538 billion, respectively, and the fair value of the portion that has been sold or repledged was \$497 billion and \$402 billion, respectively. Merrill Lynch may use securities received as collateral for resale agreements to satisfy regulatory requirements such as Rule 15c3-3 of the SEC. At December 29, 2006 and December 30, 2005, the fair value of collateral used for this purpose was \$19.3 billion, and \$15.5 billion, respectively.

Merrill Lynch pledges firm-owned assets to collateralize repurchase agreements and other secured financings. Pledged securities that can be sold or repledged by the secured party are parenthetically disclosed in trading assets and investment securities on the Consolidated Balance Sheets. The carrying value and classification of securities owned by Merrill Lynch that have been pledged to counterparties where those counterparties do not have the right to sell or repledge at year-end 2006 and 2005 are as follows:

(dollars in millions)	2006	2005
<b>Trading asset category</b>		
Mortgages, mortgage-backed, and asset-backed securities	\$ 34,475	\$ 21,664
U.S. Government and agencies	12,068	6,711
Corporate debt and preferred stock	11,454	10,394
Equities and convertible debentures	4,812	4,019
Non-U.S. Governments and agencies	4,810	3,353
Municipals and money markets	975	100
Total	\$ 68,594	\$ 46,241

## NOTE 5 Investment Securities

Investment securities on the Consolidated Balance Sheets include:

- SFAS No. 115 investments held by ML & Co. and certain of its non-broker-dealer entities, including Merrill Lynch banks and insurance subsidiaries. SFAS No. 115 investments consist of:
  - Debt securities, including debt held for investment and liquidity and collateral management purposes that are classified as available-for-sale, debt securities held for trading purposes, and debt securities that Merrill Lynch intends to hold until maturity;
  - Marketable equity securities, which are generally classified as available-for-sale;
- Non-qualifying investments that do not fall within the scope of SFAS No. 115. Non-qualifying investments consist principally of:
  - Equity investments, including investments in partnerships and joint ventures. Included in equity investments are private equity investments that Merrill Lynch holds for capital appreciation and/or current income and which are accounted for in accordance with the Investment Company Guide. The investments are initially carried at cost and are adjusted when changes in the underlying fair values are readily ascertainable, generally based on specific events (for example, recapitalizations and IPOs), or expected cash flows and market comparables of similar companies. Equity investments held outside of investment companies, which are held for strategic purposes, are generally accounted for at LOCOM or under the equity method, depending on Merrill Lynch's ability to exercise significant influence.
  - Investments of insurance subsidiaries, which primarily represent insurance policy loans and are accounted for at amortized cost.
  - Deferred compensation hedges, which are investments economically hedging deferred compensation liabilities and are accounted for at fair value.

Fair value for non-qualifying investments is estimated using a number of methods, including earnings multiples, discounted cash flow analyses, and review of underlying financial conditions and other market factors. These instruments may be subject to restrictions (e.g., sale requires consent of other investors to sell) that may limit Merrill Lynch's ability to currently realize the estimated fair value. Accordingly, Merrill Lynch's current estimate of fair value and the ultimate realization for these instruments may differ.

Investment securities reported on the Consolidated Balance Sheets at December 29, 2006 and December 30, 2005 are as follows:

(dollars in millions)	2006	2005
<b>Investment securities</b>		
Available-for-sale <sup>(1)</sup>	\$ 56,294	\$ 54,471
Trading	6,512	5,666
Held-to-maturity	269	271
Non-qualifying		
Equity investments <sup>(2)</sup>	21,288	9,795
Investments of insurance subsidiaries	1,360	1,174
Deferred compensation hedges	1,752	1,457
Investments in trust preferred securities and other investments	715	738
<b>Total</b>	<b>\$ 88,190</b>	<b>\$ 73,572</b>

(1) At December 29, 2006 and December 30, 2005, includes \$4.8 billion and \$4.3 billion, respectively, of investment securities reported in cash and securities segregated for regulatory purposes or deposited with clearing organizations.

(2) Includes Merrill Lynch's investment in BlackRock.

Investment securities accounted for under SFAS No. 115 are classified as available-for-sale, held-to-maturity, or trading as described in Note 1 to the Consolidated Financial Statements.



Information regarding investment securities subject to SFAS No. 115 follows:

	December 29, 2006				December 30, 2005			
	Cost/ Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Cost/ Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
(dollars in millions)								
<b>Available-for-Sale</b>								
Mortgage- and asset-backed	\$ 48,394	\$ 104	\$ (331)	\$ 48,167	\$ 44,726	\$ 80	\$ (400)	\$ 44,406
Certificate of deposits	3,114	–	(2)	3,112	3,942	–	(10)	3,932
Corporate debt	2,242	9	(24)	2,227	2,338	15	(34)	2,319
U.S. Government and agencies	1,833	–	(28)	1,805	2,930	1	(40)	2,891
Other(1)	760	–	(3)	757	346	8	(1)	353
Total debt securities	56,343	113	(388)	56,068	54,282	104	(485)	53,901
Equity securities	213	19	(6)	226	507	69	(6)	570
Total	\$ 56,556	\$ 132	\$ (394)	\$ 56,294	\$ 54,789	\$ 173	\$ (491)	\$ 54,471
<b>Held-to-Maturity</b>								
Municipals	\$ 254	\$ –	\$ –	\$ 254	\$ 254	\$ –	\$ –	\$ 254
Mortgage- and asset-backed	15	–	–	15	17	–	–	17
Total	\$ 269	\$ –	\$ –	\$ 269	\$ 271	\$ –	\$ –	\$ 271

(1) Includes investments in Non-U.S. Government and agency securities.

The following table presents fair value and unrealized losses, after hedges, for available-for-sale securities, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position at December 29, 2006 and December 30, 2005.

	Less than 1 Year		More than 1 Year		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
(dollars in millions)						
<b>Asset category</b>						
<b>December 29, 2006</b>						
Mortgage- and asset-backed	\$ 15,645	\$ (28)	\$ 10,243	\$ (253)	\$ 25,888	\$ (281)
Certificate of deposits	2,103	(2)	5	–	2,108	(2)
U.S. Government and agencies	151	(1)	1,629	(25)	1,780	(26)
Corporate debt	691	(2)	1,029	(23)	1,720	(25)
Other (1)	100	–	267	(9)	367	(9)
Total debt securities	18,690	(33)	13,173	(310)	31,863	(343)
Equity securities	19	–	57	(5)	76	(5)
Total temporarily impaired securities	\$ 18,709	\$ (33)	\$ 13,230	\$ (315)	\$ 31,939	\$ (348)
<b>December 30, 2005</b>						
Mortgage- and asset-backed	\$ 20,867	\$ (186)	\$ 6,843	\$ (158)	\$ 27,710	\$ (344)
Certificate of deposits	3,489	(6)	432	(4)	3,921	(10)
U.S. Government and agencies	2,369	(32)	228	(3)	2,597	(35)
Corporate debt	878	(15)	519	(17)	1,397	(32)
Other(1)	5	–	283	(8)	288	(8)
Total debt securities	27,608	(239)	8,305	(190)	35,913	(429)
Equity securities	49	–	59	(6)	108	(6)
Total temporarily impaired securities	\$ 27,657	\$ (239)	\$ 8,364	\$ (196)	\$ 36,021	\$ (435)

(1) Includes investments in Non-U.S. Government and agency securities.

The majority of the unrealized losses relate to mortgage- and asset-backed securities. The majority of these investments are AAA-rated debentures and mortgage-backed securities issued by U.S. agencies.

Merrill Lynch reviews its held-to-maturity and available-for-sale securities periodically to determine whether any impairment is other-than-temporary. Factors considered in the review include length of time and extent to which market value has been less than cost, the financial condition and near term prospects of the issuer, and Merrill Lynch's intent and ability to retain the security to allow for an anticipated recovery in market value. As of December 29, 2006, Merrill Lynch does not consider the securities to be other-than-temporarily impaired.

The amortized cost and estimated fair value of debt securities at December 29, 2006 by contractual maturity, for available-for-sale and held-to-maturity investments follow:

	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
(dollars in millions)				
Due in one year or less	\$ 5,139	\$ 5,129	\$ —	\$ —
Due after one year through five years	1,612	1,584	—	—
Due after five years through ten years	1,092	1,080	254	254
Due after ten years	106	108	—	—
	7,949	7,901	254	254
Mortgage- and asset-backed securities	48,394	48,167	15	15
Total(1)	\$ 56,343	\$ 56,068	\$ 269	\$ 269

(1) Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties.

The proceeds and gross realized gains (losses) from the sale of available-for-sale investments are as follows:

(dollars in millions)	2006	2005	2004
Proceeds	\$ 16,176	\$ 36,574	\$ 27,983
Gross realized gains	160	411	389
Gross realized losses	(161)	(71)	(54)

Net unrealized gains and (losses) from investment securities classified as trading included in the 2006, 2005, and 2004 Consolidated Statements of Earnings were \$125 million, \$(13) million, and \$(275) million, respectively.

## NOTE 6 Trading Assets and Liabilities

As part of its trading activities, Merrill Lynch provides its clients with brokerage, dealing, financing, and underwriting services for a broad range of products. While trading activities are primarily generated by client order flow, Merrill Lynch also takes proprietary positions based on expectations of future market movements and conditions. Merrill Lynch's trading strategies rely on the integrated management of its client-driven and proprietary positions, along with related hedging and financing.

Interest revenue and expense are integral components of trading activities. In assessing the profitability of trading activities, Merrill Lynch views net interest and principal transactions revenues in the aggregate.

Trading activities expose Merrill Lynch to market and credit risks. These risks are managed in accordance with established risk management policies and procedures. Specifically, the independent risk and control groups work to ensure that these risks are properly identified, measured, monitored, and managed throughout Merrill Lynch. To accomplish this, Merrill Lynch has established a risk management process that includes:

- A formal risk governance structure that defines the oversight process and its components;
- A regular review of the risk management process by the Audit Committee of the Board of Directors as well as a regular review of credit, market and liquidity risks and processes by the Finance Committee of the Board of Directors;
- Clearly defined risk management policies and procedures supported by a rigorous analytical framework;
- Communication and coordination among the businesses, executive management, and risk functions while maintaining strict segregation of responsibilities, controls, and oversight; and
- Clearly articulated risk tolerance levels, defined and regularly reviewed by the ROC, that are consistent with its business strategy, capital structure, and current and anticipated market conditions.

The risk management and control process, combined with the independent risk and control groups and analytical infrastructure, ensures that Merrill Lynch's risk tolerance is well-defined and understood by the firm's risk-takers as well as by its executive management. Other groups, including Corporate Audit, Finance, and the Office of the General Counsel, partner with the independent risk groups to establish and maintain this overall risk management control process. While no risk management system can ever be absolutely complete, the goal of these independent risk and control groups is to make certain that risk-related losses occur within acceptable, predefined levels.

Merrill Lynch documents its risk management objectives and strategies for undertaking various hedge transactions. The risk management objectives and strategies are monitored and managed by the independent risk and control groups in accordance with established risk management policies and procedures that include risk tolerance levels.



## Market Risk

Market risk is the potential change in an instrument's value caused by fluctuations in interest and currency exchange rates, equity and commodity prices, credit spreads, or other risks. The level of market risk is influenced by the volatility and the liquidity in the markets in which financial instruments are traded.

Merrill Lynch seeks to mitigate market risk associated with trading inventories by employing hedging strategies that correlate rate, price, and spread movements of trading inventories and related financing and hedging activities. Merrill Lynch uses a combination of cash instruments and derivatives to hedge its market exposures. The following discussion describes the types of market risk faced by Merrill Lynch.

### Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of financial instruments. Interest rate swap agreements, Eurodollar futures, and U.S. Treasury securities and futures are common interest rate risk management tools. The decision to manage interest rate risk using futures or swap contracts, as opposed to buying or selling short U.S. Treasury or other securities, depends on current market conditions and funding considerations.

Interest rate agreements used by Merrill Lynch include caps, collars, floors, basis swaps, leveraged swaps, and options. Interest rate caps and floors provide the purchaser with protection against rising and falling interest rates, respectively. Interest rate collars combine a cap and a floor, providing the purchaser with a predetermined interest rate range. Basis swaps are a type of interest rate swap agreement where variable rates are received and paid, but are based on different index rates. Leveraged swaps are another type of interest rate swap where changes in the variable rate are multiplied by a contractual leverage factor, such as four times three-month London Interbank Offered Rate ("LIBOR"). Merrill Lynch's exposure to interest rate risk resulting from these leverage factors is typically hedged with other financial instruments.

### Currency Risk

Currency risk arises from the possibility that fluctuations in foreign exchange rates will impact the value of financial instruments. Merrill Lynch's trading assets and liabilities include both cash instruments denominated in and derivatives linked to more than 50 currencies, including the euro, Japanese yen, British pound, and Swiss franc. Currency forwards and options are commonly used to manage currency risk associated with these instruments. Currency swaps may also be used in situations where a long-dated forward market is not available or where the client needs a customized instrument to hedge a foreign currency cash flow stream. Typically, parties to a currency swap initially exchange principal amounts in two currencies, agreeing to exchange interest payments and to re-exchange the currencies at a future date and exchange rate.

### Equity Price Risk

Equity price risk arises from the possibility that equity security prices will fluctuate, affecting the value of equity securities and other instruments that derive their value from a particular stock, a defined basket of stocks, or a stock index. Instruments typically used by Merrill Lynch to manage equity price risk include equity options, warrants, and baskets of equity securities. Equity options, for example, can require the writer to purchase or sell a specified stock or to make a cash payment based on changes in the market price of that stock, basket of stocks, or stock index.

### Credit Spread Risk

Credit spread risk arises from the possibility that changes in credit spreads will affect the value of financial instruments. Credit spreads represent the credit risk premiums required by market participants for a given credit quality (i.e., the additional yield that a debt instrument issued by a AA-rated entity must produce over a risk-free alternative (e.g., U.S. Treasury instrument)). Certain instruments are used by Merrill Lynch to manage this type of risk. Swaps and options, for example, can be designed to mitigate losses due to changes in credit spreads, as well as the credit downgrade or default of the issuer. Credit risk resulting from default on counterparty obligations is discussed in the Credit Risk section.

### Commodity Price and Other Risks

Through its commodities business, Merrill Lynch enters into exchange-traded contracts, financially settled OTC derivatives, contracts for physical delivery and contracts providing for the transportation and/or storage rights on pipelines, power lines or storage facilities. Commodity, related storage, transportation or other contracts expose Merrill Lynch to the risk that the price of the underlying commodity may rise or fall. In addition, contracts resulting in physical delivery can expose Merrill Lynch to numerous other risks, including performance risk and other delivery risks.

## Credit Risk

Merrill Lynch is exposed to risk of loss if an individual, counterparty or issuer fails to perform its obligations under contractual terms ("default risk"). Both cash instruments and derivatives expose Merrill Lynch to default risk. Credit risk arising from changes in credit spreads was previously discussed in the Market Risk section.

Merrill Lynch has established policies and procedures for mitigating credit risk on principal transactions, including reviewing and establishing limits for credit exposure, maintaining qualifying collateral, purchasing credit protection, and continually assessing the creditworthiness of counterparties.

In the normal course of business, Merrill Lynch executes, settles, and finances various customer securities transactions. Execution of these transactions includes the purchase and sale of securities by Merrill Lynch. These activities may expose Merrill Lynch to default risk arising from the potential that customers or counterparties may fail to satisfy their obligations. In these situations, Merrill Lynch may be required to purchase or sell financial instruments at unfavorable market prices to satisfy obligations to other brokers or dealers. Additional information about these obligations is provided in Note 12 to the Consolidated Financial Statements. In addition, Merrill Lynch seeks to control the risks associated with its customer margin activities by requiring customers to maintain collateral in compliance with regulatory and internal guidelines.

Liabilities to other brokers and dealers related to unsettled transactions (i.e., securities failed-to-receive) are recorded at the amount for which the securities were purchased, and are paid upon receipt of the securities from other brokers or dealers. In the case of aged securities failed-to-receive, Merrill Lynch may purchase the underlying security in the market and seek reimbursement for losses from the counterparty.

#### **Concentrations of Credit Risk**

Merrill Lynch's exposure to credit risk (both default and credit spread) associated with its trading and other activities is measured on an individual counterparty basis, as well as by groups of counterparties that share similar attributes. Concentrations of credit risk can be affected by changes in political, industry, or economic factors. To reduce the potential for risk concentration, credit limits are established and monitored in light of changing counterparty and market conditions.

At December 29, 2006, Merrill Lynch's most significant concentration of credit risk was with the U.S. Government and its agencies. This concentration consists of both direct and indirect exposures. Direct exposure, which primarily results from trading asset and investment security positions in instruments issued by the U.S. Government and its agencies, excluding mortgage-backed securities, amounted to \$15.0 billion and \$11.9 billion at December 29, 2006 and December 30, 2005, respectively. Merrill Lynch's indirect exposure results from maintaining U.S. Government and agencies securities as collateral for resale agreements and securities borrowed transactions. Merrill Lynch's direct credit exposure on these transactions is with the counterparty; thus Merrill Lynch has credit exposure to the U.S. Government and its agencies only in the event of the counterparty's default. Securities issued by the U.S. Government or its agencies held as collateral for resale agreements and securities borrowed transactions at December 29, 2006 and December 30, 2005 totaled \$116.3 billion and \$140.7 billion, respectively.

At December 29, 2006, Merrill Lynch had other concentrations of credit risk, the largest of which was related to a U.S. subsidiary of a large foreign bank that has an internal credit rating of AAA, which reflects structural seniority and other credit enhancements. Total outstanding unsecured exposure to this counterparty was approximately \$2.4 billion, or 0.3% of total assets.

Merrill Lynch's most significant industry credit concentration is with financial institutions. Financial institutions include banks, insurance companies, finance companies, investment managers, and other diversified financial institutions. This concentration arises in the normal course of Merrill Lynch's brokerage, trading, hedging, financing, and underwriting activities. Merrill Lynch also monitors credit exposures worldwide by region. Outside the United States, financial institutions and sovereign governments represent the most significant concentrations of credit risk.

In the normal course of business, Merrill Lynch purchases, sells, underwrites, and makes markets in non-investment grade instruments. Merrill Lynch also provides extensions of credit and makes equity investments to facilitate leveraged transactions. These activities expose Merrill Lynch to a higher degree of credit risk than is associated with trading, investing in, and underwriting investment grade instruments and extending credit to investment grade counterparties.

#### **Derivatives**

Merrill Lynch's trading derivatives consist of derivatives provided to customers and derivatives entered into for proprietary trading strategies or risk management purposes.

Default risk on derivatives can also occur for the full notional amount of the trade where a final exchange of principal takes place, as may be the case for currency swaps. Default risk exposure varies by type of derivative. Swap agreements and forward contracts are generally OTC-transacted and thus are exposed to default risk to the extent of their replacement cost. Since futures contracts are exchange-traded and usually require daily cash settlement, the related risk of loss is generally limited to a one-day net positive change in market value. Generally such receivables and payables are recorded in customers' receivables and payables on the Consolidated Balance Sheets. Option contracts can be exchange-traded or OTC-transacted. Purchased options have default risk to the extent of their replacement cost. Written options represent a potential obligation to counterparties and typically do not subject Merrill Lynch to default risk except under circumstances such as where the option premium is being financed or in cases where Merrill Lynch is required to post collateral. Additional



information about derivatives that meet the definition of a guarantee for accounting purposes is included in Note 12 to the Consolidated Financial Statements.

Merrill Lynch generally enters into International Swaps and Derivatives Association, Inc. master agreements or their equivalent ("master netting agreements") with each of its counterparties, as soon as possible. Master netting agreements provide protection in bankruptcy in certain circumstances and, in some cases, enable receivables and payables with the same counterparty to be offset on the Consolidated Balance Sheets, providing for a more meaningful balance sheet presentation of credit exposure. However, the enforceability of master netting agreements under bankruptcy laws in certain countries, or in certain industries, is not free from doubt and receivables and payables with counterparties in these countries or industries are accordingly recorded on a gross basis.

To reduce the risk of loss, Merrill Lynch requires collateral, principally cash and U.S. Government and agencies securities, on certain derivative transactions. Merrill Lynch nets cash collateral paid or received under credit support annexes associated with legally enforceable master netting agreements against derivative inventory. For the year ended December 29, 2006, cash collateral netted against derivative inventory was \$7.2 billion. From an economic standpoint, Merrill Lynch evaluates default risk exposures net of related collateral. In addition to obtaining collateral, Merrill Lynch attempts to mitigate default risk on derivatives by entering into transactions with provisions that enable Merrill Lynch to terminate or reset the terms of the derivative contract.

Many of Merrill Lynch's derivative contracts contain provisions that could, upon an adverse change in ML & Co.'s credit rating, trigger a requirement for an early payment or additional collateral support.

## NOTE 7 Securitization Transactions and Transactions with Special Purpose Entities ("SPEs")

### Securitizations

In the normal course of business, Merrill Lynch securitizes: commercial and residential mortgage loans; municipal, government, and corporate bonds; and other types of financial assets. SPEs, often referred to as Variable Interest Entities, or VIEs, are often used when entering into or facilitating securitization transactions. Merrill Lynch's involvement with SPEs used to securitize financial assets includes: structuring and/or establishing SPEs; selling assets to SPEs; managing or servicing assets held by SPEs; underwriting, distributing, and making loans to SPEs; making markets in securities issued by SPEs; engaging in derivative transactions with SPEs; owning notes or certificates issued by SPEs; and/or providing liquidity facilities and other guarantees to SPEs.

Merrill Lynch securitized assets of approximately \$147.2 billion and \$90.3 billion for the years ended December 29, 2006 and December 30, 2005, respectively. For the years ended December 29, 2006 and December 30, 2005, Merrill Lynch received \$148.8 billion and \$91.1 billion, respectively, of proceeds, and other cash inflows, from securitization transactions, and recognized net securitization gains of \$535.5 million and \$425.4 million, respectively, in Merrill Lynch's Consolidated Statements of Earnings.

The table below summarizes the cash flows received by Merrill Lynch from securitization transactions related to the following asset types:

(dollars in millions)	2006	2005
<b>Asset category</b>		
Residential mortgage loans	\$ 97,433	\$ 58,002
Municipal bonds	29,482	17,084
Corporate and government bonds	3,870	2,468
Commercial loans and other	17,984	13,569
<b>Total</b>	<b>\$ 148,769</b>	<b>\$ 91,123</b>

In certain instances, Merrill Lynch retains interests in the senior tranche, subordinated tranche, and/or residual tranche of securities issued by certain SPEs created to securitize assets. The gain or loss on the sale of the assets is determined with reference to the previous carrying amount of the financial assets transferred, which is allocated between the assets sold and the retained interests, if any, based on their relative fair value at the date of transfer.

Retained interests are recorded in the Consolidated Balance Sheets at fair value. To obtain fair values, observable market prices are used if available. Where observable market prices are unavailable, Merrill Lynch generally estimates fair value initially and on an ongoing basis based on the present value of expected future cash flows using management's best estimates of credit losses, prepayment rates, forward yield curves, and discount rates, commensurate with the risks involved. Retained interests are either held as trading assets, with changes in fair value recorded in the Consolidated Statements of Earnings, or as securities available-for-sale, with changes in fair value included in accumulated other comprehensive loss. Retained interests held as available-for-sale are reviewed periodically for impairment.

Retained interests in securitized assets were approximately \$6.8 billion and \$4.0 billion at December 29, 2006 and December 30, 2005, respectively, which related primarily to residential mortgage loan and municipal bond securitization transactions. The majority of the retained interest balance consists of mortgage-backed securities that have observable market prices. These retained interests include mortgage-backed securities that Merrill Lynch expects to sell to investors in the normal course of its underwriting activity.

The following table presents information on retained interests, excluding the offsetting benefit of financial instruments used to hedge risks, held by Merrill Lynch as of December 29, 2006, arising from Merrill Lynch's residential mortgage loan, municipal bond and other securitization transactions. The sensitivities of the current fair value of the retained interests to immediate 10% and 20% adverse changes in assumptions and parameters are also shown.

(dollars in millions)	Residential Mortgage Loans	Municipal Bonds	Other
Retained interest amount	\$ 5,101	\$ 917	\$ 765
Weighted average credit losses (rate per annum)	1.0%	0.0%	0.2%
Range	0.0–6.7%	0.0%	0.0–4.8%
Impact on fair value of 10% adverse change	\$ (46)	\$ –	\$ (2)
Impact on fair value of 20% adverse change	\$ (92)	\$ –	\$ (3)
Weighted average discount rate	8.6%	4.1%	6.1%
Range	0.0–99.0%	3.5–55.0%	0.0–25.1%
Impact on fair value of 10% adverse change	\$ (139)	\$ (89)	\$ (15)
Impact on fair value of 20% adverse change	\$ (273)	\$ (128)	\$ (29)
Weighted average life (in years)	3.4	1.1	0.6
Range	0.0–26.8	0.1–9.6	0.0–9.9
Weighted average prepayment speed (CPR)(1)	26.0%	4.7%	31.3%
Range(1)	0.0–70.0%	0.0–30.4%	0.0–88.0%
Impact on fair value of 10% adverse change	\$ (66)	\$ –	\$ (1)
Impact on fair value of 20% adverse change	\$ (100)	\$ –	\$ (1)

CPR=Constant Prepayment Rate

(1) Relates to select securitization transactions where assets are prepayable.

The preceding sensitivity analysis is hypothetical and should be used with caution. In particular, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated independent of changes in any other assumption; in practice, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Further, changes in fair value based on a 10% or 20% variation in an assumption or parameter generally cannot be extrapolated because the relationship of the change in the assumption to the change in fair value may not be linear. Also, the sensitivity analysis does not include the offsetting benefit of financial instruments that Merrill Lynch utilizes to hedge risks, including credit, interest rate, and prepayment risk, that are inherent in the retained interests. These hedging strategies are structured to take into consideration the hypothetical stress scenarios above such that they would be effective in principally offsetting Merrill Lynch's exposure to loss in the event these scenarios occur.

The weighted average assumptions and parameters used initially to value retained interests relating to securitizations that were still held by Merrill Lynch as of December 29, 2006 are as follows:

	Residential Mortgage Loans	Municipal Bonds	Other
Credit losses (rate per annum)	1.0%	0.0%	0.1%
Weighted average discount rate	9.2%	4.0%	4.6%
Weighted average life (in years)	3.5	7.0	0.5
Prepayment speed assumption (CPR)	25.7%	9.0%	7.1%

CPR=Constant Prepayment Rate

For residential mortgage loan and other securitizations, the investors and the securitization trust have no recourse to Merrill Lynch's other assets for failure of mortgage holders to pay when due.

For municipal bond securitization SPEs, in the normal course of dealer market-making activities, Merrill Lynch acts as liquidity provider. Specifically, the holders of beneficial interests issued by municipal bond securitization SPEs have the right to tender their interests for purchase by Merrill Lynch on specified dates at a specified price. Beneficial interests that are tendered are then sold by Merrill Lynch to investors through a best efforts remarketing where Merrill Lynch is the remarketing agent. If the beneficial interests are not successfully remarketed, the holders of beneficial interests are paid from funds drawn under a standby liquidity letter of credit issued by Merrill Lynch.

In addition to standby letters of credit, in certain municipal bond securitizations, Merrill Lynch also provides default protection or credit enhancement to investors in securities issued by certain municipal bond securitization SPEs. Interest and principal payments on beneficial interests issued by these SPEs are secured by a guarantee issued by Merrill Lynch. In the event that the issuer of the underlying municipal bond defaults on any payment of principal and/or interest when due, the payments on the bonds will be made to beneficial interest holders from an irrevocable guarantee by Merrill Lynch.





The maximum payout under these liquidity and default guarantees totaled \$38.2 billion and \$29.9 billion at December 29, 2006 and December 30, 2005, respectively. The fair value of the guarantee approximated \$16 million and \$14 million at December 29, 2006 and December 30, 2005, respectively, which is reflected in the Consolidated Balance Sheets. Of these arrangements, \$6.9 billion at December 29, 2006 and December 30, 2005 represent agreements where the guarantee is provided to the SPE by a third-party financial intermediary and Merrill Lynch enters into a reimbursement agreement with the financial intermediary. In these arrangements, if the financial intermediary incurs losses, Merrill Lynch has up to one year to fund those losses. Additional information regarding these commitments is provided in Note 12 to the Consolidated Financial Statements.

The following table summarizes principal amounts outstanding and delinquencies of securitized financial assets as of December 29, 2006 and December 30, 2005:

(dollars in millions)	Residential Mortgage Loans	Municipal Bonds	Other
<b>December 29, 2006</b>			
Principal Amount Outstanding <sup>(1)</sup>	\$ 127,482	\$ 18,986	\$ 30,337
Delinquencies <sup>(2)</sup>	3,493	—	10
<b>December 30, 2005</b>			
Principal Amount Outstanding <sup>(1)</sup>	\$ 82,468	\$ 19,745	\$ 10,416
Delinquencies	688	—	—

(1) Merrill Lynch may retain an interest in the securitized financial assets.

(2) Increase in delinquencies at year-end 2006 compared to year-end 2005 is due to higher defaults associated with sub-prime lending.

Net credit losses associated with securitized financial assets for the years ended December 29, 2006 and December 30, 2005 approximated \$180 million and \$73 million, respectively.

#### Variable Interest Entities

In January 2003, the FASB issued FIN 46, which provides additional guidance on the application of Accounting Research Bulletin No. 51, *Consolidated Financial Statements*, for enterprises that have interests in entities that meet the definition of a VIE, and on December 24, 2003, the FASB issued FIN 46R. FIN 46R requires that an entity shall consolidate a VIE if that enterprise has a variable interest that will absorb a majority of the VIE's expected losses, receive a majority of the VIE's expected residual returns, or both. In April 2006, the FASB issued a FASB Staff Position FIN 46(R)-6, *Determining the Variability to be Considered in Applying FIN 46R* ("the FSP"). The FSP clarifies that the variability to be included when applying FIN 46R be based on a "by-design" approach, and should consider what risks the variable interest entity was designed to create.

QSPEs are a type of VIE that holds financial instruments and distributes cash flows to investors based on preset terms. QSPEs are commonly used in mortgage and other securitization transactions. In accordance with SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, and FIN 46R, *Consolidation of Variable Interest Entities*, Merrill Lynch does not consolidate QSPEs. Information regarding QSPEs can be found in the Securitization section of this Note and the Guarantees section of Note 12 to the Consolidated Financial Statements.

Merrill Lynch has entered into transactions with a number of VIEs in which it is the primary beneficiary and therefore must consolidate the VIE; or is a significant variable interest holder in the VIE. These VIEs are as follows:

- Merrill Lynch has investments in VIEs that hold loan assets or real estate, and as a result of these loans and investments, Merrill Lynch may be either the primary beneficiary of and consolidate the VIE, or may be a significant variable interest holder. These VIEs are primarily designed to provide on- or off-balance sheet financing to clients and/or to invest in real estate. Assets held by VIEs where Merrill Lynch has provided financing and is the primary beneficiary are recorded in other assets and/or loans, notes, and mortgages in the Consolidated Balance Sheets. Assets held by VIEs where Merrill Lynch has invested in real estate partnerships and is the primary beneficiary are included in other assets. The beneficial interest holders in these VIEs have no recourse to the general credit of Merrill Lynch; their investments are paid exclusively from the assets in the VIE.
- Merrill Lynch has entered into transactions with VIEs that are used, in part, to provide tax planning strategies to investors and/or Merrill Lynch through an enhanced yield investment security. These structures typically provide financing to Merrill Lynch and/or the investor at enhanced rates. Merrill Lynch may be either the primary beneficiary of and consolidate the VIE, or may be a significant variable interest holder in the VIE. Where Merrill Lynch is the primary beneficiary, the assets held by the VIEs are primarily included in either trading or investments.

Merrill Lynch entered into transactions with international financial institutions involving VIEs that provided to Merrill Lynch \$11.75 billion in secured credit facilities and \$1 billion of unsecured financing. These VIEs are also used as part of Merrill Lynch's overall tax-planning strategies and enable Merrill Lynch to borrow at more favorable rates. Merrill Lynch consolidates the VIEs as it is deemed to be the primary beneficiary of these VIEs.

- Merrill Lynch is the sponsor, guarantor, derivative counterparty, or liquidity and credit facility provider to certain mutual funds, investment entities, and conduits. Some of these funds provide a guaranteed return to investors at the maturity of the VIE. This guarantee may include a guarantee of the return of an initial investment or of the initial investment plus an agreed upon return depending on the terms of the VIE. Investors in certain of these VIEs have recourse to Merrill Lynch to the extent that the value of the assets held by the VIEs at maturity is less than the guaranteed amount. In some instances, Merrill Lynch is the primary beneficiary and must consolidate the fund. Assets held in these VIEs are primarily classified in trading. In instances where Merrill Lynch is not the primary beneficiary, the guarantees related to these funds are further discussed in Note 12 to the Consolidated Financial Statements.  
In addition, Merrill Lynch has established two asset-backed commercial paper conduits ("Conduits") and holds a significant variable interest in the Conduits in the form of 1) liquidity facilities that protect commercial paper holders against short term changes in the fair value of the assets held by the Conduits in the event of a disruption in the commercial paper market, and 2) credit facilities to the Conduits that protect commercial paper investors against credit losses for up to a certain percentage of the portfolio of assets held by the respective Conduits. The liquidity and credit facilities are further discussed in Note 12 to the Consolidated Financial Statements.
- Merrill Lynch entered into a transaction with a VIE whereby Merrill Lynch arranged for additional protection for directors and employees to indemnify them against certain losses they may incur as a result of claims against them. Merrill Lynch is the primary beneficiary and consolidates the VIE because its employees benefit from the indemnification arrangement. As of December 29, 2006 and December 30, 2005 the assets of the VIE totaled approximately \$16 million, representing a purchased credit default agreement, which is recorded in other assets on the Consolidated Balance Sheets. In the event of a Merrill Lynch insolvency, proceeds of \$140 million will be received by the VIE to fund any claims. Neither Merrill Lynch nor its creditors have any recourse to the assets of the VIE.

#### Other Involvement with VIEs

Merrill Lynch is involved with other VIEs in which it is neither the primary beneficiary or a significant variable interest holder; rather, its involvement relates to a significant program sponsored by Merrill Lynch. Significant programs sponsored by Merrill Lynch, which are disclosed in the table below, include the following:

- Merrill Lynch has entered into transactions with VIEs where Merrill Lynch typically purchases credit protection from the VIE in the form of a derivative in order to synthetically expose investors to a specific credit risk. These are commonly known as credit-linked note VIEs.
- Merrill Lynch has entered into transactions with VIEs where Merrill Lynch transfers convertible bonds to the VIE and retains a call option on the underlying bonds. The purpose of these VIEs is to market convertible bonds to a broad investor base by separating the bonds into callable debt and a conversion call option.

The following tables summarize Merrill Lynch's involvement with the VIEs listed above as of December 29, 2006 and December 30, 2005, respectively. The table below does not include information on QSPs or those VIEs where Merrill Lynch is the primary beneficiary, and holds a majority of the voting interest in the entity. For more information on these entities (e.g. municipal bond securitizations), see the Securitizations section of this Note and the Guarantees section in Note 12 to the Consolidated Financial Statements.

Where an entity is a significant variable interest holder, FIN 46R requires that entity to disclose its maximum exposure to loss as a result of its interest in the VIE. It should be noted that this measure does not reflect Merrill Lynch's estimate of the actual losses that could result from adverse changes because it does not reflect the economic hedges Merrill Lynch enters into to reduce its exposure.

Description	Primary Beneficiary			Significant Variable Interest Holder		Other Involvement with VIEs	
	Total Asset Size(4)	Net Asset Size(5)	Recourse to Merrill Lynch(6)	Total Asset Size(4)	Maximum Exposure	Total Asset Size(4)	Maximum Exposure
<b>December 29, 2006</b>							
Loan and Real Estate VIEs	\$ 4,265	\$ 3,787	\$ 557	\$ 278	\$ 182	\$ —	\$ —
Guaranteed and Other Funds (1)	2,476	1,913	564	6,156	6,142	—	—
Credit-Linked Note and Other VIEs(2)	518	518	302	—	—	11,069	927
Tax Planning VIEs(3)	230	225	—	483	—	—	—
<b>December 30, 2005</b>							
Loan and Real Estate VIEs	\$ 5,144	\$ 5,140	\$ —	\$ 116	\$ 63	\$ —	\$ —
Guaranteed and Other Funds (1)	1,802	1,349	464	2,981	2,973	—	—
Credit-Linked Note and Other VIEs(2)	130	30	—	—	—	8,835	780
Tax Planning VIEs(3)	1,972	1,972	—	5,416	2,297	—	—

(1) The maximum exposure for Guaranteed and Other Funds is the fair value of Merrill Lynch's investment, derivatives entered into with the VIEs if they are in an asset position and any recourse beyond the assets of the entity.

(2) The maximum exposure for Credit-Linked Note and Other VIEs is the fair value of the derivatives entered into with the VIEs if they are in an asset position.

(3) The maximum exposure for Tax Planning VIEs reflects the fair value of investments in the VIEs and derivatives entered into with the VIEs, as well as the maximum exposure to loss associated with indemnifications made by Merrill Lynch to investors in the VIEs.

(4) This column reflects the total size of the assets held in the VIE.

(5) This column reflects the size of the assets held in the VIE after accounting for intercompany eliminations and any balance sheet netting of assets and liabilities as permitted by FIN 39.

(6) This column reflects the extent, if any, to which investors have recourse to Merrill Lynch beyond the assets held in the VIE.



## NOTE 8 Loans, Notes, and Mortgages and Related Commitments to Extend Credit

Loans, notes, and mortgages and related commitments to extend credit at December 29, 2006 and December 30, 2005, are presented below. This disclosure includes commitments to extend credit that will, if drawn upon, result in loans held for investment and loans held for sale.

(dollars in millions)	Loans		Commitments(1)	
	2006	2005	2006(2)(3)	2005(3)
Consumer:				
Mortgages	\$ 18,346	\$ 18,172	\$ 7,747	\$ 6,376
Other	4,224	2,558	547	75
Commercial and small- and middle-market business:				
Secured	43,267	36,571	46,807	34,583
Unsecured investment grade	2,870	3,283	30,069	22,061
Unsecured non-investment grade	1,745	869	9,015	980
Small- and middle-market business	3,055	4,994	2,185	3,062
	73,507	66,447	96,370	67,137
Allowance for loan losses	(478)	(406)	—	—
Reserve for lending-related commitments	—	—	(381)	(281)
<b>Total, net</b>	<b>\$ 73,029</b>	<b>\$ 66,041</b>	<b>\$ 95,989</b>	<b>\$ 66,856</b>

(1) Commitments are outstanding as of the date the commitment letter is issued and are comprised of closed and contingent commitments. Closed commitments represent the unfunded portion of existing commitments available for draw down. Contingent commitments are contingent on the borrower fulfilling certain conditions or upon a particular event, such as an acquisition. A portion of these contingent commitments may be syndicated among other lenders or replaced with capital markets funding.

(2) See Note 12 to the Consolidated Financial Statements for a maturity profile of these commitments.

(3) In addition to the loan origination commitments included in the table above, at December 29, 2006, Merrill Lynch entered into agreements to purchase \$1.2 billion of loans that, upon settlement of the commitment, will be classified in loans held for investment and loans held for sale. Similar loan purchase commitments totaled \$96 million at December 30, 2005. See Note 12 to the Consolidated Financial Statements for further information.

Activity in the allowance for loan losses is presented below:

(dollars in millions)	2006	2005	2004
Allowance for loan losses at beginning of year	\$ 406	\$ 283	\$ 318
Provision for loan losses	114	200	174
Charge-offs	(62)	(88)	(209)
Recoveries	18	12	4
Net charge-offs	(44)	(76)	(205)
Other	2	(1)	(4)
<b>Allowance for loan losses at end of year</b>	<b>\$ 478</b>	<b>\$ 406</b>	<b>\$ 283</b>

Consumer loans, which are substantially secured, consisted of approximately 263,000 individual loans at December 29, 2006, and included residential mortgages, home equity loans, and other loans to individuals for household, family, or other personal expenditures. Commercial loans, which consisted of approximately 14,000 separate loans at December 29, 2006, include corporate and institutional loans, commercial mortgages, asset-based loans, small- and middle-market business loans, and other loans to businesses. The principal balance of nonaccrual loans was \$209 million at December 29, 2006 and \$256 million at December 30, 2005. The investment grade and non-investment grade categorization is determined using the credit rating agency equivalent of internal credit ratings. Non-investment grade counterparties are those rated lower than BBB. In some cases, Merrill Lynch enters into credit default swaps to mitigate credit exposure related to funded and unfunded commercial loans. The notional value of these swaps totaled \$10.3 billion and \$7.9 billion at December 29, 2006 and December 30, 2005, respectively. For information on credit risk management see Note 6 to the Consolidated Financial Statements.

The above amounts include \$18.6 billion and \$12.3 billion of loans held for sale at December 29, 2006 and December 30, 2005, respectively. Loans held for sale are loans that management expects to sell prior to maturity. At December 29, 2006, such loans consisted of \$7.4 billion of consumer loans, primarily automobile loans and residential mortgages, and \$11.2 billion of commercial loans, approximately 38% of which are to investment grade counterparties. At December 30, 2005, such loans consisted of \$3.4 billion of consumer loans, primarily automobile loans and residential mortgages, and \$8.9 billion of commercial loans, approximately 22% of which are to investment grade counterparties. For information on the accounting policy related to loans, notes and mortgages, see Note 1 to the Consolidated Financial Statements.

The fair values of loans, notes, and mortgages were approximately \$73.0 billion and \$66.2 billion at December 29, 2006 and December 30, 2005, respectively. For commercial loans, fair value is estimated based on other market prices for similar instruments issued by the borrower or is estimated using discounted cash flows. Merrill Lynch's estimate of fair value for other loans, notes, and mortgages is determined based on loan characteristics. For certain homogeneous categories of loans, including residential mortgages

and home equity loans, fair value is estimated using market price quotations or previously executed transactions for securities backed by similar loans, adjusted for credit risk and other individual loan characteristics. For Merrill Lynch's variable-rate loan receivables, carrying value approximates fair value.

Merrill Lynch generally maintains collateral on secured loans in the form of securities, liens on real estate, perfected security interests in other assets of the borrower, and guarantees. Consumer loans are typically collateralized by liens on real estate, automobiles, and other property. Commercial secured loans primarily include asset-based loans secured by financial assets such as loan receivables and trade receivables where the amount of the loan is based on the level of available collateral (i.e., the borrowing base) and commercial mortgages secured by real property. In addition, for secured commercial loans related to the corporate and institutional lending business, Merrill Lynch typically receives collateral in the form of either a first or second lien on the assets of the borrower or the stock of a subsidiary, which gives Merrill Lynch a priority claim in the case of a bankruptcy filing by the borrower. In many cases, where a security interest in the assets of the borrower is granted, no restrictions are placed on the use of assets by the borrower and asset levels are not typically subject to periodic review; however, the borrowers are typically subject to stringent debt covenants. Where the borrower grants a security interest in the stock of its subsidiary, the subsidiary's ability to issue additional debt is typically restricted.

Merrill Lynch enters into commitments to extend credit, predominantly at variable interest rates, in connection with corporate finance and loan syndication transactions. Customers may also be extended loans or lines of credit collateralized by first and second mortgages on real estate, certain liquid assets of small businesses, or securities. Merrill Lynch considers commitments to be outstanding as of the date the commitment letter is issued. These commitments usually have a fixed expiration date and are contingent on certain contractual conditions that may require payment of a fee by the counterparty. Once commitments are drawn upon, Merrill Lynch may require the counterparty to post collateral depending on its creditworthiness and general market conditions.

Merrill Lynch originates and purchases portfolios of loans that have certain features that may be viewed as increasing Merrill Lynch's exposure to nonpayment risk by the borrower. Specifically, Merrill Lynch originates and purchases commercial and residential loans that:

- have negative amortizing features that permit the borrower to draw on unfunded commitments to pay current interest (commercial loans only);
- subject the borrower to payment increases over the life of the loan; and
- have high LTV ratios.

Although these features may be considered non-traditional for residential mortgages, interest-only features and high LTV ratios are considered traditional for commercial loans. Therefore, the table below includes only those commercial loans with features that permit negative amortization. Merrill Lynch does not originate or purchase residential loans that have terms that permit negative amortization features or are option adjustable rate mortgages.

The table below summarizes the level of exposure to each type of loan at December 29, 2006 and December 30, 2005:

(dollars in millions)	2006	2005
Loans with negative amortization features	\$ 1,439	\$ 2,818
Loans where borrowers may be subject to payment increases	11,288	12,309
Loans with high LTV ratios	1,657	1,407
Loans with both high LTV ratios and loans where borrowers may be subject to payment increases	3,217	2,552

The negative amortizing loan products that Merrill Lynch issues include loans where the small- and middle-market or commercial borrower receives a loan and an unfunded commitment, which together equal the maximum amount Merrill Lynch is willing to lend. The unfunded commitment is automatically drawn on in order to meet current interest payments. These loans are often made to real estate developers where the financed property will not generate current income at the beginning of the loan term. This balance also includes working capital lines of credit that are issued to small- and middle-market investors and are secured by the assets of the business.

Loans where borrowers may be subject to payment increases primarily include interest-only loans. This caption also includes mortgages with low initial rates. These loans are underwritten based on a variety of factors including, for example, the borrower's credit history, debt to income ratio, employment, the LTV ratio, and the borrower's disposable income and cash reserves; typically using a qualifying formula that assesses the borrower's ability to make interest payments at a minimum of 2% above the initial rate. In instances where the borrower is of lower credit standing, the loans are typically underwritten to have a lower LTV ratio and/or other mitigating factors.

High LTV loans include all mortgage loans where the LTV is greater than 80% and the borrower has not purchased private mortgage insurance ("PMI"). High LTV loans also include residential mortgage products where a mortgage and home equity loan are simultaneously established for the same property. The maximum original LTV ratio for the mortgage portfolio with no PMI or other security is 95%. In addition, the Mortgage 100 SM product is included in this category. The Mortgage 100SM product permits high credit quality borrowers to



pledge their securities portfolio in lieu of a traditional down payment. The securities portfolio is subject to daily monitoring, and additional collateral is required if the value of the pledged securities declines below certain levels.

The contractual amounts of these commitments represent the amounts at risk should the contract be fully drawn upon, the client defaults, and the value of the existing collateral becomes worthless. The total amount of outstanding commitments may not represent future cash requirements, as commitments may expire without being drawn upon. For a maturity profile of these and other commitments see Note 12 to the Consolidated Financial Statements.

## NOTE 9 Borrowings

ML & Co. is the primary issuer of all debt instruments. For local tax or regulatory reasons, debt is also issued by certain subsidiaries.

Total borrowings at December 29, 2006 and December 30, 2005, which is comprised of short-term borrowings, long-term borrowings and junior subordinated notes (related to trust preferred securities), consisted of the following:

(dollars in millions)	2006	2005
Senior debt issued by ML & Co.	\$ 115,474	\$ 94,836
Senior debt issued by subsidiaries — guaranteed by ML & Co.	26,664	13,006
Subordinated debt issued by ML & Co.	6,429	—
Structured notes issued by ML & Co.	25,466	16,697
Structured notes issued by subsidiaries — guaranteed by ML & Co.	8,349	2,730
Junior subordinated notes (related to trust preferred securities)	3,813	3,092
Other subsidiary financing — not guaranteed by ML & Co.	4,316	3,776
Other subsidiary financing — non-recourse	12,812	10,351
<b>Total</b>	<b>\$ 203,323</b>	<b>\$ 144,488</b>

Borrowing activities may create exposure to market risk, most notably interest rate, equity, commodity and currency risk. Refer to Note 1 to the Consolidated Financial Statements, Derivatives section, for additional information on the use of derivatives to hedge these risks and the accounting for derivatives embedded in these instruments. Other subsidiary financing — non-recourse is primarily attributable to consolidated entities that are VIEs. Additional information regarding VIEs is provided in Note 7 to the Consolidated Financial Statements.

Borrowings at December 29, 2006 and December 30, 2005, are presented below:

(dollars in millions)	2006	2005
Short-term borrowings		
Commercial paper	\$ 6,357	\$ 3,420
Secured short-term borrowings	9,800	5,085
Other unsecured short-term borrowings	1,953	482
<b>Total</b>	<b>\$ 18,110</b>	<b>\$ 8,987</b>
Long-term borrowings <sup>(1)</sup>		
Fixed-rate obligations <sup>(2)(4)</sup>	\$ 58,366	\$ 51,012
Variable-rate obligations <sup>(3)(4)</sup>	120,794	79,071
Zero-coupon contingent convertible debt (LYONs®)	2,240	2,326
<b>Total</b>	<b>\$ 181,400</b>	<b>\$ 132,409</b>

(1) Excludes junior subordinated notes (related to trust preferred securities).

(2) Fixed-rate obligations are generally swapped to floating rates.

(3) Variable interest rates are generally based on rates such as LIBOR, the U.S. Treasury Bill Rate, or the Federal Funds Rate.

(4) Included are various equity-linked or other indexed instruments.

At December 29, 2006, long-term borrowings, including adjustments related to fair value hedges and various equity-linked or other indexed instruments, mature as follows:

(dollars in millions)		
2007	\$ 38,180	21%
2008	33,654	19
2009	27,555	15
2010	18,521	10
2011	20,135	11
2012 and thereafter	43,355	24
<b>Total</b>	<b>\$ 181,400</b>	<b>100%</b>

Certain long-term borrowing agreements contain provisions whereby the borrowings are redeemable at the option of the holder at specified dates prior to maturity. These borrowings are reflected in the above table as maturing at their put dates, rather than their contractual maturities. Management believes, however, that a portion of such borrowings will remain outstanding beyond their earliest redemption date.

A limited number of notes whose coupon or repayment terms are linked to the performance of debt and equity securities, indices, currencies, or commodities, may be accelerated based on the value of a referenced index or security, in which case Merrill Lynch may be required to immediately settle the obligation for cash or other securities. Refer to Note 1 to the Consolidated Financial Statements (Embedded Derivatives) for further information.

Except for the \$2.2 billion of aggregate principal amount of floating rate zero-coupon contingently convertible LYONs® ("LYONs®") that were outstanding at December 29, 2006, senior and subordinated debt obligations issued by ML & Co. and senior debt issued by subsidiaries and guaranteed by ML & Co. do not contain provisions that could, upon an adverse change in ML & Co.'s credit rating, financial ratios, earnings, cash flows, or stock price, trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation.

The fair values of long-term borrowings and related hedges approximated the carrying amounts at year-end 2006 and 2005.

The effective weighted-average interest rates for borrowings, at December 29, 2006 and December 30, 2005 were:

	2006	2005
Short-term borrowings	5.15%	3.46%
Long-term borrowings, contractual rate	4.23	3.70
Junior subordinated notes (related to trust preferred securities)	7.03	7.31

## Long-Term Borrowings

### Floating Rate LYONs®

At December 29, 2006, \$2.2 billion of LYONs® were outstanding. The LYONs® are unsecured and unsubordinated indebtedness of Merrill Lynch and mature in 2032.

At maturity, holders of the LYONs® will receive the original principal amount of \$1,000 increased daily by a rate that resets on a quarterly basis. Upon conversion, holders of the LYONs® will receive the value of 13.8679 shares of Merrill Lynch common stock based on the conditions described below. This value will be paid in cash in an amount equal to the contingent principal amount of the LYONs® on the conversion date and the remainder, at Merrill Lynch's election, will be paid in cash, common stock or a combination thereof.

In addition, under the terms of the LYONs®:

- Merrill Lynch may redeem the LYONs® at any time on or after March 13, 2008.
- Investors may require Merrill Lynch to repurchase the LYONs® in March 2007, 2008, 2012, 2017, 2022 and 2027. Repurchases may be settled only in cash.
- Until March 2008, the conversion rate on the LYONs® will be adjusted upon the issuance of a quarterly cash dividend to holders of Merrill Lynch common stock to the extent that such dividend exceeds \$0.16 per share. In 2006, Merrill Lynch's common stock dividend exceeded \$0.16 per share and, as a result, Merrill Lynch expects the conversion ratio to adjust during the first quarter of 2007 for those LYONs® that remain outstanding as of March 2007. In addition, the conversion rate on the LYONs® will be adjusted for any other cash dividends or distributions to all holders of Merrill Lynch common stock until March 2008. After March 2008, cash dividends and distributions will cause the conversion ratio to be adjusted only to the extent such dividends are extraordinary.
- The conversion rate on the LYONs® will also adjust upon: (1) dividends or distributions payable in Merrill Lynch common stock, (2) subdivisions, combinations or certain reclassifications of Merrill Lynch common stock, (3) distributions to all holders of Merrill Lynch common stock of certain rights to purchase the stock at less than the sale price of Merrill Lynch common stock at that time, and (4) distributions of Merrill Lynch assets or debt securities to holders of Merrill Lynch common stock (including certain cash dividends and distributions as described above).

The LYONs® may be converted based on any of the following conditions:

- If the closing price of Merrill Lynch common stock for at least 20 of the last 30 consecutive trading days ending on the last day of the calendar quarter is more than the conversion trigger price. The conversion trigger price for the LYONs® at December 29, 2006 was \$90.44. That is, on and after January 1, 2007, a holder could have converted LYONs® into the value of 13.8679 shares of Merrill Lynch common stock if the Merrill Lynch stock price had been greater than \$90.44 for at least 20 of the last 30 consecutive trading days ending December 29, 2006.
- During any period in which the credit rating of the LYONs® is Baa1 or lower by Moody's Investor Services, Inc., BBB+ or lower by Standard & Poor's Credit Market Services, or BBB+ or lower by Fitch, Inc.;
- If the LYONs® are called for redemption;
- If Merrill Lynch is party to a consolidation, merger or binding share exchange; or
- If Merrill Lynch makes a distribution that has a per share value equal to more than 15% of the sale price of its shares on the day preceding the declaration date for such distribution.



## Junior Subordinated Notes (related to trust preferred securities)

As of December 29, 2006, Merrill Lynch has created five trusts that have issued preferred securities to the public ("trust preferred securities"). Merrill Lynch Preferred Capital Trust II, III, IV and V used the issuance proceeds to purchase Partnership Preferred Securities, representing limited partnership interests. Using the purchase proceeds, the limited partnerships extended junior subordinated loans to ML & Co. and one or more subsidiaries of ML & Co. Merrill Lynch Capital Trust I directly invested in junior subordinated notes issued by ML & Co.

ML & Co. has guaranteed, on a junior subordinated basis, the payment in full of all distributions and other payments on the trust preferred securities to the extent that the trusts have funds legally available. This guarantee and similar partnership distribution guarantees are subordinated to all other liabilities of ML & Co. and rank equally with preferred stock of ML & Co.

On December 14, 2006 Merrill Lynch Capital Trust I issued \$1,050 million of 6.45% trust preferred securities.

On December 29, 2006 Merrill Lynch Preferred Capital Trust I redeemed all of the outstanding \$275 million of 7.75% trust preferred securities.

The following table summarizes Merrill Lynch's trust preferred securities as of December 29, 2006.

(dollars in millions)	Issue Date	Aggregate Principal Amount of Trust Preferred Securities	Aggregate Principal Amount of Notes	Annual Distribution Rate	Stated Maturity	Original Early Redemption Date
<b>Trust</b>						
ML Preferred Capital Trust II	Feb-1997	300	360	8.00%	Perpetual	Mar-2007
ML Preferred Capital Trust III	Jan-1998	750	901	7.00%	Perpetual	Mar-2008
ML Preferred Capital Trust IV	Jun-1998	400	480	7.12%	Perpetual	Jun-2008
ML Preferred Capital Trust V	Nov-1998	850	1,021	7.28%	Perpetual	Sep-2008
ML Capital Trust I	Dec-2006	1,050	1,051	6.45%	Dec-2066 <sup>(1)</sup>	Dec-2011
<b>Total</b>		<b>3,350<sup>(2)</sup></b>	<b>3,813</b>			

(1) Merrill Lynch has the option to extend the maturity of the junior subordinated note until December 2086.

(2) Includes related investments of \$27 million, which are deducted for equity capital purposes.

## Borrowing Facilities

Merrill Lynch maintains credit facilities that are available to cover immediate funding needs. Merrill Lynch maintains a committed, multi-currency, unsecured bank credit facility that totaled \$4.5 billion and \$4.0 billion at December 29, 2006 and December 30, 2005, respectively. This 364-day facility permits borrowings by ML & Co. and select subsidiaries and expires in June 2007. The facility includes a one-year term-out feature that allows ML & Co., at its option, to extend borrowings under the facility for an additional year beyond the expiration date in June 2007. At December 29, 2006 and December 30, 2005, there were no borrowings outstanding under this credit facility, although Merrill Lynch borrows regularly from this facility.

Merrill Lynch also maintains two committed, secured credit facilities which totaled \$7.5 billion at December 29, 2006 and \$5.5 billion at December 30, 2005. One of these facilities is multi-currency and includes a tranche of \$1.2 billion that is available on an unsecured basis, at Merrill Lynch's option. The facilities expire in May 2007 and December 2007. Both facilities include a one-year term-out option that allows ML & Co. to extend borrowings under the facilities for an additional year beyond their respective expiration dates. The secured facilities permit borrowings by ML & Co. and select subsidiaries, secured by a broad range of collateral. At December 29, 2006 and December 30, 2005, there were no borrowings outstanding under either facility.

In addition, Merrill Lynch maintains committed, secured credit facilities with two financial institutions that totaled \$11.75 billion at December 29, 2006 and \$6.25 billion at December 30, 2005. The secured facilities may be collateralized by government obligations eligible for pledging. The facilities expire at various dates through 2014, but may be terminated earlier with at least a nine month notice by either party. At December 29, 2006 and December 30, 2005, there were no borrowings outstanding under these facilities.

## Other

Merrill Lynch also obtains standby letters of credit from issuing banks to satisfy various counterparty collateral requirements, in lieu of depositing cash or securities collateral. Such standby letters of credit aggregated \$2.5 billion and \$1.1 billion at December 29, 2006 and December 30, 2005, respectively.

## NOTE 10 Deposits

Deposits at December 29, 2006 and December 30, 2005, are presented below:

(dollars in millions)	2006	2005
<b>U.S.</b>		
Savings Deposits	\$ 58,972	\$ 60,256
Time Deposits	3,322	1,528
Total U.S. Deposits	62,294	61,784
<b>Non-U.S.</b>		
Non-interest bearing	688	670
Interest bearing	21,142	17,562
Total Non-U.S. Deposits	21,830	18,232
Total Deposits	\$ 84,124	\$ 80,016

The effective weighted-average interest rates for deposits, which include the impact of hedges, at December 29, 2006 and December 30, 2005, were 3.5% and 2.4%, respectively. The fair values of deposits approximated carrying values at December 29, 2006 and December 30, 2005.

## NOTE 11 Stockholders' Equity and Earnings Per Share

### Preferred Equity

ML & Co. is authorized to issue 25,000,000 shares of undesignated preferred stock, \$1.00 par value per share. All shares of currently outstanding preferred stock constitute one and the same class and have equal rank and priority over common stockholders as to dividends and in the event of liquidation. All shares are perpetual, non-cumulative and dividends are payable quarterly when, and if, declared by the Board of Directors. Each share of preferred stock has a liquidation preference of \$30,000, is represented by 1,200 depositary shares and is redeemable at Merrill Lynch's option at a redemption price equal to \$30,000 plus declared and unpaid dividends, without accumulation of any undeclared dividends.

On February 28, 2006, Merrill Lynch issued an additional \$360 million face value of Perpetual Floating Rate Non-Cumulative Preferred Stock, Series 4 on the same terms as the initial issuance on November 17, 2005.

The following table summarizes our preferred stock issued at December 29, 2006.

Series	Description	Initial Issue Date	Total Shares Issued	Aggregate Liquidation Preference Amount (dollars in millions)	Dividend	Optional Early Redemption Date
1	Perpetual Floating Rate Non-Cumulative	Nov-2004	21,000	\$ 630	3-mo LIBOR + 75bps <sup>(3)</sup>	Nov-2009
2	Perpetual Floating Rate Non-Cumulative	Mar-2005	37,000	1,110	3-mo LIBOR + 65bps <sup>(3)</sup>	Nov-2009
3	Perpetual 6.375% Non-Cumulative	Nov-2005	27,000	810	6.375%	Nov-2010
4	Perpetual Floating Rate Non-Cumulative	Nov-2005	20,000	600 <sup>(1)</sup>	3-mo LIBOR + 75bps <sup>(4)</sup>	Nov-2010
<b>Total</b>			<b>105,000</b>	<b>\$3,150<sup>(2)</sup></b>		

(1) Represents issuances of \$240 million in November 2005 and \$360 million in February 2006.

(2) Preferred stockholders' equity reported on the Consolidated Balance Sheets is reduced by preferred shares held in inventory as a result of market making activities and other adjustments.

(3) Subject to 3.00% minimum rate per annum.

(4) Subject to 4.00% minimum rate per annum.

### Common Stock

On January 17, 2007, the Board of Directors declared a 40% increase in the regular quarterly dividend to 35 cents per common share, from 25 cents per common share. Dividends paid on common stock were \$1.00 per share in 2006, \$0.76 per share in 2005 and \$0.64 per share in 2004.

In 2005 and 2006, the Board of Directors authorized three share repurchase programs to provide greater flexibility to return capital to shareholders. For the year ended December 30, 2005, Merrill Lynch repurchased a total of 63.1 million shares of common stock at a cost of \$3.7 billion. For the year ended December 29, 2006, Merrill Lynch repurchased a total of 116.6 million common shares at a cost of \$9.1 billion.

At December 29, 2006, Merrill Lynch had \$3.2 billion of authorized repurchase capacity remaining from the \$5 billion repurchase program authorized in October 2006. At December 29, 2006, Merrill Lynch had completed all other previously authorized share repurchase programs.





## Shares Exchangeable into Common Stock

In 1998, Merrill Lynch & Co., Canada Ltd. issued 9,662,448 Exchangeable Shares in connection with Merrill Lynch's merger with Midland Walwyn Inc. Holders of Exchangeable Shares have dividend, voting, and other rights equivalent to those of ML & Co. common stockholders. Exchangeable Shares may be exchanged at any time, at the option of the holder, on a one-for-one basis for ML & Co. common stock. Merrill Lynch may redeem all outstanding Exchangeable Shares for ML & Co. common stock after January 31, 2011, or earlier under certain circumstances. As of December 29, 2006 there were 2,659,926 Exchangeable Shares outstanding.

## Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss represents cumulative gains and losses on items that are not reflected in earnings. The balances at December 29, 2006 and December 30, 2005 are as follows:

(dollars in millions)	2006	2005
<b>Foreign currency translation adjustment</b>		
Unrealized (losses), net of gains	\$ (1,354)	\$ (988)
Income taxes	924	481
<b>Total</b>	<b>(430)</b>	<b>(507)</b>
<b>Unrealized gains (losses) on investment securities available-for-sale</b>		
Unrealized (losses), net of gains	(299)	(284)
Adjustments for:		
Policyholder liabilities	(4)	(5)
Income taxes	111	108
<b>Total</b>	<b>(192)</b>	<b>(181)</b>
<b>Deferred gains (losses) on cash flow hedges</b>		
Deferred gains (losses)	4	(3)
Income taxes	(2)	—
<b>Total</b>	<b>2</b>	<b>(3)</b>
<b>Defined benefit pension and postretirement plans</b>		
Minimum pension liability	(334)	(224)
Adjustment to initially apply SFAS 158	129	—
Income taxes	41	71
<b>Total</b>	<b>(164)</b>	<b>(153)</b>
<b>Total accumulated other comprehensive loss</b>	<b>\$ (784)</b>	<b>\$ (844)</b>

## Stockholder Rights Plan

In 1997, the Board of Directors approved and adopted the amended and restated Stockholder Rights Plan. The amended and restated Stockholder Rights Plan provides for the distribution of preferred purchase rights ("Rights") to common stockholders. The Rights separate from the common stock 10 days following the earlier of: (a) an announcement of an acquisition by a person or group ("acquiring party") of 15% or more of the outstanding common shares of ML & Co., or (b) the commencement of a tender or exchange offer for 15% or more of the common shares outstanding. One Right is attached to each outstanding share of common stock and will attach to all subsequently issued shares. Each Right entitles the holder to purchase 1/100 of a share (a "Unit") of Series A Junior Preferred Stock, par value \$1.00 per share, at an exercise price of \$300 per Unit at any time after the distribution of the Rights. The Units are nonredeemable and have voting privileges and certain preferential dividend rights. The exercise price and the number of Units issuable are subject to adjustment to prevent dilution.

If, after the Rights have been distributed, either the acquiring party holds 15% or more of ML & Co.'s outstanding shares or ML & Co. is a party to a business combination or other specifically defined transaction, each Right (other than those held by the acquiring party) will entitle the holder to receive, upon exercise, a Unit of preferred stock or shares of common stock of the surviving company with a value equal to two times the exercise price of the Right. The Rights expire in 2007, and are redeemable at the option of a majority of the directors of ML & Co. at \$.01 per Right at any time until the 10th day following an announcement of the acquisition of 15% or more of ML & Co.'s common stock.

## Earnings Per Share

Basic EPS is calculated by dividing earnings available to common stockholders by the weighted-average number of common shares outstanding. Diluted EPS is similar to basic EPS, but adjusts for the effect of the potential issuance of common shares. The following table presents the computations of basic and diluted EPS:

(dollars in millions, except per share amounts)	2006	2005	2004
Net earnings from continuing operations	\$ 7,393	\$ 5,013	\$ 4,369
Net earnings from discontinued operations	106	103	67
Preferred stock dividends	(188)	(70)	(41)
Net earnings applicable to common shareholders — for basic EPS	\$ 7,311	\$ 5,046	\$ 4,395
Interest expense on LYONs®(1)	1	2	3
Net earnings applicable to common shareholders — for diluted EPS	\$ 7,312	\$ 5,048	\$ 4,398
(shares in thousands)			
Weighted-average basic shares outstanding(2)	868,095	890,744	912,935
Effect of dilutive instruments			
Employee stock options(3)	42,802	42,117	42,178
FACAAP shares(3)	21,724	22,140	23,591
Restricted shares and units(3)	28,496	20,608	21,917
LYONs®(1)	1,835	2,120	3,158
ESPP shares(3)	10	7	—
Dilutive potential common shares	94,867	86,992	90,844
Diluted shares(4)	962,962	977,736	1,003,779
Basic EPS from continuing operations	\$ 8.30	\$ 5.55	\$ 4.74
Basic EPS from discontinued operations	0.12	0.11	0.07
Basic EPS	\$ 8.42	\$ 5.66	\$ 4.81
Diluted EPS from continuing operations	\$ 7.48	\$ 5.06	\$ 4.31
Diluted EPS from discontinued operations	0.11	0.10	0.07
Diluted EPS	\$ 7.59	\$ 5.16	\$ 4.38

(1) See Note 9 to the Consolidated Financial Statements for further information on LYONs.

(2) Includes shares exchangeable into common stock.

(3) See Note 14 to the Consolidated Financial Statements for a description of these instruments and issuances subsequent to December 29, 2006.

(4) At year-end 2006, 2005, and 2004, there were 25,119, 40,889 and 52,875 instruments, respectively, that were considered antidilutive and thus were not included in the above calculations.

## NOTE 12 Commitments, Contingencies and Guarantees

### Litigation

Merrill Lynch has been named as a defendant in various legal actions, including arbitrations, class actions, and other litigation arising in connection with its activities as a global diversified financial services institution.

Some of the legal actions include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. In some cases, the issuers that would otherwise be the primary defendants in such cases are bankrupt or otherwise in financial distress. Merrill Lynch is also involved in investigations and/or proceedings by governmental and self-regulatory agencies.

Merrill Lynch believes it has strong defenses to, and where appropriate, will vigorously contest, many of these matters. Given the number of these matters, some are likely to result in adverse judgments, penalties, injunctions, fines, or other relief. Merrill Lynch may explore potential settlements before a case is taken through trial because of the uncertainty, risks, and costs inherent in the litigation process. In accordance with SFAS No. 5, Merrill Lynch will accrue a liability when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In many lawsuits and arbitrations, including almost all of the class action lawsuits, it is not possible to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no accrual is made until that time. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, Merrill Lynch cannot predict what the eventual loss or range of loss related to such matters will be. Merrill Lynch continues to assess these cases and believes, based on information available to it, that the resolution of these matters will not have a material adverse effect on the financial condition of Merrill Lynch as set forth in the Consolidated Financial Statements, but may be material to Merrill Lynch's operating results or cash flows for any particular period and may impact ML & Co.'s credit ratings.

### Specific Litigation

#### IPO Allocation Litigation

*In re Initial Public Offering Antitrust Litigation:* Merrill Lynch is named as one of ten defendants in this consolidated class action filed in the United States District Court for the Southern District of New York. The complaint alleges that the defendants and unnamed co-conspirators violated antitrust laws by conspiring to "require from customers consideration in addition to the underwriters' discount for allocation of shares of initial public offerings of certain technology companies...and to inflate the aftermarket prices for such securities." On November 3, 2003, the district court granted the defendants' motions to dismiss the complaint on the ground that the conduct was immune from the antitrust laws.



On September 28, 2005, the Second Circuit reversed the district court's decision dismissing the case. In December 2006, the United States Supreme Court granted the defendants' petition for certiorari seeking review of the Second Circuit's decision. A decision by the Supreme Court is expected by the end of June 2007.

*In re Initial Public Offering Securities Litigation:* Merrill Lynch has been named as one of the defendants in approximately 110 securities class action complaints alleging that dozens of underwriter defendants, including Merrill Lynch, artificially inflated and maintained the stock prices of the relevant securities by creating an artificially high aftermarket demand for shares. On October 13, 2004, the district court, having previously denied defendants' motions to dismiss, issued an order allowing certain of these cases to proceed against the underwriter defendants as class actions. On December 5, 2006, the Second Circuit Court of Appeals reversed this order, holding that the district court erred in certifying these cases as class actions. Plaintiffs are seeking rehearing by the Second Circuit.

#### Enron Litigation

*Newby v. Enron Corp. et al.:* On April 8, 2002, Merrill Lynch was added as a defendant in a consolidated class action filed in the United States District Court for the Southern District of Texas against 69 defendants purportedly on behalf of the purchasers of Enron's publicly traded equity and debt securities during the period October 19, 1998 through November 27, 2001. The complaint alleges, among other things, that Merrill Lynch engaged in improper transactions in the fourth quarter of 1999 that helped Enron misrepresent its earnings and revenues in the fourth quarter of 1999. The complaint also alleges that Merrill Lynch violated the securities laws in connection with its role as placement agent for and limited partner in an Enron-controlled partnership called LJM2. Plaintiff has argued that certain defendants, including Merrill Lynch, can potentially be liable for all of the losses caused by the alleged misconduct involving Enron, regardless of whether they knew of or participated in that conduct. The district court has denied Merrill Lynch's motions to dismiss, and has certified a class action by Enron shareholders and bondholders against Merrill Lynch and other defendants. On February 5, 2007, the United States Court of Appeals for the Fifth Circuit heard oral argument on Merrill Lynch's appeal of the district court's decision to certify a class action. In that appeal, Merrill Lynch argued that the district court had erred by 1) treating Merrill Lynch as a potential primary violator rather than an aider and abettor, which has no liability under the federal securities laws; 2) holding that plaintiffs could have relied on Merrill Lynch's conduct even though Merrill Lynch believes there has been no showing that such conduct inflated the price of Enron securities, and 3) holding that investment banks, including Merrill Lynch, could be liable for the losses caused by conduct in which they did not participate. Absent relief by the Fifth Circuit, the trial of the case is scheduled to begin on April 16, 2007.

#### Commitments

At December 29, 2006, Merrill Lynch commitments had the following expirations:

(dollars in millions)	Commitment Expiration				
	Total	Less than 1 year	1-3 years	3+-5 years	Over 5 years
Commitments to extend credit <sup>(1)</sup>	\$ 96,370	\$ 52,728	\$ 11,561	\$ 22,580	\$ 9,501
Purchasing and other commitments	14,439	10,597	1,224	566	2,052
Commitments to enter into resale agreements	10,304	10,304	—	—	—
Operating leases	3,275	567	1,067	850	791
Total	\$ 124,388	\$ 74,196	\$ 13,852	\$ 23,996	\$ 12,344

(1) See Note 8 to the Consolidated Financial Statements for additional details.

#### Lending Commitments

Merrill Lynch primarily enters into commitments to extend credit, predominantly at variable interest rates, in connection with corporate finance, corporate and institutional transactions and asset-based lending transactions. Clients may also be extended loans or lines of credit collateralized by first and second mortgages on real estate, certain liquid assets of small businesses, or securities. These commitments usually have a fixed expiration date and are contingent on certain contractual conditions that may require payment of a fee by the counterparty. Once commitments are drawn upon, Merrill Lynch may require the counterparty to post collateral depending upon creditworthiness and general market conditions. See Note 8 to the Consolidated Financial Statements for additional information.

The contractual amounts of these commitments represent the amounts at risk should the contract be fully drawn upon, the client defaults, and the value of the existing collateral becomes worthless. The total amount of outstanding commitments may not represent future cash requirements, as commitments may expire without being drawn upon.

### Purchasing and Other Commitments

In the normal course of business, Merrill Lynch enters into commitments for underwriting transactions. Settlement of these transactions as of December 29, 2006 would not have a material effect on the consolidated financial condition of Merrill Lynch.

In connection with trading activities, Merrill Lynch enters into commitments to enter into resale agreements.

In the normal course of business, Merrill Lynch enters into institutional and margin-lending transactions, some of which are on a committed basis, but most of which are not. Margin lending on a committed basis only includes amounts where Merrill Lynch has a binding commitment. These binding margin lending commitments totaled \$782 million at December 29, 2006 and \$381 million at December 30, 2005.

Merrill Lynch had commitments to purchase partnership interests, primarily related to private equity and principal investing activities, of \$928 million and \$734 million at December 29, 2006 and December 30, 2005, respectively. Merrill Lynch has also entered into agreements with providers of market data, communications, systems consulting, and other office-related services. At December 29, 2006 and December 30, 2005, minimum fee commitments over the remaining life of these agreements aggregated \$357 million and \$517 million, respectively. Merrill Lynch entered into commitments to purchase loans of \$10.3 billion (which upon settlement of the commitment will primarily be included in trading assets) at December 29, 2006. Such commitments totaled \$3.3 billion at December 30, 2005. Other purchasing commitments amounted to \$2.1 billion and \$856 million at December 29, 2006 and December 30, 2005, respectively. Included in other purchasing commitments at December 29, 2006 was \$1.3 billion related to the acquisition of First Franklin during the first quarter of 2007. See Note 17 to the Consolidated Financial Statements for further information.

### Leases

Merrill Lynch has entered into various noncancellable long-term lease agreements for premises that expire through 2024. Merrill Lynch has also entered into various noncancellable lease agreements, which are primarily commitments of less than one year under equipment leases.

Merrill Lynch leases its Hopewell, New Jersey campus and an aircraft from a limited partnership. The leases with the limited partnership are accounted for as operating leases and mature in 2009. Each lease has a renewal term to 2014. In addition, Merrill Lynch has entered into guarantees with the limited partnership, whereby if Merrill Lynch does not renew the lease or purchase the assets under its lease at the end of either the initial or the renewal lease term, the underlying assets will be sold to a third party, and Merrill Lynch has guaranteed that the proceeds of such sale will amount to at least 84% of the acquisition cost of the assets. The maximum exposure to Merrill Lynch as a result of this residual value guarantee is approximately \$322 million as of December 29, 2006 and December 30, 2005. As of December 29, 2006 and December 30, 2005, the carrying value of the liability on the Consolidated Balance Sheets is \$17 million and \$20 million, respectively. Merrill Lynch's residual value guarantee does not comprise more than half of the limited partnership's assets.

At December 29, 2006, future noncancellable minimum rental commitments under leases with remaining terms exceeding one year, including lease payments to the limited partnerships discussed above are as follows:

(dollars in millions)	WFC(1)	Other	Total
2007	\$ 179	\$ 388	\$ 567
2008	180	376	556
2009	180	331	511
2010	180	278	458
2011	180	212	392
2012 and thereafter	314	477	791
Total	\$ 1,213	\$ 2,062	\$ 3,275

(1) World Financial Center Headquarters.

The minimum rental commitments shown above have not been reduced by \$791 million of minimum sublease rentals to be received in the future under noncancellable subleases. The amounts in the above table do not include amounts related to lease renewal or purchase options or escalation clauses providing for increased rental payments based upon maintenance, utility, and tax increases.

Net rent expense for each of the last three years is presented below:

(dollars in millions)	2006	2005	2004
Rent expense	\$ 651	\$ 615	\$ 582
Sublease revenue	(154)	(140)	(137)
Net rent expense	\$ 497	\$ 475	\$ 445



## Guarantees

Merrill Lynch issues various guarantees to counterparties in connection with certain leasing, securitization and other transactions. In addition, Merrill Lynch enters into certain derivative contracts that meet the accounting definition of a guarantee under *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indebtedness of Others* ("FIN 45"). FIN 45 defines guarantees to include derivative contracts that contingently require a guarantor to make payment to a guaranteed party based on changes in an underlying (such as changes in the value of interest rates, security prices, currency rates, commodity prices, indices, etc.), that relate to an asset, liability or equity security of a guaranteed party. Derivatives that meet the FIN 45 definition of guarantees include certain written options and credit default swaps (contracts that require Merrill Lynch to pay the counterparty the par value of a referenced security if that referenced security defaults). Merrill Lynch does not track, for accounting purposes, whether its clients enter into these derivative contracts for speculative or hedging purposes. Accordingly, Merrill Lynch has disclosed information about all credit default swaps and certain types of written options that can potentially be used by clients to protect against changes in an underlying, regardless of how the contracts are used by the client.

For certain derivative contracts, such as written interest rate caps and written currency options, the maximum payout could theoretically be unlimited, because, for example, the rise in interest rates or changes in foreign exchange rates could theoretically be unlimited. In addition, Merrill Lynch does not monitor its exposure to derivatives based on the theoretical maximum payout because that measure does not take into consideration the probability of the occurrence. As such, rather than including the maximum payout, the notional value of these contracts has been included to provide information about the magnitude of involvement with these types of contracts. However, it should be noted that the notional value is not a reliable indicator of Merrill Lynch's exposure to these contracts.

Merrill Lynch records all derivative transactions at fair value on its Consolidated Balance Sheets. As previously noted, Merrill Lynch does not monitor its exposure to derivative contracts in terms of maximum payout. Instead, a risk framework is used to define risk tolerances and establish limits to help to ensure that certain risk-related losses occur within acceptable, predefined limits. Merrill Lynch economically hedges its exposure to these contracts by entering into a variety of offsetting derivative contracts and security positions. See the Derivatives section of Note 1 to the Consolidated Financial Statements for further discussion of risk management of derivatives.

Merrill Lynch also provides guarantees to SPEs in the form of liquidity facilities, credit default protection and residual value guarantees for equipment leasing entities.

The liquidity facilities and credit default protection relate primarily to municipal bond securitization SPEs and Merrill Lynch-sponsored asset-backed commercial paper conduits. See Note 7 to the Consolidated Financial Statements for additional information regarding the conduits. Merrill Lynch acts as liquidity provider to municipal bond securitization SPEs. Specifically, the holders of beneficial interests issued by these SPEs have the right to tender their interests for purchase by Merrill Lynch on specified dates at a specified price. If the beneficial interests are not successfully remarketed, the holders of beneficial interests are paid from funds drawn under a standby facility issued by Merrill Lynch (or by third-party financial institutions where Merrill Lynch has agreed to reimburse the financial institution if a draw occurs). If the standby facility is drawn, Merrill Lynch may claim the underlying assets held by the SPEs. In general, standby facilities that are not coupled with default protection are not exercisable in the event of a downgrade below investment grade or default of the assets held by the SPEs. In addition, as of December 29, 2006, the value of the assets held by the SPE plus any additional collateral pledged to Merrill Lynch exceeded the amount of beneficial interests issued, which provides additional support to Merrill Lynch in the event that the standby facility is drawn. As of December 29, 2006, the maximum payout if the standby facilities are drawn was \$32.5 billion and the value of the municipal bond assets to which Merrill Lynch has recourse in the event of a draw was \$36.5 billion. However, it should be noted that these two amounts are not directly comparable, as the assets to which Merrill Lynch has recourse are on a deal-by-deal basis and are not part of a cross-collateralized pool.

In certain instances, Merrill Lynch also provides default protection in addition to liquidity facilities. Specifically, in the event that an issuer of a municipal bond held by the SPE defaults on any payment of principal and/or interest when due, the payments on the bonds will be made to beneficial interest holders from an irrevocable guarantee by Merrill Lynch (or by third-party financial institutions where Merrill Lynch has agreed to reimburse the financial institution if losses occur). If the default protection is drawn, Merrill Lynch may claim the underlying assets held by the SPEs. As of December 29, 2006, the maximum payout if an issuer defaults was \$5.7 billion, and the value of the assets to which Merrill Lynch has recourse, in the event that an issuer of a municipal bond held by the SPE defaults on any payment of principal and/or interest when due, was \$6.8 billion; however, as described in the preceding paragraph, these two amounts are not directly comparable as the assets to which Merrill Lynch has recourse are not part of a cross-collateralized pool. Merrill Lynch has established two asset-backed commercial paper conduits ("Conduits") and holds a significant variable interest in the Conduits. These variable interests represent \$10 billion of liquidity facilities and \$600 million of credit facilities. In the event of a disruption in the commercial paper market, the liquidity facilities protect commercial paper holders against short-term changes in the fair value of the assets held by the Conduits and the credit facilities protect commercial paper investors against credit losses for up to a certain percentage of the portfolio of assets held by the respective Conduits. The maximum exposure to loss for these two facilities combined is \$7.4 billion.

and assumes a total loss on the assets held in the conduit. As such, this measure significantly overstates Merrill Lynch's exposure or expected losses at December 29, 2006.

Further, to protect against declines in the value of the assets held by SPEs, for which Merrill Lynch provides either liquidity facilities or default protection, Merrill Lynch economically hedges its exposure through derivative positions that principally offset the risk of loss arising from these guarantees.

Merrill Lynch also provides residual value guarantees to leasing SPEs where either Merrill Lynch or a third-party is the lessee. For transactions where Merrill Lynch is not the lessee, the guarantee provides loss coverage for any shortfalls in the proceeds from asset sales greater than 75–90% of the adjusted acquisition price, as defined. Where Merrill Lynch is the lessee, it provides a guarantee that any proceeds from the sale of the assets will amount to at least 84% of the adjusted acquisition cost, as defined.

Merrill Lynch also enters into reimbursement agreements in conjunction with sales of loans originated under its Mortgage 100SM program. Under this program, borrowers can pledge marketable securities in lieu of making a cash down payment. Upon sale of these mortgage loans, purchasers may require a surety bond that reimburses for certain shortfalls in the borrowers' securities accounts. Merrill Lynch provides this reimbursement through a financial intermediary. Merrill Lynch requires borrowers to meet daily collateral calls to verify that the securities pledged as down payment are sufficient at all times. Merrill Lynch believes that its potential for loss under these arrangements is remote. Accordingly, no liability is recorded in the Consolidated Balance Sheets.

In addition, Merrill Lynch makes guarantees to counterparties in the form of standby letters of credit. Merrill Lynch holds marketable securities of \$539 million as collateral to secure these guarantees.

Further, in conjunction with certain principal-protected mutual funds, Merrill Lynch guarantees the return of the initial principal investment at the termination date of the fund. These funds are generally managed based on a formula that requires the fund to hold a combination of general investments and highly liquid risk-free assets that, when combined, will result in the return of principal at the maturity date unless there is a significant market event. At December 29, 2006, Merrill Lynch's maximum potential exposure to loss with respect to these guarantees is \$634 million assuming that the funds are invested exclusively in other general investments (i.e., the funds hold no risk-free assets), and that those other general investments suffer a total loss. As such, this measure significantly overstates Merrill Lynch's exposure or expected loss at December 29, 2006. These transactions met the SFAS No. 149 definition of derivatives and, as such, were carried as a liability with a fair value of \$7 million at December 29, 2006.

Merrill Lynch also provides indemnifications related to the U.S. tax treatment of certain foreign tax planning transactions. The maximum exposure to loss associated with these transactions is \$165 million; however, Merrill Lynch believes that the likelihood of loss with respect to these arrangements is remote.

These guarantees and their expiration are summarized at December 29, 2006 as follows:

(dollars in millions)	Maximum Payout/Notional	Less than 1 year	1–3 years	3+–5 years	Over 5 years	Carrying Value
Derivative contracts <sup>(1)</sup>	\$ 1,772,646	\$ 495,033	\$ 361,739	\$ 278,521	\$ 637,353	\$ 32,509
Liquidity and default facilities with SPEs <sup>(2)</sup>	49,180	46,688	2,231	97	164	24
Residual value guarantees <sup>(3)</sup>	990	46	414	123	407	18
Standby letters of credit and other guarantees <sup>(4)</sup>	4,333	1,576	593	1,812	352	17

(1) As noted above, the notional value of derivative contracts is provided rather than the maximum payout amount, although the notional value should not be considered as a reliable indicator of Merrill Lynch's exposure to these contracts.

(2) Amounts relate primarily to facilities provided to municipal bond securitization SPEs and asset-backed commercial paper conduits sponsored by Merrill Lynch. Includes \$6.9 billion of guarantees provided to SPEs by third-party financial institutions where Merrill Lynch has agreed to reimburse the financial institution if losses occur, and has up to one year to fund losses.

(3) Includes residual value guarantees associated with the Hopewell campus and aircraft leases of \$322 million.

(4) Includes \$66 million of reimbursement agreements with the Mortgage 100SM program, guarantees related to principal-protected mutual funds, and certain indemnifications related to foreign tax planning strategies.

In addition to the guarantees described above, Merrill Lynch also provides guarantees to securities clearinghouses and exchanges. Under the standard membership agreement, members are required to guarantee the performance of other members. Under the agreements, if another member becomes unable to satisfy its obligations to the clearinghouse, other members would be required to meet shortfalls. Merrill Lynch's liability under these arrangements is not quantifiable and could exceed the cash and securities it has posted as collateral. However, the potential for Merrill Lynch to be required to make payments under these arrangements is remote. Accordingly, no liability is carried in the Consolidated Balance Sheets for these arrangements.

In connection with its prime brokerage business, Merrill Lynch provides to counterparties guarantees of the performance of its prime brokerage clients. Under these arrangements, Merrill Lynch stands ready to meet the obligations of its customers with respect to securities transactions. If the customer fails to fulfill its obligation, Merrill Lynch must fulfill the customer's obligation with the counterparty. Merrill Lynch is secured by the assets in the customer's account as well as any proceeds received from the securities transaction entered into by



Merrill Lynch on behalf of the customer. No contingent liability is carried in the Consolidated Balance Sheets for these transactions as the potential for Merrill Lynch to be required to make payments under these arrangements is remote.

In connection with providing supplementary protection to its customers, MLPF&S holds insurance in excess of that furnished by the Securities Investor Protection Corporation ("SIPC"). The policy provides coverage up to \$600 million in the aggregate (including up to \$1.9 million per customer for cash) for losses incurred by customers in excess of the SIPC limits. ML & Co. provides full indemnity to the policy provider syndicate against any losses as a result of this agreement. No contingent liability is carried in the Consolidated Balance Sheets for this indemnification as the potential for Merrill Lynch to be required to make payments under this agreement is remote.

In connection with its securities clearing business, Merrill Lynch performs securities execution, clearance and settlement services on behalf of other broker-dealer clients for whom it commits to settle trades submitted for or by such clients, with the applicable clearing-house; trades are submitted either individually, in groups or series or, if specific arrangements are made with a particular clearinghouse and client, all transactions with such clearing entity by such client. Merrill Lynch's liability under these arrangements is not quantifiable and could exceed any cash deposit made by a client. However, the potential for Merrill Lynch to be required to make unreimbursed payments under these arrangements is remote due to the contractual capital requirements associated with clients' activity and the regular review of clients' capital. Accordingly, no liability is carried in the Consolidated Balance Sheets for these transactions.

In connection with certain European mergers and acquisition transactions, Merrill Lynch, in its capacity as financial advisor, in some cases may be required by law to provide a guarantee that the acquiring entity has or can obtain or issue sufficient funds or securities to complete the transaction. These arrangements are short-term in nature, extending from the commencement of the offer through the termination or closing. Where guarantees are required or implied by law, Merrill Lynch engages in a credit review of the acquirer, obtains indemnification and requests other contractual protections where appropriate. Merrill Lynch's maximum liability equals the required funding for each transaction and varies throughout the year depending upon the size and number of open transactions. Based on the review procedures performed, management believes the likelihood of being required to pay under these arrangements is remote. Accordingly, no liability is recorded in the Consolidated Balance Sheets for these transactions.

In the course of its business, Merrill Lynch routinely indemnifies investors for certain taxes, including U.S. and foreign withholding taxes on interest and other payments made on securities, swaps and other derivatives. These additional payments would be required upon a change in law or interpretation thereof. Merrill Lynch's maximum exposure under these indemnifications is not quantifiable. Merrill Lynch believes that the potential for such an adverse change is remote. As such, no liability is recorded in the Consolidated Balance Sheets.

In connection with certain asset sales and securitization transactions, Merrill Lynch typically makes representations and warranties about the underlying assets conforming to specified guidelines. If the underlying assets do not conform to the specifications, Merrill Lynch may have an obligation to repurchase the assets or indemnify the purchaser against any loss. To the extent these assets were originated by others and purchased by Merrill Lynch, Merrill Lynch seeks to obtain appropriate representations and warranties in connection with its acquisition of the assets. Merrill Lynch believes that the potential for loss under these arrangements is remote. Accordingly, no liability is carried in the Consolidated Balance Sheets for these arrangements.

In connection with certain divestiture transactions, Merrill Lynch provides an indemnity to the purchaser, which will fully compensate the purchaser for any unknown liens or liabilities (e.g., tax liabilities) that relate to prior periods but are not discovered until after the transaction is closed. Merrill Lynch's maximum liability under these indemnifications cannot be quantified. However, Merrill Lynch believes that the likelihood of being required to pay is remote given the level of due diligence performed prior to the close of the transactions. Accordingly, no liability is recorded in the Consolidated Balance Sheets for these indemnifications.

## NOTE 13 Employee Benefit Plans

Merrill Lynch provides pension and other postretirement benefits to its employees worldwide through defined contribution pension, defined benefit pension and other postretirement plans. These plans vary based on the country and local practices. Merrill Lynch reserves the right to amend or terminate these plans at any time.

Merrill Lynch accounts for its defined benefit pension plans in accordance with SFAS No. 87, *Employers' Accounting for Pensions* and SFAS No. 88, *Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits*. Its postretirement benefit plans are accounted for in accordance with SFAS No. 106, *Employers' Accounting for Postretirement Benefits Other Than Pensions*. Merrill Lynch discloses information regarding defined benefit pension and postretirement plans in accordance with SFAS No. 132R, *Employers' Disclosures about Pensions and Other Postretirement Benefits*. Postemployment benefits are accounted for in accordance with SFAS No. 112, *Employers' Accounting for Postemployment Benefits*.

In September 2006, the FASB issued SFAS No. 158, which requires an employer to recognize the overfunded and underfunded status of its defined benefit pension and other postretirement plans, measured as the difference between the fair value of plan assets and the benefit

obligation, as an asset or liability in its statement of financial condition. The benefit obligation is defined as the projected benefit obligation for pension plans and the accumulated postretirement benefit obligation for postretirement plans. Upon adoption, SFAS No. 158 requires an entity to recognize previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income (loss), net of tax. The final net minimum pension liability ("MPL") adjustments are recognized prior to the adoption of SFAS No. 158. SFAS No. 158 also requires defined benefit plan assets and benefit obligations to be measured as of the date of the company's fiscal year end. Merrill Lynch has historically used a September 30 measurement date. Under the provisions of SFAS No. 158, Merrill Lynch will be required to change its measurement date to coincide with its fiscal year end. This provision of SFAS No. 158 will be effective for Merrill Lynch beginning with year end 2008. The following table illustrates the final net MPL adjustment and the incremental effect of the application of SFAS No. 158:

(dollars in millions)	Balance before net MPL adjustment and SFAS No. 158 adjustment 12/29/06	Final net MPL adjustment	SFAS No. 158 adjustments	Ending Balance 12/29/06
Prepaid pension cost	\$400	\$ —	\$ 106	\$506
Liability for pension and postretirement benefits	752	110	(23)	839
Accumulated other comprehensive loss, pre-tax	224	110	(129)	205
Deferred income taxes	71	34	(64)	41
Accumulated other comprehensive loss, net of tax	153	76	(65)	164

## Defined Contribution Pension Plans

The U.S. defined contribution pension plans consist of the Retirement Accumulation Plan ("RAP"), the Employee Stock Ownership Plan ("ESOP"), and the 401(k) Savings & Investment Plan ("401(k)"). The RAP and ESOP cover substantially all U.S. employees who have met the service requirement. There is no service requirement for employee deferrals in the 401(k). However, there is a service requirement for an employee to receive corporate contributions in the 401(k).

Merrill Lynch established the RAP and the ESOP, collectively known as the "Retirement Program", for the benefit of employees with a minimum of one year of service. A notional retirement account is maintained for each participant. The RAP contributions are employer-funded based on compensation and years of service. Merrill Lynch made a contribution of approximately \$165 million to the Retirement Program in order to satisfy the 2006 contribution requirement. Under the RAP, employees are given the opportunity to invest their retirement savings in a number of different investment alternatives including ML & Co. common stock. Under the ESOP, all retirement savings are invested in ML & Co. common stock, until employees have five years of service after which they have the ability to diversify.

Merrill Lynch guarantees the debt of the ESOP. The note bears an interest rate of 6.75%, has an outstanding balance of \$1 million as of December 29, 2006, and matures on December 31, 2007. All dividends received by the ESOP on unallocated ESOP shares are used to pay down the note.

Merrill Lynch allocates ESOP shares of Merrill Lynch stock to all participants of the ESOP as principal from the ESOP loan is repaid. ESOP shares are considered to be either allocated (contributed to participants' accounts), committed (scheduled to be contributed at a specified future date but not yet released), or unallocated (not committed or allocated). Share information at December 29, 2006 is as follows:

Unallocated shares as of December 30, 2005	412,113
Shares allocated/committed <sup>(1)</sup>	(199,163)
Unallocated shares as of December 29, 2006	212,950

(1) Excluding forfeited shares.

Additional information on ESOP activity follows:

(dollars in millions)	2006	2005	2004
Compensation costs funded with ESOP shares	\$ 19	\$ 13	\$ 11

Employees can participate in the 401(k) by contributing, on a tax-deferred basis, a certain percentage of their eligible compensation, up to 25% since 2003, but not more than the maximum annual amount allowed by law. Beginning in 2005, employees may contribute up to 25% of eligible compensation in after-tax dollars up to an annual maximum of \$10,000. Employees over the age of 50 may also make a catch-up contribution up to the maximum annual amount allowed by law. Employees are given the opportunity to invest their 401(k) contributions in a number of different investment alternatives including ML & Co. common stock. Merrill Lynch's contributions





are made in cash, and are equal to one-half of the first 6% of each participant's eligible compensation contributed to the 401(k), up to a maximum of \$2,000 annually. Effective January 1, 2007, Merrill Lynch's contributions are equal to 100% of the first 4% of each participant's eligible compensation contributed to the 401(k), up to a maximum of \$3,000 annually for employees with eligible compensation of less than \$300,000. For employees with eligible compensation equal to or greater than \$300,000 the maximum annual company contribution remains \$2,000. Merrill Lynch makes contributions to the 401(k) on a pay period basis and expects to make contributions of approximately \$96 million in 2007.

Merrill Lynch also sponsors various non-U.S. defined contribution pension plans. The costs of benefits under the RAP, 401(k), and non-U.S. plans are expensed during the related service period.

### Defined Benefit Pension Plans

In 1988 Merrill Lynch purchased a group annuity contract that guarantees the payment of benefits vested under a U.S. defined benefit pension plan that was terminated (the "U.S. Terminated Pension Plan") in accordance with the applicable provisions of the Employee Retirement Income Security Act of 1974 ("ERISA"). At year-end 2006 and 2005, a substantial portion of the assets supporting the annuity contract were invested in U.S. Government and agencies securities. Merrill Lynch, under a supplemental agreement, may be responsible for, or benefit from, actual experience and investment performance of the annuity assets. Merrill Lynch does not expect to make contributions under this agreement in 2007. Merrill Lynch also maintains supplemental defined benefit pension plans (i.e., plans not subject to Title IV of ERISA) for certain U.S. participants. Merrill Lynch expects to pay \$23 million of benefit payments to participants in the U.S. non-qualified pension plans in 2007.

Employees of certain non-U.S. subsidiaries participate in various local defined benefit pension plans. These plans provide benefits that are generally based on years of credited service and a percentage of the employee's eligible compensation during the final years of employment. Merrill Lynch's funding policy has been to contribute annually the amount necessary to satisfy local funding standards. Merrill Lynch currently expects to contribute \$70 million to its non-U.S. pension plans in 2007.

### Postretirement Benefits Other Than Pensions

Merrill Lynch provides health insurance benefits to retired employees under a plan that covers substantially all U.S. employees who have met age and service requirements. The health care coverage is contributory, with certain retiree contributions adjusted periodically. Non-contributory life insurance was offered to employees that had retired prior to February 1, 2000. The accounting for costs of health care benefits anticipates future changes in cost-sharing provisions. Merrill Lynch pays claims as incurred. Full-time employees of Merrill Lynch become eligible for these benefits upon attainment of age 55 and completion of ten years of service. Effective December 31, 2005, employees who turn age 65 after January 1, 2011 and are eligible for and elect supplemental retiree medical coverage will pay the full cost of coverage after age 65. Beginning January 1, 2006, newly hired employees and rehired employees will be offered retiree medical coverage, if they otherwise meet the eligibility requirement, but on a retiree-pay-all basis for coverage before and after age 65. Merrill Lynch also sponsors similar plans that provide health care benefits to retired employees of certain non-U.S. subsidiaries. As of December 29, 2006, none of these plans had been funded.

The following table provides a summary of the changes in the plans' benefit obligations, fair value of plan assets, and funded status, for the twelve-month periods ended September 30, 2006 and September 30, 2005, and amounts recognized in the Consolidated Balance Sheets at year-end 2006 and 2005 for Merrill Lynch's U.S. and non-U.S. defined benefit pension and postretirement benefit plans:

	U.S. Defined Benefit Pension Plans		Non-U.S. Defined Benefit Pension Plans(1)		Total Defined Benefit Pension Plans		Postretirement Plans(2)	
(dollars in millions)	2006	2005	2006	2005	2006	2005	2006	2005
<b>Benefit obligations</b>								
Balance, beginning of year	\$ 1,871	\$ 1,782	\$ 1,291	\$ 1,186	\$ 3,162	\$ 2,968	\$ 360	\$ 552
Service cost	—	—	28	24	28	24	8	18
Interest cost	95	95	66	58	161	153	17	31
Net actuarial losses (gains)	(54)	60	166	189	112	249	(60)	(143)(3)
Employee contributions	—	—	2	2	2	2	—	—
Amendments	—	—	—	—	—	—	—	(77)(3)
Acquisition/Merger(4)	—	33	(4)	—	(4)	33	—	—
Benefits paid	(108)	(99)	(33)	(33)	(141)	(132)	(18)	(18)
Curtailment and settlements(5)	—	—	(16)	(3)	(16)	(3)	(3)	—
Foreign exchange and other	—	—	162	(132)	162	(132)	3	(3)
<b>Balance, end of period</b>	<b>1,804</b>	<b>1,871</b>	<b>1,662</b>	<b>1,291</b>	<b>3,466</b>	<b>3,162</b>	<b>307</b>	<b>360</b>
<b>Fair value of plan assets</b>								
Balance, beginning of year	2,325	2,243	844	785	3,169	3,028	—	—
Actual return on plan assets	49	181	88	148	137	329	—	—
Settlements(5)	—	—	(8)	—	(8)	—	—	—
Acquisition/Merger(4)	—	—	(8)	—	(8)	—	—	—
Contributions	6	—	113	31	119	31	18	18
Benefits paid	(107)	(99)	(33)	(33)	(140)	(132)	(18)	(18)
Foreign exchange and other	—	—	107	(87)	107	(87)	—	—
<b>Balance, end of period</b>	<b>2,273</b>	<b>2,325</b>	<b>1,103</b>	<b>844</b>	<b>3,376</b>	<b>3,169</b>	<b>—</b>	<b>—</b>
<b>Funded status end of period</b>	<b>469</b>	<b>454</b>	<b>(559)</b>	<b>(447)</b>	<b>(90)</b>	<b>7</b>	<b>(307)</b>	<b>(360)</b>
Unrecognized net actuarial losses (gains)(6)	N/A	(193)	N/A	361	N/A	168	N/A	31
Unrecognized prior service cost(6)	N/A	—	N/A	—	N/A	—	N/A	(76)
Fourth-quarter activity, net	—	—	60	91	60	91	4	5
<b>Amount recognized in Consolidated Balance Sheet(7)</b>								
<b>Assets</b>	<b>\$ 500</b>	<b>\$ 298</b>	<b>\$ 6</b>	<b>\$ 82</b>	<b>\$ 506</b>	<b>\$ 380</b>	<b>\$ —</b>	<b>\$ —</b>
<b>Liabilities</b>	<b>(31)</b>	<b>(42)</b>	<b>(505)</b>	<b>(296)</b>	<b>(536)</b>	<b>(338)</b>	<b>(303)</b>	<b>(400)</b>
Accumulated other comprehensive loss (8)	—	5	—	219	—	224	—	—
<b>Amount recognized in Consolidated Balance Sheet</b>								
<b>\$ 469</b>	<b>\$ 261</b>	<b>\$ (499)</b>	<b>\$ 5</b>	<b>\$ (30)</b>	<b>\$ 266</b>	<b>\$ (303)</b>	<b>\$ (400)</b>	

N/A=Not Applicable

(1) Primarily represents the U.K. pension plan which accounts for 78% of the benefit obligation and 81% of the fair value of plan assets at the end of the period.

(2) Approximately 91% of the postretirement benefit obligation at the end of the period relates to the U.S. postretirement plan.

(3) Postretirement Plans net actuarial gains and plan amendments are due to changes in the U.S. postretirement plan.

(4) Relates to the BlackRock merger in 2006 and the acquisition of the Advest business in 2005, respectively.

(5) Curtailments and settlements primarily relate to the BlackRock merger.

(6) The unrecognized gain for the U.S. defined benefit pension plan relates to the U.S. terminated pension plan and the U.S. Supplemental Retirement Plan ("USSRP"). The unrecognized loss for the U.K. pension plan represents approximately 77% of the total unrecognized net actuarial loss for the non-U.S. pension plans in 2005. The U.S. postretirement plan accounts for 80% of the net unrecognized losses relating to the postretirement plans in 2005.

(7) Effective December 29, 2006 under SFAS No. 158, unrecognized net actuarial gains and losses and unrecognized prior service costs are recognized as an asset or liability in the Consolidated Balance Sheet.

(8) Represents the net minimum pension liability recorded within other comprehensive loss at December 30, 2005.

The accumulated benefit obligation for all defined benefit pension plans was \$3,310 million and \$3,021 million at September 30, 2006 and September 30, 2005, respectively.

The projected benefit obligation ("PBO"), accumulated benefit obligation ("ABO"), and fair value of plan assets for pension plans with ABO and PBO in excess of plan assets as of September 30, 2006 and September 30, 2005 are presented in the tables below. These plans primarily represent U.S. supplemental plans not subject to ERISA or non-U.S. plans where funding strategies vary due to legal requirements and local practices.



(dollars in millions)	U.S. Defined Benefit Pension Plans		Non-U.S. Defined Benefit Pension Plans		Total Defined Benefit Pension Plans	
	2006	2005	2006	2005	2006	2005
<b>Plans with ABO in excess of plan assets</b>						
PBO	\$ 32	\$ 42	\$ 1,501	\$ 1,144	\$ 1,533	\$ 1,186
ABO	32	42	1,363	1,030	1,395	1,072
FV plan assets	—	—	946	694	946	694
<b>Plans with PBO in excess of plan assets</b>						
PBO	\$ 32	\$ 42	\$ 1,632	\$ 1,257	\$ 1,664	\$ 1,299
ABO	32	42	1,476	1,181	1,508	1,223
FV plan assets	—	—	1,069	802	1,069	802

Amounts recognized in accumulated other comprehensive loss, pre-tax, at year-end 2006 consisted of:

(dollars in millions)	U.S. Defined Benefit Pension Plans		Non-U.S. Defined Benefit Pension Plans		Total Defined Benefit Pension Plans		Postretirement Plans
	2006	2005	2006	2005	2006	2005	
Net actuarial (gain)/loss	\$ (183)	\$ 530	\$ 347	\$ (29)			
Prior service credit	—	—	—	(69)			
Foreign currency translation gain	—	(44)	(44)	—			
<b>Total</b>	<b>\$ (183)</b>	<b>\$ 486</b>	<b>\$ 303</b>	<b>\$ (98)</b>			

The estimated net loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive loss into net periodic benefit cost over the next fiscal year is approximately \$28 million. The estimated prior service credit for the postretirement plans that will be amortized from accumulated other comprehensive loss into net periodic benefit cost over the next fiscal year is approximately \$6 million.

The weighted average assumptions used in calculating the benefit obligations at September 30, 2006 and September 30, 2005 are as follows:

	U.S. Defined Benefit Pension Plans		Non-U.S. Defined Benefit Pension Plans		Total Defined Benefit Pension Plans		Postretirement Plans	
	2006	2005	2006	2005	2006	2005	2006	2005
Discount rate	5.5%	5.2%	4.9%	4.9%	5.2%	5.1%	5.5%	5.3%
Rate of compensation increase	N/A	N/A	4.5	4.3	4.5	4.3	N/A	N/A
Healthcare cost trend rates (1)								
Initial	N/A	N/A	N/A	N/A	N/A	N/A	9.5	10.3
Long-term	N/A	N/A	N/A	N/A	N/A	N/A	5.0	4.9

N/A=Not Applicable

(1) The healthcare cost trend rate is assumed to decrease gradually through 2013 and remain constant thereafter.

Total net periodic benefit cost for the years ended 2006, 2005, and 2004 included the following components:

(dollars in millions)	U.S. Pension Plans			Non-U.S. Pension Plans			Total Pension Plans			Postretirement Plans		
	2006	2005	2004	2006	2005	2004	2006	2005	2004	2006	2005	2004
<b>Defined contribution pension plan cost</b>	<b>\$ 228</b>	<b>\$ 199</b>	<b>\$ 190</b>	<b>\$ 68</b>	<b>\$ 57</b>	<b>\$ 46</b>	<b>\$ 296</b>	<b>\$ 256</b>	<b>\$ 236</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Defined benefit and postretirement plans</b>												
Service cost(1)	—	—	—	27	24	35	27	24	35	\$ 8	\$ 18	\$ 17
Interest cost	95	95	97	66	58	54	161	153	151	17	31	30
Expected return on plan assets(2)	(112)	(96)	(96)	(63)	(49)	(46)	(175)	(145)	(142)	—	—	—
Amortization of (gains)/losses, prior service costs and other	—	—	—	20	14	19	20	14	19	(5)	9	8
<b>Total defined benefit and postretirement plan costs</b>	<b>(17)</b>	<b>(1)</b>	<b>1</b>	<b>50</b>	<b>47</b>	<b>62</b>	<b>33</b>	<b>46</b>	<b>63</b>	<b>20</b>	<b>58</b>	<b>55</b>
<b>Total net periodic benefit cost</b>	<b>\$ 211</b>	<b>\$ 198</b>	<b>\$ 191</b>	<b>\$ 118</b>	<b>\$ 104</b>	<b>\$ 108</b>	<b>\$ 329</b>	<b>\$ 302</b>	<b>\$ 299</b>	<b>\$ 20</b>	<b>\$ 58</b>	<b>\$ 55</b>

N/A=Not Applicable

(1) The U.S. plan was terminated in 1988 and thus does not incur service costs. The U.K. defined benefit pension plan was frozen during the second quarter of 2004, which reduced service cost beginning in 2004.

(2) Effective 2006 Merrill Lynch modified the investment policy relating to the U.S. Terminated Pension Plan which increased the expected long-term rate of return on plan assets. The increase in the expected return on plan assets for the Non-U.S. plans can primarily be attributed to the U.K. Pension Plan as a result of increased contributions, favorable actual investment returns and exchange rate movements.

The unrecognized net actuarial losses (gains) represent changes in the amount of either the projected benefit obligation or plan assets resulting from actual experience being different than that assumed and from changes in assumptions. Merrill Lynch amortizes unrecognized net actuarial losses (gains) over the average future service periods of active participants to the extent that the loss or gain exceeds 10% of the greater of the projected benefit obligation or the fair value of plan assets. This amount is recorded within net periodic benefit cost. The average future service period for the U.K. defined benefit pension plan and the U.S. postretirement plan were 12 years and 13 years, respectively. Accordingly, the expense to be recorded in fiscal year ending 2007 related to the U.K. defined benefit pension plan unrecognized loss is \$27 million. The U.S. postretirement plan unrecognized loss does not exceed 10% of the greater of the projected benefit obligation or the fair value of plan assets; however no significant loss will be amortized to expense in 2007. The U.S. defined benefit pension plan unrecognized gain does not exceed 10% of the greater of the projected benefit obligation or the fair value of plan assets; therefore the gain will not be amortized to expense in 2007.

The weighted average assumptions used in calculating the net periodic benefit cost for the years ended September 30, 2006, 2005, and 2004 are as follows:

	U.S. Defined Benefit Pension Plans			Non-U.S. Defined Benefit Pension Plans			Total Defined Benefit Pension Plans			Postretirement Plans		
	2006	2005	2004	2006	2005	2004	2006	2005	2004	2006	2005	2004
Discount rate	<b>5.3%</b>	5.5%	5.8%	<b>4.9%</b>	5.3%	5.2%	<b>5.1%</b>	5.4%	5.6%	<b>5.3%</b>	5.7%	6.0%
Expected long-term return on pension plan assets	<b>4.9</b>	4.4	4.4	<b>6.6</b>	6.7	6.9	<b>5.4</b>	5.0	5.0	N/A	N/A	N/A
Rate of compensation increase	N/A	N/A	N/A	<b>4.3</b>	4.2	4.1	<b>4.3</b>	4.2	4.1	N/A	N/A	N/A
Healthcare cost trend rates (1)												
Initial	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<b>10.3</b>	11.9	12.9
Long-term	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<b>4.9</b>	4.9	5.0

N/A=Not Applicable

(1) The healthcare cost trend rate is assumed to decrease gradually through 2013 and remain constant thereafter.

## Plan Assumptions

The discount rate used in determining the benefit obligation for the U.S. defined benefit pension and postretirement plans was developed by selecting the appropriate U.S. Treasury yield, and the related swap spread, consistent with the duration of the plan's obligation. This yield was further adjusted to reference a Merrill Lynch specific Moody's Corporate Aa rating. The discount rate for the U.K. pension plan was selected by reference to the appropriate U.K. GILTS rate, and the related swap spread, consistent with the duration of the plan's obligation. This yield was further adjusted to reference a Merrill Lynch specific Moody's Corporate Aa rating.

The expected long-term rate of return on plan assets reflects the average rate of earnings expected on the funds invested or to be invested to provide for the benefits included in the projected benefit obligation. The U.S. terminated pension plan, which represents approximately 67% of Merrill Lynch's total pension plan assets as of September 30, 2006, is solely invested in a group annuity contract which is currently 100% invested in fixed income securities. The expected long-term rate of return on plan assets for the U.S. terminated pension plan is based on the U.S. Treasury strip plus 50 basis points which reflects the current investment policy. The U.K. pension plan, which represents approximately 26% of Merrill Lynch's total plan assets as of September 30, 2006, is currently invested in 57% equity securities, 9% debt securities, 6% real estate, and 28% other. The expected long-term rate of return on the U.K. pension plan assets was determined by Merrill Lynch and reflects estimates by the plan investment advisors of the expected returns on different asset classes held by the plan in light of prevailing economic conditions at the beginning of the fiscal year. At September 30, 2006, Merrill Lynch increased the discount rate used to determine the U.S. pension plan and postretirement benefit plan obligations to 5.5%. The expected rate of return for the U.S. pension plan assets was increased from 4.4% in 2005 to 4.9% for 2006, which reduced expense by \$12 million. The expected rate of return for 2007 was increased to 5.3%, which is consistent with the U.S. Treasury strip plus 50 basis points. The discount rate at September 30, 2006 for the U.K. pension plan was reduced from 5.3% in 2005 to 5.0% for 2006. The expected rate of return for the U.K. pension plan was unchanged.



Although Merrill Lynch's pension and postretirement benefit plans can be sensitive to changes in the discount rate, it is expected that a 25 basis point rate reduction would not have a material impact on the U.S. plan expenses for 2007. This change would increase the U.K. pension plan expense for 2007 by approximately \$7 million. Also, such a change would increase the U.S. and U.K. plan obligations at September 30, 2006 by \$59 million and \$80 million, respectively. A 25 basis point decline in the expected rate of return for the U.S. pension plan and the U.K. pension plan would result in an expense increase for 2007 of approximately \$6 million and \$2 million, respectively.

The assumed health care cost trend rate has a significant effect on the amounts reported for the postretirement health care plans. A one percent change in the assumed healthcare cost trend rate would have the following effects:

(dollars in millions)	1% Increase		1% Decrease	
	2006	2005	2006	2005
Effect on:				
Other postretirement benefits cost	\$ 10	\$ 10	\$ (8)	\$ (8)
Accumulated benefit obligation	31	44	(27)	(37)

## Investment Strategy and Asset Allocation

The U.S. terminated pension plan asset portfolio is structured such that the asset maturities match the duration of the plan's obligations. Consistent with the plan termination in 1988, the annuity contract and the supplemental agreement, the asset portfolio's investment objective calls for a concentration in fixed income securities, the majority of which have an investment grade rating.

The assets of the U.K. pension plan are invested prudently so that the benefits promised to members are provided, having regard to the nature and the duration of the plan's liabilities. The current planned investment strategy was set following an asset-liability study and advice from the Trustees' investment advisors. The asset allocation strategy selected is designed to achieve a higher return than the lowest risk strategy while maintaining a prudent approach to meeting the plan's liabilities. For the U.K. pension plan, the target asset allocation is 40% equity, 10% debt, 5% real estate, 45% target return (included in the table below in the non-U.S. "Other" category). As a risk control measure, a series of interest rate and inflation risk swaps have been executed covering a target of 60% of the plan's assets.

The pension plan weighted-average asset allocations and target asset allocations at September 30, 2006 and September 30, 2005, by asset category are presented in the table below. The Merrill Lynch postretirement benefit plans are not funded and do not hold assets for investment.

	Defined Benefit Pension Plans					
	U.S. Plans			Non-U.S. Plans		
	Target Allocation	2006	2005	Target Allocation	2006	2005
Debt securities	100%	100%	100%	17%	16%	22%
Equity securities	—	—	—	41	54	71
Real estate	—	—	—	5	6	4
Other	—	—	—	37	24	3
Total	100%	100%	100%	100%	100%	100%

## Estimated Future Benefit Payments

Expected benefit payments associated with Merrill Lynch's defined benefit pension and postretirement plans for the next five years and in aggregate for the five years thereafter are as follows:

(dollars in millions)	Defined Benefit Pension Plans			Postretirement Plans <sup>(3)</sup>		
	U.S. <sup>(1)</sup>	Non-U.S. <sup>(2)</sup>	Total	Gross Payments	Medicare Subsidy	Net Payments
2007	\$ 122	\$ 37	\$ 159	\$ 22	\$ 3	\$ 19
2008	104	36	140	24	4	20
2009	107	38	145	26	4	22
2010	110	39	149	28	5	23
2011	113	40	153	30	5	25
2012 through 2016	602	219	821	168	38	130

(1) The U.S. defined benefit pension plan payments are primarily funded under the terminated plan annuity contract.

(2) The U.K., Japan and Swiss pension plan payments represent about 58%, 9% and 18%, respectively, of the non-U.S. 2007 expected defined benefit pension payments.

(3) The U.S. postretirement plan payments, including the Medicare subsidy, represent approximately 95% of the total 2007 expected postretirement benefit payments.

## Postemployment Benefits

Merrill Lynch provides certain postemployment benefits for employees on extended leave due to injury or illness and for terminated employees. Employees who are disabled due to non-work-related illness or injury are entitled to disability income, medical coverage, and life insurance. Merrill Lynch also provides severance benefits to terminated employees. In addition, Merrill Lynch is mandated by U.S. state and federal regulations to provide certain other postemployment benefits. Merrill Lynch funds these benefits through a combination of self-insured and insured plans.

Merrill Lynch recognized \$424 million, \$226 million, and \$165 million in 2006, 2005, and 2004, respectively, of postemployment benefits expense, which included severance costs for terminated employees of \$417 million, \$225 million, and \$134 million in 2006, 2005, and 2004, respectively.

## NOTE 14 Employee Incentive Plans

Merrill Lynch adopted the provisions of SFAS No. 123R in the first quarter of 2006. See Note 1 to the Consolidated Financial Statements for further information.

To align the interests of employees with those of stockholders, Merrill Lynch sponsors several employee compensation plans that provide eligible employees with stock or options to purchase stock. The total pre-tax compensation cost recognized in earnings for stock-based compensation plans for 2006 was \$3.2 billion which includes approximately \$1.8 billion associated with one-time, non-cash compensation expenses further described in Note 1 to the Consolidated Financial Statements. The total pre-tax compensation cost recognized in earnings for stock-based compensation plans for 2005 and 2004 was \$1.0 billion and \$883 million, respectively, which includes the impact of accelerated amortization for terminated employees. Total related tax benefits recognized in earnings for share-based payment compensation plans for 2006, 2005, and 2004 were \$1.2 billion, \$381 million and \$321 million, respectively. Total compensation cost recognized for share-based payments related to awards granted to retirement eligible employees prior to adoption of SFAS No. 123R was \$617 million. Merrill Lynch also sponsors deferred cash compensation plans and award programs for eligible employees.

As of December 29, 2006, there was \$1.9 billion of total unrecognized compensation cost related to non-vested share-based payment compensation arrangements. This cost is expected to be recognized over a weighted average period of 2.2 years.

Below is a description of our share-based payment compensation plans.

### Long-Term Incentive Compensation Plans ("LTIC Plans"), Employee Stock Compensation Plan ("ESCP") and Equity Capital Accumulation Plan ("ECAP")

LTIC Plans, ESCP and ECAP provide for grants of equity and equity-related instruments to certain employees. LTIC Plans consist of the Long-Term Incentive Compensation Plan, a shareholder approved plan used for grants to executive officers, and the Long-Term Incentive Compensation Plan for Managers and Producers, a broad-based plan which was approved by the Board of Directors, but has not been shareholder approved. LTIC Plans provide for the issuance of Restricted Shares, Restricted Units, and Non-qualified Stock Options, as well as Incentive Stock Options, Performance Shares, Performance Units, Performance Options, Stock Appreciation Rights, and other securities of Merrill Lynch. ESCP, a broad-based plan approved by shareholders in 2003, provides for the issuance of Restricted Shares, Restricted Units, Non-qualified Stock Options and Stock Appreciation Rights. ECAP, a shareholder-approved plan, provides for the issuance of Restricted Shares, as well as Performance Shares. All plans under LTIC Plans, ESCP and ECAP may be satisfied using either treasury or newly issued shares. As of December 29, 2006, no instruments other than Restricted Shares, Restricted Units, Non-qualified



Stock Options, Performance Options and Stock Appreciation Rights had been granted. Stock-settled Stock Appreciation Rights, which were first granted in 2004, were substantially all converted to Non-qualified Stock Options by December 31, 2004.

## Restricted Shares and Units

Restricted Shares are shares of ML & Co. common stock carrying voting and dividend rights. A Restricted Unit is deemed equivalent in fair market value to one share of common stock. Substantially all awards are settled in shares of common stock. Recipients of Restricted Unit awards receive cash payments equivalent to dividends. Under these plans, such shares and units are restricted from sale, transfer, or assignment until the end of the restricted period. Such shares and units are subject to forfeiture during the vesting period for grants under LTIC Plans, or the restricted period for grants under ECAP. Restricted share and unit grants made prior to 2003 generally cliff vest in three years. Restricted share and unit grants made in 2003 through 2005 generally cliff vest in four years. Restricted share and unit grants made in 2006 generally step vest in four years.

In January 2006, Participation Units were granted from the Long-Term Incentive Compensation Plan under Merrill Lynch's Managing Partners Incentive Program. The awards granted under this program are fully at risk, and the potential payout will vary depending on Merrill Lynch's financial performance against pre-determined return on average common stockholders' equity ("ROE") targets. One-third of the Participation Units will convert into Restricted Shares on each of January 31, 2007, January 31, 2008 and January 31, 2009, subject to the satisfaction of minimum ROE targets determined for the most recently completed fiscal year. Participation Units will cease to be outstanding immediately following conversion. If the minimum target is not met, the Participation Units will expire without being converted.

In connection with the BlackRock merger, 1,564,808 Restricted Shares held by employees that transferred to BlackRock were converted to Restricted Units effective June 2, 2006. The vesting period for such awards was accelerated to end on the transaction closing date of September 29, 2006. In addition, the vesting periods for 1,135,477 Restricted Share and 156,118 Restricted Unit awards that were not converted were accelerated to end on the transaction closing date of September 29, 2006.

The activity for Restricted Shares and Units under these plans during 2006 and 2005 follows:

	LTIC Plans		ECAP	ESCP	
	Restricted Shares	Restricted Units(2)	Restricted Shares	Restricted Shares	Restricted Units
<b>Authorized for issuance at:</b>					
December 29, 2006	660,000,000	N/A	104,800,000	75,000,000	N/A
December 30, 2005	660,000,000	N/A	104,800,000	75,000,000	N/A
<b>Available for issuance at: (1)</b>					
December 29, 2006	63,750,734	N/A	10,830,839	40,205,824	N/A
December 30, 2005	65,412,219	N/A	10,832,121	57,158,319	N/A
<b>Outstanding, end of 2004</b>	<b>35,373,905</b>	<b>6,732,576</b>	<b>32,288</b>	<b>—</b>	<b>—</b>
Granted — 2005	3,816,323	970,647	8,244	16,240,185	2,340,815
Paid, forfeited, or released from contingencies	(10,222,689)	(2,982,677)	(19,676)	(556,398)	(182,921)
<b>Outstanding, end of 2005</b>	<b>28,967,539</b>	<b>4,720,546</b>	<b>20,856</b>	<b>15,683,787</b>	<b>2,157,894</b>
Granted — 2006	2,949,565	3,696,598	1,282	15,753,197	2,914,209
Share to Unit conversion	(600,392)	600,392	—	(964,416)	964,416
Paid, forfeited, or released from contingencies	(2,044,374)	(1,100,611)	(2,253)	(1,391,381)	(323,530)
<b>Outstanding, end of 2006</b>	<b>29,272,338</b>	<b>7,916,925</b>	<b>19,885</b>	<b>29,081,187</b>	<b>5,712,989</b>

N/A=Not Applicable

(1) Includes shares reserved for issuance upon the exercise of stock options.

(2) Grants in 2006 include grants of Participation Units.

SFAS No. 123R requires the immediate expensing of share-based payment awards granted or modified to retirement-eligible employees in 2006, including awards that are subject to non-compete provisions. The above activity contains awards with or without a future service requirement, as follows:

	No Future Service Required		Future Service Required	
	Shares/Units	Weighted Avg Grant Price	Shares/Units	Weighted Avg Grant Price
<b>Outstanding at December 30, 2005</b>	<b>38,877,644</b>	<b>\$ 51.00</b>	<b>12,672,978</b>	<b>\$ 54.01</b>
Granted — 2006	7,429,380	71.57	17,885,471	72.21
Delivered	(1,672,623)	51.13	—	—
Forfeited	(1,973,861)	58.80	(1,215,665)	63.70
Service criteria satisfied(1)	21,412,853	63.93	(21,412,853)	63.93
<b>Outstanding at December 29, 2006</b>	<b>64,073,393</b>	<b>57.46</b>	<b>7,929,931</b>	<b>66.79</b>

(1) Represents those awards for which employees attained retirement-eligibility during 2006, subsequent to the grant date.

The total fair value of Restricted Shares and Units granted to retirement-eligible employees, or for which service criteria were satisfied during 2006 was \$2.2 billion. The total fair value of Restricted Shares and Units vested during 2006 was \$303 million.

The weighted-average fair value per share or unit for 2006, 2005, and 2004 grants follows:

	2006	2005	2004
<b>LTIC Plans</b>			
Restricted Shares	\$ 75.45	\$ 58.70	\$ 59.10
Restricted Units	71.63	58.60	54.38
<b>ECAP Restricted Shares</b>	<b>70.22</b>	<b>60.37</b>	<b>58.30</b>
<b>ESCP Plans</b>			
Restricted Shares	71.54	57.01	—
Restricted Units	71.67	57.01	—

## Non-Qualified Stock Options

Non-qualified Stock Options granted under LTIC Plans in 1996 through 2000 generally became exercisable over five years; options granted in 2001 and 2002 became exercisable after approximately six months. Option and Stock Appreciation Right grants made after 2002 generally become exercisable over four years. The exercise price of these grants is equal to 100% of the fair market value (as defined in LTIC Plans) of a share of ML & Co. common stock on the date of grant. Options and Stock Appreciation Rights expire ten years after their grant date.

The total number of Stock Appreciation Rights that remained outstanding at December 29, 2006 and December 30, 2005, were 304,774 and 344,627, respectively.

The activity for Non-qualified Stock Options under LTIC Plans for 2006, 2005, and 2004 follows:

	Options Outstanding	Weighted-Average Exercise Price
<b>Outstanding, beginning of 2004</b>	216,144,523	\$ 44.20
Granted — 2004	9,842,371	59.85
Exercised	(20,429,175)	27.10
Forfeited	(1,434,287)	46.88
<b>Outstanding, end of 2004</b>	<b>204,123,432</b>	<b>46.64</b>
Granted — 2005	681,622	58.13
Exercised	(26,849,096)	30.91
Forfeited	(1,242,883)	43.48
<b>Outstanding, end of 2005</b>	<b>176,713,075</b>	<b>49.10</b>
Granted — 2006	368,973	72.72
Exercised	(46,257,695)	39.78
Forfeited	(336,546)	49.20
<b>Outstanding, end of 2006</b>	<b>130,487,807</b>	<b>52.47</b>
<b>Exercisable, end of 2006</b>	<b>120,416,219</b>	<b>52.72</b>

All Options and Stock Appreciation Rights outstanding as of December 29, 2006 are fully vested or expected to vest.

At year-end 2006, the weighted-average remaining contractual terms of options outstanding and exercisable were 4.11 years and 3.93 years, respectively.

The weighted-average fair value of options granted in 2006, 2005, and 2004 was \$18.46, \$18.04, and \$20.46, per option, respectively. The fair value of each option award is estimated on the date of grant based on a Black-Scholes option pricing model using the following weighted-average assumptions. Expected volatilities are based on historical volatility of ML & Co. common stock. The expected term of options granted is equal to the contractual life of the options. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The expected dividend is based on the current dividend rate at the time of grant.

	2006	2005	2004
Risk-free interest rate	4.40%	3.80%	3.27%
Expected life	4.5 yrs.	4.6 yrs.	5.0 yrs.
Expected volatility	28.87%	35.31%	37.36%
Expected dividend yield	1.37%	1.14%	1.07%





Merrill Lynch received approximately \$1.8 billion and \$817 million in cash from the exercise of stock options during 2006 and 2005, respectively. The net tax benefit realized from the exercise of these options was \$394 million and \$179 million for 2006 and 2005, respectively.

The total intrinsic value of options exercised during 2006 and 2005 was \$1.8 billion and \$800 million, respectively. As of December 29, 2006, the total intrinsic value of options outstanding and exercisable was \$5.3 billion and \$4.9 billion, respectively. As of December 30, 2005, the total intrinsic value of options outstanding and exercisable was \$3.3 billion and \$2.8 billion, respectively.

### Employee Stock Purchase Plans ("ESPP")

ESPP, which is shareholder approved, allows eligible employees to invest from 1% to 10% of their eligible compensation to purchase ML & Co. common stock, subject to legal limits. For 2006 and 2005, the maximum annual purchase was \$23,750. For 2004, the maximum annual purchase was \$21,250. Beginning January 15, 2005, purchases were made at a discount equal to 5% of the average high and low market price on the relevant investment date. Purchases for the 2004 plan year were made without a discount. Up to 125,000,000 shares of common stock have been authorized for issuance under ESPP. The activity in ESPP during 2006, 2005, and 2004 follows:

	2006	2005	2004
Available, beginning of year	23,462,435	24,356,952	24,931,909
Purchased through plan	(889,564)	(894,517)	(574,957)
Available, end of year	22,572,871	23,462,435	24,356,952

The weighted-average fair value of ESPP stock purchase rights exercised by employees in 2006, 2005, and 2004 was \$3.75, \$2.67, and \$3.95 per right, respectively.

### Director Plans

Merrill Lynch provides stock-based compensation to its non-employee directors under the Merrill Lynch & Co., Inc. Deferred Stock Unit Plan for Non-Employee Directors, which was approved by shareholders in 2005 ("New Directors Plan") and the Deferred Stock Unit and Stock Option Plan for Non-Employee Directors ("Old Directors Plan") which was adopted by the Board of Directors in 1996 and discontinued after stockholders approved the New Directors Plan. In 2005, shareholders authorized Merrill Lynch to issue 500,000 shares under the New Directors Plan and also authorized adding all shares that remained available for issuance under the Old Directors Plan to shares available under the New Directors Plan for a total of approximately 1 million shares.

Under both plans, non-employee directors are to receive deferred stock units, payable in shares of ML & Co. common stock after a deferral period of five years. Under the Old Directors Plan, 29,573 and 41,558 deferred stock units were outstanding at year-end 2006 and 2005, respectively. Under the New Directors Plan, 55,735 and 34,306 deferred stock units remained outstanding at year-end 2006 and 2005, respectively.

Additionally, the Old Directors Plan provided for the grant of stock options which the New Directors Plan eliminated. There were approximately 121,051 and 142,117 stock options outstanding under the Old Directors Plan at year-end 2006 and 2005, respectively.

### Book Value Plan

Merrill Lynch also has instruments representing the right to receive 1,143,000 shares under Merrill Lynch's Investor Equity Purchase Plan ("Book Value Plan"). Issuances under the Book Value Plan were discontinued in 1995 and no further shares are authorized for issuance.

### Financial Advisor Capital Accumulation Award Plans ("FACAAP")

Under FACAAP, eligible employees in GPC are granted awards generally based upon their prior year's performance. Payment for an award is contingent upon continued employment for a period of time and is subject to forfeiture during that period. Awards granted in 2003 and thereafter are generally payable eight years from the date of grant in a fixed number of shares of ML & Co. common stock. For outstanding awards granted prior to 2003, payment is generally made ten years from the date of grant in a fixed number of shares of ML & Co. common stock unless the fair market value of such shares is less than a specified minimum value, in which case the minimum value is paid in cash. Eligible participants may defer awards beyond the scheduled payment date. Only shares of common stock held as treasury stock may be issued under FACAAP. FACAAP, which was approved by the Board of Directors, has not been shareholder approved.

At December 29, 2006, shares subject to outstanding awards totaled 35,299,336 while 15,339,922 shares were available for issuance through future awards. The weighted-average fair value of awards granted under FACAAP during 2006, 2005, and 2004 was \$79.70, \$59.92, and \$57.73 per award, respectively.

### Other Compensation Arrangements

Merrill Lynch sponsors deferred compensation plans in which employees who meet certain minimum compensation thresholds may participate on either a voluntary or mandatory basis. Contributions to the plans are made on a tax-deferred basis by participants.

Participants' returns on these contributions may be indexed to various mutual funds and other funds, including certain company-sponsored investment vehicles that qualify as employee securities companies.

Merrill Lynch also sponsors several cash-based employee award programs, under which certain employees are eligible to receive future cash compensation, generally upon fulfillment of the service and vesting criteria for the particular program.

When appropriate, Merrill Lynch maintains various assets as an economic hedge of its liabilities to participants under the deferred compensation plans and award programs. These assets and the payables accrued by Merrill Lynch under the various plans and grants are included on the Consolidated Balance Sheets. Such assets totaled \$2.5 billion at December 29, 2006 and December 30, 2005. Accrued liabilities at year-end 2006 and 2005 were \$2.4 billion and \$2.0 billion, respectively. Changes to deferred compensation liabilities and corresponding returns on the assets that economically hedge these liabilities are recorded within compensation and benefits expense on the Consolidated Statements of Earnings.

## NOTE 15 Income Taxes

Income tax provisions (benefits) on earnings from continuing operations consisted of:

(dollars in millions)	2006	2005	2004
<b>U.S. federal</b>			
Current	\$ 1,533	\$ 979	\$ 820
Deferred	386	256	169
<b>U.S. state and local</b>			
Current	274	50	73
Deferred	(119)	(46)	(38)
<b>Non-U.S.</b>			
Current	1,432	817	464
Deferred	(630)	14	(111)
<b>Total income tax provision for continuing operations</b>	<b>\$ 2,876</b>	<b>\$ 2,070</b>	<b>\$ 1,377</b>
<b>Income tax provision for discontinued operations</b>	<b>\$ 51</b>	<b>\$ 45</b>	<b>\$ 23</b>

The corporate statutory U.S. federal tax rate was 35% for the three years presented. A reconciliation of statutory U.S. federal income taxes to Merrill Lynch's income tax provisions for earnings from continuing operations follows:

(dollars in millions)	2006	2005	2004
U.S. federal income tax at statutory rate	\$ 3,594	\$ 2,479	\$ 2,012
U.S. state and local income taxes, net of federal	101	2	23
Non-U.S. operations	(539)	(155)	(204)
Tax-exempt interest	(163)	(175)	(160)
Dividends received deduction	(49)	(53)	(35)
Valuation allowance <sup>(1)</sup>	—	—	(281)
Other	(68)	(28)	22
<b>Income tax expense for continuing operations</b>	<b>\$ 2,876</b>	<b>\$ 2,070</b>	<b>\$ 1,377</b>
<b>Income tax expense for discontinued operations</b>	<b>\$ 51</b>	<b>\$ 45</b>	<b>\$ 23</b>

(1) 2004 amount reflects the reversal and utilization of the Japan valuation allowance.

The 2006, 2005 and 2004 effective tax rates reflect net benefits (expenses) of \$496 million, \$156 million, and \$(33) million, respectively, related to changes in estimates for prior years, and settlements with various tax authorities. The 2005 tax rate also included \$97 million of tax expense (\$113 million tax expense recorded in the fourth quarter less \$16 million tax benefit recorded in the second quarter) associated with the foreign earnings repatriation of \$1.8 billion.



Deferred income taxes are provided for the effects of temporary differences between the tax basis of an asset or liability and its reported amount in the Consolidated Balance Sheets. These temporary differences result in taxable or deductible amounts in future years. Details of Merrill Lynch's deferred tax assets and liabilities follow:

(dollars in millions)	2006	2005	2004
<b>Deferred tax assets</b>			
Deferred compensation	\$ 2,220	\$ 1,379	\$ 1,360
Stock options	1,265	1,219	1,298
Valuation and other reserves	941	991	986
Employee benefits and pension	603	508	477
Foreign exchange translation	289	352	285
Deferred interest	149	240	250
Net operating loss carryforwards	100	120	292
Restructuring related	45	48	79
Other	604	268	450
Gross deferred tax assets	6,216	5,125	5,477
Valuation allowances	(19)	(44)	(66)
Total deferred tax assets	6,197	5,081	5,411
<b>Deferred tax liabilities</b>			
BlackRock investment	1,186	—	—
Partnership activity	264	(72)	(166)
Deferred income	242	276	331
Interest and dividends	186	221	85
Deferred acquisition costs	163	157	181
Depreciation and amortization	77	186	161
Goodwill	8	539	613
Other	99	199	380
Total deferred tax liabilities	2,225	1,506	1,585
<b>Net deferred tax assets</b>	<b>\$ 3,972</b>	<b>\$ 3,575</b>	<b>\$ 3,826</b>

At December 29, 2006, Merrill Lynch had U.S. net operating loss carryforwards of approximately \$1,261 million and non-U.S. net operating loss carryforwards of \$36 million. The U.S. amounts are primarily state carryforwards expiring in various years after 2006. Merrill Lynch also had approximately \$76 million of state tax credit carryforwards expiring in various years after 2006.

Merrill Lynch is under examination by the Internal Revenue Service ("IRS") and other tax authorities including Japan and the United Kingdom, and states in which Merrill Lynch has significant business operations, such as New York. The tax years under examination vary by jurisdiction. An IRS examination covering the years 2001-2003 was completed in 2006, subject to the resolution of the Japanese issue discussed below. As previously disclosed, there were carryback claims from the years 2001 and 2002 which were under Joint Committee review. During the third quarter of 2006, Merrill Lynch received notice that the Joint Committee had not taken exception and the refund claims have now been received. As a result, Merrill Lynch's 2006 effective tax rate reflects a \$296 million reduction in the tax provision. IRS audits are also in progress for the tax years 2004-2006. The IRS field audit for the 2004 and 2005 tax years is expected to be completed in 2007. New York State and City audits for the years 1997-2001 were also completed in 2006 and did not have a material impact on the Consolidated Financial Statements. In the second quarter of 2005, Merrill Lynch paid a tax assessment from the Tokyo Regional Tax Bureau for the years 1998-2002. The assessment reflected the Japanese tax authority's view that certain income on which Merrill Lynch previously paid income tax to other international jurisdictions, primarily the United States, should have been allocated to Japan. Merrill Lynch has begun the process of obtaining clarification from international authorities on the appropriate allocation of income among multiple jurisdictions to prevent double taxation. Merrill Lynch regularly assesses the likelihood of additional assessments in each of the tax jurisdictions resulting from these examinations. Tax reserves have been established, which Merrill Lynch believes to be adequate in relation to the potential for additional assessments. However, there is a reasonable possibility that additional amounts may be incurred. The estimated additional possible amounts are no more than \$120 million. Merrill Lynch adjusts the level of reserves and the reasonably possible amount when there is more information available, or when an event occurs requiring a change. The reassessment of tax reserves could have a material impact on Merrill Lynch's effective tax rate in the period in which it occurs.

Income tax benefits of \$501 million, \$317 million, and \$248 million were allocated to stockholders' equity related to employee stock compensation transactions for 2006, 2005, and 2004, respectively.

Cumulative undistributed earnings of non-U.S. subsidiaries were approximately \$9.8 billion at December 29, 2006. No deferred U.S. federal income taxes have been provided for the undistributed earnings to the extent that they are permanently reinvested in Merrill Lynch's non-U.S. operations. It is not practical to determine the amount of additional tax that may be payable in the event these earnings are repatriated.

## NOTE 16 Regulatory Requirements and Dividend Restrictions

Effective January 1, 2005, Merrill Lynch became a Consolidated Supervised Entity ("CSE") as defined by the SEC. As a CSE, Merrill Lynch is subject to group-wide supervision, which requires Merrill Lynch to compute allowable capital and risk allowances on a consolidated basis. Merrill Lynch is in compliance with applicable CSE standards.

Certain U.S. and non-U.S. subsidiaries are subject to various securities, banking, and insurance regulations and capital adequacy requirements promulgated by the regulatory and exchange authorities of the countries in which they operate. These regulatory restrictions may impose regulatory capital requirements and limit the amounts that these subsidiaries can pay in dividends or advance to Merrill Lynch. Merrill Lynch's principal regulated subsidiaries are discussed below.

### Securities Regulation

As a registered broker-dealer and futures commission merchant, MLPF&S is subject to the net capital requirements of Rule 15c3-1 under the Securities Exchange Act of 1934 ("the Rule"). Under the alternative method permitted by the Rule, the minimum required net capital, as defined, shall be the greater of 2% of aggregate debit items ("ADI") arising from customer transactions or \$500 million. At December 29, 2006, MLPF&S's regulatory net capital of \$2,719 million was approximately 16.3% of ADI, and its regulatory net capital in excess of the minimum required was \$2,213 million.

MLPF&S is also subject to the capital requirements of the Commodity Futures Trading Commission ("CFTC"), which requires that minimum net capital should not be less than 8% of the total customer risk margin requirement plus 4% of the total non-customer risk margin requirement. MLPF&S substantially exceeds both standards.

MLI, a U.K. regulated investment firm, is subject to capital requirements of the FSA. Financial resources, as defined, must exceed the total financial resources requirement of the FSA. At December 29, 2006, MLI's financial resources were \$11,664 million, exceeding the minimum requirement by \$1,759 million.

MLGSI, a primary dealer in U.S. Government securities, is subject to the capital adequacy requirements of the Government Securities Act of 1986. This rule requires dealers to maintain liquid capital in excess of market and credit risk, as defined, by 20% (a 1.2-to-1 capital-to-risk standard). At December 29, 2006, MLGSI's liquid capital of \$1,644 million was 199.0% of its total market and credit risk, and liquid capital in excess of the minimum required was \$652 million.

MLJS, a Japan-based regulated broker-dealer, is subject to capital requirements of the Japanese Financial Services Agency ("JFSA"). Net capital, as defined, must exceed 120% of the total risk equivalents requirement of the JFSA. At December 29, 2006, MLJS's net capital was \$1,369 million, exceeding the minimum requirement by \$714 million.

### Banking Regulation

Merrill Lynch Bank USA ("MLBUSA") is a Utah-chartered industrial bank, regulated by the Federal Deposit Insurance Corporation ("FDIC") and the State of Utah Department of Financial Institutions ("UTDFI"). Merrill Lynch Bank & Trust Co., FSB ("MLBT-FSB") is a full service thrift institution regulated by the Office of Thrift Supervision ("OTS"), whose deposits are insured by the FDIC. Both MLBUSA and MLBT-FSB are required to maintain capital levels that at least equal minimum capital levels specified in federal banking laws and regulations. Failure to meet the minimum levels will result in certain mandatory, and possibly additional discretionary, actions by the regulators that, if undertaken, could have a direct material effect on the banks. The following table illustrates the actual capital ratios and capital amounts for MLBUSA and MLBT-FSB as of December 29, 2006.

(dollars in millions)	Well Capitalized Minimum	MLBUSA		MLBT-FSB	
		Actual Ratio	Actual Amount	Actual Ratio	Actual Amount
<b>Tier 1 leverage</b>	<b>5%</b>	<b>8.92%</b>	<b>\$ 5,524</b>	<b>7.18%</b>	<b>\$ 941</b>
<b>Tier 1 capital</b>	<b>6%</b>	<b>9.24</b>	<b>5,524</b>	<b>8.35</b>	<b>941</b>
<b>Total capital</b>	<b>10%</b>	<b>10.75</b>	<b>6,429</b>	<b>11.74</b>	<b>1,323</b>



As a result of its ownership of MLBT-FSB, ML & Co. is registered with the OTS as a savings and loan holding company ("SLHC") and subject to regulation and examination by the OTS as a SLHC. ML & Co. is classified as a unitary SLHC, and will continue to be so classified as long as it and MLBT-FSB continue to comply with certain conditions. Unitary SLHCs are exempt from the material restrictions imposed upon the activities of SLHCs that are not unitary SLHCs. SLHCs other than unitary SLHCs are generally prohibited from engaging in activities other than conducting business as a savings association, managing or controlling savings associations, providing services to subsidiaries or engaging in activities permissible for bank holding companies. Should ML & Co. fail to continue to qualify as a unitary SLHC, in order to continue its present businesses that would not be permissible for a SLHC, ML & Co. could be required to divest control of MLBT-FSB.

In July 2006, Merrill Lynch Trust Company, FSB ("MLTC-FSB") received approval from the OTS to become a full service thrift institution as part of an internal reorganization of certain banking businesses of Merrill Lynch. On August 5, 2006, Merrill Lynch Bank & Trust Co. ("MLB&T"), an existing FDIC-insured depository institution, was merged into MLTC-FSB, and MLTC-FSB was renamed Merrill Lynch Bank & Trust Co., FSB.

MLIB, an Ireland-based regulated bank, is subject to the capital requirements of the Financial Regulator of Ireland. MLIB is required to meet minimum regulatory capital requirements under the European Union ("EU") banking law as implemented in Ireland by the Financial Regulator. At December 29, 2006, MLIB's capital ratio was above the minimum requirement at 11.06% and its financial resources were \$6,646 million, exceeding the minimum requirement by \$1,840 million.

Prior to April 28, 2006, MLIB was an indirect subsidiary of Merrill Lynch International Finance Corporation ("MLIFC") and was subject to capital requirements imposed by the State of New York Banking Department. Pursuant to an internal corporate reorganization, MLIFC is no longer an indirect parent company of MLIB, and therefore MLIB is no longer subject to such capital requirements.

On September 30, 2006, Merrill Lynch completed an internal reorganization of its international banking structure, when the entire business of mlib (historic) (the UK entity previously known as Merrill Lynch International Bank Limited, and authorized by the FSA) was transferred to MLIB after obtaining all necessary regulatory approvals and pursuant to High Court Orders granted in London and Singapore. The two entities were renamed as part of this reorganization. Following the transfer, mlib (historic) has been deauthorized by the FSA and is therefore no longer subject to any capital requirements imposed by the FSA.

## Insurance Regulation

Merrill Lynch's insurance subsidiaries are subject to various regulatory restrictions and at December 29, 2006, \$664 million, representing 90% of the insurance subsidiaries' net assets, was available, but subject to regulatory approval, for distribution to Merrill Lynch.

## Other

Approximately 60 other subsidiaries are subject to regulatory and other requirements of the jurisdictions in which they operate.

With the exception of regulatory restrictions on subsidiaries' abilities to pay dividends, there are no restrictions on ML & Co.'s present ability to pay dividends on common stock, other than ML & Co.'s obligation to make payments on its preferred stock and trust preferred securities, and the governing provisions of the Delaware General Corporation Law.

## NOTE 17 Subsequent Events

During the third quarter of 2006, Merrill Lynch announced an agreement to acquire the First Franklin mortgage origination franchise and related servicing platform from National City Corporation for \$1.3 billion. First Franklin originates non-prime residential mortgage loans through a wholesale network. The First Franklin acquisition was completed at the beginning of the fiscal first quarter of 2007. The results of operations of First Franklin will be included in our GMI segment.

On January 29, 2007, Merrill Lynch announced that it had entered into a definitive agreement with First Republic to acquire all of the outstanding common shares of First Republic in exchange for a combination of cash and stock for a total transaction value of \$1.8 billion. First Republic is a private banking and wealth management firm focused on high-net-worth individuals and their businesses. The transaction is expected to close in or about the third quarter of 2007, pending necessary regulatory and shareholder approvals. Following the closing, the results of operations of First Republic will be included in our GWM segment.

## NOTE 18 Discontinued Operations

On August 13, 2007, Merrill Lynch announced that it will form a strategic business relationship with AEGON, N.V. ("AEGON") in the areas of insurance and investment products. As part of this relationship, Merrill Lynch has agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together "Merrill Lynch Insurance Group" or "MLIG") to AEGON for \$1.3 billion. Merrill Lynch will continue to serve the insurance needs of its clients through its core distribution and advisory capabilities. This transaction is expected to close by the end of the fourth quarter of 2007, subject to regulatory approvals. Results for MLIG have been included within discontinued operations for all periods presented and the assets and liabilities were not considered material for separate presentation. The results of MLIG were formerly reported in the Global Wealth Management business segment. Certain financial information included in discontinued operations is shown below:

<i>(dollars in millions)</i>	2006	2005	2004
Total Net Revenues	\$ 266	\$ 313	\$ 240
Earnings Before Income Taxes	\$ 157	\$ 148	\$ 90
Income Taxes	51	45	23
<b>Net Earnings From Discontinued Operations</b>	<b>\$ 106</b>	<b>\$ 103</b>	<b>\$ 67</b>

The following assets and liabilities related to the discontinued operations as of December 29, 2006 and December 30 2005:

<i>(dollars in millions)</i>	Dec. 29, 2006	Dec. 30, 2005
<b>Assets:</b>		
Separate accounts assets	\$12,312	\$11,883
Other assets	3,497	3,688
<b>Total Assets</b>	<b>\$15,809</b>	<b>\$15,571</b>
<b>Liabilities:</b>		
Separate accounts liabilities	\$12,312	\$11,883
Other Payables	2,772	2,886
<b>Total Liabilities</b>	<b>\$15,084</b>	<b>\$14,769</b>



## Supplemental Financial Information (Unaudited)

### Quarterly Information

The unaudited quarterly results of operations of Merrill Lynch for 2006 and 2005 are prepared in conformity with U.S. generally accepted accounting principles, which include industry practices, and reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the results of operations for the periods presented. Results of any interim period are not necessarily indicative of results for a full year.

(dollars in millions, except per share amounts)	For the Quarter Ended							
	Dec. 29, 2006	Sept. 29, 2006(1)	June 30, 2006	Mar. 31, 2006(2)	Dec. 30, 2005	Sept. 30, 2005	July 1, 2005	Apr. 1, 2005
Total Revenues	\$ 18,866	\$ 19,257	\$ 16,615	\$ 15,477	\$ 13,365	\$ 12,292	\$ 11,236	\$ 10,476
Interest Expense	10,322	9,424	8,506	7,570	6,692	5,689	4,977	4,302
Net Revenues	8,544	9,833	8,109	7,907	6,673	6,603	6,259	6,174
Non-Interest Expenses	5,242	5,743	5,793	7,346	4,689	4,710	4,690	4,537
Earnings From Continuing Operations Before Income Taxes	3,302	4,090	2,316	561	1,984	1,893	1,569	1,637
Income Tax Expense	993	1,071	698	114	621	546	456	447
Net Earnings from continuing operations	\$ 2,309	\$ 3,019	\$ 1,618	\$ 447	\$ 1,363	\$ 1,347	\$ 1,113	\$ 1,190
Earnings From Discontinued Operations Before Income Taxes	\$ 54	\$ 38	\$ 33	\$ 32	\$ 47	\$ 43	\$ 26	\$ 32
Income Tax Expense	17	12	18	4	17	14	4	10
Net Earnings from discontinued operations	\$ 37	\$ 26	\$ 15	\$ 28	\$ 30	\$ 29	\$ 22	\$ 22
Net Earnings	\$ 2,346	\$ 3,045	\$ 1,633	\$ 475	\$ 1,393	\$ 1,376	\$ 1,135	\$ 1,212
Earnings Per Common Share:								
Basic Earnings Per Common Share From Continuing Operations	\$ 2.67	\$ 3.47	\$ 1.77	\$ 0.46	\$ 1.52	\$ 1.51	\$ 1.22	\$ 1.31
Basic Earnings Per Common Share From Discontinued Operations	0.04	0.03	0.02	0.03	0.04	0.03	0.03	0.02
Basic Earnings Per Common Share	\$ 2.71	\$ 3.50	\$ 1.79	\$ 0.49	\$ 1.56	\$ 1.54	\$ 1.25	\$ 1.33
Diluted Earnings Per Common Share From Continuing Operations	\$ 2.37	\$ 3.14	\$ 1.62	\$ 0.41	\$ 1.38	\$ 1.37	\$ 1.12	\$ 1.19
Diluted Earnings Per Common Share From Discontinued Operations	0.04	0.03	0.01	0.03	0.03	0.03	0.02	0.02
Diluted Earnings Per Common Share	\$ 2.41	\$ 3.17	\$ 1.63	\$ 0.44	\$ 1.41	\$ 1.40	\$ 1.14	\$ 1.21

(1) Amounts include \$2.0 billion of net revenues, \$202 million of non-interest expenses and \$662 million of income tax expense, associated with the BlackRock merger.

(2) Reflects one-time expenses related to the adoption of SFAS 123R of \$1.8 billion in non-interest expenses and a \$582 million income tax benefit.

The principal market on which ML & Co. common stock is traded is the New York Stock Exchange. ML & Co. common stock also is listed on the Chicago Stock Exchange, the London Stock Exchange and the Tokyo Stock Exchange. Information relating to the high and low sales prices per share for each full quarterly period within the two most recent fiscal years, the approximate number of holders of record of common stock, and the frequency and amount of cash dividends declared for the two most recent fiscal years is below.

### Dividends Per Common Share

(declared and paid)	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
2006	\$ .25	\$ .25	\$ .25	\$ .25
2005	\$ .16	\$ .20	\$ .20	\$ .20

With the exception of regulatory restrictions on subsidiaries' abilities to pay dividends, there are no restrictions on ML & Co.'s present ability to pay dividends on common stock, other than ML & Co.'s obligation to make payments on its preferred stock, trust preferred securities, and the governing provisions of Delaware General Corporation Law. Certain subsidiaries' ability to declare dividends may also be limited. See Note 16 to the Consolidated Financial Statements.

### Stockholder Information

Consolidated Transaction Reporting System prices for ML & Co. common stock for the specified calendar quarters are noted below.

(at calendar period-end)	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter	
	High	Low	High	Low	High	Low	High	Low
2006	\$ 78.82	\$ 67.95	\$ 80.33	\$ 65.41	\$ 79.09	\$ 67.49	\$ 93.56	\$ 78.44
2005	\$ 61.99	\$ 56.01	\$ 57.50	\$ 52.00	\$ 61.67	\$ 54.36	\$ 69.34	\$ 58.64

The approximate number of holders of record of ML & Co. common stock as of February 16, 2007 was 22,741. As of February 16, 2007, the closing price of ML & Co. common stock as reported on the New York Stock Exchange was \$92.79.

## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

Merrill Lynch & Co., Inc. and Subsidiaries  
Condensed Consolidated Statements of Earnings (Unaudited)

	For the Three Months Ended	
	June 29, 2007	June 30, 2006
<i>(in millions, except per share amounts)</i>		
<b>Net Revenues</b>		
Principal transactions	\$ 3,547	\$ 1,180
Commissions	1,795	1,550
Investment banking	1,538	1,222
Managed accounts and other fee-based revenues	1,352	1,712
Revenues from consolidated investments	133	186
Other	716	1,112
Subtotal	9,081	6,962
Interest and dividend revenues	14,635	9,653
Less interest expense	14,052	8,506
Net interest profit	583	1,147
<b>Total Net Revenues</b>	<b>9,664</b>	<b>8,109</b>
<b>Non-Interest Expenses</b>		
Compensation and benefits	4,760	3,975
Communications and technology	484	429
Brokerage, clearing, and exchange fees	346	266
Occupancy and related depreciation	276	249
Professional fees	244	195
Advertising and market development	201	191
Office supplies and postage	56	57
Expenses of consolidated investments	43	145
Other	263	286
<b>Total Non-Interest Expenses</b>	<b>6,673</b>	<b>5,793</b>
<b>Earnings From Continuing Operations Before Income Taxes</b>	<b>2,991</b>	<b>2,316</b>
Income tax expense	872	698
<b>Net Earnings From Continuing Operations</b>	<b>2,119</b>	<b>1,618</b>
<b>Discontinued Operations:</b>		
<b>Earnings from Discontinued Operations</b>	<b>32</b>	<b>33</b>
Income tax expense/(benefit)	12	18
<b>Net Earnings from Discontinued Operations</b>	<b>20</b>	<b>15</b>
<b>Net Earnings</b>	<b>\$ 2,139</b>	<b>\$ 1,633</b>
Preferred Stock Dividends	72	45
<b>Net Earnings Applicable to Common Stockholders</b>	<b>\$ 2,067</b>	<b>\$ 1,588</b>
Basic Earnings Per Common Share From Continuing Operations	\$ 2.46	\$ 1.77
Basic Earnings Per Common Share From Discontinued Operations	0.02	0.02
<b>Basic Earnings Per Common Share</b>	<b>\$ 2.48</b>	<b>\$ 1.79</b>
Diluted Earnings Per Common Share From Continuing Operations	\$ 2.22	\$ 1.62
Diluted Earnings Per Common Share From Discontinued Operations	0.02	0.01
<b>Diluted Earnings Per Common Share</b>	<b>\$ 2.24</b>	<b>\$ 1.63</b>
<b>Dividend Paid Per Common Share</b>	<b>\$ 0.35</b>	<b>\$ 0.25</b>
<b>Average Shares Used in Computing Earnings Per Common Share</b>		
Basic	833.8	885.4
Diluted	923.3	973.3

See Notes to Condensed Consolidated Financial Statements.



**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Earnings (Unaudited)**

	<b>For the Six Months Ended</b>	
	<b>June 29, 2007</b>	<b>June 30, 2006</b>
<i>(in millions, except per share amounts)</i>		
<b>Net Revenues</b>		
Principal transactions	\$ 6,281	\$ 3,168
Commissions	3,500	3,117
Investment banking	3,052	2,244
Managed accounts and other fee-based revenues	2,641	3,333
Revenues from consolidated investments	264	290
Other	1,798	1,663
Subtotal	17,536	13,815
Interest and dividend revenues	27,559	18,277
Less interest expense	25,647	16,076
Net interest profit	1,912	2,201
<b>Total Net Revenues</b>	<b>19,448</b>	<b>16,016</b>
<b>Non-Interest Expenses</b>		
Compensation and benefits	9,648	9,720
Communications and technology	963	881
Brokerage, clearing, and exchange fees	656	525
Occupancy and related depreciation	541	490
Professional fees	468	394
Advertising and market development	358	335
Office supplies and postage	115	114
Expenses of consolidated investments	102	192
Other	569	488
<b>Total Non-Interest Expenses</b>	<b>13,420</b>	<b>13,139</b>
<b>Earnings From Continuing Operations Before Income Taxes</b>	<b>6,028</b>	<b>2,877</b>
Income tax expense	1,791	812
<b>Net Earnings From Continuing Operations</b>	<b>4,237</b>	<b>2,065</b>
<b>Discontinued Operations:</b>		
<b>Earnings from Discontinued Operations</b>	<b>90</b>	<b>65</b>
Income tax expense	30	22
<b>Net Earnings from Discontinued Operations</b>	<b>60</b>	<b>43</b>
<b>Net Earnings</b>	<b>\$ 4,297</b>	<b>\$ 2,108</b>
Preferred Stock Dividends	124	88
<b>Net Earnings Applicable to Common Stockholders</b>	<b>\$ 4,173</b>	<b>\$ 2,020</b>
Basic Earnings Per Common Share From Continuing Operations	\$ 4.91	\$ 2.23
Basic Earnings Per Common Share From Discontinued Operations	0.07	0.05
<b>Basic Earnings Per Common Share</b>	<b>\$ 4.98</b>	<b>\$ 2.28</b>
Diluted Earnings Per Common Share From Continuing Operations	\$ 4.44	\$ 2.03
Diluted Earnings Per Common Share From Discontinued Operations	0.06	0.04
<b>Diluted Earnings Per Common Share</b>	<b>\$ 4.50</b>	<b>\$ 2.07</b>
<b>Dividend Paid Per Common Share</b>	<b>\$ 0.70</b>	<b>\$ 0.50</b>
<b>Average Shares Used in Computing Earnings Per Common Share</b>		
Basic	837.6	884.6
Diluted	926.8	977.2

See Notes to Condensed Consolidated Financial Statements.

**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Condensed Consolidated Balance Sheets (Unaudited)**

<i>(dollars in millions)</i>	<b>June 29, 2007</b>	<b>Dec. 29, 2006</b>
<b>ASSETS</b>		
<b>Cash and cash equivalents</b>	\$ 38,755	\$ 32,109
<b>Cash and securities segregated for regulatory purposes or deposited with clearing organizations</b>	18,410	13,449
<b>Securities financing transactions</b>		
Receivables under resale agreements (includes \$99,774 measured at fair value in 2007 in accordance with SFAS No. 159)	261,266	178,368
Receivables under securities borrowed transactions	<u>187,355</u>	<u>118,610</u>
	<u>448,621</u>	<u>296,978</u>
<b>Trading assets, at fair value</b> (includes securities pledged as collateral that can be sold or repledged of \$86,653 in 2007 and \$58,966 in 2006)		
Equities and convertible debentures	60,780	48,527
Contractual agreements	42,868	32,100
Corporate debt and preferred stock	41,349	32,854
Mortgages, mortgage-backed, and asset-backed	34,513	44,401
Non-U.S. governments and agencies	18,565	21,075
U.S. Government and agencies	16,296	13,086
Municipals and money markets	5,980	7,243
Commodities and related contracts	<u>4,438</u>	<u>4,562</u>
	<u>224,789</u>	<u>203,848</u>
<b>Investment securities</b> (includes \$3,384 measured at fair value in 2007 in accordance with SFAS No. 159)	86,439	83,410
<b>Securities received as collateral</b>	48,048	24,929
<b>Other receivables</b>		
Customers (net of allowance for doubtful accounts of \$37 in 2007 and \$41 in 2006)	56,091	49,427
Brokers and dealers	29,825	18,900
Interest and other	<u>23,593</u>	<u>21,054</u>
	<u>109,509</u>	<u>89,381</u>
<b>Loans, notes, and mortgages</b> (net of allowances for loan losses of \$435 in 2007 and \$478 in 2006) (includes \$1,244 measured at fair value in 2007 in accordance with SFAS No. 159)	73,465	73,029
<b>Separate accounts assets</b>	12,605	12,314
<b>Equipment and facilities</b> (net of accumulated depreciation and amortization of \$5,205 in 2007 and \$5,213 in 2006)	2,713	2,924
<b>Goodwill and other intangible assets</b>	3,644	2,457
<b>Other assets</b>	<u>9,326</u>	<u>6,471</u>
<b>Total Assets</b>	<u>\$1,076,324</u>	<u>\$841,299</u>

See Notes to Condensed Consolidated Financial Statements.

**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Condensed Consolidated Balance Sheets (Unaudited)**

<i>(dollars in millions, except per share amount)</i>	<b>June 29, 2007</b>	<b>Dec. 29, 2006</b>
<b>LIABILITIES</b>		
<b>Securities financing transactions</b>		
Payables under repurchase agreements (includes \$100,752 measured at fair value in 2007 in accordance with SFAS No. 159)	\$ 306,816	\$222,624
Payables under securities loaned transactions	<u>71,879</u>	<u>43,492</u>
	<u>378,695</u>	<u>266,116</u>
<b>Short-term borrowings</b>	20,064	18,110
<b>Deposits</b>	82,801	84,124
<b>Trading liabilities, at fair value</b>		
Contractual agreements	55,289	38,434
Equities and convertible debentures	32,230	23,268
Non-U.S. governments and agencies	12,409	13,385
U.S. Government and agencies	10,461	12,510
Corporate debt and preferred stock	6,362	6,323
Commodities and related contracts	2,736	3,606
Municipals, money markets and other	<u>937</u>	<u>1,336</u>
	<u>120,424</u>	<u>98,862</u>
<b>Obligation to return securities received as collateral</b>	48,048	24,929
<b>Other payables</b>		
Customers	55,951	49,414
Brokers and dealers	40,763	24,282
Interest and other	<u>41,661</u>	<u>36,096</u>
	<u>138,375</u>	<u>109,792</u>
<b>Liabilities of insurance subsidiaries</b>	2,702	2,801
<b>Separate accounts liabilities</b>	12,605	12,314
<b>Long-term borrowings</b> (includes \$37,473 measured at fair value in 2007 in accordance with SFAS No. 159)	226,016	181,400
<b>Junior subordinated notes (related to trust preferred securities)</b>	<u>4,403</u>	<u>3,813</u>
<b>Total Liabilities</b>	<u>1,034,133</u>	<u>802,261</u>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>STOCKHOLDERS' EQUITY</b>		
<b>Preferred Stockholders' Equity</b> (liquidation preference of \$30,000 per share; issued: 2007 - 155,000 shares; 2006 - 105,000 shares)	4,624	3,145
<b>Common Stockholders' Equity</b>		
Shares exchangeable into common stock	39	39
Common stock (par value \$1.33 <sup>1</sup> / <sub>3</sub> per share; authorized: 3,000,000,000 shares; issued: 2007 - 1,254,737,692 shares; 2006 - 1,215,381,006 shares)	1,672	1,620
Paid-in capital	21,611	18,919
Accumulated other comprehensive loss (net of tax)	(630)	(784)
Retained earnings	<u>36,566</u>	<u>33,217</u>
	59,258	53,011
Less: Treasury stock, at cost (2007 - 395,341,397 shares; 2006 - 350,697,271 shares)	<u>21,691</u>	<u>17,118</u>
<b>Total Common Stockholders' Equity</b>	<u>37,567</u>	<u>35,893</u>
<b>Total Stockholders' Equity</b>	<u>42,191</u>	<u>39,038</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u>\$1,076,324</u>	<u>\$841,299</u>

See Notes to Condensed Consolidated Financial Statements.

**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**

	<b>For the Six Months Ended</b>	
	<b>June 29, 2007</b>	<b>June 30, 2006</b>
<i>(dollars in millions)</i>		
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 4,297	\$ 2,108
Noncash items included in earnings:		
Depreciation and amortization	306	243
Share-based compensation expense	885	2,462
Deferred taxes	196	(586)
Policyholder reserves	57	62
Undistributed earnings from equity investments	(540)	(189)
Other	(21)	631
Changes in operating assets and liabilities:		
Trading assets	(21,091)	(18,321)
Cash and securities segregated for regulatory purposes or deposited with clearing organizations	(4,835)	(5,303)
Receivables under resale agreements	(82,896)	(47,247)
Receivables under securities borrowed transactions	(68,745)	(19,096)
Customer receivables	(6,664)	(4,430)
Brokers and dealers receivables	(10,926)	(1,718)
Proceeds from loans, notes, and mortgages held for sale	45,073	15,099
Other changes in loans, notes, and mortgages held for sale	(49,358)	(20,159)
Trading liabilities	8,744	6,078
Payables under repurchase agreements	84,192	56,897
Payables under securities loaned transactions	28,387	3,964
Customer payables	6,537	11,460
Brokers and dealers payables	16,481	6,582
Other, net	3,835	1,069
Cash used for operating activities	<u>(46,086)</u>	<u>(10,394)</u>
<b>Cash flows from investing activities:</b>		
Proceeds from (payments for):		
Maturities of available-for-sale securities	7,818	7,969
Sales of available-for-sale securities	15,728	9,721
Purchases of available-for-sale securities	(28,997)	(14,500)
Maturities of held-to-maturity securities	1	2
Purchases of held-to-maturity securities	(2)	(2)
Loans, notes, and mortgages held for investment	6,205	650
Acquisitions, net of cash, and other investments	(5,498)	(1,506)
Equipment and facilities, net	(50)	(476)
Cash provided by (used for) investing activities	<u>(4,795)</u>	<u>1,858</u>
<b>Cash flows from financing activities:</b>		
Proceeds from (payments for):		
Short-term borrowings	1,954	8,465
Issuance and resale of long-term borrowings	75,517	29,409
Settlement and repurchases of long-term borrowings	(29,985)	(22,521)
Deposits	(1,323)	(574)
Derivative financing transactions	12,818	4,959
Issuance of common stock	700	945
Issuance of preferred stock, net	1,479	360
Common stock repurchases	(3,800)	(5,008)
Other common stock transactions	267	572
Excess tax benefits related to share-based compensation	649	342
Dividends	(749)	(549)
Cash provided by financing activities	<u>57,527</u>	<u>16,400</u>
Increase in cash and cash equivalents	6,646	7,864
Cash and cash equivalents, beginning of period	32,109	14,586
Cash and cash equivalents, end of period	<u>\$ 38,755</u>	<u>\$ 22,450</u>
<b>Supplemental Disclosure of Cash Flow Information:</b>		
Cash paid for:		
Income taxes	\$ 890	\$ 1,569
Interest	24,860	15,564

See Notes to Condensed Consolidated Financial Statements.

**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**June 29, 2007**

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**Note 1. Summary of Significant Accounting Policies**

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For a complete discussion of Merrill Lynch's accounting policies, refer to the Annual Report on Form 10-K for the year ended December 29, 2006 ("2006 Annual Report").

**Basis of Presentation**

The Condensed Consolidated Financial Statements include the accounts of Merrill Lynch & Co., Inc. ("ML & Co.") and subsidiaries (collectively, "Merrill Lynch"). The Condensed Consolidated Financial Statements are presented in accordance with U.S. Generally Accepted Accounting Principles, which include industry practices. Intercompany transactions and balances have been eliminated. The interim Condensed Consolidated Financial Statements for the three- and six-month periods are unaudited; however, in the opinion of Merrill Lynch management, all adjustments (consisting of normal recurring accruals) necessary for a fair statement of the Condensed Consolidated Financial Statements have been included.

These unaudited Condensed Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements included in the 2006 Annual Report. The nature of Merrill Lynch's business is such that the results of any interim period are not necessarily indicative of results for a full year. In presenting the Condensed Consolidated Financial Statements, management makes estimates that affect the reported amounts and disclosures in the financial statements. Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on the Condensed Consolidated Financial Statements, and it is possible that such changes could occur in the near term. Certain reclassifications have been made to the prior period financial statements to conform to the current period presentation.

Merrill Lynch offers a broad array of products and services to its diverse client base of individuals, small to mid-size businesses, employee benefit plans, corporations, financial institutions, and governments around the world. These products and services are offered from a number of locations globally. In some cases, the same or similar products and services may be offered to both individual and institutional clients, utilizing the same infrastructure. In other cases, a single infrastructure may be used to support multiple products and services offered to clients. When Merrill Lynch analyzes its profitability, it does not focus on the profitability of a single product or service. Instead, Merrill Lynch looks at the profitability of businesses offering an array of products and services to various types of clients. The profitability of the products and services offered to individuals, small to mid-size businesses, and employee benefit plans is analyzed separately from the profitability of products and services offered to corporations, financial institutions, and governments, regardless of whether there is commonality in products and services infrastructure. As such, Merrill Lynch does not separately disclose the costs associated with the products and services sold or general and administrative costs either in total or by product.

When determining the prices for products and services, Merrill Lynch considers multiple factors, including prices being offered in the market for similar products and services, the competitiveness of its pricing compared to competitors, the profitability of its businesses and its overall profitability, as well as the profitability, creditworthiness, and importance of the overall client relationships.

Shared expenses that are incurred to support products and services and infrastructures are allocated to the businesses based on various methodologies, which may include headcount, square footage, and certain other criteria. Similarly, certain revenues may be shared based upon agreed methodologies. When looking at the profitability of various businesses, Merrill Lynch considers all expenses incurred, including overhead and the costs of shared services, as all are considered integral to the operation of the businesses.

### **Discontinued Operations**

On August 13, 2007, Merrill Lynch announced that it had agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together “Merrill Lynch Insurance Group” or “MLIG”). Consequently, the financial results of MLIG are reported as discontinued operations for all periods presented. The results of MLIG were formerly reported in the Global Wealth Management business segment. Refer to Note 17 to the Condensed Consolidated Financial Statements for additional information.

### **Consolidation Accounting Policies**

The Condensed Consolidated Financial Statements include the accounts of Merrill Lynch, whose subsidiaries are generally controlled through a majority voting interest. In certain cases, Merrill Lynch subsidiaries may also be consolidated based on a risks and rewards approach. Merrill Lynch does not consolidate those special purpose entities that meet the criteria of a qualified special purpose entity (“QSPE”).

Merrill Lynch determines whether it is required to consolidate an entity by first evaluating whether the entity qualifies as a voting rights entity (“VRE”), a variable interest entity (“VIE”), or a QSPE.

VREs — In accordance with the guidance in Financial Accounting Standards Board (“FASB”) Interpretation No. 46, *Consolidation of Variable Interest Entities — an interpretation of ARB No. 51* (“FIN 46R”), VREs consolidated by Merrill Lynch have both equity at risk that is sufficient to fund future operations and have equity investors with decision making ability that absorb the majority of the expected losses and expected returns of the entity. In accordance with Statement of Financial Accounting Standards (“SFAS”) No. 94, *Consolidation of All Majority-Owned Subsidiaries* (“SFAS No. 94”), Merrill Lynch generally consolidates those VREs where it holds a controlling financial interest. For investments in limited partnerships and certain limited liability corporations that Merrill Lynch does not control, Merrill Lynch applies Emerging Issues Task Force (“EITF”) Topic D-46, *Accounting for Limited Partnership Investments*, which requires use of the equity method of accounting for investors that have more than a minor influence, which is typically defined as an investment of greater than 3% of the outstanding equity in the entity. For more traditional corporate structures, in accordance with Accounting Principles Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*, Merrill Lynch applies the equity method of accounting, where it has significant influence over the investee. Significant influence can be evidenced by a significant ownership interest (which is generally defined as voting interest of 20% to 50%), significant board of director representation, or other contracts and arrangements.

VIEs — Those entities that do not meet the VRE criteria as defined in FIN 46R are generally analyzed for consolidation as either VIEs or QSPEs. Merrill Lynch consolidates those VIEs in which it absorbs the majority of the variability in expected losses and/or the variability in expected returns of the entity as required by FIN 46R. Merrill Lynch relies on a quantitative and/or qualitative analysis, including an analysis of the design of the entity, to determine if it is the primary beneficiary of the VIE and therefore must consolidate the entity.

QSPEs — QSPEs are passive entities with significantly limited permitted activities. QSPEs are generally used as securitization vehicles and are limited in the type of assets they may hold, the derivatives that they can enter into and the level of discretion they may exercise through servicing activities. In accordance with SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities* (“SFAS No. 140”), and FIN 46R, Merrill Lynch does not consolidate QSPEs.

## Revenue Recognition

Principal transactions revenues include both realized and unrealized gains and losses on trading assets and trading liabilities and investment securities classified as trading investments. Gains and losses are recognized on a trade date basis.

Commissions revenues includes commissions, mutual fund distribution fees and contingent deferred sales charge revenue, which are all accrued as earned. Commissions revenues also includes mutual fund redemption fees, which are recognized at the time of redemption. Commissions revenues earned from certain customer equity transactions are recorded net of related brokerage, clearing and exchange fees.

Investment banking revenues include underwriting revenues and fees for merger and acquisition advisory services, which are accrued when services for the transactions are substantially completed. Transaction-related expenses are deferred to match revenue recognition. Investment banking and advisory services revenues are presented net of transaction-related expenses.

Managed accounts and other fee-based revenues primarily consist of asset-priced portfolio service fees earned from the administration of separately managed accounts and other investment accounts for retail investors, annual account fees, and certain other account-related fees. In addition, until the merger of our Merrill Lynch Investment Management (“MLIM”) business with BlackRock, Inc. (“BlackRock”) at the end of the third quarter of 2006 (“BlackRock merger”), managed accounts and other fee-based revenues also included fees earned from the management and administration of retail mutual funds and institutional funds such as pension assets, and performance fees earned on certain separately managed accounts and institutional money management arrangements. For additional information regarding the BlackRock merger, refer to Note 2 of the 2006 Annual Report.

Revenues from consolidated investments and expenses of consolidated investments are related to investments that are consolidated under SFAS No. 94 and FIN 46R.

Other revenues include revenues associated with Merrill Lynch’s private equity investments, earnings from investments accounted for using the equity method and other miscellaneous revenues.

## Financial Instruments

Fair value is used to measure many of our financial instruments. The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e., the exit price).

Merrill Lynch early adopted the provisions of SFAS No. 157, *Fair Value Measurements* (“SFAS No. 157”) in the first quarter of 2007. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF Issue No. 02-3, *Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities* (“EITF 02-3”), which prohibited recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable.

Merrill Lynch also early adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (“SFAS No. 159”) in the first quarter of 2007 for certain financial instruments. Such instruments include certain structured debt, repurchase and resale agreements, loans, available-for-sale securities and non-qualifying investments. The changes in fair value of these instruments are

recorded in either principal transactions revenues or other revenues in the Condensed Consolidated Statement of Earnings. See Note 3 to the Condensed Consolidated Financial Statements for further information.

In presenting the Condensed Consolidated Financial Statements, management makes estimates regarding valuations of assets and liabilities requiring fair value measurements. These assets and liabilities include:

- Trading inventory and investment securities;
- Private equity and principal investments;
- Certain receivables under resale agreements and payables under repurchase agreements;
- Loans and allowance for loan losses; and
- Certain long-term borrowings, primarily structured debt.

A discussion of certain areas in which estimates are a significant component of the amounts reported in the Condensed Consolidated Financial Statements follows:

#### *Trading Assets and Liabilities*

Trading assets and liabilities are accounted for at fair value with realized and unrealized gains and losses reported in earnings. Fair values of trading securities are based on quoted market prices, pricing models (utilizing a variety of inputs including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of such inputs), or management's estimates of amounts to be realized on settlement. Estimating the fair value of certain illiquid securities requires significant management judgment. Merrill Lynch values trading security assets at the institutional bid price and recognizes bid-offer revenues when the assets are sold. Trading security liabilities are valued at the institutional offer price and bid-offer revenues are recognized when the positions are closed.

Fair values for over-the-counter ("OTC") derivative financial instruments, principally forwards, options, and swaps, represent the present value of amounts estimated to be received from or paid to a marketplace participant in settlement of these instruments (i.e., the amount Merrill Lynch would expect to receive in a derivative asset assignment or would expect to pay to have a derivative liability assumed). These derivatives are valued using pricing models based on the net present value of estimated future cash flows and directly observed prices from exchange-traded derivatives, other OTC trades, or external pricing services, while taking into account the counterparty's credit ratings, or Merrill Lynch's own credit ratings, as appropriate. Determining the fair value for OTC derivative contracts can require a significant level of estimation and management judgment.

New and/or complex instruments may have immature or limited markets. As a result, the pricing models used for valuation often incorporate significant estimates and assumptions that market participants would use in pricing the instrument, which may impact the results of operations reported in the Condensed Consolidated Financial Statements. For long-dated and illiquid contracts, extrapolation methods are applied to observed market data in order to estimate inputs and assumptions that are not directly observable. This enables Merrill Lynch to mark to fair value all positions consistently when only a subset of prices are directly observable. Values for OTC derivatives are verified using observed information about the costs of hedging the risk and other trades in the market. As the markets for these products develop, Merrill Lynch continually refines its pricing models to correlate more closely to the market risk of these instruments. Prior to adoption of SFAS No. 157, Merrill Lynch followed the provisions of EITF 02-3. Under EITF 02-3, recognition of day one gains and losses on derivative transactions where model inputs that significantly impact valuation are not observable were prohibited. Day one gains and losses deferred at inception under EITF 02-3 were



recognized at the earlier of when the valuation of such derivative became observable or at the termination of the contract. SFAS No. 157 nullifies this guidance in EITF 02-3.

Valuation adjustments are an integral component of the valuation process for financial instruments that are carried at fair value, but not traded in active markets (i.e., those transactions that are categorized in Levels 2 and 3 of the SFAS No. 157 fair value hierarchy. See Note 3 to the Condensed Consolidated Financial Statements for further information relating to the SFAS No. 157 fair value hierarchy.) These adjustments may be taken when either the sheer size of the trade or other specific features of the trade or particular market (such as counterparty credit quality or concentration or market liquidity) requires the valuation to be based on more than simple application of the pricing models, and other market participants would also consider such an adjustment in pricing the financial instrument. For financial instruments that may have quoted market prices but are subject to sales restrictions, Merrill Lynch estimates the fair value by taking into account such restrictions, which may result in a fair value that is less than the quoted market price.

### *Investment Securities*

#### Marketable Investments

ML & Co. and certain of its non-broker-dealer subsidiaries follow the guidance prescribed by SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities* ("SFAS No. 115") when accounting for investments in debt and publicly traded equity securities. Merrill Lynch classifies those debt securities that it has the intent and ability to hold to maturity as held-to-maturity securities. Held-to-maturity securities are carried at cost unless a decline in value is deemed other-than-temporary, in which case the carrying value is reduced. For Merrill Lynch, the trading classification under SFAS No. 115 generally includes those securities that are bought and held principally for the purpose of selling them in the near term, or securities that are economically hedged, or contain an embedded derivative under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* ("SFAS No. 133"). Securities classified as trading are marked to fair value through earnings. All other qualifying securities are classified as available-for-sale with unrealized gains and losses reported in accumulated other comprehensive loss. Any unrealized losses deemed other-than-temporary are included in current period earnings and removed from accumulated other comprehensive loss.

Investment securities are reviewed for other-than-temporary impairment on a quarterly basis. The determination of other-than-temporary impairment requires judgment and will depend on several factors, including but not limited to the severity and duration of the decline in value of the investment securities and the financial condition of the issuer. To the extent that Merrill Lynch has the ability and intent to hold the investments for a period of time sufficient for a forecasted market price recovery up to or beyond the cost of the investment, no impairment charge will be recognized.

#### Private Equity Investments

Private equity investments that are not strategic, have defined exit strategies and are held for capital appreciation and/or current income are accounted for under the AICPA Accounting and Auditing Guide, *Investment Companies* ("the Guide") and carried at fair value. Additionally, certain private equity investments that are not accounted for under the the Guide may be carried at fair value under the fair value option election in SFAS No. 159. Investments are adjusted to fair value when changes in the underlying fair values are readily ascertainable, generally based on specific events (for example recapitalizations and initial public offerings), or by using other valuation methodologies including expected cash flows and market comparables of similar companies.

### *Securities Financing Transactions*

Merrill Lynch enters into repurchase and resale agreements and securities borrowed and loaned transactions to accommodate customers and earn residual interest rate spreads (also referred to as “matched-book transactions”), obtain securities for settlement and finance inventory positions.

Resale and repurchase agreements are accounted for as collateralized financing transactions and may be recorded at their contractual amounts plus accrued interest or at fair value under the fair value option election in SFAS No. 159. Resale and repurchase agreements recorded at fair value are generally valued based on pricing models that use inputs with observable levels of price transparency. Changes in the fair value of resale and repurchase agreements are reflected in principal transactions revenues and the stated interest coupon is recorded as interest revenue or interest expense, respectively. For further information refer to Note 3 to the Condensed Consolidated Financial Statements.

Merrill Lynch’s policy is to obtain possession of collateral with a market value equal to or in excess of the principal amount loaned under resale agreements. To ensure that the market value of the underlying collateral remains sufficient, collateral is valued daily and Merrill Lynch may require counterparties to deposit additional collateral or may return collateral pledged when appropriate.

Substantially all repurchase and resale activities are transacted under master netting agreements that give Merrill Lynch the right, in the event of default, to liquidate collateral held and to offset receivables and payables with the same counterparty. Merrill Lynch offsets certain repurchase and resale agreement balances with the same counterparty on the Condensed Consolidated Balance Sheets.

Merrill Lynch may use securities received as collateral for resale agreements to satisfy regulatory requirements such as Rule 15c3-3 of the SEC.

Securities borrowed and loaned transactions are recorded at the amount of cash collateral advanced or received. Securities borrowed transactions require Merrill Lynch to provide the counterparty with collateral in the form of cash, letters of credit, or other securities. Merrill Lynch receives collateral in the form of cash or other securities for securities loaned transactions. For these transactions, the fees received or paid by Merrill Lynch are recorded as interest revenue or expense. On a daily basis, Merrill Lynch monitors the market value of securities borrowed or loaned against the collateral value, and Merrill Lynch may require counterparties to deposit additional collateral or may return collateral pledged, when appropriate.

All firm-owned securities pledged to counterparties where the counterparty has the right, by contract or custom, to sell or repledge the securities are disclosed parenthetically in trading assets or, if applicable, in investment securities on the Condensed Consolidated Balance Sheets.

In transactions where Merrill Lynch acts as the lender in a securities lending agreement and receives securities that can be pledged or sold as collateral, it recognizes an asset on the Condensed Consolidated Balance Sheets, representing the securities received (securities received as collateral), and a liability for the same amount, representing the obligation to return those securities (obligation to return securities received as collateral). The amounts on the Condensed Consolidated Balance Sheets result from non-cash transactions.

### *Loans and Allowance for Loan Losses*

Certain loans held by Merrill Lynch are carried at fair value or lower of cost or fair value, and estimation is required in determining these fair values. The fair value of loans made in connection with commercial lending activity, consisting primarily of senior debt, is primarily estimated using discounted

cash flows or the market value of publicly issued debt instruments. Merrill Lynch's estimate of fair value for other loans, notes, and mortgages is determined based on the individual loan characteristics. For certain homogeneous categories of loans, including residential mortgages, automobile loans, and home equity loans, fair value is estimated using market price quotations or previously executed transactions for securities backed by similar loans, adjusted for credit risk and other individual loan characteristics.

Loans held for investment are carried at cost, less a provision for loan losses. This provision for loan losses is based on management's estimate of the amount necessary to maintain the allowance at a level adequate to absorb probable incurred loan losses. Management's estimate of loan losses is influenced by many factors, including adverse situations that may affect the borrower's ability to repay, current economic conditions, prior loan loss experience, and the estimated fair value of any underlying collateral. The fair value of collateral is generally determined by third-party appraisals in the case of residential mortgages, quoted market prices for securities, or other types of estimates for other assets. Management's estimate of loan losses includes judgment about collectibility based on available information at the balance sheet date, and the uncertainties inherent in those underlying assumptions. While management based its estimates on the best information available, future adjustments to the allowance may be necessary as a result of changes in the economic environment or variances between actual results and the original assumptions.

### *Derivatives*

A derivative is an instrument whose value is derived from an underlying instrument or index such as a future, forward, swap, or option contract, or other financial instrument with similar characteristics. Derivative contracts often involve future commitments to exchange interest payment streams or currencies based on a notional or contractual amount (e.g., interest rate swaps or currency forwards) or to purchase or sell other financial instruments at specified terms on a specified date (e.g., options to buy or sell securities or currencies). Derivative activity is subject to Merrill Lynch's overall risk management policies and procedures.

SFAS No. 133, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts ("embedded derivatives") and for hedging activities. SFAS No. 133 requires that an entity recognize all derivatives as either assets or liabilities in the Condensed Consolidated Balance Sheets and measure those instruments at fair value. The fair value of all derivatives is recorded on a net-by-counterparty basis on the Condensed Consolidated Balance Sheets where management believes a legal right of setoff exists under an enforceable netting agreement.

The accounting for changes in fair value of a derivative instrument depends on its intended use and if it is designated and qualifies as an accounting hedging instrument.

Merrill Lynch enters into derivatives to facilitate client transactions, for proprietary trading and financing purposes, and to manage risk exposures arising from trading assets and liabilities. Derivatives entered into for these purposes are recognized at fair value on the Condensed Consolidated Balance Sheets as trading assets and liabilities in contractual agreements, and changes in fair value are reported in current period earnings as principal transactions revenues.

Merrill Lynch also enters into derivatives in order to manage risk exposures arising from assets and liabilities not carried at fair value as follows:

1. Merrill Lynch routinely issues debt in a variety of maturities and currencies to achieve the lowest cost financing possible. In addition, Merrill Lynch's regulated bank entities accept time deposits of

varying rates and maturities. Merrill Lynch enters into derivative transactions to hedge these liabilities. Derivatives used most frequently include swap agreements that:

- Convert fixed-rate interest payments into variable payments;
  - Change the underlying interest rate basis or reset frequency; and
  - Change the settlement currency of a debt instrument.
2. Merrill Lynch enters into hedges on marketable investment securities to manage the interest rate risk, currency risk, and net duration of its investment portfolios.
  3. Merrill Lynch enters into fair value hedges of long-term fixed rate resale and repurchase agreements to manage the interest rate risk of these assets and liabilities.
  4. Merrill Lynch uses foreign-exchange forward contracts, foreign-exchange options, currency swaps, and foreign-currency-denominated debt to hedge its net investments in foreign operations. These derivatives and cash instruments are used to mitigate the impact of changes in exchange rates.
  5. Merrill Lynch enters into futures, swaps, options and forwards to manage the price risk of certain commodity inventory.

Derivatives entered into by Merrill Lynch to hedge its funding, marketable investment securities and net investments in foreign subsidiaries are reported at fair value in other assets or interest and other payables on the Condensed Consolidated Balance Sheets. Derivatives used to hedge commodity inventory are included in trading assets and trading liabilities on the Condensed Consolidated Balance Sheets.

Derivatives that qualify as accounting hedges under the guidance in SFAS No. 133 are designated on the date they are entered into as one of the following:

1. A hedge of the fair value of a recognized asset or liability ("fair value" hedge). Changes in the fair value of derivatives that are designated and qualify as fair value hedges of interest rate risk, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings as interest revenue or expense. Changes in the fair value of derivatives that are designated and qualify as fair value hedges of commodity price risk, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings in principal transactions.
2. A hedge of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow" hedge). Changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recorded in accumulated other comprehensive loss until earnings are affected by the variability of cash flows of the hedged asset or liability (e.g., when periodic interest accruals on a variable-rate asset or liability are recorded in earnings).
3. A hedge of a net investment in a foreign operation. Changes in the fair value of derivatives that are designated and qualify as hedges of a net investment in a foreign operation are recorded in the foreign currency translation adjustment account within accumulated other comprehensive loss. Changes in the fair value of the hedge instruments that are associated with the difference between the spot translation rate and the forward translation rate are recorded in current period earnings in other revenues.

Merrill Lynch formally assesses, both at the inception of the hedge and on an ongoing basis, whether the hedging derivatives are highly effective in offsetting changes in fair value or cash flows of hedged items. When it is determined that a derivative is not highly effective as a hedge, Merrill Lynch

discontinues hedge accounting. Under the provisions of SFAS No. 133, 100% hedge effectiveness is assumed for those derivatives whose terms meet the conditions of SFAS No. 133 “short-cut method.”

As noted above, Merrill Lynch enters into fair value hedges of interest rate exposure associated with certain investment securities and debt issuances. Merrill Lynch uses interest rate swaps to hedge this exposure. Hedge effectiveness testing is required for certain of these hedging relationships on a quarterly basis. Merrill Lynch assesses effectiveness on a prospective basis by comparing the expected change in the price of the hedge instrument to the expected change in the value of the hedged item under various interest rate shock scenarios. In addition, Merrill Lynch assesses effectiveness on a retrospective basis using the dollar-offset ratio approach. When assessing hedge effectiveness, there are no attributes of the derivatives used to hedge the fair value exposure that are excluded from the assessment. Merrill Lynch also enters into fair value hedges of commodity price risk associated with certain commodity inventory. For these hedges, Merrill Lynch assesses effectiveness on a prospective and retrospective basis using regression techniques. The difference between the spot rate and the contracted forward rate which represents the time value of money is excluded from the assessment of hedge effectiveness and is recorded in principal transactions.

Changes in the fair value of derivatives that are economically used to hedge non-trading assets and liabilities but that do not meet the criteria in SFAS No. 133 to qualify as an accounting hedge are reported in current period earnings as either principal transactions revenues, other revenues or expenses, or interest revenues or expenses, depending on the nature of the transaction.

#### *Hybrid Financial Instruments*

Merrill Lynch issues structured debt instruments that have coupons or repayment terms linked to the performance of debt or equity securities, indices, currencies, or commodities, generally referred to as hybrid debt instruments. The contingent payment components of these obligations may meet the definition in SFAS No. 133 of an “embedded derivative.” Historically, these hybrid debt instruments were assessed to determine if the embedded derivative required separate reporting and accounting, and if so, the embedded derivative was accounted for at fair value and reported in long-term borrowings on the Condensed Consolidated Balance Sheets along with the debt obligation. Changes in the fair value of the embedded derivative and related economic hedges were reported in principal transactions revenues. Separating an embedded derivative from its host contract required careful analysis, judgment, and an understanding of the terms and conditions of the instrument. Beginning in the first quarter of 2007, Merrill Lynch elected the fair value option in SFAS No. 159 for all hybrid debt instruments issued subsequent to December 29, 2006. Changes in fair value of the entire hybrid debt instrument are reflected in principal transactions revenues and the stated interest coupon is recorded as interest expense. For further information refer to Note 3 to the Condensed Consolidated Financial Statements.

Merrill Lynch may also purchase financial instruments that contain embedded derivatives. These instruments may be part of either trading inventory or trading marketable investment securities. These instruments are generally accounted for at fair value in their entirety; the embedded derivative is not separately accounted for, and all changes in fair value are reported in principal transactions revenues.

#### **Securitization Activities**

In the normal course of business, Merrill Lynch securitizes: commercial and residential mortgage loans and home equity loans; municipal, government, and corporate bonds; and other types of financial assets. Merrill Lynch may retain interests in the securitized financial assets through holding tranches of the securitization. In accordance with SFAS No. 140, Merrill Lynch recognizes transfers of financial

assets as sales, provided control has been relinquished. Control is considered to be relinquished when all of the following conditions have been met:

- a. The transferred assets have been legally isolated from the transferor even in bankruptcy or other receivership;
- b. The transferee has the right to pledge or exchange the assets it received or, if the entity is a QSPE, the beneficial interest holders have that right; and
- c. The transferor does not maintain effective control over the transferred assets (e.g. the ability to unilaterally cause the holder to return specific transferred assets).

### **Stock Based Compensation**

Merrill Lynch adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* (“SFAS No. 123R”) beginning in the first quarter of 2006. Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require future service continue to be amortized into expense over the relevant service period. Merrill Lynch adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, Merrill Lynch had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, Merrill Lynch had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

### **New Accounting Pronouncements**

In June 2007, the Accounting Standards Executive Committee of the AICPA issued Statement of Position 07-1, *Clarification of the Scope of the Audit and Accounting Guide Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies* (“SOP 07-1”). The intent of SOP 07-1 is to clarify which entities are within the scope of the AICPA Audit and Accounting Guide, *Investment Companies* (the “Guide”). For those entities that are investment companies under SOP 07-1, the SOP also addresses whether the specialized industry accounting principles of the Guide (referred to as “investment company accounting”) should be retained by the parent company in consolidation or by an investor that has the ability to exercise significant influence over the investment company and applies the equity method of accounting to its investment in the entity. Under SOP 07-1, an investment company is generally defined as a separate legal entity whose business purpose and activity are investing in multiple substantive investments for current income, capital appreciation, or both, with investment plans that include exit strategies. The provisions of SOP 07-1 are effective for fiscal years beginning on or after December 15, 2007, with earlier application permitted. Entities that previously applied the provisions of the Guide, but that do not meet the provisions of SOP 07-1 to be an investment company within the scope of the Guide, must report the effects of adopting SOP 07-1 prospectively by accounting for their investments in conformity

with applicable generally accepted accounting principles, other than investment company accounting, as of the date of adoption. Entities that are investment companies within the scope of the Guide, but that previously had not followed the provisions of the Guide, should report the cumulative effect of adopting SOP 07-1 as an adjustment to beginning retained earnings as of the beginning of the year in which SOP 07-1 is adopted. Merrill Lynch is currently evaluating the provisions of SOP 07-1 and is assessing its potential impact on the Condensed Consolidated Financial Statements.

In February 2007, the FASB issued SFAS No. 159, which provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument-by-instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided that the entity makes that choice in the first 120 days of that fiscal year, has not yet issued financial statements for any interim period of the fiscal year of adoption, and also elects to apply the provisions of SFAS No. 157 (described below). We early adopted SFAS No. 159 in the first quarter of 2007. In connection with this adoption management reviewed its treasury liquidity portfolio and determined that we should decrease our economic exposure to interest rate risk by eliminating long-term fixed rate assets from the portfolio and replacing them with floating rate assets. The fixed rate assets had been classified as available-for-sale and the unrealized losses related to such assets had been recorded in accumulated other comprehensive loss. As a result of the adoption of SFAS No. 159, the loss related to these assets was removed from accumulated other comprehensive loss and a loss of approximately \$185 million, net of tax, primarily related to these assets, was recorded as a cumulative-effect adjustment to beginning retained earnings, with no material impact to total stockholders' equity. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure about fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF 02-3 that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 with early adoption permitted provided that the entity has not yet issued financial statements for that fiscal year, including any interim periods. The provisions of SFAS No. 157 are to be applied prospectively, except that the provisions related to block discounts and existing derivative financial instruments measured under EITF 02-3 are to be applied as a one-time cumulative effect adjustment to opening retained earnings in the year of adoption. We early adopted SFAS No. 157 in the first quarter of 2007. The cumulative-effect adjustment to beginning retained earnings was an increase of approximately \$53 million, net of tax, primarily representing the difference between the carrying amounts and fair value of derivative contracts valued using the guidance in EITF 02-3. The impact of adopting SFAS No. 157 was not material to our Condensed Consolidated Statement of Earnings. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R* ("SFAS No. 158"). SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of its defined benefit pension and other postretirement plans, measured as the difference between the fair value of plan assets and the benefit obligation as an asset or liability in its statement

of financial condition. Upon adoption, SFAS No. 158 requires an entity to recognize previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income (loss), net of tax. In accordance with the guidance in SFAS No. 158, we adopted this provision of the standard for year-end 2006. The adoption of SFAS No. 158 resulted in a net increase of \$65 million to accumulated other comprehensive loss recorded on the Consolidated Financial Statements at December 29, 2006. SFAS No. 158 also requires defined benefit plan assets and benefit obligations to be measured as of the date of the company's fiscal year-end. We have historically used a September 30 measurement date. Under the provisions of SFAS No. 158, we will be required to change our measurement date to coincide with our fiscal year-end. This provision of SFAS No. 158 will be effective for us in fiscal 2008. We are currently assessing the impact of adoption of this provision of SFAS No. 158 on the Condensed Consolidated Financial Statements.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. We adopted FIN 48 in the first quarter of 2007. The impact of the adoption of FIN 48 resulted in a decrease to beginning retained earnings and an increase to the liability for unrecognized tax benefits of approximately \$66 million. See Note 14 to the Condensed Consolidated Financial Statements for further information.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets* ("SFAS No. 156"). SFAS No. 156 amends Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, to require all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. For those companies that elect to measure their servicing assets and liabilities at fair value, SFAS No. 156 requires the difference between the carrying value and fair value at the date of adoption to be recognized as a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the election is made. Prior to adoption of SFAS No. 156 we accounted for servicing assets and servicing liabilities at the lower of amortized cost or market. We adopted SFAS No. 156 on December 30, 2006. We have not elected to subsequently fair value those mortgage servicing rights ("MSR") held as of the date of adoption or those MSRs acquired or retained after December 30, 2006. The adoption of SFAS No. 156 did not have a material impact on the Condensed Consolidated Financial Statements.

In February 2006, the FASB issued Statement No. 155, *Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140* ("SFAS No. 155"). SFAS No. 155 clarifies the bifurcation requirements for certain financial instruments and permits hybrid financial instruments that contain a bifurcable embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments is recognized as a cumulative-effect adjustment to beginning retained earnings. We adopted SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. Since SFAS No. 159 incorporates accounting and disclosure requirements that are similar to SFAS No. 155, we apply SFAS No. 159, rather than SFAS No. 155, to our fair value elections for hybrid financial instruments.



Merrill Lynch adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R") as of the beginning of the first quarter of 2006. Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require future service continue to be amortized into expense over the relevant service period. We adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, we had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, we had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

In addition, beginning with performance year 2006, for which we granted stock awards in January 2007, we accrued the expense for future awards granted to retirement-eligible employees over the award performance year instead of recognizing the entire expense related to the award on the grant date. Compensation expense for 2006 performance year and all future stock awards granted to employees not eligible for retirement with respect to those awards will be recognized over the applicable vesting period.

SFAS No. 123R also requires expected forfeitures of share-based compensation awards for non-retirement-eligible employees to be included in determining compensation expense. Prior to the adoption of SFAS No. 123R, any benefits of employee forfeitures of such awards were recorded as a reduction of compensation expense when the employee left Merrill Lynch and forfeited the award. In the first quarter of 2006, we recorded a benefit based on expected forfeitures which was not material to the results of operations for the quarter.

The adoption of SFAS No. 123R resulted in a charge to compensation expense of approximately \$550 million on a pre-tax basis and \$370 million on an after-tax basis in the first quarter of 2006.

The adoption of SFAS No. 123R, combined with other business and competitive considerations, prompted us to undertake a comprehensive review of our stock-based incentive compensation awards, including vesting schedules and retirement eligibility requirements, examining their impact to both Merrill Lynch and its employees. Upon the completion of this review, the Management Development and Compensation Committee of Merrill Lynch's Board of Directors determined that to fulfill the objective of retaining high quality personnel, future stock grants should contain more stringent retirement provisions. These provisions include a combination of increased age and length of service requirements. While the stock awards of employees who retire continue to vest, retired employees are subject to continued compliance with the strict non-compete provisions of those awards. To facilitate transition to the more stringent future requirements, the terms of most outstanding stock awards previously granted to employees, including certain executive officers, were modified, effective March 31, 2006, to permit employees to be immediately eligible for retirement with respect to those earlier awards. While we modified the retirement-related provisions of the previous stock awards, the vesting and non-compete provisions for those awards remain in force.

Since the provisions of SFAS No. 123R apply to awards modified in 2006, these modifications required us to record additional one-time compensation expense in the first quarter of 2006 for the remaining unamortized amount of all awards to employees who had not previously been retirement-eligible under the original provisions of those awards.

The one-time, non-cash charge associated with the adoption of SFAS No. 123R, and the policy modifications to previous awards resulted in a net charge to compensation expense in the first quarter of 2006 of approximately \$1.8 billion pre-tax, and \$1.2 billion after-tax, or a net impact of \$1.34 and \$1.21 on basic and diluted earnings per share, respectively. Policy modifications to previously granted awards amounted to \$1.2 billion of the pre-tax charge and impacted approximately 6,300 employees.

Prior to the adoption of SFAS No. 123R, we presented the cash flows related to income tax deductions in excess of the compensation expense recognized on share-based compensation as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123R requires cash flows resulting from tax deductions in excess of the grant-date fair value of share-based awards to be included in cash flows from financing activities. The excess tax benefits of \$283 million related to total share-based compensation included in cash flows from financing activities in the first quarter of 2006 would have been included in cash flows from operating activities if we had not adopted SFAS No. 123R.

As a result of adopting SFAS No. 123R, approximately \$600 million of liabilities associated with the Financial Advisor Capital Accumulation Award Plan (“FACAAP”) were reclassified to stockholders’ equity. In addition, as a result of adopting SFAS No. 123R, the unamortized portion of employee stock grants, which was previously reported as a separate component of stockholders’ equity on the Consolidated Balance Sheets, has been reclassified to Paid-in capital.

In June 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force on Issue 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* (“EITF 04-5”). EITF 04-5 presumes that a general partner controls a limited partnership, and should therefore consolidate a limited partnership, unless the limited partners have the substantive ability to remove the general partner without cause based on a simple majority vote or can otherwise dissolve the limited partnership, or unless the limited partners have substantive participating rights over decision making. The guidance in EITF 04-5 was effective beginning in the third quarter of 2005 for all new limited partnership agreements and any limited partnership agreements that were modified. For those partnership agreements that existed at the date EITF 04-5 was issued, the guidance became effective in the first quarter of 2006. The adoption of this guidance did not have a material impact on the Condensed Consolidated Financial Statements.

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## **Note 2. Segment and Geographic Information**

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### **Segment Information**

Merrill Lynch’s operations are organized into two business segments: Global Markets and Investment Banking (“GMI”) and Global Wealth Management (“GWM”). GMI provides full service global markets and origination products and services to corporate, institutional, and government clients around the world. GWM creates and distributes investment products and services for individuals, small- to mid-size businesses, and employee benefit plans. Prior to the fourth quarter of 2006, Merrill Lynch reported its business activities in three business segments: GMI, Global Private Client (“GPC”) and MLIM. Effective with the merger of the MLIM business with BlackRock in September 2006, MLIM ceased to exist as a separate business segment. For information regarding the BlackRock merger refer to Note 2 of the 2006 Annual Report.

Results for the six months ended June 30, 2006 include one-time compensation expenses incurred in the first quarter of 2006, as follows: \$1.4 billion in GMI, \$281 million in GWM and \$109 million in MLIM; refer to Note 1, New Accounting Pronouncements, to the Condensed Consolidated Financial Statements for further information on one-time compensation expenses.

The following segment results represent the information that is used by management in its decision-making processes and are presented before discontinued operations. Prior period amounts have been restated to conform to the current period presentation:

(dollars in millions)

	GMI	GWM	MLIM <sup>(3)</sup>	Corporate	Total
<b>Three Months Ended June 29, 2007</b>					
Non-interest revenues	\$ 6,165	\$ 2,977	\$ —	\$ (61)	\$ 9,081
Net interest profit <sup>(1)</sup>	<u>24</u>	<u>577</u>	<u>—</u>	<u>(18)<sup>(2)</sup></u>	<u>583</u>
Net revenues	6,189	3,554	—	(79)	9,664
Non-interest expenses	<u>4,087</u>	<u>2,575</u>	<u>—</u>	<u>11</u>	<u>6,673</u>
Pre-tax earnings (loss) from continuing operations <sup>(4)</sup>	<u>\$ 2,102</u>	<u>\$ 979</u>	<u>\$ —</u>	<u>\$ (90)</u>	<u>\$ 2,991</u>
Quarter-end total assets <sup>(5)</sup>	<u>\$979,896</u>	<u>\$92,357</u>	<u>\$ —</u>	<u>\$4,071</u>	<u>\$1,076,324</u>
<b>Three Months Ended June 30, 2006</b>					
Non-interest revenues	\$ 3,907	\$ 2,475	\$ 618	\$ (38)	\$ 6,962
Net interest profit <sup>(1)</sup>	<u>659</u>	<u>534</u>	<u>12</u>	<u>(58)<sup>(2)</sup></u>	<u>1,147</u>
Net revenues	4,566	3,009	630	(96)	8,109
Non-interest expenses	<u>3,101</u>	<u>2,313</u>	<u>390</u>	<u>(11)</u>	<u>5,793</u>
Pre-tax earnings (loss) from continuing operations <sup>(4)</sup>	<u>\$ 1,465</u>	<u>\$ 696</u>	<u>\$ 240</u>	<u>\$ (85)</u>	<u>\$ 2,316</u>
Quarter-end total assets <sup>(5)</sup>	<u>\$706,044</u>	<u>\$76,594</u>	<u>\$ 9,066</u>	<u>\$7,484</u>	<u>\$ 799,188</u>
<b>Six Months Ended June 29, 2007</b>					
Non-interest revenues	\$ 11,885	\$ 5,715	\$ —	\$ (64)	\$ 17,536
Net interest profit <sup>(1)</sup>	<u>844</u>	<u>1,173</u>	<u>—</u>	<u>(105)<sup>(2)</sup></u>	<u>1,912</u>
Net revenues	12,729	6,888	—	(169)	19,448
Non-interest expenses	<u>8,284</u>	<u>5,125</u>	<u>—</u>	<u>11</u>	<u>13,420</u>
Pre-tax earnings (loss) from continuing operations <sup>(4)</sup>	<u>\$ 4,445</u>	<u>\$ 1,763</u>	<u>\$ —</u>	<u>\$ (180)</u>	<u>\$ 6,028</u>
<b>Six Months Ended June 30, 2006</b>					
Non-interest revenues	\$ 7,781	\$ 4,836	\$ 1,174	\$ 24	\$ 13,815
Net interest profit <sup>(1)</sup>	<u>1,352</u>	<u>1,043</u>	<u>26</u>	<u>(220)<sup>(2)</sup></u>	<u>2,201</u>
Net revenues	9,133	5,879	1,200	(196)	16,016
Non-interest expenses	<u>7,452</u>	<u>4,854</u>	<u>847</u>	<u>(14)</u>	<u>13,139</u>
Pre-tax earnings (loss) from continuing operations <sup>(4)</sup>	<u>\$ 1,681</u>	<u>\$ 1,025</u>	<u>\$ 353</u>	<u>\$ (182)</u>	<u>\$ 2,877</u>

(1) Management views interest income net of interest expense in evaluating results.

(2) Includes the impact of junior subordinated notes (related to trust preferred securities) and other corporate items.

(3) MLIM ceased to exist in connection with the BlackRock merger in September 2006.

(4) See Note 17 to the Condensed Consolidated Financial Statements for further information on discontinued operations.

(5) Includes total assets from discontinued operations. See Note 17 to the Condensed Consolidated Financial Statements for further information.

## Geographic Information

Merrill Lynch conducts its business activities through offices in the following five regions:

- United States;
- Europe, Middle East, and Africa;
- Pacific Rim;
- Latin America; and
- Canada.

The information that follows, in management's judgment, provides a reasonable representation of each region's contribution to the consolidated net revenues and pre-tax earnings:

(dollars in millions)

	For the Three Months Ended		For the Six Months Ended	
	June 29, 2007	June 30, 2006 <sup>(1)</sup>	June 29, 2007	June 30, 2006 <sup>(2)</sup>
<b>Net revenues</b>				
Europe, Middle East, and Africa	\$ 2,121	\$ 1,695	\$ 4,217	\$ 3,373
Pacific Rim	1,482	998	2,660	1,880
Latin America	344	250	732	540
Canada	118	97	287	185
Total Non-U.S.	4,065	3,040	7,896	5,978
United States <sup>(3)</sup>	5,599	5,069	11,552	10,038
<b>Total net revenues</b>	<b>\$ 9,664</b>	<b>\$ 8,109</b>	<b>\$ 19,448</b>	<b>\$ 16,016</b>
<b>Pre-tax earnings from continuing operations<sup>(4)(5)</sup></b>				
Europe, Middle East, and Africa	\$ 707	\$ 605	\$ 1,477	\$ 696
Pacific Rim	769	426	1,291	522
Latin America	142	104	340	240
Canada	58	50	167	84
Total Non-U.S.	1,676	1,185	3,275	1,542
United States <sup>(3)</sup>	1,315	1,131	2,753	1,335
<b>Total pre-tax earnings from continuing operations<sup>(5)</sup></b>	<b>\$ 2,991</b>	<b>\$ 2,316</b>	<b>\$ 6,028</b>	<b>\$ 2,877</b>

(1) The 2006 second quarter results include net revenues earned by MLIM of \$630 million, which include non-US net revenues of \$348 million.

(2) The 2006 six-month results include net revenues earned by MLIM of \$1.2 billion, which include non-US net revenues of \$636 million.

(3) Corporate revenues and adjustments are reflected in the U.S. region.

(4) For the six months ended June 30, 2006, pre-tax earnings include the impact of the \$1.8 billion of one-time compensation expenses incurred in the first quarter of 2006. These costs have been allocated to each of the regions, accordingly.

(5) See Note 17 to the Condensed Consolidated Financial Statements for further information on Discontinued Operations.

## Note 3. Fair Value of Financial Instruments

Merrill Lynch early adopted the provisions of SFAS No. 157 and SFAS No. 159 in the first quarter of 2007.

### Fair Value Measurements

SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure

requirements for fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF 02-3 that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities.

#### *Fair Value Hierarchy*

In accordance with SFAS No. 157, we have categorized our financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the Condensed Consolidated Balance Sheets are categorized based on the inputs to the valuation techniques as follows:

- Level 1.* Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market (examples include active exchange-traded equity securities, listed derivatives, most U.S. Government and agency securities, and certain other sovereign government obligations).
- Level 2.* Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:
  - a) Quoted prices for similar assets or liabilities in active markets (for example, restricted stock);
  - b) Quoted prices for identical or similar assets or liabilities in non-active markets (examples include corporate and municipal bonds, which trade infrequently);
  - c) Pricing models whose inputs are observable for substantially the full term of the asset or liability (examples include most over-the-counter derivatives, including interest rate and currency swaps); and
  - d) Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability (examples include certain residential and commercial mortgage related assets, including loans, securities and derivatives).
- Level 3.* Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability (examples include certain private equity investments, certain residential and commercial mortgage related assets (including loans, securities and derivatives), and long-dated or complex derivatives including certain foreign exchange options and long dated options on gas and power).

The following table presents Merrill Lynch's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 29, 2007.

(dollars in millions)

	Fair Value Measurements on a Recurring Basis as of June 29, 2007				
	Level 1	Level 2	Level 3	Netting Adj(1)	Total
<b>Assets:</b>					
Securities segregated for regulatory purposes or deposited with clearing organizations	\$ 534	\$ 6,102	\$ -	\$ -	\$ 6,636
Receivables under resale agreements	-	99,774	-	-	99,774
Trading assets, excluding contractual agreements	87,681	86,611	3,648	-	177,940
Contractual agreements(2)	4,572	216,321	6,601	(180,645)	46,849
Investment securities	2,974	58,519	5,784	-	67,277
Loans, notes and mortgages	-	1,240	4	-	1,244
Other assets(3)	14	1,108	-	(262)	860
<b>Liabilities:</b>					
Payables under repurchase agreements	\$ -	\$ 100,752	\$ -	\$ -	\$ 100,752
Trading liabilities, excluding contractual agreements	55,760	6,702	-	-	62,462
Contractual agreements(2)	5,200	236,006	6,372	(189,616)	57,962
Long-term borrowings(4)	-	38,184	282	-	38,466
Other payables — interest and other(3)	-	478	-	-	478

(1) Represents counterparty and cash collateral netting.

(2) Includes \$4.0 billion and \$2.7 billion of derivative assets and liabilities, respectively, that are included in commodities and related contracts on the Condensed Consolidated Balance Sheet.

(3) Primarily represents certain derivatives used for non-trading purposes.

(4) Includes bifurcated embedded derivatives carried at fair value.

The following tables provide a summary of changes in fair value of Merrill Lynch's Level 3 assets and liabilities for the three and six months ended June 29, 2007. As required by SFAS No. 157, when the inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement in its entirety. Thus, a Level 3 fair value measurement may include inputs that are observable (Levels 1 and 2) and unobservable (Level 3). Gains and losses for such assets and liabilities categorized within the Level 3 table below may include changes in fair value that are attributable to both observable inputs (Levels 1 and 2) and unobservable inputs (Level 3). Further, it should be noted that the following tables do not take into consideration the effect of offsetting Level 1 and 2 financial instruments entered into by Merrill Lynch that economically hedge certain exposures to the Level 3 positions.

(dollars in millions)

Level 3 Financial Assets and Liabilities Three Months Ended June 29, 2007								
	Beginning Balance	Total Realized and Unrealized Gains or (Losses) included in Income			Total Realized and Unrealized Gains or (Losses) included in Income	Purchases, Issuances and Settlements	Transfers in (out)	Ending Balance
		Principal Transactions	Other Revenue	Interest				
<b>Assets:</b>								
Trading assets	\$ 2,324	\$ 259	\$ -	\$ 32	\$ 291	\$ 483	\$ 550	\$ 3,648
Contractual agreements, net	(1,357)	416	5	1	422	249	915	229
Investment securities	5,922	(295)	185	5	(105)	568	(601)	5,784
Loans, notes and mortgages	6	-	(5)	-	(5)	(1)	4	4
<b>Liabilities:</b>								
Long-term borrowings	-	-	-	-	-	-	282	282

(dollars in millions)

Level 3 Financial Assets and Liabilities								
Six Months Ended June 29, 2007								
	Beginning Balance	Total Realized and Unrealized Gains or (Losses) included in Income			Total Realized and Unrealized Gains or (Losses) included in Income	Purchases, Issuances and Settlements	Transfers in (out)	Ending Balance
		Principal Transactions	Other Revenue	Interest				
<b>Assets:</b>								
Trading assets	\$ 2,021	\$ 253	\$ -	\$ 28	\$ 281	\$ 503	\$ 843	\$ 3,648
Contractual agreements, net	(2,030)	571	5	6	582	807	870	229
Investment securities	5,117	(430)	480	5	55	1,204	(592)	5,784
Loans, notes and mortgages	7	-	(9)	-	(9)	(2)	8	4
<b>Liabilities:</b>								
Long-term borrowings	-	-	-	-	-	-	282	282

The following table provides the portion of gains or losses included in income for the three and six months ended June 29, 2007 attributable to unrealized gains or losses relating to those Level 3 assets and liabilities still held at June 29, 2007.

(dollars in millions)

Unrealized Gains or (Losses) for Level 3 Assets and Liabilities Still Held at June 29, 2007								
	Three Months Ended June 29, 2007				Six Months Ended June 29, 2007			
	Principal Transactions	Other Revenue	Interest	Total	Principal Transactions	Other Revenue	Interest	Total
Trading assets	\$ 234	\$ -	\$ 32	\$ 266	\$ 203	\$ -	\$ 28	\$ 231
Contractual agreements, net	336	5	1	342	460	-	6	466
Investment securities	(295)	189	5	(101)	(430)	396	5	(29)
Loans, notes and mortgages	-	1	-	1	-	3	-	3

The following table shows the fair value hierarchy for those assets and liabilities measured at fair value on a non-recurring basis as of June 29, 2007.

(dollars in millions)

	Fair Value Measurements on a Non-Recurring Basis as of June 29, 2007			
	Level 1	Level 2	Level 3	Total
Loans, notes, and mortgages <sup>(1)</sup>	\$ -	\$ 943	\$ 38	\$ 981
Other assets	-	27	-	27

(1) These loans include Held-for-Sale loans and certain impaired Held-for-Investment loans where the fair value is below cost.

For the assets and liabilities measured at fair value on a non-recurring basis at June 29, 2007, the losses recorded in the Condensed Consolidated Statement of Earnings for the three and six months ended June 29, 2007 were, \$54 million and \$10 million, respectively.

### Fair Value Option

SFAS No. 159 provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument by instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument.

The following table presents a summary of eligible financial assets and financial liabilities for which the fair value option was elected on December 30, 2006 and the cumulative-effect adjustment to retained earnings recorded in connection with the initial adoption of SFAS No. 159.

(dollars in millions)

	Carrying Value Prior to Adoption	Transition Adjustments to Retained Earnings Gain/(Loss)	Carrying Value After Adoption
<b>Assets:</b>			
Investment securities(1)	\$ 8,723	\$ (268)	\$ 8,732
Loans, notes, and mortgages(2)	1,440	2	1,442
<b>Liabilities:</b>			
Long-term borrowings(3)	\$ 10,308	\$ (29)	\$ 10,337
Pre-tax cumulative-effect of adoption		\$ (295)	
Deferred tax benefit		110	
Cumulative effect of adoption of the fair value option		\$ (185)	

- (1) Merrill Lynch adopted the fair value option for certain fixed rate securities in its treasury liquidity portfolio previously classified as available-for-sale securities as management modified its investment strategy and economic exposure to interest rate risk by eliminating long-term fixed rate assets in its liquidity portfolio and replacing them with floating rate assets. These securities were carried at fair value in accordance with SFAS No. 115 prior to the adoption of SFAS No. 159. An unrealized loss of \$172 million, net of tax, related to such securities was reclassified from accumulated other comprehensive loss to retained earnings.
- (2) Merrill Lynch adopted the fair value option for certain automobile and corporate loans because the loans are risk managed on a fair value basis.
- (3) Merrill Lynch adopted the fair value option for certain positions, which are risk managed on a fair value basis and for which the fair value option eliminates the need to apply hedge accounting under SFAS No. 133.

The following table provides information about where in the Condensed Consolidated Statement of Earnings changes in fair values, for which the fair value option has been elected, are included for the three and six month periods ended June 29, 2007.

(dollars in millions)

	Changes in Fair Value for the Three Months Ended June 29, 2007, for Items Measured at Fair Value Pursuant to Fair Value Option			Changes in Fair Value for the Six Months Ended June 29, 2007, for Items Measured at Fair Value Pursuant to Fair Value Option		
	Gains Principal Transactions	Gains Other Revenues	Total Changes in Fair Value	Gains Principal Transactions	Gains Other Revenues	Total Changes in Fair Value
<b>Assets:</b>						
Receivables under resale agreements(1)	\$ 6	\$ -	\$ 6	\$ 5	\$ -	\$ 5
Investment securities	210	8	218	210	21	231
Loans, notes and mortgages(2)	-	20	20	2	40	42
<b>Liabilities:(3)</b>						
Payables under repurchase agreements(1)	\$ 7	\$ -	\$ 7	\$ 17	\$ -	\$ 17
Long-term borrowings	985	-	985	838	-	838

- (1) Merrill Lynch adopted the fair value option on a prospective basis for certain resale and repurchase agreements. The fair value option election was made regionally based on the underlying types of collateral. Open-ended resale and repurchase agreements were excluded from the fair value option election.
- (2) The decrease in the fair value of loans, notes and mortgages for which the fair value option was elected that was attributable to changes in borrower-specific credit risk, was not material for all periods presented.
- (3) The changes in the fair value of liabilities for which the fair value option was elected that was attributable to changes in Merrill Lynch credit spreads, was not material for all periods presented.



The following table presents the difference between fair values and the aggregate contractual principal amounts of loans, notes and mortgages and long-term borrowings, for which the fair value option has been elected.

(dollars in millions)

	Fair Value at June 29, 2007	Principal Amount Due Upon Maturity	Difference
<b>Assets</b>			
Loans, notes and mortgages <sup>(1)</sup>	\$ 1,244	\$ 1,473	\$ (229)
<b>Liabilities</b>			
Long-term borrowings <sup>(2)</sup>	\$ 37,473	\$ 38,872	\$ (1,399)

(1) The majority of the difference relates to loans purchased at a substantial discount from the principal amount.

(2) The majority of the difference relates to zero coupon notes issued at a substantial discount from the principal amount.

At June 29, 2007, the difference between fair value and the aggregate contractual principal amount of receivables under resale agreements and payables under repurchase agreements for which the fair value option has been elected was not material to the Condensed Consolidated Financial Statements.

For those loans, notes and mortgages for which the fair value option has been elected, the aggregate fair value of loans that are 90 days or more past due and in non-accrual status are not material to the Condensed Consolidated Financial Statements.

### Hybrid Financial Instruments

In February 2006, the FASB issued SFAS No. 155, which clarifies the bifurcation requirements for certain financial instruments and permits hybrid financial instruments that contain a bifurcable embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments is recognized as a cumulative-effect adjustment to beginning retained earnings. Merrill Lynch adopted SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. Since SFAS No. 159 incorporates accounting and disclosure requirements that are similar to SFAS No. 155, we apply SFAS No. 159, rather than SFAS No. 155, to our fair value elections for hybrid financial instruments.

### Note 4. Securities Financing Transactions

Merrill Lynch enters into secured borrowing and lending transactions in order to meet customers' needs and earn residual interest rate spreads, obtain securities for settlement and finance trading inventory positions.

Under these transactions, Merrill Lynch either receives or provides collateral, including U.S. Government and agencies, asset-backed, corporate debt, equity, and non-U.S. governments and agencies securities. Merrill Lynch receives collateral in connection with resale agreements, securities borrowed transactions, customer margin loans, and other loans. Under many agreements, Merrill Lynch is permitted to sell or repledge the securities received (e.g., use the securities to secure repurchase

agreements, enter into securities lending transactions, or deliver to counterparties to cover short positions). At June 29, 2007 and December 29, 2006, the fair value of securities received as collateral where Merrill Lynch is permitted to sell or repledge the securities was \$842 billion and \$633 billion, respectively, and the fair value of the portion that has been sold or repledged was \$660 billion and \$498 billion, respectively. Merrill Lynch may use securities received as collateral for resale agreements to satisfy regulatory requirements such as Rule 15c3-3 of the SEC. At June 29, 2007 and December 29, 2006, the fair value of collateral used for this purpose was \$12.2 billion, and \$19.3 billion, respectively.

Merrill Lynch pledges firm-owned assets to collateralize repurchase agreements and other secured financings. Pledged securities that can be sold or repledged by the secured party are parenthetically disclosed in trading assets on the Condensed Consolidated Balance Sheets. The carrying value and classification of securities owned by Merrill Lynch that have been pledged to counterparties where those counterparties do not have the right to sell or repledge at June 29, 2007 and December 29, 2006 are as follows:

(dollars in millions)

	June 29, 2007	Dec. 29, 2006
<b>Trading asset category</b>		
Mortgages, mortgage-backed, and asset-backed securities	\$24,822	\$34,475
U.S. Government and agencies	12,560	12,068
Corporate debt and preferred stock	8,910	11,454
Non-U.S. governments and agencies	7,232	4,810
Equities and convertible debentures	4,662	4,812
Municipals and money markets	261	975
<b>Total</b>	<b>\$58,447</b>	<b>\$68,594</b>

#### Note 5. Investment Securities

Investment securities at June 29, 2007 and December 29, 2006 are presented below:

(dollars in millions)

	June 29, 2007	Dec. 29, 2006
<b>Investment securities</b>		
Available-for-sale <sup>(1)</sup>	\$53,754	\$56,292
Trading	7,976	6,512
Held-to-maturity	268	269
Non-qualifying <sup>(2)</sup>		
Equity investments <sup>(3)</sup>	25,664	21,290
Investments of insurance subsidiaries <sup>(4)</sup>	1,208	1,360
Deferred compensation hedges <sup>(5)</sup>	1,859	1,752
Investments in trust preferred securities and other investments	616	715
<b>Total</b>	<b>\$91,345</b>	<b>\$88,190</b>

(1) At June 29, 2007 and December 29, 2006, includes \$4.9 billion and \$4.8 billion, respectively, of investment securities reported in cash and securities segregated for regulatory purposes or deposited with clearing organizations.

(2) Non-qualifying for SFAS 115 purposes.

(3) Includes Merrill Lynch's investment in BlackRock.

(4) Primarily represents insurance policy loans.

(5) Represents investments that economically hedge deferred compensation liabilities.

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**Note 6. Securitization Transactions and Transactions with Special Purpose Entities (“SPEs”)**

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**Securitizations**

In the normal course of business, Merrill Lynch securitizes: commercial and residential mortgage loans; municipal, government, and corporate bonds; and other types of financial assets. SPEs, often referred to as Variable Interest Entities, or VIEs, are often used when entering into or facilitating securitization transactions. Merrill Lynch’s involvement with SPEs used to securitize financial assets includes: structuring and/or establishing SPEs; selling assets to SPEs; managing or servicing assets held by SPEs; underwriting, distributing, and making loans to SPEs; making markets in securities issued by SPEs; engaging in derivative transactions with SPEs; owning notes or certificates issued by SPEs; and/or providing liquidity facilities and other guarantees to, or for the benefit of, SPEs.

Merrill Lynch securitized assets of approximately \$126.3 billion and \$62.8 billion for the six months ended June 29, 2007 and June 30, 2006, respectively. For the six months ended June 29, 2007 and June 30, 2006, Merrill Lynch received \$128.1 billion and \$63.2 billion, respectively, of proceeds, and other cash inflows, from securitization transactions, and recognized net securitization gains of \$206.5 million and \$169.5 million, respectively, in Merrill Lynch’s Condensed Consolidated Statements of Earnings.

For the first six months of 2007 and 2006, cash inflows from securitizations related to the following asset types:

*(dollars in millions)*

	Six Months Ended	
	June 29, 2007	June 30, 2006
<b>Asset category</b>		
Residential mortgage loans	\$ 81,172	\$42,704
Municipal bonds	36,588	9,770
Commercial loans and other	7,002	8,986
Corporate and government bonds	3,341	1,699
<b>Total</b>	<b>\$128,103</b>	<b>\$63,159</b>

Retained interests in securitized assets were approximately \$10.3 billion and \$6.8 billion at June 29, 2007 and December 29, 2006, respectively, which related primarily to residential mortgage loan and municipal bond securitization transactions. The majority of the retained interest balance consists of mortgage-backed securities that have quoted market prices. The majority of these retained interests include mortgage-backed securities that Merrill Lynch expects to sell to investors in the normal course of its underwriting activity and only a small portion of the retained interests represent residual interests from sub-prime mortgage securitizations.

The following table presents information on retained interests, excluding the offsetting benefit of financial instruments used to hedge risks, held by Merrill Lynch as of June 29, 2007 arising from Merrill Lynch’s residential mortgage loan, municipal bond and other securitization transactions. The

pre-tax sensitivities of the current fair value of the retained interests to immediate 10% and 20% adverse changes in assumptions and parameters are also shown.

(dollars in millions)

	<b>Residential Mortgage Loans</b>	<b>Municipal Bonds</b>	<b>Other</b>
Retained interest amount	\$ 8,629	\$ 1,097	\$ 566
Weighted average credit losses (rate per annum)	1.8%	0.0%	0.7%
Range	0-8.4%	0.0%	0-3.5%
Impact on fair value of 10% adverse change	\$ (188)	\$ -	\$ (4)
Impact on fair value of 20% adverse change	\$ (372)	\$ -	\$ (7)
Weighted average discount rate	9.4%	3.9%	7.5%
Range	0-76.4%	3.2-8.4%	0-25.1%
Impact on fair value of 10% adverse change	\$ (309)	\$ (87)	\$ (9)
Impact on fair value of 20% adverse change	\$ (582)	\$ (156)	\$ (18)
Weighted average life (in years)	5.0	8.1	2.2
Range	0-29.6	0.3-12.5	0-9.7
Weighted average prepayment speed (CPR) <sup>(1)</sup>	23.4%	34.5%	38.2%
Range <sup>(1)</sup>	0-50.0%	10.8-38.6%	16.0-92.0%
Impact on fair value of 10% adverse change	\$ (180)	\$ -	\$ (2)
Impact on fair value of 20% adverse change	\$ (300)	\$ -	\$ (4)

CPR=Constant Prepayment Rate

(1) Relates to select securitization transactions where assets are prepayable.

The preceding sensitivity analysis is hypothetical and should be used with caution. In particular, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated independent of changes in any other assumption; in practice, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Further, changes in fair value based on a 10% or 20% variation in an assumption or parameter generally cannot be extrapolated because the relationship of the change in the assumption to the change in fair value may not be linear. Also, the sensitivity analysis does not include the offsetting benefit of financial instruments that Merrill Lynch utilizes to hedge risks, including credit, interest rate, and prepayment risk, that are inherent in the retained interests. These hedging strategies are structured to take into consideration the hypothetical stress scenarios above such that they would be effective in principally offsetting Merrill Lynch's exposure to loss in the event these scenarios occur.

The weighted average assumptions and parameters used initially to value retained interests relating to securitizations that were still held by Merrill Lynch as of June 29, 2007 are as follows:

	<b>Residential Mortgage Loans</b>	<b>Municipal Bonds</b>	<b>Other</b>
Credit losses (rate per annum)	1.7%	0.0%	0.7%
Weighted average discount rate	9.1%	4.0%	7.3%
Weighted average life (in years)	5.1	6.7	2.8
Prepayment speed assumption (CPR) <sup>(1)</sup>	23.0%	9.0%	17.2%

CPR=Constant Prepayment Rate

(1) Relates to select securitization transactions where assets are prepayable.

For residential mortgage loan and other securitizations, the investors and the securitization trust generally have no recourse to Merrill Lynch's other assets for failure of mortgage holders to pay when

due. See Note 12 to the Condensed Consolidated Financial Statements for information related to representations and warranties.

For municipal bond securitization SPEs, in the normal course of dealer market-making activities, Merrill Lynch acts as liquidity provider. Specifically, the holders of beneficial interests issued by municipal bond securitization SPEs have the right to tender their interests for purchase by Merrill Lynch on specified dates at a specified price. Beneficial interests that are tendered are then sold by Merrill Lynch to investors through a best efforts remarketing where Merrill Lynch is the remarketing agent. If the beneficial interests are not successfully remarketed, the holders of beneficial interests are paid from funds drawn under a standby liquidity letter of credit issued by Merrill Lynch.

In addition to standby letters of credit, Merrill Lynch also provides default protection or credit enhancement to investors in securities issued by certain municipal bond securitization SPEs. Interest and principal payments on beneficial interests issued by these SPEs are secured by a guarantee issued by Merrill Lynch. In the event that the issuer of the underlying municipal bond defaults on any payment of principal and/or interest when due, the payments on the bonds will be made to beneficial interest holders from an irrevocable guarantee by Merrill Lynch.

The maximum payout under these liquidity and default guarantees totaled \$47.9 billion and \$38.2 billion at June 29, 2007 and December 29, 2006, respectively. The fair value of the guarantees approximated \$57 million and \$16 million at June 29, 2007 and December 29, 2006, respectively, which is reflected in the Condensed Consolidated Balance Sheets. Of these arrangements, \$7.1 billion at June 29, 2007 and \$6.9 billion at December 29, 2006, represent agreements where the guarantees are provided to the SPE by a third-party financial intermediary and Merrill Lynch enters into a reimbursement agreement with the financial intermediary. In these arrangements, if the financial intermediary incurs losses, Merrill Lynch has up to one year to fund those losses. Additional information regarding these commitments is provided in Note 12 to the Condensed Consolidated Financial Statements and in Note 12 of the 2006 Annual Report.

The following table summarizes the total principal amounts outstanding and delinquencies of securitized financial assets held in SPE's, where Merrill Lynch holds retained interests, as of June 29, 2007 and December 29, 2006:

*(dollars in millions)*

	<b>Residential Mortgage Loans</b>	<b>Municipal Bonds</b>	<b>Other</b>
<b>June 29, 2007</b>			
Principal Amount Outstanding	\$175,161	\$ 21,304	\$20,023
Delinquencies	6,896	-	16
<b>December 29, 2006</b>			
Principal Amount Outstanding	\$124,795	\$ 18,986	\$33,024
Delinquencies	3,493	-	10

Net credit losses associated with securitized financial assets for the six months ended June 29, 2007 and June 30, 2006 approximated \$179 million and \$45 million, respectively.

#### **Mortgage Servicing Rights**

In connection with its residential mortgage business, Merrill Lynch may retain or acquire servicing rights associated with certain mortgage loans that are sold through its securitization activities. These

loan sale transactions create assets referred to as mortgage servicing rights, or MSRs, which are included within other assets on the Condensed Consolidated Balance Sheets.

In March 2006 the FASB issued SFAS No. 156, which amends SFAS No. 140, and requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. Merrill Lynch adopted SFAS No. 156 on December 30, 2006. Merrill Lynch has not elected to subsequently fair value those MSRs held as of the date of adoption or those MSRs acquired or retained after December 30, 2006.

Retained MSRs are initially recorded at fair value and subsequently amortized in proportion to and over the period of estimated future net servicing revenues. MSRs are assessed for impairment, at a minimum, on a quarterly basis. Management's estimates of fair value of MSRs are determined using the net discounted present value of future cash flows, which consists of projecting future servicing cash flows and discounting such cash flows using an appropriate risk-adjusted discount rate. These valuations require various assumptions, including future servicing fees, servicing costs, credit losses, discount rates and mortgage prepayment speeds. Due to subsequent changes in economic and market conditions, these assumptions can, and generally will, change from quarter to quarter.

Changes in Merrill Lynch's MSR balance are summarized below:

*(dollars in millions)*

	Carrying Value
<b>Mortgage servicing rights, December 29, 2006</b> (fair value is \$164)	\$ 122
Additions <sup>(1)</sup>	450
Amortization	(127)
Valuation allowance adjustments	(1)
Other-than-temporary impairments	-
<b>Mortgage servicing rights, June 29, 2007</b> (fair value is \$517 )	\$ 444

*(1) Includes MSRs obtained in connection with the acquisition of First Franklin.*

The amount of contractually specified revenues, which are included within managed accounts and other fee-based revenues in the Condensed Consolidated Statements of Earnings include:

*(dollars in millions)*

	For the Three Months Ended June 29, 2007	For the Six Months Ended June 29, 2007
Servicing fees	\$ 92	\$ 166
Ancillary and late fees	16	30
<b>Total</b>	<b>\$ 108</b>	<b>\$ 196</b>

The following table presents Merrill Lynch's key assumptions used in measuring the fair value of MSRs at June 29, 2007 and the pre-tax sensitivity of the fair values to an immediate 10% and 20% adverse change in these assumptions:

*(dollars in millions)*

Fair value of capitalized MSRs	\$ 517
Weighted average prepayment speed (CPR)	30.9%
Impact of fair value of 10% adverse change	\$ (34)
Impact of fair value of 20% adverse change	\$ (54)
Weighted average discount rate	17.2%
Impact of fair value of 10% adverse change	\$ (10)
Impact of fair value of 20% adverse change	\$ (20)

The sensitivity analysis above is hypothetical and should be used with caution. In particular, the effect of a variation in a particular assumption on the fair value of MSRs is calculated independent of changes in any other assumption; in practice, changes in one factor may result in changes in another factor, which may magnify or counteract the sensitivities. Further changes in fair value based on a single variation in assumptions generally cannot be extrapolated because the relationship of the change in a single assumption to the change in fair value may not be linear.

#### **Variable Interest Entities**

FIN 46R requires an entity to consolidate a VIE if that enterprise has a variable interest that will absorb a majority of the variability of the VIE's expected losses, receive a majority of the variability of the VIE's expected residual returns, or both. QSPEs are a type of VIE that holds financial instruments and distributes cash flows to investors based on preset terms. QSPEs are commonly used in mortgage and other securitization transactions. In accordance with SFAS No. 140 and FIN 46R, Merrill Lynch does not consolidate QSPEs. Information regarding QSPEs can be found in the Securitization section of this Note and the Guarantees section in Note 12 to the Condensed Consolidated Financial Statements.

Where an entity is a significant variable interest holder, FIN 46R requires that entity to disclose its maximum exposure to loss as a result of its interest in the VIE. It should be noted that this measure does not reflect Merrill Lynch's estimate of the actual losses that could result from adverse changes because it does not reflect the economic hedges Merrill Lynch enters into to reduce its exposure.

The following tables summarize Merrill Lynch's involvement with certain VIEs as of June 29, 2007 and December 29, 2006, respectively. The table below does not include information on QSPEs or those VIEs where Merrill Lynch is the primary beneficiary, and holds a majority of the voting interests in the entity.

(dollars in millions)

	Primary Beneficiary			Significant Variable Interest Holder		Other Involvement with VIEs	
	Total Asset Size(4)	Net Asset Size(5)	Recourse to Merrill Lynch(6)	Total Asset Size(4)	Maximum Exposure	Total Asset Size(4)	Maximum Exposure
<b>June 29, 2007</b>							
Tax planning VIEs(1)	\$4,997	\$4,997	\$ -	\$ 483	\$ 15	\$ -	\$ -
Loan and real estate VIEs	4,547	3,698	-	285	220	-	-
Guaranteed and other funds(2)	2,460	1,933	540	6,651	6,651	-	-
Credit linked note and other VIEs(3)	1,056	1,053	-	-	-	35,975	1,390
<b>December 29, 2006</b>							
Tax planning VIEs(1)	\$ -	\$ -	\$ -	\$ 483	\$ 15	\$ -	\$ -
Loan and real estate VIEs	4,265	3,787	-	278	182	-	-
Guaranteed and other funds(2)	2,476	1,913	564	6,156	6,142	-	-
Credit linked note and other VIEs(3)	748	743	302	-	-	13,288	927

(1) The maximum exposure for tax planning VIEs reflects the fair value of investments in the VIEs and derivatives entered into with the VIEs, as well as the maximum exposure to loss associated with indemnifications made by Merrill Lynch to investors in the VIEs.

(2) The maximum exposure for guaranteed and other funds is the fair value of Merrill Lynch's investment, derivatives entered into with the VIEs if they are in an asset position and any recourse beyond the assets of the entity.

(3) The maximum exposure for Credit-linked note and other VIEs is the fair value of the derivatives entered into with the VIEs if they are in an asset position.

(4) This column reflects the total size of the assets held in the VIE.

(5) This column reflects the size of the assets held in the VIE after accounting for intercompany eliminations and any balance sheet netting of assets and liabilities as permitted by FIN 39.

(6) This column reflects the extent, if any, to which investors have recourse to Merrill Lynch beyond the assets held in the VIE.



## Note 7. Loans, Notes, Mortgages and Related Commitments to Extend Credit

Loans, notes, mortgages and related commitments to extend credit at June 29, 2007 and December 29, 2006, are presented below. This disclosure includes commitments to extend credit that, if drawn upon, will result in loans held for investment or loans held for sale.

(dollars in millions)

	Loans		Commitments <sup>(1)</sup>	
	June 29, 2007	Dec. 29, 2006	June 29, 2007 <sup>(2)(3)</sup>	Dec. 29, 2006 <sup>(3)</sup>
<b>Consumer:</b>				
Mortgages	\$18,865	\$18,346	\$ 8,059	\$ 7,747
Other	5,327	4,224	1,141	547
<b>Commercial and small- and middle-market business:</b>				
Secured	39,698	42,610	80,513	46,307
Unsecured investment grade	4,995	2,870	25,583	30,569
Unsecured non-investment grade	2,017	2,402	2,934	9,015
Small- and middle-market business	2,998	3,055	2,410	2,185
	<u>73,900</u>	<u>73,507</u>	<u>120,640</u>	<u>96,370</u>
Allowance for loan losses	(435)	(478)	-	-
Reserve for lending-related commitments	-	-	(499)	(381)
Total, net	<u>\$73,465</u>	<u>\$73,029</u>	<u>\$120,141</u>	<u>\$95,989</u>

(1) Commitments are outstanding as of the date the commitment letter is issued and are comprised of closed and contingent commitments. Closed commitments represent the unfunded portion of existing commitments available for draw down. Contingent commitments are contingent on the borrower fulfilling certain conditions or upon a particular event, such as an acquisition. A portion of these contingent commitments may be syndicated among other lenders or replaced with capital markets funding.

(2) See Note 12 to the Condensed Consolidated Financial Statements for a maturity profile of these commitments.

(3) In addition to the loan origination commitments included in the table above, at June 29, 2007, Merrill Lynch entered into agreements to purchase \$4.7 billion of loans that, upon settlement of the commitment, will be classified in loans held for investment and loans held for sale. Similar loan purchase commitments totaled \$1.2 billion at December 29, 2006. See Note 12 to the Condensed Consolidated Financial Statements for additional information.

Activity in the allowance for loan losses is presented below:

(dollars in millions)

	Six Months Ended	
	June 29, 2007	June 30, 2006
Allowance for loan losses, at beginning of period	\$ 478	\$ 406
Provision for loan losses	11	74
Charge-offs	(43)	(26)
Recoveries	9	7
Net charge-offs	(34)	(19)
Other <sup>(1)</sup>	(20)	2
Allowance for loan losses, at end of period	<u>\$ 435</u>	<u>\$ 463</u>

(1) Other activity for the six months ended June 29, 2007 primarily relates to the deconsolidation of two VIEs during the second quarter of 2007.

Consumer loans, which are substantially secured, consisted of approximately 226,000 individual loans at June 29, 2007, and included residential mortgages, home equity loans, and other loans to individuals for household, family, or other personal expenditures. Commercial loans, which consisted of approximately 7,000 separate loans, include corporate and institutional loans, commercial mortgages, asset-based loans, small- and middle-market business loans, and other loans to businesses. The principal balance of non-accrual loans was \$258 million at June 29, 2007 and \$209 million at December 29, 2006. The investment grade and non-investment grade categorization is determined using the credit rating agency equivalent of internal credit ratings. Non-investment grade counterparties are those rated lower than BBB. In some cases Merrill Lynch enters into credit default swaps to mitigate credit exposure related to funded and unfunded commercial loans. The notional value of these swaps totaled \$13.1 billion and \$10.3 billion at June 29, 2007 and December 29, 2006, respectively. For information on credit risk management see Note 6 of the 2006 Annual Report.

The above amounts include \$22.9 billion and \$18.6 billion of loans held for sale at June 29, 2007 and December 29, 2006, respectively. Loans held for sale are loans that management expects to sell prior to maturity. At June 29, 2007, such loans consisted of \$9.0 billion of consumer loans, primarily automobile loans and residential mortgages, and \$13.9 billion of commercial loans, approximately 37% of which are to investment grade counterparties. At December 29, 2006, such loans consisted of \$7.4 billion of consumer loans, primarily automobile loans and residential mortgages, and \$11.2 billion of commercial loans, approximately 38% of which are to investment grade counterparties.

For additional information on loans, notes and mortgages, see Notes 1 and 8 of the 2006 Annual Report.

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## **Note 8. Goodwill and Other Intangibles**

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### **Goodwill**

Goodwill is the cost of an acquired company in excess of the fair value of identifiable net assets at acquisition date. Goodwill is tested annually (or more frequently under certain conditions) for impairment in accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*. Merrill Lynch has reviewed the carrying amount of goodwill reported in the Condensed Consolidated Balance Sheets and has determined that there was no impairment related to any period presented.

The following table sets forth the changes in the carrying amount of Merrill Lynch's goodwill by business segment, for the six months ended June 29, 2007:

(dollars in millions)

	<b>GMI</b>	<b>GWM</b>	<b>Total</b>
<b>Goodwill:</b>			
<b>December 29, 2006</b>	\$1,907	\$302	\$2,209
Goodwill acquired <sup>(1)</sup>	999	-	999
Translation adjustment and other	37	2	39
<b>June 29, 2007</b>	<b>\$2,943</b>	<b>\$304</b>	<b>\$3,247</b>

(1) GMI activity primarily relates to goodwill acquired in connection with the acquisition of First Franklin.

### **Other Intangible Assets**

Other intangible assets consist primarily of customer lists. Other intangible assets are tested annually (or more frequently under certain conditions) for impairment in accordance with SFAS No. 144,

*Accounting for the Impairment or Disposal of Long-Lived Assets*, and are amortized over their respective estimated useful lives.

The gross carrying amounts of other intangible assets were \$513 million and \$321 million as of June 29, 2007 and December 29, 2006, respectively. Accumulated amortization of other intangible assets amounted to \$116 million and \$73 million at June 29, 2007 and December 29, 2006, respectively.

Amortization expense for the three months ended June 29, 2007 and June 30, 2006 was \$22 million and \$11 million, respectively. Amortization expense for the six months ended June 29, 2007 and June 30, 2006 was \$43 million and \$22 million, respectively.

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**Note 9. Borrowings and Deposits**

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ML & Co. is the primary issuer of all of Merrill Lynch's debt instruments. For local tax or regulatory reasons, debt is also issued by certain subsidiaries.

Total borrowings at June 29, 2007 and December 29, 2006, which is comprised of short-term borrowings, long-term borrowings and junior subordinated notes (related to trust preferred securities), consisted of the following:

*(dollars in millions)*

	June 29, 2007	Dec. 29, 2006
Senior debt issued by ML & Co.	\$142,867	\$115,474
Senior debt issued by subsidiaries — guaranteed by ML & Co.	29,388	26,664
Subordinated debt issued by ML & Co.	10,466	6,429
Structured notes issued by ML & Co.	36,075	25,466
Structured notes issued by subsidiaries — guaranteed by ML & Co.	10,612	8,349
Junior subordinated notes (related to trust preferred securities)	4,403	3,813
Other subsidiary financing — not guaranteed by ML & Co.	2,050	4,316
Other subsidiary financing — non-recourse	14,622	12,812
Total	\$250,483	\$203,323

Borrowing activities may create exposure to market risk, most notably interest rate, equity, commodity and currency risk. Refer to Note 1 to the Condensed Consolidated Financial Statements, Derivatives section, for additional information on the use of derivatives to hedge these risks and the accounting for derivatives embedded in these instruments. Other subsidiary financing — non-recourse is primarily attributable to consolidated entities that are VIEs. Additional information regarding VIEs is provided in Note 6 to the Condensed Consolidated Financial Statements.

Borrowings and Deposits at June 29, 2007 and December 29, 2006, are presented below:

(dollars in millions)

	June 29, 2007	Dec. 29, 2006
<b>Short-term borrowings</b>		
Commercial paper	\$ 9,679	\$ 6,357
Promissory notes	3,450	-
Secured short-term borrowings	2,939	9,800
Other unsecured short-term borrowings	3,996	1,953
Total	<u>\$ 20,064</u>	<u>\$ 18,110</u>
<b>Long-term borrowings<sup>(1)</sup></b>		
Fixed-rate obligations <sup>(2)(4)</sup>	\$ 87,995	\$ 58,366
Variable-rate obligations <sup>(3)(4)</sup>	135,811	120,794
Zero-coupon contingent convertible debt (LYONs®)	2,210	2,240
Total	<u>\$226,016</u>	<u>\$181,400</u>
<b>Deposits</b>		
U.S.	\$ 59,317	\$ 62,294
Non U.S.	23,484	21,830
Total	<u>\$ 82,801</u>	<u>\$ 84,124</u>

(1) Excludes junior subordinated notes (related to trust preferred securities).

(2) Fixed-rate obligations are generally swapped to floating rates.

(3) Variable interest rates are generally based on rates such as LIBOR, the U.S. Treasury Bill Rate, or the Federal Funds Rate.

(4) Included are various equity-linked or other indexed instruments.

At June 29, 2007, long-term borrowings, including adjustments related to fair value hedges and various equity-linked or other indexed instruments, mature as follows:

(dollars in millions)

Less than 1 year	\$ 45,127	20%
1 - 2 years	45,771	20
2+ - 3 years	28,634	13
3+ - 4 years	16,140	7
4+ - 5 years	27,905	12
Greater than 5 years	62,439	28
Total	<u>\$226,016</u>	<u>100%</u>

Certain long-term borrowing agreements contain provisions whereby the borrowings are redeemable at the option of the holder at specified dates prior to maturity. These borrowings are reflected in the above table as maturing at their put dates, rather than their contractual maturities. Management believes, however, that a portion of such borrowings will remain outstanding beyond their earliest redemption date.

A limited number of notes whose coupon or repayment terms are linked to the performance of debt and equity securities, indices, currencies or commodities may be accelerated based on the value of a referenced index or security, in which case Merrill Lynch may be required to immediately settle the obligation for cash or other securities. Refer to Note 1 of the 2006 Annual Report, Embedded Derivatives section for additional information.

Except for the \$2.2 billion of aggregate principal amount of floating rate zero-coupon contingently convertible liquid yield option notes ("LYONs®") that were outstanding at June 29, 2007, senior and subordinated debt obligations issued by ML & Co. and senior debt issued by subsidiaries and guaranteed by ML & Co. do not contain provisions that could, upon an adverse change in ML & Co.'s credit rating, financial ratios, earnings, cash flows, or stock price, trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation. See Note 9 of the 2006 Annual Report for additional information regarding conditions surrounding LYONs® conversion.

The fair values of long-term borrowings and related hedges approximated the carrying amounts at June 29, 2007 and December 29, 2006.

The effective weighted-average interest rates for borrowings at June 29, 2007 and December 29, 2006 were:

	June 29, 2007	Dec. 29, 2006
Short-term borrowings	4.66%	5.15%
Long-term borrowings, contractual rate	4.53	4.23
Junior subordinated notes (related to trust preferred securities)	6.83	7.03

See Note 9 of the 2006 Annual Report for additional information on Borrowings.

Merrill Lynch also obtains standby letters of credit from issuing banks to satisfy various counterparty collateral requirements, in lieu of depositing cash or securities collateral. Such standby letters of credit aggregated \$1.4 billion and \$2.5 billion at June 29, 2007 and December 29, 2006, respectively.

#### **Note 10. Comprehensive Income**

The components of comprehensive income are as follows:

*(dollars in millions)*

	Three Months Ended		Six Months Ended	
	June 29, 2007	June 30, 2006	June 29, 2007	June 30, 2006
Net earnings	\$2,139	\$1,633	\$4,297	\$2,108
Other comprehensive income/(loss), net of tax:				
Foreign currency translation adjustment	60	(42)	24	(44)
Net unrealized losses on investment securities available-for-sale	(82)	(107)	(24)	(175)
Deferred gains/(losses) on cash flow hedges	(23)	1	(27)	-
Defined benefit pension and postretirement plans	5	1	9	1
Total other comprehensive loss, net of tax	(40)	(147)	(18)	(218)
Comprehensive income	\$2,099	\$1,486	\$4,279	\$1,890

## Note 11. Stockholders' Equity and Earnings Per Share

The following table presents the computations of basic and diluted EPS:

(dollars in millions, except per share amounts)

	Three Months Ended		Six Months Ended	
	June 29, 2007	June 30, 2006	June 29, 2007	June 30, 2006
Net earnings from continuing operations	\$ 2,119	\$ 1,618	\$ 4,237	\$ 2,065
Net earnings from discontinued operations	20	15	60	43
Preferred stock dividends	(72)	(45)	(124)	(88)
Net earnings applicable to common shareholders — for basic EPS	\$ 2,067	\$ 1,588	\$ 4,173	\$ 2,020
Interest expense on LYONs®(1)	-	-	-	1
Net earnings applicable to common shareholders — for diluted EPS	\$ 2,067	\$ 1,588	\$ 4,173	\$ 2,021
(shares in thousands)				
Weighted-average basic shares outstanding(2)	833,804	885,373	837,551	884,555
Effect of dilutive instruments:				
Employee stock options(3)	39,712	40,088	40,829	42,577
FACAAP shares(3)	20,736	21,460	20,483	21,262
Restricted shares and units(3)	24,424	25,979	23,084	27,708
Convertible LYONs®(1)	4,645	415	4,819	1,090
ESPP shares(3)	9	9	12	13
Dilutive potential common shares	89,526	87,951	89,227	92,650
Diluted Shares(4)	923,330	973,324	926,778	977,205
<b>Basic EPS from continuing operations</b>	\$ 2.46	\$ 1.77	\$ 4.91	\$ 2.23
<b>Basic EPS from discontinued operations</b>	0.02	0.02	0.07	0.05
<b>Basic EPS</b>	\$ 2.48	\$ 1.79	\$ 4.98	\$ 2.28
<b>Diluted EPS from continuing operations</b>	\$ 2.22	\$ 1.62	\$ 4.44	\$ 2.03
<b>Diluted EPS from discontinued operations</b>	0.02	0.01	0.06	0.04
<b>Diluted EPS</b>	\$ 2.24	\$ 1.63	\$ 4.50	\$ 2.07

(1) See Note 9 of the 2006 Annual Report for additional information on LYONs®.

(2) Includes shares exchangeable into common stock.

(3) See Note 14 of the 2006 Annual Report for a description of these instruments.

(4) Excludes 243 thousand for the three month period ended June 29, 2007, 281 thousand for the six month period ended June 29, 2007, and 33 million of instruments for the three and six months periods ended June 30, 2006, that were considered antidilutive and thus were not included in the above calculations.

During the second quarter of 2007, Merrill Lynch repurchased 19.8 million common shares at an average repurchase price of \$90.90 per share. The Board of Directors authorized the repurchase of an additional \$6 billion of Merrill Lynch's outstanding common shares under a program announced on April 30, 2007.

On March 20, 2007, Merrill Lynch issued \$1.5 billion in aggregate principal amount of floating rate, non-cumulative, perpetual preferred stock.

## Note 12. Commitments, Contingencies and Guarantees

### Litigation

Merrill Lynch has been named as a defendant in various legal actions, including arbitrations, class actions, and other litigation arising in connection with its activities as a global diversified financial services institution.

Some of the legal actions include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. In some cases, the issuers that would otherwise be the primary defendants in such cases are bankrupt or otherwise in financial distress. Merrill Lynch is also involved in investigations and/or proceedings by governmental and self-regulatory agencies.

Merrill Lynch believes it has strong defenses to, and where appropriate, will vigorously contest, many of these matters. Given the number of these matters, some are likely to result in adverse judgments, penalties, injunctions, fines, or other relief. Merrill Lynch may explore potential settlements before a case is taken through trial because of the uncertainty, risks, and costs inherent in the litigation process. In accordance with SFAS No. 5, *Accounting for Contingencies*, Merrill Lynch will accrue a liability when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In many lawsuits and arbitrations, including almost all of the class action lawsuits, it is not possible to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no accrual is made until that time. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, Merrill Lynch cannot predict what the eventual loss or range of loss related to such matters will be. Merrill Lynch continues to assess these cases and believes, based on information available to it, that the resolution of these matters will not have a material adverse effect on the financial condition of Merrill Lynch as set forth in the Condensed Consolidated Financial Statements, but may be material to Merrill Lynch's operating results or cash flows for any particular period and may impact ML & Co.'s credit ratings.

### Commitments

At June 29, 2007, Merrill Lynch's commitments had the following expirations:

(dollars in millions)

	Total	Commitment expiration			
		Less than 1 year	1 - 3 years	3+ - 5 years	Over 5 years
Commitments to extend credit <sup>(1)</sup>	\$120,640	\$72,251	\$ 12,287	\$ 25,027	\$11,075
Purchasing and other commitments	13,690	10,304	900	681	1,805
Operating leases	3,973	607	1,155	948	1,263
Commitments to enter into resale agreements	<u>10,469</u>	<u>10,469</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total	\$148,772	\$93,631	\$ 14,342	\$ 26,656	\$14,143

(1) See Note 7 to the Condensed Consolidated Financial Statements.

### Lending Commitments

Merrill Lynch primarily enters into commitments to extend credit, predominantly at variable interest rates, in connection with corporate finance, corporate and institutional transactions and asset-based lending transactions. Clients may also be extended loans or lines of credit collateralized by first and second mortgages on real estate, certain liquid assets of small businesses, or securities. These commitments usually have a fixed expiration date and are contingent on certain contractual conditions that may require payment of a fee by the counterparty. Once commitments are drawn upon, Merrill Lynch may require the counterparty to post collateral depending upon creditworthiness and general market conditions. See Note 7 to the Condensed Consolidated Financial Statements for additional information.

The contractual amounts of these commitments represent the amounts at risk should the contract be fully drawn upon, the client defaults, and the value of the existing collateral becomes worthless. The total amount of outstanding commitments may not represent future cash requirements, as commitments may expire without being drawn upon.

#### *Purchasing and Other Commitments*

In the normal course of business, Merrill Lynch enters into institutional and margin-lending transactions, some of which are on a committed basis, but most of which are not. Margin lending on a committed basis only includes amounts where Merrill Lynch has a binding commitment. These binding margin lending commitments totaled \$452 million at June 29, 2007 and \$782 million at December 29, 2006.

Merrill Lynch had commitments to purchase partnership interests, primarily related to private equity and principal investing activities, of \$1.4 billion and \$928 million at June 29, 2007 and December 29, 2006, respectively. Merrill Lynch also has entered into agreements with providers of market data, communications, systems consulting, and other office-related services. At June 29, 2007 and December 29, 2006, minimum fee commitments over the remaining life of these agreements aggregated \$272 million and \$357 million, respectively. Merrill Lynch entered into commitments to purchase loans of \$8.1 billion (which upon settlement of the commitment will be included in trading assets, loans held for investment and loans held for sale) at June 29, 2007. Such commitments totaled \$10.3 billion at December 29, 2006. Other purchasing commitments amounted to \$3.4 billion and \$2.1 billion at June 29, 2007 and December 29, 2006, respectively. Included in other purchasing commitments at June 29, 2007 was \$1.8 billion related to the definitive agreement with First Republic Bank to acquire all of its outstanding common shares.

#### *Leases*

As disclosed in Note 12 of the 2006 Annual Report, Merrill Lynch has entered into various noncancellable long-term lease agreements for premises that expire through 2024. Merrill Lynch has also entered into various noncancellable short-term lease agreements, which are primarily commitments of less than one year under equipment leases.

On June 19, 2007, Merrill Lynch sold its ownership interest in Chapterhouse Holdings Limited, whose primary asset is Merrill Lynch's London Headquarters, for approximately \$950 million. Merrill Lynch leased the premises back for an initial term of 15 years under an agreement which is classified as an operating lease. The leaseback also includes renewal rights extending significantly beyond the initial term. The sale resulted in a pre-tax gain of approximately \$370 million which was deferred and is being recognized over the lease term as a reduction of occupancy expense.

#### **Guarantees**

The derivatives in the following table meet the accounting definition of a guarantee under *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indebtedness of Others* ("FIN 45") and include certain written options and credit default swaps that contingently require Merrill Lynch to make payments based on changes in an underlying. Because the maximum exposure to loss could be unlimited for certain derivatives (e.g., interest rate caps) and the maximum exposure to loss is not considered when assessing the risk of contracts, the notional value of these contracts has been included to provide information about the magnitude of Merrill Lynch's involvement with these types of



transactions. Merrill Lynch records all derivative instruments at fair value on its Condensed Consolidated Balance Sheets.

The liquidity facilities and default facilities in the following table relate primarily to municipal bond securitization SPEs and Merrill Lynch-sponsored asset-backed commercial paper conduits ("Conduits"). Merrill Lynch acts as liquidity provider to municipal bond securitization SPEs. As of June 29, 2007, the value of the assets held by the SPE plus any additional collateral pledged to Merrill Lynch exceeds the amount of beneficial interests issued, which provides additional support to Merrill Lynch in the event that the standby facility is drawn. As of June 29, 2007, the maximum payout if the standby facilities are drawn was \$39.7 billion and the value of the municipal bond assets to which Merrill Lynch has recourse in the event of a draw was \$42.6 billion. In certain instances, Merrill Lynch also provides default protection in addition to liquidity facilities. If the default protection is drawn, Merrill Lynch may claim the underlying assets held by the SPEs. As of June 29, 2007, the maximum payout if an issuer defaults was \$8.2 billion, and the value of the assets to which Merrill Lynch has recourse, in the event that an issuer of a municipal bond held by the SPE defaults on any payment of principal and/or interest when due, was \$9.3 billion. In addition, Merrill Lynch has established three Conduits and holds a variable interest in these Conduits. These variable interests represent \$13 billion of liquidity facilities and \$600 million of credit facilities. The maximum exposure to loss for these three facilities combined is \$11.2 billion and assumes a total loss on a portfolio of highly rated assets. For additional information on these facilities, see Note 12 of the 2006 Annual Report and Note 6 to the Condensed Consolidated Balance Sheets.

In addition, Merrill Lynch provides guarantees to counterparties in the form of standby letters of credit. Merrill Lynch holds marketable securities of \$597 million as collateral to secure these guarantees.

Further, in conjunction with certain principal-protected mutual funds, Merrill Lynch guarantees the return of the initial principal investment at the termination date of the fund. At June 29, 2007, Merrill Lynch's maximum potential exposure to loss with respect to these guarantees is \$634 million assuming that the funds are invested exclusively in other general investments (i.e., the funds hold no risk-free assets), and that those other general investments suffer a total loss. As such, this measure significantly overstates Merrill Lynch's exposure or expected loss at June 29, 2007. These transactions met the SFAS No. 149 definition of derivatives and, as such, were carried as a liability with a fair value of \$7 million at June 29, 2007.

Merrill Lynch also provides indemnifications related to the U.S. tax treatment of certain foreign tax planning transactions. The maximum exposure to loss associated with these transactions at June 29, 2007 is \$165 million; however, Merrill Lynch believes that the likelihood of loss with respect to these arrangements is remote.

These guarantees and their expiration at June 29, 2007 are summarized as follows:

*(dollars in millions)*

	<b>Maximum Payout Notional</b>	<b>Less than 1 year</b>	<b>1 - 3 years</b>	<b>3+ - 5 years</b>	<b>Over 5 years</b>	<b>Carrying Value</b>
Derivative contracts <sup>(1)</sup>	\$2,993,613	\$ 762,368	\$ 549,635	\$ 538,701	\$1,142,909	\$ 66,330
Liquidity and default facilities with SPEs <sup>(2)</sup>	62,608	57,818	4,046	137	607	70
Residual value guarantees <sup>(3)</sup>	1,009	70	410	123	406	15
Standby letters of credit and other guarantees <sup>(4)</sup>	5,898	1,865	920	1,265	1,848	24

*(1) As noted above, the notional value of derivative contracts is provided rather than the maximum payout amount, although the notional value should not be considered as a reliable indicator of Merrill Lynch's exposure to these contracts.*

- (2) Amounts relate primarily to facilities provided to municipal bond securitization SPEs and asset-backed commercial paper conduits sponsored by Merrill Lynch. Includes \$7.1 billion of guarantees provided to SPEs by third-party financial institutions where Merrill Lynch has agreed to reimburse the financial institution if losses occur, and has up to one year to fund losses.
- (3) Includes residual value guarantees associated with the Hopewell campus and aircraft leases of \$322 million.
- (4) Includes reimbursement agreements with the Mortgage 100<sup>sm</sup> program, guarantees related to principal-protected mutual funds, and certain indemnifications related to foreign tax planning strategies.

In connection with certain asset sales and securitization transactions, Merrill Lynch typically makes representations and warranties about the underlying assets conforming to specified guidelines. If the underlying assets do not conform to the specifications, Merrill Lynch may have an obligation to repurchase the assets or indemnify the purchaser against any loss. To the extent these assets were originated by others and purchased by Merrill Lynch, Merrill Lynch seeks to obtain appropriate representations and warranties in connection with its acquisition of the assets. For residential mortgage loan and other securitizations, the maximum potential amount that could be required to be repurchased is the current outstanding asset balance. The liability recorded for losses under these arrangements was approximately \$90 million at June 29, 2007. In all other arrangements, no liability is carried in the Condensed Consolidated Balance Sheets because Merrill Lynch believes the potential for loss is remote.

See Note 12 of the 2006 Annual Report for additional information on guarantees.

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### **Note 13. Employee Benefit Plans**

Merrill Lynch provides pension and other postretirement benefits to its employees worldwide through defined contribution pension, defined benefit pension, and other postretirement plans. These plans vary based on the country and local practices. Merrill Lynch reserves the right to amend or terminate these plans at any time. Refer to Note 13 of the 2006 Annual Report for a complete discussion of employee benefit plans.

#### *Defined Benefit Pension Plans*

Pension cost for the three and six months ended June 29, 2007 and June 30, 2006, for Merrill Lynch's defined benefit pension plans, included the following components:

(dollars in millions)

	Three Months Ended					
	June 29, 2007			June 30, 2006		
	U.S. Plans	Non-U.S. Plans	Total	U.S. Plans	Non-U.S. Plans	Total
Service cost	\$ -	\$ 7	\$ 7	\$ -	\$ 7	\$ 7
Interest cost	24	20	44	24	15	39
Expected return on plan assets	(29)	(20)	(49)	(28)	(15)	(43)
Amortization of net (gains)/losses, prior service costs and other	(1)	8	7	-	5	5
Total defined benefit pension cost	\$ (6)	\$ 15	\$ 9	\$ (4)	\$ 12	\$ 8

(dollars in millions)

	Six Months Ended					
	June 29, 2007			June 30, 2006		
	U.S. Plans	Non-U.S. Plans	Total	U.S. Plans	Non-U.S. Plans	Total
Service cost	\$ -	\$ 14	\$ 14	\$ -	\$ 14	\$ 14
Interest cost	48	40	88	48	31	79
Expected return on plan assets	(58)	(39)	(97)	(56)	(30)	(86)
Amortization of net (gains)/losses, prior service costs and other	(2)	15	13	-	9	9
Total defined benefit pension cost	\$(12)	\$ 30	\$ 18	\$ (8)	\$ 24	\$ 16

Merrill Lynch disclosed in its 2006 Annual Report that it expected to pay \$23 million of benefit payments to participants in the U.S. non-qualified pension plan and Merrill Lynch expected to contribute \$70 million to its non-U.S. defined benefit pension plans in 2007. Merrill Lynch does not expect contributions to differ significantly from amounts previously disclosed.

#### *Postretirement Benefits Other Than Pensions*

Other postretirement benefit cost for the three and six months ended June 29, 2007 and June 30, 2006, included the following components:

(dollars in millions)

	Three Months Ended		Six Months Ended	
	June 29, 2007	June 30, 2006	June 29, 2007	June 30, 2006
Service cost	\$ 1	\$ 2	\$ 3	\$ 4
Interest cost	4	4	8	8
Amortization of net (gains)/losses, prior service costs and other	(1)	(2)	(3)	(3)
Total other postretirement benefits cost	\$ 4	\$ 4	\$ 8	\$ 9

Approximately 90% of the postretirement benefit cost components for the period relate to the U.S. postretirement plan.

#### **Note 14. Income Taxes**

Merrill Lynch adopted FIN 48 effective the beginning of the first quarter of 2007 and recognized a decrease to beginning retained earnings and an increase to the liability for unrecognized tax benefits of approximately \$66 million.

The total amount of unrecognized tax benefits as of the date of adoption of FIN 48 was approximately \$1.5 billion. Of this total, approximately \$1.0 billion (net of federal benefit of state issues, competent authority and foreign tax credit offsets) represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate in future periods.

Merrill Lynch paid an assessment to Japan in 2005 for the fiscal years April 1, 1998 through March 31, 2003, in relation to the taxation of income that was originally reported in other jurisdictions. During

the third quarter of 2005, Merrill Lynch started the process of obtaining clarification from international tax authorities on the appropriate allocation of income among multiple jurisdictions to prevent double taxation. In addition, Merrill Lynch filed briefs with the U.S. Tax Court in 2005 with respect to a tax case, which had been remanded for further proceedings in accordance with a 2004 opinion of the U.S. Court of Appeals for the Second Circuit. The U.S. Court of Appeals affirmed the initial adverse conclusion of the U.S. Tax Court rendered in 2003 against Merrill Lynch, with respect to a 1987 transaction. The U.S. Tax Court has yet to issue a decision on this remanded matter, and it is uncertain as to when a decision will be rendered. The unrecognized tax benefits with respect to this case and the Japanese assessment, while paid, have been included in the \$1.5 billion and the \$1.0 billion amounts above.

Merrill Lynch recognizes the accrual of interest and penalties related to unrecognized tax benefits in income tax expense. Interest and penalties accrued as of the beginning of the year were approximately \$107 million.

Merrill Lynch is under examination by the Internal Revenue Service (“IRS”) and other tax authorities in countries including Japan and the United Kingdom, and states in which Merrill Lynch has significant business operations, such as New York. The tax years under examination vary by jurisdiction. The IRS audits are in progress for the tax years 2004-2006. The IRS audits for the 2004 and 2005 tax years are expected to be completed in 2008. Japan tax authorities have completed audits through the tax year ended March 31, 2003. In the United Kingdom, Her Majesty’s Revenue and Customs has begun the audit for 2005. New York State and New York City audits have commenced for the years 2002-2006.

Merrill Lynch does not anticipate that unrecognized tax benefits will significantly change within 12 months of the reporting date.

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**Note 15. Regulatory Requirements**

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Effective January 1, 2005, Merrill Lynch became a consolidated supervised entity (“CSE”) as defined by the SEC. As a CSE, Merrill Lynch is subject to group-wide supervision, which requires Merrill Lynch to compute allowable capital and risk allowances on a consolidated basis. Merrill Lynch is in compliance with applicable CSE standards.

Certain U.S. and non-U.S. subsidiaries are subject to various securities, banking, and insurance regulations and capital adequacy requirements promulgated by the regulatory and exchange authorities of the countries in which they operate. These regulatory restrictions may impose regulatory capital requirements and limit the amounts that these subsidiaries can pay in dividends or advance to Merrill Lynch. Merrill Lynch’s principal regulated subsidiaries are discussed below.

**Securities Regulation**

As a registered broker-dealer, Merrill Lynch, Pierce, Fenner & Smith Incorporated (“MLPF&S”) is subject to the net capital requirements of Rule 15c3-1 under the Securities Exchange Act of 1934 (“the Rule”). Under the alternative method permitted by the Rule, the minimum required net capital, as defined, shall be the greater of 2% of aggregate debit items (“ADI”) arising from customer transactions or \$500 million. At June 29, 2007, MLPF&S’s regulatory net capital of \$4,090 million was approximately 15.1% of ADI, and its regulatory net capital in excess of the minimum required was \$3,474 million.

As a futures commission merchant, MLPF&S is also subject to the capital requirements of the Commodity Futures Trading Commission (“CFTC”), which requires that minimum net capital should not be less than 8% of the total customer risk margin requirement plus 4% of the total non-customer risk margin requirement. MLPF&S substantially exceeds both standards.

Merrill Lynch International (“MLI”), a U.K. regulated investment firm, is subject to capital requirements of the Financial Services Authority (“FSA”). Financial resources, as defined, must exceed the total financial resources requirement set by the FSA. At June 29, 2007, MLI’s financial resources were \$17,275 million, exceeding the minimum requirement by \$1,895 million.

Merrill Lynch Government Securities Inc. (“MLGSI”), a primary dealer in U.S. Government securities, is subject to the capital adequacy requirements of the Government Securities Act of 1986. This rule requires dealers to maintain liquid capital in excess of market and credit risk, as defined, by 20% (a 1.2-to-1 capital-to-risk standard). At June 29, 2007, MLGSI’s liquid capital of \$2,396 million was 275.0% of its total market and credit risk, and liquid capital in excess of the minimum required was \$1,349 million.

Merrill Lynch Japan Securities Co. Ltd. (“MLJS”), a Japan-based regulated broker-dealer, is subject to capital requirements of the Japanese Financial Services Agency (“JFSA”). Net capital, as defined, must exceed 120% of the total risk equivalents requirement of the JFSA. At June 29, 2007, MLJS’s net capital was \$1,476 million, exceeding the minimum requirement by \$780 million.

## Banking Regulation

Merrill Lynch Bank USA (“MLBUSA”) is a Utah-chartered industrial bank, regulated by the Federal Deposit Insurance Corporation (“FDIC”) and the State of Utah Department of Financial Institutions (“UTDFI”). Merrill Lynch Bank & Trust Co., FSB (“MLBT-FSB”) is a full service thrift institution regulated by the Office of Thrift Supervision (“OTS”), whose deposits are insured by the FDIC. Both MLBUSA and MLBT-FSB are required to maintain capital levels that at least equal minimum capital levels specified in federal banking laws and regulations. Failure to meet the minimum levels will result in certain mandatory, and possibly additional discretionary, actions by the regulators that, if undertaken, could have a direct material effect on the banks. The following table illustrates the actual capital ratios and capital amounts for MLBUSA and MLBT-FSB as of June 29, 2007.

*(dollars in millions)*

	Well Capitalized Minimum	MLBUSA		MLBT-FSB	
		Actual Ratio	Actual Amount	Actual Ratio	Actual Amount
Tier 1 leverage	5%	9.04%	\$ 5,364	8.87%	\$ 1,089
Tier 1 capital	6%	9.18%	5,364	10.39%	1,089
Total capital	10%	10.72%	6,262	14.74%	1,545

As a result of its ownership of MLBT-FSB, ML & Co. is registered with the OTS as a savings and loan holding company (“SLHC”) and subject to regulation and examination by the OTS as a SLHC. ML & Co. is classified as a unitary SLHC, and will continue to be so classified as long as it and MLBT-FSB continue to comply with certain conditions. Unitary SLHCs are exempt from the material restrictions imposed upon the activities of SLHCs that are not unitary SLHCs. SLHCs other than unitary SLHCs are generally prohibited from engaging in activities other than conducting business as a savings association, managing or controlling savings associations, providing services to subsidiaries or engaging in activities permissible for bank holding companies. Should ML & Co. fail to continue to

qualify as a unitary SLHC, in order to continue its present businesses that would not be permissible for a SLHC, ML & Co. could be required to divest control of MLBT-FSB.

Merrill Lynch International Bank Limited (“MLIB”), an Ireland-based regulated bank, is subject to the capital requirements of the Financial Regulator of Ireland. MLIB is required to meet minimum regulatory capital requirements under the European Union (“EU”) banking law as implemented in Ireland by the Financial Regulator. At June 29, 2007, MLIB’s capital ratio was above the minimum requirement at 11.4% and its financial resources were \$8,613 million, exceeding the minimum requirement by \$1,047 million.

#### Note 16. Acquisitions

During the third quarter of 2006, Merrill Lynch announced an agreement to acquire the First Franklin mortgage origination franchise and related servicing platform from National City Corporation for \$1.3 billion. First Franklin originates non-prime residential mortgage loans through a wholesale network. The First Franklin acquisition was completed at the beginning of the fiscal first quarter of 2007 and the results of operations for the three and six-months ended June 29, 2007 are included in GMI.

On January 29, 2007, Merrill Lynch announced that it had entered into a definitive agreement with First Republic Bank (“First Republic”) to acquire all of the outstanding common shares of First Republic in exchange for a combination of cash and stock for a total transaction value of \$1.8 billion. First Republic is a private banking and wealth management firm focused on high-net-worth individuals and their businesses. The transaction is expected to close in the third quarter of 2007, pending necessary regulatory approval. The shareholders of First Republic approved this transaction on July 26, 2007. The results of operations of First Republic will be included in GWM.

#### Note 17. Discontinued Operations

On August 13, 2007, Merrill Lynch announced that it will form a strategic business relationship with AEGON, N.V. (“AEGON”) in the areas of insurance and investment products. As part of this relationship, Merrill Lynch has agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together “Merrill Lynch Insurance Group” or “MLIG”) to AEGON for \$1.3 billion. Merrill Lynch will continue to serve the insurance needs of its clients through its core distribution and advisory capabilities. This transaction is expected to close by the end of the fourth quarter of 2007, subject to regulatory approvals. Results for MLIG have been included within discontinued operations for all periods presented and the assets and liabilities were not considered material for separate presentation. The results of MLIG were formerly reported in the Global Wealth Management business segment. Certain financial information included in discontinued operations is shown below:

(dollars in millions)

	Three Months Ended		Six Months Ended	
	June 29, 2007	June 30, 2006	June 29, 2007	June 30, 2006
Total Net Revenues	\$ 64	\$ 64	\$ 134	\$ 129
Earnings Before Income Taxes	\$ 32	\$ 33	\$ 90	\$ 65
Income Taxes	12	18	30	22
<b>Net Earnings From Discontinued Operations</b>	<b>\$ 20</b>	<b>\$ 15</b>	<b>\$ 60</b>	<b>\$ 43</b>

The following assets and liabilities related to the discontinued operations as of June 29, 2007 and December 29, 2006:

(dollars in millions)

	June 29, 2007	Dec. 29, 2006
<b>Assets:</b>		
Separate accounts assets	\$ 12,603	\$ 12,312
Other assets	3,258	3,497
<b>Total Assets</b>	<b>\$ 15,861</b>	<b>\$ 15,809</b>
<b>Liabilities:</b>		
Separate accounts liabilities	\$ 12,603	\$ 12,312
Other Payables	2,663	2,772
<b>Total Liabilities</b>	<b>\$ 15,266</b>	<b>\$ 15,084</b>

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Merrill Lynch & Co., Inc.:

We have reviewed the accompanying condensed consolidated balance sheet of Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") as of June 29, 2007, and the related condensed consolidated statements of earnings for the three-month and six-month periods ended June 29, 2007 and June 30, 2006, and of cash flows for the six-month periods ended June 29, 2007 and June 30, 2006. These interim financial statements are the responsibility of Merrill Lynch's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

As discussed in Notes 1, 3 and 14 to the condensed consolidated interim financial statements, in 2007 Merrill Lynch adopted Statement of Financial Accounting Standards No. 157, "*Fair Value Measurement*," Statement of Financial Accounting Standards No. 159, "*The Fair Value Option for Financial Assets and Financial Liabilities — Including an amendment of FASB Statement No. 115*," and FASB Interpretation No. 48, "*Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109*."

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Merrill Lynch as of December 29, 2006, and the related consolidated statements of earnings, changes in stockholders' equity, comprehensive income and cash flows for the year then ended (not presented herein); and in our report dated February 26, 2007, we expressed an unqualified opinion on those financial statements and included an explanatory paragraph regarding the change in accounting method in 2006 for share-based payments to conform to Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 29, 2006 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Deloitte & Touche LLP

New York, New York

August 3, 2007 (November 13, 2007 as to the effects of discontinued operations discussed in Note 17)

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Forward-Looking Statements and Non-GAAP Financial Measures

Certain statements in this report may be considered forward-looking, including those about management expectations, strategic objectives, growth opportunities, business prospects, anticipated financial results, the impact of off-balance sheet arrangements, significant contractual obligations, anticipated results of litigation and regulatory investigations and proceedings, and other similar matters. These forward-looking statements represent only Merrill Lynch & Co., Inc.'s ("ML & Co." and, together with its subsidiaries, "Merrill Lynch", "we", "our" or "us") beliefs regarding future performance, which is inherently uncertain. There are a variety of factors, many of which are beyond our control, which affect our operations, performance, business strategy and results and could cause our actual results and experience to differ materially from the expectations and objectives expressed in any forward-looking statements. These factors include, but are not limited to, actions and initiatives taken by both current and potential competitors, general economic conditions, the effects of current, pending and future legislation, regulation and regulatory actions, and the other risks and uncertainties detailed in this report. See Risk Factors that Could Affect Our Business in the Annual Report on Form 10-K for the year ended December 29, 2006 ("2006 Annual Report"). Accordingly, readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the dates on which they are made. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the dates they are made. The reader should, however, consult further disclosures we may make in future filings of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

From time to time, we may also disclose financial information on a non-GAAP basis where management uses this information and believes this information will be valuable to investors in gauging the quality of our financial performance, identifying trends in our results and providing more meaningful period-to-period comparisons. For a reconciliation of non-GAAP measures presented throughout this report see Exhibits 99.4 and 99.5.

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### Overview

#### Introduction

Merrill Lynch was formed in 1914 and became a publicly traded company on June 23, 1971. In 1973, we created the holding company, ML & Co., a Delaware corporation that, through its subsidiaries, is one of the world's leading capital markets, advisory and wealth management companies with offices in 38 countries and territories and total client assets of approximately \$1.7 trillion at June 29, 2007. As an investment bank, we are a leading global trader and underwriter of securities and derivatives across a broad range of asset classes, and we serve as a strategic advisor to corporations, governments, institutions and individuals worldwide. In addition, we own a 45% voting interest and approximately half of the economic interest of BlackRock, Inc. ("BlackRock"), one of the world's largest publicly traded investment management companies with over \$1 trillion in assets under management at June 29, 2007.

On August 13, 2007, we announced that we will form a strategic business relationship with AEGON, N.V. ("AEGON") in the areas of insurance and investment products. As part of this relationship, we have agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together "Merrill Lynch Insurance Group" or "MLIG") to AEGON for \$1.3 billion. We will continue to serve the insurance needs of our clients through our core distribution and advisory capabilities. This transaction is expected to close by the end of the fourth quarter of 2007, subject to regulatory approvals. We have included results for MLIG within discontinued operations for all periods presented. We previously reported the results of MLIG in the Global Wealth Management ("GWM") business segment. Refer to Note 17 to the Condensed Consolidated Financial Statements for additional information.

Since the fourth quarter of 2006, our business segment reporting reflects the management reporting lines established after the merger of our Merrill Lynch Investment Managers ("MLIM") business with BlackRock on September 29, 2006 (the "BlackRock merger"), as well as the economic and long-term financial performance characteristics of the underlying businesses.



Prior to the fourth quarter of 2006, we reported our business activities in three business segments: Global Markets and Investment Banking (“GMI”), Global Private Client (“GPC”), and MLIM. Effective with the BlackRock merger, MLIM ceased to exist as a separate business segment. Accordingly, a new business segment, Global Wealth Management (“GWM”), was created, consisting of GPC and Global Investment Management (“GIM”). GWM along with GMI are now our business segments. We have restated prior period segment information to conform to the current period presentation and, as a result, are presenting GWM as if it had existed for these prior periods. See Note 2 to the Condensed Consolidated Financial Statements for further information on segments.

The BlackRock merger closed on the last day of our third fiscal quarter of 2006. For more information on the BlackRock merger, refer to Note 2 of the 2006 Annual Report.

The following is a description of our business segments, including MLIM, which ceased to exist as a separate business segment effective with the BlackRock merger:

- *GMI*, our institutional business segment, provides trading, capital markets services, investment banking and advisory services to corporations, financial institutions, institutional investors, and governments around the world. GMI’s Global Markets division facilitates client transactions and is a market maker in securities, derivatives, currencies, commodities and other financial instruments used to satisfy client demands. In addition, GMI also engages in certain proprietary trading activities. Global Markets also provides clients with financing, securities clearing, settlement, and custody services and also engages in principal and private equity investing. GMI’s Investment Banking division provides a wide range of securities origination and strategic advisory services for issuer clients, including underwriting and placement of public and private equity, debt and related securities, as well as lending and other financing activities for clients globally. These services also include advising clients on strategic issues, valuation, mergers, acquisitions and restructurings. GMI’s growth strategy entails a program of investments in personnel and technology to gain further scale in certain asset classes and geographies.
- *GWM*, our full-service retail wealth management segment, provides brokerage, investment advisory and financial planning services, offering a broad range of both proprietary and third-party wealth management products and services globally to individuals, small- to mid-size businesses, and employee benefit plans. Within the GPC division, most of our services are delivered by our Financial Advisors (“FAs”) through a global network of branch offices. GPC’s offerings include commission and fee-based investment accounts; banking, cash management, and credit services, including consumer and small business lending and Visa® cards; trust and generational planning; retirement services; and insurance products. GWM’s GIM division includes a business that creates and manages hedge fund and other alternative investment products for GPC clients, and Merrill Lynch’s share of net earnings from its ownership positions in other investment management companies, including our investment in BlackRock. GWM’s growth priorities include continued growth in client assets, the hiring of additional FAs, client segmentation, annuitization of revenues through fee-based products, diversification of revenues through adding products and services, investments in technology to enhance productivity and efficiency, and disciplined expansion into additional geographic areas globally.
- *MLIM*, our asset management segment prior to the BlackRock merger, offered a wide range of investment management capabilities to retail and institutional investors through proprietary and third-party distribution channels globally. Asset management capabilities included equity, fixed income, money market, index, enhanced index and alternative investments, which were offered through vehicles such as mutual funds, privately managed accounts, and retail and institutional separate accounts.

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## Critical Accounting Policies and Estimates

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The following is a summary of our critical accounting policies. For a full description of these and other accounting policies see Note 1 of the 2006 Annual Report and Note 1 to the Condensed Consolidated Financial Statements.

### *Use of Estimates*

In presenting the Condensed Consolidated Financial Statements, management makes estimates regarding:

- Valuations of assets and liabilities requiring fair value estimates including:
  - Trading inventory and investment securities;
  - Private equity and principal investments;
  - Loans and allowance for loan losses;
  - Certain receivables under resale agreements and payables under repurchase agreements;
  - Certain long-term borrowings, primarily structured debt;
- The outcome of litigation;
- The realization of deferred taxes and the recognition and measurement of uncertain tax positions;
- Assumptions and cash flow projections used in determining whether VIEs should be consolidated and the determination of the qualifying status of special purpose entities;
- The carrying amount of goodwill and other intangible assets;
- The amortization period of intangible assets with definite lives;
- Valuation of share-based payment compensation arrangements;
- Insurance reserves and recovery of insurance deferred acquisition costs; and
- Other matters that affect the reported amounts and disclosure of contingencies in the financial statements.

Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on the Condensed Consolidated Financial Statements, and it is possible that such changes could occur in the near term. For more information regarding the specific methodologies used in determining estimates, refer to Use of Estimates in Note 1 of the 2006 Annual Report.

### *Valuation of Financial Instruments*

Proper valuation of financial instruments is a critical component of our financial statement preparation. We early adopted the provisions of SFAS No. 157 *Fair Value Measurements* ("SFAS No. 157") in the first quarter of 2007. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. SFAS No. 157 nullifies the guidance provided by the Emerging Issues Task Force ("EITF") Issue No. 02-3 *Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities* ("EITF 02-3") that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between marketplace participants at the measurement date (i.e., the exit price).

We also early adopted SFAS No. 159 *The Fair Value Option for Financial Assets and Financial Liabilities* ("SFAS No. 159") in the first quarter of 2007 and we have applied this option to value

certain financial instruments. Such instruments include certain structured debt, repurchase and resale agreements, loans, available-for-sale securities and non-qualifying investments. The change in fair value of these instruments is recorded in principal transactions revenues and other revenues in the Condensed Consolidated Statement of Earnings. See Note 3 to the Condensed Consolidated Financial Statements for further information.

Fair values for exchange-traded securities and certain exchange-traded derivatives, principally certain options contracts, are based on quoted market prices. Fair values for over-the-counter (“OTC”) derivatives, principally forwards, options, and swaps, represent amounts estimated to be received from or paid to a market participant in settlement of these instruments. These derivatives are valued using pricing models based on the net present value of estimated future cash flows and directly observed prices from exchange-traded derivatives, other OTC trades, or external pricing services and other inputs such as quoted interest and currency indices, while taking into account the counterparty’s credit rating, or our own credit rating as appropriate.

New and/or complex instruments may have immature or limited markets. As a result, the pricing models used for valuation often incorporate significant estimates and assumptions that market participants would use in pricing the instrument, which may impact the results of operations reported in the Condensed Consolidated Financial Statements. For long-dated and illiquid contracts, we apply extrapolation methods to observed market data in order to estimate inputs and assumptions that are not directly observable. This enables us to mark to fair value all positions consistently when only a subset of prices is directly observable. Values for OTC derivatives are verified using observed information about the costs of hedging the risk and other trades in the market. As the markets for these products develop, we continually refine our pricing models to correlate more closely to the market risk of these instruments. Obtaining the fair value for OTC derivative contracts requires the use of management judgment and estimates. Prior to adoption of SFAS No. 157, we followed the provisions of EITF 02-3. Under EITF 02-3, recognition of unrealized gains or losses at inception of a derivative transaction was prohibited in the absence of observable market prices or parameters in an active market, observable prices or parameters of other comparable current market transactions, or other observable data supporting a fair value based on a pricing model at inception of the contract. Gains and losses deferred at inception under EITF 02-3 were previously recognized at the earlier of valuation observability or termination of the contract. SFAS No. 157 nullifies this guidance in EITF 02-3.

Valuation adjustments are an integral component of the valuation process for financial instruments that are carried at fair value but not traded in active markets (i.e. those transactions that are categorized in Levels 2 and 3 of the SFAS No. 157 fair value hierarchy. See Note 3 to the Condensed Consolidated Financial Statements for further information related to the SFAS No. 157 fair value hierarchy). These adjustments may be taken when either the sheer size of the trade or other specific features of the trade or particular market (such as counterparty credit quality, concentration or market liquidity) requires adjustment to the values derived from the pricing models, and other market participants would also consider such an adjustment in pricing the financial instrument. For trades that may have quoted market prices but are subject to sales restrictions, we estimate the fair value of these securities taking into account such restrictions, which may result in a fair value that is less than the quoted market price.

In accordance with SFAS No. 157, we have categorized our financial instruments, based on the priority of the inputs to the valuation technique, into a three level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the Condensed Consolidated Balance Sheets are categorized based on the inputs to the valuation techniques as follows:

- Level 1.* Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market (examples include active exchange-traded equity securities, listed derivatives, most U.S. Government and agency securities, and certain other sovereign government obligations).
- Level 2.* Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:
- a) Quoted prices for similar assets or liabilities in active markets (for example, restricted stock);
  - b) Quoted prices for identical or similar assets or liabilities in non-active markets (examples include corporate and municipal bonds, which trade infrequently);
  - c) Pricing models whose inputs are observable for substantially the full term of the asset or liability (examples include most over-the-counter derivatives including interest rate and currency swaps); and
  - d) Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability (examples include certain residential and commercial mortgage related assets, including loans, securities and derivatives).
- Level 3.* Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability (examples include certain private equity investments, certain residential and commercial mortgage related assets (including loans, securities and derivatives), and long-dated or complex derivatives including certain foreign exchange options and long-dated options on gas and power). See Note 3 to the Condensed Consolidated Financial Statements for additional information.

#### *Litigation*

We have been named as a defendant in various legal actions, including arbitrations, class actions, and other litigation arising in connection with our activities as a global diversified financial services institution. We are also involved in investigations and/or proceedings by governmental and self-regulatory agencies. In accordance with SFAS No. 5, *Accounting for Contingencies*, we will accrue a liability when it is probable that a liability has been incurred, and the amount of the loss can be reasonably estimated. In many lawsuits and arbitrations, including class action lawsuits, it is not possible to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no accrual is made until that time. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, we cannot predict what the eventual loss or range of loss related to such matters will be. See Note 12 to the Condensed Consolidated Financial Statements and Other Information — Legal Proceedings for further information.

### *Variable Interest Entities (VIEs)*

In the normal course of business, we enter into a variety of transactions with VIEs. The applicable accounting guidance requires us to perform a qualitative and/or quantitative analysis of each new VIE at inception to determine whether we must consolidate the VIE. In performing this analysis, we make assumptions regarding future performance of assets held by the VIE, taking into account estimates of credit risk, estimates of the fair value of assets, timing of cash flows, and other significant factors. Although a VIE's actual results may differ from projected outcomes, a revised consolidation analysis is generally not required subsequent to the initial assessment. If a VIE meets the conditions to be considered a QSPE, it is typically not required to be consolidated by us. A QSPE's activities must be significantly limited. A servicer of the assets held by a QSPE may have discretion in restructuring or working out assets held by the QSPE, as long as the discretion is significantly limited and the parameters of that discretion are fully described in the legal documents that established the QSPE. Determining whether the activities of a QSPE and its servicer meet these conditions requires the use of judgment by management.

### *Income Taxes*

Tax laws are complex and subject to different interpretations by Merrill Lynch and the various taxing authorities. Merrill Lynch regularly assesses the likelihood of assessments in each of the taxing jurisdictions by making judgments and interpretations about the application of these complex tax laws and estimating the impact to our financial statements.

Merrill Lynch is under examination by the Internal Revenue Service ("IRS") and other tax authorities in countries including Japan and the United Kingdom, and states in which we have significant business operations, such as New York. The tax years under examination vary by jurisdiction. The IRS audits are in progress for the tax years 2004-2006. The IRS audits for the 2004 and 2005 tax years are expected to be completed in 2008. Japan tax authorities have completed audits through the tax year ended March 31, 2003. In the United Kingdom, Her Majesty's Revenue and Customs has begun the audit for 2005. New York State and New York City audits have commenced for the years 2002-2006. Also, Merrill Lynch paid an assessment to Japan in 2005 for the fiscal years April 1, 1998 through March 31, 2003, in relation to the taxation of income that was originally reported in other jurisdictions. During the third quarter of 2005, we started the process of obtaining clarification from international tax authorities on the appropriate allocation of income among multiple jurisdictions to prevent double taxation. Merrill Lynch believes that the estimate of the level of unrecognized tax benefits is appropriate in relation to the potential for additional assessments. Merrill Lynch adjusts the level of unrecognized tax benefits when there is more information available, or when an event occurs requiring a change. The reassessment of unrecognized tax benefits could have a material impact on Merrill Lynch's effective tax rate in the period in which it occurs.

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**Business Environment<sup>(1)</sup>**

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Global financial markets continued to rise during the second quarter of 2007. Major U.S. and European equity markets reached record highs in mid-June, before declining throughout the remainder of the quarter due to continued concern regarding the U.S. housing market, higher U.S. Treasury yields and increases in interest rates around the world. Emerging markets soared in the second quarter driven by healthy economies, strong corporate earnings and a declining U.S. dollar. The U.S. Federal Reserve System's Federal Open Market Committee left benchmark interest rates unchanged at 5.25%, where they have been since mid-2006. Long-term interest rates, as measured by the 10-year U.S. Treasury bond, ended the second quarter at 5.03%, up from 4.65% at the end of the first quarter of 2007.

Major U.S. equity indices ended the second quarter of 2007 in positive territory with the Dow Jones Industrial Average, the Nasdaq Composite and the Standard & Poor's 500 Index up by 9%, 8% and 6%, respectively.

International equity indices generally ended the quarter with positive results fueled primarily by emerging markets. In Europe, the Dow Jones Stoxx Index, the FTSE 100 Index and Frankfurt's DAX Index rose 7%, 5% and 16%, respectively. Asian equity markets were also up as Japan's Nikkei Stock Average, Hong Kong's Hang Seng and China's Shanghai Composite Index rose 5%, 10% and 20%, respectively, while India's Sensex rose 12%. In Latin America, Brazil's Bovespa Index was up 19%.

Equity trading dollar volumes on the New York Stock Exchange and on the Nasdaq increased sequentially in the second quarter. However, the number of shares traded on these exchanges was flat compared to the first quarter of 2007. Equity market volatility was mixed for the quarter. The S&P 500 volatility was up, as indicated by higher average levels for the Chicago Board Options Exchange SPX Volatility Index, while the Nasdaq 100 volatility was down, as indicated by lower average levels for the American Stock Exchange QQQ Volatility Index.

Second quarter global debt and equity underwriting volumes of \$2.2 trillion were up 2% sequentially and up 20% from the year-ago quarter. Global debt underwriting volumes of \$1.9 trillion were down 3% sequentially, but up 16% compared to the year-ago quarter, while global equity underwriting volumes of \$287 billion were up 62% sequentially and 50% compared to the year-ago quarter.

Merger and acquisition ("M&A") activity increased sharply during the quarter as the value of global announced deals was \$1.7 trillion, an increase of 48% sequentially and 82% from the year-ago quarter. However, global completed M&A activity was flat sequentially at \$937 billion, but up 28% from the year-ago quarter.

While the outlook for growth in most global businesses in which we operate remains strong, the challenging market conditions in certain credit markets that existed during the first half of 2007 have intensified in the beginning of the third quarter. Characteristics of this environment include increased volatility, wider credit spreads, reduced price transparency, lower levels of liquidity, and rating agency downgrades. These factors have impacted and may continue to impact the sub-prime mortgage market, including certain collateralized debt obligations (CDOs), as well as other structured credit products and components of the leveraged finance origination market. Merrill Lynch continues to be a major participant in these markets with risk exposures through cash positions, loans, derivatives and commitments. Given current market conditions, significant risk remains that could adversely impact these exposures and results of operations. We continue our disciplined risk management efforts to proactively execute market strategies to manage our overall portfolio of positions and exposures with respect to market, credit and liquidity risks.

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*(1) Debt and equity underwriting and merger and acquisition volumes were obtained from Dealogic.*

## Consolidated Results of Operations

(dollars in millions, except per share amounts)

	For the Three Months Ended			For the Six Months Ended		
	June 29, 2007	June 30, 2006	% Change	June 29, 2007	June 30, 2006	% Change
Net Revenues						
Principal transactions	\$ 3,547	\$ 1,180	201%	\$ 6,281	\$ 3,168	98
Commissions	1,795	1,550	16	3,500	3,117	12
Investment banking	1,538	1,222	26	3,052	2,244	36
Managed account and other fee-based revenues	1,352	1,712	(21)	2,641	3,333	(21)
Revenues from consolidated investments	133	186	(28)	264	290	(9)
Other	716	1,112	(36)	1,798	1,663	8
Subtotal	9,081	6,962	30	17,536	13,815	27
Interest and dividend revenues	14,635	9,653	52	27,559	18,277	51
Less interest expense	14,052	8,506	65	25,647	16,076	60
Net interest profit	583	1,147	(49)	1,912	2,201	(13)
Total Net Revenues	9,664	8,109	19	19,448	16,016	21
Non-interest expenses:						
Compensation and benefits	4,760	3,975	20	9,648	9,720	(1)
Communications and technology	484	429	13	963	881	9
Brokerage, clearing, and exchange fees	346	266	30	656	525	25
Occupancy and related depreciation	276	249	11	541	490	10
Professional fees	244	195	25	468	394	19
Advertising and market development	201	191	5	358	335	7
Office supplies and postage	56	57	(2)	115	114	1
Expenses of consolidated investments	43	145	(70)	102	192	(47)
Other	263	286	(8)	569	488	17
Total non-interest expenses	6,673	5,793	15	13,420	13,139	2
Earnings from continuing operations before income taxes	\$ 2,991	\$ 2,316	29	\$ 6,028	\$ 2,877	110
Income tax expense	872	698	25	1,791	812	121
Net earnings from continuing operations	\$ 2,119	\$ 1,618	31	\$ 4,237	\$ 2,065	105
Discontinued Operations:						
Earnings from Discontinued Operations	\$ 32	\$ 33	(3)	\$ 90	\$ 65	38
Income tax expense	12	18	(33)	30	22	36
Net earnings from Discontinued Operations	\$ 20	\$ 15	33	\$ 60	\$ 43	40
Net Earnings	\$ 2,139	\$ 1,633	31	\$ 4,297	\$ 2,108	104
Basic Earnings Per Common Share From Continuing Operations	\$ 2.46	\$ 1.77	39	\$ 4.91	\$ 2.23	120
Basic Earnings Per Common Share From Discontinued Operations	0.02	0.02	-	0.07	0.05	40
Basic Earnings Per Common Share	\$ 2.48	\$ 1.79	39	\$ 4.98	\$ 2.28	118
Diluted Earnings Per Common Share From Continuing Operations	\$ 2.22	\$ 1.62	37	\$ 4.44	\$ 2.03	119
Diluted Earnings Per Common Share From Discontinued Operations	0.02	0.01	100	0.06	0.04	50
Diluted Earnings Per Common Share	\$ 2.24	\$ 1.63	37	\$ 4.50	\$ 2.07	117
Annualized return on average common stockholders' equity	22.4%	18.6%		22.8%	11.9%	
Pre-tax profit margin from continuing operations	30.9%	28.6%		31.0%	18.0%	
Compensation and benefits as a percentage of net revenues	49.3%	49.0%		49.6%	60.7%	
Non-compensation expenses as a percentage of net revenues	19.8%	22.4%		19.4%	21.3%	
Book value per share	\$ 43.55	\$ 37.18	17	\$ 43.55	\$ 37.18	17

### Quarterly Results of Operations

Our net earnings from continuing operations were \$2.1 billion for the 2007 second quarter, driven by a 19% increase in net revenues from the 2006 second quarter to \$9.7 billion. Earnings per common share from continuing operations were \$2.46 basic and \$2.22 diluted for the 2007 second quarter, up 39% and 37%, respectively, from the year-ago

quarter. Pre-tax earnings from continuing operations of \$3.0 billion increased 29% from the prior-year period, and the annualized return on average common equity increased 3.8 percentage points to 22.4%.

Principal transactions revenues include realized gains and losses from the purchase and sale of equity and fixed income securities, including government bonds and municipal securities in which we act as principal, as well as unrealized gains and losses on trading assets and liabilities, including commodities, derivatives, and loans. Principal transactions revenues were \$3.5 billion, an increase of 201% from the year-ago quarter driven primarily by our trading businesses with the strongest increases coming from credit, equity-linked, interest rate, commodity and cash equity trading activities. The increase was partially offset by a decline in net revenues from our structured finance and investments business, which includes mortgage-related activities. Revenues from mortgage-related activities for the second quarter of 2007 declined from the prior-year period resulting from a difficult environment for the origination, securitization and trading of sub-prime mortgage loans and securities in the United States.

Net interest profit is a function of (i) the level and mix of total assets and liabilities, including trading assets owned, deposits, financing and lending transactions, and trading strategies associated with the institutional securities business, and (ii) the prevailing level, term structure and volatility of interest rates. Net interest profit is an integral component of trading activity. In assessing the profitability of our client facilitation and trading activities, we view principal transactions and net interest profit in the aggregate as net trading revenues. Changes in the composition of trading inventories and hedge positions can cause the mix of principal transactions and net interest profit to fluctuate. Net interest profit was \$583 million, down 49% from the 2006 second quarter due primarily to higher interest expenses, partially offset by higher interest revenue from deposit spreads earned.

Commissions revenues primarily arise from agency transactions in listed and OTC equity securities and commodities, insurance products and options. Commission revenues also include distribution fees for promoting and distributing mutual funds and hedge funds. Commission revenues were \$1.8 billion, up 16% from the 2006 second quarter, due primarily to an increase in global transaction volumes, particularly in listed equities and mutual funds.

Investment banking revenues include (i) origination revenues representing fees earned from the underwriting of debt, equity and equity-linked securities, as well as loan syndication and commitment fees and (ii) strategic advisory services revenues including merger and acquisition and other investment banking advisory fees. Investment banking revenues were \$1.5 billion, up 26% from the 2006 second quarter, driven by increased revenues in both equity and debt originations, as well as increased strategic advisory services.

Managed accounts and other fee-based revenues primarily consist of asset-priced portfolio service fees earned from the administration of separately managed and other investment accounts for retail investors, annual account fees, and certain other account-related fees. In addition, until the BlackRock merger at the end of the third quarter of 2006, managed accounts and other fee-based revenues also included fees earned from the management and administration of retail mutual funds and institutional funds such as pension assets, and performance fees earned on certain separately managed accounts and institutional money management arrangements. Managed accounts and other fee-based revenues were \$1.4 billion, down 21% from the second quarter of 2006, driven primarily by the absence of the asset management revenues earned by MLIM as a result of the BlackRock merger at the end of the third quarter of 2006. This decrease was partially offset by higher asset-based fees reflecting the impact of net inflows into annuitized-revenue accounts and higher average equity market values.

Revenues from consolidated investments include revenues from investments that are consolidated under SFAS No. 94, *Consolidation of All Majority-owned Subsidiaries* and FASB Interpretation No. 46, *Consolidation of Variable Interest Entities — an interpretation of ARB No. 51* ("FIN 46R"). Revenues



from consolidated investments were \$133 million, down from \$186 million in the 2006 second quarter reflecting lower investment gains.

Other revenues include realized investment gains and losses, dividends on cost method investments, unrealized gains on equity method investments, fair value adjustments on private equity investments that are held for capital appreciation and/or current income, gains related to the sale of mortgages, unrealized losses on certain available-for-sale securities, and translation gains and losses on foreign denominated assets and liabilities. Other revenues were \$716 million, 36% lower than the 2006 second quarter. The overall decrease primarily reflects lower revenues from private equity investments, which were a record in the prior year period, partially offset by earnings from our investment in BlackRock.

Non-compensation expenses were \$1.9 billion in the second quarter of 2007, up 5% from the year-ago quarter. The ratio of total non-compensation expenses to total net revenues was 19.8% during the second quarter of 2007, down from 22.4% in the year-ago quarter. Communication and technology costs were \$484 million, up 13% from the year-ago quarter primarily due to technology investments for growth. Brokerage, clearing and exchange fees were \$346 million, up 30% from the second quarter of 2006, primarily due to higher transaction volumes. Occupancy costs and related depreciation were \$276 million, up 11% from the year-ago quarter principally due to higher office rental expenses and office space added via acquisitions. Professional fees were \$244 million, up 25% from the year-ago quarter due to higher employment service fees and other professional fees associated with an increase in business activity. Expenses of consolidated investments totaled \$43 million, down from \$145 million due principally to decreased expenses associated with the related decrease in revenues from consolidated investments.

Our second quarter 2007 effective tax rate from continuing operations was 29.2% down from 30.1% in the second quarter of 2006 as we recognized a small discrete net benefit, relating to settlements and changes in estimates for prior years.

#### *Year-to-date Results of Operations*

For the first six months of 2007, net earnings from continuing operations were \$4.2 billion, on record net revenues of \$19.4 billion that grew 21% from the first half of 2006. Earnings per common share from continuing operations through the first half of 2007 were \$4.91 basic and \$4.44 diluted. Net earnings from continuing operations for the first six months of 2006 included \$1.2 billion after-tax (\$1.8 billion pre-tax) or \$1.21 per diluted share, of one-time non-cash compensation expenses arising from modifications to the retirement eligibility requirements for existing stock-based employee compensation awards and the adoption of SFAS No. 123 as revised in 2004 ("SFAS No. 123R").

Excluding the one-time compensation expenses incurred in the first quarter of 2006, net earnings from continuing operations of \$4.2 billion for the first six months of 2007 were up 31% from the prior-year period, and pre-tax earnings from continuing operations of \$6.0 billion were up 30% from the first six months of 2006. On the same basis, the pre-tax profit margin from continuing operations of 31.0% was up 2.1 percentage points from the first half of 2006, and the annualized return on average common equity of 22.8% was up 3.8 percentage points from 19.0% in the first six months of 2006. Also on the same basis, earnings per common share from continuing operations of \$4.91 basic and \$4.44 diluted were both up 37% from the prior-year period. See Exhibit 99.4 for a reconciliation of non-GAAP measures.

Merrill Lynch's year-to-date effective tax rate from continuing operations was 29.7%, compared with 28.2% in the prior-year period, or 30.1% excluding the one-time compensation expenses.

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**Business Segments**

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Our operations are currently organized into two business segments: GMI and GWM. GMI provides full service global markets and origination products and services to corporate, institutional, and government clients around the world. GWM creates and distributes investment products and services for individuals, small- and mid-size businesses, and employee benefit plans. For information on the principal methodologies used in preparing the segment results, refer to Note 3 of the 2006 Annual Report. For information regarding the BlackRock merger in September 2006, refer to Note 2 of the 2006 Annual Report.

Results for the six months ended June 30, 2006 include one-time compensation expenses, as follows: \$1.4 billion in GMI, \$281 million in GWM and \$109 million in MLIM; refer to Note 1 of the 2006 Annual Report for further information on one-time compensation expenses.

Revenues and expenses associated with inter-segment activities are recognized in each segment. In addition, revenue and expense sharing agreements for joint activities between segments are in place, and the results of each segment reflect their agreed-upon apportionment of revenues and expenses associated with these activities. See Note 3 of the 2006 Annual Report for further information.

The following segment results represent the information that is used by our management in its decision-making processes and are presented before discontinued operations. Prior period amounts have been reclassified to conform to the current period presentation.

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**Global Markets and Investment Banking**

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**GMI's Results of Operations**

*(dollars in millions)*

	For the Three Months Ended			For the Six Months Ended		
	June 29, 2007	June 30, 2006	% Inc.	June 29, 2007	June 30, 2006	% Inc.
Global Markets						
FICC	\$2,618	\$1,691	55%	\$ 5,419	\$3,749	45%
Equity Markets	<u>2,148</u>	<u>1,863</u>	15	<u>4,534</u>	<u>3,450</u>	31
Total Global Markets net revenues	4,766	3,554	34	9,953	7,199	38
Investment Banking						
Origination:						
Debt	479	401	19	1,070	829	29
Equity	547	315	74	910	552	65
Strategic Advisory Services	<u>397</u>	<u>296</u>	34	<u>796</u>	<u>553</u>	44
Total Investment Banking net revenues	<u>1,423</u>	<u>1,012</u>	41	<u>2,776</u>	<u>1,934</u>	44
Total GMI net revenues	<u>6,189</u>	<u>4,566</u>	36	<u>12,729</u>	<u>9,133</u>	39
Non-interest expenses before one-time compensation expenses	4,087	3,101	32	8,284	6,083	36
One-time compensation expenses	<u>-</u>	<u>-</u>		<u>-</u>	<u>1,369</u>	N/M
Pre-tax earnings from continuing operations	<u>\$2,102</u>	<u>\$1,465</u>	43	<u>\$ 4,445</u>	<u>\$1,681</u>	164
Pre-tax profit margin from continuing operations	34.0%	32.1%		34.9%	18.4%	

N/M = Not Meaningful

During the second quarter of 2007, each of GMI's major business lines — Fixed Income, Currencies and Commodities ("FICC"); Equity Markets; and Investment Banking — generated very strong net revenues compared with the second quarter of 2006. GMI's net revenues increased 36% from the 2006 second quarter, to \$6.2 billion. Pre-tax earnings were \$2.1 billion, 43% higher than the prior-year period, driven by strong revenue growth and continued focus on expenses. The pre-tax profit margin was 34.0%, up from 32.1% in the year-ago quarter.

For the first six months of 2007, GMI's net revenues were a record at \$12.7 billion, an increase of 39% from the first half of 2006, driven by strong revenues in nearly every major line of business. Pre-tax earnings were a record \$4.4 billion, 164% higher from the prior-year period. Pre-tax profit margin was 34.9%, compared with 18.4% in the first half of 2006. Excluding the impact of the \$1.4 billion of one-time compensation expenses recognized by GMI in the first quarter of 2006, GMI's pre-tax earnings for the first six months of 2006 were \$3.1 billion, and the pre-tax profit margin was 33.4%. See Exhibits 99.4 and 99.5 for a reconciliation of non-GAAP measures.

A detailed discussion of GMI's net revenues follows:

#### ***Fixed Income, Currencies and Commodities (FICC)***

FICC net revenues include principal transactions and net interest profit (which we believe should be viewed in aggregate to assess trading results), commissions, revenues from principal investments, fair value adjustments on investments that are held for capital appreciation and/or current income, and other revenues.

In the second quarter of 2007, FICC net revenues were \$2.6 billion, up 55% from the second quarter of 2006. For the first six months of 2007, FICC generated a record \$5.4 billion in net revenues, up 45% from the first six months of 2006, reflecting increased diversity and depth across asset classes and regions. These increases were driven primarily by strong growth in net revenues from trading credit products, interest rate products and commodities. These increases were partially offset by a revenue decline in the structured finance and investments business, which includes mortgage-related activities.

Revenues from mortgage-related activities for both the second quarter of 2007 and the first six months of 2007 declined from the prior year periods resulting primarily from a difficult environment for the origination, securitization and trading of sub-prime mortgage loans and securities in the United States.

#### ***Equity Markets***

Equity Markets net revenues include commissions, principal transactions and net interest profit (which we believe should be viewed in aggregate to assess trading results), revenues from equity method investments, fair value adjustments on private equity investments that are held for capital appreciation and/or current income, and other revenues.

In the second quarter of 2007, Equity Markets net revenues were \$2.1 billion, up 15% over the year-ago quarter with strong performances in nearly every major revenue category. The increase was driven by record net revenues in equity-linked trading and financing and services, as well as significant growth in revenues from our cash and proprietary trading businesses. These increases were partially offset by a revenue decline in our private equity business.

For the first six months of 2007, Equity Markets net revenues were a record \$4.5 billion, up 31% from the year-ago period. The increase in net revenues was primarily driven by equity-linked trading and our cash trading business, partially offset by a decline in our private equity business.

### ***Investment Banking***

Investment Banking net revenues for the second quarter of 2007 were \$1.4 billion, up 41% from the year-ago quarter. The substantial increase was driven by strong revenue growth in equity origination, debt origination and merger and acquisition advisory services.

For the first half of 2007, Investment Banking net revenues were a record \$2.8 billion, up 44% from the prior-year period, primarily due to strong growth in equity origination revenues.

### ***Origination***

Origination revenues represent fees earned from the underwriting of debt, equity and equity-linked securities as well as loan syndication fees.

Origination revenues in the second quarter of 2007 were \$1.0 billion, up 43% from the year-ago quarter. Equity origination set a new revenue record at \$547 million, up 74% from the 2006 second quarter. Debt origination revenues were also strong at \$479 million, up 19% from the year-ago quarter. The increase in revenues for debt and equity origination compared to the prior year quarter was primarily related to an increase in deal volume.

For the first six months of 2007, origination revenues were \$2.0 billion, up 43% from the year-ago period. Equity and debt origination revenues were up 65% and 29%, respectively, compared with the first six months of 2006. The increase in revenues for debt and equity origination compared to the prior-year period was primarily related to an increase in deal volume.

On April 25, 2007, we agreed to purchase approximately \$3 billion of perpetual convertible preferred shares from a key client, in a non-strategic capital markets transaction that enabled the client to raise funds to retire a previously issued series of preferred stock. We intend to hold this investment for a substantial period of time and to utilize appropriate risk management techniques to limit the impact of the change in value of the securities on our financial position and results of operations. The revenues associated with this transaction have been included in GMI's equity origination and equity markets businesses and recorded in principal transactions in the accompanying Condensed Consolidated Statements of Earnings for the three- and six-month periods ended June 29, 2007.

### ***Strategic Advisory Services***

Strategic advisory services revenues, which include merger and acquisition and other advisory fees, were \$397 million in the second quarter of 2007, an increase of 34% over the year-ago quarter as overall deal volume increased.

Year-to-date strategic advisory services revenues increased 44% from the year-ago period, to \$796 million, on higher activity and an increase in our share of completed merger and acquisition volume.

For additional information on GMI's segment results, refer to Note 2 to the Condensed Consolidated Financial Statements.

GWM Results of Operations

(dollars in millions)

	For the Three Months Ended			For the Six Months Ended		
	June 29, 2007	June 30, 2006	% Inc.	June 29, 2007	June 30, 2006	% Inc.
GPC						
Fee-based revenues	\$ 1,544	\$ 1,383	12%	\$ 3,017	\$ 2,696	12%
Transactional and origination revenues	1,015	889	14	1,926	1,772	9
Net interest profit and related hedges <sup>(1)</sup>	577	521	11	1,169	1,037	13
Other revenues	113	77	47	210	131	60
Total GPC net revenues	3,249	2,870	13	6,322	5,636	12
GIM						
Total GIM net revenues	305	139	119	566	243	133
<b>Total GWM net revenues</b>	<b>3,554</b>	<b>3,009</b>	<b>18</b>	<b>6,888</b>	<b>5,879</b>	<b>17</b>
Non-interest expenses before one-time compensation expenses	2,575	2,313	11	5,125	4,573	12
One-time compensation expenses	—	—	—	—	281	N/M
<b>Pre-tax earnings from continuing operations</b>	<b>\$ 979</b>	<b>\$ 696</b>	<b>41</b>	<b>\$ 1,763</b>	<b>\$ 1,025</b>	<b>72</b>
<b>Pre-tax profit margin from continuing operations</b>	<b>27.5%</b>	<b>23.1%</b>		<b>25.6%</b>	<b>17.4%</b>	
Total Financial Advisors <sup>(2)</sup>	16,200	15,520		16,200	15,520	

N/M = Not Meaningful

(1) Includes interest component of non-qualifying derivatives which are included in other revenues on the Condensed Consolidated Statements of Earnings.

(2) Includes 170 and 140 Financial Advisors associated with the Mitsubishi UFJ joint venture at the end of 2Q07 and 2Q06, respectively.

GWM is comprised of GPC and GIM. Our share of the after-tax earnings of BlackRock are included in the GIM portion of GWM revenues for the three- and six-month periods ended June 29, 2007, but not the three- and six-month periods ended June 30, 2006, when our asset management activities were reported in the former MLIM segment.

GWM generated record net revenues of \$3.6 billion for the second quarter of 2007, up 18% from the year-ago quarter, reflecting strong growth in both GPC and GIM businesses. Pre-tax earnings were \$1.0 billion, up 41% from the year-ago period, and the pre-tax profit margin was a record 27.5%, compared with 23.1% in the second quarter of 2006.

For the first six months of 2007, GWM's net revenues increased 17%, to a record \$6.9 billion, driven by record revenues in both GPC and GIM. Excluding the impact of the \$281 million of one-time compensation expenses recognized by GWM in the first quarter of 2006, GWM's 2007 pre-tax earnings for the first six months of 2007 were up 35% from the year-ago period to a record \$1.8 billion, driven by growth in revenues. On the same basis, the pre-tax profit margin was 25.6%, compared with 22.2% in the year-ago period, driven by the impact of the investment in BlackRock and strong operating leverage across the business. See Exhibit 99.4 for a reconciliation of non-GAAP measures.

GWM's net inflows of client assets into annuitized-revenue products were \$12 billion for the second quarter of 2007 and \$28 billion for the first half of 2007. Assets in annuitized-revenue products ended the quarter at \$668 billion, up 19% from the year-ago quarter. Total client assets in GWM accounts

were \$1.7 trillion, up 14% from the year-ago quarter. Total net new money was \$9 billion for the second quarter of 2007 and \$24 billion for the first six months of 2007.

The value of client assets in GWM accounts at June 29, 2007 and June 30, 2006 follows:

(dollars in billions)

	June 29, 2007	June 30, 2006
Assets in client accounts:		
U.S.	\$ 1,550	\$ 1,370
Non-U.S.	153	124
Total	\$ 1,703	\$ 1,494

On January 29, 2007, we announced that we had entered into a definitive agreement with First Republic Bank (“First Republic”) to acquire all of the outstanding common shares of First Republic in exchange for a combination of cash and stock for a total transaction value of \$1.8 billion. First Republic is a private banking and wealth management firm focused on high-net-worth individuals and their businesses. The transaction is expected to close in the third quarter of 2007, pending necessary regulatory approval. The shareholders of First Republic approved this transaction on July 26, 2007. The results of operations of First Republic will be included in GWM.

### ***Global Private Client (GPC)***

GPC’s second quarter 2007 net revenues were \$3.2 billion, up 13% from the year-ago quarter. The increase in GPC’s net revenues was driven by all major revenue categories. For the first six months of 2007, GPC’s net revenues increased 12% over the prior-year period to a record \$6.3 billion.

Financial Advisor headcount reached 16,200 at the end of the second quarter of 2007, a net increase of 680 FAs since the second quarter of 2006, as GPC continued to successfully execute its strategy for recruiting and training high-quality FAs.

A detailed discussion of GPC’s revenues follows:

### ***Fee-based revenues***

Fee-based revenues primarily consist of portfolio service fees that are derived from accounts that charge an annual fee based on net asset value (generally billed quarterly in advance based on prior quarter asset values), such as Merrill Lynch Consults® (a separately managed account product) and Unlimited Advantage® (a fee-based brokerage account). Fee-based revenues also include fees from insurance products and taxable and tax-exempt money market funds, as well as fixed annual account fees and other account-related fees, and commissions related to distribution fees on mutual funds.

In March 2007, the U.S. Court of Appeals for the District of Columbia Circuit held that the SEC exceeded its rulemaking authority with respect to Rule 202(a)(11)-1 of the Investment Advisers Act of 1940 (the “Fee-Based Rule”). The Fee-Based Rule generally exempts certain broker-dealers from the requirement to register as investment advisers under the Advisers Act with respect to the offering of fee-based brokerage services. In its decision, the court overturned the Fee-Based Rule in its entirety. While the result of this decision will likely affect certain of our service offerings, we do not expect it to have a material impact on our future financial results.

GPC’s fee-based revenues were \$1.5 billion in the second quarter of 2007, up 12% from the year-ago quarter. On a year-to-date basis, fee-based revenues increased 12% from the year-ago period to

\$3.0 billion. These increases reflect continued growth in assets in annuitized-revenue products and higher market values.

#### *Transactional and origination revenues*

Transactional and origination revenues include certain commission revenues, such as those that arise from agency transactions in listed and OTC equity securities, insurance products, and mutual funds. These revenues also include principal transactions which primarily represent bid-offer revenues on government bonds and municipal securities, as well as new issue revenues which include selling concessions on newly issued debt and equity securities, including shares of closed-end funds.

Transactional and origination revenues were \$1.0 billion in the second quarter of 2007, up 14% from the year-ago quarter, driven primarily by increased origination activity. Year-to-date transactional and origination revenues were \$1.9 billion, up 9% from the year-ago period, also primarily due to increased origination activity.

#### *Net interest profit and related hedges*

Net interest profit (interest revenues less interest expenses) and related hedges include GPC's allocation of the interest spread earned in our banking subsidiaries for deposits, as well as interest earned, net of provisions for loan losses, on margin, small- and middle-market business and other loans, corporate funding allocations, and the interest component of non-qualifying derivatives.

GPC's net interest profit and related hedge revenues were \$577 million in the second quarter of 2007, up 11% from the year-ago quarter. On a year-to-date basis, GPC's net interest profit and related hedges revenues were up 13% to \$1.2 billion. These increases reflect higher spreads on deposits due to a year-over-year increase in short-term interest rates.

#### *Other revenues*

GPC's other revenues were \$113 million in the second quarter of 2007, up 47% from the year-ago quarter. For the first six months of 2007, other revenues were up 60% to \$210 million. The increases for both period comparisons were primarily due to additional revenues from the distribution of mutual funds and higher foreign exchange gains.

#### ***Global Investment Management (GIM)***

GIM includes revenues from the creation and management of hedge fund and other alternative investment products for clients, as well as our share of net earnings from our ownership positions in other investment management companies, including BlackRock.

GIM's second quarter 2007 revenues of \$305 million were up 119% from the year-ago quarter. For the first six months of 2007, GIM's revenues were \$566 million, up 133% from 2006. The increase in net revenues for both period comparisons was primarily due to the inclusion of revenues from our ownership position in BlackRock.

For additional information on GWM's segment results, refer to Note 2 to the Condensed Consolidated Financial Statements.

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**Merrill Lynch Investment Managers**

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On September 29, 2006, Merrill Lynch merged MLIM with BlackRock in exchange for a total of 65 million common and preferred shares in the newly combined BlackRock, representing an economic interest of approximately half. Following the merger, the MLIM business segment ceased to exist, and under the equity method of accounting, an estimate of the net earnings associated with Merrill Lynch's ownership position in BlackRock is recorded in the GIM portion of the GWM segment. For the second quarter of 2006, MLIM's net revenues were \$630 million, and its pre-tax earnings were \$240 million. For the first six months of 2006, MLIM's net revenues were \$1.2 billion, and its pre-tax earnings were \$353 million. Excluding the impact of the \$109 million of one-time compensation expenses recognized by MLIM in the first quarter of 2006, MLIM's pre-tax earnings for the first six months of 2006 were \$462 million.

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**Geographic Information**

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Our operations are organized into five regions which include: the United States; Europe, Middle East, and Africa ("EMEA"); Pacific Rim; Latin America; and Canada. The information that follows, in management's judgment, provides a reasonable representation of each region's contribution to the consolidated net revenues for the three and six months ended June 29, 2007 and June 30, 2006:

(dollars in millions)

	For the Three Months Ended			For the Six Months Ended		
	June 29, 2007	June 30, 2006(1)	% Inc	June 29, 2007	June 30, 2006(2)	% Inc
<b>Net revenues</b>						
EMEA	\$ 2,121	\$ 1,695	25%	\$ 4,217	\$ 3,373	25%
Pacific Rim	1,482	998	48	2,660	1,880	41
Latin America	344	250	38	732	540	36
Canada	118	97	22	287	185	55
Total Non-U.S.	4,065	3,040	34	7,896	5,978	32
United States(3)	5,599	5,069	10	11,552	10,038	15
<b>Total</b>	<b>\$ 9,664</b>	<b>\$ 8,109</b>	<b>19%</b>	<b>\$19,448</b>	<b>\$16,016</b>	<b>21%</b>

(1) The 2006 second quarter results include net revenues earned by MLIM of \$630 million, which include non-U.S. net revenues of \$348 million.

(2) The 2006 six-month results include net revenues earned by MLIM of \$1.2 billion, which include non-U.S. net revenues of \$636 million.

(3) Corporate revenues and adjustments are reflected in the U.S. region.

Non-U.S. net revenues for the second quarter 2007 increased to \$4.1 billion, up 34% from the 2006 second quarter. Non-U.S. net revenues represented 42% of our second quarter 2007 total net revenues, compared to 37% in the year-ago quarter, which included net revenues earned by MLIM. The second quarter 2007 growth of non-U.S. net revenues was mainly attributable to higher revenues in the Pacific Rim and EMEA regions. While we experienced growth of non-U.S. net revenues across all businesses in the second quarter of 2007, the most significant increases were from GMI. For GMI, non-U.S. net revenues represented 61% of total GMI net revenues in the second quarter of 2007, up from 52% in the year-ago quarter. For GWM, non-U.S. net revenues represented 11% of total GWM net revenues for both the 2007 and 2006 second quarter results.

Net revenues in EMEA were \$2.1 billion in the second quarter of 2007, an increase of 25% from the year-ago quarter. These results were spread across multiple products and businesses mainly within



GMI. In Global Markets, we had strong growth in our FICC business, mainly reflecting higher revenues from interest rate and credit products as well as commodities. Equity Markets' strong results reflected increases from equity-linked products and higher revenues from our financing and services business, which offset lower revenues from our private equity investments. Investment Banking primarily benefited from higher revenues from our strategic advisory services.

Net revenues in the Pacific Rim were \$1.5 billion in the second quarter of 2007, an increase of 48% from the year-ago quarter. These results reflected increases across multiple businesses and products mainly within GMI. In Global Markets, the growth experienced in Equity Markets was driven by higher revenues from equity-linked products and cash equity trading activity, while FICC primarily benefited from higher revenues from interest rate and credit products. Investment Banking primarily benefited from higher equity origination revenues.

Net revenues in Latin America increased 38% in the second quarter of 2007, primarily reflecting strong results in both our GMI and GWM businesses.

Net revenues in Canada increased 22% in the second quarter of 2007, primarily due to strong results in GMI's Equity Markets and Investment Banking businesses.

For the first six months of 2007, non-U.S net revenues increased to \$7.9 billion, up 32% from the first six months of 2006.

Non-U.S. net revenues represented 41% of total net revenues, compared to 37% for the first six months of 2006, which included net revenues earned by MLIM. While we experienced higher revenues across all regions and businesses, the increase was mainly attributable to EMEA and the Pacific Rim regions with the most significant increase attributable to GMI. For the first six months of 2007, non-US net revenues in GMI represented 57% of its total net revenues compared to 51% for the first six months of 2006.

## Consolidated Balance Sheets

Management continually monitors and evaluates the size and composition of the Consolidated Balance Sheet. The following table summarizes the June 29, 2007 and December 29, 2006 period-end, and first six months of 2007 and full-year 2006 average balance sheets:

(dollars in millions)

	June 29, 2007	2007 Six Month Average(1)	Dec. 29, 2006	2006 Full Year Average(1)
<b>Assets</b>				
<b>Trading-Related</b>				
Securities financing assets	\$ 496,669	\$ 479,147	\$321,907	\$ 362,090
Trading assets	224,789	236,377	203,848	193,911
Other trading-related receivables	89,489	87,574	71,621	69,510
	<u>810,947</u>	<u>803,098</u>	<u>597,376</u>	<u>625,511</u>
<b>Non-Trading-Related</b>				
Cash	57,165	43,994	45,558	37,760
Investment securities	86,439	83,455	83,410	70,827
Loans, notes, and mortgages, net	73,465	76,261	73,029	70,992
Other non-trading assets	48,308	50,368	41,926	43,012
	<u>265,377</u>	<u>254,078</u>	<u>243,923</u>	<u>222,591</u>
<b>Total assets</b>	<u>\$1,076,324</u>	<u>\$1,057,176</u>	<u>\$841,299</u>	<u>\$ 848,102</u>
<b>Liabilities</b>				
<b>Trading-Related</b>				
Securities financing liabilities	\$ 426,743	\$ 444,937	\$291,045	\$ 332,741
Trading liabilities	120,424	140,875	98,862	117,873
Other trading-related payables	99,420	104,105	75,622	80,238
	<u>646,587</u>	<u>689,917</u>	<u>465,529</u>	<u>530,852</u>
<b>Non-Trading-Related</b>				
Short-term borrowings	20,064	14,792	18,110	17,104
Deposits	82,801	85,193	84,124	81,109
Long-term borrowings	226,016	192,219	181,400	141,278
Junior subordinated notes (related to trust preferred securities)	4,403	3,631	3,813	3,091
Other non-trading liabilities	54,262	30,834	49,285	37,251
	<u>387,546</u>	<u>326,669</u>	<u>336,732</u>	<u>279,833</u>
<b>Total liabilities</b>	<u>1,034,133</u>	<u>1,016,586</u>	<u>802,261</u>	<u>810,685</u>
<b>Total stockholders' equity</b>	<u>42,191</u>	<u>40,590</u>	<u>39,038</u>	<u>37,417</u>
<b>Total liabilities and stockholders' equity</b>	<u>\$1,076,324</u>	<u>\$1,057,176</u>	<u>\$841,299</u>	<u>\$ 848,102</u>

(1) Averages represent our daily balance sheet estimates, which may not fully reflect netting and other adjustments included in period-end balances. Balances for certain assets and liabilities are not revised on a daily basis.

## Off Balance Sheet Arrangements

As a part of our normal operations, we enter into various off balance sheet arrangements that may require future payments. The table below outlines the significant off balance sheet arrangements, as well as the future expirations as of June 29, 2007:

(dollars in millions)

	Expiration				
	Total	Less than 1 Year	1 - 3 Years	3+ - 5 Years	Over 5 Years
Liquidity and default facilities with SPEs <sup>(1)</sup>	\$62,608	\$57,818	\$ 4,046	\$ 137	\$ 607
Residual value guarantees <sup>(2)</sup>	1,009	70	410	123	406
Standby letters of credit and other guarantees <sup>(3)</sup>	5,898	1,865	920	1,265	1,848

(1) Amounts relate primarily to liquidity facilities and credit default protection provided to municipal bond securitization SPEs and asset-backed commercial paper conduits that we sponsor.

(2) Includes residual value guarantees associated with the Hopewell campus and aircraft leases of \$322 million.

(3) Includes reimbursement agreements with the Mortgage 100<sup>sm</sup> program, guarantees related to principal-protected mutual funds, and certain indemnifications related to foreign tax planning strategies.

Refer to Note 12 to the Condensed Consolidated Financial Statements for additional information.

## Contractual Obligations and Commitments

### Contractual Obligations

In the normal course of business, we enter into various contractual obligations that may require future cash payments. The accompanying table summarizes our contractual obligations by remaining maturity at June 29, 2007. Excluded from this table are obligations recorded on the Condensed Consolidated Balance Sheets that are: (i) generally short-term in nature, including securities financing transactions, trading liabilities, contractual agreements, commercial paper and other short-term borrowings and other payables; (ii) deposits; (iii) obligations that are related to our insurance subsidiaries, including liabilities of insurance subsidiaries, which are subject to significant variability; and (iv) separate accounts liabilities, which fund separate accounts assets.

(dollars in millions)

	Expiration				
	Total	Less than 1 Year	1 - 3 Years	3+ - 5 Years	Over 5 Years
Long-term borrowings	\$226,016	\$45,127	\$ 74,405	\$ 44,045	\$62,439
Purchasing and other commitments	13,690	10,304	900	681	1,805
Junior subordinated notes (related to trust preferred securities)	4,403	-	-	-	4,403
Operating lease commitments	3,973	607	1,155	948	1,263

As disclosed in Note 14 of the Condensed Consolidated Financial Statements, Merrill Lynch has unrecognized tax benefits as of the date of adoption of FIN 48 of approximately \$1.5 billion. Of this

total, approximately \$1.0 billion (net of federal benefit of state issues, competent authority and foreign tax credit offsets) represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate in future periods. As indicated in Note 14, unrecognized tax benefits with respect to the U.S. Tax Court case and the Japanese assessment, while paid, have been included in the \$1.5 billion and the \$1.0 billion amounts above. Due to the uncertainty of the amounts to be ultimately paid as well as the timing of such payments, all FIN 48 liabilities which have not been paid have been excluded from the Contractual Obligations table.

## Commitments

At June 29, 2007, our commitments had the following expirations:

(dollars in millions)

	Total	Expiration			Over 5 Years
		Less than 1 Year	1 - 3 Years	3+- 5 Years	
Commitments to extend credit <sup>(1)</sup>	\$120,640	\$72,251	\$ 12,287	\$ 25,027	\$11,075
Commitments to enter into resale agreements	10,469	10,469	-	-	-

(1) See Note 7 and Note 12 to the Condensed Consolidated Financial Statements.

## Capital and Funding

The primary objectives of our capital management and funding strategies are as follows:

- Maintain sufficient long-term capital to support the execution of our business strategies and to achieve our financial performance objectives;
- Ensure liquidity across market cycles and through periods of financial stress; and
- Comply with regulatory capital requirements.

## Long-Term Capital

Our long-term capital sources include equity capital, long-term borrowings and certain deposits in bank subsidiaries that we consider to be long-term or stable in nature.

At June 29, 2007 and December 29, 2006 total long-term capital consisted of the following:

(dollars in millions)

	June 29, 2007	Dec. 29, 2006
Common equity	\$ 37,567	\$ 35,893
Preferred stock	4,624	3,145
Trust preferred securities <sup>(1)</sup>	3,976	3,323
Equity capital	46,167	42,361
Subordinated long-term debt obligations	10,466	6,429
Senior long-term debt obligations <sup>(2)</sup>	155,267	120,122
Deposits <sup>(3)</sup>	68,160	71,204
Total long-term capital	\$280,060	\$240,116

- (1) Represents junior subordinated notes (related to trust preferred securities), net of related investments. The related investments are reported as investment securities and were \$427 million at June 29, 2007 and \$490 million at December 29, 2006.*
- (2) Excludes junior subordinated notes (related to trust preferred securities), the current portion of long-term borrowings and the long-term portion of other subsidiary financing that is non-recourse to or not guaranteed by ML & Co. Borrowings that mature in more than one year, but contain provisions whereby the holder has the option to redeem the obligations within one year, are reflected as the current portion of long-term borrowings and are not included in long-term capital.*
- (3) Includes \$56,600 million and \$11,560 million of deposits in U.S. and non-U.S. banking subsidiaries, respectively, at June 29, 2007, and \$59,341 million and \$11,863 million of deposits in U.S. and non-U.S. banking subsidiaries, respectively, at December 29, 2006 that we consider to be long-term based on our liquidity models.*

At June 29, 2007, our long-term capital sources of \$280.1 billion exceeded our estimated long-term capital requirements. See Liquidity Risk in the Risk Management Section for additional information.

## **Equity Capital**

At June 29, 2007, equity capital, as defined by Merrill Lynch, was \$46.2 billion and comprised of \$37.6 billion of common equity, \$4.6 billion of preferred stock, and \$4.0 billion of trust preferred securities. We define equity capital more broadly than stockholders' equity under U.S. generally accepted accounting principles, as we include other capital instruments with equity-like characteristics such as trust preferred securities. We view trust preferred securities as equity capital because they are either perpetual or have maturities of at least 50 years at issuance. These trust preferred securities represent junior subordinated notes, net of related investments. Junior subordinated notes (related to trust preferred securities) are reported on the Condensed Consolidated Balance Sheets as liabilities for accounting purposes. The related investments are reported as investment securities on the Condensed Consolidated Balance Sheets.

We regularly assess the adequacy of our equity capital base relative to the estimated risks and needs of our businesses, the regulatory and legal capital requirements of our subsidiaries, standards required by the SEC's consolidated supervised entity ("CSE") rules and considerations of rating agencies. Merrill Lynch is in compliance with applicable CSE standards. Refer to Note 15 to the Condensed Consolidated Financial Statements for additional information on regulatory requirements. We also assess the impact of our capital structure on financial performance metrics.

We have developed economic capital models to determine the amount of equity capital we need to cover potential losses arising from market, credit and operational risks. We developed these statistical risk models in conjunction with our risk management practices, and they allow us to attribute an amount of equity to each of our businesses that reflects the risks of that business, both on- and off-balance sheet. We regularly review and periodically refine models and other tools used to estimate risks, as well as the assumptions used in those models and tools to provide a reasonable and conservative assessment of our risks across a stressed market cycle. We also assess the need for equity capital to support risks that may not be adequately measured through these risk models. When we deem prudent, we purchase protection against certain risks.

In addition, we consider how much equity capital we may need to support normal business growth and strategic initiatives. In the event that we generate common equity capital beyond our estimated needs, we seek to return that capital to shareholders through share repurchases and dividends, considering the impact on our financial performance metrics.

Major components of the changes in our equity capital for the first six months of 2007 are as follows:

*(dollars in millions)*

Balance at December 29, 2006	\$42,361
Net earnings	4,297
Issuance of preferred stock, net of repurchases and re-issuances	1,479
Issuance of trust preferred securities, net of redemptions and related investments	653
Common and preferred stock dividends	(749)
Common stock repurchases	(3,800)
Net effect of employee stock transactions and other <sup>(1)</sup>	1,926
Balance at June 29, 2007	\$46,167

*(1) Includes effect of accumulated other comprehensive loss and other items.*

Our equity capital of \$46.2 billion at June 29, 2007 increased \$3.8 billion, or 9%, from December 29, 2006. Equity capital increased in the first six months of 2007 primarily through net earnings, the net issuance of preferred stock and trust preferred securities and the net effect of employee stock transactions. The equity capital increase was partially offset by common stock repurchases and dividends.

On May 2, 2007, Merrill Lynch Capital Trust II issued \$950 million of 6.45% trust preferred securities and invested the proceeds in junior subordinated notes issued by ML & Co.

On March 30, 2007, Merrill Lynch Preferred Capital Trust II redeemed all of the outstanding \$300 million of 8.00% trust preferred securities.

On March 20, 2007, we issued \$1.5 billion of floating rate, non-cumulative, perpetual preferred stock.

On January 18, 2007, the Board of Directors declared an additional 40% increase in the regular quarterly dividend to 35 cents per common share.

During the first six months of 2007, we repurchased 42.2 million common shares at an average repurchase price of \$90.05 per share. On April 30, 2007 the Board of Directors authorized the repurchase of an additional \$6 billion of Merrill Lynch's outstanding common shares. At June 29, 2007, we had completed the \$5 billion repurchase program authorized in October 2006 and had \$5.4 billion of authorized repurchase capacity remaining.

### **Balance Sheet Leverage**

Assets-to-equity leverage ratios are commonly used to assess a company's capital adequacy. We believe that a leverage ratio adjusted to exclude certain assets considered to have low risk profiles and assets in customer accounts financed primarily by customer liabilities provides a more meaningful measure of balance sheet leverage in the securities industry than an unadjusted ratio. We calculate adjusted assets by reducing total assets by (1) securities financing transactions and securities received as collateral less trading liabilities net of contractual agreements and (2) segregated cash and securities and separate accounts assets.

As leverage ratios are not risk sensitive, we do not rely on them to measure capital adequacy. When we assess our capital adequacy, we consider more sophisticated measures that capture the risk profiles of the assets, the impact of hedging, off-balance sheet exposures, operational risk and other considerations.

The following table provides calculations of our leverage ratios at June 29, 2007 and December 29, 2006:

(dollars in millions)

	June 29, 2007	Dec. 29, 2006
Total assets	\$1,076,324	\$ 841,299
Less:		
Receivables under resale agreements	261,266	178,368
Receivables under securities borrowed transactions	187,355	118,610
Securities received as collateral	48,048	24,929
Add:		
Trading liabilities, at fair value, excluding contractual agreements	65,135	60,428
Sub-total	644,790	579,820
Less:		
Segregated cash and securities balances	18,410	13,449
Separate account assets	12,605	12,314
Adjusted assets	613,775	554,057
Less:		
Goodwill and other intangible assets	3,644	2,457
Tangible adjusted assets	\$ 610,131	\$ 551,600
Stockholders' equity	\$ 42,191	\$ 39,038
Add:		
Trust preferred securities <sup>(1)</sup>	3,976	3,323
Equity capital	\$ 46,167	\$ 42,361
Tangible equity capital <sup>(2)</sup>	\$ 42,523	\$ 39,904
Leverage ratio <sup>(3)</sup>	23.3x	19.9x
Adjusted leverage ratio <sup>(4)</sup>	13.3x	13.1x
Tangible adjusted leverage ratio <sup>(5)</sup>	14.3x	13.8x

(1) Represents junior subordinated notes (related to trust preferred securities), net of related investments. The related investments are reported as investment securities and were \$427 million and \$490 million at June 29, 2007 and December 29, 2006, respectively.

(2) Equity capital less goodwill and other intangible assets.

(3) Total assets divided by equity capital.

(4) Adjusted assets divided by equity capital.

(5) Tangible adjusted assets divided by tangible equity capital.

## Funding

We fund our assets primarily with a mix of secured and unsecured liabilities through a globally coordinated funding strategy. We fund a portion of our trading assets with secured liabilities, including repurchase agreements, securities loaned and other short-term secured borrowings, which are less sensitive to our credit ratings due to the underlying collateral. A portion of our short-term borrowings are secured under a master note lending program. These notes are similar in nature to other collateralized financing sources such as securities sold under agreements to repurchase. Refer to Note 9 to the Condensed Consolidated Financial Statements for additional information regarding our borrowings.

We use unsecured liabilities to fund certain trading assets, as well as other long-dated assets not funded with equity. Our unsecured liabilities consist of the following:

*(dollars in millions)*

	June 29, 2007	December 29, 2006
Commercial paper	\$ 9,679	\$ 6,357
Promissory Notes	3,450	-
Other unsecured short-term borrowings <sup>(1)</sup>	3,996	1,953
Current portion of long-term borrowings <sup>(2)</sup>	43,611	37,720
Total unsecured short-term borrowings	60,736	46,030
Senior long-term borrowings <sup>(3)</sup>	155,267	120,122
Subordinated long-term borrowings	10,466	6,429
Total unsecured long-term borrowings	165,733	126,551
Deposits	\$ 82,801	\$ 84,124

*(1) Excludes \$2.9 billion and \$9.8 billion of secured short-term borrowings at June 29, 2007 and December 29, 2006, respectively; these short-term borrowings are represented under a master note lending program.*

*(2) Excludes \$1.5 billion and \$460 million of the current portion of other subsidiary financing that is non-recourse or not guaranteed by ML & Co. at June 29, 2007 and December 29, 2006, respectively.*

*(3) Excludes junior subordinated notes (related to trust preferred securities), current portion of long-term borrowings, and the long-term portion of other subsidiary financing that is non-recourse or not guaranteed by ML & Co.*

Our primary funding objectives are maintaining sufficient funding sources to support our existing business activities and future growth while ensuring that we have liquidity across market cycles and through periods of financial stress. To achieve our objectives, we have established a set of funding strategies that are described below:

- Diversify funding sources;
- Maintain sufficient long-term borrowings;
- Concentrate unsecured funding at ML & Co.;
- Use deposits as a source of funding; and
- Adhere to prudent governance principles.

#### ***Diversification of Funding Sources***

We strive to diversify and expand our funding globally across programs, markets, currencies and investor bases. We issue debt through syndicated U.S. registered offerings, U.S. registered and unregistered medium-term note programs, non-U.S. medium-term note programs, non-U.S. private placements, U.S. and non-U.S. commercial paper and through other methods. We distribute a significant portion of our debt offerings through our retail and institutional sales forces to a large, diversified global investor base. Maintaining relationships with our investors is an important aspect of our funding strategy. We also make markets in our debt instruments to provide liquidity for investors.



At June 29, 2007 our total short- and long-term borrowings were issued in the following currencies:

*(USD equivalent in millions)*

USD	\$137,432	55%
EUR	62,825	26
JPY	15,300	6
GBP	11,695	5
AUD	5,520	2
CAD	5,078	2
CHF	1,859	1
INR	1,515	1
Other <sup>(1)</sup>	4,856	2
Total	\$246,080	100%

*Note: excludes junior subordinated notes (related to trust preferred securities).*

*(1) Includes various other foreign currencies, none of which individually exceed 1% of total issuances.*

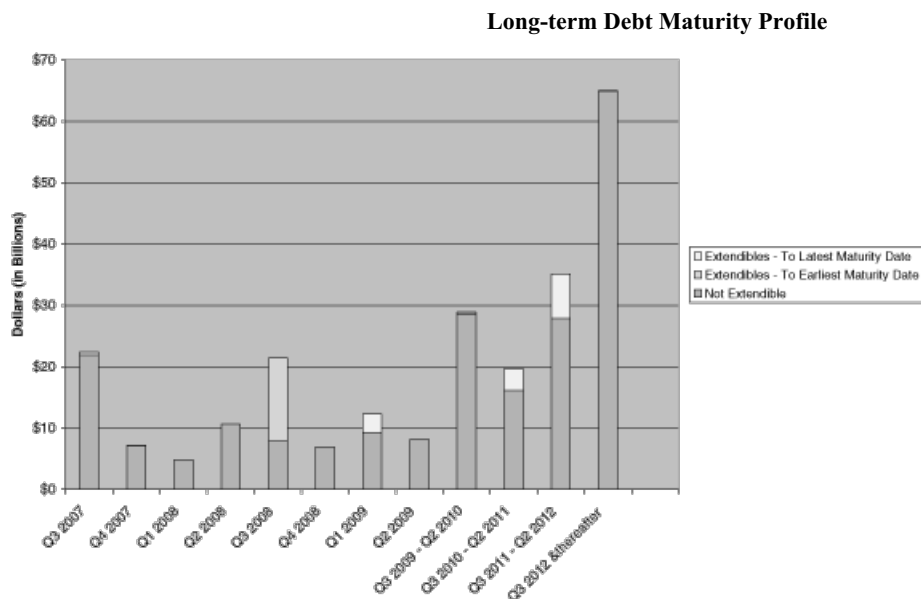
We also diversify our funding sources by issuing various types of debt instruments, including structured notes and extendible notes. Structured notes are debt obligations with returns that are linked to other debt or equity securities, indices, currencies or commodities. We typically hedge these notes with positions in derivatives and/or in the underlying instruments. We could be required to immediately settle certain structured note obligations for cash or other securities under certain circumstances, which we take into account for liquidity planning purposes. Structured notes outstanding were \$46.7 billion and \$33.8 billion at June 29, 2007 and December 29, 2006, respectively.

Extendible notes are debt obligations that have an extendible maturity. The initial maturity of the majority of our extendible notes is thirteen months. These notes automatically extend before they become current, unless the holders exercise their option to redeem the notes. Extendible notes are included in long-term borrowings while the remaining maturity is greater than one year. Based on current market conditions, we expect that these notes will automatically extend. Total extendible notes outstanding were \$14.2 billion and \$10.6 billion at June 29, 2007 and December 29, 2006, respectively.

#### ***Maintenance of Sufficient Long-Term Borrowings***

An important objective of our asset-liability management is maintaining sufficient long-term borrowings to meet our long-term capital requirements. As such, we routinely issue debt in a variety of maturities and currencies to achieve cost efficient funding and an appropriate maturity profile. While the cost and availability of unsecured funding may be negatively impacted by general market conditions or by matters specific to the financial services industry or Merrill Lynch, we seek to mitigate this refinancing risk by actively managing the amount of our borrowings that we anticipate will mature within any one month or quarter.

At June 29, 2007, the weighted average maturity of our long-term borrowings exceeded five years. The following chart presents our long-term borrowings maturity profile as of June 29, 2007 (quarterly for two years and annually thereafter):



Major components of the change in long-term borrowings, excluding junior subordinated debt (related to trust preferred securities), during the first six months of 2007 are as follows:

(dollars in billions)

Balance at December 29, 2006	\$181.4
Issuance and resale	74.6
Settlement and repurchase	(29.6)
Other <sup>(1)</sup>	(0.4)
Balance at June 29, 2007 <sup>(2)</sup>	\$226.0

(1) Relates to foreign exchange and other movements.

(2) See Note 9 to the Condensed Consolidated Financial Statements for the long-term borrowings maturity schedule.

Subordinated debt is an important part of our long-term borrowings. During the first six months of 2007, ML & Co. issued \$4.0 billion of subordinated debt in four currencies and with maturities ranging from 2017 to 2037. This subordinated debt was issued to satisfy certain anticipated CSE capital requirements. All of ML & Co.'s subordinated debt is junior in right of payment to ML & Co.'s senior indebtedness.

At June 29, 2007, senior and subordinated debt issued by ML & Co. or by subsidiaries and guaranteed by ML & Co., including short-term borrowings, totaled \$229.4 billion. Except for the \$2.2 billion of zero-coupon contingent convertible debt (Liquid Yield Option Notes or "LYONs<sup>®</sup>") that were

outstanding at June 29, 2007, senior and subordinated debt obligations issued by ML & Co. and senior debt issued by subsidiaries and guaranteed by ML & Co. do not contain provisions that could, upon an adverse change in ML & Co.'s credit rating, financial ratios, earnings, cash flows, or stock price, trigger a requirement for an early repayment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation. See Note 9 to the Condensed Consolidated Financial Statements for additional information.

We use derivative transactions to more closely match the duration of borrowings to the duration of the assets being funded, thereby enabling interest rate risk to be within limits set by our Market Risk Management Group. Interest rate swaps also serve to convert our interest expense and effective borrowing rate principally to floating rate. We also enter into currency swaps to hedge assets that are not financed through debt issuance in the same currency. We hedge investments in subsidiaries in non-U.S. dollar currencies in whole or in part to mitigate foreign exchange translation adjustments in accumulated other comprehensive loss. See Notes 1 and 6 to the 2006 Annual Report for further information.

#### ***Concentration of Unsecured Funding at ML & Co.***

ML & Co. is the primary issuer of all unsecured, non-deposit financing instruments that we use predominantly to fund assets in subsidiaries, some of which are regulated. The primary benefits of this strategy are greater control, reduced funding costs, wider name recognition by investors, and greater flexibility to meet variable funding requirements of subsidiaries. Where regulations, time zone differences, or other business considerations make this impractical, certain subsidiaries enter into their own financing arrangements.

#### ***Deposit Funding***

At June 29, 2007, our bank subsidiaries had \$82.8 billion in customer deposits, which provide a diversified and stable base for funding assets within those entities. Our U.S. deposit base of \$59.3 billion includes an estimated \$47.8 billion of FDIC-insured deposits, which we believe are less sensitive to our credit ratings. We predominantly source deposit funding from our customer base in the form of our bank sweep programs and time deposits.

Deposits are not available as a source of funding to ML & Co. See Liquidity Risk in the Risk Management section for more information regarding our deposit liabilities.

#### ***Prudent Governance***

We manage the growth and composition of our assets and set limits on the overall level of unsecured funding. Funding activities are subject to regular senior management review and control through Asset/Liability Committee meetings with treasury management and other independent risk and control groups. Our funding strategy and practices are reviewed by the Risk Oversight Committee ("ROC"), Merrill Lynch's executive management and the Finance Committee of the Board of Directors.

#### ***Credit Ratings***

Our credit ratings affect the cost and availability of our unsecured funding, and it is our objective to maintain high quality credit ratings. In addition, credit ratings are important when we compete in certain markets and when we seek to engage in certain long-term transactions, including OTC

derivatives. Factors that influence our credit ratings include the credit rating agencies' assessment of the general operating environment, our relative positions in the markets in which we compete, our reputation, level and volatility of our earnings, our corporate governance and risk management policies, and our capital management practices.

The following table sets forth ML & Co.'s unsecured credit ratings as of July 27, 2007. Rating agencies express outlooks from time to time on these credit ratings, and each of these agencies describes its current outlook as stable.

<b>Rating Agency</b>	<b>Senior Debt Ratings</b>	<b>Subordinated Debt Ratings</b>	<b>Preferred Stock Ratings</b>	<b>Commercial Paper Ratings</b>
Dominion Bond Rating Service Ltd.	AA (low)	A (high)	A	R-1 (middle)
Fitch Ratings	AA-	A+	A+	F1+
Moody's Investors Service, Inc.	Aa3	A1	A2	P-1
Rating & Investment Information, Inc. (Japan)	AA	AA-	A+	a-1+
Standard & Poor's Ratings Services	AA-	A+	A	A-1+

In connection with certain OTC derivatives transactions and other trading agreements, we could be required to provide additional collateral to certain counterparties in the event of a downgrade of the senior debt ratings of ML & Co. At June 29, 2007, the amount of additional collateral that would be required for such derivatives transactions and trading agreements was approximately \$610 million in the event of a one-notch downgrade and approximately \$829 million in the event of a two-notch downgrade of ML & Co.'s long term senior debt credit rating. We consider additional collateral on derivative contracts that may be required in the event of changes in ML & Co.'s ratings as part of our liquidity management practices.

### **Cash Flows**

Cash and cash equivalents of \$38.8 billion at June 29, 2007 increased by \$6.6 billion from December 29, 2006. Cash flows from financing activities provided \$57.5 billion during the first six months of 2007, primarily due to issuances and resales of long-term borrowings, net of settlements and repurchases, of \$45.5 billion and cash from derivative financing transactions of \$12.8 billion. Cash flows used for investing activities during the first six months of 2007 were \$4.8 billion and were primarily due to acquisitions and other investments and net cash used for available-for-sale securities, partially offset by proceeds from loans, notes and mortgages held for investment. Cash flows used for operating activities during the first six months of 2007 were \$46.1 billion and were primarily due to net cash used for resale agreements and securities borrowed transactions, partially offset by cash provided by repurchase agreements and securities loaned transactions.

### **Risk Management**

Risk-taking is integral to the core businesses in which we operate. In the course of conducting our business operations, we are exposed to a variety of risks including market, credit, liquidity, operational and other risks that are material and require comprehensive controls and ongoing oversight. Senior managers of our core businesses are responsible and accountable for management of the risks associated with their business activities. In addition, independent risk groups manage market risk, credit risk, liquidity risk and operational risk. These independent risk groups fall under the management responsibility of our Chief Financial Officer. Along with other independent control groups, including Corporate Audit, Finance and the Office of General Counsel, these disciplines work

to ensure risks are properly identified, measured, monitored, and managed throughout Merrill Lynch. For a full discussion of our risk management framework, see our 2006 Annual Report.

### ***Market Risk***

We define market risk as the potential change in value of financial instruments caused by fluctuations in interest rates, exchange rates, equity and commodity prices, credit spread, and/or other risks. We have a Market Risk Framework that defines and communicates our market risk tolerance and broad overall limits across Merrill Lynch by defining and constraining exposure to specific asset classes, market risk factors and value at risk, or VaR. VaR is a statistical measure of the potential loss in the fair value of a portfolio due to adverse movements in underlying risk factors.

Our Market Risk Management Group and other independent risk and control groups are responsible for approving the products and markets in which our business units and functions will transact and take risk. Moreover, this group is responsible for identifying the risks to which these business units will be exposed in these approved products and markets. Market Risk Management uses a variety of quantitative methods to assess the risk of our positions and portfolios. In particular, Market Risk Management quantifies the sensitivities of our current portfolios to changes in market variables. These sensitivities are then utilized in the context of historical data to estimate earnings and loss distributions that our current portfolios would have incurred throughout the historical period. From these distributions, Market Risk Management derives a number of useful risk statistics, including VaR.

The VaR disclosed in the accompanying table is an estimate of the amount that our current trading portfolios could lose with a specified degree of confidence, over a given time interval. The aggregate VaR for our trading portfolios is less than the sum of the VaRs for individual risk categories because movements in different risk categories occur at different times and, historically, extreme movements have not occurred in all risk categories simultaneously. The difference between the sum of the VaRs for individual risk categories and the VaR calculated for all risk categories is shown in the following table and may be viewed as a measure of the diversification within our portfolios. We believe that the tabulated risk measures provide broad guidance as to the amount we could lose in future periods, and we work continually to improve our measurement and the methodology of our VaR. However, the calculation of VaR requires numerous assumptions and thus VaR should not be viewed as a precise measure of risk. In addition, VaR is not intended to capture worst case scenario losses.

To calculate VaR, we aggregate sensitivities to market risk factors and combine them with a database of historical market factor movements to simulate a series of profits and losses. The level of loss that is exceeded in that series 5% of the time is used as the estimate for the 95% confidence level VaR. The overall VaR amounts are presented across major risk categories, which include exposure to volatility risk found in certain products, such as options. Over the past year, our overall risk profile has become more diverse across the major risk categories.

The table that follows presents our average and ending VaR for trading instruments for the first and second quarters of 2007 and the full-year 2006. Additionally, high and low VaR for the second quarter of 2007 is presented independently for each risk category and overall. Because high and low VaR numbers for these risk categories may have occurred on different days, high and low numbers for diversification benefit would not be meaningful.

(dollars in millions)

	June 29, 2007	Mar. 30, 2007	Dec. 29, 2006	High 2Q07	Low 2Q07	Daily Average 2Q07	Daily Average 1Q07	Daily Average 2006
Trading Value-at-Risk <sup>(1)</sup>								
Interest rate and credit spread	48	55	48	83	44	61	53	48
Equity	36	23	29	41	22	31	29	19
Commodity	21	17	13	26	15	20	15	11
Currency	5	4	3	8	2	4	4	4
Subtotal <sup>(2)</sup>	110	99	93			116	101	82
Diversification benefit	(39)	(34)	(41)			(39)	(35)	(32)
Overall	71	65	52	93	58	77	66	50

(1) Based on a 95% confidence level and a one-day holding period.

(2) Subtotals are not provided for highs and lows as they are not meaningful.

On June 29, 2007, trading VaR was higher than on March 30, 2007 due primarily to increased equity exposures. This increase was offset by reduced interest rate and credit spread exposures. The average trading VaR was higher in the second quarter than in the first quarter due primarily to higher equity exposures and higher interest and credit spread exposures earlier in the period. If market conditions are favorable, we may increase our risk-taking in a number of our businesses, including our proprietary trading activities. These activities provide revenue opportunities while also increasing the loss potential under certain market conditions. We monitor these risk levels on a daily basis to verify they remain within corporate risk guidelines and tolerance levels.

To complement VaR and in recognition of its inherent limitations, we use a number of additional risk measurement methods and tools as part of our overall market risk management process. These include stress testing and event risk analysis, which examine portfolio behavior under significant adverse market conditions, including scenarios that would result in material losses for Merrill Lynch.

### Non-Trading Market Risk

Non-trading market risk includes the risks associated with certain non-trading activities, including investment securities, securities financing transactions and equity and certain principal investments. Also included are the risks related to funding activities. Risks related to lending activities are covered in the Credit Risk section that follows.

The primary market risk of non-trading investment securities and non-trading repurchase and reverse repurchase agreements is expressed as sensitivity to changes in the general level of credit spreads, which are defined as the differences in the yields on debt instruments from relevant LIBOR/Swap rates. Non-trading investment securities include securities that are classified as available-for-sale and held-to-maturity as well as investments of insurance subsidiaries. At the end of the second quarter of 2007, the total credit spread sensitivity of these instruments is a pre-tax loss of \$26 million in fair market value for an increase of one basis point, which is one one-hundredth of a percent, in credit spreads, compared to a pre-tax loss of \$22 million at the end of the first quarter of 2007. This change in fair market value is a measurement of economic risk which may differ significantly in magnitude and timing from the actual profit or loss that would be realized under generally accepted accounting principles.

The interest rate risk associated with the non-trading positions, together with funding activities, is expressed as sensitivity to changes in the general level of interest rates. Our funding activities include LYONs®, trust preferred securities and other long-term debt issuances together with interest rate

hedges. At the end of the second quarter of 2007, the net interest rate sensitivity of these positions is a pre-tax loss in fair market value of \$0.3 million for a parallel one basis point increase in interest rates across all yield curves, compared to \$1 million at the end of the first quarter of 2007. This change in fair market value is a measurement of economic risk which may differ significantly in magnitude and timing from the actual profit or loss that would be realized under generally accepted accounting principles.

Other non-trading equity investments include direct private equity interests, private equity fund investments, hedge fund interests, certain direct and indirect real estate investments and other principal investments. These investments are broadly sensitive to general price levels in the equity or commercial real estate markets as well as to specific business, financial and credit factors which influence the performance and valuation of each investment uniquely. Refer to Note 5 of the 2006 Annual Report for additional information on these investments.

#### *Credit Risk*

We define credit risk as the potential for loss that can occur as a result of an individual, counterparty or issuer being unable or unwilling to honor its contractual obligations to us. The Credit Risk Framework is the primary tool that we use to communicate firm-wide credit limits and monitor exposure by constraining the magnitude and tenor of exposure to counterparty and issuer families. Additionally, we have country risk limits that constrain total aggregate exposure across all counterparties and issuers (including sovereign entities) for a given country within predefined tolerance levels.

We have a Global Credit and Commitments Group that assesses the creditworthiness of existing and potential individual clients, institutional counterparties and issuers, and determines firm-wide credit risk levels within the Credit Risk Framework among other tools. This group reviews and monitors specific transactions as well as portfolio and other credit risk concentrations both within and across businesses. This group is also responsible for ongoing monitoring of credit quality and limit compliance and actively works with all of our business units to manage and mitigate credit risk.

#### *Commercial Lending*

Our commercial lending activities consist primarily of corporate and institutional lending, asset-based finance, commercial finance, and commercial real estate related activities. In evaluating certain potential commercial lending transactions, we use a risk-adjusted return-on-capital model in addition to other methodologies.

The following tables present a distribution of commercial loans and closed commitments by credit quality, industry and country as of June 29, 2007, gross of allowances for loan losses and reserves, without considering the impact of purchased credit protection. Closed commitments represent the unfunded portion of existing commitments available for draw down and do not include contingent commitments extended but not yet closed. These tables do not include our large, diversified portfolio of loans and commitments to small- and middle-market businesses, totaling approximately \$3.0 billion in loans and \$2.1 billion in closed commitments as of June 29, 2007. The majority of these

counterparties carry non-investment grade ratings and are predominantly domiciled in the United States.

(dollars in millions)

By Credit Quality <sup>(1)</sup>	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
AA or above	\$ 5,342	\$ 11	\$ 3,419	\$ 3,989
A	2,589	2,857	2,170	12,243
BBB	7,318	2,127	6,113	9,113
BB	12,244	1,158	5,180	1,278
Other	12,205	859	10,097	556
Total	\$39,698	\$ 7,012	\$26,979	\$ 27,179

(1) Based on credit rating agency equivalent of internal credit ratings.

By Industry	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
Financial Institutions	26%	35%	23%	27%
Consumer Goods and Services	25	11	28	19
Real Estate	25	8	11	4
Industrial/Manufacturing	4	2	19	11
Energy/Utilities	2	7	4	18
Technology/Media/Telecommunications	3	22	4	14
All Other	15	15	11	7
Total	100%	100%	100%	100%

By Country	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
United States	56%	51%	62%	73%
United Kingdom	12	1	14	7
Germany	7	18	12	7
Japan	10	6	-	2
France	4	2	3	1
All Other	11	22	9	10
Total	100%	100%	100%	100%

As of June 29, 2007, our largest commercial lending industry concentration was to financial institutions. Commercial borrowers were predominantly domiciled in the United States or had principal operations tied to the United States or its economy. The majority of all outstanding commercial loan balances had a remaining maturity of less than three years. Additional detail on our commercial lending related activities can be found in Note 7 to the Condensed Consolidated Financial Statements.

#### *Residential Mortgage Lending*

We originate and purchase residential mortgage loans, certain of which include features that may result in additional credit risk when compared to more traditional types of mortgages. The potential additional credit risk arising from these mortgages is addressed through adherence to underwriting guidelines. Credit risk is closely monitored in order to ensure that reserves are sufficient and valuations are appropriate. For additional information on residential mortgage lending, see the 2006 Annual Report.



## Derivatives

We enter into International Swaps and Derivatives Association, Inc. master agreements or their equivalent (“master netting agreements”) with substantially all of our derivative counterparties as soon as possible. Master netting agreements provide protection in bankruptcy in certain circumstances and, in some cases, enable receivables and payables with the same counterparty to be offset for risk management purposes. Agreements are negotiated bilaterally and can require complex terms. While we make every effort to execute such agreements, it is possible that a counterparty may be unwilling to sign such an agreement and, as a result, would subject us to additional credit risk. The enforceability of master netting agreements under bankruptcy laws in certain countries or in certain industries is not free from doubt, and receivables and payables with counterparties in these countries or industries are accordingly recorded on a gross basis.

In addition, to reduce the risk of loss, we require collateral, principally cash and U.S. Government and agency securities, on certain derivative transactions. From an economic standpoint, we evaluate risk exposures net of related collateral that meets specified standards.

The following is a summary of counterparty credit ratings for the replacement cost (net of \$12.8 billion of collateral, of which \$8.0 billion represented cash collateral) of OTC trading derivatives in a gain position by maturity at June 29, 2007.

(dollars in millions)

By Credit Quality <sup>(1)</sup>	Years to Maturity				Cross-Maturity Netting <sup>(2)</sup>	Total
	0 to 3	3+ to 5	5+ to 7	Over 7		
AA or above	\$ 5,677	\$1,324	\$1,724	\$ 7,772	\$ (2,277)	\$14,220
A	6,315	1,755	891	3,202	(2,681)	9,482
BBB	2,197	473	289	1,389	(291)	4,057
BB	592	445	254	255	(96)	1,450
Other	4,065	532	257	898	(92)	5,660
Total	\$18,846	\$4,529	\$3,415	\$13,516	\$ (5,437)	\$34,869

(1) Represents credit rating agency equivalent of internal credit ratings.

(2) Represents netting of payable balances with receivable balances for the same counterparty across maturity band categories. Receivable and payable balances with the same counterparty in the same maturity category, however, are net within the maturity category.

In addition to obtaining collateral, we attempt to mitigate our default risk on derivatives whenever possible by entering into transactions with provisions that enable us to terminate or reset the terms of our derivative contracts.

## Liquidity Risk

We define liquidity risk as the potential inability to meet financial obligations, on- or off-balance sheet, as they come due. Liquidity risk relates to the ability of a company to repay short-term borrowings with new borrowings or with assets that can be quickly converted into cash while meeting other obligations and continuing to operate as a going concern. This is particularly important for financial services firms. Liquidity risk also includes both the potential inability to raise funding with appropriate maturity, currency and interest rate characteristics and the inability to liquidate assets in a timely manner at a reasonable price. We actively manage the liquidity risks in our business that can arise from asset-liability mismatches, credit sensitive funding, commitments or contingencies.

The Liquidity Risk Management Group is responsible for measuring, monitoring and controlling our liquidity risks. This group establishes methodologies and specifications for measuring liquidity risks, performs scenario analysis and liquidity stress testing, and sets and monitors liquidity limits. The group works with our business units to limit liquidity risk exposures and reviews liquidity risks associated with new products and new business strategies. The Liquidity Risk Management Group also reviews liquidity risk with other independent risk and control groups and Treasury Management in Asset/Liability Committee meetings.

Our primary liquidity objectives are to ensure liquidity through market cycles and periods of financial stress and to ensure that all funding requirements and unsecured debt obligations that mature within one year can be met without issuing new unsecured debt or requiring liquidation of business assets. In managing liquidity, we place significant emphasis on monitoring the near term cash flow profiles and exposures through extensive scenario analysis and stress testing. To achieve our objectives, we have established a set of liquidity management practices that are outlined below:

- Maintain excess liquidity in the form of unencumbered liquid assets and committed credit facilities;
- Match asset and liability profiles appropriately;
- Perform scenario analysis and stress testing; and
- Maintain a well formulated and documented contingency funding plan, including access to lenders of last resort.

#### *Excess Liquidity and Unencumbered Assets*

Consistent with our objectives, we maintain excess liquidity at ML & Co. and selected subsidiaries in the form of cash and high quality unencumbered liquid assets, which represent our “Global Liquidity Sources” and serve as our primary source of liquidity risk protection. We maintain these sources of liquidity at levels we believe are sufficient to sustain Merrill Lynch in the event of stressed liquidity conditions. In assessing liquidity, we monitor the extent to which the unencumbered assets are available as a source of funds, taking into consideration any regulatory or other restrictions that may limit the availability of unencumbered assets of subsidiaries to ML & Co. or other subsidiaries.

As of June 29, 2007 and December 29, 2006, the aggregate Global Liquidity Sources were \$216 billion and \$178 billion, respectively, consisting of the following:

*(dollars in billions)*

	June 29, 2007	Dec. 29, 2006
Excess liquidity pool	\$ 81	\$ 63
Unencumbered assets at regulated bank subsidiaries	58	57
Unencumbered assets at regulated non-bank subsidiaries	77	58
Global Liquidity Sources	\$ 216	\$ 178

The excess liquidity pool is maintained at, or readily available to, ML & Co. and can be deployed to meet cash outflow obligations under stressed liquidity conditions. The excess liquidity pool includes cash and cash equivalents, investments in short-term money market mutual funds, U.S. government and agency obligations and other liquid securities. In the first quarter of 2007, we changed our investment strategy and eliminated our exposure to long-term fixed rate assets. At June 29, 2007 and December 29, 2006, the total carrying value of the excess liquidity pool, net of related hedges, was \$81 billion and \$63 billion, respectively, which included liquidity sources at subsidiaries that we believe are available to ML & Co. without restrictions. We regularly test our ability to access components of our excess liquidity pool. We fund our excess liquidity pool with debt that has an appropriate term maturity

structure. Additionally, our policy is to fund at least \$15 billion of our excess liquidity pool with debt that has a remaining maturity of at least one year. At June 29, 2007, the amount of our excess liquidity pool funded with debt with a remaining maturity of at least one year exceeded this requirement.

We manage the size of our excess liquidity pool by taking into account the potential impact of unsecured debt maturities, normal business volatility, cash and collateral outflows under various stressed scenarios, and stressed draws for unfunded commitments and contractual obligations. At June 29, 2007, our excess liquidity pool and other liquidity sources including maturing short-term assets and committed credit facilities, significantly exceeded short-term obligations and other contractual and contingent cash outflows based on our estimates.

At June 29, 2007 and December 29, 2006, unencumbered liquid assets of \$58 billion and \$57 billion, respectively, in the form of unencumbered high investment grade asset-backed securities and prime residential mortgages were available at our regulated bank subsidiaries to meet potential deposit obligations, business activity demands and stressed liquidity needs of the bank subsidiaries. Our liquidity model conservatively assumes that these unencumbered assets are restricted from transfer and unavailable as a liquidity source to ML & Co. and other non-bank subsidiaries.

At June 29, 2007 and December 29, 2006, our regulated non-bank subsidiaries, including broker-dealer subsidiaries, maintained \$77 billion and \$58 billion, respectively, of unencumbered securities, including \$12 billion of customer margin securities at both June 29, 2007 and December 29, 2006. These unencumbered securities are an important source of liquidity for broker-dealer activities and other individual subsidiary financial commitments, and are generally restricted from transfer and therefore unavailable to support liquidity needs of ML & Co. or other subsidiaries. Proceeds from encumbering customer margin securities are further limited to supporting qualifying customer activities.

#### *Committed Credit Facilities*

In addition to the Global Liquidity Sources, we maintain credit facilities that are available to cover regular and contingent funding needs. We maintain a committed, three-year multi-currency, unsecured bank credit facility that totaled \$4.0 billion as of June 29, 2007 and which expires in April 2010. This facility permits borrowings by ML & Co. and replaced a previous 364-day \$4.5 billion facility that was in place December 29, 2006 which would have matured in June 2007. We borrow regularly from this facility as an additional funding source to conduct normal business activities. At June 29, 2007 and December 29, 2006, we had \$1.0 billion and no borrowings outstanding, respectively, under this facility.

We also maintain two committed, secured credit facilities which totaled \$7.0 billion at June 29, 2007 and \$7.5 billion at December 29, 2006. One of these facilities is multi-currency and includes a tranche of up to approximately \$1.2 billion that is available on an unsecured basis, at our option. These facilities expire in May 2008 and December 2007. Both facilities include a one-year term-out feature that allows ML & Co., at its option, to extend borrowings under the facilities for an additional year beyond their respective expiration dates. The secured facilities permit borrowings by ML & Co. and select subsidiaries, secured by a broad range of collateral. At June 29, 2007 and December 29, 2006, we had no borrowings outstanding under either facility.

In addition, we maintain committed, secured credit facilities with two financial institutions that totaled \$11.75 billion at June 29, 2007 and December 29, 2006. The secured facilities may be collateralized by government obligations eligible for pledging. The facilities expire at various dates through 2014, but may be terminated earlier with at least a nine-month notice by either party. At June 29, 2007 and December 29, 2006, we had no borrowings outstanding under these facilities.

### *Asset-Liability Management*

We manage the profiles of our assets and liabilities and the relationships between them with the objective of ensuring that we maintain sufficient liquidity to meet our funding obligations in all environments, including periods of financial stress. This asset-liability management involves maintaining the appropriate amount and mix of financing related to the underlying asset profiles and liquidity characteristics, while monitoring the relationship between cash flow sources and uses. Our asset-liability management takes into account restrictions at the subsidiary level with coordinated and centralized oversight at ML & Co. We consider a legal entity focus essential in view of the regulatory, tax and other considerations that can affect the transfer and availability of liquidity between legal entities. We assess the availability of cash flows to fund maturing liability obligations when due under stressed market liquidity conditions in time frames from overnight through one year, with an emphasis on the near term periods during which liquidity risk is considered to be the greatest.

An important objective of our asset-liability management is ensuring that sufficient funding is available for our long-term assets and other long-term capital requirements. Long-term capital requirements are determined using a long-term capital model that takes into account:

- The portion of assets that cannot be self-funded in the secured financing markets, considering stressed market conditions, including illiquid and less liquid assets;
- Subsidiaries' regulatory capital;
- Collateral on derivative contracts that may be required in the event of changes in our credit ratings or movements in the underlying instruments;
- Portions of commitments to extend credit based on our estimate of the probability of draws on these commitments; and
- Other contingencies based on our estimates.

In assessing the appropriateness of our long-term capital, we seek to: (1) ensure sufficient matching of our assets based on factors such as holding period, contractual maturity and regulatory restrictions and (2) limit the amount of liabilities maturing in any particular period. We also consider liquidity needs for business growth and circumstances that might cause contingent liquidity obligations. Our policy is to operate with an excess of long-term capital sources of at least \$15 billion over our long-term capital requirements. At June 29, 2007, our long-term capital sources of \$280 billion exceeded our estimated long-term capital requirements by more than \$15 billion.

Our regulated bank subsidiaries maintain strong liquidity positions and manage the liquidity profile of their assets, liabilities and commitments so that they can appropriately balance cash flows and meet all of their deposit and other funding obligations when due. This asset-liability management includes: projecting cash flows, monitoring balance sheet liquidity ratios against internal and regulatory requirements, monitoring depositor concentrations, and maintaining liquidity and contingency plans. In managing liquidity, our bank subsidiaries place emphasis on a stable and diversified retail deposit base, which serves as a reliable source of liquidity. The banks' liquidity models use behavioral and statistical approaches to measure and monitor the liquidity characteristics of the deposits.

Our asset-liability management process also focuses on maintaining diversification and an appropriate mix of borrowings through application and monitoring of internal concentration limits and guidelines on various factors, including debt instrument types, maturities, currencies, and single investors.

### **Scenario Analysis and Stress Testing**

Scenario analysis and stress testing is an important part of our liquidity management process. Our Liquidity Risk Management Group performs regular scenario-based stress tests covering credit rating downgrades and stressed market conditions both market-wide and in specific market segments. We run

scenarios covering crisis durations ranging from as short as one week through as long as one year. Some scenarios assume that normal business is not interrupted.

In our scenario analysis, we assume loss of access to unsecured funding markets during periods of financial stress. Various levels of severity are assessed through sensitivity analysis around key liquidity risk drivers and assumptions. Key assumptions that are stressed include diminished access to the secured financing markets, run-off in deposits, draws on liquidity facilities, cash outflows due to the loss of funding from asset-backed commercial paper conduits and derivative collateral outflows. We assess the liquidity sources that can be accessed during the crisis and the residual positions.

Management judgment is applied in scenario modeling. The Liquidity Risk Management Group works with our Credit and Market Risk Management groups to incorporate the results of their judgment and analytics where credit or market risk implications exist. We assess the cash flow exposures under the various scenarios and use the results to refine liquidity assumptions, size our excess liquidity pools and/or adjust the asset-liability profiles.

### **Contingency Funding Plan**

We maintain a contingency funding plan that outlines our responses to liquidity stress events of various levels of severity. The plan includes the funding action steps, potential funding strategies and a range of communication procedures that we will implement in the event of stressed liquidity conditions. We periodically review and test the contingency funding plan to achieve ongoing validity and readiness.

Our U.S. bank subsidiaries also retain access to contingency funding through the Federal Reserve discount window and Federal Home Loan Banks, while certain non-U.S. subsidiaries have access to the central banks for the jurisdictions in which they operate. While we do not rely on these sources in our liquidity modeling, we maintain the policies, procedures and governance processes that would enable us to access these sources.

### **Operational Risk**

We define operational risk as the risk of loss resulting from the failure of people, internal processes and systems or from external events. The primary responsibility for managing operational risk on a day-to-day basis lies with our businesses and support groups. The Operational Risk Management Group provides the framework within which these groups manage operational risk. These groups manage operational risk in a number of ways, including the use of technology to automate processes; the establishment of policies and key controls; the provision and testing of business continuity plans; and the training, supervision, and development of staff.

### **Other Risks**

We encounter a variety of other risks, which could have the ability to impact the viability, profitability, and cost-effectiveness of present or future transactions. Such risks include political, tax, and regulatory risks that may arise due to changes in local laws, regulations, accounting standards, or tax statutes. To assist in the mitigation of such risks, we rigorously review new and pending legislation and regulations. Additionally, we employ professionals in jurisdictions in which we operate to actively follow issues of potential concern or impact to Merrill Lynch and to participate in related interest groups.

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**Non-Investment Grade Holdings and Highly Leveraged Transactions**

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Non-investment grade holdings and highly leveraged transactions involve risks related to the creditworthiness of the issuers or counterparties and the liquidity of the market for such investments. We recognize these risks and, whenever possible, employ strategies to mitigate exposures. The specific components and overall level of non-investment grade and highly leveraged positions may vary significantly from period to period as a result of inventory turnover, investment sales, and asset redeployment.

In the normal course of business, we underwrite, trade, and hold non-investment grade cash instruments in connection with our investment banking, market-making, and derivative structuring activities. Non-investment grade holdings are defined as debt and preferred equity securities rated lower than BBB or equivalent ratings by recognized credit rating agencies, sovereign debt in emerging markets, amounts due under derivative contracts from non-investment grade counterparties, and other instruments that, in the opinion of management, are non-investment grade.

In addition to the amounts included in the following table, derivatives may also expose us to credit risk related to the underlying security where a derivative contract can either replicate ownership of the underlying security (e.g., long total return swaps) or potentially force ownership of the underlying security (e.g., short put options). Derivatives may also subject us to credit spread or issuer default risk, in that changes in credit spreads or in the credit quality of the underlying securities may adversely affect the derivatives' fair values. We seek to manage these risks by engaging in various hedging strategies to reduce our exposure associated with non-investment grade positions, such as purchasing an option to sell the related security or entering into other offsetting derivative contracts.

We provide financing and advisory services to, and invest in, companies entering into leveraged transactions, which may include leveraged buyouts, recapitalizations, and mergers and acquisitions. On a selected basis, we provide extensions of credit to leveraged companies, in the form of senior and subordinated debt, as well as bridge financing. In addition, we syndicate loans for non-investment grade companies or in connection with highly leveraged transactions and may retain a portion of these loans.

We hold direct equity investments in leveraged companies and interests in partnerships that invest in leveraged transactions. We have also committed to participate in limited partnerships that invest in leveraged transactions. Future commitments to participate in limited partnerships and other direct equity investments will continue to be made on a selective basis.

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**Trading Exposures**

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The following table summarizes our trading exposures to non-investment grade or highly leveraged corporate issuers or counterparties:

*(dollars in millions)*

	<b>June 29, 2007</b>	<b>Dec. 29, 2006</b>
Trading assets:		
Cash instruments	\$31,251	\$26,855
Derivatives	9,317	9,661
Trading liabilities — cash instruments	(4,164)	(4,034)
Collateral on derivative assets	<u>(2,207)</u>	<u>(3,012)</u>
Net trading asset exposure	\$34,197	\$29,470

Included in the preceding table are debt and equity securities and traded bank loans of companies in various stages of bankruptcy proceedings or in default. At June 29, 2007, the carrying value of such debt and equity securities totaled \$541 million, of which 31% resulted from our market-making activities in such securities. This compared with \$618 million at December 29, 2006, of which 49% related to market-making activities in such securities. Also included are distressed bank loans totaling \$150 million and \$219 million at June 29, 2007 and December 29, 2006, respectively.

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### ***Non-Trading Exposures***

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The following table summarizes our non-trading exposures to non-investment grade or highly leveraged corporate issuers or counterparties. This table excludes lending-related exposures which are included in the Credit Risk section of Risk Management:

*(dollars in millions)*

	<b>June 29, 2007</b>	<b>Dec. 29, 2006</b>
Investment securities	\$ 1,306	\$ 1,050
Other investments(1):		
Partnership interests	6,304	4,913
Other equity investments(2)	4,079	4,238
Other assets	889	618

(1) Includes a total of \$787 million and \$777 million in investments held by employee partnerships at June 29, 2007 and December 29, 2006, respectively, for which a portion of the market risk of the investments rests with the participating employees.

(2) Includes investments in 143 and 155 enterprises at June 29, 2007 and December 29, 2006, respectively.

In addition, we had commitments to non-investment grade or highly leveraged corporate issuers or counterparties of \$3.6 billion at June 29, 2007 and \$2.4 billion at December 29, 2006, which primarily relate to commitments to purchase loans to be held in inventory and commitments to invest in partnerships.

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### **Recent Accounting Developments**

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In June 2007, the Accounting Standards Executive Committee of the AICPA issued Statement of Position 07-1, *Clarification of the Scope of the Audit and Accounting Guide Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies* (“SOP 07-1”). The intent of SOP 07-1 is to clarify which entities are within the scope of the AICPA Audit and Accounting Guide, *Investment Companies* (the “Guide”). For those entities that are investment companies under SOP 07-1, the SOP also addresses whether the specialized industry accounting principles of the Guide (referred to as “investment company accounting”) should be retained by the parent company in consolidation or by an investor that has the ability to exercise significant influence over the investment company and applies the equity method of accounting to its investment in the entity. Under SOP 07-1, an investment company is generally defined as a separate legal entity whose business purpose and activity are investing in multiple substantive investments for current income, capital appreciation, or both, with investment plans that include exit strategies. The provisions of SOP 07-1 are effective for fiscal years beginning on or after December 15, 2007, with earlier application permitted. Entities that previously applied the provisions of the Guide, but that do not meet the provisions of SOP 07-1 to be an investment company within the scope of the Guide, must

report the effects of adopting SOP 07-1 prospectively by accounting for their investments in conformity with applicable generally accepted accounting principles, other than investment company accounting, as of the date of adoption. Entities that are investment companies within the scope of the Guide, but that previously had not followed the provisions of the Guide, should report the cumulative effect of adopting SOP 07-1 as an adjustment to beginning retained earnings as of the beginning of the year in which SOP 07-1 is adopted. Merrill Lynch is currently evaluating the provisions of SOP 07-1 and is assessing its potential impact on the Condensed Consolidated Financial Statements.

In February 2007, the FASB issued SFAS No. 159, which provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument-by-instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided that the entity makes that choice in the first 120 days of that fiscal year, has not yet issued financial statements for any interim period of the fiscal year of adoption, and also elects to apply the provisions of SFAS No. 157 (described below). We early adopted SFAS No. 159 in the first quarter of 2007. In connection with this adoption, management reviewed its treasury liquidity portfolio and determined that we should decrease our economic exposure to interest rate risk by eliminating long-term fixed rate assets from the portfolio and replacing them with floating rate assets. The fixed rate assets had been classified as available-for-sale and the unrealized losses related to such assets had been recorded in accumulated other comprehensive loss. As a result of the adoption of SFAS No. 159, the loss related to these assets was removed from accumulated other comprehensive loss and a loss of approximately \$185 million, net of tax, primarily related to these assets, was recorded as a cumulative-effect adjustment to beginning retained earnings, with no material impact to total stockholders' equity. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure about fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF 02-3 that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 with early adoption permitted provided that the entity has not yet issued financial statements for that fiscal year, including any interim periods. The provisions of SFAS No. 157 are to be applied prospectively, except that the provisions related to block discounts and existing derivative financial instruments measured under EITF 02-3 are to be applied as a one-time cumulative effect adjustment to opening retained earnings in the year of adoption. We early adopted SFAS No. 157 in the first quarter of 2007. The cumulative-effect adjustment to beginning retained earnings was an increase of approximately \$53 million, net of tax, primarily representing the difference between the carrying amounts and fair value of derivative contracts valued using the guidance in EITF 02-3. The impact of adopting SFAS No. 157 was not material to our Condensed Consolidated Statement of Earnings. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R* ("SFAS No. 158"). SFAS No. 158 requires an employer to recognize the overfunded or underfunded



status of its defined benefit pension and other postretirement plans, measured as the difference between the fair value of plan assets and the benefit obligation as an asset or liability in its statement of financial condition. Upon adoption, SFAS No. 158 requires an entity to recognize previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income (loss), net of tax. In accordance with the guidance in SFAS No. 158, we adopted this provision of the standard for year-end 2006. The adoption of SFAS No. 158 resulted in a net increase of \$65 million to accumulated other comprehensive loss recorded on the Consolidated Financial Statements at December 29, 2006. SFAS No. 158 also requires defined benefit plan assets and benefit obligations to be measured as of the date of the company's fiscal year-end. We have historically used a September 30 measurement date. Under the provisions of SFAS No. 158, we will be required to change our measurement date to coincide with our fiscal year-end. This provision of SFAS No. 158 will be effective for us in fiscal 2008. We are currently assessing the impact of adoption of this provision of SFAS No. 158 on the Condensed Consolidated Financial Statements.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. We adopted FIN 48 in the first quarter of 2007. The impact of the adoption of FIN 48 resulted in a decrease to beginning retained earnings and an increase to the liability for unrecognized tax benefits of approximately \$66 million. See Note 14 to the Condensed Consolidated Financial Statements for further information.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets* ("SFAS No. 156"). SFAS No. 156 amends Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, to require all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. For those companies that elect to measure their servicing assets and liabilities at fair value, SFAS No. 156 requires the difference between the carrying value and fair value at the date of adoption to be recognized as a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the election is made. Prior to adoption of SFAS No. 156, we accounted for servicing assets and servicing liabilities at the lower of amortized cost or market. We adopted SFAS No. 156 on December 30, 2006. We have not elected to subsequently fair value those mortgage servicing rights ("MSR") held as of the date of adoption or those MSRs acquired or retained after December 30, 2006. The adoption of SFAS No. 156 did not have a material impact on the Condensed Consolidated Financial Statements.

In February 2006, the FASB issued Statement No. 155, *Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140* ("SFAS No. 155"). SFAS No. 155 clarifies the bifurcation requirements for certain financial instruments and permits hybrid financial instruments that contain a bifurcable embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments is recognized as a cumulative-effect adjustment to beginning retained earnings. We adopted SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. Since SFAS No. 159 incorporates accounting and disclosure requirements that are similar to SFAS No. 155, we apply SFAS No. 159, rather than SFAS No. 155, to our fair value elections for hybrid financial instruments.

Merrill Lynch adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R") as of the beginning of the first quarter of 2006. Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require future service continue to be amortized into expense over the relevant service period. We adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, we had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, we had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

In addition, beginning with performance year 2006, for which we granted stock awards in January 2007, we accrued the expense for future awards granted to retirement-eligible employees over the award performance year instead of recognizing the entire expense related to the award on the grant date. Compensation expense for 2006 performance year and all future stock awards granted to employees not eligible for retirement with respect to those awards will be recognized over the applicable vesting period.

SFAS No. 123R also requires expected forfeitures of share-based compensation awards for non-retirement-eligible employees to be included in determining compensation expense. Prior to the adoption of SFAS No. 123R, any benefits of employee forfeitures of such awards were recorded as a reduction of compensation expense when the employee left Merrill Lynch and forfeited the award. In the first quarter of 2006, we recorded a benefit based on expected forfeitures which was not material to the results of operations for the quarter.

The adoption of SFAS No. 123R resulted in a charge to compensation expense of approximately \$550 million on a pre-tax basis and \$370 million on an after-tax basis in the first quarter of 2006.

The adoption of SFAS No. 123R, combined with other business and competitive considerations, prompted us to undertake a comprehensive review of our stock-based incentive compensation awards, including vesting schedules and retirement eligibility requirements, examining their impact to both Merrill Lynch and its employees. Upon the completion of this review, the Management Development and Compensation Committee of Merrill Lynch's Board of Directors determined that to fulfill the objective of retaining high quality personnel, future stock grants should contain more stringent retirement provisions. These provisions include a combination of increased age and length of service requirements. While the stock awards of employees who retire continue to vest, retired employees are subject to continued compliance with the strict non-compete provisions of those awards. To facilitate transition to the more stringent future requirements, the terms of most outstanding stock awards previously granted to employees, including certain executive officers, were modified, effective March 31, 2006, to permit employees to be immediately eligible for retirement with respect to those earlier awards. While we modified the retirement-related provisions of the previous stock awards, the vesting and non-compete provisions for those awards remain in force.

Since the provisions of SFAS No. 123R apply to awards modified in 2006, these modifications required us to record additional one-time compensation expense in the first quarter of 2006 for the remaining unamortized amount of all awards to employees who had not previously been retirement-eligible under the original provisions of those awards.

The one-time, non-cash charge associated with the adoption of SFAS No. 123R, and the policy modifications to previous awards resulted in a net charge to compensation expense in the first quarter of 2006 of approximately \$1.8 billion pre-tax, and \$1.2 billion after-tax, or a net impact of \$1.34 and \$1.21 on basic and diluted earnings per share, respectively. Policy modifications to previously granted awards amounted to \$1.2 billion of the pre-tax charge and impacted approximately 6,300 employees.

Prior to the adoption of SFAS No. 123R, we presented the cash flows related to income tax deductions in excess of the compensation expense recognized on share-based compensation as operating cash flows in the Consolidated Statements of Cash Flows.

SFAS No. 123R requires cash flows resulting from tax deductions in excess of the grant-date fair value of share-based awards to be included in cash flows from financing activities. The excess tax benefits of \$283 million related to total share-based compensation included in cash flows from financing activities in the first quarter of 2006 would have been included in cash flows from operating activities if we had not adopted SFAS No. 123R.

As a result of adopting SFAS No. 123R, approximately \$600 million of liabilities associated with the Financial Advisor Capital Accumulation Award Plan ("FACAAP") were reclassified to stockholders' equity. In addition, as a result of adopting SFAS No. 123R, the unamortized portion of employee stock grants, which was previously reported as a separate component of stockholders' equity on the Consolidated Balance Sheets, has been reclassified to Paid-in capital.

In June 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force on Issue 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ("EITF 04-5"). EITF 04-5 presumes that a general partner controls a limited partnership, and should therefore consolidate a limited partnership, unless the limited partners have the substantive ability to remove the general partner without cause based on a simple majority vote or can otherwise dissolve the limited partnership, or unless the limited partners have substantive participating rights over decision making. The guidance in EITF 04-5 was effective beginning in the third quarter of 2005 for all new limited partnership agreements and any limited partnership agreements that were modified. For those partnership agreements that existed at the date EITF 04-5 was issued, the guidance became effective in the first quarter of 2006. The adoption of this guidance did not have a material impact on the Condensed Consolidated Financial Statements.

## Statistical Data

	2nd Qtr. 2006	3rd Qtr. 2006	4th Qtr. 2006	1st Qtr. 2007	2nd Qtr. 2007
<b>Client Assets</b> (dollars in billions)					
U.S.	\$ 1,370	\$ 1,412	\$ 1,483	\$ 1,503	\$ 1,550
Non-U.S.	124	130	136	145	153
Total Client Assets	1,494	1,542	1,619	1,648	1,703
Assets in Annuitized-Revenue Products	\$ 559	\$ 578	\$ 613	\$ 633	\$ 668
<b>Net New Money</b> (dollars in billions)					
All Client Accounts <sup>(1)</sup>	\$ 7	\$ 14	\$ 22	\$ 16	\$ 9
Annuitized Revenue Products <sup>(1)(2)</sup>	\$ 10	\$ 7	\$ 18	\$ 16	\$ 12
<b>Full-Time Employees:</b> <sup>(3)(4)</sup>					
U.S.	43,600	43,200	43,700	47,200	47,700
Non-U.S.	12,400	12,100	12,500	13,100	14,200
Total	56,000	55,300	56,200	60,300	61,900
<b>Private Client Financial Advisors:</b> <sup>(5)</sup>	15,520	15,700	15,880	15,930	16,200
<b>Balance Sheet</b> (dollars in millions, except per share amounts)					
Total assets	\$799,188	\$804,724	\$841,299	\$981,814	\$1,076,324
Total stockholders' equity	\$ 36,541	\$ 38,651	\$ 39,038	\$ 41,707	\$ 42,191
Book value per common share	\$ 37.18	\$ 40.22	\$ 41.35	\$ 42.25	\$ 43.55
<b>Share Information</b> (in thousands)					
Weighted-average shares outstanding:					
Basic	885,373	855,844	847,425	841,299	833,804
Diluted	973,324	945,274	952,166	930,227	923,330
Common shares outstanding at period end	898,124	883,268	867,972	876,880	862,559

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

- (1) GWM net new money excludes flows associated with the Institutional Advisory Division which serves certain small-and middle-market companies, as well as net inflows at BlackRock from distribution channels other than Merrill Lynch.
- (2) Includes both net new client assets into annuitized-revenue products, as well as existing client assets transferred into annuitized-revenue products.
- (3) Excludes 300 full-time employees on salary continuation severance at the end of 2Q06, 200 at the end of 3Q06, 100 at the end of 4Q06, 200 at the end of 1Q07 and 300 at the end of 2Q07.
- (4) Excludes 2,400 MLIM employees that transferred to BlackRock at the end of 3Q06.
- (5) Includes 140 Financial Advisors associated with the Mitsubishi UFJ joint venture at the end 2Q06, 150 at the end of 3Q06 and 4Q06, 160 at the end of 1Q07 and 170 at the end of 2Q07.

## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

Merrill Lynch & Co., Inc. and Subsidiaries  
Condensed Consolidated Statements of Earnings (Unaudited)

	For the Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
<i>(in millions, except per share amounts)</i>		
<b>Net Revenues</b>		
Principal transactions	\$ 2,734	\$ 1,988
Commissions	1,705	1,567
Investment banking	1,514	1,022
Managed accounts and other fee-based revenues	1,289	1,621
Revenues from consolidated investments	131	104
Other	<u>1,082</u>	<u>551</u>
Subtotal	<u>8,455</u>	<u>6,853</u>
Interest and dividend revenues	12,924	8,624
Less interest expense	<u>11,595</u>	<u>7,570</u>
Net interest profit	<u>1,329</u>	<u>1,054</u>
<b>Total Net Revenues</b>	<u>9,784</u>	<u>7,907</u>
<b>Non-Interest Expenses</b>		
Compensation and benefits	4,888	5,745
Communications and technology	479	452
Brokerage, clearing, and exchange fees	310	259
Occupancy and related depreciation	265	241
Professional fees	224	199
Advertising and market development	157	144
Office supplies and postage	59	57
Expenses of consolidated investments	59	47
Other	<u>306</u>	<u>202</u>
<b>Total Non-Interest Expenses</b>	<u>6,747</u>	<u>7,346</u>
<b>Earnings From Continuing Operations Before Income Taxes</b>	<u>3,037</u>	<u>561</u>
Income tax expense	<u>919</u>	<u>114</u>
<b>Net Earnings From Continuing Operations</b>	<u>2,118</u>	<u>447</u>
<b>Discontinued Operations:</b>		
<b>Earnings from Discontinued Operations</b>	58	32
Income tax expense/(benefit)	<u>18</u>	<u>4</u>
<b>Net Earnings on Discontinued Operations</b>	<u>40</u>	<u>28</u>
<b>Net Earnings</b>	<u>\$ 2,158</u>	<u>\$ 475</u>
Preferred Stock Dividends	<u>52</u>	<u>43</u>
<b>Net Earnings Applicable to Common Stockholders</b>	<u>\$ 2,106</u>	<u>\$ 432</u>
Basic Earnings Per Common Share From Continuing Operations	\$ 2.45	\$ 0.46
Basic Earnings Per Common Share From Discontinued Operations	<u>0.05</u>	<u>0.03</u>
<b>Basic Earnings Per Common Share</b>	<u>\$ 2.50</u>	<u>\$ 0.49</u>
Diluted Earnings Per Common Share From Continuing Operations	\$ 2.22	\$ 0.41
Diluted Earnings Per Common Share From Discontinued Operations	<u>0.04</u>	<u>0.03</u>
<b>Diluted Earnings Per Common Share</b>	<u>\$ 2.26</u>	<u>\$ 0.44</u>
<b>Dividend Paid Per Common Share</b>	<u>\$ 0.35</u>	<u>\$ 0.25</u>
<b>Average Shares Used in Computing Earnings Per Common Share</b>		
Basic	<u>841.3</u>	<u>883.7</u>
Diluted	<u>930.2</u>	<u>981.1</u>

See Notes to Condensed Consolidated Financial Statements.

**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Condensed Consolidated Balance Sheets (Unaudited)**

<i>(dollars in millions)</i>	<b>Mar. 30, 2007</b>	<b>Dec. 29, 2006</b>
<b>ASSETS</b>		
<b>Cash and cash equivalents</b>	\$ 36,997	\$ 32,109
<b>Cash and securities segregated for regulatory purposes or deposited with clearing organizations</b>	12,843	13,449
<b>Securities financing transactions</b>		
Receivables under resale agreements (includes \$99,393 measured at fair value in 2007 in accordance with SFAS No. 159)	236,083	178,368
Receivables under securities borrowed transactions	<u>174,356</u>	<u>118,610</u>
	<u>410,439</u>	<u>296,978</u>
<b>Trading assets, at fair value</b> (includes securities pledged as collateral that can be sold or repledged of \$66,276 in 2007 and \$58,966 in 2006)		
Equities and convertible debentures	51,326	48,527
Mortgages, mortgage-backed, and asset-backed	42,830	44,588
Contractual agreements	36,263	31,913
Corporate debt and preferred stock	34,364	32,854
Non-U.S. governments and agencies	19,132	21,075
U.S. Government and agencies	13,159	13,086
Municipals and money markets	6,078	7,243
Commodities and related contracts	<u>5,093</u>	<u>4,562</u>
	<u>208,245</u>	<u>203,848</u>
<b>Investment securities</b> (includes \$267 measured at fair value in 2007 in accordance with SFAS No. 159)	80,320	83,410
<b>Securities received as collateral</b>	34,497	24,929
<b>Other receivables</b>		
Customers (net of allowance for doubtful accounts of \$38 in 2007 and \$41 in 2006)	51,209	49,427
Brokers and dealers	23,242	18,900
Interest and other	<u>20,669</u>	<u>21,054</u>
	<u>95,120</u>	<u>89,381</u>
<b>Loans, notes, and mortgages</b> (net of allowances for loan losses of \$492 in 2007 and \$478 in 2006) (includes \$1,794 measured at fair value in 2007 in accordance with SFAS No. 159)	76,665	73,029
<b>Separate accounts assets</b>	12,301	12,314
<b>Equipment and facilities</b> (net of accumulated depreciation and amortization of \$5,134 in 2007 and \$5,213 in 2006)	3,029	2,924
<b>Goodwill and other intangible assets</b>	3,606	2,457
<b>Other assets</b>	<u>7,752</u>	<u>6,471</u>
<b>Total Assets</b>	<u>\$981,814</u>	<u>\$841,299</u>

**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Condensed Consolidated Balance Sheets (Unaudited)**

<i>(dollars in millions, except per share amount)</i>	<b>Mar. 30, 2007</b>	<b>Dec. 29, 2006</b>
<b>LIABILITIES</b>		
<b>Securities financing transactions</b>		
Payables under repurchase agreements (includes \$126,262 measured at fair value in 2007 in accordance with SFAS No. 159)	\$288,624	\$222,624
Payables under securities loaned transactions	<u>52,406</u>	<u>43,492</u>
	<u>341,030</u>	<u>266,116</u>
<b>Short-term borrowings</b>	20,171	18,110
<b>Deposits</b>	84,896	84,124
<b>Trading liabilities, at fair value</b>		
Contractual agreements	44,353	38,311
Equities and convertible debentures	30,261	23,268
Non-U.S. governments and agencies	14,283	13,385
U.S. Government and agencies	9,169	12,510
Corporate debt and preferred stock	7,013	6,323
Commodities and related contracts	3,636	3,606
Municipals, money markets and other	<u>1,195</u>	<u>1,459</u>
	<u>109,910</u>	<u>98,862</u>
<b>Obligation to return securities received as collateral</b>	34,497	24,929
<b>Other payables</b>		
Customers	56,221	49,414
Brokers and dealers	35,899	24,282
Interest and other	<u>33,567</u>	<u>36,096</u>
	<u>125,687</u>	<u>109,792</u>
<b>Liabilities of insurance subsidiaries</b>	2,741	2,801
<b>Separate accounts liabilities</b>	12,301	12,314
<b>Long-term borrowings</b> (includes \$24,066 measured at fair value in 2007 in accordance with SFAS No. 159)	205,422	181,400
<b>Junior subordinated notes (related to trust preferred securities)</b>	<u>3,452</u>	<u>3,813</u>
<b>Total Liabilities</b>	<u>940,107</u>	<u>802,261</u>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>STOCKHOLDERS' EQUITY</b>		
<b>Preferred Stockholders' Equity</b> (liquidation preference of \$30,000 per share; issued: 2007 - 155,000 shares; 2006 - 105,000 shares)	4,656	3,145
<b>Common Stockholders' Equity</b>		
Shares exchangeable into common stock	39	39
Common stock (par value \$1.33 1/3 per share; authorized: 3,000,000,000 shares; issued: 2007 - 1,247,938,884 shares; 2006 - 1,215,381,006 shares)	1,663	1,620
Paid-in capital	20,890	18,919
Accumulated other comprehensive loss (net of tax)	(590)	(784)
Retained earnings	<u>34,808</u>	<u>33,217</u>
	<u>56,810</u>	<u>53,011</u>
Less: Treasury stock, at cost (2007 - 374,254,218 shares; 2006 - 350,697,271 shares)	<u>19,759</u>	<u>17,118</u>
<b>Total Common Stockholders' Equity</b>	<u>37,051</u>	<u>35,893</u>
<b>Total Stockholders' Equity</b>	<u>41,707</u>	<u>39,038</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u>\$981,814</u>	<u>\$841,299</u>

See Notes to Condensed Consolidated Financial Statements.

**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**

	<b>For the Three Months Ended</b>	
	<b>Mar. 30, 2007</b>	<b>Mar. 31, 2006</b>
<i>(dollars in millions)</i>		
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 2,158	\$ 475
Noncash items included in earnings:		
Depreciation and amortization	153	116
Share-based compensation expense	448	2,147
Deferred taxes	372	(756)
Policyholder reserves	28	31
Undistributed earnings from equity investments	(250)	(79)
Other	(213)	306
Changes in operating assets and liabilities:		
Trading assets	(4,439)	(8,150)
Cash and securities segregated for regulatory purposes or deposited with clearing organizations	(318)	(2,783)
Receivables under resale agreements	(57,715)	(14,860)
Receivables under securities borrowed transactions	(55,746)	(11,540)
Customer receivables	(1,779)	(1,658)
Brokers and dealers receivables	(4,343)	(4,571)
Proceeds from loans, notes, and mortgages held for sale	16,518	7,860
Other changes in loans, notes, and mortgages held for sale	(26,049)	(9,972)
Trading liabilities	5,654	(2,010)
Payables under repurchase agreements	66,000	27,208
Payables under securities loaned transactions	8,914	1,667
Customer payables	6,807	5,481
Brokers and dealers payables	11,617	2,295
Other, net	377	287
Cash used for operating activities	<u>(31,806)</u>	<u>(8,506)</u>
<b>Cash flows from investing activities:</b>		
Proceeds from (payments for):		
Maturities of available-for-sale securities	4,453	3,972
Sales of available-for-sale securities	8,665	7,291
Purchases of available-for-sale securities	(14,786)	(9,995)
Maturities of held-to-maturity securities	1	1
Purchases of held-to-maturity securities	(2)	-
Loans, notes, and mortgages held for investment	8,890	2,575
Acquisitions, net of cash, and other investments	(2,514)	(1,616)
Other assets	(255)	(175)
Equipment and facilities, net	<u>(213)</u>	<u>(246)</u>
Cash provided by investing activities	<u>4,239</u>	<u>1,807</u>
<b>Cash flows from financing activities:</b>		
Proceeds from (payments for):		
Short-term borrowings	2,061	5,367
Issuance and resale of long-term borrowings	39,485	12,028
Settlement and repurchases of long-term borrowings	(15,891)	(10,695)
Deposits	772	1,103
Derivative financing transactions	5,627	3,125
Issuance of common stock	531	684
Issuance of preferred stock, net	1,511	360
Common stock repurchases	(2,000)	(1,975)
Other common stock transactions	108	866
Excess tax benefits related to share-based compensation	619	283
Dividends	<u>(368)</u>	<u>(277)</u>
Cash provided by financing activities	<u>32,455</u>	<u>10,869</u>
Increase in cash and cash equivalents	4,888	4,170
Cash and cash equivalents, beginning of period	<u>32,109</u>	<u>14,586</u>
Cash and cash equivalents, end of period	<u>\$ 36,997</u>	<u>\$ 18,756</u>
<b>Supplemental Disclosure of Cash Flow Information:</b>		
Cash paid for:		
Income taxes	\$ 126	\$ 586
Interest	11,463	7,438

See Notes to Condensed Consolidated Financial Statements.



**Merrill Lynch & Co., Inc. and Subsidiaries**  
**Notes to Condensed Consolidated Financial Statements (Unaudited)**  
**March 30, 2007**

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**Note 1. Summary of Significant Accounting Policies**

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For a complete discussion of Merrill Lynch's accounting policies, refer to the Annual Report on Form 10-K for the year ended December 29, 2006 ("2006 Annual Report").

**Basis of Presentation**

The Condensed Consolidated Financial Statements include the accounts of Merrill Lynch & Co., Inc. ("ML & Co.") and subsidiaries (collectively, "Merrill Lynch"). The Condensed Consolidated Financial Statements are presented in accordance with U.S. Generally Accepted Accounting Principles, which include industry practices. Intercompany transactions and balances have been eliminated. The interim Condensed Consolidated Financial Statements for the three month periods are unaudited; however, in the opinion of Merrill Lynch management, all adjustments (consisting of normal recurring accruals) necessary for a fair statement of the Condensed Consolidated Financial Statements have been included.

These unaudited Condensed Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements included in the 2006 Annual Report. The nature of Merrill Lynch's business is such that the results of any interim period are not necessarily indicative of results for a full year. In presenting the Condensed Consolidated Financial Statements, management makes estimates that affect the reported amounts and disclosures in the financial statements. Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on the Condensed Consolidated Financial Statements, and it is possible that such changes could occur in the near term. Certain reclassifications have been made to the prior period financial statements to conform to the current period presentation.

Merrill Lynch offers a broad array of products and services to its diverse client base of individuals, small to mid-size businesses, employee benefit plans, corporations, financial institutions, and governments around the world. These products and services are offered from a number of locations globally. In some cases, the same or similar products and services may be offered to both individual and institutional clients, utilizing the same infrastructure. In other cases, a single infrastructure may be used to support multiple products and services offered to clients. When Merrill Lynch analyzes its profitability, it does not focus on the profitability of a single product or service. Instead, Merrill Lynch looks at the profitability of businesses offering an array of products and services to various types of clients. The profitability of the products and services offered to individuals, small to mid-size businesses, and employee benefit plans is analyzed separately from the profitability of products and services offered to corporations, financial institutions, and governments, regardless of whether there is commonality in products and services infrastructure. As such, Merrill Lynch does not separately disclose the costs associated with the products and services sold or general and administrative costs either in total or by product.

When determining the prices for products and services, Merrill Lynch considers multiple factors, including prices being offered in the market for similar products and services, the competitiveness of its pricing compared to competitors, the profitability of its businesses and its overall profitability, as well as the profitability, creditworthiness, and importance of the overall client relationships.

Shared expenses that are incurred to support products and services and infrastructures are allocated to the businesses based on various methodologies, which may include headcount, square footage, and

certain other criteria. Similarly, certain revenues may be shared based upon agreed methodologies. When looking at the profitability of various businesses, Merrill Lynch considers all expenses incurred, including overhead and the costs of shared services, as all are considered integral to the operation of the businesses.

### **Discontinued Operations**

On August 13, 2007, Merrill Lynch announced that it had agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together “Merrill Lynch Insurance Group” or “MLIG”). Consequently, the financial results of MLIG are reported as discontinued operations for all periods presented. The results of MLIG were formerly reported in the Global Wealth Management business segment. Refer to Note 17 to the Condensed Consolidated Financial Statements for additional information.

### **Consolidation Accounting Policies**

The Condensed Consolidated Financial Statements include the accounts of Merrill Lynch, whose subsidiaries are generally controlled through a majority voting interest. In certain cases, Merrill Lynch subsidiaries may also be consolidated based on a risks and rewards approach. Merrill Lynch does not consolidate those special purpose entities that meet the criteria of a qualified special purpose entity (“QSPE”).

Merrill Lynch determines whether it is required to consolidate an entity by first evaluating whether the entity qualifies as a voting rights entity (“VRE”), a variable interest entity (“VIE”), or a QSPE.

VREs — In accordance with the guidance in Financial Accounting Standards Board (“FASB”) Interpretation No. 46, *Consolidation of Variable Interest Entities — an interpretation of ARB No. 51* (“FIN 46R”), VREs consolidated by Merrill Lynch have both equity at risk that is sufficient to fund future operations and have equity investors with decision making ability that absorb the majority of the expected losses and expected returns of the entity. In accordance with Statement of Financial Accounting Standards (“SFAS”) No. 94, *Consolidation of All Majority-Owned Subsidiaries* (“SFAS No. 94”), Merrill Lynch generally consolidates those VREs where it holds a controlling financial interest. For investments in limited partnerships and certain limited liability corporations that Merrill Lynch does not control, Merrill Lynch applies Emerging Issues Task Force (“EITF”) Topic D-46, *Accounting for Limited Partnership Investments*, which requires use of the equity method of accounting for investors that have more than a minor influence, which is typically defined as an investment of greater than 3% of the outstanding equity in the entity. For more traditional corporate structures, in accordance with Accounting Principles Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*, Merrill Lynch applies the equity method of accounting, where it has significant influence over the investee. Significant influence can be evidenced by a significant ownership interest (which is generally defined as voting interest of 20% to 50%), significant board of director representation, or other contracts and arrangements.

VIEs — Those entities that do not meet the VRE criteria as defined in FIN 46R are generally analyzed for consolidation as either VIEs or QSPEs. Merrill Lynch consolidates those VIEs in which it absorbs the majority of the variability in expected returns and/or the variability in expected losses of the entity as required by FIN 46R. Merrill Lynch relies on a quantitative and/or qualitative analysis, including an analysis of the design of the entity, to determine if it is the primary beneficiary of the VIE and therefore must consolidate the entity.

QSPEs — QSPEs are passive entities with significantly limited permitted activities. QSPEs are generally used as securitization vehicles and are limited in the type of assets they may hold, the derivatives that they can enter into and the level of discretion they may exercise through servicing activities. In accordance with SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities* (“SFAS No. 140”), and FIN 46R, Merrill Lynch does not consolidate QSPEs.

## Revenue Recognition

Principal transactions revenues include both realized and unrealized gains and losses on trading assets and trading liabilities and investment securities classified as trading investments. Gains and losses are recognized on a trade date basis.

Managed accounts and other fee-based revenues primarily consist of asset-priced portfolio service fees earned from the administration of separately managed accounts and other investment accounts for retail investors, annual account fees, and certain other account-related fees. In addition, until the merger of our Merrill Lynch Investment Management (“MLIM”) business with BlackRock, Inc. (“BlackRock”) at the end of the third quarter of 2006 (“BlackRock merger”), managed accounts and other fee-based revenues also included fees earned from the management and administration of retail mutual funds and institutional funds such as pension assets, and performance fees earned on certain separately managed accounts and institutional money management arrangements. For additional information regarding the BlackRock merger, refer to Note 2 of the 2006 Annual Report.

Commissions revenues includes commissions, mutual fund distribution fees and contingent deferred sales charge revenue, which are all accrued as earned. Commissions revenues also includes mutual fund redemption fees, which are recognized at the time of redemption. Commissions revenues earned from certain customer equity transactions are recorded net of related brokerage, clearing and exchange fees.

Investment banking revenues include underwriting revenues and fees for merger and acquisition advisory services, which are accrued when services for the transactions are substantially completed. Transaction-related expenses are deferred to match revenue recognition. Investment banking and advisory services revenues are presented net of transaction-related expenses.

Revenues from consolidated investments and expenses of consolidated investments are related to investments that are consolidated under SFAS No. 94 and FIN 46R.

Other revenues include fair value adjustments to Merrill Lynch’s private equity investments, earnings from investments accounted for using the equity method and other miscellaneous revenues.

## Financial Instruments

Fair value is used to measure many of our financial instruments. The fair value of a financial instrument is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e., the exit price).

Merrill Lynch early adopted the provisions of SFAS No. 157 *Fair Value Measurements* (“SFAS No. 157”) in the first quarter of 2007. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF Issue No. 02-3 *Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities* (“EITF 02-3”), which prohibited recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable.

Merrill Lynch also early adopted SFAS No. 159 *The Fair Value Option for Financial Assets and Financial Liabilities* (“SFAS No. 159”) in the first quarter of 2007 for certain financial instruments. Such instruments include certain structured debt, repurchase and resale agreements, loans and available-for-sale securities. The changes in fair value of these instruments are recorded in either

principal transactions revenues or other revenues in the Condensed Consolidated Statement of Earnings. See Note 3 to the Condensed Consolidated Financial Statements for further information.

In presenting the Condensed Consolidated Financial Statements, management makes estimates regarding valuations of assets and liabilities requiring fair value measurements. These assets and liabilities include:

- Trading inventory and investment securities;
- Private equity and principal investments;
- Loans and allowance for loan losses;
- Certain receivables under resale agreements and payables under repurchase agreements; and
- Certain long-term borrowings, primarily structured debt.

A discussion of certain areas in which estimates are a significant component of the amounts reported in the Condensed Consolidated Financial Statements follows:

#### *Trading Assets and Liabilities*

Trading assets and liabilities are accounted for at fair value with realized and unrealized gains and losses reported in earnings. Fair values of trading securities are based on quoted market prices, pricing models (utilizing a variety of inputs including contractual terms, market prices, yield curves, credit curves, measures of volatility, prepayment rates, and correlations of such inputs), or management's estimates of amounts to be realized on settlement. Estimating the fair value of certain illiquid securities requires significant management judgment. Merrill Lynch values trading security assets at the institutional bid price and recognizes bid-offer revenues when the assets are sold. Trading security liabilities are valued at the institutional offer price and bid-offer revenues are recognized when the positions are closed.

Fair values for over-the-counter ("OTC") derivative financial instruments, principally forwards, options, and swaps, represent the present value of amounts estimated to be received from or paid to a marketplace participant in settlement of these instruments (i.e., the amount Merrill Lynch would expect to receive in a derivative asset assignment or would expect to pay to have a derivative liability assumed). These derivatives are valued using pricing models based on the net present value of estimated future cash flows and directly observed prices from exchange-traded derivatives, other OTC trades, or external pricing services, while taking into account the counterparty's credit ratings, or Merrill Lynch's own credit ratings, as appropriate. Determining the fair value for OTC derivative contracts can require a significant level of estimation and management judgment.

New and/or complex instruments may have immature or limited markets. As a result, the pricing models used for valuation often incorporate significant estimates and assumptions that market participants would use in pricing the instrument, which may impact the results of operations reported in the Condensed Consolidated Financial Statements. For long-dated and illiquid contracts, extrapolation methods are applied to observed market data in order to estimate inputs and assumptions that are not directly observable. This enables Merrill Lynch to mark-to-market all positions consistently when only a subset of prices are directly observable. Values for OTC derivatives are verified using observed information about the costs of hedging the risk and other trades in the market. As the markets for these products develop, Merrill Lynch continually refines its pricing models to correlate more closely to the market risk of these instruments. Prior to adoption of SFAS No. 157, Merrill Lynch followed the provisions of EITF 02-3. Under EITF 02-3, recognition of day one gains and losses on derivative transactions where model inputs that significantly impact valuation are not observable were prohibited. Day one gains and losses deferred at inception under EITF 02-3 were recognized at the

earlier of when the valuation of such derivative became observable or at the termination of the contract. SFAS No. 157 nullifies the guidance in EITF 02-3.

Valuation adjustments are an integral component of the valuation process for financial instruments that are carried at fair value, but not traded in active markets (i.e., those transactions that are categorized in Levels 2 and 3 of the SFAS No. 157 fair value hierarchy. See Note 3 to the Condensed Consolidated Financial Statements for further information relating to the SFAS No. 157 fair value hierarchy.) These adjustments may be taken when either the sheer size of the trade or other specific features of the trade or particular market (such as counterparty credit quality or concentration or market liquidity) requires the valuation to be based on more than simple application of the pricing models, and other market participants would also consider such an adjustment in pricing the financial instrument. For financial instruments that may have quoted market prices but are subject to sales restrictions, Merrill Lynch estimates the fair value by taking into account such restrictions, which may result in a fair value that is less than the quoted market price.

### *Investment Securities*

#### Marketable Investments

ML & Co. and certain of its non-broker-dealer subsidiaries follow the guidance prescribed by SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities* ("SFAS No. 115") when accounting for investments in debt and publicly traded equity securities. Merrill Lynch classifies those debt securities that it has the intent and ability to hold to maturity as held-to-maturity securities. Held-to-maturity securities are carried at cost unless a decline in value is deemed other-than-temporary, in which case the carrying value is reduced. For Merrill Lynch, the trading classification under SFAS No. 115 generally includes those securities that are bought and held principally for the purpose of selling them in the near term, or securities that are economically hedged, or contain an embedded derivative under SFAS No. 133 *Accounting for Derivative Instruments and Hedging Activities* ("SFAS No. 133"). Securities classified as trading are marked to fair value through earnings. All other qualifying securities are classified as available-for-sale with unrealized gains and losses reported in accumulated other comprehensive loss. Any unrealized losses deemed other-than-temporary are included in current period earnings and removed from accumulated other comprehensive loss.

Investment securities are reviewed for other-than-temporary impairment on a quarterly basis. The determination of other-than-temporary impairment requires judgment and will depend on several factors, including but not limited to the severity and duration of the decline in value of the investment securities and the financial condition of the issuer. To the extent that Merrill Lynch has the ability and intent to hold the investments for a period of time sufficient for a forecasted market price recovery up to or beyond the cost of the investment, no impairment charge will be recognized.

#### Private Equity Investments

Private equity investments that are not strategic, have defined exit strategies and are held for capital appreciation and/or current income are accounted for under the AICPA Accounting and Auditing Guide, *Investment Companies* ("Investment Company Guide") and carried at fair value. Additionally, certain private equity investments that are not accounted for under the Investment Company Guide may be carried at fair value under the fair value option election in SFAS No. 159. Investments are adjusted to fair value when changes in the underlying fair values are readily ascertainable, generally based on specific events (for example recapitalizations and initial public offerings), or by using other valuation methodologies including expected cash flows and market comparables of similar companies.

### *Securities Financing Transactions*

Merrill Lynch enters into repurchase and resale agreements and securities borrowed and loaned transactions to accommodate customers and earn residual interest rate spreads (also referred to as “matched-book transactions”), obtain securities for settlement and finance inventory positions.

Resale and repurchase agreements are accounted for as collateralized financing transactions and may be recorded at their contractual amounts plus accrued interest or at fair value under the fair value option election in SFAS No. 159. Resale and repurchase agreements recorded at fair value are generally valued based on pricing models that use inputs with observable levels of price transparency. Changes in the fair value of resale and repurchase agreements are reflected in principal transactions revenues and the stated interest coupon is recorded as interest revenue or interest expense, respectively. For further information refer to Note 3 to the Condensed Consolidated Financial Statements.

Merrill Lynch’s policy is to obtain possession of collateral with a market value equal to or in excess of the principal amount loaned under resale agreements. To ensure that the market value of the underlying collateral remains sufficient, collateral is valued daily and Merrill Lynch may require counterparties to deposit additional collateral or may return collateral pledged when appropriate.

Substantially all repurchase and resale activities are transacted under master netting agreements that give Merrill Lynch the right, in the event of default, to liquidate collateral held and to offset receivables and payables with the same counterparty. Merrill Lynch offsets certain repurchase and resale agreement balances with the same counterparty on the Condensed Consolidated Balance Sheets.

Merrill Lynch may use securities received as collateral for resale agreements to satisfy regulatory requirements such as Rule 15c3-3 of the SEC.

Securities borrowed and loaned transactions are recorded at the amount of cash collateral advanced or received. Securities borrowed transactions require Merrill Lynch to provide the counterparty with collateral in the form of cash, letters of credit, or other securities. Merrill Lynch receives collateral in the form of cash or other securities for securities loaned transactions. For these transactions, the fees received or paid by Merrill Lynch are recorded as interest revenue or expense. On a daily basis, Merrill Lynch monitors the market value of securities borrowed or loaned against the collateral value, and Merrill Lynch may require counterparties to deposit additional collateral or may return collateral pledged, when appropriate.

All firm-owned securities pledged to counterparties where the counterparty has the right, by contract or custom, to sell or repledge the securities are disclosed parenthetically in trading assets or, if applicable, in investment securities on the Condensed Consolidated Balance Sheets.

In transactions where Merrill Lynch acts as the lender in a securities lending agreement and receives securities that can be pledged or sold as collateral, it recognizes an asset on the Condensed Consolidated Balance Sheets, representing the securities received (securities received as collateral), and a liability for the same amount, representing the obligation to return those securities (obligation to return securities received as collateral). The amounts on the Condensed Consolidated Balance Sheets result from non-cash transactions.

### *Loans and Allowance for Loan Losses*

Certain loans held by Merrill Lynch are carried at fair value or lower of cost or fair value, and estimation is required in determining these fair values. The fair value of loans made in connection with commercial lending activity, consisting primarily of senior debt, is primarily estimated using discounted

cash flows or the market value of publicly issued debt instruments. Merrill Lynch's estimate of fair value for other loans, notes, and mortgages is determined based on the individual loan characteristics. For certain homogeneous categories of loans, including residential mortgages, automobile loans, and home equity loans, fair value is estimated using market price quotations or previously executed transactions for securities backed by similar loans, adjusted for credit risk and other individual loan characteristics.

Loans held for investment are carried at cost, less a provision for loan losses. This provision for loan losses is based on management's estimate of the amount necessary to maintain the allowance at a level adequate to absorb probable incurred loan losses. Management's estimate of loan losses is influenced by many factors, including adverse situations that may affect the borrower's ability to repay, current economic conditions, prior loan loss experience, and the estimated fair value of any underlying collateral. The fair value of collateral is generally determined by third-party appraisals in the case of residential mortgages, quoted market prices for securities, or other types of estimates for other assets. Management's estimate of loan losses includes judgment about collectibility based on available information at the balance sheet date, and the uncertainties inherent in those underlying assumptions.

While management based its estimates on the best information available, future adjustments to the allowance may be necessary as a result of changes in the economic environment or variances between actual results and the original assumptions.

#### *Derivatives*

A derivative is an instrument whose value is derived from an underlying instrument or index such as a future, forward, swap, or option contract, or other financial instrument with similar characteristics. Derivative contracts often involve future commitments to exchange interest payment streams or currencies based on a notional or contractual amount (e.g., interest rate swaps or currency forwards) or to purchase or sell other financial instruments at specified terms on a specified date (e.g., options to buy or sell securities or currencies). Derivative activity is subject to Merrill Lynch's overall risk management policies and procedures.

SFAS No. 133, as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts ("embedded derivatives") and for hedging activities. SFAS No. 133 requires that an entity recognize all derivatives as either assets or liabilities in the Condensed Consolidated Balance Sheets and measure those instruments at fair value. The fair value of all derivatives is recorded on a net-by-counterparty basis on the Condensed Consolidated Balance Sheets where management believes a legal right of setoff exists under an enforceable netting agreement.

The accounting for changes in fair value of a derivative instrument depends on its intended use and if it is designated and qualifies as an accounting hedging instrument.

Merrill Lynch enters into derivatives to facilitate client transactions, for proprietary trading and financing purposes, and to manage risk exposures arising from trading assets and liabilities. Derivatives entered into for these purposes are recognized at fair value on the Condensed Consolidated Balance Sheets as trading assets and liabilities in contractual agreements, and changes in fair value are reported in current period earnings as principal transactions revenues.

Merrill Lynch also enters into derivatives in order to manage risk exposures arising from assets and liabilities not carried at fair value as follows:

1. Merrill Lynch routinely issues debt in a variety of maturities and currencies to achieve the lowest cost financing possible. In addition, Merrill Lynch's regulated bank entities accept time deposits of varying rates and maturities. Merrill Lynch enters into derivative transactions to hedge these liabilities. Derivatives used most frequently include swap agreements that:
  - Convert fixed-rate interest payments into variable payments;
  - Change the underlying interest rate basis or reset frequency; and
  - Change the settlement currency of a debt instrument.
2. Merrill Lynch enters into hedges on marketable investment securities to manage the interest rate risk, currency risk, and net duration of its investment portfolios.
3. Merrill Lynch enters into fair value hedges of long-term fixed rate resale and repurchase agreements to manage the interest rate risk of these assets and liabilities.
4. Merrill Lynch uses foreign-exchange forward contracts, foreign-exchange options, currency swaps, and foreign-currency-denominated debt to hedge its net investments in foreign operations. These derivatives and cash instruments are used to mitigate the impact of changes in exchange rates.
5. Merrill Lynch enters into futures, swaps, options and forwards to manage the price risk of certain commodity inventory.

Derivatives entered into by Merrill Lynch to hedge its funding, marketable investment securities and net investments in foreign subsidiaries are reported at fair value in other assets or interest and other payables on the Condensed Consolidated Balance Sheets. Derivatives used to hedge commodity inventory are included in trading assets and trading liabilities on the Condensed Consolidated Balance Sheets.

Derivatives that qualify as accounting hedges under the guidance in SFAS No. 133 are designated on the date they are entered into as one of the following:

1. A hedge of the fair value of a recognized asset or liability ("fair value" hedge). Changes in the fair value of derivatives that are designated and qualify as fair value hedges of interest rate risk, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings as interest revenue or expense. Changes in the fair value of derivatives that are designated and qualify as fair value hedges of commodity price risk, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings in principal transactions.
2. A hedge of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow" hedge). Changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recorded in accumulated other comprehensive loss until earnings are affected by the variability of cash flows of the hedged asset or liability (e.g., when periodic interest accruals on a variable-rate asset or liability are recorded in earnings).
3. A hedge of a net investment in a foreign operation. Changes in the fair value of derivatives that are designated and qualify as hedges of a net investment in a foreign operation are recorded in the foreign currency translation adjustment account within accumulated other comprehensive loss. Changes in the fair value of the hedge instruments that are associated with the difference between the spot translation rate and the forward translation rate are recorded in current period earnings in other revenues.



Merrill Lynch formally assesses, both at the inception of the hedge and on an ongoing basis, whether the hedging derivatives are highly effective in offsetting changes in fair value or cash flows of hedged items. When it is determined that a derivative is not highly effective as a hedge, Merrill Lynch discontinues hedge accounting. Under the provisions of SFAS No. 133, 100% hedge effectiveness is assumed for those derivatives whose terms meet the conditions of SFAS No. 133 “short-cut method.”

As noted above, Merrill Lynch enters into fair value hedges of interest rate exposure associated with certain investment securities and debt issuances. Merrill Lynch uses interest rate swaps to hedge this exposure. Hedge effectiveness testing is required for certain of these hedging relationships on a quarterly basis. Merrill Lynch assesses effectiveness on a prospective basis by comparing the expected change in the price of the hedge instrument to the expected change in the value of the hedged item under various interest rate shock scenarios. In addition, Merrill Lynch assesses effectiveness on a retrospective basis using the dollar-offset ratio approach. When assessing hedge effectiveness, there are no attributes of the derivatives used to hedge the fair value exposure that are excluded from the assessment. Merrill Lynch also enters into fair value hedges of commodity price risk associated with certain commodity inventory. For these hedges, Merrill Lynch assesses effectiveness on a prospective and retrospective basis using regression techniques. The difference between the spot rate and the contracted forward rate which represents the time value of money is excluded from the assessment of hedge effectiveness and is recorded in principal transactions.

Changes in the fair value of derivatives that are economically used to hedge non-trading assets and liabilities but that do not meet the criteria in SFAS No. 133 to qualify as an accounting hedge are reported in current period earnings as either principal transactions revenues, other revenues or expenses, or interest revenues or expenses, depending on the nature of the transaction.

#### *Hybrid Financial Instruments*

Merrill Lynch issues structured debt instruments that have coupons or repayment terms linked to the performance of debt or equity securities, indices, currencies, or commodities, generally referred to as hybrid debt instruments. The contingent payment components of these obligations may meet the definition in SFAS No. 133 of an “embedded derivative.” Historically, these hybrid debt instruments were assessed to determine if the embedded derivative required separate reporting and accounting, and if so, the embedded derivative was accounted for at fair value and reported in long-term borrowings on the Condensed Consolidated Balance Sheets along with the debt obligation. Changes in the fair value of the embedded derivative and related economic hedges were reported in principal transactions revenues. Separating an embedded derivative from its host contract required careful analysis, judgment, and an understanding of the terms and conditions of the instrument. Beginning in the first quarter of 2007, Merrill Lynch has elected the fair value option in SFAS No. 159 for all hybrid debt instruments issued subsequent to December 29, 2006. Changes in fair value of the entire hybrid debt instrument are reflected in principal transactions revenues and the stated interest coupon is recorded as interest expense. For further information refer to Note 3 to the Condensed Consolidated Financial Statements.

Merrill Lynch may also purchase financial instruments that contain embedded derivatives. These instruments may be part of either trading inventory or trading marketable investment securities. These instruments are generally accounted for at fair value in their entirety; the embedded derivative is not separately accounted for, and all changes in fair value are reported in principal transactions revenues.

#### **Securitization Activities**

In the normal course of business, Merrill Lynch securitizes: commercial and residential mortgage loans and home equity loans; municipal, government, and corporate bonds; and other types of financial

assets. Merrill Lynch may retain interests in the securitized financial assets as one or more tranches of the securitization. In accordance with SFAS No. 140, Merrill Lynch recognizes transfers of financial assets as sales, provided control has been relinquished. Control is considered to be relinquished when all of the following conditions have been met:

- a. The transferred assets have been isolated from the transferor even in bankruptcy or other receivership; true-sale opinions are required;
- b. The transferee has the right to pledge or exchange the assets it received; and
- c. The transferor does not maintain effective control over the transferred assets (e.g. the ability to unilaterally cause the holder to return specific transferred assets).

### **Stock Based Compensation**

Merrill Lynch adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R") beginning in the first quarter of 2006. Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require future service continue to be amortized into expense over the relevant service period. Merrill Lynch adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, Merrill Lynch had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, Merrill Lynch had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

### **New Accounting Pronouncements**

In February 2007, the FASB issued SFAS No. 159, which provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument-by-instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided that the entity makes that choice in the first 120 days of that fiscal year, has not yet issued financial statements for any interim period of the fiscal year of adoption, and also elects to apply the provisions of SFAS No. 157 (described below). We early adopted SFAS No. 159 in the first quarter of 2007. In connection with this adoption management reviewed its treasury liquidity portfolio and determined that we should decrease our economic exposure to interest rate risk by eliminating long-term fixed rate assets from the portfolio and replacing them with floating rate assets. The fixed rate assets had been classified as available-for-sale and the unrealized losses related to such assets had been

recorded in accumulated other comprehensive income. As a result of the adoption of SFAS No. 159, the loss related to these assets was removed from accumulated other comprehensive income and a loss of approximately \$185 million, net of tax, primarily related to these assets, was recorded as a cumulative-effect adjustment to beginning retained earnings, with no material impact to total stockholders' equity. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure about fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF 02-3 that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 with early adoption permitted provided that the entity has not yet issued financial statements for that fiscal year, including any interim periods. The provisions of SFAS No. 157 are to be applied prospectively, except that the provisions related to block discounts and existing derivative financial instruments measured under EITF 02-3 are to be applied as a one-time cumulative effect adjustment to opening retained earnings in the year of adoption. We early adopted SFAS No. 157 in the first quarter of 2007. The cumulative-effect adjustment to beginning retained earnings was an increase of approximately \$53 million, net of tax, primarily representing the difference between the carrying amounts and fair value of derivative contracts valued using the guidance in EITF 02-3. The impact of adopting SFAS No. 157 was not material to our Condensed Consolidated Statement of Earnings in the first quarter of 2007. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R* ("SFAS No. 158"). SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of its defined benefit pension and other postretirement plans, measured as the difference between the fair value of plan assets and the benefit obligation as an asset or liability in its statement of financial condition. Upon adoption, SFAS No. 158 requires an entity to recognize previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income (loss), net of tax. In accordance with the guidance in SFAS No. 158, we adopted this provision of the standard for year-end 2006. The adoption of SFAS No. 158 resulted in a net increase of \$65 million to accumulated other comprehensive loss recorded on the Consolidated Financial Statements at December 29, 2006. SFAS No. 158 also requires defined benefit plan assets and benefit obligations to be measured as of the date of the company's fiscal year-end. We have historically used a September 30 measurement date. Under the provisions of SFAS No. 158, we will be required to change our measurement date to coincide with our fiscal year-end. This provision of SFAS No. 158 will be effective for us in fiscal 2008. We are currently assessing the impact of adoption of this provision of SFAS No. 158 on the Condensed Consolidated Financial Statements.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. We adopted FIN 48 in the first quarter of 2007. The impact of the adoption of FIN 48 resulted in a decrease to beginning retained earnings and an increase to the liability for unrecognized

tax benefits of approximately \$66 million. See Note 14 to the Condensed Consolidated Financial Statements for further information.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets* ("SFAS No. 156"). SFAS No. 156 amends Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, to require all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. For those companies that elect to measure their servicing assets and liabilities at fair value, SFAS No. 156 requires the difference between the carrying value and fair value at the date of adoption to be recognized as a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the election is made. Prior to adoption of SFAS No. 156 we accounted for servicing assets and servicing liabilities at the lower of amortized cost or market. We adopted SFAS No. 156 on December 30, 2006. We have not elected to subsequently fair value those mortgage servicing rights ("MSR") held as of the date of adoption or those MSRs acquired or retained after December 30, 2006. The adoption of SFAS No. 156 did not have a material impact on the Condensed Consolidated Financial Statements.

In February 2006, the FASB issued Statement No. 155, *Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140* ("SFAS No. 155"). SFAS No. 155 clarifies the bifurcation requirements for certain financial instruments and permits hybrid financial instruments that contain a bifurcable embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments is recognized as a cumulative-effect adjustment to beginning retained earnings. We adopted SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. Since SFAS No. 159 incorporates accounting and disclosure requirements that are similar to SFAS No. 155, we apply SFAS No. 159, rather than SFAS No. 155, to our fair value elections for hybrid financial instruments.

Merrill Lynch adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R") as of the beginning of the first quarter of 2006. Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require future service continue to be amortized into expense over the relevant service period. We adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, we had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, we had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

In addition, beginning with performance year 2006, for which we granted stock awards in January 2007, we accrued the expense for future awards granted to retirement-eligible employees over the award performance year instead of recognizing the entire expense related to the award on the grant date. Compensation expense for 2006 performance year and all future stock awards granted to employees not eligible for retirement with respect to those awards will be recognized over the applicable vesting period.

SFAS No. 123R also requires expected forfeitures of share-based compensation awards for non-retirement-eligible employees to be included in determining compensation expense. Prior to the adoption of SFAS No. 123R, any benefits of employee forfeitures of such awards were recorded as a reduction of compensation expense when the employee left Merrill Lynch and forfeited the award. In the first quarter of 2006, we recorded a benefit based on expected forfeitures which was not material to the results of operations for the quarter.

The adoption of SFAS No. 123R resulted in a charge to compensation expense of approximately \$550 million on a pre-tax basis and \$370 million on an after-tax basis in the first quarter of 2006.

The adoption of SFAS No. 123R, combined with other business and competitive considerations, prompted us to undertake a comprehensive review of our stock-based incentive compensation awards, including vesting schedules and retirement eligibility requirements, examining their impact to both Merrill Lynch and its employees. Upon the completion of this review, the Management Development and Compensation Committee of Merrill Lynch's Board of Directors determined that to fulfill the objective of retaining high quality personnel, future stock grants should contain more stringent retirement provisions. These provisions include a combination of increased age and length of service requirements. While the stock awards of employees who retire continue to vest, retired employees are subject to continued compliance with the strict non-compete provisions of those awards. To facilitate transition to the more stringent future requirements, the terms of most outstanding stock awards previously granted to employees, including certain executive officers, were modified, effective March 31, 2006, to permit employees to be immediately eligible for retirement with respect to those earlier awards. While we modified the retirement-related provisions of the previous stock awards, the vesting and non-compete provisions for those awards remain in force.

Since the provisions of SFAS No. 123R apply to awards modified in 2006, these modifications required us to record additional one-time compensation expense in the first quarter of 2006 for the remaining unamortized amount of all awards to employees who had not previously been retirement-eligible under the original provisions of those awards.

The one-time, non-cash charge associated with the adoption of SFAS No. 123R, and the policy modifications to previous awards resulted in a net charge to compensation expense in the first quarter of 2006 of approximately \$1.8 billion pre-tax, and \$1.2 billion after-tax, or a net impact of \$1.34 and \$1.21 on basic and diluted earnings per share, respectively. Policy modifications to previously granted awards amounted to \$1.2 billion of the pre-tax charge and impacted approximately 6,300 employees.

Prior to the adoption of SFAS No. 123R, we presented the cash flows related to income tax deductions in excess of the compensation expense recognized on share-based compensation as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123R requires cash flows resulting from tax deductions in excess of the grant-date fair value of share-based awards to be included in cash flows from financing activities. The excess tax benefits of \$283 million related to total share-based compensation included in cash flows from financing activities in the first quarter of 2006 would have been included in cash flows from operating activities if we had not adopted SFAS No. 123R.

As a result of adopting SFAS No. 123R, approximately \$600 million of liabilities associated with the Financial Advisor Capital Accumulation Award Plan ("FACAAP") were reclassified to stockholders'

equity. In addition, as a result of adopting SFAS No. 123R, the unamortized portion of employee stock grants, which was previously reported as a separate component of stockholders' equity on the Consolidated Balance Sheets, has been reclassified to Paid-in Capital.

In June 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force on Issue 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ("EITF 04-5"). EITF 04-5 presumes that a general partner controls a limited partnership, and should therefore consolidate a limited partnership, unless the limited partners have the substantive ability to remove the general partner without cause based on a simple majority vote or can otherwise dissolve the limited partnership, or unless the limited partners have substantive participating rights over decision making. The guidance in EITF 04-5 was effective beginning in the third quarter of 2005 for all new limited partnership agreements and any limited partnership agreements that were modified. For those partnership agreements that existed at the date EITF 04-5 was issued, the guidance became effective in the first quarter of 2006. The adoption of this guidance did not have a material impact on the Condensed Consolidated Financial Statements.

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**Note 2. Segment and Geographic Information**

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**Segment Information**

Merrill Lynch's operations are organized into two business segments: Global Markets and Investment Banking ("GMI") and Global Wealth Management ("GWM"). GMI provides full service global markets and origination products and services to corporate, institutional, and government clients around the world. GWM creates and distributes investment products and services for individuals, small- to mid-size businesses, and employee benefit plans. Prior to the fourth quarter of 2006, Merrill Lynch reported its business activities in three operating segments: GMI, Global Private Client ("GPC") and MLIM. Effective with the merger of the MLIM business with BlackRock in September 2006, MLIM ceased to exist as a separate business segment. For information regarding the BlackRock merger refer to Note 2 of the 2006 Annual Report.

Results for the three months ended March 31, 2006 include one-time compensation expenses, as follows: \$1.4 billion in GMI, \$281 million in GWM and \$109 million in MLIM; refer to Note 1, New Accounting Pronouncements, to the Condensed Consolidated Financial Statements for further information on one-time compensation expenses.

The following segment results represent the information that is used by management in its decision-making processes. Prior period amounts have been restated to conform to the current period presentation:

(dollars in millions)

	GMI	GWM	MLIM <sup>(3)</sup>	Corporate	Total
<b>Three Months Ended March 30, 2007</b>					
Non-interest revenues	\$ 5,720	\$ 2,738	\$ -	\$ (3)	\$ 8,455
Net interest profit <sup>(1)</sup>	<u>820</u>	<u>596</u>	<u>-</u>	<u>(87)<sup>(2)</sup></u>	<u>1,329</u>
Net revenues	6,540	3,334	-	(90)	9,784
Non-interest expenses	<u>4,197</u>	<u>2,550</u>	<u>-</u>	<u>-</u>	<u>6,747</u>
Pre-tax earnings (loss) from continuing operations <sup>(4)</sup>	\$ <u>2,343</u>	\$ <u>784</u>	\$ <u>-</u>	\$ <u>(90)</u>	\$ <u>3,037</u>
Quarter-end total assets <sup>(5)</sup>	<u>\$887,008</u>	<u>\$90,773</u>	<u>\$ -</u>	<u>\$ 4,033</u>	<u>\$981,814</u>
<b>Three Months Ended March 31, 2006</b>					
Non-interest revenues	\$ 3,874	\$ 2,361	\$ 556	\$ 62	\$ 6,853
Net interest profit <sup>(1)</sup>	<u>693</u>	<u>509</u>	<u>14</u>	<u>(162)<sup>(2)</sup></u>	<u>1,054</u>
Net revenues	4,567	2,870	570	(100)	7,907
Non-interest expenses	<u>4,351</u>	<u>2,541</u>	<u>457</u>	<u>(3)</u>	<u>7,346</u>
Pre-tax earnings (loss) from continuing operations <sup>(4)</sup>	\$ <u>216</u>	\$ <u>329</u>	\$ <u>113</u>	\$ <u>(97)</u>	\$ <u>561</u>
Quarter-end total assets <sup>(5)</sup>	<u>\$646,968</u>	<u>\$70,550</u>	<u>\$ 7,498</u>	<u>\$ 7,224</u>	<u>\$732,240</u>

(1) Management views interest income net of interest expense in evaluating results.

(2) Includes the impact of junior subordinated notes (related to trust preferred securities) and other corporate items.

(3) MLIM ceased to exist in connection with the BlackRock merger in September 2006.

(4) See Note 17 to the Condensed Consolidated Financial Statements for further information on discontinued operations.

(5) Includes total assets from discontinued operations. See Note 17 to the Condensed Consolidated Financial Statements for further information.

## Geographic Information

Merrill Lynch conducts its business activities through offices in the following five regions:

- United States;
- Europe, Middle East, and Africa;
- Pacific Rim;
- Latin America; and
- Canada.

The information that follows, in management's judgment, provides a reasonable representation of each region's contribution to the consolidated net revenues and pre-tax earnings:

(dollars in millions)

	For the Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
<b>Net revenues</b>		
Europe, Middle East, and Africa	\$ 2,102	\$ 1,688
Pacific Rim	1,178	888
Latin America	388	295
Canada	173	90
Total Non-U.S.	3,841	2,961
United States	5,943	4,946
<b>Total net revenues</b>	<b>\$ 9,784</b>	<b>\$ 7,907</b>
<b>Pre-tax earnings from continuing operations<sup>(1)(2)</sup></b>		
Europe, Middle East, and Africa	\$ 792	\$ 97
Pacific Rim	517	110
Latin America	203	142
Canada	112	37
Total Non-U.S.	1,624	386
United States	1,413	175
<b>Total pre-tax earnings from continuing operations<sup>(2)</sup></b>	<b>\$ 3,037</b>	<b>\$ 561</b>

(1) 2006 pre-tax earnings include the impact of the \$1.8 billion of one-time compensation expenses incurred in the first quarter of 2006. These costs have been allocated to each of the regions, accordingly.

(2) See Note 17 to Condensed Consolidated Financial Statements for further information on discontinued operations.

### Note 3. Fair Value of Financial Instruments

Merrill Lynch early adopted the provisions of SFAS No. 157 and SFAS No. 159 in the first quarter of 2007.

#### Fair Value Measurements

SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF 02-3 that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities.

#### Fair Value Hierarchy

In accordance with SFAS No. 157, we have categorized our financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the



financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the Condensed Consolidated Balance Sheets are categorized based on the inputs to the valuation techniques as follows:

- Level 1.* Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market (examples include active exchange-traded equity securities, listed derivatives, most U.S. Government and agency securities, and certain other sovereign government obligations).
- Level 2.* Financial assets and liabilities whose values are based on the following:
  - a) Quoted prices for similar assets or liabilities in active markets (for example, restricted stock);
  - b) Quoted prices for identical or similar assets or liabilities in non-active markets (examples include corporate and municipal bonds, which trade infrequently);
  - c) Pricing models whose inputs are observable for substantially the full term of the asset or liability (examples include most over-the-counter derivatives, including interest rate and currency swaps); and
  - d) Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability (for example, certain mortgage loans).
- Level 3.* Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability (examples include private equity investments, certain commercial mortgage whole loans, and long-dated or complex derivatives including certain foreign exchange options and long dated options on gas and power).

The following table presents Merrill Lynch's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of March 30, 2007.

(dollars in millions)

	Fair Value Measurements on a Recurring Basis as of March 30, 2007				
	Level 1	Level 2	Level 3	Netting Adj <sup>(1)</sup>	Total
<b>Assets:</b>					
Securities segregated for regulatory purposes or deposited with clearing organizations	\$ 330	\$ 3,856	\$ -	\$ -	\$ 4,186
Receivables under resale agreements	-	99,393	-	-	99,393
Trading assets, excluding contractual agreements	83,966	79,408	3,830	-	167,204
Contractual agreements <sup>(2)</sup>	5,018	184,552	5,341	(153,870)	41,041
Investment securities	2,856	52,360	5,922	-	61,138
Loans, notes and mortgages	-	1,788	6	-	1,794
Other assets <sup>(3)</sup>	19	1,287	-	(150)	1,156
<b>Liabilities:</b>					
Payables under repurchase agreements	\$ -	\$126,262	\$ -	\$ -	\$126,262
Trading liabilities, excluding contractual agreements	55,652	6,275	-	-	61,927
Contractual agreements <sup>(2)</sup>	5,990	191,920	6,698	(156,625)	47,983
Long-term borrowings <sup>(4)</sup>	-	24,384	-	-	24,384
Other payables — Interest and other <sup>(3)</sup>	3	432	-	-	435

(1) Represents counterparty and cash collateral netting.

(2) Includes \$4.8 billion and \$3.6 billion of derivative assets and liabilities, respectively, that are included in commodities and related contracts on the Condensed Consolidated Balance Sheet.

(3) Primarily represents certain derivatives used for non-trading purposes.

(4) Includes bifurcated embedded derivatives carried at fair value.

The following table provides a summary of changes in fair value of Merrill Lynch's Level 3 assets and liabilities, as well as the portion of gains or losses included in income attributable to unrealized gains or losses relating to those assets and liabilities still held at March 30, 2007. As required by SFAS No. 157, when the inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement in its entirety. Thus, a Level 3 fair value measurement may include inputs that are observable (Levels 1 and 2) and unobservable (Level 3). Gains and losses for such assets and liabilities categorized within the Level 3 table below may include changes in fair value that are attributable to both observable inputs (Levels 1 and 2) and unobservable inputs (Level 3). Further, it should be noted that the following table does not take into consideration the effect of

offsetting Level 1 and 2 financial instruments entered into by Merrill Lynch that economically hedge certain exposures to the Level 3 positions.

(dollars in millions)

	Level 3 Financial Assets and Liabilities Three Months Ended March 30, 2007			
	Trading Assets <sup>(1)</sup>	Contractual Agreements, net	Investment Securities	Loans, Notes and Mortgages
<b>Assets:</b>				
Beginning balance	\$ 3,527	\$ (2,030)	\$ 5,117	\$ 7
Total gains or (losses) (realized/unrealized)	47	151	166	(4)
Purchases, issuances and settlements	380	576	639	(1)
Transfers in (out)	(124)	(54)	-	4
Ending balance	\$ 3,830	\$ (1,357)	\$ 5,922	\$ 6
Portion of gains or (losses) included in income attributable to unrealized gains or losses relating to those assets still held	\$ 11	\$ 66	\$ 76	\$ 2

(1) Excludes contractual agreements

The following table provides additional information with respect to the gains or losses relating to Level 3 assets and liabilities as of March 30, 2007.

(dollars in millions)

	Level 3 Assets and Liabilities			
	Principal Transactions <sup>(1)</sup>	Other Revenue <sup>(2)</sup>	Interest <sup>(3)</sup>	Total
Total gains or (losses) included in income for the period	\$ 40	\$ 297	\$ 23	\$360
Changes in unrealized gains or (losses) relating to positions still held at reporting date	(67)	210	12	155

(1) Includes gains and (losses) associated with trading assets, investment securities, and contractual agreements.

(2) Includes gains and (losses) associated with investment securities, contractual agreements, and loans, notes and mortgages.

(3) Includes gains and (losses) associated with trading assets and contractual agreements.

The following table shows the fair value hierarchy for those assets and liabilities measured at fair value on a non-recurring basis and includes losses recorded in the Condensed Consolidated Statement of Earnings for the quarter ended March 30, 2007.

(dollars in millions)

	Fair Value Measurements on a Non-Recurring Basis as of March 30, 2007				
	Level 1	Level 2	Level 3	Total	(Losses)
Loans, notes, and mortgages <sup>(1)</sup>	\$ -	\$ 338	\$ 817	\$ 1,155	\$ (138)

(1) These loans include Held-for-sale loans and impaired Held-for-Investment loans where the fair value is below cost.

## Fair Value Option

SFAS No. 159 provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument by instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument.

The following table presents a summary of existing eligible financial assets and financial liabilities for which the fair value option was elected on December 30, 2006 and the cumulative-effect adjustment to retained earnings recorded in connection with the initial adoption of SFAS No. 159.

(dollars in millions)

	Carrying Value Prior to Adoption	Transition Adjustments to Retained Earnings Gain/(Loss)	Carrying Value After Adoption
<b>Assets:</b>			
Investment securities(1)	\$ 8,723	\$ (268)	\$ 8,732
Loans, notes, and mortgages(2)	1,440	2	1,442
<b>Liabilities:</b>			
Long-term borrowings(3)	\$ 10,308	\$ (29)	\$ 10,337
Pre-tax cumulative-effect of adoption		\$ (295)	
Deferred tax benefit		110	
Cumulative effect of adoption of the fair value option		\$ (185)	

- (1) Merrill Lynch adopted the fair value option for certain fixed rate securities in its treasury liquidity portfolio previously classified as available-for-sale securities as management modified its investment strategy and economic exposure to interest rate risk by eliminating long-term fixed rate assets in its liquidity portfolio and replacing them with floating rate assets. These securities were carried at fair value in accordance with SFAS No. 115 prior to the adoption of SFAS No. 159. An unrealized loss of \$172 million, net of tax, related to such securities was reclassified from accumulated other comprehensive income to retained earnings.
- (2) Merrill Lynch adopted the fair value option for certain automobile and corporate loans because the loans are risk managed on a fair value basis.
- (3) Merrill Lynch adopted the fair value option for certain positions, which are risk managed on a fair value basis and for which the fair value option eliminates the need to apply hedge accounting under SFAS No. 133.

The following table provides information about where in the Condensed Consolidated Statement of Earnings changes in fair values, for which the fair value option has been elected, are included in earnings.

(dollars in millions)

	Changes in Fair Value for the Quarter Ended March 30, 2007, for Items Measured at Fair Value Pursuant to the Fair Value Option		
	Gains (losses) Principal Transactions	Gains Other Revenues	Total Changes in Fair Value
<b>Assets:</b>			
Receivables under resale agreements <sup>(1)</sup>	\$ (1)	\$ -	\$ (1)
Investment securities	-	13	13
Loans, notes and mortgages <sup>(2)</sup>	2	20	22
<b>Liabilities:<sup>(3)</sup></b>			
Payables under repurchase agreements <sup>(1)</sup>	\$ 10	\$ -	\$ 10
Long-term borrowings	(147)	-	(147)

(1) Merrill Lynch adopted the fair value option on a prospective basis for certain resale and repurchase agreements. The fair value option election was made regionally based on the underlying types of collateral. Open-ended resale and repurchase agreements were excluded from the fair value option election.

(2) The decrease in the fair value of loans, notes and mortgages for which the fair value option was elected that was attributable to changes in borrower-specific credit risk, was not material for the quarter ended March 30, 2007.

(3) The changes in the fair value of liabilities for which the fair value option was elected that was attributable to changes in Merrill Lynch credit spreads, was not material for the quarter ended March 30, 2007.

The following table presents the difference between fair values and the aggregate contractual principal amounts of loans, notes and mortgages and long-term borrowings, for which the fair value option has been elected.

(dollars in millions)

	Fair Value at March 30, 2007	Principal Amount Due Upon Maturity	Difference
<b>Assets</b>			
Loans, notes, mortgages <sup>(1)</sup>	\$ 1,794	\$ 2,093	\$ (299)
<b>Liabilities</b>			
Long-term borrowings <sup>(2)</sup>	\$ 24,066	\$24,977	\$ (911)

(1) The majority of the difference relates to loans purchased at a substantial discount from the principal amount.

(2) The majority of the difference relates to zero coupon notes issued at a substantial discount from the principal amount.

For the quarter ended March 30, 2007, the difference between fair value and the aggregate contractual principal amount of receivables under resale agreements and payables under repurchase agreements, for which the fair value option has been elected was not material to the Condensed Consolidated Financial Statements.

For those loans, notes and mortgages for which the fair value option has been elected, the aggregate fair value of loans that are 90 days or more past due and in non-accrual status are not material to the Condensed Consolidated Financial Statements.

### **Hybrid Financial Instruments**

In February 2006, the FASB issued SFAS No. 155, which clarifies the bifurcation requirements for certain financial instruments and permits hybrid financial instruments that contain a bifurcable embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments is recognized as a cumulative-effect adjustment to beginning retained earnings. Merrill Lynch adopted SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. Since SFAS No. 159 incorporates accounting and disclosure requirements that are similar to SFAS No. 155, we apply SFAS No. 159, rather than SFAS No. 155, to our fair value elections for hybrid financial instruments.

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### **Note 4. Securities Financing Transactions**

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Merrill Lynch enters into secured borrowing and lending transactions in order to meet customers' needs and earn residual interest rate spreads, obtain securities for settlement and finance trading inventory positions.

Under these transactions, Merrill Lynch either receives or provides collateral, including U.S. Government and agencies, asset-backed, corporate debt, equity, and non-U.S. governments and agencies securities. Merrill Lynch receives collateral in connection with resale agreements, securities borrowed transactions, customer margin loans, and other loans. Under many agreements, Merrill Lynch is permitted to sell or repledge the securities received (e.g., use the securities to secure repurchase agreements, enter into securities lending transactions, or deliver to counterparties to cover short positions). At March 30, 2007 and December 29, 2006, the fair value of securities received as collateral where Merrill Lynch is permitted to sell or repledge the securities was \$774 billion and \$633 billion, respectively, and the fair value of the portion that has been sold or repledged was \$601 billion and \$498 billion, respectively. Merrill Lynch may use securities received as collateral for resale agreements to satisfy regulatory requirements such as Rule 15c3-3 of the SEC. At March 30, 2007 and December 29, 2006, the fair value of collateral used for this purpose was \$16.1 billion, and \$19.3 billion, respectively.

Merrill Lynch pledges firm-owned assets to collateralize repurchase agreements and other secured financings. Pledged securities that can be sold or repledged by the secured party are parenthetically disclosed in trading assets on the Condensed Consolidated Balance Sheets. The carrying value and classification of securities owned by Merrill Lynch that have been pledged to counterparties where

those counterparties do not have the right to sell or repledge at March 30, 2007 and December 29, 2006 are as follows:

(dollars in millions)

	Mar. 30, 2007	Dec. 29, 2006
<b>Trading asset category</b>		
Mortgages, mortgage-backed, and asset-backed securities	\$39,476	\$34,475
U.S. Government and agencies	10,978	12,068
Corporate debt and preferred stock	9,048	11,454
Non-U.S. governments and agencies	6,289	4,810
Equities and convertible debentures	4,525	4,812
Municipals and money markets	200	975
<b>Total</b>	<b>\$70,516</b>	<b>\$68,594</b>

#### Note 5. Investment Securities

Investment securities at March 30, 2007 and December 29, 2006 are presented below:

(dollars in millions)

	Mar. 30, 2007	Dec. 29, 2006
<b>Investment securities</b>		
Available-for-sale <sup>(1)</sup>	\$50,286	\$56,292
Trading	7,229	6,512
Held-to-maturity	264	269
Non-qualifying <sup>(2)</sup>		
Equity investments <sup>(3)</sup>	22,848	21,290
Investments of insurance subsidiaries <sup>(4)</sup>	1,256	1,360
Deferred compensation hedges <sup>(5)</sup>	1,785	1,752
Investments in trust preferred securities and other investments	508	715
<b>Total</b>	<b>\$84,176</b>	<b>\$88,190</b>

(1) At March 30, 2007 and December 29, 2006, includes \$3.9 billion and \$4.8 billion, respectively, of investment securities reported in cash and securities segregated for regulatory purposes or deposited with clearing organizations.

(2) Non-qualifying for SFAS 115 purposes.

(3) Includes Merrill Lynch's investment in BlackRock.

(4) Primarily represents insurance policy loans.

(5) Represents investments that economically hedge deferred compensation liabilities.

#### Note 6. Securitization Transactions and Transactions with Special Purpose Entities ("SPEs")

##### Securitizations

In the normal course of business, Merrill Lynch securitizes: commercial and residential mortgage loans; municipal, government, and corporate bonds; and other types of financial assets. SPEs, often referred to as Variable Interest Entities, or VIEs, are often used when entering into or facilitating securitization transactions. Merrill Lynch's involvement with SPEs used to securitize financial assets includes: structuring and/or establishing SPEs; selling assets to SPEs; managing or servicing assets held by SPEs; underwriting, distributing, and making loans to SPEs; making markets in securities

issued by SPEs; engaging in derivative transactions with SPEs; owning notes or certificates issued by SPEs; and/or providing liquidity facilities and other guarantees to, or for the benefit of, SPEs.

Merrill Lynch securitized assets of approximately \$66.0 billion and \$28.2 billion for the three months ended March 30, 2007 and March 31, 2006, respectively. For the three months ended March 30, 2007 and March 31, 2006, Merrill Lynch received \$66.7 billion and \$28.4 billion, respectively, of proceeds, and other cash inflows, from securitization transactions, and recognized net securitization gains of \$207.2 million and \$88.2 million, respectively, in Merrill Lynch's Condensed Consolidated Statements of Earnings.

For the first three months of 2007 and 2006, cash inflows from securitizations related to the following asset types:

*(dollars in millions)*

	Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
<b>Asset category</b>		
Residential mortgage loans	\$41,559	\$19,705
Municipal bonds	17,090	3,278
Corporate and government bonds	4,020	1,240
Commercial loans and other	4,034	4,172
<b>Total</b>	<b>\$66,703</b>	<b>\$28,395</b>

Retained interests in securitized assets were approximately \$8.7 billion and \$6.8 billion at March 30, 2007 and December 29, 2006, respectively, which related primarily to residential mortgage loan and municipal bond securitization transactions. The majority of the retained interest balance consists of mortgage-backed securities that have quoted market prices. The majority of these retained interests include mortgage-backed securities that Merrill Lynch expects to sell to investors in the normal course of its underwriting activity, and only a small portion of the retained interests represent residual interests from subprime mortgage securitizations.

The following table presents information on retained interests, excluding the offsetting benefit of financial instruments used to hedge risks, held by Merrill Lynch as of March 30, 2007 arising from Merrill Lynch's residential mortgage loan, municipal bond and other securitization transactions. The



pre-tax sensitivities of the current fair value of the retained interests to immediate 10% and 20% adverse changes in assumptions and parameters are also shown.

(dollars in millions)

	<b>Residential Mortgage Loans</b>	<b>Municipal Bonds</b>	<b>Other</b>
Retained interest amount	\$ 7,258	\$ 889	\$ 561
Weighted average credit losses (rate per annum)	1.0%	0.0%	1.2%
Range	0.0-8.0%	0.0%	0.0-2.1%
Impact on fair value of 10% adverse change	\$ (84)	\$ -	\$ (1)
Impact on fair value of 20% adverse change	\$ (153)	\$ -	\$ (2)
Weighted average discount rate	8.0%	4.1%	9.6%
Range	0.0-52.0%	2.8-8.1%	0.0-25.1%
Impact on fair value of 10% adverse change	\$ (227)	\$ (102)	\$ (10)
Impact on fair value of 20% adverse change	\$ (423)	\$ (175)	\$ (20)
Weighted average life (in years)	4.5	7.0	2.6
Range	0.0-29.6	0.5-12.7	0.0-2.6
Weighted average prepayment speed (CPR) <sup>(1)</sup>	37.3%	25.6%	89.0%
Range <sup>(1)</sup>	0.0-55.0%	10.8-27.9%	0.0-89.0%
Impact on fair value of 10% adverse change	\$ (143)	\$ -	\$ (1)
Impact on fair value of 20% adverse change	\$ (211)	\$ -	\$ (2)

CPR=Constant Prepayment Rate

(1) Relates to select securitization transactions where assets are prepayable.

The preceding sensitivity analysis is hypothetical and should be used with caution. In particular, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated independent of changes in any other assumption; in practice, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Further, changes in fair value based on a 10% or 20% variation in an assumption or parameter generally cannot be extrapolated because the relationship of the change in the assumption to the change in fair value may not be linear. Also, the sensitivity analysis does not include the offsetting benefit of financial instruments that Merrill Lynch utilizes to hedge risks, including credit, interest rate, and prepayment risk, that are inherent in the retained interests. These hedging strategies are structured to take into consideration the hypothetical stress scenarios above such that they would be effective in principally offsetting Merrill Lynch's exposure to loss in the event these scenarios occur.

The weighted average assumptions and parameters used initially to value retained interests relating to securitizations that were still held by Merrill Lynch as of March 30, 2007 are as follows:

	<b>Residential Mortgage Loans</b>	<b>Municipal Bonds</b>	<b>Other</b>
Credit losses (rate per annum)	0.8%	0.0%	1.3%
Weighted average discount rate	8.5%	4.0%	10.3%
Weighted average life (in years)	4.4	6.8	1.4
Prepayment speed assumption (CPR) <sup>(1)</sup>	38.9%	9.0%	20.0%

CPR=Constant Prepayment Rate

(1) Relates to select securitization transactions where assets are prepayable.

For residential mortgage loan and other securitizations, the investors and the securitization trust generally have no recourse to Merrill Lynch's other assets for failure of mortgage holders to pay when due.

For municipal bond securitization SPEs, in the normal course of dealer market-making activities, Merrill Lynch acts as liquidity provider. Specifically, the holders of beneficial interests issued by municipal bond securitization SPEs have the right to tender their interests for purchase by Merrill

Lynch on specified dates at a specified price. Beneficial interests that are tendered are then sold by Merrill Lynch to investors through a best efforts remarketing where Merrill Lynch is the remarketing agent. If the beneficial interests are not successfully remarketed, the holders of beneficial interests are paid from funds drawn under a standby liquidity letter of credit issued by Merrill Lynch.

In addition to standby letters of credit, in certain municipal bond securitizations, Merrill Lynch also provides default protection or credit enhancement to investors in securities issued by certain municipal bond securitization SPEs. Interest and principal payments on beneficial interests issued by these SPEs are secured by a guarantee issued by Merrill Lynch. In the event that the issuer of the underlying municipal bond defaults on any payment of principal and/or interest when due, the payments on the bonds will be made to beneficial interest holders from an irrevocable guarantee by Merrill Lynch.

The maximum payout under these liquidity and default guarantees totaled \$44.2 billion and \$38.2 billion at March 30, 2007 and December 29, 2006, respectively. The fair value of the guarantees approximated \$18 million and \$16 million at March 30, 2007 and December 29, 2006, respectively, which is reflected in the Condensed Consolidated Balance Sheets. Of these arrangements, \$6.9 billion at March 30, 2007 and December 29, 2006, represent agreements where the guarantees are provided to the SPE by a third-party financial intermediary and Merrill Lynch enters into a reimbursement agreement with the financial intermediary. In these arrangements, if the financial intermediary incurs losses, Merrill Lynch has up to one year to fund those losses. Additional information regarding these commitments is provided in Note 12 to the Condensed Consolidated Financial Statements and in Note 12 of the 2006 Annual Report.

The following table summarizes the total principal amounts outstanding and delinquencies of securitized financial assets held in SPE's, where Merrill Lynch holds retained interests, as of March 30, 2007 and December 29, 2006:

*(dollars in millions)*

	<b>Residential Mortgage Loans</b>	<b>Municipal Bonds</b>	<b>Other</b>
<b>March 30, 2007</b>			
Principal Amount Outstanding	\$143,460	\$ 19,537	\$21,101
Delinquencies	4,645	-	8
<b>December 29, 2006</b>			
Principal Amount Outstanding	\$127,482	\$ 18,986	\$30,337
Delinquencies	3,493	-	10

Net credit losses associated with securitized financial assets for the quarters ended March 30, 2007 and March 31, 2006 approximated \$61 million and \$36 million, respectively.

#### **Mortgage Servicing Rights**

In connection with its residential mortgage business, Merrill Lynch may retain or acquire servicing rights associated with certain mortgage loans that are sold through its securitization activities. These loan sale transactions create assets referred to as mortgage servicing rights ("MSR"), which are included within other assets on the Condensed Consolidated Balance Sheets.

In March 2006 the FASB issued SFAS No. 156, which amends SFAS No. 140, and requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. Merrill Lynch adopted SFAS No. 156 on December 30, 2006. Merrill Lynch has not elected to subsequently fair value those MSR's held as of the date of adoption or those MSR's acquired or retained after December 30, 2006.

Retained MSR's are initially recorded at fair value and subsequently amortized in proportion to and over the period of estimated future net servicing revenues. MSR's are assessed for impairment, at a minimum, on a quarterly basis. Management's estimates of fair value of MSR's are determined using the net discounted present value of future cash flows, which consists of projecting future servicing cash flows and discounting such cash flows using an appropriate risk-adjusted discount rate. These valuations require various assumptions, including future servicing fees, servicing costs, credit losses, discount rates and mortgage prepayment speeds. Due to subsequent changes in economic and market conditions, these assumptions can, and generally will, change from quarter to quarter.

Changes in Merrill Lynch's MSR balance are summarized below:

*(dollars in millions)*

	Carrying Value
<b>Mortgage servicing rights, December 29, 2006</b> (fair value is \$164)	\$ 122
Additions <sup>(1)</sup>	356
Amortization	(66)
Valuation allowance adjustments	-
Other-than-temporary impairments	-
<b>Mortgage servicing rights, March 30, 2007</b> (fair value is \$467 )	<u>\$ 412</u>

*(1) Includes MSR's obtained in connection with the acquisition of First Franklin.*

The amount of contractually specified revenues, which are included within managed accounts and other fee-based revenues in the Condensed Consolidated Statements of Earnings include:

*(dollars in millions)*

Servicing fees	\$74
Ancillary and late fees	\$14
<b>Total</b>	<b>\$88</b>

The following table presents Merrill Lynch's key assumptions used in measuring the fair value of MSR's and the pre-tax sensitivity of the fair values to an immediate 10% and 20% adverse change in these assumptions:

*(dollars in millions)*

Fair value of capitalized MSR's	\$ 467
Weighted average prepayment speed (CPR)	27.81%
Impact of fair value of 10% adverse change	(31)
Impact of fair value of 20% adverse change	(50)
Weighted average discount rate	17.85%
Impact of fair value of 10% adverse change	(10)
Impact of fair value of 20% adverse change	(19)

The sensitivity analysis above is hypothetical and should be used with caution. In particular, the effect of a variation in a particular assumption on the fair value of MSR's is calculated independent of

changes in any other assumption; in practice, changes in one factor may result in changes in another factor, which may magnify or counteract the sensitivities. Further changes in fair value based on a single variation in assumptions generally cannot be extrapolated because the relationship of the change in a single assumption to the change in fair value may not be linear.

### Variable Interest Entities

FIN 46R requires that an entity shall consolidate a VIE if that enterprise has a variable interest that will absorb a majority of the VIE's expected losses, receive a majority of the VIE's expected residual returns, or both. QSPEs are a type of VIE that holds financial instruments and distributes cash flows to investors based on preset terms. QSPEs are commonly used in mortgage and other securitization transactions. In accordance with SFAS No. 140 and FIN 46R, Merrill Lynch does not consolidate QSPEs. Information regarding QSPEs can be found in the Securitization section of this Note and the Guarantees section in Note 12 to the Condensed Consolidated Financial Statements.

Where an entity is a significant variable interest holder, FIN 46R requires that entity to disclose its maximum exposure to loss as a result of its interest in the VIE. It should be noted that this measure does not reflect Merrill Lynch's estimate of the actual losses that could result from adverse changes because it does not reflect the economic hedges Merrill Lynch enters into to reduce its exposure.

The following tables summarize Merrill Lynch's involvement with certain VIEs as of March 30, 2007 and December 29, 2006, respectively. The table below does not include information on QSPEs or those VIEs where Merrill Lynch is the primary beneficiary, and holds a majority of the voting interests in the entity.

(dollars in millions)

	Primary Beneficiary			Significant Variable Interest Holder		Other Involvement with VIEs	
	Total Asset Size <sup>(3)</sup>	Net Asset Size <sup>(4)</sup>	Recourse to Merrill Lynch <sup>(5)</sup>	Total Asset Size <sup>(3)</sup>	Maximum Exposure	Total Asset Size <sup>(3)</sup>	Maximum Exposure
<b>March 30, 2007</b>							
Loan and Real Estate VIEs	\$4,323	\$3,593	\$ -	\$ 282	\$ 196	\$ -	\$ -
Guaranteed and Other Funds <sup>(1)</sup>	2,009	1,564	445	6,425	6,425	-	-
Credit Linked Note and Other VIEs <sup>(2)</sup>	842	840	319	-	-	16,109	1,071
Tax Planning VIEs	1	1	-	483	15	-	-
<b>December 29, 2006</b>							
Loan and Real Estate VIEs	4,265	3,787	-	278	182	-	-
Guaranteed and Other Funds <sup>(1)</sup>	2,476	1,913	564	6,156	6,142	-	-
Credit Linked Note and Other VIEs <sup>(2)</sup>	748	743	302	-	-	13,288	927
Tax Planning VIEs	-	-	-	483	15	-	-

(1) The maximum exposure for Guaranteed and Other Funds is the fair value of Merrill Lynch's investment, derivatives entered into with the VIEs if they are in an asset position and any recourse beyond the assets of the entity.

(2) The maximum exposure for Credit-Linked Note and Other VIEs is the fair value of the derivatives entered into with the VIEs if they are in an asset position.

(3) This column reflects the total size of the assets held in the VIE.

(4) This column reflects the size of the assets held in the VIE after accounting for intercompany eliminations and any balance sheet netting of assets and liabilities as permitted by FIN 39.

(5) This column reflects the extent, if any, to which investors have recourse to Merrill Lynch beyond the assets held in the VIE.

## Note 7. Loans, Notes, Mortgages and Related Commitments to Extend Credit

Loans, notes, mortgages and related commitments to extend credit at March 30, 2007 and December 29, 2006, are presented below. This disclosure includes commitments to extend credit that, if drawn upon, will result in loans held for investment or loans held for sale.

(dollars in millions)

	Loans		Commitments <sup>(1)</sup>	
	Mar. 30, 2007	Dec. 29, 2006	Mar. 30, 2007 <sup>(2)(3)</sup>	Dec. 29, 2006 <sup>(3)</sup>
<b>Consumer:</b>				
Mortgages	\$21,083	\$18,346	\$ 7,995	\$ 7,747
Other	3,384	4,224	426	547
<b>Commercial and small- and middle-market business:</b>				
Secured	42,551	42,610	64,190	46,307
Unsecured investment grade	3,956	2,870	23,904	30,569
Unsecured non-investment grade	3,177	2,402	3,420	9,015
Small- and middle-market business	3,006	3,055	2,342	2,185
	77,157	73,507	102,277	96,370
Allowance for loan losses	(492)	(478)	-	-
Reserve for lending-related commitments	-	-	(422)	(381)
Total, net	\$76,665	\$73,029	\$101,855	\$95,989

(1) Commitments are outstanding as of the date the commitment letter is issued and are comprised of closed and contingent commitments. Closed commitments represent the unfunded portion of existing commitments available for draw down. Contingent commitments are contingent on the borrower fulfilling certain conditions or upon a particular event, such as an acquisition. A portion of these contingent commitments may be syndicated among other lenders or replaced with capital markets funding.

(2) See Note 12 to the Condensed Consolidated Financial Statements for a maturity profile of these commitments.

(3) In addition to the loan origination commitments included in the table above, at March 30, 2007, Merrill Lynch entered into agreements to purchase \$4.2 billion of loans that, upon settlement of the commitment, will be classified in loans held for investment and loans held for sale. Similar loan purchase commitments totaled \$1.2 billion at December 29, 2006. See Note 12 to the Condensed Consolidated Financial Statements for additional information.

Activity in the allowance for loan losses is presented below:

(dollars in millions)

	Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
Allowance for loan losses, at beginning of period	\$ 478	\$ 406
Provision for loan losses:		
Charge-offs	23	30
Recoveries	(13)	(14)
Net charge-offs	4	1
Other	(9)	(13)
Allowance for loan losses, at end of period	\$ 492	\$ 423

Consumer loans, which are substantially secured, consisted of approximately 253,000 individual loans at March 30, 2007, and included residential mortgages, home equity loans, and other loans to

individuals for household, family, or other personal expenditures. Commercial loans, which consisted of approximately 8,000 separate loans, include corporate and institutional loans, commercial mortgages, asset-based loans, small- and middle-market business loans, and other loans to businesses. The principal balance of non-accrual loans was \$256 million at March 30, 2007 and \$209 million at December 29, 2006. The investment grade and non-investment grade categorization is determined using the credit rating agency equivalent of internal credit ratings. Non-investment grade counterparties are those rated lower than BBB. In some cases Merrill Lynch enters into credit default swaps to mitigate credit exposure related to funded and unfunded commercial loans. The notional value of these swaps totaled \$11.5 billion and \$10.3 billion at March 30, 2007 and December 29, 2006, respectively. For information on credit risk management see Note 6 of the 2006 Annual Report.

The above amounts include \$28.2 billion and \$18.6 billion of loans held for sale at March 30, 2007 and December 29, 2006, respectively. Loans held for sale are loans that management expects to sell prior to maturity. At March 30, 2007, such loans consisted of \$9.9 billion of consumer loans, primarily automobile loans and residential mortgages, and \$18.3 billion of commercial loans, approximately 24% of which are to investment grade counterparties. At December 29, 2006, such loans consisted of \$7.4 billion of consumer loans, primarily automobile loans and residential mortgages, and \$11.2 billion of commercial loans, approximately 38% of which are to investment grade counterparties.

For additional information on loans, notes and mortgages, see Notes 1 and 8 of the 2006 Annual Report.

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## Note 8. Goodwill and Other Intangibles

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### Goodwill

Goodwill is the cost of an acquired company in excess of the fair value of identifiable net assets at acquisition date. Goodwill is tested annually (or more frequently under certain conditions) for impairment in accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*. Merrill Lynch has reviewed the carrying amount of goodwill reported in the Condensed Consolidated Balance Sheets and has determined that there was no impairment related to any period presented.

The following table sets forth the changes in the carrying amount of Merrill Lynch's goodwill by business segment, for the three months ended March 30, 2007:

(dollars in millions)

	GMI	GWM	Total
<b>Goodwill:</b>			
<b>December 29, 2006</b>	<u>\$1,907</u>	<u>\$302</u>	<u>\$2,209</u>
Goodwill acquired <sup>(1)</sup>	986	-	986
Translation adjustment and other	<u>5</u>	<u>2</u>	<u>7</u>
<b>March 30, 2007</b>	<u><u>\$2,898</u></u>	<u><u>\$304</u></u>	<u><u>\$3,202</u></u>

(1) GMI activity primarily relates to goodwill acquired in connection with the acquisition of First Franklin.

### Other Intangible Assets

Other intangible assets are tested annually (or more frequently under certain conditions) for impairment in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, and are amortized over their respective estimated useful lives.

The gross carrying amounts of other intangible assets were \$497 million and \$321 million as of March 30, 2007 and December 29, 2006, respectively. Accumulated amortization of other intangible assets amounted to \$93 million and \$73 million at March 30, 2007 and December 29, 2006, respectively.

Amortization expense for the three months ended March 30, 2007 and March 31, 2006 was \$20 million and \$11 million, respectively.

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#### **Note 9. Borrowings and Deposits**

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ML & Co. is the primary issuer of all of Merrill Lynch's debt instruments. For local tax or regulatory reasons, debt is also issued by certain subsidiaries.

Total borrowings at March 30, 2007 and December 29, 2006, which is comprised of short-term borrowings, long-term borrowings and junior subordinated notes (related to trust preferred securities), consisted of the following:

*(dollars in millions)*

	<b>Mar. 30, 2007</b>	<b>Dec. 29, 2006</b>
Senior debt issued by ML & Co.	\$132,488	\$115,474
Senior debt issued by subsidiaries — guaranteed by ML & Co.	26,933	26,664
Subordinated debt issued by ML & Co.	8,599	6,429
Structured notes issued by ML & Co.	30,331	25,466
Structured notes issued by subsidiaries — guaranteed by ML & Co.	10,094	8,349
Junior subordinated notes (related to trust preferred securities)	3,452	3,813
Other subsidiary financing — not guaranteed by ML & Co.	4,854	4,316
Other subsidiary financing — non-recourse	<u>12,294</u>	<u>12,812</u>
Total	<b>\$229,045</b>	<b>\$203,323</b>

Borrowing activities may create exposure to market risk, most notably interest rate, equity, commodity and currency risk. Refer to Note 1 to the Condensed Consolidated Financial Statements, Derivatives section, for additional information on the use of derivatives to hedge these risks and the accounting for derivatives embedded in these instruments. Other subsidiary financing — non-recourse is primarily attributable to consolidated entities that are VIEs. Additional information regarding VIEs is provided in Note 6 to the Condensed Consolidated Financial Statements.

Borrowings and Deposits at March 30, 2007 and December 29, 2006, are presented below:

(dollars in millions)

	Mar. 30, 2007	Dec. 29, 2006
<b>Short-term borrowings</b>		
Commercial paper	\$ 9,530	\$ 6,357
Secured short-term borrowings	6,789	9,800
Other unsecured short-term borrowings	3,852	1,953
Total	<u>\$ 20,171</u>	<u>\$ 18,110</u>
<b>Long-term borrowings<sup>(1)</sup></b>		
Fixed-rate obligations <sup>(2)(4)</sup>	66,630	\$ 58,366
Variable-rate obligations <sup>(3)(4)</sup>	136,615	120,794
Zero-coupon contingent convertible debt (LYONs <sup>®</sup> )	2,177	2,240
Total	<u>\$205,422</u>	<u>\$181,400</u>
<b>Deposits</b>		
U.S.	\$ 61,941	\$ 62,294
Non U.S.	22,955	21,830
Total	<u>\$ 84,896</u>	<u>\$ 84,124</u>

(1) Excludes junior subordinated notes (related to trust preferred securities).

(2) Fixed-rate obligations are generally swapped to floating rates.

(3) Variable interest rates are generally based on rates such as LIBOR, the U.S. Treasury Bill Rate, or the Federal Funds Rate.

(4) Included are various equity-linked or other indexed instruments.

At March 30, 2007, long-term borrowings, including adjustments related to fair value hedges and various equity-linked or other indexed instruments, mature as follows:

(dollars in millions)

Less than 1 year	\$ 38,124	19%
1 – 2 years	43,538	21
2+ – 3 years	30,170	15
3+ – 4 years	15,836	8
4+ – 5 years	23,277	11
Greater than 5 years	54,477	26
Total	<u>\$205,422</u>	<u>100%</u>

Certain long-term borrowing agreements contain provisions whereby the borrowings are redeemable at the option of the holder at specified dates prior to maturity. These borrowings are reflected in the above table as maturing at their put dates, rather than their contractual maturities. Management believes, however, that a portion of such borrowings will remain outstanding beyond their earliest redemption date.

A limited number of notes whose coupon or repayment terms are linked to the performance of debt and equity securities, indices, currencies or commodities may be accelerated based on the value of a referenced index or security, in which case Merrill Lynch may be required to immediately settle the obligation for cash or other securities. Refer to Note 1 of the 2006 Annual Report, Embedded Derivatives section for additional information.

Except for the \$2.2 billion of aggregate principal amount of floating rate zero-coupon contingently convertible liquid yield option notes (“LYONs<sup>®</sup>”) that were outstanding at March 30, 2007, senior and



subordinated debt obligations issued by ML & Co. and senior debt issued by subsidiaries and guaranteed by ML & Co. do not contain provisions that could, upon an adverse change in ML & Co.'s credit rating, financial ratios, earnings, cash flows, or stock price, trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation. See Note 9 of the 2006 Annual Report for additional information regarding conditions surrounding LYONS® conversion.

The fair values of long-term borrowings and related hedges approximated the carrying amounts at March 30, 2007 and December 29, 2006.

The effective weighted-average interest rates for borrowings at March 30, 2007 and December 29, 2006 were:

	Mar. 30, 2007	Dec. 29, 2006
Short-term borrowings	4.90%	5.15%
Long-term borrowings, contractual rate	4.32	4.23
Junior subordinated notes (related to trust preferred securities)	6.93	7.03

See Note 9 of the 2006 Annual Report for additional information on Borrowings.

Merrill Lynch also obtains standby letters of credit from issuing banks to satisfy various counterparty collateral requirements, in lieu of depositing cash or securities collateral. Such standby letters of credit aggregated \$1.9 billion and \$2.5 billion at March 30, 2007 and December 29, 2006, respectively.

#### **Note 10. Comprehensive Income**

The components of comprehensive income are as follows:

*(dollars in millions)*

	Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
Net earnings	\$2,158	\$ 475
Other comprehensive income/(loss), net of tax:		
Foreign currency translation adjustment	(36)	(2)
Net unrealized gains (losses) on investment securities available-for-sale	58	(68)
Deferred loss on cash flow hedges	(4)	(1)
Defined benefit pension and postretirement plans	4	-
Total other comprehensive income/(loss), net of tax	22	(71)
Comprehensive income	\$2,180	\$ 404

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**Note 11. Stockholders' Equity and Earnings Per Share**

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The following table presents the computations of basic and diluted EPS:

*(dollars in millions, except per share amounts)*

	Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
Net earnings from continuing operations	\$ 2,118	\$ 447
Net earnings from discontinued operations	40	28
Preferred stock dividends	(52)	(43)
Net earnings applicable to common shareholders — for basic EPS	\$ 2,106	\$ 432
Interest expense on LYONs <sup>(1)</sup>	-	1
Net earnings applicable to common shareholders — for diluted EPS	\$ 2,106	\$ 433
<i>(shares in thousands)</i>		
Weighted-average basic shares outstanding <sup>(2)</sup>	841,299	883,737
Effect of dilutive instruments:		
Employee stock options <sup>(3)</sup>	41,945	45,066
FACAAP shares <sup>(3)</sup>	20,230	21,063
Restricted shares and units <sup>(3)</sup>	21,744	29,436
Convertible LYONs <sup>(1)</sup>	4,994	1,766
ESPP shares <sup>(3)</sup>	15	17
Dilutive potential common shares	88,928	97,348
Diluted Shares <sup>(4)</sup>	930,227	981,085
<b>Basic EPS from continuing operations</b>	\$ 2.45	\$ 0.46
<b>Basic EPS from discontinued operations</b>	0.05	0.03
<b>Basic EPS</b>	\$ 2.50	\$ 0.49
<b>Diluted EPS from continuing operations</b>	\$ 2.22	\$ 0.41
<b>Diluted EPS from discontinued operations</b>	0.04	0.03
<b>Diluted EPS</b>	\$ 2.26	\$ 0.44

(1) See Note 9 of the 2006 Annual Report for additional information on LYONs<sup>®</sup>.

(2) Includes shares exchangeable into common stock.

(3) See Note 14 of the 2006 Annual Report for a description of these instruments.

(4) Excludes 320 thousand and 33 million of instruments for the 2007 and 2006 first quarter, respectively, that were considered antidilutive and thus were not included in the above calculations.

During the first quarter of 2007, Merrill Lynch repurchased 22.4 million common shares at an average repurchase price of \$89.31 per share. The Board of Directors authorized the repurchase of an additional \$6 billion of Merrill Lynch's outstanding common shares under a program announced on April 30, 2007.

On March 20, 2007, Merrill Lynch issued \$1.5 billion in aggregate principal amount of floating rate, non-cumulative, perpetual preferred stock.

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**Note 12. Commitments, Contingencies and Guarantees**

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**Litigation**

Merrill Lynch has been named as a defendant in various legal actions, including arbitrations, class actions, and other litigation arising in connection with its activities as a global diversified financial services institution.

Some of the legal actions include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. In some cases, the issuers that would otherwise be the

primary defendants in such cases are bankrupt or otherwise in financial distress. Merrill Lynch is also involved in investigations and/or proceedings by governmental and self-regulatory agencies.

Merrill Lynch believes it has strong defenses to, and where appropriate, will vigorously contest, many of these matters. Given the number of these matters, some are likely to result in adverse judgments, penalties, injunctions, fines, or other relief. Merrill Lynch may explore potential settlements before a case is taken through trial because of the uncertainty, risks, and costs inherent in the litigation process. In accordance with SFAS No. 5, Merrill Lynch will accrue a liability when it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In many lawsuits and arbitrations, including almost all of the class action lawsuits, it is not possible to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no accrual is made until that time. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, Merrill Lynch cannot predict what the eventual loss or range of loss related to such matters will be. Merrill Lynch continues to assess these cases and believes, based on information available to it, that the resolution of these matters will not have a material adverse effect on the financial condition of Merrill Lynch as set forth in the Condensed Consolidated Financial Statements, but may be material to Merrill Lynch's operating results or cash flows for any particular period and may impact ML & Co.'s credit ratings.

## Commitments

At March 30, 2007, Merrill Lynch's commitments had the following expirations:

(dollars in millions)

	Total	Commitment expiration			
		Less than 1 year	1 – 3 years	3+ – 5 years	Over 5 years
Commitments to extend credit <sup>(1)</sup>	\$102,277	\$48,130	\$ 19,298	\$ 24,037	\$10,812
Purchasing and other commitments	11,835	8,752	805	471	1,807
Operating leases	3,420	548	1,100	888	884
Commitments to enter into resale agreements	5,700	5,700	-	-	-
Total	\$123,232	\$63,130	\$ 21,203	\$ 25,396	\$13,503

(1) See Note 7 to the Condensed Consolidated Financial Statements.

## Lending Commitments

Merrill Lynch primarily enters into commitments to extend credit, predominantly at variable interest rates, in connection with corporate finance, corporate and institutional transactions and asset-based lending transactions. Clients may also be extended loans or lines of credit collateralized by first and second mortgages on real estate, certain liquid assets of small businesses, or securities. These commitments usually have a fixed expiration date and are contingent on certain contractual conditions that may require payment of a fee by the counterparty. Once commitments are drawn upon, Merrill Lynch may require the counterparty to post collateral depending upon creditworthiness and general market conditions. See Note 7 to the Condensed Consolidated Financial Statements for additional information.

The contractual amounts of these commitments represent the amounts at risk should the contract be fully drawn upon, the client defaults, and the value of the existing collateral becomes worthless. The

total amount of outstanding commitments may not represent future cash requirements, as commitments may expire without being drawn upon.

#### *Purchasing and Other Commitments*

In the normal course of business, Merrill Lynch enters into institutional and margin-lending transactions, some of which are on a committed basis, but most of which are not. Margin lending on a committed basis only includes amounts where Merrill Lynch has a binding commitment. These binding margin lending commitments totaled \$888 million at March 30, 2007 and \$782 million at December 29, 2006.

Merrill Lynch had commitments to purchase partnership interests, primarily related to private equity and principal investing activities, of \$1,058 million and \$928 million at March 30, 2007 and December 29, 2006, respectively. Merrill Lynch also has entered into agreements with providers of market data, communications, systems consulting, and other office-related services. At March 30, 2007 and December 29, 2006, minimum fee commitments over the remaining life of these agreements aggregated \$251 million and \$357 million, respectively. Merrill Lynch entered into commitments to purchase loans of \$7.5 billion (which upon settlement of the commitment will primarily be included in trading assets) at March 30, 2007. Such commitments totaled \$10.3 billion at December 29, 2006. Other purchasing commitments amounted to \$2.2 billion and \$2.1 billion at March 30, 2007 and December 29, 2006, respectively. Included in other purchasing commitments at March 30, 2007 was \$1.8 billion related to the definitive agreement with First Republic Bank to acquire all of its outstanding common shares.

#### *Leases*

As disclosed in Note 12 of the 2006 Annual Report, Merrill Lynch has entered into various noncancellable long-term lease agreements for premises that expire through 2024. Merrill Lynch has also entered into various noncancellable short-term lease agreements, which are primarily commitments of less than one year under equipment leases.

#### **Guarantees**

The derivatives in the following table meet the accounting definition of a guarantee under *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indebtedness of Others* ("FIN 45") and include certain written options and credit default swaps that contingently require Merrill Lynch to make payments based on changes in an underlying. Because the maximum exposure to loss could be unlimited for certain derivatives (e.g., interest rate caps) and the maximum exposure to loss is not considered when assessing the risk of contracts, the notional value of these contracts has been included to provide information about the magnitude of Merrill Lynch's involvement with these types of transactions. Merrill Lynch records all derivative instruments at fair value on its Condensed Consolidated Balance Sheets.

The liquidity facilities and default facilities in the following table relate primarily to municipal bond securitization SPEs and Merrill Lynch-sponsored asset-backed commercial paper conduits ("Conduits"). Merrill Lynch acts as liquidity provider to municipal bond securitization SPEs. As of March 30, 2007, the value of the assets held by the SPE plus any additional collateral pledged to Merrill Lynch exceeds the amount of beneficial interests issued, which provides additional support to Merrill Lynch in the event that the standby facility is drawn. As of March 30, 2007, the maximum payout if the standby facilities are drawn was \$37.4 billion and the value of the municipal bond assets to which Merrill

Lynch has recourse in the event of a draw was \$41.1 billion. In certain instances, Merrill Lynch also provides default protection in addition to liquidity facilities. If the default protection is drawn, Merrill Lynch may claim the underlying assets held by the SPEs. As of March 30, 2007, the maximum payout if an issuer defaults was \$6.8 billion, and the value of the assets to which Merrill Lynch has recourse, in the event that an issuer of a municipal bond held by the SPE defaults on any payment of principal and/or interest when due, was \$7.8 billion. In addition, Merrill Lynch has established three Conduits and holds a significant variable interest in these Conduits. These variable interests represent \$13 billion of liquidity facilities and \$600 million of credit facilities. The maximum exposure to loss for these three facilities combined is \$10.9 billion and assumes a total loss on a portfolio of highly rated assets. For additional information on these facilities, see Note 12 of the 2006 Annual Report and Note 6 to the Condensed Consolidated Balance Sheets.

In addition, Merrill Lynch makes guarantees to counterparties in the form of standby letters of credit. Merrill Lynch holds marketable securities of \$608 million as collateral to secure these guarantees.

Further, in conjunction with certain principal-protected mutual funds, Merrill Lynch guarantees the return of the initial principal investment at the termination date of the fund. At March 30, 2007, Merrill Lynch's maximum potential exposure to loss with respect to these guarantees is \$634 million assuming that the funds are invested exclusively in other general investments (i.e., the funds hold no risk-free assets), and that those other general investments suffer a total loss. As such, this measure significantly overstates Merrill Lynch's exposure or expected loss at March 30, 2007. These transactions met the SFAS No. 149 definition of derivatives and, as such, were carried as a liability with a fair value of \$6 million at March 30, 2007.

Merrill Lynch also provides indemnifications related to the U.S. tax treatment of certain foreign tax planning transactions. The maximum exposure to loss associated with these transactions at March 30, 2007 is \$165 million; however, Merrill Lynch believes that the likelihood of loss with respect to these arrangements is remote.

These guarantees and their expiration are summarized at March 30, 2007 as follows:

(dollars in millions)

	Maximum Payout Notional	Less than 1 year	1 – 3 years	3+ – 5 years	Over 5 years	Carrying Value
Derivative contracts <sup>(1)</sup>	\$2,633,831	\$ 817,532	\$ 492,677	\$ 395,682	\$927,940	\$ 49,176
Liquidity and default facilities with SPEs <sup>(2)</sup>	58,215	55,140	2,940	135	-	25
Residual value guarantees <sup>(3)</sup>	1,009	65	414	123	407	16
Standby letters of credit and other guarantees <sup>(4)</sup>	6,570	1,726	1,005	1,593	2,246	18

(1) As noted above, the notional value of derivative contracts is provided rather than the maximum payout amount, although the notional value should not be considered as a reliable indicator of Merrill Lynch's exposure to these contracts.

(2) Amounts relate primarily to facilities provided to municipal bond securitization SPEs and asset-backed commercial paper conduits sponsored by Merrill Lynch. Includes \$6.9 billion of guarantees provided to SPEs by third-party financial institutions where Merrill Lynch has agreed to reimburse the financial institution if losses occur, and has up to one year to fund losses.

(3) Includes residual value guarantees associated with the Hopewell campus and aircraft leases of \$322 million.

(4) Includes reimbursement agreements with the Mortgage 100SM program, guarantees related to principal-protected mutual funds, and certain indemnifications related to foreign tax planning strategies.

See Note 12 of the 2006 Annual Report for additional information on guarantees.

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**Note 13. Employee Benefit Plans**

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Merrill Lynch provides pension and other postretirement benefits to its employees worldwide through defined contribution pension, defined benefit pension, and other postretirement plans. These plans vary based on the country and local practices. Merrill Lynch reserves the right to amend or terminate these plans at any time. Refer to Note 13 of the 2006 Annual Report for a complete discussion of employee benefit plans.

*Defined Benefit Pension Plans*

Pension cost for the three months ended March 30, 2007 and March 31, 2006, for Merrill Lynch's defined benefit pension plans, included the following components:

(dollars in millions)

	Three Months Ended					
	Mar. 30, 2007			Mar. 31, 2006		
	U.S. Plans	Non-U.S. Plans	Total	U.S. Plans	Non-U.S. Plans	Total
Service cost	\$ -	\$ 7	\$ 7	\$ -	\$ 7	\$ 7
Interest cost	24	20	44	24	16	40
Expected return on plan assets	(29)	(19)	(48)	(28)	(15)	(43)
Amortization of net (gains)/losses, prior service costs and other	(1)	7	6	-	4	4
Total defined benefit pension cost	\$ (6)	\$ 15	\$ 9	\$ (4)	\$ 12	\$ 8

Merrill Lynch disclosed in its 2006 Annual Report that it expected to pay \$23 million of benefit payments to participants in the U.S. non-qualified pension plan and Merrill Lynch expected to contribute \$70 million to its non-U.S. defined benefit pension plans in 2007. Merrill Lynch does not expect contributions to differ significantly from amounts previously disclosed.

*Postretirement Benefits Other Than Pensions*

Other postretirement benefit cost for the three months ended March 30, 2007 and March 31, 2006, included the following components:

(dollars in millions)

	Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
Service cost	\$ 2	\$ 2
Interest cost	4	4
Amortization of net (gains)/losses, prior service costs and other	(2)	(1)
Total other postretirement benefits cost	\$ 4	\$ 5

Approximately 90% of the postretirement benefit cost components for the period relate to the U.S. postretirement plan.

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**Note 14. Income Taxes**

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Merrill Lynch adopted FIN 48 effective the beginning of the first quarter of 2007 and recognized a decrease to beginning retained earnings and an increase to the liability for unrecognized tax benefits of approximately \$66 million.

The total amount of unrecognized tax benefits as of the date of adoption of FIN 48 was approximately \$1.5 billion. Of this total, approximately \$1.0 billion (net of federal benefit of state issues, competent authority and foreign tax credit offsets) represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate in future periods.

Merrill Lynch paid an assessment to Japan in 2005 for the fiscal years April 1, 1998 through March 31, 2003, in relation to the taxation of income that was originally reported in other jurisdictions. During the third quarter of 2005, Merrill Lynch started the process of obtaining clarification from international tax authorities on the appropriate allocation of income among multiple jurisdictions to prevent double taxation. In addition, Merrill Lynch filed briefs with the U.S. Tax Court in 2005 with respect to a tax case, which had been remanded for further proceedings in accordance with a 2004 opinion of the U.S. Court of Appeals for the Second Circuit. The U.S. Court of Appeals affirmed the initial adverse conclusion of the U.S. Tax Court rendered in 2003 against Merrill Lynch, with respect to a 1987 transaction. The U.S. Tax Court has yet to issue a decision on this remanded matter, and it is uncertain as to when a decision will be rendered. The unrecognized tax benefits with respect to this case and the Japanese assessment, while paid, have been included in the \$1.5 billion and the \$1.0 billion amounts above.

Merrill Lynch recognizes the accrual of interest and penalties related to unrecognized tax benefits in income tax expense. Interest and penalties accrued as of the beginning of the year were approximately \$107 million.

Merrill Lynch is under examination by the Internal Revenue Service ("IRS") and other tax authorities in countries including Japan and the United Kingdom, and states in which Merrill Lynch has significant business operations, such as New York. The tax years under examination vary by jurisdiction. The IRS audits are in progress for the tax years 2004-2006. The IRS audits for the 2004 and 2005 tax years are expected to be completed in 2007. Japan tax authorities have completed audits through the tax year ended March 31, 2003. In the United Kingdom, Her Majesty's Revenue and Customs has begun the audit for 2005. New York State and New York City audits have commenced for the years 2002-2006.

Merrill Lynch does not anticipate that unrecognized tax benefits will significantly change within 12 months of the reporting date.

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**Note 15. Regulatory Requirements**

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Effective January 1, 2005, Merrill Lynch became a consolidated supervised entity ("CSE") as defined by the SEC. As a CSE, Merrill Lynch is subject to group-wide supervision, which requires Merrill Lynch to compute allowable capital and risk allowances on a consolidated basis. Merrill Lynch is in compliance with applicable CSE standards.

Certain U.S. and non-U.S. subsidiaries are subject to various securities, banking, and insurance regulations and capital adequacy requirements promulgated by the regulatory and exchange authorities of the countries in which they operate. These regulatory restrictions may impose regulatory capital

requirements and limit the amounts that these subsidiaries can pay in dividends or advance to Merrill Lynch. Merrill Lynch's principal regulated subsidiaries are discussed below.

### **Securities Regulation**

As a registered broker-dealer, Merrill Lynch, Pierce, Fenner & Smith Incorporated ("MLPF&S") is subject to the net capital requirements of Rule 15c3-1 under the Securities Exchange Act of 1934 ("the Rule"). Under the alternative method permitted by the Rule, the minimum required net capital, as defined, shall be the greater of 2% of aggregate debit items ("ADI") arising from customer transactions or \$500 million. At March 30, 2007, MLPF&S's regulatory net capital of \$4,199 million was approximately 18.9% of ADI, and its regulatory net capital in excess of the minimum required was \$3,683 million.

As a futures commission merchant, MLPF&S is also subject to the capital requirements of the Commodity Futures Trading Commission ("CFTC"), which requires that minimum net capital should not be less than 8% of the total customer risk margin requirement plus 4% of the total non-customer risk margin requirement. MLPF&S substantially exceeds both standards.

Merrill Lynch International ("MLI"), a U.K. regulated investment firm, is subject to capital requirements of the Financial Services Authority ("FSA"). Financial resources, as defined, must exceed the total financial resources requirement set by the FSA. At March 30, 2007, MLI's financial resources were \$14,783 million, exceeding the minimum requirement by \$2,085 million.

Merrill Lynch Government Securities Inc. ("MLGSI"), a primary dealer in U.S. Government securities, is subject to the capital adequacy requirements of the Government Securities Act of 1986. This rule requires dealers to maintain liquid capital in excess of market and credit risk, as defined, by 20% (a 1.2-to-1 capital-to-risk standard). At March 30, 2007, MLGSI's liquid capital of \$2,575 million was 291.0% of its total market and credit risk, and liquid capital in excess of the minimum required was \$1,515 million.

Merrill Lynch Japan Securities Co. Ltd. ("MLJS"), a Japan-based regulated broker-dealer, is subject to capital requirements of the Japanese Financial Services Agency ("JFSA"). Net capital, as defined, must exceed 120% of the total risk equivalents requirement of the JFSA. At March 30, 2007, MLJS's net capital was \$1,484 million, exceeding the minimum requirement by \$847 million.

### **Banking Regulation**

Merrill Lynch Bank USA ("MLBUSA") is a Utah-chartered industrial bank, regulated by the Federal Deposit Insurance Corporation ("FDIC") and the State of Utah Department of Financial Institutions ("UTDFI"). Merrill Lynch Bank & Trust Co., FSB ("MLBT-FSB") is a full service thrift institution regulated by the Office of Thrift Supervision ("OTS"), whose deposits are insured by the FDIC. Both MLBUSA and MLBT-FSB are required to maintain capital levels that at least equal minimum capital levels specified in federal banking laws and regulations. Failure to meet the minimum levels will result in certain mandatory, and possibly additional discretionary, actions by the regulators that, if undertaken,



could have a direct material effect on the banks. The following table illustrates the actual capital ratios and capital amounts for MLBUSA and MLBT-FSB as of March 30, 2007.

(dollars in millions)

	Well Capitalized Minimum	MLBUSA		MLBT-FSB	
		Actual Ratio	Actual Amount	Actual Ratio	Actual Amount
Tier 1 leverage	5%	9.18%	\$ 5,694	7.77%	\$ 1,034
Tier 1 capital	6%	9.96	5,694	8.59	1,034
Total capital	10%	11.53	6,591	12.20	1,467

As a result of its ownership of MLBT-FSB, ML & Co. is registered with the OTS as a savings and loan holding company (“SLHC”) and subject to regulation and examination by the OTS as a SLHC. ML & Co. is classified as a unitary SLHC, and will continue to be so classified as long as it and MLBT-FSB continue to comply with certain conditions. Unitary SLHCs are exempt from the material restrictions imposed upon the activities of SLHCs that are not unitary SLHCs. SLHCs other than unitary SLHCs are generally prohibited from engaging in activities other than conducting business as a savings association, managing or controlling savings associations, providing services to subsidiaries or engaging in activities permissible for bank holding companies. Should ML & Co. fail to continue to qualify as a unitary SLHC, in order to continue its present businesses that would not be permissible for a SLHC, ML & Co. could be required to divest control of MLBT-FSB.

Merrill Lynch International Bank Limited (“MLIB”), an Ireland-based regulated bank, is subject to the capital requirements of the Financial Regulator of Ireland. MLIB is required to meet minimum regulatory capital requirements under the European Union (“EU”) banking law as implemented in Ireland by the Financial Regulator. At March 30, 2007, MLIB’s capital ratio was above the minimum requirement at 10.58% and its financial resources were \$7,004 million, exceeding the minimum requirement by \$1,709 million.

#### Note 16. Acquisitions

During the third quarter of 2006, Merrill Lynch announced an agreement to acquire the First Franklin mortgage origination franchise and related servicing platform from National City Corporation for \$1.3 billion. First Franklin originates non-prime residential mortgage loans through a wholesale network. The First Franklin acquisition was completed at the beginning of the fiscal first quarter of 2007 and the results of operations for the three-months ended March 30, 2007 are included in GMI.

On January 29, 2007, Merrill Lynch announced that it had entered into a definitive agreement with First Republic Bank (“First Republic”) to acquire all of the outstanding common shares of First Republic in exchange for a combination of cash and stock for a total transaction value of \$1.8 billion. First Republic is a private banking and wealth management firm focused on high-net-worth individuals and their businesses. The transaction is expected to close in the third quarter of 2007, pending necessary regulatory and shareholder approvals. The results of operations of First Republic will be included in GWM.

#### Note 17. Discontinued Operations

On August 13, 2007, Merrill Lynch announced that it will form a strategic business relationship with AEGON, N.V. (“AEGON”) in the areas of insurance and investment products. As part of this relationship, Merrill Lynch has agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together “Merrill Lynch Insurance Group” or “MLIG”) to AEGON for \$1.3 billion. Merrill Lynch will continue to serve the insurance needs of its clients through its core distribution and advisory capabilities. This transaction is expected to close by the end of the fourth quarter of 2007, subject to regulatory approvals. Results for MLIG have been included within discontinued operations for all periods presented and the assets and liabilities were not considered material for separate presentation. The results of MLIG were formerly reported in the Global Wealth Management business segment. Certain financial information included in discontinued operations is shown below:

(dollars in millions)

	Three Months Ended	
	Mar. 30, 2007	Mar. 31, 2006
Total Net Revenues	\$ 70	\$ 65
Earnings Before Income Taxes	\$ 58	\$ 32
Income Taxes	18	4
<b>Net Earnings From Discontinued Operations</b>	<b>\$ 40</b>	<b>\$ 28</b>

The following assets and liabilities related to the discontinued operations as of June 29, 2007 and December 29, 2006:

(dollars in millions)

	Mar. 30, 2007	Dec. 29, 2006
<b>Assets:</b>		
Separate accounts assets	12,299	12,312
Other assets	3,331	3,497
<b>Total Assets</b>	<b>\$ 15,630</b>	<b>\$ 15,809</b>
<b>Liabilities:</b>		
Separate accounts liabilities	12,299	12,312
Other Payables	2,692	2,772

Total Liabilities	<u>14,991</u>	<u>15,084</u>
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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Merrill Lynch & Co., Inc.:

We have reviewed the accompanying condensed consolidated balance sheet of Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") as of March 30, 2007, and the related condensed consolidated statement of earnings and cash flows for the three-month periods ended March 30, 2007 and March 31, 2006. These interim financial statements are the responsibility of Merrill Lynch's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

As discussed in Notes 1, 3 and 14 to the condensed consolidated interim financial statements, effective first quarter 2007, Merrill Lynch adopted Statement of Financial Accounting Standards No. 157, "*Fair Value Measurement*," Statement of Financial Accounting Standards No. 159, "*The Fair Value Option for Financial Assets and Financial Liabilities — Including an amendment of FASB Statement No. 115*," and FASB Interpretation No. 48, "*Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109*."

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Merrill Lynch as of December 29, 2006, and the related consolidated statements of earnings, changes in stockholders' equity, comprehensive income and cash flows for the year then ended (not presented herein); and our report dated February 26, 2007 expressed an unqualified opinion on those financial statements and included an explanatory paragraph regarding the change in accounting method in 2006 for share-based payments to conform to Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment*. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 29, 2006 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Deloitte & Touche LLP

New York, New York

May 7, 2007 (November 13, 2007 as to the effects of discontinued operations in Note 17)

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Forward-Looking Statements and Non-GAAP Financial Measures

Certain statements in this report may be considered forward-looking, including those about management expectations, strategic objectives, growth opportunities, business prospects, anticipated financial results, the impact of off-balance sheet arrangements, significant contractual obligations, anticipated results of litigation and regulatory investigations and proceedings, and other similar matters. These forward-looking statements represent only Merrill Lynch & Co., Inc.'s ("ML & Co." and, together with its subsidiaries, "Merrill Lynch", "we", "our" or "us") beliefs regarding future performance, which is inherently uncertain. There are a variety of factors, many of which are beyond our control, which affect our operations, performance, business strategy and results and could cause our actual results and experience to differ materially from the expectations and objectives expressed in any forward-looking statements. These factors include, but are not limited to, actions and initiatives taken by both current and potential competitors, general economic conditions, the effects of current, pending and future legislation, regulation and regulatory actions, and the other risks and uncertainties detailed in this report. See Risk Factors that Could Affect Our Business in the Annual Report on Form 10-K for the year ended December 29, 2006 ("2006 Annual Report"). Accordingly, readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the dates on which they are made. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the dates they are made. The reader should, however, consult further disclosures we may make in future filings of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

From time to time, we may also disclose financial information on a non-GAAP basis where management uses this information and believes this information will be valuable to investors in gauging the quality of our financial performance, identifying trends in our results and providing more meaningful period-to-period comparisons. For a reconciliation of non-GAAP measures presented throughout this report see Exhibits 99.4 and 99.5.

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### Overview

#### Introduction

Merrill Lynch was formed in 1914 and became a publicly traded company on June 23, 1971. In 1973, we created the holding company, ML & Co., a Delaware corporation that, through its subsidiaries, is one of the world's leading capital markets, advisory and wealth management companies with offices in 37 countries and territories and total client assets of approximately \$1.6 trillion at March 30, 2007. As an investment bank, we are a leading global trader and underwriter of securities and derivatives across a broad range of asset classes, and we serve as a strategic advisor to corporations, governments, institutions and individuals worldwide. In addition, we own a 45% voting interest and approximately half of the economic interest of BlackRock, Inc. ("BlackRock"), one of the world's largest publicly traded investment management companies with approximately \$1.2 trillion in assets under management at March 30, 2007.

On August 13, 2007, we announced that we will form a strategic business relationship with AEGON, N.V. ("AEGON") in the areas of insurance and investment products. As part of this relationship, we have agreed to sell Merrill Lynch Life Insurance Company and ML Life Insurance Company of New York (together "Merrill Lynch Insurance Group" or "MLIG") to AEGON for \$1.3 billion. We will continue to serve the insurance needs of our clients through our core distribution and advisory capabilities. This transaction is expected to close by the end of the fourth quarter of 2007, subject to regulatory approvals. We have included results for MLIG within discontinued operations for all periods presented. We previously reported the results of MLIG in the Global Wealth Management ("GWM") business segment. Refer to Note 17 to the Condensed Consolidated Financial Statements for additional information.

Since the fourth quarter of 2006, our business segment reporting reflects the management reporting lines established after the merger of our Merrill Lynch Investment Managers ("MLIM") business with BlackRock on September 29, 2006 (the "BlackRock merger"), as well as the economic and long-term financial performance characteristics of the underlying businesses.

Prior to the fourth quarter of 2006, we reported our business activities in three operating segments: Global Markets and Investment Banking (“GMI”), Global Private Client (“GPC”), and MLIM. Effective with the BlackRock merger, MLIM ceased to exist as a separate business segment. Accordingly, a new business segment, Global Wealth Management (“GWM”), was created, consisting of GPC and Global Investment Management (“GIM”). GWM along with GMI are now our business segments. We have restated prior period segment information to conform to the current period presentation and, as a result, are presenting GWM as if it had existed for these prior periods. See Note 2 to the Condensed Consolidated Financial Statements for further information on segments.

The BlackRock merger closed on the last day of our third fiscal quarter. For more information on the BlackRock merger, refer to Note 2 of the 2006 Annual Report.

The following is a description of our business segments, including MLIM, which ceased to exist as a separate business segment effective with the BlackRock merger:

- *GMI*, our institutional business segment, provides trading, capital markets services, investment banking and advisory services to corporations, financial institutions, institutional investors, and governments around the world. GMI’s Global Markets division facilitates client transactions and is a market maker in securities, derivatives, currencies, commodities and other financial instruments used to satisfy client demands. In addition, GMI also engages in certain proprietary trading activities. Global Markets also provides clients with financing, securities clearing, settlement, and custody services and also engages in principal and private equity investing. GMI’s Investment Banking division provides a wide range of securities origination and strategic advisory services for issuer clients, including underwriting and placement of public and private equity, debt and related securities, as well as lending and other financing activities for clients globally. These services also include advising clients on strategic issues, valuation, mergers, acquisitions and restructurings. GMI’s growth strategy entails a program of investments in personnel and technology to gain further scale in certain asset classes and geographies.
- *GWM*, our full-service retail wealth management segment, provides brokerage, investment advisory and financial planning services, offering a broad range of both proprietary and third-party wealth management products and services globally to individuals, small- to mid-size businesses, and employee benefit plans. Within the GPC division, most of our services are delivered by our Financial Advisors (“FAs”) through a global network of branch offices. GPC’s offerings include commission and fee-based investment accounts; banking, cash management, and credit services, including consumer and small business lending and Visa® cards; trust and generational planning; retirement services; and insurance products. GWM’s GIM division includes a business that creates and manages hedge fund and other alternative investment products for GPC clients, and Merrill Lynch’s share of net earnings from its ownership positions in other investment management companies, including our investment in BlackRock. GWM’s growth priorities include continued growth in client assets, the hiring of additional FAs, client segmentation, annuitization of revenues through fee-based products, diversification of revenues through adding products and services, investments in technology to enhance productivity and efficiency, and disciplined expansion into additional geographic areas globally.
- *MLIM*, our asset management segment prior to the BlackRock merger, offered a wide range of investment management capabilities to retail and institutional investors through proprietary and third-party distribution channels globally. Asset management capabilities included equity, fixed income, money market, index, enhanced index and alternative investments, which were offered through vehicles such as mutual funds, privately managed accounts, and retail and institutional separate accounts.

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## Critical Accounting Policies and Estimates

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The following is a summary of our critical accounting policies. For a full description of these and other accounting policies see Note 1 of the 2006 Annual Report and Note 1 to the Condensed Consolidated Financial Statements.

### *Use of Estimates*

In presenting the Condensed Consolidated Financial Statements, management makes estimates regarding:

- Valuations of assets and liabilities requiring fair value estimates including:
  - Trading inventory and investment securities;
  - Private equity and principal investments;
  - Loans and allowance for loan losses;
  - Certain receivables under resale agreements and payables under repurchase agreements;
  - Certain long-term borrowings, primarily structured debt;
- The outcome of litigation;
- The realization of deferred taxes and the recognition and measurement of uncertain tax positions;
- Assumptions and cash flow projections used in determining whether VIEs should be consolidated and the determination of the qualifying status of special purpose entities;
- The carrying amount of goodwill and other intangible assets;
- The amortization period of intangible assets with definite lives;
- Valuation of share-based payment compensation arrangements;
- Insurance reserves and recovery of insurance deferred acquisition costs; and
- Other matters that affect the reported amounts and disclosure of contingencies in the financial statements.

Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on the Condensed Consolidated Financial Statements, and it is possible that such changes could occur in the near term. For more information regarding the specific methodologies used in determining estimates, refer to Use of Estimates in Note 1 of the 2006 Annual Report.

### *Valuation of Financial Instruments*

Proper valuation of financial instruments is a critical component of our financial statement preparation. We early adopted the provisions of SFAS No. 157 *Fair Value Measurements* ("SFAS No. 157") in the first quarter of 2007. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. SFAS No. 157 nullifies the guidance provided by the Emerging Issues Task Force ("EITF") Issue No. 02-3 *Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities* ("EITF 02-3") that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between marketplace participants at the measurement date (i.e., the exit price).

We also early adopted SFAS No. 159 *The Fair Value Option for Financial Assets and Financial Liabilities* ("SFAS No. 159") in the first quarter of 2007 and we have applied this option to value certain financial instruments. Such instruments include certain structured debt, repurchase and resale agreements, loans and available-for-sale securities. The change in fair value of these instruments is

recorded in principal transactions revenues and other revenues in the Condensed Consolidated Statement of Earnings. See Note 3 to the Condensed Consolidated Financial Statements for further information.

Fair values for exchange-traded securities and certain exchange-traded derivatives, principally certain options contracts, are based on quoted market prices. Fair values for over-the-counter (“OTC”) derivatives, principally forwards, options, and swaps, represent amounts estimated to be received from or paid to a market participant in settlement of these instruments. These derivatives are valued using pricing models based on the net present value of estimated future cash flows and directly observed prices from exchange-traded derivatives, other OTC trades, or external pricing services and other inputs such as quoted interest and currency indices, while taking into account the counterparty’s credit rating, or our own credit rating as appropriate.

New and/or complex instruments may have immature or limited markets. As a result, the pricing models used for valuation often incorporate significant estimates and assumptions that market participants would use in pricing the instrument, which may impact the results of operations reported in the Condensed Consolidated Financial Statements. For long-dated and illiquid contracts, we apply extrapolation methods to observed market data in order to estimate inputs and assumptions that are not directly observable. This enables us to mark-to-market all positions consistently when only a subset of prices is directly observable. Values for OTC derivatives are verified using observed information about the costs of hedging the risk and other trades in the market. As the markets for these products develop, we continually refine our pricing models to correlate more closely to the market risk of these instruments. Obtaining the fair value for OTC derivative contracts requires the use of management judgment and estimates. Prior to adoption of SFAS No. 157, we followed the provisions of EITF 02-3. Under EITF 02-3, recognition of revenue at inception of a derivative transaction was prohibited in the absence of observable market prices or parameters in an active market, observable prices or parameters of other comparable current market transactions, or other observable data supporting a fair value based on a pricing model at inception of the contract. Gains and losses deferred at inception under EITF 02-3 were previously recognized at the earlier of valuation observability or termination of the contract. SFAS No. 157 nullifies the guidance in EITF 02-3.

Valuation adjustments are an integral component of the valuation process for financial instruments that are carried at fair value but not traded in active markets (i.e. those transactions that are categorized in Levels 2 and 3 of the SFAS No. 157 fair value hierarchy. See Note 3 to the Condensed Consolidated Financial Statements for further information related to the SFAS No. 157 fair value hierarchy). These adjustments may be taken when either the sheer size of the trade or other specific features of the trade or particular market (such as counterparty credit quality, concentration or market liquidity) requires adjustment to the values derived from the pricing models, and other market participants would also consider such an adjustment in pricing the financial instrument. For trades that may have quoted market prices but are subject to sales restrictions, we estimate the fair value of these securities taking into account such restrictions, which may result in a fair value that is less than the quoted market price.

In accordance with SFAS No. 157, we have categorized our financial instruments, based on the priority of the inputs to the valuation technique, into a three level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the Condensed Consolidated Balance Sheets are categorized based on the inputs to the valuation techniques as follows:

- Level 1.* Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market (examples include active exchange-traded equity securities, listed derivatives, most U.S. Government and agency securities, and certain other sovereign government obligations).
- Level 2.* Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:
- a) Quoted prices for similar assets or liabilities in active markets (for example, restricted stock);
  - b) Quoted prices for identical or similar assets or liabilities in non-active markets (examples include corporate and municipal bonds, which trade infrequently);
  - c) Pricing models whose inputs are observable for substantially the full term of the asset or liability (examples include most over-the-counter derivatives including interest rate and currency swaps); and
  - d) Pricing models whose inputs are derived principally from or corroborated by observable market data through correlation or other means for substantially the full term of the asset or liability (an example includes certain mortgage loans).
- Level 3.* Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability (examples include: private equity investments, certain commercial mortgage whole loans, and long-dated or complex derivatives including certain foreign exchange options and long dated options on gas and power). See Note 3 to the Condensed Consolidated Financial Statements for additional information.

#### *Litigation*

We have been named as a defendant in various legal actions, including arbitrations, class actions, and other litigation arising in connection with our activities as a global diversified financial services institution. We are also involved in investigations and/or proceedings by governmental and self-regulatory agencies. In accordance with SFAS No. 5, *Accounting for Contingencies*, we will accrue a liability when it is probable that a liability has been incurred, and the amount of the loss can be reasonably estimated. In many lawsuits and arbitrations, including class action lawsuits, it is not possible to determine whether a liability has been incurred or to estimate the ultimate or minimum amount of that liability until the case is close to resolution, in which case no accrual is made until that time. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases in which claimants seek substantial or indeterminate damages, we cannot predict what the eventual loss or range of loss related to such matters will be. See Note 12 to the Condensed Consolidated Financial Statements and Other Information — Legal Proceedings for further information.

#### *Variable Interest Entities (VIEs)*

In the normal course of business, we enter into a variety of transactions with VIEs. The applicable accounting guidance requires us to perform a qualitative and/or quantitative analysis of each new VIE



at inception to determine whether we must consolidate the VIE. In performing this analysis, we make assumptions regarding future performance of assets held by the VIE, taking into account estimates of credit risk, estimates of the fair value of assets, timing of cash flows, and other significant factors. Although a VIE's actual results may differ from projected outcomes, a revised consolidation analysis is generally not required subsequent to the initial assessment. If a VIE meets the conditions to be considered a QSPE, it is typically not required to be consolidated by us. A QSPE's activities must be significantly limited. A servicer of the assets held by a QSPE may have discretion in restructuring or working out assets held by the QSPE, as long as the discretion is significantly limited and the parameters of that discretion are fully described in the legal documents that established the QSPE. Determining whether the activities of a QSPE and its servicer meet these conditions requires the use of judgment by management.

#### *Income Taxes*

Tax laws are complex and subject to different interpretations by Merrill Lynch and the various taxing authorities. Merrill Lynch regularly assesses the likelihood of assessments in each of the taxing jurisdictions by making judgments and interpretations about the application of these complex tax laws and estimating the impact to our financial statements.

Merrill Lynch is under examination by the Internal Revenue Service ("IRS") and other tax authorities in countries including Japan and the United Kingdom, and states in which we have significant business operations, such as New York. The tax years under examination vary by jurisdiction. The IRS audits are in progress for the tax years 2004-2006. The IRS audits for the 2004 and 2005 tax years are expected to be completed in 2007. Japan tax authorities have completed audits through the tax year ended March 31, 2003. In the United Kingdom, Her Majesty's Revenue and Customs has begun the audit for 2005. New York State and New York City audits have commenced for the years 2002-2006. Also, Merrill Lynch paid an assessment to Japan in 2005 for the fiscal years April 1, 1998 through March 31, 2003, in relation to the taxation of income that was originally reported in other jurisdictions. During the third quarter of 2005, we started the process of obtaining clarification from international tax authorities on the appropriate allocation of income among multiple jurisdictions to prevent double taxation. Merrill Lynch believes that the estimate of the level of unrecognized tax benefits is appropriate in relation to the potential for additional assessments. Merrill Lynch adjusts the level of unrecognized tax benefits when there is more information available, or when an event occurs requiring a change. The reassessment of unrecognized tax benefits could have a material impact on Merrill Lynch's effective tax rate in the period in which it occurs.

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**Business Environment<sup>(1)</sup>**

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During the first quarter of 2007 markets were generally conducive to Merrill Lynch's businesses, even as the steady rise in global equity markets since mid-2006 was interrupted in late February over concerns surrounding sub-prime lending losses and a sharp decline in China's major indices. Despite the sell off that followed, global equity markets rebounded in March and ended the quarter relatively unchanged. The U.S. Federal Reserve System's Federal Open Market Committee left benchmark interest rates unchanged at 5.25%, where they have been since mid-2006. The yield curve, although inverted at times, remained relatively flat throughout the quarter. Long-term interest rates, as measured by the 10-year U.S. Treasury bond, ended the first quarter at 4.65%, down from 4.71% at the end of 2006.

Major U.S. equity indices ended the first quarter of 2007 relatively flat to where they started. The Dow Jones Industrial Average fell 0.9%, while the Nasdaq Composite and the Standard & Poor's 500 Index were up slightly by 0.3% and 0.2%, respectively.

Generally, international equity indices outperformed those in the U.S. during the first quarter of 2007. In Europe the Dow Jones Stoxx Index, the FTSE 100 Index and Frankfurt's DAX Index rose 2.5%, 1.4% and 4.9%, respectively. Asian equity markets were mixed as Japan's Nikkei Stock Average rose 0.4%, while Hong Kong's Hang Seng and India's Sensex indices declined 0.8% and 5.2% respectively. In Latin America, the Mexican Bolsa index ended the quarter up 8.7%, while Argentina's Merval index rose 0.6%.

U.S. Equity trading volumes increased significantly in the first quarter as both the dollar volume and number of shares traded on the New York Stock Exchange and on the Nasdaq increased compared to the fourth quarter of 2006. Equity market volatility increased for both the S&P 500 and the Nasdaq 100 in the quarter, as indicated by higher average levels for the Chicago Board Options Exchange SPX Volatility Index and the American Stock Exchange QQQ Volatility Index, respectively.

First quarter global debt and equity underwriting volumes of \$2.1 trillion were up 3% sequentially and up 14% from the year-ago quarter. Global debt underwriting volumes of \$1.9 trillion were up 8% sequentially and up 15% compared to the year-ago quarter, while global equity underwriting volumes of \$178 billion were down 31% sequentially but up 6% compared to the year-ago quarter.

Merger and acquisition ("M&A") activity accelerated during the quarter as the value of global announced deals of \$1.2 trillion increased 2% sequentially and 36% from the year-ago quarter. However, global completed M&A activity declined 28% sequentially to \$890 billion, but rose 18% from the year-ago quarter.

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*(1) Debt and equity underwriting and merger and acquisition volumes were obtained from Dealogic.*

## Results of Operations

(dollars in millions, except per share amounts)

	For the Three Months Ended		
	March 30, 2007	March 31, 2006	% Change
Net Revenues			
Principal transactions	\$ 2,734	\$ 1,988	38%
Commissions	1,705	1,567	9
Investment banking	1,514	1,022	48
Managed account and other fee-based revenues	1,289	1,621	(20)
Revenues from consolidated investments	131	104	26
Other	1,082	551	96
Subtotal	8,455	6,853	23
Interest and dividend revenues	12,924	8,624	50
Less interest expense	11,595	7,570	53
Net interest profit	1,329	1,054	26
Total Net Revenues	9,784	7,907	24
Non-interest expenses:			
Compensation and benefits	4,888	5,745	(15)
Communications and technology	479	452	6
Brokerage, clearing, and exchange fees	310	259	20
Occupancy and related depreciation	265	241	10
Professional fees	224	199	13
Advertising and market development	157	144	9
Office supplies and postage	59	57	4
Expenses of consolidated investments	59	47	26
Other	306	202	51
Total non-interest expenses	6,747	7,346	(8)
Earnings from continuing operations before income taxes	\$ 3,037	\$ 561	441
Income tax expense	919	114	706
Net earnings from continuing operations	\$ 2,118	\$ 447	374
Discontinued Operations:			
Earnings from Discontinued Operations	\$ 58	\$ 32	81
Income tax expense	18	4	350
Net earnings from Discontinued Operations	\$ 40	\$ 28	43
Net Earnings	\$ 2,158	\$ 475	354
Basic Earnings Per Common Share From Continuing Operations	\$ 2.45	\$ 0.46	433
Basic Earnings Per Common Share From Discontinued Operations	0.05	0.03	67
Basic Earnings Per Common Share	\$ 2.50	\$ 0.49	410
Diluted Earnings Per Common Share From Continuing Operations	\$ 2.22	\$ 0.41	441
Diluted Earnings Per Common Share From Discontinued Operations	0.04	0.03	33
Diluted Earnings Per Common Share	\$ 2.26	\$ 0.44	414
Annualized return on average common stockholders' equity	23.2%	5.1%	
Pre-tax profit margin from continuing operations	31.0%	7.1%	
Compensation and benefits as a percentage of net revenues	50.0%	72.7%	
Non-compensation expenses as a percentage of net revenues	19.0%	20.2%	
Book value per share <sup>(1)</sup>	\$ 42.25	\$ 37.19	14

(1) The annualized return on average common stockholders' equity and book value per share reported here differs from the estimated results reported in our earnings release due to an adjustment to stockholders' equity resulting from a credit to paid-in capital for the tax benefit from stock awards that was not finalized at the time of the press release.

### Quarterly Results of Operations

Our net earnings from continuing operations were \$2.1 billion for the 2007 first quarter, driven by a 24% increase in net revenues from the 2006 first quarter to \$9.8 billion. Earnings per common share from continuing operations were \$2.45 basic and \$2.22 diluted for the 2007 first quarter. First quarter 2006 net earnings included \$1.2 billion after-tax (\$1.8 billion pre-tax) or \$1.21 per diluted share, of one-time non-cash compensation expenses arising from modifications to the retirement eligibility requirements for existing stock-based employee

compensation awards and the adoption of SFAS No. 123 as revised in 2004 (“SFAS No. 123R”); (together, “one-time compensation expenses”).

Excluding the one-time compensation expenses incurred in 2006, our first quarter 2007 net earnings from continuing operations were up 30% from the first quarter of 2006, and pre-tax earnings from continuing operations were up 31% from the year-ago quarter. The pre-tax profit margin from continuing operations increased to 31.0% from 29.3%, and the annualized return on average common equity increased to 23.2% from 19.1%. On the same basis, basic and diluted earnings per share were both up 37% from the year-ago quarter. See Exhibit 99.4 for a reconciliation of non-GAAP measures.

Principal transactions revenues include realized gains and losses from the purchase and sale of securities, such as equity securities and fixed income securities including government bonds and municipal securities, in which we act as principal, as well as unrealized gains and losses on trading assets and liabilities, including commodities, derivatives, and loans. Principal transactions revenues were \$2.7 billion, 38% higher than the year-ago quarter, due primarily to increased revenues in our trading businesses with the strongest increases coming from credit, commodity, equity-linked and cash equity trading activities.

Net interest profit is a function of (i) the level and mix of total assets and liabilities, including trading assets owned, deposits, financing and lending transactions, and trading strategies associated with the institutional securities business, and (ii) the prevailing level, term structure and volatility of interest rates. Net interest profit is an integral component of trading activity. In assessing the profitability of our client facilitation and trading activities, we view principal transactions and net interest profit in the aggregate as net trading revenues. Changes in the composition of trading inventories and hedge positions can cause the mix of principal transactions and net interest profit to fluctuate. Net interest profit was \$1.3 billion, up 26% from the 2006 first quarter due primarily to rising short-term interest rates on deposit spreads earned, partially offset by higher interest expenses from higher long-term borrowings.

Commissions revenues primarily arise from agency transactions in listed and OTC equity securities and commodities, insurance products and options. Commission revenues also include distribution fees for promoting and distributing mutual funds (“12b-1 fees”) and hedge funds. Commission revenues were \$1.7 billion, up 9% from the 2006 first quarter, due primarily to an increase in global transaction volumes, particularly in listed equities and mutual funds.

Investment banking revenues include (i) origination revenues representing fees earned from the underwriting of debt, equity and equity-linked securities, as well as loan syndication and commitment fees and (ii) strategic advisory services revenues including merger and acquisition and other investment banking advisory fees. Investment banking revenues were \$1.5 billion, up 48% from the 2006 first quarter, driven by increased revenues in both strategic advisory services and origination activities as overall market volumes and our market share increased. Higher underwriting revenues resulted from the benefits of continued investments in the business, most notably in the leveraged finance businesses.

Managed accounts and other fee-based revenues primarily consist of asset-priced portfolio service fees earned from the administration of separately managed and other investment accounts for retail investors, annual account fees, and certain other account-related fees. In addition, until the BlackRock merger at the end of the third quarter of 2006, managed accounts and other fee-based revenues also included fees earned from the management and administration of retail mutual funds and institutional funds such as pension assets, and performance fees earned on certain separately managed accounts and institutional money management arrangements. Managed accounts and other fee-based revenues were \$1.3 billion, down 20% from the first quarter of 2006, driven primarily by the absence of the asset management revenues earned by MLIM as a result of the BlackRock merger at the end of the third quarter of 2006. This decrease was partially offset by higher portfolio service fees primarily reflecting the impact of net inflows into annuitized-revenue accounts.

Revenues from consolidated investments include revenues from investments that are consolidated under SFAS No. 94, *Consolidation of All Majority-owned Subsidiaries* and FASB Interpretation No. 46, *Consolidation of Variable Interest Entities — an interpretation of APB No. 51* (“FIN 46R”). Revenues from consolidated investments were \$131 million, up from \$104 million in the 2006 first quarter.

Other revenues include realized investment gains and losses, dividends on cost method investments, fair value adjustments on private equity investments that are held for capital appreciation and/or current income, gains related to the sale of mortgages, unrealized losses on certain available-for-sale securities, and translation gains and losses on foreign denominated assets and liabilities. Other revenues were \$1.1 billion, 96% higher than the 2006 first quarter, due principally to higher private equity gains as well as higher earnings from our investment in BlackRock.

Compensation and benefits expenses of \$4.9 billion were 50.0% of net revenues in the 2007 first quarter, down from 50.4% in the year-ago quarter, excluding the \$1.8 billion of one-time compensation expenses incurred as a result of the adoption of SFAS No. 123R in the first quarter of 2006.

Non-compensation expenses were \$1.9 billion in the first quarter of 2007, up 16% from the year-ago quarter. The ratio of total non-compensation expenses to total net revenues was 19.0% during the first quarter of 2007 compared with 20.2% in the year-ago quarter. Brokerage, clearing and exchange fees were \$310 million, up 20% from the first quarter of 2006, primarily due to higher transaction volumes. Occupancy costs and related depreciation were \$265 million, up 10% from the year-ago quarter principally due to higher office rental expenses and office space added via acquisitions. Professional fees were \$224 million, up 13% from the year-ago quarter due to higher legal and other professional fees associated with increased business activities. Advertising and market development costs were \$157 million, up 9% from the year-ago quarter mainly due to higher travel costs associated with increased business activities. Expenses of consolidated investments totaled \$59 million, up from \$47 million due principally to increased expenses associated with the related increase in revenues from consolidated investments. Other expenses were \$306 million, up 51% from the year-ago quarter mainly due to increased minority interest expenses associated with private equity investments and higher charitable contributions, partially offset by lower litigation provisions.

Our first quarter 2007 effective tax rate from continuing operations was 30.3% up from 30.0% in the first quarter of 2006, excluding the impact of the one-time compensation costs incurred as a result of the adoption of SFAS No. 123R in the first quarter of 2006.

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## **Business Segments**

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Our operations are currently organized into two business segments: GMI and GWM. GMI provides full service global markets and origination products and services to corporate, institutional, and government clients around the world. GWM creates and distributes investment products and services for individuals, small- and mid-size businesses, and employee benefit plans. For information on the principal methodologies used in preparing the segment results, refer to Note 3 of the 2006 Annual Report. For information regarding the BlackRock merger in September 2006, refer to Note 2 of the 2006 Annual Report.

The one-time compensation expenses were recorded in the business segments in the first quarter of 2006, as follows: \$1.4 billion in GMI, \$281 million in GWM and \$109 million in MLIM; refer to Note 1 of the 2006 Annual Report for further information on one-time compensation expenses.

Revenues and expenses associated with inter-segment activities are recognized in each segment. In addition, revenue and expense sharing agreements for joint activities between segments are in place, and the results of each segment reflect their agreed-upon apportionment of revenues and expenses associated with these activities. See Note 3 of the 2006 Annual Report for further information.

The following segment results represent the information that is used by our management in its decision-making processes and are presented before discontinued operations. Prior period amounts have been reclassified to conform to the current period presentation:

## ***Global Markets and Investment Banking***

### **GMI's Results of Operations**

*(dollars in millions)*

	For the Three Months Ended		
	Mar. 30, 2007	Mar. 31, 2006	% Inc. (Dec.)
Global Markets			
FICC	\$ 2,801	\$ 2,058	36%
Equity Markets	2,386	1,587	50
Total Global Markets net revenues	5,187	3,645	42
Investment Banking			
Origination:			
Debt	591	428	38
Equity	363	237	53
Strategic Advisory Services	399	257	55
Total Investment Banking net revenues	1,353	922	47
Total GMI net revenues	6,540	4,567	43
Non-interest expenses before one-time compensation expenses	4,197	2,982	41
One-time compensation expenses	-	1,369	N/M
Pre-tax earnings from continuing operations	\$ 2,343	\$ 216	N/M
Pre-tax profit margin from continuing operations	35.8%	4.7%	

*N/M = Not Meaningful*

In the first quarter of 2007, net revenues in each of GMI's major business lines — Fixed Income, Currencies and Commodities ("FICC"); Equity Markets; and Investment Banking — were significantly higher than in the first quarter of 2006. GMI's first quarter 2007 net revenues were \$6.5 billion, up 43% from the year-ago quarter. Excluding the impact of the \$1.4 billion of one-time compensation expenses recognized by GMI in the first quarter of 2006, GMI's pre-tax earnings of \$2.3 billion in the first quarter of 2007 were up 48% from the year-ago quarter, driven by strong revenue growth. On the same basis, the pre-tax profit margin was 35.8%, compared with 34.7% in the year-ago quarter. See Exhibits 99.4 and 99.5 for a reconciliation of non-GAAP measures.

A detailed discussion of GMI's net revenues follows:

#### ***Fixed Income, Currencies and Commodities (FICC)***

FICC net revenues include principal transactions and net interest profit (which we believe should be viewed in aggregate to assess trading results), commissions, revenues from principal investments, fair value adjustments on investments that are held for capital appreciation and/or current income, and other revenues.

In the first quarter of 2007, FICC net revenues were \$2.8 billion, up 36% from the first quarter of 2006. This increase was driven by higher revenues in nearly every major product as revenues in credit products, commercial real estate, interest rate products and currencies increased to record levels as our investments for growth enabled us to capitalize on a favorable market environment for most FICC

products. Commodities revenues also reflected a significant increase over the year-ago period, driven by strong trading results in both natural gas and power in the United States and Europe. These increases were partly offset by a revenue decline in mortgage-related activities, resulting from a difficult environment for the origination, securitization and trading of sub-prime mortgage loans and securities in the United States.

### ***Equity Markets***

Equity Markets net revenues include commissions, principal transactions and net interest profit (which we believe should be viewed in aggregate to assess trading results), revenues from equity method investments, fair value adjustments on private equity investments that are held for capital appreciation and/or current income, and other revenues.

In the first quarter of 2007, Equity Markets net revenues were \$2.4 billion, up 50% over the year-ago quarter with strong performances in every major revenue category driven by record revenues in both the equity-linked and proprietary trading businesses and a strong increase in private equity.

### ***Investment Banking***

Investment Banking generated record net revenues at \$1.4 billion, up 47% from the year-ago quarter, driven by significant revenue growth from debt origination, merger and acquisition advisory services and equity origination.

#### ***Origination***

Origination revenues represent fees earned from the underwriting of debt, equity and equity-linked securities as well as loan syndication fees.

Origination revenues in the first quarter of 2007 were \$954 million, up 43% from the year-ago quarter. Debt origination revenues were up 38% from the year-ago quarter, primarily driven by our leveraged finance business. Equity origination revenues were up 53% from the year-ago quarter, resulting from higher deal volume.

#### ***Strategic Advisory Services***

Strategic advisory services revenues, which include merger and acquisition and other advisory fees, were \$399 million in the first quarter of 2007, an increase of 55% over the year-ago quarter as overall volume as well as our share of completed merger and acquisition volume increased.

For additional information on GMI's segment results, refer to Note 2 to the Condensed Consolidated Financial Statements.

On April 25, 2007, we agreed to purchase ¥350 billion (approximately U.S. \$3.0 billion) in perpetual convertible preferred shares from our investment banking client Resona Holdings, Inc. ("Resona"), one of the largest banking companies in Japan, in a non-strategic capital markets transaction that enabled Resona to raise funds to retire a previously issued series of preferred stock. We intend to hold this investment for a substantial period of time and to utilize appropriate risk management techniques to limit the impact of the change in value of the securities on our financial position and results of operations.

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**Global Wealth Management**

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**GWM Results of Operations***(dollars in millions)*

	For the Three Months Ended		
	Mar. 30, 2007	Mar. 31, 2006	% Inc. (Dec.)
GPC			
Fee-based revenues	\$ 1,473	\$ 1,313	12%
Transactional and origination revenues	911	883	3
Net interest profit and related hedges <sup>(1)</sup>	592	516	15
Other revenues	97	54	80
Total GPC net revenues	3,073	2,766	11
GIM			
Total GIM net revenues	261	104	151
Total GWM net revenues	3,334	2,870	16
Non-interest expenses before one-time compensation expenses	2,550	2,260	13
One-time compensation expenses	-	281	N/M
Pre-tax earnings from continuing operations	\$ 784	\$ 329	138
Pre-tax profit margin from continuing operations	23.5%	11.5%	
Total Financial Advisors <sup>(2)</sup>	15,930	15,350	

*N/M = Not Meaningful**(1) Includes interest component of non-qualifying derivatives which are included in other revenues on the Consolidated Statements of Earnings.**(2) Includes 160 Financial Advisors associated with the Mitsubishi UFJ joint venture at the end of 1Q07.*

GWM is comprised of GPC and GIM. Our share of the after-tax earnings of BlackRock are included in the GIM portion of GWM revenues for the first quarter of 2007, but not the first quarter of 2006, when our asset management activities were reported in the former MLIM segment.

GWM generated net revenues of \$3.3 billion for the first quarter of 2007, up 16% from the year-ago quarter, reflecting strong growth in both GPC and GIM businesses. Excluding the impact of the \$281 million of one-time compensation expenses recognized by GWM in the first quarter of 2006, GWM's first quarter 2007 pre-tax earnings of \$784 million were up 29% from the year-ago quarter, driven by growth in revenues. On the same basis, the pre-tax profit margin was 23.5%, compared with 21.3% in the year-ago quarter, driven by the impact of the investment in BlackRock. See Exhibit 99.4 for a reconciliation of non-GAAP measures.

GWM's net inflows of client assets into annuitized-revenue products were \$16 billion for the first quarter of 2007. Assets in annuitized-revenue products ended the quarter at \$633 billion, up 13% from the year-ago quarter. Total client assets in GWM accounts were \$1.6 trillion, up 10% from the year-ago quarter, and total net new money was \$16 billion.

On January 29, 2007, we announced that we had entered into a definitive agreement with First Republic Bank ("First Republic") to acquire all of the outstanding common shares of First Republic in exchange for a combination of cash and stock for a total transaction value of \$1.8 billion. First Republic is a private banking and wealth management firm focused on high-net-worth individuals and their businesses. The transaction is expected to close in the third quarter of 2007, pending necessary regulatory and shareholder approvals. The results of operations of First Republic will be included in GWM.



### ***Global Private Client (GPC)***

GPC's first quarter 2007 net revenues were \$3.1 billion, up 11% from the year-ago quarter. The increase in GPC's net revenues was driven by all major revenue categories.

Financial Advisor headcount reached 15,930 at the end of the first quarter of 2007, a net increase of 580 FAs since the first quarter of 2006, as GPC continued to exercise discipline in recruiting and training high-quality FAs.

A detailed discussion of GPC's revenues follows:

#### ***Fee-based revenues***

Fee-based revenues are primarily comprised of portfolio service fees that are derived from accounts that charge an annual fee based on net asset value (generally billed quarterly in advance based on prior quarter asset values), such as Merrill Lynch Consults® (a separately managed account product) and Unlimited Advantage® (a fee-based brokerage account). Fee-based revenues also include fees from insurance products and taxable and tax-exempt money market funds, as well as fixed annual account fees and other account-related fees, and commissions related to distribution fees on mutual funds.

GPC's fee-based revenues were a record at \$1.5 billion in the first quarter of 2007, up 12% from the year-ago quarter, reflecting continued growth in fee-based client assets resulting from higher financial market levels and net flows into annuitized-revenue products. This growth in client assets resulted in higher portfolio service fees.

The value of client assets in GPC accounts at March 30, 2007 and March 31, 2006 follows:

*(dollars in billions)*

	<b>Mar. 30, 2007</b>	<b>Mar. 31, 2006</b>
Assets in client accounts		
U.S.	\$ 1,503	\$ 1,381
Non-U.S.	<u>145</u>	<u>121</u>
Total	\$ 1,648	\$ 1,502

#### ***Transactional and origination revenues***

Transactional and origination revenues include certain commission revenues, such as those that arise from agency transactions in listed and OTC equity securities, insurance products, and mutual funds. These revenues also include principal transactions revenues which primarily represent bid-offer revenues on government bonds and municipal securities, as well as new issue revenues which include selling concessions on newly issued debt and equity securities, including shares of closed-end funds.

Transactional and origination revenues were \$911 million in the first quarter of 2007, up 3% from the year-ago quarter, driven primarily by new issue origination activity in closed-end funds.

#### ***Net interest profit and related hedges***

Net interest profit (interest revenues less interest expenses) and related hedges includes GPC's allocation of the interest spread earned in our banking subsidiaries for deposits, as well as interest earned, net of provisions for loan losses, on margin, small- and middle-market business and other loans, corporate funding allocations, and the interest component of non-qualifying derivatives.

GPC's net interest profit and related hedges revenues were \$592 million in the first quarter of 2007, up 15% from the year-ago quarter. This increase primarily reflects higher margins on deposits from a year-over-year increase in short-term interest rates.

*Other revenues*

GPC's other revenues were \$97 million in the first quarter of 2007, up 80% from the year-ago quarter, due largely to higher revenues from its investments and foreign exchange gains.

***Global Investment Management (GIM)***

GIM includes revenues from the creation and management of hedge fund and other alternative investment products for clients, as well as our share of net earnings from our ownership positions in other investment management companies, including BlackRock.

GIM's first quarter 2007 revenues of \$261 million were up 151% from the year-ago quarter. The increase in net revenues is primarily due to the inclusion of revenues from our ownership position in BlackRock in the 2007 first quarter results.

For additional information on GWM's segment results, refer to Note 2 to the Condensed Consolidated Financial Statements.

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***Merrill Lynch Investment Managers***

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On September 29, 2006, Merrill Lynch merged MLIM with BlackRock in exchange for a total of 65 million common and preferred shares in the newly combined BlackRock, representing an economic interest of approximately half. Following the merger, the MLIM business segment ceased to exist, and under the equity method of accounting, an estimate of the net earnings associated with Merrill Lynch's ownership position in BlackRock is recorded in the GIM portion of the GWM segment. For the first quarter of 2006, MLIM's net revenues were \$570 million, and its pre-tax earnings were \$222 million.

## Geographic Information

Our operations are organized into five regions which include: the United States; Europe, Middle East, and Africa (“EMEA”); Pacific Rim; Latin America; and Canada. The information that follows, in management’s judgment, provides a reasonable representation of each region’s contribution to the consolidated net revenues for the three months ended March 30, 2007 and March 31, 2006:

(dollars in millions)

	For the Three Months Ended		
	Mar. 30, 2007	Mar. 31, 2006(1)	% Inc/ (Dec)
<b>Net revenues</b>			
Europe, Middle East, and Africa (EMEA)	\$ 2,102	\$ 1,688	25%
Pacific Rim	1,178	888	33
Latin America	388	295	32
Canada	173	90	92
Total Non-U.S.	3,841	2,961	30
United States	5,943	4,946	20
<b>Total</b>	<b>\$ 9,784</b>	<b>\$ 7,907</b>	<b>24%</b>

(1) The 2006 first quarter results include net revenues earned by MLIM of \$558 million, which include non-US net revenues of \$288 million.

Non-U.S. net revenues for the first quarter 2007 increased to \$3.8 billion, up 30% from the 2006 first quarter. Non-U.S. net revenues represented 39% of our first quarter 2007 total net revenues, compared to 37% in the year-ago quarter, which included net revenues earned by MLIM. The first quarter 2007 growth of non-U.S. net revenues was mainly attributable to higher revenues in EMEA and the Pacific Rim regions. While we experienced growth of non-U.S. net revenues across all businesses in the first quarter of 2007, the most significant increases were from GMI. For GMI, non-U.S. net revenues represented 54% of total GMI net revenues in the first quarter of 2007, up from 52% in the year-ago quarter. For GWM, non-U.S. net revenues represented 11% of total GWM net revenues for both the 2007 and 2006 first quarter results.

Net revenues in EMEA were \$2.1 billion in the first quarter of 2007, an increase of 25% from the year-ago quarter. These results were spread across multiple products and businesses mainly within GMI. In Global Markets, we had strong growth in our FICC business, mainly reflecting higher revenues from credit products, rates and commodities, while Equity Markets’ strong results reflected increases from equity-linked products, cash and proprietary trading activities and private equity investments. Investment Banking primarily benefited from higher revenues from equity origination fees, as well as higher revenues from our strategic advisory services.

Net revenues in the Pacific Rim were \$1.2 billion in the first quarter of 2007, an increase of 33% from the year-ago quarter. These results reflected increases across multiple businesses and products mainly within GMI. In Global Markets, the growth experienced in FICC primarily related to higher revenues in credit products and increased currency trading activities in emerging markets, while Equity Markets increased revenues were driven by higher revenues from equity-linked products, proprietary trading activity and private equity investments. Investment Banking benefited from higher revenues in both debt and equity originations as well as higher revenues from strategic advisory services.

Net revenues in Latin America increased 32% in the first quarter of 2007, primarily reflecting strong results in both our GMI and GWM businesses.

Net revenues in Canada increased 92% in the first quarter of 2007, due to strong results in GMI’s Equity Markets and Investment Banking businesses.

## Consolidated Balance Sheets

Management continually monitors and evaluates the size and composition of the Consolidated Balance Sheet. The following table summarizes the March 30, 2007 and December 29, 2006 period-end, and first quarter 2007 and full-year 2006 average balance sheets:

(dollars in billions)

	Mar. 30, 2007	2007 Quarterly Average <sup>(1)</sup>	Dec. 29, 2006	2006 Full Year Average <sup>(1)</sup>
<b>Assets</b>				
<b>Trading-Related</b>				
Securities financing assets	\$444,936	\$ 414,760	\$321,907	\$ 362,090
Trading assets	208,245	221,923	203,848	193,911
Other trading-related receivables	77,402	85,411	71,621	69,510
	<u>730,583</u>	<u>722,094</u>	<u>597,376</u>	<u>625,511</u>
<b>Non-Trading-Related</b>				
Cash	49,840	40,594	45,558	37,760
Investment securities	80,320	82,791	83,410	70,827
Loans, notes, and mortgages, net	76,665	76,891	73,029	70,992
Other non-trading assets	44,406	49,875	41,926	43,012
	<u>251,231</u>	<u>250,151</u>	<u>243,923</u>	<u>222,591</u>
<b>Total assets</b>	<u>\$981,814</u>	<u>\$ 972,245</u>	<u>\$841,299</u>	<u>\$ 848,102</u>
<b>Liabilities</b>				
<b>Trading-Related</b>				
Securities financing liabilities	\$375,527	\$ 398,516	\$291,045	\$ 332,741
Trading liabilities	109,910	123,344	98,862	117,873
Other trading-related payables	94,183	99,129	75,622	80,238
	<u>579,620</u>	<u>620,989</u>	<u>465,529</u>	<u>530,852</u>
<b>Non-Trading-Related</b>				
Short-term borrowings	20,171	10,652	18,110	17,104
Deposits	84,896	85,827	84,124	81,109
Long-term borrowings	205,422	181,442	181,400	141,278
Junior subordinated notes (related to trust preferred securities)	3,452	3,809	3,813	3,091
Other non-trading liabilities	46,546	29,664	49,285	37,251
	<u>360,487</u>	<u>311,394</u>	<u>336,732</u>	<u>279,833</u>
<b>Total liabilities</b>	<u>940,107</u>	<u>932,383</u>	<u>802,261</u>	<u>810,685</u>
<b>Total stockholders' equity</b>	<u>41,707</u>	<u>39,862</u>	<u>39,038</u>	<u>37,417</u>
<b>Total liabilities and stockholders' equity</b>	<u>\$981,814</u>	<u>\$ 972,245</u>	<u>\$841,299</u>	<u>\$ 848,102</u>

(1) Averages represent our daily balance sheet estimates, which may not fully reflect netting and other adjustments included in period-end balances. Balances for certain assets and liabilities are not revised on a daily basis.

## Off Balance Sheet Arrangements

As a part of our normal operations, we enter into various off balance sheet arrangements that may require future payments. The table below outlines the significant off balance sheet arrangements, as well as the future expiration as of March 30, 2007:

(dollars in millions)

	Total	Expiration			
		Less than 1 Year	1 - 3 Years	3+ - 5 Years	Over 5 Years
Liquidity and default facilities with SPEs <sup>(1)</sup>	\$58,215	\$55,140	\$2,940	\$ 135	\$ -
Residual value guarantees <sup>(2)</sup>	1,009	65	414	123	407
Standby letters of credit and other guarantees <sup>(3)</sup>	6,570	1,726	1,005	1,593	2,246

(1) Amounts relate primarily to liquidity facilities and credit default protection provided to municipal bond securitization SPEs and asset-backed commercial paper conduits that we sponsor.

(2) Includes residual value guarantees associated with the Hopewell campus and aircraft leases of \$322 million.

(3) Includes reimbursement agreements with the Mortgage 100SM program, guarantees related to principal-protected mutual funds, and certain indemnifications related to foreign tax planning strategies.

Refer to Note 12 to the Condensed Consolidated Financial Statements for additional information.

## Contractual Obligations and Commitments

### Contractual Obligations

In the normal course of business, we enter into various contractual obligations that may require future cash payments. The accompanying table summarizes our contractual obligations by remaining maturity at March 30, 2007. Excluded from this table are obligations recorded on the Condensed Consolidated Balance Sheets that are: (i) generally short-term in nature, including securities financing transactions, trading liabilities, contractual agreements, commercial paper and other short-term borrowings and other payables; (ii) deposits; (iii) obligations that are related to our insurance subsidiaries, including liabilities of insurance subsidiaries, which are subject to significant variability; and (iv) separate accounts liabilities, which fund separate accounts assets.

(dollars in millions)

	Total	Expiration			
		Less than 1 Year	1 - 3 Years	3+ - 5 Years	Over 5 Years
Long-term borrowings	\$205,422	\$38,124	\$73,708	\$39,113	\$54,477
Purchasing and other commitments	11,835	8,752	805	471	1,807
Junior subordinated notes (related to trust preferred securities)	3,452	-	-	-	3,452
Operating lease commitments	3,420	548	1,100	888	884

As disclosed in Note 14 of the Condensed Consolidated Financial Statements, Merrill Lynch has unrecognized tax benefits as of the date of adoption of FIN 48 of approximately \$1.5 billion. Of this

total, approximately \$1.0 billion (net of federal benefit of state issues, competent authority and foreign tax credit offsets) represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate in future periods. As indicated in Note 14, unrecognized tax benefits with respect to the U.S. Tax Court case and the Japanese assessment, while paid, have been included in the \$1.5 billion and the \$1.0 billion amounts above. Due to the uncertainty of the amounts to be ultimately paid as well as the timing of such payments, all FIN 48 liabilities which have not been paid have been excluded from the Contractual Obligations table.

## Commitments

At March 30, 2007, our commitments had the following expirations:

*(dollars in millions)*

	Total	Expiration			
		Less than 1 Year	1 - 3 Years	3+ - 5 Years	Over 5 Years
Commitments to extend credit	\$102,277	\$48,130	\$19,298	\$24,037	\$10,812
Commitments to enter into resale agreements	5,700	5,700	-	-	-

## Capital and Funding

The primary objectives of our capital management and funding strategies are as follows:

- Maintain sufficient long-term capital to support the execution of our business strategies and to achieve our financial performance objectives;
- Ensure liquidity across market cycles and through periods of financial stress; and
- Comply with regulatory capital requirements.

## Long-Term Capital

Our long-term capital sources include equity capital, long-term borrowings and certain deposits in bank subsidiaries that we consider to be long-term or stable in nature.

At March 30, 2007 and December 29, 2006 total long-term capital consisted of the following:

*(dollars in millions)*

	Mar. 30, 2007	Dec. 29, 2006
Common equity	\$ 37,051	\$ 35,893
Preferred stock	4,656	3,145
Trust preferred securities <sup>(1)</sup>	3,025	3,323
Equity capital	44,732	42,361
Subordinated long-term debt obligations	8,599	6,429
Senior long-term debt obligations <sup>(2)</sup>	142,426	120,122
Deposits <sup>(3)</sup>	69,602	71,204
Total long-term capital	\$265,359	\$240,116

- (1) Represents junior subordinated notes (related to trust preferred securities), net of related investments. The related investments are reported as investment securities and were \$427 million at March 30, 2007 and \$490 million at December 29, 2006.*
- (2) Excludes junior subordinated notes (related to trust preferred securities), the current portion of long-term borrowings and the long-term portion of other subsidiary financing that is non-recourse to or not guaranteed by ML & Co. Borrowings that mature in more than one year, but contain provisions whereby the holder has the option to redeem the obligations within one year, are reflected as the current portion of long-term borrowings and are not included in long-term capital.*
- (3) Includes \$58,279 million and \$11,323 million of deposits in U.S. and non-U.S. banking subsidiaries, respectively, at March 30, 2007, and \$59,341 million and \$11,863 million of deposits in U.S. and non-U.S. banking subsidiaries, respectively, at December 29, 2006 that we consider to be long-term based in our liquidity models.*

At March 30, 2007, our long-term capital sources of \$265.4 billion exceeded our estimated long-term capital requirements. See Liquidity Risk in the Risk Management Section for additional information.

## **Equity Capital**

At March 30, 2007, equity capital, as defined by Merrill Lynch, was \$44.7 billion and comprised of \$37.1 billion of common equity, \$4.7 billion of preferred stock, and \$3.0 billion of trust preferred securities. We define equity capital more broadly than stockholders' equity under U.S. generally accepted accounting principles, as we include other capital instruments with equity-like characteristics such as trust preferred securities. We view trust preferred securities as equity capital because they are either perpetual or have maturities of at least 50 years at issuance. These trust preferred securities represent junior subordinated notes, net of related investments. Junior subordinated notes (related to trust preferred securities) are reported on the Condensed Consolidated Balance Sheets as liabilities for accounting purposes. The related investments are reported as investment securities on the Condensed Consolidated Balance Sheets.

We regularly assess the adequacy of our equity capital base relative to the estimated risks and needs of our businesses, the regulatory and legal capital requirements of our subsidiaries, standards required by the consolidated supervised entity ("CSE") rules and considerations of rating agencies. Refer to Note 15 to the Condensed Consolidated Financial Statements for additional information on regulatory requirements. We also assess the impact of our capital structure on financial performance metrics.

We have developed economic capital models to determine the amount of equity capital we need to cover potential losses arising from market, credit and operational risks. We developed these statistical risk models in conjunction with our risk management practices, and they allow us to attribute an amount of equity to each of our businesses that reflects the risks of that business, both on- and off-balance sheet. We regularly review and periodically refine models and other tools used to estimate risks, as well as the assumptions used in those models and tools to provide a reasonable and conservative assessment of our risks across a stressed market cycle. We also assess the need for equity capital to support risks that may not be adequately measured through these risk models. When we deem prudent, we purchase protection against certain risks.

In addition, we consider how much equity capital we may need to support normal business growth and strategic initiatives. In the event that we generate common equity capital beyond our estimated needs, we seek to return that capital to shareholders through share repurchases and dividends, considering the impact on our financial performance metrics.

Major components of the changes in our equity capital for the first quarter of 2007 are as follows:

*(dollars in millions)*

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Balance at December 29, 2006	\$42,361
Net earnings	2,158
Issuance of preferred stock, net of repurchases and re-issuances	1,511
Redemption of trust preferred securities, net of related investments	(298)
Common and preferred stock dividends	(368)
Common stock repurchases	(2,000)
Net effect of employee stock transactions and other <sup>(1)</sup>	<u>1,368</u>
Balance at March 30, 2007	<u>\$44,732</u>

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*(1) Includes effect of accumulated other comprehensive loss and other items.*

Our equity capital of \$44.7 billion at March 30, 2007 increased \$2.4 billion, or 6%, from December 29, 2006. Equity capital increased in the first three months of 2007 primarily through net earnings, the issuance of preferred stock and the net effect of employee stock transactions. The equity capital increase was partially offset by common stock repurchases, dividends and the redemption of trust preferred securities.

On March 20, 2007, we issued \$1.5 billion of floating rate, non-cumulative, perpetual preferred stock.

On March 30, 2007, Merrill Lynch Preferred Capital Trust II redeemed all of the outstanding \$300 million of 8.00% trust preferred securities.

On May 2, 2007, Merrill Lynch Capital Trust II issued \$950 million of 6.45% trust preferred securities and invested the proceeds in junior subordinated notes issued by ML & Co.

On January 18, 2007, the Board of Directors declared an additional 40% increase in the regular quarterly dividend to 35 cents per common share.

During the first quarter of 2007, we repurchased 22.4 million common shares at an average repurchase price of \$89.31 per share. At March 30, 2007, we had \$1.2 billion of authorized repurchase capacity remaining from the \$5 billion repurchase program authorized in October 2006.

The Board of Directors authorized the repurchase of an additional \$6 billion of Merrill Lynch's outstanding common shares under a program announced on April 30, 2007.

### **Balance Sheet Leverage**

Assets-to-equity leverage ratios are commonly used to assess a company's capital adequacy. We believe that a leverage ratio adjusted to exclude certain assets considered to have low risk profiles and assets in customer accounts financed primarily by customer liabilities provides a more meaningful measure of balance sheet leverage in the securities industry than an unadjusted ratio. We calculate adjusted assets by reducing total assets by (1) securities financing transactions and securities received as collateral less trading liabilities net of contractual agreements and (2) segregated cash and securities and separate accounts assets.

As leverage ratios are not risk sensitive, we do not rely on them to measure capital adequacy. When we assess our capital adequacy, we consider more sophisticated measures that capture the risk profiles of the assets, the impact of hedging, off-balance sheet exposures, operational risk and other considerations.



The following table provides calculations of our leverage ratios at March 30, 2007 and December 29, 2006:

(dollars in millions)

	Mar. 30, 2007	Dec. 29, 2006
Total assets	\$ 981,814	\$ 841,299
Less:		
Receivables under resale agreements	236,083	178,368
Receivables under securities borrowed transactions	174,356	118,610
Securities received as collateral	34,497	24,929
Add:		
Trading liabilities, at fair value, excluding contractual agreements	65,557	60,551
Sub-total	602,435	579,943
Less:		
Segregated cash and securities balances	12,843	13,449
Separate account assets	12,301	12,314
Adjusted assets	577,291	554,180
Less:		
Goodwill and other intangible assets	3,606	2,457
Tangible adjusted assets	\$ 573,685	\$ 551,723
Stockholders' equity	\$ 41,707	\$ 39,038
Add:		
Trust preferred securities <sup>(1)</sup>	3,025	3,323
Equity capital	\$ 44,732	\$ 42,361
Tangible equity capital <sup>(2)</sup>	\$ 41,126	\$ 39,904
Leverage ratio <sup>(3)</sup>	21.9x	19.9x
Adjusted leverage ratio <sup>(4)</sup>	12.9x	13.1x
Tangible adjusted leverage ratio <sup>(5)</sup>	13.9x	13.8x

(1) Represents junior subordinated notes (related to trust preferred securities), net of related investments. The related investments are reported as investment securities and were \$427 million and \$490 million at March 30, 2007 and December 29, 2006, respectively.

(2) Equity capital less goodwill and other intangible assets.

(3) Total assets divided by equity capital.

(4) Adjusted assets divided by equity capital.

(5) Tangible adjusted assets divided by tangible equity capital.

## Funding

We fund our assets primarily with a mix of secured and unsecured liabilities through a globally coordinated funding strategy. We fund a portion of our trading assets with secured liabilities, including repurchase agreements, securities loaned and other short-term secured borrowings, which are less sensitive to our credit ratings due to the underlying collateral. A portion of our short-term borrowings are secured under a master note lending program. These notes are similar in nature to other collateralized financing sources such as securities sold under agreements to repurchase. Refer to Note 9 to the Condensed Consolidated Financial Statements for additional information regarding our borrowings.

We use unsecured liabilities to fund certain trading assets, as well as other long-dated assets not funded with equity. Our unsecured liabilities consist of the following:

(dollars in millions)

	March 30, 2007	December 29, 2006
Commercial paper	\$ 9.5	\$ 6.4
Other unsecured short-term borrowings <sup>(1)</sup>	3.9	2.0
Current portion of long-term borrowings <sup>(2)</sup>	<u>37.2</u>	<u>37.7</u>
Total unsecured short-term borrowings	50.6	46.1
Senior long-term borrowings <sup>(3)</sup>	142.4	120.1
Subordinated long-term borrowings	<u>8.6</u>	<u>6.4</u>
Total unsecured long-term borrowings	151.0	126.5
Deposits	84.9	84.1

(1) Excludes \$6.8 billion and \$9.8 billion of secured short-term borrowings at March 30, 2007 and December 29, 2006, respectively; these short-term borrowings are represented under a master note lending program.

(2) Excludes \$875 million and \$460 million of the current portion of other subsidiary financing that is non-recourse or not guaranteed by ML & Co. at March 30, 2007 and December 29, 2006, respectively.

(3) Excludes junior subordinated notes (related to trust preferred securities), current portion of long-term borrowings, and the long-term portion of other subsidiary financing that is non-recourse or not guaranteed by ML & Co.

Our primary funding objectives are maintaining sufficient funding sources to support our existing business activities and future growth while ensuring that we have liquidity across market cycles and through periods of financial stress. To achieve our objectives, we have established a set of funding strategies that are described below:

- Diversify funding sources;
- Maintain sufficient long-term borrowings;
- Concentrate unsecured funding at ML & Co.;
- Use deposits as a source of funding; and
- Adhere to prudent governance principles.

#### ***Diversification of Funding Sources***

We strive to diversify and expand our funding globally across programs, markets, currencies and investor bases. We issue debt through syndicated U.S. registered offerings, U.S. registered and 144A medium-term note programs, non-U.S. medium-term note programs, non-U.S. private placements, U.S. and non-U.S. commercial paper and through other methods. We distribute a significant portion of our debt offerings through our retail and institutional sales forces to a large, diversified global investor base. Maintaining relationships with our investors is an important aspect of our funding strategy. We also make markets in our debt instruments to provide liquidity for investors.

At March 30, 2007 our total short- and long-term borrowings were issued in the following currencies:

(USD equivalent in millions)

USD	\$125,400	55%
EUR	55,881	25
JPY	14,978	7
GBP	10,784	5
AUD	4,917	2
CAD	4,846	2
CHF	2,596	1
INR	1,546	1
Other <sup>(1)</sup>	4,645	2
Total	\$225,593	100%

Note: excludes junior subordinated notes (related to trust preferred securities).

(1) Includes various other foreign currencies, none of which individually exceed 1% of total issuances.

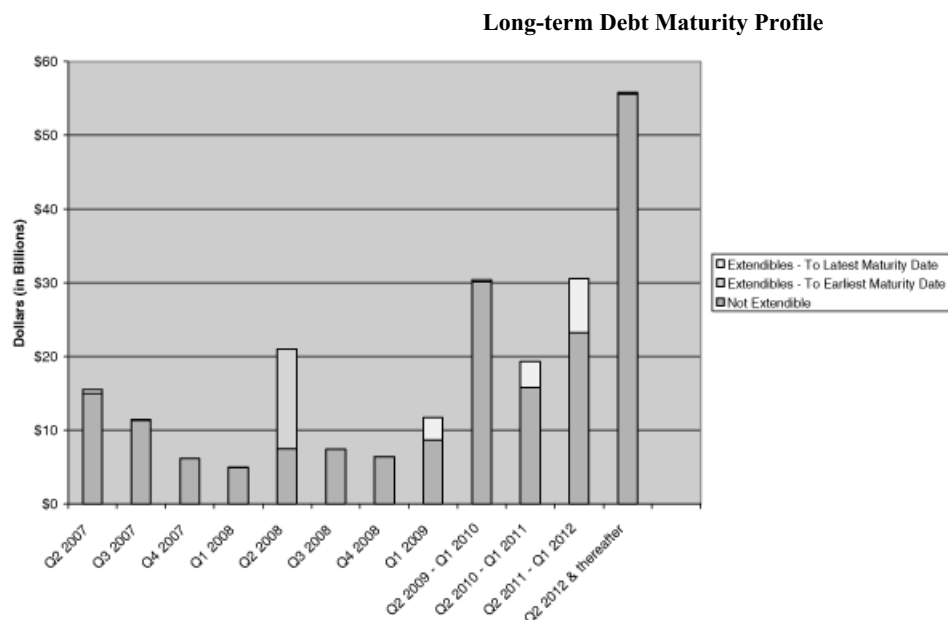
We also diversify our funding sources by issuing various types of debt instruments, including structured notes and extendible notes. Structured notes are debt obligations with returns that are linked to other debt or equity securities, indices, currencies or commodities. We typically hedge these notes with positions in derivatives and/or in the underlying instruments. We could be required to immediately settle certain structured note obligations for cash or other securities under certain circumstances, which we take into account for liquidity planning purposes. Structured notes outstanding were \$40.4 billion and \$33.8 billion at March 30, 2007 and December 29, 2006, respectively.

Extendible notes are debt obligations that have an extendible maturity. The initial maturity of the majority of our extendible notes is thirteen months. These notes automatically extend before they become current, unless the holders exercise their option to redeem the notes. Extendible notes are included in long-term borrowings while the remaining maturity is greater than one year. Based on current market conditions, we expect that these notes will automatically extend. Total extendible notes outstanding were \$14.2 billion and \$10.6 billion at March 30, 2007 and December 29, 2006, respectively.

#### **Maintenance of Sufficient Long-Term Borrowings**

An important objective of our asset-liability management is maintaining sufficient long-term borrowings to meet our long-term capital requirements. As such, we routinely issue debt in a variety of maturities and currencies to achieve cost efficient funding and an appropriate maturity profile. While the cost and availability of unsecured funding may be negatively impacted by general market conditions or by matters specific to the financial services industry or Merrill Lynch, we seek to mitigate this refinancing risk by actively managing the amount of our borrowings that we anticipate will mature within any one month or quarter.

At March 30, 2007, the weighted average maturity of our long-term borrowings exceeded five years. The following chart presents our long-term borrowings maturity profile as of March 30, 2007 (quarterly for two years and annually thereafter):



Major components of the change in long-term borrowings, excluding junior subordinated debt (related to trust preferred securities), during the first three months of 2007 are as follows:

(dollars in billions)

Balance at December 29, 2006	\$181.4
Issuance and resale	39.5
Settlement and repurchase	(15.5)
Balance at March 30, 2007 <sup>(1)</sup>	\$205.4

(1) See Note 9 to the Condensed Consolidated Financial Statements for the long-term borrowings maturity schedule.

Subordinated debt is an important part of our long-term borrowings. During the first quarter of 2007, ML & Co. issued \$2.1 billion of subordinated debt in two currencies and with maturities ranging from 2017 to 2037. This subordinated debt was issued to satisfy certain anticipated CSE capital requirements. All of ML & Co.'s subordinated debt is junior in right of payment to ML & Co.'s senior indebtedness.

At March 30, 2007, senior and subordinated debt issued by ML & Co. or by subsidiaries and guaranteed by ML & Co., including short-term borrowings, totaled \$208.4 billion. Except for the \$2.2 billion of zero-coupon contingent convertible debt (Liquid Yield Option Notes or "LYONs®") that were outstanding at March 30, 2007, senior and subordinated debt obligations issued by ML & Co. and senior debt issued by subsidiaries and guaranteed by ML & Co. do not contain provisions that could,

upon an adverse change in ML & Co.'s credit rating, financial ratios, earnings, cash flows, or stock price, trigger a requirement for an early repayment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation. See Note 9 to the Condensed Consolidated Financial Statements for additional information.

We use derivative transactions to more closely match the duration of borrowings to the duration of the assets being funded, thereby enabling interest rate risk to be within limits set by our Market Risk Management Group. Interest rate swaps also serve to convert our interest expense and effective borrowing rate principally to floating rate. We also enter into currency swaps to hedge assets that are not financed through debt issuance in the same currency. We hedge investments in subsidiaries in non-U.S. dollar currencies in whole or in part to mitigate foreign exchange translation adjustments in accumulated other comprehensive loss. See Notes 1 and 6 to the 2006 Annual Report for further information.

#### ***Concentration of Unsecured Funding at ML & Co.***

ML & Co. is the primary issuer of all unsecured, non-deposit financing instruments that we use predominantly to fund assets in subsidiaries, some of which are regulated. The primary benefits of this strategy are greater control, reduced funding costs, wider name recognition by investors, and greater flexibility to meet variable funding requirements of subsidiaries. Where regulations, time zone differences, or other business considerations make this impractical, certain subsidiaries enter into their own financing arrangements.

#### ***Deposit Funding***

At March 30, 2007, our bank subsidiaries had \$84.9 billion in customer deposits, which provide a diversified and stable base for funding assets within those entities. Our U.S. deposit base of \$61.9 billion includes an estimated \$52.7 billion of FDIC-insured deposits, which we believe are less sensitive to our credit ratings. We predominantly source deposit funding from our customer base in the form of our bank sweep programs and time deposits.

Deposits are not available as a source of funding to ML & Co. See Liquidity Risk in the Risk Management section for more information regarding our deposit liabilities.

#### ***Prudent Governance***

We manage the growth and composition of our assets and set limits on the overall level of unsecured funding. Funding activities are subject to regular senior management review and control through Asset/Liability Committee meetings with treasury management and other independent risk and control groups. Our funding strategy and practices are reviewed by the Risk Oversight Committee ("ROC"), Merrill Lynch's executive management and the Finance Committee of the Board of Directors.

#### ***Credit Ratings***

The cost and availability of our unsecured funding are impacted by our credit ratings, and it is our objective to maintain high quality credit ratings. In addition, credit ratings are important when we compete in certain markets and when we seek to engage in certain long-term transactions, including OTC derivatives. Factors that influence our credit ratings include the credit rating agencies' assessment of the general operating environment, our relative positions in the markets in which we compete, our

reputation, level and volatility of our earnings, our corporate governance and risk management policies, and our capital management practices.

The following table sets forth ML & Co.'s unsecured credit ratings as of April 30, 2007. Rating agencies express outlooks from time to time on these credit ratings, and each of these agencies describes its current outlook as stable.

<b>Rating Agency</b>	<b>Senior Debt Ratings</b>	<b>Subordinated Debt Ratings</b>	<b>Preferred Stock Ratings</b>	<b>Commercial Paper Ratings</b>
Dominion Bond Rating Service Ltd.	AA (low)	A (high)	A	R-1 (middle)
Fitch Ratings	AA-	A+	A+	F1+
Moody's Investors Service, Inc.	Aa3	A1	A2	P-1
Rating & Investment Information, Inc. (Japan)	AA	Not Rated	A+	a-1+
Standard & Poor's Ratings Services	AA-	A+	A	A-1+

In connection with certain OTC derivatives transactions and other trading agreements, we could be required to provide additional collateral to certain counterparties in the event of a downgrade of the senior debt ratings of ML & Co. At March 30, 2007, the amount of additional collateral that would be required for such derivatives transactions and trading agreements was approximately \$563 million in the event of a one-notch downgrade and approximately \$804 million in the event of a two-notch downgrade of ML & Co.'s long term senior debt credit rating. We consider additional collateral on derivative contracts that may be required in the event of changes in ML & Co.'s ratings as part of our liquidity management practices.

### **Cash Flows**

Cash and cash equivalents of \$37.0 billion at March 30, 2007 increased by \$4.9 billion from December 29, 2006. Cash flows from financing activities provided \$32.5 billion during the first quarter of 2007, primarily due to issuances and resales of long-term borrowings, net of settlements and repurchases, of \$23.6 billion and cash from derivative financing transactions of \$5.6 billion. Cash flows from investing activities during the first quarter of 2007 were \$4.2 billion and were primarily due to proceeds from loans, notes and mortgages held for investment, partially offset by cash used for acquisitions and other investments and net cash used for available-for-sale securities. Cash flows used for operating activities during the first quarter of 2007 were \$31.8 billion and were primarily due to net cash used for resale agreements and securities borrowed transactions, partially offset by cash provided by repurchase agreements and securities loaned transactions.

### **Risk Management**

Risk-taking is integral to the core businesses in which we operate. In the course of conducting our business operations, we are exposed to a variety of risks including market, credit, liquidity, operational and other risks that are material and require comprehensive controls and ongoing oversight. Senior managers of our core businesses are responsible and accountable for management of the risks associated with their business activities. In addition, independent risk groups manage market risk, credit risk, liquidity risk and operational risk. These independent risk groups fall under the management responsibility of our Chief Financial Officer. Along with other independent control groups, including Corporate Audit, Finance and the Office of General Counsel, these disciplines work to ensure risks are properly identified, measured, monitored, and managed throughout Merrill Lynch. For a full discussion of our risk management framework, see our 2006 Annual Report.

## ***Market Risk***

We define market risk as the potential change in value of financial instruments caused by fluctuations in interest rates, exchange rates, equity and commodity prices, credit spread, and/or other risks. We have a Market Risk Framework that defines and communicates our market risk tolerance and broad overall limits across Merrill Lynch by defining and constraining exposure to specific asset classes, market risk factors and value at risk, or VaR. VaR is a statistical measure of the potential loss in the fair value of a portfolio due to adverse movements in underlying risk factors.

Our Market Risk Management Group and other independent risk and control groups are responsible for approving the products and markets in which our business units and functions will transact and take risk. Moreover, this group is responsible for identifying the risks to which these business units will be exposed in these approved products and markets. Market Risk Management uses a variety of quantitative methods to assess the risk of our positions and portfolios. In particular, Market Risk Management quantifies the sensitivities of our current portfolios to changes in market variables. These sensitivities are then utilized in the context of historical data to estimate earnings and loss distributions that our current portfolios would have incurred throughout the historical period. From these distributions, Market Risk Management derives a number of useful risk statistics, including VaR.

The VaR disclosed in the accompanying table is an estimate of the amount that our current trading portfolios could lose with a specified degree of confidence, over a given time interval. The aggregate VaR for our trading portfolios is less than the sum of the VaRs for individual risk categories because movements in different risk categories occur at different times and, historically, extreme movements have not occurred in all risk categories simultaneously. The difference between the sum of the VaRs for individual risk categories and the VaR calculated for all risk categories is shown in the following table and may be viewed as a measure of the diversification within our portfolios. We believe that the tabulated risk measures provide broad guidance as to the amount we could lose in future periods, and we work continually to improve our measurement and the methodology of our VaR. However, the calculation of VaR requires numerous assumptions and thus VaR should not be viewed as a precise measure of risk. In addition, VaR is not intended to capture worst case scenario losses.

To calculate VaR, we aggregate sensitivities to market risk factors and combine them with a database of historical market factor movements to simulate a series of profits and losses. The level of loss that is exceeded in that series 5% of the time is used as the estimate for the 95% confidence level VaR. The overall VaR amounts are presented across major risk categories, which include exposure to volatility risk found in certain products, such as options.

The table that follows presents our average and ending VaR for trading instruments for the first quarter of 2007 and the full-year 2006. Additionally, high and low VaR for the first quarter of 2007 is presented independently for each risk category and overall. Because high and low VaR numbers for these risk categories may have occurred on different days, high and low numbers for diversification benefit would not be meaningful.

(dollars in millions)

	Mar. 30, 2007	Dec. 29, 2006	High 1Q07	Low 1Q07	Daily Average 1Q07	Daily Average 2006
Trading Value-at-Risk <sup>(1)</sup>						
Interest rate and credit spread	55	48	62	38	53	48
Equity	23	29	44	19	29	19
Commodity	17	13	18	13	15	11
Currency	4	3	7	2	4	4
Subtotal <sup>(2)</sup>	99	93			101	82
Diversification benefit	(34)	(41)			(35)	(32)
Overall	65	52	96	50	66	50

(1) Based on a 95% confidence level and a one-day holding period.

(2) Subtotals are not provided for highs and lows as they are not meaningful.

At March 30, 2007, trading VaR was higher than at year-end 2006 primarily due to increased interest rate exposures along with modest increases to commodity exposures. This increase was offset by reduced equity exposures. If market conditions are favorable, we may increase our risk-taking in a number of our businesses, including our proprietary trading activities. These activities provide revenue opportunities while also increasing the loss potential under certain market conditions. We monitor these risk levels on a daily basis to verify they remain within corporate risk guidelines and tolerance levels.

To complement VaR and in recognition of its inherent limitations, we use a number of additional risk measurement methods and tools as part of our overall market risk management process. These include stress testing and event risk analysis, which examine portfolio behavior under significant adverse market conditions, including scenarios that would result in material losses for Merrill Lynch.

### Non-Trading Market Risk

Non-trading market risk includes the risks associated with certain non-trading activities, including investment securities, securities financing transactions and equity and certain principal investments. Also included are the risks related to funding activities. Risks related to lending activities are covered in the Credit Risk section that follows.

The primary market risk of non-trading investment securities and non-trading repurchase and reverse repurchase agreements is expressed as sensitivity to changes in the general level of credit spreads, which are defined as the differences in the yields on debt instruments from relevant LIBOR/Swap rates. Non-trading investment securities include securities that are classified as available-for-sale and held-to-maturity as well as investments of insurance subsidiaries. At the end of the first quarter of 2007, the total credit spread sensitivity of these instruments is a pre-tax loss of \$22 million in fair market value for an increase of one basis point, which is one one-hundredth of a percent, in credit spreads, compared to a pre-tax loss of \$24 million at year-end 2006. This change in fair market value is a measurement of economic risk which may differ significantly in magnitude and timing from the actual profit or loss that would be realized under generally accepted accounting principles.



The interest rate risk associated with the non-trading positions, together with funding activities, is expressed as sensitivity to changes in the general level of interest rates. Our funding activities include LYONs®, trust preferred securities and other long-term debt issuances together with interest rate hedges. At the end of the first quarter of 2007, the net interest rate sensitivity of these positions is a pre-tax loss in fair market value of \$1 million for a parallel one basis point increase in interest rates across all yield curves, compared to \$2 million at year-end 2006. This change in fair market value is a measurement of economic risk which may differ significantly in magnitude and timing from the actual profit or loss that would be realized under generally accepted accounting principles.

Other non-trading equity investments include direct private equity interests, private equity fund investments, hedge fund interests, certain direct and indirect real estate investments and other principal investments. These investments are broadly sensitive to general price levels in the equity or commercial real estate markets as well as to specific business, financial and credit factors which influence the performance and valuation of each investment uniquely. Refer to Note 5 of the 2006 Annual Report for additional information on these investments.

#### *Credit Risk*

We define credit risk as the potential for loss that can occur as a result of an individual, counterparty or issuer being unable or unwilling to honor its contractual obligations to us. The Credit Risk Framework is the primary tool that we use to communicate firm-wide credit limits and monitor exposure by constraining the magnitude and tenor of exposure to counterparty and issuer families. Additionally, we have country risk limits that constrain total aggregate exposure across all counterparties and issuers (including sovereign entities) for a given country within predefined tolerance levels.

We have a Global Credit and Commitments Group that assesses the creditworthiness of existing and potential individual clients, institutional counterparties and issuers, and determines firm-wide credit risk levels within the Credit Risk Framework among other tools. This group reviews and monitors specific transactions as well as portfolio and other credit risk concentrations both within and across businesses. This group is also responsible for ongoing monitoring of credit quality and limit compliance and actively works with all of our business units to manage and mitigate credit risk.

#### *Commercial Lending*

Our commercial lending activities consist primarily of corporate and institutional lending, asset-based finance, commercial finance, and commercial real estate related activities. In evaluating certain potential commercial lending transactions, we use a risk-adjusted-return-on-capital model in addition to other methodologies.

The following tables present a distribution of commercial loans and closed commitments by credit quality, industry and country as of March 30, 2007, gross of allowances for loan losses and reserves, without considering the impact of purchased credit protection. Closed commitments represent the unfunded portion of existing commitments available for draw down and do not include contingent commitments extended but not yet closed. These tables do not include our large, diversified portfolio of loans and commitments to small- and middle-market businesses, totaling approximately \$3.0 billion in loans and \$2.1 billion in closed commitments as of March 30, 2007. The majority of these counterparties carry non-investment grade ratings and are predominantly domiciled in the United States.

(dollars in millions)

By Credit Quality <sup>(1)</sup>	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
AA or above	\$ 6,839	\$ 17	\$ 4,077	\$ 4,382
A	3,213	1,878	2,267	12,176
BBB	6,070	2,061	14,820	8,077
BB	14,231	1,934	6,523	1,363
Other	12,198	1,243	6,403	691
Total	\$42,551	\$ 7,133	\$ 34,090	\$ 26,689

(1) Based on credit rating agency equivalent of internal credit ratings.

By Industry	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
Financial Institutions	26%	35%	22%	29%
Consumer Goods and Services	21	17	16	22
Industrial/Manufacturing Goods and Services	7	2	37	9
Real Estate	23	9	7	3
Energy/Utilities	2	6	3	17
Technology/Media/Telecommunications	4	16	3	12
All Other	17	15	12	8
Total	100%	100%	100%	100%

By Country	Loans		Closed Commitments	
	Secured	Unsecured	Secured	Unsecured
United States	61%	46%	54%	72%
Germany	4	19	30	7
United Kingdom	14	3	7	6
Japan	7	6	-	4
France	3	1	2	1
All Other	11	25	7	10
Total	100%	100%	100%	100%

As of March 30, 2007, our largest commercial lending industry concentration was to financial institutions. Commercial borrowers were predominantly domiciled in the United States or had principal operations tied to the United States or its economy. The majority of all outstanding commercial loan balances had a remaining maturity of less than three years. Additional detail on our commercial lending related activities can be found in Note 7 to the Condensed Consolidated Financial Statements.

### Residential Mortgage Lending

We originate and purchase residential mortgage loans, certain of which include features that may result in additional credit risk when compared to more traditional types of mortgages. The potential additional credit risk arising from these mortgages is addressed through adherence to underwriting guidelines. Credit risk is closely monitored in order to ensure that reserves are sufficient and valuations are appropriate. For additional information on residential mortgage lending, see the 2006 Annual Report.

### Derivatives

We enter into International Swaps and Derivatives Association, Inc. master agreements or their equivalent (“master netting agreements”) with substantially all of our derivative counterparties as soon as possible. Master netting agreements provide protection in bankruptcy in certain circumstances and, in some cases, enable receivables and payables with the same counterparty to be offset for risk management purposes. Agreements are negotiated bilaterally and can require complex terms. While we make every effort to execute such agreements, it is possible that a counterparty may be unwilling to sign such an agreement and, as a result, would subject us to additional credit risk. The enforceability of master netting agreements under bankruptcy laws in certain countries or in certain industries is not free from doubt, and receivables and payables with counterparties in these countries or industries are accordingly recorded on a gross basis.

In addition, to reduce the risk of loss, we require collateral, principally cash and U.S. Government and agency securities, on certain derivative transactions. From an economic standpoint, we evaluate risk exposures net of related collateral that meets specified standards.

The following is a summary of counterparty credit ratings for the replacement cost (net of \$12.5 billion of collateral, of which \$8.2 billion represented cash collateral) of OTC trading derivatives in a gain position by maturity at March 30, 2007.

(dollars in millions)

Credit Rating <sup>(1)</sup>	Years to Maturity				Cross-Maturity Netting <sup>(2)</sup>	Total
	0-3	3+-5	5+-7	Over 7		
AA or above	\$ 5,249	\$1,597	\$2,379	\$ 6,855	\$ (3,433)	\$12,647
A	4,564	1,434	604	2,781	(2,578)	6,805
BBB	2,038	489	372	1,692	(804)	3,787
BB	1,223	403	221	175	(486)	1,536
Other	3,953	759	493	1,011	(116)	6,100
Total	\$17,027	\$4,682	\$4,069	\$12,514	\$ (7,417)	\$30,875

(1) Represents credit rating agency equivalent of internal credit ratings.

(2) Represents netting of payable balances with receivable balances for the same counterparty across maturity band categories. Receivable and payable balances with the same counterparty in the same maturity category, however, are net within the maturity category.

In addition to obtaining collateral, we attempt to mitigate our default risk on derivatives whenever possible by entering into transactions with provisions that enable us to terminate or reset the terms of our derivative contracts.

## Liquidity Risk

We define liquidity risk as the potential inability to meet financial obligations, on- or off-balance sheet, as they come due. Liquidity risk relates to the ability of a company to repay short-term borrowings with new borrowings or with assets that can be quickly converted into cash while meeting other obligations and continuing to operate as a going concern. This is particularly important for financial services firms. Liquidity risk also includes both the potential inability to raise funding with appropriate maturity, currency and interest rate characteristics and the inability to liquidate assets in a timely manner at a reasonable price. We actively manage the liquidity risks in our business that can arise from asset-liability mismatches, credit sensitive funding, commitments or contingencies.

The Liquidity Risk Management Group is responsible for measuring, monitoring and controlling our liquidity risks. This group establishes methodologies and specifications for measuring liquidity risks, performs scenario analysis and liquidity stress testing, and sets and monitors liquidity limits. The group works with our business units to limit liquidity risk exposures and reviews liquidity risks associated with new products and new business strategies. The Liquidity Risk Management Group also reviews liquidity risk with other independent risk and control groups and Treasury Management in Asset/Liability Committee meetings.

Our primary liquidity objectives are to ensure liquidity through market cycles and periods of financial stress and to ensure that all funding requirements and unsecured debt obligations that mature within one year can be met without issuing new unsecured debt or requiring liquidation of business assets. In managing liquidity, we place significant emphasis on monitoring the near term cash flow profiles and exposures through extensive scenario analysis and stress testing. To achieve our objectives, we have established a set of liquidity management practices that are outlined below:

- Maintain excess liquidity in the form of unencumbered liquid assets and committed credit facilities;
- Match asset and liability profiles appropriately;
- Perform scenario analysis and stress testing; and
- Maintain a well formulated and documented contingency funding plan, including access to lenders of last resort.

### *Excess Liquidity and Unencumbered Assets*

Consistent with our objectives, we maintain excess liquidity at ML & Co. and selected subsidiaries in the form of cash and high quality unencumbered liquid assets, which represent our “Global Liquidity Sources” and serve as our primary source of liquidity risk protection. We maintain these sources of liquidity at levels we believe are sufficient to sustain Merrill Lynch in the event of stressed liquidity conditions. In assessing liquidity, we monitor the extent to which the unencumbered assets are available as a source of funds, taking into consideration any regulatory or other restrictions that may limit the availability of unencumbered assets of subsidiaries to ML & Co. or other subsidiaries.

As of March 30, 2007 and December 29, 2006, the aggregate Global Liquidity Sources were \$201 billion and \$178 billion, respectively, consisting of the following:

(dollars in millions)

	March 30, 2007	December 29, 2006
Excess liquidity pool	\$ 80	\$ 63
Unencumbered assets at regulated bank subsidiaries	58	57
Unencumbered assets at regulated non-bank subsidiaries	63	58
Global Liquidity Sources	\$ 201	\$ 178

The excess liquidity pool is maintained at, or readily available to, ML & Co. and can be deployed to meet cash outflow obligations under stressed liquidity conditions. The excess liquidity pool includes cash and cash equivalents, investments in short-term money market mutual funds, U.S. government and agency obligations and other liquid securities. In the first quarter of 2007, we changed our investment strategy and eliminated our exposure to long-term fixed rate assets. At March 30, 2007 and December 29, 2006, the total carrying value of the excess liquidity pool, net of related hedges, was \$80 billion and \$63 billion, respectively, which included liquidity sources at subsidiaries that we believe are available to ML & Co. without restrictions. We regularly test our ability to access all components of our excess liquidity pool. We fund our excess liquidity pool with debt that has an appropriate term maturity structure. Additionally, our policy is to fund at least \$15 billion of our excess liquidity pool with debt that has a remaining maturity of at least one year. At March 30, 2007, the amount of our excess liquidity pool funded with debt with a remaining maturity of at least one year exceeded this requirement.

We manage the size of our excess liquidity pool by taking into account the potential impact of unsecured debt maturities, normal business volatility, cash and collateral outflows under various stressed scenarios, and stressed draws for unfunded commitments and contractual obligations. At March 30, 2007, our excess liquidity pool and other liquidity sources including maturing short-term assets and committed credit facilities, significantly exceeded short-term obligations and other contractual and contingent cash outflows based on our estimates.

At March 30, 2007 and December 29, 2006, unencumbered liquid assets of \$58 billion and \$57 billion, respectively, in the form of unencumbered high investment grade asset-backed securities and prime residential mortgages were available at our regulated bank subsidiaries to meet potential deposit obligations, business activity demands and stressed liquidity needs of the bank subsidiaries. Our liquidity model conservatively assumes that these unencumbered assets are restricted from transfer and unavailable as a liquidity source to ML & Co. and other non-bank subsidiaries.

At March 30, 2007 and December 29, 2006, our regulated non-bank subsidiaries, including broker-dealer subsidiaries, maintained \$63 billion and \$58 billion, respectively, of unencumbered securities, which are an important source of liquidity for broker-dealer activities and other individual subsidiary financial commitments. These unencumbered securities are generally restricted from transfer and unavailable to support liquidity needs of ML & Co. or other subsidiaries.

#### *Committed Credit Facilities*

In addition to the Global Liquidity Sources, we maintain credit facilities that are available to cover immediate and contingent funding needs. We maintain a committed, multi-currency, unsecured bank credit facility that totaled \$4.5 billion at March 30, 2007 and December 29, 2006. This 364-day facility permits borrowings by ML & Co. and select subsidiaries and prior to its renewal, would have expired

in June 2007. On April 5, 2007, we amended the terms of this facility to extend the term in which we could draw on the facility to three years and we reduced the amount that could be borrowed under the facility to \$4 billion. As modified, the facility will expire in April 2010. At March 30, 2007 and December 29, 2006, we had no borrowings outstanding under this credit facility, although we borrow regularly from this facility.

We also maintain two committed, secured credit facilities which totaled \$7.5 billion at March 30, 2007 and December 29, 2006. One of these facilities is multi-currency and includes a tranche of up to approximately \$1.2 billion that is available on an unsecured basis, at our option. These facilities expire in May 2007 and December 2007. Both facilities include a one-year term-out feature that allows ML & Co., at its option, to extend borrowings under the facilities for an additional year beyond their respective expiration dates. The secured facilities permit borrowings by ML & Co. and select subsidiaries, secured by a broad range of collateral. At March 30, 2007 and December 29, 2006, we had no borrowings outstanding under either facility.

In addition, we maintain committed, secured credit facilities with two financial institutions that totaled \$11.75 billion at March 30, 2007 and December 29, 2006. The secured facilities may be collateralized by government obligations eligible for pledging. The facilities expire at various dates through 2014, but may be terminated earlier with at least a nine-month notice by either party. At March 30, 2007 and December 29, 2006, we had no borrowings outstanding under these facilities.

#### *Asset-Liability Management*

We manage the profiles of our assets and liabilities and the relationships between them with the objective of ensuring that we maintain sufficient liquidity to meet our funding obligations in all environments, including periods of financial stress. This asset-liability management involves maintaining the appropriate amount and mix of financing related to the underlying asset profiles and liquidity characteristics, while monitoring the relationship between cash flow sources and uses. Our asset-liability management takes into account restrictions at the subsidiary level with coordinated and centralized oversight at ML & Co. We consider a legal entity focus essential in view of the regulatory, tax and other considerations that can affect the transfer and availability of liquidity between legal entities. We assess the availability of cash flows to fund maturing liability obligations when due under stressed market liquidity conditions in time frames from overnight through one year, with an emphasis on the near term periods during which liquidity risk is considered to be the greatest.

An important objective of our asset-liability management is ensuring that sufficient funding is available for our long-term assets and other long-term capital requirements. Long-term capital requirements are determined using a long-term capital model that takes into account:

- The portion of assets that cannot be self-funded in the secured financing markets, considering stressed market conditions, including illiquid and less liquid assets;
- Subsidiaries' regulatory capital;
- Collateral on derivative contracts that may be required in the event of changes in our credit ratings or movements in the underlying instruments;
- Portions of commitments to extend credit based on our estimate of the probability of draws on these commitments; and
- Other contingencies based on our estimates.

In assessing the appropriateness of our long-term capital, we seek to: (1) ensure sufficient matching of our assets based on factors such as holding period, contractual maturity and regulatory restrictions and (2) limit the amount of liabilities maturing in any particular period. We also consider liquidity needs for business growth and circumstances that might cause contingent liquidity obligations. Our policy is

to operate with an excess of long-term capital sources of at least \$15 billion over our long-term capital requirements. At March 30, 2007, our long-term capital sources of \$265.4 billion exceeded our estimated long-term capital requirements by more than \$15 billion.

Our regulated bank subsidiaries maintain strong liquidity positions and manage the liquidity profile of their assets, liabilities and commitments so that they can appropriately balance cash flows and meet all of their deposit and other funding obligations when due. This asset-liability management includes: projecting cash flows, monitoring balance sheet liquidity ratios against internal and regulatory requirements, monitoring depositor concentrations, and maintaining liquidity and contingency plans. In managing liquidity, our bank subsidiaries place emphasis on a stable and diversified retail deposit base, which serves as a reliable source of liquidity. The banks' liquidity models use behavioral and statistical approaches to measure and monitor the liquidity characteristics of the deposits.

Our asset-liability management process also focuses on maintaining diversification and an appropriate mix of borrowings through application and monitoring of internal concentration limits and guidelines on various factors, including debt instrument types, maturities, currencies, and single investors.

### **Scenario Analysis and Stress Testing**

Scenario analysis and stress testing is an important part of our liquidity management process. Our Liquidity Risk Management Group performs regular scenario-based stress tests covering credit rating downgrades and stressed market conditions both market-wide and in specific market segments. We run scenarios covering crisis durations ranging from as short as one week through as long as one year. Some scenarios assume that normal business is not interrupted.

In our scenario analysis, we assume loss of access to unsecured funding markets during periods of financial stress. Various levels of severity are assessed through sensitivity analysis around key liquidity risk drivers and assumptions. Key assumptions that are stressed include diminished access to the secured financing markets, run-off in deposits, draws on liquidity facilities, and derivative collateral outflows. We assess the liquidity sources that can be accessed during the crisis and the residual positions.

Management judgment is applied in scenario modeling. The Liquidity Risk Management Group works with our Credit and Market Risk Management groups to incorporate the results of their judgment and analytics where credit or market risk implications exist. We assess the cash flow exposures under the various scenarios and use the results to refine liquidity assumptions, size our excess liquidity pools and/or adjust the asset-liability profiles.

### **Contingency Funding Plan**

We maintain a contingency funding plan that outlines our responses to liquidity stress events of various levels of severity. The plan includes the funding action steps, potential funding strategies and a range of communication procedures that we will implement in the event of stressed liquidity conditions. We periodically review and test the contingency funding plan to achieve ongoing validity and readiness.

Our U.S. bank subsidiaries also retain access to contingency funding through the Federal Reserve discount window and Federal Home Loan Banks, while certain non-U.S. subsidiaries have access to the central banks for the jurisdictions in which they operate. While we do not rely on these sources in our liquidity modeling, we maintain the policies, procedures and governance processes that would enable us to access these sources.

## Operational Risk

We define operational risk as the risk of loss resulting from the failure of people, internal processes and systems or from external events. The primary responsibility for managing operational risk on a day-to-day basis lies with our businesses and support groups. The Operational Risk Management Group provides the framework within which these groups manage operational risk. These groups manage operational risk in a number of ways, including the use of technology to automate processes; the establishment of policies and key controls; the provision and testing of business continuity plans; and the training, supervision, and development of staff.

## Other Risks

We encounter a variety of other risks, which could have the ability to impact the viability, profitability, and cost-effectiveness of present or future transactions. Such risks include political, tax, and regulatory risks that may arise due to changes in local laws, regulations, accounting standards, or tax statutes. To assist in the mitigation of such risks, we rigorously review new and pending legislation and regulations. Additionally, we employ professionals in jurisdictions in which we operate to actively follow issues of potential concern or impact to Merrill Lynch and to participate in related interest groups.

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## Non-Investment Grade Holdings and Highly Leveraged Transactions

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Non-investment grade holdings and highly leveraged transactions involve risks related to the creditworthiness of the issuers or counterparties and the liquidity of the market for such investments. We recognize these risks and, whenever possible, employ strategies to mitigate exposures. The specific components and overall level of non-investment grade and highly leveraged positions may vary significantly from period to period as a result of inventory turnover, investment sales, and asset redeployment.

In the normal course of business, we underwrite, trade, and hold non-investment grade cash instruments in connection with our investment banking, market-making, and derivative structuring activities. Non-investment grade holdings are defined as debt and preferred equity securities rated lower than BBB or equivalent ratings by recognized credit rating agencies, sovereign debt in emerging markets, amounts due under derivative contracts from non-investment grade counterparties, and other instruments that, in the opinion of management, are non-investment grade.

In addition to the amounts included in the following table, derivatives may also expose us to credit risk related to the underlying security where a derivative contract can either replicate ownership of the underlying security (e.g., long total return swaps) or potentially force ownership of the underlying security (e.g., short put options). Derivatives may also subject us to credit spread or issuer default risk, in that changes in credit spreads or in the credit quality of the underlying securities may adversely affect the derivatives' fair values. We seek to manage these risks by engaging in various hedging strategies to reduce our exposure associated with non-investment grade positions, such as purchasing an option to sell the related security or entering into other offsetting derivative contracts.

We provide financing and advisory services to, and invest in, companies entering into leveraged transactions, which may include leveraged buyouts, recapitalizations, and mergers and acquisitions. On a selected basis, we provide extensions of credit to leveraged companies, in the form of senior and subordinated debt, as well as bridge financing. In addition, we syndicate loans for non-investment grade companies or in connection with highly leveraged transactions and may retain a portion of these loans.



We hold direct equity investments in leveraged companies and interests in partnerships that invest in leveraged transactions. We have also committed to participate in limited partnerships that invest in leveraged transactions. Future commitments to participate in limited partnerships and other direct equity investments will continue to be made on a selective basis.

### ***Trading Exposures***

The following table summarizes our trading exposures to non-investment grade or highly leveraged corporate issuers or counterparties:

*(dollars in millions)*

	<b>March 30, 2007</b>	<b>December 29, 2006</b>
Trading assets:		
Cash instruments	\$ 27,242	\$ 26,855
Derivatives	10,194	9,661
Trading liabilities — cash instruments	(4,111)	(4,034)
Collateral on derivative assets	(2,558)	(3,012)
Net trading asset exposure	\$ 30,767	\$ 29,470

Included in the preceding table are debt and equity securities and traded bank loans of companies in various stages of bankruptcy proceedings or in default. At March 30, 2007, the carrying value of such debt and equity securities totaled \$724 million, of which 46% resulted from our market-making activities in such securities. This compared with \$618 million at December 29, 2006, of which 49% related to market-making activities in such securities. Also included are distressed bank loans totaling \$289 million and \$219 million at March 30, 2007 and December 29, 2006, respectively.

### ***Non-Trading Exposures***

The following table summarizes our non-trading exposures to non-investment grade or highly leveraged corporate issuers or counterparties. This table excludes lending-related exposures which are included in the Credit Risk section of Risk Management:

*(dollars in millions)*

	<b>March 30, 2007</b>	<b>December 29, 2006</b>
Investment securities	\$ 1,350	\$ 1,050
Other investments <sup>(1)</sup> :		
Partnership interests	5,747	4,916
Other equity investments <sup>(2)</sup>	4,978	4,234
Other assets	762	618

*(1) Includes a total of \$851 million and \$777 million in investments held by employee partnerships at March 30, 2007 and December 29, 2006, respectively, for which a portion of the market risk of the investments rests with the participating employees.*

*(2) Includes investments in 163 and 154 enterprises at March 30, 2007 and December 29, 2006, respectively.*

In addition, we had commitments to non-investment grade or highly leveraged corporate issuers or counterparties of \$1.7 billion at March 30, 2007 and \$1.6 billion at December 29, 2006, which primarily relate to commitments to invest in partnerships.

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## Recent Accounting Developments

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In February 2007, the FASB issued SFAS No. 159, which provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities. Changes in fair value for assets and liabilities for which the election is made will be recognized in earnings as they occur. SFAS No. 159 permits the fair value option election on an instrument-by-instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided that the entity makes that choice in the first 120 days of that fiscal year, has not yet issued financial statements for any interim period of the fiscal year of adoption, and also elects to apply the provisions of SFAS No. 157 (described below). We early adopted SFAS No. 159 in the first quarter of 2007. In connection with this adoption management reviewed its treasury liquidity portfolio and determined that we should decrease our economic exposure to interest rate risk by eliminating long-term fixed rate assets from the portfolio and replacing them with floating rate assets. The fixed rate assets had been classified as available-for-sale and the unrealized losses related to such assets had been recorded in accumulated other comprehensive income. As a result of the adoption of SFAS No. 159, the loss related to these assets was removed from accumulated other comprehensive income and a loss of approximately \$185 million, net of tax, primarily related to these assets, was recorded as a cumulative-effect adjustment to beginning retained earnings, with no material impact to total stockholders' equity. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 157. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure about fair value measurements. SFAS No. 157 nullifies the guidance provided by EITF 02-3 that prohibits recognition of day one gains or losses on derivative transactions where model inputs that significantly impact valuation are not observable. In addition, SFAS No. 157 prohibits the use of block discounts for large positions of unrestricted financial instruments that trade in an active market and requires an issuer to incorporate changes in its own credit spreads when determining the fair value of its liabilities. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 with early adoption permitted provided that the entity has not yet issued financial statements for that fiscal year, including any interim periods. The provisions of SFAS No. 157 are to be applied prospectively, except that the provisions related to block discounts and existing derivative financial instruments measured under EITF 02-3 are to be applied as a one-time cumulative effect adjustment to opening retained earnings in the year of adoption. We early adopted SFAS No. 157 in the first quarter of 2007. The cumulative-effect adjustment to beginning retained earnings was an increase of approximately \$53 million, net of tax, primarily representing the difference between the carrying amounts and fair value of derivative contracts valued using the guidance in EITF 02-3. The impact of adopting SFAS 157 was not material to our Condensed Consolidated Statement of Earnings in the first quarter of 2007. Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106 and 132R* ("SFAS No. 158"). SFAS No. 158 requires an employer to recognize the overfunded or underfunded status of its defined benefit pension and other postretirement plans, measured as the difference between the fair value of plan assets and the benefit obligation as an asset or liability in its statement of financial condition. Upon adoption, SFAS No. 158 requires an entity to recognize previously unrecognized actuarial gains and losses and prior service costs within accumulated other comprehensive income (loss), net of tax. In accordance with the guidance in SFAS No. 158, we

adopted this provision of the standard for year-end 2006. The adoption of SFAS No. 158 resulted in a net increase of \$65 million to accumulated other comprehensive loss recorded on the Consolidated Financial Statements at December 29, 2006. SFAS No. 158 also requires defined benefit plan assets and benefit obligations to be measured as of the date of the company's fiscal year-end. We have historically used a September 30 measurement date. Under the provisions of SFAS No. 158, we will be required to change our measurement date to coincide with our fiscal year-end. This provision of SFAS No. 158 will be effective for us in fiscal 2008. We are currently assessing the impact of adoption of this provision of SFAS No. 158 on the Condensed Consolidated Financial Statements.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an Interpretation of FASB Statement No. 109* ("FIN 48"). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. We adopted FIN 48 in the first quarter of 2007. The impact of the adoption of FIN 48 resulted in a decrease to beginning retained earnings and an increase to the liability for unrecognized tax benefits of approximately \$66 million. See Note 14 to the Condensed Consolidated Financial Statements for further information.

In March 2006, the FASB issued Statement No. 156, *Accounting for Servicing of Financial Assets* ("SFAS No. 156"). SFAS No. 156 amends Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, to require all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable. SFAS No. 156 also permits servicers to subsequently measure each separate class of servicing assets and liabilities at fair value rather than at the lower of amortized cost or market. For those companies that elect to measure their servicing assets and liabilities at fair value, SFAS No. 156 requires the difference between the carrying value and fair value at the date of adoption to be recognized as a cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year in which the election is made. Prior to adoption of SFAS No. 156 we accounted for servicing assets and servicing liabilities at the lower of amortized cost or market. We adopted SFAS No. 156 on December 30, 2006. We have not elected to subsequently fair value those MSRs held as of the date of adoption or those MSRs acquired or retained after December 30, 2006. The adoption of SFAS No. 156 did not have a material impact on the Condensed Consolidated Financial Statements.

In February 2006, the FASB issued Statement No. 155, *Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140* ("SFAS No. 155"). SFAS No. 155 clarifies the bifurcation requirements for certain financial instruments and permits hybrid financial instruments that contain a bifurcable embedded derivative to be accounted for as a single financial instrument at fair value with changes in fair value recognized in earnings. This election is permitted on an instrument-by-instrument basis for all hybrid financial instruments held, obtained, or issued as of the adoption date. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instruments and the fair value of the combined hybrid financial instruments is recognized as a cumulative-effect adjustment to beginning retained earnings. We adopted SFAS No. 155 on a prospective basis beginning in the first quarter of 2007. Since SFAS No. 159 incorporates accounting and disclosure requirements that are similar to SFAS No. 155, we apply SFAS No. 159, rather than SFAS No. 155, to our fair value elections for hybrid financial instruments.

Merrill Lynch adopted the provisions of Statement No. 123 (revised 2004), *Share-Based Payment*, a revision of SFAS No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123R") as of the beginning of the first quarter of 2006. Under SFAS No. 123R, compensation expenses for share-based awards that do not require future service are recorded immediately, and share-based awards that require

future service continue to be amortized into expense over the relevant service period. We adopted SFAS No. 123R under the modified prospective method whereby the provisions of SFAS No. 123R are generally applied only to share-based awards granted or modified subsequent to adoption. Thus, for Merrill Lynch, SFAS No. 123R required the immediate expensing of share-based awards granted or modified in 2006 to retirement-eligible employees, including awards that are subject to non-compete provisions.

Prior to the adoption of SFAS No. 123R, we had recognized expense for share-based compensation over the vesting period stipulated in the grant for all employees. This included those who had satisfied retirement eligibility criteria but were subject to a non-compete agreement that applied from the date of retirement through each applicable vesting period. Previously, we had accelerated any unrecognized compensation cost for such awards if a retirement-eligible employee left Merrill Lynch. However, because SFAS No. 123R applies only to awards granted or modified in 2006, expenses for share-based awards granted prior to 2006 to employees who were retirement-eligible with respect to those awards must continue to be amortized over the stated vesting period.

In addition, beginning with performance year 2006, for which we granted stock awards in January 2007, we accrued the expense for future awards granted to retirement-eligible employees over the award performance year instead of recognizing the entire expense related to the award on the grant date. Compensation expense for 2006 performance year and all future stock awards granted to employees not eligible for retirement with respect to those awards will be recognized over the applicable vesting period.

SFAS No. 123R also requires expected forfeitures of share-based compensation awards for non-retirement-eligible employees to be included in determining compensation expense. Prior to the adoption of SFAS No. 123R, any benefits of employee forfeitures of such awards were recorded as a reduction of compensation expense when the employee left Merrill Lynch and forfeited the award. In the first quarter of 2006, we recorded a benefit based on expected forfeitures which was not material to the results of operations for the quarter.

The adoption of SFAS No. 123R resulted in a charge to compensation expense of approximately \$550 million on a pre-tax basis and \$370 million on an after-tax basis in the first quarter of 2006.

The adoption of SFAS No. 123R, combined with other business and competitive considerations, prompted us to undertake a comprehensive review of our stock-based incentive compensation awards, including vesting schedules and retirement eligibility requirements, examining their impact to both Merrill Lynch and its employees. Upon the completion of this review, the Management Development and Compensation Committee of Merrill Lynch's Board of Directors determined that to fulfill the objective of retaining high quality personnel, future stock grants should contain more stringent retirement provisions. These provisions include a combination of increased age and length of service requirements. While the stock awards of employees who retire continue to vest, retired employees are subject to continued compliance with the strict non-compete provisions of those awards. To facilitate transition to the more stringent future requirements, the terms of most outstanding stock awards previously granted to employees, including certain executive officers, were modified, effective March 31, 2006, to permit employees to be immediately eligible for retirement with respect to those earlier awards. While we modified the retirement-related provisions of the previous stock awards, the vesting and non-compete provisions for those awards remain in force.

Since the provisions of SFAS No. 123R apply to awards modified in 2006, these modifications required us to record additional one-time compensation expense in the first quarter of 2006 for the remaining unamortized amount of all awards to employees who had not previously been retirement-eligible under the original provisions of those awards.

The one-time, non-cash charge associated with the adoption of SFAS No. 123R, and the policy modifications to previous awards resulted in a net charge to compensation expense in the first quarter of 2006 of approximately \$1.8 billion pre-tax, and \$1.2 billion after-tax, or a net impact of \$1.34 and \$1.21 on basic and diluted earnings per share, respectively. Policy modifications to previously granted awards amounted to \$1.2 billion of the pre-tax charge and impacted approximately 6,300 employees.

Prior to the adoption of SFAS No. 123R, we presented the cash flows related to income tax deductions in excess of the compensation expense recognized on share-based compensation as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123R requires cash flows resulting from tax deductions in excess of the grant-date fair value of share-based awards to be included in cash flows from financing activities. The excess tax benefits of \$283 million related to total share-based compensation included in cash flows from financing activities in the first quarter of 2006 would have been included in cash flows from operating activities if we had not adopted SFAS No. 123R.

As a result of adopting SFAS No. 123R, approximately \$600 million of liabilities associated with the Financial Advisor Capital Accumulation Award Plan ("FACAAP") were reclassified to stockholders' equity. In addition, as a result of adopting SFAS No. 123R, the unamortized portion of employee stock grants, which was previously reported as a separate component of stockholders' equity on the Consolidated Balance Sheets, has been reclassified to Paid-in Capital.

In June 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force on Issue 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ("EITF 04-5"). EITF 04-5 presumes that a general partner controls a limited partnership, and should therefore consolidate a limited partnership, unless the limited partners have the substantive ability to remove the general partner without cause based on a simple majority vote or can otherwise dissolve the limited partnership, or unless the limited partners have substantive participating rights over decision making. The guidance in EITF 04-5 was effective beginning in the third quarter of 2005 for all new limited partnership agreements and any limited partnership agreements that were modified. For those partnership agreements that existed at the date EITF 04-5 was issued, the guidance became effective in the first quarter of 2006. The adoption of this guidance did not have a material impact on the Condensed Consolidated Financial Statements.

**Statistical Data***(dollars in billions)*

	1st Qtr. 2006	2nd Qtr. 2006	3rd Qtr. 2006	4th Qtr. 2006	1st Qtr. 2007
<b>Client Assets</b>					
U.S.	\$ 1,381	\$ 1,370	\$ 1,412	\$ 1,483	\$ 1,503
Non-U.S.	121	124	130	136	145
Total Client Assets	1,502	1,494	1,542	1,619	1,648
Assets in Annuitized-Revenue Products	\$ 560	\$ 559	\$ 578	\$ 613	\$ 633
<b>Net New Money (dollars in billions)</b>					
All Client Accounts <sup>(1)</sup>	\$ 18	\$ 7	\$ 14	\$ 22	\$ 16
Annuitized Revenue Products <sup>(1)(2)</sup>	\$ 13	\$ 10	\$ 7	\$ 18	\$ 16
<b>Full-Time Employees:<sup>(3)(4)</sup></b>					
U.S.	43,400	43,600	43,200	43,700	47,200
Non-U.S.	12,100	12,400	12,100	12,500	13,100
Total	55,500	56,000	55,300	56,200	60,300
<b>Private Client Financial Advisors:<sup>(5)</sup></b>	15,350	15,520	15,700	15,880	15,930
<b>Balance Sheet (dollars in millions, except per share amounts)</b>					
Total assets	\$732,240	\$799,188	\$804,724	\$841,299	\$981,814
Total stockholders' equity	\$ 37,825	\$ 36,541	\$ 38,651	\$ 39,038	\$ 41,707
Book value per common share	\$ 37.19	\$ 37.18	\$ 40.22	\$ 41.35	\$ 42.25
<b>Share Information (in thousands)</b>					
Weighted-average shares outstanding:					
Basic	883,737	885,373	855,844	847,425	841,299
Diluted	981,085	973,324	945,274	952,166	930,227
Common shares outstanding at period end	933,443	898,124	883,268	867,972	876,880

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

- (1) GWM net new money excludes flows associated with the Institutional Advisory Division which serves certain small- and middle-market companies, as well as net outflows in the Amvescap retirement business and the Advest acquisition prior to its system conversion in early March 2006. Net new money also excludes net inflows at BlackRock from distribution channels other than Merrill Lynch.
- (2) Includes both net new client assets into annuitized-revenue products, as well as existing client assets transferred into annuitized-revenue products. Includes net flows from the majority of annuitized-revenue products but excludes flows in the Amvescap retirement business, as well as certain other annuitized-revenue products.
- (3) Excludes 300 full-time employees on salary continuation severance at the end of 1Q06 and 2Q06, 200 at the end of 3Q06, 100 at the end of 4Q06 and 200 at the end of 1Q07.
- (4) Excludes 2,400 MLIM employees that transferred to BlackRock at the end of 3Q06.
- (5) Includes 140 Financial Advisors associated with the Mitsubishi UFJ joint venture at the end 2Q06, 150 at the end of 3Q06 and 4Q06, and 160 at the end of 1Q07.

**Reconciliation of Non-GAAP Measures**

Merrill Lynch adopted Statement of Financial Accounting Standards No. 123 (as revised in 2004) for stock-based employee compensation during the first quarter of 2006. Additionally, as a result of a comprehensive review of the retirement provisions in its stock-based compensation plans, Merrill Lynch also modified the retirement eligibility requirements of existing stock awards in order to facilitate transition to more stringent retirement eligibility requirements for future stock awards. These modifications and the adoption of the new accounting standard required Merrill Lynch to accelerate the recognition of compensation expenses for affected stock awards, resulting in the “one-time compensation expenses.” These changes represent timing differences and are not economic in substance.

During the third quarter of 2006, Merrill Lynch completed the merger of its Merrill Lynch Investment Managers business with BlackRock, Inc. Merrill Lynch recognized a gain associated with this merger along with other non-recurring expenses, collectively “Impact of BlackRock Merger”.

Management believes that while the results excluding these one-time compensation expenses and the impact of the BlackRock merger are considered non-GAAP measures, they depict the operating performance of the company more clearly and enable more appropriate period-to-period comparisons.

**Unaudited Earnings Summary**

	For the Year Ended December 29, 2006 <sup>(1)</sup>			
	Excluding One-time Compensation Expenses & Impact of BlackRock Merger	Impact of One-time Compensation Expenses	Impact of BlackRock Merger	GAAP Basis
(in millions, except per share amounts)				
<b>Net Revenues (a)</b>	<b>\$ 32,424</b>	<b>\$ —</b>	<b>\$ 1,969</b>	<b>\$ 34,393</b>
<b>Non-Interest Expenses</b>				
Compensation and benefits (b)	15,086	1,759	144	16,989
Non-compensation expenses (c)	7,077	—	58	7,135
<b>Total Non-Interest Expenses</b>	<b>22,163</b>	<b>1,759</b>	<b>202</b>	<b>24,124</b>
<b>Earnings From Continuing Operations Before Income Taxes (d)</b>	<b>10,261</b>	<b>(1,759)</b>	<b>1,767</b>	<b>10,269</b>
Income Tax Expense (e)	2,796	(582)	662	2,876
<b>Net Earnings From Continuing Operations</b>	<b>\$ 7,465</b>	<b>\$ (1,177)</b>	<b>\$ 1,105</b>	<b>\$ 7,393</b>
<b>Earnings From Discontinued Operations Before Income Taxes</b>	<b>\$ 157</b>	<b>—</b>	<b>—</b>	<b>\$ 157</b>
Income Tax Expense	51	—	—	51
<b>Net Earnings From Discontinued Operations</b>	<b>\$ 106</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 106</b>
<b>Net Earnings</b>	<b>\$ 7,571</b>	<b>\$ (1,177)</b>	<b>\$ 1,105</b>	<b>\$ 7,499</b>
<b>Preferred Stock Dividends</b>	<b>\$ 188</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 188</b>
<b>Net Earnings Applicable to Common Stockholders</b>	<b>\$ 7,383</b>	<b>\$ (1,177)</b>	<b>\$ 1,105</b>	<b>\$ 7,311</b>
Basic earnings per common share from continuing operations	\$ 8.40	\$ (1.37)(2)	\$ 1.27(2)	\$ 8.30
Basic earnings per common share from discontinued operations	0.12	—	—	0.12
Basic earnings per common share	\$ 8.52	\$ (1.37)	\$ 1.27	\$ 8.42
Diluted earnings per common share from continuing operations	\$ 7.57	\$ (1.23)	\$ 1.14	\$ 7.48
Diluted earnings per common share from discontinued operations	0.11	—	—	0.11
Diluted earnings per share	\$ 7.68	\$ (1.23)(2)	\$ 1.14(2)	\$ 7.59
<b>Average Shares Used in Computing Earnings Per Common Share</b>				
Basic	866.7	1.4	—	868.1
Diluted	961.5	1.5	—	963.0

**Financial Ratios**

	For the Year Ended <sup>(1)</sup> December 29, 2006	
	Excluding One-time Compensation Expenses & Impact of BlackRock Merger	GAAP Basis
Ratio of compensation and benefits to net revenues (b)/(a)	46.5%	49.4%
Ratio of non-compensation expenses to net revenues (c)/(a)	21.8%	20.7%
Effective Tax Rate from continuing operations (e)/(d)	27.2%	28.0%
	31.6%	29.9%
Pre-tax Profit Margin from continuing operations (d)/(a)		
Average Common Equity	\$ 34,354	\$ 34,354
Impact of one-time compensation expenses and the BlackRock merger	(130)	—
Average Common Equity	34,224	34,354
<b>Return on Average Common Equity</b>	<b>21.6%</b>	<b>21.3%</b>

(1) For purposes of comparison with previously published results, data excluding the impact of the one-time compensation expenses and the BlackRock merger assumes the impact is limited to the first and third quarter of 2006, respectively.

(2) EPS calculated using weighted average shares for the year.

**Reconciliation of Non-GAAP Measures**

Merrill Lynch adopted Statement of Financial Accounting Standards No. 123 (as revised in 2004) for stock-based employee compensation during the first quarter 2006. Additionally, as a result of a comprehensive review of the retirement provisions in its stock-based compensation plans, Merrill Lynch also modified the retirement eligibility requirements of existing stock awards in order to facilitate transition to more stringent retirement eligibility requirements for future stock awards. These modifications and the adoption of the new accounting standard required Merrill Lynch to accelerate the recognition of compensation expenses for affected stock awards, resulting in the "one-time compensation expenses." These changes represent timing differences and are not economic in substance. Management believes that while the results excluding the one-time expenses are considered non-GAAP measures, they depict the operating performance of the company more clearly and enable more appropriate period-to-period comparisons.

**Unaudited Earnings Summary**

(in millions, except per share amounts)

	For the Six Months Ended June 30, 2006		
	Excluding the Impact of One-time Compensation Expenses	First Quarter Impact of One-time Compensation Expenses	GAAP Basis
<b>Net Revenues (a)</b>	<b>\$ 16,016</b>	<b>\$ —</b>	<b>\$ 16,016</b>
<b>Non-Interest Expenses</b>			
Compensation and benefits (b)	7,961	1,759	9,720
Non-compensation expenses (c)	3,419	—	3,419
<b>Total Non-Interest Expenses</b>	<b>11,380</b>	<b>1,759</b>	<b>13,139</b>
<b>Earnings From Continuing Operations Before Income Taxes (d)</b>	<b>4,636</b>	<b>(1,759)</b>	<b>2,877</b>
Income Tax Expense (e)	1,394	(582)	812
<b>Net Earnings From Continuing Operations</b>	<b>\$ 3,242</b>	<b>\$ (1,177)</b>	<b>\$ 2,065</b>
<b>Earnings From Discontinued Operations Before Income Taxes</b>	<b>\$ 65</b>	<b>\$ —</b>	<b>\$ 65</b>
Income Tax Expense	22	—	22
<b>Net Earnings From Discontinued Operations</b>	<b>\$ 43</b>	<b>\$ —</b>	<b>\$ 43</b>
<b>Net Earnings</b>	<b>\$ 3,285</b>	<b>\$ (1,177)</b>	<b>\$ 2,108</b>
<b>Preferred Stock Dividends</b>	<b>\$ 88</b>	<b>\$ —</b>	<b>\$ 88</b>
<b>Net Earnings Applicable to Common Stockholders</b>	<b>\$ 3,197</b>	<b>\$ (1,177)</b>	<b>\$ 2,020</b>
Basic earnings per common share from continuing operations	\$ 3.58	\$ (1.35)	\$ 2.23
Basic earnings per common share from discontinued operations	0.05	—	0.05
Basic earnings per common share	\$ 3.63	\$ (1.35)	\$ 2.28
Diluted earnings per common share from continuing operations	\$ 3.24	\$ (1.21)	\$ 2.03
Diluted earnings per common share from discontinued operations	0.04	—	0.04
Diluted earnings per common share	\$ 3.28	\$ (1.21)	\$ 2.07
<b>Average Shares Used in Computing Earnings Per Common Share</b>			
Basic	881.7	2.9	884.6
Diluted	974.4	2.8	977.2

**Financial Ratios**

	For the Six Months Ended June 30, 2006	
	Excluding the Impact of One-time Compensation Expenses	GAAP Basis
Ratio of compensation and benefits to net revenues (b)/(a)	49.7%	60.7%
Ratio of non-compensation expenses to net revenues (c)/(a)	21.3%	21.3%
Effective Tax Rate from continuing operations (e)/(d)	30.1%	28.2%
Pre-tax Profit Margin from continuing operations (d)/(a)	28.9%	18.0%
Average Common Equity	\$ 33,831	\$ 33,831
Average impact of one-time compensation expenses	(145)	—
Average Common Equity	33,686	33,831
<b>Annualized Return on Average Common Equity</b>	<b>19.0%</b>	<b>11.9%</b>



**Reconciliation of Non-GAAP Measures**

Merrill Lynch adopted Statement of Financial Accounting Standards No. 123 (as revised in 2004) for stock-based employee compensation during the first quarter 2006. Additionally, as a result of a comprehensive review of the retirement provisions in its stock-based compensation plans, Merrill Lynch also modified the retirement eligibility requirements of existing stock awards in order to facilitate transition to more stringent retirement eligibility requirements for future stock awards. These modifications and the adoption of the new accounting standard required Merrill Lynch to accelerate the recognition of compensation expenses for affected stock awards, resulting in the "one-time compensation expenses." These changes represent timing differences and are not economic in substance. Management believes that while the results excluding the one-time expenses are considered non-GAAP measures, they depict the operating performance of the company more clearly and enable more appropriate period-to-period comparisons.

**Unaudited Earnings Summary**

(in millions, except per share amounts)	For the Three Months Ended March 31, 2006		
	Excluding the Impact of One-time Compensation Expenses	First Quarter Impact of One-time Compensation Expenses	GAAP Basis
<b>Net revenues (a)</b>	<b>\$ 7,907</b>	<b>\$ —</b>	<b>\$ 7,907</b>
<b>Non-interest expenses</b>			
Compensation and benefits (b)	3,986	1,759	5,745
Non-compensation expenses (c)	1,601	—	1,601
<b>Total non-interest expenses</b>	<b>5,587</b>	<b>1,759</b>	<b>7,346</b>
<b>Earnings from continuing operations before income taxes (d)</b>	<b>2,320</b>	<b>(1,759)</b>	<b>561</b>
<b>Income tax expense (e)</b>	<b>696</b>	<b>(582)</b>	<b>114</b>
<b>Net earnings from continuing operations</b>	<b>\$ 1,624</b>	<b>\$ (1,177)</b>	<b>\$ 447</b>
<b>Earnings from discontinued operations before income taxes</b>	<b>\$ 32</b>	<b>\$ —</b>	<b>\$ 32</b>
<b>Income tax expense</b>	<b>4</b>	<b>—</b>	<b>4</b>
<b>Net earnings from discontinued operations</b>	<b>\$ 28</b>	<b>\$ —</b>	<b>\$ 28</b>
<b>Net earnings</b>	<b>\$ 1,652</b>	<b>\$ (1,177)</b>	<b>\$ 475</b>
<b>Preferred stock dividends</b>	<b>\$ 43</b>	<b>\$ —</b>	<b>\$ 43</b>
<b>Net earnings applicable to common stockholders</b>	<b>\$ 1,609</b>	<b>\$ (1,177)</b>	<b>\$ 432</b>
<b>Basic earnings per common share from continuing operations</b>	<b>\$ 1.80</b>	<b>\$ (1.34)</b>	<b>\$ 0.46</b>
<b>Basic earnings per common share from discontinued operations</b>	<b>0.03</b>	<b>—</b>	<b>0.03</b>
<b>Basic earnings per common share</b>	<b>\$ 1.83</b>	<b>\$ (1.34)</b>	<b>\$ 0.49</b>
<b>Diluted earnings per common share from continuing operations</b>	<b>\$ 1.62</b>	<b>\$ (1.21)</b>	<b>\$ 0.41</b>
<b>Diluted earnings per common share from discontinued operations</b>	<b>0.03</b>	<b>—</b>	<b>0.03</b>
<b>Diluted earnings per common share</b>	<b>\$ 1.65</b>	<b>\$ (1.21)</b>	<b>\$ 0.44</b>
<b>Average shares used in computing earnings per common share</b>			
Basic	878.0	5.7	883.7
Diluted	975.4	5.7	981.1

**Financial Ratios**

	For the Three Months Ended March 31, 2006	
	Excluding the Impact of One-time Compensation Expenses	GAAP Basis
Ratio of compensation and benefits to net revenues (b)/(a)	50.4%	72.7%
Ratio of non-compensation and benefits to net revenues (c)/(a)	20.2%	20.2%
Effective tax rate from continuing operations (e)/(d)	30.0%	20.3%
Pre-tax profit margin from continuing operations (d)/(a)	29.3%	7.1%
Average common equity	\$ 33,800	\$ 33,800
Impact of the BlackRock merger	(145)	—
Average common equity	33,655	33,800
<b>Annualized return on average common equity</b>	<b>19.1%</b>	<b>5.1%</b>

**Merrill Lynch & Co., Inc.**  
**Segment Data (unaudited)**

	Six Months Ended June 30, 2006	Three Months Ended March 31, 2006	Year Ended Last Friday in December 2006
(dollars in millions)			
<b>Global Markets &amp; Investment Banking</b>			
<b>Global Markets</b>			
FICC	\$ 3,749	\$ 2,058	\$ 8,133
Equity Markets	3,450	1,587	6,730
<i>Total Global Markets net revenues</i>	<u>7,199</u>	<u>3,645</u>	<u>14,863</u>
<b>Investment Banking (1)</b>			
Origination:			
Debt	829	428	1,735
Equity	552	237	1,220
Strategic Advisory Services	553	257	1,099
<i>Total Investment Banking net revenues</i>	<u>1,934</u>	<u>922</u>	<u>4,054</u>
Total net revenues (a)	<u>9,133</u>	<u>4,567</u>	<u>18,917</u>
Pre-tax earnings / (loss) from continuing operations	1,681	216	5,751
Impact of one-time compensation expenses	<u>1,369</u>	<u>1,369</u>	<u>1,369</u>
Pre-tax earnings / (loss) from continuing operations excluding one-time compensation expenses (b)	3,050	1,585	7,120
Pre-tax profit margin	18.4%	4.7%	30.4%
Pre-tax profit margin excluding one-time compensation expenses (b)/(a)	33.4%	34.7%	37.6%
<b>Global Wealth Management</b>			
<b>Global Private Client</b>			
Fee-based revenues	\$ 2,696	\$ 1,313	\$ 5,499
Transactional and origination revenues	1,772	883	3,397
Net interest profit and related hedges(2)	1,037	516	2,103
Other revenues	131	54	301
<i>Total Global Private Client net revenues</i>	<u>5,636</u>	<u>2,766</u>	<u>11,300</u>
<b>Global Investment Management net revenues</b>	<u>243</u>	<u>104</u>	<u>541</u>
Total net revenues (a)	<u>5,879</u>	<u>2,870</u>	<u>11,841</u>
Pre-tax earnings from continuing operations	1,025	329	2,290
Impact of one-time compensation expenses	<u>281</u>	<u>281</u>	<u>281</u>
- Pre-tax earnings from continuing operations excluding one-time compensation expenses (b)	1,306	610	2,571
Pre-tax profit margin	17.4%	11.5%	19.3%
Pre-tax profit margin excluding one-time compensation expenses (b)/(a)	22.2%	21.3%	21.7%
<b>Merrill Lynch Investment Managers</b>			
Total net revenues (a)	\$ 1,200	\$ 570	\$ 1,900
Pre-tax earnings from continuing operations	353	113	637
Impact of one-time compensation expenses	<u>109</u>	<u>109</u>	<u>109</u>
- Pre-tax earnings from continuing operations excluding one-time compensation expenses (b)	462	222	746
Pre-tax profit margin	29.4%	19.8%	33.5%
Pre-tax profit margin excluding one-time compensation expenses (b)/(a)	38.5%	38.9%	39.3%
<b>Corporate</b>			
Total net revenues	\$ (196)	\$ (100)	\$ 1,735
Impact of BlackRock merger	<u>—</u>	<u>—</u>	<u>(1,969)</u>
Total net revenues excluding the BlackRock merger	(196)	(100)	(234)
Pre-tax earnings / (loss) from continuing operations	(182)	(97)	1,591
Impact of BlackRock merger	<u>—</u>	<u>—</u>	<u>(1,767)</u>
Pre-tax earnings / (loss) from continuing operations excluding the impact of the BlackRock merger	(182)	(97)	(176)
<b>Total</b>			
Total net revenues (a)	\$16,016	\$ 7,907	\$ 34,393
Impact of BlackRock merger	<u>—</u>	<u>—</u>	<u>(1,969)</u>
Total net revenues excluding the BlackRock merger	16,016	7,907	32,424
Pre-tax earnings / (loss) from continuing operations	2,877	561	10,269
Impact of BlackRock merger	<u>—</u>	<u>—</u>	<u>(1,767)</u>
Impact of one-time compensation expenses	<u>1,759</u>	<u>1,759</u>	<u>1,759</u>
Pre-tax earnings / (loss) from continuing operations excluding BlackRock merger and one-time compensation expenses (b)	4,636	2,320	10,261

Pre-tax profit margin	18.0%	7.1%	29.9%
Pre-tax profit margin excluding BlackRock merger and one-time compensation expenses (b)/(a)	28.9%	29.3%	31.6%

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

(1) A portion of Origination revenue is recorded in Global Wealth Management.

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of Merrill Lynch & Co., Inc.:

We have audited the consolidated financial statements of Merrill Lynch & Co., Inc. and subsidiaries ("Merrill Lynch") as of December 29, 2006 and December 30, 2005, and for each of the three years in the period ended December 29, 2006, management's assessment of the effectiveness of Merrill Lynch's internal control over financial reporting as of December 29, 2006, and the effectiveness of Merrill Lynch's internal control over financial reporting as of December 29, 2006, and have issued our reports thereon dated February 26, 2007 (which reports express unqualified opinions and include an explanatory paragraph regarding the change in accounting method in 2006 for share-based payments to conform to Statement of Financial Accounting Standards ("SFAS") No. 123 (revised 2004), *Share-Based Payment*). Such consolidated financial statements and our reports are included in this Annual Report on Form 10-K.

We have also previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Merrill Lynch as of December 31, 2004, the restated consolidated balance sheets of Merrill Lynch as of December 26, 2003 and December 27, 2002, and the related restated consolidated statements of earnings, changes in stockholders' equity, comprehensive income, and cash flows for the year ended December 26, 2003 and December 27, 2002 (none of which are presented herein); and we expressed unqualified opinions on those consolidated financial statements. (Our report on these financial statements included explanatory paragraphs for the change in accounting method in 2002 for goodwill amortization to conform to SFAS No. 142, *Goodwill and Other Intangible Assets* for the change in accounting method in 2004 for stock-based compensation to conform to SFAS No. 123, *Accounting for Stock-Based Compensation*, as amended by SFAS No. 148, *Accounting for Stock-Based Compensation – Transition and Disclosure*, by retroactively restating its 2003 and 2002 consolidated financial statements, and for the restatement to correct the accounting for certain retail account fees.)

In our opinion, the information set forth in the "Selected Financial Data" table under the captions "Results of Operations," "Financial Position" and "Common Share Data," for each of the five years included in this 2006 Annual Report on Form 10-K, is fairly stated, in all material respects, in relation to the consolidated financial statements from which it has been derived.

/s/ Deloitte & Touche LLP

New York, New York

February 26, 2007 (November 13, 2007 as to the effects of discontinued operations discussed in Note 18)