

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 19, 1999

Merrill Lynch & Co., Inc.

(Exact Name of Registrant as Specified in its Charter)

Delaware

1-7182

13-2740599

(State or Other
Jurisdiction of
Incorporation)

(Commission
File Number)

(I.R.S. Employer
Identification No.)

World Financial Center, North Tower, New York, New York

10281-1332

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code: (212) 449-1000

(Former Name or Former Address, if Changed Since Last Report.)

Item 5. Other Events

Filed herewith is the Preliminary Unaudited Earnings Summary, as contained in a press release dated January 19, 1999, for Merrill Lynch & Co., Inc. ("Merrill Lynch") for the three months and the year ended December 25, 1998. The results of operations set forth therein for such periods are unaudited. All adjustments, consisting only of normal recurring accruals, that are in the opinion of management, necessary for a fair presentation of the results of operations for the periods presented, have been included. The nature of Merrill Lynch's business is such that the results for any interim period are not necessarily indicative of the results for a full year.

Preferred stockholders' equity, common stockholders' equity, long-term borrowings, preferred securities issued by subsidiaries, and book value per common share as of December 25, 1998 were approximately \$425 million, \$9.7 billion, \$57.5 billion, \$2.6 billion, and \$26.87, respectively.

On January 19, 1999, Merrill Lynch reported fourth quarter net earnings of \$359 million, down 23% from last year's fourth quarter. These results represent a \$234 million increase from 1998 third quarter earnings of \$125 million before a provision for costs related to staff reductions.

Earnings per common share were \$.97 basic and \$.86 diluted, compared with \$1.34 basic and \$1.15 diluted in the 1997 fourth quarter and \$.32 basic and \$.28 diluted in the 1998 third quarter, excluding the staff reduction provision. Fourth quarter earnings on a cash basis, which exclude goodwill amortization, were \$420 million, or \$1.01 per diluted share.

Earnings for 1998, excluding the staff reduction provision (\$288 million after-tax) and a \$5 million after-tax charge for the cumulative effect of a change in accounting principle, were \$1.6 billion or \$3.73 per diluted share, down 20% from the \$1.9 billion, or \$4.79 per diluted share reported in 1997. Including these one-time items, 1998 net earnings were \$1.3 billion or \$3.00 per diluted share.

Earnings on a cash basis before the one-time items were \$1.8 billion, down from \$2.0 billion in 1997. On the same basis, diluted earnings per share were \$4.28 versus \$4.95 in 1997.

Annualized return on average common equity was approximately 14.8% for the

1998 fourth quarter, and on a cash basis, 16.7%. Return on average common equity was 16.5% for 1998 before the one-time items, and on a similar cash basis, 18.4%.

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Net revenues rose 2% from the 1997 fourth quarter to \$4.1 billion, primarily due to strong revenues from asset management and portfolio service fees, commissions, and near record strategic services fees.

Commission revenues were \$1.4 billion, up 9% from the 1997 fourth quarter, primarily as a result of increases in global listed securities volume.

Principal transactions revenues declined 66% from a year ago to \$211 million. Debt trading revenues remained under pressure, as certain inventory positions were reduced during the quarter. Continuing wide credit spreads and reduced liquidity, particularly in October, contributed to losses in corporate and high-yield bonds and mortgage-backed securities. Revenues from interest rate and currency swaps also declined. Equities and equity derivatives revenues rose sharply from the 1997 fourth quarter.

Investment banking revenues decreased 4% to \$824 million. Strategic services fees benefited from strong merger and acquisition activity. A slowdown of new issuance resulting from global market volatility led to lower underwriting revenues, particularly from equity and high-yield products. Merrill Lynch was the leading equity underwriter during the quarter, with common equity market share more than doubling from the 1998 third quarter.

Asset management and portfolio service fees were \$1.0 billion, up 29% from the 1997 fourth quarter. Continued growth in assets under management, primarily driven by the acquisition of Mercury Asset Management and by fee-based products such as Merrill Lynch Consults (Registered Trademark), Mutual Fund Advisor (Service Mark), and Financial Advantage (Service Mark), led to the increase. During the fourth quarter, funds increased by \$18.1 billion at Merrill Lynch Asset Management and \$15.9 billion at Merrill Lynch Mercury Asset Management, as both experienced net cash inflows in addition to market appreciation.

On an annualized basis, fee-based revenues now cover over 70% of fixed and semi-fixed expenses, up from 65% for full-year 1997.

Other revenues increased 64% from a year ago to \$256 million, primarily as a result of a \$100 million gain from the sale of Merrill Lynch's New York Stock Exchange specialist business. Net interest profit increased 21% to \$320 million due in part to an overall reduction in funding costs.

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Non-interest expenses increased 9% from the 1997 fourth quarter to \$3.6 billion, but were down 2% from the 1998 third quarter, excluding the staff reduction provision. Non-compensation expenses significantly benefited from cost savings initiatives, and were down \$271 million, or 17%, from the 1998 third quarter, excluding the staff reduction provision.

Compensation and benefits, the largest expense category, was up 8% to \$2.2 billion, with over 60% of this increase attributable to new operations outside the US, including Mercury Asset Management and Merrill Lynch Japan Securities. Also contributing to the increase were higher Financial Consultant productivity and increased salary and benefit costs, partly offset by lower incentive compensation.

Communications and technology expense rose 31% from the 1997 fourth quarter to \$438 million. Increased systems consulting costs associated with the Year 2000 and European Monetary Union initiatives, higher technology-related depreciation and expanded use of market data services contributed to this advance. Occupancy and related depreciation increased 19% to \$222 million as a result of global expansion, primarily in Japan and Europe.

Advertising and market development expense was down 32% to \$107 million, due in part to reductions in global travel, sales promotion, and recognition program costs. Brokerage, clearing, and exchange fees rose 23% to \$174 million, primarily attributable to custody and clearing costs for Merrill Lynch Mercury Asset Management. Professional fees decreased 24% to \$93 million because of lower management consulting costs and legal and employment services fees.

Goodwill amortization increased \$42 million from the 1997 fourth quarter to \$61 million, primarily as a result of the Mercury Asset Management acquisition. Other expenses were down 5% to \$249 million.

The 1998 fourth quarter effective tax rate was 22.8%, compared with 34.6% a

year ago, due primarily to the recognition of tax benefits for cumulative losses incurred in connection with the start-up of the new Private Client business in Japan. The annual effective tax rate was 34.1%.

Net earnings for 1998 also included the effect of early adoption of a change in accounting principle related to distribution costs for closed-end mutual funds. This change included a \$5 million cumulative effect retroactive to the beginning of 1998 and an \$11 million after-tax reduction of 1998 earnings for costs that previously were deferred and are now expensed. Previously reported 1998 quarterly results have been restated.

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

(c) Exhibits

(99) Additional Exhibits

- (i) Preliminary Unaudited Earnings Summary for the three months and the year ended December 25, 1998.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

MERRILL LYNCH & CO., INC.

(Registrant)

By: /s/ E. Stanley O'Neal

E. Stanley O'Neal
Executive Vice President and
Chief Financial Officer

Date: January 19, 1999

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EXHIBIT INDEX

Exhibit No.	Description	Page
(99)	Additional Exhibits	
(i)	Preliminary Unaudited Earnings Summary for the three months and the year ended December 25, 1998.	7-8

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<TABLE>
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Exhibit 99(i)

MERRILL LYNCH & CO., INC.
PRELIMINARY UNAUDITED EARNINGS SUMMARY

Inc / (Dec) (3)	For the Three Months Ended			Percent
	December 25,	September 25, (1)	December 26, (2)	4Q98 vs.
4Q98 vs. (in millions, except per share amounts) 4Q97	1998	1998	1997	3Q98
<S> <C>	<C>	<C>	<C>	<C>
REVENUES				
Commissions % 9.2 %	\$1,424	\$1,449	\$1,304	(1.7)
Interest and dividends (3.4)	4,411	5,079	4,565	(13.1)
Principal transactions (65.7)	211	279	615	(24.3)
Investment banking (4.4)	824	711	862	15.9
Asset management and portfolio service fees 29.3	1,046	1,043	809	0.3
Other 63.7	256	151	156	69.2
TOTAL REVENUES (1.7)	8,172	8,712	8,311	(6.2)
Interest expense (4.9)	4,091	4,863	4,301	(15.9)
NET REVENUES 1.8	4,081	3,849	4,010	6.0
NON-INTEREST EXPENSES				
Compensation and benefits 8.1	2,218	2,009	2,052	10.4
Communications and technology 31.0	438	487	335	(10.1)
Occupancy and related depreciation 18.5	222	227	187	(2.2)
Advertising and market development (32.1)	107	203	158	(47.2)
Brokerage, clearing, and exchange fees 22.6	174	186	142	(6.6)
Professional fees (23.8)	93	165	121	(43.7)
Goodwill amortization N/M	61	55	19	9.6
Provision for costs related to staff reductions N/M	-	430	-	N/M
Other (4.5)	249	292	261	(14.8)
TOTAL NON-INTEREST EXPENSES 8.8	3,562	4,054	3,275	(12.2)
EARNINGS (LOSS) BEFORE INCOME TAXES AND DIVIDENDS ON PREFERRED SECURITIES ISSUED BY SUBSIDIARIES (29.4)	519	(205)	735	N/M
Income tax expense (benefit) (53.4)	119	(75)	254	N/M
Dividends on preferred securities issued by subsidiaries 235.3	41	33	12	27.7
NET EARNINGS (LOSS)	\$ 359	\$ (163)	\$ 469	N/M

(23.4)	=====	=====	=====	
Preferred stock dividends	\$ 10	\$ 10	\$ 10	-
-	-----	-----	-----	
NET EARNINGS (LOSS) APPLICABLE TO COMMON STOCKHOLDERS (23.9)	\$ 349	\$ (173)	\$ 459	N/M
	=====	=====	=====	
EARNINGS (LOSS) PER COMMON SHARE				
Basic	\$ 0.97	\$ (0.48)	\$ 1.34	N/M
(27.6)				
Diluted	\$ 0.86	\$ (0.48)	\$ 1.15	N/M
(25.2)				
AVERAGE SHARES				
Basic	359.9	357.6	342.7	0.6
5.0				
Diluted	404.9	357.6	400.1	13.2
1.2				

</TABLE>

(1) Amounts have been restated to reflect the early adoption of a change in accounting principle related to distribution costs for closed-end mutual funds.

(2) Amounts have been restated to reflect the Midland Walwyn Inc. merger as required under pooling-of-interests accounting.

(3) Percentages are based on actual numbers before rounding.

Note: Certain revenues have been reclassified to conform to the current presentation.

N/M Not meaningful.

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<TABLE>

<CAPTION>

Exhibit 99(i)

MERRILL LYNCH & CO., INC.
PRELIMINARY UNAUDITED EARNINGS SUMMARY

	For the Year Ended		
	December 25, 1998	December 26, (1) 1997	Percent (2) Inc / (Dec)
(in millions, except per share amounts)	-----	-----	-----
<S>	<C>	<C>	<C>
REVENUES			
Commissions	\$ 5,799	\$ 4,995	16.1 %
Interest and dividends	19,314	17,299	11.6
Principal transactions	2,651	3,827	(30.7)
Investment banking	3,264	2,876	13.5
Asset management and portfolio service fees	4,202	3,002	40.0
Other	623	500	24.6
	-----	-----	
TOTAL REVENUES	35,853	32,499	10.3
Interest expense	18,306	16,243	12.7
	-----	-----	
NET REVENUES	17,547	16,256	7.9
	-----	-----	
NON-INTEREST EXPENSES			
Compensation and benefits	9,191	8,333	10.3
Communications and technology	1,749	1,255	39.4
Occupancy and related depreciation	867	736	17.9
Advertising and market development	687	613	12.1
Brokerage, clearing, and exchange fees	683	525	30.0
Professional fees	552	520	6.1
Goodwill amortization	226	65	246.0
Provision for costs related to staff reductions	430	-	N/M
Other	1,057	1,098	(3.7)
	-----	-----	
TOTAL NON-INTEREST EXPENSES	15,442	13,145	17.5
	-----	-----	

EARNINGS BEFORE INCOME TAXES, DIVIDENDS

ON PREFERRED SECURITIES ISSUED BY SUBSIDIARIES, AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	2,105	3,111	(32.4)
Income tax expense	717	1,129	(36.5)
Dividends on preferred securities issued by subsidiaries	124	47	161.1
	-----	-----	
EARNINGS BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE	1,264	1,935	(34.7)
Cumulative effect of change in accounting principle	5	-	N/M
	-----	-----	
NET EARNINGS	\$ 1,259	\$ 1,935	(34.9)
	=====	=====	
Preferred stock dividends	\$ 39	\$ 39	(2.4)
	-----	-----	
NET EARNINGS APPLICABLE TO COMMON STOCKHOLDERS	\$ 1,220	\$ 1,896	(35.6)
	=====	=====	
EARNINGS PER COMMON SHARE			
Basic	\$ 3.43	\$ 5.57	(38.4)
Diluted	\$ 3.00	\$ 4.79	(37.4)
AVERAGE SHARES			
Basic	355.6	340.1	4.6
Diluted	406.3	395.9	2.6

</TABLE>

(1) Amounts have been restated to reflect the Midland Walwyn Inc. merger as required under pooling-of-interests accounting.

(2) Percentages are based on actual numbers before rounding.

Note: Certain revenues have been reclassified to conform to the current presentation.

N/M Not meaningful.