

**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

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**FORM 8-K**

**CURRENT REPORT**  
**PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported):  
April 21, 2008

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**BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation)

**1-6523**

(Commission File Number)

**56-0906609**

(IRS Employer Identification No.)

**100 North Tryon Street**  
**Charlotte, North Carolina 28255**

(Address of principal executive offices)

**(800) 299-2265**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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**ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.**

On April 21, 2008, Bank of America Corporation (the “Registrant”) announced financial results for the first quarter ended March 31, 2008, reporting first quarter net income of \$1.21 billion and diluted earnings per common share of \$0.23. A copy of the press release announcing the Registrant’s results for the first quarter ended March 31, 2008 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

**ITEM 7.01. REGULATION FD DISCLOSURE.**

On April 21, 2008, the Registrant held an investor conference call and webcast to disclose financial results for the first quarter ended March 31, 2008. The Supplemental Information package for use during this conference call is furnished herewith as Exhibit 99.2 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of March 31, 2008, and the Registrant does not assume any obligation to correct or update said information in the future.

The information in the preceding paragraph, as well as Exhibit 99.2 referenced therein shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

**ITEM 8.01. OTHER EVENTS.**

On April 21, 2008, the Registrant announced financial results for the first quarter ended March 31, 2008, reporting first quarter net income of \$1.21 billion and diluted earnings per common share of \$0.23. A copy of the press release announcing the Registrant’s results for the first quarter ended March 31, 2008 is attached hereto as Exhibit 99.1 and incorporated by reference herein.

**ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.****(d) Exhibits.**

The following exhibits are filed herewith:

**EXHIBIT NO.**

99.1	Press Release dated April 21, 2008 with respect to the Registrant’s financial results for the first quarter ended March 31, 2008
99.2	Supplemental Information prepared for use on April 21, 2008 in connection with financial results for the first quarter ended March 31, 2008

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**BANK OF AMERICA CORPORATION**

By: /s/ Neil A. Cotty  
Neil A. Cotty  
Chief Accounting Officer

Dated: April 21, 2008

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## EXHIBIT INDEX

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99.1	Press Release dated April 21, 2008 with respect to the Registrant's financial results for the first quarter ended March 31, 2008
99.2	Supplemental Information prepared for use on April 21, 2008 in connection with financial results for the first quarter ended March 31, 2008



April 21, 2008

Investors May Contact:

Kevin Stitt, Bank of America, 704.386.5667

Lee McEntire, Bank of America, 704.388.6780

Leyla Pakzad, Bank of America, 704.386.2024

Reporters May Contact:

Jerry Dubrowski, Bank of America, 1.980.387.9660

[jerome.f.dubrowski@bankofamerica.com](mailto:jerome.f.dubrowski@bankofamerica.com)

Scott Silvestri, Bank of America, 1.980.388.9921

[scott.silvestri@bankofamerica.com](mailto:scott.silvestri@bankofamerica.com)

***Bank of America Earns \$1.21 Billion, or \$0.23 per Share, in the First Quarter***

*Adds \$3.30 billion to loan loss reserve*

*First-quarter trading losses, writedowns lower than fourth quarter*

*Equity investment gains of \$776 million from the Visa IPO*

*Deposit growth accelerates*

*Commercial lending strength continues*

CHARLOTTE — Bank of America Corporation today reported first-quarter 2008 net income declined to \$1.21 billion from \$5.26 billion a year earlier. Diluted earnings per share fell 80 percent to \$0.23 from \$1.16 in the same period in 2007.

"Despite revenue growth in most of our businesses, these results clearly did not meet our expectations," said Kenneth D. Lewis, chairman and chief executive officer. "The weakness in the economy and prolonged disruptions in the capital markets took their toll on our performance. That said, we are continuing to invest in growth initiatives across the company, and believe our core strengths—including our diverse income stream, liquidity and capital—put us in a strong position to withstand the jolts to the system and emerge even stronger when conditions improve."

With regard to the outlook for the U.S. economy, Lewis noted that gross domestic product (GDP) growth is expected to be minimal at best in the second quarter, with a slight pickup in the second half of the year.

"Our earnings power from our core business activities is strong and growing," Lewis added. "We are bringing innovative new products to market, taking market share and expanding customer relationships across the company. Nevertheless, we remain concerned about the health of the consumer given the prolonged housing slump, subprime issues, employment levels and higher fuel and food prices."

The primary factors reducing first-quarter earnings were the following:

- Provision expense increased by \$4.78 billion from a year-ago, to \$6.01 billion due to rising credit costs – particularly in the home equity, small business and homebuilder portfolios – including a \$3.30 billion increase to the reserve.
- Trading-related losses were \$1.31 billion compared with income of \$1.66 billion a year earlier, driven primarily by \$1.47 billion in writedowns of collateralized debt obligations (CDOs) and \$439 million in writedowns of leveraged loans. Trading-related losses were \$5.15 billion in the fourth quarter of 2007, which included CDO-related writedowns of \$5.28 billion.

#### First Quarter 2008 Business Highlights

- Total retail sales increased 10 percent to 13 million products, driven by strong growth in checking and savings, debit and online banking. Net new retail checking accounts grew 14 percent or by 557,000. Key contributors of growth include free Online Checking and our Affinity and Group Banking products. Additionally 45 percent of new checking account openings participated in Keep the Change™, Bank of America's savings program that combines debit cards and deposit products.
- Total average retail deposits increased \$51 billion, or 11 percent, on solid increases in certificates of deposit and consumer checking accounts and the addition of U.S. Trust and LaSalle. Debit card purchase volume increased 15 percent.
- Direct-to-consumer mortgage originations in the quarter rose 32 percent, resulting in the highest quarter since 2003, as low mortgage rates in January spurred refinancing activity.
- Business Lending, a unit within Global Corporate and Investment Banking, had organic loan growth of 11 percent, or 30 percent including the acquisition of LaSalle. Capital Markets and Advisory Services, also within Global Corporate and Investment Banking, had a record quarter in foreign exchange, a very strong quarter in interest rate products and earned a #3 ranking in U.S. equity underwriting.<sup>1</sup>
- Within Global Wealth and Investment Management, loans rose 30 percent and deposits increased 29 percent, including the impact of the U.S. Trust and LaSalle acquisitions.

<sup>1</sup> Based on Thomson Financial Rankings

- Total assets under management (AUM) in Global Wealth and Investment Management increased to more than \$607 billion, including the impact of the U.S. Trust and LaSalle acquisitions and the sale of Marsico Capital Management in the second half of 2007. On a 1-year and 3-year AUM-weighted basis, 75 percent and 86 percent, respectively, of the Columbia and Excelsior equity funds were in the top 2 performance quartiles compared with their peer group.<sup>2</sup>
- The integration of U.S. Trust and LaSalle remains on schedule. In May, U.S. Trust is scheduled to convert trust, custody and investment management accounts for legacy U.S. Trust clients to the Bank of America platform, and LaSalle will convert to the Bank of America brand, providing LaSalle customers with even greater access to Bank of America products and services. The Countrywide acquisition is still expected to close in the third quarter of 2008.

#### First Quarter 2008 Business Accomplishments

- The \$0 Online Equity Trades initiative resulted in more than 20,000 net new self-directed accounts.
- Mobile Banking recorded approximately 224,000 activations reaching 840,000 active customers.
- Keep the Change™ reached 8 million net new enrollments since inception, with 974,000 customers alone signing up in the first quarter.
- Columbia Management ranked #1 out of 61 mutual fund families by Lipper/ *Barron's* in its annual Fund Families Survey for the 5 year period ending December 31, 2007.<sup>3</sup>

#### First Quarter 2008 Financial Summary

##### Revenue and Expense

Revenue net of interest expense on a fully taxable-equivalent basis declined 6 percent to \$17.30 billion from \$18.48 billion in the first quarter a year earlier.

Net interest income on a fully taxable-equivalent basis rose 20 percent to \$10.29 billion from \$8.60 billion in the first quarter of 2007 on strong loan growth; an increase from market-based net interest income; and the addition of LaSalle. The increase was partially offset by higher funding costs. The net interest yield improved 12 basis points to 2.73 percent.

<sup>2</sup> Results shown are defined by Global Wealth and Investment Management's calculation of the percentage of assets under management in the top two quartiles of categories based on Morningstar as of March 31, 2008. The category percentile rank was calculated by ranking the one and three year net returns of share classes within the categories. The assets of the number of funds within the top 2 quartile results were added and then divided by Columbia Management's total equity fund assets under management. Past performance is no guarantee of future results. The share class earning the ranking may have limited eligibility and may not be available to all investors.

<sup>3</sup> *Barron's*, February 4, 2008. Rankings for the five year period include performance of Excelsior Funds that were acquired by Bank of America Corporation from U.S. Trust on July 1, 2007. For additional important information, please refer to page 10 of this Press Release.

Noninterest income declined 29 percent to \$7.01 billion from \$9.89 billion a year earlier. Increases in service charges, card income, mortgage-banking income and investment and brokerage services were more than offset by trading account losses and lower other income related to CDO writedowns. Equity investment income remained essentially unchanged as the gain from the Visa, Inc. initial public offering was offset by reductions in Principal Investing gains.

Noninterest expense was relatively flat compared to a year earlier as lower personnel expenses and the reversal of litigation costs related to Visa were offset by modest increases in most other expense categories. Pretax merger and restructuring charges related to acquisitions were \$170 million compared with \$111 million a year earlier due to the addition of U.S. Trust and LaSalle.

### Credit Quality

Credit quality deteriorated from more favorable levels experienced in the first half of 2007. Weak markets, particularly geographic regions that have experienced the most significant home price declines, and the slowing economy resulted in credit deterioration in several portfolios particularly home equity, small business and homebuilders.

Provision expense rose \$4.78 billion from the year-ago period mainly because of additions to the allowance for loan and lease losses in consumer and commercial portfolios directly tied to housing. Portfolio seasoning and the impact of a slowing economy on domestic consumer and small business portfolios also drove reserve additions compared with reductions a year earlier from securitization activities and the sale of a portfolio. Net charge-offs increased \$1.29 billion from a year ago, also reflecting housing market deterioration and slowing economic conditions.

- Provision for credit losses was \$6.01 billion, up from \$3.31 billion in the fourth quarter of 2007, and \$1.24 billion in the first quarter of 2007.
- Net charge-offs were \$2.72 billion, or 1.25 percent, of total average loans and leases compared with \$1.99 billion, or 0.91 percent, in the fourth quarter of 2007 and \$1.43 billion, or 0.81 percent, in the first quarter of 2007.
- Total managed net losses were \$4.14 billion, or 1.69 percent, of total average managed loans and leases compared with \$3.31 billion, or 1.34 percent, in the fourth quarter of 2007 and \$2.57 billion, or 1.26 percent, in the first quarter of 2007.
- Nonperforming assets were \$7.83 billion, or 0.90 percent, of total loans, leases and foreclosed properties at quarter-end compared to \$5.95 billion, or 0.68 percent, at December 31, 2007 and \$2.06 billion, or 0.29 percent, at March 31, 2007. Results for the period ended March 31, 2007 do not include LaSalle.
- The allowance for loan and lease losses was \$14.89 billion, or 1.71 percent, of loans and leases measured at historical cost, at March 31, 2008. That compared with \$11.59 billion, or 1.33 percent, at December 31, 2007 and \$8.73 billion, or 1.21 percent, at March 31, 2007. Results for the period ended March 31, 2007 do not include LaSalle.



## Capital Management

Total shareholders' equity was \$156.31 billion at March 31. Period-end assets were \$1.74 trillion. The Tier 1 Capital ratio was 7.51 percent, up from 6.87 percent at December 31, 2007 after the company raised about \$13 billion in capital through the issuance of preferred stock in January. The Tier 1 ratio was 8.57 percent in the year ago quarter.

Bank of America paid a cash dividend of \$0.64 per share in the quarter. The company also issued about 15 million common shares primarily related to restricted stock activity and did not repurchase any shares. Period-end common shares issued and outstanding were 4.45 billion for the first quarter of 2008 and 4.44 billion for the fourth and first quarters of 2007.

## 2008 First Quarter Business Segment Results

### Global Consumer and Small Business Banking<sup>1</sup>

(Dollars in millions)

	Q1 2008	Q1 2007
<b>Total managed revenue, net of interest expense<sup>2</sup></b>	<b>\$ 13,306</b>	<b>\$ 11,331</b>
Provision for credit losses	6,452	2,411
Noninterest expense	5,139	4,675
<b>Net income</b>	<b>1,090</b>	<b>2,672</b>
Efficiency ratio	38.62%	41.26%
Return on average equity	6.64	17.62
Managed loans <sup>3</sup>	\$ 363,001	\$ 308,105
Deposits <sup>3</sup>	343,436	326,480
	<b>At 3/31/08</b>	<b>At 3/31/07</b>
Period ending deposits	\$ 349,606	\$ 334,918

<sup>1</sup> Managed basis. Managed basis assumes that loans that have been securitized were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e. held loans) are presented. For more information and detailed reconciliation, please refer to the data pages supplied with this Press Release.

<sup>2</sup> Fully taxable-equivalent basis

<sup>3</sup> Balances averaged for period

Managed net revenue rose 17 percent as mortgage banking income more than doubled and both card income and service charges increased 14 percent helping generate a 30 percent increase in noninterest income.

Net income fell 59 percent from a year ago, as credit costs rose and expenses increased 10 percent.

The provision for credit losses increased by \$4.04 billion to \$6.45 billion compared with a year ago. The increase was due to reserve additions for home equity reflecting the impacts of housing weakness and the slowing economy, as well as seasoning of the consumer portfolios and deterioration in the small business portfolio. Net losses increased \$1.25 billion to \$3.69 billion, reflecting housing market deterioration and weakened economic conditions.

- **Deposits** net revenue declined 4 percent to \$4.09 billion as spread compression and competitive pricing of deposits negatively impacted net interest income despite strong average deposit growth of 5 percent. Noninterest expenses increased \$327 million, largely due to the acquisition of LaSalle and higher deposit levels and transaction volume, resulting in net income of \$995 million, down 25 percent.
- **Card Services** managed net revenue increased 21 percent to \$7.33 billion due to 15 percent growth in net interest income and 33 percent growth in noninterest income driven by 14 percent growth in average loans and leases, Card Services allocation of the Visa, Inc. IPO gain and higher card income. Net income of \$670 million was down 39 percent as the higher net revenue and the reversal of litigation costs related to Visa were more than offset by higher credit costs.
- **Consumer Real Estate** had \$1.31 billion in net revenue, a 57 percent increase, as mortgage banking income more than doubled to \$656 million. Net income fell to a loss of \$773 million due to higher credit costs related to deterioration in the home equity portfolio.

#### Global Corporate and Investment Banking

(Dollars in millions)

	Q1 2008	Q1 2007
<b>Total revenue, net of interest expense<sup>1</sup></b>	<b>\$ 3,168</b>	<b>\$ 5,400</b>
Provision for credit losses	523	115
Noninterest expense	2,461	2,930
<b>Net income</b>	<b>115</b>	<b>1,477</b>
Efficiency ratio	77.68%	54.26%
Return on average equity	0.78	14.41
Loans and leases <sup>2</sup>	\$324,733	\$247,898
Trading-related assets <sup>2</sup>	361,921	360,530
Deposits <sup>2</sup>	235,800	208,561

<sup>1</sup> Fully taxable-equivalent basis

<sup>2</sup> Balances averaged for period

Net revenue decreased 41 percent and net income fell 92 percent on CDO and leveraged finance-related writedowns. Also impacting net income was an increase in credit costs offset in part by a decline in noninterest expense.

The provision for credit losses increased \$408 million to \$523 million. The impact of the housing market slowdown on the homebuilder loan portfolio drove additions to the credit loss reserves and higher net charge-offs. Higher net charge-offs related to seasoning of the dealer-related retail portfolios, and modest increases in middle market net charge-offs from very low prior year levels also contributed to the increased provision.

- **Business Lending** net revenue increased 22 percent to \$1.64 billion due to improvements in net interest income, driven by an increase in average loans and leases of 30 percent due to the acquisition of LaSalle and organic loan growth. Net income declined 27 percent to \$337 million as the revenue increase was more than offset by the increase in credit costs.
- **Capital Markets and Advisory Services** had negative net revenue of \$621 million compared with net revenue of \$2.37 billion a year earlier. This was due primarily to CDO-related losses and writedowns on leveraged loans and commitments. The business had a net loss of \$1.10 billion compared with net income of \$528 million a year earlier.
- **Treasury Services** net revenue increased 24 percent to \$2.14 billion due to its allocation of the gain from the Visa, Inc. IPO and increased service charges. Net income increased 68 percent to \$875 million as a result of the increased revenues and due to lower expenses related primarily to the reversal of litigation costs related to Visa.

#### Global Wealth and Investment Management

<i>(Dollars in millions)</i>	<b>Q1 2008</b>	<b>Q1 2007</b>
<b>Total revenue, net of interest expense <sup>1</sup></b>	<b>\$ 1,922</b>	<b>\$ 1,781</b>
Provision for credit losses	243	23
Noninterest expense	1,316	975
<b>Net income</b>	<b>228</b>	<b>491</b>
Efficiency ratio	68.49%	54.75%
Return on average equity	7.92	22.61
<b>Loans<sup>2</sup></b>	<b>\$ 85,642</b>	<b>\$ 65,839</b>
<b>Deposits<sup>2</sup></b>	<b>148,500</b>	<b>114,955</b>
<i>(in billions)</i>	<b>At 3/31/08</b>	<b>At 3/31/07</b>
<b>Assets under management</b>	<b>\$ 607.5</b>	<b>\$ 547.4</b>

<sup>1</sup> Fully taxable-equivalent basis

<sup>2</sup> Balances averaged for period

Net revenue in Global Wealth and Investment Management increased 8 percent. Asset management fees rose 39 percent to \$899 million mainly from the addition of U.S. Trust and LaSalle. The increase was offset by a \$220 million loss related to support provided to certain cash funds.

Net income declined 54 percent as noninterest expense rose 35 percent due mainly to the additions of U.S. Trust and LaSalle combined with increased expenses related to the retirement and mass affluent initiatives. Provision for credit losses increased to \$243 million from \$23 million a year ago due to deterioration in the home equity portfolio from housing market weakness.

- **U.S. Trust, Bank of America Private Wealth Management** net revenue rose 47 percent to \$675 million driven by the acquisition of U.S. Trust and LaSalle. Net income rose 31 percent to \$106 million.
- **Columbia Management** net revenue declined 44 percent to \$179 million, reflecting the support provided to certain cash funds, offset in part by the addition of U.S. Trust and growth in investment and brokerage services revenue. A net loss of \$79 million resulted from the cash funds support and higher revenue-related operating expenses.
- **Premier Banking and Investments** net revenue decreased 8 percent to \$841 million on lower net interest income related to spread compression, driven by deposit mix and competitive pricing of deposits. Net income fell 67 percent to \$104 million as credit costs increased by \$238 million reflecting home equity portfolio deterioration.

**All Other<sup>1</sup>**

<i>(Dollars in millions)</i>	<b>Q1 2008</b>	<b>Q1 2007</b>
<b>Total revenue, net of interest expense<sup>2</sup></b>	<b>\$ (1,093)</b>	<b>\$ (28)</b>
Provision for credit losses	(1,208)	(1,314)
Noninterest expense	279	517
<b>Net income</b>	<b>(223)</b>	<b>615</b>
Loans and leases <sup>3</sup>	\$102,285	\$ 92,200

<sup>1</sup> All Other consists primarily of equity investments, the residual impact of the allowance for credit losses and the cost allocation processes, Merger and Restructuring Charges, intersegment eliminations, and the results of certain consumer finance, investment management and commercial lending businesses that are being liquidated. All Other also includes the offsetting securitization impact to present Global Consumer and Small Business Banking on a managed basis. For more information and detailed reconciliation, please refer to the data pages supplied with this Press Release.

<sup>2</sup> Fully taxable-equivalent basis

<sup>3</sup> Balances averaged for period

All Other recorded a net loss of \$223 million compared to net income of \$615 million in the year earlier period. The decline was mainly due to lower equity investment income in Principal Investing and the absence of earnings from certain liquidated businesses when compared to last year. These decreases were partially offset by increases in gains on sales of debt securities and lower expenses related to stock-based compensation granted to retirement-eligible employees.

*Note: Chief Executive Officer Kenneth D. Lewis and Chief Financial Officer Joe L. Price will discuss first quarter 2008 results in a conference call at 9:30 a.m. EDT today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <http://investor.bankofamerica.com>. For a listen-only connection to the conference call, dial 800.894.5910 and the conference ID: 79795.*

### Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small and middle market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk-management products and services. The company provides unmatched convenience in the United States, serving more than 59 million consumer and small business relationships with more than 6,100 retail banking offices, nearly 18,500 ATMs and award-winning online banking with nearly 25 million active users. Bank of America is the No. 1 overall Small Business Administration (SBA) lender in the United States and the No. 1 SBA lender to minority-owned small businesses. The company serves clients in more than 150 countries and has relationships with 99 percent of the U.S. Fortune 500 companies and 83 percent of the Fortune Global 500. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

This press release contains forward-looking statements, including statements about the financial conditions, results of operations and earnings outlook of Bank of America Corporation. The forward-looking statements involve certain risks and uncertainties. Factors that may cause actual results or earnings to differ materially from such forward-looking statements include, among others, the following: 1) projected business increases following process changes and other investments are lower than expected; 2) competitive pressure among financial services companies increases significantly; 3) general economic conditions are less favorable than expected; 4) political conditions including the threat of future terrorist activity and related actions by the United States abroad may adversely affect the company's businesses and economic conditions as a whole; 5) changes in the interest rate environment and market liquidity reduce interest margins, impact funding sources and effect the ability to originate and distribute financial products in the primary and secondary markets; 6) changes in foreign exchange rates increases exposure; 7) changes in market rates and prices may adversely impact the value of financial products; 8) legislation or regulatory environments, requirements or changes adversely affect the businesses in which the company is engaged; 9) changes in accounting standards, rules or interpretations; 10) litigation liabilities, including costs, expenses, settlements and judgments, may adversely affect the company or its businesses; 11) mergers and acquisitions and their integration into the company; and 12) decisions to downsize, sell or close units or otherwise change the business mix of any of the company. Accordingly, readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date on which they are made. Bank of America does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements are made. For further information regarding Bank of America Corporation, please read the Bank of America reports filed with the SEC and available at [www.sec.gov](http://www.sec.gov).

**Columbia Management:** Columbia Management Group, LLC ("Columbia Management") is the primary investment management division of Bank of America Corporation. Columbia Management entities furnish investment management services and products for institutional and individual investors. Columbia Funds and Excelsior Funds are distributed by **Columbia Management Distributors, Inc.**, member FINRA and SIPC. Columbia Management Distributors, Inc. is part of Columbia Management and an affiliate of Bank of America Corporation.

Investors should carefully consider the investment objectives, risks, charges and expenses of any Columbia Fund or Excelsior Fund before investing. Contact your Columbia Management representative for a prospectus, which contains this and other important information about the fund. Read it carefully before investing.

*Barron's*, February 4, 2008. Past performance is no guarantee of future results. For the one, five and ten year periods ended 12/31/07, our fund family ranked 19 (of 67 fund families), 1 (of 61 fund families) and 17 (of 52 fund families) in the annual Lipper/*Barron's* Fund Families Survey. Mutual funds are advised by Columbia Management, the primary investment management division of Bank of America Corporation. Lipper calculated the returns of each fund, adjusted for 12b-1 fees and sales charges, and gave it a preliminary ranking, or percentile, in its category measuring how it compared with all peers tracked by Lipper. The percentile ranking was then weighted by asset size relative to the fund family's other assets in its general classification, e.g. world equity. This score was then multiplied by the weighting of its general classification, as determined by the entire Lipper universe of funds. Had 12b-1 fees or sales loads been included, rankings would have been lower.

**[www.bankofamerica.com](http://www.bankofamerica.com)**

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# Bank of America Corporation and Subsidiaries

## Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

Summary Income Statement	Three Months Ended March 31	
	2008	2007
Net interest income	\$ 9,991	\$ 8,268
Total noninterest income	7,012	9,887
Total revenue, net of interest expense	17,003	18,155
Provision for credit losses	6,010	1,235
Noninterest expense, before merger and restructuring charges	9,025	8,986
Merger and restructuring charges	170	111
Income before income taxes	1,798	7,823
Income tax expense	588	2,568
Net income	\$ 1,210	\$ 5,255
Earnings per common share	\$ 0.23	\$ 1.18
Diluted earnings per common share	0.23	1.16

Summary Average Balance Sheet	Three Months Ended March 31	
	2008	2007
Total loans and leases	\$ 875,661	\$ 714,042
Debt securities	219,377	186,498
Total earning assets	1,510,295	1,321,946
Total assets	1,764,927	1,521,418
Total deposits	787,623	686,704
Shareholders' equity	154,728	133,588
Common shareholders' equity	141,456	130,737

Performance Ratios	Three Months Ended March 31	
	2008	2007
Return on average assets	0.28 %	1.40 %
Return on average common shareholders' equity	2.90	16.16

Credit Quality	Three Months Ended March 31	
	2008	2007
Total net charge-offs	\$ 2,715	\$ 1,427
Annualized net charge-offs as a % of average loans and leases outstanding <sup>(1)</sup>	1.25 %	0.81 %
Provision for credit losses	\$ 6,010	\$ 1,235
Total credit card managed net losses	2,372	1,953
Total credit card managed net losses as a % of average managed credit card receivables	5.19 %	4.73 %

	March 31	
	2008	2007
Total nonperforming assets	\$ 7,827	\$ 2,059
Nonperforming assets as a % of total loans, leases and foreclosed properties <sup>(1)</sup>	0.90 %	0.29 %
Allowance for loan and lease losses	\$ 14,891	\$ 8,732
Allowance for loan and lease losses as a % of total loans and leases measured at historical cost <sup>(1)</sup>	1.71 %	1.21 %

Capital Management	March 31	
	2008	2007
Risk-based capital ratios:		
Tier 1	7.51 * %	8.57 %
Total	11.71 *	11.94
Tier 1 leverage ratio	5.61 *	6.25
Period-end common shares issued and outstanding	4,452,810	4,439,070

	Three Months Ended March 31	
	2008	2007
Shares issued	14,925	28,919
Shares repurchased	—	(48,000)
Average common shares issued and outstanding	4,427,823	4,432,664
Average diluted common shares issued and outstanding	4,461,201	4,497,028
Dividends paid per common share	\$ 0.64	\$ 0.56

Summary Ending Balance Sheet	March 31	
	2008	2007
Total loans and leases	\$ 873,870	\$ 723,633
Total debt securities	223,000	181,886
Total earning assets	1,458,017	1,302,856
Total assets	1,736,502	1,502,157
Total deposits	797,069	692,801
Total shareholders' equity	156,309	134,856
Common shareholders' equity	139,003	132,005
Book value per share of common stock	\$ 31.22	\$ 29.74

\* Preliminary data

<sup>(1)</sup> Ratios do not include loans measured at fair value in accordance with SFAS 159 at and for the three months ended March 31, 2008 and 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Bank of America Corporation and Subsidiaries

## Business Segment Results

(Dollars in millions)

Global Consumer and Small Business Banking <sup>(1)</sup>	Three Months Ended March 31	
	2008	2007
Total revenue, net of interest expense <sup>(2)</sup>	\$ 13,306	\$ 11,331
Provision for credit losses <sup>(3)</sup>	6,452	2,411
Noninterest expense	5,139	4,675
Net income	1,090	2,672
Efficiency ratio <sup>(2)</sup>	38.62 %	41.26 %
Return on average equity	6.64	17.62
Average - total loans and leases	\$ 363,001	\$ 308,105
Average - total deposits	343,436	326,480
<b>Deposits</b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 4,090	\$ 4,241
Net income	995	1,318
<b>Card Services <sup>(1)</sup></b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 7,332	\$ 6,047
Net income	670	1,099
<b>Consumer Real Estate</b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 1,307	\$ 833
Net income (loss)	(773)	205
<b>Global Corporate and Investment Banking</b>		
	Three Months Ended March 31	
	2008	2007
Total revenue, net of interest expense <sup>(2)</sup>	\$ 3,168	\$ 5,400
Provision for credit losses	523	115
Noninterest expense	2,461	2,930
Net income	115	1,477
Efficiency ratio <sup>(2)</sup>	77.68	54.26 %
Return on average equity	0.78 %	14.41
Average - total loans and leases	\$ 324,733	\$ 247,898
Average - total deposits	235,800	208,561
<b>Business Lending</b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 1,636	\$ 1,336
Net income	337	463
<b>Capital Markets and Advisory Services</b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ (621)	\$ 2,365
Net income (loss)	(1,103)	528
<b>Treasury Services</b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 2,136	\$ 1,722
Net income	875	521
<b>Global Wealth and Investment Management</b>		
	Three Months Ended March 31	
	2008	2007
Total revenue, net of interest expense <sup>(2)</sup>	\$ 1,922	\$ 1,781
Provision for credit losses	243	23
Noninterest expense	1,316	975
Net income	228	491
Efficiency ratio <sup>(2)</sup>	68.49 %	54.75 %
Return on average equity	7.92	22.61
Average - total loans and leases	\$ 85,642	\$ 65,839
Average - total deposits	148,500	114,955
<b>U.S. Trust <sup>(4)</sup></b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 675	\$ 458
Net income	106	81
<b>Columbia Management</b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 179	\$ 321
Net income (loss)	(79)	54
<b>Premier Banking and Investments</b>		
Total revenue, net of interest expense <sup>(2)</sup>	\$ 841	\$ 913
Net income	104	315
<b>All Other <sup>(1)</sup></b>		
	Three Months Ended March 31	
	2008	2007
Total revenue, net of interest expense <sup>(2)</sup>	\$ (1,093)	\$ (28)
Provision for credit losses <sup>(5)</sup>	(1,208)	(1,314)
Noninterest expense	279	517
Net income (loss)	(223)	615
Average - total loans and leases	\$ 102,285	\$ 92,200
Average - total deposits	59,887	36,708

<sup>(1)</sup> Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services, with a corresponding offset recorded in All Other.

<sup>(2)</sup> Fully taxable-equivalent (FTE) basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

<sup>(3)</sup> Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

<sup>(4)</sup> In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.

<sup>(5)</sup> Represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

Certain prior period amounts have been reclassified to conform to current period presentation.



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**Bank of America Corporation and Subsidiaries**  
**Supplemental Financial Data**

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*(Dollars in millions)*

Fully taxable-equivalent basis data	Three Months Ended March 31	
	2008	2007
Net interest income	\$ 10,291	\$ 8,597
Total revenue, net of interest expense	17,303	18,484
Net interest yield	2.73 %	2.61 %
Efficiency ratio	53.13	49.22

Other Data	March 31	
	2008	2007
Full-time equivalent employees	209,096	199,429
Number of banking centers - domestic	6,148	5,737
Number of branded ATMs - domestic	18,491	17,117

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*Certain prior period amounts have been reclassified to conform to current period presentation.*

# Bank of America Corporation and Subsidiaries

## Reconciliation - Managed to GAAP

(Dollars in millions)

The Corporation reports its *Global Consumer and Small Business Banking's* results, specifically *Card Services*, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management evaluates the results of *Global Consumer and Small Business Banking*. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualified special purpose entity which is excluded from the Corporation's Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States (GAAP).

The performance of the managed portfolio is important in understanding *Global Consumer and Small Business Banking's* and *Card Services'* results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. *Global Consumer and Small Business Banking's* managed income statement line items differ from a held basis reported as follows:

- Managed net interest income includes *Global Consumer and Small Business Banking's* net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income includes *Global Consumer and Small Business Banking's* noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income as management continues to manage this impact within *Global Consumer and Small Business Banking*.
- Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

### Global Consumer and Small Business Banking

	Three Ended March 31, 2008			Three Ended March 31, 2007		
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis
Net interest income <sup>(3)</sup>	\$ 7,684	\$ (2,055)	\$ 5,629	\$ 7,004	\$ (1,890)	\$ 5,114
Noninterest income:						
Card income	2,725	704	3,429	2,381	839	3,220
Service charges	1,566	—	1,566	1,377	—	1,377
Mortgage banking income	656	—	656	302	—	302
All other income	675	(65)	610	267	(77)	190
Total noninterest income	5,622	639	6,261	4,327	762	5,089
Total revenue, net of interest expense	13,306	(1,416)	11,890	11,331	(1,128)	10,203
Provision for credit losses	6,452	(1,416)	5,036	2,411	(1,128)	1,283
Noninterest expense	5,139	—	5,139	4,675	—	4,675
Income before income taxes	1,715	—	1,715	4,245	—	4,245
Income tax expense <sup>(3)</sup>	625	—	625	1,573	—	1,573
<b>Net income</b>	<b>\$ 1,090</b>	<b>\$ —</b>	<b>\$ 1,090</b>	<b>\$ 2,672</b>	<b>\$ —</b>	<b>\$ 2,672</b>
Average - total loans and leases	\$363,001	\$ (105,176)	\$257,825	\$308,105	\$ (101,776)	\$206,329

### All Other

	Three Ended March 31, 2008			Three Ended March 31, 2007		
	Reported Basis <sup>(4)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted	Reported Basis <sup>(4)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted
Net interest income <sup>(3)</sup>	\$ (1,990)	\$ 2,055	\$ 65	\$ (1,752)	\$ 1,890	\$ 138
Noninterest income:						
Card income	664	(704)	(40)	721	(839)	(118)
Equity investment income	268	—	268	896	—	896
Gains on sales of debt securities	220	—	220	61	—	61
All other income (loss)	(255)	65	(190)	46	77	123
Total noninterest income	897	(639)	258	1,724	(762)	962
Total revenue, net of interest expense	(1,093)	1,416	323	(28)	1,128	1,100
Provision for credit losses	(1,208)	1,416	208	(1,314)	1,128	(186)
Merger and restructuring charges	170	—	170	111	—	111
All other noninterest expense	109	—	109	406	—	406
Income (loss) before income taxes	(164)	—	(164)	769	—	769
Income tax expense <sup>(3)</sup>	59	—	59	154	—	154
<b>Net income (loss)</b>	<b>\$ (223)</b>	<b>\$ —</b>	<b>\$ (223)</b>	<b>\$ 615</b>	<b>\$ —</b>	<b>\$ 615</b>
Average - total loans and leases	\$102,285	\$ 105,176	\$207,461	\$92,200	\$ 101,776	\$193,976

- (1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
- (2) The securitization impact/offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
- (3) FTE
- (4) Provision for credit losses represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

**Bank of America**

**Supplemental Information**  
**First Quarter 2008**

This information is preliminary and based on company data available at the time of the presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website ([www.sec.gov](http://www.sec.gov)) or at Bank of America's website ([www.bankofamerica.com](http://www.bankofamerica.com)). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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# Bank of America Corporation and Subsidiaries

## Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Income statement</b>					
Net interest income	\$ 9,991	\$ 9,164	\$ 8,615	\$ 8,386	\$ 8,268
Noninterest income	7,012	3,508	7,314	11,177	9,887
Total revenue, net of interest expense	17,003	12,672	15,929	19,563	18,155
Provision for credit losses	6,010	3,310	2,030	1,810	1,235
Noninterest expense, before merger and restructuring charges	9,025	10,137	8,459	9,018	8,986
Merger and restructuring charges	170	140	84	75	111
Income tax expense (benefit)	588	(1,183)	1,658	2,899	2,568
Net income	1,210	268	3,698	5,761	5,255
Diluted earnings per common share	0.23	0.05	0.82	1.28	1.16
Average diluted common shares issued and outstanding	4,461,201	4,470,108	4,475,917	4,476,799	4,497,028
Dividends paid per common share	\$ 0.64	\$ 0.64	\$ 0.64	\$ 0.56	\$ 0.56
<b>Performance ratios</b>					
Return on average assets	0.28 %	0.06 %	0.93 %	1.48 %	1.40 %
Return on average common shareholders' equity	2.90	0.60	11.02	17.55	16.16
<b>At period end</b>					
Book value per share of common stock	\$ 31.22	\$ 32.09	\$ 30.45	\$ 29.95	\$ 29.74
Tangible book value per share of common stock <sup>(1)</sup>	13.73	14.62	15.25	15.11	14.94
Market price per share of common stock:					
Closing price	\$ 37.91	\$ 41.26	\$ 50.27	\$ 48.89	\$ 51.02
High closing price for the period	45.03	52.71	51.87	51.82	54.05
Low closing price for the period	35.31	41.10	47.00	48.80	49.46
Market capitalization	168,806	183,107	223,041	216,922	226,481
Number of banking centers - domestic	6,148	6,149	5,748	5,749	5,737
Number of branded ATMs - domestic	18,491	18,753	17,231	17,183	17,117
Full-time equivalent employees	209,096	209,718	198,000	195,675	199,429

(1) Tangible book value per share of common stock is a non-GAAP measure. For a corresponding reconciliation of common tangible shareholders' equity to a GAAP financial measure, see Supplemental Financial Data on page 3. We believe the use of this non-GAAP measure provides additional clarity in assessing the results of the Corporation.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

### Supplemental Financial Data

(Dollars in millions)

#### Fully taxable-equivalent basis data

	First Quarter 2008		Fourth Quarter 2007		Third Quarter 2007		Second Quarter 2007		First Quarter 2007
Net interest income	\$ 10,291		\$ 9,814		\$ 8,990		\$ 8,781		\$ 8,597
Total revenue, net of interest expense	17,303		13,322		16,304		19,958		18,484
Net interest yield	2.73	%	2.61	%	2.61	%	2.59	%	2.61
Efficiency ratio	53.13		77.14		52.40		45.56		49.22

#### Reconciliation to GAAP financial measures

Supplemental financial data presented on an operating basis is a basis of presentation not defined by accounting principles generally accepted in the United States (GAAP) that excludes merger and restructuring charges. We believe that the exclusion of merger and restructuring charges, which represent events outside our normal operations, provides a meaningful period-to-period comparison and is more reflective of normalized operations.

Return on average common shareholders' equity and return on average tangible shareholders' equity utilize non-GAAP allocation methodologies. Return on average common shareholders' equity measures the earnings contribution of a unit as a percentage of the shareholders' equity allocated to that unit. Return on average tangible shareholders' equity measures the earnings contribution of the Corporation as a percentage of shareholders' equity reduced by goodwill. These measures are used to evaluate our use of equity (i.e., capital) at the individual unit level and are integral components in the analytics for resource allocation. The efficiency ratio measures the costs expended to generate a dollar of revenue. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the quarters ended March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007.

#### Reconciliation of net income to operating earnings

	First Quarter 2008		Fourth Quarter 2007		Third Quarter 2007		Second Quarter 2007		First Quarter 2007
Net income	\$ 1,210		\$ 268		\$ 3,698		\$ 5,761		\$ 5,255
Merger and restructuring charges	170		140		84		75		111
Related income tax benefit	(63)		(52)		(31)		(28)		(41)
Operating earnings	\$ 1,317		\$ 356		\$ 3,751		\$ 5,808		\$ 5,325

#### Reconciliation of ending common shareholders' equity to ending common tangible shareholders' equity

Ending common shareholders' equity	\$ 139,003		\$ 142,394		\$ 135,109		\$ 132,900		\$ 132,005
Ending goodwill	(77,872)		(77,530)		(67,433)		(65,845)		(65,696)
Ending common tangible shareholders' equity	\$ 61,131		\$ 64,864		\$ 67,676		\$ 67,055		\$ 66,309

#### Reconciliation of average shareholders' equity to average tangible shareholders' equity

Average shareholders' equity	\$ 154,728		\$ 144,924		\$ 134,487		\$ 133,551		\$ 133,588
Average goodwill	(77,628)		(78,308)		(67,499)		(65,704)		(65,703)
Average tangible shareholders' equity	\$ 77,100		\$ 66,616		\$ 66,988		\$ 67,847		\$ 67,885

#### Operating basis

Return on average assets	0.30	%	0.08	%	0.94	%	1.49	%	1.42	%
Return on average common shareholders' equity	3.20		0.85		11.18		17.70		16.38	
Return on average tangible shareholders' equity	6.87		2.12		22.21		34.34		31.81	
Efficiency ratio <sup>(1)</sup>	52.15		76.09		51.89		45.18		48.62	

(1) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Consolidated Statement of Income**

(Dollars in millions, except per share information; shares in thousands)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Interest income</b>					
Interest and fees on loans and leases	\$ 14,415	\$ 15,363	\$ 14,111	\$ 13,323	\$ 12,884
Interest on debt securities	2,774	2,738	2,334	2,332	2,380
Federal funds sold and securities purchased under agreements to resell	1,208	1,748	1,839	2,156	1,979
Trading account assets	2,364	2,358	2,519	2,267	2,273
Other interest income	1,098	1,272	1,230	1,154	1,044
Total interest income	21,859	23,479	22,033	21,232	20,560
<b>Interest expense</b>					
Deposits	4,588	5,253	4,545	4,261	4,034
Short-term borrowings	4,142	5,599	5,521	5,537	5,318
Trading account liabilities	840	825	906	821	892
Long-term debt	2,298	2,638	2,446	2,227	2,048
Total interest expense	11,868	14,315	13,418	12,846	12,292
Net interest income	9,991	9,164	8,615	8,386	8,268
<b>Noninterest income</b>					
Card income	3,639	3,591	3,595	3,558	3,333
Service charges	2,397	2,415	2,221	2,200	2,072
Investment and brokerage services	1,340	1,427	1,378	1,193	1,149
Investment banking income	476	544	389	774	638
Equity investment income	1,054	317	904	1,829	1,014
Trading account profits (losses)	(1,783)	(5,436)	(1,457)	890	872
Mortgage banking income	451	386	155	148	213
Gains on sales of debt securities	225	109	7	2	62
Other income (loss)	(787)	155	122	583	534
Total noninterest income	7,012	3,508	7,314	11,177	9,887
Total revenue, net of interest expense	17,003	12,672	15,929	19,563	18,155
<b>Provision for credit losses</b>	6,010	3,310	2,030	1,810	1,235
<b>Noninterest expense</b>					
Personnel	4,726	4,822	4,169	4,737	5,025
Occupancy	849	827	754	744	713
Equipment	396	373	336	332	350
Marketing	637	712	552	537	555
Professional fees	285	404	258	283	229
Amortization of intangibles	446	467	429	391	389
Data processing	563	590	463	472	437
Telecommunications	260	263	255	244	251
Other general operating	863	1,679	1,243	1,278	1,037
Merger and restructuring charges	170	140	84	75	111
Total noninterest expense	9,195	10,277	8,543	9,093	9,097
Income (loss) before income taxes	1,798	(915)	5,356	8,660	7,823
Income tax expense (benefit)	588	(1,183)	1,658	2,899	2,568
Net income	\$ 1,210	\$ 268	\$ 3,698	\$ 5,761	\$ 5,255
<b>Preferred stock dividends</b>	190	53	43	40	46
Net income available to common shareholders	\$ 1,020	\$ 215	\$ 3,655	\$ 5,721	\$ 5,209
<b>Per common share information</b>					
Earnings	\$ 0.23	\$ 0.05	\$ 0.83	\$ 1.29	\$ 1.18
Diluted earnings	0.23	0.05	0.82	1.28	1.16
Dividends paid	0.64	0.64	0.64	0.56	0.56
Average common shares issued and outstanding	4,427,823	4,421,554	4,420,616	4,419,246	4,432,664
Average diluted common shares issued and outstanding	4,461,201	4,470,108	4,475,917	4,476,799	4,497,028

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

(Dollars in millions)

	March 31 2008	December 31 2007	March 31 2007
<b>Assets</b>			
Cash and cash equivalents	\$ 40,512	\$ 42,531	\$ 31,549
Time deposits placed and other short-term investments	8,807	11,773	12,037
Federal funds sold and securities purchased under agreements to resell	120,289	129,552	138,646
Trading account assets	165,693	162,064	174,218
Derivative assets	50,925	34,662	25,279
Debt securities	223,000	214,056	181,886
Loans and leases, net of allowance:			
Loans and leases	873,870	876,344	723,633
Allowance for loan and lease losses	(14,891)	(11,588)	(8,732)
Total loans and leases, net of allowance	858,979	864,756	714,901
Premises and equipment, net	11,297	11,240	9,271
Mortgage servicing rights (includes \$3,163, \$3,053 and \$2,963 measured at fair value)	3,470	3,347	3,141
Goodwill	77,872	77,530	65,696
Intangible assets	9,821	10,296	9,217
Other assets	165,837	153,939	136,316
<b>Total assets</b>	<b>\$1,736,502</b>	<b>\$1,715,746</b>	<b>\$1,502,157</b>
<b>Liabilities</b>			
Deposits in domestic offices:			
Noninterest-bearing	\$ 193,789	\$ 188,466	\$ 174,082
Interest-bearing	506,062	501,882	425,197
Deposits in foreign offices:			
Noninterest-bearing	3,333	3,761	3,346
Interest-bearing	93,885	111,068	90,176
Total deposits	797,069	805,177	692,801
Federal funds purchased and securities sold under agreements to repurchase	219,738	221,435	234,413
Trading account liabilities	76,032	77,342	77,289
Derivative liabilities	29,170	22,423	17,946
Commercial paper and other short-term borrowings	190,856	191,089	156,844
Accrued expenses and other liabilities (includes \$507, \$518 and \$374 of reserve for unfunded lending commitments)	64,528	53,969	35,446
Long-term debt	202,800	197,508	152,562
<b>Total liabilities</b>	<b>1,580,193</b>	<b>1,568,943</b>	<b>1,367,301</b>
<b>Shareholders' equity</b>			
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 7,325,067, 185,067 and 121,739 shares	17,306	4,409	2,851
Common stock and additional paid-in capital, \$0.01 par value; authorized - 7,500,000,000 shares; issued and outstanding - 4,452,810,412, 4,437,885,419 and 4,439,069,837 shares	61,080	60,328	60,536
Retained earnings	79,554	81,393	79,996
Accumulated other comprehensive income (loss)	(884)	1,129	(7,660)
Other	(747)	(456)	(867)
<b>Total shareholders' equity</b>	<b>156,309</b>	<b>146,803</b>	<b>134,856</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$1,736,502</b>	<b>\$1,715,746</b>	<b>\$1,502,157</b>

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.



## Bank of America Corporation and Subsidiaries

### Capital Management

(Dollars in millions)

	First Quarter 2008 <sup>(1)</sup>	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Risk-based capital:</b>					
Tier 1 capital	\$ 93,910	\$ 83,372	\$ 94,108	\$ 94,979	\$ 91,112
Total capital	146,547	133,720	135,786	135,059	126,958
Risk-weighted assets	1,251,301	1,212,905	1,145,069	1,115,150	1,062,883
Tier 1 capital ratio	7.51 %	6.87 %	8.22 %	8.52 %	8.57 %
Total capital ratio	11.71	11.02	11.86	12.11	11.94
Tangible equity ratio <sup>(2)</sup>	4.16	3.62	4.09	4.19	4.20
Tier 1 leverage ratio	5.61	5.04	6.20	6.33	6.25

(1) Preliminary data on risk-based capital

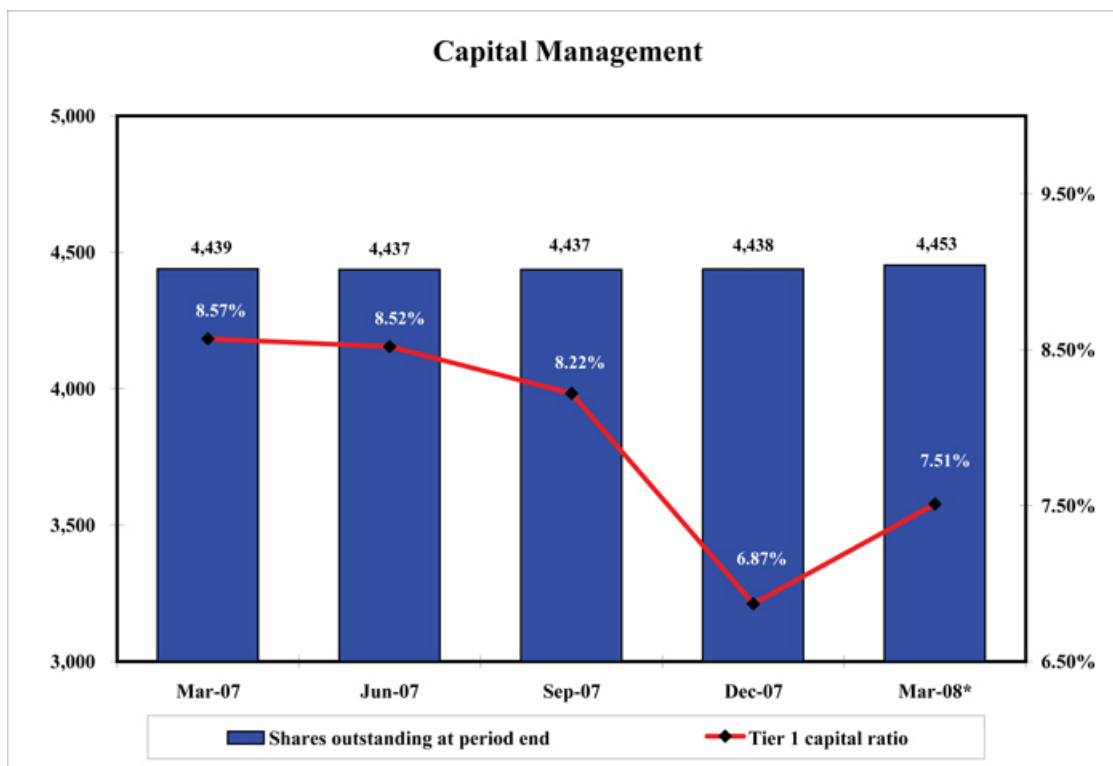
(2) Tangible equity ratio equals shareholders' equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets.

### Share Repurchase Program

No common shares were repurchased in the first quarter of 2008.

189.4 million shares remain outstanding under the 2007 authorized program.

14.9 million shares were issued in the first quarter of 2008.



\*Preliminary data on risk-based capital

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Core Net Interest Income - Managed Basis**

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Net interest income <sup>(1)</sup></b>					
As reported	\$ 10,291	\$ 9,814	\$ 8,990	\$ 8,781	\$ 8,597
Impact of market-based net interest income <sup>(2)</sup>	(1,308)	(809)	(787)	(633)	(481)
Core net interest income	8,983	9,005	8,203	8,148	8,116
Impact of securitizations <sup>(3)</sup>	2,090	2,021	2,009	1,952	1,859
<b>Core net interest income - managed basis</b>	<b>\$ 11,073</b>	<b>\$ 11,026</b>	<b>\$ 10,212</b>	<b>\$ 10,100</b>	<b>\$ 9,975</b>
<b>Average earning assets</b>					
As reported	\$1,510,295	\$1,502,998	\$1,375,795	\$1,358,199	\$1,321,946
Impact of market-based earning assets <sup>(2)</sup>	(403,403)	(406,974)	(407,066)	(426,759)	(409,291)
Core average earning assets	1,106,892	1,096,024	968,729	931,440	912,655
Impact of securitizations	102,577	104,385	104,181	102,357	102,529
<b>Core average earning assets - managed basis</b>	<b>\$1,209,469</b>	<b>\$1,200,409</b>	<b>\$1,072,910</b>	<b>\$1,033,797</b>	<b>\$1,015,184</b>
<b>Net interest yield contribution <sup>(1, 4)</sup></b>					
As reported	2.73 %	2.61 %	2.61 %	2.59 %	2.61 %
Impact of market-based activities <sup>(2)</sup>	0.52	0.67	0.77	0.91	0.96
Core net interest yield on earning assets	3.25	3.28	3.38	3.50	3.57
Impact of securitizations	0.42	0.38	0.42	0.41	0.38
<b>Core net interest yield on earning assets - managed basis</b>	<b>3.67 %</b>	<b>3.66 %</b>	<b>3.80 %</b>	<b>3.91 %</b>	<b>3.95 %</b>

(1) Fully taxable-equivalent basis

(2) Represents the impact of market-based amounts included in the Capital Markets and Advisory Services business within Global Corporate and Investment Banking and excludes \$27 million, \$26 million, \$22 million and \$22 million for the three months ended March 31, 2008, December 31, 2007, September 30, 2007 and June 30, 2007, respectively, of net interest income on loans for which the fair value option has been elected.

(3) Represents the impact of securitizations utilizing actual bond costs. This is different from the segment view which utilizes funds transfer pricing methodologies.

(4) Quarterly yields are calculated on an annualized basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis**

(Dollars in millions)

	First Quarter 2008				Fourth Quarter 2007				First Quarter 2007			
	Average Balance	Interest Income/Expense	Yield/Rate		Average Balance	Interest Income/Expense	Yield/Rate		Average Balance	Interest Income/Expense	Yield/Rate	
<b>Earning assets</b>												
Time deposits placed and other short-term investments	\$ 10,596	\$ 94	3.56	%	\$ 10,459	\$ 122	4.63	%	\$ 15,023	\$ 169	4.57	%
Federal funds sold and securities purchased under agreements to resell	145,043	1,208	3.34		151,938	1,748	4.59		166,195	1,979	4.79	
Trading account assets	192,410	2,417	5.04		190,700	2,422	5.06		175,249	2,357	5.41	
Debt securities <sup>(1)</sup>	219,377	2,835	5.17		206,873	2,795	5.40		186,498	2,451	5.27	
Loans and leases <sup>(2)</sup> :												
Residential mortgage	270,541	3,837	5.68		277,058	3,972	5.73		246,618	3,504	5.69	
Credit card - domestic	63,277	1,774	11.28		60,063	1,781	11.76		57,720	1,887	13.26	
Credit card - foreign	15,241	474	12.51		14,329	464	12.86		11,133	317	11.55	
Home equity	116,562	1,872	6.46		112,369	2,043	7.21		89,559	1,679	7.60	
Direct/Indirect consumer <sup>(3)</sup>	78,941	1,699	8.65		75,426	1,658	8.72		64,038	1,303	8.25	
Other consumer <sup>(4)</sup>	3,813	87	9.14		3,918	71	7.24		4,928	122	9.93	
Total consumer	548,375	9,743	7.13		543,163	9,989	7.32		473,996	8,812	7.50	
Commercial - domestic	212,394	3,198	6.06		213,200	3,704	6.89		163,620	2,934	7.27	
Commercial real estate <sup>(5)</sup>	62,202	887	5.74		59,702	1,053	6.99		36,117	672	7.55	
Commercial lease financing	22,227	261	4.69		22,239	574	10.33		19,651	175	3.55	
Commercial - foreign	30,463	387	5.11		29,815	426	5.67		20,658	330	6.48	
Total commercial	327,286	4,733	5.81		324,956	5,757	7.03		240,046	4,111	6.94	
Total loans and leases	875,661	14,476	6.64		868,119	15,746	7.21		714,042	12,923	7.31	
Other earning assets	67,208	1,129	6.75		74,909	1,296	6.89		64,939	1,010	6.28	
<b>Total earning assets <sup>(6)</sup></b>	<b>1,510,295</b>	<b>22,159</b>	<b>5.89</b>		<b>1,502,998</b>	<b>24,129</b>	<b>6.39</b>		<b>1,321,946</b>	<b>20,889</b>	<b>6.37</b>	
Cash and cash equivalents	33,949				33,714				33,623			
Other assets, less allowance for loan and lease losses	220,683				205,755				165,849			
<b>Total assets</b>	<b>\$ 1,764,927</b>				<b>\$ 1,742,467</b>				<b>\$ 1,521,418</b>			
<b>Interest-bearing liabilities</b>												
Domestic interest-bearing deposits:												
Savings	\$ 31,798	\$ 50	0.63	%	\$ 31,961	\$ 50	0.63	%	\$ 32,773	\$ 41	0.50	%
NOW and money market deposit accounts	248,949	1,139	1.84		240,914	1,334	2.20		212,249	936	1.79	
Consumer CDs and IRAs	188,005	2,071	4.43		183,910	2,179	4.70		159,505	1,832	4.66	
Negotiable CDs, public funds and other time deposits	32,201	320	4.00		34,997	420	4.76		13,376	136	4.12	
Total domestic interest-bearing deposits	500,953	3,580	2.87		491,782	3,983	3.21		417,903	2,945	2.86	
Foreign interest-bearing deposits:												
Banks located in foreign countries	39,196	400	4.10		45,050	557	4.91		40,372	531	5.34	
Governments and official institutions	14,650	132	3.62		16,506	192	4.62		14,482	178	4.98	
Time, savings and other	53,064	476	3.61		51,919	521	3.98		39,534	380	3.90	
Total foreign interest-bearing deposits	106,910	1,008	3.79		113,475	1,270	4.44		94,388	1,089	4.68	
Total interest-bearing deposits	607,863	4,588	3.04		605,257	5,253	3.44		512,291	4,034	3.19	
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	452,854	4,142	3.68		456,530	5,599	4.87		414,104	5,318	5.20	
Trading account liabilities	82,432	840	4.10		81,500	825	4.02		77,635	892	4.66	
Long-term debt	198,463	2,298	4.63		196,444	2,638	5.37		148,627	2,048	5.51	
<b>Total interest-bearing liabilities <sup>(6)</sup></b>	<b>1,341,612</b>	<b>11,868</b>	<b>3.55</b>		<b>1,339,731</b>	<b>14,315</b>	<b>4.25</b>		<b>1,152,657</b>	<b>12,292</b>	<b>4.31</b>	
Noninterest-bearing sources:												
Noninterest-bearing deposits	179,760				176,368				174,413			
Other liabilities	88,827				81,444				60,760			
Shareholders' equity	154,728				144,924				133,588			
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,764,927</b>				<b>\$ 1,742,467</b>				<b>\$ 1,521,418</b>			
Net interest spread			2.34	%			2.14	%			2.06	%
Impact of noninterest-bearing sources			0.39				0.47				0.55	
<b>Net interest income/yield on earning assets</b>		<b>\$ 10,291</b>	<b>2.73</b>	<b>%</b>		<b>\$ 9,814</b>	<b>2.61</b>	<b>%</b>		<b>\$ 8,597</b>	<b>2.61</b>	<b>%</b>

(1) Yields on AFS debt securities are calculated based on fair value rather than historical cost balances. The use of fair value does not have a material impact on net interest yield.

(2) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis.

(3) Includes foreign consumer loans of \$3.3 billion in the first quarter of 2008, and \$3.6 billion and \$3.9 billion in the fourth and first quarters of 2007.

(4) Includes consumer finance loans of \$3.0 billion in the first quarter of 2008, and \$3.1 billion and \$3.0 billion in the fourth and first quarters of 2007; and other foreign consumer loans of \$857 million in the first quarter of 2008, and \$845 million and \$1.9 billion in the fourth and first quarters of 2007.

(5) Includes domestic commercial real estate loans of \$61.0 billion in the first quarter of 2008, and \$58.5 billion and \$35.5 billion in the fourth and first quarters of 2007.

(6) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$103 million in the first quarter of 2008, and \$134 million and \$121 million in the fourth and first quarters of 2007. Interest expense includes the impact of interest rate risk management contracts, which increased interest expense on the underlying liabilities \$49 million in the first quarter of 2008, and \$201 million and \$179 million in the fourth and first quarters of 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense <sup>(1)</sup>**

(Dollars in millions)

	First Quarter 2008				Fourth Quarter 2007				First Quarter 2007			
	Average Balance	Interest Income/Expense	Yield/Rate		Average Balance	Interest Income/Expense	Yield/Rate		Average Balance	Interest Income/Expense	Yield/Rate	
Earning assets												
Time deposits placed and other short-term investments <sup>(2)</sup>	\$ 10,596	\$ 98	3.71	%	\$ 10,459	\$ 126	4.79	%	\$ 15,023	\$ 196	5.29	%
Federal funds sold and securities purchased under agreements to resell <sup>(2)</sup>	145,043	1,278	3.53		151,938	1,843	4.84		166,195	2,085	5.04	
Trading account assets	192,410	2,417	5.04		190,700	2,422	5.06		175,249	2,357	5.41	
Debt securities <sup>(2)</sup>	219,377	2,836	5.17		206,873	2,795	5.40		186,498	2,455	5.27	
Loans and leases:												
Residential mortgage	270,541	3,837	5.68		277,058	3,972	5.73		246,618	3,504	5.69	
Credit card - domestic	63,277	1,774	11.28		60,063	1,781	11.76		57,720	1,887	13.26	
Credit card - foreign	15,241	474	12.51		14,329	464	12.86		11,133	317	11.55	
Home equity	116,562	1,872	6.46		112,369	2,043	7.21		89,559	1,679	7.60	
Direct/Indirect consumer	78,941	1,699	8.65		75,426	1,658	8.72		64,038	1,303	8.25	
Other consumer	3,813	87	9.14		3,918	71	7.24		4,928	122	9.93	
Total consumer	548,375	9,743	7.13		543,163	9,989	7.32		473,996	8,812	7.50	
Commercial - domestic <sup>(2)</sup>	212,394	3,225	6.11		213,200	3,731	6.94		163,620	2,933	7.27	
Commercial real estate	62,202	887	5.74		59,702	1,053	6.99		36,117	672	7.55	
Commercial lease financing	22,227	261	4.69		22,239	574	10.33		19,651	175	3.55	
Commercial - foreign <sup>(2)</sup>	30,463	387	5.11		29,815	425	5.67		20,658	312	6.12	
Total commercial	327,286	4,760	5.85		324,956	5,783	7.07		240,046	4,092	6.91	
Total loans and leases	875,661	14,503	6.65		868,119	15,772	7.22		714,042	12,904	7.30	
Other earning assets <sup>(2)</sup>	67,208	1,130	6.75		74,909	1,305	6.93		64,939	1,013	6.29	
Total earning assets - excluding hedge impact	1,510,295	22,262	5.92		1,502,998	24,263	6.43		1,321,946	21,010	6.41	
Net hedge income (expense) on assets		(103)				(134)				(121)		
Total earning assets - including hedge impact	1,510,295	22,159	5.89		1,502,998	24,129	6.39		1,321,946	20,889	6.37	
Cash and cash equivalents	33,949				33,714				33,623			
Other assets, less allowance for loan and lease losses	220,683				205,755				165,849			
Total assets	\$ 1,764,927				\$ 1,742,467				\$ 1,521,418			
Interest-bearing liabilities												
Domestic interest-bearing deposits:												
Savings	\$ 31,798	\$ 50	0.63	%	\$ 31,961	\$ 50	0.63	%	\$ 32,773	\$ 41	0.50	%
NOW and money market deposit accounts <sup>(2)</sup>	248,949	1,134	1.83		240,914	1,329	2.19		212,249	931	1.78	
Consumer CDs and IRAs <sup>(2)</sup>	188,005	1,950	4.17		183,910	2,033	4.38		159,505	1,638	4.16	
Negotiable CDs, public funds and other time deposits <sup>(2)</sup>	32,201	318	3.97		34,997	418	4.73		13,376	134	4.05	
Total domestic interest-bearing deposits	500,953	3,452	2.77		491,782	3,830	3.09		417,903	2,744	2.66	
Foreign interest-bearing deposits:												
Banks located in foreign countries <sup>(2)</sup>	39,196	398	4.08		45,050	553	4.87		40,372	529	5.32	
Governments and official institutions	14,650	132	3.62		16,506	192	4.62		14,482	178	4.98	
Time, savings and other	53,064	476	3.61		51,919	521	3.98		39,534	380	3.90	
Total foreign interest-bearing deposits	106,910	1,006	3.79		113,475	1,266	4.43		94,388	1,087	4.67	
Total interest-bearing deposits	607,863	4,458	2.95		605,257	5,096	3.34		512,291	3,831	3.03	
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings <sup>(2)</sup>	452,854	4,134	3.67		456,530	5,639	4.90		414,104	5,466	5.35	
Trading account liabilities	82,432	840	4.10		81,500	825	4.02		77,635	892	4.66	
Long-term debt <sup>(2)</sup>	198,463	2,387	4.81		196,444	2,554	5.20		148,627	1,924	5.18	
Total interest-bearing liabilities - excluding hedge impact	1,341,612	11,819	3.54		1,339,731	14,114	4.19		1,152,657	12,113	4.25	
Net hedge (income) expense on liabilities		49				201				179		
Total interest-bearing liabilities - including hedge impact	1,341,612	11,868	3.55		1,339,731	14,315	4.25		1,152,657	12,292	4.31	
Noninterest-bearing sources:												
Noninterest-bearing deposits	179,760				176,368				174,413			
Other liabilities	88,827				81,444				60,760			
Shareholders' equity	154,728				144,924				133,588			
Total liabilities and shareholders' equity	\$ 1,764,927				\$ 1,742,467				\$ 1,521,418			
Net interest spread			2.38				2.24				2.16	
Impact of noninterest-bearing sources			0.39				0.46				0.54	
Net interest income/yield on earning assets - excluding hedge impact		\$ 10,443	2.77	%		\$ 10,149	2.70	%		\$ 8,897	2.70	%
Net impact of hedge income (expense)		(152)	(0.04)			(335)	(0.09)			(300)	(0.09)	
Net interest income/yield on earning assets		\$ 10,291	2.73	%		\$ 9,814	2.61	%		\$ 8,597	2.61	%

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

(2) The following presents the impact of interest rate risk management derivatives on interest income and interest expense.

Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

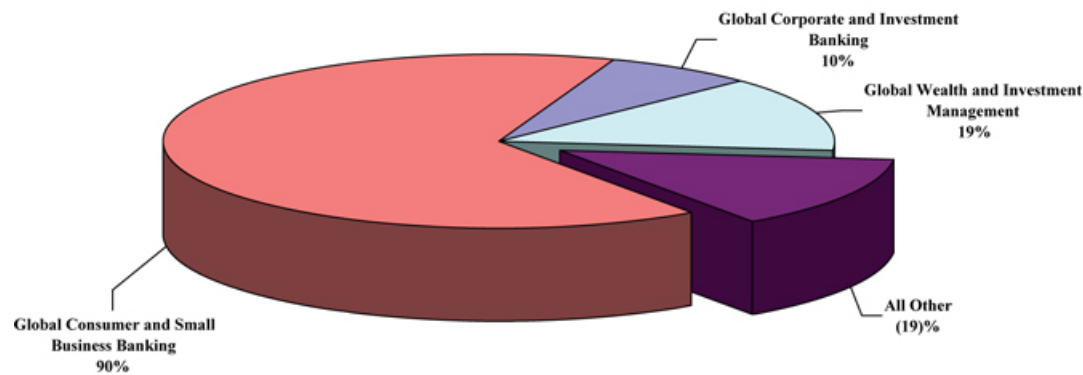
	First Quarter 2008	Fourth Quarter 2007	First Quarter 2007
Time deposits placed and other short-term investments	\$ (4)	\$ (4)	\$ (27)
Federal funds sold and securities purchased under agreements to resell	(70)	(95)	(106)
Debt securities	(1)	—	(4)
Commercial - domestic	(27)	(27)	1
Commercial - foreign	—	1	18
Other earning assets	(1)	(9)	(3)
<b>Net hedge income (expense) on assets</b>	<b>\$ (103)</b>	<b>\$ (134)</b>	<b>\$ (121)</b>

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

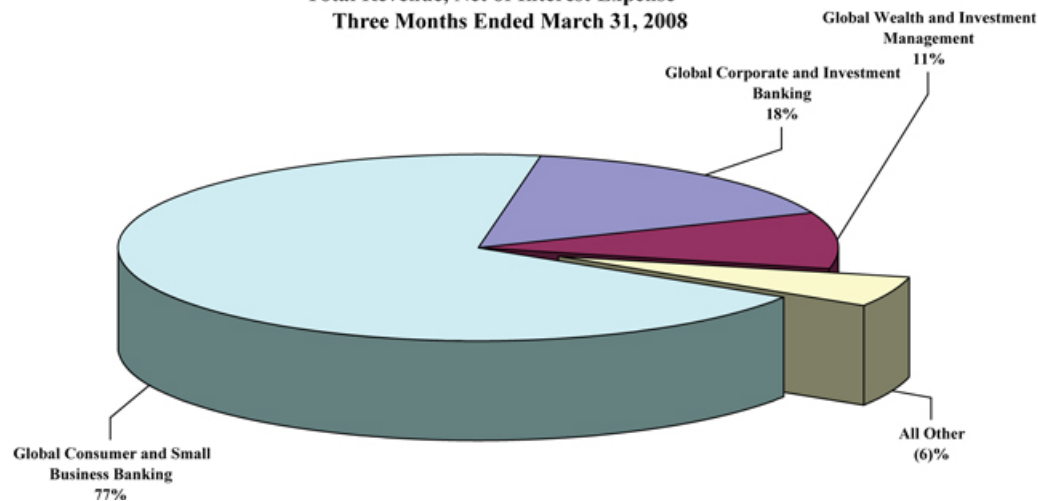
NOW and money market deposit accounts	\$ 5	\$ 5	\$ 5
Consumer CDs and IRAs	121	146	194
Negotiable CDs, public funds and other time deposits	2	2	2
Banks located in foreign countries	2	4	2
Federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings	8	(40)	(148)
Long-term debt	(89)	84	124
<b>Net hedge (income) expense on liabilities</b>	<b>\$ 49</b>	<b>\$ 201</b>	<b>\$ 179</b>

Certain prior period amounts have been reclassified to conform to current period presentation.

Net Income  
Three Months Ended March 31, 2008



Total Revenue, Net of Interest Expense <sup>(1, 2)</sup>  
Three Months Ended March 31, 2008



(1) Fully taxable-equivalent basis  
(2) Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services, with a corresponding offset to All Other.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Global Consumer and Small Business Banking Segment Results** <sup>(1, 2)</sup>

(Dollars in millions; except as noted)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income <sup>(3)</sup>	\$ 7,684	\$ 7,462	\$ 7,252	\$ 7,109	\$ 7,004
Noninterest income:					
Card income	2,725	2,625	2,587	2,596	2,381
Service charges	1,566	1,624	1,519	1,488	1,377
Mortgage banking income	656	490	244	297	302
All other income	675	374	371	331	267
Total noninterest income	5,622	5,113	4,721	4,712	4,327
Total revenue, net of interest expense	13,306	12,575	11,973	11,821	11,331
Provision for credit losses <sup>(4)</sup>	6,452	4,303	3,121	3,094	2,411
Noninterest expense	5,139	5,495	4,962	4,902	4,675
Income before income taxes	1,715	2,777	3,890	3,825	4,245
Income tax expense <sup>(3)</sup>	625	868	1,440	1,398	1,573
<b>Net income</b>	<b>\$ 1,090</b>	<b>\$ 1,909</b>	<b>\$ 2,450</b>	<b>\$ 2,427</b>	<b>\$ 2,672</b>
Net interest yield <sup>(3)</sup>	8.25 %	8.04 %	8.31 %	8.14 %	8.12 %
Return on average equity	6.64	11.30	15.62	15.79	17.62
Efficiency ratio <sup>(3)</sup>	38.62	43.70	41.44	41.47	41.26
<b>Balance sheet</b> <sup>(2)</sup>					
<b>Average</b>					
Total loans and leases	\$363,001	\$353,672	\$331,656	\$317,246	\$308,105
Total earning assets <sup>(5)</sup>	374,409	368,163	346,251	350,201	349,672
Total assets <sup>(5)</sup>	428,756	426,113	399,196	403,258	403,463
Total deposits	343,436	340,940	321,552	326,623	326,480
Allocated equity	65,984	66,989	62,222	61,661	61,493
<b>Period end</b>					
Total loans and leases	\$364,279	\$359,952	\$337,783	\$324,452	\$309,992
Total earning assets <sup>(5)</sup>	383,874	383,471	347,057	349,138	354,183
Total assets <sup>(5)</sup>	437,237	443,073	401,151	403,689	409,883
Total deposits	349,606	344,850	321,137	326,883	334,918
<b>Period end (in billions)</b>					
Mortgage servicing portfolio	\$ 404.3	\$ 399.0	\$ 376.9	\$ 360.1	\$ 345.1

(1) Global Consumer and Small Business Banking has three primary businesses: Deposits, Card Services and Consumer Real Estate. In addition, ALM/Other includes the results of ALM activities and other consumer-related businesses (e.g., insurance).

(2) Presented on a managed basis, specifically Card Services. (See Exhibit A: Non-GAAP Reconciliations - Global Consumer and Small Business Banking - Reconciliation on page 37).

(3) Fully taxable-equivalent basis

(4) Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

(5) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Global Consumer and Small Business Banking Business Results

(Dollars in millions)

	Three Months Ended March 31, 2008				
	Total <sup>(1)</sup>	Deposits <sup>(2)</sup>	Card Services <sup>(1)</sup>	Consumer Real Estate	ALM/ Other
Net interest income <sup>(3)</sup>	\$ 7,684	\$ 1,967	\$ 4,573	\$ 633	\$ 511
Noninterest income:					
Card income	2,725	561	2,163	1	—
Service charges	1,566	1,564	—	2	—
Mortgage banking income	656	—	—	656	—
All other income (loss)	675	(2)	596	15	66
Total noninterest income	5,622	2,123	2,759	674	66
Total revenue, net of interest expense	13,306	4,090	7,332	1,307	577
Provision for credit losses <sup>(4)</sup>	6,452	80	4,312	1,897	163
Noninterest expense	5,139	2,435	1,964	640	100
Income (loss) before income taxes	1,715	1,575	1,056	(1,230)	314
Income tax expense (benefit) <sup>(3)</sup>	625	580	386	(457)	116
<b>Net income (loss)</b>	<b>\$ 1,090</b>	<b>\$ 995</b>	<b>\$ 670</b>	<b>\$ (773)</b>	<b>\$ 198</b>
Net interest yield <sup>(3)</sup>	8.25 %	2.39 %	8.01 %	2.01 %	n/m
Return on average equity	6.64	24.03	5.86	(68.62)	n/m
Efficiency ratio <sup>(3)</sup>	38.62	59.54	26.79	48.96	n/m
Average - total loans and leases	\$363,001	n/m	\$229,147	\$120,032	n/m
Average - total deposits	343,436	\$337,482	n/m	n/m	n/m
Period end - total assets <sup>(5)</sup>	437,237	360,483	256,962	133,113	n/m

	Three Months Ended December 31, 2007				
	Total <sup>(1)</sup>	Deposits <sup>(2)</sup>	Card Services <sup>(1)</sup>	Consumer Real Estate	ALM/ Other
Net interest income <sup>(3)</sup>	\$ 7,462	\$ 2,303	\$ 4,364	\$ 638	\$ 157
Noninterest income:					
Card income	2,625	564	2,059	2	—
Service charges	1,624	1,623	—	1	—
Mortgage banking income	490	—	—	490	—
All other income (loss)	374	(2)	224	30	122
Total noninterest income	5,113	2,185	2,283	523	122
Total revenue, net of interest expense	12,575	4,488	6,647	1,161	279
Provision for credit losses <sup>(4)</sup>	4,303	85	3,418	687	113
Noninterest expense	5,495	2,442	2,340	604	109
Income (loss) before income taxes	2,777	1,961	889	(130)	57
Income tax expense (benefit) <sup>(3)</sup>	868	681	354	(37)	(130)
<b>Net income (loss)</b>	<b>\$ 1,909</b>	<b>\$ 1,280</b>	<b>\$ 535</b>	<b>\$ (93)</b>	<b>\$ 187</b>
Net interest yield <sup>(3)</sup>	8.04 %	2.78 %	7.80 %	1.97 %	n/m
Return on average equity	11.30	29.86	4.73	(8.48)	n/m
Efficiency ratio <sup>(3)</sup>	43.70	54.40	35.21	52.05	n/m
Average - total loans and leases	\$353,672	n/m	\$221,467	\$119,514	n/m
Average - total deposits	340,940	\$335,438	n/m	n/m	n/m
Period end - total assets <sup>(5)</sup>	443,073	358,044	256,401	132,677	n/m

	Three Months Ended March 31, 2007				
	Total <sup>(1)</sup>	Deposits <sup>(2)</sup>	Card Services <sup>(1)</sup>	Consumer Real Estate	ALM/ Other
Net interest income <sup>(3)</sup>	\$ 7,004	\$ 2,367	\$ 3,975	\$ 524	\$ 138
Noninterest income:					
Card income	2,381	499	1,880	2	—
Service charges	1,377	1,376	—	1	—
Mortgage banking income	302	—	—	302	—
All other income (loss)	267	(1)	192	4	72
Total noninterest income	4,327	1,874	2,072	309	72
Total revenue, net of interest expense	11,331	4,241	6,047	833	210
Provision for credit losses <sup>(4)</sup>	2,411	39	2,299	30	43
Noninterest expense	4,675	2,108	2,003	477	87
Income before income taxes	4,245	2,094	1,745	326	80
Income tax expense <sup>(3)</sup>	1,573	776	646	121	30
<b>Net income</b>	<b>\$ 2,672</b>	<b>\$ 1,318</b>	<b>\$ 1,099</b>	<b>\$ 205</b>	<b>\$ 50</b>
Net interest yield <sup>(3)</sup>	8.12 %	3.05 %	7.98 %	2.13 %	n/m
Return on average equity	17.62	35.79	10.31	23.33	n/m
Efficiency ratio <sup>(3)</sup>	41.26	49.71	33.13	57.24	n/m
Average - total loans and leases	\$308,105	n/m	\$201,166	\$95,628	n/m
Average - total deposits	326,480	\$320,945	n/m	n/m	n/m
Period end - total assets <sup>(5)</sup>	409,883	344,727	232,386	106,259	n/m

(1) Presented on a managed basis, specifically Card Services.

(2) For the three months ended March 31, 2008, December 31, 2007 and March 31, 2007, a total of \$7.1 billion, \$2.4 billion and \$3.6 billion of deposits were migrated from Global Consumer and Small Business Banking to Global Wealth and Investment Management.

(3) Fully taxable-equivalent basis

(4) Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

(5) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Global Consumer and Small Business Banking - Key Indicators**

(Dollars in millions; except as noted)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Deposits Key Indicators</b>					
Average deposit balances					
Checking	\$125,358	\$124,340	\$121,904	\$125,771	\$125,127
Savings	28,796	28,927	28,533	30,029	29,732
MMS	66,228	64,628	60,890	62,554	64,159
CD's & IRA's	115,038	114,538	101,358	99,546	99,563
Foreign and other	2,062	3,005	2,713	2,382	2,364
<b>Total average deposit balances</b>	<b>\$337,482</b>	<b>\$335,438</b>	<b>\$315,398</b>	<b>\$320,282</b>	<b>\$320,945</b>
Total balances migrated to Premier Banking and Investments	\$ 7,059	\$ 2,443	\$ 2,560	\$ 2,857	\$ 3,551
<b>Deposit spreads (excludes noninterest costs)</b>					
Checking	4.29%	4.31%	4.30%	4.27%	4.24%
Savings	3.89	3.77	3.71	3.71	3.77
MMS	1.54	2.83	3.43	3.36	3.42
CD's & IRA's	0.53	0.89	1.06	1.10	1.13
Foreign and other	4.44	4.38	4.32	4.28	4.41
<b>Total deposit spreads</b>	<b>2.41</b>	<b>2.79</b>	<b>3.02</b>	<b>3.04</b>	<b>3.05</b>
Net new retail checking (units in thousands)	557	343	757	717	487
Debit purchase volumes	\$ 50,090	\$ 51,128	\$ 47,326	\$ 47,421	\$ 43,569
<b>Online banking (end of period)</b>					
Active accounts (units in thousands)	24,949	23,791	23,057	22,190	21,813
Active billpay accounts (units in thousands)	13,081	12,552	11,928	11,567	11,285
<b>Card Services Key Indicators</b>					
<b>Managed Card - US Consumer and Business Card</b>					
Gross interest yield	11.74%	12.32%	12.71%	12.80%	12.84%
Risk adjusted margin <sup>(1)</sup>	6.51	7.57	7.78	7.61	7.81
Loss rates	5.67	5.03	4.84	5.21	4.82
Average outstandings	\$161,685	\$156,329	\$151,405	\$146,693	\$146,985
Ending outstandings	161,353	161,373	153,039	148,746	144,881
New account growth (in thousands)	2,042	2,164	2,546	2,387	2,092
Purchase volumes	\$ 56,757	\$ 64,713	\$ 61,247	\$ 61,275	\$ 55,428
Delinquencies:					
30 Day	5.93%	5.70%	5.42%	5.29%	5.45%
90 Day	3.01	2.80	2.57	2.68	2.90
<b>Consumer Real Estate Key Indicators</b>					
Mortgage servicing rights at fair value period end balance	\$ 3,163	\$ 3,053	\$ 3,179	\$ 3,269	\$ 2,963
Capitalized mortgage servicing rights (% of loans serviced)	118bps	118bps	130bps	141bps	127bps
Mortgage loans serviced for investors (in billions)	\$ 268	\$ 259	\$ 245	\$ 232	\$ 234
<b>Global Consumer and Small Business Banking</b>					
Mortgage production	\$ 18,044	\$ 22,370	\$ 24,533	\$ 25,755	\$ 20,646
Home equity production	13,821	16,001	17,352	18,552	17,321
<b>Total Corporation</b>					
Mortgage production	21,922	24,834	26,930	29,172	23,449
Home equity production	16,641	19,299	21,105	22,746	21,033

(1) Reflects margin and noninterest revenue, adjusted for loss rates.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.



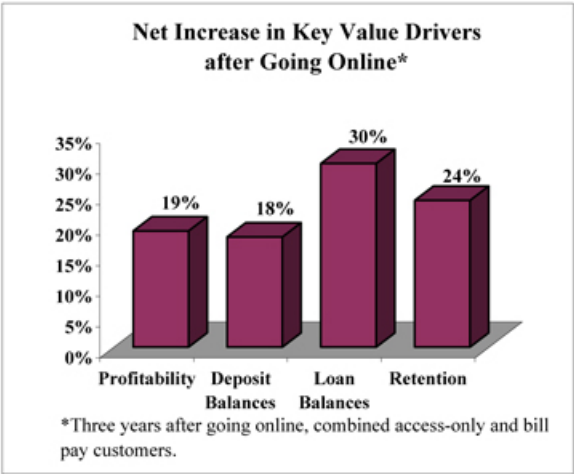
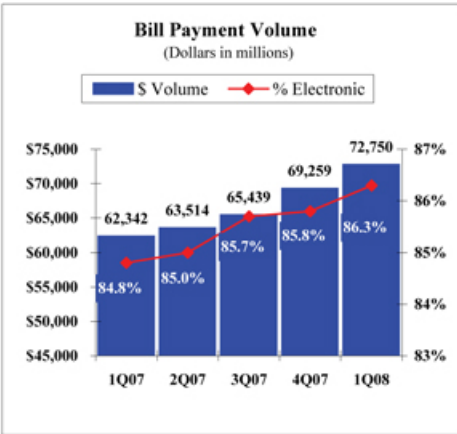
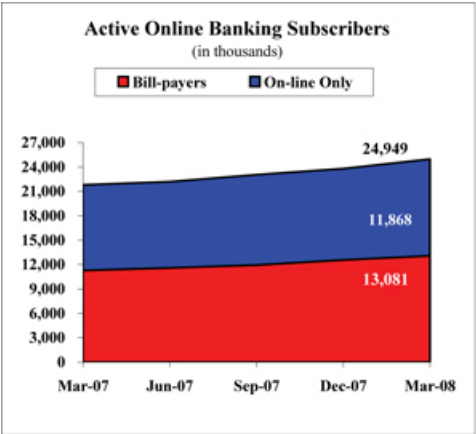
Bank of America Corporation and Subsidiaries  
E-Commerce & BankofAmerica.com

Bank of America has the largest active online banking customer base with 24.9 million subscribers.

Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.

13.1 million **active** bill pay users paid \$72.7 billion worth of bills this quarter. The number of customers who sign up and use Bank of America's Bill Pay Service continues to far surpass that of any other financial institution.

Currently, approximately 399 companies are presenting 35.4 million e-bills per quarter.



This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Credit Card Data <sup>(1)</sup>

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Loans</b>					
<b>Period end</b>					
Held credit card outstandings	\$ 75,911	\$ 80,724	\$ 71,702	\$ 69,241	\$ 65,920
Securitization impact	107,847	102,967	102,068	100,611	99,495
Managed credit card outstandings	<u>\$183,758</u>	<u>\$183,691</u>	<u>\$173,770</u>	<u>\$169,852</u>	<u>\$165,415</u>
<b>Average</b>					
Held credit card outstandings	\$ 78,518	\$ 74,392	\$ 69,486	\$ 68,181	\$ 68,853
Securitization impact	105,176	104,019	102,516	99,388	98,539
Managed credit card outstandings	<u>\$183,694</u>	<u>\$178,411</u>	<u>\$172,002</u>	<u>\$167,569</u>	<u>\$167,392</u>
<b>Credit Quality</b>					
<b>Charge-Offs \$</b>					
Held net charge-offs	\$ 956	\$ 846	\$ 808	\$ 893	\$ 894
Securitization impact	1,416	1,292	1,216	1,206	1,059
Managed credit card net losses	<u>\$ 2,372</u>	<u>\$ 2,138</u>	<u>\$ 2,024</u>	<u>\$ 2,099</u>	<u>\$ 1,953</u>
<b>Charge-Offs %</b>					
Held net charge-offs	4.90 %	4.51 %	4.61 %	5.25 %	5.27 %
Securitization impact	0.29	0.24	0.06	(0.23)	(0.54)
Managed credit card net losses	<u>5.19 %</u>	<u>4.75 %</u>	<u>4.67 %</u>	<u>5.02 %</u>	<u>4.73 %</u>
<b>30+ Delinquency \$</b>					
Held delinquency	\$ 4,017	\$ 4,298	\$ 3,727	\$ 3,593	\$ 3,660
Securitization impact	6,288	5,710	5,381	5,034	5,144
Managed delinquency	<u>\$ 10,305</u>	<u>\$ 10,008</u>	<u>\$ 9,108</u>	<u>\$ 8,627</u>	<u>\$ 8,804</u>
<b>30+ Delinquency %</b>					
Held delinquency	5.29 %	5.32 %	5.20 %	5.19 %	5.55 %
Securitization impact	0.32	0.13	0.04	(0.11)	(0.23)
Managed delinquency	<u>5.61 %</u>	<u>5.45 %</u>	<u>5.24 %</u>	<u>5.08 %</u>	<u>5.32 %</u>
<b>90+ Delinquency \$</b>					
Held delinquency	\$ 2,055	\$ 2,126	\$ 1,788	\$ 1,850	\$ 1,986
Securitization impact	3,137	2,757	2,514	2,480	2,633
Managed delinquency	<u>\$ 5,192</u>	<u>\$ 4,883</u>	<u>\$ 4,302</u>	<u>\$ 4,330</u>	<u>\$ 4,619</u>
<b>90+ Delinquency %</b>					
Held delinquency	2.71 %	2.63 %	2.49 %	2.67 %	3.01 %
Securitization impact	0.12	0.03	(0.01)	(0.12)	(0.22)
Managed delinquency	<u>2.83 %</u>	<u>2.66 %</u>	<u>2.48 %</u>	<u>2.55 %</u>	<u>2.79 %</u>

(1) Credit Card includes U.S. Consumer Card and foreign credit card. Does not include Business Credit Card.

Certain prior period amounts have been reclassified to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Mass Market Small Business Banking Results: Relationship View <sup>(1)</sup>**

(Dollars in millions)

Three Months Ended March 31, 2008 <sup>(2)</sup>			
	Total	Global Consumer and Small Business Banking	Other <sup>(3)</sup>
Net interest income <sup>(4)</sup>	\$ 935	\$ 890	\$ 45
Noninterest income	624	538	86
Total revenue, net of interest expense	1,559	1,428	131
Provision for credit losses <sup>(5)</sup>	959	954	5
Noninterest expense	522	494	28
Income (loss) before income taxes	78	(20)	98
Income tax expense (benefit) <sup>(4)</sup>	29	(7)	36
Net income (loss)	\$ 49	\$ (13)	\$ 62

Three Months Ended December 31, 2007 <sup>(2)</sup>			
	Total	Global Consumer and Small Business Banking	Other <sup>(3)</sup>
Net interest income <sup>(4)</sup>	\$ 951	\$ 900	\$ 51
Noninterest income	636	550	86
Total revenue, net of interest expense	1,587	1,450	137
Provision for credit losses <sup>(5)</sup>	508	505	3
Noninterest expense	515	477	38
Income before income taxes	564	468	96
Income tax expense <sup>(4)</sup>	209	172	37
Net income	\$ 355	\$ 296	\$ 59

Three Months Ended March 31, 2007			
	Total	Global Consumer and Small Business Banking	Other <sup>(3)</sup>
Net interest income <sup>(4)</sup>	\$ 861	\$ 799	\$ 62
Noninterest income	537	438	99
Total revenue, net of interest expense	1,398	1,237	161
Provision for credit losses <sup>(5)</sup>	289	286	3
Noninterest expense	465	409	56
Income before income taxes	644	542	102
Income tax expense <sup>(4)</sup>	238	200	38
Net income	\$ 406	\$ 342	\$ 64

(1) Presented on a managed basis.

(2) Includes Small Business and Business Banking results of the acquired LaSalle Bank Corporation beginning on October 1, 2007.

(3) Includes Mass Market Small Business Banking results within Global Corporate and Investment Banking and Global Wealth and Investment Management.

(4) Fully taxable-equivalent basis

(5) Represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Global Corporate and Investment Banking Segment Results <sup>(1)</sup>**

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income <sup>(2)</sup>	\$ 3,599	\$ 3,434	\$ 2,739	\$ 2,623	\$ 2,422
Noninterest income:					
Service charges	788	760	672	683	654
Investment and brokerage services	245	222	235	221	232
Investment banking income	665	577	436	821	703
Trading account profits (losses)	(1,790)	(5,434)	(1,445)	877	838
All other income (loss)	(339)	(314)	241	671	551
Total noninterest income	(431)	(4,189)	139	3,273	2,978
Total revenue, net of interest expense	3,168	(755)	2,878	5,896	5,400
Provision for credit losses	523	268	227	42	115
Noninterest expense	2,461	3,352	2,498	3,175	2,930
Income (loss) before income taxes	184	(4,375)	153	2,679	2,355
Income tax expense (benefit) <sup>(2)</sup>	69	(1,633)	63	984	878
Net income (loss)	\$ 115	\$ (2,742)	\$ 90	\$ 1,695	\$ 1,477
Net interest yield <sup>(2)</sup>	2.01	% 1.90	% 1.64	% 1.56	% 1.51
Return on average equity	0.78	(20.32)	0.81	16.19	14.41
Efficiency ratio <sup>(2)</sup>	77.68	n/m	86.80	53.85	54.26

**Balance sheet**

<b>Average</b>					
Total loans and leases	\$ 324,733	\$ 325,721	\$ 267,758	\$ 253,895	\$ 247,898
Total trading-related assets	361,921	354,334	356,867	377,171	360,530
Total market-based earning assets <sup>(3)</sup>	403,403	406,974	407,065	426,758	409,290
Total earning assets <sup>(4)</sup>	718,804	718,675	663,181	673,184	650,353
Total assets <sup>(4)</sup>	834,463	823,750	757,645	765,118	734,309
Total deposits	235,800	236,254	217,632	220,180	208,561
Allocated equity	58,911	53,520	44,014	42,000	41,543
<b>Period end</b>					
Total loans and leases	\$ 325,767	\$ 324,174	\$ 275,427	\$ 257,537	\$ 249,861
Total trading-related assets	317,256	308,315	333,107	342,629	333,681
Total market-based earning assets <sup>(3)</sup>	347,563	359,946	375,100	386,958	385,495
Total earning assets <sup>(4)</sup>	668,953	673,529	636,794	637,880	628,831
Total assets <sup>(4)</sup>	791,962	776,207	738,631	731,378	716,132
Total deposits	233,778	246,788	211,577	221,866	210,105

(1) Global Corporate and Investment Banking has three primary businesses: Business Lending, Capital Markets and Advisory Services, and Treasury Services. In addition, ALM/Other includes the results of ALM activities and other Global Corporate and Investment Banking activities.

(2) Fully taxable-equivalent basis

(3) Total market-based earning assets represents market-based amounts included in the Capital Markets and Advisory Services business.

(4) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Global Corporate and Investment Banking Business Results**

(Dollars in millions)

Three Months Ended March 31, 2008					
	Total	Business Lending	Capital Markets and Advisory Services <sup>(1)</sup>	Treasury Services	ALM/ Other
Net interest income <sup>(2)</sup>	\$ 3,599	\$ 1,436	\$ 1,335	\$ 845	\$ (17)
Noninterest income:					
Service charges	788	136	32	619	1
Investment and brokerage services	245	—	234	11	—
Investment banking income	665	—	665	—	—
Trading account profits (losses)	(1,790)	(198)	(1,620)	18	10
All other income (loss)	(339)	262	(1,267)	643	23
Total noninterest income	(431)	200	(1,956)	1,291	34
Total revenue, net of interest expense	3,168	1,636	(621)	2,136	17
Provision for credit losses	523	523	(1)	1	—
Noninterest expense	2,461	576	1,131	746	8
Income (loss) before income taxes	184	537	(1,751)	1,389	9
Income tax expense (benefit) <sup>(2)</sup>	69	200	(648)	514	3
<b>Net income (loss)</b>	<b>\$ 115</b>	<b>\$ 337</b>	<b>\$ (1,103)</b>	<b>\$ 875</b>	<b>\$ 6</b>
Net interest yield <sup>(2)</sup>	2.01 %	1.93 %	n/m	2.32 %	n/m
Return on average equity	0.78	6.37	(24.13)	44.79	n/m
Efficiency ratio <sup>(2)</sup>	77.68	35.21	n/m	34.93	n/m
Average - total loans and leases	\$324,733	\$296,444	\$ 21,155	\$ 7,129	n/m
Average - total deposits	235,800	n/m	68,498	167,055	n/m
Period end - total assets <sup>(3)</sup>	791,962	310,763	422,484	181,040	n/m

Three Months Ended December 31, 2007					
	Total	Business Lending	Capital Markets and Advisory Services <sup>(1)</sup>	Treasury Services	ALM/ Other
Net interest income <sup>(2)</sup>	\$ 3,434	\$ 1,698	\$ 835	\$ 1,017	\$(116)
Noninterest income:					
Service charges	760	147	35	577	1
Investment and brokerage services	222	—	212	12	(2)
Investment banking income	577	—	577	—	—
Trading account profits (losses)	(5,434)	(138)	(5,321)	18	7
All other income (loss)	(314)	194	(888)	289	91
Total noninterest income	(4,189)	203	(5,385)	896	97
Total revenue, net of interest expense	(755)	1,901	(4,550)	1,913	(19)
Provision for credit losses	268	274	(6)	1	(1)
Noninterest expense	3,352	639	1,462	1,138	113
Income (loss) before income taxes	(4,375)	988	(6,006)	774	(131)
Income tax expense (benefit) <sup>(2)</sup>	(1,633)	355	(2,226)	286	(48)
<b>Net income (loss)</b>	<b>\$ (2,742)</b>	<b>\$ 633</b>	<b>\$ (3,780)</b>	<b>\$ 488</b>	<b>\$ (83)</b>
Net interest yield <sup>(2)</sup>	1.90 %	2.28 %	n/m	2.88 %	n/m
Return on average equity	(20.32)	12.64	(96.93)	24.69	n/m
Efficiency ratio <sup>(2)</sup>	n/m	33.57	n/m	59.50	n/m
Average - total loans and leases	\$325,721	\$292,933	\$ 26,087	\$ 6,694	n/m
Average - total deposits	236,254	n/m	74,110	161,941	n/m
Period end - total assets <sup>(3)</sup>	776,207	302,078	413,459	184,078	n/m

Three Months Ended March 31, 2007					
	Total	Business Lending	Capital Markets and Advisory Services	Treasury Services	ALM/ Other
Net interest income <sup>(2)</sup>	\$ 2,422	\$ 1,060	\$ 481	\$ 965	\$ (84)
Noninterest income:					
Service charges	654	126	27	501	—
Investment and brokerage services	232	1	221	10	—
Investment banking income	703	—	703	—	—
Trading account profits (losses)	838	(3)	829	12	—
All other income	551	152	104	234	61
Total noninterest income	2,978	276	1,884	757	61
Total revenue, net of interest expense	5,400	1,336	2,365	1,722	(23)
Provision for credit losses	115	103	11	1	—
Noninterest expense	2,930	490	1,513	894	33
Income (loss) before income taxes	2,355	743	841	827	(56)
Income tax expense (benefit) <sup>(2)</sup>	878	280	313	306	(21)
<b>Net income (loss)</b>	<b>\$ 1,477</b>	<b>\$ 463</b>	<b>\$ 528</b>	<b>\$ 521</b>	<b>\$ (35)</b>
Net interest yield <sup>(2)</sup>	1.51 %	1.84 %	n/m	2.88 %	n/m
Return on average equity	14.41	12.79	18.36	27.37	n/m
Efficiency ratio <sup>(2)</sup>	54.26	36.68	63.95	51.94	n/m
Average - total loans and leases	\$247,898	\$228,766	\$ 14,139	\$ 4,982	n/m
Average - total deposits	208,561	n/m	59,422	148,989	n/m
Period end - total assets <sup>(3)</sup>	716,132	240,818	424,877	160,003	n/m

(1) Includes \$27 million and \$26 million of net interest income on loans for which the fair value option has been elected and is not considered market-based income for the three months ended March 31, 2008 and December 31, 2007.

(2) Fully taxable-equivalent basis

(3) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

**Bank of America Corporation and Subsidiaries**  
**Global Corporate and Investment Banking Business Results: Customer Relationship View**

(Dollars in millions)

Three Months Ended March 31, 2008				
	Total	Commercial	Corporate and Investment Bank	Other
Net interest income <sup>(1)</sup>	\$ 3,599	\$ 1,956	\$ 1,795	\$(152)
Noninterest income:				
Service charges	788	415	373	—
Investment and brokerage services	245	8	237	—
Investment banking income	665	21	644	—
Trading account profits (losses)	(1,790)	(176)	(1,622)	8
All other income (loss)	(339)	772	(1,135)	24
Total noninterest income	(431)	1,040	(1,503)	32
Total revenue, net of interest expense	3,168	2,996	292	(120)
Provision for credit losses	523	516	8	(1)
Noninterest expense	2,461	840	1,597	24
Income (loss) before income taxes	184	1,640	(1,313)	(143)
Income tax expense (benefit) <sup>(1)</sup>	69	608	(486)	(53)
<b>Net income (loss)</b>	<b>\$ 115</b>	<b>\$ 1,032</b>	<b>\$ (827)</b>	<b>\$ (90)</b>
Net interest yield <sup>(1)</sup>	2.01 %	3.10 %	1.55 %	n/m
Return on average equity	0.78	18.29	(13.33)	n/m
Efficiency ratio <sup>(1)</sup>	77.68	28.04	n/m	n/m
Average - total loans and leases	\$324,733	\$248,764	\$ 75,964	n/m
Average - total deposits	235,800	96,263	139,536	n/m
Period end - total assets <sup>(2)</sup>	791,962	274,014	492,274	n/m

Three Months Ended December 31, 2007				
	Total	Commercial	Corporate and Investment Bank	Other
Net interest income <sup>(1)</sup>	\$ 3,434	\$ 2,315	\$ 1,261	\$(142)
Noninterest income:				
Service charges	760	384	376	—
Investment and brokerage services	222	8	214	—
Investment banking income	577	26	550	1
Trading account profits (losses)	(5,434)	(124)	(5,317)	7
All other income (loss)	(314)	431	(829)	84
Total noninterest income	(4,189)	725	(5,006)	92
Total revenue, net of interest expense	(755)	3,040	(3,745)	(50)
Provision for credit losses	268	302	(34)	—
Noninterest expense	3,352	1,253	1,967	132
Income (loss) before income taxes	(4,375)	1,485	(5,678)	(182)
Income tax expense (benefit) <sup>(1)</sup>	(1,633)	540	(2,105)	(68)
<b>Net income (loss)</b>	<b>\$ (2,742)</b>	<b>\$ 945</b>	<b>\$ (3,573)</b>	<b>\$(114)</b>
Net interest yield <sup>(1)</sup>	1.90 %	3.75 %	1.07 %	n/m
Return on average equity	(20.32)	17.76	(65.59)	n/m
Efficiency ratio <sup>(1)</sup>	n/m	41.23	n/m	n/m
Average - total loans and leases	\$325,721	\$243,104	\$ 82,609	n/m
Average - total deposits	236,254	97,362	138,892	n/m
Period end - total assets <sup>(2)</sup>	776,207	269,703	482,827	n/m

Three Months Ended March 31, 2007				
	Total	Commercial	Corporate and Investment Bank	Other
Net interest income <sup>(1)</sup>	\$ 2,422	\$ 1,626	\$ 899	\$(103)
Noninterest income:				
Service charges	654	305	348	1
Investment and brokerage services	232	9	223	—
Investment banking income	703	15	687	1
Trading account profits (losses)	838	(2)	840	—
All other income	551	391	102	58
Total noninterest income	2,978	718	2,200	60
Total revenue, net of interest expense	5,400	2,344	3,099	(43)
Provision for credit losses	115	96	16	3
Noninterest expense	2,930	944	1,954	32
Income (loss) before income taxes	2,355	1,304	1,129	(78)
Income tax expense (benefit) <sup>(1)</sup>	878	487	420	(29)
<b>Net income (loss)</b>	<b>\$ 1,477</b>	<b>\$ 817</b>	<b>\$ 709</b>	<b>\$ (49)</b>
Net interest yield <sup>(1)</sup>	1.51 %	3.35 %	n/m	n/m
Return on average equity	14.41	19.78	16.25	%
Efficiency ratio <sup>(1)</sup>	54.26	40.26	63.04	n/m
Average - total loans and leases	\$247,898	\$190,611	\$ 57,726	n/m
Average - total deposits	208,561	87,277	121,284	n/m
Period end - total assets <sup>(2)</sup>	716,132	212,987	485,228	n/m

(1) Fully taxable-equivalent basis

(2) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Global Corporate and Investment Banking - Business Lending Key Indicators**

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Business lending revenue, net of interest expense</b>					
Corporate lending <sup>(1)</sup>	\$ 324	\$ 249	\$ 156	\$ 196	\$ 179
Commercial lending	1,288	1,588	1,035	1,092	978
Consumer indirect lending	24	64	170	201	179
<b>Total revenue, net of interest expense</b>	<b>\$ 1,636</b>	<b>\$ 1,901</b>	<b>\$ 1,361</b>	<b>\$ 1,489</b>	<b>\$ 1,336</b>
<b>Business lending margin</b>					
Corporate lending	0.96 %	0.77 %	0.51 %	0.97 %	1.01 %
Commercial lending	1.60	2.18	1.49	1.52	1.46
Consumer indirect lending	1.81	1.65	1.71	1.72	1.66
<b>Provision for credit losses</b>					
Corporate lending	\$10	\$ (26)	\$66	\$ (3)	\$ 5
Commercial lending	324	138	70	(5)	(16)
Consumer indirect lending	189	162	102	41	114
<b>Total provision for credit losses</b>	<b>\$ 523</b>	<b>\$ 274</b>	<b>\$ 238</b>	<b>\$ 33</b>	<b>\$ 103</b>
<b>Credit quality</b> <sup>(2, 3, 4)</sup>					
<b>Utilized criticized exposure</b>					
Corporate lending	\$ 3,242	\$ 2,122	\$ 1,538	\$ 789	\$ 929
	3.27 %	2.45 %	1.98 %	1.02 %	1.29 %
Commercial lending	\$ 17,349	\$ 13,902	\$ 8,006	\$ 5,635	\$ 5,509
	6.76 %	5.64 %	4.23 %	3.12 %	3.09 %
<b>Total utilized criticized exposure</b>	<b>\$ 20,591</b>	<b>\$ 16,024</b>	<b>\$ 9,544</b>	<b>\$ 6,424</b>	<b>\$ 6,438</b>
	5.79 %	4.81 %	3.58 %	2.49 %	2.57 %
<b>Nonperforming assets</b>					
Corporate lending	\$ 150	\$ 115	\$ 269	\$ 21	\$ 33
	0.30 %	0.24 %	0.62 %	0.06 %	0.09 %
Commercial lending	\$ 2,600	\$ 1,918	\$ 777	\$ 698	\$ 574
	1.02 %	0.78 %	0.39 %	0.36 %	0.30 %
<b>Total nonperforming assets</b>	<b>\$ 2,750</b>	<b>\$ 2,033</b>	<b>\$ 1,046</b>	<b>\$ 719</b>	<b>\$ 607</b>
	0.91 %	0.69 %	0.43 %	0.31 %	0.26 %
<b>Average loans and leases by product</b>					
Commercial	\$152,588	\$149,874	\$120,355	\$115,814	\$117,216
Leases	24,264	24,246	22,051	21,725	21,454
Foreign	21,466	22,042	17,430	14,977	14,456
Real estate	57,482	55,174	36,120	34,476	33,981
Consumer	38,765	39,614	40,956	40,792	39,489
Other	1,879	1,983	1,940	1,972	2,170
<b>Total average loans and leases</b>	<b>\$296,444</b>	<b>\$292,933</b>	<b>\$238,852</b>	<b>\$229,756</b>	<b>\$228,766</b>
<b>(1) Total corporate lending revenue</b>	<b>\$ 324</b>	<b>\$ 249</b>	<b>\$ 156</b>	<b>\$ 196</b>	<b>\$ 179</b>
Less: Impact of credit mitigation	69	7	(7)	(3)	(11)
<b>Corporate lending revenues excluding credit mitigation</b>	<b>\$ 255</b>	<b>\$ 242</b>	<b>\$ 163</b>	<b>\$ 199</b>	<b>\$ 190</b>

- (2) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The criticized exposure is on an end-of-period basis and are also shown as a percentage of total commercial utilized credit exposure, including loans and leases, standby letters of credit, and financial guarantees, derivative assets, and commercial letters of credit.
- (3) Nonperforming assets are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.
- (4) Criticized exposure related to the fair value option portfolio are not included. There are no nonperforming assets in the fair value portfolio.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Global Corporate and Investment Banking - Capital Markets and Advisory Services Key Indicators

(Dollars in millions)

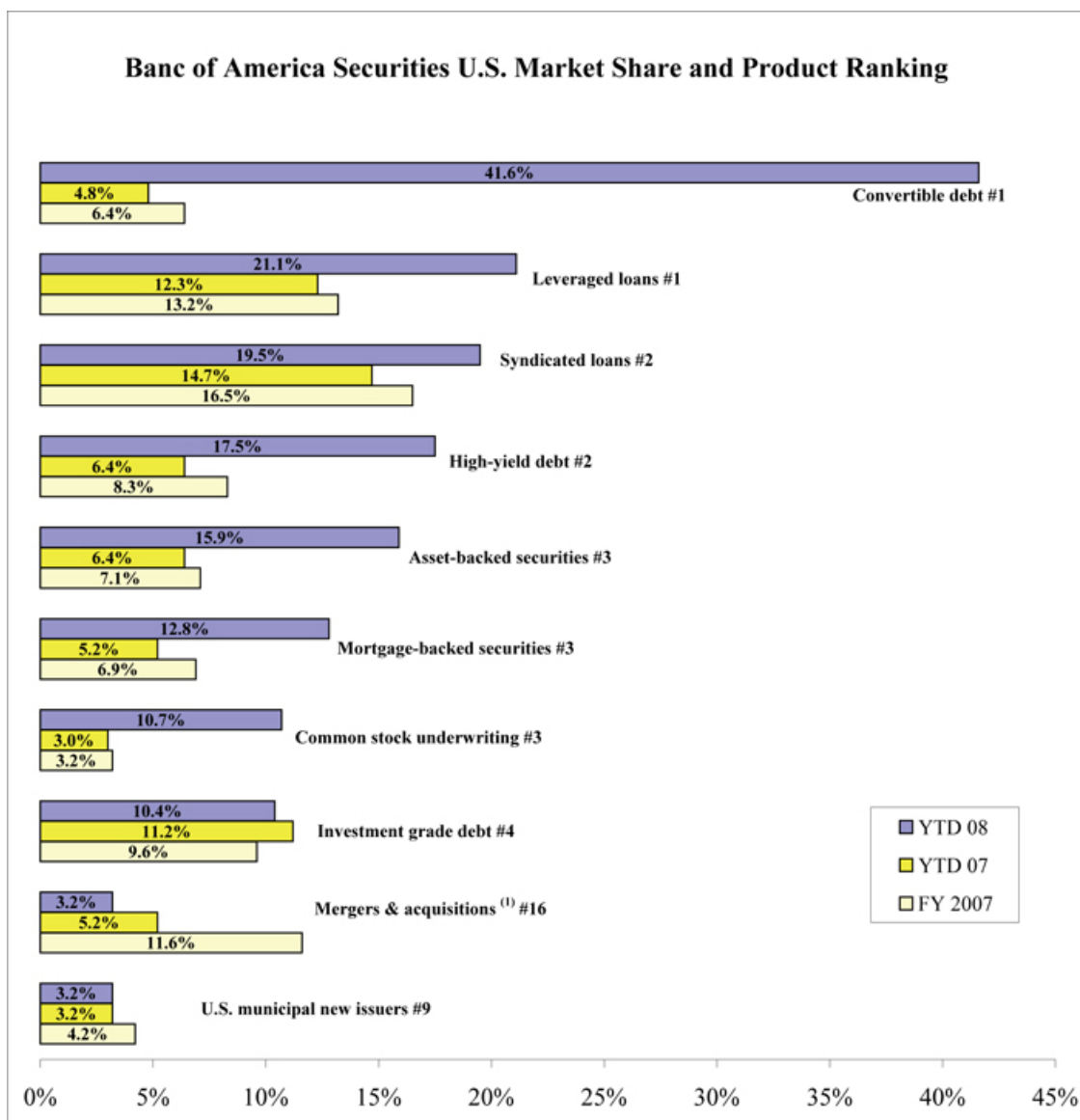
	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Investment banking income</b>					
Advisory fees	\$ 66	\$ 112	\$ 94	\$ 110	\$ 130
Debt underwriting	359	377	281	611	503
Equity underwriting	240	88	61	100	70
<b>Total investment banking income</b>	<b>665</b>	<b>577</b>	<b>436</b>	<b>821</b>	<b>703</b>
<b>Sales and trading revenue</b>					
Fixed income:					
Liquid products	744	580	562	543	413
Credit products	(523)	(420)	(833)	353	511
Structured products	(1,882)	(5,511)	(620)	495	317
<b>Total fixed income</b>	<b>(1,661)</b>	<b>(5,351)</b>	<b>(891)</b>	<b>1,391</b>	<b>1,241</b>
Equity income	348	198	244	435	421
<b>Total sales and trading revenue</b>	<b>(1,313)</b>	<b>(5,153)</b>	<b>(647)</b>	<b>1,826</b>	<b>1,662</b>
<b>Total Capital Markets and Advisory Services market-based revenue <sup>(1)</sup></b>	<b>\$ (648)</b>	<b>\$ (4,576)</b>	<b>\$ (211)</b>	<b>\$ 2,647</b>	<b>\$ 2,365</b>
<b>Balance sheet (average)</b>					
Trading account securities	\$ 190,849	\$ 188,925	\$ 192,844	\$ 185,839	\$ 172,203
Reverse repurchases	56,184	51,266	52,436	70,821	66,476
Securities borrowed	78,839	84,399	81,404	92,056	97,795
Derivative assets	34,953	28,282	28,611	26,644	22,063
<b>Total trading-related assets</b>	<b>\$ 360,825</b>	<b>\$ 352,872</b>	<b>\$ 355,295</b>	<b>\$ 375,360</b>	<b>\$ 358,537</b>
<b>Sales credits from secondary trading</b>					
Liquid products	595	534	577	501	452
Credit products	281	279	352	341	302
Structured products	166	133	161	243	224
Equities	282	262	277	303	284
<b>Total sales credits</b>	<b>1,324</b>	<b>1,208</b>	<b>1,367</b>	<b>1,388</b>	<b>1,262</b>
<b>Volatility of product revenues - 1 std dev</b>					
Liquid products	\$ 28.4	\$ 10.4	\$ 16.3	\$ 9.0	\$ 9.1
Credit products	13.3	12.0	21.8	6.3	6.0
Structured products	14.0	408.1	33.5	7.2	7.6
Equities	20.3	7.3	16.3	6.3	4.9
<b>Total volatility</b>	<b>61.3</b>	<b>405.5</b>	<b>54.9</b>	<b>16.2</b>	<b>14.8</b>

(1) Market-based revenue for the three months ended March 31, 2008, December 31, 2007, September 30, 2007 and June 30, 2007, excludes \$27 million, \$26 million, \$22 million and \$22 million, respectively, of net interest income on loans for which the fair value option has been elected.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation .





Source: Thomson Financial except Syndicated Loans and Leveraged Loans from Loan Pricing Corporation. Ranked based on deal size.

(1) M&A Announced Advisor Rankings

#### Highlights

- Top 5 rankings in:
  - Convertible debt
  - Leveraged loans
  - Syndicated loans
  - High-yield debt
  - Asset-backed securities
  - Mortgage-backed securities
  - Common stock underwriting
  - Investment grade debt
- Market share for convertible debt, asset-backed securities and investment grade debt for YTD 08 includes self-funded deals, market share without these deals was 9.2%, 7.8% and 10.1%, respectively.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Special Purpose Entities Liquidity Exposure

(Dollars in millions)

	March 31, 2008			
	VIEs <sup>(1)</sup>		QSPEs <sup>(2)</sup>	Total
	Consolidated	Unconsolidated	Unconsolidated	
Corporation-sponsored multi-seller conduits	\$14,722	\$44,429	\$ —	\$ 59,151
Municipal bond trusts and corporate SPEs	5,422	2,770	7,301	15,493
Asset acquisition conduits	1,495	5,079	—	6,574
Collateralized debt obligation vehicles	—	6,193	—	6,193
Customer-sponsored conduits	—	1,688	—	1,688
<b>Total liquidity exposure</b>	<b>\$21,639</b>	<b>\$60,159</b>	<b>\$7,301</b>	<b>\$ 89,099</b>

	December 31, 2007			
	VIEs <sup>(1)</sup>		QSPEs <sup>(2)</sup>	Total
	Consolidated	Unconsolidated	Unconsolidated	
Corporation-sponsored multi-seller conduits	\$16,984	\$47,335	\$ —	\$ 64,319
Municipal bond trusts and corporate SPEs	7,359	3,120	7,251	17,730
Asset acquisition conduits	1,623	6,399	—	8,022
Collateralized debt obligation vehicles	3,240	9,026	—	12,266
Customer-sponsored conduits	—	1,724	—	1,724
<b>Total liquidity exposure</b>	<b>\$29,206</b>	<b>\$67,604</b>	<b>\$7,251</b>	<b>\$104,061</b>

- (1) Variable interest entities (VIEs) are special purpose entities (SPEs) which lack sufficient equity at risk or whose equity investors do not have a controlling financial interest. In accordance with Financial Accounting Standards Board (FASB) Interpretation No. 46 (Revised December 2003), "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51" (FIN 46R), a VIE is consolidated by the party known as the primary beneficiary that will absorb the majority of the expected losses or expected residual returns of the VIEs or both. For example, an entity that holds a majority of the subordinated debt or equity securities issued by a VIE, or protects other investors from loss through a guarantee or similar arrangement, may have to consolidate the VIE. The assets and liabilities of consolidated VIEs are recorded on the Corporation's balance sheet.
- (2) Qualifying special purposes entities (QSPEs) are SPEs whose activities are strictly limited to holding and servicing financial assets and meet the requirements set forth in Statement of Financial Accounting Standards (SFAS) No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities – a replacement of FASB Statement No. 125" (SFAS 140). QSPEs are generally not required to be consolidated by any party. This table includes only those QSPEs to which we have liquidity exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Super Senior Collateralized Debt Obligation Exposure Rollforward

(Dollars in millions)

	December 31, 2007 Net Exposure	Paydowns /Liquidations / Other	First Quarter 2008 Net Writedowns <sup>(1)</sup>	Reclassifications <sup>(2)</sup>	March 31, 2008 Net Exposure
<b>Super senior liquidity commitments</b>					
High grade	\$ 5,166	\$ (64)	\$ (388)	\$ (1,822)	\$ 2,892
Mezzanine	358	—	—	—	358
CDOs-squared	2,227	(361)	(468)	(984)	414
<b>Total super senior liquidity commitments</b>	<b>7,751</b>	<b>(425)</b>	<b>(856)</b>	<b>(2,806)</b>	<b>3,664</b>
<b>Other super senior exposure</b>					
High grade	2,125	(375)	(143)	1,822	3,429
Mezzanine	795	24	(324)	—	495
CDOs-squared	959	(36)	(210)	984	1,697
<b>Total other super senior exposure</b>	<b>3,879</b>	<b>(387)</b>	<b>(677)</b>	<b>2,806</b>	<b>5,621</b>
<b>Losses on liquidated CDOs</b>			<b>(39)</b>		
<b>Total super senior exposure</b>	<b>\$ 11,630</b>	<b>\$ (812)</b>	<b>\$ (1,572)</b>	<b>\$ —</b>	<b>\$ 9,285</b>

(1) Net of insurance.

(2) Represents CDO exposure that was reclassified from super senior liquidity commitments to other super senior exposure as the Corporation is no longer providing liquidity.

## Super Senior Collateralized Debt Obligation Exposure

(Dollars in millions)

	Total CDO Exposure at March 31, 2008										Total CDO Net Exposure	
	Subprime Exposure <sup>(1)</sup>					Non-Subprime Exposure <sup>(2)</sup>						
	Gross	Insured	Net of Insured Amounts	Cumulative Writedowns <sup>(3)</sup>	Net Exposure	Gross	Insured	Net of Insured Amounts	Cumulative Writedowns <sup>(3)</sup>	Net Exposure	March 31 2008	December 31 2007
<b>Super senior liquidity commitments</b>												
High grade	\$ 1,800	\$ (1,800)	\$ —	\$ —	\$ —	\$ 3,042	\$ —	\$ 3,042	\$ (150)	\$ 2,892	\$ 2,892	\$ 5,166
Mezzanine	363	—	363	(5)	358	—	—	—	—	—	358	358
CDOs-squared	988	—	988	(574)	414	—	—	—	—	—	414	2,227
<b>Total super senior liquidity commitments</b>	<b>3,151</b>	<b>(1,800)</b>	<b>1,351</b>	<b>(579)</b>	<b>772</b>	<b>3,042</b>	<b>—</b>	<b>3,042</b>	<b>(150)</b>	<b>2,892</b>	<b>3,664</b>	<b>7,751</b>
<b>Other super senior exposure</b>												
High grade	6,242	(2,043)	4,199	(1,228)	2,971	1,192	(734)	458	—	458	3,429	2,125
Mezzanine	1,570	—	1,570	(1,075)	495	—	—	—	—	—	495	795
CDOs-squared	4,132	—	4,132	(2,435)	1,697	376	(376)	—	—	—	1,697	959
<b>Total other super senior exposure</b>	<b>11,944</b>	<b>(2,043)</b>	<b>9,901</b>	<b>(4,738)</b>	<b>5,163</b>	<b>1,568</b>	<b>(1,110)</b>	<b>458</b>	<b>—</b>	<b>458</b>	<b>5,621</b>	<b>3,879</b>
<b>Losses on liquidated CDOs <sup>(4)</sup></b>				<b>(121)</b>								
<b>Total super senior exposure</b>	<b>\$ 15,095</b>	<b>\$ (3,843)</b>	<b>\$ 11,252</b>	<b>\$ (5,438)</b>	<b>\$ 5,935</b>	<b>\$ 4,610</b>	<b>\$ (1,110)</b>	<b>\$ 3,500</b>	<b>\$ (150)</b>	<b>\$ 3,350</b>	<b>\$ 9,285</b>	<b>\$ 11,630</b>

(1) Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral.

(2) Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure.

(3) Net of insurance.

(4) At March 31, 2008, the Corporation held \$242 million in assets acquired from liquidated CDO vehicles. During the first quarter of 2008, the Corporation recognized \$25 million in writedowns on these assets.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Global Wealth and Investment Management Segment Results** <sup>(1, 2)</sup>

(Dollars in millions, except as noted)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income <sup>(3)</sup>	\$ 998	\$ 989	\$ 1,002	\$ 949	\$ 923
Noninterest income:					
Investment and brokerage services	1,081	1,080	1,032	863	806
All other income (loss)	(157)	(319)	44	77	52
Total noninterest income	924	761	1,076	940	858
Total revenue, net of interest expense	1,922	1,750	2,078	1,889	1,781
Provision for credit losses	243	34	(29)	(13)	23
Noninterest expense	1,316	1,278	1,234	994	975
Income before income taxes	363	438	873	908	783
Income tax expense <sup>(3)</sup>	135	127	325	333	292
Net income	\$ 228	\$ 311	\$ 548	\$ 575	\$ 491
Net interest yield <sup>(3)</sup>	2.73 %	2.86 %	3.10 %	3.14 %	3.18 %
Return on average equity	7.92	10.87	20.30	26.30	22.61
Efficiency ratio <sup>(3)</sup>	68.49	73.02	59.37	52.65	54.75
<b>Balance sheet</b>					
<b>Average</b>					
Total loans and leases	\$ 85,642	\$ 82,809	\$ 77,041	\$ 67,962	\$ 65,839
Total earning assets <sup>(4)</sup>	147,111	137,139	128,154	121,022	117,619
Total assets <sup>(4)</sup>	156,913	147,370	137,081	127,368	124,083
Total deposits	148,500	138,159	127,819	118,246	114,955
Allocated equity	11,570	11,345	10,700	8,769	8,802
<b>Period end</b>					
Total loans and leases	\$ 87,308	\$ 84,600	\$ 78,324	\$ 69,217	\$ 66,695
Total earning assets <sup>(4)</sup>	153,747	145,053	130,166	121,808	120,701
Total assets <sup>(4)</sup>	163,013	155,667	138,571	128,389	127,404
Total deposits	154,174	144,865	130,533	118,972	118,124
<b>Client assets <sup>(5)</sup></b>					
Assets under management	\$ 607,521	\$ 643,531	\$ 709,955	\$ 566,267	\$ 547,448
Client brokerage assets <sup>(6)</sup>	213,743	222,661	217,916	213,711	209,106
Assets in custody	158,486	167,575	158,756	109,360	109,163
Less: Client brokerage assets and assets in custody included in assets under management	(88,755)	(87,071)	(87,386)	(80,784)	(73,793)
Total net client assets	\$ 890,995	\$ 946,696	\$ 999,241	\$ 808,554	\$ 791,924

- (1) Global Wealth and Investment Management services clients through three primary businesses: U.S. Trust, Bank of America Private Wealth Management (U.S. Trust), Columbia Management, and Premier Banking and Investments. In addition, ALM/Other primarily includes the results of ALM activities.
- (2) In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.
- (3) Fully taxable-equivalent basis
- (4) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).
- (5) In December 2007, the Corporation completed the sale of Marsico Capital Management, LLC (Marsico). Assets under management for the third, second and first quarters of 2007 include assets under management that were managed prior to the sale of Marsico of \$59.5 billion (including \$5.3 billion in eliminations), \$53.7 billion (including \$5.2 billion in eliminations) and \$51.0 billion (including \$5.2 billion in eliminations), respectively. Marsico's results of operations for prior periods have been transferred to All Other as a liquidating business.
- (6) Client brokerage assets include non-discretionary brokerage and fee-based assets.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Global Wealth and Investment Management Business Results

(Dollars in millions)

	Three Months Ended March 31, 2008				
	Total	U.S. Trust <sup>(1)</sup>	Columbia Management	Premier Banking and Investments <sup>(2)</sup>	ALM/ Other
Net interest income <sup>(3)</sup>	\$ 998	\$ 278	\$ 2	\$ 535	\$183
Noninterest income:					
Investment and brokerage services	1,081	379	398	258	46
All other income (loss)	(157)	18	(221)	48	(2)
Total noninterest income	924	397	177	306	44
Total revenue, net of interest expense	1,922	675	179	841	227
Provision for credit losses	243	3	—	240	—
Noninterest expense	1,316	504	305	436	71
Income (loss) before income taxes	363	168	(126)	165	156
Income tax expense (benefit) <sup>(3)</sup>	135	62	(47)	61	59
<b>Net income (loss)</b>	<b>\$ 228</b>	<b>\$ 106</b>	<b>\$ (79)</b>	<b>\$ 104</b>	<b>\$ 97</b>
Net interest yield <sup>(3)</sup>	2.73 %	2.33 %	n/m	1.90 %	n/m
Return on average equity	7.92	9.64	(44.72)	21.26	n/m
Efficiency ratio <sup>(3)</sup>	68.49	74.68	n/m	51.84	n/m
Average - total loans and leases	\$ 85,642	\$47,929	n/m	\$ 37,679	n/m
Average - total deposits	148,500	34,634	n/m	113,350	n/m
Period end - total assets <sup>(4)</sup>	163,013	52,729	\$ 2,990	120,924	n/m

	Three Months Ended December 31, 2007				
	Total	U.S. Trust <sup>(1)</sup>	Columbia Management	Premier Banking and Investments <sup>(2)</sup>	ALM/ Other
Net interest income <sup>(3)</sup>	\$ 989	\$ 295	\$ 4	\$ 644	\$ 46
Noninterest income:					
Investment and brokerage services	1,080	387	397	246	50
All other income (loss)	(319)	19	(385)	41	6
Total noninterest income	761	406	12	287	56
Total revenue, net of interest expense	1,750	701	16	931	102
Provision for credit losses	34	11	—	22	1
Noninterest expense	1,278	491	298	444	45
Income (loss) before income taxes	438	199	(282)	465	56
Income tax expense (benefit) <sup>(3)</sup>	127	74	(104)	172	(15)
<b>Net income (loss)</b>	<b>\$ 311</b>	<b>\$ 125</b>	<b>\$ (178)</b>	<b>\$ 293</b>	<b>\$ 71</b>
Net interest yield <sup>(3)</sup>	2.86 %	2.54 %	n/m	2.42 %	n/m
Return on average equity	10.87	12.18	(98.03)	53.08	n/m
Efficiency ratio <sup>(3)</sup>	73.02	69.98	n/m	47.68	n/m
Average - total loans and leases	\$ 82,809	\$46,036	n/m	\$ 36,737	n/m
Average - total deposits	138,159	31,641	n/m	105,907	n/m
Period end - total assets <sup>(4)</sup>	155,667	51,044	\$ 1,943	113,329	n/m

	Three Months Ended March 31, 2007				
	Total	U.S. Trust <sup>(1)</sup>	Columbia Management	Premier Banking and Investments <sup>(2)</sup>	ALM/ Other
Net interest income <sup>(3)</sup>	\$ 923	\$ 223	\$ —	\$ 658	\$ 42
Noninterest income:					
Investment and brokerage services	806	224	320	221	41
All other income (loss)	52	11	1	34	6
Total noninterest income	858	235	321	255	47
Total revenue, net of interest expense	1,781	458	321	913	89
Provision for credit losses	23	21	—	2	—
Noninterest expense	975	308	236	411	20
Income before income taxes	783	129	85	500	69
Income tax expense <sup>(3)</sup>	292	48	31	185	28
<b>Net income</b>	<b>\$ 491</b>	<b>\$ 81</b>	<b>\$ 54</b>	<b>\$ 315</b>	<b>\$ 41</b>
Net interest yield <sup>(3)</sup>	3.18 %	2.77 %	n/m	2.86 %	n/m
Return on average equity	22.61	21.94	43.40	78.87	n/m
Efficiency ratio <sup>(3)</sup>	54.75	67.36	73.45	45.06	n/m
Average - total loans and leases	\$ 65,839	\$32,712	n/m	\$ 33,111	n/m
Average - total deposits	114,955	21,372	n/m	93,544	n/m
Period end - total assets <sup>(4)</sup>	127,404	33,989	\$ 1,887	98,137	n/m

(1) In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.

(2) For the three months ended March 31, 2008, December 31, 2007 and March 31, 2007, a total of \$7.1 billion, \$2.4 billion and \$3.6 billion of deposits were migrated to Global Wealth and Investment Management from Global Consumer and Small Business Banking.

(3) Fully taxable-equivalent basis

(4) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

# Bank of America Corporation and Subsidiaries

## Global Wealth and Investment Management - Key Indicators

(Dollars in millions, except as noted)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
<b>Investment and Brokerage Services</b>					
<b>U.S. Trust <sup>(1)</sup></b>					
Asset management fees	\$ 368	\$ 379	\$ 357	\$ 242	\$ 218
Brokerage income	11	8	8	8	6
<b>Total</b>	<b>\$ 379</b>	<b>\$ 387</b>	<b>\$ 365</b>	<b>\$ 250</b>	<b>\$ 224</b>
<b>Columbia Management</b>					
Asset management fees	\$ 397	\$ 397	\$ 375	\$ 333	\$ 319
Brokerage income	1	—	1	1	1
<b>Total</b>	<b>\$ 398</b>	<b>\$ 397</b>	<b>\$ 376</b>	<b>\$ 334</b>	<b>\$ 320</b>
<b>Premier Banking and Investments</b>					
Asset management fees	\$ 88	\$ 81	\$ 81	\$ 73	\$ 67
Brokerage income	170	165	162	167	154
<b>Total</b>	<b>\$ 258</b>	<b>\$ 246</b>	<b>\$ 243</b>	<b>\$ 240</b>	<b>\$ 221</b>
<b>ALM/Other</b>					
Asset management fees	\$ 46	\$ 50	\$ 48	\$ 39	\$ 41
Brokerage income	—	—	—	—	—
<b>Total</b>	<b>\$ 46</b>	<b>\$ 50</b>	<b>\$ 48</b>	<b>\$ 39</b>	<b>\$ 41</b>
<b>Total Global Wealth and Investment Management</b>					
Asset management fees	\$ 899	\$ 907	\$ 861	\$ 687	\$ 645
Brokerage income	182	173	171	176	161
<b>Total investment and brokerage services</b>	<b>\$ 1,081</b>	<b>\$ 1,080</b>	<b>\$ 1,032</b>	<b>\$ 863</b>	<b>\$ 806</b>
<b>Assets Under Management <sup>(2, 3)</sup></b>					
<b>Assets under management by business:</b>					
U.S. Trust <sup>(1)</sup>	\$214,526	\$225,209	\$225,297	\$144,054	\$140,521
Columbia Management	409,064	439,053	511,996	453,092	438,651
Retirement and GWIM Client Solutions	48,655	42,814	44,512	27,043	25,481
Premier Banking and Investments	21,600	22,915	21,392	22,183	20,312
Eliminations <sup>(4)</sup>	(86,760)	(87,085)	(94,255)	(81,653)	(79,568)
International Wealth Management	436	625	1,013	1,548	2,051
<b>Total assets under management</b>	<b>\$607,521</b>	<b>\$643,531</b>	<b>\$709,955</b>	<b>\$566,267</b>	<b>\$547,448</b>
<b>Assets under management rollforward:</b>					
Beginning balance	\$643,531	\$709,955	\$566,267	\$547,448	\$542,977
Net flows	(6,265)	(2,226)	18,066	7,763	1,668
Market valuation/other	(29,745)	(64,198)	125,622	11,056	2,803
<b>Ending balance</b>	<b>\$607,521</b>	<b>\$643,531</b>	<b>\$709,955</b>	<b>\$566,267</b>	<b>\$547,448</b>
<b>Assets under management mix:</b>					
Money market/other	\$242,956	\$246,213	\$246,748	\$213,481	\$208,482
Fixed income	107,365	111,217	109,117	83,425	84,504
Equity	257,200	286,101	354,090	269,361	254,462
<b>Total assets under management</b>	<b>\$607,521</b>	<b>\$643,531</b>	<b>\$709,955</b>	<b>\$566,267</b>	<b>\$547,448</b>
<b>Client Brokerage Assets</b>	<b>\$213,743</b>	<b>\$222,661</b>	<b>\$217,916</b>	<b>\$213,711</b>	<b>\$209,106</b>
<b>Premier Banking and Investments Metrics</b>					
<b>Client facing associates</b>					
Number of client managers	2,572	2,548	2,505	2,498	2,525
Number of financial advisors	1,952	1,950	1,847	1,888	1,927
All other	1,157	1,079	1,020	1,094	1,218
<b>Total client facing associates</b>	<b>5,681</b>	<b>5,577</b>	<b>5,372</b>	<b>5,480</b>	<b>5,670</b>
<b>Financial Advisor Productivity <sup>(5)</sup> (in thousands)</b>	<b>\$ 118</b>	<b>\$ 113</b>	<b>\$ 116</b>	<b>\$ 114</b>	<b>\$ 102</b>
<b>Total client balances <sup>(6)</sup></b>	<b>\$309,687</b>	<b>\$309,190</b>	<b>\$299,275</b>	<b>\$292,455</b>	<b>\$288,138</b>
<b>Number of Households with Banking and Brokerage Relationships <sup>(in thousands)</sup></b>	<b>283</b>	<b>277</b>	<b>267</b>	<b>256</b>	<b>248</b>
<b>U.S. Trust Metrics <sup>(1)</sup></b>					
Client facing associates	4,055	4,201	3,911	2,105	2,144
<b>Total client balances <sup>(6)</sup></b>	<b>\$362,425</b>	<b>\$380,687</b>	<b>\$360,864</b>	<b>\$227,086</b>	<b>\$222,414</b>
<b>Columbia Management Performance Metrics</b>					
<b># of 4 or 5 Star Funds by Morningstar</b>	<b>50</b>	<b>48</b>	<b>47</b>	<b>40</b>	<b>38</b>
<b>% of Assets Under Management in 4 or 5 Star Rated Funds <sup>(7)</sup></b>	<b>69%</b>	<b>68%</b>	<b>55%</b>	<b>51%</b>	<b>58%</b>

- (1) In July 2007, the operations of the acquired U.S. Trust Corporation were combined with the former Private Bank creating U.S. Trust, Bank of America Private Wealth Management. The results of the combined business were reported for periods beginning on July 1, 2007. Prior to July 1, 2007, the results solely reflect that of the former Private Bank.
- (2) The acquisition of LaSalle Bank Corporation contributed \$7.5 billion to assets under management in fourth quarter 2007. The acquisition of U.S. Trust Corporation contributed \$115.6 billion to assets under management in third quarter 2007. The sale of Marsico resulted in a \$60.9 billion decrease in assets under management in fourth quarter 2007 (including a \$5.3 billion reduction in eliminations).
- (3) In December 2007, the Corporation completed the sale of Marsico. Total assets under management for the third, second and first quarters of 2007 include assets under management that were managed prior to the sale of Marsico of \$59.5 billion (including \$5.3 billion in eliminations), \$53.7 billion (including \$5.2 billion in eliminations) and \$51.0 billion (including \$5.2 billion in eliminations), respectively. Marsico's results of operations for prior periods have been transferred to All Other as a liquidating business.
- (4) The elimination of client brokerage assets and assets in custody that are also included in assets under management.
- (5) Financial advisor productivity is defined as full service gross production divided by average number of total financial advisors.
- (6) Client balances are defined as deposits, assets under management, client brokerage assets and other assets in custody.
- (7) Results shown are defined by Columbia Management's calculation using Morningstar's Overall Rating criteria for 4 & 5 star rating. The assets under management of the Columbia Funds that had a 4 & 5 star rating were totaled then divided by the assets under management of all the funds in the ranking.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

### All Other Results <sup>(1)</sup>

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Net interest income <sup>(2)</sup>	\$ (1,990)	\$ (2,071)	\$ (2,003)	\$ (1,900)	\$ (1,752)
Noninterest income:					
Card income	664	680	739	676	721
Equity investment income	268	278	852	1,719	896
Gains on sales of debt securities	220	110	7	2	61
All other income (loss)	(255)	755	(220)	(145)	46
Total noninterest income	897	1,823	1,378	2,252	1,724
Total revenue, net of interest expense	(1,093)	(248)	(625)	352	(28)
Provision for credit losses <sup>(3)</sup>	(1,208)	(1,295)	(1,289)	(1,313)	(1,314)
Merger and restructuring charges	170	140	84	75	111
All other noninterest expense	109	12	(235)	(53)	406
Income (loss) before income taxes	(164)	895	815	1,643	769
Income tax expense <sup>(2)</sup>	59	105	205	579	154
Net income (loss)	\$ (223)	\$ 790	\$ 610	\$ 1,064	\$ 615
<b>Balance sheet</b>					
<b>Average</b>					
Total loans and leases	\$102,285	\$105,917	\$104,061	\$101,096	\$ 92,200
Total earning assets	269,971	279,021	238,209	213,792	204,302
Total assets	344,795	345,234	286,643	265,905	259,563
Total deposits	59,887	66,272	35,478	31,986	36,708
<b>Period end</b>					
Total loans and leases	\$ 96,516	\$107,618	\$102,003	\$107,429	\$ 97,085
Total earning assets	251,443	261,517	248,526	219,576	199,141
Total assets	344,290	340,799	300,410	270,903	248,738
Total deposits	59,511	68,674	35,975	31,688	29,654

- (1) All Other consists of equity investment activities including Principal Investing, Corporate Investments and Strategic Investments, the residual impact of the allowance for credit losses and the cost allocation processes, merger and restructuring charges, intersegment eliminations, and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations that do not qualify for SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities, as amended" hedge accounting treatment, foreign exchange rate fluctuations related to SFAS No. 52, "Foreign Currency Translation" revaluation of foreign-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. All Other also includes adjustments to noninterest income and income tax expense to remove the FTE impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments. In addition, All Other includes the offsetting securitization impact to present Global Consumer and Small Business Banking on a managed basis. (See Exhibit A: Non-GAAP Reconciliations - All Other - Reconciliation on page 38).
- (2) Fully taxable-equivalent basis
- (3) Provision for credit losses represents the provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

### Components of Equity Investment Income

(Dollars in millions)

	First Quarter 2008	Fourth Quarter 2007	Third Quarter 2007	Second Quarter 2007	First Quarter 2007
Principal Investing	\$ 12	\$117	\$275	\$1,250	\$ 575
Corporate and Strategic Investments	256	161	577	469	321
Total equity investment income included in All Other	268	278	852	1,719	896
Total equity investment income included in the business segments	786	39	52	110	118
Total consolidated equity investment income	\$1,054	\$317	\$904	\$1,829	\$1,014

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases

(Dollars in millions)

	March 31 2008	December 31 2007	Increase (Decrease)
<b>Consumer</b>			
Residential mortgage	\$266,145	\$ 274,949	\$ (8,804)
Credit card - domestic	60,393	65,774	(5,381)
Credit card - foreign	15,518	14,950	568
Home equity	118,381	114,820	3,561
Direct/Indirect consumer <sup>(1)</sup>	80,446	76,858	3,588
Other consumer <sup>(2)</sup>	3,746	3,850	(104)
<b>Total consumer</b>	<b>544,629</b>	<b>551,201</b>	<b>(6,572)</b>
<b>Commercial</b>			
Commercial - domestic <sup>(3)</sup>	208,212	208,297	(85)
Commercial real estate <sup>(4)</sup>	62,739	61,298	1,441
Commercial lease financing	22,132	22,582	(450)
Commercial - foreign	31,101	28,376	2,725
Total commercial loans measured at historical cost	324,184	320,553	3,631
Commercial loans measured at fair value <sup>(5)</sup>	5,057	4,590	467
<b>Total commercial</b>	<b>329,241</b>	<b>325,143</b>	<b>4,098</b>
<b>Total loans and leases</b>	<b>\$873,870</b>	<b>\$ 876,344</b>	<b>\$ (2,474)</b>

(1) Includes foreign consumer loans of \$3.2 billion and \$3.4 billion at March 31, 2008 and December 31, 2007.

(2) Includes consumer finance loans of \$2.9 billion and \$3.0 billion, and other foreign consumer loans of \$841 million and \$829 million at March 31, 2008 and December 31, 2007.

(3) Includes small business commercial - domestic loans of \$20.1 billion and \$19.6 billion at March 31, 2008 and December 31, 2007.

(4) Includes domestic commercial real estate loans of \$61.4 billion and \$60.2 billion, and foreign commercial real estate loans of \$1.3 billion and \$1.1 billion at March 31, 2008 and December 31, 2007.

(5) Certain commercial loans are measured at fair value in accordance with SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (SFAS 159) and include commercial - domestic loans of \$3.9 billion and \$3.5 billion, commercial - foreign loans of \$949 million and \$790 million, and commercial real estate loans of \$240 million and \$304 million at March 31, 2008 and December 31, 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.



**Bank of America Corporation and Subsidiaries**  
**Quarterly Average Loans and Leases by Business Segment**

(Dollars in millions)

First Quarter 2008					
	Total Corporation	Global Consumer and Small Business Banking <sup>(1)</sup>	Global Corporate and Investment Banking	Global Wealth and Investment Management	All Other <sup>(1)</sup>
<b>Consumer</b>					
Residential mortgage	\$270,541	\$ 32,797	\$ 974	\$34,338	\$202,432
Credit card - domestic	63,277	151,829	—	—	(88,552)
Credit card - foreign	15,241	31,865	—	—	(16,624)
Home equity	116,562	86,854	898	24,125	4,685
Direct/Indirect consumer	78,941	36,188	38,768	5,259	(1,274)
Other consumer	3,813	845	11	—	2,957
<b>Total consumer</b>	<b>548,375</b>	<b>340,378</b>	<b>40,651</b>	<b>63,722</b>	<b>103,624</b>
<b>Commercial</b>					
Commercial - domestic	212,394	20,019	172,538	20,442	(605)
Commercial real estate	62,202	1,124	59,698	1,397	(17)
Commercial lease financing	22,227	—	24,351	—	(2,124)
Commercial - foreign	30,463	1,480	27,495	81	1,407
<b>Total commercial</b>	<b>327,286</b>	<b>22,623</b>	<b>284,082</b>	<b>21,920</b>	<b>(1,339)</b>
<b>Total loans and leases</b>	<b>\$875,661</b>	<b>\$363,001</b>	<b>\$324,733</b>	<b>\$85,642</b>	<b>\$102,285</b>
Fourth Quarter 2007					
	Total Corporation	Global Consumer and Small Business Banking <sup>(1)</sup>	Global Corporate and Investment Banking	Global Wealth and Investment Management	All Other <sup>(1)</sup>
<b>Consumer</b>					
Residential mortgage	\$277,058	\$ 35,110	\$ 999	\$33,758	\$207,191
Credit card - domestic	60,063	146,902	—	—	(86,839)
Credit card - foreign	14,329	31,509	—	—	(17,180)
Home equity	112,369	84,000	976	23,319	4,074
Direct/Indirect consumer	75,426	33,520	39,616	5,005	(2,715)
Other consumer	3,918	829	14	—	3,075
<b>Total consumer</b>	<b>543,163</b>	<b>331,870</b>	<b>41,605</b>	<b>62,082</b>	<b>107,606</b>
<b>Commercial</b>					
Commercial - domestic	213,200	19,154	175,263	19,381	(598)
Commercial real estate	59,702	1,112	57,305	1,262	23
Commercial lease financing	22,239	—	24,359	—	(2,120)
Commercial - foreign	29,815	1,536	27,189	84	1,006
<b>Total commercial</b>	<b>324,956</b>	<b>21,802</b>	<b>284,116</b>	<b>20,727</b>	<b>(1,689)</b>
<b>Total loans and leases</b>	<b>\$868,119</b>	<b>\$353,672</b>	<b>\$325,721</b>	<b>\$82,809</b>	<b>\$105,917</b>
First Quarter 2007					
	Total Corporation	Global Consumer and Small Business Banking <sup>(1)</sup>	Global Corporate and Investment Banking	Global Wealth and Investment Management	All Other <sup>(1)</sup>
<b>Consumer</b>					
Residential mortgage	\$246,618	\$ 30,465	\$ 1,875	\$24,201	\$190,077
Credit card - domestic	57,720	139,389	—	—	(81,669)
Credit card - foreign	11,133	28,003	—	—	(16,870)
Home equity	89,559	65,185	1,098	20,014	3,262
Direct/Indirect consumer	64,038	27,424	39,493	3,063	(5,942)
Other consumer	4,928	736	9	—	4,183
<b>Total consumer</b>	<b>473,996</b>	<b>291,202</b>	<b>42,475</b>	<b>47,278</b>	<b>93,041</b>
<b>Commercial</b>					
Commercial - domestic	163,620	15,561	131,599	17,510	(1,050)
Commercial real estate	36,117	93	35,026	957	41
Commercial lease financing	19,651	—	21,478	—	(1,827)
Commercial - foreign	20,658	1,249	17,320	94	1,995
<b>Total commercial</b>	<b>240,046</b>	<b>16,903</b>	<b>205,423</b>	<b>18,561</b>	<b>(841)</b>
<b>Total loans and leases</b>	<b>\$714,042</b>	<b>\$308,105</b>	<b>\$247,898</b>	<b>\$65,839</b>	<b>\$ 92,200</b>

(1) Global Consumer and Small Business Banking is presented on a managed basis with a corresponding offset recorded in All Other.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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**Bank of America Corporation and Subsidiaries**  
**Commercial Credit Exposure by Industry** <sup>(1, 2, 3)</sup>

(Dollars in millions)

	Commercial Utilized			Total Commercial Committed		
	March 31 2008	December 31 2007	Increase (Decrease)	March 31 2008	December 31 2007	Increase (Decrease)
Real estate <sup>(4)</sup>	\$ 81,102	\$ 81,260	\$(158)	\$ 112,698	\$ 111,742	\$ 956
Diversified financials	43,065	37,872	5,193	92,839	86,118	6,721
Retailing	33,710	33,280	430	54,195	55,184	(989)
Capital goods	28,168	25,908	2,260	53,897	52,356	1,541
Government and public education	30,219	31,743	(1,524)	52,203	57,437	(5,234)
Healthcare equipment and services	25,512	24,337	1,175	42,253	40,962	1,291
Consumer services	25,141	23,382	1,759	40,744	38,650	2,094
Materials	24,329	22,176	2,153	39,695	38,717	978
Banks	24,774	21,261	3,513	38,339	35,323	3,016
Individuals and trusts	22,676	22,323	353	33,046	32,425	621
Commercial services and supplies	21,744	21,175	569	31,578	31,858	(280)
Food, beverage and tobacco	14,170	13,919	251	27,210	25,701	1,509
Energy	13,276	12,772	504	24,461	23,510	951
Media	8,092	7,901	191	20,024	19,343	681
Utilities	6,135	6,438	(303)	19,185	19,281	(96)
Transportation	13,020	12,803	217	19,003	18,824	179
Insurance	9,032	7,162	1,870	17,343	16,014	1,329
Religious and social organizations	8,462	8,208	254	11,187	10,982	205
Consumer durables and apparel	6,137	5,802	335	10,833	10,907	(74)
Telecommunication services	5,782	3,475	2,307	10,618	8,235	2,383
Technology hardware and equipment	4,427	4,615	(188)	10,191	10,239	(48)
Software and services	4,876	4,739	137	10,069	10,128	(59)
Pharmaceuticals and biotechnology	4,701	4,349	352	9,561	8,563	998
Automobiles and components	2,851	2,648	203	6,519	6,960	(441)
Food and staples retailing	2,638	2,732	(94)	4,943	5,318	(375)
Household and personal products	989	889	100	2,916	2,776	140
Semiconductors and semiconductor equipment	986	1,140	(154)	1,657	1,734	(77)
Other	8,143	8,407	(264)	8,763	8,505	258
<b>Total commercial credit exposure by industry</b>	<b>\$ 474,157</b>	<b>\$ 452,716</b>	<b>\$ 21,441</b>	<b>\$ 805,970</b>	<b>\$ 787,792</b>	<b>\$ 18,178</b>
Net credit default protection purchased on total commitments <sup>(5)</sup>				<b>\$ (9,006)</b>	<b>\$ (7,146)</b>	

- (1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$20.3 billion and \$12.8 billion at March 31, 2008 and December 31, 2007. In addition to cash collateral, derivative assets are also collateralized by \$4.5 billion and \$8.5 billion of primarily other marketable securities at March 31, 2008 and December 31, 2007 for which the credit risk has not been reduced.
- (2) Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value in accordance with SFAS 159 and are comprised of loans outstanding of \$5.1 billion and \$4.6 billion and issued letters of credit at notional value of \$1.3 billion and \$1.1 billion at March 31, 2008 and December 31, 2007. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$19.0 billion and \$19.8 billion at March 31, 2008 and December 31, 2007.
- (3) Includes small business commercial—domestic exposure.
- (4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.
- (5) Represents net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

Net Credit Default Protection by Maturity Profile

	March 31 2008	December 31 2007
Less than or equal to one year	2 %	2 %
Greater than one year and less than or equal to five years	75	67
Greater than five years	23	31
<b>Total net credit default protection</b>	<b>100 %</b>	<b>100 %</b>

Net Credit Default Protection by Credit Exposure Debt Rating <sup>(1)</sup>

(Dollars in millions)

Ratings	March 31, 2008		December 31, 2007	
	Net Notional	Percent	Net Notional	Percent
AAA	\$ (19)	0.2 %	\$ (13)	0.2 %
AA	(109)	1.2	(92)	1.3
A	(2,986)	33.2	(2,408)	33.7
BBB	(3,989)	44.3	(3,328)	46.6
BB	(1,633)	18.1	(1,524)	21.3
B	(150)	1.7	(180)	2.5
CCC and below	(75)	0.8	(75)	1.0
NR <sup>(2)</sup>	(45)	0.5	474	(6.6)
<b>Total net credit default protection</b>	<b>\$ (9,006)</b>	<b>100.0 %</b>	<b>\$ (7,146)</b>	<b>100.0 %</b>

(1) In order to mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

(2) In addition to unrated names, "NR" did not have net credit default swap index positions at March 31, 2008 compared to \$550 million at December 31, 2007. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Selected Emerging Markets <sup>(1)</sup>**

(Dollars in millions)

Region/Country	Loans and Leases, and Loan Commitments	Other Financing <sup>(2)</sup>	Derivative Assets <sup>(3)</sup>	Securities/ Other Investments <sup>(4)</sup>	Total Cross-border Exposure <sup>(5)</sup>	Local Country Exposure Net of Local Liabilities <sup>(6)</sup>	Total Emerging Markets Exposure March 31, 2008	Increase (Decrease) from December 31, 2007
<b>Asia Pacific</b>								
China <sup>(7)</sup>	\$ 356	\$ 47	\$ 241	\$ 14,790	\$ 15,434	\$ —	\$ 15,434	(1,606)
India	1,336	628	429	1,220	3,613	—	3,613	321
South Korea	178	817	379	2,224	3,598	—	3,598	(804)
Taiwan	328	51	107	140	626	539	1,165	98
Singapore	370	41	211	504	1,126	—	1,126	(166)
Hong Kong	421	63	150	143	777	—	777	(18)
Other Asia Pacific <sup>(8)</sup>	151	76	48	411	686	—	686	(1)
<b>Total Asia Pacific</b>	<b>3,140</b>	<b>1,723</b>	<b>1,565</b>	<b>19,432</b>	<b>25,860</b>	<b>539</b>	<b>26,399</b>	<b>(2,176)</b>
<b>Latin America</b>								
Mexico <sup>(9)</sup>	1,421	248	65	2,910	4,644	—	4,644	206
Brazil <sup>(10)</sup>	659	188	26	2,696	3,569	224	3,793	106
Chile	568	37	1	15	621	8	629	(90)
Other Latin America <sup>(8)</sup>	248	198	5	73	524	151	675	28
<b>Total Latin America</b>	<b>2,896</b>	<b>671</b>	<b>97</b>	<b>5,694</b>	<b>9,358</b>	<b>383</b>	<b>9,741</b>	<b>250</b>
<b>Middle East and Africa</b>								
Bahrain	119	9	39	403	570	—	570	423
South Africa	377	12	11	113	513	—	513	71
Other Middle East and Africa <sup>(8)</sup>	370	160	208	155	893	—	893	(459)
<b>Total Middle East and Africa</b>	<b>866</b>	<b>181</b>	<b>258</b>	<b>671</b>	<b>1,976</b>	<b>—</b>	<b>1,976</b>	<b>35</b>
<b>Central and Eastern Europe <sup>(8)</sup></b>								
	66	206	100	110	482	—	482	58
<b>Total emerging markets exposure</b>	<b>\$ 6,968</b>	<b>\$ 2,781</b>	<b>\$ 2,020</b>	<b>\$ 25,907</b>	<b>\$ 37,676</b>	<b>\$ 922</b>	<b>\$ 38,598</b>	<b>(1,833)</b>

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe excluding Greece. There was no emerging market exposure included in the portfolio measured at fair value in accordance with SFAS 159 at March 31, 2008 and December 31, 2007.

(2) Includes acceptances, standby letters of credit, commercial letters of credit and formal guarantees.

(3) Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$145 million and \$57 million at March 31, 2008 and December 31, 2007. At March 31, 2008 and December 31, 2007 there were \$10 million and \$2 million of other marketable securities collateralizing derivative assets for which credit risk has not been reduced.

(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with Federal Financial Institutions Examination Council (FFIEC) reporting rules. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.

(5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting rules.

(6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures as allowed by the FFIEC. Total amount of available local liabilities funding local country exposure at March 31, 2008 was \$22.3 billion compared to \$21.6 billion at December 31, 2007. Local liabilities at March 31, 2008 in Asia Pacific and Latin America were \$21.0 billion and \$1.3 billion, of which \$9.0 billion were in Hong Kong, \$5.5 billion in Singapore, \$2.7 billion in South Korea, \$1.3 billion in China, \$1.2 billion in Mexico, \$1.1 billion in India, and \$507 million in Taiwan. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.

(7) Securities/Other Investments include an investment of \$14.5 billion in China Construction Bank (CCB).

(8) No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Central and Eastern Europe had total foreign exposure of more than \$500 million.

(9) Securities/Other Investments include an investment of \$2.7 billion in Grupo Financiero Santander, S.A.

(10) Securities/Other Investments include an investment of \$2.6 billion in Banco Itaú Holding Financeira S.A.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Nonperforming Assets

(Dollars in millions)

	March 31 2008	December 31 2007	September 30 2007	June 30 2007	March 31 2007
Residential mortgage	\$ 2,576	\$ 1,999	\$ 1,176	\$ 867	\$ 732
Home equity	1,786	1,340	764	496	363
Direct/Indirect consumer	6	8	6	3	2
Other consumer	91	95	94	94	133
Total consumer	4,459	3,442	2,040	1,460	1,230
Commercial - domestic <sup>(1)</sup>	996	860	638	392	395
Commercial real estate	1,627	1,099	352	280	189
Commercial lease financing	44	33	29	27	21
Commercial - foreign	54	19	16	17	29
	2,721	2,011	1,035	716	634
Small business commercial - domestic	153	144	105	108	106
Total commercial	2,874	2,155	1,140	824	740
Total nonperforming loans and leases	7,333	5,597	3,180	2,284	1,970
Foreclosed properties	494	351	192	108	89
<b>Total nonperforming assets <sup>(2, 3)</sup></b>	<b>\$ 7,827</b>	<b>\$ 5,948</b>	<b>\$ 3,372</b>	<b>\$ 2,392</b>	<b>\$ 2,059</b>
Loans past due 90 days or more and still accruing <sup>(3, 4)</sup>	\$ 4,160	\$ 3,736	\$ 2,955	\$ 2,798	\$ 2,870
Nonperforming assets/Total assets <sup>(5)</sup>	0.45%	0.35%	0.21%	0.16%	0.14%
Nonperforming assets/Total loans, leases and foreclosed properties <sup>(5)</sup>	0.90	0.68	0.43	0.32	0.29
Nonperforming loans and leases/Total loans and leases outstanding measured at historical cost <sup>(5)</sup>	0.84	0.64	0.40	0.30	0.27
<b>Allowance for credit losses:</b>					
Allowance for loan and lease losses	\$ 14,891	\$ 11,588	\$ 9,535	\$ 9,060	\$ 8,732
Reserve for unfunded lending commitments	507	518	392	376	374
<b>Total allowance for credit losses</b>	<b>\$ 15,398</b>	<b>\$ 12,106</b>	<b>\$ 9,927</b>	<b>\$ 9,436</b>	<b>\$ 9,106</b>
Allowance for loan and lease losses/Total loans and leases outstanding measured at historical cost <sup>(5)</sup>	1.71%	1.33%	1.21%	1.20%	1.21%
Allowance for loan and lease losses/Total nonperforming loans and leases measured at historical cost	203	207	300	397	443
Commercial utilized criticized exposure <sup>(6)</sup>	\$ 22,733	\$ 17,553	\$ 10,820	\$ 7,187	\$ 7,119
Commercial utilized criticized exposure/Commercial utilized exposure <sup>(6)</sup>	5.15%	4.17%	3.05%	2.17%	2.24%

(1) Excludes small business commercial—domestic loans.

(2) Balances do not include nonperforming loans held-for-sale included in other assets of \$327 million, \$188 million, \$93 million, \$73 million and \$94 million at March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007, respectively.

(3) Balances do not include loans measured at fair value in accordance with SFAS 159. At March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007 there were no nonperforming loans or loans past due 90 days or more and still accruing interest measured at fair value in accordance with SFAS 159.

(4) Balances do not include loans held-for-sale past due 90 days or more and still accruing interest included in other assets of \$69 million, \$79 million and \$8 million at March 31, 2008, December 31, 2007 and September 30, 2007, respectively.

(5) Ratios do not include loans measured at fair value in accordance with SFAS 159 of \$5.1 billion, \$4.6 billion, \$4.5 billion, \$3.6 billion and \$3.9 billion at March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007, respectively.

(6) Criticized exposure and ratios exclude assets held-for-sale and exposure measured at fair value in accordance with SFAS 159. Including assets held-for-sale and commercial loans measured at fair value, the ratios would have been 6.12 percent, 4.77 percent, 3.65 percent, 2.25 percent and 2.41 percent at March 31, 2008, December 31, 2007, September 30, 2007, June 30, 2007 and March 31, 2007, respectively.

Loans are classified as domestic or foreign based upon the domicile of the borrower.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Quarterly Net Charge-offs/Losses and Net Charge-off/Loss Ratios** <sup>(1, 2)</sup>

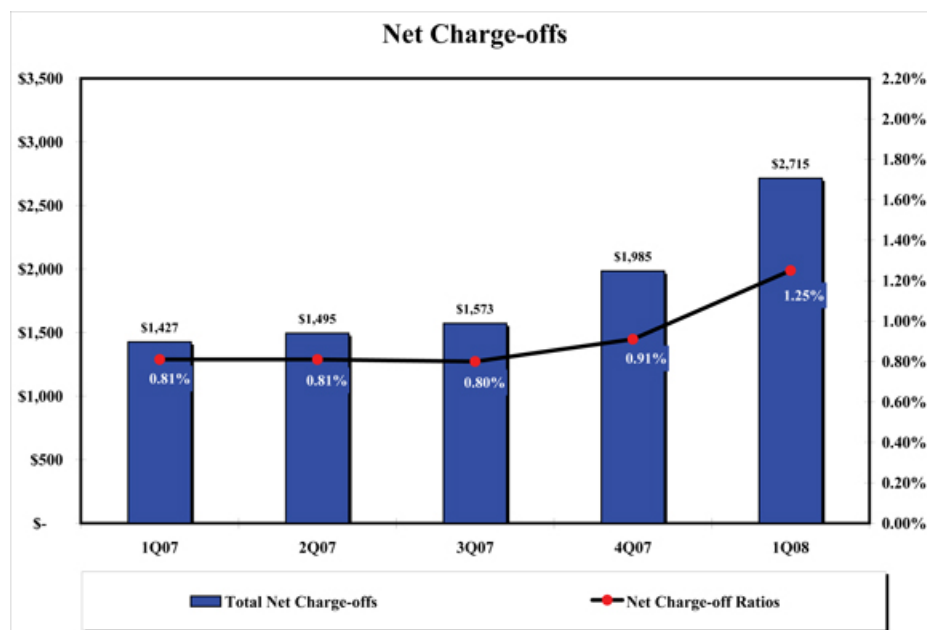
(Dollars in millions)

	First Quarter 2008		Fourth Quarter 2007		Third Quarter 2007		Second Quarter 2007		First Quarter 2007	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
<b>Held Basis</b>										
Residential mortgage	\$ 66	0.10%	\$ 27	0.04%	\$ 13	0.02%	\$ 11	0.02%	\$ 6	0.01%
Credit card - domestic	847	5.39	738	4.87	712	4.91	807	5.76	806	5.66
Credit card - foreign	109	2.87	108	2.99	96	3.19	86	2.88	88	3.22
Home equity	496	1.71	179	0.63	50	0.20	28	0.12	17	0.08
Direct/Indirect consumer	555	2.83	456	2.40	353	1.91	285	1.67	279	1.77
Other consumer	86	9.15	96	9.75	78	7.64	56	5.44	48	3.95
<b>Total consumer</b>	<b>2,159</b>	<b>1.58</b>	<b>1,604</b>	<b>1.17</b>	<b>1,302</b>	<b>0.99</b>	<b>1,273</b>	<b>1.03</b>	<b>1,244</b>	<b>1.06</b>
Commercial - domestic <sup>(3)</sup>	82	0.17	64	0.13	11	0.03	29	0.08	24	0.06
Commercial real estate	107	0.70	17	0.12	28	0.28	(1)	(0.01)	3	0.03
Commercial lease financing	15	0.27	17	0.31	(3)	(0.07)	(11)	(0.21)	(1)	(0.03)
Commercial - foreign	(7)	(0.10)	2	0.03	(4)	(0.06)	6	0.10	(3)	(0.05)
	197	0.26	100	0.13	32	0.05	23	0.04	23	0.04
Small business commercial - domestic	359	7.21	281	5.82	239	5.38	199	4.80	160	4.20
<b>Total commercial</b>	<b>556</b>	<b>0.69</b>	<b>381</b>	<b>0.47</b>	<b>271</b>	<b>0.42</b>	<b>222</b>	<b>0.37</b>	<b>183</b>	<b>0.31</b>
<b>Total net charge-offs</b>	<b>\$ 2,715</b>	<b>1.25</b>	<b>\$ 1,985</b>	<b>0.91</b>	<b>\$ 1,573</b>	<b>0.80</b>	<b>\$ 1,495</b>	<b>0.81</b>	<b>\$ 1,427</b>	<b>0.81</b>
<b>By Business Segment</b>										
Global Consumer and Small Business Banking <sup>(4)</sup>	\$ 3,686	4.08%	\$ 3,033	3.40%	\$ 2,687	3.21%	\$ 2,662	3.37%	\$ 2,433	3.20%
Global Corporate and Investment Banking	329	0.41	214	0.26	114	0.17	74	0.12	102	0.17
Global Wealth and Investment Management	52	0.24	28	0.13	16	0.08	4	0.03	18	0.11
All Other <sup>(4)</sup>	(1,352)	(5.32)	(1,290)	(4.83)	(1,244)	(4.74)	(1,245)	(4.94)	(1,126)	(4.95)
<b>Total net charge-offs</b>	<b>\$ 2,715</b>	<b>1.25</b>	<b>\$ 1,985</b>	<b>0.91</b>	<b>\$ 1,573</b>	<b>0.80</b>	<b>\$ 1,495</b>	<b>0.81</b>	<b>\$ 1,427</b>	<b>0.81</b>
<b>Supplemental managed basis data</b>										
Credit card - domestic	\$ 2,068	5.48%	\$ 1,816	4.90%	\$ 1,707	4.76%	\$ 1,786	5.17%	\$ 1,651	4.80%
Credit card - foreign	304	3.84	322	4.06	317	4.24	313	4.31	302	4.37
<b>Total credit card managed net losses</b>	<b>\$ 2,372</b>	<b>5.19</b>	<b>\$ 2,138</b>	<b>4.75</b>	<b>\$ 2,024</b>	<b>4.67</b>	<b>\$ 2,099</b>	<b>5.02</b>	<b>\$ 1,953</b>	<b>4.73</b>
Total commercial	556	0.69	381	0.47	271	0.42	222	0.37	183	0.31
<b>Total managed losses</b>	<b>4,140</b>	<b>1.69</b>	<b>3,306</b>	<b>1.34</b>	<b>2,839</b>	<b>1.27</b>	<b>2,766</b>	<b>1.31</b>	<b>2,572</b>	<b>1.26</b>

- (1) Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases measured at historical cost during the period for each loan and lease category.
- (2) Net charge-offs include the impact of SOP 03-3 which decreased net charge-offs on residential mortgage \$2 million, home equity \$3 million, commercial - domestic \$6 million and commercial real estate \$8 million for the quarter ended March 31, 2008; and on residential mortgage \$2 million, home equity \$8 million, direct/indirect consumer \$2 million, commercial - domestic \$34 million, commercial real estate \$27 million and commercial lease financing \$2 million for the quarter ended December 31, 2007. The impact of SOP 03-3 was not material for the quarters ended September 30, 2007, June 30, 2007 and March 31, 2007. Refer to Exhibit A on page 39 for a reconciliation of net charge-offs and net charge-off ratios to the net charge-offs and net charge-off ratios excluding the impact of SOP 03-3.
- (3) Excludes small business commercial - domestic loans.
- (4) Global Consumer and Small Business Banking is presented on a managed basis, specifically Card Services. The securitization offset is included within All Other.

Loans are classified as domestic or foreign based upon the domicile of the borrower.

Certain prior period amounts have been reclassified to conform to current period presentation.



This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries

**Allocation of the Allowance for Credit Losses by Product Type**

(Dollars in millions)

	March 31 2008			December 31 2007			March 31 2007		
	Percent of loans and leases outstanding <sup>(1)</sup>			Percent of loans and leases outstanding <sup>(1)</sup>			Percent of loans and leases outstanding <sup>(1)</sup>		
Allowance for loan and lease losses	Amount			Amount			Amount		
Residential mortgage	\$ 394	0.15	%	\$ 207	0.08	%	\$ 252	0.10	%
Credit card - domestic	3,182	5.27		2,919	4.44		2,959	5.43	
Credit card - foreign	472	3.04		441	2.95		328	2.87	
Home equity	2,549	2.15		963	0.84		143	0.16	
Direct/Indirect consumer	2,485	3.09		2,077	2.70		1,490	2.26	
Other consumer	162	4.30		151	3.91		188	4.38	
<b>Total consumer</b>	<b>9,244</b>	<b>1.70</b>		<b>6,758</b>	<b>1.23</b>		<b>5,360</b>	<b>1.11</b>	
Commercial - domestic <sup>(2)</sup>	3,878	1.86		3,194	1.53		2,253	1.41	
Commercial real estate	1,206	1.92		1,083	1.77		592	1.64	
Commercial lease financing	227	1.03		218	0.97		182	0.91	
Commercial - foreign	336	1.08		335	1.18		345	1.66	
<b>Total commercial <sup>(3)</sup></b>	<b>5,647</b>	<b>1.74</b>		<b>4,830</b>	<b>1.51</b>		<b>3,372</b>	<b>1.42</b>	
<b>Allowance for loan and lease losses</b>	<b>14,891</b>	<b>1.71</b>		<b>11,588</b>	<b>1.33</b>		<b>8,732</b>	<b>1.21</b>	
<b>Reserve for unfunded lending commitments</b>	<b>507</b>			<b>518</b>			<b>374</b>		
<b>Allowance for credit losses</b>	<b>\$15,398</b>			<b>\$12,106</b>			<b>\$9,106</b>		

(1) Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding measured at historical cost for each loan and lease category. Ratios do not include certain commercial loans measured at fair value in accordance with SFAS 159. Loans measured at fair value include commercial - domestic loans of \$3.9 billion, \$3.5 billion and \$2.7 billion, commercial - foreign loans of \$949 million, \$790 million and \$932 million, and commercial real estate loans of \$240 million, \$304 million and \$179 million at March 31, 2008, December 31, 2007 and March 31, 2007.

(2) Includes allowance for small business commercial - domestic loans of \$2.0 billion, \$1.4 billion and \$681 million at March 31, 2008, December 31, 2007 and March 31, 2007.

(3) Includes allowance for loan and lease losses for impaired commercial loans of \$242 million, \$123 million and \$57 million at March 31, 2008, December 31, 2007 and March 31, 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

## Exhibit A: Non-GAAP Reconciliations

### Bank of America Corporation and Subsidiaries

### Global Consumer and Small Business Banking - Reconciliation

(Dollars in millions)

	First Quarter 2008			Fourth Quarter 2007		
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis
Net interest income <sup>(3)</sup>	\$ 7,684	\$ (2,055)	\$ 5,629	\$ 7,462	\$ (2,071)	\$ 5,391
Noninterest income:						
Card income	2,725	704	3,429	2,625	828	3,453
Service charges	1,566	—	1,566	1,624	—	1,624
Mortgage banking income	656	—	656	490	—	490
All other income	675	(65)	610	374	(67)	307
Total noninterest income	5,622	639	6,261	5,113	761	5,874
Total revenue, net of interest expense	13,306	(1,416)	11,890	12,575	(1,310)	11,265
Provision for credit losses	6,452	(1,416)	5,036	4,303	(1,310)	2,993
Noninterest expense	5,139	—	5,139	5,495	—	5,495
Income before income taxes	1,715	—	1,715	2,777	—	2,777
Income tax expense <sup>(3)</sup>	625	—	625	868	—	868
<b>Net income</b>	<b>\$ 1,090</b>	<b>\$ —</b>	<b>\$ 1,090</b>	<b>\$ 1,909</b>	<b>\$ —</b>	<b>\$ 1,909</b>
<b>Balance sheet</b>						
Average - total loans and leases	\$ 363,001	\$ (105,176)	\$ 257,825	\$ 353,672	\$ (105,091)	\$ 248,581
Period end - total loans and leases	364,279	(107,847)	256,432	359,952	(102,967)	256,985
	Third Quarter 2007			Second Quarter 2007		
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis
Net interest income <sup>(3)</sup>	\$ 7,252	\$ (2,085)	\$ 5,167	\$ 7,109	\$ (1,981)	\$ 5,128
Noninterest income:						
Card income	2,587	896	3,483	2,596	793	3,389
Service charges	1,519	—	1,519	1,488	—	1,488
Mortgage banking income	244	—	244	297	—	297
All other income	371	(70)	301	331	(74)	257
Total noninterest income	4,721	826	5,547	4,712	719	5,431
Total revenue, net of interest expense	11,973	(1,259)	10,714	11,821	(1,262)	10,559
Provision for credit losses	3,121	(1,259)	1,862	3,094	(1,262)	1,832
Noninterest expense	4,962	—	4,962	4,902	—	4,902
Income before income taxes	3,890	—	3,890	3,825	—	3,825
Income tax expense <sup>(3)</sup>	1,440	—	1,440	1,398	—	1,398
<b>Net income</b>	<b>\$ 2,450</b>	<b>\$ —</b>	<b>\$ 2,450</b>	<b>\$ 2,427</b>	<b>\$ —</b>	<b>\$ 2,427</b>
<b>Balance sheet</b>						
Average—total loans and leases	\$ 331,656	\$ (104,317)	\$ 227,339	\$ 317,246	\$ (101,905)	\$ 215,341
Period end—total loans and leases	337,783	(103,542)	234,241	324,452	(102,752)	221,700
	First Quarter 2007					
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis			
Net interest income <sup>(3)</sup>	\$ 7,004	\$ (1,890)	\$ 5,114			
Noninterest income:						
Card income	2,381	839	3,220			
Service charges	1,377	—	1,377			
Mortgage banking income	302	—	302			
All other income	267	(77)	190			
Total noninterest income	4,327	762	5,089			
Total revenue, net of interest expense	11,331	(1,128)	10,203			
Provision for credit losses	2,411	(1,128)	1,283			
Noninterest expense	4,675	—	4,675			
Income before income taxes	4,245	—	4,245			
Income tax expense <sup>(3)</sup>	1,573	—	1,573			
<b>Net income</b>	<b>\$ 2,672</b>	<b>\$ —</b>	<b>\$ 2,672</b>			
<b>Balance sheet</b>						
Average—total loans and leases	\$ 308,105	\$ (101,776)	\$ 206,329			
Period end—total loans and leases	309,992	(102,363)	207,629			

(1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

(2) The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

The Corporation reports its *Global Consumer and Small Business Banking's* results, specifically *Card Services*, on a managed basis. This basis of presentation excludes the Corporation's securitized mortgage and home equity portfolios for which the Corporation retains servicing. Reporting on a managed basis is consistent with the way that management evaluates the results of *Global Consumer and Small Business Banking*. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Loan securitization removes loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualified special purpose entity which is excluded from the Corporation's Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States (GAAP).

The performance of the managed portfolio is important in understanding *Global Consumer and Small Business Banking's* and *Card Services'* results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, retained excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. *Global Consumer and Small Business Banking's* managed income statement line items differ from a held basis reported as follows:

- Managed net interest income includes *Global Consumer and Small Business Banking's* net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income includes *Global Consumer and Small Business Banking's* noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record managed net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also includes the impact of adjustments to the interest-only strip that are recorded in card income as management continues to manage this impact within *Global Consumer and Small Business Banking*.
- Provision for credit losses represents the provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.



**Exhibit A: Non-GAAP Reconciliations - continued**
**Bank of America Corporation and Subsidiaries  
All Other - Reconciliation**
*(Dollars in millions)*

	First Quarter 2008			Fourth Quarter 2007		
	Reported Basis <sup>(1)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted	Reported Basis <sup>(1)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted
Net interest income <sup>(3)</sup>	\$ (1,990)	\$ 2,055	\$ 65	\$ (2,071)	\$ 2,071	\$ —
Noninterest income:						
Card income	664	(704)	(40)	680	(828)	(148)
Equity investment income	268	—	268	278	—	278
Gains on sales of debt securities	220	—	220	110	—	110
All other income (loss)	(255)	65	(190)	755	67	822
Total noninterest income	897	(639)	258	1,823	(761)	1,062
Total revenue, net of interest expense	(1,093)	1,416	323	(248)	1,310	1,062
Provision for credit losses	(1,208)	1,416	208	(1,295)	1,310	15
Merger and restructuring charges	170	—	170	140	—	140
All other noninterest expense	109	—	109	12	—	12
Income (loss) before income taxes	(164)	—	(164)	895	—	895
Income tax expense <sup>(3)</sup>	59	—	59	105	—	105
Net income (loss)	\$ (223)	\$ —	\$ (223)	\$ 790	\$ —	\$ 790
<b>Balance sheet</b>						
Average - total loans and leases	\$102,285	\$105,176	\$207,461	\$105,917	\$105,091	\$211,008
Period end - total loans and leases	96,516	107,847	204,363	107,618	102,967	210,585

	Third Quarter 2007			Second Quarter 2007		
	Reported Basis <sup>(1)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted	Reported Basis <sup>(1)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted
Net interest income <sup>(3)</sup>	\$ (2,003)	\$ 2,085	\$ 82	\$ (1,900)	\$ 1,981	\$ 81
Noninterest income:						
Card income	739	(896)	(157)	676	(793)	(117)
Equity investment income	852	—	852	1,719	—	1,719
Gains on sales of debt securities	7	—	7	2	—	2
All other income (loss)	(220)	70	(150)	(145)	74	(71)
Total noninterest income	1,378	(826)	552	2,252	(719)	1,533
Total revenue, net of interest expense	(625)	1,259	634	352	1,262	1,614
Provision for credit losses	(1,289)	1,259	(30)	(1,313)	1,262	(51)
Merger and restructuring charges	84	—	84	75	—	75
All other noninterest expense	(235)	—	(235)	(53)	—	(53)
Income before income taxes	815	—	815	1,643	—	1,643
Income tax expense <sup>(3)</sup>	205	—	205	579	—	579
Net income	\$ 610	\$ —	\$ 610	\$ 1,064	\$ —	\$ 1,064
<b>Balance sheet</b>						
Average - total loans and leases	\$104,061	\$104,317	\$208,378	\$101,096	\$101,905	\$203,001
Period end - total loans and leases	102,003	103,542	205,545	107,429	102,752	210,181

	First Quarter 2007		
	Reported Basis <sup>(1)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted
Net interest income <sup>(3)</sup>	\$(1,752)	\$ 1,890	\$ 138
Noninterest income:			
Card income	721	(839)	(118)
Equity investment income	896	—	896
Gains on sales of debt securities	61	—	61
All other income	46	77	123
Total noninterest income	1,724	(762)	962
Total revenue, net of interest expense	(28)	1,128	1,100
Provision for credit losses	(1,314)	1,128	(186)
Merger and restructuring charges	111	—	111
All other noninterest expense	406	—	406
Income before income taxes	769	—	769
Income tax expense <sup>(3)</sup>	154	—	154
Net income	\$ 615	\$ —	\$ 615
<b>Balance sheet</b>			
Average - total loans and leases	\$92,200	\$101,776	\$193,976
Period end - total loans and leases	97,085	102,363	199,448

(1) Provision for credit losses represents provision for credit losses in All Other combined with the Global Consumer and Small Business Banking securitization offset.

(2) The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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**Exhibit A: Non-GAAP Reconciliations – continued**

**Reconciliation of Net Charge-offs and Net Charge-off Ratios to Net Charge-offs and Net Charge-off Ratios Excluding the Impact of SOP 03-3<sup>2)</sup>**

**Net Charge-offs and Net Charge-off Ratios As Reported**

<i>(Dollars in millions)</i>	First Quarter 2008		Fourth Quarter 2007	
	Amount	Percent	Amount	Percent
Residential mortgage	\$ 66	0.10%	\$ 27	0.04%
Credit card - domestic	847	5.39	738	4.87
Credit card - foreign	109	2.87	108	2.99
Home equity	496	1.71	179	0.63
Direct/Indirect consumer	555	2.83	456	2.40
Other consumer	86	9.15	96	9.75
<b>Total consumer</b>	<b>2,159</b>	<b>1.58</b>	<b>1,604</b>	<b>1.17</b>
Commercial - domestic	82	0.17	64	0.13
Commercial real estate	107	0.70	17	0.12
Commercial lease financing	15	0.27	17	0.31
Commercial - foreign	(7)	(0.10)	2	0.03
Small business commercial - domestic	197	0.26	100	0.13
<b>Total commercial</b>	<b>556</b>	<b>0.69</b>	<b>381</b>	<b>0.47</b>
<b>Total net charge-offs</b>	<b>\$2,715</b>	<b>1.25</b>	<b>\$1,985</b>	<b>0.91</b>
<b>Impact of SOP 03-3</b>				
Residential mortgage	\$ 2		\$ 2	
Credit card - domestic	—		—	
Credit card - foreign	—		—	
Home equity	3		8	
Direct/Indirect consumer	—		2	
Other consumer	—		—	
<b>Total consumer</b>	<b>5</b>		<b>12</b>	
Commercial - domestic	6		34	
Commercial real estate	8		27	
Commercial lease financing	—		2	
Commercial - foreign	—		—	
Small business commercial - domestic	14		63	
<b>Total commercial</b>	<b>14</b>		<b>63</b>	
<b>Total net charge-offs</b>	<b>\$ 19</b>		<b>\$75</b>	

**Net Charge-offs and Net Charge-off Ratios Excluding the Impact of SOP 03-3**

Residential mortgage	\$ 68	0.10%	\$ 29	0.04%
Credit card - domestic	847	5.39	738	4.87
Credit card - foreign	109	2.87	108	2.99
Home equity	499	1.72	187	0.66
Direct/Indirect consumer	555	2.83	458	2.41
Other consumer	86	9.15	96	9.75
<b>Total consumer</b>	<b>2,164</b>	<b>1.59</b>	<b>1,616</b>	<b>1.18</b>
Commercial - domestic	88	0.19	98	0.20
Commercial real estate	115	0.75	44	0.30
Commercial lease financing	15	0.27	19	0.34
Commercial - foreign	(7)	(0.10)	2	0.03
Small business commercial - domestic	211	0.28	163	0.22
<b>Total commercial</b>	<b>570</b>	<b>0.71</b>	<b>444</b>	<b>0.55</b>
<b>Total net charge-offs</b>	<b>\$2,734</b>	<b>1.26</b>	<b>\$2,060</b>	<b>0.95</b>

(1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases measured at historical cost during the period for each loan category. The impact of SOP 03-3 on average outstanding loans and leases for the three months ended March 31, 2008 and December 31, 2007 was not material.

(2) The impact of SOP 03-3 was not material for the three months ended March 31, 2007, June 30, 2007 and September 30, 2007.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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**Appendix: Selected Slides from the  
First Quarter 2008 Earnings Release Presentation**

This information is preliminary and based on company data available at the time of the presentation.

## Key Capital Markets Risk Exposures

(\$ in millions)

	Exposures	
	3/31/2008	12/31/2007
Leveraged lending related:		
Unfunded Commitments	\$ 3,893	\$ 12,207
Funded Commitments	9,550	6,085
<i>Net Writedown</i>	(439)	(41)
CMBS related:		
Unfunded Commitments	784	2,217
Funded Commitments	11,144	13,583
<i>Net Writedown</i>	(191)	(134)
Super Senior CDO and other subprime related:		
Super senior subprime, net of insurance	5,935	8,176
Super senior nonsubprime, net of insurance	3,350	3,454
Subprime related warehouse and trading	472	593
<i>Net Writedown</i>	(1,465)	(5,281)

Bank of America 

## Other Capital Markets Positions

(\$ in millions)

### Leverage Lending Related

	Unfunded	Funded
Exposures 12/31/07	\$ 12,207	\$ 6,085
New	3,349	3,849
Syndicated	(6,195)	(449)
Funded and not syndicated	(3,838)	-
Terminations and other	(1,630)	65
Exposures 3/31/08	<u>\$ 3,893</u>	<u>\$ 9,550</u>
Net writedowns	\$ 4	\$ (443)

### CMBS Related

	Unfunded	Funded
Exposures 12/31/07	\$ 2,217	\$ 13,583
Funded/Originated	(1,249)	1,162
Sales/Paydowns/Rate Lock Unwinds	(184)	(3,376)
Q1 Transfer In/Change in Unrealized	-	(225)
Exposures 3/31/08	<u>\$ 784</u>	<u>\$ 11,144</u>
Net writedowns	\$ -	\$ (191)

### 1Q08 Highlights:

#### Leveraged Lending

- Unfunded commitments dropped \$8.3 billion from 12/31/07 while the funded positions increased \$3.5 billion. Total market exposure decreased \$4.8 billion to \$13.4 billion.
- Writedowns, net of fees, in 1Q08 were \$439 million.
- Sold roughly \$1.3 billion after quarter-end slightly above marks

#### CMBS

- Funded exposures declined \$2.4 billion to \$11.1 billion.
  - \$8.7 billion is primarily related to floating rate acquisition related financings
  - Remainder is primarily fixed-rate conduit type product
- Writedowns, net of hedge gains, in 1Q08 were \$191 million.



## Consumer Asset Quality Key Indicators

(\$ in millions)

	Credit Card (Held)		Home Equity		Residential Mortgage		Other <sup>1</sup>		Total Consumer	
	1Q08	4Q07	1Q08	4Q07	1Q08	4Q07	1Q08	4Q07	1Q08	4Q07
Loans EOP	\$ 75,911	\$ 80,724	\$118,381	\$114,820	\$266,145	\$274,949	\$ 84,192	\$ 80,708	\$544,629	\$551,201
Loans Avg	78,518	74,392	116,562	112,369	270,541	277,058	82,754	79,344	548,375	543,163
Net charge-offs % of avg loans	\$ 956 4.90 %	\$ 846 4.51 %	\$ 496 1.71 %	\$ 179 0.63 %	\$ 66 0.10 %	\$ 27 0.04 %	\$ 641 3.11 %	\$ 552 2.76 %	\$ 2,159 1.58 %	\$ 1,604 1.17 %
90 Performing DPD % of Loans	\$ 2,056 2.71 %	\$ 2,127 2.63 %	N/A N/A	N/A N/A	\$ 248 0.09 %	\$ 237 0.09 %	\$ 863 1.03 %	\$ 749 0.93 %	\$ 3,167 0.58 %	\$ 3,113 0.56 %
Nonperforming loans % of Loans	N/A N/A	N/A N/A	\$ 1,786 1.51 %	\$ 1,340 1.17 %	\$ 2,576 0.97 %	\$ 1,999 0.73 %	\$ 97 0.12 %	\$ 103 0.13 %	\$ 4,459 0.82 %	\$ 3,442 0.62 %
Allowance for loan losses % of Loans	\$ 3,654 4.81 %	\$ 3,360 4.16 %	\$ 2,549 2.15 %	\$ 963 0.84 %	\$ 394 0.15 %	\$ 207 0.08 %	\$ 2,647 3.14 %	\$ 2,228 2.76 %	\$ 9,244 1.70 %	\$ 6,758 1.23 %
Avg. refreshed (C)LTV	N/A	N/A	74	70	62	61	N/A	N/A	N/A	N/A
90%+ refreshed (C)LTV	N/A	N/A	26	21	10	8	N/A	N/A	N/A	N/A
Avg. refreshed FICO <sup>2</sup>	685	688	718	722	733	737	N/A	N/A	N/A	N/A
% below 620 FICO <sup>2</sup>	16 %	15 %	10 %	8 %	6 %	5 %	N/A	N/A	N/A	N/A

<sup>1</sup> Other primarily consists of the following portfolios of loans: Unsecured lending, dealer financial services, marine and RV

<sup>2</sup> Credit card shown on a managed, domestic basis.



## Concentrations in Housing Depressed States Driving Home Equity Losses

- California and Florida, franchise originated, combined represent:
  - 39% of the portfolio balance
  - 46% of delinquencies
  - 51% of charge-offs
- California, Florida, Nevada, Arizona and Virginia have experienced a disproportionately higher share of charge-offs and delinquencies relative to share of portfolio balance.

State	EOP Balances	% of Total Portfolio	30day+ performing as a % of Loans	Nonperforming loans as a % of Loans	% of Total Net Charge-offs	Charge-offs as a % of Loans	Refreshed CLTV	Current FICO
<b>Franchise Originated</b>								
CA	\$ 30,534	26 %	1.54 %	1.59 %	34 %	2.32 %	76 %	722
FL	15,775	13	1.72	2.06	17	2.06	79	708
NJ	7,781	7	0.96	1.07	2	0.68	61	722
NY	7,488	6	1.49	1.48	2	0.66	60	711
MA	5,138	4	0.82	0.83	2	0.73	63	728
VA	3,785	3	1.31	1.42	4	2.23	80	718
MD	3,741	3	1.00	0.87	1	0.60	72	718
AZ	3,626	3	1.37	1.21	4	1.91	81	718
NV	1,950	2	1.83	2.45	3	3.03	83	710
<b>Total franchise originated</b>	<b>114,342</b>	<b>97</b>	<b>1.26</b>	<b>1.36</b>	<b>80</b>	<b>1.41</b>	<b>73</b>	<b>718</b>
<b>Non-franchise originated</b>	<b>4,039</b>	<b>3</b>	<b>3.51</b>	<b>5.66</b>	<b>20</b>	<b>9.66</b>	<b>101</b>	<b>685</b>
<b>Total Home Equity</b>	<b>\$ 118,381</b>	<b>100</b>	<b>1.33</b>	<b>1.51</b>	<b>100</b>	<b>1.71</b>	<b>74</b>	<b>718</b>

## Origination Period and CLTV are Major Loss Determinants for Home Equity

(Dollars in millions)

### Portfolio Vintage Analysis

	Ending Balance	Q1 Losses	Q1 Loss Rate
>= 2004	\$ 28,050	\$ 32	0.45 %
2005	21,750	84	1.54
2006	33,530	301	3.57
2007	30,066	79	1.08
2008	4,985	-	-
Total amount	<u>\$ 118,381</u>	<u>\$ 496</u>	<u>1.71</u>

- 60% of 1Q08 losses came from 2006 originations

(\$ in millions)

### Portfolio Refreshed Cumulative Loan to Value

	Portfolio mix	% of NPLs	% of losses
< = 80%	56 %	28 %	9 %
80% - 90%	17	10	9
> 90%	26	54	82
Other	1	8	-
Total amount	<u>\$ 118,381</u>	<u>\$ 1,786</u>	<u>\$ 496</u>

- 82% of 1Q08 losses came from loans with greater than 90% refreshed cumulative loan to value

Bank of America 



## Commercial Asset Quality Key Indicators <sup>1</sup>

(\$ in millions)

	Commercial <sup>2</sup>		Commercial Real Estate		Small Business		Commercial Lease Financing		Total Commercial	
	1Q08	4Q07	1Q08	4Q07	1Q08	4Q07	1Q08	4Q07	1Q08	4Q07
Loans EOP	\$219,190	\$217,049	\$ 62,739	\$ 61,298	\$ 20,123	\$ 19,624	\$ 22,132	\$ 22,582	\$324,184	\$320,553
Loans Avg	218,490	219,668	61,890	59,486	20,003	19,144	22,227	22,239	322,610	320,537
Net charge-offs	\$ 75	\$ 66	\$ 107	\$ 17	\$ 359	\$ 281	\$ 15	\$ 17	\$ 556	\$ 381
% of avg loans	0.14 %	0.12 %	0.70 %	0.12 %	7.21 %	5.82 %	0.27 %	0.31 %	0.69 %	0.47 %
90 Performing DPD	\$ 191	\$ 135	\$ 223	\$ 36	\$ 547	\$ 427	\$ 32	\$ 25	\$ 993	\$ 623
% of Loans	0.09 %	0.06 %	0.36 %	0.06 %	2.72 %	2.18 %	0.14 %	0.11 %	0.31 %	0.19 %
Nonperforming loans	\$ 1,050	\$ 879	\$ 1,627	\$ 1,099	\$ 153	\$ 144	\$ 44	\$ 33	\$ 2,874	\$ 2,155
% of Loans	0.48 %	0.40 %	2.59 %	1.79 %	0.76 %	0.73 %	0.20 %	0.15 %	0.89 %	0.67 %
Allowance for loan losses	\$ 2,180	\$ 2,152	\$ 1,206	\$ 1,083	\$ 2,034	\$ 1,377	\$ 227	\$ 218	\$ 5,647	\$ 4,830
% of Loans	0.99 %	0.99 %	1.92 %	1.77 %	10.11 %	7.02 %	1.03 %	0.97 %	1.74 %	1.51 %
Criticized Utilized Exposure <sup>3</sup>	\$ 11,875	\$ 9,297	\$ 9,208	\$ 6,825	\$ 1,003	\$ 837	\$ 647	\$ 594	\$ 22,733	\$ 17,553
% of Total Exposure	3.60 %	2.98 %	13.36 %	10.35 %	4.96 %	4.25 %	2.92 %	2.63 %	5.15 %	4.17 %

<sup>1</sup> Homebuilder utilized balances at 3/31/08, included in commercial real estate, were fairly flat with 4Q07 at \$14 billion. These utilized balances are included in total binding exposure which was \$21 billion.

- Criticized utilized exposure increased \$1.3 billion, which now represents roughly half of the portfolio
- NPAs rose \$500 million to \$1.3 billion
- 1Q08 charge-offs of \$107 million were driven by one large charge-off which made up half of the losses in the quarter

<sup>2</sup> Does not include certain commercial loans measured at fair value in accordance with SFAS 159.

<sup>3</sup> Includes Commercial – Domestic and Commercial – Foreign.

<sup>4</sup> Excludes Assets Held for Sale.

