# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 19, 2010

# **BANK OF AMERICA CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation)

1-6523 (Commission File Number) 56-0906609 (IRS Employer Identification No.)

100 North Tryon Street Charlotte, North Carolina 28255 (Address of principal executive offices)

(704) 386-5681 (Registrant's telephone number, including area code)

 $\begin{tabular}{ll} Not \ Applicable \\ (Former name or former address, if changed since last report) \end{tabular}$ 

Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On October 19, 2010, Bank of America Corporation (the "Registrant") announced financial results for the third quarter ended September 30, 2010, reporting a third quarter net loss of \$7.3 billion and diluted loss per common share of \$0.77. A copy of the press release announcing the Registrant's results for the third quarter ended September 30, 2010 as well as certain earnings related slides for use in connection with an earnings investor conference call and webcast are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and incorporated by reference herein.

#### ITEM 7.01. REGULATION FD DISCLOSURE.

On October 19, 2010, the Registrant will hold an investor conference call and webcast to disclose financial results for the third quarter ended September 30, 2010. The Supplemental Information package for use during this conference call is furnished herewith as Exhibit 99.3 and incorporated by reference in Item 7.01. All information in the Supplemental Information package is presented as of the particular date or dates referenced therein, and the Registrant does not undertake any obligation to, and disclaims any duty to, update any of the information provided.

The Registrant has determined that it will hold its 2011 Annual Meeting of Stockholders on May 11, 2011. The dates for submission of any shareholder proposal or other matter for consideration at the 2011 Annual Meeting of Stockholders remain as disclosed in the Registrant's proxy statement for the 2010 Annual Meeting of Stockholders dated March 17, 2010.

The information in the preceding paragraph, as well as Exhibit 99.3 referenced therein, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in filings under the Securities Act of 1933.

#### ITEM 8.01. OTHER EVENTS.

On October 19, 2010, the Registrant announced financial results for the third quarter ended September 30, 2010, reporting a third quarter net loss of \$7.3 billion and diluted loss per common share of \$0.77. A copy of the press release announcing the Registrant's results for the third quarter ended September 30, 2010 as well as certain earnings related slides for use in connection with an earnings investor conference call and webcast are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and incorporated by reference herein.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

#### (d) Exhibits.

The following exhibits are filed, or furnished in the case of Exhibit 99.3, herewith:

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	Press Release dated October 19, 2010 with respect to the Registrant's financial results for the third quarter ended September 30, 2010
99.2	Select earnings related slides for use on October 19, 2010 in connection with financial results for the third quarter ended September 30, 2010
99.3	Supplemental Information prepared for use on October 19, 2010 in connection with financial results for the third quarter ended September 30, 2010

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### BANK OF AMERICA CORPORATION

By: /s/ Charles H. Noski
Charles H. Noski
Chief Financial Officer

Dated: October 19, 2010

#### INDEX TO EXHIBITS

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October 19, 2010

Investors May Contact: Kevin Stitt, Bank of America, 1.980.386.5667 Lee McEntire, Bank of America, 1.980.388.6780

Reporters May Contact: Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

#### Bank of America Reports Third-Quarter Financial Results

Net Loss of \$7.3 Billion, or \$0.77 per Diluted Share, Includes Goodwill Impairment Charge of \$10.4 Billion

Excluding Goodwill Impairment Charge, Net Income Was \$3.1 Billion, or \$0.27 per Diluted Share 1

Credit Costs Decline for Fifth Consecutive Quarter

Tier 1 Capital Ratios Continue to Strengthen

Strong Asset Management Fees in Wealth Management Business

Investment Bank Remains No. 2 in Global Investment Banking Fees

CHARLOTTE – Bank of America Corporation today reported a net loss of \$7.3 billion, or \$0.77 per diluted share, in the third quarter of 2010, including a non-cash, non-tax deductible goodwill impairment charge of \$10.4 billion. Excluding this charge, net income was \$3.1 billion, or \$0.27 per diluted share, compared with a net loss of \$1.0 billion, or \$0.26 per diluted share, in the third quarter of 2009.

#### **About the Goodwill Impairment Charge**

As previously announced, the goodwill impairment charge is a non-cash, non-tax deductible charge applicable to the Global Card Services segment. The goodwill impairment charge does not impact regulatory capital or tangible equity ratios or liquidity, and has no impact on the company's ability to serve its customers and clients around the world.

1 Excluding the goodwill impairment charge from certain financial measures represents a non-GAAP measure. For reconciliation to GAAP measures, refer to page 21 of this press release.

The charge results from the limits to be placed on debit interchange fees under the financial reform legislation enacted in July 2010, which will reduce future revenues in the Global Card Services business.

#### **New Consumer Bank Strategy**

As a result of the legislation and other changes in the environment, the company is changing the way its consumer bank does business, focusing on a relationship enhancement strategy designed to incent customers to bring more business and to make pricing more upfront and transparent. This change moves away from a dependence on penalty fees, which the industry had adopted over the years, and provides the customer with a better banking experience. These changes are expected to result in additional revenue.

Bank of America has begun to introduce new customer solutions designed to meet these goals. In August, the company began offering eBanking, which allows customers who primarily use such alternative channels as online banking and ATMs, to be rewarded with better pricing. The bank plans to begin testing new offerings in December that will provide customers choices on how to pay for their banking services and reward them for using certain products or bringing more balances. The company is also considering other new products in the payments area that would meet the evolving needs of specific customer groups with testing scheduled to begin next year.

#### **Operating Results**

Third-quarter 2010 results compared to a year ago benefited from lower credit costs, higher net interest income due in part to the adoption of new consolidation guidance on January 1, 2010 and increases in other income, mortgage banking income and card income. These improvements were partially offset by lower service charges, lower trading account profits and a decrease in insurance income.

"Our results this quarter demonstrate continued traction with each customer group – consumers, businesses, and institutional investors," said President and Chief Executive Officer Brian Moynihan. "Our strategy is to leave nothing to chance in our goal of doing everything we can for each of our customers.

"We are adapting to the regulatory environment, credit quality continues to improve, and we are managing risk and building capital. We are realistic about the near-term challenges, and optimistic about the long-term opportunity."

#### Third-Quarter Business Highlights

Bank of America continued to leverage its global franchise. Through the third quarter of 2010, approximately 200,000 loan and deposit products
have been sold to Bank of America Merrill Lynch customers. In addition, referrals between Global Wealth and Investment Management and the
company's Global Commercial Bank and Global Banking and Markets businesses totaled approximately 3,500 in the third quarter and
approximately 10,700

year to date. The company's retirement business continues to win more business.

- Global Wealth and Investment Management reported strong growth in client assets driven by higher market prices and increased inflows into higher-yielding products. These included a \$14 billion increase in deposits and a \$6 billion increase in long-term assets under management. Global Wealth and Investment Management increased the number of its client-facing associates for the fifth consecutive quarter.
- Bank of America Merrill Lynch ranked No. 2 in global investment banking revenues with a 7 percent market share, according to Dealogic's third-quarter 2010 league tables. The company has No. 1 positions in both global and U.S. rankings in leveraged loans, syndicated loans, mortgage-and asset-backed securities and high-yield corporate debt.
- Bank of America Merrill Lynch participated in five of the top 10 merger and acquisition transactions in the third quarter. The company had the lead role in the largest U.S. equity deal this year (Metlife) and was the global coordinator for the largest equity deal in history (Petrobras).
- Bank of America continued to support the economic recovery by extending approximately \$173 billion in credit in the third quarter of 2010, according to preliminary data. Credit extensions included \$72 billion in first mortgages, \$80 billion in commercial non-real estate, \$11 billion in commercial real estate, \$3 billion in domestic consumer and small business card, \$2 billion in home equity products and \$5 billion in other consumer credit. Commercial credit extensions include a significant number of credit renewals.
- The \$72 billion in first mortgages helped nearly 322,000 people either purchase homes or refinance existing mortgages. This included approximately 17,000 first-time homebuyer credit-qualified mortgages and more than 103,000 mortgages to low- and moderate-income borrowers. Approximately 36 percent of funded first mortgages were for home purchases and 64 percent were refinances.
- Since the start of 2008, Bank of America and previously Countrywide have completed nearly 700,000 loan modifications with customers. During the
  third quarter, nearly 50,000 loan modifications were completed, including 13,000 consumers who converted from trial modifications under the U.S.
  government's Making Home Affordable Program.
- Recognizing that small businesses are an important engine for economic activity, Bank of America recently announced plans to hire more than
   1,000 small business bankers through early 2012 to provide personalized deposit, credit and cash management solutions to small business owners.

- Overall consumer customer satisfaction with Bank of America continued to improve in the third quarter of 2010 as a result of a continued focus on customer service, including several new programs designed to enhance responsiveness to customer questions and concerns.
- Average retail deposit balances rose 2 percent from the year-ago period to \$633 billion, excluding the reduction associated with the completed sale
  of First Republic Bank during the quarter. Strong growth in Bank of America Merrill Lynch Global Wealth Management drove the increase.

#### Third-Quarter 2010 Financial Summary

#### Revenue and Expense

	Three Months Ended						
(Dollars in millions)	September 30, 2010		June 30, 2010		Septem	ber 30, 2009	
Net interest income, FTE basis 1	\$	12,717	\$	13,197	\$	11,753	
Noninterest income		14,265		16,253		14,612	
Total revenue net of interest expense, FTE basis		26,982		29,450		26,365	
Noninterest expense <sup>2</sup>	\$	16,816	\$	17,253	\$	16,306	
Goodwill impairment charge		10,400		_		_	
Efficiency ratio		100.87 %		58.58 %		61.84 %	
Efficiency ratio, excluding goodwill impairment charge		62.33 %		n/a		n/a	

FTE basis is a non-GAAP measure. For reconciliation to GAAP measures, refer to page 21 of this press release. In the three months ended September 30, 2009, net interest income on a managed FTE basis was \$14.3 billion. Managed basis assumes that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented.

Revenue, net of interest expense, on a fully taxable-equivalent (FTE) basis rose 2 percent from the year-ago period. Net interest income on an FTE basis increased 8 percent from a year earlier, reflecting the impact of the adoption of new consolidation guidance, effective January 1, 2010, which added assets of approximately \$100 billion to the balance sheet as of that date. The change, while having no impact on net income, primarily increased net interest income and card income offset by increased provision for credit losses.

Compared to the second quarter of 2010, revenue, net of interest expense, on an FTE basis was down 8 percent. Net interest income on an FTE basis was down 4 percent from the second quarter of 2010, reflecting lower loan levels and the impact of the extended low rate environment. The net interest yield widened 11 basis points from the year-ago quarter due primarily to the higher-yielding loans included on our balance sheet related to the adoption of the new consolidation guidance, partially offset by the impact of spread compression. Compared to the second quarter of 2010, the net interest yield decreased 5 basis points due mainly to a shift in the mix of earning assets as higher-yielding assets ran off and were replaced with lower-yielding assets available in the lower rate environment.

Excludes goodwill impairment charge of \$10.4 billion.

n/a = Not applicable

Noninterest income declined 2 percent from the year-ago quarter due primarily to lower service charges, reduced trading account profits and lower gains on sales of debt securities. Additionally, insurance income was lower compared to the same period a year ago as a result of a \$592 million reserve related to payment protection insurance claims in the U.K. These factors were partially offset by year-over-year improvements in other income driven largely by lower losses of \$190 million primarily related to structured liabilities, compared to losses of \$1.8 billion in the year-ago period, higher mortgage banking income, and increases in card income.

Noninterest expense was up 67 percent from the year-ago quarter, primarily reflecting the goodwill impairment charge. Excluding the goodwill impairment charge, noninterest expense was up 3 percent from a year ago due primarily to higher personnel costs, increased professional fees and litigation costs. Pretax merger and restructuring charges declined \$173 million from a year earlier to \$421 million.

#### **Credit Quality**

		Three Months Ended						
	Septe	mber 30,	June 30,	Sept	ember 30,			
(Dollars in millions)	2	2010	2010_		2009			
Provision for credit losses	\$	5,396	\$ 8,105	\$	11,705			
Net charge-offs		7,197	9,557		9,624			
Net charge-off ratio 1		3.07 %	3.98 %		4.13 %			
Total managed net losses <sup>2</sup>		n/a	n/a	\$	12,932			
Total managed net loss ratio 1,2		n/a	n/a		5.03 %			

	At Se	ptember 30, 2010	At	June 30, 2010	 tember 30, 2009
Nonperforming loans, leases and foreclosed properties	\$	34,556	\$	35,598	\$ 33,825
Nonperforming loans, leases and foreclosed properties ratio <sup>3</sup>		3.71 %		3.73 %	3.72 %
Allowance for loan and lease losses	\$	43,581	\$	45,255	\$ 35,832
Allowance for loan and lease losses ratio <sup>4</sup>		4.69 %		4.75 %	3.95 %

- 1 Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases during the period.
- Periods prior to January 1, 2010 are shown on a managed basis, which prior to the adoption of new consolidation guidance included losses on securitized credit card and other loans, which are reported in net charge-offs post-adoption.
- Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
- 4 Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

n/a = not applicable

Note: Ratios do not include loans measured under the fair value option.

Credit quality continued to improve during the quarter, with net charge-offs continuing to decline in almost all portfolios. Credit costs, while still at elevated levels, fell for the fifth consecutive quarter. Additionally, delinquencies accruing past due 30 days or more, excluding FHA-insured loans, declined for the sixth consecutive quarter, and reservable criticized utilized levels decreased for the fourth consecutive quarter.

Net charge-offs were \$2.4 billion lower than the second quarter of 2010, reflecting improvement in the consumer and commercial portfolios. The decrease was primarily driven by the impact of continued improvement in delinquencies in both the consumer credit card and real estate portfolios. The allowance to annualized net charge-off coverage ratio improved in the third quarter to 1.53 times, compared with 1.18 times in the second quarter of 2010 and 0.94 times in the third quarter of 2009. Excluding purchased credit-impaired loans, the allowance to annualized net charge-off coverage ratio was 1.34, 1.05 and 0.86 times, respectively. Nonperforming loans, leases and foreclosed properties declined to \$34.6 billion, compared with \$35.6 billion at June 30, 2010 and \$33.8 billion a year ago.

The provision for credit losses was \$5.4 billion, \$2.7 billion lower than the second quarter and \$6.3 billion lower than the same period a year earlier. The provision was \$1.8 billion lower than net charge-offs, resulting in a reduction in the allowance for loan and lease losses for the quarter. This compares with a \$1.45 billion reduction in the second quarter and an addition of \$2.1 billion a year earlier.

The reserve reduction in the third quarter was primarily due to improved delinquencies, collections and bankruptcies in the domestic credit card, small business and consumer lending businesses. Additionally, improving portfolio trends in consumer real estate products and reductions across the core commercial portfolio, reflecting stabilization of borrower credit profiles and economic conditions contributed to the reserve reduction. These were partially offset by reserve additions for certain purchased credit-impaired consumer portfolios obtained through acquisitions.

#### **Capital and Liquidity Management**

(Dollars in millions, except per share information)

	At Septe	mber 30, 2010	At Jur	ne 30, 2010	At September 30, 2009		
Total shareholders' equity	\$	230,495	\$	233,174	\$	257,683	
Tier 1 common ratio		8.45 %		8.01 %		7.25 %	
Tier 1 capital ratio		11.16 %		10.67 %		12.46 %	
Total capital ratio		15.65 %		14.77 %		16.69 %	
Tangible common equity ratio <sup>1</sup>		5.77 %		5.36 %		4.82 %	
Tangible book value per share 1	\$	12.91	\$	12.14	\$	12.00	

Tangible common equity ratio and tangible book value per share are non-GAAP measures. Other companies may define or calculate the tangible common equity ratio and tangible book value per share differently. For reconciliation to GAAP measures, refer to page 21 of this press release.

Capital ratios strengthened from the second quarter of 2010 due to retained earnings and the sale of First Republic Bank. Additionally, the total capital ratio and tangible common equity ratio benefited from the mark-to-market after-tax adjustment in equity of \$6.2 billion on the company's investment in China Construction Bank that is within a year of the expiration of sales restrictions. The company's liquidity position strengthened during the quarter as customers continued to reduce debt. The company's total global excess liquidity sources rose more than \$30 billion from the second quarter of 2010 to \$324 billion. At September 30, 2010, the company's time-to-required funding was 23 months.

During the quarter, a cash dividend of \$0.01 per common share was paid, and the company declared \$348 million in preferred dividends. Period-end common shares issued and outstanding were 10.03 billion for the second and third quarters of 2010 and 8.65 billion for the third quarter of 2009. The increase in outstanding shares year over year was driven primarily by the company's capital-raising initiative in the fourth quarter of 2009 and the related conversion of common equivalent shares into common stock in the first quarter of 2010.

#### **Business Segment Results**

#### **Deposits**

	Three Months Ended							
(Dollars in millions)	Septer	September 30, 2010		June 30, 2010		nber 30, 2009		
Total revenue, net of interest expense,		_						
FTE basis	\$	3,060	\$	3,604	\$	3,632		
Provision for credit losses		62		61		93		
Noninterest expense		2,693		2,490		2,286		
Net income		195		668		814		
Efficiency ratio, FTE basis		88.03 %		69.08 %		62.93 %		
Return on average equity		3.17 %		11.07 %		13.63 %		
Average deposits	\$	408,009	\$	415,669	\$	418,449		
	At Sept	ember 30, 2010	At June 30, 2010		At Septe	ember 30, 2009		
Period-end deposits	\$	406,340	\$	411,679	\$	416,951		

**Deposits** net income of \$195 million declined \$619 million from the year-ago period due to decreases in revenue and higher noninterest expense. The revenue decline was driven by the impact of Regulation E, which was effective beginning this quarter, and related overdraft policy changes implemented beginning in the fourth quarter of 2009. This was partially offset by disciplined pricing and a customer shift to more liquid products, which led to increased net interest income.

Noninterest expense increased 18 percent from a year ago as a higher proportion of costs associated with banking center sales and service efforts were aligned to Deposits from the other consumer businesses.

Average deposits declined 2 percent from a year ago driven by the decline in higher-yielding former Countrywide deposits and the transfer of certain deposits to other client-managed businesses, partially offset by organic growth.

#### **Global Card Services**

		Three Months Ended							
(Dollars in millions)	September 30, 2010		Jun	June 30, 2010		mber 30, 2009			
Total revenue, net of interest expense,									
FTE basis 1	\$	5,711	\$	6,861	\$	7,250			
Provision for credit losses 1		3,177		3,795		6,823			
Noninterest expense 2		1,699		1,776		1,915			
Goodwill impairment charge		10,400		_		_			
Net income (loss)		(9,871)		820		(955)			
Efficiency ratio, FTE basis		n/m		25.86 %		26.40 %			
Return on average equity		n/m		8.12 %		n/m			
Average loans 1	\$	171,191	\$	177,571	\$	208,650			
	At Septe	At September 30, 2010		At June 30, 2010		ember 30, 2009			
Period-end loans 1	\$	168,845	\$	173,021	\$	202,860			

Results for 2009 shown on a managed basis. Managed basis assumed that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented and represented provision for credit losses on held loans combined with realized credit losses associated with the securitized credit card loan portfolio. For more information and detailed reconciliation, refer to page 21 of this press release.

**Global Card Services** reported a net loss of \$9.9 billion due to the \$10.4 billion goodwill impairment charge. Excluding this charge, Global Card Services would have reported net income of \$529 million, compared to a net loss of \$955 million a year ago.

Revenue decreased \$1.5 billion from a year ago, driven by lower average loans, reduced interest and fee income primarily resulting from the implementation of the CARD Act and the impact of recording a \$592 million reserve related to future payment protection insurance claims in the U.K.

Provision for credit losses decreased \$3.6 billion from a year ago driven by \$3.2 billion lower charge-offs and reserve reductions due to lower delinquencies and decreasing bankruptcies as a result of the improved economic environment.

Noninterest expense increased compared to a year ago due to the goodwill impairment charge. Excluding this impairment charge, noninterest expense decreased 11 percent compared to the year-ago period as a higher proportion of

Excludes goodwill impairment charge of \$10.4 billion.

n/m = not meaningful

costs associated with banking center sales and service efforts were aligned to Deposits from Global Card Services.

#### **Home Loans and Insurance**

	Three Months Ended							
(Dollars in millions)	Septer	mber 30, 2010	Jun	e 30, 2010	Septen	nber 30, 2009		
Total revenue, net of interest expense,						<u> </u>		
FTE basis	\$	3,744	\$	2,795	\$	3,413		
Provision for credit losses		1,302		2,390		2,897		
Noninterest expense		2,979		2,817		3,049		
Net income (loss)		(344)		(1,534)		(1,635)		
Efficiency ratio, FTE basis		79.57 %		100.78 %		89.33 %		
Average loans	\$	127,713	\$	130,664	\$	132,599		
	At Septe	At September 30, 2010		At June 30, 2010		At September 30, 2009		
Period-end loans	\$	127,701	\$	129,798	\$	134,255		

The net loss of \$344 million in **Home Loans and Insurance** decreased \$1.3 billion from the year-ago period. Revenue increased 10 percent largely due to higher mortgage banking income primarily driven by improved mortgage servicing rights results, net of hedges, and higher production income driven by wider production margins. These improvements were partially offset by a \$417 million increase in representations and warranties expense.

Provision for credit losses decreased \$1.6 billion driven primarily by improving portfolio trends, which led to lower net charge-offs and reserve reductions compared to the reserve increases in the prior year. In addition, provision for credit losses benefited from a lower reserve addition in the Countrywide purchased credit-impaired home equity portfolio.

Noninterest expense was essentially flat from a year ago as lower production and insurance expenses were offset by higher costs related to the increase in default management staff and other loss mitigation activities.

#### **Global Commercial Banking**

		Three Months Ended						
(Dollars in millions)	Septem	ber 30, 2010	June 30, 2010		Septer	nber 30, 2009		
Total revenue, net of interest expense,								
FTE basis	\$	2,559	\$	2,778	\$	2,772		
Provision for credit losses		554		623		2,057		
Noninterest expense		1,000		909		959		
Net income (loss)		637		790		(160)		
Efficiency ratio, FTE basis		39.06 %		32.73 %		34.61 %		
Return on average equity		6.14 %		7.55 %		n/m		
Average loans and leases	\$	198,839	\$	206,111	\$	225,994		
Average deposits		148,534		145,427		131,548		

n/m = not meaningful

Global Commercial Banking net income increased \$797 million from the year-ago loss of \$160 million due to lower credit costs.

Revenue decreased \$213 million from a year ago primarily due to a lower residual net interest income allocation related to asset and liability management activities and, to a lesser extent, declines in net interest income from lower average loan balances. These were partially offset by improved loan spreads on new, renewed and amended facilities. In addition, revenue was positively impacted by strong deposit growth as clients remained very liquid.

The provision for credit losses decreased \$1.5 billion from a year ago driven by reserve reductions and lower net charge-offs in the commercial real estate portfolio, reflecting stabilization of appraised values primarily in the homebuilder portfolio and fewer single name charge-offs, combined with lower net charge-offs in the commercial domestic portfolio, reflecting improved borrower credit profiles.

Average loan and lease balances decreased \$27.2 billion from a year ago due to client deleveraging and low new loan demand. Average deposit balances continued to grow, increasing by \$17.0 billion, as clients managed to new liquidity levels.

#### **Global Banking and Markets**

	Three Months Ended						
(Dollars in millions)	September 30, 2010		Jun	e 30, 2010	September 30, 2009		
Total revenue, net of interest expense, FTE basis	\$	7,176	\$	6,005	\$	7,674	
Provision for credit losses		(157)		(133)		538	
Noninterest expense		4,446		4,788		3,653	
Net income		1,448		928		2,242	
Efficiency ratio, FTE basis		61.96 %		79.73 %		47.60 %	
Return on average equity		10.94 %		7.00 %		17.49 %	
Total average assets	\$	745,097	\$	771,267	\$	754,295	
Total average deposits		106,865		112,959		104,228	

Global Banking and Markets net income decreased \$794 million from strong year-ago levels, driven by reduced revenues, increased noninterest expense and higher income tax expense partially offset by lower credit costs.

Revenue decreased 7 percent from the year-ago period due to lower sales and trading revenues, partially offset by higher Investment Banking fees and revenues from Corporate Banking. Compared to the second quarter, revenue rose 20 percent due to an improved trading environment, primarily in Credit sales and trading.

Provision for credit losses declined \$695 million from a year ago primarily driven by lower net charge-offs and reserve reductions in the corporate portfolio, reflecting improvement in borrower credit profiles and reduction in reservable criticized levels.

Noninterest expense increased \$793 million driven by higher compensation costs, which reflects the year-over-year impact of changing compensation last year to deliver a greater portion of incentives over time and increases in other operating costs. Additionally, the most recent period was impacted by a \$388 million charge related to the U.K. tax rate change, impacting the carrying value of the deferred tax asset.

Fixed Income, Currency and Commodities sales and trading revenue fell to \$3.5 billion, compared to \$4.0 billion a year ago, due to the relative changes in spreads over last year, mainly in Credit. Compared to the second quarter of 2010, Fixed Income, Currency and Commodities sales and trading revenue rose \$1.2 billion due to spread tightening, increased customer activity and eased concerns from the European sovereign debt crisis.

Equities sales and trading revenue declined to \$1.0 billion from \$1.3 billion a year ago, driven primarily by a decrease in volumes as well as reductions in equity derivatives revenue. Compared to the second quarter of 2010, equities revenue rose \$122 million primarily due to the rebound from adverse market conditions in the prior period.

#### Global Wealth and Investment Management

	Three Months Ended										
(Dollars in millions)	Septer	mber 30, 2010	Jun	e 30, 2010	Septer	mber 30, 2009					
Total revenue, net of interest expense,											
FTE basis	\$	4,072	\$	4,331	\$	3,872					
Provision for credit losses		128		121		515					
Noninterest expense		3,449		3,369		3,005					
Net income		313		356		234					
Efficiency ratio, FTE basis		84.70 %		77.78 %		77.64 %					
Return on average equity		5.19 %		6.07 %		4.94 %					
Average loans	\$	99,318	\$	99,007	\$	101,155					
Average deposits		237,878		229,272		214,992					
(in billions)	At Septe	At September 30, 2010		ne 30, 2010	At Sept	ember 30, 2009					
Assets under management <sup>1</sup>	\$	624.1	\$	603.3	\$	739.8					
Total net client balances 1,2		2,169.1	2,091.7	2,232.3							

Assets under management (AUM) and total net client assets include the Columbia Management long-term asset management business through the date of sale on May 1, 2010.

Global Wealth and Investment Management net income increased \$79 million from a year earlier driven by lower credit costs and higher noninterest income, partially offset by higher noninterest expense.

Revenue increased \$200 million from a year earlier to \$4.1 billion driven by higher asset management fees and the absence of support for certain cash funds in the prior year, partially offset by lower brokerage income.

The provision for credit losses decreased \$387 million from a year ago to \$128 million driven by lower reserve additions and net charge-offs in the consumer real estate and commercial portfolios, along with the absence of a prior-year single large commercial charge-off.

Net client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans.

Noninterest expense increased from a year ago due primarily to higher revenue-related expenses, personnel costs, higher litigation and support costs.

#### All Other

All Other reported net income of \$323 million compared to a \$1.5 billion net loss a year ago, as higher revenue reflected an increase in net interest income and negative fair value adjustments of \$190 million related to structured liabilities, compared to negative fair value adjustments of \$1.8 billion in the year-ago period. This was partially offset by an increase in the provision for credit losses.

The provision for credit losses increased from a year ago primarily due to the impact of the new consolidation guidance as the prior year period included a securitization offset to present Global Card Services on a managed basis. This was partially offset by reserve reductions to the residential mortgage portfolio due to improving portfolio trends as compared to reserve additions in the prior year. In addition, the provision benefited from a lower reserve addition in the Countrywide purchased credit-impaired discontinued real estate portfolio.

All Other consists primarily of equity investments, the residential mortgage portfolio associated with asset and liability management (ALM) activities, the residual impact of the cost allocation process, merger and restructuring charges, intersegment eliminations, fair value adjustments related to structured liabilities and the results of certain consumer finance, investment management and commercial lending businesses that are being liquidated. Prior to January 1, 2010, All Other also included the offsetting securitization impact to present Global Card Services on a managed basis. For more information and detailed reconciliation, please refer to the data pages supplied with this press release.

Note: President and Chief Executive Officer Brian Moynihan and Chief Financial Officer Charles Noski will discuss third-quarter 2010 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations Web site at <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>. For a listen-only connection to the conference call, dial 1.888.245.1801 (U.S.) or 1.785.424.1733 (international) and the conference ID: 79795.

#### Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small- and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 57 million consumer and small business relationships with approximately 5,900 retail banking offices and approximately 18,000 ATMs and award-winning online banking with 29 million active users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and

trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 4 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

#### Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipate," "expect," "expect," "estimate," "intend," "plan," "goal," "believe," or other words of similar meaning. The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, including future risk-weighted assets and any mitigation efforts to reduce risk-weighted assets, representations and warranties reserves, expenses and repurchase activity, net interest income, credit trends and conditions, including credit losses, credit reserves, charge-offs, delinquency trends and nonperforming asset levels, consumer and commercial service charges, including the impact of changes in the company's overdraft policy as well as from the Electronic Fund Transfer Act, the company's ability to mitigate a decline in revenues, liquidity, regulatory and GAAP capital levels, including complying with any Basel capital requirements without raising additional capital, revenue impact of the Credit Card Accountability, Responsibility and Disclosure Act of 2009 (the CARD Act), revenue impact resulting from and any mitigation actions taken in response to the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act), mortgage production levels, long-term debt levels, runoff of loan portfolios, the number of delayed foreclosure sales and the resulting financial impact, and other similar matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of

You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. "Risk Factors" of Bank of America's 2009 Annual Report on Form 10-K and Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 and in any of Bank of America's subsequent SEC filings: the foreclosure revenue and assessment process, the effectiveness of the company's response and any third party claims asserted in connection with the foreclosures; negative economic conditions; Bank of America's modification policies and related results, the level and volatility of the capital markets, interest rates, currency values and other market indices; changes in consumer, investor and counterparty confidence, and the related impact on financial markets and institutions; Bank of America's credit ratings and the credit ratings of its securitizations; estimates of fair value of certain Bank of America's assets and liabilities; legislative and regulatory actions in the United States (including the impact of the Financial Reform Act, the Electronic Fund Transfer Act, the CARD Act and related regulations and interpretations) and

internationally; the identification and effectiveness of any initiatives to mitigate the negative impact of the Financial Reform Act; the impact of litigation and regulatory investigations, including costs, expenses, settlements and judgments; various monetary and fiscal policies and regulations of the U.S. and non-U.S. governments; changes in accounting standards, rules and interpretations (including the new consolidation guidance), inaccurate estimates or assumptions in the application of accounting policies, including in determining reserves, applicable guidance regarding goodwill accounting and the impact on Bank of America's financial statements; increased globalization of the financial services industry and competition with other U.S. and international financial institutions; Bank of America's ability to attract new employees and retain and motivate existing employees; mergers and acquisitions and their integration into Bank of America, including the company's ability to realize the benefits and cost savings from and limit any unexpected liabilities acquired as a result of the Merrill Lynch acquisition; Bank of America's reputation; and decisions to downsize, sell or close units or otherwise change the business mix of Bank of America.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

**BofA Global Capital Management Group, LLC ("BofA Global Capital Management")** is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

Bank of America Merrill Lynch is the marketing name for the global banking and global markets businesses of Bank of America Corporation. Lending, derivatives, and other commercial banking activities are performed by banking affiliates of Bank of America Corporation, including Bank of America, N.A., member FDIC. Securities, financial advisory, and other investment banking activities are performed by investment banking affiliates of Bank of America Corporation ("Investment Banking Affiliates"), including Banc of America Securities LLC, and Merrill Lynch, Pierce, Fenner & Smith Incorporated, which are both registered broker-dealers and members of FINRA and SIPC. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured \* May Lose Value \* Are Not Bank Guaranteed. Bank of America Corporation's broker-dealers are not banks and are separate legal entities from their bank affiliates. The obligations of the broker-dealers are not obligations of their bank or thrift affiliates (unless explicitly stated otherwise), and these bank affiliates are not responsible for securities sold, offered or recommended by the broker-dealers. The foregoing also applies to other non-bank, non-thrift affiliates.

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# Bank of America Corporation and Subsidiaries Selected Financial Data

(Dollars in millions, except per share data; share	s in thousands)
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Period-end common shares issued and outstanding

Summary Income Statement		ths Ended nber 30	Third Quarter	Second Quarter	Third Quarter
	2010	2009	2010	2010	2009
Net interest income	\$ 39,084	\$ 35,550	\$ 12,435	\$ 12,900	\$ 11,423
Ioninterest income	48,738	59,017	14,265	16,253	14,612
Total revenue, net of interest expense	87,822	94,567	26.700	29,153	26,035
rovision for credit losses	23,306	38,460	5,396	8,105	11,705
oninterest expense (5)	50,394	48,140	16,395	16,745	15,712
soodwill impairment	10,400	-	10,400		
lerger and restructuring charges	1,450	2,188	421	508	594
Income (loss) before income taxes	2,272	5,779	(5,912)	3,795	(1,976)
ncome tax expense (benefit)	3,266	(691)	1,387	672	(975)
Net income (loss)	<u>\$ (994)</u>	\$ 6,470	<u>\$ (7,299)</u>	\$ 3,123	\$ (1,001)
Preferred stock dividends and accretion	1,036	3,478	348	340	1,240
Net income (loss) applicable to common shareholders	\$ (2,030)	\$ 2,992	\$ (7,647)	\$ 2,783	\$ (2,241)
· · · · · · ·		<del></del>			
Earnings (loss) per common share	\$ (0.21)	\$ 0.39	\$ (0.77)	\$ 0.28	\$ (0.26)
viluted (loss) earnings per common share	(0.21)	0.39	(0.77)	0.27	(0.26)
	NV 14	de a Feedard	Think	0	Thind
Summary Avorage Balance Sheet		ths Ended	Third	Second	Third
ummary Average Balance Sheet		nber 30	Quarter	Quarter	Quarter
	2010	2009	2010	2010	2009
otal loans and leases	\$ 964,302	\$ 963,260	\$ 934,860	\$ 967,054	\$ 930,255
ebt securities	317,906	268,291	328,097	314,299	263,712
otal earning assets	1,902,303	1,837,706	1,863,819	1,910,790	1,790,000
otal assets	2,456,396	2,442,905	2,371,207	2,489,745	2,390,675
otal deposits	982,132	976,182	973,846	991,615	989,295
hareholders' equity	232,458	242,638	233,978	233,461	255,983
Common shareholders' equity	210,643	177,289	215,911	215,468	197,230
erformance Ratios	Septer 2010	ths Ended nber 30 2009	Third Quarter 2010	Second Quarter 2010	Third Quarter 2009
Return on average assets	n/m	0.35	6 <b>n/m</b>	0.50 %	n/m
Return on average common shareholders' equity	n/m	2.26	n/m	5.18	n/m
	Nino Mon	ths Ended	Third	Second	Third
Credit Quality		nber 30	Quarter	Quarter	Quarter
redit Quality		inder 30		Quarter	Quarter
	2040	2000	2040	2010	
	2010	2009	2010	2010	2009
	\$ 27,551	\$ 25,267	\$ 7,197	\$ 9,557	2009 \$ 9,624
nnualized net charge-offs as a % of average loans and leases outstanding (1)	\$ 27,551 3.84 %	\$ 25,267 3.53	\$ 7,197 % 3.07 %	\$ 9,557 3.98 %	2009 \$ 9,624 4.13
nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses	\$ 27,551 3.84 % \$ 23,306	\$ 25,267 3.53 \$ 38,460	\$ 7,197 6 3.07 % \$ 5,396	\$ 9,557 3.98 % \$ 8,105	2009 \$ 9,624 4.13 \$ 11,705
nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses otal consumer credit card managed net losses	\$ 27,551 3.84 %	\$ 25,267 3.53	\$ 7,197 % 3.07 %	\$ 9,557 3.98 %	2009 \$ 9,624 4.13
nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses otal consumer credit card managed net losses otal consumer credit card managed net losses as a % of average managed credit	\$ 27,551 3.84 % \$ 23,306 n/a	\$ 25,267 3.53 \$ 38,460 14,318	\$ 7,197 3.07 % \$ 5,396 n/a	\$ 9,557 3.98 % \$ 8,105 n/a	2009 \$ 9,624 4.13 \$ 11,705 5,477
nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses otal consumer credit card managed net losses	\$ 27,551 3.84 % \$ 23,306	\$ 25,267 3.53 \$ 38,460	\$ 7,197 3.07 % \$ 5,396 n/a	\$ 9,557 3.98 % \$ 8,105	2009 \$ 9,624 4.13 \$ 11,705 5,477
nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses otal consumer credit card managed net losses otal consumer credit card managed net losses as a % of average managed credit	\$ 27,551 3.84 % \$ 23,306 n/a	\$ 25,267 3.53 \$ 38,460 14,318	\$ 7,197 3.07 % \$ 5,396 n/a	\$ 9,557 3.98 % \$ 8,105 n/a	2009 \$ 9,624 4.13 \$ 11,705 5,477
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nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses otal consumer credit card managed net losses otal consumer credit card managed net losses as a % of average managed credit card receivables  otal nonperforming loans, leases and foreclosed properties onperforming loans, leases and foreclosed properties as a % of total loans,	\$ 27,551 3.84 % \$ 23,306 n/a	\$ 25,267 3.53 \$ 38,460 14,318	\$ 7,197 3.07 % \$ 5,396 n/a 6 n/a September 30 2010 \$ 34,556	\$ 9,557 3.98 % \$ 8,105 n/a n/a June 30 2010 \$ 35,598	2009 \$ 9,624 4.13 \$ 11,705 5,477 12.90 September 30 2009 \$ 33,825
nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses otal consumer credit card managed net losses otal consumer credit card managed net losses as a % of average managed credit card receivables  otal nonperforming loans, leases and foreclosed properties onperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties (1)	\$ 27,551 3.84 % \$ 23,306 n/a	\$ 25,267 3.53 \$ 38,460 14,318	\$ 7,197 3.07 % \$ 5,396 n/a	\$ 9,557 3.98 % \$ 8,105 n/a n/a  June 30 2010 \$ 35,598	2009 \$ 9,624 4.13 \$ 11,705 5,477 12.90 September 30 2009 \$ 33,825
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nnualized net charge-offs as a % of average loans and leases outstanding (1) rovision for credit losses otal consumer credit card managed net losses otal consumer credit card managed net losses as a % of average managed credit card receivables  otal nonperforming loans, leases and foreclosed properties onperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties on foreclosed properties (1) llowance for loan and lease losses	\$ 27,551 3.84 % \$ 23,306 n/a	\$ 25,267 3.53 \$ 38,460 14,318	\$ 7,197 3.07 % \$ 5,396 n/a	\$ 9,557 3.98 % \$ 8,105 n/a n/a  June 30 2010 \$ 35,598	2009 \$ 9,624 4.13 \$ 11,705 5,477 12.90 September 30 2009 \$ 33,825 3.72 \$ 35,832
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10,033,705

10,033,017

8,650,314

	Nine Montl Septem		Third Quarter	Second Quarter	Third Quarter
	2010	2009	2010	2010	2009
Shares issued (3)	1,383,461	3,632,878	688	1,016	(1,145)
Average common shares issued and outstanding	9,706,951	7,423,341	9,976,351	9,956,773	8,633,834
Average diluted common shares issued and outstanding	9,706,951	7,449,911	9,976,351	10,029,776	8,633,834
Dividends paid per common share	\$ 0.03	\$ 0.03	\$ 0.01	\$ 0.01	\$ 0.01

	September 30	June 30	September 30
Summary End of Period Balance Sheet	2010	2010	2009
Total loans and leases	\$ 933,910	\$ 956,177	\$ 914,266
Total debt securities	322,862	315,200	256,745
Total earning assets	1,863,206	1,850,517	1,823,932
Total assets	2,327,811	2,363,878	2,251,043
Total deposits	977,322	974,467	974,899
Total shareholders' equity	230,495	233,174	257,683
Common shareholders' equity	212,391	215,181	198,843
Book value per share of common stock <sup>(4)</sup>	21.17	21.45	22.99
Tangible book value per share of common stock <sup>(4)</sup>	12.91	12.14	12.00

- (1) Ratios do not include loans measured at fair value under the fair value option at and for the three and nine months ended September 30, 2010 and 2009.
- (2) Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP measures. For corresponding reconciliations of tangible shareholders' equity and tangible assets to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 21. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation.
- (3) 2009 amounts include approximately 1.375 billion shares issued in the Merrill Lynch acquisition.
- (4) Book value per share of common stock includes the impact of the conversion of common equivalent shares to common shares. Tangible book value per share of common stock represents ending common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding plus the number of common shares issued upon conversion of common equivalent shares.
- (5) Excludes merger and restructuring charges and goodwill impairment charge.
- n/a = not applicable
- n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Quarterly Business Segment Results

(Dollars in millions)

	All
GWIM	Other (1)
4,072	\$ 660
128	330
3,449	550
313	323
84.70	% n/m
5.19	n/m
99,318	\$ 238,457
237,878	44,586
	All
GWIM	Other (1)
	99,318 237,878

Third Quarter 2010

										Global		(	Global					
			Glo	bal Card		Hor	me Loans		Co	ommercial		Ва	inking &					All
	Deposits		Se	rvices (1)		& I	nsurance		- 1	Banking		N	larkets		(	GWIM		Other (1)
Total revenue, net of interest expense	\$ 3,604		\$	6,861		\$	2,795		\$	2,778		\$	6,005		\$	4,331		\$ 3,076
Provision for credit losses	61			3,795			2,390			623			(133)			121		1,248
Noninterest expense	2,490			1,776			2,817			909			4,788			3,369		1,104
Net income (loss)	668			820			(1,534)			790			928			356		1,095
Efficiency ratio (2)	69.08	%		25.86	%		100.78	%		32.73	%		79.73	%		77.78	%	n/m
Return on average equity	11.07			8.12			n/m			7.55			7.00			6.07		n/m
Average - Total loans and leases	n/m		\$	177,571		\$	130,664		\$	206,111		\$	95,902		\$	99,007		\$ 257,245
Average - Total deposits	\$ 415,669			n/m			n/m			145,427			112,959			229,272		64,202

						Thi	ird Quarte	er 2009							
							Glob	al		Global					
			Global Card		Home Loans		Comme	ercial		Banking &					All
	eposits		Services (1)		& Insurance		Banki	ng		Markets		GWIM		0	ther (1)
Total revenue, net of interest expense	\$ 3,632		\$ 7,250		\$ 3,413		\$ 2	2,772	\$	7,674		\$ 3,872		\$	(2,248)
Provision for credit losses	93		6,823		2,897		2	2,057		538		515			(1,218)
Noninterest expense	2,286		1,915		3,049			959		3,653		3,005			1,439
Net income (loss)	814		(955)		(1,635)			(160)		2,242		234			(1,541)
Efficiency ratio (2)	62.93	%	26.40	%	89.33	%	3	34.61	%	47.60	%	77.64	%		n/m
Return on average equity	13.63		n/m		n/m			n/m		17.49		4.94			n/m
Average - Total loans and leases	n/m		\$ 208,650		\$ 132,599		\$ 225	5,994	\$	105,995		\$ 101,155		\$	155,184
Average - Total deposits	\$ 418,449		n/m		n/m		131	1,548		104,228		214,992			95,131

<sup>(1)</sup> In 2010, Global Card Services is presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis and provision for credit losses represented: For Global Card Services - Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio, and for All Other - Provision for credit losses combined with the Global Card Services securitization offset.

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Fully taxable-equivalent (FTE) basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes, see Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page 21. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation.

#### **Bank of America Corporation and Subsidiaries**

#### **Year-to-Date Business Segment Results**

(Dollars in millions)

Nine Months Ended September 30, 2010 Global Global Global Card Commercial Banking & ΑII **Home Loans** Deposits Services (1) & Insurance Banking Markets **GWIM** Other (1) 10,297 19,375 12,572 5,017 Total revenue, net of interest expense 10,163 8,367 22,931 Provision for credit losses 160 10,507 7,292 2,103 2,796 491 (43)7,678 5,207 9,125 2,876 13,602 10,011 3,345 Noninterest expense Net income (loss) (8,088) (3,950) 5,595 627 1,553 2,140 1,129 Efficiency ratio (2) 74.57 26.87 89.78 34.37 59.32 79.63 n/m Return on average equity 8.57 n/m n/m 6.82 13.97 6.53 n/m 97,925 250,553 Average - Total loans and leases n/m 179,290 130,685 206,209 99,122 Average - Total deposits 412,593 n/m n/m 145,857 107,927 230,604 59,640

						Nine Mo	nths	Ende	d September	30, 2	009						
			01-	h - 1 O 1		 		0	Global			Global					A.II
	eposits			bal Card rvices <sup>(1)</sup>		me Loans nsurance			ommercial Banking			anking & Markets		GWIM		C	All Other <sup>(1)</sup>
Total revenue, net of interest expense	\$ 10,480		\$	21,959		\$ 13,112		\$	8,324		\$	27,025		\$ 11,996		\$	2,635
Provision for credit losses	268			22,699		8,995			5,925			1,451		1,007			(1,885)
Noninterest expense	7,173			5,848		8,540			2,902			12,328		9,263			4,274
Net income (loss)	1,966			(4,267)		(2,856)			(259)			8,623		1,123			2,140
Efficiency ratio (2)	68.45	%		26.64	%	65.13	%		34.87	%		45.62	%	77.22	%		n/m
Return on average equity	11.19			n/m		n/m			n/m			23.61		8.41			n/m
Average - Total loans and leases	n/m		\$	216,101		\$ 129,910		\$	232,426		\$	114,578		\$ 104,444		\$	165,086
Average - Total deposits	\$ 403,551			n/m		n/m			125,333			103,630		226,964			92,139

<sup>(1)</sup> In 2010, Global Card Services is presented in accordance with new consolidation guidance. The 2009 period is presented on a managed basis and provision for credit losses represented: For Global Card Services - Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio, and for All Other - Provision for credit losses combined with the Global Card Services securitization offset.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

<sup>(2)</sup> FTE basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

# Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

	Nine	ns Ended			Third		Second		Third			
Fully taxable-equivalent basis data (1)	September 30					Quarter		Quarter		C	Quarter	
	2010	2009			2010			2010			2009	
Net interest income	\$39,984		\$ 36,514		\$	12,717		\$ 13,197		\$	11,753	
Total revenue, net of interest expense	88,722		95,531			26,982		29,450			26,365	
Net interest yield (2)	2.81	%	2.65	%		2.72	%	2.77	%		2.61	%
Efficiency ratio	70.16		52.68			100.87		58.58			61.84	

Other Data	September 30	June 30	September 30
	2010	2010	2009
Full-time equivalent employees	285,822	283,224	282,457
Number of banking centers - domestic	5,879	5,900	6,008
Number of branded ATMs - domestic	17,929	18,078	18,254

- (1) FTE basis is a non-GAAP measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Reconciliation to GAAP Financial Measures on page 21).
- (2) Calculation includes fees earned on overnight deposits placed with the Federal Reserve of \$305 million and \$249 million for the nine months ended September 30, 2010 and 2009; \$107 million, \$106 million, and \$92 million for the third, second, and first quarters of 2010, and \$130 million and \$107 million for the fourth and third quarters of 2009, respectively. For more information see Quarterly and Year-to-Date Average Balances and Interest Rates Fully Taxable-equivalent Basis on pages 18 and 19.

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Performance ratios, excluding goodwill impairment charge (1)

	Nine Months Ended September 30 2010	Third Quarter 2010
Per common share information		
Earnings (loss)	\$ 0.83	\$ 0.27
Diluted earnings (loss)	0.82	0.27
Efficiency ratio (2)	58.43 %	62.33 %
Return on average assets	0.51	0.52
Return on average common shareholders' equity	5.23	5.06
Return on average tangible common shareholders' equity (3)	10.36	9.77
Return on average tangible shareholders' equity (3)	9.03	8.54

- (1) Total noninterest expense, excluding goodwill impairment charge, net income, excluding goodwill impairment charge and net income applicable to common shareholders, excluding goodwill impairment charge are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the corporation. (See Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 21).
- (2) Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 21).
- (3) Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. For corresponding reconciliations of average tangible common shareholders' equity and tangible shareholders' equity to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 21. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Reconciliation to GAAP Financial Measures

(Dollars in millions shares in thousands)

Related deferred tax liabilities

Tangible assets

The Corporation evaluates its business based upon a fully taxable-equivalent basis which is a non-GAAP measure. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The adjustment of net interest income to a fully taxable-equivalent basis results in a corresponding increase in income tax expense. The Corporation also evaluates its business based upon ratios that utilize tangible equity which is a non-GAAP measure. Return on average tangible common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of average shareholders' equity reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share net represents ending common shareholders' equity less

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the three months ended September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009 and September 30, 2009 and the nine months ended September 30, 2010, and 2009

three months ended September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009 and September 30, 2009	and the nine months ended September	30, 2010 and 2009.
	Nine Months Ended	Third Second Third
	September 30	Quarter Quarter Quarter
	<b>2010</b> 2009	<b>2010</b> 2010 2009
Reconciliation of net interest income to net interest income FTE basis		
Net interest income	<b>\$ 39,084</b> \$ 35,550	<b>\$ 12,435</b> \$ 12,900 \$ 11,423
Fully taxable-equivalent adjustment  Net interest income fully taxable-equivalent basis	900 964 \$ 39,984 \$ 36,514	<b>282</b> 297 330
		<u>\$ 12,717</u> <u>\$ 13,197</u> <u>\$ 11,753</u>
Reconciliation of total revenue, net of interest expense to total revenue, net of interest	expense FIE basis	
Total revenue, net of interest expense Fully taxable-equivalent adjustment	<b>\$ 87,822</b> \$ 94,567 <b>900</b> 964	<b>\$ 26,700</b> \$ 29,153 \$ 26,035 <b>282</b> 297 330
Total revenue, net of interest expense fully taxable-equivalent basis	\$ <b>88,722</b> \$ 95,531	\$ 26,982 \$ 29,450 \$ 26,365
		<u> </u>
Reconciliation of total noninterest expense to total noninterest expense, excluding goo	odwill impairment charge	
Total noninterest expense	<b>\$ 62,244</b> \$ 50,328	<b>\$ 27,216</b> \$ 17,253 \$ 16,306
Goodwill impairment  Total noninterest expense, excluding goodwill impairment charge	(10,400) — \$ 51,844 \$ 50,328	(10,400) — — — \$ 16,816 \$ 17,253 \$ 16,306
Total nonlinerest expense, excluding goodwin impairment charge	φ 31,044 φ 30,320	φ 10,810 φ 17,233 φ 10,300
Reconciliation of income before income taxes to pretax pre-provision income FTE basi	<u>s</u>	
Income before income taxes	<b>\$ 2,272</b> \$ 5,779	<b>\$ (5,912)</b> \$ 3,795 \$ (1,976)
Provision for credit losses Fully taxable-equivalent adjustment	<b>23,306</b> 38,460 <b>900</b> 964	<b>5,396</b> 8,105 11,705 <b>282</b> 297 330
Pretax pre-provision income fully taxable-equivalent basis	\$ <b>26,478</b> \$ 45,203	\$ (234) \$ 12,197 \$ 10,059
	4 - h - u - u -	· —— —
Reconciliation of net income (loss) to net income (loss), excluding goodwill impairmen	t cnarge	
Net income (loss)	<b>\$ (994)</b> \$ 6,470	<b>\$ (7,299)</b> \$ 3,123 \$ (1,001
Goodwill impairment  Net income (loss), excluding goodwill impairment charge	10,400 — \$ 9,406 \$ 6,470	10,400 — — — — — — — — — — — — — — — — — —
		<u> </u>
Reconciliation of net income (loss) applicable to common shareholders to net income (common shareholders, excluding goodwill impairment charge	(loss) applicable to	
common shareholders, excluding goodwin impairment charge		
Net income (loss) applicable to common shareholders	<b>\$ (2,030)</b> \$ 2,992	<b>\$ (7,647)</b> \$ 2,783 \$ (2,241
Goodwill impairment	10,400 — \$ 8,370 \$ 2,992	10,400 — — — \$ 2,753 \$ 2,783 \$ (2,241
Net income (loss) applicable to common shareholders, excluding goodwill impairment charge	\$ <b>6,370</b> \$ 2,992	\$\frac{1}{2},133} \frac{1}{2},163} \frac{1}{2},163} \frac{1}{2},241
Reconciliation of income tax expense (benefit) to income tax expense (benefit) FTE bas	<u>sis</u>	
Income tax expense (benefit)	<b>\$ 3,266</b> \$ (691)	<b>\$ 1,387</b> \$ 672 \$ (975
Fully taxable-equivalent adjustment  Income tax expense (benefit) fully taxable-equivalent basis	900 964 \$ 4,166 \$ 273	<b>282</b> 297 330 <b>\$ 1,669</b> \$ 969 \$ (645
income tax expense (benefit) fully taxable-equivalent basis	φ 4,100 φ 2/3	φ 1,003 φ 909 φ (040
Reconciliation of period end common shareholders' equity to period end tangible com	mon shareholders' equity	
Common shareholders' equity	<b>\$ 212,391</b> \$ 198,843	<b>\$ 212,391</b> \$ 215,181 \$ 198,843
Goodwill Intangible assets (excluding MSRs)	<b>(75,602)</b> (86,009) <b>(10,402)</b> (12,715)	(75,602) (85,801) (86,009 (10,402) (10,796) (12,715
Related deferred tax liabilities	3,123 3,714	<b>3,123</b> 3,215 3,714
Tangible common shareholders' equity	<b>\$ 129,510 \$</b> 103,833	<b>\$ 129,510 \$ 121,799 \$ 103,833</b>
Reconciliation of period end shareholders' equity to period end tangible shareholders'	equity	
Shareholders' equity	<b>\$ 230,495</b> \$ 257,683	<b>\$ 230,495</b> \$ 233,174 \$ 257,683
Goodwill	<b>(75,602)</b> (86,009)	(75,602) (85,801) (86,009
Intangible assets (excluding MSRs) Related deferred tax liabilities	(10,402) (12,715) 3,123 3,714	(10,402) (10,796) (12,715 3,123 3,215 3,714
Tangible shareholders' equity	<b>\$ 147,614 \$</b> 162,673	<b>\$ 147,614 \$ 139,792 \$ 162,673</b>
Reconciliation of period end assets to period end tangible assets		· — — — —
Assets Assets	<b>\$2,327,811</b> \$2,251,043	<b>\$2,327,811</b> \$2,363,878 \$2,251,043
Goodwill	<b>(75,602)</b> (86,009)	<b>(75,602)</b> (85,801) (86,009
Intangible assets (excluding MSRs)	<b>(10,402)</b> (12,715)	<b>(10,402)</b> (10,796) (12,715

3,123

\$2,244,930

3,714

\$2,156,033

3,123

\$2,244,930

3,215

\$2,270,496

3,714

\$2,156,033

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

21

#### Bank of America Corporation and Subsidiaries Reconciliation - Managed to GAAP

(Dollars in millions)

In 2010, the Corporation reports *Global Card Services* results in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. In prior periods, loan securitization removed loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualifying special purpose entity which was excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP applicable at the time.

The performance of the managed portfolio is important in understanding *Global Card Services* results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. In prior periods, *Global Card Services* managed income statement line items differed from a held basis reported as follows:

- Managed net interest income included Global Card Services net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income included Global Card Services noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record securitized net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also included the impact of adjustments to the interest-only strips that were recorded in card income as management managed this impact within Global Card Services.
- · Provision for credit losses represented the provision for managed credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

#### Global Card Services

	Nine Mor	Nine Months Ended September 30, 2009				Three Months Ended September 30, 2009					
	Managed	Securitization		Held		Managed		Securitization		Held	
	Basis (1)	Imp	pact <sup>(2)</sup>	Ba	sis	Ba	asis <sup>(1)</sup>	Im	npact <sup>(2)</sup>		Basis
Net interest income (3)	\$ 15,094	\$	(7,024)	\$	8,070	\$	4,920	\$	(2,275)	\$	2,645
Noninterest income:											
Card income	6,460		(1,355)		5,105		2,183		(1,007)		1,176
All other income	405		(94)		311		147		(26)	_	121
Total noninterest income	6,865		(1,449)		5,416		2,330		(1,033)		1,297
Total revenue, net of interest expense	21,959	· ·	(8,473)	1	3,486		7,250		(3,308)	<u> </u>	3,942
Provision for credit losses	22,699		(8,473)	1	4,226		6,823		(3,308)		3,515
Noninterest expense	5,848				5,848		1,915				1,915
Loss before income taxes	(6,588)		_	(	6,588)		(1,488)		_		(1,488)
Income tax benefit (3)	(2,321)			(	2,321)		(533)		_	_	(533)
Net loss	\$ (4,267)	\$	_	\$ (	4,267)	\$	(955)	\$		\$	(955)
Average - total loans and leases	\$ 216.101	\$	(100,727)	\$ 11	5.374	\$ 2	208,650	\$	(97,520)	\$	111,130

#### All Other

	Nine Mor	nths Ende	d September	30, 2009	Three Months Ended September 30, 2009			
	Reported		ritization	As	Reported	Securitization	As	
	Basis (4)	Off	fset (2)	Adjusted	Basis (4)	Offset (2)	Adjusted	
Net interest income (loss) (3)	\$ (5,250)	\$	7,024	\$ 1,774	\$ (1,798)	\$ 2,275	\$ 477	
Noninterest income:								
Card income	(464)		1,355	891	(721)	1,007	286	
Equity investment income	8,184		_	8,184	882	_	882	
Gains on sales of debt securities	3,585		_	3,585	1,442	_	1,442	
All other income (loss)	(3,420)		94	(3,326)	(2,053)	26	(2,027)	
Total noninterest income	7,885		1,449	9,334	(450)	1,033	583	
Total revenue, net of interest expense	2,635		8,473	11,108	(2,248)	3,308	1,060	
Provision for credit losses	(1,885)		8,473	6,588	(1,218)	3,308	2,090	
Merger and restructuring charges	2,188		_	2,188	594	_	594	
All other noninterest expense	2,086			2,086	845	<u> </u>	845	
Income (loss) before income taxes	246		_	246	(2,469)	_	(2,469)	
Income tax benefit (3)	(1,894)			(1,894)	(928)		(928)	
Net income	\$ 2,140	\$		\$ 2,140	\$ (1,541)	<u> </u>	\$ (1,541)	
Average - total loans and leases	\$ 165,086	\$	100,727	\$ 265,813	\$ 155,184	\$ 97,520	\$ 252,704	

<sup>(1)</sup> Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

The securitization impact/offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

<sup>(3)</sup> FTE basis

<sup>(4)</sup> Provision for credit losses represents provision for credit losses in All Other combined with the Global Card Services securitization offset.

### **Foreclosure Review and Assessment**

#### Currently conducting a voluntary internal review of foreclosure process across all 50 states

- · Review has particular focus on the process and controls in place for completing affidavits and notarizations
- Review /assessment involves
  - Review of all foreclosure processes, policies and procedures
  - Assessment of the quality assurance and quality controls in place
  - Independent review of completed affidavits to ensure quality and factual accuracy
  - Interviews of associates involved in the process
- · For the 23 judicial states, we are amending and re-filing 102,000 foreclosure affidavits

#### Ongoing assessment supports conclusion that our past foreclosure decisions were accurate

- · Controls are in place to prevent wrongful foreclosures
- Before filing foreclosure action and the day prior to foreclosure sale, additional checks are conducted for borrower status changes
- · Post-foreclosure sale steps include customer appeals process

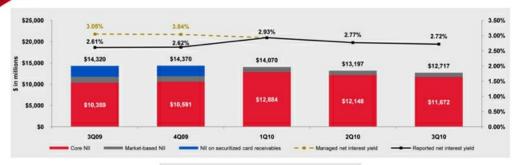
# <u>Foreclosure sales are suspended until assessment is complete, but foreclosure process for delinquent borrowers continues</u>

- · Will not complete a foreclosure sale at this time
- Assessment expected to be completed in the next few weeks
- We anticipate that less than 30,000 foreclosure sales will be delayed as a result of our decision to suspend foreclosure sales

# **Goodwill Impairment Charge in Global Card Services**

- · Recorded a goodwill impairment charge
  - \$10.4B non-cash charge that does not impact regulatory capital ratios or liquidity
  - Charge is a result of recent legislation and expected impact on debit card business
  - Debit card operating results are reported in Global Card Services along with other payment products
- · Future debit card profitability diminished
  - Some mitigation activities will benefit other business segments, mainly Deposits
  - Continuing to identify mitigation opportunities
- Executing a relationship-focused retail strategy that is based on understanding customer segments, offering new and attractive solutions to customers based on that knowledge and offering customers straight-forward choices as to how they want to do business with us
- · Continuing rollout of new initiatives to drive consumer revenue
  - Image ATMs fully deployed
  - E-banking accounts rolled out in July
  - Customer availability of ATM emergency cash
  - Pricing deposits and accounts differently
  - Piloting new products
  - Recognizing and encouraging other methods of payment from customers in lieu of fees

### Net Interest Income 1,2

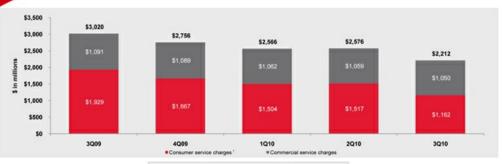


#### Commentary vs. 2Q10

- Net interest income was lower by \$480M while the net interest yield fell 5 bps to 2.72%
  - Primary drivers of the decline in NII were
- Sale of First Republic Bank reduced NII (\$230M)
   Reduced yields on the discretionary portfolio (\$300M)
   Lower consumer and commercial loan balances (\$200M)
  - Partially offset by:
  - Improving credit and lower long-term debt balances (\$250M)
- Mitigation of NII pressure led by focus on reductions in long-term debt, which was reduced \$11B from 2Q10 and we expect to reduce another 15-20% by end of 2011
   We expect NII declines to continue over the next few quarters but level of declines should diminish as loans and yields begin to
- stabilize, combined with long-term debt reductions

Fully taxable-equivalent basis.
Periods prior to January 1, 2010 are presented on a managed basis and assumes that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented. See page 46 for adjustments made.

# **Service Charges**



Commentary vs. 2Q10

- Service charges were down \$364M vs. 2Q10 as a result of the implementation of Regulation E, partially offset by benefits of seasonality
- · Estimated 4Q10 service charges of roughly \$2.0B, which is estimated to fully reflect Regulation E
- Overall retail deposit balances, excluding deposits associated with the sale of First Republic Bank, grew slightly during the quarter as deposits with our affluent customers increased while other customer segments declined slightly
- Customers continue to shift deposits to more liquid products
- Despite the low interest rate environment, we continue to drive down our rate paid on <u>retail</u> deposits declined 5 bps to 41 bps in 3Q10
- Checking sales were up 8% vs. 2Q10 driven by seasonality, and the mix of sales reflects an increasing majority of new accounts
- Account closure rates continue to improve with changes made to our account acquisition strategy, as well as customer satisfaction improvements

<sup>&</sup>lt;sup>1</sup>Consumer includes Deposits, HL&I and GWIM; Commercial includes GCB, GBAM and Other.

# **Representations and Warranties**

#### Liability for Representations and Warranties

(\$ in millions)	3Q09	4Q09	1Q10	2Q10	3Q10
Beginning Balance	\$3,442	\$3,570	\$3,507	\$3,325	\$3,939
Provision	455	516	526	1,248	872
Charge-offs	(359)	(591)	(718)	(642)	(414)
Other Activity	31	12	10	8	6
Ending Balance	\$3,570	\$3,507	\$3,325	\$3,939	\$4,402

#### **New Claim Trends**

(\$ in millions)	3Q09	4Q09	1Q10	2Q10	3Q10	Mix
Pre 2004	\$74	\$41	\$132	\$119	\$140	3%
2005	285	221	334	662	571	13%
2006	697	524	813	1,220	1,390	29%
2007	948	1,081	1,704	2,249	1,611	48%
2008	101	149	197	271	315	6%
Post 2008	15	8	27	30	33	1%
New Claims	\$2,120	\$2,024	\$3,207	\$4,550	\$4,060	
% GSEs	75%	94%	83%	76%	82%	
Rescinded						
Claims	\$555	\$625	\$912	\$1,398	\$1,369	
Approved						
Repurchases	\$717	\$1,256	\$1,126	\$829	\$975	
Outstanding						
Claims	\$7,523	\$7,666	\$8,835	\$11,159	\$12,875	
% GSEs	40%	42%	46%	50%	53%	

 77% of new claims over the past year were from 2006 & 2007 vintages

#### **Outstanding Claims by Counterparty**

3Q09	4Q09	1Q10	2Q10	3Q10
\$3,040	\$3,300	\$4,152	\$5,641	\$6,842
2,967	2,936	3,159	4,103	4,217
1,516	1,431	1,524	1,415	1,817
\$7,523	\$7,666	\$8,835	\$11,159	\$12,875
	\$3,040 2,967 1,516	\$3,040 \$3,300 2,967 2,936 1,516 1,431	\$3,040 \$3,300 \$4,152 2,967 2,936 3,159 1,516 1,431 1,524	\$3,040 \$3,300 \$4,152 \$5,641 2,967 2,936 3,159 4,103 1,516 1,431 1,524 1,415

#### Commentary

- 3Q10 reps and warranties provision of \$872M is \$376M lower than 2Q10, as the current quarter included an increase in expected repurchases from GSEs while 2Q10 included additional provision for monollines
- Deep experience with the GSEs related to reps and warranties facilitates our ability to forecast GSE liability requirements
  - Actual and future loan defaults are considered
    - Loan defaults are better forecasted using historical information and current economic conditions
  - Repurchase claims and percentage of loans repurchased are based on our experience with the GSEs, adjusted where appropriate for emerging trends
- New claims and losses continue to be driven by GSEs and originations from the 2006 and 2007 vintages

## Representations and Warranties 1 (cont'd)

#### **Government Sponsored Enterprises**

- From 2004 through 2008, \$1.2T of loans sold to GSEs
- \$18.0B of repurchase claims received on 2004 2008 vintages through 9/30/10
- \$11.4B of resolved repurchase claims on 2004-2008 vintages with loss experience of 22 percent
- BAC estimates repurchase claims to date represent more than two-thirds of claims expected on 2004-2008 vintages

#### Private Label Securities wrapped by monolines

- · Approximately \$160B of loans sold into monoline-wrapped transactions
  - \$73B first-lien mortgages; approximately one-third paid off
  - \$87B second-lien mortgages; approximately 60% paid off
- · As of 9/30/10, \$4.8B of repurchase claims received
  - \$4.2B remain outstanding of which \$2.7B already reviewed and declined to repurchase
  - Approximately \$550M approved for repurchase

#### Whole Loan Investors/Private Label Securitizations

- · From 2004 through 2008, approximately \$750 billion of loans sold by LCFC and LBAC
  - Approximately 40% paid off
- \$3.9 billion of repurchase claims received through 9/30/10
  - \$1.0 billion remain outstanding of which \$0.5 billion already reviewed and declined to repurchase
  - Approximately \$1.0 billion approved for repurchase

<sup>\*</sup> Excludes Legacy Merrill Lynch

### **Preliminary Capital Impacts**

- · Have made significant progress on Tier 1 Common and risk-weighted assets (RWA) year-to-date
  - Tier 1 common capital up \$14B, RWA down \$87B and ratio up 137bp net of FAS 166/167 impacts
  - Have been proactive in addressing Basel changes re-remic transactions, sales of Itau and Santander– Mexico, reductions in private equity portfolio
  - Risk-weighted asset reductions are consistent with customer-centric strategies we are pursuing
- · New rules being introduced Basel II, Basel III, Market Risk Rules, Dodd-Frank
- Began running Basel II parallel in 2Q10
- · Tier 1 common equity ratio estimated to remain above 8% through all periods assuming the following effective dates
  - Basel II and Market Risk 100% effective 12/31/11
  - Basel III 100% effective 12/31/12
  - Assumes no Basel III phase-in effect when in fact there is one
- Pre-mitigation aggregate RWA impact is estimated to increase approximately \$600B, but post known mitigation efforts, the 4Q12 RWA estimated at \$1.85T vs. \$1.48T at 3Q10
  - Loan/asset run-off and investment sales (\$75B)
  - Exit proprietary trading (\$65B)
  - Reduce low-rated assets in the trading book (e.g., low-rated RMBS) (\$65B)
  - Reduce counterparty and CVA RWA charges (\$25B)
- Basel III capital deductions are to be phased in over 2014 to 2018, but estimate full Basel III incremental deductions at 12/31/12 at approximately \$12B
  - DTA NOL is the primary deduction component and will continue to decline as we generate earnings
  - 3Q10 OCI is positive \$0.6B but assumed at \$0 for this analysis
- Trust Preferred Securities of \$19.8B are to be phased out of Tier 1 Capital (remains in Tier 2) over 2013 to 2015 per Dodd-Frank
- BAC does not expect to issue common stock to meet new standards of Basel III

# **Foreclosure Background**

#### Helping customers remain in their homes is a priority

- Before the foreclosure process begins, delinquent borrowers are considered for modifications and other foreclosure alternatives – including short sales and deeds in lieu of foreclosure
- Completed 700,000 permanent loan modifications since Jan. 2008 leading the industry with nearly 80,000 HAMP modifications
- · Since January 2009, we've invested significant resources to help delinquent borrowers, including:
  - Expanded default management staffing by 93% to nearly 20,000 associates
  - Implemented new outreach methods, including door knockers, face-to-face customer assistance centers
  - Participated in more than 500 community outreach events in 31 states
  - Developed innovative programs to meet customers needs including principal reduction

#### Delinquency statistics for completed foreclosure sales in the third quarter

- · 80% of borrowers had not made a mortgage payment for more than one year
- Average of 560 days in delinquent status (approximately 18 months)
- · 33% of properties were vacant
- 50% of borrowers were unemployed or had their income reduced





## Supplemental Information Third Quarter 2010

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Table of Contents Page

Consolidated Financial Highlights	
Supplemental Financial Data	
Consolidated Statement of Income	
Consolidated Balance Sheet	5,
Capital Management	
Core Net Interest Income	
Quarterly Average Balances and Interest Rates	9, 1
Quarterly Average Balances and Interest Rates - Isolating Hedge Income/Expense	11,1
Year-to-Date Average Balances and Interest Rates	13,1
Year-to-Date Average Balances and Interest Rates - Isolating Hedge Income/Expense	15,1
Debt Securities and Available-for-Sale Marketable Equity Securities  Quarterly Results by Business Segment	1
Quarterry Kesulis by Business Segment Year-to-Date Results by Business Segment	
Tear-to-Date results by Business Segment Deposits Deposits	I
Total Segment Results	2
Key Indicators	2
Global Card Services	
Total Segment Results	2
Key Indicators	2
Home Loans & Insurance	
Total Segment Results	2
Key Indicators	2
Global Commercial Banking	
Total Segment Results	2
Key Indicators	2
Global Banking & Markets	
Total Segment Results	2
Key Indicators	2
Investment Banking Product Rankings	3
Super Senior Collateralized Debt Obligation Exposure	3
Global Wealth & Investment Management Total Segment Results	2
Total segment resums Key Indicators	3
All Other	,
Total Segment Results	3
Equity Investments	3
Outstanding Loans and Leases	3
Quarterly Average Loans and Leases by Business Segment	3
Commercial Credit Exposure by Industry	3
Net Credit Default Protection by Maturity Profile and Credit Exposure Debt Rating	3
Selected Emerging Markets	4
Nonperforming Loans, Leases and Foreclosed Properties	4
Nonperforming Loans, Leases and Foreclosed Properties Activity	4
Quarterly Net Charge-offs/Losses and Net Charge-off/Loss Ratios	4
Year-to-Date Net Charge-offs/Losses and Net Charge-off/Loss Ratios	4
Allocation of the Allowance for Credit Losses by Product Type	4
Exhibit A: Non-GAAP Reconciliations	46,47,48,4
Appendix: Selected Slides from the Third Quarter 2010 Earnings Release Presentation	5

#### **Bank of America Corporation and Subsidiaries Consolidated Financial Highlights**

(Dollars in millions, except per share information; shares in thousands)

	Nine Mont Septem 2010	ths Ended ber 30 2009		Third Quarter 2010	Second Quarter 2010		First Quarter 2010		Fourth Quarter 2009		Third Quarter 2009
ome statement											
Net interest income	\$ 39,084	\$ 35,550		\$ 12,435	\$ 12,900		\$ 13,749		\$ 11,559	\$	11,423
Noninterest income	48,738	59,017		14,265	16,253		18,220		13,517		14,612
Total revenue, net of interest expense	87,822	94,567		26,700	29,153		31,969		25,076		26,035
Provision for credit losses	23,306	38,460		5,396	8,105		9,805		10,110		11,705
Noninterest expense (1)	50,394	48,140		16,395	16,745		17,254		15,852		15,712
Goodwill impairment	10,400	_		10,400	_		_		_		
Merger and restructuring charges	1,450	2,188		421	508		521		533		594
Income tax expense (benefit)	3,266	(691)		1,387	672		1,207		(1,225)		(975
Net income (loss)	(994)	6,470		(7,299)	3,123		3,182		(194)		(1,00)
Preferred stock dividends and accretion (2)	1,036	3,478		348	340		348		5,002		1,240
Net income (loss) applicable to common shareholders	(2,030)	2,992		(7,647)	2,783		2,834		(5,196)		(2,24
Diluted earnings (loss) per common share	(0.21)	0.39		(0.77)	0.27		0.28		(0.60)		(0.2
Average diluted common shares issued and outstanding (3)	9,706,951	7,449,911		9,976,351	10,029,776		10,005,254		8,634,565	8	8,633,83
Dividends paid per common share (3)	\$ 0.03	\$ 0.03		\$ 0.01	\$ 0.01		\$ 0.01		\$ 0.01	\$	0.0
formance ratios											
rformance ratios  Return on average assets  Return on average common shareholders' equity  Return on average tangible common shareholders' equity  (4)	n/m n/m n/m	0.35 2.26 4.82	%	n/m n/m n/m	0.50 5.18 9.19	%	0.51 5.73 9.79	%	n/m n/m n/m		n/r
Return on average assets Return on average common shareholders' equity	n/m	2.26	%	n/m	5.18	%	5.73	%	n/m		n/n n/n
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4)	n/m n/m	2.26 4.82	%	n/m n/m	5.18 9.19	%	5.73 9.79	%	n/m n/m		n/r n/r
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)	n/m n/m	2.26 4.82	%	n/m n/m	5.18 9.19	%	5.73 9.79	%	n/m n/m	\$	n/r n/r n/r
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4) period end	n/m n/m n/m	2.26 4.82 5.83	%	n/m n/m n/m	5.18 9.19 8.98	%	5.73 9.79 9.55	%	n/m n/m n/m	\$	n/r n/r n/r 22.9
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4) Period end Book value per share of common stock (5)	n/m n/m n/m \$ 21.17	2.26 4.82 5.83 \$ 22.99	%	n/m n/m n/m	5.18 9.19 8.98 \$ 21.45	%	5.73 9.79 9.55 \$ 21.12	%	n/m n/m n/m	\$	n/r n/r n/r 22.9
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)  Period end Book value per share of common stock (5) Tangible book value per share of common stock (4)	n/m n/m n/m \$ 21.17	2.26 4.82 5.83 \$ 22.99	%	n/m n/m n/m	5.18 9.19 8.98 \$ 21.45	%	5.73 9.79 9.55 \$ 21.12	%	n/m n/m n/m	\$	n/r n/r n/r 22.9
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)  period end Book value per share of common stock (5) Tangible book value per share of common stock Market price per share of common stock:	n/m n/m n/m \$ 21.17 12.91	2.26 4.82 5.83 \$ 22.99 12.00	%	n/m n/m n/m 12.91	\$ 21.45 12.14	%	5.73 9.79 9.55 \$ 21.12 11.70	%	n/m n/m n/m \$ 21.48 11.94		n/n n/n n/n 22.99 12.00
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)  period end  Book value per share of common stock (5) Tangible book value per share of common stock (4)  Market price per share of common stock: Closing price	n/m n/m n/m \$ 21.17 12.91 \$ 13.10	2.26 4.82 5.83 \$ 22.99 12.00 \$ 16.92	%	n/m n/m n/m \$ 21.17 12.91 \$ 13.10	\$ 14.37	%	5.73 9.79 9.55 \$ 21.12 11.70 \$ 17.85	%	n/m n/m n/m s 21.48 11.94 \$ 15.06		n/n n/n n/n 22.99 12.00 16.93
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)  period end  Book value per share of common stock (5)  Tangible book value per share of common stock (4)  Market price per share of common stock:  Closing price  High closing price for the period	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 19.48	2.26 4.82 5.83 \$ 22.99 12.00 \$ 16.92 17.98	9/0	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 15.67	\$ 14.37 19.48	%	5.73 9.79 9.55 \$ 21.12 11.70 \$ 17.85 18.04	%	n/m n/m n/m s 21.48 11.94 \$ 15.06 18.59		n/r n/r n/r 22.9 12.0 16.9 17.9 11.8
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)  period end Book value per share of common stock (5) Tangible book value per share of common stock  Closing price High closing price for the period Low closing price for the period	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 19.48 12.32	2.26 4.82 5.83 \$ 22.99 12.00 \$ 16.92 17.98 3.14	%	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 15.67 12.32	\$ 14.37 19.48 14.37 19.48 14.37	%	5.73 9.79 9.55 \$ 21.12 11.70 \$ 17.85 18.04 14.45	%	n/m n/m n/m s 21.48 11.94 \$ 15.06 18.59 14.58		n/r n/r n/r 22.9 12.0 16.9 17.9 11.8
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)  period end Book value per share of common stock (5) Tangible book value per share of common stock  Closing price High closing price for the period Low closing price for the period	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 19.48 12.32	2.26 4.82 5.83 \$ 22.99 12.00 \$ 16.92 17.98 3.14	%	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 15.67 12.32	\$ 14.37 19.48 14.37 19.48 14.37	%	5.73 9.79 9.55 \$ 21.12 11.70 \$ 17.85 18.04 14.45	%	n/m n/m n/m s 21.48 11.94 \$ 15.06 18.59 14.58		n/n n/n n/n 22.99 12.00 16.99 17.99 11.84 146,360
Return on average assets Return on average common shareholders' equity Return on average tangible common shareholders' equity (4) Return on average tangible shareholders' equity (4)  period end Book value per share of common stock (5) Tangible book value per share of common stock: Closing price High closing price for the period Low closing price for the period Market capitalization	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 19.48 12.32 131,442	2.26 4.82 5.83 \$ 22.99 12.00 \$ 16.92 17.98 3.14 146,363	%	n/m n/m n/m \$ 21.17 12.91 \$ 13.10 15.67 12.32 131,442	5.18 9.19 8.98 \$ 21.45 12.14 \$ 14.37 19.48 14.37 144,174	%	5.73 9.79 9.55 \$ 21.12 11.70 \$ 17.85 18.04 14.45 179,071	%	n/m n/m n/m \$ 21.48 11.94 \$ 15.06 18.59 14.58 130,273		n/m n/m n/m 22.99 12.00 16.92 17.98 11.84 146,363

Certainprior period amounts have been reclassified to conform to current period presentation.

Excludes merger and restructuring charges and goodwill impairment charge.

Fourth quarter 2009 includes \$4.0 billion of accelerated accretion from redemption of preferred stock issued to the U.S. Treasury.

<sup>(3)</sup> Due to a net loss applicable to common shareholders for the fourth and third quarters of 2009, no dilutive potential common shares were included in the calculations of diluted earnings per share and average diluted common shares because they were antidilutive.

Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. For corresponding reconciliations of average tangible common shareholders' equity and tangible shareholders' equity to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page 46-47. We believe the use of these non-GAAP measures provides additional clarity in assessing the

Fourth quarter 2009 book value gives effect to the automatic conversion of common equivalent shares to common shares which occurred during the first quarter of 2010.

<sup>=</sup> not meaningful

#### Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions, except per share information)

#### Fully taxable-equivalent basis data (1)

	Nine I	Months	Ended		Third	Second		First	Fourth		Third	
	Se	ptembe	r 30		Quarter	Quarter		Quarter	Quarte		Quarter	
	2010		2009	_	2010	2010		2010	2009	_	2009	
Net interest income	\$ 39,984	\$	36,514		\$ 12,717	\$ 13,197		\$ 14,070	\$ 11,89	6	\$ 11,753	
Total revenue, net of interest expense	88,722		95,531		26,982	29,450		32,290	25,41	3	26,365	
Net interest yield (2)	2.81	%	2.65	%	2.72	<b>%</b> 2.77	%	2.93	% 2.6	2 %	2.61	%
Efficiency ratio	70.16		52.68		100.87	58.58		55.05	64.4	7	61.84	

- (1) Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 46-47).
- (2) Calculation includes fees earned on overnight deposits placed with the Federal Reserve of \$305 million and \$249 million for the nine months ended September 30, 2010 and 2009; \$107 million, \$106 million, and \$92 million for the third, second and first quarters of 2010, and \$130 million and \$107 million for the fourth and third quarters of 2009, respectively. For more information see Quarterly and Year-to-Date Average Balances and Interest Rates Fully Taxable-equivalent Basis on pages 9-10 and 13-14.

#### Performance ratios, excluding goodwill impairment charge (1)

Per common share information	Nine Mont Septeml 201	ber 30	Third Quarter 2010	
Earnings	\$	0.83	\$ 0.27	
Diluted earnings		0.82	0.27	
Efficiency ratio (2)		58.43 %	62.33	%
Return on average assets		0.51	0.52	
Return on average common shareholders' equity		5.23	5.06	
Return on average tangible common shareholders'				
equity (3)		10.36	9.77	
Return on average tangible shareholders' equity (3)		9.03	8.54	

- (1) Total noninterest expense, excluding goodwill impairment charge, net income, excluding goodwill impairment charge and net income applicable to common shareholders, excluding goodwill impairment charge are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the corporation. (See Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 46-47).
- (2) Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 46-47).
- (3) Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. For corresponding reconciliations of average tangible common shareholders' equity and tangible shareholders' equity to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 46-47. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

		nths Ended nber 30	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
	2010	2009	2010	2010	2010	2009	2009
Interest income	0 20.045	0 27 200	0 12 407	6 12.007	0 12 475	n 11 105	0 11 (20
Interest and fees on loans and leases Interest on debt securities	\$ 38,847 8,638	\$ 37,298 10,088	\$ 12,485 2,605	\$ 12,887 2,917	\$ 13,475 3,116	\$ 11,405 2,859	\$ 11,620 2,975
Federal funds sold and securities borrowed or purchased under agreements to resell	1,346	2,567	2,005	457	3,116	327	722
Trading account assets	5,180	6,223	1,641	1,796	1,743	1,721	1,843
Other interest income	3,196	4,095	1,037	1,062	1,097	1,333	1,363
Total interest income	57,207	60,271	18,209	19,119	19,879	17,645	18,523
						·	
Interest expense							
Deposits	3,103	6,335	950	1,031	1,122	1,472	1,710
Short-term borrowings	2,557	4,854	848	891	818	658	1,237
Trading account liabilities	2,010 10,453	1,484 12,048	635	715	660	591	455 3,698
Long-term debt			3,341	3,582	3,530	3,365	
Total interest expense	18,123	24,721	5,774	6,219	6,130	6,086	7,100
Net interest income	39,084	35,550	12,435	12,900	13,749	11,559	11,423
Noninterest income							
Card income	5,981	6,571	1,982	2,023	1,976	1,782	1,557
Service charges	7,354	8,282	2,212	2,576	2,566	2,756	3,020
Investment and brokerage services	8,743	8,905	2,724	2,994	3,025	3,014	2,948
Investment banking income	3,930	3,955	1,371	1,319	1,240	1,596	1,254
Equity investment income	3,748	7,988	357	2,766	625	2,026	843
Trading account profits	9,059	10,760	2,596	1,227	5,236	1,475	3,395
Mortgage banking income	4,153	7,139	1,755	898	1,500	1,652	1,298
Insurance income Gains on sales of debt securities	1,468 1,654	2,057 3,684	75 883	678 37	715 734	703 1,039	707 1,554
Other income (loss)	3,498	1,870	433	1,861	1,204	(1,884)	(1,167)
Other-than-temporary impairment losses on available-for-sale debt securities (1):	3,470	1,670	433	1,001	1,204	(1,004)	(1,107)
Total other-than-temporary impairment losses	(1,616)	(2,671)	(156)	(462)	(1,819)	(837)	(847)
Less: Portion of other-than-temporary impairment losses recognized in other comprehensive	766	477	22	226	1 219	105	50
income	766	(2,194)	(123)	(126)	1,218	195 (642)	(797)
Net impairment losses recognized in earnings on available-for-sale debt securities	(850)				(601)		$\overline{}$
Total noninterest income  Total revenue, net of interest expense	48,738 87,822	59,017 94,567	26,700	16,253 29,153	18,220 31,969	13,517 25,076	14,612 26,035
Provision for credit losses	23,306	38,460	5,396	8,105	9,805	10,110	11,705
110vision for creat rosses	23,300	38,400	3,390	8,103	9,803	10,110	11,703
Noninterest expense							
Personnel	26,349	24,171	8,402	8,789	9,158	7,357	7,613
Occupancy	3,504	3,567	1,150	1,182	1,172	1,339	1,220
Equipment	1,845	1,855	619	613	613	600	617
Marketing	1,479	1,490	497	495	487	443	470
Professional fees Amortization of intangibles	1,812 1,311	1,511 1,546	651 426	644 439	517 446	770 432	562 510
Data processing	1,882	1,861	602	632	648	639	592
Telecommunications	1,050	1,033	361	359	330	387	361
Other general operating	11,162	11,106	3,687	3,592	3,883	3,885	3,767
Goodwill impairment	10,400	_	10,400	_	<u> </u>	_	<u> </u>
Merger and restructuring charges	1,450	2,188	421	508	521	533	594
Total noninterest expense	62,244	50,328	27,216	17,253	17,775	16,385	16,306
Income (loss) before income taxes	2,272	5,779	(5,912)	3,795	4,389	(1,419)	(1,976)
Income tax expense (benefit)	3,266	(691)	1,387	672	1,207	(1,225)	(975)
Net income (loss)	\$ (994)	\$ 6,470	\$ (7,299)	\$ 3,123	\$ 3,182	\$ (194)	\$ (1,001)
Preferred stock dividends and accretion	1,036	3,478	348	340	348	5,002	1,240
Net income (loss) applicable to common shareholders	\$ (2,030)	\$ 2,992	\$ (7,647)	\$ 2,783	\$ 2,834	\$ (5,196)	\$ (2,241)
Per common share information							
Earnings (loss)	\$ (0.21)	\$ 0.39	\$ (0.77)	\$ 0.28	\$ 0.28	\$ (0.60)	\$ (0.26)
Diluted earnings (loss) (2)	(0.21)	0.39	(0.77)	0.27	0.28	(0.60)	(0.26)
Dividends paid	0.03	0.03	0.01	0.01	0.01	0.01	0.01
Average common shares issued and outstanding	9,706,951	7,423,341	9,976,351	9,956,773	9,177,468	8,634,565	8,633,834
Average diluted common shares issued and outstanding (2)	9,706,951	7,449,911	9,976,351	10,029,776	10,005,254	8,634,565	8,633,834
-			I ———				

<sup>(1)</sup> In 2010, the amount of other-than-temporary impairment remaining in other comprehensive income for the individual quarters does not necessarily equal the year-to-date amount as the amount of other-than-temporary impairment remaining in other comprehensive income for the year-to-date period relates to securities on which other-than-temporary impairment was recognized in income in any quarter during the year-to-date period

 $\label{lem:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation.}$ 

impairment remaining in other comprehensive income for the year-to-date period relates to securities on which other-than-temporary impairment was recognized in income in any quarter during the year-to-date period.

(2) Due to a net loss for the third quarter of 2010, fourth and third quarters of 2009, and the nine months ended September 30, 2010, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

# Consolidated Balance Sheet (Dollars in millions)

	Sep	tember 30 2010	June 30 2010	September 30 2009
Assets				
Cash and cash equivalents	\$	131,116	\$ 151,034	\$ 152,412
Time deposits placed and other short-term investments		18,946	20,718	22,992
Federal funds sold and securities borrowed or purchased under agreements to resell		271,818	247,667	187,761
Trading account assets		207,695	197,376	204,838
Derivative assets		72,834	83,331	94,855
Debt securities:				
Available-for-sale		322,424	314,765	247,200
Held-to-maturity, at cost		438	435	9,545
Total debt securities		322,862	315,200	256,745
Loans and leases		933,910	956,177	914,266
Allowance for loan and lease losses		(43,581)	(45,255)	(35,832)
Loans and leases, net of allowance		890,329	910,922	878,434
Premises and equipment, net		14,320	14,536	15,373
Mortgage servicing rights (includes \$12,251, \$14,745 and \$17,539 measured at fair value)		12,540	15,041	17,850
Goodwill		75,602	85,801	86,009
Intangible assets		10,402	10,796	12,715
Loans held-for-sale		33,276	38,046	40,124
Customer and other receivables		78,599	86,466	93,620
Other assets		187,472	186,944	187,315
Total assets	\$	2,327,811	\$2,363,878	\$ 2,251,043
Assets of consolidated VIEs included in total assets above (substantially all pledged as collateral)				
Trading account assets	\$	11,186	\$ 10,675	
Derivative assets		2,838	2,094	
Available-for-sale debt securities		7,684	9,493	
Loans and leases		132,106	134,143	
Allowance for loan and lease losses		(9,831)	(10,585)	
Loans and leases, net of allowance		122,275	123,558	
Loans held-for-sale		3,301	3,371	
All other assets		7,910	9,190	
Total assets of consolidated VIEs	\$	155,194	\$ 158,381	

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$ 

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued) (Dollars in millions)

	September 30 2010	June 30 2010	September 30 2009
Liabilities			
Deposits in domestic offices:		0.000.000	0 016 500
Noninterest-bearing	\$ 265,672	\$ 258,988	\$ 246,729
Interest-bearing	634,784	640,807	652,730
Deposits in foreign offices:			
Noninterest-bearing	6,297	5,791	4,889
Interest-bearing	70,569	68,881	70,551
Total deposits	977,322	974,467	974,899
Federal funds purchased and securities loaned or sold under agreements to repurchase	296,605	307,211	249,578
Trading account liabilities	90,010	89,982	71,672
Derivative liabilities	49,807	62,789	52,624
Commercial paper and other short-term borrowings	64,818	73,358	62,280
Accrued expenses and other liabilities (includes \$1,294, \$1,413 and \$1,567 of reserve for unfunded lending commitments)	139,896	132,814	126,019
Long-term debt	478,858	490,083	456,288
Total liabilities	2,097,316	2,130,704	1,993,360
Shareholders' equity			
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 3,960,660, 3,960,660 and 5,760,660 shares	18,104	17,993	58,840
Common stock and additional paid-in capital, \$0.01 par value; authorized -12,800,000,000, 12,800,000,000 and			
10,000,000,000 shares; issued and outstanding - 10,033,705,046, 10,033,016,719 and 8,650,314,133 shares	149,563	149,175	128,823
Retained earnings	62,515	70,497	76,881
Accumulated other comprehensive income (loss)	336	(4,447)	(6,705)
Other	(23)	(44)	(156)
Total shareholders' equity	230,495	233,174	257,683
Total liabilities and shareholders' equity	\$ 2,327,811	\$2,363,878	\$ 2,251,043
Liabilities of consolidated VIEs included in total liabilities above		0 4 5 0 4 0	
Commercial paper and other short-term borrowings	\$ 13,222	\$ 17,848	
Long-term debt	79,228	85,186	
All other liabilities	1,954	2,535	
Total liabilities of consolidated VIEs	\$ 94,404	\$ 105,569	

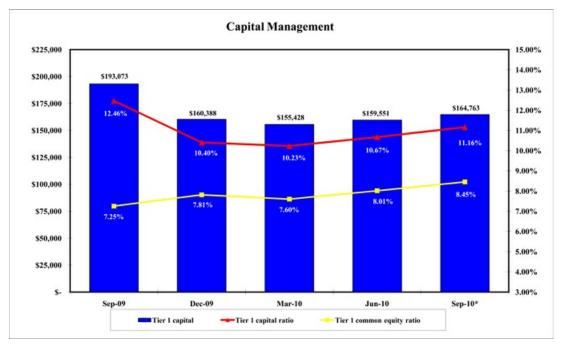
 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$ 

#### Bank of America Corporation and Subsidiaries Capital Management

(Dollars in millions)

	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009	Third Quarter 2009
Risk-based capital (1):					
Tier 1 common	\$ 124,756	\$ 119,716	\$ 115,520	\$ 120,394	\$ 112,357
Tier 1 capital	164,763	159,551	155,428	160,388	193,073
Total capital	231,120	220,827	219,913	226,070	258,568
Risk-weighted assets	1,476,774	1,494,990	1,519,723	1,542,517	1,548,962
Tier 1 common equity ratio (2)	8.45 %	8.01	% 7.60	% 7.81	% 7.25 %
Tier 1 capital ratio	11.16	10.67	10.23	10.40	12.46
Total capital ratio	15.65	14.77	14.47	14.66	16.69
Tier 1 leverage ratio	7.24	6.69	6.46	6.91	8.39
Tangible equity ratio (3)	6.58	6.16	6.03	6.42	7.55
Tangible common equity ratio (3)	5.77	5.36	5.23	5.57	4.82

- (1) Reflects preliminary data for current period risk-based capital.
- (2) Tier 1 common equity ratio equals Tier 1 capital excluding preferred stock (except for Common Equivalent Securities at December 31, 2009), trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.
- (3) Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets. Tangible shareholders' equity and tangible assets to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations—Reconciliation to GAAP Financial Measures on pages 46-47. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation.



<sup>\*</sup> Preliminary data on risk-based capital

### **Outstanding Common Stock**

No common shares were repurchased in the third quarter of 2010.

There is no existing Board authorized share repurchase program.

Certain prior period amounts have been reclassified to conform to current period presentation.

#### **Core Net Interest Income**

(Dollars in millions)

	Nine M Sept	onths ember			Third Quarter 2010		Second Quarter 2010		First Quarter 2010		Fourth Quarter 2009		Third Quarter 2009
Net interest income (1)													_
As reported (2)	\$ 39,984		\$ 36,514		\$ 12,717		\$ 13,197		\$ 14,070		\$ 11,896	:	\$ 11,753
Impact of market-based net interest income (3)	(3,280)		(4,810)		(1,045)		(1,049)		(1,186)		(1,305)		(1,394)
Core net interest income	36,704		31,704		11,672		12,148		12,884		10,591		10,359
Impact of securitizations (4)	n/a		8,050		n/a		n/a		n/a		2,474		2,567
Core net interest income (5)	\$ 36,704		\$ 39,754		\$ 11,672		\$ 12,148		\$ 12,884		\$ 13,065		\$ 12,926
Average earning assets													
As reported	\$ 1,902,303		\$ 1,837,706		\$ 1,863,819		\$ 1,910,790		\$ 1,933,060		\$ 1,807,898		\$ 1,790,000
Impact of market-based earning assets (3)	(514,249)		(478,288)		(494,777)		(521,010)		(527,318)		(490,563)		(468,844)
Core average earning assets	1,388,054		1,359,418		1,369,042		1,389,780		1,405,742		1,317,335		1,321,156
Impact of securitizations (6)	n/a		86,438		n/a		n/a		n/a		75,337		81,703
Core average earning assets (5)	\$ 1,388,054		\$ 1,445,856		\$ 1,369,042		\$ 1,389,780		\$ 1,405,742		\$ 1,392,672	1	\$ 1,402,859
Net interest yield contribution (1,7)													
As reported (2)	2.81	%	2.65	%	2.72	%	2.77	%	2.93	%	2.62	%	2.61%
Impact of market-based activities (3)	0.72		0.46		0.67		0.73		0.76		0.59		0.52
Core net interest yield on earning assets	3.53		3.11		3.39		3.50		3.69		3.21		3.13
Impact of securitizations	n/a		0.56		n/a		n/a		n/a		0.53		0.54
Core net interest yield on earning assets (5)	3.53	%	3.67	%	3.39	%	3.50	%	3.69	%	3.74	%	3.67%

Fully taxable-equivalent basis

 $n/a = not \ applicable$ 

Certain prior period amounts have been reclassified to conform to current period presentation.

Balance and calculation include fees earned on overnight deposits placed with the Federal Reserve of \$305 million and \$249 million for the nine months ended September 30, 2010 and 2009; \$107 million, \$106 million, and \$92 million for the third, second and first quarters of 2010, and \$130 million and \$107 million for the fourth and third quarters of 2009, respectively. For more information see Quarterly and Year-to-Date Average and Interest Rates—Fully Taxable-equivalent Basis on pages 9-10 and 13-14.

Represents the impact of market-based amounts included in Global Banking & Markets.

Represents the impact of securitizations utilizing actual bond costs which is different from the business segment view which utilizes funds transfer pricing methodologies.

Represents in impact of securitization and a managed partial production of the periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods are presented on a managed basis.

Represents average securitized loans less accrued interest receivable and certain securitized bonds retained.

Calculated on an annualized basis. (5)

<sup>(7)</sup> 

### Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

	Th	ird Quarter	Se	cond Quarte	r 2010		Third Quarter 2009					
	Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate	
Earning assets												
Time deposits placed and other short-term investments (1)	\$ 23,233	\$ 86	1.45	%	\$ 30,741	\$ 70	0.93	%	\$ 29,485	\$ 26	0.35	%
Federal funds sold and securities borrowed or purchased under agreements to resell	254,820	441	0.69		263,564	457	0.70		223,039	722	1.28	
Trading account assets	210,529	1,692	3.20		213,927	1,853	3.47		212,488	1,909	3.58	
Debt securities (2)	328,097	2,646	3.22		314,299	2,966	3.78		263,712	3,048	4.62	
Loans and leases (3):												
Residential mortgage (4)	237,292	2,797	4.71		247,715	2,982	4.82		241,924	3,258	5.38	
Home equity	143,083	1,457	4.05		148,219	1,537	4.15		153,269	1,614	4.19	
Discontinued real estate	13,632	122	3.56		13,972	134	3.84		16,570	219	5.30	
Credit card - domestic	115,251	3,113	10.72		118,738	3,121	10.54		49,751	1,349	10.76	
Credit card - foreign	27,047	875	12.84		27,706	854	12.37		21,189	562	10.52	
Direct/Indirect consumer (5)	95,692	1,130	4.68		98,549	1,233	5.02		100,012	1,439	5.71	
Other consumer (6)	2,955	47	6.35		2,958	46	6.32		3,331	60	7.02	
Total consumer	634,952	9,541	5.98		657,857	9,907	6.03		586,046	8,501	5.77	
Commercial - domestic	192,306	2,040	4.21		195,144	2,005	4.12		216,332	2,132	3.91	
Commercial real estate (7)	55,660	452	3.22		64,218	541	3.38		74,276	600	3.20	
Commercial lease financing	21,402	255	4.78		21,271	261	4.90		22,068	178	3.22	
Commercial - foreign	30,540	282	3.67		28,564	256	3.59		31,533	297	3.74	
Total commercial	299,908	3,029	4.01		309,197	3,063	3.97		344,209	3,207	3.70	
Total loans and leases	934,860	12,570	5.35		967,054	12,970	5.38		930,255	11,708	5.01	
Other earning assets	112,280	949	3.36		121,205	994	3.29		131,021	1,333	4.05	
Total earning assets (8)	1,863,819	18,384	3.93		1,910,790	19,310	4.05		1,790,000	18,746	4.17	
Cash and cash equivalents (1)	155,784	107			209,686	106			196,116	107		
Other assets, less allowance for loan and lease losses	351,604				369,269				404,559			
Total assets	\$2,371,207				\$2,489,745				\$2,390,675			

- Fees earned on overnight deposits placed with the Federal Reserve, which were included in the Time Deposits Placed and Other Short-Term Investments line in prior periods have been reclassified to Cash and Cash Equivalents, consistent with the balance sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.
- Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
- Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
- Includes foreign residential mortgages of \$502 million and \$506 million the third and second quarters of 2010, and \$662 million in the third quarter of 2009.
- Includes foreign resumman morgages of 322 million and 3500 million in the third quarter of 2009.

  Includes consumer finance loans of \$2.7 billion for the third and second quarters of 2010, and \$8.4 billion in the third quarter of 2009; other foreign consumer loans of \$7.7 billion for the third and second quarters of 2010, and \$8.4 billion in the third quarter of 2009; other foreign consumer loans of \$7.88 million and \$6.79 million in the (6) third and second quarters of 2010, and \$700 million in the third quarter of 2009; and consumer overdrafts of \$123 million and \$155 million for the third and second quarters of 2010, and \$243 million in the third quarter of
- Includes domestic commercial real estate loans of \$53.1 billion and \$61.6 billion in the third and second quarters of 2010, and \$70.7 billion in the third quarter of 2009, and foreign commercial real estate loans of \$2.5
- billion and \$2.6 billion in the third and second quarters of 2010, and \$3.6 billion in the third quarter of 2009.

  Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$643 million and \$479 million in the third and second quarters of 2010, and \$136 million in the third quarter of 2009. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$1.0 billion and \$829 million in the third and second quarters of 2010, and \$873 million in the third quarter of 2009.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

	Thir	d Quarter	2010	Seco	nd Quarter	2010	Thire	Third Quarter 2009				
		Interest			Interest			Interest				
	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/			
	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate			
Interest-bearing liabilities												
Domestic interest-bearing deposits:	0 25 000	0 26	0.20	8/ 6 27 200	0 42	0.46	0/ 6 24.170		0.57	0./		
Savings	\$ 37,008		0.39	<b>%</b> \$ 37,290			% \$ 34,170		0.57	%		
NOW and money market deposit accounts Consumer CDs and IRAs	442,906 132,687	359 377	0.32 1.13	442,262	372 441	0.34 1.20	356,873		0.39			
Negotiable CDs, public funds and other time deposits	17,326	57	1.13	147,425 17,355	59	1.20	214,284 48,905		2.04 0.96			
1												
Total domestic interest-bearing deposits	629,927	829	0.52	644,332	915	0.57	654,232	1,620	0.98			
Foreign interest-bearing deposits:												
Banks located in foreign countries	18,557	38	0.81	19,994	34	0.70	15,941		0.73			
Governments and official institutions	2,992	3	0.28	4,990	3	0.26	6,488		0.23			
Time, savings and other	52,310	80	0.61	51,176	79	0.62	53,013	57	0.42			
Total foreign interest-bearing deposits	73,859	121	0.65	76,160	116	0.61	75,442	90	0.47			
Total interest-bearing deposits	703,786	950	0.54	720,492	1,031	0.57	729,674	1,710	0.93			
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term												
borrowings	391,148	848	0.86	454,051	891	0.79	411,063	1,237	1.19			
Trading account liabilities	95,265	635	2.65	100,021	715	2.87	73,290	455	2.46			
Long-term debt	485,588	3,341	2.74	497,469	3,582	2.88	449,974	3,698	3.27			
Total interest-bearing liabilities (1)	1,675,787	5,774	1.37	1,772,033	6,219	1.41	1,664,001	7,100	1.70			
Noninterest-bearing sources:												
Noninterest-bearing deposits	270,060			271,123			259,621					
Other liabilities	191,382			213,128			211,070	)				
Shareholders' equity	233,978			233,461			255,983					
Total liabilities and shareholders' equity	\$ 2,371,207			\$ 2,489,745			\$ 2,390,675					
Net interest spread			2.56	%		2.64	%		2.47	%		
Impact of noninterest-bearing sources			0.13			0.10			0.12			
Net interest income/yield on earning assets (2)		\$ 12,610	2.69	%	\$ 13,091	2.74	%	\$ 11,646	2.59	%		

<sup>(1)</sup> Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$643 million and \$479 million in the third and second quarters of 2010, and \$136 million in the third quarter of 2009. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$1.0 billion and \$829 million in the third and second quarters of 2010, and \$873 million in the third quarter of 2009.

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> Fees earned on overnight deposits placed with the Federal Reserve, which were included in the Time Deposits Placed and Other Short-Term Investments line in prior periods have been reclassified to Cash and Cash Equivalents, consistent with the balance sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.

## Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1)

(Dollars in millions)

	T	Third Quarter 2010				cond Quarter	2010	Third Quarter 2009				
		Interest	Yield/			Interest	Yield/			Interest	Yield/	
	Average Balance	Income/ Expense	Rate		Average Balance	Income/ Expense	Rate		Average Balance	Income/ Expense	Rate	
Earning assets												
Time deposits placed and other short-term investments (2)	\$ 23,233	\$ 86	1.45	%	\$ 30,741	\$ 71	0.93	%	\$ 29,485	\$ 26	0.35 %	
Federal funds sold and securities borrowed or purchased under agreements to resell (2)	254,820	366	0.57		263,564	384	0.58		223,039	627	1.11	
Trading account assets (2)	210,529	1,754	3.32		213,927	1,904	3.56		212,488	1,915	3.59	
Debt securities (2)	328,097	3,286	4.00		314,299	3,431	4.38		263,712	3,261	4.94	
Loans and leases:												
Residential mortgage	237,292	2,797	4.71		247,715	2,982	4.82		241,924	3,258	5.38	
Home equity	143,083	1,457	4.05		148,219	1,537	4.15		153,269	1,614	4.19	
Discontinued real estate	13,632	122	3.56		13,972	134	3.84		16,570	219	5.30	
Credit card - domestic	115,251	3,113	10.72		118,738	3,121	10.54		49,751	1,349	10.76	
Credit card - foreign	27,047	875	12.84		27,706	854	12.37		21,189	562	10.52	
Direct/Indirect consumer	95,692	1,130	4.68		98,549	1,233	5.02		100,012	1,439	5.71	
Other consumer	2,955	47	6.35		2,958	46	6.32		3,331	60	7.02	
Total consumer	634,952	9,541	5.98		657,857	9,907	6.03		586,046	8,501	5.77	
Commercial - domestic (2)	192,306	2,056	4.24		195,144	2,040	4.19		216,332	2,144	3.93	
Commercial real estate	55,660	452	3.22		64,218	541	3.38		74,276	600	3.20	
Commercial lease financing	21,402	255	4.78		21,271	261	4.90		22,068	178	3.22	
Commercial - foreign	30,540	282	3.67		28,564	256	3.59		31,533	297	3.74	
Total commercial	299,908	3,045	4.03		309,197	3,098	4.02		344,209	3,219	3.71	
Total loans and leases	934,860	12,586	5.35		967,054	13,005	5.39		930,255	11,720	5.01	
Other earning assets	112,280	949	3.36		121,205	994	3.29		131,021	1,333	4.05	
Total earning assets - excluding hedge impact	1,863,819	19,027	4.06		1,910,790	19,789	4.15		1,790,000	18,882	4.20	
Net hedge expense on assets		(643)				(479)				(136)		
Total earning assets - including hedge impact	1,863,819	18,384	3.93	_	1,910,790	19,310	4.05		1,790,000	18,746	4.17	
Cash and cash equivalents	155,784	107			209,686	106			196,116	107		
Other assets, less allowance for loan and lease losses	351,604				369,269				404,559			
Total assets	\$2,371,207				\$2,489,745				\$2,390,675			

This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

The impact of interest rate risk management derivatives on interest income is presented below.

 $Interest\ income\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ income\ on:$ 

	Third	Second	Third
	Quarter	Quarter	Quarter
	2010	2010	2009
Time deposits placed and other short-term investments	<u>s — </u>	\$ (1)	s —
Federal funds sold and securities borrowed or purchased under agreements to resell	75	73	95
Trading account assets	(62)	(51)	(6)
Debt securities	(640)	(465)	(213)
Commercial - domestic	(16)	(35)	(12)
Net hedge expense on assets	\$ (643)	\$ (479)	\$ (136)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1) (continued)

(Dollars in millions)

	Thir	d Quarter	2010		Seco	nd Quarter	2010		Third	Quarter 2009	1	
		Interest				Interest				Interest		
	Average	Income/	Yield/		Average	Income/	Yield/		verage	Income/	Yield/	
	Balance	Expense	Rate		Balance	Expense	Rate	В	alance	Expense	Rate	
Interest-bearing liabilities												
Domestic interest-bearing deposits:												
Savings	\$ 37,008		0.39	%	\$ 37,290		0.46	% \$	34,170	\$ 49	0.57	%
NOW and money market deposit accounts (2)	442,906	360	0.32		442,262	372	0.34		356,873	353	0.39	
Consumer CDs and IRAs (2)	132,687	328	0.98		147,425	395	1.07		214,284	1,054	1.95	
Negotiable CDs, public funds and other time deposits (2)	17,326	54	1.22		17,355	55	1.27		48,905	114	0.92	
Total domestic interest-bearing deposits	629,927	778	0.49		644,332	865	0.54		654,232	1,570	0.95	
Foreign interest-bearing deposits:												
Banks located in foreign countries (2)	18,557	19	0.39		19,994	17	0.34		15,941	14	0.37	
Governments and official institutions	2,992	3	0.28		4,990	3	0.26		6,488	4	0.23	
Time, savings and other	52,310	80	0.61		51,176	79	0.62		53,013	57	0.42	
Total foreign interest-bearing deposits	73,859	102	0.54		76,160	99	0.52		75,442	75	0.40	
Total interest-bearing deposits	703,786	880	0.50		720,492	964	0.54		729,674	1,645	0.90	
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term												
borrowings (2)	391,148	700	0.71		454,051	815	0.72		411,063	1,059	1.02	
Trading account liabilities	95,265	635	2.65		100,021	715	2.87		73,290	455	2.46	
Long-term debt (2)	485,588	4,579	3.76		497,469	4,554	3.67		449,974	4,814	4.26	
Total interest-bearing liabilities - excluding hedge impact	1,675,787	6,794	1.61		1,772,033	7,048	1.59	1,	664,001	7,973	1.90	
Net hedge income on liabilities		(1,020)		_		(829)				(873)		
Total interest-bearing liabilities - including hedge impact	1,675,787	5,774	1.37		1,772,033	6,219	1.41	1,	664,001	7,100	1.70	
Noninterest-bearing sources:				_		•						
Noninterest-bearing deposits	270,060				271,123				259,621			
Other liabilities	191,382				213,128				211,070			
Shareholders' equity	233,978				233,461				255,983			
Total liabilities and shareholders' equity	\$2,371,207				\$2,489,745			\$ 2,	390,675			
Net interest spread			2.45				2.56				2.30	
Impact of noninterest-bearing sources			0.16				0.11				0.13	
Net interest income/yield on earning assets - excluding hedge impact		12,233	2.61	%		12,741	2.67	%		10,909	2.43	%
Net impact of hedge income (expense)		377	0.08			350	0.07			737	0.16	
Net interest income/yield on earning assets	- <del></del>	\$ 12,610	2.69	%		\$ 13,091	2.74	%		\$11,646	2.59	%

<sup>(1)</sup> This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

NOW and money market deposit accounts	\$	(1)	\$ _	\$ _
Consumer CDs and IRAs		49	46	46
Negotiable CDs, public funds and other time deposits		3	4	4
Banks located in foreign countries		19	17	15
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term				
borrowings		148	76	178
Long-term debt		(1,238)	(972)	(1,116)
Net hedge income on liabilities		<u>.</u>		 _
ŭ	s	(1,020)	\$ (829)	\$ (873)

Certain prior period amounts have been reclassified to conform to current period presentation.

<sup>(2)</sup> The impact of interest rate risk management derivatives on interest expense is presented below.

### Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

	Nine Months Ended September 30						
		2010				2009	
		Interest			Interest		
	Average	Income/	Yield/		Average	Income/	Yield/
	Balance	Expense	Rate	_	Balance	Expense	Rate
Earning assets							
Time deposits placed and other short-term investments (1)	\$ 27,175		1.06	% 5		\$ 244	1.20 %
Federal funds sold and securities borrowed or purchased under agreements to resell	261,444	1,346	0.69		232,680	2,567	1.47
Trading account assets	212,985	5,340	3.35		216,462	6,436	3.97
Debt securities (2)	317,906	8,785	3.69		268,291	10,303	5.12
Loans and leases <sup>(3)</sup> :							
Residential mortgage (4)	242,922	8,879	4.87		253,531	10,427	5.49
Home equity	147,911	4,580	4.14		156,128	5,123	4.38
Discontinued real estate	14,009	409	3.89		18,078	908	6.70
Credit card - domestic	119,744	9,604	10.72		53,444	4,330	10.83
Credit card - foreign	28,198	2,635	12.50		18,973	1,517	10.69
Direct/Indirect consumer (5)	98,368	3,665	4.98		100,349	4,655	6.20
Other consumer (6)	2,973	141	6.34	_	3,346	187	7.43
Total consumer	654,125	29,913	6.11		603,849	27,147	6.00
Commercial - domestic	196,665	6,015	4.09		229,462	6,793	3.96
Commercial real estate (7)	62,755	1,568	3.34		74,021	1,777	3.21
Commercial lease financing	21,448	820	5.10		22,050	717	4.33
Commercial - foreign	29,309	802	3.66	_	33,878	1,119	4.42
Total commercial	310,177	9,205	3.97		359,411	10,406	3.87
Total loans and leases	964,302	39,118	5.42	_	963,260	37,553	5.21
Other earning assets	118,491	2,996	3.38		129,919	3,883	4.00
Total earning assets (8)	1,902,303	57,802	4.06		1,837,706	60,986	4.43
Cash and cash equivalents (1)	187,310	305			184,650	249	
Other assets, less allowance for loan and lease losses	366,783				420,549		
Total assets	\$2,456,396			9	\$2,442,905		

- Fees earned on overnight deposits placed with the Federal Reserve, which were included in the Time Deposits Placed and Other Short-Term Investments line in prior periods, have been reclassified to Cash and Cash (1) Equivalents, consistent with the balance sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.
- Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
- Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
- Includes foreign residential mortgages of \$515 million and \$647 million for the nine months ended September 30, 2010 and 2009.
- Includes foreign consumer loans of \$7.9 billion and \$7.8 billion for the nine months ended September 30, 2010 and 2009.
  Includes consumer finance loans of \$2.1 billion and \$2.5 billion, other foreign consumer loans of \$711 million and \$646 million, and consumer overdrafts of \$137 million and \$226 million for the nine months ended (6) September 30, 2010 and 2009.
- Includes domestic commercial real estate loans of \$60.1 billion and \$71.5 billion, and foreign commercial real estate loans of \$2.7 billion and \$2.5 billion for the nine months ended September 30, 2010 and 2009.
- Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$1.4 billion and \$208 million for the nine months ended September 30, 2010 and 2009.

  Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$2.8 billion and \$1.9 billion for the nine months ended September 30, 2010 and and appears to the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$2.8 billion and \$1.9 billion for the nine months ended September 30, 2010 and and appears to the impact of interest rate risk management contracts.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

		Nine N	Ionths E	nded September 3	30		
		2010			2009		
		Interest		•	Interest		
	Average	Income/	Yield/	Average	Income/	Yield/	
	Balance	Expense	Rate	Balance	Expense	Rate	
Interest-bearing liabilities							
Domestic interest-bearing deposits:							
Savings	\$ 36,482		0.45	<b>%</b> \$ 33,645		0.64	%
NOW and money market deposit accounts	433,858	1,072	0.33	347,423	1,169	0.45	
Consumer CDs and IRAs	148,644	1,385	1.25	226,555	4,219	2.49	
Negotiable CDs, public funds and other time deposits	18,138	179	1.32	39,829	391	1.31	
Total domestic interest-bearing deposits	637,122	2,758	0.58	647,452	5,940	1.23	
Foreign interest-bearing deposits:							
Banks located in foreign countries	18,964	104	0.73	20,381	114	0.75	
Governments and official institutions	4,812	9	0.24	7,893	14	0.23	
Time, savings and other	52,524	232	0.59	55,214	267	0.65	
Total foreign interest-bearing deposits	76,300	345	0.60	83,488	395	0.63	
Total interest-bearing deposits	713,422	3,103	0.58	730,940	6,335	1.16	
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings	450,748	2,557	0.76	501,485	4,854	1.29	
Trading account liabilities	95,159	2,010	2.82	68,530	1,484	2.90	
Long-term debt	498,794	10,453	2.80	447,038	12,048	3.60	
Total interest-bearing liabilities (1)	1,758,123	18,123	1.38	1,747,993	24,721	1.89	
Noninterest-bearing sources:	·						
Noninterest-bearing deposits	268,710			245,242			
Other liabilities	197,105			207,032			
Shareholders' equity	232,458			242,638			
Total liabilities and shareholders' equity	\$ 2,456,396			\$ 2,442,905			
Net interest spread			2.68	%		2.54	%
Impact of noninterest-bearing sources			0.11			0.09	
Net interest income/yield on earning assets (2)	·	\$ 39,679	2.79	%	\$ 36,265	2.63	%
						_	

<sup>(1)</sup> Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$1.4 billion and \$208 million for the nine months ended September 30, 2010 and 2009.

Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$2.8 billion and \$1.9 billion for the nine months ended September 30, 2010 and 2000.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ current\ period\ presentation.$ 

Fees earned on overnight deposits placed with the Federal Reserve, which were included in the Time Deposits Placed and Other Short-Term Investments line in prior periods, have been reclassified to Cash and Cash Equivalents, consistent with the balance sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.

## Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1)

(Dollars in millions)

		Nin	e Months I	Ended S	eptember 30		
	·	2010				2009	
		Interest				Interest	
	Average	Income/	Yield/		Average	Income/	Yield/
	Balance	Expense	Rate		Balance	Expense	Rate
Earning assets							
Time deposits placed and other short-term investments (2)	\$ 27,175	\$ 218	1.07	%	\$ 27,094	\$ 247	1.22 %
Federal funds sold and securities borrowed or purchased under agreements to resell (2)	261,444	1,118	0.57		232,680	2,413	1.39
Trading account assets (2)	212,985	5,491	3.44		216,462	6,442	3.97
Debt securities (2)	317,906	10,171	4.27		268,291	10,578	5.26
Loans and leases:							
Residential mortgage	242,922	8,879	4.87		253,531	10,427	5.49
Home equity	147,911	4,580	4.14		156,128	5,123	4.38
Discontinued real estate	14,009	409	3.89		18,078	908	6.70
Credit card - domestic	119,744	9,604	10.72		53,444	4,330	10.83
Credit card - foreign	28,198	2,635	12.50		18,973	1,517	10.69
Direct/Indirect consumer	98,368	3,665	4.98		100,349	4,655	6.20
Other consumer	2,973	141	6.34		3,346	187	7.43
Total consumer	654,125	29,913	6.11		603,849	27,147	6.00
Commercial - domestic (2)	196,665	6,099	4.15		229,462	6,871	4.00
Commercial real estate	62,755	1,568	3.34		74,021	1,777	3.21
Commercial lease financing	21,448	820	5.10		22,050	717	4.33
Commercial - foreign	29,309	802	3.66		33,878	1,119	4.42
Total commercial	310,177	9,289	4.00		359,411	10,484	3.90
Total loans and leases	964,302	39,202	5.43		963,260	37,631	5.22
Other earning assets	118,491	2,996	3.38		129,919	3,883	3.99
Total earning assets - excluding hedge impact	1,902,303	59,196	4.16		1,837,706	61,194	4.45
Net hedge expense on assets		(1,394)				(208)	
Total earning assets - including hedge impact	1,902,303	57,802	4.06		1,837,706	60,986	4.43
Cash and cash equivalents	187,310	305			184,650	249	
Other assets, less allowance for loan and lease losses	366,783				420,549		
Total assets	\$2,456,396				\$2,442,905		

This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

The impact of interest rate risk management derivatives on interest income is presented below.

 $Interest\ income\ excludes\ the\ impact\ of\ interest\ rate\ risk\ management\ contracts,\ which\ increased\ (decreased)\ interest\ income\ on:$ 

	Nine Months Ended September 30						
	2	2010	20	009			
Time deposits placed and other short-term investments	\$	(1)	\$	(3)			
Federal funds sold and securities borrowed or purchased under agreements to resell		228		154			
Trading account assets		(151)		(6)			
Debt securities		(1,386)		(275)			
Commercial - domestic		(84)		(78)			
Net hedge expense on assets							
	\$	(1,394)	\$	(208)			

 $\label{lem:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation}.$ 

## Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense (1) (continued)

(Dollars in millions)

		Nine	Months	Ended Septembe	r 30		
	· · · · · · · · · · · · · · · · · · ·	2010			2009		
	·	Interest			Interest		
	Average	Income/	Yield/	Average	Income/	Yield/	
	Balance	Expense	Rate	Balance	Expense	Rate	
Interest-bearing liabilities							
Domestic interest-bearing deposits:							
Savings	\$ 36,482		0.45	<b>%</b> \$ 33,645		0.64	%
NOW and money market deposit accounts (2)	433,858	1,073	0.33	347,423	1,170	0.45	
Consumer CDs and IRAs (2)	148,644	1,246	1.12	226,555	4,050	2.39	
Negotiable CDs, public funds and other time deposits (2)	18,138	169	1.24	39,829	379	1.27	
Total domestic interest-bearing deposits	637,122	2,610	0.55	647,452	5,760	1.19	
Foreign interest-bearing deposits:							
Banks located in foreign countries (2)	18,964	51	0.36	20,381	79	0.52	
Governments and official institutions	4,812	9	0.24	7,893	14	0.23	
Time, savings and other	52,524	232	0.59	55,214	267	0.65	
Total foreign interest-bearing deposits	76,300	292	0.51	83,488	360	0.58	
Total interest-bearing deposits	713,422	2,902	0.54	730,940	6,120	1.12	
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings (2)	450,748	2,231	0.66	501,485	4,131	1.10	
Trading account liabilities	95,159	2,010	2.82	68,530	1,484	2.90	
Long-term debt (2)	498,794	13,799	3.69	447,038	14,921	4.46	
Total interest-bearing liabilities - excluding hedge impact	1,758,123	20,942	1.59	1,747,993	26,656	2.04	
Net hedge income on liabilities		(2,819)			(1,935)		
Total interest-bearing liabilities - including hedge impact	1,758,123	18,123	1.38	1,747,993	24,721	1.89	
Noninterest-bearing sources:							
Noninterest-bearing deposits	268,710			245,242			
Other liabilities	197,105			207,032			
Shareholders' equity	232,458			242,638			
Total liabilities and shareholders' equity	\$2,456,396			\$2,442,905			
Net interest spread			2.57			2.41	
Impact of noninterest-bearing sources			0.12			0.10	
Net interest income/yield on earning assets - excluding hedge impact		38,254	2.69	%	34,538	2.51	%
Net impact of hedge income (expense)		1,425	0.10		1,727	0.12	
Net interest income/yield on earning assets		\$ 39,679	2.79	%	\$36,265	2.63	%

This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

The impact of interest rate risk management derivatives on interest expense is presented below.

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	139	169
Negotiable CDs, public funds and other time deposits	10	12
Banks located in foreign countries	53	35
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings	326	723
Long-term debt	 (3,346)	(2,873)
Net hedge income on liabilities		
v	\$ (2,819)	\$ (1,935)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

		Septembe	er 30, 2010		
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	
Available-for-sale debt securities					
U.S. Treasury and agency securities	\$ 53,153	\$ 499	\$ (1,602)	\$ 52,050	
Mortgage-backed securities:					
Agency	162,143	3,785	(103)	165,825	
Agency collateralized mortgage obligations	38,856	478	(73)	39,261	
Non-agency residential	25,716	738	(669)	25,785	
Non-agency commercial	6,632	943	(22)	7,553	
Foreign securities	3,960	95	(468)	3,587	
Corporate bonds	5,888	256	(20)	6,124	
Other taxable securities (1)	16,534	57	(322)	16,269	
Total taxable securities	312,882	6,851	(3,279)	316,454	
Tax-exempt securities	5,882	159	(71)	5,970	
Total available-for-sale debt securities	\$ 318,764	\$ 7,010	\$ (3,350)	\$ 322,424	
Held-to-maturity debt securities	438			438	
Total debt securities	\$ 319,202	\$ 7,010	\$ (3,350)	\$ 322,862	
vailable-for-sale marketable equity securities (2)	\$ 8,598	\$ 9,868	\$ (28)	\$ 18,438	
		June 30	0, 2010		
		Gross	Gross		
	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	Losses	Value	
Available-for-sale debt securities					
U.S. Treasury and agency securities	\$ 50,630	\$ 476	\$ (722)	\$ 50,384	
Mortgage-backed securities:					
Agency	148,618	5,025	(62)	153,581	
Agency collateralized mortgage obligations	40,139	816	(85)	40,870	
Non-agency residential	29,795	597	(1,032)	29,360	
Non-agency commercial	6,327	840	(39)	7,128	
Foreign securities	3,703	70	(823)	2,950	

Total available-for-sale debt securities

Available-for-sale marketable equity securities (2)

Corporate bonds

Other taxable securities (1)

Held-to-maturity debt securities

Total debt securities

Tax-exempt securities

Total taxable securities

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

6,367 16,712

307,352

\$ 314,765

\$ 315,200 179

7,413

435

(63) (537)

(3,363)

(145)

(3,508)

(3,508)

(32)

181

73

96

8,078

8,174

8,174

30

6,249 17,176

302,637

310,099

310,534

7,462

435

181

Substantially all asset-backed securities. Classified in other assets on the Consolidated Balance Sheet.

## **Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment**

(Dollars in millions)

				Third Quarte	er 2010			
			Global	Home	Global	Global		
	Total		Card	Loans &	Commercial	Banking &		All
	Corporation	Deposits	Services (1)	Insurance	Banking	Markets	GWIM	Other (1)
Net interest income (2)	\$ 12,717	\$ 1,922	\$ 4,361	\$ 1,346	\$ 1,874	\$ 1,874	\$ 1,292	\$ 48
Noninterest income	14,265	1,138	1,350	2,398	685	5,302	2,780	612
Total revenue, net of interest expense	26,982	3,060	5,711	3,744	2,559	7,176	4,072	660
Provision for credit losses	5,396	62	3,177	1,302	554	(157)	128	330
Noninterest expense	27,216	2,693	12,099	2,979	1,000	4,446	3,449	550
Income (loss) before income taxes	(5,630) 1,669	305 110	(9,565) 306	(537)	1,005 368	2,887 1,439	495 182	(220)
Income tax expense (benefit) (2)				(193)				(543)
Net income (loss)	\$ (7,299)	\$ 195	\$ (9,871)	\$ (344)	\$ 637	\$ 1,448	\$ 313	\$ 323
Average Total loans and leases	\$ 934,860	n/m	\$ 171,191	\$ 127,713	\$ 198,839	\$ 98,847	\$ 99,318	\$ 238,457
Total assets (3)	2,371,207	\$ 433,203	177,634	223,133	315,632	745,097	271,304	n/m
Total deposits	973,846	408,009	n/m	n/m	148,534	106,865	237,878	44,586
Allocated equity	233,978	24,382	35,270	26,628	41,172	52,519	23,896	30,111
Period end								
Total loans and leases	\$ 933,910	n/m	\$ 168,845	\$ 127,701	\$ 195,858	\$ 99,476	\$ 99,772	\$ 241,837
Total assets (3)	2,327,811	\$ 431,604	169,813	215,592	302,684	747,917	272,272	n/m
Total deposits	977,322	406,340	n/m	n/m	150,981	109,956	243,586	37,130
			Clabal	Second Quart		Clabal		
	Total		Global Card	Home Loans &	Global Commercial	Global Banking &		All
	Corporation	Deposits	Services (1)	Insurance	Banking	Markets	GWIM	Other (1)
Net interest income (2)	\$ 13,197	\$ 2,115	\$ 4,439	\$ 1,000	\$ 2,118	\$ 1,977	\$ 1,385	\$ 163
Noninterest income	16,253	1,489	2,422	1,795	660	4,028	2,946	2,913
Total revenue, net of interest expense	29,450	3,604	6,861	2,795	2,778	6,005	4,331	3,076
The state of the s	.,	.,	.,	,	,	.,	,	- ,
Provision for credit losses	8,105	61	3,795	2,390	623	(133)	121	1,248
Noninterest expense	17,253	2,490	1,776	2,817	909	4,788	3,369	1,104
Income (loss) before income taxes	4,092	1,053	1,290	(2,412)	1,246	1,350	841	724
Income tax expense (benefit) (2)	969	385	470	(878)	456	422	485	(371)
Net income (loss)	\$ 3,123	\$ 668	\$ 820	\$ (1,534)	\$ 790	\$ 928	\$ 356	\$ 1,095
ret income (1055)	5,123	3 008	3 620	(1,554)	3 770	<i>3</i> 728	3 330	3 1,075
Average								
Total loans and leases	\$ 967,054	n/m	\$ 177,571	\$ 130,664	\$ 206,111	\$ 95,902	\$ 99,007	\$ 257,245
Total assets (3)	2,489,745	\$ 440,627	186,195	229,168	302,842	771,267	265,903	n/m
Total deposits	991,615	415,669	n/m	n/m	145,427	112,959	229,272	64,202
Allocated equity	233,461	24,212	40,517	26,346	41,971	53,138	23,515	23,762
Period end Total loans and leases	\$ 956,177	n/m	\$ 173,021	\$ 129,798	\$ 203,173	\$ 95,647	\$ 99,351	\$ 254,615
Total assets (3)	2,363,878	\$ 436,932	183,334	225,492	303,996	711,444	259,728	n/m
Total deposits	974,467	411,679	n/m	n/m	147,400	105,942	229,551	56,986
		, , , , ,			.,	,	. ,	,
				Third Quarte	r 2009			
			Global	Home	Global	Global		
	Total	Donosito	Card Services (1)	Loans &	Commercial	Banking &	CWIM	All
Net interest income (2)	Corporation \$ 11,753	Deposits \$ 1,726	\$ 4,920	Insurance \$ 1,309	\$ 2,012	\$ 2,255	\$ 1,329	Other (1) \$ (1,798)
Noninterest income	14,612	1,906	2,330	2,104	760	5,419	2,543	(450)
Total revenue, net of interest expense	26,365	3,632	7,250	3,413	2,772	7,674	3,872	(2,248)
The state of the s		.,	,,,,,,	-, -	,	.,	- ,	( ) - /
Provision for credit losses	11,705	93	6,823	2,897	2,057	538	515	(1,218)
Noninterest expense	16,306	2,286	1,915	3,049	959	3,653	3,005	1,439
Income (loss) before income taxes	(1,646)	1,253	(1,488)	(2,533)	(244)	3,483	352	(2,469)
Income tax expense (benefit) (2)	(645)	439	(533)	(898)	(84)	1,241	118	(928)
Net income (loss)	\$ (1,001)	\$ 814	\$ (955)	\$ (1,635)	\$ (160)	\$ 2,242	\$ 234	\$ (1,541)
	- <del></del>			<del></del>				
Average								
Total loans and leases	\$ 930,255	n/m	\$ 208,650	\$ 132,599	\$ 225,994	\$ 105,995	\$ 101,155	\$ 155,184
Total assets (3)	2,390,675	\$ 443,204	224,165	236,086	292,878	754,295	239,352	n/m
Total deposits	989,296	418,449	n/m	n/m	131,548	104,228	214,992	95,131
Allocated equity	255,983	23,688	40,652	24,737	42,193	50,844	18,802	55,067
Pariod and								
Period end Total loans and leases	\$ 914,266	n/m	\$ 202,860	\$ 134,255	\$ 221,543	\$ 101,730	\$ 99,281	\$ 153,880
	\$ 914,266 2,251,043 974,899	n/m \$ 441,585 416,951	\$ 202,860 219,642	\$ 134,255 234,725	\$ 221,543 284,869 133,214	\$ 101,730 703,275 98,704	\$ 99,281 248,472 220,481	\$ 153,880 n/m

Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods for Global Card Services are presented on a managed basis with a corresponding offset in All Other.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

<sup>(2)</sup> (3) n/m

Fully taxable-equivalent basis

Total assets include asset allocations to match liabilities (i.e., deposits).

= not meaningful

## **Bank of America Corporation and Subsidiaries Year-to-Date Results by Business Segment**

(Dollars in millions)

			Nine M	onths Ended Sep	otember 30, 2010			
			Global	Home	Global	Global		
	Total		Card	Loans &	Commercial	Banking &		All
	Corporation	Deposits	Services (1)	Insurance	Banking	Markets	GWIM	Other (1)
Net interest income (2)	\$ 39,984	\$ 6,183	\$ 13,618	\$ 3,559	\$ 6,205	\$ 5,997	\$ 4,068	\$ 354
Noninterest income	48,738	4,114	5,757	6,604	2,162	16,934	8,504	4,663
Total revenue, net of interest expense	88,722	10,297	19,375	10,163	8,367	22,931	12,572	5,017
Provision for credit losses	23,306	160	10,507	7,292	2,103	(43)	491	2,796
Noninterest expense	62,244	7,678	15,607	9,125	2,876	13,602	10,011	3,345
Income (loss) before income taxes	3,172	2,459	(6,739)	(6,254)	3,388	9,372	2,070	(1,124)
Income tax expense (benefit) (2)	4,166	906	1,349	(2,304)	1,248	3,777	941	(1,751)
Net income (loss)	\$ (994)	\$ 1,553	\$ (8,088)	\$ (3,950)	\$ 2,140	\$ 5,595	\$ 1,129	\$ 627
Average								
Total loans and leases	\$ 964,302	n/m	\$ 179,290	\$ 130,685	\$ 206,209	\$ 97,925	\$ 99,122	\$ 250,553
Total assets (3)	2,456,396	\$ 437,612	186,491	228,765	304,581	764,909	264,554	n/m
Total deposits	982,132	412,593	n/m	n/m	145,857	107,927	230,604	59,640
Allocated equity	232,458	24,238	39,623	26,749	41,924	53,561	23,137	23,226
Period end								
Total loans and leases	\$ 933,910	n/m	\$ 168,845	\$ 127,701	\$ 195,858	\$ 99,476	\$ 99,772	\$ 241,837
Total assets (3)	2,327,811	\$ 431,604	169,813	215,592	302,684	747,917	272,272	n/m
Total deposits	977,322	406,340	n/m	n/m	150,981	109,956	243,586	37,130
			Nine M	antha Endad Can	tombon 20, 2000			
					Global	Global		
	Total		Global	Home	Global	Global		Δ11
	Total Corporation	Denosits	Global Card	Home Loans &	Global Commercial	Banking &	GWIM	All Other (1)
Net interest income (2)	Total	Deposits \$ 5,324	Global	Home	Global		GWIM \$ 4,271	All Other (1) \$ (5,250)
Net interest income (2) Noninterest income	Corporation		Global Card Services (1)	Home Loans & Insurance	Global Commercial Banking	Banking & Markets	\$ 4,271	Other (1) \$ (5,250)
	Corporation \$ 36,514	\$ 5,324	Global Card Services (1) \$ 15,094	Home Loans & Insurance \$ 3,700	Global Commercial Banking \$ 5,972	Banking & Markets \$ 7,403		Other (1)
Noninterest income  Total revenue, net of interest expense	Corporation \$ 36,514	\$ 5,324 5,156 10,480	Global Card Services (1) \$ 15,094 6,865 21,959	Home Loans & Insurance \$ 3,700 9,412 13,112	Global Commercial Banking \$ 5,972 2,352 8,324	Banking & Markets \$ 7,403 19,622 27,025	\$ 4,271 7,725 11,996	Other (1) \$ (5,250) 7,885 2,635
Noninterest income  Total revenue, net of interest expense  Provision for credit losses	Corporation \$ 36,514 59,017 95,531 38,460	\$ 5,324 5,156 10,480	Global Card Services (1) \$ 15,094 6,865 21,959	Home Loans & Insurance \$ 3,700 9,412 13,112	Global Commercial Banking \$ 5,972 2,352 8,324	Banking & Markets \$ 7,403	\$ 4,271 7,725 11,996	Other (1) \$ (5,250) 7,885 2,635 (1,885)
Noninterest income Total revenue, net of interest expense  Provision for credit losses Noninterest expense	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173	Global Card Services (1) \$ 15,094 6,865 21,959 22,699 5,848	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540	Global Commercial Banking \$ 5,972 2,352 8,324 5,925 2,902	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328	\$ 4,271 7,725 11,996 1,007 9,263	Other (1) \$ (5,250) 7,885 2,635 (1,885) 4,274
Noninterest income Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes	Corporation \$ 36,514 59,017 95,531 38,460 50,328 6,743	\$ 5,324 5,156 10,480 268 7,173 3,039	Global Card Services (1) \$ 15,094 6,865 21,959 22,699 5,848 (6,588)	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540 (4,423)	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503)	Banking & Markets \$ 7,403	\$ 4,271 7,725 11,996 1,007 9,263 1,726	Other (1) \$ (5,250) 7,885 2,635 (1,885) 4,274 246
Noninterest income Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2)	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073	Global Card Services (1) \$ 15,094 6,865 21,959 22,699 5,848 (6,588) (2,321)	Home Loans & Insurance \$ 3,700 9,412 13,112 \$ 8,995 8,540 (4,423) (1,567)	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244)	Banking & Markets \$ 7,403	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603	Other (1) \$ (5,250) 7,885 2,635 (1,885) 4,274 246 (1,894)
Noninterest income Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073	Global Card Services (1) \$ 15,094 6,865 21,959 22,699 5,848 (6,588) (2,321)	Home Loans & Insurance \$ 3,700 9,412 13,112 \$ 8,995 8,540 (4,423) (1,567)	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244)	Banking & Markets \$ 7,403	\$ 4,271 7,725 11,996 1,007 9,263 1,726	Other (1) \$ (5,250) 7,885 2,635 (1,885) 4,274 246 (1,894)
Noninterest income Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2) Net income (loss)  Average	Corporation \$ 36,514 59,017 95,531  38,460 50,328 6,743 273 \$ 6,470	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966	Global Card Services (1) \$ 15,094 6,865 21,959  22,699 5,848 (6,588) (2,321) \$ (4,267)	Home Loans & Insurance \$ 3,700 9,412 13,112 \$ 8,995 8,540 (4,423) (1,567) \$ (2,856)	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123	Other (1) \$ (5,250) 7,885 2,635  (1,885) 4,274 246 (1,894) \$ 2,140
Noninterest income Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2) Net income (loss)  Average Total loans and leases	Corporation \$ 36,514 59,017 95,531 38,460 50,328 6,743 273 \$ 6,470	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966	Global Card Services (1) \$ 15,094 6,865 21,959 22,699 5,848 (2,321) \$ (4,267)	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540 (4,423) (1,567) \$ (2,856)	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123	Other (1) \$ (5,250) 7,885 2,635  (1,885) 4,274 246 (1,894) \$ 2,140  \$ 165,086
Noninterest income  Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2)  Net income (loss)  Average  Total loans and leases Total assets (3)	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966	Global Card Services (1) \$ 15,094 6,865 21,959  22,699 5,848 (6,588) (2,321) \$ (4,267)  \$ 216,101 232,816	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540 (4,423) (1,567) \$ (2,856) \$ 129,910 229,212	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)  \$ 232,426 277,894	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123	Other (1) \$ (5,250)     7,885     2,635  (1,885)     4,274     246     (1,894) \$ 2,140  \$ 165,086     n/m
Noninterest income Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2) Net income (loss)  Average Total loans and leases Total assets (3) Total deposits	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966 n/m \$ 428,223 403,551	Global Card Services (1) \$ 15,094 6,865 21,959  22,699 5,848 (6,588) (2,321) \$ (4,267)  \$ 216,101 232,816 n/m	Home Loans & Insurance \$ 3,700 9,412 13,112 \$ 8,995 8,540 (4,423) (1,567) \$ (2,856) \$ 129,910 229,212 n/m	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)  \$ 232,426 277,894 125,333	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123 \$104,444 251,719 226,964	Other (1) \$ (5,250)     7,885     2,635  (1,885)     4,274     246     (1,894) \$ 2,140  \$ 165,086     n/m     92,139
Noninterest income  Total revenue, net of interest expense  Provision for credit losses Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2)  Net income (loss)  Average  Total loans and leases Total assets (3)	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966	Global Card Services (1) \$ 15,094 6,865 21,959  22,699 5,848 (6,588) (2,321) \$ (4,267)  \$ 216,101 232,816	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540 (4,423) (1,567) \$ (2,856) \$ 129,910 229,212	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)  \$ 232,426 277,894	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123	Other (1) \$ (5,250) 7,885 2,635  (1,885) 4,274 246 (1,894) \$ 2,140  \$ 165,086 n/m
Noninterest income  Total revenue, net of interest expense  Provision for credit losses  Noninterest expense  Income (loss) before income taxes  Income tax expense (benefit) (2)  Net income (loss)  Average  Total loans and leases  Total assets (3)  Total deposits  Allocated equity  Period end	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966 n/m \$ 428,223 403,551 23,499	Global Card Services (1) \$ 15,094 6,865 21,959  22,699 5,848 (6,588) (2,321) \$ (4,267)  \$ 216,101 232,816 n/m 40,807	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540 (4,423) (1,567) \$ (2,856) \$ 129,910 229,212 n/m 18,615	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)  \$ 232,426 277,894 125,333 41,805	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623  \$ 114,578 789,860 103,630 48,820	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123 \$ 104,444 251,719 226,964 17,850	Other (1) \$ (5,250) 7,885 2,635  (1,885) 4,274 246 (1,894) \$ 2,140  \$ 165,086 n/m 92,139 51,242
Noninterest income Total revenue, net of interest expense  Provision for credit losses  Noninterest expense Income (loss) before income taxes Income tax expense (benefit) (2) Net income (loss)  Average Total loans and leases Total assets (3) Total deposits Allocated equity  Period end Total loans and leases	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966 n/m \$ 428,223 403,551 23,499	Global Card Services (1) \$ 15,094 6,865 21,959  22,699 5,848 (6,588) (2,321) \$ (4,267)  \$ 216,101 232,816 n/m 40,807	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540 (4,423) (1,567) \$ (2,856) \$ 129,910 229,212 n/m 18,615	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)  \$ 232,426 277,894 125,333 41,805	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623  \$ 114,578 789,860 103,630 48,820  \$ 101,730	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123 \$104,444 251,719 226,964 17,850	Other (1) \$ (5,250)     7,885     2,635  (1,885)     4,274     246     (1,894) \$ 2,140  \$ 165,086     n/m     92,139     51,242
Noninterest income  Total revenue, net of interest expense  Provision for credit losses  Noninterest expense  Income (loss) before income taxes  Income tax expense (benefit) (2)  Net income (loss)  Average  Total loans and leases  Total assets (3)  Total deposits  Allocated equity  Period end	Corporation \$ 36,514	\$ 5,324 5,156 10,480 268 7,173 3,039 1,073 \$ 1,966 n/m \$ 428,223 403,551 23,499	Global Card Services (1) \$ 15,094 6,865 21,959  22,699 5,848 (6,588) (2,321) \$ (4,267)  \$ 216,101 232,816 n/m 40,807	Home Loans & Insurance \$ 3,700 9,412 13,112 8,995 8,540 (4,423) (1,567) \$ (2,856) \$ 129,910 229,212 n/m 18,615	Global Commercial Banking \$ 5,972 2,352 8,324  5,925 2,902 (503) (244) \$ (259)  \$ 232,426 277,894 125,333 41,805	Banking & Markets \$ 7,403 19,622 27,025  1,451 12,328 13,246 4,623 \$ 8,623  \$ 114,578 789,860 103,630 48,820	\$ 4,271 7,725 11,996 1,007 9,263 1,726 603 \$ 1,123 \$ 104,444 251,719 226,964 17,850	Other (1) \$ (5,250) 7,885 2,635  (1,885) 4,274 246 (1,894) \$ 2,140  \$ 165,086 n/m 92,139 51,242

Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods for Global Card Services are presented on a managed basis with a corresponding offset in All Other. Fully taxable-equivalent basis

Total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

 $<sup>=</sup> not\ meaningful$ 

## Bank of America Corporation and Subsidiaries **Deposits Segment Results**

(Dollars in millions)

	Nine Months Ended September 30		Third Second Quarter Quarter				First Quarter		Fourth Quarter		Third Quarter			
	2010 2009		2010		2010		2010		2009		2009			
Net interest income (1)	\$ 6,183		\$ 5,324		\$ 1,922		\$ 2,115		\$ 2,146	\$	1,765	5	1,726	
Noninterest income:														
Service charges	4,112		5,152		1,138		1,494		1,480		1,645		1,904	
All other income (loss)	2		4				(5)		7	_	(1)	_	2	
Total noninterest income	4,114		5,156		1,138		1,489		1,487	_	1,644		1,906	
Total revenue, net of interest expense	10,297		10,480		3,060		3,604		3,633		3,409		3,632	
Provision for credit losses	160		268		62		61		37		75		93	
Noninterest expense	7,678		7,173		2,693		2,490		2,495		2,326		2,286	
Income before income taxes	2,459		3,039		305		1,053		1,101	_	1,008	_	1,253	
Income tax expense (1)	906		1,073		110		385		411		398		439	
Net income	\$ 1,553		\$ 1,966		\$ 195		668		\$ 690	\$	610	\$	814	
										_		-		
Net interest yield (1)	2.01	%	1.77	%	1.87	%	2.05	%	2.11	%	1.69	%	1.64	%
Return on average equity	8.57		11.19		3.17		11.07		11.60		10.14		13.63	
Efficiency ratio (1)	74.57		68.45		88.03		69.08		68.67		68.23		62.93	
Balance sheet														
Diffusive Silver														
Average														
Total earning assets (2)	\$ 411,178		\$ 401,837		\$ 407,025		\$ 414,178		\$ 412,390	\$	414,798	\$	416,570	
Total assets (2)	437,612		428,223		433,203		440,627		439,070		441,478		443,204	
Total deposits	412,593		403,551		408,009		415,669		414,169		416,534		418,449	
Allocated equity	24,238		23,499		24,382		24,212		24,116		23,876		23,688	
Period end														
Total earning assets (2)	\$ 405,552		\$ 415,076		\$ 405,552		\$ 410,919		\$ 416,174	\$	417,713	9	415,076	
Total assets (2)	431,604		441,585		431,604		436,932		442,525		444,612		441,585	
Total deposits	406,340		416,951		406,340		411,679		417,541		419,583		416,951	

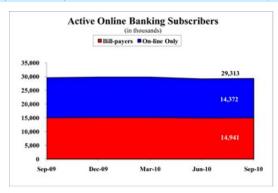
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

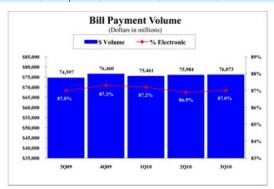
Fully taxable-equivalent basis
 Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

# Bank of America Corporation and Subsidiaries **Deposits Key Indicators**

(Dollars in millions, except as noted)

	Nine Months Ended September 30														Third Ouarter		Second Quarter		First Quarter		Fourth Quarter		Third Quarter	
	2010		2009		2010		2010		2010	2009			2009											
Average deposit balances																								
Checking	\$ 146,704		\$ 132,555		\$ 147,112		\$ 149,198		\$ 143,767		\$ 138,997		\$ 136,557											
Savings	34,656		31,485		35,135		35,467		33,345		31,995		32,374											
MMS	120,637		89,438		122,959		122,089		116,796		108,848		98,659											
CDs and IRAs	107,337		146,823		99,690		105,598		116,911		133,714		147,844											
Foreign and other	3,259		3,250		3,113		3,317		3,350		2,980		3,015											
Total average deposit balances	\$ 412,593		\$ 403,551		\$ 408,009		\$ 415,669		\$ 414,169		\$ 416,534		\$ 418,449											
Deposit spreads (excludes noninterest costs)																								
Checking	3.80	%	4.06	%	3.76	%	3.82	%	3.82	%		%	3.93	%										
Savings	3.69		3.86		3.63		3.70		3.73		3.67		3.83											
MMS	1.05		0.36		1.53		0.84		0.77		0.59		0.58											
CDs and IRAs	0.20		0.04		0.28		0.22		0.12		0.02		(0.01)											
Foreign and other	4.20		3.63		4.31		4.14		4.15		3.45		3.48											
Total deposit spreads	2.04		1.74		2.22		2.01		1.90		1.73		1.72											
Online banking (end of period)																								
Active accounts (units in thousands)	29,313		29,209		29,313		29,195		29,850		29,600		29,209											
Active billpay accounts (units in thousands)	14,941		15,107		14,941		14,902		15,078		14,966		15,107											





Bank of America has the largest active online banking customer base with  $29.3 \ \text{million}$  subscribers.

Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.

14.9 million active bill pay users paid \$76.1 billion worth of bills this quarter.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

## **Bank of America Corporation and Subsidiaries** Global Card Services Segment Results (1)

Net interest income (2)				Second Quarter 2010 \$ 4,439	First Quarter 2010 \$ 4,818	Fourth Quarter 2009 \$ 4,878	Third Quarter 2009 \$ 4,920	
Noninterest income:								
Card income	5,658	6,460	1,877	1,900	1,881	2,093	2,183	
All other income (loss)	99	405	(527)	522	104	115	147	
Total noninterest income	5,757	6,865	1,350	2,422	1,985	2,208	2,330	
Total revenue, net of interest expense	19,375	21,959	5,711	6,861	6,803	7,086	7,250	
Provision for credit losses	10,507	22,699	3,177	3,795	3,535	6,854	6,823	
Goodwill impairment	10,400	_	10,400	_	_	_	_	
Noninterest expense (3)	5,207	5,848	1,699	1,776	1,732	1,877	1,915	
Income (loss) before income taxes	(6,739)	(6,588)	(9,565)	1,290	1,536	(1,645)	(1,488)	
Income tax expense (benefit) (2)	1,349	(2,321)	306	470	573	(651)	(533)	
Net income (loss)	\$ (8,088)	\$ (4,267)	\$ (9,871)	\$ 820	\$ 963	\$ (994)	\$ (955)	
Net interest yield (2)	10.14 %	<b>6</b> 9.35 %	10.09	<b>%</b> 10.01	% 10.32	% 9.71	% 9.37	%
Return on average equity	n/m	n/m	n/m	8.12	9.05	n/m	n/m	
Efficiency ratio (2)	26.87	26.64	n/m	25.86	25.48	26.48	26.40	
Efficiency ratio, excluding goodwill impairment charge (2, 3)	26.87	26.64	29.75	25.86	25.48	26.48	26.40	
Balance sheet								
Average								
Total loans and leases	\$179,290	\$216,101	\$171,191	\$177,571	\$189,307	\$199,756	\$208,650	
Total earning assets	179,494	215,901	171,456	177,868	189,353	199,383	208,287	
Total assets	186,491	232,816	177,634	186,195	195,845	215,447	224,165	
Allocated equity	39,623	40,807	35,270	40,517	43,170	41,696	40,652	
Period end								
Total loans and leases	\$168,845	\$202,860	\$168,845	\$173,021	\$181,763	\$196,289	\$202,860	
Total earning assets	169,615	202,653	169,615	173,497	182,267	196,046	202,653	
Total assets	169,813	219,642	169,813	183,334	190,996	212,668	219,642	

Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods are presented on a managed basis (See Exhibit A: Non-GAAP Reconciliations - Global Card Services -Reconciliation on page 48). Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Excludes goodwill impairment of \$10.4 billion during the three and nine months ended September 30, 2010.

 $n/m = not \ meaningful$ 

## **Bank of America Corporation and Subsidiaries** Global Card Services Key Indicators (1)

(Dollars in millions)

	Sept	onths Ended tember 30	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
Credit Card Data (2)	2010	2009	2010	2010	2010	2009	2009
Cituit Card Data (-)							
<u>Loans</u>							
Average							
Securitization impact	n/a	\$ 100,727	n/a	n/a	n/a	\$ 91,705	\$ 97,520
Held credit card outstandings	\$ 147,942	72,417	\$ 142,298	\$ 146,444	\$ 155,225	70,893	70,940
Total credit card outstandings	<u>\$ 147,942</u>	\$ 173,144	\$ 142,298	\$ 146,444	\$ 155,225	\$ 162,598	\$ 168,460
Period end							
Securitization impact	n/a	\$ 94,328	n/a	n/a	n/a	\$ 89,715	\$ 94,328
Held credit card outstandings	\$ 140,871	70,206	\$ 140,871	\$ 143,130	\$ 149,555	71,109	70,206
Total credit card outstandings	<u>\$ 140,871</u>	\$ 164,534	\$ 140,871	\$ 143,130	\$ 149,555	\$ 160,824	\$ 164,534
credit Quality							
Charge-offs \$							
Securitization impact	n/a	\$ 8,473	n/a	n/a	n/a	\$ 2,926	\$ 3,308
Held net charge-offs	\$ 12,323	5,845	\$ 3,270	\$ 4,459	\$ 4,594	1,941	2,169
			· —				
Total credit card net losses	<u>\$ 12,323</u>	\$ 14,318	\$ 3,270	\$ 4,459	\$ 4,594	\$ 4,867	\$ 5,477
Charge-offs %							
Securitization impact	n/a	0.27 %	n/a	n/a	n/a	1.02	% 0.77
Held net charge-offs	11.14	<b>%</b> 10.79	9.12	% 12.21 %	% 12.00 °	% 10.86	12.13
Total credit card net losses	11.14	<b>%</b> 11.06 %	9.12	<b>%</b> 12.21 %	// 12.00	% 11.88	% 12.90
30+ Delinquency \$							
Securitization impact	n/a	\$ 7,047	n/a	n/a	n/a	\$ 6,599	\$ 7,047
Held delinquency	\$ 7,643	5,054	\$ 7,643	\$ 8,256	\$ 10,172	5,011	5,054
Total delinquency	<u>\$ 7,643</u>	\$ 12,101	\$ 7,643	\$ 8,256	\$ 10,172	\$ 11,610	\$ 12,101
30+ Delinquency %							
Securitization impact	n/a	0.15 %	n/a	n/a	n/a	0.17	% 0.15
Held delinquency	5.43	% <u>7.20</u>	5.43	% <u>5.77</u> %	6.80	% 7.05	7.20
Total delinquency	5.43	<b>%</b> 7.35 %	5.43	<b>%</b> 5.77 %	6.80	7.22	% 7.35
90+ Delinquency \$							
Securitization impact	n/a	\$ 3,600	n/a	n/a	n/a	\$ 3,550	\$ 3,600
Held delinquency	<u>\$ 4,007</u>	2,593	\$ 4,007	\$ 4,542	\$ 5,589	2,673	2,593
Total delinquency	<u>\$ 4,007</u>	\$ 6,193	\$ 4,007	\$ 4,542	\$ 5,589	\$ 6,223	\$ 6,193
90+ Delinquency %							
Securitization impact	n/a	0.07 %	n/a	n/a	n/a	0.11	% 0.07
Held delinquency	2.84	% 3.69	2.84	<b>%</b> 3.17 %	3.74	% 3.76	3.69
Total delinquency	2.84	3.76 %	2.84	<b>%</b> 3.17 %	3.74	2% 3.87	% 3.76
Other Global Card Services Key Indicators							
Credit card data							
Gross interest yield	11.07	% 11.40 %	11.13	<b>%</b> 10.89 %	% 11.18	% 11.34	% 11.18
Risk adjusted margin	2.13	2.06	3.28	1.33	1.83	1.47	0.26
New account growth (in thousands)	2,129	3,201	714	670	745	994	1,014
Purchase volumes	\$ 156,858	\$ 153,031	\$ 54,257	\$ 53,924	\$ 48,677	\$ 54,875	\$ 53,031
Debit Card Data							
Debit purchase volumes	\$ 173,537	\$ 161,055	\$ 58,334	\$ 59,136	\$ 56,067	\$ 57,186	\$ 54,764
•	7.3.						

Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods are presented on a managed basis. Credit Card includes U.S., Europe and Canada consumer credit card and does not include business card, debit card and unsecured consumer lending.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

**Home Loans & Insurance Segment Results** 

(Dollars in millions; except as noted)

Net interest income (1)				Second Quarter 2010 \$ 1,000	First Quarter 2010 \$ 1,213	Fourth Quarter 2009 \$ 1,275	Third Quarter 2009 \$ 1,309
Noninterest income:	3 3,339	\$ 3,700	\$ 1,346	\$ 1,000	\$ 1,213	\$ 1,273	\$ 1,509
Mortgage banking income	4,417	7,505	1,756	1.020	1.641	1.816	1.424
Insurance income	1,725	1,728	574	561	590	618	594
All other income	462	179	68	214	180	82	86
Total noninterest income	6,604	9,412	2,398	1,795	2,411	2,516	2,104
Total revenue, net of interest expense	10,163	13,112	3,744	2,795	3,624	3,791	3,413
		0.00#				2240	
Provision for credit losses	7,292	8,995	1,302	2,390	3,600	2,249	2,897
Noninterest expense	9,125	8,540	2,979	2,817	3,329	3,164	3,049
Loss before income taxes	(6,254)	(4,423)	(537)	(2,412)	(3,305)	(1,622)	(2,533)
Income tax benefit (1)	(2,304)	(1,567)	(193)	(878)	(1,233)	(628)	(898)
Net loss	<u>\$ (3,950)</u>	\$ (2,856)	\$ (344)	\$ (1,534)	\$ (2,072)	\$ (994)	\$ (1,635)
Net interest yield (1)	2.53	<b>%</b> 2.55 %	2.87	<b>%</b> 2.13	% 2.58	% 2.64	% 2.59 %
Efficiency ratio (1)	89.78	65.13	79.57	100.78	91.85	83.47	89.33
Balance sheet							
Average							
Total loans and leases	\$130,685	\$129,910	\$127,713	\$ 130,664	\$ 133,745	\$ 132,326	\$ 132,599
Total earning assets	188,307	193,694	186,022	188,146	190,805	191,544	200,426
Total assets	228,765	229,212	223,133	229,168	234,116	232,827	236,086
Allocated equity	26,749	18,615	26,628	26,346	27,280	26,214	24,737
Period end							
Total loans and leases	\$127,701	\$134,255	\$127,701	\$ 129,798	\$ 132,428	\$ 131,302	\$ 134,255
Total earning assets	178,970	197,550	178,970	188,091	183,898	188,349	197,550
Total assets	215,592	234,725	215,592	225,492	224,570	232,588	234,725
Period end (in billions)							
Mortgage servicing portfolio (2)	\$ 2,079.5	\$ 2,148.3	\$ 2,079.5	\$ 2,127.6	\$ 2,143.7	\$ 2,150.8	\$ 2,148.3

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Fully taxable-equivalent basis

Servicing of residential mortgage loans, home equity lines of credit, home equity loans and discontinued real estate mortgage loans.

## **Bank of America Corporation and Subsidiaries Home Loans & Insurance Key Indicators**

(Dollars in millions, except as noted)

	Nine Months Ended September 30		Third Ouarter	Second Ouarter	First Ouarter	Fourth Ouarter	Third Quarter
	2010	2009	2010	2010	2010	2009	2009
Mortgage servicing rights at fair value rollforward:							
Beginning balance, beginning of period	\$ 19,465	\$ 12,733	\$ 14,745	\$ 18,842	\$ 19,465	\$ 17,539	\$ 18,535
Merrill Lynch balance, January 1, 2009	_	209	_	_	_	_	_
Net additions	2,755	4,693	742	882	1,131	1,035	1,738
Impact of customer payments	(2,960)	(3,402)	(923)	(981)	(1,056)	(1,089)	(1,111)
Other changes in MSR fair value	(7,009)	3,306	(2,313)	(3,998)	(698)	1,980	(1,623)
Ending balance	\$ 12,251	\$ 17,539	\$ 12,251	\$ 14,745	\$ 18,842	\$ 19,465	\$ 17,539
Capitalized mortgage servicing rights			<del></del>				
(% of loans serviced)	73	bps 102 bps	73	<b>bps</b> 86	bps 110	bps 113	bps 102 bps
Mortgage loans serviced for investors (in billions)	\$ 1,669	\$ 1,726	\$ 1,669	\$ 1,706	\$ 1,717	\$ 1,716	\$ 1,726
Loan production:							
Home Loans & Insurance							
First mortgage	\$205,981	\$271,003	\$ 69,875	\$ 69,141	\$ 66,965	\$83,503	\$ 89,484
Home equity	5,602	8,068	2,000	1,831	1,771	2,420	2,225
Total Corporation (1)							
First mortgage	213,365	291,517	71,925	71,938	69,502	86,588	95,654
Home equity	6,300	10,427	2,136	2,137	2,027	2,787	2,739
Mortgage banking income							
Production income:							
Core production revenue	\$ 4,560	\$ 5,776	\$ 1,849	\$ 1,428	\$ 1,283	\$ 1,576	\$ 1,573
Representations and warranties	(2,646)	(1,335)	(872)	(1,248)	(526)	(516)	(455)
Total production income	1,914	4,441	977	180	757	1,060	1,118
Servicing income:							
Servicing fees	4,841	4,618	1,623	1,649	1,569	1,601	1,590
Impact of customer payments	(2,961)	(3,402)	(924)	(981)	(1,056)	(1,089)	(1,111)
Fair value changes of MSRs, net of economic hedge results (2)	119	1,444	(90)	12	197	95	(313)
Other servicing-related revenue	504	404	170	160	174	149	140
Total net servicing income	2,503	3,064	779	840	884	756	306
Total Home Loans & Insurance mortgage banking income	4,417	7,505	1,756	1,020	1,641	1,816	1,424
Other business segments' mortgage banking loss (3)	(264)	(366)	(1)	(122)	(141)	(164)	(126)
Total consolidated mortgage banking income	\$ 4,153	\$ 7,139	\$ 1,755	\$ 898	\$ 1,500	\$ 1,652	\$ 1,298
			· —				

Fully taxable-equivalent basis In addition to loan production in Home Loans & Insurance, the remaining first mortgage and home equity loan production is primarily in GWIM. Includes sale of mortgage servicing rights.

Fully taxable-equivalent basis Includes the effect of transfers of mortgage loans from Home Loans & Insurance to the ALM portfolio included in All Other.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

## **Global Commercial Banking Segment Results**

(Dollars in millions)

Net interest income (1)		onths Ended tember 30 2009 \$ 5,972		Third Quarter 2010 \$ 1,874	Second Quarter 2010 \$ 2,118	First Quarter 2010 \$ 2,213	Fourth Quarter 2009 \$ 2,082	Third Quarter 2009 \$ 2,012	
Noninterest income:									
Service charges	1,599	1,556		528	528	543	522	533	
All other income	563	796		157	132	274	212	227	
Total noninterest income	2,162	2,352		685	660	817	734	760	
Total revenue, net of interest expense	8,367	8,324		2,559	2,778	3,030	2,816	2,772	
Provision for credit losses	2,103	5,925		554	623	926	1,843	2,057	
Noninterest expense	2,876	2,902		1,000	909	967	930	959	
Income (loss) before income taxes	3,388	(503)		1,005	1,246	1,137	43	(244)	
Income tax expense (benefit) (1)	1,248	(244)		368	456	424	74	(84)	
Net income (loss)	\$ 2,140	\$ (259)		\$ 637	\$ 790	\$ 713	\$ (31)	\$ (160)	
Net interest yield (1)	3.03		%	2.61				% 3.05	%
Return on average equity	6.82	n/m		6.14	7.55	6.78	n/m	n/m	
Efficiency ratio (1)	34.37	34.87		39.06	32.73	31.92	33.02	34.61	
Balance sheet									
Average									
Total loans and leases	\$ 206,209	\$ 232,426		\$ 198,839	\$ 206,111	\$ 213,841	\$ 219,239	\$ 225,994	
Total earning assets (2)	273,760	245,891		284,941	271,566	264,549	271,354	261,876	
Total assets (2)	304,581	277,894		315,632	302,842	295,043	301,865	292,878	
Total deposits	145,857	125,333		148,534	145,427	143,557	143,182	131,548	
Allocated equity	41,924	41,805		41,172	41,971	42,645	42,307	42,193	
Period end									
Total loans and leases	\$ 195,858	\$ 221,543		\$ 195,858	\$ 203,173	\$ 211,255	\$ 215,237	\$ 221,543	
Total earning assets (2)	271,410	253,557		271,410	272,830	271,288	264,855	253,557	
Total assets (2)	302,684	284,869		302,684	303,996	301,622	295,947	284,869	
Total deposits	150,981	133,214		150,981	147,400	145,654	147,023	133,214	

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Fully taxable-equivalent basis
Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

## **Bank of America Corporation and Subsidiaries Global Commercial Banking Key Indicators**

(Dollars in millions)

		ember 30 2009	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009	Third Quarter 2009
Revenue, net of interest expense by service segment							
Business lending	\$ 5,087	\$ 5,139	\$ 1,552	\$ 1,656	\$ 1,879	\$ 1,746	\$ 1,724
Treasury services	3,280	3,185	1,007	1,122	1,151	1,070	1,048
Total revenue, net of interest expense (1)	<u>\$ 8,367</u>	\$ 8,324	\$ 2,559	\$ 2,778	\$ 3,030	\$ 2,816	\$ 2,772
Average loans and leases by product							
Commercial - domestic	\$ 104,572	\$ 121,192	\$ 101,446	\$ 104,261	\$ 108,081	\$ 111,341	\$ 115,324
Commercial real estate	53,765	63,160	49,747	53,721	57,917	60,351	62,773
Direct/Indirect consumer	45,490	45,297	45,400	45,776	45,400	45,001	45,309
Other	2,382	2,777	2,246	2,353	2,443	2,546	2,588
Total average loans and leases	\$ 206,209	\$ 232,426	\$ 198,839	\$ 206,111	\$ 213,841	\$ 219,239	\$ 225,994
Loan spread	2.31	<b>%</b> 2.01 %	2.29	% 2.32	% 2.30	% 2.18	% 2.11 %
Credit quality							
Reservable utilized criticized exposure (2)	\$ 36,332	\$ 42,109	\$ 36,332	\$ 37,613	\$ 39,586	\$ 41,225	\$ 42,109
•	18.45	<b>%</b> 18.59 %	18.45	% 18.50 °	% 18.53	% 18.75	% 18.59 %
Nonperforming loans, leases and foreclosed properties (3)	\$ 9,414	\$ 10,413	\$ 9,414	\$ 10,027	\$ 10,814	\$ 11,083	\$ 10,413
	4.79	<b>%</b> 4.69 %	4.79	<b>%</b> 4.92 9	% 5.10	% 5.13	% 4.69 %
Average deposit balances							
Interest-bearing	\$ 53,973	\$ 50,134	\$ 53,558	\$ 54,187	\$ 54.182	\$ 53,862	\$ 49,533
Noninterest-bearing	91,884	75,199	94,976	91,240	89,375	89,320	82,015
9							
Total	<u>\$ 145,857</u>	\$ 125,333	\$ 148,534	\$ 145,427	\$ 143,557	\$ 143,182	\$ 131,548

Fully taxable-equivalent basis

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees and commercial letters of credit.

Nonperforming loans, leases and foreclosed properties are presented on an end-of-period basis. The nonperforming ratio is calculated as nonperforming loans, leases and foreclosed properties divided by loans, leases and

foreclosed properties.

## Bank of America Corporation and Subsidiaries **Global Banking & Markets Segment Results**

(Dollars in millions)

	Sept	onths Ended tember 30		Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
	2010	2009		2010	2010	2010	2009	2009
Net interest income (1)	\$ 5,997	\$ 7,403		\$ 1,874	\$ 1,977	\$ 2,146	\$ 2,150	\$ 2,255
Noninterest income:								
Service charges	1,568	1,478		520	529	519	565	555
Investment and brokerage services	1,880	2,066		581	676	623	596	590
Investment banking income	3,824	3,957		1,306	1,301	1,217	1,970	1,232
Trading account profits	8,727	10,426		2,453	1,202	5,072	1,377	3,411
All other income (loss)	935	1,695		442	320	173	(1,059)	(369)
Total noninterest income	16,934	19,622		5,302	4,028	7,604	3,449	5,419
Total revenue, net of interest expense	22,931	27,025		7,176	6,005	9,750	5,599	7,674
	(42)	1 451		(155)	(122)	247	5.47	520
Provision for credit losses	(43)	1,451		(157)	(133)	247	547	538
Noninterest expense	13,602	12,328		4,446	4,788	4,368	3,594	3,653
Income before income taxes	9,372	13,246		2,887	1,350	5,135	1,458	3,483
income tax expense (1)	3,777	4,623		1,439	422	1,916	23	1,241
Net income	\$ 5,595	\$ 8,623		<u>\$ 1,448</u>	\$ 928	\$ 3,219	\$ 1,435	\$ 2,242
Detum on average agaits.	13.97	<b>%</b> 23.61	%	10.94	<b>%</b> 7.00	% 23.71	% 11.05	% 17.49
Return on average equity  Efficiency ratio (1)	59.32	45.62	/0	61.96	79.73	44.80	64.19	47.60
Salar and too War arrange								
Fixed income, currency and commodities	\$ 11,358	\$ 11,454		\$ 3,527	\$ 2,316	\$ 5,515	\$ 1,270	\$ 4,004
Equity income	3,356	3,951		974	852	1,530	950	1,265
Total sales and trading revenue (2)	<u>\$ 14,714</u>	\$ 15,405		\$ 4,501	\$ 3,168	\$ 7,045	\$ 2,220	\$ 5,269
Balance sheet								
A								
Average Total trading-related assets (3)	\$506,461	\$513,037		\$497,954	\$ 512,566	\$ 508,986	\$ 493,700	\$ 496,278
Total loans and leases	97.925	114,578		98,847	95,902	99,027	99,635	105,995
Total market-based earning assets	514,249	478,288		494,777	521,010	527,318	490,563	468,844
Total earning assets (4)	604,391	589,216		584,986	607,915	620,663	585,394	570,599
Total assets (4)	764,909	789,860		745,097	771,267	778,731	746,258	754,295
Total deposits	107,927	103,630		106,865	112,959	103,925	108,544	104,228
Allocated equity	53,561	48,820		52,519	53,138	55,053	51,523	50,844
Period end								
	\$508,611	\$448,692		\$508,611	\$ 471,314	\$ 440,524	\$ 410,755	\$ 448,692
Total leave and leaves								
Total loans and leases	99,476	101,730		99,476	95,647	95,588	95,930	101,730
Total market-based earning assets	500,664	418,754		500,664	463,069	440,304	404,315	418,754
Total earning assets (4)	593,911	516,155		593,911	549,911	530,954	498,765	516,155
Total assets (4)	747,917	703,275		747,917	711,444	687,308	649,876	703,275
Total deposits	109,956	98,704		109,956	105,942	104,918	102,093	98,704
rading-related assets (average)								
Trading account securities	\$203,204	\$202,560	J	\$201,500	\$ 204,142	\$ 203,998	\$ 200,914	\$ 198,730
Reverse repurchases	182,466	159,989		174,297	184,146	189,118	173,574	155,608
Securities borrowed	55,656	48,559		54,782	57,309	54,878	53,092	53,694
Derivative assets	65,135	101,929		67,375	66,969	60,992	66,120	88,246
Total trading-related assets (3)	\$506,461	\$513,037	1	\$497,954	\$ 512,566	\$ 508,986	\$ 493,700	\$ 496,278
Ţ			I					
l) Fully taxable-equivalent basis	-							
2) Sales and trading revenue represents total Global Banking & Market			llowing it					
Total Global Banking & Markets revenue, net of interest expense	\$ 22,931	\$ 27,025		\$ 7,176	\$ 6,005	\$ 9,750	\$ 5,599	\$ 7,674
Total Global Banking revenue, net of interest expense	(6,969)	(9,844)		(2,287)	(2,391)	(2,290)		(1,883)
Investment banking income	(1,766)	(1,940)		(573)	(596)	(596)		
Fair value option net interest income	(135)	(207)		(54)	(35)	(47)		
Revenue (loss) shared	653	319		239	185	228	(264)	179
Loss on sale of prime brokerage business	_	52		_	_	_	_	_
Total sales and trading revenue	\$ 14,714	\$ 15,405		\$ 4,501	\$ 3,168	\$ 7,045	\$ 2,220	\$ 5,269
(2) 1 1 1	·	2 10,700		, ,,,,,,	- 5,100	- 1,075	- 2,220	5 5,207

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Includes assets which are not considered earning assets (i.e. derivative assets).

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

### **Bank of America Corporation and Subsidiaries** Global Banking & Markets Key Indicators

(Dollars in millions)

	Nine Months Ended September 30		Third Ouarter		Second Quarter		First Quarter	Fourth Quarter			Third Quarter			
	2010		2009		2010		2010		2010		2009		2009	
Investment banking income (1)						_								
Advisory (2)	\$ 682		\$ 828		\$ 273	5	242		\$ 167	\$	360		\$ 207	
Debt issuance	2,398		2,323		798		827		773		805		724	
Equity issuance	1,003		1,067		341	_	318		344	_	893		403	
	4,083		4,218		1,412		1,387		1,284		2,058		1,334	
Offset for intercompany fees (3)	(153)		(263)		(41)		(68)		(44)		(462)		(80)	
Total investment banking income	\$ 3,930		\$ 3,955		\$ 1,371	5	1,319		\$ 1,240	\$	1,596		\$ 1,254	
Global Corporate & Investment Banking Key Indicators														
Revenue, net of interest expense - by service segment														
Business lending	\$ 2,641		\$ 2,098		\$ 821	5	870		\$ 948	\$	748		\$ 604	
Treasury services	2,029		5,966		645		712		673		701		749	
Investment banking related (4)	2,295		1,780		819	_	807		668	_	702		552	
Total revenue, net of interest expense	\$ 6,965		\$ 9,844		\$ 2,285	5	2,389		\$ 2,289	\$	2,151		\$ 1,905	
Average deposit balances						-				-				
Interest-bearing	\$53,876		\$46,708		\$ 55,839	5	55,116		\$50,614		49,155		\$44,141	
Noninterest-bearing	45,870		47,819		44,046	_	49,073		44,497	_	49,591		51,505	
Total average deposits	\$99,746		\$94,527		\$ 99,885	5	3104,189		\$95,111	\$	98,746		\$95,646	
Loan spread	1.88	%	1.56	%	1.77	%	1.94	%	1.94	%	1.61	%	1.61	%
Provision for credit losses	\$ (81)		\$ 1,303		\$ (101)	5	(191)		\$ 211	\$	295		\$ 441	
Credit quality (5, 6)														
Reservable utilized criticized exposure	\$ 7,131		\$11,842		\$ 7,131	5	7,290		\$ 9,664	\$	10,989		\$11,842	
	6.95	%	11.15	%	6.95	%	7.29	%	9.69	%	10.72	%	11.15	%
Nonperforming loans, leases and foreclosed properties	\$ 992 1.19	%	\$ 1,335 1.53	%	\$ 992 1.19	%	905	%	\$ 922 1.16	\$ %	1,240	%	\$ 1,335 1.53	%
Average loans and leases by product	,	/•	1.00	,,,	1117	, •	1.10	/ 0	1.10	10	1	/ 0	1.00	, 0
Commercial - domestic	\$34,138		\$47,381		\$ 32,682	5	33,594		\$36,178	\$	39,664		\$42,602	
Commercial real estate	31		77		25		31		36		46		55	
Commercial lease financing	23,433		24,220		23,356		23,250		23,696		23,873		24,139	
Commercial - foreign	23,094		25,071		24,646		22,705		21,901		22,375		23,764	
Direct/Indirect consumer	1		4		_		1		2		2		3	
Other	42		58		43		42		43	_	45		55	
Total average loans and leases	\$80,739		\$96,811		\$ 80,752	5	79,623		\$81,856	\$	86,005		\$90,618	

Represents total investment banking income for the Corporation, including amounts related to Global Banking & Markets of \$3.8 billion and \$4.0 billion for the nine months ended September 30, 2010 and 2009; \$1.3 billion, (1) \$1.3 billion, and \$1.2 billion for the third, second and first quarters of 2010, and \$2.0 billion and \$1.2 billion for the fourth and third quarters of 2009, respectively.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Advisory includes fees on debt and equity advisory and mergers and acquisitions. Represents the offset to fees paid on the Corporation's transactions.

Includes revenue and loss sharing with Global Markets for certain activities and positions.

<sup>(5)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a

percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

Nonperforming loans, leases and foreclosed properties are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by (6) commercial loans and leases plus commercial foreclosed properties.

#### **Bank of America Corporation and Subsidiaries Investment Banking Product Rankings**

	Nine Months Ended September 30, 2010					_
	Glo	bal		U.S	S.	
	Product	Market		Product	Market	
	Ranking	Share		Ranking	Share	
High-yield corporate debt	1	10.8	%	1	14.3	%
Leveraged loans	1	17.1		1	22.5	
Mortgage-backed securities	1	14.1		1	16.8	
Asset-backed securities	1	14.0		1	19.1	
Convertible debt	3	7.3		3	13.9	
Common stock underwriting	4	6.3		3	11.2	
Investment grade corporate debt	2	6.3		2	13.2	
Syndicated loans	1	8.9		1	21.6	
Net investment banking revenue	2	7.1		1	12.2	
Announced mergers and acquisitions	5	14.2		6	16.3	
Equity capital markets	4	6.4		2	11.8	
Debt capital markets	4	6.5		2	11.0	

Source: Dealogic data. Figures above include self-led transactions.

- Rankings based on deal volumes except for investment banking revenue rankings which reflect fees.

  Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.

  Mergers and acquisitions volume rankings are for announced transactions and give full credit to all advisors advising either the target or acquiror.
- $Each\ advisor\ receives\ full\ credit\ for\ the\ deal\ amount\ unless\ advising\ a\ minority\ stakeholder.$

#### **Highlights**

#### Global top 3 rankings in:

High-yield corporate debt	Investment grade corporate debt
Leveraged loans	Syndicated loans
Mortgage-backed securities	
Asset-backed securities	
Convertible debt	

#### U.S. top 3 rankings in:

High-yield corporate debt	Investment grade corporate debt
Leveraged loans	Syndicated loans
Mortgage-backed securities	Equity capital markets
Asset-backed securities	Debt capital markets
Convertible debt	

Common stock underwriting

Excluding self-led deals, global and U.S. high-yield corporate debt, leveraged loans, mortgage-backed securities, asset-backed securities and syndicated loans rankings were #1. Investment grade corporate debt ranked #2 and convertible debt ranked #3 in the U.S. and globally. Equity capital markets ranked #2 and debt capital markets and common stock underwriting ranked #3 in the U.S.

## **Bank of America Corporation and Subsidiaries Super Senior Collateralized Debt Obligation Exposure**

(Dollars in millions)

		September 30, 2010									
	Subprime (1)	Retained Positions	Total Subprime	Non- Subprime (2)							
Unhedged	\$ 729	\$ 327	\$ 1,056	\$ 301	\$1,357						
Hedged (3)	604		604	236	840						
Total	<u>\$ 1,333</u>	\$ 327	\$ 1,660	\$ 537	\$2,197						

- Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value. Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure. Hedged amounts are presented at carrying value before consideration of the insurance.

## Credit Default Swaps with Monoline Financial Guarantors

		Septen	iber 30, 20	10																																	
	Super Senior CDOs	r Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Guaranteed		Senior Guarar			To	otal	
Notional	\$ 3,276	\$	35,556		\$38	3,832																															
Mark-to-market or guarantor receivable	2,860		6,880		9	,740																															
Credit valuation adjustment	(2,188)		(3,444)		(5	5,632)																															
Total	\$ 672	\$	3,436		\$ 4	,108																															
Credit valuation adjustment %	77	%	50	%		58	%																														
(Writedowns) gains during the three months ended September 30, 2010	\$ (59)	s	146		\$	87																															
(Writedowns) gains during the nine months ended September 30, 2010	(392)		300			(92)																															

 $\label{lem:conform} \textit{Certain prior period amounts have been reclassified to conform to current period presentation}.$ 

## Global Wealth & Investment Management Segment Results

(Dollars in millions, except as noted)

Net interest income (1) Noninterest income: Investment and brokerage services All other income Total noninterest income Total revenue, net of interest expense		enths Ended ember 30 2009 \$ 4,271 6,262 1,463 7,725 11,996	Third Quarter 2010 \$ 1,292 \$ 2,134 646 2,780 4,072	Second Quarter 2010 \$ 1,385 2,241 705 2,946 4,331	First Quarter 2010 \$ 1,391 \$ 2,150 628 2,778 4,169	Fourth Quarter 2009 \$ 1,273  2,161 1,835 3,996 5,269	Third Quarter 2009 \$ 1,329  2,104 439 2,543 3,872
Provision for credit losses Noninterest expense Income before income taxes	491	1,007	128	121	242	53	515
	10,011	9,263	3,449	3,369	3,193	3,145	3,005
	2,070	1,726	495	841	734	2,071	352
Income tax expense (1)  Net income	941 \$ 1,129	603 \$ 1,123	182 \$ 313	\$ 356	274 \$ 460	774 \$ 1,297	118 \$ 234
Net interest yield (1) Return on average equity Efficiency ratio (1)		% 2.60 % 8.41 77.22	2.13 5.19 84.70	2.36 6.07 77.78	% 2.51 8.49 76.58		% 2.53 % 4.94 77.64
Balance sheet Average Total loans and leases Total earning assets (2) Total assets (2) Total deposits Allocated equity	\$ 99,122	\$ 104,444	\$ 99,318	\$ 99,007	\$ 99,038	\$ 100,238	\$ 101,155
	233,528	219,548	240,796	234,976	224,633	221,874	208,699
	264,554	251,719	271,304	265,903	256,289	252,489	239,352
	230,604	226,964	237,878	229,272	224,514	223,055	214,992
	23,137	17,850	23,896	23,515	21,977	19,209	18,802
Period end  Total loans and leases Total earning assets (2) Total assets (2) Total deposits	\$ 99,772	\$ 99,281	\$ 99,772	\$ 99,351	\$ 98,538	\$ 99,571	\$ 99,281
	240,831	217,936	240,831	228,257	229,146	221,115	217,936
	272,272	248,472	272,272	259,728	261,325	254,473	248,472
	243,586	220,481	243,586	229,551	230,044	224,839	220,481

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

<sup>(1)</sup> Fully taxable-equivalent basis
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

#### Global Wealth & Investment Management - Key Indicators and Metrics (1)

(Dollars in millions, except as noted)

		Nine Months Ended		Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009	Third Quarter 2009
Revenues							
Merrill Lynch Global Wealth Management	\$ 9,503	\$ 9,447	\$ 3,096	\$ 3,244	\$ 3,163	\$ 3,115	\$ 3,080
U.S. Trust	1,908	1,871	611	656	641	607	598
Retirement & Philanthropic Services	810	754	269	274	267	261	249
Other (2)	351	(76)	96	157	98	1,286	(55
Total revenues	\$ 12,572	\$ 11,996	\$ 4,072	\$ 4,331	\$ 4,169	\$ 5,269	\$ 3,872
Client Balances (3)							
Client Balances by Business							
Merrill Lynch Global Wealth Management	\$ 1,522,689	\$ 1,444,526	\$ 1,522,689	\$ 1,460,283	\$ 1,502,574	\$ 1,482,059	\$ 1,444,526
U.S. Trust	339,940	361,350	339,940	335,089	359,219	362,734	361,350
Retirement & Philanthropic Services	257,584	245,830	257,584	247,674	257,991	250,891	245,830
Other/Client brokerage assets and assets in custody included in assets under management (2)	48,918	180,650	48,918	48,717	166,852	176,830	180,650
Client Balances by Type							
Assets under management (4)	\$ 624,158	\$ 739,831	\$ 624,158	\$ 603,306	\$ 750,721	\$ 749,852	\$ 739,831
Client brokerage assets (5)	1,436,098	1,362,423	1,436,098	1,375,264	1,423,576	1,401,063	1,362,423
Assets in custody	125,784	142,293	125,784	131,557	144,705	143,870	142,293
Client deposits	243,586	220,481	243,586	229,551	230,044	224,839	220,481
Loans and leases	99,772	99,281	99,772	99,351	98,538	99,571	99,281
Less: Client brokerage assets and assets in custody included in assets under management	(360,267)	(331,952)	(360,267)	(347,266)	(360,948)	(346,681)	(331,952
Total client balances	\$ 2,169,131	\$ 2,232,357	\$ 2,169,131	\$ 2,091,763	\$ 2,286,636	\$ 2,272,514	\$ 2,232,357
Assets under Management Flows (4)							
Liquidity assets under management (6)	\$ (35,706)	\$ (86,145)	\$ (7,555)	\$ (7,830)	\$ (20,321)	\$ (11,502)	\$ (22,797
Long-term assets under management (7)	13,077	(1,923)	6,097	392	6,588	6,893	5,039
Total assets under management flows	\$ (22,629)	\$ (88,068)	<u>\$ (1,458)</u>	\$ (7,438)	\$ (13,733)	\$ (4,609)	\$ (17,758
<u>Associates</u>							
Total Wealth Advisors	16,790	16,344	16,790	16,577	16,465	16,406	16,344
Total Client Facing Professionals	19,761	19,214	19,761	19,515	19,330	19,255	19,214
Merrill Lynch Global Wealth Management Metrics							
Number of Financial Advisors	15,340	14,979	15,340	15,142	15,005	15,006	14,979
Financial Advisor Productivity (8) (in thousands)	\$ 841	\$ 825	\$ 851	\$ 853	\$ 819	\$ 839	\$ 837
U.S. Trust Metrics							
Client Facing Professionals	2,178	2,201	2,178	2,166	2,199	2,208	2,201

Global Wealth and Investment Management (GWIM) services clients through three primary businesses: Merrill Lynch Global Wealth Management (MLGWM); U.S. Trust, Bank of America Private Wealth Management (U.S. Trust); and Retirement & Philanthropic Services.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and our investment in BlackRock Inc.

<sup>(3)</sup> (4) Client balances consists of assets under management, client brokerage assets, assets in custody, client deposits, and loans and leases. Includes the Columbia Management long-term asset management business through the date of sale on May 1, 2010.

Client brokerage assets include non-discretionary brokerage and fee-based assets.

Assets under advisory and discretion of GWIM in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies are less than one year. Assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year. Financial Advisor Productivity is defined as annualized total revenue (excluding residual net interest income) divided by the total number of financial advisors.

<sup>(6)</sup> (7)

## Bank of America Corporation and Subsidiaries All Other Results (1)

(Dollars in millions)

	Nine Mon Septen	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	
	2010	2009	2010	2010	2010	2009	2009
Net interest income (2)	\$ 354	\$ (5,250)	\$ 48	\$ 163	\$ 143	\$ (1,527)	\$ (1,798)
Noninterest income:							
Card loss	_	(464)	_	_	_	(432)	(721)
Equity investment income	2,575	8,184	94	2,114	367	830	882
Gains on sales of debt securities	1,456	3,585	794	15	647	852	1,442
All other income (loss)	632	(3,420)	(276)	784	124	(2,280)	(2,053)
Total noninterest income (loss)	4,663	7,885	612	2,913	1,138	(1,030)	(450)
Total revenue, net of interest expense	5,017	2,635	660	3,076	1,281	(2,557)	(2,248)
Provision for credit losses (3)	2,796	(1,885)	330	1,248	1,218	(1,511)	(1,218)
Merger and restructuring charges	1,450	2,188	421	508	521	533	594
All other noninterest expense	1,895	2,086	129	596	1,170	816	845
Income (loss) before income taxes	(1,124)	246	(220)	724	(1,628)	(2,395)	(2,469)
Income tax benefit (2)	(1,751)	(1,894)	(543)	(371)	(837)	(878)	(928)
Net income (loss)	\$ 627	\$ 2,140	\$ 323	\$ 1,095	\$ (791)	\$ (1,517)	\$ (1,541)
Balance sheet							
Average							
Total loans and leases	\$250,553	\$ 165,086	\$238,457	\$257,245	\$256,151	\$154,038	\$ 155,184
Total deposits	59,640	92,139	44,586	64,202	70,418	78,635	95,131
Period end							
Total loans and leases	\$241,837	\$ 153,880	\$241,837	\$254,615	\$255,851	\$161,153	\$ 153,880
Total deposits	37,130	81,449	37,130	56,986	56,468	65,435	81,449

<sup>(1)</sup> All Other consists of equity investment activities including Global Principal Investments, Corporate Investments and Strategic Investments, the residential mortgage portfolio associated with ALM activities, the residual impact of cost allocation processes, merger and restructuring charges, intersegment eliminations, the results of First Republic Bank prior to its sale on July 1, 2010, fair value adjustments related to certain Merrill Lynch structured notes and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations related to revaluation of foreign-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. All Other also includes adjustments to noninterest income and income tax expense to remove the FTE impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments. In addition, the 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis and include the offsetting securitization impact to present Global Card Services on a managed basis. (See Exhibit A: Non-GAAP Reconciliations—All Other—Reconciliation on page 49).

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Fully taxable-equivalent basis

<sup>(3)</sup> Periods subsequent to January 1, 2010 are presented in accordance with the new consolidation guidance. Prior periods represent the provision for credit losses for All Other combined with the Global Card Services securitization offset.

## **Bank of America Corporation and Subsidiaries Equity Investments**

(Dollars in millions)

	G	Global Principal Investments Exposures						Equity Investment Income (Loss)					
		September 30, 2010			September 30, 2010 2010					September 30,			
	Book	Unfunded Commitments		Unfunded		Unfunded				Three	Months	Nine	Months
	Value			Commitments To		Commitments Total		Total	Total	Ended		Ended	
Global Principal Investments:													
Private Equity Investments	\$ 4,813	\$	188	\$ 5,001	\$ 6,441	\$	(167)	\$	833				
Global Real Estate	1,994		208	2,202	2,180		21		34				
Global Strategic Capital	2,751		612	3,363	4,940		76		138				
Legacy/Other Investments	2,614		479	3,093	1,249		116		432				
Total Global Principal Investments	\$12,172	\$	1,487	\$13,659	\$14,810	\$	46	\$	1,437				

## Components of Equity Investment Income (Loss)

(Dollars in millions)									
	Nine M								
	Ended September 30				Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
	2010	2009	2010	2010	2010	2009	2009		
Global Principal Investments	\$1,437	\$ 551	\$ 46	\$ 814	\$ 577	\$ 671	\$ 713		
Corporate Investments	(300)	(153)	5	6	(311)	65	109		
Strategic and other investments (1)	1,438	7,786	43	1,294	101	94	60		
Total equity investment income included in All Other	2,575	8,184	94	2,114	367	830	882		
Total equity investment income (loss) included in the business segments (2)	1,173	(196)	263	652	258	1,196	(39)		
Total consolidated equity investment income	\$3,748	\$7,988	\$ 357	\$ 2,766	\$ 625	\$ 2,026	\$ 843		

For the nine months ended September 30, 2009, includes a \$7.2 billion pre-tax gain related to the sales of portions of the Corporation's China Construction Bank investment.
 For the three months ended December 31, 2009, includes a pre-tax gain of \$1.1 billion related to the Corporation's BlackRock equity investment interest.

 $Certain\ prior\ period\ amounts\ have\ been\ reclassified\ among\ the\ segments\ to\ conform\ to\ the\ current\ period\ presentation.$ 

#### **Bank of America Corporation and Subsidiaries Outstanding Loans and Leases**

(Dollars in millions)

	Sej	ptember 30 2010	June 30 2010	Increase (Decrease)
Consumer				
Residential mortgage (1)	\$	243,141	\$ 245,502	\$ (2,361)
Home equity		141,558	146,274	(4,716)
Discontinued real estate (2)		13,442	13,780	(338)
Credit card - domestic		113,609	116,739	(3,130)
Credit card - foreign		27,262	26,391	871
Direct/Indirect consumer (3)		92,479	98,239	(5,760)
Other consumer (4)		2,924	3,008	(84)
Total consumer		634,415	649,933	(15,518)
Commercial				
Commercial - domestic (5)		191,096	191,458	(362)
Commercial real estate (6)		52,819	61,587	(8,768)
Commercial lease financing		21,321	21,392	(71)
Commercial - foreign		30,575	27,909	2,666
Total commercial loans excluding loans measured at fair value		295,811	302,346	(6,535)
Commercial loans measured at fair value (7)		3,684	3,898	(214)
Total commercial		299,495	306,244	(6,749)
Total loans and leases	\$	933,910	\$ 956,177	\$ (22,267)

- Includes foreign residential mortgages of \$98 million and \$500 million at September 30, 2010 and June 30, 2010.
  Includes \$12.1 billion and \$1.4 billion of pay option loans, and \$1.4 billion and \$1.4 billion of subprime loans at September 30, 2010 and June 30, 2010. The Corporation no longer originates these products.
- Includes dealer financial services loans of \$44.5 billion and \$46.4 billion, consumer lending of \$14.3 billion and \$15.8 billion, domestic securities-based lending margin loans of \$15.7 billion and \$14.6 billion, student loans of \$7.0 billion and \$10.3 billion, foreign consumer loans of \$7.7 billion and \$7.5 billion, and other consumer loans of \$3.3 billion and \$3.7 billion at September 30, 2010 and June 30, 2010.
- Includes consumer finance loans of \$2.0 billion and \$2.1 billion, other foreign consumer loans of \$846 million and \$733 million, and consumer overdrafts of \$66 million and \$186 million at September 30, 2010 and June 30, (4)
- Includes small business commercial domestic loans, including card related products, of \$15.2 billion and \$15.9 billion at September 30, 2010 and June 30, 2010.
- (6) (7) Includes domestic commercial real estate loans of \$5.0.1 billion and \$59.1 billion, and foreign commercial real estate loans of \$2.7 billion and \$2.4 billion at September 30, 2010 and June 30, 2010.

  Certain commercial loans are accounted for under the fair value option and include commercial - domestic loans of \$1.8 billion and \$2.1 billion, commercial - foreign loans of \$1.8 billion and \$1.7 billion, and commercial real estate loans of \$54 million and \$114 million at September 30, 2010 and June 30, 2010.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Bank of America Corporation and Subsidiaries**

#### Quarterly Average Loans and Leases by Business Segment

(Dollars in millions)

				Third Qua	rter 2010			
			Global	Home	Global	Global		
	Total		Card	Loans &	Commercial	Banking &		
	Corporation	Deposits	Services (1)	Insurance	Banking	Markets	GWIM	All Other (1)
Consumer								
Residential mortgage	\$ 237,292	s —	s —	<b>s</b> —	\$ 286	\$ 509	\$ 35,316	\$ 201,181
Home equity	143,083	_	_	125,688	914	_	16,330	151
Discontinued real estate	13,632	_	_	_	_	_	_	13,632
Credit card - domestic	115,251	_	115,251	_	_	_		_
Credit card - foreign	27,047	_	27,047	_	_	_	_	
Direct/Indirect consumer	95,692	71	15,785	95	45,400	388	24,872	9,081
Other consumer	2,955	127	782	(232)		9	17	2,252
Total consumer	634,952	198	158,865	125,551	46,600	906	76,535	226,297
Commercial								
Commercial - domestic	192,306	295	11,044	2,155	101,446	45,876	20,649	10,841
Commercial real estate	55,660	2	213	7	49,747	911	1,954	2,826
Commercial lease financing	21,402		_		1	23,365	30	(1,994)
Commercial - foreign	30,540	_	1,069	_	1,045	27,789	150	487
Total commercial	299,908	297	12,326	2,162	152,239	97,941	22,783	12,160
Total loans and leases	\$ 934,860	\$ 495	\$ 171,191	\$ 127,713	\$ 198,839	\$ 98,847	\$ 99,318	\$ 238,457
				Second Qua	arter 2010			
			Global	Home	Global	Global		
	Total		Card	Loans &	Commercial	Banking &		
	Corporation	Deposits	Services (1)	Insurance	Banking	Markets	GWIM	All Other (1)
Consumer								
Residential mortgage	\$ 247,715	s —	s —	\$ —	\$ 304	\$ 513	\$ 35,276	\$ 211,622
Home equity	148,219	_	_	129,010	923	_	16,531	1,755
Discontinued real estate	13,972	_	_		_	_		13,972
Credit card - domestic	118,738	_	118,738	_	_	_	_	_
Credit card - foreign	27,706	_	27,706	_	_	_	_	_
Direct/Indirect consumer	98,549	76	17,654	101	45,776	82	24,112	10,748
Other consumer	2,958	132	673	(209)	_	9	19	2,334
Total consumer	657,857	208	164,771	128,902	47,003	604	75,938	240,431
i otai consumer	037,837	208	104,771	128,902	47,003	004	13,938	240,431
Commercial								
Commercial - domestic	195,144	341	11,562	1,755	104,261	45,019	20,874	11,332
Commercial real estate	64,218	5	193	7	53,721	1,363	2,019	6,910
Commercial lease financing	21,271	_	_	_	1	23,250	30	(2,010)
Commercial - foreign	28,564	_	1,045	_	1,125	25,666	146	582
Total commercial	309,197	346	12,800	1,762	159,108	95,298	23,069	16,814
Total loans and leases	\$ 967,054	\$ 554	\$ 177,571	\$ 130,664	\$ 206,111	\$ 95,902	\$ 99,007	\$ 257,245
						·		
	-		Global	Third Quar Home	rter 2009 Global	Global		
	Total		Card	Loans &	Commercial	Banking &		
	Corporation	Deposits	Services (1)	Insurance	Banking	Markets	GWIM	All Other (1)
Consumer								
Residential mortgage	\$ 241,924	s —	s —	s —	\$ 371	\$ 622	\$ 36,170	\$ 204,761
Home equity	153,269	_	_	130,751	994	_	18,380	3,144
Discontinued real estate	16,570	_	_		_	_	<u></u>	16,570
Credit card - domestic	49,751	_	137,312	_	_	_	_	(87,561)
Credit card - foreign	21,189	_	31,148	_		_	_	(9,959)
Direct/Indirect consumer	100,012	103	24,645	59	45,309	8	22,273	7,615
Other consumer	3,331	288	702	25		12	6	2,298
Total consumer	586,046	391	193,807	130,835	46,674	642	76,829	136,868
Commercial								
Commercial Commercial - domestic	216,332	282	13,261	1,753	115,324	51,300	21,979	12,433
Commercial real estate	74,276	5	149	11	62,773	1,431	2,230	7,677
Commercial lease financing	22,068		1 422	_	1 222	24,141	_	(2,074)
Commercial - foreign	31,533		1,433		1,222	28,481	117	280
Total commercial	344,209	287	14,843	1,764	179,320	105,353	24,326	18,316
Total loans and leases	\$ 930,255	\$ 678	\$ 208,650	\$ 132,599	\$ 225,994	\$ 105,995	\$101,155	\$ 155,184

<sup>1)</sup> Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

#### **Bank of America Corporation and Subsidiaries** Commercial Credit Exposure by Industry (1,2,3)

(Dollars in millions)

		Comi	nercial Utiliz	ed	Total Commercial Committed						
	Sep	2010	June 30 2010	Increase (Decrease)	Sep	tember 30 2010	June 30 2010	Increase (Decrease)			
Diversified financials		58,176	\$ 69,026	\$ (10,850)	\$	88,222	\$ 98,177	\$ (9,955)			
Real estate (4)		64,484	70,195	(5,711)		79,016	85,714	(6,698)			
Government and public education		45,280	44,636	644		61,111	60,598	513			
Healthcare equipment and services		29,980	30,439	(459)		47,373	47,445	(72)			
Capital goods		22,693	22,699	(6)		45,598	45,412	186			
Retailing		24,130	23,590	540		42,560	42,497	63			
Consumer services		26,377	27,436	(1,059)		41,484	42,095	(611)			
Materials		15,928	15,471	457		33,082	32,452	630			
Banks		28,702	26,430	2,272		31,918	29,375	2,543			
Commercial services and supplies		20,483	22,117	(1,634)		30,893	32,414	(1,521)			
Food, beverage and tobacco		14,075	14,285	(210)		26,861	27,300	(439)			
Insurance		18,742	19,293	(551)		26,028	26,852	(824)			
Individuals and trusts		20,029	21,997	(1,968)		25,267	27,679	(2,412)			
Energy		9,451	9,057	394		24,942	24,073	869			
Utilities		6,687	7,130	(443)		24,515	23,927	588			
Media		11,912	12,042	(130)		21,133	20,902	231			
Transportation		11,895	11,869	26		17,892	17,842	50			
Religious and social organizations		8,999	8,955	44		11,312	11,206	106			
Technology hardware and equipment		4,338	4,260	78		10,673	10,640	33			
Telecommunication services		4,054	4,224	(170)		9,882	9,880	2			
Pharmaceuticals and biotechnology		2,583	2,527	56		9,625	10,136	(511)			
Software and services		3,728	3,170	558		9,345	9,158	187			
Consumer durables and apparel		4,342	4,173	169		8,897	9,012	(115)			
Food and staples retailing		3,278	4,589	(1,311)		6,276	7,743	(1,467)			
Automobiles and components		2,021	2,089	(68)		5,293	5,219	74			
Other		3,709	4,360	(651)		7,391	8,728	(1,337)			
Total commercial credit exposure by industry	\$	466,076	\$486,059	\$ (19,983)	\$	746,589	\$ 766,476	\$ (19,887)			
Net credit default protection purchased on total commitments (5)					\$	(20,487)	\$ (20,042)				

- Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$79.9 billion and \$62.9 billion at September 30, 2010 and June 30, 2010. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$20.6 billion and \$19.0 billion which consists primarily of other marketable securities at September 30, 2010 and June 30,
- Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value and are comprised of loans outstanding of \$3.7 billion and \$3.9 billion and issued letters of credit at notional value of \$1.6 billion at both September 30, 2010 and June 30, 2010. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$26.9 billion and \$26.0 billion at September 30, 2010 and June 30, 2010.
- Includes small business commercial domestic exposure.
- Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors. Represents net notional credit protection purchased.
- (5)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

#### **Bank of America Corporation and Subsidiaries**

#### Net Credit Default Protection by Maturity Profile (1)

	September 30		June 30	
	2010		2010	
Less than or equal to one year	18	%	18	%
Greater than one year and less than or equal to five years	78		78	
Greater than five years	4		4	
Total net credit default protection	100	%	100	%

To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

#### Net Credit Default Protection by Credit Exposure Debt Rating (1,2)

(Dollars in millions)

		September 3	30, 2010		_	2010		
Ratings (3)	Net	Notional Percent			Net Notional		Percent	
AAA	S	_	_	%	\$	_	_	%
AA		(189)	0.9			(111)	0.6	
A		(6,577)	32.0			(6,684)	33.3	
BBB		(8,440)	41.2			(8,054)	40.2	
BB		(2,206)	10.8			(2,331)	11.6	
В		(1,634)	8.0			(1,536)	7.7	
CCC and below		(853)	4.2			(924)	4.6	
NR <sup>(4)</sup>		(588)	2.9			(402)	2.0	
Total net credit default protection	\$	(20,487)	100.0	%	\$	(20,042)	100.0	%

To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

Ratings are refreshed on a quarterly basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

The Corporation considers ratings of BBB- or higher to meet the definition of investment grade.

In addition to names which have not been rated, "NR" includes \$(467) million and \$(342) million in net credit default swap index positions at September 30, 2010 and June 30, 2010. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

#### **Bank of America Corporation and Subsidiaries** Selected Emerging Markets (1)

(Dollars in millions)

	Le	oans and ases, and Loan nmitments	Other Financing (2)	Derivative Assets (3)	Securities / Other Investments		Total oss-border cposure (5)	Local Country Exposure Net of Local Liabilities (6)	Total Emerging Markets Exposure at September 30, 2010	Increase (Decrease) from June 30, 2010
Region/Country		_								
Asia Pacific										
China (7)	\$	751	\$ 898	\$ 896	\$ 21,42	25 \$	23,970	s —	\$ 23,970	\$ 11,118
India		3,138	1,692	629	2,47	76	7,935	119	8,054	459
South Korea		825	1,190	854	2,39	97	5,266	293	5,559	(209)
Singapore		576	29	313	7		1,689	_	1,689	
Taiwan		398	34	148	49		1,079	573	1,652	
Hong Kong		342	255	213	6.		1,440	_	1,440	
Thailand		17	12	69	40		502	17	519	
Other Asia Pacific (8)		263	37	114	59		1,009	3	1,012	
Total Asia Pacific		6,310	4,147	3,236	29,19	97	42,890	1,005	43,895	12,770
Latin America										
Brazil		637	372	411	1,05		2,474	2,918	5,392	
Mexico (9)		1,332	321	332	42		2,412	_	2,412	
Chile		1,083	163	396		32	1,674	13	1,687	
Peru		250	157	40		32	529	51	580	
Other Latin America (8)		168	259	17	38		826	174	1,000	
Total Latin America		3,470	1,272	1,196	1,97	17	7,915	3,156	11,071	(2,623)
Middle East and Africa										
Bahrain		78	_	6	1,17		1,259	_	1,259	
United Arab Emirates		784	5	202		33	1,074	_	1,074	
South Africa		333	9	46		31	469	_	469	()
Other Middle East and Africa (8)		462	73	129	19		856	1	857	(369)
Total Middle East and Africa		1,657	87	383	1,53	31	3,658	1	3,659	(676)
Central and Eastern Europe										
Turkey		197	171	43	2.		649	45	694	
Russian Federation		73	122	55	18		431	2	433	
Other Central and Eastern Europe (8)		47	138	305	62		1,111	12	1,123	
Total Central and Eastern Europe		317	431	403	1,04		2,191	59	2,250	
Total emerging market exposure	S	11.754	\$ 5.937	\$ 5.218	\$ 33.74	15 S	56.654	\$ 4.221	\$ 60,875	\$ 9.119

- There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe. There was no emerging market exposure included in the portfolio accounted for under the fair value option at September 30, 2010 and June 30, 2010.
- Includes acceptances, due froms, SBLCs, commercial letters of credit and formal guarantees.
- Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of \$1.5 billion and \$964 million at September 30, 2010 and June 30, 2010 . At September 30, 2010 and June 30, 2010, there were \$476 million and \$565 million of other marketable securities collateralizing derivative assets.
- Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with FFIEC reporting requirements. Cross-border resale agreements where the underlying securities are U.S. (4) Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
- Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim  $is\ denominated,\ consistent\ with\ FFIEC\ reporting\ requirements.$
- Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures consistent with FFIEC reporting requirements. Total amount of available local liabilities funding local country exposure at September 30, 2010 was \$17.9 billion compared to \$16.8 billion at June 30, 2010. Local liabilities at September 30, 2010 in Asia Pacific, Latin America, and Middle East and Africa were \$16.3 billion, \$1.4 billion and \$213 million, respectively, of which \$8.1 billion were in Singapore, \$2.0 billion in China, \$1.8 billion in Hong Kong, \$1.6 billion in South Korea, \$1.3 billion in both India and Mexico, and \$585 million were in Taiwan. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.
- Securities/Other Investments includes an investment of \$19.0 billion in China Construction Bank (CCB).
- No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Other Central and Eastern Europe had total foreign exposure of more than \$500 million. June 30, 2010 included an investment of \$2.6 billion in Grupo Financiero Santander, S.A. This investment was sold during the third quarter of 2010.

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Bank of America Corporation and Subsidiaries Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

	September 30 2010			June 30 2010			March 31 2010			nber 31 009		tember 30 2009	
Residential mortgage	\$	18,291			8,283		\$	17,763		\$ 16,596		\$ 15,509	
Home equity (1)		2,702			2,951			3,335		3,804		3,741	
Discontinued real estate		297			293			279		249		207	
Direct/Indirect consumer		83			85			91		86		92	
Other consumer		56			72			89		 104		105	
Total consumer	-	21,429		2	1,684			21,557		 20,839		 19,654	
Commercial - domestic (2)		3,894			4,217			4,407		4,925		4,719	
Commercial real estate		6,376			6,704			7,177		7,286		6,943	
Commercial lease financing		123			140			147		115		170	
Commercial - foreign		272			130			150		 177		261	
		10,665		1	1,191			11,881		12,503		12,093	
Small business commercial - domestic		202			222			179		200		167	
Total commercial		10,867		1	1,413			12,060		12,703		 12,260	
Total nonperforming loans and leases		32,296		3	3,097			33,617		33,542		31,914	
Foreclosed properties		2,260			2,501			2,308		2,205		1,911	
Total nonperforming loans, leases and foreclosed properties $(3,4,5)$	\$	34,556		\$ 3	5,598		\$	35,925		\$ 35,747		\$ 33,825	
Federal Housing Administration insured loans past due 90 days or more and still accruing	\$	16,427		\$ 1	5,338		\$	13,589		\$ 11,680		\$ 2,325	
Other loans past due 90 days or more and still accruing		5,781			6,448			7,851		5,181		5,270	
Total loans past due 90 days or more and still accruing (4, 6)	\$	22,208		\$ 2	1,786		\$	21,440		\$ 16,861		\$ 7,595	
Nonperforming loans, leases and foreclosed properties/Total assets (7)		1.49	%		1.51	%		1.54	%	1.61	%	1.51	%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (7)		3.71			3.73			3.69		3.98		3.72	
Nonperforming loans and leases/Total loans and leases (7)		3.47			3.48			3.46		3.75		3.51	
Allowance for credit losses:													
Allowance for loan and lease losses (1, 8)	\$	43,581			5,255		\$	46,835		\$ 37,200		\$ 35,832	
Reserve for unfunded lending commitments		1,294			1,413			1,521		1,487		1,567	
Total allowance for credit losses	\$	44,875		\$ 4	6,668		\$	48,356		\$ 38,687		\$ 37,399	
Allowance for loan and lease losses/Total loans and leases (7)		4.69	%		4.75	%		4.82	%	4.16	%	3.95	%
Allowance for loan and lease losses/Total nonperforming loans and leases		135			137			139		111		112	
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-													
impaired loans)/Total nonperforming loans and leases		118			121			124		99		101	
Commercial utilized reservable criticized exposure (9)	\$	47,698		<b>\$</b> 5	0,319		\$	55,322		\$ 58,687		\$ 60,059	
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (9)		13.06	%		13.48	%		14.43	%	15.03	%	14.86	%
Total commercial utilized criticized exposure/Commercial utilized exposure (9)		13.96			14.39			15.68		16.45		15.85	

- (1) Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. As a result of the new consolidation guidance the first quarter of 2010 includes \$448 million in home equity nonperforming loans and \$10.8 billion in allowance for loan and lease losses. The 2009 periods have not been restated.
- (2) Excludes small business commercial domestic loans.
- (3) Balances do not include past due consumer credit card, business card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and in general, consumer loans not secured by real estate.
- (4) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.

(5	Balances do not include the following:	2010		2	010	2	2010	2	009	20	009
	Nonperforming loans held-for-sale	\$	3,654	\$	4,044	\$	4,195	\$	6,011	\$	4,563
	Nonperforming loans accounted for under the fair value option		15		15		70		138		305
	Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010		378		403		301		395		321
(6	Balances do not include the following:										
	Loans accounted for under the fair value option past due 90 days or more and still										
	accruing	\$	_	\$	_	\$	49	\$	87	\$	111
	Loans held-for-sale past due 90 days or more and still accruing		79		158		241		47		52
-	D . I . I I I . I . I . I	~			20 201			10 D			

September 30

June 30

- 7) Ratios do not include Joans accounted for under the fair value option of \$3.7 billion, \$3.9 billion, \$4.1 billion, \$4.9 billion and \$6.2 billion at September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009 and September 30, 2009, respectively.
- (8) Balances include the allowance for loan and lease losses on purchased credit-impaired loans of \$5.6 billion, \$5.3 billion, \$5.1 billion, \$3.9 billion and \$3.8 billion at September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009 and September 30, 2009, respectively.
- (9) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable exposure excludes loans held-for-sale exposure accounted for under the fair value option and other nonreservable exposure both of which are included in total commercial utilized exposure.

 $Loans\ are\ classified\ as\ domestic\ or\ for eign\ based\ upon\ the\ domicile\ of\ the\ borrower.$ 

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

March 31 December 31 September 30

#### **Bank of America Corporation and Subsidiaries**

#### Nonperforming Loans, Leases and Foreclosed Properties Activity

(Dollars in millions)

	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009	Third Quarter 2009
Nonperforming Consumer Loans:					
Balance, beginning of period	\$ 21,684	\$ 21,557	\$ 20,839	\$ 19,654	\$ 17,772
Additions to nonperforming loans:					
Consolidation of VIEs (1)	_	_	448	_	_
New nonaccrual loans	4,313	5,033	6,298	6,521	6,696
Reductions in nonperforming loans:					
Paydowns and payoffs	(917)	(528)	(625)	(371)	(410)
Returns to performing status (2)	(1,469)	(1,816)	(2,521)	(2,169)	(966)
Charge-offs (3)	(1,749)	(2,231)	(2,607)	(2,443)	(2,829)
Transfers to foreclosed properties	(433)	(331)	(275)	(353)	(609)
Total net additions to (reductions in) nonperforming loans	(255)	127	718	1,185	1,882
Total nonperforming consumer loans, end of period	21,429	21,684	21,557	20,839	19,654
Foreclosed properties	1,485	1,744	1,388	1,428	1,298
Total nonperforming consumer loans and foreclosed properties, end of period (4)	\$ 22,914	\$ 23,428	\$ 22,945	\$ 22,267	\$ 20,952
Nonperforming Commercial Loans and Leases (5):					
Balance, beginning of period	\$ 11,413	\$ 12,060	\$ 12,703	\$ 12,260	\$ 11,409
Additions to nonperforming loans and leases:					
New nonaccrual loans and leases	1,852	2,256	1,881	3,662	4,235
Advances	83	62	83	130	54
Reductions in nonperforming loans and leases:					
Paydowns and payoffs	(906)	(1,148)	(771)	(1,016)	(892)
Sales	(187)	(256)	(170)	(283)	(304)
Return to performing status (6)	(415)	(404)	(323)	(220)	(94)
Charge-offs (7)	(628)	(870)	(956)	(1,448)	(1,773)
Transfers to foreclosed properties	(217)	(205)	(319)	(376)	(305)
Transfers to loans held-for-sale	(128)	(82)	(68)	(6)	(70)
Total net additions to (reductions in) nonperforming loans and leases	(546)	(647)	(643)	443	851
Total nonperforming loans and leases, end of period	10,867	11,413	12,060	12,703	12,260
Foreclosed properties	775	757	920	777	613
Total nonperforming commercial loans, leases and foreclosed properties, end of period (4)	\$ 11,642	\$12,170	\$ 12,980	\$ 13,480	\$ 12,873

Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods have not been restated.

 $For amounts \ excluded \ from \ nonperforming \ loans, \ leases \ and \ foreclosed \ Properties, see footnotes \ to \ Nonperforming \ Loans, \ Leases \ and \ Foreclosed \ Properties \ table \ on \ page \ 41.$ 

Includes small business commercial - domestic activity.

(7)

Certain prior period amounts have been reclassified to conform to current period presentation.

Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

Our policy generally is not to classify consumer credit card and consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and therefore are excluded from this table.

<sup>(6)</sup> Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance. Business card loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

(Dollars in millions)

	Thi Qua 20	rter		Seco Qua 20	rter		Fir Quar 201	rter		Fou Qua 20	rter		Thi Qua 200	rter	
Net Charge-offs	Amount	Percent	-	Amount	Percent		Amount	Percent		Amount	Percent		Amount	Percent	
Residential mortgage	\$ 660	1.10	% 9	\$ 971	1.57	%	\$ 1,069	1.78	%	\$ 1,233	2.07	%	\$ 1,247	2.05	%
Home equity	1,372	3.80		1,741	4.71		2,397	6.37		1,560	4.11		1,970	5.10	
Discontinued real estate	17	0.48		19	0.54		21	0.60		14	0.38		37	0.89	
Credit card - domestic	2,975	10.24		3,517	11.88		3,963	12.82		1,546	12.46		1,787	14.25	
Credit card - foreign	295	4.32		942	13.64		631	8.57		395	7.22		382	7.14	
Direct/Indirect consumer	707	2.93		879	3.58		1,109	4.46		1,288	5.17		1,451	5.76	
Other consumer	80	10.68		73	10.01		58	7.80		114	14.20		118	14.00	
Total consumer	6,106	3.81	_	8,142	4.96		9,248	5.60		6,150	4.24		6,992	4.73	
Commercial - domestic (3)	206	0.47		179	0.41		286	0.63		637	1.36		773	1.58	
Commercial real estate	410	2.93		645	4.03		615	3.64		745	4.15		873	4.67	
Commercial lease financing	19	0.34		(3)	(0.06)		21	0.40		43	0.79		41	0.72	
Commercial - foreign	12	0.17		66	0.98		25	0.37		162	2.30		149	2.05	
	647	0.91		887	1.23		947	1.28		1,587	2.05		1,836	2.28	
Small business commercial - domestic	444	11.38	_	528	12.94		602	14.21		684	15.16		796	17.45	
Total commercial	1,091	1.46		1,415	1.86		1,549	1.98		2,271	2.78		2,632	3.09	
Total net charge-offs	<u>\$ 7,197</u>	3.07	9	\$ 9,557	3.98		\$ 10,797	4.44		\$ 8,421	3.71		\$ 9,624	4.13	
By Business Segment															
Deposits	\$ 70	55.99	% 9	\$ 66	47.67	%	\$ 43	34.73	%	\$ 97	56.52	%	\$ 98	57.21	%
Global Card Services (4)	4,232	9.81		5,674	12.82		6,011	12.88		6,487	12.88		7,400	14.07	
Home Loans & Insurance	1,323	4.11		1,664	5.11		2,317	7.03		1,502	4.50		1,962	5.87	
Global Banking & Markets	52	0.22		87	0.38		143	0.61		517	2.18		486	1.94	
Global Commercial Banking	728	1.45		958	1.87		1,076	2.04		1,310	2.37		1,453	2.55	
Global Wealth & Investment Management	112	0.45		115	0.47		119	0.49		211	0.84		285	1.12	
All Other (4)	680	1.13	_	993	1.55		1,088	1.72		(1,703)	(4.39)		(2,060)	(5.27)	
Total net charge-offs	\$ 7,197	3.07	9	\$ 9,557	3.98		\$ 10,797	4.44		\$ 8,421	3.71		\$ 9,624	4.13	
Supplemental managed basis data															
Credit card - domestic	n/a	n/a		n/a	n/a		n/a	n/a		\$ 4,195	12.69	%	\$ 4,816		%
Credit card - foreign	n/a	n/a		n/a	n/a		n/a	n/a		672	8.48		661	8.41	
Total credit card managed net losses	n/a	n/a	-	n/a	n/a		n/a	n/a		\$ 4,867	11.88		\$ 5,477	12.90	

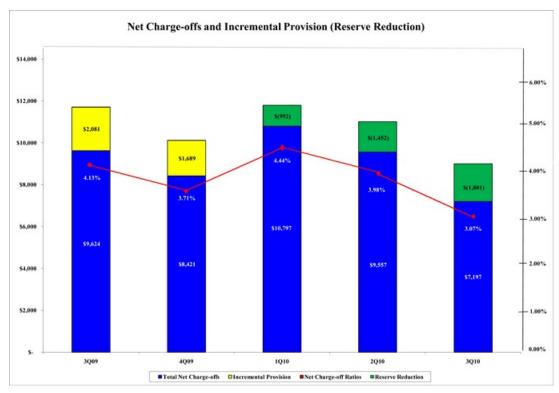
(1) Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods have not been restated.

(3) Excludes small business commercial - domestic loans.

n/a = not applicable

 $Loans\ are\ classified\ as\ domestic\ or\ for eign\ based\ upon\ the\ domicile\ of\ the\ borrower.$ 

Certain prior period amounts have been reclassified to conform to current period presentation.



<sup>(2)</sup> Net charge-offloss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.

The 2009 periods for Global Card Services are presented on a managed basis with a corresponding offset in All Other.

#### **Bank of America Corporation and Subsidiaries**

#### Year-to-Date Net Charge-offs/Losses and Net Charge-off/Loss Ratios (1,2)

(Dollars in millions)

	N	Nine Months Ended September 30								
		2010		2009						
Held Basis	Amount	Percent	Amount	Percent						
Residential mortgage	\$ 2,700	1.49	<b>%</b> \$ 3,117	1.64	9					
Home equity	5,510		5,490	4.70						
Discontinued real estate	57	0.54	87	0.64						
Credit card - domestic	10,455	11.67	5,001	12.51						
Credit card - foreign	1,868		844	5.95						
Direct/Indirect consumer	2,695		4,175	5.56						
Other consumer	211	9.50	314	12.54						
Total consumer	23,496	4.80	19,028	4.21						
Commercial - domestic (3)	671		1,553	1.01						
Commercial real estate	1,670			3.54						
Commercial lease financing	37		152	0.92						
Commercial - foreign	103	0.50	375	1.59						
	2,481	1.15	4,037	1.62						
Small business commercial - domestic	1,574	12.88	2,202	15.85						
Total commercial	4,055	1.77	6,239	2.37						
Total net charge-offs	<u>\$ 27,551</u>	3.84	\$ 25,267	3.53						
y Business Segment										
Deposits	\$ 179	46.19	% \$ 269	50.39						
Global Card Services (4)	15,917	11.87	19,651	12.16						
Home Loans & Insurance	5,304	5.43	5,053	5.20						
Global Banking & Markets	282	0.40	1,094	1.36						
Global Commercial Banking	2,762	1.79	3,751	2.16						
Global Wealth & Investment Management	346	0.47	619	0.79						
All Other (4)	2,761	1.47	(5,170)	(4.19)						
Total net charge-offs	\$ 27,551	3.84	\$ 25,267	3.53						
upplemental managed basis data										
Credit card - domestic	n/a	n/a	\$ 12,767	11.88						
Credit card - foreign	<u>n/a</u>	n/a	1,551	7.05						
Total credit card managed net losses	n/a	n/a	\$ 14,318	11.06						

<sup>(1)</sup> Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods have not been restated.

Loans are classified as domestic or foreign based upon the domicile of the borrower.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

<sup>(2)</sup> Net charge-offloss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.

during the period for each loan and lease category.

3) Excludes small business commercial - domestic loans.

<sup>(4)</sup> The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

n/a - not applicable

#### **Bank of America Corporation and Subsidiaries**

#### Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		Septembe	er 30, 2010		June 30,	2010	September 30, 2009					
			Percent of Loans			Percent of Loans		Percent of Loans				
		Percent of	and Leases		Percent of and Leases			Percent of	and Leases			
Allowance for loan and lease losses (1)	Amount	Total	Outstanding (2)	Amount	Total	Outstanding (2)	Amount	Total	Outstanding (2)			
Residential mortgage	\$ 4,320	9.91 %	6 1.78	<b>\$</b> 4,818	10.65 %	1.96	% \$ 4,461	12.45 %	1.87 %			
Home equity	12,925	29.66	9.13	12,880	28.46	8.81	9,719	27.12	6.39			
Discontinued real estate	1,191	2.73	8.86	1,140	2.52	8.27	1,016	2.84	6.57			
Credit card - domestic	11,977	27.48	10.54	12,384	27.36	10.61	5,182	14.46	10.53			
Credit card - foreign	2,116	4.86	7.76	2,197	4.85	8.32	1,328	3.71	6.33			
Direct/Indirect consumer	2,661	6.11	2.88	2,929	6.47	2.98	4,811	13.43	4.89			
Other consumer	171	0.39	5.83	182	0.41	6.08	205	0.57	6.27			
Total consumer	35,361	81.14	5.57	36,530	80.72	5.62	26,722	74.58	4.62			
Commercial - domestic (3)	4,089	9.38	2.14	4,495	9.93	2.35	5,385	15.03	2.59			
Commercial real estate	3,573	8.20	6.77	3,593	7.94	5.83	3,007	8.39	4.14			
Commercial lease financing	151	0.35	0.71	269	0.60	1.26	255	0.71	1.16			
Commercial - foreign	407	0.93	1.33	368	0.81	1.32	463	1.29	1.68			
Total commercial (4)	8,220	18.86	2.78	8,725	19.28	2.89	9,110	25.42	2.76			
Allowance for loan and lease losses	43,581	100.00 %	6 4.69	45,255	100.00 %	4.75	35,832	100.00 %	3.95			
Reserve for unfunded lending commitments	1,294			1,413			1,567					
Allowance for credit losses (5)	\$ 44,875			\$ 46,668			\$ 37,399					

Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior period has not been restated.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

Ratios are calculated as allowance for loan and lease losses as a percentage of loans and lease outstanding excluding loans accounted for under the fair value option for each loan and lease category. Loans accounted for under the fair value option include commercial—domestic loans of \$1.8 billion, \$2.1 billion and \$4.0 billion, commercial—foreign loans of \$1.8 billion, \$1.7 billion and \$2.1 billion, and commercial real estate loans of \$5.4 million, \$1.1 million, \$1.1 million and \$9.000. Includes allowance for small business commercial—domestic loans of \$1.8 billion, \$2.0 billion and \$2.7 billi

<sup>(5)</sup> 

#### **Exhibit A: Non-GAAP Reconciliations**

#### Bank of America Corporation and Subsidiaries Reconciliation to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based upon a fully taxable-equivalent basis which is a non-GAAP measure. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The adjustment of net interest income to a fully taxable-equivalent basis and noninterest income. The adjustment of net interest income to a fully taxable-equivalent basis results in a corresponding increase in income tax expense. The Corporation also evaluates its business based upon ratios that utilize tangible equity which is a non-GAAP measure. Return on average tangible common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity neasures the Corporation's earnings contribution as a percentage of average shareholders' equity reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share outstanding. These measures were used t

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the three months ended September 30, 2010, June 30, 2010, March 31, 2010, December 31, 2009 and September 30, 2009 and the nine months ended September 30, 2010 and 2009.

Nine Months Ended

	Nine Mor	iths Ended	Third	Second	First	Fourth	Third
	Septe	mber 30	Quarter	Quarter	Quarter	Quarter	Quarter
	2010	2009	2010	2010	2010	2009	2009
Reconciliation of net interest income to net interest income fully taxable-equivalent basis							
Year of	Ø 20 004	0.2550	0 10 105	0 12 000	A 12.740	0 11 550	Ø 11 422
Net interest income Fully taxable-equivalent adjustment	\$ 39,084 900	\$ 35,550 964	\$ 12,435 282	\$ 12,900 297	\$ 13,749 321	\$ 11,559 337	\$ 11,423 330
Net interest income fully taxable-equivalent basis	\$ 39,984	\$ 36,514	\$ 12,717	\$ 13,197	\$ 14,070	\$ 11,896	\$ 11,753
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense	fully taxab	le-equivalent	<u>basi</u> s				
	A 05 022	0.04567	0.26.500	0.00.153	A 21 060	0.05.056	A 26 025
Total revenue, net of interest expense Fully taxable-equivalent adjustment	\$ 87,822 900	\$ 94,567 964	\$ 26,700 282	\$ 29,153	\$ 31,969 321	\$ 25,076 337	\$ 26,035 330
Total revenue, net of interest expense fully taxable-equivalent basis	\$ 88,722	\$ 95,531	\$ 26,982	\$ 29,450	\$ 32,290	\$ 25,413	\$ 26,365
Reconciliation of total noninterest expense to total noninterest expense, excluding goodwill im	<u>pairment cl</u>	<u>harge</u>					
	0.62.244	0 50 220	0.25.216	0 17 252	A 17.775	0.16305	A 16 206
Total noninterest expense Goodwill impairment	\$ 62,244 (10,400)	\$ 50,328	\$ 27,216 (10,400)	\$ 17,253	\$ 17,775	\$ 16,385	\$ 16,306
•							
Total noninterest expense, excluding goodwill impairment charge	\$ 51,844	\$ 50,328	\$ 16,816	\$ 17,253	\$ 17,775	\$ 16,385	\$ 16,306
Reconciliation of income tax expense (benefit) to income tax expense (benefit) fully taxable-eq	<u>uivalent ba</u>	<u>sis</u>					
L	0 2266	\$ (691)	6 1 207	\$ 672	\$ 1,207	e (1.335)	e (075)
Income tax expense (benefit) Fully taxable-equivalent adjustment	\$ 3,266 900	\$ (691) 964	\$ 1,387 282	\$ 672 297	\$ 1,207 321	\$ (1,225) 337	\$ (975) 330
• • •					-		
Income tax expense (benefit) fully taxable-equivalent basis	\$ 4,166	\$ 273	\$ 1,669	\$ 969	\$ 1,528	\$ (888)	\$ (645)
Reconciliation of net income (loss) to net income (loss), excluding goodwill impairment charge							
Net income (loss)	\$ (994)	\$ 6,470	\$ (7.299)	© 2 122	\$ 3,182	<b>\$</b> (194)	\$ (1.001)
Goodwill impairment	10,400	\$ 0,470	10,400	\$ 3,123	\$ 3,162	3 (194)	\$ (1,001)
Net income (loss), excluding goodwill impairment charge				\$ 3,123	\$ 3,182	6 (104)	e (1.001)
Net income (loss), excluding goodwin impairment charge	\$ 9,406	\$ 6,470	\$ 3,101	\$ 3,123	\$ 3,182	\$ (194)	\$ (1,001)
Reconciliation of net income (loss) applicable to common shareholders to net income (loss) app	olicable to c	<u>common</u>					
shareholders, excluding goodwill impairment charge							
National Control of the Control of t	6 (2.020)	e 2.002	6 (5 (45)	0 2 702	0 2024	0 (5 100)	6 (2.241)
Net income (loss) applicable to common shareholders Goodwill impairment	\$ (2,030) 10,400	\$ 2,992	\$ (7,647)	\$ 2,783	\$ 2,834	\$ (5,196)	\$ (2,241)
<u>.</u>			10,400				
Net income (loss) applicable to common shareholders, excluding goodwill impairment charge	\$ 8,370	\$ 2,992	\$ 2,753	\$ 2,783	\$ 2,834	\$ (5,196)	\$ (2,241)
			•				

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Exhibit A: Non-GAAP Reconciliations - continued

#### Bank of America Corporation and Subsidiaries

#### **Reconciliation to GAAP Financial Measures**

(Dollars in millions, shares in thousands)

Reconciliation of average common shareholders' equity to average tangible	Nine Mon Septen 2010 common sha	2009	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009	Third Quarter 2009
	0 210 (12	6 177 200		0 215 460	6 200 200	0 107 122	0 107 220
Common shareholders' equity Common Equivalent Securities	\$ 210,643 3,877	\$ 177,289	\$ 215,911	\$ 215,468	\$ 200,380 11,760	\$ 197,123 4,811	\$ 197,230
Goodwill	(84,959)	(86,028)	(82,484)	(86,099)	(86,334)	(86,053)	(86,170)
Intangible assets (excluding MSRs)	(11,246)	(12,107)	(10,629)	(11,216)	(11,906)	(12,556)	(13,223)
Related deferred tax liabilities	3,368	3,873	3,214	3,395	3,497	3,712	3,725
Tangible common shareholders' equity	\$ 121,683	\$ 83,027	\$ 126,012	\$ 121,548	\$ 117,397	\$ 107,037	\$ 101,562
Reconciliation of average shareholders' equity to average tangible sharehol	ders' equity						
Shareholders' equity	\$ 232,458	\$ 242,638	\$ 233,978	\$ 233,461	\$ 229,891	\$ 250,599	\$ 255,983
Goodwill	(84,959)	(86,028)	(82,484)	(86,099)	(86,334)	(86,053)	(86,170)
Intangible assets (excluding MSRs) Related deferred tax liabilities	(11,246)	(12,107)	(10,629)	(11,216)	(11,906)	(12,556)	(13,223)
	3,368	3,873	3,214	3,395	3,497	3,712	3,725
Tangible shareholders' equity	\$ 139,621	\$ 148,376	\$ 144,079	\$ 139,541	\$ 135,148	\$ 155,702	\$ 160,315
Reconciliation of period end common shareholders' equity to period end tal	ngible commo	n shareholde	rs' equity				
Common shareholders' equity	\$ 212,391	\$ 198,843	\$ 212,391	\$ 215,181	\$ 211,859	\$ 194,236	\$ 198,843
Common Equivalent Securities	_	_	_	_	_	19,244	
Goodwill	(75,602)	(86,009)	(75,602)	(85,801)	(86,305)	(86,314)	(86,009)
Intangible assets (excluding MSRs)	(10,402)	(12,715)	(10,402)	(10,796)	(11,548)	(12,026)	(12,715)
Related deferred tax liabilities	3,123	3,714	3,123	3,215	3,396	3,498	3,714
Tangible common shareholders' equity	\$ 129,510	\$ 103,833	\$ 129,510	\$ 121,799	\$ 117,402	\$ 118,638	\$ 103,833
Reconciliation of period end shareholders' equity to period end tangible sha	areholders' eg	uity					
Shareholders' equity	\$ 230,495	\$ 257,683	\$ 230,495	\$ 233,174	\$ 229,823	\$ 231,444	\$ 257,683
Goodwill	(75,602)	(86,009)	(75,602)	(85,801)	(86,305)	(86,314)	(86,009)
Intangible assets (excluding MSRs)	(10,402)	(12,715)	(10,402)	(10,796)	(11,548)	(12,026)	(12,715)
Related deferred tax liabilities	3,123	3,714	3,123	3,215	3,396	3,498	3,714
Tangible shareholders' equity	\$ 147,614	\$ 162,673	\$ 147,614	\$ 139,792	\$ 135,366	\$ 136,602	\$ 162,673
Reconciliation of period end assets to period end tangible assets							
Assets	\$ 2,327,811	\$2,251,043	\$ 2,327,811	\$ 2,363,878	\$ 2,338,700	\$2,223,299	\$2,251,043
Goodwill	(75,602)	(86,009)	(75,602)	(85,801)	(86,305)	(86,314)	(86,009)
Intangible assets (excluding MSRs)	(10,402)	(12,715)	(10,402)	(10,796)	(11,548)	(12,026)	(12,715)
Related deferred tax liabilities	3,123	3,714	3,123	3,215	3,396	3,498	3,714
Tangible assets	\$ 2,244,930	\$2,156,033	\$ 2,244,930	\$ 2,270,496	\$ 2,244,243	\$2,128,457	\$2,156,033
Reconciliation of ending common shares outstanding to ending tangible com	nmon shares o	outstanding					
Common shares outstanding	10,033,705	8,650,314	10,033,705	10.033.017	10.032.001	8,650,244	8,650,314
Assumed conversion of common equivalent shares (1)					10,032,001	1,286,000	
Tangible common shares outstanding	10,033,705	8,650,314	10,033,705	10,033,017	10,032,001	9,936,244	8,650,314

<sup>(1)</sup> On February 24, 2010, the common equivalent shares converted into common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

#### Exhibit A: Non-GAAP Reconciliations - continued

### **Bank of America Corporation and Subsidiaries Global Card Services - Reconciliation**

(Dollars in millions)

	Nine Mont	hs Ended September 3	0, 2009		Fourth Quarter 2009	
	Managed Basis (1)	Securitization Impact (2)	Held Basis	Managed Basis (1)	Securitization Impact (2)	Held Basis
Net interest income (3)	\$ 15,094	\$ (7,024)	\$ 8,070	\$ 4,878	\$ (2,226)	\$ 2,652
Noninterest income:						
Card income	6,460	(1,355)	5,105	2,093	(679)	1,414
All other income	405	(94)	311	115	(21)	94
Total noninterest income	6,865	(1,449)	5,416	2,208	(700)	1,508
Total revenue, net of interest expense	21,959	(8,473)	13,486	7,086	(2,926)	4,160
Provision for credit losses	22,699	(8,473)	14,226	6,854	(2,926)	3,928
Noninterest expense	5,848		5,848	1,877		1,877
Loss before income taxes	(6,588)	_	(6,588)	(1,645)	_	(1,645)
Income tax benefit (3)	(2,321)		(2,321)	(651)		(651
Net loss	\$ (4,267)	<u> </u>	\$ (4,267)	\$ (994)	<u>s</u> —	\$ (994
Balance sheet						
Average - total loans and leases	\$ 216,101	\$ (100,727)	\$115,374	\$ 199,756	\$ (91,705)	\$108,051
Period end - total loans and leases	202,860	(94,328)	108,532	196,289	(89,715)	106,574
		Third Quarter 2009				
	Managed	Securitization	Held			
	Basis (1)	Impact (2)	Basis			
Net interest income (3)	\$ 4,920	\$ (2,275)	\$ 2,645			
Noninterest income:	, ,	( ) ( )	, , ,			
Card income	2,183	(1,007)	1,176			
All other income	147	(26)	121			
Total noninterest income	2,330	(1,033)	1,297			
Total revenue, net of interest expense	7,250	(3,308)	3,942			
Provision for credit losses	6,823	(3,308)	3,515			
Noninterest expense	1,915		1,915			
Loss before income taxes	(1,488)	_	(1,488)			
Income tax benefit (3)	(533)		(533)			
Net loss	\$ (955)	<u> </u>	\$ (955)			
Balance sheet						
Average - total loans and leases	\$ 208,650	\$ (97,520)	\$111,130			
Period end - total loans and leases	202.860	(94,328)	108,532			

- (1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
- (2) The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
- (3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

In 2010, the Corporation reports Global Card Services results in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. In prior periods, loan securitization removed loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualifying special purpose entity which was excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP applicable at the time.

The performance of the managed portfolio is important in understanding Global Card Services results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. In prior periods, Global Card Services managed income statement line items differed from a held basis reported as follows:

- Managed net interest income included Global Card Services net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income included Global Card Services noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record securitized net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also included the impact of adjustments to the interest-only strips that were recorded in card income as management managed this impact within Global Card Services.
- · Provision for credit losses represented the provision for managed credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

#### Exhibit A: Non-GAAP Reconciliations - continued

#### **Bank of America Corporation and Subsidiaries**

#### All Other - Reconciliation

(Dollars in millions)

		Nine Mont	hs End	ed September	30, 20	09		I	Fourth C	uarter 2009		
	Rep	oorted	Sec	uritization		As	F	Reported	Seci	uritization		As
	Ba	sis (1)	C	Offset (2)	Α	Adjusted	]	Basis (1)	O	ffset (2)	1	Adjusted
Net interest income (3)	\$	(5,250)	\$	7,024	\$	1,774	\$	(1,527)	\$	2,226	\$	699
Noninterest income:												
Card income (loss)		(464)		1,355		891		(432)		679		247
Equity investment income		8,184		_		8,184		830		_		830
Gains on sales of debt securities		3,585		_		3,585		852		_		852
All other loss		(3,420)		94		(3,326)		(2,280)		21	_	(2,259)
Total noninterest income (loss)		7,885		1,449		9,334		(1,030)		700		(330)
Total revenue, net of interest expense		2,635		8,473		11,108		(2,557)		2,926		369
Provision for credit losses		(1,885)		8,473		6,588		(1,511)		2,926		1,415
Merger and restructuring charges		2,188		_		2,188		533		_		533
All other noninterest expense		2,086		_		2,086		816		_		816
Income (loss) before income taxes		246		_		246		(2,395)				(2,395)
Income tax benefit (3)		(1,894)				(1,894)		(878)		_		(878)
Net income (loss)	\$	2,140	\$		\$	2,140	\$	(1,517)	\$		\$	(1,517)
Balance sheet												
Average - total loans and leases	\$	165,086	\$	100,727	\$	265,813	\$	154,038	\$	91,705	\$	245,743
Period end - total loans and leases		153,880		94,328		248,208		161,153		89,715		250,868

Reported Basis (1)         Securitization Offset (2)         As Adjusted Adjusted Basis (1)           Net interest income (3)         \$ (1,798)         \$ 2,275         \$ 477           Noninterest income:         \$ (1,798)         \$ 2,275         \$ 477           Card income (loss)         (721)         1,007         286           Equity investment income         882         —         882           Gains on sales of debt securities         1,442         —         1,442           All other loss         (2,053)         26         (2,027)           Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (2,549)           Net income (loss)         \$ (1,541)         \$ (1,541)         \$ (1,541)
Net interest income (3)         \$ (1,798)         \$ 2,275         \$ 477           Noninterest income:         Card income (loss)         (721)         1,007         286           Equity investment income         882         —         882           Gains on sales of debt securities         1,442         —         1,442           All other loss         (2,053)         26         (2,027)           Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Noninterest income:         Card income (loss)         (721)         1,007         286           Equity investment income         882         —         882           Gains on sales of debt securities         1,442         —         1,442           All other loss         (2,053)         26         (2,027)           Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Card income (loss)         (721)         1,007         286           Equity investment income         882         —         882           Gains on sales of debt securities         1,442         —         1,442           All other loss         (2,053)         26         (2,027)           Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Equity investment income         882         —         882           Gains on sales of debt securities         1,442         —         1,442           All other loss         (2,053)         26         (2,027)           Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Gains on sales of debt securities         1,442         —         1,442           All other loss         (2,053)         26         (2,027)           Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
All other loss         (2,053)         26         (2,027)           Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Total noninterest income (loss)         (450)         1,033         583           Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Total revenue, net of interest expense         (2,248)         3,308         1,060           Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Provision for credit losses         (1,218)         3,308         2,090           Merger and restructuring charges         594         —         594           All other noninterest expense         845         —         845           Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
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All other noninterest expense       845       —       845         Loss before income taxes       (2,469)       —       (2,469)         Income tax benefit (3)       (928)       —       (928)
Loss before income taxes         (2,469)         —         (2,469)           Income tax benefit (3)         (928)         —         (928)
Income tax benefit (3) (928) — (928)
Net income (loss) S (1.541) S — S (1.541)
(1,511)
Balance sheet
Average - total loans and leases \$ 155,184 \$ 97,520 \$ 252,704
Period end - total loans and leases 153,880 94,328 248,208

Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods are presented on a managed basis. Provision for credit losses represents provision for credit losses in All Other combined with the Global Card Services securitization offset.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses. Fully taxable-equivalent basis

# Appendix: Selected Slides from the Third Quarter 2010 Earnings Release Presentation

This information is preliminary and based on company data available at the time of the presentation.

50

## **Balance Sheet Highlights**

(\$ in billions)	Sep	otember 30, 2010		J	anuary 1, 2010 <sup>1</sup>		inge from 1/1/10	
Total assets	\$	2,327.8		\$	2,323.7		\$ 4.1	
Total risk-weighted assets		1,476.8			1,563.6		(86.8)	
Total deposits		977.3			991.6		(14.3)	
Long-term debt		478.9			522.9		(44.0)	
Tangible common equity		129.5			112.4		17.1	
Tier 1 common equity		124.8			110.7		14.1	
Global excess liquidity sources		324			214		110	
Tier 1 common equity ratio		8.45	%		7.08	%	137	bps
Tangible book value per share	\$	12.91		\$	11.31		\$ 1.60	
Asset Quality								
Allowance for loan and lease losses	\$	43.6		\$	48.0		\$ (4.4)	
as a % of loans and leases		4.69	%		4.81	%	(10)	bps
coverage for annualized net losses		1.53	х		1.07	х	0.46	х
Nonperforming assets	\$	34.6		\$	36.2		\$ (1.6)	

Reflects the 12/31/09 information adjusted to include 1/1/10 adoption of FAS 166/167 as reported in our SEC filings.

### Strong Capital Measures Improving <sup>1</sup>





#### Commentary vs. 2Q10

- 3Q10 ratios improved due to
  - Earnings of \$2.7B, net of preferred and common dividends and excluding goodwill impairment charge
  - \$18B reduction in risk-weighted assets
- Tangible common equity increase driven by \$6.2B, net of tax, valuation increase of CCB investment

Capital measures reflect the implementation of FAS 166/167 on January 1, 2010 for comparative purposes

# Customer Behaviors and Regulatory Reform Driving Consumer Banking Model Changes

#### Overdraft Position

	Fee-Generating	Overdraft Transactions
	Pre Regulation E	Projected Post Regulation E
Point of Sale Debit	58%	No
Non-Point of Sale Debit	3%	1
ACH	17%	<b>√</b>
Checks	13%	✓
ATM	7%	✓
Online	2%	✓

#### Background for Decision (Summer of 2009)

- Small percentage (10%) of customers paid large amount of the charges (70%) averaging \$1,000 fees per year
- Customer complaints were nearing all-time highs – significant majority of deposit complaints were overdraft issues
- Account closures by customers were at historic highs and increasing
- · Regulation E was coming

#### **Current State**

- Account attrition 27% better than in 3Q09
- Customer satisfaction scores improved
- Customer complaints are down 51% - particularly escalated
- Customers have enhanced accounts with overdraft protection
- Associate satisfaction has improved

#### **New Model**

- · Offering new attractive customer solutions, new payment models and new account features
- · Revising mass market model to match cost to serve with new revenue opportunities
- · Restructuring accounts replacing penalty fees with balances, activity qualifiers or monthly maintenance fees
- · Implemented customer education and assistance on overdraft solutions
  - Provided customers a choice of accounts offering overdraft protection
    - · Nearly 40% of accounts now have overdraft protection
  - Allowing customer control by providing access to cash with overdrafts at ATMs
  - Features such as e-alerts providing more clarity when balances are low or overdrawn

### Significant Items in 3Q10

#### **Income Statement Items**

- Goodwill impairment charge in Global Card Services segment of \$10.4B
- Loan loss reserves were reduced by \$1.8B in 3Q10 vs. \$1.5B in 2Q10
- Recorded \$0.6B charge for exposure in the U.K. involving payment protection insurance claims on consumer loan products
- Reduction in U.K. corporate tax rate to 27% resulted in a charge of \$0.4B, included in income tax expense.
- Recorded additional litigation expense of \$380M
- Recorded \$0.9B net securities gains in 3Q10
- Equity investment income of \$0.4B was \$2.4B lower than 2Q10 driven by the absence of gains on sales of Itaú Unibanco (\$1.2B) and MasterCard (\$0.4B) and the CCB dividend (\$0.5B)
- Fair value adjustment on structured liabilities resulted in a charge of \$0.2B to other income compared to a gain of \$1.2B in the previous quarter

#### **Balance Sheet Items**

- Recorded \$9.8B, \$6.2B net of tax, valuation increase on investment in China Construction Bank (CCB) through equity
- · Completed sales of First Republic Bank and Santander-Mexico ownership stake

### **Runoff Loan Portfolios**

(\$ in billions, ending balances)	September 30, 2010	June 30, 2010	Change from June 30, 2010
Residential mortgage	\$31.7	\$41.8	\$(10.1)
Home equity	38.1	41.1	(3.0)
Discontinued real estate	13.4	13.8	(0.4)
Direct/indirect	39.0	46.0	(7.0)
Other consumer	1.5	1.4	0.1
Total consumer	123.7	144.1	(20.4)
Total commercial	8.2	13.3	(5.1)
Total runoff loans	\$131.9	\$157.4	\$(25.5)

#### 3Q10 Runoff Portfolio Highlights

- · Sale of First Republic Bank in 3Q10 reduced loans by \$17.5B
- Includes Countrywide purchased credit-impaired loans of \$35.4B (\$10.6B residential mortgage, \$12.8B home equity, \$12.0B discontinued real estate)
- · Residential mortgage includes \$19.2B of government insured repurchases, which is likely to increase before it runs-off
- Direct/indirect loans include consumer finance loans of \$13.8B, completed bulk purchase programs of \$15.9B, and other loans of \$9.3B in 3Q10
- The majority of the commercial runoff portfolio reflects small business loans, while the reduction is primarily driven by the sale of First Republic

### 3Q10 Loan Activity 1

(and of period loans & in hillions)









Loan runoff excludes the impact of net charge-offs as total net charge-offs are shown as a separate column.

### **Investment and Brokerage Revenue**



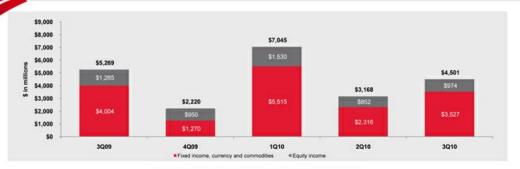
#### Commentary vs. 2Q10

- Investment and brokerage revenue declined by \$270M vs. 2Q10 due to declines in asset management fees and brokerage income
- · Asset management fees declined \$95M reflecting
  - Impact of the May 1<sup>st</sup> sale of the former Columbia Management long-term business
    - Market valuations and absence of seasonal tax fees
    - Partially offset by continued increased flows into long-term asset management products
- Brokerage fees declined \$175M due to lower equity transactions driven by depressed industry trading volumes

#### **Key Wealth Management Statistics**

	3Q10	2Q10
Financial Advisors	15,340	15,142
Client Facing Professionals	19,761	19,515
Assets under management (\$ in B)	624.1	603.3
Total net client balances (\$ in B)	2,169.1	2,091.7
MLGWM: Active accounts (in millions)	3.12	3.08
MLGWM: Net new \$250K+ households	5,201	5,156

### Sales and Trading Revenue <sup>1</sup>

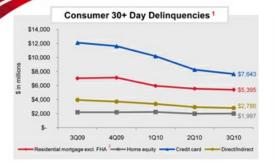


#### Commentary vs. 2Q10

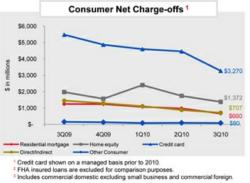
- Sales and trading revenue increased \$1.3B from 2Q10 driven by an improved trading environment, primarily in Credit Markets
- FICC revenue of \$3.5B increased \$1.2B compared to 2Q10 due to spread tightening, increased customer activity and eased concerns from the European sovereign debt crisis
- Equity revenue of \$974M is up \$122M from 2Q10 primarily due to the rebound from adverse market conditions in the prior quarter
- Marks on legacy assets resulted in gains of \$264M compared to losses of \$179M in 2Q10
- Average trading-related assets in the Global Banking & Markets segment were down 3% vs. 2Q10 to \$498B
- Daily average trading VaR was flat compared to 2Q10 at \$185M
- · All days in the quarter had positive trading-related revenue

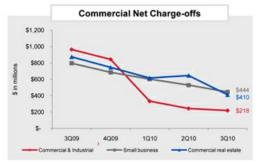
<sup>&</sup>lt;sup>1</sup> Sales and trading revenue includes trading profits, net interest spread from our primary trading businesses in Global Banking & Markets, and sales commissions that are included in investment and brokerage fees.

### **Credit Trends Are Positive**

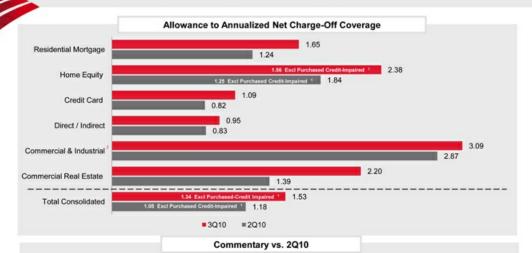








### **Allowance Coverage is Strong**



- \$44B allowance for loan and lease losses provides coverage for 4.69% of loans, compared to \$45B and 4.75% coverage in 2Q10
- Allowance now covers 1.5 times current period annualized net charge-offs compared to 1.2 times in 2Q10 (excluding the purchased credit-impaired reserves: 1.3 and 1.1 times for Total Consolidated and 1.6 and 1.3 times for Home
- Reserves were reduced by \$1.8B in 3Q10 vs. \$1.5B in 2Q10
- · Delinquencies and inflow of nonperforming loans continue their positive trends

<sup>&</sup>lt;sup>1</sup> Home equity purchased credit-impaired includes the consumer allowance associated with the Countrywide acquisition. Total consolidated purchased credit-impaired includes the consumer allowance associated with the Countrywide acquisition and the commercial allowance associated with the Merrill Lynch acquisition.
<sup>2</sup> Includes commercial domestic excluding small business and commercial foreign.

# **3Q10** Results by Business Segment

(\$ in millions)	Total Corporation	Deposits	Global Card Services	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	Global Wealth & Investment Management	All Other
Net interest income (FTE)	\$12,717	\$1,922	\$4,361	\$1,346	\$1,874	\$1,874	\$1,292	\$48
Card income	1,982		1,877	3	55	37	10	
Service charges	2,212	1,138		5	528	520	19	2
Investment and brokerage services	2,724	(2)			11	581	2,134	-
Investment banking income	1,371	-	3.77		8	1,306	97	(40
Equity investment income	357	3	1	5	(3)	77	180	94
Trading account profits	2,596			(1)	(2)	2,453	39	107
Mortgage banking income	1,755			1,756		19	4	(24
Gains on sales of debt securities	883			38		52	(1)	794
All other income	385	(1)	(528)	592	88	257	298	(32
Noninterest income	14,265	1,138	1,350	2,398	685	5,302	2,780	612
Total revenue, net of interest expense (FTE)	26,982	3,060	5,711	3,744	2,559	7,176	4,072	660
Total noninterest expense	27,216	2,693	12,099	2,979	1,000	4,446	3,449	550
Pre-tax, pre-provision earnings	(234)	367	(6,388)	765	1,559	2,730	623	110
Provision for credit losses	5,396	62	3,177	1,302	554	(157)	128	330
Income (loss) before income taxes	(5,630)	305	(9,565)	(537)	1,005	2,887	495	(220
Income tax expense (benefit) FTE	1,669	110	306	(193)	368	1,439	182	(543
Net income (loss)	\$(7,299)	\$195	\$(9,871)	\$(344)	\$637	\$1,448	\$313	\$323

Includes goodwill impairment charge of \$10.48.

### **FHA Insured Loans**

#### Commentary vs. 2Q10

- We continue to repurchase delinquent FHA insured loans which masks the continued improvement in our 30+ delinquency trends
  - Total consumer 30+ delinquency excluding FHA improved by \$883M driven by decline in Consumer Card of \$613M

(\$ in millions)	3Q10	2Q10	1Q10	4Q09	3Q09
FHA insured 30+ delinquencies	\$ 18,178	\$ 16,988	\$ 14,917	\$ 12,241	\$ 2,426
Change from prior period	1,190	2,071	2,676	9,815	1,979
30+ Delinquency Amounts					
Total consumer as reported	36,167	35,860	36,799	37,093	27,925
Total consumer excluding FHA 2	17,989	18,872	21,882	24,852	25,499
Residential mortgages as reported	23,573	22,536	20,858	19,360	9,455
Residential mortgages excluding FHA 2	5,395	5,548	5,941	7,119	7,029
30+ Delinquency Ratios					
Total consumer as reported	5.70%	5.52%	5.57%	5.56%	4.15%
Total consumer excluding FHA 2	3.21%	3.22%	3.64%	4.03%	4.04%
Residential mortgages as reported	9.69%	9.18%	8.51%	8.00%	3.96%
Residential mortgages excluding FHA 2	2.77%	2.68%	2.81%	3.26%	3.13%

<sup>&</sup>lt;sup>1</sup> 2009 amounts shown on a managed basis. <sup>2</sup> Excludes purchased credit-impaired loans.

# **Consumer Asset Quality Key Indicators**

(\$ in millions)			1	Residentia	I M	ortgage						Home	Eq	uity					Die	continuec	R	al Estate		
		30	210			20	210			30	110			20	210	1		30	210	le,		20	210	
	Re	As eported	Co Pi	xcluding untrywide urchased Credit- mpaired and FHA insured ortfolios	R	As eported	Co Pu Ir a	excluding untrywide urchased Credit- mpaired and FHA insured ortfolios	R	As eported	Co Pi	ixcluding untrywide urchased Credit- mpaired	R	As eported	Co Pi	ocluding untrywide urchased Credit- mpaired	R	As eported	Co Pi	xcluding untrywide urchased Credit- mpaired	R	As eported	Pu	xcluding untrywide irchased Credit- npaired
Loans end of period Loans average		43,141 37,292	\$	194,560 196,074		245,502 247,715	\$	207,362 210,750	-	141,558 143,083	\$	128,711 130,192	-	146,274 148,219	\$	133,255 135,126	\$	13,442 13,632	\$	1,472 1,544	s	13,780 13,972	\$	1,452 1,543
Net charge-offs % of average loans	\$	660 1.10%	\$	660 1.34%	\$	971 1.57%	\$	971 1.85%	\$	1,372 3.80%	\$	1,372 4.18%	\$	1,741 4.71%	\$	1,741 5.17%	\$	17 0.48%	\$	17 4.25%	\$	19 0.54%	\$	19 4.90%
Allowance for loan losses % of Loans	\$	4,320 1.78%	\$	4,318 2.22%	\$	4,818 1.96%	\$	4,816 2.32%	\$	12,925 9.13%	\$	8,489 6.60%	\$	12,880 8.81%	\$	8,701 6.53%	\$	1,191 8.86%	\$	95 6.49%	\$	1,140 8.27%	\$	60 4.11%
Average refreshed (C)LTV	1			81				79				84				85				80				77
90%+ refreshed (C)LTV 1				34%				31%				41%				43%				28%				24%
Average refreshed FICO				718				719				723				723				641				645
% below 620 FICO				14%				13%				12%				12%				44%				43%

Loan-to-value (LTV) calculations apply to the residential mortgage and discontinued real estate portfolio. Combined loan-to-value (CLTV) calculations apply to the home equity portfolio.

# **Consumer Asset Quality Key Indicators (cont'd)**

(\$ in millions)	Credi	t Ca	ard	Oth	er	1			onsumer			
	3Q10		2Q10	3Q10		2Q10		3Q10		2Q10		
Loans end of period	\$ 140,871	\$	143,130	\$ 95,403	\$	101,247	\$	634,415	\$	649,933		
Loans average	142,298		146,444	98,647		101,507		634,952		657,857		
Net charge-offs	\$ 3,270	\$	4,459	\$ 787	\$	952	\$	6,106	\$	8,142		
% of average loans	9.12%		12.21%	3.16%		3.77%		3.81%		4.96%		
Allowance for loan losses	\$ 14,093	\$	14,581	\$ 2,832	\$	3,111	\$	35,361	\$	36,530		
% of Loans	10.00%		10.19%	2.97%		3.07%		5.57%		5.62%		

- The average refreshed FICO for the U.S. Credit Card portfolio was 700 at 3Q10 compared to 697 at 2Q10
- The percentage below 620 was 14% at 3Q10 compared to 15% at 2Q10
- The 3Q credit card loss rate of 9.12% is down by 205 bps from 11.17% in 2Q10, excluding the 2Q10 accelerated losses in the foreign credit card portfolio to align policies on renegotiated loans with the domestic portfolio.

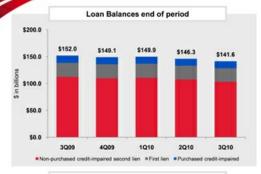
<sup>&</sup>lt;sup>1</sup> Other primarily consists of the Consumer Lending and Dealer Financial Services portfolios.

# **Commercial Asset Quality Key Indicators <sup>1</sup>**

(\$ in millions)	Commer Indus		Comm Real		Small E	Bus	iness	Comm Lease F		Total Cor	nn	ercial
	3Q10	2Q10	3Q10	2Q10	3Q10		2Q10	3Q10	2Q10	3Q10		2Q10
Loans end of period	\$ 206,443	\$ 203,454	\$ 52,819	\$ 61,587	\$ 15,228	s	15,913	\$ 21,321	\$ 21,392	\$ 295,811	s	302,346
Loans average	\$ 203,651	\$ 203,280	\$ 55,596	\$ 64,116	\$ 15,503	\$	16,329	\$ 21,402	\$ 21,271	\$ 296,152	\$	304,996
Net Charge-offs	\$ 218	\$ 245	\$ 410	\$ 645	\$ 444	s	528	\$ 19	\$ (3)	\$ 1,091	s	1,415
% of average loans	0.43%	0.48%	2.93%	4.03%	11.38%		12.94%	0.34%	(0.06%)	1.46%		1.86%
90+ Performing DPD <sup>3</sup>	\$ 145	\$ 179	\$ 174	\$ 50	\$ 363	\$	463	\$ 24	\$ 24	\$ 706	\$	716
% of Loans 3	0.07%	0.09%	0.33%	0.08%	2.39%		2.91%	0.11%	0.11%	0.24%		0.24%
Nonperforming loans 3	\$ 4,166	\$ 4,347	\$ 6,376	\$ 6,704	\$ 202	\$	222	\$ 123	\$ 140	\$ 10,867	\$	11,413
% of Loans 3	2.02%	2.14%	12.07%	10.88%	1.33%		1.40%	0.58%	0.65%	3.67%		3.77%
Allowance for loan losses	\$ 2,676	\$ 2,818	\$ 3,573	\$ 3,593	\$ 1,820	\$	2,045	\$ 151	\$ 269	\$ 8,220	\$	8,725
% of Loans	1.30%	1.38%	6.77%	5.83%	11.95%		12.85%	0.71%	1.26%	2.78%		2.89%
Reservable Criticized												
Utilized Exposure 1,3	\$ 22,486	\$ 24,100	\$ 21,974	\$ 22,918	\$ 1,741	\$	1,467	\$ 1,497	\$ 1,834	\$ 47,698	\$	50,319
% of Total Exposure 1,3	8.25%	8.92%	39.00%	34.87%	11.40%		9.19%	7.02%	8.57%	13.06%		13.48%

<sup>Excludes derivatives, foreclosed property, assets held for sale, debt securities and FVO loans. Includes commercial domestic excluding small business and commercial foreign.
Excludes the Merrill Lynch purchased credit-impaired loan portfolio.</sup> 

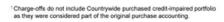
### **Focus on Home Equity Loans**

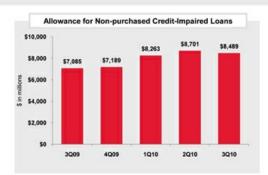


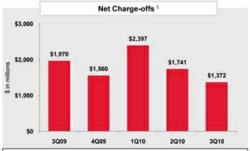
#### Home Equity Portfolio Characteristics

- $\bullet$  90% of portfolio are stand-alone originations versus piggy-back loans
- \$12.8B legacy Countrywide purchased credit-impaired loan portfolio
- · For the non-purchased credit-impaired portfolio
- -\$25.3B are in first lien position
- -\$103.5B are second lien positions
- Approximately 36% or \$37.1B have CLTVs greater than 100%
  - Does not mean that entire second lien position is a loss in the event of default

    Assuming proceeds of 85% of the colleteral value, we estimate.
  - Assuming proceeds of 85% of the collateral value, we estimate collateral value of \$11.6B available for second liens
  - Additionally, on 93% of second liens with CLTVs greater than 100%, the customer is current







Net charge-offs include \$643M in 1Q10 and \$128M in 2Q10 on collateral dependent modified loans, and \$170M in 1Q10, \$126M in 2Q10 and \$92M in 3Q10 from consolidation of loans under FAS 166/167

# **Phase-In Rules on Basel III**

#### Tier 1 Common Phase-in Details

	Tier 1 Common Minimum	Capital Conservation Buffer	Counter- Cyclical Buffer (?)	Systemic Buffer (?)	Total	Basel III Deduction Phase-in
1/1/2011	2.0%	0.0%	0.0%	0.0%	2.0%	0.0%
1/1/2012	2.0%	0.0%	0.0%	0.0%	2.0%	0.0%
1/1/2013	3.5%	0.0%	0.0%	0.0%	3.5%	0.0%
1/1/2014	4.0%	0.0%	0.0%	0.0%	4.0%	20.0%
1/1/2015	4.5%	0.0%	0.0%	0.0%	4.5%	40.0%
1/1/2016	4.5%	0.6%	0.0%	0.0%	5.1%	60.0%
1/1/2017	4.5%	1.3%	0.0%	0.0%	5.8%	80.0%
1/1/2018	4.5%	1.9%	0.0%	0.0%	6.4%	100.0%
1/1/2019	4.5%	2.5%	0.0%	0.0%	7.0%	100.0%